Dental Dental

VOL. 15 NO. 8 • August '18 So. Calif. Edition

Trader

Ph: 877-888-4237 • 949-429-6836 Fax: 949-498-1198 • DentalTrader.com

Buy, Sell or Trade all things Dental

Complete digital dental exam room

HALF-PRICE Summer Special



Call for your <u>free</u> demo: 800-273-5033

YOUR COMPLETE DIGITAL SYSTEM INCLUDES:

Clio Diagnostic Digital X-Ray Sensor & HD Intra-Oral Camera, Dell i5 All-in-One Touch Screen Computer on Mobile Cart, EZ 2000 Plus Practice Management Software & Integrated Digital Imaging Software:

- Color Coded Scheduler access from your smart phone
- Graphic 3D Movable Tooth Charting
- Timeclock with employee time-in and time-out tracking
- OPTIONAL: Integrated Benefit Service by Trojan Prof. Services, Credit card processing, E-claim's & Smart Caller ID
- Installation, full onsite training and technical support





FREE ADS FOR DENTIS

& STAFF!



ATTENTION ALL DENTI-CAL PROVIDERS

Call Us Now to Apply for Your Next

Award Payment of \$8,500

Open to all dentists who have seen at least 30% or more Denti-Cal visits, in any 90 days, during last 12 months.

DON'T LET THE DEADLINE PASS!

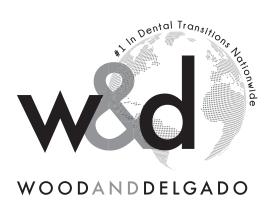
We have obtained Years 1 & 2 payments for 100's of Dentists. We encourage all Dentists to have us file on their behalf well in advance of the deadline, so that any issues may be addressed before the deadline.

(NOTE: Only those who received payment for Year 1 anytime in the past may qualify for future year payments)

Call 800-273-5033

TRUST your future with THE BEST!





- Over 35 Years of Experience Representing Dentists
- Represented over 6000 Dentists
- On the Forefront of the changing issues facing your profession
- 190 Dental Practice Transitions in 2016
- Chosen Legal Advisors to numerous dental Societies
- Providing services NATIONWIDE
- The Chosen EXPERTS on Business Transactions for Dentaltown

Call today for a free phone consultation



www.DentalAttorneys.com

Upcoming Events

MAY 23, 2018 • 6:00-9:00PM
"Dental Practice Ownership from Start to Finish"
Santa Barbara-Ventura County Dental Society
Jason P. Wood

JULY 22, 2018 • 8:00-10:00AM "California Dental Practice Act" Punjabi Dental Society – Montebello, CA Patrick J. Wood





Specializing in:

Practice Acquisitions/Sales - Partnerships - Business Transactions - Lease Negotiations - Estate Planning - Transitions & Business Litigation
DSO - MSO - Practice Agreements - Associate Agreements - Wills/Trusts - Real Estate Acquisitions/Sales - Partnership Disputes

Polaroid Macro5 SLR-1200 \$100 - 949-661-6255

Associate Dentist wanted at fast paced practice in La Puente. send resume to pbkumardds@gmail.com

)rthodontist needed in Fontana office for once a month.Call (909) 428-5111 Ask for Mike

Medical Office / Clinic furnished 1000 sqft For Lease at 12225 South St. Artesia. Email DentistDrLee@Yahoo.com for info.

SAM2 Articulator w/o Facebow. Excellent condition. Case included. Email: chadarthur@mac.com

Friendly/High-Quality Experienced DDS Seeking PT associate position(1-2 days); LA area. Call 310-499-8106 w/ inquiries.

FOR SALE MW Tradition (small head) High Speed F/O Lever Head Like new. \$270. (323) 851-6622

Ventura Community Health seeking a General Dentist. FT salary and benefits. Apply at careers@clinicas.org.

Peri-Pro III x-ray film developer for sale. Excellent condition and fully functional. Text only (310)739-4091

Lathe Red Wing near new shape. Includes 2 hoods, one with vacuum system. Closing offce. \$585 OBO (310) 539-4321

DentalAssitant/Front needed for an office in Glendale.Spanish speaking . Please email resume to as7067@gmail.com

Dentist Position available in El Paso Texas. Make \$1000-2000 a day. Call 3106634323 Tamir

Dentist position available for Thursdays in Santa Ana. Send resumes to johnnyhuh@yahoo.com. \$500/day.

Great Santa Ana Dental office has Treatment Coordinator Position Available. Please email resume to johnparkhur@gmail.com

Dentist position available in Cerritos, C. A 2-3 days/week. Contact jes.innovative@gmail.com

Wanted Periodontist in Wildomar. Please send resume to contact@myuplanddental.com.

Sublease Culver City Beautiful fully-equipped 5 op office for sublease. Avail Wed or Sat. flex hours. Call 3108804447.

Dental Office for rent perfect for a PEDODONTIST. Large office, 9 ops, 4000sq ft. Located in South Gate, CA 310-927-0785

Associate opportunity; general dental practice on the central coast of CA. Must relocate. Contact dinodds@yahoo.com.

Autoclave Tuttrauer EZ10. Working good. Asking \$1,500 OBO. Pick up in Downtown LA. contact: doctor.labraces@gmail.com

Specialist space 4 lease in Glendale/Montrose. New, free parking, cool mid-century bldg. Ready for 4 ops. 818-421-2912

Board certified Periodontist in your office. Will bring all instruments.Contact periodontalexpert@yahoo.com

FREE eBook

"Transitions as a Dentist"

Request at www.mydentistcpa.com

- Fixed fees. No hourly billing surprises.
- Minimize your taxes legally.
- California licensed CPA Firm.
- We are NOT dental brokers.







(949) 759-5626

Oral Surgeon, Board Certified, all procedures. 8+yrs exp. in pvt offices. Please email southerncaliforniaoms@gmail.com

DENTIST WANTED! Certitos for 3 DAYS. Must have DEA, license liability and US trained. Contact jes.innovative@gmail.com

General dentist with 25 years of experience available for part time.Gentle ,fast,profficient .Please call at 323-401-8685

DENTAL FORCEPS-brand new easy extraction forceps kit. \$750.00 email for details gencosdent@gmail.com

RDA Wanted in a busy family style practice in Lancaster. www.lancasterdentalgroup.net Contact Donna at 661-945-0929

Associate Dentist for Downtown LA area needed for Mondays Fridays email resume at info@riverdentistry.com

Illness forces sale 34 years street front San Fernando valley \$150k price ppo cash acinnorthridge@aol.com

Wizard Wedges for sale. (1) box assorted 500, 30.00. (1) box 500 wide base, 30.00. e-mail im2near@yahoo.com

PRACTICE FOR SALE GLENDALE GP 24 yrs of gdwll w/ 3 eg ops NET \$234K California Practice Sales, Inc. Phone: 714-639-2775

Rent Space Rent Single Ops or Entire Office. 5 days/wk available. San Juan Capistrano. Call Maryam 818-903-5968.



Gary Pascua D.D.S. Sales Agent CA BRE License #01874248



PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE NATIONAL

ASSOCIATION OF PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner CA Broker #01172430

KERN COUNTY

BAKERSFIELD #27 – PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare wexcell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2017 Gross Collect of \$542K+ on a (3) day wk. (45) new pts/mos. Eqt'd we digital x-rays & pano. Paperless office, electronic billing, & Dentrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office in the other. Seller relocating closer to family, but will assist we transition.

SO. EAST KERN COUNTY - (5) Op comput G.P. *VERY LIMITED COMPETITION!* In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #4 – Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. Cash/Ins/PPO. Gross Collect \$1.0MM+/yr. Eqt'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w.

ANTELOPE VALLEY # 5 - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BEVERLY HILLS ADJACENT - (4) op comput. G.P. in a prof. bldg. on a main thoroughfare. 2017 Gross Collect \$412K+ on (3) DDS & (2) Hygiene days/wk. Patient base is Cash & Indemnity Ins. only! No PPO, No HMO & No Denti-Cal! Seller refers out Ortho, most Endo, diff Pedo & Implant Placement & does no advertising. Practice is poised for growth. (65+) years of Goodwill. Seller retiring, but will assist with transition.

EAST SAN FERNANDO VALLEY ORTHO/PEDO - Located in a free stand. duplex bldg. on a main thoroughfare. Excellent exposure & visibility. (60) yrs of Goodwill. Cash/Ins/PPO pt. base. No Denti-Cal, no HMO's, no nights, & no weekends. (3) chair open bay, (1) op quiet room & (1) x-ray room. Pano eqt'd. Annual Gross Collect. \$479K+ on a (4) day wk. Annual Net of \$154K+. Averaging (5) Ortho new starts/mos. Seller does no advertising other than website. Growth potential. Seller is retiring, but is willing to transition.

PASADENA – (3) op comput G.P. located in a prof. bldg on a main thoroughfare. (38)+ years of Goodwill. Pt base is FFS only, w no PPO's, no HMO's & no Denti-cal. 2017 Gross Collect \$332K+ on a (3) day wk. Seller averages 8-9 new pts per mos. Digital x-rays (w XDR) & Dentrix s/w. Seller refers out all Endo, Perio, O.S. Ortho, Pedo & implant placement. Seller is retiring, but will assist w the transition.

SAN FERNANDO VALLEY #10 (CALABASAS) – Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrix s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w high net!

SUNLAND – (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. *REVISED*

VAN NUYS – Fully eqt'd & furnished (5) op comput G.P. (4) ops eqt'd/(5th) plumb. Located in a store front, street level @ a hard corner. Excell exposure/ visibility & signage. Many walk ins. At a major bus stop in a heavy Hispanic area. Digital x-rays & low rent. Sale includes approx 2,500 G.P. mostly Denti-Cal charts. Charts included, but not guaranteed.

D&M SERVICES:

- Practice Sales & Appraisals
- Practice & Equipment Financing
 Pre-Death and Disability Planning
- Expert Witness Court Testimony
 Practice Search & Matching Services
- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing Pre-Sale Planning

ANAHEIM - PRACTICE & BLDG. FOR SALE. (6) op comput G.P./(4) ops eqt'd, (2) add. pmbd, plus an add. rm that could accommod a (4) bay Ortho area or (2) large surgery rms. Perfect for a Specialty Pract or a large Clinic. Recently remodeled bldg. is free stand, & at an intersection on a main thoroughfare. 2,232 sq. ft., w excellent exposure/visibility/signage & pking. (28+) yrs of Goodwill. Pt base is Cash/Ins/PPO/Denti-Cal. 2017 Gross Collect \$282K+ on a relaxed schedule. Eqt'd w digital x-rays. S/w is Practice Works. Seller retiring, but is willing to transition.

RIVERSIDE COUNTY

ORANGE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **Solb**

SAN DIEGO COUNTY

CHULA VISTA – For sale or lease. 1,777 sq ft fully built out dental office condo. \$250k worth of tenant improvements. Located in the Otay Lakes/ Eastlake area of Chula Vista, in a premier class "A" Medical/Dental/Office building. (1) mile from Hwy 125 – So Bay Expressway. Proximate to I – 805 & Hwy 54. Walking distance to retail and restaurants. Owner motivated. REDUCED

LA MESA #2 - (4) op comput. G.P./(2) ops eqt'd (2) add. plumb. not eqt'd. Located in a prof. bldg. on a major thoroughfare. Ave. Annual Gross Collect. approx. \$300K on a p.t. schedule. Digital x-rays. Seller refers out all O.S., Endo, Ortho, & Perio and does no adv. Poised for growth.

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last!

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help.

VENTURA COUNTY

NEWBURY PARK/T.O. - (4) ops/(2) equipped. Computerized Turnkey Office (no Charts). Located in a Professional Office Condo. Purchase or rent the condo. Easy fwy access. Prof. designed. Newer P&C eqt, Dentrix, digital, & set up to be paperless. Priced to Sell!

SIMI VALLEY – Recently remodeled, Boutique (3) op comput G.P. in a smaller one story prof. bldg. w excell off St. pking. Squeaky clean, & well laid out office is super-efficient and has an extremely low overhead. (40)+ years of Goodwill. Pt base is PPO/Cash only, w no HMO's & No Denti-Cal. 2017 Gross Collect \$277K+ on an approx. 30 hour work wk. Digital x-rays, 5-7 yr. old Belmont eqt. & Dentrix s/w. w XDR. Seller is retiring but will assist w the transition.

UPCOMING PRACTICES FOR SALE

Bakersfield, Beverly Hills, Carlsbad, Conejo Valley, Culver City, Encinitas, Escondido, Foothills, Glendale, High Desert, Laguna Hills, La Jolla, Los Angeles, Montebello, Pasadena, San Diego, Santa Clarita Valley, Tarzana, Torrance, Ventura Cty., West Covina & West L.A.

"The Personalized Service Dental Broker®"



08.18

"Yes Doctor, Your Loan is APPROVED."

Not hearing that from your current lender? WE CAN HELP.

We are more flexible with terms and rates than the "big banks." We are able to fund our loans locally and quickly.

HOWARD BOLES

949.379.5704

howard.boles@homestreet.com

More Service, More Capability

Office Info: 949.221.1000 • www.homestreet.com 17901 Von Karman Avenue, Suite 100, Irvine, CA 92614

[HomeStreet]Bank®

Professional Practice Finance

- Practice Acquisitions
- Partnership Buy-ins/Buy-outs
- Refinance & Debt Consolidation
- Office Expansion/ Relocation
- Working Capital



We are a private practice looking for associate dentist. please call 714-390-8449. We are in orange CA

Need office Manager, self motivated w/exp, will give partial office ownership plus salary to manage. Call 872.222.8722

Increase productivity, do not lose fearful children. Pediatric dentist available for your practice(818)883-1383

Dental Assistant BILINGUAL/BACK needed for Burbank/North Hollywood,CA.(818)565-0001

Hiring DA or RDA. Up to \$22/hr+. Torrance, CA. email resume to djd.humanresource@gmail.com

Pomona office for sale, low rent, 2 operatory, 5 room plumbed, good visibility, lots of walk in p't sh_chern@yahoo.com

indio GP for sale-5ops.30 years of goodwill. good location seller will work in transition. callmatt760-7997160.

Hiring Now Beautiful Tustin Office Seeking Front Office Admin. Experience Rgd. Fax Resume to 714-832-1607.

View box \$25 Roberta (949)661-6255

Dentist position available in Cerritos CA Mon, Thurs and Friday. Contact jes.innovative@gmail.com

Dental Office space/Rent in BH is available. 3 fully eq Ops,5 days/week. Please Email Alberttoubia@gmail.com

Cral Surgeon available to come to your office for implants, extractions, sedations. Email: socalomfs@hotmail.com

RDH:Saturdays from 7am-12pm,SJC. (949)496-2930 email: Martina@beautifulsmilez.com

Associate Dentist in PPO office in San Clemente, CA. Thurs & alt Fri/Sat(8 days/mo) Email CV to dentaljob92673@gmail.com

GP/PEDO needed for partnership in ortho/pedo office in Ontario and Anaheim orthopedoanaheim@gmail.com

ASSOCIATE WANTED SANTA CLARITA CALL Tom Fitterer at PPS 714 345-9659

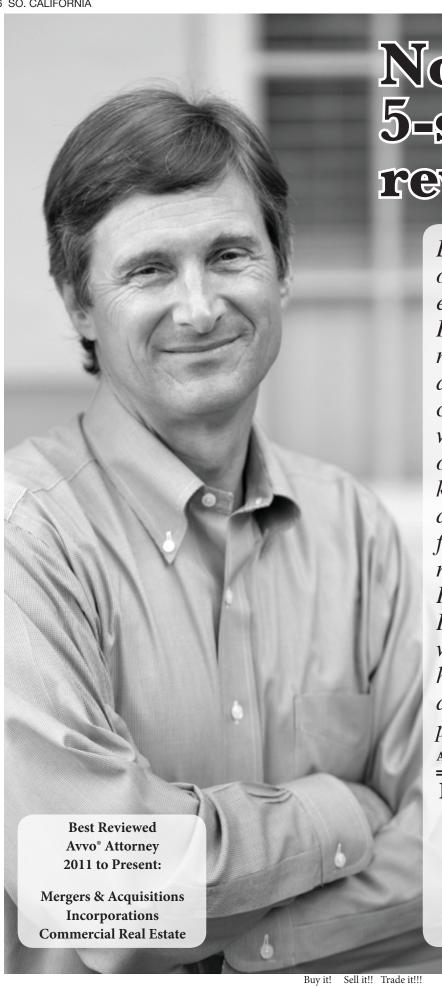
Dentist-Associate Los Angeles is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

It's that easy! You can subscribe, change my address or cancel your free Dental Trader subscription anytime at http://www.thedentaltrader.com.

periodontist needed.very well stablished dental office located in murrieta looking for perio.please email lake90049@aol.com

Lease holds for sale. Cypress, CA. 6 fully plumbed ops. located at busy intersection. contact 714-260-7846

All County Construction We're Building your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-7179



Now 125 5-star Avvo® reviews!

Bob is helpful, thorough, organized, professional, experienced, and timely. He did a complete job from negotiating my purchase agreement and lease contract, to following up with a post-transition list of things to complete. His knowledge in this field allows him to include and fight for the things I would not have thought of myself. He was my #1 advocate. I had a fantastic experience with this attorney, and highly recommend him for any dentist purchasing a practice.

Avvo® Review #110, Posted January 3, 2017

Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases Partnerships, Property Purchases & Leases Corporations & Tax Planning

888.963.1120

RWO@transdental.com

www.trans.dental

Orthodontist and Endodontist needed for a practice in LAX area. Please send resume to dental894@yahoo.com

Free Panoramic Corp PC-1000 —-8 years old. Mint condition. I want someone to use it.. not scrapped. Call 714-390-6875.

retiring DDS dental office for sale 1400 sq ft 3 op Adec unit free parking Silverlake/Beverly Blv downtown LA 2134468451

APROVED DENTAL ASSISTANTS COURSES,8 HOURS INFECTION CONTROL, X-RAY, CORONAL POLISH AND SEALANTS, CALL FOR SPECIAL PRICES 323-582-1999.

LAKE FOREST OPTION TO OWN Dental Condo Lady DDS Estb 11 yrs 3 ops, Special circumstances make this a fast sale. Call Tom Fitterer A-Dec Grossing \$385,000 Refers out 2 to3 Implant a week OS Most all Endo, 30 New pts Buyer to do \$500k first yr. Bargain, Like new in appearance. Full Price \$350K Call Tom Fitterer 714-345-9659

implantologist in your office? Foreign certified OS.Limited to implantology for 10 years with over 10k implants in USA. implantforever@gmail.com

Cannot afford not to have it, 3-day California Dental Board approved certification course \$1,875 in adult oral sedation (805) 676-1063.

Dental Treatment Coordinator/Billing experience also bilingual preferred(English/Spanish). Email: exceldentalcare@sbcglobal.net

SAN GABRIEL Practice SALE, 2 Unites, 3 Plumbing, Cable, Low rent, across 168 Supermarket, Street side, Visibility, 626-287-5988,1008 E. Las Tunas Dr # D, San Gabriel, CA 91776

Midmark track lights—- used in mint condition. Bought for office remodel. \$750 each.714-390-6875. Free pano included!!

General dentist part time yorbalinda and laguna niguel excellent compensation, please contact 626-975-7160 or send resume shna5000@gmail.com

FOR SALE: CEREC OMNICAM, MILLING UNIT, FURNACE PLUS EXTRAS \$35K(619)417-7222 donsaba@cox.net San Diego

Endodontist Needed. We are looking for an experienced Endodontist for our office located in Carlsbad/Vista. 10 days a month.Please email your resume to ddsedward@hotmal.com

Front office manager/staff needed for brand new Westlake Village office . . 805-370-5568 or email officewvfd@gmail.com

TURNKEY DENTAL SPACE FOR RENT-LA ITAKEOVER FREEIEquipped dental spaceIPlumbed for 6 opsl8184024533Immahbobian1@gmail.com

The First Few Transitions as a New Dentist – Free eBook from Dental CPA Firm. Visit www.mydentistcpa.com to request.



Disability Insurance Claim Advice

Insurance companies make it difficult for dentists to collect on a legitimate disability claim.

Whether you are thinking of submitting a claim, ready to submit a claim or appeal a denied claim, I am ready to help you.



Art Fries, Disability Claim Advice to Dentists **800-567-1911**

www.afries.com • friesart@hotmail.com

Space-share Irvine great opportunity for GP & specialists, great location/building. For startup or relocation. officeshare@yahoo.com

West Covina Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO. Call Tom Fitterer 714-345-9659

Ortho Side Units For Sale. 4 Boyd brand on casters with ft control+DCI Clean Water System \$950ea docfrerichs@yahoo.com

Speak with an experienced dental attorney today about practice transition legal pitfalls. Levi Barlavi. (888) 776-5384 www.dental-attorney.com

Buying a dental office was a bumpy road before we met Fazel. All became very smooth. Fazel helped us foresee potential risks, buy a good office, completely set up a dental business & plan for many years yet to come. Dr. Arman. Cal.Dental. CPA@Gmail.Com

Ortho Chairs For Sale. 4 SDS Biscayne 1750s. Like new condition royal blue \$1950 ea. S.D. loc. docfrerichs@yahoo.com

Shade Guides for sale(used): (3) Vita, 60.00 each; Ivoclar(Vivadent), 35.00; Trubyte Bioform shade guide, 25.00. e-mail im2near@yahoo.com

Dental Marketing for as little as 49.00 Per Day. Full Time Basis. Ask for Details. Call 909 362 4292.



SAN IDITEGO'S MOST EXPERITENCIED, TIRUSTIED & ACTIVE BROKER (since 1990)

We have sold <u>HUNDREDS</u> of Practices totaling several <u>MILLIONS</u> of Dollars!!

PRACTICES FOR SALE—August 2018

ENCINITAS--JUST LISTED!! Great **LOCATION** along busy street and 1 block off freeway. Very well-established **GENERAL** Practice with 3 Ops (2 equipped) and Digital X-Rays. Situated in strip center with CVS and Smart & Final as anchors.

NORTH COUNTY--JUST LISTED!! PERIODONTAL Practice. Rare Opportunity to acquire 37 yr established Practice in Coastal community in close proximity to 2 Major freeways. 3+ Ops in 1,100 sq.ft. situated in Prof. Bldg.

OCEANSIDE--JUST LISTED!! Long-established GP situated in very busy shopping center at major intersection. 4 equipped Ops with computers and TVs. Digital X-Rays and Intraoral Cameras. Motivated Seller!

MISSION BAY (Bay Park)-- Long-established GENERAL Practice situated in well-known Professional Bldg. Along busy thoroughfare and close to major freeway. 5 Ops in approx.. 2000 sq.ft. with NEW Chairs, Lights and Units. NEW Pan-Ceph, digital PA X-Rays PPO and Private Patients.

CHULA VISTA-- Owner retiring from 35 year established **GENERAL** Practice, situated on corner of major thoroughfare. High Collections/ High Net! 6 Ops in approx. 2000 sq.ft., with digital X-Rays. SoftDent software updated 2016. Seller owns Building and there is possible sale in future.

RANCHO BERNARDO-- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

SAN DIEGO-- (San Carlos area) **GENERAL** Practice with 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill. **VERY MOTIVATED SELLER!**

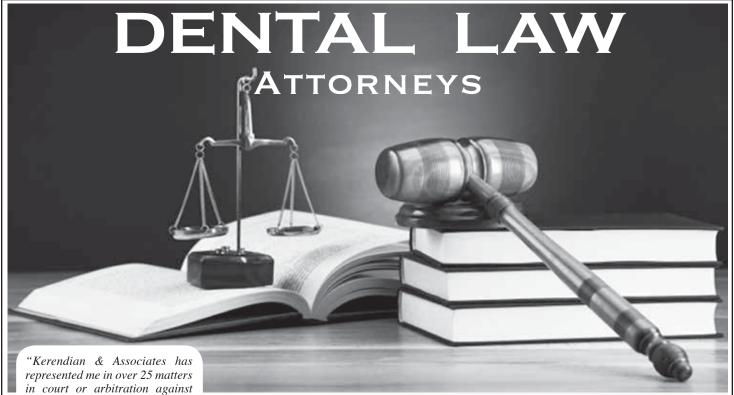
for updates, please visit us at **WWW.SDPRACTICESALES.COM**

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.

(voice mail)
SERVICE — INTEGRITY



represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca. Over 20 years of in court experience, with hundreds of dentists and over 35 hospitals represented

Loan Issues • Buy/Sell • Real Estate
Partnership • Buy/Sell Agreements • Litigation
Lease/Real Estate • MSOs • Contract/Business
Partnership/Employment • Lawsuits/Defense



Shab David Kerendian, Attorney

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

Free Consult Over the Phone • Flat Fee Packages Available

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025 Toll Free: 844.914.4143 • 310.914.4143 • Fax: 310.914.5441 Shab@KaLawCorp.com • www.kalawcorp.com

ANAHEIM Pract. & Bldg. for sale. (6) op comput G.P. (4) eqt'd. Free Stand. Bldg. Major thoroughfare. Gross approx. \$282K/yr. p.t. Seller retiring. D&M Practice Sales 818.591.1401

Almost new Star Handpieces \$1000 for 10. Contact me at 714-716-9451. Jordan30red@gmail.com

PERIO IMPLANT STUDY GLUB: Learn from Dr Kenny (UCLA Professor Emeritus) Place Implants and Do Perio. CALL Dr. Thein 818 248.1991

Endodontist need for two or three days a month for our office in anaheim hills.please call 714-998-2200

Crange County, Turn-key opportunity. Free standing building location, excellent exposure and signage. Tina Ochoa, Broker (951) 309-3196

Inland Empire Union Practice can do over one Million 5 ops. Call Tom Fitterer 714-345-9659

Discover...the difference many years of experience can make. Pediatric dentist to work in your office (818)883-1383

PRACTICE FOR SALE MISSION BAY (Bay Park). Established GP situated in Prof Bldg. Lots of NEW Equipment! 5 Ops. SDPS: 760-599-7828

Appraisal RELIABILITY & ETHICS YOU CAN TRUST... PROVEN RESULTS YOU CAN COUNT ON Practice Sales

Chief the series

FEATURED PRACTICES FOR SALE:

Lawndale – Wow location !! Huge Sign. Super Visible. Super Busy Area. This practice has it all – 9 fully equipped modern ops. CEREC. Digital Pan/Ceph CT Scanner. Call Center. 25 New Patients PER WEEK!! \$8-10K per month of HMO income. Super trained staff. Practice management consultant trained office. Revenues of \$180k+ per month. 7 hygiene days per week. Serious Inquiries Only.

Santa Clarita – HMO cap checks of \$12-15k/per month!! Ideal absentee office. Over 20 years of goodwill. Revenues of \$1.1 in 2017 while working part-time schedule and using 4 chairs. No specialty treatment; no implants. No specialists. Use your management skills to build this into a super nova! Excellent staff in-place. Must be ready to act quickly. Buyer's with financing in-place or funds to place as deposit are ideal. Don't pass on this rare opportunity.

Santa Maria – Practice with 20 years of Goodwill. Motivated seller. Busy hygiene Schedule. Real Estate available as well. Owner is conservative treatment planner. This office makes you feel at home. Great area. Seller works limited hours; revenues top \$40k/mo. Large upside potential. Transition available. Grow with your practice while maintaining long-term staff and low overhead.





Serving Southern & Northern California Since 1981

PRACTICE SALES

BELLFLOWER: EASY TO FIND. SUPER TURNKEY OPPORTUNITY. LOW RENT

CARSON: VISIBLE STRIP CENTER; LOW RENT; OVER 15 YRS OF GOOD-WILL; SELLER RETIRING

CENTRAL COAST: RETIREE. OVER 25 YRS GOODWILL. BUSY OFFICE & HYGIENE PROGRAM

EAGLE ROCK: RETIREE. BUSY CENTER. FIRST FLOOR LOCATION. 3 OPS. LOW OVERHEAD.

EL MONTE: SUPER LOCATION. BEAUTIFUL OFFICE. EXCELLENT GROWTH POTENTIAL. MUST SEE!

GLENDALE: RETIREE WITH SMALL PRACTICE; OVER 30 YEARS OF PATIENTS; IDEAL STARTER PRACTICE

HAWTHORNE: LOCATION, LOCATION, LOCATION. FREE STANDING BLDG.; LARGE SIGN. REVENUES OF \$400K

LANCASTER: VISIBLE LOCATION. 4 OPS. MODERN. REVENUES OF \$20K+ PER MONTH.

LOS ANGELES: RETIREE WILLING TO ASSIST TRANSITION. PRIVATE PRACTICE. BEAUTIFUL OFFICE.

NEWPORT BEACH: BOUTIQUE OFFICE WITH 5 OPS; MODERN; PROXIMITY TO HOAG; LOW PRICE

NORTH HILLS: LOW PRICE TURNKEY OFFICE IN SHOPPING CENTER WITH EXPOSURE.

NORTH HOLLYWOOD: GP/OTHRO MIX WITH REVENUES OVER \$500K ON PT SCHED.

NORTH HOLLYWOOD: OUTSTANDING GROWTH OPPORTUNITY; OVER 30 YRS GOODWILL; RETIREE.

PANORAMA CITY: 25+ YRS OF GOODWILL. HISPANIC PATIENTS. EASY TO FIND 1ST FLOOR LOCATION.

RANCHO CUCAMONGA: 10+YRS GOODWILL. SUPER LOCATION. OUTSTANDING OPPORTUNITY.

SANTA MARIA: INCOME OVER \$40K/MO ON PART-TIME SCHED WITH NO PROMOTION. BIG UPSIDE.

SANTA MONICA: RARE SM PRACTICE; GROWTH OPPORTUNITY; GET THIS ONE FOR LOW DOLLARS

SIMI VALLEY: REVENUES EXCEED \$75K/MO. ULTRA BUSY HYGIENE PROGRAM. SERIOUS INQUIRIES ONLY.

YORBA LINDA: 19+ YRS GOODWILL. REVENUES OF \$500K. ABSENTEE OWNER. SUPER GROWTH OPPTY.

Many of our listings are available via private showings & never advertised for sale due to seller's preference for privacy and confidentiality. Please call us with your criteria and we will send you matching practices that fit YOUR plans!!



Lou Bermudez, Broker

One of the founders of the practice sales industry in California

30 Years of experience

Superior banking connections

Ph: 818.999.9595 Fax: 818.999.9615

www.ddspracticesales.net

BRE#1102002

Want a Dramatic Practice Face Lift?



No job too big or too small....we do it all. Best rate you'll get!

Now is the perfect time to do Tenant Improvements! Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.



DESIGN/BUILD

Plan and Permit Services

T.I.'s - Remodels - Expansions Free Standing Buildings Turn-Key Packages Consultation

Free Estimates



562-989-3350

E-mail: jcardio@aol.com www.allcountyconstruction.com Jim Jordan: 714-240-7179 Cell

Prime Dental Practices for Sale

MENIFEE: 5 ops. 30 years of goodwill. On major street near freeway. High-tech. Oppty. to buy real estate also.

LA JOLLA: 4 ops. Fully renovated with high quality buildout. Top of the line equipment in each op. Street level location.

SAN DIEGO #1: 4 ops. 44 years of goodwill. No marketing being done. Most specialty procedures referred out.

SAN DIEGO #2: All fee for service practice. 30 plus years of goodwill. Great location in the heart of the city in beautifully remodeled building.

VISTA: 4 ops. 35 years of goodwill. Stand alone dental building with good signage on busy street. Real Estate is also for sale. Great location and opportunity.

OCEANSIDE: 6ops. 34 years of goodwill. All fee for service. Many specialty procedures being referred out. No marketing being done.

PACIFIC BEACH: 3 ops. Oppty. to purchase dental building. Great street visibility. Low overhead. High profitability (50%).

LA MESA: 8 ops. Seller retiring. 1 million plus collections. Great location with plenty of parking.

View our website for current listings at: www.KRpracticeSales.com

SELLERS: Ask us about our Risk-Free 30-day Listing Agreements!



Ken Rubin Practice Sales, Inc. 4420 Hotel Circle Ct. Suite 350 San Diego, CA 92108

(619) 299-6161



Ken Rubin

Jonathan Ingalls

Scott Staub, DDS, MBA

Dental Assistant Needed, brand new Westlake Village office. Please contact: 805-370-5568 / email: officewvfd@gmail.com

• • • • · · · · · · · · · · · · · · ·

Oral solution cortification, cannot afford not have it, one case acceptance can pay for the \$1,875 course. CIDE (805) 676-1063

BAKERSFIELD 5 OPS FREE STD 3000sq ft Bldg, :practice estb 60 yr own mgr will do one million. Total price incl RE \$650K. Call Tom Fitterer 714-345-9659

True Definition Scanner for sale \$3000, Harvey Chemiclave \$300. Contact Jenny at 661-327-7497 or Jennyjen2626@gmail.com

Finally, a Comprehensive CE Series (4 courses, 3 lectures PLUS an 8CE Comprehensive Intro to Dental Sleep Apnea, 29 CEs), giving practical information at a great price (only \$499)! See Xcel Seminars insert, visit www.xcelseminars.com or call 310-663-4055 for info.

Not worth the risk doing oral sedation without a permit. Get certified in adult oral sedation 3-day course (805) 676-1611

GC Impression Syringe(used) for sale, two in good condition, 45.00each. e-mail im2near@yahoo.com

Instrument Cassette Trays(Thompsons-Metal): One used Slim Line 14 (3-072-014), 39.00. In good condition. e-mail im2near@yahoo.com.

We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:



- **#1 Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- **#2 Your honesty.** "You told me the truth, and everything turned out just like you said."
- **#3 Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situaon or dentistry."

Practices for Sale

Lake Elsinore

Dr. retiring after 26 years in this location. Private insurance, cash, PPO's. and \$3,500/mo in CAP checks – 6 operatories – digital Pano and xrays – collections of \$470,000 in 2017 on 3 ½ days/ week – 3 1/2 days of hygiene -

San Clemente

Dr retiring after 30 years in this location – grosses almost \$1 million on 3 1/2 days per week with very high net – completely fee for service and PPO's – 5 fully equipped operatories including digital x-rays – 33 hours of hygiene per week

Westminster

Small private practice for sale -Dr. relocating to East Coast after 15 years in this location - grosses \$95,000 per year - 2 operatories plus 2 additional plumbed with digital xrays & "Eaglesoft" computer – make an offer

Lancaster Perio

Dr. retiring after 35 years – small PERIODONTAL practice good for starter practice or second location – in one story mixed use bldg. -4 operatories – grosses \$170,000/year on 2 days/wk – overhead approx. 60 - offer of first refusal on bldg.



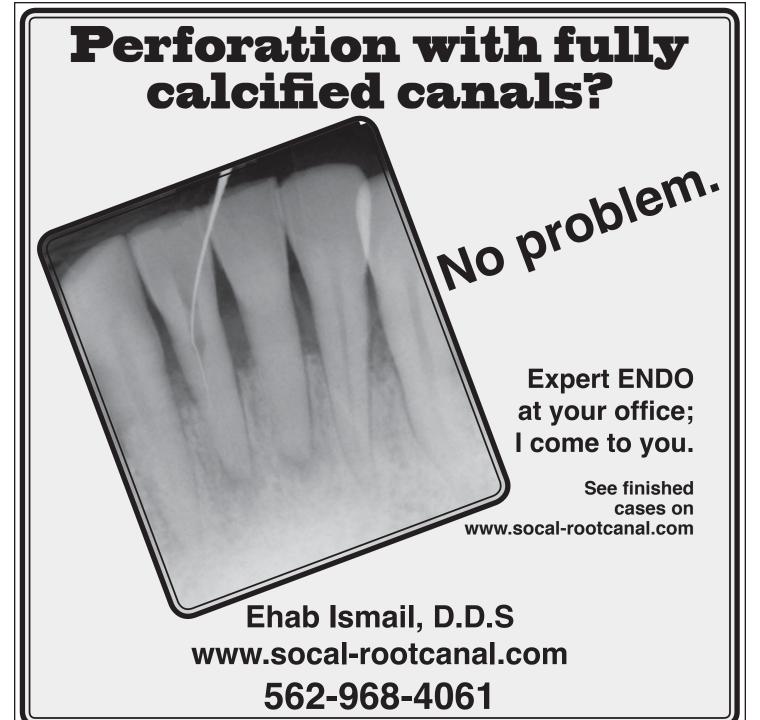
Thomas & Fees Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749 Cell: (949) 395-6000 • FAX (714) 731-7296

www.TFPSales.com · E-mail: Phildr@cox.net



SUBLET AVAILABLE DTLA ENDO OFFICE LOOKING TO SUBLET SPACE to OTHER SPECIALIST. 4 ops CBCT CONTACT: notfarah@gmail.com

Don't sign that lease! The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848

TRAVELING ENDODONTIST. HIGH QUALITY ENDODONTICS IN GP OFFICE. WILL BRING ALL INSTRUMENTS. FLEXIBLE AVAILABILITY. ALL LOS ANGELES AND SURROUNDINGS. GENTLE AND CARING. CALL 323-886-2414. ROOTCANALPRO@GMAIL.COM

Dental Hygenist Needed ASAP in a small office. Must be team player. Professional, Friendly, Excellent customer service. leeandchoidds@outlook.com

Clean out that junk drawer and turn your unneeded items into CA\$H by advertising them in The Dental Trader FREE! Visit http://thedentaltrader.com/faqs.htm for instructions on placing a free ad today.

San Fernando Valley, on 101 Exit, A Jim Pride type office 5 ops, Seller injured auto accident age 73, Now part time Grossed approx 500k,Referred 90 % Endo All Perio, OS,Implants and Ortho. Estb 1979 3 generations of loyal patients Call Tom Fitterer 724-345-9659 Working operatories have north window lights

Dental Board Complaint? Insurance Investigation?

Don't do or say anything until you speak with us



Over 3,000 formal complaints are filed with the Calif. Dental Board every year

The life-altering impact a single admission may cause (however innocent) is overwhelming. When your license & reputation are on the line, you need a lawyer that knows the system. **Don't go it alone.** Do not provide any documents or speak to anyone.



Contact us:

Law Offices of Jeng and Associates
Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158 • (714) 858-0536 • Toll free: (844) 313-9900 www.Jenglaw.com • Chester@Jenglaw.com

750 W. La Habra Blvd., La Habra, Ca 90631 • 1440 North Harbor Blvd., Suite 900, Fullerton, Ca 92835 915 Sir Francis Drake Blvd., San Anselmo, Ca 94960

Most cases settled without any formal hearings

4 SALE STUDENT DENTAL KIT Dated 1922/25 USC (Students Name Available). 3 Full Trays SE Instruments Gold Color (Plated?) approx 100. 6 Shallow Drawers & 4 Deep Drawers w/Contents.Inside Very Nice, Outside Shows 92 Yrs. \$500 Dr. Ron Tremmel 818-888-9949 Pls Lve Msg If Not Avail.

Soflex Srips by 3M for sale, coarse/medium, sizes: (2 boxes) 7' strips regular-35.00/box, (2boxes) 7' strips narrow-30.00/box. e-mail im2near@yahoo.com

Dental Associate Wanted Part Time at at Huntington Beach and Santa Ana office locations. Some hygiene required. Call 714.494.6579; email resume to greatsmiles2000@gmail.com.

Create the Office of your Dreams with All County Construction. Enhanced to your style, designed to your budget. 714-240-7179.

California Institute of Dental Education 3-day Board-approved certification course or one-day recertification course for current permit holders. www.dentaloralsedation.com (805) 676-1611

GLENDALE /BURBANK absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous. Call Tom Fitterer 714-345-9659

ACTION NOT WORDS! Our company has several court judgments and we were informed to have a collection agency contact the individuals and businesses for us. What we discovered is that collection agencies only send letters and call, they don't do any judgment enforcement. Courtside Solutions find the hidden assets and they levy upon them. They make the debtor pay, not just call them and send letters. I highly recommend Courtside Solutions. -RT Wilson Call Courtside Solutions at 949-527-6550 or visit www.courtsidesolutions.com.

Dental Assistant or RDA FT/PT in Eagle Rock hamletabnous@sbcglobal.net salary open based on experience

PRACTICE FOR SALE MONTEREY PARK GP in shopping center w/ 5 eq ops/3 Plumbed not eq NET \$183K California Practice Sales, Inc. Phone: 714-639-2775

Adult oral sedation certification training; will get your adult oral sedation permit by completing our 3-day course, www.dentaloralsedation.com (805) 676-1063

PASADENA 4 eq. ops. in a 2,435 sq. ft. state of the art, beautifully designed suite. Implant Oriented. Greg Beamer 909-542-4891

Encinitas (Equip'd!!) SPACE for LEASE- 4 ops equip'd, 1520 sq ft, N2O, x-rays, FREE bonus space for compressor/vac/N2O tanks. (new wood flooring now in place) Dr H- 858-481-5511 or westwinds2@san.rr.com

Soflex 1/2 Refill pack(85) by 3M for sale, grits: coarse, medium, fine, super fine, all 40.00 each pack. e-mail im2near@yahoo.com

Hiring treatment coordinators, front and chairside assistants in Irvine. Please send resume to employment@dentalservicesmanagement.com

Gecilia Chen, Esq. negotiated a 3-months rent abatement for my practice purchase, giving me the much needed capital during the transition period. – D. Aminov, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Want a better deal? "Lucy helps me protect my most valuable instrument – me! We dentists face many risk factors daily that can cause irreversible and disabling illnesses. With my individual disability coverage, I know I don't have to worry about my financial future or coverage changes I cannot control (like those policies offered through some membership providers)." Dr. Hoang – Ontario. Call Lucy Barrera at Disability Insurance Solutions. Cell: 818-259-8305 Office: 949-440-5373. A few minutes on the phone is all it takes.

Associate Wanted. Very friendly, patient oriented General practice in Diamond Bar. All phases of dentistry PT leading to FT. Mondays, Wednesdays and one Saturday a month to start. (909) 860-0321.

Hiring Dentists. Great compensation/paid training on Implant Dentistry. Please send resume to: employment@mobiledentalusa.com

"Do you own more than one dental office? Want to make sure you have the best corporate structure? Call today for a free consultation. Make sure you aren't missing out on any benefits." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

Dentist Associate-Earn an excellent associate compensation income while learning a proven practice model that leads to a complete buyout and 100% office ownershipThe newest opportunity is located in beautiful Lake Forest. Please email your cv for consideration. dentalsm3456@gmail.com

ALTA LOMA shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equiipped. Call Tom Fitterer 714-345-9659

RDA/DA 1000001. West Covina. Spanish/English preferred. Full-time. Call 626.378.5315. Email resumes to belladental4u@gmail.com

STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment availible. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444

Got the Denti-Gal blues? Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848

Neodiamond Burs for sale(new), 25/box, sizes: (4) Round taper, 1116.10C,(4) Flattaper,0916.10C,(1) Flame,1512.10C.30.00/box e-mail im2near@yahoo.com

Hear unbiased, practical treatment techniques, all on Sundays, and its only \$499 for 4 course (3 lectures PLUS an 8CE Comprehensive Intro to Dental Sleep Apnea, 29 CE credits! Attend Xcel Seminars' 12th Annual Series—See insert, visit www.xcelseminars.com or call 310-663-4055 for more info.

1 in 5 dentists practicing in the U.S. is licensed and practicing here in California and they advertise and read The Dental Trader. Free ads for dentists and staff. Visit http://thedental-trader.com/faqs.htm. How can we help you?

INLAND EMPIRE ON 215 Exit next to Subway and Mac Donalds Two practices one mile apart, Merge and and do one million first year, and grow to 1.5 million within 3 years and maybe more. 7 ops 3600 sq ft Low rent. call TomFitterer 724-345-9659

"What a page turner! It is easy to see why Phil Kempler was successful in his dental practice and was able to retire early. Phil's book addresses complex challenges with solutions so simple and obvious, why didn't anyone teach me this stuff sooner?! I feel like I got 25 years of knowledge and experience in hours. Get the book, THE BUSINESS SIDE OF DENTISTRY and watch your practice blossom." - Dr. Jack Mills, DMD. Order yours at Amazon.com or email bizsideof-dentistry@gmail.com. \$24.99

18 SO. CALIFORNIA

hen it Comes to the Sa

DENTAL PRACTICES FOR SALE

DENTAL PRACTICES FOR SALE: Bakersfield, Camarillo, La Palma, Lancaster, San Luis Obispo, Santa Barbara, Thousand Oaks, Torrance, Van Nuys, Ventura, Westchester, West Hollywood and Westlake Village.

WESTCHESTER FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Seller is not in-network for ANY insurance plans, 100% full fee for service. The office collects \$1.7 million plus with a net income of just under \$700,000 per year on four days per week with four days of hygiene per week. The office is in a free-standing building with five equipped operatories, full computerization, digital x-rays, CT scanner, Global microscope, Biolase laser and Light Walker lasers. Practice averages 20 new patients per month. Asking \$975,000

TORRANCE GENERAL PRACTICE FOR SALE: Practice is absentee operated, but the seller's managing dentist has moved to Texas. Seller works in this office two days per month. Collections were \$631,620 in 2016 and \$631,690 in 2017 – very consistent. Net income averages \$244,000 per year. The office is located in a shopping center with great visibility. The office is open four days per week with two days of hygiene per week and one day per month of ortho. No HMO, no Denti-Cal, no evenings or weekends and minimal marketing. Practice averages 20 new patients per month. Asking \$545,000.

LA PALMA GENERAL PRACTICE FOR SALE: Fee for service practice with consistent collections of \$440,000 per year with equally consistent net income of \$168,000 per year on four days per week with three days of hygiene per week. No marketing, no HMO, no Denti-Cal, no evenings, no weekends. All of the major equipment is less than ten years old. Computerized with digital x-rays. Asking \$350,000

LOS ANGELES/LAX AREA PRACTICE FOR SALE: This practice has potential to produce more. Seller refers out virtually all endo, all perio and all oral surgery and does zero marketing or practice promotion. The practice collected \$260,000 in 2017 on 3 1/2 days per week with 3 days of hygienist coverage per week. The office is newly decorated in a professional building with great views of the Los Angeles airport. Four equipped operatories with digital x-rays. Motivated seller. Asking \$165,000.

VAN NUYS STARTER PRACTICE FOR SALE: Established since 2002, this office is located in a retail center with excellent signage and visibility. The office collects \$300,000 per year on 3 1/2 days per week with no advertising or marketing. The office does accept Denti-Cal. Seller refers out all implant placement, all ortho, all molar endo and almost all oral surgery. There are 3 equipped operatories with digital x-rays and Eaglesoft software plus two additional operatories that are plumbed but not presently equipped. Seller is retiring. Asking \$150,000.

VENTURA COUNTY PERIODONTAL PRACTICE FOR SALE: Consistent collections over \$600,000 with a net income of more than \$200,000 based on a four day work week. Seller has done no marketing or promotion for many years, so there is potential for growth. Located in a two-story professional building with four equipped operatories, digital x-rays and Dentrix software. Low rent at less than \$2 per foot, Motivated, Asking \$150,000.

NORTHRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Practice has 35 years of goodwill with the same owner. The practice collected \$620,000 in 2017 with a net income of \$200,000 on four days per week with four days of hygiene per week. Seller does not accept HMO or Denti-Cal patients and does not work evenings or weekends. This five operatory practice is located in a well-known professional building. The office is computerized with PracticeWorks software and has a panoramic x-ray. Asking \$470,000. - SOLD AT FULL APPRAISED PRICE

WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: High quality, fee for service general practice collects \$1.92 million with a net income of \$740,000. Five days per week with 14 days of hygiene per week. Practice refers almost all endo, all perio surgery, all oral surgery and implant placement and 50% of all pedo. 34% of the income is produced from diagnostic procedures and hygiene. Practice has an excellent reputation in the community as evidenced by the 45-50 new patients per month from patient referrals. Asking \$1,500,000. - PENDING AT FULL PRICE

SHERMAN OAKS GENERAL PRACTICE FOR SALE: Established fee for service practice collects over \$1 million per year on four days per week with six days of hygiene per week. No Denti-Cal, no HMO, no evenings and no weekends. Practice averages 28 new patients per month. Very well-designed office with five equipped operatories plus one additional operatory that is plumbed but not currently equipped. The office is fully computerized with Dentrix software, digital x-rays, panoramic x-ray, laser, and air abrasion. Seller is very motivated due to a health issue. Asking \$600,000 – **SOLD AT FULL PRICE**

LANCASTER GENERAL PRACTICE FOR SALE: Located in a large shopping center, this office is absentee operated. The associate has recently purchased his own practice in the San Fernando Valley. Seller does not work in the office and has decided to sell. The office collected \$308,000 in 2017 on three days per week. The office does no advertising and is not open evenings or weekends. 23% of the patients are covered by Denti-Cal. The practice averages 10-15 new patients per month. Three equipped operatories. The office is computerized, but is not digital. Motivated! Asking \$75,000. - PENDING

BAKERSFIELD FEE FOR SERVICE PRACTICE: Large office collects \$2 million per year with a net income of over \$540,000 to the working owner. 7 equipped operatories with CT scanner, digital x-rays and laser. Fully computerized. 13 days of hygiene coverage per week. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising. Seller is retiring after 40 years in practice in Bakersfield. Asking \$1,448,000. – SOLD AT FULL APPRAISED PRICE

THOUSAND OAKS FEE FOR SERVICE GENERAL PRACTICE: Collects \$660,000 per year on four days per week with six days of hygiene per week. Seller refers 100% of the endo and oral surgery and does no Invisalign and does not place implants. Solid patient base with a ton of upside potential for a buyer that does endo, oral surgery, and even more for the buyer that places implants and does Invisalign. Four operatory practice in a professional building. Very reasonable rent. Computerized with Dentrix software and digital x-rays. Seller will stay at no cost for a smooth transition. Asking \$600,000.

LEE SKARIN and ASSOCIATES, INC. 530 W. Stafford Road, Westlake Village, CA 91361 800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051 Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

We have a large inventory of buyers Over \$20 million in practice sales last year

Serving the dental profession since 1959

of Your Dental Practice . . . Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

CORPORATE DENTISTRY: IS IT RIGHT FOR YOU?

Over the past decade, there has been an insurgence of corporately owned dental offices and with that the salaried employment of dentists. This has its pluses and minuses. First, let's face it, not all dentists do well owning their own practices. While some do extremely well, others lack the necessary business acumen, have poor social skills, struggle with communication, or any of a number of issues that are completely unrelated to the competent practice of dentistry. Not everyone has financially successful practices. For these dentists, corporate dentistry is ideal. No need to worry about patient flow, staff or meeting your overhead. Drill, fill, get a check and go home.

Corporate dentistry does have its drawbacks. First, like a couple of specialists working for one of the largest corporate offices recently discovered, you can find your contract cut by 20% or eliminated completely putting you back on the street looking for a job. Second, you have no job security. The aging practitioner is easily replaced by the younger, faster and, most importantly, cheaper dentist. Third, you have no equity. No accumulated asset value. Fourth, these corporate entities have a history of blowing up and going broke putting everyone out of work overnight. Fifth, a majority of corporate dental offices are located in areas where other dentists don't want to practice, which is why you see clusters of corporate practices near each other. While the sale of a dental practice will not fund anyone's retirement, it is a nice chunk of change at the end of one's working life as a reward, if you will, for having built a successful practice.

Salaried, corporate positions may sound appealing, but before you give up on private practice weigh the pros and cons thoroughly.

For added insight, call Kurt Skarin with Lee Skarin and Associates at 805-777-7707.

CA BRE #00863149

LCF Practice Sales & Financing

Free consultations for Buyers & Sellers **BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE**

ATTENTION SELLERS!

We currently have Pre-Approved **Buyers for dental** practices located in **Orange County.** Los Angeles, Riverside. San Fernando Vallev. **Sacramento County** and the Bay Area.

Call to List **Your Practice** With Us Today!

Toll-Free: 1.800.550.9228

"This was the second office that I sold with Loc/LCF. When I came into contact with Loc. I was very happy with what I found. Both of my practices were complicated transactions. Where others would have aiven up. Loc persisted on working through the challenges so both of my offices could be sold. It's obvious to me that Loc and his team at LCF work hard on every case they take on. "

- Dr. Huynh, **Orange County**

We Offer Up to 100% **Practice Financing!**

- > Practice Sales
- > Working Capital
- > Refinance/Consolidate
- > Equipment Leasing
- > Real Estate Acquisitions
- > and So Much More!

Dental Practice for Sale Los Angeles County, CA

Beverly Hills - Gross ~\$855K.

- Mix GP & Endodontic Practice. Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf

Beverly Hills - New Listing!

- Just renovated in 2017.
- Gross ~\$475K on 2-3 days/wk
- Good Location. 3 Eq. Ops.

Glendale - Gross ~\$463K. Seller Retiring. GP with Ortho.

- High traffic. Mostly Cash/PPO
- Glendora Leasehold. 4 Ops. Central building at the corner.

Hawaiian Gardens - Gross ~\$355K.

- Shopping Ct. Reasonable Rent.
- 10 years of goodwill. ~1200 sf
- 4 Eq. Ops + 1 add'l plumbed.

Lancaster - Shopping Center ■ Gross ~\$225K on 3 days/wk

- PPO/Cash! ~1,300 sq.ft.
- Lawndale Leasehold 5 Belmont Chairs, ~2,240 sqft

Long Beach - Shopping Center

- Affordable Rent! ~1,350 sq.ft. 2 Eq. Ops + 2 Add'l Plumbed
- Seller Retiring.

Los Angeles - Collects ~\$635K Mostly Cash, PPO & Denti-Cal.

■ 5 Eq. Ops + 1 add'l plumbed. ■ 10+ years goodwill. ~2,000 sf

- Pico Rivera Practice & Real Estate
- Gross ~\$459K. 4 Ops. 1,200 sf ■ Building ~3,800 sq.ft.
- Dr. refers out complex procedures
- Property generates income
- Pico Rivera Busy Street!

Nearby shopping plaza, 4 ops Reasonable rent. ~1,300 sf

- Van Nuys Shopping Center
- Busy intersections. 3 Eq. Ops. ■Heavy foot traffic. ~1,100 sq.ft.

Dental Practice for Sale San Bernardino County, CA

Fontana - Retail Shopping Ctr! Gross ~\$310K. 3 Ops +1 plumbed Reasonable rent, 1250 sq.ft.

Rancho Cucamonga - Shopping Ctr GP/Endo practice. Gross ~300K

- PPO/HMO Practice. ~1275 sf
- 2 Eq. Ops + 2 add'l plumbed.
- Rancho Cucamonga Modern

Starter practice @ major intersection ■ 4 Eq. Ops. + 1 Add'l plumbed.

- Rancho Cucamonga Cash/PPO! Absentee Owner. 6 Eq. Ops + 1
- Gross ~\$273K on 2 days/wk

Dental Practice for Sale Orange County, CA

- Buena Park Mostly PPO/Cash!
- High Production Office. ■ Corner Lot. 9 Ops. ~3,000 sqft
- Close to shopping center.
- Cypress Leasehold. Busy Street.
- 6 Ops + 2 plumbed. ~1,900 sf
- Cypress New Listing!
- Shopping Center. Gross ~\$232K ■ Capitation Ck ~\$7K/month
- 3 Eq. Ops, ~1,400 Sq.ft.
- Garden Grove Corner Lot
- Freestanding Building. ■ 3 Ops + 1 plumbed. ~1,600 sf
- Garden Grove Busy Street!
- Street Front Location! ~1,700 sf 3 Eq. Ops + 3 Add'l Plumbed
- Huntington Beach Leasehold. Low Rent! Prestigious location.
- Huntington Beach Low rent
- ■PPO/CASH/Dentical. Strip Mall. Lake Forest - Gross ~\$259K
- Great location on main street.
- 3 ops. ~1600 sf. Friendly staffs. Laguna Hills - Retail Shopping Ctr
- Cash/PPO! 4 Eq. Ops, 1,750 sf Laguna Hills - Shopping Center!
- Starter Office. 4 Ops, 1,500 sf
- Santa Ana -Large shopping center Affordable rent. Mixed income.

Dental Practice for Sale Riverside County, CA

- Corona Practice & Real Estate
- Highly visible Freestanding Bldg Gross ~\$418K. 4 Ops. 1,700 sf

Corona - Affordable Rent!

- Seller Retiring. Strip Mall
- Seller refers out complicated tx.

Corona - Shopping Mall

- Starter office + Bonus patients
- Monthly Capitation ck ~ \$3-4K

Palms Springs - New Listing! Practice & Real Estate

- Gross ~\$1.1M. ~2,500 sq.ft.
- 50-60 new pts/month
- 5 Eq. Ops. + 1 add'l plumbed
- <u>Indian Wells</u> **Gross ~\$344K**. Mostly PPO/Cash, some HMO. ■5 Ops, 1,300 sf. Well maintained
- Riverside Shopping Center Reasonable Rent, 3 Ops +1

Upcoming Listings Dental Practice for Sale

Pleasant Hill, Colton. Riverside, Montebello, San Marcos and more...

Dental Practice for Sale Northern California

Berkeley - Cash/PPO!

- GP located in commercial area Approx. 15 patients/mo.
- 3 Eq. Ops + 1 add'l plumbed.

Fremont - Gross ~\$535K

- Main Shopping Center
- Mix Patient Income. 2,000 sf
- 7 Ops, 4 Eq. + 3 plumbed.

Hercules - Retail Shopping Ct. 2017 Gross ~\$705K

- ~60-80 new pts/month4 Eq. ops + 1 add'l plumbed

Milpitas - Gross ~\$510K

- Shopping center. Mostly PPO. 10 yrs of good will, ~1,900 sf
- 4 Eq. Ops + 2 add'l plumbed

San Francisco - Beautiful office Good foot traffic. ~2,000 sq.ft.

- 4 Eq. Ops + 2 plumbed.
- San Jose Starter Office
- Shopping Center. 3 Ops. ■ Reasonable Rent. ~1,200 sf

San Jose - Just Remodeled.

- 2017 Gross ~\$285K. Newer EQ. Mixed income.
- 2 Ops + 1 plumbed. ~1,500 sf

San Jose - Practice & Real Estate

- Own your real estate! Office constructed 2014
- Retail Ctr. 6 Ops, ~2,500 sf

Dental Practice for Sale San Diego County, CA

- <u>Chula Vista</u> New Listing! Gross ~\$780K, Lots of goodwill
- Highly visible location.
- Mostly Cash/PPO. 4 Eq. Ops.

Vista - Strip mall

- Gross ~\$200K on 2.5 days/wk
- Refers out all complex procedures

San Diego - Strip Mall ■ GP Practice with Ortho & Implants ■ 3 eq. ops + 1 plumbed, ~1200 sf.

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street!

Shopping center. 5 Eq. Ops.
GP & Ortho & Implant Office

For our complete listings, visit us at

LCFPracticeSales.com

or Call Today at

(714) 550-7494 (800) 550-9228

Call Loc Pham, Broker (714) 550-7494 for More Information! Email: Practice@lcffin.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

Our attendee Said, "I enjoyed that (Xcel Seminars' speaker) was not just a professor... but a down to earth clinician!" See our insert for info on our 4 course (3 lectures PLUS an 8CE Comprehensive Intro to Dental Sleep Apnea, 29 CE series, for \$499, go to www.xcelseminars.com or call 310-663-4055 for info.

STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment availible. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444

Two bundles: \$1500 red chair and \$1300 blue chair. See pics Craigslist. Search dental chair 91607. Mhouse91316@gmail.com

Hygenic Rubber Dam Clamps(used) for sale, sizes:(2) #W2,(2)#W3, #2, all in good condition, 7.00 each, e-mail im2near@yahoo.com

pediatric dentist position available Riverside ca full time position to start july 1st wonderfull environment great staff submit resume to dentistry4kid@gmail.com

ASSOCIATE DENTIST Our fast growing, privately owned dental practice in San Clemente is seeking a self-motivated & enthusiastic Dentist to join our team. Send CV to gary92625@gmail.com

Lease holds for sale. Cypress, CA. 6 fully plumbed ops. located at busy intersection. contact 714-260-7846

Selling 2 Byscaine E.L.chairs.1w/light.Both work.\$3250 for both OBO.Office closed.In SD 4Pictures.Text/Call 6196108187

PRACTICE FOR SALE LANCASTER GP + Bldg w/ 4 eq ops. Groosed \$693K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

2 COMPLETE OPERATORY PACKAGES. USED EXCELLENT CONDITION.1BELMONT CHAIR,1 MARUS CHAIR, AND 2 MARUS DELIVERY SYSTEMS WITH CUSPIDORS, 2 OPERATORY OVER HEAD LIGHTS.EACH PACKAGE \$1500 OBO.PLEASE CALL 3107191865.MANAGER

Endondontist available for your PPO office in West L.A or Valencia area. Highly productive contact levidds@gmail.com

Santa Clarita Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Posssible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost 2 million under other ownerl Call Tom Fitterer 714-345-9659

RECEPTIONIST NEEDED IN DENTAL OFFICE IN INDIO, CA SPANISH A MUST. CONTACT DMITRI DA@TCDSPECIALTY.COM

Great DentaICPA. Part of my office. Very knowledgeable and experienced. No more worries about taxes, accounting and business management. He helps minimize my taxes & optimize cash flow to establish and grow our dental business long term. Dr. Kooshyar. - Cal.Dental.CPA@Gmail.Com

GENERAL DENTIST NEEDED (IMMEDIATE OPENING) Torrance Based Dental Office: Blue Sky Family Dental 17311 Yukon Ave. Torrance, CA 90504 (310) 324-3333

ANAHEIM 3 eq. ops & 1 not eq. op. in a 1,080 sq. ft. suite. \$35k Greg Beamer 909-542-4891

PRACTICE FOR SALE OCEANSIDE. Established GP in BUSY shopping center. 4 Ops, Digital X-Rays, IntraOral Cams. SDPS: 760-599-7828

12785 OF GOODWILL, MODERN, NICE, CLEAN-LIKE NEW DENTAL OFFICE FOR SALE IN BUENA PARK, 2CHAIRS PLUMBED& EQUIPPED, DR'S OFFICE, CONSULT ROOM, IN OC, CA.IN BUSY RETAIL SHOPPING CENTER, GOOD ANCHORED STORES, NEARBY CYPRESS CITY COLLEGE. ALL PPO/FEE FOR SERVICES/CASH PTS.NO MEDICAL, NO HMO, COLLECT OVER \$585K/YR FOR THE LAST 3YRS STRAIGHT ON 3-4DAYS/WK. DENTIST NEEDS TO RELOCATE TO OTHER STATE, PRICE FOR QUICK SALE \$429K. PLS CONTACT IF SERIOUSLY INTEREST: CHIEM073@GMAIL.COM

Older dental units in perfect condition, includes assist & Drs chairs \$1985 first come. Vacuum, compressor, lathe w/hood, vacuum former, curing lights, large chart cabinet & more. (310)502-4619 John

Oral sedation recertification, mandatory 7 hours course that cannot be online, for doctors with oral sedation permit, CIDE (805) 676-1063

Turnkey Torrace office for sublease. 4 ops, digital, very clean. Avail 1-5 days/wk. Profess building. (310)502-4619 John

Coachella Valley assoc avail. Semi-retired dentist looking for a quality office with purchase option. (310)502-4619 John

General Dentist Associate Needed for a Productive Modern Family Run Dental Office in OC. Contact levidds@gmail.com

Selling your practice? Understand potential legal issues with your transition before listing your practice. Free Phone Consultation. Call Levi Barlavi. (888) 776-5384 www.dental-attorney.com

RDA NEEDED computer skills a must, Spanish a must top pay. Contact da@tcdspecialty.com

BEVERLY HILLS SUBLEASE/PARTNER. Looking to move my existing BH patient base into new space by sharing space or partnering. Doctora77@gmail.com.

SURGERY DONE IN YOUR OFFICE: IMPLANTS, EXTRACTIONS, PERIOSURGERY. GENTLE & WITH MANY RECOMMENDATIONS. (626)447-0888. KEEP THE PRODUCTION IN YOUR OFFICE. Low minimum required

www.dental-attorney.com

My Law Firm is Nothing Without You!



Levi Barlavi, Principal of the Pacific Health Law Group

Toll Free: (888) 995-5384

Legal Services for Dentists

- Practice Acquisitions/Sales
- Lease Reviews & Negotiations
- Professional Corps & Partnerships
- Employment Law Matters
- Space Sharing Agreements
- Dispute Resolution/Litigation

"Levi provided professional and considerate advisement during the acquisition of my dental practice. My best interest was foremost in his mind, which was great because there were times during the negotiations in which the path became foggy. He is truly on your side and I wouldn't hesitate to call on him again, and neither should you."

- Dr. Ramirez

"Dr. Ramirez, thank you for the trust in my practice and congratulations on your new start! My practice is nothing without clients like you. I never forget this point. I look forward to your continued success and to working with you in the future."

-Levi Barlavi, Esq.

As an attorney specializing in meeting the legal needs of dentists throughout California, I have a simple goal: **to add value to your practice.** I accomplish this by being accessible, thorough and placing my client's needs first. I am committed to client service because I know it is what you want, and what will secure your return business and referrals. That is the greatest compliment! If you want to like your attorney in addition to receiving thorough legal work please call me today for a free consultation. Let me earn your trust.



Los Angeles | San Diego www.dental-attorney.com

MADE IN USA / 10 YEAR WARRANTY



Neede Dentist/ specialist proficient in molar root canals, extractions Implant placement in Glendale area. Please e-mail exceldentalcare@sbcglobal.net

Wanted: Experienced General Dentist. Part time to start with full time potential. Partnership opportunity available. Please email resume to kathyheikali@gmail.com

STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment availible. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444

Orthodontic assistant needed in Anaheim office. please email to ddo2000@yahoo.com. Thanks

Riverside County Practice collecting \$543,171 in 2016. Over 20 years of Goodwill with Condo suite for sale. Tina Ochoa, Broker (951) 309-3196

Attn GP's: Learn the latest in treatment techniques in for only \$499 for 3 lectures PLUS an 8CE Comprehensive Intro to Dental Sleep Apnea and 29 CA CEs —call 310-663-4055 or see Xcel Seminar's insert for details.

PERIODONTIST AVAILABLE. Please contact for details. PERIOSERVICES@gmail.com

"OFFICE SUBLEASE FOR SPECIALIST" in Rowland Heights, 2 chairs, new CBCT, Flex days, email: clukuang1349@gmail.com

Energetic general dentist seeking full/part-time work in the greater Los Angeles area. If interested call (424) 888-3384

OC BEACH CITY GROSSed 100k last month , Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. Full price\$ 900,000 Senior Seller will stay one or two years maybe mre and help build to 1.5 Cal Tom Fitterer 714-345-9659

It was a great pleasure to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

GENERAL DENTIST WANTED ft/pt. GP Office in Monterey Park and Glendale. Please send resume CALSTATEDENTAL@YAHOO.COM

KAIROS CAREER COLLEGE We offer flexible and affordable board-approved weekend courses: Orthodontic Assistant,RDA program, Radiation and Safety,Coronal Polishing, Pit and Fissure Sealant, Ultrasonic Scaler, Dental Practice Act. For more information please contact us at www.kairoscc.org, kairoscc11@gmail.com or (888)952-4767.

iBrite Tooth Whitening Lamp (Used for \$500) at Irvine Dental Center. Contact irvinedentalcenter@gmail.com for more info.



LABOR DAY - SEPTEMBER 3 CDA CONVENTION SAN FRANCISCO - SEPTEMBER 6-8 PATRIOT DAY - SEPTEMBER 11

Ontario CA, office for sale 4 operatory rooms,4 chairs (1 chair to setup) ,2 Xrays(1 xray room),1600 sqft,fully equipped and working, asking 100K. Owner rochg8@gmail.com

Gecilia Chen, Esq. is very knowledgeable in dental law, particularly when it comes to partnership buyouts and practice acquisition. — Richard Lindsay, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Beautiful suite in professional Valencia building, move-in ready. Available soon for lease. Text only: 818-314-9284.

Oxygen Tanks 7 total \$40 each, or best price for more than one. Txt or call-909-268-2036

Looking to rent office around Valley Village area for 1 day a week. Please email me at brushstrokedentalcare@gmail.com

PRACTICE FOR SALE LA JOLLA GP estab. in 1984 w/ 4 eq ops located in 2 story bldg. Grossed \$1.1M in 2017.California Practice Sales, Inc. Phone: 714-639-2775

EAST SAN FERNANDO VALLEY ORTHO/PEDO – Located in a free stand. bldg. Annual Gross Collect \$479K+. Ave (5) new starts/mos. D&M Practice Sales 818.591.1401

DENTAL ASSISTANT W/ X-RAY LICENSE NEEDED ASAP 3 DAYS PER WEEK IN TARZANA. PLEASE CALL 818-342-2000

Orthodontist needed in Rancho Cucamonga. 1 day a month. contact dentalsmilecare@yahoo.com

40 year practice 4 sale, health reason. Studio City and Newhall sited. Ucla grad preferred Interested? text 661-803-6790

Orthodontist: ethical, experienced, seeking opportunity Greater San Diego area. email:happy_teeth@yahoo.com

Board Certified Periodontist Available! All periodontal surgeries, materials & instruments. tavariperiodontics@gmail.com

GP AVAILABLE TO DO ALL YOUR ENDOS IN HOUSE. 15 YRS EXPERIENCE. FAST, EFFICIENT, RELIABLE. STOP REFERRING YOUR ENDOS OUT THE DOOR AND LOSING VALUABLE REVENUE. CLINICAL CASES AVAILABLE UPON REQUEST. FLAT FEES STRUCTURE: ALL MOLARS \$300, ANTERIORS AND BICUSPIDS \$200. WILL BRING OWN SUPPLIES ASSITANT AND EQUIPMENT. Contact Dr K email dental404@yahoo.com. cell (323)203-9737.

Litigation is the new retirement plan...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848

GP Dentist with experince in denture/partial and implant needed for busy office in Woodland Hills for two days a week.

Looking for GP for lead at office in Encino. Will teach new grads but prefer exp. Please call 872.222.8722

Cannon Selphy CP720 camera printer \$50.00 - (949)661-6255

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

DEX CAM 4HD intraoral brand new must sell \$4500 retails \$6500. Roberta(949)661-6255

Private PPO/Cash Santa Monica office needs associate dentist. Mondays-Saturdays FT/PT. 310-634-5927 smtoothdr@gmail.com

\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 ext.4 /www.ADMInstitute.com/ let me come to you! check our 5 stars Google & Yelp reviews.

"Sean was extremely knowledgeable and helped us acquire the dental practice without any difficulties. He was very good at explaining every process in detail and was always quick to respond to all of our questions in a very timely manner. I would highly recommend him to anyone that is going through a dental practice acquisition as he really understands the specifics involved in every step." Sam Lee, D.D.S. – Irvine Law Offices of J. Sean Dumm, APC.

Sean@jsdlawoffice.com, (888) 212-DUMM (3866).



"I hired Amy Borden to help me in an acquisition of a larger dental practice in my area, she was great and easy to work with. I later used her again when my liability insurance refused to cover a claim against me. She did a great job again, by helping have the case dismissed in court."

Meir Agaki, D.D.S.

Flat Rate Services include:

- Buy-Sell Agreements (practice acquisition)
- Associateships
- Formation of Corporation
- Lease agreement review/negotiation
- Contract drafting/review
- Space sharing agreements

Call for a complimentary consultation

Amy L. Borden, Esq., A.P.C. 888-416-1321

californiadentalattorney.com amy@californiadentalattorney.com

9.16



INTEGRITY PRACTICE SALES

(855) 337-4337 www.integritypracticesales.com



DRE #01911548

Broker-Partners: Bill Kimball, DDS and Darren Hulstine



Call Linda at (619) 933-6225

Linda Salazar, RDA, San Diego & Inland Empire Agent

- Chula Vista| \$290,000 + \$403,000 real estate | 2 ops | Great general practice located only a few blocks from San Diego Bay. 5 clean and modern operatories (4 equipped), SoftDent, visible street signage, and plenty of easy-access parking in a well-manicured private lot.
- Escondido | \$250,000 + \$403,000 real estate | 2 ops | Charming, free-standing building. Great general practice has room to expand to 4 ops!
- Palm Desert | \$750,000 | 8 ops | General and ortho practice.
- San Diego | \$1,250,000 | 5 ops | This is a super-premium, high-tech practice in prime location!
- East Lake Chula Vista | \$245,000 + \$609,000 real estate | 5 ops | Spa-like amenities, room to grow.
- San Diego Ortho | \$175,000 | Well-established ortho practice.
- El Centro | \$225,000 + \$379,000 real estate | 5 ops | Tremendous goodwill with room to expand!



Call Maricelle at (818) 522-9123

Maricelle Ortiz-Luis, DDS, Southern California Agent

- El Cajon | \$70,000 | 4 ops | Small dental practice and freestanding building available in the vibrant city of El Cajon! 80% cash (non-HMO/Medical) practice.
- Chula Vista | \$125,000 | 4 ops | Beautiful general practice located in Chula Vista, CA. Large, unique office features 4 equipped ops, a full kitchen, living room, 4 dedicated private staff parking spots, and street parking for patients. This almost 2000 square foot location in the heart of Chula Vista also features a reasonably priced and ultra-convenient month-to-month lease!

Stay up to date on our listings at www.integritypracticesales.com.



Call Whitney at (818) 522-9123

Whitney Tharaldson, MBA, Orange County & South LA Agent

- Anaheim | \$150,000 | 4 ops | 1,200 sq ft | Great opportunity to practice in a very busy Anaheim shopping center with CVS and Vons as anchor tenants! Lovely office features 3 equipped ops, Easy Dental, ScanX and a ScanX intraoral camera. Located in the heart of historic downtown Anaheim.
- Santa Clarita Valley | \$1,200,000 | 6 ops | 3000+ sq ft | State of the art general practice!
- Los Alamitos | \$390,000 | 4 ops | 2000 sq ft | Clean, modern office.
- Saugus, Santa Clarita | \$300,000 | 4 ops | 2000 sq ft | Wonderful practice in Santa Clarita!
- Long Beach (Bixby Knolls) | \$250,000 | 5 ops | 2000 sq ft | Stand alone practice with room to expand! Great visibility and signage! Huge lab and sterilization, Dexis sensor, great Pelton chairs.

Considering selling your practice?

We help you make the right choice when it's time to make one of the biggest business decisions of your career.

Start the process by contacting one of our agents at (855) 337-4337.



Call Darren at (805) 878-0633

Darren Hulstine, Partner and Central Coast Agent

- Ventura | \$558,000 | 3 ops | Busy general practice with 3 beautiful and modern ops.
- Santa Maria | \$1,260,000 | 7 ops | Impressive general practice, renovated in 2013, with a gorgeous waiting room, 7 well-equipped ops, state-of-the-art 3D Conebeam technology and fully digitalized.
- **North San Luis Obispo County** | \$1,100,000 | 9 ops | Large, profitable general practice in the heart of wine country. Features 3 bathrooms, admin offices, lab, breakroom, and more in 4000 sq. ft.
- San Luis Obispo | \$825,000 | 4 ops | Highly profitable general practice located in an upscale, growing business park. Features floor to ceiling mountain vistas from every window. Don't miss it!
- Santa Maria Condo | \$340,000 | 4 ops | Nicely appointed dental/medical space. Sale or rent.
- Central Coast Ortho or Pediatric | \$190,000 | 7 chairs | Great opportunity to grow an orthodontic or pediatric 'turn key plus' dental practice on the beautiful Central Coast of California.
- Santa Barbara | \$420,000 | 3 ops | Growing mid-sized practice in a quaint, yet busy neighborhood!
- Central Coast | \$410,000 | 3 ops | Bustling shopping center location! Room to grow within the currently relaxed-pace, 3+ day/week schedule. Features CEREC, 3D conebeam, and digital x-ray.
- San Luis Obispo Perio | \$640,000 | 4 ops | Enjoy a fantastic perio practice in an incredible location!
- Central Coast | \$950,000 | 3 ops | Beautiful stand-alone building with a stunning interior!

Buying a dental practice?

Don't miss our FREE, informative buyer's guide!

Visit www.dentalpracticebuyersguide.com to discover proven steps to buy with confidence!



Call Brian at (805) 714-2115

Brian Flanagan, Central and Northern California Agent

- Mariposa | \$425,000 | 4 ops | Price Reduced! Well established and profitable practice! Live, work, and play in the gateway to Yosemite!
- Central Valley | \$300,000 | 6 ops | Remarkable, well-established perio practice in the fast growing Central Valley. Tremendous growth potential in a beautiful office complex!
- Kings County | \$800,000 | 4 ops | Growing practice in a rapidly developing community.
- Turlock | \$285,000 | 6 ops | Well-established, general dental practice with high-visibility.
- Bakersfield | \$850,000 | 7 ops | 3,000 sqft | Stunning aesthetics in a high-tech office with 7 masterfully designed and equipped ops.

Visit our new and improved website at www.integritypracticesales.com!

Transitions can be challenging.

At Integrity Practice Sales, we have helped hundreds of dentists transition successfully by making the process clear and always working with integrity. We have agents located across California to provide local, hands-on support. Call us today to discuss your best transition options!

We want to see you at CDA San Francisco... ...visit booth #1439 to say hello!

If you would like to make sure you get your questions answered, schedule some one-on-one time with one of our transition experts. We are here to help! Call us at (855) 337-4337 to set up an appointment.

"Selling a practice can be an emotional experience and we were guided through the process with care and responsiveness. I honestly can't imagine any aspect of the sale that could have been handled any better."

Robert Bishop, DDS Arroyo Grande, CA



Introducing Two New Agents to Serve You Better



Whitney Tharaldson, MBA

Southern California Broker-Associate - (626) 384-8080

Whitney has worked in the competitive Southern California dental practice transitions arena since 2010. Whitney's knowledge of the dental industry combined with her vast network of dentists and industry professionals give her a unique advantage.

Maricelle Ortiz-Luis, DDS

Southern California Agent - (858) 722-7461

Maricelle Ortiz-Luis bought her first practice in 2005. In 2011, she acquired a second practice and merged it with her existing practice. She has done it successfully, and can help you do it too!





(855) 337-4337 www.integritypracticesales.com DRE#01911548





We were very pleased with the personal approach that Sean offered in guiding us through the legal aspects of the sale of my pediatric dental practice.

Sean took the time to get to know us.

He was able to quickly catalogue those characteristics of our practice, to discover what we wanted to accomplish and to formulate a plan to help us keep our expectations within reality. Sean's years of experience in many disciplines within the practice of law gave us a good feeling of going down the right road to a stress-free conveyance of our practice. We highly recommend Sean for your legal counsel in the sale of your dental practice, as well as general counsel for all legal matters.

Dr. Richard Mungo, D.D.S., M.S.D. – Huntington Beach

AN ATTORNEY WHO UNDERSTANDS DENTISTS



Call me for a complimentary consultation the next time you need legal services.

FAX 949.606.8624
EMAIL info@jsdlawoffice.com
visit jsdlawoffice.com

LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS
OFFICE & SPACE-SHARING AGREEMENTS
OFFICE LEASE REVIEW AND NEGOTIATION
REAL ESTATE PURCHASE AGREEMENTS
PURCHASES/SALES OF DENTAL PRACTICES
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES
COMPLIANCE WITH THE DENTAL PRACTICE ACT
EMPLOYMENT LAW & CONTRACTS

General Dentist- We currently have an opening for a Dentist. Mon, Tues & or Wed 9- 6pm. Private office in San Bernardino. email to LupeR@mgodental.com fax 909-386-3690

Instrument Cassette Trays(Thompsons): Five used of the 14 instrument holder (3-118-114), 60.00 each. Almost new.E-mail im2near@yahoo.com.

FOR SALE. 8 Hu-Friedy Rubber Dam punches RDPA (Ainsworth-type) Just overhauled by H/F. Like new \$20 ea (323) 851-6622

3 complete Dental chair+delivery system,6 stools,3 years old, generic, Irvine,\$3500 text 4 pictures and info 949-485-8825

PRACTICE FOR SALE/ LA MESA Beautiful GP in busy shopping center w/ 5 eq ops. Grossed \$1.5M in 2017. California Practice Sales, Inc. Phone: 714-639-2775

Very Busy Corner Location, 1900sq.ft, 7chair San Bernardino City dental practice-office building+parking lot for sale.4 blocks to freeway entrance. Across the street from 2 Large schools (3,000 Students). Diagonal to very busy Macdonald's, Chain restaurants, and Medical Practices buildings in SB City. Granfathered working Rotating Sign. Dental office and Practices has generated \$500,000-\$900,000 a year during 35 year existence. \$750,000 or best highest offer. E-Mail sbdentaloffice@aol.com

Sale GP office at Los Angeles, 3ops, 2 chairs, dig. Xrays, approx. 1000sq.ft.low rent.seller very anxious 3239539471,

P/T Associate Dentist wanted for well established busy practice in La Puente.Contact Dr. Kumar at pbkumardds@gmail.com

IMPLANTS@yourOFFICE-ZIMMER Implant + Abutments = \$1000 DIPLOMATE of IMPLANTOLOGY 'All-on-4'=\$9999+CAN BRING LAB. SINUSLIFT=\$800. Call DR.P 714-253-2374

Santa Monica private GP office needs temporary dentist: Wednesday 6/20, 6/27 & Fridays 6/21, 6/28,8am-5pm 310-634-5927

2017 collected \$375K, and asking \$299K. 2000 Sqft, Cash, PPO, HMO and Dentical. \$7500 Cap checks per month. 619-500-4368

REDLANDS - 3 eq. ops. in a 850 sq. ft. boutique style suite. Rent is only \$1,200 per month. \$100K Greg Beamer 909-542-4891

Zeiss OPMI Pico Microscope - Wall-mounted, inclinable binoculars, varioscope focus. \$13,999 951-514-7377 call/text SoCal

California Institute of Dental Education 3-day Board-approved certification course convenient on weekends affordable \$1,875 focusing on safety www.dentaloralsedation.com (805) 676-1611



Wiederman&Potter

PREMIUM PRACTICE SALES



YOUR BRIDGE TO A SUCCESSFUL TRANSITION

Art Wiederman, CPA, CFP Broker #01511095

17501 East 17th Street, Ste 100 | Tustin, CA 92780 714.259.0501 | 714.259.0406 f | info@wppps.com | wppps.com

Phil Potter, DDS, FAGD Broker #01780656

Premium Practice Listings

South Orange County #1121

Restorative practice and Office Condo available Seller retiring 1,020 square foot suite 2016 Gross revenues \$395,000

Asking \$305,000 for Practice Asking \$415,000 for Condo

BUYERS

go to www.wppps.com for current listings and to join our buyer database

Central Orange County #1123

Restorative
Upscale strip man location
Selle in tiding
2017 gluss revenues: \$473,243

A a Live or musica at #225 000

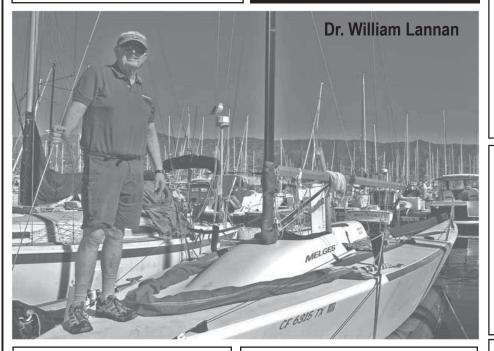
Asking price: \$335,000

South Orange County #1099

Restorative Practice
Contemporary Suit W digital
x-ry nt lasers

2016 green evenues \$1,471,822 Seller will work-back if desired

Asking \$1,250,000



San Gabriel Valley #1122

General practice
Large suite in upscale location
Seller retiring
2017 gross revenues \$678,543

Asking \$545,000

Coastal Orange County #1124

Restorative fee-for-service
Prestigious location
Scile letiring
2017 gross revenues \$667,183
w/ high profit

Asking \$590,000

San Gabriel Valley #1072

Fee-for-service/ PPO
Restorative practice
Seven to eight days of Hygiene/ wk.
Prestigious location
Refers out all Endo/ Surgery/ Peds
Beautiful office with great parking
Intra-oral camera
2017 revenues \$902, 499

Asking \$765,000

Northern California #1106

PERIODONTAL practice Four (4) treatment rooms 1,350 square feet Solid 40% net grossing over \$1,000,000 Office condominium is available for purchase

Asking \$765,000 for practice

TIRED OF PAYING TOO MUCH IN TAXES? Call Jerry Morey at 949-759-5626 or visit www.mydentistcpa.com. Dental CPA and Profit Coaches.

Caulk Partial Rim Lock Trays, used. Two upper rt, one upper lt, one anterior trays, 12.00 each. e-mail im2near@yahoo.com.

Great opportunity for an P/T assoc. Endodontist in a friendly private practice in the Inland Empire. Please send resume to specialtydental102@gmail.com

STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment availible. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444

Ortho Office Contents For Sale. Retiring doc selling chairs, sideunits, supplies. docfrerichs@yahoo.com or 619 298-1775

TORRANCE at entrance of Pales Verdes, Hi Identity, (2 ops-possible 3rd) Gr \$300 to \$350, Full Price \$290,000 Beautiful low overhead possible merger candidate. CALL Tom Fitterer at PPS 714 345-9659

Must sell! North Downey 6ops very clean.Great for Ortho or multi specialty.low rent, Ground floor, .\$45k.Call 949-6894895

SAN CLEMENTE Ortho: Huge growth potential by expanding relaxed work week! 2896 sf w/ 6 open bay chairs \$325k (KG-779) WPS/800-641-4179

Westchester general practice collects \$260,000 on 3.5 days per week with 3 days of hygiene. Lots of referred work. 4 equipped ops. Asking \$165,000. Kurt Skarin 805-777-7707

\$42,500 Denti-Gal Award May be Waiting for you. Did you file for and receive your Year 1 payment of \$21,250 yet? If so, you probably qualify for the remaining incentive money. We can get you the remaining \$42,500 over the next 5 years. (Each year you get an additional \$8,500 from the State.) You must call ASAP before the deadline expires. Call 800-273-5033.

Physics Forceps.Authentic.Made in the USA. GMX400 EZ1/EZ2Photos/request.Used 4 times.\$399. lehmandentistry@yahoo.com

Group Practice in Van Nuys and Pasadena seeking General Dentist, Pedodontist, Oral Surgeon, Dental Assitant and Biller. Please email your resume to sinai.dental@yahoo.com.

COURTSIDE SOLUTIONS WORKS! "Within a few short months I received a check from Toni without any effort on my part at all! Toni is a consummate professional and I would highly recommend utilizing her to make the process of obtaining funds from a judgment easier and less stressful!" -Christopher Cox. Call Courtside Solutions at 949-527-6550 or visit www.courtsidesolutions.com

Pediatric Dentist PT position open. Rosemead CA 91770. 2 yr OCS preferred. Small private office. wanwanliou@yahoo.com

TURNKEY DENTAL SPACE FOR RENT-LA ITAKEOVER FREEIEquipped dental spaceIPlumbed for 6 opsl8184024533Immahbobian1@gmail.com

REDLANDS - 6 eq. ops. in 2,800 sq. ft. suite. 80% insur & 20% Cash. \$70K Greg Beamer 909-542-4891

Impression Trays(Gaulk Rim Lock Water Cooled) new in the box. L53,L54,U53,U54. 15.00 each. e-mail im2near@yahoo.com.

Coachella Area, urgently looking for a Dentist/full or part time/family practice Indio,CA/recently renovated brand new equipment. call/text 9096316115

Oral Sedation certification, for \$1,875 it can be one of the most productive and interactive CE weekends, CIDE (805) 676-1063

Dentist Associate needed in Santa Ana, full time must work on Sat. Experience >1 year. Email CV welldentplace@gmail.com

Attention Dottors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com.

US Manufactured Air Compressors In Stock, starting at \$3495. Oil Less with drying system. Factory Direct over 50 years experience, WWW.DHPDENTAL.COM call (800) 423 – 5657 VISIT OUR BOOTH AT CDA - San Francisco - #1802 9/6 - 9, 2018 9/6 - 9, 2018

PRACTICES WANTED IN SAN GABRIEL & SAN FERNANDO VALLEY 3-6 Ops. PPO/FFS. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.com/LCFPracticeSales.com

IMPLANT MASTER (placed 12.000+ implants for last 17 years) IN YOUR OFFICE .Stop referring out. Perform B/GRAFTS, SINUS LIFT, IMPLANTS w/crowns. Dr .Brings: materials, equipment . Can be a private instructor for your implant practice. 949.683.2875(prfer text)

Dentist Position available in El Paso Texas. Make \$1000-2000 a day. Call 3106634323 Tamir

Endodontist Will help you with difficult root canals ,through the crown or bridge in your office.Gentle,caring and efficient .Call 323-717-3226.

PRACTICE FOR SALE- Chula Vista. 35 year established High Collections/High Net GENERAL Practice. 6 Ops in approx. 2000 sq.ft. Digital. Building may be for sale in the future.

Perforated Impression Trays Metal(Upper), used. Two large, One medium, Two small sizes. 6.00 each. In good condition, e-mail im2near@yahoo.com.



Cecilia Chen, Attorney
Super Lawyer 2014 Nominated by Peers

Quality and Professional Legal Services with a Smile

When you need an experienced and efficient attorney specializing in dentistry, please give me a call. Whatever you need, day or night...I will be available and complete all tasks. No delays, no excuses, no headaches, no exceptions. Your complete satisfaction is my sole goal.

The attorney to protect your investment

Serving Dental Professionals:

- Practice Sales and Acquisitions
- Lease Review and Negotiation
- Partnership Formation and Buy-Out
- Practice Start-Up and Incorporation
- Formation of Dental Service Organizations
- Associate and Space Sharing Agreements

"I called several attorneys to represent me and no one was more polite and professional than Cecelia Chen. It gives you peace of mind to be able to contact your attorney after hours or on weekends as your deal is progressing. I highly recommend Cecilia for any practice purchase or sale. Ms. Chen was able to negotiate certain terms of the purchase agreement that would of otherwise been detrimental to my transition."

— M. Shah DDS



Toll Free: 855.850.4111 Email: info@practiceatty.com www.practiceatty.com

LEGAL TIP: There is no such thing as a "standard" contract except for the party that drafted it. Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

Dentist Needed in Bakersfield. Part or Full Time \$700 Base Pay/Production. Please Email Resumes to dreamdental2003@gmail.com.

Lease holds for sale. Cypress, CA. 6 fully plumbed ops. located at busy intersection. contact 714-260-7846

ASSOCIATE DENTIST Our fast growing, privately owned dental practice in San Clemente is seeking a self-motivated & enthusiastic Dentist to join our team. Send CV to gary92625@gmail.com

Front pateint representetive. Make serious money\$\$. toothopinion@aol.com

Need your plans completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179

RANCHO PALOS VERDES- Office Sublease. 3 equipped operatorie & Surgical suite. Ideal for specialist. Available immediately. In a busy shopping center with HIGH VISIBILITY. Call for details 310-993-4474 or email gpdds@msn.com.

Alhambra office in SGV seeks enthusiastic RDH for Mon and Wed. Please sent resumes to sunny.smiles626@gmail.com

Pasadena practice, store front location on major thoroughfare. Priced to sell. Tina Ochoa, Broker (951) 309-3196

DEL MAR - ENCINETAS HM0 mon chks take bite out of rent grossing near \$400K, 5 ops plumbed 4 equipped Loyal patients; Grt opportunity to grow a nice practice, in a wellknown prof area of a fantastic beach city. Full price for immediate sale \$285,000 Call Tom Fitterer 724-345-9659

Hemet-Pediatric dentist associate wanted. Private practice ortho office with 1 day/wk pedo. Established patients, Pay=40% of prod. Great office, Email resume to hemetortho@gmail. com or call 951.652.2234

ORANGE COUNTY DENTAL PRACTICE FOR SALE 5 ops asking \$449K, gross \$650K currently open only 2 days/wk, call 888-277-6633 or email venus@promed-financial.com

GP/PEDO Wanted base salary +Production/benefits/send resume healthysmiles4us@yahoo.com or inquire call 661-2052695.

LEGAL TIP: Failing to complete annual minutes can destroy your corporation's tax breaks. Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

Buying, Selling, Merging your practice? With The Law Offices of Wood & Delgado, our clients "now have a comfortable sense of security." FREE Consultation! 800.499.1474 www.DentalAttorneys.com

AT 2000 Air Technique X-ray Developer, Automatic for PA, Pano and Ceph films, good condition, \$800 or OBO, caimplant@gmail.com

Gecilia Chen, Esq. has a strong background in real estate and practice purchase and sales. Let us assist you in your next practice transition. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Coe Impression Trays(Upper) Solid Metal, used: Five large, Four medium, Four small sizes. 26.00 each. In good condition, e-mail im2near@yahoo.com.

Dental assistant/front desk staff needed for East LA dental office. PT/FT. Spanish speaking is a must. Willing to train. Email: dentela18@gmail.com

Office Manager Wanted - Anaheim - experience and PPO is a must. Please email resume to: help@adentist4me.com

Looking for ft/pt dentist for Newbury Park/Agoura Hills ca Snow White Cosmetic Dentistry please call 747 256-8750

LA DENTAL PRACTICE FOR SALE 6 ops asking \$449K, gross \$630k currently open only 2 days/wk, call 888-277-6633 or email venus@promed-financial.com

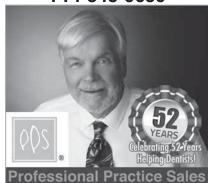
BOARD APPROVED RDA COURSES Infection Control \$199, Coronal Polishing \$269, Radiation Safety \$380, Pit & Fissure Sealants \$329. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com.

P/F Time Dentist needed for multi-specialty West Covina office 2-3 yrs experience. Email resume: gregrobinsdds@gmail.com

Torrance shopping center practice collects \$631,000 on 4 days per week. Absentee owner. 4 equipped ops, computerized, digital x-rays, and panoramic. Asking \$545,000. Kurt Skarin 805-777-7707

American manufactured Dry Vacuum Systems, Variable Speed with Stainless Steel Tank. Prices starting at \$4995. Factory Install, maintenance and support. Call (800) 423 - 5657 or visit our website WWW.DHPDENTAL.COM. SHOWING AT CDA - San Francisco - #1802 9/6 - 9, 2018

TOM FITTERER'S SPECIALS 714-345-9659



Main Office - Southern California 16004 Legacy Road, Suite 215,

Tustin, CA 92782 Telephone: **714-832-0230** Cell: **714-345-9659**

PRACTICES WANTED

NORTH LONG BEACH--HIGH IDENTITY-- BUSY STREET-50% Hispanic-Part Time Lady Dentist --Estb 2006, 1600 Charts 3 Ops plumbed, 2 equipped. Refers out Molar Endo, OS, Ortho, Implants, Rent \$2160 one staff 2days Gr \$125k SP \$85,000

GARDENA ABSENTEE SELLER WHO WHEN NOT ABSENT GROSSED 2,000,000 FROM 2005 TO 2016, 2017 Seller absent and lost manager to cancer. NOW GROSSING 1.500,000 FREE STD BUILD 7ops in 4000sq ft Gorgeous. Flexible financing.

SANTA CLARITA SPECIALIST OPPORTUNITY TO SHARE SPACE WITH PART TIME 2 DAY PERIODONTIST COULD BE ENDODONTIST, OS,OR GENERAL DDS 5 OPS SHARE RENT, YOUR SHARE \$1750 PER MONTH. HIGH IDENTITY SHOPPING CENTER NEAR A 70,000 AUTO DAILY INTERSECTION.

SF Valley Injured DDS Gr approx 500K Referred 90 % Endo, All Perio, OS,Implants and Ortho. Estb 1979 Age 73 Out 2 months traffic accident. Beautiful Jim Pride like Office 5 ops 1600 sq ft on Freeway Exit. Cash & PPO Pride Office RETIREMENT.

LANCASTER ESTB 40 yrs 6 ops ABSENTEE owner works one some times 2 days. Owner operator will do 1.2 first year. Approx 2000 sqft, Low Rent Grt landlord. Area will Boom next 20 years with new Bomber and Space proj your Goal 1.5 net \$500 to \$600

INLAND EMPIRE Two practices one mile apart, by both and net \$ 1,200,000 now and 1.5 to 1.8 in 3 yrs. Rent 3000 7 0ps now. Next to Mac Doanlds, & Subway Only \$685,000

(1)OC BEACH PR.GR \$1,000,000 4 OPS, LOW RENT. 1800 sqft INCLUDES CONEBEAM. upside.Pt Time Seller.Grt Transition

(2) Riverside-- Estb 20 yrs, Rent \$1350, Gr \$250,000 20 to 30 new patients every month Needs TLC full price /\$185,000

(3)DEL MAR / ENCINITAS SPECIAL CIRCUMSTANCES MAKE opportunity for Beginner or for Semi Retiree for great beach location now grossing approx 400,000 Full Price \$285,000 (4) IRVINE- ESTB 20 YRS, GR 1.1 million 5 ops, Seller with small Chldren will work back 230 top 30 new patients incl splsts

Practice Concepts. Find Out What <u>Better</u> Really Means.

Serving doctors for almost 20 years, we have completed over \$100 million in medical practice transitions. We offer a unique value to our clients. Whether you are buying or selling, we help make your transition a success.

PRACTICES FOR SALE | BUYER SERVICES | APPRAISALS | PARTNER BUY-INS

Well established, associate run practice, with real estate opportunity: South Riverside County

PRACTICE for SALE - Well established general dentistry practice for sale. Street front, freestanding building, on a busy road with visibility and ample parking. The 2,000+ sqft building was built just 8-years ago. 4 equipped operatories, with 2 additional pre-plumbed operatories. Open 5 days/week, with 30+ new patients per month. Denti-Cal, PPO, and FFS. Grossed \$930,000 in 2016 with just 50% overhead. Terrific opportunity, with potential for more growth under a new owner with more energy to expand the schedule and accept more insurance plans.

Well established, associate run practices, with real estate: 2 practices in Orange County

PRACTICE for SALE - General dentistry practice with combined collections of \$1 Million/year. Owner open to selling real estate. Located in street front buildings, with good visibility. The Fullerton office has 5 equipped operatories, 6th pre-plumbed. The Santa Ana office has 7 equipped operatories, with 8th pre-plumbed operatory. Associates and all staff can remain after the sale. Most specialty procedures are currently referred out of the office. Great opportunity for immediate growth, with investment potential to acquire real estate (occupied with tenants). Seller financing available to qualified buyers.

PEDIATRIC Dental Practice for sale: Woodland Hills, CA (Pending)

PRACTICE for SALE – Retirement sale of a well-established pediatric and GP practice poised for more growth. Terrific street-corner location with great visibility and signage. Recently renovated and attractive office. Current mix of services includes 40% Peds, 30% Ortho, 30% GP. 4 equipped + 1 additional pre-plumbed operatories in a 1,650 sqft office. Average collections are \$400K/yr. 70% PPO insurance, No HMO.

Dental practice for sale: Santa Clarita Valley, CA

PRACTICE for SALE – Well established general dentistry practice, with 4 operatories. Attractive and bright office near retail center, located within minutes of freeways. The area provides access to acclaimed schools, easy access to outdoor activities and a great lifestyle. The practice is open 5 days/wee. Accepts Cash/ PPO/HMO. Seller open to flexible transition support.

Retirement sale, established practice: San Gabriel Valley, CA (Pending)

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

Dental practice for sale: Tustin, CA

PRACTICE for SALE - General dentistry practice, with 4 operatories in approx. Low rent of \$2,500/ mo for ~1,000 sqft, a in recently updated and well equipped office. The practice is currently run part-time, averaging 20-24 hours/week. Accepts PPO/Denti-Cal. 100% associate coverage, with an average of \$200,000/yr collections.

Great visibility in streetfront retail center: Anaheim, CA

PRACTICE for SALE - Considering all sensible offers. Excellent retail location on a busy street, with good signage, and freeway access just minutes away. Low rent approximately \$3,200/mo. Spacious office with 3 equipped, and 2 pre-plumbed operatories ready for expansion. Purchase for a fraction of the cost of a new buildout.

Dental Office Leaseholds: Alhambra, CA

OFFICE for SALE – Leasehold and Equipment sale. Office was built from scratch in 2014. All equipment and facility is in like new condition. Freestanding street-front building on Valley blvd, with ample parking. A turn-key opportunity to start seeing your patients right away. Sale includes 3 operatories (2 fully equipped) and instruments, computer network, and digital x-ray, digital pano machine (all acquired in 2014 and in great condition) truly turn-key! Start your own practice in Alhambra for far less than typical start-up costs.

Dental practice for sale: West Los Angeles, CA (Coming soon)

PRACTICE for SALE – General dentistry practice, with 3 operatories. Street front location, efficient office on a major road. The practice is open part-time 3-4 days/week. Accepts Cash/ PPO/HMO. Seller relocating and open to flexible transition support. Please contact us for more details not available at the time of ad publication.



Scott Daniel Broker



Charles Kim, CHBC Agent

The Support You Need The Expertise You Demand

We Have Pre-Qualified Buyers Ready to Purchase Seeking Practices in Southern Calif.

for a FREE & Confidential Market Evaluation!



For more listings and information, visit:

PracticeConcepts.com

Space sharing opportunity in Irvine, Ca. Beautiful office in Woodbridge area. Please email Smilecentraldental@yahoo.com

Kavo Fiberoptic Handpieces, 649B. Four used handpieces in good condition, rarely used. 250.00 each. e-mail im2near@yahoo.com.

DENTAL ASSISTANT NEEDED BUSY OFFICE IN INDIO, CA GOOD PAY. SPANISH A PLUS CONTACTOMITRI AT DA@TCDSPECIALTY.COM

PRACTICE FOR SALE SAN DIEGO GP w/ 3 eq ops in busy shopping center NET \$127K California Practice Sales, Inc. Phone: 714-639-2775

DIGITAL PANORAMIC FOR SALE. 15 K OBO. Excellent condition....Barely used. PC-4000 Panoramic X-ray. Great addition to any office. CALL 412-915-4812.

PRACTICES WANTED IN SUNNYVALE, VALLEJO, TRI-VALLEY High production. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.comILCFPracticeSales.com

Sybron Endo \$1400 - (949)661-6255

Riverside Lady DDS grossing \$ 250,000 3 ops, 30 new patients a month. Full price \$ 165,000 Call Tom Fitterer 724-345-9659

LEGAL TIP: Practice transitions are multi-dimensional, far beyond the contracts themselves. Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

Dental Assistant Needed. Please send resume to employment@dentalservicesmanagement.com. Great income and benefits.

RDA COURSES-*Lowest Priced*-(Board Accredited) Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at ADMinstitute.com

Front Desk orthodontic office This position is part time scheduling some billing and insurance carlsbadortho6@gmail.com

Orthodontist Needed in a warm, friendly atmosphere in Artesia. Pls Email resume & contact info to DentistDrLee@Yahoo.com

Parkell Ultrasonic Turbo 25-30 Cleaner. Used, in very good condition with minimal useage, 375.00. e-mail im2near@yahoo.com.

Great office in Panorama City! 3 operatories in this 950 square foot practice located in a busy strip mall near a major medical facility. Please email ali@furnesscpa.com or call 818-990-0751 for more information.

Looking For Dentist LA & OC County private practice. e:rene@ca-dental.com 714-809-9979

BEAUTIFUL PRACTICE FOR SALE IN THOUSAND OAKS. This 4 op practice is a must see! Located next to many family friendly businesses on a main road. The current owner is selling due to health issues and is very motivated. Don't miss the chance to get in at a low price and start your dream practice. Call 818-990-0751 or email ali@afurnesscpa.com for more info.

"Are you frustrated working as an associate? Do you want to start your own dental practice? Call today. We have connections and may be able to find the perfect opportunity for your unique needs." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com

MODERN PRACTICE FOR SALE LEASEHOLD IMPROVEMENT AND EQUIPMENT FOR SALE IN EL SEGUNDO. No Expense has been spared in the design and build of this newer practice. 1,549 sq ft, 3 equipped & 4 plumbed operatories PLEASE CONTACT 818-990-0751 or Ali@ Furnesscpa.com for more information BRE #:01503197

RIVERSIDE Lady DDS Grossing near \$300,000, Estb 20 yrs, PPO and Dentical, Ample patients no problem. Seller will sell off part of office for \$45,000. Easy way of getting started in this low overhead practice. Rent \$1350/mo Call Tom Fitterer 714-345-9659

GP Associate need in Arcadia, Wednesday, implant restoration experience preferred, Chinese speaking better.email to dds898@gmail.com

In to 4 Ops in GARDENA for a specialist in an established GP office. Digital X Ray/Pano/Ceph/Admin/Lab/ Equipment included. Highly upgraded, sophisticated office. Parking. Easy patient access. 30 yrs at location. No upfront cost to start new location. Steve 818-852-9255 sbody@naicapital.com #3

Associate Dentist Needed in Los Angeles Full or Part Time Dentical Pedo Experience plus \$600 base pay or production. Please email to kidsdentalland@gmail.com

GP 188001 two days, including, Saturdays(9-3pm). Daily + bonus. Send resume to: nazsoffice2000@yahoo.com.

Anaheim Office seeking temporary/fill in dentist for Monday. New graduate Ok. Please email resume to ortho888@gmail.com

SAN BERNARDINO 5 eq. ops. in a recently remodeled, nicely designed, spacious, 2,200 sq. ft. Greg Beamer 909-542-4891

6,000+ DENTISTS REPRESENTED The Law Offices of Wood & Delgado are "extremely fair with a high degree of integrity." www.DentalAttorneys.com 800.499.1474

DBC.Ca.GOV approved CE courses for all Dental Professionals and DA courses for RDA or OAP. Dental Practice Act or 2-Unit Infection Control-\$12. 8-Hr Inf Control-\$210. Radiation Safety-\$330. Coronal Polish-\$230. Pit/Fissure-\$320 OAP-\$1195. If you are a DA with 15 months experience, let us show you how to become an RDA! www.orangecountydentalassistant.com

Shared Space opportunity in Newport Center Medical buildings. Ideal for a specialist/GP 6 poss. opps. 6day/wk. Beautifull location and office. see photos at michaelbarnesdds.contact mbarnes@mbarnes.occoxmail.com

AVVO® REVIEW #121: "Bob never pushes the client in a certain direction, but gives options based on what the client is trying to do." Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

Piezo Scaler Scalex 880Plus with 2 tips. Works great, handpiece threads stretched. \$195 OBO (310) 539-4321

Free-standing pandramic digital imaging system. Panoramic PC 4000 in mint condition, bought 36 months ago, used four times/week. Space required: 48" x 48". \$7,000.or B/O. Call Dr. Goff @ 310-922-7778, Email: ygoffdds@gmail.com

Lower overhead. Beautiful Encino office has wonderful opportunity for the right dentist. Respond to 2thdocencino@gmail.com

BAKERSFIELD AREA Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$400k Call Tom Fitterer 714-345-9659

GENERAL DENTIST for 1-2 days/week with 5+yrs experience is needed (West LA/BH Office).Email 6221manager@gmail.com

Dental Practice for Sale in Chula Vista! Production ~\$780K. Mostly PPO. 4 operatories. Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.com/LCFPracticeSales.com

Private Dental office needs Dentist to perform general & restorative dentistry. Email: shinedentistry@verizon.net.

FRONT DESK/OFFICE COORDINATOR is needed for a dental office in west LA. DENTAL BENEFITS. CONTACT 6221MANAGER@Gmail.com

SUBLET AVAILABLE DTLA ENDO OFFICE LOOKING TO SUBLET SPACE to OTHER SPECIALIST. 4 ops/CBCT CONTACT: dtla.endo@gmail.com

SALE dental office at San Gabriel, 6 y/o, microscope,CT scan, email:dental119@hotmail.com

ENDODONTICS Needed Locate at Chino, 3 days a week, email resume to drhung119@gmail.com or 909.203.6667

Gral Surgeon needed for a private office in Whittier CA. 1-2 days per month. Send resumes to formyshoppings@yahoo.com

Vista Practice. North San Diego County. 6ops &1 unequipped. Digital X-ray. Eaglesoft.Implant motor.6months in practice. Heavy traffic street. On main street. Plenty of parking. Busy plaza. \$70K. kal.eissadds@gmail.com.

Stephan Articulators model D.Two used, in good condition in the box, 15.00 each. e-mail im2near@yahoo.com.

SAN CLEMENTE Ortho Huge growth potential by expanding relaxed work week! 2896 sf w/ 6 open bay chairs \$325k (KG-779) WPS/800-641-4179

FOR SALE Titan3 Slow Speed. Like New. Motor. Contra angle sheath. Contra angle (latch) \$435.00 (323)851-6622

Wanted: Endodontist for small, high end dental practice in Beverly Hills. On call basis. Great patients and comfortable atmosphere. Please fax resume to 310-275-5506.

GP for PEDO needed in a busy dentical office. Great compensation: Base or 30% production, whichever is greater. Contact Dr. Natalie (818)653-7778

GENERAL DENTIST Lake Forest, Flexible Hrs, Saturdays + One/Two Days, Email: dentaloffice2019@gmail.com.

Sr. Dentist Retiring. Excellent Oportunity to buy into neighborhood practice in stand alone building with great potential for growth. Dentist has not done any marketing, referred out all endo, perio and surgery for implants. 3 operatories, laboratory, private office. Main street exposure with walk in patients. Long term lease. Verdugo Hills 818-422-1166

Selling FONTANA GP, 5 ops, 4 chairs, 2 X-rays. Great location and visibility. Low rent. email: gpractice@yahoo.com.

Dental Receptionist. Part time in Torrance, CA. Minimum 1 year experience. Email: torrancedental123@gmail.com

ORTHODONTIST WANTED Mandarin CHINESE for Practice Gr \$600K that can be 1,000,000 soon askTOM FITTERER San Gabrialo Valley Coming up. CALL Tom Fitterer at PPS 714 345-9659

Dentist needed for a part time position in Plam desert area. Plaese call 818-437-4666.

34 year quality woodland hills office looking to share space/sublease or help a dentist start a practice. I work 3 days a week in beautiful modern office in premier medical building. Will be retiring in next 5 years and want more time off now. Right associate will lead to sale. dr.susan@ymail.com

Dentist Sculpture Custom Figurine from Italy. Magnifico! By world famous Colombo. 949-463-1973. Value/Price \$2,900.

DIGITAL PANORAMIC FOR SALE. 15 K OBO. Excellent condition....Barely used. PC-4000 Panoramic X-ray. Great addition to any office. CALL 412-915-4812.

Rubber Dam Accessories For Sale(used): Two SS frames, 6.00 each; Three Ivory forcepts, 7.00 each; Rubber Dam punch, 16.00. e-mail im2near@yahoo.com.

Dental Practice for Sale in Beverly Hills! Gross ~\$475K on 2-3 days/wk. 3 operatories. Premier building. Loc Pham, Broker BRE#01875780. 714-550-7494 practice@lcffin.comlLCFPracticeSales.com

Keep ORTHO referrals, certified Orthodontist travels w/staff & supplies to start your ortho dept Inhouseortho@gmail.com

BUILD A STRATEGIC FINANCIAL LIFE WITH US



For products and services that can help form the foundation of your financial life, turn to Prudential Advisors.

ASSET PROTECTION

- Life Insurance
- Disability Income Insurance
- Long-Term Care Insurance

INVESTMENT AND RETIREMENT PLANNING NEEDS

- Annuities
- IRAs and Educational IRAs
- Mutual Funds
- Simple IRA & 401(k)

BUSINESS PLANNING NEEDS

- Business Continuation Funding
- Executive Compensation Funding
- Key Person Insurance
- Non-Qualified Deferred Compensation

ADDITIONAL SUPPORT

Asset Management



818-259-8305

Lucy Barrera
Financial Professional
CA Insurance License # 0C30247
Luz.Barrera@prudential.com
3333 Michelson Drive, Suite 820
Irvine, CA 92612
www.prudential.com/advisor/luz-barrera

ATTENTION CORPORATE SPECIALIST TEAM--ENTEPRENOUR should include this package in there inventory. Seller will work back indefinitly with good health. ORANGE COUNTY-INLAND-EMPIRE--Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 mjillion within 24 months. Gorgeous facilities ultra modern with conbeams in each-Call TOM FITTERER 714-345-9659

LEASEHOLD SALE IN EAGLE ROCK 3 EQUIPPED OPERATORIES ON COLORADO BLVD. CORNER MEDICAL-DENTAL BUILDING LOW RENT. HAMLET ABNOUS (818)749-1841.

Dentist Retiring for sale in La Puente small shopping center that was just newly renovated.50K Call&Iv mess 714 931 6387

Soflex Finishing & Polishing Kit by 3M, 120.00. e-mail im2near@yahoo.com.

With oral sedation certification you may able to treat fearful patients, weekend courses, Board approved for \$1,875, CIDE (805) 676-1063

MIXING TIPS for sale all sizes 13\$ brand new discuss dental led inserts make offer 9097200965 email drjoshi@yahoo.com

Office 4 sale N.Hol 4600 sqft 14 rooms plumbed 11 equipped 3x ortho p/m gross over 1m 2017 est 1.4 m in 2018 8187268534

North County San Diego fee-for-service practice collecting \$1,688,540 in 2017. Tina Ochoa, BRE #01049085 (951) 309-3195

Toluca Lake Office for Sale: 3 equipped room, 1100 sqft ready to move in. Located in shopping center. 818-726-8534

PRACTICE FOR SALE GOLETA GP w/ over 27 yrs gdwill in 2 story mixed bldg. 4 OPS. Net \$176K California Practice Sales, Inc. Phone: 714-639-2775

THE LAW OFFICES OF WOOD & DELGADO represented 6,000+ dentists during the past 35 years. FREE consultation! 800.499.1474 www.DentalAttorneys.com

Aspirating Syringes, Three used in good condition, 11.00 each. e-mail im2near@yahoo.com.

Getilia Chen, Esq. can help you ensure that your practice and family are protected through proper estate planning. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

general dentist needed private office in murrieta california looking for associate dentist please email to lake90049@aol.com

Associate Dentist Inland Empire, PT/FT available. \$600 guaranteed daily base + bonus. Please fax CV to 951-672-7878 or email to H.POURSHIRAZI@YAHOO.COM.



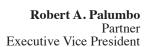
CALIFORNIA

Specializing in the Selling

Sellers:

We have buyers
looking for practices
throughout Southern
California!
Call John & Bob today
for your

Free Personal Sales Analysis





Buyers:

We have Professional
Broker/Agents to
assist you in
understanding how
to purchase a
dental office.
Call for your
1 on 1 Consultation

John W. Knipf President

FEATURED LISTINGS

LA PALMA – Well established General Practice with 60 years of goodwill located in a 2 story dental building. Near residential and retail area. Seller is currently working 4 days/wk with 3 days/wk of hygiene. Generating approximately \$42K on Revenues/mo. Delta Premier Only and Cash. Sees approximately 8-10 –patients/day. 100% Patient Referral. Practice consists of 4 equipped oparatories in a 1,556 sq ft suite. Has reasonable rent for the area. Grossed \$443K in 2017 and Projecting approximately \$509K for 2018. Please contact your CPS Agent for more details. **Property #5234.**

ORANGE – Leasehold Improvements and Equipment Only! Four equipped operatory office located on a recent remodeled single story free standing building. It has convenient access to the freeways. The practice is located just south of the Historic Orange Circle. Walking distance to too many shops and restaurants to mention. Has reasonable rent. Please contact your CPS Agent for more details. **Property ID #5229.**

UPLAND – General practice established in 2013 located in a two story building with ample parking. Next to shopping centers. Practice consists of 4 equipped operatories in a 1,1883 sq ft suite. PPO and Cash Only. No HMO. See approximately 82 new patients/mo. Seller manages only. Office opened 5 days/wk. Grossed approximately \$1.1M in 2018. Buyer's net of \$234K. Great practice. Please contact your CPS Agent for more information. **Property ID # 5237.**

TUSTIN - Well established General Practice located a two story professional building. Next to shopping centers and near residential area. Office is open 4 days/wk and generates approximately 89 new patients/mo. Seller manages only. PPO & Cash Only! Practice consists of 3 equipped operatories and a 1,100 sq ft suite. Computerized with Dentrix software and digital x-ray. Grossed approximately \$1.4M in 2017 . Buyer's Net of \$390K. Please contact your CPS Agent for more information. **Property ID # 5236.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices



Beautiful general practice in Corona



- Grossed \$346K in 2017.
- Projecting approximately \$413K for 2018
- Located in one story free standing building
- Next to a busy shopping center
- Seller owns the building
- Practice consists of 6 equipped operatories
 4 plumbed not equipped for expansion
- Approximately 3700 sq ft office
- Computerized with Dentrix and digital x-ray

- Does minimal advertising
- PPO/CASH/SOME DENTI-CAL/SOME HMO
- Sellers currently working 2 days/wk and 1-2 days/wk
- Sees approximately 8-10 patients/day

Seller will be focusing on 2nd primary office. Please contact your CPS Agent for more details. **Property ID # 5224.**



CALIFORNIA

Specializing in the Selling



Alice C. King, V.P. Lic #00602189

LOS ANGELES COUNTY LISTINGS

CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 3 equipped operatories and 2 plumbed not equipped. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$277K in 201. Buyer's net of \$126K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

COMPTON (GP + Real Estate) – Established in 1982 this office is located in free standing building. Seller only does consultation. Associate works 4 days/wk. Ortho 2x/mo. Sees approximately 15-18 patients/day. PPO/Cash/Denti-cal/HMO. Practice consists of 4 equipped operatories and 3 plumbed not equipped operatories. Digital X-ray. Next door to a University and across from a church. **Grossed \$581K in 2017. Net of \$154K.** Please contact your CPS Agents for more information. **Property ID #5209.**

DOWNEY – Modern designed General practice with over 60 years of goodwill consists of 4 equipped operatories in an approximately 1,100 sq ft office. It's located in a two story professional by ilding corner location with excellent street visibility and heavy traffic flow. Has side and rear parking. Seller is carried by working 4 days/wk with 6 days/wk of hygiene. Seller sees approximately 15-16 new patients/mo. Delta Premier and 3.c. Only. It's computerized with Dentrix software and digital x-ray. **Grossed \$837K in 2016 and projecting approximately \$817 for 2017.** Excellent Dental Practice!! Please contact your CPS Agent for more details. **Property ID #5114.**

DOWNEY - Leasehold Improvement and Equipment Only!! This location has serviced the community for years and the seller has outgrown the location which is nearly 2,000 sq. ft. suite. The practice consists of 6 equipped operatories in a single story multi use building with private parking. It is priced to move at a fraction of the cost for the incredible build out. Please contact your CPS Agent for more information. **Property ID #5231.**

ENCINO – This General Practice grossed approximately \$488K in 2017. Has a buyer's net of \$144K. It is located in a multi-story professional building with window views to the mountains. Retiril g o an ist is currently working 3.5 days/wk with 3 days/wk of hygiene. Sees approximately 15 patients/day. PPO & Cash On k. It is ablished in 1981. Consists of 4 equipped operatories with Digital X-ray. 100% Patient Referral. Reasonable rent. Please contact your CPS Agent for more information. **Property ID #5210.**

GLENDALE – Established in 1994 this General practice is located in a 3 story Medical professional building. Across from a Hospital. Conveniently located off the freeway. Seller works 4 days/wk and sees approximately 18-20 new patients/mo. Insurance and Cash Only! No HMO. 100% Patient Referral. Consists of 3 equipped ops in a 1,123 sq ft suite with window views. Has digital x-ray and computerized with Dexis software. Reasonable rent with long term lease. **Grossed \$473K in 2017. Buyer's net of \$231K.** Great opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5216.**

INGLEWOOD – With 30 years of goodwill this General practice is located in a single story free standing building with ample gated parking that has been a landmark in this community for over the edecades. Associate run practice. Seller is the landlord. Practice consists of 10 equipped operatories and 1 plumb do to equipped operatory. Computerized with Dentrix software and digital x-ray. Approximately 26-30 new patients/mo. PFC/Cash/Some HMO/Some Denti-cal. 100% patient referral. Grossed approximately \$616K in 2017. Buyer's net of \$212K. Flease contact your CPS Agent for more details. Property ID #5221.

LANCASTER (GP + Bldg) – Long established general practice with 4 equipped operatories in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$693K in 2017. Buyer's net of \$220K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5222.**

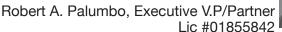
LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees app eximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatorics in a 1211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. Gross of 511K in 2016 and projecting approximately \$537K for 2017. Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. Property ID #5163.

MONTEBELLO – General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatorics and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with a cay / who Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. Glossed approximately \$1M in 2016. Net \$314K. Great practice with excellent staff. Property ID #5168.

PRACTICE SALES, INC.

and Appraising of Dental Practices







MONTEREY PARK – General Practice built in 1995 is located in a busy shopping center with heavy foot traffic. Absentee owner. Associate works 3 days/wk and second Associate 1x/mo with 2 days/wk of hygiene. See approximately 31 new patients/mo. PPO/Cash/Some HMO/Some Denti-cal. It consists of 5 equipped operatories and 3 plumbed not equipped ops in a 2,316 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$636K in 2017. Buyer's Net \$183K.** Well established practice with 22 years of goodwill. Please contact your CPS Agent for more details. **Property ID #5201.**

PASADENA – Established in 1961 this General Practice is located in a two story medical dental building. Near residential area. Fee for Service. This office consists of 5 eq ops in an approximately 1,650 sq. ft. suite. Seller currently works 4.5 days/wk with 7.5 days/wk of hygiene. Sees approximately 20 new part into 1.20. 100% Patient Referral. **Projecting approximately \$990K for 2017. Net of \$217K.** 56 years of goodwill. Great practice. Please contact your CPS Agent for more details. **Property ID #5204.**

SANTA CLARITA – General Practice with 36 years of goodwill located in a professional medical building with scenic views. Practice consists of 5 equipped operatories in an approximately 1,612 sq ft suite. Computerized with SoftDent. PPO & Cash Only! **Grossed approximately \$449K in 2017.** Please contact your CPS Agent for more details. **Property ID #5207.**

TARZANA – Established in 1929 this General Practice still has the same number. Located in a 2 story medical building with private ample parking. On the second floor with 5 equipped operatories in a 1,552 sq ft suite. It's computerized with Practice Plus software and digital x-ray. Seller currently works 4 days/wk with 4 days/wk of hygiene. Sees approximately 14-16 patients/day. Cash and Delta Premier only! Not locked into any fee schedule. 100% patient referral. **Grossed \$681K in 2017. Has monthly revenues of \$56K. Buyer's net of \$183K.** Great practice. Please contact your CPS Agent for more detials. **Property ID #5226.**

VALENCIA – General Practice + Specialty practice established 12 005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PP 0/0 ash Come HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. **Grossed approximately \$1.6M in 20 10. BUYER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

ORANGE COUNTY LISTINGS

BREA - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equit of dops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, En to and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. If so im a traized with Dentrix software and digital x-ray. **Grossed \$1.5M** in 2016 and projecting approximately \$1.5M in 2017 Jet \$452K. Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**

COSTA MESA – Established in 1952, this General Practice is located a single story building with 3 other tenants with good signage. Next to residential area. Practice consists of 3 equipped operatories in an approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 2 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 2 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk with 3 days/wk of hygiene. Sees approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk with

GARDEN GROVE - LHI - If you are looking to attract patients from different demographics all into one location, it does not get any better than this as the practice is located at the intersection of the 405, 605 and 22 Freeways. While the practice is built out for a general practitioner to draw in patients from multiple cities, the broad-reaching freeways arteries are perfect for a specialist. The practice is currently a periodontal practice, and if the Buyer is a periodontitis or GP with a strong hygiene department, the Seller is open to negotiating patient records. As well, many items are negotiable that are not on the included inventory above. Established circa 1992, Seller purchased as a Periodontal Practice in 1999. The practice has been at this location since circa 1994 and a longstanding icon in the community. Please contact your CPS Agent for more details. **Property ID #5239.**

HUNTINGTON BEACH – Leasehold Improvements and Equipment Only!! Modern designed practice located in a two story professional medical building right across from 5 Point Shoppint Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,160 sq ft suite. It is slightly x-ray (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end recipient at communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**

HUNTINGTON BEACH (GP) – This beautiful office with panoramic views of the area has been a known icon in the community for over 43 years. It's located in a 2 story professional building. Modeling this practice as a Leasehold and Equipment Only and pricing accordingly for a timely transaction. Seller is moving out of state. Practice consists of 4 equipped operatories / 1 plumbed not equipped networked for TV and Netflix. It's computerized with Care stream and has Digital X-ray (2 sensors). Please contact your CPS Agent for more details. **Property ID #5218.**



CALIFORNIA

Specializing in the Selling



John W. Knipf, President Lic #00283209

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$482K in 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

IRVINE (GP/Specialty) - The practice is conveniently located between The Interstate 5 and the 405 Freeway. The premier shopping center that our practice is located currently has no other dentists, and the landlord is focused on only allowing retails stores into this shopping center going forward. Our Seller established this GP practice and integrated a variety of specialties in 2012. This office is laid out very efficiently designed with spacious operatories, and the doctor's private office also has its own lavatory. Practice grossed over \$1M in 2017 and on track to exceed that in 2018. Depending on the Buyer's skill set will determine the additional profitability to be realized here that has consistently grown since inception and our focal point of the past 3 yrs. Please contact your CPS Agent for more details. Property ID: #5230.

LAGUNA HILLS – Leasehold Improvement and Equipment Only in Recently remodeled General Practice consists of 5 equipped operatories in a spacious 1,850 sq ft suite. It's on put erzed with Eagle Soft software, digital x-ray and digital intra oral camera. The seller is currently working 2 days/ R and Mir be focusing on his primary office. With over 30 years of goodwill, this office is located in a two story medical building with a competitive lease. Seller will gift some patients. Please contact your CPS Agent for more details. **Property #5127.**

LA PALMA – Well established General Practice with 60 years of goodwill located in a 2 story dental building. Near residential and retail area. Seller is currently working 4 days/wk with 3 days/wk of hygiene. Generating approximately \$42K on Revenues/mo. Delta Premier Only and Cash. Sees approximately 8-10 –patients/day. 100% Patient Referral. Practice consists of 4 equipped oparatories in a 1,556 sq ft suite. Has reasonable rent for the area. Grossed \$443K in 2017 and Projecting approximately \$509K for 2018. Please contact your CPS Agent for more details. **Property #5234.**

NEWPORT BEACH – Established circa 1965 this General Practice is located in a multi-story medical/dental building. The office has 3 equipped operatories with 2 plumbed not equipped. If all a window views to the Pacific Ocean and Newport Coast. It's computerized with Computer Age and Digital X-ray, fell a list currently working 3 days/wk with 2 days/wk of hygiene. See approximately 8-10 patients/day. PPO/CASH/Some in C. 100% Patient referral Only. **Grossed approximately \$560K in 2017**. Buyer's net \$241K. It's beautiful office. Please contact your CPS Agent for more information. **Property ID #5211**.

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with vindow views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Work is if wall. PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. **Grossed approximately \$600K in 2011.** On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

ORANGE (GP) - Established in 1978 this practice is located in a one story free standing duplex. Great location near Chapman University in Downtown Orange. Beautiful modern designed office with 3 equipped operatories/1 plumbed not equipped operatory in a 1,300 sq ft office. It's computerized with Eaglest ft s ift vare and Digital X-ray. Has granite countertops. Operatory views to the historical main street. Seller is currently wolking 2 days/wk and sees approximately 15-20 new patients/mo. PPO/Cash/Some HMO. Averaging approximately \$32,000 in monthly revenues. Grossed approximately \$386K in 2017. **Buyer's net of \$177K**. Great street visibility. Heavy traffic flow. Please contact your CPS Agent for more information. **Property ID #5213**.

ORANGE – Leasehold Improvements and Equipment Only! Four equipped operatory office located on a recent remodeled single story free standing building. It has convenient access to the freeways. The practice is located just south of the Historic Orange Circle. Walking distance to too many shops and restaurants to mention. Has reasonable rent. Please contact your CPS Agent for more details. **Property ID #5229.**

PLACENTIA – Turn-Key General Practice located in a one story medical building. Corner location. In residential area. Established in 2009. Practice consists of 2 equipped operatories and 2 plumbed not equipped for expansion. Computerized with Easy Dental. 100% Patient Referral. PPO & Cash Only! Sees approximately 5-10 patients/day. Refers out all specialties. **Grossed \$129K in 2017.** Beautiful office.Please contact your CPS Agents for more details. **Property ID #5227.**

SANTA ANA – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/Wk and sues approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016. Seller is retiring. Please contact your CPS Agent for more details. Property ID #5109.

PRACTICE SALES, INC.

and Appraising of Dental Practices







SANTA ANA – This General Practice is located just north of South Coast Plaza and the 405 Freeway on an infamous intersection of Santa Ana. The Professional three-story Medical-Dental building which it resides has been a landmark for the community for over 38 years which is when our practice started. Numerous retail shops and restaurants surround it. Currently, two Dentists share this suite, and one is moving more than ~15 miles away leaving a portion of the suite available. The practice has dedicated local patient base, anticipated is that some patients will elect to stay local and not relocate. The Seller is currently using only 2-3 of 5 ops in current suite. To maintain the low overhead for rent; the practice is being moved one floor down to a new suite that is an available dental office establishing a private practice with 4 ops., in an approximately 1,000 sq. ft. Patients pay at the time of service. The dedicated, loyal staff is eager to meet you to deliver continued service to their loyal patient base. **Grossed \$500K in 2017.** Note inventory is subject to change. Please contact your CPS Agent for more details. **Property ID #5113.**

TUSTIN – Beautiful general practice with 4 equipped operatories it a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is currently working 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with the trik software and Digital X-ray. Reasonable rent for the area. Grossed \$700K in 2016 and projection \$709K for 2017. NET CF\$159,558. Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. Property ID #5199.

TUSTIN - Well established General Practice located a two story professional building. Next to shopping centers and near residential area. Office is open 4 days/wk and generates approximately 89 new patients/mo. Seller manages only. PPO & Cash Only! Practice consists of 3 equipped operatories and a 1,100 sq ft suite. Computerized with Dentrix software and digital x-ray. Grossed approximately \$1.4M in 2017 . Buyer's Net of \$390K. Please contact your CPS Agent for more information. **Property ID # 5236.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

BANNING - Leasehold Improvements & Equipment!! This practice is located in a one story strip shopping center. Consist of 3 equipped operatories with Dentrix software in a 925 sq ft suite. 10 year equipment. Has reasonable rent for the area. Good signage. Patient charts included, but not guaranteed. Seller will be focusing on his Lake Elsinore and Murrieta practice. Please contact your CPS Agent for more details. Property ID #5184.

CHINO HILLS - Beautiful General practice with 25 years of goodwill is located in a one story busy shopping center. Heavy traffic flow. Excellent exposure. Seller is currently working 3 days/wk wit. A sociate 1 days/wk. Sees approximately 8-10 patients/day. PPO and Cash Only! Does minimal advertising. Practice on second equipped operatories and 1 plumbed not equipped in a 1,200 sq ft suite. Has digital x-ray (1 sensor). Compute 2 on with Easy Dental. Long term lease. Grossed \$352K in 2017. Buyer's net of \$122K. Great opportunity. Please contact your CPS Agent for more details. Property ID #5219.

CORONA – Beautiful general practice located in one story free standing building next to a busy shopping center. Seller owns the building. Practice consists of 6 equipped operatories and 4 plumbed not equipped for expansion in an approximately 3700 sq ft office. It's computerized with Dentrix and digital x-ray. Does minimal advertising. PPO/CASH/SOME DENTI-CAL/SOME HMO. Sellers currently working 2 days/wk and 1-2 days/wk. Sees approximately 8-10 patients/day. **Grossed \$346K in 2017.** Seller will be focusing on 2nd primary office. Please contact your CPS Agent for more details. **Property ID # 5224.**

DESERT HOT SPRINGS (GP + Building) – Two Partners One Office. Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 and pert peratories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 perients day. Established in 1986. **Grossed approx. \$802K for 2017. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.**

PALM DESERT – Beautiful well established general practice that Grossed \$1.4 Million in 2017 and projecting approximately \$2M in 2018 is located in a single story building. Corner location with great street visibility, good signage and heavy traffic flow. Seller is currently working 4 days/wk with 4 days/wk of hygiene. It as an O.S. 2x/mo. Sees an average of approximately 33 new patients/mo. Cash and PPO Only!! Does great adverting Plactice consists of 4 equipped operatories in a 1,800 sq ft office. Computerized with Dentrix software and has Digital X ray. Doing approximately \$132K in monthly revenues. Seller is willing to stay 2 days/wk and still have a BUYER'S NET OF \$383K. Great practice. Established in 2004. Please contact your CPS Agent for more details. **Property ID #5217.**





CALIFORNIA

Specializing in the Selling

Fred Vuittonet, V.P. Lic #01363583

PALM SPRINGS - General practice established in 2005 is located in a one story free standing building right off Hwy 111. Front store with excellent exposure. Good signage. Reasonable rent. Practice consists of 3 equipped operatories with Open Dental software and digital x-ray. Major equipment is approximately 4 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. PPO/Cash/Denti-cal. No HMO. Does little advertising. Grossed \$365K in 2017. Great practice. Please contact your CPS Agent for more information. **Property ID** #4487.

RANCHO CUCAMONGA – Price Adjustment! Established in 2004 this General Practice in located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 1 day/wk and sees approximately 25 patients/day. PPO/Cash/Denti-cal/Some HMO. **Grossed approximately \$422K in 2017. Buyer's net of \$149K.** Please contact your CPS Agent for more details. **Property ID #5169.**

RIVERSIDE – General Practice + Building!!! Established in 1975, the CR is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Curre the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. **Grossed \$260K in 2016.** Please contact your CPS Agent for more information. **Property ID #5146.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO % Cashonly. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dentis fit accordance digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyers net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

UPLAND – General practice established in 2013 located in a two story building with ample parking. Next to shopping centers. Practice consists of 4 equipped operatories in a 1,1883 sq ft suite. PPO and Cash Only. No HMO. See approximately 82 new patients/mo. Seller manages only. Office opened 5 days/wk. Grossed approximately \$1.1M in 2018. Buyer's net of \$234K. Great practice. Please contact your CPS Agent for more information. **Property ID # 5237.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 3.6 July led operatories with 2 hygiene equipped operatories with Open Dental software. Projecting approx. \$389K Buyer's net of \$120K. Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.**

LA JOLLA – Established in 1984 this General practice is located in a 2 story medical building. Seller currently works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! 100% Patient referral. Practice consists of 4 spacious equipped operatories in a 1,800 sq ft suite. Computerized with SoftDent software. Grossed \$1.1M in 2017. Buyer's net of \$278K. Great practice. Excellent opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5220.**

LA JOLLA - LHI - The practice is located literally on the edge of the University of California San Diego Campus, and it's housing units. For the convenience of faculty & students, the area is a mixture of retail, healthcare, and restaurants all intertwined. Directly across the street from our practice, there is a new highrise of luxury townhomes that are about sold or leased. Additionally, the practice is located in the high traffic zone for the area's premier shopping center Westfield UTC which is an upscale outdoor mall. Many professors and school faculty live in the area and do not travel outside of the community. Though the seller is moving less than 5 miles away, many students that live in the area will not go outside the campus area too. One exception to that is for pedodontics because there is not one in the area. There is a very large room being used for a lounge and office space now that could easily be converted into additional operatories or a three-chair open bay for an orthodontic wing. Please contact your CPS Agent for more details. **Property ID #5238.**

LA MESA – This beautiful general practice located in busy shopping center. Corner location with heavy traffic flow. Great signage and exposure. Seller is working 4 days/wk with 4 days/wk of hygiene, Endo 2x/mo and O.S. 1x/mo. Sees approximately 80-100 new patients/mo. PPO/Cash/Some HMO. Practice consists of 5 equipped operatories and 1 plumbed not equipped operatory in an approximate 2,697sq ft suite. Grossed \$1.5M in 2017. Monthly revenues of \$130K. Buyer's net of \$368K. Please contact your CPS Agent for more details. **Property ID #5228.**

Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444

PRACTICE SALES, INC.

and Appraising of Dental Practices







OCEANSIDE (ORTHO) – Established in 2001 this Orthodontic practice is located in a one story free standing building. Seller currently works 2 days/wk. Sees approximately 10-15 new starts/mo. PPO/Cash/Denti-cal. Practice consists of 4 chairs in open bay on a 1,550 sq ft suite. Computerized with Dolphin Management software. Reasonable rent for the area. Grossed approximately \$263K in 2017. Seller focusing on primary office. Please contact your CPS Agent for more details. **Property ID #5225.**

SAN DIEGO – General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Sees approximately 9-10 patients/day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$301K in 2017. Net of \$129K.** Close to San Diego University. Please contact your Agent for more details. **Property ID #5212.**

KERN, SAN LUIS OBISPO & VENTURA COUNTY

FRESNO – Located in a hub of retail shops and restaurant this practice consists of 4 equipped operatories in a 1,260 sq ft suite. Seller works 3 days/wk and sees approximately 30 new patients/mo. PPO/Cash/Denti-cal/HMO. 100% Patient referral. Has digital x-ray and computerized with Easy Dental / Suni software. Reasonable rent with long term lease. **Grossed \$448K in 2017. Buyer's net of \$202K.** Established in 2000. Seller moving to Orange County. Great practice. Please contact your CPS Agent for more details. **Property ID #5214.**

GOLETA (GP) – This practice has over 27 years of goodwill and is located in a 2 story mixed building with retail and restaurants. Easy access to the 101 freeway and near the University of Santa Barbara. Seller is currently working 3 day/wk and 3 days/wk of hygiene. See approximately 10-15 new patients/mo. PPO & Cash Only! It consists of 4 equipped operatories in an approximately 1,100 sq ft suite. Has Dentrix software and Digital X-ray. **Grossed \$572K in 2017. Buyer's Net of \$176K.** Has great potential for a full time buyer. Please contact your CPS Agent for more information. **Property ID # 5205.**

OXNARD – Established in 1973 this beautiful high-end practice is located in a professional building on one of the busiest thoroughfares in the city. Next to a High School, strip mall and residential area. This recent remodeled office consists of 4 equipped operatories on an approximately 1,100 sq ft suite. Reasonable rent. Has digital X-ray and it's computerized with EagleSoft software. Seller works 2 days/wk and Associate 2 days/wk. See approximately 10-12 new patients/mo. PPO and Cash Only! **Grossed \$585K in 2017 with a Buyer's net of \$186K.** The original owner is still associating to assist you to carry on the 45 years of goodwill. A must see. Please contact your CPS Agent for more information. **Property ID # 5206.**

PORT HUENEME – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 vea equipment. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. **Grossed \$1,087,027 in 2016 Buyer's net of \$249K.** Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

SIMI VALLEY (GP + Buildings for sale) - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrix / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. Grossed approximately \$240K for 2017. Has a Buyer's Net of \$77K. Please contact your CPS Agent for more details. Property ID #5185.

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@calpracticesales.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King: aking@calpracticesales.com
Tony Frechette: tfrechette@calpracticesales.com
Dan Parnell: dparnell@calpracticesales.com
Fred Vuittonet: fvuittonet@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, Tony Frechette, Dan Parnell & Fred Vuittonet



Professionalism, respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203

If KIDS dental.ABC KIDS DENTAL GROUP is looking for Associate Dentists to join our team. The compensation is excellent! It depends on production skills and experience, earn \$1500+ daily. Email resume at drnick@abckidsdentalla.com.

DIAMOND BAR® entrance 20 ft from ingress egress Hi Identity ASIAN shopp center very busy from 8am to 10 pm having thousands of customers. Beau 5 ops in 2300 sqft Senior Seller part time one day wk open 3 days did \$50k last mo. Owner mgr will do one million Seller will mentor. CALL Tom Fitterer at PPS 714 345-9659

Part time general dentist needed for busy Whittier office! With at least 2 years experience. Fax resume 562-698-1014

GP NEEDED Practice in Laguna Hills. 3 yrs min experience. Able to do RCTs. Part Time. Email CV to lagunahillsdds@yahoo.com

Bilingual RDA Dental Assistant (Front/Back). We need RDH in private dental office. Email: shinedentistry@verizon.net.

Associate Dentist for growing Orange County practice. Min 2 years exp. Please email resume to iflossforyou@gmail.com.

DENTAL OFFICE for sale \$\$\$ 50K. 5801 S.Figueroa ST. LA CA 90003. Medical,5 rooms 3opts ready. Free parking \$2,700 rent including trash, electricity and water. Call 310 488-3557

BAKERSFIELD Pract. & Bldg. for sale. (4) op comput G.P. Free Stand. Duplex Bldg. Major thoroughfare. 2017 Collect \$542+K on (3) days/wk. Seller relocating. D&M Practice Sales 818.591.1401

New Belmont X-Caliber Panoramic Cephalometric X-Ray Unit - \$2500 818 726 8534

DBC.Ca.Gov approved CE courses for all Dental Professionals and DA courses for RDA or OAP. Dental Practice Act or 2-Unit Infection Control-\$12. 8-Hr Inf Control-\$210. Radiation Safety-\$330. Coronal Polish-\$230. Pit/Fissure-\$320 OAP-\$1195. If you are a DA with 15 months experience, let us show you how to become an RDA! www.orangecountydentalassistant.com

Dental Practice & Building for Sale in Palm Springs! Collections ~1.1 Mil. Practice & Real Estate. Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.comILCFPracticeSales.com

State-Of-The-Art Operatories for lease. Lease up to 5 operatories by day, month or year. Located Ventura Blvd. Tarzana, CA. 818-654-7100 or education@estheticprofessionals.com

National City, CA. Dental office for lease, Great opportunity 950 sq. ft. building, 35 years old practice and still on business, 2 Ops. Owner retiring. (619) 919 5204. Seller owns Building and there is possible sale in future. Latino patients 80%.

Looking For Dentist LA & OC County private practice. e:rene@ca-dental.com 714-809-9979

P/T Dentist needed for fast paced dental office located in La Puente. Email resume to pbkumardds@gmail.com

SANTA ANA HI IDENTITY SHOPPING CENTER NEAR South Coast Plaza 5 ops grossing \$800.000 plus. Future very bright Call Tom Fitterer 714-345-9659

P/T Dentist wanted 2-3 days per week fast paced busy practice in La Puente.Contact Dr. Kumar pbkumardds@gmail.com

LOOking to purchase a practice with the building in the LA area. Please email: PapDentalCorp@gmail.com

GP/PEDO Wanted. base salary +Production/benefits/send resume healthysmiles4us@yahoo.com or inquire call 661-2052695.

Have a commercial lease? Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848

Free Dental Implants and Bone/Sinus Graft for anyone @ UCLA implant center(training purposes). Contact 847-525-9650.

DENTIST WANTED private practice in Monterey Park and Glendale. email resume calstatedental@yahoo.com attention Jenny

ATTENTION CORONA DENTISTS FREE SANDING BUILDING NEAR FREEWAY EXIT CALL TOM FITTERER 714-345 9659

GP Dentist with experince in denture/partial and implant needed for busy office in Woodland Hills for two days a week.

Sublease in Culver City, 5 ops fully equipped office perfect for specialist. Available Wed/Sat. Call 310 880 4447.

MDT, HDX X-ray unit for parts...\$200.OO Txt 909-268-2036

AT 2000 XR Dental X-Ray Film Processor & Developer for Film Radiographs, parts only...\$300.00 OBO Txt at 909-268-2036

small san clemente dental office for sale. phone 949-548-4559 106 S. ola vista

Unitek/3m SSC Primary Molars complete Kit. New with first and second primary molars, 450.00. e-mail im2near@yahoo.com.

IMPLANTS@yourOFFICE-ZIMMER Implant + Abutments = \$1000 DIPLOMATE of IMPLANTOLOGY 'All-on-4'=\$9999+CAN BRING LAB. SINUSLIFT=\$800. Call DR.P 714-253-2374

Wanted-General dentist in Wildomar. If interested Please send resume to contact@myuplanddental.com.

Associate Dentist needed in Anaheim p/t 1 to 2 days/wk 2yr expreq. apply resume drsusanleedds2@gmail.com

part time dentist and front office manager needed in san clemente geneal offfice w/experience. fax resume 949-481-2544

California Institute

CA Board approved oral sedation certification course



Periklis Proussaefs DDS, MS

The simple and SAFE way to treat the fearful adult patient.

- Expand your practice/patient base by offering oral sedation for adults
- Preserve fearful adult patients and related productivity
- Perform dental work in fewer appointments
- Perform longer treatment sessions comfortably
- Will teach you SAFE guidelines for oral sedation for adults
- LIVE patient demonstration
- Experienced instructor who has been administering various forms of sedation for over 20 years
- California Dental Board approved course
- A single case acceptance may pay for the course

For a group of doctors (4-doctors minimum), course can be given anywhere in California at <u>YOUR</u> place

Depending on location and number of participants, travel fees may apply

WORKSHOP SCHEDULE:

July 20th - 22nd, 2018

November 9th - 11th, 2018

March 8th - 10, 2019

Course Fee: \$1,875 \$325 per staff member (Staff member participation encouraged.)

\$625: Recertification oral sedation dentistry doctor

\$825: Recertification conscious sedation doctor





"A definite must take class for any dentist to further your career. You will learn a lot."

-Kevin Chou DDS, general dentist, Bakersfield.

Dear Dr. Periklis Proussaefs, Thank you for the wonderful course. I was doing conscious sedation for many years and took several renewal courses. Yours was indubitably the best. Very informative. Extremely to the point. Clear and very captivating. I learned a lot this Sunday and started work on Monday refreshed, energetic, and eager to use all my new knowledge. I strongly recommend this course to doctors who are willing to introduce sedation to their practice or the ones who need renewal. Thank you.

Anna Durkin DDS, general dentist, San Marcos, CA

"An oral sedation course that is practical. The difference between this course and any other course I have seen is the instructor is a true clinician that performs dentistry and surgery every day. His course is very practical, safe, and predictable way of performing oral sedation. Thank you Dr. Proussaefs, I finally feel comfortable performing oral sedation as a general dentist."

Sherwin Matian DMD, West Hollywood, CA

of Dental Education Oral Sedation Dentistry

and Live patient workshop



Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.





California Institute of Dental Education (CIDE) www.Dentaloralsedation.com (805) 676-1063 or (805) 676-1611 Fax (805) 676-1521



refuses to do business with the following companies:

AMERICAN BUSINESS CARD

aka: Bizcard.com (A CEG Company) P.O. Box 15190 Scottsdale, AZ 85267

www.americanbusinesscard.com Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak 20371 Irvine Avenue, #100 Newport Beach, CA 92707 www.professionalfinancing.net doctor@professionalfinancing.net Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

DOWNEY Perio Practice for sale - 3 ops/Dexis/EZ Dental; John Endow, DDS 310-779-1283 jpedds@hotmail.com; Offers for Leasehold Sale also being considered

Dental Hygienist needed in Montebello office P/T. Please e-mail resume to montdental@sbcglobal.net or call (323) 722-6766.

\$700 guaranteed daily for GP to see "PEDO patients" in LA. Great compensation + bonus + sign-up bonus. Email PapDentalCorp@gmail.com.

Hiring ORTHODONTIST Data office. We need help all Friday's and or all Saturday's. Contact us: doctor.aero@hotmail.com

Unitek/3m Adult Anterior Polycarbonate Kit,275.00. e-mail im2near@yahoo.com.

Bilingual dental assistant needed part/full time/front/back-wilshire&fairfax.(323)931-9161---dalia@doctor.com

PEDO Practice in SFV wanted:Looking to Purchase a Pedo Practice in west san Fernando valley. childrensdentist1@yahoo.com

GP 100000 two days, including, Saturdays(9-3pm). Daily + bonus. Send resume to: nazsoffice2000@yahoo.com

For Sale Dental Office in Hawthorne. 2ops 820sqft. New Remodeled. Fully Digital System w Pano. Rent \$1450. Turnkey. Must see. Ask 150k. brianlee.dds@gmail.com

DIAMOND BAR SPECIAL CIRCUMSTANCE, This is a dream million dollar location to be. 4 ops with digital pan. several Restaurants bring in droves of customers on a daily basis, including a Korean Restaurnt next door, a Sushi place and a popular BBQplace, parking lot full most of day until 9/10 at night. All customers must pass this Corner entrance DENTAL OFFICE WITHIN 10 feet of office. Its a cats meow location. Senior part time DDS gr \$450k one day a week with one day associate. Seller's main practice in Arcadia, Seller will stay one day a week for a while and then one day every two weeks and teach implants, OS and Ortho, Seller will help junior dentist achieve minimum one million given time to build. Full price \$450,000 Call Tom Fitterer for this jewel. CALL Tom Fitterer at PPS 714 345-9659

Laguna Hills Family Office seeking a PT/FT dental assistant & front office receptionist. Great Pay! Email lagunahillsdds@gmail.com

Pediatric Dentist needed for PPO office in Rancho Cucamonga. Resume contactchildrensdentistry@gmail.com fax 909-989-7227

STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment availible. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444

ATTENTION SPECIALIST Rent 3 chairs at a GP office in Westchester. Monday and Friday \$2K/month LALUXDENTAL@GMAIL.COM

GP 10000 for "PEDO" office in LA. ***Guaranteed \$650 base + bonus + sign-up bonus. Email papDentalCorp@gmail.com

Used Diodent Laser FOR SALE. Fully functional use for any types of gum/tissue surgeries for \$150. Pls call (818)995-1891

ENDODONTIC SPECIALIST AVAILABLE to contract in your office. Reply w/direct contact info 1EndoInYourOffice1@gmail.com

FOR SALE Many New Like/-new Instruments Explorers, Mirror Handles, Mirrors, Perio probes \$4.00/each (323) 851-6622

FOR SALE: Retired DDS MW Quiet Air Insight Handpiece. NO F/O Recently overhauled. Push Button \$295. (323) 851-6622

CAPISTRANO BEACH PT Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity)in 2 ops, rent \$1600. Starter Practice Full Price \$150,000. CALL Tom Fitterer at PPS 714 345-9659

DENTAL PRACTICE FOR SALE ESCONDIDO, Equipment and tenant improvements only, low price (25K) must see, great starter practice, or additional office. call Luis at (619) 869-3440

9 Midwest Stylus Handpieces with Coupler.Perfect working condition. \$495 for coupler and handpiece.Call 619 517 6245

Dentist Needed: Located in Lake Elsinore. Dates April 20,24,26,27. May 1,3,4. janatran1@yahoo.com. Dates flexible.

Lake Elsinore established office. 1800sqf. 3 ops, Paperless, Eaglesoft, Digital x-ray. Full implant kit+motor. 1190 active patients. Open 3 1/2 days. 3 days of hygiene. Tax returns: 2015 \$480K, 2016 \$456k and 2017 \$486K. Asking price \$380K. Moving out of the country for family reasons. Kal.eissadds@gmail.com

Photography Retractors (used): Three small, 4.00 each; Two large, 4.00 each; Two Mirahold lip & cheek (clear), 16.00 each. e-mail im2near@yahoo.com

General dentist part time yorbalinda and laguna niguel please contact 626-975-7160 or send resume shna5000@gmail.com

Dental Assistant Bilingual Spanish/English needed P/T for office in Costa Mesa. Front and Back office. X-ray license needed. Will train. sunnysmiles09@yahoo.com

COURTSIDE GETS YOUR MONEY! "Courtside Solutions is a remarkable business providing a much need service of collecting Court awarded judgments that would otherwise go uncollected." -P. Ashley, Fullerton, CA. Call Courtside Solutions at 949-527-6550 or visit www.courtsidesolutions.com

Oral Surgoon needed for group practice in North Orange County. Please email CV to: northocos@gmail.com

Dental Assistant Bilingual English/ Vietnamese needed for Costa Mesa office. Experience needed. sunnysmiles09@yahoo.com

BROKEN FILE? POTENTIAL LAW SUIT? NO PROBLEM:) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com.

Implant Dentist will come to your office per case basis keep it in-house call/text or for consult new cases 2135903896.

SANTA MONICA downtown street level fully equipped office for lease. 3 operatories ideal for specialist wanting to start practice. Call Ros 310 745 6060.

RIALTO HMO 4 to 5 k monthly Checks, Seller must move, This was a million dollar practice neglected by senior DDS older nine opps, Lots of patients, asking \$285,000 A great base to build 500K practice in one year on 210 ingress/egress and Riverside Ave. Call Tom Fitterer 714-345-9659

IMPLANTS@yourOFFICE-ZIMMER Implant + Abutments = \$1000 DIPLOMATE of IMPLANTOLOGY 'All-on-4'=\$9999+CAN BRING LAB. SINUSLIFT=\$800. Call DR.P 714-253-2374

Looking for HDX X-ray or parts etc. email: hsh215@nyu.edu

unopened Denisply GT Rotary files size 20 0.06(21 mm) 0.08(25 mm) and 0.10(25 mm) 150 packs \$35/pack, text 9097679212 for detail

General Dental Practice in the LAX area for sale or partner-ship. Looking for a very motivated dentist that can make a part time practice grow into a full time practice. Price is negotiable. Willing to transiton. Please call (310)569-9144. Email: khashkhodi@yahoo.com

Associate Dentist.Cypress, CA Part-time. Comfortable doing molar root canals and surgical extractions. Send resume to: drcazaa@gmail.com

Looking for an office with revenue around \$1.5 million, net more than \$650k. Willing to work as an associate first to transition. (213)219-1256

Steri Cage Seven used available in good condition, 5.00 each. e-mail im2near@yahoo.com

LEASEHOLD SALE IN EAGLE ROCK 3 EQUIPPED OPERATORIES ON COLORADO BLVD. CORNER MEDICAL-DENTAL BUILDING LOW RENT. HAMLET ABNOUS (818)749-1841.

North County San Diego opportunity with Real Estate for sale Tina Ochoa, Broker (951) 309-3196

Dental Assistant needed for GP office in Arcadia, CA. Competitive payEmail Resumes to: drjondo.dds@gmail.com

Dental Front Office needed for GP office in Arcadia, CA. Competitive payEmail Resumes to: drjondo.dds@gmail.com

✓ HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Contact one of our experienced Transition Consultants



Dr. Lee Maddox Lic. #01801165 (949) 675-5578



Dr. Thomas Wagner Lic. #01418359 (916) 812-3255 45 Years in Business



Jay Harter
Lic. #01008086
(916) 812-0500



Dr. Russell Okihara License #01886221 (619) 694-7077



Jim Engel License #01898522 (925) 330-2207

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SOUTHERN CALIFORNIA

ARCADIA/PASADENA AREA - General Dentistry practice with 3 Operatories is now available in beautiful Sierra Madre. This practice has been established for 50+ years, 20 with our retiring seller and has long-term staff and a strong hygiene program. Seller refers out all specialty procedures, room to grow! 2016 Gross Receipts of \$364K with \$100K+ Adjusted Net Income. #CA481- Kerri McCullough - 949-300-0312

BAKERSFIELD - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

CHINO - This General Dentistry Practice with 3 Operatories utilizes CareStream Dental software and has 40+ years of Goodwill. Practice is locate **501D** professional building near new home construction with very affordable rent and 2.5 days of hygiene per week. 2017 Gross Receipts of \$338K with \$126K Adjusted Net Income. Very motivated seller! #CA484-Kerri McCullough - 949-300-0312

FOUNTAIN VALLEY - General Dentistry practice with 4 Operatories is new on the market. The practice features EZ2000 software with Digital X-rays, Interpret camera and 2-3 year old equipment. Practice utilizes a PT hygienist and most specialty procedures are referred out, leaving room for growth. 2017 Gross Receipts of \$555K with \$269K Adjusted Net Income. #CA508- Thinh Tran - 949-533-8308

GLENDALE - General Dentistry Practice with 4 Operatories is now available in Glendale. The practice utilizes Dentrix, Dexis digital x-rays, Intra-Oral Camera, and a Laser. Practice has 3 days of hygiene per week and 3½ doctor days per week. 2017 Gross Receipts of \$872K with \$393K Adjusted Net Income. #CA492- Thinh Tran - 949-533-8308

GREATER LOS ANGELES AREA PERIODONTAL - This 5 Operatory Perio practice features Dentrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2017 Gross Revenue of \$694K. #CA173- Kerri McCullough - 949-300-0312

HIGHLAND - *NEW LISTING* - General Dentistry Practice with 3 Operatories is located in a retail shopping center and is computerized with Dentrix, utilizes Dexis digital x-rays and is mostly paperless. There are 2 days of hygiene per week and 2-3 doctor days per week. Gross Receipts of \$359K with \$113K Adj. Net. #CA522- Steve Caudill - 951-314-5542

LAGUNA BEACH - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrix G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thinh Tran - 949-533-8308

LAKE ARROWHEAD/SAN BERNARDINO MTNS. - NEW LISTING - Long-established practice with 6 Operatories is now available in Lake Arrowhead. The practice is computerized with SoftDent, Dexis digital x-rays, intra-oral camera, Pano, and laser and is a PPO/FFS office. Strong Hygiene/soft tissue management program in place with 7 days of Hygiene per week. 2017 Gross Receipts of \$1.14M with \$368K Adjusted Net Income. Real estate is also for sale in conjunction with practice sale.

#CA517- Steve Caudill - 951-314-5542

LONG BEACH - General Dentistry Practice with over 25 years of Goodwill is now available in Long Beach. The 1,700 sq. ft. ground-floor condo that houses the practice was remodeled 5 years ago and is also available for sale. The paperless practice has 6 Operatories, is computerized with Dentrix and utilizes Dexis digital x-rays, a digital Pano and a laser. 4 days of hygiene per week. 2017 Gross Receipts of \$492K. #CA499-Thinh Tran - 949-533-8308

LOS ANGELES ENDODONTIC - This highly profitable practice features 4 Operatories, 3 Equipped with microscopes, digital x-rays, and 27+years of goodwill. Seller has long-term relationships with referring doctors and will help buyer with a smooth transition. 2017 Gross Receipts of \$692K and Adjusted Net Income of \$433K. #CA485-Kerri McCullough - 949-300-0312

ORANGE - General Dentistry practice with 30+ years of Goodwill is now for sale in Orange. Near hospitals and other medical/professional suites. 4 Operatories, Dentrix, Dexis digital x-rays, and Intra-oral camera. 2017 Gross Receipts of \$308K with \$152K Adjusted Net Income. #CA487- Kerri McCullough - 949-300-0312

ORANGE COUNTY PERIODONTAL - *NEW LISTING* - Long-established 5 Operatory Perio practice located in Orange County is now available. The practice operates 4 days per week and has 9+days of Hygiene per week. The retiring seller has approximately 18 new patients per month with a strong referral base of local dentists. Long history of collecting over \$1M per year with last year's Adjusted Net Income of \$498K. This is a great opportunity to purchase and continue a great Orange County Perio practice. #CA520- Kerri McCullough - 949-300-0312

ORANGE COUNTY ENDODONTIC - Endodontic Practice - Central Orange County location with 4 Operatories, 3 Equipped is new on the market. This practice features a Global Inclinable Binocular Microscope and a Triangle unit in the sterilization room. The waiting room has a fireplace, welcoming patients to the office. 2017 Gross Receipts of \$265K, with seller scaling back significantly in 2017. Many regular, local referring doctors have been sending patients to this office for 17 years. #CA500- Kerri McCullough - 949-300-0312

ORANGE COUNTY - General Dentistry practice with 4 Operatories is located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 Gross Receipts of \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-0312



DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough License #01382259 (949) 300-0312 0 Years in Business



Jaci Hardison License #01927713 (949) 675-5578 31 Years in Business



Steve Caudill License #00411157 (951) 314-5542 30 years in Bus<u>iness</u>



Thinh Tran License #01863784 (949) 675-5578 16 Years in Business



Gina Miller Lic. #02015193 (707) 391-7048 31 years in business

More than 75 Years of Experience!

Practice Sales • Partnerships • Mergers • Valuations/Appraisals • Associateships • Continuing Education

PASADENA - NEW LISTING - This 5 Operatory General Dentistry practice is being sold in conjunction with the building, which features the suite the practice is housed in plus another leased dental suite. The suite is 1,586 sq. ft. with a total building square footage of approximately 2,880. The building is located on a well-traveled street with parking. This paperless practice is computerized with SoftDent, utilizes CareStream Digital X-rays, and an Intra-Oral Camera. There are 3 days of hygiene per week. 2017 Gross Receipts of \$473K and \$115K Adjusted Net Income with our retiring seller working only 3 days per week. This is a one-of-a-kind opportunity to own a practice with real estate in beautiful Pasadena. #CA505- Kerri McCullough - 949-300-0312

RANCHO CUCAMONGA - NEW LISTING - General Dentistry practice with 7 Operatories is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrix software and Dexis Digital X-rays, an Intra-oral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 Gross Receipts of \$838K with \$158K Adjusted Net Income. #CA514- Thinh Tran - 949-533-8308

RIVERSIDE COUNTY - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2017 Gross Receipts of \$816K with \$330K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Operatories plus an open bay Pedo room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of 6 chairs and a digital Pano. Full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. Gross Receipts of \$3.6M+ with \$952K Adjusted Net Income. #CA488- Kerri McCullough - 949-300-0312

NORTHERN CALIFORNIA OFFICE

1.800.519.3458

SANTA ANA - General Dentistry practice with 4 Operatories in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2017 Gross Receipts of \$410K with \$192K Adjusted Net Income. #CA460- Kerri McCullough - 949-300-0312

SANTA BARBARA COUNTY - NEW LISTING - Large general dentistry practice in Santa Barbara County features 10 Operatories in a 3,400 sq. ft. suite. The practice has 18 years of goodwill and in-house specialists providing services to patients. The practice is a mix of FFS, PPO and has a CAP check of 6-8K/mo. for HMO patients. The practice is computerized with EZ Dental, and utilizes Digital X-rays, Intra-oral Camera, and Pano. The 2017 Gross Receipts were \$1.3M with \$462K Adjusted Net Income. #CA503- Kerri McCullough - 949-300-0312

SANTA MONICA - *NEW LISTING* - General Dentistry Practice with 2 Operatories in a centralized location with great street visibility is now available in Santa Monica. The practice features CareStream software with digital x-rays. 2017 Gross Receipts of \$644K with \$382K Adjusted Net Income. #CA525- Kerri McCullough - 949-300-0312

SANTA MONICA - NEW LISTING - This turnkey General Dentistry practice with 4 Operatories, 3 equipped, is located in a professional building convenient to all of Santa Monica and the South Bay. Seller is the only dentist in the building. Practice utilizes Open Dental, Digital X-rays, and is Paperless. 2017 Gross Receipts of \$660K with \$284K Adjusted Net Income. #CA511- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - This Implant-Oral Surgery practice in the South Bay area of LA is new on the market. Featuring 3 Operatories in 1,700 sq. ft., this practice has high visibility in a single-story corner unit of a retail/professional center. The practice is paperless and computerized with WinDent OMS Software, Dexis digital x-rays, Digital Pano, and CBCT. 2017 Gross Receipts of \$475K. #CA498-Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - General Dentistry practice with 4 Operatories, 3 Equipped, utilizes an Intra-Oral Camera, Digital x-rays, Laser, and CariVu. Practice has18 years of Goodwill with our retiring seller. 2017 Gross Receipts of \$331K working 20-24 hours per week with the seller referring out most specialty work. #CA509- Thinh Tran - 949-533-8308

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on a prinstreet with signage. 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

VENTURA COUNTY - NEW LISTING - General Dentistry practice with 4 Operatories is now available in Ventura County. The suite is 1,350 sq. ft. and is located in a busy retail center on a main thoroughfare. Computerized with Dentrix, the practice also utilizes Digital X-rays, Intra-Oral Camera, and Pano. There are 4 days of hygiene per week. 2017 Gross Receipts of \$641K and \$257K Adjusted Net Income. #CA504- Kerri McCullough - 949-300-0312

WESTERN SAN FERNANDO VALLEY PEDO - Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft and Intra-oral camera. 10+years of goodwill at this professional building location, near a hospital. 30 new patients per month. VERY MOTIVATED SELLER! #CA399- Kerri McCullough - 949-300-0312

SAN DIEGO

BONITA/CHULA VISTA AREA - Terrific Opportunity, General Practice with 8 Fully Equipped Ops. This well-established practice is located in a stand-alone building near a busy section of Bonita that has excellent visibility and ample parking. The office is open 5 days and has 9 days of hygiene per week. SoftDent, Dexis, Pano, I/O cameras, and Laser. The patient base is comprised of FFS, Indemnity, and PPO patients. Most specialty work is referred out to specialists. This practice is going to move quickly. #CA476-Russell Okihara - 619-694-7077

NEV

www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE 1.888.685.8100



DENTAL PRACTICE BROKERAGE

Making your transition a reality.

Practice Sales • Partnerships • Mergers • Valuations/Appraisals • Associateships • Continuing Education

LA JOLLA - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrix software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 days of Hygiene per Schond the Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

NORTH COUNTY INLAND PROSTHODONTICS - NEW LISTING - 4 Operatory Prosthodontic Practice featuring Dentrix and Digital X-Rays in a beautiful and spacious facility. In an excellent location with great curbside visibility and loyal referral sources nearby. Our seller is relocating. 2017 Gross Receipts of \$737K with \$182K Adj. Net Income. #CA524- Russell Okihara - 619-694-7077

SAN DIEGO - NEW LISTING - Family oriented general practice in a busy shopping area with great visibility, 3 Ops, EZ 2000 Software, Digital X-rays, Intra-oral Camera, PPO/FFS, Small amount of MediCal, Seller is retiring. Excellent Opportunity for a new doctor or a 2nd office location. Gross Receipts of \$253K with \$129K Adjusted Net. #CA523- Russell Okihara - 619-694-7077

SAN DIEGO - Central San Diego: Excellent Opportunity to own a cutting-edge General Dentistry practice with 6 fully equipped Operatories. This well-established practice is located in a professional building with ample and convenient parking. The office is open 5 days per week and has 8 days of hygiene per week. The practice is operated with EagleSoft and is digitized with Schick dental sensors along with a Cone Beam Pano. Practice also utilizes CEREC, Intra-Oral Cameras, and Dental Lasers. The patient base is comprised of FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2017 Gross Receipts \$2.2M+ with Adjusted Net income of \$675K. #CA483- Russell Okihara - 619-694-7077

SAN DIEGO FACILITY ONLY - NEW LISTING - Beautiful and Modern, Turn-Key 3 Operatory dental facility in the Del Mar Highlands area. Excellent and Highly Sought-After Location. 1,056 Sq./Ft. lease rate including CAM is \$6,138.00 per month. Excellent location for an Endodontist or a GP. Priced to sell quickly. #CA501- Russell Okihara - 619-694-7077

SAN DIEGO - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a Professional Building. The space is shared was another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL OAHU, HAWAII - NEW LISTING - Family-oriented General Practice conveniently located in a busy shopping area with 3 Operatories, 2 Equipped. This is a PPO/FFS practice and the seller is retiring, Office utilizes Innova and Dexis digital sensors. Computerized in each op and most specialty procedures are referred out. Excellent Opportunity. #HI110-Russell Okihara - 619-694-7077

CENTRAL OAHU, HAWAII - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, Pano, and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

EASTERN WASHINGTON - NEW LISTING - This well-established practice has 1,400 sq. ft. with 4 fully equipped operatories, in a stand-alone building, and equipped with EasyDental software, Intra-Oral Camera, and Orthopantomgraph. 2017 Gross Receipts of \$429,000 on 3 day work week. #WA100- Dr. Paul Kennedy - 206-310-4424

HONOLULU, HAWAII - NEW LISTING - New Listing! GP, Excellent location in a professional building, Well-designed floorplan with 3 Ops, Office utilizes Innova, Intraoral Camera, All specialty procedures sent out, PPO/FFS, Seller retiring and is motivated to sell, Excellent Opportunity to relocate your practice. #HI111- Russell Okihara - 619-694-7077

PARKER, ARIZONA PEDODONTIC - NEW LISTING - Beautiful, growing practice on the Colorado River. This well-equipped, four chair practice with new equipment would be perfect first office or a group looking to grow to a high need area. The practice is projected to have GR in 2018 of over \$330K being open only 4 days per month. #AZ107- Jerry Slaughter – 503-580-7829

NORTHERN CALIFORNIA

CAMPBELL - *NEW LISTING* - Beautiful practice Est. in 1993 on one of the city's busiest thoroughfares. 3 Fully Equipped Ops and room to expand in 1550 Sq. Ft. with every amenity including Dentrix, 10 Computer Workstations, Dexis Digital X-Ray, Cone Beam Imaging, Laser and fiber optics. 2017 GR of \$864K with 3 year average Adj.net of \$345K. CA528- Jim Engel - 925-330-2207

CHICO - General Dentistry with 7 Ops, Dentrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CLEARLAKE - Approx. 1,600 sq. ft., 4 Ops with the latest technology: Dentrix, Dexis, Intraoral camera, Laser, Surgical Microscope & Panoramic x-ray machine. 2016 GR \$650,000+. #CA457- Gina Miller - 707-391-7048

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2017 GR \$414K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE - Facility Only Sale - Fully furnished 5 Ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate Pano. #CA411-Steve Caudill - 951-314-5542

GREATER EL DORADO HILLS - SELLING FOR LESS THAN 50% of 2017 COLLECTIONS OF \$699,586. 25 minutes from El Dorado Hills. Owner wants to retire, price reduced for quick sale. 1,500+ SF office with four Ops., Dentrix software, 2 Schick sensors, new server & CPUs. #CA407- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE - 3 equipped Ops in 4 Op, 1,320sf office. Dentrix, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 2017 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE/ROCKLIN - *NEW LISTING* - Well-designed 5 Op, PPO practice, in approx. 1,495 sq. ft. office located in great commercial location. Softdent software, Suni digital sensor, laser, and intra-oral camera. 2017 GR of \$527,000+ on 3 day week. #CA513-Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - GP practice w/4 Ops, Pano, Digital x-rays, Cerec. Seller refers out Ortho, E**501D**rio, Oral Surgery, and Implant Placement. 2016 Collections \$1.0M+. Stand-alone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - *PERIO LISTING* – Greater Sacramento Perio practice in professional building. Well-established, 4 days/ week practice, has digital x-rays, laser, intra oral camera. Seller relocating, but is willing to work with buyer for a smooth transition. #CA480-Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Approx. 2,000 sq. ft., 6 Ops, equipped w/Intraoral Camera, Digital X-ray, Las**SOU**REC, and Eaglesoft. 2016 GR \$934,829. Established for over 20 years. #CA455- Thomas Wagner - 916-812-3255

www.henryscheinppt.com

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

GREATER SACRAMENTO - Orthodontic Practice - 2,140 sq. ft., w/4 bays. Equipped with intra-oral camera, igolia Pan/Ceph, Laser, and OrthoTrac software. 2016 GR \$640,000. #CA458- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - 4 op practice in approx. 1,500 sq. ft. office located in a professional building on a major thoroughfare. Office includes digital x-rays, digital Pan, Intraoral camera, laser, and CAD-CAM. Seller relocating. #CA516- Thomas Wagner - 916-812-3255

LOS ALTOS - Great location and 30 year history for 1,520 sq.ft. practice with 6 Ops, 3 equipped. Pano, Igotol, Soft Tissue laser, Eaglesoft PMS. Sellers are retiring but will work with the right buyer for a smooth transition. #CA496- Jim Engel - 925-330-2207

MARIN COUNTY FACILITY ONLY -NEW LISTING - Dental Facility in Marin County w/Million dollar view! 2013 build in new condition. Has 3 Op's, bright and airy spacious layout in approx. 802 sq ft. Private Office, Reception area, Planmeca Digital Pano, Digital sensor, Intraoral Camera, Sterilization. Paperless w/ bonus of patients. Opportunity to merge or work in an established facility to make a practice of your dreams! #CA502- Gina Miller - 707-391-7048

PITTSBURG - Practice & Real Estate for sale. Stand-alone 2,324 sq. ft. building has housed a dental practice 20 **501D**, 7 Ops, 5 equipped, Paperless, Dexis Digital X-ray, PlanetDDS/ Denticon software, Pano. 2017 GR \$781,000. #CA493- Jim Engel - 925-330-2207

REDDING - NEW LISTING - 2,600 sq. ft. office w/6 Ops, intra-oral camera, digital x-ray, Pano, Dentrix software. Long history of GR over \$1M. #CA515- Valerie Higgins - 209-627-9347

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'1 plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408-Thomas Wagner - 916-812-3255

SACRAMENTO - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 sq. ft. office with 4 Ops. Intra-Oral camera, Dexis digital x-ray, and Carestream software. Est. 30+ years, 2017 GR \$558K. #CA424- Thomas Wagner - 916-812-3255

SACRAMENTO - NEW LISTING - This very efficiently run practice is located in a leased office with 4 fully equipped operatories, Practice Web software, Intra-Oral Camera, and Digital X-ray. 2017 GR of \$1 million with very low overhead. #CA510- Thomas Wagner - 916-812-3255

SACRAMENTO - NEW LISTING - Great Sacramento Location - 3 Ops, shopping center location, digital X-Ray ready to move in to. 2017 Collections of \$572,130 (From 2017 Corp. Tax Return), open 30 hours a week, 29 years goodwill. #CA527- Steve Caudill - 951-314-5542

SACRAMENTO - NEW LISTING - 3 Op, PPO practice in approx. 1050 SF. Eaglesoft, Schick sensors, and intra-oral camera. 2017 GR \$668,131 on 4.5 day week. #CA519- Jay Harter - 916-812-0500

SAN FRANCISCO - General Practice: Financial District office with 5 Ops, with room for a 6th, 1,760 s**SOLD**015 GR \$1.2M with adjusted net of \$480K. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

SAN JOSE - This West Valley High End Restorative and General Practice boasts 3 year average revenue of \$1.2M with over \$500K average Adj. Net on a 4 day work week. 100% FFS with 3 fully equipped Ops in 1,100 Sq. Ft. plus 500 Sq. Ft. of finished attic storage. Cone Beam Imaging, Schick Sensors, Lasers and nearly every technology to launch your dream office. Great lease at well below market rent of only \$3,269.00 per month. Seller will work back to mentor the buyer. Great practice, great cash flow and great location near major shopping mall to build your future career! #CA506- Jim Engel - 925-330-2207

SONOMA COUNTY - Wine Country Practice + Condo. 2016 GR \$680K, 3 days/week. 3 Ops, 960 sq. ft., Condo for sale or lease. Pano X-ray, Intra-Oral Camera, Soft Tissue Laser, Datacon PMS. Owner retiring. #CA463- Gina Miller -707-391-7048 or Jim Engel - 925-330-2207

TRI-VALLEY/EAST BAY - NEW LISTING -ENDODONTIC Practice in 3 Ops and 1,300 sq. ft. office with TDO Imaging Software, Digital X-ray, and Global Microscope. 2017 revenues of \$341,000 with adjusted net above 38% on reduced schedule. Owner retirement. #CA526-Jim Engel - 925-330-2207

VALLEJO - 4 fully furnished treatment rooms in 1650 sq. ft., below market rent, Digital X-Ray, Digital Pan. 2016 GR \$567,000, 40% Adj. Net. Eaglesoft PMS with Paperless Patient Charts. 3 1/2 days #CA469- Jim Engel 925-330-2207

VALLEJO - NEW LISTING - Real Estate Available, 1,250 sq. ft. practice w/3 equip. Ops, Eaglesoft PMS, Digital X-ray, and CAD/CAM. 2017 GR \$736K on 3 1/2 day work week. Owner can assist with Real Estate financing, is retiring. #CA521- Jim Engel - 925-330-2207

VISALIA- PERIO LISTING - NEW LISTING - Periodontal Practice with 4 Operatories, fully furnished is now available in Visalia. Seller works 3 days a week, and owns the building, will consider selling the building also. 2,000 sq.ft. suite with 40 years of goodwill. 2017 Gross Receipts of \$356K, great location and price for this practice. #CA512- Steve Caudill - 951-314-5542

WALNUT CREEK - 1,260 sq. ft. office w/ Dexis Digital sensor, F77 Pental software, in 4 operatories. 2016 GR \$633,000 on 4 days/week, Adj. Net 45%. Owners retiring. #CA473- Jim Engel 925-330-2207

WATSONVILLE - Practice & Real Estate for sale. Stand-alone 2,245 sq. ft. building has housed a dental practice 30+ years, 4 equipped Ops, Paperless, Dexis Digital X-ray, Planet DDS/Denticon software. 2017 GR \$552,000. #CA494- Jim Engel - 925-330-2207

WOODLAND - 8 Operatory office in a 2,100 sq. ft. suite with 22 years of goodwill is now available. Practice is located in a shopping center with 2017 Gross Receipts of \$769K. Our seller is retiring, this is a great location with potential for increased collections. #CA497-Steve Caudill - 951-314-5542

CENTRAL CALIFORNIA

CENTRAL COAST - Endodontic Practice with 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2016 Gross Receipts of \$1.1M+ with \$633K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489-Kerri McCullough - 949-300-0312

FRESNO - NEW LISTING - Fresno Perio/ Implant office, 6 Ops, large conference room for teaching/meetings, 20 years good will, 2017 Collections of \$649,621, works 2 days a week, cash only office #CA518- Steve Caudill - 951-314-5542

Henry Schein Corporate Broker #01230466



NORTH PASADENA MILLION DOLLAR PRACTICE AND 1500 SQ FT 50P FREE STANDING DENTAL BUILDING ACCROSS FROM STAR BUCKS--CALL TOM FITTERER 714-345-9659

PRACTICE FOR SALE CORANA Beautiful GP in shopping center w/ 6 eq ops and 4 plmbd not eq. Grossed \$346K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

APROVED DENTAL ASSISTANTS COURSES,8 HOURS INFECTION CONTROL, X-RAY, CORONAL POLISH AND SEALANTS, CALL FOR SPECIAL PRICES 323-582-1999.

Cloud Phone System: Less costly than regular phone systems. Simple, flexible, powerful voice & data solution. Low price. Cutting Edge Technology. Fully hosted PBX. Latest phone Internet technology without need and cost to purchase own on-site PBX. Call 800-273-5033.

Endodontist available to perform RCT in your office. Semiretired. Have own supply and equipment. Please contact me at: uberendo@hotmail.com

For Sale Three Bel-20 Excalibur Dental Chairs. \$1299.00 EACH. Cell 858-663-4540.In S.D. Area. Closing Satellite Ofc.

YOUR NEEDS COME FIRST! At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

Ortho Assistant Needed part time 7 times/Mo East LA. Experience a must. Apply idobraces4u@msn.com

Menifee, GA Modern Dental Office 4SALE \$35K ~1250sqft 1000s' New homes nearby/by Menifee Town CNTR 4plumbedOps/2Equip 310-863-5779

Medical Office Clinic furnished 1000 sqft For Lease at 12225 South St, Artesia. Email DentistDrLee@Yahoo.com for info.

This is the first time I've used The Dental
Trader Online Ad Board. I was
pleasantly surprised to have several
contacts within the first week. So I am
very happy with the results
obtained by using The Dental Trader.

Thanks again!
Dr. R. P., DDS

ENDODONTIST JOIN PERIODONTIST SANTA CLARITAGREAT SHOPPIMG CENTER, ONLY \$35,000 or GP that wants a job only in Santa Clarita, GP who dos not want ownership responsibilities, just a good reliable job. Call Tom Fitterer 714-345-9659

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

Board approved oral sedation course \$1,875, in the beautiful city of Ventura, experienced instructor associate professor LLU, CIDE (805) 676-1063.

***Dental building for sale (\$950k) or lease (\$3500) in Huntington Park. Dmdwhittier@gmail.com 8parkings,gated,4exam rooms.

DDS, GP min.2 years experience for part time 2-3 days a week in La Habra. Fax 562-697-5844, email: reddendds@gmail.com

GP AVAILABLE TO DO ALL YOUR ENDOS IN HOUSE. 15 YRS EXPERIENCE. FAST, EFFICIENT, RELIABLE. STOP REFERRING YOUR ENDOS OUT THE DOOR AND LOSING VALUABLE REVENUE. CLINICAL CASES AVAILABLE UPON REQUEST. FLAT FEES STRUCTURE: ALL MOLARS \$300, ANTERIORS AND BICUSPIDS \$200. WILL BRING OWN SUPPLIES ASSITANT AND EQUIPMENT. Contact Dr K email dental404@yahoo.com. cell (323)203-9737.

Photography Mirrors (used) for sale: One adult occussal, 25.00 each, One buccal palatal, 25.00 each. Almost new, e-mail im2near@yahoo.com

SIMI VALLEY Remodeled (3) op Boutique G.P. 2017 Gross Collect. \$277+K p.t. Digital x-rays. Dentrix. Seller retiring. D&M Practice Sales 818.591.1401

GARDIN GROVE dental office for sale, very busy intersection (shopping center)txt (714) 696-8232

OFFICE TO SHARE for SPECIALISTS: in Tustin for up to three days a week (949)466-8228 shopping center location.

Dental Office for Sale in Los Angeles.Collections 1M+/year Great Cash-flow.Sale price \$870k CEREC/CBCT.Call 213-864-7151

IN HOUSE ORTHODONTIST Provide All Supplies and Qualified Staff. We are a Bilingual English/Spanish team to cover OC/LA/RS County. Contact us to: orthosmile.oc.la@gmail.com

DENTAL TRANSITIONS With over 35 years of experience, we "show true character, which can be rare when you are dealing with attorneys." Call The Law Offices of Wood & Delgado! 800.499.1474 www.DentalAttorneys.com

OFFICE FOR SALE Collected 624k in 2016. Asking 550k. E-mail: buydds1@gmail.com

Our office is looking for a treatment coordinator and biller. Min 5 years in the dental field. om@dentistcarson.com

FREE DENTAL PRACTICE WHEN YOU BUY THE BUILDING, 2650 SQFT, Huntington Park. \$945k. email me for detail: dmdwhittier@gmail.com

ENDO Needed Riverside/Corona Border. 1-2x/month. Contact karlina@regaldentistry.net with your CV.

RANCHO PALOS VERDES- Office Sublease. 3 equipped operatorie & Surgical suite. Ideal for specialist. Available immediately. In a busy shopping center with HIGH VISIBILITY. Call for details 310-993-4474 or email gpdds@msn.com.

BAKERSFIELD, Stay in touch with Tom Fitterer to find opportunities guaranteed to payoff your sizable school loans in three years. CALL Tom Fitterer at PPS 714 345-9659

Dentist-Associate Los Angeles is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

Apple Valley Dental office 800-2000sqft. Build to suit w/Tl. Est. Dentist&Ortho in same bldg. hdorthodontist@gmail.com

\$42,500 Denti-Gal Award May be Waiting for you. Did you file for and receive your Year 1 payment of \$21,250 yet? If so, you probably qualify for the remaining incentive money. We can get you the remaining \$42,500 over the next 5 years. (Each year you get an additional \$8,500 from the State.) You must call ASAP before the deadline expires. Call 800-273-5033.

Dentist DMD,FIAID places implants at your office \$500 per implant.text/call 4126262183, email ttran221@gmail.com resume

For Sale: 2 Bel-20 X-Calibur Dental Chairs.2001, Belmont Pole mntd lite, Beverstate Del Sys, Asst Pkg. \$2999 ea 858-663-4540

Lease holds for sale. Cypress, CA. 6 fully plumbed ops. located at busy intersection. contact 714-260-7846

Rancho Mirago Dental Leasehold Improvements. Ready to install your dental equipment. Class A Modern Setup 760-505-1321 More info: www.smileplus.space

Dental Assistant Needed to join our well established, successful practices, capable of front office duties, hard worker, worm personality PT-FT email cv smsinco@gmail.com

2Model trimmers, great condition, each \$175.00 or \$295.00 for both. Call 949-533-2494

Implant Dentist Available. Come to your office to place implants, do bone grafting and sinus lifts.. SWstory@gmail.com

Orthodontist Avail.to wk in & near Los Angeles Send email to:ortho_wiz@yahoo.com

Dental Lab For Sale in business for 40 years owner retiring. 2500 square ft. Right by freeway New owner can step in and start up. Great opportunity! For more information call 925-948-6044

A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

Services:

- Incorporation
- Buy/Sell Agreements
 - Lease Reviews
 - Space Sharing Agreements

Call us for other services!

Member:

CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure



Law Offices of Jeng and Associates Chester Jeng, DDS, JD, LL.M., Esq.

Cell: (909) 450-7158 (714) 858-0536 Toll Free: (844) 313-9900

www.Jenglaw.com Chester@Jenglaw.com

750 W. La Habra Blvd. La Habra, Ca 90631 1440 North Harbor Blvd., Suite 900 Fullerton, Ca. 92835 915 Sir Francis Drake Blvd. San Anselmo, Ca 94960

Sublease Office Space in Laguna Beach, Very Busy Modern Shopping Center, 1500 sq/ft GP office Dentrix G4/ Dexis Platinum, 3 ops. avail, (562) 547-3857

Prime Northridge location at 9241 Reseda Blvd, 1,650 Sq Ft available for dental office build out. 818 709-8645

1-2 OPS for rent. Prime San Marino location. Cool mid-century bldg. Superb Dentist & staff, great environment. 818-421-2912 or email rogerlisa2@me.com

3m True Definition Scanner purchased brand new in 2015 and only used during training. condition nearly new, price 10k(negotiable), call (949)859 8599

Dental office for sale Bloomington CA 5eq.ops +1 plumbed not eq.op Excellent exposure and sigmage on busy street. convenient to 10fwy. pt base is PPO/Cash and 10%Dentiacal.2017 gross 458 on 3-4 days/week. Digital x-ray dental.As is make an offer!. call Sandra for details (909)877-9741 smile@smart-dent.net

Associate General Dentist needed for our multi-speciality practice in LA area. Guaranteed Daily Base + Commission + Sign-up Bonus + Other Benefits. Please email CV to info@PhdDentalGroup.com

Energetic Skilled Dentist Looking For Great practice w/highest quality/ethical standards. Want happy patients? Email SFVDentist8@yahoo.com! SF Valley.

EMERGENCY UNTIMELY DEATH--ABSENTEE LADY DDS last yr 5 to 6K monthly HMO Checks Thousands of patients 40 new patients a month SELLER WITH Rookie Associate did \$420K, referring out a lot of work, 4 ops Super opportunity, Appraisal \$350k Buyer will do 600 first year Call Tom Fitterer 714-345-9659

Ethical Fun Hard Working Dentist looking to buy 2-3 day/week practice in/near Burbank or La Canada. Please email SFVDentist8@yahoo.com. Thank you!

Nobody Wants to sue...or defend against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848

Periodontist (Board-Certified) in your OC/LA office. Implants, third molars, IV sedation, all perio surgeries. I bring all instruments and equipment. Gentle and caring with patients, great case acceptance. 619-804-8339 socalperiodontist@gmail.com

X-ray Panoramic/Ceph pc-1000 with Developer \$2000 Please call (562) 980-6122

Composite Carpules Syringes(used) for sale: Five Chaulk brand, 9.00 each, One 3M brand, 13.00 each. e-mail im2near@yahoo.com

Dentist associate wanted for office in Reseda. 2 year minimum experience. All aspects of dentistry. Email resumé to resedaoffice@yahoo.com

Dental Assistant/back office sterilizer needed for Reseda office. Full/ part time. Email resume/questions to resedaoffice@yahoo.com

GP Dental Office for Sale San Diego California, Dr. Retiring. Call 760 908 1700

Encino Office, specialist, to share. Prime location. Freeway close. 2.5 million in referral radius. Excellent opportunity for new grad. Call:(818)521-7500.

FOR SALE Oral/perio surgery Hu-Friedy Periosteal Elevators (PPR3) and P9A. New/ Like-new \$20.00/each (323) 851-6622

Dent-X 810 processor with new daylight loader. Very good condition. Closing office. Both for \$1350 or OBO. 310-539-4321

ENDODONTIST needed for multiple offices. Please call Dr Mitch if interested. 818-917-8254. Www.lancasterdentalgroup.net www.legacydentalgroup.net

Redlands, Fantastic opportunity 3 ops room to double, Rent only 1250 for 3 more yrs then 1400 5 more yrs flat no annual increases nxt to city hall. Full price \$150,000 Best rent in town. Great for absentee owner. Hurry to be establish in fabulous city.Call Tom Fitterer 714-345-9659

General dentist needed in Anaheim & Orange area. Please fax resume at 7146393499 or Text 9499810327

Dentist Wanted, 1 to 2 days a week in March. temporary full-time in April and May, 4 days a week during our doctor's maternity leave. Please call for more info 661-746-6989.

Belmont Chairs Good Condition \$500 each CALL (562) 243-3448 or email drreddy@verizon.net

RANCHO PALOS VERDES- Office Sublease. 3 equipped operatorie & Surgical suite. Ideal for specialist. Available immediately. In a busy shopping center with HIGH VISIBILITY. Call for details 310-993-4474 or email gpdds@msn.com.

General dentist needed in Murrieta/Temecula area. Please fax resume at 9516950312 or text. 9499810327

IV SEDATION FOR YOUR DENTAL PRACTICE IN SOUTHERN CALIFORNIA. \$400/HOUR. CALL OR TEXT: 847-525-9650. VISIT: SEDATIONDOCTORLA.COM

PT Experienced DDS Palm Desert area GREAT Staff! Base/Bonus please email CV @ ml4273936@gmail.com

Rancho Mirage Dental Leasehold Improvements. Ready to install your dental equipment. Class A Building & New Modern Setup More info: www.smileplus.space

PT Experienced DDS Palm Desert area GREAT Staff! Base/percentage pls email CV ml4273936@gmail.com

Huntington Beach dental office looking for a Dentist with minimum of 7 years experience for Tue, Fri, and 2 Sats. Email CV to huskersfkc@gmail.com

IN HOUSE ENDODONTIST. WILL BRING ALL INSTRUMENTS. FRIENDLY, PROFESSIONAL AND AVAILABLE. LOS ANGELES AND 60 MILES RADIUS. FOR INQUIRIES CALL: 323-886-2414. ROOTCANALPRO@GMAIL.COM

Practice for sale: Beautiful free standing building practice for sale in Orange, south of Historic Orange Circle. Asking price 85k. Call 714 454 5369.

Wanted D.A with billing experience min. 2 yr experience, FT position in Tustin. Please fax resume (714) 371-0179 or doctorkanthi@gmail.com ATTN:Ysa

Brentwood, GA (Los Angeles) Dental office available for sublease. Please call 310-820-0093 for more info.

In-House LA/OC PERIODONTIST available! Bring all instruments & materials. Implant/bone/sinus/soft tissue aug/osseous sx. tavariperiodontics@gmail.com

IVOTY Rubber Dam Clamps for sale(used): sizes #6,#15,#7A,(2)#26,#1A all 10.00 each. sizes #4 & #13A, 7.00 each.Good condition e-mail im2near@yahoo.com

Dentist part-time. No experience needed. Located in Monterey Park. Mon thru Sat available. Email to Calstatedental@yahoo.com or text (626) 354-9667

GP Associate Needed in Riverside Private Practice. 2/3 days per week. Base plus bonus compensation. 3-5 years expereince please. No HMO. 714-624-4231

If you have cell service...



...you have The Dental Trader!

As mobile as you are.

dentaltrader.com



Ecverly Hills office for sublease, daily or monthly. state of the art cerec, ct conebeam, lasers, digital. 3102050446. www.dental90210.com

Endodontist Available: To help you earn more money .Dont let profit walk out your door, work smarter not harder.3102050446 www.rootcanalman.com

Looking to purchase practice 3-6 pos. Burbank, Pasadena, Altadena, Eagle Rock, Glendale, La Crescenta, Tujunga. Real Estate preferable. 818 454-9308.

DENTAL PRACTICE FOR SALE ESCONDIDO, Equipment and tenant improvements only, low price (25K) must see, great starter practice, or additional office. call Luis at (619) 869-3440

Group Practice in Huntington Beach, CA looking for a Delta Dental Premier Dentist with minimum of 7 years experience. Email CV to huskersfkc@gmail.com

DENTIMAX dream sensors are a NIGHTMARE! Sensors will break within 2 years. Want to buy these crappy sensors from me? Email: dentalmin2005@yahoo.com.

GP/PEDO Wanted. base salary +Production/benefits/send resume healthysmiles4us@yahoo.com or inquire call 661-2052695.

Office Sublease-Orange Fully equipped 3 op office. Call or text 310-938-3132.

ORTHODONTIST AND GENERAL DENTIST NEEDED FOR MULTI SPECIALTY DENTAL OFFICE IN L.A., GOOD PAY! CALL (310) 384-4360

PRACTICE FOR SALE BANNING GP w/ 3 eq ops in 925 sq ft office. LH & Equip Only! California Practice Sales, Inc. Phone: 714-639-2775

PERFORATION IN CANAL?NO PROBLEM:) CALL DR ISMAIL 562-968-4061. I COME TO YOU. www.socal-rootcanal.com.

Looking for dental practice in high desert with 4+ ops. If interested, please email me at firstclassdentalgroup@gmail.com. Real estate preferred.

ENDO PRACTICE FOR SALE-CA CENTRAL COAST: 3 Ops, Scopes, Digital, Paperless, ConeBeam CT, PBS Endo. GR \$1.1M+. HSPPT-Kerri McCullough 949-300-0312 #CA489

Gereral Dentist needed with Cosmetic, Endo, general dentistry. Mondays and two saturdays a month. Please E-mail CV to dentalstudioyork@gmail.com

Ultradent Tips for sale in packs of 100: Inspiral brush tip, 40.00; Blue micro tip, 25.00; Blue mini dento-infusor, 50.00. e-mail im2near@yahoo.com

Dentist-Associate Los Angeles is needed for busy practice. Aggressive compensation. Flexible schedule 3-6 days/wk. Call 215-880-5020

LA MIRADA HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 gr \$450k Million \$ loca 20 to 30 merchants NEW NXT DR TENANT WITH 1000 FAM MEMBERS LOTS OF POTENTIAL. Call Tom Fitterer 714-345-9659

SANTA MONICA downtown street level fully equipped office for lease. 3 operatories ideal for specialist wanting to start practice. Call Ros 310 745 6060.

Looking to purchase practice 3-6 pos. Burbank, Pasadena, Altadena, Eagle Rock, Glendale, La Crescenta, Tujung. Real Estate preferable. 818 454-9308.

Associate Needed 2-3 days/ week in Riverside. Quality driven office looking for a GP to join our team. 5 years experience needed. 714-624-4231

State of art office in Monterery park CA.need the Dental Associate.please e-mail your resume to calstatedental@yahoo.com

APROVED DENTAL ASSISTANTS COURSES,8 HOURS INFECTION CONTROL, X-RAY, CORONAL POLISHAND SEALANTS, CALL FOR SPECIAL PRICES 323-582-1999.

Dental Implants in your office. Why refer out? Biohorizon implants inclusive of abutment. Have placed over 2500 implants in the last 3 years. 310-995-3736

N. CTY SAN DIEGO PROS PRACTICE FOR SALE: 4 Ops, Beautiful facility, Dentrix, Digital, Seller relocating. HSPPT-Russell Okihara 619-694-7077#CA524

looking for MARKETER for ENCINO Must have previous experience and good track record. allproductsforsale@gmail.com

PASADENA (3) op comput G.P. Prof. bldg. 2017 Gross Collect \$332K on (3) days. Digital & Dentrix. Seller retiring. D&M Practice Sales 818.591.1401

DENTAL OFFICE in Westmister/Huntington Beach. Great turn-key starter office in busy strip mall, 2-ops & X-ray room. Asking: 80K. Call 714-319-4956.

Dentist-Partner Los Angeles is needed for busy practice. Mobile Dental RV. Aggressive compensation. Flexible schedule 3-6 days/wk. Call 215-880-5020

Perforated Partial Impression Trays(Metal), used. Three upper rt/lower lt, one small upper left tray, 6.00 each. e-mail im2near@yahoo.com.

STUNNING & EXCLUSIVE WESTMINSTER DENTAL OFFICE FOR LEASE, 25 year practice No other dentists in the building! Spacious 1,650 sqft with 4 examination rooms, x-ray room, staff kitchen, reception area & two offices. Busy signalized corner intersection w/ great signage, off 405 FWY, ample free parking, chairs and some equipment availible. Simple transferrable lease term nego floor plan and pic upon request. Call 949-476-0444

Experienced GP to do molar root canals and extractions needed for Panorama City region. 818-830-0300.

General Dental Practice in the LAX area for sale or partnership. Looking for a very motivated dentist that can make a part time practice grow into a full time practice. Price is negotiable. Willing to transiton. Please call (310)569-9144. Email: khashkhodi@yahoo.com

Space sharing opportunity in Irvine, Ca. Beautiful office in Woodbridge area. Please email any inquiries to Smilecentraldental@yahoo.com

12785 OF GOODWILL, MODERN, NICE, CLEAN-LIKE NEW DENTAL OFFICE FOR SALE IN BUENA PARK, 2CHAIRS PLUMBED& EQUIPPED, DR'S OFFICE, CONSULT ROOM, IN OC, CA.IN BUSY RETAIL SHOPPING CENTER, GOOD ANCHORED STORES, NEARBY CYPRESS CITY COLLEGE. ALL PPO/FEE FOR SERVICES/CASH PTS.NO MEDICAL, NO HMO, COLLECT OVER \$585K/YR FOR THE LAST 3YRS STRAIGHT ON 3-4DAYS/WK. DENTIST NEEDS TO RELOCATE TO OTHER STATE, PRICE FOR QUICK SALE \$429K. PLS CONTACT IF SERIOUSLY INTEREST: CHIEMO73@GMAIL.COM

REDLANDS 6 ops Estb near 30 yrs, once did one million Senior DDS wants to Quit, lots of potential. Low Rent Grossing over \$400k ABSENTEE HMO pays rent rent free. Call Tom Fitterer 714-345-9659

Orthodontist Needed in Apple Valley. To cover maternity leave 8-12 days a month, from Dec-April 2018. Email your resume to hdorthodontist@gmail.com

IN OFFICE PERIODONTIST (BOARD CERTIFIED). IV SEDATION, ALL SURGERIES AND IMPLANTS. HAVE ALL INSTRUMENTS AND SURGICAL ASSISTANT. (818)521-4947 RAFIEEDDS@GMAIL.COM.

looking for OFFICE MANAGER for ENCINO. Will double as front desk. Must have previous experience and good track record. allproductsforsale@gmail.com

WantedDentalAssistant/DentalReceptionist dental assistant 1 year experience. fax or email resume 323)957-1234 253beverlywest@gmail.com

Dental Hygenist Needed ASAP in a small office. Must be team player. Professional, Friendly, Excellent customer service. leeandchoidds@outlook.com

General Dentist with experience wanted- billingual English and Vietnamese preferred. Very busy office in Westminster. Please call (714)725-2153

Full-time Dental assistant needed for San Gabriel Vally dental office. Please send resume to info@huntingtondentalspecialties.com

RANCHO CUCAMONGA GENERAL PRACTICE FOR SALE: 7 Ops+ortho bay, free-standing bldg., Dentrix, Dexis, Pano. Motivated seller! GR \$838K. HSPPT-Thinh Tran-949-533-8308 #CA514

Hu-Friedy Rubber Dam Clamps(used) sizes: #2,#2A,(3)#24,(2)#27,#25 all 7.00 each; size #27 stainless steel, 12.00 each. e-mail im2near@yahoo.com.





Call me for a complimentary consultation the next time you need legal services.

CALL 888.212.DUMM (3866)
EMAIL info@jsdlawoffice.com

FAX 949.606.8624 VISIT jsdlawoffice.com

LEGAL SERVICES

FORMATION OF DENTAL CORPORATIONS & BYLAWS
DENTAL PARTNERSHIPS AND PARTNERSHIP AGREEMENTS
OFFICE & SPACE-SHARING AGREEMENTS
OFFICE LEASE REVIEW AND NEGOTIATION
REAL ESTATE PURCHASE AGREEMENTS
PURCHASES/SALES OF DENTAL PRACTICES
ESTATE PLANNING FOR DENTISTS AND THEIR FAMILIES
COMPLIANCE WITH THE DENTAL PRACTICE ACT
EMPLOYMENT LAW & CONTRACTS

Sterilization Pouches, new. One box 4.5x 12", One box 3.5x 10". 200 in each box. 6.00 and 4.00 for each respectively. e-mail im2near@yahoo.com.

Instrument Cassette Trays(Thompsons-Metal): Two used, 7 instrument double rack cassette(3-08-4214), 53.00 each. Almost new, e-mail im2near@yahoo.com.

-PEDD Associate needed-- Looking for GP to do PEDO in busy offices located in LA. Plz call Dr Bae 310-738-8020.

BEST DEAL GOING! The Dental Trader publishes free ads for dentists and staff! Details at http://thedentaltrader.com/faqs.htm

BACK ASSISTSNT needed for Downtown LA office FT/PT 10-7pm email CV to info@riverdentistry.com Looking for immediate hire.

We are a Private office looking for an oral surgeon who cares about the patients as much as we do Send resume to fax: 909-981-2703/freshdental@aol.com

"I just finished reading THE BUSINESS SIDE OF DENTISTRY and my head is swirling with new ideas. Rarely do I find information delivered this clearly and concisely. I cannot help but feel enthused and can't wait to implement some of the brilliantly simple applications I learned reading this book." — Dr. K. Chang. Order yours at Amazon.com or email bizsideofdentistry@gmail.com. \$24.99

COLTON HISPANIC ABSENTEE GR \$350K \$ 5 ops rent \$1450 No stress lots of patients Owner mgr will do \$500k first yr. Call Tom Fitterer 714-345-9659

Seller transitioning into retirement and offering 41 year Endodontic practice in premier downtown building. 1,190 sq. ft. modern office. 4 doctor-days per week with seasoned & loyal staff and excellent referral sources. Asking \$463K. Contact Carroll & Company (650) 362-7004, dental@carrollandco.info, www.carroll.company.

GLENDALE GENERAL PRACTICE FOR SALE - 4 Ops, Dentrix, Digital, Laser. 3 days of Hyg and 3-1/2 Dr. days/wk. GR \$872K with \$393K Adj. Net. HSPPT-Thinh Tran-949-533-8308 #CA492

Pravite practice looking for an associate dentist. Office located at Glendale and Monterery Park. E-mail your resume to calstatedental@yahoo.com

Seeking Oral Surgeon & Endodontist to sublease operatory rooms in new dental office in Pasadena. Fully equipped office. Call 6267659758

Periodontist (**Board** Certified)Available in southern CA. Will bring all instruments. Please contact periodontalexpert@yahoo.com.

OC Fashion Island G; Gr \$650 K Rare opoortunity. Call Tom Fitterer 714-345-9659

LA Dental Practice for Sale 3 operatories, open only two days/week, outstanding growth opportunity. Call 888-277-6633 for more info or email venus@promed-financial.com.

Space sharing opportunity in an upscale Irvine office, Woodbridge area. Please contact for more information. Smilecentraldental@yahoo.com.

General Dentist needed for multiple offices. Please call Dr Mitch if interested. 818-917-8254. Www.lancasterdentalgroup.net www.legacydentalgroup.net

WANTED EXPRNCED TX/FINANCE COORDNTR w/ Assisting Exp Knows Eagle Soft Software 2-3 days/wk prvt prctce in Orange email resume smilegallerydntl@aol.com

PPEDO CHINESE/HISPANIC, Gr \$450k estb 30 yrs Full ;ride \$285K. Call Tom Fitterer 714-345-9659

PRACTICE FOR SALE IRVINE Long established GP in one story bldg w/ 5 eq ops. Grossed \$482K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

EAVIP 4 SALE: Brasseler rotary file starter kit, Gemini Laser, Ultradent Valo Cordless Curing Light, 4 Drawer locking cabinet. See eBay listings under seller user ID Miraclemile

CEREC MC machine 3 years old, serviced 3 months ago, perfect condition, like-new, 3 units.\$65K Owner Retired. Up to 7 Years of Warranty Optional. Contact 818 422 6981





The Name You Know The Reputation You Trust





- \cdot 26 YEARS IN DENTAL BROKERAGE \cdot FULL-SERVICE BROKERAGE \cdot APPRAISALS AND EVALUATIONS
- · PRACTICE TRANSITIONS · FINANCIAL ASSISTANCE · PROVIDES BUYER OR SELLER REPRESENTATION

LOS ANGELES COUNTY

CITY OF INDUSTRY - MOTIVATED SELLER!

4 equipped ops & 2 plumbed not equipped ops in a 1,800 sq. ft. suite located in a single story, busy, strip shopping center with excellent signage. 38 Years of Goodwill. The market next door has approx. 300 employees with HMO Insurance. Long-term staff in place. Projecting approx. \$ 340,085 for 2018. \$239,000

EL MONTE - MOTIVATED SELLER!

3 eq. ops & 1 plumbed not eq. op. in a nicely designed suite. Excellent exposure and signage on a busy street. Convenient to the 10 and 605 freeways. Rent is only \$1,550/month. Seller started this practice from scratch and it has consistently shown growth over the past 5 years. Low Overhead. Great starter or satellite office with a solid patient base with room for more growth. Projecting approx. \$310K for 2018.. Priced to Sell! RECENTLY REDUCED TO \$99,750. *Under offer, back up offers encouraged*

GRANADA HILLS - NEW LISTING

Location! Location! 3 eq. treatment rooms & 1 plumbed not eq. treatment room in a 1,200 sq. ft. suite located in a busy, single story, strip center on a corner of two major thoroughfares, across from the Shopping Center with Ralph's, AMC movie theater and restaurants. Great signage. Seller outgrew this location and moved to a larger space in the area. 1 Belmont Chair with Belmont Front Delivery unit, 2 Healthco patient chairs with Dentech front delivery units, 2 Gendex 770 Xrays, and ADP Dual Vacuum/Compressor. Rent is \$5,694/month. Clean, streamline practice; A must see to appreciate! \$35k

HUNTINGTON PARK- RECENTLY REDUCED!

\$749,900 to Purchase the Real Estate or \$3,500/month to Lease the Front Unit Two buildings on the same lot. Front unit is an active dental office but willing to vacate. 2 eq. treatment rooms and 1 plumbed-not equipped treatment room. Building in the back of the property has water and electric, cleared to the walls and floor - you can build it out any way you desire.

INGLEWOOD - NEW LISTING

Located off Manchester and Aviation. Dental Unit with 2 eq. treatment rooms located in a busy Urgent Care Clinic in the LAX area. Leasehold Improvements & Equipment Only. Would be good if you want to build a presence in this area!

LOS ANGELES - RECENTLY REDUCED

3 eq. ops & 1 plumbed not eq. op. in a 1,000 sq. ft. suite located in a two story, free standing building that rents for \$2,450.Excellent exposure and Signage on a busy street.

The second floor is vacant and available - approximately 1,000 sq. ft. 50+ Years of Goodwill. Urgent Care next door - office gets many walk-ins. Projecting approx. \$329,659 for 2018 on a part time schedule. Must see to appreciate. \$210K

PASADENA - NEW LISTING

4 eq. ops. and 6 plumbed not eq. ops. in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly, and knowledgeable staff that caters to the implant patients. Fee for Service. On target for approx. \$878,488 for 2018. You need to see this if you are oriented toward placing and restoring implants!!! Seller is open to staying on part time during an extended transition period. \$705,000.

ORANGE COUNTY

ANAHEIM - NEW LISTING

3 eq. ops & 1 plumbed not eq. op. in a 1,080 sq. ft. suite located in a single story medical building on a busy street convenient to the 57 and 91 freeways. Established as a dental practice for over 8 years. Seller has relocated the practice to Tustin. Rent is \$1,540/month. 1 Year left with a 5 year option. New Lease negotiable. \$35k

ANAHEIM - NEW LISTING

3 eq. ops. & 1 plumbed not equipped op. in a 1,450 sq. ft. suite located in a two story professional building. Established as a dental practice for over 17 years. Seller has moved the patient charts to his other location. Excellent exposure, visibility, and signage on a busy corner. Rent is \$4,000/month. Bright office with lots of natural sun light. Leasehold Improvements & Equipment Only. \$45K

BUENA PARK

Group Solo Practice w/ 41 Years of Goodwill. Excellent corner location convenient to the 5 and 91 freeways. Seller has 2 eq. ops., and there is a room for overflow. Seller has his own staff, phone number and charts as well as ownership of his equipment. The suite is 1600 sq. ft, and his half of the rent is \$1,400/month!. 80% insurance - 20% cash - long-term quality staff and 5 star Yelp reviews!. Seller is retiring. RECENTLY REDUCED \$214,000; Accepted offer, Back up offers encouraged.

FULLERTON

4 eq. ops. in a 1,100 sq. ft. suite located near downtown Fullerton. New condos going in nearby. Excellent Signage, ample parking in the rear of building, and a bus stop right out front. Lots of foot traffic. 9 Years of Goodwill. Retiring Seller. 5 Star Yelp reviews. Low Overhead Recently Reduced \$99,750

GARDEN GROVE - NEW LISTING

3 eq. ops. in a clean, bright, streamline, 950 sq. ft. suite located in a single story, strip center. High density area on the

The best practices are often sold in as little as 72 hours to pre-qualified buyers. These "plum practices" are easy to sell and easier to finance because of their profitability and history. If you have good credit and want to get the inside track on the best practices, call me. We will make it happen.



Ellen Wood
RE Agent - Sales & Marketing Associate
18 Years in the Dental Practice Sales Industry

Ph: (909) 542-4891 • Fax: (866) 890-1033 • info@gregbeamer.com • www.gregbeamer.com

border of Anaheim that offers a lot of traffic with a frequented shopping center nearby. The practice has the opportunity to be open more hours. Patient Charts Included. Priced to Sell! \$79,500

HUNTINGTON BEACH - RECENTLY REDUCED

4 eq. ops. in a spacious, nicely designed suite located in a newly renovated building with excellent visibility. Large windows with plenty of natural light and great views. Rent is \$4,200/month. 30+ years of Goodwill. Seller currently works 2 days a month but would like to concentrate on his Glendora practice. Approximately 125 active GP/Prosth patients are included in the price - \$145,000, or if you want him to take the patients with him, he will sell the build-out for \$70,000 firm.

LA HABRA TURNKEY - MOTIVATED SELLER

4 eq. ops. & 1 plumbed not eq. op. in a 1,600 sq. ft. suite located in a frequented, single story, strip center on a busy street with Excellent exposure and signage. Suite is streamline and nicely designed. Rent is \$2,740/month. The practice has not met its full potential on a 3 day work week. \$135,000 AVAILABLE!

MISSION VIEJO TURNKEY - NEW LISTING

Beautiful, completely remodeled suite that offers 3 eq. ops. and 1 plumbed not eq. op. in a 1,200 sq. ft. suite. The practice is located in a busy retail center with excellent exposure. Newer equipment, Intra Oral Camera, Digital Xray, Newer computers and Dentrix Software. Collected approximately \$331,247.11 in 2017. Patient Charts included. Asking \$180,000. Accepted Offer - Back up offers encouraged.

TORRANCE - NEW LISTING

3 eq. treatment rooms & 1 plumbed not eq. treatment room in a spacious, 1,800 sq. ft., beautifully designed suite located in a two story professional building close to the local hospital and area schools. High Profile Area! 9+ years of Community Goodwill. Large windows throughout. Solid practice and patient base with an excellent staff in place. Cash and Insurance income stream. Collected approx. \$414,812 for 2017.

SAN DIEGO COUNTY

SAN DIEGO - NEW LISTING

2 eq. ops. in a 1,000 sq. ft. suite located in a two story Medical Plaza convenient to the 5 freeway. Bright, clean, streamline suite. Midmark Chairs, Lights, Deliveries, Soredex Optime Digital Scanner, Intra Oral Camera, and more. Newer Equipment. Leasehold Improvements & Equipment Only \$65,000 or best offer!

RIVERSIDE/SAN BERNARDINO COUNTY

FONTANTA - NEW LISTING

4 eq. treatment rooms & 1 plumbed not eq. treatment room in a spacious 1,400 sq. ft. suite located in a busy, single story, strip shopping center in the heart of town convenient to the 10 freeway. 33 Years of Community Goodwill with 5 Star Yelp reviews. Long term, quality staff. Seller is moving out of the State. 70% INSURANCE & 30% CASH. Collected approx. \$814,824 in 2017.

INLAND EMPIRE - NEW LISTING

Established, High-End, Stable, Large, Cash/Insurance practice in the Inland Empire. Buyer must be well qualified, financially strong, have significant assets, managerial skills, and looking for a top of the line opportunity. 100% financing is available to qualified buyers. Practice could be managed on 2 days a week. Seller is requesting a resume and confidentiality statement from potential buyers. Drop us an email if interested.

REDLANDS - NEW LISTING

3 eq. ops. in a 850 sq. ft. boutique style suite located in a single story, store front building close to the City Hall, Mall, Area Schools and convenient to the 10 freeway. Large signage and visibility. Rent is only \$1,200 per month. Seller has put in over \$80K in tenant improvements but needs to concentrate on his Rancho Mirage practice. Seller is asking \$100,000.

REDLANDS - NEW LISTING

6 eq. ops. in 2,800 sq. ft. suite located in a two story, mixed use building. Excellent exposure in a frequented center on a busy corner with a Starbucks, established restaurants and a gas station. Has a contract with the local VA to take overflow. 80% insurance & 20% Cash. Collected approx. \$172,380.54 in 2017 on a 2.5 day work week. Asking \$70,000.

SAN BERNARDINO - NEW LISTING

5 eq. ops. in a recently remodeled, nicely designed, spacious, 2,200 sq. ft. suite located in a single story, free standing building. Excellent signage and visibility on a busy street close to the area hospital and the 210 freeway. Established as a dental practice for over 35 years. Rent is \$3,200/month. Seller is relocating. Leasehold Improvements and Equipment Only. \$105K

SAN BERNARDINO - RECENTLY REDUCED

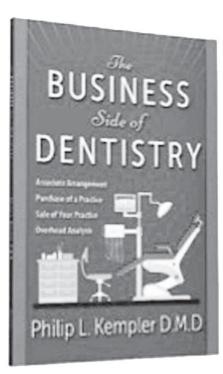
3 eq. ops. in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Open Dental Software and Digital Xray. Seller currently works 3 days a week. Seller added Medical late last year and is on target for a nice increase this year. \$199,000

Sold in the last 30 Days:

Los Angeles, Long Beach, Temecula, Fountain Valley, Westminster.

Buildout Opportunities available in:

Century City, Downey, Glendale, and Thousand Oaks. email us for the information!



"The best book I ever read on dental prosperity!"

Los Angeles Dentist, Dr. L. Chen

Dentistry is a business and this book is the business side of dentistry. Whether you are just out of dental school, buying your first practice, or selling your dental practice and heading into retirement...this book will be beneficial:

- · Associate arrangement—What to expect on your first job
- · When and where to buy a practice
- · How to value a dental practice
- Due diligence—What are you really buying? Look deeper!
- Overhead Analysis—Poor overhead control reduces your take home pay!
- Tax consequences of buy or selling a practice. "Asset allocation" two words that can make or break the deal.
- · Practice brokers...the good, the bad and the ugly!
- Includes overhead analysis templates and retirement in come planners.

"The info about due diligence when buying a practice on Pg. 33, prevented me from making a monumental error that would have cost me hundreds of thousands!"

Dr. Claire Bishop, DMD

"The chapter on overhead control completely changed the way I operate and my overhead has dropped from 70% down to 50% while simplifying my life."

Gregory Jones, DDS

"I've been practicing for decades and wish this book had come out sooner. Dr. Kempler addresses so many aspects of dentistry that directly impact profitability... lessons I learned the hard way during my career. This book is a must read!"

Dr. Dean Patterson

"One chapter just saved me 1000s of dollars in taxes for 2017!!! Thank you Phil!"

Dr. B. Barrymore

Buy on Amazon by searching:

The Business Side of Dentistry by Philip L. Kempler D.M.D. or email: bizsideofdentistry@gmail.com

Central Irvine Location.Beautiful Dental office for sale in a GREAT LOCATION!!! Great Visibillity. Sale includes 15+GOODWILL, selling with 1500+ patient base. 3 Operatories. Only dental office in the entire Irvine center. Walk in patients come in daily. Office Accepts PPO, Indeminity, and CASH. Seller will give rights to marketing which brings in guarenteed 15 New Paitients per month. \$650,000+ In revenues, with seller working only 3 days a week. dentalexplorer0@gmail.com

General Dentist position MERCED, CA Monday thru Thursday. One year experience is a plus. Great pay plus bonus compensation. No HMO. Will mentor. Start ASAP. Email resume: aram1501@hotmail.com or text 909-382-1067.

BAKERSFIELD Pract. & Bldg. for sale. (4) op comput G.P. Free Stand. Duplex Bldg. Major thoroughfare. 2017 Collect \$542+K on (3) days/wk. Seller relocating. D&M Practice Sales 818.591.1401

OC Fashion Island unique situation lady DDS GR \$ 400K. Call Tom Fitterer 714-345-9659

Daimond Bar office 4 Sale 5 ops in 2300 sqft, new remodel and roomy design, Dentrix and digital X-ray, located in one story, busy, strip shopping center with excellent corner signage, collected over 500K last year, Dr retiring and willing to help transition. text to 626-203-1720

Grosses \$900,000 a year with doctor only working 11 days a month. Practice has tx thousands of patients and is recognized as a top Ortho office in the Central Valley. Practice has state of the art technology, computer imaging, digital pan/Ceph, Apple imager and Dr Sarver case presenter. Office has low overhead is profitable and is located in an area with tons of young patients. Contact orthocentralvalley@gmail.com

DENTIST. Gonsulting firm seeking Practice Transition Consultant. Immediate need in northern and southern CA. Must have/obtain a real estate license. Full Training and support. Unlimited earning potential.careers@paragon.us.com 866-898-1867.

S. ORANGE COUNTY GENERAL PRACTICE FOR SALE - 4 Ops, 3 Equipped, Digital, Laser, CariVu. 2017 GR \$331K on 20-24 hrs/wk. w/Specialty work referred. HSPPT-Thinh Tran-949-533-8308 #CA509

2PRACTICE &1CONDO SALES: IN SACRAMENTO AREA. NO BROKER FEES. HIGH COLLECTION/LOW COST. 3/3 FULLY EQUIPPED OPS AND 2 PLUMPED. EMAIL: tmwrk.3@aol.com

Buying a practice? Call today for a free consultation regarding the process and legal issues involved with your practice transition. (888) 776-5384. www.dental-attorney.com

Need to look something up from a previous edition? Find anything printed in an old edition instantly using the search engine on our Dental Trader Archives page at http://thedentaltrader.com/archive.htm.

Small Gity nr Bakersfield Gr 40K a month in 2 days wk,1800 sq ft 5 op with small apt all for \$330K. Call Tom Fitterer 714-345-9659

Dental office for sale Bloomington CA 5eq.ops +1 plumbed not eq.op Excellent exposure and sigmage on busy street. convenient to 10fwy. pt base is PPO/Cash and 10%Dentiacal.2017 gross 458 on 3-4 days/week . Digital x-ray dental.As is make an offer!. call Sandra for details (909)877-9741 smile@smart-dent.net

RDA COURSES-*Lowest Priced*-(Board Accredited) Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at ADMinstitute.com.

LAKE ELSINORE GENERAL PRACTICE FOR SALE — 6 ops general practice — Dr retiring after 26 years — grossed over \$470,000 in 2017 — digital Pano and xrays — Thomas & Fees Practice Sales (714) 544-4341

PRACTICE FOR SALE San Diego (San Carlos area) GP with 3 Ops in approx. 1000 sq.ft. In Prof Bldg along busy street. Seller very anxious. SDPS: 760-599-7828

2 COMPLETE OPERATORY PACKAGES. USED EXCELLENT CONDITION.1BELMONT CHAIR,1 MARUS CHAIR, AND 2 MARUS DELIVERY SYSTEMS WITH CUSPIDORS, 2 OPERATORY OVER HEAD LIGHTS.EACH PACKAGE \$1500 OBO.PLEASE CALL 3107191865.MANAGER

Attention DAS! if you have at least 15 month of work experience you are eligible to obtain your RDA license by completing our weekend courses, increase your salary, check our 5 star reviews, call Ms Grant (626)345-0005 ADMInstitute.com.

OC BEACH CITY ABSENTEE GR \$550K 4 OPS RM FOR 5TH, VALUABLE RE possible. Own mgr will do one millilon frst yr. Call Tom Fitterer 714-345-9659

Atascadero Office Lease 3 Ops, Lab, Reception Area, Private Office, Waiting Room Mary Kubacki BRE Lic:01344394 805.544.2013x2 rentalsbymk@hotmail.com

IMPLANT/05 PRACTICE FOR SALE-SOUTH BAY LA AREA: 3 Ops, WinDentOMS, Digital, Pano, CBCT. 2017 GR \$475K. HSPPT-Kerri McCullough 949-300-0312 #CA498

Las Vegas Dentist Position Available Are you Tired of paying state income taxes? Great FT Opportunity in Las Vegas, NV - \$700/day or up to 30% of Collections, Medical/Vision/401K, 2 Weeks Paid Time Off, Mentorship Program, Strong Business Support Team, CE Courses Monthly, Certification Reimbursement, Earned Ownership Opportunities Available! Avg. 120 New Patients per Month, Clinical Autonomy - Apply at BDGCareers.com or call us at 657.845.3532 - PilarPeynado@BDGDentalServices.com.

Laser clip-ons from innovative optics. OD5@ 900-3000nm and OD5@900-3K @ 9K-11K nm.Each 200\$,both 350\$.415-990-6574 fyetek@yahoo.com Dr Yetek

25 Years Experience

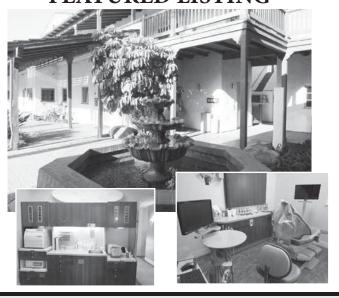
NORTH COUNTY SAN DIEGO

FEE FOR SERVICE PRACTICE COLLECTING

\$1,688,540 IN 2017

This practice is located on the 2n Floor of Two-Story Professional Building and has been serving the community since 1970's. This Fee For Service practice has shown consistent growth and historically collected over \$1,500,000 for the past several years. Offering 8 treatment rooms of which 6 are fully equipped in a nicely designed 2500 square foot suite, Co2 Laser, Digital X-ray, CEREC – Cone Beam (Sirona), Eaglesoft PMS and so much more. There are a total of 14 hygiene days per week. Seller works 4 days per week. The staff is long term and well trained. Buyer net of approx.. \$472,252 after debt service. For those who have been looking for the perfect practice, you search is over. Call now, will not last on the market.

FEATURED LISTING



RIVERSIDE COUNTY

CORONA

COMMERCIAL PLAZA LOCATION

The office is conveniently located off the 91 freeway providing easy freeway access. Offe in two operatories, Pano, Digital X-ray, Open Oct al 3 ffty the and Much more. Ideal opportunity for satellite office or specialty practice. Ample patient parking and reasonable rent terms. Save thousand in build-out cost. \$45,000.00.

CONDO SUITE FOR SALE

Offering over 20 years of Goodwill. The practice is housed in approx. 1500 square foot suite condo in two-Story Professional Building. This prime area in Riverside County has major housing developments going up in the immediate surrounding area of this office, attracting 100s of new families into the area. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. The office collected \$543,171 in 2017. Seller works 3 days per week and associate works 2 days per week. Condo suite is available for sale. Seller will consider lease as well. A must see opportunity!!!

SAN BERNARDINO COUNTY CHINO

PRACTICE COLLECTING OVER \$579,102 IN GROSS REVENUES IN 2017

This 4 operatory facility is located in Two-Story Professional Building in prime area of Chino conveniently located off the 71 Freeway. The surrounding area has had major development with retail shopping centers, restaurants and other businesses. The practice has a history of being quite profitable collecting over \$579,102 in gross revenues in 2017. This practice offers 12 years of Goodwill, digital x-ray, intra-oral camera and much more. Seller owns condo suite and will offer reasonable rent with first right of refusal to purchase condo at a later date. Truly a GEM!!!

LOS ANGELES COUNTY

LOS ANGELES COUNTY PRACTICE

CITY OF BELL W / REAL ESTATE FOR SALE

Free standing building located on major thoroughfare providing excellent exposure and signage. Easy commute from 710 freeway on highly travely array, by thousands of daily commuters. The practice oriers 6 eq. ops. in 2,194 sq. feet building with ample private parking. This great locations attracts 40 new patients/mo. Digital X-ray, Intra Oral Camera, Practice Web Software and equipment that averages 7 years old. Collected \$440,391 in 2016.

THOUSAND OAKS

MANAGING DENTIST

Great opportunity for Specialty practice or Satellite practice in prime area. Located on 2nd Fl. of two-story professional building. Seller reduced her 4 day a week practice down to 2 days per week due to initial as that March 2017. The office offers 3 ops, 1 plumbed, digital x-ray, Practice Web software. Collecting \$191,757 in 2016. Referred out all Endo, Oral Surgery, & Perio for past couple of years due to inability to perform regular services.

in Dental Practice Sales



ORANGE COUNTY

ANAHEIM DENTAL LOCATED ON MAJOR THOROUGHFARE

REAL ESTATE FOR SALE

Beautiful built-out facility, completed renovated inside and out located on State College Bl. providing excellent exposure and signage. Conveniently located planting as sy freeway access from the 91 Freeway, 5 Freeway. In 77 Freeway. This office offers 4 operatories (2 equipped), digital x-ray. Sirona Pano and much more. Truly a GEM. A Must See Opportunity!!! *PRICED REDUCED*.

ORANGE

COMMERCIAL PLAZA LOCATION

This great opportunity offers 4 operatories, (2 equipped) in nicely decorated 1400 square foot suite in two-story commercial plaza on Tustin Avenue jest south of Katella Avenue. This ideal located provides excellent signage, foot traffic and easy freever commute. This paperless office offers digital x-ray and equipment is only 10 years old, but hardly used. Seller only working 1 1/2 days per week. The

office collected \$94,690 in 2016 on 1 1/2 days week. Call now!! **Priced below replacement cost at \$85,000.00.**

TURNKEY OPPORTUNTY

Located in free standing building on major thoroughfare providing excellent signage and exposure. Easy freeway access from the 22 Freeway. This ideal location attracts an average of 30 new patients per month. The 2021 square foot office has been completed renovated and offers five fully equipped operatories, New Carestream digital Ceph/Pano, intra oral camera, paperless office and much more. The chairs have been newly refurbished and the office shows pride of ownership. The office has been opened since Jan 2017 and collected \$191,372 in 2017 Call now, this opportunity will not last on the market.

SOUTH ORANGE COUNTY

NEW LISTING

Ideal for someone looking for room to expand. The office offers 6 operatories, 3 equipped in large 2000 square foot suite. Located in professional building in prime area of South Orange Courty Processes is computerized, digital x-ray and much more. Priced below replacement cost. This Turn-Key opportunities offers great potential. Call now for details.

SAN DIEGO COUNTY

DENTAL OPPORTUNITY WITH REAL ESTATE FOR SALE

This turn-key opportunity has been established for over 64 years. Seller retiring working only 2 days per week. The office is located in a free standing building on a busy street attracting an average of 12 new patients per month. The office offers four operatories of which 3 are fully equipped with Adec Dental Units, Digital X-ray, Easy Dental Software and Intra-oral camera. Solar panel have been installed on the building and there are no electric bills saving hundreds of dollars annually. This opportunity offers great potential. Call now for details.

NEW OPPORTUNITIES COMING UP: Azusa, Cerritos, Fullerton, North Hollywood, Norwalk, Los Angeles.



Office: 951-309-3196

Cell: 951-437-0419 • Fax: 951-430-1041

Email: tinaochoa.dentalbroker@gmail.com

Website: www.ddsxpressrealty.com

Tina Ochoa, Dental Broker "The right choice"



Bellflower PT Ldy DDS with small children doing 100K 3 ops only \$65K. Buyer should do 350 to 400 first year Call Tom Fitterer 714-345-9659

LA downtown/K-town area, 1800sqf, 3 ops, fully digital, remodeled interior, 3.5 days/wk, New Pt. 20+/Mo, Avg.280K/yr, Asking \$95K joyeuna72@hotmail.com

SIMM CEREC 3 Red Cam 2005 Dental Acquisition Unit (NOT FUNSTIONAL) AND Milling UNIT (FULLY FUNCTIONAL) COMES WITH ORIGINAL STORAGE CABINET AND MORE THAN 200 EMPRESS BLOCKS EXPIRED BUT CAN BE USED FOR TRAINING PURPOSES FOR \$1850 OBO FOR LOCAL PICK UP ONLY CALL VERONICA @ 559-661-4114.

DENTAL OFFICE FOR SALE ESCONDIDO. Buy instead of Lease-Dental Building in best location ever. Stunning, turnkey, 2000 SF, single story and recently renovated. Ample free parking and history of walk-by traffic/new patients. Spacious, prestigious doctor's office with own entry. Also consult room, six ops, two labs, two restrooms, staff room, and beautiful, large reception area with bay window and crown ceiling moulding. Contact 760-739-1312 or blaney@cox.net

Placer County Dental Practice for Sale. 6 ops+, grossing over \$1M/year. Call 888-277-6633 or venus@promed-financial.com for more info.

INLAND EMPIRE INCL Valuable RE 3000 sq ft 7/8ops , A-dec the best,incl cone-beam gr 1.3. Full Price incl RE 2.5. Call Tom Fitterer 714-345-9659



You can review, renew, revise or delete any ad you place from the MY ACCOUNT page at any time. If you are unsure if your reader ad is active or expired, login to

dentaltrader.com

and review your ad placements from the <u>MY ACCOUNT</u> page.

It's easy and convenient.

Horizon Dental Group in El Cajon, CA is expanding and looking for Dental Assistants. Please e-mail your resume to horizon-dental2000@yahoo.com or fax to (619)440-0719.

3M Clarity APC PLUS brackets . 8 BX of 5 UR 4/5 6bx of UL 4/5. 24bx L 1/2 , 6bx LL3(H) 6bx LL4 (H) 6bx LL5(H), 4bx LR3(H), 5bx LR4(H), 7bx LR5(H) \$5 per bracket (\$25 per BOX) COD ONLY pdcmulholland@gmail.com

General Dentist position MERCED, CA Monday thru Thursday. One year experience is a plus. Great pay plus bonus compensation. No HMO. Will mentor. Start ASAP. Email resume: aram1501@hotmail.com or text 909-382-1067.

NEWPORT BEACH turn key practice/leasehold and equipment for sale by owner,LOW RENT,MODERN DESIGN, Grate location 8182750503

NEWPORT BEACH turn key practice/leasehold and equipment for sale by owner,LOW RENT,MODERN DESIGN, Grate location 8182750503

Practices for sale in Northern and Southern California, with multiple practices in Contra Costa County, in Placer County, San Francisco, Orange County, and San Diego. Contact ProMed Financial for more info at 888-277-6633.

PEDO PRACTICE FOR SALE-WESTERN SAN FERNANDO VALLEY: Upscale area, 4 Ops, Pano, EagleSoft. 30 NP/mo. HSPPT-Kerri McCullough 949-300-0312 #CA399

\$800/day minimum pay rate for Dentistto join our team. Our office is located in California's central coast 70 miles north of Santa Barbara. Improving our patients dental health through education and friendly communication is our goal. Current DDS or DMD licenses required, licensed to work in California. Bilingual in Spanish favorable, not necessary. Immediate openings for full time or part time. Vacation/Sick pay. Please email resume or fax to (805)922-5333. Call (805) 922-5122 for more info.

PRACTICE FOR SALE/PALM SPRINGS GP W/ 3 eq ops in a 1,200 sqft office. Grossed \$365K in 2017. California Practice Sales. Inc. Phone: 714-639-2775

IRVINE GP LADY GR 1.2 MILLION 5 OPS. Call Tom Fitterer 714-345-9659

High Teth, Orthodontic practice in the Central Valley. Grosses \$900,000 a year with doctor only working 11 days a month. Practice has tx thousands of patients and is recognized as a top Ortho office in the Central Valley. Practice has state of the art technology, computer imaging, digital pan/Ceph, Apple imager and Dr Sarver case presenter. Office has low overhead is profitable and is located in an area with tons of young patients.Contact orthocentralvalley@gmail.com.

North Long Beach, High Identity Bsy St, 50% hispanic, Part time Ldy DDS grossing Approx \$125, 1600 charts, Seller refers a lot, 3 ops plumbed 2 equipped, Only 85,000 Call Tom Fitterer 724-345-9659

MADE IN USA / 10 YEAR WARRANTY



Name-Brand Implants and Parts Up to Half-Off! Surplus inventory from dentists who have changed system. Large stock of Nobel, Astra, Implant Direct, Camlog, and more! Final or healing abutments, transfer posts, replicas, surgical kits, etc. We buy components, too. Contact us at dentalvalues@gmail.com

Dental Hygenist Needed ASAP in a small office. Must be team player. Professional, Friendly, Excellent customer service. leeandchoidds@outlook.com

Assoc/Partner FTS N.Ca. practice has too many pats. and needs a dedicated DDS to move to our rural community. Besides having a thriving practice we have state of the art equipment including an E4D machine. We have a beautiful facility with highly trained RDA's and 5 RDH. We have tremendous trails for hiking, fishing, and hunting. Salary starting at 30% of production. We have the largest practice in our rural community just north of Reno NV. Email for more info: susanvilledentalcare@live.com.

SIMI VALLEY Remodeled (3) op Boutique G.P. 2017 Gross Collect. \$277+K p.t. Digital x-rays. Dentrix. Seller retiring. D&M Practice Sales 818.591.1401

BOARD APPROVED RDA COURSES Infection Control \$199, Coronal Polishing \$269, Radiation Safety \$380, Pit & Fissure Sealants \$329. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com.

FOLSOM OFFICE IOCATION SALE-.1200 sqft, Turnkey, 3ops, digital pano, sensors, lightly used equip folsomofficesale@gmail.com

3D Printing. CE Courses for in office 3D printing. Live Digital 3D Dental Workshop, and Online Courses. wwww.learndental3D.com and www.michaelschererdmd.com 209-536-1954.

\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 ext.4 /www.ADMInstitute.com/ let me come to you! check our 5 stars Google & Yelp reviews.

OC LADY DDS est 11 yrs Grossing \$325 net \$135, Part time Refers out as much as she does. Very popular Rapid Growth near Lake Forest, Beautiful 3 ops 2 a-dec pan, windows, 30 to 40 new patients/mo. if your an associate in area, made to order, CONDO for sale when you want to buy an payoff in 7 to 10 years and be rent free for balance of your career Full price \$325. Call Tom Fitterer PPS 714-832-0230

RIVERSIDE GOUNTY GENERAL PRACTICE FOR SALE: 4 Ops, Digital, Paperless. Modern Design. 2016 GR \$688K, \$223K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA471

"Dear Art: Thank you for walking me through each aspect of the claims process. I would absolutely recommend your services to anyone who is filing a personal disability claim as I now understand it is far too complex without an expert." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

You need a friend in the business.

The practice of dentistry is challenging...especially in California. Changing tax laws, redefinitions of Independent Contractors and discovery of errors, omissions and outright fraud related to dental practice acquisition (especially those offered by FSBOs) require experienced, expert handling. You need someone who has seen it all and knows what to look for...someone to protect your interests, your money and long-term profitability. I am that man.

- Acquisitions and Due Diligence
 - Tax Planning and Compliance
 - Accounting, Payroll, Business Management
 - Cash and Debt Management
 - Risk Management
 - Business Plan and Strategy
 - Loan Negotiations
 - Dental Forensic Accounting
 - Divorce Financial Analysis



"We walked away from many unsuitable deals and offices before we finally found a great office. Fazel is persistent, highly educated & experienced, and an expert in dental industry."

Actual DDS client. Reference can be provided upon request!

Request your complimentary copy of my e-book, "Dental Practice Valuation & Due Diligence" or call to reserve a seat at my workshop, "What to look for when buying a practice." Learn the simple questions to ask that reveal the truth about a dental practice's actual net worth! (Mention this ad and receive your seminar seat free.)



FAZEL MOSTASHARI

Master of Business Taxation, MBT Certified Public Accountant, CPA Certified Fraud Examiner, CFE Personal Financial Specialist, CPA/PFS

Committed to Serve Clients' Financial Needs Exclusively & Independently

Cal.Dental.CPA@Gmail.com • SoCalDentalCPA.com • (818) 884 2549

OC BEACH prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full ;rice \$150,000. Call Tom Fitterer 714-345-9659

ORTHODONTIST LOS ANGELES – WESTSIDE. Newly refurbished, contemporary. Exceptional opportunity to establish or relocate your practice. Freestanding facility. Synergy with General Dentist and Pedodontist both provide continual in-house patient referrals. All leasehold improvements completed minimal start up cost. Excellent visibility. Tremendous traffic count. CALL: (310) 274-8204.

Lake Forest In Lady estb 11 years retiring, 3 ops adec Grosses \$350k Refers out 5 Endos a wkk 3 to 5 implants 3 to 4 ortho cases Talented Buyer will do \$599K first yr Full price \$325 K Beautiful call Tom Fitterer 714-345-9659

Fazel helped me discover & understand embezzlement in my office. He helped me strengthen internal control& collection procedures. I am so glad we had him review the records and help decrease our risks! Dr. Sasha. Cal.Dental.CPA@Gmail.Com

PRACTICE FOR SALE SIMI VALLEY GP + BLDG w/ 4 eq ops in a 1,900 sq ft office. California Practice Sales, Inc. Phone: 714-639-2775

LANCASTER PERIODONTAL PRACTICE FOR SALE — 4 ops — Dr retiring after 35 years — grosses over \$170,000 on 2 1/2 days/wee - Thomas & Fees Practice Sales (714) 544-4341

APROVED DENTAL ASSISTANTS COURSES,8 HOURS INFECTION CONTROL, X-RAY, CORONAL POLISH AND SEALANTS, CALL FOR SPECIAL PRICES 323-582-1999.

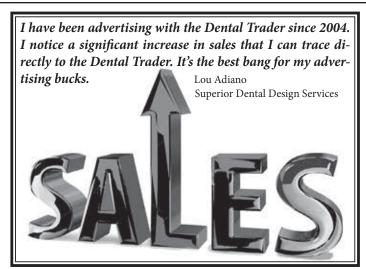
PRACTICE FOR SALE RANCHO BERNARDO. Situated in Prof Bldg. at major intersection. 2 doctors share 8 Op office. SDPS: 760-599-7828

San Diego: 5 ops I \$1,250,000 I Super-premium, high-tech practice in a prime location! Voted San Diego's Best Dental Practice multiple times. Features top-of-the-line equipment, private office with restroom, large lab, and staff lounge. Loyal patient base. Imagine living in a beautiful area and taking on a truly special practice! IntegrityPracticeSales. com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

PRACTICE FOR SALE CARSON GP 33 yrs goodwill w/ 5 eq ops. Grossed \$275K in 2017 California Practice Sales, Inc. Phone: 714-639-2775

RANCHO PALOS VERDES Office Sublease. 3 equipped operatorie & Surgical suite. Ideal for specialist. Available immediately. In a busy shopping center with HIGH VISIBILITY. Call for details 310-993-4474 or email gpdds@msn.com.

PRACTICES WANTED IN ANAHEIM, ORANGE & LA COUNTY \$500k+ Collections. Real Estate desired. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.comlLCFPracticeSales.com



American Manufactured Dental Equipment, in Corona CA, available direct to the dentist. Cut out the Over Priced Big House Dealers get factory pricing, factory install, factory support, 50 years experience. Visit our website WWW.DHPDENTAL. COM call (800) 423 - 5657. 10 Year Warranties. SHOWING AT CDA - San Francisco - #1802 9/6 - 9. 2018

VAN NUYS (5) op Turnkey. (4) ops eqt'd. Exposure/Visibility. Approx. 2,500 Denti-Cal charts included but not guaranteed. D&M Practice Sales 818.591.1401

LAX AREA 2 eq. ops. located in a busy Urgent Care Clinic. Leasehold Improvements & Equipment. Greg Beamer 909-542-4891

Lancaster shopping center practice collects \$300,000 on 3 days per week. Absentee owned. 3 equipped ops. Motivated as associate is leaving. Asking \$75,000. Kurt Skarin 805-777-7707

San Francisco Dental Practice for sale, 5 ops+ grossing \$1.6M. Call 888-277-6633 or venus@promed-financial.com for more info.

PASADENA (3) op comput G.P. Prof. bldg. 2017 Gross Collect \$332K on (3) days. Digital & Dentrix. Seller retiring. D&M Practice Sales 818.591.1401

SANTA BARBARA COUNTY GENERAL PRACTICE FOR SALE: 10 Ops, 18 years Goodwill, In-house specialists, EZDental, Digital, Pano. GR \$1.3M w/\$462K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA503

Chino Practice collecting \$579,102 in 2017, 12 Years Goodwill, Upscale area. Tina Ochoa, Broker (951) 309-3196

Cloud Phone System: Less costly than regular phone systems. Simple, flexible, powerful voice & data solution. Low price. Cutting Edge Technology. Fully hosted PBX. Latest phone Internet technology without need and cost to purchase own on-site PBX. Call 800-273-5033.

Prevent associate employment issues. A strong associate contract will establish the guidelines for a smooth working relationship. Free Consultation. (310) 776-5384 www. dental-attorney.com

Meet Rebecca Lang, DMD

"List your San Diego practice with me now and I will dedicate a display ad featuring only YOUR PRACTICE EXCLUSIVELY in the next edition of this publication."



San Clemente Orthodontics

Doctor is currently enjoying a relaxed work week of only 3 short half-days per week. The growth potential here is unlimited! It would cost more to build from scratch to start practice here than to buy this rare gem collecting over \$400k annually! Won't last long. Street level office with 2,896 square feet & 6 Open Bay Chairs (4 + 2 Exam) in one of Orange County's most envied beach towns.

Full Price: \$325,000



Western Practice Sales 800.641.4179 • Cell: 858.888.2442

wps@succeed.net | westernpracticesales.com 937 Pearl Drive, San Marcos, CA 92078

BRE Lic. #02011891

SANTA MARIA: Live and practice in this desirable collegiate coastal community! 930sf w/ 3 ops \$395k (DG-865) WPS/800-641-4179

Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com.

Opportunities are now available for dentists to open their own private practice within selected Walmart Supercenters. This is a "sole proprietorship" opportunity (not corporate dentistry) and you set your hours and fees. No percentage/ fee sharing. Average traffic of 40,000 consumers weekly including hundreds of Walmart employees and their families with company dental insurance. See video and submit your application at http://www.valuedentallicensing.com

LEGAL TIP: Does your attorney have "big law" experience outside the practice sales bubble? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

GP 10000 for "PEDO" office in LA. ***Guaranteed \$650 base + bonus + sign-up bonus. Email papDentalCorp@gmail.com.

GENERAL PRACTICE FOR SALE-CENTRAL OC: 4 Ops, Busy street. 40+ years Goodwill. Digital. 2016 GR \$533K w/\$179K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA440

Attorneys at Wood & Delgado are "honest, accurate, efficient and confident." Trust your future with the Best. FREE consultation! Call 800.499.1474 www.DentalAttorneys.com

PALOS VERDES GENERAL PRACTICE FOR SALE – 4 ops private general practice – Dr retiring after 39 years – grossed \$600,000 in 2017 on 3 easy days/week — 4 days hygiene/week Thomas & Fees Practice Sales (714) 544-4341

"There was not a single misstep along the way thanks to your knowledge and guidance. I think that the package was so complete and so well done and not missing anything, that they really had nothing to say except to start the checks when the wait period ended. I expected a fight or at least a tussle, but nothing so far. Thanks again for helping me and my family." Art Fries RHU-Disability Claims Consultant. 800-576-1911 www.afries.com

SAN CLEMENTE Ortho: Huge growth potential by expanding relaxed work week! 2896 sf w/ 6 open bay chairs \$325k (KG-779) WPS/800-641-4179

\$50 CPR/BLS American Red Cross, 4 CEUs. Orchid (626)345-0005 ext.4 /www.ADMInstitute.com/ let me come to you! check our 5 stars Google & Yelp reviews.

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

Oral sedation certification by experienced specialist for \$1,875. Weekend courses, do not miss time off the office. CIDE (805) 676-1063

GENERAL PRACTICE FOR SALE-LAKE ARROWHEAD: 6 Ops, SoftDent, Digital, Pano, PPO/FFS. RE also for sale. GR \$1.1M+. HSPPT- Steve Caudill 951-314-5542 #CA517

Ventura: 3 OPS I \$558,000 I Busy well-established general practice located in the popular seaside city of Ventura, CA! This profitable practice features 3 beautiful and modern operatories, on-site lab, comfortable waiting area and a large executive-style office. Building is set on manicured grounds and features plenty of parking as well as easy access from the 101. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

Cral Sedation re-certification course \$675 by Dr. Proussaefs, mandatory 7 hours course before renewing your permit, www.dentaloralsedation.com CIDE (805) 676-1611

Santa Clarita 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. Full price \$250k. Call Tom Fitterer 714-345-9659

Attention Dottors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com.

Want a better plan? "Knowing that I have an individual disability policy that offers guaranteed provisions, no rate increases and no cancellation risks vs. a Certificate that offer NO GUARANTEES (such as those others offer) gives me greater peace of mind." Dr. Nguyen – Garden Grove. Call Lucy Barrera at Disability Insurance Solutions, Cell: 818-259-8305 Office: 949-440-5373. A few minutes on the phone is all it takes.

"I read this book in one sitting while sitting by my pool. I was engrossed by the information that revealed solutions to existing problems within my dental practice and I even had to laugh when I read some of the things the author says you should never do...things I had already done and regretted. It was like a crash course in dental success. Great book, I highly recommend an afternoon reading Dr. Kempler's THE BUSINESS SIDE OF DENTISTRY." - Dr. Bob Carter. Order yours at Amazon.com or email bizsideofdentistry@gmail.com. \$24.99

Periodontist (Board-Certified) in your OC/LA office. Implants, third molars, IV sedation, all perio surgeries. I bring all instruments and equipment. Gentle and caring with patients, great case acceptance. 619-804-8339 socal-periodontist@gmail.com

CALL COURTSIDE! "...we normally don't have a problem collecting our invoices, but we've had a few that we could not collect and we reached out to Courtside Solutions after getting our judgment and collect our judgment of \$5000.00. Give courtside solutions a try if you have uncollected court judgments. -Robert Young Call Courtside Solutions at 949-527-6550 or visit www.courtsidesolutions.com

DENTAL DIRECTORY



CALIFORNIA PRACTICE SALES INC



John W. Knipf President

Robert A. Palumbo Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867 (714) 639-2775 · www.calpracticesales.com

Professional Practice Lending Program

- Practice Acquisitions
- Partnership Buy-ins and Buy-outs
- Refinance and Debt Consolidation
- Expansion and Relocation

CALL HOWARD BOLES

949.379.5704

howard.boles@homestreet.com



HomeStreet Bank



Go for the best - Get the Highest Rated Software by the ADA*

800-273-5033

Online demo - www.ez2000software.com







P.O. Box #6681, Woodland Hills, CA 91365 Phone: 818.591.1401 • 866.425.1877 Outside So. CA www.dmpractice.com

CA Broker Lic #01172430



"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C Santa Monica, CA 90405

(310) 450-5708 info@lecpa1.com

Success Through Diligence

DENTAL LAW FIRM IN THE NATION



WOODANDBELGADO



- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE

800-499-1474 www.DentalAttorneys.com



SPACE AVAILABLE Call 877-888-423

San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

For More Information Call:

(760) 599-7828 WWW.SDPRACTICESALES.COM

✓ HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100 ppt@henryschein.com www.henryscheinppt.com

DENTAL DIRECTORY



PRACTICE SALES & APPRAISALS

Reliability & High Ethical Standards
You Can Trust -Proven Results
You Can Count On

Lou Bermudez, Broker or Frederic Sherman, DDS, Broker (714) 999-9595 • (818 999-9595 (main office) • Fax: (818) 999-9615



Ken Rubin & Company, Dental CPA's Ken Rubin Practice Sales 619.299.6161

www.kenrubincpa.com www.krpracticesal<u>es.com</u>









ROBERT W. OLSON, JR.

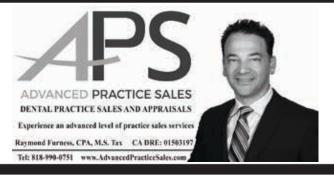
a Professional Corporation Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
 - All Inclusive Packages
 - Free Website Services

888.963.1120

www.transdental.com RWO@transdental.com







DESIGN/BUILD

T.I's • Remodels • Expansions • Free Standing Buildings Turn-Key Packages • Consultation

562-989-3350

Free Estimates

888-302-6111



CHECK OUT OUR WEB
PAGES FOR REAL
BARGAINS!!

DentalTrader.com

GE GREG BEAMER



The Name You Know The Reputation You Trust (909) 542-4891 phone (866) 890-1033 fax DRE License # 01149524

info@gregbeamer.com www.gregbeamer.com

LEE SKARIN AND ASSOCIATES, INC.

KURT SKARIN

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361 805.777.7707 • 800.752.7461 • Fax: 805.777.0051 Email: lsainc@aol.com www.leeskarinandassociates.com





Healthcare Financing & Consulting

*Low rates for qualified borrowers

(714) 550-7494 · www.lcffin.com

A Division of LCF Financial, Inc.

*OAC



Professional Practice Sales

Main Office - Southern California 16004 Legacy Road, Suite 215, Tustin, CA 92782 Telephone: 714-832-0230 Cell: 714-345-9659

PRACTICES WANTED

Founders Sale & Appraisal of **Professional Practices** Since 1966

North Long Beach, High Identity Bsy St, 50% hispanic, Part time Ldy DDS grossing Approx \$125, 1600 charts, Seller refers a lot, 3 ops plumbed 2 equipped, Only 85,000

San Fernando Valley, on 101 Exit, A Jim Pride type office 5 ops, Seller injured auto accident age 73, Now part time Grossed approx 500k, Referred 90 % Endo All Perio, OS,Implants and Ortho. Estb 1979 3 generations of loyal patients Working operatories have north window lights

INLAND EMPIRE ON 215 Exit next to Subway and Mac Donalds Two practices one mile apart, Merge and and do one million first year, and grow to 1.5 million within 3 years and maybe more. 7 ops 3600 sq ft Low rent.

DEL MAR -- ENCINETAS HMO mon chks take bite out of rent grossing near \$400K, 5 ops plumbed 4 equipped Loyal patients ;Grt opportunity to grow a nice practice, in a wellknown prof area of a fantastic beach city. Full price for immediate sale \$285,000

Riverside Lady DDS grossing \$ 250,000 3 ops, 30 new patients a month. Full price

OC BEACH CITY GROSSed 100k last month, Special Circumstances make this a fantastic opportunity, 4 ops in 1800 sq ft rm for more ops, rent only \$3600. Full price\$ 900,000 Senior Seller will stay one or two years maybe mre and help build

OC LADY DDS est 11 yrs Grossing \$325 net \$135, Part time Refers out as much as she does. Very popular Rapid Growth near Lake Forest, Beautiful 3 ops 2 a-dec pan, windows, 30 to 40 new patients/mo. if your an associate in area, made to order, CONDO for sale when you want to buy an payoff in 7 to 10 years and be rent free for balance of your career Full price \$325

ORTHODONTIST WANTED Mandarin CHINESE for Practice Gr \$600K that can be 1,000,000 soon askTOM FITTERER San Gabrialo Valley Coming up. DIAMOND BAR@ entrance 20 ft from ingress egress Hi Identity ASIAN shopp center

very busy from 8am to 10 pm having thousands of customers. Beau 5 ops in 2300 sqft Senior Seller part time one day wk open 3 days did \$50k last mo. Öwner mgr will do one million Seller will mentor.

TORRANCE at entrance of Pales Verdes, Hi Identity, (2 ops-possible 3rd) Gr \$300 \$350 , Full Price \$290,000 Beautiful low overhead possible merger candidate. RIVERSIDE--Lady DDS Grossing near \$300,000, Estb 20 yrs, PPO and Dentical,

Ample patients no problem. Seller will sell off part of office for \$45,000. Easy way of getting started in this low overhead practice. Rent \$1350/mo BAKERSFIELD AREA, Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. In-

crease work time to 4 - 6 hr days and Net \$400k

ATTENTION CORPORATE --SPECIALIST TEAM--ENTEPRENOUR should include this package in there inventory. Seller will work back indefinitly with good health. ORANGE COUNTY- INLAND-EMPIRE--Two practices Grossing 1.8 now. With rite Buyer Gross will do 3 mjillion within 24 months. Gorgeous facilities ultra modern with conbeams in each

SANTA ANA HI IDENTITY SHOPPING CENTER NEAR South Coast Plaza 5 ops grossing \$800.000 plus. Future very bright

ATTENTION CORONA DENTISTS FREE SANDING BUILDING NEAR FREEWAY

CAPISTRANO BEACH PT Senior DDS Gr \$200K Part time in 600Sq ft office, (Store front identity)in 2 ops, rent \$1600. Starter Practice Full Price \$150,000.

DIAMOND BAR SPECIAL CIRCUMSTANCE, This is a dream million dollar location to be. 4 ops with digital pan. several Restaurants bring in droves of customers on a daily basis, including a Korean Restaurnt next door, a Sushi place and a popular BBQplace, parking lot full most of day until 9/10 at night. All customers must pass this Corner entrance DENTAL OFFICE WITHIN 10 feet of office. Its a cats meow location. Senior part time DDS gr \$450k one day a week with one day associate. Seller's main practice in Arcadia, Seller will stay one day a week for a while and then one day every two weeks and teach implants, OS and Ortho, Seller will help junior dentist achieve minimum one million given time to build. Full price \$450,000 Call Tom Fitterer for this jewel.

RIALTO HMO 4 to5 k monthly Checks, Seller must move, This was a million dollar practice neglected by senior DDS older nine opps, Lots of patients, asking \$285,000 A great base to build 500K practice in one year on 210 ingress/egress

NORTH PASADENA, MILLION DOLLAR PRACTICE AND 1500 SQ FT 50P FREE STANDING DENTAL BUILDING ACCROSS FROM STAR BUCKS-ENDODONTIST JOIN PERIODONTIST SANTA CLARITA--GREAT SHOPPIMG

CENTER, ONLY \$35,000 or GP that wants a job only in Santa Clarita, GP who dos not want ownership responsibilities, just a good reliable job. **BAKERSFIELD**, Stay in touch with Tom Fitterer to find opportunities guaranteed to

payoff your sizable school loans in three years. CALL

EMERGENCY UNTIMELY DEATH—ABSENTEE LADY DDS last yr 5 to 6K monthly
HMO Checks Thousands of patients 40 new patients a month SELLER WITH Rookie Associate did \$420K, referring out a lot of work, 4 ops Super opportunity, Appraisal \$350k Buyer will do 600 first year

Redlands, Fantastic opportunity 3 ops room to double, Rent only 1250 for 3 more yrs then 1400 5 more yrs flat no annual increases nxt to city hall. Full price \$150,000 Best rent in town. Great for absentee owner. Hurry to be establish in fabulous city.

IRVINE GP LADY GR 1.2 MILLION 5 OPS.

BAKERSFIELD 5 OPS FREE STD 3000sq ft Bldg, :practice estb 60 yr own mgr will do one million. Total price incl RE \$650K.

OC BEACH CITY ABSENTEE GR \$550K 4 OPS RM FOR 5TH, VALUABLE RE possible. Own mgr will do one millilon frst yr

OC Fashion Island unique situation lady DDS GR \$ 400K.
OC Fashion Island G; Gr \$650 K Rare opoortunity.
LA MIRADA HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB gr \$450k Million \$ loca 20 to 30 merchants NEW NXT DR TENANT WITH 1000

FAM MEMBERS LOTS OF POTENTIAL.

LAKE FOREST OPTION TO OWN Dental Condo Lady DDS Estb 11 yrs 3 ops, Special circumstances make this a fast sale. Call Tom Fitterer A-Dec Grossing \$385,000 Refers out 2 to 3 Implant a week OS Most all Endo, 30 New pts Buyer to do \$500k first yr. Bargain, Like new in appearance. Full Price \$350K

West Covina Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO.

GLENDALE/BURBANK absentee seller, Gr \$840k Beautiful Corner RE newly renovated like new 5 ops rm for more. RE includes small apt, HMO cks pays rent. This is a 1.5 million \$ location refers out most all Endo Gorgeous.

ALTA LOMA shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equipped.

Santa Clarita Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Posssible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost 2 million under other ownerl

REDLANDS 6 ops Estb near 30 yrs, once did one million Senior DDS wants to Quit, lots of potential. Low Rent Grossing over \$400k ABSENTEE HMO pays rent rent free. COLTON HISPANIC ABSENTEE GR \$350K \$ 5 ops rent \$1450 No stress lots of patients Owner mgr will do \$500k first yr.

Bellflower PT Ldy DDS with small children doing 100K 3 ops only \$65K. Buyer should do 350 to 400 first year

Inland Empire Union Practice can do over one Million 5 ops.

PPEDO CHINESE/HISPANIC, Gr \$450k estb 30 yrs Full ;ride \$285K. Small City nr Bakersfield Gr 40K a month in 2 days wk,1800 sq ft 5 op with small

Inland Empire Dentical practice gross near \$300K 4 ops Rent \$1350K Full Price \$150k. Santa Clarita 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. Full price \$250k.

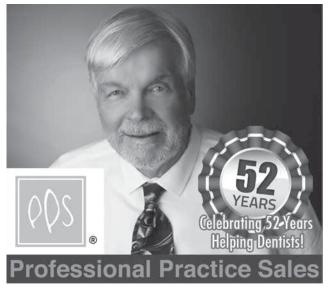
OC BEACH prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full ;rice

INLAND EMPIRE INCL Valuable RE 3000 sq ft 7/8ops , A-dec the best,incl cone-

beam gr 1.3. Full Price incl RE 2.5.

Lake Forest Gp Lady estb 11 years retiring, 3 ops adec Grosses \$350k Refers out 5 Endos a wkk 3 to 5 implants 3 to 4 ortho cases Talented Buyer will do \$599K first Full price \$500 K Beautiful

UPLAND Gr Pt Time 2 days gr \$135K 3 0ps price 65K



SELLERS-FREE APPRAISAL

888-440-5957 · 714-832-0230 · tom@ppsdental.com · www.ppsdental.com

Attend Xcel Seminars 12th annual 4-course, 29 CE series for only \$499! Learn about Ceramics, Minimally Invasive Treaments, Esthesthic Pediatrics and n 8CE Comprehensive Intro to Dental Sleep Apnea! Register at www.xcelseminars.com or call 310-663- 4055 for info.

"An attorney who actually gets dentists! Sean is truly a notch above excellent. Reasonable fees, quick response time, rock solid legal advice and contracts." — Cristen Whitmer, D.D.S. - Westlake Village. Law Offices of J. Sean Dumm, APC. Sean@jsdlawoffice.com, (888) 212-DUMM (3866).

Dental CPA Firm CA licensed CPA firm focused on dentists. Fixed fees (no hourly billing). Call 949-759-5626 or visit www.mydentistcpa.com.

Attention DAS! if you have at least 15 month of work experience you are eligible to obtain your RDA license by completing our weekend courses, increase your salary, check our 5 star reviews, call Ms Grant (626)345-0005 ADMInstitute.com.

Taylor Liao, Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536

All County Construction: High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179

Seller transitioning into retirement and offering 41 year Endodontic practice in premier downtown building. 1,190 sq. ft. modern office. 4 doctor-days per week with seasoned & loyal staff and excellent referral sources. Asking \$463K. Contact Carroll & Company (650) 362-7004, dental@carrollandco.info, www.carroll.company.

Getilia Chen, Esq. always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. –Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, info@practiceatty.com or www.practiceatty.com.

Inland Empire Dentical practice gross near \$300K 4 ops Rent \$1350K Full Price \$ 150k. Call Tom Fitterer 714-345-9659

Attention DAS: if you have at least 15 month of work experience you are eligible to obtain your RDA license by completing our weekend courses, increase your salary, check our 5 star reviews, call Ms Grant (626)345-0005 ADMInstitute.com.

"Don't trust the landlord! They frequently insert onerous terms with hidden costs in leases and renewals using terminology only an attorney would understand. Call us for a lease review before you sign. Quick turnaround. Lease revisions (when recommended) frequently save doctors thousands of dollars over the term of their lease." Law Offices of Amy L. Borden, Esq. (888)416 1321. www.californiadentalattorney.com

GENERAL PRACTICE FOR SALE-SANTA MONICA: 4 Ops, 3 Eq., Prof. bldg., Open Dental, Digital, Paperless. GR \$660K. HSPPT-Kerri McCullough 949-300-0312 #CA511



YOUR NEEDS COME FIRST! At HomeStreet Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC

RDA COURSES-*Lowest Priced*-(Board Accredited) Take our RDA Exam prep course & double your passing rate! (Includes both Written and Law & Ethics) Check our 5 star reviews on Google & Yelp! Space is very limited call (626) 345-0005 or visit us at ADMinstitute.com.

Don't sign your office lease without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384 www.dental-attorney.com.

WESTMINSTER PRACTICE FOR SALE – 2 + 2 ops – digital xrays and Eaglesoft computer - \$95,000/yr Thomas & Fees Practice Sales (714) 544-4341

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County)

PLACE A FREE AD TODAY! See FAQs page at dentaltrader.com

Copyright 2018 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

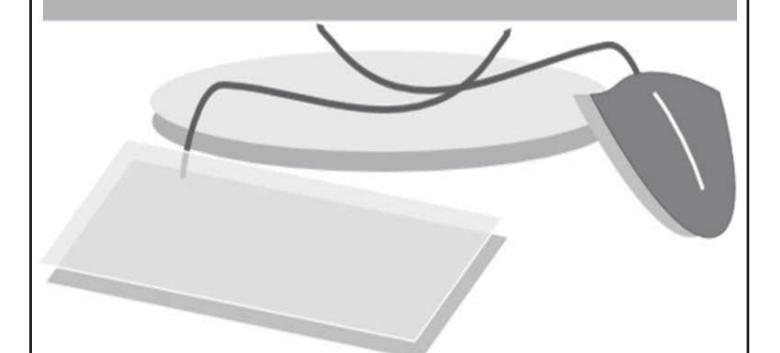
Reach every dentist in California!

(Over 32,300 CA DDS)

Submit your reader ad online!

See FAQs page at dentaltrader.com for instructions

Your ads post instantly to Ad Board!



dentaltrader.com

BAKERSFIELD #27 - PRACTICE & BUILDING FOR SALE



- (4) OP COMPUTERIZED G.P. IN A DUPLEX BLDG. ON A MAIN THOROUGHFARE
- 2017 GROSS COLLECT \$542K+ ON (3) DAYS
- CASH/PPO & SMALL AMOUNT OF DENTAL-CAL
- EXPOSURE/VISIBILITY/SIGNAGE/PARKING
- DIGITAL X-RAYS & PANO, DENTRIX, PAPERLESS
- AVERAGING (45) NEW PATIENTS/MOS
- 4,388 SQ FT BUILDING WITH ONE EXISITNG TENANT
- (30+) YEARS OF GOODWILL
- EXCELLENT GROWTH POTENTIAL
- SELLER RELOCATING BUT WILL TRANSITION





CA Representative for The National Association of Practice Brokers (NAPB)

Call Today



For all your Practice Transition Needs!

Trust your Pratice Purchase or Sale to The Personalized Service Dental Broker®

> **818.591.1401** or 866.425.1877 (Outside So. CA)

www.dmpractice.com P.O. Box 6681. Woodland Hills. CA 91365

CA Broker License #01172430



REPLACEMENT UPHOLSTERY FOR CHAIRS AND STOOLS

Your patients will be so comfortable they'll look forward to their next appointment.



At Superior Upholstery we know that fit, comfort, foam quality and durability are what make a quality upholstery kit. We use a combination of high resilience, medium density mix of soft and firm foams to maximize comfort.

Optional upgrades such as:

- Memory Foam \$189
 - Ultraleather \$295
- Relaxor Massage System w/ heat \$295

Call us today at 888-548-7282 or fill out our on-line form at www.superiorupholstery.com