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**FOR SALE** antique electric pedo dental chair for showroom or collection original. Call 626-330-6655 or 951-712-9273 Dr. Blanco.

**CEREC 3D FOR SALE** Acquisition & Milling Units. Lots of accessories including blocs. In Great Condition. Asking \$60,000 OBO. Corona. Only Serious Buyers. Email: webuser1062@yahoo.com.

SANTA BARBARA CITY AREA GENERAL DENTIST WANTED. 1-3 days/wk (4-6 hrs/day), short/long term? CALL 805-965-8141 M-F 10-6 POSSIBLE BUY-IN.

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**LOOKING TO BUY A POTENTIAL PRACTICE** with good collection and good pt. base prefered with building, contact Dr Samuel 310 430 4114.

SEPTEMSBER 2008





Paul Maimone Broker/Owner

#### FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2007 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. PRICE **REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!** 

#### **KERN COUNTY**

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/xray, 5th is plumbed not eqt'd. Retail location. Excell. exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collect. \$350K/yr. BACK ON MARKET.

BAKERSFIELD SUBURB #1 - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

BAKERSFIELD SUBURB #2 - South Bakersfield small town location. (3) op computerized G.P. on a main St. w exposure/visibility. Digital x-rays & intra oral camera. Limited competition. Cash/Ins/PPO/HMO/Denti-Cal pt. base. Cap checks \$4,000/mos. Annual Gross Collect \$360K on a (4) day week.

BAKERSFIELD #20 - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/ yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring.

BAKERSFIELD #21 - (10) op computerized G.P. & free stand bldg. (3) ops fully eqt'd, (3) ops partially eqt'd and (4) ops plumbed not eqt'd. Located on a main St. with excell exposure/visibility & signage. Annual Gross Collect \$500K+ on an easy (4) day wk. (3) days of hygiene booked 6+ mos out. Cash/ Ins/PPO & small % of Denti-Cal. Fully eqt'd "removable" dental lab w f.t. tech. Seller retiring but will assist w the transition.

SOUTHERN KERN COUNTY - Smaller town w limited competition. (6) op comuterized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. In a free stand single story prof. bldg. with excell exposure/visibility & signage. Low overhead/high net income. "Be a Big Fish in a Small Pond".

#### LOS ANGELES COUNTY

ANTELOPE VALLEY #2 - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/ HMO/Denti-Cal patient base. 2007 gross collections \$339K+. PENDING

BALDWIN PARK - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. 2008 gross collect. projected at approx. \$300K. Sale includes account receivables for cash flow. FENDING

GLENDALE - (4) op computerized G.P. (2) ops eqt'd, (2) plumbed not eqt'd. Free standing bldg location with exposure and visibility. Cash/Ins/PPO/Denti-Cal pts base. Annual Gross collect. approx \$140K p.t.

HAWTHORNE - (4) op computerized G.P. in a strip ctr. Exposure/Visibility & Signage. Cash/Ins/PPO/Denti-Cal pt base. Digital x-rays and intra oral camera. 20-25 new pts/mos. Collect approx \$300K/yr.

**INGLEWOOD** - (3) op computerized G.P. in a medical/dental bldg. Only DDS in bldg. Cash/Ins/PPO/HMO patient base. \$3K-\$4K/mos in Cap checks. Annual gross collections \$250K-\$300K on 2-3days/wk. Digital x-rays.

LOS ANGELES - (5) op computerized G.P. and free standing bldg. for sale. (3) ops of new eqt. and (2) ops of older eqt. Cash/Ins/PPO/HMO patient base. Annual Gross Collections approx. \$300K. SOLD

PASADENA - (8) op computerized G.P. and free standing bldg. for sale. Cash/Ins/ PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. PENDING

VALENCIA - 1,200+ sq ft (3) op fully eqt'd Turnkey in a smaller shop ctr. Excellent exposure/visibility. Adec eqt. Also eqt'd with an intra oral camera system, (2) x-rays, & a pano. Expandable to (4) ops.

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#### **RIVERSIDE COUNTY**

HEMET - (5) op computerized G.P. (4) ops eqt'd, fifth op plumbed not eqt'd. Cash/Ins/PPO pts. Located in a strip ctr w good visibility. Digital x-rays & Easy Dental s/w. 2007 Gross Collect \$380K on three days/wk. SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

#### **ORANGE COUNTY**

**IRVINE** - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not etq'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr. SOLD

#### SANTA BARBARA COUNTY

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

SANTA MARIA - (4) op computerized G.P. (2) ops eqt'd w newer A-dec eqt, & (2) add plumbed ops. Drop dead gorgeous. Located in a free stand bldg. Dentrix s/w, Digital X-Ray & Intra Oral camera, Pano, (2) Cassette Autoclaves & (2) mobile air abrasion units. Gr. Collect \$300K+/yr on an easy (3) day wk. Cash/Ins/PPO pts. Seller retiring.

#### SAN BERNARDINO COUNTY

SOLD OUT - Room for your San Bernardino Cty listing available.

#### SAN DIEGO COUNTY

LA MESA #3 - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/ PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. NEW POWAY - (3) op computerized G.P. in a freestand bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, etc. SOLD

#### SAN LUIS OBISPO COUNTY

**CENTRAL COAST BEACH TOWN** - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside potential. Seller retiring.

SAN LUIS OBISPO - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr.

#### VENTURA COUNTY

THOUSAND OAKS #2 - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerec, intra oral camera, Dentrix s/w, and new chairs. 2007 Gross Collections \$700K+. BACK ON THE MARKET

**VENTURA** - Computerized G.P. (2) ops + x-ray rm. Cash/Ins/PPO pt. base. Annual Gross Collect. \$175K on 2-2 1/2 days/wk. REDUCED.

#### **TULARE COUNTY**

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Annual Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

#### NORTHERN CA \*\*\*NEW\*\*\*

LODI - (3) op G.P. 2008 Projected Gross Collect \$375K. PETALUMA - (2) op G.P. 2008 Projected Gross Collect \$450K. STOCKTON - (7) op G.P. 2008 Projected Gross Collect \$1.42M.

#### See additional Ad on page 28 for more details!

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**SANTA BARBARA PRACTICE FOR SALE** \$350K gross (last 5 years), net \$200K, no dentical, no HMO's, cell 805-403-1216.

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**HEMET** (5) op computerized G.P. for sale. (4) ops eqt'd, 5th plumbed. Cash/Ins/PPO pts. In a strip ctr w good signage /visibility. Digital x-rays & Easy Dental s/w. 2007 Gross Collect \$380K on three days/wk. Seller moving. D&M Practice Sales 818.591.1401.

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**PRACTICE FOR SALE** NEW! D-647 SAN JOSE – GP, 1075 sf w/2 ops/plumbed for 3 add'l ops. \$120k. Timothy G. Giroux, DDS/Broker 800.641.4179.

**RED BLUFF** For Sale - General Dentistry.Practice in freestanding building bluff over looking Sac River. 8 ops.10 days hygiene Seller practiced Red Bluff 36 years. 2006 collections \$1Million adjusted net\$336K.Bldg also for sale 100% financing available. Owner retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

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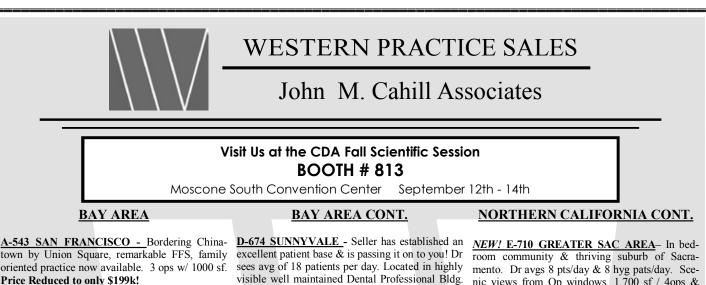
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F-589 EUREKA - FFS GP, est. 25 yrs, 1600+ sf, 4 ops, phenomenal visibility on busy corner! Warm, unique reception. Real Estate also available for \$325k. Practice reduced to only \$320k

F-640 EUREKA - 1500 sf, 3 ops in this beautiful GP situated among the Giant Redwoods of Humboldt Bay. LONG ESTABLISHED practice in ground floor suite. \$160k

F-648 EUREKA - Nearly 40 yrs of goodwill. GP in well maintained Dental Prof Bldg. 1100 sf 3 fully equipped ops. \$265k

G-456 YUBA CITY — GP. Approx gross \$400k. FFS retiring, 4 ops. Seller owns building. \$200k

G-658 YUBA CITY - GP in growing Yuba City Community! 4 ops, 1500 sf office remodeled in the past few years. Located in upscale professional neighborhood. Seller Retiring and passing along over 30 years of goodwill to you! \$425k

G-664 PARADISE/CHICO AREA - GP, FFS in charming community. Highly esteemed, well respected family oriented practice. Contemporary cosmetics & full mouth and general dentistry. Over 25 years of goodwill. This 4 ops practice has gross receipts in excess of \$690k annually. IN-**CLUDES A CEREC 3 MACHINE at \$425k** 

#### **CENTRAL VALLEY**

H-634 WEST OF RENO—GP on Feather River in Plumas Co surrounded by natural beauty. 1500 sf / 4 ops, continued growth, excellent location, and a lease below market value. Offered at \$250k H-668 NORTHEASTERN CA- GP with over 30 yrs goodwill. 4 ops in spacious 1600sf office. On major thoroughfare on way to hospital & college. 2007 gr rcpts exceed \$650k Priced to sell at \$395k NEW! H-709 Chester/Almanor -Wilderness of Plumas & Lassen Counties in well established rural neighborhood. 1,680 sf/5 ops . Real Estate also available. \$225k

I-586 MERCED - Revitalized area w/ easy access to foothills, major cities & the coast! GP offers ~1450 sf & 4 ops in newer Professional neighborhood. Offered at \$195k





Jon B. Noble, MBA





Mona Chang, DDS

John M. Cahill, MBA

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#### **CENTRAL VALLEY CONT**

I-6121 TRACY - FACILITY - High growth area, AZ-584 EASTERN AZ - GP near busy Post near Mountainhouse. State of the Art facility, Office, ~ 1,300sf, 3 op office. Real Estate also completely paperless. Near West Valley Mall and available! Practice offered at \$350k I-205. Prof. Bldg w/plentiful parking. 1600 sf & 3 ops. Also plumbed for 3 add'l. \$600k

60% FFS/40% Pvt Pay. Near Merced Mall in highly visible location. Call Now! \$680k

LOOK! I-662 MERCED - Quality GP with 4 ops in spacious 1360 sf office. Over 30 new pats to sell at \$375k. Call for Info!! mo in this expertly located, attractive Prof Bldg. Grs Rcpts over \$845k in 2007 \$525k

NEW! 1-684 TURLOCK - GP & Cosmetic/Full Mouth Reconstruction, Implants, and Family Relationships. Near Sierras and SF Bay Area. Stable D-5271 SF EAST BAY-ENDO, 1270 sf, 4 op patient base, seasoned staff, strong marketing and office. Stable patient base. Well respected. Buildmanagement capabilities. 1700sf, 4 ops SPEC- ing & Condo also available for purchase. Practice TACULAR DÉCOR. \$675k

locations in town! 1700sf, 7 ops. Avgs 14 patients spected, modern curb appeal, 1800sf, 5 ops w/ and 11 Hygiene patients per day! Practice was plumbing for 1 add'l op. Offered at \$345k recently remodeled. Highly attractive free standing E-6311 CARMICHAEL - ORTHO - 35 yrs building. Mostly Adec Equipment. \$500k

NEW! 1-701 STOCKTON - Well Established & bay with 1100 sf office \$125k fully equipped w/ modern equipment. GP located K-653 GARDEN GROVE-ORTHO - single in popular retail center. 1200+ sf, 4 ops. \$350k

NEW! J-687 BAKERSFIELD - Stable Patient chairs in open bay. 2 private ops. \$285k Base & Seasoned Staff. SPACIOUS 3,600 sf of-fice with 6 ops. Practice Offered at \$350k—Real PROSTHODONTICS - 1400 sf with 2 ops & Estate also available for purchase separately

SF and L.A in beautiful, vibrant coastal college beautiful office. Offered at \$310k community, this well established 2000 sf 4 op <u>NEW!</u> I-6791 MERCED - Limited to Restoralimited practice to Pedo offers room to grow Gross-High Net. Call for more info \$700k and expand. \$275k

#### SOUTHERN CALIFORNIA

K-663 RAMONA - Seller Retiring from this GP Offered at \$390k practice and passing along over 18 years of goodwill to you! 2 ops in 1260 sf office. \$275k K-673 HAWTHORNE- On one of the busiest, major thoroughfares. Desirable neighborhood. 1,500 sf & 4 ops Call for details \$150k

ARIZONA

AZ-667 PHOENIX - Located in affluent Ahwatukee area, this GP with 2 ops and 1900 sf is **<u>I-625</u>** <u>MERCED -</u> Million Dollar Practice for \$680k. 2100 sf, 6 ops. Ready to go paperless. street with outdoor views from all ops. Tastefully decorated, clean . \$310k

> <u>NEW! AZ-702 GILBERT -</u> Brand New Listing in Gilbert. This is a MUST SEE practice. Priced

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offered at \$275k

<u>NEW!</u> I-685 TURLOCK - One of the BEST LV-622 HENDERSON - PEDO - FFS, well re-

goodwill, 20-30 patients per day in 4 chair open

story professional bldg. Desirable area. 2200 sf 4

plumbed for add'l. One of the most prestigious J-638 SAN LUIS OBISPO - Located between areas in Santa Rosa. Very mature landscape and

practice awaits your talent & skill. GP who tion & TMJ Disorder - 20 yrs goodwill, FFS. High

#### NEW! C-6821 SOLANO COUNTY-

**PROSTHODONTICS** - Personalized dental treatment in warm caring environment. 1040 sf with 3 fully equipped ops. Call for more info.

#### NEW! C-703 FAIRFIELD/VACAVILLE -

ORTHO - "Clean, Efficient, and Quality" describe this practice. PRIME LOCATION w/ exc signage on major thoroughfare. 1000+ sf & 3 chairs in open bay. Call for details \$340k

LV-565 LAS VEGAS - Practice dentistry in this nice professional bldg. offering 3200 sf w/8 ops in growing Rainbow/Sahara Area. Great Area w/ lots of potential. REDUCED TO ONLY \$400k

NEVADA

LV-676 FACILITY—LAS VEGAS - Seller relocating-leaving behind all equipment and leasehold improvements! Beautiful, spacious 1900 sf office-5 ops + 1 add'l op. Would cost twice as much to duplicate. Offered at \$150k

LV-677 LAS VEGAS - Remarkable practice is ready to move in! Popular retail shopping center at busy intersection. 1680 sf office consists of 5 ops w/plumbing for 1 add'1 op. \$550k

R-681 CARSON CITY -Near Beautiful Lake Tahoe & Reno. Doctor avgs 16 patients w/ 9 Hygiene patients per day, providing 4 days of hygiene per week. 2,000 sf & 8 fully equipped ops \$550k

NEW! LV-688 HENDERSON - READY TO MOVE IN. Located near the intersection of North Pecos and Windmill in a mixed Residential & Commercial Neighborhood. This practice offers 2 fully equipped ops and is plumbed for 3 additional. REDUCED TO ONLY \$55k

NEW! LV-693 LAS VEGAS - Just Opened, State of the Art GP with gorgeous build outs, 5 fully equipped ops, on highly visible corner location near Eastern & Flamingo. Over 1800 sq ft. \$275k

NEW! LV-694 LAS VEGAS - Well established, large GP with nearly 2200 sf & 6 ops. Gross Receipts average over \$960k annually over the past 3 yrs. Equipment less than 5 years old. Office was recently painted and carpeted. \$585k

<u>NEW!</u> LV-696E Facility Las Vegas - Seller relocating- leaving all equipment & improvements. All the bells and whistles! Centrally located w/ desirable business amenities. 2,600 sf, 6 fully equipped ops. Full Price: \$300k

NEW! LV-696T Las Vegas -Live and Practice where all the action is! Busy intersection, major thoroughfare, desirable neighborhood w/ major retail commercial businesses as anchors! Exc visibility/signage and accessibility. 2,000 sf, 5 fully equipped ops Full Price: \$530k

NEW! LV-705 LAS VEGAS - Focusing on Restorative, Endo & Prosthetics. Dr avgs 10-12 pats/ day. 2-story Prof Bldg - Major Intersection. 3,000 sf/7 ops. \$250k

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Dr. Steve Rizer (805) 405-6568 S. Calif.

#### NORTHERN AND CENTRAL CALIFORNIA (Con't)

**PORTERVILLE:** - For Sale - General Dentistry Practice and building available. Practice was established in 1997. There are nine equipped operatories in 4,000 sq. ft. Patients base is mainly made up of Medi-Cal patients. 2007 collections were \$1,396,000 with and adjusted net income of \$605,000. There are 4 days of hygiene seeing 15 patients per day. Owner is moving out of area. Picture of the building are available with the appraisal.

RED BLUFF: - For Sale - General Dentistry Practice. This practice is located in a freestanding building on a bluff over looking the Sacramento River. There are 8 ops. With 10 days of hygiene. Seller has practiced in Red Bluff for 36 years. 2007 collections were \$1,250,000. Bldg is also for sale with 100% financing available. Owner is retiring.

REDDING: For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2007 Gross Receipts \$615K. Owner doctor to retire. Owner started practice in 1963.

REDDING: For Sale -General-This practice is located on the Sacramento River in Redding. 2007 Gross Receipts were 1 million with \$315K adjusted net income. There are five operatories in this 2,500 sq. ft. building. The practice reports 1,731 active patients and 14 new patients per month with 8 days of hygiene per month. The practice features Dentrix software, digital X-ray and digital Panolypse. Pictures are available. Doctor is retiring.

**ROCKLIN:** For Sale- General Dentistry Practice. 2007 **Courses of Weilson** Million, adjusted net income of \$412K with 65% overhead. Established practice with 8 her and courses, 3,500 sq ft, 7 equipped operatories, Dentrix software.

**ROSEVILLE:** - For Sale- Prosthodontic Office. The practice collections for 2006 were \$1,133,221.00 with adjusted net income of \$432K. There are 16 new patients per month **Collection** and **Coll** 

**SAN JOSE:** - For Sale- General Dentistry Practice Practice located in a very desirable area of San Jose and has oper-ated in its present location for 27 years. The office has recently by prendeced and decorated. 2007 Collections \$1,280,000 with adjusted net income of \$494K, 61% overheat, E400 sq. ft. (leased) 5 equipped ops, laser, intra-oral camera, and Pano. 9 days of hygiene/wk. Owner doctor to retire.

SCOTTS VALLEY/SANTA CRUZ: - For Sale- Owner Dentist deceased May'08. General Dentistry Practice located in a highly affluent, stable, and desirable location. 2007 Constructions \$781K with adjusted net income of \$313K, 59% over-head. Practice located in its present location for the pass to years. Seven-hygiene days/week. Denrix Software Intra-Oral camera, 4 ops in 1,400 sq. ft. office space. Staff will stay.

**TULARE:** - For Sale - General Dentistry Practice and building available. This 4 operatory office is located in approx. 1,650 sq. ft. free standing dental building. Approx. 70% of the patient base is Medi-Cal. 2006 collections were \$541K. Easy Dental Software and Intra-Oral Camera. Pictures of office building available with appraisal.

**VISALIA:** - For Sale- General Dantistry Practice and Building available: This beautifully laid out and decorated office was opened in August of 2006 and already has 1592 active patients. There are no cap or Medi-Cal patients. There are 6 treatment rooms with new equipment, digital x-rays, intraoral camera and Easy Dental Software. 2007 Gross Receipts were \$698K. Seller must move out of area for personal reasons. Pictures of the building and the interior rooms are available with the appraisal.

#### **SOUTHERN CALIFORNIA**

CAMARILLO: - For Sale - General Dentistry Practice. Great living in upscale coastal community. The practice is located in a professional complex near a hospital. Annual receipts have increased each year with 2008 projected at \$500K. Office involves 1,495 sq. ft. (leased) that is professionally decorated. There are 3 fully equipped ops with room to expand. Digital X-rays, Panorex & Intraoral Camera. Practice averages 12 new patients per month. Owner to retire.

**GOLETA/SANTA BARBARA:** For Sale: General Dentistry Protecting quality area. Practice has been located in its present location for the past 37 years. The office or an **P** act sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjust the income of \$164K. Owner retiring.

**PASADENA:** - For Sale- General Dentistry Practice. 2007 Collections \$516K with an adjusted net income of \$162K. Office located in affluent location with renewable lease in 1,100 sq ft. Office is equipped with 3 operatories, Panorex, and has 5 hygiene days. Practice located in a new location with all new leasehold improvements. Office is located near previous site. Office in previous location 41 years. Owner to retire.

**RIDGECREST:** For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week scheepee here are 6 ops in this 4000 sq. ft. **building that is also for** sale. There are 5 days of hygiene. Owner is retiring.

SHERMAN OAKS: For Sale - General Dentistry Practice. High end facility fully equipped with intraoral camera, Panorex, 8 ops., Practice Works software. Non amalgam philosophy, currently open 5 days a week. 2007 Gross Receipts \$896K. Building also for SALE- 3,000 sq. ft. Practice has been in its current location for the past 5 years. Owner doctor to retire.

TARZANA: For Sale - General Dentistry Practice. This seven operatory practice is located in an office space of 2000 sq. ft. The 2006 gross receipts were \$626K with an adjusted net income (profit) of \$264K. There are 4 days of hygiene. Owner is selling to spend more time with her family as a full time mom. The practice is an excellent opportunity as it is but has the potnetial due to its size to add additional partners or associates in the future.

VENTURA: - For Sale - General Dentistry Practice. 2007 Gross Receipts \$902,005. Located in large shopping center. Office space is 1.350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

**YORBA LINDA:** - For Sale General Dentistry Practice, 2005 GDINGpts \$773K with adjusted net income of \$287K only 62% overhead. 2000 sq ft with 5 equipped reathen rooms, Dentrix software, laser, intra-oral camera, and pano. Entire staff certified in Invitation tire staff certified in Invisalign.

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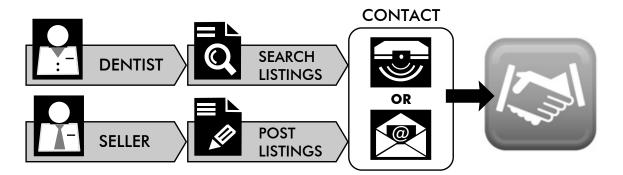
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6

### **FEATURED DENTAL PRACTICES FOR SEPTEMBER, 2008**



**STOCKTON** - *WOW!* \$24K/mos CAP CHECK!! (7) op computerized G.P. (3) ops eqt'd <u>w</u> new Belmont eqt & (4) additional ops eqt'd <u>w</u> (4) year old eqt. In a two story prof. bldg. Cash/Ins/PPO & HMO pts. Cap check approx. \$24K/mos & No Denti-Cal! Easy Dental software. 2007 Gross Collect \$1.30M. 2008 Projected Gross Collect \$1.42M. Absentee owner.



**LODI** - (4) op computerized G.P. (3) ops eqt'd <u>w</u> new Belmont eqt & 4th op plumbed not eqt'd. Free stand bldg on a main street <u>w</u> exposure/visibility & signage. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collections \$309K+. 2008 Projected Gross Collect \$375K+. Absentee owner. Will produce/net more <u>w</u> owner/operator.



**LA MESA #3** - (5) op computerized G.P. (4) ops eqt'd <u>w</u> newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. Absentee owner. Will produce & net more with owner/operator.

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**PETALUMA** - Newly opened in late 2006 and growing like a weed! (2) op computerized G.P. eqt'd <u>w</u> new Belmont eqt. In a one story prof. bldg. Cash/Ins/PPO & HMO pts. Also has a (700) member Smile Saver Contract. No Denti-Cal. Cap check approx. \$3K/mos. Easy Dental software. 2007 Gross Collect \$225K. 2008 Projected Gross Collect \$450K. Absentee owner. Will produce/net more with owner/operator.

#### **NEW CENTRAL CA LISTINGS:**

**BAKERSFIELD #20** - (3) op computerized G.P. & a duplex bldg. Annual Gross Collect \$450K-\$500K.

**<u>BAKERSFIELD</u> #21** - (10) op computerized G.P. & a free stand bldg. Annual Gross Collect. \$500K+. **INEW** 

**BAKERSFIELD** SUBURB #1 - (3) op computerized G.P. & a free stand bldg. in a smaller town <u>w</u> limited competition. Annual Gross Collect. \$350K - \$400K.

**BAKERSFIELD SUBURB #2** - (3) op computerized G.P. in a smaller town <u>w</u> limited compet. Annual Gross Collect. \$360K+. **NEW SOUTHERN KERN COUNTY** - (6) op computerized G.P. in a smaller town <u>w</u> limited competition. Annual Gross Collect. \$850K - \$950K.

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**PRACTICE FOR SALE** I-625 Merced – Million Dollar Practice for \$680k, 2100 sf, 6 ops. Near Merced Mall – Highly Visible Location Timothy G. Giroux, DDS/Broker 800.641.4179.

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**TULARE COUNTY** 4 ops digital x-ray, 8000 charts, collected 500k in 2007will let go for 180k Call k.j. 559-287-7887.

**USED EQUIPMENT** patient chairs, stools, x-ray units, Acucam, Air Techniques film developer, curing lights etc. Monterey, CA 831-758-1863, mlindlydds@sbcglobal.net.

**DINUBA TULARE COUNTY** 4 ops digital xray 8000 charts, 500k in 2007. (40% ins 10% cash 50% other). Call Dr. kj 559-287-7887.

**BAY AREA DENTAL OFFICE** For Sale in downtown San Leandro. 1300sqf (4)ops (1) equipped. New remodel, low rent, excellent for starters. \$85K OBO. Contact (510)851-1290 or email sah25@yahoo.com.

**0LDER PC-1000** Pan/Ceth X-ray machine, W/brand new TUBEHEAD. \$7000 OBO. Please call Jason @ 714-520-9100 x231.

**DENTAL PRACTICE FOR SALE** in Fresno. Priced to sell. For details email at teeth1954@yahoo.com.

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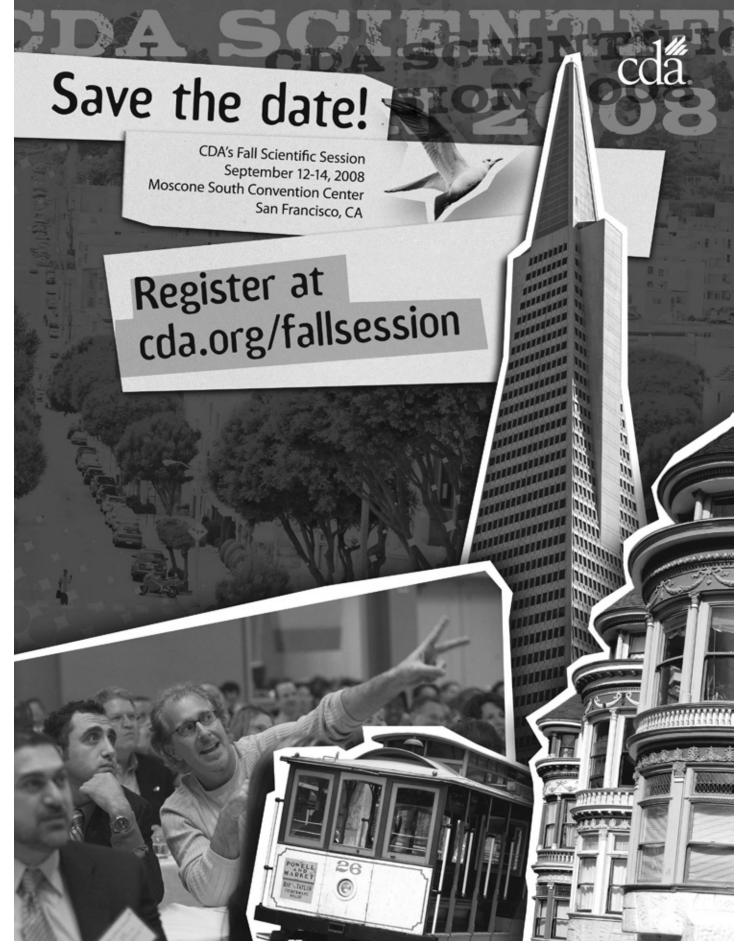
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# 5938 SOUTHERN HUMBOLDT COUNTY – REDWAY

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# 5946 SIERRA FOOTHILLS HIGHWAY 49 - MINUTES FROM JACKSON

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\$90,000 acquires a great country practice which has averaged \$365,000+ in collections each of the last 2-years. Seller purposely works 3-day week. 2-days of Hygiene. 80% Private Pay. Best location and attractive 4-Op building. Go to www. PPSsellsDDS.com and view under CURRENT LISTINGS.

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# 5951 SOUTH SACRAMENTO - ADJACENT TO ELK GROVE

\$85,000 acquires high visibility shopping center practice which is deliberately underperforming. Collected \$225,000 for 12-months ended 5/31/08 with \$100,000+ in work referred out. All that is required is time & attention. 3-ops, 4th available. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

#### 5952 CENTRAL CONTRA COSTA COUNTY MANAGED CARE

This practice collected \$792,000 in 2007. Excellent upside here and enjoys a great location. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

**5953 BERKELEY'S ALTA BATES MEDICAL VILLAGE** Long established practice enjoys a well-designed 5-op facility. Strong Hygiene Department. Practice gets parttime attention of Owner yet collected \$480,000 in 2007. Great opportunity to practice in very desirable area. Go to www. PPSsellsDDS.com and view under CURRENT LISTINGS.

#### **5954 NORTH SACRAMENTO**

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