

# THE Dental Trader

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So. Calif. Edition

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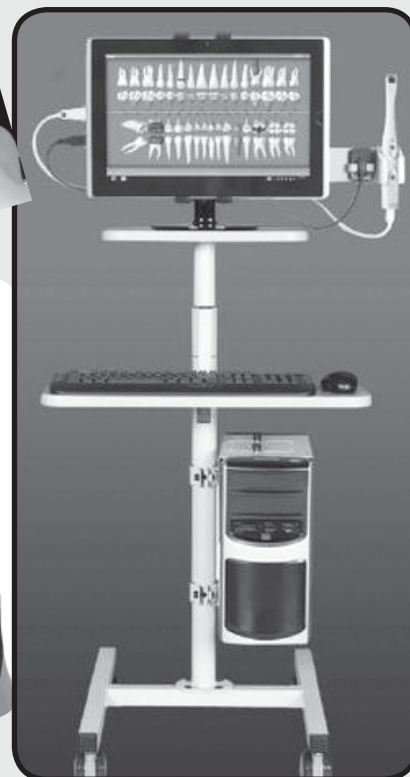
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**RDA** looking for work in av area or Santa clarita please contact 6618600265.

**FOR SALE** Finishing Strips from MOYCO. \$9. Email for pictures. [gaw1177@gmail.com](mailto:gaw1177@gmail.com).

**Endodontist available** Please email [sparklew2k@yahoo.com](mailto:sparklew2k@yahoo.com).

**MARKETER NEEDED** at North Hollywood Dental Office fax resume to (818)753-4820.

**For Sale** X-ray mounts four slots, \$6 pack. [neimantran@yahoo.com](mailto:neimantran@yahoo.com).

**DENTIST WANTED** part time. Contact Dr.Mann 559-917-1763.

**Endodontist** needed in the Southbay. Contact [socaldds4@gmail.com](mailto:socaldds4@gmail.com).

**LOOKING TO HIRE** DDS (PT) FOR MY SANGER OFFICE - CONTACT DR. MANN DIRECT 559-917-1763.

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**A/T 2000** film processor \$975 [htmdoc@gmail.com](mailto:htmdoc@gmail.com) or 989-390-1998.

**Looking for P/T** associate dentist in Montclair. Email Resume to: [ychangdds@gmail.com](mailto:ychangdds@gmail.com).

**General Dentist** wanted: P/T Glendale area. Please call 323.663.2050 or fax 323.663.1010.

**X-ray film** mini max \$\$\$ 17.0 408-981-5069 David Davidnader777@yahoo.com.

**PRIVATE PRACTICE** LOOKING FOR A GD MUST SPEAK SPANISH, P/T, POMONA, FAX (909)784-1768.

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**Dental Office** for Sale in Anaheim 4 unit office. Email me at [ktisbs@yahoo.com](mailto:ktisbs@yahoo.com).

**Looking for used** or new papoose. Please email [allkidsdentistry1@gmail.com](mailto:allkidsdentistry1@gmail.com).

**Reseda practice** 5 treatment rooms - call Greg Beamer 909-542-4891.

**Orthodontist** wanted in Rancho Cucamonga. 6 Days/Month. Per diem plus bonus per start. New Grads Welcome. Email resume: [skbraces@yahoo.com](mailto:skbraces@yahoo.com).



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### KERN COUNTY

**BAKERSFIELD #29 - PRICE REDUCTION!** (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated.

**BAKERSFIELD #30 -** (6) op computerized G.P. (5) ops eqt'd/(6th) plumbed. Absentee owned. Located in a shop ctr. with exposure/visibility/signage and excellent parking. Many walk ins. Cash/Ins/PPO/Denti-Cal pt base. 2014 Gross Collect \$460K+. **NEW**

**So. KERN COUNTY - PRICE REDUCTION!** (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Seller is moving and is motivated.

### LOS ANGELES COUNTY

**ARCADIA -** (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **NEW**

**LA VERNE -** (7) op comput G.P. (3) ops eqt'd/(4) add. plumbed. Newer eqt'd. Located in a busy shop ctr. on a main thoroughfare w excell. exposure/visibility/signage & parking. Exhibiting healthy growth. 2014 Gross Collections of approx. \$390K. Digital x-rays. Cash/Ins/PPO pts. Seller moving.

**LOS ANGELES -** (3) op computerized G.P. located in a Landmark Medical/Dental Bldg. on a main thoroughfare. Cash/Ins/PPO pt base. No HMO and No Denti-Cal. Digital X-rays. Annual Gross Collections \$600K+.

**LONG BEACH - TURNKEY OFFICE.** 1,200 sq ft. (4) ops fully equipped. Excellent Lease terms. Sales Price less than build out costs. Priced right! Will go quickly! **NEW**

**MONTEREY PARK - PRICE REDUCTION!** (6) op fully equipped computerized G.P. Located in a store front on a main thoroughfare with exposure, visibility & signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition.

**SHERMAN OAKS #4 -** (3) op comput G.P. located in a well known medical/professional building on a main thoroughfare. Cash/Ins/PPO patient base. Annual Gross Collect of approx. \$180K on a (3) day week. Great starter, satellite or buy and combine opportunity. Seller retiring.

### ORANGE COUNTY

**SANTA ANA -** Absentee owned (6) op fully equipped G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO patient base with no HMO and no Denti-Cal. Computerized and Pano equipped. 2014 Gross Collections of \$549K+ on a (3 1/2) to (4) day Associate run week. **NEW**

**TUSTIN -** (4) op TURNKEY OFFICE with some included charts. (Charts included, but not guaranteed). (3) ops eqt'd/4th plumbed. Office located in a busy shopping center, on a main thoroughfare, with exposure/visibility/signage and ample free parking. Newer high end buildout with new tile flooring, Italian leather dental chairs, digital x-rays, networked, fully instrumented, etc. Computers and Dental s/w also included in the sale. **NEW**

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- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

### RIVERSIDE COUNTY

**SOUTHWEST RIVERSIDE COUNTY -** (5) op computerized G.P. (4) ops eqt'd/(1) additional plumbed. Located in a smaller prof. building in a condo which is also available. Cash/Ins/PPO pts. No HMO and no Denti-Cal. (14+) years of Goodwill. 2015 Projected Gross Collections of \$400K+. Seller is giving up private practice for an institutional position.

### SANTA BARBARA COUNTY

**CENTRAL COAST/WINE COUNTRY -** (3) op comput G.P. & 1,900 sq ft free standing bldg. for sale. Bldg. houses the dental office and a residential unit. Live in unit or rent it out! "Fee for Service" Practice. No HMO, PPO, or Denti-Cal. 2015 Projected Gross Collect \$280K part time. Growth potential. Seller refers all specialties and does no advertising. Seller retiring but will assist with Transition. **See full page ad for this opportunity on page 71 of this issue. NEW**

### SAN BERNARDINO COUNTY

**RANCHO CUCAMONGA -** (4) op comput. G.P. located in a large shopping ctr with excellent exposure/visibility/signage & ample free parking. Modern equipment and digital x-rays. Gross Collect \$586K in last (12) mos. Cash/Ins/PPO/Denti-Cal pts. Low overhead office. Excellent growth potential. Seller refers diff. Endo and most surgeries and does no advertising other than website. **NEW**

### SAN DIEGO COUNTY

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### SAN LUIS OBISPO COUNTY

**GROVER BEACH - TURNKEY OFFICE.** (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrux s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. Will go quickly. **NEW**

### VENTURA COUNTY

**EAST VENTURA COUNTY #2 - Bldg. & Practice -** This is the one that you've been waiting for! (3) op computerized G.P. & single use bldg. 2013 Gross Collect \$560K+ & growing. Cash/Ins/PPO/HMO pts. Mos. Cap ck. \$2K+. Averaging (28) new pts/mos. Some newer eqt'd.

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**Oral Surgeon** (not GP) Wanted in Lancaster - Quality work, fast, gentle, personable, responsible, punctual. Good %. Friendly staff. happydentist1@gmail.com.

**for sale** 3 complete ops dental office, low rent, only \$38K, selling below cost. San Gabriel, (626) 478-8813.

**Pediatric Dentist** North Hills, CA part-time, min 1 yr exp. children 0-5 yrs, clinic setting, preferred. Fax resume 818-998-3579 or email hr@mccn.org.

**Endodontist** (not GP) Wanted in Lancaster - Quality work, fast, gentle, personable, responsible, punctual. Good %. Friendly staff. happydentist1@gmail.com.

**Seeking for an associate** in Newport Beach to potentially be a future partner. Email resume at d.rollolazordh@yahoo.com.

**looking to buy** dental office from retiring dentist. if you have a practice to sell in los angeles, email ganjidental@yahoo.com.

**Mission Viejo** dental office looking to immediately hire a well-rounded general dentist. E-mail resume to dental30000@yahoo.com.

**PHASE MICROSCOPE** Unitron Lab Model MPH with light source & graduated mechanical stage, storage box. Like new. call 714-267-3643 -lm.

**US Army Veteran** RDA Looking for FT Job. 13 yrs Exp in General, Endo, Pedo, Perio, OS. Contact: 310-292-5898 Mecka20000@hotmail.com.

**RDA/Dental Assistant** Wanted. Office located near the Bakersfield area. Send CV to paulinanr@sbcglobal.net.

**RDA NEEDED** Chino CA, P/T, F/T must be bilingual in Spanish and able to work Saturday (909)628-5133.

**ZOOM** Whitespeed latest model, BRAND NEW in box, in office whitening system. \$1200 cozmecidds@gmail.com or call (562)425-0545 Jessica.

**Looking for an ortho** RDA assistant with experience. Must be hard-working, highly-skilled, friendly. Fax resume to (888) 316-2321.

**Associate dentist** needed to help retiring dentist. Must have some experience call and leave message at 805-443-0642.

**Northridge** (SFV area) needed part time dental assistant Bilingual Spanish is a plus Pls. send brief resume to dream9411@gmail.com.


**For sharing office** San Gabriel, low cost, many parking spaces, 3D cone beam, pano & Ceph x-Ray available. (626) 478-8813.

**Pediatric dentist** available to provide care and service to children and their families in your office (818)883-1383.

**Mission Viejo** dental office looking to immediately hire an enthusiastic dental assistant. E-mail resume to dental30000@yahoo.com.

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**FOR SALE** Pedo Pediatric Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

**Ocean Beach** Located on busy street. 35 years of goodwill. Low overhead. No marketing. Ken Rubin Practice Sales (619) 299-6161.

**Looking for excellent Pedo** Earn \*\$1,000/day base salary or 30% of production, whichever is greater. Send resume and/or questions to HR@kidsdentalkare.com. \*Compensation based on experience and performance to be specified upon signing.

**General Dentist** wanted in Lancaster - Quality work, fast, gentle, personable, responsible, punctual. Good %. Friendly staff. happydentist1@gmail.com.

**Great Newport Beach Location Beautiful operatories for sub-lease for starters/new grads if you wish to start your own practice without capital.** Behnamlaw@yahoo.com.

**ARCADIA** (4) op computerized G.P. for sale. (3) ops eqt'd 4th with chair and x-ray. Located in a well known, easily accessible, prof. bldg. on a main thoroughfare. Cash/Ins/PPO pts. No HMO and no Denti-Cal. (50+) years of Goodwill. Annual Gross Collect \$300K+ on a (3) day week. (5) - (7) new pts/mos. Seller does no advertising and refers out Perio surgery, diff. O.S., Ortho, and diff. Endo. Excellent growth potential. D&M Practice Sales 818.591.1401.

**Royal GPII** chairs w/ Ritter Base. In good and working condition. \$500 each (8 available in Sept 2015) call:626-215-7786.

**Dental space for lease** approx 1,000 sq ft. 2 x-rays, 3 dental chairs, compressor, vacuum, sterilization room, computers and phone CP: 909-908-3969 Email: smilesavvydental@rocketmail.com.

**Seeking GP 4 PEDO** LA/Inglewood offices. Competitive \$\$\$ (tied to daily production). Our dentists take average \$800-\$1200 daily. PapDentalCorp@gmail.com.

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**Burbank practice** sale \$260K. Gross 2014 \$320K+.All Endo, pedo, OS, ortho refer out. Rent \$3700. 1300+ sf. 3 op.dentalhome99@gmail.com.

**10 TEETH IN 1 HR** correct receding gums without the pain, limitations, post-procedure risks and healing of grafting. 24 hour recovery period, results visible on day of treatment. Visit pinholesurgicaltechnique.com.

**Wednesday** Some experience preferred especially with root-canals and extractions. Please email kbnguyen74@hotmail with resume.

**Antelope Valley** HMO practice collects \$1.1 million with \$12,500/mo in capitation. Nets over \$450,000/year. 7 ops. No Denti-Cal. Asking \$828,000. Kurt Skarin 805-777-7707.

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**CARLSBAD --** This **GENERAL** Practice was estab. in 1996. All Insurance and Cash. 5 equipped Ops in 1500 sq. ft., freestanding dental building. Recently expanded and updated facility. Digital X-Rays. Excellent lease.

**MIRA MESA --** 20+ year **GENERAL** Practice has 4 Ops in approx. 1300 sq. ft. Situated on corner of busy intersection. Primarily PPO.

**LEMON GROVE -- GENERAL** Practice in high traffic strip mall. 4 Ops in 1100 sq. ft., has digital. Cash, PPO, Cap. Absentee owner.

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-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

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-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

*"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."*

-Mark Davidson, M.D., Los Angeles, Ca.

*"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."*

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

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**Endodontists available at your office. We will bring our equipment, supplies, microscope, assistant. NO INVESTMENT needed on your part. smartendo1@gmail.com.**

**OCEANSIDE** Just Listed! Equipment and Leasehold Improvements. 3 ADEC Ops, Intraoral Cams, Panoramic, Digital and more. VERY Low Price. SDPS: 760-599-7828.

**Looking** for a general dentist for temporary basis in September and October. please email us your resume at Glamourdentalcare@hotmail.com.

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**Pt Hygienist** needed in Palmdale for Tuesdays or Thursdays. Great Base salary plus commission. Send cv [palmsmile@yahoo.com](mailto:palmsmile@yahoo.com) attn: Donny.

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**Hyflex rotary files** for sale. 21mm assorted 6 pack quantity 4. 25mm assorted 6 pack quantity 5. \$200 obo [endoddsdentist@gmail.com](mailto:endoddsdentist@gmail.com).

**DENTAL OFFICE** FOR SALE IN SANTA MARIA \$55,000 NO CHARTS GOOD LOCATION. LOW RENT AROUND 900 sq Please contact 714-925-7521.

**ANAHEIM PRACTICE** AND BUILDINGS FOR SALE – Dr retiring after 37 years in this location – 3 operatories – grosses over \$400,000 on 4 easy days/week with low overhead of 55% - 3 separate buildings on same lot – one is 700 sq ft, one is 900 sq ft and are both unoccupied and the 3rd building has two dental offices of 1070 sq ft each - Thomas & Fees Practice Sales (714) 544-4341.

**Community** Dental Healthcare Coordinator, North Hills California Clinic, full-time, min 1 yr outreach exp., dental treatment knowledge Fax resume 818-998-3579 or email [hr@mccn.org](mailto:hr@mccn.org).

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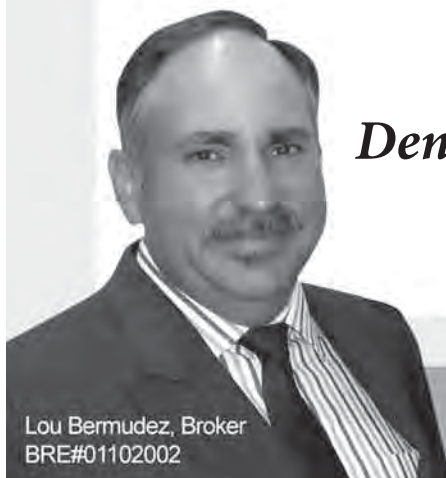
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# Practices for Sale

## Anaheim

**Practice and Building for sale** - Dr. retiring after 37 years in this location – 3 operatories - Grosses over \$400,000 on 4 easy days/week with low overhead of 55%– fee for service and private insurance. Building consists of 3 separate building on same lot – 1 is 700 sq ft 1 is 900 sq ft and both are unoccupied and the 3rd building is two dental offices of 1070 sq ft each.

## Newport Beach

**High quality practice for sale.** Retiring Dr. does all facets of dentistry including full mouth reconstructions and implants. This practice would be perfect for either a Prosthodontist or General dentist with experience in crown & bridge with attention to occlusion. Grosses \$1.5 million/year on 3 1/2 days/week – 4 days of hygiene.

## Woodland Hills

**Dr. retiring** after 38 years in very modern, 8 operator, private practice grossing over \$2.2 million/year. No HMO or PPO's. Huge hygiene with 14 days/week of hygiene. Dr. refers out all endo, oral surgery, and perio. Digital x-rays and Dentrux computer system. A true gem.

## Laguna Beach

**Very modern 3 operator office** – digital x-rays with Dexus and Dentrux computer grosses over \$800,000/year with high net income – Dr retiring.

## Los Angeles

**Dr retiring** after 44 years in private practice - beautiful, modern 3 operator practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

## Mission Viejo Ortho

**Private orthodontic practice** for sale – 3+ operatories in Professional Bldg – Dr retiring after 20 years in same location – collects over \$13,000/mo on 2 easy days per week – Contracts Receivable of \$67,000 included.

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**ENCINO FEE FOR SERVICE PRACTICE FOR SALE:** Quality oriented private practice has consistently collected \$1.1 million for the last four years with an equally consistent net income of over \$450,000 per year for the same four years. Seller refers all endo, all perio, all oral surgery and all ortho. Fully computerized four operatory office with digital x-rays. No PPO's, no HMO's, no evenings or weekends. Health issues are creating the need to sell. Asking \$850,000.

**ANTELOPE VALLEY CAPITATION PRACTICE FOR SALE:** This practice has collected \$1.1 million each of the last three years with an average annual net income of over \$450,000. Cap checks are \$12,500/month. The practice has endo and oral surgery specialties, but no perio, pedo or ortho. The practice averages 78 new patients per month. No Denti-Cal. Profitable practice – a money maker. Asking \$828,000.

**SIMI VALLEY GENERAL PRACTICE FOR SALE:** Collected over \$700,000 in the past twelve months. Good net income. 3 days of hygiene per week. 4 operatory office with digital x-rays and PracticeWorks software. Ground floor of a professional building. Asking \$425,000.

**ENCINO GENERAL PRACTICE FOR SALE:** Established practice collects over \$300,000 on three and a half days per week. Two plus days of hygiene per week. Four equipped operatories. No HMO and no marketing. Seller has medical disability and must sell. Asking \$175,000.

**MULTI-OFFICE/MULTI-SPECIALTY PRACTICE:** Well known group practice collects \$5.5 million per year. The practice does accept Denti-Cal and is seeing revenue growth in 2015 since adding Denti-Cal to the practice. All specialties are covered. Newer modern offices. Asking \$2,700,000.

**TORRANCE FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Established fee for service practice collects \$640,000-650,000/year consistently with an equally consistent net income of \$330,000/year. Seller refers all endo, all oral surgery, all perio and all ortho. Over 50% of the practice production is from hygiene and exams/x-rays. 3.5 days of hygiene per week. No PPO's, no HMO's, no advertising, no evenings, no weekends. New leasehold improvements. Fully computerized with digital x-rays. Very clean practice. Asking \$500,000. **SOLD AT FULL PRICE**

**WEST COVINA PRACTICE FOR SALE:** Starter practice with low overhead. Collected \$200,000 in 2014 and over \$100,000 for the first four months of this year. The practice is in a free standing building and has three equipped operatories plus a fourth that is plumbed but not equipped. Seller works 2-3 days per week as he has a second practice near his home in Glendale with a partner. Motivated. Asking \$120,000.

**HAWTHORNE PRACTICE FOR SALE:** Practice currently collects \$250,000/year on one day per week. The practice has 5 equipped operatories with 3 additional operatories that are plumbed but not equipped. The practice is located in a free standing building on a corner on Hawthorne Blvd. with plenty of parking and excellent visibility. Seller wants a quick, smooth transaction. Asking just \$100,000. – **PENDING AT FULL PRICE**

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**TUJUNGA GENERAL PRACTICE FOR SALE:** Well known practice with long history and good visibility in a shopping center location collects \$820,000/year with a net income of \$340,000/year. Seller works 4.5 days per week and has 4.5 days of hygiene per week. Seven equipped operatories plus one additional operatory that is plumbed but not presently equipped. Seller refers all endo, all perio surgery, difficult oral surgery and all ortho. No capitation and no Denti-Cal. Solid "bread and butter" practice in a relatively underserved community in Southern California. Asking \$799,000. – **SOLD**

**SAN FERNANDO VALLEY PERIO PRACTICE:** Established perio practice collected over \$894,000 in 2014 with a net income of \$285,000/year. Hygiene accounts for 25% of the revenue. Seller works 3.5 days per week. The office has five equipped operatories in a professional building. The practice receives referrals from over 30 different general dentists in the community. Seller will stay for a transition if requested. Asking \$475,000.

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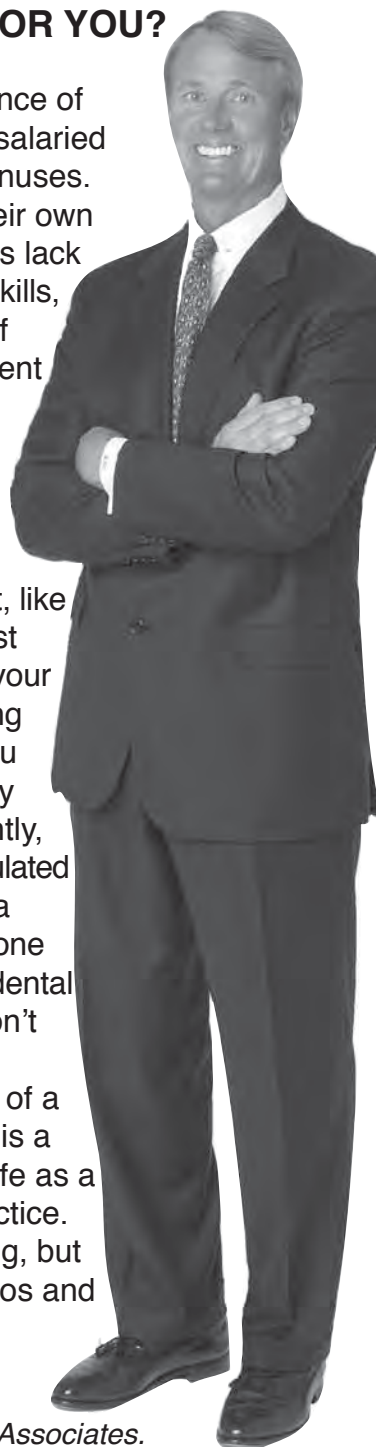
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Corporate dentistry does have its drawbacks. First, like a couple of specialists working for one of the largest corporate offices recently discovered, you can find your contract cut by 20% or eliminated completely putting you back in the street looking for a job. Second, you have no job security. The aging practitioner is easily replaced by the younger, faster and, most importantly, cheaper dentist. Third, you have no equity. No accumulated asset value. Fourth, these corporate entities have a history of blowing up and going broke putting everyone out of work overnight. Fifth, a majority of corporate dental offices are located in areas where other dentists don't want to practice, which is why you see clusters of corporate practices near each other. While the sale of a dental practice will not fund anyone's retirement, it is a nice chunk of change at the end of one's working life as a reward, if you will, for having built a successful practice.

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- 4 Operatories, ~2100 sq.ft.

#### Glendora - **SOLD!**

- Newly Renovated Starter Office
- Located in large shopping mall
- 3 Eq. Ops + 1 Add'l Plumbed

#### Long Beach - **New Listing!**

- Perfect Location for a Starter Practice. Major anchored stores.
- Busy retail center.
- Affordable Rent. ~1,000 sq.ft.
- 3 Eq. Ops + 1 add't plumbed

#### Long Beach - **Gross ~\$510K**

- Over 20 years of Goodwill
- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Patient Base

#### Los Angeles - **Gross ~\$400K**

- Highly Visible from busy streets.
- Affordable Rent! Cash/PPO
- 3 Eq. Ops plus 2 add't chairs.

#### Los Angeles - **Gross ~\$356K**

- Well Known Medical Building Close to Retail/Shopping Center
- 4 Operatories, ~1,397 sq.ft.

#### Panorama City - **Gross ~\$230K**

- Busy street. Good Visibility.
- 3 Operatories, ~970 sq.ft.

#### Santa Monica - **Gross ~\$300K**

- Seller Retiring.
- 4 Equipped Ops, ~1,397 sq.ft.
- Highly Visible Medical Building

#### Valencia - **Gross ~\$560K**

- **Real Estate & Practice for Sale**
- State of the Art Practice
- Increasing Revenue, Cash/PPO
- 6 Operatories, ~2,200 sq.ft.

### Dental Practice for Sale Fresno County, California

#### Coalinga - **Freestanding Building**

- Gross ~\$589K** on 3-4 days/wk.
- Busy Main Street.
- Excellent visibility.
- Paperless office.
- 3 Eq. Ops, Approx. 1,200 sq.ft.

### Dental Practice for Sale Orange County, California

#### Anaheim - **Mostly Cash/PPO Freestanding Building & Practice for Sale**

- Busy street, opens 2days/wk.
- 4 Operatories, ~1,200 sq.ft.

#### Fullerton - **LOW RENT!**

- Seller retiring, 20 yrs goodwill.
- In main street, strip mall.
- 2 Eq. Ops + 1 add't plumbed.

#### Mission Viejo - **Gross ~\$1.2 Mil**

- Large Shopping Center
- Mostly PPO/Stable Pt Base
- 7 Operatories, ~2,700 sq.ft.

#### Santa Ana - **New Listing!**

- Highly Visible Corner Office.
- Busy Street. High traffic
- 2 Eq. Ops + 1 add't plumbed.

#### Santa Ana - **Gross ~\$345K**

- Main Street Downtown
- Mostly Dential, ~2,392 sq.ft.
- 5 Eq Ops + 2 Add't Plumbed

### Dental Practice for Sale San Diego County, CA

#### La Jolla - **Gross ~\$350K**

- Retail Center, digital office.
- Mostly PPO, 2 Equipped Ops.

### Dental Practice for Sale San Bernardino County, CA

#### San Bernardino - **Starter Practice**

- **Asking \$25K or Best Offer!**
- 1063 North D Street  
San Bernardino, CA 92410
- Private parking in the back.
- 2-3 Equipped Ops/4 Plumbed
- Low Rent! Approx. 1,163 sq.ft.
- No Patient Base.

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- **Practices Gross ~\$906K**
- Both Dental Practices are in Large Retail Centers.
- Rialto: ~3,500 sq.ft. 8 Ops
- Rancho: ~2,100 sq.ft., 5 Ops.
- **Don't Miss This Opportunity!**

### Dental Practice for Sale Northern California

#### Concord - **Gross ~\$125K Practice & Real Estate Available**

- Freestanding building
- Mostly Cash/PPO
- Good visibility. ~1,500 sq.ft.
- 2 Eq Ops, 2 Add'l Plumbed

#### Dublin - **Gross ~\$785K**

- Prime location. Shopping Center
- Mostly PPO/Cash Patients
- 5 Operatories, ~1,800 sq.ft.

#### Fremont - **Gross ~\$485K**

- Busy main streets, ~2,000 sf.
- 4 Eq. Ops + 3 add't plumbed.

#### Gilroy - **Gross ~\$243K**

- Large shopping center.
- 3 Eq. Ops + 2 add't plumbed.

#### Hayward - **Gross ~\$438K**

- Located in shopping center.
- Mostly Cash/PPO, ~1,800 sf
- 4 Eq Ops + 1 Add't Plumbed

#### Hayward - **LOW RENT!**

- Good Street Visibility
- Cash/PPO, ~1,000 sq.ft.
- 2 Eq Ops + 1 Add'l plumbed

#### Modesto - **Gross ~\$830K**

- GP located in strip mall.
- Cash/PPO, ~3,200 sq. ft.
- 7 Eq Ops + 1 Add'l plumbed

#### Salinas - **Gross ~\$243K**

- Shopping center. Cash/PPO.
- 3 Eq. Ops + 2 add't plumbed.
- Very little competition around.

#### San Jose - **New Listing!**

- Strip Center. Busy Street.
- 3 Eq. Ops, Approx. 1,040 sq.ft.
- Close to Freeway 680

#### San Jose - **Asking 15K!**

- Or Best Offer!**
- Starter Practice w/ Patient Base.**
- Stand alone Building.
- 5 Eq. Ops, Approx. 2,000 sq.ft

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### LOS ANGELES COUNTY LISTINGS

**CANOGA PARK (GP) – Price Reduced!!** This turn-key practice is located in a 3 story medical dental building with ample parking. Established approximately 10 years ago. Seller is currently working 1/2 day/wk with 1/2 day of hygiene. Sees approximately 10 new patients/mo. The practice consists of 2 equipped operatories, x-ray room with chair, small lab room, sterilization room, and private office in an approximately 1,000 sq ft suite. Have some HMO plans. 100% patient referral. Collecting approximately \$10K-\$15K/mo. Grossed approximately \$147K in 2014. There's approximately 500 active patient charts. Excellent opportunity for a first time buyer or a second office. Please contact your CPS Agent for more details. **Property ID #4357.**

**CHATSWORTH (GP) – Price Reduced!!** Well established practice with 38 years of goodwill located in a single story busy strip mall. Great signage and visibility. Heavy traffic flow. Seller work 4 days/wk with Associate (mainly hygiene) 2 days/wk. Practice consists of 5 equipped operatories, lab room, storage room, Pano room, sterilization room, dark room, and private office in a 1,377 sq ft office with digital cameras. It's computerized with Dentrux software. Minimal advertising. Has reasonable rent payment. Income source is approximately 50% insurance, approximately 49% cash and approximately 1% capitation. Grossed approximately \$866K for 2014. **BUYER'S NET OF \$398K.** Great opportunity. Please contact your CPS Agent for more information. **Property ID #4537.**

**COVINA - Leasehold Improvements and Equipment Only!** Great starter practice located on a busy shopping center with plenty of parking spaces. Consists of 3 spacious equipped operatories, lab room, sterilization area, dark room, lounge room (plumbed) and a private office in a 1,680 sq ft office. The major equipment is approximately 9 years old. Has reasonable rent. On a major street with heavy traffic flow. Please contact your CPS Agent for information. **Property ID #5074.**

**DUARTE (GP) – Turn-Key** practice located in a busy shopping center. Practice consists of 2 equipped operatories, 1 plumbed not equipped in a 996 sq ft office. Seller is currently working 3.5 days/wk and Associate 1 day/wk. Sees approximately 9-10 patients/day. Insurance/Cash/Denti-cal/Cap. It's computerized with DentiSoft software and digital x-ray (1 sensor). Grossed approximately \$139K for 2014. Has great signage. Excellent opportunity. Please contact your CPS Agent for more details. **Property ID #5048.**

**GLENDALE (GP) - Corner location** only minutes away from the Rose Bowl and the popular shopping mall, the Americana. The great location with excellent visibility and signage will help continue the growing trend of this practice. The practice consists of 3 equipped operatories with 1 plumbed not equipped in consultation room. It's computerized with Practice Management software and Digital X-ray. Seller works 4 days/wk and Associate 2 days/wk. Sees approximately, 10-16 patients/day. Insurance and cash only. No HMO. Does minimal advertising. Grossed approximately \$509,055 in 2014. Has monthly revenues of \$40K. **BUYER'S NET OF \$187,304.** Please contact your CPS Agent for more information. **Property ID #5045.**

**HUNTINGTON PARK (GP) – Price Reduced!!** Well established general practice with approximately 30 years of goodwill located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Grossed \$203,989 on 2014. Buyer's net of \$104K. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.**

**LAWNDALE – Turn-Key General Practice** located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.**

**LOS ANGELES – Price Reduced!** – Leasehold Improvements & Equipment Only! General practice located in a multi story professional building. This modern designed practice consists of 3 equipped operatories, sterilization, and private office in approximately 824 sq ft suite. The office is computerized with Easy 2000 software and the equipment is approximately new to 5 years old. There 1 digital sensor. Has a long term lease. It's a great potential for a full time and right buyer. Seller will be focusing on primary practice. Some charts included. Please contact your CPS Agent for more information. **Property ID #4467.**

**LOS ANGELES - Leasehold Improvements & Equipment Only!** This office is located in the City West District. Practice consists of 3 equipped operatories and 1 plumbed not equipped operator, sterilization area, lounge room, Panorex x-ray room (2 digital sensors), consultation room, lab area, and private office in a 1,702 sq ft suite. Major equipment is approximately new to 7 years old. Have granite countertops and excellent views from the operatories of the city and downtown. Has long term lease. New residential and markets are being built around the building. Next to Good Samaritan Hospital. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5047.**



# CALIFORNIA

## Specializing in the Selling

Alice C. King, V.P.

**LOS ANGELES (GP/PERIO/IMPLANTS)** – Beautiful practice located in the very desirable Miracle Mile. The office offers an incredible built out consist of 5 equipped operatories with amazing views to the city. No digital x-ray, however, is completely prewired through discrete floor access for all computers and digital x-ray. Major equipment is 5 years and has Dentrix software. Seller is currently working 4 days/wk and sees approximately 14-16 new patients per month. Income source is approximately 20% insurance and approximately 80% cash. The practice was established approximately 18 years ago. Grossed approximately \$431,169 in 2014. **Buyer's net of \$146,926.** Great office with a flat rate lease. Please contact your CPS Agent for more details. **Property ID #4489.**

**MONTEREY PARK (GP)** – Well established practice located in a free standing strip shopping center with easy access to the 60 freeway. Next to a college, medical center and a bank. Has a great signage and heavy traffic flow. The practice consists of 6 equipped operatories in a 3,100 sq ft office. It's computerized with Easy Dental software. Seller is currently working 3 days/wk with GP Associate 5 day/wk, GP Associate 1-2x/mo, Ortho Associate 2x/mo and with 3 days/wk of hygiene. Insurance and cash only. No hmo. Grossed \$1,203,497 in 2014. **BUYER'S NET OF \$324K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5050.**

**NORWALK (GP)** - With over 65 Years of Goodwill, this practice is well known in the local community. It is also a corner location, right off of the 5 freeway. Currently while only operating on 1 day a week; it is still driving good numbers. Practice consists of 3 equipped operatories and 1 plumbed not equipped. Note the private office is plumbed, and also has in place cabinetry with a stainless steel sink which could be used for a forth operator. Grossed \$289K in 2014. **BUYER'S NET OF \$95K.** Please contact your CPS Agent for more details. **Property ID #5026.**

**PASADENA (GP)** - This practice consists of 3 equipped operatories and located in a 2 story professional building with parking structure. It's computerized with Dentrix software and digital x-ray. Suite is approximately 1,150 sq ft. Seller established practice in 2012 and currently working 2 days/wk and sees approximately 8-10 new patients/mo. Insurance and cash only. No HMO. Does minimal advertising. Grossed approximately \$335K in 2014. **BUYER'S NET OF \$139K.** Great practice with good signage visibility. Near residential community and shopping plaza. Please contact your CPS for more details. **Property ID #5035.**

**PASADENA** – Leasehold Improvements and Equipment Only! To our knowledge this is the only dental practice located in the beautiful Huntington Pavilion, which is located right next to the Huntington Memorial Hospital. It has a very modern sheik design that you can only truly appreciate by seeing it, and everything through the practice is in immaculate showroom condition. Seller built out the practice approximately 1.5 years ago. Includes an adjacent parking structure. Conveniently located between where the 210 and 110 Freeways. Practice consists of 3 spacious operatories, lab/sterilization combo room, consultation room and a private office in a 1,552 sq ft suite. Has a long term lease. Great opportunity to established your practice. Please contact your CPS Agent for more details. **Property ID #5065.**

**POMONA** – Leasehold Improvements & Equipment Only! This modern designed practice has been known a dental office for over 50 years. Located in a single story professional building with plenty of private parking. The practice consists of 4 equipped operatories, lab room, sterilization area, lounge room, private office and 3 storage rooms in an approximately 1,400 sq ft office. Just minutes away from the 10 freeway. Close proximity to local hospital, Western University and the Pomona Fairgrounds. Landlord is easy to work with and offers a very rare gross lease (NO common area or triple net fees). Great opportunity for a starter office. Please contact your CPS Agent for more details. **Property ID #5057.**

**RESEDA** – Well established turn-key general practice with over 50 years of goodwill. This family practice is located in a single story free standing building with ample parking. It's on a major street of Reseda with lots of heavy traffic and excellent street visibility. The practice consists of 3 equipped operatories (stand up dentistry), sterilization/lab combo, dark room, and private office in a approximately 950 sq ft office. Not computerized. Has older equipment. Seller works 4 days/wk and sees approximately 8-20 patients/day. Income source is approximately 30% insurance, 30% cash, 10% Denti-cal and 30% capitation. Grossed approximately \$281K in 2014 with monthly revenues of \$23K. Seller is retiring. Practice next to a residential community. Please contact your CPS Agent for more information. **Property ID #5017.**

**ROSEMEAD** – Established over 20 years ago. This general practice is located in a single story strip mall with tenants that included dry clear, Laundromat and restaurants that generate traffic for the plaza. Practice consists of 2 equipped operatories, lab/sterilization room, x-ray room, dark room and private office in a 790 sq ft suite. The practice is computerized with Open Dental software. Retiring seller is working in part time. Income source is approximately 30% insurance, 65% cash and 5% capitation. 100% patient referral. Grossed \$109K in 2014. Low Sale Price! Please contact your CPS Agent for more details. **Property ID #5019.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Robert A. Palumbo, Executive V.P/Partner

**TORRANCE** – General practice located in a busy single story shopping center with lots of traffic. Practice consists of 3 equipped operatories, sterilization/lab combo, consultation room, lounge room, and private office in an approximately 1,046 sq ft suite. Computerized with digital x-ray. Seller works 4 days/wk and sees approximately 10-12 new patients/mo. No HMO. Grossed \$324K in 2014. Practice is averaging \$27K in monthly revenue. **BUYER'S NET OF \$107,517.** Great office. Please contact your CPS Agent for more details. **Property ID #4477.**

**TORRANCE** – General practice with over 30 years of goodwill located on 3 story medical / dental building. The practice consists of 5 equipped operatories, lab room, sterilization room, storage room and private room in a approximately 1,686 sq ft suite. It's computerized with Easy Dental software and digital X-ray. Does minimal advertising. Seller works approximately 4 days/wk with 2 days/wk of hygiene and sees approximately new 8-9 patients/day. Insurance and Cash only. Grossed \$495K in 2014 with monthly revenues of \$40K. **BUYER'S NET OF \$149,439.** Great practice. Please contact your CPS Agent for more details. **Property ID #5036.**

**WHITTIER – Price Reduced!!** Leasehold Improvements and Equipment Only! This modern designed practice is located in a 4 story professional building across the street from a busy shopping center. The practice consists of 5 equipped operatories with 3 monitors w/ Netflix, lab room, lounge room, 3 X-ray room, 2 consultation room, 1 sterilization room and 1 private office in a approximately 2,250 sq ft suite. It's computerized with Open Dental software and digital X-ray (1 sensor). Operatories are plumbed for Nitrous Oxide. Has a long term lease. Networked with security cameras. Great started practice with a spa like atmosphere. Please contact your CPS Agent for more details. **Property ID #5053.**

### ORANGE COUNTY LISTINGS

**GARDEN GROVE** – Well established general practice located in one story free standing building. Corner location with great street visibility on a major intersections of Garden Grove. Seller is currently working 5 days/wk and sees approximately 10-12 new patients/mo. There is currently 2 days/wk of hygiene. Insurance and cash only. NO HMO. Practice consists of 4 equipped operatories and 1 plumbed (not equipped) operator in a 1,200 sq ft office. It's computerized with Dentrux software and digital x-ray. Seller grossed approximately \$436K in 2014 with monthly revenues of \$36K. **BUYER'S NET OF \$155K.** Great opportunity. Please contact your CPS Agent for more details. **Property ID #5043.**

**HUNTINGTON BEACH (GP / Turn-Key)** - This practice has 42 years of goodwill and has been remotely run by an absentee owner from New York. It is located in a multi story professional building on a major boulevard with lots of heavy traffic. The practice consists of 4 equipped operatories in a 1,452 sq ft office. It's computerized with Practice Works and digital x-ray. Does minimal advertising. The Associate also being from New York, travels back and forth to New York. The practice needs an owner that can provide a consistent schedule to bring it back to the income level it has historically generated in the range of \$900,000 - \$1,000,000. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5063.**

**IRVINE** - Leasehold Improvement and Equipment! This spacious well laid out office is located in a two story free standing building next to the Orange County Airport with easy freeway access. It consists of 10 equipped operatories, lab / sterilization room, lounge room, 2 reception areas, 1 Pano x-ray room, and private office in a 3,059 sq ft suite. The major equipment is new to 7.5 years old. This is great opportunity for another practice as it has outgrown its location or is looking to expand. Seller is taking the patients to other 5 locations. Please contact your CPS Agents for more information. **Property ID #5030.**

**IRVINE** – Established approximately 30 years ago, this practice is located in a 2 story professional / medical building. Practice consists of 4 equipped operatories. Two operatories are plumbed for nitrous and oxide. It's computerized with JDent/Light Year software and digital x-ray (2 sensors). Seller is currently working 7 days/wk (part time) with 2.5 days/wk of hygiene. Income source: Insurance/Cash/Cap. Grossed approximately \$126K in 2014. **BUYER'S NET OF \$128K.** Please contact your CPS Agent for more details. **Property ID #5055.**

**LAGUNA HILLS - Price Reduced!!** Modern designed General Practice with over 15 years of goodwill located in a 5 story medical / dental building. This practice consists of 2 equipped operatories, sterilization/lab combo room and private office (plumbed) in a 1,107 sq ft suite. It's computerized with EagleSoft software and digital x-ray. Seller is currently working 2-3 days/wk and sees approximately 20-25 new patients/mo. Ins/Cash/Cap (~\$500/mo). Grossed approximately \$319,024 in 2014. **Buyer's net of \$110,052.** Seller will be focusing on family. Please contact your CPS Agent for more information. Great opportunity. **Property ID #5033.**





# CALIFORNIA

## Specializing in the Selling

John W. Knipf, President

**ORANGE (GP)** – Well established practice with 42 years of goodwill. This practice consists of 8 equipped operatories in a 2,640 sq. ft. suite located in a two story free standing building on a busy street. The 2nd floor has a lab, lounge, & office. Attracting approximately 30+ new patients/mo. Intra Oral Camera, Digital X-ray, & Dentrux Software. PPO & Cash Practice. Collected approx. \$819,750 in 2014 w/ a **Buyer's Net of \$258,738**. Please contact your CPS Agents for more details. **Property ID #5059**.

**SAN JUAN CAPISTRANO (GP)** – This well established Turn-Key general practice located in 2 story professional building. Excellent location with great street visibility. Close to the center of the community. Well designed, modern office. Practice consists of 4 equipped operatories and 3 plumbed in a 1,947 sq ft suite. Seller is currently working 3 days/wk and sees approximately 20 new patients/mo. Insurance/Cash/Some HMO. No advertising. 100% patient referral. It's computerized with EZ Dental and digital X-ray (3 sensors). Grossed approximately \$241K in 2014. Please contact your CPS Agent for more details. **Property ID #5052**.

**SANTA ANA – Leasehold Improvements and Equipment Only + Building** Great modern designed practice located in a single free standing building with private parking lot on a major blvd of Santa Ana. The building is for sale. The previous owner was a dentist, and it is known as a dental practice for nearly 20 years. The heavy traffic flow has approximately 30,000 cars that pass up and down the Boulevard on a daily basis. The building has many modern amenities that you can only appreciate after seeing it. The practice consists of 5 equipped operatories with digital x-ray in approximately 1600-1800 sq ft. The equipment is new to older. Please contact your CPS Agent for more details. **Property ID #5062**.

**SANTA ANA** – General practice located in a story strip mall. This practice consists of 4 equipped operatories. Computerized with Dentrux software with digital x-ray (1 sensor). Seller is currently working 3 days/wk and sees approximately 15-20 patients/day. PPO and cash only. No HMO or Denti-cal. Grossed \$437K in 2014. Projecting \$513K for 2015. NET OF \$184K. Please contact your CPS Agent for more details. **Property ID #5075**.

## RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**APPLE VALLEY (GP)** – Established in 1978 this, practice is located in one story building. It consists of 3 equipped operatories with EagleSoft software and digital x-ray in a 1,350 sq ft suite. Seller is currently working 4 days/wk and sees approximately 15-20 new patients/mo. There is 3 days/wk of hygiene. Insurance and cash only. Does minimal advertising. Remodeled the office in Feb 2014. Has monthly revenues of \$44K. **BUYER'S NET OF \$119,285**. Great practice. Please contact your CPS Agent more details. **Property ID #5044**.

**CHINO HILLS** - Leasehold Improvement & Equipment Only! This dream practice was built out when a rare opening in the Costco Center became available. Everything is completely new, and built out exquisitely. Over \$8,000 was invested in just the frameless glass frontage, giving maximum exposure to the restaurants and retail store next to, and surrounding our practice. There is more traffic in the parking lot, than many major intersections in the area. The practice consists of 3 equipped operatories, 2 plumbed not equipped, lab & sterilization area, lounge room, storage room, consultation room, dark room, and private office in a ~1,470 sq ft suite. Move on your dream practice now, or it will be somebody else's! Area is surrounded by residential homes. **Property ID #4501**.

**INDIAN WELLS** – Great opportunity. This modern designed practice consists of 4 equipped operatories, lab room, lounge room, Cat Scan + Pano x-ray room, 2 consultation rooms, sterilization area, dark room and 2 private offices plus lecture room in a 2,850 sq ft office. Computerized with Intra oral camera. Major equipment is 10+ years old. Seller will be focusing on his primary offices. Located on a one story building near shopping plazas and residential community. Grossed \$360K for 2014 on 1 day/wk schedule. Please contact your CPS Agent for more information. **Property ID #5041**.

**MURRIETA** - Well established general practice located in a 2 story medical dental building. Practice consists of four equipped operatories in a 1,350 sq ft suite. It's computerized with Easy Dental software, digital x-ray and intra oral camera. Seller work 1.5 days/wk each, Ortho 1x/mo with 2 days/wk of hygiene. PPO and Cash Only. Averaging 30 new patients per month. Grossed \$588K in 2014 and projecting \$560K for 2015. **Buyer's net of \$184K**. Please contact your CPS Agent for more information. **Property ID #5061**.

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Tony Frechette, V.P.

**PALM DESERT** – Well established general practice located in a free standing building. This modern designed practice consists of 5 equipped operatories in a 2,350 sq ft office. It's computerized with Genesis software. 100% patient referral. Seller is currently working 4 days/wk and sees approximately 15-20 new patients/mo. Has 8 days/wk of hygiene. Insurance and cash only. Grossed \$1,139,675 in 2014. **Buyer's net of \$361K.** Refers all specialty. Seller is moving out of state. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5058.**

**PALM SPRINGS** – General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. **BUYER'S NET OF \$181K.** Please contact your CPS Agent for more information. **Property ID #4487.**

### SAN DIEGO & IMPERIAL COUNTY LISTINGS

**EL CENTRO (GP + BLDG)** – Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. Building is for sale. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed approximately \$304K for 2014. **Buyer's net of \$87K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5023.**

**ESCONDIDO (GP)** – Well established general practice located in a corner one story free standing building with excellent street visibility on a major street with handicap access and ample parking. Seller is the landlord and will be give a reasonable lease. Practice consists of 5 equipped operatories in a 2,200 sq ft office. Plumbed for nitrous and oxygen. It's computerized with Delta Data software. Insurance/Cash/Cap office. There's 2 days/wk of GP, 1 day/mo of O.S. and 1 day/wk of Endo. See approximately 15-16 new patients/mo. No advertising. Grosses approximately \$375K for 2014. Have monthly revenues of \$30K. **BUYER'S NET OF \$89,062.** Near schools and residential area. Practice has growth potential to expand patient base and market specialist. Please contact your CPS Agent for more details. **Property ID #5046.**

**OCEANSIDE** – General practice located in a professional medical dental building. This practice consists 5 spacious equipped operatories. It's computerized with Dentrix software and digital laser x-ray (1 sensor). Seller is working 2 day/wk with 1 day/wk of hygiene. Sees approximately 18 patients/day. PPO/CASH/HMO. Grossed \$374K in 2014 and Projecting \$355K for 2015. Well established practice. Please contact your CPS Agent for more information. **Property ID #5069.**

**SAN DIEGO** – Established in 1986 this general practice is located 3 story professional building with ample parking. Seller is currently working 3 days/wk with approximately 15 days of hygiene/wk. PPO and Cash only. No HMO. Practice consists of 7 equipped operatories in approximately 2,980 sq ft suite. Computerized with Practice Work software and digital x-ray. Grossed \$1,982,000 in 2014 and Projecting \$1,945,000 for 2015. **NET OF \$462K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5072.**

### KERN, SAN LUIS OBISPO & VENTURA COUNTY

**BAKERSFIELD** - The practice offers over 18 years of goodwill, and is a standing landmark known for its dental services. Located in a medical hub center for the city, the practice is across the street from the area's hospital, and conveniently located next to a pharmacy. The building owner who is also a dentist, occupies the other half of the free standing building, and very easy to work with. With a great rent, easy to work with landlord, and room to even expand further. Practice consists of 6 equipped operatories, 1 plumbed not equipped in a 1,800 sq ft suite. Computerized with EagleSoft software and Digital X-ray. Insurance/Cash/Cap. Seller works 1 1/2 days/wk, 2 Associate 1 day/wk each. 100% patient referral. Grossed \$350,014 in 2014 and Projecting to do \$358,000 in 2015. **Buyer's net of \$108K.** Great potential for full time buyer. For more information, please contact your CPS Agent. **Property ID#5060.**



# CALIFORNIA PRACTICE SALES, INC.

Specializing in the Selling and Appraising of Dental Practices



**SAN LUIS OBISPO COUNTY** – Beautiful well established practice located in a two story medical / dental building. Seller works approximately 4 days/wk, Endo 2x/mo and with 8 days/wk of hygiene. Sees approximately 60 patients/mo. Insurance and cash only. The practice consists of 6 equipped operatories, lab room, lounge room, storage room, consultation room, large sterilization room, and large private office in a 2,626 sq ft suite. It's computerized with EagleSoft software and digital x-ray. Has monthly revenues of \$95K. **Buyer's net of \$323K.** Excellent opportunity. Please contact your CPS Agents for more information. **Property ID #5037.**

**SIMI VALLEY (GP + Buildings for sale)** - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrix / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. Grossed approximately \$273,790 in 2014. Has a **Buyer's Net of \$124K.** Please contact your CPS Agent for more details. **Property ID #5027.**

**VENTURA (GP)** - This practice has 36 years of goodwill located in a 2 story professional building (1st floor w/ direct access). Modern designed practice with 4 fully equipped operatories in a 1,862 (+ free bonus room) sq ft suite. Every operatory has dual monitors and lights suspended from above making the operatories 7'6" more spacious than they already are. Each operatory has floor to ceiling windows for plenty of natural light with dual 10' x 10' shades. Computerized with Dentrix software and digital x-ray. Equipment is approximately 2-15 years old. Seller is currently working 4 days/wk with 3 days/wk of hygiene. See approximately 14-16 patients/day. Insurance and cash only. Grossed approximately \$423K in 2014 with monthly revenues of \$35K. **BUYER'S NET OF \$92K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5039.**

## SPECIALTY OFFICE LISTINGS

**ALISO VIEJO (Pedo)** – With over 20 years of goodwill this practice is located in a two story medical / dental professional building with free ample parking lot. Seller currently works 4 days/wk and sees approximately 10-15 new patients/mo. There is some HMO. Minimal advertizing. Practice consists of 3 chairs in open bay with large window views, 1 plumbed not equipped op, lounge room, video game room, storage room, x-ray room, quiet room, sterilization room and private office in a 2,093 sq ft suite. It's computerized with SoftDent software with digital x-ray. Major equipment is new to older. Grossed \$325,972 in 2014. **BUYER'S NET OF \$108,648.** Great practice. Nice staff. Kid friendly. Please contact your CPS Agent for more details. **Property ID #5031.**

**SIMI VALLEY (Ortho)** - Practice consists of 6 chairs in open bay. It's computerized with Orthoware software. Seller works approximately 1 day/wk. Sees approximately 25-30 patients/day. Free service practice. Located in a 1,260 sq ft suite on a two story shopping center. Grossed approximately \$221K in 2014. Please contact your CPS Agent for more information. **Property ID #5003.**

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### SOUTHERN CALIFORNIA

**ANAHEIM** – General Practice with 4 Operatories equipped and an additional 5 Operatories available. SoftDent Kodak Digital, and a Digital Pan. 2013 Gross Receipts of \$237K. Retiring doctor works only 3 days per week - room to grow! Great central Anaheim location. #CA207- Thinh Tran - 949-533-8308.

**ANAHEIM HILLS – NEW LISTING** – General Dentistry Practice with 4 Operatories has been established for 34 years. The practice utilizes Dentrix and has 6 days of hygiene per week with long-term staff. #CA279 - Kerri McCullough - 949-300-0312.

**BALDWIN PARK** – This General Dentistry practice features 5 Operatories, 4 Equipped in a 1,500 sq. ft. bright and airy suite. The Gross Receipts were \$276K in 2014 and the office has been established for 10+ years. The Seller is relocating out of state. #CA176- Kerri McCullough - 949-300-0312.

**BANNING** – This General Dentistry practice features 6 Operatories in a 1,873 sq. ft. suite. The practice utilizes Digital x-rays, EagleSoft, and is fully paperless. There are 8 days of hygiene per week. 2014 Gross Receipts of over \$1.4MM and adjusted net of \$382K. #CA183- Steve Caudill - 951-314-5542.

**BEVERLY HILLS** – This General dentist has been in practice for 20 years and downsized 2 years ago to a nice boutique office with valet parking for patients. 2 Operatories, 1 equipped. Practice utilizes OpenDental, Digital x-rays, and is paperless. 2014 Gross Receipts \$120K on 3 days/week. FFS and PPO only. Great for downsizing dentist or starting dentist. Huge opportunity for growth. #CA215- Mario Molina - 323-974-4592.

**BEVERLY HILLS** – General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2014 Gross Receipts were \$1.09MM+. #CA210- Kerri McCullough - 949-300-0312.

**CARSON – NEW LISTING** – This General Dentistry Practice with 3 Operatories is paperless and features EagleSoft, Digital X-rays, and Pano. All equipment is less than 3 years old. 2014 Gross Receipts of \$143K, room to grow. #CA280- Kerri McCullough - 949-300-0312.

**CYPRESS** – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge software and most specialty services are referred out. 7 days of hygiene per week. 2014 Gross Receipts were \$948K with \$426K Adjusted Net Income. #CA257- In Escrow. Kerri McCullough - 949-300-0312.

**GREATER LOS ANGELES AREA – Periodontal Practice** – This 5 Operatory Perio practice features Dentrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, long-time staff and 34 years of Goodwill. #CA173- Kerri McCullough - 949-300-0312.

**HUNTINGTON BEACH – NEW LISTING** – General Dentistry Practice with 5 Operatories has been established for 28 years in this beachside community. Located in a professional building, the practice features Digital x-rays, Pano, Laser, Intra-Oral Camera, and long-term staff with 12 days of hygiene per week. 2014 Gross Receipts of \$1.1M+. #CA263- Kerri McCullough - 949-300-0312.

**HUNTINGTON BEACH – NEW LISTING** – This General Dentistry Practice with 3 Operatories, 2 Equipped, has 18 years of Goodwill. The practice is near residential, shopping, and freeway. 2014 Gross Receipts of \$396K on 4 days per week. This is a PPO/Fee for Service Practice. #CA277- Kerri McCullough - 949-300-0312.

**INLAND EMPIRE – NEW LISTING** – *Endodontic Practice* – This almost paperless 4 Operatory practice features 8 year new equipment, digital x-rays, and Cone Beam CT. The practice has 60+ years of goodwill and is near freeway. 2014 Gross Receipts of \$739K on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

**INLAND EMPIRE – NEW LISTING** – General Dentistry Practice with 7 Ops in 3,000 sq. ft. Practice features Dentrix, digital x-rays, and Pano. 30 years of goodwill. 4 1/2 days of hygiene per week. PPO and 2 HMO plans accepted. #CA283 – Kerri McCullough - 949-300-0312.

**INLAND EMPIRE – NEW LISTING** – General Dentistry Practice with Four Operatories, Intra-Oral Camera, Digital X-rays, and Pano. Located in a beautiful professional center, this practice's 2014 Gross Receipts were \$534K and Adjusted Net Income of \$196K. Seller is retiring. #CA285 – Thinh Tran - 949-533-8308.

**LOS ANGELES** – General Dentistry Practice with 6 Operatories, 5 Equipped, in a free-standing building. Practice has been established for over 50 years, in current location for 29. Utilizes SoftDent with 7 workstations, Schick Digital X-Rays, and an Intra-Oral Camera. Majority of specialty work is referred-room to grow. 2014 Gross Receipts of \$591K. #CA255- Kerri McCullough - 949-300-0312.

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**LOS ANGELES – Endodontic Practice –** This Endo practice with 4 Operatories has been established for over 30 years and utilizes Easy Dental and a Cone Beam. Practice's Gross Receipts for 2014 were \$360K on 21 hours per week. #CA259- Kerri McCullough - 949-300-0312.

**NORTH ORANGE COUNTY - General Dentistry Practice with 7 Ops, 6 Equipped in a 2,700 sq. ft. suite. GR of \$601K with \$244K Adj. Net on a 3 day work week utilizing EagleSoft, Intra-Oral Camera, Schick Digital X-rays, and Pano. #CA248- Kerri McCullough - 949-300-0312.**

**NORTH ORANGE COUNTY – This General Dentistry practice with 4 Operatories features a beautiful design in a great location near freeway and shopping. Practice features PracticeWorks soft ~~SOLD~~ with 8 newer workstations, an intra-oral camera, and digital x-rays. Practice has been established for 35 years in this family community. The Gross Receipts were \$360K in 2014. Seller is moving. #CA234- Jaci Hardison - 714-318-4911.**

**ORANGE – General Dentistry practice with four Operatories, three equipped in 1,600 sq. ft. in a professional building close to Old Town, shopping, and freeways. Practice has been established in Orange for 56 years and features PatientBase software, Digital x-rays, and an Intra-Oral Camera. Practice's Gross Receipts in 2014 were over \$429K. #CA256- Thanh Tran - 949-533-8308.**

**ORANGE COUNTY – Periodontal Practice** located in a first floor professional building near freeway, hospital, and shopping. Practice features 6 Operatories, 5 are fully equipped, 1 plumbed. 2014 Gross Receipts of \$468K on 4 doctor days per week. Motivated seller. #CA264- Kerri McCullough - 949-300-0312.

**PALM DESERT – Prosth/Implant Practice** with 6 Operatories, 5 Equipped with Dentrux software and 9 workstations, Digital X-rays, Pano, and Intra-Oral Camera. 20 years of Goodwill in this beautiful desert community. 2014 Gross Receipts of \$805K with \$386K Adjusted Net. Practice takes a few PPOs but most patients are Fee for Service. #CA242- Thanh Tran - 949-533-8308.

**PALM DESERT – This five-operator General Dentistry practice has been established in Palm Desert for 32 years and is located in a free-standing building. This retiring dentist sees 18 new patients per month and has 6 days of hygiene per week with 2014 Gross Receipts of \$842K and \$339K Adjusted Net. #CA245- Kerri McCullough - 949-300-0312.**

**PASADENA AREA – NEW LISTING –** General Dentistry practice with 3 Operatories, Dentrux, Dexis Digital X-rays, and a CEREC. The practice has been established for 50+ years. #CA282 - Kerri McCullough - 949-300-0312.

**PICO RIVERA – NEW LISTING -** This General Dentistry practice with 6 Operatories has been established since 1960. Practice utilizes DentiSoft software, an Intra-Oral Camera, and a Pano. Practice has 4½ days of Hygiene per week and 2014 Gross Receipts were \$690K. #CA258- Thanh Tran - 949-533-8308.

**SAN BERNARDINO - General Dentistry - 4 Ops, 30+ years goodwill, street sign, average GR \$265K the last ~~SOLD~~ 9 years, Doctor is retiring. Great office location with growth potential. #CA150- Steve Caudill - 951-314-5542.**

**SANTA ANA – This General Dentistry Practice has been established for 35 years on a main street near hospital. Practice has 6 Operatories in ~~SOLD~~ 1,000 sq. ft. suite with Dentrux software, Dexis Digital X-Rays, Intra-Oral camera, Pano, and a Laser. 2014 Gross Receipts of \$1.2M+. #CA221- Kerri McCullough - 949-300-0312.**

**SOUTH BAY, LOS ANGELES – You will find this General Dentistry Practice with 4 Operatories in a beautiful commercial/ residential neighborhood. This paperless practice features Dentrux, Dexis digital x-rays with 3 ~~SOLD~~ sensors, and Pano. This mostly Fee for Service practice has newer equipment and most specialty work is referred out. Practice has 8 days of Hygiene per week with 2014 Gross Receipts of \$1.1+MM and \$426K Adj. Net Income. #CA218- Kerri McCullough - 949-300-0312.**

**SOUTH ORANGE COUNTY – Pediatric Dentistry –** This Pedito practice has 4 Operatories, and 1 year new equipment and features a beautiful, modern design, OpenDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222- Thanh Tran - 949-533-8308.

**SOUTH PASADENA – This General Dentistry Practice with four operatories, three equipped, is in a 1,150 sq. ft. suite. This is a paperless, digital practice utilizing Dentrux, an Intra-Oral Camera, and a Laser. 37+ years of goodwill with loyal, long-term staff and 4 days of hygiene per week. 2014 Gross Receipts of \$856K with \$271K Adjusted Net. #CA244- Thanh Tran - 949-533-8308.**

**UPLAND – General Dentistry Practice with 4 Operatories, 3 Equipped, 1 Plumbed, has been established for 25+ years. Practice is located in a Professional Building and features Open Dental, Digital X-Rays, and Intra-Oral Camera. Most equipment is approximately 4-6 years old and most specialty work is referred out. #CA254- Kerri McCullough - 949-300-0312.**

**VICTORVILLE – General Dentistry practice with 3 Operatories plus 3 plumbed for expansion is located in a 2,150 sq. ft. suite. Practice utilizes SoftDent software with 2014 Gross Receipts of \$273K. Practice has been established for over 34 years. #CA149- Kerri McCullough - 949-300-0312.**

**WEST LOS ANGELES – General Dentistry practice with 4 Operatories is located in a 1,500 sq. ft., newly built-out suite in a desirable high-rise on LA's west side. Retiring doctor has practiced in the area for over 50 years. This is a strictly Fee for Service practice utilizing Easy Dental, Digital x-rays, and an Intra-Oral Camera. Most specialty work is referred out. In 2014, the Gross Receipts were \$651K. #CA226- Kerri McCullough - 949-300-0312.**

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**WEST HOLLYWOOD – PRICE REDUCED** - This General Dentistry practice with 4 Operatories is located in a Professional Building with 9 years of goodwill. Practice utilizes an Intra-Oral Camera, Digital x-rays, and a Laser. The average age of the equipment is 5 years old. 2014 Gross Receipts of \$578K with \$221K Adjusted Net Income. #CA212- Kerri McCullough - 949-300-0312.

**WHITTIER – NEW LISTING** - This General Dentistry practice has been established for over 50 years in a professional building on a main street. 4 Operatories, 3 equipped. Practice utilizes Dentrux and Dexis Digital X-rays. The majority of all specialty work is referred out. 2014 Gross Receipts of \$217K - room for growth. PPO/FFS office with favorable rent. #CA276- Kerri McCullough - 949-300-0312.

### SAN DIEGO

**CENTRAL SAN DIEGO** – This General Dentistry practice was established 50 years ago, and the seller acquired it 35 years ago. The practice features 4 Operatories, has 3½ days of hygiene, and Dentrux Software. \$493K 2013 Gross Receipts, seller is retiring. #CA109- Russ Okihara - 619-694-7077.

**COLLEGE AREA, SAN DIEGO** – This is an excellent opportunity in a bustling part of town. This General Practice is a very busy, 6 Operatory Practice with room for expansion to 9 Operatories and is ready for the next dentist seeking to find an exquisite office space with an excellent floor plan. The stand-alone building has great exposure and is in a prime location. This is a PPO practice featuring Dentrux, and Digital X-Rays. The 2014 Gross Receipts were \$1.7MM. Seller is relocating. #CA231- Russ Okihara - 619-694-7077.

**DOWNTOWN SAN DIEGO** – Leasehold sale: This modern and chic downtown office is in a prime location with excellent foot-traffic and exposure in a business/tourist area. Office features 3 Operatories, with room for expansion. Location is prime for a dentist looking to relocate or to build a practice in a very busy part of Downtown San Diego. #CA232- Russell Okihara - 619-694-7077.

**LA JOLLA – NEW LISTING** – Quality-driven General Practice with 3 Operatories. This is a Fee for Service and Delta Premier Practice with a part-time Hygienist. 2014 Gross Revenue of \$559K, Dentist is retiring. #CA278 - Russell Okihara - 619-694-7077.

**NORTH COUNTY COASTAL** – This General Dentistry is a Fee for Service/PPO Practice with 3 Operatories featuring Dentrux, and Digital X-Rays. Practice is located in a highly desirable and convenient location. The owner is relocating. 2014 Gross Receipts of \$530K with \$228K Adj. Net. #CA253- Russ Okihara - 619-694-7077.

**NORTH COUNTY INLAND – NEW LISTING** – Highly-regarded General Dental Practice. FFS/PPO. 6 Operatories located in a beautiful, free-standing building with ample parking. Opportunity for property ownership. #CA271- Russ Okihara - 619-694-7077.

**SAN DIEGO** – This retiring General Dentist is in a convenient, highly-desirable area of San Diego. The practice features 3 Operatories, with the dentist utilizing 2 Operatories. This is a small, quality Fee for Service practice utilizing PracticeWorks. This will be an ideal starter practice or additional boutique location. #CA161 - In Escrow. Russ Okihara - 619-694-7077.

**SANTEE** – This General Dentistry practice is a PPO/Fee for Service office with 6 Operatories and is located in a shopping center with great retail anchors. The practice features Dentrux software and Digital x-Rays. \$780K Gross Receipts in 2014. High-volume practice with 7 days of hygiene per week, and long-term staff. The Dentist is retiring. #CA228 - In Escrow. Russ Okihara - 619-694-7077.

**SOUTH BAY AREA, SAN DIEGO – PRICE REDUCED**-General Dentistry practice with 3 Operatories and 4 days of hygiene per week is available in the South Bay area of San Diego. The practice is located in a well-visited retail center with great visibility and utilizes Dentrux and Digital Pano. This is a PPO and Fee for Service practice with 2014 Gross Receipts of \$526K. #CA206- Russ Okihara - 619-694-7077.

### OUTSIDE OF CALIFORNIA

**MAUI, HAWAII** – General Dentistry practice with Gross Receipts of \$636K. Office has 4 Operatories in a 1,198 sq. ft. suite and features **SOLD** Pano, Laser, Intra-Oral camera, Fiber Optics, and 2½ days of hygiene. The owner is retiring. Don't miss the opportunity to live and work in paradise. #20101- Russ Okihara - 619-694-7077.

**Upcoming Listings:** Maui, Hawaii and Oahu, Hawaii.

### NORTHERN CALIFORNIA

**BAY AREA – Perio Practice.** 2,120 sq. ft., 6 Ops, Digital, Piezosurgery, Dentrux. 2014 GR \$984K. #CA167-Thomas Wagner - 916-812-3255.

**CASTRO VALLEY** - General Dentistry - Practice & Building, 1,800 sq. ft. 3 equipped Ops, 1 add'l plumbed. 2014 GR of \$373K on 4 days/week. #CA251 Jim Engel - 925-330-2207.

**FOLSOM** – General Dentistry - 2,420 sq. ft. w/5 Ops, Schick **SOLD** Digital X-rays, non-digital Pano, Softdent. #CA235-Thomas Wagner - 916-812-3255.

**FOLSOM – FACILITY ONLY** - 1,200 sq. ft. with 3 Ops, digital x-rays & pano. #CA209-Thomas Wagner - 916-812-3255.

**GREATER PITTSBURG AREA – PRICE REDUCED** by \$122,000 - General Practice + Bldg. 7 Ops. 2,324 Sq. Ft. 2012 GR \$885K #CA108 Thomas Wagner - 916-812-3255.

**GREATER ROSEVILLE/ROCKLIN/LOOMIS** – General Practice. 1,500 sq. ft., 5 Ops (4 equipped), Dexis, Dentrux. #CA239 - Thomas Wagner - 916-812-3255

**GREATER SACRAMENTO** – General Dentistry - 7 Ops, 3,079 Sq. Ft. (Shared w/2nd DDS – Separate Practices), 2013 GR \$974K. #CA140- Thomas Wagner - 916-812-3255.

**GREATER SACRAMENTO** – General Dentistry - 2,100 sq. ft. w/6 Ops, Dentrux. Combined 2013 GR of \$1.1MM. #CA237 - Thomas Wagner - 916-812-3255.

**GREATER SAN JOSE AREA – Perio Practice.** Fiscal-year GR \$1.3MM. 5 Ops, 2 add'l plumbed, in same loc. 28 years. #CA219-Dennis Hoover - 209-605-9039.

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**MENDOCINO COAST** – General Practice. 4 Ops, 2,376 Sq. Ft. Dentrux, CAD/CAM. 2013 GR \$1MM+. #CA181-Thomas Wagner - 916-812-3255

**MILLBRAE** – General Dentistry- 1,500 Sq. Ft. leased office with 5 Ops, 1 additional plumbed, state-of-the-art equipment. 2014 GR \$670K. #CA262-Jim Engel - 925-330-2207.

**MILPITAS** – General Dentistry- 5 Ops, 1,650 sq. ft., Pano, **SOLD** Intra-Oral Camera, and Laser. 2013 GR of \$955K with 7 days of Hygiene. #CA180-Jim Engel - 925-330-2207.

**MILPITAS** – General Dentistry. IMMEDIATE SALE: 4 Op practice, avg. approx. \$450K/year. Owner recently suffered a stroke. Office remains open and seeing patients. #CA272-Dennis Hoover - 209-605-9039.

**NORTH COAST** - Endo Practice. 6 Ops, 5 plumbed 3,300 sq. ft. Digital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207.

**NORTH EAST OF SACRAMENTO** – 2,500 sq. ft., 7 Ops with intra-oral, digital x-ray, and Eaglesoft software. 2014 GR \$1.5M. #CA268-Thomas Wagner - 916-812-3255.

**NORTH OF SACRAMENTO** – 1,750 sq. ft. office w/4 Ops. Intra-Oral, Digital X-ray, Pano, Laser, CAD-CAM, & Dentrux software. 2014 GR of \$1M. #CA260-Thomas Wagner - 916-812-3255.

**NORTH OF SACRAMENTO** – 1,324 sq. ft. office w/4 Ops, Dentrux software, Pano.. Owner worked 39 weeks in 2014. #CA267-Thomas Wagner - 916-812-3255.

**NORTHERN CALIFORNIA** – *Perio Practice, Partnership Position.* 6 Ops, 1,500 Sq. Ft. Dentrux. Owner Financing Available. #CA168-Thomas Wagner - 916-812-3255.

**NORTHERN CALIFORNIA** – *Endo Practice.* 3 Ops, 1 Plumbed, 1,200 Sq. Ft. 2 Microscopes, Digital. 2013 GR \$319K #CA158- Thomas Wagner - 916-812-3255.

**NORTHERN SACRAMENTO** – 3 Ops in a leased space with 1,000 sq. ft. PPO practice, 2 days hygiene, digital x-rays, & Easy Dental software. Owner is relocating. #CA266-Thomas Wagner - 916-812-3255.

**OAKLAND** - General Practice. Piedmont District. 3 Ops in **SOLD** leased office w/1,600 sq. ft. GR\$453K. #CA217 Jim Engel - 925-330-2207.

**PITTSBURG** – General Dentistry- 3 year avg. GR of \$236K, 13% overhead. 5 Ops in 1,400 sq. ft. with Pano. #CA133- Jim Engel - 925-330-2207.

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**SACRAMENTO** – Practice and Condominium. 1,300 sq. ft. office, 4 Ops. Eaglesoft software. 2014 GR \$650K. #CA261-Thomas Wagner - 916-812-3255.

**SACRAMENTO** – 1,684 sq. ft., 6 equip. stations in bay, 2 add'l plumbed. 2014 GR \$590K. #CA269-Thomas Wagner - 916-812-3255.

**SACRAMENTO** – PPO practice, 8 Ops in 3,700 sq. ft. **SOLD** retiring. #CA238-Thomas Wagner - 916-812-3255.

**SAN FRANCISCO** – General Dentistry. 3 Ops, 2 Equipped, 780 Sq. Ft. 2013 GR \$854K. #CA191-Dennis Hoover - 209-605-9039.

**SAN FRANCISCO** – *Periodontal Practice & Condo Unit.* 1,160 sq. ft. w/4 Op, 2014 GR \$714K w/\$363K Adj. Net. #CA274-Dennis Hoover - 209-605-9039.

**SANTA MARIA** – 4 Ops, Easy Dental, Dexis, and Intra-oral cameras. 2013 GR of \$523K in 180 Dr. days. #CA166- Jim Engel - 925-330-2207.

**SANTA ROSA** – General Dentistry & Building. 3 Ops. 2013 GR \$542K w/Adj. Net \$182K. #CA200-Dennis Hoover - 209-605-9039.

**SOLANO COUNTY** – General Practice: 1,350 sq. ft., 4 Ops, Intra-Oral, Digital, Pano, and Dentrux. **SOLD** 2014 GR of \$869K on 30 hour/week. #CA246-Thomas Wagner - 916-812-3255.

**SONOMA** – Stand-alone 2,000 sq. ft. office w/4 Ops. Digital X-rays, Lasers, CAD/CAM. 2014 GR \$675K on 3 day/week. #CA270- Jim Engel - 925-330-2207.

**SOUTHERN SACRAMENTO COUNTY** – General Practice: Condo office with 1,380 **SOLD** & 4 Ops, Intra-Oral, Dexis, Pano, Laser, Easy Dental. 2014 GR were \$581K #CA249 -Thomas Wagner - 916-812-3255.

**WALNUT CREEK** – Prosth Practice. 3 Ops, Full Lab. 2013 GR **SOLD** w/Adj. Net \$143K. #CAM540- Jim Engel - 925-330-2207.

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**FRESNO** - General Dentistry Partnership. 2013 Partnership GR \$4.7M. Selling Partner 2013 Net Inc \$368K. #CA196-Dennis Hoover - 209-605-9039.

**FRESNO** – General Practice. 4 Ops, 1,739 Sq. Ft. CEREC, **SOLD** Overhead. 2013 GR \$740K+. #CA202-Dennis Hoover - 209-605-9039.

**FRESNO** – 5 Ops, 4 equipped, 1,400 sq. ft. w/Pano, Dentrux, **SOLD** digital. 3 years GR averaging \$409K. Priced to sell. #CA243 - Jim Engel - 925-330-2207.

**KINGS COUNTY** – *NEW LISTING* - Practice has been est. 50 years in a rural community. 4 Ops, intra-oral camera, and Pano. 2014 GR were \$246K. Great location to relocate or open a 2nd office. #CA265 - Steve Caudill - 951-314-5542.

**PASO ROBLES** – Modern 4 op, 1,998 sq. ft. office with Digital X-ray, Softdent software. 2014 GR \$573K+. #CA275 - Jim Engel - 925-330-2207.

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**TULARE** - 2,300 sq. ft. free-standing office w/5 Ops. 2014 GR \$1.7M. 10 days hygiene. Owner moving out of state. #CA273- Dennis Hoover - 209-605-9039.

**TUOLUMNE COUNTY** - General Practice & Bldg. **SOLD** 2,000 Sq. Ft. 2013 GR \$1MM+ #CA199- Dennis Hoover - 209-605-9039.

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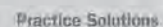
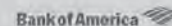
- Evaluating books and records
  - Analyzing the dental software and charts
  - Lease issues which can destroy your investment
  - Pitfalls in the purchase agreement
  - Tax ramifications of sale or purchase
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**DENTIST NEEDED FOR A BUSY DENTAL OFFICE. EXCELLENT COMPENSATION AND BONUS. FAX RESUME TO 626-448-9535.**

**Temecula Dental Practice** Leaseholds. 1350 sf, 3 chairs, digital pano, \$1950/mo rent in strip mall. Asking \$79k OBO. 951-595-7764.

**Purchasing** your new practice, call Bob Affleck @ Citi Practice Finance he will be your biggest advocate 949-939-4550.

**DENTAL X-RAY FILM** MINI - MAX. BRAND 50. BOX. \$20. each for sale 408-981-5069 [Davidnader777@yahoo.com](mailto:Davidnader777@yahoo.com).

**Looking for Associate** Dentist National City. Base plus incentive, possibility to purchase practice in the future. Experience preferred. Call 619-477-2787.

**HANDPIECE** (Midwest #07-042-8854) Like New, Cost \$799, Make Offer. 855-772-7645 or [janetm@hygiacare.com](mailto:janetm@hygiacare.com).

**COLLEGE AREA SAN DIEGO:** Very busy 6 Op General Practice with room to expand to 9 Ops. PPO, Dentrux, Digital. 2014 GR 1.7M. Dr. Russell Okihara-HSPPT 619-694-7077-#CA231.

**Looking for** a general dentist who does endo. The office is located in Claremont please call ANDREW at 909 964 8167.

**Prosthodontist wanted** Beverly Hills multi-specialty office. Days and terms negotiable. Please email CV to [dentalimplants90210@aol.com](mailto:dentalimplants90210@aol.com).

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**Established Family** and Cosmetic Dental Practice in Murrieta seeks experienced RDA to join our team. Fax 951-677-4564

**National City** Practice for Sale Turn-key opportunity. Reasonably priced to sell, 4 ops, great base of returning clients. Call 951-491-4058.

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**front desk dental office** experience only in billing insurance, and benefit, bilingual spanish ontario ca: [ontariofamilydentistry@gmail.com](mailto:ontariofamilydentistry@gmail.com).

**Dental office** 4 sale 2 op-rooms, X-Ray room in Hollywood, CA, rent \$1000, Price \$42.000. Call 818-432-3218 Ashot.

**P/T Dentist Needed!** Busy practice located in La Puente. 2-3 days per week. call Dr Kumar 626-968-3793 or [pbkumardds@gmail.com](mailto:pbkumardds@gmail.com).

**bilingual dental assistant** needed part time. Saturdays. Upland area RDA or DA. ok. email resume to [upslmlctr@dslextrreme.com](mailto:upslmlctr@dslextrreme.com).

**2 used** Belmont Dental Chairs with cuspidor, all attachments, no units, needs oil, minor repair, \$300 each. call (714)848-8433.

**Busy office** looking for experienced office manager. Email: [sunshinedentalgroup06@gmail.com](mailto:sunshinedentalgroup06@gmail.com).

**Replacement upholstery kits** for chairs and stools. Give us a call, we make it simple. Superior Upholstery Company 888-548-7282 [superiorupholstery.com](http://superiorupholstery.com).

**Busy office** looking for ENDO/PEDOdontist in Coachella. Email: [sunshinedentalgroup06@gmail.com](mailto:sunshinedentalgroup06@gmail.com).

**General Dentist** needed in Baldwin Park. Spanish a plus. New Grads ok. Comfortable in all aspects of Dentistry. Call-626-383-1265 fax-626-962-3551.

**Sirona Cerec** 3 Unit, Scanner Software and Porcelain Blocks. \$1,500.00 OBO. Good Condition 714-672-9000 or [breadentalgroup@yahoo.com](mailto:breadentalgroup@yahoo.com).

**Dental Office** for Subleasing 7 Days a WEEK! Tustin CA Office# 714-368-3413 or [comfortdentals@gmail.com](mailto:comfortdentals@gmail.com).

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**Starter practice** for sale in Wilmington business square. Excellent visibility & foot traffic. 4 ops, digital x-ray ready. Call 310-241-7576.

**State of art** dental office in West LA, Westwood Village available for rent.for information email to: drsoleimani@hotmail.com.

**Associate DENTIST** needed for Thursdays in Moreno Valley. Experienced in all phases of dentistry. Please email resume to fdc22940@gmail.com.

**Board Certified** Oral Surgeon needed in dental office in Laguna Hills for about one day a month. (949) 297-6241.

**N. COUNTY SAN DIEGO-COASTAL** General Dentistry, 3 Ops, Dentrux, FFS/PPO. Desirable location. 2014 GR \$530K. Dr. Russell Okihara-HSPPT 619-694-7077-#CA253.

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**FOR SALE** Columbia Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

**Seeking FRONT DESK STAFF** in UPLAND CA with Experience in general and specialty dental offices. E-mail your resume to: Magday60@Gmail.com.

**General Dentist** wanted for PEDO office in Santa Ana. Pay base Or 30% of collection. Send Resume to: Richardreal88@gmail.com.

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**Looking for experienced** front office staff for 4 locations: B.H., Woodland Hills, Mission Hills & Santa Monica. farahkam@sbcglobal.net.

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**FOR SALE** Sultan Healthcare Upgrade Disposable Prophylaxis Angles. Pkgs of 100. For sale \$29. (MSRP \$60) Email for pictures. gaw1177@gmail.com.

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(6) treatment rooms fully equipped with (1) for expansion. Seller owns stand-alone 2,300 sq. ft. building and will provide a long-term lease. Seller is retiring. Great staff. 70+ new patients/mo.

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80%-20% Insurance and cash. Shopping center with great signage. Strong buyer's net. Perfect opportunity for two dentists. Steady collections over \$1M for the last three years. (6) treatment rooms. 25-35 patients a day and 60-70 new patients/mo.

### **RESEDA**

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**DENTAL STOOLS** Dr. and Assistant stools, various brands, good condition. (8 total) \$50 each. 310-275-4656 or dds1984@sbcglobal.net.

**ENDODONTIC OFFICE MANAGER NEEDED** Downtown Los Angeles. Experience Required. Bilingual Preferred. Send CV to RootCanalDMD@Gmail.com or Fax 213.481.1156.

**Small high quality** Noho office seeking part-time endodontist or general dentist for endo cases. 818-769-3039.

**Receptionist needed** for dental practice for recalls, post-op & comfort calls in Orange County CA. greatdentistry2015@gmail.com.

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**National City Practice** for Sale- Turn-key opportunity. Reasonably priced to sell, 4 ops, great base of returning clients. Call 619-477-2787.

**Encino practice** for sale, 3 ops, view, reasonable price, associate run. Good for startup, merger, or specialist. For info: fish486@aol.com.

**PT/FT** position available for lead RDA with min 2yrs experience. Bilingual+. Send resume to capistranodental@gmail.com or call (949)487-3273.

**ORTHODONTIST WANTED** \$1200-1500/DAY. THURSDAYS AND TUESDAYS. ANAHEIM, SOUTH BAY, AND CERRITOS. FAX: 310-878-0277 OR EMAIL: socialteeth@gmail.com.

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**Dental office** for sale (Ktown). Approx 2k sq ft, 3 ops. Owner moving out of country. Asking 450k. mk7dds@hotmail.com.

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City/State/Zip \_\_\_\_\_

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City/State/Zip \_\_\_\_\_

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☐ All Bold Type: Add \$10. ....(add option: \$10) \_\_\_\_\_

☐ All Bold Type with Bold Border: Add \$15. ....(add option: \$15) \_\_\_\_\_

☐ Black Box with Bold White Lettering: Add \$20. ....(add option: \$20) \_\_\_\_\_

Total # of words.....(first 20 words free-add \$1 per word after first 20 words) \_\_\_\_\_

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### PAYMENT MUST BE SUBMITTED WITH THE AD

#### Form of Payment:

Check enclosed ☐ Visa/MC ☐

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Card# \_\_\_\_\_

3 Digit Security Code (on back of card)

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Exp. Date \_\_\_\_\_

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☐ Black Box with Bold White Lettering.....(add option: \$20) \_\_\_\_\_

☐ Total # of words..(first 20 words \$20-add \$1 per word after first 20 words) \_\_\_\_\_

**Total** \_\_\_\_\_

Name: \_\_\_\_\_

Charge Card Billing Address: \_\_\_\_\_

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