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Upcoming Events

MAY 23, 2018 • 6:00-9:00PM
"Dental Practice Ownership from Start to Finish"
Santa Barbara-Ventura County Dental Society
Jason P. Wood

JULY 22, 2018 • 8:00-10:00AM "California Dental Practice Act" Punjabi Dental Society – Montebello, CA Patrick J. Wood





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MDT, HDX X-ray unit for parts...\$200.00 Txt 909-268-2036

3 Ops on Santa Monica Blvd. West LA. with parking. Digital X Ray/Pano./ Intraoral camera. contact: Ben 7142706512.

Dental Receptionist. Part time in Torrance, CA. Minimum 1 year experience. Email: torrancedental123@gmail.com

Adec chair for sale (626)825-4406 sofiao.aig@gmail.com

Associate Orthodontist is needed for our established children's dental office. Email contactchildrensdentistry@gmail.com

Dentist needed for a part time position in Plam desert area. Plaese call 818-437-4666.

Sybron Endo \$1400 - (949)661-6255

indio **GP** for sale-5ops.30 years of goodwill. good location seller will work in transition, callmatt760-7997160.

Hiring Now Beautiful Tustin Office Seeking Front Office Admin. Experience Rgd. Fax Resume to 714-832-1607.

30 BioHorizon Implants for sale, various sizes.8185387788

SALE dental office at San Gabriel, 6 y/o, microscope,CT scan, email:dental119@hotmail.com

ENDODONTICS Needed Locate at Chino, 3 days a week, email resume to drhung119@gmail.com or 909.203.6667

Front office assistant needed. Anaheim. Must speak fluent Spanish/English. Full time or part time 8186404848 call/text

Ventura Community Health seeking a General Dentist. FT salary and benefits. Apply at careers@clinicas.org.

GENERAL DENTIST Lake Forest, Flexible Hrs, Saturdays + One/Two Days, Email: dentaloffice2019@gmail.com.

General Dentist wanted, Baldwin Park, Dentist does Xbs, molar Rcts, Preps email resume: mozluvdental@gmail.com

Ortho Mentor In Your Office Very experienced orthodontist. Text your contact info to 626.616.1054.

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Keep ORTHO referrals, certified Orthodontist travels w/staff & supplies to start your ortho dept Inhouseortho@gmail.com

GP with Endo Experience, 5000\$/month guaranteed. contact 8182923458. Ventura county

FULL time associate Dentist needed!! El Paso! make over 350k yearly! email epdentist@gmail.com

Implants for sale: 15 Nobel Replace Conical Connection implants. Below list price! socalimplants@gmail.com

Dental Light For Sale Pelton & Crane LF-II unit postmount renew \$ 250.sung34@gmail.com or 626 758-7462

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Toluca Lake Office for Sale: 3 equipped room, 1100 sqft ready to move in. Located in shopping center. 818-726-8534

Dental Building in Ridgecrest,CA for sale or lease, 1536 sf, 4 tx rms, contact david@bestrealty.net or 760-608-0434

RDH:Saturdays from 7am-12pm,SJC. (949)496-2930 email: Martina@beautifulsmilez.com

Billing, Insurance A/R Consultant needed HMO/PPO Dentical 310-755-8520

Associate Dentist wanted in Paramount.Fair compensation. Call 562-253-2353 or email resume to kchebbi@gmail.com

Need DDS in Baldwin Park to cover for vacationing Dr. for the last 4 Tuesdays in May. Please call Wendy @ 626.383.1265

Associate Dentist for growing Orange County practice. Min 2 years exp. Please email resume to iflossforyou@gmail.com.

Cannon Selphy CP720 camera printer \$50.00 - (949)661-6255

Dentist needed in busy GP office in Fontana ,Upland .please call (909)4285111 or fax (909)4285757

Escondido Dental Office for sale \$95000 2017 collection \$160000 Contact:7145886004 need to sell Going back to school.

Dental assistant needed. Full time or part time. Front or back office. Anaheim. Call/ text. 8186404848



Gary Pascua D.D.S. Sales Agent CA BRE License #01874248



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Thanks for Visiting us at Anaheim CDA. It was Great to see U!



Paul Maimone Broker/Owner CA Broker #01172430

KERN COUNTY

BAKERSFIELD #27 - PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare w excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2017 Gross Collect of \$542K+ on a (3) day wk. (45) new pts/mos. Eqt'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office in the other. Seller relocating closer to family, but will assist w transition.

SO. EAST KERN COUNTY - (5) Op comput G.P. VERY LIMITED COMPETITION! In a free stand bldg. Bldg also avail. Exposure/visibility/ signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/ mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #4 - Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. Cash/Ins/PPO. Gross Collect \$1.0MM+/yr. Eqt'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w. SOLD

ANTELOPE VALLEY #5 - (3) op comput. G.P. in a two story prof bldg with easy fwy access. (30+) years of Goodwill. Ave. Annual Gross Collect \$550K. (4½) days/wk of hygiene. Cash/Ins/PPO. Brand New Digital X-Ray System with (2) Suni sensors. Seller refers out all Endo, Ortho, Perio, Diff O.S. & Implant Place. & does no advertising. Primed for Growth. Seller retiring.

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

BEVERLY HILLS ADJACENT - (4) op comput. G.P. in a prof. bldg. on a main thoroughfare. 2017 Gross Collect \$412K+ on (3) DDS & (2) Hygiene days/wk. Patient base is Cash & Indemnity Ins. only! No PPO, No HMO & No Denti-Cal! Seller refers out Ortho, most Endo, diff Pedo & Implant Placement & does no advertising. Practice is poised for growth. (65+) years of Goodwill. Seller retiring, but will assist with transition. FENDING

PASADENA - (3) op comput G.P. located in a prof. bldg on a main thoroughfare. (38)+ years of Goodwill. Pt base is FFS only, w no PPO's, no HMO's & no Denti-cal. 2017 Gross Collect \$332K+ on a (3) day wk. Seller averages 8-9 new pts per mos. Digital x-rays (w XDR) & Dentrix s/w. Seller refers out all Endo, Perio, O.S. Ortho, Pedo & implant placement. Seller is retiring, but will assist w the transition.

SAN FERNANDO VALLEY #10 (CALABASAS) - Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrix s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w high net! FENDING

SAN GABRIEL VALLEY (upcoming) - (6) op computerized G.P. located on a main thoroughfare in a free standing bldg. Annual Gross Collections approx. \$600K on 3 to 4 days/wk. 60+ yrs of Goodwill. Cash & PPO only. No HMO & No Denti-Cal. Digital X-rays & Pano, Dentrix, Laser, Siemens eqt. & electric hand pieces. Seller retiring.

SUNLAND - (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/ HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. REVISED

VAN NUYS - Fully eqt'd & furnished (5) op comput G.P. (4) ops eqt'd/(5th) plumb. Located in a store front, street level @ a hard corner. Excell exposure/ visibility & signage. Many walk ins. At a major bus stop in a heavy Hispanic area. Digital x-rays & low rent. Sale includes approx 2,500 G.P. mostly Denti-Cal charts. Charts included, but not guaranteed.

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- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing Pre-Sale Planning

ANAHEIM - PRACTICE & BLDG. FOR SALE. (6) op comput G.P./(4) ops eqt'd, (2) add. pmbd, plus an add. rm that could accommod a (4) bay Ortho area or (2) large surgery rms. Perfect for a Specialty Pract or a large Clinic. Recently remodeled bldg. is free stand, & at an intersection on a main thoroughfare. 2,232 sq. ft., \underline{w} excellent exposure/visibility/signage & pking. (28+) yrs of Goodwill. Pt base is Cash/Ins/PPO/Denti-Cal. 2017 Gross Collect \$282K+ on a relaxed schedule. Eqt'd w digital x-rays. S/w is Practice Works. Seller retiring, but is willing to transition.

RIVERSIDE COUNTY

ORANGE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal_Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - For sale or lease. 1,777 sq ft fully built out dental office condo. \$250k worth of tenant improvements. Located in the Otay Lakes/ Eastlake area of Chula Vista, in a premier class "A" Medical/Dental/Office building. (1) mile from Hwy 125 – So Bay Expressway. Proximate to I -805& Hwy 54. Walking distance to retail and restaurants. Owner motivated. REDUCED

LAMESA#2 - (4) op comput. G.P./(2) ops eqt'd (2) add. plumb. not eqt'd. Located in a prof. bldg, on a major thoroughfare. Ave. Annual Gross Collect. approx. \$300K on a p.t. schedule. Digital x-rays. Seller refers out all O.S., Endo, Ortho, & Perio and does no adv. Poised for growth.

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last!

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. \blacksquare SOLD

VENTURA COUNTY

NEWBURY PARK/T.O. - (4) ops/(2) equipped. Computerized Turnkey Office (no Charts). Located in a Professional Office Condo. Purchase or rent the condo. Easy fwy access. Prof. designed. Newer P&C eqt, Dentrix, digital, & set up to be paperless. Priced to Sell!

SIMI VALLEY - Recently remodeled, Boutique (3) op comput G.P. in a smaller one story prof. bldg. w excell off St. pking. Squeaky clean, & well laid out office is super-efficient and has an extremely low overhead. (40)+ years of Goodwill. Pt base is PPO/Cash only, w no HMO's & No Denti-Cal. 2017 Gross Collect \$277K+ on an approx. 30 hour work wk. Digital x-rays, 5-7 yr. old Belmont eqt. & Dentrix s/w. w XDR. Seller is retiring but will assist w the transition.

UPCOMING PRACTICES FOR SALE

Bakersfield, Beverly Hills, Carlsbad, Conejo Valley, Culver City, Encinitas, Escondido, Foothills, Glendale, High Desert, Laguna Hills, La Jolla, Los Angeles, Pasadena, Poway, San Diego, Santa Clarita Valley, Tarzana, Torrance, Ventura Cty., West Covina, West Hills & West L.A.

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Part time general dentist needed for busy Whittier office! With at least 2 years experience. Fax resume 562-698-1014

Dentist Proficient in surgical extractions, wisdom teeth a plus. Daily rate and percent of production. Contact 818292345

Looking For Dentist LA & OC County private practice. e:rene@ca-dental.com 714-809-9979

Dental Marketing for as little as 49.00 Per Day. Full Time Basis. Call 909 362 4292.

P/T Dentist needed for fast paced dental office located in La Puente.Email resume to pbkumardds@gmail.com

IVOTY Rubber Dam Clamps for sale(used): sizes #6,#15,#7A,(2)#26,#1A all 10.00 each. sizes #4 & #13A, 7.00 each.Good condition e-mail im2near@yahoo.com

Hiring Front Office Assistant for Santa Monica office. 1 yr dental experience. Pls email Jenny @ jenniferk620@yahoo.com

Bilingual RDA / Dental Assistant (Front/Back). We need RDH in private dental office. Email: shinedentistry@verizon.net.

Surgeon needed for a private office in Whittier CA. 1-2 days per month. Send resumes to formyshoppings@yahoo.com

FOR SALE Owandy I-Max Touch Pano & Ceph, works like new. Pick up in Riverside only. Call (951)686-8783

Wanted-General dentist in Wildomar. If interested Please send resume to contact@myuplanddental.com.

0C Fashion Island G; Gr \$650 K Rare opoortunity. Call Tom Fitterer 714-345-9659

Not worth the risk doing oral sedation without a permit. Get certified in adult oral sedation 3-day course (805) 676-1611

IN PEDO needed in a busy dentical office. Great compensation: Base or 30% production, whichever is greater. Contact Dr. Natalie (818)653-7778

Leaseholds for sale. Cypress, CA. 6 fully plumbed ops. located at busy intersection. contact 714-260-7846

LED Light Cure; Elipar Deeep Cure-S; Brand New & Unopened; Retail Price is \$1,788; I will sell for \$1,500; If interested, contact Dr. Tim Patel at (925)360-6567 and email is tjpdds@gmail.com

West Covina Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO. Call Tom Fitterer 714-345-9659

GENERAL PRACTICE FOR SALE-CENTRAL OC: 4 Ops, Busy street. 40+ years Goodwill. Digital. 2016 GR \$533K w/\$179K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA440



The California Supreme Court Just Stole Your Tax Deduction!

On December 22, 2017, the federal Tax Cuts and Jobs Act ("TCJA") was enacted, providing self-employed associates tax cuts of \$10,000+/year. Great news!...except on April 30, 2018, the California Supreme Court's Dynamex ruling, as applied to earlier case law, gave State agencies the right to treat self-employed associates as employees to avoid "loss of state tax income." This ruling not only threatens associates' TCJA tax cuts, it also magnifies the risk for

contracting practice owners found to "willfully misclassify" associates as independent contractors.

This ruling affects all independent contractor associates and their contracting practice owners.

Do not become an easy target for State investigation or Federal tax audit. Replace your current associate agreement with a revised version containing TCJA and Dynamex targeted language, to justify your claim of independent contractor status and TCJA tax cuts.

Contact me if you have any questions.

Robert W. Olson, Jr., APC

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310 5392345 3M True definition Scanner-Torrance, CA-Desk Top- 5 months Old The scanner is in excellent condition and hardly used. \$15000 includes wand.Lou Mascola DDS

PRACTICE FOR SALE-- San Diego (San Carlos area) GP with 3 Ops in approx. 1000 sq.ft. In Prof Bldg along busy street. Seller very anxious. SDPS: 760-599-7828

SAN GABRIEL Practice SALE,2 Unites,3 Plumbing, Cable, Low rent, across 168 Supermarket, Street side, Visibility, 626-287-5988,1008 E. Las Tunas Dr # D, San Gabriel, CA 91776.

Our attendee said, "I enjoyed that (Xcel Seminars' speaker) was not just a professor... but a down to earth clinician!" See our insert for info on our 4 course (3 lectures PLUS an 8CE Comprehensive Intro to Dental Sleep Apnea, 29 CE series, for \$499, go to www.xcelseminars.com or call 310-663-4055 for info.

ANAHEIM Pract. & Bldg. for sale. (6) op comput G.P. (4) eqt'd. Free Stand. Bldg. Major thoroughfare. Gross approx. \$282K/yr. p.t. Seller retiring. D&M Practice Sales 818.591.1401

SACRAMENTO GP 4 ops 1500 sq/ft hi-tech implant oriented office, located in a professional park on major road, great location. Collects 1M+ for the past 4 years, newer equipment: 3D CBCT, CAD/CAM, Biolase Iplus, etc. One of the best equiped practices in town, very well designed.Rent \$2000. Asking \$750K. Call if interested 774-259-6264

Lancaster shopping center practice collects \$300,000 on 3 days per week. Absentee owned. 3 equipped ops. Motivated as associate is leaving. Asking \$75,000. Kurt Skarin 805-777-7707

Shade Guides for sale(used): (3) Vita, 60.00 each; Ivoclar(Vivadent), 35.00; Trubyte Bioform shade guide, 25.00. e-mail im2near@yahoo.com

Free-standing pandramic digital imaging system. Panoramic PC 4000 in mint condition, bought 36 months ago, used four times/week. Space required: 48" x 48". \$7,000.or B/O. Call Dr. Goff @ 310-922-7778, Email: ygoffdds@gmail.com

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ENDODONTIST NEEDED IN SAGRAMENTO FOR A GP PRACTICE 1-2 DAYS A WEEK MAYBE MORE. 3D CBCT AND MICROSCOPE IN OFFICE. 916-900-7000

BAKERSFIELD AREA Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Parttime seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$400k Call Tom Fitterer 714-345-9659

SUBLET AVAIALABLE DTLA ENDO OFFICE LOOKING TO SUBLET SPACE to OTHER SPECIALIST. 4 ops CBCT CONTACT: notfarah@gmail.com

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NEWPORT BEACH turn key practice/leasehold and equipment for sale by owner,LOW RENT,MODERN DESIGN, Grate location 8182750503

FOR SALE DENTAL OFFICE IN SANTA CLARA/ SAN JOSE. GREAT DEAL. High collection/low cost. Excellent location with visibility with ample parking. 5 fully equipped ops. 1500 sq.ft. Email: dentistsantaclara1@gmail.com

Soflex Finishing & Polishing Kit by 3M, 120.00. e-mail im2near@yahoo.com.

Endodontist Wanted. New Endo Specialty office in Lake Elsinore looking for Endodontist. Contact: RootcanalDMD@gmail.com

GENERAL PRACTICE FOR SALE-N. COUNTY SAN DIEGO: 6 Ops, Retail Center, Digital, GP+Ortho, Implants and Cosmetic. GR \$1.3M+. HSPPT-Russell Okihara 619-694-7077 #CA468

Newport Beach - PARTNERSHIP SALE - GP practice, leading to full buy-out within few years. Upscale office in large shopping center. PPO/FFS. \$800K/yr collections. Broker - Charles Kim 877-778-2020

SUBLET AVAIL-LAKE ELSINGRE ENDO OFF. LOOKING to SUBLET SPC to OTHER SPECIALIST. 4 ops CBCT CONTACT:notfarah@gmail.com

LEGAL TIP: Can your attorney explain the psychological dimensions of your transition? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

Wanted: Endodontist for small, high end dental practice in Beverly Hills. On call basis. Great patients and comfortable atmosphere. Please fax resume to 310-275-5506.

GARDEN GROVE – 3 eq. ops., 950 sq. ft., border of Anaheim \$79,500 Greg Beamer 909-542-4891

Grange County, Turn-key opportunity. Free standing building location, excellent exposure and signage. Tina Ochoa, Broker (951) 309-3196

LANGASTER/PALMDALE GENERAL PRACTICE AND BUILDING FOR SALE – 2 bldgs totaling 3300 sqft – grosses \$1.5 million – 9 ops – 11 days hygiene/week Thomas & Fees Practice Sales (714) 544-4341

Looking to Immediately hire a competent and quality- oriented general dentist to manage our private office in Simi Valley. Email resume to omidvat@yahoo.com.



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PRACTICES FOR SALE—June 2018

ENCINITAS--JUST LISTED!! Great **LOCATION** along busy street and 1 block off freeway. Very well-established **GENERAL** Practice with 3 Ops (2 equipped) and Digital X-Rays. Situated in strip center with CVS and Smart & Final as anchors.

OCEANSIDE--JUST LISTED!! Long-established GP situated in **very** busy shopping center at major intersection. 4 equipped Ops with computers and TVs. Digital X-Rays and Intraoral Cameras. Motivated Seller!

MISSION BAY (Bay Park)-- Long-established **GENERAL** Practice situated in well-known Professional Bldg. Along busy thoroughfare and close to major freeway. 5 Ops in approx.. 2000 sq.ft. with **NEW** Chairs, Lights and Units. **NEW** Pan-Ceph, digital PA X-Rays PPO and Private Patients.

CHULA VISTA-- Owner retiring from 35 year established GENERAL Practice, situated on corner of major thoroughfare. High Collections/ High Net! 6 Ops in approx. 2000 sq.ft., with digital X-Rays. SoftDent software updated 2016. Seller owns Building and there is possible sale in future.

RANCHO BERNARDO-- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

SAN DIEGO-- (San Carlos area) **GENERAL** Practice with 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill. **VERY MOTIVATED SELLER!**

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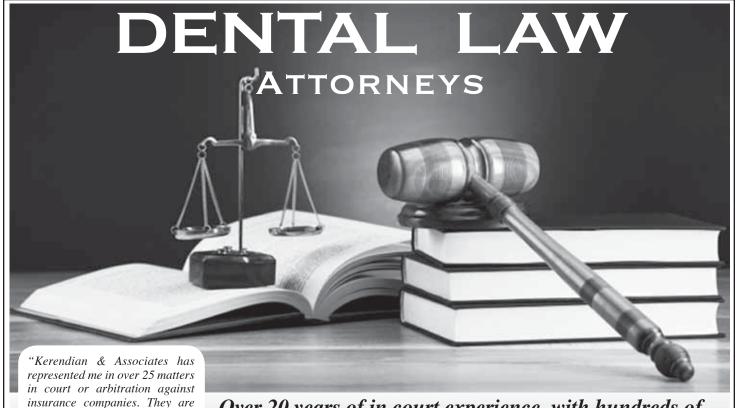
SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS

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Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.

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SERVICE — INTEGRITY

6.18



satisfied."

-James H.I. Bicher, M.D., Oncologist,
Valley Cancer Institute, Los Angeles, Ca.

responsive and caring. I am very

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca. Over 20 years of in court experience, with hundreds of dentists and over 35 hospitals represented

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Santa Clarita – HMO cap checks of \$12-15k/per month!! Ideal absentee office. Over 20 years of goodwill. Revenues of \$1.1 in 2017 while working part-time schedule and using 4 chairs. No specialty treatment; no implants. No specialists. Use your management skills to build this into a super nova! Excellent staff in-place. Must be ready to act quickly. Buyer's with financing in-place or funds to place as deposit are ideal. Don't pass on this rare opportunity.

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GENERAL PRACTICE FOR SALE-SANTA ANA: 4 Ops, Shopping Center with Signage, PPO/Denti-Cal. GR \$434K. HSPPT-Kerri McCullough 949-300-0312 #CA460

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Practices for Sale

Lake Elsinore

Dr. retiring after 26 years in this location. Private insurance, cash, PPO's. and \$3,500/mo in CAP checks – 6 operatories – digital Pano and xrays – collections of \$470,000 in 2017 on 3 1/2 days/week – 3 1/2 days of hygiene.

Downey Orthodontic

5 chair Orthodontic practice – grosses \$230,000 on one day per week with low net of approx. 50% - 24 years goodwill – great opportunity for starter practice or to add days to established dentist.

San Clemente

Dr retiring after 30 years in this location – grosses almost \$1 million on 3 1/2 days per week with very high net – completely fee for service and PPO's – 5 fully equipped operatories including digital x-rays – 33 hours of hygiene per week

Palmdale/Lancaster

Practice and Building for Sale -Drs. Retiring – 37 years goodwill – grosses over \$1,500,000 per year – fee for service and PPO's – 9 operatories in 3350 sq ft with digital xrays.

Placentia

Dr. retiring with over 30 years goodwill. 5 operatories in 1600 sq ft grosses over \$250,000 on 3 1/2 easy days. Private ins, cash, & PPO's -3 1/2 days hygiene.

Lancaster Perio

Dr. retiring after 35 years – small PERIODONTAL practice good for starter practice or second location – in one story mixed use bldg. - 4 operatories – grosses \$170,000/year on 2 days/wk – overhead approx. 60 - offer of first refusal on bldg.

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RIVERSIDE COUNTY GENERAL PRACTICE FOR SALE: 4 Ops, Digital, Paperless. Modern Design. 2016 GR \$688K, \$223K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA471

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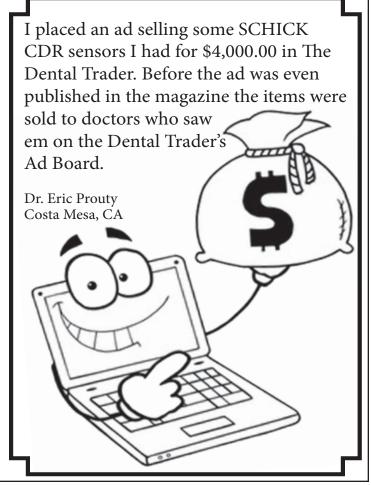
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PRACTICES FOR SALE IN THE FOLLOWING AREAS: Bakersfield, La Canada, La Palma, Lancaster, Northridge, Riverside, San Luis Obispo, Santa Barbara, Sherman Oaks, Van Nuys, Ventura, Westchester, and Westlake Village.

SAN LUIS OBISPO GENERAL PRACTICE FOR SALE: High quality, bread and butter, fee for service practice collects over \$1 million per year with a net income of \$525,000 on four days per week! Seller refers out all endo, all oral surgery and all perio. Seven days of hygiene. Hygiene and exams account for 38% of the gross production. Located in an upscale and growing area of San Luis Obispo in a business park one block from the SLO airport, this 4 operatory office is gorgeous and state of the art - fully computerized with PracticeWorks software, digital x-rays, digital panoramic, laser and Cerec 3 milling unit. No advertising, no competition, no weekends, no evenings and still gets 36 new patients per month! The revenue could easily be increased by 50% with a dentist that does most specialty work and does some marketing. Asking \$770,000.

WEST HOLLYWOOD/BEVERLY HILLS FEE FOR SERVICE PRACTICE FOR SALE: Higher end practice collects \$584,000 including sublease rental income on two days per week with two days of hygiene per week. Seller nets \$259,000 and personally works just one day per week. No marketing, no evenings, no weekends, and no HMO. Seller is a Delta Premier only provider. 4 equipped ops. Fully computerized with Dentrix software and digital x-rays. Asking \$520,000.

LA PALMA GENERAL PRACTICE FOR SALE: Fee for service practice with consistent collections of \$440,000 per year with equally consistent net income of \$168,000 per year on four days per week with three days of hygiene per week. No marketing, no HMO, no Denti-Cal, no evenings, no weekends. All of the major equipment is less than ten years old. Computerized with digital x-rays. Asking \$350,000

LOS ANGELES/LAX AREA PRACTICE FOR SALE: This practice has potential to produce more. Seller refers out virtually all endo, all perio and all oral surgery and does zero marketing or practice promotion. The practice collected \$260,000 in 2017 on 3 1/2 days per week with 3 days of hygienist coverage per week. The office is newly decorated in a professional building with great views of the Los Angeles airport. Four equipped operatories with digital x-rays. Motivated seller. Asking \$165,000.

VAN NUYS STARTER PRACTICE FOR SALE: Established since 2002, this office is located in a retail center with excellent signage and visibility. The office collects \$300,000 per year on 3 1/2 days per week with no advertising or marketing. The office does accept Denti-Cal. Seller refers out all implant placement, all ortho, all molar endo and almost all oral surgery. There are 3 equipped operatories with digital x-rays and Eaglesoft software plus two additional operatories that are plumbed but not presently equipped. Seller is retiring.

VENTURA COUNTY PERIODONTAL PRACTICE FOR SALE: Consistent collections over \$600,000 with a net income of more than \$200,000 based on a four day work week. Seller has done no marketing or promotion for many years, so there is potential for growth. Located in a two-story professional building with four equipped operatories, digital x-rays and Dentrix software. Low rent at less than \$2 per foot. Motivated.

RIVERSIDE CLINIC PRACTICE FOR SALE: Practice collects \$980,000 per year consistently. The office has the capacity to produce considerably more. There are nine equipped operatories with a cone beam CT scanner, panoramic x-ray, digital x-rays, cerec milling unit, soft tissue laser and fully computerized. Located in a high traffic area of Riverside. The practice accepts all forms of payment including HMO and Denti-Cal.

NORTHRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Practice has 35 years of goodwill with the same owner. The practice collected \$620,000 in 2017 with a net income of \$200,000 on four days per week with four days of hygiene per week. Seller does not accept HMO or Denti-Cal patients and does not work evenings or weekends. This five operatory practice is located in a well-known professional building. The office is computerized with PracticeWorks software and has a panoramic x-ray. Asking \$470,000. - SOLD AT FULL APPRAISED PRICE

WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: High quality, fee for service general practice collects \$1.92 million with a net income of \$740,000. Five days per week with 14 days of hygiene per week. Practice refers almost all endo, all perio surgery, all oral surgery and implant placement and 50% of all pedo. 34% of the income is produced from diagnostic procedures and hygiene. Practice has an excellent reputation in the community as evidenced by the 45-50 new patients per month from patient referrals. Asking \$1,500,000. PENDING AT FULL PRICE

SHERMAN OAKS GENERAL PRACTICE FOR SALE: Established fee for service practice collects over \$1 million per year on four days per week with six days of hygiene per week. No Denti-Cal, no HMO, no evenings and no weekends. Practice averages 28 new patients per month. Very well-designed office with five equipped operatories plus one additional operatory that is plumbed but not currently equipped. The office is fully computerized with Dentrix software, digital x-rays, panoramic x-ray, laser, and air abrasion. Seller is very motivated due to a health issue. Asking \$600,000 – **SOLD AT FULL PRICE**

LANCASTER GENERAL PRACTICE FOR SALE: Located in a large shopping center, this office is absentee operated. The associate has recently purchased his own practice in the San Fernando Valley. Seller does not work in the office and has decided to sell. The office collected \$308,000 in 2017 on three days per week. The office does no advertising and is not open evenings or weekends. 23% of the patients are covered by Denti-Cal. The practice averages 10-15 new patients per month. Three equipped operatories. The office is computerized, but is not digital. Motivated! Asking \$75,000.

BAKERSFIELD FEE FOR SERVICE PRACTICE: Large office collects \$2 million per year with a net income of over \$540,000 to the working owner. 7 equipped operatories with CT scanner, digital x-rays and laser. Fully computerized. 13 days of hygiene coverage per week. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising. Seller is retiring after 40 years in practice in Bakersfield. Asking \$1,448,000. – SOLD AT FULL APPRAISED PRICE

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Beware of any broker promising 100% of gross collections, as those valuations are not attainable. Those numbers have not been seen for many years and even then they included the accounts receivable, which is trading your money for their money minus a commission. Don't allow greed to mislead. Have the facts. If your practice has been for sale for more than three months, something is wrong. If you are considering the sale of your practice, get references from your prospective brokers and call them to see what value they were given at the time of the listing, how long it took to sell the practice and, ultimately, at what price. Selling in a reasonable amount of time at full price suggests that the practice was realistically priced from the beginning and not a "bait and switch" listing technique. Remember, dental practice buyers are not that different from home buyers, those that are serious and qualified are out there looking. As a result, the first buyers are usually your best buyers.

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Beverly Hills - Gross ~\$855K.

- Mix GP & Endodontic Practice. Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf

Bellflower - Strip Mall Starter Office. ~2,200 sq.ft.

El Monte - Gross ~\$1 Mil

- HIGH Production Implants
- Approx. 60 new patients/mo.
- Shopping Plaza. 5 Ops. ~1,800 sf.

Glendale - Gross ~\$559K. Seller Retiring. GP with Ortho. ■High traffic. Mostly Cash/PPO

<u>Glendora</u> - Leasehold. 4 Ops. Central building at the corner.

Hawaiian Gardens - Gross ~\$355K. Shopping Center. Lots of goodwill. ■4 Ops + 1 add'l plumbed. ~1200sf

Inglewood - New Listing! 2017 Gross ~\$880K

- Prime Location: Shopping Ctr.
- 15 + years goodwill. ~1,400 sf.
- 4 eq. ops +1 add'l plumbed.

<u>Lancaster</u> – Shopping Center

■ Gross ~\$225K on 3 days/wk ■ PPO/Cash! ~1,300 sq.ft.

<u>Lawndale</u> - Leasehold • 5 Belmont Chairs, ~2,240 sqft

Long Beach - Shopping Center Affordable Rent! ~1,350 sq.ft.

2 Eq. Ops + 2 Add'l Plumbed

Los Angeles - Collects ~\$635K ■ Mostly Cash, PPO & Denti-Cal.

- 5 eq. Ops + 1 plumbed. 2000 sf ■ 10 + years goodwill
- North Hills Shopping Center Starter Office w/ Bonus Patients.
- Recently Remodeled. Low Rent.

Pico Rivera - Practice & Real Estate

- Gross ~\$459K. 4 Ops. 1,200sf
- Building ~3.800 sq.ft.
- Dr. refers out complex procedures
- Property generates income

Pico Rivera - Busy Street!

- Nearby shopping plaza, 4 ops
 Reasonable rent. ~1,300 sf
- Van Nuvs Shopping Center
- Busy intersections. 3 Eq. Ops. ■Heavy foot traffic. ~1,100 sq.ft.

Upcoming Listings Dental Practice for Sale

- **Beverly Hills**
- Pleasant Hill
- Riverside
- San Marcos

Dental Practice for Sale Orange County, CA

Buena Park - Mostly PPO/Cash! High Production Office. ~3000 sf.

<u>Cypress</u> - Leasehold. Busy Street. ■ 6 Ops + 2 plumbed. ~1,900 sf

Garden Grove - Corner lot
■ Freestanding Building.
■ 3 Ops + 1 plumbed. ~1,600 sf

Garden Grove - Busy Street!

■ Street Front Location! ~1,700 sf 3 Eq. Ops + 3 Add'l Plumbed

Huntington Beach - Leasehold.

Low Rent! Prestigious location. **Huntington Beach** - Low rent PPO/CASH/Dentical. Strip Mall.

Lake Forest - Gross ~\$259K Great location on main street.

■ 3 ops. ~1600 sf. Friendly staffs. Laguna Hills - Retail Shopping Ctr

Cash/PPO! 4 Eq. Ops, 1,750 sf Laguna Hills - Shopping Center!

Starter Office. 4 Ops, 1,500 sf

Santa Ana - Large shopping center • Affordable rent. Mixed income.

Dental Practice for Sale Riverside County, CA

Corona - Practice & Real Estate Highly visible Freestanding Bldg

 Gross ~\$418K. 4 Ops. 1,700 sf Corona - Affordable Rent!

Seller Retiring. GP in mini mall. 3 Ops + 1 plumbed, ~1,000 sf

Corona - New Listing!

Shopping mall. 8 ops, 2,400s.f. Starter office + Bonus patients

Hemet - 18+ yrs of Goodwill Reasonable Rent. 4 Ops, 1200 sf

<u>Indian Wells</u> - Gross ~\$344K. ■ Mostly PPO/Cash, some HMO.

■5 Ops, 1,300 sf. Well maintained Riverside - Shopping Center

Reasonable Rent. ~1.200 sa.ft.

■ Renovated. 3 ops + 1 plumbed

Dental Practice for Sale San Bernardino County, CA

Crestline - Practice & Real Estate Cash/PPO! 1400 sq.ft. 4 Ops.

Fontana - Retail Shopping Ctr! Gross ~\$310K, 3 Ops +1 plumbed Reasonable rent. 1250 sq.ft.

Rancho Cucamonga -

GP/Endo practice, shopping center PPO/HMO practice.

Rancho Cucamonga - Modern

Starter practice @ major intersection ■4 eq. ops + 1 plumbed.

Rancho Cucamonga - Cash/PPO! Absentee Owner. Gross ~\$273K

6 Ops + 1 plumbed, ~1838 sf

Dental Practice for Sale Northern California

Berkeley - Cash/PPO!

- GP located in commercial area
- Approx. 15 patients/mo. 3 Eq. Ops + 1 add'l plumbed.

Fremont - Gross ~\$535K

- Main Shopping Center
- Mix Patient Income. 2,000 sf 7 Ops, 4 Eq. + 3 plumbed.

Hercules - New Listing!

- 2017 Gross ~\$705K
- ~60-80 new pts/month
- 4 Eq. ops + 1 add'l plumbed

Milpitas - Gross ~\$510K

Shopping center. Mostly PPO.

10 yrs of good will, ~1,900 sf 4 Eq. Ops + 2 add'l plumbed

San Francisco - Beautiful office

Good foot traffic. ~2,000 sq.ft.

4 Eq. Ops + 2 plumbed. San Jose - Leasehold

Retail Shopping

■ 3 Eq. Ops, ~1,200 sq.ft.

San Jose - Modern Office

■ Shopping plaza. ~1,650 sq.ft.

4 Eq. Ops + 2 add'l plumbed.

San Jose - Just Remodeled.

2017 Gross ~\$285K. Newer EQ. Mixed income.

2 Ops + 1 plumbed. ~1,500 sf

San Jose - Practice & Real Estate

Own vour real estate!

Modern. Retail Center. • 6 Eq. Ops, ~2,500 sq.ft.

Vacaville - Corner lot

■ Part-time Starter Office.

Cash/PPO only! ~750 sq.ft.

Dental Practice for Sale San Diego County, CA

<u>Vista</u> - Strip mall

■ Grossed ~\$200K on 2.5 days/wk

Refers out all complex procedures

San Diego - Strip Mall GP practice with Ortho & Implants 3 eq. ops + 1 plumbed, ~1200 sf.

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street!

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IMPLANT/05 PRACTICE FOR SALE-SOUTH BAY LA AREA: 3 Ops, WinDentOMS, Digital, Pano, CBCT. 2017 GR \$475K. HSPPT-Kerri McCullough 949-300-0312 #CA498

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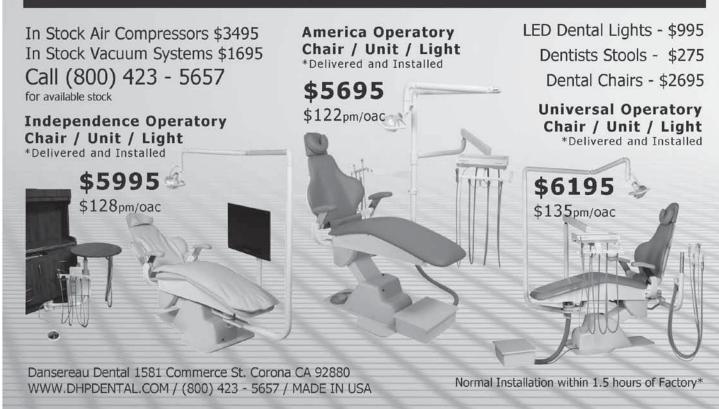
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Asking \$1,250,000

Coastal Orange County #1222

General practice Contemporary turn-key suite Five treatment rooms 2017 gross revenues \$492,932

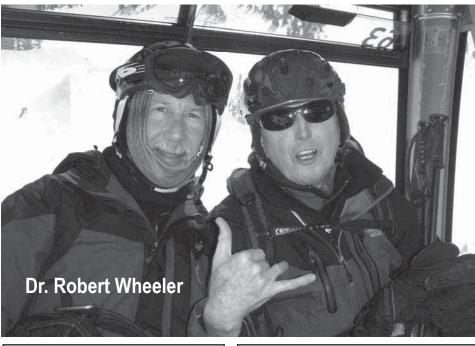
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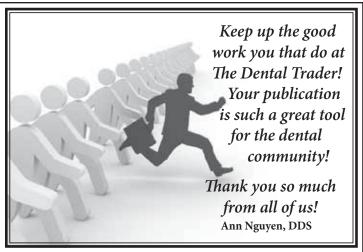
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Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.





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We do not publish a July edition.

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FEATURED LISTINGS

FRESNO – Located in a hub of retail shops and restaurant this practice consists of 4 equipped operatories in a 1,260 sq ft suite. Seller works 3 days/wk and sees approximately 30 new patients/mo. PPO/Cash/Denti-cal/HMO. 100% Patient referral. Has digital x-ray and computerized with Easy Dental / Suni software. Reasonable rent with long term lease. Grossed \$448K in 2017. Buyer's net of \$202K. Established in 2000. Seller moving to Orange County. Great practice. Please contact your CPS Agent for more details. **Property ID #5214.**

CORONA – Beautiful general practice located in one story free standing building next to a busy shopping center. Seller owns the building. Practice consists of 5 equipped operatories and 5 plumbed not equipped for expansion in an approximately 3700 sq ft office. It's computerized with Dentrix and digital x-ray. Does minimal advertising. PPO/CASH/SOME DENTI-CAL/SOME HMO. Seller currently working 2 days/wk with Associate 1-2 days/wk. Sees approximately 8-10 patients/day. **Grossed \$346K in 2017**. Seller will be focusing on 2nd primary office. Please contact your CPS Agent for more details. **Property ID # 5224**.

LA JOLLA – Established in 1984 this General practice is located in a 2 story medical building. Seller currently works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! 100% Patient referral. Practice consists of 4 spacious equipped operatories in a 1,800 sq ft suite. Computerized with SoftDent software. **Grossed \$1.1M in 2017. Buyer's net of \$278K.** Great practice. Excellent opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5220.**

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LA MESA GENERAL PRACTICE FOR SALE



- Grossed \$1.5M in 2017
- Monthly revenues of \$130K
- Buyer's net of \$368K
- Beautiful General Practice
- Located in busy shopping center
- Corner location with heavy traffic flow
- Great signage
- Seller working 4 days/wk with 4 days/wk of Hygiene, Endo 2x/mo and O.S. 1x/mo
- Sees approximately 80-100 new patients/mo

- PPO/Cash/Some HMO
- Consists of 5 equipped operatories &
 1 plumbed not equipped op
- Computerized with Eaglesoft software and Digital X-ray
- Approximate 2,697 sq ft suite

Great practice. Please contact your CPS Agent for more details.

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Alice C. King, V.P. Lic #00602189

LOS ANGELES COUNTY LISTINGS

CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. Grossed \$234K in 2016. Grossed approximately \$275K for 2017. Buyer's net of \$142K. Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. Property ID #5181.

COMPTON (GP + Real Estate) – Established in 1982 this office is located in free standing building. Seller only does consultation. Associate works 4 days/wk. Ortho 2x/mo. Sees approximately 15-18 patients/day. PPO/Cash/Denti-cal/HMO. Practice consists of 4 equipped operatories and 3 plumbed not equipped operatories. Digital X-ray. Next door to a University and across from a church. **Grossed \$581K in 2017. Net of \$154K.** Please contact your CPS Agents for more information. **Property ID #5209.**

DOWNEY – Modern designed General practice with over 60 years of goodwill consists of 4 equipped operatories in an approximately 1,100 sq ft office. It's located in a two story professional by ilding corner location with excellent street visibility and heavy traffic flow. Has side and rear parking. Seller is a freely working 4 days/wk with 6 days/wk of hygiene. Seller sees approximately 15-16 new patients/mo. Delta Premier and 13a4 Only. It's computerized with Dentrix software and digital x-ray. **Grossed \$837K in 2016 and projecting approximately \$817 for 2017.** Excellent Dental Practice!! Please contact your CPS Agent for more details. **Property ID #5114.**

ENCINO – This General Practice **grossed approximately \$488K in 2017. Has a buyer's net of \$144K.** It is located in a multistory professional building with window views to the mountain. Ret in a dentist is currently working 3.5 days/wk with 3 days/wk of hygiene. Sees approximately 15 patients/day. PPC (as) Only. Established in 1981. Consists of 4 equipped operatories with Digital X-ray. 100% Patient Referral. Reasonable rend Please contact your CPS Agent for more information. **Property ID** #5210.

GLENDALE – Leasehold Improvement and Equipment Only!! This beautiful and recent remodeled dental office is located in a one story single standing building. Seller is the landlord offering a rea so lable monthly rent payment. Consists of 3 equipped operatories in an 850 sq. ft. office. Has historically produced approximately One Million in revenues. Great starter office near residential and commercial area. Please contact your CPSV gent for more information. **Property ID** #5208.

GLENDALE – Established in 1994 this General practice is located in a 3 story Medical professional building. Across from a Hospital. Conveniently located off the freeway. Seller works 4 days/wk and sees approximately 18-20 new patients/mo. Insurance and Cash Only! No HMO. 100% Patient Referral. Consists of 3 equipped ops in a 1,123 sq ft suite with window views. Has digital x-ray and computerized with Dexis software. Reasonable rent with long term lease. **Grossed approximately \$473K in 2017. Buyer's net of \$234K.** Has monthly revenues of approximately \$40K. Great opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5216.**

HOLLYWOOD – Modern designed general practice located in a multi story medical/professional building. Established 30 years ago. Currently run by an Associate. Office is open 5 days/wk. See an average of 25-30 new patients per month. PPO & Cash Only. Refers all specialties out. The practice consists of 4 and ipige 1 operatories in a 2,162 sq ft suite. Computerized with Softdent software and digital x-ray (2 sensors). Has long term else. Projecting approximately \$456K for 2017. This building is in high demand. Only 4 dentists in the entire building. Please contact your CPS Agent for more information. Property ID #5178.

INGLEWOOD – With 30 years of goodwill this General practice is located in a single story free standing building with ample gated parking that has been a landmark in this community for over three decades. Associate run practice. Seller is the landlord. Practice consists of 10 equipped operatories and 1 plumbed not equipped operatory. Computerized with Dentrix software and digital x-ray. Approximately 26-30 new patients/mo. PPO/Cash/Some HMO/Some Denti-cal. 100% patient referral. **Grossed approximately \$616K in 2017. Buyer's net of \$212K**. Please contact your CPS Agent for more details. **Property ID #5221.**

LANCASTER (GP + Bldg) – Long established general practice with 4 equipped operatories in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$693K in 2017. Buyer's net of \$220K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5222.**

PRACTICE SALES, INC.

and Appraising of Dental Practices





Robert A. Palumbo, Executive V.P/Partner Lic #01855842

LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees ap oximately 8-9 new patients per month. PCO and Cash only. NO HMO. Practice consists of 4 equipped operatories in 1.21 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. Gross 1.511K in 2016 and projecting approximately \$537K for 2017. Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. Property ID #5163.

MONTEBELLO - General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories a 10 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 (ay) wk. Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. To see approximately \$1M in 2016. Net \$314K. Great practice with excellent staff. Property ID #5168.

MONTEREY PARK - General Practice built in 1995 is located in a busy shopping center with heavy foot traffic. Absentee owner. Associate works 3 days/wk and second Associate 1x/mo with 2 days/wk of hygiene. See approximately 31 new patients/mo. PPO/Cash/Some HMO/Some Denti-cal. It consists of 5 equipped operatories and 3 plumbed not equipped ops in a 2,316 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$636K in 2017. Buyer's Net \$183K.** Well established practice with 22 years of goodwill. Please contact your CPS Agent for more details. **Property ID #5201.**

PASADENA – Established in 1961 this General Practice is located in a two story medical dental building. Near residential area. Fee for Service. This office consists of 5 eq ops in an approximately 1,650 sq. ft. suite. Seller currently works 4.5 days/wk with 7.5 days/wk of hygiene. Sees approximately 20 new patient 3 to 100% Patient Referral. **Projecting approximately \$990K for 2017. Net of \$217K.** 56 years of goodwill. Great practice. Please contact your CPS Agent for more details. **Property ID #5204.**

SANTA CLARITA - General Practice with 36 years of goodwill located in a professional medical building with scenic views. Practice consists of 5 equipped operatories in an approximately 1,612 sq ft suite. Computerized with SoftDent. PPO & Cash Only! **Grossed approximately \$449K in 2017.** Please contact your CPS Agent for more details. **Property ID #5207.**

TARZANA - Established in 1929 this General Practice still has the same number. Located in a 2 story medical building with private ample parking. On the second floor with 5 equipped operatories in a 1,552 sq ft suite. It's computerized with Practice Plus software and digital x-ray. Seller currently works 4 days/wk with 4 days/wk of hygiene. Sees approximately 14-16 patients/day. Cash and Delta Premier only! Not locked into any fee schedule. 100% patient referral. Grossed \$681K in 2017. Has monthly revenues of \$56K. Buyer's net of \$183K. Great practice. Please contact your CPS Agent for more detials. Property ID #5226.

VALENCIA – General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPQ/(ash Sort HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. **Grossed approximately \$1.6M in 2015.** LIV **ER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. Property ID #5171.

ORANGE COUNTY LISTINGS

BREA - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equippe 1 c ps and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, En to and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's control with Dentrix software and digital x-ray. Grossed \$1.5M in 2016 and projecting approximately \$1.5M in 2017. NET \$452K. Near residential and shopping plazas. Please contact your CPS Agent for more information. Property ID #5190.

COSTA MESA – Established in 1952, this General Practice is located a single story building with 3 other tenants with good signage. Next to residential area. Practice consists of 3 equipped appearance in an approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximately 2.4 px that start referral and website. Projecting approximately \$3750 is 2017. Buyer's net of \$139K. Excellent location. Please contact your CPS Agent for more information.

HUNTINGTON BEACH - Leasehold Improvements and Equipment Only! Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Cer en The practice consists of 3 equipped operatories and 1 plumbed not equipped operatory in a 1,160 sq ft suite. It has all tall x-ley (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end residence communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. Property ID #5154.



CALIFORNIA

Specializing in the Selling



John W. Knipf, President Lic #00283209

HUNTINGTON BEACH (GP) – This beautiful office with panoramic views of the area has been a known icon in the community for over 43 years. It's located in a 2 story professional building. Modeling this practice as a Leasehold and Equipment Only and pricing accordingly for a timely transaction. Seller is moving out of state. Practice consists of 4 equipped operatories / 1 plumbed not equipped networked for TV and Netflix. It's computerized with Care stream and has Digital X-ray (2 sensors). For the right, Seller will gift the charts that generated over \$300K last year. Please contact your CPS Agent for more details. **Property ID #5218.**

IRVINE – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash-flow. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X-ray (1 sersor) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and see approximately 12-15 new patients/mo. Grossed \$630K in 2015 and **Projecting approximately \$660K for 2016 with Buyer's net of \$184K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

IRVINE – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$482K in 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

NEWPORT BEACH – Established circa 1965 this General Practice is located in a multi-story medical/dental building. The office has 3 equipped operatories with 2 plumbed not equipped. Have vir dow views to the Pacific Ocean and Newport Coast. It's computerized with Computer Age and Digital X-ray. Saller is a trooping working 3 days/wk with 2 days/wk of hygiene. See approximately 8-10 patients/day. PPO/CASH/Some HMO 100% Patient referral Only. **Grossed approximately \$560K in 2017. Buyer's net \$241K.** It's beautiful office. Please contact your CPS Agent for more information. **Property ID #5211.**

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with wir do y views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works of year PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. **Grossed approximately \$600K in 2016.** On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

ORANGE (GP) - Established in 1978 this practice is located in a one story free standing duplex. Great location near Chapman University in Downtown Orange. Beautiful modern designed office with 2 equipped operatories/1 plumbed not equipped operatory in a 1,300 sq ft office. It's computerized with Eaglesoft software and Di Jital X-ray. Has granite countertops. Operatory views to the historical main street. Seller is currently working 3 day with an increase approximately 15-20 new patients/mo. PPO/Cash/Some HMO. Averaging approximately \$32,000 in monthly revenues. **Grossed approximately \$386K in 2017. Buyer's net of \$177K.** Great street visibility. Heavy traffic flow. Please contact your CPS Agent for more information. **Property ID #5213.**

ORANGE – Leasehold Improvements and Equipment Only! Four equipped operatory office located on a recent remodeled single story free standing building. It has convenient access to the freeways. The practice is located just south of the Historic Orange Circle. Walking distance to too many shops and restaurants to mention. Has reasonable rent. Please contact your CPS Agent for more details. **Property ID #5229.**

PLACENTIA – Turn-Key General Practice located in a one story medical building. Corner location. In residential area. Established in 2009. Practice consists of 2 equipped operatories and 1 plumbed not equipped for expansion. Computerized with Easy Dental. 100% Patient Referral. PPO & Cash Only! Sees approximately 5-10 patients/day. Refers out all specialties. **Grossed \$129K in 2017.** Please contact your CPS Agents for more details. **Property ID #5227.**

SANTA ANA – General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city rom the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and is a supproximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized within entity software. **Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016.** Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

PRACTICE SALES, INC.

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SANTA ANA (Group Solo) – Well established general practice with long term staff located in 3 story medical/dental building. Practice consist of 2 equipped oparatories and 1 Hygiene operatory (shared) in an approximately 1,800 sq ft office. Computerized with Easy Dental. Cash and PPO Only! Other dentist moving out soon and there will be room for expansion. **Grossed \$500K in 2017.** Please contact your CPS Agent for more details. Property ID #5113.

TUSTIN – Beautiful general practice with 4 equipped operatories in a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is currently working 3 days (wk w h 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with Uso xix software and Digital X-ray. Reasonable rent for the area. **Grossed \$700K in 2016 and projection \$709K for 2017. NET OF \$159,558.** Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. Property ID #5199.

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

BANNING - Leasehold Improvements & Equipment!! This practice is located in a one story strip shopping center. Consist of 3 equipped operatories with Dentrix software in a 925 sq ft suite. 10 year equipment. Has reasonable rent for the area. Good signage. Patient charts included, but not guaranteed. Seller will be focusing on his Lake Elsinore and Murrieta practice. Please contact your CPS Agent for more details. **Property ID #5184.**

CHINO HILLS - Beautiful General practice with 25 years of goodwill is located in a one story busy shopping center. Heavy traffic flow. Excellent exposure. Seller is currently working 3 days/wk with Associate 1 days/wk. Sees approximately 8-10 patients/day. PPO and Cash Only! Does minimal advertising. Practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,200 sq ft suite. Has digital x-ray (1 sensor). Computerized with Easy Dental. Long term lease. **Grossed \$352K in 2017. Buyer's net of \$122K.** Great opportunity. Please contact your CPS Agent for more details. **Property ID #5219.**

CORONA – General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped peratories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of by liefe. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray 1 sensor). **Grossed approximately \$402K for 2016 with a Buyer's net of \$132K.** Great practice averaging \$35K/mo. Please contact your CPS Agent for more information. **Property ID #5133.**

CORONA – Beautiful general practice located in one story free standing building next to a busy shopping center. Seller owns the building. Practice consists of 5 equipped operatories and 5 plumbed not equipped for expansion in an approximately 3700 sq ft office. It's computerized with Dentrix and digital x-ray. Does minimal advertising. PPO/CASH/SOME DENTI-CAL/SOME HMO. Seller currently working 2 days/wk with Associate 1-2 days/wk. Sees approximately 8-10 patients/day. **Grossed \$346K in 2017.** Seller will be focusing on 2nd primary office. Please contact your CPS Agent for more details. **Property ID # 5224.**

DESERT HOT SPRINGS (GP + Building) – Two Partners One Office Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 equip ed operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 pa (eq s/c a). Established in 1986. **Grossed approx. \$802K for 2017. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.**

PALM DESERT – Beautiful well established general practice that Grossed \$1.4 Million in 2017 and projecting approximately \$2M in 2018 is located in a single story building. Corner location with great street visibility, good signage and heavy traffic flow. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Has an O.S. 2x/mo. Sees an average of approximately 33 new patients/mo. Cash and PPO Only!! Does great advertising. Practice consists of 4 equipped operatories in a 1,800 sq ft office. Computerized with Dentrix software and has Digital X-ray. Doing approximately \$132K in monthly revenues. Seller is willing to stay 2 days/wk and still have a **BUYER'S NET OF \$383K.** Great practice. Established in 2004. Please contact your CPS Agent for more details. **Property ID #5217.**

PALM SPRINGS - General practice established in 2005 is located in a one story free standing building right off Hwy 111. Front store with excellent exposure. Good signage. Reasonable rent. Practice consists of 3 equipped operatories with Open Dental software and digital x-ray. Major equipment is approximately 4 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. PPO/Cash/Denti-cal. No HMO. Does little advertising. **Grossed \$365K in 2017.** Great practice. Please contact your CPS Agent for more information. **Property ID #4487.**





CALIFORNIA

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Fred Vuittonet, V.P. Lic #01363583

RANCHO CUCAMONGA – Price Adjustment! Established in 2004 this General Practice in located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 1 day/wk and sees approximately 25 patients/day. PPO/Cash/Denti-cal/Some HMO. Grossed approximately \$422K in 2017. Buyer's net of \$149K. Please contact your CPS Agent for more details. Property ID #5169.

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximate / 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Curre my he A sociate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. **Grossed \$260K in 2016.** Please contact your PS Agent for more information. **Property ID #5146.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent soft variables digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's let of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days (wk of pygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 3 co (ip) ad operatories with 2 hygiene equipped operatories with Open Dental software. **Projecting approx. \$389K Buyer's net of \$5 20K.** Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.**

LA JOLLA – Established in 1984 this General practice is located in a 2 story medical building. Seller currently works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! 100% Patient referral. Practice consists of 4 spacious equipped operatories in a 1,800 sq ft suite. Computerized with SoftDent software. **Grossed \$1.1M in 2017. Buyer's net of \$278K.** Great practice. Excellent opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5220.**

LA MESA – This beautiful general practice located in busy shopping center. Corner location with heavy traffic flow. Great signage and exposure. Seller is working 4 days/wk with 4 days/wk of hygiene, Endo 2x/mo and O.S. 1x/mo. Sees approximately 80-100 new patients/mo. PPO/Cash/Some HMO. Practice consists of 5 equipped operatories and 1 plumbed not equipped operatory in an approximate 2,697sq ft suite. **Grossed \$1.5M in 2017. Monthly revenues of \$130K. Buyer's net of \$368K.** Please contact your CPS Agent for more details. **Property ID #5228.**

OCEANSIDE (ORTHO) – Established in 2001 this Orthodontic practice is located in a one story free standing building. Seller currently works 2 days/wk. Sees approximately 10-15 new starts/mo. PPO/Cash/Denti-cal/HMO. Consists of 4 chairs in open bay on a 1,550 sq ft suite. Computerized with Dolphin Management software. Reasonable rent for the area. Grossed approximately \$263K in 2017. Seller focusing on primary office. Please contact your CPS Agent for more details. Property ID #5225. SAN DIEGO – Well established general practice located in a single busy shopping center right off the freeway with high traffic flow. Recent remodeled practice with 3 new equipped operatories with Eagle Software in approximate 1,087 sq ft suite. Computerized with Eaglesoft software and digital x-ray. Seller works 2-3 days/wk and sees approximately 8-10 patients/day. PPO/CASH/Some Denti-cal. Patient referral and Website. Grossed \$284K in 2017. NET \$148K. Recently remodeled. Please contact your CPS Agent for more details. Property ID #5200.

SAN DIEGO – General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Sees approximately 9-10 patients/day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$301K in 2017. Net of \$129K.** Close to San Diego University. Please contact your Agent for more details. **Property ID #5212.**

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KERN, SAN LUIS OBISPO & VENTURA COUNTY

FRESNO – Located in a hub of retail shops and restaurant this practice consists of 4 equipped operatories in a 1,260 sq ft suite. Seller works 3 days/wk and sees approximately 30 new patients/mo. PPO/Cash/Denti-cal/HMO. 100% Patient referral. Has digital x-ray and computerized with Easy Dental / Suni software. Reasonable rent with long term lease. Grossed \$448K in 2017. Buyer's net of \$202K. Established in 2000. Seller moving to Orange County. Great practice. Please contact your CPS Agent for more details. **Property ID #5214.**

GOLETA (GP) – This practice has over 27 years of goodwill and is located in a 2 story mixed building with retail and restaurants. Easy access to the 101 freeway and near the University of Santa Barbara. Seller is currently working 3 day/wk and 3 days/wk of hygiene. See approximately 10-15 new patients/mo. PPO & Cash Only! It consists of 4 equipped operatories in an approximately 1,100 sq ft suite. Has Dentrix software and Digital X-ray. **Grossed \$572K in 2017. Buyer's Net of \$176K.** Has great potential for a full time buyer. Please contact your CPS Agent for more information. **Property ID # 5205.**

OXNARD – Established in 1973 this beautiful high-end practice is located in a professional building on one of the busiest thoroughfares in the city. Next to a High School, strip mall and residential area. This recent remodeled office consists of 4 equipped operatories on an approximately 1,100 sq ft suite. Reasonable rent. Has digital X-ray and it's computerized with EagleSoft software. Seller works 2 days/wk and Associate 2 days/wk. See approximately 10-12 new patients/mo. PPO and Cash Only! **Grossed \$585K in 2017 with a Buyer's net of \$186K.** The original owner is still associating to assist you to carry on the 45 years of goodwill. A must see. Please contact your CPS Agent for more information. **Property ID # 5206.**

PORT HUENEME – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007 The p actice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 yrax (qu pmehr. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per mont. **Grossed \$1,087,027 in 2016 Buyer's net of \$249K.** Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

SIMI VALLEY (GP + Buildings for sale) - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrix / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. Grossed approximately \$240K for 2017. Has a Buyer's Net of \$77K. Please contact your CPS Agent for more details. Property ID #5185.

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Well established, associate run practice, with real estate opportunity: South Riverside County

PRACTICE for SALE - Well established general dentistry practice for sale. Street front, freestanding building, on a busy road with visibility and ample parking. The 2,000+ sqft building was built just 8-years ago. 4 equipped operatories, with 2 additional pre-plumbed operatories. Open 5 days/week, with 30+ new patients per month. Denti-Cal, PPO, and FFS. Grossed \$930,000 in 2016 with just 50% overhead. Terrific opportunity, with potential for more growth under a new owner with more energy to expand the schedule and accept more insurance plans.

Well established, associate run practices, with real estate: 2 practices in Fullerton and Santa Ana, CA

PRACTICE for SALE - General dentistry practice with combined collections of \$1 Million/year. Owner open to selling real estate. Located in street front buildings, with good visibility. The Fullerton office has 5 equipped operatories, 6th pre-plumbed. The Santa Ana office has 7 equipped operatories, with 8th pre-plumbed operatory. Associates and all staff can remain after the sale. Most specialty procedures are currently referred out of the office. Great opportunity for immediate growth, with investment potential to acquire real estate (occupied with tenants). Seller financing available to acquire real estate (occupied with tenants).

PEDIATRIC Dental Practice for sale: San Fernando Valley, CA
PRACTICE for SALE – Retirement sale of a well-established pediatric and GP practice poised for more growth. Terrific street-corner location with great visibility and signage. Recently renovated and attractive office. Current mix of services includes 40% Peds, 30% Ortho, 30% GP. 4 equipped + 1 additional pre-plumbed operatories in a 1,650 sqft office. Average collections are \$400K/yr. 70% PPO insurance, No HMO.

Dental practice for sale: Valencia, CA
PRACTICE for SALE – Well established general dentistry practice, with 4 operatories. Attractive upscale office near retail center, located within minutes of freeways. The area provides access to acclaimed schools, easy access to outdoor activities and a great lifestyle. The practice is open 5 days/wee. Accepts Cash/ PPO/HMO. Seller open to flexible transition support.

Retirement sale, established practice: Arcadia, CA

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

Dental practice for sale in retail center: Highland, CA PRACTICE for SALE - Located in a shopping retail center, with supermarket anchor to drive foot traffic. Convenient access to the 210 freeway just 1 minute away. 3 well equipped operatories. Ideal starter practice or suitable as a satellite location, especially due to the low overhead. Office rent is under \$1,900/month. Accepting only PPO insurance. Average collections of \$350,000/yr.

Dental practice for sale: Tustin, CA

PRACTICE for SALE - General dentistry practice, with 4 operatories in approx. Low rent of \$2,500/mo for ~1,000 sqft, a in recently updated and well equipped office. The practice is currently run part-time, averaging 20-24 hours/week. Accepts PPO/Denti-Cal. 100% associate coverage, with an average of \$200,000/yr collections.

Great visibility in retail center: Anaheim, CA

PRACTICE for SALE - Excellent retail location on a busy street, with good signage, and freeway access just minutes away. Spacious office with 3 equipped, and 2 pre-plumbed operatories ready for expansion. The practice is currently run part-time due to owner's limited availability. Accepts Denti-Cal/PPO/Cash. Seller motivated to consider reasonable offers for quick sale.

Dental Office Leaseholds: Alhambra, CA
OFFICE for SALE – Leasehold and Equipment sale. Office was built from scratch in 2014. All equipment and facility is in like new condition. Freestanding street-front building on Valley blvd, with ample parking. A turn-key opportunity to start seeing your patients right away. Sale includes 3 operatories (2 fully equipped) and instruments, computer network, and digital x-ray, digital pano machine (all acquired in 2014 and in great condition) truly turn-key! Start your own practice in Alhambra for far less than typical start-up costs.



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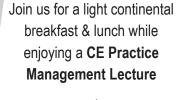
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SOUTHERN CALIFORNIA

ARCADIA/PASADENA AREA - General Dentistry practice with 3 Operatories is now available in beautiful Sierra Madre. This practice has been established for 50+ years, 20 with our retiring seller and has long-term staff and a strong hygiene program. Seller refers out all specialty procedures, room to grow! 2016 Gross Receipts of \$364K with \$100K+ Adjusted Net Income. #CA481- Kerri McCullough - 949-300-0312

BAKERSFIELD - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

BURBANK - Beautiful practice available for a quick sale with long-term staff and over 28 years of goodwill. 3 Operatories in 1,650 sq. ft. with 3 days of hygiene and lightal X-rays. Located in a great Burbank building close to downtown. 2017 Gross Receipts of \$477K. #CA464- Kerri McCullough - 949-300-0312

CHINO - This General Dentistry Practice with 3 Operatories utilizes CareStream Dental software and has 40+ years of Goodwill. Practice is located in a professional building near new home construction with very affordable rent and 2.5 days of hygiene per week. 2017 Gross Receipts of \$338K with \$126K Adjusted Net Income. Very motivated seller! #CA484-Kerri McCullough - 949-300-0312

FOUNTAIN VALLEY - NEW LISTING General Dentistry practice with 4 Operatories is new on the market. The practice features EZ2000 software with Digital X-rays, Intra-oral camera and 2-3 year old equipment. Practice utilizes a PT hygienist and most specialty procedures are referred out, leaving room for growth. 2017 Gross Receipts of \$555K with \$269K Adjusted Net Income. #CA508- Thinh Tran - 949-533-8308

NORTHERN CALIFORNIA OFFICE

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FULLERTON - General Dentistry Practice with 5 Operatories, 3 Equipped, is located in a shopping center. Practice utilizes PracticeWorks, CEREC, Digital Solays, and has 4 days of Hygiene per week. 2016 Gross Receipts of \$633K. Our retiring seller has 30 years of Goodwill in Fullerton. #CA453- Kerri McCullough - 949-300-0312

GLENDALE - General Dentistry Practice with 4 Operatories is now available in Glendale. The practice utilizes Dentrix, Dexis digital x-rays, Intra-Oral Camera, and a Laser. Practice has 3 days of hygiene per week and $3\frac{1}{2}$ doctor days per week. 2017 Gross Receipts of \$872K with \$393K Adjusted Net Income. #CA492- Thinh Tran - 949-533-8308

GREATER LOS ANGELES AREA -Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2017 Gross Revenue of \$694K. #CA173- Kerri McCullough - 949-300-0312

LAGUNA BEACH - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrix G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thinh Tran - 949-533-8308

LONG BEACH - NEW LISTING - General Dentistry Practice with over 25 years of Goodwill is now available in Long Beach. The 1,700 sq. ft. ground-floor condo that houses the practice was remodeled 5 years ago and is also available for sale. The paperless practice has 6 Operatories, is computerized with Dentrix and utilizes Dexis digital x-rays, a digital Pano and a laser. 4 days of hygiene per week. 2017 Gross Receipts of \$492K. #CA499- Thinh Tran - 949-533-8308

LOS ANGELES - Endodontic Practice with 27+ years of Goodwill is now available. This highly profitable practice features 4 Operatories, 3 Equipped with microscopes and digital x-rays. Seller has long-term relationships with referring doctors and will help buyer with smooth transition. 2017 Gross Receipts of \$692K and Adjusted Net income of \$433K. #CA485- Kerri McCullough - 949-300-0312

MANHATTAN BEACH - Facility Only Sale - This 4 Operatory office has a modern design in a great Manhattan Beach location near retail and residential. Includes computers, furnished Ops, Lab equipment, Zoom Bleaching light, curing lights, 2 X-ray heads. Move-in ready, just bring your patients! #CA467- Thinh Tran - 949-533-8308

ORANGE - General Dentistry practice with 30+ years of Goodwill is now for sale in Orange. Near hospitals and other medical/professional suites. 4 Operatories, Dentrix, Dexis digital x-rays, and Intra-oral camera. 2017 Gross Receipts of \$308K with \$152K Adjusted Net Income. #CA487- Kerri McCullough - 949-300-0312

ORANGE COUNTY - NEW LISTING -Endodontic Practice - Central Orange County location with 4 Operatories, 3 Equipped is new on the market. This practice features a Global Inclinable Binocular Microscope and a Triangle unit in the sterilization room. The waiting room has a fireplace, welcoming patients to the office. 2017 Gross Receipts of \$265K, with seller scaling back significantly in 2017. Many regular, local referring doctors have been sending patients to this office for 17 years. #CA500- Kerri McCullough - 949-300-0312

ORANGE COUNTY - General Dentistry practice with 4 Operatories is located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 Gross Receipts of \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-

PALM SPRINGS - This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

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PASADENA - NEW LISTING - This 5 Operatory General Dentistry practice is being sold in conjunction with the building, which features the suite the practice is housed in plus another leased dental suite. The suite is 1,586 sq. ft. with a total building square footage of approximately 2,880. The building is located on a well-traveled street with parking. This paperless practice is computerized with SoftDent, utilizes CareStream Digital X-rays, and an Intra-Oral Camera. There are 3 days of hygiene per week. 2017 Gross Receipts of \$473K and \$115K Adjusted Net Income with our retiring seller working only 3 days per week. This is a one-of-a-kind opportunity to own a practice with real estate in beautiful Pasadena. #CA505- Kerri McCullough - 949-300-0312

RANCHO CUCAMONGA - NEW LISTING - General Dentistry practice with 7 Operatories is now available in Rancho Cucamonga. This practice is located in a free-standing building on a very busy corner and features Dentrix software and Dexis Digital X-rays, an Intra-oral camera, Digital Pano, and is partially paperless. The practice also has an Ortho bay with its own waiting area. Great opportunity! 2017 Gross Receipts of \$838K with \$158K Adjusted Net Income. #CA514- Thinh Tran - 949-533-8308

RIALTO - General Dentistry Practice and historic free-standing Building for sale. Practice features 5 Operatories and over 50 years of Goodwill and utilizes Dentrix and an Intra-oral camera. 2016 Gross Receipts of \$253K. Seller is retiring. #CA421- Kerri McCullough - 949-300-0312

RIVERSIDE COUNTY - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2017 Gross Receipts of \$816K with \$330K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Operatories plus an open bay Pedo room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of 6 chairs and a digital Pano. Full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. Gross Receipts of \$3.6M+ with \$952K Adjusted Net Income. #CA488- Kerri McCullough - 949-300-0312

SANTA ANA - General Dentistry practice with 4 Operatories in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2017 Gross Receipts of \$410K with \$192K Adjusted Net Income. #CA460- Kerri McCullough - 949-300-0312

SANTA BARBARA COUNTY - NEW LISTING - Large general dentistry practice in Santa Barbara County features 10 Operatories in a 3,400 sq. ft. suite. The practice has 18 years of goodwill and in-house specialists providing services to patients. The practice is a mix of FFS, PPO and has a CAP check of 6-8K/mo. for HMO patients. The practice is computerized with EZ Dental, and utilizes Digital X-rays, Intra-oral Camera, and Pano. The 2017 Gross Receipts were \$1.3M with \$462K Adjusted Net Income. #CA503- Kerri McCullough - 949-300-0312

SANTA MONICA - NEW LISTING - This turnkey General Dentistry practice with 4 Operatories, 3 equipped, is located in a professional building convenient to all of Santa Monica and the South Bay. Seller is the only dentist in the building. Practice utilizes Open Dental, Digital X-rays, and is Paperless. 2017 Gross Receipts of \$660K with \$284K Adjusted Net Income. #CA511- Kerri McCullough - 949-300-0312 SOUTH BAY, LOS ANGELES AREA - *NEW LISTING* - This Implant-Oral Surgery practice in the South Bay area of LA is new on the market. Featuring 3 Operatories in 1,700 sq. ft., this practice has high visibility in a single-story corner unit of a retail/professional center. The practice is paperless and computerized with WinDent OMS Software, Dexis digital x-rays, Digital Pano, and CBCT. 2017 Gross Receipts of \$475K. #CA498- Kerri McCullough - 949-300-0312

SOUTH ORANGE COUNTY - *NEW LISTING* - General Dentistry practice with 4 Operatories, 3 Equipped, utilizes an Intra-Oral Camera, Digital x-rays, Laser, and CariVu. Practice has 18 years of Goodwill with our retiring seller. 2017 Gross Receipts of \$331K working 20-24 hours per week with the seller referring out most specialty work. #CA509- Thinh Tran - 949-533-8308

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on a main street with signage. 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

TEMECULA - General Dentistry Practice with 5 Operatories, 4 Equipped located in beautiful wine country, Temecula. Practice utilizes Practice Web, Digital X-rays, and a Pano. 2016 Gross Receipts of \$548K and \$241K Adjusted Net Income on a short 3 day work week. #CA430- Kerri McCullough - 949-300-0312

VENTURA COUNTY - NEW LISTING - General Dentistry practice with 4 Operatories is now available in Ventura County. The suite is 1,350 sq. ft. and is located in a busy retail center on a main thoroughfare. Computerized with Dentrix, the practice also utilizes Digital X-rays, Intra-Oral Camera, and Pano. There are 4 days of hygiene per week. 2017 Gross Receipts of \$641K and \$257K Adjusted Net Income. #CA504- Kerri McCullough - 949-300-0312



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WESTERN SAN FERNANDO VALLEY - Pediatric Dentistry. Great opportunity to purchase a Pedo practice in the western San Fernando Valley. In an upscale location, this 4 Operatory practice features EagleSoft, an Intraoral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399-

SAN DIEGO

Kerri McCullough - 949-300-0312

BONITA/CHULA VISTA AREA - Terrific Opportunity, General Practice with 8 Fully Equipped Ops. This well-established practice is located in a stand-alone building near a busy section of Bonita that has excellent visibility and ample parking. The office is open 5 days and has 9 days of hygiene per week. SoftDent, Dexis, Pano, I/O cameras, and Laser. The patient base is comprised of FFS, Indemnity, and PPO patients. Most specialty work is referred out to specialists. This practice is going to move quickly. #CA476-Russell Okihara - 619-694-7077

INLAND NORTH COUNTY SAN DIEGO

- 5 Operatory General Dentistry/Prosthodontic Practice is new on the market. Featuring EagleSoft, Digital **YOUD** Intra-Oral Cameras, Planmeca 2D Digital Pano, and E4D machine. Great location with 26 years of Goodwill. 2016 Gross Receipts of \$802K with \$316K Adjusted Net Income. #CA432- Russell Okihara - 619-694-7077

LA JOLLA - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrix software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 days of Hygiene per week and the Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

SAN DIEGO - Central San Diego: Excellent Opportunity to own a cutting-edge General Dentistry practice with 6 fully equipped Operatories. This well-established practice is located in a professional building with ample and convenient parking. The office is open 5 days per week and has 8 days of hygiene per week. The practice is operated with EagleSoft and is digitized with Schick dental sensors along with a Cone Beam Pano. Practice also utilizes CEREC, Intra-Oral Cameras, and Dental Lasers. The patient base is comprised of FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2017 Gross Receipts \$2.2M+ with Adjusted Net income of \$675K. #CA483-Russell Okihara - 619-694-7077

SAN DIEGO FACILITY ONLY - NEW LISTING - Beautiful and Modern, Turn-Key 3 Operatory dental facility in the Del Mar Highlands area. Excellent and Highly Sought-After Location. 1,056 Sq./Ft. lease rate including CAM is \$6,138.00 per month. Excellent location for an Endodontist or a GP. Priced to sell quickly. #CA501- Russell Okihara - 619-694-7077

SAN DIEGO - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a**SCLO**sional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL OAHU, HAWAII - NEW LISTING - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, Pano, and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

MAUI, HAWAII - General Dentistry Practice with 3 Operatories, Innova, equipped with a Planmeca Panoranson Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

EASTERN WASHINGTON - NEW LISTING - This well established practice has 1,400 sq. ft. with 4 fully equipped operatories, in a stand-alone building, and equipped with EasyDental software, Intra-Oral Camera, and Orthopantomgraph. 2017 Gross Receipts of \$429,000 on 3 day work week. #WA100- Dr. Paul Kennedy – 206-310-4424

NORTHERN CALIFORNIA

CAMPBELL - *NEW LISTING* - Partnership opportunity in this beautiful practice established in 1993. Buyer to purchase 50% interest to share patients, revenue and expenses. 3 Ops, 1550 Sq. Ft. w/Dentrix Software, Dexis Digtal X-Ray, Cone Beam Imaging, Laser and fiber optics. #CA507- Jim Engel - 925-330-2207

CHICO - General Dentistry with 7 Ops, Dentrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CLEARLAKE - Approx. 1,600 sq. ft., 4 Ops with the latest technology: Dentrix, Dexis, Intraoral camera, Laser, Surgical Microscope & Panoramic x-ray machine. 2016 GR \$650,000+. #CA457- Gina Miller - 707-391-7048

EASTERN CONTRA COSTA - 3 Ops in 1,300 sq. ft., w/room to expand. Intraoral Camera, Laser, Dexis Digital X-ray, SoftDent PMS. 2016 GR \$274K w/52% adj. net. #CA454- Jim Engel - 925-330-2207

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2016 GR \$334K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE Facility Only Sale - Fully furnished 5 Ops total (Turnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate Pano. #CA411-Steve Caudill - 951-314-5542

GREATER EL DORADO HILLS - Seller retiring. Well-designed office space with good flow; Approx. 1,500+ sq. ft. with 4 Ops and upstairs lab in a beautiful, standalone building. Dentrix, 2 Schick digital x-ray sensors, new server & CPUs. Well established practice, very accessible location. The building (\$450K appraisal value) is being sold in conjunction with practice. Outstanding opportunity for buyer to have a solid practice with stable rent and pride of ownership. 2017 GR increased 7% over 2016. #CA407-Thomas Wagner - 916-812-3255

GREATER ROSEVILLE - 3 equipped Ops in 4 Op, 1,320sf office. Dentrix, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 2017 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE/ROCKLIN - NEW LISTING - Well-designed 5 Op, PPO practice, in approx. 1,495 sq. ft. office located in great commercial location. Softdent software, Suni digital sensor, laser, and intra-oral camera. 2017 GR of \$527,000+ on 3 day week. #CA513-Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - GP practice w/4 Ops, Pano, Digital x-rays, Cerec. Seller refers out Ortho, Endo, Perio, Oral Surgery, and Implant Placement. 2016 Collections \$1.0M+. Stand-alone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - PERIO LISTING – Greater Sacramento Perio practice in professional building. Well-established, 4 days/week practice, has digital x-rays, laser, intra oral camera. Seller relocating, but is willing to work with buyer for a smooth transition. #CA480-Thomas Wagner - 916-812-3255

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GREATER SACRAMENTO - Oral Surgery Practice - 5 Ops in a 2,282 sq. ft. suite. Digital X-rays and Pano. 2016 GR of \$798K. Selling doctor is retiring. #CA438- Steve Caudill - 951-314-5542

GREATER SACRAMENTO - Approx. 2,000 sq. ft., 6 Ops, equipped w/Intraoral Camera, Digital X-ray, Lasso TREC, and Eaglesoft. 2016 GR \$934,829. Established for over 20 years. #CA455- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Orthodontic Practice - 2,140 sq. ft., w/4 bays. Equipped with intra-oral camera, Soundital Pan/Ceph, Laser, and OrthoTrac software. 2016 GR \$640,000. #CA458- Thomas Wagner - 916-812-3255

LOS ALTOS - Great location and 30 year history for 1,520 sq.ft. practice with 6 Ops, 3 equipped. Pano, Intraoral, Soft Tissue laser, Eaglesoft PMS. Sellers are retiring but will work with the right buyer for a smooth transition. #CA496- Jim Engel - 925-330-2207

MARIN COUNTY FACILITY ONLY -NEW LISTING - Dental Facility in Marin County w/Million dollar view! 2013 build in new condition. Has 3 Op's, bright and airy spacious layout in approx. 802 sq ft. Private Office, Reception area, Planmeca Digital Pano, Digital sensor, Intraoral Camera, Sterilization. Paperless w/ bonus of patients. Opportunity to merge or work in an established facility to make a practice of your dreams! #CA502- Gina Miller - 707-391-7048

PITTSBURG - NEW LISTING - Practice & Real Estate for sale. Stand-alone 2,324 sq. ft. building has housed a dental practice 20+ years. 7 Ops, 5 equipped, Paperless, Dexis Digital X-ray, PlanetDDS/Denticon software, Pano. 2017 GR \$781,000. #CA493- Jim Engel - 925-330-2207

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408-Thomas Wagner - 916-812-3255

SACRAMENTO - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 sq. ft. office with 4 Ops. Intra-Oral camera, Dexis digital x-ray, and Carestream software. Est. 30+ years, 2017 GR \$558K. #CA424- Thomas Wagner - 916-812-3255

SACRAMENTO - *NEW LISTING* - This very efficiently run practice is located in a leased office with 4 fully equipped operatories, Practice Web software, Intra-Oral Camera, and Digital X-ray. 2017 GR of \$1 million with very low overhead. #CA510- Thomas Wagner - 916-812-3255

SAN FRANCISCO - General Practice: Financial District office_with 5 Ops, with room for a 6th, 1,760 s**SOLD**015 GR \$1.2M with adjusted net of \$480K. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

SAN JOSE - NEW LISTING - This West Valley High End Restorative and General Practice boasts 3 year average revenue of \$1.2M with over \$500K average Adj. Net on a 4 day work week. 100% FFS with 3 fully equipped Ops in 1,100 Sq. Ft. plus 500 Sq. Ft. of finished attic storage. Cone Beam Imaging, Schick Sensors, Lasers and nearly every technology to launch your dream office. Great lease at well below market rent of only \$3,269.00 per month. Seller will work back to mentor the buyer. Great practice, great cash flow and great location near major shopping mall to build your future career! #CA506- Jim Engel - 925-330-2207

SONOMA COUNTY - This Endodontic practice is located in a very desirable location within a complex of referring dentists. Revenue has averaged over \$1.1M for 2014-2016 3.5 day work week. Recently renovated, 4 Ops, 1500 Sq. Ft equipped with 2 Global microscopes, digital radiography, PBS Endo management software. Seller is highly motivated and is offering an EXCELLENT ACQUISTION OPPORTUNITY. #CA495- Gina Miller - 707-391-7048

SONOMA COUNTY - Wine Country Practice + Condo. 2016 GR \$680K, 3 days/week. 3 Ops, 960 sq. ft., Condo for sale or lease. Pano X-ray, Intra-Oral Camera, Soft Tissue Laser, Datacon PMS. Owner retiring. #CA463- Gina Miller -707-391-7048 or Jim Engel - 925-330-2207

SONOMA COUNTY - Multi- Specialist Restorative Practice and RE for Sale in Sonoma County. Established for over 16 Yrs w/ 2017 GR above \$1.4M on a 3.5 day work week. Selling both the 2000 sq. ft. Stand-alone Condo w/6 fully equipped OP's; LANAP, Digital Pano, Dexis and Dentrix w/12 workstations. Offering a STRONG TRANSTIONAL PLAN. Doctor is retiring. #CA470- Gina Miller 707-391-7048

VALLEJO - 4 fully furnished treatment rooms in 1650 sq. ft., below market rent, Digital X-Ray, Digital Pan. 2016 GR \$567,000, 40% Adj. Net. Eaglesoft PMS with Paperless Patient Charts. 3 1/2 days #CA469- Jim Engel 925-330-2207

VISALIA- PERIO LISTING - NEW LISTING - Periodontal Practice with 4 Operatories, fully furnished is now available in Visalia. Seller works 3 days a week, and owns the building, will consider selling the building also. 2,000 sq.ft. suite with 40 years of goodwill. 2017 Gross Receipts of \$356K, great location and price for this practice. #CA512- Steve Caudill - 951-314-5542

WALNUT CREEK - 1,260 sq. ft. office w/ Dexis Digital sensor, EZ Dental software, in 4 operatories. 2016 GSOD, 000 on 4 days/week, Adj. Net 45%. Owners retiring. #CA473- Jim Engel 925-330-2207

WATSONVILLE - Practice & Real Estate for sale. Stand-alone 2,245 sq. ft. building has housed a dental practice 30+ years, 4 equipped Ops, Paperless, Dexis Digital X-ray, Planet DDS/Denticon software. 2017 GR \$552,000. #CA494- Jim Engel - 925-330-2207

WOODLAND - 8 Operatory office in a 2,100 sq. ft. suite with 22 years of goodwill is now available. Practice is located in a shopping center with 2017 Gross Receipts of \$769K. Our seller is retiring, this is a great location with potential for increased collections. #CA497-Steve Caudill - 951-314-5542

CENTRAL CALIFORNIA

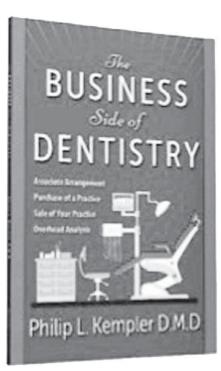
CENTRAL COAST - with 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2016 Gross Receipts of \$1.1M+ with \$633K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

MODESTO - Great history for this Central Valley gem. 35 years at this location, 4 years with current owner who is relocating. GR of \$706K on 4 day work week. Great lease rate in 1,100 sq. ft., 3 completely equipped treatment rooms including computer workstations, Dentrix PMS and Dexis Digital Sensor, Fiber Optics and Laser. Updated interior and high-end building on the main thoroughfare. A great practice for a first time buyer or satellite practice for existing owners. #CA451- Jim Engel - 925-330-2207

MODESTO - Endodontic Practice & Building. 6 Ops, stand-alone building, Microscopes, CBCT and Endovision software. 2016 GR \$1.2M, 32% overhead. Owner will stay for transition. #CA475- Dennis Hoover - 209-605-9039



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PASADENA (3) op comput G.P. Prof. bldg. 2017 Gross Collect \$332K on (3) days. Digital & Dentrix. Seller retiring. D&M Practice Sales 818.591.1401

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DDS, GP min.2 years experience for part time 2-3 days a week in La Habra. Fax 562-697-5844, email: reddendds@gmail.com

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ANAHEIM - 3 equipped ops & 1 plumbed not equipped ops in a 1,450 sq. ft. suite located in a two story professional building with 17 years of Community Goodwill. Excellent exposure, visibility, and signage on a busy corner. Rent is only \$3,750/month. Bright office with lots of natural sun light. Collected approx. \$338,564 in 2017 on a 2 day work week. **Price Reduction \$239,000.**

BUENA PARK - GROUP SOLO PRACTICE w/ 41 Years of Goodwill. Excellent corner location convenient to the 5 and 91 freeways. Seller has two ops, and there is a room for overflow. Seller has his own staff, phone number and charts as well as ownership of his equipment. The suite is 1600 sq. ft, and his half of the rent is \$1,400/month!. 80% insurance - 20% cash - long-term quality staff and 5 star Yelp reviews! Dr. is retiring - works 32 hours a week. This is the perfect practice for someone who wants to work a shorter schedule and split the costs of rent and some overhead. **Price Reduction \$214,000**

CITY OF INDUSTRY – 4 equipped ops & 2 plumbed not equipped ops in a 1,800 sq. ft. suite located in a single story, busy, strip shopping center with excellent signage. 38 Years of Goodwill. The Market next door has approx. 300 employees with HMO Insurance. Long-term staff in place. Collected approx. \$299,533 on a 3.5 day work week. \$239,000.

EL MONTE - 3 eq. ops & 1 plumbed not eq. op in a nicely designed suite. Excellent exposure and signage on a busy street. Convenient to the 10 and 605 freeways. Rent is only \$1,550/month. Seller started this practice from scratch and it has consistently shown growth over the past 5 years. **Low Overhead.** Great starter or satellite office with a solid patient base with room for more growth. Projecting \$307,534 for 2018. **Price Reduction \$122,500.**

FOUNTAIN VALLEY - 4 eq. ops & 2 plumbed, partially eq. ops. in a well-appointed suite located in a single story, free standing building. Busy shopping center. **Retiring Seller.** Strong Hygiene department. *Accepted Offers*

GARDEN GROVE – *NEW LISTING* - 3 eq. ops. in a clean, bright, streamline, 950 sq. ft. suite located in a single story, strip center on a busy street. High density area on the border of Anaheim that offers a lot of traffic with a frequented shopping center nearby. Projecting \$110,302.76 for 2018 on a 2 day work week. The practice has the opportunity to be open more hours. **Priced to Sell! \$79,500.**

HUNTINGTON BEACH GP/PROSTH - Sometimes when you walk in a building, it just feels right. This practice has 4 eq. ops in a spacious, nicely designed suite located in a newly renovated building with excellent visibility. Large windows with plenty of natural light and great views. Rent is \$4,200/month. 30+ years of Goodwill. Seller currently works 2 days a month but would like to concentrate on his Glendora practice. Approximately 125 active patients are included in the price - \$150,000, or if you want him to take the patients with him, he will sell the buildout for \$75,000 firm. Easy access parking, little coffee shop in the bottom by the front door - this has it all.

HUNTINGTON PARK – WITH REAL ESTATE FOR SALE OR LEASE. The spacious lot has two buildings. The front unit is an active dental office with 2 equipped and one more room plumbed. There is a large lab, Pano Area and storage. You can keep the tenant if you are looking at this as an investment, or the tenant can leave if you want to practice in the location yourself. The tenant is paying \$3,158 a month with 3 year increases - triple net. The lot is on a main street with excellent signage and the front building was recently painted. Parking is available behind the first building and on the street in front of the office. Close to the freeway. Building to the back of the property has water and electric, is a shell cleared to the walls and floor so you can build it out to your needs and specs.

INLAND EMPIRE - *NEW LISTING* - Large, well run practice which will require a buyer with extensive managerial skills and liquid assets of over \$300,000. Resume required. Greg Beamer 909-542-4891.

LA HABRA – 4 eq. ops & 1 plumbed not eq. treatment room in a 1,600 sq. ft. suite located in a frequented, single story, strip center on a busy street with Excellent exposure and signage. Suite is streamline and nicely designed. Rent is \$2,740/month. The practice has not met its full potential on a 3 day work week. Priced to sell **\$135,000**. Accepted offer, back up offers encouraged.

LAKE ARROWHEAD - Attention Doctors desiring an established, highly-productive practice in an excellent building and a dedicated staff of health professionals! You would have the opportunity to become part of a community that values quality of life while being surrounded by natural beauty. 6 eq. ops. in a 3,000 sq. ft. suite located in a single story, professional building w/ 28 years of community Goodwill. Retiring Seller has a long-term, knowledgeable staff. Suite has large windows throughout. Modern office with Carestream Software, Intra Oral Camera, Dexis Digital X-Ray, 3M True Definition Digital Impression Scanner and Picasso Lite Diode Laser. Fee for Service. Practice has a history of collecting over \$1 Million since 2005. **Priced to sell - \$795,000!**

LANCASTER - 6 eq. ops in a 2,600 sq. ft. spacious, digital suite. Excellent, Corner location in the heart of town. 34+ Yrs of Goodwill. Retiring Seller. 90% PPO & 10% Cash. Collected \$829K in 2017! \$620K Accepted offer, back up offers encouraged.

LOS ANGELES – 3 eq. ops. & 1 plumbed not eq. op. in a 1,000 sq. ft. suite located in a two story, free standing building. Excellent exposure and Signage on a busy street. The second floor is vacant and approximately 1,000 sq. ft. Rent is \$2,450 for the 1st floor. 50+ Years of Goodwill. Collected approx. \$302,959 in 2017 on a part time schedule. \$220,000.

Notice to Buyers!
Our inventory has been changing weekly so be sure to visit our website to check for new listings and/or to see if a listing advertised here is still available.



Ellen Wood

RE Agent - Sales & Marketing Associate

18 Years in the Dental Practice Sales Industry

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LOS ANGELES - 4 eq. ops. and 1 plumbed not eq. op in a 1,500 sq. ft. suite located in a single story, store front building on a busy street with excellent exposure. 40+ yrs of Goodwill. **Collected \$460K on a part-time** schedule. Practice has the potential to be open more days a week. **\$298,500.** *Available.*

SAN BERNARDINO - 3 equipped ops in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,362/month. Low Overhead. Open Dental Software. Seller currently works 3 days a week and is projecting approx. \$255K for 2016. Seller added Medical late last year and is on target for a nice increase this year. **Price Reduction \$199,000.**

SANTA MONICA - Beautiful, light filled suite with high ceilings containing 2 spacious, eq. ops. in 905 sq. ft. **Rent is below market.** Well-maintained and well-managed fee for service practice. Low overhead. Solid patient base with a history back to 2001. Excellent 5 Star Yelp reviews. Retiring Seller. **Collected \$644,059 in 2017**. Income stream is 50% Insurance & 50% Cash. *Accepted offer, back up offers encouraged.*

SAN DIEGO – 2 equipped ops in a 1,000 sq. ft. suite located in a Two Story Medical Plaza convenient to the 5 freeway. Bright, clean, stream-line suite. Midmark Chairs, Lights, Deliveries, Soredex Optime Digital Scanner, Intra Oral Camera, and more. Newer Equipment. Leasehold Improvements & Equipment Only \$65.000.

SAN MARINO - 3 eq. ops with views of the mountains in a 1,218 sq. ft. suite located in a two story, professional building on a busy corner in an upscale area. Rent is \$3,910/month. Long-term patient base. Anyone working in the office has the ability to have their children attend San Marino schools, which are highly accredited. Office shows very well, and the layout is very efficient. Collected approximately \$384,779 in 2017 on a 3.5 work week. \$289,000.

SANTA CLARITA SPACE – 5 eq. ops. in a spacious suite located in a single story, busy, strip center off a highly traveled street. Rent is ~\$2,800/month. Carts are in great shape, chairs have been reupholstered and counter tops refreshed. Excellent location for a GP or Specialist. \$65,000.

LA/EAGLE ROCK LOCATION – 6 eq. ops & 1 plumbed not eq. op in a 2,350 sq. ft. suite. Good, busy location w/ parking in the back and easy access to freeways. Suite was completely remodeled in 2006. Rent is \$5,552/month. Established as a Dental Practice for over 11 years. Potential to be a great Multi-Specialty location. Motivated Seller! Leasehold Improvements & Equipment Only.

SHERMAN OAKS – 3 eq. ops. with TPC Dental Chairs in a 1,000 sq. ft. suite. Large windows with great 7th floor views. Seller is moving the patient charts to a Reseda practice. **Rent is \$2,991/mo.** A must see! *Accepted offer, back up offers encouraged.*

TORRANCE - 4 eq. ops. and 1 plumbed not eq. op. in a 1,250 sq. ft. suite. 38 Yrs of Goodwill. Retiring seller. PPO/ CASH Practice. Collected approx. \$705K for 2017. Accepted Offer - Back up offers encouraged

TEMECULA - NEW LISTING - This practice is focused on General and Mini Dental Implant Dentistry. The seller is an instructor in Mini Dental Implants, and can train you if you are not familiar with this technique. About 35% of production is related to Mini Implants. It is a successful niche practice in a great location with low overhead & room for expansion. Convenient to the 15 freeway and located in a busy strip center, there is an upstairs area of about 250 sq. ft. that would be perfect for a private office. On the main floor, there are 3 equipped ops & 1 plumbed not equipped op for 1,350 sq. ft. downstairs and 250 sq. ft. upstairs for a total of 1,600 sq. ft. suite. Rents for \$3,605/month. Solid, qualified long-term staff. 6 years of Goodwill. Nice design, large windows. 50% cash & 50% Insurance. Collected over \$1.2 Million in 2017. Seller has an opportunity to teach nationally - the price shows he is motivated! Accepted offer, back up offers encouraged.

WESTMINSTER – Excellent, High-density location in a professional building across from the area marketplace. If you want a starter, or have an office you need to move, in this area of Westminster, this is for you! 3 eq. ops. (1 is set up for oral surgery). 1,300 sq. ft. suite rents for \$1,650/month! An OS practice for over 20 yrs, seller took the suite in 2018, converted two ops for GP and renovated. New compressor/vacuum. Seller is starting a family and made the decision to let this go. Leasehold Improvements and Equipment Only. Priced to sell at \$75,000.

Sold in the last 90 Days:

Garden Grove, Montclair, Fountain Valley, Valencia, West Hollywood Perio, South Gate, Toluca Lake, La Puente Thousand Oaks.

AVVO® REVIEW #80: "After the sale was complete, [Bob] didn't stop there but followed up with forms we needed to submit to various Federal, State, and local entities." Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

3 equipped operatories in Eagle Rock. Corner Property. Low Rent , Nice Professional building contact: Hamlet Abnous (818)749-1841

PRACTICE FOR SALE Chula Vista. 35 year established High Collections/High Net GENERAL Practice. 6 Ops in approx. 2000 sq.ft. Digital. Building may be for sale in the future. SDPS: 760-599-7828

Gunty was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

Gral Surgery office closed Matrix Surgical Tables X2 in very good condition \$8K new \$1200 each Matrix Oxygen/Nitrous Oxide Anesthesia Mixer Heads X2 w/positive Oxygen pressure and stainless steel stands \$500 each Valencia location Pictures available E-mail jawdok@att.net

Amazing Associate Looking for an amazing office in the San Diego area. 5 yrs exp UCLA GRAD EdgarJRiveraDDS@gmail.com

PRACTICE FOR SALE PALM SPRINGS GP W/ 3 eq ops in a 1,200 sqft office. NET \$115K. California Practice Sales, Inc. Phone: 714-639-2775

Every week dozens of people place reader ads but forget to include a phone number or email address, others submit ads anonymously which we do not allow so we must delete them. This happens over 100 times a month! If you don't see your ad, this may be why. See bold red text at top of ad submission page at dentaltrader.com.

DENTAL ASSISTANT W/ X-RAY LICENSE NEEDED ASAP 3 DAYS PER WEEK IN TARZANA. PLEASE CALL 818-342-2000

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Endodontist needed busy office in Irvine 2-3/month, ppo,hmo,medical. 50% split. info@ocdentalgroup.com 949-485-8825

LEASEHOLD SALE IN EAGLE ROCK 3 EQUIPPED OPERATORIES ON COLORADO BLVD. CORNER MEDICAL-DENTAL BUILDING LOW RENT. HAMLET ABNOUS (818)749-1841

2 years old dental chair with delivery system for sale \$500. Irvine, 949-485-8825. x-ray machine need repair \$100.

PRACTICE FOR SALE IRVINE Long established GP in one story bldg w/ 5 eq ops. Grossed \$482K in 2017. California Practice Sales, Inc. Phone: 714-639-2775

DENTIST NEEDED PRACTICE IN RANCHO CUCAMONGA SEEKING PART TIME DENTIST. E-MAIL RESUME TO PP.MGMT@YAHOO.COM.

OFFICE FOR SALE Collected 624k in 2016. Asking 550k. E-mail: buydds1@gmail.com

Inland Empire Dentical practice gross near \$300K 4 ops Rent \$1350K Full Price \$ 150k. Call Tom Fitterer 714-345-9659

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Our office is looking for a treatment coordinator and biller. Min 5 years in the dental field. om@dentistcarson.com

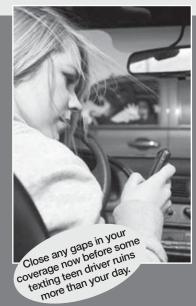
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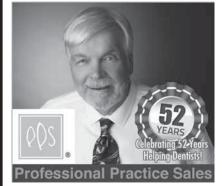
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Front Office Coordinator in private peds practice Temecula, CA. Starting at \$17+ depending on experience. youngsmile-spediatricdentistry@gmail.com

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BURBANK/GLENDALE ESTB 20YRS FREE STDING HI Identity RE, 1800 SQ FT 5 OPS RM FOR MORE HMO 5k per mo takes big bite of mortgage. Did 1.2 in 2015 last year absentee Seller did 800K Referred out Endo This office will do 1.2 again this year with a full time owner who can knows HMO, and can do Implants, some OS and Endo

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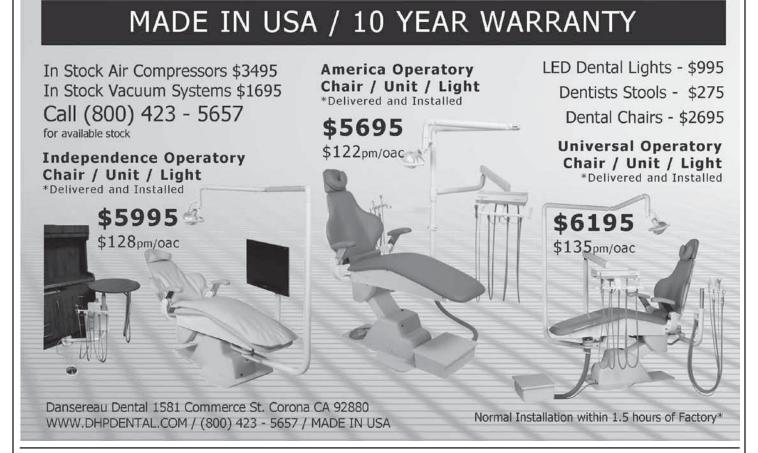
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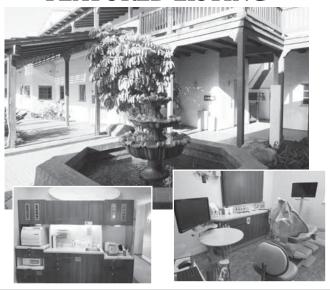
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FEATURED LISTING



RIVERSIDE COUNTY CORONA

COMMERCIAL PLAZA LOCATION

The office is conveniently located off the off tree for providing easy freeway access. Offering two ope a orition, how, Digital X-ray, Open Dental Software and I for him ore. Ideal opportunity for satellite office in second of practice. Ample patient parking and reasonable rant terms. Save thousand in build-out cost. \$45,000.00.

CONDO SUITE FOR SALE

Offering over 20 years of Goodwill. The practice is housed in approx. 1500 square foot suite condo in two-Story Professional Building. This prime area in Riverside County has major housing developments going up in the immediate surrounding area of this office, attracting 100s of new families into the area. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. The office collected \$543,171 in 2017. Seller works 3 days per week and associate works 2 days per week. Condo suite is available for sale. Seller will consider lease as well. A must see opportunity!!!

SAN BERNARDINO COUNTY

CHINO

PRACTICE COLLECTING OVER \$579,102 IN GROSS REVENUES IN 2017

This 4 operatory facility is located in Two-Story Professional Building in prime area of Chino conveniently located off the 71 Freeway. The surrounding area has had major development with retail shopping centers, restaurants and other businesses. The practice has a history of being quite profitable collecting over \$579,102 in gross revenues in 2017. This practice offers 12 years of Goodwill, digital x-ray, intra-oral camera and much more. Seller owns condo

suite and will offer reasonable rent with first right of refusal to purchase condo at a later date. Truly a GEM!!!

LOS ANGELES COUNTY

LOS ANGELES COUNTY PRACTICE

CITY OF BELL W / REAL ESTATE FOR SALE

Free standing building located on major thoroughfare providing excellent exposure and signage. Easy commute from 710 freeway on highly traveled ate y the usinds of daily commuters. The practice offers 6 eq. as ir 2,1.4 sq. feet building with ample private parking. This great locations attracts 40 new patients/mo. Digital X-ray, Intra Oral Camera, Practice Web Software and equipment that averages 7 years old. Collected \$440,391 in 2016.

PASADENA

NEW LISTING

Offering over 17 years of Goodwill serving the community. Store Front location on major thoroughfare across the street from large shopping center attracting 20 new patients per month. Great signage and exposure. Practice offers 3 operatories in 1000 square foot suite. There is ample free patient parking in the rear of building. Offering reasonable rent and asking only \$150,000.00. Call now, will not last on the market.

PASADENA

STORE FRONT LOCATION

Located on major thoroughfare providing excellent exposure and foot traffic attracting an average of 15 new patients per month. This practice offers great potential for the Buyer who will work full time. Seller has elected to work 2 1/2 days a week since she opened the practice in 2007. Collecting over \$263,000 this year on limited work schedule, this practice offers 5 operatories, computerized with Easy Dental software, digital x-ray. Truly a must see opportunity. Call now. Will not last on the market!!!

in Dental Practice Sales



THOUSAND OAKS

MANAGING DENTIST

Great opportunity for Specialty practice or Satellite practice in prime area. Located on 2nd Fl. of two-story professional building. Seller reduced her 4 day a week practice down to 2 days per week due to injury sustained in a to a cid nt. No longer able to work, hired associate March 2017. The oline offers 3 ops, 1 plumbed, digital x-ray, Practice Web software. Collecting \$191,757 in 2016. Referred out all Endo, Oral Surgery, & Perio for past couple of years due to inability to perform regular services.

ORANGE COUNTY

ANAHEIM DENTAL LOCATED ON MAJOR THOROUGHFARE

REAL ESTATE FOR SALE

Beautiful built-out facility, completed renovated in side and out located on State College Bl. providing the site is to ure and signage. Conveniently located profiding the site of the signage. Conveniently located profiding the site of the signage of the site of the sit

ORANGE

COMMERCIAL PLAZA LOCATION

This great opportunity offers 4 operatories, (2 equipped) in nicely decorated 1400 square foot suite in two-story commercial plaza on Tustin Avenue, just south of Kat in Avenue. This ideal location provides excellent gen ge, to that it and easy freeway commute. This paperless of the chief digital x-ray and equipment is only 10 years old, but hardly used. Seller only working 1 1/2 days per week. The office collected \$94,690 in 2016 on 1 1/2 days week. Call now!! Priced below replacement cost at \$85,000.00.

TURNKEY OPPORTUNTY

Located in free standing building on major thoroughfare providing excellent signage and exposure. Easy freeway access from the 22 Freeway. This ideal location attracts an average of 30 new patients per month. The 2021 square foot office has been completed renovated and offers five fully equipped operatories, New Carestream digital Ceph/Pano, intra oral camera, paperless office and much more. The chairs have been newly refurbished and the office shows pride of ownership. The office has been opened since Jan 2017 and collected \$191,372 in 2017 Call now, this opportunity will not last on the market.

SOUTH ORANGE COUNTY

NEW LISTING

Ideal for someone looking for room to expand. The office offers 6 operatories, 3 equipped in large 2000 square foot suite. Located in profession if a ldi ig n prime area of South Orange County. Practice it con paterized, digital x-ray and much more. Priced below replacement cost. This Turn-Key opportunities offers great potential. Call now for details.

SAN DIEGO COUNTY

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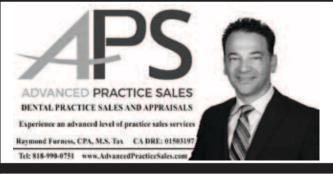
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OC Fashion Island unique situation lady DDS GR \$ 400K.

OC Fashion Island G; Gr \$650 K Rare opoortunity.

WEST COVINA Gr 650K incl 2 days hygiene, ABSENTEE SELLER Implants, Remov pros Refers out OS ENDO PEDO ORTHO.

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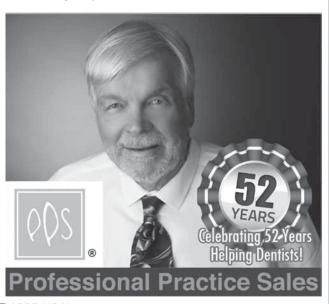
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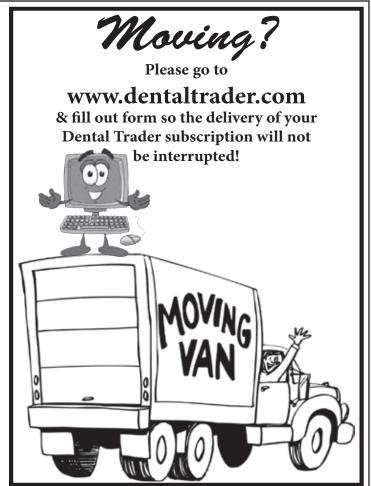
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DENTAL TRADER OFFICE CLOSED for summer vacation. We will reopen in July and your next edition will arrive August 1st.

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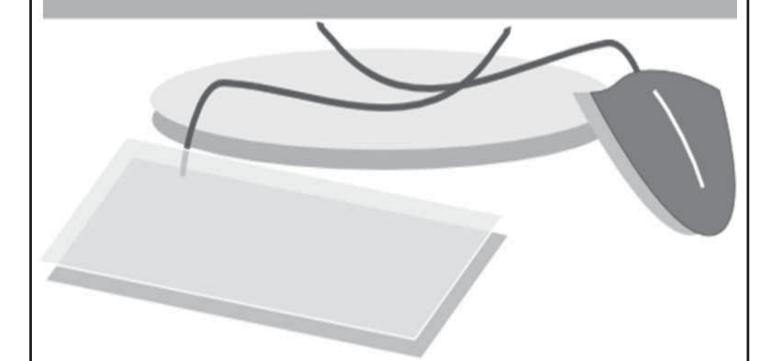
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- (4) OP COMPUTERIZED G.P. IN A DUPLEX **BLDG. ON A MAIN THOROUGHFARE**
- 2017 GROSS COLLECT \$542K+ ON (3) DAYS
- CASH/PPO & SMALL AMOUNT OF **DENTAL-CAL**
- EXPOSURE/VISIBILITY/SIGNAGE/ **PARKING**
- DIGITAL X-RAYS & PANO, DENTRIX, **PAPERLESS**
- AVERAGING (45) NEW PATIENTS/MOS
- 4,388 SQ FT BUILDING WITH ONE **EXISITNG TENANT**
- (30+) YEARS OF GOODWILL
- EXCELLENT GROWTH POTENTIAL
- SELLER RELOCATING BUT WILL **TRANSITION**

SO EAST KERN COUNTY

- (5) OP COMPUTERIZED G.P. IN A FREE STANDING BLDG. ON A MAIN **THOROUGHFARE**
- 2017 GROSS COLLECT \$600K+ ON (4) DAYS
- CASH/INS/PPO ONLY
- EXPOSURE/VISIBILITY/SIGNAGE/ PARKING
- DIGITAL X-RAYS & CT SCAN, SOFT TISSUE LASER & REGULAR PANO. OPEN **DENTAL S/W**
- AVERAGING (24-25) NEW PATIENTS/MOS
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