

DINDER I WELLS 21

# WHICH WAY WILL YOU CHOOSE?

In times of uncertainty you stick with proven results. Wood & Delgado, helping more dentists protect and achieve their dreams than any other law firm in the country.

Practice Acqusitions/Sales • Partnerships • Business Transactions Lease Negotiations • Estate Planning

UPCOMING SEMINAR: Navigating the Dental Transition Minefield Oct. 21 - Los Angeles Oct. 22 - San Jose Dec. 2 - La Jolla Dec. 3 - Irvine See page 34 for details.

> Toll Free: 800-499-1474 Fax: 800-511-2138

Visit our website at: www.dentalattorneys.com Represented over 3900 dentists

Look online for upcoming seminars in your area

Patrick J. Wood Attorney at Law

Charles X. Delgado Attorney at Law

> Jason P. Wood Attorney at Law



Patrick J. Wood Attorney at Law

WOOD & DELGADO Attorneys At Law

#### The Authority in Dental Law



Attorney at Law

#### Wells Fargo Practice Finance (formerly Matsco)

## We're here to help you take the next step

Whether you're preparing for ownership or planning for growth, Wells Fargo Practice Finance can help you achieve your practice goals.

- $\cdot$  Customized financing to help acquire, start or expand your practice
- $\cdot$  Competitive fixed rates with preferred pricing for ADA  $^{\scriptscriptstyle (\! 8\!)}$  members
- $\cdot$  Complimentary Practice Success Program enrollment including expert project support, free business planning tools and educational resources

Let's talk about how we can help you. Contact us for a complimentary consultation and ask for your free Practice Success Planner.

Wendee Bren 1-888-874-1590 **Andrew Ventura** 1-800-326-0376

#### Or visit us at wellsfargo.com/dentaltrader



#### Business Resources<sup>®</sup>

Connecting dentists with business solutions

ADA® is a registered trademark of the American Dental Association. ADA Business Resources<sup>™</sup> is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association. © 2011 Wells Fargo Bank, N.A. All rights reserved. Wells Fargo Practice Finance is a division of Wells Fargo Bank, N.A.

Visit us at ADA Annual Session booth 1114



#### WTB Lares Powerlase AT Handpieces andreyeng@att.net.

**GE X-ray machine** 1970's. Pickup only. Sacramento. Best offer. Pictures available. e-mail: drvicari@sbcglobal.net.

## **Endodontist & Orthodontist** SFV. Group practice bestpaidjob@aol.com.

i an looking for magnifying loupes softtouchdentist@gmail.com.

SCHICK digital X-ray sensor \$800, please contact 818-284-7401.

**Used Zila Pro-Select 3** Ultrasonic Scaler \$1500 Call if interested 949-307-8448.

**4 SALE SOFT-CORE-HD** INTRO FULL KIT, BRAND-NEW,W/ HEATER \$400.00 OR OBO PLEASE CALL RICK 818.926.7800.

**DENTISTS WANTED** (ODD HOURS) part-time. Personable, independent, self-starter, skilled, quality/team-oriented, ETHICAL, FLEXIBLE! San Fernando Valley. Few hours initially. kenrossdds@aol.com.

(2) Apollo 1.5HP Vacuum System. Gold Series. \$600 each or 2 for \$1000. Call 916-331-4781 Vicki or victorialjames@gmail.com.

**Looking for dentist** to sublease our beautiful office in Ventura county, 4 opps. Call 805 797-6490.

**LEASEHOLD & EQUIPMENT** IN FULLERTON. 3 FULLY EQUIPPED OPS, 3 PLUMPED. 1200 SF. email @ yblddentist@gmail.com.

**Immediate opening for Dentist** Family practice in Central Valley. Fax (209)723-7087 or e-mail: elportaldentalgroup@yahoo.com, Att: Adrianne.

**Practice for Sale** Westlake Village. Beautiful location. 3 ops & xray room. Caps & PPO. New equipment.Turnkey practice. Contact:doctortinag@hotmail.com.

**Opportunity to start your own practice** Office for sale \$170,000 in Merced, CA, 3 operatories, Phone # 209-918-1604.

Encinitas Specialty Space Available Please e-mail for more information. braunsteindds@gmail.com.

**Endodontist Practice For Sale** San Diego, CA - Asking \$635K Established 14 Years, 1,930 SF, 4 Ops, 100% Financing Contact ProMed 888-277-6633 info@promed-financial.com.

Looking for a dental office in Santa Rosa, Napa or San Rafael. Please e-mail knight\_8@hotmail.com.

**Profitable dental office** in the heart of Burbank, located on the first floor of busy shopping center. Gross 300k. (818)566-4438.

**Brand New** Still in Original Box - Kodak Practice Management Software and Digital Sensor for Sale - 818.439.9954.









CA REPRESENTATIVE FOR THE NATIONAL

ASSOCIATION OF PRACTICE BROKERS (NAPB)



Paul MaimoneBroker/Owner CA Broker #01172430

#### **FRESNO COUNTY**

CENTRAL VALLEY/So. FRESNO CTY - (3) op comput. G.P. w newer refurb Belmont eqt, digital x-rays, & Dentrix s/w. In a town of 17,000 w very ltd. competition. Built out in mid 2009. Already collects \$10K+/mos on a ltd. sch. Cash/Ins/PPO. No HMOs or Denti-Cal. Town is loaded w cash & PPO pts who work @ the prisons & hospital. This is a gold mine for the right full time Buyer. Seller's plans have changed. PENDING

#### **KERN COUNTY**

BAKERSFIELD #21 Bldg. & Pract. for Sale - (10) op comput. G.P. (3) ops fully equipped, (3) ops partially equipped & (4) add. plumbed. On a main St. w excell. exposure. Annual Gross Collect. \$500K on (3) - (4) days/wk. Cash/Ins/PPO & small % of Denti-Cal. Seller retiring.

BAKERSFIELD #22 - (5) op computerized G.P. (3) ops fully eqt'd, 4th eqt'd with chair and x-ray, 5th plumbed. Retail location with exposure/visibility and signage. Cash/Ins/PPO/Denti-Cal. Gross Collect approx \$200K/yr on (2) days/wk. Seller to concentrate on other practice.

BAKERSFIELD #24 - (4) op comput. G.P. located in a strip center w exposure/visibility & signage. (2) ops eqt'd w newer ept., (2) add. plumbed ops. Cash/Ins/PPO pt. base. Gross Collect \$200K+/yr on (3) -(4) days/wk. Low rent. Seller retiring, but will assist w transition.

#### LOS ANGELES COUNTY

**COVINA DUPLEX BLDG. & PRACTICE** - (4) op computerized G.P. (3) ops eqt'd, 4th op plumbed not eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2010 Gross Collections \$251K+ on a (3) day wk. The free standing duplex building has exposure, visibility & parking, is 2,150 sq. ft. and is on an 8,900+ sq. ft. lot. Be your own landlord and rent the other side, or you can buy practice & rent space. Seller moving.

GLENDALE #6 - (5) op state of the art, comput. G.P. (4) ops eqt'd/5th op plumbed. Dentrix s/w, networked ops, & digital x-rays. In a free stand bldg. on a main blvd. Prof. Designed & decorated. Excell exposure/ signage & ample free pking in rear of bldg. Additional space in rear of suite for future expansion. Mixed pts base. 2010 Gross Collect. \$490K+. Projecting \$500K+ for 2011. NEW

NORTH L.A. CTY - (5) op comput. G.P. located in a shop. ctr. w excellent exposure/visibility & signage. Great parking! Limited competition! Annual Gross Collections in the range of \$800K+ to \$975K+. Mixed pts base. Mos Cap checks \$5K+. Seller retiring. SOLD

RESEDA #6 - (3) op computerized G.P. located in a well known, easily accessible professional building. Cash/Ins/PPO patient base. Annual Gross Collections \$150K part time. Excell starter or 2nd office.

SAN GABRIEL VALLEY - (3) op computerized G.P. Located in a two story medical/dental bldg on a well known, heavily traveled, main blvd. Cash/Ins/PPO pt. base w no HMO or Denti-Cal. Gross Collect. \$550K-\$600K/yr. Seller retiring but will assist w transition.

**SANTA CLARITA** - (6) op comput G.P. in a free stand. bldg. (4) ops eqt'd  $\underline{w}$  newer Belmont eqt.  $\underline{w}$  (2) add. plumbed not eqt'd. ops. EZ Dental s/w, networked ops, digital pano & x-rays. Mixed pt. base. 2011 Project Gross Collect \$370K+. Shares waiting room w M.D. who refers many new pts. PRICE REDUCTION!

WEST HILLS - (3) op comput G.P. located in a Prof. Bldg. Cash/ Ins/PPO pt. base. 2010 Gross Collect \$305K on a part time schedule. Digital x-rays & Dentrix s/w. Newer leaseholds. Seller retiring but will transition. Back on The Market.

#### **D&M SERVICES:**

- · Practice Sales & Appraisals
- · Expert Witness Court Testimony • Practice Search & Matching Services
- · Practice & Equipment Financing
- Medical/Dental Bldg. Sales & Leasing
- · Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- · Pre-Sale Planning

#### **RIVERSIDE COUNTY**

**SOLD OUT** - Room for your Riverside County Listing Available. **ORANGE COUNTY** 

NEWPORT BEACH - (5) op comput. G.P. 4 ops eqt'd/5th op plumbed. Located in a low rise, high end, prof. bldg overlooking the marina. Superb location w easy fwy access, impeccable views, & plentiful parking. Cash/Ins/PPO & a small % of cap (approx \$1,000/ mos). Annual Gross Collect \$400K+ on (2) days/wk. Can do much more w additional hours. Dentrix s/w, digital x-rays & intral oral camera. 25+ yrs of Goodwill. 30-35 new pts /mos. Seller has a second office in northern CA & is tired of the commute.

#### SAN BERNARDINO COUNTY

UPLAND #3 - (5) op comput. G.P. & Speciality Pract. located in a free stand bldg. Cash/Ins/PPO/HMO/Denti-Cal pt base. \$2K+/ mos in Cap Ck. 2 days/wk G.P. 1-2 days/wk Endo. 1-2 days/mos O. S. and 1-2 days/mos Pedo. Excell situation for G.P. who likes to do Endo. Annual Gross Collect \$525K-\$625K. Back on the Market.

#### SAN DIEGO COUNTY

NORTH COUNTY - (4) op computerized G.P. located in a shop ctr with excellent exposure/visibility and signage. Annual Gross Collections of \$900K+. Dentrix s/w. Digital x-rays, and paperless office. Cash/Ins/PPO/HMO patient base. Cap Cks of \$3-4K/mos.

#### SANTA BARBARA COUNTY

SANTA BARBARA #2 - Located in a highly sought after & desirable area, this G.P. is in a garden style prof. bldg w St. frontage. The comput. office has (4) ops./(3) eqt'd./4th plumbed not eqt'd. Pt. base is Cash/Ins. & PPO only. There are (4) days of hygiene/wk, approx. (20) new pts/mos. & is Pano eqt'd. Collects. are \$400K+/yr on a (4) day wk. Some Acc't Rcv. included for immediate cash flow. Motivated seller. Priced to sell.

SANTA BARBARA #3 - (3) op comput. G.P. located in a dental/medical/ prof. Bldg. Complex. 40 years of Goodwill. Cash/Ins/PPO pt. base. 8-10 new pts/mos. Annual Gross Collect. - \$250K/yr. on a relaxed (4) day wk. Digital x-ray equipped. Seller is retiring but will assist w transition.

#### **VENTURA COUNTY**

OXNARD #5 FREE STAND BLDG. & PRACTICE - Be your own landlord! (4) op computerized G.P. & an 1,100 sq. ft. free stand bldg. Cash/Ins/PPO/Denti-Cal pt. base. 2010 Gross Collect \$387K+ on a (4) day wk. 2011 Project Gross Collect of \$447K. Located on a heavily traveled main st. w a pole sign. Excell exposure & visibility. (12-14) new patients/mos w no advertising. Area has several new housing tracts & a new shop ctr. Excell Growth Potential. Seller is moving.

WESTLAKE VILLAGE #2 - (4) op computerized G.P. (3) ops of newer eqt/4th op plumbed. Very upscale office. Cash/Ins/PPO pts. 20-24 new pts./mos. Digital X-rays. Networked ops. Gross Collections \$600K+. SOLD

#### UPCOMING PRACTICES FOR SALE

Camarillo, Corona, Covina, Culver City, El Monte, Fontana, Los Angeles, Long Beach, Montebello, No. Hollywood, Panorama City, Riverside, San Fernando Valley, San Gabriel, Santa Ana, Thousand Oaks, Torrance, Van Nuys, Ventura Cty., West Covina & West L.A.

10.1

#### "The Personalized Service Dental Broker<sup>©</sup>" P.O. Box #6681, WOODLAND HILLS, CA. 91365 (866) 425-1877 Outside So. CA or (818) 591-1401 www.dmpractice.com

OCTOBER 2011



LA/Culver City Dental office FOR LEASE- Fully West Remodeled, Three Operatories, Plumbed, Built In Cabinets & Sinks, Floor-To-Ceiling Windows. Separate Sterilization Area, Private Doctor\'s Office private bathroom. Beautiful Reception Area With Granite Tops. Street Signage On two Sides Of The Building. Must See 310-773-6718.

Dental Office Space for Rent in San Jose Area. Rent by 1/2 day, day, week or longer. Call 4083782890.

Gendex developer for sale i am gone digital. good condition. \$500 softtouchdentist@gmail.com.

1 INTRAFLOW brand anesthesia delivery system hand-piece with two contra-angle heads. \$500. please call 818-284-7401.

Practice for sell lancaster, 3 opt with Kodak digital, intraoral camera and software, Tulsa endo rotary, asking 130000, contact 661-949-0390.

Need Orthodontist once a month in a GP office in city of Montebello Ca. Please call 626-888-0587.

mini x-ray portable handheld unit minxray. Hardly used. payed \$4000+. Will sell for \$999. GREAT UNIT. 818-518-7426 molarman111@hotmail.com.

SELLING two dental chairs (one with light), stools, compressor (oil-less, two-head), office chairs, cabinets, other. OFFER santa barbara 805-901-4610.

La Habra For Lease 1,600 Square Feet NNN Fully built out dental office with 5 operatories. Prime retail corner on Beach Blvd and Lambert Rd. Previous Dentist merged with another dental practice. There is not any cost for a business. Just move-in! 562-697-3333 x 21.

DOWNTOWN LA OPERATORIES FOR SUBLET Specialists Only. New office in MedicalDental building. Many referring dentists in close proximity. (213.481.1155) RootCanalDMD@gmail.com.

BELMONT light \$300, please email me if you need pics. dentist.beverlyhills@yahoo.com.

PC1000 excellent condition. \$1850.00, OBO Must pick up. dnourishad@aol.com.

Arturo J Lomeli DDS seeking an associate for Tuesday through Friday, 9:00 am to 6:00 pm Candidate must be licensed in California with a degree from a United States dental school. Also seeking Orthodontist Saturday only bilingual spanish/ english. email resume to artIdent1@sbcglobal.net or fax to 714 973-1282.

# **Choosing an Attorney? Quality Matters.**

When you invest your life in your practice, "good" just isn't good enough. Compare...

#### Credentials.

Dartmouth College USC Law School US Tax Court US Supreme Court

#### Experience.

Dental Practice Sales since 1992 Business Sales, Partnerships, Corporations & Leases since 1987 Licensed Attorney since 1984

## **<u>3rd Party Ratings</u>.**

AV<sup>®</sup> Preeminent<sup>™</sup> - Martindale.com Superb - Avvo.com (highest available)

Prompt and personalized Service - Guaranteed!



"Thank you for a fantastic job you did in helping me handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you." David Buchan, DDS, San Clemente, CA

**Robert W. Olson, Jr., a Professional Corporation** Practice Sales - Corporations - Partnerships - Leases

www.transdental.com Skype: RWOlsonJr Phone Toll Free: 888.963.1120 rwo@transdental.com

OCTOBER 2011



## The personal touch.

It matters to us as much as it matters to you.

🔚 East West Bank

YOUR BRIDGE TO PROFESSIONAL PRACTICE SOLUTIONS

#### At East West Bank, we make it our business to care about your business as much as you do.

We understand that offering an array of products and services designed to span your entire career is just the starting point. We are committed to taking prompt personal service to the next level.

#### Value Advantages:

Practice Advantage Program
 Emergency Protection Plan

#### Instant Credit!

Visit us at the 2011 ADA Annual Session for instant approval and to enter to win our drawing. Booth #1826 / October 10-13, 2011 / Las Vegas, NV

#### Let's start a lasting personal connection today.

Contact Jason Schneller, Regional Sales Manager Direct: 626-228-8064 Toll-free: 888-818-8588 Jason.Schneller@EastWestBank.com

Senior Management Team: Paul Appel, Howard Boles, Mike King and Scott Zacherl

Associate Dentist needed for Arcadia Dental Practice. Need someone wanting to buy practice within one year or less. E-Mail 1DentalDoc@gmail.com.

**North Tustin** best starter office- 5 ops for sale / buy in - perfect for GP or Specialist. Please contact info@mapdentist.com.

Adec Decade and Cascade chairs units and lights refurbished like new! About 1/2 the price of new (1 year warranty), call Handpiece Trading Post 800-445-6719. (We take trade –ins on your old equipt!)

**Dental office with a good oppurtunity** is available for a lease in Lakewood. Please call 562 682 3881 or email drnoor@drnoor.com.

**Would you like have** your Dental Trader delivered to another address? Just complete the Subscribe/Change Address form at www.dentaltrader.com.

**Orthodontic Lab Tech** Contact me if you are looking to start an orthodontic lab. Email: sk54@rocketmail.com.

VISIT PUNJABI DENTAL SOCIETY ON FACEBOOK FOR UPCOMING CONTINUING EDUCATION SEMINAR INFORMATION.

**ORTHO PRACTICE IN ENCINO** Shell practice. 5 ops, approximately 1,187 sq. ft. in medical bldg located nearby shopping center. Asking \$65K. Seller Retiring. Great Opportunity. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

#### Call to Receive a FREE Practice Value Evaluation

Learn About Our Practice Value Loans/Debt Consolidation and Retirement Planning Loans FEATURING

#### Application only Equipment Financing up to \$200K.

- Application only Equipment Financing up to \$200K
   Consulting loans up to \$75K w/ simple application
- Practice Acquisition Loans & Buy-in's/Buy-out's

#### TERMS AND STRUCTURES

- 100% Financing
- Conventional Financing
- Flexible payment plans
- I5-year terms with fixed rates
- 20-year amortizations available

Member FDIC

#### EastWestBank.com/PPS

Lancaster practice for sale 4 yr new op. 3 digital & Kodak softdent, intraoral camera, asking \$130,000,call 661-949-0390.

**NEW Portable/compact dental-unit** with compressor/vacuum, highspeed,low speed,3-way-syringe,suction. Payed \$2000. Sell \$700 Obo. (818)518-7426 molarman111@hotmail.com.

**"I enjoyed that** (Xcel Seminars' speaker) was not just a professor...but a down to earth clinician!" course attendee. Go to www.xcelseminars.com or call 310-663-4055 for info.

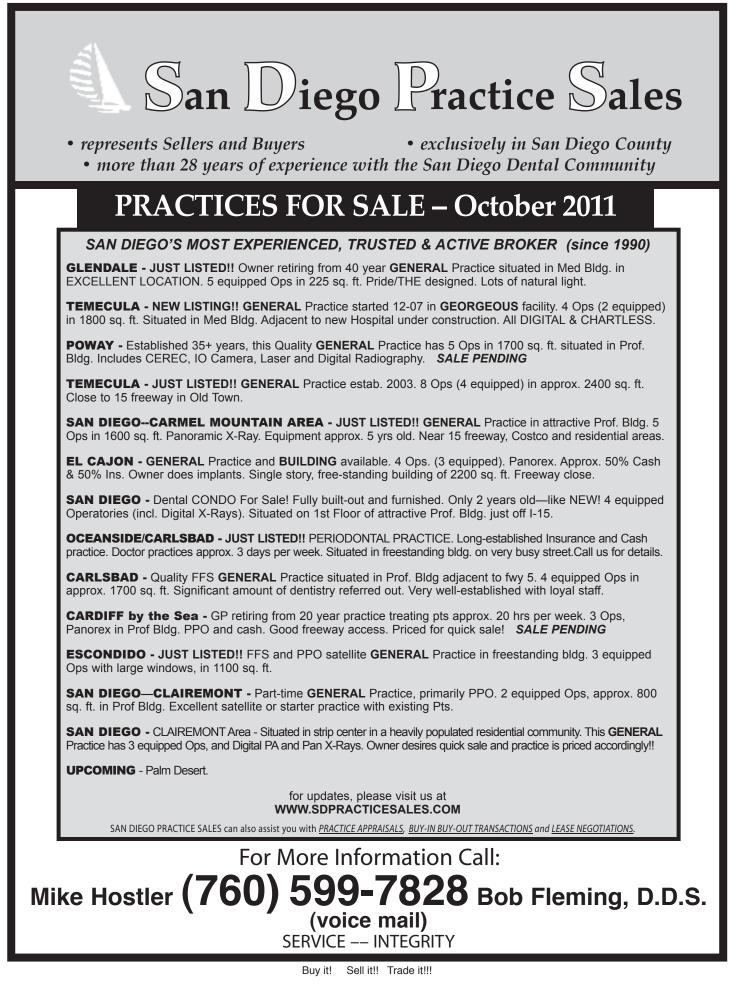
**Fully Equipped State Of the art** dental practice to share. Brand new Construction free standing building in N. Hollywood. hamletabnous@sbcglobal.net 818-749-1841.

**NEW LISTING!!** Medical/Dental Building, GG, South OC, \$700,000, 2 offices, 1,700/1,600 sq. ft., plumbed for dentistry. Call MPG (949) 675-5578.

**GP DDS available** UCLA grad, GPR trained + 1 yr associating experience, does pedo, 3rd molar exo. \$525/day. norcaldds@gmail.com.

**BAKERSFIELD, CA** Busy, long established GP in a stand alone building near a popular commercial area. 3 equipped ops and 2 plumped/unequipped ops. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**Looking for hygienist** to build recall program in dental office in huntington park. Spanish preferred. Email prodentista@gmail.com.



**PRACTICE FOR SALE** MENDOCINO COAST'S FORT BRAGG Attractive lifestyle. 2010 collected \$695,000 on Owner's 3-day week. Computerized Ops, digital radiography. To learn more, go to www.PPSsellsDDS.com or phone Ray Irving at 415-899-8580.

**Panoramic Corp. PC1000 for sale** Barely used, excellent condition. \$2000. Must pick up. smyldds@gmail.com.

**Implant Outreach Mobile Surgical Services** is seeking a partnership with implant experts (periodontists, oral surgeons, implantologists). We are a network of doctors providing Implant Dentistry and other surgical services to all types of offices throughout California. Please contact us by email:

dentistjobs@implantoutreach.com or call us at 1-888-871-0009.

SANTA BARBARA #2 (4) op comput. G.P. for sale. In a garden style bldg. w St. frontage. (3) ops eqt'd./4th plumbed. Pano eqt'd. Cash/Ins/PPO. (4) days of hygiene/wk. Approx. (20) new pts/mos. Collects. ~ \$400K/yr on a (4) day wk. D&M Practice Sales 818.591.1401.

**ESCAPE TO BEAUTIFUL SAN DIEGO!** Attend the San Diego Dental Convention Nov. 11-12. 55 CE Courses, National Speakers, Equipment Venders, Food, Parking Wine and Cheese Included. 619-277-4743 www.ceadental.com 1-Day Pass: Dentist-\$200, Staff-\$90, 2-Day Pass: Dentist-\$300, Staff-\$160.

We're here to help you take the next step Acquiring, starting or expanding a practice? Wells Fargo Practice Finance can help. Contact us at 1-888-937-2321 or wellsfargo.com/dentist.

**DENTAL SUITE** FOR LEASE. Equip/Tenant Improvements present, 2400 sq ft, Orange County. 626/532-4962 (#01801170).

**DENTAL PRACTICE FOR SALE** UPLAND, CA, retail location, below market lease (secured for 8 yrs, 3 ops, digital, paperless, great growth opportunity. 626/532-4962 (#01801170).

**Gutta-Cutter Gutta Percha cutter** for perfect Master Cones (\$35). No more scissors! Works on Resilon too. Call Endo Technic at 619-286-8899 for more information, www.endotechnic.com.

When you call or email an advertiser you found here in The Dental Trader, whether it's a dentist or a dental company...would you please tell them you found them in The Dental Trader?

**"Wood and Delgado provide** incredibly prompt, five star service you only dream of in a law firm." Mark Weiser, D.D.S., Santa Barbara-See our ad on Pg. 2.

**GLENDORA** Approximately 1,750 sq. ft., 4 equipped ops, 1 additional plumbed. High visibility. Asking \$350K. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

**Lingual Bracket** \$95/set OrthoTech Global treats patients without having the traditional appearance of braces. Contact us at 888-775-7755 or OrthoTechglobal.com to place your order.



**NEWPORT BEACH-LEASEHOLD SALE** 4 OP, lots of windows/light. By Hoag Hosp. Great parking.Available 11/11. \$29K/OBO nbdentlhsale@aol.com.

**PRACTICE FOR SALE** TEMECULA. Beautiful facility in Med Bldg. 4 Ops (2 equipped) estab 12-07 SDPS: 760-599-7828.

**OFFICE FOR SALE** IN 440W FOOTHILL RIALTO, LOW RENT, GOOD FOR JUST START, CALL (714)860-3233 NO BROKER.

**BOOST INSURANCE REIMBURSEMENT** Dental Billing Management specializes in billing medical insurance for dental procedures. Generate more income and patient acceptance. Call (562) 493-9555. www.dentalbiller.com.

**Private Practice** looking for Orthodontist to grown within our practice. Many possibilities. Please sent CV to DeAnna@exceldentalinc.com.

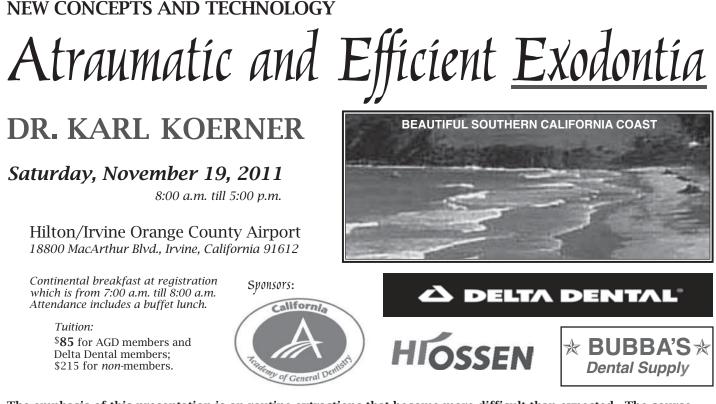
**Handpiece Turbine Replacements** Starting at \$149. Pacific Handpiece Center can meet all your needs and we are now offering 20% off for new customers. CALL NOW!!! (949) 335-9245 or (909) 575-4740.

**4 sale brand new in box** soft-core hd intro set, includes all components, please contact rick 818.926.7800 for discount price.

**Bilingual RDH (Spanish)** can implement an effective soft-tissue management. Small office so only team players should apply. experience 3 ys Martinreder@sbcglobal.net.

**NORTHERN CALIFORNIA** For Sale, Endodontic Practice. Endo practice upscale professional office complex. Owners condo occupies 1,770 sq ft, 4 ops addt 5th room avail. GR were \$638K, \$239K adj net. Owner is retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S.800-519-3458.

**GP** Dental Office In Van Nuys, **CA** Asking 300K. 2300 sq ft. 5 ops. High Corner visibility shopping center. Collection 540K in 2010. HMO, PPO, Cash and Medi-Cal. Turn key available for 170k without patients. Call (818)335-0274 for information.



The emphasis of this presentation is on routine extractions that become more difficult than expected. The course covers advanced instrumentation and procedures that minimize bone removal (atraumatic extractions) while not sacrificing speed. Also included is a discussion on how to avoid or manage many common complications. For example, bleeding problems (mainly patients on anticoagulants), nerve injury, sinus problems and infection.

When you can do "surgical" extractions well, this same knowledge of hard and soft tissue management helps with related surgeries. Examples: Socket preservation, alveoplasty,frenectomies, exostosis removal, mini implants and other minor dentoalveolar porcedures. Dr. Koerner clarifies current standards of care related to these procedures.

This course will enable the general practitioner to:

# Broaden the range of surgery procedures done in the office.

# Avoid or treat common surgical complications.

# Do surgical procedures more quickly and with more predictability than could be done prior to this course.

st More clearly understand surgical "standards of care" for today's dental practice.

st Have a better grasp of what surgical procedures need to be referred.

# Do socket bone grafts according to current, commonly used techniques.

To register, call 916-932-2245 or mail to Event Registration, 950 Glenn Drive, Suite 150, Folsom, California 95630

Address		City	State	Zip code
Telephone	Fax		E-mail	
VISA / MC / AMEX / Discover (circle one) #			Expiration	Amount \$
Credit card billing address				Zip code
Signature		Date	Security Code (3 or 4	digit # on back of card)

California Academy of General Dentistry \* 2063 Main Street, #418, Oakley, California 94561-3302

Buy it! Sell it!! Trade it!!!

OCTOBER 2011

NO. CALIFORNIA 11

Attn: Dental Shoppers...we know the economy is tough and you are trying to get by with less. The Dental Trader saves you money! More Calif. dentists advertise in the Dental Trader than in any other publication. Place your free ad at www.dentaltrader.com today.

**DENTISTS CAN EARN** tens of thousands of dollars offering dental assisting training. Learn how to get started. Details at www.SchoolBuilderPlus.Com/dentist or visit www.dental-trainingcenters.com call Mr. Golda (626) 941-4636 or (562) 777-5913.

**Fully equipped** 3 operatories dental office available for daily rental \$500 in Eagle Rock. hamletabnous@sbcglobal.net or call (818)749-1841.

**NEW LISTING!!** GD Practice, LA County, San Gabriel Valley, 4 ops, shopping center, 30+ yrs. GW. Call MPG (949) 675-5578.

**FREE Office for SPECIALISTS** Just Pay Rent. 7 ops. Equipped 4chairs, Pano, Compressor, Suction. Size 3500. Visibility. L.A.213-820-2989.

**Palm Desert dental office for sale** 4 operatories, CDR, microscopes, equipment, charts. Main Hwy location. 65K OBO. 760 341-8441.

**TUSTIN - PRICE REDUCE** Shell Dental Office with 2 equipped ops, 2 additional plumbed. Approx. 1,336 sq. ft. Major shopping center. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

**PRACTICE FOR SALE** FREMONT 6+ days of Hygiene. Collects just shy of \$900,000 per year. Profits in 2010 were \$360,000. 5-Ops. To learn more, go to

www.PPSsellsDDS.com or phone Ray Irving at 415-899-8580.

**Stop referring children out!** General dentist with oral sedation certification, 3 yrs experience wants job 1 day/week.(818)427-8585.

**OXNARD Bldg. & Pract. for Sale** (4) op comput. G.P. & 1,100 sq ft free stand. bldg. for sale. Mixed pts. 2010 Gross Collect. \$387K+ on a (4) day wk. Project \$447K in 2011. On a heavily traveled main St. w pole signage. (12-14) new pts/mos w no adver. Excell. Growth Potential. Seller moving. D&M Practice Sales 818. 591.1401.

**ITVING** Lease-holds. Modern contemporary office in beautiful prof buildg. Built 7-yrs-ago. ~1300 sq ft, with 4-ops. (3-ops divided by cabinet/x-ray & one operatory in private room.) Great for Specialist or GP. (949) 244-0487.

We're here to help you take the next step Acquiring, starting or expanding a practice? Wells Fargo Practice Finance can help. Contact us at 1-888-937-2321 or wellsfargo.com/dentist.

**Torrance Property Sale by owner** Use as Chiropractic clinic. Free standing building very busy Crenshaw Blvd. Torrance, CA 90501 1600 SF, 8Parking 310-328-8898.



## Serving Southern & Northern California Since 1981

#### PRACTICES FOR SALE

#### San Fernando Valley & Surrounding Areas

**Canoga Park** – Long-established private practice w/1st floor visibility, walk-in traffic & some HMO income. Starter opportunity with selling price below \$150,000.

**Burbank** – Rare Burbank opportunity. Long established private practice. 5 ops. Bust shopping center. Priced to sell immediately.

Encino - 2 equipped ops + 1 plumbed in prestigious medical bldg., some charts included. Great starter opportunity or bring your patients into a beautiful suite. Reasonable rent.

**North Hollywood** – Equipment & Leaseholds w/charts! Long-estab practice in busy shopping center. 3 ops + x-ray room. Visibility; walkins; pole sign. Priced under \$200k

**North Hollywood** – Strip center location on busy street. 5 ops plus x-ray room. Good visibility. Revenues of over \$40k/mo. Priced for immediate sale.

**Northridge** – Equipment and leasehold only. Fully designed dental office with 3 ops fully equipped. A very inexpensive way to establish your practice.

**Reseda** – Selected PPO's accepted in this 100% private practice with over 35 years of goodwill. 3 hygiene days/wk. Revenues between \$35-42/mo on part-time schedule.

**Van Nuys** – Low cost practice opportunity w/ 25+ yrs of goodwill. Disability forced sale. 1st floor location with sign. Monthly revenues over \$20k/mo. Some HMO's.

**Upcoming** – HMO Practice. Cap checks \$15k/mo. 7+ ops. Monthly income over \$65k/mo. Call us if you are ready to move quickly; have loan approval and are prepared to bid at the asking price.

#### Ventura/Santa Barbara & San Luis Obispo/Kern Counties

**Oxnard (upcoming)** – Call us now and get your name on the list before this one sells! 1st floor...5 ops...Revenues \$50k/mo...6 ops...busy. Ideal for absentee owner.

**San Luis Obispo (upcoming)** – Private only practice. 25+ yrs of goodwill. Active hygiene program. Revenues exceed \$35k/mo. Seller transition available.

**Bakersfield** – Established over 10 years. Low overhead; small 3 op practice. Annual revenues of \$150 k on p.t. sched. Some HMO revenue.

#### San Bernardino, Riverside & Surrounding Areas

**Fontana** – This one has it all!!! Free standing building. Large sign. State-of-the-Art equipment w/digital x-rays. Multi-op facility. Revenues exceed \$60k/month. Call now!

**Rialto** – Free standing bldg. w/street visibility. Modern office design & equipment. Low fixed overhead. Over 12 years of goodwill. Seller works limited schedule w/no promotion.

Riverside – Neat office w/3 ops. Free standing building. Equipment & leaseholds only. Excellent for first time owner.

#### Phone (818) 999-9595 + Fax (818) 999-9615



#### Los Angeles & Surrounding Areas

**Beverly Hills (upcoming)** – Private only. Seller works p.t. sched. Revenues of \$40k. 3 op modern gem w/digital x-rays. Must see!

**Hawthorne** – Free standing building...Super large pole sign...Practice established over 25 years...One of THE busiest streets in LA County. 40ps + room for growth.

**Huntington Park** – High revenues! Large upside! Low overhead!! Near Florence & Pacific. With revenues of \$700k/yr on p.t. sched. Ready to be Crazy busy? Call now!

**Inglewood** – Private practice w/1st floor location. Ideal for absentee owner. Revenues of \$35k/mo on part-time schedule. Low cost....low overhead.

**Los Angeles** – 5-op practice in visible prof. bldg., collecting \$17K per month; great growth potential in an area with changing demographics; over 30 years of goodwill; bargain price!

**Los Angeles** – Near LAX. Visible 1st floor location. Growing practice with revenues of \$25k/mo on part-time sched. Priced for immediate sale.

**Los Angeles** – Hispanic Area. 1st floor location w/ visibility. Large signs. 3 ops. Very low Overhead. Monthly revenues exceed.

Los Angeles (East) -30+ years of goodwill. Seller retiring. Walk-ins. Hispanic Area. Large sign available. Seller owns bldg and willing to offer low cost rent.

**West Covina** – 1st floor location. Very neat office w/3 ops. Equipment & lease-holds for complete turnkey opportunity. Excellent for first time owner.

#### **Orange County & Surrounding Areas**

**Brea** – Leaseholds only. 3 ops plus room to expand. Nice design. Low cost long-term lease available. Priced for immediate sale.

**Fullerton & Newport Beach** – Bank Repos! This bad loan may be your good luck. Selling for cents on the dollar! Call if looking for a deal !! Equipment, lease-holds, patients records, established staff & more.

**Mission Viejo (upcoming)** – 35+ yrs of goodwill. Private only patients. 3 hygiene days/week. 4 equipped ops. Low rent rate. Seller retiring. Call now!

#### San Diego & Surrounding Areas

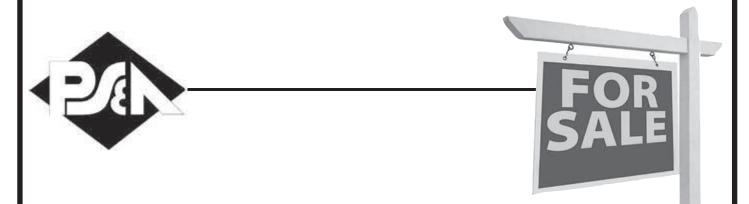
Carlsbad/ Escondido area (upcoming) – Call us now if ready to step up!

**Temecula** – Must see. Revenues exceed \$65k/month. 15+yrs of Goodwill. Thousands spent on Tenant Improvements; State-of-the-Art Office & Equipment. Shopping center.



www.ddspracticesales.net

**Dr. Fred Sherman, Broker** License #01002789 *Serving you:* **Lou Bermudez, Broker** License #01102002



## San Fernando Valley

Long established private practice with over 30 years of goodwill! Modern equipment & leaseholds. Seller working limited schedule. Busy hygiene program. Revenues exceed \$35,000/month on part-time basis. Priced for immediate sale.

## **Inland Empire/Desert Area**

Superb opportunity. Beautifully designed and equipped office with thousands spent on tenant improvements! State of the art office with digital x-rays/paperless. Revenues of \$60,000/month on part-time basis. Please respond with your interest.



Serving California Since 1981 Lou Bermudez, Broker • Fred Sherman, DDS, Broker (Lic #01002789)

Phone (818) 999-9595 • www.ddspracticesales.com • Fax (818) 999-9615

**Selling our refurbishing your office?** We buy and sell used and refurbished equipment. Let our 30 years experience help you decide. Handpiece Tradingpost 800-445-6719.

**Midwest QuietAir** Fiberoptic handpiece for sale \$300.00. Less than one year old. Originally Paid \$850 at Henry Schein. Email dramkar@yahoo.com.

**Nobel Biocare** genuine implant replica lab analogs package of 20 (size 3.5 purple) Nobel price \$470 sell for \$200. dramkar@yahoo.com.

**El Dorado Hills** General Practice, Gorgeous, State-of-the-Art, Pano, Chartless. On track for \$750K for 2011. Website: MyNiceTeeth.com Inquiries: Gene@MyNiceTeeth.com.

**INTRA-ORAL CAMERA** seen elsewhere for up to \$3,000. On Sale \$995. 1,3 megapixels. USB direct connection. Comes with imaging software. 800-273-5033.

**2 Digital Pano's for sale** Gendex Orthoralix 8500 DDE. Both for \$27000 or seperate -\$18000 each. Contact Michelle at 760-789-8537.

**In House Oral Surgeon** Experienced Oral Surgeon will perform all services under general anesthesia. Have all equipment. Patient friendly. 650-847-5868.

**Get a jump on everyone else?** Read The Dental Trader online before it hits the streets in print. Look for it at wwww.dental-trader.com around the 20th of each month and gt the best bargains before it arrives in the mail. Check out the ad board too! Next month's ads appear there now!!

**ASTRATECH** Implant Fixture Osseo Speed Tx 4.0 S x 11 mm, Exp.2016-03, For Sale. yjmdds@sbcglobal.net.

**GENERAL DENTIST** needed for SAN JOSE, 3 years exp, able to do molar root canal. please call (818)203-4272.

**A full time experienced RDA** or front personnel needed (Albany, CA). Please send CV to: abdental.ca@gmail.com.

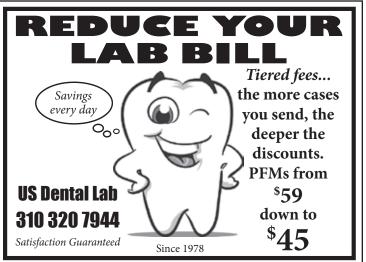
**Custom built stools**. Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.

Nobel Biocare genuine implant replica lab analogs package of 20 (size 4.3 yellow). Nobel price \$470 sell for \$200. dramkar@yahoo.com.

SAN DIEGO DENTAL PRACTICE & BUILDING FOR SALE Stand Alone Building. Over 12 years goodwill. 3 ops, 1,176 sq. ft.. Gross ~ \$300K. Asking \$180K for Practice. Seller Retiring. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

**SPACE WANTED** or Assoc. GP, female w/ 17 yr exp to provide pedo care in Marin County. marinpedo@gmail.com, 415-306-3341.

**WAMKEY Crown Remover!** 1 Minute, SAVE crown and NO patient PAIN. Call Endo Technic at 619-286-8899 for more information, www.endotechnic.com.



**Excellent opportunity** for a dental office at Santa Monica & Gower in LA. Landlord will help with build out! Please contact David Passman (310) 272-7397 or dp@cag-re.com - Lic. 01795153.

**Desirable 1243 sq feet** of new office space for lease in the Tri-Valley Area for the aspiring dentist who wants to customize his dental practice space. This medical center has 9 dental offices, 4 of which have identical floor plans. Call 925-803-2988 ext 1. View pictures & floor plan on http://www.loopnet. com/xNet/MainSite/Listing/Profile/Profile.aspx?LID=172269 24&SRID=1939707951.

**Midwest Comfort Control Syringes** Injects automatically for you! 2 available Tips included 300 obo each hataefamilydental@gmail.com.

**PRACTICE FOR SALE** GLENDALE—40 yrs established, in Med Bldg in excellent LOCATION!! 5 equipped Ops. Very Clean!! SDPS: 760-599-7828.

Air Techniques Arc Light 2 Cures composite in 5 seconds 2 available 250 obo hataefamilydental@gmail.com.

**ERBIUM YAG LASER** Hoya Con Bio STATE OF THE ART! Practically New! \$21,000 OBO! SAVE A TON! \$\$\$\$ (310)441-0385

**YASHICADENTAL EYE SLR** with case \$900.00 HALL MICRO 100 saggital saw 5053-11,5053-12 oscillating saw Both \$1650.00 drchip4u@aol.com or 310-779-6611.

**FREE! YES! FREE!!** Join thousands of dentists...place your FREE reader ad in The Dental Trader anytime. Use the form in the back of this issue or online at www.dentaltrader.com.

We know that disaster can strike at any time and we will be there for our customers every step of the way. East West Bank's Emergency Protection Program provides our Customers with the comfort in knowing that somebody is watching out for them. East West Bank at 888-818-8588 www.eastwestbank.com/pps.

Waterlase MD for sale Excellent condition.Purchased in 2007. Infrequently used. \$40,000k obo. 310-780-6266.



## We Buy and Sell used Dental Equipment!

Handpiece Repair Special Midwest, NSK etc..\$79 GENUINE CERAMIC BEARINGS FOR Star 430 SWL, SW ......\$99

> New Turbine.....\$149 Kavo Euro Bearings \$99

> > New turbine.....\$149

"We welcome trade-ins on equipment and supplies! Since 1980 family owned and operated!"



#### <u>Big Equipment!!</u>

Adec Priority Chair with delivery and light \$4499 Adec Cascade delivery Packages from \$7999!! Belmont, Royal and P/C Packages available from \$2999!!

Closeouts!

Cavi-Jet SPS (re-cond)\$1895
Prep Start, Abrasion System\$995
Biosonic, Ultrasonic, (3 Gal), UC30\$1195
Cavitron SPS(re-cond)\$795
Saltelec P-5 Booster\$750
Root Z apex locator and h.p\$1500
Apollo, cordless, turbo curing light\$995
Intra Oral Camera\$795
Morita Crown Remover\$495

#### Starting or selling an Office?

Let us know when and we can help you save thousands! We also buy whole offices and equipment, etc. We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets," sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, and other lab stuff.

Equipment Parts are available! Obscure and hard to find! Call Us!



We like trade-ins! Visit us at: www.handpiecetradingpost.com

800-445-6719



Valuable Coupon\*\*\*\*\*Valuable Coupon **1 FREE HANDPIECE REPAIR** (\$79.00 VALUE) (Limit 1 per office or customer)

Valuable Coupon\*\*\*\*\*\*Valuable Coupon

#### Rebuilt/new Handpiece Specials!

. . . . . . . . . . . . . . . . .

Sirona T2 Racer w/ Kavo coupler	.\$699
Star 430SWL(reb)new f/os	\$350
Titan II, 20 K +Nose or MAD, reb	
Star P/B ball bearing latch /F. G. heads	\$179
MK Dent Electric 1 to 5, 1 year war	
Kavo 647, 642 and 640 reb	
Tradition F/O power lever, reb	
Midwest XGT (re-cond)	
Sirona Classic T1, new one year war	
Midwest Stylus with 1 year war	
Quiet Air, rebuilt, 6 mo. war	
NSK, Viper 301, Lo Speed, F/O w/head	
Tru-Torq, reb. 1 or 2 speed, w/sheath	
Titan generic latch heads, new	
Shorty generic latch heads, new	
NSK F/O , P/B,	
Synea TA 98 l, rebuilt	
M4, Canal Finder and Bien Air and	
Lots moreCall for pricin	

**Handpiece rebuilds** repairs, and replacements, up to a 9-month warranty. If you have a handpiece need, our friendly and helpful technicians have it covered. Visit us at www.pacifichandpiececenter.com.

**ESPE Pentamix 2 Impression** material mixer 200 dollars works great! hataefamilydental@gmail.com.

Free dental office/leasehold (Santa Barbara/Goleta) - just pay rent, 1450 sq ft, computerized, digital x-rays, \$3683 per month, 805-403-1216.

**DOWNPAK** Hu-Friedy Cordless Obturation Device. w/5 Tips, 2 Stands. Brand New in Box. Retail: \$2030+ Sale: \$1000.00 949-310-1517.

Yoshida Panoura 10-SU Panoramic Analog X-Ray Machine Pick up only in Fullerton 1750 obo hataefamilydental@gmail.com.

**COVINA Duplex Bldg. & Pract. for Sale** (4) op comput. G.P. (3) ops eqt'd, 4th plumbed. Mixed pts. 2010 Gross Collect \$251K+ on a (3) day wk. Free stand. duplex bldg is 2,195 sq ft. Be your own landlord and rent the other side. D&M Practice Sales 818.591.1401.

**GE Iluma CT Scan Machine** with simplant master software. Paid \$252,000 with all the receipts. Asking \$68,000 delivery and istallation included. Contact: mikegolpa@gmail.com 702 768-7840.

**Space share with GP/specialist** 17th Floor great view. Exclusive use 1 or 2 operatories, private: office, sterilization, business. rjelicich@dslextreme.com.

SAN DIEGO 5 ops, approximately 1,600 sq. ft. in strip center, major street. Gross ~ \$756K in 2010. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

**ALL INCLUSIVE EVENT!** Book now and attend San Diego Dental Convention Nov. 11-12th. Come and get 55 CE Courses National Speakers, Equipment Venders for only 1-Day Pass: Dentist-\$200, Staff-\$90, 2-Day Pass: Dentist-\$300, Staff-\$160. 619-277-4743, www.ceadental.com.

**25-YO YELLOW DANSEREAU** CHAIR/BELMONT LIGHT IN GOOD CONDITION FOR SALE. ALL REASONABLE OFFERS CONSIDERED. TORRANCE 310-326-5499.

**Digital dental sensor** Gendex EHD for sale. Great condition. Like new. \$7000 or best offer. Contact: raschkovsky@hotmail.com or (310)487-2101.

**GD Practice, Costa Mesa, OC** \$125,000 - 3 ops, 2 equipped, Digital x-ray, in multi-story medical bldg. Call MPG (949) 675-5578.

**Practice in North OC** looking for a creative, enthusiasitc team player- Administrative/marketing responsibilities. Min \$31,000/year+Benefits email:dentalg@yahoo.com.

LANCASTER PRACTICE FOR SALE by Original Owner, 2010 Collection \$665,000, Asking \$470,000, 40 PS., 1542 sf, digital x-rays lanc.dental@yahoo.com, 661-943-2240.



We're here to help you take the next step Acquiring, starting or expanding a practice? Wells Fargo Practice Finance can help. Contact us at 1-888-937-2321 or wellsfargo.com/dentist.

OXNARD PPO/FFS FOR SALE ESTABLISHED, LOW OVERHEAD, AND RECENLTLY REMODELED. AVG. COLLECTION 350K-420K. ASKING \$350K. COASTDDS@YAHOO.COM. NO BROKER PLEASE.

Amalgamators 2 new 1 used, Electrosurgical unit 1 used for sale call 626-965-3338 or drbchoydmd@aol.com for detail.

**Need something but can't find it?** Call Bruce at The Dental Trader at 877 888 4237. I have a comprehensive database of dental companies developed for the past 28 years...I can help you find whatever you're looking for.

**Oxnard - For lease/sale** 2400 sq/ft beautiful fully furnished ortho/ pedo office. Remodeled 3 years ago, 7 chairs. Contact David 805-217-0791.

**PRACTICE FOR SALE** San Diego (Clairemont) Part-time GP, PPO. 2 Ops. SDPS: 760-599-7828.

For sale refurbished PERIPRO TRANSPORT with exchange \$425.00. (818) 466-4830.

**Zoom advance power light** Not been used more than few times for \$1500.00. call (818)546-1923 or e-mail superstarsmile@sbcglobal.net.

LA office for sale 30+yrs of goodwill. Gross ~300K consistently. Bought new office & must sell ASAP. 160K obo. (626)378-4564.

**Hear unbiased** practical treatment techniques. Attend Xcel Seminars' Comprehensive Skills Series in Southern and Northern California—Go to www.xcelseminars.com or call 310-663-4055 for more information.

**YOUR FIRST FILE GLIDE PATH!** Endo Pulse handpiece uses Vertical Reciprocation and Irrigation. \$15 replacement files! Call Endo Technic at 619-286-8899 for more information, www.endotechnic.com.



Las Vegas

American Dental Association **ANNUAL SESSION** OCTOBER 10 – 13, 2011

The future of dentistry meets here.

## IDEAS

"It's a big meeting, chock full of exciting new toys to play with and interesting talks ... and I ALWAYS come away with some new ideas."

Dr. John B. Nase ADA Member Since 1993 Harleysville, Pennsylvania

Register and Book Your Housing Today! ada.org/session

Scientific Program October 10-13 World Marketplace Exhibition October 10-12 House of Delegates October 10-14

#### ADA American Dental Association®

America's leading advocate for oral health

**Increase Forenue** in your office and give your patients the best care. Periodontist will travel to your office with the Periolase, (LANAP protocol), the only real alternative to traditional osseous surgery with bone grafting and GTR. Also proficient in all traditional perio and implant therapies. Available Mondays and Tuesdays. call 949-338-7103.

**The Salvation Army** Free Dental Clinic is looking for P/T dentist. For more details call Elva at (805) 483-9235.

**General Dentist Needed** Culver City Dental Office needs Knowledgeable Experienced Professional for Molar RCT / Extractions. PartTime Longterm Call 310 259 3508 Martinreder@sbcglobal.net.

**TORRANCE:** For Sale General Dentistry Practice. Gross Receipts \$413K w/adjusted net \$203K. 50% overhead. Practice in present location for 25 years. Office remodeled. Office 800+ sq. ft. 3 ops. 4 -hygiene days/wk. Doctor to retire. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S.800-519-3458.

**Peri-Pro III for Sale** \$499 Used, in very GOOD Condition Includes X-Ray Carriers, Daylight Loader, Call 626-524-1688.

SAN JOSE Beautifully designed. ~ 1,200 sq. ft., 2 equipped ops, 1 additional plumbed. Close to Fwy 680. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

PRACTICE FOR SALE IN SOUTH GATE 2 OPS, 2 PLUMBED. LOCATED IN BUSY SHOPPING CENTER. CALL 323-567-1821 OR 562-943-6227.

**GP Looking for P/T** (SAT/MON) Northern California (209)210-8649.

**BAKERSFIELD #21 Bldg. & Pract. for Sale** (10) op comput. G.P. (3) ops fully equipped, (3) ops partially equipped & (4) add. plumbed. On a main St. w excell. exposure. Annual Gross Collect. \$500K on (3) - (4) days/wk. Cash/Ins/PPO & small % of Denti-Cal. Seller retiring. D&M Practice Sales 818.591.1401.

**WANTED** ORTHODONTIC PRACTICES in OC. CASH BUYER. Why pay 10% commission for no reason? Email DDSConglomerate@gmail.com.

**WANTED** Digital Pan/Ceph. Cash Buyer. Email DDSConglomerate@gmail.com.

**Clean out that junk drawer...**your junk is treasure to someone else! Place a free ad and turn that junk into cash! It's fast and easy! Visit our FAQs page at dentaltrader.com for details.

**HALL Surgartom** 2 5058-01 oral surgery nitrogen handpiece. Pristine condition. 3 available with 1375-12 nose cone. \$1,000. petifam@aol.com 760-240-2700.

**New beautiful digital** dental office for sale (almost free) to specialist (San Gabriel Valley). excellent location, you'll save \$\$\$\$. vtchen@yahoo.com. GONSUMER ALERTI The Dental Trader

refuses to do business with the following companies:

#### AMERICAN BUSINESS CARD

(A CEG Company) P.O. Box 15190 Scottsdale, AZ 85267 www.americanbusinesscard.com Ph: 800-555-2234 Fax: 800-500-4506

#### **PROFESSIONAL FINANCING INC.**

Alexander Slepak 20371 Irvine Avenue, #100 Newport Beach, CA 92707 www.professionalfinancing.net doctor@professionalfinancing.net Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

> The Dental Trader Attn: Complaints Post Office Box 2631 Capistrano Beach, CA 92624 Fax: 949-498-1198 Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

20 NO. CALIFORNIA



A Reputation of TRUST, DENTAL EXPERTISE, and RELIABILITY





## THE LAW OFFICES OF A. LEE MADDOX, DDS

- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Space Sharing Group/Solo Agreements
- Corporation Formation/Dissolutions
- Associate/Independent Contractor Agreements
- Dental Bureau Complaints/Matters
- Limited Liability Company Formation & Agreements

We, at the LAW OFFICES OF A. LEE MADDOX, DDS, look forward to assisting you with **your practice transition needs**.

Comprehensive & Professional Legal Services Exclusively for Dentists

TOLL FREE (888) 685-8100

414 31st St, Suite C, Newport Beach, CA 92663 Tel: 949-675-1515 Fax: 949-675-1717 Email: Lmaddox@cadentallaw.com Website: cadentallaw.com **Ceramic Bracket** \$85/set OrthoTech Global's Ceramic brackets provide great cosmetic appeal with the advanced MIM-Technique. Contact us today at 888-775-7755 or OrthoTechglobal.com to place your order.

**Practice for sale in LAS VEGAS** Busy Target shopping center 2000sq feet 5fully equipped opps 7 years in business 702 824 8224.

**"Trust and reputation**. Best at what they do." Dr. Bruce and Judy Goldman, Chula Vista, California-See our ad on Pg. 2.

**DioLase ST Dental Laser** for sale \$4,000. If interested please email me asap. njydds620@yahoo.com.

**PRACTICE FOR SALE** LIVERMORE 3+ year old practice collected \$400,000 in 2010. 2011 tracking \$430,000. 4-Ops with digital radiography and computers. To learn more, go to www.PPSsellsDDS.com or phone Ray Irving at 415-899-8580.

**FOR SALE** Air Techniques Perio-Pro III Automatic Xray Processor with Daylight Loader. Used, excellent condition. \$1000 OBO. Call 310-663-6648.

**DOWNTOWN SACRAMENTO** 7 OPERATORY. FULLY OPERATIONAL WITH 6 CHAIRS, FULLY COMPUTERIZED AND DIGITAL (IN EACH ROOM). BEAUTIFUL FINISHES. 916-716-1590.

WANTED Digital Pan/Ceph. Cash Buyer. Email DDSConglomerate@gmail.com.

**Ortho Practice, Long Beach, LA** \$275,000 – open bay set-up, single story medical/dental professional bldg., Call MPG (949) 675-5578.

**Nobel Biocare surgical** implant set with 25 implants. Complete kit, brand new, never used/\$6000/ Dr. Patel at (925)360-6567.

**S. SAN FRANCISCO** Shell Practice. 2 fully equipped ops., 1 additional plumbed, approximately 900 sq. ft. Located on busy street. Excellent visibility. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

**Pano For Sale** Belmont EX1000. Compact film-based wall mounted. 110 volts. \$6,000. OBO. We can arrange delivery. Call: 530-222-6939.

**FREE** Implant Training in YOUR own office! Implant Outreach Institute offers a FREE comprehensive hands-on training on both the surgical and the prosthetic aspects of Implant Dentistry in your own office. If interested, please email to free.training@implantoutreach.com.

**BEVERLY HILLS** PEDIATRIC DENTIST WANTED PART TIME FOR BEAUTIFUL BEVERLY HILLS OFFICE. CASH AND PPO ONLY. RYAN: 310-962-0670 PERFECTSMILE@NETZERO.NET. **Hey Doctor...you can have** your Dental Trader subscription sent anywhere! To subscribe, change your address or request deletion from our mailing list simply use the online forms at dentaltrader.com We do not sell or share our mailing list with anyone...ever!

**Cavitron and Jet Repair** at about 1/2 the cost of Dentsply! Handpiece Trading Post 800-445-6719.

Passadenta beautiful turn-key office for sublet. Approx. 1500 sq. ft. in historic bldg. on Green St. 4 ops, Panorex, beautifully decorated. For info call Patrice, 626/795-9328.

**MIDWEST HANDPIECES** slow speed and high speed. Call Sheida 714-264-3131.

**DENTIST NEEDED** Spanish speaking is a plus City of South Gate, CA Send resume to Dr.Hakhamian@gmail.com.

**Replacement upholstery kits** for chairs and stools. Give us a call, we make it simple. Superior Upholstery Company 888-548-7282 superiorupholstery.com.

**Gendex Acutam oral camera** \$2000 OBO. Cavitron Scalers (Autoscaler and Densuply) \$150 each including Tips. Irvine 949-653-8888.

**IN-OFFICE EXTRACTIONS** Central Coast. Santa Maria to Monterey Bay. Email for details. tntexo3@hotmail.com.

Endodontist needed immediately in Rancho Palos Verdes. email C.V. to gpdds@msn.com.

**5** step global Microscope X-mount attached to the microscope nikon 4500 camera for Microscope Sale for: \$8500.00 contact: anju261@yahoo.com.

**NEVER HAND FILE AGAIN!** Endo Pulse handpiece uses Vertical Reciprocation and Irrigation. \$15 replacement files! Call Endo Technic at 619-286-8899 for more information, www.endotechnic.com.

**DIGITAL PAN** Ceph and 3-D upgradable, brand new, by Dent-X, made in USA. Model: Panoura 18S (see dent-x. com for details). Retails for \$42,000. CDA Sale: \$29,995. Or lease to buy at \$664 a month for 60 months. Perfect for Ortho & TMJ. Call 800-273-5033.

SAN LUIS OBISPO Grover Beach GP in highly desirable area. Gross Collections \$960K, 4 equipped op's, 2 plumbed. Estab 37 yrs., Great opportunity, 80 new patients/mo, Cash/ Ins/PPO, excellent exposure and visibility, \$875K. halvac@yahoo.com.

**GLENDALE** Shell Dental Practice in Medical Bldg. Approx. 670 sq. ft., 3 ops, waiting room, sterilization room, private office. Good satellite office. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

**DENTIST NEEDED** Spanish speaking is a plus City of South Gate, CA Send resume to Dr.Hakhamian@gmail.com.



EL DORADO HILLS: For Sale-General dentistry practice. Gross Receipts of \$834K with adj net of \$389K, 53% overhead. Office has five equipped operatories in 1485 sq.ft. Pano, Intra-oral Camera, Dentrix, 5 days of hygiene. Owner retiring.

Owner retiring.

- FOLSOM: For Sale-General Dentistry Practice. Gross Receipts in 2010 were \$703K with an adjusted net income of \$300K. 5 days of hygiene and approx 500 active patients. Leased Office is 2,000 sq ft with 4 equipped operatories-5 possible. Patient Base software. Owner to retire.
- FOLSOM: For Sale-General Dentistry Practice 2009 Collections \$513K. Adjusted but income \$184K. 4 ops • (plumbed for 5), Intra-part camera, fiber optics in all ops. Patient base software. Owner retiring
- FOLSOM: For Sale-General Dentistry Practice. Gross Receipts in excess of 1.5M the past three years. Adjusted Net of \$550K. 2,700 sq. ft. office with 7 pp. Digital, Dentrix, Intra-Oral Camera, Laser, 5+year of equipment, 8 days hygiene. Beautiful office, great location. Owner retiring. #14336
- FRESNO: For Sale-General Dentistry IV Sedation Practice. (MERGER OPPORTUNITY) Owner would like to merge his practice into another high quality general dentistry or IV sedation practice. The merger would be into Buyers office. Seller would like to continue to work as either a partner or associate after the merger. 2010 collections were \$993K with a \$422K adjusted net income. There are 7 days of hygiene. #14250.
- GRASS VALLEY: For Sale-General Dentistry Practice. 2009 GR of \$307,590 (3 days/wk) with adjusted net income of \$105K. 3 Ops. refers out most/all Ortho. Perio, Endo, Surgery.

- Leased office 1,200 sq. ft. Owner is retiring. #14359.
- GREATER FAIR OAKS-SUNRISE AREA: For Sale-Gross Receipts in excess of \$1.1 Million dollars for the • past three years. Adjusted **1**, \$450K. 2,400 sq ft office-5 ops. Hygiene days-6, Owner works 32 hours per week. Eagle Soft, Laser, Pano Intra-Oral Camera, fiber optics. Owner retiring. #14343
- GREATER SACRAMENTO: For Sale-Pediatric Practice. 2010 GR of \$1,095,914, with a 35% overhead. Prevention oriented practice with 3,000 sq. ft. Digital office with Dentrix. Equipment is nine years old. Delta Premier is only insurance. Owner retiring.
- GREATER SAN JOSE AREA: For Sale-General Endodontic Practice. 2009 Collections were \$1,187MIL with an adjusted net income of \$696K. There are 4 ops in this nicely decoreated 1,400 software space. 4 microscopes. Owner has been in same location for 26 years with long-term employees. Owner is retiring but will continue to work 1 1/2 to 2 years through the transition with the buyer.
- HAWAII (MAUI): For Sale-General dentistry practice. Gross Receipts of \$636K. Office has four equipped operatories in 1198 sq.ft. Pano, Laser, I.O. Camera, Fiber Optics, 2 1/2 days of hygiene. Owner retiring: Don't miss this opportunity to live and work in paradise. #20101
- IRVINE & COSTA MESA: For Sale-General Dentistry practice combined. Gross receipts combined \$781K with adjusted net of \$396K. Both office spaces are leased with 4-5 ops in each. Both are 1,600 sq. ft. Irvine is equipped with Intra-Oral Camera, Pano & Dentrix. Costa Mesa is equipped with Laser, Intra-Oral Camera, Pano and Dentrix. #14355.

- Intra-Oral Camera, Soft-Dent software. 3-hygiene days a week. Owner retiring, #14363.
- LIVERMORE: For Sale-General Dentistry Practice. 2009 Collections were \$688K with an adjusted net income of \$287K. There are 4 ops in this nicely uptated 1,082 sq. ft. office space. Dentrix software, 6-days/wk hygiene. Owner has been in same location for 36 years with long-term employees. Owner is retiring. #14326
- LOS ANGELES: For Sale-General Dentistry Practice.1,200 sq ft 4ops, 29 yrs in present location. Gross Receipts \$274K with adjusted net income of \$89K. Owner to retire. #14348
- MARIN COUNTY: For Sale-General Dentistry Practice. This is a small 650 sq.ft. office with three treatment rooms. The practice has a very low overhead of only 48%. 2010 gross receipts were \$179,000 with \$90,000 adjusted net. Practice includes Panoramic X-ray and Easy Dental Software. Refers out O.S., Perio., & Endo. Practice has been in its present location for 30 years. This is an ideal practice for the new grad or satellite practice for the established dentist. Owner is retiring. #14370
- MODESTO: For Sale-General Dentistry Practice. 5 operatories, 32-years in practice. Gross Recents \$884K w/adjusted net income of \$346. Dentrix, Gree, and Intra-Oral Camera. Owner to retire. #14308
- NAPA: For Sale-General Dentistry Practice. Gross Receipts \$800K, with adjusted net income of \$250K. Fee for Service. 1300 sq ft 4 ops 6 hygiene **(a)** \$38 yrs in present location, 30 yrs in previous location. Owner to retire.
- NEWPORT BEACH: For Sale-General Dentistry Practice. Practice has operated at its present location since 1986. Located in a highly affluent Newport Beach community. Three (3)

#### **CALIFORNIA / NEVADA REGIONAL OFFICE**

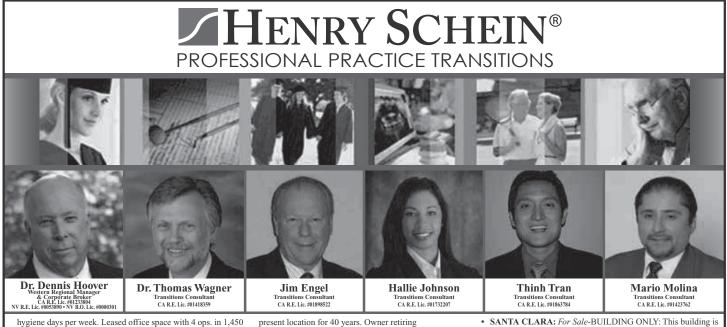
HENRY SCHEIN PPT INC. California Regional Coporate Office **DR. DENNIS HOOVER, Broker** Office:(800) 519-3458 Office (209) 545-2491 Fax (209) 545-0824 Email: dennis.hoover@henryschein.com 5831 Stoddard Road, Ste. 804 Modesto, CA 95356

#### Henry Schein PPT Inc., Real Estate Agents

and Transitions Consultants

Dr. Tom Wagner (916) 812-3255 N. Calif. Hallie Johnson-Nelson (209) 545-2491 N. Calif. Thinh Tran (949) 533-8308 S. Calif. Jim Engel (925) 330-2207 S.F./Bay Area

Mario Molina (323) 974-4592 S. Calif.



hygiene days per week. Leased office space with 4 ops. in 1,450 sq. ft. Pano & Practice Works software. #14354.

- NORTHERN FRESNO: For Sale-General Dentistry Practice. This is a perfect starter or satellite practice. Excellent location in North Fresno. Gross Receipt in 2010 were \$173K. Approximately 450 acts patients. 3 operatories. Dentrix software. Leased office 1,200 sq. ft. Owner has been accepted to an Endodontic Residency after starting practice 1 1/2 years ago.
- NORTHERN CALIFORNIA: For Sale-Endodontic Practice. This Endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq ft, There are 4 equipped treatment rooms with an additional 5th room available. Gross Receipts were \$638K with \$239K adjusted net income. Owner will stay for transition to introduce • buyer. Owner is retiring, #14251
- NORTHERN CALIFORNIA: For Sale-Pediatric practice. Owner has operated in same location for 32 years. Approx 1,760 active pts, 1,160 sq ft, Storamic X-Ray, Dexis Digital and Dentrix software in this 5–chair office. 2009 Gross Receipts \$713K with 48% overhead. Owner retiring. Call for Details.
- OCEANSIDE: For Sale-Modern looking office. 4 op, office space and equipment only. Belmont chairs. Gendex x-ray system, intraoral camera, approx 1200 sq ft. Low overhead-Rent is \$1,900/month, and it's car lease. Staff is available for rehire-front desk \$15/hr, assistant 13/hr. Update all the computer systems after purchasing the office in 07. Computers and monitors in every room. #14346
- PLEASANTON: For Sale-General Dentistry Practice. Owner has other practice in Bay Area only in Pleasanton 1 day/wk. 300 active patients. Excellent location-beautiful 1600 sq.ft. 5-op office. Equipment like new, intra-oral camera, pano, Easy Dental software. Must See. #14364.
- PLUMAS COUNTY: For Sale-3 equipped ops. Space available for 4th op. 1,245 sf office in good location. Gross Receipts \$475K. Practice in present location over 50 years. Owner is retiring. #14318
- **REDDING:** For Sale-Owner looking for Assoc. trans. into Partnership w/Buy-Out. GR \$1 Million dollars income \$436K. 5.5 days hygiene, 2,200 sq. ft. #14293
- RENO: For Sale-General Dentistry Practice and Dental Building: 2009 Gross Receipts S517K with adjusted net income of \$165K. 4 ½ hygiene days week. 1, 800 sq. ft. with 6 equipped ops. (7 Avail). Dentrix software, Pano. Practice has been in its

A DIVISON OF # HENRY SCHEINS

- **ROCKLIN:** For Sale-General Dentistry Practice. Gross Receipts \$593K in 2010 with \$240K adjusted net income. Office is 1,630 sq. ft., with the perturbed with fiber optics. Owner has been in present location for the past 13 years. 3 1/2 days hygiene. Intra-Oral Camera, Dentrix software. Owner to retire.
- ROSEVILLE: For Sale-General Dentistry Practice. Great Location. 2009 GR \$900K with adjusted net income of \$300K. 1,975 sq. ft. with: Great days hygiene/wk. Digital, Intra-Oral Camera, Dentrix, Trojan, fiber optics, P & C chairs - all less than 5 years old. Owner is retiring. #14327
- SACRAMENTO/ROSEVILLE: For Sale-One of many partners is retiring in this highly successful General Dentistry Group Practice. Intra-Oral Camera, Digital Pano-Dexis, electronic charts, owner Financing. Call for further information. #14334
- SAN DIEGO: For Sale-General Dentistry practice. Gross Receipts \$414K. Practice has been operated by the same owner for the past 6 years. Leased 950 sq. ft. office with 3
   equipped operatories. Dentix software, Intra-Oral camera, Panoramic X-Ray. Owner to relocate. #14356.
- SAN DIEGO: For Sale-General Dentistry Practice. 6 ops, Intra-Oral camera, Eagle Soft Software. Office square feet 2,300 with 3 years remaining on lease. 2009 Gross Receipts \$1,448,520, with an adjusted net income of \$545K. Doctor would like to phase out then retire. #14331
- SANTA BARBARA: For Sale-General Dentistry Practice. This excellent practice's 2009 gross Receipts \$891K with steady increase every year. Practice has 6 days of hygiene. 1,690 sq. ft., 5 ops, Laser, Intra-Oral Camera, Schick Digital X-Ray, Datacon software, Detor has been practice in same location for the past eleven years of his 31 years in Santa Barbara. Doctor is retiring. #14333
- SAN LUIS OBISPO: For Sale-Two Doctor General Dentistry Practice. Gross receipts \$1,537,142 for 2010 with an adjusted net income of \$691K. The office has 2,331 sq. ft. with 8 equipped operatories. Pano, E4D, and Dentrix software. Practice started in 1990 and has been in its present location since 1998. Approx. 3000 active patients. Great location with nice views. #14353.

#### CALIFORNIA / NEVADA REGIONAL OFFICE

located just west of Westfield Mall and Santana Row. The building has two units. One side is designed and plumbed for dentistry and the other was a law office. There is 3,776 sq. ft. of office space. The dental office is approximately 2,500 sq. ft. with 6 operatories. The building is presently being re-roofed. Excellent opportunity for a startup practice or for the dentist that needs more space. Financing available through various dental lenders. #14368

- SANTA CRUZ: For Sale-General Dentistry practice. Gross Receipts \$300K with a 57% over ead. Office is 1,140 sq. ft. 3 equipped operatories. Intraporal Camera, Pano, Digital X-Rays, and Dentrix software. Practice has been in its present location since 1980. Owner retiring.
- SANTA CRUZ: For Sale-General Dentistry practice. This
  excellent practice is centrally located in a professional complex.
  Office is approx. 1,885 sq. ft., 4 operatories with room for one
  additional. There are approx. 2000 active patients with 6 days of
  hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental
  software. Owner is retiring. Reasonable lease available. #14361
- TORRANCE: For Sale-General Dentistry practice. This excellent practice is centrally located in a professional complex. Office is approx. 1,885 sq. ft., 4 operatories with room for one additional. There are approx. 2000 active patients with 6 days of hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental software. Owner is retiring. Reasonable lease available. #14320
- TORRANCE: For Sale-General Dentistry Practice. Gross Receipts \$413K with an adjusted net income of \$203K. 50% overhead. Practice has been in its present location for the past 25 years. The offlice has been tastefully remodeled. Offlice is 800+ sq. ft. with 3 equipped operatories. 4 -hygiene days per week. Doctor is to retire. #14369
- TRACY: For Sale-Equipment, furnishings, and leaseholds only. In the Central Valley. Fully equipped including 4 Belmont Accutrac chairs, 2 Midmark chair, 6 DCI rear delivery units, 3 Gendex x-ray units, 1 Sopercongistal x-ray processor, 1 Statim 5000, 1 Harvey autoclave. 2,800 Sq ft, 6 Ops. New lease available from landlord.
- VISALIA: For Sale- General Dentistry Practice. Gross Receipts \$616K with an adjusted net income of \$321K. Office is 1,380 sq ft with 3 equipped operations. Intra-Oral Camera, Digital X-Rays, Mogo software, equipment & leaseholds look new. 5 years in present location. Owner to relocate. #14347



**HENRY SCHEIN®** 

PROFESSIONAL PRACTICE TRANSITIONS

#### **ORTHOTECH GLOBAL**<sup>M</sup> RELIABLE, INNOVATIVE & ECONOMICAL



## We will beat any competitors advertised price by **20%**

Purchase 10 sets of any bracket style for an additional 5% OFF the entire order.



## OrthoTechGlobal.com | 888-775-7755

**FOR SALE** FILIPINO PRACTICE IN SAN JOSE Housed in new building and suite. Busy Hygiene schedule. 2011 tracking \$825,000+. Very strong profits. To learn more, go to www.PPSsellsDDS.com or phone Ray Irving at 415-899-8580.

**STOP REFERRING OUT!!!** Oral Surgeon (DDS/MD) in your office performing all your surgical procedures. IV sedation. All Insurances. Many years experience. Significantly increase your revenue!! Call 818-253-5223.

**WANNA GET OUTTA TOWN?** Spend the weekend at the San Diego Dental Convention Nov 11-12. 55 CE Courses, Exhibits, Food, Parking Wine and Cheese Included for one low price. 619-277-4743 or visit www.ceadental.com 1-Day Pass: Dentist-\$200, Staff-\$90, 2-Day Pass: Dentist-\$300, Staff-\$160.

**Handpiece Problems?** Handpiece repairs starting at \$69. Call now and mention this ad for an additional 20% off at PACIFIC HANDPIECE CENTER. (949)335-9245 or (909)575-4740.

HYDROCOLLOID PROCESSOR (STAINLESS STEEL) FOR SALE, \$200 OBO. TORRANCE. 310-326-5499.

**PRACTICE FOR SALE** San Diego (CARLSBAD) QUALITY, longestab FFS Practice in Prof Bldg. Excellent Location. 4 Ops SDPS: 760-599-7828.

**Legal Tip: Buyers** Are you getting an EDD Release from the Seller? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**NEED TO GET AWAY?** Come to the San Diego Dental Convention 11/11-12/2011. We offer 55 CE Courses, Exhibits, Food, Parking, Wine and Cheese all inclusive for one low admission. www.ceadental.com 619-277-4743 1-Day Pass: Dentist-\$200, Staff-\$90, 2-Day Pass: Dentist-\$300, Staff-\$160.

**SANTA CLARA:** For Sale BUILDING ONLY: Bldg west of Westfield Mall & Santana Row. Bldg has 2 units. One side is designed & plumbed for dentistry the other was a law office. 3,776 sq. ft. office space. Dental office 2,500 sq. ft. 6 ops. Bldg presently being re-roofed. Startup practice or for dentist that needs more space. Financing avail through various dental lenders. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S.800-519-3458.

**SUNNYVALE** Starter Practice. Seller is retiring. 2 ops. Easy access to 85 Fwy. Asking \$95K. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

The Dental Trader has added a special search engine to our Archives page at http://thedentaltrader.com/archive.htm so now you can search our entire website for anything you may need.

**"Wood and Delgado** are honest, accurate, efficient and confident attorneys." Philip B. Potter, D.D.S., San Clemente, California-See our ad on Pg. 2.



The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.

**BEVERLY HILLS DENTAL OFFICE TO LEASE OR SHARE** Best possible location in charming, two story, brick building. 1,200 sq. ft., 3 Fully Equipped Operatories, Large Lab, Waiting Room, Private Office & Business Area. Unlimited Street Parking. 310-203-9993.

Nationwide Dental Equipment Provider Equipment Packages • Dental Practice Sales • Piece-outs Call Today For a Great Deal! 510.903.8999 www.northbay-networks.com.

**"I love that Xcel Seminars' courses** are practical, affordable and take place on Sundays." Dr. S.S. –go to www.xcelseminars. com or call 310-663-4055 for details.

**Legal Tip: Buyers** Who completes and pays for retreatments? For how long? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**Dentist seeking Freestanding Building** and Practice for Sale in San Jose, Costa Mesa, Riverside, Pasadena, Los Angeles and Orange County. Please call Loc Pham, Broker at LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quick-biz4-e@yahoo.com. Financing Available www.lcffin.com.

**Self-Ligating Bracket** \$145/set Simple operation makes this bracket system one of OrthoTech Global's most popular products! Contact us at 888-775-7755 or OrthoTechglobal.com to place your order.

# SPECIALIZING IN DENTAL PRACTICE SALES & TRANSITIONS A LEE MADDOX, DDS, ESQ.

#### Now with California offices in La Jolla, Los Angeles and Newport Beach

We have been involved with more than **1000 dental practice transactions**. Here are some of our current listings:

**\$150,000-Orthodontic Practice in Pico Rivera**, Los Angeles County, Southern California, with four (4) chairs, open bay, sterilization-lab combo, adjustment lab, reception area, business office/consultation room, and private office in a professional building.

\$250,000-General Dentistry Practice in Laguna Hills, South Orange County, Southern California with four (4) operatories, includes equipment, paperless office, digital x-rays, private office, sterilization room in a professional building near Leisure World. Cerec unit on premises, not included in purchase price. Price Reduced, Seller Motivated.

\$165,000-General Dentistry Practice in Hacienda Heights, Los Angeles County, Southern California with two (2) operatories, fully equipped, in a beautifully landscaped Medical/Dental building. 20 years of Goodwill. Doctor relocating. Seller owns real estate where practice is housed, available for additional price. Please call us to discuss.

\$650,000-General Dentistry Practice in San Dimas, Los Angeles County, Southern California, with four (4) operatories, includes equipment, thirteen (13) computers, paperless office, state-of-the-art sterilization room, staff lounge, free-standing building. In escrow.

**\$320,000-General Dentistry Practice in Brea**, Orange County, Southern California, with four (4) operatories, includes equipment, sterilization room, private office in a shopping center near mall and freeway.

Leasehold Improvements for Sale in Rancho Santa Margarita, South Orange County, Southern California, call for pricing. **\$1,100,000-Pedo Practice in Inland Empire**, great cash flow, 17 years of goodwill, six (6) chairs, two (2) open bay operatories, one (1) surgical suite, 100+ new patients/month in a retail/professional center.

\$275,000-Orthodontic Practice in Long Beach, Los Angeles County, Southern California with four (4) chairs, open bay, plus one (1) chair in consultation room, includes equipment, digital Pan/Ceph machine, paperless office, private office in a Medical/Dental Building. Over 50 years of Goodwill.

\$75,000-General Dentistry Practice in Costa Mesa, Orange County, Southern California with three (3) operatories, two (2) fully equipped, one (1) plumbed, not equipped, digital x-rays, computers in all operatories, private office, sterilization room, lab, in a professional building. Price Reduced, seller moving out of state - won't last long at this price!

\$1,600,000-General Dentistry Practice in San Luis Obispo, California's Central Coast with six (6) operatories, fully equipped in a beautifully appointed suite located in a Medical/ Dental building. 15 Years of Goodwill. Doctor relocating. Digital x-rays, computers in all operatories. Newly renovated, chairs and equipment approximately 2 years old.

\$395,000-General Dentistry Practice in Irvine, South Orange County, Southern California, with four (4) operatories, two (2) fully equipped, two (2) plumbed, not equipped, includes equipment, digital x-rays, paperless office, private office in a professional building. Cerec unit on premises, not included in purchase price. Price Reduced, Seller Motivated. \$150,000-General Dentistry Practice in Newport Beach, Orange County, Southern California with three (3) operatories, fully equipped, one (1) plumbed, not equipped, sterilization room, and private office. Includes equipment, digital xrays and 43 years of Goodwill. Located in a medical/ dental building near Hoag Hospital. In escrow.

\$430,000-Prosthodontic Practice in Walnut Creek, Contra Costa County, Northern California with three (3) operatories, fully equipped, two-desk laboratory, administrative office, and private office near a retirement community. Doctor retiring, 28 years in the same location.

\$190,000-Pedodontic Practice in San Gabriel Valley, Los Angeles County, Southern California - three (3) operatories plus one open bay with three (3) additional chairs, sterilization-lab combo, adjustment lab, dark room, business office, private office, storage room. Call for more information on this opportunity. In escrow.

\$450,000 General Dentistry practice in South Orange County, Southern California with four (4) operatories, sterilization/lab combo, private office, staff lounge in a great location. 35+ years of goodwill, doctor retiring.

NEW LISTING!! General Dentistry Practice, Los Angeles County, San Gabriel Valley, Southern California, four (4) operatories, shopping center, 30+ yrs. Goodwill. Call for pricing and additional information.

**NEW LISTING!! \$700,000, Medical/Dental Building in Garden Grove,** Orange County, Southern California, two (2) suites, 1,700/1,600 sq. ft., first suite is a dental practice the second suite is plumbed for dentistry.

Visit us at the CDA North on Sept. 22 - 24, 2011 at Booth #2039 and hear Dr. Maddox lecture at the 2011 ADA Annual Session in Las Vegas, NV October 9-13, 2011

> A. LEE MADDOX, DDS, ESQ. BROKER NUMBER - 01801165 2121 N. California Blvd. Suite 290, Walnut Creek, CA 94596 888-685-8100 I Info@MaddoxPracticeGroup.com WWW.MADDOXPRACTICEGROUP.COM

**GD Practice, San Luis Obispo** \$1,600,000 – 6 ops with computers, modern office in professional bldg. Call MPG (949) 675-5578.

**SANTA CRUZ: For Sale** General Dentistry Practice. Centrally Professional complex. Office approx. 1,855 sq. ft., 4 ops w/room 1 addt. 2000 active pt's w/6 days- hygiene. Pano, Intra oral camera, Easy dental software. Owner retiring. Reasonable lease avail. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S.800-519-3458.

**East West Bank cares about your future** Call us today to discuss your retirement planning needs. East West Bank at 888-818-8588 www.eastwestbank.com/pps.

East San Diego General Practice for Sale Great Area, over 12 years of goodwill. Gross over 300k (part time 3 1/2 days per week). 3 fully equipped ops, lounge, private Doctor room, panoramic X-ray, intraoral camera. Quick sale, Doctor retiring. Call Donna at (619) 952-5456.

**Just because you can place** your free Dental Trader ad statewide doesn't mean you should. Odds are a part time position in So. Calif. is not going to interest anyone in No. Calif so please, when placing your free ad, place it in the appropriate edition. Thank you.

SAN FRANCISCO Starter Practice. 4 eq ops., approximately 1,250 sq. ft. Located on major cross streets. Asking \$85K. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

**Fashion Brackets** \$48/set See how excited your patients will be to start their journey to a beautiful smile with OrthoTech Global's fashion brackets in Mouse, Flower, and Kitty designs. Contact us at 888-775-7755 or OrthoTechglobal. com to place your order.

**GLENDALE #2** (5) op state of the art, comput. G.P. for sale. (4) ops eqt'd/5th plumbed. Dentrix s/w, intra oral & digital x-rays. St. level on a major blvd. Excell. signage & free parking. Heavy street & foot traffic. Room for expansion. Cash/Ins/PPO & small % Denti-Cal. Annual Gross Collect. \$400K - \$500K. (11) years of Goodwill. Seller moving. D&M Practice Sales 818.591.1401.

Legal Tip Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**"Best return on investment ever!"** Moni Mosharaf, Orange and Aliso Viejo, California-See our ad on Pg. 2.

**Handpiece Repair simplified** \$79 rebuild, 20 years experience and we use the best bearings! Get a \$79 free repair call Handpiece Trading Post 800-445-6719.

**PRACTICE FOR SALE: SAN FRANCISCO** Located in "Heart" of the Mission at 21st & Mission Street. Owner does not speak Spanish. 2011 tracking \$425,000+ and \$185,000 in Available Profits on 3-day week. To learn more, go to www.PPSsellsDDS.com or phone Ray Irving at 415-899-8580.

**Ni-Ti Hand File Sale K-files** H-Files (6 per box) \$12 or \$15 per box. Limited sizes/lengths. Call Endo Technic at 619-286-8899 for more information, www.endotechnic.com.

**Pacific Handpiece Center** Your one stop shop for handpiece repair and sales. Mention this ad for 20% off thru 2011. 1(949)335-9245 or 1(909)575-4740.

**"The best thing that happend** to our practice was finding US Dental Lab. For twenty plus years we have worked with the lab, from gold crowns, to porcelain bridges to implant restorations. Consistent craftsmanship and excellent customer service define this lab as the best." Frank G. Ploof DDS. Call US Dental Lab 310 320 7944.

**Don't let worn upholstery** be your patient's first impression! Superior Upholstery Company 888-548-7282 superiorupholstery.com.

**"They were clear** concise and had a good knowledge of the law in this highly specific area. I would recommend Wood and Delgado above all other attorneys. The others didn't compare." Nicholas N. Gadler, D.D.S., San Diego, California-See our ad on Pg. 2.

Attn GP's Learn the latest in treatment techniques for an amazing value and & all on Sundays (7 CEs each) –call 310-663-4055 or go to www.xcelseminars.com to see courses in Southern and Northern California.

**PERIODONTIC Practice for Sale** North San Diego County. Longestablished. Priced attractively for quick sale!! SDPS: 760-599-7828.

**Stunning & Exclusive Dental Suites** in the center of Arcadia for lease. Ground floor, office sizes ranging from 780 sq. ft to 4074 sq. ft fully plumbed. Must see to appreciate. Referral sources (ideal for specialists) in bldg. Photos on request. Terms negotiable. Simple transferable lease. Call Direct: 626-660-7776.

Why take time away from Patients to attend Continuing Education? PDS has applied clinical continuing education courses on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

**D Practice** Hacienda Heights, LA, CA - \$165,000 - 2 ops, equipped, beautifully landscaped Medical/Dental building. 20 yrs. Goodwill. Call MPG (949) 675-5578.

**A nationwide provider** of affordable and reliable dental equipment, Northbay Networks is a dentist's one-stop-shop! 510.903.8999 www.northbay-networks.com.

**BEVERLY HILLS** EXPERIENCED FRONT OFFICE RECEPTIONIST/OFFICE MANAGER WANTED FOR BEAUTIFUL STATE OF THE ART DENTAL OFFICE. RYAN: 310-962-0670 PERFECTSMILE@NETZERO.NET.

We're here to help you take the next step Acquiring, starting or expanding a practice? Wells Fargo Practice Finance can help. Contact us at 1-888-937-2321 or wellsfargo.com/dentist.

## DENTAL PRACTICES FOR SALE

**SAN DIEGO** – Stand Alone Building. Over 12 years of goodwill. 3 fully equipped ops, 1,176 sq. ft. Busy street. Excellent visibility. Building is also available for Sale. Gross ~\$300K. Asking \$180K for Practice. Seller Retiring.

**SAN DIEGO** – 5 ops, ~1,600 sq. ft. located in strip center next to major streets. Close to Freeway 8. Excellent visibility. Ample parking in the front and back. Gross ~ \$756K in 2010. Approx. 90% PPO.

**MODESTO** – Multi-Anchored shopping center. Modern practice with 6 ops, 1 additional plumbed, ~2,400 sqft. Excellent sign & storefront visibility. Easy access to Hwy. 99 & 132. Cash/PPO patient base. 2010 Gross approximately \$816K.

**SAN JOSE** – Starter Practice. Beautifully designed practice located on busy street in small medical plaza. Good visibility. Approximately 1,200 sq. ft., 2 fully equipped ops, 1 additional plumbed. Close to Fwy 680.

**SUNNYVALE** – Starter Practice. Seller is retiring. 2 ops. Easy access to 85 Fwy. Asking \$95K.

**<u>S. SAN FRANCISCO</u>** – Shell Practice. 2 fully equipped ops., 1 additional plumbed, approximately 900 sq. ft. Located on busy street. Excellent visibility.

**SAN FRANCISCO** – Starter Practice. 4 fully equipped ops., approximately 1,250 sq. ft. Busy street. Good foot traffic. Located on major cross streets. Asking \$85K.

**SAN BRUNO** – Leasehold Improvements. 4 plumbed ops in 1,500 sq ft. freestanding building located on street corner. Excellent visibility and ample parking spaces. Building purchase optional.

**ORTHO PRACTICE IN ENCINO** – Shell practice. 5 ops, approximately 1,187 sq. ft. in medical bldg located nearby shopping center. Asking \$65K. Great Opportunity.

**<u>GLENDORA</u>** – Approximately 1,750 sq. ft., 4 fully equipped ops, 1 additional plumbed. Equipment is approx. 3 yrs. old. Located on busy street, close to restaurants, shopping, medical center. High visibility. Asking \$350K.

**<u>GLENDALE</u>** – Shell Dental Practice in Medical Bldg. Approx. 670 sq. ft., 3 ops, waiting room, sterilization room, private office. Approx. \$2,240 Gross Rent including utilities & water. Good satellite office.

**LOS ANGELES** – Starter gp w/ 3 ops, 3 x-rays in ~ 950 sqft. No HMO, no Medical. Asking \$154K.

**EAST LOS ANGELES** – Freestanding Building for Sale with 5 ops, 3 x-rays. High foot traffic.

**RESEDA** – Great Starter GP w/ 3 ops, 900 sqft. Busy intersection. Prime location. Asking \$100K.

**PASADENA** – Modern office. New EQ & renovation. 4 ops, 1740 sqft. High visibility.

**TUSTIN** – Shell Dental Office with 2 fully equipped ops, 2 additional plumbed. Adec chairs. Approx. 1,336 sq. ft. located in major shopping center on busy cross streets. Excellent location. Easy access to the Fwy 5 and 55.

**ORANGE** – Starter Practice. Approximately 1,071 sq. ft., 2 fully equipped ops, 1 additional plumbed. Located in shopping center on busy streets. Great opportunity.

**SANTA ANA** – 4 ops, 3 eq ops. in ~ 1,800 sq. ft freestanding building. Busy foot traffic. Good visibility.

#### BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE Call Loc Pham, Broker (714) 550-7494 For More Information! quickbiz4-e@yahoo.com | www.lcffin.com LCF Financial, Inc. DRE #01875780



\*\*\***Orthodontic Equipment** BioStar Machine (New); \$2500 OBO (Save BIG \$\$\$ on lab bills) & Ortho Electro-Solder Machine (New); \$450 OBO: 626/367-0733 \*\*\*.

**Join the fun!** The Punjabi Dental Society invites doctors and dental company representatives to mingle at our regularly scheduled events. For information please call 909-933-9076.

SAN DIEGO DENTA <sup>5th Annual</sup> CONVENTI			R 11~12, 2011 adental.com
CONVENT		vv vv vv.cc <i>c</i>	
-Over 60 CE Courses	-Over 30 Exhibito	rs -Parking an	d Food Included
-Wine and Cheese Social Included	-CA Dental Practice	<u> </u>	-CA Infection Control
# FRIDAY, NOVEMBER	11 COURSE NAME	TIME	
101 - California Dental Practice Act +\$60		9:30 AM - 11:30 AM 8:30 AM - 11:30 AM	Chris Ippolito <i>Producer</i>
102 - Preventive Care: Protecting Tomorro 103 - Dr. Rod Kurthy's KöR Whitening Dee	p Bleaching	8:30 AM - 11:30 AM	619-277-4743
104 - Twenty-first Century Laser-Assisted   105 - The CODE	Dentistry, Lecture	8:45 AM - 11:45 AM 8:30 AM - 11:30 AM	
106 - The Art of Cosmetic Porcelain Resto		8:45 AM - 11:45 AM	1
107 - Using Social Media to Eliminate Follo 108 - Simplified Steps for Direct Resin Suc	ow-up Failure	8:30 AM - 11:30 AM 8:45 AM - 11:45 AM	2 0
109 - Cone Beam (CBCT) Dental 3D Imag		8:15 AM - 11:15 AM	CO DO
201 - California Infection Control +\$60 202 - 7 Ways Social Media Can Grow You	r Dental Practice	12:30 PM - 2:30 PM 12:30 PM - 2:30 PM	Dr. David Aleman
203 - Test Don't Guess: Salivary Diagnostic	cs	12:30 PM - 2:30 PM	Dr. Michael Morgan
204 - The Art of Cosmetic Porcelain Resto 205 - Twenty-first Century Laser-Assisted		1:00 PM - 5:00 PM 1:00 PM - 5:00 PM	Dr. Ashley Goodman
206 - Successful Outcomes in Periodontics	s and Dental Implants	12:30 PM - 2:30 PM	
207 - Six Month Smiles, Short Term Ortho 208 - Phone Call to Fabulous	for General Dentist	12:30 PM - 2:30 PM 12:30 PM - 2:30 PM	
209 - Conservative Esthetic Solutions in Ye	oung Adult Patients	12:30 PM - 2:30 PM	
301 - CPR +\$60 302 - The Gold Mine in Your Practice-New	Patients!	3:00 PM - 6:00 PM 3:00 PM - 5:00 PM	812
303 - Front Office Boot Camp		3:00 PM - 5:00 PM	Dr. Jack D .
304 - Snap-on Smile: Multi-purpose Restor 305 - Doctors Only - Drowning in Overhead		3:00 PM - 5:00 PM 3:00 PM - 5:00 PM	Griffin Jr. Dr. Rod Kurthy
306 - Bone Grafting, Implants, and Imaging	J Update	3:00 PM - 5:00 PM	
307 - Advanced Facebook and Social Med 308 - Should I Really Get a Diode Laser?	lia Strategies	3:00 PM - 5:00 PM 3:00 PM - 5:00 PM	
309 - An Overview of Contemporary Foren		3:00 PM - 5:00 PM	
401 - California Dental Practice Act +\$60	<u>R 12 COURSE NAM</u>	9:30 AM -11:30 AM	
402 - Dr. Rod Kurthy's KöR Whitening Dee	p Bleaching	8:30 AM -11:30AM	Dr. Peter S. Warshawsky
403 - Twenty-first Century Laser-Assisted 404 - Bisphosphonate, Socket and Bone G		8:45 AM -11:45 AM 8:15 AM -11:15 AM	Dr. Bruno Correa
405 - Biomimetric Dentistry: An Alternative	to Full Crowns	8:30 AM -11:30 AM	de Azevedo
406 - Working Pain Free in the Dental Wor 407 - NuCalm	кріасе	8:30 AM - 11:30 AM 8:45 AM - 11:45 AM	62
408 - Using Social Media to Eliminate Follo	ow-up Failure	8:30 AM -11:30 AM	1951
409 - The CODE 501 - California Infection Control +\$60		8:30 AM - 11:30 AM 12:30 PM -2:30 PM	A STA
502 - Twenty-first Century Laser-Assisted		1:00 PM - 5:00 PM	Dr. Rick Cardoza
503 - Hypnosis and Patient Communication 504 - Matching Anterior Porcelain with Adja		1:00 PM - 5:00 PM 12:30 PM -2:30 PM	Dr. Douglas Carlsen
505 - Finding Harmony & Results with Instr	rumentation	12:30 PM -2:30 PM	
506 - Efficiency in Tooth Restoration, Let's 507 - What Crazy New Codes Are They Gi	ivina Us Now?	1:00 PM -5:00 PM 12:30 PM -2:30 PM	
508 - Advanced Facebook and Social Med 509 - Digital Panoramic Applications in the 601 - CPR +\$60	lia Strategies	12:30 PM -2:30 PM 12:30 PM -2:30 PM	
602 - An Overview of Contemporary Foren 603 - Six Month Smiles, Short Term Ortho		3:00 PM -5:00 PM 3:00 PM - 5:00 PM	Sally McKenzie
604 - See Far Principles	for General Dentist	3:00 PM - 5:00 PM	Dr. Jeffrey L. Turchi
605 - Your Financial Future 606 - Expert Digital Photography		3:00 PM -5:00 PM 3:00 PM -5:00 PM	
607 - Test Don't Guess: Salivary Diagnostic	C	3:00 PM -5:00 PM	
608 - 7 Ways Social Media Can Grow You 609 - Front Office Boot Camp		3:00 PM -5:00 PM 3:00 PM - 5:00 PM	Dr. Lawrence Addleson
Send Completed Form to 4242 Summit D	r I.a Mesa. CA 91941 or Fa		l Chris@ceadental.com
Name:	r. Da 1910sa, CA 91941 01 Fa	Phone:	
Name: Email: Credit Card: Dentist: 1-Day= \$200 2-Day=\$3	Address:		
Credit Card:	Exp:	CC Type: V	isa,MC,AMEX,DISC:
Dentist: 1-Day= \$200 2-Day=\$	500 Non-De	ntist: 1-Day=\$90	2-Day=\$160
Fri. Course # 1   2   3   Courses	se # 4 5 6	TOTAL AMOUN	T \$

**New dental office** for sublease or sale at 2630 San Gabriel Rosemead,ca91770 digital x-ray, excellent location, plenty parking vtchen@yahoo.com.

**Providing a wide selection** of dental equipment at a fraction of retail price! Call Northbay Today! 510.903.8999 www.northbay-networks.com.

**Looking for partner** for a start up dental office in manhattan beach. Please email prodentista@gmail.com if interested.

Associate dentist 1-2/wk asap. Anaheim. Minimum 2yrs exp. Busy office. Good patients great staff. HarmonydentalOC@gmail.com for interview.

FRESNO: FOR RENT OR SALE 1-3 DAYS PER WEEK BY YOURSELF, NICE3-OPPS, GOODLOCATION, LOADED, INCLUDE INSTRUMENTS AND EQUIPTMENTS. BRING YOUR OWN PATIENTS AND SUPPLIES. VERY CHEAP (559)-276-2747.

**Geph Xray** \$600 obo, Wehmer 102, takes lateral/Anteroposterior views, for ortho or mini implants, for catalog call (818)905-1515.

Looking on selling some new and old equipment. email prodentista@gmail.com if interested.

**OFFICE SPACE FOR RENT** North Hollywood. Good for specialist. Dental office on premises.Freestanding building on main street.(818)679-1780.

**PRACTICE FOR SALE** San Diego (Clairemont)–GP situated in strip center in residential area. 3 Ops, Digital PA & Pan X-rays. SDPS: 760-599-7828.

**TUSTIN/SANTA ANA** 3 Ops in shopping center. Absentee owner with average gross collect \$360K+. Excellent opp for GP. 949-648-7910.

SANTA CLARITA (6) op comput. G.P. for sale. (4) ops eqt'd/(2) add. plumbed. Newer Belmont eqt, EZ Dental s/w, digital pano & x-rays. Mixed pt. base. 2011 Project Gross Collect \$370K. Shares waiting rm w M.D. who refers many new pts. PRICE REDUCTION. D&M Practice Sales 818.591.1401.

We fix up old dental chairs and units and lights, etc. and donate them to Direct Relief International and other non-profits. You can get a write off and help a lot of needy people. Call Handpiecetrading Post, 800-445-6719. thanks.

Name Your Price OPERATORIES FOR RENT Modern – Share space with another dentist - in Anaheim- Near Disneyland/Knotts Berry Farm - Daily rent includes: digital x-ray, equipment/all supplies (i.e., burs, carpules, etc.) Open 7 Days, receptionist will answer calls in your behalf, dental assistant included – General and Specialists Welcome. Fair compensation will be accepted. Call: (562) 207-7888.

**Needed Biller** Needed an Insurance Biller Urgent, No HMO, Part-time to start, eventually F/T. Call (818)997-3662/Email: balboadentalcare@gmail.com.

# Clean out that junk drawer and sell the stuff you don't need.



**Dentist** Part time/full time position in Southgate for General Dentist. Please call 323-875-8073.

**3 OP Practice** ESCONDIDO CA. Fully equipped, 300 active patients, stand alone building, low overhead/lease. Seller motivated. \$155k. 760-705-4115.

**1,565 SQ FT DENTAL SPACE AVAIL** 6 exam room & reception, BREA MALL \$1.50 sq ft GREAT DEAL CALL Pracks 714-396-8560.

**Attendees say** Xcel Seminars give "good solid information that can be used to treat patients" at a fantastic price! Go to www.xcelseminars.com for more information.

**Free Retirement Plan** Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Nearly New Gendex 9000 Panoramic machine for sale. Excellent condition! \$3500 plus shipping. Call (916)773-6222.

**Planneca Intra X-Ray** \$2500, Gendex Extra X Film developer \$1500, ADP Dental Compressor \$1300. All offers considered. (917) 318-9947.

**RIVERSIDE, CA-PRACTICE FOR SALE** 3 Ops, digital ready, great location & grate exposure. Asking \$130,000. Motivated seller. (714)398-7314.

## Make New Friends - Save Money PUNJABI DENTAL SOCIETY

AN AWARD WINNER MULTI-ETHNIC INTERNATIONAL ORGANIZATION PROMOTING EXCELLENCE IN DENTAL EDUCATION.

**SOLUTION OF AN ADVINE AND AN ADVINE ADVINE** 

Approved by Workman Compensation Insurance Rating Bureau for Group Discount. SAVE 8% to 33% on Workman Compensation Insurance. Provide CPR in your office. Over \$300 discount on Dental Mal-Practice insurance.

Providing 70 Units/year of Continuing Education in Applied Clinical Dentistry on Sundays.



Dr. R. Salwan, President Dr. D.P. Singh Nagra, Chairman Member Discount on Financing of Dental Practice, Equipment, Home, Refinance & Commercial Loans

For more information on activities and upcoming Seminars please call:

1-866-4-CALL PDS OR VISIT US AT www.pdsociety.com

Life Membership \$40.00/per person open to Everyone Foreign Dental Graduates Need Guidance to get admission in Dental school. Please contact us. Proud to provide Scholarship to needy Students • Conduct Dental Awareness Camps

**RECEIVE PDS MEMBER DENTAL SUPPLY DISCOUNTS** 

**General Dentist Associate** Opportunity Available with Ownership Potential. Spanish speaking needed. Located in Fairfield CA. Call 707-704-5794 or email pla2030@yahoo.com.

**Midwest XGT Fiberoptic HP** with new turbine-6 months warranty. \$295-save over \$500. 5 whole coupler and maintenance coupler available. 714-540-2836.

Santa Ana/Riverside Associate GP with Pedo experience needed. Must have Denti-Cal Rendering Provider Number. Email CV to: dental711kids@live.com.

**Wanted: used dental equipment** and supplies for clinic in Afghanistan. Go to www.adrpinc.org website, then call 805-963-2329. 501C3.

**State Of The Art Dental Office** in Santa Clarita available for sub-lease 9 fully equipped operatories,panorex and digital x-ray\'s.Personnel available if needed. 661-290-3355.

**ORAL SURGERY IN YOUR OFFICE** Stop referring out. Oral Surgeon with experience in all aspects of Oral Surgery will perform all your surgical procedures in your office (3rd Molar Extractions, Dental Implants, Bone Grafting, Sinus Lifts). IV Sedation and General Anesthesia available. Will bring assistant + all the necessary instruments & equipment. Flexible hours. Call (818) 606-7598.

**KERN COUNTY, CA** Price Reduction! Well established, 6 op GP with a great location for the dentist desiring a rural lifestyle. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**Digital X-Ray Sensor package** includes EVAsoft imaging software, Adult or Pedo Size sensor. Retail: \$6,495.00. Sale: \$4,995.00. Free onsite training included. Call 800-273-5033.

**Free dental office/leasehold** (Santa Barbara/Goleta) 4 ops, computerized, digital x-rays, 1450 square feet, \$3680/month rent, contact huy\_n68@yahoo.com.

A/T 2000 film processor for sale still in the box, bought for \$6500 and selling for \$3500. 1987dentist@gmail.com.

**Modern, highly-visible** 3-operatory dental facility for sale in busy shopping plaza in most affluent area in Fremont. (510) 687-9865 fremontdds@yahoo.com.

**Fashion Ligature Ties** \$15 Make braces fun with OrthoTech Global's Mouse, Flower, & Kitty designs! Contact us at 888-775-7755 or OrthoTechglobal.com to place your order.

**Endo Microscope Stand** Slotted Suction tips (never used) for sale. Please email CRAIGSLIST.DENTAL@GMAIL.COM... must sell...Southern California.

**Endodontist wanted** for high end group practice located in Sacramento area. Please fax 818-688-8129.

**Ever thought how expensive** a continuing education course is, when you take time away from patients to attend during a week day? PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

## I Discontinued My Ad!

My advertisement generated three responses on the first day it was posted on the Dental Trader website. With the immediate success, I discontinued my ad before it appeared in the printed edition.

Dr. White

**Used Belmont Panoramic** X-ray-machine for Sale, Model: X-Caliber EX-1000, New for \$12,900. Only \$7,900 for sale. Call 626-203-1720.

**Prosthodontic Practice** \$430,000 – Walnut Creek, Northern CA, 3 equipped ops, medical/dental building, Seller retiring. Call MPG (949) 675-5578.

Front office assistant who speaks Spanish. Office in City of South Gate. Great dentist. Send resume to Dr.Hakhamian@gmail.com Thanks.

A full time Endodontist needed in our multiple offices. must be experienced and friendly. send resume to ywdental@gmail.com ASAP.

**Dentsply Tulsa Dental** ThermaPrep Plus Endontic Obturator Oven for Thermafil Obturators: \$75.00 E-mail: dentassist2011@yahoo.com.

**Free digital dental office** for specialist only, 5 operatory, just pay the rent, in San Gabriel Valley, excellent location. vtchen@yahoo.com.

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

iLase portable laser for sale \$3299 Retails for \$4,995.00 New in box, never opened, warranty. Call 949-500-6619.

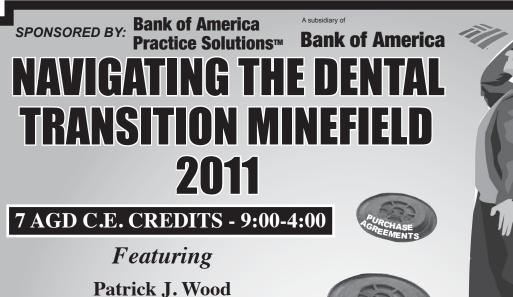
**"I have been with US Dental Lab** for over 20 years. I have found Henry most responsive to my special requests and most helpful on difficult cases." Larry Hoggie DDS. Call US Dental Lab 310 320 7944.

**Practice For Sale** In RIVERSIDE-3 ops, digital ready, great location and great exposure, asking \$140,000-Seller motivated-(714)398-7314.

Brasseler NSK EndoSequence Cordless Endodontic Rotary Handpiece: \$400.00/obo E-mail: dentassist2011@yahoo.com.

TIONS

ROJAN



Founding Partner of Wood & Delgado

Art Wiederman CPA of Wiederman & Associates

Kathleen Johnson Dental Practice Consultant

Ken Rubin Ken Rubin & Company, Dental CPA's

#### www.dentalattorneys.com

#### Whether you own or plan to own a dental practice, this seminar is for you

This will be an in depth look at the many issues you face when selling or purchasing a dental practice, entering into a partnership buy-in or becoming an associate with an option to buy the dental practice in the future. Three of the leading experts in dental practice transitions will point out the many issues you will face when attempting to sell or acquire a dental practice. Areas of discussion will include: Evaluating books and records; analyzing the dental software and charts; lease issues which can destroy your investment; pitfalls in the purchase agreement; tax ramifications of a sale or purchase; continuing to practice dentistry after a sale; trade secret protection; restrictive covenants and covenants not to compete; financing issues; and many other topics.

	(Please	<b>DN FORM DENTAL TRADER</b> Print in Capital Letters)
C.E. Credit Course	Total Due: Mark Box	Name
Friday, October 21, 2011 9:00am - 4:00pm Marriott Hotel & Resort, 6161 W. Century Blvd., Los Angeles, CA 90045 Lunch Served	<ul> <li>\$119</li> <li>\$99 (Before 10/1)</li> <li>\$50 (non-dentist spouse)</li> </ul>	Address       City     State       Zip     Phone
Saturday, October 22, 2011 9:00am - 4:00pm Bella Mia Restaurant 58 S. First St., San Jose, CA 95113 Lunch Served	□ \$119 □ \$ 99 (Before 10/1) □ \$ 50 (non-dentist spouse)	FaxE-mailLicense No         Please fax registration to confidential: (800) 511-2138         Registration and Payments are also accepted on-line at http://www.dentalattorneys.com
Friday, December 2, 2011 9:00am - 4:00pm Marriot Hotel, 4240 La Jolla Village Dr., La Jolla, CA 92037 Lunch Served	<ul> <li>\$119</li> <li>\$ 99 (Before 11/8)</li> <li>\$ 50 (non-dentist spouse)</li> </ul>	Pay by Check or Credit Card Disa Disa Card # Card Holder Name Card Holder Address
Saturday, December 3, 2011 9:00am - 4:00pm Andrei's Conscious Cusine, 2607 Main St., Irvine, CA, 92614 <i>Lunch Served</i>	spouse)	CityStateZip Card Holder Signature Expiration Date3 Digit Security Code Make checks payable to: Wood & Delgado
	Total \$	Mail registration with check to: 20 Pacifica, Ste 320, Irvine, CA 92618 • 800-499-1474

#### OCTOBER 2011

**MODESTO** Multi-Anchored shopping center. 6 ops ~ 2,400 sq ft. 2010 Gross approximately \$816K. Call Loc Pham, Broker LCF Financial, Inc. DRE# 0181564. (714) 550-7494 or quickbiz4-e@yahoo.com.

**NEED ORAL SURGEON FOR YOUR OFFICE?** Experienced Oral Surgeon will perform all extractions, implants, bone grafts under General Anesthesia. 2137008170.

We are fast-paced rapidly expanding looking for an Orthodontists to join our dental team. 1 day a month. (209) 823-9218.

**Need bilingual** English/Spanish speaking dentist associate for South Gate, California. E-mail resume to southgatedentist@yahoo.com.

**Desirable Beach Community** Estab 37 years, 6 Op's, 4 Digital Xray, Pano, Newly Remodeled, Laser, 9 Computers, New and Upgraded Equipment, Ins/Cash/PPO, 75 NP/mo, Gross \$1.2M, Asking 850K. gethealthy528@yahoo.com 805 709 6117.

**Oral Surgery & Implants/Grafts** Retain in house, procedures. 12+ years of experiense. Bring own equipment. Flexible schedule. e-mail: fer\_caceres007@yahoo.com.

ENDO Microscope Seiler Revelation. Mint Cond. \$5000 OBO 909-981-6200.

HAWAII (MAUI): For Sale General dentistry practice. GR \$636K. Office has four ops in 1198 sq. ft. Pano, Laser, I.O. Camera, Fiber Optics, 2 1/2 days of hyg. Owner retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S.800-519-3458.

**Profile OS and GT files** New in boxes. Call for specific sizes available and price. 626-319-6318.

**Memory foam** ultraleather, massage systems. Are you relaxed yet? Superior Upholstery Company 888-548-7282 superiorupholstery.com.

**Curing Lights Sale** Optilux 401: \$100.00/obo Optilux 501: \$200.00/obo Spectrum 800: \$500.00/obo E-mail: dentassist2011@yahoo.com.

**PRACTICE FOR SALE WITH PATIENTS!** (More than two thousand active patients) 1100 sq ft. 4 OP. (3 equipped and one plumbed/unequipped) in a busy supermarket shopping center in San Bernardino. Low monthly rent. GREAT OPPORTUNITY! 909-991-7101.

**General dentist** with vast experience in ortho, over 15 years. Bilingual. Also willing to cover for vacations and sick days. Please call (626)575-7565.

**"Providing our customers** with the same personal touch and care that you share for your clients." You don't have to take a number with East West Bank's Practice Advantage Program. Your personalized Relationship Manager will be dedicated to assisting you and your business by sharing industry insights along with meeting your future financial needs. East West Bank at 888-818-8588 www.eastwestbank.com/pps.



Our firm placed a "Space for Lease" ad on the Dental Trader's website in November for the December edition (unnecessarily as it turned out) because we signed a lease with a new dentist/tenant who saw our ad online November 18th!! It was a great advertising decision.

Linda Schwartz-Wright Mitchell Silberberg & Knupp LLP Office Manager & Director of Operations/Facilities

**Cavitron Select SPS** with resevoir. Excellent condition Used only for Boards.8 inserts included. All for \$2000. Email Bonnietooth@aol.com.

**Orthodontist wanted** in busy general practice, has existing orthodontic patients, 5+ years experience preferred in San Gabriel Valley. vtchen@yahoo.com.

**Service and Sales** When Your Handpiece Fails. 24 hour turn around on most handpiece repairs. Find us online at www.pacifichandpiececenter.com to learn more.

Ortho Assistant needed in general/ortho office. PT Sat. Santa Paula (East Ventura). Good Compensation. Friendly staff. Fax 805-525-2288 or bestcaredental1@gmail.com.

**IMPLANT DENTIST** 7+ YRS EXP. ORAL SURGERY/CONS. SEDATION, WILL BRING ALL EQUIPMENT, \$1000/ IMPLANT. CALL DR.P (714)253-2374.

**Buying an E4D?** You can get \$20K off by buying my Cerec for \$5K. Call 916-337-1376.

**Denstply Midwest Comfort Control** Syringe system: \$500.00/obo E-mail: dentassist2011@yahoo.com.

**Orthodontist wanted** in busy general practice, has existing orthodontic patients, 5+ years experience required in San Gabriel Valley. vtchen@yahoo.com.

Submit your free ad or subscribe online at dentaltrader.com today!

**MIDMARK M7** SpeedClave sterilizer with manual. Perfect working condition, rarely used as a backup. \$900. Anna 818-701-6989.

**MODERN DENTAL OFFICE** Woodland Hills store front on Ventura Blvd. Four operatories with part time practice for sale. 818-591-0123 - 310-993-0053.

**No need to miss work** to attend continuing education courses. PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

## <u>Confused</u> by the changes in your PPO and HMO plans? <u>Frustrated</u> by your inability to do anything about the changes? <u>Baffled</u>

by what it all means to you, your patients and the success of your practice?



We are a not-for-profit organization devoted to solving the issues and concerns of PPO/HMO Dentists through education, and dialogue with dental plans, legislators and regulators.

Dental Trader readers receive FREE membership now. Sign up using Coupon Code: FREEDT2011 (limited term offer)



THERE IS POWER IN NUMBERS! Visit amcd.org and join today.

Buy it! Sell it!! Trade it!!!

**FOR SALE** Coltene Whaledent Ultrasonic Scaler System. New. Only used a few times. Call Angela 619-339-6114.

**IMPLANT DENTIST** 7+ YRS EXP. ORAL SURGERY/CONS. SEDATION, WILL BRING ALL EQUIPMENT, \$1000/ IMPLANT. CALL DR.P (714)253-2374.

**LASER** Hoya Con Bio Versawave LIKE NEW! Retiring Sacrifice for \$19,999.00! FREE Accesories! Make a TON \$\$\$\$ (310)441-0385.

**"I have been using US Dental Laboratory** for over 15 years. I am very pleased with the high standard of quality. His craftsmanship of anterior restorations is superior." Gary Moore DDS. Call US Dental Lab 310 320 7944.

**ROBERT TRACY, CPA** (dba Tax Help + Accounting Solutions), is a full service professional services firm located in Campbell. Our clients are located throughout northern California. We provide choice of entity advisory services and tax consulting, entity formation and dissolution expertise, financial services, payroll and bookkeeping services. Call us at (408) 460-6379 or visit us on the web at www.taxhelpCo.com.

**Dental Equipment Provider** We are constantly updating our affordable inventory! Call Today For a Great Deal! 510.903.8999 www.northbay-networks.com.

Peri-pro X-Ray Film Developer in good condition. \$250 Steve 310 403-3525.

\*\*\*\*\*DENTIST NEEDED\*\*\*\*\*\*!!! Bilingual with excellent communication skills. Work w/Orthodontist. Fun & Rewarding. Unique Opportunity. Multiple Locations. Email DavidRudolphDDS@aol.com Fax 818 718 1735.

**Experienced GP DENTIST ON CALL** available to fill in on short notice around Sacramento. Please email to ddsoncall@aol.com.

**OFFICE for SALE** at 440 W. Foothill, Rialto. 4 ops, lease \$1258/ month in busy Retail Center. CALL 714-860-3233. Asking \$50K. OBO.

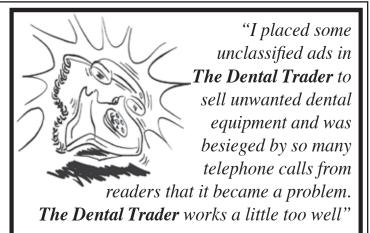
**UCLA General Practice** Resident looking to become an exemplary provider for a great team. Please email sdadvand@ucla.edu. Thank you.

VIDENT AGF OVEN Used once, payed \$1,795, will sell for \$450/obo. 619-644-2906. May pay for shipping.

**GREAT STARTER OFFICE** IN COLTON 4 SALE-EQUIPMENT INC,4 OP, LEASEHOLD, RENT \$1400, FOR SALE 50,000 CALL DR @562-261-4024.

**RESEDA OFFICE** owner moving. Leasehold improvements and equiptments. 5 + 1 BEAUTIFUL over 15 yrs dental location. Call (818) 836-2915.

An experienced treatment coordinator wanted for an office in Norwalk area with good pay and benifits. Call 562 681 3881 OR drnoor@drnoor.com.



Jeffrey Hempel, DDS

**Sunday Continuing education courses** approved by Dental Board Of California by PDS. For more information please call 1-866-4 CALL PDS or 1-866-422-5573.

**NORTH LA COUNTY PRACTICE** LANCASTER Collections \$665,000, 4 ops., 30 years goodwill, Digital x-rays, Seller leaving state, A lot of procedures referred out (growth potential), 661-943-2240, lanc.dental@yahoo.com.

**IMPLANT PLACEMENT FOR \$800.00** (Implant included, 3 minimum) Any office from Bakersfield to San Diego county, over 15 years of experience in implant dentistry, Cosmetic full mouth reconstruction, IV sedation Licensed and all on four procedure (Teeth in a day). I bring all of my own material. Fellow member of ICOI. www.drgolpa.net Cell: (702) 768-7840. Office: (702)641-7111 mikegolpa@gmail.com.

**Wanted Part/Full time** General Dentist in Salinas, five years experience and knowledge of Ortho preferred, E-mail resume to dreamdentalpractice@yahoo.com.

Nobel Biocare Osseoset 200 Implant hadpiece system. Used once. Complete w/implants. \$6000.00. Torque Wrench included. Call (619) 640-3400.

**STA/The wand for sale** Used 3 times. \$1500. 2 available. call (619) 640-3400.

North San Diego Dental Suite Landmark building fronting 78 freeway in Vista. 2500 sqft or split 1500/1000. Former Pedo/ Ortho/GP. Call Dr Jordan 760-438-0948.

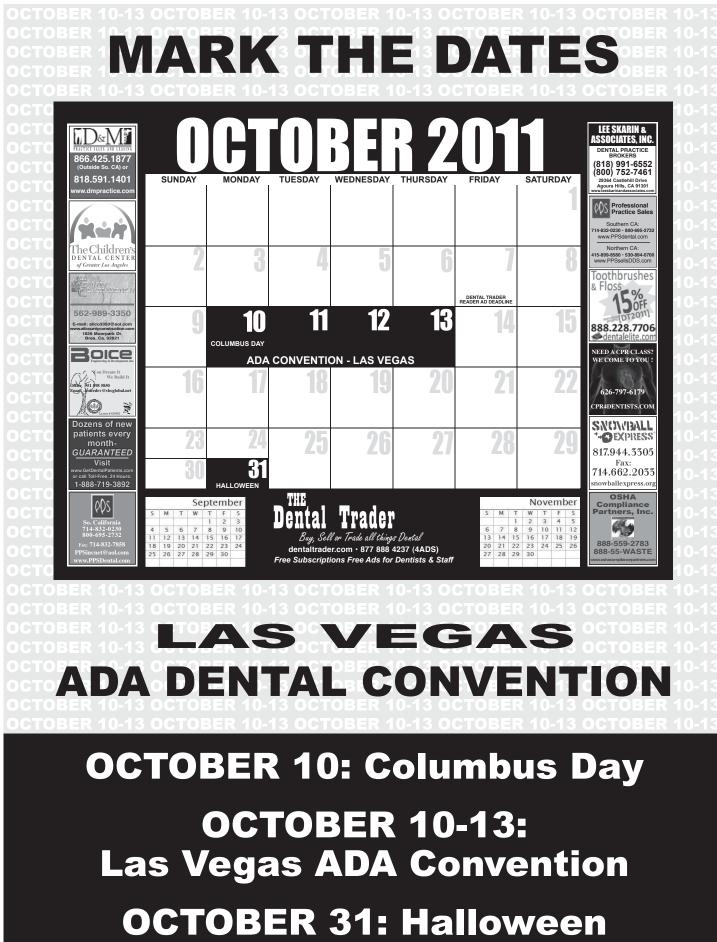
Seeking experienced Dental Office Administrative Assistant with excellent customer-service skills and knowledge of front office tasks. 3-4days/week. Email: yoursmiledentalcare@gmail.com.

**pc-1000 panorex for sale** Hardly used. Upgraded to i-Cat. \$2000 Obo. San Fernando Valley (818)518 7426 molarman111@hotmail.com.

For Sale 2 SS White Revelation dental chairs and 2 Ritter dental lights 559-625-5229 lorenmetz@aol.com.



OCTOBER 2011



**ZOOM system** Never used, complete with light and two kits. All parts and books, advertising materials, etc. \$600 Jim nsczolgist@aol.com.

**Modern office for sale** Cash machine 3 digital ops,cerec,intraoral 2011 projection \$400K. Asking \$275K for information contact Gardensdental@gmail.com.

**Barnstead Harvey Chemiclave Sterilizer** EC5500 120v In great working condition. Asking \$2,400.00 obo please email Drruben007@sbcglobal.net if interested.

**KODAK Digital Sensor** #1, Softdent, KDI, Logicon, Tissue Charting etc. Complete package. New/Unused with warranty + Full training. \$9000. 951-217-5027.

Adec central console Cabinet with Gendex 770 Intraoral X-Ray machine built in for \$4,500. call 714-390-8769.

**Panoramic Sirona** XG3 in excellent condition: \$23,500. Call: 714-390-8769.

**Dental Space Sharing** looking for a dental office in sunnyvale or cupertino for office sharing. Please contact 4087180989.

**Glendora** Dental Practice for Sale Great Starter Practice. Excellent cash flow, Low Overhead. 3 ops, ~900 sq. ft. Seller Retiring. Call Claire (714)683-6130 or ccappellini@yahoo.com.

**OFFICE SPACE TO SHARE** 4 ops with views in Marina del Rey, great opportunity! 310 577-5888.

**Opportunity for endodontist** or periodontist to start practice in high end South Carlsbad Bressi Ranch Medical Plaza. 760-583-9200 or braunsteindds@gmail.com.

**SUPPLIES FOR SALE** private sale. Pouches, masks, cotton tips, suctions, amalgam, etc. cheap. 1 Flowable 4 syringes \$20. Contact neimantran@yahoo.com.

**GE X-ray machine** 1970's. Pickup only. Sacramento. Best offer. Pictures available. e-mail: drvicari@sbcglobal.net.

Seeking experienced RDA with outgoing personality for general office in the east bay. 3-4days/week. email: yoursmiledentalcare.com.

"MY

FIRST

TIME

This is the first time I've used The Dental Trader Online Ad board. I was pleasantly surprised to have several contacts within the first week. So I am very happy with the results obtained by using The Dental Trader. Thanks again!

Dr. R.P., DDS

Dental Trader
BUILLIA BILLIAUUU Bay, Sell or Trade all things Dental
CHANGE OF ADDRESS FORM
Post Office Box 2631 • Capistrano Beach, CA • 92624 Fax 949 498 1198 • E-mail: tradestaff@cox.net Web: www.thedentaltrader.com
Old Address
Dentist's Name:
Address:
City/State/Zip:
New Address
Dentist's Name:
Calif. Dental License #:
Address:
City/State/Zip:
Phone: Fax:
E-mail:
Authorizing signature:
Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.
For faster filing, submit this form online at
www.thedentaltrader.com

i am looking for magnifying loupes softtouchdentist@gmail.com.

SCHICK digital x-ray sensor \$800, please contact 818-284-7401.

**Used Zila Pro-Select 3** Ultrasonic Scaler \$1500 Call if interested 949-307-8448.

"Accessibility I truly feel their sincerity in wanting to help my situation. Absolutely recommend then to others all the time!" Camille Adli, D.D.S., Long Beach, California-See our ad on Pg. 2.

**Dentists have made their decision** they choose The Dental Trader. In August our competitor (the Dental Shopper) published about 152 reader ads...2/3rds of them were from dental companies, not dentists. In the same month The Dental Trader published 1,222 reader ads, 767 were from dental offices like yours. The Dental Trader...more bargains, more pages, more ads from doctors. We thank you for making us #1.

**Copyright 2011 THE DENTAL TRADER.** All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.





WWW.SDPRACTICESALES.COM

www.PPSellsDDS.com

Name:

E-mail:\_\_\_\_\_

Charge Card Billing Address:

NO. CALIFORNIA		OCTOBER 2
<b>The Dental Trader</b> Bay, Sell or Trade all things Dental Post Office Box 2631, Capistrano Beach, CA 92624	<b>RM FOR DENTIST</b> Submit this form www.thedentaltrader.com	n online at: or Fax: 949-498-1198
<ul> <li>Reader Ad Rates:</li> <li>20 words of less-*FREE (\$1. per wor</li> <li>All Bold Type: Add \$10</li> <li>All Bold Type with Bold Border: Add</li> <li>Black Box with Bold White Lettering</li> </ul>	Advertiser's Name: Charge Card Billing Address: City/State/Zip: Phone: Fa E-mail:	Card# 3 Digit Security Code (on back of card Exp. Date X:
Ads accepted by fax until the the	Authorizing signature:	<b>BUSINESSES</b> ww.thedentaltrader.com,
Post Office Box 2631, Capistrano Beach, CA 92624 Type or print ad copy clearly:	(accepted w/charge card payme	
<ul><li>All Bold Type:</li><li>All Bold Type with Bold Border:</li></ul>	Idif.       □So. & No. Calif.         thereafter-65 words maximum)	PAYMENT MUST BE         SUBMITTED WITH THE A

Card#\_

Exp. Date\_

3 Digit Security Code (on back of card)

Total:

□ Total # of words (first 20 words \$20-add \$1. per word after first 20 words)\_\_\_\_\_

City:\_\_\_\_\_\_ State:\_\_\_\_\_ Zip:\_\_\_\_\_

Tel No.:\_\_\_\_\_ Fax No.: \_\_\_\_\_



## **Professional Practice Sales** Buying or Selling a Dental Practice?

#### **5999 PLEASANTON**

Adjacent to Hacienda Business Park. 2010 collected \$690,000+. Available Profits topped \$400,000. 3-ops with 2 no e plumbed. Digital radiography with computers in the Ops. Great visibility. This can be a \$1+ Million/ year practice with application.

#### 6002 SAN JOSE'S EVERGREEN VALLEY – FILIPINO PRACTICE

Near Highway 101 & East Capitol Expressway. Long established practice now housed in new building and suite. Busy Hygiene schedule. 2011 tracking \$825,000+. Very strong Profits.

#### 6006 STOCKTON

Beautiful office near West Hammer & Lower Sacramento. Busy retail location. Ideal for nearby Dentist or someone with a Business Plan. 4 Ops, digital radiography, computer charting. No goodwill. Full price \$99,000.

#### 6010 BERKELEY'S ALTA BATES MEDICAL VILLAGE

Great location, enjoys economic muscle flexed by its neighbor UC Berkeley, and adjacent to upscale neighborhoods. Collections averaged \$435,000/year latoryears. Extraordinary feature is elithersmp with another Dentist which generates \$10,000+ per month in additional revenue. Available Profits of \$200,000 with 7-weeks off in 2010. Profits totaled \$252,000 in 2009. 2011 experiencing spike in performance. Available Profits totaled \$86,500 for 3-months ended 3/31/11.

#### 6008 MENDOCINO COAST -FORT BRAGG

Nestled in desirable cultural haven creates attractive lifestyle. 4-days of Hygiene. 2010 collected \$695,000 on Owner's 3-day week. Computerized Ops and digital radiography.

#### 6011 SAN JOSE - WEST OF I-280

Long established practice of a aratoga Avenue. Has averaged \$ 100,00 per year in collections. 3-Ops with 4th available in 1,000 sq. ft. suite.

#### 6012 FREMONT

Well established as evidenced by 6+ days of Hygiene. Recall booked 6+ months. Collects just shy of \$900,000 per year. Total Available Profits in 2010 were \$360,000. 5-Ops.

#### 6013 LIVERMORE

3+ year old practice collected \$400,000 in 2010. 2011 tracking \$430,000. 4-Ops with digital radiography, computers and Dentrix software.

#### 6014 SAN FRANCISCO

Located in the "Heart" of the Mission at 21st & Mission Street. Owner does not speak Spanish. 2011 tracking \$425,000+ with \$185,000 in Available Profits on 3-day week. 3-Ops. Owner not able to devote full attention here. Thus, this is a great opportunity for Successor who will! Building has private garage for tenants.



Specialists in the Sale & Appraisal of Dental Practices Since 1966

For complete details on any of these practices, go to www.PPSsellsDDS.com

San Francisco: (415) 899-8580 Sacramento: (530) 894-0700 · Los Angeles: (714) 832-0230







## What is your patient's first impression? Chairs dated, damaged, or just plain ugly? We can fix that.



**DENTALEZ ADVANTAGE** 

Replacement Upholstery for Dental Chairs and Stools

With our help the cushions on your chair can be replaced in 30 minutes.

Ultraleather, Memory Foam, Massage System

Adec, Belmont, Marus and More

## Call Us! We Make it Simple



888-548-7282 www.superiorupholstery.com