

# THE Dental Trader

VOL. 10 NO. 5 • MAY '13  
So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836  
Fax: 949-498-1198 • DentalTrader.com

**FREE ADS FOR DENTISTS  
& STAFF!**

*Buy, Sell or Trade all things Dental*



## Digital System @ Half Price

Call EZ2000 for your free in-office Demo: 800-273-5033

**BBB**  
A+ Rated

### \* EZ 2000 \*

1. Best Digital System for the money
2. Rated A+ by the BBB
3. In Business for 28 yrs
4. Thousands of References

Video Demo @  
[www.ez2000digital.com](http://www.ez2000digital.com)

### Superior Quality Digital System

Hi-End digital x-ray sensor  
Rounded corners and edges  
Waterproof - Sterilizable  
Superior Imaging Software  
Contrast & Spatial Resolutions

### EZ 2000 #1 Rated Dental Software Highlights:

Fully Digital Imaging, Eclaims with attachments, Perio Charting, Chair-side Chart Notes, Prescriptions, Credit Card Processing; Interface with automated cloud based patient communication system utilizing text messaging and eMail for appointment confirmations, reminders, patient care, referrals, eCards, marketing, monitoring overdue patients and more! Newly revised EZ 2000 Appt. Scheduler: Easy to understand; Packed w/powerful scheduling tools; Drag and Drop to move appts.; Color coded slots showing appt. status such as: Unconfirmed, Confirmed, Arrived, In room, Treatment Billed, No Show, Cancelled; 4 columns shown at once; Unlimited total columns; Redesigned to Schedule and immediately Bill afterwards; See schedule by Provider or by Chair; Schedule by 10 or 15 minute slots. Obtain patient benefits in seconds with optional integrated Benefit Service by Trojan Professional Services.

### Complete Digital System

Includes Everything you need for The Digital Exam Room:  
Digital X-ray Sensor, Imaging Software, Intra-Oral Camera,  
Dell i5 Computer & Monitor, Mobile Cart, EZ 2000 Billing Software, Perio  
Charting, Onsite Installation, Full day In-Office Training, Technical Support.

only **\$9,995** Reg: \$19,990

[Additional Exam Rooms only \$1,750]



Intra-Oral  
Camera



Dell Computer,  
Monitor & Cart

- Lease to buy @ \$230/mo.
- Zero Down
- Zero Payment for 90 Days
- Then Pay \$230 for 60 mos.
- One Dollar Buyout

Are you buying a dental practice?  
Contact us for a **FREE LETTER OF INTENT** negotiation.

THE MOST *important decision*  
OF YOUR CAREER.

ARE YOU SURE YOU HIRED THE  
*best legal counsel*  
TO PROTECT YOU?



*We* have represented more  
dentists in buying and selling  
their practices than any other  
law firm in the country.

**WOOD & DELGADO**  
ATTORNEYS AT LAW



*"Thank you for all that you have done for dentistry and for Dentaltown.  
You have added so much value and wisdom to so many dentists."*

HOWARD FARRAN DDS, MBA  
FOUNDER & CEO OF DENTALTOWN.COM

### REPRESENTED OVER 4,000 DENTISTS

Practice Acquisitions/Sales • Partnerships • Business Transactions  
Lease Negotiations • Estate Planning • Transitions

800-499-1474 • 800-511-2138 fax  
[www.DentalAttorneys.com](http://www.DentalAttorneys.com)

*Look online for upcoming seminars in your neighborhood!*

Buy it! Sell it!! Trade it!!!

### THE AUTHORITY IN DENTAL LAW



Jason P. Wood & Patrick J. Wood  
*Attorneys at Law*

Wells Fargo Practice Finance

## Let's talk about your future

WELLS  
FARGO

Whether you're preparing for ownership or planning for growth, working with experienced professionals who understand the business of dentistry can help you navigate the path ahead with confidence. We offer:

- Customized practice financing to help acquire, start or expand your practice
- Complimentary business planning tools, educational resources, and personalized practice support

We're here to help. Contact us for a complimentary consultation and ask for your free Practice Success Planner.

**Sina Mansouri**

1-855-544-0245

**Jason Schneller**

1-888-220-7321

**Sandy Vargas**

1-855-405-2107

Or visit us at [wellsfargo.com/dentaltrader](http://wellsfargo.com/dentaltrader)

**ADA** | Business Resources™  
Connecting dentists with business solutions

ADA® is a registered trademark of the American Dental Association. ADA Business Resources™ is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

All practice financing is subject to credit approval.  
© 2013 Wells Fargo Bank, N.A. All rights reserved.  
Wells Fargo Practice Finance is a division of Wells Fargo Bank, N.A.

Free Practice  
Success Planner



**Cerec 3** for sale. In great condition! 12,000. Email [njydd620@yahoo.com](mailto:njydd620@yahoo.com).

**MONTCLAIR** SPECIAL OPPORTUNITY-- PPS Professional Practice Sales 714-832-0230.

**zoom luminator** like new..7 are available. please call 408-921-1882.

**ALL PHASES** GP NEEDED 1-2 DAYS LANCASTER 818 6486582.

**FOR SALE** Midmark sterilizer cleaner \$11/bottle. [neimantran@yahoo.com](mailto:neimantran@yahoo.com).

**Mixing tips** all colors 10.99 minimum 10 bags Or 12.99 single 909 7200965.

**For Sale** Planmeca Pro style x-ray unit. \$2000 714-865-6991.

**practice for sale** in corona ca. established in '95. please call sam 213-7601507.

**Oral Surgeon** and periodontist needed. Please contact Farah at 818-268-6029.

**3-5 yrs** exp GP wanted 1-2 days in Lancaster. Fax 818 786 8570.

**SAVE** on Malpractice Insurance & Workers Comp! Call 866-470-3790!

**Isolite FOR SALE** Hardly Used. Make an offer. [minkudds@yahoo.com](mailto:minkudds@yahoo.com).

**\*\*Dentist available** to work on Sundays.\*\* Contact at [dds714@yahoo.com](mailto:dds714@yahoo.com).

**used pano** and intraoral x-ray machine. x-ray developer. call 626-215-1740.

**Need a part time** assistant in Manhattan Beach. [rdh2dds@gmail.com](mailto:rdh2dds@gmail.com).

**Perfect Apical Seal** With Life Time Warranty For ALL Inoperable Endo. I Provide Everything. visit: [www.socalrootcanal.com](http://www.socalrootcanal.com).

**P.F.S. BUYING A DENTAL PRACTICE?** Call Evan Barker at Sunwest Bank for all your lending needs - (949) 707-2209.

**Schein** Impulse Heat Sealer, ME-200H. \$30. Email [socalimplants@gmail.com](mailto:socalimplants@gmail.com).

**Two general electric** x-ray machines \$1500. Email [njydd620@yahoo.com](mailto:njydd620@yahoo.com).

**Submit your free ad** or subscribe online at [dentaltrader.com](http://dentaltrader.com) today!

**For sale** Coltolux 75 curing light. Great condition. Asking \$400 805-444-2778.

**Endo** 1 day per month. 50% production. Resumes: [healtsmilela@gmail.com](mailto:healtsmilela@gmail.com).





PRACTICE SALES AND LEASING



Paul Maimone Broker/Owner  
CA Broker #01172430

Thank you for visiting us  
at the Anaheim CDA

CA REPRESENTATIVE FOR THE NATIONAL  
ASSOCIATION OF PRACTICE BROKERS (NAPB)

### FRESNO COUNTY

**CENTRAL VALLEY/SO. FRESNO CTY** - (3) op comput. G.P. w newer refurb. Belmont eqt. Digital x-rays & networked. Dentrix s/w. In a smaller town w very limited competition. Mos. Gross Collect \$40K+ on a (3) day wk. Cash/Ins/PPO pts. Low overhead office. Seller to concentrate on his other office in L.A.

### KERN COUNTY

**BAKERFIELD #21 Bldg. & Pract.** - (10) op comput. G.P. & free stand. bldg for sale. (3) ops fully eqt'd, (3) ops partially eqt'd & (4) additional plumbed not eqt'd ops. Located on a main street w excell. exposure/visibility & signage. Annual Gross Collect. \$500K+ on an easy (2 1/2 - 3) day week. (3) days of hygiene booked 6-12 mos out. Cash/Ins & PPO. Fully eqt'd "removable" dental lab w a full time technician. Seller retiring. **PENDING**

**BAKERSFIELD #25 BLDG. & PRACT.** - (4) op comput. G.P. & Duplex Free Standing Bldg. w signage. Cash/Ins/PPO pts. (3) days/wk of hygiene. 20+ yrs. of Goodwill. 2012 Gross Collect. \$400K+. **NEW**

**BAKERSFIELD #26** - 3,500 Sq. Ft. Duplex Medical-Dental Bldg. for Sale. Suite (#1) is 2,300 sq. ft. and is fully eqt'd with a (5) op G.P. turnkey dental office including instruments & supplies! The second suite is also plumbed for dental but can be used for medical, chiropractic, accounting, insurance, etc. & has just been remodeled. The two suites could also be combined to make a larger single use dental or medical facility! The bldg is located on a major thoroughfare w monument signage & has (27) parking spaces & 10+ years of dental goodwill. **NEW**

### LOS ANGELES COUNTY

**ANTELOPE VALLEY** - (7) op comput. G.P. located in a highly visible, easily accessible, free standing bldg. on a main boulevard. All ops are digital x-ray equipped. There is a Pano and a Ceph., an experienced staff, and room to grow. (20-30) new pts/mos. (50+) years of Goodwill. Cash/Ins and some PPO pt base. Annual Gross Collections of \$1.5M+. Projecting \$1.6M+ Collections in 2012. A Real Money Maker!

**BALDWIN HILLS** - Leaseholds with some equipt and approx. 200 active charts. (3) op p.t. starter G.P. located in a Professional Bldg. Very low overhead office & very affordable sales price. Cash/Ins/PPO & Denti-Cal. pts. 2012 Gross Collect \$60K very p.t. **NEW**

**HACIENDA HEIGHTS #1 - BACK ON THE MARKET & REDUCED TO SELL** for less than build out costs! (2) op p.t. G.P. located in a shop ctr. w exposure & signage. Low overhead office w high net! Cash/Ins/PPO pts. Gross Collect \$140K p.t. Seller retiring. **SOLD**

**SAN FERNANDO VALLEY ORTHO PRACTICE - UPCOMING** Comput. ortho office with a (4) chair open bay, plus (2) private ops. Located in a (1) story professional bldg. with ample parking and monument signage. (42) years of goodwill. Annual gross collections \$450K+ on 2.5 days per week. Cash/Ins/PPO. (10-12) new starts/mos. Excellent referral base. Will introduce. **NEW**

**So. PASADENA - EMERGENCY SALE! SELLER PASSED AWAY!** (5) op comput. G.P. Newer remodeled office & some newer equipt. Fee for Service practice. (8) days of hygiene/wk. 1,500 + active patients. Digital x-rays & central nitrous. 2012 Gross Collect \$1.2M+. 40 years of Goodwill. **PENDING**

**WESTLAKE VILLAGE** - (3) op complete turnkey office for sale. Gorgeous! On outer perimeter of a prof. bldg. w excell. exposure, visibility & signage. Newer eqt., Digital x-rays. Includes supplies, instruments, furniture, eqt. & rights to lease. **SOLD**

**WEST SAN FERNANDO VALLEY PEDO/ORTHO** - Comput. Pedo/Ortho office. On outer perimeter of a small prof bldg. w exposure/visibility. (3) op open bay & (1) op quiet room. Pano eqt'd. Digital x-rays. Cash/Ins/PPO. 30+ yrs of Goodwill. Annual Gross Collect. \$600K+. Seller retiring. **NEW**

### RIVERSIDE COUNTY

Room for your Riverside County Practice Listing.

### ORANGE COUNTY

Room for Your Orange County Practice Listing.

### SAN BERNARDINO COUNTY

Room for Your San Bernardino County Practice Listing.

### SANTA BARBARA COUNTY

**SANTA BARBARA #5 UPCOMING** - (3) op comput. G.P. located in a shopping plaza with excellent exposure/visibility & signage. Gross Collect between \$500K to \$600K annually. Cerec and Pano eqt'd. (4) days of Hygiene/wk. Cash/Ins/PPO pt base. No HMO or Denti-Cal. Seller Retiring. **NEW**

### TULARE COUNTY

**SAN JOAQUIN VALLEY** - (4) op comput. G.P. & Free Stand. Bldg. In a smaller town w limited competition. Cash/Ins/PPO pt base. Annual Gross Collect \$500K on 4 - 4 1/2 days/wk. 28+ years of Goodwill. 10-20 new pts/mos. Seller retiring. **REDUCED**

**VISALIA** - (4) op comput. G.P. and Triplex free standing bldg. (3) ops fully eqtd. Dr. works 2 days/wk & collects approx \$20K/mos. Cash/Ins/PPO and some kids Denti-Cal. Can do much more w more chair time. Seller slowing down. **NEW**

### VENTURA COUNTY

**CAMARILLO #3** - (3) op computerized G.P. located in a large strip center with signage. On a main thoroughfare. There are (2) ops eqt'd with older eqt'd & a pano. The 3rd op is plumbed. Mostly Fee for Service with a small % of PPO's. No HMO and No Denti-Cal! 2012 Gross Collections were \$131K+ on a part time schedule. Excellent starter practice or a buy and combine opportunity. Low overhead office and a sales price much lower than build out costs! Seller retiring. Will go fast! **NEW**

**PORT HUENEME #2** - turnkey office w charts. (3) ops eqt'd. In a strip ctr w exposure, visibility, & signage. In an upscale beach area. Easy Dental s/w, digital tomograph, & digital x-ray. **SOLD**

### UPCOMING PRACTICES FOR SALE

Agoura, Anaheim, Beverly Hills, Camarillo, Corona, Culver City, El Monte, Fountain Valley, Glendora, Los Angeles, Montebello, No. Hollywood, Oxnard, Panorama City, San Fernando Valley, San Gabriel, Thousand Oaks, Torrance, Ventura Cty. & West Covina.

### D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

# D&M

"The Personalized Service  
Dental Broker<sup>®</sup>"

P.O. Box #6681, WOODLAND HILLS, CA. 91365

(866) 425-1877 Outside So. CA

or (818) 591-1401

www.dmppractice.com



# Buying A Practice? Expanding? Need New Equipment? Consolidation? Working Capital?

LCF specializes in

## "NO STRESS LOANS"

One call will change the way you look at lending. Our Personable and Professional Staff will create the loan you want and secure your approval quickly.

We have flexibility other lenders don't have and can offer you terms and rates that meet your specific needs. You don't need unnecessary financial pressure when purchasing your new practice  
**you just need LCF.**

- Quick & Simple Phone-In Applications
- Start-Up Expansion • Working Capital
- Construction • Consolidation Real Estate
- Equipment Financing • Practice Acquisition
- Low Rates • Flexible Terms

No Hidden Fees • Deferred Payments  
Step Payments • Up to 25 Year Financing

We fund  
large & small equipment  
purchases too!

For Fast & Friendly Service Call  
**800-550-9228**  
**LCF Financial Services**  
**www.lcffin.com**

A Division of LCF Financial Inc.

DRE Lic. #01875780

OAC  
5.13

**Thousand oaks** sublease in a state of the art brand new office with digital xrays, adtec chairs, laser 8053583854.

**General Dentist Needed** Part time. Glendale area. Experienced Please Fax Resumes 323 663-1010 Phone 323 663-2050.

**associate** lead to purchase practice. mon and thurs. north hollywood. resume: po box 4041 91617.

**Dentist needed** FT/PT, skilled in all phases of dentistry in Baldwin Park please email your resume to mamaya@totalcaredentalgroup.com.

**Pediatric Dental office** in Fontana is seeking a Biller/Scheduler. Please fax resume to 909 350 8733.

**PRACTICE for SALE** Santa Clarita \$80,000 - 2 Equipped Ops, 3 Plumbed. Professional Building. Broker - Charles Kim 800-416-2055.

**Looking to buy** used surgical instruments mainly extraction forceps and elevators Call Dr George 8183904315/email dr\_sahakyan@yahoo.com.

**GOLETA/SANTA BARBARA** Office for sublease. 3 ops~great for general/specialty practice or lab tech. (805)967-1231.

**GREAT LOCATION** IN IRVINE-SEEKING DENTIST TO RENT SPACE (2) OPERATORIES. BRING YOUR OWN PATIENTS AND CHAIRS. CALL: 949-552-7874.

**LOOKING** for general dentist NOT specialist to work Monday and Saturday in Anaheim. resume to ortho888@gmail.com.

**experienced dds** uop 1990,available on short notice temecula, corona, escondido & vicinity, negotiable 559-906-2106 or 951-303-1685.

**CEREC Acquisition** unit and milling machine.Great shape. Patterson annual tune-up waiting for buyer. \$11,500 takes it. (949)642-7998.

**Midwest RDH Handpiece** Paid \$750 new perfect condition. 858-272-3771 or 858-699-4560 asking \$350.00 Ask for NIK.

**PRACTICE for SALE** Diamond Bar. Retirement sale. Low overhead, 3 Equipped Operatories. 4th plumbed. Priced for quick sale. Broker - Charles Kim 800-416-2055.

**GP dentist** 10 yrs+ experience looking FT San Diego. (858) 4492677. Bilingual.

**NEED doctor** for Saturday for general-dentistry and place AND restore implants and extract horizontally impacted wisdom teeth in Anaheim Ortho888@gmail.com.

**dental front office** staff needed in Corona ca. F/T. must have 1 years exp with Ins eligibilty. Call 951-973-8055.

**100% of the offices** I see children in have increased profits and patient satisfaction. PEDODONTIST FOR YOUR OFFICE (818)883-1383.

# Need a Practice Transition Attorney?

## *Hire the Best.*

28 Years Experience  
 Unmatched Credentials  
 Pragmatic Advice  
 Reasonable Fees  
 No Drama

*"Thank you for a fantastic job you did in helping me handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."*

David Buchan, DDS, San Clemente, CA



• #1 Avvo® Rated  
 Mergers/Acquisitions  
 Attorney in USA

- USC Law 1984
- Dartmouth 1981



## Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases  
 Partnerships, Leases & Corporations  
 Real Estate Sales & Purchases

**888.963.1120**

RWO@transdental.com  
 mobile.transdental.com

*"Prompt and Personalized Service - Guaranteed"*



Tell us where it hurts.  
We're here to make your  
practice needs painless.

**You run a thoroughly professional practice. You need a thoroughly professional bank.**

Not all businesses are alike. Not all practices are alike. As part of Sunwest's Healthcare Division, Evan Barker knows what dental practices need to help them grow and prosper. And that puts him, and Sunwest, way ahead of most other banks in town. Give him a call with any questions. He's here to help.

**LOAN PRODUCTS AND SERVICES**

Practice acquisitions	Refinancing your practice loans
Partner buy-in and buy-outs	Practice expansions (multiple locations)
Equipment financing	Conventional real estate loans and refinances

**DEPOSIT ACCOUNTS AND SERVICES**

Online banking	Remote deposit
Visa/ATM cards	Wire transfers
Merchant card processing	ACH
Zero balance accounts	

For more information give us a call or visit [Sunwestbank.com](http://Sunwestbank.com).

**Evan Barker**, SVP, Professional Practice Division Manager 714.881.3063 [ebarker@sunwestbank.com](mailto:ebarker@sunwestbank.com)



**MUST RELOCATE** my 3-day week dental practice in San Diego/ La Mesa area (70th St). Would like to share or lease space in your dental office. I am a fellow in implantology and do all types of extractions. email: [drsslessem@hotmail.com](mailto:drsslessem@hotmail.com).

**NORTH LONG BEACH/LAKEWOOD AREA** Orthodontic Practice for Sale – two 3 operator open bays in 2750 sq. ft plus two additional ops plumbed – Dr retiring – grosses approx. \$20,000/mo on 2 easy days/week – Dr also owns building and will give offer of first refusal Thomas & Fees Practice Sales (714) 544-4341.

**Want to stop receiving** The Dental Trader or have it mailed to a different address? Just complete the Subscribe/Change Address or Cancellation form at [dentaltrader.com](http://dentaltrader.com).

**practice for sell** in Stanton 3 op, 1 plumbing, 1200 sqt. no patient. 120k call suzanne 714-454-6021.

**DENTAL PRACTICE WANTED** in FREMONT, HAYWARD, SUNNYVALE, MOUNTAIN VIEW: Buyer looking for 3-4 ops, fee for service, 15-20 patients per month, profit margin > 40%, 1500 active patients. SELLERS call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or [practice@lcfinc.com](mailto:practice@lcfinc.com).

**DIGITAL PAN** @ over 50% Discount: Panoura 18s Digital Panoramic X-Ray Machine. BRAND NEW. Regular price \$32,995. Your price only \$15,000 after Govt. Stimulus Payment. Qualified Dentists Only. Call for Details. 800-273-5033.

**OFFICE FOR SHARE/RENT** Rancho Santa Margarita near Mission Viejo. Beautiful high-end all digital. New equipment. GP or specialist. [gaw1177@gmail.com](mailto:gaw1177@gmail.com).

**Buy 5 of the 5-5** U&L Stainless Steel Roth or MBT Prescription Brackets kit 20/Set for \$19.95 and Receive 1 Kit for Free with Kings Two Dental. Want to know more? Please call us at 800-715-5464.

**Looking to buy** used Air Techniques Digital Scanner ScanX Classic. Call Dr George 8183904315/email [dr\\_sahakyan@yahoo.com](mailto:dr_sahakyan@yahoo.com).

**Dental Assitant** needed for a full time position in south orange county. Bilingual in spanish. email resume to: [oc.dentalimaging@yahoo.com](mailto:oc.dentalimaging@yahoo.com).

**RDA/DA needed** 5 yrs + exp. Must be able to do cosmetic temps. Please e-mail your resume to [pinnacle109@yahoo.com](mailto:pinnacle109@yahoo.com).

**PRACTICE FOR SALE** Chula Vista. GP. Very strong COLLECTIONS. 9 Ops. Prof Bldg SDPS: 760-599-7828.

**Buying a Practice?** Free Phone Consultation with an experienced dental attorney about your purchase. Levi Barlavi, Esq. (310) 776-LEVI. [www.dental-attorney.com](http://www.dental-attorney.com)

**Dentist needed** two days per week for a group practice in south orange county. Salary will be discussed after a working interview. email resume to [oc.dentalimaging@yahoo.com](mailto:oc.dentalimaging@yahoo.com).





# San Diego Practice Sales

*SAN DIEGO'S MOST EXPERIENCED,  
TRUSTED & ACTIVE BROKER (since 1990)*

**We have sold HUNDREDS of Practices totaling several MILLIONS of Dollars!!**

**CHULA VISTA**—1+ million in collections!! 9 Ops in 3152 sq.ft in 2 story Prof Bldg. along BUSY street. Long-established **GENERAL** Practice. Cash & PPO.

**OCEANSIDE**—**NEW!! OFFICE CONDO FOR SALE.** Situated in Medical-Dental Bldg., next to TriCity Hospital. Approx 1980 sq.ft. Lots of natural light!

**TEMECULA**—**NEW LISTING!! GENERAL** Practice estab 2008. BEAUTIFUL Office with high-end improvements. 5 Ops (3 equipped) in 1750 sq.ft. Busy, upscale retail center. Digital X-Rays, Pan-Ceph. Approx 70% PPO, 30% Cash.

**SAN DIEGO**—**NEW!! Dental Facility** available. Leaseholds and Equipment. Situated in strip center on Major Thoroughfare.

**PACIFIC BEACH**—**GENERAL** Practice started in 1969. All Fee-for-Service. 4 Ops (3 equipped) in 1100 sq.ft. Situated in Professional Bldg. near main street and businesses. [**NOTE:** could be combined with the following listing. **SOLD!!**]

**SAN DIEGO**—Imperial Beach area. Estab in 1997 this **GENERAL** Practice has 3 Ops in 1200 sq.ft. Situated in Busy strip center. Close to fwy 805.

**VISTA**—**FOR LEASE.** Approximately 2650 sq. ft. of divisible ground floor space. Situated in highly visible medical-dental bldg. along highway 78. Previously occupied by dental practice. Generous tenant improvement allowance, flexible terms and affordable rental rates.

**OCEANSIDE/CARLSBAD**—**PERIODONTAL PRACTICE.** Long-established Insurance and Cash practice. Doctor practices 2-3 days/wk. Situated in freestanding building on very busy thoroughfare. Excellent lease.

**CARLSBAD**—**FOR LEASE.** Fully built-out dental office situated in 2-suite Dental Bldg. Approx. 1700 sq.ft. with lots of windows. 4 Ops. Very spacious office!!

**IMPERIAL BEACH**--- Satellite **ORTHODONTIC PRACTICE.** 3 treatment Ops, 2 Consult Rooms. Situated in attractive Prof. Bldg. on main street.

**UPCOMING:** La Jolla, Mira Mesa

*for updates, please visit us at*  
**WWW.SDPRACTICESALES.COM**

SAN DIEGO PRACTICE SALES can also assist you with *PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.*

For More Information Call:

**Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.**  
(voice mail)  
SERVICE -- INTEGRITY



Shab David Kerendian, Attorney

**Loan Issues/Disputes**

**Buy/Sell Disputes**

**Real Estate Disputes**

**Partnership Disputes**

**Buy/Sell Agreements**

**Lease/Real Estate**

**MSOs**

**Contract/Business**

**Partnership/Employment**

**Lawsuits/Defense**

# DENTAL LAW

## LITIGATION ATTORNEYS

**Over 17 years of in court experience,  
with hundreds of dentists and over  
35 hospitals represented.**

**888-299-7848**

**FREE CONSULT**

*Flat Fee Packages Available*

“Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied.”

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

“I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him.”

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

“Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care.”

-Mark Davidson, M.D., Los Angeles, Ca.

“I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me.”

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

## KERENDIAN & ASSOCIATES

### ATTORNEYS AT LAW

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Ph: 888.299.7848 • www.ka-firm.com • 310.914.4143 • Fax: 310.914.5441

5.12

**San Diego Coastal** High-end practice one block from the beach in prestigious north county! Estimated buyer's net \$232,000. Currently collecting over \$100,000/month! Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

**Prophy powder** \$30/box. Box includes 15 packets of 2.5oz each. Spearmint flavored. email njydd620@yahoo.com.

**Highly experienced GP** in all phases of general dentistry including molar RCT seeking associate position in Orange County. Email: agruita@gmail.com.

**PRACTICE FOR SALE** LONG BEACH Ortho office 3 locations. California Practice Sales, Inc. Phone: 714-639-2775.

**Dental Office** available in Tustin. Located in a nice shopping center. Leasehold with 3 ops Price negotiable CALL 714-612-3445.

**PEDIATRIC DENTIST WANTED** for offices in Redlands and Corona California. Part time. Please send all inquiries to: drgaryk1@gmail.com.

**DENTAL MALPRACTICE** Get broader coverage and lower costs! Call 866-470-3790!

**“\$75,000** from landlord + free rent for my new office! Broker originally offered me only \$5,000. I am so glad I called” -Dr Lim. Expert Lease Negotiations. (949) 395-1476.



**Practice Sales & Appraisals LLC**

RELIABILITY & ETHICS YOU CAN TRUST... PROVEN RESULTS YOU CAN COUNT ON

## Featured Practices for Sale

**BAKERSFIELD / KERN CTY** – Absentee operated practice. Free standing/single user building. 4 ops fully equipped. Revenues of \$25k/mo on part-time schedule. Office does no promotion or advertising. No credit / no problem -- seller financing available!.

**BEVERLY HILLS** – Over 20 years of goodwill. Owner retiring. 3 Ops. Most specialty procedures referred out. Private patients only. Revenues over \$28/k month on part-time schedule. Transition available. All inquiries to be screened by seller.

**LOS ANGELES** – Long-estab. private practice with over 40 yrs of goodwill!! Downtown hi-rise location. Remodeled. Beautifully equipped office with 3 ops. Low overhead. Disability forced sale. Transition available.

**LOS ANGELES (near LAX)** – Location, Location, Location!! Large pole sign. Busy street w/huge auto traffic volume. Free standing/single user building. Fully remodeled - 4 Ops w/Digital x-rays. Superb website. Revenues of \$20k/mo.++

**RANCHO CUCAMONGA** – Long-established private practice. Office does no promotion. Monthly revenues of \$30k/month. 4 ops. Nice design and modern appearance. Seller working limited sched.; willing to assist in transition.

**OXNARD (proximity)** - Hispanic area. 1st floor practice with large sign. Over 15 yrs of goodwill. 5 modern ops fully equipped. Revenues exceed \$35/k month on part-time basis. Low overhead. Priced right.

**SAN FERNANDO VALLEY** – Store-front location with street visibility. Busy traffic street. Good street parking. Nicely equipped with 3+ ops and private office. Low rent rate. Seller retiring. Revenues of \$40k/month with no promotion.

**SAN FERNANDO VALLEY** – Want you own practice but don't want to spend the big \$\$\$ --- here it is!!! Turnkey opportunity with newly remodeled first floor office. 4 ops. Beautiful design. Busy area. Low rent. Call before it sells!!

**SPECIALTY - PERIO PRACTICE - LA COUNTY** – Long-established private practice. Revenues of over \$40/k month on very part-time schedule. Excellent reputation. Seller retiring and will assist in transition. All inquiries to be screened by Seller - confidentiality a must.

**Upcoming areas** - Call us about practices in the following areas: Costa Mesa; El Cajon; Huntington Park; Long Beach; Los Angeles (downtown) Northridge; Ontario; Reseda.



# Helping dentists reach their goals for over 30 years



## Our services include:

Unmatched resources in securing financing

Lease negotiation

Hands-on approach to walk both buyer & seller throughout each step of the sale/acquisition process

Assistance with all documentation necessary to close the sale



**Practice Sales & Appraisals LLC**

Phone: 818.999.9595 • Fax: 818.999.9615

[www.ddspracticesales.net](http://www.ddspracticesales.net)

License #01102002

# Want a Dramatic Practice Face Lift?

No job too big or  
too small....we do it all.  
Best rate you'll get!

Now is the perfect time  
to do Tenant Improvements!  
Transform your practice into  
a functional work of art.  
We've designed some of  
the most beautiful dental  
offices in California.



**DESIGN / BUILD**  
Plan and Permit Services  
T.I.'s - Remodels - Expansions  
Free Standing Buildings  
Turn-Key Packages  
Consultation  
*Free Estimates*

**ALL  
COUNTY  
CONSTRUCTION**  
Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

562-989-3350  
E-mail: [jcardio@aol.com](mailto:jcardio@aol.com)  
[www.allcountyconstruction.com](http://www.allcountyconstruction.com)  
Jim Jordan: 714-240-7179 Cell





**SELECT PRACTICE SERVICES, INC.**

**Bette Robin, DDS, JD**

**LOMA LINDA DENTAL 1983**  
**SOUTHWESTERN LAW 1995**

## Dental Practice Sales

**NEW!! SANTA ANA: Asking \$420,000** Great visibility, on extremely busy street! Tons of parking. In heart of downtown Santa Ana. Is approx. 2,500 square feet with 6 ops.

**SAN CLEMENTE: Asking \$215,000** Beautiful, modern, up-to-date office. Located in desirable are of San Clemente. In a professional one story building. 4 ops with 3 fully equipped.

**SAN BERNARDINO: Asking \$225,000** Well established professional building. Great corner location, great visibility, plenty of parking!!! Approx. 936 square feet with 3 ops.

**RIVERSIDE: Asking \$210,000** Practice is on a very busy street! Located in shopping center with plenty of parking!! Established over 20 years!! Has 4 fully equipped ops.

**SAN BERNARDINO: Asking \$439,000** Gorgeous view from every op!! Beautiful comfortable reception area. Located next to a hospital in a large medical building. Seller moving out of state!

**GARDEN GROVE: Asking \$95,000** Located in a medical building next to hospital, great visibility! GREAT space, lots of windows, fully equipped! Move-in ready! Tons of parking in front!

**SAN CLEMENTE: Asking \$180,000** Very beautiful practice located in a shopping center. Neighbor tenants include Albertsons and Union Bank. 3 fully equipped ops, approx. 950 square feet.

**COVINA: Asking \$245,000** Established over 40 years!! Located in a medical building on a busy street. Neighbors include orthodontist, periodontist, and oral surgeon. Approx. 1,477 square feet with 5ops.

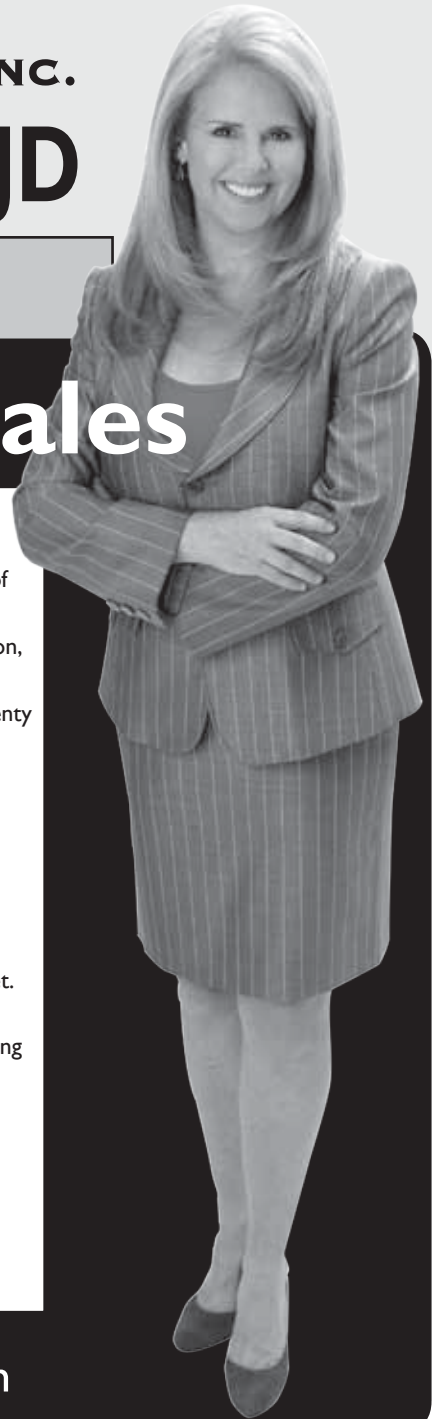
**MURRIETA: Asking \$515,000** Established over 30 years! 5 ops! Digital x-rays. Seller retiring! Building available for purchase.

**DESERT HOT SPRINGS!! Asking \$254,500 for practice AND building!** Great opportunity to OWN!! Long established. Free standing, single office building!

**IRVINE: Asking \$150,000** Located in highly desirable area of Irvine across from The District, great location. Digital X-rays. Approx. 1,700 square feet; 4 ops: 2 equipped.

**FIND OUT ABOUT OUR NEW LISTINGS FIRST!!** Sign up for our email list at [www.BetteRobin.com](http://www.BetteRobin.com)

**714.421.4407 • [www.BetteRobin.com](http://www.BetteRobin.com)**



**Looking for office** to lease or share in El Monte area. Please call (626) 354-9667 or e-mail me at [simonwongdds@yahoo.com](mailto:simonwongdds@yahoo.com).

**SAN BERNARDINO** Asking \$225,000 Great corner location on busy street! Select Practice Services, 714-421-4407.

**Oral Surgeon needed** for private practice in Menifee 1 day per month. Endodontist for 2 days per month. Please email resume to [doctor\\_pourshirazi@msn.com](mailto:doctor_pourshirazi@msn.com).

**Free Retirement Plan Exit Strategy Review** with every practice sale. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Orthodontic assistant** RDA needed for established ortho practice in Anaheim. Currently 2 Mondays/month. Please fax resume to 714-994-3995.

**been life changing** I almost feel guilty from profiting from his services, he has changed my practice." Adam L. Stout, D.M.D. Please contact: Thomas Gonzales, D.D.S. 949-727-0777 [IrvineSedaton@Gmail.com](mailto:IrvineSedaton@Gmail.com) [www.dentalimplantcenterirvine.com](http://www.dentalimplantcenterirvine.com).

**NORTHRIDGE GENERAL PRACTICE** Collects \$560,000/year with a net of \$200,000/year. Seller refers all endo, all surgery, all perio and all ortho. Asking \$440,000. Kurt Skarin 805-777-7707.





# KINGS TWO DENTAL SUPPLY

**SERVING DENTISTS FOR OVER 20 YEARS**

 <p><b>Mirage</b> ENGLE  <b>K2/Engle</b>                  Package Includes:                  Engle Light                  Engle Delivery Unit                  Mirage Chair  <b>\$6,895</b>                  Free Handpiece + Free Doctor Stool</p>	 <p><b>SDS</b>  <b>SDS Biscayne II</b>                  Package Includes:                  SDS Light                  SDS Delivery Unit                  SDS Ortho Chair  <b>\$6,219</b>                  Free Doctor Stool + Free Handpiece</p>	 <p><b>Belmont</b> ENGLE  <b>Bel20/Engle</b>                  Package Includes:                  Engle Light                  Engle Delivery Unit                  Belmont 20+ Chair  <b>\$7,395</b>                  Free Handpiece + Free Doctor Stool</p>	 <p><b>Tuttnauer</b>                  The Most Reliable Manual Autoclave                  in the Market Today                  Call us Today for 2nd Q. Specials</p>
 <p><b>Belmont</b>                  Get the best deals on Bel-Ray II 097                  AC and Phot-X II DC from Belmont                  Call us Today for 2nd Q. Specials</p>	 <p><b>AIR TECHNIQUES</b>                  Convert your Film                  Base Pan/Ceph                  System to Digital  <b>ScanX</b>                  The most versatile, compelling digital                  radiography system in the market                  Call us Today for 2nd Q. Specials</p>	 <p><b>AIR TECHNIQUES</b>  <b>Air Star Compressor</b>  <b>Vac Star Vacuum</b>                  Call us Today for 2nd Q. Specials</p>	 <p><b>SciCan</b>  <b>STATIM</b> SciCan                  Fastest Sterilizer in the Market Today                  STATIM 2000 &amp; STATIM 5000                  Call us Today for 2nd Q. Specials</p>
 <p><b>ART</b>  <b>ART L-5</b>  <b>Curing Light</b>                  Gun Style, Cordless  <b>\$289.00</b>                  1 Year Warranty</p>	 <p><b>ART</b>  <b>ART M3-II Scaler</b>                  Ultrasonic Scaler System                  25K or 30K W/Digital Display  <b>\$399.00</b>                  + 2 Free Inserts/</p>	 <p><b>ART</b>  <b>ART P6 Piezo Scaler</b>                  Piezoelectric Compact Scaler System  <b>\$279.00</b>                  +4 Free Tips</p>	 <p><b>ART</b>  <b>ART E-1</b>  <b>Electrosurgery Unit</b>  <b>\$399.00</b>                  + 7 Free Electrodes</p>
 <p><b>ESALA</b>  <b>Esala Hanpiece</b>                  Highspeed Bush Button Handpiece                  Available in Std. Head or Torque                  Head  <b>\$99.00</b></p>	 <p><b>ESALA</b>  <b>Esala LED Hanpiece</b>                  E-Generator Integrated                  LED Handpiece  <b>\$299.00</b>                  Buy 3+ @ 279.00 Each</p>	 <p><b>ESALA</b>  <b>ESALA E-Type</b>  <b>LED Low Speed Kit</b>                  Includes LED PB Contra Angle,                  Straight Nose &amp; Motor  <b>\$425.00</b></p>	 <p><b>ESALA</b>  <b>Esala LED</b>  <b>Curing Light</b>                  Pen Style, Cordless  <b>\$179.00</b></p>
 <p><b>DENTAMERICA</b>  <b>Endomax</b>                  Cordless                  Endodontic Handpiece  <b>\$725.00</b></p>	 <p><b>iSonic P4820</b>                  Ultrasonic Cleaner W/Timer                  2500ml Tank  <b>\$115.00</b></p>	 <p><b>Sonix IV ST144</b>                  Ultrasonic Cleaner W/Timer                  3.6qt Tank W/Basket  <b>\$379.00</b></p>	 <p><b>MORITA</b>  <b>Verierviewpocs</b>  <b>3De</b>                  3D Panoramic &amp;                  Cephalometric X-Ray                  Call us Today for 2nd Q. Specials</p>
 <p><b>DENTAMERICA</b>  <b>Cammy</b>                  USB Intraoral Camera System  <b>\$795.00</b></p>	 <p><b>DENTIX</b>  <b>EVA Sensor</b>                  #1 or #2 Sensor W/Docking Station                  and Basic Software                  Call us Today for 2nd Q. Specials</p>	 <p><b>EI EDLEN IMAGING</b>  <b>Edlen Gemeni HD Sensor</b>                  #1 &amp; #2 Direct USB Sensor                  W/Software Master License                  + Additional License                  Call us Today for 2nd Q. Specials</p>	 <p><b>apixia</b>  <b>Digirex PSP</b>  <b>Scanner</b>  <b>\$7450</b>                  +\$250 Supply Credit                  + 12 Phosphor Plates</p>

OFFER VALID UNTIL 06/30/2013

**CALL US TODAY TOLL FREE (800) 715-5464 FAX: 626-581-8137**

Buy it! Sell it! Trade it!!!

# We are pleased to announce Jonathan Ingalls



## Has joined Ken Rubin Practice Sales, Inc.!

*"After being the CDA/TDIC rep for past 10 years for Southern California and assisting thousands of dentists I recognized the positive impact that I could make in the Dental Community by joining Ken Rubin Practice Sales, Inc.*

*I have known Ken for a long time. His stellar reputation is well earned, and I am very excited about the possibilities of what we can do together to help Dentists with their transitions.*

*I look forward to continue being a trusted resource and asset to the dental community"*

**Jonathan Ingalls**

View Listing Details at:  
**www.KRpracticeSales.com**

Ken Rubin Practice Sales, Inc.  
**(619) 299-6161**  
4420 Hotel Circle Ct. Suite 350  
SAN DIEGO, CA 92108



**Ken Rubin**  
CPA, PFS, Broker

**Co-founder**  
Academy of Dental CPA's

**Orthodontist needed** for established practice in Anaheim to start in June. Currently 2 Mondays/month Fax resume/cv to 714-994-3995.

**SPECIALIST OR PARTNER** DDS FOR ANAHEIM HILLS CALL PPS TOM FITTERER 714-832-0230.

**Rebella Accountancy** has helped me in the purchase of two dental practices, the formation of my corporation, and has assisted in soundly guiding me in establishing my financial portfolio. Mark B. Jamison, D.D.S (714) 619-0667 [www.rebellacpa.com](http://www.rebellacpa.com).

**For Sale** Great condition Air Techniques Vacstar 80H vacuume and Air techniques Airstar 70 compressor. (714)-865-6991.

**"IDENTITY THEFT PROTECTION"** D&M Practice Sales is now offering this new service. Call Liz to discuss the details. 805.527.9907.

**Submit your free ad** or subscribe online at [dentaltrader.com](http://dentaltrader.com) today!

**Vatech EZ Sensor #2** for sale. (Like-new) along with software. \$2000 Contact: [Williamejudsondds@gmail.com](mailto:Williamejudsondds@gmail.com).

**Two general electric x-ray machines** \$1500. Email [njydds620@yahoo.com](mailto:njydds620@yahoo.com).

**All County Construction** We're Building your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-7179.



# Thomas & Fees

## Practice Sales

*"A better kind of practice sales company"*

## Practices for Sale

### Bakersfield

**Private practice for sale** – Dr retiring after 20 years. Grosses \$600,000/year on 4 days/week – very low overhead, nets over \$300,000/yr – private insurance, some PPO's and cash.

### North Long Beach/ Lakewood area

**Orthodontic practice** for sale – two 3 operatory open bays in 2750 sq ft plus two additional ops plumbed – Dr retiring – grosses approx.. \$20,000/mo on two easy days/week. Dr also owns building and will give offer of first refusal and first option to buy.

### Westminster

**Private practice for sale** - 4 operatories plus one add'l plumbed in 1200 sq ft in strip shopping center - Dr. started from scratch 13 years ago - now retiring to be with family - grosses over \$350,000/year - very high net- **Vietnamese dentist preferred.**

### Huntington Beach

**Turnkey facility** fully equipped with near new equipment - 4 operatories equipped, 1 x-ray room equipped, and 5 additional operatories plumbed in 2500 sq ft - one-story free-standing building with its own parking lot with great signage right on Beach Blvd. - **Right of first refusal is available on building.**

### Torrance

**Private practice for sale** – Dr retiring after 20 years. Grosses \$300,000/year on 2 1/2 days/week – low overhead – private insurance, some PPO's and cash – 2 ops with digital xrays – ideal for new graduate or someone who wants to work at a slower pace.

### Los Angeles (Los Feliz area)

**Orthodontic practice for sale** – great small practice or perfect for a second office – 4 +1 operatories in 1800 sq. ft built to the hilt - AR's ~ \$150,000 - Dr selling for health reasons – grosses approx. \$20,000/mo on 2 days/week – very modern upgrades.

### Tustin Equipment & Leaseholds

**Dental equipment & Leaseholds** for sale– great to start a practice or relocate – 4 ops in 1200 sq ft- No patients - very modern upgrades – Dr paid \$140,000 11 months ago but recently bought another practice –

### Laguna Hills

**Private practice** - Owners looking for dentist to move his existing practice to join them. Opportunity to decrease your rent and join a thriving practice - 10 modern operatories, grosses \$2.5 million/year. Partnership available.

## Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749

Cell: (949) 395-6000 • FAX (714) 731-7296

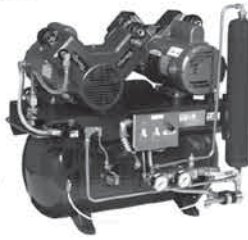
Visit our website at [www.TFPSales.com](http://www.TFPSales.com)

E-mail: [Phldr@cox.net](mailto:Phldr@cox.net)



# 10 Year Warranty - Made In USA

WWW.DHPDENTAL.COM  
(800) 423 - 5657



Precision  
2HP Dual  
Oil Less  
Compressor  
**\$4295**



**NEW !!!**  
Roadrunner  
Hybrid  
Dry Vacuum  
**\$4295**

**Independence  
Operatory**

**\$5995**



**America Operatory**  
Includes FREE Dr. Stool

**\$4995**



## COMPLETE DENTAL OFFICE

2 Operatories  
1 Dentist Stool  
1 Asst. Stools  
Utility Room Controls  
Vacuum Pump  
Air Compressor w/Dryer  
X ray Machine  
Autoclave Sterilizer

**\$22,975**

Low Interest  
Financing Available

## Dansereau Dental

1581 Commerce Street, Corona, CA 92880

**BISHOP** For Sale - General Dentistry Practice & Building. After 29 years in the same location this retiring dentist is selling both his practice and building. Collections were \$1,000,243 in 2011 with \$387,000 adjusted net income. There are 6 days of hygiene in this 5 op., 1,800 sq. ft. building. 100% financing available for both building and practice. Owner has reduced price below valuation price. #14390 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

**ANAHEIM** Dental Office for Sale. Leasehold improvements & equipment only. The only dental practice in busy intersection. 3 fully equipped operatories. Computerized. 1100 sq ft. Excellent lease. Great starter practice. Jim 714-609-5408.

**\$99 Per Month** (OAC) Dry Vacuum System delivered and installed (conditions apply), Made in USA, Lower Water and Operating Costs. Call (800) 423 - 5657 for more information.

**CERTIFIED ORTHODONTIST** keep your ortho patients in your practice. Will bring everything. 22 years experience. Caring, professional, highly credentialed. doc.braces@yahoo.com.

**Why Give Up** Your Patients To Other Dentists? Have All Undoable RCTs Done At Your Office. Visit [www.socalrootcanal.com](http://www.socalrootcanal.com).

**Dental Office** in Riverside. Excellent retail location and newer equipment (ADEC chairs), call Melanie at 626/840-8060 (#01801170).

**PRACTICE FOR SALE** BURBANK Ortho w/ 45 yrs gdwll Med bldg. California Practice Sales, Inc. Phone: 714-639-2775.

**Oral surgeon needed** 1-2 day per month for busy private office in the Bakersfield area. Please e-mail CV to [gisland99@gmail.com](mailto:gisland99@gmail.com).

**RDA needed** in High Desert area working with kids with fun personality. Bi-lingual a must. Fax resume to 760-990-7373.

**P.F.S. BUYING A DENTAL PRACTICE?** Call Evan Barker at Sunwest Bank for all your lending needs - (949) 707-2209.

**LOANS FOR DENTAL PRACTICES** Low Credit Scores/No Tax Returns. 1 Page Application. Up to \$150,000.00. Fund in 48 hours. Call 213-265-9331.

**Looking for a dentist** with a great personality, and skilled in all phases of dentistry (esp. endo, surgical extractions) to cover doctor's maternity leave, and possibly stay on as a permanent member of our team. Position is part-time, and pay is %production. Please email [lookingforagreatDDS@gmail.com](mailto:lookingforagreatDDS@gmail.com).

**DENTIST** GP, needed in Arcadia and Irvine offices, Experienced, Chinese speaking a must, quality work and good-communication, resume to [dds898@gmail.com](mailto:dds898@gmail.com).

**When you contact** an advertiser, we request you please tell them YOU SAW THEIR AD IN THE DENTAL TRADER. Thank you!!!!

# OSHA doesn't call ahead...



## ...Inspectors just drop in

*Our "OSHA MADE EASY" program guarantees your office will be 100% compliant when OSHA rears its head...*

### *Here's what you get:*

- Waste Management
- OSHA Made Easy Manual
- New Employee Training on CD
- Annual OSHA Training w/CE Credits:  
Available 3 ways  
On-Line,  
At a Seminar Near You  
Or, In-Office Per Contract
- "Mock" OSHA Inspection of Your Office  
with Recommendations for Compliance
- Safety Meetings by FAX
- Hazard Communication
- And the best telephone support in the  
Industry

### *PLUS...*

if you follow our OSHA  
Made Easy Program  
and are fined by OSHA...  
***we will pay the fine!***

OSHA COMPLIANCE



PARTNERS, INC.

**OSHA Compliance Partners, Inc.**  
**888-55-WASTE**  
**888-559-2783**  
**oshacompliancepartners.com**

**Orasoptic light box** file wood cabinet with two drawer \$50, cold glass sterilizer, dental tyodont \$75, autoclave gasket. email njydds620@yahoo.com.

**Xcel Seminar's** 5th Annual Comprehensive Skills series begins again May 19 in Milpitas and includes Perfecting your Composites, Infection Control and the CADPA, a Restorative Update, Ceramics and Indirect Restorations, Pado and an Endo lecture (All courses CA & AGD approved, are on Sundays and 42 CEs) for only \$475! Visit [www.xcelseminars.com](http://www.xcelseminars.com) or call 310-663-4055 for info.

**Looking for** a traveling Oral surgeon for a private office in Aliso Viejo Ca. Must do GA. Email resume [info.southcoastdentistry@gmail.com](mailto:info.southcoastdentistry@gmail.com)

**"Starting an entrepreneurial venture** is not easy, but with the expertise of Food Trade Consultants my company has had an amazing start to 2013. From learning the ropes of making a new sauce to how to get the product to market, they will help you every step of the way. To anyone thinking of starting a food business and needing some help, your first call should be to Food Trade Consultants!" Angel A.- Visit [foodtradeconsultants.com](http://foodtradeconsultants.com).

**Dental credit cards** letting you down? SterlingCare lifts you up! Visit [SterlingCarePlan.com](http://SterlingCarePlan.com) to learn how or call 800-778-4640 today.

**Triple bite** impression trays \$20/each, Model trimmer, x-ray film mounts 100/\$15, x-ray holder. Email njydds620@yahoo.com

**SAVE** on Malpractice Insurance & Workers Comp! Call 866-470-3790!

**PPS Professional Practice Sales** EMERGENCY--ILLNESS -- RETIREMENT -- VICTOR VALLEY ESTB 20plus years HMO 2k/month-- 8 ops- Gross million in good times --\$605k 2012, Need young talent to take to million in 18 months HI Identity location Call PPS 714-832-0230.

**Electrosurgery unit** two for 150/each. In great condition. Email njydds620@yahoo.com.

**Free Retirement Plan** Feasibility Study with every practice purchase. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Bur holder** \$10, x-ray barrier \$400, amalgamator \$75, 2 stethoscope \$5/each. Email njydds620@yahoo.com.

**WESTMINSTER PRACTICE FOR SALE** Private practice for sale - 4 operatories plus one add'l plumbed in 1200 sq ft in strip shopping center - very modern - Dr. started from scratch 13 years ago - now retiring to be with family -grosses over \$350,000/year - private insurance, cash and several PPO's - very high net- Vietnamese dentist preferred Thomas & Fees Practice Sales (714) 544-4341.

**BAKERSFIELD #25** (4) op comput. G.P. & Duplex free stand bldg. for sale. Cash/Ins/PPO pts. 3 days/wk of hygiene. 20+ yrs. of Goodwill. 2012 Gross Collect. approx. \$400K+. D&M Practice Sales 818.591.1401.

**Kenmore** stackable electric washer and dryer. Practically brand new! \$700. Email njydds620@yahoo.com.

**PRACTICE FOR SALE** San Diego (Imperial Beach)--GP situated in strip center in residential area. 3 Ops in 1200 sq.ft.. SDPS: 760-599-7828.

**Dental instruments tray** .50/tray, gauze container \$5, used hanau dental torch \$20, dental chair \$25. Email njydds620@yahoo.com.

**MORENO VALLEY GENERAL PRACTICE** Collects \$500,000 on 4 days per week. Nets over \$200,000/year. 3 ops plus 2 more possible. Asking \$150,000. Kurt Skarin 805-777-7707.

**PPS Professional Practice Sales** BANK SALE FULLERTON- GR 600K Now 350k Prsent offers Great Demographics --Call PPS 714-832-0230.

**Rolling dental cabinets** for \$300. They have wood grain w/drawers and tray. njydds620@yahoo.com.

**PRACTICE FOR SALE** CULVER CITY 10 ops in 1 story bldg; Equip. California Practice Sales, Inc. Phone: 714-639-2775.

**General, family practitioner now retiring. Offering well-est. successful, state-of-the-art practice in ~2,800 sq. ft. facility w/7 fully-equipped ops. Great location & exceptional long term staff. ~2,500+ active pts. 5 year avg. GR \$1.4M w/net of approx. \$500K & just 3.5 doctor days. Asking \$795K. Contact Carroll & Company (650) 403-1010, dental@carrollandco.info. DRE#00777682.**

**impression metal trays** \$15/each, bone compression kit MIS \$300, two sinus lift teaching model \$50. Email njydds620@yahoo.com.

**We use Mobile 3D Advantage** at all of our offices. Dr. Larijani - San Clemente. Call 949-282-0083 for CT appt.

**For sale** Midmark M-9, \$1895, Cavi-jet \$1795, Cavitron SPS Select \$995, Dual Select Irrigation, \$350: all with warranties, Handpiece Trading Post 800-445-6719.

**Murrieta GP private practice for sale. 2012 production \$1.53+ million. 7% increase projected for 2013. 45% overhead. Owner works 3 1/2 days. 5 operatories. Seller retiring. Asking \$1.4 mil [murrietadentalpracticeforsale@yahoo.com](mailto:murrietadentalpracticeforsale@yahoo.com).**

**Electrosurgery unit** two for 150/each. In great condition. Email njydds620@yahoo.com.

**Are you a dental shopper** seeking bargains? We strive to provide the best bargains in every issue of The Dental Trader. Often it is dentists who refer bargain deals to The Dental Trader. If you spot a real deal, please tell that company about us or tell us about them so we can get their sweet deal into the publication. 877 888 4237 Many thanks!!

**Buy any 3** of our Titan Restorative Products and Receive 1 for Free with Kings Two Dental. Universal Composite Caplets 20/Pk \$28.95, Syringe \$26.95, Flowable 4/pk \$27.95 Please call us at 800-715-5464.



# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Bakersfield, Beverly Hills, Glendale, Kern County, Lake Elsinore, Long Beach, Los Angeles, Moreno Valley, Northridge, Santa Clarita, Santa Monica, Thousand Oaks, Valencia, West Los Angeles and Whittier. Call Lee Skarin and Associates at 805-777-7707, 818-991-6552 or 1-800-SKARIN #1.

**LAKE ELSINORE GENERAL PRACTICE FOR SALE:** Located in a retail center, this practice has been established in Lake Elsinore for over 20 years. Seller works 3 1/2 days per week with 5 full days of hygiene (hygiene accounts for 37% of the practice collections). No Denti-Cal, no HMO, no evenings and no weekends. Seller refers all molar endo, perio surgery, ortho and implant placement. The practice collects \$555,000 per year with a net income of \$192,000 per year. The office consists of 3 equipped operatories. Asking \$370,000. - **PENDING AT FULL APPRAISED PRICE**

**MORENO VALLEY GENERAL PRACTICE FOR SALE:** Established for over 20 years, this office collects \$500,000 per year on four days per week with a net income of over \$200,000 per year. No Denti-Cal and no capitation. 3 1/2 days of hygiene per week and 15 new patients per month with no advertising. The office has 3 fully equipped operatories plus 2 additional operatories that are plumbed but not equipped. Seller is retiring. Asking \$375,000.

**NORTHRIDGE FEE FOR SERVICE PRACTICE FOR SALE:** Fifty years of goodwill with the current owner! Practice collects \$560,000/year with a net income of just over \$200,000/year on four days per week. Seller refers out all endo, all oral surgery, all perio and all ortho. There are 3 1/2 days per week of hygiene. The office has four equipped operatories plus one additional operator that is plumbed but not equipped. Excellent lease terms in a building that is being renovated by the owner. Rent for 1,510 square feet is \$3,164 on a gross lease basis and is fixed for the next 4 1/2 years. Seller is Jewish as are 50+% of the patients. Seller is willing to stay on to assist a buyer with a transition if the buyer so desires. Asking \$440,000.

**VALENCIA FEE FOR SERVICE PRACTICE FOR SALE:** This practice is ideal for a dentist with a nucleus of patients in the Santa Clarita Valley to merge into this office. The practice has a significant denture component, which the Seller would continue to treat post-sale for a percentage. The percentage paid to a Buyer would cover a majority of the overhead making everything that the Buyer brought to the practice that much more profitable. The office consistently collects over \$250,000 per year with a net income of over \$145,000 per year. The office has 4 equipped operatories with digital x-rays and Practice Works software. Asking \$285,000.

**SANTA MONICA FEE FOR SERVICE PRACTICE FOR SALE:** Located in the professional building across from St. John's Hospital, this practice collected \$120,000 in 2012 although the office has historically collected \$170,000/year. Seller has health issues. The office has 3 fully equipped operatories. No advertising, no HMO, no Denti-Cal and no evenings or weekends. Asking \$105,000 - **SOLD AT FULL PRICE**

**THOUSAND OAKS FEE FOR SERVICE PRACTICE FOR SALE:** Newer office has three equipped operatories with very good quality equipment and leasehold improvements. Digital x-rays, fully computerized and capable of being paperless. Located in a retail building, this practice has potential to grow with marketing. Currently collecting \$160,000 per year on two and one-half days per week. Asking \$185,000. - **PENDING**

**EAST LOS ANGELES COUNTY ORTHODONTIC PRACTICE FOR SALE:** Long established orthodontic practice collected \$250,000 in 2012 with 220 patients in bands, 70 patients in Phase I and over 600 patients in retention. \$150,000 in contract receivables and referrals from 23 different practitioners in 2012. 5 chairs in a professional building. Seller is retiring and motivated. Asking \$100,000.

**SANTA MONICA FEE FOR SERVICE PRACTICE FOR SALE:** Small, fee for service practice, collects \$170,000 per year on two and one-half days per week. Seller refers out most endo, all perio surgery and all implant placement. The practice does not accept HMO or PPO insurance patients. The office consists of 3 equipped operatories. The lease will expire at the end of May, 2013 and the Seller is willing to relocate the practice and transition the patients to a new location if a Buyer would so desire. Asking \$120,000. - **PENDING AT FULL PRICE**

**GLENDAL/CA CANADA GENERAL PRACTICE FOR SALE:** Over 40 years of goodwill with the same practitioner! The practice has averaged \$360,000 per year in collections and an average net income of \$120,000 per year on three and a half days per week. No HMO, no advertising, no evenings and no weekends. Seller refers all oral surgery, all perio surgery, almost all endo and all ortho. One and one-half days of hygiene per week. The practice is located in a professional building near the hospital and has 5 fully equipped operatories. Seller is motivated. Asking \$250,000.-**SOLD**

**KERN COUNTY GENERAL DENTAL GROUP PRACTICE SEEKS AN ADDITIONAL PARTNER/SHAREHOLDER:** A well established general dentist group practice that currently collects over \$8 million per year is seeking an experienced general dentist that is capable of producing \$1.2 million or more per year to initially affiliate and ultimately buy-in to the group. The practice is limited only by dentist hours as the practice averages over 200 new patients per month and does not accept Denti-Cal or HMO patients. Large state of the art facility that is completely paperless and digital with a CT scanner, newer KaVo and Adec equipment, an in house lab and in house physician anesthesiologist. No business experience required, just practice dentistry in a great environment and be appropriately rewarded. Call for details.

**GLENDAL/ATWATER AREA GENERAL PRACTICE FOR SALE:** Small, one operatory practice shares the reception room with a medical group. Practice collects \$120,000 per year on one day per week. Digital x-rays. Lease can be terminated in three months or renewed. This situation is ideal for a dentist with a practice in the area to acquire and merge. Asking \$50,000.

**ENCINO GENERAL PRACTICE FOR SALE:** Over 35 years of goodwill. This practice collects \$440,000 per year on two and one-half days per week with one and one-half days of hygiene per week with no HMO and no advertising. The office has 6 equipped operatories plus an x-ray room. Seller is willing to transition the practice to a buyer or will move the practice to a buyer's office and work in that office for one year to facilitate the patient transition/retention. Asking \$360,000.- **SOLD**

**BEVERLY HILLS COSMETIC PRACTICE FOR SALE:** Practice is heavily based on implants and has all of the technology to support it with a CT scanner, Sidexis imaging software and Anatomage virtual implant placement software. The office has 3 operatories with outstanding views from every room of this Golden Triangle location. Gross collections in 2010 and 2011 were over \$1.4 million each year. Net income is over \$500,000 for a dentist that places their own implants. Full fee for service practice with no insurance plans. Seller refers all endo and all perio. Asking \$900,000.

**LONG BEACH STARTER PRACTICE FOR SALE:** Excellent opportunity to own a 50% interest in the building and a solid core of fee for service patients at a very reasonable cost. Seller works three days per week (no evenings, no weekends) and collects \$130,000 per year with no Denti-Cal, no HMO and no PPO plans. Seller does no marketing. The practice has two equipped operatories plus one additional operator that is plumbed but not equipped. The reception room, lab, sterilization area, front desk area and break room are shared with another dentist that owns 50% of the real estate and has his own three operatories. Each dentist uses their own operatories exclusively. Seller wants to sell his 50% interest in the real estate for \$150,000 which Seller will finance with no money down. Payments would be under \$1,000 per month. The asking price for the practice is \$80,000- **PENDING AT FULL PRICE**

**RIVERSIDE GENERAL PRACTICE FOR SALE:** Shopping center location with very good visibility. Practice collects over \$165,000 per year on 3 days per week with 1 1/2 days per week of hygiene. Seller refers out all endo, all perio, all pedo, all surgery and all ortho. Motivated and wants to retire. Asking \$92,500.

**LEE SKARIN AND ASSOCIATES, INC.**  
530 W. Stafford Road, Westlake Village, CA 91361  
800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051  
Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

*Serving the dental profession since 1959*

Buy it! Sell it! Trade it!!!

# of Your Dental Practice . . .

## Timing Can Be Everything

**LEE SKARIN AND ASSOCIATES...**

**the Name Dentists have Trusted Most Since 1959.**

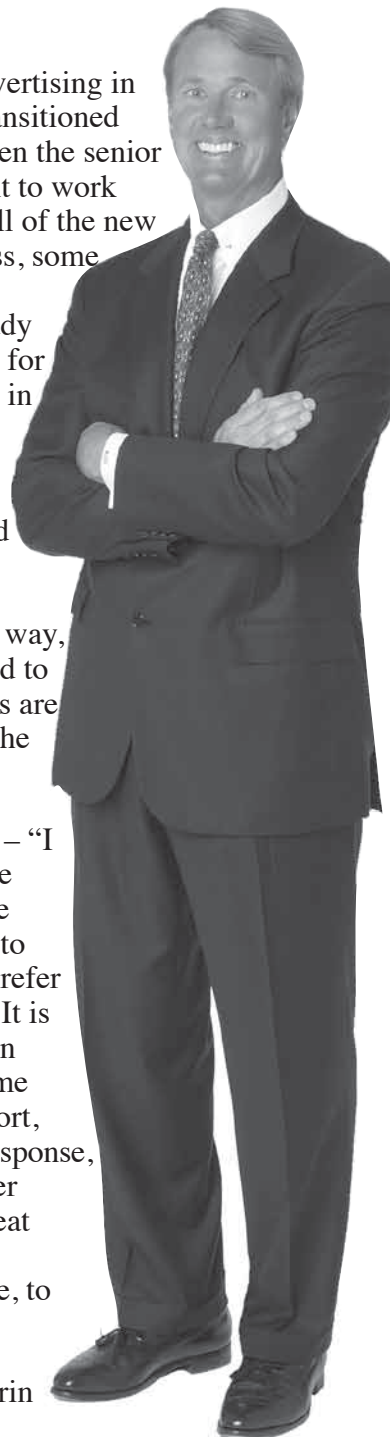
### **TRANSITION LETTERS**

In the now distant past, before HMO's, PPO's and advertising in dentistry, dental practices were not sold. They were transitioned from one dentist to another over a period of years. When the senior dentist reached a point in his career that he did not want to work more, he would bring in an associate that would treat all of the new patients and, over time, as the senior dentist worked less, some of the senior dentist's patients. When the senior dentist decided that he wanted to retire, the patients were already familiar with the associate dentist so there was no need for an elaborate explanation. If any money changed hands in the process, it was typically limited to the value of the dental equipment as used equipment.

Given California's Business and Professions Code and the substantial cost associated with acquiring a dental practice, this gradual transition is simply not practical. Buyers and Sellers alike agree that it would be the best way, but the cost of the process is prohibitive as Buyers need to "hit the ground running" to generate income and Sellers are not willing to come in without compensation. Hence, the transition or introduction letter has evolved.

Many Sellers would like to tell their patients the truth – "I have retired", but to do so cuts off the appearance of the transfer of the Seller's goodwill and to tell the complete truth means to disclose that "I was paid a lot of money to transfer your care to the Buyer". Some Buyers would prefer not to send out a letter at all, which rarely works well. It is always best to send a letter that both gives the patient an expectation that they may not be seen by the Seller, some background on the Buyer to give them a sense of comfort, and, for lack of a better term the "what is in it for me" response, i.e. Dr. Buyer will be open on Saturdays for your greater convenience. The key is to inform without drawing great attention to the transition so that the patient still feels connected to the practice and will come in, at least once, to give the Buyer a chance.

For all your practice transition questions, call Kurt Skarin at 805-777-7707.



**LEE SKARIN & ASSOCIATES INC.**

CA DRE #00863149

**Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461**

Place a FREE Reader Ad online at [www.thedentaltrader.com](http://www.thedentaltrader.com)

# DENTAL PRACTICES FOR SALE

- DALY CITY DENTAL PRACTICE FOR SALE #DL1119H** – Gross ~\$290K. Retail Ctr. ~1,150 sq. ft. 3 ops. Close to 280 Fwy.
- REDWOOD CITY DENTAL PRACTICE FOR SALE** – Gross ~\$450K. 2 eq. ops, 1 add't plumbed. All digital, paperless.
- FAIRFIELD DENTAL PRACTICE FOR SALE #213FF** – Gross ~\$190K. 1,500 sq.ft. , 2 eq. ops, 1 additional plumbed.
- VALLEJO DENTAL PRACTICE FOR SALE #H728VSC** – Gross ~\$650K. Excellent visibility. 4 ops, 1,500 sf. Shopping Ctr.
- OAKLAND STARTER PRACTICE FOR SALE** – Asking \$69K. 5 eq. ops. Renovated 2 yrs ago. ~1,932 sq. ft. in Prof. bldg.
- SAN JOSE BUILDING FOR SALE #420BSJ** – 2 Units totaling 2,197 sq. ft. ~1,100 sq. ft. each. Located on major cross street. Easy access to 101 Fwy. Ideal for Dental, Medical or Office use. Great opportunity for Owner or Investor.
- SAN JOSE PRACTICE FOR SALE #612SJ** – Starter Practice. ~1,200 sq. ft., 2 ops, 1 add't plumbed. Good visibility.
- RIVERSIDE DENTAL PRACTICE FOR SALE #131RS** – Gross ~\$300K. 3 fully equipped ops, 1 additional plumbed. ~1,200 sq. ft. Located in busy retail center on major intersection. Good visibility & exposure. Easy access to Fwy 91.
- FREESTANDING BUILDING IN BEAUMONT FOR SALE** – Two building on one lot in Beaumont, CA. Front building is the dental office, plumbed for three ops. Back building is office bldg. Remodeled in 2005. Great visibility. Asking \$700K
- FRESNO DENTAL PRACTICE FOR SALE #1813F** – Excellent visibility. ~ 2,000 sq. ft., 3 eq. ops, 2 additional plumbed.
- PISMO BEACH DENTAL PRACTICE FOR SALE #221GB** – Gross over \$1 Million. Net ~ \$600K. ~ 2,400 sq.ft. 4 fully equipped ops, 2 additional plumbed. Located in a small strip mall. Good signage & visibility. PPO & Fee for Services.
- WHITTIER DENTAL PRACTICE FOR SALE #130WCC** – Gross ~ \$390K. GP with 3 fully equipped ops located in strip mall on major intersection. Good signage & visibility from street. ~1,000 sq. ft. Close to anchor stores. No HMO.
- LONG BEACH DENTAL PRACTICE FOR SALE ##224LB** – 5 eq. ops. Located in shopping ctr with major anchors.
- LOS ANGELES DENTAL PRACTICE & FREESTANDING BUILDING FOR SALE #115LADB** – Gross ~ \$600K. 7 fully equipped ops in ~ 2,200 sq. ft. freestanding building for sale. Good signage & bill board. Good visibility & foot traffic.
- LOS ANGELES DENTAL PRACTICE FOR SALE #25LAMK** – Gross ~\$360K. 7 fully eq. operatories, ~ 2,300 sq. ft. Located in a highly visible, single story shopping center. 9 years of goodwill. Excellent exposure, visibility & signage.
- LOS ANGELES DENTAL PRACTICE FOR SALE #LA1130S** – Good street visibility. ~ 1,000 sf, 3 ops. Close to Chinatown.
- LOS ANGELES DENTAL PRACTICE FOR SALE #LA1130W** – Busy intersection. Downtown of East LA. ~ 1,498 sf, 3 ops.
- SANTA ANA DENTAL PRACTICE FOR SALE #220SA** – Busy shopping ctr. 2 eq. ops, 1 add't plumbed. ~1,000 sf.
- ANAHEIM DENTAL PRACTICE FOR SALE #G228A** – Gross ~\$315K. Freestanding building located on busy street. Excellent visibility. Good foot traffic. 4 fully equipped operatories, 1 additional plumbed, ~ 1,200 sq. ft.
- ANAHEIM DENTAL PRACTICE FOR SALE #HT121A** – ~1,185 sf, 3 ops. Good visibility, foot traffic & high vehicle traffic.
- WESTMINSTER DENTAL PRACTICE FOR SALE #104WMD** – 1600 sf. 3 ops. Cash & PPO only. Easy access to 405 Fwy.
- LA JOLLA DENTAL PRACTICE FOR SALE #13012LJ** – 15 yrs of goodwill. 3 ops, ~1,438 sq. ft. Located in strip mall.
- LA JOLLA DENTAL PRACTICE FOR SALE #1015LJM** – Gross ~\$300K. 2 ops, ~ 1,000 sf. Prof bldg. surrounded by Med Ctr.
- ESCONDIDO DENTAL PRACTICE FOR SALE #76ESD** – 3 ops, 2 add't plumbed, ~ 2,100 sf. Strip mall. Near anchor stores.

Call for additional listings or visit our website!!!

**BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE**  
**Call Loc Pham, Broker (714) 550-7494 For More Information!**  
 practice@lcffin.com | www.lcffin.com  
 LCF Financial, Inc. DRE #01875780



**PRACTICE FOR SALE** LOS ANGELES DOWNTOWN CIVIC CENTER AREA (Price Reduced) – Long established GP in modern building. Efficiently designed office with well-known location in downtown Los Angeles. Practice Transition Partners, (888) 789-1085, [www.practicetransitions.com](http://www.practicetransitions.com).

**Kenmore** stackable electric washer and dryer. Practically brand new! \$700. Email [njydds620@yahoo.com](mailto:njydds620@yahoo.com).

**SAN DIEGO PRACTICE SALES** Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

**Prophy powder** \$30/box. Box includes 15 packets of 2.5 oz each. Spearmint flavored. email [njydds620@yahoo.com](mailto:njydds620@yahoo.com).

**Buy 5 of Patient Stick** Elastic Ligature Ties 1000/Pk for \$9.95 and Receive 1 for Free with Kings Two Dental (All Colors Available). Want to know more? Please call us at 800-715-5464.

**Rolling dental cabinets** for \$300. They have wood grain w/drawers and tray. [njydds620@yahoo.com](mailto:njydds620@yahoo.com).

**SAN CLEMENTE** Asking \$215,000 Fabulous modern office!!! Select Practice Services, 714-421-4407.

**Contemporary** dental office for rent in santa monica. 3-4 ops includes dental chairs, x-ray and sterilization center. Email [njydds620@yahoo.com](mailto:njydds620@yahoo.com).

**BOARD CERTIFIED PERIODONTIST AVAILABLE IN YOUR OFFICE. IV SEDATION, ALL BONE GRAFTS AND IMPLANTS. HAS ALL MATERIALS. GENTLE AND CARING. 818 5214947. Roozbeh316@hotmail.com.**

**DENTAL PRACTICE WANTED** in West Los Angeles, Sherman Oak, Whiter, Studio City, Downey, and Tarzana: Buyer looking for 4-6 ops, mostly Cash/PPO, minimal HMO. Retiring seller and digital xrays preferred. SELLERS call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or [practice@lcfinc.com](mailto:practice@lcfinc.com).

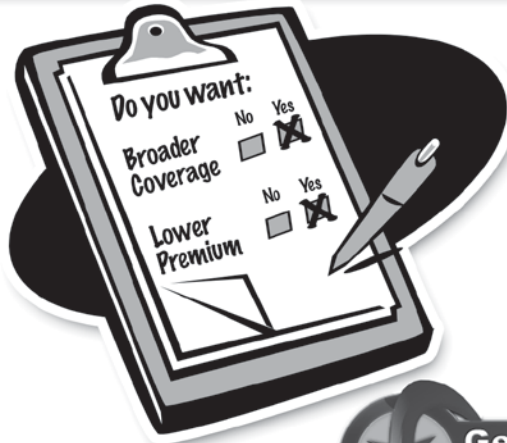
**I have had the pleasure** of working with Monica Rebella and her Rebella Accountancy as my accountants for the past 15 years. She is truly the most knowledgeable and professional accountant I have come across all these years. She is simply always available for you and for any of your questions. Shay Salehrabi D.D.S. (714) 619-0667 [www.rebellacpa.com](http://www.rebellacpa.com)

**looking for** an anesthesiologist (IV or GA) for a pediatric office in Tracy, CA Email your CV and rates [hi2junkmail@gmail.com](mailto:hi2junkmail@gmail.com).

**Santa Barbara** 2 listings in beautiful Santa Barbara! Well-established and upscale practices provide an excellent opportunity. Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

**Fully equipped** modern dental office for lease; 2 to 3 chairs; 2 days a week in SUNNYVALE, CA Call 4083292327.

# Save on Malpractice Insurance!



IF YOU CHECKED "YES"

Get a Quote TODAY!

Go to [DGALLC.com/mi](http://DGALLC.com/mi) or call (866) 470-3790!

**GA Insurance**  
& Financial Services, LLC

License #:  
CA 0F19777

**Thomas Sudhijo, DMD (Tustin, CA)** Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

**RDA/DA needed** 5 yrs + exp. Must be able to do cosmetic temps. Please e-mail your resume to [pinnacle109@yahoo.com](mailto:pinnacle109@yahoo.com).

**For sale** Coltolux 75 curing light. Great condition. Asking \$400 805-444-2778.

**New 2013 Employment Laws** will affect your practice. Call Levi Barlavi, Esq. for your employment laws needs. (310) 776-LEVI. [www.dental-attorney.com](http://www.dental-attorney.com).

**General Dentist** needed w/at least 5 yrs exp. Please e-mail your resume to [pinnacle109@yahoo.com](mailto:pinnacle109@yahoo.com) or fax to 714-549-1246.

**Bad Reputation?** do you have negative reviews on sites like Yelp and RipOffReport.com? we can help. Visit [www.reputation-fighters.com](http://www.reputation-fighters.com) or call (888) 384-7979.

**Female UCSF graduate** with 5 years experience available. Performs invisalign, cerac, surgical extractions, pedo, molar RCT, and friendly. Knowledge of insurance billing. 714-390-8449.

**PPS Professional Practice Sales** LOS ANGELES-- 2 MILLION -- ABSENTEE-- GREAT FOR SPECIALISTS-- Call PPS 714-832-0230.

# A Different Kind of Dental Attorney

*I know dentistry's unique legal & financial challenges*

## Services

Incorporation  
Estate Planning  
Buy/Sell Agreements  
Lease Reviews  
Space Sharing  
Agreements  
Workers' Compensation  
Practice Sales\*\*  
*Call us  
for other services!*

## Member

CA State Bar  
NC State Bar  
US Federal Courts  
US Federal Tax Courts  
Calif. Dental Licensure

## *\*Tip of the month:*

When I first started practicing dentistry in 1998, my CPA at the time had me practicing as a C corporation, but while I was studying tax law in law graduate school, I realized a S corporation was a better fit for me, and I elected the S corporation entity for my own dental practice. Many doctors rely on the advice of their accountant but a CPA may only look at a portion of the equation. As a dentist and attorney, I have discovered that while both provide protections from liability, selecting the right type of corporation means avoidance of double taxation.

For many dentists an S corporation is preferable to a C corporation. This is because S corporations are tax reporting entities, and C corporations are tax paying entities. S corp earnings are reported on the owner's tax return (similar to a Partnership) and taxed at the owner's individual tax rate. A C corp is preferred over an S corp when a choice of ending of fiscal year is desired instead of the fixed ending date of December 31. Obviously the size and scope of your dental practice determines which option makes the most sense, both from a liability as well as a tax perspective. If you are unsure which option best suits your particular situation, call me for a complimentary consultation. I'm here to help.



Chester Jeng, DDS, JD, LL.M (Master Degree in Tax Law)  
Dentist and Attorney

## Law Offices of Jeng and Associates

(714) 858-0536 [Jenglaw@yahoo.com](mailto:Jenglaw@yahoo.com)

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

\*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created.  
Consult a CPA or attorney if you need tax or legal advice.

\*\*Email us with your contact information if you are interested in getting on our mailing list  
for our upcoming Dental Practice Sales Department

**Insurance Biller/Front Office** Must know electronic billing for Denti-Cal and PPO insurance. Must speak Spanish and familiar with Easy Dental software. Excellent communication skills to handle calls and interacting with patients. Part time / Full time. Long Beach area. Flexible compensation based on experience. Fax Resume 562-422-6867 or email [Office@LBFamilyDental.com](mailto:Office@LBFamilyDental.com).

**"Efficiency in the handling** of contract, amendments, etc. Knowledge of dental practice sales will save time and expense. They do represent their clients interests thoroughly." Vel Tamanaha, DDS Los Angeles, CA. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: [www.dentalattorneys.com](http://www.dentalattorneys.com).

**For sale** Designs for Vision overhead light and two batteries, Original packaging, great condition. Asking \$500 805-444-2778.

**PRACTICE FOR SALE** ENCINITAS 2 eq ops practice in strip mall California Practice Sales, Inc. Phone: 714-639-2775.

**Triple bite impression** trays \$20/each, Model trimmer, x-ray film mounts 100/\$15, x-ray holder. Email [njydds620@yahoo.com](mailto:njydds620@yahoo.com).

**SAN GABRIEL** Practice SALE, 2 Unites, 3 Plumbing, Cable, Low rent, Long lease, 168 Supermarket across, Visibility, Assistance buildup, 626-287-5988 [www.apace.us/dental](http://www.apace.us/dental).

**"I'd like to thank** Dr Gonzales for his surgical expertise in adding the All-On-Four procedure to my practice. We have had 100% success with 100% satisfaction. Adding this procedure to my practice has increased my overall production and increased my bottom line by a significant amount. I look forward to more cases with Dr Gonzales." Jerome Peterson, D.D.S. Costa Mesa, CA Please contact: Thomas Gonzales, D.D.S. 949-727-0777 IrvineSedaton@Gmail.com www.dentalimplantcenterirvine.com.

**Looking for a friendly PT** associate dentist. Mandarin speaking a plus. Recent Grad ok. Please email resume to tooth7217@gmail.com.

**Want to score a better deal!** Read The Dental Trader online at dentaltrader.com before it hits the streets in print. (usually around the 20th of each month). Online reader often score the best bargains. Check out the ad board too! Next month's ads appear there now!!

**DENTAL OFFICE** MANAGER FOR SANTA MONICA PRACTICE...experience: working with PPO & HMO insurances, treatment case presentation, scheduling, etc. (818) 934-0260.

**FOR SALE** EHR Compliant Billing Software, with onsite training. Bills both dental ADA and medical HCFA claims. Double your income by billing for many medical codes you don't even know about. Call 800-273-5033 for details.

**Create the Office** of your Dreams with All County Construction. Enhanced to your style, designed to your budget. 714-240-7179.

**Seeking an experienced ENDODONTIST and PERIODONTIST to join our busy state-of-the-art practice in South Orange County. Part time to start. Excellent Compensation and potential for business partnership. Please send Resume/CV to foothillsmiles@gmail.com.**

**Looking to buy** used orthopantomograph/panorex, possible to upgrade digital with lateral cephalometric arm. Call Dr George 8183904315/email dr\_sahakyan@yahoo.com.

**LOS ANGELES ORTHO** (LOS FELIZ AREA) Orthodontic practice for sale – great small practice or perfect for a second office – 4 +1 operatories in 1800 sq. ft built to the hilt - AR's ~ \$150,000 -Dr selling for health reasons – grosses approx. \$20,000/mo on 2 days/week – very modern upgrades Thomas & Fees Practice Sales (714) 544-4341.

**Irvine sublease** ideal for part time general or pediatric dentist, 1-2 day/wk, close to Irvine Spectrum. new prof building, irvinelease@yahoo.com.

**RIVERSIDE** NEW!! Asking \$210,000 Established 20 years! In shopping center! Select Practice Services, 714-421-4407 GARDEN GROVE Asking \$95,000 Fully equipped! Move-in ready! Select Practice Services, 714-421-4407.

**FS PANORAL** Model A2 by RITTER CLEAN & WORKING Only \$1,680.00 because it needs intensifying screen only inquire: miguelconcepcion@yahoo.com.

**RIALTO** Dental Office for Sale/Sublease, 1280 sq ft 3 Ops, Fully equipped, ready to work. Great location. Must see. 626-7102745.

**STANTON** 9 YRS OLD PRACTICE, NO PATIENT. 3 OP, 4 PLUMBING, 2 XRAY. 1200 SQFT. 125K. CALL DR VO 714-747-0406.

**Have a commercial lease?** Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848.

**PPS Professional Practice Sales** LOS ANGELES -- MULTI MILLION DOLLAR ABSENTEE -- REGISTER YOUR INTEREST WITH PPS Tom Fitterer 714-832-0230.

**looking for dentist** to share office space in Glendale CA. Prime location. Contact DR. lusinyan tel. 8185007978.

**"\$75,000 from landlord** + free rent for my new office! Broker originally offered me only \$5,000. I am so glad I called"-Dr Lim. Expert Lease Negotiations. (949) 395-1476.

**Wanted an Orthodontist** for 2 days a month. Please email resume at akashlapsi@gmail.com.

**REDUCE** your Dental Malpractice costs and get better coverage! Call 866-470-3790!

**STATE OF THE ART** DENTAL OFFICE (FULL EQUIPPED) AND CHAIR FOR LEASE OR RENT IN GLENDALE / MONTROSE AREA.(818)517-0871.

**PERIODONTIC** Practice for Sale-North San Diego County. Long-established. Priced attractively for quick sale!! SDPS:760-599-7828.

**BOUTIQUE** BEAUTIFUL OFFICE available for rent in Encino area for both GP & Specialists, 2-3 days per week. Call 310-487-8260.

**BUYING** Large Practices. National dental practice company seeking upto \$1.5M collections and option for seller to stay. If you are considering a retirement, but not ready to stop working completely, this is a great opportunity to have your cake and eat it too. Broker - Charles Kim 800-416-2055.

**Orascope light box** file wood cabinet with two drawer \$50, cold glass sterilizer, dental tyodont \$75, autoclave gasket. email njydds620@yahoo.com.

**General Dentist wanted** full time in a very successful group practice in Bakersfield. We have: one of the nicest facilities in the state, very committed and wonderful staff, enough new patients to jump start you into your career, and compensation that would exceed what you would earn in a solo practice. Character personality and experience are essential. E-mail Dr. Casteen of drcasteen@aol.com.

**"Food Trade Consultants** helped me bring my small Cookie business to the mass market. My cookies are in many retail stores nationwide now and still growing. Thank you Food Trade Consultants and Mary Carter." Highly recommended! Peter Z. - Visit foodtradeconsultants.com.



# We Buy, Sell and Trade Dental Equipt.

*Call us with your wish list!*

## Handpiece Repair Special

*Midwest, NSK etc..\$79*

GENUINE CERAMIC BEARINGS  
FOR

*Star 430 SWL, SW .....\$99*

New Turbine.....\$149

Kavo Euro Bearings \$99

New turbine.....\$149

Low Speed Overhaul.....\$149

Titan S Scaler Overhaul ..\$99

Professional technicians

1 day speedy repair!

Call for free pick-up!

*"We welcome trade-ins on equipment and supplies! Since 1980 family owned and operated!"*

## Belmont Packages at \$3995



### Big Equipment!!

Adec Priority Chair with  
delivery and light \$4499

Adec Cascade delivery  
Packages from \$7999!!

DCI, Marus, Royal and P/C  
Packages available from  
\$2999!!

Valuable Coupon\*\*\*\*\*Valuable Coupon

**1 FREE HANDPIECE REPAIR**  
(**\$79.00 VALUE**)

(Limit 1 per office or customer)

Valuable Coupon\*\*\*\*\*Valuable Coupon

### Closeouts!

The Wand, Millestone.....\$750  
SDI II amalgamator.....\$295  
Abrasion Units and Intra Oral cameras!  
Cavi-Jet (re-cond).....\$1895  
Electrosurges (call for pricing and model)  
Kodak and Schick sensors (call for price)  
Apollo, cordless, turbo curing light.....\$995  
Prophy Flex, Kavo.....\$895  
Peri-Pro III w/ daylite, 1yr war.....\$1195

### Rebuilt/new Handpiece Specials!

Sirona T2 Racer w/ Kavo coupler.....\$699  
Star 430SWL(reb)...new f/os.....\$350  
Titan II, 20 K +Nose or MAD, reb.....\$399  
Star P/B ball bearing latch /F. G. heads....\$179  
MK Dent Electric 1 to 5, 1 year war.....\$895  
Kavo 647, 642 and 640 reb.....\$499  
Tradition F/O power lever, reb.....\$299  
Midwest XGT (re-cond).....\$495  
Sirona Classic T1, new one year war....\$895  
Midwest Stylus with 1 year war.....\$695  
Quiet Air, rebuilt, 6 mo. war.....\$149  
NSK, Viper 301, Lo Speed, F/O w/head....\$479  
Tru-Torq, reb. 1 or 2 speed, w/sheath.....\$299  
Titan generic latch heads, new.....\$69  
Shorty generic latch heads,new.....\$69  
Bien Air electric h.p. system.....\$995  
Synea TA 98 I, rebuilt.....\$299  
M4, Canal Finder and Bien Air and  
Lots more.....Call for pricing

### Starting or selling an Office?

Let us know when and we can help you save thousands!

We also buy whole offices and equipment, etc.

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets," sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, and other lab stuff.

Equipment Parts are available!

Obscure and hard to find! Call Us!

## Handpiece Trading Post

18627 Brookhurst St. #351  
Fountain Valley, CA 92708

We like trade-ins! Visit us at:  
[www.handpiacetradepost.com](http://www.handpiacetradepost.com)

**800-445-6719**

**Looking for an old ad from way back?** The Dental Trader has a special search engine to our Archives page at <http://thedentaltrader.com/archive.htm> so now you can search our entire website and archive for anything you may need. Search results appear in seconds.

**PT Receptionist** with 1-2 years of front desk experience for Baldwin Park. Bilingual (English/Spanish) please call (909)562-2287.

**LOOKING FOR DDS/SPECIALIST** INTERESTED IN REDUCING OVERHEAD BY SHARING SPACE IN EXISTING OR IN A NEW OFFICE LOCATION [ddsshopper@cox.net](mailto:ddsshopper@cox.net).

**I've had Monica** as my accountant for over 15 years. I really like her. I actively refer to her and the reasons are she's a strategic accountant. James E. Bollinger, D.D.S. (See Rebella Accountancy ad in Dental Directory).

**Female UCSF** graduate with 5 years experience available. Prefers invisalign, cerac, surgical extractions, pedo, molar-RCT, and friendly. Knowledge of insurance billing. 714-390-8449.

**Fulfil your CA** CE requirements (42 CE units) in one convenient Southern California location, with great courses, all on Sunday for only \$475! Visit [www.xcelseminars.com](http://www.xcelseminars.com) or call 310-663-4055 for info.

**NEW: DENTAL PRACTICE FOR SALE** for less than build out costs! (3) op G.P. located in a open Mall- well-known location in a Spanic Community (San Gabriel Valley). Excellent exposure/visibility & signage. low lease- Approx. 1,000 sq. ft. Low overhead high net! Cash/Ins/PPO pts, medical, no HMO call: 626.485.1174 or e-mail to [cadamira@gmail.com](mailto:cadamira@gmail.com).

**General dental office** in Lake Elsinore is looking for an experienced Pedodontist to work 1-2 days per month. Call 310-923-6168.

**Life Time Warranty!!!** Perfectionist, Fast, Caring & Patient-Friendly: Keep All Complicated Endo Your office Sends Out, visit: [www.socalrootcanal.com](http://www.socalrootcanal.com).

**FFFFFFFree?** Join thousands of dentists who place FREE ads in The Dental Trader. Ads appear instantly on our Ad Board, your phone can start ringing today! See FAQs page at [dentaltrader.com](http://dentaltrader.com) for simple instructions.

**General dental office** for sale in Lake elsinore. Existing over 12 years, 15,000 charts, low rent. detailed call 310-923-6168.

**Get your Belmont/Engle** Operatory Package for As Low As \$150.00/Month or \$7,395. Also get a free Doctor's Stool & LED Highspeed Handpiece. Want to know more? Please call us at 800-715-5464.

**LASER** clip-in LASER LENS filters for your magnifying Loupes. Gold metal frame, like new. Call (714)832-1125.

**We are seeking GP's** and Specialist for partnership opportunity @ multi locations. Call (760) 537-0820. Great opportunity for right person.

**CHICO** For Sale - General Dental Practice. Owner retiring: 2012 Collections of \$1,385,222 with 7-8 days of hygiene. This excellent, well-established practice in free-standing building has 1,800+ active patients with an average of 15 new patients per month. Equipment includes new Digital Cone Beam X-ray, Digital X-rays, Lasers, and Dentrix software. Buyer can purchase or lease building. Don't miss out on this excellent practice. Owner will consider an associate leading to purchase of practice. #14392 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

**Mixing tips 10.99 min order 10 or 12.99 all colors 9097200965. [www.adsaidental.com](http://www.adsaidental.com).**

**PRACTICE FOR SALE LAKE FOREST** 3 ops in shopping center, Equip/Charts Only California Practice Sales, Inc. Phone: 714-639-2775.

**Diamond bar** office looking for experienced Hygienist. Mondays and every second Saturday. 909)861-3500, fax, 909)861-1793.

**Free Dentist Stool** with any Complete Operatory ordered. Made in USA, 10 Year Warranty. Easy Low Cost Financing Available. Call (800) 423 - 5657 for more information.

**Endodontist needed** 1 or 2 days a month in south orange county private practice. Email ur resume to [laguna0208@yahoo.com](mailto:laguna0208@yahoo.com).

**TORRANCE PRACTICE FOR SALE** Dr. retiring after 30 years - shares space with another Dr. so overhead is low - Dr works 3 days/week - grosses \$300,000/year- Thomas & Fees Practice Sales (714) 544-4341.

**MUST RELOCATE** my 3-day week dental practice in San Diego/ La Mesa area (70th St). Would like to share or lease space in your dental office. I am a fellow in implantology and do all types of extractions. email: [drrslessem@hotmail.com](mailto:drrslessem@hotmail.com).

**An onerous lease** will causes years of headaches. Talk to a skilled attorney today prior to signing your commercial lease! Levi Barlavi, Esq. [www.dental-attorney.com](http://www.dental-attorney.com). (310) 776-5384.

**PRACTICE for SALE** West OC. Large renovated office with 5 Operatories, 2 additional plumbed. Good cash flow. Recent renovations. Professional building. Broker: Charles Kim 800-416-2055.

**BALDWIN PARK** PPS Professional Practice Sales Conservative Lady Seller incl Hi Identity Dental Bldg. CALL PPS 714-832-0230.

**Taylor Liao** Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536.



THE LAW OFFICE OF LEVI BARLAVI  
**www.dental-attorney.com**  
 A Law Practice *for* Dentists



THE LAW OFFICE OF  
**LEVI BARLAVI**

1875 Century Park East • Suite 600  
 Los Angeles, CA 90067

Telephone: (310) 776.5384 | Facsimile: (310) 693.9461

Email: [levi@dental-attorney.com](mailto:levi@dental-attorney.com)

“As an attorney working exclusively with dentists, I have a simple goal: *To add value to your practice.* I accomplish this by:

- Protecting your practice purchase, so your business can meet its full potential.
- Working to make your office lease an asset, not a liability.
- Reducing your risk of employee related lawsuits.
- Creating comprehensive partnership agreements to help avoid unnecessary business disputes.

I am committed to this goal because I know it is what you want and what will secure your return business and referrals.

That is the greatest compliment.”

**888.995.LEVI (5384)**

**Services:**

Professional Corporations  
& Partnerships

Lease Reviews  
& Negotiations

Employment  
Law Matters

Practice Purchase  
Agreements



Buy it! Sell it! Trade it!!!



**Insurance Biller/Front Office** Must know electronic billing for Denti-Cal and PPO insurance. Must speak Spanish and familiar with Easy Dental software. Excellent communication skills to handle calls and interacting with patients. Part time / Full time. Long Beach area. Flexible compensation based on experience. Fax Resume 562-422-6867 or email Office@LBFamilyDental.com.

**OFFICE CONDO FOR SALE** Oceanside. Next to TriCity Hosp. 1980 sq.ft. SDPS: 760-599-7828.

**Looking** for a friendly PT associate dentist. Mandarin speaking a plus. Recent Grad ok. Please email resume to tooth7217@gmail.com.

**LOOKING FOR SOMETHING** but can't find it? Call Bruce at The Dental Trader. I have a comprehensive database of dental companies developed for the past 31 years...I will help you find whatever you're looking for. Just gimme a call at 877 888 4237.

**The key to your practice success** is a financial policy that works... does yours? Visit SterlingCarePlan.com or call 800-778-4640 today.

**SAN GABRIEL** Practice SALE, 2 Unites, 3 Plumbing, Cable, Low rent, Long lease, 168 Supermarket across, Visibility, Assistance buildup, 626-287-5988 www.apace.us/dental.

**Local SEO Experts.** Inc5000 & Fast500 company could get you high ranking in Google Local & Yelp. Visit www.submitexpress.com or call (888) 384-7979.

**DDS** with 3 yrs experience seeking part-time in well run, honest, quality oriented office. I am GPR trained, invisalign certified, with cerec experience. All phases. Great interpersonal skills. Please email socialdds4@gmail.com for CV.

**Mobile 3D Advantage** is the easiest, most efficient, service oriented, cost effective service for your patients, they go wherever the patient is, (your office, patient's home or work, anywhere). Call 949-282-0083 for CT appt.

**ORAL SURGERY SERVICES IN YOUR OFFICE WITH IV-SEDATION. HIGH QUALITY, PLEASED PTS. WISDOMS, IMPLANTS, DIFFICULT SURGERY, HIGH RISK PATIENTS. SINCE 1991. MY EQUIPMENT. CALL (949) 374-4243 or (818) 793-1850.**

**DENTAL PRACTICE WANTED** Southern & Northern California: Buyer looking for practice grossing from \$500K to 1 mil, established patients, high visibility, retiring seller, open to any price range. SELLERS call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or practice@lcfinc.com.

**General Dentist** needed w/at least 5 yrs exp. Please e-mail your resume to pinnacle109@yahoo.com or fax to 714-549-1246.

**Watsonville** Long-standing practice in it's own building. Estimated buyer's net \$161,000. Four operatories and near the beach! Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

**"Pat and Jason** On behalf of the members of ADS and our colleagues, I want to thank you both for presenting such an informative session at our Las Vegas meeting. Our group always enjoys hearing from you both and we look forward to an ongoing relationship." Nancy L. Schoyer, Executive Director: ADS. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: www.dentalattorneys.com.

**2 FOREST (rear or side) DELIVERY SYSTEMS (\$2,853 new) Less than 2 years old, like new, \$1,800 O.B.O. lee@ingersoldds.com (714)569-1128.**

**Need an experienced** front desk or treatment coordinator for a private office must be energetic & team oriented. (949)360-1021.

**PRACTICE FOR SALE** CENTRAL SAN JOAQUIN VALLEY – 4 op GP in stand-alone building. Over 39 years of goodwill with stable patient base. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**Looking for an energetic** experienced and team oriented assistant with minimum 1 year experience for a private office. (949)-360-1021.

**COVINA** Asking \$245,000. Established over 40 years!! Neighbors include orthodontist, periodontist, and oral surgeon. Select Practice Services, 714-421-4407.

**Endodontists** join our multi-specialty group in and around San Jose. Call 408-656-4567. San Jose is only hour flight from LA.

**It was a great pleasure** to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

**DENTAL PRACTICE FOR SALE IN RANCHO CUCAMONGA!** DENTIST RETIRING AND MOTIVATED TO SELL. E-MAIL cristia.lopez@yahoo.com TO SCHEDULE AN APPT TODAY!

**We buy used** dental equipment, Chairs, units, compressors, pumps and small equipt.and whole offices! Handpiece Trading Post 800-445-6719.

**Almost New** Pristine Mobile Dental Unit priced to sell immediately https://picasaweb.google.com/114312550628888688867/MobileUnit031313?authkey=Gv1sRgCMDynOmYt7yr2QE&feat=email.

**SPECIALISTS WANTED** TO INVEST IN WELL MANAGED DENTAL OFFICES AND HAVE EXCLUSIVITY ON THEIR SPECIALTY. CALL PPS Professional Practice Sales in Los Angeles and in San Diego Cty Call TOM FITTERER 714-345-9659.

**PRACTICE FOR SALE** Chula Vista. GP. Very strong COLLECTIONS. 9 Ops. Prof Bldg SDPS: 760-599-7828.

**For LEASE** West LA/Culver City Beautifully remodeled 3 ops Dental office; private Drs. office, private bath, free parking, great street visibility; includes street signage. Charming one story medical/dental building. negotiable terms. MUST SEE call Sherry 310-773-6718.



# Bank of America Practice Solutions Promotes Opportunities

*Purchase an existing practice or start a practice from scratch.*

At Bank of America Practice Solutions, you can rely on our industry leadership. We have performed thousands of each type of transaction, and understand the challenges that accompany them. Let us help you get the right financing. We encourage you to call the experts at Bank of America Practice Solutions to discuss.

## Practice acquisition:

- Up to 100% financing for your practice — up to \$5,000,000.
- 12-month interest-only options for lower payments initially.
- Principal reduction and early payoff options.
- Practice purchase and real estate combination loans.
- Working capital to help you with the transition.
- Terms up to 15 years.
- Access to our complimentary Practice Heartbeat® program.\*

### Northern California:

Contact Phil Hoover at 614.361.8976 or phil.hoover@bankofamerica.com

### Southern California:

Contact Matthew Christie at 877.252.0938 or matthew.christie@bankofamerica.com

*Reference Dental Trader.*

## Practice start-up, remodel, relocation and expansion:

- Up to 100% financing for everything from architectural fees to construction, to equipment and cabinetry.
- Working capital to help you get started.
- Terms up to 15 years.
- Up to 36 months of graduated payments.
- Up to 12-month rate lock through the project build-out phase.
- Demographic Site Analysis to help you select the ideal location and attract the patient base you want.†
- Access to our complimentary Practice Heartbeat® program.\*

### Southern California:

Contact Ali Karjoo at 614.403.8295 or ali.karjoo@bankofamerica.com

*Reference Dental Trader.*

\* All programs subject to credit approval and loan amounts are subject to underwriting. Some restrictions may apply. Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account.

† Bank of America Practice Solutions makes no express or implied warranties with respect to any aspect of the Practice Heartbeat® program. We do not guarantee any success or predict any results, and hereby disclaims the same to the extent allowed by law. The opinions of Bank of America Practice Solutions are based upon prior experience, and it makes no promise or guarantee that you will achieve any particular measure of success or results by participating in the program. You are not bound by any commitments provided under the program and retain full responsibility for the results achieved by your professional practice.

Bank of America Practice Solutions engages Scott McDonald & Associates, a national marketing firm, in calculating its demographic research, site analysis and traffic reports for health care professionals to purchase a demographic report to assist health care professionals in evaluating where to locate their professional practice. Scott McDonald & Associates charges a fee for this service, which is passed on to the customer. Bank of America is a registered trademark of Bank of America Corporation. Bank of America Practice Solutions is a division of Bank of America Corporation, N.A. ©2013 Bank of America Corporation 3/2013 #00000000

**Practice Solutions**

**Bank of America** 

**HUNTINGTON BEACH FACILITY FOR SALE** Turnkey facility fully equipped with near new equipment - 4 operatories equipped, 1 x-ray room equipped, and 5 additional operatories plumbed in 2500 sq ft - one-story free-standing building with its own parking lot with great signage right on Beach Blvd. - Real Estate is not for sale but an offer of first refusal is available - Thomas & Fees Practice Sales (714) 544-4341.

**Prosthodontics** or G.P. with passion and experience in prosthetics wanted. The individual needs wonderful work ethic, personality, and personality and experience to be considered. We do have in-house lab and all the modern equipment money can buy i.e. Cerec, in-lab, C.T. scan. Contact Dr. Casteen at Center for Implant Dentistry in Bakersfield, CA via email at drcasteen@aol.com.

**Allocations of your practice** purchase price may be as important as the price itself. Speak with a dental attorney to learn more. Levi Barlavi, Esq. (310) 776-LEVI. www.dental-attorney.com

**Oral Surgeon** to work 1-2 times per month in private practice in Corona. Any day possible. HMO/PPO \$ negotiable 951-273-0003.

**General Dentist** needed in Burbank. Part time only. Email resume 1400mydentalplace@gmail.com.

**Professional Services** Evan Barker has loaned over \$50 Million to Southern California Dentists. NEED MONEY? We've GOT IT. Call him @ Sunwest Bank 949-707-2209.

**FOR SALE** KAVO DIAGNODENT. Rarely used, purchased in 2008, one owner, all paperwork included. \$975 Contact Toddy 562-301-8120.

**ORTHODONTIST** VALENCIA...3X/MONTH...MULTISPECIALTY GROUP PRACTICE...ESTABLISHED...ORTHODONTIST RETIRING...CALL DR KIM (818)688-1071 OR PATRICE (626)795-9328...EMAIL:MIKEKIMDDS@YAHOO.COM.. WWW.ARROYOHEALTHCARE.COM.

**"Food Trade Consultants** is the Best. Mary has the answers!! She becomes a member of the team, her knowledge of the business is great whether it is your first time or if you just need expert opinions, I would recommend her to a anyone." Mac Wachtler - Brooklyn Knish. Visit foodtradeconsultants.com.

**Looking for: RECEPTIONIST** \$13/hr + bonuses Full time. Send resume with PHOTO to jleef1202@gmail.com. Torrance, CA.

**TUSTIN EQUIPMENT & LEASEHOLDS FOR SALE** 4 operatories in 1200 sq ft - very modern upgrades - Dr paid \$140,000 11 months ago but just bought another practice - Price negotiable - Thomas & Fees Practice Sales (714) 544-4341.

**Dentist GP** part time needed Santa Clarita. Fixed and percentage. 2 days. Spanish bilingual a plus. 2+ years experience scvdentalteam@gmail.com.

**Seeking Office Manager** in San Dimas (5-10 years experience). Looking for great multi-tasking, interpersonal, and organizational skills. Email resume: yjouzydds@gmail.com.

**SAN JOAQUIN VALLEY** (4) op comput. G.P. & free stand. bldg. for sale. In a smaller town w limited competition. Cash/Ins/PPO pt base. Annual Gross Collect \$500K on 4 - 4 1/2 days/wk. 28+ years of Goodwill. (10-20) new pts/mos. Seller retiring. D&M Practice Sales 818.591.1401.

**Seeking RDA** with 5-10 yrs experience. Professional, Efficient, and Motivated. San Dimas, CA SUBMIT Resume: yjouzydds@gmail.com.

**General family practitioner now retiring. Offering well-established, state-of-the-art practice in ~2,800 sq. ft. facility w/7 fully-equipped ops. Great location & exceptional long term staff. ~2,500+ active pts. 5 year avg. GR \$1.4M w/net of approx. \$500K & just 3.5 doctor days. Asking \$795K. Contact Carroll & Company (650) 403-1010, dental@carrollandco.info. DRE#00777682.**

**PRACTICE FOR SALE** LONG BEACH Ortho off w/ 4 ch in open bay. California Practice Sales, Inc. Phone: 714-639-2775.

**Part-time dentist** needed for Riverside and Lake Elsinore. Minimum 2 years experience needed. Please fax resume to: 951-588-5603.

**ORTHO/DENTAL OFFICE** for Lease Chula Vista: 1800 sq.ft. fully built ortho office prepped for 5 ops. Built-in compressor/vacuum, sterilization equipment part of lease. Can be converted to GP or specialty. Contact (858)334-5013 or eastlake.dental@gmail.com.

**THOUSAND OAKS** Space for sublease in beautiful fully equipped newly renovated office! Great location! Bring your patients!805-551-3274.

**GO DIGITAL FOR FREE!** Digital X-Ray Sensor (Adult or Child), Intra-Oral Camera, Dell Optiplex i5 Computer & Dell Monitor, EHR-ONC Compliant Practice Management Software, Imaging Software, Onsite Training, Support, all paid for by your U.S. Government (qualified Dentists only). Call 800-273-5033.

**P/T dentist** needed in Long Beach with MIN. of 3 years of experience. Mail your résumé to office@LBFamilyDental.com.

**Perfect Apical Seal** With Life Time Warranty For ALL Inoperable Endo. I Provide Everything. visit: www.socalrootcanal.com.

**For sale** Designs for Vision overhead light and two batteries, Original packaging, great condition. Asking \$500 805-444-2778.

**Help Provide** Dental Screenings for Children in the San Gabriel Valley The San Gabriel Valley Foundation for Dental Health provides dental screenings and education to thousands of children each year. Donate your time to help. Call 626-688-6407 or visit www.sgvfdh.com.

**ORTHODONTIC OFFICE FOR SALE** Beautifully decorated and equipped, 3 chairs. Dr is moving to southern California. GREAT STARTER. email drgaryk1@gmail.com.

**Bur holder** \$10, x-ray barrier \$400, amalgamator \$75, 2 stethoscope \$5/each. Email njydds620@yahoo.com.





# CALIFORNIA

## Specializing in the Selling

### Sellers:

We have buyers looking for practices throughout Southern California! Call John & Bob today for your **Free Personal Sales Analysis**

**John W. Knipf**  
President



### Buyers:

We have 4 professional Broker/Agents to assist you in understanding how to purchase a dental office. Call for your **1 on 1 Consultation**

**Robert A. Palumbo**  
Partner  
Executive Vice President

### FEATURED LISTINGS

**LONG BEACH (ORTHO)** – This orthodontic practice is located in a 3 story professional medical dental building with 46 years of goodwill. Has excellent traffic flow and plenty of parking. In residential area. Easy access to the 405 freeway. Office consists of 4 chairs in open bay in a 1,281 sq. ft. suite. Motivated seller works 3 days/wk and Associate 1 day/wk. Insurance/ Cash/Cap. Low sales price for immediate sale. Great starter practice. Contact your CPS Agent for more details. **Property ID #4255.**

**RAMONA** – General practice consists of 3 equipped operatories in a 1,000 sq. ft suite. Established in 1979 and located in single story strip mall with great street visibility. Busy area. Retiring seller works 4 days/wk and sees approximately 5-10 patients/day. Fee for service. Minimal advertising. Grossed \$214,241 in 2011. Projecting approximately \$200K for 2012 fiscal year. Please contact your CPS Agent for more information. **Property ID #4305.**

**SANTA BARBARA COUNTY** - Located in a busy shopping center, this dental office has over 39 years of goodwill. Anchor tenants include Costco, DMV, Albertsons, UPS, Best Buy and Pacific Sales, as well as a number of mainstream restaurants. In addition to a permits being granted for a new shopping plaza across the street from this location, there are two local universities in the area with nearby student and faculty housing. Retiring seller works 4.5 days/wk, Associate 1 day/wk and with 2.5 days/wk of hygiene. Fee for service. Minimal advertising. Practice consists of 3 equipped operatories in a 1,220 sq. ft. suite and grossed approximately \$560K in 2012 with monthly revenues of \$44K/mo. The only dentist on the plaza. Contact your CPS Agent for more information on this "bread and butter" type family practice. **Property ID #4311.**

**SUN CITY (GP)** – Price Reduced! With 39 years of goodwill this practice is located in a 4 suite medical/dental building. Retiring seller works 3 days/wk and sees approximately 6-8 patients/day. Fee for service. 100% patient referral. Practice consists of 2 equipped ops, 1 plumbed not equipped, lab room, storage room (plumbed), small x-ray room, sterilization and private office in a 1,100 sq. ft. suite. Grossed approximately \$171,917 in 2012. Buyer's net of \$53K. Great practice on a busy street. Country Club across the street. New development area. Near shopping centers and residential area. Price for immediate sale. Please contact your CPS Agent for more information. **Property ID #4287.**

**Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.**  
**100% FINANCING AVAILABLE TO QUALIFIED BUYERS**

**714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



### GREATER LOS ANGELES COUNTY

**CULVER CITY** - Leasehold Improvements & Equipment Only! Practice consists of spacious 10 equipped operatories. Located on a single story building with private parking above building. On a busy street. Great exposure. In residential area. Motivated seller purchased building nearby. Excellent opportunity for a starter office. Please contact your CPS Agent for more information. **Property ID # 4261.**

**GLENDALE (GP) Turn-Key** - Well established practice located in a 2 story Medical/Dental building and on one of the busiest streets of Glendale. Very visible building. Motivated seller works 3 ½ days/wk with 3 days/wk of hygiene. Sees approximately 10-12 patients/day. Fee for service. Consists of 3 equipped ops with large windows in a 1,100 sq. ft. suite. Not computerized. Grossed approximately \$392,988 in 2012. Please contact your CPS Agent for more details. Property.

**HUNTINGTON PARK** - (GP) – Absentee Owner. Established in 2008 this practice is located in a 2 story free standing building. Corner location with heavy traffic flow. Private parking. Near residential area. Across the street from a Church. Motivated seller will be moving out of state. Practice consists of 4 equipped operatories in a 1,700 sq. ft. office. Some Cap and Denti-cal. Please contact your CPS Agent for more details. **Property ID #4295.**

**LOS ANGELES (GP)** - Well designed practice in strip shopping center with 5 fully eq. ops in a 1,300 sq. ft. suite. Sellers work 3 days/wk. Computerized office with intra oral camera and Dentrux software. Income source: Insurance / Cash / some Dent-cal / some Capitation. See approximately 15 patients/day. 20 year of Goodwill. Corner location with heavy traffic flow and great street visibility. Recently remodeled the office. Please contact your CPS Agent for more information. **Property ID #2771.**

**LOS ANGELES (ORTHO/GP)** - Leasehold improvements and equipment only! Excellent for a first time Buyer. Neat office with 3 chairs in open bay, though walls could certainly be constructed to add additional privacy. Recently made some upgrades. Office is located in the prestigious Wilshire West Medical Towers with great views of downtown L.A. and Century City. Priced for an immediate sale. Contact CPS for more information. **Property ID #4025.**

**NORTH HOLLYWOOD (GP / ORTHO)** - With over 14 years of goodwill, this practice is located in a Two Story Multi-Use Professional Building. Right off the freeway. Corner location with ample parking. The plaza has heavy traffic flowing from the surrounding restaurants and retail areas. With excellent street visibility, there are actually two sides of the building that offers signage to be observed from both major cross streets where the practice resides. The office consists of 4 equipped operatories with Ortho software and was recently painted and remodeled. Seller works 3 days/wk and Associate 1 day/wk. See approximately 16-18 new patients per month and approximately 4-5 new starts per month. Fee for service. There is approximately 50% Ortho. Seller has agreed to associate back into the office to complete the Ortho cases 1x/mo. Grossed approximately \$383,889 for 2012 with Monthly revenues of approximately \$32K. Buyer's net of \$133K. Motivated Seller will be pursuing her career in lecturing around the world. Call us now for more information. **Property ID #4265.**

**REDONDO BEACH** – Leasehold improvement and Equipment only!! Great opportunity for a Specialist. Practice consists of 3 spacious quipped operatories, sterilization / lab combo, dark room, business office and private office in an 890 sq. ft suite. Located in 4 story building and assigned to 3 parking spaces. Price for immediate sale. Call your CPS Agent for more details. **Property ID #4309.**

**SANTA MONICA (GP)** – Fee for service practice located in a 4 story medical/dental building with heavy traffic flow. Well established office with 30 years of goodwill consists of 3 equipped operatories in a 1,050 sq. ft suite. Retiring seller is working 4.5 days/wk and sees approximately 10-15 new patients/mo. Remolded 3 years ago. Grossed approximately \$282,018 in 2012. Buyer's net of \$88K. Contact your CPS Agents for more details. **Property ID #4297.**



# CALIFORNIA

## Specializing in the Selling

Alice C. King, V.P.

**TARZANA (GP)** – Well established practice with over 28 years of goodwill. Fee for service. Motivated seller work 4.5 days /wk, Associate 2 days/w and with 3 days/wk of hygiene. Consists of 8 fully equipped operatories and 2 plumbed not equipped operatories with Dentalsoft software in a 3,000 sq. ft suite. Grossed approximately \$675K in 2012. Contact your CPS Agent for more information. **Property ID #4313.**

**VALENCIA** – Leasehold Improvements Only!! – Beautiful office with 6 plumbed not equipped operatories in a 2,400 sq. ft. suite. Located in a busy shopping center blocks from Magic Mountain. Dental spa atmosphere. Across the street from bran new apartment lofts. Excellent opportunity for a start-up or a multi specialty office. Sellers bought building nearby. Don't miss this opportunity, please contact your CPS Agent for more details. **Property ID #4321.**

**WEST HOLLYWOOD (GP)** - This modern designed office is on the top floor with the best view facing the Santa Monica Mountains and the Trousdale Estates area. Motivated seller works 4 days/wk with 3 days/wk of Hygiene. 100% CASH. 100% Patient Referral. Well established practice with over 48 years of goodwill. Consists of 3 spacious fully eq. ops, with MAC Practice software, digital x-ray and intra oral cameral in a 1,000 sq. ft. suite. Monthly revenues of approximately \$81K/mo. Grossed over \$1M in 2012. BUYER'S NET OF \$374K. Seller relocating out of state. Call your CPS Agent for more information! **Property ID #4153.**

### ORANGE COUNTY

**FOOTHILL RANCH (GP)** - Price reduced ! Established in 2006, this modern contemporary designed office is located in 2 story medical building. Office was remodeled in Jul, 2011 and consists of 6 fully equipped operatories with Dentrix software and digital x-ray in a 1,850 sq. ft suite. All equipment is approximately 1-7 years old. Seller works 1 days/wk with 2 days/wk of hygiene. Monthly revenues of approximately \$28,000/mo. Income source: Insurance / Cash / Capitation (\$ 1,636/mo of cap checks). Beautiful office. Excellent starter opportunity. Call us now. **Property ID #4215.**

**HUNTINGTON BEACH (GP)** – Modern designed practice located in a one story shopping center with excellent signage and street visibility. Practice consists of 3 fully equipped, 1 plumbed not equipped with Eaglesoft software in a 1,280 sq. ft. suite. Motivated seller works 3 days/wk and sees approximately 15-20 new patients/mo. Income source: Cash / Insurance / Some Capitation. Grossed \$246,559 in 2012. Monthly revenues of approx. \$22K/mo. Has approximately 14 years of goodwill. Call your CPS Agents for more details. **Property ID # 4317.**

**HUNTINGTON BEACH (GP)** - Established in 2005, this practice is located in a 2 story professional building with lake and fountain surround building. Has full service lease with security on site. Practice consists of 3 fully equipped operatories with Dentrix software in a 1,650 sq. ft. suite. Motivated seller works 5 days/wk with 1 day/wk of hygiene. Income source: Insurance / Cash / Capitation. Sees approximately 8-10 patients/day. Grossed \$670,130 in 2012. Seller is relocating out of state. Call your CPS Agent for more details. **Property ID #4327.**

**LAKE FOREST** - Leasehold Improvements, Equipment & Some Charts! Priced Reduced! Established in February 2011, this office is located in a single story busy shopping center. Dental practice shares the suite with a Medical clinic. Good source of new patient referrals. Excellent traffic flow and visibility. Practice consists of 3 spacious eq. ops, 1 plumbed not eq. in a 1,200 sq. ft of a 2,500 sq. ft. suite. Seller's work 2 days/wk and see approximately 7-8 patients per day. Fee for service. Motivated Sellers have other practices in the Inland Empire. Great starter opportunity! Price for immediate sale. Call us now for more details. **Property ID #4123.**

**MISSION VIEJO (GP)** – Priced Reduced! Located on the edge of a prestigious shopping center in a professional medical building, this Practice is surrounded by anchor tenants such as Walgreens, Claim Jumper Restaurant and Sprouts Farmers Market. This well constructed, modern, office is being listed for a fraction of what the seller invested. Completely digital, the office is seamlessly integrated with Dexis software. Large floor-to-ceiling windows supply plenty of natural light. Rent for the area is quite reasonable. The Practice has three plumbed and equipped operatories should you decide to add specialties. The seller is very personable, is easy to work with and desires a smooth transition. Call your CPS Agents for more details. **Property ID # 4303.**



# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Robert A. Palumbo,  
Executive V.P./Partner

**ORANGE** - Leasehold Improvements & Some Equipment Only! The suite, located right off of the 55 freeway, was recently remodeled and the Seller invested nearly \$40,000 in upgrades, making the suite ready to accommodate the buyer's new equipment. All 4 plumbed, not equipped, operatories and the reception area look over the garden area, contributing to the build out, that is very Zen and relaxing. Lined with new flooring, wall coverings and sinks, this suite has a flat lease that is becoming rare for Orange County. This would be a great location for a specialist, because there are 4 other general dentists, throughout the complex, that could potentially be a great source of referrals. The Seller has identified the need for a Periodontists, in the area, while another specialist, such as an Endodontist, Orthodontist or Oral Surgeon, would also do well. Call your CPS Agents for more details. **Property ID # 4299.**

**RANCHO SANTA MARGARITA (GP)** – State of the art facility located in a two story plaza center. Established in late 2005. Practice consists of 7 fully eq. ops, with Dentrix software, Pano / Ceph X-ray, and Cerec Machine in a 2,250 sqft suite. Motivated seller work 2 days/wk, Associate 4 days/wk and 2 days/wk of hygiene. Both doctors see approximately 20-30 patients/day. Income Source: Insurance/ Cash / Some Capitation (\$4,500 in monthly Cap check). Grossed approximately \$816K for 2012. Buyer's net of \$364K. Contact your CPS Agent for more information on this modern designed office. **Property ID #4187.**

**SAN JUAN CAPISTRANO** - Leasehold Improvement & Equipment Only! Modern designed practice located in a 2 story professional building on a retail center. Easy freeway access. Practice consists of 3 fully eq. ops. in a 1,113 sq. ft. suite. Computerized office with digital x-ray and Easy Dental software package. 3 year old equipment. Excellent practice for a first time buyer. Motivated seller will be focusing on her primary office. Ask your CPS Agent for more details. **Property ID #3071.**

**SANTA ANA (PEDO/GP)** – Established in 2011 this modern designed office is located in a busy shopping center across from Santa Ana College. Great signage and visibility. Heavy traffic flow. Absentee owner. Practice is open 5 days/wk. Associates see approximately 55-60 new patients/mo. Most of the income comes from Denti-cal patients. Practice consists of 5 fully equipped ops, 3 plumbed not equipped for expansion in a 2,500 sq. ft. suite. Grossed approximately \$1,121,381 in 2012. Please contact your CPS Agent for more information. **Property ID #4281.**

**TUSTIN** - Leasehold Improvement & Equipment Only! Beautiful state-of-the-art office is located in a two story medical dental building with heavy traffic flow. Office consist of 5 fully eq. ops, 3 not eq. for expansion in a 2,085 sq. ft. suite. Motivated seller built out the practice in 2007. Equipment 5 years old. This is an excellent opportunity for a GP or Multi Specialty practice. Great practice with room to grow. Contact your CPS Agent for more information. **Property ID #4225.**

### RIVERSIDE & SAN BERNARDINO COUNTIES

**APPLE VALLEY (GP)** - Established in 2007 this modern designed office is located in a busy shopping center with ample parking lot, great visibility and signage. Practice consists of 2 eq. ops with Practice Web software, 2 plumbed not eq. ops for expansion in a 1,600 sq ft suite. Equipment is 5 years old. Sellers work 4 days/wk. Insurance / Cash / Some Denti-cal / Some Cap. (\$2,250/mo in Cap checks). Monthly revenues of \$57K. Grossed \$ 692,124 in 2012. Buyer's net of \$219K. Please contact your CPS Agent for more information. **Property ID #4271.**

**BARSTOW (GP)** – With over 47 years of goodwill this practice is located in a single story professional building with heavy traffic flow. Near residential area. Easy freeway access. Motivated seller works 3.5 days/wk with 2.5 days/wk of hygiene. Sees approximately 12-13 new patient/mo. Fee for service. 100% Patient referral. Practice consists of 4 equipped ops with Dentisoft software in a 1,100 sq. ft. office. Grossed approximately \$520K in 2012. BUYER'S NET OF \$284K. Please contact your CPS Agent for more details. **Property ID #4241.**

[www.calpracticesales.com](http://www.calpracticesales.com)

**REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!**



Tina Ochoa, V.P.



# CALIFORNIA

## Specializing in the Selling

**FONTANA (PEDO)** – Modern designed office located in a new single story multi use building with incredible camera system outside as well as internally. Motivated seller owns the suite and is open to sell. State of the art practice consists of 2 fully equipped operatories and 3 chairs in open bay. Office is open 4-5 days/wk. Income source: 15% insurance and 85% Denti-cal. The staff speaks Spanish to accommodate the large Hispanic population in the area. The spacious office has tall ceilings and is credibly well laid out complete with a theatre setting in the lobby area to accommodate the patients. Grossed approximately \$693,107 in 2012. BUYER' NET OF \$193K. Please contact your CPS Agent for more information. **Property ID #4301.**

**LA QUINTA** - One of the fastest growing cities in California - Leasehold Improvements & Equipment Only!! Practice consists of 3 eq. ops, 1,000 sq. ft. suite located in a strip shopping center. Computerized office with Dexis software, intra oral camera and Dexis Digital X-ray. Newer equipment. Affluent area World Class Golf, high end resorts and shopping. Practice established since 1995. Motivated Seller opened new location. **Property ID #4063.**

**MURRIETA (GP)** – Established in 2010, this general practice is located in one of the busiest intersections of Murrieta surrounded by anchor tenants. Motivated seller works 4 days/wk and sees approximately 10-15 patients/day. Income source: Insurance / Cash / Capitation. Office consists of 3 fully equipped operatories with Dentrux software in a 1,400 sq. ft. suite. Grossed approximately \$302,704 in 2012. Please contact your CPS Agent for more information. **Property ID # 4247.**

**SUN CITY (GP)** – Price Reduced! With 39 years of goodwill this practice is located in a 4 suite medical/dental building. Retiring seller works 3 days/wk and sees approximately 6-8 patients/day. Fee for service. 100% patient referral. Practice consists of 2 equipped ops, 1 plumbed not equipped, lab room, storage room (plumbed), small x-ray room, sterilization and private office in a 1,100 sq. ft. suite. Grossed approximately \$171,917 in 2012. Buyer's net of \$53K. Great practice on a busy street. Country Club across the street. New development area. Near shopping centers and residential area. Price for immediate sale. Please contact your CPS Agent for more information. **Property ID #4287.**

**UPLAND** – Leasehold Improvement & Equipment Only!! Well established practice is located in a 2 story medical professional building (ground level). Street sign available. Reasonable monthly rent. Has easy freeway access. Practice consists of 3 equipped operatories with Practice Web software in a 1,000 sq. ft. suite. All active patients charts are included in the sale. Motivated seller will be focusing on primary office ~30 miles away. Great opportunity. Please contact your CPS Agent for more information. **Property ID #4323.**

### SAN DIEGO COUNTY

**ENCINITAS (GP)** – Well established practice located in busy single story strip mall. Corner location with excellent signage and street visibility. Near residential area where multi-million dollar homes are being built. Fee for service. Motivated seller works 3.5 days/wk and sees approximately 10-15 new patients/mo. Practice consists of 2 fully equipped operatories with digital x-ray and Eagle software. Grossed approximately \$354,312 in 2012. BUYER'S NET OF \$159K. For more information, please contact your CPS Agent for detail. **Property ID #4315.**

**RAMONA** – General practice consists of 3 equipped operatories in a 1,000 sq. ft. suite. Established in 1979 and located in single story strip mall with great street visibility. Busy area. Retiring seller works 4 days/wk and sees approximately 5-10 patients/day. Fee for service. Minimal advertising. Grossed \$214,241 in 2011. Projecting approximately \$200K for 2012 fiscal year. Please contact your CPS Agent for more information. **Property ID #4305.**

**SAN MARCOS** – Price Reduced! Leasehold Improvements & Equipment! Established in 2010, this modern designed office is located in a two story building. In a retirement community and high income area. The practice consists of 2 eq. ops, consultation/private office, reception area and a procedure room in an 800 sq. ft. office. Price for an immediate sale. Contact your CPS Agent for more information. **Property ID #4217.**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Greg Beamer, V.P.

**SAN DIEGO (GP)** - This practice located in a free standing building corner location with its own private parking lot with great street visibility and heavy traffic flow in a hub center for medical facilities and located near several hospitals and within a few hundred yards from the freeway. The building only has two tenants, the other being the building owner that is a Pedodontist. Established over 5 years ago and consists of 4 equipped operatories with Dentrix software and digital x-ray in 2,076 sq. ft. suite. Motivated seller is working 4 days/wk with 1 day of hygiene. Grossed approximately \$471,472 in 2012 with Monthly revenues of approximately \$39,000. Contact your CPS Agent for more information on this modern designed office. **Property ID #4279.**

### VENTURA & SANTA BARBARA COUNTIES

**SANTA BARBARA COUNTY** - Located in a busy shopping center, this dental office has over 39 years of goodwill. Anchor tenants include Costco, DMV, Albertsons, UPS, Best Buy and Pacific Sales, as well as a number of mainstream restaurants. In addition to a permits being granted for a new shopping plaza across the street from this location, there are two local universities in the area with nearby student and faculty housing. Retiring seller works 4.5 days/wk, Associate 1 day/wk and with 2.5 days/wk of hygiene. Fee for service. Minimal advertising. Practice consists of 3 equipped operatories in a 1,220 sq. ft. suite and grossed approximately \$560K in 2012 with monthly revenues of \$44K/mo. The only dentist on the plaza. Contact your CPS Agent for more information on this "bread and butter" type family practice. **Property ID #4311.**

### SPECIALTY PRACTICES

**BURBANK (ORTHO)** - Long established practice with over 45 year of goodwill, this Orthodontic office is located in a 4 story medical dental building in Burbank's media center and across the street from major medical center. Burbank is a bedroom community - 4 high schools (2 cities & 2 private within 5 miles of office), 3 middle schools and 4 parish schools. Practice consists of 2 equipped chairs in open bay area, Pano/Ceph X-ray room, Consultation/Treatment room w/ 1 equipped chair, Sterilization room, Dark room, Private office, large Lab in a 1,221 sq. ft. suite. Retiring Seller is working 3 days/wk and sees approximately 25-30 patients per day. Approximate income source: Insurance 49%, Cash 50% & Cap 1%. Grossed approximately \$291,694 in 2012. Please contact your CPS Agent for more information. **Property ID # 4047.**

**LONG BEACH (ORTHO)** - This orthodontic practice is located in a 3 story professional medical dental building with 46 years of goodwill. Has excellent traffic flow and plenty of parking. In residential area. Easy access to the 405 freeway. Office consists of 4 chairs in open bay in a 1,281 sq. ft. suite. Motivated seller works 3 days/wk and Associate 1 day/wk. Insurance/Cash/Cap. Low sales price for immediate sale. Great starter practice. Contact your CPS Agent for more details. **Property ID #4255.**

**LONG BEACH (ORTHO)** - As you will see everything is centralized to the Long Beach where the real estate is owned in the prestigious Bixby Knolls neighborhood. A husband and wife team purchased the three practices as one entity just like they are selling them now that it is time to focus on their growing family. All locations are networked and centralized (1 billing location) to the Long Beach office. They have approximately 300 active patients who are comfortable going to Long Beach to take X-rays where their Pan/Ceph is located. They keep their overhead low as the same staff travels between the 3 locations. 50+ years of goodwill can be yours if you contact your CPS Broker promptly to see the practice before it is gone. Buyer's Net of \$165,115! **Property ID # 4285.**

**Need CE Credits? View Upcoming Continuing Education Opportunities:**  
<http://www.calpracticesales.com/blog>

**Keep Up To Date with Us on Facebook - <http://facebook.com/MYCPSTEAM>**

**View Select Videos on You Tube <http://youtube/MYCPSTEAM>**

#### SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: [jknipf@aol.com](mailto:jknipf@aol.com)

Robert A. Palumbo:

[rpalumbo@calpracticesales.com](mailto:rpalumbo@calpracticesales.com)

#### BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King - [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

Greg Beamer- [gbeamer@calpracticesales.com](mailto:gbeamer@calpracticesales.com)

Tina Ochoa - [tochoa@calpracticesales.com](mailto:tochoa@calpracticesales.com)

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer

[www.calpracticesales.com](http://www.calpracticesales.com)

CA DRE #00491323

100% FINANCING AVAILABLE TO QUALIFIED BUYERS



# TOP 10 LOCAL SEO TIPS FOR DENTISTS

Submit Express has helped numerous dentists improve their local search engine optimization (SEO) results on Google and Yelp.

With over 15 years of experience, we know what needs to be done to get you more business online.

We also help our clients protect and improve their reputation online on sites such as Yelp, to avoid losing future business.



**Ranked #1 SEO Firm**

**Inc. 5000**

**Fastest Growing Company**

**Deloitte.**

Technology Fast500

- 1. Claim your listing on Google and Yelp.**  
Once you claim you will be able to edit your listing.
- 2. Optimize your description with keywords.**  
Include words such as "dentist," "dental," and your city name in the description.
- 3. Pick proper categories.**  
Up to 3 categories are allowed. Pick them wisely.
- 4. Add pictures to your local profiles.**  
Pictures will make your profile stand out and attract more business.
- 5. Ask your good patients to leave positive reviews.**  
10-20 positive reviews could get you ranked in top 5 of Google and Yelp.
- 6. Get listed in many directories.**  
Google looks for your address mention in other directories to rank you higher.
- 7. Watch out for negative reviews.**  
Contact reviewers to resolve ASAP. Offer refunds or future discounts for removal of negative review.
- 8. Link to your local profiles from your site.**  
This may increase your rankings in Google.
- 9. Link popularity is a factor for Google.**  
The more links to your website the better. The best way to do this is to write articles for other publications and blogs with your credits and link to your website.
- 10. Hire a reputable SEO firm such as Submit Express to do it for you .**  
Visit [www.submitexpress.com](http://www.submitexpress.com) or call 888-384-7979

**SUBMIT**  
e x p r e s s

(888) 384-7979

[www.SubmitExpress.com](http://www.SubmitExpress.com)

**SEO - REPUTATION MANAGEMENT - WEB DESIGN  
EMAIL MARKETING - CONTENT WRITING**

**Female dentist** 6 years experience. Seeking a P/F time position. Molar endos, Invisalign certified. Also available on Saturdays. 424-704-1455.

**Looking for experienced** RDA for Irvine office 3 days per week. Send resume to jen\_drtassey@sbcglobal.net.

**IRVINE** high quality cash/PPO only busy office is looking for a space sharing GP/Specialist. Inside a prime shopping plaza 11 years goodwill. Excellent opportunity for an OC resident doctor who desires to practice in Greater Irvine, prefers working 3-4 days a week, determines to deliver excellent care to his/her own and office patients. eddyshea@cox.net for resume, 9498610805 for text.

**Dental Web Design** starting at \$99.99/month. Template & custom designs are available with content writing. Visit [www.dentalwebdesignexpress.com](http://www.dentalwebdesignexpress.com) or call (888) 384-7979.

**LANCASTER** For Sale - General Dentistry Practice. This 4 operator office is located in 2,360 sq. ft. on the second floor of an attractive Medical-Dental office building. Gross receipts were \$676,000 with a \$174K adjusted net income. Dentist is retiring after 39 years. 4 days of hygiene. Additional operatories could be added to existing space. Great location. #14376 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

**A strong associate contract** will establish the guidelines for a smooth working relationship. Call Levi Barlavi, Esq. for your employment laws needs. (310) 776-LEVI. [www.dental-attorney.com](http://www.dental-attorney.com).

**DENTIST WANTED** Costa Mesa FT or PT. Minimum 3 years exp. Base and/or percentage. D2DManagementCo@gmail.com for details.

**PELTON & CRANE COACHMAN CHAIR** completely refurbished, taupe with off white base, perfect condition - \$2,400 O.B.O. [lee@ingersoldds.com](mailto:lee@ingersoldds.com) (714)569-1128.

**P.F.S. DON'T OVERPAY FOR THAT PRACTICE!** Call Evan Barker @ Sunwest Bank FIRST- 949.707.2209. Sunwest Bank... Where Sensibility And Flexibility Meet.

**FOR SALE** 2012 iPlus Waterlase Hard/Soft Tissue Laser. Includes Turbo and Gold Handpieces. Under Warranty. Call Dr. Jonathan 818-429-8792.

**Star handpiece system users** Prophy Angle (loop free) with Motor to Angle adapter (323) 851-6622.

**IRVINE** Asking \$150,000 Located in highly desirable area of Irvine across from The District. Digital X-rays. 4 ops: 2 equipped. Select Practice Services, 714-421-4407.

**\$99 Per Month** (OAC) for 2 HP Dual Motor Oil Less Air Compressor. Delivered and Installed. Made in USA. Ready for Delivery and Installation. Call (800) 423 - 5657 for more information.

**Orthodontist needed** for Saturdays in LA and Baldwin Park, CA. Please email resume to [mamaya@totalcaredentalgroup.com](mailto:mamaya@totalcaredentalgroup.com).

**Nobody wants to sue...or defend** against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848.

**TEMECULA** PPS PROFESSIONAL PRACTICE SALES Partner or Buy Outright Call PPS 714-832-0230.

**Star handpiece system users** 1 slow speed for latch burs; push button head; Motor to Angle adapter (323) 851-6622.

**FREESTANDING BUILDING** AND DENTAL PRACTICE WANTED in San Fernando Valley, LA County, Orange County, San Diego, San Bernardino: 4-8 operatories in retail shopping center, high foot traffic, Cash/PPO, low overhead, retiring doctor and lots of goodwill. SELLERS call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or [practice@lcffin.com](mailto:practice@lcffin.com) | [www.lcffin.com](http://www.lcffin.com).

**DENTIST WANTED** 2+ YRS Experience for Saturday, Excellent working environment. email vtchen@yahoo.com.

**For Sale** Adec Dental chairs 1020, Dr Stool, and assistants stools. Adec 12'oclock cabinets. 714-865-6991.

**DENTAL OFFICE FOR RENT IN SOUTH GATE** With EXCELLENT TRAFFIC FLOW AND VISIBILITY 3800 SQ FT. 4 Dental Ops. Plumbed 1 Drs. Office, Treatment Coord. Rm. New Equipment and Construction. Back Office can be Dental Assisting School. (310) 982-5700.

**Kings Two Dental Supply** has the #1 field technician and the best service team in Southern California ready to repair any of your dental equipment. Please Call us at 800-715-5464 for your repair needs.

**Need your plans** completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179.

**Legal Tip: Sellers** Does your non-competition agreement waive bond for injunctive relief? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Office Sub-Lease** GP office in Glendale, 3 operatories fully equipped. Sublease for endodontist, periodontist, pedodontist, or oral surgeon. Please call for more information (818)246-0109.

**dentist looking** for an office space to sublease/share in glendale/burbank.for evenings and some sat. call 818 247-0440.

**The Dental Trader** is now removing certain ads placed by dentists. Those placing free statewide ads for staff, selling a dental practice or seeking employment in So. Calif. will be automatically removed from the No. Calif. edition and vice versa. Only paid ads will still be run statewide. Both editions may be read online at [dentaltrader.com](http://dentaltrader.com).

**AT2000** AirTechniques film processor, working condition. asking \$800, call (818) 631-8180.

**PRACTICE FOR SALE** MISSION VIJEO Modern off w/ 3 ops & 3plmb California Practice Sales, Inc. Phone: 714-639-2775.



## Considering selling your practice?

**You do the dentistry  
(or perhaps the golfing?)  
while we handle the sale process.**

We have been handling dentists' practices **with care** since 1997.

**It's what we do!**

*"Awesome team, awesome service, awesome expertise. . . all aspects of the transaction were expeditiously and professionally handled, and I was able to travel during the whole sale process!"*

D. Craig Fitch, DDS

**Dental Practice: Sales • Acquisitions • Mergers • Valuations**

### **New! CARMEL MOUNTAIN AREA**

Solid and well established, 3 op GP with a busy, upscale location in a popular area.

### **NORTH SAN DIEGO COUNTY (Pending)**

Vibrant, 5 op GP located in a busy business complex. Long-term goodwill.

### **LOS ANGELES DOWNTOWN CIVIC CENTER AREA**

Long established GP in efficiently designed 5 op office with well-known downtown LA area.

### **ORANGE COUNTY ORTHODONTIC PRACTICE (Pending)**

Spacious and attractively appointed 6 chair open bay practice known for quality care.

### **DOWNTOWN LOS ANGELES (Pending)**

Highly profitable GP with a stable income even through past few years.

### **CENTRAL SAN JOAQUIN VALLEY (Pending)**

Four operatory GP in a stand alone building with 39+ years of goodwill.

**PRACTICE  
TRANSITION  
PARTNERS**  
*realizing the possibilities*



Russell Okihara, D.M.D.  
CA Representative



Robert Stanbery  
Owner

*Visit our website  
to view all of our  
current listings.*

**888.789.1085**

**www.practicetransitions.com**



**Temecula** Immediate opening for general dentist. MTTH. Nice, private office. Need 5 yrs minimum experience. Reliable. Fax resume (951)296-9655.

**ORTHODONTIC PRACTICE** Collects \$250,000/year with \$150,000 in contract receivables and 220 patients in bands. 5 chairs. Asking \$100,000. Kurt Skarin 805-777-7707.

**I have a waterlase C100 Laser** includes tips, 3 glasses. In excellent condition recently did annual checkup. \$10000 OBO, sshamoiel@gmail.com.

**Dental Textbooks** for sale. 37 books sold as 1 unit. Call for complete list to be faxed or e-mailed. \$500 Call Frankie 626 587 9299.

**Mobile 3D Advantage** combines patient savings with stellar service, catering to your patient like no other. Call 949-282-0083 for CT appt.

**NEED GOOD WORKING CONDITON** VACUUM FORMING MACHINE AND LATHE LAB POLISHING MACHINE. neimantran@yahoo.com.

**HEMET/TEMECULA** HMO FANTASTIC OPPORTUNITY TO GROSS 1.5 million hi Identity Absentee Seller now doing \$600k Active Buyer will increase gross immediately. Call PPS 714-832-0230.

**OS Wanted** in CORONA for HMO/PPO office. Once a month. Please contact Kacy at 951-273-0555.

**Upland Office for sale. 3 OPs, networked, Dental software and Digital xrays. Selling as Leasehold but willing to include patient Charts. \$70,000.00 OBO. Call 909 802 5000.**

**Ortho4Hire** Why refer out? Treat your patients in-house with an experienced orthodontist. Let's build great smiles together! LAOrthodontist@gmail.com 310-710-0323.

**NEED CORDED** CURING LIGHT STILL IN GOOD WORKING CONDITION. neimantran@yahoo.com.

**TORRANCE PRACTICE FOR SALE** Dr. retiring after 30 years – shares space with another Dr. so overhead is low –Dr works 3 days/week – grosses \$300,000/year- Thomas & Fees Practice Sales (714) 544-4341.

**PRACTICE FOR SALE** NORTH SAN DIEGO COUNTY COASTAL – Vibrant, 5 op GP in a busy business complex. Great practice with over 37 years of goodwill. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**Shelve wood** w/drawers \$10, Polaroid camera, 2 curing light, prophy jet \$30, 3m espe pentra mixing tip. Email njydds620@yahoo.com.

**“What a great company!** Working with Mary at Food Trade Consultants was a great experience. She was very helpful in helping me to avoid some common pitfalls that many experience when launching a food business. Thank you Mary!” Daniel Matson-Daniel's Fire Roast. Visit foodtradeconsultants.com.

**“Since we first met Dr. E** we no longer refer complicated RCTs out. He comes to my office (always on time) and always performs difficult surgeries. My staff and patients love him. His percentage-based compensation program is very lucrative for my office. Give him a call and see for yourself.” Sacred Heart Dental Care. Visit www.socalrootcanal.com or call 562-968-4061.

**OFFICE CONDO FOR SALE** Oceanside. Next to TriCity Hosp. 1980 sq.ft. SDPS: 760-599-7828.

**DENTIST NEEDED PT** Managing Position. Glendale. Please Fax resume (323)663-1010 or e-mail exceldentalcare@sbcglobal.net.

**New Practice** Inland Empire Need: Dentist Hygienist Treatment Councilor Send Resume Kencdds@aol.com.

**PANOREX GENDEX DDE** For Sale. Less than 3 years old. Upgrading to CBCT. \$19,900/make offer. (831)458-3368 smiles@harbordental.net.

**Dental office** in Riverside looking for a Specialist Doctor to rent/ share space. Email us at smile1108@att.net.

**Handpieces** at 1/2 or less the price of catalog! Kavo, Star, Midwest, NSK etc.Electric h.p.s also. Call Handpiece Trading Post at 800-445-6719.

**Space available** in BRIGHT & COZY office. Option to buy patients charts in case of retiring dentist. BEVERLY HILLS nphdental@yahoo.com.

**1 IN 5 DENTISTS** currently practicing in the U.S. are licensed here in Calif. That's why there are so many “Practice For Sale” ads in The Dental Trader. You can reach all these CA dentists with The Dental Trader. Visit dentaltrader.com for details.

**Endodontist Needed** for private office in Riverside and Murrieta 1 or 2 days per month. Please email resume dr.m.zareh@gmail.com.

**Looking for traveling Periodontist!!** Once per month, to place implants and do perio surgery!! Call 818-249-9054 or fax resume to 818-249-9086.

**PRACTICE FOR SALE** MURRIETA 3 ops in 1,400 sq ft. suite. California Practice Sales, Inc. Phone: 714-639-2775.

**Caudill & Associates** NEW LISTING \$475,000 (Newark, CA) 5 Ops (3 furnished), Shopping Center, 3 days/wk, Average 3 yr. Collections \$572,000. Broker caudassoc@aol.com or (951) 314-5542.

**SDS Light** for a dental chair, post mount, intensity control, asking \$200, call (818) 631-8180.

**\*\*\*Nice private office** in Murrieta has 2 rooms to sublease for specialty. Please call (951)348-9702.\*\*\*

**Buy Apixia DIGIREX** Scanner for \$7450.00 & Get a \$250.00 Merchandise Credit back. Want to know more? Please Call us at 800-715-5464.

# Keep All Your Complicated RCT in Office

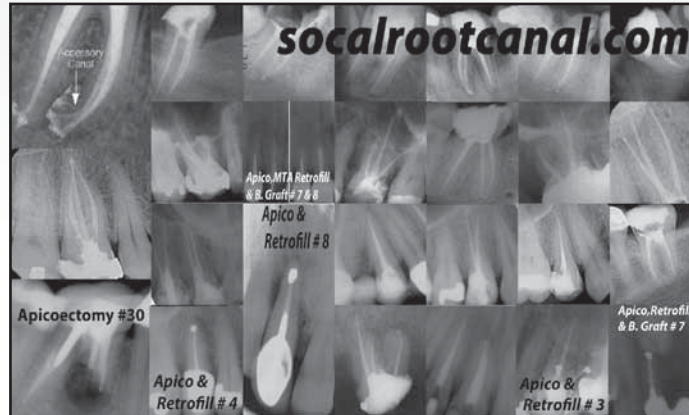
## Expert Endodontic Services, I come to you!

*"My patients love Dr. E! He is perfectionist clinically and makes each patient feel comfortable and in good hands. The extra \$10K he generates for me is kinda nice too. He's our "go to" guy for difficult RCTs. I recommend Dr. Ehab."*

Dr. Anil Mahajan, Tustin smile care

### Fluent in Spanish

- Zero % Failure
- 20 Yrs+ Experience
- 1000s Done
- Bring everything
- Perfectionist, Patient-Friendly
- Life Time Free Retreat or Full Refund
- Calcified Canals



- Retreats
- Retrieval of Most Broken Files
- Undetectable Canals
- Kids' Adult Teeth
- Repair of most Perforations
- Apico-ectomies (Ant., Prem. & Molars) & Retrofills
- PPO and FFS Only

## Socalrootcanal.com

562-968-4061 • info@socalrootcanal.com

**Grow Your Dental Business** with Online Marketing by Push Local. Order a Comprehensive Online Marketing Plan for \$299 a month. Visit [www.pushlocal.biz](http://www.pushlocal.biz) or call (877) 448-7627 Ext. 103.

**"\$75,000** from landlord + free rent for my new office! Broker originally offered me only \$5,000. I am so glad I called"-Dr Lim. Expert Lease Negotiations. (949) 395-1476.

**a space that currently is a dental office will be available vacant for lease in Huntington Park for \$2750. call 310 980-5515.**

**Rancho Bernardo** Equipped Dental Suite on Bernardo Center Drive. 4 ops, consult room, private office, staff/lab room. 1439 sq. ft. Present owner moving to new location in area. Great for new GP or second office. Leaseholds and most equipment to stay. Great for new GP or second office. Leaseholds and most equipment to stay. Bring your instruments and patients. 858-722-3320.

**LAGUNA HILLS** Owners looking for dentist to move his existing practice to join them in their location on La Paz Road. Great opportunity to decrease your rent and join a thriving practice - 10 operatories, very modern, grosses \$2.5 million/year. Partnership available. Thomas & Fees Practice Sales (714) 544-4341.

**DENTAL BUILDING** for lease in Covina. See add/pictures on Craigslist Los Angeles (SGV) office/commercial lease dental/medical.

**BAKERSFIELD #26** Free stand. bldg & turnkey DDS office for sale. Located on a major thoroughfare w monument signage. Suite (#1) is 2,300 sq ft & contains a fully eqt'd (5) op turnkey DDS office. Suite (#2) has just been remodeled, is plumbed for dental, but can be used for medical, account., insurance, etc. The two suites can also be combined to make a large single use facility. D&M Practice Sales 818.591.1401.

**MONTCLAIR** SPECIAL OPPORTUNITY-- PPS Professional Practice Sales 714-832-0230.

**Professionalism** respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203.

**DIGITAL PAN** @ over 50% Discount: Panoura 18s Digital Panoramic X-Ray Machine. BRAND NEW. Regular price \$32,995. Your price only \$15,000 after Govt. Stimulus Payment. Qualified Dentists Only. Call for Details. 800-273-5033.

**Pediatric** Dental office looking for general dentist willing to work with children. Offices in Bakersfield, chatsworth, Lancaster. (818)644-7124 Cell.

**Seeking** an oral surgeon once a month to come to my office and perform surgery. Call Dr.Patel 909-437-5450.

**GP dentist** seeking PT/FT position in LA/SFV, 2 years exp, GPR trained, willing to work as hygienist. saraDDS10@gmail.com.

**RARE OPPORTUNITY** for PERIO/ENDO/PROS 1650 sq ft suite for lease. 13 GPs w/in 1mi.! Great terms. Foothillsmiledesigns@yahoo.com. 916.505.2946.

**DESERT HOT SPRINGS!!** Asking \$254,500 for practice and building! Select Practice Services, 714-421-4407.

**SEEKING** bilingual english/spanish DA for Long Beach practice. Start P/T. Good with x-rays/easy to work with. neimantran@yahoo.com.

**Why Give Up** Your Patients To Other Dentists? Have All Undoable RCTs Done At Your Office. Visit [www.socalrootcanal.com](http://www.socalrootcanal.com).

**SALE** Six black with metal rim reception chairs \$10 each. 1 glass lunch room table \$20. Located in Long Beach. neimantran@yahoo.com.

**DENTAL PRACTICE WANTED** Buyer looking for GP practice located in BELLFLOWER, ARTESIA, WHITTIER, HUNTINGTON BEACH, FOUNTAIN VALLEY, IRVINE, FONTANA, SAN BERNARDINO, AND LAKE ELISNORE with 3+ operatories, 1,100 to 1,500 sq. ft. SELLERS call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or practice@lcfinc.com.

**PT Experienced** Dental Associate needed West LA. Surgical Extractions, Molar RCT Twice monthly Great Team Compassionate Care call Marty 310-259-3508.

**RITTER PANORAL** upright x-ray machine, Model A-2. Still working and in great condition! \$2000 OBO Call:760-749-1123.

**Riverside county:** pt/ft Dentist, treat Alzheimer, dementia, med. compromised pts. in skilled nursing facilities. Ph: 951-461-9024 Fax resume 951-461-9025.

**Legal Tip** Buyers: Have you conducted a UCC search on the Seller? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**STOP REFERRING OUT** IMPLANT PATIENTS Over 7 years of exp., will place & restore implants in your office. Brings own instruments required! Email: Luv2RestoreTeeth@gmail.com 909-896-5133.

**210/57** SPECIAL OPPORTUNITY, PPS Professional Practice Sales Tom Fitterer 714-832-0230.

**modern spacious dental office available for rent 2 to 3 days per week.digital xrays.fully computerised.prime location.mission veijo,ca. please email ariazi1718@gmail.com.**

**For Sale** Two complete LSM packages. chair, unit, light, Dr and Assistant stools. good condition. \$2900 OBO. 626-335-7727.Gloria.

**Private practice** in Santa Monica looking for Oral Surgeon. Please call to discuss days and availability. (310) 430-4128.

**PRACTICE FOR SALE** SAN MARCOS 2 eq ops in modern office; Equip. California Practice Sales, Inc. Phone: 714-639-2775.

**DENTIST POSITION** P/T .LOS ANGELES, MANCHESTER BLVD AND 110 FWY. ONE OR TWO DAYS. FLEXIBLE. CALL 323 750 1582.

**STAR** handpiece system users --- 3 Slow speed with push button head: each with Motor to Angle adapter. (323) 851-6622.

**SAN DIEGO PRACTICE SALES** Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

**want to buy practice** in Orange County/south LA County (leasehold improvements with or without equipments, patients... etc) email newdds13@yahoo.com.

**Dental Office to Share In Corona 3 Ops plumbed. 1 rm has 2 chairs/ open bay. 1 rm enclosed with 1 chair. Great for Oral Surgeon, Endo. or Perio. Bring own Equip. (310) 982-5700.**

**Practice for Sale** in SANTA ANA. Lease hold only. busy street 3 ops ready to work.. \$70,000.00/best offer drsusanleeds@yahoo.com.

**THOUSAND OAKS GENERAL PRACTICE** Newer office and equipment. 3 ops. Digital. Collects \$160,000/year. Retail location. Asking \$185,000. Kurt Skarin 805-777-7707.

## SAVE YOURSELF SOME TIME



### Read The Dental Trader online.

All those email and website addresses are hyperlinked when you view the publication in pdf format.

Click on **EDIT**, then on **SEARCH** to quickly locate something specific. Online readers get a ten day jump on those who wait for it to arrive in the mail and score the best bargains.



# Sell your practice with the local experts!

We firmly believe that what is best for our clients is best for our business.



Many of our clients aren't sure whether they should sell now or grow their practice for a few years first. Give us a call for a no obligation consultation.



Bill Kimball, DDS is one of dentistry's most respected authorities on practice growth and transitions. Bill is a licensed practice broker and successful management consultant since 1995.

CA BROKER # 01911548

Toll free:  
(855) 337-  
4337

**Bakersfield:** This very impressive practice is one of the most beautiful, well-equipped offices in the central valley! Estimated buyer's net of \$337,000 after debt service ensures a great lifestyle in this low cost of living area.

**Central Coast Pediatric:** New opportunity that won't last long! Beautiful well established office with buyer's net (after loan) of over \$750,000. Call for details.

**Bakersfield:** A part time and long-term opportunity to work 2 days a week while leasing space from another dentist. Estimated buyer's net \$50,000.

**San Luis Obispo Coastal:** Modern, well equipped office a mile from the beach in south county.

**San Diego Coastal:** High-end 3 chair dental practice one block from the beach in prestigious north county! Great drive by exposure from Hwy 1. Estimated buyer's net \$232,000 after debt service from this practice currently collecting over \$100,000/month!

**Bakersfield:** Excellent opportunity in a large, well equipped office. 100% fee for service. Own the practice and the building - no lease!

**Watsonville:** Long-standing practice in its own building. 4 operatories in a large town with a small feel. Near the beach. Currently thriving on a 3 day work week!

**Santa Barbara:** Desirable location in beautiful Santa Barbara! Estimated buyer's net \$199,000 after debt service. Upscale office located on a busy street.

Visit our website for complete and up to date listings:  
[www.integritypracticesales.com](http://www.integritypracticesales.com)

Call (855) DDS 4 DDS today for more information about our listings or to discuss your best option for a successful transition!



**See Why  
100s of  
Dentists  
Prefer  
Mobile  
CT  
Imaging**

*"Mobile 3D Advantage is very convenient and their fee is very reasonable; They drive directly to my patient's home or work to take their CT scan which only takes about 10 minutes. My patients are very complimentary of the service Mobile 3D Advantage provides. It's good to have patients give me positive feedback about one of my vendors. Mobile 3D Advantage provides a great service to my practice!"*

Dr. Raymond Choi - Tustin, CA

*"I have been working with Dan (Mobile 3D Advantage) for over 8 years and the one thing that impresses me the most is his reli-*

*ability. He is never late, he bends over backwards when overtime is required, and he is the most cost effective. Mobile 3D Advantage CT imaging provides exactly what I need to place implants and check for nerve or sinus location. With the ease of mobile units coming straight to the office or even better, going directly to the patient's work or home is more than convenience, it's a service NO OTHER provides. Mobile 3D Advantage is the easiest, most efficient, service oriented, cost effective service for my patients. It is indispensable to any practice that prides themselves in customer service. Thanks for making my practice look good."*

Edward Moon DDS - Mission Viejo, CA



**To set up an Appointment call: 949-282-0083**

## **Mobile 3D Advantage**

*A Mobile Cone Beam Imaging Company*

**Email: [Mobile3dAdvantage@yahoo.com](mailto:Mobile3dAdvantage@yahoo.com)**

*Serving Los Angeles & Orange Counties*

**General dentist** with 14 years experience available in LA/SFV area. Proficient in all phases of dentistry. call(818)274-7372.

**WANTED** Good condition intra-oral camera(s) with docking system. Printer included if available. Contact [janatran1@yahoo.com](mailto:janatran1@yahoo.com).

**WANTED** Good working condition A/T Scan-X with build in eraser. Intraoral camera/docking station/printer included. [neimantran@yahoo.com](mailto:neimantran@yahoo.com).

**Buy an EZ Series Tuttnauer Autoclave & Received a \$400.00 Manufacturer Rebate.** Want to know more? Please Call us at 800-715-5464.

**SALE** Dental supplies. NO TAX charged. Email for list/price. Can only deliver close to Temecula/Murrieta/OC area. [neimantran@yahoo.com](mailto:neimantran@yahoo.com).

**\$99 Per Month (OAC)** Dental Chair with Memory Foam Cushions, Delivered and Installed. (conditions apply) Made in USA, 150 color selections. Call (800) 423 - 5657 for more information.

**IMPLANTS** Extractions, Perio Surgery done in your office-so you get part of the fee. No minimum. Will do cases as they come along. (626)353-9473. South & North CA.

**Ortho in your office** Invisalign, Clear Correct, metal and ceramic braces, functionals and appliance therapy. 29 years experience. Call 760-710-7482.

**WESTMINSTER PRACTICE FOR SALE** Private practice for sale - 4 operatories plus one add'l plumbed in 1200 sq ft in strip shopping center - very modern - Dr. started from scratch 13 years ago - now retiring to be with family -grosses over \$350,000/year - private insurance, cash and several PPO's - very high net- Vietnamese dentist preferred. Thomas & Fees Practice Sales (714) 544-4341.

**Looking to purchase** an ORAL SURGERY practice in Orange/ San Diego County dentoalveolar/implant focused. Contact 949-514-8714 or [socalomfsdds@gmail.com](mailto:socalomfsdds@gmail.com).

**Qualified buyer** looking to purchase dental practice in Orange County. All responses will be confidential. [orangecountydds@gmail.com](mailto:orangecountydds@gmail.com).

**SAN FERNANDO VALLEY PPS** Professional Practice Sales BOOTH 1157-- TWO MILLION DOLLAR PRACTICES CALL TOM FITTERER PPS 714-832-0230.

**PERIODONTIST AVAILABLE** for your office LA/OC/SD Implants, grafting, sinus lifts, perio surgery, extractions-3rd molars. Email: [periosocal@gmail.com](mailto:periosocal@gmail.com).

**4 Sale** AlmostNew Dr. Suni Size2 sensor w/o box \$1199. (951)214-8788 [jwaragon84@gmail.com](mailto:jwaragon84@gmail.com). Also available software.

**Part Time** Temporary Experienced Dental Assistant (back duties) needed in Rancho Cucamonga Area Please Fax Resume (909)463-6866 Thank you!

# The Southern California Academy of General Dentistry

with

## The Western Society of Periodontology

present



# Periodontics 2013: There is More to Learn

Sunday, June 2, 2013, 8am to 5pm

Registration 7am • 8 CE Units

Embassy Suites Hotel, 11767 Harbor Blvd., Garden Grove, CA 92840

Continental Breakfast & Fabulous Lunch Buffet Included

Free Parking



### Instructors:

- Gerald Drury, MS, DDS, FACD:** Diagnosis, etiology and treatment of periodontal disease.  
**Paulo Camargo, DDS, MS, MBA:** Periodontal therapy/Crown lengthening techniques for GPs.  
**Anna Pattison, RDH, MS:** 'Cutting-edge' dental hygiene instrumentation.  
**Jin Y. Kim, DDS, MPH, MS:** Periodontal therapy and dental implants.

*General dentists, specialists, dental hygienists and office personnel should attend this course. Evidence now reveals a periodontal link to cardiovascular and other systemic diseases. This is a major issue for professional responsibilities for all dental practices. Learn to perform crown lengthening surgeries and modern effective scaling and root-planing instrumentation.*

Since January, 1998 California law requires all patients "of record" to have a medical history, a specific diagnosis and treatment plan and a periodontal evaluation with pocket charting, performed by either the primary care provider (GP) or a periodontist. For the complex-comprehensive cases a dedicated-detailed written treatment plan is recommended as opposed to a "fill-in-the-blanks" office form. Standards of care are constantly evolving, as you will learn about at this presentation, given by four periodontist experts who will explain the four categories of periodontal treatment that you need to know about with every patient in order to practice within the standard of care.

### Registration Form

Dental License No: \_\_\_\_\_ 6-digit AGD # if you are a member: \_\_\_\_\_ WSP# \_\_\_\_\_

DR / RDH / RDA / DA (Circle)

Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_ E-Mail \_\_\_\_\_

Visa  MC  Amex  Discover Credit Card #. \_\_\_\_\_ Exp. \_\_\_\_\_ Security Code \_\_\_\_\_ Total \_\_\_\_\_

Credit Card Billing Address \_\_\_\_\_ Zip \_\_\_\_\_

**Cancellation Policy: Must be within 10 days of the meeting for a 90% refund. Otherwise a CE credit voucher**

#### Tuition Due by May 25, 2013

AGD Member	\$210
Non-AGD Member	\$275
Dental Auxiliary	\$110

#### After May 25, 2013

\$235
\$325
\$135

#### At the Door

\$400
\$400
\$150



Make checks payable to SCAGD, 2720 Aqua Verde Circle, Los Angeles, CA 90077-1502  
 For credit card payment fax this completed form to: 310-472-6729 • Phone: 310-471-4916

Email: [drrobertgarfield@aol.com](mailto:drrobertgarfield@aol.com)

Your credit card information is secure





**TURLOCK** For Sale – General Dentistry Practice. Doctor's gross receipts in 2012 were over \$950,000 with only 54% overhead, or \$443,777 adjusted net income. There are 8 days of hygiene. Intra-oral Camera, Panoramic X-ray, Digital X-rays, and Dentrix software. Owner is retiring. #CA506 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

**Equipped Office Share in Garden Grove: Large GP office share with Ortho or Pedo practice. Good Location. Grace (714)537-0113.**

**Light for dental chair** post mount, with power supply, SDS brand. With intensity control. \$200 obo, 818-905-1515.

**Vacant land** available to build dental/medical office in La Habra, CA. Email to vipcpa@verizon.net or call at 909-229-4561.

**Beautiful** 4 op dental office for sale by owner. Moorpark CA 60k/obo call Tracy 805-797-6490.

**Dental assistant** 3 days. Requirements: trusting, committed, takes responsibility, attention to detail, passion to help others. No exceptions. 714-659-2452. Orange County.

**A quality practice** looking for quality hygienist. Wednesdays. Join a team of caring, smart, creative, and independent thinkers. 714-979-3710.

**"Mobile 3D Advantage** is very convenient and their fee is very reasonable; They drive directly to my patient's home or work to take their CT scan which only takes about 10 minutes. My patients are very complimentary of the service Mobile 3D Advantage provides. Dr. Raymond Choi - Tustin, CA. Call 949-282-0083 for CT appt.

**Almost New** SuniRay w/ brandnew Dell Notebook, ImagingSoftWare 4sale \$3695.00 (951)214-8788 jwaragon84@gmail.com Can sell just the sensor also.

**Available for Sub-lease** large, modern facility in Ventura. 4 operatories 2,200 SF. Golpa71@aol.com. Flexible on days available.

**LAMONT/ARVIN** PPS Professional Practice Sales. Practice and Free Std Dental Bldg Bargain Call PPS 714-832-0230.

**HYDRIM C51W FOR SALE** 1 almost new for \$2900 and 1 used for 4 years for \$2000 only. Call #918-872-7113.

**EQUIPMENT FOR SALE** Tuttnauer EZ10 Autoclave. Zoom whitening light. Ortho various tools materials. Air Techniques vacuum pump. Contact Diego Velosa at 559-435-3344 or dv@crystal dental.com.

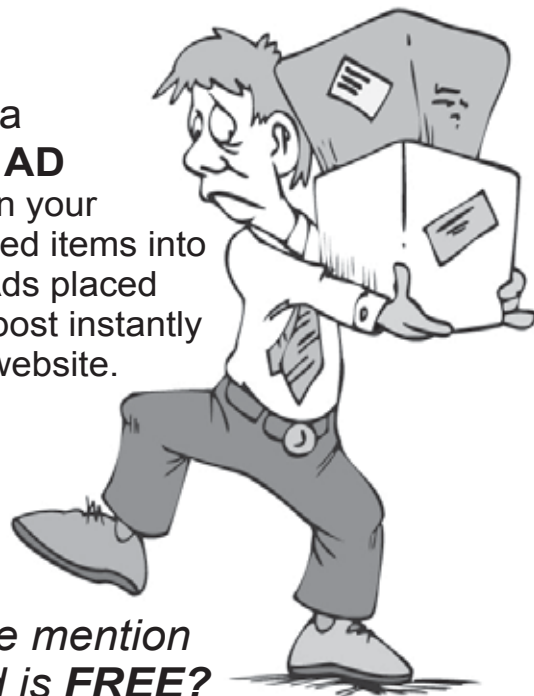
**PRACTICE FOR SALE/RAMONA** 34 yrs of gdwll w/ 3 ops in strip mall. California Practice Sales, Inc. Phone: 714-639-2775.

**Sacred Heart Dental Care** Endodontist specialist wanted part-time once/twice monthly perhaps more. please fax resume 909-463-6866 chino/rancho cucamonga.

**Chemiclave** in great condition! Harvey EC5000 \$2000 (70% Cheaper than new!) (805) 654-1700.

*Clean out that junk drawer and sell the stuff you don't need.*

Place a **FREE AD** and turn your unwanted items into cash! Ads placed online post instantly to our website.



*Did we mention the ad is **FREE?***

Visit our FAQs page at **dentaltrader.com** for details

**SAN DIEGO** Opportunity to buy in Solo Group at a Bargain \$150,000 CALL PPS 714-832-0230.

**ORTHODONTIC PRACTICE FOR SALE** ORANGE COUNTY - Spacious, 6 chair, open bay orthodontic practice with a modern, upscale and elegantly designed office. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**"My patients love Dr. E!** He is a perfectionist clinically and makes each patient feel comfortable and in good hands. The extra \$10K he generates for me is kinda nice too. He's our 'go to' guy for difficult RCTs. I recommend Dr. Ehab Ismail." Dr. Anil Mahajan. Visit www.socalrootcanal.com or call 562-968-4061.

**WANTED** DENTURE CLINIC or PROSTHODONTIC PRACTICE in So Cal. Please call 213)453-2195 or Email jung0163@gmail.com.

**PERIODONTIST NEEDED** FOR CHINO HILLS AND FULLERTON AREA- EMAIL: PINECENTER@YAHOO.COM.

**BAKERSFIELD** Looking for experienced TX/Biller motivated and responsible preferably Spanish speaking. Please email us a resume if interested: mybrilliantdental@gmail.com.

**All County** was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179.

# HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



**Dr. Dennis Hoover**  
Western Regional Director  
& Corporate Broker  
CA R.E. Lic.#0123804  
NV R.E. Lic. #0053890  
NV B.O. Lic. #0000301



**Dr. Thomas Wagner**  
Transitions Consultant  
CA R.E. Lic.#01418359



**Jim Engel**  
Transitions Consultant  
CA R.E. Lic.#01898522

## DENTAL PRACTICE BROKERAGE

More information is available on our website regarding practices listed in other states, articles, upcoming seminars and more.

Making your transition a reality.

See Our No. Calif. Listings at  
[WWW.PPTSALES.COM](http://WWW.PPTSALES.COM)

Practice Sales • Mergers  
Partnerships • Appraisals  
Patient Record Sales

• **BISHOP:** For Sale – General Dentistry Practice & Building: After 29 years in the same location, this retiring dentist is selling both his practice and the building. Collections were \$1,000,243 in 2011 with \$387,000 adjusted net income. There are 6 days of hygiene in this 5 op, 1,800 sq. ft. building. 100% financing available for both building and practice. Owner has reduced price below valuation price. #14390.

• **CHICO:** For Sale – General Dental Practice: Owner retiring: 2012 Collections of \$1,385,222 with 7-8 days of hygiene. This excellent, well-established practice in free-standing building has 1,800+ active patients with an average of 15 new patients per month. Equipment includes new Digital Cone Beam X-ray, Digital X-rays, Lasers, and Dentrix software. Buyer can purchase or lease building. Don't miss out on this excellent practice. Owner will consider an associate leading to purchase of practice. #14392.

• **FRESNO:** For Sale – General Dentistry Practice: \$935K in collections in 2011, w/adjusted net income of \$337K. Office 2,300 sq. ft. and is located in north Fresno in a highly visible professional office complex on a main thoroughfare. There are 6 equipped ops, owner reports average age of equipment is 4 years. Practice has been operating in present location for over 20 years. Eaglesoft software, Owner is retiring. #CA502.

• **GRASS VALLEY:** For Sale – General Dentistry Practice: Gross Receipts of \$491K with an adjusted net income of \$130K. Overhead 73%. Office leased 1,555 sq. ft., 4 equipped ops, 5 available. Laser, Intra-oral Camera, Cerec, and Eaglesoft software. Owner would like to retire. #14379.

• **GRASS VALLEY:** For Sale – General Dentistry Practice: Owner retiring. 2012 GR of \$442,736 on a 3 day week. 6 ops, 3 days hygiene, Dentrix software, Panoramic X-ray, Laser, Intra-oral Camera, long time cash practice. Approximately 1,950 sq. ft. office condominium available to purchase. #14372.

• **GREATER SACRAMENTO:** For Sale – Associate to Owner Opportunity: 2012 GR of \$879,000. Well-appointed 1,400 sq. ft. office with 5 ops, Intra-oral Cameras, Laser, Cerec, 4 days hygiene, Softdent software. Associate to work two days a week in 2013 & 2014 then purchase practice. Equipment is about 5 years old. Owner to work back 2 days per week for 2 years after purchase. #CA524.

• **HAWAII (Maui):** For Sale – General Dentistry Practice: Gross Receipts of \$636,000. Office has 4 equipped ops in 1,198 sq. ft.. Panoramic X-ray, Laser, Intra-oral Camera, Fiber Optics, 2 1/2 days hygiene. Owner retiring. Don't miss

this opportunity to live and work in paradise. #20101.

• **LANCASTER:** For Sale – General Dentistry Practice: This 4 op office is located 2,360 sq. ft. on the second floor of an attractive Medical-Dental office building. Gross Receipts were \$676,000 with a \$174,000 adjusted net income. Dentist is retiring after 39 years. 4 days of hygiene. Additional operatories could be added to existing space. Great location. Asking price has been significantly lowered! #14376.

• **LAS VEGAS:** For Sale – General Dentistry Practice: This 4 op practice is in a great location in a high-end professional building with a view of the city of Las Vegas. It is equipped with an Intra-oral Camera, Panoramic X-ray, Laser, and Dentrix software. There are 2 days of hygiene. The staff is well trained to efficiently run this low overhead office with great potential for further growth. 2011 Gross Receipts were \$727,000 with adjusted net income of \$331,000. Doctor moving out of state. PRICE REDUCED! Available for immediate sale. #NV500.

• **MERCED:** For Sale – General Dentistry Practice: This is a tastefully done, 4 op, 1,550 sq. ft. office with 4 1/2 days hygiene/week. All equipment is less than 10 years old and includes 2 Lasers, Intra-oral Camera, Panoramic X-ray, Digital X-rays, and Dentrix software. Molar endo and involved oral surgery cases referred out. Basic general (non-amalgam) type dentistry. 2011 Gross Receipts were \$878,000 with 4 weeks out as a result of a medical issue. 2010 Collections were \$956,000. Excellent location. Seller retiring. PRICE REDUCED! Available for immediate sale. #CA512.

• **MILLBRAE:** For Sale – General Dentistry Practice: This beautiful, well-established office is located on the main thoroughfare of the North Peninsula, offering great exposure that generated 25-30 new patients per month. 5 ops (6th plumbed) in approximately 1,500 sq. ft., equipped with Digital Panoramic X-ray, Digital Imaging, and Intra-oral Camera. 2011 Gross Receipts of \$651,000 with \$230,000 adjusted net income. Owner is retiring. Don't delay, this won't last long! #14395.

• **NORTH BAY AREA:** For Sale – ENDODONTIC Practice: This beautiful Win Country office has 4 ops in well-appointed 1,600 sq. ft., with Digital Imaging, Intra-oral Camera, and Datacon/Schick software. Office has been in same location for over 20 years with a very strong referral base. Great, long-term staff will ensure a smooth transition. Owner is retiring but is willing to stay during transition. #CA517.

• **RIDGECREST:** For Sale – General Dentistry Practice and Dental Building: This 4 op office is located in 1,536 sq. ft.

office building. Owner has worked in same location for 32 years and is now retiring. This small practice grossed about \$175,000 in 2012. Pictures of the building are available upon request. Lots of potential. #CA523.

• **SACRAMENTO:** For Sale – General Dentistry Practice: Owner moving out of state. 2011 Gross Receipts \$130,373. 830 sq. ft. office with 2 equipped ops. Practice has been in same location since 1981. This is an opportunity for anyone looking to start a practice or open a satellite office with a small investment. #CA522.

• **SACRAMENTO:** For Sale – General Dentistry Practice: Gross Receipts \$546,000 with adjusted net income of \$159,000. Office is 2,400 sq. ft. with 7 ops. Practice has been operating in same location for the past 50 years. Panoramic X-ray, Softdent software. Owner to retire. #14374.

• **SAN JOSE:** For Sale – FACILITY ONLY: Beautiful Blossom Valley Professional location near Oakridge Mill and Whole Foods Market. Three fully equipped treatment rooms in approx. 1,200 sq. ft. including Digital sensor, Eaglesoft software, and full computer network. Avoid the expense of leasehold improvements and equipment with this ready-to-move-in office. Owner relocating just in time to start your own dreams. #CA515.

• **SAN RAMON:** For Sale – FACILITY SALE: Great San Ramon location in professional complex: equipment, leaseholds, & furnishings only. 1,400 sq. ft. with 4 equipped ops (2 additional plumbed), Panoramic X-ray, Computer Server & Workstations w/Dentrix software, Intra-oral Camera, & wired for digital. Priced to sell in an upscale community that's home to Chevron, AT&T, Robert Half International, Accenture, and Safeway Stores. #CA511.

• **TURLOCK:** For Sale – General Dentistry Practice: Doctor's Gross Receipts in 2012 were over \$950,000 with only 54% overhead, or \$443,777 adjusted net income. There are 8 days of hygiene. Intra-oral Camera, Panoramic X-ray, Digital X-rays, and Dentrix software. Owner is retiring. #CA506.

• **WALNUT CREEK PROSTHODONTIC:** \$395,000-For Sale - Prosthodontic Practice in Walnut Creek, Contra Costa County, Northern California with three (3) operators, fully equipped, two-desk laboratory, administrative office, and private office near a retirement community. Doctor retiring, 28 years in the same location.

### HENRY SCHEIN PPT INC.

California Regional Corporate Office

**DR. DENNIS HOOVER, Broker**

Office: (800) 519-3458 Office: (209) 545-2491

Fax: (209) 545-0824 Email: dennis.hoover@henryschein.com

5831 Stoddard Road, Ste. 804 Modesto, CA 95356

### Henry Schein PPT Inc., No. Cal. Real Estate Agents

and Transitions Consultants

**Dr. Tom Wagner** (916) 812-3255 N. Calif.

**Jim Engel** (925) 330-2207 S.F./Bay Area



**HENRY SCHEIN®**  
PROFESSIONAL PRACTICE TRANSITIONS



**A. Lee Maddox, DDS, Esq.**  
CA Broker Lic. #01801165



**Thinkh Tran**  
Transitions Consultant  
CA R.E. Lic.#01863784



**Kerri McCullough**  
Agent  
CA R.E. Lic. #01382259



**Linda Salazar**  
Agent  
CA R.E. Lic. #01921421



**Jaci Hardison**  
Agent  
CA R.E. Lic. #01927713



**Mario Molina**  
Transitions Consultant  
CA R.E. Lic.#01423762

## DENTAL PRACTICE BROKERAGE

Making your transition a reality.

See Our So. Calif. Listings at  
[www.maddoxpracticegroup.com](http://www.maddoxpracticegroup.com)

• **BAKERSFIELD:** \$450,000-For Sale - General Dentistry Practice in Bakersfield, Kern County, Central California. Over 45 years of goodwill. Call for more information.

• **COASTAL ORANGE COUNTY:** \$1,000,000 - For Sale- General Dentistry Practice in Coastal Orange County, Southern California, with four (4) operatories, fully equipped. Very desirable location. Practice sees an average of 45 new patients per month. Contact our office for more information.

• **COASTAL ORANGE COUNTY:** \$709,000-For Sale- General Dentistry Practice in Coastal Orange County, Southern California, with four (4) operatories, fully equipped. Great location near shopping center. Modern, beautifully appointed office with high-end finishes. Must see!

• **COASTAL ORANGE COUNTY PERIO:** \$275,000-For Sale - Periodontal Practice in Coastal Orange County, Southern California with five (5) operatories, lab, sterilization area, business office, private office in a professional building. Great location in professional building near freeway. Seller is retiring.

• **HUNTINGTON BEACH:** \$275,000-For Sale - General Dentistry Practice in Huntington Beach, Orange County, Southern California, with four (4) operatories, two (2) fully equipped. Practice is located in a retail center at a busy intersection with plenty of foot traffic. Contact our office for more information.

• **INLAND EMPIRE:** \$595,000-For Sale - General Dentistry Practice in the Inland Empire, San Bernardino County, Southern California with seven (7) operatories, six (6) fully equipped, one (1) plumbed, not equipped, 2 sterilization areas, adjustment lab, staff lounge, business office, and private office. This practice utilizes digital x-rays with two (2) sensors. Office features a modern design with wood floors.

• **INLAND LA COUNTY:** \$850,000-For Sale - General Dentistry Practice the Inland Los Angeles County area, Southern California, with four (4) operatories, includes equipment, thirteen (13) computers, paperless office, state-of-the-art sterilization room, staff lounge, in a free-standing building. Contact our office for more information.

• **LOS ANGELES:** \$450,000-For Sale - General Dentistry Practice in Los Angeles, Los Angeles County, Southern California with five (5) operatories, four (4) fully equipped, one (1) plumbed, not equipped, sterilization room, lab, reception area, business office, and private office. This practice has been established for over 70 years and current owner has been with practice for over 23 years. Specialty work is being referred out.

• **MISSION VIEJO:** \$250,000-For Sale - General Dentistry Practice in Mission Viejo, South Orange County, Southern California with six (6) operatories, three (3) fully equipped in a 2,000 square foot suite. Practice is located in a professional building adjacent to a busy retail center. Contact our office for more information.

• **NEWPORT BEACH:** \$320,000-For Sale - General Dentistry Practice in Newport Beach, Orange County, Southern California. Practice is located near hospital in a desirable area. Contact our office for more information.

• **ORANGE COUNTY PERIO:** \$415,000-For Sale - Orange County Perio Office with five (5) operatories, fully equipped, one (1) plumbed, not equipped, sterilization room, staff lounge, private office, business office, consultation room, storage room. Great location on the first floor near freeway, hospital, and shopping. Contact our office for more information.

• **PALM SPRINGS:** \$245,000-For Sale - General Dentistry Practice in Palm Springs, Riverside County, Southern California with four (4) operatories. This practice is located

on a main street, and has been established since 2005. Seller is moving out of the area. This is a PPO/Fee for Service practice, no HMO.

• **SAN GABRIEL VALLEY:** \$530,000-For Sale - General Dentistry Practice in the San Gabriel Valley, Los Angeles County, Southern California, with four (4) operatories, fully equipped, sterilization room, lab, staff lounge, private office, and storage room. This office utilizes a laser and and digital radiography with one (1) sensor.

• **SAN JUAN CAPISTRANO:** \$575,000-For Sale - General Dentistry Practice in San Juan Capistrano, South Orange County, Southern California, with four (4) operatories, fully equipped, reception area, private office, and storage room. This practice utilizes digital x-rays with one (1) sensor.

• **SOUTH BAY:** \$750,000-For Sale - General Dentistry Practice in the South Bay, Los Angeles County, Southern California with five (5) operatories, fully equipped, sterilization room, consultation room, and private office. This practice has an intra-oral camera, Schick digital radiography, and has been in the same location for over 50 years. Retiring doctor refers out most specialty work.

• **WESTWOOD:** \$595,000-For Sale - Amalgam-free General Dentistry Practice in Westwood, Los Angeles County, Southern California with five (5) operatories, includes equipment, wet lab, consultation/seminar room, sterilization room.

• **WHITTIER:** \$800,000-For Sale - General Dentistry Practice in Whittier, Los Angeles County, Southern California, with four (4) operatories, fully equipped. Practice has over fifty years of goodwill. Contact our office for more information.

• **YORBA LINDA:** \$350,000-For Sale - General Dentistry Practice in Yorba Linda, Orange County, Southern California, with five (5) operatories. Practice is on a main street in a desirable area. Contact our office for more information.



A DIVISION OF HENRY SCHEIN®

### Henry Schein PPT Inc., So. Cal. Real Estate Agents

and Transitions Consultants

**Mario Molina** (323) 974-4592 S. Calif.

**Thinkh Tran** (949) 533-8308 S. Calif.

**Kerri McCullough** (949) 300-0312 S. Calif.

**Linda Salazar** (888) 685-8100 S. Calif.

**Jaci Hardison** (714) 318-4911 S. Calif.



## Want your Dental Trader to follow you?



Just use our Change of Address form at:

**www.dentaltrader.com**

and provide the address you want it mailed to.

Your home, post office box, anywhere!

*The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.*

**WANTED** Associate position leading to buy-out from retiring GP/absentee owner in family practice. San Fernando Valley area. Contact: alexidds@gmail.com.

**SEEKING TRAVELING ENDODONTIST/ORTHODONTIST** 1-2 DAYS/WEEK. BUSY GROUP PRACTICE IN LOS ANGELES. MUST ACCEPT HMO/PPO/DENTAL. CONTACT jba\_1@sbcglobal.net.

**Good condition** dental chairs starting at \$500. Whole packages starting at \$1900. Handpiece Trading Post, we take in trades-ins! 800-445-6719.

**RANCHO SANTA MARGARITA, CA** GP looking to purchase dental practice or patients in RSM, CA. PPO or FFS only. gaw1177@gmail.com.

**SNAP Dental Imaging** Software for SALE Network Version \*\*\*\*\* \$2500 •Automatic diastma closing. •Automatic downloads of photos from ANY digital camera directly into SNAP. •Automatic crop & resizing + before & after •Uppers only mode for replacing teeth and whitening procedures please contact drsuh@hotmail.com.

**4 Sale** AlmostNew SuniRay Size2 sensor \$2290. (951)214-8788 jwaragon84@gmail.com. Also available software.

**I can do what you do not like to do** and keep the production in your office. Wisdom teeth. Pedo. Endo. Detures.Sedation. Ortho. Cental and Southern California. drwat3@hotmail.com.

**BALDWIN HILLS (L.A.)** (4) op G.P. for sale. (3) ops eqt'd. Turn key office with approx 200 charts. Great starter practice or a buy & combine. Comes w some equipt & instruments. Cash/Ins/PPO and Denti-Cal with approx \$700/mos in Cap checks. D&M Practice Sales 818.591.1401.

**Alberta's largest group** of dental professionals. Excellent position to benefit from Alberta's strong economic growth. www.SuccessfulDentists.ca.

**4 Sale** AlmostNew Dr. Suni Size2 sensor with box \$1699. This is with yellow box. (951)214-8788 jwaragon84@gmail.com. Also available software.

**DENTAL PRACTICE WANTED** in Southern & Northern California: Buyer looking to buy an Orthodontic Practice in Malibu, San Fernando Valley, LA and Orange county. SELLERS call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or practice@lcfinc.com.

**A-Dec Dental Cabinets** for Sale Island with pass through, Half Island, Two 12 'OClock in great condition Call 510-823-5013 email ssiaodds@gmail.com.

**Private practice in Buena Park, CA for Sale. Very very nice office. PPO/Cash/HMO 3ops but can expand 2 other ops (elect + plumbing ready) \$340000+ collection in 2012. Potential for more!!! Dr only opens 4 days a week. Low overhead. Please email: drsuh@hotmail.com.**

**Doctor** are you struggling in your dental office and don't know where to turn? DRJ Dental Management can help. Our team has over 25 years of experience helping offices get back on track. We can be reached at 626-421-8984 or drjdentalmanagement@gmail.com.

**X-RAY DUPLICATOR** BY NAA In great condition! Make us an offer:) E-mail: drchan@scchandds.com.

**PRACTICE FOR SALE** Temecula. GP with Digital X-Rays, 5 Ops in 1750 sq.ft.. SDPS: 760-599-7828.

**Got Rotary?** Dentsply DTC controller, hand piece, 100s of GT, GTX files, Thermafil obturators. Incredible deal, please call 51300 916-441-5800.

**Pediatric dentist** looking to rent space (Orange County, Inland Empire, etc...) in exchange for percentage of collection. Email tuscdr5@aol.com.

**BeverlyHills practice** office space to rent with option to buy patients or partner (310)420-7964, zedi217@hotmail.com. Collected \$467K.

**2009 E4D CAD/CAM SYSTEM** with extra supplies and accessories in Diamond Bar, CA. Excellent condition. Assume lease through 2014 for easy payments. Owner attending Masters Program. Call (909)395-7835.

**FOR SALE** EHR Compliant Billing Software, with onsite training. Bills both dental ADA and medical HCFA claims. Double your income by billing for many medical codes you don't even know about. Call 800-273-5033 for details.

## EXPAND YOUR PRACTICE AND YOUR PATIENTS EXPECTATIONS WITH ALL-ON-FOUR™!!



**Thomas R. Gonzales, D.D.S.**

With the All-On-Four™ system you  
and your patients benefit:

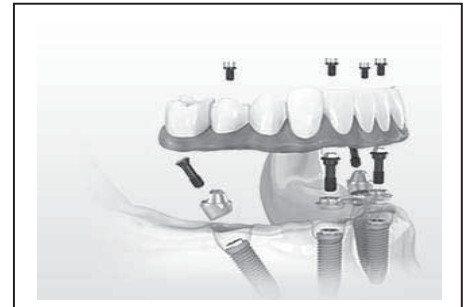
- No more dental pain or embarrassment
  - No more fear of dental visits
  - Functioning, fixed teeth in just one visit
  - Confidence restored to your patients
  - Our own patients tell us this has changed their lives
- Let us help you change your patients for the better  
with the All-On-Four™!!



Class of 1977

This can be completed in your own office;  
Keep your patients in their comfort zone- with you!  
This service includes:

- IV Sedation
- Removal of remaining teeth (if needed) with osseo-recontouring
- Placement of Nobel Active Implants and Multi-Unit abutments
- Fabrication of intermediate acrylic bridge
- Delivery of bridge and occlusal adjustments with follow ups



Contact us for more information! [www.dentalimplantcenterirvine.com](http://www.dentalimplantcenterirvine.com)  
Call us (949)727-0777 or email [drtgonzalesdds@aol.com](mailto:drtgonzalesdds@aol.com)

**Looking to purchase** an ORAL SURGERY practice in Orange/ San Diego County dentoalveolar/implant focused. Contact 949-514-8714 or [socalomfsdds@gmail.com](mailto:socalomfsdds@gmail.com).

**PRACTICE FOR SALE/SUN CITY** 48 yrs gdwll in med/dent bldg. California Practice Sales, Inc. Phone: 714-639-2775.

**Needed experienced** clinically competent, motivated general dentist with good communication skills for private dental office in Tustin. Great compensation. [pacificd20@gmail.com](mailto:pacificd20@gmail.com).

**Life Time Warranty!!!** Perfectionist, Fast, Caring & Patient-Friendly: Keep All Complicated Endo Your office Sends Out, visit: [www.socalrootcanal.com](http://www.socalrootcanal.com).

**Inland Empire existing Pedo office (1.5 years) space to rent with option to buy patients or partner. Also available for sublease to Orthodontist. Call 951-775-5536 or inquire at [dr.pourshirazi@outlook.com](mailto:dr.pourshirazi@outlook.com).**

**PERJO-PRO BY AIR TECHNIQUES** Great condition! Make best offer! Comes with accessories! E-mail: [drchan@scchandds.com](mailto:drchan@scchandds.com).

**Wanted** Scheduling Coordinator for dental office, 3+ yrs experience, energetic, willing to help us grow, email resume to [pomonajobs@gmail.com](mailto:pomonajobs@gmail.com).

**PALMDALE BARGAIN ABSENTEE PROFESSIONAL PRACTICE SALES** CALL 714-832-0230.

**Wanted Front Desk** for dental office, 2+ years dental exp, energetic, & willing to help us grow, email resume to [pomonajobs@gmail.com](mailto:pomonajobs@gmail.com).

**PRACTICE FOR SALE** Imperial Valley Golden Opportunity Gross 470K 3 days Eaglesoft Suni digital xray newer equipment asking 375k 760-791 9392.

**IMPLANTS FOR SALE** Southern implants, Stravmann style, under \$100 each, includes surgical kits, decided not to place implants. 619-644-2906, fax: 619-644-2908.

**ORTHODONTIST/Invisalign** with 25 years private, group experience, available for very busy office and help you with Invisalign caes [ddsorthodontics@yahoo.com](mailto:ddsorthodontics@yahoo.com).

**VALENCIA PRACTICE FOR SALE** Collects over \$250,000/year with a net income of \$145,000/year. 4 ops. Digital. Emphasis on dentures. Asking \$285,000. Kurt Skarin 805-777-7707.

**PLAZA OFFICE FOR SALE** IN LA. Grossing 170k on 2.5 days/week. Asking 125k. 3 operatories/low overhead. [Ekaram7579@aol.com](mailto:Ekaram7579@aol.com).

**Associate General Dentist** Partner Central California Coast 775-885-0702 or [atminfo@earthlink.net](mailto:atminfo@earthlink.net).

**WANTED** INSIGHT INTRA ORAL CAMERA WITH 90 AND 0 DEGREE LENSE 714-385-1672 OR EMAIL [joeheny@pacbell.net](mailto:joeheny@pacbell.net).

# Best Value to Insure Your Dental Practice!

Dental Offices - Our Specialty  
Free no obligation quotes

**- Office Package -**  
The most comprehensive  
in the business includes:  
Earthquake, Flood, Fire, Theft for  
your Business Personal Property and  
Tenant Improvements. Not available  
anywhere else at any price!

- All risk computer coverage including software
- Employee Dishonesty
- Loss of income (actual)
- Comprehensive General Liability
- Workers Compensation
- Professional Liability
- Life Insurance - Term, Universal life,  
Variable Plans
- Disability Income - Best rates
- One stop for all your insurance needs
- 0% Interest Financing
- One monthly payment for all your policies
- VIP Service • No Brokers Fees

What are you waiting for?  
Call me now.



Dennis Rosene  
Insurance Agency, Inc.  
2503 Eastbluff Drive, Ste. 201  
Newport Beach, CA 92660  
**800-448-4664**

**PERIODONTIST** in your office. Why refer patients out when experienced periodontist will keep the money in your office. 424-645-7173.

**DA/FRONT/TC/Manager** bilingual needed for new Pedo Office. Minimum 3 years experience, team player, good personality. Email SoCoPeDo@gmail.com.

**GENERAL DENTIST** FT/PT POSITION AVAILABLE CITY OF ORANGE AND SANTA ANA CALL CELL 949-874-3366 RESUME TO AHEIDARI@HOTMAIL.COM.

**Dental office** (facility only, no patients) for sale in Salinas, good visibility, collected over 500K, low rent, well priced, dreamdentalpractice@yahoo.com.

**Highly experienced GP** in all phases of general dentistry including molar RCT seeking associate position in Orange County. Email: agruita@gmail.com.

**Implants placed** or restored in your office. single tooth or full arch. stop referring out your \$\$\$ call 661-6189657.

**For Sale** Pano/Ceph Instrumentarium x-ray film machine with ortho ID. Orthopantomograph OP 100 (year 2000). Looks like new 310-670-5686.

**Office space for rent in OXNARD.** State of the art office 2-3operatories for rent. Amazing view in front of the marina and 11x13ops. Call Yianni 3109688575.

**2 Royal Dental Chairs** with lights and units. Good condition. \$1975 each. Lt.Gray. Pictures available. (310)502-4619 John.

**Turnkey** Torrance office for Sublease. 4 ops, digital. Very clean. Available 1-5 days/week. Professional building. (310)502-4619 John.

**Looking for a periodontist** to come into our office in GLENDORA 1-2x/month for implants/other procedures. sandimasdental@gmail.com.

**PRACTICE FOR SALE** TUSTIN Beautiful off w/ 5 ops; Equip. California Practice Sales, Inc. Phone: 714-639-2775.

**PERIO/IMPLANT** SERVICES IN YOUR OFFICE LA/OC/IE. Board-certified, 14 years experience, gentle, reliable. Implant training also available. laocerperio@gmail.com.

**4 Pelton/Grane** ceiling mount dental lights, Air Technique 2000 film processor for sale. E mail me if interested dinodds@yahoo.com.

**Retired and bored** USC-DDS will CHECK HYGIENE for you for \$250 per day. Excellent at diagnosing and patient relations. 949-463-1973.

**Female DDS** available for Friday and Saturday. USC graduate, bilingual(English-Spanish) San Fernando valley area. Base + production, jvlo73@aol.com. Thank you.

**Prosthodontist** is needed for an office in West Los Angeles. Fax resume to 310-553-5952.



**A modern periodontal office** in WLA available for sublease to Pedodontist, Endodontist or Orthodontist 2 days a week. call 310-553-5754.

**Office Manager** Biller, Receptionist and Dental Assistants needed for immediate hire for Palmdale/Lancaster Dental Office. Email Resume to williamkim5@hotmail.com.

**BRAND NEW** in ORIGINAL packaging: J. Morita ROOT ZX II Apex locator. Bought in school never used. \$600 OBO. flaviapbl@gmail.com.

**Just Pay rent** or buy 8880 S Broadway, 90003 Excellent for DENTI-CAL provider( am Not) email: broadwaydental8880@yahoo.com.

**ASSOCIATES WANTED** EMERGENCY SALE DDS NEEDS HELP DUE TO HEALTH OPTION TO BUY --PPS PROFESSIONAL PRACTICE SALES TOM FITTERER 714-832-0230.

**DENTIST NEEDED** for Fridays in La Puente/West Covina. Experience a plus. New Grad welcome. Reply with resume to vzar@Hotmail.com.

**Zoom!** Advanced Power Plus Light System - Only used twice. Like new! Call for pricing 760-602-9500 or Email: info@bressiranchfamilydentistry.com.

**Willing to rent** my practice (price negotiable) I work 1 day/week. Great for medical provider! Email broadwaydental8880@yahoo.com.

**Midwest handpiece** System users. Contra Angle (slow speed) for friction grip burs; with Motor to Angle Adapter sheath. (323)851-6622.

**SAN DIEGO OFFICE SHARING** orthodontist seeking other non-competing dental specialist(s) to share office space (start-up or existing space). sandiegoofficesharing@yahoo.com.

**GD 7 years experience** in all phases of G dentistry doing oral sedation available p/t. Call 909-653-3166 or 909-980-8637.

**CASTING CALL** The Last Gentle Dentist based on award winning novel by Oliver Pearl. For guidelines visit [www.thelastgentledentist.com](http://www.thelastgentledentist.com).

**Dentist** with over 20 yrs experience, looking for Thursday Friday Saturday Molar rootcanal, extractions/wisdom teeth, Invisalign, OFFICE SPACE TO RENT/SHARE SAN DIEGO NORTH COUNTY (760) 791- 9392.

**ACU-CAM** WITH PRINTER! Great condition! Works like new :) Make us an offer! E-mail: drchan@scchandds.com.

**LEASE OR SALE** in HESPERIA, Dental office available, 2200 SQ, 7 ops, well known to community, no equipments, please contact PAUL at 714)343-2384.

**Peio & Implant** Study Club, learn hands-on perio & implant surgery under the guidance of Dr. Kenney, Chief of Periodontic UCLA. 8 meetings per year in San Pedro, Call Dr. Their (818)248-1991.

## Peri-Pro x-ray developer sold in hours!

*"Just a note to say how happy I am with an ad I placed in the morning of April 10th that was answered in the afternoon of the same day. I am stunned that what I wanted to sell was sold only a few hours later. Very surprised and very happy with The Dental Trader!"*

Dr. Reed



**Place your free  
reader ad online  
today & don't be  
surprised when  
the phone starts ringing.**

**Our Ad Board is very active!**

**Visit [dentaltrader.com](http://dentaltrader.com)**

(1st time advertisers should look at the FAQs page first for simple instructions)

**PERIPRO II** X-ray developing machine, \$300 new Penta Mix Impregum mixer with accessories \$200, A/T ScanX Phosphor Plates 20pcs \$200. 760-791-9392.

**Monica Rebella** has saved me thousands of dollars over the course of time I have been using her service. The staff is friendly and knowledgeable. James Vartanian, D.D.S (See Rebella Accountancy ad in Dental Directory)

**Volunteer RDHs** needed at free clinic. Please call 714-248-9500 T-S 9-5 for more info or [www.LivingstoneCDC.com](http://www.LivingstoneCDC.com).

**"After observing Dr Gonzales** perform procedures on his patients I was in awe with not only the complexities of the case but the ease in which he preformed them. This allowed me to entrust Dr Gonzales to help me with my own wife who had complex dental issues." Edward R. Barragan, D.D.S. Yorba Linda, CA Please contact: Thomas Gonzales, D.D.S. 949-727-0777 [IrvineSedaton@gmail.com](mailto:IrvineSedaton@gmail.com) [www.dentalimplantcenterirvine.com](http://www.dentalimplantcenterirvine.com).

**Volunteer DDS/DMDs** needed at free clinic. Please call 714-248-9500 T-S 9-5 for more info or [www.LivingstoneCDC.com](http://www.LivingstoneCDC.com).

**ORTHO** RDA NEEDED IN LOS ANGELES THURSDAYS ONLY EMAIL RESUME TO [dansur@gmail.com](mailto:dansur@gmail.com).

**DENTSPLY** MIDWEST RDH LOW SPEED HANDPIECE (Ref 740000), LIKE NEW! \$499 OR BEST OFFER. Call Yvonne (619) 871-2343.

# Seriously Better...

*"In November 2011 when it came time to list the sale of my seven digit dental practice, there were two publications reaching California dentists...The Dental Trader and the Dental Shopper. I carefully researched both magazines side-by-side and found 21.5 pages of advertising from brokers in The Dental Trader (along with several hundred ads placed by dentists). In the November Dental Shopper I only saw only 3 pages of advertising from practice brokers and about five dozen ads from doctors.*

*I then realized that a serious buyer would be looking carefully at The Dental Trader. Now, one month later we have received dozens of calls from The Dental Trader ad, some firm offers and one great candidate whose paperwork is being processed by the bank. If you are a serious seller, **make sure your practice is advertised in The Dental Trader.....that is where the serious buyers are looking for dental practices.**"*

Sincerely,  
Dr. Ramtin Kheaf  
Los Angeles, CA

**Looking for** an experienced Oral Surgeon and Orthodontist for GP practice in Anaheim 1-2 days/month. Email resume to alldaysmiledental@gmail.com.

**Managing Oral Surgeon** Partnership for Specialty dept. Please describe interest and reason opportunity is right for you. Palm Springs sylvia@executivedentaltm.com.

**DENTIST WANTED** Anaheim. Great patients and great staff. MINIMUM 5yrs HMO EXP. Base + production. CV/Resume to D2DManagementCo@gmail.com. Thank you.

**PRACTICE FOR SALE** San Diego (Imperial Beach)—GP situated in strip center in residential area. 3 Ops in 1200 sq.ft.. SDPS: 760-599-7828.

**Looking to purchase** EXTRACTION instruments and a kls martin headlight. Please email socalomfsdds@gmail.com.

**AVAILABLE TRAVELING PERIODONTIST** (friendly female, NYU-grad, has instruments) will perform perio surgeries & place implants in your office. Please contact: taliashainhouse@gmail.com.

**Looking to purchase** a dental practice in woodland hills, CA. Are you thinking about retiring soon? lets talk 818-657-9357.

**North Hollywood** Dental Office -Sub lease or Sale. Street Level/Plaza with sign and parking. 5 + OPS LOW RENT 2135096718.

**Looking for** Experienced ENDODONTIST 1-2 day per month in south orange county private practice. Please send resume to laguna0208@yahoo.com.

**Female UCSF** Graduate 5 years experience. Very personable and productive. Performs Endo, surgicalXB, veneers, pedo, invisalign and cosmetics. 714-390-8449 or samiradds@gmail.com.

**Orthodontist space** for rent inland empire-existing pedo office, beautiful and operational with existing patients.inquire at dr.pourshirazi@outlook.com or 951-775-5536.

**DA/RDA** needed in dental office in South Whittier area. Send resume to: southwhittierdental@gmail.com.

**ORTHODONTIC TEAM** IN YOUR OFFICE HIGHLY EXPERIENCED, PROFESSIONAL, ENERGETIC, BILINGUAL ENGLISH/SPANISH. AVAILABLE TO TAKE OVER YOUR CASES. COVERING OC/LA/RC AREA. CONTACT US orthodonticteam.inoffice@gmail.com.

**Established solo Murrieta Dental Practice for Sale. PPO/CASH. Busy Intersection. 3 years this location. \$300k collections 2012 on 3.5 days. Great Opportunity. Great staff. Dr.S (951)816-7042.**

**Burbank** Dental Practice for sale, close to studios. Please email burbankdentalpracticeforsale@gmail.com for information.

**ORAL SURGERY IN YOUR OFFICE** Stop referring out. Oral Surgeon (DDS, MD) with experience in all aspects of Oral Surgery will perform surgical procedures in your office (3rd Molar Extractions, Dental Implants, Bone Grafting, Sinus Lifts). IV Sedation & General Anesthesia available. Will bring assistant, instruments & equipment. Flexible hours. Please call (818) 606-7598.

**Volunteer Oral Surgeons** needed at free clinic. Please call 714-248-9500 T-S 9-5 for more info or [www.LivingstoneCDC.com](http://www.LivingstoneCDC.com).

**General Dentist Needed** Pico Rivera Area. T, Th, Sat. Fax resume to Dr. Chen 626-5748948.

**MORENO VALLEY** I am Looking to buy a dental office in Moreno Valley. Dr. Naji: (310)739-4091. [anaji12001@yahoo.com](mailto:anaji12001@yahoo.com).

**Experienced Board Certified** Periodontist interested in joining busy restorative practice or group. LA, Ventura or Santa Barbara Co. Full scope of implant and periodontal surgical services. Southern California Native. [nathanshapiro@sbcglobl.net](mailto:nathanshapiro@sbcglobl.net) 805-644-5619.

**NEED A CPR CLASS?** WE COME TO YOU! 2 YEAR CARD-EARN 4 HRS OF CE UNITS-COURSE DURATION 90 MINUTES-PRICES: \$45/\$40/\$38 (BASED UPON # OF STUDENTS) [WWW.CPR4DENTISTS.COM](http://WWW.CPR4DENTISTS.COM) (626)797-6179 ASK FOR DANNY.

**ENDODONTIST** for Anaheim/ORAL SURGEON for Lawndale WANTED 1-2x per month. Please attach CV/Resume to [D2DManagementCo@gmail.com](mailto:D2DManagementCo@gmail.com). Thank you.

**space available** to lease for dentist 3 days a week in good area of san bernardino. rent negociable. call dr justin 9515368419.

**CEREC 3** Acquisition Unit, Milling Unit, some accesories. In great working condition. Asking \$15,000 obo. 562-493-1421 Los Alamitos, Ca.

**RDH** looking for pt work in North County SD. 6+ yrs exp. Please email [fosterfam1976@gmail.com](mailto:fosterfam1976@gmail.com). U won't regret it!

**ORTHODONTIST AVAILABLE** TO YOUR BUSY DENTAL PRACTICE. INTERESTED ON LONG-TERM COMMITMENT, PROFESSIONAL, BILINGUAL. OC/LA AREA. CONTACT FOR DETAILS [orthosmile.oc.la@gmail.com](mailto:orthosmile.oc.la@gmail.com).

**Donations of dental equipment** instruments, supplies, etc... needed at free clinic. Please call 714-248-9500 T-S 9-5 or [www.LivingstoneCDC.com](http://www.LivingstoneCDC.com).

**CEREC 3D** red cam 2008 v.3.8 Compact Milling Unit 2006 Great condition. Asking \$13500 obo Text/email/call 6576660932.

**AUTOCLAVE FOR SALE** Like-new Valuklave 1730. Great condition, growing practice upgraded to larger capacity. Trays included. Asking \$900OBO Email-[mvdc@sbcglobal.net](mailto:mvdc@sbcglobal.net).

**Ortho in your office** Invisalign, Clear Correct, metal and ceramic braces, functionals and appliance therapy. 30 years experience. Call 760-710-7482.

**Philips ZOOM!** Advanced Power Plus whitening light for sale. Excellent condition, like new. Asking \$600 OBO. [mvdc@sbcglobal.net](mailto:mvdc@sbcglobal.net).

**CEREC AC BLUE CAM PLUS MILLING UNIT MC XL FOR SALE-** \$55,000. LIKE NEW! Alex Frade DDS 415-485-1800.

**Experienced dentist** looking to work as an associate with option to buy or partnership in SouthBay. [gstar@cox.net](mailto:gstar@cox.net), (310)502-4619 John.

**Pedodontist needed** Inland Empire, Must be willing to see dential patients in pediatric office. [h.pourshirazi@yahoo.com](mailto:h.pourshirazi@yahoo.com).

**Dental billing staff** needed with knowledge of cross billing. Contact Farah at 818-268-6029.

**Female Dentist USC-Graduate. Yrs of extensive experience. General & Cosmetic Dentistry. Seeking p/t position (2-3 days/wk). 818.859.3866.**

**Endodontist needed** for multi-specialty group practice in San Diego, one day per week. Please e-mail resumes to [tdmkerstin@aol.com](mailto:tdmkerstin@aol.com).

**WANTED** Dental practice In Orange County. 4 chairs min. Contact Dr Cabrera. 408 4607242.

**FOR SALE** Used Perio Pro x-ray developer. Good working condition. Asking \$300. [neimantran@yahoo.com](mailto:neimantran@yahoo.com).

**Pediatric dentist** needed for office in El Monte California and Lancaster California Please contact [perioinla@gmail.com](mailto:perioinla@gmail.com).

**Associate dentist needed** for a part time position with a possibility of a buy in. Downtown Los Angeles area. Please email [drdianaz@me.com](mailto:drdianaz@me.com).

**BEVERLY HILLS COSMETIC PRACTICE** Collects \$1.4 million with emphasis on implants. 3 ops. CT scanner, imaging software, implant placement software. Asking \$900,000. Kurt Skarin 805-777-7707.

**DENTAL MALPRACTICE** Get broader cover and lower costs! Call 866-470-3790!

**Caudill & Associates** NEW LISTING \$475,000 (Newark, CA) 5 Ops (3 furnished), Shopping Center, 3 days/wk, Average 3 yr. Collections \$572,000. Broker [caudassoc@aol.com](mailto:caudassoc@aol.com) or (951) 314-5542.

**Legal Tip** Has your CPA reviewed the proposed tax allocations for the sale? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**SANTA ANA** Asking \$420,000 Amazing location, on busy street! Select Practice Services, 714-421-4407.

**PRACTICE FOR SALE** Temecula. GP with Digital X-Rays, 5 Ops in 1750 sq.ft.. SDPS: 760-599-7828.

**Automating** patient financial arrangements is simple with SterlingCare! You're in control! Visit [SterlingCarePlan.com](http://SterlingCarePlan.com) or call 800-778-4640 to see how.





# Western Los Angeles Dental Society

## 2013 Continuing Education Program

Courtyard by Marriott, 6333 Bristol Parkway, Culver City

**Tuesday, May 7, 2013 (3 CE units) registration 5:30 pm**

Upper Airway Resistance Syndrome- Screening, Diagnosis and Management

*Mark A. Cruz, DDS*

**Tuesday, June 25, 2013 (3 CE units) registration 5:30 pm**

Dental Implants

*Bach T. Le, DDS, MD*

**Tuesday, September 24, 2013 (3 CE units) registration 5:30 pm**

The Digital Dental Office: Computer Assisted Prosthodontics

*David L. Guichet, DDS*

**Saturday, December 7, 2013 (6 CE units) registration 8:00 am**

Endodontics for the General Practitioner

*Nestor Cohenca, DDS*

Evening fees: ADA member dentist, \$75; non member dentist, \$120; non dentist, \$60

All day fees: ADA member dentist, \$195; non member dentist, \$225; non dentist, \$95

**Call (310) 349-2199 or go to [westernlads.org](http://westernlads.org) for information and/or to register  
or fill out the form below and fax to (310) 349-2175**

### REGISTRATION FORM

Name \_\_\_\_\_

City \_\_\_\_\_ Specialty \_\_\_\_\_

Guests \_\_\_\_\_

You may pay by check, MasterCard or Visa Amount: \$ \_\_\_\_\_

Credit Card # \_\_\_\_\_ Billing Zip Code \_\_\_\_\_

Expiration Date: \_\_\_\_\_ 3-digit security code on back of card \_\_\_\_\_

Signature \_\_\_\_\_ Daytime Phone \_\_\_\_\_

**PRACTICE FOR SALE** BARSTOW GP w/ 47 yrs of gdwll NET 280K. California Practice Sales, Inc. Phone: 714-639-2775.

**WEST SAN FERNANDO VALLEY** Comput. Pedo/Ortho office for sale. On outer perimeter of a small prof bldg. w exposure. (3) op open bay & (1) op quiet room. Pano eqt'd. Digital x-rays. Cash/Ins/PPO. 30+ yrs of Goodwill. Annual Gross Collect. \$600K+. Seller retiring. D&M Practice Sales 818.591.1401.

**Perfect Apical Seal With Life Time Warranty For ALL Inoperable Endo.** I Provide Everything. visit: [www.socalrootcanal.com](http://www.socalrootcanal.com).

**General, family practitioner now retiring. Offering well-est. successful, state-of-the-art practice in ~2,800 sq. ft. facility w/7 fully-equipped ops. Great location & exceptional long term staff. ~2,500+ active pts. 5 year avg. GR \$1.4M w/net of approx. \$500K & just 3.5 doctor days. Asking \$795K. Contact Carroll & Company (650) 403-1010, dental@carrollandco.info. DRE#00777682.**

**SACRAMENTO** For Sale – General Dentistry Practice. Gross Receipts \$546K with adjusted net income of \$159K. Office is 2,400 sq. ft. with 7 ops. Practice has been operating in the same location for the past 50 years. Panoramic X-ray, Softdent software. Owner to retire. #14374 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

**Litigation** is the new retirement plan...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848.

**Convert your film base** Pan/Ceph System to Digital with a ScanX Digital System from Kings Two Dental. Want to know more? Please call us at 800-715-5464.

**Do You Send Your Complicated Endo Out? Keep Your Patients Happy At Your Office! Visit:**  
[www.socalrootcanal.com](http://www.socalrootcanal.com).

**DENTAL PRACTICE WANTED** in Buena Park, Alamitos, Cerritos, and Anaheim Hills: Buyers looking for existing practice with at least 4 ops in good retail location or freestanding building. Good visibility and fairly new equipment. SELLERS call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or [practice@lcfinc.com](mailto:practice@lcfinc.com).

**For sale** STS Compudent Wand, new, \$1350, Diagnodent, \$1795, Schick Pedo sensor \$3300, Kavo Electro torque unit, demo, \$1500 and electric h.ps. all with warranties, Handpiece Trading Post 800-445-6719.

**BAKERSFIELD PRACTICE FOR SALE** Private practice – Dr retiring after 20 years. Grosses \$600,000/yr on 4 days/week – nets over \$300,000/yr – Private insurance, cash and some PPO's- Thomas & Fees Practice Sales (714) 544-4341.

**GO DIGITAL FOR FREE!** Digital X-Ray Sensor (Adult or Child), Intra-Oral Camera, Dell Optiplex i5 Computer & Dell Monitor, EHR-ONC Compliant Practice Management Software, Imaging Software, Onsite Training, Support, all paid for by your U.S. Government (qualified Dentists only). Call 800-273-5033.

**Do you have a recipe** people rave about? Has somebody told you, "If you sold this, you'd make a million dollars!"? At FTC we show people the simple steps to make their dream of launching a food company both easy and affordable. You can earn a significant income selling food products. All you need is an exceptional recipe. Visit [foodtradeconsultants.com](http://foodtradeconsultants.com) to see how easy it is to get started.

**PRACTICE FOR SALE** CENTRAL DOWNTOWN LOS ANGELES – A premier downtown LA location, stable collections, high profitability and long term goodwill are just a few reasons this GP is a prime opportunity. Practice Transition Partners, (888) 789-1085, [www.practicetransitions.com](http://www.practicetransitions.com).

**Xcel Seminar's** 5th Annual Comprehensive Skills series begins again May 19 in OC and is only \$475 for six great lectures (All courses CA & AGD approved, are on Sundays and 42 CE's)! Visit [www.xcelseminars.com](http://www.xcelseminars.com) or call 310-663-4055 for info.

**"I have known Dr Gonzales** for over 30 years. He is proficient in implant, sedation, and prosthetic dentistry. Being one of the leaders in the All-On-Four procedure gives him the ability to have his patients leave his office smiling with a full set of teeth and the ability to eat in one day. I am always amazed to see the results that my patients receive from Dr Gonzales." Alfonso Najear Jr., D.D.S. Montebello, CA. Please contact: Thomas Gonzales, D.D.S. 949-727-0777 [IrvineSedaton@Gmail.com](mailto:IrvineSedaton@Gmail.com)  
[www.dentalimplantcenterirvine.com](http://www.dentalimplantcenterirvine.com).

**Bakersfield: Prestigious practice** one of the most beautiful, well-equipped offices in the central valley! Estimated buyer's net of \$337,000. Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

**Dentsply MidWest** RDH slow speed handpiece lightly used. \$399 or best offer. Call Yvonne 619-871-2343.

**Need SEO?** Google any other SEO provider's company name and see how they compare to Submit Express. If they can't promote their own company...how much help can they provide you? Ranked #1 SEO Firm by Website Magazine. Want an unbeatable online reputation? We'll make you the #1 Dentist in your city. Visit [www.submitexpress.com](http://www.submitexpress.com) or call (888) 384-7979.

**Free Legal Check Up** Speak with a dental attorney today about potential legal pitfalls. Levi Barlavi, Esq. (310) 776-LEVI. [www.dental-attorney.com](http://www.dental-attorney.com).

**\$99 Per Month** (OAC) on Complete Dental Operator delivered and installed (conditions apply), Made in USA, 10 Year Warranty. Call (800) 423 – 5657 for more information.

**Mobile 3D Advantage** for CT scans - We come to your office or your patients home or work. Call 949-282-0083 for CT appt.

**This PERIO practice** is a cash cow!!! Brand new listing in SAN DIEGO. The building is also for sale, and is very affordable. Act quickly! Call The San Diego specialists: KEN RUBIN Practice Sales at (619) 299-6161. [www.KRpracticeSales.com](http://www.KRpracticeSales.com).

Your recipe for success

# HOW TO START YOUR OWN FOOD BUSINESS

IT'S EASIER  
AND MORE  
AFFORDABLE  
THEN  
YOU'D EVER  
EXPECT!  
EVERYTHING  
YOU NEED  
TO KNOW  
AND LEARN  
TO PACKAGE OR  
BOTTLE YOUR  
RECIPE AND BRING  
YOUR PRODUCT  
TO THE  
MARKETPLACE.



**Nutrition Facts**  
Serving Size 2 tbsp. (30g)  
Servings Per Container 16

Amount Per Serving		
Calories 70	Calories from Fat 0	%Daily Value*
Total Fat 0g		0%
Saturated Fat 0g		0%
Trans Fat 0g		0%
Cholesterol 20mg		7%
Sodium 480mg		20%
Total Carbohydrate 13g		4%
Dietary Fiber 1g		
Sugars 3g		
Protein 6g		
Vitamin A 0%	Vitamin C 0%	
Calcium 0%	Iron 0%	

\* Percent Daily Values are based on a 2,000 calorie diet.



You can develop an auxillary income in your free time...even on a shoestring budget. We show you how to start small and grow big at your pace. Visit our website, attend a seminar or call for a free consultation.



Food  
Trade  
Consultants

31214 Paseo Adelanto, Suite #6  
San Juan Capistrano, CA 92675  
Ph: 949 366 9938 Fax: 949 498 1198  
**FoodTradeConsultants.com**  
E-mail: [mary@foodtradeconsultants.com](mailto:mary@foodtradeconsultants.com)



**"The more you promote** your honest message with integrity Jason, the better served the profession of dentistry is! You are truly a gift to our profession! I thoroughly enjoyed watching your course!" Howard Farran DDS, MBA. Wood & Delgado-Nation's #1 Dental Law Firm  
Visit Us at: [www.dentalattorneys.com](http://www.dentalattorneys.com).

**North OC GP office** looking for experienced RDA or RDAEF. Excellent Benefits and Incentives/bonus. \$34k-38k/per year. Email: [kchendds@yahoo.com](mailto:kchendds@yahoo.com).

**LOOKING FOR DENTAL EXTERN STUDENTS FOR LONG BEACH PRACTICE** P/T. [neimantran@yahoo.com](mailto:neimantran@yahoo.com).

**ENDODONTIC SUPPLIES EQUIPMENT FOR SALE.** Practice liquidation due to disability. (619)346-8926.

**Alta Loma Office Need:** Periodontist Hygienist Send resume: [Kencdd@aol.com](mailto:Kencdd@aol.com).

**Dental office for sale** in Temple City, CA. email, [sunflowerdental@yahoo.com](mailto:sunflowerdental@yahoo.com).

**Equipment wanted** for new office ie chairs, compressor, vacuum, etc. please contact 951-273-0555.

**General Dentist needed** minimal 5 years experience. pay well. T/Th/Sat. Pico Rivera. Fax resume to Dr. Chen 626-5748948.

**IMPLANT DDS 4 HIRE.** \$800/IMPLANT W/EQUIP. SEDATION/\$350, \$200/ALL EXT'S CALL DR. P (714) 253-2374.

**Thriving GP practice** in Orange County seeking DDS. Excellent incentives and benefits offered to right person. Email details to: [brea5xteam@gmail.com](mailto:brea5xteam@gmail.com).

**FOR SALE LEASEHOLD IMPROVEMENT** Rancho Santa Margarita near Mission Viejo. 1,267 SqFt. 4 Ops. Great location in major shopping center with two large signs on building exterior. Beautifully built with high-quality materials and fixtures 7 years ago. Great opportunity. \$79,500.00obo 714-380-9019. [gaw1177@gmail.com](mailto:gaw1177@gmail.com).

**"They know what dentists need** since they only represent dentists." Alice Moran, DDS San Clemente, CA. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: [www.dentalattorneys.com](http://www.dentalattorneys.com).

**OSHA REQUIRES QUARTERLY STAFF SAFETY MEETINGS** - Let O.C.P.I. take care of them for you. See O.C.P.I. ad on Pg. 18 in this issue.

**All County Construction** High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179.

**Luis Kong, DDS (San Francisco, CA)** Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536.

**Nonprofit Children's Dental Clinic** Needs Donations for Auction The San Gabriel Valley Foundation for Dental Health is hosting an event and we need items to include in our silent and live auctions. Call 626-242-0278 or visit [www.sgvfdh.com](http://www.sgvfdh.com).

**Professional Services** Need a local bank that can meet your closing date and **FUND YOUR LOAN FAST?** Call Evan Barker at Sunwest Bank 949-707-2209.

**DENTIST NEEDED** Dental office in Westminsster looking for an experienced Dentist with 5 year minimum experience, fluent in English and Vietnamese. Please contact 714-785-7141.

**Don't sign that lease!** The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848.

**MODERN DENTAL OFFICE** for rent, store front on Ventura Blvd., Woodland Hills, four operatories, two equipped, two plumbed. 818-591-0123.

**Your JUNK** is another doctor's GEM! Place a free ad in The Dental Trader and turn your JUNK into money. Submit you ad online at [dentaltrader.com](http://dentaltrader.com) after reading the instructions on our FAQs page. The first 20 words are free!

**PT DENTIST** 25 years experience. I do only prosthodonties, 2 day a week. Preferably San Fernando Valley, Thousand Oaks. 818-222-2200.

**\$\$\$\$\$\$ NEED MONEY FAST?** Sunwest Bank can close your dental practice deal quickly. Call Evan Barker at 949-707-2209.

**FRIENDLY** Sherman Oaks office looking to sublease part time to dentist with their own patients. Please call Imelda 818-995-8484.

**The San Gabriel Valley** Foundation for Dental Health Needs Your Help! We are a nonprofit children's dental clinic in La Puente in need volunteer dentists to provide treatment on Fridays from 8 am - 12 pm. Call 626-688-6407 or visit [www.sgvfdh.com](http://www.sgvfdh.com).

**FANTASTIC** Buy-in opportunity, Bakersfield. Looking for serious buyer who enjoys doing quality Dentistry. Call Bruce for details - 661-833-3830.

**They made the process** of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County).

**GREAT OPPORTUNITY** 1.69 sq. ft. Dental office for lease, plumbed for 4 ops in Vista, attractive building, high visibility, near clinic, first floor, easy access. Contact Carmela Luckey 760-518-1896. [Carmelaluckey@yahoo.com](mailto:Carmelaluckey@yahoo.com).

**Opportunity for part-time** Endodontist in Ventura County at Clinicas del Camino Real. Excellent compensation. Please contact [careers@clinicas.org](mailto:careers@clinicas.org), fax - 805.659.3217.

**a part time** Endodontist needed in L.A office. send resume to [sun\\_rain@aol.com](mailto:sun_rain@aol.com).

# CONSUMER ALERT!

## The Dental Trader

refuses to do business  
with the following companies:

### AMERICAN BUSINESS CARD

(A CEG Company)

P.O. Box 15190

Scottsdale, AZ 85267

[www.americanbusinesscard.com](http://www.americanbusinesscard.com)

Ph: 800-555-2234 Fax: 800-500-4506

### PROFESSIONAL FINANCING INC.

Alexander Slepak

20371 Irvine Avenue, #100

Newport Beach, CA 92707

[www.professionalfinancing.net](http://www.professionalfinancing.net)

[doctor@professionalfinancing.net](mailto:doctor@professionalfinancing.net)

Ph: 323-272-3543 Fax: 480-948-0082

*This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.*

*If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:*

The Dental Trader  
Attn: Complaints  
Post Office Box 2631  
Capistrano Beach, CA 92624  
Fax: 949-498-1198  
Email: [tradestaff@cox.net](mailto:tradestaff@cox.net)

*Be sure to include any relevant documentation concerning your complaint*

**SOUTHERN IMPLANTS** (Stravmann style) for sale. Decided not to do implants. Send me your fax so that can send you inventory, including prostics parts. Fax 619-660-2525. Will discount 50%.

**4 ADEC** Post mounted patient lights. Good condition. \$400 each. obo. Call 714-870-0552. Ask for May.

**PERIODONTIC** Practice for Sale—North San Diego County. Long-established. Priced attractively for quick sale!! SDPS:760-599-7828.

**IT ONLY TAKES A MOMENT...**you can have your Dental Trader subscription sent anywhere! To subscribe, change your address or request deletion from our mailing list simply use the online forms at [dentaltrader.com](http://dentaltrader.com). We do not sell or share our mailing list with anyone...ever!

**Oral surgeon wanted** for high end south OC private office, great atmosphere with lots of growth opportunities! Email resumes: [dds4lakers@yahoo.com](mailto:dds4lakers@yahoo.com).

**General private practice** in Santa Ana and La Habra looking for a part-time Dentist. Please email resume to [smoothdental@gmail.com](mailto:smoothdental@gmail.com).

**ENDODONTIST** needed for a general practice in culver city once a month. mainly hmo. call 3104531484.

**Orthodontic Assistant needed** for ortho office 3-4 days/week, San Fernando Valley. Position offers benefits. Experience preferred. Email resume: [wendytsai40@yahoo.com](mailto:wendytsai40@yahoo.com).

**SAY GOODBYE TO OSHA** Let O.C.P.I. get and keep you in compliance. See ad on Pg. 18 in this issue. Or, call toll free 888-55-WASTE.

**DENTIST** needed for a gp office in culver city once a week. min 2 yrs experience. call 3104531484.

**IMPLANT3I" int hex"** 4X13, 6x11.5, 6x13, 5x10, 3.25x13, 5x8.5,3.24x11.5,5x13,4x10 \$180 each  
[myemail2134@yahoo.com](mailto:myemail2134@yahoo.com).

**Dentist Wanted** Associate desiring eventual ownership in a thriving practice in Visalia. For more information please email [visaliadental@yahoo.com](mailto:visaliadental@yahoo.com).

**Got the Denti-Cal blues?** Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848.

**Dentist** experienced in all phases GP wanted in Riverside, Santa Ana areas. Experienced in Pedo are strong candidates. Email to [ssccrown@gmail.com](mailto:ssccrown@gmail.com).

**Managing dentist** looking for a managing dentist for an HMO office in El Monte, Ca. Please email [perioinla@gmail.com](mailto:perioinla@gmail.com).

**Implant surgeon** Prosthodontist will come to your office to treatment plan as well as for implant placement. 714-624-4231.

**Experienced GP** looking to rent or share space in your San Diego North County practice. [ladydmd88@gmail.com](mailto:ladydmd88@gmail.com).

# DENTAL DIRECTORY



## CALIFORNIA PRACTICE SALES INC.



**John W. Knipf**  
President

**Robert A. Palumbo**  
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867  
(714) 639-2775 • [www.calpracticesales.com](http://www.calpracticesales.com)

CA DRE #00491323

## SAVE ON INSURANCE!

Serving Dental Practices for over 30 years!

- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance



**DENNIS ROSENE**  
2503 Eastbluff Drive, Ste. 201  
Newport Beach, CA 92660

**800-448-4664**

**No ADA membership required**

## WOOD & DELGADO

*Attorneys At Law*

Representing Dentists for over 30 Years in the Areas of:

- Real Estate • MSOs • Practice Purchase Agreements
- Partnership Agreements • Leases • Transitions
- Space Sharing/Group-Solo • Associate Agreements
- Corporate Formations/Dissolutions
- Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law

Jason P. Wood, Attorney at Law

Toll Free: 800-499-1474 • Fax: 949-553-1720

Visit our website at: [www.dentalattorneys.com](http://www.dentalattorneys.com)



**PRACTICE SALES AND LEASING**  
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone  
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

[www.dmpractice.com](http://www.dmpractice.com)

CA Broker Lic. #01172430



## Thomas & Fees

Practice Sales

"A better kind of practice sales company"

### Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: [Phldr@cox.net](mailto:Phldr@cox.net)

## TAX • FINANCIAL ADVISORY • VALUATION

**CUONG LE, CPA**



2020 Pico Blvd., Suite C  
Santa Monica, CA 90405

(310) 450-5708

[info@lecpa1.com](mailto:info@lecpa1.com)

Success Through Diligence



**CHECK OUT  
OUR READER AD  
FORM ONLINE**

[www.DentalTrader.com](http://www.DentalTrader.com)



**Ken Rubin & Company, Dental CPA's**

**Ken Rubin Practice Sales**

**619.299.6161**

[www.kenrubincpa.com](http://www.kenrubincpa.com)

[www.krpracticesales.com](http://www.krpracticesales.com)



## San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

For More Information Call:

**(760) 599-7828**

[WWW.SDPRACTICESALES.COM](http://WWW.SDPRACTICESALES.COM)



**SPACE AVAILABLE  
Call 877-888-4237**



# DENTAL DIRECTORY



## PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards  
You Can Trust - Proven Results  
You Can Count On*

Lou Bermudez, Broker or  
Frederic Sherman, DDS, Broker  
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615

**Over 200+ Dentists Choose Monica Rebella as  
their SoCal CPA & Accountant, listen why at:  
My Dental CPA.com or call 714-619-0667**



I've had Monica as my accountant for over 15 years. I really like her. I actively refer to her and the reasons are she's a strategic accountant.  
**James E. Bollinger, D.D.S.**

Monica is a very able accountant & has done a fine job for both my orthonic practice as well as my wife's care giving business for the last 5 years.  
**William Brady DDS Ms Orthodontics**

Rope in Profits!



[www.DentalTrader.com](http://www.DentalTrader.com)



version  
2013

#1 RATED DENTAL SOFTWARE

Go for the best - Get the Highest Rated Software by the ADA\*

**800-273-5033**

Online demo - [www.ez2000software.com](http://www.ez2000software.com)

**HENRY SCHEIN®**  
PROFESSIONAL PRACTICE TRANSITIONS

**1-800-519-3458**

[ppt@henryschein.com](mailto:ppt@henryschein.com)

[www.henryschein.com/ppt](http://www.henryschein.com/ppt)



## KINGS TWO DENTAL SUPPLY

*Your One Stop Dental Shop*

- Large Equipment
- Small Equipment
- Service Department
- Dental Supplies
- Ortho Products
- Digital Imaging
- Implantology
- Handpiece Repair
- Full Service Dental Lab

Tel: 800.715.5464

Fax: 626.581.8137

## Full Service Collections

**We feature:**

- Commission Fee Only
- Free Credit Bureau Reporting
- Spanish Speaking Collectors
- Full skip tracing & legal department
- Comprehensive month end and on demand reports
- Friendly experienced staff

**DCC, Inc.**

269 S. Beverly Dr., Suite 439  
Beverly Hills, CA 90212

**Direct Credit  
Control, Inc.**

Dental Collection Specialists

**888-860-2950**

[www.DirectCreditControl.com](http://www.DirectCreditControl.com)

**LEE SKARIN  
AND ASSOCIATES, INC.**

**KURT SKARIN**

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361  
805.777.7707 • 800.752.7461 • Fax: 805.777.0051

Email: [lsainc@aol.com](mailto:lsainc@aol.com)

[www.leeskarinandassociates.com](http://www.leeskarinandassociates.com)



CA DRE: 00863149

**ALL  
COUNTY  
CONSTRUCTION**  
Dental Office Design

**DESIGN/BUILD**

**T.I.'s • Remodels • Expansions • Free Standing Buildings  
Turn-Key Packages • Consultation**

Free Estimates

**562-989-3350**

**888-302-6111**

Lic. #669244

# DENTAL DIRECTORY



**Alex Hornaman  
General Flooring**

- All types of Unique Wood Flooring Installation with designs, patterns, inlays
- Base/Case/Crown Molding Installation. Since 1996

Alex Hornaman  
Call 714.390.3250  
Fax: 714.841.0496

Licensed & bonded #801982



*HOWDY PARTNER!*

**Contact us to promote your business here!**  
[www.DentalTrader.com](http://www.DentalTrader.com)

**DENTAL CPA**

**RAYMOND FURNESS**  
CPA | M.S. TAX



Over 15 years of dental accounting experience  
Complimentary consultation 818.990.0686  
[www.FurnessCPA.com](http://www.FurnessCPA.com)



Your voice for excellence through education and advocacy

*The only organization dedicated to the needs of the general dentist. Learn more about everything that AGD has to offer by visiting [www.agd.org](http://www.agd.org) and*

**Join Today!**  
Call toll-free at 888.AGD.DENT (888.243.3368)

**Buying A Practice? Expanding?  
Need New Equipment? Consolidation?  
Working Capital?**

*For Fast & Friendly Service Call*

**800-550-9228**

**LCF Financial Services • [www.lcffin.com](http://www.lcffin.com)**

A Division of LCF Financial, Inc.  
DRE Lic. #01875780



The smart way to shop or trade

**Advertise with us!**

[www.DentalTrader.com](http://www.DentalTrader.com)

**ROBERT W. OLSON, JR.**  
a Professional Corporation  
Business, Corporate & Real Estate Law



- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

**805.882.1120**  
[california.transdental.com](http://california.transdental.com)  
[RWO@transdental.com](mailto:RWO@transdental.com)



**Professional Practice Sales, Inc.**  
Specialists in the Sale and Appraisal of Dental Practices  
Serving the professions since 1966

**How much is your practice worth??**

Contact: Tom Fitterer  
714-832-0230 • Fax: 714-832-7858  
E-mail: [PPSincnet@aol.com](mailto:PPSincnet@aol.com)  
**Sellers-Free Appraisal (800)695-2732**

**OSHA COMPLIANCE**



**PARTNERS, INC.**

**Say Adios to OSHA....**  
Let OSHA COMPLIANCE PARTNERS, INC.  
Take Care of Everything

*Pick-up of all Hazardous & Medical Wastes  
Staff Training, OSHA Manual, Container Labeling, "Mock" Inspection of your office and More.....*

Call Toll-Free 888-55-WASTE  
or 888-559-2783  
[www.oshacompliancepartners.com](http://www.oshacompliancepartners.com)



**WLADS**

[wlads@pacbell.net](mailto:wlads@pacbell.net) • [westernlads.org](http://westernlads.org)  
14722 Hawthorne Blvd. Ste B  
Lawndale, CA 90260-1505  
310-349-2199

# BAKERSFIELD #26



## Free Standing 3,500 sq. ft. Duplex Medical-Dental Building with fully equipped (5) op G.P. Dental Office for Sale.

**DUPLEX BLDG:** Suite (#1) is 2,300 sq. ft. w a (5) op turnkey G.P. Dental Office including all major equipment, compressor, vacuum, computers, Dentrix s/w, furniture, supplies, instruments, the works!

Suite #2 is 1,200 sq. ft. has just been remodeled & is also plumbed dental. Can be combined with suite (#1) to make 3,500 sq. ft. office.

Bldg. has new HVAC, (27) parking spaces, & is in move in condition.

Located on a major thoroughfare w monument signage. Offered @ \$429,990



CA Representative for The National Association of Practice Brokers (NAPB)

*Call Today*



**PRACTICE SALES AND LEASING**

*For all your Practice Transition Needs!*

*Trust your Practice Purchase or Sale to  
The Personalized Service Dental Broker®*

**818.591.1401**

**www.dmpractice.com**

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430



**Practice Wanted** 2008 Loma Linda graduate dentist seeking Associate position leading to buy-out or partnership around woodland hills email:dr\_rupalj@yahoo.com.

**Associate Wanted** FT. Anchorage, Alaska. Passionate & willing to learn. Change your life; help others change theirs. Income: 150k-250k. Email- btydentalgroup@gmail.com.

**ORTHO ASSIST NEEDED** INDIO, RIVERSIDE COUNTY, 2 DAYS/MONTH. STARTING TUESDAY 19, WEDNESDAY 20. CONTACT FOR DETAILS. Efrainchara@yahoo.com.

**Busy practice** looking for skilled G.P. in all phases ( Pedo, OS, Fixed/Removable Pros, Treatment Planning/Presentation). Email phdcareeropps@gmail.com.

**DENTIST WANTED** Costa Mesa FT or PT. Minimum 3 years exp. Base and/or percentage. D2DManagementCo@gmail.com for details.

**Two chairs available** for sublease in existing dental practice for orthodontist looking to build a practice. Email cptgja@hotmail.com if interested.

**A private practice** for sell or share space. Burbank, 4 ops, computerized, digital x-ray/Pano. Serious inquiries only. Call 818 216 2037.

**Associate Dentist Needed** Busy HMO/PPO and denti-cal office. Must be good with children. Please email CV to drhortonz@hotmail.com.

**FREE ANNUAL** OSHA EMPLOYEE TRAINING - See O.C.P.I. ad on Pg. 18 in this issue for details.

**Positions available** for Ortho, Pedo, Perio & Implant specialists by San Gabriel Dental Group. (626)478-8813.

**COSTA MESA OFFICE FOR LEASE** low rent, very good location, visible signage, beautiful design, all digital, 4 chairs, pan-orex. Contact Jessica (714) 725-2153.

**For Sale** \$55K: 2 Chairs. Rent \$925. 50% PPO/50% Cash. Net \$60K on two days/week. Westminster. haidds@yahoo.com or Cell 702-768-7689.

**Dental instruments tray** .50/tray, gauze container \$5, used hanau dental torch \$20, dental chair \$25. Email njydds620@yahoo.com.

**WANTED** Acclaim Intra-Oral Camera by Air TECHNIQUES Model #A5050. Please call or e-mail 949-640-0222 or smile@drmallonee.com.

**Dental Staff** FT. Anchorage, Alaska. Be apart of something bigger. 2 years experience required. Willing to learn& passionate. Email- btydentalgroup@gmail.com.

**SPACE TO SHARE** in DIAMOND BAR, will provide staff and supplies 3 days/wk. Digital x-ray, paperless. call (951)5001053.

**Contemporary dental office** for rent in santa monica. 3-4 ops includes dental chairs, x-ray and sterilization center. Email njydds620@yahoo.com.

## CHANGE OF ADDRESS FORM

**THE  
Dental Trader**  
*Buy, Sell or Trade all things Dental*

### OLD ADDRESS

Dentist's Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

### NEW ADDRESS

Dentist's Name \_\_\_\_\_

Calif. Dental License # \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Authorizing signature \_\_\_\_\_

#### PLEASE MAIL TO:

PO Box 2631, Capistrano Beach, CA 92624  
or Fax this form to 949.498.1198  
on or before the 1st of the month.

For faster filing, submit this form online at:

**www.dentaltrader.com**

**ENDODONTIST** AVAILABLE FOR YOUR PPO/FFS OFFICE PART TIME IN Los-Angeles Area PROFESSIONAL/FRIENDLY & PRODUCTIVE. CONTACT DR. LEVI 949-514-4190 FOR INFORMATION.

**Board certified** periodontist in your office, bring own equipments/instruments, excellent clinician and great team player, percentage based, contact: chxsun@yahoo.com.

**General Dentist Needed** Part time. Glendale area. Experienced min.5 years. Please Fax Resumes 323 662-1010 Phone 323 663-1050.

**PRACTICE FOR SALE** Chino Hills (vicinity) Gross \$900K w/a Buyers Net \$430K. PPO and FFS only. Digital x ray, comp, intraoral camera. For info email. practiceincalifornia@hotmail.com.

**Cerec 3** for sale. In great condition! 12,000. Email njydds620@yahoo.com.

**MONTCLAIR** SPECIAL OPPORTUNITY-- PPS Professional Practice Sales 714-832-0230.

**zoom luminator** like new..7 are available. please call 408-921-1882.

Copyright 2013 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

# READER AD FORM FOR DENTIST & STAFF ONLY

## The Dental Trader

*Buy, Sell or Trade all things Dental*

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: [www.dentaltrader.com](http://www.dentaltrader.com) or Fax: 949-498-1198  
We do not accept anonymously submitted ads**

Type or print ad copy clearly: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### PAYMENT MUST BE SUBMITTED WITH THE AD

#### Form of Payment:

Check enclosed  Visa/MC

American Exp.  Discover

Card # \_\_\_\_\_

3 Digit Security Code (on back of card)

\_\_\_\_\_

Exp. Date \_\_\_\_\_

This ad is for (check one):  So. Calif.  No. Calif.  So. & No. Calif.

#### Reader Ad Rates:

20 words or less - \*FREE.....(\$1 per word, thereafter-65 words maximum) \_\_\_\_\_

All Bold Type: Add \$10. ....(add option: \$10) \_\_\_\_\_

All Bold Type with Bold Border: Add \$15. ....(add option: \$15) \_\_\_\_\_

Black Box with Bold White Lettering: Add \$20. ....(add option: \$20) \_\_\_\_\_

Total # of words.....(first 20 words free-add \$1 per word after first 20 words) \_\_\_\_\_

**Total** \_\_\_\_\_

Advertiser's Name \_\_\_\_\_

Charge Card Billing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Authorizing signature \_\_\_\_\_

**FREE Reader Ads** offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc)

**For Commercial Reader Ad Rates**, (to promote a business) please use form below.

**Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month**

# COMMERCIAL AD FORM FOR BUSINESSES

## The Dental Trader

*Buy, Sell or Trade all things Dental*

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: [www.dentaltrader.com](http://www.dentaltrader.com),  
mail w/check or Fax submissions  
(accepted w/charge card payment only) to 949-498-1198**

Type or print ad copy clearly: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### PAYMENT MUST BE SUBMITTED WITH THE AD

#### Form of Payment:

Check enclosed  Visa/MC

American Exp.  Discover

Card# \_\_\_\_\_

3 Digit Security Code (on back of card)

\_\_\_\_\_

Exp. Date \_\_\_\_\_

This ad is for:  So. Calif.  No. Calif.  So. & No. Calif.

#### Bonus Feature Reader Ad Rates:

20 words or less - \$20.....(\$1 per word, thereafter-65 words maximum) \_\_\_\_\_

All Bold Type.....(add option: \$10) \_\_\_\_\_

All Bold Type with Bold Border.....(add option: \$15) \_\_\_\_\_

Black Box with Bold White Lettering.....(add option: \$20) \_\_\_\_\_

Total # of words..(first 20 words \$20-add \$1 per word after first 20 words) \_\_\_\_\_

**Total** \_\_\_\_\_

Name: \_\_\_\_\_

Charge Card Billing Address: \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

**Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.**



# PPS Professional Practice Sales **Practices Wanted**

Specialists in the Sale and Appraisal of Dental Practices

*Serving the professions since 1966*  
**How much is your practice worth??**  
 www.PPSDental.com

## BUY-SELL-TRADE (TAX DEFERRED)

*100% Financing available within 30 days*

**SAN DIEGO BEACH CITY HIGH IDENTITY FREE STAND DENTAL BUILDING- ABSENTEE SELLER - HEALTH EMERGENCY SALE--Gr \$800,000** Requires hands on Dentist who can motivate staff to build to over a million like seller did when he had more time to work practice. Full Price on practice \$550,000.

**210/57 FREEWAY INTERCHANGE CONFIDENT YOUNG BUYER ON A MISSION--** Join senior Seller willing to assist in a five year Buy out. Seller grosses in excess of one million constantly. Actually enough room for two young dentists. With a marketing plan there are many options available No HMO or Medi-cal

**MONTCLAIR PURCHASE PRICE \$750,000** Need cash or bank loan for \$250,000 using other assets as collateral. Tricked out 6 op HI identity dental Office; Newly Constructed, This is an extension of a Practice Thomas Fitterer sold two times in 40 years and now will certainly be a million dollar office within five years. If you like the top of the muffin, you will like this opportunity. A great 2nd office that will be your first office within three years.

**HEMET--HI IDENTITY CORNER --LIKE A WESTERN DENTAL LOCATION-HMO OFFICE-SELLER WORKS TWO DAYS** Ten ops in pedo ortho bay, and incl comm lab all in 4000 sq ft and approx \$4000 rent. Incls approx 100K in ortho Gr approx 700k previously over a million when Seller limited himself to two offices. With good marketing plan this is a \$1,500,000 opportunity. FP \$550,000.

**LANCASTER** Estb. 50 years, center of city 6 ops in 3000sq ft. Low rent, Part Time Seller Gr \$400,000 plus. Seller Mgr says full time DDS will do a million. When the US gets into a recession, this practice will take off like a rocket. Great future. Doing \$1,000,000 now is assured.

**ANAHEIM HILLS SELLER WANTS PARTNER TO SHARE OVERHEAD--** Preferably a Dentist with a following in the area.

**LAMONT/ARVIN** Part time Dentist grs \$40k in Two days will assist young Dentist in building nice volunje office. Free Standing Dental Condo next to MacDonalds 3000sq ft office 5 ops with living area Full Price with Real Estate \$385,000 or present offer.

**BALDWIN PARK HIGH IDENTITY FREE STANDING DENTAL BUILDING-** (to be appraised) Small dental building 3 ops with conservative lady dentist, gr \$200,000 plus located next to large Medical Complex. Practice \$185,000.

**RESEDA SF Valley Area High Identity location; 70 New Patients** per month growing rapidly grossed \$600K in 2011, With current projections \$1,000,000 this year.

**ANAHEIM PART TIME DENTIST 1 to 1 and 1/2 days** per week Gr \$200,000. Previously oped 4 Doctor days, Seller has no time to cover the practice. Full Price \$150,000.

**TOURIST CITY NEAR LAS VEGAS CALL PPS.**

**SUPER SAN FERNANDO VALLEY EST 30 YRS.**

MULTI MILLION DOLLAR PRACTICES -  
**REGISTER NOW BOOTH 1157.**

**BUYERS LOOKING FOR MULTI MILLION DOLLAR OFFICES  
 REQUESTED TO REGISTER WITH PPS**

**3237 - Anaheim Hills - Solo group member wanted-Hi-identity-HiTech share** beautiful space.  
**3250 - Anaheim - NW Disneyland.** Part time Seller. 2 days wk. Hi identity corner. 1,800 sq. ft. 5 Ops equipped. Low rent.

**3280 - Indio - 4,600 sq.ft. building.** First Dental Practice in Indio. Original location across street from City Hall. 2 Op office ready to expand

**3281 - Yucca Valley - Hi identity (huge sign) small Dental building.** 600 sq. ft., 2 Ops on .44 acres, zoned for additional home plus apts. FP. \$110k.

**3284 Temecula/Menafee CLASSIC CASH** HI PPO OR MEDI-CAL Estb 30 YRS, Gr \$850K 4 ops 3 days, Full Price FP \$550,000

**NEW Sml Twn minutes from Bakersfield MODERN RE/Practice** Gr 20 to 40 per month Bargain.

**3290 - Santa Paul at Fillmore-Hi identity location.** GP Gross \$400k+. Est 2006. Like new. 5 Ops plumbed, 3 equipped. Steady growth. Beautiful office.

**3298 - Orange GR 30 to 40k per month FP \$285,000.**

**3299 - Lamont/Arvin Practice and RE next to MacDonalds** Very Part time seller gr 15 to 40 per month. Full time DDS will do \$500,000. Full price \$250,000 RE \$150,000.

**SPECIALIST TEAM REQUIRED TO OWN OR PARTICIPATE IN OWNERSHIP OF SEVERAL PRACTICES CALL TOM FITTERER**

**SELLERS-FREE APPRAISAL (714) 832-0230**

**4000 - Hi identity Apple Valley Special SHOPPING CENTER Dental Office** front and center Gr 650,000 Seller very conservative. Part time DDS says full time DDS will do a million FP at 550, K.

**Temec/Hemet HMO.** Gr. \$600,000 part time. 8 ops fantastic location Million Dollar corner. Full Price \$565.

**3284 - Temecula Classic-Cash** HI PPO OR MEDI-CAL Estb 30 YRS Hygiene 4 ops 3 equip super staff. Grossing Approx \$850K. Retirement.

**HEMET/TEMECULA - HMO PT ABSENTEE GR \$700 PPS** says Buyer will do 1.5 within 18 months Special Situation.

**Lancaster - Estb 50 years - Hi identity dental location, low overhead.** Gross \$480,000 by part time owner. Seller can work part time. Five operatories. Sellers Mgr says Full Time Doc will do a million here.

**Also Fantastic opportunity near 57/210. LAVERNE GROSSING 1.2 million.** Fulltime DDS will do more. Call PPS.

**Carlsbad - Est 30 plus yrs Free Standing Bldg 12 ops Absentee run Gr \$700,000 HIGH IDENTITY BLDG--** Full Price Practice \$585,000.

**BALDWIN PARK -HI IDENTITY BLDG & PRACTICE est.** 1984 3 ops 50%Latin 30%Philippino.

**CARLSBAD HI IDENTITY 4000 sq ft Dental Bldg and Practice est 28 yrs Gr 7 to 800k.** FP \$585,000.

**TORRANCE PRACTICE ESTB 37 yrs. RETIREMENT GORGEOUS OFFICE 3 ops SIEMENS 1000 sq. ft. GR \$240k FP \$195K.**

**HI DESERT HMO ESTB 30 YRS RETIREMENT 8 ops in \$3000 sq. ft reas. rent. GR \$7 to \$800k. FP \$550k.**

**FOLLOW THE MONEY Senior Seller has made it - BOUGHT RANCH IN IDAHO -- WANTS IMMEDIATE RETIREMENT--RUN DON'T WALK GROSS ONE MILLION NET \$500,000 LAST MONTH \$100,000---** 5 ops in Free Standing Tricked out Dental Building previously a central Bank in middle of city. Every resident knows of this premier practice. Fantastic area to set up a home or young family to raise a family. Run your spouse for mayor. Appraised \$500,000 Full price \$775,000 or present your offer. Ave over 50 new patients per month. CONFIDENTIAL--BE PREPARED TO SIGN NON-DISCLOSURE.-- There is room to grow to a two million Dollar office. Rent very reasonable, possible to buy real property as well. beautiful homes at a bargain now. THE STARS ARE LINED UP FOR A GLORIOUS FUTURE. CALL PPS TOM FITTERER OR DEAN GEORGE ASAP 714-832-0230.

**RANCHO CUCAMONGA - EMERGENCY - HEALTH NECESSITATES SALE -** Includes a Mgr who routinely can bring in 50 to 80 new patients per month-- high identity shopping center next to 210 freeway. Full price \$880,000 Call PPS 714-832-0230.

**Ontario shopping center near 60 fry 5 ops in Stater Bro bargain \$250,000** Call PPS 714-832-0230.

**PALMDALE - ABSENTEE BARGAIN 4 OPS HI IDENTITY SHOP CENTER \$195K.**

**San Diego Bch City** Gross \$800,000 absentee DDS lives far away. Owner operator will gross 1,000,000 first yea Beautiful Deco Architecture High Identity Bldg available or rent. Call PPS 714-832-0230.

**SELLERS, CONSIDER SELLING YOUR practice doing \$500,000 and Buy a Million Dollarr dream Practice.**

**SELL YOUR ORANGE COUNTY OR LA PRACTICE GROSSING \$500K AND ASK PPS FOR A PRACTICE NETTING \$500k OR MORE.**

**Redlands GP grossing \$15000 per month** condo office low overhead Call PPS.

**Hemet/Temecula - Absentee seller, more Dr. hours** will grow to million within 6 months. Modern 5 ops and 5 chair Pedo/Ortho bay. A/R and contracts 200K. Full price \$485k.

**Apple Valley - HMO and PPO gross \$6 to 700,000 last month 70k. Absentee seller.**

**Torrance - Retirement - Beautiful office 3 ops low overhead hi identity merger candidate.**

**Wanted Buyers for multimillion dollar practices.** Call Tom Fitterer 714-345-9659.

**SML TWN NEAR VEGAS ST OF ART \$600K INVESTED PT DOES 660K 4/5 DAYS ONE MILLION**

**\*\*FOUNDERS OF PRACTICE SALES\*\***  
 120 years of combined expertise and experience! 3,000 Sales - 30,000 Appraisals  
**\*\*CONFIDENTIAL\*\***  
 PPS Representatives do not give our business names when returning your calls.  
**\*\*BUYERS AND SELLERS SAY\*\***

*"We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you."*

**Thomas Fitterer and Dean George, Ray and Edna Irving**  
 SOUTHERN CALIFORNIA  
**PPS So. California (714) 832-0230 • Fax (714) 832-7858 E-mail: PPSincnet@aol.com • Web address: www.PPSDental.com**

**ANOTHER APPLE VALLEY CLASSIC \$650k plus LOW OVERHEAD**  
 Garden Grove Gr \$450,000 KOREAN Patients Estb many yrs 3 ops, shopping ctr. Only \$330? Bargain Ask WHY!

SEVERAL EXCITING OPPORTUNITIES -- CALL TOM FITTERER OR DEAN GEORGE

**SELLERS-FREE APPRAISAL (714) 832-0230**





# Professional Practice Sales *Forty-Seven and Counting!*



**In three more years, Professional Practice Sales will mark our  
Fiftieth Year of serving California Dentists in the Sale of their Practices**

PPS has seen the dental landscape evolve from gold foil no longer being part of the dental exam,... stand-up delivery systems becoming dental spas,... dip tanks to digital radiography,... Peg Board AR Management to computer billing,... minimal third party involvement to Delta being the Gorilla in the Room,... little government regulation to OSHA, HIPAA, ADA and Obama Care,... J.C. Campbell being the only advertiser to Social Media being the new vehicle to attract patients,... fixed lease term rental rates to rents adjusting every 12-months plus NNN,... a profession that is no longer male dominated,... two office ownership allowed only under specific circumstances to Dental Management Companies,... paper charting to paperless,... second appointments for delivering a crown to single visits,... and the Practice of Dentistry now being the Business of Dentistry!

PPS has weathered Jimmy Carter's prime rate of 21.5%, tough money markets dictating Seller Financing, the Berlin Wall coming down in 1989 (Southern California Dentists experienced a recession as defense contractors laid off thousands), the Dot Com Bust of 2000 and The Great Recession.

*PPS birthed this business in 1966 and we have very successfully navigated this landscape during its most difficult times. And it is our past experiences that make us better prepared for today's assignment.*

*PPS has done well for our Clients in Good Times and  
in Times that were not so good. We are now entering the Good Times again.*

**Contact PPS when you need PPS!**

*It's a privilege and honor to serve the California Dental Community!*

**Southern California**

714-832-0230

800-695-2732

PPSincnet@Gmail.com

www.PPSDental.com

California DRE License 346937

**Northern California**

415-899.8580

800-422-2818

Ray@PPSsellsDDS.com

www.PPSsellsDDS.com

California DRE License 1422122

Tom Fitterer, Dean George, Ray Irving, Edna Irving