

# THE Dental Trader

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So. Calif. Edition

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## — Upcoming Events —

**MAY 23, 2018 • 6:00-9:00PM**

**"Dental Practice Ownership from Start to Finish"**

*Santa Barbara-Ventura County Dental Society*

*Jason P. Wood*

**JULY 22, 2018 • 8:00-10:00AM**

**"California Dental Practice Act"**

*Punjabi Dental Society - Montebello, CA*

*Patrick J. Wood*



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DSO – MSO – Practice Agreements – Associate Agreements – Wills/Trusts – Real Estate Acquisitions/Sales – Partnership Disputes

**Front/Back Assistant** needed. Agoura P/T  
dentist@agouradentist.com or text (818)590-5655

**Used Diodent Laser FOR SALE.** Fully functional use for any types of gum/tissue surgeries for \$150. Pls call (818)995-1891

**ENDO Needed** - Riverside/Corona Border. 1-2x/month. Contact karlina@regaldentistry.net with your CV.

**Escondido Office** for sale 2017 Collection \$160000 two half days a week, 6 ops /4 Plumped Ideal location 7145886004

**Dentist-Associate Los Angeles** is needed for busy practice. Flexible schedule 3-6 days/wk. Call 215-880-5020

**OFFICE FOR SALE** Collected 624k in 2016. Asking 550k. E-mail: buydds1@gmail.com

**Elegant looking** waiting room chairs, 8 in purple color, 2 in burgundy, with cherry wood trim. 909-910-1688

**Inland Empire** General Office looking for Endodontist to work 2 Fridays/month. Send resume to Shashimi100@hotmail.com

**FOR SALE** - Owandy I-Max Touch Pano & Ceph, works like new. Pick up in Riverside only. Call (951)686-8783

**Wanted-General dentist** in Wildomar. If interested Please send resume to contact@myuplanddental.com.

**Associate Dentist** needed in Anaheim p/t 1 to 2 days/wk 2yr exp req. apply resume drsusanleedds2@gmail.com

**Hiring ORTHODONTIST Dtl office.** We need help all Friday's and or all Saturday's. Contact us: doctor.aero@hotmail.com

**Film Panorex** - Pano Corp PC 1000 Model 13305 selling for \$10K OBO. info@oceanranchdental.com

**Bilingual dental** assistant needed part/full time/front/back-wilshire&fairfax.(323)931-9161---dalia@doctor.com

**Keep ORTHO** referrals certified Orthodontist travels w/staff & supplies to start your ortho dept Inhouseortho@gmail.com

**Dental practice.** sofiao.aig@gmail.com or 626-825-4406. Anaheim. sale.

**Adec dental** chair for more information sofiao.aig@gmail.com or 626-825-4406. for sale

**Doctor stools,** dental assistant chairs for sale. \$100 each. Ask for Cristie 760.753.6496. Or e-mail koettolson@yahoo.com

**Cannon Selphy** CP720 camera printer \$50.00 - (949)661-6255

**OFFICE TO SHARE** for SPECIALISTS :in Tustin for up to three days a week (949)466-8228 shopping center location.

**Anaheim Office** seeking for GP dentist, min 5yrs exp, able to work Mon-Sun. P/F available. Contact Dr Le 714-323-0491

**dental assistant** needed in Anaheim/Fullerton area, pt or ft position available. please email bmurillo.dental@gmail.com

**Tustin office** seeking for associate DDS ft or pt position available. please email bmurillo.dental@gmail.com

**anaheim Dental** office for sale 3ops,digital xrays,fully computerized please email bmurillo.dental@gmail.com for info

**Now hiring:** Seeking a part-time dental assistant for weekends in Orange. Front and back preferred. Text 714 805-8490

**Dental Assistant** needed 1-2 days/week to start in Tarzana. Please email resume to socialdds4@gmail.com

**UCLA Graduate Associate** looking for an office in the SFV area. 5 YEARS EXPERIENCE. ucladdsassociate@gmail.com

**WANTED: Dental** office space to lease in Norco/Corona,CA. At least 1800sqft. Very motivated.(760)220-9474

**Dynamic mixing** tips.74 tips.\$35. 818-285-0528/ Encino/Burbank area. dr.marcarian@gmail.com

**2 DENTAL CHAIRS WITH ADEC UNIT.** USED AND IN GOOD CONDITION IS FOR SALE. \$600 EACH. CONTACT lucfly@aol.com

**Wanted-front/back dental** assistant for \$11/hr 4 days a week: MWFS. Garden grove, CA Please call 714-229-4880.

**Front office/Tx** coord. needed in North OC area. Open dental exp. preferred. Email: cerritosdentalsurgery@gmail.com

**Dtl ortho office need FRONT DESK** bilingual 2 years experience. Full time - work on Saturday's doctor.labraces@gmail.com

**Urgent Need** of Dental Assistant for Diamond Bar Pedo Office. Email resume to cdsdiamondbar@gmail.com if interested.

**Implant Dentist** will come to your office per case basis keep it in-house call/text or for consult new cases 2135903896.

**Looking for** ft/pt dentist for Newbury Park/Agoura Hills ca Snow White Cosmetic Dentistry please call 747 256-8750

**Dental IT** support/maintenance: Only \$150 per month. 909-240-8046, www.wyzersolutions.com

**Pedodontist position** in Anaheim, potential partnership opportunity orthopedoanaheim@gmail.com

**GP part-time,** 3yrs. experience. Molar RCT's, esthetics & hygiene.Daily plus bonus.P:(323)260-7878.

**Computer adj** mounts for dental units \$50 each total of 4.Encino/Burbank/818-285-0528/dr.marcarian@gmail.com

**2 doctor** stools and 2 assistant stools, sand color, good condition \$40 each! 818-455-3321

**Shade Guides** for sale(used): (3) Vita, 60.00 each; Ivoclar(Vivadent), 35.00; Trubyte Bioform shade guide, 25.00. e-mail im2near@yahoo.com

**Dental assistant** needed for dental office in Woodland hills, CA. info@mintdentalgroup.com





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Paul Maimone Broker/Owner  
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## KERN COUNTY

**BAKERSFIELD #27** – PRACTICE & BLDG. FOR SALE. (4) op comput. G.P. & duplex bldg. On a main thoroughfare w excell. exposure/visibility/signage & parking. (30+) years of Goodwill. Pt. base is Cash/Ins/PPO & Denti-Cal. 2017 Gross Collect of \$542K+ on a (3) day wk. (45) new pts/mos. Eq't'd w digital x-rays & pano. Paperless office, electronic billing, & Dentrrix s/w. Bldg is 4,388 sq ft. There is an existing tenant in one unit. The dental office in the other. Seller relocating closer to family, but will assist w transition. **[NEW]**

**SO. EAST KERN COUNTY** - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. Annual Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

## LOS ANGELES COUNTY

**ANTELOPE VALLEY #4** – Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. on a main thoroughfare with exposure/visibility & signage. (30+) years of Goodwill. Cash/Ins/PPO pt base. Gross Collect \$1.0MM+/yr with no advertising. Eq't'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w. Refers out most Endo, all Perio, all O.S., all Ortho & all Implant Placement. Seller works (3) days/wk with (2) associates each (2) days/wk. (6+) Hygiene days/wk. Seller is retiring, but is willing to stay on p.t. **[SOLD]**

**ARCADIA #3** - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

**BEVERLY HILLS ADJACENT** - (4) op comput. G.P. in a prof. bldg. on a main thoroughfare. 2017 Gross Collect \$412K+ on (3) DDS & (2) Hygiene days/wk. Patient base is Cash & Indemnity Ins. only! No PPO, No HMO & No Denti-Cal! Seller refers out Ortho, most Endo, diff Pedo & Implant Placement & does no advertising. Practice is poised for growth. (65+) years of Goodwill. Seller retiring, but will assist with transition. **[NEW]**

**GLENDORA** - (3) op comput G.P. (2) ops eq't'd, 3rd op plumbed. Located in a strip ctr. on a main thoroughfare, w excell exposure, visibility & parking. Cash/Ins/PPO w no HMO, no Denti-Cal, no nights & no weekends. Very low overhead. Seller refers out implant place, O.S., some Endo, Perio Surgery & Ortho, & does no advertising. Priced at well below build out & eqt costs. This is a great starter Pract or satellite location. Seller retiring, but willing to help transition. **[SOLD]**

**PASADENA** – (3) op comput G.P. located in a prof. bldg on a main thoroughfare. (38)+ years of Goodwill. Pt base is FFS only, w no PPO's, no HMO's & no Denti-cal. 2017 Gross Collect \$332K+ on a (3) day wk. Seller averages 8-9 new pts per mos. Digital x-rays (w XDR) & Dentrrix s/w. Seller refers out all Endo, Perio, O.S. Ortho, Pedo & implant placement. Seller is retiring, but will assist w the transition. **[NEW]**

**SAN FERNANDO VALLEY #10 (CALABASAS)** – Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrrix s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w high net! **[PENDING]**

**SAN GABRIEL VALLEY (upcoming)** - (6) op computerized G.P. located on a main thoroughfare in a free standing bldg. Annual Gross Collections approx. \$600K on 3 to 4 days/wk. 60+ yrs of Goodwill. Cash & PPO only. No HMO & No Denti-Cal. Digital X-rays & Pano, Dentrrix, Laser, Siemens eqt. & electric hand pieces. Seller retiring.

**SUNLAND** – (3) op comput. G.P. located in a free stand bldg. On a major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. Great starter or Satellite. Seller retiring. **REVISED**

## D&M SERVICES:

- Practice Sales & Appraisals
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- Pre-Death and Disability Planning
- Practice Search & Matching Services
- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing
- Pre-Sale Planning

## ORANGE COUNTY

**ANAHEIM** - PRACTICE & BLDG. FOR SALE. (6) op comput G.P./ (4) ops eq't'd, (2) add. pmbd, plus an add. rm that could accommod a (4) bay Ortho area or (2) large surgery rms. Perfect for a Specialty Pract or a large Clinic. Recently remodeled bldg. is free stand, & at an intersection on a main thoroughfare. 2,232 sq. ft., w excellent exposure/visibility/signage & pking. (28+) yrs of Goodwill. Pt base is Cash/Ins/PPO/Denti-Cal. 2017 Gross Collect \$282K+ on a relaxed schedule. Eq't'd w digital x-rays. S/w is Practice Works. Seller retiring, but is willing to transition. **[NEW]**

## RIVERSIDE COUNTY

**Room for Your Riverside County Practice Listing.**

## SAN BERNARDINO COUNTY

**VICTORVILLE** - (6) op comput. G.P. (3) ops eq't'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **[SOLD]**

## SAN DIEGO COUNTY

**CHULA VISTA** – For sale or lease. 1,777 sq ft fully built out dental office condo. \$250k worth of tenant improvements. Located in the Otay Lakes/ Eastlake area of Chula Vista, in a premier class "A" Medical/Dental/Office building. (1) mile from Hwy 125 – So Bay Expressway. Proximate to I – 805 & Hwy 54. Walking distance to retail and restaurants. Owner motivated. **REDUCED**

**LA MESA #2** - (4) op comput. G.P. (2) ops eq't'd (2) add. plumb. not eq't'd. Located in a prof. bldg. on a major thoroughfare. Ave. Annual Gross Collect. approx. \$300K on a p.t. schedule. Digital x-rays. Seller refers out all O.S., Endo, Ortho, & Perio and does no adv. Poised for growth. **[NEW]**

**SABRE SPRINGS/POWAY** - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eq't'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last! **[PENDING]**

## SAN LUIS OBISPO COUNTY

**CENTRAL CA COAST** – High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2017 Collections of approx. \$1.6M. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **[PENDING]**

## VENTURA COUNTY

**NEWBURY PARK/T.O.** - (4) ops/(2) equipped. Computerized Turnkey Office (no Charts). Located in a Professional Office Condo. Purchase or rent the condo. Easy fwy access. Prof. designed. Newer P&C eqt, Dentrrix, digital, & set up to be paperless. Priced to Sell!

**SIMI VALLEY** – Recently remodeled, Boutique (3) op comput G.P. in a smaller one story prof. bldg. w excell off St. pking. Squeaky clean, & well laid out office is super-efficient and has an extremely low overhead. (40)+ years of Goodwill. Pt base is PPO/Cash only, w no HMO's & No Denti-Cal. 2017 Gross Collect \$277K+ on an approx. 30 hour work wk. Digital x-rays, 5-7 yr. old Belmont eqt. & Dentrrix s/w. w XDR. Seller is retiring but will assist w the transition. **[NEW]**

## UPCOMING PRACTICES FOR SALE

Bakersfield, Beverly Hills, Carlsbad, Conejo Valley, Culver City, Encinitas, Escondido, Foothills, Glendale, High Desert, Laguna Hills, La Jolla, Los Angeles, Pasadena, Poway, San Diego, Santa Clarita Valley, Tarzana, Torrance, Ventura Cty., West Covina, West Hills & West L.A.

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**Oral surgeon** needed for group practice in North Orange County. Please email CV to: northocos@gmail.com

**Receptionist needed** 5+ years of dental office experience and knows Dentrix software. Email resume huskersfkc@gmail.com.

**Looking for HDX X-ray or parts etc.** email: hsh215@nyu.edu

**Sympress mixing machine.New** Great price \$1000/Encino/Burbank. 818-285-0528/dr.marcarian@gmail.com/Jackie

**PPEDO CHINESE/HISPANIC**, Gr \$450k estb 30 yrs Full ;ride \$285K. Call Tom Fitterer 714-345-9659

**Pediatric Dentist** needed for PPO office in Rancho Cucamonga. Resume contactchildrensdentistry@gmail.com fax 909-989-7227

**Mission Viejo** Goergeous Dental Office Looking for Space sharing with another Dentist please call 949 454 7474 ASK Dr B.

**Needs 3** days a week general associate with a minimum of 2 years experience. Send resume ddsrightchoice@gmail.com.

**Oral sedation** certification, cannot afford not have it, one case acceptance can pay for the \$1,875 course. CIDE (805) 676-1063

**Temple City** Practice SALE, Rosemead Blvd. 4 eq Chairs, 2 Xrays, 2 Sensors, Doctor Retire. \$280K. lilyppoon@yahoo.com

**GENERAL PRACTICE** FOR SALE-CENTRAL OC: 4 Ops, Busy street. 40+ years Goodwill. Digital. 2016 GR \$533K w/\$179K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA440

**Inland Empire** Private Office looking for an Orthodontist to work 1 Friday/month.Send resume Shashimi100@hotmail.com

**Don't sign your office lease** without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384  
www.dental-attorney.com.

**All County** was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179

**Frontdesk needed** in Alhambra 3 days/wk including Sat, eventually full-time, Eaglesoft, bilingual and backoffice exp a plus huntingtonsmiles@hotmail.com fax 6263087882

**Office Space** for Lease-Encinitas2050sqf w/2OPS available everyday for established dentist/start up practice.858-243-4308

**PPEDO Practice** in SFV wanted:Looking to Purchase a Pedo Practice in west san Fernando valley. childrensdentist1@yahoo.com

**For Sale** Dental Office in Hawthorne. 2ops 820sqft. New Remodeled. Fully Digital System w Pano. Rent \$1450. Turn-key. Must see. Ask 150k. brianlee.dds@gmail.com



# Over 125 5-star Avvo® reviews!

*Robert guided me through the steps in setting up my S-Corp in a timely and accurate manner. He answered emails and phone calls even when he was evacuated from his home due to mudslides. He provided me with the paperwork and documents that I did not know I needed and I am very happy I went with his services because it would have gotten ugly quickly if I went the self-serve route (or maybe even another lawyer). It is easy to see that Robert knows what he is doing and has done this many times. His advice to me has been invaluable. Thanks for providing a great service.*

Avvo Review #126  
Posted March 2, 2018

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**Looking for** a P/T MANAGING DENTIST FOR AN OFFICE IN BREA.PLEASE CALL 9092235896 OR EMAIL SHEENABHATIADDS@GMAIL.COM

**Oral Surgeon** Needed, looking for 1 or 2 days/mo busy HMO/ PPO office in Riverside. Admin@jurupadentistry.com 310-755-8520

**ANAHEIM - Pract. & Bldg.** for sale. (6) op comput G.P., Free Stand. Bldg. Major thoroughfare. Gross approx. \$282K/yr. p.t. Seller retiring. D&M Practice Sales 818.591.1401

**Laguna Hills Family Office** seeking a PT/FT dental assistant & front office receptionist. Great Pay! Email lagunahillsdds@gmail.com

**Small City** nr Bakersfield Gr 40K a month in 2 days wk,1800 sq ft 5 op with small apt all for \$330K. Call Tom Fitterer 714-345-9659

**\*\*ATTENTION SPECIALIST\*\*** Rent 3 chairs at a GP office in Westchester. Monday and Friday \$2K/month LALUXDENTAL@GMAIL.COM

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**National City CA.** Dental office for lease, Great opportunity 950 sq. ft. building, 35 years old practice and still on business, 2 Ops. Owner retiring. (619) 919 5204. Seller owns Building and there is possible sale in future. Latino patients 80%.

**Cloud Phone System:** Less costly than regular phone systems. Simple, flexible, powerful voice & data solution. Low price. Cutting Edge Technology. Fully hosted PBX. Latest phone Internet technology without need and cost to purchase own on-site PBX. Call 800-273-5033.

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**Dental Office** for sale in Los Angeles! Collections ~\$635K. Retail. 2,000 sq.ft., 5 operatories + 1 plumbed. 2 days hygiene days. No HMO. Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfm.com|LCFPracticeSales.com

**North County** San Diego opportunity with Real Estate for sale Tina Ochoa, Broker (951) 309-3196

**Opportunity for RDH** to join multispecialty state of the art dental practice in West Hollywood. eMail resume to drjay@jayschulmandds.com.

**BAKERSFIELD AREA** Senior DDS Grossing 1.2, works 16 hrs a week with full time associate RE available as well. Part-time seller works 4 4hr days Nets 300K. Increase work time to 4 - 6 hr days and Net \$400k Call Tom Fitterer 714-345-9659 visit booth 1157

**Lake Elsinore established office. 1800sqf. 3 ops, Paperless, Eaglesoft, Digital x-ray. Full implant kit+ motor. 1190 active patients.Open 3 1/2 days. 3 days of hygiene. Tax returns: 2015 \$480K, 2016 \$456k and 2017 \$486K. Asking price \$380K. Moving out of the country for family reasons. Kal.eissadds@gmail.com**

**Wizard Wedges** for sale. (1) box assorted 500, 30.00. (1) box 500 wide base, 30.00. e-mail im2near@yahoo.com

**LA downtown/K-town** area, 3 ops, fully digital & networked, remodeled interior,3.5 days/wk, New Pt. 20+/Mo,Avg.280K/yr,Asking \$125K. joyeuna72@hotmail.com

**Dentist Needed** Located in Lake Elsinore. Dates April 20,24,26,27. May 1,3,4. janatran1@yahoo.com. Dates flexible.

**Northern California:** \$1,500,000 | 8 ops | 4,200 sq. ft. | Come and experience the beauty of Northern California! This busy and profitable general practice features 8 fully-equipped operatories, a spacious on-site laboratory, and Dentrix software. Enjoy a cozy reception area and clean, modern facilities. Freestanding building also available for purchase. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337

**General dentist** part time yorbalinda and laguna niguel please contact 626-975-7160 or send resume shna5000@gmail.com

**GENERAL PRACTICE FOR SALE-N. COUNTY SAN DIEGO:** 6 Ops, Retail Center, Digital, GP+Ortho, Implants and Cosmetic. GR \$1.3M+. HSPPT-Russell Okihara 619-694-7077 #CA468

**Selling your practice?** Understand potential legal issues with your transition before listing your practice. Free Phone Consultation. Call Levi Barlavi. (888) 776-5384 www.dental-attorney.com

**Dental Assistant** Bilingual Spanish/English needed P/T for office in Costa Mesa. Front and Back office. X-ray license needed. Will train. sunnysmiles09@yahoo.com

**310 5392345** 3M True definition Scanner-Torrance, CA- Desk Top- 5 months Old The scanner is in excellent condition and hardly used. \$15000 includes wand.Lou Mascola DDS





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## **PRACTICES FOR SALE—May 2018**

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**OCEANSIDE--JUST LISTED!!** Long-established GP situated in very busy shopping center at major intersection. 4 equipped Ops with computers and TVs. Digital X-Rays and Intraoral Cameras. Motivated Seller!

**MISSION BAY (Bay Park)--** Long-established **GENERAL** Practice situated in well-known Professional Bldg. Along busy thoroughfare and close to major freeway. 5 Ops in approx.. 2000 sq.ft. with **NEW** Chairs, Lights and Units. **NEW** Pan-Ceph, digital PA X-Rays PPO and Private Patients.

**CHULA VISTA--** Owner retiring from 35 year established **GENERAL** Practice, situated on corner of major thoroughfare. High Collections/ High Net! 6 Ops in approx. 2000 sq.ft., with digital X-Rays. SoftDent software updated 2016. Seller owns Building and there is possible sale in future.

**RANCHO BERNARDO-- GENERAL** Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

**SAN DIEGO--** (San Carlos area) **GENERAL** Practice with 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill. **VERY MOTIVATED SELLER!**

**Recent Sale:** Imperial Beach

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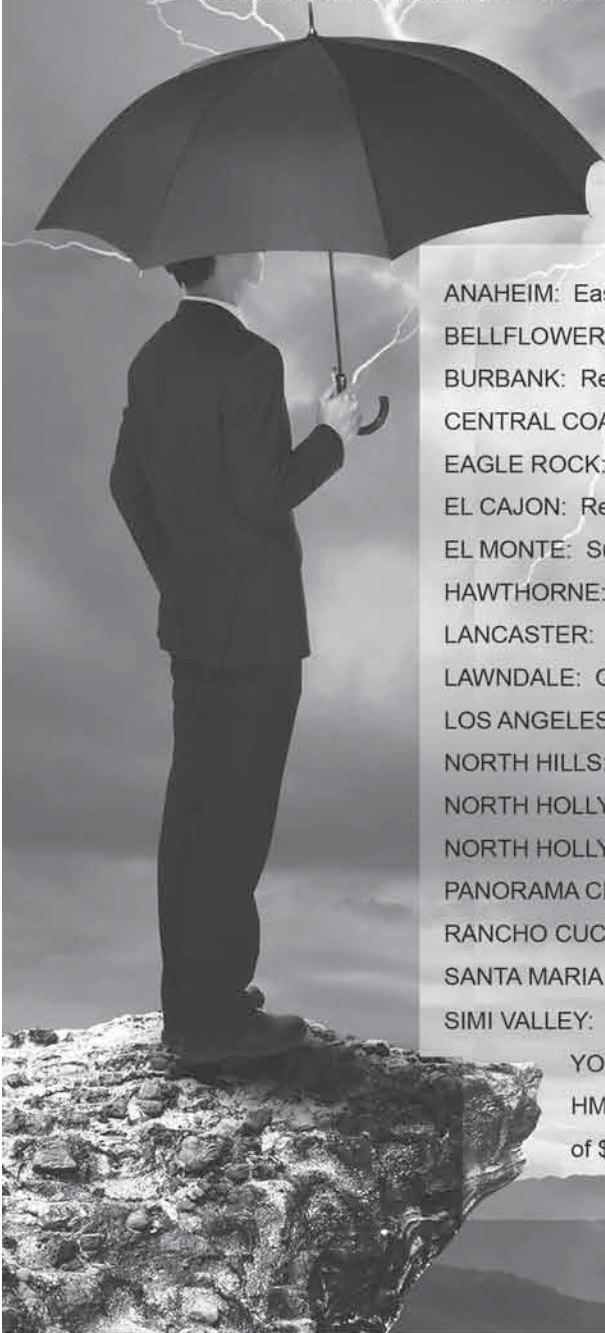
**CHULA VISTA** DENTAL CONDO – "REDUCED" 1,777 sq. ft. in a Professional Bldg. Otoy Lakes area. Excellent lease/or purchase. D&M Practice Sales 818.591.1401

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**Office Manager/TC:Min** 3yrs. Experience, Fluent in Spanish. Monterey Park area call (323) 574-2150. Compensations plus bonus.

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**Satelec Endo** ultrasonic tips & sterilization block. 4-K10-K30 21mm/8-K15 21mm/8-K25 25mm/6 additional on block 818-285-0528

**Santa Clarita** 70,000 Autos pass daily, 8 ops Absentee Seller has tenants, Rent Free. Full price \$250k. Call Tom Fitterer 714-345-9659

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**SAN DIEGO #1:** 4 ops. 44 years of goodwill. No marketing being done. Most specialty procedures referred out. Ken Rubin Practice Sales 619-299-6161

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**LAKE ELSINORE** GENERAL PRACTICE FOR SALE - 6 ops general practice - Dr retiring after 26 years - grossed over \$470,000 in 2017 - digital Pano and xrays - Thomas & Fees Practice Sales (714) 544-4341

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**LAKE ELSINORE:** 7 Ops. 23 years of goodwill. Recently remodeled. Refers out othro and endo. On highly visible street.

**HEMET:** 6 ops. 39 years of goodwill. Oppty. to buy real estate also. No marketing being done. Very loyal patient base.

**LA JOLLA:** 4 ops. Fully renovated with high end buildout. Top of the line equipment in each op. Street level location.

**SAN DIEGO #1:** 4 ops. 44 years of goodwill. No marketing being done. Most specialty procedures referred out.

**SAN DIEGO #2:** 10 ops. 34 years of goodwill. Located near hospital and freeway. No marketing being done. Panorex.

**OCEANSIDE:** 4 ops 34 years of goodwill. All specialty procedures referred out. In desirable N. County shopping center.

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**Wanted (SoCal)** Dental Air Compressor for 4-6 ops. Email: elcajun2011@yahoo.com

**GENERAL PRACTICE FOR SALE** SANTA ANA: 4 Ops, Shopping Center with Signage, PPO/Denti-Cal. GR \$434K. HSPPT-Kerri McCullough 949-300-0312 #CA460

**Dental Assistant** needed for GP office in Arcadia, CA. Competitive pay Email Resumes to: drjondo.dds@gmail.com

**DENTAL PRACTICE** FOR SALE ESCONDIDO, Equipment and tenant improvements only, low price (25K) must see, great starter practice, or additional office. call Luis at (619) 869-3440

**OC BEACH** prof BLDG EQUIPPED 6 OPS DENTRIX digital computerized Full ;rice \$150,000. Call Tom Fitterer 714-345-9659

**Need a Doctor** that is comfortable doing molar root canals and surgical extractions. Practice in Cypress, CA Part-time. Please send resume to: drcazaa@gmail.com

**Orthodontist needed** for a pedo and ortho office in hemet and riverside 2-3 days a week needed submit resume to dentistry4kid@gmail.com



## ***We did a survey... here's what our clients liked best about Dr. Kempler and Thomas & Fees Practice Sales:***



- #1 - Your knowledge and know-how.** "Because you are a successfully retired dentist, you understand the differences between one practice and another. Most salespeople are clueless about dentistry."
- #2 - Your honesty.** "You told me the truth, and everything turned out just like you said."
- #3 - Personal attention.** "I liked dealing with you AND ONLY YOU! No frustrating and time-wasting calls with folks that didn't know anything about my situation or dentistry."

## **Practices for Sale**

### **San Clemente**

Dr retiring after 30 years in this location – grosses almost \$1 million on 3 1/2 days per week with very high net – completely fee for service and PPO's – 5 fully equipped operatories including digital x-rays – 33 hours of hygiene per week.

### **Lake Elsinore**

Dr. retiring after 26 years in this location. Private insurance, cash, PPO's. and \$3,500/mo in CAP checks – 6 operatories – digital Pano and xrays – collections of \$470,000 in 2017 on 3 1/2 days/week – 3 1/2 days of hygiene.

### **Downey Orthodontic**

5 chair Orthodontic practice – grosses \$230,000 on one day per week with low net of approx. 50% - 24 years goodwill – great opportunity for starter practice or to add days to established dentist.

### **Palmdale/Lancaster**

Practice and Building for Sale -Drs. Retiring – 37 years goodwill – grosses over \$1,500,000 per year – fee for service and PPO's – 9 operatories in 3350 sq ft with digital xrays.

### **Redondo Beach**

Gorgeous modern Oral Surgery & Implantology practice for sale – 3 operatories in 1500 sq ft – digital x-rays and ICAT 3D – grosses over \$530,000.

### **Placentia**

Dr. retiring with over 30 years goodwill. 5 operatories in 1600 sq ft grosses over \$250,000 on 3 1/2 easy days. Private ins, cash, & PPO's – 3 1/2 days hygiene.

### **Lancaster Perio**

Dr. retiring after 35 years – small PERIODONTAL practice good for starter practice or second location – in one story mixed use bldg. -4 operatories – grosses \$170,000/year on 2 days/wk – overhead approx. 60% - offer of first refusal on bldg.



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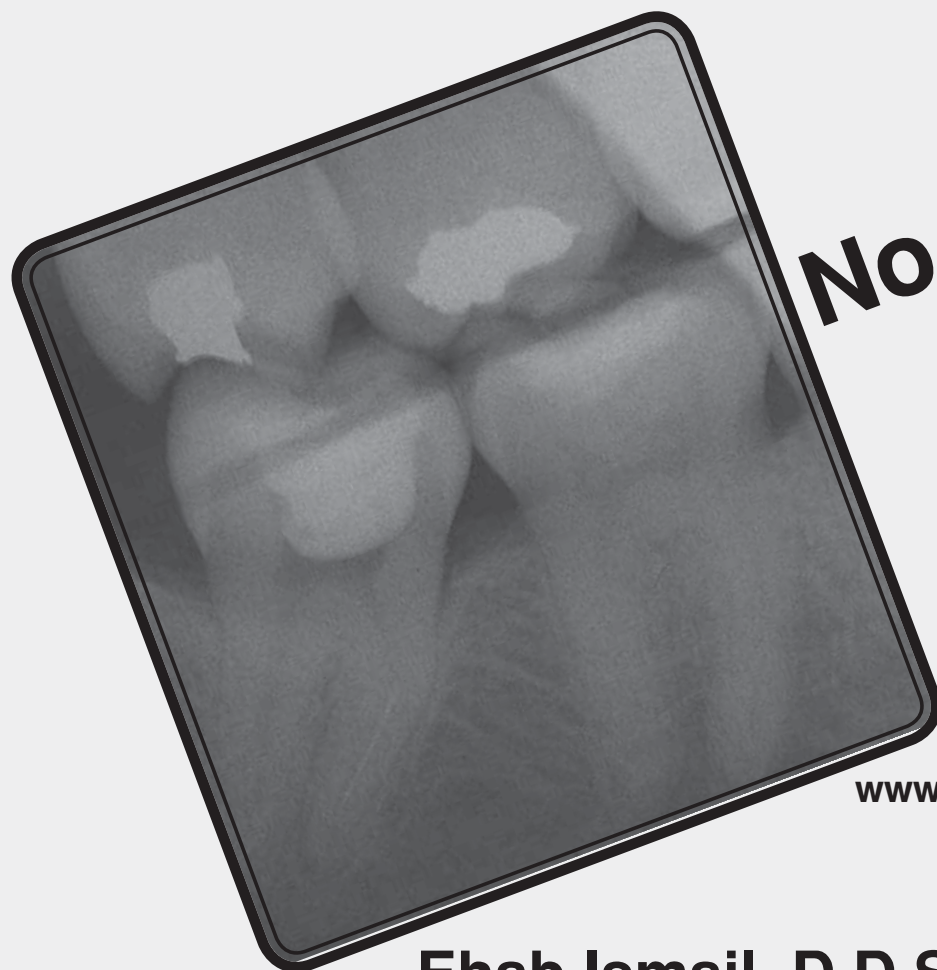
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**PRACTICE FOR SALE** San Diego (San Carlos area) GP with 3 Ops in approx. 1000 sq.ft. In Prof Bldg along busy street. Seller very anxious. SDPS: 760-599-7828

**TARZANA, CA** Small Perio office for sale reasonably priced (818)609-8655

**Dental Front** Office needed for GP office in Arcadia, CA. Competitive pay Email Resumes to: [drjondo.dds@gmail.com](mailto:drjondo.dds@gmail.com)

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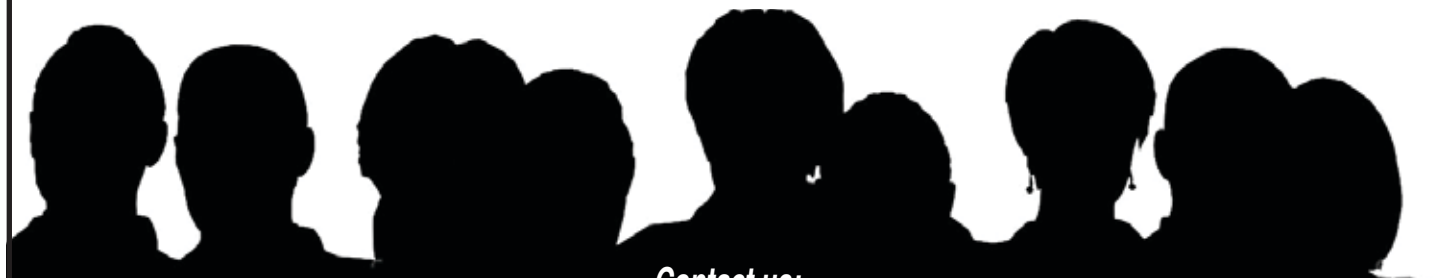
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**RIVERSIDE COUNTY** GENERAL PRACTICE FOR SALE: 4 Ops, Digital, Paperless. Modern Design. 2016 GR \$688K, \$223K Adj. Net. HSPPT-Kerri McCullough 949-300-0312 #CA471



**GP NEEDED** FOR HACIENDA HEIGHTS PART TIME, EXPERIENCED WHO INTERESTED TO BUY THE OFFICE. EMAIL DENTAL562@HOTMAIL.COM

**hacienda heights** practice for sale 3 Ops 5 plumed shopping center, doctor retiring. 562-889-9998, dental562@hotmail.com

**ALTA LOMA** shopp Center Hi Identity ABSENTEE GR \$700K Owner mgr will do one million 5 ops 3 equipped. Call Tom Fitterer 714-345-9659

**DENTIST NEEDED** with experience in crown, bridge and extractions. part time, 2 days a week, in san Fernando valley. Some spanish is required. shivanouri@yahoo.com

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**Endodontist Wanted-New Endo Specialty office** in Lake Elsinore looking for endodontist. Contact RootcanalDMD@gmail.com

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**Hygenic Rubber** Dam Clamps(used) for sale, sizes:(2) #W2,(2)#W3, #2, all in good condition, 7.00 each, e-mail im2near@yahoo.com

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**GENERAL PRACTICE** FOR SALE-TEMECULA: 5 Ops, 4 Equipped, PracticeWeb, Digital, Pano. 2016 GR \$548K, Adj. Net \$241K on 3 days/wk. HSPPT-Kerri McCullough 949-300-0312 #CA430

**ORTHODONTIST NEEDED** in valley. Must b experienced dental provider experience. samslosangeles@gmail.com / 4242741499

**PRACTICE FOR SALE** RANCHO BERNARDO. Situated in Prof Bldg. at major intersection. 2 doctors share 8 Op office. SDPS: 760-599-7828

**Implant dentist** seeking dentist who can place dental implant in our rancho cuamonga office. easydental@yahoo.com

**North San Diego Dental Practice for sale 2017 Gross \$2,294,417; 3,300 Sq.Ft. with 12 operatories. Ref#D334, contact ProMed Financial at 888-277-6633 for more information**

**Santa Clarita** Hi Identity shop Centr DDS wants to share office and remain with 1 day in 2 ops 8 ops avail. Possible Absentee Part time associates With own patients pay the rent DDS 70,000 autos pass intersection per day, This location did almost 2 million under other owner! Call Tom Fitterer 714-345-9659

**Hiring dentists/associates** Please email resume to hr@dentalservicesmanagement.com

**General Dentist:Immediate** opening 2-3 days/week including Saturdays. Base + bonus. email resume to nazsoffice2000@yahoo.com

**Garden Grove** dental office for sale , very busy intersection ( shopping center )txt (714) 696-8232

**EL MONTE GP** 3 + 1 ops. Low Overhead. \$155,000 Greg Beamer 909-542-4891

**Dentist Associate** needed in Rancho Cucaonga office. Experienced prefer. email resume to easydental@yahoo.com

**PT doctor** Diag & treat pts providing high quality of care using digital x-rays, cone beam, digital impressions and other modern tools. Great communication with the patient and staff is the key to a positive patient experience & retention. DAILY PAY GUARANTEED email resume sc@oursmiledental.com

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# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Bakersfield, La Canada, La Palma, Lancaster, Northridge, San Luis Obispo, Santa Barbara, Sherman Oaks, Westchester, and Westlake Village.

**SAN LUIS OBISPO GENERAL PRACTICE FOR SALE:** High quality, bread and butter, fee for service practice collects over \$1 million per year with a net income of \$525,000 on four days per week! Seller refers out all endo, all oral surgery and all perio. Seven days of hygiene. Hygiene and exams account for 38% of the gross production. Located in an upscale and growing area of San Luis Obispo in a business park one block from the SLO airport, this 4 operator office is gorgeous and state of the art – fully computerized with PracticeWorks software, digital x-rays, digital panoramic, laser and Cerec 3 milling unit. No advertising, no competition, no weekends, no evenings and still gets 36 new patients per month! The revenue could easily be increased by 50% with a dentist that does most specialty work and does some marketing. Asking \$880,000.

**LA PALMA GENERAL PRACTICE FOR SALE:** Consistent collections of \$440,000 per year with equally consistent net income of \$168,000 per year on four days per week with three days of hygiene per week. No marketing, no HMO, no Denti-Cal, no evenings, no weekends and very limited PPO's. All of the major equipment is less than ten years old. Computerized with digital x-rays. Asking \$350,000

**LOS ANGELES/LAX AREA PRACTICE FOR SALE:** This practice has potential to produce more. Seller refers out virtually all endo, all perio and all oral surgery and does zero marketing or practice promotion. The practice collected \$260,000 in 2017 on 3 1/2 days per week with 3 days of hygienist coverage per week. The office is newly decorated in a professional building with great views of the Los Angeles airport. Four equipped operatories with digital x-rays. Motivated seller. Asking \$165,000.

**NORTHRIDGE FEE FOR SERVICE PRACTICE FOR SALE:** Practice has 35 years of goodwill with the same owner. The practice collected \$620,000 in 2017 with a net income of \$200,000 on four days per week with four days of hygiene per week. Seller does not accept HMO or Denti-Cal patients and does not work evenings or weekends. This five operator practice is located in a well-known professional building. The office is computerized with PracticeWorks software and has a panoramic x-ray. Asking \$470,000. – **PENDING AT FULL APPRAISED PRICE**

**WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE:** High quality, fee for service general practice collects \$1.92 million with a net income of \$740,000. Five days per week with 14 days of hygiene per week. Practice refers almost all endo, all perio surgery, all oral surgery and implant placement and 50% of all pedo. 34% of the income is produced from diagnostic procedures and hygiene. Practice has an excellent reputation in the community as evidenced by the 45-50 new patients per month from patient referrals. Asking \$1,500,000. – **PENDING AT FULL PRICE**

**SHERMAN OAKS GENERAL PRACTICE FOR SALE:** Established fee for service practice collects over \$1 million per year on four days per week with six days of hygiene per week. No Denti-Cal, no HMO, no evenings and no weekends. Practice averages 28 new patients per month. Very well-designed office with five equipped operatories plus one additional operator that is plumbed but not currently equipped. The office is fully computerized with Dentrux software, digital x-rays, panoramic x-ray, laser, and air abrasion. Seller is very motivated due to a health issue. Asking \$600,000 – **SOLD AT FULL PRICE**

**LANCASTER GENERAL PRACTICE FOR SALE:** Located in a large shopping center, this office is absentee operated. The associate has recently purchased his own practice in the San Fernando Valley. Seller does not work in the office and has decided to sell. The office collected \$308,000 in 2017 on three days per week. The office does no advertising and is not open evenings or weekends. 23% of the patients are covered by Denti-Cal. The practice averages 10-15 new patients per month. Three equipped operatories. The office is computerized, but is not digital. Motivated! Asking \$75,000.

**SAN LUIS OBISPO FEE FOR SERVICE PRACTICE FOR SALE:** Long established, fee for service practice collects an average of \$750,000 per year on four days per week with four days of hygiene per week. \$270,000+/year net income. Seller refers all ortho, all perio, almost all endo and almost all oral surgery. The practice does no marketing, accepts no HMO's or Denti-Cal and does not see patients in the evenings or on weekends. Free standing building with four equipped operatories with digital x-rays and PracticeWorks software. Retiring. Asking \$495,000. – **SOLD AT FULL PRICE**

**BAKERSFIELD FEE FOR SERVICE PRACTICE:** Large office collects \$2 million per year with a net income of over \$540,000 to the working owner. 7 equipped operatories with CT scanner, digital x-rays and laser. Fully computerized. 13 days of hygiene coverage per week. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising. Seller is retiring after 40 years in practice in Bakersfield. Asking \$1,448,000. – **SOLD AT FULL APPRAISED PRICE**

**SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE:** **HUGE PRICE REDUCTION. SELLER MUST SELL!** Long established practice in downtown Santa Barbara. Collected over \$550,000 in 2017. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrux software. Seller is retiring. Asking \$200,000.



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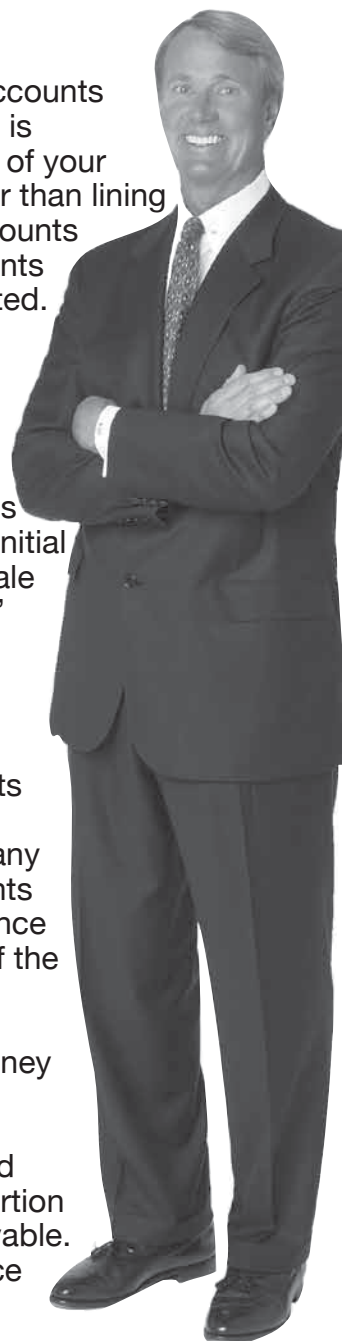
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### Dental Practice for Sale Los Angeles County, CA

#### **Beverly Hills** – Gross ~\$855K.

- Mix GP & Endodontic Practice.
- Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf

#### **Bellflower** – Strip Mall

- Starter Office. ~2,200 sq.ft.

#### **El Monte** – Gross ~\$1 Mil

- HIGH Production Implants
- Approx. 60 new patients/mo.
- Shopping Plaza. 5 Ops. ~1,800 sf.

#### **Glendale** – Gross ~\$559K.

- Seller Retiring. GP with Ortho.
- High traffic. Mostly Cash/PPO

#### **Glendora** – Leasehold. 4 Ops.

- Central building at the corner.

#### **Hawallan Gardens** – Gross ~\$355K.

- Shopping Center. Lots of goodwill.
- 4 Ops + 1 add'l plumbed. ~1200sf

#### **Inglewood** – New Listing!

- 2017 Gross ~\$880K
- Prime Location: Shopping Ctr.
- 15 + years goodwill. ~1,400sf.
- 4 eq. ops +1 add'l plumbed.

#### **Lancaster** – Shopping Center

- Gross ~\$225K on 3 days/wk
- PPO/Cash! ~1,300 sq.ft.

#### **Lawndale** – Leasehold

- 5 Belmont Chairs, ~2,240 sqft

#### **Long Beach** – Shopping Center

- Affordable Rent! ~1,350 sq.ft.
- 2 Eq. Ops + 2 add'l Plumbed

#### **Los Angeles** – Collects ~\$635K

- Mostly Cash, PPO & Denti-Cal.
- 5 eq. Ops + 1 plumbed. 2000 sf
- 10 + years goodwill

#### **Los Angeles** – High Capitations

- Gross ~\$150K on 2 days/wk.
- Low Rent. 4 Ops + 1 plumbed.

#### **Los Angeles** – Gross ~\$415K.

- 21 yrs. of Goodwill. Busy street.
- Mixed Patient Base. 5 Ops. 1420sf

#### **North Hills** – Shopping Center

- Starter Office w/ Bonus Patients.
- Recently Remodeled. Low Rent.

#### **Pico Rivera** – Practice & Real Estate

- Gross ~\$459K. 4 Ops. 1,200sf
- Building ~3,800 sq.ft.
- Dr. refers out complex procedures
- Property generates income

#### **Pico Rivera** – Busy Street!

- Nearby shopping plaza, 4 ops
- Reasonable rent. ~1,300 sf

#### **Santa Monica** – Leasehold

- Beautifully upgraded. High Tech.
- 3 Eq. Ops. Facing main street.

#### **Van Nuys** – Shopping Center

- Busy intersections. 3 Eq. Ops.
- Heavy foot traffic. ~1,100 sq.ft.

### Dental Practice for Sale Orange County, CA

#### **Buena Park** – Mostly PPO/Cash!

- High Production Office. ~3000 sf.

#### **Cypress** – Leasehold. Busy Street.

- 6 Ops + 2 plumbed. ~1,900 sf

#### **Garden Grove** – New Listing!

- Freestanding bldg.. Corner lot
- 3 Ops + 1 plumbed. ~1,600 sf

#### **Garden Grove** – Busv Street!

- Street Front Location! ~1,700 sf

#### **Huntington Beach** – Leasehold.

- Low Rent! Prestigious location.

#### **Huntington Beach** – Low rent

- PPO/CASH/Dentical. Strip Mall.

#### **Lake Forest** – New Listing!

- Great location on main street.
- 3 ops. ~1600 sf. Friendly staffs.

#### **Laguna Hills** – Retail Shopping Ctr

- Cash/PPO! 4 Eq. Ops, 1,750 sf

#### **Laguna Hills** – Shopping Center!

- Starter Office. 4 Ops, 1,500 sf

#### **Santa Ana** – Large shopping center

- Affordable rent. Mixed income.

#### **Yorba Linda** – Strip Mall

- Starter Office. 4 Ops, ~1,200 sf

### Dental Practice for Sale Riverside County, CA

#### **Corona** – Practice & Real Estate

- Highly visible Freestanding Bldg
- Gross ~\$418K. 4 Ops. 1,700 sf

#### **Corona** – Affordable Rent!

- Seller Retiring. GP in mini mall.
- 3 Ops + 1 plumbed, ~1,000 sf

#### **Hemet** – 18+ yrs of Goodwill

- Reasonable Rent. 4 Ops, 1200 sf

#### **Indian Wells** – Gross ~\$344K.

- Mostly PPO/Cash, some HMO.
- 5 Ops, 1,300 sf. Well maintained

#### **Riverside** – New Listing

- Shopping Ctr. Reasonable Rent
- Renovated. 3 ops + 1 plumbed

### Dental Practice for Sale San Bernardino County, CA

#### **Crestline** – Practice & Real Estate

- Corner Real Estate w parking lot.
- Cash/PPO! 1400 sq.ft. 4 Ops.

#### **Fontana** – Retail Shopping Ctr!

- Gross ~\$310K. 3 Ops +1 plumbed
- Reasonable rent, 1250 sq.ft.

#### **Rancho Cucamonga** – New Listing

- GP/Endo practice in shopping ctr.
- PPO/HMO practice.

#### **Rancho Cucamonga** – Modern

- Starter practice @ major intersection
- 4 eq. ops + 1 plumbed.

#### **Rancho Cucamonga** – Cash/PPO!

- Absentee Owner. Gross ~\$273K
- 6 Ops + 1 plumbed, ~1838 sf

### Dental Practice for Sale Northern California

#### **Berkeley** – Cash/PPO!

- GP located in commercial area
- Approx. 15 patients/mo.
- 3 Eq. Ops + 1 add'l plumbed.

#### **Fremont** – Gross ~\$535K

- Main Shopping Center
- Mix Patient Income. 2,000 sf
- 7 Ops, 4 Eq. + 3 plumbed.

#### **Hercules** – New Listing!

- 2017 Gross ~\$710K
- ~60-80 new pts/month
- 4 Eq. ops + 1 add'l plumbed

#### **Milpitas** – Gross ~\$510K

- Shopping center. Mostly PPO.
- 10 yrs of good will, ~1,900 sf
- 4 Eq. Ops + 2 add'l plumbed

#### **San Francisco** – Beautiful office

- Good foot traffic. ~2,000 sq.ft.
- 4 Eq. Ops + 2 add'l plumbed.

#### **San Jose** – New Listing!

- Leasehold. Retail Shopping
- 3 Eq. Ops, ~1,200 sq.ft.

#### **San Jose** – Modern Office

- Shopping plaza. ~1,650 sq.ft.
- 4 Eq. Ops + 2 add'l plumbed.

#### **San Jose** – Just Remodeled.

- 2017 Gross ~\$285K.
- Newer EQ. Mixed income.
- 2 Ops + 1 plumbed. ~1,500 sf

#### **San Jose** – Practice & Real Estate

- Own your real estate!
- Modern. Retail Center.
- 6 Eq. Ops, ~2,500 sq.ft.

#### **Vacaville** – Corner lot

- Part-time Starter Office.
- Cash/PPO only! ~750 sq.ft.

### Dental Practice for Sale San Diego County, CA

#### **Vista** – New Listing!

- Strip mall facing main st.
- Grossed ~\$200K on 2.5 days/wk
- Refers out all complex procedures

#### **San Diego** – Strip Mall!

- GP practice with Ortho & Implants
- 3 eq. ops + 1 plumbed, ~1200 sf.

### Dental Practice for Sale Ventura County, CA

#### **Ventura** – Busy Main Street!

- Shopping center. High Visibility.
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Office Condo available  
Seller retiring  
1,020 square foot suite  
2016 Gross revenues \$395,000  
**Asking \$305,000 for Practice**  
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2016 gross revenues \$1,471,822  
Seller will work-back if desired  
**Asking \$1,250,000**

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Five treatment rooms  
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Dr. Gordon Freeman

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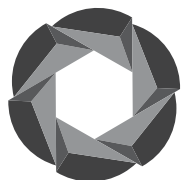
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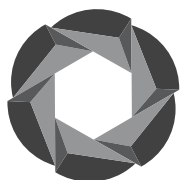
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**BAKERSFIELD** Pract. & Bldg. for sale. (4) op comput G.P., Free Stand. Duplex Bldg., Major thoroughfare. 2017 Collect \$542+K on (3) days/wk. Seller relocating. D&M Practice Sales 818.591.1401

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**LEGAL TIP:** Does your attorney refuse to accept referral fees from lenders and brokers? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

**Orthodontist Needed** in a warm, friendly atmosphere in Artesia. Pls Email resume & contact info to DentistDrLee@Yahoo.com

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**Ultradent Tips** for sale in packs of 100: Inspiral brush tip, 40.00; Blue micro tip, 25.00; Blue mini dento-infusor, 50.00. e-mail im2near@yahoo.com

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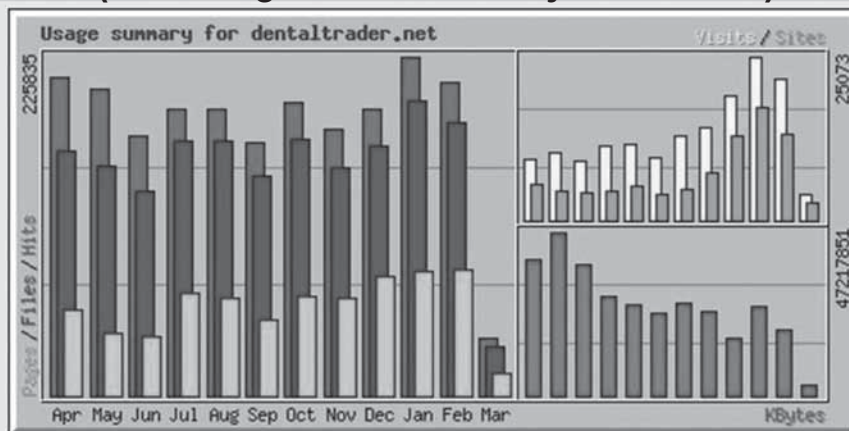
**SANTA MONICA** downtown street level fully equipped office for lease. 3 operatories ideal for specialist wanting to start practice . Call Ros 310 745 6060.

# DDS Rank Doubled Our Website Traffic

"Just out of curiosity, I tried the free automated website evaluation from DDS Rank. I instantly got a highly detailed report showing our site's strengths and weaknesses. I don't speak "BINARY" and some of the jargon was "over my head" so I contacted the company and was amazed to learn that the "corrections" would not entail lots of expensive blogging, social site

activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was mid-April 2016) and was told to give it six months to take effect. Look at our server logs now!

(Server log statistics in early March 2017)



| Summary by Month |           |       |       |        |                |           |        |        |         |         |
|------------------|-----------|-------|-------|--------|----------------|-----------|--------|--------|---------|---------|
| Month            | Daily Avg |       |       |        | Monthly Totals |           |        |        |         |         |
|                  | Hits      | Files | Pages | Visits | Sites          | KBytes    | Visits | Pages  | Files   | Hits    |
| Mar 2017         | 6331      | 5456  | 2545  | 641    | 2592           | 3340946   | 3848   | 15273  | 32738   | 37987   |
| Feb 2017         | 7448      | 6507  | 2991  | 773    | 13197          | 18872257  | 21645  | 83769  | 182216  | 208553  |
| Jan 2017         | 7285      | 6325  | 2657  | 808    | 17187          | 25868895  | 25073  | 82371  | 196086  | 225835  |
| Dec 2016         | 6157      | 5363  | 2572  | 617    | 12824          | 16711146  | 19137  | 79747  | 166280  | 190867  |
| Nov 2016         | 5924      | 5053  | 2162  | 474    | 7191           | 24454475  | 14241  | 64878  | 151599  | 177733  |
| Oct 2016         | 6298      | 5514  | 2141  | 420    | 4792           | 26890591  | 13027  | 66386  | 170958  | 195254  |
| Sep 2016         | 5613      | 4860  | 1689  | 323    | 3965           | 23829358  | 9711   | 50686  | 145824  | 168404  |
| Aug 2016         | 6163      | 5487  | 2088  | 376    | 5360           | 26412057  | 11679  | 64741  | 170116  | 191070  |
| Jul 2016         | 6159      | 5490  | 2195  | 370    | 4428           | 28593593  | 11492  | 68061  | 170205  | 190958  |
| Jun 2016         | 5777      | 4525  | 1312  | 305    | 4167           | 37958864  | 9150   | 39372  | 135773  | 173326  |
| May 2016         | 6571      | 4919  | 1354  | 330    | 4420           | 47217851  | 10238  | 41992  | 152497  | 203715  |
| Apr 2016         | 7045      | 5439  | 1899  | 311    | 5445           | 39060766  | 9341   | 56978  | 163171  | 211377  |
| Totals           |           |       |       |        |                | 319210799 | 158582 | 714254 | 1837463 | 2175079 |

After almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That's doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn't even charge us for them.

I am not in the habit of endorsing our advertisers and personally believe most SEO companies are selling snake oil but I cannot argue with server log stats. If you haven't tried the free automated website review well, it may be costing you money. DDS Rank never tried to sell us anything...we came to them and the results speak for themselves. I am still in shock."

Bruce Carter, Publisher  
The Dental Trader

**Get your free review now: [www.ddsrank.com/freetest](http://www.ddsrank.com/freetest)**



**"There was not** a single misstep along the way thanks to your knowledge and guidance. I think that the package was so complete and so well done and not missing anything, that they really had nothing to say except to start the checks when the wait period ended. I expected a fight or at least a tussle, but nothing so far. Thanks again for helping me and my family." Art Fries RHU-Disability Claims Consultant. 800-576-1911 [www.afries.com](http://www.afries.com)

**Dental Office for lease hold , in huntington beach 1900 sq ft rent 5k a month.call dr aljanedi 3103868188.**

**Get Found Online** Let our free website analysis tool tell you how at [www.ddsrank.com/freetest](http://www.ddsrank.com/freetest). No obligation, comprehensive review.

**SAN MARINO GP** 3 eq. ops. in an upscale area. \$289,000 Greg Beamer 909-542-4891

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**Cecilia Chen, Esq.** has a strong background in real estate and practice purchase and sales. Let us assist you in your next practice transition. Call us for a complimentary consult. Toll Free: 855-850-4111, [info@practiceatty.com](mailto:info@practiceatty.com) or [www.practiceatty.com](http://www.practiceatty.com).

**Apple Valley** Dental office 800-2000sqft. Build to suit w/TI. Est. Dentist&Ortho in same bldg. [hdorthodontist@gmail.com](mailto:hdorthodontist@gmail.com)

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**ORTHO ASSISTANT** needed for a partime position. Second Monday or Tuesday of each month. Please submit resume to [edalatsaman@gmail.com](mailto:edalatsaman@gmail.com)

**NEW Marus** Dental Chair - \$3,600 includes install, 3 at this price (818) 282-8202

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**Associate Dentist needed in Beaumont** P/T immediate position available in private modern office. Send CV to [DrMarc77@gmail.com](mailto:DrMarc77@gmail.com)

**LA MIRADA** HI IDENTITY SHOP CTR HMO LIKE NEW 5 OPS 3 EQUIPPED ESTB 2011 gr \$450k Million \$ loca 20 to 30 merchants NEW NXT DR TENANT WITH 1000 FAM MEMBERS LOTS OF POTENTIAL. Call Tom Fitterer 714-345-9659

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# CALIFORNIA

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understanding how  
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Call for your  
**1 on 1 Consultation**

**John W. Knipf**  
President

## **FEATURED LISTINGS**

**GOLETA (GP)** – This practice has over 27 years of goodwill and is located in a 2 story mixed building with retail and restaurants. Easy access to the 101 freeway and near the University of Santa Barbara. Seller is currently working 3 day/wk and 3 days/wk of hygiene. See approximately 10-15 new patients/mo. PPO & Cash Only! It consists of 4 equipped operatories in an approximately 1,100 sq ft suite. Has Dentrix software and Digital X-ray. **Grossed \$572K in 2017. Buyer's Net of \$176K.** Has great potential for a full time buyer. Please contact your CPS Agent for more information. **Property ID # 5205.**

**HUNTINGTON BEACH (GP)** – This beautiful office with panoramic views of the area has been a known icon in the community for over 43 years. It's located in a 2 story professional building. Modeling this practice as a Leasehold and Equipment Only and pricing accordingly for a timely transaction. Seller is moving out of state. Practice consists of 4 equipped operatories / 1 plumbed not equipped networked for TV and Netflix. It's computerized with Care stream and has Digital X-ray (2 sensors). For the right, Seller will gift the charts that generated over \$300K last year. Please contact your CPS Agent for more details. **Property ID #5218.**

**ORANGE (GP)** - Established in 1978 this practice is located in a one story free standing duplex . Great location near Chapman University in Downtown Orange. Beautiful modern designed office with 3 equipped operatories/1 plumbed not equipped operator in a 1,300 sq ft office. It's computerized with Eaglesoft software and Digital X-ray. Has granite counter-tops. Operatory views to the historical main street. Seller is currently working 3 days/wk and sees approximately 15-20 new patients/mo. PPO/Cash/Some HMO. **Averaging approximately \$32,000 in monthly revenues. Grossed approximately \$386K in 2017. Buyer's net of \$177K.** Great street visibility. Heavy traffic flow. Please contact your CPS Agent for more information. **Property ID #5213.**

**OXNARD** – Established in 1973 this beautiful high-end practice is located in a professional building on one of the busiest thoroughfares in the city. Next to a High School, strip mall and residential area. This recent remodeled office consists of 4 equipped operatories on an approximately 1,100 sq ft suite. Reasonable rent. Has digital X-ray and it's computerized with EagleSoft software. Seller works 2 days/wk and Associate 2 days/wk. See approximately 10-12 new patients/mo. PPO and Cash Only! **Grossed \$585K in 2017 with a Buyer's net of \$186K.** The original owner is still associating to assist you to carry on the 45 years of goodwill. A must see. Please contact your CPS Agent for more information. **Property ID # 5206.**

**Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



### GP projecting \$2M in revenues for 2018 in Palm Desert



- Beautiful well established general practice
- **Grossed approximately \$1.4 Million in 2017**
- **Projecting approximately \$2M for 2018**
- **Approximately \$132K in monthly collections**
- **BUYER'S NET OF \$383K**
- Located in a one single story building
- Corner location with great signage and heavy traffic flow
- Seller is currently working 4 days/wk with 4 days/wk of hygiene

- Has Associates 2x/mo each
- Sees an average of approximately 33 new patients/mo.
- Cash and PPO Only!!
- Great advertising
- 4 equipped operatories
- 1,800 sq ft office
- Dentrix software & Digital X-ray.

Great practice. Please contact your CPS Agent for more details. **Property ID #5217.**





Alice C. King, V.P.  
Lic #00602189

# CALIFORNIA

## Specializing in the Selling

### LOS ANGELES COUNTY LISTINGS

**CARSON** – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$234K in 2016. Grossed approximately \$275K for 2017. Buyer's net of \$142K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

**COMPTON (GP + Real Estate)** – Established in 1982 this office is located in free standing building. Seller only does consultation. Associate works 4 days/wk. Ortho 2x/mo. Sees approximately 15-18 patients/day. PPO/Cash/Denti-cal/HMO. Practice consists of 4 equipped operatories and 3 plumbed not equipped operatories. Digital X-ray. Next door to a University and across from a church. **Grossed approximately \$581K in 2017. Net of \$154K.** Please contact your CPS Agents for more information. **Property ID #5209.**

**DOWNEY** – Modern designed General practice with over 60 years of goodwill consists of 4 equipped operatories in an approximately 1,100 sq ft office. It's located in a two story professional building corner location with excellent street visibility and heavy traffic flow. Has side and rear parking. Seller is currently working 4 days/wk with 6 days/wk of hygiene. Seller sees approximately 15-16 new patients/mo. Delta Premier and Cash Only. It's computerized with Dentrix software and digital x-ray. **Grossed \$837K in 2016 and projecting approximately \$817 for 2017.** Excellent Dental Practice!! Please contact your CPS Agent for more details. **Property ID #5114.**

**ENCINO** – This General Practice **grossed approximately \$488K in 2017. Has a buyer's net of \$144K.** It is located in a multi-story professional building with window views to the mountains. Retiring dentist is currently working 3.5 days/wk with 3 days/wk of hygiene. Sees approximately 15 patients/day. PPO & Cash Only. Established in 1981. Consists of 4 equipped operatories with Digital X-ray. 100% Patient Referral. Reasonable rent. Please contact your CPS Agent for more information. **Property ID #5210.**

**GLENDALE** – Leasehold Improvement and Equipment Only!! This beautiful and recent remodeled dental office is located in a one story single standing building. Seller is the landlord offering a reasonable monthly rent payment. Consists of 3 equipped operatories in an 850 sq. ft. office. Has historically produced approximately One Million in revenues. Great starter office near residential and commercial area. Please contact your CPS Agent for more information. **Property ID #5208.**

**GLENDALE** – Established in 1994 this General practice is located in a 3 story Medical professional building. Across from a Hospital. Conveniently located off the freeway. Seller works 4 days/wk and sees approximately 18-20 new patients/mo. Insurance and Cash Only! No HMO. 100% Patient Referral. Consists of 3 equipped ops in a 1,123 sq ft suite with window views. Has digital x-ray and computerized with Dexis software. Reasonable rent with long term lease. Grossed approximately \$473K in 2017. Buyer's net of \$286K. Great opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5216.**

**HOLLYWOOD** – Modern designed general practice located in a multi story medical/professional building. Established 30 years ago. Currently run by an Associate. Office is open 5 days/wk. See an average of 25-30 new patients per month. PPO & Cash Only. Refers all specialties out. The practice consists of 4 equipped operatories in a 2,162 sq ft suite. Computerized with Softdent software and digital x-ray (2 sensors). Has long term lease. **Projecting approximately \$456K for 2017.** This building is in high demand. Only 4 dentists in the entire building. Please contact your CPS Agent for more information. **Property ID #5178.**

**INGLEWOOD** – With 30 years of goodwill this General practice is located in a single story free standing building. Seller is the landlord. Practice consists of 10 equipped operatories and 1 plumbed not equipped operator. Associate run practice. Approximately 26-30 new patients/mo. Computerized with Dentrix software and digital x-ray. 100% patient referral. Grossed approximately \$616K in 2017. Buyer's net of \$202K. Please contact your CPS Agent for more details. **Property ID #5221.**

**LANCASTER (GP + Bldg)** – Long established general practice with 4 equipped operatories in a 1,600 sq ft office. Seller is currently working 3 days/wk. See approximately 20-25 new patients/mo. Insurance/Cash/Denti-cal. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$693K in 2017. Buyer's net of \$220K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5222.**

**LA VERNE** – Established circa 1980, this general practice is grossing approximately \$64K/MO. Its located in a busy single standing building. Seller is currently working 4 days/wk and 6 days/wk of hygiene. PPO & Cash only! Consists of 4 equipped operatories in a 1,250 sq ft suite. 100% patient referral. Computerized with Carestream software. **Grossed \$757K in 2016 and projecting \$767K for 2017. Buyer's net of \$195K.** Great office. Please contact your CPS Agent for more information. **Property ID #5196.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Robert A. Palumbo, Executive V.P./Partner  
Lic #01855842

**LOS ANGELES** - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. **Grossed \$511K in 2016 and projecting approximately \$537K for 2017.** Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

**MONTEBELLO** - General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 2 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. **Grossed approximately \$1M in 2016. Net \$314K.** Great practice with excellent staff. **Property ID #5168.**

**MONTEREY PARK** - General Practice built in 1995 is located in a busy shopping center with heavy foot traffic. Absentee owner. Associate works 3 days/wk and second Associate 1x/mo with 2 days/wk of hygiene. See approximately 31 new patients/mo. PPO/Cash/Some HMO/Some Denti-cal. It consists of 5 equipped operatories and 3 plumbed not equipped ops in a 2,316 sq ft office. Computerized with Dentrux software and digital x-ray. **Grossed approximately \$636K in 2017. Buyer's Net \$183K.** Well established practice with 22 years of goodwill. Please contact your CPS Agent for more details. **Property ID #5201.**

**PASADENA** - Established in 1961 this General Practice is located in a two story medical dental building. Near residential area. Fee for Service. This office consists of 5 eq ops in an approximately 1,650 sq. ft. suite. Seller currently works 4.5 days/wk with 7.5 days/wk of hygiene. Sees approximately 20 new patients/mo. 100% Patient Referral. Projecting approximately \$990K for 2017. **Net of \$217K.** 56 years of goodwill. Great practice. Please contact your CPS Agent for more details. **Property ID #5204.**

**SANTA CLARITA** - General Practice with 36 years of goodwill located in a professional medical building with scenic views. Practice consists of 5 equipped operatories in an approximately 1,612 sq ft suite. Computerized with SoftDent. PPO & Cash Only! **Grossed approximately \$449K in 2017.** Please contact your CPS Agent for more details. **Property ID #5207.**

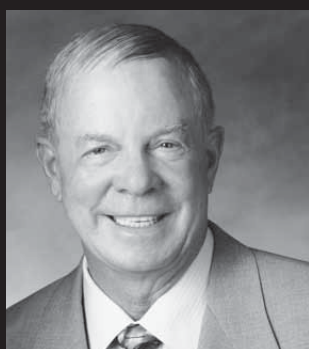
**VALENCIA** - General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. **Grossed approximately \$1.6M in 2016. BUYER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

### ORANGE COUNTY LISTINGS

**ANAHEIM** - Established circa 1960's, this extremely profitable General Practice is run by an Associate 5 days/wk. Seller manages the office and will be retiring. It's located in a single story free standing building on a heavy traffic flow street of the city. Multiple new apartment complexes and the shopping center in the general proximity of the practice offer a constant flow of new patients. Practice consists of 4 equipped operatories computerized with Easy 2000 and digital x-ray (1 sensor) in a 1,125 sq ft office. See approximately 40-45 new patients/mo. **Grossed \$735K in 2016 with a Buyer's net of \$309K.** PPO/Cash/Some Denti-cal/Some HMO. Most specialties referred out. Please contact your CPS Agent for more information. **Property ID #5187.**

**BREA** - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's computerized with Dentrux software and digital x-ray. **Grossed \$1.5M in 2016 and projecting approximately \$1.5M in 2017. NET \$452K.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**

**COSTA MESA** - Established in 1952, this General Practice is located in a single story building with 3 other tenants with good signage. Next to residential area. Practice consists of 3 equipped operatories in an approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximately 6-8 patients/day. Cash and Delta Premier Only. Has reasonable rent. Patient referral and website. Projecting approximately \$376K for 2017. **Buyer's net of \$139K.** Excellent location. Please contact your CPS Agent for more information. **Property ID #5202.**



John W. Knipf, President  
Lic #00283209

# CALIFORNIA

## Specializing in the Selling

**HUNTINGTON BEACH** – Leasehold Improvements and Equipment Only!! Modern designed practice located in a two story professional medical building right across from 5 Point Shopping Center. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,160 sq ft suite. It has digital x-ray (1 sensor) and Practice Web software. Rent is reasonable. This unique location borders the high end residential communities and surrounded by shopping centers. Seller will be focusing on his primary office. Great starter practice. Please contact your CPS Agent for more information. **Property ID #5154.**

**HUNTINGTON BEACH (GP)** – This beautiful office with panoramic views of the area has been a known icon in the community for over 43 years. It's located in a 2 story professional building. Modeling this practice as a Leasehold and Equipment Only and pricing accordingly for a timely transaction. Seller is moving out of state. Practice consists of 4 equipped operatories / 1 plumbed not equipped networked for TV and Netflix. It's computerized with Care stream and has Digital X-ray (2 sensors). For the right, Seller will gift the charts that generated over \$300K last year. Please contact your CPS Agent for more details. **Property ID #5218.**

**IRVINE** – This modern designed General Practice is located in a two story medical professional practice. Has over 26 years of goodwill. Moved to this located in early 2016 to attain better lease and to increase its cash-flow. The practice consists of 5 fully equipped operatories with Dentrix software and Digital X-ray (1 sensor) in a 1,900 sq ft suite. 100% Patient Referral. PPO/Cash/Some HMO. Seller is currently working 4 days/wk and sees approximately 12-15 new patients/mo. **Grossed \$630K in 2015 and Projecting approximately \$660K for 2016 with a Buyer's net of \$184K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5141.**

**IRVINE** – Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$553K in 2016 and projecting approximately \$549K for 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

**LAGUNA HILLS** – This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 2003 and moved to this incredible location August of 2015. The seller is currently working 3 days/wk and has 2 days/wk of hygiene. Sees approximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Soft software and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. **Grossed approximately \$497K for 2016 with a Buyer's net of \$171K.** Please contact your CPS Agent for more details. **Property #5144.**

**MISSION VIEJO (GP)** – Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrix software and digital x-ray. Seller shares Sterilization and Bio Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. **Grossed approximately \$818K in 2016 with a great Buyer's net of \$515K.** Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. **Property #5142.**

**NEWPORT BEACH** - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 days/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. **Grossed \$462K for 2016. Buyer's net of \$141K.** Please contact your CPS Agent for more details. **Property #5137.**

**NEWPORT BEACH** – Established circa 1965 this General Practice is located in a multi-story medical/dental building. The office has 3 equipped operatories with 2 plumbed not equipped. Have window views to the Pacific Ocean and Newport Coast. It's computerized with Computer Age and Digital X-ray. Seller is currently working 3 days/wk with 2 days/wk of hygiene. See approximately 8-10 patients/day. PPO/CASH/Some HMO. 100% Patient referral Only. **Grossed approximately \$560K in 2017. Buyer's net \$241K.** It's beautiful office. Please contact your CPS Agent for more information. **Property ID #5211.**

**ORANGE** - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software. PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. **Grossed approximately \$600K in 2016.** On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**



# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Tony Frechette, V.P.  
Lic #01967152

**ORANGE (GP)** - Established in 1978 this practice is located in a one story free standing duplex. Great location near Chapman University in Downtown Orange. Beautiful modern designed office with 3 equipped operatories/1 plumbed not equipped operator in a 1,300 sq ft office. It's computerized with Eaglesoft software and Digital X-ray. Has granite countertops. Operator views to the historical main street. Seller is currently working 3 days/wk and sees approximately 15-20 new patients/mo. PPO/Cash/Some HMO. Averaging approximately \$32,000 in monthly revenues. **Grossed approximately \$386K in 2017. Buyer's net of \$177K.** Great street visibility. Heavy traffic flow. Please contact your CPS Agent for more information. **Property ID #5213.**

**SANTA ANA** - General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion in on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and sees approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. **Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016.** Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

**TUSTIN** - Beautiful general practice with 4 equipped operatories in a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with Dentrix software and Digital X-ray. Reasonable rent for the area. **Grossed \$700K in 2016 and projection \$709K for 2017. NET OF \$159,558.** Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. **Property ID #5199.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTING

**BEAUMONT - General Practice + Real Estate.** This modern designed practice is located in a one free standing building with additional rear parking. The building could possibly be 2 suites or shared offices, has two separate entrances and receptions. The office consists of 6 equipped operatories with Dentrix software and digital x-ray (2 sensors). On a 2,400 sq ft office. Seller does management only. Two Associates work 5 days/wk together and 2 days/wk of hygiene. They see an average of 90-100 new patients/mo. PPO/Cash/Denti-cal (10%)/HMO. **Grossed \$960,454 in 2016. Buyer's net of \$298K.** Great opportunity! Please contact your CPS Agent for more information. **Property ID #5182.**

**CHINO Real Estate for Sale** - This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operator, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**

**CHINO HILLS** - Beautiful General practice with 25 years of goodwill is located in a one story busy shopping center. Heavy traffic flow. Excellent exposure. Seller is currently working 3 days/wk with Associate 1 days/wk. Sees approximately 8-10 patients/day. PPO and Cash Only! Does minimal advertising. Practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,200 sq ft suite. Has digital x-ray (1 sensor). Computerized with Easy Dental software. Long term lease. **Grossed \$352K in 2017. Buyer's net of \$122K.** Great opportunity. Please contact your CPS Agent for more details. **Property ID #5219.**

**CORONA** - General Practice with over 30 years of goodwill is located in a single story free standing medical building across the street from new developments. This practice consists of 3 equipped operatories in an approximately 1,200 sq ft suite. Seller is working 1 day/wk, Associate 2 days/wk and 3 days/wk of hygiene. Sees approximately 12 new patients/mo. PPO/Cash/Denti-cal. It's computerized with Eaglesoft software and Digital X-ray (1 sensor). **Grossed approximately \$402K for 2016 with a Buyer's net of \$132K. Great practice averaging \$35K/mo.** Please contact your CPS Agent for more information. **Property ID #5133.**

**DESERT HOT SPRINGS (GP + Building)** - Two Partners One Office. Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 patients/day. Established in 1986. **Grossed \$653,741 combined in 2016 and projecting \$802K for 2017. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.**



Fred Vuittonet, V.P.  
Lic #01363583

# CALIFORNIA

## Specializing in the Selling

**PALM DESERT** – Beautiful well established general practice that Grossed \$1.4 Million in 2017 and projecting approximately \$2M in 2018 is located in a single story building. Corner location with great street visibility, good signage and heavy traffic flow. Seller is currently working 4 days/wk with 4 days/wk of hygiene. Has an O.S. 2x/mo. Sees an average of approximately 33 new patients/mo. Cash and PPO Only!! Does great advertising. Practice consists of 4 equipped operatories in a 1,800 sq ft office. Computerized with Dentrix software and has Digital X-ray. Doing approximately \$132K in monthly revenues. Seller is willing to stay 2 days/wk and still have a **BUYER'S NET OF \$383K. Great practice. Established in 2004.** Please contact your CPS Agent for more details. **Property ID #5217.**

**PALM SPRINGS** - General practice established in 2005 is located in a one story free standing building right off Hwy 111. Front store with excellent exposure. Good signage. Reasonable rent. Practice consists of 3 equipped operatories with Open Dental software and digital x-ray. Major equipment is approximately 4 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. PPO/Cash/Denti-cal. No HMO. Does little advertising. **Grossed \$365K in 2017. \$30K in monthly revenues.** Great practice. Please contact your CPS Agent for more information. **Property ID #4487.**

**RIVERSIDE – General Practice + Building!!!** Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. **Grossed \$260K in 2016.** Please contact your CPS Agent for more information. **Property ID #5146.**

**TEMECULA (GP – Turn-key)** This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralix 9000 PPO/Cash X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. **Grossed approximately \$247K for 2016.** Great practice. Please contact your CPS Agent for more details. **Property ID #5149.**

**UPLAND** – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

### SAN DIEGO & IMPERIAL COUNTY LISTINGS

**CARLSBAD** – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3.5 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertisement. Practice consists of 2 equipped operatories with 2 hygiene equipped operatories with Open Dental software. Projecting approx. \$389K **Buyer's net of \$120K.** Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.**

**LA JOLLA** – Established in 1984 this General practice is located in a 2 story medical building. Seller currently works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! 100% Patient referral. Practice consists of 4 spacious equipped operatories in a 1,800 sq ft suite. Computerized with SoftDent software. **Grossed \$1.1M in 2017. Buyer's net of \$278K.** Great practice. Excellent opportunity. Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5220.**

**SAN DIEGO** – Well established general practice located in a single busy shopping center right off the freeway with high traffic flow. Recent remodeled practice with 3 new equipped operatories with Eagle Software in approximate 1,087 sq ft suite. Computerized with Eaglesoft software and digital x-ray. Seller works 2-3 days/wk and sees approximately 8-10 patients/day. PPO/CASH/Some Denti-cal. Patient referral and Website. **Projecting approximately \$300K for 2017. NET \$127K.** Recently remodeled. Please contact your CPS Agent for more details. **Property ID #5200.**

**SAN DIEGO** – General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Sees approximately 9-10 patients/day. Most specialties being referred out. Fee for service. Established circa 1950. 100% patient referral. Has reasonable rent. **Grossed approximately \$301K in 2017. Net of \$129K.** Close to San Diego University. Please contact your Agent for more details. **Property ID #5212.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Dan Parnell, V.P.  
Lic #00901038

### FRESNO, KERN, SAN LUIS OBISPO & VENTURA COUNTY

**FRESNO** – Located in a hub of retail shops and restaurant this practice consists of 4 equipped operatories in a 1,260 sq ft suite. Seller works 3 days/wk and sees approximately 30 new patients/mo. PPO/Cash/Denti-cal/HMO. 100% Patient referral. Has digital x-ray an computerized with Dentrix software. Reasonable rent with long term lease. Grossed \$448K in 2017. Buyer's net of \$205K. Established in 2000. Seller moving to Orange County. Great practice. Please contact your CPS Agent for more details. **Property ID #5214.**

**GOLETA (GP)** – This practice has over 27 years of goodwill and is located in a 2 story mixed building with retail and restaurants. Easy access to the 101 freeway and near the University of Santa Barbara. Seller is currently working 3 day/wk and 3 days/wk of hygiene. See approximately 10-15 new patients/mo. PPO & Cash Only! It consists of 4 equipped operatories in an approximately 1,100 sq ft suite. Has Dentrix software and Digital X-ray. **Grossed \$572K in 2017. Buyer's Net of \$176K.** Has great potential for a full time buyer. Please contact your CPS Agent for more information. **Property ID # 5205.**

**OXNARD** – Established in 1973 this beautiful high-end practice is located in a professional building on one of the busiest thoroughfares in the city. Next to a High School, strip mall and residential area. This recent remodeled office consists of 4 equipped operatories on an approximately 1,100 sq ft suite. Reasonable rent. Has digital X-ray and it's computerized with EagleSoft software. Seller works 2 days/wk and Associate 2 days/wk. See approximately 10-12 new patients/mo. PPO and Cash Only! **Grossed \$585K in 2017 with a Buyer's net of \$186K.** The original owner is still associating to assist you to carry on the 45 years of goodwill. A must see. Please contact your CPS Agent for more information. **Property ID # 5206.**

**PORT HUENEME** – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 years of experience. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. **Grossed \$1,087,027 in 2016 Buyer's net of \$249K.** Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

**SIMI VALLEY (GP + Buildings for sale)** - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrix / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. **Grossed approximately \$240K for 2017. Has a Buyer's Net of \$77K.** Please contact your CPS Agent for more details. **Property ID #5185.**

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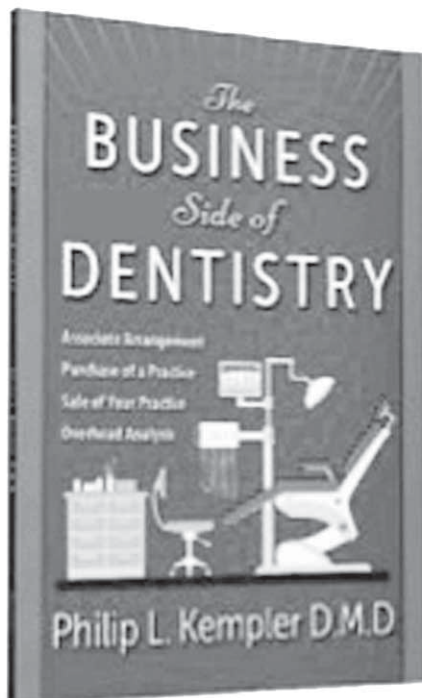
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### SOUTHERN CALIFORNIA

**ARCADIA/PASADENA AREA - NEW LISTING** - General Dentistry practice with 3 Operatories is now available in beautiful Sierra Madre. This practice has been established for 50+ years, 20 with our retiring seller and has long-term staff and a strong hygiene program. Seller refers out all specialty procedures, room to grow! 2016 Gross Receipts of \$364K with \$100K+ Adjusted Net Income. #CA481- Kerri McCullough - 949-300-0312

**BAKERSFIELD** - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

**BURBANK** - Beautiful practice available for a quick sale with long-term staff and over 28 years of goodwill. 3 Operatories in 1,650 sq. ft. with 5 days of hygiene and digital X-rays. Located in a great Burbank building close to downtown. 2017 Gross Receipts of \$477K. #CA464- Kerri McCullough - 949-300-0312

**CHINO** - This General Dentistry Practice with 3 Operatories utilizes CareStream Dental software and has 40+ years of Goodwill. Practice is located in a professional building near new home construction with very affordable rent and 2.5 days of hygiene per week. 2017 Gross Receipts of \$338K with \$126K Adjusted Net Income. Very motivated seller! #CA484- Kerri McCullough - 949-300-0312

**FULLERTON** - General Dentistry Practice with 5 Operatories, 3 Equipped, is located in a shopping center. Practice utilizes PracticeWorks, **SOLD** Digital X-rays, and has 4 days of Hygiene per week. 2016 Gross Receipts of \$633K. Our retiring seller has 30 years of Goodwill in Fullerton. #CA453- Kerri McCullough - 949-300-0312

**GLENDALE - NEW LISTING** - General Dentistry Practice with 4 Operatories is now available in Glendale. The practice utilizes Dentrrix, Dexis digital x-rays, Intra-Oral Camera, and a Laser. Practice has 3 days of hygiene per week and 3½ doctor days per week. 2017 Gross Receipts of \$872K with \$393K Adjusted Net Income. #CA492- Thinh Tran - 949-533-8308

**GREATER LOS ANGELES AREA** - Periodontal Practice-This 5 Operatory Perio practice features Dentrrix software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2017 Gross Revenue of \$694K. #CA173- Kerri McCullough - 949-300-0312

**LAGUNA BEACH** - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrrix G4, Dexis Digital X-rays, and is paperless. 2017 Gross Receipts of \$442K with \$205K Adjusted Net Income. #CA443- Thinh Tran - 949-533-8308

**LONG BEACH - NEW LISTING** - General Dentistry Practice with over 25 years of Goodwill is now available in Long Beach. The 1,700 sq. ft. ground-floor condo that houses the practice was remodeled 5 years ago and is also available for sale. The paperless practice has 6 Operatories, is computerized with Dentrrix and utilizes Dexis digital x-rays, a digital Pano and a laser. 4 days of hygiene per week. 2017 Gross Receipts of \$492K. #CA499- Thinh Tran - 949-533-8308

**LOS ANGELES - NEW LISTING** - Endodontic Practice with 27+ years of Goodwill is now available. This highly profitable practice features 4 Operatories, 3 Equipped with microscopes and digital x-rays. Seller has long-term relationships with referring doctors and will help buyer with smooth transition. 2017 Gross Receipts of \$692K and Adjusted Net Income of \$433K. #CA485- Kerri McCullough - 949-300-0312

**MANHATTAN BEACH - NEW LISTING** - Facility Only Sale - This 4 Operatory office has a modern design in a great Manhattan Beach location near retail and residential. Includes computers, furnished Ops, Lab equipment, Zoom Bleaching light, curing lights, 2 X-ray heads. Move-in ready, just bring your patients! #CA467- Thinh Tran - 949-533-8308

**ORANGE - NEW LISTING** - General Dentistry practice with 30+ years of Goodwill is now for sale in Orange. Near hospitals and other medical/professional suites. 4 Operatories, Dentrrix, Dexis digital x-rays, and Intra-oral camera. 2017 Gross Receipts of \$308K with \$152K Adjusted Net Income. #CA487- Kerri McCullough - 949-300-0312

**ORANGE COUNTY - NEW LISTING** - Endodontic Practice - Central Orange County location with 4 Operatories, 3 Equipped is new on the market. This practice features a Global Inclinable Binocular Microscope and a Triangle unit in the sterilization room. The waiting room has a fireplace, welcoming patients to the office. 2017 Gross Receipts of \$265K, with seller scaling back significantly in 2017. Many regular, local referring doctors have been sending patients to this office for 17 years. #CA500- Kerri McCullough - 949-300-0312

**ORANGE COUNTY - NEW LISTING** - Endodontic Practice with 5 Operatories, fully equipped, and 3 Zeiss wall-mounted microscopes. Practice has been established for 30+ years and utilizes EagleSoft software with digital x-rays. Gross Receipts of \$311K and an Adjusted Net of over \$156K. #CA491- Kerri McCullough - 949-300-0312

**ORANGE COUNTY** - General Dentistry practice with 4 Operatories is located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 Gross Receipts of \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-0312

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**PALM SPRINGS** - This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

**PASADENA - NEW LISTING** - This 5 Operator General Dentistry practice is being sold in conjunction with the building, which features the suite the practice is housed in plus another leased dental suite. The suite is 1,586 sq. ft. with a total building square footage of approximately 2,880. The building is located on a well-traveled street with parking. This paperless practice is computerized with SoftDent, utilizes CareStream Digital X-rays, and an Intra-Oral Camera. There are 3 days of hygiene per week. 2017 Gross Receipts of \$473K and \$115K Adjusted Net Income with our retiring seller working only 3 days per week. This is a one-of-a-kind opportunity to own a practice with real estate in beautiful Pasadena. #CA505- Kerri McCullough - 949-300-0312

**RIALTO** - General Dentistry Practice and historic free-standing Building for sale. Practice features 5 Operatories and over 50 years of Goodwill and utilizes Dentrix and an Intra-oral camera. 2016 Gross Receipts of \$253K. Seller is retiring. #CA421- Kerri McCullough - 949-300-0312

**RIVERSIDE COUNTY** - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dentrix, Digital X-rays, and is paperless. 2016 Gross Receipts of \$688K with \$223K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

**SAN FERNANDO VALLEY - NEW LISTING** - Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Operatories plus an open bay Pedito room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of 6 chairs and a digital Pano. Full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. Gross Receipts of \$3.6M+ with \$952K Adjusted Net Income. #CA488- Kerri McCullough - 949-300-0312

**SANTA ANA** - General Dentistry practice with 4 Operatories in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2016 GR of \$434K with \$199K Adj. Net. #CA460- Kerri McCullough - 949-300-0312

**SANTA BARBARA COUNTY - NEW LISTING** - Large general dentistry practice in Santa Barbara County features 10 Operatories in a 3,400 sq. ft. suite. The practice has 18 years of goodwill and in-house specialists providing services to patients. The practice is a mix of FFS, PPO and has a CAP check of 6-8K/mo. for HMO patients. The practice is computerized with EZ Dental, and utilizes Digital X-rays, Intra-oral Camera, and Pano. The 2017 Gross Receipts were \$1.3M with \$462K Adjusted Net Income. #CA503- Kerri McCullough - 949-300-0312

**SOUTH BAY, LOS ANGELES AREA - NEW LISTING** - This Implant-Oral Surgery practice in the South Bay area of LA is new on the market. Featuring 3 Operatories in 1,700 sq. ft., this practice has high visibility in a single-story corner unit of a retail/professional center. The practice is paperless and computerized with WinDent OMS Software, Dexis digital x-rays, Digital Pano, and CBCT. 2017 GR of \$475K. #CA498- Kerri McCullough - 949-300-0312

**SOUTH PASADENA AREA** - General Dentistry practice located in a great corner shopping center on a main street with signage. 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

**TEMECULA** - General Dentistry Practice with 5 Operatories, 4 Equipped located in beautiful wine country, Temecula. Practice utilizes Practice Web, Digital X-rays, and a Pano. 2016 Gross Receipts of \$548K and \$241K Adjusted Net Income on a short 3 day work week. #CA430- Kerri McCullough - 949-300-0312

**UPLAND - Facility Only** - 4 Operatories, 3 equipped, all brand-new equipment. Includes Open Dental software with 4 workstations, hand instruments, handpieces, all large equipment needed and some patients. #CA434- Thanh Tran - 949-533-8308

**VENTURA COUNTY - NEW LISTING** - General Dentistry practice with 4 Operatories is now available in Ventura County. The suite is 1,350 sq. ft. and is located in a busy retail center on a main thoroughfare. Computerized with Dentrix, the practice also utilizes Digital X-rays, Intra-Oral Camera, and Pano. There are 4 days of hygiene per week. 2017 Gross Receipts of \$641K and \$257K Adjusted Net Income. #CA504- Kerri McCullough - 949-300-0312

**WESTERN SAN FERNANDO VALLEY** - Pediatric Dentistry. Great opportunity to purchase a Pedito practice in the western San Fernando Valley. In an upscale location, this 4 Operator practice features EagleSoft, an Intra-oral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399- Kerri McCullough - 949-300-0312

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**YUCCA VALLEY** - General Practice for sale. Practice features 5 Operatories and retiring seller works a 4 day week with 27 years of Goodwill. Office condo is also for sale if desired. 2016 Gross Receipts of \$586K. #CA423- Steve Caudill - 951-314-5542

### SAN DIEGO

**BONITA/CHULA VISTA AREA** - Terrific Opportunity, General Practice with 8 Fully Equipped Ops. This well-established practice is located in a stand-alone building near a busy section of Bonita that has excellent visibility and ample parking. The office is open 5 days and has 9 days of hygiene per week. SoftDent, Dexis, Pano, I/O cameras, and Laser. The patient base is comprised of FFS, Indemnity, and PPO patients. Most specialty work is referred out to specialists. This practice is going to move quickly. #CA476- Russell Okihara - 619-694-7077

**INLAND NORTH COUNTY SAN DIEGO** - 5 Operatory General Dentistry/ Prosthodontic Practice is new on the market. Featuring EagleSoft, Digital X-rays, Intra-Oral Cameras, Panacea 2D Digital Pano, and E4D machine. Great location with 26 years of Goodwill. 2016 Gross Receipts of \$802K with \$316K Adjusted Net Income. #CA432- Russell Okihara - 619-694-7077

**LA JOLLA - NEW LISTING** - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrrix software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 days of Hygiene per week and the Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

**NORTH COUNTY SAN DIEGO** - General Dentistry Practice in a retail center on a busy corner. 6 Operatories, Digital X-rays, and Dentrrix in a 2,400 sq. ft. suite. Retiring doctor has 17 years of Goodwill and also does Ortho, Cosmetic Dentistry, and Implants as well as bread and butter dental procedures. 2016 Gross Receipts of \$1.3M+ with 6 days of hygiene per week. #CA468- Russell Okihara - 619-694-7077

**SAN DIEGO - NEW LISTING** - Central San Diego: Excellent Opportunity to own a cutting-edge General Dentistry practice with 6 fully equipped Operatories. This well-established practice is located in a professional building with ample and convenient parking. The office is open 5 days per week and has 8 days of hygiene per week. The practice is operated with EagleSoft and is digitized with Schick dental sensors along with a Cone Beam Pano. Practice also utilizes CEREC, Intra-Oral Cameras, and Dental Lasers. The patient base is comprised of FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2017 Gross Receipts \$2.2M+ with Adjusted Net income of \$675K. #CA483- Russell Okihara - 619-694-7077

**SAN DIEGO FACILITY ONLY - NEW LISTING** - Beautiful and Modern, Turn-Key 3 Operatory dental facility in the Del Mar Highlands area. Excellent and Highly Sought-After Location. 1,056 Sq./Ft. lease rate including CAM is \$6,138.00 per month. Excellent location for an Endodontist or a GP. Priced to sell quickly. #CA501- Russell Okihara - 619-694-7077

**SAN DIEGO** - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

### OUTSIDE OF CALIFORNIA

**CENTRAL OAHU, HAWAII - NEW LISTING** - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, Pano, and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

**MAUI, HAWAII** - General Dentistry Practice with 3 Operatories, Innova, equipped with a Panacea Panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

### NORTHERN CALIFORNIA

**CHICO** - General Dentistry with 7 Ops, Dentrrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

**CLEARLAKE** - Approx. 1,600 sq. ft., 4 Ops with the latest technology: Dentrrix, Dexis, Intra-oral camera, Laser, Surgical Microscope & Panoramic x-ray machine. 2016 GR \$650,000+. #CA457- Gina Miller - 707-391-7048

**EASTERN CONTRA COSTA** - 3 Ops in 1,300 sq. ft., w/room to expand. Intraoral Camera, Laser, Dexis Digital X-ray, SoftDent PMS. 2016 GR \$274K w/52% adj. net. #CA454- Jim Engel - 925-330-2207

**EL DORADO COUNTY** - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2016 GR \$334K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

**ELK GROVE Facility Only Sale** - Fully furnished 5 Ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate Pano. #CA411- Steve Caudill - 951-314-5542

**GREATER EL DORADO HILLS** - Seller retiring. Well-designed office space with good flow; Approx. 1,500+ sq. ft. with 4 Ops and upstairs lab in a beautiful, standalone building. Dentrrix, 2 Schick digital x-ray sensors, new server & CPUs. Well established practice, very accessible location. The building (\$450K appraisal value) is being sold in conjunction with practice. Outstanding opportunity for buyer to have a solid practice with stable rent and pride of ownership. 2017 GR increased 7% over 2016. #CA407- Thomas Wagner - 916-812-3255

**GREATER ROSEVILLE - NEW LISTING** - 3 equipped Ops in 4 Op, 1,320sf office. Dentrrix, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 2017 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO** - GP practice w/4 Ops, Pano, Digital x-rays, Cerec. Seller refers out Ortho, Endo, Perio, Oral Surgery, and Implant Placement. 2016 Collections \$1.0M+. Stand-alone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO - PERIO LISTING** - Greater Sacramento Perio practice in professional building. Well-established, 4 days/week practice, has digital x-rays, laser, intra oral camera. Seller relocating, but is willing to work with buyer for a smooth transition. #CA480- Thomas Wagner - 916-812-3255

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**GREATER SACRAMENTO** - Oral Surgery Practice - 5 Ops in a 2,282 sq. ft. suite. Digital X-rays and Pano. 2016 GR of \$798K. Selling doctor is retiring. #CA438- Steve Caudill - 951-314-5542

**GREATER SACRAMENTO** - Approx. 2,000 sq. ft., 6 Ops, equipped w/Intraoral Camera, Digital X-ray, Laser, CEREC, and Eaglesoft. 2016 GR \$934,829. Established for over 20 years. #CA455- Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO** - Orthodontic Practice - 2,140 sq. ft., w/4 bays. Equipped with intra-oral camera, non-digital Pan/Ceph, Laser, and OrthoTrac software. 2016 GR \$640,000. #CA458- Thomas Wagner - 916-812-3255

**LOS ALTOS** - *NEW LISTING* - Great location and 30 year history for 1,520 sq.ft. practice with 6 Ops, 3 equipped. Pano, Intraoral, Soft Tissue laser, Eaglesoft PMS. Sellers are retiring but will work with the right buyer for a smooth transition. #CA496- Jim Engel - 925-330-2207

**MARIN COUNTY FACILITY ONLY** - *NEW LISTING* - Dental Facility in Marin County w/Million dollar view! 2013 build in new condition. Has 3 Op's, bright and airy spacious layout in approx. 802 sq ft. Private Office, Reception area, Planmeca Digital Pano, Digital sensor, Intraoral Camera, Sterilization. Paperless w/ bonus of patients. Opportunity to merge or work in an established facility to make a practice of your dreams! #CA502- Gina Miller - 707-391-7048

**PITTSBURG** - *NEW LISTING* - Practice & Real Estate for sale. Stand-alone 2,324 sq. ft. building has housed a dental practice 20+ years, 7 Ops, 5 equipped, Paperless, Dexis Digital X-ray, PlanetDDS/Denticon software, Pano. 2017 GR \$781,000. #CA493- Jim Engel - 925-330-2207

**SACRAMENTO** - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

**SACRAMENTO** - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408- Thomas Wagner - 916-812-3255

**SACRAMENTO** - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 sq. ft. office with 4 Ops. Intra-Oral camera, Dexis digital x-ray, and Carestream software. Est. 30+ years, 2017 GR \$558K. #CA424- Thomas Wagner - 916-812-3255

**SAN FRANCISCO** - General Practice: Financial District office with 5 Ops, with room for a 6th, 1,700 sq. ft. 2015 GR \$1.2M with adjusted net of \$480K. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

**SAN JOSE** - *NEW LISTING* - This West Valley High End Restorative and General Practice boasts 3 year average revenue of \$1.2M with over \$500K average Adj. Net on a 4 day work week. 100% FFS with 3 fully equipped Ops in 1,100 Sq. Ft. plus 500 Sq. Ft. of finished attic storage. Cone Beam Imaging, Schick Sensors, Lasers and nearly every technology to launch your dream office. Great lease at well below market rent of only \$3,269.00 per month. Seller will work back to mentor the buyer. Great practice, great cash flow and great location near major shopping mall to build your future career! #CA506- Jim Engel - 925-330-2207

**SONOMA COUNTY** - *NEW LISTING* - This Endodontic practice is located in a very desirable location within a complex of referring dentists. Revenue has averaged over \$1.1M for 2014-2016 3.5 day work week. Recently renovated, 4 Ops, 1500 Sq. Ft equipped with 2 Global microscopes, digital radiography, PBS Endo management software. Seller is highly motivated and is offering an EXCELLENT ACQUISITION OPPORTUNITY. #CA495- Gina Miller - 707-391-7048

**SONOMA COUNTY** - Wine Country Practice + Condo. 2016 GR \$680K, 3 days/week. 3 Ops, 960 sq. ft., Condo for sale or lease. Pano X-ray, Intra-Oral Camera, Soft Tissue Laser, Datacon PMS. Owner retiring. #CA463- Gina Miller - 707-391-7048 or Jim Engel - 925-330-2207

**SONOMA COUNTY** - Multi- Specialist Restorative Practice and RE for Sale in Sonoma County. Established for over 16 Yrs w/ 2017 GR above \$1.4M on a 3.5 day work week. Selling both the 2000 sq. ft. Stand-alone Condo w/6 fully equipped Op's; LANAP, Digital Pano, Dexis and Dextrix w/12 workstations. Offering a STRONG TRANSITIONAL PLAN. Doctor is retiring. #CA470- Gina Miller 707-391-7048

**VALLEJO** - 4 fully furnished treatment rooms in 1650 sq. ft., below market rent, Digital X-Ray, Digital Pan. 2016 GR \$567,000, 40% Adj. Net. Eaglesoft PMS with Paperless Patient Charts. 3 ½ days #CA469- Jim Engel 925-330-2207

**WALNUT CREEK** - 1,260 sq. ft. office w/ Dexis Digital sensor, EZ Dental software, in 4 operatories. 2016 GR \$633,000 on 4 days/week, Adj. Net 45%. Owners retiring. #CA473- Jim Engel 925-330-2207

**WATSONVILLE** - *NEW LISTING* - Practice & Real Estate for sale. Stand-alone 2,245 sq. ft. building has housed a dental practice 30+ years, 4 equipped Ops, Paperless, Dexis Digital X-ray, Planet DDS/ Denticon software. 2017 GR \$552,000. #CA494- Jim Engel - 925-330-2207

**WOODLAND** - *NEW LISTING* - 8 Operatory office in a 2,100 sq. ft. suite with 22 years of goodwill is now available. Practice is located in a shopping center with 2017 Gross Receipts of \$769K. Our seller is retiring, this is a great location with potential for increased collections. #CA497- Steve Caudill - 951-314-5542

### CENTRAL CALIFORNIA

**CENTRAL COAST** - *NEW LISTING* - Endodontic Practice with 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2016 Gross Receipts of \$1.1M+ with \$633K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

**MODESTO** - Great history for this Central Valley gem. 35 years at this location, 4 years with current owner who is relocating. GR of \$706K on 4 day work week. Great lease rate in 1,100 sq. ft., 3 completely equipped treatment rooms including computer workstations, Dextrix PMS and Dexis Digital Sensor, Fiber Optics and Laser. Updated interior and high-end building on the main thoroughfare. A great practice for a first time buyer or satellite practice for existing owners. #CA451- Jim Engel - 925-330-2207

**MODESTO** - Endodontic Practice & Building. 6 Ops, stand-alone building, Microscopes, CBCT and Endovision software. 2016 GR \$1.2M, 32% overhead. Owner will stay for transition. #CA475- Dennis Hoover - 209-605-9039

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**SIMI VALLEY** Remodeled (3) op Boutique G.P. 2017 Collect. \$277+K p.t. Digital x-rays. Dentrrix. Seller retiring. D&M Practice Sales 818.591.1401

**4 Belmont** chairs & ADEC delivery units for sale. On the older side. In Van Nuys. Will email pictures if interested [bestfamilydentist@gmail.com](mailto:bestfamilydentist@gmail.com)

**Orange County** Turn-key opportunity. Free standing building location, excellent exposure and signage. Tina Ochoa, Broker (951) 309-3196

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## SAN PEDRO - PRACTICE FOR SALE

**Excellent practice located in a super busy, corner retail center.** 3 eq. ops. and room for a 4th op. in a 1,500 sq. ft. professional, upscale suite located in a single story building. Great signage and exposure. Seller currently works 3 days a week but wants to concentrate on his other practice. The practice has the opportunity to immediately book more days per week. Outstanding rapport with the local unions. OpenDental Software, Intra Oral Camera, Digital Xray, and equipment that averages 4 years new. 80% Insurance and 20% Cash Income stream. Must see to appreciate. **\$597,000 sales price - Buyer's Net \$266,000.**





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**ANAHEIM - NEW LISTING - 3 equipped ops & 1 plumbed not equipped ops in a 1,450 sq. ft.** suite located in a two story professional building with 17 years of Community Goodwill. Excellent exposure, visibility, and signage on a **busy corner**. Rent is only \$3,750/month. Bright office with lots of natural sun light. Collected approx. \$338,564 in 2017 on a 2 day work week. **\$280,000.**

**BUENA PARK - GROUP SOLO PRACTICE w/ 41 Years of Goodwill.** Excellent corner location convenient to the 5 and 91 freeways. Seller has two ops, and there is a room for overflow. Seller has his own staff, phone number and charts as well as ownership of his equipment. The suite is 1600 sq. ft. and his half of the rent is \$1,400/month!. 80% insurance - 20% cash - long-term quality staff and 5 star Yelp reviews! Dr. is retiring - works 32 hours a week. This is the perfect practice for someone who wants to work a shorter schedule and split the costs of rent and some overhead.

**CITY OF INDUSTRY - NEW LISTING - 4 equipped ops & 2 plumbed not equipped ops in a 1,800 sq. ft.** suite located in a single story, busy, strip shopping center with excellent signage. **38 Years of Goodwill.** The Market next door has approx. 300 employees with HMO Insurance. Long-term staff in place. Collected approx. \$299,533 on a 3.5 day work week. **\$239,000.**

**DOWNEY LOCATION - 6 ops in a 2,100 sq. ft.** suite located in a single story, professional building with a great location off of Paramount Blvd., close to the 5 freeway with excellent street signage, visibility, and ample parking. Suite is inviting, comforting, spacious, offers plenty of storage, and a large lab. Established as a Dental practice for over 40 years. Rent is very reasonable at \$3,550/month. Successful Seller is relocating to his own building. **Price Reduction \$65,000.**

**EL MONTE - NEW LISTING - 3 eq. ops & 1 plumbed not eq. op** in a nicely designed suite. Excellent exposure and signage on a busy street. Convenient to the 10 and 605 freeways. Rent is only \$1,550/month. Seller started this practice from scratch and it has consistently shown growth over the past 5 years. **Low Overhead.** Great starter or satellite office with a solid patient base with room for more growth. Projecting \$307,534 for 2018. **Priced reduced to \$144,000.**

**FOUNTAIN VALLEY - 4 eq. ops & 2 plumbed, partially eq. ops.** in a well-appointed suite located in a single story, free standing building. Busy shopping center. **Retiring Seller.** Strong Hygiene department. *Accepted Offers*

**FULLERTON - 4 eq. ops in a 1,100 sq. ft.** suite located on Harbor Blvd. near downtown Fullerton. Excellent signage and ample parking in the rear of building. Bus stop right out front and lots of foot traffic. Seller started the practice approx. 9 years ago, works 2.5 days/week, and plans to retire. 5 Star Yelp reviews. **Low Overhead.** Recently Reduced \$125,000. *Accepted offer, back up offers encouraged.*

**GARDEN GROVE - 5 eq. ops.** in a 1,850 sq. ft., completely remodeled, stand alone building. Corner location w/ pole signage. 33 yrs Goodwill. All digital - paperless office. You must see this to appreciate it. **REAL ESTATE FOR SALE OR LEASE** *Accepted Offer - Back up offers encouraged.*

**HACIENDA HEIGHTS - 3 eq. ops. & 1 plumbed not eq. op.** in a 975 sq. ft. suite located in a single story, busy, strip shopping center convenient to the 60 freeway. 20 Years of Goodwill. Seller is moving out of the area. **Price Reduction \$80,000.**

**HUNTINGTON BEACH GP/PROSTH -** Sometimes when you walk in a building, it just feels right. This practice has **4 eq. ops** in a spacious, nicely designed suite located in a **newly renovated building** with excellent visibility. Large windows with plenty of natural light and great views. Rent is \$4,200/month. **30+ years of Goodwill.** Seller currently works 2 days a month but would like to concentrate on his Glendora practice. **Approximately 125 active patients are included in the price - \$150,000,** or if you want him to take the patients with him, he will sell the **build-out for \$75,000 firm.** Easy access parking, little coffee shop in the bottom by the front door - this has it all.

**HUNTINGTON PARK - WITH REAL ESTATE FOR SALE OR LEASE.** The spacious lot has two buildings. The front unit is an active dental office with 2 equipped and one more room plumbed. There is a large lab, Pano Area and storage. You can keep the tenant if you are looking at this as an investment, or the tenant can leave if you want to practice in the location yourself. The tenant is paying \$3,158 a month with 3 year increases - triple net. The lot is on a main street with excellent signage and the front building was recently painted. Parking is available behind the first building and on the street in front of the office. Close to the freeway. Building to the back of the property has water and electric, is a shell cleared to the walls and floor so you can build it out to your needs and specs.

**LA HABRA - 4 eq. ops & 1 plumbed not eq.** treatment room in a 1,600 sq. ft. suite located in a frequented, single story, strip center on a busy street with Excellent exposure and signage. Suite is streamline and nicely designed. Rent is \$2,740/month. The practice has not met its full potential on a 3 day work week. Priced to sell **\$135,000.** *Accepted offer, back up offers encouraged.*

**LANCASTER - 6 eq. ops in a 2,600 sq. ft. spacious, digital suite.** Excellent, Corner location in the heart of town. 34+ Yrs of Goodwill. **Retiring Seller.** 90% PPO & 10% Cash. Collected **\$829K in 2017!** **\$620K** *Accepted offer, back up offers encouraged.*

**LOS ANGELES - NEW LISTING - 3 eq. ops. & 1 plumbed not eq. op.** in a 1,000 sq. ft. suite located in a two story, free standing building. Excellent exposure and Signage on a busy street. The second floor is vacant and approximately 1,000 sq. ft. Rent is \$2,450 for the 1st floor. **50+ Years of Goodwill.** Collected approx. \$302,959 in 2017 on a part time schedule. **\$220,000.**

**LOS ANGELES - 4 eq. ops.** and 1 plumbed not eq. op in a 1,500 sq. ft. suite located in a single story, store front building on a busy street with excellent exposure. 40+ yrs of Goodwill. **Collected \$460K on a part-time** schedule. Practice has the potential to be open more days a week. **\$298,500.** *Available.*



## Notice to Buyers!

Our inventory has been changing weekly so be sure to visit our website to check for new listings and/or to see if a listing advertised here is still available.



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**SAN BERNARDINO** - 3 equipped ops in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Open Dental Software. Seller currently works 3 days a week and is projecting approx. \$255K for 2016. Seller added Medical late last year and is on target for a nice increase this year. **Price Reduction \$199,000.**

**SANTA MONICA** - Beautiful, light filled suite with high ceilings containing 2 spacious, eq. ops. in 905 sq. ft. **Rent is below market.** Well-maintained and well-managed fee for service practice. Low overhead. Solid patient base with a history back to 2001. Excellent 5 Star Yelp reviews. Retiring Seller. **Collected approximately \$646K for 2017.** Income stream is 50% Insurance & 50% Cash. *Accepted offer, back up offers encouraged.*

**SAN DIEGO - NEW LISTING** - 2 equipped ops in a 1,000 sq. ft. suite located in a Two Story Medical Plaza convenient to the 5 freeway. Bright, clean, stream-line suite. Midmark Chairs, Lights, Deliveries, Soredex Optime Digital Scanner, Intra Oral Camera, and more. Newer Equipment. Leasehold Improvements & Equipment Only **\$65,000.**

**SAN MARINO - NEW LISTING** - 3 eq. ops with views of the mountains in a 1,218 sq. ft. suite located in a two story, professional building on a busy corner in an **upscale area.** Rent is \$3,910/month. Long-term patient base. Anyone working in the office has the ability to have their children attend San Marino schools, which are highly accredited. Office shows very well, and the layout is very efficient. **Collected approximately \$384,779 in 2017 on a 3.5 work week. \$289,000.**

**SANTA CLARITA SPACE - NEW LISTING** - 5 eq. ops. in a spacious suite located in a single story, busy, strip center off a highly traveled street. Rent is ~\$2,800/month. Carts are in great shape, chairs have been reupholstered and counter tops refreshed. Excellent location for a GP or Specialist. **\$65,000.**

**WEST COVINA** - 3 eq. ops in a spacious suite located in a single story, medical/professional building on a busy street. 30+ years of community Goodwill. Low Overhead; Rent is only \$1,800/month. Retiring seller currently works approx. 27 hours a week. 90% Insurance, 10% Cash. Collected approx. \$242,405 in 2017. **Price Reduction \$189,500.**

**LA/EAGLE ROCK LOCATION** - 6 eq. ops & 1 plumbed not eq. op in a 2,350 sq. ft. suite. Good, busy location w/ parking in the back and easy access to freeways. Suite was completely remodeled in 2006. Rent is \$5,552/month. Established as a Dental Practice for over 11 years. Potential to be a great Multi-Specialty location. Motivated Seller! Leasehold Improvements & Equipment Only.

**SHERMAN OAKS** - 3 eq. ops. with TPC Dental Chairs in a 1,000 sq. ft. suite. Large windows with great 7th floor views. Seller is moving the patient charts to a Reseda practice. **Rent is \$2,991/mo.** A must see! *Accepted offer, back up offers encouraged.*

**SOUTH GATE** - 4 eq. ops & 1 plumbed not eq. op in a 2,700 sq. ft. suite located in a single story, busy, strip shopping center with excellent visibility. Convenient to the 710 and 105 freeways. 5 Star Yelp Reviews and Excellent reputation. 22 Years of Goodwill. Rent is \$2,800/ month. Seller is moving out of the state. Collected approx. \$445,345 in 2017. *Accepted Offer - Back up offers encouraged.*

**THOUSAND OAKS** - 2 eq. ops. & 2 plumbed not eq. ops. in a 1,348 sq. ft. suite located in a single story, professional building. 38+ Yrs of Goodwill. 55% Insurance & 45% Cash. Retiring Seller. Low Overhead **\$99,500 Accepted offer, back up offers encouraged.**

**TORRANCE** - 4 eq. ops. and 1 plumbed not eq. op. in a 1,250 sq. ft. suite. 38 Yrs of Goodwill. Retiring seller. PPO/ CASH Practice. Collected approx. \$705K for 2017. *Accepted Offer - Back up offers encouraged*

**UPLAND LOCATION** - 5 plumbed, not eq. ops, 1,600 sq. ft. Spacious build out - good design, wired for digital. Perfect for someone who wants to start from scratch without going through build-out, or someone in the area that wants an excellent lease. \$50K. *Accepted Offer - Back up offers encouraged*

**WESTMINSTER - NEW LISTING** - Excellent, High-density location in a professional building across from the area marketplace. If you want a starter, or have an office you need to move, in this area of Westminster, this is for you! 3 eq. ops. (1 is set up for oral surgery). 1,300 sq. ft. suite rents for \$1,650/month! An OS practice for over 20 yrs, seller took the suite in 2018, converted two ops for GP and renovated. New compressor/vacuum. Seller is starting a family and made the decision to let this go. Leasehold Improvements and Equipment Only. Priced to sell at **\$75,000.**

**WESTWOOD** - 1 eq. op. in a 400 sq. ft. professionally designed suite in the heart of Westwood convenient to the 10 and 405 freeways. Established as a dental practice for over 20 years. Seller has decided to see the patients at his other practice. Rent is \$950/month (includes water & trash). Low Overhead! Excellent Satellite or Specialist location. Leasehold Improvements & Equipment Only \$46,500

### Sold in the last 90 Days:

Long Beach, Montclair, Valley Village, Fountain Valley, Valencia, West Hollywood Perio, Toluca Lake, La Puente.

## SPECIALTY PRACTICES

**COSTA MESA PERIO** - If you are looking for a Perio office in a beautiful setting, you need to visit this one. Located across from the Newport Golf Course, and close to the Newport Back Bay, this 4 op, 1,200 sq. ft. suite is in a frequented two story multi-use building on a busy corner. Excellent visibility with plenty of parking. Dr. works here part time, and the practice has a long history.

**TEMECULA - NEW LISTING** - This practice is focused on General and Mini Dental Implant Dentistry. The seller is an instructor in Mini Dental Implants, and can train you if you are not familiar with this technique. About 35% of production is related to Mini Implants. It is a successful niche practice in a great location with low overhead & room for expansion. Convenient to the 15 freeway and located in a busy strip center, there is an upstairs area of about 250 sq. ft. that would be perfect for a private office. On the main floor, there are 3 equipped ops & 1 plumbed not equipped op for 1,350 sq. ft. downstairs and 250 sq. ft. upstairs for a total of 1,600 sq. ft. suite. Rents for \$3,605/month. Solid, qualified long-term staff. 6 years of Goodwill. Nice design, large windows. 50% cash & 50% Insurance. Collected over \$1.2 Million in 2017. Seller has an opportunity to teach nationally - the price shows he is motivated!

# Have a Legal Question or Issue?



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# 25 Years Experience

## **NORTH COUNTY SAN DIEGO**

### **FEE FOR SERVICE PRACTICE COLLECTING**

**\$1,688,540 IN 2017**

This practice is located on the 2nd Floor of Two-Story Professional Building and has been serving the community since 1970's. This Fee For Service practice has shown consistent growth and historically collected over \$1,500,000 for the past several years. Offering 8 treatment rooms of which 6 are fully equipped in a nicely designed 2500 square foot suite, Co2 Laser, Digital X-ray, CEREC – Cone Beam (Sirona), Eaglesoft PMS and so much more. There are a total of 14 hygiene days per week. Seller works 4 days per week. The staff is long term and well trained. Buyer net of approx.. \$472,252 after debt service. For those who have been looking for the perfect practice, your search is over. Call now, will not last on the market.

## **FEATURED LISTING**



## **RIVERSIDE COUNTY**

### **CORONA**

#### **COMMERCIAL PLAZA LOCATION**

The office is conveniently located off the 91 freeway providing easy freeway access. Offering two operatories, Panoramic, Digital X-ray, Open Dental Software and much more. Ideal opportunity for satellite office or specialty practice. Ample patient parking and reasonable rent terms. Save thousand in build-out cost. \$45,000.00.

#### **CONDO SUITE FOR SALE**

Offering over 20 years of Goodwill. The practice is housed in approx. 1500 square foot suite condo in two-story Professional Building. This prime area in Riverside County has major housing developments going up in the immediate surrounding area of this office, attracting 100s of new families into the area. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. The office collected \$543,171 in 2017. Seller works 3 days per week and associate works 2 days per week. Condo suite is available for sale. Seller will consider lease as well. A must see opportunity!!!

## **SAN BERNARDINO COUNTY**

### **CHINO**

#### **PRACTICE COLLECTING OVER**

**\$579,102 IN GROSS REVENUES IN 2017**

This 4 operator facility is located in Two-Story Professional Building in prime area of Chino conveniently located off the 71 Freeway. The surrounding area has had major development with retail shopping centers, restaurants and other businesses. The practice has a history of being quite profitable collecting over \$579,102 in gross revenues in 2017. This practice offers 12 years of Goodwill, digital x-ray, intra-oral camera and much more. Seller owns condo

suite and will offer reasonable rent with first right of refusal to purchase condo at a later date. Truly a GEM!!!

## **LOS ANGELES COUNTY**

### **LOS ANGELES COUNTY PRACTICE**

#### **CITY OF BELL W / REAL ESTATE FOR SALE**

Free standing building located on major thoroughfare providing excellent exposure and signage. Easy commute from 710 freeway on highly traveled artery of thousands of daily commuters. The practice offers 6 operatories in 2474 sq. feet building with ample private parking. This great locations attracts 40 new patients/mo. Digital X-ray, Intra Oral Camera, Practice Web Software and equipment that averages 7 years old. Collected \$440,391 in 2016.

### **PASADENA**

#### **NEW LISTING**

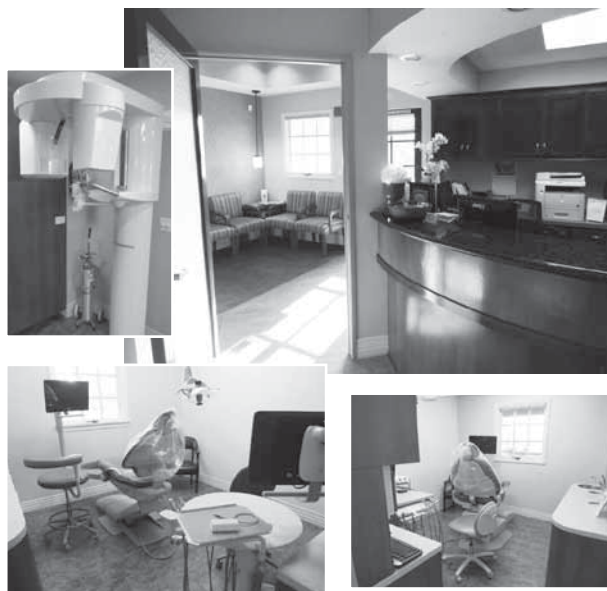
Offering over 17 years of Goodwill serving the community. Store Front location on major thoroughfare across the street from large shopping center attracting 20 new patients per month. Great signage and exposure. Practice offers 3 operatories in 1000 square foot suite. There is ample free patient parking in the rear of building. Offering reasonable rent and asking only \$150,000.00. Call now, will not last on the market.

### **PASADENA**

#### **STORE FRONT LOCATION**

Located on major thoroughfare providing excellent exposure and foot traffic attracting an average of 15 new patients per month. This practice offers great potential for the Buyer who will work full time. Seller has elected to work 2 1/2 days a week since she opened the practice in 2007. Collecting over \$263,000 this year on limited work schedule, this practice offers 5 operatories, computerized with Easy Dental software, digital x-ray. Truly a must see opportunity. Call now. Will not last on the market!!!

# in Dental Practice Sales



## THOUSAND OAKS MANAGING DENTIST

Great opportunity for Specialty practice or Satellite practice in prime area. Located on 2nd Fl. of two-story professional building. Seller reduced her 4 day a week practice down to 2 days per week due to injury sustained in a car accident. No longer able to work, hired associate March 2017. The office offers 3 ops, 1 plumbed, digital x-ray, Practice Web software. Collecting \$191,757 in 2016. Referred out all Endo, Oral Surgery, & Perio for past couple of years due to inability to perform regular services.

## ORANGE COUNTY

### ANAHEIM DENTAL LOCATED ON MAJOR THOROUGHFARE

#### REAL ESTATE FOR SALE

Beautiful built-out facility, completed renovated inside and out located on State College Bl. providing excellent exposure and signage. Conveniently located providing easy freeway access from the 91 Freeway and 57 Freeway. This office offers 4 operatories (2 equipped), digital x-ray, Sirona Pano and much more. Truly a GEM. A Must See Opportunity!!! **PRICED REDUCED.**

## ORANGE

### COMMERCIAL PLAZA LOCATION

This great opportunity offers 4 operatories, (2 equipped) in nicely decorated 1400 square foot suite in two-story commercial plaza on Tustin Avenue, just south of Katella Avenue. This ideal location provides excellent signage, foot traffic and easy freeway commute. This paperless office offers digital x-ray and equipment is only 10 years old, but hardly used. Seller only working 1 1/2 days per week. The office collected \$94,690 in 2016 on 1 1/2 days week. Call now!! **Priced below replacement cost at \$85,000.00.**

### TURNKEY OPPORTUNITY

Located in free standing building on major thoroughfare providing excellent signage and exposure. Easy freeway access from the 22 Freeway. This ideal location attracts an average of 30 new patients per month. The 2021 square foot office has been completed renovated and offers five fully equipped operatories, New Carestream digital Ceph/Pano, intra oral camera, paperless office and much more. The chairs have been newly refurbished and the office shows pride of ownership. The office has been opened since Jan 2017 and collected \$191,372 in 2017. Call now, this opportunity will not last on the market.

## SOUTH ORANGE COUNTY

### NEW LISTING

Ideal for someone looking for room to expand. The office offers 6 operatories, 3 equipped in large 2000 square foot suite. Located in professional building in prime area of South Orange County. Practice is computerized, digital x-ray and much more. Priced below replacement cost. This Turn-Key opportunity offers great potential. Call now for details.

## SAN DIEGO COUNTY

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**Periklis Proussaefs DDS, MS** is a prosthodontist and Associate Professor at Loma Linda University. Dr. Proussaefs has published over 50 peer-reviewed articles in the dental literature, and has been serving as an Editorial Board member for the Journal of Prosthetic Dentistry, the Journal of Prosthodontics, and the Journal of Oral Implantology.

Dr. Proussaefs has received formal training in all forms of sedation since 1997. Part of his residence program at LLU included full time training in general anesthesia. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. His seminars focus on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience. The discussion with the instructor will focus on sharing the instructor's 20 years' experience in sedating dental patients.



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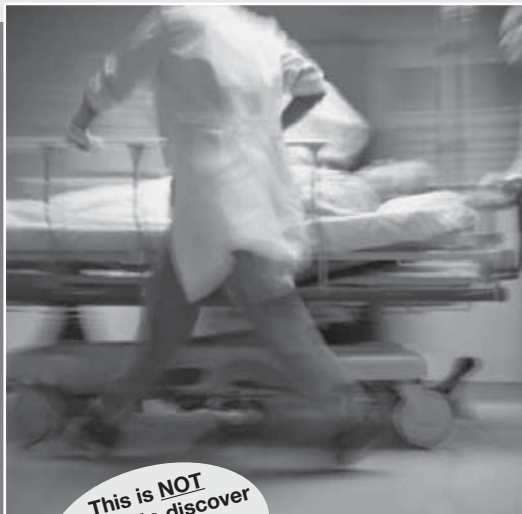
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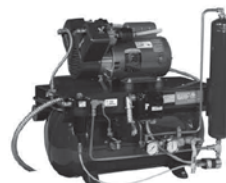


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| SUNDAY            | MONDAY             | TUESDAY | WEDNESDAY | THURSDAY                          | FRIDAY | SATURDAY           |
|-------------------|--------------------|---------|-----------|-----------------------------------|--------|--------------------|
|                   |                    | 1       | 2         | 3                                 | 4      | 5<br>CINCO DE MAYO |
| 6                 | 7                  | 8       | 9         | 10                                | 11     | 12                 |
| 13<br>MOTHERS DAY | 14                 | 15      | 16        | 17<br>CDA CONVENTION ANAHEIM 2017 | 18     | 19                 |
| 20                | 21                 | 22      | 23        | 24                                | 25     | 26                 |
| 27                | 28<br>MEMORIAL DAY | 29      | 30        | 31                                |        |                    |

April

| S  | M  | T  | W  | Th | F  | S  |
|----|----|----|----|----|----|----|
| 1  | 2  | 3  | 4  | 5  | 6  | 7  |
| 8  | 9  | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 |    |    |    |    |    |

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June

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|----|----|----|----|----|----|----|
|    |    |    |    |    | 1  | 2  |
| 3  | 4  | 5  | 6  | 7  | 8  | 9  |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |

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**Cecilia Chen, Esq.** always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. –Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, [info@practiceatty.com](mailto:info@practiceatty.com) or [www.practiceatty.com](http://www.practiceatty.com).

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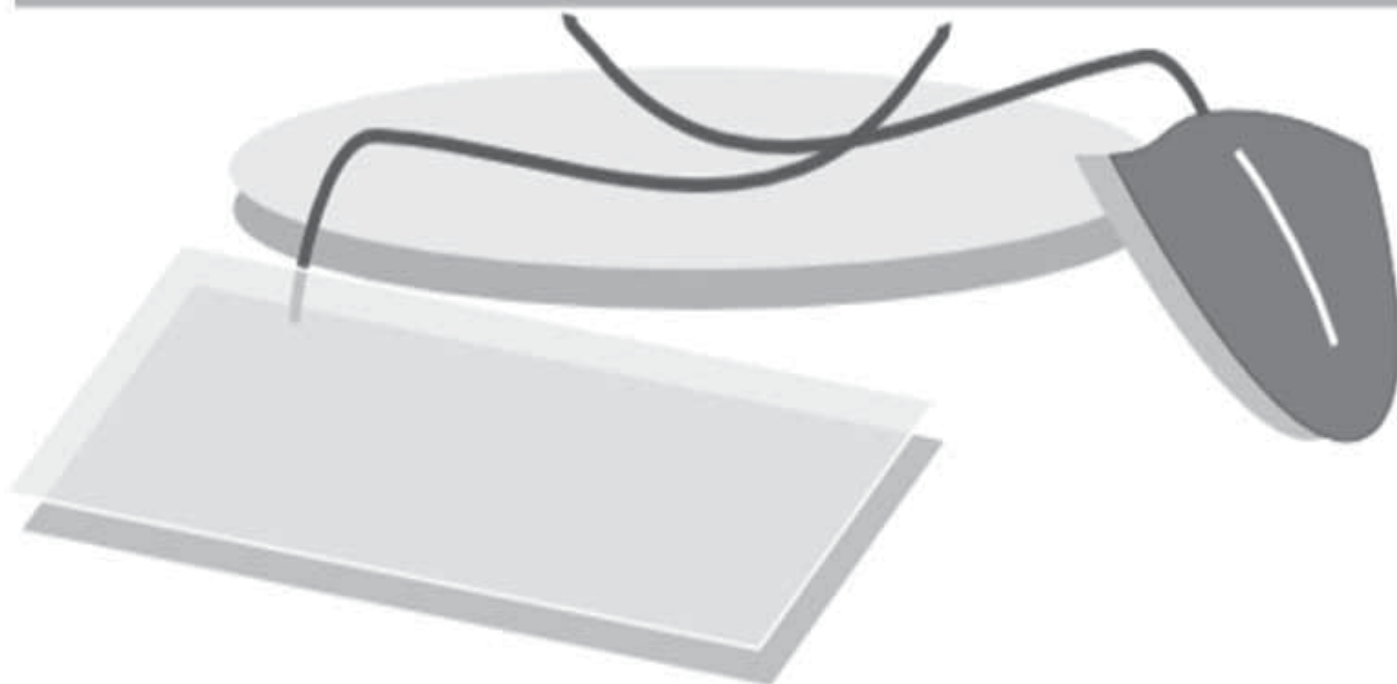
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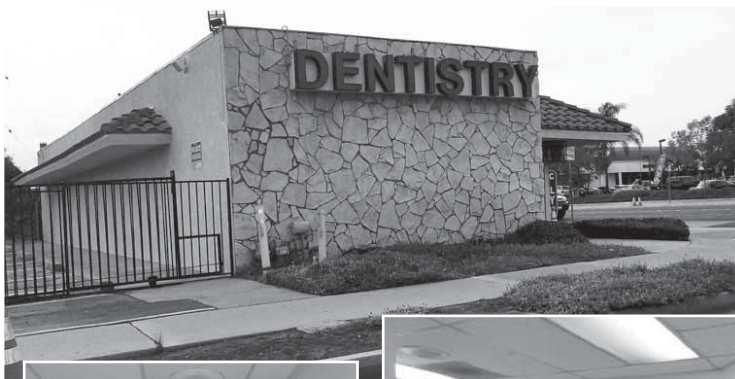
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