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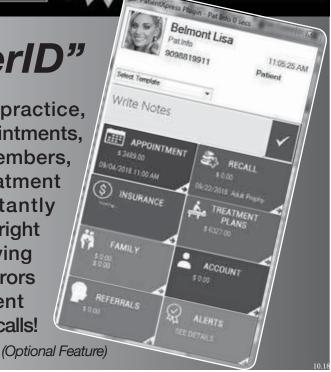
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**Associate skilled** in Molars Root Canals therapy 2yrs experience.contact:gary.68@gmail.com

**Used 2007 Waterlase** MD for sale. Works perfect and was serviced Dec 2017. \$5000 OBO! Text Dr. Abel 714-356-0809

**Dental Receptionist Wanted.** PT in Lake Forest, min 1-yr experience. Spanish is a must. email sabadidmd@gmail.com.

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**Looking for** an established dental practice to buy in Thousand Oaks or Newbury Park. Contact: shadiakazemi@gmail.com

**Dentist needed** in Santa Ana, CA. Private practice with excellent pay. 3-5 years of experience. Email markchang 7@ aol.com

Dentist needed at Lancaster CA email resume attn.Martha GOLDENDENTAL@INBOX.COM



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#### **KERN COUNTY**

BAKERSFIELD #27 - PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare w excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2017 Gross Collect of \$542K+ on a (3) day wk. (45) new pts/mos. Eqt'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office in the other. Seller relocating closer to family, but will assist w transition.

SO. EAST KERN COUNTY - (5) Op comput G.P. VERY LIMITED COMPETITION! In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/ mos. (4.5) Hygiene days/wk. Seller Retiring.

#### LOS ANGELES COUNTY

ANTELOPE VALLEY #4 - Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. Cash/Ins/PPO. Gross Collect \$1.0MM+/yr. Eqt'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w. SOLD

ANTELOPE VALLEY # 5 - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**BEVERLY HILLS ADJACENT** - (4) op comput. G.P. in a prof. bldg. on a main thoroughfare. 2017 Gross Collect \$412K+ on (3) DDS & (2) Hygiene days/wk. Patient base is Cash & Indemnity Ins. only! No PPO, No HMO & No Denti-Cal! Seller refers out Ortho, most Endo, diff Pedo & Implant Placement & does no advertising. Practice is poised for growth. (65+) years of Goodwill. Seller retiring, but will assist with transition. *Back on the Market*.

EAST SAN FERNANDO VALLEY ORTHO/PEDO - Located in a free stand. duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition.

**ENCINO** – (4) op comput. G.P. in a high end prof. bldg. on a major thoroughfare. Computer Age s/w, digital x-rays, electric hand pieces, & approx. (10) yr old eqt. (3) yr Ave Gross Collect \$500K on a (4) day wk. Fee for Service Only! No HMO, No Denti-Cal, No Nights & No Wkends. (50)+ years of Goodwill. Seller retiring, but is willing to help Transition.

GLENDALE/EAGLE ROCK AREA - (5) op G.P./(4) ops eqt'd. Located in a small, one story prof. bldg. on a main thoroughfare w excell. exposure, visibility, signage & parking. Gross Collect ~ \$500K/yr. on a (4) day wk. Cash/Ins/ PPO pt. base w No HMO & No Denti-Cal. (6-8) new patients/mos. Seller refers out Implant Place., & all O.S., Endo, Perio Surgery, Ortho & Pedo. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition.

**L.A.** (HANCOCK PARK) - (4) op comput G.P. (3) ops eqt'd. In a well-known Prof. Bldg. on a major thoroughfare. Reported Gross Collect approx. \$200K/yr. p.t. Cash/Ins/PPO. Seller retiring but will assist with transition.

PASADENA - (3) op comput G.P. located in a prof. bldg on a main thoroughfare. (38)+ years of Goodwill. Pt base is FFS only, w no PPO's, no HMO's & no Denti-cal. 2017 Gross Collect \$332K+ on a (3) day wk. Seller averages 8-9 new pts per mos. Digital x-rays (w XDR) & Dentrix s/w. Seller refers out all Endo, Perio, O.S. Ortho, Pedo & implant placement. Seller is retiring, but will assist w the transition.

SUNLAND - (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. **REVISED** 

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VAN NUYS - Fully eqt'd & furnished (5) op comput G.P. (4) ops eqt'd/(5th) plumb. Located in a store front, street level @ a hard corner. Excell exposure/ visibility & signage. Many walk ins. At a major bus stop in a heavy Hispanic area. Digital x-rays & low rent. Sale includes approx 2,500 G.P. mostly Denti-Cal charts. Charts included, but not guaranteed.

#### **ORANGE COUNTY**

ANAHEIM - PRACTICE & BLDG. FOR SALE. (6) op comput G.P./(4) ops eqt'd, (2) add. pmbd, plus an add. rm that could accommod a (4) bay Ortho area or (2) large surgery rms. Perfect for a Specialty Pract or a large Clinic. Recently remodeled bldg. is free stand, & at an intersection on a main thoroughfare. 2,232 sq. ft., w excellent exposure/visibility/signage & pking. (28+) yrs of Goodwill. Pt base is Cash/Ins/PPO/Denti-Cal. 2017 Gross Collect \$282K+ on a relaxed schedule. Eqt'd w digital x-rays. S/w is Practice Works. Seller retiring, but is willing to transition.

#### RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

#### SAN BERNARDINO COUNTY

**SAN BERNARDINO** - (5) op computerized G.P. (3) ops eqt'd, 4th partially eqt'd and 5th used for x-rays. First floor of a Prof. Bldg. 2017 Gross Collect. \$383K w 2018 Projected at \$400K+ on a (4) day wk. (14-16) new pts/mos. Cash/Ins/PPO/HMO/Denti-Cal. Approx. \$3.5K/mos. in Cap. Low rent. Seller refers out diff. O.S., & Endo. Digital & Easy Dental. Seller has no website & does no advertising. Excellent growth opportunity. Practice will skyrocket w more hours, a website, some advertising & keeping the specialty work in house. Seller is retiring, but will assist w the transition.

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **SOLD** 

#### SAN DIEGO COUNTY

LA MESA #2 - (4) op comput. G.P. /(2) ops eqt'd (2) add. plumb. not eqt'd. Located in a prof. bldg. on a major thoroughfare. Ave. Annual Gross Collect. approx. \$300K on a p.t. schedule. Digital x-rays. Seller refers out all O.S., Endo, Ortho, & Perio and does no adv. Poised for growth.

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last!

#### **SAN LUIS OBISPO COUNTY**

**CENTRAL CA COAST** – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **SOLD** 

#### **VENTURA COUNTY**

**Room for Your Ventura County Practice Listing** 

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**Looking for** an established dental practice in Ventura County, preferably Oxnard. Contact: shadi\_al@yahoo.com

Associate needed for maternity leave. Nov-mid Jan. LA and Carson offices. 3-4days. Call for details 310-926-3570

A Pedo Office in San Bernardino, CA is seeking a Pediatric Dentist on a part time basis. Resume to oriola@hotmail.com

For Sale:dental equipment:vibrator, model trimmer, Econo-val, autoclave, ultra-sonic cleaner (818)225-0052

**PRACTICE WANTED IN RIVERSIDE** if you are interested in selling, call Vee (Dentist), 916-542-9144. Looking to buy ASAP.

**General Dentist** wanted can do root canal and all types of dentistry. Private Practice. email dental20000@yahoo.com

**RDH needed** Mon, Tue, Fri. \$350+Bonus. Grand Terrace, 92313. Email Resume: SmartToothIE6622@gmail.com

Aseg Galloni, Modular 4 Induction Casting Machine cast in just 60 seconds: Request pics must SEE! Roger 8183557865

**DIAMOND BAR**<sup>®</sup> entrance 20 ft from ingress egress Hi Identity ASIAN shopp center very busy from 8am to 10 pm having thousands of customers. Beau 5 ops in 2300 sqft Senior Seller part time one day wk open 3 days did \$50k last mo. Owner mgr will do one million Seller will mentor. CALL Tom Fitterer at PPS 714 345-9659

**P/T Dentist** needed at fast paced dental office located in La Puente. Email resume to pbkumardds@gmail.com

Associate Dentist Wanted for fast paced dental office located in La Puente. Email resume to pbkumardds@gmail.com

**3D SCANNET** Activity 101, Scans everthing from a single tooth up to an entire jaw, pics on request Roger 8183557865

dental office for sale by owner tustin/santa ana area 4ops \$170 2017collection good lease asking \$70k call 562.450.0942

**Dental Assistant** 17 yrs exp. Looking to join team near LA area Thesmileacadamyz@gmail.com. Michael

Free Xray film processor. DENT-X 810 Basic. Havent used for years but was working then. Use its parts? 626-447-4447

**AT2000 Pluse** X ray developer \$700 obo 909-268-2036

**General Dentist** position available in Downey, CA. Monday and Thursday. Contact thru email: dental 10917@gmail.com

**Needs 3** days a week general associate. Send resume ddsrightchoice@gmail.com.

**Dentist** needed in the city of Bloomington. Part time . Flexible days available , new Grads welcome . call 909-873-5066

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**Dental Assistant** Part-Time MON, WED, SAT. Looking TO HIRE ASAP. Hawthorne area. New grad ok. \$11/hr. 9497989591

Associate Dentist- Hiring P/T at Long Beach office and F/T at Laguna Niguel Office. E-mail resume to amanda@oc.dental

San Fernando Valley, on 101 Exit, A Jim Pride type office 5 ops, Seller injured auto accident age 73, Now part time Grossed approx 500k, Referred 90 % Endo All Perio, OS, Implants and Ortho. Estb 1979 3 generations of loyal patients Call Tom Fitterer 724-345-9659 Working operatories have north window lights

Endodontist Wanted-New Endo Specialty office in Lake Elsinore looking for endodontist. Contact RootcanalDMD@gmail.com

PART TIME DENTIST NEEDED FOR HEMET / MURRIETA LOCATIONS..Contact# 951-300-8171

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**RDH & RDA** needed for High End Encino office, please call 714-264-3131 for more info

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**Looking for** associate denist in the Palm Desert area for a part-time position. Please call 818-437-4666

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**2 Dome** Innovation Ortho Chairs p/up only in Apple Valley. Side units included \$500 each. hdorthodontist@gmail.com

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**North Long Beach,** High Identity Bsy St, 50% hispanic, Part time Ldy DDS grossing Approx \$125, 1600 charts, Seller refers a lot, 3 ops plumbed 2 equipped, Only 85,000 Call Tom Fitterer 724-345-9659

**Dentist needed** in Santa Ana, CA. Private practice with excellent pay. 3-5 years of experience. Email markchang 7@ aol.com

Partnership w/buy-out gen dentist to mentor & transition to full sale of my fee for service dream practice 805-245-4800

**Thousand Oaks GP** practice collects \$660,000+ with a net income of \$196,000 on 4 days/week with 6 days of hygiene/week. Seller refers EVERYTHING. Asking \$550,000. Kurt Skarin 805-777-7707

**Pedodontist Needed** to Sublease. Office w/ 6 ops in Lake Forest, CA. Call (949) 472-4200 or email drh@smileworksoc.com

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**Endodontist Needed** in a dental office located in Artesia CA. Pls E-Mail resume & contact info to: DentistDrLee@yahoo.com

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**Dental Practice for Sale** Los Angeles County, CA

#### Beverly Hills - Gross ~\$855K

- Mix GP & Endodontic Practice.
- Mostly Cash/PPO. Some Cap. 3 Ops + 1 Plumbed, ~1,000 sf

#### **Beverly Hills** - Main Street

- Just renovated in 2017. Gross ~\$475K on 2-3 days/wk
- Good Location. 3 Eq. Ops.

#### Glendale - Gross ~\$463K.

- Seller Retiring. GP with Ortho. High traffic. Mostly Cash/PPO
- Glendora Leasehold. 4 Ops.
- Central building at the corner.
- Hawaiian Gardens Gross ~\$355K Shopping Ct. Reasonable Rent.
- 10 years of goodwill. ~1200 sf
- 4 Eq. Ops + 1 add'l plumbed.
- <u>Lawndale</u> Leasehold 5 Belmont Chairs, ~2,240 sqft
- Long Beach Shopping Center
- Affordable Rent! ~1,350 sq.ft.
  2 Eq. Ops + 2 Add'l Plumbed
- Seller Retiring.
- Los Angeles Collects ~\$635K
- Mostly Cash, PPO & Denti-Cal. ■ 5 Eq. Ops + 1 add'l plumbed.
- 10+ years goodwill. ~2,000 sf

- Palmdale New Listing!
  Leasehold front st. location
- Reasonable rent. ~2,200 sq.ft.
- 5 Eq. Ops + 1 add'l plumbed

#### Pico Rivera - Busy Street!

Nearby shopping plaza, 4 ops ■ Reasonable rent. ~1,300 sf

#### Santa Monica - New Listing!

- Gross ~\$370K on 3 days/wk
- 9 years of goodwill, ~1,500 sqft
- ~20 new pt/mth, no marketing 3 Eq. Ops + 1 add'l plumbed

#### Van Nuys - Shopping Center Busy intersections. 3 Eq. Ops.

- Heavy foot traffic. ~1,100 sq.ft.

#### Dental Practice for Sale San Bernardino County, CA

Fontana - Retail Shopping Ctr! Gross ~\$310K. 3 Ops +1 plumbed ■Reasonable rent. 1250 sq.ft.

#### Rancho Cucamonga - Shopping Ctr

- GP/Endo practice. Gross ~300K
- PPO/HMO Practice. ~1275 sf
- 2 Eq. Ops + 2 add'l plumbed.

#### Rancho Cucamonga - Modern

- Starter practice @ major intersection ■ 4 Eq. Ops. + 1 Add'l plumbed.
- Rancho Cucamonga Cash/PPO!

#### Absentee Owner. 6 Eq. Ops + 1 ■ Gross ~\$273K on 2 days/wk

#### **Dental Practice for Sale Orange County, CA**

#### Buena Park - Mostly PPO/Cash! High Production Office.

- Corner Lot. 9 Ops. ~3,000 saft
- Close to shopping center.
- Cypress Leasehold. Busy Street.
- Commercial plaza. ~1,900 sqft • 6 Eq. Ops + 2 add'l plumbed.

#### Garden Grove - Corner Lot!

- Freestanding Building.
- 3 Ops + 1 plumbed. ~1,600 sf

#### Garden Grove - Busy Street! ■ Street Front Location! ~1.700 sf

■ 3 Eq. Ops + 3 Add'l Plumbed

#### Huntington Beach - Strip Mall

- Seller retiring. Affordable rent
- Refers out complex procedures
- 3 Eq. Ops + 1 add'l plumbed

#### aguna Hills – Retail Shopping Ctr Beautifully decorated and

- state of the art dental
- Cash/PPO! 4 Eq. Ops., 1,750 sf

#### Laguna Hills - Shopping Center! Starter Office on busy street.

- 4 Equipped Ops, ~1,500 sq.ft.
- Santa Ana -Large shopping center
- Affordable rent. Mixed income.
- 4 Eq. Ops. + 3 add'l plumbed.

#### **Dental Practice for Sale Riverside County, CA**

#### Corona - Affordable Rent!

- Seller Retiring. Strip Mall
- ~\$190K on 3 days/wk
- Seller refers out complicated tx.

#### Palms Springs - Practice & Real Estate for Sale Gross ~\$1.1M. ~2,500 sq.ft.

- 50-60 new pts/month
- 5 Eq. Ops. + 1 add'l plumbed

#### Indian Wells - Gross ~\$344K.

■ Mostly PPO/Cash, some HMO. ■ 5 Ops, 1,300 sf. Well maintained

#### Riverside - Shopping Center

- Reasonable Rent. ~1,200 sq.ft.
  Newly Renovated. 3 Ops +1

#### **Dental Practice for Sale Ventura County, CA**

#### Ventura - Busy Main Street!

- Shopping center. 5 Eq. Ops.
- GP & Ortho & Implant Office

#### **Upcoming Listings Dental Practice for Sale**

La Quinta, Montebello, Pleasant Hill, Rialto, Santa Clara, San Francisco

#### **Dental Practice for Sale Northern California**

#### Berkeley - Cash/PPO!

- GP located in commercial area
- Approx. 15 patients/mo.
- 3 Eq. Ops + 1 add'l plumbed.

#### Fairfield - New Listing!

- GP Practice. Seller Retiring.
- Good visibility. Busy location.
- ~20 new pt/mth. No marketing 3 Eq. Ops + 1 add'l plumbed

#### Fremont - Gross ~\$535K

- Main Shopping Center
- Mix Patient Income. 2,000 sf
- 7 Ops, 4 Eq. + 3 plumbed.

#### Hercules -Retail Shopping Ctr 2017 Gross ~\$705K

- Approx. 60-80 new pts/month
- 4 Eq. ops + 1 add'l plumbed

#### Milpitas - Gross ~\$510K

- Shopping center. Mostly PPO.
- 10 yrs of good will, ~1,900 sf
- 4 Eq. Ops + 2 add'l plumbed

#### San Jose - Starter Office

Shopping Center. 3 Ops.

#### ■ Reasonable Rent. ~1,200 sf

- San Jose Just Remodeled. 2017 Gross ~\$285K.
- Newer EQ. Mixed income. 2 Ops + 1 plumbed. ~1,500 sf

- San Jose Practice & Real Estate Own your real estate!
- Office constructed 2014
- Retail Ctr. 6 Ops, ~2,500 sf

#### **Dental Practice for Sale** San Diego County, CA

- Chula Vista Gross ~\$780K
- Highly visible location.
- Lots of goodwill. ~1,600 sf.

#### Mostly Cash/PPO. 4 Eq. Ops.

- San Diego Strip Mall
- GP Practice with Ortho & Implants

#### ■ 3 eq. ops + 1 plumbed, ~1200 sf.

- Vista Strip mall
- Gross ~\$200K on 2.5 days/wk Refers out all complex procedures

For our complete

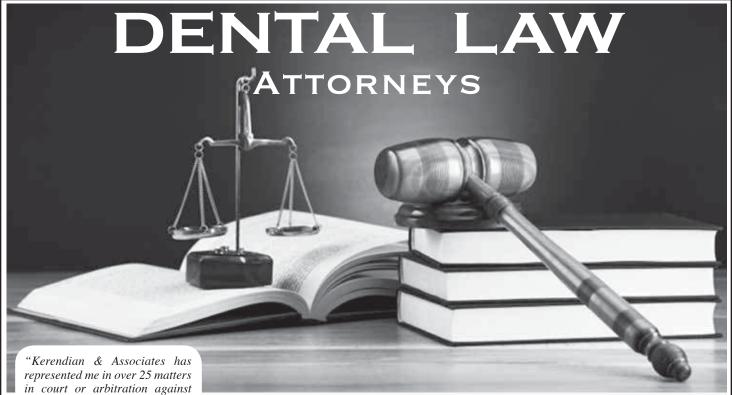
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North Hollywood - Over 30 yrs goodwill. Office has been remodeled. Seller working 3 days. Stable revenues of \$350k. Transition & seller working back one day is preferred.

Santa Maria – Practice with 20 years of Goodwill. Motivated seller. Busy hygiene Schedule. Real Estate available as well. Owner is conservative treatment planner. This office makes you feel at home. Great area. Seller works limited hours; revenues top \$40k/mo. Large upside potential. Transition available. Grow with your practice while maintaining long-term staff and low overhead.



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NEWPORT BEACH: BOUTIQUE OFFICE WITH 5 OPS--- SOLD

NORTH HILLS: LOW PRICE TURNKEY OFFICE----SOLD

NORTH HOLLYWOOD: OUTSTANDING GROWTH OPPORTUNITY --- SOLD

NORTH HOLLYWOOD: RETIREE. STABLE REVENUES OF \$350K. LOW RENT, LOW OVERHEAD. LOW STRESS

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**PANORAMA CITY:** 25+ YRS OF GOODWILL. HISPANIC PATIENTS. EASY TO FIND 1ST FLOOR LOCATION.

**RANCHO CUCAMONGA:** 10+YRS GOODWILL. SUPER LOCATION. OUTSTANDING OPPORTUNITY.

**SAN PEDRO:** WOW SHOPPING CENTER LOCATION. INCOME OF \$700K ON PT SCHED. MOVE QUICKLY!

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YORBA LINDA: 19+ YRS GOODWILL. REVENUES OF \$500K. ABSENTEE OWN-ER. SUPER GROWTH OPPTY.

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**OCEANSIDE:** 6 ops. 34 years of goodwill. All fee for service. Many specialty procedures being referred out. No marketing being done.

**PT LOMA:** 5 ops. Well established high producing office with close to 40 years of goodwill. Highly coveted shopping center location.

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Lake Forest Gp Lady estb 11 years retiring, 3 ops adec Grosses \$350k Refers out 5 Endos a wkk 3 to 5 implants 3 to 4 ortho cases Talented Buyer will do \$599K first yr Full price \$325 K Beautiful call Tom Fitterer 714-345-9659

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#### Lake Elsinore

Dr. retiring after 26 years in this location. Private insurance, cash, PPO's. and \$3,500/mo in CAP checks – 6 operatories – digital Pano and xrays – collections of \$470,000 in 2017 on 3 1/2 days/week – 3 1/2 days of hygiene -

#### **Anaheim Ortho**

Small Orthodontic practice for sale -Dr. retiring - grosses \$250,000 per year on 2 1/2 days/week - 4 operatories

#### **Palos Verdes Estates**

Dr retiring after 40 years in this location – grosses over \$ 600,000/year on 3 days per week with very high net – completely fee for service and PPO's – 4 fully equipped operatories including digital x-rays – 4 days of hygiene per week

#### **Lancaster Perio**

Dr. retiring after 35 years – small PERIODONTAL practice good for starter practice or second location – in one story mixed use bldg. -4 operatories – grosses \$170,000/year on 2 days/wk – overhead approx. 60 - offer of first refusal on bldg.



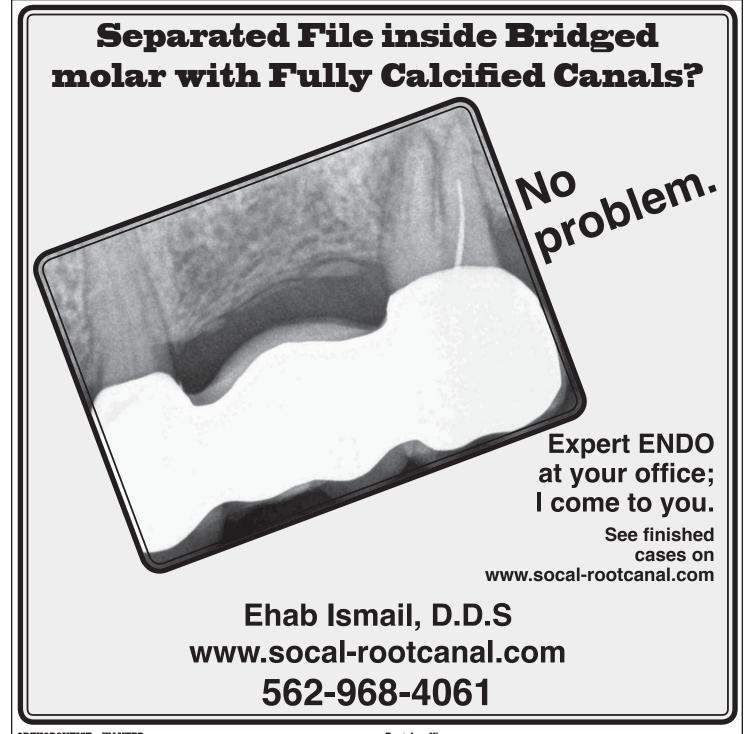
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**GENERAL PRACTICE** FOR SALE-LAKE ARROWHEAD: 6 Ops, SoftDent, Digital, Pano, PPO/FFS. RE for sale. GR \$1.1M+. HSPPT-Steve Caudill 951-314-5542 #CA517

**Westchester general practice** collects \$260,000 on 3.5 days per week with 3 days of hygiene. Lots of referred work. 4 equipped ops. Asking \$165,000. Kurt Skarin 805-777-7707

**PRACTICE FOR SALE**/ LA PALMA GP w/ 60 yrs goodwill in med/dent bldg Proj. \$509K 2018. California Practice Sales, Inc. Phone: 714-639-2775

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#### DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Camarillo, Carlsbad, Encinitas, Gardena, Huntington Beach, Oceanside, Panorama City, Thousand Oaks, Torrance, Van Nuys, Ventura, Westchester, and Westlake Village.

WESTCHESTER FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Seller is not in-network for ANY insurance plans. 100% full fee for service. The office collects \$1.7 million plus with a net income of just under \$700,000 per year on four days per week with four days of hygiene per week. The office is in a free-standing building with five equipped operatories, full computerization, digital x-rays, CT scanner, Global microscope, Biolase laser and Light Walker lasers. Practice averages 20 new patients per month. Asking \$975,000 - SOLD AT FULL PRICE

CAMARILLO CLINIC PRACTICE FOR SALE: Practice collects \$660,000+ with a net income of \$277,000 on four days per week with four days of hygiene per week. No HMO, no Denti-Cal, no evenings or weekends. No specialists. Five equipped operatories with digital x-rays, panoramic x-ray and Dentrix software. The practice is run by associates. The seller does not work in the practice. Asking \$525,000.

PANORAMA CITY GENERAL PRACTICE FOR SALE: Practice is located in a densely populated Hispanic community with relatively little competition. The office has been established for 13 years, but the seller's health has been problematic. In 2018, the office hours were reduced to 2 days per week of associate time as seller is unable to work. The practice collected \$237,000 in 2017 with a net income of \$120,000. Seller does no marketing and is not open more than 3 days per week with no evenings or weekends. 4 equipped ops in a medical building adjacent to a hospital. Good potential for growth with a Spanish speaking practitioner. Asking \$140,000

GARDENA GENERAL PRACTICE FOR SALE: Long established practice collected \$300,000 in 2017, but seller is tired and ready to retire. Seller refers all endo, all oral surgery, all perio and all ortho. Hygiene and diagnostic procedures account for 50% of the production. Seller does no marketing. The practice is located in a free-standing building on El Segundo Blvd. There are 4 equipped operatories plus one that is partially equipped and used primarily for storage. Real estate could be purchased along with the practice. Asking \$100,000 for the practice

THOUSAND OAKS FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Practice consistently collects \$660,000 plus on four days per week with six days of hygiene per week. Seller refers out All endo, All oral surgery, All implant placement, almost all perio and all ortho except for a total of seven Invisalign cases all of last year. 30%+ of the production is from hygiene and diagnostics and 63% is from crown and bridge/ restorative. Seller does no marketing. No HMO, no Denti-Cal, no evenings and no weekends. Exceptional opportunity for a buyer that does most specialty work and is willing to do some marketing. Asking \$550,000.

TORRANCE GENERAL PRACTICE FOR SALE: Practice is absentee operated, but the seller's managing dentist has moved to Texas. Seller works in this office two days per month. Collections were \$631,620 in 2016 and \$631,690 in 2017 – very consistent. Net income averages \$244,000 per year. The office is located in a shopping center with great visibility. The office is open four days per week with two days of hygiene per week and one day per month of ortho. No HMO, no Denti-Cal, no evenings or weekends and minimal marketing. Practice averages 20 new patients per month. Asking \$545,000. – PENDING AT FULL PRICE

OCEANSIDE GENERAL PRACTICE FOR SALE: Located in a busy retail shopping center, this practice collects an average of \$590,000 per year with a net income of \$160,000 per year. No HMO or Denti-Cal. Four equipped operatories with digital x-rays, AMD laser and EZ Dental software. Seller refers most endo, difficult oral surgery, perio surgery and all ortho. 13+ new patients per month. Seller is retiring. Asking \$450,000.

ENCINITAS GENERAL PRACTICE FOR SALE: Twenty years of goodwill! This practice is in a commercial center anchored by CVS and Smart and Final. The collections are \$365,000 on four days per week. Seller refers all oral surgery, all molar endo, all perio surgery and all ortho and does no advertising. Good potential for the buyer that does the specialty work and is willing to market the practice. Three operatories (2) equipped and 1 plumbed but not equipped). Computerized with digital x-rays. Asking \$230,000.

LOS ANGELES/LAX AREA PRACTICE FOR SALE: This practice has potential to produce more. Seller refers out virtually all endo, all perio and all oral surgery and does zero marketing or practice promotion. The practice collected \$260,000 in 2017 on 3 1/2 days per week with 3 days of hygienist coverage per week. The office is newly decorated in a professional building with great views of the Los Angeles airport. Four equipped operatories with digital x-rays. Motivated seller. Asking \$165,000.

ORANGE COUNTY PERIODONTAL PRACTICE FOR SALE: Nearly 40 years of goodwill in the same location. Practice sees patients two days per week. Practice collected \$368,000 in 2017 with a net income of \$195,000. Two days of hygiene per week. Hygiene and exams account for 38% of the production, surgery is 45% and implants are 15%. Six equipped operatories. Asking \$140,000.

**SAN DIEGO COUNTY PERIODONTAL PRACTICE FOR SALE:** Established for over 37 years, this practice collected \$353,000 in 2017 with a net income of \$173,000 on three and one-half days per week. Three days of hygiene per week. Seller does NOT place implants. The office has four equipped operatories. Office is computerized with Millennium "Periolase" laser. Asking \$140,000.

**VENTURA COUNTY PERIODONTAL PRACTICE FOR SALE:** Consistent collections over \$600,000 with a net income of more than \$200,000 based on a four day work week. Seller has done no marketing or promotion for many years, so there is potential for growth. Located in a two-story professional building with four equipped operatories, digital x-rays and Dentrix software. Low rent at less than \$2 per foot. Motivated. Asking \$150.000. – **PENDING AT FULL PRICE** 

WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: High quality, fee for service general practice collects \$1.92 million with a net income of \$740,000. Five days per week with 14 days of hygiene per week. Practice refers almost all endo, all perio surgery, all oral surgery and implant placement and 50% of all pedo. 34% of the income is produced from diagnostic procedures and hygiene. Practice has an excellent reputation in the community as evidenced by the 45-50 new patients per month from patient referrals. Asking \$1,500,000. - PENDING AT FULL PRICE

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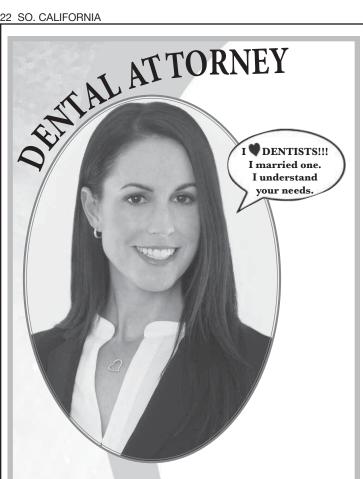
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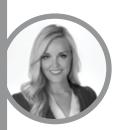


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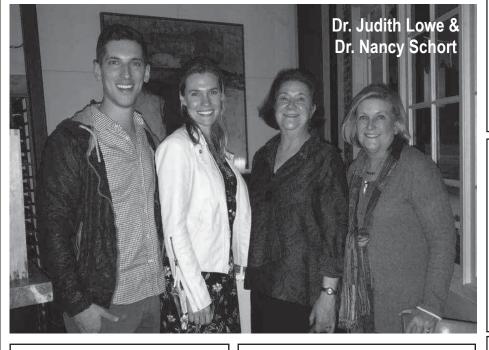
#### **Central Orange County #1127**

General dental practice
Located in professional building
1,160 square feet
Seller retiring
2017 gross \$392,840

Call for more details

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Restorative Practice
Contemporary Suit w/ digital
Fray and lasers
Suppose revenues
\$1,471,822 Seller will work-back if desired



#### San Gabriel Valley #1122

General practice
Large suite in upscale location
Seller retiring
2017 gross revenues \$678,543

**Asking \$545,000** 

#### **Coastal Orange County #1124**

Restorative fee-for-service
Prestigious le valion
Selle letiring
2017 gross revenues \$667,183
W/ high profit

Asking \$590,000

#### San Gabriel Valley #1072

Fee-for-service/ PPO
Restorative practice
Seven to eight days of Hygiene/ wk.
Prestigious location
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2017 revenues \$902, 499

**Asking \$765,000** 

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Anna Durkin DDS, general dentist, San Marcos, CA

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**Periklis Proussaefs DDS, MS** is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.





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- BUYER'S NET OF \$562K
- · Located in a one single story building
- Corner location with great signage and heavy traffic flow
- Seller is currently working 4 days/wk with 4 days/ wk of hygiene
- Has Associate 2x/mo each

- Sees an average of approximately 33 new patients/mo
- Cash and PPO Only!!
- Great advertising
- 4 equipped operatories
- 1,800 sq ft office
- Dentrix software & Digital X-ray

Great practice. Please contact your CPS Agent for more details. **Property ID #5217.** 



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#### LOS ANGELES COUNTY LISTINGS

**CANOGA PARK** – With 25+ years of goodwill this practice is located in a single story corner building with rear parking. Excellent street visibility and great signage. On a heavy traffic flow street. Near residential area. Seller works 1.5 days/wk with Associate 2 days/wk and O.S. 1x/mo. See approximately 15-20 new patients/mo. PPO/Cash/ Some HMO. Minimal advertising. Practice consists of 4 eq ops and 1 plmbd not eq in a 1,700 sq ft office. It's computerized with Eaglesoft software. **Grossed \$367K for 2017 and projecting approx. \$394K for 2018. Buyer's net of \$140K.** Please contact your CPS Agent for more information. **Property ID # 5241.** 

**CARSON** – *Price Adjustment!* Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 3 equipped operatories and 2 plumbed not equipped. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$277K in 2017. Buyer's net of \$132K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.** 

**GLENDALE** – Established in 1994 this General practice is located in a 3 story Medical professional building. Across from a Hospital. Conveniently located off the freeway. Seller works 4 days/wk and sees approximately 18-20 new patients/mo. Insurance and Cash Only! No HMO. 100% Patient Referral. Consists of 3 equipped ops in a 1,123 sq ft suite with window views. Has digital x-ray and computerized with Dexis software. Reasonable rent with long term lease. **Grossed \$473K in 2017. Buyer's net of \$215K.** Great opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5216.** 

**INGLEWOOD** – With 30 years of goodwill this General practice is located in a single story free standing building with ample gated parking that has been a landmark in this community for over three decades. Associate run practice. Seller is the landlord. Practice consists of 10 duit ped operatories and 1 plumbed not equipped operatory. Computerized with Dentrix software and digital seay. Approximately 26-30 new patients/mo. PPO/Cash/Some HMO/Some Denti-cal. 100% patient referral. **Grossed approximately \$616K in 2017. Buyer's net of \$212K.** Please contact your CPS Agent for more details. **Property ID #5221.** 

**LANCASTER (GP + Bldg)** – Long established general practice with 4 equipped operatories in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$693K in 2017 and Projecting approximately \$717K for 2018. Buyer's net of \$252K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5222.** 

LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hy tene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital 2,37 (1 sensor). 100% Patient referral. Grossed \$511K in 2016 and projecting approximately \$537K for 2017. Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. Property ID #5163.

**LOS ANGELES** – Established in 2008 this General Practice is located in a 2 story building with heavy traffic flow. Next to shops and residential area. Good signage. Seller works 4.5 days/wk and sees an avarege of 24-28 new patients/mo. PPO/Cash/some Denti-cal. NO HMO. Consists of 5 eq ops in a 1,600 sq ft office. It's computerized with Open Dental software and Digital X-ray. **Grossed \$617K in 2017. Buyer's net of \$255K.** Seller relocating to Diamond Bar. Please contact your CPS Agent for more details. **Property ID #5240.** 

**MONTEBELLO** – General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Sel'er v ork 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Number advertising. Established in 2002. **Grossed approximately \$1M in 2016. Net \$314K.** Great practice with excellent staff. **Property ID #5168.** 

## PRACTICE SALES, INC.

### and Appraising of Dental Practices



Robert A. Palumbo, Executive V.P/Partner Lic #01855842

PASADENA – Established in 1961 this General Practice is located in a two story medical dental building. Near residential area. Fee for Service. This office consists of 5 eq. p in an approximately 1,650 sq. ft. suite. Seller currently works 4.5 days/wk with 7.5 days/wk of hygience Sees approximately 20 new patients/mo. 100% Patient Referral. Projecting approximately \$990K for 2017. Net of \$217K. 56 years of goodwill. Great practice. Please contact your CPS Agent for more details. Property ID #5204.

**SANTA CLARITA** – General Practice with 36 years of goodwill located in a professional medical building with scenic views. Practice consists of 5 equipped operatories in an approximately 1,612 sq ft suite. Computerized with Soft-Dent. PPO & Cash Only! **Grossed approximately \$449K in 2017.** Please contact your CPS Agent for more details. **Property ID #5207.** 

**TARZANA** – Established in 1929 this General Practice still has the same number. Located in a 2 story medical building with private ample parking. On the second floor with 5 equipped operatories in a 1,552 sq ft suite. It's computerized with Practice Plus software and digital x-ray. Seller currently works 4 days/wk with 4 days/wk of hygiene. Sees approximately 14-16 patients/day. Cash and Delta Premier only! Not locked into any fee schedule. 100% patient referral. **Grossed \$681K in 2017 and Projecting approximately \$698K for 2018. Buyer's net of \$225K.** Great practice. Please contact your CPS Agent for more detials. **Property ID #5226.** 

**VALENCIA** – General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new pation s/n o PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. Grossed to o in ately \$1.6M in 2016. **BUYER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. **Property ID #5171.** 

**WOODLAND HILLS** – Beautiful General Practice located in 5 story medical dental building with 30+ years of goodwill. Seller works 3.5 days/wk with Associate 1.5 days/wk and 5 days/wk of hygiene. The practice consists of 4 eq. ops with window views in a 1,417 sq. ft. suite. Has Softdent software and digital x-ray. **Grossed \$996K in 2017 and has monthly revenues of \$86K. Buyer's net of \$238K.** Numerous business offices, restaurants, retail establishments in the area-heavy traffic flow. Great practice. A must see. Please contact your CPS Agent for further details. **Property ID #5246.** 

#### **ORANGE COUNTY LISTINGS**

**BREA** - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/will las another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Orch 150 me HMO. Established in 2000. It's computerized with Dentrix software and digital x-ray. **Grossed \$1.5M in 2016 and projecting approximately \$1.5M in 2017. NET \$452K.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.** 

**GARDEN GROVE** - Leasehold Improvements and Equipment Only!! If you are looking to attract patients from different demographics all into one location, it does not get any better than this as the practice is located at the intersection of the 405, 605 and 22 Freeways. While the practice is built out for a general practitioner to draw in patients from multiple cities, the broad-reaching freeways arteries are perfect for a specialist. The practice is currently a periodontal practice since 1992 and the office consists of 3 equipped operatories and 1 plumbed not equipped in a 2 story dental and professional building. Has reasonable rent for the area. Great opportunity for a Perio or GP. Please contact your CPS Agent for more information. **Property ID #5239.** 

IRVINE – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash-flow. The practice consists of 5 fully equipped operatories with Pontix software and Digital X-ray (1 sensor) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMC Selection is currently working 4 days/wk and sees approximately 12-15 new patients/mo. Grossed \$630K in 2015 and Projecting approximately \$660K for 2016 with a Buyer's net of \$184K. Great practice. Please contact your CPS Agent for more details. Property ID #5141.



## **CALIFORNIA**

## Specializing in the Selling



John W. Knipf, President Lic #00283209

**IRVINE** – Long established modern designed general practice located in one story building. Seller works 2 days/ wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$482K in 2017.** Please contact your CPS Agent for more details. **Property ID 5193.** 

**IRVINE (GP/Specialty)** - The practice is conveniently located between The Interstate 5 and the 405 Freeway. The premier shopping center that our practice is located currently has no other dentists, and the landlord is focused on only allowing retails stores into this shopping center going forward. Our Seller established this GP practice and integrated a variety of specialties in 2012. This office is laid out very efficiently designed with spacious operatories, and the doctor's private office also has its own lavatory. Practice **grossed over \$1M in 2017 and on track to exceed that in 2018. NET OF \$317K.** Depending on the Buyer's skill set will determine the additional profitability to be realized here that has consistently grown since inception and our focal point of the past 3 yrs. Please contact your CPS Agent for more details. **Property ID: #5230.** 

**LA PALMA** – Well established General Practice with 60 years of goodwill located in a 2 story dental building. Near residential and retail area. Seller is currently working 4 days/wk with 3 days/wk of hygiene. Generating approximately \$42K on Revenues/mo. Delta Premier Only and Cash. Sees approximately 8-10 –patients/day. 100% Patient Referral. Practice consists of 4 equipped oparatories in a 1,556 sq ft suite. Has reasonable rent for the area. **Grossed \$443K in 2017 and Projecting approximately \$509K for 2018.** Please contact your CPS Agent for more details. **Property #5234.** 

**NEWPORT BEACH** – Established circa 1965 this General Practice is located in a multi-story medical/dental building. The office has 3 equipped operatories with 2 plumbed to equipped. Have window views to the Pacific Ocean and Newport Coast. It's computerized with Compute A 2 at 2 Digital X-ray. Seller is currently working 3 days/wk with 2 days/wk of hygiene. See approximately 8-12 Latents/day. PPO/CASH/Some HMO. 100% Patient referral Only. **Grossed approximately \$560K in 2017. Buyer's net \$241K.** It's beautiful office. Please contact your CPS Agent for more information. **Property ID #5211.** 

**ORANGE (GP)** - Established in 1978 this practice is located in a one story free standing duplex. Great location near Chapman University in Downtown Orange. Beautiful modern designed office with 3 equipped operatories/1 plumbed not equipped operatory in a 1,300 sq ft office. It's computerized with Eaglesoft software and Digital X-ray. Has granite countertops. Operatory views to the his or call num street. Seller is currently working 3 days/wk and sees approximately 15-20 new patients/mo. PPO/Cach/Some HMO. Averaging approximately \$32,000 in monthly revenues. **Grossed approximately \$386K in 2017. Buyer's net of \$177K.** Great street visibility. Heavy traffic flow. Please contact your CPS Agent for more information. **Property ID #5213.** 

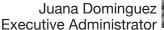
**SANTA ANA** – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suits. Have great views to the city from the operatories. It's located in a multi story medical professional building. Sele is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty PFO/Dasn/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$163,010 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.** 

**SANTA ANA** – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides has been a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants surround it. Currently, two Dentists share this suite, and one is moving more than ~15 miles away leaving a portion of the suite available. The practice has dedicated local patient base, anticipated is that some patients will elect to stay local and not relocate. The Seller is currently using only 2-3 of 5 ops in current suite. To maintain the low overhead for rent; the practice is being moved one floor down to a new suite that is an available dental office establishing a private practice with 4 ops., in an approximately 1,000 sq. ft. Patients pay at the time of service. The dedicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. **Grossed \$500K** in 2017. Note inventory is subject to change. Please contact your CPS Agent for more details. **Property ID #5113.** 

## PRACTICE SALES, INC.

### and Appraising of Dental Practices







**TUSTIN** – Beautiful general practice with 4 equipped operatories in a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is current y vorking 3 days/wk with 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with Dentrix software and Digital X-ray. Reasonable rent for the area. **Grossed \$700K in 2).** Sand projection \$709K for 2017. **NET OF \$159,558.** Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. **Property ID #5199.** 

**TUSTIN** - Well established General Practice located in a two story shopping center. On a heavy traffic street. Good signage. Near residential area. Office is open 5 days/wk and generates approximately 89 new patients/mo. Seller manages only. PPO & Cash Only! Practice consists of 3 equipped operatories and a 1,222 sq ft suite. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017 and Projecting \$1.8M for 2018. Buyer's Net of \$564K.** Great practice. Please contact your CPS Agent for more information. **Property ID # 5236.** 

**TUSTIN (Endo/GP)** - Leasehold Improvement and Equipment Only!!! Beautifully remodeled including all new cabinetry through the practice located in a single story professional building. Practice consists of 3 equipped operatories and 1 plumbed not equipped which 2 ops are spacious great for surgeries and IC Sedation in a 1,800 sq ft suite. We have two price points for this practice. One if a GP does not want all the high-end Endodontic equipment (Global Microscope, 3 ASI Units), and one with all of it included. Has reasonable rent for the area. Please contact your CPS Agent for more information. **Property ID # 5244.** 

**TUSTIN (GP + Real Estate)** – Established in 1987 this practice is located in a single free standing building. On a busy street. Practice consists of 4 equipped operatories and 1 plumbed not equipped with Mogo dental software. On in a 1,140 sq ft office. Seller is currently working 4.5 days/wk and sees approximately 12-13 new patients/mo. **Collected \$339K for 2017 and projecting approximately \$365K for 2018.** Buyer's net of \$128K. Great staff. Please contact your CPS Agent for more details. **Property ID # 5247** 

#### **RIVERSIDE & SAN BERNARDINO COUNTY LISTING**

CHINO HILLS - Beautiful General practice with 25 years of goodwill is located in a one story busy shopping center. Heavy traffic flow. Excellent exposure. Seller is currently work no 3 days/wk with Associate 1 days/wk. Sees approximately 8-10 patients/day. PPO and Cash Only! Does run real covertising. Practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,200 sq ft suite. The stigital x-ray (1 sensor). Computerized with Easy Dental. Long term lease. Grossed \$352K in 2017. Buyer's net of \$122K. Great opportunity. Please contact your CPS Agent for more details. Property ID #5219.

**CORONA** – Beautiful general practice located in one story free standing building next to a busy shopping center. Seller owns the building. Practice consists of 6 equipped operatories and 4 plumbed not equipped for expansion in an approximately 3700 sq ft office. It's computerized with Dentrix and digital x-ray. Does minimal advertising. PPO/CASH/SOME DENTI-CAL/SOME HMO. Sellers currently working 2 days/wk and 1-2 days/wk. Sees approximately 8-10 patients/day. Grossed \$346K in 2017 and projecting approximately \$424K for 2018. Net of \$152K. Seller will be focusing on 2nd primary office. Please contact your CPS Agent for more details. **Property ID # 5224.** 

**DESERT HOT SPRINGS (GP + Building)** – Two Partners One Office. Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See applications by 10-15 patients/day. Established in 1986. **Grossed approx. \$802K for 2017. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.** 

**PALM DESERT** – Beautiful well established general practice that Grossed \$1.4 Million in 2017 and projecting approximately \$1.9M in 2018 is located in a single story building. Corner location with great street visibility, good signage and heavy traffic flow. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Has an O.S. 2x/mo. Sees an average of approximately 33 new patients/mo. Cash and PPO Only!! Does great advertising. Practice consists of 4 equipped operatories in a 1,800 sq ft office. Computerized with Dentrix software and has Digital X-ray. Doing approximately \$168K in monthly revenues. Seller is willing to stay 2 days/wk and still have a **BUYER'S NET OF \$562K**. Great practice. Established in 2004. Please contact your CPS Agent for more details. **Property ID #5217**.

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## **CALIFORNIA**

### Specializing in the Selling

Fred Vuittonet, V.P. Lic #01363583

**PALM SPRINGS** - General practice established in 2005 is located in a one story free standing building right off Hwy 111. Front store with excellent exposure. Good signage. Reasonable rent. Practice consists of 3 equipped operatories with Open Dental software and digital x-ray. Major equipment is approximately 4 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. PPO/Cash/Denti-cal. No HMO. Does little advertising. **Grossed \$365K in 2017 and projecting approximately \$558K.** Has monthly revenue of \$46K. Great practice. Please contact your CPS Agent for more information. **Property ID #4487.** 

RANCHO CUCAMONGA – Price Adjustment! Established in 2021 this General Practice in located in a busy single shopping center. This office has 3 equipped operatories in an application telly 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and 2's so late 1 day/wk and sees approximately 25 patients/day. PPO/ Cash/Denti-cal/Some HMO. Grossed approximately \$422K in 2017. Buyer's net of \$149K. Please contact your CPS Agent for more details. Property ID #5169.

**TEMECULA + Real Estate – Established in 2004, this Pedo/Ortho practice is projecting approximately \$1.7M for 2018. Grossed \$1.5M in 2017. Buyer's net of \$975K.** It's located duplex single story building. Seller is open to selling or leasing the office. Seller works 3.5 days/wk with the Ortho 1x/wk. Sees approximately 50-60 new pedo patients/mo with 6-8 new ortho starts/mo. PPO/CASH/DENTI-CAL. No advertising just Patient referral and website. This practice consists of 8 eq ops in a 3,500 sq ft office. Has Dentrix software and digital x-ray. Great opportunity with low overhead. Please contact your CPS Agent for more details. **Property ID #5243.** 

#### **SAN DIEGO & IMPERIAL COUNTY LISTINGS**

**CARLSBAD** – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertice near 1.5 actice consists of 3 equipped operatories with 2 hygiene equipped operatories with Open Dental software. Projecting approx. \$389K Buyer's net of \$120K. Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.** 

LA JOLLA – Established in 1984 this General practice is located in a 2 story medical building. Seller currently works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only 1 00% Patient referral. Practice consists of 4 spacious equipped operatories in a 1,800 sq ft suite. Computered with SoftDent software. Grossed \$1.1M in 2017. Buyer's net of \$278K. Great practice. Excellent opportunity. Caller is retiring. Please contact your CPS Agent for more details. Property ID #5220.

**LA MESA** – This beautiful general practice located in busy shopping center. Corner location with heavy traffic flow. Great signage and exposure. Seller is working 4 days/wk with To ays/wk of hygiene, Endo 2x/mo and O.S. 1x/mo. Sees approximately 80-100 new patients/mo. PPO/Cas //Some HMO. Practice consists of 5 equipped operatories and 1 plumbed not equipped operatory in an approximately 30/sq ft suite. Grossed \$1.5M in 2017. Monthly revenues of \$130K. **Buyer's net of \$368K.** Please contact your CPS Agent for more details. **Property ID #5228.** 

**OCEANSIDE (ORTHO)** – Established in 2001 this Orthodontic practice is located in a one story free standing building. Seller currently works 2 days/wk. Sees approximately 10-15 new starts/mo. PPO/Cash/Denti-cal. Practice consists of 4 chairs in open bay on a 1,550 sq ft suite. Computerized with Dolphin Management software. Reasonable rent for the area. **Grossed approximately \$263K in 2017.** Seller focusing on primary office. Please contact your CPS Agent for more details. **Property ID #5225.** 

**SAN DIEGO** – Spacious general practice established in 2012 is located 3 story professional building with well-maintained complete garden and waterfalls. Corner location. It's located near premier shopping centers, high school, and business buildings. Reasonable rent for area. This office consists of 5 eq ops in a 2,157 sq ft suite. Seller is currently working 4 days/wk with 2 days/wk of hygiene. See approximately 30 new patients/mo. Cash and PPO Only! **Grossed \$663K in 2017 and projecting approx. \$645K for 2018. Buyer's net of \$184K.** Don't miss this great opportunity to own your first office or open a second one. Please contact your CPS Agent for more details. **Property ID #5233.** 

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## PRACTICE SALES, INC.

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**SAN DIEGO** – Price Adjustment! General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Sees approximately 9-10 patients/day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$301K in 2017. Net of \$129K.** Close to San Diego University. Please contact your Agent for more details. **Property ID #5212.** 

#### KERN, SAN LUIS OBISPO & VENTURA COUNTY

**GOLETA (GP)** – This practice has over 27 years of goodwill and is located in a 2 story mixed building with retail and restaurants. Easy access to the 101 freeway and near the University of Santa Barbara. Seller is currently working 3 day/wk and 3 days/wk of hygiene. See approximately 10-15 new patients/mo. PPO & Cash Only! It consists of 4 equipped operatories in an approximately 1,100 sq ft suite. Has Dentrix software and Digital X-ray. **Grossed \$572K in 2017. Buyer's Net of \$176K.** Has great potential for a full time buyer. Please contact your CPS Agent for more information. **Property ID # 5205.** 

**LEMOORE (GP + Building)** - With 33 years of goodwill, this General Practice received the "2018 Business of the Year Award." It is located on the busiest intersection on the city's historic main street in an incredible two-story historic building. You have the option to rent of buy the building. Seller works 5 days/wk with approximately 10 days/wk of hygiene. Sees approximately 35-40 new patients/mo. PPO & Cash Only! Has 5 eq ops in a 1,655 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed \$1.4M in 2017. Buyer's net of \$367K.** Great opportunity to own the real estate. Please contact your CPS Agent for more information. **Property ID #5232.** 

OXNARD – Established in 1973 this beautiful high-end practice is located in a professional building on one of the busiest thoroughfares in the city. Next to a High School, strip mall and residential area. This recent remodeled office consists of 4 equipped operatories on an approximately 1100 cq ft suite. Reasonable rent. Has digital X-ray and it's computerized with EagleSoft software. Seller works 2 days/wk and Associate 2 days/wk. See approximately 10-12 new patients/mo. PPO and Cash Only! Grossed \$585K in 2017 with a Buyer's net of \$186K. The original owner is still associating to assist you to carry on the 45 years of goodwill. A must see. Please contact your CPS Agent for more information. Property ID # 5206.

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#### SELLER'S:

**DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS** 

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

#### **BUYER'S:**

**DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS** 

Alice King: aking@calpracticesales.com
Dan Parnell: dparnell@calpracticesales.com
Fred Vuittonet: fvuittonet@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, Dan Parnell & Fred Vuittonet

**PRACTICE FOR SALE/ CORONA** Beautiful GP in shopping center w/ 6 eq ops and 4 plmbd not eq. Grossed \$346K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

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#### **SOUTHERN CALIFORNIA**

ARCADIA/PASADENA AREA - General Dentistry practice with 3 Operatories is now available in beautiful Sierra Madre. This practice has been established for 50+ years, 20 with our retiring seller and has long-term staff and a strong hygiene program. Seller refers out all specialty procedures, room to grow! 2017 Gross Receipts of \$351K with \$101K+ Adjusted Net Income on a short 3 day work week. #CA481- Kerri McCullough - 949-300-0312

**BAKERSFIELD** - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

CHINO - This General Dentistry Practice with 3 Operatories utilizes CareStream Dental software and has 40+ years of Goodwill. Practice is located in professional building near new home construction with very affordable rent and 2.5 days of hygiene per week. 2017 Gross Receipts of \$338K with \$126K Adjusted Net Income. Very motivated seller! #CA484- Kerri McCullough - 949-300-0312

COVINA - NEW LISTING - This General Dentistry Practice with 5 Ops features SoftDent, Digital X-rays, Intra-oral camera, Microscope, and Digital Pano. Great location. Strong hygiene program is in place and most specialty work is referred out. 2017 Gross Receipts of \$960K with \$406K Adj. Net. #CA533- Kerri McCullough - 949-300-0312

FOUNTAIN VALLEY - General Dentistry practice with 4 Operatories is new on the market. The practice features EZ2000 software with Digital X-rays, Intra-oral camera and 2-3 ysolud equipment. Practice utilizes a PT hygienist and most specialty procedures are referred out, leaving room for growth. 2017 Gross Receipts of \$555K with \$269K Adjusted Net Income. #CA508-Thinh Tran - 949-533-8308

GLENDALE - General Dentistry Practice with 4 Operatories is now available in Glendale. The practice utilizes Dentrix, Dexis digital x-rays, Intra-Oral Camera, and a Laser. Practice has 3 days of hygiene per week and 3½ doctor days per week. 2017 Gross Receipts of \$873K with \$394K Adjusted Net Income. #CA492- Thinh Tran - 949-533-8308

GREATER LOS ANGELES AREA - PERIODONTAL - This 5 Operatory Perio practice features Dentrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2017 Gross Revenue of \$694K. #CA173- Kerri McCullough - 949-300-0312

HIGHLAND - NEW LISTING - General Dentistry Practice with 3 Operatories is located in a retail shopping center and is computerized with Dentrix, utilizes Dexis digital x-rays and is mostly paperless. There are 2 days of hygiene per week and 2-3 doctor days per week. Gross Receipts of \$359K with \$113K Adj. Net. #CA522- Steve Caudill - 951-314-5542

**LAGUNA BEACH** - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrix G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thinh Tran - 949-533-8308

LAKE ARROWHEAD/SAN BERNARDINO MTNS. - Long-established practice with 6 Operatories is now available in Lake Arrowhead. The practice is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and laser and is a PPO/FFS office. Strong Hygiene/soft tissue management program in place with 7 days of Hygiene per week. 2017 Gross Receipts of \$1.14M with \$368K Adjusted Net Income. Real estate is also for sale in conjunction with practice sale. #CA517-Steve Caudill - 951-314-5542

**LONG BEACH** - General Dentistry Practice with over 25 years of Goodwill is now available in Long Beach. The 1,700 sq. ft. ground-floor condo that houses the practice was remodeled 5 years ago and is also available for sale. The paperless practice has 6 Operatories, is computerized with Dentrix and utilizes Dexis digital x-rays, a digital Pano and a laser. 4 days of hygiene per week. 2017 Gross Receipts of \$493K. #CA499- Thinh Tran - 949-533-8308

LOS ANGELES - WEST SIDE - NEW LISTING - General Dentistry practice with 4 Ops is now available on the Westside LA Area. This practice's location is convenient to all of the Westside and features SoftDent, Intra-Oral Camera, and Laser. Our retiring doctor has a strong hygiene program and refers out most specialty work. 2017 Gross Receipts of \$600K with \$171K Adj. Net. Room to grow! #CA531-Kerri McCullough - 949-300-0312

LOS ANGELES - ENDODONTIC - This highly profitable practice features 4 Operatories, 3 Equipped with microscopes, digital x-rays, and 27+ years of goodwill. Seller has long-term relationships with referring doctors and will help buyer with a smooth transition. 2017 Gross Receipts of \$692K and Adjusted Net Income of \$433K. #CA485- Kerri McCullough - 949-300-0312

**ORANGE** - General Dentistry practice with 30+ years of Goodwill is now for sale in Orange. Near hospitals and other medical/professional suites. 4 Operatories, Dentrix, Dexis digital x-rays, and Intra-oral camera. 2017 Gross Receipts of \$308K with \$152K Adjusted Net Income. #CA487-Kerri McCullough - 949-300-0312

ORANGE COUNTY PERIODONTAL - NEW LISTING - Long-established 5 Operatory Perio practice located in Orange County is now available. The practice operates 4 days per week and has 9+ days of Hygiene per week. The retiring seller has approximately 18 new patients per month with a strong referral base of local dentists. Long history of collecting over \$1M per year with last year's Adjusted Net Income of \$498K. This is a great opportunity to purchase and continue a great Orange County Perio practice. #CA520- Kerri McCullough - 949-300-0312

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**ORANGE COUNTY ENDODONTIC** - *NEW LISTING* - This 5 Operatory, 3 equipped, practice utilizes 2 microscopes, digital x-rays, intra-oral camera. The office is in a professional building with 42 years of goodwill with our retiring seller and previous owner. 2017 Gross Receipts of \$670K with very low overhead. #CA532- Kerri McCullough - 949-300-0312

PASADENA - This 5 Operatory General Dentistry practice is being sold in conjunction with the building, which features the suite the practice is housed in plus another leased dental suite. The suite is 1,586 sq. ft. with a total building square footage of approximately 2,880. The building is located on a well-traveled street with paperless practice is computerized with SoftDent, utilizes CareStream Digital X-rays, and an Intra-Oral Camera. There are 3 days of hygiene per week. 2017 Gross Receipts of \$473K and \$115K Adjusted Net Income with our retiring seller working only 3 days per week. This is a one-of-a-kind opportunity to own a practice with real estate in beautiful Pasadena. #CA505- Kerri McCullough - 949-300-0312

RANCHO CUCAMONGA - General Dentistry practice with 7 Operatories is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrix software and Dexis Digital X-rays, an Intraoral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 Gross Receipts of \$839K with \$158K Adjusted Net Income. #CA514- Thinh Tran - 949-533-8308

RIVERSIDE COUNTY - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2017 Gross Receipts of \$816K with \$330K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - NEW LISTING - General Dentistry Practice with 4 Operatories in a desirable San Fernando Valley location is now available. Practice utilizes Patient Base, Digital X-rays, and an intra-oral camera. Strong hygiene program with 6 hygiene days per week. Most specialty procedures are referred out to local specialists. 2017 Gross Receipts of \$630K. #CA537-Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Operatories plus an open bay Pedo room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of 6 chairs and a digital Pano. Full porceall rab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. Gross Receipts of \$3.6M+ with \$952K Adjusted Net Income. #CA488- Kerri McCullough - 949-300-0312

SANTA ANA - General Dentistry practice with 4 Operatories in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2017 Gross Receipts of \$410K with \$192K Adjusted Net Income. #CA460- Kerri McCullough - 949-300-0312

SANTA BARBARA COUNTY - Large general dentistry practice in Santa Barbara County features 10 Operatories in a 3,400 sq. ft. suite. The practice has 18 years of goodwill and in-house specialists providing services to patients. The practice is a mix of FFS, PPO and has a CAP check of 6-8K/mo. for HMO patients. The practice is computerized with EZ Dental, and utilizes Digital X-rays, Intra-oral Camera, and Pano. The 2017 Gross Receipts were \$1.3M with \$462K Adjusted Net Income. #CA503- Kerri McCullough - 949-300-0312

SANTA MONICA - NEW LISTING - General Dentistry Practice with 2 Operatories in a centralized location with great street visibility is now available in Santa Monica. The practice features CareStream software with digital x-rays. 2017 Gross Receipts of \$644K with \$382K Adjusted Net Income. #CA525- Kerri McCullough - 949-300-0312

SANTA MONICA - This turn-key General Dentistry practice with 4 Operatories, 3 equipped, is located in a professional building convenient to all of Santa Monica and the South Bay. Seller is the only dentist in the building. Practice utilizes Open Dental, Digital X-rays, and is Paperless. 2017 Gross Receipts of \$660K with \$284K Adjusted Net Income. #CA511- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA IMPLANTS/ORAL SURGERY - Practice is located in the South Bay area of LA and features 3 Operatories in 1,700 sq. ft., this practice has high visibility in a single-story corner unit of a retail/professional center. The practice is paperless and computerized with WinDent OMS Software, Dexis digital x-rays, Digital Pano, and CBCT. 2017 Gross Receipts of \$475K. #CA498- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - General Dentistry practice with 4 Operatories, 3 Equipped, utilizes an Intra-Oral Camera, Digital x-rays, Laser, and CariVu. Practice has18 years of Goodwill with our retiring seller. 2017 Gross Receipts of \$332K working 20-24 hours per week with the seller referring out most specialty work. #CA509- Thinh Tran - 949-533-8308

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on a main street with signage. 5 Operatories, 4 exampled, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436-Kerri McCullough - 949-300-0312

VENTURA COUNTY - General Dentistry practice with 4 Operatories is now available in Ventura County. The suite is 1,350 sq. ft. and is located in a busy retail center on a main thoroughfare. Computerized with Dentrix, the practice also utilizes Digital X-rays, Intra-Oral Camera, and Pano. There are 4 days of hygiene per week. 2017 Gross Receipts of \$641K and \$257K Adjusted Net Income. #CA504- Kerri McCullough - 949-300-0312

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WESTERN SAN FERNANDO VALLEY PEDO - Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft and Intra-oral camera. 10+ years of goodwill at this professional building location, near a hospital. 30 new patients per month. VERY MOTIVATED SELLER! #CA399- Kerri McCullough - 949-300-0312

#### **SAN DIEGO**

LA JOLLA - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrix software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 day 10 Dygiene per week and the Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477-Russell Okihara - 619-694-7077

NORTH COUNTY INLAND PROSTHODONTICS - NEW LISTING - 4 Operatory Prosthodontic Practice featuring Dentrix and Digital X-Rays in a beautiful and spacious facility. In an excellent location with great curbside visibility and loyal referral sources nearby. Our seller is relocating. 2017 Gross Receipts of \$737K with \$182K Adj. Net Income. #CA524- Russell Okihara - 619-694-7077

SAN DIEGO - NEW LISTING - Family oriented general practice in a busy shopping area with great visibility, 3 Ops, EZ 2000 Software, Digital X-rays, Intra-oral Camera, PPO/FFS, Small amount of MediCal, Seller is retiring. Excellent Opportunity for a new doctor or a 2nd office location. Gross Receipts of \$253K with \$129K Adjusted Net. #CA523- Russell Okihara - 619-694-7077

SAN DIEGO - Central San Diego: Excellent Opportunity to own a cutting-edge General Dentistry practice with 6 fully equipped Operatories. This well-established practice is located in a professional building with ample and convenient parking. The office is open 5 days per week and has 8 days of hygiene per week. The practice is operated with EagleSoft and is digitized Solutilized Cereconstance also utilizes CEREC, Intra-Oral Cameras, and Dental Lasers. The patient base is comprised of FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2017 Gross Receipts \$2.2M+ with Adjusted Net income of \$675K. #CA483- Russell Okihara - 619-694-7077

SAN DIEGO FACILITY ONLY - Beautiful and Modern, Turn-Key 3 Operatory dental facility in the Del Mar Highlands area. Excellent and Highly Sought-After Location. 1,056 Sq./Ft. lease rate including CAM is \$6,138.00 per month. Excellent location for an Endodontist or a GP. Priced to sell quickly. #CA501- Russell Okihara - 619-694-7077

#### **OUTSIDE OF CALIFORNIA**

CENTRAL OAHU, HAWAII - NEW LISTING Family-oriented General Practice conveniently located in a busy shopping area with 3 Operatories, 2 Equipped. This is a PPO/FFS practice and the seller is retiring, Office utilizes Innova and Dexis digital sensors. Computerized in each op and most specialty procedures are referred out. Excellent Opportunity. #HI110- Russell Okihara - 619-694-7077

CENTRAL OAHU, HAWAII - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized Old ys, Pano, and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

EASTERN WASHINGTON - NEW LISTING - This well-established practice in growing community has 1,400 sq. ft. with 4 fully equipped operatories. The beautiful stand-alone building with parking lot is located across the street from the high school and is available for purchase. It is equipped with EasyDental software, Intra-Oral Camera, and Orthopantomgraph. 2017 Gross Receipts of \$429,000 on 3 day work week. #WA100-Dr. Paul Kennedy - 206-310-4424

HONOLULU, HAWAII - NEW LISTING - New Listing! GP, Excellent location in a professional building, Well-designed floorplan with 3 Ops, Office utilizes Innova, Intraoral Camera, All specialty procedures sent out, PPO/FFS, Seller retiring and is motivated to sell, Excellent Opportunity to relocate your practice. #HI111- Russell Okihara - 619-694-7077

#### **NORTHERN CALIFORNIA**

CAMPBELL - Beautiful practice est. in 1993 on one of the city's busiest thoroughfares. 3 Fully Equipped Ops and room to expand in 1550 Sq. Ft. with every amenity including Dentrix, 10 Computer Workstations, Dexis Digital X-Ray, Cone Beam Imaging, Laser and fiber optics. 2017 GR of \$864K with 3 year average Adj. Net of \$345K. #CA528-Jim Engel - 925-330-2207

CASTRO VALLEY - NEW LISTING - 1,800 sq. ft office, 5 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrix PMS. 2017 GR \$354K on 2 days/week. #CA534- Jim Engel - 925-330-2207

CHICO - General Dentistry with 7 Ops, Dentrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CONTRA COSTA COUNTY - NEW LISTING - Advanced Restorative General Practice with 3 year average GR of nearly \$1.2M. 6 Ops, 5 equipped in 2,400 sq. ft., Softdent PMS, Dexis Digital Sensors, Digital Pan, soft tissue laser. #CA530- Jim Engel - 925-330-2207

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2017 GR \$414K on 3 day week with low rent. #CA390-Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - SELLING FOR LESS THAN 50% of 2017 COLLECTIONS OF \$699,586. 25 minutes from El Dorado Hills. Owner wants to retire, price reduced for quick sale. 1,500+ SF office with four Ops., Dentrix software, 2 Schick sensors, new server & CPUs. #CA407-Thomas Wagner - 916-812-3255

GREATER ROSEVILLE - 3 equipped Ops in 4 Op, 1,320sf office. Dentrix, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 29 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner 916-812-3255

#### GREATER ROSEVILLE/ROCKLIN

Well-designed 5 Op, PPO practice, in approx. 1,495 sq. ft. office located in great commercial location. Softde**SOLD** tware, Suni digital sensor, laser, and intra-oral camera. 2017 GR of \$527,000+ on 3 day week. #CA513-Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - PERIO LISTING – Greater Sacramento Perio practice in professional building. Well-established, 4 days/week practice, has digital x-rays, laser, intra oral camera. Seller relocating, but is willing to work with buyer for a smooth transition. #CA480- Thomas Wagner - 916-812-3255

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GREATER SACRAMENTO - 4 op practice in approx. 1,500 sq. ft. office located in a professional building on a major thoroughfare. Office includes digital x-rays, digital Pan, Intraoral camera, laser, and CAD-CAM. Seller relocating. #CA516- Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO - GP practice** w/4 Ops, Pano, Digital x-rays, Cerec. Seller refers out Ortho, Endo, Perio, Oral Surgery, and Implant Place. 2016 Collections \$1.0M+. Stand-alone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

HAYWARD - NEW LISTING - 1.900 sq. ft office, 4 treatment rooms, Digital Pan, Dexis Digital Sensor, Dentrix PMS. 2017 GR \$306K on 2-3 days/week. #CA535- Jim Engel - 925-330-2207

LOS ALTOS - Great location and 30 year history for 1,520 sq.ft. practice with 6 Ops, 3 equipped. Pano, Intraoral, Soft Tissue laser, Eaglesoft PMS. Segol Re retiring but will work with the right buyer for a smooth transition. #CA496- Jim Engel - 925-330-2207

MARIN COUNTY FACILITY ONLY -Dental Facility in Marin County w/Million dollar view! 2013 build in new condition. Has 3 Op's, bright and airy spacious layout in approx. 802 sq ft Rippete Office, Reception area, Planmeca Digital Pano, Digital sensor, Intraoral Camera, Sterilization. Paperless w/ bonus of patients. Opportunity to merge or work in an established facility to make a practice of your dreams! #CA502- Gina Miller - 707-391-7048

**PITTSBURG -** Practice & Real Estate for sale. Stand-alone 2,324 sq. ft. building has housed a dental practice 20 types, 7 Ops, 5 equipped, Paperless, Dexis Digital X-ray, PlanetDDS/ Denticon software, Pano. 2017 GR \$781,000. #CA493- Jim Engel - 925-330-2207

**REDDING** - 2,600 sq. ft. office w/6 Ops, intra-oral camera, digital x-ray, Pano, Dentrix software. Long history of GR over \$1M. #CA515- Valerie Higgins – 209-627-9347

**SACRAMENTO** - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - This very efficiently run practice is located in a leased office with 4 fully equipped operatories, Practice Web software, Intra-Oral Camera, and Digital X-ray. 2017 GR of \$1 million with very low overhead. #CA510- Thomas Wagner - 916-812-3255

SACRAMENTO - Great Sacramento Location - 3 Ops, shopping center location, digital X-Ray ready to move in to. 2017 Collections of \$572,000 (From 2017 Corp. Tax Return), open 30 hours a week, 29 years goodwill. #CA527- Steve Caudill - 951-314-5542

**SACRAMENTO** - 3 Op, PPO practice in approx. 1050 SF. Eaglesoft, Schick sensors, and intra-oral camera. 2017 GR \$668,000 on 4.5 day week. #CA519- Jay Harter - 916-812-0500

**SACRAMENTO** - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 cm. t. office with 4 Ops. Intra-Oral camera, Dexis digital x-ray, and Carestream software. Est. 30+ years, 2017 GR \$558K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - NEW LISTING - Long-Established 35 Yr Restorative Multi-Specialty Prosthodontist Practice in Downtown San Francisco. Large 2,463 sq. ft. leased space w/ In-house working Lab. Seasoned LabTechnicians On-sight. 4 Ops & 2 Lab Rms with opportunity to expand. Dentrix & Carestream Digital x-ray w/9 workstations. Specialty providers brought in for Full Service Dentistry. 2017 Gross Receipts 613K, 3 Day work week. #CA529- Gina Miller -707-391-7048

SAN JOSE - This West Valley High End Restorative and General Practice boasts 3 year average revenue of \$1.2M with over \$500K average Adj. Net on a 4 day work week. 100% FFS with 3 fully equipped Ops in 1,100 Sq. Ft. plus 500 Sq. Ft. of finished attic storage. Cone Beam Imaging, Schick Sensors, Lasers and nearly every technology to launch your dream office. Great lease at well below market rent of only \$3,269.00 per month. Seller will work back to mentor the buyer. Great practice, great cash flow and great location near major shopping mall to build your future career! #CA506- Jim Engel - 925-330-2207

TRI-VALLEY/EAST BAY ENDODONTIC LISTING - 3 Ops and 1,300 sq. ft. office with TDO Imaging Software, Digital X-ray, and Global Microscope. 2017 revenues of \$341,000 with adjusted net above 38% on reduced schedule. Owner retirement. #CA526- Jim Engel - 925-330-2207

VALLEJO - 4 fully furnished treatment rooms in 1650 sq. ft., below market rent, Digital X-Ray, Digital Pan. 2016 GR \$567,000, 40% Adj. Net. Eaglesoft PMS with Paperless Patient Charts. 3 ½ days #CA469-Jim Engel 925-330-2207

**VALLEJO** - Real Estate Available. 1,250 sq. ft. practice w/3 equip. Ops, Eaglesoft PMS, Digital X-ray, and CAD/CAM. 2017 GR \$736K on 3 1/2 day work week. Owner can assist with Real Estate financing, is retiring. #CA521- Jim Engel - 925-330-2207

VISALIA - PERIO LISTING - Periodontal Practice with 4 Operatories, fully furnished is now available in Visalia. Seller works 3 days a week, and owns the building, will consider selling the building also. 2,000 sq.ft. suite with 40 years of goodwill. 2017 Gross Receipts of \$356K, great location and price for this practice. #CA512- Steve Caudill -951-314-5542

WATSONVILLE - Practice & Real Estate for sale. Stand-alone 2,245 sq. ft. building has housed a dental practice 30+ years, 4 equipped Ops, Paperless, Dexis Digital X-ray, Planet DDS/Denticon software. 2017 GR \$552,000. #CA494- Jim Engel - 925-330-2207

**WOODLAND - 8** Operatory office in a 2,100 sq. ft. suite with 22 years of goodwill is now available. Practice is located in a shopping center with 2017 Gross Receipts of \$770K. Our seller is retiring, this is a great location with potential for increased collections. #CA497- Steve Caudill - 951-314-5542

#### **CENTRAL CALIFORNIA**

CENTRAL COAST - Endodontic Practice 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2016 Gross Receipts of \$1.1M+ with \$633K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

FRESNO - PERIO/IMPLANT office, 6 Ops, large conference room for teaching/meetings, 20 years good will, 2017 Collections of \$650,000, works 2 days a week, cash only office #CA518- Steve Caudill - 951-314-5542

Henry Schein Corporate Broker #01230466

**GP/PEDO** - Sylmar office looking for GP/Pedo:Base salary + production bonuses. Send resume: Smiledesignsylmar@gmail.com

**PALOS VERDES** GENERAL PRACTICE FOR SALE – 4 ops private general practice – Dr retiring after 39 years – grossed \$600,000 in 2017 on 3 easy days/week — 4 days hygiene/week Thomas & Fees Practice Sales (714) 544-4341

Dental Office Space for lease/rent. Large office 1,600 sq ft, 4 ops, additional space available. Montebello,CA Busy Corner building 323-806-3576

\$150,000 OR BEST OFFER! D/PRACTICE FOR SALE!CORN/LOCA, FACING CANOGA PARK COMMUNITY CENTER. IN THE HEART OF CANOGA PARK FARM/MARKET. GOOD WEBSITE, GOOGLE/YELP RANKING.OVER \$1800 IN CAP/PAY COVERS LOW RENT.2 ACTIVE OP'S, 3RD CAN BE EQUIPPED.REMODELED, EASY DENTAL&D/X-RAY.COLLECTION OVER \$200,000 w.ONLY 2 D/A/W W/OUT ANY MARKETING. NO TIME FOR 2 PRAC'S.& MY 2 sm CHILDREN, WHO SEE LITTLE OF ME. GREAT OPPORT.TO BUILD 5-6 DAY WEEK, LOW OVERHEAD, SUCCESSFUL PRAC OR 2ND PRAC!READY&MOTIVATED(805)405-1213

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**Dental Office** for Lease. Beautiful office ready to go. FULLY EQUIPPED, Charts, equipment, materials, instruments. Left behind by retired Dentist a month ago. Located in the City of Indio, Ca. Serious inquiries only. s.executivedental@gmail.com

**DOME Overhead** Halogen Lights ceiling mount 4 available \$500 must p/up in Apple Valley hdorthodontist@gmail.com

**EAGLE ROCK:** Retiree. Busy Center. First floor location. 3 Ops. Low overhead. Contact broker Lou Bermudez on mobile 818-519-8564

**Dentist Wanted:** Part time - weekdays or weekends - Must be proficient in molar root canals, fillings, crowns (pls send sample xrays of finish RCT), Anaheim area. \$550/day + commission. Please call: (562)207-7888 or email: upon\_rqst@yahoo.com

**EMERGENCY UNTIMELY DEATH**--ABSENTEE LADY DDS last yr 5 to 6K monthly HMO Checks Thousands of patients 40 new patients a month SELLER WITH Rookie Associate did \$420K, referring out a lot of work, 4 ops Super opportunity, Appraisal \$350k Buyer will do 600 first year Call Tom Fitterer 714-345-9659

**Central Koreatown,** 3 op 1 plumb - 20 yrs of good will- 1200 sq ft office with huge cash flow. No brokers please. Call Ana at 323-240-8724

**PRACTICE FOR SALE/ TUSTIN** Beautiful office w/ 3 eq ops / 2 plmbd not eq in a 1,800 sq ft suite. LH & Equip Only! California Practice Sales, Inc. Phone: 714-639-2775

**DENTAL OFFICE for sale:** Very productive. easy patients. San fernando valley. 5 ops (4 plumbed) CT scanner. Laser. LongTerm Staff. Mostly PPO and cash (no HMO).1 story medical building. great signage/visibility. VERY low rent. Approx 1300Sqft. Over 40yrs of goodwill Grossing \$850,000+ on 3.5 days a week with great net. consistantly and growing. Owner re-locating closer to home. Priced at \$700,000 for quick sale. (562)732-9670 avplayroom@gmail.com

**Dental Practice** in Santa Monica! PRIME location. Gross ~\$355K. 3 days/wk with 2 hygiene days. Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.comILCFPracticeSales.com

**Selling dental chairs!** http://bit.do/gpdental. If interested, message (626)466-5926 or email GPDentalPomona@gmail.com

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**DA/RDA needed** for a small, busy, friendly GP office in SFV. Please send resume to socaldds4@gmail.com

**S. ORANGE COUNTY** GENERAL PRACTICE FOR SALE - 4 Ops, 3 Equipped, Digital, Laser. 2017 GR \$331K on 20-24 hrs./wk. w/Specialty work referred. HSPPT-Thinh Tran-949-533-8308 #CA509

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**South Torrance,** Space available for lease. Plumbed for dental offices. 2 suites available for rent. DDS Xpress Realty, Tina Ochoa, BRE #01049085 (951) 309-3195

Associate Dentist wanted for busy private practice in San Bernardino full time. Email resumes to docjay7@yahoo.com

**Redlands, Fantastic** opportunity 3 ops room to double, Rent only 1250 for 3 more yrs then 1400 5 more yrs flat no annual increases nxt to city hall. Full price \$150,000 Best rent in town. Great for absentee owner. Hurry to be establish in fabulous city.Call Tom Fitterer 714-345-9659

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**IRVINE GP LADY** GR 1.2 MILLION 5 OPS. Call Tom Fitterer 714-345-9659

Orthodontist needed 2 Thursdays a month in Mission Hills Ca. please email: mariap.devonshiredental@gmail.com

**GLENDALE /EAGLE ROCK** AREA - (5) op G.P./(4) eqt'd. Free stand. bldg. Gross Collect. ~ \$500K/yr. on (4) days/wk. Cash/lns/PPO. Seller retiring. D&M Practice Sales 818.591.1401

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Dr. Kevin Lochona, Margarita Dental



**Office for Sale-** Long Beach. 4 operatories. Good location. Digital pano and x-rays. Please call Odai Perri at 562-716-8801.

**SUN VALLEY** 8+1 op. in 2,200 sq. ft. suite. 27 Yrs Goodwill \$425K Greg Beamer 909-542-4891

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Serving doctors for almost 20 years, we have completed over \$100 million in medical practice transitions. We offer a unique value to our clients. Whether you are buying or selling, we help make your transition a success.

#### PRACTICES FOR SALE | BUYER SERVICES | APPRAISALS | PARTNER BUY-INS

#### Dental practice for sale: Valencia, CA

**PRACTICE for SALE** - Well established general dentistry practice, with 4 operatories. Attractive and bright office near retail center, located within minutes of freeways. The area provides access to acclaimed schools, easy access to outdoor activities and a great lifestyle. The practice is open 5 days/wee. Accepts Cash/ PPO/HMO. Seller open to flexible transition support.

#### Retirement sale, established practice: Arcadia, CA (Pending)

**PRACTICE for SALE** - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

#### PEDIATRIC Dental Practice for sale: Woodland Hills, CA (Pending)

**PRACTICE for SALE** – Retirement sale of a well-established pediatric and GP practice poised for more growth. Terrific street-corner location with great visibility and signage. Recently renovated and attractive office. Current mix of services includes 40% Peds, 30% Ortho, 30% GP. 4 equipped + 1 additional pre-plumbed operatories in a 1,650 sqft office. Average collections are \$400K/yr. 70% PPO insurance, No HMO.

#### Dental practice for sale: Tustin, CA

**PRACTICE for SALE** – General dentistry practice, with 4 operatories in approx. Low rent of \$2,500/mo for ~1,000 sqft, a in recently updated and well equipped office. The practice is currently run part-time, averaging 20-24 hours/week. Accepts PPO/Denti-Cal. 100% associate coverage, with an average of \$200,000/yr collections.

#### Great visibility in streetfront retail center: Anaheim, CA

**OFFICE for SALE** – Considering all sensible offers. Excellent retail location on a busy street, with good signage, and freeway access just minutes away. Low rent approximately \$3,200/mo. Spacious office with 3 equipped, and 2 pre-plumbed operatories ready for expansion. Purchase for a fraction of the cost of a new buildout.

Well established, associate run practice, with real estate opportunity: South Riverside County PRACTICE for SALE - Well established general dentistry practice for sale. Street front, freestanding building, on a busy road with visibility and ample parking. The 2,000+ sqft building was built just 8-years ago. 4 equipped operatories, with 2 additional pre-plumbed operatories. Open 5 days/week, with 30+ new patients per month. Denti-Cal, PPO, and FFS. Grossed \$930,000 in 2016 with just 50% overhead. Terrific opportunity, with potential for more growth under a new owner with more energy to expand the schedule and accept more insurance plans.

#### Dental practice for sale: West Los Angeles, CA (Coming soon)

**PRACTICE for SALE** – General dentistry practice, with 3 operatories. Street front location, efficient office on a major road. The practice is open part-time 3-4 days/week. Accepts Cash/PPO/HMO. Seller relocating and open to flexible transition support. Please contact us for more details not available at the time of ad publication.

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**Dental Associate Wanted** - Part Time at at Huntington Beach and Santa Ana office locations. Some hygiene required. Call 714.494.6579; email resume to greatsmiles2000@gmail.com.

SAN DIEGO GENERAL PRACTICE FOR SALE: 3 Ops - Family-oriented practice. EZ2000, Digital, PPO/FFS, some DentiCal. GR \$254K. HSPPT-Russell Okihara-619-694-7077 #CA523

**Dental Assitant/Front needed** for an office in Glendale. Spanish speaking. Please email resume to as 7067@gmail.com

**Perio practices** in San Diego County and Orange County. Each collects about \$360,000/yr with 2-3 days of hygiene/week. Both are asking \$140,000. Where do YOU want to live? Kurt Skarin 805-777-7707

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**Gounty** was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

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**Legal Tip:** Buyers: Who completes and pays for retreatments? For how long? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**Endodontist need** for two or three days a month for our office in anaheim hills.please call 714-998-2200

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**Orthodontists Wanted.** Opportunities in LA / adjoining counties. 2-5 days/month. Spanish-speaking preferred (not required). Join a growing team. Email joe@pacificorthogroup.com

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Dental Practice for Sale By Owner Dentist. San Diego, CA.\$550000. Contact 858-735-6979

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#### LOS ANGELES COUNTY

#### **BALDWIN PARK - NEW LISTING**

4 eq. treatment rooms in a stream-line, digital, paper-less, 980 sq. ft. suite located in the heart of Baldwin Park. Busy shopping center location with excellent signage. Rent is very reasonable at \$2,354/month. 18 Years of Community Goodwill. Solid staff in place. Projecting approx. \$291,322 for 2018 on a 2.5 day work week. \$220,000.

#### **BELL**

4 eq. ops in a 1,167 sq. ft. suite located in a single story, busy, high exposure, shopping center that offers plenty of foot traffic / walk-ins. Large Supermarket is the anchor tenant. Suite was recently remodeled and rents for \$3,904.70/month. Seller has outgrown the location. Leasehold Improvements & Equipment Only. \$59,500

**EL MONTE** – *MOTIVATED SELLER! RECENTLY REDUCED.* Real Estate for Sale or Lease. 3 eq. ops & 1 plumbed not eq. op. in a nicely designed suite. Excellent exposure and signage on a busy street. Convenient to the 10 and 605 freeways. Rent is only \$1,550/month. Seller started this practice from scratch and it has consistently shown growth over the past 5 years. Low Overhead. Great starter or satellite office with a solid patient base with room for more growth. Projecting approx. \$310K for 2018. Priced to Sell!

#### **GRANADA HILLS**

Location! Location! A eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,200 sq. ft. suite located in a busy, single story, strip center on a corner of two major thoroughfares, across from the Shopping Center with Ralph's, AMC movie theater and restaurants. Great signage. Seller outgrew this location and moved to a larger space in the area. 1 Belmont Chair with Belmont Front Delivery unit, 2 Healthco patient chairs with Dentech front delivery untis, 2 Gendex 770 Xrays, and ADP Dual Vacuum/Compressor. Rent is \$5,694/month. Clean, streamline practice; A must see to appreciate! \$35k

#### **HUNTINGTON PARK-** RECENTLY REDUCED!

\$749,900 to Purchase the Real Estate or \$3,500/month to Lease the Front Unit Two buildings on the same lot. Front unit is an active dental office but willing to vacate. 2 eq. treatment rooms and 1 plumbed-not equipped treatment room. Building in the back of the property has water and electric, cleared to the walls and floor - you can build it out any way you desire.

#### **INGLEWOOD**

Located off Manchester and Aviation. Dental Unit with 2 eq. treatment rooms located in a busy Urgent Care Clinic in the LAX area. Leasehold Improvements & Equipment Only. Would be good if you want to build a presence in this area!

#### **LOS ANGELES - RECENTLY REDUCED**

3 eq. ops & 1 plumbed not eq. op. in a 1,000 sq. ft. suite located in a two story, free standing building that rents for \$2,450.Excellent exposure and Signage on a busy street. The second floor is vacant and available - approximately 1,000 sq. ft. 50+ Years of Goodwill. Urgent Care next door - office gets many walk-ins. Projecting approx. \$329,659 for 2018 on a part time schedule. Must see to appreciate. \$199,500.

#### **PASADENA**

4 eq. ops. and 6 plumbed not eq. ops. in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly, and knowledgeable staff that caters to the implant patients. Fee for Service. On target for approx. \$965,268 for 2018. You need to see this if you are oriented toward placing and restoring implants!!! Seller is open to staying on part time during an extended transition period. \$705,000.

#### **SUN VALLEY - RECENTLY REDUCED!**

8 eq. ops. and 1 plumbed not eq. op. in a 2,200 sq. ft. suite located in a two story building on the corner of two busy streets with excellent signage in the heart of Sun Valley. Parking in the back of the building and on the street. 27 Years of Goodwill. Rent is \$5,000/month. Comfortable, Family Atmosphere. Motivated Seller! \$400,000

#### **WEST COVINA - NEW LISTING**

7 eq. treatment rooms & 1 plumbed not eq. treatment room in a spacious, 2,300 sq. ft. suite with a modern design and newer equipment. Single Story building with excellent signage and visibility. High Density Area convenient to the 10 freeway. Dexis Software, Digital X-ray, and Intra Oral Camera. Collected approx. \$546,474 in 2017. Priced to Sell \$299,000

#### **ORANGE COUNTY**

#### **ANAHEIM**

3 eq. ops & 1 plumbed not eq. op. in a 1,080 sq. ft. suite located in a single story medical building on a busy street

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convenient to the 57 and 91 freeways. Established as a dental practice for over 8 years. Seller has relocated the practice to Tustin. Rent is \$1,540/month. 1 Year left with a 5 year option. New Lease negotiable. \$35k

#### **GARDEN GROVE - RECENTLY REDUCED!**

3 eq. ops. in a clean, bright, streamline, 950 sq. ft. suite located in a single story, strip center. High density area on the border of Anaheim that offers a lot of traffic with a frequented shopping center nearby. The practice has the opportunity to be open more hours. Patient Charts Included. Reduced \$36,500.

#### **MISSION VIEJO TURNKEY**

Beautiful, completely remodeled suite that offers 3 eq. ops. and 1 plumbed not eq. op. in a 1,200 sq. ft. suite. The practice is located in a busy retail center with excellent exposure. Newer equipment, Intra Oral Camera, Digital Xray, Newer computers and Dentrix Software. Collected approximately \$331,247.11 in 2017. Patient Charts included. Asking \$180,000. Accepted Offer - Back up offers encouraged.

#### WESTMINSTER

2 eq. treatment rooms in a functional, efficient 720 sq. ft. suite located on one of the busiest streets in Orange County. Single story, strip center with excellent exposure, signage and foot traffic. 30 Years of Goodwill. Rent is \$1,300/ month. Apartment complex and mobile home park across the street offer many walk-ins. Seller collects approx. \$10,000/month on a two day work schedule. Patient Charts included but not guaranteed. \$65,000. Under offer, back up offers encouraged.

#### SAN DIEGO COUNTY

#### **SAN DIEGO** - RECENTLY REDUCED!

2 eq. ops. in a 1,000 sq. ft. suite located in a two story Medical Plaza convenient to the 5 freeway. Bright, clean, stream-line suite. Midmark Chairs, Lights, Deliveries, Soredex Optime Digital Scanner, Intra Oral Camera, and more. Newer Equipment. Leasehold Improvements & Equipment Only \$35,000 or best offer!

#### SAN DIEGO

4 eq. ops. & 1 plumbed not eq. op. in a 1,280 sq. ft. suite located in a single, story, major strip shopping center with over **41 Years of Goodwill.** Suite was **remodeled in 2017.** Cash / PPO Practice. Projecting approx. \$340,716 on a 2

day work week for 2018. Sellers would like to concentrate on their other practice. **\$275K.** 

### RIVERSIDE/SAN BERNARDINO COUNTY FONTANA

4 eq. ops. & plumbed for a 5th op. in a spacious 1,400 sq. ft. suite located in a single story, strip shopping center in the heart of town close to the 10 freeway with excellent signage and parking. The center is on one of the busiest streets in the county, and near the busiest intersection. Tons of Exposure and Foot Traffic! Seller doesn't have to advertise - existing patients and traffic bring in new patients every month. 33 Years of Community Goodwill with 5 Star Yelp reviews. Projecting approx. \$863,960 for 2018. \$712,500. Under offer, back up offers encouraged.

#### **REDLANDS - NEW LISTING**

6 eq. ops. in 2,800 sq. ft. suite located in a two story, mixed use building. Excellent exposure in a frequented center on a busy corner with a Starbucks, Established restaurants and a Gas Station. Has a contract with the local VA to take overflow. 80% insurance & 20% Cash. Collected approx. \$172,380.54 in 2017 on a 2.5 day work week. \$70,000 Accepted Offer - Back up offers encouraged.

#### **REDLANDS**

3 eq. ops. in a 850 sq. ft. boutique style suite located in a single story, store front building close to the City Hall, Mall, Area Schools and convenient to the 10 freeway. Large signage and visibility. Rent is only \$1,200 per month. Seller has put in over \$80K in tenant improvements but needs to concentrate on his Rancho Mirage practice. Seller is asking \$100,000.

#### **SAN BERNARDINO - RECENTLY REDUCED!**

5 eq. ops. in a recently remodeled, nicely designed, spacious, 2,200 sq. ft. suite located in a single story, free standing building. Excellent signage and visibility on a busy street close to the area hospital and the 210 freeway. Established as a dental practice for over 35 years. Rent is \$3,200/month. Seller is relocating. Leasehold Improvements and Equipment Only. \$95,000.

#### Sold in the last 90 Days:

Buena Park, Los Angeles, Long Beach, Montebello, Sherman Oaks, Temecula, Torrance, Fountain Valley, Westminster.

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Oxygen Tanks 7 total \$40 each, or best price for more than one. Txt or call-909-268-2036

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**General Dentist**- We currently have an opening for a Dentist. Mon, Tues & or Wed 9-6pm. Private office in San Bernardino. email to LupeR@mgodental.com fax 909-386-3690

**PRACTICE FOR SALE/PALM SPRINGS** GP W/ 3 eq ops in a 1,200 sqft office. Grossed \$365K in 2017. California Practice Sales. Inc. Phone: 714-639-2775

**Dental Practice** for Sale in Fairfield! GP. Busy intersections. 3 operatories + 1 add'l plumbed. Retiring. Loc Pham, Broker BRE#01875780. 714-550-7494 practice@lcffin.comILCFPracticeSales.com

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**PASADENA** - (3) op comput G.P. Prof. bldg. 2017 Gross Collect \$332K on (3) days. Digital & Dentrix. Seller retiring. D&M Practice Sales 818.591.1401

DBC.Ca.Gov approved CE courses for all Dental Professionals and DA courses for RDA or OAP. Dental Practice Act or 2-Unit Infection Control-\$12. 8-Hr Inf Control-\$210. Radiation Safety-\$330. Coronal Polish-\$230. Pit/Fissure-\$320 OAP-\$1195. If you are a DA with 15 months experience, let us show you how to become an RDA! www.orangecountydentalassistant.com

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FEE FOR SERVICE PRACTICE COLLECTING \$1,688,540 IN 2017

This practice is located on the 2n Floor of Two-Story Professional Building and has been serving the community since 1970's. This Fee For Service practice has shown consistent growth and historically collected over \$1,500,000 for the past several years. Offering 8 treatment rooms of which 6 are fully equipped in a nicely designed 2500 square foot suite, Co2 Laser, Digital X-ray, CEREC - Cone Beam (Sirona), Eaglesoft PMS and so much more. There are a total of 14 hygiene days per week. Seller works 4 days per week. The staff is long term and well trained. Buyer net of approx.. \$472,252 after debt service. For those who have been looking for the perfect practice, you search is over. Call now, will not last on the market.

### **FEATURED LISTING**



#### **RIVERSIDE COUNTY**

### OPPORTUNITY WITH CONDO SUITE FOR SALE

Offering over 20 years of Goodwill. The practice is housed in approx. 1500 square foot suite condo in two-Story Professional Building. This prime area in Riverside County has major housing developments going up in the immediate surrounding area of this office, attracting 100s of new families into the area. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. The office collected \$543,171 in 2017. Seller works 3 days per week and associate works 2 days per week. Condo suite is available for sale. Seller will consider lease as well. The practice is projecting \$787,112 this year. A must see opportunity!!!

#### SAN BERNARDINO COUNTY CHINO

PRACTICE COLLECTING OVER \$579,102 IN GROSS REVENUES IN 2017

This 4 operatory facility is located in Two-Story Professional Building in prime area of Chino conveniently located off

the 71 Freeway. The surrounding area has had major development with retail shopping centers, restaurants and other businesses. The practice has a history of being quite profitable collecting over \$579,102 in gross revenues in 2017. This practice offers 12 years of Goodwill, digital x-ray, intra-oral camera and much more. Seller owns condo suite and will offer reasonable rent with first right of refusal to purchase condo at a later date. Truly a GEM!!!

#### SAN DIEGO COUNTY

DENTAL OPPORTUNITY WITH REAL ESTATE FOR SALE

This turn-key opportunity has been established for over 64 years. Seller retiring working only 2 days per week. The office is located in a free standing building on a busy street attracting an average of 12 new patients per month. The office offers four operatories of which 3 are fully equipped with Adec Dental Units, Digital X-ray, Easy Dental Software and Intra-oral camera. Solar panel have been installed on the building and there are no electric bills saving hundreds of dollars annually. This opportunity offers great potential. Call now for details.

## in Dental Practice Sales

JOHN F. RAMOS, D.D.S. 5250 PHILADELHIA STREET SUITE O CHINO, CA 91710

After 2 years of unsuccessful attempts to sell my practice through a large, well known Dental Broker - Tina Ochoa/DDS Xpress Realty secured an offer within 2 weeks of my initial listing and successfully closed the transaction in less than 6 weeks.

Having spent time and energy with a number of prospective buyers in the past (only to have the deal fall through), I can attest that the support and attention that I received from Ms Ochoa was superior to any service that I have received from past brokers.

She proved to be available, hands-on, pro-active, and an essential resource for all parties throughout the transition process. I recommend Tina Ochoa/DDS Xpress Realty to any Seller or Buyer that is looking for the personal attention and professional guidance that is needed for a successful transition.

Sincerely, John F. Ramos, D.D.S.

### BACK ON THE MARKET! PASADENA

STORE FRONT LOCATION

Located on major thoroughfare providing excellent exposure and foot traffic attracting an average of 15 new patients per month. This practice offers great potential for the Buyer who will work full time. Seller has elected to work 2 1/2 days a week since she opened the practice in 2007. Collecting over \$263,000 this year on limited work schedule, this practice offers 5 operatories, computerized with Easy Dental software, digital x-ray. Truly a must see opportunity. Call now. Will not last on the market!!!

## NEW OPPORTUNITY SOUTH TORRANCE

Office space for lease. Landlord offering reasonable terms. New paint and flooring to be chosen by Tenant. Suite 1. 900 square feet plumbed for 3 chairs. Suite 2. 600 square feet offers 2 operatories. Dental equipment and instruments available for sale for only \$10,000.00.

**NEW OPPORTUNITIES COMING UP:** Azusa, Cerritos, Fullerton, North Hollywood, Norwalk, Los Angeles, South Orange County.



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Collecting over \$1.4M annually, this is a remarkable opportunity at a proven location in the up-and-coming, evolving, chic and vibrant North Park neighborhood. Designed with office efficiency & patient flow foremost, resulting in a comfortable, productive and pleasant environment. The office occupies approximately 2,400 square feet and consists of 5 fully equipped Ops w/ 2 Pedo Chairs. Call for More Information. **Full Price: \$1.05M.** 

## Also Available DG-865 Santa Maria, California

**Desirable collegiate coastal community!** With Collections over \$529K in 2017, this 900+ sf office with 3 fully equipped ops is centrally located in a long-established professional building in desirable neighborhood w easy highway accessibility. Call for Details **Full Price:** \$395,000.

#### **IG-757** Visalia Periodontics

Offering a full spectrum of periodontic procedures: Root Planing, Surgery, Laser (Lanap), active Recall system, *except Implants*, this practice is an outstanding opportunity and gold mine for the astute periodontist who recognizes this as a potential for growth! *With 9 Hygiene days per week, this practice is a rare gem!* Reduced Price: \$350,000



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**ORANGE COUNTY DENTAL PRACTICE FOR** SALE 5 ops asking \$449K, gross \$650K currently open only 2 days/wk, call 888-277-6633 or email venus@promed-financial.com

Have a commercial lease? Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848

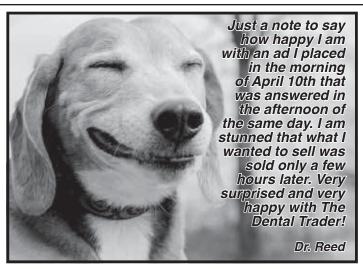
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**DIAMOND BAR** SPECIAL CIRCUMSTANCE, This is a dream million dollar location to be. 4 ops with digital pan. several Restaurants bring in droves of customers on a daily basis, including a Korean Restaurnt next door, a Sushi place and a popular BBQplace, parking lot full most of day until 9/10 at night. All customers must pass this Corner entrance DENTAL OFFICE WITHIN 10 feet of office. Its a cats meow location. Senior part time DDS gr \$450k one day a week with one day associate. Seller's main practice in Arcadia, Seller will stay one day a week for a while and then one day every two weeks and teach implants, OS and Ortho, Seller will help junior dentist achieve minimum one million given time to build. Full price \$450,000 Call Tom Fitterer for this jewel. CALL Tom Fitterer at PPS 714 345-9659

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Endodontist available to perform RCT in your office. Semiretired. Have own supply and equipment. Please contact me at: uberendo@hotmail.com

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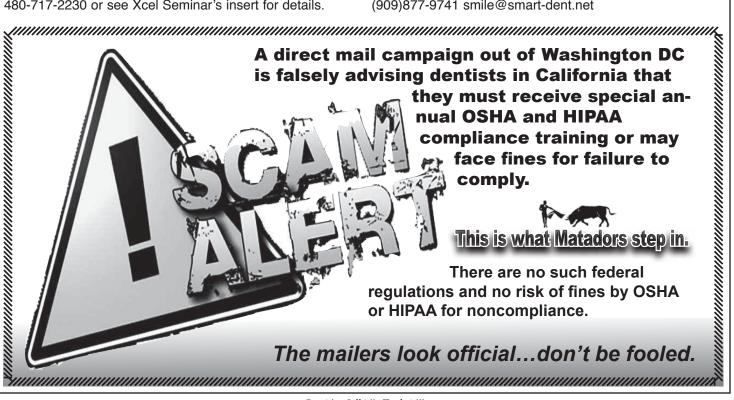
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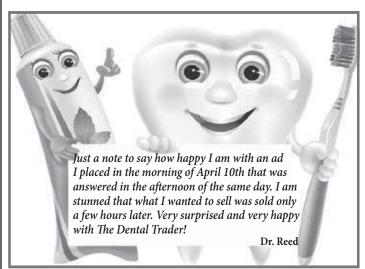
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**Cecilia Chen, Esq.** always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. —Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

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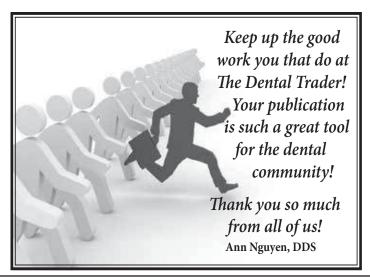
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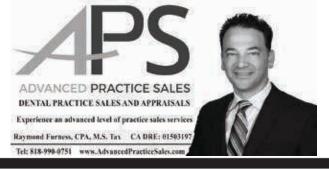
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North Long Beach, High Identity Bsy St, 50% hispanic, Part time Ldy DDS grossing 1600 charts, Seller refers a lot, 3 ops plumbed 2 equipped, Only 85,000 THOUSAND OAKS/AGOURA HILLS on 101 Exit, A Jim Pride type office 5 ops, Seller injured auto accident age 73, Now part time Grossed approx 500k,Referred 90 % Endo All Perio, OS,Implants and Ortho. Estb 1979 3 generations of loyal patients Working operatories have north window lights

INLAND EMPIRE ON 215 Exit next to Subway and Mac Donalds Two practices one mile apart , Merge and and do one million first year, and grow to 1.5 million within 3 years and maybe more. 7 ops 3600 sq ft Low rent. HMO CHKS 10k mo **DEL MAR – ENCINETAS** HMO mon chks take bite out of rent grossing near \$400K,

5 ops plumbed 4 equipped Loyal patients ;Grt opportunity to grow a nice practice, in a wellknown prof area of a fantastic beach city. Full price for immediate sale \$285,000 Riverside Lady DDS grossing \$ 250,000 3 ops, 30 new patients a month. Full price \$

OC BEACH CITY GROSSed 100k last month, Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. Full price\$ 900,000 Senior Seller will stay one or two years maybe mre and help build to 1.5

**DIAMOND BAR**@ entrance 20 ft from ingress egress Hi Identity ASIAN shopp center very busy from 8am to 10 pm having thousands of customers. Beau 5 ops in 2300 sqft Senior Seller part time one day wk open 3 days did \$50k last mo. Owner mgr will do one million Seller will mentor.

**TORRANCE** at entrance of Pales Verdes, Hi Identity, (2 ops-possible 3rd) Gr \$300 to

\$350 , Full Price \$290,000 Beautiful low overhead possible merger candidate.

RIVERSIDE—Lady DDS Grossing near \$300,000, Estb 20 yrs, PPO and Dentical , Ample patients no problem. Easy way of getting started in this low overhead practice. Rent \$1350/mo

BAKERSFIELD AREA, Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$400k

ATTENTION CORPORATE --SPECIALIST TEAM--ENTEPRENOUR should include this package in there inventory. Seller will work back indefinitly with good health. **ORANGE** COUNTY: INLAND-EMPIRE—Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 mjillion within 24 months. Gorgeous facilities ultra modern with conbeams in

SANTA ANA HI IDENTITY SHOPPING CENTER NEAR South Coast Plaza 5 ops grossing \$800.000 plus. Future very bright. **SOLD SOLD ATTENTION CORONA** DENTISTS FREE SANDING BUILDING NEAR FREEWAY EXIT

CAPISTRANO BEACH PT Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity)in 2 ops, rent \$1600. Starter Practice Full Price \$150,000.

DIAMOND BAR SPECIAL CIRCUMSTANCE, This is a dream million dollar location to

be. 4 ops with digital pan. several Restaurants bring in droves of customers on a daily basis, including a Korean Restaurnt next door, a Sushi place and a popular BBQplace, parking lot full most of day until 9/10 at night. All customers must pass this Corner entrance DENTAL OFFICE WITHIN 10 feet of office. Its a cats meow location. Senior part time DDS gr \$450k one day a week with one day associate. Seller's main practice in Arcadia, Seller will stay one day a week for a while and then one day every two weeks and teach implants, OS and Ortho, Seller will help junior dentist achieve minimum one

million given time to build. Full price \$450,000 Call Tom Fitterer for this jewel. <u>RIALTO</u> EMPTY 3000 SQ FT 9 op Dental office, in 10,000 sq ft building on 2.2 Acres near 210 BUILDING FOR SALE DID ONE MILLION PLUS-

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Checks Thousands of patients 40 new patients a month SELLER WITH Rookie Associate did \$420K, referring out a lot of work, 4 ops Super opportunity, Appraisal \$350k

BAKERSFIELD 5 OPS FREE STD 3000sq ft Bldg, :practice estb 60 yr own mgr will do one million. Total price incl RE \$650K.

OC BEACH CITY ABSENTEE GR \$550K 4 OPS RM FOR 5TH, VALUABLE RE possible. wn mgr will do one millilon frst yr.

OC Fashion Island unique situation lady DDS GR \$ 400K.

OC Fashion Island G; Gr \$650 K Rare opportunity

LA MIRADA HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 \$450k Million \$ loca 20 to 30 merchants NEW NXT DR TENANT WITH 1000 FAM MEMBERS LOTS OF POTENTIAL

LAKE FOREST OPTION TO OWN Dental Condo Lady DDS Estb 11 yrs 3 ops, Special circumstances make this a fast sale. Call Tom Fitterer A-Dec Grossing \$385,000 Refers out 2 to3 Implant a week OS Most all Endo, 30 New pts Buyer to do \$500k first yr. Bargain, Like new in appearance. Full Price \$350K. SOLD

West Covina Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO.

GLENDALE /BURBANK absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous

ALTA LOMA shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equipped.

Santa Clarita Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Posssible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost 2 million under other ownerl

REDLANDS 6 ops Estb near 30 yrs, once did one million Senior DDS wants to Quit, lots of potential. Low Rent Grossing over \$400k ABSENTEE HMO pays rent rent free. **COLTON** HISPANIC ABSENTEE GR \$350K \$ 5 ops rent \$1450 No stress lots of patients Owner mgr will do \$500k first yr.

Bellflower PT Ldy DDS with small children doing 100K 3 ops only \$65K. Buyer should do 350 to 400 first year

Inland Empire Union Practice can do over one Million 5 ops.

PPEDO CHINESE/HISPANIC, Gr \$450k estb 30 yrs Full ;ride \$285K.

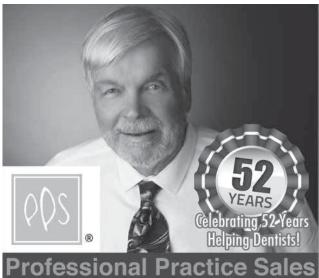
Small City nr Bakersfield Gr 40K a month in 2 days wk,1800 sq ft 5 op with small apt

Inland Empire Dentical practice gross near \$300K 4 ops Rent \$1350K Full Price \$150k.

Santa Clarita 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free.

OC BEACH prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full ;rice

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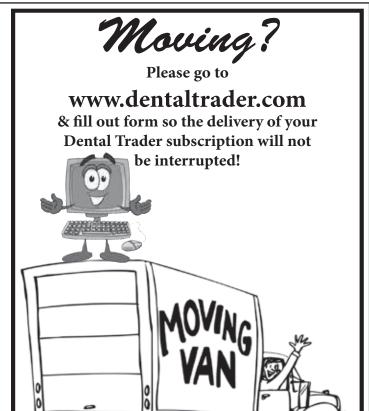
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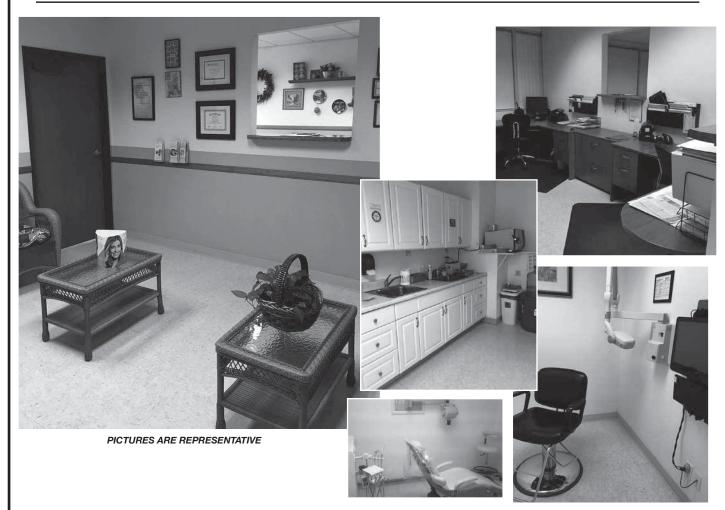
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