

# THE Dental Trader

VOL. 4 NO. 10 • OCTOBER '07  
No. Calif. Edition

Ph: 877-888-4237 • Fax: 949-498-1198  
DentalTrader.com

*Buy, Sell or Trade all things Dental*

**FREE ADS FOR DENTISTS  
& STAFF!**

**FREE Training, Support & Updates**

## Why Pay More?

only **\$1,995** (reg. \$2,395)

- Comes w/ADA licensed 2008 CDT Codes
- New official 2008 ADA insurance claim form with NPI
- 'Healthy Smile' Magazine mailed automatically to show you appreciate your relationship with your patients
- Automatically telephone patients' home or cell phones to remind them of appointments
- Decrease No-Shows w/Dormant Patient Reactivation
- Automatic unattended eBackup for your peace of mind
- Electronic claims or plain paper
- Appointment scheduling, day sheets
- Pre-determination of benefits
- Show patient vs. insurance due on bills
- Treatment plans, routing slips, recall
- Walkout statements, patient e-mailing
- Password protection, embezzle-proof reports
- HMOs, PPOs, multiple fee schedules, Denti-Cal, TAR, Health Families, HCFA
- Patient statements, receivable reports
- Production/Collection, Practice Analysis, & Outstanding Claims reports
- Word Processing w/Mailmerge & Recall Postcards
- Integrates with Trojan Benefit Services, Managed Care and Online Eligibility
- Ability to process your patient's credit card payments, adjustments, reversals, etc. directly into EZ 2000

**Go Digital with EZ-Perio** (record probing depths, gingival margins, bleeding, furcation, suppuration) & **EZ-Imaging** (capture x-rays, intra-oral camera)

**WE ALSO SELL:** Complete Computer Systems & Networks • Digital X-ray Camera & Sensors • Digital Panoramic Camera • Intra-Oral Camera.

**#1 ADA Rated\*  
EZ to Learn**

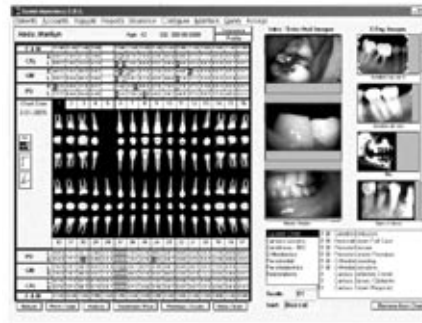
Since  
1985

**Version 2008 now available:** → Ability to store health history and electronic notes. → Eliminate charts completely! → **Go Paperless!**  
→ **New Prescription Writer:** Quickly create & track prescriptions.

\* based on ADA online survey of prac. mgmt. software with over 5000 users with cost under \$2,500.

See us @ADA Booth #6746

**E Z 2000** **VERSION 2008**  
**#1 RATED DENTAL SOFTWARE**



**Online demo • www.ez2000software.com • 800-273-5033**

# WOOD & DELGADO

*Attorneys At Law*

**The Authority in Dental Law**

## Business Transactions

Practice Purchase Agreements  
 Partnership Agreements  
 Shareholder Agreements  
 Associate Agreements  
 Associate Buy-ins  
 MSO's  
 Space Sharing/Group Solo  
 Corporate Formations/Dissolutions  
 Real Estate Acquisition/Sale  
 Partnership Dispute  
 Employee/Employment Handbooks

## Dental Board Defense

## Estate Planning

Wills  
 Trusts  
 Power of Attorney  
 Living Will  
 Asset Protection Planning



Patrick J. Wood, Attorney at Law



Jason P. Wood, Attorney at Law

**Patrick J. Wood,**  
 Attorney at Law

**Charles X. Delgado,**  
 Attorney at Law

**Jason P. Wood,**  
 Attorney at Law

*Offices in Irvine, San Francisco  
 & Temecula*

**Toll Free: 800-499-1474**

**FAX: 800-511-2138**

Visit our website at:  
[www.dentalattorneys.com](http://www.dentalattorneys.com)

***Look online for upcoming  
 CE courses in your area***



# Need state-of-the-art equipment but don't have state-of-the-art financing?

Banc of America Practice Solutions.™

At Banc of America Practice Solutions™, you can rely on our industry leadership. The expertise of our financial specialists and the convenience of a simple **Express Application** can help you secure equipment financing in as little as **three hours**.

## Get equipment financing now\*:

- Equipment loans from \$10,000 to \$200,000
- Simple interest, no fees, no prepayment penalty
- Financing for installation, training, supplies and equipment cost
- Flexible terms up to 10 years
- Payment plans designed specifically for your needs
- Advantages of the IRS section 179 tax allowance†

## Additional solutions to grow your practice:

- Practice Sales and Acquisitions
- New Practice Start-Ups
- Debt Consolidation\*\*
- Commercial Real Estate
- Office Improvements & Expansions

To learn more, call Practice Solutions at **1.800.919.9813** today.

(Monday–Friday, 8 a.m.–8 p.m. Eastern Time). Please mention Priority Code: 9G7G5.

[www.bankofamerica.com/practice\\_solutions](http://www.bankofamerica.com/practice_solutions)

\*All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply.

† For details regarding the IRS section 179 tax allowance, consult your tax advisor.

\*\*Banc of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account.

Bank of America and Banc of America Practice Solutions are trademarks of Bank of America Corporation. Banc of America Practice Solutions is a subsidiary of Bank of America Corporation.

© 2007 Bank of America Corporation

A subsidiary of

**Bank of America**



10.7

**DENTIST NEEDED** for incredible, state of the art, fast paced, high tech office in Valencia. Tremendous opportunity. Fax resumé: 661-222-7464.

**DENTAL OFFICE IN AUBURN** Doctor relocated. Best opportunity for new dental graduate/group. big, 4-operators, 2-xrays, patients, inventories: 68k. 805-637-3717.

**PLACE YOUR JOB ADS** on [www.thedentalpost.com](http://www.thedentalpost.com) and find great DAs, RDAs, Front office staff and Dentists.

**INTRAORAL FILM PROCESSOR** in good condition \$500. Please call 805-498-4400.

**DIGITAL PAN-CEPH** X-ray machine needed, must be compatible with dental software, call at 310-466-9571.

**JONATHAN L. ORTIZ IS YOUR FAMILY** & Commercial Health insurance specialist. Whether you need Health or Life Insurance. Let me help you choose the right coverage for you and your Staff or family. (866) 992-7070 Ca Lic #0E68363 [www.JLOinsurance.com](http://www.JLOinsurance.com).

**EQUIPMENT FOR SALE** 3 dental chairs-1 Adec & 2 Belmont; 5 Dr/asst chairs; All above recently upholstered. 1 x-ray chair, 2 x-ray machines, 3 delivery units; will sell all for \$3500.00. 619-255-7490.

**EQUIPMENT FOR SALE** 3 dental chairs-1 Adec & 2 Belmont; 5 Dr/asst chairs; All above recently upholstered. 1 x-ray chair, 2 x-ray machines, 3 delivery units; will sell all for \$3500.00. 619-255-7490.



Paul Maimone  
Broker/Owner

### FRESNO COUNTY

**FRESNO COUNTY #1** - (3) op G.P. Only private dentist in smaller town. 2006 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

### KERN COUNTY

**BAKERSEFIELD #18** - (5) op computerized G.P. (3) eqt'd/4th op has chair/x-ray, 5th is plumbed not eqt'd. Retail location. Excellent exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collections \$350K/yr. **PENDING**

**BAKERSEFIELD #19** - (5) op computerized G.P. in a Prof bldg. Denti-Cal/Cash/Ins/PPO. Gross Collections \$900-1,000K/yr. **NEW**

### LOS ANGELES COUNTY

**ANTELOPE VALLEY** - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week. **PENDING**

**BELLFLOWER** - (5) op computerized G.P. in a strip center w excellent exposure/visibility/signage (4) eqt'd ops, 5th is plumbed. (1) yr new Belmont eqt. Easy Dental s/w, intra oral camera, & Zoom light. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. **PRICE REDUCTION**

**GLENDORA** - (4) op computerized turnkey office in free standing bldg. Excellent exposure! Leaseholds & equipment. No charts. **PRICE REDUCTION**

**LAWDALE** - (6) op computerized G.P. (4) ops eqt'd. Located in a store front on a major blvd. w exposure/visibility and walk-ins. Cash/Ins/PPO/Denti-Cal. Gross collections - \$200K/yr p.t. Can do much more f.t. **NEW**

**LOS ANGELES** - (6) op computerized Pedit/Ortho office located in a prestigious, well know & located medical/dental bldg. Cash/Ins/PPO only. Pano/Seph eqt'd. Gross Collections approx. \$600K/yr on (4) Pedit/G.P. & (2) Ortho days/wk. Buyer need not be M.S./Pedit Certified. **NEW**

**POMONA** - (7) op G.P. & 1,500 sq. ft. free stand. bldg. Excellent exposure/visibility/signage. Gross Collect \$300K/yr. Cash/Ins/PPO and small amount of Denti-Cal. Seller retiring. **NEW**

**SAN GABRIEL VALLEY** - (4) op computerized G.P. & medical/dental bldg. for sale. G.P. is a one year old startup with mixed pt base. There is approx \$1,100/mos in Cap checks. Bldg. is 6,000+ sq ft & has (4) units.

**VALENCIA #1** - (3) op turnkey office with some pts. Equipt is newer. Office is pano equipped. Cash/Ins/PPO. Acc't Rev. (A/R's) included for buyer cash flow. **SOLD**

### MADERA COUNTY

**MADERA** - (8) op computerized G.P. (3) ops of new P&C Eqt. (2) add. Eqt'd ops & (3) add. plumbed ops. Central Nitrous, Digital x-rays, Dentrix s/w, zoom light, & intra oral. In a free stand bldg. Excellent exposure/visibility. Gross Collect - \$360K/yr on 3 days. Cash/Ins/PPO/HMO. **NEW**

### RIVERSIDE COUNTY

**SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

### ORANGE COUNTY

**IRVINE** - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not eqt'd. In a prof bldg. on a main Blvd. Digital x-rays. Decorator sharp. Cash/Ins/PPO. Gross Collect \$450-\$500K/yr on (4) days/wk. **PRICE REDUCTION**

### D&M SERVICES:

- Practice Sales & Appraisals
- Practice & Equipment Financing
- Expert Witness Court Testimony
- Pre-Death and Disability Planning
- Practice Search & Matching Services
- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing
- Pre-Sale Planning

**D&M** "The Personalized Service Dental Broker"™

P.O. Box #6681, WOODLAND HILLS, CA. 91365  
(866) 425-1877 Outside So. CA or (818) 591-1401

www.dmppractice.com

### SANTA BARBARA COUNTY

**SANTA BARBARA ORTHO PRACTICE & CONDO** - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Could be much busier. Seller stretched to thin with two other offices. Seller transition available.

**SANTA BARBARA** - (3) op G.P. located in a smaller prof. bldg. Recently remodeled. Collections for last (12) mos approx. \$350K on a (3-4) day week. Ave. (15-25) new patients/mos. Excellent new patient advertising campaign in place. Lower overhead office. Seller transition available. **PRICE REDUCTION**

### SAN BERNARDINO COUNTY

**INLAND EMPIRE** - (5) op computerized G.P. Located in a small prof. bldg. Gross Collect approx. \$300K/yr on 2-2 1/2 days/wk. Cash/Ins only. Seller referring out most specialties. Seller is retiring. **PENDING**

**ONTARIO** - (4) op computerized G.P. located in a major shopping center. (3) ops eqt'd with new eqt. 4th op plumbed not eqt'd. Excellent exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patient base. Excellent advertising campaign in place that is just kicking in. 2007 projected gross collections \$360K-\$380K. Seller to concentrate on other offices. Motivated. Priced to sell!! **NEW**

### SAN DIEGO COUNTY

**LA MESA #2** - Newly remodeled (3) op computerized G.P. (2) ops eqt'd. 3rd partially eqt'd. Strip Ctr. location with exposure and visibility. Collect \$150K-\$200K/yr p.t. Cash/Ins/PPO. **MAJOR PRICE REDUCTION.**

**POWAY** - (3) op computerized G.P. in a freestand bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. Includes an active phone # & yellow page ad. **REDUCED**

**SAN MARCOS #1** - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other.

### SAN LUIS OBISPO COUNTY

**ARROYO GRANDE** - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

### VENTURA COUNTY

**THOUSAND OAKS** - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Many referrals available from M.D.s/Rx. Cash/Ins/PPO. Annual Gross \$80-90K p.t. Low overhead/high net. Great starter or second office. **PENDING**

**MOORPARK** - (4) op computerized G.P. in smaller prof bldg. Intra oral camera & Casey Ed. System. Pt. base mostly Cash/Ins & PPO w a small amt. of Denti-Cal. Collects \$10K-\$15K/mos p.t. Moorpark is booming. **SOLD**

**OXNARD #2** - Pride of Ownership G.P. & Condo for sale. 1,209 sq ft condo & start-up pract. (3) op office; (2) ops fully eqt'd w new ADEC eqt, 3rd plumbed. Computerized, intra oral camera & sapphire light eqt'd. Initial launch completed. Office is ready for a Buyer to take over & build their ideal pract. **SOLD**

**OXNARD #4** - (4) op fully eqt'd turnkey office. In a store front on a main St. w exposure/visibility/signage. Sale includes all eqt, leaseholds, furniture and rights to office lease, no pt. charts. **NEW**

### TULARE COUNTY

**SMALLER TOWN TULARE CTY (NEAR VISALIA)** - (4) op computerized G.P. and free standing bldg. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Projected 2007 Gross Collect of \$525K+. Low overhead. 15-20 new pts/mos. Seller retiring, but will assist with buyer transition. **NEW**

### OTHERS

**DENTAL CONDOS FOR SALE** - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego, Vista,..AND NOW OCEANSIDE!

### UPCOMING PRACTICES FOR SALE

Altadena, Bakersfield, Carlsbad, Corona, Covina, Culver City, El Cajon, El Monte, Glendale, La Jolla, Los Angeles, Oceanside, Oxnard, Palmdale, Pasadena, San Fernando Valley, Santa Barbara, Santa Clarita, Thousand Oaks, Torrance, Van Nuys, Ventura Cty., Vista, West L.A. & Whittier.



# Financing With

# A Visible Difference

**One call will change the way you look at lending.  
Our Personable and Professional Staff will create  
the loan you want and secure your approval quickly.  
See the difference for yourself Doctor.**

Quick & Simple Phone-In Applications • Start-Ups  
Expansions • Working Capital • Construction • Consolidation  
Real Estate • Equipment Financing • Practice Acquisition  
Low Rates • Flexible Terms • No Hidden Fees  
12 Month Deferral • Step Payments • Up to 15 Year Financing

For Fast & Friendly Service Call

**800-550-9228**

**LCF Financial Services**

**www.lcffin.com**

— Seeing Is Believing —

10.7

**PRACTICE FOR SALE** in Anaheim-GP, 3op office. Warm & Caring Staff. Dexis x-ray and Caesy edu. Call 626-826-4624 or Email info@cinemadentalcare.com.

**OFFICE FOR LEASE/SALE** Busy Stater Bros location, Moreno Valley. Great Start-up office. 15+ yrs of goodwill. Call 951-520-5452.

**PRACTICE FOR SALE** Central Coast / Santa Maria, growing location. Best weather in CA. Ins. Cash Pt. base. No MediCal, No HMO. 3 fully equipped ops. Open only part time as 2nd office. Ave. Gross 300K. Asking 200K. Call 805-925-4051 or e-mail irondentist@yahoo.com.

**PRACTICE FOR SALE** San Diego (San Marcos) 5 ops+ 1 plumbed, private/PPO practice major street visibility & fastest growing city 06 Coll. 330K+ on 3 day schedule Asking 295K. A Must See Call 760-889-0825.

**1988 PC100 PANOREX X-RAY UNIT** in perfect working condition, cephalometric attachment available through manufacturer. Does not include Shipping/Handling. (310) 393-0195.

**MODESTO PRACTICE** rent \$725/MO. 2 dental chairs. Over \$80K in equip, lease improvement, supplies. since 1995. 916-613-8271. \$135,000.

**DIGITAL XRAYS** If anyone having problems with Camsight Corporation regarding digital sensors, contact us immediately to rectify your problem. 619-517-6245.

**DDS WITH ADVANCED TRAINING** in prosthetic and implant dentistry and proficient in all aspects of general dentistry is seeking an associateship with future buy out. Please contact at dmdpractice@hotmail.com.

**ZOOM 2 WHITENING SYSTEM** ONLY USED 2 TIMES. ALL ACCESSORIES INCLUDED. \$950 OBO. MAKE AN OFFER. GLENDORA AREA (626) 914-3068.

**MDT HARVEY** Chemi Clave in good condition \$500. Please call 805-498-4400.

**DENTAL ASSISTANT** with x-ray license needed for Montebello office. Experience preferred. Bilingual. ENGLISH/SPANISH. Call or fax resumé 818-500-7446.

**LONG BEACH DENTAL PRACTICE** FOR SALE- GENERAL PRACTICE, EXCELLENT LOCATION. LEAVE MESSAGE - 951-640-8068. NO BROKERS.

**SPACE TO SHARE** Endodontist has 2 plumbed Op's for sub-lease to Perio or OS in Aliso Viejo (949) 600-7575.

**NEW SUNOPTIC FIBER OPTIC** Aspirator kit (formally CUDA Fiberoptics). \$500 Tax deductible, comes w/ tax ID 760-855-1220 or danlz1@verizon.net.

**ORTHODONTIST NEEDED** for private office in Yorba Linda, once a month to start. Call 714-914-8123 or e-mail mpdmd2004@yahoo.com.

# PROMPT, EXPERIENCED AND PERSONALIZED SERVICE - GUARANTEED

## Flat Rate Legal Services

### Experienced and Knowledgeable:

USC, J.D., 1984  
Dartmouth College A.B., 1981  
Admitted US Tax Court, 1989  
CA Broker License, 1998

### Free Services at Website:

Practice Appraisals  
Practice Sale Marketing Tips  
Tax Comparison of C vs S corporations

**All Inclusive Packages:** EVERYTHING included in price:  
legal consultation, fax filing, and all fees/expenses/costs.



**Robert W. Olson, Jr.**  
a Professional Corporation  
Business, Corporate & Real Estate Law

**805.963.1120**

**www.transdental.com**

RWO@transdental.com  
831 State Street, Santa Barbara, CA 93101

"Only four days before signing my practice purchase and lease documents, I called Mr. Olson for help. His quick response and practical advice protected my interests and saved me money in ways I never even considered."

**Larry Cao, DDS, Orangevale, CA**

"Mr. Olson's help with my incorporation and three practice purchases has been prompt, thorough, knowledgeable, and ethical. I highly recommend his services."

**Warren Gerosa, DDS, Los Angeles, CA**

"I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!"

**Ruth Shifman, DDS, Thousand Oaks, CA**

**"Assisting Dental Practice Buyers & Sellers Since 1992"**

**ORTHODONTIST WANTED** for private San Jose office, please call (818) 203-4272.

**PRIME LOS FELIZ OFFICE SUITE FOR SPECIALISTS** Great location in exclusive Los Feliz neighborhood. Existing tenants in new, upscale building include 2 general dentists and an orthodontist. 1,200 sf street-level suite guarantees great visibility. \$3,600 + triple net. (310) 377-6871.

**VALENCIA OFFICE** Beautiful 1285 sq. foot Valencia office has 3 rooms of Adec equipment, Kavo electric handpieces, intraoral cameras, 2 x-rays, Planmeca 2002 CC Proline panorex, Denoptix. Can be expanded to 4 tx rooms. Great below market lease. Thousands of new homes being built within 5 miles. We are moving to a larger office! Lease holds and equipment only. 661-257-5858.

**GENERAL DENTIST NEEDED** F/T Join a fast paced, fun and lively office. 2+ years experience. Modesto. Call 209-968-7735.

**JONATHAN L ORTIZ** is your family & Commercial Health insurance specialist. Whether you need Health or Life Insurance. Let me help you choose the right coverage for you and your Staff or family. (866) 992-7070 Ca Lic #0E68363 [www.JLOinsurance.com](http://www.JLOinsurance.com).

**PROMOTE YOUR STATE-OF-THE-ART** Dental Practice with State-Of-The-Art Graphics. Commericals, Informercials, Website Intros & More. DMDLabs...patient grabbing motion imagery you can afford. <http://www.dmdlabs.com/mediaprojects.html>.



## Puche Dental Laboratory

*Serving Dentists with Excellence Since 1969*

### Lucitone FRS Partial

*A functional and aesthetic upgrade with fewer treatment steps.*

- Monomer and metal free.
- Better impact and stain resistance.
- Injected with nylon Material for a accuracy.
- Can be combined with Vitallium framework.

**\$175.00**  
Per arch w/  
Kenson teeth.



### Talon Nightguards

*Comfortable...retentive...Clasp Free*

- Thermoplastic Material.
- Chair Time Reduction.
- Ease of insertion and removal.

**\$84.50**  
Per arch

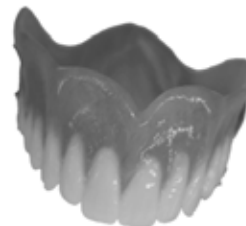


### Premier Full Dentures

*Truly lifelike dentures*

- Custom-made dentures to fit your patients' individual needs.
- Dentures that provide accuracy, comfort and confidence.

**\$159.00**  
Per arch w/  
Kenson teeth.



### Vitallium/Valplast Partial

*Combine strength, stability and aesthetics*

- Eliminates costly preparatory work.
- Made using a high degree of craftsmanship.
- Custom-made to look fit, function and look like natural teeth.

**\$249.00**  
Per arch w/  
Kenson teeth.



## Puche Dental Laboratory

For more info or case pick-up

**877-997-8243**

[www.puchedentallab.com](http://www.puchedentallab.com)



# San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

## PRACTICES FOR SALE —October, 2007

**Attention SELLERS:** We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

**SAN DIEGO-LA MESA** – Two Doctors are retiring from this well-established **GENERAL** Practice. One of the Doctors offers sedation and oral surgery. The office is near freeway I-8 and has excellent parking. This beautiful facility is comprised of 12 equipped Ops in 3600 sq.ft. Patients from union contract, PPO, Private.

**SAN DIEGO-LEMON GROVE** – 3 Ops. (+ 1 plumbed) in 1200 sq. ft. for this **GENERAL** Practice established in 1996. Approx. 50% Ins/PPO, 30% Cap, 20% Denti-Cal. 2006 collections of 306K. **SOLD!**

**SAN DIEGO-LEMON GROVE**– Long-established **GENERAL** Practice situated in free standing building along main street. Approx 1800 sq. ft. and contains 6 Ops. 2006 collections of 223K. Retiring owner asking ONLY 150K for quick sale!

**SAN DIEGO-CARLSBAD** – Satellite Practice of 2 1/2 yrs. Projecting Collections of over 300K on 2 days/wk. All Tenant Improvements completed for 6 Ops. in 1500 sq. ft. 5 Ops equipped. Situated in retail center at intersection of 2 Major Freeways.

**SAN DIEGO-VISTA** – Excellent Opportunity to acquire 18 year young FFS and Insurance **GENERAL** Practice, situated in bustling residential/retail area. Located in retail center just off freeway 78 exit. 4 fully-equipped Ops in 1300 sq.ft. Pan, IO Camera, Dentrrix. Offered for 450K. **SOLD!**

**SAN DIEGO-HILLCREST**– 3 fully-equipped ADEC Ops (including new ADEC Sterilization Suite!) In this established FFS practice, situated in Prof Bldg. New carpet, paint, upgrades in 1350 sq. ft. Asking only 295K!! **ACCEPTED OFFER**

**SAN DIEGO-LA MESA** -- Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq. ft. Offered for 580K.

**UPCOMING PRACTICES:** San Marcos, Poway, San Carlos

---

for updates, please visit us at  
**WWW.SDPRACTICESALES.COM**

SAN DIEGO PRACTICE SALES can also assist you with **PRACTICE APPRAISALS**, **BUY-IN BUY-OUT TRANSACTIONS** and **LEASE NEGOTIATIONS**.

**For More Information Call:**

**Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.**  
(voice mail)  
**SERVICE -- INTEGRITY**



**PRACTICE FOR SALE** E-487 ROSEVILLE - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rcpts in \$300k range. \$195k. Timothy G. Giroux, DDS/Broker 800.641.4179.

**REDDING** For Sale - G.P. Office is 1,950 sq ft 5 ops, Eagle soft, 5 hygiene days. 2006 Gross Receipts 593K, adjusted net income \$241K. Owner doctor to retire. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**"DENTAL SCHEDULING FOR THE SOLO PRACTITIONER"** informational pamphlet - Learn how to schedule efficiently to maximize production, control overhead, and treat patients when you want to see them. Send \$40 to: Dental Practice Publishers, PO Box 2772, Laguna Hills, CA 92653.

**ASSOCIATE DENTIST NEEDED** For private practice in Thousand Oaks, C.A., one day/wk may lead to more. Please call 805-498-4400 or send resumé to 805-498-3510/ Hillcrestdental@gmail.com.

**BUY 1 AT \$699** get the second one for \$299: Jet-lite 5000 by J.Morita call DAVIS DENTAL at 800-842-4203.

**GENERAL DENTIST NEEDED** P/T IN FONTANA GP OFFICE. PLEASE FAX RESUME: (909) 428-5757 or CALL (909) 428-5111.

**DENTIST NEEDED**, immediate opening FT/PT, minimum three years of experience, fee for service private practice near LAX, excellent salary and commission, pleasant work environment, fax resumé to 310-327-3187.

**PRACTICE FOR SALE** F-542 HUMBOLDT COUNTY - GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. SELLER HIGHLY MOTIVATED! Timothy G. Giroux, DDS/Broker 800.641.4179.

**LEGAL TIP** Sellers: Does your lease allow you to assign the option term? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**COLLECTION PROBLEMS???** Get the "Results" you deserve, at a price you can "Afford"! 25% Flat Rate fee. No Collection/No Charge. SHERMAN CREDITOR SERVICES 626-222-1516.

**WE RECOMMEND YOU** (DentalWorkers.com) all the time to other offices who are hiring! Crystal OM in Auburn, WA.

**SFV/TARZANA** for rent 1-3 days a week beautiful 1700 sq. ft. dental office for specialty practice only. Ideal for Ortho. Great opportunity at a great Ventura Blvd. location. Call Gustavo 818-343-3790.

**PUCHE DENTAL LABORATORY** is dedicated to providing high quality fixed and removable restorations. Same day delivery service available (selected areas). Call us for more details 877-997-8243.

**MONTEREY** seeks associate future partnership general/specialist dentist. Fax 831-332-677 Ph 831-393-2633.

*Attention Frustrated Dentists...*

**"Brand New Patient Attraction Strategy Gets You 23-35 New Dental Patients Every Month Without Doing Any Work At All-100% Guaranteed!"**

**Just Released!** Ready to eliminate everything you hate about attracting new patients? **Want to generate Cosmetic, General, and all types of New Dental Patients without doing any work at all!?** Get the New FREE Report at the website below and see how hundreds of Doctors have eliminated 99% of the costs & work associated with getting new patients: [www.AttractDentalPatients.com](http://www.AttractDentalPatients.com)  
Or Call Toll-Free, 24 Hours: 1-888-719-3892

**ENDODONTIST** ORAL Surgery specialist needed in SACRAMENTO area. 916-716-6852.

**SANTA BARBARA** REDUCED PRICE! (3) op computerized G.P. for sale. Prof. Bldg location. Cash/Ins/PPO. Gross Collections ~ \$350K/yr. D&M Practice Sales 818.591.1401.

**FRESNO** Dentist with 3 licensed Saturday Dental Assisting Schools seeks Fresno office to rent or partner for new location. We do all the setup/licensing & meticulously use your office on Saturday only! (209) 527-0101.

**MAUI CONDO FOR RENT** Kihei-Wailea, 1 bedroom, 2 bath, ocean view, pool, tennis, just professionally redecorated, 30 sec. walk to sands of Kamaole II beach, \$150/nt., ask for Dr. Tel. 800-227-7116.

**BRAND NEW DENTAL PATIENT** Attraction Strategy Gets You 23-35 new Patients Every Month Without Any Work, 100% Guaranteed! [www.AttractDentalPatients.com](http://www.AttractDentalPatients.com).

**BEFORE YOU PLACE AN AD** please check The Dental Trader's ONLINE AD BOARD at [dentaltrader.com](http://dentaltrader.com). Many times you can locate what you need by simply using the AD BOARD'S search engine. No waiting!

**DON'T OVERPAY BROKER FEES** we provide professional service for less - Call ProMed Financial 888-277-6633 30 years experience as Practice Broker.

**DENTAL PRACTICE FOR SALE** Culver City - Long established private practice. Over 40 years of goodwill. Low rent, low overhead. Priced for immediate sale. Contact Practice Sales & Appraisals at (818) 999-9595.

**CEREC 2005** LEASE TAKE-OVER. CUSTOMIZED PACKAGE WITH ALL NECESSARY SUPPLIES. CONTACT MARIANNA AT (310) 666-1524.

**CONSIDERING DENTAL SOFTWARE?** Did you know that the ADA is "cracking down" on unlicensed software companies who feature built-in ADA procedure codes and insurance claim forms? Don't take a chance on unlicensed FLY-BY-NIGHTS! Get the EZ 2000 #1 Rated Dental Software by the ADA. Only \$1,995. Call 800-273-5033.



# PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards You Can Trust - Proven Results You Can Count On*

**ANAHEIM**-3 ops with 1st floor exposure; modern facility; established over 10 years; revenues exceed \$450k annually on part-time schedule; call now before its too late.

**BURBANK #1**-Here's your chance to for a startup! Complete turnkey practice opportunity with lease-holds and equipment; sign low cost lease; inexpensive purchase and you own a practice!

**BURBANK #2**-Professional building. 4 ops. Revenues over \$45k/month. Clean office. Conservative treatment planner.

**CHINO**-Free standing building with excellent visibility, sign and walk-ins. Seller Retiring. Seller working part-time. 5 ops with 3 rooms fully equipped.

**CULVER CITY**-Long established private practice. Over 40 years of goodwill. Low rent, low overhead. Priced for immediate sale.

**EL MONTE**-5 fully equipped ops. Revenues exceed \$700k. Shopping center location. Income increasing each year. Over 40 walkins per month. Too many patients!

**GLENDALE #1**-Private practice in shared facility with 50 years of goodwill; 30K/per month, 3 ops.No DentiCal or Capitation; Can be merged into existing practice or operated as is.

**GLENDALE #2**-Everything you've ever wanted in a practice! Dental spa look. Like-new equipment. Views. Room to expand. Transition.

**HAWTHORNE**-Mature practice with excellent visibility. Modern equipment. 3 ops with room for expansion. On major boulevard. Mostly private practice.

**HOLLYWOOD**-Long established private practice. 3+ ops. Seller transition available. Ideal for starter or merger opportunity. Low cost; Low Overhead.

**KERN COUNTY**-Free standing building with sign. Busy practice with many walkins. Gross revenues exceed \$500k annually. Low overhead.

**LANCASTER**-Long established private only practice with 40+ years of goodwill. Seller retiring. 3 ops. Ideal for starter practice or merger. Transition available.

**LOS ANGELES**-Store-front office with sign exposure on 2nd floor of shopping center. 3 ops like new. Seller working limited sched. Very low expenses.

**LOS ANGELES (East)**-Walkin traffic; Hispanic Area; Ample Parking. Next to High School. Large Sign. Free Standing Building. Multi-Specialty Opportunity.

**NORTH HOLLYWOOD**-Busy shopping center on Lankershim Blvd. 1st floor location. 2 ops equipped; plumbed for 4 ops. Very active center. Priced under \$260k.

**POMONA**-Busy 1st floor practice. Established over 30 years. Walkins & referrals only. Low overhead. Revenues of over \$50k/month. Transition available.

**RESEDA**-First floor location; sign exposure; 4 modern ops, excellent turn key opportunity. Low overhead. Sale price below \$200k.

**SAN FERNANDO VALLEY**-Strip center with sign exposure. Well equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal starter.

**SAN JOSE**-Walk-ins. Visibility. Very busy practice. 70+ new patients/mo. Annual gross exceeds \$1 mill. Absentee owner. Must be serious buyer.

**VENTURA COUNTY**-This one has it all! State of the art equipment; excellent layout; clean; 1st floor location. Revenues exceed \$350K on part-time sched. Must see!

**WHITTIER**-Ideal starter practice or merger opportunity. Over 40 years of goodwill! Owner retiring. 3 Ops. Most specialty procedures referred out. Private patients only.

• **Serving You Since 1971**

• **Full Appraisal Services**

• **Court Appointed Experts**

• **All Transactions Confidential**

• **Financing Arranged**

• **All Contracts Prepared**

• **Complete or Partial Buyouts & Mergers**

## Serving You:

LOU BERMUDEZ • FREDERIC SHERMAN, D.D.S. • AMY BARBUSCIA

Contact Us At:

(818) 999-9595 • Fax: (818) 999-9615 • Email: PracticeBrokers@aol.com

**LCF OFFERS 100% DENTAL PRACTICE** financing with terms up to 30 years on practice and real estate loans. See display on Pg 5 or call 800-550-9228.

**BUILD YOUR DREAM DENTAL OFFICE** in a Brand New Shopping Center in one of the Fastest Growing Cities in Nation, Fontana. 1980 sf available. No dentist in the surrounding area with high demand for a dentist. \$2.00NNN beechshoppingcenter@hotmail.com.

**"WITH MR. WOOD BY MY SIDE** I felt very confident about my practice acquisition in San Jose." J.J. Choi, D.D.S., San Jose, California. Call Wood and Delgado toll free: 800-499-1474.

**BOTOX CAN ELIMINATE** jaw ache instantly. Learn more, visit [www.dentox.com](http://www.dentox.com).

**METRO SACRAMENTO'S PREMIER COSMETIC PRACTICE** "Once-in-a-career" opportunity to acquire high-end cosmetically-themed practice. Beautiful facility, great staff. Average revenues of \$1.6+ Million/year last 3-years. Seller can work-back. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com). View under CURRENT LISTINGS.

**ATTN. SKIERS** SCAGD Ski & Learn Seminar, Feb. 9-16, 2008. Great Savings, Outstanding Acclaimed Annual Event for the Past 25 Years. 16 CE Units. Info Call SCAGD 310-471-4916.

**SANTA ROSA, CA** Dentist looking to share/sublease space and equipment 2 days per week in existing office. (415) 307-0493.

**GENDEX ACUCAM CONCEPT** 4, (2) AT-2000 Developers, (2) Insta-velopers, Seimens heliodent X-ray machine, SS White Chair, Proma Unit, call 714 846-1354.

**FREE PARKING STORAGE** for your RV, boat, airplane by Fwy15 halfway to Las Vegas Los Angeles next to Discovery Water Park 919-641-3424.

**ENCINO PRIVATE OFFICE** seeks general dentist to join or possible buyout. Beautiful very comfortable office. Contact [rchalian@aol.com](mailto:rchalian@aol.com).

**OFFICE MANAGER/FRONT STAFF NEEDED** For a specialty office in Covina. Marketing experience preferred. Fax 909-393-0164 or email [dentbrat@yahoo.com](mailto:dentbrat@yahoo.com).

**DENTAL OFFICE** complete, nice, equipment and materials for sale; doc retiring. 3 operatories worth. Inventory list, Practice Tomorrow! 530-990-1733.

**PRACTICE FOR SALE** LV-564 LAS VEGAS - Great potential in this unique GP in well maintained, spacious converted home on large lot. Approx 4400 sf w/9 ops. 1800 sf of storage in separate garaged building onsite. Offered at \$450k. Timothy G. Giroux, DDS/Broker 800.641.4179.

*"Matsco was interested in building a relationship — not just getting the business."*

- David Davoodpour, DDS  
Los Angeles, CA



m a t s c o ®

## Financing for your practice. And so much more.

- Up to 100% financing with preferred rates for ADA members
- Terms to fit your budget
- Free business planning tools
- More than 20 years of experience in the dental industry

Our practice financing experts will help you achieve your goals.  
**Call today.**

**Wendee Bren**  
888.874.1590

[www.matsco.com](http://www.matsco.com)

All practice financing is subject to credit approval.  
ADA Member Advantage™ is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, a for profit subsidiary of the American Dental Association.  
© 2006 Matsco. All rights reserved. Matsco is a registered trademark of Greater Bay Bank N.A.

**ADA** MEMBER ADVANTAGE™

# Handpiece Trading Post

## Free Halloween Treat!!!

### Handpiece Repair

#### High Speed



Kavo.....	\$99
Midwest.....	\$79
NSK.....	\$79
Star.....	\$79
Other Brands..	\$79

Low Speed Overhaul.....\$129

Titan S Scaler Overhaul ..\$99

Professional technicians

1 day speedy repair!

Call for free pick-up!



"We welcome trade-ins on equipment and supplies!  
Since 1980 family owned and operated!"



**Star Titan Motor  
+ Nose \$399!!!**

### Big Equipment!!



Adec Priority Chair with  
delivery and light \$4999  
Adec Cascade delivery  
Packages from \$7999!!  
Belmont, Royal and P/C  
Packages available from  
\$2999!!

Valuable Coupon\*\*\*\*\*Valuable Coupon

**1 FREE HANDPIECE REPAIR**

(\$79.00 VALUE)

(Limit 1 per office or customer)

Valuable Coupon\*\*\*\*\*Valuable Coupon

### Supply Specials

SS White Burs, 100 ea,(all sizes).....	\$99
"Cavitron" Inserts. 30/25K, TFI slim, etc...	\$79
Assorted Endo Files, 25 and up.....	\$3.99 ea.
"Wand" handpiece/needles,100/box.....	\$69
1 Step Teflon Lube, 4oz.....	\$39
Mar-a-Mint Prophy Jet Powder,1lb.....	14.95
Demtetrion Halogen Bulbs.....	\$25
Autoclave bags, 7"x12", 200 ea.....	\$14
Metal Cutting Burs, 1931,1958,2057.....	\$3.95

### Rebuilt/new Handpiece Specials!

Titan II, 20 K +Nose or MAD, reb.....	\$399
Kavo 647, 635 and 640 reb.....	\$499
Tradition, power lever, reb.....	\$225
NSK, Hi Speed F/O, P/B/, New.....	\$499
NSK, 45 Surgical, New.....	\$499
Star 430 SWL, no-lube, reb.....	\$369
Lares, F/O, P/b reb. 6 mo. war.....	\$275
Quiet Air, rebuilt, 6 mo. war.....	\$149
Shorty,reb,w/ nosecone or sheath/head...\$499	
Titan S or SW scaler w/tip, reb.....	\$299
Kavo 2307L or 2320L with contra head...\$799	
Tru-Torq, reb. 1 or 2 speed, w/sheath.....\$299	
Titan generic latch heads, new.....	\$69
Shorty generic latch heads,new.....	\$69
Kavo 20 sheath and 68LDN, reb.....	\$399
Synea TA 98 I, rebuilt.....	\$479
Adec 898.....	\$339
Condensair with 2 tips.....	\$299
Kerr M4, Canal Finder and Bien Air and Lots more.....Call for pricing	

### Starting or selling an Office?

Let us know when and we can help you save thousands!

We also buy whole offices and equipment, etc.

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets," sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, and other lab stuff.

Equipment Parts are available!

Obscure and hard to find! Call Us!

## Handpiece Trading Post

18627 Brookhurst St. #351  
Fountain Valley, CA 92708

We like trade-ins! Visit us at:  
[www.handpiacetradepost.com](http://www.handpiacetradepost.com)

**800-445-6719**

**DDS NEEDED** 2 days/week in San Mateo and San Francisco private offices to help with Hyg. and operative. 415-713-0252.

**HUNTINGTON PARK PRACTICE FOR SALE** ground floor W/PARKING, 4 ops NEWLY RENOVATED, asking for construction cost only \$130k. Call (310) 488-9865 to view the practice.

**HAWAII VACATION** Beautiful 2 Bd/2 Ba condo, Ocean view across from beach. Use of Jeep Grnd Cherokee. \$150/Night (805) 654-1700.

**DENTSIT NEEDED** Monterey Park area, Mandarin speaking a must, good communication/hand skill, new grad ok. please call 626-822-8800 for Kevin.

**WALTER CANO FROM DAVIS DENTAL** with 14 years of experience in dental supplies is ready to assist you with all your needs. You will get a 5% discount with your first order, call 800-842-4203 X 104.

**SPACE AVAILABLE** Beverly Hills golden triangle has space 2 days a week. 310-271-1140.

**PAN/CEPH MACHINE WANTED** Newer machine preferred. Must work with ScanX. Located in Corona 92880. (626) 826-2435. Ask for Art.

**CUSTOM MADE STOOLS** built to order. Choose cushion shape, foam density, lift height, base and vinyl color. SUPERIOR UPHOLSTERY COMPANY 407-841-2313.

**GENERAL DENTIST AVAILABLE** for third molar surgery in your office (Greater Bay area) under local. Fifteen years of experience. palatinedds@msn.com.

**A LARGE DENTAL GROUP** is looking for retired dentists to be account executives. Call 800-768-4879 or fax resumé to 310-634-1862.

**WANT TO CHANGE YOUR MAILING ADDRESS?** We will send your Dental Trader to the address of your choice. Simply complete the **SUBSCRIBE-CHANGE ADDRESS** form online at dentaltrader.com. Your dental license # is required. Your address will go directly into the data base however, we absolutely guarantee this information will never be shared or sold. All Dental Trader forms and databases are 100% secure.

**PANOREX CMT PLUS** Pano & Tomo X-Ray Machine. Paid \$60k must sell 1/2 Price, for Implants, TMJ, & Panoramic (916) 984-4678.

**IMPLANTS, MOLAR-RCT** ORAL SURGERY - Don't refer them out! I do these cases at your office. My own equipment. 310-601-7950.

**PARNERSHIP** Experienced DDS looking for partnership, or purchase of an office in the bay area. zarnint@yahoo.com.

**DIGNODENT FOR SALE** Hardly ever used, Make an Offer 415-713-0252.

**FULL SERVICE DENTAL LAB** to fit all you laboratory needs. For more information call us at 877-997-8243. www.puchedentallab.com.

**FFS PRACTICE IN NEWPORT BEACH** WITH 30+ YRS OF GOODWILL. GREAT POTENTIAL WITH RIGHT DOCTOR. E-MAIL MOLARFIXER@YAHOO.COM.

**SHARE OFFICE SPACE** IN MARINA DEL REY - 4 ops, great views, 1600 ft 2, growing population. Come and see! 310-577-5888.

**LEGAL TIP** Buyers: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**"WE FOUND A HIGHER QUALITY** candidate on DentalWorkers.com and hired someone really great shortly after posting the ad! Lilly S. Office Manager; Columbia MD.

**ASSOCIATE DENTIST IS NEEDED** in El Cajon and Alpine office. Call 619-206-3169 or send your resumé to 619-441-2554.

**RDA/DA NEEDED** excellent working enviroment in Rancho Cucamonga. Join our team. Ask for Cynthia @909-989-5598 Fax Resumés 909-989-7229.

**PRACTICE WANTED** Experienced, quality oriented GP will buy practice from retiring dentist. Associateship leading to purchased OK Please e-mail: dentalpractice2007@hotmail.com.

**SELLER** SAVE MONEY ON COMMISSIONS Why give your profits away to Brokers? Contact ProMed Financial 888-277-6633 for confidential consultation/valuation.

**RARE OPPORTUNITY** FOR DENTAL SPECIALISTS! OFFICE SPACE AVAILABLE FOR LEASE IN SOUTH ORANGE COUNTY PLAZA HOUSING 5 GENERAL DENTISTS. 949.587.2800.

**ACUCAM WITH COLOR PRINTER** and monitor, plus Socrates interactive pt. education, and 4 boxes film print. \$500 obo. 415-332-1414 Cara.

**PALOS VERDES** Associate buy in/out, Quality FFS GP practice. Owner can mentor business, occlusion, periodontics, implants. Up to date facilities, long term lease. Fax inquiries: 310-544-1246.

**BAKERSFIELD** Move your new or existing practice to this brand new, art deco, free standing dental building in highly sought after NW Bakersfield area. 3500 sq. ft. Plumbed for 8. For lease with or without equip. Ideal & efficient design for dental or dental spa. Call Brian (661) 809-2969.

**EASTERN SIERRA** Practice w/ building on busy corner, over \$400K annual 3 day week, 25/30 NP monthly, major ins, FFS, 3 ops, 4th plumbed, Digital, Intraoral Camera, Computerized, Laser, Sterile Water, recently remodeled. For details call Cell: (775) 482-4866.

# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS



## “DENTAL PRACTICE BROKERAGE”

### Making your transition a reality.

Practice Sales



Contract Services



Purchase Financing



Associateships



Partnerships



Mergers

**TURLOCK:** For Sale - General dentistry practice. 2006 Gross receipts \$530,409. Located with in walking distance from newly renovated downtown. 5 operatories in 1,512 sq ft, intra-oral camera, endo rotary, easy dental software. Practice has been in its present location for the past 9 years. Owner may be willing to sell building also. Owner relocating.

**REDDING:** For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2006 Gross Receipts 593K, with adjusted net income of \$241K. Owner doctor to retire.

**DINUBA:** - For Sale - General Dentistry Practice. Fully equipped office space. This 1,400 sq. ft. 3 operatory office has been in its present location for 40 years. 2005 receipts \$275K. Intraoral camera, Pano, and Softrix software. Owner is retiring.

**YREKA:** For Sale - General Dentistry Practice and building: This is a great opportunity to own the real estate and dental practice at the same time. The building is located on a large lot allowing you to expand the size of the building when you are ready. 100% financing is available with for both the practice and building. 2006 receipts were approximately \$400K. There are presently 3 operatories. Owner works a 4 day week working only 5 1/2 hrs per day. There are four days of hygiene. Lots of potential with this practice.

**REDDING:** For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of 1 Million in 2006. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible. Owner would like to work 60 days a year for the next 2 years as the associate of the buyer.

**VENTURA:** For Sale - General Dentistry Practice. **NEW GRADS DON'T MISS THIS SALE PRICE LESS THAN START-UP COSTS.** Established Family, and Cosmetic practice is located in highly desirable community of Ventura County. The leased office space consists of 1,700 sq. ft. with 6 available operatories. Also the equipment and leasehold is essentially new (2 years old). 2005 Gross Receipts were 404K. Adjusted net income of \$112K.

**RESEDA:** For Sale - General Dentistry Practice. Located in a larger office complex. This office has 5 operatories, intraoral camera and Sofdent software. 2006 Gross receipts \$467K with an adjusted net income of \$207K.

**DEL MAR BEACH:** For Sale - General Practice. Three treatment rooms in 950 sq. ft. Office is approximately three blocks from the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring.

**EL CENTRO:** For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.

**WEST SAN FERNANDO VALLEY:** For Sale - General Dentistry Practice. Established practice has been in its present location for the past 45 years. Approx. 1500 active patients. 7 1/2 days of hygiene. Leased office space 2,000 sq. ft. 6 equipped operatories. Owner is retiring.

**ROSEVILLE:** For Sale - General Dentistry Practice. This 2400 sq. ft. office comes with 6 operatories, Cerac, Intra-Oral Camera's, Dentrix software, and 12 days of hygiene. 2006 gross receipts \$1,843,499.00. Owner is looking for assoc. buy-in or buy-out within 2 yrs.

**RIVERSIDE COUNTY:** - For Sale - General Dentistry Practice. This practice has been in its present location for the past 40 years. 2005 gross receipts \$488K on a 3 1/2 day workweek with an adjusted income of \$194K. The overhead is only 53%. There are 5 operatories, 3 that are equipped. Dentrix software, electric handpieces, intra-oral cameras. Owner is retiring.

**SAN RAFAEL:** - For Sale - General Dentistry Practice. The office is 800 sq. ft. with 3 operatories. Dentrix software. There are 3 days of hygiene with 8 patients seen per day by hygienist, 1,100 active patients. Owner is relocating.

**RIALTO:** - For Sale - General Dentistry Practice. Priced for immediate sale. 900 Sq. Ft. 3 operatories in a busy shopping center.

**SACRAMENTO:** - For Sale - General Dentistry Practice. 2006 Gross Receipts \$325K. Practice has been in the same location for the past 32 years. This office has 4 operatories, intra-oral camera, and Dentsoft software in 950 sq. ft. Located in large office complex, Owner is retiring.

**VENTURA:** - For Sale - General Dentistry Practice. 2005 Gross Receipts 976,965 with adjusted net income of \$382,576. Located in large shopping center. Office space is 1,350 sq ft it has 4 operatories, Kodak Sofdent software, intra-oral camera, Panorex and five hygiene days.



For All Your Insurance Needs

**MITCHELL & MITCHELL**  
Insurance Agency, Inc.

210 Bel Marin Keys Blvd., E-1 • Novato, CA 94949  
(415) 883-2525 • Fax (415) 883-7752 • Lic. #0620459

**Dennis R. Hoover, D.D.S.**  
Corporate Broker

(800) 519-3458 Office  
(209) 545-0824 Fax

Corporate:  
dennis.hoover@henryschein.com

### Northern California Consultants

Dennis Hoover, D.D.S.  
(209) 545-2491

Tom Wagner, D.D.S.  
(916) 812-3255

Doreen Ash  
(209) 545-2491

### Southern California Consultants

Steven Rizer, D.D.S.  
(805) 405-6568

Mario Molina  
(323) 974-4592

**CHINO:** - For Sale - General Dentistry Practice. 2006 Gross Receipts \$486K with adjusted net income of \$211K. Intra-oral camera, digital x-rays, 5 equipped operatories in a 1,500 sq. ft. office located in a busy shopping plaza. Doctor working 3 1/2 days a week. Office in same location for 20 years. Doctor is retiring.

**LAKE TAHOE:** - SALE - ASSOCIATESHIP-PARTNERSHIP. Seller owns outstanding GP practice in S. Lake Tahoe area and a satellite practice in Carnelian Bay. The Carnelian Bay practice has 4 ops. Equipment is like new. Seller is offering associateship 2 days a week in Carnelian Bay only, or purchase of Carnelian Bay practice for only \$140K or associate to work in both Carnelian Bay and S. Lake Tahoe. Call for details. Great opportunity to live and work in Lake Tahoe.

**HILMAR:** For Sale - General dentistry practice. 2006 gross receipts \$214K one day a week as a satellite practice. Adjusted net income of \$110K with an overhead of 48%, 2 hygiene days. 2 1/2 operatories in 1000 sq ft. Equipped with Intra-oral camera, 2 new Pelton & Crane delivery units and chairs. Office recently remodeled. Free standing building on a main throughfare.

**SANTA CRUZ:** For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

**HAYWARD:** For Sale - Multi-Speciality Dental Practice: Practice has been in its present location since 1965. There are nine operatories with Digital X-rays, Intraoral camera, Panoramic X-ray unit. 2006 Gross Receipts were one million three hundred thousand with an adjusted net income of \$562K. There are PPO's but no Medi-Cal patients. Building is also for sale if buyer is interested.

**FRESNO:** - For Sale - General Dentistry Practice. 2006 Gross Receipts \$777,336 with an adjusted net income of \$278K. This is a PPO/HMO practice. There is 2000 sq. ft. of office space with 5 equipped operatories. There is room to expand into a 6th operator. Panolypse machine, Easy Dental software. 4 days of hygiene. Practice located on the corner of a main thoroughfare.

**OROVILLE:** For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K on only 3 days a week Production. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

**SANGER:** For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very nice decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

**RIDGECREST:** For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

**DAVIS:** For Sale - General Dentistry Practice. \$678K Gross Receipts with \$275K adjusted net income. Located close to UC Davis campus - 4 operatories, 8 days of hygiene. approx 1,400 sq. ft. 45 new patients seen per month. Owner is relocating. Available Immediately.

**COTTONWOOD:** For Sale - General Practice. 3 treatment rooms with room for expansion in this 1,200 sq. ft. office. Projected gross Receipts for 2006 are \$700K. Practice has shown an increase in production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

**MODESTO:** For Sale- General Dentistry Practice. This excellent practice has 2006 gross receipts \$1,459,769 with an adjusted net income of \$533,598. There are 11 days of hygiene, 10 operatories, 1,900 sq. ft. office space. The office has been in its present location of 30 years and most of its employees have been with the practice long term. Owner is retiring.

**INGLEWOOD:** - For Sale - Pediatric Practice. Priced for immediate sale. 4 operatories. 2005 gross Receipts \$350K. Doctor is retiring.

**SANTA CRUZ CO.:** - For Sale - General Dentistry Practice. This office consist of 2,500 sq. ft. and seven fully equipped operatories. The views out each of the doctor's treatment rooms are beautiful and provide a relaxing atmosphere for both the patients and staff. There is room for expansion by equipping 2 additional operatories. There are intra-oral cameras, electric handpieces, and a panoramic x-ray machine. There are 10 hygiene days available per wk. Datacon software. 2005 Gross receipts were \$1,265,00 with a \$503,000 adjusted net income.

**CARLSBAD:** - For Sale - General Dentistry Practice. 1403 sq. ft. with 3 ops in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2005. Practice has been in its present location for 24 years. Molar Endo, Implants, referred out.

**LOS BANOS:** - Building for sale. Ideal for a 3 op 1000 sq. ft. start up practice or satellite practice. All leaseholds in place. Existing dentist purchased practice several years ago and has done so well that doctor has built and owns new building in new location and is moving in November.

## BUILDINGS FOR SALE

**APTOS**  
2,500 sq ft, 7 ops Sale Price \$850K

**RIDGECREST**  
4,000 sq ft, 6 ops Sale Price \$740K

**SACRAMENTO**  
1,350 sq ft, 4 ops Sale Price \$220K

**ANAHEIM**  
1,620 sq ft, 7 ops Sale Price \$410K

**LOS BANOS**  
1,000 sq ft, 3 ops Sale Price \$395K

Contact us for your **FREE:**

- Articles •
- CDs •
- Consultations •

and visit us online at:

[www.pptsales.com](http://www.pptsales.com)



**BUYERS**  
**FREE CAREER**  
**PLANNER CD**  
**\$195 VALUE**

### Includes:

- PRACTICE TRANSITIONS ARTICLES
- FREQUENTLY ASKED QUESTIONS
- WORKSHEETS
- PERSONAL NET WORTH STATEMENTS
- FAMILY BUDGET-INCOME REQUIREMENTS
- EVALUATING ASSOCIATESHIP OFFERS
- PURCHASING AN EXISTING PRACTICE
- NEW PRACTICE START-UP
- START-UP WITH PARTNER

**Corporate Headquarters**  
10920 West Lincoln Avenue  
West Allis, WI 53227  
(800) 730-8883

# JOIN US!



## PUNJABI DENTAL SOCIETY

***AN AWARD WINNER MULTI-ETHNIC INTERNATIONAL ORGANIZATION  
PROMOTING EXCELLENCE IN DENTAL EDUCATION.***

PROVIDES 56 UNITS/YEAR OF CONTINUING EDUCATION  
IN APPLIED CLINICAL DENTISTRY ON SUNDAYS.

FREE CONTINUING EDUCATION UNITS  
TO DENTAL STUDENTS AND RETIRED DENTISTS.

APPROVED BY WORKMAN COMPENSATION INSURANCE  
RATING BUREAU FOR GROUP DISCOUNT.  
SAVE 8% TO 33% ON WORKMAN COMPENSATION INSURANCE.

FOR FREE NO OBLIGATION QUOTE CALL  
**1-877-417-0453**

***Membership is open to Everyone***

Proud to provide Scholarship to needy Students  
Conduct Dental Awareness Camps

**RECEIVE PDS MEMBER DENTAL SUPPLY DISCOUNTS**

**DR R.SALWAN  
PRESIDENT**



**DR D.P.SINGH NAGRA  
CHAIRMAN**

For more information on activities and upcoming Seminars please call:

**1-866-4-CALL PDS**  
OR VISIT US AT  
**[www.pdsociety.com](http://www.pdsociety.com)**



**GET 23-35 NEW DENTAL PATIENTS** Every Month Without Any Work At All, 100% Guaranteed!  
www.AttractDentalPatients.com.

**IMPLANTS-IN-HOUSE** Have **IMPLANT** patients? **STOP** referring patients and **PROFITS** out! **DDS** with formal postgraduate training in all aspects of Implantology will place **IMPLANTS** in **YOUR OFFICE**. Will bring my own equipment. Professional, gentle, caring & clean. Call 310-601-7950.

**OAKLAND'S PILL HILL** SEEKS FEMALE DENTIST. Relaxed practice collects \$250,000/year. Attractive 2-Op suite. \$140,000 spent in upgrades since 2000. FP \$150,000. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com). View under **CURRENT LISTINGS**.

**PRACTICE FOR SALE** I-556 STOCKTON - First Rate, high end GP. Gr. Coll '06 exceed \$970k w/net income of \$350k. Can't beat this. Seller willing to help w/transition. \$650k Timothy G. Giroux, DDS/Broker 800.641.4179.

**INCREASE YOUR INCOME** and provide state-of-the-art dentistry using Botox....it's taking the dental profession by storm! See insert in this edition.

**DENTIST NEEDED** F/T for busy Modesto practice fax resumé to (209) 571-9874 or e-mail to [FDC2003@Gmail.com](mailto:FDC2003@Gmail.com).

**BELMONT "XCALIBUR" CHAIRS** beige. 2 matching, excellent \$2000 each. 1 non-matching, good \$1500. Delivery possible in CA. 805-541-3220.

**SAN DIEGO PRACTICE SALES** Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

**POMONA G.P. & BLDG** (7) op G.P. & Bldg. for sale. (5) eqt'd/(2) plumbed not eqt'd. Free standing bldg. Cash/Ins/PPO & small amount of Denti-Cal. Gross Collections ~ \$300K/yr. D&M Practice Sales 818.591.1401.

**BIOLASE WATERLASE FOR SALE** Low hours, great condition. Make offer. Contact [hcaballero@hclaserdds.com](mailto:hcaballero@hclaserdds.com).

**3 CEILING MOUNT PEDESTAL LIGHTS** Make offer. 3 Assistant stools-make offer. Delivery possible in CA. 805-541-3220.

**OBTURA II** Brand New, Never Removed from Box, \$700, S/H \$20, Have 2nd Similar Condition, Call 310-948-6684.

**GENERAL DENTIST** looking for a dental specialist to share office space at his Lawndale practice. Please call 310-676-6400.

**CALL DAVIS DENTAL** at 800-842-4203 for all your Equipment Maintenance Needs, all work is guaranteed for 30 days.

**DENTAL OFFICE** brand-new for sublease/share, Specialist only. Can share office every day, have access to all equipment Westminster, CA. (714) 414-8808.

# practice loans up to \$3,000,000

- 100% financing
- low fixed interest rates
- no pre-payment penalties



**PROFESSIONAL PRACTICE CAPITAL**

*Financing your professional future*

call us today  
800.456.2779  
[www.ppcloan.com](http://www.ppcloan.com)

**Brannon Moncrief**  
[brannon@ppcloan.com](mailto:brannon@ppcloan.com)

1007

**NEWLY RENOVATED DENTAL OFFICE** FOR RENT/SALE. ALL DIGITAL X-RAYS/PANO. DENTRIX SOFTWARE. PAPERLESS CHARTING. LANCASTER AREA. CONTACT [URIZARCREW@JUNO.COM](mailto:URIZARCREW@JUNO.COM).

**BAKERSFIELD\*\*** Private Office For Sale!...5 Operatories, plus-1 plumbed. 3 x-rays, 1 panorex, Intra-Oral Camera, Zoom whitening. Low Rent, High Net. Few HMO's, No Medi-cal! 2005 Collections...\$520k. 2006 Collections ...\$530k, 3 1/2 days per week! Sale Price \$395k plus A/R negotiable...(714) 319-5999 or (909) 576-5248.

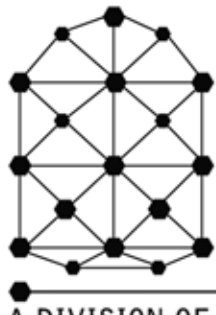
**USED A/T 2000** X-ray developer. \$2000. Recess X-ray viewer \$75. Price negotiable Call LUU 916-753-4852.

**NEWBURY PK GP OFFICE** to Share; State-of-the-art Technologies; 4 Ops Plumbed w/ 2 Equipped. (805) 498-8856 or (310) 863-5779.

**GENDEX ACUCAM CONCEPT** 4, (2) AT-2000 Developers, (2) Insta-velopers, Seimens heliodent X-ray machine, SS White Chair, Proma Unit, call 714-846-1354.

**BRAND NEW OBTURA II HEATED GUTTA PERCHA** System \$970.00 Used: SOPRO 595 Intraoral Camera \$600.00. Call Eddie 310-908-5091.

**NEED A PRACTICE ACQUISITION LOAN?** 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.



# DMD

DENTAL  
MEDIA  
DESIGN

# LABORATORIES

A DIVISION OF RHINEHARDT PUBLISHING & DISTRIBUTION  
newimage@dmdlabs.com (310) 470-8270



**While you enhance  
your patient's Smile.  
We will enhance  
your practice's Image!**

**Commercials**

**Branding & Identity**

**Infomercials**

**DVD Info-discs**

**Motion Graphics**



"I like the idea of combining graphics ,  
sound and motion to promote my message.  
DMD labs was able to do this for me and  
it was done with just one day of filming."

**Mark T.Weiser DDS, Santa Barbara CA**

## [www.dmdlabs.com](http://www.dmdlabs.com)

newimage@dmdlabs.com (310) 470-8270

Buy it! Sell it!! Trade it!!!

**ADENNA GLOVES !!!** Unbelievable prices. Latex powdered \$3.25 \*\*\*\* powdered free \$3.99 \*\*\*\* will deliver in Orange County, call Fred 949-279-8817.

**BRAND NEW SHOPPING CENTER SPACE FOR LEASE.** Build a practice in one of the Fastest growing cities in the Nation, Fontana. 1960 sq ft Available. No DENTIST in the AREA. Landlord already has the plan and design approved by City. Hurry. This Space won't last! email: beechshoppingcenter@hotmail.com 714-745-7765.

**"I LIKED EVERYTHING** about Mr. Wood's representation of me." David S. Han, D.M.D., M.S., Vista, California. Call Wood and Delgado toll free: 800-499-1474.

**DPC IMMULITE®** for sale, \$2500 OBO, info@perioinnovations.com.

**GENERAL DENTIST** (part time) needed for San Jose area. Endo skills a plus. Minimum 2 years experience. Fax resumé- 408-716-2696.

**ANAHEIM DENTAL PRACTICE** 7 ops. Ready for IMMEDIATE Sale. Strip mall location - Great visibility. 2007 Projected 650k, asking 550k. 310-991-7921.

**\*\*\*BRAND NEW DENTAL OFFICE FOR RENT\*\*\*** BRAND NEW DENTAL OFFICE HAS EXTRA ROOMS FOR RENT. GREAT LOCATION, ENCINO, CA. 818-331-8787.

**WANTED** Experienced Dental Associate - established Placerville practice. E.F. staff. \$600/day + production, PT start Resumé to: drsands@jps.net. Fax: 530-626-1947.

**SAN LUIS OBISPO** long established progressive private practice near Cal Poly. \$425k on 3 1/2 days. Serious only. centralcoastdds@yahoo.com.

**THANK YOU FOR READING** The Dental Trader and telling our advertisers you saw their ad here.

**MANAGING DENTIST** Colton must know managed care, partnership a possibility call Irene 909-825-0545.

**DENTAL ASSISTANTS WANTED** IMMEDIATELY. FT/PT positions available. Santa Ana & Anaheim locations. Please call: (714) 821-7645. Ask for Cecilia.

**DO YOU OFFER DENTURES** BUT YOU BELIEVE THEY REQUIRE TOO MUCH TIME AND EFFORT? Now you can offer replacement dentures with LESS chair-time than a 3-unit bridge. More Profit - Less Work!!! More info: [www.SPEEDenture.com](http://www.SPEEDenture.com) Contact Advanced Dental Solutions, LLC Toll-Free: 866-RUSH-LAB (787-4522).

**SANTA ANA OFFICE** for immediate sale. 7 ops, 5 equipped. Very busy location. \$480k gross 2006. 3 years old. (310) 991-7921.

**EXPERIENCED OFFICE MANAGER** needed immediately for Santa Ana office. Bilingual preferred. Please contact Genny at: 714-336-6283.

up to  
**\$75,000**  
**Working Capital**  
**~UNSECURED~**

*ProMed helped me get past my cash crunch. Thank you!*

*~ Dr. A. Wise, CA ~*

- Zero Fees
- Low Rates
- Easy to Apply
- Flexible Terms
- Available to Associates
- No Prepayment Penalty



**888-277-6633**  
[www.promed-financial.com](http://www.promed-financial.com)

**Practice Finance Division**

100% Financing  
Acquisition Financing  
Debt Consolidations  
Equipment Financing  
Expansion/Relocation  
Real Estate Financing  
Startup Financing

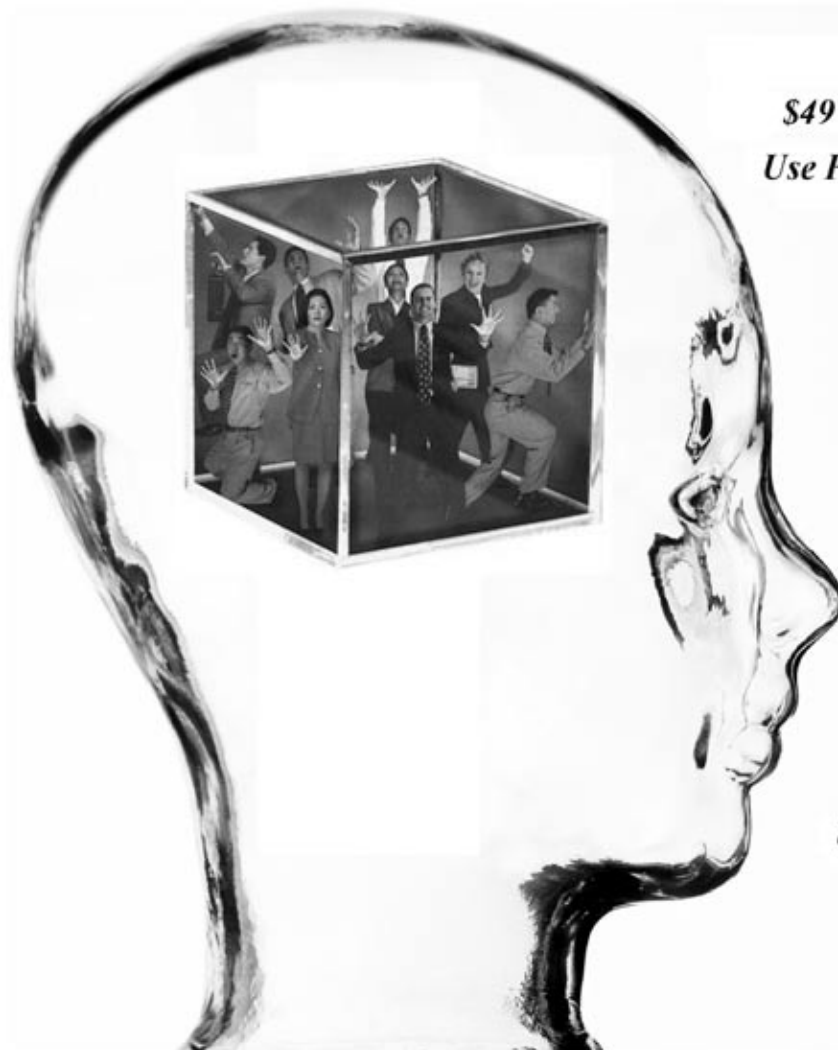
**Practice Sales Division**

30+ Yrs. Experience  
Free Consultation  
Free Advertising  
Lowest Fees  
National Listings  
Transition Specialists  
Qualified Buyers

**Call Now or Visit Us Online!**

**I will use Dentalworkers again when I hire in the future! Achyut J. Moreno Valley CA. June 07**

**20% Off A 30 Day Text Ad: Use Promo Code - ThinkersMove**



**\$49 Off A 30 Day Statewide Job Ad:  
Use Promo Code - MotivatedRecruiting**



**Free Resume Upgrade:  
Use Promo Code - MotivatedMoves**

**Get Out Of The Box! Find Workers That Think!**

**www.DentalWorkers.com - Let's Just Get The Job Done!**

**LCF OFFERS 100% DENTAL PRACTICE** financing with variable rate and fixed rate programs. See display on Pg 5 or call 800-550-9228.

**PRACTICE FOR SALE** B-520 SF EAST BAY—Ortho, 6 chairs in open bay. 1500 sf. GREAT location. Prof. Bldg \$175k Timothy G. Giroux, DDS/Broker 800.641.4179.

**LA HABRA DENTAL OFFICE** for sale, no HMO 3 ops,digital X-ray, more potentation, at big corner 200K. Please call 714-539-0793.

**TWO ELECTRIC HANDPIECES** (NSK) Battery powered with charger; works all day on one charge. All for \$375. (909) 798-7122.

**DENTAL PRACTICE FOR SALE ANAHEIM** - 3 ops with 1st floor exposure; modern facility; established over 10 years; revenues exceed \$450k annually on part-time schedule; call now before it's too late. Contact Practice Sales & Appraisals at (818) 999-9595.

**BAKERSFIELD #19** (5) op computerized G.P. for sale. Located in a one story Prof. Bldg. Cash/Ins/PPO/Denti-Cal. Gross Collections \$900-\$1,000K/yr. D&M Practice Sales 818.591.1401.

**VISTA, ESCONDIDO** Perfect starter practices. Get into the San Diego market with patients and equipment for less than start-up. 760-235-6404.

**ULTRASONIC UNIT** (EMS PIEZON 400) with attachable irrigation bottles. Use for Periodontic or Endodontic procedures. Powerful unit \$600; (909) 798-7122.

**HAWTHORNE OFFICE FOR RENT** Looking for Dentist to share office on Tues & Thursday. Call Dr. Kim at (818) 388-9020.

**I REALLY APPRECIATE** DentalWorkers.com's effort to help me out in my jobhunting. Thanks and more power! Dr. Roanne V. P.

**PERIODONTIST NEEDED** Board Eligible Periodontist Associated Needed-Please Fax Resumé to 310-231-0024.

**BAY AREA DENTAL PRACTICE** FOR SALE. NICE LOCATION AND BUSY OFFICE. AVERAGE 20-30 NEW PATIENT PER WEEK. EMAIL [primedentalspace@yahoo.com](mailto:primedentalspace@yahoo.com).

**DDS NEEDED** to help in San Francisco, private office 2-3 days per week. Minimum 2 years exper. 415-921-9210 Monika.

**GENDEX GXP** with daylight loader for sale. Excellent working condition. Dr. upgraded to digital. 818-645-6565.

**SHARE OFFICE SPACE** in Marina del Rey! 4 ops, great views, location, growing community. Don't miss out! (310) 577-5888.

**PERIODONTIST AVAILABLE** to work in GP's offices in the greater San Francisco area. Experienced, caring and team player. [fabe32@hotmail.com](mailto:fabe32@hotmail.com).

**NEWBURY PARK, CA** BEAUTIFUL, TWO-EQUIPPED OPS GENERAL DENTAL OFFICE AVAILABLE FOR SPECIALIST TO SUBLEASE ON TUESDAY & WEDNESDAY- CALL 626-485-4583.

**"MANAGEMENT BY STATISTICS"** informational pamphlet – You've got a computer. Now use it to work for you! Send \$40 to: Dental Practice Publishers, PO Box 2772, Laguna Hills, CA 92653.

**100% FINANCING AVAILABLE** Contact us for Finance options not available with other brokers. 888-277-6633. ProMed Financial 888-277-6633.

**SFV WEST VAN NUYS AREA** 3 ops, 21 yrs goodwill, nets over 100k/yr on easy schedule. (818) 298-8998 Ron.

**SPECIALTY OFFICE** in Irvine is seeking an Oral Surgeon. Please fax resume to 949-453-0970.

**DENTAL LABORATORY SERVICES** for practitioners. High quality restorations at affordable prices. See full page ad in this issue.

**DENT-AIR-VAC** secondary suction unit for particles and fumes of all kinds. Portable on wheels. HEPA filters. Great for Air Abrasion. New cost \$2000.00. Asking \$900.00 Call 831-818-7183 for details.

**EQUIPMENT FOR SALE** SS White xray unit \$1250.00 Belmont x-ray unit \$1300.00 Sold As Is. No Delivery 310-395-7221.

# DENTISTS WANTED

BECOME A PART OF THE FASTEST GROWING PEDIATRIC DENTAL CORPORATION IN SOUTHERN CALIFORNIA

Managing Doctor's Income = \$350,000 to \$450,000

Associate Doctor's Income = \$200,000 to \$300,000

**CALL NOW**  
**(323) 203-2564**

INCOME MAY VARY



**KIDSDENTALKARE.COM**



# LOWEST PRICES



## ENGLE DENTAL SYSTEM:

### Sequoia 1200

Includes a Hydraulic chair, AS-2 delivery unit, unit mount light, clean water system and ceramic cuspidor.

## DENTECH DENTAL SYSTEM:

Eco 19 Patient chair, w/Dentech model #CM2410-2. This patient chair is key to providing comfort for the patient and the dental team.



## X-RAY-EC5 J. MORITA Panuramic, Fully digital

### ANESTHETICS:

Lidocaine 2% .....**22.50**  
**buy 10 get one free**  
 Carbocaine 3% .....**26.50**  
 Topical Gel .....**4.50**  
 Monoject-needle .....**9.50**  
 J.Morita needles .....**7.50**  
 Available in different GA

### TRAY COVERS/BIBS:

Tray sleeves B 500....**12.95**  
*Buy 5 get one free*  
 Tray covers .....**14.50**  
*Available in blue, pink & white.*  
 Polybacked Towels....**14.95**  
*Available in blue, White & mauve.*  
 5 oz Plastic cups.....**15.95**  
*available in all colors.*

### DISPOSABLE/INFECTION CONTROL:

Earloop mask .....**3.50**  
*Buy 10 get one free*  
 Isofluid mask.....**6.95**  
 Op-D-Op shields .....**36.50**  
 isolation Gown .....**28.50**  
 Vinyl gloves.....**29.00**  
 U-Seal latex L/P .....**35.50**  
 Uniseal latex P/F .....**39.50**  
 Sponges 2X2 .....**18.95**  
 Sponges 2X2 n/wove **24.95**  
 Medica 28- Gal .....**15.95**

### X-RAY FILM/SOLUTION:

Kodak DF58 .....**36.95**  
 Kodak DF57 .....**48.50**  
 Agfa M2 Single .....**36.50**  
 Agfa me Double .....**47.50**  
 Readymatic 4gal .....**39.50**

### BARRIER PRODUCTS:

Syringe Sleeves .....**8.95**  
 Buy 5 get one free, available in blue and clear.  
 Chair Sleeves full .....**23.50**  
 Chair Sleeves half.....**20.50**  
 Cover it blue.....**10.50**  
 Cover it clear.....**10.50**

### STERILIZATION POUCHES:

2.25X5 200/BX.....**4.95**  
 3.5X6.5 200/BX.....**5.50**  
 3.25X12 200/BX.....**7.50**  
 3.5X10 200/BX.....**5.99**  
 2.75X10 200/BX.....**5.50**  
*Order 10 of any size and get 1 free.*

## CALL US FOR LOWEST PRICES AND BEST SERVICE

# GUARANTEED!

**CALL US FOR THE BEST PRICE AND SERVICE  
ZERO DOWN - 100% FINANCING AVAILABLE**

## ENGLE - 300SL: *with ComfortPro®*

Includes a Hydraulic chair, delivery unit, unit mount light, clean water system and ceramic.



**tuttnauer**  
Sterilization & Infection Control Products



### CEMENTS/CAVITY LINER:

Dycal-Dentsply.....**19.50**  
Fuji 1:1GC.....**63.50**  
Fuji Cem Refill GC..**123.25**  
Gluma comfort &  
Desensitizer HK.....**72.95**  
i-Bond HK.....**123.50**  
Etch All-Pulpdent.....**13.50**

### BURS/INSTRUMENTS:

Great white 10/Pk.....**14.95**  
*Buy 100 great white SS-  
white bur and get 20 free.*  
Carbide bur 100/pak.**.92.50**  
Available on all FG sizes.  
K-files Diadent.....**5.50**  
Gutta Percha Diadent.**.6.50**  
*Buy 10 Diadent K-file or GI  
and get one free.*

### EVACUATION PRODUCTS:

Saliva ejectors 100.....**2.50**  
Saliva ejectors 1000.**23.50**  
Saliva eject. Crosstex..**3.25**  
Hygoformic Saliva.....**5.80**  
Evacuation vent 100...**2.95**  
Evacuation non vent...**2.95**  
Surgical tips 25.....**6.50**

Three way syringe....**45.95**  
Metal syringe tips5.....**5.95**

### BITE REG. TRAYS:

Bite trays.....**10.95**  
buy 5 get one free  
Space trays GC 12.....**7.10**  
Tray-tens 12.....**7.10**  
Coe Metal GC.....**17.50**  
Vista Trays12.....**4.60**

### IMPRESSION MATERIAL:

Flexitime HK.....**25.50**  
*Buy any combo of flexitime  
and get one free.*  
Defend Mydent.....**17.50**  
Examix-GC.....**18.95**  
Alginate-Hydrogum.....**9.50**  
Alginate-Phase.....**9.50**  
*Buy 12 get 3 free*



**DAVIS DENTAL SUPPLY**  
**7347 ETHEL AVE.**  
**NORTH HOLLYWOOD,**  
**CA 91605**

**800-842-4203 • Fax: 818-765-5847**

# WE DESPERATELY NEED DENTAL EQUIPMENT AND SUPPLIES

USED equipment is okay but we cannot accept outdated supplies (or pharmaceuticals). We ship entire dental offices overseas where they have been put to great use serving the poor. Knightsbridge International, a 501c3 non profit organization, has undertaken humanitarian aid missions throughout the world and we provide life-saving free medical care. Your donation is tax deductible.

People interested in helping us can call us at

**818.372.6902**

or by email at:

**Knightsbrg@aol.com**

**ELLMAN DENTO-SURG** 90 F.F.P. Barely used. Large box electrodes included. New cost \$1,995.00. Asking \$995.00 Call 831-818-7183.

**THE EARLY BIRD GETS THE BARGAIN** Don't wait for your Dental Trader to arrive in the mail, get an early sneak peek at it online. Every edition is posted to our website 10 days before it hits the streets in print. Visit [dentaltrader.com](http://dentaltrader.com) on the 20th of the month for the Early Bird preview...while it still has all the bargains.

**RIDGECREST** For Sale-G.P. Practice collecting \$795K year. Adjusted net income \$416K 2005 3 1/2 days week schedule. 6 ops in 4000 sq ft office. BLDG. FOR SALE. 5 hygiene days. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**PRACTICE FOR SALE** C-510 FAIRFIELD - GP, 3 op office near shopping and hospital. Seller retiring. Warm & Caring Staff. PPO/Private Pay/Insured. Lg patient base. Gr. Receipts ~ \$400k annually. \$225k. Timothy G. Giroux, DDS/Broker 800.641.4179.

**LIFECORE PROSTHETIC KIT** for External Hex Stage-1 System #L9108-1. Never used. 10 drivers, 2 torque wrenches (20/30NM). (818) 635-9684.

**BRAND-NEW STATE OF THE ART** 2000 sq ft dental office w/5 fully equipped operatories for SPECIALISTS to share 2000/ month utilities included (714) 414-8808.

**LEGAL TIP** Buyers: \$100,000 of equipment allocation is deductible immediately. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**RELAXOR MASSAGE SYSTEM** available in most of our upholstery kits. Six motor message w/ optional heat will relax your patients. SUPERIOR UPHOLSTERY COMPANY 407-841-2313.

**PRACTICE FOR SALE** San Diego (Lemon Grove). Two Practices available immediately. SDPS: 760-599-7828.

**SONOMA COUNTY** GP fully renovated 1,400 square foot office with 3 ops. Over 870 active pts. GR for 2006 over 678K with 59% overhead. Average 4 hygiene days and 3-4 doctor days per week. Asking \$575K. Call Carroll & Company (650) 403-1010 or visit [www.carrollandco.info](http://www.carrollandco.info).

**DENTAL OFFICE TO SHARE** Downtown Los Angeles - 3 OPS (949) 400-4677.

**DENTAL CHAIR** AND DENTAL LIGHT BELAIR AREA. MAKE OFFER. FOR PICS EMAIL: NIMEISTER@HOTMAIL.COM.

**BRAND NEW DENTAL PATIENT** Attraction Strategy Gets You 23-35 new Patients Every Month Without Any Work, 100% Guaranteed! [www.AttractDentalPatients.com](http://www.AttractDentalPatients.com).



**VALLEJO DENTAL PRACTICE** WELL ESTABLISHED PRACTICE WITH POTENTIAL PRODUCTION OF \$400,000.00-\$600,000.00 ANNUALLY. GREAT LOCATION. OWNER RETIRING. primedentalspace@yahoo.com.

**YOU MAY BE AMAZED** by the numerous simple clinical applications of Botox in dentistry...come see what you're missing. Fax the seminar registration form inserted in this edition and watch your practice flourish!

**PANOURA 10 PANOREX** Excellent condition as is. \$1900 310.670.6944.

**GENERAL DENTIST NEEDED** for newly expanded private dental office in Clovis. Part time only. Please call (559) 299-9556.

**DENTAL OFFICE FOR LEASE** VALENCIA CA 661-753-9456. GREAT FOR SPECIALTY DAYS. PICK YOUR DAYS.

**EXCLUSIVE DENTAL SUITES** short/long term lease, state-of-the-art equipment and accomodations. Conveniently located off 101 Freeway. Carlos Vazquez. (818) 758-3557.

**ORAL SURGEON AND ENDODONTIST NEEDED** FOR OUR BEAUTIFUL ESTABLISHED PRIVATE OFFICE IN CLOVIS/FRESNO. SALARY WILL BE 50% PRODUCTION. 559-299-9556.

**4X POWER MAGNIFICATION SYSTEM.** Wood, soft-padded case included. Wide field, Easy alignment, Light weight. \$1800 OBO (805) 683-6771.

# Full Service Dental Laboratory



**Free Case!**  
When you send three units, you get the fourth one Free!  
**Introductory Offer!**  
One time offer to all new accounts.

## CROWN & BRIDGE Porcelain Fused To Metal

Standard PFM	\$ 45.00
d. Sign PFM	\$ 65.00
Standard PFG	\$ 89.00
CAPTEK to d. Sign	\$109.00

## REMOVABLES

Standard Full Denture	\$145.00
Tru-Natural Denture	\$325.00
<small>Includes Lucitone 199, IPN Teeth</small>	
Standard Complete Partial	\$170.00
Vitallium 2000 Partial	\$400.00
<small>Includes Lucitone 199, IPN Teeth</small>	

Prices do not include taxes.

**Call Toll Free  
1 800 346 4335**

## Dentures And Partials

A & A Dental Laboratory Inc.  
208 E. Broadway  
Vista, Ca. 92084  
1 (800) 346-4335  
E-mail AADENTAL@AOL.COM



WE ACCEPT ALL MAJOR CREDIT CARDS

For more info go to our Web Site at <http://www.aandadentallab.com>

# Who Do I Trust?



When a new patient signs your forms and sits in your dental chair, he or she is placing their dental healthcare in your hands. They are entrusting you to act in a professional and caring manner and to put their best interests at heart. When a dentist signs a listing agreement with a dental practice broker, he or she is entrusting them to act in a professional and caring manner, with their financial business interests at heart.

Just as the dental patient must carefully select a dentist, you must carefully select your broker.

At D&M we understand the trust issues of these transitions and we have honored them for over 12 years with successful results.

D&M will handle all the paperwork, transfer the commercial lease, secure favorable loan rates and terms and be present at every meeting. We accept our duty to provide professional, caring services to the highest standards...just as you do with your patients.

Buying or selling your practice should be a painless, even comfortable process. With D&M on your side, it will be.



**PRACTICE SALES AND LEASING**

*For all your Practice Transition Needs!*

*Trust your Practice Purchase or Sale to  
"The Personalized Service Dental Broker"™*

**818.591.1401 • 866.425.1877**

**[www.dmpractice.com](http://www.dmpractice.com)**

P.O. Box #6681, Woodland Hills, CA 91365

**PERIODONTIST BOARD ELIGIBLE** looking for part-time positions. Versed in all phases of periodontics and dental implants. Please call 310-991-1296.

**SF GP** with 4 fully-equipped operatories in 1,000 square foot facility. 2006 GR \$742K+ 100% Pvt./Ins. pts. Practice est. 1968. Owner is retiring and willing to help for a smooth transition. Asking \$399,000. Building also for sale. Call Carroll & Company for details (650) 403-1010.

**SOUTHERN SONOMA COUNTY** RIGHT OFF 101 Highly regarded. 6-days of Hygiene. Great staff. Tracking \$1.1+ Million with \$420,000 in Profits. FP \$575,000. Go to [www.PPSellsDDS.com](http://www.PPSellsDDS.com). View under CURRENT LISTINGS.

**DENTSPLY SPECTRUM** 800 curing light. Many nice features. Good light output. New cost \$999.00. Asking \$499.00. Call 831-818-7183.

**PERIO PRO III** with daylight loader. Now using digital. Good condition \$650. (909) 798-7122.

**INTRAORAL FILM PROCESSOR** (PERIO-PRO III) with daylight loader; Excellent condition; includes viewbox; now using digital. All for \$450 (909) 798-7122.

**PERIODONTIST AND ENDODONTIST NEEDED** for newly expanded private dental office in Clovis. Salary will be 40% production. Please call 559-299-9556.

**TRYING TO CHOOSE THE RIGHT DENTAL SOFTWARE** for your practice? INSIST on EZ 2000 #1 Rated Dental Software. We are officially licensed by the ADA to distribute the full set of CDT 2007-2008 procedure codes and latest Insurance Claim Form. Many other software companies ARE NOT. Call 800-273-5033 today!

**SELLING AMALGAMATOR** PRO MIX tm Dentistply Caulk Model 400 G Brand new-in box never used \$600. Call 323-663-8842 Dr. Mike.

**NEW STATE OF THE ART DENTAL OFFICE IN WESTMINSTER/BORDER SEAL BEACH W/5 OPERATORIES IN 2000 SQ/FT FOR GENERAL/SPECIALISTS TO SHARE. HAVE ACCESS TO ALL EQUIPMENTS/INSTRUMENTS/STAFFS. PLEASE CALL DR. (714) 414-8808.**

**DENTAL CHAIRS FOR SALE** SDS w/cuspidor@light \$1500.00. Adec w/cuspidor@light \$3500.00. As Is 310-395-7221.

**PRACTICE FOR SALE** Van Nuys area, 3 ops, 21 yrs goodwill, nets over 100k/yr on easy schedule. (818) 294-8998 Ron.

**2005 SEARAY** 280 boat for sale. Perfect condition. Less than 100 hours. Can share or buy. 858.254.0202. Warranty included.

**CEREC 2005 LEASE TAKE-OVER. CUSTOMIZED PACKAGE WITH ALL NECESSARY SUPPLIES. CONTACT MARIANNA AT (310) 666-1524.**

**FOR SALE PRIVATE** LA DOWNTOWN, 4 OP'S, GOOD LOCATION AND EARNINGS, MAINLY DENTICAL. T. 213-422-0923.

**SOUTH ORANGE COUNTY OFFICE** for lease/rent. Beautiful cosmetic office with 5 operatories in major shopping center. lmg (949) 362-8523.

**ORTHO OFFICE** wanted for purchase in California; contact Gustavo at (818) 344-9111.

**BUY A Q140** L & R Ultrasonic Cleaner at \$335.00 and get a Basket free. Call DAVIS DENTAL at 818-765-4994.

**ORTHODONTIST LOOKING TO RENT SPACE** in Orange County in office with 4 plumbed operatories in shopping center. (714) 803-4846 or [e.eng@earthlink.net](mailto:e.eng@earthlink.net).

**SOUTHERN CALIFORNIA** Quality oriented endodontic practice looking for associate endodontist, partnership-possibility. Office technologically-equipped. Immediate opening- new graduates welcome. Reply: [endoadd@yahoo.com](mailto:endoadd@yahoo.com).

**BRAND NEW IN BOX** Two ViperCam/ImageCam IO camera docking stations \$1,500ea. No IO camera included. Email: [dentistryinsanramon@gmail.com](mailto:dentistryinsanramon@gmail.com).

**SOLANO COUNTY GP** in vibrant growing community. 1,000 sq. ft. computerized and fully-networked office with 3 ops. 2006 GR \$177K+ with 2 doctor-days. Asking \$230K. Call Carroll & Company for details (650) 403-1010 or visit [www.carrollandco.info](http://www.carrollandco.info).

**DENTAL CONDO WANTED** contact [gnfortord2001@yahoo.com](mailto:gnfortord2001@yahoo.com) if you know of dental building or dental condo for sale along Southern/Central Coast.

**GOT-CONCIOUS-SEDATION-LICENSE???** GREAT PT/FT OPPORTUNITY IN TORRANCE. EXCELLENT COMPENSATION \$\$\$ CALL MIRNA 310-792-5200 FOR TRY OUT L/M 310-770-6002.

**PEDODONTIST** Group practice in Pomona & Claremont. One day a week, Excellent \$\$\$ + bonus, Friendly staff!! Fax resumé to (909) 590-5606.

**ATTN. SKIERS** SCAGD Ski & Learn Seminar, Feb. 9-16, 2008. Great Savings, Outstanding Acclaimed Annual Event for the Past 25 Years. 16 CE Units. Info Call SCAGD 310-471-4916.

**ELLMAN DENTO-SURG** 90 F.F.P. Barely used. Large box electrodes included. New cost \$1,995.00. Asking \$995.00. Call 831-818-7183.

**EVER WONDER WHY** the So. Calif. edition of The Dental Trader is twice as big as the No. Calif. edition? Because there is a 50% more dentists and dental companies down there. Read the So. Calif. issue online at [dentaltrader.com](http://dentaltrader.com) and see what you're missing.

**ROLLING CABINETS FOR SALE** \$300.00 ea. Must pick up. Will not ship. 310-395-7221.



## WESTERN PRACTICE SALES

John M. Cahill Associates

### BAY AREA

**A-494 MILL VALLEY** - Newly listed, 3 op office w/approx 900 sf. **Call for additional details!**

**A-543 SAN FRANCISCO** - Bordering Chinatown by Union Square, remarkable FFS, family oriented practice now available. 3 ops w/ 1000 sf. Ground floor with great signage. **Price Reduced to only \$199k!**

**A-5581 SAN FRANCISCO** - Beautiful corner Suite - Facility only (no patients) - on 25th floor w/ great accessibility. 4 ops in 990 sf. **\$300k**

**B-4711 OAKLAND** GP in 1988 sf 4 fully equipped op downtown location. Gross in the high \$500k range. **\$290k**

**B-5571 DUBLIN - Facility Only** 3 fully equipped ops in 2240 sf office w/close proximity to 580 & 680 freeways. Plumbed for 3 add'l ops. **\$135k**

**B-5611 WEST CONTRA COSTA COUNTY** - 4 fully equipped ops in 1367 sf office. Just blocks of I-80 commuter corridor. Insured/PPO/FFS. Near schools **\$525k**

**B-563 HAYWARD** - GP, 3ops, 950 sf, 8-10 patients per day on a relaxed work schedule. Downtown w/close access to public transportation. Call for more information! **\$195k**

**C-464 CENTRAL MARIN** - GP, Long estab, Seller retiring. Collections of \$731K in 2005. Ins/cash pts only. 4 op office. Prime centralized location. **\$500k**

**C-510 FAIRFIELD** - GP, 3 op office near shopping and hospital. Seller retiring. Warm & Caring Staff. PPO/Private Pay/Insured. Lg patient base. Gr. Receipts ~ \$400k annually. **\$225k**

**C-537 EAST BAY** - GP, 3400 sf w/7 fully equipped ops. 30 yrs of goodwill in this historic downtown area. **\$950k**

**C-548 SANTA ROSA** - GP, seasoned staff, well respected practice in beautiful Sonoma Wine Country. 1500sf, 4 ops. Collections in '06 of \$700k. **Priced to sell at \$490k**

**C-5601 SANTA ROSA** - In the heart of Sonoma Wine Country, this facility (no patients) offers 3 ops in 2240 sf office. Call for more info.

**NEW! C-5731 SANTA ROSA/FACILITY** - Rincon Valley area. Single story, mixed prof bldg. 1200 sf, 4 fully equipped ops. Ready to move in. Call for details!

**NEW! C-5741 SANTA ROSA/FACILITY** - Located on Hwy 12, this converted Victorian home has many amenities. Highly visible w/ easy access offering 1177 sf, 3 ops, fireplace in reception area & great charm. Call for details.

### BAY AREA CONT.

**D-2939 SAN JOSE NEAR EASTRIDGE**—1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/4 hyg days. **\$500k**

**D-474 LOS ALTOS**- Facility/asset sale. 2100 sf 6 ops. **\$225k**

**D-536 SAN JOSE** - GP, 1200 sf, 3 ops, plumbed for additional op. Located in busy strip mall area. Private Pay, PPO & some Healthy Families. **Price Reduced to only \$275k**

**NEW! D-5791 LIVERMORE** - Stand-Alone Turn Key Dental Space in 1,850 square feet office consists of 5 chairs. **\$80k**

**NEW! D-581 MONTEREY** - GP, 3 ops in attractive Prof. Bldg. Close to Beach/Wharf. Insured/Private Pay/ PPO Patient Base **\$350k**

**NEW! D-5831 SAN JOSE** - GP, 30 yrs Goodwill, 1280 sf, 3.5 ops, plumbed for 1 add'l. **Call for details!**

### NORTHERN CALIFORNIA

**E-420 SACRAMENTO**— GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of **\$485K. \$250k**

**E-487 ROSEVILLE** - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rcpts in \$300k range. **\$195k**

**E-523 PLACERVILLE - FACILITY ONLY** - GP, Stunning Modern Office, Excellent Location, 4 ops. **Price Reduced \$69k**

**E-525 SACRAMENTO** - Long estab. GP in Health Prof. Bldg near busy intersection. 1500 sf w/ 4 fully equipped ops. **\$300k**

**E-532 AUBURN** - GP, long established practice in beautiful foothills. Close to Sacramento. 3 fully equipped ops, 1100 sf. Close to major roadways. Seller Retiring **\$125k**

**E-540 SACRAMENTO** - GP in heart of city - not far from Sutter's Fort. 2 story prof. bldg. 1000 sf w/4ops. Family oriented w/reliable patient base. Tons of Potential **\$160k**

**E-544 ROSEVILLE** - Cosmetic & reconstructive, 1250 sf w/ 2 ops in bright & airy bldg. Affluent, desirable area **\$350k**

**E-550 SACRAMENTO** - GP in medical professional bldg with potential for growth. 2 ops in 820 sf office. **\$150k**

**E-559 CARMICHAEL** - GP, HMO practice collecting \$70-80k per month. Low overhead. Exc. Opportunity for absentee owner. **\$480k**

### NORTHERN CALIFORNIA CONT.

**NEW! E-568 SACRAMENTO** -Family oriented, FFS, well established! Exc. curb appeal. Offers 2100 sf & 4 ops. Gr. Receipts in '05 \$774k+. Listed at **\$525k**

**NEW! E-571 SACRAMENTO** - Highly desirable area, pulling from affluent neighborhoods. 2400 sf w/5 ops & ample parking. '06 coll. exceed \$820k! Offered at **\$550k**

**NEW! E-582 ROSEVILLE** - FFS in heart of Roseville. 1350 sf, 4 ops, busy intersection, prof. bldg, CEREC 3 unit & Gross receipts exceeding \$617k annually. **\$445k**

**F-542 HUMBOLDT COUNTY** - FFS GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. **Seller Highly Motivated!**

**F-547 EUREKA** - GP in Scenic Coastal Community. 1195sf & 4 ops in well known medical neighborhood. Call for details. **\$375k**

**NEW! F-566 EUREKA/ARCATA AREA** - Long established GP in beautiful rural family community. 4 ops, 1700+ sf. Private Pay/ Insurance. Lg patient base. Gross receipts avg in the \$700k range annually. Offered at **\$375k**

**G-456 YUBA CITY**— GP, well established, 4ops, FFS. Wonderful location in prof. complex w/ample parking. Retiring seller owns building & will consider selling. Amazing potential. Recently Reduced to only **\$200k**

**G-476 CHICO**—GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. **\$250k**

**G-546 WEED** - Live and practice in this family oriented, safe rural community! 1120 sf, 3 op office in attractive medical bldg and neighborhood. Building also available for purchase separately. Practice Gr. Receipts in '06 exceed \$166k. Price Reduced to only **\$70k!**

**H-481 NORTHERN CALIFORNIA** - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

**NEW! H-570 SACRAMENTO/STOCKTON/EAST FOOTHILLS AREA** - High-tech GP w/ Cerec, soft tissue laser, 2000sf & 5ops ready to move in! Stable Staff and Lg patient base just add to this incredible opportunit. Collections ~ \$800k annually. Priced to sell at **\$575k**

800.641.4179

WESTERNPRACTICESALES.COM



## WESTERN PRACTICE SALES

John M. Cahill Associates

### CENTRAL VALLEY

**I-4701 STOCKTON**— Full Mouth cosmetic rehab practice in professional area. Owner occupied bldg. 6 ops 100% FFS, 1400+ active pats. Gr. Receipts '06 \$1.5m. Seller willing to work back  
**Call For Details!**

**I-5491 SAN JOAQUIN COUNTY** - Live & Work in this bustling city with small town feel. Located on main thoroughfare w/ easy access to 580 freeway. 1000 sf & 2 ops. Long established. Seller is retiring. **\$375k**

**I-551 LODI - Practice & Building** - Long Established GP with low overhead costs. 1500 sf & 3 ops. Collections in '06 exceed \$370k. **\$250k**

**I-556 STOCKTON** - First Rate, high end GP. Gr. Coll '06 exceed \$970k w/net of \$350k. Can't beat this. Seller willing to help w/transition. **\$650k**

**NEW! I-575 MADERA-Practice & Building** - Long established GP, 2 ops & plumbed for 1 add'l 1350sf, great highly visible location. Single Story Bldg close to downtown. Seller will be Retiring. **Practice: \$38k - Real Property: \$265k**

**J-371 EXETER**—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **ONLY \$150k**

**J-2934 SAN LUIS OBISPO AREA**—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops. Condo also available to purchase. **\$495k**

**NEW! J-580 CLOVIS/NORTHEAST FRESNO** - **Practice & Building** Most stable patient base we've seen in a practice this size. Dentist & Hygienist booked months out. 1,475 sf, 3 ops. Gross Receipts over \$450k. **Practice: \$360k Property: \$345k**

### SOUTHERN CALIFORNIA

**K-466 NORTHRIDGE**- GP Long Established practice. Located in a Professional building. Thousands of active patients. Gross in the mid \$700k range. 1550 square feet, 4 ops. **\$625k**

**K-518 SANTA ANA** - GP, 800 sf, 3 ops in Med. Prof. Bldg **\$95k**

**K-526 CHATSWORTH** - GP, 1100 sf, 5 ops. Long Established. Exc. Staff **\$350K**

### SOUTHERN CALIFORNIA CONT.

**K-535 SANTA ANA** - GP, 1000 sf, 3 ops, long established. Call for details! **\$300k**

**K-545 NEWPORT BEACH** - GP, 3 ops & 1850 sf, Spectacular build outs! **\$495k**

**K-554 ENCINO** - 1000 sf & 3 ops in very desirable office bldg. Newly remodeled! **\$295k**

**NEW! K-572 VENTURA** - GP, 1100 sf and 3 ops. Live & Practice only minutes from the beach. This newly remodeled office is any Dentist's dream! Strong, stable patient base and years of goodwill will be passed right along to you. **\$395k**

**NEW! K-577 LANCASTER** - GP, busy street in popular shopping center. Large Patient Base. 2200 sf and 4 ops w/ newer equipment. **\$350k**

### ARIZONA

**Az-412 PHOENIX**— Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase. **\$350k**

**Az-477 LAKE HAVASU CITY** — GP, in beautiful centrally located 1510 sf 4 op office. Practice grosses in the \$1.2 million range. **\$900k**

**Az-486 TUCSON** - GP, 1000 sf, 3 ops **\$175k**

### OREGON

**F-482 COOS BAY, OREGON**— GP, Seller Retiring. Modern equipped, 2500 sf w/3 ops & plumbed for 3 additional. **Motivated Seller will consider all reasonable offers! Call for Details**

### NEVADA

**R-514 RENO** - 1,600 sf, 4 op office near care facility. Call for details! **\$300k**

**R-553 LAUGHLIN** - Remarkable practice w/ great visibility & signage. Convenient location in area of new growth. Seller Motivated **\$225k**

**NEW! R-578 CARSON CITY** - 20 yrs goodwill, 4 ops/1300sf in Historic Westside. Exc. growth potential. Loyal Patient Base. Gross Receipts avg over \$700k annually. **\$425k**

### NEVADA CONT.

**LV-461 LAS VEGAS**—Very desirable NW location. Newer free standing bldg, 5 ops. Avgs nearly 50 new pts/month. Gross in the 1 mill range. Predominately Prosthodontics. **\$400k**

**LV-529 LAS VEGAS** - NW Rainbow Curve area near Summerlin. Aprx 2300 sf, 4 fully equipped ops. Plumbed for 1 add'l op. **\$250k**

**LV-533 LAS VEGAS** - Top Notch! GP, Granite countertops, custom flooring. 1700 sf w/ 4 spacious ops. Gross over \$1m yr. **\$600k**

**LV-552 LAS VEGAS** - Brand New, State of The Art, Computerized practice. GP w/ 2800 sf, 5 ops, plumbed for 3 add'l. Reduced to only **\$500k**

**NEW! LV-564 LAS VEGAS** - Great potential in this unique GP in well maintained, spacious converted home on large lot. Approx 4400sf w/9 ops. 1800 sf of storage in separate garaged building onsite. Offered at **\$450k**

**NEW! LV-565 LAS VEGAS** - Practice dentistry in this nice professional bldg. offering 3200 sf w/8 ops in growing Rainbow/Sahara Area. Collections in '07 expected to be ~ \$800k. Great Area w/ lots of potential **\$550k**

**NEW! LV-576 LAS VEGAS** - Highly desirable West Side area. Quality practice w/consistent collections in the \$1m range. New Equipment and solid patient base are only a couple of the perks! Attractive office w/ easy freeway access offers 1900sf & 5 fully equipped ops. **\$725k**

### SPECIALTY PRACTICES

**E-387 ROSEVILLE**—Perio, located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **\$150k**

**B-4751 SF EAST BAY**—Perio & Implants, 770 sf, 3 op off. **\$125k**

**B-520 SF EAST BAY**—Ortho, 6 chairs in open bay. 1500 sf. GREAT location. Prof. Bldg **\$175k**

**D-5271 SF EAST BAY**—ENDO, 1270 sf, 4 op office. Stable patient base. Well respected. **\$330k**

**I-5621 SAN JOAQUIN VALLEY** - PROSTHO-30 yrs goodwill, great location, 2500 sf, 6 ops, FFS, 12+ new pats per mo, high gross, Seller will assist in transition **\$960k**



Timothy G. Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

**PRACTICE FOR SALE** D-536 SAN JOSE - GP, 1200 sf, 3 ops, plumbed for additional op. Located in busy strip mall area. Private Pay, PPO & some Healthy Families. Price Reduced to only \$275k. Timothy G. Giroux, DDS/Broker 800.641.4179.

**ASSOCIATE POSITION** buy in/out opportunity, H-1B possible, friendly office in Placerville near Sacramento, fax 530-622-9733 or E-mail jkim916@sbcglobal.net.

**SPECIALTY OFFICE** in Irvine is seeking an Endodontist. Please fax resumé to 949-453-0970.

**EXPERIENCED DENTIST** LOOKING TO BUY an established GP in San Francisco/Bay Area. TOP \$ for the right one. 415-465-2500.

**LCF OFFERS 100% DENTAL PRACTICE** financing for stand alone working capital up to \$150,000. See display on Pg 5 or call 800-550-9228.

**RIVERSIDE COUNTY. SALE BY OWNER. EST. 25 YRS. \$1,000,000.00 PLUS COLLECTIONS '04, '05, '06. OPTION TO PURCHASE PROFESSIONAL BUILDING. 7 OPS. EXCELLENT LOCATION. FAST GROWTH AREA. ABSENTEE OWNER POSS. CONTACT 951-303-4412.**

**ENDODONTIST WANTED** Part-time position, well established, modern practice in Lancaster, CA. Experienced staff, Digital X-rays, High patient volume. (661) 945-0929.

**BRIGHT GARDEN STYLE SUITE** 2000 sf next to Civic Center. Available June 1st. You custom furnish with space for up to 8 ops. (714) 226-9030.

**CRYSTALMARK DV-1 AIR ABRASION UNIT** Converted for Helium. Very fast cutting. Complete with tip selection. Asking \$3995.00 Call 831-818-7183 for more information. Air abrasion training available.

**SANTA BARBARA DENTAL OFFICE FOR SALE** 3 operatories, free standing bldg., 30 years local, \$578,000 on 4 days/week. Doctor Retiring cell (805) 689-7697.

**IMPLANTS IN-HOUSE** Stop referring out patients and PROFITS! GPR & AEGD trained DDS to place implants in your office. Will bring my own equipment. Very professional, gentle & caring. Call 310-601-7950.

**VALLEJO DENTAL PRACTICE AVAILABLE** POTENTIAL PRODUCTION \$400,000.00-\$650,000.00. GREAT EQUIPMENT, LOCATION, PLACE, WELL ESTABLISHED. E-MAIL primedentalspaces@yahoo.com

**I WAS CONTACTED** by 2 employers from DentalWorkers.com and found a great job! DA Jenny J. Torrance, CA.

**SAN FRANCISCO'S EAST BAY** 2007 shall collect \$1,000,000 and net \$430,000+. Great Hygiene Department. Brand new suite. Great location. Go to www.PPSsellsDDS.com. View under CURRENT LISTINGS.

**GP OFFICE FOR SALE** Anaheim. 2 eq ops, 3rd plumbed. Low rent. Excellent location. 130K. Call (213) 359-0638.

**DDS PART-TIME NEEDED** \*\*NICE HI-TEC COSTA MESA, CA (PPO Insurance Biolase/Waterlase eqpt.) (714) 424-9099 or 339-788-0477.

**"PAT WOOD IS VERY KNOWLEDGEABLE"** David Reivakam, D.D.S., Riverside, California. Call Wood and Delgado toll free: 800-499-1474.

**KREATIV MACH 5.0 AIR ABRASION** unit/compressor/hand-pieces. Good condition. Rarely use. Asking \$2250. (949) 425-0005.

**LOOKING TO BUY A DENTAL PRACTICE?** Used equipment? Seeking staff or looking for a position in a dental practice? Visit The Dental Trader's ONLINE AD BOARD regularly. Ads being placed by doctor's for next month's edition are on our website's ad board now!

**FOR SALE BY OWNER** South Orange County dental office on busy street; long term staffs and good lease. 4 years old. Send Inquiry ocoffice4sale@yahoo.com.

**PRACTICE FOR SALE** San Diego Well-estab 2 Doctor Practice with Union Contracts, PPO & Private Pts. 12 Ops. Call Today SDPS: 760-599-7828.

**PANOREX** (Velmont model 098e manufactured July 1987, 6 ma 135.5 seconds) for sale best offer tel (818) 716-5512.

**UPHOLSTERY KITS FOR CHAIRS AND STOOLS** made to order. Choose your options. Ultraleather, Memory Foam. SUPERIOR UPHOLSTERY COMPANY. 407-841-2313.

**CAUTERDY UNIT** extra tips and stand. In excellent condition. Must sell. Best offer. Tell (818) 716-5512 e-mail sheldds@sbcglobal.net.

**DENTAL PRACTICE FOR SALE** West Central Wisconsin. Gross 600K (3 day week) 4 operatory, 2000 square feet. Contact 715.495.3244 caarp@mwt.net.

**OFFER PERFECT REPLACEMENT DENTURES WITH ONLY 2 PATIENT APPOINTMENTS – EXACTLY LIKE A CROWN. More Profit – Less Work!!! More info: www.SPEEDenture.com Contact Artistic Dental Design www.Artistic-Dental.com Toll Free: 866-971-9544.**

**GENERAL DENTIST NEEDED** in our growing San Jose practice. Min 3 years exp required. Endo, extractions exp preferred. Call 408-656-0969.

**WE ARE LOOKING FOR AN ORAL SURGEON** to work in our multi offices. Please call 800-768-4879.

**ZOOM 2 WHITENING LIGHT** includes Zoom eye goggles, brand new, only used twice, \$1025 OBO, Glendora, CA (626) 914-3068.

**IRVINE** (5) op computerized G.P. for sale. (2) fully eqt'd/(3) plumbed not eqt'd. Located in a class "A" bldg. on a main Blvd. Digital x-rays. Decorator sharp. Cash/Ins/PPO. Gross collect \$450K-\$500K/yr on (4) days/wk. 40-45 new patients/mos. D&M Practice Sales 818.591.1401.

# DANSEUREAU

America's Dental Equipment Company Since 1961

Call (800) 423-5657

WWW.DHPDENTAL.COM

America Op  
\$4895.00



10 Year Warranty

EZ Financing  
Available  
On All  
Equipment

Convert to a  
Dry Vac System  
and get a

\$1000.00

To Trade In Your  
Wet Dual Vacuum System



\$4395

Reduced to:

\$3395

Plus Install

Local Water Districts Now Offering  
Additional Cash Rebates Up to \$500

Complete  
Dental Office  
Still Only  
\$22,495

Signature Stool  
Package

\$699.00



**FRESNO** Turn key beautiful office. Five ops, four x-ray, and five tvs and etc. need to go. Great price!!! 559-224-9171.

**NEED QUICK MONEY-UNSECURED** up to \$75,000. No prepayment, doc fees. Not reported on credit profile. ProMed Financial 888-277-6633.

**FULLERTON** Small, fee-for-service practice for sale. No HMO/PPOs. Good starter office. Two operatories. Nice area. Dr. retiring. \$65,000. 714-420-7225.

**SF GP** with 4 fully-equipped operatories in 1,000 square foot facility. 2006 GR \$742K+ 100% Pvt./Ins. pts. Practice est. 1968. Owner is retiring and willing to help for a smooth transition. Asking \$399,000. Building also for sale. Call Carroll & Company for details (650) 403-1010.

**DENTIST P/T** mon. and/or sat. min 3 solid yrs exp. new and modern office. Southgate. Fax resumé: 310-886-0505.

**PANOURA 10CSU** & A/T2000 & DAYLIGHT LOADER, perioprobe. EXCELLENT PAN/CEPH PLUS 8CASSETTS, ASKING \$4,400, PLEASE CALL BING/MATT 562-531-9861.

**PRACTICE FOR SALE** E-568 SACRAMENTO - Family oriented, FFS, well established! Exc. curb appeal. Offers 2100 sf & 4 ops. Gr. Receipts in '05 \$774k+. Listed at \$525k Timothy G. Giroux, DDS/Broker 800.641.4179.

**ULTRASONIC UNIT** (Mini-Endo) by Spartan Only 3 years old; works well, includes 2 tips. All for \$600. (909) 798-7122.

**IMPLANTS, MOLAR ENDO** SURG EXT's. IN-House. STOP referring out profits. I do these cases in your office. Call 310-601-7950.

**SHARE OFFICE** in Beautiful Marina del Rey! 4 ops, great views, large space, don't miss out! Call (310) 577-5888.

**DENTISTS** You can earn as much as an additional \$100,000 per year. Deliver dental assisting training at your office. Easy to administer. Full curriculum for chairside and front-office courses provided. Extensive CD Rom visual aids are included. Inquire via email: myprivatecollege@aol.com. Contact: Larry (Cell) (626) 941-4636 or Contact: Chris (cell) (562) 777-5913 Office: (626) 810-3820.

+++ Website: [SchoolBuilderPlus.Com](http://SchoolBuilderPlus.Com) +++

**DENTIST NEEDED** General Dentist needed for Colton Area as soon as possible. Great Staff! Great Patients! 909-825-0545.

**MARKETING PERSON** for Specialty office, multiple locations excellent incentive, contact 626-272-2606.

**FRONT OFFICE POSITION** San Jose. If you have minimum 2 years experience in scheduling and billing, Dentrix, please call 408-716-2696.

# ADVANCE YOUR PRACTICE

*Don't Waste Another Week!  
Get the Tools Now!!*



## ★ 1 “DENTAL SCHEDULING FOR THE SOLO PRACTITIONER”

- How to keep your appointment book full every day!
- Discover how to have consistent production daily!
- Never see your assistants just standing around ever again
- Increase production by 25% by doing this!
- Save \$20,000 per year or more by doing this!



## ★ 2 “HOW TO MAKE MONEY USING YOUR HYGIENE PROGRAM”

- Turn your Hygienist into a cash cow!
- Easy tips to fill the hygiene schedule!
- Increase recall by 50% or more by doing this!
- Eliminate appointment cancellations!



## ★ 3 “MANAGEMENT BY STATISTICS”

- 5 ways your PC can instantly increase your practice growth!
- Learn three tricks that instantly can increase production!
- How to become the most efficient office possible!
- Promote your practice ABSOLUTELY FREE! (Worth the purchase price alone)
- Track & control your overhead without an accountant's help!

Was \$40 each, for a limited time, get any two pamphlets for \$60 - or all three for \$75.

Send checks to: Dental Practice Publishers  
P.O. Box 2772, Laguna Hills, CA 92654

Be sure to note which pamphlets you want.



**DENTAL SPECIALIST** needed to join our hi-tec DDS practice.  
\*Lease beautiful op Costa Mesa, CA (714) 424-9099.

**ADP COMPRESSOR** \$1200, ADP Vacuum \$1000, 2 Belmont dental chair, light, & unit \$6000.00, PeriPro 1150, Pelton/ Crane Sterilizer. 323-293-4370.

**UPHOLSTERY KITS** FOR CHAIRS AND STOOLS made to order. Choose your options. Ultraleather, Memory Foam. SUPERIOR UPHOLSTERY COMPANY. 407-841-2313.

**PELTON CRANE AUTOCLAVE** LOOKS GOOD BUT NEEDS REPAIR. COMES W/ EXTRA BRAND NEW DOOR GASKET. BEST OFFER. EMAIL TO [primedentalspaces@yahoo.com](mailto:primedentalspaces@yahoo.com).

**WE ARE LOOKING FOR AN EXPERIENCED** Front Office person with minimum 3 years experience. Dentrux experience preferred. Please call 408-656-0969.

**DENTAL OFFICE FOR SALE** in San Gabriel. Brand new retail plaza/1100 SF/4-OPS/leasehold only/\$294K/Fantastic Location. Call 714-272-8850.

**ANY DENTISTS RETIRING** OR MOVING AND SELLING THEIR PRACTICE AND BUILDING OR DENTAL CONDO? contact [gnfortord2001@yahoo.com](mailto:gnfortord2001@yahoo.com). (916) 984-5205.

**PRACTICE FOR SALE** San Francisco Richmond dist. 5 ops. 3 equipped. Collected 340K Lots growth potential. Call (650) 296-6812 night.

**EQUIPMENT FOR SALE** 2 sets newly upholstered stools, excellent condition, 600. Chemiclave 5000, good condition, 300. Plus more. 858-705-0406.

**GET 23-35 NEW DENTAL PATIENTS** Every Month Without Any Work At All, 100% Guaranteed!  
[www.AttractDentalPatients.com](http://www.AttractDentalPatients.com).

**DENTAL OFFICE FOR SALE** in Ontario, CA near 60 freeway. Located next to Stater Bros. 3-OPS/1100SF/\$320K. Call 714-272-8850.

**MOVE YOUR EXISTING OR NEW PRACTICE** to this brand new dental office in NW Bakersfield. Reasonable rent. (661) 809-2969-Brian.

**OFFICE SPACE FOR RENT** 2 days/wk in San Jose Evergreen area. Brand new office. Contact 408-375-15551 for information.

**X-RAY CHAIR** in excellent condition. Please call for info. (818) 716-5512 or Fax (818) 716-5513 email [sheldds@sbcglobal.net](mailto:sheldds@sbcglobal.net).

**ENDODONTIST AND ORAL SURGEON NEEDED FOR BEAUTIFUL OFFICE IN CLOVIS. MIN. \$1500/DAY OR 60% PRODUCTION. PLEASE CALL (559) 299-9556.**

**USED PHILLIPS 810 PROCESSOR FOR SALE** Needs work, but has one newer rack. \$50. Dr. Barnett (714) 420-7225; (714) 871-3544.



**NEW MOLAR CLOCKS FOR SALE.** AVAILABLE IN DIFFERENT COLORS AND STYLES. WHOLESALE/RETAIL. FOR PRICING CALL RENATO L CALUGCUGAN DENTAL AT 323-664-0777 OR 323-664-0972.

**SOLUTIONS FOR YOUR DENTAL PRACTICE** Puche Dental Laboratory offers a wide selection of dental restorations to fit your patients needs. Brows through our product selection at [www.puchedentallab.com](http://www.puchedentallab.com).

**CEREC DENTAL ASSISTANT TRAINING COURSES** Hands on training aimed at allowing dental assistants to use CEREC independently. 7 hours CE held at the Patterson CEREC facility in El Segundo \$395/course. Basic July 25, Sept 12. Intermediate Oct 10. Advanced Nov 28. Call 818-783-2960 or [www.molarmechanic.com/seminars](http://www.molarmechanic.com/seminars).

**FOR LEASE** COVINA NEW OFFICE, 3 OPERATORIES, JUST REMODELED, MOVE IN CONDITION, GREAT MEDICAL BUILDING \$2,500.00. OVER 100K IMPROVEMENTS. 562-868-6333.

**FRESNO** Centrally located off Highway 41 and East Bullard Avenue. Rich in patients, this practice is underserved by current Owner. Has been a \$400,000/year practice in recent past. 3-days of Hygiene. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com). View under CURRENT LISTINGS.

**SIX MONTHS OLD DENTAL OFFICE IN VALENCIA LA/ COUNTY WITH SOME CHARTS, FOUR CHAIRS AND STATE OF THE ART EQUIPMENT IN SAME SHOPPING CENTER AS WALGREEN'S PHARMACY SURROUNDED BY 7000 HOMES IS FOR SALE. CONTACT PHONE (661) 965-1771.**

**LEGAL TIP:** Does your attorney offer flat rate legal fees? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**CONTEMPORARY ORANGE OFFICE SUBLEASE** 3-Ops 2nd floor views. Start your own practice w/o the high buildout costs. 2-3 days 714-998-2241.

**EXPERIENCED DENTIST** LOOKING FOR PRACTICE IN SAN JOSE AREA, Equipment no bar, looking for good patient base. [atonwar@yahoo.com](mailto:atonwar@yahoo.com), 408-887-4493.

**PRACTICE FOR SALE** I-551 LODI - Practice & Building - Long Established GP with low overhead costs. 1500 sf & 3 ops. Collections in '06 exceed \$370k. \$250k Timothy G. Giroux, DDS/Broker 800.641.4179.

**OFFICE MANAGER & BACK OFFICE** Supervisor needed in Orange County. \$200 Signing Bonus. Self starters with great organizational and communication skills, to manage this growing FFS general practice. Dentrix software. Beautiful facility & wonderful opportunity to grow. Great benefits! Fax 949-305-6507/[growingdds@cox.net](mailto:growingdds@cox.net).

**TYPODONT** Columbia Dentiform PVR-860 balanced, ready for Board Exam at any location (has all attachments for maneken). Call 818-621-0050.

**EQUIPMENT FOR SALE** SS White x-ray unit \$1250.00, Belmont x-ray unit \$1300.00, 4 SDS Dental Chairs w/ cuspidor@lights \$1500.00, Adec D/Chair w/cusp. @light \$3500.00, Dental Ez E22000 chair w/cusp @light \$2500.00, 3 Rolling Cabinets \$300.00 ea. All Sold as is. No Delivery. 310-395-7221.

**HMO PRACTICE FOR SALE** IN LA MESA, SAN DIEGO GROSSING \$600,000 per year, great location. 310-903-7610.

**SALE 5 X-RAY DIGITAL SENSORS** (RVG TROPHY) #2 size. \$950 each. 3 years old. Negotiable. Call for information 323-930-2386. Mario.

**THE DENTAL TRADER IS DISTRIBUTED FREE** to every dentist in California and you may advertise in it FREE as well. Visit our FAQs page at [dentaltrader.com](http://dentaltrader.com) for more info.

**HIGHLY PRODUCTIVE** general dentist with excellent patient management skills seeking to associate. can e-mail/fax CV. Contact: 562-298-7664, [DKLA76@hotmail.com](mailto:DKLA76@hotmail.com).

**WE BEGAN CONTACTING** and scheduling interviews with people the same day after we posted the ad on DentalWorkers.com! Crystal OM in Auburn, WA.

**HANAU H2** mounting rings wanted (310) 926-7851.

**HMO PRACTICE FOR SALE** IN BALDWIN PARK. GROSSING \$400,000 per year. 310-903-7610.

**PRACTICE FOR SALE** E-559 CARMICHAEL - GP, HMO practice collecting \$70-80k per month. Low overhead. Exc. Opportunity for absentee owner. \$480k. Timothy G. Giroux, DDS/Broker 800.641.4179.

**SANTA BARBARA CITY AREA** GENERAL DENTIST WANTED. 1-3 days/wk (4-6 hrs/day), short/long term? CALL 805-965-8141 M-F. 10-6 POSSIBLE BUY-IN.

**BUY 5 GET 1 FREE** all Barrier Sleeves, call DAVIS DENTAL at 800-842-4203.

**OWN YOUR OWN ENDO PRACTICE** let me help you increase your endo profits without the headaches - 949-351-3354.

**SALE CEREC 3D** \$56,000. 2 days hands on training, delivery, set up Call: Judi 818-355-7866.

**BUSY G.P. OFFICE** in Pasadena looking P.T./F.T. Expd. Associate Dentist. Fax (626) 449-8351, Call (951) 217-8214.

**DENTAL OFFICE FOR SALE** in Ontario, off of 60-fwy within Stater Bros Plaza. 3 ops/1100-SF/\$320K/collects \$30K/mos. Call: 714-272-8850.

**MADERA** (6) op computerized G.P. for sale. Located in a free stand bldg. Gross Collect \$360K/yr on a 3 day wk. Cash/Ins/PPO/HMO. No Denti-Cal. D&M Practice Sales 818.591.1401.

*The California Academy of General Dentistry presents  
exceptional continuing education and social events  
for the general practitioner.*



**Southern California AGD** *(all held at the Embassy Suites, Anaheim)*

**Periodontics and Implant Dentistry**

- \* Dr. Hessam Nowzari on Sunday, August 26th (8:00 till 5:00 p.m.)

**Endodontics**

- \* Dr. Chikki Raju on Sunday, October 21st (8:00 till 5:00 p.m.)

**Lumineers/Veneers Training Workshop**

- \* Dr. Michael Schneider and the Lumineers Staff on Friday and Saturday, November 2nd-3rd (8:00 till 5:00 p.m.)

**Implant Dentistry for ALL Dentists**

- \* Drs. Raymond Choi, Gerald Niznick and Lambert Stumpel on Sunday, December 2nd (8:00 till 5:00 p.m.)

**San Diego AGD**

**Membership Celebration/Ensenada Trip**

- \* Saturday/Sunday, August 3rd thru 5th

**Dental Materials for Restorative Dentistry**

- \* Dr. John Burgess on Friday, October 19th

*For more information, contact us toll-free at **800-762-2511***

All members and non-members of the CAGD are most welcome to participate.

**ALISO VIEJO OFFICE** for lease/rent. Beautiful cosmetic office with 5 operatories in major shopping center. Img (949) 362-8523.

**IMPLANTS-IN-HOUSE** Have IMPLANT patients? STOP referring patients away and PROFITS out! With more than 15 years of experience in all aspects of Implantology and Professorship of Advanced Periodontics and Implant Surgery in Southern California, will place IMPLANTS in YOUR OFFICE. Have our own equipment, assistant and will provide prosthetic parts. We offer free prosthetic training on implants. For additional information, email to [implantpartner@gmail.com](mailto:implantpartner@gmail.com).

**DENTAL OFFICE 4 SALE** Whittier \$150,000.00 OBO PPO/ Cash/indemnity pts no HMO must sell / med issues (562) 693-4108.

**DENTISTS** You can earn as much as an additional \$100,000 per year Deliver dental assisting training at your office. Easy to administer. Full curriculum for chairside and front-office courses provided. Extensive CD Rom visual aids are included. Inquire via email: [myprivatecollege@aol.com](mailto:myprivatecollege@aol.com). Contact: Larry (Cell) (626) 941-4636 or Contact: Chris (cell) (562) 777-5913 Office: (626) 810-3820.  
+++ Website: [SchoolBuilderPlus.Com](http://SchoolBuilderPlus.Com) +++

**PRACTICE FOR SALE** San Diego (La Mesa) 29 year-old GP. Great LOCATION. 4 Ops in 1075 sq. ft., SDPS: 760-599-7828.

**ESTABLISHED PRACTICE** 3,000 patients. Rent \$725/month, two dental chairs, X-Ray machine. Located Modesto. Asking \$135K. Keith 916-613-8271. Thanks.

**LUXURY SPACES AVAILABLE** for dental from 1500 to 10K sq/ft, 16185 Los Gatos Blvd., Los Gatos, CA. Call Daisy at 310-914-4143.

**NEW DENTAL OFFICE FOR SALE** Philadelphia area location: shopping center dentist moving out of state must sell immediately. Call 917-535-8995.

**ENDO & O.S IN-HOUSE**—INCREASE in INCOME. Experienced DDS does all O.S and RCT's in your office. 310-601-7950.

**HMO PRACTICE FOR SALE** IN SAN JACINTO NEXT TO HEMET GROSSING \$650,000 per year, great location with visibility. 310-903-7610.

**HMO PRACTICE FOR SALE** STOCKTON GROSSING \$1,400,000 a year, absentee owner, great location. 310-903-7610.

**JONATHAN L ORTIZ** is your family & Commercial Health insurance specialist. Whether you need Health or Life Insurance. Let me help you choose the right coverage for you and your Staff or family. (866) 992-7070. Ca Lic #0E68363 [www.JLOinsurance.com](http://www.JLOinsurance.com).

**PRACTICE FOR SALE** 2 ops. 900 sf. in Westminster, CA. Asking \$90,000. Inf. 714-925-7521.

**FOR SALE** in good working condition. Royar dental chair, Asepsis Delivery System, Belmont Light, \$1500 obo 949-380-9506.

**SANTA BARBARA DENTAL OFFICE** for Sale. \$578K last year on 4 day week, 1500 sq. feet available, free standing building Doctor retiring after 30 years, BEST OFFER: (805) 689-7697.

**USED DENTAL EQUIPMENT FOR SALE** 4 dental chairs (forest). 1 Silent 2 head Compressor. Chairs fully complete. Just plug in. \$8,500 obo. 310-764-2555.

**RELAXOR MASSAGE SYSTEM** available in most of our upholstery kits. Six motor message w/ optional heat will relax your patients. SUPERIOR UPHOLSTERY COMPANY 407-841-2313.

**BEVERLY HILLS SPECIALTY OFFICE** space available Tues and Thurs for dental specialist. 949-675-3636.

**DENTAL PRACTICE FOR SALE** Glendale - Must see dental spa. Multi doctor facility. Revenues exceed \$600k annually. Seller transition available. Contact Practice Sales & Appraisals at (818) 999-9595.

**AT LCF WE CAN FINANCE** 100% dental office tenant improvements without requiring purchase of equipment. See display on Pg 5 or call 800-550-9228.

**PRACTICE FOR SALE** E-571 SACRAMENTO - Highly desirable area, pulling from affluent neighborhoods. 2400 sf w/5 ops & ample parking. '06 coll. exceed \$820k! Offered at \$550k. Timothy G. Giroux, DDS/Broker 800.641.4179.

**LOOKING FOR A STRONG REMOVABLE DENTAL LAB?** At Puche Dental Lab we provide our clients with consistent, precise, cost effective restorations with prompt and reliable turnaround time. See full page ad in this issue.

**MONTEREY** Beautiful facility, digital x-rays, computerized Ops. Tracking \$600,000+ with Profits of \$270,000+. PRICE JUST REDUCED \$97,000. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com). View under CURRENT LISTINGS.

**SANTA ROSA GP** Est. 1973 and located in the heart of the Sonoma wine country. Approx. 1,799 active pts. and 3.5 Doctor days. 2006 GR \$851K+ Owner retiring. Asking \$577K. Call Carroll & Company (650) 403-1010 or visit [www.carrollandco.info](http://www.carrollandco.info).

**"HOW TO MAKE MONEY** Using Your Hygiene Program" – informational pamphlet – using these basic principles you should double your hygiene income – you can't afford not to have this information – Send \$40 to: Dental Practice Publishers, PO Box 2772, Laguna Hills, CA 92653.

**GET A FREE HANDPIECE REPAIR** with your first order at DAVIS DENTAL call at 800-842-4203.

**WOULD IT SURPRISE YOU TO KNOW** that there are currently eleven dental treatments that can be performed using Botox? Learn how to use Botox in your practice, see insert in this edition.

# DENTAL DIRECTORY

## WOOD & DELGADO

*Attorneys At Law*

Representing Dentists for over 20 Years in the Areas of:

Real Estate • MSOs • Practice Purchase Agreements  
Partnership Agreements • Leases • Dental Board Defense  
Space Sharing/Group-Solo • Associate Agreements  
Corporate Formations/Dissolutions  
Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law

Charles X. Delgado, Attorney at Law

Jason P. Wood, Attorney at Law

Toll Free: 800-499-1474 • Fax: 800-511-2138

Visit our website at: [www.dentalattorneys.com](http://www.dentalattorneys.com)



## Diversified Upholstery & Dental Services

New & Used Complete Dental Chair  
Dental Equipment Refurbishing  
Mechanical Chair Repairs Special Upholstery for  
Service Tech. Available Long Procedure Patients

Call us for a Free Estimate!  
(800) 707-3449 OR (714) 827-8515  
[www.DiversifiedDental.Net](http://www.DiversifiedDental.Net)



## PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards  
You Can Trust - Proven Results  
You Can Count On*

Lou Bermudez, Broker or  
Frederic Sherman, DDS, Broker

(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



## WESTERN PRACTICE SALES

John M. Cahill Associates

*Working Together to Serve You Better  
Dentists Serving Dentists*

Timothy G. Giroux, DDS

John M. Cahill, MBA

Jon B. Noble, MBA

Edmond P. Cahill, JD

800.641.4179

[wps@succeed.net](mailto:wps@succeed.net)  
[westernpracticesales.com](http://westernpracticesales.com)



## Puche Dental Laboratory

Serving Dentists with Excellence Since 1969

Specializing in Removable Restorations.  
Call us for a case pick-up today!

1610 Cabrillo Avenue  
Torrance, CA 90501  
[www.puchedentallab.com](http://www.puchedentallab.com)

For More info  
877-997-8243  
Visit us at CDA booth #467

## ROBERT W. OLSON, JR.

a Professional Corporation  
Business, Corporate & Real Estate Law

- Experienced & Knowledgeable
- All Inclusive Packages
- Free Website Services

805.963.1120

[www.transdental.com](http://www.transdental.com)  
[RWO@transdental.com](mailto:RWO@transdental.com)



PRACTICE SALES AND LEASING

*"THE  
PERSONALIZED  
SERVICE  
DENTAL BROKER"®*

P.O. Box #6681, Woodland Hills, CA 91365  
Phone/Fax: 818.591.1401 • 866.425.1877 Outside So. CA  
[www.dmpractice.com](http://www.dmpractice.com)



Go for the best - Get the Highest Rated Software by the ADA\*

800-273-5033

Online demo - [www.ez2000software.com](http://www.ez2000software.com)



## Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving  
San Francisco: (415) 899-8580  
Sacramento: (530) 894-0700  
[www.PPSellsDDS.com](http://www.PPSellsDDS.com)



**BUYERS** LOWER PRICED PRACTICES for sale through ProMed Financial. 888-277-6633. Visit [www.promed-financial.com](http://www.promed-financial.com) for all services. Plus, 100% financing available.

**SONOMA COUNTY** GP fully renovated 1,400 square foot office with 3 ops. Over 870 active pts. GR for 2006 over 678K with 59% overhead. Average 4 hygiene days and 3-4 doctor days per week. Asking \$575K. Call Carroll & Company (650) 403-1010 or visit [www.carrollandco.info](http://www.carrollandco.info).

**FRESNO** For Sale G.P. 2006 Gross Receipts \$777,336, adjusted net income \$287K. PPO/HMO practice. 2000 sq. ft., 5 equipped opertories. Panolypse machine, EasyDental software. 4 hygiene days. Practice near main thoroughfare. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**ONTARIO** (4) op computerized G.P. for sale. (3) eqt'd/(1) plumbed not eqt'd. Major Shop Ctr. location. Cash/Ins/PPO/Denti-Cal. Gross Collections ~ \$360/yr. D&M Practice Sales 818.591.1401.

**CUSTOM MADE STOOLS** built to order. Choose cushion shape, foam density, lift height, base and vinyl color. SUPERIOR UPHOLSTERY COMPANY 407-841-2313.

**GET THE EZ 2000 #1 RATED** Dental Software by the ADA Today! Comes with full CDT 2007-2008 procedure codes licensed and copyrighted by the American Dental Association. Billing, Recall, Scheduling, Imaging, More! Only \$1,995 ! Call 800-273-5033.

**BUY 3-GET 1 FREE** Bien-Air High speed-4 hole push button handpiece, \$295.00/each, one year warranty. Coltolux LED wireless curing light-\$415./each call DAVIS DENTAL at 800 842 4203.

**HOW MANY OF YOUR PATIENTS** are already getting Botox injections for purely cosmetic reasons? Discover how Botox in dentistry can give identical esthetic results...sign up for the Dentox seminar now. See insert in this edition.

**PRACTICE FOR SALE** San Diego (Carlsbad) NEW Satellite Practice with 5 Ops plumbed, 2 equipped, in 1500 sf. Approx 250K collections 2006. SDPS: 760-599-7828.

**BELL-50 BELMONT CHAIRS** with TPC Package with installation \$5750.00. Call Davis Dental at 800-842-4203, and ask for Dennis Martinez.

**ATTN. SKIERS** SCAGD Ski & Learn Seminar, Feb. 9-16, 2008. Great Savings, Outstanding Acclaimed Annual Event for the Past 25 Years. 16 CE Units. Info Call SCAGD 310-471-4916.

**LCF OFFERS 100% DENTAL PRACTICE** financing that does not require health and life insurance of borrower (some limitations). See display on Pg 5 or call 800-550-9228.

**NEED A LOAN FOR** Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

# THE Dental Trader

*Buy, Sell or Trade all things Dental*

## CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: [tradestaff@cox.net](mailto:tradestaff@cox.net)

Web: [www.thedentaltrader.com](http://www.thedentaltrader.com)

### Old Address

Dentist's Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

### New Address

Dentist's Name: \_\_\_\_\_

Calif. Dental License #: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Authorizing signature: \_\_\_\_\_

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at

[www.thedentaltrader.com](http://www.thedentaltrader.com)

**PUCHE DENTAL LAB** offers you three flexible options at one convenient price. Choose from Valplast, Lucitone FRS, or TCS partials for only \$175.00per arch. Call us for more details 877-997-8243.

**"I HAVE BEEN A CLIENT OF WOOD AND DELGADO** for over ten years and wouldn't think of going to another attorney for any matter in the dental field." Felipe Vital, D.D.S., Santa Ana, California. Call Wood and Delgado toll free: 800-499-1474.

**YOUR "JUNK" IS SOMEBODY ELSE'S "treasure"** so advertise your unused stuff FREE in The Dental Trader. Clear out that junk drawer and get some cash! Just follow the FREE ad instructions on our FAQs page at [dentaltrader.com](http://dentaltrader.com).

**LEGAL TIP** C (but not S) corporations can deduct disability insurance premiums. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**NEW MOLAR CLOCKS FOR SALE**. AVAILABLE IN DIFFERENT COLORS AND STYLES. WHOLESALE/RETAIL. FOR PRICING CALL RENATO L CALUGCUGAN DENTAL AT 323-664-0777 OR 323-664-0972.

Copyright 2007 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

# READER AD FORM FOR DENTIST & STAFF ONLY

## The Dental Trader

*Buy, Sell or Trade all things Dental*

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at:  
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

This ad is for (check one):  So. Calif.  No. Calif.  So. & No. Calif.

### Reader Ad Rates:

- 20 words of less-\*FREE (\$1. per word thereafter-65 words maximum) \_\_\_\_\_
  - All Bold Type: Add \$10. ....(add option: \$10) \_\_\_\_\_
  - All Bold Type with Bold Border: Add \$15. ....(add option: \$15) \_\_\_\_\_
  - Black Box with Bold White Lettering: Add \$20. ....(add option: \$20) \_\_\_\_\_
- Total # of words (first 20 words free-add \$1. per word after first 20 words) \_\_\_\_\_

Total: \_\_\_\_\_

**PAYMENT MUST BE SUBMITTED WITH THE AD**

**Form of Payment:**

Check enclosed  Visa/MC   
American Exp.

Card# \_\_\_\_\_

3 Digit Security Code (on back of card)  
\_\_\_\_\_

Exp. Date \_\_\_\_\_

**FREE Reader Ads** offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Advertiser's Name: \_\_\_\_\_  
 Charge Card Billing Address: \_\_\_\_\_  
 City/State/Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 E-mail: \_\_\_\_\_  
 Authorizing signature: \_\_\_\_\_

**Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month**

# COMMERCIAL AD FORM FOR BUSINESSES

## The Dental Trader

*Buy, Sell or Trade all things Dental*

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: www.thedentaltrader.com,  
mail w/check or Fax submissions  
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

This ad is for:  So. Calif.  No. Calif.  So. & No. Calif.

### Bonus Feature Reader Ad Rates:

- 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... \_\_\_\_\_
  - All Bold Type: ....(add option: \$10) \_\_\_\_\_
  - All Bold Type with Bold Border: .... (add option: \$15) \_\_\_\_\_
  - Black Box with Bold White Lettering: .... (add option: \$20) \_\_\_\_\_
- Total # of words (first 20 words \$20-add \$1. per word after first 20 words) \_\_\_\_\_

Total: \_\_\_\_\_

**PAYMENT MUST BE SUBMITTED WITH THE AD**

**Form of Payment:**

Check enclosed  Visa/MC   
American Exp.

Card# \_\_\_\_\_

3 Digit Security Code (on back of card)  
\_\_\_\_\_

Exp. Date \_\_\_\_\_

Name: \_\_\_\_\_

Charge Card Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.**



# Professional Practice Sales

## Buying or Selling a Dental Practice?

### 5911 SANTA CRUZ/ CAPITOLA - OCEAN LOVER'S PARADISE

Located in the very geographic center of the Santa Cruz Community with the convenience of numerous traffic arteries accessing this location. YOU COULD NOT REPLICATE THIS OFFICE FOR 150% OF THE ASKING PRICE OF THIS OPPORTUNITY. Practice is fully computerized, paperless and digital, and has one of the best Sterilization Areas ever. On Owner's 3-day week, practice collected \$325,000 in 2006. Great cash-flow management at Front Desk with AR's being less than 1-months' Production. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5918 METRO SACRAMENTO'S PREMIERE COSMETIC PRACTICE

This is a once in a career opportunity. Located in one of the most attractive urban areas in Northern California with many upscale neighborhoods nearby. Truly well sited for this highly focused vanity service. The brand recognition is "as good as it gets", the reputation sterling and the marketing machine operating at a very effective level. Phenomenal staff and 4-days of Hygiene. Beautiful office truly sets the stage for the services rendered here. Collections the last 3-years have averaged \$1.6+ Million/year. Seller is available, at Buyer's option, to continue in a limited capacity to assist in transition. This opportunity shall afford its Successor a 10-year head-start in carving out a highly recognized Regional presence for such high end services. This practice warrants a relocation if you are having trouble separating yourself from the pack. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5923 MONTEREY

Renowned for its year-round temperate climate, spectacular coastal environment, lush urban forest, quality of life and unparalleled beauty, this Monterey practice is truly a LIFESTYLE OPPORTUNITY. Housed in beautiful facility with tremendous attention devoted to patient comfort. All ops are computerized with intraoral docking stations; the delivery systems are modern; the practice employs The Wand Anesthetic System, Air Abrasion & Plasma Arc High Speed Curing Lights; the office is fully networked and is digital-ready. Practice shall collect \$600,000+ in 2007 with Total Available Profits of \$270,000+. This is a rare opportunity to acquire a quality practice in the very heart of The Monterey Peninsula. **Price has been reduced \$97,000 to \$280,000.** Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5926 SACRAMENTO'S CARMICHAEL

Long established practice has a strong patient foundation as evidenced by 7-days of Hygiene per week. Collected \$150,000 in 2006 on 3.5-Dentist days per week. Strong Profits. Practice had complete makeover 9-years ago with \$132,000 spent in upgrades. Full price \$310,000. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5927 SACRAMENTO - RIGHT OFF CAPITAL CITY FREEWAY ON MARCONI AVENUE

This "bread & butter" practice has been designed to realize strong profit margins on revenues in the \$330,000 to \$365,000 range. The performance the last 2-years has averaged \$50,600 in Production, \$349,000 in Collections and Total Available Profits of \$211,700. Current year has realized \$168,000 in Production, \$155,000 in Collections and \$99,700 in Profits through May. Full price \$175,000. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5928 OAKLAND'S PILL HILL - SEEKS FEMALE DENTIST

Relaxed practice collects \$250,000/year. Extremely attractive 620 sq.ft., 2-Op suite. \$140,000 spent in upgrades since 2000. Ideal as part-time practice or as foundation to build-upon. Full price \$150,000. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5929 SOUTHERN SONOMA COUNTY - RIGHT OFF 101

This opportunity affords great lifestyle opportunities in many nearby desirable family communities. This highly regarded practice has a strong foundation as evidenced by 6-days of Hygiene. Great staff. Practice is on track to collect \$1.1 Million with Total Available Profits of \$420,000 in 2007. Spacious 4-ops with many extras. Unusual situation shall help in the retention of patients. Full price \$575,000. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5930 SAN FRANCISCO'S EAST BAY

This is a SPECIAL OPPORTUNITY which should only be investigated by the "Very Discriminating and Demanding Buyer" who is willing to pay the appropriate price for a quality practice. Tremendous effort has been expended in creating the Management Systems that allow this practice to perform at a high and efficient level. 2007 shall collect \$1 Million with Total Available Profits of \$430,000+. Low Accounts Receivable, great Recall and busy Hygiene Department. Beautiful new 4-op office, digital x-rays and computers in the Ops. Great location allows Successor to pick and choose from numerous nearby highly desirable areas to live. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5931 FRESNO

Centrally located off Highway 41 and East Bullard Avenue. This long established practice represents an excellent foundation to build upon. Rich in patients, this practice is underserved by its current Owner. Has been a \$400,000/year practice in recent past. 3-days of Hygiene. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.



Specialists in the Sale & Appraisal  
of Dental Practices Since 1966

Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)

Scroll under CURRENT LISTINGS for more information on any of these opportunities.

San Francisco: (415) 899-8580 • Sacramento: (530) 894-0700 • Los Angeles: (714) 832-0230

# DIVERSIFIED DENTAL & UPHOLSTERY

## Upholstery - Equipment - Service



### Services Available:

Mechanical Chair  
Compressor Repairs  
Dental Unit Painting  
New & Reconditioned  
Handpieces & Sterilizers  
Special Upholstery for  
Long Procedures  
Using Ultra Leather & Memory  
Foam

*Friday Night Pickup &  
Monday Morning Delivery  
Before you Open!*

**Your old units can  
be refurbished  
to look just like new!**

**New Belmont Operatory  
Packages are  
also available!**

**Film Processors Many  
Makes & Models**

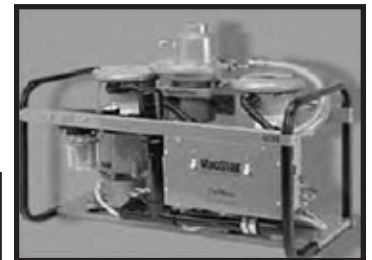
***Best Pricing Around!***

**714-827-8515**

**800-707-3449**



**Sterilizers  
Autoclaves & Dry Heat**



**Vacuum Pumps**



**Compressors**

The Dental Trader  
Post Office Box2631  
Capistrano Beach, CA 92624

PRSR.T.STD  
U.S. POSTAGE  
**PAID**  
OCEANSIDE, CA  
PERMIT #95

10.07