

THE Dental Trader

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**(NOTE: Only those who received payment for Year 1
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— Upcoming Events —

MARCH 4, 2018 • 8:00-10:00AM

"The New Economic of Dentistry"

XCEL Seminars - Houston, TX

Patrick J. Wood

MARCH 21, 2018 • 6:00-8:30PM

"Ask the Lawyers"

Sacramento District Dental Society - Sacramento, CA

Jason P. Wood



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12 Original WaveOne Gold Files Primary 25mm by Dentsply Tulsa for \$245 thru Paypal. www.socal-rootcanal.com

PERIODONTIST Board certified 20 yrs experience to do all implants, surgeries and All extractions in your office. 5105160027 californiaimplant@gmail.com

FT DENTIST NEEDED in Castro Valley/Hayward. send resume to mary@transdentalgroup.com

Dental air compressor for sale. Double motor. Tech west. Can send photo. Message mlbergeron37@gmail.com. Two years old. Never used. 2100.00.

DigitalPano\$8000obo Instrumentarium OP200 takes awesome clear images/great BW function/Virtual3D rendering "3DLite". \$65K new in 2008 (530)722-5255

A-DEC CART Old style esthetic but perfect working condition A-DEC assistant cart (~\$700). Contact Dr. Wong @ (650)347-7100 or drderekwongdds@gmail.com

NEW Nomad Pro 2 Handheld X-ray - \$6,000 - 2 at this price (818) 282-8202

A-DEC CART A-DEC Cascade 2615 assistant cart for sale (~\$1200). Great working condition. Contact Dr. Wong @ drderekwongdds@gmail.com

ORTHODONTIST NEEDED for private office in San Jose , 2 to 3 days per month , 2 years min experience , please call 818-203-4272

PLACE A FREE AD TODAY! See FAQs page at dentaltrader.com

Dental Office For Sale Santa Rosa A+ Location, Practice & Rental Potential \$1,350,000 email: dentaloffice4salesantarosa@gmail.com

Complimentary Instant SEO Analysis - Scan your site at www.ddsrank.com/freetest. How do you rank?

Almaden Valley. 7 operatories fully equipped dental office for rent. Excellent location reasonable rent. (408)981-5069 or davidnader777@yahoo.com

Root Canals in your office. GP (16 yrs experience) does RCTs in your SF/Bay Area office. Bilingual Eng/Spanish. (415) 895-0477 bayareadds1@gmail.com

Biolase Laser Great Condition! manuf. in 2003, this machine is in perfect running order, we just do not use it any longer. \$1700/OBO Call 530-527-7800

PRACTICE FOR SALE--Chula Vista. GP with 4 equipped Ops. Digital and new Panorex: SDPS: 760-599-7828

NE Calif 2nd office opportunity Attn Chico/Redding area 300k gross 2 day week Building available Flexible seller 530 596 4515

0% Financing for 12 Months! UAC Don't wait! This deal expires March 30, 2018. Call Today (800) 397-6046.

Associate Dentist VaraniSmile Needed 1-2 days per week, \$600 a day or 25% DOE, Turlock, Ca. email resume to drvarani@yahoo.com or call (209)667-8874.

Fresno dental established GP for sale \$179K 4 ops complete digital X-ray sensor & HD Intra-oral cameras. Easy Dental Software. Call (559) 313-1751

Associate Dentist Needed 1-2 days per week, \$600 a day or 25% DOE, Turlock, Ca. email resume to drvarani@yahoo.com or call (209)667-8874.

Dental office looking dentist possible partnership. Immediate hiring, excellent pay. Email your resume mymcitydental777@gmail.com or fax (408) 848-3408

RDA/DA - Looking for experienced, FRIENDLY, and RELIABLE dental assistant to join our team immediately. Email drsonak@gmail.com or call 408-374-1973

ROSEVILLE: Do not pass up on this remarkable opportunity! 2700sf w/ 6 ops. \$300k (EG-788) WPS/800-641-4179

Sacto-Job wanted: Admin. Manager/Consultant/Tx Coordinator plus. Over 10yrs exp. PPO/HMO/Denti-cal. GP, OS, implant, ortho experience. Bilingual. Email: Tiffanyng717@yahoo.com

Dentist needed for nice private practice in Clovis/fresno 2-3 days. Salary: 40% collection. Please call/text 559-575-2266 or email @ hnpamdds@aol.com

AVVO® REVIEW #113: "From the very start [Bob] advised me in a proactive way what to do." Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

NEW Marus Dental Chair - \$3,600 includes install, 3 at this price (818) 282-8202

Orthodontist Needed 2-4 times per month, Turlock, Ca. \$600 a day for 50%, email resume to drvarani@yahoo.com for call (209)667-8874.

Kodak 9000 cone beam, barely used 5 years old, includes warranty and set up, \$29,995. Handpiece Trading Post 800-445-6719

EMERYVILLE: Professional Complex (ADA-compliant). 1740 sf w/ 4 ops & room for 2 add'l \$395k (BC-804) WPS/800-641-4179

Endodontist Needed 1-2 times per month in Turlock, Ca. GP office. \$600 a day or 50%, Email resume to drvarani@yahoo.com or call (209)667-8874.

SAN JOSE: Two Practices being offer at one great price! \$1.4M. Call today for details (DG-790) WPS/800-641-4179

NEW Accutron Ultra PC % meter 4 tank Portable Nitrous - \$3,000, 2 at this price - (818) 282-8202

ENDODONTIST NEEDED IN SACRAMENTO FOR A GP PRACTICE 1-2 DAYS A WEEK MAYBE MORE. 3D CBCT AND MICROSCOPE IN OFFICE. 916-900-7000



Gary Pascua D.D.S., Sales Agent
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Paul Maimone Broker/Owner
CA Broker #01172430

KERN COUNTY

SO. EAST KERN COUNTY - (5) Op comput G.P. **VERY LIMITED COMPETITION!** In a free stand bldg. Bldg also avail. Exposure/visibility/signage. Cash/Ins/PPO. Digital CT Scan, Digital X-Rays, soft tissue laser, & a regular Pano. 2016 Gross Collect \$600K+ on a (4) day wk. (24-25) new pts/mos. (4.5) Hygiene days/wk. Seller Retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY #4 - Pract. & Bldg. for sale. (6) op comput. G.P. & 4,192 sq ft duplex free stand. bldg. on a main thoroughfare with exposure/visibility & signage. (30+) years of Goodwill. Cash/Ins/PPO pt base. Gross Collect \$1.0MM+/yr with no advertising. Eqt'd with digital x-rays, (2) lasers, (2) wands, & Eagle Soft s/w. Refers out most Endo, all Perio, all O.S., all Ortho & all Implant Placement. Seller works (3) days/wk with (2) associates each (2) days/wk. (6+) Hygiene days/wk. Seller is retiring, but is willing to stay on p.t. **[PENDING]**

ARCADIA #3 - Beautiful, newly remodeled, (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K on a (3) day week.

CARSON - (3) op comput. G.P. on a main thoroughfare w **HUGE SIGNAGE!** Newer eqt. Paperless, digital x-rays & pan/ceph. Started from scratch late 2012. Mixed pts. \$2.0K+/mos Cap. Cks. 2016 Collect. \$244K & growing. Seller moving. **MAJOR PRICE REDUCTION!**

GLENDDORA - (3) op comput G.P. (2) ops eqt'd, 3rd op plumbed. Located in a strip ctr, on a main thoroughfare, w excell exposure, visibility & parking. Cash/Ins/PPO w no HMO, no Denti-Cal, no nights & no weekends. Very low overhead. Seller refers out implant place, O.S., some Endo, Perio Surgery & Ortho, & does no advertising. Priced at well below build out & eqt costs. This is a great starter Pract or satellite location. Seller retiring, but willing to help transition. **[SOLD]**

ORTHO PRACTICE WITH (2) LOCATIONS - (#1) in SFV & (#2) IN EAST VENTURA CTY. Collect. approx. \$700K/yr. Cash/Ins/PPO. (14-15) new starts/mos. 45+yrs of Goodwill. 500+ Active pts & 550+ in retainers. **[SOLD]**

SAN FERNANDO VALLEY #10 (CALABASAS) - Located in an Exclusive Area of the Valley. (5) op comput G.P. w high end buildout & decor. Digital x-rays, CT Scan, Laser, Dentrrix s/w & (2 to 5) year old eqt. 2016 Gross Collect. \$1M+. Cash/PPO/Small Amt HMO. Reasonable overhead w high net! **[PENDING]**

SAN GABRIEL VALLEY (upcoming) - (6) op computerized G.P. located on a main thoroughfare in a free standing bldg. Annual Gross Collections approx. \$600K on 3 to 4 days/wk. 60+ yrs of Goodwill. Cash & PPO only. No HMO & No Denti-Cal. Digital X-rays & Pano, Dentrrix, Laser, Siemens eqt. & electric hand pieces. Seller retiring.

SUNLAND - Practice and Real Estate. (3) op comput G.P., Free Standing Bldg., & two additional store fronts for sale. On major thoroughfare w excellent exposure, visibility & pole signage. Cash/Ins/PPO/HMO/Denti-Cal pts. Seller working p.t. Annual Gross approx. \$200K. "Diamond in the Rough." Come build your dream clinic. Seller retiring. **[NEW]**

TORRANCE - (2) op comput G.P./Prost. Pract. 75% G.P./25% Prost. 2016 Gross Collect \$445K+ on an easy (3) day wk. Cash/Ins/PPO. Very low overhead. Digital x-rays. Seller does no advertising. Seller retiring, but willing to transition. **Back on the Market.**

WEST L.A. (MAR VISTA) - Recently remodeled, (4) op comput. G.P. on the very desirable West side. (3) ops eqt'd, 4th plmbd. Located in a strip ctr w excellent exposure. Annual Gross Collect \$250K+ on a p.t. schedule. Growth potential. **[SOLD]**

D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

ORANGE COUNTY

Room for Your Orange County Practice Listing.

RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

SAN BERNARDINO COUNTY

VICTORVILLE - (6) op comput. G.P. (3) ops eqt'd. (3) add. plumbed. Located in a one story prof. bldg. on a main thoroughfare. Cash/Ins/PPO & 10% Denti-Cal. Gross Collections approx. \$275K/yr. 30+ years of Goodwill. Seller retiring. **[SOLD]**

SAN DIEGO COUNTY

CHULA VISTA - For sale or lease. 1,777 sq ft fully built out dental office condo. \$250k worth of tenant improvements. Located in the Otay Lakes/Eastlake area of Chula Vista, in a premier class "A" Medical/Dental/Office building. (1) mile from Hwy 125 - So Bay Expressway. Proximate to I - 805 & Hwy 54. Walking distance to retail and restaurants. Owner motivated. **[NEW]**

CLAIREMONT - (3) Op fully eqt'd comput G.P. Located in a one story prof. bldg. on a main thoroughfare w exposure/visibility. Cash/Ins/PPO/ pts base. (2) year old eqt., Practice Web s/w & Digital X-Rays plus regular Pano. 2015 Gross Collect. \$265K+ on a (3) day wk. **[SOLD]**

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. in a strip ctr. w exposure. (2) Ops eqt'd/3rd plumbed. Digital & paperless. 2016 Gross Collect. \$232K p.t. w no advert. Referring all specialty work. (15) new pts/mos. Cash/Ins/PPO/HMO. Centrally located. Doctor retiring. Fantastic opp. in one of S.D.'s premiere communities. Won't last! **[NEW]**

SAN LUIS OBISPO COUNTY

CENTRAL CA COAST - High producing & very profitable G.P. with Seller work back. (7) op comput. G.P. located street level in a smaller professional bldg. near the downtown business district. 2016 Collections of \$1.6M. Projecting \$1.8M in 2017. Pract. does no advertising. Averages (12) days of Hygiene/wk. Cash/Ins & one PPO. 78+yrs of Goodwill. Digital x-rays & digital Orthopantomograph. Refers out Implant placement, diff O.S., all Ortho, all Perio Surgery and most molar Endo. The two Sellers wish to work back for 8-24 mos. to facilitate a successful transition, & to wind down their careers with less administrative demands prior to retiring. This practice is ready to go to the next level & Sellers are anxious to help. **[PENDING]**

VENTURA COUNTY

NEWBURY PARK/T.O. - (4) ops/(2) equipped. Computerized Turnkey Office (no Charts). Located in a Professional Office Condo. Purchase or rent the condo. Easy fwy access. Prof. designed. Newer P&C eqt, Dentrrix, digital, & set up to be paperless. Priced to Sell! **[NEW]**

OXNARD #9 - Practice and Condo for sale. (3) op computerized G.P. Located on a main thoroughfare. Cash/Ins/PPO/HMO patients. 2016 Gross Collect \$224K+ p.t. \$4K+/mos Cap Cks. Excellent Buy & Combine, Satellite, or Starter. **[SOLD]**

UPCOMING PRACTICES FOR SALE

Bakersfield, Beverly Hills, Carlsbad, Conejo Valley, Culver City, Encinitas, Escondido, Foothills, Glendale, Laguna Hills, La Jolla, Los Angeles, Pasadena, Poway, San Diego, Santa Clarita Valley, Tarzana, Torrance, Ventura Cty., West Covina, West Hills & West L.A.

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SONOMA COUNTY: Multi-Specialist known as the "IMPLANT" Center. Established 16 yrs., 2016 GR \$1.6M, 3.5 days/wk. 2,000 sq. ft. Condo available. HSPPT- Gina Miller 707-391-7048-#CA470

SAN RAMON Great foundation. Collections for 2017 totaled \$575,000. And this was on work schedule averaging 2.5-days a week. 3-ops. Seller can work back 1-day a week to assist in transition. To learn more, go to www.PPSsellsDDS.com and view complete particulars under CURRENT LISTINGS.

LEGAL TIP: Failing to complete annual minutes can destroy your corporation's tax breaks. Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

ORTHODONTIST NEEDED for private office in San Jose, 2 to 3 days per month, 2 years min experience, please call 818-203-4272

WOODLAND: Do not hesitate or this enviable opportunity will fulfill someone else's dream! 2316sf w/ 6 ops. Practice \$650k/ Real Estate TBD (EN-797) WPS/800-641-4179

The First Few Transitions as a New Dentist - Free eBook from Dental CPA Firm. Visit www.onlyfordentists.com to request.

Cecilia Chen, Esq. negotiated a 3-months rent abatement for my practice purchase, giving me the much needed capital during the transition period. - D. Aminov, DMD. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practiceatty.com or www.practiceatty.com.

Our 13th Annual Dental Skills Series in San Jose includes 3 Lectures, Endo, Resorative and Pedo Lectures PLUS a Hands-on Biomimetics course for only \$549 and 28 CEs! Visit www.xcelseminars.com for info.

FREE Patient Texting for 1 Month with practice management software purchase. Offer expires March 30, 2018. Call (888) 241-9922.

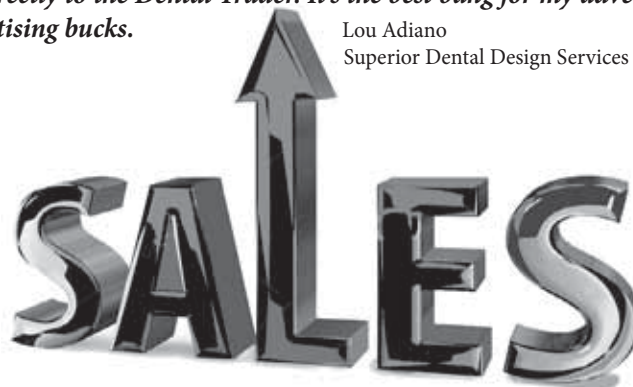
PRACTICE FOR SALE-- RANCHO BERNARDO. Situated in Prof Bldg. at major intersection. 2 doctors share 8 Op office. SDPS: 760-599-7828

GREATER SACRAMENTO - 4 ops, Pano, Digital x-rays, CEREC. 2016 Collections \$1.0M+. Stand-alone building available. HSPPT- Thomas Wagner 916-812-3255-#CA479

Dental-chair share wanted except materials with no monthly to owner but the whole monthly earned from sharer can be divided by some favorable ratios between. Pls reply to Dr.MK at mdkimmgm@gmail.com

I have been advertising with the Dental Trader since 2004. I notice a significant increase in sales that I can trace directly to the Dental Trader. It's the best bang for my advertising bucks.

Lou Adiano
Superior Dental Design Services



Endodontist needed 4 days a month to perform all RCTs in busy Sacramento General Dental office. Please send resume to fondachanelle@yahoo.com

SAN FRANCISCO: Well maintained, multi-level Professional Medical Complex. 1450 sf w/ 5 ops \$250k (AC-782) WPS/800-641-4179

BEST DEAL GOING! The Dental Trader publishes free ads for dentists and staff! Details at <http://thedentaltrader.com/faqs.htm>

We are looking for an Associate Dentist to join our well established General Dental Practice in Modesto. Someone who is highly motivated, self starter and passionate about his/her job! Our goal is to provide high quality care for our patients in a friendly, caring environment. Please forward your resume to tcontreras02@yahoo.com, or call 209-822-6616.

DENTAL PRACTICES WANTED in TRACY, MODESTO, BAY AREA Gross \$700K-1 Mil. Practice. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcfinc.com | LCFPPracticeSales.com

Used low level laser great working condition, 3 extra fibers and 3 Adult glasses plus one pair of Infant glasses, Portable carry case. Asking 7,000. Contact Amy 916-435-9799 or email us at rda@littlefishdental.com

PROSTHODONTIST WANTED-EXPERIENCED Well-established, higher-profile Sonoma County wine country group restorative dental practice seeks additional team member for one day per week. All-on-four experience required. Great earning potential. Email vitae to DDSWanted2018@gmail.com

TIRED OF THE TRAFFIC & INTENSITY OF CITY LIFE, Practice in Eureka for Sale, a slow paced Coastal Community in Humboldt Co. For More Info. email: foyedentistry@gmail.com

Dental Office and real estate for sale in Downtown Chinatown Oakland a few blocks to BART & JL Square. Dentist owned and practiced at this condo for over 30ys. Call 650 520 5130 Saeed broker DRE 00949553.



Now 125 5-star Avvo[®] reviews!

From my first phone call with Robert I was impressed by his knowledge of dentistry and the dynamics involved in dental practice transitions.... The negotiation process with my partner and the attorney representing my partner went smoothly, mainly because both [partnership and practice sale] contracts were comprehensive, well written, and very clear on the terms for both parties.... Robert provided excellent advice and professional service for me during the entire process including the period after all of the contracts were signed [and] was efficient, fair, and has an exceptional understanding of the specialized area of dental practice transitions.

Avvo[®] Review #125
Posted January 14, 2018

Robert W. Olson, Jr., APC

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MONTEBELLO - (6) op comput G.P. located on a main thoroughfare in a free stand. bldg. Annual Gross ~ \$600K on 3 to 4 days/wk. 60+ yrs of Goodwill. Cash & PPO only. No HMO & No Denti-Cal. Digital X-rays & Pano, Dentrax, Laser, Siemens eqt. & electric hand pieces. Seller retiring. D&M Practice Sales 818.591.1401

(310) 831-2377 Cerec Blue Cam & Mill 2011 - Torrance CA Excellent Condition Model D3492 Model D3439 Ivoclar Furnace and Motor including supplies \$25000/obo Lou Mascola D.D.S.

Dental Air Compressor with Drying System, IN STOCK starting at \$3495. Ready to ship your Cash and Carry. Limited to Stock on Hand. Call (800) 423 - 5657 to confirm your model and features, or visit our website WWW.DHPDENTAL.COM for more information.

Buy in/Buy out. Sacramento, mostly upper end PPO. Practice does \$350K per year on a relaxed schedule. Owner refers out some molar endo, all ortho and implant dentistry as well as most third molar exts. Three ops in a dental building nice part of town. drbrianbolstad@comcast.net 916-497-0487

DENTAL PRACTICES WANTED in RIVERSIDE, INLAND EMPIRE High Profit. 20+ new patients/mo. Real Estate desired. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.com | LCFPracticeSales.com

BOARD CERTIFIED ORAL SURGEON WITH OVER 20 YRS EXPERIENCE AVAILABLE FOR STOCKTON-FRESNO. HIGHLY EFFICIENT. FULL SCOPE WITH IV SEDATION 209 626 6366

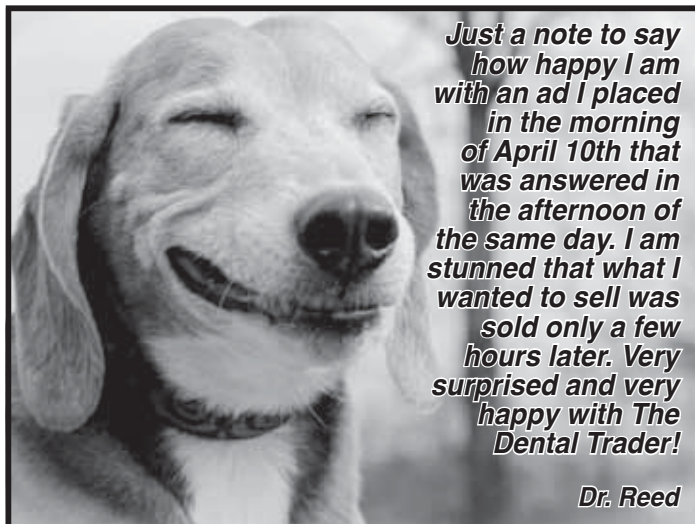
Attention Doctors! Unlicensed dental assistants must complete DBC approved 8 hour hands-on course in infection control, a DBC approved 2 hour course in (CaDPA) and the completion of a CPR course approved by the ARC or the AHA. This is a legislative mandate by the Dental Board to avoid fines. Contact Ms Grant (888)988-2364, MsGrant@ADMInstitute.com

GREATER SACRAMENTO - Perio, 4 days/week, digital x-rays, laser, intra oral camera. Seller work w/buyer for a smooth transition. HSPPT- Thomas Wagner 916-812-3255-#CA480

Ultrasonic Scaler 2 brand new Biosonic tips for ~\$60 each/2 used Biosonic tips for ~\$30 each/2 VectorR&D tips for ~\$20 each drderekwongdds@gmail.com

LEGAL TIP: Buyers: What if you can't get insurance panel privileges for three months? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

ROCKLIN: Continue the philosophy of serving your patients as if they are family! 150sf 3 ops + 1 add'l. \$425k (EN-803) WPS/800-641-4179



Just a note to say how happy I am with an ad I placed in the morning of April 10th that was answered in the afternoon of the same day. I am stunned that what I wanted to sell was sold only a few hours later. Very surprised and very happy with The Dental Trader!

Dr. Reed

Attend our **13th Annual Dental Skills Series** (28 CA & AGD CEs) for only \$549 for 3 Lectures & a Hands-on Biomimetic Restorations course, all on Sundays, in a convenient San Jose location! Visit www.xcelseminars.com for more info.

Horizon Dental Group in El Cajon, CA is expanding and looking for General Dentists and Dental Assistants. Please e-mail your resume to horizondental2000@yahoo.com or fax to (619)440-0719.

SANTA CLARA - STARBUCKS "LIKE" LOCATION! Best exposure in beautiful strip center. Office just remodeled. 5-Ops. 2017 trending \$1+ Million in Collections on 4-days. Perfect platform to operate 6-days a week. Wants to do \$1.5-to-\$2 Million. To learn more, go to www.PPSsellsDDS.com and view complete particulars under CURRENT LISTINGS.

Visit **DentiMax** at the Anaheim CDA show booth #823. Access exclusive discounts when you come by the booth.

SABRE SPRINGS/POWAY - Beautifully appointed (3) op comput. G.P. Located in a strip ctr w exposure/visibility/signage. (2) ops eqt'd/3rd plmb. Digital & paperless. 2016 Gross Collect. \$232k p.t. (15) new pts/mos. Cash/Ins/PPO/HMO. Excellent, centralized location. Dr. retiring. D&M Practice Sales 818.591.1401

OAKLAND (Facility): Perfect layout for Pedo or Ortho. 2800 sf w/ 6 fully equipped ops. Plumber for 2 add'l \$250k (BC-789) WPS/800-641-4179

BOARD APPROVED RDA COURSES Infection Control \$199, Coronal Polishing \$269, Radiation Safety \$380, Pit & Fissure Sealants \$329. Take our RDA Exam prep course & increase your passing rate, only \$150 (written, Law & Ethics), Check our 5 star reviews on Google & Yelp! Space is limited (888) 988-2364 or ADMInstitute.com

DENTAL PRACTICES WANTED in South Gate, Downey, LA & ORANGE COUNTY Freestanding Building. Good Production. 5+ Ops. Sellers call Loc Pham, Broker BRE#01875780. (714)550-7494 practice@lcffin.com | LCFPracticeSales.com



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TRUSTED & ACTIVE BROKER (since 1990)*

We have sold HUNDREDS of Practices totaling several MILLIONS of Dollars!!

PRACTICES FOR SALE—March 2018

MISSION BAY (Bay Park)--JUST LISTED!! Long-established **GENERAL** Practice situated in well-known Professional Bldg. Along busy thoroughfare and close to major freeway. 5 Ops in approx.. 2000 sq.ft. with **NEW** Chairs, Lights and Units. **NEW** Pan-Ceph, digital PA X-Rays PPO and Private Patients.

CHULA VISTA--NEW LISTING!! Owner retiring from 35 year established **GENERAL** Practice, situated on corner of major thoroughfare. High Collections/ High Net! 6 Ops in approx. 2000 sq.ft., with digital X-Rays. Softdent updated 2016. Seller owns Building and there is possible sale in future.

ENCINITAS--JUST LISTED!! Great **LOCATION** along busy street and 1 block off freeway. Situated in strip center with CVS and Smart & Final. Very well-established **GENERAL** Practice has 3 Ops (2 equipped). Digital X-Rays.

CHULA VISTA-- GENERAL Practice and **BUILDING** with 4 equipped Ops. Digital with new Panorex. PPO, Cap, DentiCal and Cash.

RANCHO BERNARDO-- GENERAL Practice (established 6 yrs) situated in Professional Bldg, located on the corner of a major intersection. 2 Doctor office; seller has 4 Ops. FFS and PPO.

SAN DIEGO-- (San Carlos area) **GENERAL** Practice with 3 Ops in approx. 1000 sq.ft., situated in Prof Bldg along Busy street. FFS & PPO with 18 yrs of Goodwill. **VERY MOTIVATED SELLER!**

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Old Practice for sale:Oxnard. Associate for a year, then purchase. 1800sq ft 7 chair med-dental condo. have 3D R100 J Morita with 50 Pt scans to develop into active cases.Ideal for 2 dentists 805-358-7689 New Corp to be established.

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PRACTICE FOR SALE-- MISSION BAY (Bay Park). Established GP situated in Prof Bldg. Lots of NEW Equipment! 5 Ops. SDPS: 760-599-7828

MODESTO: Endodontic Practice & Building. 6 Ops, 2016 GR \$1.2M, 32% overhead. HSPPT-Dennis Hoover 209-605-9039-#CA475

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Dental Practice for Sale Los Angeles County, CA

Beverly Hills - Gross ~\$855K.

- Mix GP & Specialty Practice.
- Mostly Cash/PPO. Some Cap.
- 3 Ops + 1 Plumbed, ~1,000 sf

Bellflower - Busy Intersections

- Starter Office in highly visible strip mall. 8 Ops, ~2,200 sq.ft.

Corona - Real Estate & Dental Practice for Sale!

- Highly visible Freestanding Bldg
- Gross ~\$418K. 4 Ops. ~1,700 sf

El Monte - Gross ~\$1 Mil

- HIGH Production Implants
- GP Office located in strip plaza
- Approx. 60 new patients/mo.
- Mix income. 5 Ops. ~1,800 sf.

Glendale - Gross ~\$559K.

- Seller Retiring. GP with Ortho.
- 4 Ops, ~1,000 sf. High traffic.

Glendora - Leasehold. 4 Ops.

- Central Building in corner of intersection. Close to Fwy 210.

Hawaiian Gardens - Gross ~\$355K.

- Shopping Center. Lots of goodwill.
- 4 Ops + 1 add'l plumbed. 1200sf

Lancaster - Shopping Center

- Gross ~\$225K on 3 days/wk
- PPO/Cash, ~1,300 sq ft

La Puente - Affordable Rent!

- Dental Office for Lease
- 13757 E Amar Rd Unit A
- 4 plumbed Ops, ~1400 sq.ft.

Lawndale - Busy street!

- Equipment & Leasehold
- 5 Belmont Chairs, ~2,240 sf

Long Beach - Shopping Center

- Affordable Rent! ~1,350 sq.ft.
- 2 Eq. Ops + 2 Add'l Plumbed

Los Angeles - Collects ~\$635K

- Mostly Cash, PPO, Denti-Cal.
- 5 Ops + 1 add'l plumbed. 2000 sf

Los Angeles - High Capitations

- Gross ~\$150K on 2 days/wk.
- Low Rent. 4 Ops + 1 plumbed.

Los Angeles - Gross ~\$415K.

- 21 yrs. of Goodwill. Busy street.
- Mixed Patient Base. 5 Ops. 1420sf

North Hills - Shopping Center

- Starter Office w/ Bonus Patients.
- Recently Remodeled. Low Rent.
- Great mix patients. 4 Ops.

Pico Rivera - Real Estate & Dental Practice for Sale!

- ~\$459K Rev. GP. 4 Ops. 1200sf
- Building ~3,800 sq.ft.
- Income Producing Property!

Pico Rivera - Busy Street!

- Reasonable rent. 4 Ops. 1,300 sf

Van Nuys - Shopping Center

- Starter Practice on main street.
- 3 Eq. Ops., Approx. 1,100 sq.ft

Dental Practice for Sale Orange County, CA

Buena Park - Mostly PPO/Cash!

- High Production Office. 3000 sf.
- Corner lot on intersection. 9 Ops

Cypress - Leasehold. Busy Street.

- GP refers out endo, implants
- 6 Ops + 2 plumbed. ~1,900 sf

Garden Grove - Freestanding Bldg

- Corner lot with own parking lot.
- 3 Ops + 1 plumbed. ~1,600 sf

Garden Grove - Busv Street!

- Street Front Location! ~1,700 sf
- 3 Eq. Ops + 3 Add'l Plumbed

Huntington Beach - Leasehold.

- Retired Orthodontist. Low Rent!
- Prestige location on main street.
- Lots of goodwill. 3 Ops, 1,400 sf

Huntington Beach - Low Rent!

- Walks from shopping mall, major anchor stores, restaurants, etc.
- PPO/Cash/Denti-Cal. No HMO.
- 3 Ops + 1 Plumbed, 1180 sq.ft.

Laguna Hills - Retail Shopping Ctr

- Cash/PPO! 4 Eq. Ops, 1,750 sf

Laguna Hills - Shopping Center!

- Starter Office. 4 Ops, 1,500 sf

Westminster - Reduced Pricing

- Major intersections, anchors.
- Reasonable Rent. ~1,600 sq.ft.

Yorba Linda - Strip Mall

- Starter Office. 4 Ops, ~1,200 sf

Dental Practice for Sale Riverside County, CA

Hemet - Major shopping center

- 18+ yrs of Goodwill. 4 Ops
- Reasonable Rent! ~1,200 sf

Indian Wells - Gross ~\$344K.

- Mostly PPO/Cash, some HMO.
- 5 Ops, 1,300 sf. Well maintained.

Dental Practice for Sale San Bernardino County, CA

Crestline - Real Estate & Dental Practice for Sale!

- Corner Real Estate with its own parking lot. 1400 sq.ft. 4 Ops.
- Cash/PPO. No HMO, No Dential.

Fontana - Retail Shopping Ctr!

- Gross ~\$310K. 3 Ops +1, 1250 sf

Rancho Cucamonga - Beautiful!

- Modern Starter Office. 5 Ops
- Busy intersections. Close to Fwy.

Rancho Cucamonga - Cash/PPO!

- Absentee Owner. Gross ~\$273K
- 6 Ops + 1 plumbed, ~1838 sf

Rialto & Rancho Cucamonga

- Large Retail Center. Lots of goodwill. Good visibility.
- **Rancho:** ~2,100 sq.ft., 5 Ops

- **Rialto:** ~3,500 sq.ft., 8 Ops

Dental Practice for Sale Northern California

Berkeley - Cash/PPO!

- GP located in commercial area on main street. ~1,040 sq.ft.

- Approx. 15 patients/mo.

- 3 Eq. Ops + 1 add'l plumbed.

Fairfield - GP collects ~\$500K.

- Cash/PPO! No Denti-Cal, No HMO.
- Walks from retail shopping ctr.

- Refers out some 3rd molar & some difficult Endo cases.

- 3 Ops + 1 add'l plumbed. 1338 sf

Fremont - Gross ~\$535K

- Main Shopping Center.
- Mix Patient Income.

- 7 Ops, 4 Eq. + 3 plumbed.

- Approx. 2,000 sq.ft.

San Francisco - Modern Office

- Spacious Starter Office
- 2,000 sq.ft. Good foot traffic.

- 4 Eq. Ops + 2 add'l plumbed.

San Leandro - Cash/PPO!

- Starter GP located in strip mall.
- Digital, newer equipment.

- Low rent! 1,550 sq.ft. 5 Ops.

San Jose - Desirable Location

- Shopping plaza. ~1650 sq.ft.
- 4 Eq. Ops + 2 add'l plumbed.

San Jose - Remodeled.

- Newer EQ. Mixed income.
- 2 Ops + 1 plumbed. ~1,500 sf

San Jose - Real Estate & Starter Practice for Sale!

- Constructed in 2014.
- Modern. Retail Center.

- 6 Eq. Ops, ~2,500 sq.ft.

Turlock - Shopping Center

- Gross ~\$215K on 5 days/mo
- Cash/PPO! Off Highway 99.

- Refers out endo & oral surgeries.

Vacaville - GP Collects ~\$140K.

- Part-time Starter Office. All phases with some Ortho. 3 ops
- Rarely refers out. ~750 sq.ft.

Dental Practice for Sale Ventura County, CA

Ventura - Busy Main Street!

- Shopping center. High Visibility.
- 5 Eq. Ops. Close to freeways.

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**We expect a record number
of practices to start hitting
the market!!!**

There is no question that the number of interested buyers for dental practices has dropped dramatically in the past two years. Just last week, I had an open house for an East Bay Area practice that I sold about two and a half years ago. Back in 2014, 30 dentists attended the open house. Last week, I had 6 attendees. While I am confident that the practice will sell, the declining interest is astounding. We are also closing escrow this week on a nice Chico practice that took twice as long as it should have to sell. Our practices in the metropolitan areas will almost always sell at expected valuations, but our practices outside of the large cities will take much longer than normal.

What is the reason for this new trend?

FEAR is my explanation for this recent phenomenon. Young buyers are fearful of the current economics of dentistry. They have massive debt from dental school, sometimes approaching \$350K. They are concerned about buying a practice and having Delta cut their fee schedule if they are considering a traditional practice model. They look at corporate dentistry as a safer option.

Corporate dentistry is going into the dental schools and recruiting most of these young dentists before they even graduate. They take the fear out of the equation and offer a stable income. This is a great idea for the first year or two following dental school, but the new grads don't seem to realize that once they garner their speed and confidence, they can take home almost double their income if they produced the same amount of dentistry in their own practice!

The truth is that the best way to pay off your debt is to own your own successful practice! Owners are supposed to make a profit from owning a business. Of course, it has to be a well-run business with a decent patient base.

Buying an existing practice from a retiring dentist with a good patient base the best way to fight that fear!

GREAT OPPORTUNITIES ARE COMING UPON YOU!

Young dentists: Please come back to private practice once you get a couple years of experience! The best part of dentistry is being your own boss, owning your own business and calling your own shots!

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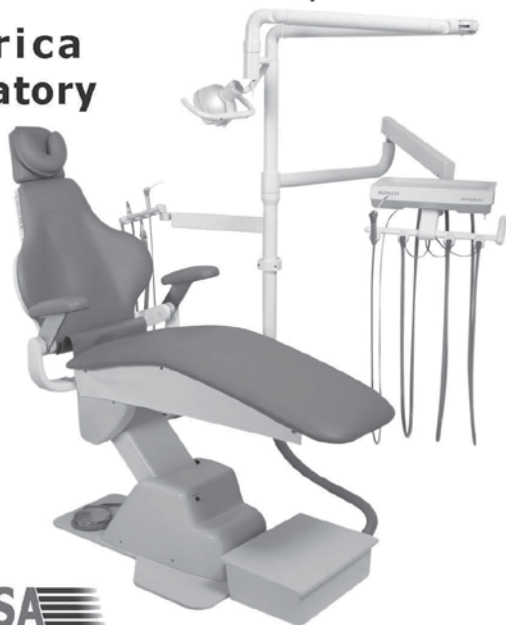
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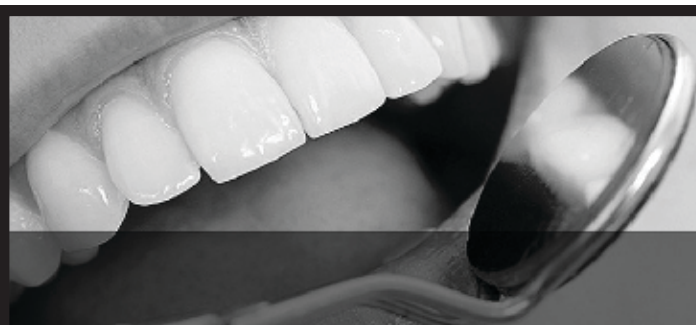
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San Diego / Inland Empire ----- Call Linda at (619) 933-6225.

NEW LISTING: Vista | \$485,000 | 5 ops | Great location in the heart of Vista.

NEW LISTING: Escondido | \$250,000 + \$440,000 real estate | 5 ops | Charming, free-standing building. Great general practice has room to expand!

NEW LISTING: Palm Desert | \$750,000 | 8 ops | General and ortho practice.

San Diego | \$1,250,000 | 5 ops | This is a super-premium, high-tech practice in a prime location!

Inland Empire - Hemet | \$580,000 | 10 ops | Price just reduced! Professional office in a strip mall with great visibility. Seller collected over a million in 2016. Near new upscale developments.

East Lake Chula Vista | \$245,000 + \$609,000 real estate | 5 ops | Spa-like amenities, room to grow.

San Diego Ortho | \$175,000 | Well-established ortho practice.

El Centro | \$170,000 + \$380,000 real estate | 5 ops | Tremendous goodwill with room to expand!

Los Angeles / Orange County ----- Call Jack at (818) 522-9123.

NEW LISTING: Los Alamitos | \$390,000 | 4 ops | 2000 sq ft | Clean, modern office.

NEW LISTING: Fullerton | \$500,000 | 6 ops | 2700 sq ft | Great practice in busy Fullerton! Located just off the main road in large, residential area.

NEW LISTING: Costa Mesa | \$400,000 | 5 (+ 3 ortho) ops | 3000 sq ft | Large general/ortho located in a busy strip mall. Lots of opportunity for growth.

Saugus, Santa Clarita | \$300,000 | 4 ops | 2000 sq ft | Wonderful practice in Santa Clarita!

Long Beach (Bixby Knolls) | \$250,000 | 5 ops | 2000 sq ft | Stand alone practice with room to expand! Great visibility and signage! Huge lab and sterilization, Dexis sensor, great Pelton chairs.

Los Angeles | \$340,000 | 4 ops | 1,100 sq ft | Beautiful practice near Miracle Mile and Beverly Hills.

Canoga Park | \$200,000 | 2 ops | 900 sqft | Lovely small practice. Doctor working 2 days/week.

Rancho Santa Margarita | \$1,300,000 | 8 ops | This beautiful office has it all! Revenue has exceeded \$1.4 million for the last three years. Perfectly laid out ground floor office in upscale Orange County.

Newport Beach | \$200,000 | 4 ops | 1,800 sqft | Beautiful location overlooking the marina!

Costa Mesa | \$650,000 | 4 ops | 1,350 sqft | First floor, recently updated retail location.

North Hollywood | \$340,000 | 4 ops | 1,000 sqft | Sunny and open office in North Hollywood.

Camarillo | \$300,000 | 5 ops | 1,800 sqft | Beautiful practice near vibrant shopping center.

Newbury Park | \$250,000 | 5 ops | 1,954 sqft | Beautiful turn-key plus practice! This listing includes a very small practice. Walk into a gorgeous office with a jump start on building your patient base!

Marina Del Rey | \$460,000 | 4 ops | 2,400 sqft | Enjoy working with an elite clientele!

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Central Coast ----- Call Darren at (805) 878-0633.

NEW LISTING: South San Luis Obispo County | \$1,650,000 | 6 ops | Busy, contemporary, and very profitable! Corner property, great staff, beautiful office. Don't miss this one!

NEW LISTING: Santa Maria - Condo | \$400,000 | 4 ops | Nicely appointed dental/medical space.

NEW LISTING: Northern Santa Barbara County | \$540,000 | 4 ops | Great family practice.

Central Coast Ortho or Pediatric | \$220,000 | 7 chairs | Great opportunity to grow an orthodontic or pediatric 'turn key plus' dental practice on the beautiful Central Coast of California.

Santa Barbara | \$420,000 | 3 ops | Growing mid-sized practice in a quaint, yet busy neighborhood!

Central Coast | \$659,000 | 4 ops | Incredible practice in a great location on the coast!

Central Coast | \$400,000 | 3 ops | Bustling shopping center location! Room to grow within the currently relaxed-pace, 3+ day/week schedule. Features CEREC, 3D conebeam, and digital x-ray.

San Luis Obispo Perio | \$640,000 | 4 ops | Enjoy a fantastic perio practice in an incredible location!

Central Coast | \$950,000 | 3 ops | Beautiful stand-alone building with a stunning interior!

South San Luis Obispo County | \$725,000 | 6 ops | Minutes from the beach!

Central Coast | \$595,000 | 6 ops | Great opportunity to own well located general practice.

Santa Maria | 3 practices | Motivated sellers! Practices are across the street from one another. Great values at \$230,000 (3 ops), \$200,000 (3 ops) and \$89,000 (4 ops) – buy one or all three.

See all our listings on our website: www.integritypracticesales.com

Additional listings in Los Angeles, Santa Barbara County, Santa Maria, Arroyo Grande, and Fresno.

Central and Northern California ----- Call Brian at (805) 714-2115.

NEW LISTING: Redding | \$1,500,000 | 8 ops | Modern and very profitable practice in beautiful Northern CA! Features a cozy reception area and a spacious on-site lab. Near great restaurants, shopping, and stunning outdoor recreation. Real estate available for \$1,000,000.

Kings County | \$800,000 | 4 ops | Growing practice in a rapidly developing community.

Turlock | \$285,000 | 6 ops | Well-established, general dental practice with high-visibility.

Union City | \$450,000 | 3 ops | Room for expansion in this Bay Area practice!

Natomas, Sacramento | \$449,000 | 4 ops | High-traffic location, clean and modern office.

Tulare County | \$995,000 | 6 ops | Leave the big city behind – but not the \$\$ profit!

Bakersfield | \$850,000 | 7 ops | 3,000 sqft | Stunning aesthetics in a high-tech office with 7 masterfully designed and equipped ops. Call Jack at (818) 522-9123.

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SONOMA COUNTY PERIO: 2016 GR \$1,997,000 w/\$978,000 adj. net income. 3,000 sq. ft. Building available. HSPPT-Dennis Hoover 209-605-9039-#CA418

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BERKELEY - Most desirable Berkeley neighborhood practice is 100% fee for service. This Advanced Restorative "spa" practice schedules 4 1/2 days of hygiene with 23 new patients per month. Housed in 1,700 sq. ft. with 4 completely equipped treatment rooms, Dentrrix Software, Digital X-ray, Laser, Patient Education and I.O. Camera. 2015 Revenue of \$1,288,000 with adjusted net of \$494,000. Average age of equipment is 10 years. Owner is relocating out of the area but will help with a smooth transition and ongoing consultation. #CA379- Jim Engel - 925-330-2207

BRENTWOOD - 1,600 sq. ft. with 4 Operatives in a large upscale strip mall. Dentrrix, Digital X-ray, Pano, intra Oral Camera. Endo, Oral Surgery and implants referred out. 4 days of hygiene. Owner willing to work a couple days a week for new owner. 2015 collections \$600K. #CA391- Dennis Hoover - 209-605-9039

CHICO - General Dentistry Practice with 7 Operatives, Dentrrix, Dexis Digital X-rays, Pano, Diode Laser, and 3M True Definition. Practice has been established for over 60 years with current and previous owner. 6 days of hygiene per week. 2016 Gross Receipts of \$715K and Adjusted Net Income of \$212K. Building also available for sale. #CA402- Steve Caudill - 951-314-5542

CLEARLAKE - Well-established 2001 General practice inside a professional building. Approx. 1,600 spacious sq. ft., turn-key facility, 4 OP's with the latest technology: Dentrrix, Dexis, Intra-oral camera, Laser, Surgical Microscope & Panoramic x-ray machine. Over 1,200 patients averaging \$650,000+ in gross receipts. Area is known for its family-friendly, relaxed community. Surrounded by scenic nature "Live where you play" outdoor activities including fishing, hunting, and water sports. Doctor is retiring. #CA457- Gina Miller - 707-391-7048

EASTERN CONTRA COSTA - This small, but very profitable practice is waiting for the right owner to take it to the next level. 2016 Gross Revenue of \$274,000 with 52% adjusted net profit. 3 fully equipped treatment rooms with room to expand in 1,300 sq. ft. Upscale Strip Mall to help draw new patients and very low rent for this market. Average age of the Equipment is 10 years with 5 computer workstations, Softdent PMS, Dexis Digital X-Ray, Intraoral Camera and Laser. Owner is relocating out of state after 18 years at this location and ready to help a first time buyer or existing practice looking for expansion. #CA454- Jim Engel - 925-330-2207

EL DORADO COUNTY - 960 sq. ft. office in Professional building with 4 equipped operatories, intraoral camera, Digital X-rays, and PracticeWorks software. Practice established for 30+ years, 2016 Gross Receipts of \$453K. Neighboring suite of 960 sq. ft. available with 1 year free rent if desire to expand the office space. #CA339- Thomas Wagner - 916-812-3255

EL DORADO COUNTY - 1,200 sq. ft. office with 3 operatories, equipped with Pano, and EZ 2000 software. Dexis digital x-rays in all ops. 2016 Gross Revenue of \$334,600 on 3 day week, has \$300,000 already in 9 months of 2017. Great satellite practice or build into full time practice. This is a nice practice with low rent in an area of little competition. This has always been a three day/wk. practice by semi-retired owner. Owner is ready to retire and has significantly reduced the asking price. Contact me today for details. #CA390- Thomas Wagner - 916-812-3255

ELK GROVE Facility Only Sale - Completely furnished office in a strip shopping center. Seller moved to larger location in Old Elk Grove, approximately 3 miles away. Signage faces Elk Grove Bl., plenty of parking in front of office. A total of 5 Ops with 4 fully furnished. The 4 Ops have touch screen computers, nicely furnished. A separate room has an Orthoprix 8500 Pano unit. The 4 Ops share 2 X-ray units that swing into each Op. #CA411- Steve Caudill - 951-314-5542

FOLSOM - Well-designed, state of the art, Digital, paperless, 2,900 sq. ft. office with 9 equipped Operatives, 1 additional plumbed in standalone building (purchase price \$1.2M) in great location. Intra-oral cameras, Fiber Optics, Schick Digital X-ray, Zoom system, and Eaglesoft software. 2016 GR of \$931K with low overhead on three day work week. Must see to appreciate. Owner relocating. #CA406- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - Seller wants to retire: Practice Price reduced from \$471,000 to \$426,000 while 2017 collections increased over 2016. 2017 = \$629,544, 2016 = \$588,529, 2015 = \$675,875, 2014 = \$659,476. Well-designed, approximately 1,500+ sf office with 4 Operatives, in a beautiful standalone building. Dentrrix software, 2 Schick digital x-ray sensors, new server & CPUs. Very nice practice and building in good location. The building (appraised at \$450,000) is being sold at the same time as the practice. Great opportunity for buyer to have a great practice and own their own building. The building had a complete exterior renovation (Oct. 2016) including all new siding, windows, gutters, trim, and roof. Inside was redone when seller opened his practice. 2017 collections increased over 2016. #CA407- Thomas Wagner - 916-812-3255

GREATER EL DORADO HILLS - Well-designed 2,400+ sq. ft. office with 6 Ops, Digital X-rays, Ortho phos XG 3D Digital pan, Cerec, Picasso Laser, and Dentrrix software. 2015 Collections: \$1.8M. Desirable location. Owner relocating/retiring. #CA414- Thomas Wagner - 916-812-3255

GREATER ROSEVILLE - NEW LISTING - 3 equipped Ops in 4 Op, 1,320sf office. Dentrrix, Dexis digital sensors (2), new computers, \$70K in equipment & technology purchased in 2016. 3 days hygiene. 2017 collections \$481K+ on 20 Dr. hours/wk. #CA490- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Oral Surgery Practice - 5 Operatives in a 2,282 sq. ft. suite. Practice utilizes Digital X-rays and a Pano. 2016 Gross Receipts of \$798K. Selling doctor is retiring. Call for more information. #CA438- Steve Caudill - 951-314-5542

GREATER SACRAMENTO - Approximately 2,000 sq. ft. leased office with 6 operatories in great location. Practice is equipped with Intra-oral camera, Digital X-rays, Laser, CEREC, and Eaglesoft software. 2016 Gross Receipts of \$934,829. Established for over 20 years. Owner retiring. #CA455- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - 1,200 sq. ft. leased office in great neighborhood with 4 Operatives, equipped with Intraoral Camera, Dexis Digital X-ray, Dentrrix software. 2016 GR \$435K on 3 day work week. Practice established for over 30 years. #CA456- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - Orthodontic Practice - 2,140 sq. ft. leased office with 4 bays, established for 20 years and the only Ortho office in the community. Equipped with intra-oral camera, non-digital Pan/Ceph, Laser, and OrthoTrac software. 2016 GR of \$640,000. Solid 3 day/week practice with opportunity for growth. Owner retiring. #CA458- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW LISTING - GP practice w/4 ops, pano, digital x-rays, Cerec. Seller refers out Ortho, Endo, Perio, Oral Surgery, and implant placement. 2016 Collections \$1.0M+. Standalone building selling with practice. #CA479- Thomas Wagner - 916-812-3255

GREATER SACRAMENTO - NEW PERIO LISTING - Greater Sacramento Perio practice in professional building. Well-established, 4 days/week practice, has digital x-rays, laser, intra oral camera. Seller relocating, but is willing to work with buyer for a smooth transition. #CA480- Thomas Wagner - 916-812-3255

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SACRAMENTO - 1,567 sq. ft. office with 4 equipped operatories, 1 additional plumbed, established for 25+ years. 2016 Gross Receipts of \$680K on a 4 day work week. Equipped with an Intra-Oral Camera, Digital X-ray, Pano, and Carestream software. Owner is retiring. #CA441- Thomas Wagner - 916-812-3255

SACRAMENTO - General Practice: 40+ year established practice in a professional building in a central Sacramento location. 1,000 sq. ft. with 2 equipped Operatories, 2 additional plumbed. DentalMate software. #CA332- Thomas Wagner - 916-812-3255

SACRAMENTO - Very nice, updated 3 Op office with Eaglesoft software. Located in single story bldg. on mid-central Ave. in Sacramento. Rent less than \$1,900 per month. Practice priced to sell at less than 50% of collections. Seller Retiring due to health issues. #CA400- Thomas Wagner - 916-812-3255

SACRAMENTO - 1,200 sq. ft. stand-alone office with 3 equipped Operatories, Intra-Oral camera and Patient Base software. Practice established 40+ years, owner retiring. #CA408- Thomas Wagner - 916-812-3255

SACRAMENTO - Price Reduced: practice selling for approximately 61.19% of 2017 collections. 1,150 sq. ft. office with 4 operatories. Equipped with Intra-Oral camera, Dexis digital x-ray, and Carestream software. Established over 30 years, 2017 Gross Receipts of \$558,890. #CA424- Thomas Wagner - 916-812-3255

SAN FRANCISCO - General Practice: This highly regarded practice has an exceptional ground floor location and practice history in the heart of the Financial District. 5 treatment rooms with room for a 6th in 1,700 sq. ft. 2015 Gross Receipts of \$1.2M with Adjusted Net of \$480,000. 5 days of Hygiene, Dentrrix/Dexis and 12 workstations, Laser and open floor plan with high ceilings throughout. Owner will work back 1-2 days per week if buyer desires. 36 years in practice, 26 years at this location. #CA357- Jim Engel - 925-330-2207

SAN FRANCISCO: FINANCIAL DISTRICT - Periodontal Practice and Condo Unit. This four op office in downtown San Francisco has gross receipts of \$714,000 and a net income of \$363,000 in 2014. The seller is selling his condo unit occupied by his practice. The condo unit has 1,160 sq. feet with a northwest exposure and beautiful view. Excellent opportunity to work and own your own office space in the downtown area of one of the world's most vibrant cities. #CA274- Dennis Hoover - 209-605-9039

SAN JOSE - GP Chart Sale: Saratoga Avenue lease cannot be renewed and owner wants to retire! 2015 GR of \$550,000.00 on two and a half day work week. Selling all Active and Historical Charts. Computers and some equipment also for sale if needed. Enhance your current practice with an influx of patients and revenue. #CA330- Jim Engel - 925-330-2207

SAN RAMON - Beautiful office on one of the busiest corners in the city. General Dentistry for Children and Adults with an emphasis on Children boasts 5 treatment chairs including a private operatory in 1,700 sq. ft. 2016 revenues of \$440,000 on minimum 2 day work week due to illness, but great history in past years. Dentrrix PMS with Paperless Charts, 9 workstations, Digital Sensor and Digital Pan in a light and bright atmosphere. Seller willing to stay on to help with introductions and beyond. If you like kids, you'll love this practice! #CA439- Jim Engel - 925-330-2207

SONOMA COUNTY - Wine Country Practice and Condo in the beautiful Sonoma County town. Owner is retiring after 46 years of stable growth in this great community. 2016 Gross revenue of \$680,000 on a 3 day work week with 3 days of hygiene. 3 fully equipped treatment rooms with Panoramic X-Ray, Intra Oral Camera and Soft Tissue Laser in approx. 950 square feet. Office utilizes Datacon PMS with 2 computer workstations. Condo is also for sale at market rate or owner will provide a favorable lease. Please call soon or lose out on this great business opportunity and affordable living. #CA463- Gina Miller 707-391-7048 or Jim Engel 925-330-2207

SONOMA COUNTY - This Sonoma County Multi- Specialist practice is known as the "IMPLANT" Center. Established for 16 years with 2016 Gross receipts above \$1.6M on a 3.5 day work week. The seller owns both the stand-alone Condo and Practice located in a highly desirable professional complex. Since 2008, Periodontist owner has been operating and marketing as a group practice bringing in general dentist to support the center's full-mouth restorative business model, one-stop shop. The group practice is turn-key with 6 fully equipped operatories including the latest technologies; LANAP, Digital Pano, Dexis and Dentrrix w/12 workstations. Seller is offering a STRONG TRANSITION PLAN selling both the practice and 2,000 sq. ft. Condo. Doctor is retiring. #CA470- Gina Miller - 707-391-7048

SONOMA COUNTY - Highly desirable General Practice established over 36 years in Sonoma Wine Country, Santa Rosa. Street exposure of the 2,415 sq. ft. office helps drive 13 new patients per month and nearly 8 days of Hygiene per week. 5 fully equipped treatment rooms with updated equipment and ongoing remodeling has kept this beauty sparkling! 2016 Revenue of \$1,315,000 with average adjusted net of 45%. The office utilizes "Dentrrix" PMS with 12 workstations and digital sensors. Real Estate is also for sale and buyer will be treated to a smooth transition from the retiring owner. #CA444- Gina Miller - 707-391-7048

VACAVILLE - 1,400 sq. ft. leased office established 25+ years, with 4 Operatories, equipped with intra-oral camera, Dexis Digital X-ray, and Dentrrix software. 2016 GR of \$807,000 on 3 1/2 days/week. Owner is retiring. #CA416- Thomas Wagner - 916-812-3255

VALLEJO - Great Family Practice near the Fairgrounds and Amusement Park is waiting for a buyer that can take it to new heights. 4 fully furnished treatment rooms in 1650 sq. ft. with below market rent, Digital X-Ray, Digital Pan and 7 computer workstations. 2016 Gross Revenue of \$567,000 with 40% adjusted net income. Eaglesoft PMS with Paperless Patient Charts. Average age of Equipment is 4 years. 3 1/2 days of Hygiene and booked out 6 months in advance. Act fast, this will not last long! #CA469- Jim Engel - 925-330-2207

WALNUT CREEK - NEW LISTING - This wonderful neighborhood practice has flourished since 1948, 34 years under present ownership. 4 treatment rooms in approx. 1,260 square feet with EZ Dental Software, 8 computer workstations and Dexis Digital Sensor. Average age of the equipment is 10 years with some items newer. 2016 revenue of \$633,000 on a four day workweek with an adjusted net profit of 45%. Floor to Ceiling windows overlook a creek and trees and makes the interior look and feel like the outdoors. Sellers are retiring and will help buyer with a very smooth transition and a very fair long term lease. #CA473- Jim Engel - 925-330-2207

WINE COUNTRY - NORTHERN CALIFORNIA - PERIODONTAL PRACTICE. Located in the beautiful wine country of Northern California, the 2016 receipts were \$1,997,000 with a \$978,000 adjusted net income in this 3,000 sq. ft. office space. Building is also for sale. Sellers are retiring but will remain for the transition. #CA418- Dennis Hoover - 209-605-9039

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CENTRAL CALIFORNIA

CENTRAL COAST - NEW LISTING - Endodontic Practice with 3 Operatories equipped with Zeiss microscopes, Digital x-rays, Paperless, Cone Beam CT, and PBS Endo Software. 2016 Gross Receipts of \$1.1M+ with \$633K Adjusted Net Income. Hurry, this opportunity to live and practice in the beautiful Central Coast will not last. #CA489- Kerri McCullough - 949-300-0312

FRESNO - Office is located in the North Fresno Area on a main thoroughfare. Collections for the last 3 years have averaged \$1,505,000 with an adjusted taxable income of \$900,000 plus each year. 4 days of hygiene. Owner is retiring. Priced for an expedient sale. Delta PPO but no HMO'S. #CA445- Dennis Hoover - 209-605-9039

MODESTO - Great history for this Central Valley gem. 35 years at this location, 4 years with current owner who is relocating to the Bay Area. Gross Revenue of \$706,000 on 4 day work week. Great lease rate in 1,100 sq. ft., 3 completely equipped treatment rooms including computer workstations, Dextrix PMS and Dexis Digital Sensor, Fiber Optics and Laser. Updated interior and high end building on the main thoroughfare. A great practice for a first time buyer or satellite practice for existing owners. #CA451- Jim Engel - 925-330-2207

MODESTO - NEW LISTING - ENDODONTIC PRACTICE AND BUILDING: Beautiful 6 op free standing office building on a main thoroughfare. Microscopes, CBCT and Endovision software. 2016 receipts \$1,249,642. 32% overhead. Space available for additional treatment rooms. Owner will stay for transition. #CA475- Dennis Hoover - 209-605-9039

MODESTO - General Dentistry Practice: This office had receipts of \$918,000 in 2015 with net of \$441,000. The practice has 4 days of hygiene, Digital X-rays, Paperless Dextrix Software, and no associates. 27 years in same location. The office is approx. 2,800 sq. ft. in a two tenant free-standing building. Owner is retiring. #CA380- Dennis Hoover - 209-605-9039

SOUTHERN CALIFORNIA

BAKERSFIELD - General Dentistry Practice with 6 Ops, 5 equipped, located in a duplex building with great signage in front. 2016 GR of \$509K with room to grow as most specialty work is referred out. This is a PPO/Denti-Cal practice, no HMO. #CA459- Kerri McCullough - 949-300-0312

BURBANK - Beautiful practice available for a quick sale with long-term staff and over 28 years of goodwill. 3 Operatories in 1,650 sq. ft. with 3 days of hygiene and digital X-rays. Located in a great Burbank building close to downtown. 2017 Gross Receipts of \$477K. #CA464- Kerri McCullough - 949-300-0312

CENTRAL ORANGE COUNTY - General Dentistry Practice with 4 Ops has 3 days of Hyg./wk and 50+ years of goodwill with retiring seller plus previous owner. Practice utilizes Intra-Oral Camera and Pano. Great upside - most specialty procedures are referred out. 2016 GR of \$358K. #CA442- Thinh Tran - 949-533-8308

CHINO - NEW LISTING - This General Dentistry Practice with 3 Operatories utilizes CareStream Dental software and has 40+ years of Goodwill. Practice is located in a professional building near new home construction with very affordable rent and 2.5 days of hygiene per week. 2017 Gross Receipts of \$338K with \$126K Adjusted Net Income. #CA453- Kerri McCullough - 949-300-0312

FULLERTON - General Dentistry Practice with 5 Ops, 3 Equipped, is located in a shopping center. PracticeWorks, CEI Digital X-rays, 4days of Hyg./wk. Retiring seller has 30 years of Goodwill. 2016 GR of \$633K. #CA453- Kerri McCullough - 949-300-0312

GREATER LOS ANGELES AREA - Periodontal Practice - 5 Ops, Dextrix, Digital X-rays, Laser, Intra-Oral Camera. Great referral base, 34 Years of Goodwill. 2016 GR of \$712K with \$304K Adj. Net. #CA173- Kerri McCullough - 949-300-0312

LA QUINTA - General Dentistry practice with 8 Ops in Shopping Center at La Quinta's busiest intersection, 25 years goodwill. Last year's GR \$1.59M, Adj. Net of \$435K. PPO/Cash only, seller works 4 days/wk. with specialist working 1 to 2 1/2 days/mo. State-of-the-art, Digital. Great Opportunity, seller retiring. #CA425- Steve Caudill - 951-314-5542

LAGUNA BEACH - General Dentistry practice with 4 Ops, 3 Equipped is now available in beautiful Laguna Beach. Practice features Dextrix G4, Dexis Digital X-rays, and is paperless. 2016 GR of \$344K and 2017 on track to increase significantly. #CA443- Thinh Tran - 949-533-8308

LANCASTER - This downtown General Dentistry practice with 9 Ops is located in a free-standing building. Practice utilizes EagleSoft, Digital X-rays, Microscope, CBCT machine, and Digital Pano. 2016 GR of \$593K and \$166K Adj. Net. Building also for sale. #CA437- Kerri McCullough - 949-300-0312

LOS ANGELES - NEW LISTING - Endodontic Practice with 27+ years of Goodwill is now available. This highly profitable practice features 4 Ops, 3 Equipped with microscopes and digital x-rays. Seller has long-term relationships with referring doctors and will help buyer with smooth transition. 2017 GR of \$692K and Adj. Net of \$433K. #CA485- Kerri McCullough - 949-300-0312

MANHATTAN BEACH - NEW LISTING - Facility Only Sale - This 4 Operatory office has a modern design in a great Manhattan Beach location near retail and residential. Includes computers, furnished Ops, Lab equipment, Zoom Bleaching light, curing lights, 2 X-ray heads. Move-in ready, just bring your patients! #CA467- Thinh Tran - 949-533-8308

NEWPORT BEACH - General Dentistry Practice with 3 Ops is located near the hospital and features EagleSoft, Digital X-rays, and Digital Pano. 52 years of Goodwill with seller and previous owner. 2016 GR \$401K. #CA452- Kerri McCullough - 949-300-0312

ORANGE - NEW LISTING - General Dentistry practice with 30+ years of Goodwill is now for sale in Orange. Near hospitals and other medical/professional suites. 4 Ops, Dextrix, Dexis digital x-rays, and Intra-oral camera. 2017 GR \$308K with \$152K Adj. Net. #CA487- Kerri McCullough - 949-300-0312

ORANGE COUNTY - Endodontic Practice in a highly desirable city with 3 Ops, 2 Equipped, Cone Beam CT, Microscope, Digital X-rays, and a paperless TDO system. 28 years of goodwill with a very strong referral base. 2016 GR of \$603K and \$309K Adj. Net. #CA466- Kerri McCullough - 949-300-0312

ORANGE COUNTY - General Dentistry practice with 4 Ops located on a busy street with plenty of foot traffic. 40+ years of goodwill, 9 years with present doctor. Practice utilizes OpenDental with XDR Digital X-rays. 2016 GR \$533K with \$179K Adj. Net. #CA440- Kerri McCullough - 949-300-0312

PALM DESERT - General Dentistry Practice with 8 Ops, 3,200 sq. ft., 2016 GR \$1.1M, Digital X-rays, nice location, building has signage. Owner plus 3 Associates work in the practice. #CA426- Steve Caudill - 951-314-5542

PALM SPRINGS - General Dentistry Facility with 4 Ops, 3 Equipped. Seller is practicing here only 12 hrs./wk. and there are patients in the practice, included in asking price. PracticeWeb, Digital X-rays. #CA429- Steve Caudill - 951-314-5542

PALM SPRINGS - This General Dentistry practice with 4 Ops has 30 years of goodwill. Good location, Doctor wants to remain and work part time if possible, 2015 GR of \$549K. #CA351- Steve Caudill - 951-314-5542

RIALTO - General Dentistry Practice and historic free-standing Building for sale. Over 50 years of Goodwill. Dextrix and Intra-oral camera. 2016 GR of \$253K. Seller is retiring. #CA421- Kerri McCullough - 949-300-0312

RIVERSIDE COUNTY - NEW LISTING - This General Dentistry Practice with 4 Ops is turn-key with a beautiful design. In a single story professional building that houses the practice and one other suite with signage. Practice utilizes Dextrix, Digital X-rays, and is paperless. 2016 GR of \$688K with \$223K Adj. Net. #CA471- Kerri McCullough - 949-300-0312

SAN FERNANDO VALLEY - NEW LISTING - Large General and Multi-Specialty dental practice is now available in the San Fernando Valley. 13 Ops plus an open bay Pedito room with 4 chairs and a separate waiting room, 3 x-ray tech areas with a total of 6 chairs and a digital Pano. Full porcelain lab on site, multiple sterilization areas and much more in 8,019 sq. ft. Practice utilizes EagleSoft and has a total of 18 hygiene days per week. GR of \$3.6M+ with \$952K Adj. Net. #CA488- Kerri McCullough - 949-300-0312

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SAN PEDRO - General Dentistry with 4 Ops has been est. 6 years with EagleSoft, Digital X-rays and 6 year new eq. **SOLD** Office is bright and spacious with a modern design. 2016 GR of \$519K and Adj. Net of \$157K. #CA449- Kerri McCullough - 949-300-0312

SANTA ANA - General Dentistry practice with 4 Ops in a shopping center on a busy corner. Plenty of signage from two sides of the building. PPO/Denti-Cal practice. 2016 GR of \$434K with \$199K Adj. Net. #CA460- Kerri McCullough - 949-300-0312

SANTA BARBARA - This General Dentistry Practice is in a beautiful creekside location. Established for 40+ years with 4 Ops in 1,500 sq. ft., 2,600 active patients, and 7 days of hygiene per week. FFS/Delta Premier only. 2016 GR were \$955K on a 4 day work week. #CA291- Kerri McCullough - 949-300-0312

SIERRA MADRE - *NEW LISTING* - General Dentistry practice with 3 Ops has been established 50+ years, 20 with our retiring seller with long-term staff and strong hygiene program. Seller refers out all specialty procedures, room to grow! 2016 GR of \$364K with \$100K+ Adj. Net. #CA481- Kerri McCullough - 949-300-0312

SOUTH BAY, LOS ANGELES AREA - *NEW LISTING* - General Dentistry Practice with 4 Ops, 3 Equipped, is located near the beach and utilizes Easy Dental, Digital X-rays, Digital Pano, and CBCT. 60+ years Goodwill. Practice has 7 days of Hyg./week. GR \$1M+ and 270K Adj. Net. #CA461- Kerri McCullough - 949-300-0312

SOUTH PASADENA AREA - General Dentistry practice located in a great corner shopping center on main street with signage. 5 Ops, 4 equipped, 23 years of Goodwill. Digital X-rays. Great opportunity. 2016 GR \$408K. #CA436- Kerri McCullough - 949-300-0312

TEMECULA - *NEW LISTING* - This General Dentistry practice is located in a retail center with 3 Equipped Ops, and 1 add'l plumbed for expansion. 14+ years of Goodwill, Dextrix, PPO practice, no HMO, and most specialty procedures are referred out. 2016 GR of \$281K with room to grow. #CA474- Kerri McCullough - 949-300-0312

TEMECULA - General Dentistry Practice with 5 Ops, 4 Equipped in beautiful wine country. Practice Web, Digital X-rays, Pano. 2016 GR \$548K and \$241K Adj. Net on a short 3 day week. #CA430- Kerri McCullough - 949-300-0312

UPLAND - General Dentistry with 3 Ops (4th Op. is used as office), is located in a shopping center with 30 years of Goodwill. 2016 GR \$324K. Great opportunity. Hurry, this one won't last. #CA450- Steve Caudill - 951-914-5542

UPLAND - *Facility Only* - 4 Ops, 3 equipped, all brand-new equipment. Includes Open Dental software with 4 workstations, hand instruments, handpieces, all large equipment needed and some patients. #CA434- Thinh Tran - 949-533-8308

VALENCIA - This General Dentistry Practice with 5 Ops, 4 Equipped, 1 Plumbed, E4D, Dextrix, Dexis, and is paperless. 29 years of Goodwill, long-term staff, and 4 days of hyg./week. 2016 GR \$723K with \$358K Adj. Net. #CA413- Thinh Tran - 949-533-8308

WESTERN SAN FERNANDO VALLEY - Pediatric Dentistry - In an upscale location, this 4 Op practice features EagleSoft, Intra-oral camera, and a Pano. 9 years of goodwill, professional building near hospital. 30 NP/mo. #CA399- Kerri McCullough - 949-300-0312

YUCCA VALLEY - General Practice for sale. 5 Ops, Retiring seller works a 4 day week with 27 years of Goodwill. Office condo also for sale if desired. 2016 GR \$586K. #CA423- Steve Caudill - 951-314-5542

SAN DIEGO

BONITA/CHULA VISTA AREA - *NEW LISTING* - General Practice with 8 Ops. The office is open 5 days with 9 days of hygiene per week. SoftDent, Dexis, Pano, I/O cameras, and Laser. The patient base is comprised of FFS, Indemnity, and PPO patients. Most specialty work is referred out to specialists. This practice is going to move quickly. #CA476- Russell Okihara - 619-694-7077

INLAND NORTH COUNTY SAN DIEGO - 5 Op General/Prosthodontic Practice, EagleSoft, Digital X-rays, Intra-oral Cameras, Planmeca 2D Digital Pano, and E4D machine. Great location with 26 years of Goodwill. 2016 GR \$802K with \$316K Adj. Net. #CA432- Russell Okihara - 619-694-7077

LA JOLLA - *NEW LISTING* - Facility Only- 3 Operatories, General Practice is being sold as a Leasehold, it is currently staffed and with a patient base. Located in a Professional Building with free patient parking, Practice utilizes Open Dental, Priced for Quick Sale! Turn-Key ready. #CA482- Russell Okihara - 619-694-7077

LA JOLLA - *NEW LISTING* - 7 Ops, 6 Equipped, Dextrix software with Digital X-rays, 3D Scanner, and Intra-Oral Camera. 4 days of Hygiene per week and the GR are \$738K with \$264K Adj. Net on a 4 day work week. 60 years of goodwill, 29 with current owner. Most specialty procedures referred out. This is a great location to live and work. #CA477- Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO - *NEW LISTING* - General Dentistry Practice in a retail center on a busy corner. 6 Ops, Digital X-rays, and Dextrix in a 2,400 sq. ft. suite. Retiring doctor has 17 years of Goodwill and also does Ortho, Cosmetic Dentistry, and Implants as well as bread and butter dental procedures. 2016 GR of \$1.3M+ with \$658K Adj. Net and 6 days of hyg./wk. #CA468- Russell Okihara - 619-694-7077

NORTH COUNTY SAN DIEGO - 5 Op General Practice, PPO/FFS, Spacious and Clean, Prof. Bldg, Convenient Location, Dentist Retiring. GR of \$453K with low overhead. #CA354- Russell Okihara - 619-694-7077

SAN DIEGO - *NEW LISTING* - Central San Diego: Excellent Opportunity, cutting-edge practice with 6 fully equipped Ops. Well-established, professional building with ample and convenient parking. Open 5 days per week and has 8 days of hygiene per week. EagleSoft and is digitized with Schick dental sensors along with a Cone Beam Pano, CEREC, Intra-Oral Cameras, and Dental Lasers. FFS, Indemnity and PPO. Most specialty work is referred out to specialists. 2016 GR \$2M+ with Adj. Net of \$658K. #CA483- Russell Okihara - 619-694-7077

SAN DIEGO - This General Practice is in a great location, features 3 Ops, EagleSoft, and Digital X-rays in a Professional Building. The space is shared with another dentist, utilizing some common areas. 2016 GR of \$322K. #CA404- Russell Okihara - 619-694-7077

OUTSIDE OF CALIFORNIA

CENTRAL OAHU, HAWAII - *NEW LISTING* - Family-oriented rural General Dentistry Practice with 3 Ops, Digitized X-Rays, Pano, and Innova. Seller accepts PPO and Medicaid and will be retiring. 2016 GR of \$923K with \$322K Adj. Net. #HI109- Russell Okihara - 619-694-7077

CENTRAL COAST, OREGON - This well-established 1,080 sq. ft. office with 3 fully equipped Operatories is located in a great Central Coast location with a vibrant local community. Equipped with Digital X-ray and Daisy software. Doctor refers out all Endo, Surgery, and Period Surgery. Building also available for sale. Owner is retiring. #OR106- Valerie Higgins - 209-627-9347

HONOLULU, HAWAII - 5 Op General Dentistry Practice in the Pearl City/Waipahu area, Dextrix, Pano, Dexis, Laser. **SOLD** Great Location with ample parking. Highly-profitable, Rare opportunity. #HI108- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Dentistry Practice with 4 Ops Plumbed, 2 Equipped, Easy Dental, Excellent Location with Ample Parking, 811 Sq. Ft., Dentist is Retiring, Excellent Opportunity, Priced for Quick Sale. #HI106- Russell Okihara - 619-694-7077

HONOLULU, HAWAII - General Dentistry FFS/PPO Practice. 6 Ops plumbed, 4 Equipped, Dextrix. Excellent location with great visibility. Established for 30 years. 2015 GR of \$921K with \$314K Adj. Net. #HI105- Russell Okihara - 619-694-7077.

MAUI, HAWAII - *NEW LISTING* - General Dentistry Practice with 3 Ops, Innova, equipped with a Planmeca Panoramic X Ray, excellent location and patient base, dentist retiring, seller is motivated. #HI107- Russell Okihara - 619-694-7077

OAHU, HAWAII - General Dentistry. 3 Ops, Dextrix, Dexis Digital X-rays, located in a shopping center. Established for 28 years, on most major PPOs. GR over \$350K. #HI102- Russell Okihara - 619-694-7077

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General practice
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Restorative dental practice
Seller retiring
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2,000 square feet
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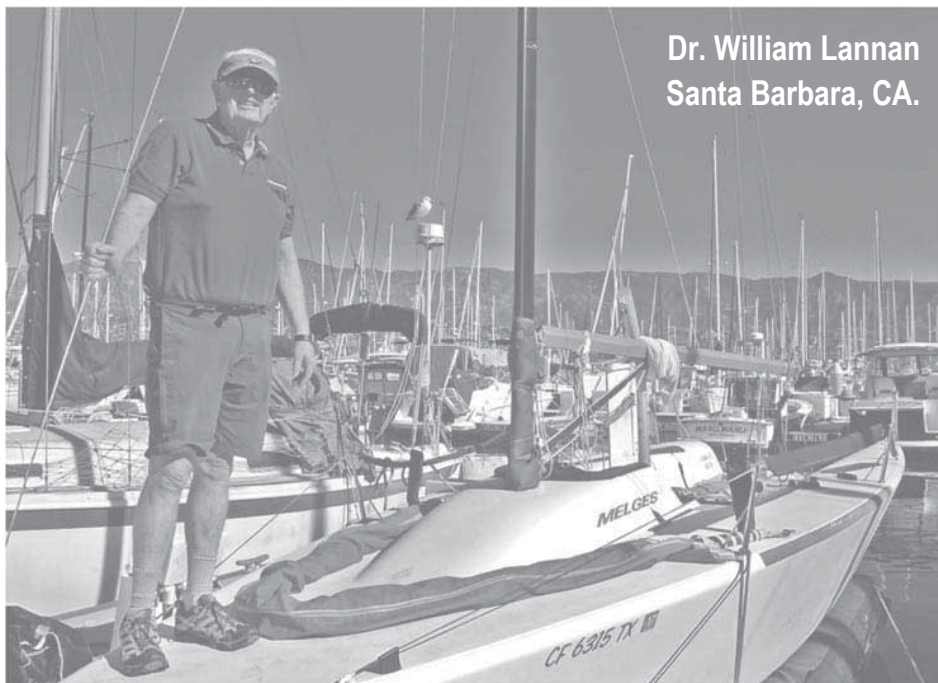
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BC-741 DANVILLE (FACILITY): Move in Ready facility to build the practice of your dreams! ~ 1600sf w/ 3 fully equipped ops **\$165k**

BC-758 PLEASANT HILL (FACILITY): Gorgeous décor & remarkable location! 768 sf w/ 2 ops **\$35k**

BC-789 OAKLAND (Facility): Perfect layout for Pedito or Ortho. 2800 sf w/ 6 fully equipped ops. Plumber for 2 add'l **\$250k**

BC-793 BERKELEY: 2-story Prof Bldg. 1382 sf w/ 4 ops & professionally designed for flow **\$475k**

BC-804 EMERYVILLE: Professional Complex (ADA-compliant). 1740 sf w/ 4 ops & room for 2 add'l **\$395k**

BG-724 RICHMOND: Spacious office w/ enormous growth potential! 2000sf w/ 4 ops **Practice \$138k / Real Estate \$700k**

BG-762 EAST BAY: Stellar, high Quality practice consistently generates ~ \$3M annually. 3000 sf w/ 6 ops **\$1.99M**

BG-734 ANTIOCH: The perfect place to work, live and play! Located in desirable professional neighborhood. 1,323 sf w/ 4 ops. **\$315k**

BN-777 OAKLAND: Providing a full spectrum of quality dentistry to a wide range of patients. 1,297sf w/ 3 ops. **\$295k**

CC-798 PETALUMA: Partially equipped dental office for lease. Only \$2500/mo for 1400 sf! **Call for Details!**

CG-616 NAPA: State-of-the-Art practice. Seller moving out of state! **\$425k**

DC-786 LIVERMORE Facility: Move In ready & recently updated! 2380 sf w/ 3 fully equipped ops. Plumbed for 3 add'l **\$190k**

DC-812 REDWOOD CITY Facility: Reasonable rent and great landlord! 740 sf w/ 3 fully equipped ops **\$100k**

DG-635 CASTRO VALLEY: Excellent location & stellar reputation! Solo Group Practice **\$650k**

DG-756 LOS GATOS: Rare & Remarkable Opportunity in affluent community! 920 sf w/ 3 ops **\$275k**

BAY AREA CONTINUED

DN-693 SAN JOSE Facility: Attractive & spacious! Faces one of the city's major thoroughfares. 1080sf w/4 ops **\$95k**

DN-713 CASTRO VALLEY Lease: Well maintained, attractive, "Move-In Ready" dental office. 1500sf w/ 5ops **Call for details!**

DG-723 SAN JOSE: The practice exceeds \$1.2mil in collections annually! 1,450 sf w/ 5ops. **\$850k**

DN-771 SOQUEL Facility: The perfect place to sink down roots, raise a family & build an empire! 1100sf w/2 ops + 1 add'l. **\$50k**

DN-774 FREMONT: This opportunity has it all and awaits your talent and skill! 1,150sf w/3 ops + 1 add'l **\$150k**

DG-785 SANTA CRUZ: Known for its amusement park & beach boardwalk, this community has much to offer! 1000sf w/ 4 ops. **\$245k**

DG-790 SAN JOSE: Two Practices being offer at one great price! Priced to sell at **\$1.4M. Call today for more details!**

DN-796 SAN JOSE: This well-oiled general practice w/ *emphasis on treating Pediatric patients!* 3473sf w/10 ops + 2 add'l. **\$550k**

NORTHERN CALIFORNIA

EC-729 GREATER SACRAMENTO AREA: Seller retiring! FFS Practice and Real Estate Available!

EG-722 ROSEVILLE: On track to collect \$1.5M in 2017 with increased profit compared to last year! Price Reduced even though collections are increasing! 1919sf w/ 4 ops **\$1.05M**

EN-664 SACRAMENTO Facility: Great corner location, excellent visibility & easy access! 2300sf w/ 4 ops. Now Only: **\$30k**

EN-702 SACRAMENTO: Long-established practice w/ emphasis on preventative dentistry! 1600sf w 4 ops + 1add'l. **\$450k Real Estate \$325k**

EN-708 SACRAMENTO: Family-oriented practice with appreciative & loyal patient base. 1600sf w 4 ops + 1add'l. **\$150k**

EN-747 CITRUS HEIGHTS Facility: Be the only dental office in this attractive, popular Retail Shopping Center! 2200sf w/5 ops + 6 add'l. **\$100k**

EN-749 LINCOLN: Come sink your roots down and enjoy a fantastic lifestyle which can't be beat! 1877sf w/4 ops + 1 add'l. **\$320k**

EN-755 FOLSOM: A perfect location, envied by all! Enjoy an amazing quality lifestyle in this thriving city. 1200sf w/ 4 ops. **\$175k**

EN-768 WEST SACRAMENTO: family-oriented practice, equipped with updated technology! 1612sf w/4 ops. **\$275k**

EN-791 SO. SACRAMENTO CO: Highly esteemed practice to an adoring & appreciative patient base! 1950sfw/ 5 ops. **\$450k**

EG-788 ROSEVILLE: Do not pass up on this remarkable opportunity! 2700sf w/ 6 ops. **\$300k**



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

NORTHERN CALIFORNIA CONTINUED

EN-800 SACRAMENTO: Awaiting your talent and skill to take it to the next level! 1200sf w/ 4 ops. **\$150k**

EN-797 WOODLAND: Do not hesitate or this enviable opportunity will fulfill someone else's dream! 2316sf w/ 6 ops. Practice **\$650k/ Real Estate TBD**

EN-803 ROCKLIN: Continue the philosophy of serving your patients as if they are family! 150sf 3 ops + 1 add'l. **\$425k**

FC-650 FORT BRAGG: Family-oriented practice. 5 ops in 2000sf, 6 npts/mo **\$350k for the Practice & \$400k for the Real Estate**

FN-754 SO. HUMBOLDT: If you love the lure of sea air, a relaxed lifestyle & charm of coastal living, then look no further! 1500sf w/ 3 ops + 1 add'l. **Now \$150k!**

GC-472 ORLAND: Live & practice in charming small town community. 1000sf w/ 2 ops. Seller Retiring **\$160k**

GG-454 PARADISE: 2550sf w/ 9 ops. 40 yrs goodwill! Amazing Opportunity! **\$450k**

GN-717 YUBA CITY: Seller Retiring. All reasonable offers considered. Building available for purchase! 2400sf w/ 5 ops **\$475k**

GN-746 YUBA CITY: State-of-the-Art Equipped! **Includes the latest technology in CBCT Imaging.** Real Estate also available! 1600sf w/ 3 ops + 1 add'l. **Practice \$480k/ Real Estate TBD.**

GG-769 REDDING AREA: Offering a full spectrum of general dentistry and total care! 2700sf w/ 6ops. **Practice \$390k, Real Estate \$540k**

GN-799 PARADISE: This remarkable opportunity is undeniably too good to be true! 1800sf w/ 4 ops. **Practice \$375k, Real Estate \$325k**

HG-732 GRASS VALLEY: Seller retiring. Well established practice. 1250sf w/ 3 ops. Real Estate also available. **\$215k**

HN-280 NORTHEAST CA: Only Practice in Town! 900sf w/ 2 ops **\$60k**

HN-618 SIERRA FOOTHILLS: Seller Retiring! Huge opportunity for growth by increasing office hours! 750sf w/ 2 ops **\$65k**

HN-740 SHASTA CO: Warm, caring atmosphere that is magnified by the exceptional, long-term staff. 2400+sf w/ 5 ops + 1 add'l **\$475k**

HN-773 SUTTER CREEK: Located in an area known for beautiful scenery, excellent wine and rich history! 1536sf w/4 ops + 1 add'l **\$195k**

HN-794 GOLD COUNTRY/CALAVERAS CO: The perfect place to raise a family and practice dentistry. 2300sf w/2 ops + 3 add'l **\$100k**

CENTRAL VALLEY

IC-468 SAN JOAQUIN VALLEY: High-end restorative practice! 6 ops in 2500+sf office. Call for Details! **\$425k**

IG-687 TURLOCK: Established quality practice - remarkable opportunity! 2000sf w/ 5 ops **\$298k**

IN-764 STOCKTON: Well-established, fully computerized, paperless, digitalized practice just waiting for your talent & skill! 5,000sf w/10 ops **\$267.5k**

CENTRAL VALLEY CONTINUED

IN-776 STOCKTON: Step right in and you won't miss a beat in this long-established, quality practice! 1046sf w/2 ops add'l. **\$25k**

JG-753 VISALIA: Pedito/GP Practice AND Real Estate Available! Stellar reputation, 30 pts w/ 15 hyg pts daily! Spacious 2600 sf office! **Call for Details!**

JG-778 FRESNO: What a steal. Consistent collections over \$600k with cash flow over \$300k!! 1452 sf w/ 4 ops **\$328k**

JH-770 MERCED AREA: Stellar family-oriented practice with a loyal, stable patient base! 1250sf w/ 4 ops. **\$410k**

SOUTHERN CALIFORNIA

KC-678 LOMPOC & SANTA MARIA: Practice in this prestigious building in desirable central location. 3 ops, 980sf **\$800k**

SPECIALTY PRACTICES

AC-748 SAN FRANCISCO Perio: Practice in this prestigious building in desirable central location. 3 ops, 980sf **\$800k**

AC-759 SAN FRANCISCO Endo: Union Square. 1190 sf w/3 ops (plumbed for 1 add'l) **\$495k**

BC-784 CENTRAL CONTRA COSTA CO Perio: Seasoned Staff. Office runs like well-oiled machine! 3 ops **\$395k**

BC-783 EAST BAY Ortho: Thriving practice & long-term stable staff and patients! 2392 sf w/ 7 chairs/bays **\$550k**

BN-801 SAN RAMON Ortho: Don't wait or you may miss out on this spectacular opportunity of a lifetime! 1865sf w/ 5 chairs/bays. **\$775k**

IC-543 CENTRAL VALLEY Ortho: 1650sf w/ 5 chairs in open bay & plumbed for 2 add'l. Strong referrals and PT base **\$125k**

HG-763 GRASS VALLEY Ortho: Avg 30+ pts per day. Newer retail Shopping Center **\$210k**

JG-757 VISALIA Perio: Keep implants in house and imagine the growth possibilities! 9 hygiene days per week! Rare Gem! 2,000 sf w/ 5 ops **\$395k**

KG-779 SAN CLEMENTE Ortho: Huge growth potential by expanding relaxed work week! 2896 sf w/ 6 open bay chairs **\$325k**

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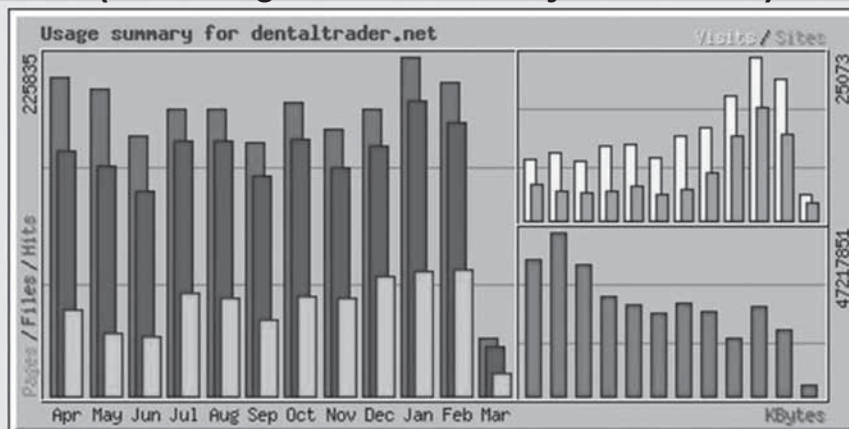
VALUATIONS | SALES | CONSULTING

DDS Rank Doubled Our Website Traffic

"Just out of curiosity, I tried the free automated website evaluation from DDS Rank. I instantly got a highly detailed report showing our site's strengths and weaknesses. I don't speak "BINARY" and some of the jargon was "over my head" so I contacted the company and was amazed to learn that the "corrections" would not entail lots of expensive blogging, social site

activity, uploading of videos, adding secondary websites and paying for Google ads (like most SEO companies recommend). Instead DDS Rank recommended a half dozen programming changes to our website. I forwarded their instructions to our webmaster (this was mid-April 2016) and was told to give it six months to take effect. Look at our server logs now!

(Server log statistics in early March 2017)



Summary by Month										
Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytes	Visits	Pages	Files	Hits
Mar 2017	6331	5456	2545	641	2592	3340946	3848	15273	32738	37987
Feb 2017	7448	6507	2991	773	13197	18872257	21645	83769	182216	208553
Jan 2017	7285	6325	2657	808	17187	25868895	25073	82371	196086	225835
Dec 2016	6157	5363	2572	617	12824	16711146	19137	79747	166280	190867
Nov 2016	5924	5053	2162	474	7191	24454475	14241	64878	151599	177733
Oct 2016	6298	5514	2141	420	4792	26890591	13027	66386	170958	195254
Sep 2016	5613	4860	1689	323	3965	23829358	9711	50686	145824	168404
Aug 2016	6163	5487	2088	376	5360	26412057	11679	64741	170116	191070
Jul 2016	6159	5490	2195	370	4428	28593593	11492	68061	170205	190958
Jun 2016	5777	4525	1312	305	4167	37958864	9150	39372	135773	173326
May 2016	6571	4919	1354	330	4420	47217851	10238	41992	152497	203715
Apr 2016	7045	5439	1899	311	5445	39060766	9341	56978	163171	211377
Totals						319210799	158582	714254	1837463	2175079

After almost 6 months to the day we saw a 33% increase in traffic and it continued to climb consistently. After eight months our monthly traffic is up nearly 2.5 fold! From an average of 10,000 visitors to 25,000 visitors a month. That's doing NOTHING but changing some basic stuff on our website to make us more search engine-friendly. In fact, the revisions were so simple to implement, our webmaster didn't even charge us for them.

I am not in the habit of endorsing our advertisers and personally believe most SEO companies are selling snake oil but I cannot argue with server log stats. If you haven't tried the free automated website review well, it may be costing you money. DDS Rank never tried to sell us anything...we came to them and the results speak for themselves. I am still in shock."

Bruce Carter, Publisher
The Dental Trader

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LEGAL TIP: Does your attorney have "big law" experience outside the practice sales bubble? Attorney Robert W. Olson, Jr., APC, 888.963.1120, www.trans.dental.

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SONOMA COUNTY: 2016 GR \$680K, 3 days/week. 3 Ops, 960 sq. ft., Condo for sale or lease. Pano X-ray, Intra-Oral, Soft Tissue Laser, Datacon PMS. HSPPT- Gina Miller 707-391-7048-#CA463

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Cecilia Chen, Esq. always made herself available to answer our questions, many times getting back to us in the middle of the night to make sure everything was addressed. –Rita and Frank Woo, DDS. Call us for a complimentary consult. Toll Free: 855-850-4111, Cecilia@practiceatty.com or www.practiceatty.com.

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536

SONNOMA COUNTY'S ROHNERT PARK 2017 collected \$1,050,000 reflecting nice growth over 2016 which collected \$940,000. Profits exceeded \$500,000 for the second year in a row. 6-days of hygiene. There shall be no change in fees for the Successor. To learn more, go to www.PPSsellsDDS.com and view complete particulars under CURRENT LISTINGS.

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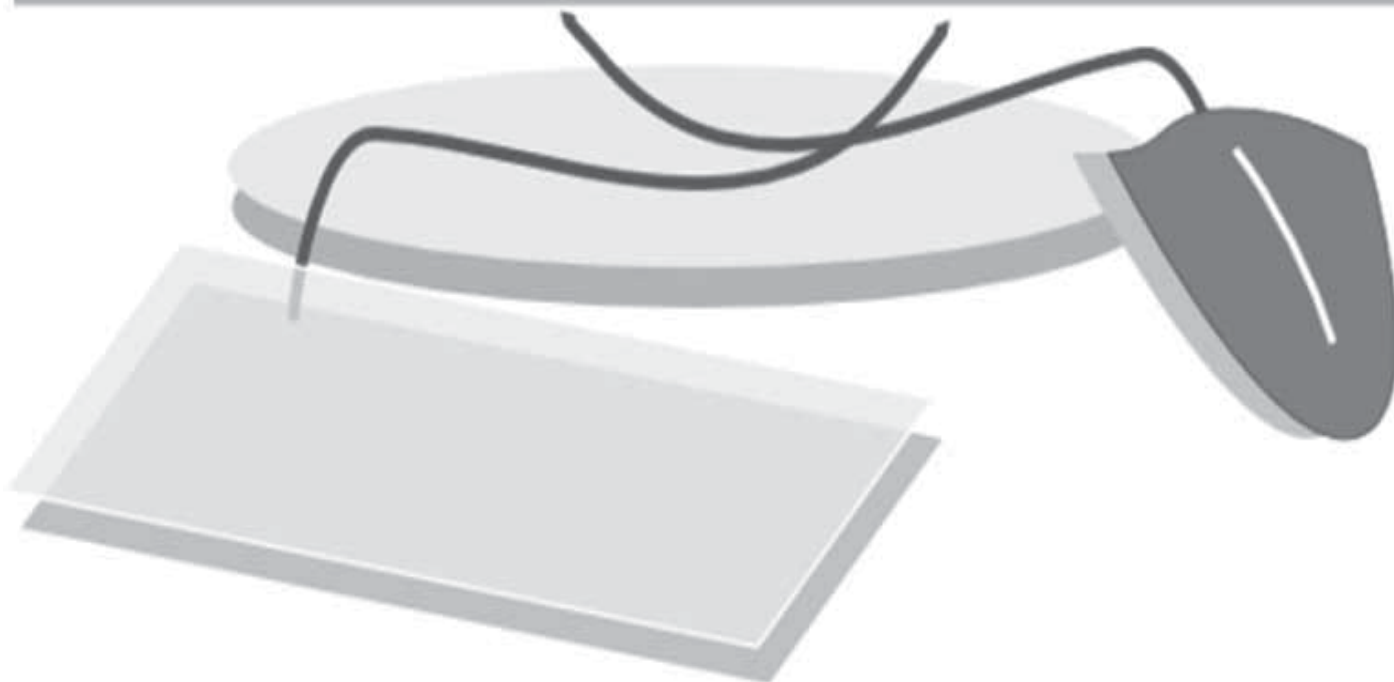


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- 6137 SOUTH SACRAMENTO AREA** Growing practice topped \$1.5 Million in collections in 2017 with very strong profits. 6-days of Hygiene. 6-ops, digital and paperless. Great location.
- 6136 SAN RAMON** Great foundation here. Collections for 2017 totaled \$575,000. And this was on a work schedule averaging 2.5-days a week. 3-ops. Seller can work back 1-day a week to assist in transition.
- 6135 SONOMA COUNTY'S ROHNERT PARK** 2017 collected \$1,050,000 reflecting nice growth over 2016 which collected \$940,000. Profits exceeded \$500,000 for the second year in a row. 6-days of hygiene. There shall be no change in fees for the Successor. New homes being built nearby.
- 6133 SAN RAMON'S BISHOP RANCH** Beautiful 4-op, computerized and digital office. Located in the Bishop Ranch Medical Center. Bring Business Plan. Great addition to existing network. Full Price \$150,000
- 6132 UNION CITY** \$420,000+ invested here. Very high end for great patient experience. 3-ops. 6-ops (4th available), Panorex, completely networked and digital. \$600,000+ in revenues.
- 6129 FOSTER CITY / SAN MATEO** Wish to infuse your practice with quality patients? Out-of-network practice collected \$500,000+ in 2017 on part-time schedule. Seller and Hygienist shall relocate into Buyer's practice to transition patients. Full price \$100,000.
- 6128 LOS GATOS AREA** Capitation & PPO. 3-Adec equipped ops, Pano, Digital charting. Collects \$420,000+ year. Available Profits of \$190,000 in 2016. Full Price \$225,000
- 6125 OAKLAND'S LAKESHORE VILLAGE** Collections average \$735,000 per year. High income zip code with well employed Millennials next door. 10+ new patients per month. Digital and paperless.
- 6124 SAN RAMON** 100% Out-of-Network. 5-Ops. 6-days of Hygiene. \$700,000 per year performer.
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Lakshmy Sudeep, DDS, San Jose

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Gagan Kohli, DDS, Newark

"Ray, you were keen to match me with the "right" practice. You discouraged me from purchasing a practice you had for sale because you felt it didn't fit me. While other agents were force-feeding practices on me, you searched for the appropriate one. When this practice came on the market, you contacted me. You told me that you had the one I was looking for. You were absolutely right!"

Joel Boriskin, DDS

"When it comes to buying a dental practice, you have so many doubts and uncertainties. But working with the right people makes it an easier task. I purchased a practice which Ray Irving listed and the details he put into the Prospectus were amazing. He is such a great professional and always gives you his honest opinion. I believe if you are buying a dental practice listed by Ray, half of your anxiety should be gone already. It's such a pleasure working with him, performing the due diligence, resolving the Letter of Intent, securing financing, going through escrow, the closing and even after the closing. He takes care of both the seller and the buyer. If I am selling a practice in the near future, I will not think twice and will immediately call Ray."

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PPS is not a Fortune 500 Company.

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It is about having the time and attention to properly devote to each engagement.

When you place your practice "For Sale", you will feel vulnerable. To assist you during this anxious period, you need to feel secure knowing that the requisite care and attention is being implemented so you can make the proper decisions.

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***PPS does not wish to be the biggest.
We simply strive to be the best!***