

THE Dental Trader

FREE ADS FOR DENTISTS & STAFF!

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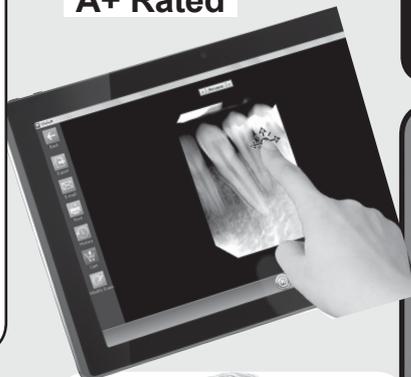
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A/T 2000 film processor \$975 htmdoc@gmail.com or 989-390-1998.

PLACE A FREE AD TODAY! See FAQs page at dentaltrader.com.

DENTIST WANTED part time. Contact Dr.Mann 559-917-1763.

Associate DENTIST for SACRAMENTO; Busy office is looking for an experienced dentist. send CV to neyaztod@yahoo.com.

ASSOCIATE DENTIST NEEDED for Family Dental Practice in Merced. adrienne@elportaldentalgroup.com.

X-ray film mini max \$\$\$ 17.0 408-981-5069 David Davidnader777@yahoo.com.

GP/ Implant Office for sale Richmond, CA Cell: 925-864-3713.

FOR SALE Finishing Strips from MOYCO. \$9. Email for pictures. gaw1177@gmail.com.

HANDPIECE (Midwest #07-042-8854) Like New, Cost \$799, Make Offer. 855-772-7645 or janetm@hygiacare.com.

BRAND NEW NSK Variosurg System \$8000. marknoori@gmail.com 310-295-7255.

Air Compressor \$2995, 1HP w/Dryer. Made in USA Call (800) 423 - 5657 or WWW.DHPDENTAL.COM.

We have 3 peri-apical dental x-ray for sale we no longer use. please call 209-322-3429.

X-ray film mini max \$\$\$ 17.0 408-981-5069 David Davidnader777@yahoo.com.

For Sale X-ray mounts four slots, \$6 pack. neimantran@yahoo.com.

looking for endodontist for San Ramon office on a prn basis. dentabliss@gmail.com.

Cranberry Curve Fitted (Left & Right) Nitrile \$6.39/100 GLOVE DEMAND (888) 777-1993.

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KERN COUNTY

BAKERSFIELD #29 - PRICE REDUCTION! (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated.

BAKERSFIELD #30 - (6) op computerized G.P. (5) ops eqt'd/(6th) plumbed. Absentee owned. Located in a shop ctr. with exposure/visibility/signage and excellent parking. Many walk ins. Cash/Ins/PPO/Denti-Cal pt base. 2014 Gross Collect \$460K+. **NEW**

So. KERN COUNTY - PRICE REDUCTION! (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Seller is moving and is motivated.

LOS ANGELES COUNTY

ARCADIA - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **NEW**

LA VERNE - (7) op comput G.P. (3) ops eqt'd/(4) add. plumbed. Newer eqt'd. Located in a busy shop ctr. on a main thoroughfare w excell. exposure/visibility/signage & parking. Exhibiting healthy growth. 2014 Gross Collections of approx. \$390K. Digital x-rays. Cash/Ins/PPO pts. Seller moving.

LOS ANGELES - (3) op computerized G.P. located in a Landmark Medical/Dental Bldg. on a main thoroughfare. Cash/Ins/PPO pt base. No HMO and No Denti-Cal. Digital X-rays. Annual Gross Collections \$600K+.

LONG BEACH - TURNKEY OFFICE. 1,200 sq ft. (4) ops fully equipped. Excellent Lease terms. Sales Price less than build out costs. Priced right! Will go quickly! **NEW**

MONTEREY PARK - PRICE REDUCTION! (6) op fully equipped computerized G.P. Located in a store front on a main thoroughfare with exposure, visibility & signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition.

SHERMAN OAKS #4 - (3) op comput G.P. located in a well known medical/professional building on a main thoroughfare. Cash/Ins/PPO patient base. Annual Gross Collect of approx. \$180K on a (3) day week. Great starter, satellite or buy and combine opportunity. Seller retiring.

ORANGE COUNTY

SANTA ANA - Absentee owned (6) op fully equipped G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO patient base with no HMO and no Denti-Cal. Computerized and Pano equipped. 2014 Gross Collections of \$549K+ on a (3 1/2) to (4) day Associate run week. **NEW**

TUSTIN - (4) op TURNKEY OFFICE with some included charts. (Charts included, but not guaranteed). (3) ops eqt'd/4th plumbed. Office located in a busy shopping center, on a main thoroughfare, with exposure/visibility/signage and ample free parking. Newer high end buildout with new tile flooring, Italian leather dental chairs, digital x-rays, networked, fully instrumented, etc. Computers and Dental s/w also included in the sale. **NEW**

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- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - (5) op computerized G.P. (4) ops eqt'd/(1) additional plumbed. Located in a smaller prof. building in a condo which is also available. Cash/Ins/PPO pts. No HMO and no Denti-Cal. (14+) years of Goodwill. 2015 Projected Gross Collections of \$400K+. Seller is giving up private practice for an institutional position.

SANTA BARBARA COUNTY

CENTRAL COAST/WINE COUNTRY - (3) op comput G.P. & 1,900 sq ft free standing bldg. for sale. Bldg. houses the dental office and a residential unit. Live in unit or rent it out! "Fee for Service" Practice. No HMO, PPO, or Denti-Cal. 2015 Projected Gross Collect \$280K part time. Growth potential. Seller refers all specialties and does no advertising. Seller retiring but will assist with Transition. See full page ad for this opportunity on page 71 of this issue. **NEW**

SAN BERNARDINO COUNTY

RANCHO CUCAMONGA - (4) op comput. G.P. located in a large shopping ctr with excellent exposure/visibility/signage & ample free parking. Modern equipment and digital x-rays. Gross Collect \$586K in last (12) mos. Cash/Ins/PPO/Denti-Cal pts. Low overhead office. Excellent growth potential. Seller refers diff. Endo and most surgeries and does no advertising other than website. **NEW**

SAN DIEGO COUNTY

Room for Your San Diego County Practice Listing.

SAN LUIS OBISPO COUNTY

GROVER BEACH - TURNKEY OFFICE. (2) ops of newer eqt. Digital x-ray and Pano. Computerized and networked. Dentrax s/w & Shick sensors. Located in a strip center on a main thoroughfare. Exposure/visibility and signage. Very low rent. Priced less than build out costs. Will go quickly. **NEW**

VENTURA COUNTY

EAST VENTURA COUNTY #2 - Bldg. & Practice - This is the one that you've been waiting for! (3) op computerized G.P. & single use bldg. 2013 Gross Collect \$560K+ & growing. Cash/Ins/PPO/HMO pts. Mos. Cap ck. \$2K+. Averaging (28) new pts/mos. Some newer eqt'd.

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DENTAL OFFICE FOR SALE IN SANTA MARIA \$55,000 NO CHARTS GOOD LOCATION LOW RENT AROUND 900 sq Please contact 714-925-7521.

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DENTAL OFFICE FOR SALE SOUTH SAN JOSE 1200 sq ft 3 op fully Low rent. active patient charts 408-981-5069 DAVID.

General Dentist that is comfortable with all aspects of dentistry. needing 2-3 days a week in Ukiah Ca.
parkfalldental@yahoo.com.

General dentist needed in Private Dental office in Modesto, Great pay, full or part time, email resume NBP8011@gmail.com.

OCEANSIDE Just Listed! Equipment and Leasehold Improvements. 3 ADEC Ops, Intraoral Cams, Panoramic, Digital and more. VERY Low Price. SDPS: 760-599-7828.

GP Dental Office for sale: San Francisco Bay Area
4 OP/Pano/1500 sq. Free standing Bld/ Low Expense/ Owner retire Cell: 510-619-4240.

DENTAL PRACTICES WANTED in Riverside County Collections \$500K+. Busy shopping center. Real estate a plus. Sellers call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

FOR SALE Pedo Pediatric Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

Can't find what you're looking for? Call Bruce at The Dental Trader! I've been building a database of dental companies and resources for over three decades. If I can't help you locate it, it probably doesn't exist anymore. I'm here to help. 877 888 4237.

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Larry Basham, DDS, and Kevin Miller, DDS.

Robert W. Olson, Jr., APC

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REDDING Goodwill Galore! Established for ~37 years and the seller is retiring! 3,200 sf w/6 ops +2 add'l. \$495k (GN-418) WPS/800-641-4179.

Legal Tip You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Cerec 4.3 Bluecam/milling unit with 400 mills for sale, over \$3000 in accessory and oven. Total \$45000. Email nbp8011@gmail.com.

MODESTO 3-day per week collected \$450,000 in 2014. Collections through July 31st totaled \$263,600. 3-days of Hygiene. Centrally located. To learn more, go to www.PPSsellsDDS.com.

Looking for excellent Pedo. Earn *\$1,000/day base salary or 30% of production, whichever is greater. Send resume and/or questions to HR@kidsdentalkare.com. *Compensation based on experience and performance to be specified upon signing.

We will get you \$21,250 for free - and fast - from the government. Must see at least 30% Denti-Cal. \$2,500 fee. Don't be duped by others who claim No Money Down - they make you give them up to \$7,000. Navigating through the govt. website and forms are complex. We do it all. You keep all the money you receive. Call EZ 2000 EHR Services. 800- 273-5033.

CASTRO VALLEY General Practice/Building. 1,800 sq. ft., 3 Ops, 1 add'l plumbed. 2014 GR \$373K, 4 day week. HSPPT-Jim Engel 925-330-2207-#CA251.

ADD \$250,000 TO YOUR YEARLY PRODUCTION!
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FOR SALE Kilgore Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.



FACTOID: 30% of all used dental equipment placed for sale on The Dental Trader Ad Board sells before the ads ever appear in print. New items appear daily.

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DENTAL PRACTICES WANTED in San Francisco, San Bruno, Pleasanton. 3+ operatories, Gross ~\$500K, PPO/Cash. Good retention rate patients. Sellers call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

Dentists and Assistants Stools, BOTH, \$599. Made in USA, 150 Colors. (800) 423 - 5657.

MARIN COUNTY General Practice. Mill Valley 1,260 sq. ft. office w/3 equip Ops, 1 add'l plumbed. Dentrax, Digital X-ray, Intra-Oral. Established over 10 years. HSPPT-Jim Engel 925-330-2207 #CA224.

PRACTICE FOR SALE-Carlsbad. Estab. FFS GP. 5 Ops in 1500 sq.ft. Digital. SDPS: 760-599-7828 SOLD!!

Looking to finance a practice? Contact Live Oak Bank. Our specialized lenders will build a customized loan to meet your financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

For Sale Used patient charts thick quality good for new practice saving cost. \$.30 each. neimantran@yahoo.com.

Dental space for lease approx 1,000 sq ft. 2 x-rays, 3 dental chairs, compressor, vacuum, sterilization room, computers and phone CP: 909-908-3969 Email: smilesavvydental@rocketmail.com.

SOUTHWEST RIVERSIDE COUNTY (5) op computerized G.P. for sale. (4) ops eqt'd/ (1) additional plumbed. Located in a smaller prof. building in a condo which is also available. Cash/PPO pts. No HMO and no Denti-Cal. (14+) years of Goodwill. 2015 Projected Gross Collections of \$400K+. Seller is giving up private practice for a Govt. position. D&M Practice Sales 818.591.1401.

Custom built stools. Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.



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RANCHO MIRAGE -- JUST LISTED!! Doctor retiring from estab.
GENERAL Practice situated in Busy, Upscale retail center. 4 Ops in 1500 sq. ft. Pan-Ceph. Owner refers out LOTS of dental care!

OCEANSIDE -- Equipment and Leasehold Improvements. 3 ADEC Ops (1 more plumbed) in 1375 sq. ft. Introral Cameras, Panoramic, Digital X-Ray, Rotary Endo, and more. Owner leaving country. VERY low price for quick sale!!

CARLSBAD -- This **GENERAL** Practice was estab. in 1996. All Insurance and Cash. 5 equipped Ops in 1500 sq. ft., freestanding dental building. Recently expanded and updated facility. Digital X-Rays. Excellent lease.

MIRA MESA -- 20+ year **GENERAL** Practice has 4 Ops in approx. 1300 sq. ft. Situated on corner of busy intersection. Primarily PPO.

LEMON GROVE -- GENERAL Practice in high traffic strip mall. 4 Ops in 1100 sq. ft., has digital. Cash, PPO, Cap. Absentee owner.

VISTA -- FOR LEASE. Approximately 2650 sq. ft. of divisible ground floor space. Situated in highly visible medical-dental bldg. along highway 78. Previously occupied by dental practice. Generous tenant improvement allowance, flexible terms and affordable rental rates.

ALSO SOLD: San Marcos, Fallbrook, Fontana.

for updates, please visit us at
WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with *PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.*

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Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
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DENTAL PRACTICES WANTED in Southern & Northern CA 6+ operatories, \$1+ Million Revenue. Sellers call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

ASEPTIGO CompriCart ADU-20B Delivery Unit with Fiber Optic Scaler. Like New, Cost \$2,690 Make Offer. 855-772-7645 janetm@hygiacare.com.

Are you paying too much for dental malpractice insurance? Find out immediately with a quick quote from PSIC. NO ASSOCIATION FEES!
www.psicinsurance.com/dentists.

NORTH COAST: Endodontic Practice. 6 Ops (5 equipped) in 3,300 sq. ft. w/Digital, Microscopes, Endovision, ~10 yr old equipment. HSPPT-Jim Engel-925-330-2207-#CA214.

"I saw your ad in The Dental Trader!" Please say this when contacting our advertisers so they know how you found them okay? We appreciate it and so will they. Thank you from the Dental Trader staff.

looking for general dentist for San Ramon office, 9 hours, 2-3 days per week. dentabliss@gmail.com.

We will get you \$21,250 for free - and fast - from the government. Must see at least 30% Denti-Cal. \$2,500 fee. Don't be duped by others who claim No Money Down - they make you give them up to \$7,000. Navigating through the govt. website and forms are complex. We do it all. You keep all the money you receive. Call EZ 2000 EHR Services. 800-273-5033.

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FOR SALE Edge-Ease Large. Total 5 boxes (300/box). 3 are partially used. All for \$95. Email for pictures. gaw1177@gmail.com.

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*Compensation based on experience and performance to be specified upon signing.

SONOMA General Dentistry. Stand-alone 2,000 sq. ft. office w/4 Ops. Digital X-rays, Lasers, CAD/CAM. 2014 GR \$675K on 3 day/week. HSPPT-Jim Engel 925-330-2207-#CA270.

SANTA CLARA El Camino Real location. 2014 collected \$687,000 with Profits of \$305,000. 5-ops in 1,700 sq.ft. Extend hours and revenues shall increase. To learn more, go to www.PPSsellsDDS.com.

We thrive because of you! Referrals from dentists and their staff directing new advertisers to The Dental Trader is our #1 source of new business. Thank you very much for making the introduction for us! We at The Dental Trader greatly appreciate it!

ARCADIA (4) op computerized G.P. for sale. (3) ops eq't'd 4th with chair and x-ray. Located in a well known, easily accessible, prof. bldg. on a main thoroughfare. Cash/Ins/PPO pts. No HMO and no Denti-Cal. (50+) years of Goodwill. Annual Gross Collect \$300K+ on a (3) day week. (5) - (7) new pts/mos. Seller does no advertising and refers out Perio surgery, diff. O.S., Ortho, and diff. Endo. Excellent growth potential. D&M Practice Sales 818.591.1401.

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Dental Practice for Sale Los Angeles County, CA

Gardena - Busy Intersections

- Located in strip mall nearby anchor stores & businesses.
- High traffic. Great Visibility.
- 4 Operatories, ~2100 sq.ft.

Glendora - SOLD!

- Newly Renovated Starter Office
- Located in large shopping mall
- 3 Eq. Ops + 1 Add'l Plumbed

Long Beach - New Listing!

- Perfect Location for a Starter Practice. Major anchored stores.
- Busy retail center.
- Affordable Rent. ~1,000 sq.ft.
- 3 Eq. Ops + 1 add't plumbed

Long Beach - Gross ~\$510K

- Over 20 years of Goodwill
- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Patient Base

Los Angeles - Gross ~\$400K

- Highly Visible from busy streets.
- Affordable Rent! Cash/PPO
- 3 Eq. Ops plus 2 add't chairs.

Los Angeles - Gross ~\$356K

- Well Known Medical Building Close to Retail/Shopping Center
- 4 Operatories, ~1,397 sq.ft.

Panorama City - Gross ~\$230K

- Busy street. Good Visibility.
- 3 Operatories, ~970 sq.ft.

Santa Monica - Gross ~\$300K

- Seller Retiring.
- 4 Equipped Ops, ~1,397 sq.ft.
- Highly Visible Medical Building

Valencia - Gross ~\$560K

- **Real Estate & Practice for Sale**
- State of the Art Practice
- Increasing Revenue, Cash/PPO
- 6 Operatories, ~2,200 sq.ft.

Dental Practice for Sale Fresno County, California

Coalinga - Freestanding Building

- **Gross ~\$589K** on 3-4 days/wk.
- Busy Main Street.
- Excellent visibility.
- Paperless office.
- 3 Eq. Ops, Approx. 1,200 sq.ft.

Dental Practice for Sale Orange County, California

Anaheim - Mostly Cash/PPO Freestanding Building & Practice for Sale

- Busy street, opens 2days/wk.
- 4 Operatories, ~1,200 sq.ft.

Fullerton - LOW RENT!

- Seller retiring, 20 yrs goodwill.
- In main street, strip mall.
- 2 Eq. Ops + 1 add't plumbed.

Mission Viejo - Gross ~\$1.2 Mill

- Large Shopping Center
- Mostly PPO/Stable Pt Base
- 7 Operatories, ~2,700 sq.ft.

Santa Ana - New Listing!

- Highly Visible Corner Office.
- Busy Street. High traffic
- 2 Eq. Ops + 1 add't plumbed.

Santa Ana - Gross ~\$345K

- Main Street Downtown
- Mostly Dential, ~2,392 sq.ft.
- 5 Eq Ops + 2 Add't Plumbed

Dental Practice for Sale San Diego County, CA

La Jolla - Gross ~\$350K

- Retail Center, digital office.
- Mostly PPO, 2 Equipped Ops.

Dental Practice for Sale San Bernardino County, CA

San Bernardino - Starter Practice

- **Asking \$25K or Best Offer!**
- **1063 North D Street**
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- Private parking in the back.
- 2-3 Equipped Ops/4 Plumbed
- Low Rent! Approx. 1,163 sq.ft.
- No Patient Base.

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- **Practices Gross ~\$906K**
- Both Dental Practices are in Large Retail Centers.
- **Rialto:** ~3,500 sq.ft. 8 Ops
- **Rancho:** ~2,100 sq.ft., 5 Ops.
- **Don't Miss This Opportunity!**

Dental Practice for Sale Northern California

Concord - Gross ~\$125K Practice & Real Estate Available

- Freestanding building
- Mostly Cash/PPO
- Good visibility. ~1,500 sq.ft.
- 2 Eq Ops, 2 Add'l Plumbed

Dublin - Gross ~\$785K

- Prime location. Shopping Center
- Mostly PPO/Cash Patients
- 5 Operatories, ~1,800 sq.ft.

Fremont - Gross ~\$485K

- Busy main streets, ~2,000 sf.
- 4 Eq. Ops + 3 add't plumbed.

Gilroy - Gross ~\$243K

- Large shopping center.
- 3 Eq. Ops + 2 add't plumbed.

Hayward - Gross ~\$438K

- Located in shopping center.
- Mostly Cash/PPO, ~1,800 sf
- 4 Eq Ops + 1 Add't Plumbed

Hayward - LOW RENT!

- Good Street Visibility
- Cash/PPO, ~1,000 sq.ft.
- 2 Eq Ops + 1 Add'l plumbed

Modesto - Gross ~\$830K

- GP located in strip mall.
- Cash/PPO, ~3,200 sq. ft.
- 7 Eq Ops + 1 Add'l plumbed

Salinas - Gross ~\$243K

- Shopping center. Cash/PPO.
- 3 Eq. Ops + 2 add't plumbed.
- Very little competition around.

San Jose - New Listing!

- Strip Center. Busy Street.
- 3 Eq. Ops, Approx. 1,040 sq.ft.
- Close to Freeway 680

San Jose - Asking 15K! Or Best Offer!

- **Starter Practice w/ Patient Base.**
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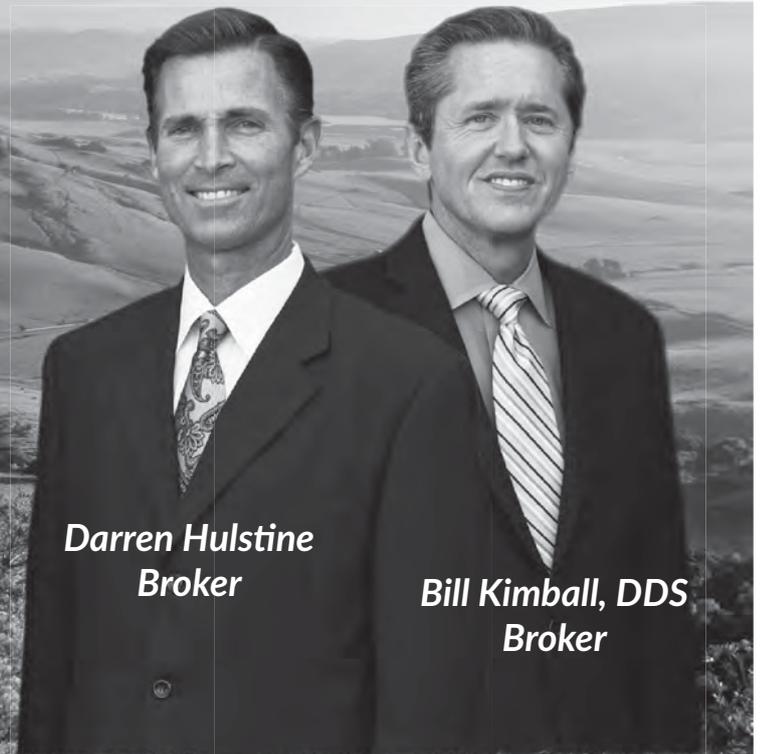
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NORTHERN CALIFORNIA

BAY AREA - Periodontal Practice. This Periodontal practice is in a leased office with 2,120 sq. ft., 6 Ops, Digital X-rays, Pulse Oximeter, Endoscope, Piezosurgery, and Dentrax software. 2014 Gross Receipts \$984K. Open for almost 20 years. #CA167-Thomas Wagner - 916-812-3255.

CASTRO VALLEY - General Dentistry - Practice & Building for sale. Approx. 1,800 sq. ft. with 3 fully equipped operatories, one additional plumbed but not equipped. 2014 Gross Receipts of \$373,000 on four day work week, three days of Hygiene. Stand-alone building on major freeway exit near shopping, restaurants, and other businesses. Owner is retiring after 38 years of practicing in this great community. #CA251 Jim Engel - 925-330-2207.

FOLSOM - General Dentistry - Located in well-designed, 2,420 sq. ft. office with 5 Ops, Shick Digital X-ray **SOLD (not digital), 8 days hygiene/wk, and Carestream/Sofident software.** #CA235-Thomas Wagner - 916-812-3255.

FOLSOM - FACILITY ONLY - Well-designed, modern, fully equipped, 1,200 sq. ft. dental office with 3 Ops, digital x-rays, digital pan, computers & monitors in all ops, high & low speed handpieces, cavitrons, and Statim 5000, Nobel Vision TV, Danserau vacuum, and a new 2.5 hp compressor. Owner is willing to include about 400 HMO patients with the facility sale, if buyer is interested. #CA209-Thomas Wagner - 916-812-3255.

FREMONT - General Dentistry - 6 treatments rooms in 1,760 sq. ft., this well-designed office utilizes Digital X-ray, Panoramic, Laser, and CAD/CAM. 2013 Gross Receipts of \$972,000 with Adj. Net of **SOLD 000 and 6 days of Hygiene per week. Practice started by current owner 40 years ago, 24 years at the present location. Owner willing to work back 2 or more days per week if needed.** #CA225 Jim Engel - 925-330-2207.

GREATER PITTSBURG AREA - PRICE REDUCED by \$122,000 - General Dentistry. Est. for over 35 years, owner retiring. 7 Ops in 2,324 sq. ft. with Dental Mate software, Intra-Oral camera, Pano, and Digital X-rays. 2014 Gross Receipts of \$848K with overhead under 70%. Building to be sold with Practice. #CA108 Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN/LOOMIS - General Dentistry- Beautiful, vaulted ceiling 1,500 sq. ft. facility with 5 Ops (4 equipped). Fully digital, Dentrax G5, radiography with Dexis sensors and Optime plates systems. Well-equipped and highly-maintained office. Greatly organized business. Have it all, live and work in a phenomenal family-oriented community. Seller refers out molar endo, ortho, O.S., and perio. Gross Receipts in 2014 was \$469K. Seller is retiring. #CA239 Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - General Dentistry - Well-designed 3,079 sq. ft. office (shared w/2nd dentist - separate practices) in professional building. 7 ops w/Digital X-ray, Pano, and Datacon software. 2014 Gross Receipts of \$930K w/low overhead. Owner retiring after 35+ years in same location. #CA140- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - General Dentistry - Northern Sacramento Area practice, located in same location for 15 years. 6 Ops in approx. 2,100 sq. **SOLD with Dentrax software, fiber-optics, and X-rays in every op. 2014 combined Gross Receipts of \$1.1M.** #CA237-Thomas Wagner - 916-812-3255.

GREATER SAN JOSE AREA - Periodontal Practice - Receipts for fiscal year ending in Sept. 2014 were \$1.3M. Practice has been the same location for 28 years in a medical-dental complex on a busy thoroughfare. 5 Ops with the potential for 2 more. Equipped with Digital X-rays, Pano, Cone Beam, Laser, and Intra-Oral. Practice averages 35 new patients per month. Owner would like to work back 1-2 days per week. #CA219-Dennis Hoover - 209-605-9039.

MARIN COUNTY - General Dentistry- This rare Mill Valley charmer boasts 2013 Gross Receipts of \$502K on 3 doctor days per week. Established for over 10 years utilizing Dentrax software, Digital X-ray, and Intra-Oral Camera. 3 equipped Ops and 1 additional plumbed in 1,260 sq. ft. Great location on a busy thoroughfare near shopping, schools, and senior retirement center. Owner has another practice outside the area so this is priced to sell in this idyllic family setting. #CA224-Jim Engel - 925-330-2207.

MENDOCINO COAST - General Dentistry - Stand-alone professional building and practice in a medical area on the beautiful Mendocino Coast. 2,376 sq. ft. with 4 equip Ops. Dentrax, Intra-Oral camera, CAD/CAM. 2013 Gross Receipts of \$1.025M every year since 2007 on av. 15 days/mo. 4½ days hygiene, averaging 25 new patients per month. #CA181-Thomas Wagner - 916-812-3255.

MILLBRAE - General Dentistry- Beautiful, professionally designed office boasting 5 fully equipped treatment rooms in approx. 1500 sq. ft. 2014 Gross Revenue of \$670,000 with Eaglesoft PMS, Digital Pan, Digital X-Ray and state of the art equipment. Office fronts busiest street on the Peninsula and offers great exposure for continued growth. Near BART, Cal Train and 10 minutes to SFO. Owner retiring to pursue other interests. #CA262-Jim Engel - 925-330-2207.

MILPITAS - General Dentistry - For IMMEDIATE Sale. Owner recently had a stroke and is unable to return to work. Located on the main thoroughfare in Milpitas. The practice receipts in this 4 operator office have been approximately \$450K per year. Staff will stay. Hygiene patients are being seen and the office remains open and covered by several dentists. Some new equipment purchased last year. #CA272-Dennis Hoover - 209-605-9039.

MILPITAS - General Dentistry- Beautiful, updated office on main street in well-maintained professional building. 5 Ops in 1,650 sq. ft., Pano, Intra-Oral camera, and Laser. 2013 Gross Receipts of \$935K with 7 days of Hygiene. Owner retiring after 35 years in present location, 45 in the community. #CA180-Jim Engel - 925-330-2207.

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NORTH COAST - Endodontic Practice - Humboldt County: Well-established, high performing practice boasts 6 Ops (5 equipped) in 3,300 sq. ft. with Digital X-ray, Microscopes, and EndoVision software. Average age of equipment is 10 years. Very low overhead with excellent referral base. Owner will help buyer with transition period as needed. Owner retiring after 38 years in the community. #CA214-Jim Engel - 925-330-2207.

NORTHERN CALIFORNIA - Periodontal Partnership Opportunity: One of two partners is retiring from a long-est., very successful Perio Practice. 1,500 sq. ft., 6 Ops, and Dentrrix software. Owner financing with acceptable down payment. Sale to new partner is subject to approval by current partner. #CA168-Thomas Wagner - 916-812-3255.

NORTHERN CALIFORNIA - Endodontic Practice: Well-est. satellite endodontic practice with 3 ops (1 additional plumbed) in 1,200 sq. ft.. Two microscopes, Digital. 2014 Gross Receipts \$280K+. #CA158- Thomas Wagner - 916-812-3255.

NORTH SACRAMENTO - General Practice: This PPO practice is in a leased space with less than 1,000 sq. ft. and three operatories. Practice features 2 days of hygiene, digital x-rays, & Easy Dental software. Owner is relocating. #CA266-Thomas Wagner - 916-812-3255.

NORTHEAST OF SACRAMENTO - General Practice: 2,500 sq. ft. office with 7 Ops in seller-owned professional condo. Equipped with intra-oral, digital x-ray, and Eaglesoft software. Practice has been in this location for almost 40 years, 2014 GR of \$1.5M. Seller retiring. #CA268-Thomas Wagner - 916-812-3255.

NORTH OF SACRAMENTO - General Practice: 1,750 sq. ft. leased office in a larger professional office complex with 4 operatories. Intra-oral Camera, Digital X-ray, Imaging System, Pano, Laser, CAD-CAM, and Dentrrix software. 2014 GR of \$1M on 4 day week. Practice has been established at current location for over 20 years. #CA260-Thomas Wagner - 916-812-3255.

NORTH OF SACRAMENTO - General Practice: Practice located in highly-desirable location, office has 1,324 sq. ft. with 4 Ops. Owner worked 39 weeks in 2014. Dentrrix software, pano, 5 days of hygiene per week. Owner retiring. #CA267-Thomas Wagner - 916-812-3255.

OAKLAND - General Dentistry: Piedmont District - Well-established downtown charmer w/ Gross Receipts of \$453K. 3 treatment rooms in shared office to **SOLD** 1,600 sq. ft.. Off-street parking w/5 days of hygiene, 8 new patients per month. Owner retiring after 27 years at this location. #CA217 Jim Engel - 925-330-2207.

PITTSBURG - General Dentistry: Well-est. practice on city's busiest thoroughfare. 3 year avg. Gross Receipts of \$236K w/60% overhead. 5 ops in 1,400 sq. ft. with Pano, Fiber Optics. 12 NP/mo. and very favorable rent. Avg. age of equip. is 15 years. Owner is retiring. #CA133- Jim Engel - 925-330-2207.

PLEASANTON - Facility Only Sale: Former Endo office but also perfect for a GP startup in this high-demand neighborhood. 2 fully equipped Ops, Computers Microscope, 3rd Op plumbed and partially equipped. 975 sq. ft. in a Professional Complex with Perio, Ortho, and GPs. Below market rent and ready to move in. Call for photos and more details on this great location with almost new equipment! #CA195-Jim Engel - 925-330-2207.

SACRAMENTO - General Practice: 2,400 sq. ft. practice in stand-alone professional building with 7 equipped Ops, 1 additional plumbed. Equipped with Digital-Doc Intra-Oral, Schick Digital X-ray, Imaging system, patient education software, Pano, Softdent software with equipment updated within the last 2 years and new flooring installed throughout. 2014 Gross Receipts were \$626K+. Owner retiring. #CA250-Thomas Wagner - 916-812-3255.

SACRAMENTO - General Dentistry Practice and Condominium. 1,300 sq. ft. office in professional building with 4 Ops. Eaglesoft software and fiber optics. 2014 GR of \$650K. Owner retiring. #CA261-Thomas Wagner - 916-812-3255.

SACRAMENTO - General Practice: Leased 1,684 sq. ft. open concept pediatric office in a professional building with 6 equipped stations and 2 additional plumbed. Averaging 16 new patients per month, \$590K GR in 2014. Seller retiring. #CA269-Thomas Wagner - 916-812-3255.

SACRAMENTO - General Practice: Busy PPO practice in well-appointed, well-designed 3,700 sq. ft. office with 8 Ops, new computers in all ops, front desk **SOLD** doctor office, nearly new compressor & vacuum pumps. All patient chairs less than 5 years old. Quality equipment. Practice Outlook software. This is a very nice office and practice. Seller retiring. #CA238-Thomas Wagner - 916-812-3255.

SAN FRANCISCO - General Practice. Located close to Union Square, this has shown steady increase every year. 2014 Gross Receipts were \$822K with low overhead. 4 days of hygiene. Owner moving out of Bay Area. #CA191-Dennis Hoover - 209-605-9039.

SAN FRANCISCO: FINANCIAL DISTRICT - Periodontal Practice and Condo Unit. This four op office in downtown San Francisco has gross receipts of \$714,000 and a net income of \$363,000 in 2014. The seller is also selling his condo unit occupied by his practice. The condo unit has 1,160 sq. feet with a northwest exposure and beautiful view. Excellent opportunity to work and own your own office space in the downtown area of one of the world's most vibrant cities. #CA274 - Dennis Hoover - 209-605-9039.

SANTA MARIA - This Central Coast beauty boasts 42 years in the community, 16 years at current location. 4 Ops in 1,500 sq. ft. Easy Dental software, Dentrrix Digital X-ray, and Intra-oral cameras. 2013 Gross Receipts of \$523K in 180 Dr. days. 5 days of hygiene. Close to hospital, Comm. College, and freeway. Seller owns the suite and is retiring. #CA166- Jim Engel - 925-330-2207.

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SANTA ROSA – This 3 Op office is part of a larger complex, owner selling interest in building. 4 days of hygiene seeing 10-12 patients per day, booked 6 months in advance. 2013 Gross Receipts were \$542K with \$182K Adjusted Net. Practice was started by present owner in 1968, owner is retiring. #CA200-Dennis Hoover - 209-605-9039.

SOLANO COUNTY – General Practice: Leased 1,350 sq. ft. office in office complex with 4 ops, Intra-Oral, Gendex Digital X-ray, Imaging System, Pano, and Dentrix software. 2014 Gross Receipts of \$869K on 30 hour/week. Practice established for 18 years, owner retiring. #CA246-Thomas Wagner - 916-812-3255.

SONOMA – General Practice: Wine County Beauty boasts a professionally designed, stand-alone 2000 sq. ft. building with 4 fully equipped treatment rooms, plenty of light and nearly every dental technology available including Digital X-Rays, Lasers, CAD/CAM & more. 2014 Gross revenue of \$675,000 on a 3 day work week. Practice started over 50 years ago, present owner has practiced for 26 years, 12 years at this location. Owner is relocating out of state and owns the building. #CA270 - Jim Engel - 925-330-2207.

SOUTHERN SACRAMENTO COUNTY – General Practice: Condo office with 1,380 sq. ft. and 4 Ops, equipped with Intra-Oral, Dexis Digital X-ray, Paperless, and Easy Dental software. 2014 Gross Receipts were \$581K, practice established for 18 years, owner retiring. #CA249 -Thomas Wagner - 916-812-3255.

WALNUT CREEK – Prosthodontic Practice with 3 Ops, fully equipped, near a retirement community. Doctor retiring after 28 years in the same location. Practice had over \$530K in Gross Receipts in 2012. #CAM540 - Jim Engel - 925-330-2207.

CENTRAL CALIFORNIA

CENTRAL COAST – General Practice in the Central Coast area. 31 years of goodwill. 6 Ops, 8 days of hyg/week. 2013 Gross Receipts of \$2.3M and Adj. Net of \$840K. Dentrix, Digital, Paperless, Intra-Oral Camera, Laser. #CA208-Kerri McCullough - 949-300-0312.

FRESNO - General – Partnership Interest. Partner in well-est., highly regarded, 5 dentist group in the North Fresno Area is selling his interest. Intra-Oral Camera, Digital Pan, Kodak sensors, SoftDent software. 7,500 active patients. 2013 Partnership Gross Receipts were \$4.7M+. Selling Partner's Net Income 2013 \$368K. #CA196-Dennis Hoover - 209-605-9039.

FRESNO – General Dentistry. This 1,739 sq. ft. office has 4 Ops with 6 days of hyg. Gross Receipts have averaged \$760K per year with low 61% overhead. Gendex X-rays & Scanner, Soft Tissue Laser, Intra-Oral, Digital Pan, and Cerec CAD/CAM. Owner is retiring after 31 years in the same location. #CA202-Dennis Hoover - 209-605-9039.

FRESNO – General Dentistry. 8 year new practice in upscale shopping center, near schools in the Northeast district with last 3 years Gross Revenue averaging \$409,000. 5 treatment rooms 4 equipped in approx. 1,400 sq. ft., all digital with Panoramic and paperless charts utilizing Dentrix software and computers in every treatment room. Priced to sell in this fast growing, upscale neighborhood Seller retiring from private practice #CA243 - Jim Engel - 925-330-2207.

KINGS COUNTY – NEW LISTING – This retiring dentist is in the rural community of Kings County, CA. Practice has been established for 50 years in the area with 4 Operatories, intra-oral camera, Panographic x-ray unit and completely furnished. Gross Receipts for 2014 were \$246K. This would be a great location to relocate or open a second office. #CA265 - Steve Caudill - 951-314-5542.

PASO ROBLES – General Dentistry. Central Coast Wine Country beauty features a modern, professionally designed GP practice on one of the busiest thoroughfares. Digital X-Ray, Softdent Practice Management and 8 computer workstations. 4 fully equipped treatment rooms with 2014 GR of \$573,000 on 192 days per year. 4 days of hygiene per week & 6-7 new patients per month. Owner retiring after 38 years and will assist with transition. This rapidly growing community offers a great opportunity for a new buyer! #CA275 - Jim Engel - 925-330-2207.

PORTERVILLE – General Dentistry with 6 Ops in a 2,600 sq. ft. suite located in a retail center. 2014 Gross Receipts of \$555K. 7 year new equipment, intra-oral camera, Pano, PracticeWeb. #CA223-Steve Caudill - 951-314-5542.

TULARE – General Dentistry. This beautiful 5 operator office is located in a 2,300 sq.ft., highly-visible, free-standing building. In 2014 the practice grossed \$1,746,000 in collections. The doctor offers treatment for sleep apnea, cosmetic dentistry, including full mouth reconstructions, and Invisalign as part of his general dentistry services. There are 10 days of hygiene. Owner moving out of state. Call for information. #CA273-Dennis Hoover - 209-605-9039.

TUOLUMNE COUNTY - General Dentistry Practice & Building. Gross Receipts averaged over \$1M in 2013, 2012, & 2011 with just 59% overhead, and 8 days of hygiene. There are 6 Ops in approx. 2,000 sq. ft., equipment average age is 3-4 years. The building is well-maintained with storage and upscale interior décor. 45 minutes from population centers with 200K+ people. #CA199- Dennis Hoover - 209-605-9039.

SOUTHERN CALIFORNIA

ANAHEIM - General Practice with 4 Ops equipped and an add'l 5 Ops available. SoftDent, Digital, Digital Pan. 2013 GR of \$237K on 3 days/week, central Anaheim location. #CA207-Thinh Tran - 949-533-8308.

ANAHEIM HILLS – NEW LISTING – General Dentistry. 4 Ops, Established 34 years. Dentrix. 6 days of hygiene per week, long-term staff. #CA279 - Kerri McCullough - 949-300-0312.

BALDWIN PARK – General Dentistry - 5 Ops, 4 Equipped in a 1,500 sq. ft. suite. \$276K GR in 2014. Seller is relocating out of state. #CA176-Kerri McCullough - 949-300-0312.

BANNING – General Dentistry - 6 Ops in 1,873 sq. ft. Digital x-rays, EagleSoft, and is paperless. 8 days of hygiene per week. 2014 GR of over \$1.4MM. #CA183-Steve Caudill - 951-314-5542..

BEVERLY HILLS – General Dentist est. for 20 years, moved 2 years ago to a boutique ofc. 2 Ops, 1 equipped. OpenDental, Digital, paperless. 2014 GR \$120K on 3 days/week. FFS & PPO. #CA215-Mario Molina - 323-974-4592.

BEVERLY HILLS – General Dentistry Practice. 5 Ops in 1,500 sq. ft. EagleSoft, Digital, CEREC, ~7 yr. new equipment. 4 days hyg/week. 2014 GR \$1.09M #CA210-Kerri McCullough - 949-300-0312.

CARSON – NEW LISTING – General Dentistry practice. 3 Ops, EagleSoft, paperless, digital, Pano. All equipment is <3 years old. 2014 GR \$143K, room to grow. #CA280 - Kerri McCullough - 949-300-0312.

CYPRESS – General Dentistry. 5 Ops, Est. for 35 years. 7 days of Hyg./week, most specialty work referred. 2014 GR \$948K with \$426K Ad. Net. #CA257 - In Escrow. Kerri McCullough - 949-300-0312.

GREATER LOS ANGELES AREA - Periodontal Practice-5 Ops, Dentrix, Digital X-Rays, Laser, Intra-Oral Camera. Great referral base, 34 Years of Goodwill. #CA173-Kerri McCullough - 949-300-0312.

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HUNTINGTON BEACH – NEW LISTING – General Dentistry. 5 Ops, Est. for 28 years. Digital x-rays, Pano, Laser, Intra-Oral Camera, 12 days of hyg./wk. 2014 GR of \$1.1M+. #CA263-Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – NEW LISTING – General Dentistry Practice. 3 Ops, 2 Equipped. Established 18 years near residential, shopping and freeway. 2014 GR \$396K on 4 days/week. PPO/FFS. #CA277 - Kerri McCullough - 949-300-0312.

INLAND EMPIRE – NEW LISTING – Endodontic Practice – This 4 Op practice features 8 year new equipment, digital x-rays, and Cone Beam CT. 60+ years of goodwill and is near freeway. 2014 GR of \$739K on 4 days/week with low overhead. #CA281- Steve Caudill - 951-314-5542.

INLAND EMPIRE – NEW LISTING – General Dentistry Practice with 7 Ops, Dentrrix, digital, Pano. 30 years of goodwill. 4½ days of hygiene per week. PPO and 2 HMO plans accepted. #CA283 – Kerri McCullough - 949-300-0312.

INLAND EMPIRE – NEW LISTING - General Dentistry Practice with 4 Ops, Intra-Oral Camera, Digital X-rays, and Pano. 2014 Gross Receipts of \$534K and Adjusted Net Income of \$196K. Seller is retiring. #CA285 – Thinh Tran – 949-533-8308.

LOS ANGELES – General Dentistry. 6 Ops, 5 Equipped, est. 50+ years, in current location for 29. SoftDent, Digital, Intra-Oral Camera. 2014 GR \$591K. #CA255- Kerri McCullough - 949-300-0312.

LOS ANGELES – Endodontic Practice. 4 Ops. Est. over 30 years. Easy Dental and a Cone Beam. 2014 GR \$360K on 21 hours per week. #CA259- Kerri McCullough - 949-300-0312.

NORTH ORANGE COUNTY – General Dentistry, 4 Ops, great location, PracticeWorks, Intra-Oral Camera, Digital, est. for 35 years. GR of \$360K in 2014. #CA234- Jaci Hardison - 714-318-4911.

NORTH ORANGE COUNTY – General Dentistry, 7 Ops, 6 Equipped. GR of \$601K with \$244K Adj. Net on 3 days/wk. EagleSoft, Intra-Oral Camera, Digital, and Pano. #CA248 -Kerri McCullough - 949-300-0312.

ORANGE – General Dentistry. 4 Ops, 3 equipped. Practice has been est. for 56 years. PatientBase, Digital, Intra-Oral Camera. GR in 2014 over \$429K. #CA256-Thinh Tran - 949-533-8308.

ORANGE COUNTY – Periodontal Practice near freeway, hospital, and shopping. 6 Ops, 5 Equipped. 2014 GR of \$468K on 4 doctor days per week. Motivated seller. #CA264-Kerri McCullough - 949-300-0312.

PALM DESERT – Prosth/Implant Practice with 6 Ops, 5 Equipped, Dentrrix, Digital, Pano, and Intra-Oral Camera. 20 years of Goodwill. 2014 GR \$805K with \$386K Adj. Net. #CA242 –Thinh Tran - 949-533-8308.

PALM DESERT – General Dentistry practice with 5 Ops, est. for 32 years. 18 NP/mo, 6 days of hyg./wk. 2014 GR of \$842K and \$339K Adj. Net. #CA245 – Kerri McCullough - 949-300-0312.

PASADENA AREA – NEW LISTING – General Dentistry practice with 3 Ops, Dentrrix, Dexis, Laser, and CEREC. Established 50+ years. #CA282 – Kerri McCullough - 949-300-0312.

PICO RIVERA – NEW LISTING - General Dentistry. 6 Ops, est. since 1960. DentiSoft Intra-Oral Camera, Pano. Practice has 4 ½ days/Hyg. per week. 2014 GR \$690K. #CA258-Thinh Tran - 949-533-8308.

SAN BERNARDINO – General Dentistry 4 Ops, 30+ years goodwill, street sign, average GR \$265K the last 3 years, Doctor is retiring. Great location with growth potential. #CA150-Steve Caudill - 951-314-5542.

SANTA ANA – General Dentistry Practice. Est. for 35 years. 6 Ops in 1,750 sq. ft., Dentrrix, Dexis Digital, Intra-Oral camera, Pano, and Laser. 2014 GR of \$1.2MM+. #CA221 - Kerri McCullough - 949-300-0312.

SOUTH BAY, LOS ANGELES – General Dentistry Practice with 4 Ops in a commercial/residential area. 2014 GR of \$1.1M and \$426K Adj. Net #CA218- Kerri McCullough - 949-300-0312.

SOUTH ORANGE COUNTY – Pediatric Dentistry. 4 Ops, 1 year new equipment, OpenDental, Digital X-Rays, and Pano. \$236K GR with room to grow. #CA222-Thinh Tran - 949-533-8308.

SOUTH PASADENA – General Dentistry Practice with 4 Ops, 3 equipped, paperless, digital, Dentrrix, Laser. 37+ years of goodwill, 4 days of hyg./week. 2014 GR of \$856K with \$271K Adj. Net. #CA244- Thinh Tran - 949-533-8308.

UPLAND – General Dentistry. 4 Ops, 3 Equipped, est. 25+ years. Open Dental, Digital X-Rays, Intra-Oral Camera. #CA254- Kerri McCullough - 949-300-0312.

VICTORVILLE – General Dentistry - 3 Ops plus 3 plumbed for expansion, 2,150 sq. ft., SoftDent, 2014 GR of \$273K, Est. 34 years. #CA149-Kerri McCullough - 949-300-0312.

WEST LOS ANGELES – General Dentistry. 4 Ops, newly built-out, high-rise on LA's west side. 50 years of goodwill. FFS, Easy Dental, digital x-rays. 2014 GR of \$651K. #CA226-Kerri McCullough - 949-300-0312.

WEST HOLLYWOOD – PRICE REDUCED General Dentistry – 4 Ops, Prof. Building, 9 years of goodwill, Intra-Oral Camera, Digital, Laser. Equipment avg. age is 5 years old, 2014 GR of \$578K with 221K Adj. Net. #CA212-Kerri McCullough - 949-300-0312.

WHITTIER – NEW LISTING - General Dentistry - 4 Ops, 3 equipped, Dentrrix, Dexis, est. for 50+ years on a main street.. Most specialty work is referred out. 2014 GR \$217K. #CA276-Kerri McCullough - 949-300-0312.

SAN DIEGO

CHULA VISTA - General Dentistry- Est. 50 years ago, seller acquired 35 years ago. 4 Ops, 3½ days of hygiene, Dentrrix Software. \$493K 2013 GR. seller is retiring. #CA109-Russ Okihara - 619-694-7077- PRICE REDUCED!

COLLEGE AREA, SAN DIEGO – Very busy, 6 Op General Practice with room to grow to 9 Ops. PPO, Dentrrix, Digital X-Rays. 2014 GR of \$1.7M. Seller is relocating. #CA231-Russ Okihara - 619-694-7077.

DOWNTOWN SAN DIEGO – Leasehold sale: Modern and Chic downtown office in a prime location. 3 Ops, with room for expansion. #CA232- Russell Okihara - 619-694-7077.

LA JOLLA – NEW LISTING - Quality driven General Practice, 3 Ops, FFS, Delta Premier, PT Hygienist, 2014 Revenues: \$559K, Dentist Retiring. #CA278 - Russell Okihara - 619-694-7077.

NORTH COUNTY COASTAL – General Dentistry. FFS/PPO, 3 Ops, Dentrrix, Digital X-Rays. 2014 GR of \$550K with \$228K Adj. Net. #CA253-Russ Okihara - 619-694-7077.

NORTH COUNTY INLAND – NEW LISTING- Highly-regarded General Dental Practice. FFS/PPO. 6 Ops in a beautiful, free-standing building. Opportunity for property ownership. #CA271-Russ Okihara - 619-694-7077.

SAN DIEGO – 3-Ops, with the dentist utilizing 2-ops. Small, quality FFS, PracticeWorks. Ideal starter or additional boutique location. #CA161 - In Escrow. Russ Okihara - 619-694-7077.

SANTEE – General Dentistry. PPO/FFS office, 6 Ops, retail center with great anchors, Dentrrix and Digital. \$780K GR in 2014. 7 days of hyg./week, and long-term staff. #CA228 - In Escrow. Russ Okihara - 619-694-7077.

SOUTH BAY AREA, SAN DIEGO – PRICE REDUCED - General Dentistry, 3 Ops and 4 days of hyg./week. Dentrrix and Digital Pano, PPO and FFS with 2014 Projected Gross Receipts of \$562K. #CA206-Russ Okihara - 619-694-7077.

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MAUI, HAWAII – General Dentistry- GR of \$636K. 4 Ops, Pano, Laser, 2 1/2 days of hygiene. Don't miss the opportunity to live and work in paradise. #20101 - Russ Okihara - 619-694-7077.

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North Los Angeles County #1097

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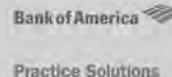
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HN-213 ALTURAS: Close to Oregon Border. FFS practice is 2,200 sf w/ 3ops +1 add'l **\$115k**

HN-280 NORTHEASTERN CA: "Only Practice in Town" 900 sf w/ 2 ops **\$110k**

HN-290 PLACERVILLE: Excellent Merger Op! Embrace the lifestyle and build your success story here! FFS. 1,400 sf w/ 4 ops **\$210k**

HG-448 LAKE TAHOE AREA: Call for Details! Upscale Family Practice. 3400sf w 6 ops **\$725k**

CENTRAL VALLEY

IG-367 MERCED: Newly Remodeled, Paperless. 1,550 sf w/4 ops **REDUCED! \$325k**

IG-470 TRACY: Amazing opportunity. 1300 sf w/ 4 ops **\$280k**

IN-345 MODESTO: Long-standing tradition of quality care. 3016 sf w/ 5ops + 1 add'l. **\$495k**

IN-358 MODESTO: Practice nets over 50%! 1,200 sf, 3 ops+1 add'l. **REDUCED! \$275k**

IN-397 FRESNO/MADERA: "the Perfect Location"! 2,000 sf w/5ops. **NOW ONLY: \$440k**

IN-429 TRACY Facility: "Move-in ready" Hesitate and you might miss out! 2,488 sf, 5 ops **\$245k/RE: \$650k**

IC-468 SAN JOAQUIN VALLEY: High-End Restorative Practice! Don't miss out! 2,500 sf w/ 6ops. **\$425k**

JC-349 FRESNO Facility: Doctor is retiring and is motivated! Step right in and make yours! **Call for Details!**

SPECIALTY PRACTICES

CG-431 FAIRFIELD Perio: Priced to sell! 1400 sf w/ 3 ops. Plumbed for 2 add'l **\$60k**

I-7861 CENTRAL VALLEY Ortho: 2,000 sf, open bay w/ 8 chairs. Fee-for-Service. **\$370k**

I-9461 CENTRAL VALLEY Ortho: 1,650 sf w/5 chairs/ bays & plumbed for 2 add'l **\$180k**

DG-264 SAN JOSE Ortho: \$300-400k in build-outs alone! 1800 sf w/ 5 chairs. **REDUCED! \$195k**

CC-346 SO MARIN CO Perio: 1,142 sf w/ 3 ops. Meticulously maintained! **REDUCED! \$199k**

BN-393 PINOLE Pedo: Streamlined practice, where every child counts themselves lucky to be a patient here! 2,000 sf w/ 5 ops. **\$1.2m**

CG-424 NAPA Prosthodontist: Ready for Experienced, high-end Prosthodontist! One track to collect just under \$1m **\$725k**

CC-405 SOLANO CO. Endo: Endodontic Practice in a vibrant community! 1,250 sf w/ 4 ops. **\$485k**

IC-267 CENTRAL VALLEY Ortho: beautifully landscaped. 1,728 sf w/ 6 chairs/bays + 1 add'l. **\$225k / Real Estate Also Available!**

DC-459 SF PENINSULA (Perio): 50% Partnership Buy In! Call for Details! **\$580k**

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ASK THE BROKER

Is it important to have financing
in place before I begin my
search for a dental practice?

YES, it is a great idea to contact more than one lender and fill out the necessary paperwork to get "pre-approved". The lender will be able to inform you what types of financing products they offer and give you an approximate rate quote. Sometimes the lenders are willing to lock in certain rates for several months, but normally the interest rate also depends on the financial viability of the practice that you are considering purchasing. Most of the interest rate quotes fall within about a half percent. Some banks may offer added benefits, such as reduced checking account charges, separate lines of credit if you need more funds, and lower credit card processing fees. These may be of more value to you than a small percentage difference in a rate quote. It is best to talk to your lender about what services they offer.

Buyers also need to understand that a "pre-approval" is not *really* a "pre-approval". A dental lender's "pre-approval" simply means that the buyer's credit score fits the needs to get a loan. The *real* approval depends on whether or not the practice cash flows to meet the needs of the buyer to pay off their own personal expenses and the payments required to pay off the practice loan. Surprisingly, smaller practices are actually harder to get approved as the cash flow is tighter. Sometimes keeping a part-time associate position is necessary to meet the buyer's cash flow needs. On the other hand, buyers will need to show that they are capable of handling the production level in a large practice. Lenders normally require at least 18 months of associateship experience. Buyers should keep production reports from their current job to show that they can produce the dentistry required for the practice they desire to purchase.

Having "pre-approval" may help you win the battle if you are trying to purchase a practice in a competitive area where multiple offers are expected on a practice. It is also a good idea to have some cash in a savings account prior to filling out the lender's application (even if it is borrowed from family members). Saving a sizable rainy day fund is actually better than paying off your school debt. Lenders expect recent dental graduates to have massive debt, but if you can show that you can save a little money, it will look more impressive to the lenders.

Timothy Giroux, DDS owns Western Practice Sales and is a member of the nationally recognized dental organization, ADS Transitions.

Questions?

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- 6085 **PERIO PRACTICE – SAN FRANCISCO BAY AREA** 2014 grossed \$2 Million. 7 Doctor days per week. Seller can work back. Beautiful 8-Op office.
- 6081 **SANTA CLARA** El Camino Real location. 2014 collected \$687,000. Available Profits of \$305,000. 2-days of Hygiene. 5-ops in 1,700 sq.ft. Extend hours and revenues shall increase.
- 6080 **SAN RAMON** 8+ days of Hygiene per week. \$450,000 invested in 6-Op office. Consistent \$900,000+ per year performer. Attractive transition arrangements available.
- 6079 **BERKELEY'S ALTA BATES MEDICAL VILLAGE** Strong performer on Owner's 24 hour week. 2014 collected \$676,500. Patient foundation anchored by 4-days of Hygiene. Endo and OS referred. Renowned Medical Village has regional draw.
- 6077 **PERIO PRACTICE – SAN FRANCISCO'S NORTH BAY** Highly regarded and located in desirable family area. On 3.5 day week, revenues were \$1 Million in 2014 with profits of \$400,000. Collections for first 6-months of 2015 topped \$550,000. Beautiful facility with 4-Ops.
- 6075 **MONTEREY BAY AREA** Digital, paperless and well positioned for future. 2014 collected \$1.47 Million with Profits of \$690,000. 7+ days of Hygiene. First Quarter of 2015 collected \$449,000. Extremely unique opportunity.
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