

THE Dental Trader

FREE ADS FOR DENTISTS & STAFF!

VOL. 9 NO. 10 • OCTOBER '12
So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

Buy, Sell or Trade all things Dental

Time to Go Digital

Call EZ2000 for your free in-office Demo: 800-273-5033



- * EZ 2000 ***
1. Rated #1 by the ADA
 2. Rated A+ by the BBB
 3. In Business for 28 yrs
 4. Thousands of References

Video Demo @
www.ez2000digital.com

Complete Digital System @ Half Price

Includes Everything you need for The Digital Exam Room: Hi-Quality Diagnosable Digital X-ray Sensor, Imaging Software, Intra-Oral Camera, Dell i3 Computer & Monitor, Mobile Cart, EZ 2000 Billing Software, Perio Charting, In-office Training, Onsite Installation, Technical Support.

only **\$7,795** Reg: \$15,590.00

[Additional Exam Rooms only \$1,750]



Dell Computer, Monitor & Cart



EVA Digital X-ray Sensor & Software



Intra-Oral Camera



XDR Superior Quality System

Hi-End digital x-ray sensor
Rounded corners and edges
Waterproof - Sterilizable
Superior Imaging Software
Contrast & Spatial Resolutions
* CALL FOR PRICING *
Surprisingly Affordable



- Lease to buy @ \$180/mo.
- 60 month term
- No Money Down
- No Payment for 90 Days
- One Dollar buyout

**Come See Us at
ADA - San Fran
@ Imageworks
Booth #2314**

EZ 2000 #1 Rated Dental Software Highlights:

Fully Digital Imaging, Eclaims w/attachments, Perio Charting, Chair-side Chart Notes, Prescriptions, Credit Card Processing; Interface with automated cloud based patient communication system utilizing text messaging and eMail for appointment confirmations, reminders, patient care, referrals, eCards, marketing, monitoring overdue patients and more! Obtain patient benefits in seconds with optional integrated Benefit Service by Trojan Professional Services.

Also available: Panoura 18s 3-in-1 Digital Panoramic X-ray
Add Ceph & 3D anytime
\$32,995 or lease to buy at \$760 for 60 mo. with \$1 buyout.



ADA rating based on online software survey in particular pricing category.



This could be the most
important
decision
 of your career.

Are you sure
 you hired the best legal
 counsel to protect you?

"Best return on investment ever!"

Dr. Moni Mosharaf, Orange, Anaheim and Aliso Viejo, California

We have represented more dentists in buying and selling
 their practices than any other law firm in the country.

Practice Acquisitions/Sales • Partnerships • Business Transactions
 Lease Negotiations • Estate Planning

WOOD & DELGADO
 ATTORNEYS AT LAW

The Authority In Dental Law

800.499.1474
 800.511.2138 Fax
www.DentalAttorneys.com
 Represented over 4,000 dentists

Wood & Delgado
 Patrick J. Wood
 Jason P. Wood
 Attorneys at Law

LOOK ONLINE FOR UPCOMING SEMINARS IN YOUR NEIGHBORHOOD!

Wells Fargo Practice Finance

WELLS
FARGO**Is it time to put your practice plans in motion?**

Whether you plan to purchase new equipment or build a new facility, Wells Fargo Practice Finance is here to help you succeed with customized financing and expert support.

- Customized practice financing to help acquire, start or expand your practice
- Competitive fixed rates with preferred pricing for ADA® members
- Complimentary Practice Success Program enrollment including expert project support, free business planning resources and personalized practice support

Let's talk about how we can help you. Contact us for a complimentary consultation and ask for your free Practice Success Planner.

Bob Affleck

1-888-220-7321

Sina Mansouri

1-855-544-0245

Sandy Vargas

1-855-405-2107

Visit us at
ADA booth 1204

Or visit us at wellsfargo.com/dentaltrader

ADA**Business Resources™**

Connecting dentists with business solutions

ADA® is a registered trademark of the American Dental Association. ADA Business Resources™ is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

All practice financing is subject to credit approval.

© 2012 Wells Fargo Bank, N.A. All rights reserved.

Wells Fargo Practice Finance is a division of Wells Fargo Bank, N.A.

Together we'll go far



Assorted cavitron tips for sell. name brands. great working condition. 310-4531484.

Orthodontist Temecula 2 days/month. Salary Neg. Call 714-914-8252.

Dental Lab Available On Top of My Dental Office! Call for Detail! (818) 345-9803.

kids papoose board+head strap, size reg 6-12 yrs, never used call 408-871-0877.

Office for rent in Fullerton. 3 ops room for 4th. Call 562 440 8456.

FOR SALE 2 horse Power vacume, like new; \$700 please call, 310-922-5565.

Sirona Sirolaser Never Used, Asking \$5300.OBO Scott (714)529-1311.

Dental office for sale in Elk Grove,CA Tel.(916)761-5595.

Dental Hygienist for Mondays. Temecula Office. Call 714-914-8252.

Acucam intraoral camera for \$400. Great deal! Please email me at njydds620@yhoo.com.

www.EstheticProfessionals.com "The Total Dental Solution".

NEW BIDENT BIPOLAR surgical system model 3001 1000.00 706-864-6107.

Digital Sensor Systems starting at just \$5,499. DentiMax (800) 704-8494.

Dental hygienist needed in palm desert area.pls call 818-437-4666.

Hygenist wanted in Upland Ca for Fridays. Please call: 714-390-8769.

Xray mobile complete in crate turns on needs tlc price 600 Leave message at 909-796-1246.

GP needed in private practice 20 plus years strong please call (909)620-0321.

I would like to buy your dental microscope. 619-757-0079 Dean.

17 Feet Long Toothbrush for SALE! Great for advertising!!!! CALL (714) 904-7245.

practice in corona for sale, established 1995 call sam m. at 213-7601507.

****Woodland Hills**** office for rent to any specialist. call for detail 818-657-9357.

2013 WALL HANGING CALENDAR included free in next month's Dental Trader.

Office space to share/rent in Murrieta. Digital and paperless, options available. Call (951)696-2515.



PRACTICE SALES AND LEASING

Paul Maimone Broker/Owner
CA Broker #01172430CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)**FRESNO COUNTY**

CENTRAL VALLEY/SO. FRESNO CTY - (3) op comput. G.P. w newer refurb. Belmont eqt. Digital x-rays & networked. Dentrix s/w. In a smaller town w very limited competition. Mos. Gross Collect \$40K+ on a (3) day wk. Cash/Ins/PPO pts. Low overhead office. Seller to concentrate on his other office in L.A. **[NEW]**

KERN COUNTY

BAKERSFIELD #24 - (4) op comput. G.P. located in a strip ctr. w exposure, visibility & signage. (2) ops eqt'd w newer eqt. (2) add. plumbed ops. Cash/Ins/PPO pt base. Gross Collect \$180K+/yr p.t. Low rent. Seller retiring. **[SOLD]**

LOS ANGELES COUNTY

ANTELOPE VALLEY - (7) op comput. G.P. located in a highly visible, easily accessible, free standing bldg. on a main boulevard. All ops are digital x-ray equipped. There is a Pano and a Ceph., an experienced staff, and room to grow. (20-30) new pts/mos. (50+) years of Goodwill. Cash/Ins and some PPO pt base. Annual Gross Collections of \$1.5M+. Projecting \$1.6M+ Collections in 2012. A Real Money Maker! **[NEW]**

CONEJO VALLEY - "TO DIE FOR!" GORGEOUS (3) op comput. G.P. & Condo. Digital & chartless. Cash/Ins/PPO pt base. Annual Gross Collect. \$500K+ on 3.5 days/wk. 17 years of Goodwill. Refers out all Endo, O.S. & Perio Surgery. Restorative practice w upper middle class pts. Seller retiring. **[NEW]**

HACIENDA HEIGHTS #1 - (2) op p.t. G.P. located in a shop. ctr. w exposure/visibility & signage. Low overhead office w high % net. Cash/Ins/PPO pt. base. 2011 Gross Collect \$164K+ on 2 1/2 days/wk. Seller retiring from private practice to work for county. *Back on the Market.*

HACIENDA HEIGHTS #2 - (3) op comput. G.P. located in a two story prof. bldg. w excellent signage & parking. Cash/Ins/PPO pt base. 4 1/2 days/wk of hygiene. 2012 Projected Gross Collect. \$525K+. Seller retiring. **[NEW]**

LOS ANGELES (SILVERLAKE - ATWATER AREA) - (3) op G.P. located in the trendy Silverlake - Atwater area of L.A. (28) years of Goodwill. Cash/Ins/PPO pts. 2011 Gross Collections ~ \$140K on a p.t. schedule. Retail store front w exposure/visibility. Seller owns bldg. & will grant Buyer first right to purchase in future. Seller retiring, but will assist w transition. **[SOLD]**

NORTHRIDGE - (6) op comput. G.P. (5) ops eqt'd (6th) partially eqt'd & plumbed. (20) years of Goodwill. Cash/Ins/PPO/HMO pts. 2011 Gross Collections \$400K+ on a two day week. Approx \$3K/mos Cap cks. 17-19 new pts/mos. Seller to concentrate on his main office, & is to busy for this one. **REDUCED.**

RESEDA #6 - (3) op computerized G.P. located in a well known, easily accessible professional building. Cash/Ins/PPO patient base. Annual Gross Collections \$150K part time. Digital X-rays & Dentrix s/w. Excell starter or 2nd office. **REDUCED. BRING ALL OFFERS!**

VALENCIA - Drop Dead Gorgeous! (6) op comput. G.P. overlooking the golf course. Newer build out & equipt. Cash/Ins/& a few PPO's. 2012 Projected Gross Collect \$775K-\$800K on 4 days. Digital x-rays & Pano. Dentrix & Dexis. Cerec. All the bells & whistles! 22+ years of Goodwill. (4) days of hygiene/wk. (1-2) days/mos of Perio. Seller has a degenerative condition & is calling it quits before it worsens. Great opp for an experienced, quality oriented DDS looking for a larger, higher end practice. **[NEW]**

RIVERSIDE COUNTY

RIVERSIDE - Very clean & well maintained (3) op G.P. Located in a shop ctr. w exposure/visibility/signage. Retiring DDS working (2-3) easy days per wk. Refers all speciality work. Cash/Ins/PPO & minimal amt. Denti-Cal. Annual Gross Collect. \$180K. Does no advertising. (30+) years of Goodwill.

ORANGE COUNTY

ANAHEIM #3 - (3) op comput. G.P. in a one story prof. bldg. on a well known, major blvd. Abundant off St. parking. Dr. works 2.5 days/wk & collects approx \$20K/mos. Does no advertising. Can produce/collect more w some advertising & more days. Cash/Ins/PPO w no Denti-Cal or HMO's. Low rent & overhead. Great starter or second location. **[NEW]**

IRVINE - (3) op comput. turnkey office. Some charts included but not guaranteed. Located in a shop. ctr. w exposure/visibility & signage. Pano equipped. Plumbed for central nitrous. Digital x-rays. Location has been a dental office since 1992. **[NEW]**

SAN BERNARDINO COUNTY

"Room for Your San Bernardino County Practice Listing"

SANTA BARBARA COUNTY

SANTA BARBARA #3 - (3) op comput. G.P. located in a dental/medical/prof. bldg. complex on the 1st floor w easy access to parking. Dr. retiring after 40 years. Significant goodwill available in the charts. Does little Pedo even tho many kids are attracted to the complex. Refers all specialities. 8-10 new pts/mos. 6-8 pts/day. Ave. Annual Gross Collect. \$250K on a 4 day wk. Cash/Ins/PPO pts. Digital X-rays. Support during transition. Very attractive price.

SANTA BARBARA #4 - (3) op G.P. office located in a prof. bldg. on a main thoroughfare, w off street parking. (2) large eqt'd ops. w room for a third & possibly a fourth. 40+ years of Goodwill. Excellent lease terms. Seller retiring but will assist w the transition. **[NEW]**

TULARE COUNTY

SAN JOAQUIN VALLEY - (4) op comput. G.P. & Free Stand. Bldg. In a smaller town w limited competition. Cash/Ins/PPO pt base. Annual Gross Collect \$500K on 4 - 4 1/2 days/wk. 28+ years of Goodwill. 10-20 new pts/mos. Seller retiring. **[NEW]**

So. TULARE COUNTY - PORTERVILLE AREA - (6) op comput. G.P. in a major shop. ctr. w exposure & visibility. Cash/Ins/PPO/Kids Denti-Cal pt. base. Annual Gross Collect. \$500K+ on a (4) day wk.

VENTURA COUNTY

PORT HUENEME #2 - turnkey office w charts. (3) ops eqt'd. In a strip ctr w exposure, visibility, & signage. In an upscale beach area. Easy Dental s/w, digital tomograph, & digital x-ray. **[PENDING]**

UPCOMING PRACTICES FOR SALE

Agoura, Beverly Hills, Camarillo, Corona, Culver City, El Monte, Fountain Valley, Glendora, Los Angeles, Montebello, No. Hollywood, Oxnard, Panorama City, San Fernando Valley, San Gabriel, Thousand Oaks, Torrance, Ventura Cty. & West Covina.

D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

**"The Personalized Service
Dental Broker"®**P.O. Box #6681, WOODLAND HILLS, CA. 91365
(866) 425-1877 Outside So. CA or (818) 591-1401

www.dmppractice.com

Buying A Practice? Expanding? Need New Equipment? Consolidation? Working Capital?

LCF specializes in

"NO STRESS LOANS"

One call will change the way you look at lending. Our Personable and Professional Staff will create the loan you want and secure your approval quickly.

We have flexibility other lenders don't have and can offer you terms and rates that meet your specific needs. You don't need unnecessary financial pressure when purchasing your new practice
you just need LCF.

- Quick & Simple Phone-In Applications
- Start-Up Expansion • Working Capital
- Construction • Consolidation Real Estate
- Equipment Financing • Practice Acquisition
- Low Rates • Flexible Terms

No Hidden Fees • Deferred Payments
Step Payments • Up to 25 Year Financing

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services

www.lcffin.com

A Division of LCF Financial Inc.

DRE Lic. #01875780

OAC
10.12

Friendly Sherman Oaks office seeking to sublease part time to dentists with own patients. Please call Imelda 818-995-8484.

GP available Bilingual (English/Vietnamese) OC only. STM and root planings (714)331-7290.

Busy Dental Group Seeking experienced Treatment Coordinator. Required background in HMO and PPO insurances. Send inquires to Cristina at crisitna@smilebrightdental.net.

Brand new osseoset 200 implant drill with handpiece. Newer used. Relocating. San Diego area. \$3475
mscott5965@aol.com.

Oxygen and/or nitrous rolling tank holder-\$100/each. Please email njydds620@yahoo.com.

ZOOM! Whitening machine 2003 model. Sell price \$500.00. Contact Amy 408-578-5911. Between 8am-4pm.

Anaheim Dental Office for rent in a professional building with ample parking. Tuesday, Thursday and Saturday. Call Connie (562)458-7191.

Closing office Selling equipment, supplies. 818-590-4224.

Palmdale Nice office selling for ti's and equipment. doing 250+ K yr. Pano/digital sensor/denrix G4. 9517503352.

Dental RAT perio charting software for \$400 Brand new. Email njydds620@yahoo.com.

Oral-Surgeon available for your practice monthly. Contact A.D. @8187181737 SFV and L.A.

Rolling dental cabinets for \$300. They have a white glossy finish. email njydds620@yahoo.com.

Hygienist needed 4 days \$350+ per day. El Centro. (310)733-8508.

Wanted GP Dentist (Reseda,ca) once a week skim3916@gmail.com.

Proma Dental Cart for Sale! great condition, work good. *2-Handpiece *Air/Water syringe* Saliva Ejector call 626-335-7727 Gloria.

Zoom 2 Light Great Condition. \$900 obo. Increase production immediately in your office. 949-770-9533.

Orthodontist needed in general office at City of Lake Elsinore. Please contact 310-9236168 or send email to xzhangddsphd@yahoo.com for details.

Looking to sublease dental office space around in Pasadena area. Call me if you want to share space. 310738 7477 Dr. yacobi.

Dental Compressor Air Techniques- Air Star 22. Paper work still in bag. One year of use. 949-290-6716.

Excellence Dental Services seeks Dentist for office in Corona, CA. Must have DDS or foreign equiv & valid CA dental license. Email resumes:h_abdolhosseini@yahoo.com.

Need a Transition Attorney?

Hire the Best.

- #1 Avvo® Rated Attorney in USA Mergers/Acquisitions (2012)

- AV® Preeminent™ Rated Martindale Hubbell (2009-2012)

- USC Law 1984, Dartmouth 1981

"Thank you for a fantastic job you did in helping me handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."

David Buchan, DDS, San Clemente, CA

- 27 Years Experience
- Unmatched Credentials
- Pragmatic Advice
- Personalized Service
- Reasonable Fees



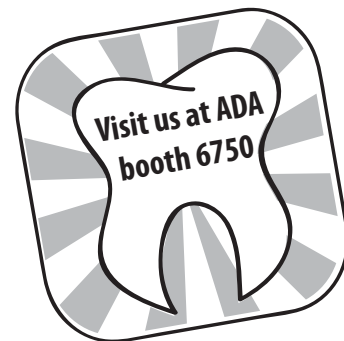
Robert W. Olson, Jr., APC

Practice Sales & Purchases
Partnerships & Incorporations
Real Estate Sales & Purchases
Leases & Lease Review

888.963.1120

RWO@transdental.com
california.transdental.com

Experience is important, Reputation is everything.



If you know Evan Barker, you understand.

If you don't, ask around. Evan has facilitated loans for over \$65 Million to California Dentists and can close your dental practice deal quickly.

Looking for a competitive edge over other buyers?

Call to get pre-qualified. It makes a positive statement that you are a serious buyer and able to receive funding.



ebarker@sunwestbank.com

(714) 881-3063



Oral surgeon needed for North Hollywood GP office. 1-2/month. Extractions, possible implants. Please email kach4mnm@yahoo.com.

PROSTHODONTIST seeking associate position in West LA, Brentwood, Beverly Hills, Century City or neighboring area. 10 years experience. Call 310-895-0520.

SUB-LEASE WANTED GP office, best location in Fresno. Flexible days and terms. Ideal for Endodontist, Periodontist or Oral Surgeon. 559-930-1354.

LOOKING 4 something but can't find it? Call Bruce at The Dental Trader. I have a comprehensive database of dental companies developed for the past 30 years...I will help you find whatever you're looking for. Just gimme a call at 877 888 4237.

Looking for Front Desk with Dental billing experience in Long Beach area. Please email resume to justendo54@yahoo.com.

Looking for Part time endodontist to work 2 days a week. For more info contact us @ endoteam16@yahoo.com.

WANTED PART-TIME FRONT AND BACK OFFICE DENTAL ASSISTANT WITH EXPERIENCE, NORTH ORANGE COUNTY, CALL CONNIE 714 995 9301 FAX RESUME 714 503 9208.

General Dentist looking to purchase practice in San Diego area. Able to make cash purchase. Save broker commission. Contact westwood6655@gmail.com.

Zeiss OPMI pico microscope. MORA Interface, SLR camera adapter, 300mm optic lens. No mounting system included. \$17,500 dentalsteve1@yahoo.com.

Looking to Sublease/Rent dental office in TORRANCE / San Pedro. Full time or just Wendsdays. (310)733-8508.

Used equipment for sell X-ray processor Dentex9000-process intraoral and pano, Chemiclave, lathe, call Erica 909 984 0246 or email-ontariodentalcenter@gmail.com.

Experienced dentist looking to work as an associate with option to buy in or partnership LA/SGV area. EMAIL: as7067@gmail.com.

RDA/DA Vietnamese speaking needed ASAP Huntington Beach office. (714)541-9203 ask for Linda or fax resume (714)541-9207.

Planmeca Proline EC 2003 for sale. Excellent Condition, film based, Foster Plate digital. Asking \$2400. beyeoffice@sbcglobal.net.

ORTHODONTIST VALENCIA MULTISPECIALTY GROUP PRACTICE W/ORTHO 4-6X/MONTH...MIN 3YRS EXP... CALL PATRICE (626)824-8961...EMAIL: WYNDHAMSMITH@EARTHLINK.NET...FAX (626)795-3763.

LICENSED DENTIST available for HYGIENE ONLY position. Great-chair side, thorough, help with treatment acceptance, gentle, humble, team-player. aman32dmd@gmail.com, 714-470-8231.



San Diego Practice Sales

*SAN DIEGO'S MOST EXPERIENCED,
TRUSTED & ACTIVE BROKER (since 1990)*

We have sold HUNDREDS of Practices totaling several MILLIONS of Dollars!!

PACIFIC BEACH—NEW LISTING!! GENERAL Practice started in 1969. All Fee-for-Service. 4 Ops (3 equipped) in 1100 sq.ft. Situated in Professional Bldg. near main street and businesses. [NOTE: could be combined with the following listing].

PACIFIC BEACH—NEW LISTING!! Owner retiring from **GENERAL** Practice with 4 Ops (3 equipped) in approx. 1000sq.ft. Professional Bldg. Panorex. [NOTE: could be combined with previous listing].

SAN DIEGO—NEW LISTING!! Imperial Beach area. Estab in 1997 this **GENERAL** Practice has 3 Ops in 1200 sq.ft. Situated in Busy strip center with Macdonalds and KFC. Close to fwy 805.

OCEANSIDE—NEW LISTING!! Estab. **GENERAL** Practice situated in commercial/residential area. Digital X-Rays. Paperless practice. 3 Ops in approx. 1000 sq. ft.

TEMECULA—NEW LISTING!! Dr. joining Academia and offers this **GENERAL** Practice estab in 2007, situated in newer Medical Bldg, immediately adjacent to Hospital under construction. GORGEOUS office with 4 Ops (2 equipped in 1800 sq.ft. Digital and Paperless.

POWAY—NEW LISTING!! Retiring from **GENERAL** Practice estab in 2006. Outstanding LOCATION at busy intersection. 3 Ops in approx. 1150 sq. ft., in freestanding building.

VISTA—FOR LEASE. Approximately 2650 sq. ft. of divisible ground floor space. Situated in highly visible medical-dental bldg. along highway 78. Previously occupied by dental practice. Generous tenant improvement allowance, flexible terms and affordable rental rates.

OCEANSIDE/CARLSBAD—PERIODONTAL PRACTICE. Long-established Insurance and Cash practice. Doctor practices 2-3 days/wk. Situated in freestanding building on very busy thoroughfare. Excellent lease.

CARLSBAD—FOR LEASE. Fully built-out dental office situated in 2-suite Dental Bldg. Approx. 1700 sq.ft. with lots of windows. 4 Ops. Very spacious office!!

IMPERIAL BEACH—NEW!! Satellite **ORTHODONTIC PRACTICE.** 3 treatment Ops, 2 Consult Rooms. Situated in attractive Prof. Bldg. on main street.

ESCONDIDO—GENERAL Practice and BUILDING. Primarily PPO. 3 Ops (2 equipped) in approx. 1000 sq.ft. Building is freestanding, very visible on corner lot. 30 years of Goodwill!!!

TEMECULA—GENERAL Practice established 2003. 8 Ops (4 equipped) in 2400 sq. ft., in retail center. Close to 15 fwy in "Old Town."

ESCONDIDO—NEW LISTING!!—GENERAL Practice and BUILDING. Started in 1995, currently part-time due to disability. 75% PPO. 5 equipped Ops (3 more plumbed). Freestanding Building situated in residential & professional area. 1705 sq.ft.. Lots of dentistry referred out.

GLENDALE—Doctor retiring from **GENERAL** Practice with 40 years of GOODWILL! Excellent Location and in Med Bldg. "Pride/THE designed. 2250 sq.ft. Lots of large windows!

**for updates, please visit us at
WWW.SDPRACTICESALES.COM**

SAN DIEGO PRACTICE SALES can also assist you with *PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.*

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)
SERVICE — INTEGRITY



Shab David Kerendian, Attorney

DENTAL LAW

Over 15 years of in court experience,
with hundreds of dentists and over
35 hospitals represented.

888-299-7848
FREE CONSULT

Buy/Sell Agreements
Lease/Real Estate
Contract/Business
MSOs

Partnership/Employment
Lawsuits/Defense
Estate Planning/Trusts

Partnership Disputes
Buy/Sell Disputes
Real Estate Disputes
Loan Issues/Disputes

Litigation Attorneys

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

Flat Fee Packages Available

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Ph: 888.299.7848 • www.ka-firm.com • 310.914.4143 • Fax: 310.914.5441

10.12

office sublease in Irvine, new medical/dental building, close to Irvine spectrum, 2 days a week. please reply irvinelease@yahoo.com.

CORONA, CA LOOKING FOR O.S. TO COME TWICE. PLEASE CONTACT 951-733-8512 OR EMAIL RESPONSE SHIKHABANERJEE@HOTMAIL.COM.

5 year experienced friendly and gentle dentist seeking an associate position that can lead to buy- in opportunity. (310) 663-4356.

DENTIST EXPERIENCED in Pedro, Esthetics, Molar RCTs, & Surgical Extractions. Hard working, caring, productive. Seeking PT position in ethical practice. 310-980-5046.

2010 Bluecam barely used compac milling unit few extras 2 days free training for office staff shipping extra Judi 818-749-6268.

STA Wand anesthesia Used only 10 times. 2 boxes of 50, 30 gauge 1/2" needles. \$975.00 Call 530-301-0392.

www.EstheticProfessionals.com/Education "The Total Dental Solution".

ENCINO OFFICE FOR RENT 2 OPERATORIES IN PRIME LOCATION.AVAILABLE 5 DAYS/WEEK.GREAT TERMS. GENERAL DENTIST OR SPECIALIST. CALL 818-625-6030.

Looking for Part time DENTAL ASSISTANT 1-2 days/week. Please email resume to: vannuysdentistry@gmail.com.

Serving Southern & Northern California Since 1981

Practice Sales & Appraisals

RELIABILITY & ETHICS YOU CAN TRUST... PROVEN RESULTS YOU CAN COUNT ON

Featured Practices for Sale

BAKERSFIELD – Small /part-time 3 ops practice catering to HMO patients. First floor location. Seller relocating from area. Excellent starter or merger opportunity.

BEACH CITIES (upcoming) – High-end/ private only practice. 4 ops. Spectacular ocean views. Over 20 years of goodwill. Revenues exceed \$40k/month on part-time schedule. Contact us to be placed on call-back list.

BEVERLY HILLS – Starter practice or merger opportunity. Over 35 years of goodwill! Owner retiring. 3 Ops. Most specialty procedures referred out. Private patients only. Transition available. Professional building.

CHINO HILLS - Shopping center location w/modern office equip. 8+ yrs of goodwill. Revenues exceed \$30K per month on part time schedule. Seller transition available. Must See.

FONTANA – This one has it all! Single-user/free standing building. Ample parking. Large sign. Very busy street. Growth area. State-of-the-Art equipment. 8+ op facility. Revenues exceed \$60k/month. Owner works limited schedule. Serious buyers only!

KERN COUNTY – Long established practice in free standing bldg. 5+ ops. Just north of Bakersfield, this location is a store front practice with monthly revenues in excess of \$30K/mo. on part time basis. Long term staff will remain for smooth transition. Priced for immediate sale.

LONG BEACH – Cap Practice with revenues of over \$20k/month on part-time schedule. 1st floor location in professional building. Priced right!

LOS ANGELES (near LAX) – 3 Op practice with revenues of \$25k/month. Looking for right practitioner to take over. 1st floor location. Low overhead.

LOS ANGELES – Small Capitation Practice with revenues of nearly \$20k/month. Looking for aggressive practitioner to take this practice to the next level! Currently no advertising & seller working limited sched. Low overhead.

MONTEBELLO – Turnkey Practice Opportunity. First floor location in Major Shopping Center – just off 60 Fwy.! Very busy site across from B of A branch. 2ops equipped/3rd plumbed. Excellent started opportunity.

NORTH HOLLYWOOD – Practice with over 14 years of goodwill. First floor location in Major Shopping Center with busy anchor tenants. 3 ops equipped. Seller retiring. Sign. Visibility. Walkins.

Phone (818) 999-9595 ♦ Fax (818) 999-9615



Practice Sales & Appraisals

ONTARIO (upcoming) – Call now to be placed on list – this one won't last! Shopping center location. Established 8 years. Revenues of \$40/month w/out advertising.

OXNARD PROXIMITY - Hispanic area, 1st floor practice w/ sign exposure. Over 15 yrs. goodwill. 5 ops in modern facility. Revenues exceed \$35K per month on part time basis. Priced Right.

RESEDA – Long-established private practice with some HMO revenues. Monthly revenues of \$35k/month. 4 ops located in professional building. Nice design and modern appearance. Seller working limited sched.; willing to assist in transition.

RIVERSIDE – Over 10 years of goodwill for this part-time practice. Seller refers most specialty work. Mix of Private/PPO. Ample parking Priced right!

SAN DIEGO (downtown/upcoming) – Retiree with 30+ years of goodwill. Seller works 4 day/wk sched. Busy hygiene program. 4 ops. Revenues exceed \$50k/month. Call now!

SAN FERNANDO VALLEY (upcoming) – Shopping Center location with thousands spent on tenant improvements. 4 ops. One of the busiest intersections in all San Fernando Valley. Sign across store front. Ample parking. Revenues exceed \$50k/month. Tremendous opportunity.

SAN FERNANDO VALLEY – Strip center with sign exposure on major bldv. Drive-up easy parking. Beautifully equipped office with 3 ops plus separate x-ray room and private office. Low rent rate.

SAN FERNANDO VALLEY (North) – Long-Established Private Practice in Hispanic Area. First floor location with excellent sign exposure. Busy Street/Walkins Excellent Parking. Revenues over \$40k/month.



Serving you:

Lou Bermudez, Broker and Associates

License #01102002

www.ddspracticesales.net

Want a Dramatic Practice Face Lift?



Now is the perfect time to do Tenant Improvements! Transform your practice into a functional work of art. We've designed and built some of the most beautiful dental offices in California.



DESIGN/BUILD

**T.I.'s - Remodels - Expansions
Free Standing Buildings
Turn-Key Packages
Consultation**

Free Estimates

**ALL
COUNTY
CONSTRUCTION**
Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244

562-989-3350

E-mail: jcardio@aol.com

www.allcountyconstruction.com

Jim Jordan: 714-240-7179 Cell



SELECT PRACTICE SERVICES, INC.

Bette Robin, DDS, JD

LOMA LINDA DENTAL 1983
SOUTHWESTERN LAW 1995

Dental Practice Sales

NEW LISTING!! GLENDALE: Asking \$485,000. OVER 40 YEARS GOODWILL!! 4 ops. Located on MAJOR STREET!!

VENTURA: Asking \$485,000. 2011 Collections: approximately \$655,000. 6 fully equipped ops! Digital X-rays!

NEW LISTING!! LAGUNA NIGUEL: Asking \$350,000. Long established. Fabulous location! Seller Retiring. 4 ops.

YUCAIPA: Asking \$300,000. Established over 30 years, on main street. Mostly PPO. 3 ops. VERY LOW RENT!!

IRVINE: MAKE YOUR BEST OFFER!! Approx. 1,700 square feet; 4 ops: 2 equipped; Across from The District, great location; Digital X-rays.

NEW LISTING!! ORANGE ORTHO: Asking \$35,000. Primarily a leasehold sale. Located in very busy shopping center. Open bay ops.

RANCHO CUCAMONGA: Asking \$430,000. 2011 Collections: approximately \$640,000. 4 fully equipped ops. Digital X-rays and Pano. Street front office!

FREE SEMINARS ON PROFITABLE COMMUNICATION AND SCHEDULING FOR SUCCESS. Call our office for details: 714-421-4407.

RIVERSIDE LEASEHOLDS: Asking \$85,000. Professionally designed by an architect and decorator; ABSOLUTELY STUNNING PRACTICE! 4 ops. Great location!

PICO RIVERA: Asking \$159,000. 4 ops. Seller is retiring. Great location – across the street from Home Depot!

ORAL SURGERY, RANCHO BERNARDO: Asking \$165,000. MUST SELL IMMEDIATELY. Upscale Area, Great Location. 2 Surgery Suites. 2011 Collections: \$315,000.

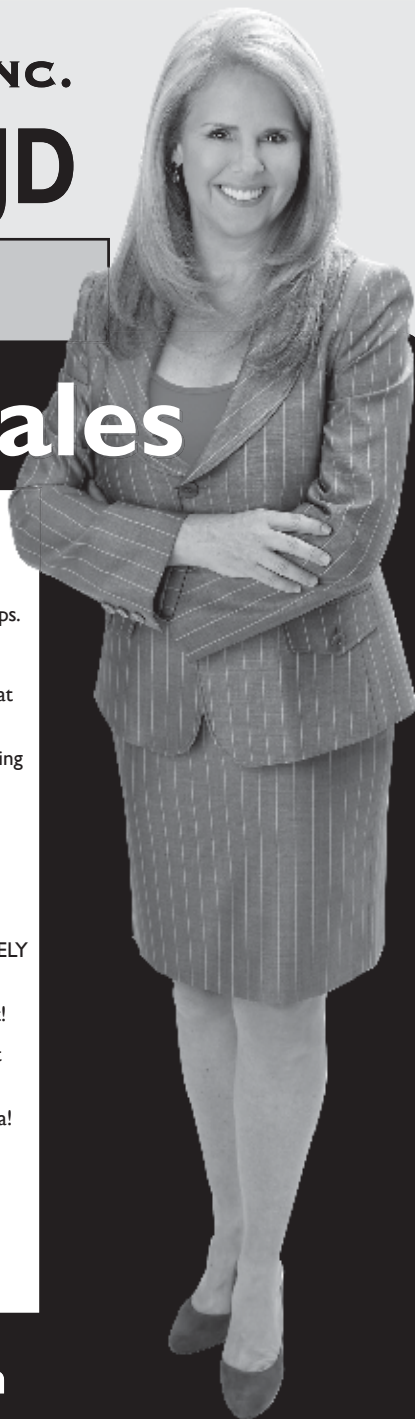
GLENDORA: Asking \$169,000. 3 fully equipped ops! Digital X-rays! Great location – near downtown Glendora!

SOLD!! ORAL SURGERY, ORANGE COUNTY!!: Asking \$725,000. 2 full surgical suites. Digital Pano and X-rays. Tons of Goodwill! Wonderful location!

ROLLING HILLS ESTATES: Asking \$299,000. 50 years GOODWILL!!! Seller Retiring. GREAT LOCATION!! PPO and HMO Plans. Medical Building. 2011 Collections: \$385,000.

FIND OUT ABOUT OUR NEW LISTINGS FIRST!! Sign up for our email list at www.BetteRobin.com.

714.421.4407 • www.BetteRobin.com



Ampco Challenger Dental Cart *2-Handpiece *Air/Water *Saliva Ejector. Please call us @ (626)335-7727 Gloria glendoradentalcenter@yahoo.com.

15 years experienced Dentist all dental procedures, molars root canal, surgical extractions, seeks associate then buying all areas 9098566342.

Space available for rent in a High-End private practice in Valencia ca for a Dental Specialist. call 818-429-0377.

SANTA BARBARA #4 (3) op G.P. for sale. Located in a prof. bldg. on a main thoroughfare. 2 large eq't'd ops. w room for a third & possibly a fourth. 40+ years of Goodwill. Excellent lease terms. Seller retiring. D&M Practice Sales 818.591.1401.

SCHOOL FOR DENTAL ASSISTANTS Offers approved Infection Control, X-ray, Coronal Polishing and P&F Sealants Licensing Courses. (323) 582-3205.

Prophy Powder \$30/box. Box includes 15 packets-2.5 oz each. Spearmint flavored. Email njydds620@yahoo.com.

MULTISPECIALTY MEDICAL/DENTAL SPACE AVAILABLE No need for furnishing. Great opportunity to grow with spaces for rent in Redondo Beach City. Renting by days, hours or monthly. Please inquire for more details at drarce@dentalimplantscenter.com or 310-421-4412.

"The Best Investment of Time I've ever made" Paul Erwin, DDS. www.EstheticProfessionals.com/Education.



KINGS TWO DENTAL SUPPLY

SERVING DENTISTS FOR OVER 20 YEARS

| | | | |
|--|---|---|---|
|  <p>Mirage ENGLE DENTAL SYSTEMS</p> <p>K2/Engle Package Includes: Engle Light Engle Delivery Unit Mirage Chair \$5,995</p> <p>Free Handpiece + Free Doctor Stool</p> |  <p>SDS</p> <p>SDS Biscayne II Package Includes: SDS Light SDS Delivery Unit SDS Ortho Chair \$5916</p> <p>Free Doctor Stool + Free Handpiece</p> |  <p>Belmont ENGLE DENTAL SYSTEMS</p> <p>Bel20/Engle Package Includes: Engle Light Engle Delivery Unit Belmont 20+ Chair \$6,995</p> <p>Free Handpiece + Free Doctor Stool</p> |  <p>Tuttnauer</p> <p>Buy any Tuttnauer EZ Autoclave and get \$400 MFG. Rebate or a Free Water Distiller EZ Models Come with a 2 Year Parts & Labor Warranty</p> |
|  <p>Belmont</p> <p>Get the best deals on Bel-Ray II 097 AC and Phot-X II DC from Belmont Call us Today for 4th Q. Specials</p> |  <p>AIR TECHNIQUES</p> <p>Convert your Film Base Pan/Ceph System to Digital</p> <p>ScanX The most versatile, compelling digital radiography system in the market Call us Today for 4th Q. Specials</p> |  <p>AIR TECHNIQUES</p> <p>Air Star Compressor Vac Star Vacuum Call us Today for 4th Q. Specials</p> |  <p>SciCan</p> <p>STATIM SciCan Fastest Sterilizer in the Market Today STATIM 2000 & STATIM 5000 Call us Today for 4th Q. Specials</p> |
|  <p>ART RONHART CO., LTD.</p> <p>ART L-5 Curing Light Gun Style, Cordless \$289.00 1 Year Warranty</p> |  <p>ART RONHART CO., LTD.</p> <p>ART M3-II Scaler Ultrasonic Scaler System 25K or 30K W/Digital Display \$399.00 + 2 Free Inserts/</p> |  <p>ART RONHART CO., LTD.</p> <p>ART P6 Piezo Scaler Piezoelectric Compact Scaler System \$279.00 +4 Free Tips</p> |  <p>ART RONHART CO., LTD.</p> <p>ART E-1 Electrosurgery Unit \$425.00 + 7 Free Electrodes</p> |
|  <p>ESALA</p> <p>Esala Hanpiece Highspeed Bush Button Handpiece Available in Std. Head or Torque Head \$99.00</p> |  <p>ESALA</p> <p>Esala LED Hanpiece E-Generator Integrated LED Handpiece \$299.00 Buy 3+ @ 279.00 Each</p> |  <p>ESALA</p> <p>ESALA E-Type LED Low Speed Kit Includes LED PB Contra Angle, Straight Nose & Motor \$425.00</p> |  <p>ESALA</p> <p>Esala LED Curing Light Pen Style, Cordless \$179.00</p> |
|  <p>DENTAMERICA®</p> <p>Endomax Cordless Endodontic Handpiece \$775.00</p> |  <p>iSonic P4820 Ultrasonic Cleaner W/Timer 2500ml Tank \$99.95</p> |  <p>Sonix IV ST144 Ultrasonic Cleaner W/Timer 3.6qt Tank W/Basket \$369.00</p> |  <p>MORITA</p> <p>Veriaviewpocs 3De 3D Panoramic & Cephalometric X-Ray Call us Today for 4th Q. Specials</p> |
|  <p>DENTAMERICA®</p> <p>Cammy USB Intraoral Camera System \$795.00</p> |  <p>DENTIX</p> <p>EVA Sensor #1 or #2 Sensor W/Docking Station and Basic Software \$5599.00</p> |  <p>EDLEN IMAGING</p> <p>Edlen Gemini HD Sensor #1 & #2 Direct USB Sensor W/Software Master License + Additional License \$9962.00</p> |  <p>apixia DIGITAL IMAGING</p> <p>Digirex PSP Scanner \$7995 +\$250 Supply Credit + 12 Phosphor Plates</p> |

OFFER VALID UNTIL 12/31/2012

CALL US TODAY TOLL FREE (800) 715-5464 FAX: 626-581-8137



Featured Listing

Well Established PERIODONTIST retiring
Extremely profitable

The Asking Price is only 1.2x net income

The building is also for sale at an affordable price

Huge upside potential – no implants performed

Excellent Financial Opportunity

Nice Location too

HIGHLY CONFIDENTIAL!

Call us ASAP to get more info

View our other SAN DIEGO listings at:

www.KRpracticeSales.com

Ken Rubin Practice Sales, Inc.

(619) 299-6161

4420 Hotel Circle Ct. Suite 350

SAN DIEGO, CA 92108

Ken Rubin

CPA, PFS, Broker

Co-founder

Academy of Dental CPA's

MISSIONJ VIEJO CALL PPS PROFESSIONAL PRACTICE SALES- TOM FITTERER-DEAN GEORGE--HI-Identity Shopping Center with contiguous Prf Bldg--6ops 3equipped with ADEC'S best Invested a \$400k 2010--Gr approx \$200k Full Price \$250K Bargain for Buyer.over scratch start. Call 714-832-0230.

\$1995 delivery system that will install on any chair, made in USA, 10 Year Warranty. Call for Details (800) 423 – 5657 or visit website WWW.DHPDENTAL.COM.

Newport Beach Practice Best location in Newport,4Ops, Digital xrays, Dentrix Software, Over 1000 active pts. Dentist relocating. Best price for Newport. Dentalpracticesforsale2012@gmail.com. 949-200-0183.

Very successful Irvine Dental Office:In great location seeking dentist to rent operatories and start bringing own patients. Call 949-552-7874.

I'M LOOKING to buy used equipment/instruments (model trimmer, extraction forceps,elevators, amalgam/composite instruments, scalers, handpieces, etc. Ortho888@gmail.com.

Cosmetic office in WestHills is looking for a energetic front/receptionist. Please email resume to westhillsdds@gmail.com.

LICENSED DENTIST looking for hygiene ONLY position. Great-chair side, thorough, help with treatment acceptance, gentle, humble. Dr. Singh. aman32dmd@aol.com, 714-470-8231.



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Practices for Sale

Los Angeles

Private practice for sale - 3 operatories in 1225 sq ft - very modern - moved to this location 4 years ago but has been in practice 32 years - Dr retiring - digital x-rays, all equipment 4 years old - grosses over \$420,000/year - private insurance and cash only, A/R's extremely low.

La Mirada Ortho

Orthodontic practice for sale – great starter practice or perfect for a second office – Dr selling for health reasons – grosses nearly \$14,000/mo on 2 days/week – very modern upgrades – 3+1 operatories - AR's ~\$100,000 – priced for a quick sale.

Ridgecrest

Private practice and Building for sale - 4 operatories in free-standing building – dentist retiring after 37 years in practice – grosses approx. \$14,000/mo on 2 easy days/week– great place to grow a practice to your specs in community of 25,000. China Lake is the crown jewel of the Navy and DOD Building is 1536 sq ft – Great investment.

Laguna Hills

Private practice - Owners looking for dentist to move his existing practice to join them in their location on La Paz Road. Great opportunity to decrease your rent and join a thriving practice - 10 operatories, very modern, grosses \$2.5 million/year. Partnership available.

Long Beach

Dr retiring – 2 operatories plus one plumbed in 1000 sq ft. Very reasonable rent – old equipment – Dr willing to sell entire practice or just the active charts – 230 patients seen in last two years – great deal for the right person.

San Fernando Valley

Orthodontic practice for sale – great starter practice or perfect for a second office – Dr selling for health reasons – grosses nearly \$15,000/mo on 2 days/week – very modern upgrades.

Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749

Cell: (949) 395-6000 • FAX (714) 731-7296

Visit our website at www.TFPSales.com

E-mail: Phldr@cox.net

Complete Operatory \$4995 - 10 Year Warranty - Made In USA

WWW.DHPDENTAL.COM
(800) 423 - 5657

America's
Best Value



\$4995

NEW !!!
Super Flow
On Demand
Dry Vacuum
\$3995
Come See it
at ADA Meeting

ADA
San Francisco
Oct 18 - 20
Booth 743

Open a New Dental Office

2 Operatories
2 Dentists Stools
2 Assistants Stools
Vacuum System
Air Compressor
X - Ray Machine
X ray Processor
Autoclave Sterilizer

\$25,163

Ask About
our Low Interest
Financing

Dansereau Dental

1581 Commerce Street, Corona, CA 92880

PRACTICE FOR SALE BAKERSFIELD 3 eq ops in 1,000 sf NET \$354K. California Practice Sales, Inc. Phone: 714-639-2775.

general practice in Lake Elsinore for sublease, low rent, about 2,000 sqft, equiped, established 1999, interested call 310-923-6168.

Panasonic color videoprinter Panasonic monitor w/speakers, Samsung VHS, Dish Satellite box/receiver, tower w/casters for all, \$349 OBO. 310-552-1441.

DDS with 2 yrs experience. GPR trained. Cerec trained. looking for part-time associate position. please email socialdds4@gmail.com for CV.

BEVERLY HILLS COSMETIC PRACTICE Collects \$1.4 million with emphasis on implants. 3 ops. CT scanner, imaging software, implant placement software. Asking \$900,000. Kurt Skarin 805-777-7707.

Dentist Wanted P/T Must be fast in Molar Root Canals and extractions. In Anaheim (562)207-7888.

HIGHLY SKILLED PEDIATRIC DENTIST will see children in your office. Experienced with special needs patients and toddlers (818)883-1383.

PRACTICE FOR SALE Temecula. 8 Ops (4 equipped) in 2400 sq.ft. Close to 15 Fwy. SDPS: 760-599-7828.

Dental instruments tray .50/each, Amdent 830 piezo scaler \$300, Gauze container \$5. email njydds620@yahoo.com.

GD PRACTICE \$450,000 N. SD County, Southern CA, 5 ops, professional building, established 37+ years. MPG (888)685-8100.

USC RDH available Tue/Thur for OC area. Very professional, dependable, and great with patients. EMAIL: janellereed8@yahoo.com TEL:310-266-0687.

Female DDS seeking hygiene position in or near Orange County. Friendly, thorough, reliable. (714)348-3491.

Two Dental Office Locations to share with or without equipment, flexible options. In Eagle Rock and N. Hollywood. hamletabnous@sbcglobal.net (8187491841).

2 Assistant Chairs and 2 Doctor's Stool. Tan color. \$75 each. West Covina. Ph: (626)962-5415. Txt: (909)214-8597.

PRACTICE FOR SALES BELLFLOWER 5 eq. ops in 1,875 sq. ft. Off; Bldg for sale. California Practice Sales, Inc. Phone: 714-639-2775.

Dentist Partner Del Mar/San Diego area. Looking for partner(s) with option to buy, 8-ops, 3000 sqft. shsafar@yahoo.com.

\$49.95 for a Fully Ergonomic Dentist Stool in over 100 color selections when you purchase an Assistants Stool for \$625. More questions call (800) 423 - 5657 or visit website WWW.DHPDENTAL.COM.

The average dentist has lots of dental equipt. that just sits around, why not trade it in for stuff you can use? Hanpiece Trading Post 800-445-6719.

Don't get caught with your pants down...

*When OSHA arrives, you'll
be completely covered.*

NEW BENEFIT FOR OCPI CLIENTS: New Employee Training on CD

New employees must be trained before they work with blood or other potentially infectious materials. It's OSHA Law. But, training is difficult to work into a busy day of production.

Not any more!

**Just hand your new employee the
OSHA Compliance Made Easy Manual
and the New Employee Training on CD**

In short order your new employee will be properly trained and you won't be asking,

"Did I forget something?"

**If you follow our OSHA
Made Easy Program
and are fined by OSHA...**

we will pay the fine!



**OSHA Compliance
Partners, Inc.**

**888-55-WASTE
888-559-2783**

www.oshacompliancepartners.com

Buy it! Sell it! Trade it!!!

- **Waste Management**
- OSHA Made Easy Manual
- **Annual OSHA Training
w/CE Credits:**
- NOW available On-Line
- At a Seminar Near You
- Or, In-Office Per Contract
- "Mock" OSHA Inspection
of Your Office with
Recommendations for
Compliance
- Safety Meetings
- Hazard Communication
- And the best telephone
support in the Industry.

100 bur caddy new \$5, two 24 bur caddy \$4, Cotton roll holder \$5, Stone Vibrator \$50. email njydds620@yahoo.com.

TEMPORARY GP NEED IN OCT, AT LEAST 2 YEARS EXP, 3 DAYS/WEEK, 30% OF COMMISSION. NORWALK RESUME DENTAL562@HOTMAIL.COM.

Modern/Contemporary Dental office for rent, located in Santa Monica. Available NOW! email njydds620@yahoo.com.

TEMECULA FEE FOR SERVICE--NO PPO's--GR \$800K 4Ops Low overhead FP \$585.000 CALL PPS- PROFESSIONAL PRACTICE SALES TOM FITTERER- DEAN GEORGE 714-832-0230.

7 CE unit Course "Implants and Cosmetic Restoration" Ontario Double Tree Hotel 10/14/2012. Register Early and Save! www.padausa.org. Peruvian American Dental Association. 951.742.8112 or brenda@padausa.org.

x-ray view boxes for sale in santa monica! \$45. Please email njydds620@yahoo.com.

Our Comprehensive Course Series at the Knott's Hotel covers Endo, Perio and the CA Infection Control and Dental Practice Act (21 total CEs), for only \$299! Visit www.xcelseminars.com or call 310-6634055 for info.

Attention retire dentist if you have office for sale in anaheim or santa ana. please email me at today@yahoo.com.

PRACTICE WANTED Buyer looking for 6 + operatories with good number of new patients per month, cap checks of \$7K per month and PPO patients. SELLERS call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or quickbiz4-e@yahoo.com.

High-End private practice for sale in Westlake Village ca. Established in 2010. Paperless office with Dentirix and Digital Xrays. Sirona Chair and Casey Educational. call 818-429-0377.

Seaside/Monterey Bay Office 4 Sale. Great location with view. 2 operatories with 1 plumbed. Dentist retiring. 818-205-8327, 818-578-9302.

PRACTICE FOR SALE HUNTINGTON BEACH Modern off w/ 5 eq ops. California Practice Sales, Inc. Phone: 714-639-2775.

SAN GABRIEL Practice SALE 2 Unites, 3 Plumbing, Cable, Low rent, Long lease, 168 Supermarket across, Visibility, Assistance buildup, 626-287-5988.

Dental Operatory(s) for rent in a state-of-the-art center. Rent a fully equipped operatory or surgical suite by the day, week, or month. Our 2,600 sq foot facility, located in N San Diego, contains 5 spacious treatment rooms with an open ortho/ pedo bay (4 chairs). Please call 760.712.5401 for availability.

14 years experience difficult molar endo, surgical extractions, very fast, looking for P/T ddsendola@gmail.com.

THERE'S GOLD that junk drawer...your junk is treasure to someone else! Place a free ad and turn unused stuff into CASH! It's fast and easy! Visit our FAQs page at dentaltrader.com for details.

Looking for full office buyouts Cash offers for your dental equipment today! 408-627-7670 www.atlasresell.com/dtrader 408-627-7670.

GREAT OPPORTUNITY DENTAL OFFICE FOR LEASE. PLUMBED FOR 4 OPS IN VISTA, ATTRACTIVE BUILDING, HIGH VISIBILITY, NEAR CLINIC. FIRST FLOOR, EASY ACCESS. CONTACT CARMELA LUCKEY 760-518-1896 carmelaluckey@yahoo.com.

"The part that I like the most from them, is they were able to simplify things and make things a lot easier to do" - Harvey Lapin, DDS www.EstheticProfessionals.com/Education.

HACIENDA HEIGHTS #2 (3) op comput. G.P. for sale. Located in a two story prof. bldg. w excellent signage & parking. Cash/Ins/PPO pts. 4½ days/wk of hygiene. 2012 Projected Gross Collect. \$525K+. Seller retiring. D&M Practice Sales 818.591.1401.

Dental Assistant needed for high quality office in Temecula - one day per week. Experience required. (714) 995-4444.

Canon MR-14EX ring flash. fully functional. Rarely used. good for Invisalign and Esthetics. Will ship to right buyer. \$425. allproductsforsale@gmail.com.

CT Scan with I-cat for ONLY \$150 for both arches. open 7 Days call for an appointment 323-633-9441.

This PERIO practice is a cash cow!!! Brand new listing in SAN DIEGO. The building is also for sale, and is very affordable. Act quickly! Call The San Diego specialists: KEN RUBIN Practice Sales at (619) 299-6161. www.KRpracticeSales.com.

LONG BEACH STARTER PRACTICE Collects \$130,000 on 3 days per week with no PPO, HMO or Denti-Cal. Real estate ownership also. Asking \$80,000. Kurt Skarin 805-777-7707.

For Sale Complete OSTEEM IMPLANT KIT. Used only once, with implants. \$8000 Norwalk. CA. 562-242-8212 OR Email rakeshdds@yahoo.com.

Looking to Sublease a dental office in Sherman oaks, Studio city, or west side area. please give me a call if you are a dentist who wants to cut back and allow another dentist to work freely and share your office. 310 738 7477 Dr. Yacobi.

GP needed for busy office in Covina. Please email to resume to endodmd@cox.net, or fax to (714)543-1811.

HEMET-HMO HI IDENTITY (WESTERN DENTAL) Type location Part time Seller 2 days does \$600,000 low overhead. Fulltime DDS will do 1.5 million here--Ortho included CALL PPS-PROFESSIONAL PRACTICE SALES TOM FITTERER--DEAN GEORGE 714-832-0230.

SAN JOSE DENTAL PRACTICE FOR SALE Start making money with this beautiful 3 fully equipped ops + 1 plumbed practice. Stable yearly collection \$310K++ 4.5 days/weeks. Hispanics and Asian patients. Serious buyer contact dental_practice_sale@yahoo.com.

PRICE REDUCED! \$300,000 GD Practice, Los Alamitos, OC, Southern CA, 7 ops., fully equipped, great location! 2,200 sq. ft. MPG (888)685-8100.

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Beverly Hills, Canoga Park, Encino, Long Beach, Los Angeles, Murrieta, North San Diego County, Santa Clarita, Santa Monica, Torrance, Valencia, West Los Angeles, and Woodland Hills. Call Lee Skarin and Associates at 805-777-7707, 818-991-6552 or 1-800-SKARIN #1.

SANTA MONICA FEE FOR SERVICE PRACTICE FOR SALE: Small, fee for service practice, collects \$170,000 per year on two and one-half days per week. Seller refers out most endo, all perio surgery and all implant placement. The practice does not accept HMO or PPO insurance patients. The office consists of 3 equipped operatories. The lease will expire at the end of May, 2013 and the Seller is willing to relocate the practice and transition the patients to a new location if a Buyer would so desire. Asking \$150,000.

TORRANCE GENERAL PRACTICE FOR SALE: This office is located in the Del Amo Medical building and the landlord of that property is not offering any leases beyond December, 2013. As a result, this office is ideal for a dentist with an office in the area or a dentist looking to open a new location in Torrance. The practice collected \$573,000 in 2011 with a net income of \$290,000 on three days per week. Buy the office now, work the practice in the present location for one year and then move it to your new location or existing office. Great practice building opportunity. Asking \$220,000.

ENCINO GENERAL PRACTICE FOR SALE: Over 35 years of goodwill. This practice collects \$440,000 per year on two and one-half days per week with one and one-half days of hygiene per week with no HMO and no advertising. The office has 6 equipped operatories plus an x-ray room. Seller is willing to transition the practice to a buyer or will move the practice to a buyer's office and work in that office for one year to facilitate the patient transition/retention.

BEVERLY HILLS COSMETIC PRACTICE FOR SALE: Practice is heavily based on implants and has all of the technology to support it with a CT scanner, Sidexis imaging software and Anatomage virtual implant placement software. The office has 3 operatories with outstanding views from every room of this Golden Triangle location. Gross collections in 2010 and 2011 were over \$1.4 million each year. Net income is over \$500,000 for a dentist that places their own implants. Full fee for service practice with no insurance plans. Seller refers all endo and all perio. Asking \$900,000. - **PENDING**

MURRIETA MANAGED CARE PRACTICE FOR SALE: This practice is 100% absentee operated with over \$16,000 per month in capitation. The practice collects \$600,000 per year on two and one-half days of dentistry per week with five days of hygiene completing over 100 hygiene appointments PER WEEK. 80-100 new patients per month. The office is in a retail center and has 7 equipped operatories. The only specialist is an endodontist one half day per week. Lots of potential with 6,000 patients of record. Asking \$489,000. - **PENDING**

ENCINO FEE FOR SERVICE PRACTICE FOR SALE: Seller has been in practice in Encino since 1985 and in the current suite since 1997. The practice has collected just under \$500,000 per year for the past four years with a net income of just over \$175,000 per year with two full days of hygiene per week. Seller accepts no HMO's and no PPO's, but does have 1-800-DENTIST which would increase the new patient flow beyond the current 12 new patients per month if the Buyer would accept PPO coverage. Seller is leaving the State. Asking \$365,000. - **SOLD**

VALENCIA GENERAL PRACTICE FOR SALE: Established practice was relocated to a new facility in 2007. The office is state of the art with designer leasehold improvements, six operatories of four year old equipment. Fully computerized, digital and equipped to be completely paperless. Seller works four days per week and collected \$740,000 in 2010, \$731,000 in 2011 and is currently averaging over \$66,000/month in collections for this year. Net income averages 41% of collections. No Denti-Cal. \$2,500/month in capitation. Asking \$495,000.

FULLERTON FEE FOR SERVICE PRACTICE: With over twenty years of goodwill, this fee for service practice collects over \$900,000 per year on three and one-half days per week plus one day per week of associate coverage with five days per week of hygiene. Practice has four equipped operatories of 5-10 year old equipment with digital x-ray and full computerization in a professional building. - **SOLD AT FULL PRICE**

LONG BEACH STARTER PRACTICE FOR SALE: Excellent opportunity to own a 50% interest in the building and a solid core of fee for service patients at a very reasonable cost. Seller works three days per week (no evenings, no weekends) and collects \$130,000 per year with no Denti-Cal, no HMO and no PPO plans. Seller does no marketing. The practice has two equipped operatories plus one additional operator that is plumbed but not equipped. The reception room, lab, sterilization area, front desk area and break room are shared with another dentist that owns 50% of the real estate and has his own three operatories. Each dentist uses their own operatories exclusively. Seller wants to sell his 50% interest in the real estate for \$150,000 which Seller will finance with no money down. Payments would be under \$1,000 per month. The asking price for the practice is \$80,000.

CANOGA PARK GENERAL PRACTICE FOR SALE: Very affordable practice with good positive cash flow. This practice collected \$198,000 in 2010 with a net income of over 38% on four short days per week. Seller does no significant advertising, but gets 10-15 new patients per month and has \$3,000 per month in capitation income. Seller refers all endo and all oral surgery. No Denti-Cal and no evenings. Located in a professional building, the office has three equipped operatories with digital x-ray. Asking \$140,000. - **SOLD**

COVINA GENERAL PRACTICE FOR SALE: Located in a shopping center, this practice has been established for over ten years and has shown steady growth even over the past several years. No Denti-Cal and no HMO. Predominantly PPO insurance patients. Collections average \$1.2 million per year with a net income of over \$300,000 per year. Seller refers all implants, all perio surgery, all ortho other than Invisalign, and difficult oral surgery. Seller is leaving the State. Asking \$800,000. - **SOLD AT FULL PRICE**

NORTH HOLLYWOOD CLINIC PRACTICE FOR SALE: Over 20 years of goodwill, this practice in predominantly managed care with a current capitation check of approximately \$16,000 per month. The office has nine equipped operatories plus four additional operatories that are plumbed but not currently equipped. The office is open five days per week with no evenings and no weekends. Asking \$1,070,000 including the accounts receivable - **SOLD AT FULL PRICE**



LEE SKARIN and ASSOCIATES, INC.

530 W. Stafford Road, Westlake Village, CA 91361

800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051

Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

Serving the dental profession since 1959

of Your Dental Practice . . .

Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

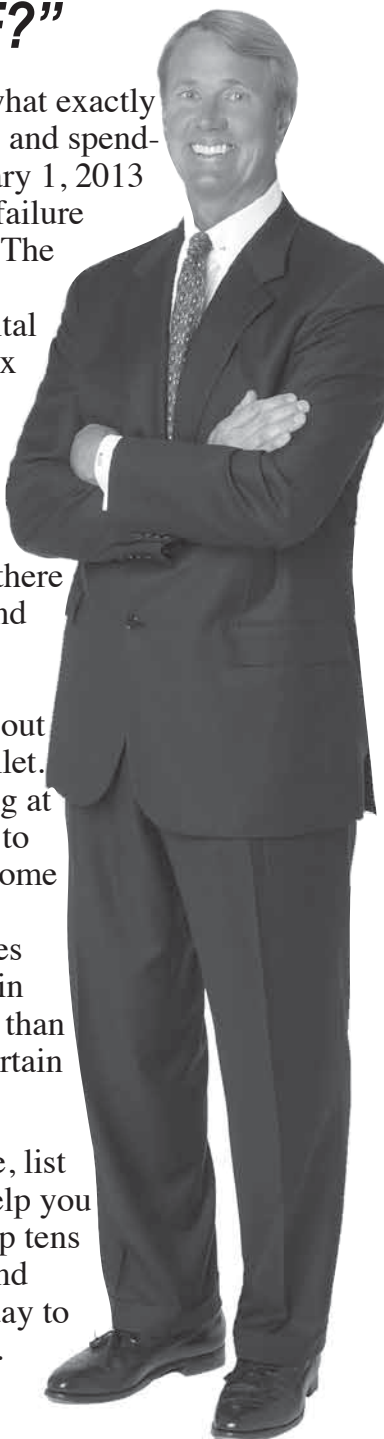
the Name Dentists have Trusted Most Since 1959.

WHAT IS THE "FISCAL CLIFF?"

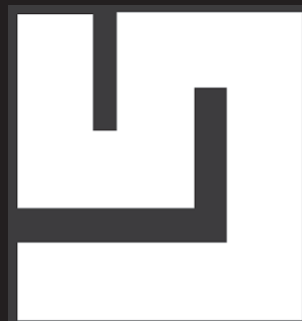
We hear people talking about the fiscal cliff, but what exactly is it? The fiscal cliff is the combination of tax hikes and spending cuts that will take effect automatically on January 1, 2013 as a result of the Congressional super committee's failure to reach a budget agreement at the end of last year. The spending cuts will be felt by everyone, as will the increased tax rates. If Congress fails to act, the capital gains tax rate will increase to 20%, the Medicare tax will for the first time be applied to capital gain income and the Obamacare tax of 0.9% will be applied to all income. There will also be across the board increases in the ordinary income tax rates.

While Congress could act to avert these changes, there appears to be little likelihood that they will do so and Wall Street is betting that they don't. If you are considering the sale of your practice in the coming year, there are some compelling reasons to think about doing it in 2012 instead and they all impact your wallet. In general, the sale of a dental practice that is selling at \$500,000 with 60% of the purchase price allocated to capital gain assets and 40% allocated to ordinary income assets will result in nearly 38% more taxes in 2013 versus today. We can debate what the future tax rates might be if either party wins a controlling position in the government, but it will most certainly be worse than it is today and the only point at which we can be certain is now.

If you have made the decision to sell your practice, list it and sell it now. Lee Skarin and Associates will help you protect your hard earned equity so that you can keep tens of thousands of dollars more. We have motivated and qualified buyers looking for practices now. Call today to get the most (and retain the most) for your practice. Call Kurt Skarin to get the answers to all of your practice sale questions.



LEE SKARIN & ASSOCIATES INC.



CA DRE #00863149

Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461

Place a FREE Reader Ad online at www.thedentaltrader.com

DENTAL PRACTICES FOR SALE

CARMICHAEL DENTAL PRACTICE FOR SALE – Gross ~ \$1.4 mil. ~ 2,000 sq. ft. freestanding building on major busy street. 6 fully equipped operatories. Excellent visibility. Nearby shopping centers, restaurants and many more.

VALLEJO DENTAL PRACTICE FOR SALE – Gross ~ \$650K. Digital office located in major retail shopping center. Excellent visibility. 4 fully ops, 1 additional plumbed. Approx. 1,500 sq. ft. Approx. 20-25 new patients per month.

OAKLAND STARTER PRACTICE FOR SALE – 5 eq ops. Renovated 2 yrs ago. ~1,932 sq. ft. in professional bldg.

SAN JOSE PROPERTY FOR SALE – 2 Units totaling 2,197 sq. ft. Approximately 1,100 sq. ft. each. Located on major cross street. Across from retail plaza, nearby anchor stores, restaurants and many more. Ample parking spaces. Easy access to Fwy 101. Ideal for Dental, Medical or Office use. Great opportunity for Owner or Investor.

SAN JOSE (DOWNTOWN) STARTER PRACTICE FOR SALE – ~1,070 sq.ft. 2 fully equipped ops and 1 additional plumbed. Located on major street in downtown San Jose.

SAN JOSE STARTER PRACTICE FOR SALE – Beautifully designed practice located on busy street in small medical plaza. Good visibility. Approx. 1,200 sq. ft., 2 fully equipped operatories, 1 additional plumbed. Close to Fwy 680.

REDWOOD CITY DENTAL PRACTICE FOR SALE – Gross ~ \$399K. 2 ops, 1 additional plumbed. All digital, paperless. Great visibility. Across from major retail store. Approximately 70% PPO, 20% Cash, 10% Capitation.

PALM SPRINGS DENTAL PRACTICE FOR SALE (BUILDING PURCHASE OPTIONAL) – Gross ~ \$ 1 million. 5 fully equipped ops. 2,500 sq. ft. Freestanding professional building in the heart of central Palm Springs.

RIALTO DENTAL PRACTICE FOR SALE – Practice located on shopping plaza with store anchor. Excellent visibility. 1,365 sq. ft, 2 fully equipped operatories and 2 additional plumbed.

LA JOLLA DENTAL PRACTICE FOR SALE – 15 years of goodwill. 3 eq. operatories, 1 additional plumbed, ~ 1,438 sq. ft. Located in strip mall. Lots of traffic. Close by school, beach, restaurants & markets. Ample parking space.

ESCONDIDO DENTAL PRACTICE FOR SALE – 3 fully equipped operatories, 2 additional plumbed, ~ 2,100 sq. ft. Located in strip mall on major intersection. Close by anchor stores, pharmacies, restaurants and school.

SAN DIEGO DENTAL PRACTICE – Over 24 years of goodwill. 2 eq. ops, 1 additional plumbed, ~ 900 sq. ft. Open 3 days per week. Located on major streets in plaza with supermarket, college, restaurants. Ample parking space.

OXNARD DENTAL PRACTICE FOR SALE – Starter Practice. 2 fully equipped ops. ~800 sq.ft. Located in plaza on busy street with excellent street visibility. High foot traffic. Close by restaurants, library and DMV.

LOS ANGELES DENTAL PRACTICE & FREESTANDING BUILDING FOR SALE – Gross ~ \$520K. 7 fully equipped ops, approx. 2,200 sq.ft. Good signage & bill board. Great visibility. Major street. Close to 5 Fwy.

MISSION VIEJO SHELL DENTAL PRACTICE FOR SALE – 3 fully eq ops in 1,254 sq. ft. stand alone building. Located in shopping center on major intersection. Turnkey, boutique-style office. Fully wired for computer network, paperless office. Perfect for a specialist or quality GP. High-end modern cabinetry, equipment & furnishings.

SANTA ANA SUITES & SHELL DENTAL PRACTICE FOR SALE – 2 Suites~2,134 sq.ft., 7 plumbed, 5 fully eq. ops. Located on major street in Professional Medical Bldg. Easy access to Fwy 55 & 5. Possible to sale Suites separately.

ANAHEIM FREESTANDING BUILDING & SHELL PRACTICE FOR SALE – Asking \$725K. 2 Suites ~ 1,200 sq. ft. each. Lot size 7,471 sq. ft. Corner Lot. High vehicle and foot traffic. Loan is assumable. Good for Owner & Investor.

Call for additional listings or visit our website!!!

BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE
Call Loc Pham, Broker (714) 550-7494 For More Information!

quickbiz4-e@yahoo.com | www.lcffin.com

LCF Financial, Inc. DRE #01875780

Disability Insurance Claims

- ❖ Understand your coverage ❖
- ❖ Properly submit your claim ❖
- ❖ Avoid pitfalls ❖

Representing insureds in California for more than 25 years

Law Offices of Randy D. Curry

949.258.4381

Your advocate for all insurance claims and insurance litigation

Orthopantomograph Pano X-ray machine for sale, ready for digital, located in Irvine, asking \$2900, obo, email to dds898@gmail.com.

PRACTICE FOR SALE LAGUNA HILLS Fee for serv off w/ 4 ops NET \$240K. California Practice Sales, Inc. Phone: 714-639-2775.

PT Dentist needed for La Mirada & Santa Ana office. Working 3-4 days a week. Please send resume via smoothdental@gmail.com.

For lease 1000 sq. ft. office in a dental professional building. Prime location, Garden Grove where the 405 and 22 fwys meet on Valley View St. In a busy neighborhood near schools and hospitals. Street level with large parking lot \$1.60/sq. ft. Call Gary @ 714-893-0045.

Experienced and productive Pedodontist needed in City of Lake Elsinore. New office, great staffs. Please email to xzhangddsphd@yahoo.com for details.

IT ONLY TAKES A MOMENT...you can have your Dental Trader subscription sent anywhere! To subscribe, change your address or request deletion from our mailing list simply use the online forms at dentaltrader.com. We do not sell or share our mailing list with anyone...ever!

Significantly reduce operating costs and increase your vacuum pressure with a New Roadrunner Dry Vacuum. Made in USA \$4295 call with more questions (800) 423 - 5657 or visit website WWW.DHPDENTAL.COM.

HIRING? Receive Applications from Talented Professionals NOW - GUARANTEED! Post Jobs on www.DentReps.com for *ONLY \$45* using Coupon Code: DentalTrader.

ORAL SURGERY SERVICES IN YOUR OFFICE WITH IV-SEDATION. HIGH QUALITY, PLEASED PTS. WISDOMS, IMPLANTS, DIFFICULT SURGERY, HIGH RISK PATIENTS. SINCE 1991. MY EQUIPMENT. CALL (949) 374-4243 or (818) 793-1850.

Use your practice equity to pay off personal debt. Fund in 10 days! East West Bank at 888-818-8588.

PRACTICE FOR SALE (Price Reduced!) Southwest Riverside County - Long established, 4 op GP with an excellent location in a growing community. The seller is relocating out of state. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

FOR SALE Kavo Diagnodent. Rarely used, purchased in 2008, one owner. Contact Toddy 562-301-8120.

GARDEN GROVE Store Front Est 20 plus years Gr approx \$400k 4 ops low overhead Paart time conservative Korean Seller Will make a good deal Starting at \$285,000, make offer CALL PPS PROFESSIONAL PRACTICE SALES TOM FITTERER DEAN GEORGE 714-832-0230.

Join us for an exciting presentation given by Dr. Jaime Lozada and Dr. Marcos Vargas "Implants and Cosmetic Restoration" Early Bird: \$60/75 After Sept 15: \$70/85. Register Now! 951-742-8112 or email: brenda@padausa.org



A Reputation of **TRUST, DENTAL EXPERTISE,** and **RELIABILITY**



THE LAW OFFICES OF A. LEE MADDOX, DDS

- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Space Sharing Group/Solo Agreements
- Corporation Formation/Dissolutions
- Associate/Independent Contractor Agreements
- Dental Bureau Complaints/Matters
- Limited Liability Company Formation & Agreements

LAW OFFICES OF
A. LEE MADDOX, DDS

We, at the LAW OFFICES OF A. LEE MADDOX, DDS, look forward to assisting you with **your practice transition needs.**

Comprehensive & Professional Legal Services Exclusively for Dentists

TOLL FREE **(888) 685-8100**

414 31ST ST, SUITE C, NEWPORT BEACH, CA 92663 TEL: 949-675-1515 FAX: 949-675-1717
EMAIL: LMADDOX@CADENTALLAW.COM WEBSITE: CADENTALLAW.COM

AirStar 22 Air Compressor \$2400.00, 4 years old, functions perfectly. Upgraded this compressor due to an office addition. Located on the Central Coast- Call for Questions, 805-729-3724.

"The Comprehensive Skills Series from Xcel enabled me to improve my skills and fulfill all my board requirements without missing work time or sitting in traffic because they are all on Sunday." Dr. SS, Encino, CA. Go to www.xcelseminars.com or call 310-663-4055 for more info!

PROSTH PRACTICE \$430,000, Walnut Creek, No. CA, 3 Ops, Lab, Admin Office, Private ofc, near lg retirement community. Doctor retiring. MPG (888)685-8100.

Dental Computer Training Specializing in Dentrrix, EagleSoft, SoftDent, Academy of Dental Practice Careers caters to anyone who needs more dental office computer training. Instruction is offered in two forms, In-Office, at your location, or at the ADPC training facility. Call 877-235-7100 or visit DentalPracticeCareers.com.

HIRING dentist part time SilverLake area near Childrens Hospital. Saturday 4 hrs plus one or two more days. send resume info@valerysweenydds.com fax 323 664 8635 tel 310 403 2222.

PRACTICE FOR SALE LAGUNA NIGUEL Turkey off w/ 3 ops busy shopping cntr. California Practice Sales, Inc. Phone: 714-639-2775.

Unlike others who only "promise" results...we GUARANTEE you dozens of new patients every month! Visit www.GetDentalPatients.com.

RDH / Hygienist looking for F/T work near UCLA. Willing to commute. 9+ years experience in high end cosmetic dentistry. Worked with Dr. David Hornbrook. Dentrrix. Laser Certified. Call Julie @ (619) 200-8129.

Complete Slow Speed \$299 Includes Motor, Straight Nose cone and 20K contra angle Adjustable from 2,500 to 27,000 rpm. Hurry While supplies last. this won't be around for long. Call (951) 276-3225 or go to www.LionsDentalSupply.com.

SAN JOAQUIN VALLEY (4) op comput. G.P. & free stand. bldg. for sale. In a smaller town w limited competition. Cash/Ins/ PPO pt base. Annual Gross Collect \$500K on 4 - 4 1/2 days/ wk. 28+ years of Goodwill. 10-20 new pts/mos. Seller retiring. D&M Practice Sales 818.591.1401.

PRACTICE FOR SALE Temecula. GEORGEOUS Office estab 2007. 4 Ops (2 equipped). Digital & Paperless. SDPS: 760-599-7828.

Looking for an old ad from way back? The Dental Trader has a special search engine to our Archives page at <http://thedentaltrader.com/archive.htm> so now you can search our entire website and archive for anything you may need. Search results appear in seconds.

Legal Tip: Buyers Are you getting an EDD Release from the Seller? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Endodontist needed for Central Valley Practice. Please contact Becky @ 559-732-7224 or @ cosmetictouch1@yahoo.com.

MODESTO-TRACY AREA For Sale - Pediatric Practice. \$677,000 in collections in 2010 with a \$357,000 net income. This 3 chair office is located in approx. 1,250 sq. ft. & has recently been remodeled. Patient Base software. Office equipped for NO2 & IV sedation. Practice has operated in its present location for 20 years. #14378 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

DEADLINE TO GO PAPERLESS is around the corner in 2014. Don't wait for the last minute. Prices will be much higher if you do. Go paperless and digital now. Keep it simple and inexpensive. It's cheaper than you think. Existing office as low as \$7,795. New Office as low as \$9,995. Call EZ 2000 today at 800-273-5033.

MOLAR RCT IN 20 MIN. SAVE ENDODONTIST FEES. FAST, PRODUCTIVE, ACCEPT ALL TEETH, CALCIFIED, MISSED, UNFOUND CANALS, RETREATS, EPICOS. HAVE EQUIP. 1000s DONE, 0% FAILURE, SAME AS TEXTBOOK. 562-968-4061.

WANTED FREESTANDING BUILDING & DENTAL PRACTICE in Southern & Northern California: 4-8 operatories in retail shopping center, high foot traffic, retiring doctor and lots of goodwill. SELLERS call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or quickbiz4-e@yahoo.com | www.lcffin.com.

"The Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step." Thomas Sudbijo, DMD - Tustin. Jeng & Associates, where the client comes first. 714-858-0536.

PARAMONT-SHOPPING CENTER HI IDENTITY CORNER--Part time Seller Conservative gr \$360K Build a 2shift Dental office Gr \$1 million 3ops FullPrice \$350,000 CALL PPS PROFESSIONAL PRACTICE SALES TOM FITTERER DEAN GEORGE 714-832-0230.

Hydrim C51 Seicam (instrument washer) for sale \$3000. Please call 805-557-0100 or email drgraves@drgravesdental.com.

MOLAR RCT IN 25 MIN. WHY LOSE YOUR \$\$\$ TO ENDODONTISTS. FAST, PRODUCTIVE, ACCEPT ALL TEETH, CALCIFIED, MISSED, UNFOUND CANALS, RETREATS, EPICOS. HAVE EQUIP & DAS. 1000s DONE, 0% FAILURE, SAME AS TEXTBOOK. 562-968-4061.

SAN DIEGO dental office space with all plumbing and/or built-out to start specialty practice needed. email: doc.braces@yahoo.com.

New Huntington Beach office in need of front/back office dental assistant with experience and Spanish speaking. Fax CV 714-541-9207.

PRACTICE FOR SALE LOS ANGELES 34 yrs gdwll in 16 story med bldg. California Practice Sales, Inc. Phone: 714-639-2775.

Harvey Chemiclave for sale, auto, EC5500, run well, asking for \$1800 obo, Call 626-203-1720.

LAGUNA NIGUEL Asking \$350,000. Fabulous Location! Seller Retiring! 4 ops. Long Established Select Practice Services, Bette Robin, DDS, JD 714-421-4407.

SPECIALIZING IN DENTAL PRACTICE SALES & TRANSITIONS



A. LEE MADDOX, DDS, ESQ.



KERRI MCCULLOUGH

Now with California offices in La Jolla, Los Angeles and Walnut Creek

We have been involved with more than 1000 dental practice transactions.
Here are some of our current listings:

NEW LISTING - \$650,000 - General Dentistry Practice in Santa Ana, Orange County, Southern California with four (4) operatories, fully equipped, x-ray room, dark room, reception area. Practice in the same location for 24 years. **IN ESCROW.**

NEW LISTING - \$709,000 - General Dentistry Practice in Coastal Orange County, Southern California, with four (4) operatories, fully equipped. Great location near shopping center. Modern, beautifully appointed office with high end finishes. Must see! Call our office for more information.

\$500,000 - General Dentistry Practice in South Orange County, Southern California with four (4) operatories, fully equipped, sterilization-lab combo, adjustment lab, staff lounge, private office, over 31 years of goodwill, doctor retiring.

\$95,000 - Leasehold Improvements in Pasadena, Los Angeles County, Southern California with six (6) Adec Chairs/Lights in a great part of town. Contact our office for more information.

\$300,000 - General Dentistry Practice in Brea, Orange County, Southern California, with four (4) operatories, includes equipment, sterilization room, private office in a shopping center near mall and freeway.

\$650,000 - General Dentistry practice in Cypress, Orange County, Southern California with six (6) operatories, \$13k cap checks/union per month, 20 years in same location. Call our office for more information.

PRICE REDUCTION - \$4,500,000 - Implant Practice in Orange County, Southern California. This is a large, state-of-the-art practice with an in-house, full-service lab, private office, call center, and much more all located in a beautiful professional building.

\$800,000 - General Dentistry Practice in the High Desert, San Bernardino, Southern California, with seven (7) operatories, fully equipped, business office, private office, staff lounge, storage room, sterilization room, and adjustment lab located in a free-standing building. Practice gross collections over \$1M in 2011, practice established over 35 years. **IN ESCROW.**

\$80,000 - Dental Leasehold Improvements and Equipment in Lake Forest, Orange County, Southern California with four (4) operatories, sterilization room, reception room, staff lounge, and private office in a retail center with plenty of foot traffic. **IN ESCROW.**

NEW LISTING - General Dentistry Practice in Palm Springs, Riverside County, Southern California with four (4) operatories. This practice is located on a main street, and has been established since 2005. Seller is moving out of the area. This is a PPO/Fee For Service practice, no HMO. Price to be determined.

NEW LISTING - \$450,000 - General Dentistry Practice in N. San Diego County, Southern California with five (5) operatories, sterilization room, adjustment lab, dark room, reception area, staff lounge, and business office. Located in a professional building. Established over 37 years, this practice refers out all specialty work. Room to grow! **IN ESCROW.**

\$450,000 - General Dentistry Practice in La Verne, Los Angeles County, Southern California with four (4) operatories, private office, staff lounge, sterilization/lab combo, adjustment lab, x-ray room, dark room, reception area in a retail center. Over 33 years of Goodwill.

\$545,000 - Amalgam-free General Dentistry Practice in Westwood, Los Angeles County, Southern California with five (5) operatories, includes equipment, wet lab, consultation/seminar room, sterilization room. Doctor retiring. Great location across from UCLA campus in a professional building.

PRICE REDUCTION - \$300,000 - General Dentistry Practice in Los Alamitos, Orange County, Southern California with seven (7) operatories, sterilization room, wet lab, business office, private office, staff lounge. Located on a busy street with plenty of frontage.

NEW LISTING - \$1,100,000 - This office does it all! General Dentistry / Specialty Practice in Sacramento, Sacramento County, Northern California, with two (2) suites, one consists of general dentistry, the other does Specialty work. Nine (9) total operatories, six (6) equipped, three (3) plumbed, not equipped, with sterilization room, adjustment lab, x-ray room, dark room, reception area, staff lounge, private office, and storage room. Digital xrays, paperless office. Member of most PPO/HMO plans, **large monthly CAP CHECKS.**

\$430,000 - Prosthodontic Practice in Walnut Creek, Contra Costa County, Northern California with three (3) operatories, fully equipped, two-desk laboratory, administrative office, and private office near a retirement community. Doctor retiring, 28 years in the same location.

DR. MADDOX AND KERRI MCCULLOUGH WILL BE AT THE ADA/CDA CONVENTION IN SAN FRANCISCO, CA ON OCTOBER 18TH-21ST AT THE MOSCONE CONVENTION CENTER! COME SEE US AT BOOTH #338!

A. LEE MADDOX, DDS, ESQ. BROKER NUMBER - 01801165
 414 31ST ST. SUITE C, NEWPORT BEACH, CA 92663
 888-685-8100 | INFO@MADDOXPRACTICEGROUP.COM
WWW.MADDOXPRACTICEGROUP.COM

GREAT OPPORTUNITY DENTAL OFFICE FOR LEASE. PLUMBED FOR 4 OPS IN VISTA, ATTRACTIVE BUILDING, HIGH VISIBILITY, NEAR CLINIC. FIRST FLOOR, EASY ACCESS. CONTACT CARMELA LUCKEY 760-518-1896 carmelaluckey@yahoo.com.

GP available in Los Angeles area, USC graduate, bilingual (english/spanish), 4 years experience. Please contact at apoleo@gmail.com / 617-947.3073.

DONT REFER OUT ENDO AND PROFITS IM USC GP WITH MORE THAN 10 YEARS EXP. EVERYTHING PROVIDED BY ME. YOU PROVIDE THE PATIENT! I CHARGE YOU 50% OF YOUR FEE. CELL (310) 210-6955.

IMPLANT PRACTICE \$4,500,000, OC, Southern CA, State-of-the-art practice with in-house, full-service lab, professional building. Call MPG (888)685-8100.

FOR SALE Kavo Diagnodent. Rarely used, purchased in 2008, one owner. Contact Toddy 562-301-8120.

ONE OF THE MOST LUXURIES OFFICES RENTING DENTAL CHAIR. FOR MORE INFO & PICTURE CALL (818)517-0871.

Orthodontist needed immediately for dental practice in the san Gabriel Valley. Send resume to info@canyoncitydentalcare.com or fax to 626 334 7311.

Sybron Endo DTC Electric Motor for sale, never been used \$800.00. Please call 805-557-0100 or email drgraves@drgravedental.com.

For Sale Vibrant Latex powder free gloves \$5.00. Protoge Nitrile Gloves \$5.00. Few cases of each left. 310-666-0378.

SANTA MONICA GENERAL PRACTICE Collects \$170,000 on 2.5 days per week. 3 ops. No HMO or PPO. Good potential. Asking \$150,000. Kurt Skarin 805-777-7707.

Dentist needed 1 day/wk in Culver City for molar endo and 3rd molar extractions. Send resume to yourladentist@gmail.com.

System B Heat Source for endo for sale. Never used. \$800.00. Please call 805-557-0100 or email drgraves@drgravesdental.com.

Beautiful 6 yr old office in Murrieta has 2 ops for sublease to any speciality. Call (909)327-6888.

HIRING Orthodontist Private office one afternoon per month. SilverLake area near children's hospital on sunset. send resume: info@valerysweenydds.com Fax: 323 664 8635 tel: 310 403 2222.

Two Forest rear (or side) Delivery Systems - \$2,853 new. Less than two years old, like new. \$1,800 O.B.O. (714)569-1128.

PALMDALE/LANCASTER TWO OFFICES DOING 1 million now should be doing 1.5 million CALL PPS PROFESSIONAL PRACTICE SALES TOM FITTERER DEAN GEORGE 714-832-0230.

Electric rotary and highspeed handpiece to fit Sybron DTC electric motor for sale, never been used \$800.00. Call 805-557-0100.

Hundreds of new patients will pour thru your door regardless what the economy is doing... GUARANTEED! Visit www.GetDentalPatients.com.

DCI Operatory Package So low we can not list the price. Includes everything Chair, Light, Delivery Unit, and stools Call (951) 276-3225 or go to www.LionsDentalSupply.com.

LLU IMPLANT TRAINED All phases of Implant Surgery and Prosthodontics, Guide through entire case, no case too complicated. No bone, no problem. Place implants & help you restore any Implant case. From pre-operative diagnosis and treatment planning to final delivery, stress free implant dentistry. Increase your comfort level and profitability of any implant case, single tooth, hybrids to full mouth reconstruction. 310.310.5952 trustimplants@me.com.

PRACTICE FOR SALE TARZANA Digital off w/ 5 in med/dent bldg NET \$163K. California Practice Sales, Inc. Phone: 714-639-2775.

ORTHO/DENTAL OFFICE FOR LEASE in CHULA VISTA: 1800 sft fully built, equipped with digital pan/ceph and 5 ops, computers, practice software, ready to practice. Call for great lease (858)334-5013 eastlake.dental@gmail.com.

WANTED YOUR USED DENTAL EQUIPT. We buy, sell & trade dental equipment. 408-627-7670 - www.atlasresell.com/dtrader.

APPLE VALLEY GP Turn-Key Practice located in a professional building state of the art facility with 2 fully computerized ops. Reasonable rent, practice is open two days a week/ will have more potential if opened more days. Fee for service only. Email ddsapplevalley@gmail.com NO AGENTS PLEASE.

ORTHODONTIC PRACTICE FOR SALE Orange County - Spacious, 6 chair, open bay orthodontic practice with a modern, upscale and elegantly designed office. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

\$25,123.00 for a fully equipped dental office, all New Fully Warranted and made in USA. Low Interest Financing Available call (800) 423 - 5657 or visit website WWW.DHPDENTAL.COM.

KEEP ENDO \$\$\$ AT YOUR OFFICE. CALCIFIED, BLOCKED, MISSED, UNFOUND CANALS, RETREATS, EPICOS. HAVE EQUIP. 1000s DONE, EXCELLENT RESULTS. 562-968-4061.

We know you're busy East West Bank is committed to providing a quick, hassle-free experience for you. East West Bank at 888-818-8588.

Legal Tip Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Office wanted in LA, Orange or Riverside County area. Any condition OK. Please email ddnewbuyer@gmail.com.

HMO DENTIST POSITION AVAILABLE IN ANAHEIM. 5+ YRS EXPERIENCE A MUST. SEND CV/RESUME TO ELADENTALSTAFF@GMAIL.COM.



Lic. #866049

FREE ESTIMATE & CONSULTATION

1.888.833.7361

www.medikbuild.com

**WE SPECIALIZE IN
 BUILDING & RENOVATING DENTAL OFFICES**

**DON'T JUST READ OUR DOCTORS' TESTIMONIALS
 VISIT OUR PROJECTS
 SEE FOR YOURSELF AND SAY:
 WOW!**

Call today for **FREE** consultation and estimate

1-888-833-7361



Licensed • Bonded • Insured

Creative Financing Solutions

Air Techniques AirStar 22 Oil/Lube Free Dental Compressor \$1900 in Upland-Ca. Call: 714-390-8769. Reason for selling relocating.

Dental Building for sale Santa Ana good area. Two plumbed operatories, chairs & equipment. Ready for practicing. 714 636 1818.

ANAHEIM # 3 (4) op comput. G.P. for sale. (3) ops fully eqtd. In a one story prof. bldg. Dr. works 2.5 days/wk & collects approx \$20K/mos. Does no advertising. Cash/Ins/PPO. Low rent & overhead. Great starter or second location. D&M Practice Sales 818.591.1401.

GP Dentist wanted in LA, Orange or Riverside County area. Multiple positions available. Please send resume to ddnewhire@gmail.com.

NewportBeach Practice Best location in Newport,4Ops, Digital xrays, Dentrix Software,Over 1000 active pts. Dentist relocating. Best price for Newport. Dentalpracticesforsale2012@gmail.com. 949-200-0183.

Office staff needed all positions, front and back. LA, Orange or Riverside County areas. Please email ddgeneralbusiness@gmail.com.

STOP REFERRING OUT!!! Oral Surgery Senior Resident Will Do All Surgical Procedures In Your Office. IV Sedation Included. Call 909-720-0188.

BAKERSFIELD Run don't walk--GOLD MINE-- Gr near \$900K 2800sqft 4 ops Low overhead Rent less than 2500 Net 300 to \$500,000 Full Price \$650,000 CALL PROFESSIONAL PRACTICE SALES- TOM FITTERER DEAN GEORGE 714-832-0230.

Furness & Associates is your premier Dental CPA specialist in the Los Angeles. www.FurnessCPA.com 818.990.0686.

PERIODONTIST WANTED to SUBLEASE dental space in Endo office located in San Fernando Valley; Fully equipped with numerous referring GPs nearby. For info email: uscendodontist@hotmail.com.

Gently used Henry Schein amalgamator S-1A approx 5 yrs old. Works great! \$250.00 o.b.o. Erin 530-365-0671 erin.harrell@sbcglobal.net.

Dental Office Space for Rent Newport Center Drive Modern state of art dentrix digital Xrays Zoom. call 949 644 1616 email Dr92660@gmail.com.

Nordent InstRenew2 Sharpening Assistant. Never used. Great professional sharpener. \$400 new. Selling for \$200. email julieweiss7@hotmail.com.

MILLBRAE: For Sale General Dentistry Practice. This beautiful, well-established office is located on the main thoroughfare of the North Peninsula, offering great exposure that generates 25-30 new patients per month. 5 treatment rooms (6th plumbed) in approx. 1,500 sq. ft. equipped with Digital Pan, Digital Imaging and Intra-Oral Camera. 2011 gross receipts of \$651,000 with \$230,000 adjusted net income. Owner is retiring. Don't delay, this won't last long! #14395 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

PERIODONTIC Practice for Sale--North San Diego County. Long-established. Priced attractively for quick sale!! SDPS:760-599-7828.

Simplify your life and save money! Fulfill all your CE requirements, learning practical and relevant info, at one convenient location, all on Sundays. Go to www.xcelseminars.com to see our Northern and Southern California course series.

SOUTHERN IMPLANTS AND PROSTHETICS (STRAUMANN STYLE) FOR SALE, DECIDED NOT TO DO IMPLANTS. SEND ME YOUR FAX TO SEND YOU INVENTORY; FAX: 619-660-2525.

"Implants & Cosmetic Restoration" PADA/TCDS/ADA CE course in Ontario. Early Bird: \$60/75 After Sept 15: \$70/85 Register Now! 951-742-8112. For more info: PADAUSA.ORG under events.

DENTAL PRACTICE WANTED Buyer looking for HIGH CAPITATION OFFICE located ANYWHERE in CALIFORNIA. Ready for immediate purchase. SELLERS call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or quickbiz4-e@yahoo.com.

PRACTICE FOR SALE TEMECULA In prestigious bldg w/ 2 ops -2 plmbd; Equip. California Practice Sales, Inc. Phone: 714-639-2775.

"I don't think I would have achieved as much since 1998, my first visit here, if it weren't for Esthetic Professionals." - Tony Cabrera, DDS www.EstheticProfessionals.com/Education.

Wilshire/Brentwood New modern 3 operatory GP office to share. Beautiful panoramic views. Excellent location and FREE parking. Flexible Terms (310) 478-3511.

GD PRACTICE \$709,000 - Coastal Orange County, So. Cal, with four operatories, fully equipped. Great location near shopping center. Modern office w/high end finishes. Call MPG (888)685-8100.

SAY GOODBYE TO OSHA Let O.C.P.I. get and keep you in compliance. See ad on Pg. 18 in this issue. Or, call toll free 888-55-WASTE.

CERTIFIED ENDODONTIST FOR A CONSULTANT POSITION, WILL NOT TREAT PATIENTS, EXCELLENT FOR RETIRED DOCTORS, MUST HAVE 40Y+ EXPERIENCE. EXCELLENT \$\$ endodoctor@gmail.com.

FULL TIME COMMISSION-BASED DENTIST POSITION IN SOUTH GATE. CALL 323-875-8073.

DENTAL OPERATORY FOR RENT In Cerritos/ Artesia area. Very nice office. General Practice start-up. E-mail at bodental@ca.rr.com.

Glendale Sublease 2-3 days a week.....818 547 4398. Free unlimited parking. navkaz@sbcglobal.net.

Dentist P/T, F/T needed for a large group practice in LA/Valley area (562) 981-5044 dmaucd@gmail.com.

Xray film processor air techniques AT2000XR used w/daylight loader w/ FREE pano film OBO-amyjanae.brown@gmail.com.

Dentistry pays well for those who know

Whether you are buying a new practice or running one of your own...it is what you don't know that can cost you big money. It is often impossible for a doctor to effectively recognize and correct profit-eating issues within his or her own office because the doctor is *"in the bottle"* and lacks the necessary objectivity. Practice sellers can be deceptive when presenting data about their practice. That's when an outside and dispassionate review is invaluable. One hour with an experienced consultant will forever change the way you view your practice. Give us an hour... we'll give you increased profitability. Call for a complimentary consultation... you'll be glad you did.



Alliance Consulting Group

949.232.4788

SANTA ANA gr approx. \$600 HI IDENTITY CORNER OVR 60,000 AUTOS PER DAY. 1450 sq ft low overhead 5 ops grt corner 65000 to 750000 per day CALL PPS PROFESSIONAL PRACTICE SALES 714-345 9659.

GD 6 yrs exp oral sedation 2 yr exp, gentle, friendly, productive, does molar rct, crowns, bridges, kids dentistry 9096533166 /9099808637.

California licensed dentist available for Hygiene on Thursdays. Caring, gentle and good with Arrestin placement. Call (818) 577-7154.

Pasadena & surrounding area. DA to assist w/sterilization, set-up, etc. Please call Dinah@ 626-755-7300.

DENTAL OFFICE FOR SALE WOODLAND HILLS 5 OPERATORIES. LOW OVERHEAD IN A ONE FLOOR MEDICAL BUILDING. 350K COLLECTION TAMIR 310-6634323.

RDH P/T Temp. Experienced, gentle, productive. Covering areas from Indio to 29 Palms to Yucaipa. 760 641-3230.

PRACTICE FOR SALE LAKE ELSINORE Modern off w/3 ops in shopping cntr. California Practice Sales, Inc. Phone: 714-639-2775.

self-motivated detailed, organized, professional front and back office dental assistant position in Vista. Dentrix and Bilingual A+(909)806-0416.

"Dr. Chester Jeng of the Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know. He's the one we go to if we need a lawyer." Taylor Liao, Manager of Kings Two Dental Supply- City of Industry. Call Jeng & Associates for a complimentary consultation. 714-858-0536.

PROSTHODONTIST needed for beautiful state of the art private office in downtown ORANGE, Dr.Bagai 714-604-6453. loriabagai@sbcglobal.net www.smartsmileoc.com.

Seeking Front Office Good voice and great smile. Tagalog speaking preferred. Cerritos/ Artesia area. Email resume at bodental@ca.rr.com.

REDUCED RANCHO CUCAMONGA: Asking \$430,000. 4 fully equipped ops! Select Practice Services, Bette Robin, DDS, JD 714-421-4407.

PT Dental Assistant needed immediately in Rancho Santa Margarita for T/Th/F. Please email resumes to joseph@socalsmiles.net.

SOUTH CORONA Solid practice with long time staff, ffs with some selected ppo plans. Decorated nicely and a reasonable lease. 5 Ops (digital), 2200 sq. feet, 4.5 days of hygiene 3.5 work days, great location in medical bldg with street signage, over 20 years of goodwill. price \$530K contact me at coronasmilesdentistry@gmail .com.

DENTIST NEEDED Unique Opportunity to Assist Orthodontist and learn. Exciting Good Compensation Full/Part Time Join Our Team 310 804 8889 Rudolph_Ortho@aol.com.

Canoga Park Dental Office 30 yrs, 1500 sf, 3 ops room for 5, street front, parking, equipment available, \$2500 mo. (818)347-6555.

PRACTICE FOR SALE VENTURA Turnkey off in strip mall w/ 24 yrs gdwll. California Practice Sales, Inc. Phone: 714-639-2775.

DENTAL HYGENIST SOUTHGATE SPANISH SPEAKING *BONUS* \$20-\$30 Per hour based on experience with bonus opportunity Email: Hakhamia@usc.edu Fax:3235675514.

ASSOCIATE DENTIST SOUTHGATE Must know Molar Root canal, crown/bridge Spanish Speaking BONUS Part-Full Time Send Resume: HAKHAMIA@USC.EDU Fax 3235675514.

looking for a dental office to buy in Yorba Linda Ca or Anaheim Hills ca mmmdds2012@gmail.com.

Need dentist/specialist proficient in molar root canals, 3rd molar extractions,implant placement, and/or orthodontics. Fax resume to 323.265.3603.

PRACTICE FOR SALE San Diego (Imperial Beach)—GP situated in strip center in residential area. 3 Ops in 1200 sq. ft. SDPS: 760-599-7828.

South Gate office Dental Biller/Front Office Receptionist Medical/HMO/PPO Bonus Opportunities Spanish speaking only please Send Resumes: AAADENTALCENTERS@gmail.com.

WANTED

YOUR USED DENTAL EQUIPT.

We buy, sell & trade dental equipt.

No games, no junk,
just quality items backed by our
unbeatable customer care.

We pay cash for your unwanted equipt.

We buy and sell more used dental equipt.

currently than anyone else
in the nation and offer unmatched
bargain prices. Financing available.

408-627-7670

www.atlasresell.com/catalog

Blowing The Competition Away !!!

Call Us Or Visit Us Online And See How
We Beat The Other Guys Prices

| | | | | |
|---|---|--|---|--|
|  <p>Midmark Soniclean M250 With Basket Sale \$ 1,199</p> |  <p>Westar 6000 Dental Operatory Package Sale \$ 5,499</p> |  <p>Beaverstate Northwest Operatory Package Sale \$ 6,699</p> |  <p>DCI Operatory Package Sale</p> |  <p>Digital X-Ray Sensor #2 with Software, Sleeves And Positioning Aids Only \$ 5,097</p> |
|  <p>P5 Alpha Piezo Scaler Sale \$ 799</p> |  <p>Beaver Elite 2.0 Self contained Ultrasonic Scaler System Sale \$ 269</p> |  <p>Comes With Free Basket 2 Liter Heated Sale \$ 239 3 Liter Heated Sale \$ 289 4 Liter Heated Sale \$ 389</p> |  <p>M3-II Ultrasonic Scaler 2 Free Tips (BONART) Sale \$ 389</p> |  <p>Pro Form Single Chamber Dental Vacuum Former Sale \$ 309</p> |
|  <p>MyRay RXDC Dental X-Ray \$ 3,799</p> |  <p>Red Wing 26A Dental Lathe With 16B Quick Chuck Changer Sale \$ 549</p> |  <p>Piezo Pilot Ultrasonic Scaler (Vista Dental) Sale \$ 1,159</p> |  <p>Westar 6010 Dental Operatory Package Sale \$ 5,384</p> |  <p>Sensimatic 700SE Electrosurgery Unit Parkell Sale \$ 719 5 year Warranty</p> |
|  <p>MyRay Digital X-Ray Sensor \$ 7,790</p> |  <p>Handler # 31X Wet Dental Model Trimmer Sale \$ 465</p> |  <p>Turbo Sensor Scaler Sale \$ 539 5 Year Warranty</p> |  <p>Cavitron Bellissima Focused Spray Slimline Ultrasonic Insert \$ 89.99</p> |  <p>Ledex LED Curing Light Sale \$ 189 Or 2 for \$ 169 Each</p> |
|  <p>Castmaster II Casting Machine \$ 499</p> |  <p>Art L3 LED Curing Light Sale \$ 195</p> |  <p>Black Knight LED Curing Light Sale \$ 189 Or 2 for \$ 169 Each</p> |  <p>Parkell Soft Cushion Grip Ultrasonic Scaler Inserts Starting at \$ 99</p> |  <p>MicroMax Cordless Propphy Handpiece (Dentamerica) \$ 599</p> |
|  <p>EndoMax Cordless Endo Handpiece (Dentamerica) Sale \$ 699</p> |  <p>Marathon 700 Brushless Lab Motor \$ 599</p> |  <p>E1 Electrosurgery Unit (Bonart) Free 7 electrodes Sale \$ 399</p> |  <p>Kodak DF-58 \$ 42.99 Kodak DF-57 \$ 46.99 Kodak TMAT \$ 89.99</p> |  <p>Tuttnauer Autoclaves Lowest Price Ever</p> |



Lions Dental Supply & Equipment

Tel (951) 276-3225

www.LionsDentalSupply.com

Quality Dental Equipment & Supplies...All at the Lowest Prices!!

EMERGENCY BARGAINS PACIFIC BEACH, 3 ops 3 ops HI IDENTITY BUILDING--Gr down but far exceeds a start up Gr approx 200k Financing in place CALL PPS Tom Fitterer 714-345-9659 also MALIBU-AND- SM TOWN NEAR BAKERSFIELD. AND ANAHEIM HILLS AND HESPERIA-APPLEVALLEY and RESEDA CALIF.

For lease dental office in Fullerton. 3 ops room for fourth. On Chapman Blvd near State College. Great opportunity. Call 562-440-8456.

LOOKING FOR OFFICE MANAGER MUST SPEAK SPANISH, KNOW BILLING, HAVE PREVIOUS MANAGERIAL EXPERIENCE. PAY BASED ON EXPERIENCE hakhamia@usc.edu 3235675514 fax.

Metal & Plastic Mounting plates C.E. Stewart Articulators, panadent articulators, and vacumm mix. Integral steam cleaner and therm bath. Info@MyBrentwoodDentist.com.

DENTIST WANTED 2+ yrs Experience, part time including Saturday, in San Gabriel valley, Excellent working environment. email vtchen@yahoo.com.

25% OFF ALL DENTAL SUPPLIES Go to www.ez2000digital.com. Click on PRODUCTS link, then Supplies & Equipment @ Reduced Pricing link. Follow instructions carefully. For more info, call EZ 2000 Inc. at 800-273-5033.

RARE OPPORTUNITY! 1650 sq ft suite ready for ENDO/PERIO/ AND OR PROS. 16 GPs within 0.5mi of location!! foothillsmiledesigns@yahoo.com.

San Luis Obispo Coastal: Modern, well equipped office a mile from the beach in south county. High traffic storefront with ample parking. Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

Discus Dental Zoom ZM2604 Advanced Power Tooth Whitening Bleaching System fully operational in good condition call: 805-480-9820 Email: Staff@thousandoaksfamilydentistry.com.

Dental lab technician needed for private cosmetic and implant center, experience with dentures, denture over implants, bars and CAD/CAM fax resume 7148475005.

PRACTICE FOR SALE/WESTLAKE VILLAGE Digital off in Med Cntr - Equip/Charts California Practice Sales, Inc. Phone: 714-639-2775

Orthodontic assistant needed 12 days/month minimum. Must travel and have some ortho exp email inhouseortho@gmail.com.

For Sale South Gate Dental Office, 3 ops, digital charting & xrays, 20 years goodwill; \$80K. 323-214-8373.

BEAVER STATE SIDE MOUNT UNIT PERFECT CONDITION CONTACT for photos: alexvdom@gmail.com buy it now \$1600 offers start at \$1500.

Equipment For Sale A-Dec & Pelton Crane Dental Chairs, Stools, Lights, & Cabinetry Email jen.chisholm@comcast.net for information & pictures.

Curing Lights Brand New With Warranty - Starting @ \$ 169 each Call (951) 276-3225 or go to www.LionsDentalSupply.com.

Ready to expand your practice, remodel, upgrade equipment or consolidate debt? Quick funding!! Call today...East West Bank at 888-818-8588 or www.eastwestbank/pps.

Luxurious State of the Art Dental office available for rent or sublease in Mission Viejo. Great location. Call 949-290-2405.

Beautiful Brentwood office to share/sublease two fully equipped operatories with view of Getty Museum. Global Microscope and lab. MyBrentwoodDentist.com.

GD PRACTICE \$545,000, Westwood, LA County, Southern CA, Amalgam Free, 4 Ops, doctor retiring. Call MPG (888)685-8100.

MOBILE DENTAL UNIT 34 footer, low mileage 29000, complete with 3 dental unit, 2 Belmont xray and leveling jack. kindly call Dr. Miranda or Edgar at (909) 393 3180 or email us at smilesavvydental@rocketmail.com.

VALENCIA Drop Dead Gorgeous! (6) op comput. G.P. for sale. Newer build out & equipt. Cash/Ins/PPO. 2012 Projected Gross Collect \$775K-\$800K. Digital x-rays & Pano. Dextrix & Dexis. Cerec. (4) days of hygiene/wk. (1-2) days per month of Perio. Selling due to medical condition. D&M Practice Sales 818.591.1401.

With our 100% GUARANTEED you can't lose. Hundreds of new patients are at your fingertips. Just visit www.GetDentalPatients.com.

Pedodontist needed for fun growing dental office in Riverside & Lake Elsinore. Awesome staff focused on patient care and experience. Send resume to: jrroupet@yahoo.com.

DENTAL PRACTICE WANTED Buyer looking for practice grossing from \$500K to 1 mil, established patients, high visibility, retiring seller, open to any price range. SELLERS call Loc Pham, Broker (714) 550-7494 or quickbiz4-e@yahoo.com.

LANCASTER: For Sale General Dentistry Practice. This 4 operator office is located in 2,360 sq. ft. on the second floor of an attractive Medical-Dental office building. Gross receipts were \$676,000 with a \$174K adjusted net income. Dentist is retiring after 39 years. 4 days of hygiene. Additional operatories could be added to existing space. Great location. #14376 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

Need a partner to help share the overhead? TEMECULA DENTIST needs office space 1 day a week. Text Lauren 951-526-7238.

SAN FERNANDO VALLEY NEWLY ESTAB PRACTICE GR 600,000 75 new patients per month 7 ops gorgeous office FRONT SIGN COST \$40,000 Seller wants \$600,000 Specialist Seller will work back CALL PPS PROFESSIONAL PRACTICE SALES 714-832-0230.

BEAUTIFUL DENTAL OFFICE FOR RENT/SUBLEASE. REASONABLE RENT/DAY. LOCATED IN SANTA ANA, CA. AVAILABLE 1-2 DAYS. CALL: 949-922-5604/LM.

Legal Tip: Buyers Who completes and pays for retreatments? For how long? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.



EASTWESTBANK

YOUR BRIDGE TO PROFESSIONAL PRACTICE SOLUTIONS

Change the game with one play.

Use the value of your practice
to open up new opportunities.

Practice Value Loans

**Pay off business or personal debt,
lower overhead & increase cash flow.**

- ✓ Most business needs
- ✓ Business and personal credit cards
- ✓ Installment debt
- ✓ Investment and wealth management
- ✓ Retirement planning
- ✓ Residential and commercial real estate (in some cases)

Terms and Structures

- ✓ 100% financing
- ✓ Conventional financing
- ✓ Flexible payment plans
- ✓ 15-year terms with fixed rates
- ✓ 20-year amortizations available
- ✓ Variable rate terms

**Make the call. Take your practice to
the next level with East West Bank.**

SOUTHERN CALIFORNIA

NORTHERN CALIFORNIA

Contact Jason Schneller

Regional Sales Manager

Direct: 626-228-8064

Toll-free: 888-818-8588

Jason.Schneller@EastWestBank.com

Contact Burnett Facer

Regional Sales Manager

Direct: 626-476-4490

Toll-free: 888-818-8588

Burnett.Facer@EastWestBank.com

Visit us at ADA, Booth #5301
October 18-20, 2012 / San Francisco, CA

All products and services are subject to change without prior notice.
Terms and restrictions apply. All loans are subject to credit approval.

EastWestBank.com/ppsMember
FDIC

"Raymond Furness found a buyer for my dental practice in less than a month" –B. Irani DDS. Call 818.990.0680.

The Peruvian American Dental Association. Presents "Implants & Cosmetic Restoration" 7CE UNITS Before Sept 15: \$60/75 After: \$70/85. Call us 951.742.8112 or email: brenda@padausa.org.

"I was doing pretty well but felt that even though my practice looked beautiful I was not realizing the true potential of all my effort. I am thrilled with the way Alliance has changed the way I see my role and my practice, I am now working less and have increased my profit considerably! Dr. Jeff Barrera DDS, Rancho Santa Margarita, Alliance Consulting Group, info@allianceconsultinggrp.com, 949 232 4788.

High Quality private practice looking for FT associate Doctor. Resume to sheelaroth@gmail.com. Visit our website www.penroddental.com.

PERIODONTIST AVAILABLE FOR IN-OFFICE. BOARD CERTIFIED, TEACHER, RESEARCHER. IV SEDATION AND ALL IMPLANTS. GENTLE AND CARING. DENTALPLUSPERIO@GMAIL.COM, 8185214947.

Private Office needs a dentist with experiences in cosmetic dentistry and root canals, Partial, dentures, extractions. Gentle touch with caring attitude, patience. Able to handle 20-25 Pt's per day, flexible hrs. for the right doctor. Salary w/ commission Please call (909)981-2554 ask for Liz.

Experienced Prosthodontist Place implants & restore, complicated cases. Based on percentages. blastula67@yahoo.com.

"Pat and Jason On behalf of the members of ADS and our colleagues, I want to thank you both for presenting such an informative session at our Las Vegas meeting. Our group always enjoys hearing from you both and we look forward to an ongoing relationship." Nancy L. Schoyer, Executive Director: ADS. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: www.dentalattorneys.com.

Office for rent part time 3 days, 3 ops + x-ray rm. Great location. stevekdds@aol.com.

General Dentist available 14 years experience all phases of dentistry and molar RCT. Gentle and great hand skills. (818)274-7372.

ORAL SURGEON 1-2 DAY/MONTH...ALL OS/SEDATION EQUIPMENT SUPPLIED...CALL PATRICE OR DR KIM (626)795-9328 OR EMAIL MIKEKIMDDS@YAHOO.COM ...WWW.ARROYOHEALTCARE.COM.

Endodontic equipment for sale Zeiss OPMI microscope, Kodak RVG 6100 sensor, system B, Root ZX 2 and more. Contact dentalsteve1@yahoo.com.

FREE ANNUAL OSHA EMPLOYEE TRAINING –See O.C.P.I. ad on Pg. 18 in this issue for details.

Dental office space to share operatories, state of the art award winning office in Mission Viejo e-mail citydentalcenter@hotmail.com.

PRACTICE FOR SALE MURRIETA State-of-the art Ortho off w/ 5 eq chairs. California Practice Sales, Inc. Phone: 714-639-2775.

DENTIST for office in Canoga Park, CA. Must have DDS or foreign equiv and valid CA dental license. Resumes: luisfersosa@aol.com.

Rent/Share 6op space in Laguna Niguel office bldg. Nice garden views. GP or Specialist. Call Dr. Michelle 949-922-8587 michelleaeng@aol.com.

GP in Diamond Bar seeking experienced & certified Oral Surgeon for extractions & implants. Must have own equipment. 909)861-3500.

LONG BEACH CALL PPS PROFESSIONAL PRACTICE SALES TOM FITTERER-DEAN GEORGE --HI-IDENTITY DENTAL CONDO & pRACTICE GR\$360k hmo 1500/mo est40yrs, fantastic potential modern 3ops plus pan FP\$350k practice \$400k Condo call 714-832-0230.

Looking for an Endodontist and Assistant in Sherman Oaks, please email your resume mblucky2009@yahoo.com.

CT Scan with I-cat for ONLY \$150 for both arches. open 7 Days call for an appointment 323-633-9441.

Diamond Bar dental office for sale sale of tenant improvement only. The space is 2280 sq. ft. Five operatories, large reception and waiting areas, lab, billing room, x-ray room, lounge, 2 bathrooms, and doctor's office. Asking \$35,000. Call Peter Chung at 909-268-4131.

Tulsa ProUltra Piezo Ultrasonic and Aseptico AEU-25 Endodontic Motor for sale. Perfect condition out of box. Call (949)302-4040.

General Dentist available T Th Fri Sat for San Diego County. AEGD, 4+ yrs experience, CEREC, endo, Invisalign, Lasers, LANAP. 619-537-9353.

YUCAIPA Asking \$300,000. On a BUSY STREET! Located in a Shopping Center. Select Practice Services, Bette Robin, DDS, JD 714-421-4407.

bakersfield dentist needed part time experienced with HMO small private practice call 909-576-5248.

Hiring dental assistants and receptionists for new dental office in Boyle Heights. Must be bilingual. Please send resume to urbanewrit@gmail.com.

Covina dental office for lease after 20 year occupancy, professionally decorated, 4 operatories, 2 bath/shower, lab, sterilization room, street front. Current dentist moving out June 1. dental equipment available, \$3,900 month. 562-868-6333.

PRACTICE FOR SALE (Price Reduced!) Bakersfield - Busy, 3 op GP in a nicely appointed and efficient office. The seller is relocating out of the area. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

GD PRACTICE \$800,000, San Bernardino Desert Area, 7 Ops, free-standing building. Gross Collections over \$1M in 2011. Call MPG (888)685-8100.

Dentist Needed Hygienist Needed: Inland Valley (Ontario, Alta Loma, Ontario) California Send Resume: Kencdds@aol.com.



CALIFORNIA

Specializing in the Selling

Sellers:

We have buyers
looking for practices
throughout Southern
California!
Call John & Bob today
for your
**Free Personal
Sales Analysis**

John W. Knipf
President



Buyers:

We have 4 professional
Broker/Agents to
assist you in
understanding how
to purchase a
dental office.
Call for your
1 on 1 Consultation

Robert A. Palumbo
Partner
Executive Vice President

FEATURED LISTINGS

HUNTINGTON BEACH (GP) – State-of-the-Art office located in a two story professional building. This modern design office established in 2006 and consist of 5 fully eq. ops with 2 plumbed ops to expand. Have Eagle Soft software, intra oral camera and digital x-ray. Suite is approximate 2,196 sq. ft. Seller works 3 days per week and Associate 1 day per week. Does not refer anything out and brings Specialist as needed. See approximate 20-30 new patients per month. Income source: Insurance / Cash / Some Cap (~\$1000/mo in Cap Checks). Grossed approximately \$732,986 in 2011. Motivated seller will be focusing on his other practice in the San Diego area. Contact your CPS Agent for more information. **Property ID # 4027.**

LADERA RANCH (ORTHO) – Beautiful state-of-the-art office located in a two story medical/dental building near schools and residential area where new homes are being built. Practice was established in 1978 and consists of 2,627 usable sq. ft. with 5 fully eq. chairs in open bay, 2 chairs in adult room with Dolphin software. Retiring Seller is currently working 4 days/wk and sees approximately 40 patients/day. Fee for service. Grossed 604,701 in 2011. Monthly revenues of \$42,000/mo. Seller also rents space from GP in a nearby city ½ day/wk for the past 25 years which is included in the sale as well. Please contact your CPS Agent for more details. **Property ID #4209.**

LOS ANGELES – General practice located in a 16 story medical /dental building on one of the busiest boulevards in L.A. Over 34 years of goodwill. State-of- the-art facility. Fee for service. Seller works 2 days per week, Associates 4 days/wk with 5 days per week of hygiene. See approximately 15 new patients per month. Office consists of 1,187 sq. ft. suite (11th floor), 4 fully eq. ops, with Dentrix software. Monthly revenues of ~\$27K/mo. Grossed approximately \$313,298 in 2011. Projecting approximately \$346K for 2012. BUYER'S NET OF \$116,798. Staff speaks Japanese, Chinese, Spanish and Tagalog. Seller will be focusing on his Torrance practice. Want more details? Please call your CPS Agent now! **Property ID #4147.**

PORT HUENEME - (GP) Absentee Owner Practice. Seller is retiring. Office was established in 1980 and currently Seller has one (1) Associate working 2 days per week and 1 day per week of Hygiene. Office is located in a busy two story retail plaza with heavy traffic flow. Practice consists of 3 eq. ops, with motion sensor sinks, 920 sq. ft. suite. Income source is 90% Insurance, 10% Cash. Great location and great ocean views. Grossed \$277,103 in 2011. BUYER'S NET OF \$79K. **Property ID #4167.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



GREATER LOS ANGELES COUNTY

BELLFLOWER (GP) - Practice and Building – Long established practice with some HMO income located in single story free standing building with 5 eq. ops in a 1,875 sq. ft. office. Grossed \$378,619 in 2011. Projecting approximately \$433,751 for 2012. Retiring seller works 3.5 days/wk and sees approximately 11-12 patients per day. Corner location with excellent signage. For more information, contact your CPS Agent. **Property ID #4197.**

CERRITOS (GP) TURN-KEY - This practice has over 40 years of goodwill. Seller is the second owner and has now decided to retire. Located in a strip mall with no vacancies. Practice consists of 3 eq. ops, 4 plumbed not eq. for expansion. Plumbed for nitrous and oxygen. With excellent rent, this practice is spacious with vaulting ceilings. Income source: Insurance / Cash / Some Medi-cal. Retiring seller work 5.5 days/wk and see approximately 5-10 new patients per month. Utilizes no advertising and patient flow is based on walk in traffic and patient referral. Contact your CPS Agent for more information. **Property ID # 4205.**

DOWNEY - (TURN-KEY) This general practice is in a well known professional medical building and has over 50 years of goodwill. Retiring seller works 2.5 days/wk and sees approximately 5 patients per day. Fee for service. Practice consists of 3 eq. ops., 1 plumbed op to expand with large window view to the main boulevard. Has Easy Dental software. Currently referring out many procedures though this office has a loyal patient base. Low sales price of immediate sale. Please ask your CPS Agent for more information. **Property ID #4203.**

HAWTHORNE - Leasehold improvements and equipment only! This office is located in a single story free standing building on a major boulevard with private parking. It's a corner location with excellent visibility, traffic flow and near residential area. The practice consists of 6 eq. ops, 2 plumbed not eq., in a 1,997 sq. ft office with P.C. 1000 included. The major equipment is approximately 7 to 10 years old. Motivated seller purchased a building nearby. For more information, please contact your CPS Agent. **Property ID #4233.**

LOS ANGELES (ORTHO/GP) - Leasehold improvements and equipment only! Excellent for a first time Buyer. Neat office with 3 chairs in open bay, though walls could certainly be constructed to add additional privacy. Recently made some upgrades. Located in the prestigious Wilshire West Medical Towers with great views of downtown L.A. and Century City. Priced for an immediate sale. Contact CPS for more information. **Property ID # 4025.**

LOS ANGELES (GP) – Well established practice with over 18 years of goodwill is located in a free standing building with rear ample parking (11 private parking spaces). Dental office shares reception with Tax office. Excellent signage and street visibility with heavy foot traffic from the retail shops and restaurants that provide walk-ins and has convenient freeway access. Seller works 4 days per week and Associate 2 days/mo. See approximately 15-20 new patients per month. 2011 income source: 57% insurance, 42% cash and < 1% Denti-cal. Office consists of 1,420 sq. ft. suite with 5 spacious eq. ops, EZ Dental software, and intra oral camera. Monthly revenues of ~\$30K/mo. Grossed approximately \$364,976 in 2011. BUYER'S NET OF \$135K. Seller relocating closer to home. **Property ID #4113.**

LOS ANGELES – General practice located in a 16 story medical /dental building on one of the busiest boulevards in L.A. Over 34 years of goodwill. State-of-the-art facility. Fee for service. Seller works 2 days per week, Associates 4 days/wk with 5 days per week of hygiene. See approximately 15 new patients per month. Office consists of 1,187 sq. ft. suite (11th floor), 4 fully eq. ops, with Dentrix software. Monthly revenues of ~\$27K/mo. Grossed approximately \$313,298 in 2011. Projecting approximately \$344K for 2012. BUYER'S NET OF \$114,791. Staff speaks Japanese, Chinese, Spanish and Tagalog. Seller will be focusing on his Torrance practice. Want more details? Please call your CPS Agent now! **Property ID #4147.**

MALIBU - TURN-KEY - General practice located in a very desirable upscale area with excellent exposure, visibility and signage. Three day/wk practice with two days/wk of hygiene. Fee for service practice. 100% patient referral. Practice consists of 4 fully eq. ops., plumbed for N2O2, computerized with Easy Dental software, intra oral camera and digital x-ray. Practice is low volume, high fee & high quality dental care. Office has new floor, paint and air conditioner system. Seller will be concentrating on primary offices. Low sales price for immediate sale. Contact your CPS Agent for more details. **Property ID #3651.**

MONROVIA - Dental space for rent located in a busy shopping center on a major street with great visibility. Excellent signage, ample parking and heavy traffic flow. Office consists of 8 spacious operatories that are plumbed not equipped, private office, business office, large reception, lab/sterilization area, lounge room and storage room. Great opportunity for GP or Specialist. Ask your CPS Agent for more details. **Property ID #4207.**



CALIFORNIA

Specializing in the Selling

Alice C. King, V.P.

N. HOLLYWOOD (TK) - While this facility has all new state of the art equipment, and has been completely remodeled. It has recently reopened to see patients and is a landmark in the community for over 30 years, known for being a premier dental office. This attracts the high end clientele from the local media industry in North Hollywood, as well as consistent walk-in traffic from the sidewalk that is the only passage between the street and the practice. One of the reasons the walk-in traffic is so exceptional, is that it is surrounded by multiple anchor tenants such as: Starbucks, Mc. Donald's, H&R Block, Pizza hut, Numero Uno Pizza, Burger King, Tonga Hut and Century 8 (Theaters) North Hollywood. The building also has billboard signage and too many extras to note here. The Seller has an incredible knowledge and experience with insurance plans, he has established plans here for you that otherwise would be a challenge to attain. This spacious office with excellent lease terms will certainly not be on the market for long, so ensure you get on the list to view the practice before it's gone. **Property ID # 4211.**

SAN GABRIEL - Leasehold Improvements & Equipment Only!! Excellent opportunity for a GP or Specialist. Located in the first floor of a two story corner building on one of the busiest intersection in the city. Great visibility and signage. Offers private ample parking. Established in 2005. Office consists of 1 fully eq. op and 4 eq. chairs with island division. Contact CPS to get more information. **Property ID #4219.**

SOUTH GATE (GP) - Leasehold Improvements, Equipment & Charts! Motivated seller is moving out of state. Price for immediate sale. Located on a busy strip mall with great signage, street visibility and plenty of foot traffic. Has ample parking spaces. Seller works 2 days per week. Fee for service practice. 100% patient referral. Practice consists of 2 eq. ops with 2 plumbed to expand in a 1,000 sq. ft suite. Contact your CPS Agent for more details. **Property ID # 4199.**

TARZANA - JUST REDUCED RENT/SPACE, LOWERED OVERHEAD! (GP) Established since the 1980's, Seller purchased practice in 2009 and is semi-retiring from Dentistry, Office is located in a 3 story Medical Building and resides in a 1,383 sq. ft. suite. Office has 5 equipped operatories. currently Seller works 2.5 days per week and sees 7-10 patients per day, Office Income is 30% Insurance/ 70% Cash, Office is computerized and digital / Computer software -Dentrix / Equipment age is approx. 10 years old / Heavy traffic flow / Great opportunity/ Great Street Visibility. Grossed \$447,681 in 2011. BUYER'S NET OF \$163K. **Property ID #4157.**

WESTLAKE VILLAGE - SEMI NEW BUILD OUT / LEASEHOLD IMPROVEMENTS, EQUIPMENT & CHARTS ONLY! Office started from scratch in January 2010. Seller has primary office in Valencia. Approximately 200 charts included. Currently Seller works 2 days per week. Beautiful office. Set up for Paperless / Digital. Located on the 2nd floor of the "Westlake Medical Center". Great upscale area. Perfect to merge an existing office into / relocate or Start up. There are a total of four (4) plumbed ops and 1 equipped op. Contact us for more details. **Property ID #3211.**

WESTWOOD (GP) - Long established practice with over 30 years of goodwill. Modern designed office. Located in a 12 story medical / dental building. Motivated Seller works 1.5 days/wk and sees approximately 15-21 new patients/mo. Insurance / Cash / Capitation (~\$1700/mo in cap checks). Practice consists of 2 fully eq. ops with Easy Dental software. 6 year old equipment. Grossed \$194,171 in 2011. Monthly revenues of \$15K/mo. Very desirable area. Call us now for more details!!! **Property ID # 4181.**

ORANGE COUNTY

HUNTINGTON BEACH (GP) - State-of-the-Art office located in a two story professional building. This modern design office established in 2006 and consist of 5 fully eq. ops with 2 plumbed ops to expand. Have Eagle Soft software, intra oral camera and digital x-ray. Suite is approximate 2,196 sq. ft. Seller works 3 days per week and Associate 1 day per week. Does not refer anything out and brings Specialist as needed. See approximate 20-30 new patients per month. Income source: Insurance / Cash / Some Cap (~\$1000/mo in Cap Checks). Grossed approximately \$732,986 in 2011. Motivated seller will be focusing on his other practice in the San Diego area. Contact your CPS Agent for more information. **Property ID # 4027.**

PRACTICE SALES, INC.

and Appraising of Dental Practices



Maria Silva, V.P.

IRVINE (GP) – PRICE REDUCED! Well established practice with over 10 years of goodwill is located in a busy shopping center with lots of foot traffic. This modern designed practice consists of 4 eq. ops with Easy Dental software, intra oral camera and digital x-ray. Seller only works one half day/wk. Associate works 2 days/wk and sees approximately 8-12 patients per day. Income source: Insurance 32%; Cash 54%; & Capitation 14% (~\$2,650 in cap checks/mo). 100% Patient referral. The office has been recently painted. Office has excellent exposure, signage and visibility. Grossed approximately \$314,349 in 2011. Seller will be focusing on his primary office in Culver City. **Property ID #4053.**

IRVINE - Leasehold Space. This practice was started from scratch in October 1983 and the Seller is only second owner who has outgrown the facility. The office has just been completely remodeled and is move in ready, including but not limited new: tile, lighting, plumbing fixtures and cabinetry. *Please note we are only selling the facility there is no dental equipment included in the current pricing model except for the vacuum and compressor. **Property ID #4169.**

LAGUNA HILLS – This nice General practice is located in the 2nd floor of a 2 story busy shopping center on one of the busiest streets in L.H. with over 19 years of goodwill. It has Great visibility and signage. Upscale neighborhood. Seller has a flat rate lease that includes all utilities, maintenance, janitorial supplies and cleaning. Office is open 3 days/wk but certainly can produce more. Fee for service. Office consists of 4 fully eq. ops, in a 1,700 sq. ft. suite. Well lay out office with island containing the sterilization area. Monthly revenues of approximately \$47K/mo. Grossed approximately \$615,786 in 2011. BUYER'S NET OF \$243K. **Property ID #4155.**

LAGUNA NIGUEL (GP) - TURN KEY LOCATION. Seller has primary practice in Irvine. Currently Seller works 2 days per week and sees approximately 8-12 patients per day, Office Income 20% Insurance, 70% cash and 10% Capitation (approx. \$500 in Cap checks p/month). Office is located in a free standing building/Shopping Center with 3 fully equipped ops in 1,119 sq. ft. suite. Equipment is approx. 2 years old. Computerized and Digital office – Software is Data Team, Office was remodeled in July 2011. Great Busy Shopping Center. **Property ID #4163.**

ORANGE - Well established practice located in a single story medical center with 4 fully computerized eq. ops, with intra oral camera, digital x-ray and Dentrix in a 1,040 sq. ft. suite. Fee for service office open 4 days/wk. An excellent lease includes all minor repairs, even bulb/fixture replacement. Full service cleaning is also included with bathroom supplies. This full service lease also includes storage outside of the office where the vacuum and compressor reside. All utilities are paid for with the exception of the phone service and answering service. Many referrals come from nearby Hospital. Great street visibility and heavy traffic flow. Grossed approximately \$185K in 2011. **Property ID #3531.**

SAN JUAN CAPISTRANO - Leasehold Improvement & Equipment Only! Modern designed practice located in a 2 story professional building on a retail center. Easy freeway access. Practice consists of 3 fully eq. ops. in a 1,113 sq. ft. suite. Computerized office with digital x-ray and Easy Dental software package. 3 year old equipment. Excellent practice for a first time buyer. Motivated seller will be focusing on her primary office. Ask your CPS Agent for more details. **Property ID #3071.**

SANTA ANA (GP) - TURN KEY LOCATION. Absentee owner. Long established practice located a single standing building with ample parking. Seller owns building. Practice consist of 4 fully computerized ops., with EZ Dental software and intra oral camera. Excellent street visibility and Heavy traffic flow. Nice office. Grossed approximately \$189,952 in 2011. **Property ID #4071.**

SANTA ANA - Leasehold Improvement & Equipment Only! Great starter practice is located on the second floor of a multi story professional medical building. Excellent lease. Office consists of 1,268 sq. ft. with 3 computerized eq. ops, and 2 plumbed not eq. for expansion with EZ 2000 software. Well designed. Motivated seller made some upgrades approximately 2 years ago and now purchased a building nearby. Ask your CPS Agent for more details. **Property ID #4221.**

TUSTIN – Leasehold Improvement & Equipment Only! Beautiful state-of-the-art office is located in a two story medical dental building with heavy traffic flow. Office consist of 5 fully eq. ops, 3 not eq. for expansion in a 2,085 sq. ft. suite. Motivated seller built out the practice in 2007. Equipment 5 years old. This is an excellent opportunity for a GP or Multi Specialty practice. Great practice with room to grow. Contact your CPS Agent for more information. **Property ID #4225.**

www.calpracticesales.com

REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!



Tina Ochoa, V.P.



CALIFORNIA

Specializing in the Selling

RIVERSIDE & SAN BERNARDINO COUNTIES

CATHEDRAL CITY – Leaseholds and Equipment ONLY! Bank owned location. The office consists of 7 spacious eq. ops, with a Lab, sterilization area, Lounge, Large office manager office, X-ray room and storage room on ~3,500 sq. ft. Located in a free standing building with rear parking. Corner location with heavy traffic. Rent is Negotiable. Perfect for a GP or Specialist. Contact your CPS Agent for more details. **Property ID #4173.**

LAKE ELSINORE/CANYON HILLS (GP) – Established in 2007 this modern designed office is located in a busy shopping center with great visibility and signage. Practice consists of 3 fully spacious computerized eq. ops with Practice Works software, 1 plumbed not eq., in a 1,620 sq ft suite. Equipment is 5 years old. Sellers work 2 days/wk. Insurance / Cash / Some Cap. (\$1450/mo in Cap checks). Monthly revenues of \$23K. Grossed \$229,529 in 2011. Projecting approximately \$297,724 in 2012. Buyer's net of \$119K. Call your CPS Agent for more details. **Property ID #4189.**

LA QUINTA - Price Reduced!! One of the fastest growing cities in California - Leasehold Improvements & Equipment Only!! Practice consists of 3 eq. ops., 1,000 sq. ft. suite located in a strip shopping center. Computerized office with Dexis software, intra oral camera and Dexis Digital X-ray. Newer equipment. Affluent area World Class Golf, high end resorts and shopping. Practice established since 1995. Motivated Seller opened new location. **Property ID #4063.**

RANCHO CUCAMONGA – Leasehold Improvement & Equipment Only! Practice consists of 4 fully eq. ops in a 1,275 sq. ft. suite. Located in a busy one story shopping center with excellent visibility, signage, traffic flow with ample parking. Great opportunity. Seller relocated practice to new location. **Property ID #4161.**

TEMECULA – Leaseholds and Equipment ONLY! Bank owned location. Nice office with 2 eq. ops, 2 plumbed not eq. in a 1,857 sq. ft. suite. Located in a 3 story prestigious building. Great natural light and views with a courtyard entrance. Mediterranean décor and lush landscape. Near upscale neighborhood. Excellent starter practice. Call us now!! **Property ID #4159.**

SAN DIEGO COUNTY

OCEANSIDE (TURN-KEY) – This general practice consists of 3 eq. ops, with Easy Dental software, intra oral camera and digital x-ray in a ~1,200 sq. ft. suite. The office is located in single story medical professional plaza. It is a landmark with ocean view that has over 52 years of goodwill. The practice has some recent updates. Retiring seller is working 4 days/wk and sees approximately 6-8 new patients per month. Fee for service. Corner location with excellent signage and street visibility. **Property ID #4191.**

SAN MARCOS (Turn-Key) – Established in 2010, this modern designed office is located in a two story building. In a retirement community and high income area. The practice consists of 2 eq. ops, consultation/private office, reception area and a storage room in a 800 sq. ft. office. There are approximately 75 active patients. Grossed approximately \$169K in 2011. Price for an immediate sale. Contact your CPS Agent for more information. **Property ID #4217.**

VENTURA & SAN LUIS OBISPO COUNTIES

CENTRAL COAST (GP) - Located in a Historic Colony District on a single free standing building with a flat lease. Great visibility and heavy traffic flow. This landmark on the central coast is surrounded by rolling hills studded with oaks; historic buildings; quaint lake, park and zoo. Seller works 3 days/wk with 6 days/wk of Hygiene. Fee for service. Sees approximately 10-15 new patients/mo. Office consists of 3 fully eq. ops with Dentrix software, digital x-ray and intra oral camera. Grossed approximately \$995,145 in 2011. Projecting approximately \$1,136,311 for 2012. Well established practice with 48 years of goodwill. Seller will be focusing on second office. Contact your CPS Agent for more information. **Property ID # 4201.**

PRACTICE SALES, INC.

and Appraising of Dental Practices



Greg Beamer, V.P.

PORT HUENEME - (GP) Absentee Owner Practice. Seller is retiring. Office was established in 1980 and currently Seller has one (1) Associate working 2 days per week and 1 day per week of Hygiene. Office is located in a busy two story retail plaza with heavy traffic flow. Practice consists of 3 eq. ops, with motion sensor sinks, 920 sq. ft. suite. Income source is 90% Insurance, 10% Cash. Great location and great ocean views. Grossed \$277,103 in 2011. BUYER'S NET OF \$74K. **Property ID #4167.**

VENTURA (GP) – Turn Key office located in a single strip mall on one of the busiest intersections in Ventura with great street visibility near residential area and government building. Heavy traffic flow. Absentee owner brings associates with an inconsistent schedule of 1-1 ½ days per week. Well established practice with over 24 years of goodwill. Insurance / Cash / Some Denti-cal. Practice consists of 3 eq. ops, Easy Dental 2010 and intra oral camera. Contact your CPS further information. **Property ID #4193.**

KERN COUNTY

BAKERSFIELD (GP) - Practice located in a free standing building and owned by Seller. Established in 2007. Seller will be relocating out of State. Office consists of 3 fully equipped ops in a 1,000 sq. ft. office. Has Easy Dental software and equipment is approximately 5 years old. Seller currently works 4 days per week. Income Source: Ins/Cash/Medi-cal/ Some Capitation. Grossed approximately \$555,155 in 2011. BUYER'S NET OF \$354K. **Property ID #4165.**

SPECIALTY PRACTICES

LADERA RANCH (ORTHO) – Beautiful state-of-the-art office located in a two story medical/dental building near schools and residential area where new homes are being built. Practice was established in 1978 and consists of 2,627 usable sq. ft. with 5 fully eq. chairs in open bay, 2 chairs in adult room with Dolphin software. Retiring Seller is currently working 4 days/wk and sees approximately 40 patients/day. Fee for service. Grossed 604,701 in 2011. Monthly revenues of \$42,000/mo. Seller also rents space from GP in a nearby city ½ day/wk for the past 25 years which is included in the sale as well. Please contact your CPS Agent for more details. **Property ID #4209.**

MURRIETA (ORTHO) - Established in 2009, this modern, state-of-the art private specialty office is located in a one-story shopping center with excellent signage to a major street. Seller works approx 2 days/wk with 12-17 starts per month. Projecting approximately \$624,000 for 2012, monthly revenues of \$52,000/month combined with low overhead allow for 55% Profit Margin and Buyer's Net of \$260K. Practice consists of 5 open bay chairs, 2 consult rooms, paperless charting and digital pano/ceph. Great practice with room to grow! Don't miss this opportunity! Contact your CPS Agent for more information. **Property ID#4195.**

SAN GABRIEL - This Specialty practice has been in existence since 2003 with 1 eq. vps and 3 chairs in open bay. With no GP services, the focus has been on Orthodontics with some Endo, Perio with very little O.S. which was recently started. The practice is located on the corner unit within one of the busiest intersections in the city and offers ample private parking. Great signage and visibility. Call your CPS Agent for more details. **Property ID #4139.**

Need CE Credits? View Upcoming Continuing Education Opportunities:
<http://www.calpracticesales.com/blog>

Keep Up To Date with Us on Facebook <http://facebook.com/MYCPSTEAM>
View Select Videos on You Tube <http://youtube/MYCPSTEAM>

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@aol.com

Robert A. Palumbo: rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King - aking@calpracticesales.com
Greg Beamer - gbeamer@calpracticesales.com
Tina Ochoa - tochoa@calpracticesales.com
Maria Silva - msilva@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer, V.P. & Maria Silva, V.P.

www.calpracticesales.com

CA DRE #00491323

100% FINANCING AVAILABLE TO QUALIFIED BUYERS



RF America IDS

Creator of the Discovery Family of Wireless Intraoral Camera

LIMITED TIME OFFER

Expires 10/31/2012

www.myrfamerica.com 1-866-578-5533

VISIT US
AT THE SF ADA
BOOTH #5519
and receive a
FREE gift



1-ROOM WIRELESS IMAGING KIT (PC/TV)

- Wireless Intraoral Camera (including 100 sleeves)
- Wireless USB/Video Receiver DRUSB v.2

Regular System Price: \$2,990
Special Price: **\$1,695**



1-ROOM USB INTRAORAL CAMERA

- Wired USB Intraoral Camera (including 100 sleeves)

Regular System Price: \$2,495
Special Price: **\$1,495**



1-ROOM ALL-IN-ONE WIRELESS TOUCH SCREEN CHAIR-SIDE IMAGING SYSTEM

- Wireless Intraoral Camera
- Wireless Touch Screen Chair-side Imaging Monitor
- Your choice of bracket (Pole/Wall/Desktop)

FREE GIFTS:

- D-ray (X-ray film viewer box)
- 500 Sleeves

Regular System Price: \$4,695
Special Price: **\$3,295**



3-ROOM ALL-IN-ONE WIRELESS TOUCH SCREEN CHAIR-SIDE IMAGING SYSTEM

- 2 Wireless Intraoral Cameras with chargers
- 3 Wireless Touch Screen Chair-side Imaging Monitors
- Your choice of 3 brackets (Pole/Wall/Desktop)

FREE GIFTS:

- D-ray (X-ray film viewer box)
- 500 Sleeves

Regular System Price: \$11,595
Special Price: **\$7,395**

CALL TODAY
Promo Code DT1012

Email us at: mail@myrfamerica.com

1-866-578-5533

We also sell digital xray sensors and complete systems.
Call us to find out more.

Private Office needs a dentist with experiences in cosmetic dentistry and root canals, Partials, dentures, extractions. Gentle touch with caring attitude, patience. Able to handle 20-25 Pt's per day, flexible hrs. for the right doctor. Salary w/ commission Please call (909)981-2554 ask for Liz.

ENDODONTIST AND AN ORAL SURGEON WANTED IN TOLUCA LAKE, CA. FOR ONCE A MONTH. PLEASE CALL US @ (818)760-9912.

oral surgery assistant needed for a few fridays/saturdays to assist travelling oral surgeon. Recent grads o.k. call 562-240-3054 Must speak spanish/English.

Curious where the doctor next door is getting all those new patients? He came to us! Get 275 - 400 new patients per year! Visit www.GetDentalPatients.com.

Northern California Pediatric High net income (buyer's net estimated at \$375,000), well established, great reputation. Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

KaVo handpieces for sale Retiring dentist selling his NEW KaVo handpieces. 655B, 646B, 660B, 460LE and more. Contact toothache888@yahoo.com for detail.

CARLSBAD CALL PPS PROFESSIONAL PRACTICE SALES-TOM FITTERER- DEAN GEORGE--HI-IDENTITY DENTAL BLDG 4000sq ft 12 ops-ABSENTEE SELLER HMO \$5000/month Estb 28 yrs- 2011 gr \$800 plus 2012 proj \$700k Requires owner/operator. FP Practice \$585,000 RE on appraisal. Call 714-832-0230.

Autoclaves Tuttnauer, Midmark, All America, SDS, O'Ryan, and Prestige Autoclaves starting at \$649 Call (951) 276-3225 or go to www.LionsDentalSupply.com.

MERGE PRACTICE OR SHARE SPACE TO REDUCE OVERHEAD. BEAUTIFUL LARGE MISSION VIEJO OFFICE. EMAIL millenniumdds@msn.com or call 949-3470807.

DIGITAL PANORAMIC X-RAY ON SALE Panoura 18s top of the line, 3-in-1 processing. Can be upgraded to add Ceph and 3D Cone-Beam at any time. Base unit: \$50,000. Sale @ \$32,995. Or lease at \$760 /mo. with guaranteed \$1 buyout, with 90 days deferred payments. Call EZ 2000, Inc. 800-273-5033.

Looking for a P/T dentist in Chino Office. Must speak Chinese. Implant exp plus. Please call Kathy @ (909)548-3014.

PRACTICE FOR SALE GLENDALE—40 yrs established, in Med Bldg in excellent LOCATION!! 5 equipped Ops. Very Clean!! SDPS: 760-599-7828.

Biolase MD Turbo brand new, unopened box, priced to sell, email: jihbang@yahoo.com.

PART-TIME DENTAL ASSISTANT needed in Huntington Beach. Peaceful working place. Must take good digital xrays/dental impressions. Send resumes office@seabreezedental.com.

Specialty-Group in West-LA seeks endodontist, orthodontist, pedodontist to join! Choice of partnership, Associateship, or independent! please email CV to dentistry2040@gmail.com.

A Different Kind of Dental Attorney

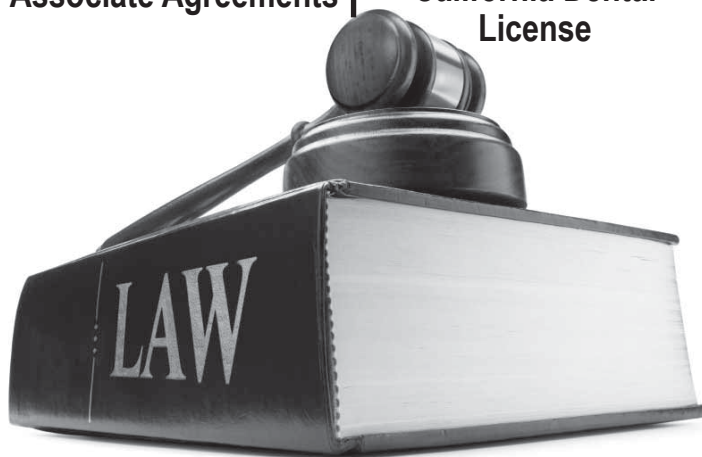
I know dentistry's unique legal & financial challenges

Services

Incorporation
Estate Planning
Buy/Sell Agreements
Lease Reviews
Space Sharing Agreements
Associate Agreements

Licensures

California State Bar
North Carolina State Bar
U.S. Federal Courts
U.S. Federal Tax Courts
California Dental License



Education

University of the Pacific School of Dentistry (1998)
St. Thomas University School of Law (2005)

Want an attorney you are comfortable with?

Call for a free consultation

Law Offices of Jeng and Associates

Chester Jeng, DDS, JD, LL.M.
Dentist and Attorney

(714) 858-0536

Email: Jenglaw@Yahoo.com

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835



San Francisco

American Dental Association
ANNUAL SESSION
 OCTOBER 18 - 21, 2012

The future of dentistry meets here.



“When you come to the Annual Session you see friends from your district, from your component society and from your state association. But what is really amazing is that you get to meet dentists from all across the country in a non-competitive environment and discuss with them what they do in their office.”

Dr. Nanette Tertel
 ADA member since 1985
 Toledo, Ohio

Register Today! • ADA.org/session

Scientific Program

October 18-21

World Marketplace Exhibition

October 18-20

House of Delegates

October 19-23

ADA American Dental Association®

America's leading advocate for oral health

"The biggest benefit that I've gained from this residency program is knowing that I can do complex cases, that I have the confidence doing complex cases" - Don Clifford, DDS
www.EstheticProfessionals.com/Education.

Sapphire Plus Lesion Detection Light, includes the light cure, laser & in-office whitening attachment. 1 year old. \$3000 obo. julitapatil@gmail.com.

CT Scan with I-cat for ONLY \$150 for both arches. open 7 Days call for an appointment 323-633-9441.

Phoenix Associate position leading to ownership available. Please contact by email: tinro12@yahoo.com.

SCHOOL FOR DENTAL ASSISTANTS Offers approved Infection Control, X-ray, Coronal Polishing and P&F Sealants Licensing Courses. (323) 582-3205.

San Diego office for sale, 1500 sq ft, 5 ops, inhouse specialties, 2011 collection 755k, projecting 804k for 2012, email: tinro12@yahoo.com.

PRACTICE FOR SALE WESTWOOD 30 yrs gdwll w/ 2 ops in med/dent bldg. California Practice Sales, Inc. Phone: 714-639-2775.

Friendly office in Tustin is looking for an orthodontist. One day a month to start. Please call 714-665-0898.

La Habra Associate Dentist needed PT/FT. A-Team Players only. Not your average Associate position. Email alanboval@hotmail.com with resume.

GP established 37 years in Grover Beach (San Luis Obispo area), with 4 eq. Ops, 2 not eq, digital Xrays, paperless Dentimax software, in a strip mall on busy street. Seller works 5 days a week, sees 15-20 patients/day, 60 new patients per month. Monthly collections of \$94K/mo, 1.1Mil/yr, PPO 70%, Cash 30%, no HMO and no Denti-cal. 805 709 6117.

Endo At Your Office! GP Highly Experienced in Molar Endo (Military Trained) I Bring Everything Including Microscope. Call 818-588-0124.

"Efficiency in the handling of contract, amendments, etc. Knowledge of dental practice sales will save time and expense. They do represent their clients interests thoroughly." Vel Tamanaha, DDS Los Angeles, CA. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: www.dentalattorneys.com.

East West Bank is your lending bridge to growth! WE CARE! FREE emergency protection plan. East West Bank at 888-818-8588.

Rent/Share a Dental Office in Los Angeles to start your practice! ONLY \$250/DAY. digital everything, cerc, brand new build-out www.ExceptionalDDS.com.

Want ORASCOPIE LOUPES TITANIM OR METAL FRAME 2.5 MAG INSIDE THE GLASS (NOT FLIP) CONTACT JULIE ULIESHEN@YAHOO.COM 310-663-6092.

FRONT OFFICE available Santa Clarita valley, 30 hours weekly, bilingual Spanish, 2 year experience min, sent resume at scvdentalteam@gmail.com.

Best Value to Insure Your Dental Practice!

Dental Offices - Our Specialty
Free no obligation quotes

**- Office Package -
The most comprehensive
in the business includes:
Earthquake, Flood, Fire, Theft for
your Business Personal Property and
Tenant Improvements. Not available
anywhere else at any price!**

- All risk computer coverage including software
- Employee Dishonesty
- Loss of income (actual)
- Comprehensive General Liability
- Workers Compensation
- Professional Liability
- Life Insurance - Term, Universal life, Variable Plans
- Disability Income - Best rates
- One stop for all your insurance needs
- 0% Interest Financing
- One monthly payment for all your policies
- VIP Service • No Brokers Fees

What are you waiting for?
Call me now.



Dennis Rosene
Insurance Agency, Inc.
2503 Eastbluff Drive, Ste. 201
Newport Beach, CA 92660
800-448-4664

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



“DENTAL PRACTICE BROKERAGE”

Making your transition a reality.

ADA BOOTH
1042

More information is available on our website regarding practices listed in other states, articles, upcoming seminars and more.

For more information regarding the listings below:

VISIT OUR WEBSITE AT:
WWW.PPTSALES.COM
(Practice Opportunities)

Practice Sales • Mergers
Partnerships • Appraisals
Patient Record Sales

- **AMADOR COUNTY:** For Sale-General Dentistry Practice. Owner retiring. 2011 gross receipts of \$710K+. There are 4 1/2 to 5 1/2 days of hygiene on a four day week. This well designed and spacious 2,400 sq. ft. office includes 5 ops, Laser, Intra-oral camera, Dexis Digital X-ray, and Pano. Almost paperless. Av. age of dental equipment is less than 5 years. Abundant recreational opportunities are available close by. #CA510
- **ANAHEIM:** For Sale-General Dentistry Practice. This 3 op had \$253,000 in collections in 2011. There are 3 ops in this 864 sq. ft. office with 16 days of hygiene. Owner works 3 days per week. No welfare or HMO's. Laser, Dentrix Software and Intra-Oral Camera.
- **BISHOP:** For Sale-General Dentistry Practice and Building. After 29 years in the same location this retiring dentist is selling both his practice and building. Collections were \$1,000,243 in 2011 with \$387,000 Adjusted net income. There are 6 days of hygiene in this 5 op 1,800 sq. ft. building. 100% financing is available for both building and practice.
- **CHICO:** For Sale-General Dentistry Practice. The collections in 2011 were \$1,209,207. There are 7 days of hygiene in this 5 op., 2,400 sq. ft. office. Equipment includes Laser, Intra-Oral Camera, new Cone Beam X-ray and Dentrix software. This excellent practice has 1,824 active patients with 12 new patients a month. Owner will consider an Associate to Buy-In position leading to the purchase of this practice. #14392
- **CHULA VISTA:** For Sale-General Dentistry Practice and Building. **DECEASED DENTIST** as of March 25th, 2012. This beautiful 11 op. office located in a highly visible prime area in Chula Vista, had collections of \$1,684,000 in 2011 and \$1,730,000 in 2010. There are 5 days of hygiene with approx. 30 new patients per month. Lasers, Intra-Oral Camera, Pan-Ceph, etc. Practice has been in this location since 1998. 100% financing available for practice and building. Staff will stay. #14394
- **EAST BAY:** For Sale-ENDODONTIC PRACTICE. The adjusted net income was \$186,000 in 2011 in this 3 operator, 1000 sq. ft. office. Includes Microscope, X-ray Scanner and PBS software. Transfer of referral base should be excellent. Ideal office for new endodontist or as a satellite practice for established practitioner. Dr. is retiring.
- **FRESNO:** For Sale-General Dentistry Practice: \$935K in collections in 2011, w/adjusted net income of \$337K. Office is 2,300 sq. ft. and is located in north Fresno in a highly visible professional office complex on a main thoroughfare. There are 6 equipped operatories, owner reports average age of equipment is 4 years. Practice has been operating in present location for over 20 years. Eaglesoft software, owner is retiring. #CA502
- **FRESNO:** For Sale-General Dentistry Facility. One of the best opportunities this year. This 3 op dental office comes equipped. It is in a great location and has about 200 active patients. Owner is in the process of completing his Orthodontic training and only works in the office 5 days a month. Complete pictures of the office and an inventory list of included furniture and fixtures are available. Everything included for only \$85,000 You can't afford to pass this up. #14383
- **GLENDALE:** FACILITY SALE-General Dentistry Office Space & Leasehold Improvements Sale- Office located in a medical plaza, 1760 sq. ft. 7 operatories, computerized equipment approximately 5 years old. Two 5-year options available. #14373
- **GRASS VALLEY:** For Sale-General Dentistry Practice. GR 545K 3 days/wk (4 avail). 3 hygiene days/week. 5 Ops (6 Avail) 1,950 sq ft. Refers out most/all Ortho, Perio, Endo, Surgery. Office has Laser, Intraoral Camera, Pano, & Dentrix Software. Owner retiring. #14372.
- **GRASS VALLEY:** For Sale-General Dentistry Practice. Owner relocating. 2011 gross receipts \$505K on 4 days per week with 5 days of hygiene. This well-established practice with approximately 1,300 active patients is located in an 1,100 sq. ft. office with 4 ops, Dentrix software, Panoramic X-ray, Cerec, Intra-oral Camera, and X-rays in all ops. #CA509
- **GRASS VALLEY:** For Sale-General Dentistry Practice. Owner retiring. Well-designed 1,550 sq. ft. office with 4 ops plumbed, 3 ops furnished. Gross Receipts for 2011 were \$309K on easy 3 days/wk with low (47+%) overhead. Practice refers out Endo, Perio, Surgery & Ortho. Pano, PBS software. May be able to merge with another existing practice that will also be for sale in the near future. This merger would result in \$800,000 gross annually. #CA503
- **GREATER CHICO/YUBA CITY:** For Sale-General Dentistry Practice. 2011 GR \$592,520 on 4 days. 1,200 sq. ft. office with 4 equipped ops. Intra-Oral Camera, Pano, 1,100+ patients. Owner retiring after 33+ years in this picturesque and prosperous community with abundant recreation, close to the mountains and near one of the largest lakes in N. CA. #14359
- **GREATER SACRAMENTO:** For Sale-Periodontal Practice: Retiring owner is the only Periodontist in a community of 50+K with a draw area of 100K. Implant experience a must. Great opportunity to work closely with a Prosthodontist and an Endodontist. Nicely appointed 1,500 sq. ft. office with 5 operatories, Digital X-rays and Dentrix software. 2011 gross receipts of \$719K. #CA500.
- **HAWAII (MAUI):** For Sale-General dentistry practice. Gross Receipts of \$636K. Office has four equipped operatories in 1198 sq.ft. Pano, Laser, I.O. Camera, Fiber Optics, 2 1/2 days of hygiene. Owner retiring: Don't miss this opportunity to live and work in paradise. #20101
- **HAYWARD:** For Sale-General Dentistry Practice. This practice consists of 1,600 sq. ft. with 4 treatment rooms in an excellent location. 2010 Gross was \$501,000 with a \$228K adjusted net income. Dental Vision software, Average age of equipment is 8 yrs. Approximately 1,200 active patients.
- **LANCASTER:** For Sale-General Dentistry Practice. This 4 operator office is located in 2,360 Sq Ft on the second floor of an attractive Medical Dental office building. Gross receipts were \$676,000 with a \$174K adjusted net income. Dentist is retiring after 39 years. 4 days of hygiene. Additional operatories could be added to existing space. Great location. #14376.
- **LAS VEGAS:** For Sale-General Dentistry Practice. This 4 operator practice is in a great location in a high-end professional building with a view of the city of Las Vegas. It is equipped with an Intra-oral camera, Pano, Laser, and Dentrix software. There are 2 days of hygiene. The staff is well trained to efficiently run this low overhead office with great potential for further growth, 2011 gross receipts were \$727K with adj. net income of \$331K. Doctor moving out of state. #NV500
- **LEMOORE/HANFORD AREA:** For Sale-General Dentistry Practice & Building. Owner has worked in this location since 1971. Gross Receipts were \$378K with \$139K adj. net income. There are 3 equipped operatories and 3 days of hygiene. Purchase of the building is optional to the Buyer. 100% financing is available for both building and practice. Excellent opportunity for new grad or satellite practice. #14375.
- **MILLBRAE:** For Sale-General Dentistry Practice. This beautiful, well-established office is located on the main thoroughfare of the North Peninsula, offering great exposure that generates 25-30 new patients per month. 5 treatment rooms (6th plumbed) in approx. 1,500 sq. ft. equipped with Digital Pan, Digital Imaging and Intra-Oral Camera. 2011 gross receipts of \$651,000 with \$230,000 adjusted net income. Owner is retiring. Don't delay, this won't last long! #14395
- **MODESTO:** For Sale - General Dentistry Practice. Collections have been approximately \$700K per year with a 62% overhead

CALIFORNIA / NEVADA REGIONAL OFFICE

HENRY SCHEIN PPT INC.

California Regional Corporate Office

DR. DENNIS HOOVER, Broker

Office: (800) 519-3458 Office (209) 545-2491

Fax (209) 545-0824 Email: dennis.hoover@henryschein.com

5831 Stoddard Road, Ste. 804 Modesto, CA 95356

Henry Schein PPT Inc., Real Estate Agents

and Transitions Consultants

Dr. Tom Wagner (916) 812-3255 N. Calif.

Mario Molina (323) 974-4592 S. Calif.

Jim Engel (925) 330-2207 S.F./Bay Area

Thinh Tran (949) 533-8308 S. Calif.

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



Dr. Dennis Hoover
Western Regional Manager
& Corporate Broker
CA R.E. Lic. #01233804
NV R.E. Lic. #0053890 • NV B.O. Lic. #0000301



Dr. Thomas Wagner
Transitions Consultant
CA R.E. Lic. #01418359



Jim Engel
Transitions Consultant
CA R.E. Lic. #01898522



Thinkh Tran
Transitions Consultant
CA R.E. Lic. #01863784



Mario Molina
Transitions Consultant
CA R.E. Lic. #01423762

- on 3 days per week schedule. Six days of hygiene in this 4 op. office. Eaglesoft software and Panoramic X-ray. Approximately 2,000 active patients. Perio and Endo referred out. Excellent location. #CA505
- MODESTO AREA:** For Sale-General Dentistry Practice. Owner is a senior partner in a practice set up to share expenses and reduce overhead. Each partner has their own patients, operatories, etc. Selling partner's gross receipts in 2011 were over \$950,000 with only 54% overhead or \$443,777 adj. net income. There are 8 days of hygiene. Intra-oral camera, Panoramic X-ray, digital X-rays, and Dentrix software. Owner is retiring. #CA506
- MODESTO-TRACY-AREA:** For Sale-Pediatric Practice. \$677,000 in collections in 2010 with a \$357,000 net income. This 3-chair office is located in approximately 1,250 sq. ft & has recently been remodeled. Patient Base software. Office equipped for NO2 & IV sedation. Practice has operated in its present location for 20 years.
- MOUNTAIN VIEW:** For Sale-General Dentistry Practice: This 2 day per week satellite office is located the heart of Silicon Valley, surrounded by most of Mountain View's largest employers. 2 fully equipped treatment rooms (expandable to 4), Pano, Digital Processor and Dentrix Software in approx.. 1500 sq. ft. With household names as your neighbors, few opportunities are this good! #14398
- MORGAN HILL:** For Sale-General Dentistry Practice & Building. DECEASED DENTIST AS OF JUNE 6TH, 2012. The office and equipment are only 5 years old. The office is beautifully decorated and efficiently laid out with 5 operatories. The condominium space is located in highly visible, upscale, professional office building. 2011 gross receipts were \$846,000. Intra-oral Camera, Panoramic X-Ray and Digital X-Ray. Staff and hygiene are working daily with out-of-the-area doctor covering. Approximately 1,700 active patients. #14399
- NEWPORT BEACH:** For Sale-General Dentistry Practice. This 4 operatory practice is located in beautiful Newport Beach and is part of a larger office complex. Gross receipts were \$490K in 2011, with an average of 20 new patients per month. The office is 920 sq. ft. with Dentrix software, Dental laser, and up-to-date equipment. #14397
- NORTHERN CALIFORNIA:** For Sale-Pediatric practice. Owner has operated in same location for 32 years. Approx 1,760 active pts, 1,160 sq ft panoramic X-Ray, Dexis Digital and Dentrix software in this 5-chair office. 2009 Gross Receipts \$713K with 48% overhead. Owner retiring. Call for Details.
- NORTH OF SAN FRANCISCO:** For Sale-PERIODONTAL PRACTICE. Owner retiring: Great opportunity for a Periodontist with experience in dental implant placement. This well appointed practice is located in a 1,300 sq. ft. office with 4 operatories along the busy 101 corridor north of San Francisco. 2011 gross receipts of \$558,000. DSN software. Buyer will be the only full-time periodontist in an area with the population of approximately 60,000. #14396
- ORINDA:** For Sale-FACILITY SALE. If you are thinking about relocating or building out a new office in a prime location, then you need to look at this opportunity. At half the cost or less, you can have an outstanding, fully furnished, 2 operatory office in a great location with good parking in an upscale building. Pictures and a complete list of equipment and furnishings are available. Office is suitable for Endo, Oral Surgery, or General Dentistry. #CA508
- PLUMAS COUNTY:** For Sale-3 equipped ops. Space available for 4th op. 1,245 sf office in good location. Gross Receipts \$475K. Practice in present location over 50 years. Owner is retiring. #14318
- ROSEVILLE:** For Sale-General Dentistry Practice. Great Location. 2009 GR \$900K with adjusted net income of \$300K. 1,975 sq. ft. with 4 ops, 3 days hygiene/wk. Digital, Intra-Oral Camera, Dentrix, Trojan, fiber optics, P & C chairs - all less than 5 years old. Owner is retiring. #14327
- SACRAMENTO:** For Sale-General Dentistry Practice. **Ideal start-up or satellite practice.** This is a satellite practice of the owner. This is a 5 op. office that includes Intra-oral camera, Panoramic X-ray, and Soft Dent software. 2011 gross receipts were \$202,000. Average age of equipment is 5 to 10 years. Purchase price is far less than purchasing equipment and paying for leasehold improvements in a new location. This office also comes with approximately 450 active patients that provides an immediate cash flow. #CA507
- SACRAMENTO:** For Sale-General Dentistry Practice. Gross Receipts \$546K with adjusted net income of \$159K. Office is 2,400 sq ft with 7 operatories. Practice has been operating in the same location for the past 50 years. Pano, Softdent software. Owner to retire. #14374
- SAN DIEGO:** For Sale-General Dentistry Practice. 6 ops, Intra-Oral camera, Eagle Soft Software. Office square feet 2,300 with 3 years remaining on lease. 2009 Gross Receipts \$1,448,520, with an adjusted net income of \$545K. Doctor would like to phase out then retire. #14331
- SAN FRANCISCO:** For Sale-General Dentistry Practice. This 1000 sq. ft. office is located in the heart of the financial district. It is a corner office with each of 4 operatories looking out at the incredible views on Golden Gate side of the bay. The 2011 collections were \$1,200,000 with a low overhead. The practice averages approximately 15 new patients a month.
- SAN JOSE:** For Sale - FACILITY SALE ONLY - NO PATIENTS: Exclusive Willow Glen district offering 4 fully equipped treatment rooms, 2 additional plumed, in approximately 1,900 sq. ft., Digital Scanner, Intra-Oral Camera in a very elegant setting. This facility only sale offers favorable lease terms as well. #CA504
- SAN LUIS OBISPO:** For Sale - Two Doctor General Dentistry Practice. Gross receipts \$1,537,142 for 2010 with an adjusted net income of \$691K. The office has 2,331 sq. ft. with 8 equipped operatories. Pano, E4D, and Dentrix software. Practice started in 1990 and has been in its present location since 1998. Approx. 3000 active patients. Great location with nice views. #14353.
- SANTA BARBARA:** For Sale-General Dentistry Practice. Wonderful opportunity to live and work in one of California's most desirable areas. 2010 Gross Receipts were \$974,000 with a \$370,00 adjusted net income. Six days of hygiene. Dentrix software, Intra-Oral Camera and Panoramic X-Ray. Owner is retiring. #14382
- SANTA CRUZ:** For Sale-General Dentistry practice. This excellent practice is centrally located in a professional complex. Office is approx. 1,885 sq. ft. 4 operatories with room for one additional. There are approx. 2000 active patients with 6 days of hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental software. Owner is retiring. Reasonable lease available. #14361
- TORRANCE:** For Sale-General Dentistry practice. This excellent practice is centrally located in a professional complex. Office is approx. 1,885 sq. ft. 4 operatories with room for one additional. There are approx. 2000 active patients with 6 days of hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental software. Owner is retiring. Reasonable lease available. #14320
- VICTORVILLE:** For Sale - General Dentistry Practice. This practice is worked just on a three day a week schedule. There are 3 operatories with 10 off-street parking spaces. Practice has high visibility. The practice was acquired from previous owner in 2002. #14393

CALIFORNIA / NEVADA REGIONAL OFFICE





**You'd never give your
customers the same solution.
Neither would we.**

Our Practice Finance Specialists will prescribe solutions that fit your practice, helping you with acquisition financing or practice debt refinancing. In addition, we can help with buy-ins or buyouts, expansions, relocations or new practice start-ups.

Jeramie Eimers
Practice Finance Specialist
800-313-8820 Ext: 2
jeramie.eimers@usbank.com

All of **us** serving you®

usbank®

connect  **branch**  **usbank.com/smallbusiness**

Subject to normal credit approval. Some restrictions may apply. Deposit products offered by U.S. Bank National Association. Member FDIC. © 2012 U.S. Bank MMWR19030

Buy it! Sell it! Trade it!!!

Caulk Rim Lock Impression Trays. Used, all upper and lower tray sizes. \$7 each. Call for desired sizes. 415-640-7824.

Treatment Coordinator office manager needed for private cosmetic and implant center with at least 5 years experience in same position and have excellent communication skills and knowledge with all advanced technology. fax resume 7148475005.

FRONT OFFICE staff Two years experience, bilingual Spanish, Professional, attention to detail. Back experience+, San Gabriel area. Email CV: vtchen@yahoo.com.

DENTAL PRACTICE WANTED Buyer looking to purchase FEE FOR SERVICE practice located ANYWHERE in CALIFORNIA. 5 - 7 operatories, 25 new patients per month. Associate already present. SELLERS call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or quickbiz4-e@yahoo.com.

Family dentistry looking for periodontist or oral surgeon. Contact:gentledentist9@gmail.com.

FRESNO: For Sale General Dentistry Practice. \$935K in collections in 2011, w/adjusted net income of \$337K. Office is 2,300 sq. ft. and is located in north Fresno in a highly visible professional office complex on a main thoroughfare. There are 6 equipped operatories, owner reports average age of equipment is 4 years. Practice has been operating in present location for over 20 years. Eaglesoft software, owner is retiring. #CA502 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

dental opeatory delivery and storage cabinates. very good conition. for more info email to pum1985@hotmail.com.

Family dentistry in south orange county looking for DA or RDA. Please email your resume and expected salary to gentledentist9@gmail.com.

J morita Panoramic xray machine. good working condition. email for more info to drmehta01@yahoo.com. \$1500.

looking for a part time dental assistant. One dentist, woman, in costa mesa. free parking. new office. contact: atadir@gmail.com.

MADA Mdl# 1335 Oxygen regulator \$35. New condition. 714-543-2505. kvakt@aol.com for pictures and more info.

ORTHODONTIST NEEDED Office in LOS ANGELES Area. General Dentist with Years of Ortho Experience Acceptable! Resumes: levans@culverwestsidedental.com CALL: (310) 390-6272.

Brand New Never Used SciCan Hydrim C51w. Make reasonable offer (530)258-2201 or kgrossjan@yahoo.com.

HIRING! New Office in San Gabriel looking for FT/PT Dental Assistants/Front Office. Please submit resumes to steve@specialdentalcare.com.

"I highly recommend Furness & Associates as your first stop to a sound financial future" -B. Soleiman, DDS 818.990.0686.

East West Bank cares about your future. Call to discuss your retirement planning loan needs. East West Bank at 888-818-8588.

HIRING! New Office in San Gabriel looking for FT/PT Dentist (GP, OS, Pedo, Ortho). Please submit resumes to steve@specialdentalcare.com.

Javaheri & Associates specializes in dental practice tax, accounting and business consulting. The best service and price. Call us at 818-414-8998.

Are you hiring, again? Let your next hire stay for the duration of your business. Consistent, knowledgeable and works well with the entire team. Our software runs the business in your practice. PyxisDental.com / 888.799.4748.

Beautiful High Tech Operatory for Rent in Culver City. Up to 5 days a week! Email dr.radla@yahoo.com.

Emergency oxygen system \$425. Oxygen tank, LSP demand Valve, B&F Medical regulator. 714-543-2505. kvakt@aol.com for pictures and more info.

TORRANCE DENTAL OFFICE FOR RENT corner plaza w/3 ops, wednesday/thursday \$220.00 per day #310-365-3583.

XDR SUPERIOR QUALITY DIGITAL X-RAY SYSTEM: Hi-End digital x-ray sensor with Rounded corners and edges; Waterproof - Sterilizable; Superior Imaging Software; Contrast & Spatial Resolutions. Free Loaner with warranty repairs. 5 year HRP Insurance Replacement Plan. Full Day On-Site Training. * CALL FOR PRICING * Surprisingly Affordable. Lease-to-Buy plans available. EZ 2000, Inc. 800-273-5033.

Westport Medical Powertome 100S \$2400/bo Used three times-still in factory box. Call 415-640-7824.

Orange County Beach City 2100 SF spacious high quality FFS cosmetic and implant center, 7 plumbed, 5 fully equipped ops with integrated 3 electric motors, 3 digital sensors, 2 digital x-rays, Pan, intra-oral camera, paperless and much more. approved 100% finance @ 5.7% serious buyers only 3104304114.

FOR SALE DENTAL OFFICE in the High Desert. CASH, PPO, Union Contracts. One Union Contract is \$6000.00 up front per every 2-years Call James Bee @ 760-985-0967.

Dental Assistant Needed ASAP. North Hollywood Private GP office. 3 years experience, references, speak Spanish, current license. kach4mmn@yahoo.com.

Looking for experience person for marketing in dental field if you interested email your resume goldencaredds@yahoo.com.

Beverly Hills GP practice, 33+ years good will. 2005 remodeled suite with a great view. Owner Asking 495K Phone: 310-927-7658.

San Diego Coastal High-end practice one block from the beach in prestigious north county! Estimated buyer's net \$232,000. Currently collecting over \$100,000/month! Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

7 UNIT CE COURSE Ontario, October 14, 2012. "Implants & Cosmetic Restoration" \$60/\$75 Early Bird Special \$70/85 After SEPT 15 PADA 951.742.8112 brenda@padausa.org.

Dental front desk and assisting position available at new office in San Diego Ca, please fax resume to 619-589-0777.

PRACTICE TRANSITION PARTNERS

realizing the possibilities

Assisting dentists with their practice sales,
acquisitions, mergers and valuations since 1997!

Featured Listings

ORANGE COUNTY (Ortho)

Spacious and attractively appointed 6 chair, open bay orthodontic practice. Well established business in a prime location. Friendly and accommodating staff.

TORRANCE

GP in modern and efficient, 5 op facility equipped with digital x-rays and intraoral cameras. Over 32 years of goodwill. The seller is retiring.

SW SAN BERNARDINO COUNTY

Long established, 7 op GP in a newer facility and an upscale medical/dental plaza. Strong patient base with collections consistently over \$1,000,000.

SAN JOAQUIN VALLEY

Four op GP located in a stand-alone building. Well established with 39 years of goodwill and a stable patient base. The seller is retiring.

RIVERSIDE COUNTY (Oral Surgery)

Nicely appointed, 3 op oral surgery practice in a prime location with easy freeway access. The seller is retiring.

LOS ANGELES (Endo) Price Reduction!

4 op, long established endodontic practice. Located in an easily accessible professional building next to a major intersection.

SOUTHWEST RIVERSIDE COUNTY Price Reduction!

Nicely appointed, well established, 4 op GP in a busy community. Situated in an easily accessible professional building.

BAKERSFIELD Price Reduction!

Busy GP with a great Bakersfield location. The office is nicely appointed and efficient. The seller is relocating out of the area.

KERN COUNTY Price Reduction!

Well established, 6 op GP with a great location for the dentist desiring a rural lifestyle in a friendly community. Room for growth.

Additional Listings

New!

LAS VEGAS 2, NEVADA New Listing!

State-of-the-art, 5 op GP. A must see opportunity.

SUMMERLIN (LAS VEGAS), NEVADA

Premier GP in a beautiful facility. Upscale area.

LAS VEGAS, NEVADA

Long established, 4 op GP with strong net income.

SOUTHWEST WASHINGTON

5 op GP along I-5 corridor. Solid new patient flow.



Donald Stanley
CA Representative



Russell Okihara, D.M.D.
CA Representative



Robert Stanbery
Owner

Serving all of California

888.789.1085
www.practicetransitions.com

BALDWIN PARK CALL PPS PROFESSIONAL PRACTICE SALES-TOM FITTERER-DEAN GEORGE estb 1984 HI-IDENTITY DENTAL BLDG-1080 sq ft 3 ops Grk \$200k Classic off 50% Hispanic 30% Philippino-Conservative lady seller sees 25 plus new patients/month, thousands of records FP Practice \$185k RE \$400,000--CALL 714-832-0230.

ORAL SURGERY IN YOUR OFFICE Stop referring out. Oral Surgeon (DDS, MD) with experience in all aspects of Oral Surgery will perform all your surgical procedures in your office (3rd Molar Extractions, Dental Implants, Bone Grafting, Sinus Lifts). IV Sedation & General Anesthesia available. Will bring assistant + all the necessary instruments & equipment. Flexible hours. Please call (818) 606-7598.

PRACTICE FOR SALE San Joaquin Valley – 4 op GP in stand-alone building. Over 39 years of goodwill with stable patient base. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

GENERAL DENTIST WANTED to sublease my "Boutique" office, located in Newport Beach. Full or Part time. One or more operatories. Perfect opportunity to acquire a new office location. Email your interest to dreddiehuster@cox.net.

Buying or selling a practice? Need a buy/sell agreement reviewed? Call the law Offices of Jeng & Associates for a free consultation. 714-858-0536.

Corona, Calif Office needs Associate Dentist. Full or Part time. Possible buy in. Send resumes to business@afamilydental.com or fax to (951)736-0461.

Part-time General Dentist and Oral Surgeon needed for dental office in Chino. Must have minimum-5-years experience. Email Resume to: NOELDRANN@YAHOO.COM.

Tustin Orthodontist has contemporary office space to share with Pedodontist. Flexible scheduling, minimal cost. Contact 714-544-1740 or paul@elite-smiles.com.

Looking to purchase a practice, sublease or to associate in one of the following areas: Corona, Palmdale/lancaster, Bakersfield. nbmis@yahoo.com.

Seeking Associate for South OC office; 2-3 yrs exp; leadership position; ethical; takes direction; fair compensation; long term; CV to dentaltraderad@gmail.com.

NEW VARIOSURG PIEZO COMPLETE SYSTEM, PRECISION APEX LOCATOR, Ti-MAX HANDPIECES. MADE IN JAPAN. CALL 310-571-5226 or Email: dentalproductsale@gmail.com FOR PRICES.

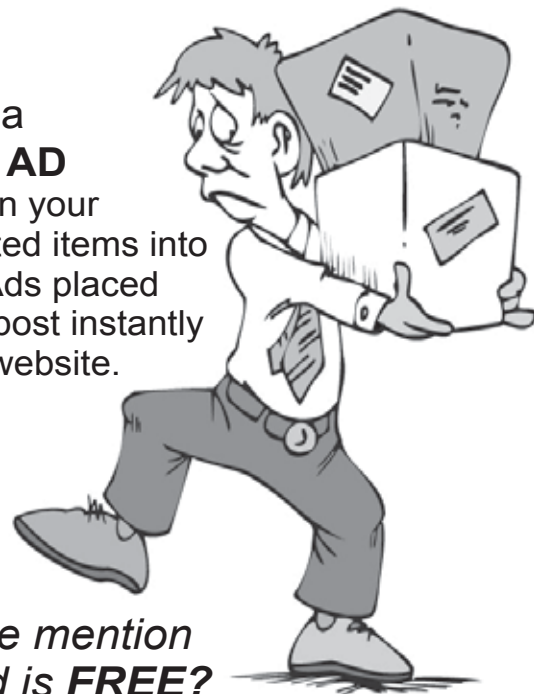
free dental office (leasehold) in Santa Barbara - 4 ops, computerized, digital xrays, 1450 sq ft, please email me huy_n68@yahoo.com.

DENTSPLY Endo DTC rotary motor including handpiece and foot pedal. 2 years old. Excellent condition, \$800.00 dent808@gmail.com.

Ortho in your office Invisalign, Clear Correct, metal and ceramic braces, functionals and appliance therapy. 29 years experience. Call 760-710-7482.

Clean out that junk drawer and sell the stuff you don't need.

Place a **FREE AD** and turn your unwanted items into cash! Ads placed online post instantly to our website.



Did we mention the ad is FREE?

Visit our FAQs page at **dentaltrader.com** for details

PRACTICE FOR SALE Oceanside. GP with Digital X-Ray, Paperless. 3 Ops. SDPS: 760-599-7828.

GP AVAILABLE LA and OC. USC graduate. 5 years experience. Bilingual (Spanish/English). Professional, hardworking, friendly, ethical. Email: m3usc@yahoo.com.

*******NEEDED** Experienced Manager/Treatment Coordinator, knowledgeable of HMO/PPO, Strong COMMUNICATION & Sales Skills, Bilingual, San Fernando Valley, send resume: dental.care26@yahoo.com.

La Jolla Orthodontist has contemporary office space to share with Pedodontist. Flexible scheduling, minimal cost. Contact 858-677-0661 or paul@elite-smiles.com.

"They know what dentists need since they only represent dentists." Alice Moran, DDS San Clemente, CA. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: www.dentalattorneys.com.

Excellent Opportunity for a General Dentist in Torrance. Endo and extraction experience. Cerec plus Please fax resume to (310)347-4099.

EAST LA OFFICE FOR SALE DUE TO HEALTH PROBLEM. 15 YEARS GOODWILL. LOW RENT 3 OPS. HIGH POTENTIAL. 714 521 9331 ASKING 200K.

Beautiful Dental Office for Sale in Ontario. 3 ops and digital x-ray. Collection: \$270K on 2 days per week. Email: MAJ4000@YAHOO.COM.

NAVIGATING THE DENTAL TRANSITION MINEFIELD

Sponsored by:

Bank of America Practice Solutions™

A Subsidiary of:

Bank of America

FEATURED SPEAKERS:



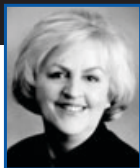
PATRICK J. WOOD

Patrick J. Wood is a member of the law firm Wood & Delgado and has been representing dentists for over 30 years. Mr. Wood received his B.A. degree from UCLA and his JD degree from Southwestern University. He was admitted to practice law in California in 1978, and he or other members of the firm are also admitted in Colorado, Texas, Nevada, Arizona and Hawaii. He has lectured extensively at dental conventions, dental societies and dental schools. His firm negotiates over 100 office leases each year, and is involved in over 50 dental practice sales each year. Wood & Delgado have offices in Irvine, California and San Francisco, California.



ART WIEDERMAN (Speaking only in Orange County Location)

Art is President of Wiederman & Associates in Tustin, California, a CPA firm dealing exclusively with dentists. He specializes in the areas of tax and financial planning and dental financial practice management, helping dentists to meet their business and personal financial goals. He has lectured to numerous local, state, and national dental groups and dental schools, he is a founding member of the Academy of Dental CPAs, and has written a highly respected book entitled "The Art of Finance."



KATHLEEN JOHNSON

Kathleen Johnson is a dental practice management and transition consultant with 34+ years in the dental field and a founding member of the Academy of Dental Management Consultants. Kathleen is known for her comprehensive practice evaluations and transition consulting services for dentists and associates. Whether helping a dentist confidently transition into retirement, assisting a new dentist with finding the ideal practice, or helping a dentist find new passion in her or his business, Kathleen provides the support and expertise dental professionals need to make it happen!



KEN RUBIN (Speaking only in San Diego Location)

Ken Rubin is a San Diego based Dental CPA and Dental Practice Broker. As a result of 28 years of experience in dental practice transitions he has obtained valuable practical knowledge to help dentists experience smooth transitions.

REGISTRATION FORM | TROJAN

(Please Print in Capital Letters)

NAVIGATING THE DENTAL TRANSITION MINEFIELD

| | |
|------------------------------|--|
| Name | License No. |
| Address | |
| City | State Zip |
| Phone | Fax |
| E-mail | <input type="checkbox"/> Check <input type="checkbox"/> Visa <input type="checkbox"/> MC |
| Card Number | |
| Card Holder Name | |
| Billing Address if Different | |
| Card Holder Signature | |
| Expiration Date | 3 Digit Security Code |



C.E. Credit Courses

11/30/12 9am - 4pm
La Jolla Marriott
4240 La Jolla Village Dr.
La Jolla, CA 92037

Cost

\$179.00
Before 11/1:
\$149.00
Spouse: \$50

12/1/12 9am - 4pm
The Glidewell International
Technology Center
18551 Von Karman Avenue,
Ste 201, Irvine, CA 92612

\$179.00
Before 11/1:
\$149.00
Spouse: \$50

Mail registration with check to: Wood & Delgado
26020 Acero, Ste 100 Mission Viejo, CA 92691 • 800-499-1474 | FAX 800-511-2138

AT 2000 x-ray film processor with automatic replenisher of liquids \$1800 (818)631-8180.

Bakersfield SW office for lease. Attractive free-standing with lighted sign. High traffic visibility. 5 operatories, 1800 sq ft. (661)742-4594.

SAN JOSE PRACTICE FOR SALE Established South San Jose Practice. Located at Major Streets Intersection in New Supermarket-Anchored Strip Center. Great Street Visibility. 1,650 sq/ft. 4 Ops. Fully Equipped with ADec Equipment. 2 Additional Ops. Plumbed/Wired For Expansion. Collections approx. \$40K/mo. in 2012 with 3 Days/Wk. Owner Semi-Retired. **SERIOUS INQUIRIES Only, NO BROKERS Please. E-MAIL: ST4SALE777@GMAIL.COM.**

2 Royal Dental Chairs Grey/Green, complete w/units & lights. Good condition. Pictures available \$2500/ea (310) 793-9270 Torrance.

Arcadia Dental practice for sale. Established since 1973. Retiring. Real Estate (free-standing building) available. Call: (626) 445-2903.

Volunteer Dentists needed at free clinic to care for uninsured poor. Please call 714-248-9500 T-S 9-5 for more info.

ORTHO, ORANGE Asking \$35,000. Primarily a Leasehold Sale. Great, very busy location! Select Practice Services, Bette Robin, DDS, JD 714-421-4407.

general dentist wanted with minimum 3 years experience. Part time with full time opportunity in 6 months. Able to perform all aspects of dentistry. please send resume to leila.zamirids@yahoo.com.

Dental office for lease or sale in lakewood area. Good location with lots of Good will. Please call 562 682 3881.

Highly motivated/friendly Hygienist seeks full/part-time in OC area. Great chairside manner. Contact for resume/interview. janellereed8@yahoo.com.

Dentist experienced in molar endo surgical extractions implant restorations needed in riverside PT can led to FT Call 9517039737.

Nobel biocare Replace Select parts for sale. Abutments, replicas, impression copings, abutment retrieval tool. Send email to julitapatil@gmail.com.

Competent RDH 13 years experience-seeks work in Orange County Mon, Tues and/or Fri. Friendly, reliable, and effective- call 949-812-9765.

Dental Office to share in busy street of van nuys great for any specialty four operatory need more information email goldencaredds@yahoo.com.

Periodontist wanted Established periodontal practices in LA County. Must possess high skill level, be gentle and ethical. email perioinla@gmail.com.

FRONT OFFICE wanted Downtown PERIO office. Professional, pleasant, attention to detail a must. Back experience a plus. Email CV: lucoil07@gmail.com.

Pano and Ceph x-ray unit for sale. \$3000 obo. If interested or have any questions please email ltcthxter@comcast.net.

ZOOM I Whitening Lamp 4 Sale, Perfect Shape, hardly used, NO usage restrictions like ZOOM II, \$800. OBO 310-552-1441 dds@911dentistry.com.

Accepting new members for Perio and Implant Study Club in San Pedro. Learn the latest clinical approaches for implant placement and treatment of Periodontal Diseases. Hands-on program. Dr. Kenney, Chairman of UCLA Periodontics. Call Dr. Thein at 818 248-1991.

REDWOOD CITY DENTAL PRACTICE FOR SALE Gross ~ \$399K. 2 operatories, 1 additional plumbed, approx. 800 sq. ft. All digital, paperless. Across from major retail store. Call Loc Pham, Broker at LCF (714) 550-7494 or quickbiz4-e@yahoo.com | www.lcffin.com.

Dental office for sale in Fresno. Visit www.DentalOfficeSale.com & make an offer.

Trophy digital sensor (pedo size) used/good condition bought for \$6000 selling for \$2000 OBO (818)929-9639.

WANTED....General Dentist, Pediatric Dentist, Orthodontist, Ortho Coordinator, Treatment Coordinator, Dental Assistant, Biller. Mins from West L.A. Call 424-253-6378.

BOOST YOUR RECALL with Total Recall Solutions - the No. 1 Automated cloud based patient communication system... utilizing text messaging and eMail for appointment confirmations, reminders, patient care, referrals, eCards, marketing, monitoring overdue patients and more! Call EZ 2000, Inc. 800-273-5033.

MOBILE DENTAL UNIT 34 footer, low mileage 29000, complete with 3 dental unit, 2 Belmont xray and leveling jack. kindly call Dr. Miranda or Edgar at (909) 393 3180 or email us at smilesavvydental@rocketmail.com.

pediatric dentist (gp or pedodontist) wanted for a busy group practice in the palmdale area email cv to avsmiles@yahoo.com.

Orthodontist Needed Our office is a Medi-cal, CCS, DentiCal provider along with PPO. Compensation negotiable. 3232785581 or fax resume 3232785588.

3D Vita Shade guide Selling like crazy- but several left. New in un-opened box. Just \$55. 916 441-5800.

Pediatric Dental PR/Marketing Coordinator Wanted. Job description and application available at www.CaliforniaKidsDental.com/about-us/careers.

Private practice in Southern California looking for an endodontist ASAP. Please email resume to annie_mek@yahoo.com.

G.P. in chino seeking a general dentist with 3+ years of experience. fax resume 909-627-1784 or email kennethdwongdds@verizon.net.

Seasoned & Competent DENTAL HYGIENIST with extensive Military & Civilian Experience. Outstanding rapport with patients & staff. FT/PT, Availability Reply to: smmills32@yahoo.com.

Make New Friends Save Money



FREE Continuing Education Units to Dental Students and Retired Dentists. Group Discount on Mal-Practice Insurance, Workman Compensation.

Provide CPR in your office.

Providing 70 Units/year of Continuing Education in Applied Clinical Dentistry on Sundays.



Member Discount on Financing of Dental Practice, Equipment, Home, Refinance & Commercial Loans

PUNJABI DENTAL SOCIETY

**AN AWARD WINNER MULTI-ETHNIC INTERNATIONAL ORGANIZATION
PROMOTING EXCELLENCE IN DENTAL EDUCATION.**

**Dr. R. Salwan, President
Dr. D.P. Singh Nagra, Chairman**

For more information on activities and upcoming Seminars please call:

1-866-4-CALL PDS OR VISIT US AT www.pdsociety.com

LIKE US ON FACEBOOK!

**Life Membership \$40.00/per person open to Everyone
Foreign Dental Graduates Need Guidance to get admission in Dental school. Please contact us.**

Conduct Dental Awareness Camps

RECEIVE PDS MEMBER DENTAL SUPPLY DISCOUNTS

Space to share Exceptional views, mid-wilshire. 2 of 4 operatories available. Separate private office/business and sterilization area. 3239302386.

Santa Ana and Riverside Pedo offices looking for part time Associate Dentist. Please send CV to sccrown@gmail.com.

Registered Ortho Dental Assistant needed for Montebello office 1-2 times a week. Call if interested. Compensation negotiable. 3232785581 fax RESUME 3232785588.

Dental Operatory Space for RENT (2-3 days) SANTA ANA/TUSTIN Can provide DA/equipment! ONLY \$500-\$600/day! Call 909.844.9829.

Looking for a pediatric dentist to share their office/partner with an orthodontist. call 310-780-9959, email moadelortho@gmail.com.

DENTIST WANTED to sublease "Boutique" office, in Brentwood. Part time. Two operatories and equipped lab available. Email info@MyBrentwoodDentist.com (310)826-7788.

RDH available PT / Temp., Inland Empire. Experienced in all aspects of dentistry, gentle, personable, production oriented. (760) 641-3230.

Beautiful, modern W hotel style 1765 square foot specialist office, but functional for a general dentist as well. 5 years old with a 500,000 build out with 4 private, plumbed rooms. 2 equipped rooms with high end DentalEZ chairs. Server with 5 networked computers, dual head air techniques compressor. \$150,000 with lease reassignment of \$7,115 per month. Contact rmh_41@hotmail.com.

Planmeca ProSensor size 2. Cable & USB connector, New in box. Ridiculously low at \$6,000. 916 441-5800.

Unique Office for lease in the downtown Montrose, Ca. Great for a specialty practice Great location: 818-425-6177.

Westar Operatory Chair Brand New With Warranty Only \$2,986 Chose the color you want. Call (951) 276-3225 or go to www.LionsDentalSupply.com.

OFFICE available Mondays in Mission Viejo Rancho Santa Margarita. Great for start up. \$325/day includes utility. All Digital. gaw1177@gmail.com.

FOR SALE Zoom Lamp, Pentamix, Star X-ray duplicator, pressure pots, assistant chairs. Please email for prices dralabayan@sbcglobal.net.

Doctor position available in the Van Nuys area. At least 1 year of experience. Bilingual a plus. (818)693-6096.

DENTAL ASSISTANT P/T needed in La Puente. Spanish/English biligual. Will train. New Grad OK. Send resume to vzar@hotmail.com.

P/T ENDO needed looking for endodontist 1-2 days/month. salary and travel cost paid. email louisikimdds@yahoo.com.

Bakersfield Prestigious practice - one of the most beautiful, well-equipped offices in the central valley! Estimated buyer's net of \$337,000. Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

VERY SUCCESSFUL IRVINE DENTAL OFFICE: IN GREAT LOCATION SEEKING DENTIST TO RENT OPERATORIES AND START BRINGING OWN PATIENTS. CALL 949-552-7874.

General Dentist with experience over 11 years: monica3372@hotmail.com Available for SUNDAYS in San Diego Area.

DENTIST POSITION MIN 3 DAYS/WEEK. COMMISSION AS PERCENT OF PRODUCTION. CALL 310 991 9468 (DOCTOR CELL).

Dental office Best location in Fresno. Sublease 2 or 3 days per week. Ideal for Endodontist, Periodontist, Oral Surgeon... 559-930-1354.

In-House Periodontis Experienced with HMOs. Implants, pocket reduction surgeries, bone and gingival grafts, extractions. No job is too small. 310-422-9049.

Jinos Kohan (310)991-6219 jinoskohan@rocketmail.com. USC Graduate I am an energetic RDH who is a team player! Reference James Asaf (818)535-1470.

"Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Thank you Dr. Chester Jeng of Jeng and Associates." Luis Kong, DDS - San Francisco. Call the Law Offices of Jeng & Associates, your dental law specialists. 714-858-0536.

PRACTICE FOR SALE Escondido. Estab GP. BUILDING also FOR SALE SDPS: 760-599-7828.

Get a jump on everyone else! Read The Dental Trader online before it hits the streets in print. Look for it at dentaltrader.com around the 20th of each month and get the best bargains before it arrives in the mail. Check out the ad board too! Next month's ads appear there now!!

Dental office for lease Available Sept 2012 City of Industry. Currently a national chain multi specialty dental office. Great Freeway visibility and adjacent to large credit chains stores. Over 25 years of goodwill. 3740 sq ft and in great condition. joejtna@aol.com; tel 13108010871.

"The more you promote your honest message with integrity Jason, the better served the profession of dentistry is! You are truly a gift to our profession! I thoroughly enjoyed watching your course!" Howard Farran DDS, MBA. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: www.dentalattorneys.com.

"In five short years Furness & Associates helped our dental practice grow 700%" -A. Khorsand, DMD 818.990.0686.

GD/SPECIALTY PRACTICE \$1,100,000, Sacramento, Northern CA, 2 suites, 9 ops, 6 equipped, 3 plumbed. MPG (888)685-8100.

We Buy, Sell & Trade Dental Equipt.

Tax Write Off Time!!!

Handpiece Repair Special

Midwest, NSK etc..\$79

GENUINE CERAMIC BEARINGS
FOR

Star 430 SWL, SW\$99

New Turbine.....\$149

Kavo Euro Bearings \$99

New turbine.....\$149

Low Speed Overhaul.....\$149

Titan S Scaler Overhaul ..\$99

Professional technicians

1 day speedy repair!

Call for free pick-up!

"We welcome trade-ins on equipment and supplies! Since 1980 family owned and operated!"



Surgical Solutions 45 Hi-Speed Handpiece
Saves you Time! American made!
No Chip Air shoots out of head!
Water only...Compare to Impact Air at \$695
Quiet, Smooth and Powerful..... \$295

Adec packages

Radius

\$8999



Valuable Coupon*****Valuable Coupon

1 FREE HANDPIECE REPAIR
(\$79.00 VALUE)

(Limit 1 per office or customer)

Valuable Coupon*****Valuable Coupon

Closeouts!

Cavi-Jet SPS (re-cond).....\$1895

Elman Electro-surge (dem)...\$1200

Peri-Pro III with Daylight loader....\$1295

Tuttenhauer and P/C autoclaves....Call!

Spartan Piezo Sscaler.....\$679

AcuCam, Insight, etc. intra orals..call

Apollo, cordless, turbo curing light.....\$995

Intra Oral Camera, 4 Pixel.....\$495

AT 2000XR.....\$1895

Belmont Package

Chair, unit and light

\$3999 with 1 year warranty



Starting or selling an Office?

Let us know when and we can help you save thousands!

We also buy whole offices and equipment, etc.

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets," sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, and other lab stuff.

Equipment Parts are available!

Obscure and hard to find! Call Us!

Handpiece Trading Post

18627 Brookhurst St. #351

Fountain Valley, CA 92708

We like trade-ins! Visit us at:
www.handpiacetradepost.com

800-445-6719

PRACTICE FOR SALE South San Bernardino County - Well established, 7 op, GP in newer facility. Strong, consistent collections over \$1,000,000 annually. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

MISSION VIEJO STATER DENTAL PRACTICE FOR SALE 3 fully eq. ops, ~ 1,254 sq. ft. Stand Alone Building. Located within a well established shopping center. Unique, very clean. Easy access to Fwy 5. Call Loc Pham, Broker at LCF (714) 550-7494 or quickbiz4-e@yahoo.com | www.lcffin.com.

OSHA REQUIRES QUARTERLY STAFF SAFETY MEETINGS
-Let O.C.P.I. take care of them for you. See O.C.P.I. ad on Pg. 18 in this issue.

GLENDALE NEW LISTING!!: Asking \$485,000. SELLER RETIRING! Over 40 years goodwill! 4 fully equipped ops! Select Practice Services, Bette Robin, DDS, JD 714-421-4407.

ATTENTION NEWPORT BEACH-IRVINE-MISSION VIEJO areas- INCREASE monthly income by sharing/leasing your dental practice. **ALSO**, new patients & pre-diagnosed dental work referred to you. Email location-days available to politedds@gmail.com.

Professional Services Evan Barker has loaned over \$50 Million to Southern California Dentists. **NEED MONEY?** We've GOT IT. Call him @ Sunwest Bank 949-707-2209.

Experience the U.S. Bank Practice Finance difference! Contact Jeramie Eimers at 800-313-8820 ext. 2 or visit usbank.com/practicefinance.

PRACTICE FOR SALE CENTRAL COAST 48 yrs gdwill Proj. \$1.1M 2012. California Practice Sales, Inc. Phone: 714-639-2775.

Replacement upholstery kits for chairs and stools. Give us a call, we make it simple. Superior Upholstery Company 888-548-7282 superiorupholstery.com.

Attn: Dental Shoppers...we know you need to save money. We strive to provide the best bargains in every issue of The Dental Trader. You can read the publication online anytime at dentaltrader.com.

Got the Denti-Cal blues? Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848.

\$4995 for a Complete Operatory with a 10 Year Warranty made by Americans for the American Dentist. Call (800) 423 - 5657 or visit website WWW.DHPDENTAL.COM.

COVEJO VALLEY (3) op comput. G.P. & condo for sale. Digital & chartless. Cash/Ins/PPO. Annual Gross Collect. \$500K+ on 3.5 days/wk. 17 years of Goodwill. Refers out all Endo, O.S. & Perio Surgery. Restorative practice w upper middle class pts. Seller retiring. D&M Practice Sales 818.591.1401.

LAVA Chairside Oral Scanner FOR SALE in perfect condition. Please call or email to schedule a meet. (805)480-9820 Staff@thousandoaksfamilydentistry.com.

Free Retirement Plan Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

"Xcel's CE courses are top-notch, for an amazingly low price, and very convenient for me to attend on Sundays." Dr. K. L. in Fremont, CA. Visit www.xcelseminars.com or call 310-663-4055 for info.

LOS ANGELES PRACTICE FOR SALE 3 operatories in 1225 sq. ft. - very modern with digital xrays - Dr retiring after 32 years - grosses over \$420,000/yr - Thomas & Fees Practice Sales (714) 544-4341.

U.S. Bank is your partner for all your practice finance needs! Contact Jeramie Eimers, practice consultant, at 800-313-8820 ext. 2.

Buy 5 of the 5-5 U&L Stainless Steel Roth or MBT Prescription Brackets kit 20/Set for \$19.95 and Receive 1 Kit for Free with Kings Two Dental. Want to know more? Please call us at 800-715-5464.

FREE Document Center "Paperless" Software with any DentiMax practice management software purchase. Call DentiMax (800) 704-8494.

VALENCIA PRACTICE Collects \$740,000/yr. New, state of the art office with equipped 6 ops. Fully computerized and digital. Asking \$495,000. Kurt Skarin 805-777-7707.

SAVE YOURSELF SOME TIME



Read The Dental Trader online.

All those email and website addresses are hyperlinked when you view the publication in pdf format.

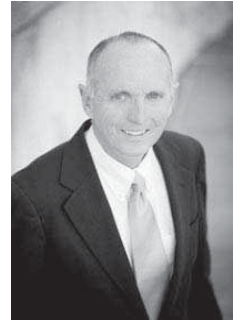
Click on **EDIT**, then on **SEARCH** to quickly locate something specific. Online readers get a ten day jump on those who wait for it to arrive in the mail and score the best bargains.



Art Wiederman, CPA, CFP
Broker #01511095

CPA DDS
Wiederman & Potter
PREMIUM PRACTICE SALES

YOUR BRIDGE TO A SUCCESSFUL TRANSITION



Phil Potter, DDS, FAGD
Broker #01780656

1415 Warner Ave., Suite C / Tustin, CA 92780
714.259.0501 / 714.259.0406 f
Info@wppps.com / www.wppps.com

Premium Listings



Dear Phil and Art,

Thank you so very much for all of your great work to help me sell my dental practice... The entire time I knew that you had my best interest... as your number one priority... Getting just the right buyer and financial terms that I wanted seemed like a challenge. Now, as I sit back after the sale, I realize how good Wiederman & Potter are at this.

-Dr. Gerald Weiner

South Orange County #1055

Dental Practice & Building
FOR SALE! BEACH COMMUNITY...

Real Estate

Two (2)- 4,000 sq ft., lots w/ 1,489 sq ft single use dental bungalow. Excellent downtown location, ample parking on the property, \$350 income from city per month to use adjacent lot as public parking.

Dental Practice

Thirty-two (32) years at current location, 3 equipped operatories, 1 additional plumbed operatory.

Asking \$959,000

North Orange County #1054

Fee-for-service, general dental practice, 39 years of goodwill, large suite on busy street with drive and walk-by exposure, ample free parking, 5 equipped treatment rooms, approx. 2,400 sq ft 2011 revenues of \$489,500; excellent profitability.

Asking \$425,000

Orange County #1058

General dentistry practice in busy up-scale metro location. Located in medical/ dental building, all digital, 2012 revenues projected at \$1 million plus, with over 40% profit. **Asking \$895,000**

CENTRAL California COAST #1049

High end cosmetics, fee-for-service, general practice, all digital.

2011 Gross: \$977,500 (3 days/ week)

We pay cash for your unwanted equipment! 408-627-7670
www.atlasresell.com/dtrader.

BISHOP: For Sale General Dentistry Practice & Building. After 29 years in the same location this retiring dentist is selling both his practice and building. Collections were \$1,000,243 in 2011 with \$387,000 adjusted net income. There are 6 days of hygiene in this 5 op., 1,800 sq. ft. building. 100% financing available for both building and practice. #14390 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

PALM SPRINGS CALL PPS PROFESSIONAL PRACTICE SALES-TOM FITTERER-DEAN GEORGE --HI-IDENTITY DENTAL BLDG & PRACTICE GR 1.1 to 1.2 PT Seller estb 20 plus yrs- 5 ops modern in gd times bldg val 1.2; Practice avail @ 70% apprx--FP \$800,000 Practice: RE \$800,000--call 714-832-0230---RARE OPPORTUNITY.

Litigation is the new retirement plan...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848.

RETIRING DENTIST? Looking to boost the value of your practice for sale? Go Digital & Paperless for less than you think. Only \$7,795.00 gets you a rolling wooden cart, Dell i3 Computer and Monitor, Digital X-Ray Sensor, Intra-Oral Camera, full imaging and billing software, installation, training, guarantee, support included! Call EZ 2000, Inc. 800-273-5033.

FREE Laptop and Intra Oral Camera with DentiMax Complete Sensor & Practice Management Software Bundle purchase. Call DentiMax (800) 704-8494.

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County).

Find out more about customized practice financing from U.S. Bank. Visit usbank.com/practicefinance.

We just bought a dental school lots of newer Adec ops. compressor, dry-vac, nitrous, utility carts. x-rays, etc. etc. Handpiece Trading Post. 800-445-6719.

LOS ANGELES PRACTICE FOR SALE 3 operatories in 1225 sq. ft. – very modern with digital xrays – Dr retiring after 32 years – grosses over \$420,000/yr - Thomas & Fees Practice Sales (714) 544-4341.

P.F.S. DON'T OVERPAY FOR THAT PRACTICE! Call Evan Barker @ Sunwest Bank FIRST- 949.707.2209. Sunwest Bank... Where Sensibility And Flexibility Meet.

Peruvian American Dental Association 7 CE Units "Implants and Cosmetic Restoration" Continental Breakfast and Lunch Included! Before Sept 15: \$60/75 After: \$70/85. 951.742.8112 or brenda@padausa.org. www.padausa.org.

Ever thought how expensive a continuing education course is, when you take time away from patients to attend during a week day? PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

Buy 5 of Patient Stick Elastic Ligature Ties 1000/Pk for \$9.95 and Receive 1 for Free with Kings Two Dental (All Colors Available). Want to know more? Please call us at 800-715-5464.

Fix your Handpieces with Kings Two Dental Starting from \$59.00 with 3 month warranty for HighSpeed and \$109.00 with 6 Month Warranty for LowSpeed. Want to know more? Please call us at 800-715-5464.

Custom built stools Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.

Office SHARING/RENTING Available: 250/day in Larchmont Village (90004) Luxury 5 OPS, Cerec, All digital, and equipment in place for you to see your patients. Close to Hollywood, Downtown, K-town 213.568.1555 www.ExceptionalDDS.com.

How would you like to average one new patient per work day... GUARANTEED? You need only visit www.GetDentalPatients.com.

Convert your film base Pan/Ceph System to Digital with a ScanX Digital System from Kings Two Dental. Want to know more? Please call us at 800-715-5464.

Electrosurg Unit Brand New Bonart E1 Electrosurg Unit Only \$399 With 7 Electrodes Call (951) 276-3225 or go to www.LionsDentalSupply.com.

FREE Tablet PC or iPad 2. Your choice with any DentiMax sensor bundle purchase. Call DentiMax (800) 704-8494.

LAGUNA HILLS Owners looking for dentist to move his existing practice to join them in their location on La Paz Road. Great opportunity to decrease your rent and join a thriving practice - 10 operatories, very modern, grosses \$2.5 million/year. Partnership available. Thomas & Fees Practice Sales (714) 544-4341.

View digital x-rays while treatment planning at the same time with the DentiMax software system. Call DentiMax at (800) 704-8494.

Memory foam ultra leather, massage systems. Are you relaxed yet? Superior Upholstery Company 888-548-7282 superiorupholstery.com.

Legal Tip You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

P.F.S. BUYING A DENTAL PRACTICE? Call Evan Barker at Sunwest Bank for all your lending needs - (949) 707-2209.

Want to stop receiving The Dental Trader or have it mailed to a different address? Just complete the Subscribe/Change Address or Cancellation form at dentaltrader.com.

All County Construction High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179.

CALIFORNIA ACADEMY OF GENERAL DENTISTRY



Lasers in Periodontics & Restorative Dentistry

By: Robert Convissar, DDS

Continuing Education Units: 8 lecture credits.

Course is scheduled from 8am to 5pm.

Course Objectives:

Dentists have a variety of wavelengths to choose from when deciding which laser is most appropriate for his or her practice. Some wavelengths are perfectly suited for periodontal therapy, while other wavelengths may be more appropriate for a prosthetics-driven practice. The use of lasers for specific procedures found in everyday fixed, removable and implant prosthetic cases will be highlighted. Since the basis of a successful prosthetic reconstruction is a healthy periodontal foundation, the use of lasers for non-surgical, surgical, and regenerative periodontics will also be discussed.

Dr. Convissar

is a pioneer in the field of laser dentistry. One of the first dentists to incorporate lasers into general practice, Dr. Convissar has over 22 years of experience with CO₂, Nd:YAG, Diode and Erbium wavelengths. The author of over 15 peer reviewed papers and author/coauthor of 4 textbooks on laser dentistry, Dr. Convissar has presented over 300 laser seminars on all 5 continents. He practices cosmetic, restorative, and laser dentistry in New York City, where he also serves as Director of Laser Dentistry at New York Hospital Queens. His latest textbook, Principles and Practice of Laser Dentistry, was published in September of 2010.



Robert Convissar, DDS

Sponsored in part by:

DELTA DENTAL

HIOSSSEN

**Academy
of General Dentistry™**

**PACE
Program Approval for
Continuing Education**



A Continuing Education Program

Saturday October 27, 2012

South San Francisco Conference Center
255 South Airport Blvd., South San Francisco, CA 94080

Registration Form

Submit a separate form for each attendee.

(Please print legibly)

Register online (credit cards only) at: www.caagd.org

First Name _____

Last Name _____

Address _____

City _____ State _____ Zip _____

Telephone _____

E-mail _____

Needed for confirmation of registration

Fees • \$95 for AGD and Delta Dental Members

• \$215 for nonmember

Payment Method

Payment Enclosed: Total Amount \$ _____

AGD Member AGD Nonmember

AGD # _____

MasterCard Visa AMEX

Check # _____ (Payable to CAGD)

Card Number:

Name of Cardholder _____

Card No. _____

Exp. Date _____ Security Code* _____

Card Billing Address:

Address _____

City _____ State _____ Zip _____

Signature _____ Date _____

*The Security Code is a 3 or 4 digit number on the back of your card following your card number.

**Mail this
Registration
Form:**

CAGD

Attn: Event Registration
950 Glenn Drive, Suite 150
Folsom, CA 95630

Questions call: (916) 932-2245

Fax this registration form to: (916) 932-2209

Cancellations can only be honored before **OCTOBER 15, 2012.**

The California AGD is designated as an Approved PACE Program Provider by the Academy of General Dentistry. The formal continuing dental education programs of this program provider are accepted by the AGD for Fellowship, Mastership and membership maintenance credit. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. The current term of approval extends from 6/1/2012 to 5/31/2016.

Have a commercial lease? Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848.

Professionalism respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203.

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828. For updates, please visit us at WWW.SDPRACTICESALES.COM.

For sale gently used Schick sensors and junction boxes, Gendex Concept IV intra oral cameras and other intra oral cameras Call us Handpiece Trading Post 800-445-6719.

Finally! A Market for Used Dental Equipment. Buy, sell, consign - 408-627-7670 www.atlasresell.com/dtrader.

Professional Services Need a local bank that can meet your closing date and FUND YOUR LOAN FAST? Call Evan Barker at Sunwest Bank 949-707-2209.

The San Gabriel Valley Foundation for Dental Health Needs Your Help! We are a nonprofit children's dental clinic in La Puente in need volunteer dentists to provide treatment on Fridays from 8 am – 12 pm. Call 626-688-6407 or visit www.sgvfdh.com.

Digital Sensor Systems starting at just \$5,499. Call DentiMax at (800) 704-8494.

"I have been practicing for over 35 years, I have had almost every consultant you have ever heard of, NO ONE approached my practice or me for that matter, the way Alliance did. I am up almost \$15,000 per month and I have only been with them for 4 months. I wish I had found them years ago; I'd be retired by now! Dr. John Evans, DDS - Long Beach, Alliance Consulting Group, info@allianceconsultinggrp.com, 949 232 4788.

57 years of quality dental CE courses. Western Society of Periodontology. <http://westernsocietyofperio.com>.

Looking to buy sell or expand upon an existing dental practice? Contact Jeramie Eimers, U.S. Bank practice consultant, at 800-313-8820 ext. 2.

During the last 10 years Ken Levi built for me five projects. The recent is a 5000 sqft. free standing building in North Hollywood CA. This is a state of the art dental and medical facility of which I am very proud. Medikbuild fulfilled all my expectations and more. Come and see it with your own eyes. Dr. Afar 310 7705580.

Looking for Digital Sensors and Practice Management Software from one source? Call DentiMax at (800) 704-8494.

Get your Belmont/Engle Operatory Package for As Low As \$145.00/Month or \$6,995. Also get a free Doctor's Stool. Want to know more? Please call us at 800-715-5464.

Want your Dental Trader to follow you?



Just use our Change of Address form at:

www.dentaltrader.com

and provide the address you want it mailed to.

Your home, post office box, anywhere!

The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179.

\$\$\$\$\$\$ NEED MONEY FAST? Sunwest Bank can close your dental practice deal quickly. Call Evan Barker at 949-707-2209.

Don't let worn upholstery be your patient's first impression! Superior Upholstery Company 888-548-7282 superiorupholstery.com.

U.S. Bank Practice Finance is leader in developing customized practice finance solutions. Learn more at usbank.com/practicefinance.

Chair unit and light that works good with a 1 year warranty \$2900. We also have cabinetry, pumps, compressors, X-rays, everything to get you running. Handpiece Trading Post. 800-445-6719.

Largest Selection of Used Dental Equipment on the Internet. www.atlasresell.com/catalog 408-627-7670. Unbeatable customer care. We pay cash for your unwanted equipment! 408-627-7670 www.atlasresell.com/dtrader.

Nonprofit Children's Dental Clinic Needs Donations for Auction. The San Gabriel Valley Foundation for Dental Health is hosting an event and we need items to include in our silent and live auctions. Call 626-242-0278 or visit www.sgvfdh.com.

Want More Patients?

**Get Dozens of Additional New Patients Every Month with Less Than 10 Minutes Work Per Week
100% Guaranteed!**



Our fully automated Dental Practice Builder that gets you 20-35 new patients every month, gets you more visits per patient, keeps existing patients longer, dramatically lowers your overhead, gets you one referral after another and quickly makes you a Local Dental Superstar.

**Do You Have It Yet?
Visit www.GetDentalPatients.com**

10.12

Create the Office of your Dreams with All County Construction. Enhanced to your style, designed to your budget. 714-240-7179.

Why take time away from Patients to attend Continuing Education? PDS has applied clinical continuing education courses on Sundays. For more information call 1-866-4CALL PDS or 1-866-422-5573.

BRAND NEW! NV MICROLASER retail price \$5,999.95 If interested call/text (909)241-3632 \$3,000 O.B.O.

SEEKING GENERAL DENTIST We are seeking general dentists to join our team. For more information please email: 32dentistjobs@gmail.com.

Submit your free ad or subscribe online at dentaltrader.com today!

It was a great pleasure to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

Don't sign that lease! The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848.

Orthodontic PR/Marketing Coordinator Wanted. Job description and application available at www.BadiiOrthodontics.com/careers.php.

PT general dentist position in a upscale fee for service office in Orange County area (Walnut-California)
maxwellnazari@yahoo.com (909)528-3594.

Kavo, Star Midwest, air driven and electric handpieces at wonderful prices! Handpiece Trading Post. 800-445-6719.

Four Dome orthodontic dental deliver units available for sale, best offer. http://www.domeortho.com/delivery_cantilevered.htm dentalfacility@gmail.com.

I am honored to write this testimonial for Medikbuild and Mr. Ken Levi. I admire his professionalism, integrity, passion, great listening ability and attention to detail. My office was completed on time with more than pleasing results. I highly recommend Medikbuild and Mr. Ken Levi to anyone who needs a great builder in the healthcare facility field. Dr Alijani 310 9689323.

Gendex DenOptix Digital Scanner in great condition, almost new \$5400 858-550-8000.

LA MIRADA ORTHODONTIC PRACTICE FOR SALE great starter practice or perfect for a second office – 3 + 1 operatories - Dr selling for health reasons – grosses nearly \$14,000/mo on 2 days/week – very modern upgrades- AR's ~ \$100,000-Priced for a quick sale Thomas & Fees Practice Sales (714) 544-4341.

Dental Assistant New Grad. Willing to learn, hard worker. Chairside assisting skills. (805)402-1123.

No need to miss work to attend continuing education courses. PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

Nobody wants to sue...or defend against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848.

LONG BEACH PRACTICE FOR SALE 2 + 1 operatories in long established medical/dental center center—Dr. retiring and willing to sell entire practice or just the patient charts- 230 patients seen in last two years grosses \$6-8,000/mo - Thomas & Fees Practice Sales (714) 544-4341.

Buy any 3 of our Titan Restorative Products and Receive 1 for Free with Kings Two Dental. Universal Composite Caplets 20/Pk \$26.95, Syringe \$24.95, Flowable 4/pk \$24.95 Please call us at 800-715-5464.

VISIT PUNJABI DENTAL SOCIETY ON FACEBOOK FOR UPCOMING CONTINUING EDUCATION SEMINAR INFORMATION. Join the fun! The Punjabi Dental Society invites doctors and dental company representatives to mingle at our regularly scheduled events. For information please call 909-933-9076.

Ortho RDA needed Traveling orthodontist 10 days/month. Leaving from Montclair. Send resume to idobraces4u@hotmail.com.

Seriously Better....

“In November 2011 when it came time to list the sale of my seven digit dental practice, there were two publications reaching California dentists...The Dental Trader and the Dental Shopper. I carefully researched both magazines side-by-side and found 21.5 pages of advertising from brokers in The Dental Trader (along with several hundred ads placed by dentists). In the November Dental Shopper I only saw only 3 pages of advertising from practice brokers and about five dozen ads from doctors.

I then realized that a serious buyer would be looking carefully at The Dental Trader. Now, one month later we have received dozens of calls from The Dental Trader ad, some firm offers and one great candidate whose paperwork is being processed by the bank. If you are a serious seller, make sure your practice is advertised in The Dental Trader.....that is where the serious buyers are looking for dental practices.”

Sincerely,
Dr. Ramtin Kheaf
Los Angeles, CA

The only dental practice brokerage specializing in the CA Central Coast and Central Valley.

We are the local experts!

Bakersfield: This very impressive practice is one of the most beautiful, well-equipped offices in the central valley! Estimated buyer's net of \$337,000 after debt service ensures a great lifestyle in this low cost of living area.

Northern California Pediatric: High net income (buyer's net estimated at \$375,000), well established, great reputation.

San Luis Obispo Coastal: Modern, well equipped office a mile from the beach in south county. High traffic storefront with ample parking.

San Diego Coastal: High-end 3 chair dental practice one block from the beach in prestigious north county! Great drive by exposure from Hwy 1. Estimated buyer's net \$232,000 after debt service from this practice currently collecting over \$100,000/month!



Bill Kimball, DDS is one of dentistry's most respected authorities on practice growth and transitions. Bill is a licensed dental practice broker in the state of California. CA BROKER # 01911548

Call today! Toll free:
(855) DDS 4 DDS
(855) 337-4337



Visit our website for complete and up to date listings:
www.integritypracticesales.com

PLEASE JOIN US FOR AN EXCITING SEMINAR HOW TO MAXIMIZE YOUR PRACTICE VALUE

No matter where you are in your career, this fast paced seminar will give you powerful information about any practice transition. Avoid costly mistakes by planning now! What you don't know CAN hurt you when buying or selling a practice. Be informed! Your successful future depends on it.

Santa Barbara :: October 4, 6:00pm – 9:00pm

Camarillo :: October 5, 9:00am – 12:00pm

Monterey :: November 1, 6:00pm – 9:00pm

San Jose :: November 2, 9:00am – 12:00pm

Fresno :: January 10, 6:00pm – 9:00pm

Bakersfield :: January 11, 9:00am – 12:00pm

Register Today to Reserve Your Seat!

Simply call Susan at (888) 761-0020 to register as our guest at no fee. Compliments of our generous sponsors: Patterson Dental, Wells Fargo Practice Finance, and Affordable Image. Dinner or Continental Breakfast will be served. 3 CE Credits

Remodeling Your Office? MedikBuild Design & Construction is your Answer! Specializing in New Dental Office Design and Construction - Dental Office Renovations. Over 10 years of service in the So Cal areas. Excellent references, creative finance solutions. Call Us Today! 1-888-833-7361 www.MedikBuild.com.

RDA needed with experience in orthodontics and general dentistry. 3 days/week and 1 Saturday/month. Call us at 949-360-0225.

DOWNPAK Hu-Freidy Cordless Obturation Device. Brand New in Box w/ 5 tips, 2 stands. Retail: \$2200 Sale: \$750 lpaitano@gmail.com.

DENTIST for SUNDAYS in San Diego. Familiar with hmo's, ppo's, medical and indemnity insurances monica3372@hotmail.com.

South Los Angeles County Endodontic Practice looking for an associate 1-2 days per week. Reply with resume/CV to endoassociate@gmail.com.

General Dentist Needed minimal 5 years experience, comfortable with HMO, third molar extraction, RCT, cosmetic. In Rosemead, Pico Rivera. Fax 626-5748948.

All County Construction We're Building your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-7179.

3 year old Leaseholds Equipment sale. 1500 square foot TurnKey office. San Luis Obispo. Computerized. Dexis Digital sensors. Contact: genteleendo@hotmail.com.

Biolase Lasersmile Diode Laser. EXCELLENT condition. Paid over \$18,000 new. Will Sell for \$2000 Obo. (818)518-7426.

REFERRING DENTISTRY OUT? Have your Oral-Surgery and/or Pedo done at your office by an experienced GP. Cell#: 310-709-5251. www-DrMinoofar-com.

I am looking for digital panoramic machine. Email at ontariodentalcenter@gmail.com.

Dental chair light SDS brand, pole mounted, High/Low intensity control, asking \$250, call to email photos (818) 631-8180.

5 OP OFFICE FOR SALE Rent only \$2200. Cerec, All digital, and marketing in place. Leasehold Only 216K and 100% financing available. In Larchmont Village by paramount movie studios and million dollar homes, next to Hollywood, Downtown, K-town. 213.568.1555 www.ExceptionalDDS.com.

general dentist wanted for a busy group practice in the palmdale area please email resume to avsmiles@yahoo.com.

dental office in rancho cucamonga, ca Looking for a dynamic Dental office administrator, polished appearance, billing, TC, email resume to ranchodent@gmail.com.

PEDODONTIST (GP Pedo) NEEDED IE Pedo Office looking for a PT/FT associate. Great compensation. Email resume to DDSConglomerate@gmail.com.

Have a Safe and Happy Halloween



The Dental Trader Staff

Need a PT endo to work 2 days a week. We pay well. Have a great team of professionals dentalforme16@yahoo.com.

ORANGE COUNTY ORTHODONTIST looking for a dynamic office administrator, polished appearance, billing, TC, PR. email resume to DDSConglomerate@gmail.com.

Cerec3D REDCAM with Compact Milling Unit and Vita Vacumat 6000M Oven for 12k. Purchased in 2010 from Patterson. Call 760-586-6731.

Pedodontist (not GP) Wanted in Lancaster - Quality work, fast, gentle, personable, responsible, punctual. Good %. Friendly staff. happydentist1@gmail.com.

Experienced female GP seeking part time in Orange County or 20 mile radius. Great with kids. Bilingual Spanish. (949)903-0672.

Planmeca Proline EC 2003 for sale. Excellent Condition, film based, Foster Plate digital. Asking \$2800. beyeoffice@sbcglobal.net.

PERIODONTIST NEEDED FOR A GENERAL PRACTICE IN CULVER CITY. MOSTLY HMO call 3104531484.

Dental Assistant/Dental Hygienist needed in Anaheim Hills. Professional appearance, excellent customer service & strong communication skills required. Email resume: itsoku2@yahoo.com.



Western Los Angeles Dental Society

2012 Continuing Education Program

Tuesday, 5:30 pm; 3 CE units • DoubleTree Hotel, 6161 Centinela Ave., Culver City

October 30, 2012

Sillas Duarte, DDS, MS, PhD

Composites

November 20, 2012

Alvin B. Rosenblum, DDS

Ethics and the Dental Profession

2013 Continuing Education Program

Courtyard by Marriott, 6333 Bristol Parkway, Culver City

***Friday, January 11, 2013 (6 CE units) registration 8:00 am**

Licensure in a Day: Infection Control, CA Dental Practice Act, OSHA Refresher • *Marcella Oster, RDA*

Tuesday, February 5, 2013 (3 CE units) registration 5:30 pm

Systemic Perio: Where are the links? • *Joan Otomo-Corgel, DDS, MPH*

Tuesday, May 7, 2013 (3 CE units) registration 5:30 pm

The Science of Dental Decision Making and Its Effects on Outcome • *Mark A. Cruz, DDS*

Register early — avoid a late fee!

Tuesday evening program fees: (lecture & dinner) ADA member dentist: \$75

Non member dentist: \$120 Non dentist: \$60

**Call (310) 349-2199 or go to westernlads.org for information and/or to register
or fill out the form below and fax to (310) 349-2175**

**Call for Friday program fee information*

REGISTRATION FORM

Name _____

City _____ Specialty _____

Guests _____

You may pay by check, MasterCard or Visa Amount: \$ _____

Credit Card # _____ Billing Zip Code _____

Expiration Date: _____ 3-digit security code on back of card _____

Signature _____ Daytime Phone _____

Help Provide Dental Screenings for Children in the San Gabriel Valley. The San Gabriel Valley Foundation for Dental Health provides dental screenings and education to thousands of children each year. Donate your time to help. Call 626-688-6407 or visit www.sgvfdh.com.

Pico Rivera free standing building, 2 ops equipped + 6 plumbed. Gross collect 2011 +\$360K, low overhead. Seller is relocating. Practice4sell@gmail.com.

PRACTICE FOR SALE ORANGE COUNTY-FULL PRICE \$250K. Collections 2011- \$236k. Collections 1/1/2012-5/31/2012 \$123k. Highly visible free standing 2200 sq ft building. Projected income for 2012 is \$300k. For complete information please email: ddsboone@yahoo.com.

Licensed dentist looking dental hygienist position. Part-time or full time. Great with kids! Please call David 909-861-2098 or 909-896-0309.

Well designed modern dental facility for lease in Hesperia, move in incentive. 916)705-1877 or jinsunk@yahoo.com.

ATTN SPECIALISTS Office SPACE Sublease 2-3 Days in SANTA ANA. \$500-650, 1-2 DA and basic equipment. caredental.implants@gmail.com.

HYDROCOLLOID CONDITIONER, STAINLESS \$125; APC BACKUPS 650 \$45; DANSEAU CHAIR/HEALTHCO LIGHT \$475 OBO. 310-326-5499/docjty@gmail.com.

Orthodontic Assistant needed in beautiful Santa Monica office. Fun staff and working environment. Call 310-393-8233 (Perla).

RDH- USC Grad Female, energetic, excellent clinical skills and very personable. Available Thursdays and Fridays. EMAIL:800nelli@gmail.com TEL: 818-726-9068.

Periodontist and Endodontist needed for a dental office in Mission Viejo and San Juan Capistrano, Call: 949-310-5071 or email: californiadental@yahoo.com.

La Jolla GP has a contemporary office space to share with ALL Specialists. Minimal Cost. Contact nshriver14@yahoo.com or 858 754 7444.

Beautiful spa like, state of the art office in Beverly Hills, available to share / rent. Call cell 310-926-6622.

SAN FERNANDO VALLEY ORTHODONTIC PRACTICE FOR SALE great starter practice or perfect for a second office – Dr selling for health reasons – grosses nearly \$20,000/mo on 2 days/week – very modern upgrades - Thomas & Fees Practice Sales (714) 544-4341.

Choose U.S. Bank for your practice financing: Acquisitions, Practice Buy-in/ Buyouts, Expansions, Relocations and Practice Debt Refinancing. Contact Jeramie Eimers 800-313-8820 ext. 2.

Sunday Continuing education courses approved by Dental Board Of California by PDS. For more information please call 1-866-4 CALL PDS or 1-866-422-5573.

Want to refinance your current high-rate practice loan? Contact Jeramie Eimers, U.S. Bank practice consultant, at 800-313-8820 ext. 2.

"I have been with the Alliance team for 4 years, I cannot imagine practicing without my coach, he helps me with ALL aspects of my practice. When I started, I was doing my own hygiene, now I have one every day, he also brought me terrific specialists and now we refer almost nothing. We have grown year over year even in the tough economic environment, thanks guys!" Dr. Jonathan Cho, DDS - Irvine, Alliance Consulting Group, info@allianceconsultinggrp.com, 949 232 4788.

Need your plans completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179.

Start up Dental Office to share or Dental Office for sale without patient South San Diego Area. E-mail cynthiatuasondds@yahoo.com.

2 Royal Dental Chairs Grey/Green, complete w/units & lights. Good condition. Pictures available. \$1975/ea (310) 793-9270 Torrance.

Board eligible Prosthodontist available for Implant placements and restoration. Will bring implants & supplies. On percentage basis, e-mail dentistryfamily@gmail.com.

SKILLED DENTIST Experienced in all fields including Pedo, Cosmetic, Molar RCTs, & Surgical Extractions. Seeking PT position in ethical practice. 310-980-5046.

Brand new elegant DENTAL OFFICE for SUBLEASE by a specialist. Less than a mile from Topanga Mall. (213) 760-7399 Andy.

CHEAP Pass Thru Cabinet gendex x-ray, sink. 120v\clock cabinets. Excellent condition. Will Sell or Trade. San Diego ouamco@hotmail.com.

Part-time Dental assistant needed in Beverly Hills. 1-2 days/week. Email resume to gpdds@msn.com.

PERIODONTIST Board Certified 15+ years experience, Available for all Periodontics, Implant, sinuslifts, grafts, all extractions, have all instruments, californiaperio@gmail.com. 1877 625 2682.

Qualified compassionate, motivated Endodontist interested in fruitful Southern California opportunities with forward-thinking practices. Principal parties---please send contact info to 1EndoInYourOffice1@gmail.com.

Cone Beam CT Scan with Sirona Orthophos XG3D both arches for only \$150 in San Clemente, CA. 7146618332. binhoang@yahoo.com.

RIDGECREST PRACTICE FOR SALE 4 operatories in free standing building - 75 year old dentist retiring - Private insurance and cash – grosses approx. \$14,000/mo - great practice and place to semi-retire. Thomas & Fees Practice Sales (714) 544-4341.

DENTAL DIRECTORY



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust - Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615

Law Offices Of

Norman L. Schafler, D.D.S., J.D.

Attorney At Law

Experienced Handling of:
Dental Board and Denti-Cal Matters

"We Understand Your Needs"

805-343-0975

PUNJABI DENTAL SOCIETY

JOIN US!



Providing Continuing
Education in Applied
Clinical Dentistry.

1-866-4-CALL PDS

OR VISIT US AT www.pdsociety.com

FIND US ON FACEBOOK!

TORN OR DATED UPHOLSTERY?

Replacement upholstery KITS shipped directly to you!



- Installation is a SNAP! (most kits SNAP
or Velcro on, just like the original manufacturer)

- It's so easy, you can do it YOURSELF...

888-548-7282 • www.superiorupholstery.com

<http://Superiordds.com>

HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

1-800-519-3458

ppt@henryschein.com

www.henryschein.com/ppt



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - www.ez2000software.com

KINGS TWO DENTAL SUPPLY

Your One Stop Dental Shop

- Large Equipment
- Small Equipment
- Service Department
- Dental Supplies
- Ortho Products
- Digital Imaging
- Implantology
- Handpiece Repair
- Full Service Dental Lab

Tel: 800.715.5464

Fax: 626.581.8137

Full Service Collections

We feature:

- Commission Fee Only
- Free Credit Bureau Reporting
- Spanish Speaking Collectors
- Full skip tracing & legal department
- Comprehensive month end and on demand reports
- Friendly experienced staff

DCC, Inc.

269 S. Beverly Dr., Suite 439
Beverly Hills, CA 90212



Dental Collection Specialists

888-860-2950

www.DirectCreditControl.com



**LEE SKARIN
AND ASSOCIATES, INC.**

KURT SKARIN

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361
805.777.7707 • 800.752.7461 • Fax: 805.777.0051

Email: lsainc@aol.com

www.leeskarinandassociates.com



CA DRE: 00863149



FREE ESTIMATE & CONSULTATION

1.888.833.7361

www.medikbuild.com

DENTAL DIRECTORY



CALIFORNIA PRACTICE SALES INC.



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CADRE #00491323

SAVE ON INSURANCE!

Serving Dental Practices for over 30 years!

- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance



DENNIS ROSENE
2503 Eastbluff Drive, Ste. 201
Newport Beach, CA 92660

800-448-4664

No ADA membership required

WOOD & DELGADO

Attorneys At Law

Representing Dentists for over 28 Years in the Areas of:

- Real Estate • MSOs • Practice Purchase Agreements
- Partnership Agreements • Leases
- Space Sharing/Group-Solo • Associate Agreements
- Corporate Formations/Dissolutions
- Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law
Jason P. Wood, Attorney at Law
Toll Free: 800-499-1474 • Fax: 800-511-2138
Visit our website at: www.dentalattorneys.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365
Phone: 818.591.1401 • 866.425.1877 Outside So. CA
www.dmppractice.com

CA Broker Lic. #01172430



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708
info@lecpa1.com

Success Through Diligence

ALL COUNTY CONSTRUCTION

Dental Office Design

DESIGN/BUILD

T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation

Free Estimates

562-989-3350

888-302-6111

Lic. #669244

Ken Rubin & Company, Dental CPA's

Ken Rubin Practice Sales

619.299.6161

www.kenrubincpa.com

www.krpracticesales.com



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

For More Information Call:

(760) 599-7828

WWW.SDPRACTICESALES.COM

DENTAL CPA & PRACTICE SALES

RAYMOND FURNESS, CPA, M.S.TAX

818.990.0686



"WE SAVE YOU TIME & MONEY"

WWW.FURNESSCPA.COM

DENTAL DIRECTORY

**Alex Hornaman
General Flooring**

• All types of Unique Wood Flooring
Installation with designs, patterns, inlays
• Base/Case/Crown Molding Installation. Since 1996

Alex Hornaman
Call 714.390.3250
Fax: 714.841.0496

Licensed & bonded #801982



MADDOX PRACTICE GROUP
was created to meet the critical demand for **strong, ethical, and professional leadership** in the dental transition business.

M P G
MADDOX
PRACTICE GROUP

PLEASE CALL FOR MORE INFO
(949) 675-5578

• PRACTICE SALES
• PRACTICE EVALUATIONS
• PARTNERSHIPS / CORPORATIONS
• SPACE SHARING

Now with offices in La Jolla, Los Angeles, and Walnut Creek
We, at MADDOX PRACTICE GROUP, look forward to assisting you with your practice transition needs.
WWW.MADDOXPRACTICEGROUP.COM

A. LEE MADDOX DDS, ESQ.
BROKER NUMBER - 01801165
414 31ST ST, SUITE C
NEWPORT BEACH, CA 92663



 Place your ad here
and expect **BIG** dividends!

www.DentalTrader.com

 Your voice for excellence
through education and advocacy

The only organization dedicated to the needs of the general dentist.
Learn more about everything that AGD has to offer by visiting
www.agd.org and
Join Today!
Call toll-free at 888.AGD.DENT (888.243.3368)

Buying A Practice? Expanding?
Need New Equipment? Consolidation?
Working Capital?

For Fast & Friendly Service Call
800-550-9228
LCF Financial Services • www.lcffin.com

A Division of LCF Financial, Inc.
DRE Lic. #01875780

 **Quality Dental Equipment
& Supplies....
All at the Lowest Prices!!**

Lions Dental Supply & Equipment
951-276-3225
www.LionsDentalSupply.com

ROBERT W. OLSON, JR.
a Professional Corporation
Business, Corporate & Real Estate Law

• USC Law 1984, Dartmouth 1981
• All Inclusive Packages
• Free Website Services

805.882.1120
california.transdental.com
RWO@transdental.com



 **Professional Practice Sales, Inc.**
Specialists in the Sale and Appraisal
of Dental Practices
Serving the professions since 1966

How much is your practice worth??

Contact: Tom Fitterer
714-832-0230 • Fax: 714-832-7858
E-mail: PPSincnet@aol.com
Sellers-Free Appraisal (800)695-2732


OSHA COMPLIANCE

PARTNERS, INC.

Say Adios to OSHA....
Let OSHA COMPLIANCE
PARTNERS, INC.
Take Care of Everything

Pick-up of all Hazardous & Medical Wastes
Staff Training, OSHA Manual, Container
Labeling, "Mock" Inspection of your office
and More.....

Call Toll-Free 888-55-WASTE
or 888-559-2783
www.oshacompliancepartners.com


WLADS

wlads@pacbell.net • westernlads.org
14722 Hawthorne Blvd. Ste B
Lawndale, CA 90260-1505
310-349-2199

ENDodontist w/Microscope needed for busy office in South Bay. Email resume to gpdds@msn.com.

ENDODONTIST WANTED Busy Reseda Practice. One day a month to start. Call (818) 344-8338 or email cvtyfxr@yahoo.com.

Dental Space to Share 3 ops in Del Mar Highlands area, San Diego. All Plumbing done. Top quality patients. shsafar@yahoo.com.

Dental office for lease Available Sept 2012 City of Industry. Currently a national chain multi specialty dental office. Great Freeway visibility and adjacent to large credit chains stores. Over 25 years of goodwill. 3740 sq ft and in great condition. joejtna@aol.com; tel 13108010871.

ENGINO SPACE TO SHARE Beautiful specialty office in Ventura Blvd. high rise. Great view. Call 818/986-9036 or email prosthdoc@sbcglobal.net.

GENERAL DENTIST SEEKING EMPLOYMENT. HONEST/GENTLE/FRIENDLY. 818-384-7624 smileyca@gmail.com.

Philips Zoom 1 Whitespeed Lamp with Tower on Casters. Barely Used, Like New. \$695 310-552-1441.

Zoom 1 Teeth Whitening Light Tower on Casters. Barely Used, Like New. \$595 310-552-1441.

Dentist-USC-Grad Experienced in Adult Esthetic Restorations, extractions, and pediatric dentistry now available email: shamoeil@gmail.com.

Dental Anesthesiologist available for sedation/general anesthesia in your office. Covering the Greater Los Angeles area. Email me at anesthesiologyfordentistry@gmail.com.

DENTAL ASSISTANT NEEDED FOR A GENERAL PRACTICE IN CULVER CITY. CALL 3104531484.

SPECIALIST LOOKING to RENT OPERATORY SPACE? We are very FLEXIBLE with days/pricing. Call Diana 714.210.2988. Office in Santa Ana!

Orange County/South Coast Metro Operatory for Sublease daily. With own entrance and waiting room. Front office support provided. 714-540-2836.

ORTHODONTIST WANTED East Los Angeles/Anaheim. 2x/month fridays/saturdays. \$1000/day. Fax resume and contact info: 310-878-0277. Thank you.

sizes 1&2 Dent-X. Hardly Used. Paid \$12500, will Sac. \$3599 each Obo. 8185187426 molarman111@hotmail.com.

BISHOP, CA Associate wanted for small practice, foot of Sierras, to transition/take-over for Dr. Ron after 46 years. 760-873-3022.

In need of PT endo Great pay flexible hrs. We provide pts and assistant. 15 offices to choose from dentistry20@hotmail.com.

CONSUMER ALERT!

The Dental Trader

refuses to do business
with the following companies:

AMERICAN BUSINESS CARD

(A CEG Company)

P.O. Box 15190

Scottsdale, AZ 85267

www.americanbusinesscard.com

Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak

20371 Irvine Avenue, #100

Newport Beach, CA 92707

www.professionalfinancing.net

doctor@professionalfinancing.net

Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

The Dental Trader

Attn: Complaints

Post Office Box 2631

Capistrano Beach, CA 92624

Fax: 949-498-1198

Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

TWO GREAT OPPORTUNITIES!

Antelope Valley Cash/INS/PPO G.P. For Sale



ANTELOPE VALLEY G.P. IN FREE STANDING BUILDING Annual Gross Collections \$1.5M+/Year

- (7) op computerized G.P. All ops digital x-ray equipped
- Located in a highly visible free standing building
- Refers out Ortho, Diff. O.S. and some Endo
- Pano and Ceph equipped
- Eagle Soft software
- (20-30) new pts./mos
- (50+) years of Goodwill
- Experienced staff
- Room to grow
- A Real Money Maker!

Drop Dead Gorgeous Valencia For Sale



Cash/Ins/PPO G.P. 2012 Projected Gross
Collections \$800,000.00

- (6) op computerized G.P.
- Newer build out & equipment
- 2012 Project'd Gross Collect \$800K
- Dentrux & Dexis s/w
- 22+ years of Goodwill
- (1-2) days/mos of Perio
- Dream Buildout & Practice
- Overlooking the golf course
- Cash/Ins/& a few PPO's
- Digital x-rays & Pano
- Cerec & all the bells & whistles
- (4) days of hygiene/week
- Britesmile provider
- Sale due to health condition



CA Representative for The National Association
of Practice Brokers (NAPB)

Call Today



PRACTICE SALES AND LEASING

For all your Practice Transition Needs!

Trust your Practice Purchase or Sale to
"The Personalized Service Dental Broker"®

818.591.1401

www.dmppractice.com

P.O. Box #6681, Woodland Hills, CA 91365

CA Broker License #01172430

Newly renovated commercial Dental/Medical office space in established professional business complex for lease in Imperial Beach. \$1200 monthly. Includes a waiting room and reception area, separate entrance, 3 private exam rooms, X-Ray room, bathroom, and private Doctors office with private bathroom and closet. Contact Andy Parashos at 619-206-2363 (aparashos@torreypinespm.com) or Deanne at 619-851-6921.

USC trained PEDODONTIST seeking office space to sub-lease in the South Bay 1-3 days/week. Diplomate of ABPD. Dollydimplesdds@gmail.com.

Dental Office For Sale in Rosemead, CA. 3 Ops, best for Vietnamese speaking Doctor. Asking 70,000.00. Contact 714-209-1144.

GP Doing Kids needed Pay well, must do oral sedation, comfortable with HMO. Monterey Park. Fax resume to 626-5748948.

General Dentist Needed minimal 5 years experience. Must feel comfortable with HMO. Pico Rivera, Rosemead, etc. Fax Resume 626-5748948.

SPECIALIST LOOKING to RENT OPERATORY SPACE? We are very FLEXIBLE with days/pricing. Call Diana 714.210.2988. Office in Santa Ana!

Energetic and self motivated PR needed in Central Valley area. Dental experience not required. F/T. Forward resume to wizardbuzz@gmail.com.

General Dentist needed in Central Valley area, who is comfortable working with children. Forward resume to wizardbuzz@gmail.com.

Planmeca 2002 Proline Panorex X-ray machine. New motor. \$2500. Call for details. (408) 738-0656.

DA wanted immediately Pasadena area. Please email live-derad04@yahoo.com for your resume. Must know digital xray, dexis-dentrix, responsible and fast.

Office space to share Specialists only. Pasadena. SmileNowDental@hotmail.com.

PlanMeca Pro One Panorex, \$15K, paid \$30K new in 2010, perfect condition, has BW option, 714-668-9811 or 714-865-1424.

ENDODONTIST Available for your busy PPO/FFS office. Professional, Quick & Friendly LA/OC area. Contact via email AXISENDODONTICS@GMAIL.COM for Contracting Information.

Orthodontic Tech. with over 15 yrs. experience, seeking full or part time position in Ortho Office. Contact: ilp@juno.com.

Share space in Laguna Niguel or merge practices to reduce overhead. Email jhkkat@gmail.com or call 949-246-5953 for details.

CHANGE OF ADDRESS FORM

THE
Dental Trader
Buy, Sell or Trade all things Dental

OLD ADDRESS

Dentist's Name _____

Address _____

City/State/Zip _____

NEW ADDRESS

Dentist's Name _____

Calif. Dental License # _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

E-mail _____

Authorizing signature _____

PLEASE MAIL TO:
PO Box 2631, Capistrano Beach, CA 92624
or Fax this form to 949.498.1198
on or before the 1st of the month.
For faster filing, submit this form online at:
www.dentaltrader.com

Minimplant kit \$1,500 Apex locator \$700 Endo HndPiece & Motor \$2,000 Camsight #2 Sensor \$3,000 209-261-7631 gil529@yahoo.com.

Orthodontist wanted Anaheim office. 2-3 days a month, one Saturday. please call 562-207-7888.

Peri-Pro III with dayloader, great condition and works great, office converted to digital x-rays. \$550.00. Call ANNA at 818-7016989.

General Dentist with 15+ yrs experience, available for Orange County. Biolase-ezlash, Biolase-waterlase hard/soft tissue laser. Phone: 949-525-8238, email: agruita@gmail.com.

2013 WALL HANGING CALENDAR included free in next month's Dental Trader.

IMPLANT/GRAFTING HANDS ON ONE ON ONE TRAINING. San Jose. Over 20 years experience, Bring your own patient or we will provide. CBCT scans, guides, treatment planning, placement, grafts, sinus lifts, PRP/PRF, temporaries. 408-313-9451 d.maxson@att.net.

Copyright 2012 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: www.dentaltrader.com or Fax: 949-498-1198
We do not accept anonymously submitted ads**

Type or print ad copy clearly: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed Visa/MC

American Exp. Discover

Card # _____

3 Digit Security Code (on back of card)

Exp. Date _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc)
For Commercial Reader Ad Rates, (to promote a business) please use form below.

This ad is for (check one): So. Calif. No. Calif. So. & No. Calif.

Reader Ad Rates:

20 words or less - *FREE.....(\$1 per word, thereafter-65 words maximum) _____

All Bold Type: Add \$10.(add option: \$10) _____

All Bold Type with Bold Border: Add \$15.(add option: \$15) _____

Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____

Total # of words.....(first 20 words free-add \$1 per word after first 20 words) _____

Total _____

Advertiser's Name _____

Charge Card Billing Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail _____

Authorizing signature _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month

COMMERCIAL AD FORM FOR BUSINESSES

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: www.dentaltrader.com,
mail w/check or Fax submissions
(accepted w/charge card payment only) to 949-498-1198**

Type or print ad copy clearly: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed Visa/MC

American Exp. Discover

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

This ad is for: So. Calif. No. Calif. So. & No. Calif.

Bonus Feature Reader Ad Rates:

20 words or less - \$20.....(\$1 per word, thereafter-65 words maximum) _____

All Bold Type.....(add option: \$10) _____

All Bold Type with Bold Border.....(add option: \$15) _____

Black Box with Bold White Lettering.....(add option: \$20) _____

Total # of words..(first 20 words \$20-add \$1 per word after first 20 words) _____

Total _____

Name: _____

Charge Card Billing Address: _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.

Practices Wanted

Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal of Dental Practices

Serving the professions since 1966

How much is your practice worth??

www.PPSDental.com

BUY-SELL-TRADE (TAX DEFERRED)

100% Financing available within 30 days

PPS NO. CALIFORNIA - 415-899-8580

Northern CA website: www.PPSsellsDDS.com

- 6008 - MENDOCINO COAST - FORT BRAGG Cultural haven offers attractive lifestyle. 2011 collected \$725,000 on Owner 3-day week. 4-days of Hygiene. Digital radiography. Computers in ops.
- 6020 - PEDO PRACTICE - ATTRACTIVE FAMILY COMMUNITY 2012 trending \$550,000+ in collections with Available Profits of \$280,000+. Remarkable office with investment here topping \$345,000. Computerized charting with digital Pano and Ceph. Full price \$240,000.
- 6023 - LOS GATOS - "SOLD" Part-time practice collected \$240,000 with profits of \$90,000. Computerized charting, digital radiography and digital Panorex.
- 6024 - PERIO PRACTICE - SAN FRANCISCO'S SOUTH BAY On part time schedule of 19-hour week with 7-weeks off, collected \$600,000 in 2011. 2012 trending Profits of \$270,000. Attractive office, nice location. Full price \$150,000.
- 6025 - CENTRAL MARIN COUNTY - SAN ANSELMO Well established practice collected \$490,000 in 2011 on 3-day week. 2+ days of Hygiene.
- 6026 - SACRAMENTO 2011 collected \$825,000 on 3-day week. Practice coupled with facility and location can do much more. Bring in specialists. Strong foundation can be developed into busier practice.
- 6027 - PLEASANTON Collected \$500,000 with Profits of \$260,000 in 2011. Office remodeled 3-years ago at cost of \$60,000. Nice "Town & Country" feel. Adec delivery systems.
- 6028 - BERKELEY'S ALTA BATES MEDICAL VILLAGE 2011 collected \$525,000. Collections for first 6-months of 2012 have practice tracking \$600,000. Busy Hygiene schedule.
- 6029 - NORTHEAST CALIFORNIA Trade in smog and congestion for soaring mountains and close-knit communities. 2012 tracking \$600,000 on 3-day week. 3-ops with Adec delivery systems. Be busy, be happy and take vacations. No worries here.

PPS SO. CA. - 714-832-0230 - 800-695-2732

- 3237 - Anaheim Hills - Solo group member wanted-Hi-identity-HiTech share beautiful space.
- 3250 - Anaheim - NW Disneyland. Part time Seller. 2 days wk. Hi identity corner. Grossing \$370k in '09. 1,800 sq. ft. 5 Ops equipped. Low rent
- 3280 - Indio - 4,600 sq.ft. building. First Dental Practice in Indio. Original location across street from City Hall. 2 Op office ready to expand
- 3281 - Yucca Valley - Hi identity(huge sign) small Dental building. 600 sq. ft., 2 Ops on .44 acres, zoned for additional home plus apts. F.P. \$110k.
- 3284 Temecula/Menafee CLASSIC NO HMO PPO OR MEDI-CAL Estb 30 YRS, Gr \$850K 4 ops 3 days hygiene FP \$550,000
- NEW Sml Twn minutes from Bakersfield MODERN RE/Practice Gr 20 to 40 per month Bargain.
- Apple Valley/Hesperia Gr \$700 to \$800 Free Std Bldg Avail Absentee.
- 3290 - Santa Paul at Fillmore-Hi identity location. GP Gross \$400k+. Est 2006. Like new. 5 Ops plumbed, 3 equipped. Steady growth. Beautiful office.
- 3298 - WESTWOOD/BH Estb 9 yrs HI IDENTITY CORNER GROUND FLR Gr \$350k No covenant, still a bargain at \$350k Seller invested over \$350,000
- 3299 - Lamont/Arvin Practice and RE next of MacDonalds Very Part time seller gr 15 to 40 per month. Full time DDS will do \$500,000. Full price \$250,000 RE \$150,000.
- 4000 - Hi identity Apple Valley Special SHOPPING CENTER Dental Office front and center Gr 650,000 Seller very conservtative. Part time DDS says full time DDS will do a million FP at 550, K
- 4001 - Cathedral City. HI HI Identity corner dental off 8 to 12 ops FP \$150,000 dk Previous 1,000,0000 location.
- Temec/Hemet HMO. Gr. \$600,000 part time. 8 ops fantastic location Million Dollar corner. Full Price \$565.

- 3284 - Temecula Classic-Cash & Indemnity 3 Days Hygiene 4 ops 3 equip super staff. Grossing Approx \$850K. Retirement.
- HEMET/TEMECULA - HMO PT ABSENTEE GR \$700 PPS says Buyer will do 1.5 within 18 months Special Situation.
- Victorville-Apple Valley-Hesperia Area - Estb 20 yrs GP Gr \$700 plus Net Approx \$300 Conservative. More Vol avail 8 Ops Hi Identity Shopp Cent FP \$550,000 Serious Seller. Can do 1 million.
- Santa Ana - estb 20 yrs - Super Hi identity intersection, 50 to 75000 auto per day. Five ops - Grossing 40 to 60K per month. Net \$200 to 300,000 - Great opportunity to build million dollar office here. ABSENTEE OWNER
- Lancaster - Estb 50 years - Hi identity central location, low overhead. Gross \$480,000 by part time owner. Seller can work back per new owner. Five operatories. Sellers Mgr says Full Time Doc will do a million here.
- Orange County - Beautiful office - the right buyer will gross 2 million first year. Need specialists to group with this fantastic opportunity. Financing in place. Need Entrepreneur who has a team of specialists in place or dentist with multiple talents. HMO/PPO/Ins/Cash. Includes 9 days hygiene 10,000 - charts. As said with right team will do 2 million first year. Hi identity location shopping center. Also Fantastic opportunity near 57/210. L AVERNE GROSSING 1.2 million Fulltime DDS will do more. Call PPS.
- Carlsbad-- Est 30 plus yrs Free Standing Bldg 12 ops Absentee run Gr \$700,000 HIGH IDENTITY BLDG-- Full Price Practice \$585,000.
- BALDWIN PARK -HI IDENTITY BLDG & PRACTICE est. 1984 3 ops 50%Latin 30%Philippino.
- CARLSBAD HI IDENTITY 4000 sq ft Dental Bldg and Practice est 28 yrs Gr 7 to 800k. FP \$585,000.
- LONG BEACH Hi Ident Dental Condo and practice est 50 yrs newly renov Both \$750k.
- GARDEN GROVE KOREAN est 20 yrs Store Front Gr \$350k Full Price \$285k.
- 210/57 5000 sq ft Gr 1.2 Full Price 1.1 Seller will assit finance.
- ANAHEIM HILLS- SHARE OFFICE HI IDENTITY
- SANTA ANA HI IDENTITY 75000 Autos pass daily, 1400 sq ft Rent only 2300 40 NP/month.

Call P.P.S. for new listings.

SELL YOUR ORANGE COUNTY OR LA PRACTICE GROSSING \$500K AND ASK PPS FOR A PRACTICE NETTING \$500K OR MORE.

****FOUNDERS OF PRACTICE SALES****
120 years of combined expertise and experience!
3,000 Sales - - 30,000 Appraisals
****CONFIDENTIAL****

PPS Representatives do not give our business names when returning your calls.
****BUYERS AND SELLERS SAY****

"We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you."

Thomas Fitterer and Dean George, Ray and Edna Irving

SOUTHERN CALIFORNIA

PPS So. California (714) 832-0230

Fax (714) 832-7858 E-mail: PPSincnet@aol.com

Web address: www.PPSDental.com

ANOTHER APPLE VALLEY CLASSIC \$650k plus LOW OVERHEAD Garden Grove Gr \$450,000 KOREAN Patients Estb many yrs 3 ops, shopping ctr. Only \$330? Bargain Ask WHY!
Reseda - Very High Identity. 2nd year Gr \$600,000. 2500 sq. ft corner location. 2500 st lab 2nd deck. 2012 thru June Collections \$414k. 92 new patients June 550 NP 2012. SOLD

SEVERAL EXCITING OPPORTUNITIES -- CALL TOM FITTERER OR DEAN GEORGE

SELLERS-FREE APPRAISAL (714) 832-0230

SELLERS-FREE APPRAISAL (714) 832-0230



**ADA CONVENTION
OCT. 18-21
SAN FRANCISCO**

**What is your patient's first impression?
Chairs dated, damaged, or just plain ugly?
We can fix that.**



ADEC CASCADE PLUSH KIT

Replacement Upholstery for
Dental Chairs and Stools

With our help the
cushions on your chair can be
replaced in 30 minutes.

Ultraleather, Memory Foam,
Massage System

Adec, Belmont, Marus
and More

Call Us! We Make it Simple

10% Off

when you mention
code DT1012.

*We failed to secure a booth
at the ADA convention
so we are passing
the savings on to you!*

Offer expires on Halloween (10/31/12).

Superior
UPHOLSTERY COMPANY

888-548-7282

www.superiorupholstery.com