

THE Dental Trader

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So. Calif. Edition

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— Upcoming Events —

MARCH 4, 2018 • 8:00-10:00AM

"The New Economic of Dentistry"

XCEL Seminars – Houston, TX

Patrick J. Wood

MARCH 21, 2018 • 6:00-8:30PM

"Ask the Lawyers"

Sacramento District Dental Society – Sacramento, CA

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OC area needs dentist associate, contact 7144724041 or email welldentplace@gmail.com

Looking for practice on the west side to buy or partner/buy or work/buy. Please call 872.222.8722

Endo practice in Encino for sale, 30yrs good will, 3op + room for 1 more, super low rent, large space. Doctor retiring. call 872.222.8722

Zeiss microscope with roll stand for sale \$7,000. Retiring endo. call 872.222.8722

Orthodontist Fridays. Tarzana Gorgeous professional group practice. toothopinion@aol.com

Looking for a Galileo CBCT Comfort Conebeam. Please call us if you are selling 661-948-7909. Look for Chanira.

Difficult children can be treated in your practice. Pediatric dentist will see patients in YOUR office.(818)883-1383

Belmont 20 dental chairs. information chofi2771@hotmail.com or (626)825-4406. for sale.

Periodontist needed for office in winnetka, California. info@mintdentalgroup.com

View box \$25 Roberta (949)661-6255

Associate Dentist needed in Paramount with experience: root canal and crown prep ...Fair compensation. Send Resume to kchebbi@gmail.com or call 562-253-2353.

General dentist needed in Murrieta/Temecula area. Please fax resume at 9516950312 or text. 9499810327

Looking for associate denist in the Palm Desert area for a part-time position. Please call 310-995-5967

Orthodontist wanted for Los Angeles based practice. Contact us at ELCANDMM@GMAIL.COM

Belmont Chairs Good Condition \$500 each CALL (562) 243-3448 or email drreddy@verizon.net

General Dentist available in a private practice at Rancho Cucamonga. email easydental@yahoo.com

WANTED-Baldor Lathe 1/4-1/3HP. Please email pictures to info@ddsforu.com Thank you

Associate Dentist needed for a busy dental practice. Please call at (310)567-1122

Associate Dentist is needed with at least 5 years experienc. must be a Denti-cal provider in San Diego. send your resume to nagiatia@aol.com

Digital Pano/Ceph for sale Owandy MREO5 and PM2002-Pro-line Must sale, best offer, please call 714.970.0833

General dentist needed in Anaheim & Orange area. Please fax resume at 7146393499 or Text 9499810327

General Dentistry needing associate for Temecula office and San Carlos office. email: Navajodentalcenter@gmail.com for details. Thank you!

Link Doctor Stools. Color Taupe. Two available. \$75.00 each. email shawrobert101@gmail.com

Dental office for sale/ turn key.high visibility/foot traffic.excellent location.Van Nuys.818 6486582

Dental assistant: P/T avail for a qualified individual. Great office in LA, good potential Fax: 3236550868, ph 3236550865, email:nellydds@gmail.com

For rent: dent off 2 fully equip ops,Bev. Hills adj,newly blt. Avail. sev days p/wk, ideal for a specialist. Call 323-828-0731 or email nellydds@gmail.com

Dentist Associate needed in Diamond Bar office, Experienced prefer, implant restoration exp. preferred, one day a week start, email resume to dds898@gamil.com

RDA needed at garden grove . Please contact Suzanne if interested 714-454-6021

1-2 ops for rent. Prime San Marino location. Cool mid-century bldg. Superb Dentist & staff, great environment. 818-421-2912 or email rogerlisa2@me.com

Dental Chairs due to closing we sell 3 Belmont chairs/lights DCI doctor units works great.\$2750 a package or best offer. kerominadental@gmail.com

Anaheim Dental office looking for a general dentist to cover Monday 2/19/18. New graduate OK. Will pay \$550 for the day. Send CV to ortho888@gmail.com

SAN GABRIEL Practice SALE, 2 Unites, 3 Plumbing, Cable, Low rent, across 168 Supermarket, Visibility, Help build up,Ground building, 626-287-5988, ruylee@pacbell.net

ORTHODONTIST needed for a dental office in the valley (Part-time) please send your resume to samslosangeles@gmail.com or call 424-274-1499

Nitrous Oxide mobile delivery unit with 4 cylinders.Paid \$3800, will take 785.00. Call 949-533-2494.

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KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #4 - Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. on a main thoroughfare with exposure/visibility & signage. (30+) years of Goodwill. Cash/Ins/PPO pt base. Gross Collect \$1.0MM+/yr with no advertising. Eqt'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w. Refers out most Endo, all Perio, all O.S., all Ortho & all Implant Placement. Seller works (3) days/wk with (2) associates each (2) days/wk. (6+) Hygiene days/wk. Seller is retiring, but is willing to stay on p.t. **PENDING**

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

CARSON - (3) op comput. G.P. on a main thoroughfare w **HUGE SIGNAGE!** Newer eqt. Paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2.0K+/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving. **MAJOR PRICE REDUCTION!**

GLENDDORA - (3) op comput G.P. (2) ops eqt'd, 3rd op plumbed. Located in a strip ctr. on a main thoroughfare, w excell exposure, visibility & parking. Cash/Ins/PPO w no HMO, no Denti-Cal, no nights & no weekends. Very low overhead. Seller refers out implant place, O.S., some Endo, Perio Surgery & Ortho, & does no advertising. Priced at well below build out & eqt costs. This is a great starter Pract or satellite location. Seller retiring, but willing to help transition. **SOLD**

ORTHO PRACTICE WITH (2) LOCATIONS - (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+ yrs of Goodwill. 500+ Active pts & 550+ in retainers. **SOLD**

SAN FERNANDO VALLEY #10 (CALABASAS) - Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrax s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w high net! **PENDING**

SAN GABRIEL VALLEY (upcoming) - (6) op computerized G.P. located on a main thoroughfare in a free standing bldg. Annual Gross Collections approx. \$600K on 3 to 4 days/wk. 60+ yrs of Goodwill. Cash & PPO only. No HMO & No Denti-Cal. Digital X-rays & Pano, Dentrax, Laser, Siemens eqt. & electric hand pieces. Seller retiring.

SUNLAND - Practice and Real Estate. (3) op comput G.P., Free Standing Bldg., & two additional store fronts for sale. On major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. "Diamond in the Rough." Come build your dream clinic. Seller retiring. **NEW**

TORRANCE - (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition. **Back on the Market.**

WEST L.A. (MAR VISTA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure. Annual Gross Collect \$250K+ on a p.t. schedule. Growth potential. **SOLD**

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- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

ORANGE COUNTY

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RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - For sale or lease. 1,777 sq ft fully built out dental office condo. \$250k worth of tenant improvements. Located in the Otay Lakes/Eastlake area of Chula Vista, in a premier class "A" Medical/Dental/Office building. (1) mile from Hwy 125 - So Bay Expressway. Proximate to I - 805 & Hwy 54. Walking distance to retail and restaurants. Owner motivated. **NEW**

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **SOLD**

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last! **NEW**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2016 Collections of \$1.6M. Projecting \$1.8M in 2017. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+ yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **PENDING**

VENTURA COUNTY

NEWBURY PARK/T.O. - (4) ops/(2) equipped. Computerized Turnkey Office (no Charts). Located in a Professional Office Condo. Purchase or rent the condo. Easy fwy access. Prof. designed. Newer P&C eqt, Dentrax, digital, & set up to be paperless. Priced to Sell! **NEW**

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. **SOLD**

UPCOMING PRACTICES FOR SALE

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Looking for P/T Associate. 3 years of experience required. Montebello. Excellent work environment and benefits. send resume to drphilipchang@yahoo.com

X-ray Panoramic/Ceph pc-1000 with Developer \$2000 Please call (562) 980-6122

Need ENDODONTIST one Wednesday a month in Glendale, CA. Email resume to Dentist532@gmail.com

Dentist needed in El Paso TX. Make 200-300K/year 310-663-4323 Tamir

Ellman electrosurge for sale, like new, \$850.00 obo. Email to deutschdds@gmail.com

Shade Guides for sale(used): (3) Vita, 60.00 each; Ivoclar(Vivadent), 35.00; Trubyte Bioform shade guide, 25.00. e-mail im2near@yahoo.com

OWANDY Optimo (2017) sensors for sale; almost new; size 1 and size 2 with their boxes and installation softwares and a laptop included. (310739-4091

LEGAL TIP: Buyers: What if you can't get insurance panel privileges for three months? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

Space for lease in Culver City. Very clean office, 5 ops. Available now, Wednesdays only. Please call 310-880-4447.

Front office, 52000.00 dollars. Plus bonus. three years exp, Can you present largr cases. toothopin@aol.com

Belmont chair light and delivery system for sale. Good working condition. 2 available \$2300 each. Will email pictures. (310)569-8101 or cthomas128@verizon.net

Associate needed in Escondido Monday/Friday/Saturday \$450/day Call/Text 7145886004

BELLFLOWER PT Lady DDS Hispanic. Low Overhead Call PPS 714-345-9659

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Kavo Assistants Stool upgraded upholstery great condition \$250obo 949-759-8606/psmrecekdds@gmail.com

Dental Assistant needed for an office in Glendale. Bilingual spanish . please email as7067@gmail.com



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From my first phone call with Robert I was impressed by his knowledge of dentistry and the dynamics involved in dental practice transitions.... The negotiation process with my partner and the attorney representing my partner went smoothly, mainly because both [partnership and practice sale] contracts were comprehensive, well written, and very clear on the terms for both parties.... Robert provided excellent advice and professional service for me during the entire process including the period after all of the contracts were signed [and] was efficient, fair, and has an exceptional understanding of the specialized area of dental practice transitions.

Avvo[®] Review #125
Posted January 14, 2018

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Excellent location, 3 op 1 plumb - 20 yrs of good will- 1200 sq ft office with huge cash flow. No brokers please. Call Dr. Hashem at 213-200-0984

DENTIMAX dream sensors are a NIGHTMARE! Sensors will break within 2 years. Want to buy these crappy sensors from me? Email: dentalmin2005@yahoo.com.

Mission Viejo practice in prime area priced to sell. Tina Ochoa (951) 309-3196

PRACTICE FOR SALE/ GLENDALE Beautiful office w/ 3 eq ops; LH & Equip Only! California Practice Sales, Inc. Phone: 714-639-2775

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SUNLAND - (3) op comput G.P., Free Stand. Bldg., & two add. store fronts for sale. On major thoroughfare w excellent exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal. Seller working p.t. Annual Gross approx. \$200K. "Diamond in the Rough". Come build your dream clinic. Seller retiring. D&M Practice Sales 818.591.1401

Ventura- Well established GP, grossing over \$750K with very high net. PPO/Cash. Newer equipment, seller relocating.(310)230-4190

Wizard Wedges for sale. (1) box assorted 500, 30.00. (1) box 500 wide base, 30.00. e-mail im2near@yahoo.com

Coachman Model CH, 2 Pelton & Crane Dental Chairs for sale at \$150 a piece. Chairs are located in Beverly Hills. Contact 3105691030 for any questions.

SUCCESSFUL SELLER RELOCATING! Tustin/Santa Ana, NEXT TO NEW URGENT CARE! LOTS OF PROFESSIONALS AND HOMES NEARBY! High-end buildout with street exp. (corner location) - great demographics! 1800 sf, 7 chairs! Contact: twilightdental@yahoo.com

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Ortho Office Contents For Sale. Retiring doc selling all: chairs, side units, sterilizers, welder, wires, supplies. docfrerichs@yahoo.com

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

4 Belmont chairs & ADEC delivery units for sale. On the older side. In Van Nuys. Will email pictures if intrested bestfamilydentist@gmail.com

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PRACTICES FOR SALE—March 2018

MISSION BAY (Bay Park)--JUST LISTED!! Long-established **GENERAL** Practice situated in well-known Professional Bldg. Along busy thoroughfare and close to major freeway. 5 Ops in approx. 2000 sq.ft. with **NEW** Chairs, Lights and Units. **NEW** Pan-Ceph, digital PA X-Rays PPO and Private Patients.

CHULA VISTA--NEW LISTING!! Owner retiring from 35 year established **GENERAL** Practice, situated on corner of major thoroughfare. High Collections/ High Net! 6 Ops in approx. 2000 sq.ft., with digital X-Rays. Softdent updated 2016. Seller owns Building and there is possible sale in future.

ENCINITAS--JUST LISTED!! Great **LOCATION** along busy street and 1 block off freeway. Situated in strip center with CVS and Smart & Final. Very well-established **GENERAL** Practice has 3 Ops (2 equipped). Digital X-Rays.

CHULA VISTA-- GENERAL Practice and **BUILDING** with 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

RANCHO BERNARDO-- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

SAN DIEGO-- (San Carlos area) **GENERAL** Practice with 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill. **VERY MOTIVATED SELLER!**

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"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist,
Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist
Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family
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CARSON: Shopping center location. Busy center. Very clean office. Seller works PT. Low overhead. Office being sold as turnkey making financing easy to secure.

CHULA VISTA: Retiree w/\$30k monthly revenues on part-time sched. Long-term staffers. No advertising or promo. Priced to sell right away!

COACHELLA VALLEY (upcoming): Long-established Private only practice. 25+yrs of goodwill. Revenues over \$80k/mo. Busy hygiene program. Super location. Seller willing to remain as associate. Sweet.

COVINA (upcoming): Walkins. Strip center. 4 ops. Income over \$35k/mo. No promo. Most specialty work referred out. Pre-approved for loan. Quick look, place offer, it's yours in 30 days.

DOWNEY (upcoming): Multi-specialty practice. 7 ops. Revenues of \$150k/mo. PPO/HMO/Private. Must disclose your financials and affordability to be placed on list.

EL SEGUNDO: Large Sign. Visibility. 4 modern ops. Stand alone, single user building. Large parking. Digital x-rays in each op. Income of \$475+ per year on 3 days. Golden opportunity.

ENCINO: Private only practice. Prof. Bldg. Modern Equipment & layout. Seller wks part-time sched. Ideal starter opportunity or merger. Seller transition available.

FONTANA (upcoming): Free standing building with large parking lot. Busy area with large auto traffic. Big sign availability. Seller working part-time. Large potential for aggressive buyer.

GLENDALE: Long-established private practice with 30 yrs of goodwill. Seller retiring. 3 ops. Low overhead. Low rent. Low stress. Seller refers out most specialty work.

HAWTHORNE: Location, Location, Location...and huge pole Sign. On El Segundo Blvd long-estab practice with 4 modern ops, pano, revenues of \$40k/mo part-time. Wow!!

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LONG BEACH (in price negotiations): Private. Long-established. Retiree. Quality staff to remain. Seller to work 1 day per week for transfer. Revenues over \$40k/mo. Nice office.

LOS ANGELES: Visibility. Signage. Free standing building. Hispanic patients. Easy to find. Revenues of \$30k/mo on P.T. sched. Priced to sell.

LOS ANGELES (near LAX): Revenues nearly \$50k/month. Modern. Sweet location. Drive-by of thousands of cars daily and large employers. Aggressive buyers only!

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MISSION VIEJO (upcoming): Private practice. Over 20yrs of goodwill. Seller retiring. Most specialty work referred. Revenues of \$35k/mo on 3 1/2 days per week. Transition available. Will sell quick.

MODESTO Area: Retiree with low stress office & revenues of \$400k/yr. 1st floor location. Low expenses. No promo. Most specialty work referred out. Pre-approved for loan.

NORTH HOLLYWOOD (upcoming): Call only if you are ready NOW. Free standing building. Remodeled office is wow. Modern, neat, clean. Signage. Hispanic patients. 4 ops. Revenues of \$600k part-time.

NORTH HOLLYWOOD: Retiree with over 20 years of goodwill. 1st floor location. Minor upgrades to convert this clean office to modern facility. Seller will assist in transfer. Sale price at under \$200k makes this also ideal for merger opportunity.

NORTH HOLLYWOOD: Ortho / GP Practice. Outstanding Free Standing Corner Location. 5 Modern Ops in Super Nice Facility. Revenues of \$45k/mo on Limited Days

NORTH SANTA BARBARA COUNTY: Retiree with 20 yrs Goodwill. Seller works limited sched. Revenues Over \$45k/mo. Solid Net Revenues.

PACOIMA: Sweet deal. Visible shopping center. Office with 2 ops but plumbed for more. Low rent. Office has been estab over 10 years. Price under \$125k – where can you find that?

PALM DESERT: Retiree with Private Only Practice. Super Location with Sign. Low Cost Rent. Busy Hygiene Program. Income over \$90k/mo. Associate. Seller Transition Available.

SANTA ANA: Visibility. Hispanic patients. Practice estab over 12 yrs. 4 Ops. Excellent opportunity. PPO, cash, Denti-cal all around 30%. Smooth transfer, low overhead...easy.

THOUSAND OAKS: THE best location in town!! Turnkey office with wow factor. Office, look, & location sell cosmetics. Ample parking lot. Easy to find 1st floor. Buy before its gone.

TUSTIN (upcoming): Seller retiring. 20+yrs of goodwill. 3 ops. Nice design/clean office. Private only patients. 2+ days hygiene. Transition available. Get name on list before it sells.

VAN NUYS: Sweet Turnkey Offering. 1st Floor Location with Sign. Busy Area Move-in Fully Equipped. Priced Cheap - Good Deal.

VENTURA: Sweet Shopping Center location. 3 ops. Clean. Busy center ready for aggressive promoter. Priced to sell quick at under \$250k. Don't wait !!

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Practices for Sale

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Placentia

Dr. retiring with over 30 years goodwill. 5 operatories in 1600 sq ft grosses over \$250,000 on 3 1/2 easy days. Private ins, cash, & PPO's – 3 1/2 days hygiene.

Fountain Valley

Dr. retiring after 39 years – small practice good for starter practice or second location – in strip shopping center - 2 + 2 operatories – grosses \$160,000 on 2 days/wk – overhead 50%.

Downey Orthodontic

5 chair Orthodontic practice – grosses \$230,000 on one day per week with low net of approx. 50% - 24 years goodwill – great opportunity for starter practice or to add days to established dentist.

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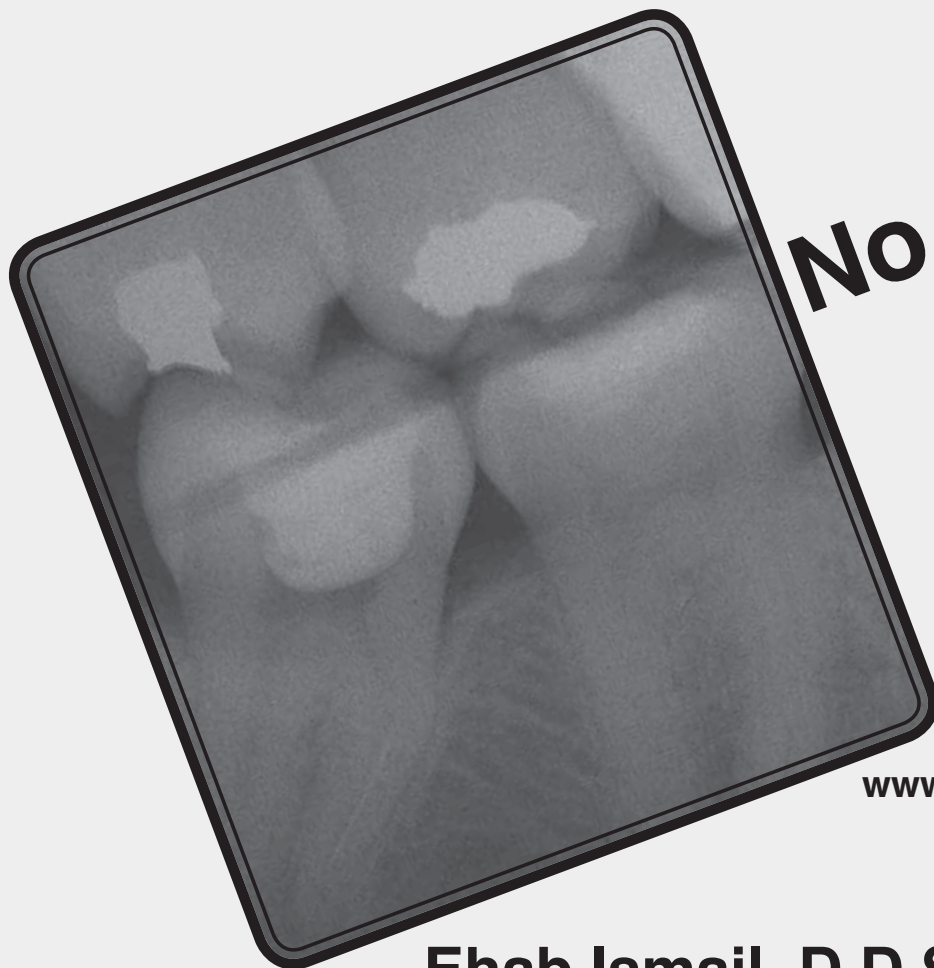
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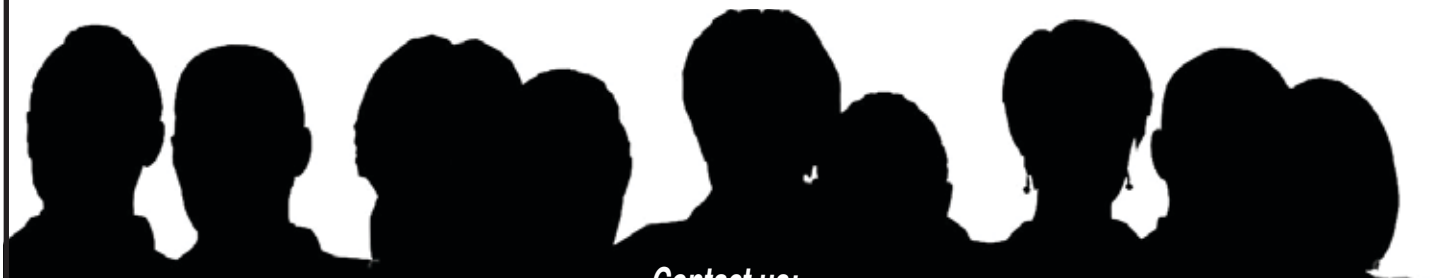
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When it Comes to the Sale

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SAN LUIS OBISPO GENERAL PRACTICE FOR SALE: High quality, bread and butter, fee for service practice collects over \$1 million per year with a net income of \$525,000 on four days per week! Seller refers out all endo, all oral surgery and all perio. Seven days of hygiene. Hygiene and exams account for 38% of the gross production. Located in an upscale and growing area of San Luis Obispo in a business park one block from the SLO airport, this 4 operator office is gorgeous and state of the art – fully computerized with PracticeWorks software, digital x-rays, digital panoramic, laser and Cerec 3 milling unit. No advertising, no competition, no weekends, no evenings and still gets 36 new patients per month! The revenue could easily be increased by 50% with a dentist that does most specialty work and does some marketing. Asking \$880,000.

SHERMAN OAKS GENERAL PRACTICE FOR SALE: Established fee for service practice collects over \$1 million per year on four days per week with six days of hygiene per week. No Denti-Cal, no HMO, no evenings and no weekends. Practice averages 28 new patients per month. Very well-designed office with five equipped operatories plus one additional operator that is plumbed but not currently equipped. The office is fully computerized with Dentrrix software, digital x-rays, panoramic x-ray, laser, and air abrasion. Seller is very motivated due to a health issue. Asking \$600,000 – **PENDING AT FULL PRICE**

LANCASTER GENERAL PRACTICE FOR SALE: Located in a large shopping center, this office is absentee operated. The associate has recently purchased his own practice in the San Fernando Valley. Seller does not work in the office and has decided to sell. The office collected \$308,000 in 2017 on three days per week. The office does no advertising and is not open evenings or weekends. 23% of the patients are covered by Denti-Cal. The practice averages 10-15 new patients per month. Three equipped operatories. The office is computerized, but is not digital. Motivated! Asking \$100,000.

SAN LUIS OBISPO FEE FOR SERVICE PRACTICE FOR SALE: Long established, fee for service practice collects an average of \$750,000 per year on four days per week with four days of hygiene per week. \$270,000+/year net income. Seller refers all ortho, all perio, almost all endo and almost all oral surgery. The practice does no marketing, accepts no HMO's or Denti-Cal and does not see patients in the evenings or on weekends. Free standing building with four equipped operatories with digital x-rays and PracticeWorks software. Retiring. Asking \$495,000. **-PENDING AT FULL PRICE**

CANOGA PARK CLINIC PRACTICE FOR SALE: Great visibility and signage on Topanga Canyon Blvd. Retail location. Five equipped operatories plus three additional operatories that are plumbed but not equipped. Practice collects \$550,000 + on four and one-half days per week. No Denti-Cal and no HMO. There is one day of ortho per month, but no other specialties. Asking \$425,000. - **SOLD**

WEST LOS ANGELES GENERAL PRACTICE FOR SALE: Located in a strip shopping center, this practice collected \$460,000 in 2016 on three days per week and is on track to do even better this year. Four equipped operatories with room to expand. No HMO, no evenings and no advertising. Less than 5% Denti-Cal. Seller is motivated.

BAKERSFIELD FEE FOR SERVICE PRACTICE: Large office collects \$2 million per year with a net income of over \$540,000 to the working owner. 7 equipped operatories with CT scanner, digital x-rays and laser. Fully computerized. 13 days of hygiene coverage per week. No Denti-Cal, no HMO, no evenings and no weekends. The practice does no advertising. Seller is retiring after 40 years in practice in Bakersfield. Asking \$1,448,000. – **PENDING AT FULL APPRAISED PRICE**

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SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Long established practice in downtown Santa Barbara. Collected over \$600,000 in 2016. Seller works a short three day work week with four and one-half days of hygiene per week. Seller refers oral surgery, pedo, difficult endo and ortho. Great office location in downtown Santa Barbara within walking distance of the government center and many major employers in the community. Top floor location with private elevator access, ceiling skylights, and newer leasehold improvements. Four equipped operatories with digital x-rays, chairside data entry and Dentrrix software. Seller is retiring. Asking \$325,000.

TEMECULA MANAGED CARE PRACTICE FOR SALE: Practice collects \$900,000 per year on 3.5 days per week. \$12,000 per month in capitation and NO SPECIALISTS! Twelve operatories with four in a bay configuration. Seller does not work in the practice. 30+ new patients per month with zero marketing. Practice refers all endo, almost all oral surgery, all perio surgery and all ortho. Asking \$720,000. - **SOLD**

SANTA MONICA CLINIC PRACTICE FOR SALE: Located in a freestanding building, this practice collects \$970,000 per year with \$9,000 per month in capitation. Practice refers all oral surgery, all perio, all ortho and difficult endo. Ten ops with digital x-ray and panoramic x-ray. Associate run. Asking \$750,000 – **SOLD**



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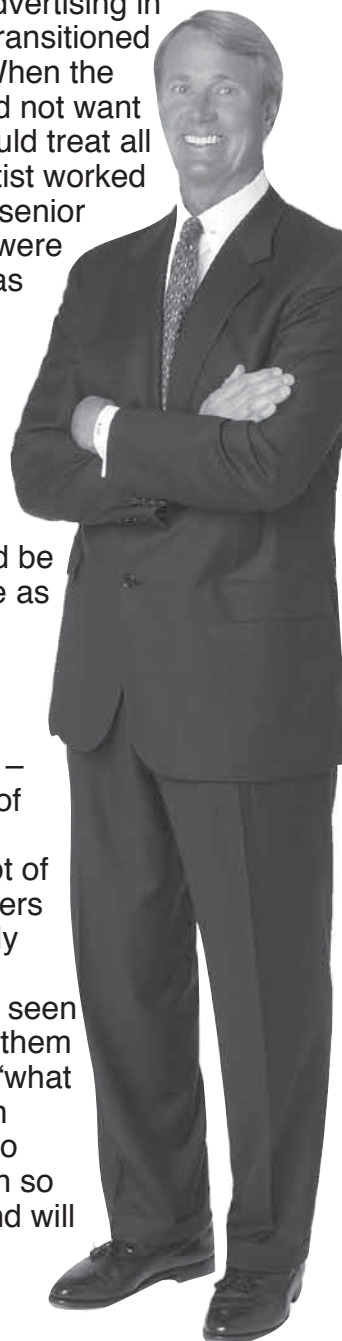
TRANSITION LETTERS

In the now distant past, before HMO's, PPO's and advertising in dentistry, dental practices were not sold. They were transitioned from one dentist to another over a period of years. When the senior dentist reached a point in his career that he did not want to work more, he would bring in an associate that would treat all of the new patients and, over time, as the senior dentist worked less, some of the senior dentist's patients. When the senior dentist decided that he wanted to retire, the patients were already familiar with the associate dentist so there was no need for an elaborate explanation. If any money changed hands in the process, it was typically limited to the value of the dental equipment as used equipment.

Given California's Business and Professions Code and the substantial cost associated with acquiring a dental practice, this gradual transition is simply not practical. Buyers and Sellers alike agree that it would be the best way, but the cost of the process is prohibitive as Buyers need to "hit the ground running" to generate income and Sellers are not willing to come in without compensation. Hence, the transition or introduction letter has evolved.

Many Sellers would like to tell their patients the truth – "I have retired", but to do so cuts off the appearance of the transfer of the Seller's goodwill and to tell the complete truth means to disclose that "I was paid a lot of money to transfer your care to the Buyer". Some Buyers would prefer not to send out a letter at all, which rarely works well. It is always best to send a letter that both gives the patient an expectation that they may not be seen by the Seller, some background on the Buyer to give them a sense of comfort, and, for lack of a better term the "what is in it for me" response, i.e. Dr. Buyer will be open on Saturdays for your greater convenience. The key is to inform without drawing great attention to the transition so that the patient still feels connected to the practice and will come in, at least once, to give the Buyer a chance.

For all your practice transition questions, call Kurt Skarin at 805-777-7707.



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Dental Practice for Sale Los Angeles County, CA

Beverly Hills – Gross ~\$855K.

- Mix GP & Specialty Practice.
- Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf

Bellflower – Busy Intersections

- Starter Office in highly visible strip mall. 8 Ops, ~2,200 sq.ft.

Corona – **Real Estate & Dental Practice for Sale!**

- Highly visible Freestanding Bldg
- Gross ~\$418K. 4 Ops. ~1,700 sf

El Monte – Gross ~\$1 Mil

- HIGH Production Implants
- GP Office located in strip plaza
- Approx. 60 new patients/mo.
- Mix income. 5 Ops. ~1,800 sf.

Glendale – Gross ~\$559K.

- Seller Retiring. GP with Ortho.
- 4 Ops, ~1,000 sf. High traffic.

Glendora – Leasehold. 4 Ops.

- Central Building in corner of intersection. Close to Fwy 210.

Hawaiian Gardens – Gross ~\$355K.

- Shopping Center. Lots of goodwill.
- 4 Ops + 1 add'l plumbed. 1200sf

Lancaster – Shopping Center

- Gross ~\$225K on 3 days/wk
- PPO/Cash, ~1,300 sq ft

La Puente – Affordable Rent!

- Dental Office for Lease
- 13757 E Amar Rd Unit A
- 4 plumbed Ops, ~1400 sq.ft.

Lawndale – **Busy street!**

- Equipment & Leasehold
- 5 Belmont Chairs, ~2,240 sf

Long Beach – Shopping Center

- Affordable Rent! ~1,350 sq.ft.
- 2 Eq. Ops + 2 Add'l Plumbed

Los Angeles – **Collects ~\$635K**

- Mostly Cash, PPO, Denti-Cal.
- 5 Ops + 1 add'l plumbed. 2000 sf

Los Angeles – **High Capitations**

- Gross ~\$150K on 2 days/wk.
- Low Rent. 4 Ops + 1 plumbed.

Los Angeles – Gross ~\$415K.

- 21 yrs. of Goodwill. Busy street.
- Mixed Patient Base. 5 Ops. 1420sf

North Hills – Shopping Center

- Starter Office w/ Bonus Patients.
- Recently Remodeled. Low Rent.
- Great mix patients. 4 Ops.

Pico Rivera – **Real Estate & Dental Practice for Sale!**

- ~\$459K Rev. GP. 4 Ops. 1200sf
- Building ~3,800 sq.ft.

Pico Rivera – **Busy Street!**

- Reasonable rent. 4 Ops. 1,300 sf

Van Nuys – Shopping Center

- Starter Practice on main street.
- 3 Eq. Ops., Approx. 1,100 sq.ft

Dental Practice for Sale Orange County, CA

Buena Park – Mostly PPO/Cash!

- High Production Office. 3000 sf.
- Corner lot on intersection. 9 Ops

Cypress – Leasehold. Busy Street.

- GP refers out endo, implants
- 6 Ops + 2 plumbed. ~1,900 sf

Garden Grove – Freestanding Bldg

- Corner lot with own parking lot.
- 3 Ops + 1 plumbed. ~1,600 sf

Garden Grove – **Busv Street!**

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Huntington Beach – Leasehold.

- Retired Orthodontist. Low Rent!
- Prestige location on main street.

Huntington Beach – Low Rent!

- Walks from shopping mall, major anchor stores, restaurants, etc.
- PPO/Cash/Denti-Cal. No HMO.

Laguna Hills – Retail Shopping Ctr

- Cash/PPO! 4 Eq. Ops, 1,750 sf

Laguna Hills – Shopping Center!

- Starter Office. 4 Ops, 1,500 sf

Westminster – Reduced Pricing

- Major intersections, anchors.
- Reasonable Rent. ~1,600 sq.ft.

Yorba Linda – Strip Mall

- PPO & Cash & Denti-Cal, 4 Ops.
- Starter Office. 4 Ops, ~1,200 sf

Dental Practice for Sale Riverside County, CA

Hemet – Major shopping center

- 18+ yrs of Goodwill. 4 Ops
- Reasonable Rent! ~1,200 sf

Indian Wells – Gross ~\$344K.

- Mostly PPO/Cash, some HMO.
- 5 Ops, 1,300 sf. Well maintained.

Dental Practice for Sale San Bernardino County, CA

Crestline – **Real Estate & Dental Practice for Sale!**

- Corner Real Estate with its own parking lot. 1400 sq.ft. 4 Ops.
- Cash/PPO. No HMO, No Dential.

Fontana – Retail Shopping Ctr!

- Gross ~\$310K. 3 Ops +1, 1250 sf

Rancho Cucamonga – Beautiful!

- Modern Starter Office. 5 Ops
- Busy intersections. Close to Fwy.

Rancho Cucamonga – Cash/PPO!

- Absentee Owner. Gross ~\$273K
- 6 Ops + 1 plumbed, ~1838 sf

Rialto & Rancho Cucamonga

- Large Retail Center. Lots of goodwill. Good visibility.
- **Rancho:** ~2,100 sq.ft., 5 Ops

Rialto: ~3,500 sq.ft., 8 Ops

Dental Practice for Sale Northern California

Berkeley – Cash/PPO!

- GP located in commercial area on main street. ~1,040 sq.ft.
- Approx. 15 patients/mo.

Fairfield – GP collects ~\$500K.

- Cash/PPO! No Denti-Cal, No HMO.
- Walks from retail shopping ctr.

Fremont – Gross ~\$535K

- Main Shopping Center.
- Mix Patient Income.

San Francisco – Modern Office

- Spacious Starter Office
- 2,000 sq.ft. Good foot traffic.

San Leandro – Cash/PPO!

- Starter GP located in strip mall.
- Digital, newer equipment.

San Jose – Desirable Location

- Shopping plaza. ~1650 sq.ft.
- 4 Eq. Ops + 2 add'l plumbed.

San Jose – Remodeled.

- Newer EQ. Mixed income.
- 2 Ops + 1 plumbed. ~1,500 sf

San Jose – **Real Estate & Starter Practice for Sale!**

- Constructed in 2014.
- Modern. Retail Center.

Turlock – Shopping Center

- Gross ~\$215K on 5 days/mo
- Cash/PPO! Off Highway 99.

Vacaville – GP Collects ~\$140K.

- Part-time Starter Office. All phases with some Ortho. 3 ops
- Rarely refers out. ~750 sq.ft.

Dental Practice for Sale Ventura County, CA

Ventura – Busy Main Street!

- Shopping center. High Visibility.
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-Levi Barlavi, Esq.

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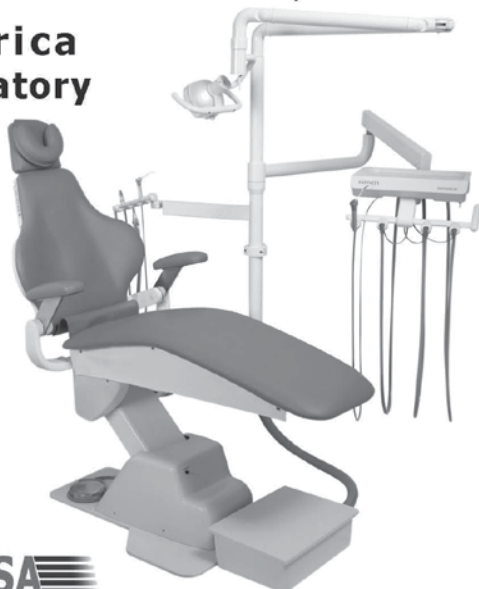
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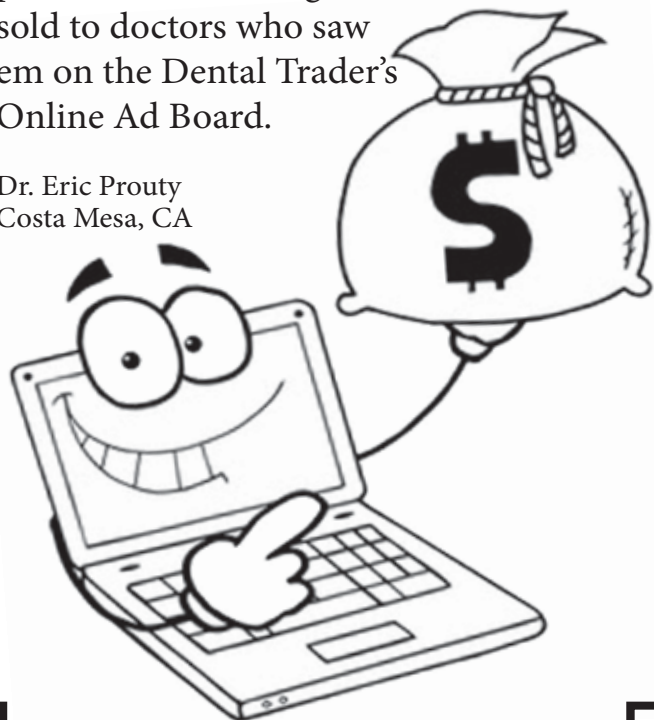
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Dr. Eric Prouty
Costa Mesa, CA



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YUCCA VALLEY GENERAL PRACTICE FOR SALE: 5 Ops, 27 years Goodwill. Office condo Real Estate also for sale. 2016 GR \$586K. HSPPT-Steve Caudill 951-314-5542. #CA423

Dentist part-time. No experience needed. Located in Monterey Park. Mon thru Sat available. Email to Calstatedental@yahoo.com or text (626) 354-9667

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BRE #01911548

Brokers: Bill Kimball, DDS and Darren Hulstine

San Diego / Inland Empire ----- Call Linda at (619) 933-6225.

NEW LISTING: Vista | \$485,000 | 5 ops | Great location in the heart of Vista.

NEW LISTING: Escondido | \$250,000 + \$440,000 real estate | 5 ops | Charming, free-standing building. Great general practice has room to expand!

NEW LISTING: Palm Desert | \$750,000 | 8 ops | General and ortho practice.

San Diego | \$1,250,000 | 5 ops | This is a super-premium, high-tech practice in a prime location!

Inland Empire - Hemet | \$580,000 | 10 ops | Price just reduced! Professional office in a strip mall with great visibility. Seller collected over a million in 2016. Near new upscale developments.

East Lake Chula Vista | \$245,000 + \$609,000 real estate | 5 ops | Spa-like amenities, room to grow.

San Diego Ortho | \$175,000 | Well-established ortho practice.

El Centro | \$170,000 + \$380,000 real estate | 5 ops | Tremendous goodwill with room to expand!

Los Angeles / Orange County ----- Call Jack at (818) 522-9123.

NEW LISTING: Los Alamitos | \$390,000 | 4 ops | 2000 sq ft | Clean, modern office.

NEW LISTING: Fullerton | \$500,000 | 6 ops | 2700 sq ft | Great practice in busy Fullerton! Located just off the main road in large, residential area.

NEW LISTING: Costa Mesa | \$400,000 | 5 (+ 3 ortho) ops | 3000 sq ft | Large general/ortho located in a busy strip mall. Lots of opportunity for growth.

Saugus, Santa Clarita | \$300,000 | 4 ops | 2000 sq ft | Wonderful practice in Santa Clarita!

Long Beach (Bixby Knolls) | \$250,000 | 5 ops | 2000 sq ft | Stand alone practice with room to expand! Great visibility and signage! Huge lab and sterilization, Dexis sensor, great Pelton chairs.

Los Angeles | \$340,000 | 4 ops | 1,100 sq ft | Beautiful practice near Miracle Mile and Beverly Hills.

Canoga Park | \$200,000 | 2 ops | 900 sqft | Lovely small practice. Doctor working 2 days/week.

Rancho Santa Margarita | \$1,300,000 | 8 ops | This beautiful office has it all! Revenue has exceeded \$1.4 million for the last three years. Perfectly laid out ground floor office in upscale Orange County.

Newport Beach | \$200,000 | 4 ops | 1,800 sqft | Beautiful location overlooking the marina!

Costa Mesa | \$650,000 | 4 ops | 1,350 sqft | First floor, recently updated retail location.

North Hollywood | \$340,000 | 4 ops | 1,000 sqft | Sunny and open office in North Hollywood.

Camarillo | \$300,000 | 5 ops | 1,800 sqft | Beautiful practice near vibrant shopping center.

Newbury Park | \$250,000 | 5 ops | 1,954 sqft | Beautiful turn-key plus practice! This listing includes a very small practice. Walk into a gorgeous office with a jump start on building your patient base!

Marina Del Rey | \$460,000 | 4 ops | 2,400 sqft | Enjoy working with an elite clientele!

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Central Coast ----- Call Darren at (805) 878-0633.

NEW LISTING: South San Luis Obispo County | \$1,650,000 | 6 ops | Busy, contemporary, and very profitable! Corner property, great staff, beautiful office. Don't miss this one!

NEW LISTING: Santa Maria - Condo | \$400,000 | 4 ops | Nicely appointed dental/medical space.

NEW LISTING: Northern Santa Barbara County | \$540,000 | 4 ops | Great family practice.

Central Coast Ortho or Pediatric | \$220,000 | 7 chairs | Great opportunity to grow an orthodontic or pediatric 'turn key plus' dental practice on the beautiful Central Coast of California.

Santa Barbara | \$420,000 | 3 ops | Growing mid-sized practice in a quaint, yet busy neighborhood!

Central Coast | \$659,000 | 4 ops | Incredible practice in a great location on the coast!

Central Coast | \$400,000 | 3 ops | Bustling shopping center location! Room to grow within the currently relaxed-pace, 3+ day/week schedule. Features CEREC, 3D conebeam, and digital x-ray.

San Luis Obispo Perio | \$640,000 | 4 ops | Enjoy a fantastic perio practice in an incredible location!

Central Coast | \$950,000 | 3 ops | Beautiful stand-alone building with a stunning interior!

South San Luis Obispo County | \$725,000 | 6 ops | Minutes from the beach!

Central Coast | \$595,000 | 6 ops | Great opportunity to own well located general practice.

Santa Maria | 3 practices | Motivated sellers! Practices are across the street from one another. Great values at \$230,000 (3 ops), \$200,000 (3 ops) and \$89,000 (4 ops) – buy one or all three.

See all our listings on our website: www.integritypracticesales.com

Additional listings in Los Angeles, Santa Barbara County, Santa Maria, Arroyo Grande, and Fresno.

Central and Northern California ----- Call Brian at (805) 714-2115.

NEW LISTING: Redding | \$1,500,000 | 8 ops | Modern and very profitable practice in beautiful Northern CA! Features a cozy reception area and a spacious on-site lab. Near great restaurants, shopping, and stunning outdoor recreation. Real estate available for \$1,000,000.

Kings County | \$800,000 | 4 ops | Growing practice in a rapidly developing community.

Turlock | \$285,000 | 6 ops | Well-established, general dental practice with high-visibility.

Union City | \$450,000 | 3 ops | Room for expansion in this Bay Area practice!

Natomas, Sacramento | \$449,000 | 4 ops | High-traffic location, clean and modern office.

Tulare County | \$995,000 | 6 ops | Leave the big city behind – but not the \$\$ profit!

Bakersfield | \$850,000 | 7 ops | 3,000 sqft | Stunning aesthetics in a high-tech office with 7 masterfully designed and equipped ops. Call Jack at (818) 522-9123.

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Report Card



Is your data secure?

Is your dental office prepared for...

- Ransomware?
- Hackers/Viruses?
- Phishing/Worms?
- Malicious programs?
- Disgruntled employees?
- Hardware/Software failures?
- Incompatible automated updates?
- Dental Equipment Driver Incompatibilities?
- HIPAA-compliant with secure cloud back-ups?
- Are your back-ups monitored, uncorrupted and secure?

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"I was in a bind and needed the purchase agreement from the buying doctor to be corrected and finalized in just 2 days. Fortunately, I hired Ms. Chen and she saved the day with her prompt and accurate attention. The sale went through in an unbelievably smooth fashion. I cannot recommend her highly enough!!!"

— Dr. Daniel S. Sherman

"I cannot more highly recommend Attorney Cecilia Chen to my fellow colleagues. She combines great legal skills and passion for her job. She worked beyond my wildest expectations frequently after hours, to secure the best deal possible for both buying my Dental practice and lease negotiations."

— Ziba Shirazi, DMD

"I attended a lecture given by Cecilia at the San Diego County Dental Society and was impressed by her at the time. Once I found a location to open my practice she was one of the first calls I made. She was very responsive and helpful during the leasing process and all work done was timely and professional. Before signing the final lease I asked Cecilia to quickly review a couple documents that had been added at the last minute. She took time out of her vacation to make sure everything went smoothly. I will be sure to use her in the future and I would recommend her to my friends."

— Nicholas Jize, DDS



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6.17



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Periklis Proussaefs DDS, MS is a prosthodontist and Associate Professor at Loma Linda University. He has published over 50 peer-reviewed articles in the dental literature, and has been serving as editorial board member in scientific journals with high impact factor. He has received formal training in all forms of sedation since 1997. He has been providing dental care for patients under I.V. (moderate) sedation or oral (minimal) sedation. Having extensive exposure in sedating patients over the years, his seminars will be focused on SAFETY, and in particular airway management, patient monitoring, and handling emergencies. The course involves lecturing, hands-on practicing on a manikin, and real patient experience.

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Sherwin Matian DMD, West Hollywood, CA

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\$1647.19. License and conditions required to administer oral conscious sedation.

A dentist may not administer oral conscious sedation on an outpatient basis to an adult patient unless the dentist possesses a current license in good standing to practice dentistry in California, and one of the following conditions are met:

(1) The dentist holds a valid general anesthesia permit, holds a conscious sedation permit, has been certified by the board to administer oral sedation to adult patients, or has been certified by the board to administer oral conscious sedation to minor patients.

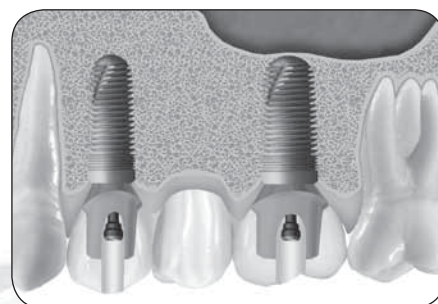
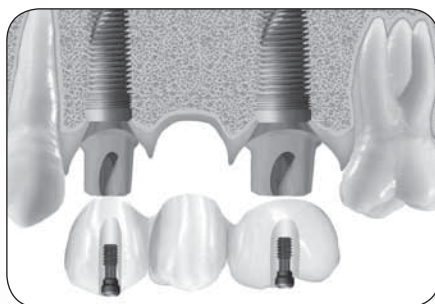
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Seller retiring
1,020 square foot suite
2016 Gross revenues \$395,000

Asking \$305,000 for Practice
Asking \$495,000 for Condo

West Los Angeles #1116

C&B
Implant and Cosmetic Restorative
Large suite in great location
Seller retiring
2016 gross \$1,272,301

Asking \$1,150,000

Central Orange County #1123

NEW
Restorative
Upscale strip mall location
Seller retiring
2017 gross revenues: \$473,243

Asking price: \$335,000

South Orange County #1099

Restorative Practice
Contemporary Suite w/ digital
x-ray and lasers
2016 gross revenues \$1,471,822
Seller will work-back if desired

Asking \$1,250,000

Coastal Orange County #1222

General practice
Five treatment rooms
Desirable shopping center location
2017 gross revenues \$492,932

Asking \$390,000

San Gabriel Valley #1122

General practice
Large suite in upscale location
Seller retiring
2017 gross revenues \$678,543

Call for further details

Coastal Northern California #1120

Restorative dental practice
Seller retiring
2016 Gross revenues \$1,571,000
2,000 square feet
Five (5) treatment rooms

Asking \$1,300,000

Coastal Orange County #1124

Restorative fee-for-service
NEW Prestigious location
Seller retiring
2017 gross revenues \$667,183
w/ high profit

Call for further details

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TEMECULA 3 eq. + 1 no eq. ops. in 1,600 sq. ft. Collected \$1.2+ Million. Greg Beamer 909-542-4891

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GLENDALE/BURBANK Newly Renovated Gorgeous office and building 5 ops and room for more.HMO 5K per month. ABSENTEE seller will help in long time transition. Owner operator will do 1.5 million first year, This is a Class Lady, Class Building and goal should be to do two million.PPS says it is a bargain, a sure winner. Call Tom Fitterer 714-345-9659 PPS

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I placed some unclassified ads in The Dental Trader to sell unwanted dental equipment and was besieged by so many telephone calls from readers that it became a problem. The Dental Trader works a little too well.

Jeffrey Hempel DDS



Dental Receptionist wanted in Anaheim Hills. Happy,Friendly & Experienced are needed.Please send resume to cdganahills@yahoo.com

Photography Retractors(used): Three small, 4.00 each; Two large, 4.00 each; Two Mirahold lip & cheek (clear), 16.00 each. e-mail im2near@yahoo.com

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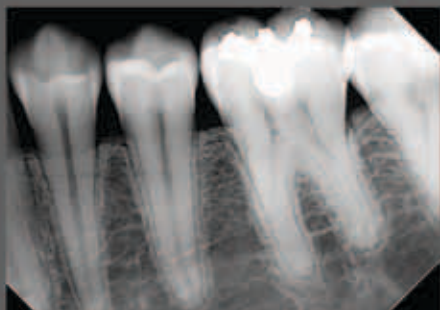
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FEATURED LISTINGS

COMPTON (GP + Real Estate) – Established in 1982 this office is located in free standing building. Seller only does consultation. Associate works 4 days/wk. Ortho 2x/mo. Sees approximately 15-18 patients/day. PPO/Cash/Denti-cal/HMO. Practice consists of 4 equipped operatories and 3 plumbed not equipped operatories. Digital X-ray. Next door to a University and across from a church. **Grossed approximately \$590K in 2017. Net of \$172K.** Please contact your CPS Agents for more information. **Property ID #5209.**

ENCINO – This General Practice **grossed approximately \$488K in 2017.** It is located in a multi-story professional building with window views to the city. Retiring dentist is currently working 3.5 days/wk with 4 days/wk of hygiene. Sees approximately 15 patients/day. PPO & Cash Only. Established in 1991. Consists of 4 equipped operatories with Digital X-ray. 100% Patient Referral. Reasonable rent. Please contact your CPS Agent for more information. **Property ID # 5210.**

NEWPORT BEACH – Established circa 1965 this General Practice is located in a multi-story medical/dental building. The office has 3 equipped operatories with 2 plumbed not equipped. Have window views to the city. Its computerized with Computer Age and Digital X-ray. Seller is currently working 3 days/wk with 2 days/wk of hygiene. See approximately 12-15 patients/day. PPO/CASH/Some HMO. Patient referral Only. **Grossed approximately \$560K in 2017. Buyer's net \$240K.** Beautiful office. Please contact your CPS Agent for more information. **Property ID #5211.**

SAN DIEGO – General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. **Grossed approximately \$301K in 2017.** Please contact your Agent for more details. **Property ID #5212.**

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GENERAL PRACTICE IN MONTEREY PARK



- Grossed approximately \$637K in 2017
- Buyer's Net \$175K
- Built in 1995 is located in a
- In busy shopping center
- Heavy foot traffic.
- Absentee owner
- Associate works 3 days/wk and second Associate 1x/mo
- 2 days/wk of hygiene
- Sees approximately 31 new patients/mo
- PPO/Cash/ Some HMO

- 5 equipped operatories and 3 plumbed not equipped ops
- 2,316 sq ft office
- Computerized with Dentrix software and digital x-ray
- Well established practice with 22 years of goodwill

Please contact your CPS Agent for more details. Property ID #5201.



Alice C. King, V.P.
Lic #00602189

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LOS ANGELES COUNTY LISTINGS

CARSON – Long established general practice with 33 years of goodwill is located in a small busy shopping center. The practice consists of 5 equipped operatories. Retiring seller is only working 3 days/wk and sees approximately 15-18 new patients per month. PPO/Cash/Some HMO. Has reasonable rent for the area. **Grossed \$234K in 2016. Projecting approximately \$275K for 2017. Buyer's net of \$142K.** Has great street visibility. Good signage. On a major street. Please contact your CPS Agent for further details. **Property ID #5181.**

COMPTON (GP + Real Estate) – Established in 1982 this office is located in free standing building. Seller only does consultation. Associate works 4 days/wk. Ortho 2x/mo. Sees approximately 15-18 patients/day. PPO/Cash/Denti-cal/HMO. Practice consists of 4 equipped operatories and 3 plumbed not equipped operatories. Digital X-ray. Next door to a University and across from a church. **Grossed approximately \$590K in 2017. Net of \$172K.** Please contact your CPS Agents for more information. **Property ID #5209.**

DOWNEY – Modern designed General practice with over 60 years of goodwill consists of 4 equipped operatories in an approximately 1,100 sq ft office. It's located in a two story professional building corner location with excellent street visibility and heavy traffic flow. Has side and rear parking. Seller is currently working 4 days/wk with 6 days/wk of hygiene. Seller sees approximately 15-16 new patients/mo. Delta Premier and Cash Only. It's computerized with Dentrix software and digital x-ray. **Grossed \$827K in 2016 and projecting approximately \$817 for 2017.** Excellent Dental Practice!! Please contact your CPS Agent for more details. **Property ID #5114.**

ENCINO – This General Practice **grossed approximately \$488K in 2017.** It is located in a multi-story professional building with window views to the city. Retiring dentist is currently working 3.5 days/wk with 4 days/wk of hygiene. Sees approximately 15 patients/day. PPO & Cash Only. Established in 1991. Consists of 4 equipped operatories with Digital X-ray. 100% Patient Referral. Reasonable rent. Please contact your CPS Agent for more information. **Property ID # 5210.**

GLENDALE – Leasehold Improvement and Equipment Only!! This beautiful and recent remodeled dental office is located in a one story single standing building. Seller is the landlord offering a reasonable monthly rent payment. Consists of 3 equipped operatories in an 850 sq. ft. office. Has historically produced approximately One Million in revenues. Great starter office near residential and commercial area. Please contact your CPS Agent for more information. **Property ID #5208.**

HOLLYWOOD – Modern designed general practice located in a multi story medical/professional building. Established 30 years ago. Currently run by an Associate. Office is open 5 days/wk. See an average of 25-30 new patients per month. PPO & Cash Only. Refers all specialties out. The practice consists of 4 equipped operatories in a 2,162 sq ft suite. Computerized with Softdent software and digital x-ray (2 sensors). Has long term lease. Projecting approximately \$456K for 2017. This building is in high demand. Only 4 dentists in the entire building. Please contact your CPS Agent for more information. **Property ID #5178.**

HUNTINGTON PARK (GP) – Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

LA VERNE – Established circa 1980, this general practice is grossing approximately \$64K/MO. Its located in a busy single standing building. Seller is currently working 4 days/wk and 6 days/wk of hygiene. PPO & Cash only! Consists of 4 equipped operatories in a 1,250 sq ft suite 100% patient referral. Computerized with Carestream software. **Grossed \$757K in 2016 and projecting \$761K for 2017. Buyer's net of \$195K.** Great office. Please contact your CPS Agent for more information. **Property ID #5196.**

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Robert A. Palumbo, Executive V.P./Partner
Lic #01855842

LOS ANGELES Price Adjustment - Well established General Practice with over 40 years of goodwill located in a 10 story Medical /Dental building. This office consist of 4 equipped operatories in a approximately 1,200 sq ft suite. Great views of the snowcapped mountains and on really clear days looking east you can see the Hollywood sign and looking north/west you can see Marina del Rey. Computerized with Easy Dental. Seller is currently working 4 days/wk with 5 days/wk of hygiene. PPO/Cash/Denti-cal/CAP. **Grossed approximately \$670,380 in 2016. Buyer's net of \$173K.** Please contact your CPS Agent for more information. **Property ID #5107.**

LOS ANGELES - Established in 1968 this General Practice is located in 6 story professional building. Retiring Seller works 4 days per week with 4 days per weeks of hygiene. Currently sees approximately 8-9 new patients per month. PPO and Cash only. NO HMO. Practice consists of 4 equipped operatories in a 1,211 sq ft suite. It's computerized with Easy Dental software and digital x-ray (1 sensor). 100% Patient referral. **Grossed \$511K in 2016 and projecting approximately \$537K for 2017.** Great practice with 49 years of goodwill. Please contact your CPS Agent for more information. **Property ID #5163.**

MONTEBELLO - General practice located in a one story free standing with reasonable rent payment. Great street visibility. It's approximately 2,500 sq ft office with 5 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software and digital x-ray. Seller works 5 days/wk with 4 days/wk of Associate and 1x/mo Ortho. Sees approximately 100 new patients/mo. Minimal advertising. Established in 2002. **Grossed approximately \$1M in 2016. Net \$314K.** Great practice with excellent staff. **Property ID #5168.**

MONTEREY PARK - General Practice built in 1995 is located in a busy shopping center with heavy foot traffic. Absentee owner. Associate works 3 days/wk and second Associate 1x/mo with 2 days/wk of hygiene. Sees approximately 31 new patients/mo. PPO/Cash/ Some HMO. It consists of 5 equipped operatories and 3 plumbed not equipped ops in a 2,316 sq ft office. Computerized with Dentrix software and digital x-ray. **Grossed approximately \$637K in 2017. Buyer's Net \$175K.** Well established practice with 22 years of goodwill. Please contact your CPS Agent for more details. **Property ID #5201.**

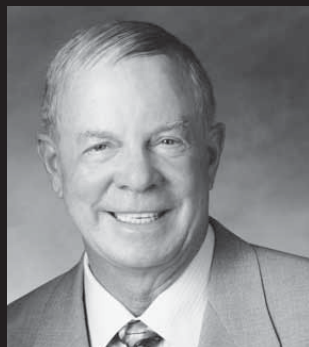
PASADENA - Established in 1961 this General Practice is located in a two story medical dental building. Near residential area. Fee for Service. This office consists of 5 eq ops in an approximately 1,650 sq. ft. suite. Seller currently works 4.5 days/wk with 7.5 days/wk of hygiene. Sees approximately 20 new patients/mo. 100% Patient Referral. **Projecting approximately \$990K for 2017. Net of \$217K.** 56 years of goodwill. Great practice. Please contact your CPS Agent for more details. **Property ID #5204.**

SANTA CLARITA - General Practice with 36 years of goodwill located in a professional medical building with scenic views. Practice consists of 5 equipped operatories in an approximately 1,612 sq ft suite. Computerized with SoftDent. PPO & Cash Only! **Grossed approximately \$449K in 2017.** Please contact your CPS Agent for more details. **Property ID #5207.**

VALENCIA - General Practice + Specialty practice established in 2005 is located in a busy single shopping center. Office is open 5 days/wk and averaging 20 new patients/mo. PPO/Cash/Some HMO. Has 9 equipped operatories in an approximately 2,691 sq ft suite. **Grossed approximately \$1.6M in 2016. BUYER'S NET OF \$379,886.** Great practice. Please contact your CPS Agent for more details. **Property ID #5171.**

ORANGE COUNTY LISTINGS

ANAHEIM - Established circa 1960's, this extremely profitable General Practice is run by an Associate 5 days/wk. Seller manages the office and will be retiring. It's located in a single story free standing building on a heavy traffic flow street of the city. Multiple new apartment complexes and shopping center in the general proximity of the practice offer a constant flow of new patients. Practice consists of 4 equipped operatories computerized with Easy 2000 and digital x-ray (1 sensor) in a 1,125 sq ft office. See approximately 40-45 new patients/mo. **Grossed \$735K in 2016 with a Buyer's net of \$309K.** PPO/Cash/Some Denti-cal/Some HMO. Most specialties referred out. Please contact your CPS Agent for more information. **Property ID #5187.**



John W. Knipf, President
Lic #00283209

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BREA - Beautiful well established General Practice located in a single story building on one of the busiest street of the city. Corner location with great exposure. This practice consists of 8 equipped ops and 3 chairs in open bay in an approximately 3,000 sq ft office. Seller works 3.5 days/wk. Has another GP, Ortho, Endo and O.S. Associating. Sees approximately 40 new patients/mo. PPO / Cash / Some HMO. Established in 2000. It's computerized with Dentrix software and digital x-ray. **Grossed \$1.5M in 2016 and projecting approximately \$1.5M in 2017. NET \$452K.** Near residential and shopping plazas. Please contact your CPS Agent for more information. **Property ID #5190.**

BREA (GP + Bldg) - Well established practice located in a two story medical / dental building on a busy street of Brea. The practice consists of 4 equipped ops and 2 plumbed not equipped, excellent for expansion on a 2,000 sq ft office. Seller works 2.5 days/wk with 4 days/wk of hygiene. PPO & Cash Only! It's computerized with Eaglesoft software. Has digital X-ray. Does minimal advertising. **Projecting approximately \$566K for 2017.** Great office. Please contact your CPS Agent for more information. **Property ID 5197.**

COSTA MESA - Established in 1952, this General Practice is located a single story building with 3 other tenants with good signage. Next to residential area. Practice consists of 3 equipped operatories in an approximate 1,000 sq. ft. suite. Seller work 3 days/wk with 3 days/wk of hygiene. Sees approximately 6-8 patients/day. Cash and Delta Premier Only. Has reasonable rent. Patient referral and website. **Projecting approximately \$373K for 2017. Buyer's net of \$139K.** Excellent location. Please contact your CPS Agent for more information. **Property ID #5202.**

FOUNTAIN VALLEY - Well established practice located in a busy strip mall. Retiring seller works 4 days weeks and sees approximately 30-35 new patients/mo. PPO/CASH/DENTI-CAL. Practice consists of 3 equipped operatories in a 1,260 sq ft office. Computerized with Denti-Max software and digital x-ray (1 sensor). Very clean office. Approximately 27 years of goodwill. **Grossed \$344K in 2016. Buyer's net of \$136K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5165.**

IRVINE - Price Adjustment!! Leasehold Improvements and Equipment Only! Modern designed practice located in a 2 story professional building conveniently located off the 405 and close proximity to 55 and 5 freeways. It's directly across the street from newly built apartment complexes. Practice consists of 4 equipped operatories with window views in a spacious 1,717 sq ft suite. Seller outgrew location. Please contact your CPS Agent for more information. **Property ID #5195.**

IRVINE - Long established modern designed general practice located in one story building. Seller works 2 days/wk and refer all specialty out. Practice consists of 5 equipped operatories plumbed for N2O2 in a 1,915 sq ft suite. 100% patient referral. Cash only. Computerized with Dentrix software. **Grossed \$553K in 2016 and projecting approximately \$549K for 2017.** Please contact your CPS Agent for more details. **Property ID 5193.**

LAGUNA HILLS - This modern designed General practice is located in new single story shopping center. Conveniently located right off the freeway and growing areas of Laguna Hills. Seller established the practice in 2003 and moved to this incredible location August of 2015. The seller is currently working 3 day/wk and has 2 days/wk of hygiene. Sees approximately 14-16 new patients/mo. PPO / Cash / Some HMO. Has long term lease. Practice consists of 4 equipped operatories with Eagle Soft software and Digital X-ray (1 sensor). The suite consist of 1,200 sq ft. **Grossed approximately \$497K for 2016 with a Buyer's net of \$171K.** Please contact your CPS Agent for more details. **Property #5144.**

MISSION VIEJO (GP) - Established in 2005, this Group Solo practice is located in the first floor of a two story medical professional building. Seller moved to this current location in 2015. Practice consists of 3 fully equipped operatories. Currently the seller works 3 days/wk and sees an average of 30-40 new patients/mo. PPO/Cash/Some HMO. It's computerized with Dentrix software and digital x-ray. Seller shares Sterilization and Lab Area, Pano, Compressor and Vacuum. Lease contains option to buy Condo. **Grossed approximately \$818K in 2016 with a great Buyer's net of \$515K.** Excellent opportunity if you're looking for a second office. Please contact your CPS Agent for more details. **Property #5142.**

MISSION VIEJO - This Three Operatory Beautiful General practice won't last long. Located in a professional building in a growing community next to schools, community church and a Sport Center Facility. New home builder creating another community with 10K new residential homes in less than 2 miles. With 15 years of Goodwill. PPO & Cash only. Fully networked, computerized, paperless and all digital. **Grossed \$374K in 2016 with seller working only three days! Seller averaged \$520K plus in previous 5 years.** Seller busy with new clinic in Los Angeles. This great practice is Priced to sell. Great practice. Please contact your CPS Agent for more information. **Property ID #5086.**

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Tony Frechette, V.P.
Lic #01967152

NEWPORT BEACH - General Practice with almost 50 years of goodwill was one of the first dental offices in Newport Plaza. Located on a multi story single standing building in an area that is known for its high-end service and retail shops. Offering beautiful views to the ocean. The Seller works 3 days/wk with 2 day/wk of hygiene. Sees approximately 6-10 patients/day. Accepting Fee for Service, Select PPO's and member of Delta Dental Insurance. Does minimal advertising. Practice consists of 3 equipped operatories with Dentrix software. Has long term staff. **Grossed \$462K for 2016. Buyer's net of \$141K.** Please contact your CPS Agent for more details. **Property #5137.**

NEWPORT BEACH - Established circa 1965 this General Practice is located in a multi-story medical/dental building. The office has 3 equipped operatories with 2 plumbed not equipped. Have window views to the city. Its computerized with Computer Age and Digital X-ray. Seller is currently working 3 days/wk with 2 days/wk of hygiene. See approximately 12-15 patients/day. PPO/CASH/Some HMO. Patient referral Only. **Grossed approximately \$560K in 2017. Buyer's net \$240K.** Beautiful office. Please contact your CPS Agent for more information. **Property ID #5211.**

ORANGE - General practice with over 40 years of goodwill located on the first floor of a three story professional building with rear parking. The practice consists of 5 equipped operatories with window views to the street. It's a 3 day/wk practice with 4 days/wk of hygiene. Computerized with Practice Works software. PPO/Cash/slight Denti-cal. Has long term staff. Mainly patient referral. **Grossed approximately \$600K in 2016.** On a major busy street of Orange. Seller is retiring. Great friendly practice. Please contact your CPS Agent for more details. **Property ID #5167.**

SANTA ANA - General practice established in 1993 consists of 2 equipped operatories and 1 plumbed not equipped for expansion is on a approximately 1,300 sq ft suite. Have great views to the city from the operatories. It's located in a multi story medical professional building. Seller is currently working 2-3 days/wk and see approximately 8-10 patients/day. Refers-out all specialty. PPO/Cash/Some Denti-cal/Some CAP. It's computerized with Dentrix software. **Grossed approximately \$163,013 in 2015. Projecting approximately \$189K for 2016.** Seller is retiring. Please contact your CPS Agent for more details. **Property ID #5109.**

SANTA ANA - General practice with 37 years of goodwill to offer. It has always been in the same single story shopping center, in 2000 the practice moved to the shopping center's premium location placing it in the middle of the shopping center. Right off of the 22 & 5 Freeways. Near residential area and schools. The practice consists of 3 equipped operatories and 1 plumbed not equipped operator in a 1,250 sq ft suite. Seller works 2.5 days per week and sees approximately 10-12 patients per day. PPO/Cash/HMO. No Denti-cal. 100% patient referral. **Grossed approximately \$187K in 2016 and projecting approximately \$184K for 2017.** Seller will be focusing on primary office. Great potential for a full time dentist. Please contact your CPS Agent for more details. **Property ID #5161.**

TUSTIN - Beautiful general practice with 4 equipped operatories in a 1,600 sq ft suite. Seller established this office in 1972 and moved to this location in 1997. Seller is currently working 3 days/wk with 3 days/wk of hygiene. Sees approximately 8-10 patients/day. Fee for service office. It's computerized with Dentrix software and Digital X-ray. Reasonable rent for the area. **Grossed \$700K in 2016 and projection \$709K for 2017. NET OF \$359,558.** Seller is retiring. Excellent staff. Please contact your CPS Agent for more details. **Property ID #5199.**

RIVERSIDE & SAN BERNARDINO COUNTY LISTING

BEAUMONT - General Practice + Real Estate. This modern designed practice is located in a one free standing building with additional rear parking. The building could possibly be 2 suites or shared offices, has two separate entrances and receptions. The office consists of 6 equipped operatories with Dentrix software and digital x-ray (2 sensors). On a 2,400 sq ft office. Seller does management only. Two Associates work 5 days/wk together and 2 days/wk of hygiene. They see an average of 90-100 new patients/mo. PPO/Cash/Denti-cal (10%)/HMO. **Grossed \$360,454 in 2016. Buyer's net of \$298K.** Great opportunity! Please contact your CPS Agent for more information. **Property ID #5182.**

CHINO Real Estate for Sale This is a rare opportunity to purchase a condo located in a single story strip mall. The condo has been modified unlike others there, with a patio and additional windows providing bright natural lighting. This practice consists of 4 chairs in open bay with 1 equipped operator, 1 lab/lounge room, sterilization room and private office in a 1,170 sq ft condo. The facility has been always at this location for approximately 40 years. Please contact your CPS Agent for more details. **Property ID #5076.**



Fred Vuittonet, V.P.
Lic #01363583

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DESERT HOT SPRINGS (GP + Building) – Two Partners One Office. Located in a free standing building next to the City Hall. Sellers works 2 days/wk each. This practice consists of 4 equipped operatories and 1 plumbed not equipped. Computerized with Easy Dental software. See approximately 10-15 patients/day. Established in 1986. **Grossed \$653,741 combined in 2016 and projecting \$802K for 2017. Net of \$290K.** Please contact your CPS for more information. **Property ID #5198.**

PALM SPRINGS - General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. PPO/Cash/Denti-cal. Does little advertising. **Projecting \$443K in 2017. BUYER'S NET OF \$153K.** Please contact your CPS Agent for more information. **Property ID #4487.**

RANCHO CUCAMONGA – Price Adjustment! Established in 2004 this General Practice is located in a busy single shopping center. This office has 3 equipped operatories in an approximately 1,200 sq ft suite. It's computerized with Dentrix software and digital x-ray. Seller works 2 days/wk and Associate 2 days/wk and sees approximately 25 patients/day. PPO/Cash/Some Denti-cal/Some HMO. Projecting approx. \$408K for 2017. **Buyer's net of \$125K.** Please contact your CPS Agent for more details. **Property ID #5169.**

RIVERSIDE – General Practice + Building!!! Established in 1975, the GP is located in a free standing historic building with 2 suites (for sale). Practice consists of 4 equipped operatories in an approximately 2,000 sq ft office. Computerized with Easy Dental software. 100% patient referral base. Absentee Owner. Currently the Associate is working 2 days/wk with 3 days/wk of hygiene. PPO & Cash only. **Grossed \$260K in 2016.** Please contact your CPS Agent for more information. **Property ID #5146.**

TEMECULA (GP – Turn-key) This practice was built out by the Seller in 2005. A modern design and the well laid out floor plan are observed as you walk through the practice. The office consists of 3 equipped operatories and 3 plumbed not equipped for expansion with Digital X-ray's and Gendex Orthoralix 9000 Pan/Ceph X-Ray are just a few of the amenities that have set this practice up for success. Seller is currently working 3 days/wk and sees approximately 12-16 new patient/mo. PPO & Cash only. No HMO. 100% Patient Referral. **Grossed approximately \$247K for 2016.** Great practice. Please contact your CPS Agent for more details. **Property ID #5149.**

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

SAN DIEGO & IMPERIAL COUNTY LISTINGS

CARLSBAD – Well established General Practice walking distance from the ocean located in a 2 story professional building near residential area. Seller is currently working 3 days/wk and 3 days/wk of hygiene. PPO and Cash only! Sees approximately 6-8 patients/day. Minimal advertising. Practice consists of 3 equipped operatories with 2 hygiene equipped operatories with Open Dental software. **Projecting approx. \$389K Buyer's net of \$120K.** Established in 1985. Lots of foot traffic. Please contact your CPS Agent for more information. **Property ID #5191.**

SAN DIEGO – Well established general practice located in a single busy shopping center right off the freeway with high traffic flow. Recent remodeled practice with 3 new equipped operatories with Eagle Software in approximate 1,087 sq ft suite. Computerized with Eaglesoft software and digital x-ray. Seller works 2-3 days/wk and sees approximately 8-10 patients/day. PPO/CASH/Some Denti-cal. Patient referral and Website. **Projecting approximately \$300K for 2017. NET \$127K.** Recently remodeled. Please contact your CPS Agent for more details. **Property ID #5200.**

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Dan Parnell, V.P.
Lic #00901038

SAN DIEGO – General practice located in a single story medical / dental with 3 equipped operatories. Computerized with Easy Dental. Seller currently working 4 days/wk. Grossed approximately \$301K in 2017. Please contact your Agent for more details. **Property ID #5212.**

KERN, SAN LUIS OBISPO & VENTURA COUNTY

GOLETA (GP) – This practice is located in a 2 story professional building. Well established practice. PPO & Cash Only! Seller works 3 day/wk and sees approximately 10-20 new patients/mo. It consists of 4 equipped operatories. Grossed approximately \$572K in 2017. Please contact your CPS Agent for more information. **Property ID # 5205.**

PORT HUENEME – This modern designed general practice is located in a shopping plaza near residential and corporate offices. Has great street visibility and good signage. Established in 2007. The practice consists of 5 equipped operatories in a 1,380 sq ft suite. Have Easy Dental software, Digital x-ray and 2 year equipment. Office is open 5 days/wk. Seller does only management. Associates see an average of 40-50 new patients per month. **Grossed \$1,087,027 in 2016 Buyer's net of \$249K.** Great practice. Excellent staff. Please contact your CPS Agent for more information. **Property ID #5174.**

OXNARD – Well established practice in a professional building. Grossed approximately \$585K in 2017. This office consists of 4 equipped operatories. Seller works 2 days/wk and Associate 2 days/wk. Sees approximately 10-12 new patients/mo. Near residential area. Please contact your CPS Agent for more information. **Property ID # 5206.**

SIMI VALLEY (GP + Buildings for sale) - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrax / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. **Projecting approximately \$257K for 2017. Has a Buyer's Net of \$92K.** Please contact your CPS Agent for more details. **Property ID #5185.**

SPECIALTY OFFICE LISTINGS

UPLAND – Pediatric dental practice located in a medical building with 40 years of goodwill. Seller is currently working 3.5 days per week and sees approximately 5-6 new patients/mo. PPO & Cash only. No Denti-cal or HMO. Does minimal advertising. Practice consists of 4 chairs in open bay with Alpha-Dent software. Has digital x-ray with 1 sensor. Has reasonable rent. **Grossed \$271,934 in 2016. Projecting approximately \$262 Buyer's net of \$82K.** Next to residential area and shopping centers. Please contact your CPS Agent for more information. **Property #5188.**

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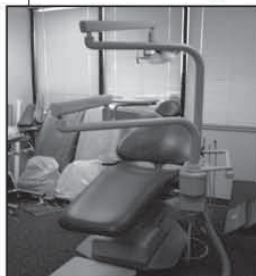
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BAKERSFIELD - General Dentistry Practice with 6 Operatories, 5 equipped is now available in Bakersfield. Practice is located in a duplex building with great signage in front. 2016 Gross Collections of \$509K with room to grow as most specialty work is referred out to local specialists. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

BURBANK - Beautiful practice available for a quick sale with long-term staff and over 28 years of goodwill. 3 Operatories in 1,650 sq. ft. with 3 days of hygiene and digital X-rays. Located in a great Burbank building close to downtown. 2017 Gross Receipts of \$477K. #CA464- Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - General Dentistry Practice with 4 Operatories has 3 days of Hygiene per week and 50+ years of goodwill with retiring seller. Practice utilizes Intra-Oral Camera and Pano. Great upside - most specialty procedures are referred out. 2016 Gross Receipts of \$358K. #CA442- Thinh Tran - 949-533-8308

CHINO - NEW LISTING - This General Dentistry Practice with 3 Operatories utilizes CareStream Dental software and has 40+ years of Goodwill. Practice is located in a professional building near new home construction with very affordable rent and 2.5 days of hygiene per week. 2017 Gross Receipts of \$338K with \$126K Adjusted Net Income. #CA453- Kerri McCullough - 949-300-0312

FULLERTON - General Dentistry Practice with 5 Operatories, 3 Equipped, is located in a shopping center. Practice utilizes PracticeWorks, CEREC, Digital X-rays, and has 4 days of Hygiene per week. 2016 Gross Receipts of \$633K. Our retiring seller has 30 years of Goodwill in Fullerton. #CA453- Kerri McCullough - 949-300-0312

GREATER LOS ANGELES AREA - Periodontal Practice-This 5 Operatory Perio practice features Dentrux software with Digital X-rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. 2016 Gross Revenue of \$712K with \$304K Adjusted Net income. #CA173- Kerri McCullough - 949-300-0312

LA QUINTA - General Dentistry Practice with 8 Operatories in Shopping Center at La Quinta's busiest intersection, 25 years goodwill. Last year's Gross Receipts were \$1.59M with Adjusted Net of \$435K. This is a PPO/Cash only practice, Seller works 4 days/wk. with specialist working 1 to 2½ days/mo. State-of-the-art office, Digital X-rays, Great Opportunity, Seller retiring. #CA425- Steve Caudill - 951-314-5542

LAGUNA BEACH - General Dentistry practice with 4 Operatories, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dentrux G4, Dexis Digital X-rays, and is paperless. 2016 Gross Receipts of \$344K and 2017 on track to increase significantly. #CA443- Thinh Tran - 949-533-8308

LANCASTER - This downtown General Dentistry practice with 9 Operatories is located in a free-standing building. Practice utilizes EagleSoft, Digital X-rays, Microscope, CBCT machine, and Digital Pano. 2016 Gross Receipts of \$593K and \$166K Adj. Net Income. Building is also for sale. #CA437- Kerri McCullough - 949-300-0312

LOS ANGELES - NEW LISTING - Endodontic Practice with 27+ years of Goodwill is now available. This highly profitable practice features 4 Operatories, 3 Equipped with microscopes and digital x-rays. Seller has long-term relationships with referring doctors and will help buyer with smooth transition. 2017 Gross Receipts of \$692K and Adjusted Net income of \$433K. #CA485- Kerri McCullough - 949-300-0312

MANHATTAN BEACH - NEW LISTING - Facility Only Sale - This 4 Operatory office has a modern design in a great Manhattan Beach location near retail and residential. Includes computers, furnished Ops, Lab equipment, Zoom Bleaching light, curing lights, 2 X-ray heads. Move-in ready, just bring your patients! #CA467- Thinh Tran - 949-533-8308

NEWPORT BEACH - General Dentistry Practice with 3 Operatories is located near the hospital and features EagleSoft, Digital X-rays, and Digital Pano. 52 years of Goodwill with seller and previous owner. 2016 Gross Receipts of \$401K. #CA452- Kerri McCullough - 949-300-0312

ORANGE - NEW LISTING - General Dentistry practice with 30+ years of Goodwill is now for sale in Orange. Near hospitals and other medical/professional suites. 4 Operatories, Dentrux, Dexis digital x-rays, and Intra-oral camera. 2017 Gross Receipts of \$308K with \$152K Adjusted Net Income. #CA487- Kerri McCullough - 949-300-0312

ORANGE COUNTY - Endodontic Practice in a highly desirable city with 3 Operatories, 2 Equipped, Cone Beam CT, Microscope, Digital X-rays, and a paperless TDO system. 28 years of goodwill with a very strong referral base. 2016 Gross Receipts of \$603K and \$309K Adjusted Net Income. #CA466- Kerri McCullough - 949-300-0312

ORANGE COUNTY - General Dentistry practice with 4 Operatories is located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 Gross Receipts of \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-0312

PALM DESERT - General Dentistry Practice with 8 Operatories in a 3,200 sq. ft. suite. Practice's 2016 Gross Receipts were \$1.1M, and features Digital X-rays, in a nice location with signage on building. The owner plus 3 Associates work in the practice. #CA426- Steve Caudill - 951-314-5542

PALM SPRINGS - General Dentistry Facility with 4 Operatories, 3 Equipped, 1 plumbed. Seller is practicing here only 12 hours per week and there are patients in the practice. Seller is including patient charts in the asking price. Utilizes PracticeWeb software with 4 workstations and Digital X-rays. Favorable lease terms. #CA429- Steve Caudill - 951-314-5542

PALM SPRINGS - This General Dentistry practice with 4 Operatories has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 Gross Receipts of \$549,600. #CA351- Steve Caudill - 951-314-5542

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RIALTO - General Dentistry Practice and historic free-standing Building for sale. Practice features 5 Operatories and over 50 years of Goodwill and utilizes Dextrix and an Intra-oral camera. 2016 Gross Receipts of \$253K. Seller is retiring. #CA421- Kerri McCullough - 949-300-0312

RIVERSIDE COUNTY - NEW LISTING - This General Dentistry Practice with 4 Operatories is turn-key with a beautiful design. The location is in a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dextrix, Digital X-rays, and is paperless. 2016 Gross Receipts of \$688K with \$223K Adjusted Net Income. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - NEW LISTING - Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Operatories plus an open bay Pedito room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of 6 chairs and a digital Pano. Full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. Gross Receipts of \$3.6M+ with \$952K Adjusted Net Income. #CA488- Kerri McCullough - 949-300-0312

SAN PEDRO - This General Dentistry Practice with 4 Operatories has been established for 6 years in San Pedro. Practice features EagleSoft software with Digital X-rays and 6 year new equipment. Office is bright and spacious with a modern design. 2016 Gross Receipts of \$519K and Adjusted Net Income of \$157K. #CA449- Kerri McCullough - 949-300-0312

SANTA ANA - General Dentistry practice with 4 Operatories in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2016 GR of \$434K with \$199K Adj. Net. #CA460- Kerri McCullough - 949-300-0312

SANTA BARBARA - This General Dentistry Practice is in a beautiful creekside location in Santa Barbara. Established for 40+ years with 4 Operatories in 1,500 sq. ft., 2,600 active patients and 7 days of hygiene per week. FFS/Delta Premier only. 2016 GR were \$955K on a 4 day work week. #CA291- Kerri McCullough - 949-300-0312

SIERRA MADRE - NEW LISTING - General Dentistry practice with 3 Operatories is now available in beautiful Sierra Madre. This practice has been established for 50+ years, 20 with our retiring seller and has long-term staff and a strong hygiene program. Seller refers out all specialty procedures, room to grow! 2016 Gross Receipts of \$364K with \$100K+ Adjusted Net Income. #CA481- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - NEW LISTING - This General Dentistry Practice with 4 Operatories, 3 Equipped, is located near the beach and utilizes Easy Dental, Digital X-rays, Digital Pano, and CBCT. There has been a dental office in this single-story location for 60+ years. Practice has 7 days of Hygiene per week. Gross Receipts of \$1M+ and 270K Adjusted Net Income. #CA461- Kerri McCullough - 949-300-0312

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on main street with signage. 5 Operatories, 4 equipped, and 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 Gross Receipts of \$408K. #CA436- Kerri McCullough - 949-300-0312

TEMECULA - NEW LISTING - This General Dentistry practice is located in a retail center with 3 Equipped Operatories, and 1 additional is plumbed for expansion. Practice has 14+ years of Goodwill and utilizes Dextrix. This is a PPO practice, no HMO, and most specialty procedures are referred out to local specialists. 2016 Gross Receipts of \$281K with room to grow. #CA474- Kerri McCullough - 949-300-0312

TEMECULA - General Dentistry Practice with 5 Operatories, 4 Equipped located in beautiful wine country, Temecula. Practice utilizes Practice Web, Digital X-rays, and a Pano. 2016 Gross Receipts of \$548K and \$241K Adjusted Net Income on a short 3 day work week. #CA430- Kerri McCullough - 949-300-0312

UPLAND - General Dentistry Practice with 3 Operatories (4th Operator is used as office), is located in a shopping center with 30 years of Goodwill. 2016 Gross Collections of \$324K. Great opportunity. Hurry, this one won't last. #CA450- Steve Caudill - 951-914-5542

UPLAND - Facility Only - 4 Operatories, 3 equipped, all brand-new equipment. Includes Open Dental software with 4 workstations, hand instruments, handpieces, all large equipment needed and some patients. #CA434- Thanh Tran - 949-533-8308

VALENCIA - This General Dentistry Practice with 5 Operatories, 4 Equipped, 1 Plumbed, E4D, Dextrix, Dextrix is paperless. Practice features 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 Gross Receipts of \$723K with \$358K Adj. Net. #CA413- Thanh Tran - 949-533-8308

WESTERN SAN FERNANDO VALLEY - Pediatric Dentistry. Great opportunity to purchase a Pedito practice in the western San Fernando Valley. In an upscale location, this 4 Operator practice features EagleSoft, an Intra-oral camera, and a Panorex. 9 years of goodwill at this professional building location, near a hospital. 30 new patients per month. #CA399- Kerri McCullough - 949-300-0312

YUCCA VALLEY - General Practice for sale. Practice features 5 Operatories and retiring seller works a 4 day week with 27 years of Goodwill. Office condo is also for sale if desired. 2016 Gross Receipts of \$586K. #CA423- Steve Caudill - 951-314-5542

SAN DIEGO

BONITA/CHULA VISTA AREA - NEW LISTING - Terrific Opportunity, General Practice with 8 Fully Equipped Ops. This well-established practice is located in a stand-alone building near a busy section of Bonita that has excellent visibility and ample parking. The office is open 5 days and has 9 days of hygiene per week. SoftDent, Dexis, Pano, I/O cameras, and Laser. The patient base is comprised of FFS, Indemnity, and PPO patients. Most specialty work is referred out to specialists. This practice is going to move quickly. #CA476- Russell Okihara - 619-694-7077

INLAND NORTH COUNTY SAN DIEGO - 5 Operator General Dentistry/Prosthodontic Practice is new on the market. Featuring EagleSoft, Digital X-rays, Intra-Oral Cameras, Planmeca 2D Digital Pano, and E4D machine. Great location with 26 years of Goodwill. 2016 Gross Receipts of \$802K with \$316K Adjusted Net Income. #CA432- Russell Okihara - 619-694-7077

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LA JOLLA - NEW LISTING - Facility Only- 3 Operatories, General Practice is being sold as a Leasehold, it is currently staffed and with a patient base. Located in a Professional Building with free patient parking. Practice utilizes Open Dental, Priced for Quick Sale! Turn-Key ready. #CA482- Russell Okihara - 619-694-7077

LA JOLLA - NEW LISTING - This General Dentistry practice with 7 Operatories, 6 Equipped, utilizes Dentrrix software with Digital X-rays, 3D Scanner, and an Intra-Oral Camera. The practice has 4 days of Hygiene per week and the Gross Receipts are \$738K with \$264K Adjusted Net Income on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO - NEW LISTING - General Dentistry Practice in a retail center on a busy corner. 6 Operatories, Digital X-rays, and Dentrrix in a 2,400 sq. ft. suite. Retiring doctor has 17 years of Goodwill and also does Ortho, Cosmetic Dentistry, and Implants as well as bread and butter dental procedures. 2016 Gross Receipts of \$1.3M+ with 6 days of hygiene per week. #CA468- Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO - 5 Operatories General Practice, PPO/FFS, Spacious and Clean, Professional Building, Convenient Location, Dentist Retiring. Gross Receipts of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077

SAN DIEGO - NEW LISTING - Central San Diego: Excellent Opportunity to own a cutting-edge General Dentistry practice with 6 fully equipped Operatories. This well-established practice is located in a professional building with ample and convenient parking. The office is open 5 days per week and has 8 days of hygiene per week. The practice is operated with EagleSoft and is digitized with Schick dental sensors along with a Cone Beam Pano. Practice also utilizes CEREC, Intra-Oral Cameras, and Dental Lasers. The patient base is comprised of FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2016 Gross Receipts \$2M+ with Adjusted Net income of \$658K. #CA483- Russell Okihara - 619-694-7077

SAN DIEGO - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL OAHU, HAWAII - NEW LISTING - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, Pano, and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

CENTRAL COAST, OREGON - 1,080 sq. ft. office, 3 Ops, equipped with Digital x-ray and Daisy software. Doctor refers out all Endo, Surgery, and Perio Surgery. Building Available. Owner retiring. #OR106- Valerie Higgins - 209-627-9347

HONOLULU, HAWAII - 5 Operatories General Dentistry Practice in the Pearl City/Waipahu area, Dentrrix, Pano, Dexis, Laser, Excellent Location with ample parking, Highly-profitable, Rare opportunity. #HI108- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental, Excellent Location with Ample Parking, 811 Sq. Ft. of Reception Office Space, Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Dentistry Practice. This is a FFS/PPO practice with 6 Operatories plumbed, 4 Equipped. The practice utilizes Dentrrix, and is in an excellent location with great visibility. Established for 30 years. 2015 Gross Receipts of \$921K with \$314K Adjusted Net Income. #HI105- Russell Okihara - 619-694-7077.

MAUI, HAWAII - NEW LISTING - General Dentistry Practice with 3 Operatories, Innova, equipped with a Planmeca Panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

OAHU, HAWAII - General Dentistry practice with 3 Operatories. Practice utilizes Dentrrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. Gross Receipts over \$350K. #HI102- Russell Okihara - 619-694-7077

NORTHERN CALIFORNIA

BERKELEY - 1,700 sq. ft., 4 Ops, Dentrrix Software, Digital X-Ray, Laser, Patient Education, I.O. Ceph. 2015 GR \$1,288,000, Adj. Net \$494,000. 100% fee for service. #CA379- Jim Engel - 925-330-2207

BRENTWOOD - 1,600 sq. ft., 4 Ops with Dentrrix, Digital X-ray, Pano, Intra-Oral Camera. Endo, Oral Surgery and implants referred out. 2015 GR \$600K. #CA391- Dennis Hoover - 209-605-9039

CHICO - General Dentistry with 7 Ops, Dentrrix, Digital, Pano, Diode Laser, and 3M True Definition. Practice has been est. for 60+ years with current and previous owner. 6 days of hygiene per week. 2016 GR of \$715K and Adj. Net of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CLEARLAKE - Approx. 1,600 sq. ft., 4 Ops with the latest technology: Dentrrix, Dexis, Intra-oral camera, Laser, Surgical Microscope & Panoramic x-ray machine. 2016 GR \$650,000+. #CA457- Gina Miller - 707-391-7048

EASTERN CONTRA COSTA - 3 Ops in 1,300 sq. ft., w/room to expand. Intraoral Camera, Laser, Dexis Digital X-ray, Softdent PMS. 2016 GR \$274K w/52% adj. net. #CA454- Jim Engel - 925-330-2207

EL DORADO COUNTY - 960 sq. ft. w/ 4 Ops, intraoral camera, Digital x-ray, PracticeWorks software. 2016 GR \$453K. #CA339- Thomas Wagner - 916-812-3255

EL DORADO COUNTY - 1,200 sq. ft., 3 Ops, with Pano, EZ 2000 software. 2016 GR \$334K on 3 day week with low rent. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE - Facility Only Sale - Fully furnished 5 Ops total (4 furnished), No Patients. Signage on Elk Grove Bl., fast growing area, ready to move into, separate Pano. #CA411- Steve Caudill - 951-314-5542

FOLSOM - 2,900 sq. ft. office, 9 equipped Ops, 1 additional plumbed. Equipped with intra-oral cameras, Schick Digital x-ray, and Eaglesoft software. 2016 GR of \$931K with low overhead. Building available. Owner relocating. #CA406- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - Seller retiring. Well-designed office space with good flow; Approx. 1500+ sq. ft. with 4 Ops and upstairs lab in a beautiful, standalone building. Dentrrix, 2 Schick digital x-ray sensors, new server & CPUs. Well established practice, very accessible location. The building (\$450K appraisal value) is being sold in conjunction with practice. Outstanding opportunity for buyer to have a solid practice with stable rent and pride of ownership. Exterior was completely renovated in late 2016. 2017 GR increased 7% over 2016. #CA407- Thomas Wagner - 916-812-3255

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GREATER EL DORADO HILLS - 2,400+ sq. ft. w/6 Ops, Digital X-rays, Ortho Phos XG 3D Digital Pan., Cerec, Picasso Laser, and Dentrrix software. 2016 collections: \$1.8M. Owner relocating/retiring. #CA414- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE - *NEW LISTING* - 3 equipped Ops in 4 Op, 1,320sf office. Dentrrix, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 2017 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Oral Surgery Practice - 5 Ops in a 2,282 sq. ft. suite. Digital X-rays and Pano. 2016 GR of \$798K. Selling doctor is retiring. #CA438- Steve Caudill - 951-314-5542

GREATER SACRAMENTO - Approx. 2,000 sq. ft., 6 Ops, equipped w/Intraoral Camera, Digital X-ray, Laser, CEREC, and Eaglesoft. 2016 GR \$934,829. Established for over 20 years. #CA455- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - 1,200 sq. ft. office w/4 Ops, Intraoral Camera, Dexis Digital X-ray, Dentrrix software. 2016 GR \$435K on 3 day work week. Practice est. for over 30 years. #CA456- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Orthodontic Practice - 2,140 sq. ft., w/4 bays. Equipped with intra-oral camera, non-digital Pan/Ceph, Laser, and OrthoTrac software. 2016 GR \$640,000. #CA458- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - *NEW LISTING* - GP practice w/4 ops, pano, digital x-rays, Cerec. Seller refers out Ortho, Endo, Perio, Oral Surgery, and implant placement. 2016 Collections \$1.0M+. Stand-alone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - *NEW PERIO LISTING* - Greater Sacramento Perio practice in professional building. Well-established, 4 days/week practice, has digital x-rays, laser, intra oral camera. Seller relocating, but is willing to work with buyer for a smooth transition. #CA480- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,567 sq. ft. office with 4 equipped Ops, 1 add'l plumbed, est. for 25+ years. 2016 GR \$680K on 4 day week. Equipped with Intra-Oral Camera, Digital X-ray, Pano, and Carestream software. Owner retiring. #CA441- Thomas Wagner - 916-812-3255

SACRAMENTO - General Practice: 1,000 sq. ft. office w/2 equip. Ops, 2 add'l plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - 3 Op office in professional building, desirable location, EagleSoft software. Avg. age of equipment 15 years. Seller Retiring. #CA400- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,200 sq. ft. w/ 3 Ops, Intra-Oral camera & Patient Base software. Practice established 40+ years, owner retiring. #CA408- Thomas Wagner - 916-812-3255

SACRAMENTO - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 sq. ft. office with 4 Ops. Intra-Oral camera, Dexis digital x-ray, and Carestream software. Est. 30+ years, 2017 GR \$558K. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - General Practice: Financial District office with 5 Ops, with room for a 6th, 1,760 sq. ft. 2015 GR \$1.2M with adjusted net of \$480K. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

SAN FRANCISCO - Periodontal Practice & Condo Unit. 1,160 sq. ft. w/4 Ops, 2014 GR \$714K w/\$363K Adj. Net. #CA274- Dennis Hoover - 209-605-9039

SAN JOSE - GP Chart Sale: 2015 GR of \$550,000.00 on two and a half day work week. Selling all Active and Historical Charts. #CA330- Jim Engel - 925-330-2207

SAN RAMON - General Dentistry, emphasis on Children, 5 treatment chairs in 1,700 sq. ft. 2016 GR \$440,000. Minimum work week due to illness. Dentrrix PMS, Paperless Charts, 9 workstations, Digital Sensor, Digital Pan. #CA439- Jim Engel - 925-330-2207

SONOMA COUNTY - 2016 GR \$680K, 3 days/week. 3 Ops, 960 sq. ft., Condo for sale or lease. Pano X-ray, Intra-Oral Camera, Soft Tissue Laser, Datacon PMS. Owner retiring. #CA463- Gina Miller - 707-391-7048 or Jim Engel - 925-330-2207

SONOMA COUNTY - Sonoma County Multi-Specialist known as the "IMPLANT" Center. Established 16 yrs, 2016 GR \$1.6M, 3.5 days/wk. 6 OPs, latest technologies; LANAP, Digital Pan, Dexis & Dentrrix. Retiring periodontist is offering a STRONG TRANSITION PLAN selling both the practice and 2,000 sq. ft. Condo. #CA470- Gina Miller 707-391-7048

SONOMA COUNTY - 2,415 sq. ft. office w/5 Ops, Intra-Oral, Digital X-ray, Dentrrix software. 2016 GR \$1,315,000 with low overhead. Building available for sale. #CA441- Gina Miller - 707-391-7048

VACAVILLE - 1,400 sq. ft. leased office established 25+ years, with 4 Ops, equipped with intra-oral camera, Cerec Digital X-ray, and Dentrrix software. 2016 GR of \$807,000 on 3 1/2 days/week. Owner retiring. #CA416- Thomas Wagner - 916-812-3255

VALLEJO - 4 fully furnished treatment rooms in 1650 sq. ft., below market rent, Digital X-Ray, Digital Pan. 2016 GR \$567,000, 40% Adj. Net. Eaglesoft PMS with Paperless Patient Charts. 3 1/2 days #CA469- Jim Engel 925-330-2207

WALNUT CREEK - 1,260 sq. ft. office w/ Dexis Digital sensor, EZ Dental software, in 4 operatories. 2016 GR \$3,000 on 4 days/week, Adj. Net 45%. Owners retiring. #CA473- Jim Engel 925-330-2207

WINE COUNTRY - NORTHERN CALIFORNIA-PERIODONTAL PRACTICE. Located in the beautiful wine country of Northern CA, 2016 GR of \$1,997,000 with a \$978,000 Adj. Net. 3,000 sq. ft. office, Building is also for sale. Sellers are retiring but will remain for the transition. #CA418- Dennis Hoover - 209-605-9039

CENTRAL CALIFORNIA

CENTRAL COAST - *NEW LISTING* - Endodontic Practice with 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2016 Gross Receipts of \$1.1M+ with \$633K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

FRESNO - GR past 3 years averaging \$1.5M. 4 days of hygiene. Owner is retiring. Priced for an expedient sale. Delta PPO but no HMO'S. #CA445- Dennis Hoover - 209-605-9039

MODESTO - Great history for this Central Valley gem. 35 years at this location, 4 years with current owner who is relocating. GR of \$706K on 4 day work week. Great lease rate in 1,100 sq. ft., 3 completely equipped treatment rooms including computer workstations, Dentrrix PMS and Dexis Digital Sensor, Fiber Optics and Laser. Updated interior and high-end building on the main thoroughfare. A great practice for a first time buyer or satellite practice for existing owners. #CA451- Jim Engel - 925-330-2207

MODESTO - *NEW LISTING* - Endodontic Practice & Building. 6 Ops, stand-alone building, Microscopes, CBCT and Endovision software. 2016 GR \$1.2M, 32% overhead. Owner will stay for transition. #CA475- Dennis Hoover - 209-605-9039

MODESTO - 2015 GR \$918,000, Adj. Net \$441,000. 2,800 sq. ft. with Digital X-rays, Pano, Dentrrix Software. Owner is retiring. #CA380- Dennis Hoover - 209-605-9039

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Well established, associate run practices, with real estate: 2 practices in Fullerton and Santa Ana, CA

PRACTICE for SALE - General dentistry practice with combined collections of \$1 Million/year. Owner open to selling real estate. Located in street front buildings, with good visibility. The Fullerton office has 5 equipped operatories, 6th pre-plumbed. The Santa Ana office has 7 equipped operatories, with 8th pre-plumbed operator. Associates and all staff can remain after the sale. Most specialty procedures are currently referred out of the office. Great opportunity for immediate growth, with investment potential to acquire real estate (occupied with tenants). Seller financing available to qualified buyers.

PEDIATRIC Dental Practice for sale: San Fernando Valley, CA

PRACTICE for SALE - Retirement sale of a well-established pediatric and GP practice poised for more growth. Terrific street-corner location with great visibility and signage. Recently renovated and attractive office. Current mix of services includes 40% Peds, 30% Ortho, 30% GP. 4 equipped + 1 additional pre-plumbed operatories in a 1,650 sqft office. Average collections are \$400K/yr. 70% PPO insurance, No HMO.

Retirement sale, established practice: Arcadia, CA

PRACTICE for SALE - Retirement sale of a general dentistry practice established over 40 years, with a loyal patient base and a reputation for quality, conservative dentistry. Many specialty procedures are being referred out. Open 4.5 days/week. 4 equipped operatories. ~1,025 sqft office. Rent near low \$3,000/mo. Collection average of \$400,000/year. Seller can provide flexible transition assistance.

Dental practice for sale in retail center: Highland, CA

PRACTICE for SALE - Located in a shopping retail center, with supermarket anchor to drive foot traffic. Convenient access to the 210 freeway just 1 minute away. 3 well equipped operatories. Ideal starter practice or suitable as a satellite location, especially due to the low overhead. Office rent is under \$1,900/month. Accepting only PPO insurance. Average collections of \$350,000/yr.

Dental practice for sale: Tustin, CA

PRACTICE for SALE - General dentistry practice, with 4 operatories in approx. Low rent of \$2,500/mo for ~1,000 sqft, a in recently updated and well equipped office. The practice is currently run part-time, averaging 20-24 hours/week. Accepts PPO/Denti-Cal. 100% associate coverage, with an average of \$200,000/yr collections.

Dental practice for sale: El Monte, CA

PRACTICE for SALE - Excellent location in retail space near a street corner, with large signage facing a busy road. General dentistry practice, with 4 operatories (3 fully equipped). Very low rent of just \$1,550/month for ~1,000 sqft. The practice is currently run part-time, averaging 20-24 hours/week. Accepts Cash/HMO/PPO/Denti-Cal. On pace to collect \$240,000 in 2017.

Great visibility in retail center: Anaheim, CA

PRACTICE for SALE - Excellent retail location on a busy street, with good signage, and freeway access just minutes away. Spacious office with 3 equipped, and 2 pre-plumbed operatories ready for expansion. The practice is currently run part-time due to owner's limited availability. Accepts Denti-Cal/PPO/Cash. Seller motivated to consider reasonable offers for quick sale.

Dental Office Leaseholds: Westminster, CA

OFFICE for SALE - Leasehold and Equipment sale. Excellent retail location on a busy street, near many popular restaurants and shops. 4 fully equipped operatories and instruments, computer network. An ideal turn-key opportunity for a 1st time practice buyer, or suitable for relocating your existing practice in the Westminster-Garden Grove area.

Dental Office Leaseholds: Alhambra, CA

OFFICE for SALE - Leasehold and Equipment sale. Office was built from scratch in 2014. All equipment and facility is in like new condition. Freestanding street-front building on Valley Blvd, with ample parking. A turn-key opportunity to start seeing your patients right away. Sale includes 3 operatories (2 fully equipped) and instruments, computer network, and digital x-ray, digital pano machine (all acquired in 2014 and in great condition) truly turn-key! Start your own practice in Alhambra for far less than typical start-up costs.

Successful Dental Practice Transitions Dinner Seminar

Tuesday, March 6, 2018 from 6:00 PM to 9:00 PM PST

Il Fornaio Restaurant, 18051 Von Karman Ave., Irvine, CA 92612

Please join us for dinner!

If you're considering buying, selling, or partnering in a dental practice, or want to learn about transition and estate planning, then join us for an education-packed dinner seminar.

You'll hear from experienced professionals:

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- Charles Kim, CHBC, Dental Practice Broker
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- Justin J.S. Morgan, Bank of America Practice Solutions

What you can expect...

- Learn the tools to successfully buy and sell a practice
- Understand practice appraisals and valuations
- Estate planning strategies
- Today's lending environment and finance options

**Register or request
more information.
Hurry, space is
limited!**



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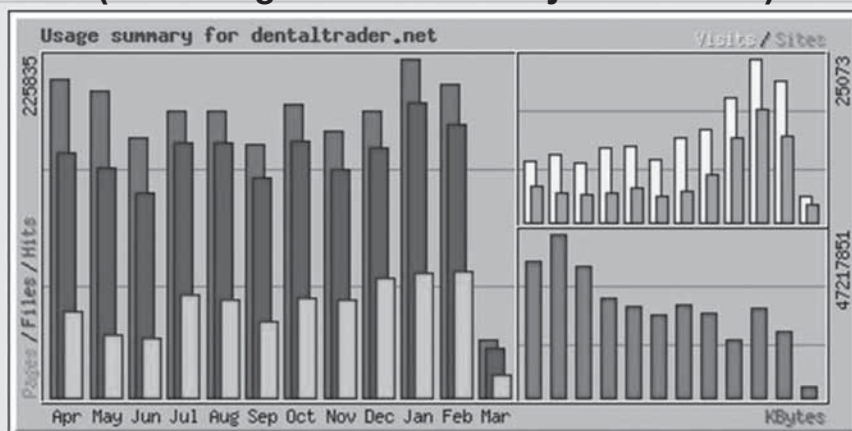
The First Few Transitions as a New Dentist - Free eBook from Dental CPA Firm. Visit www.mydentistcpa.com to request.

DDS Rank Doubled Our Website Traffic

“Just out of curiosity, I tried the free automated website evaluation from DDS Rank. I instantly got a highly detailed report showing our site’s strengths and weaknesses. I don’t speak “BI-NARY” and some of the jargon was “over my head” so I contacted the company and was amazed to learn that the “corrections” would not entail lots of expensive blogging, social site

activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was mid-April 2016) and was told to give it six months to take effect. Look at our server logs now!

(Server log statistics in early March 2017)



Summary by Month										
Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytes	Visits	Pages	Files	Hits
Mar 2017	6331	5456	2545	641	2592	3340946	3848	15273	32738	37987
Feb 2017	7448	6507	2991	773	13197	18872257	21645	83769	182216	208553
Jan 2017	7285	6325	2657	808	17187	25868895	25073	82371	196086	225835
Dec 2016	6157	5363	2572	617	12824	16711146	19137	79747	166280	190867
Nov 2016	5924	5053	2162	474	7191	24454475	14241	64878	151599	177733
Oct 2016	6298	5514	2141	420	4792	26890591	13027	66386	170958	195254
Sep 2016	5613	4860	1689	323	3965	23829358	9711	50686	145824	168404
Aug 2016	6163	5487	2088	376	5360	26412057	11679	64741	170116	191070
Jul 2016	6159	5490	2195	370	4428	28593593	11492	68061	170205	190958
Jun 2016	5777	4525	1312	305	4167	37958864	9150	39372	135773	173326
May 2016	6571	4919	1354	330	4420	47217851	10238	41992	152497	203715
Apr 2016	7045	5439	1899	311	5445	39060766	9341	56978	163171	211377
Totals						319210799	158582	714254	1837463	2175079

After almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That’s doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn’t even charge us for them.

I am not in the habit of endorsing our advertisers and personally believe most SEO companies are selling snake oil but I cannot argue with server log stats. If you haven’t tried the free automated website review well, it may be costing you money. DDS Rank never tried to sell us anything...we came to them and the results speak for themselves. I am still in shock.”

Bruce Carter, Publisher
The Dental Trader

Get your free review now: www.ddsrank.com/freetest

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Parkell Ultrasonic Turbo 25-30 Cleaner. Used, in very good condition with minimal useage, 375.00. e-mail im2near@yahoo.com.

Condo Office For Sale with 2 equipped operatories. In professional bldg near downtown LA. No patients. Contact (213)359-0638 or lupi91605@gmail.com

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Seeking an associate general dentist for part time in the La County area. Please send resumes and days available to specialtydental102@gmail.com

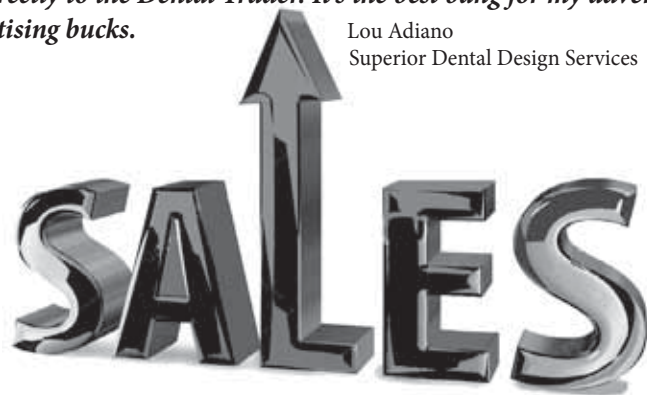
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Great GP practice for short sale. Lancaster. 3 fully equipped ops, pano,1500 PPO/HMO/Cash Pts Gross 200K in 2016 Close to AV Hospital text 310 780 1923

Practice Available In Las Vegas, NV Newly listed mature General Practice located in central Las Vegas area right off the US-95, 10 mins from the Las Vegas Strip. The 1500 Sq ft. practice has a gross annual collections of \$650,000+ with an amazing selling price of only \$290,000 with very little overhead. Newly renovated with 4 large operatories and with an average of 50 new patients per month, it has a huge growth potential for the right provider. Please call (702) 217-7484 for info

FOR SALE Many New/ Like-new perio scalers/curettes Anterior and posterior. Many sizes. Hu-Friedy \$7.00/ each (323) 851-6622

Instrument Cassette Trays(Thompsons): Five used of the 14 instrument holder (3-118-114), 60.00 each. Almost new.E-mail im2near@yahoo.com.

Endodontist needed for a busy dental practice. Please call at (310)567-1122

DENTAL OFFICE FOR SALE ESCONDIDO. Buy instead of Lease-Dental Building in best location ever. Stunning, turnkey, 2000 SF, single story and recently renovated. Ample free parking and history of walk-by traffic/new patients. Spacious, prestigious doctor's office with own entry. Also consult room, six ops, two labs, two restrooms, staff room, and beautiful, large reception area with bay window and crown ceiling molding. Contact 760-739-1312 or blaney@cox.net

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BUENA PARK - GROUP SOLO PRACTICE w/ 41 Years of Goodwill. Excellent corner location convenient to the 5 and 91 freeways. Seller has two treatment rooms, and there is a room for overflow. Seller has his own staff, phone number and charts as well as ownership of his equipment. The suite is 1600 sq. ft. and his half of the rent is \$1,400/month!. 80% insurance - 20% cash - long-term quality staff and 5 star Yelp reviews!. Dr. is retiring - works 32 hours a week. This is the perfect practice for someone who wants to work a shorter schedule and split the costs of rent and some overhead.

FOUNTAIN VALLEY - 4 eq. treatment rooms & 2 plumbed, partially eq. treatment rooms in a well-appointed suite located in a single story, free standing building. Busy shopping center location w/ lots of parking. Rent is \$3,200/month. Retiring Seller. Dentrix Software, Digital X-ray, and Intra Oral Camera. Long term staff. Strong Hygiene department. Projecting approx. \$540,445 for 2017. \$407,000. *Accepted offer, back up offers encouraged.*

FULLERTON - 4 eq. treatment rooms in a 1,100 sq. ft. suite located on Harbor Blvd. near downtown Fullerton. Excellent signage and ample parking in the rear of building. Bus stop right out front and lots of foot traffic. Seller started the practice approx. 9 years ago, works 2.5 days/week, and plans to retire. 5 Star Yelp reviews. **Low Overhead.** Recently Reduced \$125,000. *Accepted offer, back up offers encouraged.*

GARDEN GROVE - For those of you looking for a practice and real estate - THIS ONE IS FOR YOU!!! (or sign a long term lease with options to renew). Located just off the 22 freeway, this office was completely remodeled 2.5 years ago, and the rebuild is awesome. There are 5 treatment rooms in this 1,850 sq. ft. stand alone building. Corner location - grandfathered pole sign. Off-street parking in front of and behind the office! This design must be seen to be appreciated. There is a 33 year+ established patient base. The practice is surrounded by a residential area close to the border of Anaheim and Garden Grove in OC. All digital - paperless office (Including a digital sensor). You must see this to appreciate it. *Accepted offer, back up offers encouraged.*

HACIENDA HEIGHTS - 3 eq. ops. & 1 plumbed not eq. op. in a 975 sq. ft. suite located in a single story, busy, strip shopping center convenient to the 60 freeway. 20 Years of Goodwill. Seller is moving out of the area. **Price Reduction \$90,000.**

LAKE ARROWHEAD - 6 eq. treatment rooms in a 3,000 sq. ft. suite located in a single story, professional building w/ 28 years of community Goodwill. Retiring Seller and excellent, long-term, knowledgeable staff. Spacious suite with large windows throughout and lots of storage. Modern office with Carestream Software, Intra Oral Camera, Dexis Digital X-Ray, 3M True Definition Digital Impression Scanner and Picasso Lite Diode Laser. Fee for Service. Practice has a history of collecting over \$1 Million since 2005.

LA PUENTE - W/ REAL ESTATE FOR SALE - 4 eq. treatment rooms in a 2,400 sq. ft. suite located in a single story, freestanding building on a busy corner with large, pole signage. Real Estate is available for sale. 37 Years of Community Goodwill. Retiring Seller. Projecting approx. \$328,132 for 2017 on a part time schedule. *Accepted offer, Back up offers encouraged. Under offer, back up offers encouraged.*

LOS ANGELES - NEW LISTING - 4 eq. treatment rooms and 1 plumbed not eq. treatment room in a 1,500 sq. ft. suite located in a single story, store front building on a busy street with excellent exposure. 40+ years of Goodwill. Seller works 2.5 days a week but would like to concentrate on his other practice in Valencia. Collected \$460,828 on a part-timeschedule. Practice has the potential to be open more days a week. \$298,500

LOS ANGELES - 2 eq. treatment rooms & 1 plumbed not eq. treatment room in a 900 sq. ft. efficient suite located in a Medical/ Dental building off the 110 freeway. MediCal office is next door and a great referral source. Seller currently works 2 days a week but would like to concentrate on his main practice in Upland. Rent is only \$1,200/month. Low Overhead! Recently Reduced \$105,000.

SAN BERNARDINO - RECENTLY REDUCED. 3 equipped treatment rooms in a 930 sq. ft. suite located in a single story building. Rent is very reasonable at \$1,283/month. Low Overhead. Open Dental Software. Seller currently works 3 days a week and is projecting approx. \$255K for 2016. Seller added Medical late last year and is on target for a nice increase this year. \$199,000.

SANTA MONICA - Beautiful, modern suite that offers 2 spacious eq. treatment rooms in 905 sq. ft. This office is a first floor location that presents very well. Great signage to the street. Well-maintained and well-managed. Seller has a solid patient base with a history back to 2004 at this location. The rent for the office is more than reasonable for the area, and you need to see the office to appreciate it. Excellent 5 Star Yelp reviews. Knowledgeable, long term, caring staff. Projecting approx. \$666,061.50 for 2017. The income stream is 50% Insurance & 50% Cash.

SIMI VALLEY - NEW LISTING - 3 equipped treatment rooms in a 832 sq. ft. suite located in a single story building convenient to the freeway. The suite was remodeled in late 2016, early 2017. Well designed, clean, and efficient use of space. 40 Years of Goodwill. Retiring seller currently works 25-30 hours a week. 80% PPO & 20% Cash. Rent is only \$2,275/month. 5 Star Yelp Reviews. **Low Overhead!**

WEST COVINA - 3 eq. treatment rooms in a spacious suite located in a single story, medical/professional building on a busy street. 30+ years of community Goodwill. Low Overhead; Rent is only \$1,800/month. Retiring seller currently works approx. 27 hours a week. 90% Insurance, 10% Cash. Projecting approx. \$259,689 for 2017. Price Reduction \$189,500.

DOWNEY LOCATION - 6 treatment rooms in a 2,100 sq. ft. suite located in a single story, professional building with a great location off of Paramount Blvd., close to the 5 freeway with excellent street signage, visibility, and ample parking. Suite is inviting, comforting, spacious, offers plenty of storage, and a large lab. Established as a Dental practice for over 40 years. Rent is very reasonable at \$3,550/month. Successful Seller is relocating to his own building. Price Reduction \$75,000.

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LA/EAGLE ROCK LOCATION – 6 eq. treatment rooms & 1 plumbed not eq. treatment room in a 2,350 sq. ft. suite. Good, busy location w/ parking in the back and easy access to freeways. Suite was completely remodeled in 2006. Rent is \$5,552/month. Established as a Dental Practice for over 11 years. Potential to be a great Multi-Specialty location. Motivated Seller! Leasehold Improvements & Equipment Only.

SHERMAN OAKS LOCATION – 3 treatment rooms in a 1,000 sq. ft. suite located in the Sherman Oaks Medical Plaza on Van Nuys Blvd. convenient to the 101 freeway. Established as a dental practice for 7 years. Seller is moving the patient charts to a Reseda practice. Rent is \$2,991/month. A must see! \$89,900. *Accepted Offer - Back up offers encouraged.*

SOUTH GATE - NEW LISTING 4 eq. treatment rooms & 1 plumbed not eq. treatment room in a 2,700 sq. ft. suite located in a single story, busy, strip shopping center with excellent visibility. Convenient to the 710 and 105 freeways. 5 Star Yelp Reviews and Excellent are reputation. 22 Years of Goodwill. Rent is \$2,800/ month. Seller is moving out of the state. Collected approx. \$445,345 in 2017.

THOUSAND OAKS - NEW LISTING - 2 equipped treatment rooms & 2 plumbed not equipped treatment rooms in a **1,348 sq. ft. suite** located in a single story, professional building. Convenient to the 101 freeway. Rent is very reasonable at \$2,207 month. **38+ Years of Goodwill.** 55% Insurance & 45% Cash. High Collection Ratio. **Retiring Seller.** Collected approx. \$184,924.41 on a 16 hour work week in 2017. **Untapped Potential!** 5 Star Yelp Reviews \$99,500. *Accepted Offer - Back up offers encouraged.*

TORRANCE - NEW LISTING - 4 eq. treatment rooms and 1 plumbed not eq. treatment room in a 1,250 sq. ft. suite. Excellent location on a busy street. **38 Years of Community Goodwill.** **Retiring seller** that currently works 30 hours a week. Seller recently brought in an Endo and Perio. Great Staff in place. PPO/ CASH Practice. **Collected approx. \$705,219 for 2017.** *Accepted Offer - Back up offers encouraged.*

UPLAND LOCATION - NEW LISTING - 1,600 sq. ft. dental suite ready to go. This has been an existing dental office for the last 12 years - Seller relocating to his own building. Located next to the intersection in a very busy shopping center, there is excellent signage to the street. This is a space-offering plumbed and ready to go with 5 treatment rooms. Spacious build out - good design, wired for digital. Perfect for someone who wants to start from scratch without going through build-out, or someone in the area that wants an excellent lease. Lease will be approximately \$3,800 a month - and we have an excellent lease negotiator that doesn't charge buyers to assist in getting the best deal possible. \$50,000.

Sold in the last 30 Days:

Long Beach, Montclair, Valley Village, Fountain Valley, Valencia.

SPECIALTY PRACTICES

COSTA MESA PERIO – If you are looking for a Perio office in a beautiful setting, you need to visit this one. Located across from the Newport Golf Course, and close to the Newport Back Bay, this 4 treatment room, 1,200 sq. ft suite is in a frequented two story multi-use building on a busy corner. Excellent visibility with plenty of parking. Dr. works here part time, and the practice has a long history.

HUNTINGTON BEACH PROSTH - NEW LISTING - 4 eq. ops. In a spacious, nicely designed suite located in a newly renovated building with excellent visibility. 30+ years of Goodwill. Seller currently works 2 days a month. Approximately 125 active patients. \$150,000.

LANCASTER PEDO – 8 eq. treatment rooms in a 3,200 sq. ft. spacious, nicely designed suite convenient to the 14 freeway with excellent visibility. 27 years of Goodwill. Lease is \$6,000/month. Landlord is willing to paint the suite and is easy to work with. Suzy Dental Software, Intra Oral Camera, and equipment that averages 0-15 years old. Pedro at this time, but was seeing MediCal – would recommend reactivating with new MediCal schedules coming in 2018. Practice has a history of over \$1MM/yr seeing adults and children. A must see to appreciate!

PASADENA IMPLANT ORIENTED - This is an incredible practice and facility. 4 eq. treatment rooms and 6 plumbed not eq. treatment rooms in a 2,435 sq. ft. state of the art, beautifully designed suite located at a busy intersection. 2nd floor location. Large parking lot. Seasoned, friendly, and knowledgeable staff that caters to the implant patients. Fee for Service. On target for approx. \$976,212 for 2017.

TEMECULA - NEW LISTING - This practice is focused on General and Mini Dental Implant Dentistry. The seller is an instructor in Mini Dental Implants, and can train you if you are not familiar with this technique. About 35% of production is related to Mini Implants. It is a successful niche practice in a great location with low overhead & room for expansion. Convenient to the 15 freeway and located in a busy strip center, there is an upstairs area of about 250 sq. ft. that would be perfect for a private office. On the main floor, there are 3 equipped treatment rooms & 1 plumbed not equipped treatment room for 1,350 sq. ft. downstairs and 250 sq. ft. upstairs for a total of 1,600 sq. ft. suite. Rents for \$3,605/month. Solid, qualified long-term staff. 6 years of Goodwill. Nice design, large windows. 50% cash & 50% Insurance. Collected over \$1.2 Million in 2017. Seller has an opportunity to teach nationally - the price shows he is motivated!

WEST HOLLYWOOD PERIO - NEW LISTING - 4 eq. treatment rooms in a 1,235 sq. ft suite located in a prestigious Medical Tower at the corner. Only Perio in the building. State of the art, modern building offering high-end amenities. Over 40 years of Community Goodwill. Practice specializes in Periodontics, Pinhole Surgical Technique® and Dental Implants. Excellent support staff in place, including chair-side manager, extended hygienist, front desk. 5 Star Yelp Reviews. Would be a great opportunity for two specialists to have a presence in a prestigious building with reasonable rent for the area. Collected approx. \$212,473 on a 2-3 day work week in 2017. Motivated Seller! **\$125,000.**

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PASADENA STORE FRONT LOCATION

Located on major thoroughfare providing excellent exposure and foot traffic attracting an average of 15 new patients per month. This practice offers great potential for the Buyer who will work full time. Seller has elected to work 2-1/2 days a week since she opened the practice in 2007. Collecting over \$263,000 this year on limited work schedule, this practice offers 5 operatories, computerized with Easy Dental software, digital x-ray. Truly a must see opportunity. Call now. Will not last on the market!!!



FEATURED LISTING



RIVERSIDE COUNTY

NEW LISTING

A true GEM, offering over 20 years of Goodwill. The practice is housed in 1400 square foot suite condo in two-story Professional Building. Collecting over \$600,000 in 2017. Seller works 3 days per week, associate works 1 day per week. 25 New Patients per month thru patient referral. Seller does no advertising or marketing which provided Buyer with untapped potential for new patients. The office offers 4 operatories, Digital x-ray, Easy Dental Software and much more. Condo suite and be purchased or leased. For more information, please call.

CORONA

COMMERCIAL PLAZA LOCATION

The office is conveniently located off the 91 freeway providing easy freeway access. Offering two operatories, Pano, Digital X-ray, Open Dental Software and Much more. Ideal opportunity for satellite office or specialty practice. Ample patient parking and reasonable rent terms. Save thousand in build-out cost. \$45,000.00.

LOS ANGELES COUNTY

HACIENDA HEIGHTS

SHOPPING CENTER LOCATION

This leasehold & equipment opportunity is located in well-established shopping center location on Hacienda Heights Blvd, just North of 60 Freeway. Vons Market and Rite Aid are the main anchors stores in the center. The office offers

4 operatories (2 ops fully equipped) in spacious suite with great exposure and foot traffic. Priced below replacement cost at only \$59,500. Will save Buyer hundreds of thousands of dollars in built-out cost. Seller purchased condo suite and moved his patient base to new location. Call for details.

LOS ANGELES

STRIP SHOPPING CENTER LOCATION

Location provides excellent signage and foot traffic. The office offers five fully equipped operatories in 1060 square foot suite. Offering Dansereau chairs and Adec Chairs, Digital Pano, Intra-oral camera and Practice Web software. Five computer work stations throughout the office. Equipment is only (5) years old. Seller moving his patient base to other LA office. Priced below replacement cost, saving hundreds of thousands of dollars in build-out cost. \$82,500.00

LOS ANGELES COUNTY PRACTICE

CITY OF BELL W / REAL ESTATE FOR SALE

Free standing building located on major thoroughfare providing excellent exposure and signage. Easy commute from 710 freeway on highly traveled artery by thousands of daily commuters. The practice offers 6 eq. ops. in 2,194 sq. feet building with ample private parking. This great locations attracts 40 new patients/mo. Digital X-ray, Intra Oral Camera, Practice Web Software and equipment that averages 7 years old. Collected \$440,391 in 2016.

PASADENA

NEW LISTING

Offering over 17 years of Goodwill serving the community. Store Front location on major thoroughfare across

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the street from large shopping center attracting 20 new patients per month. Great signage and exposure. Practice offers 3 operatories in 1000 square foot suite. There is ample free patient parking in the rear of building. Offering reasonable rent and asking only \$150,000.00. Call now, will not last on the market.

THOUSAND OAKS MANAGING DENTIST

Great opportunity for Specialty practice or Satellite practice in prime area. Located on 2nd Fl. of two-story professional building. Seller reduced her 4 day a week practice down to 2 days per week due to injury sustained in auto accident. No longer able to work, hired associate March 2017. The office offers 3 ops, 1 plumbed, digital x-ray, Practice Web software. Collecting \$191,757 in 2016. Referred out all Endo, Oral Surgery, & Perio for past couple of years due to inability to perform regular services.

WEST COVINA SHOPPING CENTER LOCATION

Located on the ground floor of major shopping center. The

office offers 5 operatories, High foot traffic and exposure attracting 75-100 new patients per month. This associate run office has offers digital x-ray, pano and much more. Projecting \$698,948 this year,

ORANGE COUNTY

ANAHEIM DENTAL LOCATED ON MAJOR THOROUGHFARE

REAL ESTATE FOR SALE

Beautiful built-out facility, completed renovated inside and out located on State College Bl. providing excellent exposure and signage. Conveniently located providing easy freeway access from the 91 Freeway, 5 Freeway and 57 Freeway. This office offers 4 operatories (2 equipped), digital x-ray. Sirona Pano and much more. Truly a GEM. A Must See Opportunity!!! **PRICED REDUCED**

ORANGE

COMMERCIAL PLAZA LOCATION

This great opportunity offers 4 operatories, (2 equipped) in nicely decorated 1400 square foot suite in two-story commercial plaza on Tustin Avenue, just south of Katella Avenue. This ideal location provides excellent signage, foot traffic and easy freeway commute. This paperless office offers digital x-ray and equipment is only 10 years old, but hardly used. Seller only working 1 1/2 days per week. The office collected \$94,690 in 2016 on 1 1/2 days week. Call now!! **Priced below replacement cost at \$85,000.00.**

SOUTH ORANGE COUNTY

NEW LISTING

Ideal for someone looking for room to expand. The office offers 6 operatories, 3 equipped in large 2000 square foot suite. Located in professional building in prime area of South Orange County. Practice is computerized, digital x-ray and much more. Priced below replacement cost. This Turn-Key opportunities offers great potential. Call now for details.

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Inland Empire - Shopping Center GRT LEASE GR \$350 5 ops plmb, 3 equipped ABSENTEE SELLER GR \$30k/mo Part time Working Owner DDS will do \$50k/mo.

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Newport Beach - Est 30 yrs, Grossing one million net \$350 to \$400k. Coming up!

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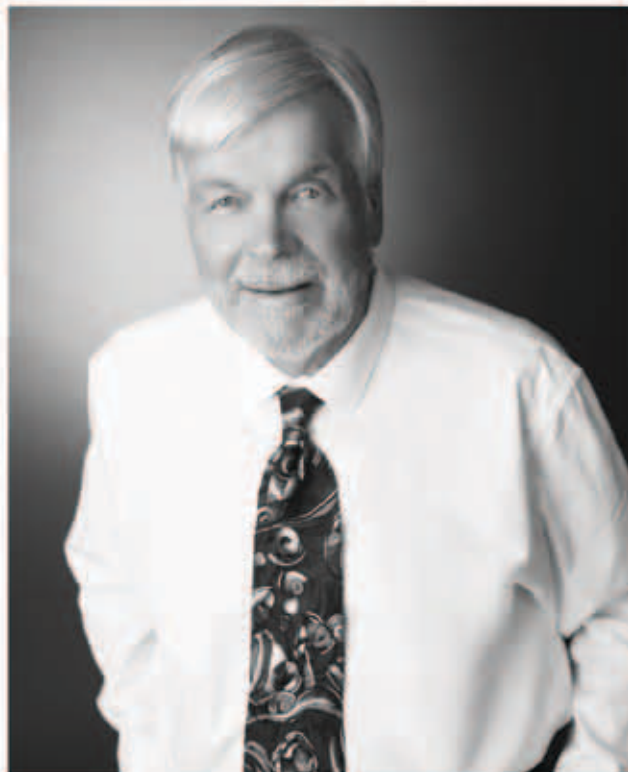
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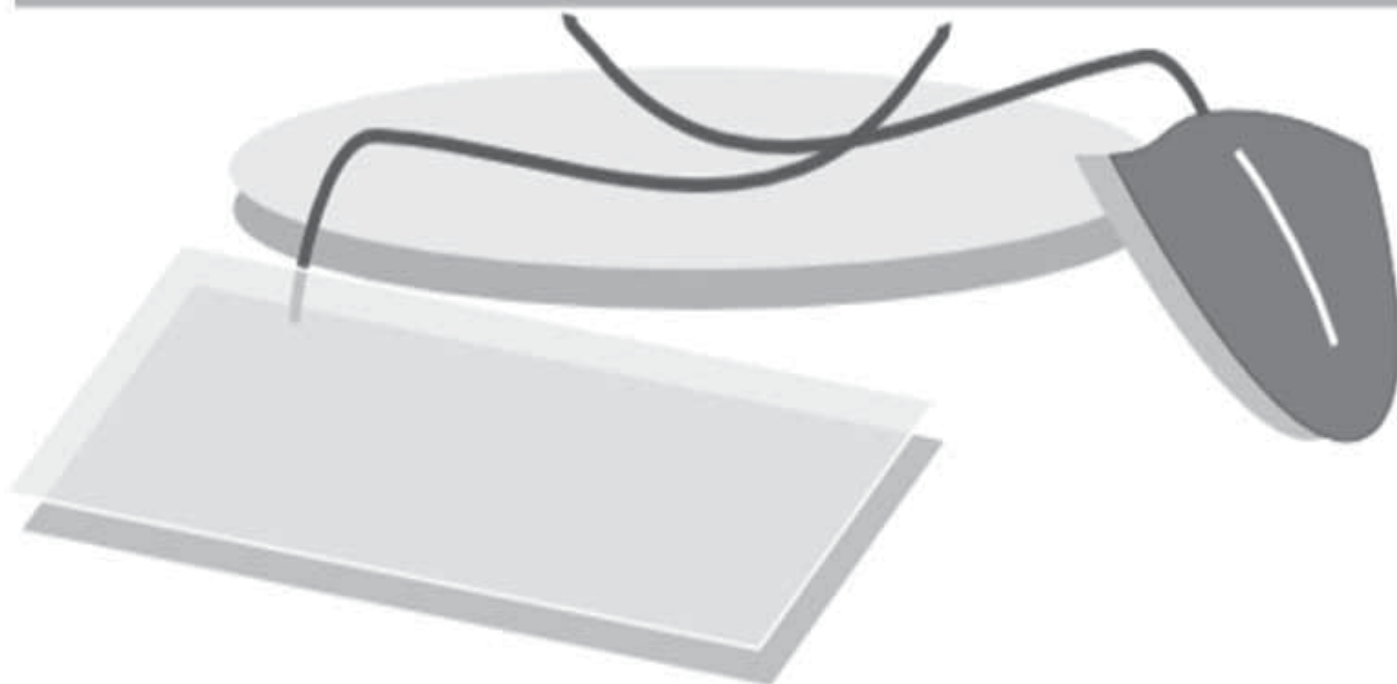
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Newport Beach

Friday, March 9, 2018

Time

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Location

520 Newport Center Dr.
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San Diego

Saturday, March 24, 2018

Time

8:00 am - 12:00 pm

Location

4370 La Jolla Village Dr.
San Diego, CA 92122

Los Angeles

Friday, April 6, 2018

Time

10 am - 2 pm

Location
(TBD)

Orange County

Saturday, April 28, 2018

Time

10 am - 2 pm

Location
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