

THE Dental

ADA CONVENTION - LAS VEGAS: OCT. 16-19

VOL. 3 NO. 10 • OCT. '06
No. Calif. Edition

Trader

FREE ADS FOR DENTISTS & STAFF!

Ph: 877-888-4237 • Fax: 949-498-1198
DentalTrader.com

Buy, Sell or Trade all things Dental



2000

VERSION
2006

#1 RATED DENTAL SOFTWARE



Fully Integrates with our Optional Perio Charting & Imaging Modules

EZ-PERIO-CHARTING makes perio-charting quicker, smoother, and more accurate. Record information including bone loss, plaque, probing depths, gingival margins, bleeding points, and furcation grades.

EZ-IMAGING allows capture of intra-oral images, digital x-rays, & patient photos directly into patient's chart; Print picture centered with patient name, birth date and social security number; Increase case acceptance & quick turn around of insurance payments.

ADA PRE-CONVENTION SPECIAL

Go for the best - Get the Highest Rated Software by the ADA*

only **\$1,495.00**
reg. \$2,395.00

21 Years of Excellence

- Free 38 session DVD Training Seminar
- One hour telephone "Get up & running" training
- Free updates & support for an entire year
- Includes new mandatory CDT-5 codes for 2006
- Electronic claims or plain paper (your choice)
- Appointment scheduling, day sheets
- Pre-determination of benefits
- Show patient vs. insurance due on bills
- Treatment plans, routing slips, recall
- Walkout statements, patient e-mailing
- Password protection, embezzle-proof reports
- HMOs, PPOs, multiple fee schedules
- Monthly patient statements, receivable reports
- Production/collection & practice analysis reports
- Word Processing w/Mailmerge
- Fully Integrated with Trojan Benefits Services & Managed Care

Complete systems also available:

Single User Power System: Dell Pentium 4, 3 Ghz, 80 GB HD, 1 GB Ram, 17" Flat Panel Color Monitor, HP LaserJet 1022, EZ2000 #1 Rated Dental Software, DVD Seminar, Phone Training, Support: \$2,995 (or lease @\$118/mo. 36 mos.)

Two Station Network: \$4,995 (lease @\$125/mo. for 60 mos.)

Complete Digital Office System: same as Two Station network, with 2nd PC on mobile cart to roll between operatories, EZ-Imaging Module, Digital X-Ray Sensor Kit, Wireless Intra-Oral Camera: \$12,995 (lease @ \$317/mo. 60 mos.)

Come see us at Las Vegas ADA: Booth #13126

*ADA Online Dir. of Prac. Mgmt. Software
(costing under \$2,500 with over 5,000 clients.)

Online demo - www.ez2000software.com - 800-273-5033

WOOD & DELGADO

Attorneys At Law

Trusted By Dentists Since 1984

Doctors face numerous legal issues exclusive to the practice of dentistry. It is vital that the law firm you select is experienced and well versed in the unique needs of dental professionals. The Law Offices of Wood & Delgado specializes in dental law and is among the most respected law firms in the dental profession. We've been representing dentists for over 20 years in the following areas:

MSOs • Practice Purchase Agreements
Partnership Agreements • Leases
Space Sharing/Group-Solo • Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes • Estate Planning
Dental Board Defense • Real Estate

Pat Wood is knowledgeable, fair and a nice guy!"

**Ari Rosenblatt, DDS, DMD,
Beverly Hills, California**

"I highly recommend that you use their legal services!"

Bette Robin, DDS, JD Select Practice Sales & Atty

"Pat Wood is honest, accurate, efficient and confident."

**Philip B. Potter, D.D.S.,
San Clemente, California**

"Patrick Wood is not your typical dental attorney. I have seen Mr. Wood interact with other attorneys and I can say with a great deal of confidence, Mr. Wood is an attorney you want on your side."

Chris Go, DDS, Valencia

"California Practice Sales has referred clients to W&D for 21 years. They have been timely in contacting our clients, are very up-front in describing and delivering their services and are very skilled in completing negotiations for their clients. I highly recommend them!"

**John W. Knipf, President
California Practice Sales Inc.**

"I highly recommend Wood and Delgado to all dentists."

Victor E. Israel, DDS, Downey, California

"I would recommend Wood and Delgado because of their familiarity with dental practices, and promptness in returning phone calls."

John R. Stewart, DDS, Orange

"Wood and Delgado have been representing me for many years. I would highly recommend their firm to my friends and colleagues."

Saman Habibi, DDS, South El Monte

"Wood and Delgado have taken care of all of my legal needs for a number of years now and I constantly recommend them to other dentists."

**Moni Mosharaf,
Orange and Aliso Viejo, California**

"I am impressed with all the knowledge Mr. Wood has in the dental field. Very knowledgeable and experienced, nice to work with."

Will Wong, DDS, Irvine



Patrick J. Wood, Attorney at Law

**Patrick J. Wood, Attorney at Law
Charles X. Delgado, Attorney at Law
Jason P. Wood, Attorney at Law**



Jason P. Wood, Attorney at Law

Offices in Irvine, San Francisco & Temecula

Toll Free: 800-499-1474 • FAX: 800-511-2138

Visit our website at: www.dentalattorneys.com

BIOLASE WATERLASE LASER ALSO BIOLASE TISSUE LASER. PRIVATE PRACTICE. AS NEW. PLEASE CALL 661-269-0610. SAVE 50-60%.

ATTENTION POTENTIAL PRACTICE SELLERS You've worked way too hard to give up 10% of your equity in commission. Let us sell your practice for only 6% - Our policy is less commission, more customer service. Platinum Partners Brokerage 1-888-373-2373.

GENERAL DENTIST WANTED Part time and full time positions. Excellent \$\$\$ opportunity at a 100% PPO office located in Long Beach. New, state of the art facility Great Compensation and Benefits available. Fax (310) 348-9363 or email alex@smilefinders.org.

STAR TITAN II OR III motors with a nose cone or sheath and latch head, \$399. Reconditioned with 1 year warranty. Catalog sells them for \$900. Handpiece Trading Post. 800-445-6719.

CANYON COUNTRY GP FOR SALE: 3yr old, 3 ops with digital x-ray. All private and ppo patients, in Canyon Country. 2006 proj. \$370K, on 3-3.5 days. Very low overhead. Seller has two offices, tired of commuting. Asking \$365K. Only serious buyers call (818) 554-5200.

OCTOBER 28: Hands-on workshop ADVANCE BONE GRAFTING FOR IMPLANT SITE DEVELOPMENT by Bach Le, David Hochwald, Dennis-Duke Yamashita. Call USC 213-821-2127.



The financing you need for the dental equipment you want

Bank of America Practice Solutions™

You don't need to wait to purchase cutting-edge equipment to enhance your dental practice. Get an answer to your financing request within three hours with our Express Application.

Allow us to help you buy equipment for your practice:

- Equipment loans from \$10,000 to \$200,000*
- Simple interest, no fees, no prepayment penalty
- Flexible terms up to 10 years
- Payment plans designed specifically for your needs
- Advantages of the IRS section 179 tax allowance†

Call Today 1.800.919.9813
Mention Priority Code: 9G7G5

Get additional financing to grow your practice:

- Practice sales & purchases
- Office start-up
- Debt refinancing**
- Commercial real estate
- Office improvements and expansions

Monday-Friday
8 a.m.-8 p.m. Eastern Time

*All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply.

**Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another

Bank of America account.

† For details regarding the IRS section 179 tax allowance, consult your tax advisor.

Bank of America Practice Solutions, Inc., is a subsidiary of Bank of America Corporation.

Bank of America is a registered trademark of Bank of America Corporation.

© 2006 Bank of America Corporation

A subsidiary of





Linda Brown
Sales Associate



PRACTICE SALES AND LEASING



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2005 gross collections approx. \$375K on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION**

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring. **PRICE REDUCTION**

KERN COUNTY

BAKERSFIELD #16 - (5) op computerized G.P. in a busy shop ctr with a major grocery chain store and discount chain store as anchors. Very busy ctr with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal. 2006 Gross Collect projected at \$500K+ on (4 1/2) day week. **NEW**

LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week. **NEW**

ALHAMBRA - (2) op G.P. located in a strip center with exposure/visibility/signage. Cash/Ins/PPO and small amount of Denti-Cal. 2006 projected collections \$140K part-time. Would make a great starter practice or second office. Selling due to illness and is very motivated. **NEW**

ARCADIA - (5) op computerized G.P. Gross Collect \$500K+/year. Cash/Ins/PPO only. Digital x-rays. Recently remodeled. Beautiful! **SOLD**

BEVERLY HILLS - Turnkey office opportunity (no patients). (2) ops fully Eq't'd. Located in a prof. bldg. on a major blvd. Sale includes all dental equipt, office equipt, furniture, fixtures, supplies & rights to office lease. **NEW**

ENCINO #1 - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos.

ENCINO #2 - a "Beverly Hills" quality G.P. Recently remodeled and is gorgeous. (5) fully equipped ops; 6th op is plumbed. Computerized, intra oral camera, zoom and Pano equipped. Cash/Insurance with some PPO's. Gross collections last 5 years have been in the \$850K - \$900K/yr range. This one is for the most discerning buyer. Seller has bought another and is motivated! **NEW**

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eq't'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2005 Gross Collect. \$372K+. \$5K+/mos CAP cks.

LA MIRADA - (11) op computerized G.P. Cash/Ins/PPO/HMO patient base. Approx. \$5,000/mos Cap checks. Annual Gross collections \$1.2M+ on a (4) day week. (35-45) new patients per month. Located in a well known Medical/Dental bldg. Only dentist in bldg. and M.D.'s refer often. Potential to grow to \$2M. **NEW**

MISSION HILLS - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. (4) year wt'd average Gross Collect \$1.065M/year. Seller retiring.

YAN NUYS - (3) op computerized G.P. Cash/Ins/PPO/HMO/Denti-Cal patient base. Annual Gross collections \$260K-\$360K on (2) days per week. (30-40) new patients per month. Located in a freestanding building on a main street with exposure and visibility. **NEW**

WEST L.A. - Turnkey office opportunity. (3) ops, (2) ops fully Eq't'd, 3rd op plumbed. Located in a prof. bldg. on a main blvd. **NEW**

ORANGE COUNTY

SOLD OUT - Room for your Orange County Listing available.

D&M SERVICES:

- Practice Sales & Appraisals
- Practice Search & Matching Services
- Practice & Equipment Financing
- Locate & Negotiate Dental Lease Space
- Expert Witness Court Testimony
- Medical/Dental Bldg. Sales & Leasing

D&M "The Personalized Service Dental Broker" ©

P.O. Box #6681, WOODLAND HILLS, CA. 91365
PHONE/FAX: (818) 591-1401 www.dmppractice.com

RIVERSIDE COUNTY

SO. RIVERSIDE CTY. - (6) op computerized G.P. located in a freestanding bldg. Cash/Ins/PPO. Collect \$250K+/yr p.t. Seller retiring. **NEW**

SOUTHWEST RIVERSIDE COUNTY - General Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

SANTA BARBARA COUNTY

CENTRAL COAST #1 - (4) op computerized G.P. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **PRICE REDUCTION**

CENTRAL COAST #2 - (3) op computerized G.P. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **PRICE REDUCTION**

SAN BERNARDINO COUNTY

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story prof. bldg. Ave. annual gross collect. \$334K/yr on (3) day week. Cash/Ins. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - (3) op G.P. Located in store front with visibility/ exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

LA MESA - (5) op computerized G.P. for sale. Newer equipment including digital X-rays and Pano, Dentrax software, a Sapphire light, and an intra oral camera system. Cash/Ins/PPO. 30+ new patients per month. 2006 Projected Gross Collections \$1.1M+ on a 3 1/2 day week. Real Estate might also be available. **NEW**

NORTH SAN DIEGO CTY - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eq't. Excellent growth area. **SOLD**

SAN MARCOS - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other. **NEW**

SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

SAN LUIS OBISPO - Great place to work and play. (4) op computerized G.P. (3) ops eq't'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. **SOLD**

VENTURA COUNTY

EAST VENTURA COUNTY - (4) op computerized G.P. with exposure/visibility in a smaller town with limited competition. Fast growing area and fwy close. Gross \$200K+ on (3) day week with several mos. off. Cash/Ins/PPO/Denti-Cal/Healthy Families. Has ability to collect \$500K-\$700K operated full time with a more proactive recall. Seller is retiring. Building also available. **NEW**

VENTURA - (8) op G.P. Cash/Ins/PPO/HMO patient base. Cap Ck. \$11K/mos. Gross Collections \$750K+/yr. **SOLD**

WESTLAKE VILLAGE - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eq't'd (1) op plumbed not eq't'd. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. **SOLD**

OTHERS

DENTAL CONDOS FOR SALE - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego, Vista, AND NOW OCEANSIDE!
SOUTHERN CA CITY - WOW! Multi-location computerized G.P. for sale. New/newer equipment. (4) locations all with exposure, visibility and signage. All are marketed under the same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. 2006 Projected Gross Collections \$5.7M! **NEW**

UPCOMING PRACTICES FOR SALE

Bakersfield, Camarillo, Carlsbad, Central Coast, Culver City, Covina, El Monte, Encino, Fresno, Glendale, La Jolla, Los Angeles, Oceanside, Palmdale, Pasadena, San Fernando Valley, Santa Barbara, South Gate, Ventura Cty., Vista & West L.A.

EXISTING DENTAL OFFICES FOR LEASE

Various Amenities. Kern, Los Angeles, Orange, Ventura, Santa Barbara, San Bernardino and San Diego Counties. Call for details!



Financing With A Visible Difference

**One call will change the way you look at lending.
Our Personable and Professional Staff will create
the loan you want and secure your approval quickly.
See the difference for yourself Doctor.**

Quick & Simple Phone-In Applications • Start-Ups
Expansions • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms • No Hidden Fees
12 Month Deferral • Step Payments • Up to 15 Year Financing

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services

www.lcffin.com

— Seeing Is Believing —

EL CENTRO: General Practice. 3 TX rooms in a 1900 sq ft 1 story bldg near downtown. Building also for sale with adjacent 3 unit residential bldgs. 2005 Gross Receipts 225K on 3 days a week. Doctor retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

FREE AdvanceCAM Intraoral Camera System (value: \$1,380.00) when purchasing (3) Mirage Operatory Packages. www.tpcadvancedtechnology.com.

SACRAMENTO DENTAL OFFICE FOR SALE: Carmichael Fee-For-Service Office, 5 opps, 4 equipped, modern 2100 sq ft, lease or option to buy building. \$435,000. 209 770 6177.

BOTOX (R) AND RESTYLANE (R) 2 comprehensive hands-on dentofacial training programs in 1 weekend- 14 AGD CEU's. Call Ann 858 550-9533.

BAKERSFIELD #16 - (5) op computerized G.P. for sale located in a busy shopping center with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal Patient base. 2006 Gross Collections projected at \$500K+ on (4½) day week. D&M PRACTICE SALES (818) 591-1401.

COMPLETE DENTAL SOFTWARE SYSTEM

Visit www.peakdent.com or call 877-365-7325 for free demo. See insert in this edition.

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

PRACTICE FOR SALE #B-2968 SAN PABLO – Great Starter practice, 100% private/ins patients office is 4 ops, 1450 sf. Timothy G. Giroux, DDS/Broker 800.641.4179.

FOR SALE: WALNUT CREEK AREA Very successful Managed Care Practice. Collections last 2-years have topped \$1.5 Million/year with strong Profits. Has been averaging 70+ new patients per month. Attractive 5-Op facility and well staffed. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

REDDING: For Sale- General Dentistry Practice. Gross Receipts 922K in 2004, with adjusted net income of \$395K. Owner retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

EARN 7 CEU'S Seminar on October 28, 2006. San Francisco. Fee \$129.00. 2 topics: Anatomy of Local Anesthesia and Oral Surgery for the General Dentist. Call 1-877-234-3348.

ZOOM BLEACHING LIGHT FOR SALE. \$500.00. 661-269-0610.

PROMPT AND PERSONALIZED SERVICE

Guaranteed

Flat Rate Legal Services:

no surprise costs; comparison shop for full service packages.

\$1,500

California Incorporations

\$4,500

Dental Practice Sales

\$2,000

Shareholder Agreements

All Inclusive Packages: EVERYTHING included in price:
legal consultation, overnight filing, and all fees/expenses/costs.

Experienced and Knowledgeable:

USC Law School, 1984
Dartmouth College, 1981
CA Broker License, 1998

Free Services at Website:

Practice Appraisals
Practice Sale Marketing Tips
Tax Comparison of C vs S corporations



Robert W. Olson, Jr.
a Professional Corporation
Business, Corporate & Real Estate Law

805.963.1120

www.transdental.com

RWO@transdental.com

831 State Street, Santa Barbara, CA 93101

“Only four days before signing my practice purchase and lease documents, I called Mr. Olson for help. His quick response and practical advice protected my interests and saved me money in ways I never even considered.”

Larry Cao, DDS, Orangevale, CA

“Mr. Olson's help with my incorporation and two practice purchases has been prompt, thorough, knowledgeable, and ethical. I highly recommend his services.”

Warren Gerosa, DDS, Los Angeles, CA

“I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!”

Ruth Shifman, DDS, Thousand Oaks, CA

"I MUST BE STUPID." This is a common statement we hear from doctors trying to place an ad online. In nearly every case, the doctor did not read the tutorial before submitting an ad and didn't complete all the necessary steps. Before you submit your ad online, first read the instructions on our FAQs page...then you won't feel stupid because your ad wasn't published. Visit www.dentaltrader.com

SELLERS: Will your landlord assign the lease in time for closing? Attorney Robert W. Olson, Jr., 805-963-1120, www.transdental.com.

LCF 100% dental practice loans typically do not require real estate as collateral, practice is normally the only collateral. See display on Pg 5 or call 800-550-9228.

VENTURA COUNTY, CALIFORNIA New Listing! Attractive general dental practice with 18 years of goodwill in a large, growing community. This well established practice has three operatories in an exceptional 900 square foot office. Large active patient base with 30 to 40 new patients per month. Collections in 2005 exceeded \$800,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

PRACTICE FOR SALE BY OWNER, 2 OPS, 940 SQ.FT., \$95K, RESEDA BLVD. & VANOWEN. FOR MORE INFORMATION LEAVE MESSAGE 310-473-6335.

NEW TPC MIRAGE Doctor Stool-\$265.00-FREE SHIPPING. www.tpcadvancedtechnology.com.

Digital Pan X-Rays



Digital Sensors



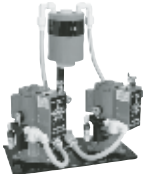
Processors



Air Compressors



Vacuum Pumps



Sterilizers



Visit our NEW showroom!



- Digital Technology
- Office Design
- Equipment Service
- Web Ordering

Zero Interest & Zero Payments for 60 Days



Allied Health Products

888-818-9696

www.AHPDental.com

Lidocaine (AHP)..... \$ 15.95 Single 58 Film\$ 27.50
 Optibond Solo Refill.. \$ 79.95 Double 57 Film.....\$ 38.50



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

PRACTICES FOR SALE —October, 2006

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO-ENCINITAS-New Listing!! Fee-for-Service, long-established **GENERAL** Practice. Fabulous LOCATION. Situated in Professional Bldg. adjacent to Scripps Hospital, just off I-5. 5 Ops in 1500 sq.ft. This opportunity won't last long!!

SAN DIEGO-PACIFIC BEACH-Just Listed!! VERY desirable Beach Community. This **GENERAL** Practice is just off the I-5 Fwy and situated in Prof. Bldg. Estab. 1990. 3 fully equipped Ops. Call for details!

SAN DIEGO-EL CAJON-Just Listed!! Situated in a Professional Bldg., this **GENERAL PRACTICE** was established in 1979. 3 equipped Ops in 1100 sq.ft. Next to Sharp Rees Stealy Medical Clinic on busy street. Owner retiring. Asking only 130K!!

SAN DIEGO-CARMEL VALLEY-Situated in a Professional Bldg this 15-year established **GENERAL & AESTHETIC PRACTICE** has 4 fully-equipped Ops in a beautiful, upscale facility. Located in highly desirable and affluent area. ALL Fee-for-Service and Indemnity Insurance!! 2005 collections of 766K. Offered for 660K. Unique Opportunity!! **SOLD!!**

SAN DIEGO-EL CAJON-Established (11 yrs) **GENERAL PRACTICE** comprised of approx. 50% Medi-Cal, 25% PPO, 25% Insurance/Private. 2005 collections of 562K. 4 Ops of newer equipment in 1650 sq.ft. New Dentrax and Computer Hardware. Priced reduced to 285K!! **EXCELLENT VALUE!!**

SAN DIEGO-DEL MAR-Outstanding LOCATION and very attractive **GENERAL** + Speciality Practice situated in Professional Bldg. 3 fully-equipped Ops. with potential for 2 more. Approximately 50% HMO & 50% PPO/Private. High income area. Newer equipment including Panorex and Microscope! Offered for 385K!

SAN DIEGO-ESCONDIDO-GENERAL PRACTICE and BUILDING!!

GENERAL PRACTICE-5 fully-equipped Ops in 2200 sq.ft. (room for additional Ops.). Equipment average age of 7 yrs. Panorex, Global Microscope, IntraOral Camera, Rotary Endo Instrumentation. Collections 950K to 1mil. Approx 60% HMO, 30% PPO, 10% Cash. 50-60 new Patients per month. Offered for 785K! (Practice can be purchased without building)

BUILDING: Completely restored/remodeled historic Craftsman located in the heart of "Old Escondido." Situated on highly visible corner lot on major thoroughfare. State-of-the-Art woodwork, carpeting, wood flooring and trim. Outstanding interior design for patient/staff flow and esthetic appeal. Parking on site and immediately adjacent on street. Available for 850K!

SAN DIEGO-RANCHO SANTA FE- VERY Unique Opportunity for a special practitioner to acquire a very high end, adult restorative/reconstructive practice in one of the most affluent communities in the country! Established 15 years, this cash/fee-for-service is situated in the heart of the historic Village. 3 Ops. in approx 650 sq.ft. Collections 550-600+K on only 2 days per week. Offered for 575K.

SAN DIEGO-LA JOLLA-Fee-for-Service **GENERAL** Practice located in prestigious area, established in 1984. 9 Ops in approx 3000 sq.ft. Very efficient practice with outstanding staff. 2005 collections of 1.26 mil. Seller desires to become part-time associate.

SAN DIEGO-LA MESA-Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for 580K.

SAN DIEGO-HILLCREST-Well-established **PERIODONTAL** Practice. Refers out Implants. All Insurance and Self-Pay. 5 equipped Ops in 2750 sq.ft. Transition available.

for updates, please visit us at:

WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
 (voice mail)
SERVICE -- INTEGRITY

Buy it! Sell it! Trade it!!!

NEED A PRACTICE ACQUISITION LOAN? 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

SEEKING LEASE Well established sole proprietor dentist seeking upscale space with 2 -3 operatories in Beverly Hills vicinity. 310-291-6332.

"MR. WOOD IS NOT ONLY A GREAT LAWYER he knows the dental field inside and out. I highly recommend him." Will Wong, D.D.S., Irvine, California. Call Wood and Delgado toll free: 800-499-1474.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

ADVANCED TRAINING for dentists in the use of Botulinum toxins by the creator of B.tox treatments. Call Ann at 858-550-9533.

ATTENTION GPS: Get bang for your buck. Join the AGD today. Go to AGD.org or call 800-762-2511. We'll show you how.

OFFICE SET UPS OFFICE SET UPS. Consultant available to help with all your needs from start to finish. Call Shane 310-213-4440.

PT/FT EXPERIENCED GENERAL DENTIST NEEDED FOR A BUSY MODESTO OFFICE FAX RESUME TO (209) 524-0178.

PEAKDENT DENTAL SOFTWARE "EASY TO IMPLEMENT" - DR.CHAPMAN. Call 877-365-7325 or go to www.peakdent.com. See insert in this edition.

GP MIN. 3 YRS EXP FOR LONG BEACH OFFICE. UP TO \$600/DAY. FAX CV TO 562-981-9258.

OCTOBER 28: Seminar EMERGING DISEASES, INFECTION CONTROL AND CALIFORNIA LAW by Joyce Galligan and Gerald Vale. Call USC 213-821-2127.

BEND OREGON SPECTACULAR GENERAL PRACTICE FOR SALE. HIGH END BUILD-OUT WITH COLLECTIONS APPROACHING \$900,000 IN THIS STUNNING RESORT AND RETIREMENT AREA. CALL JOE @ 866-348-3840.

PRACTICE FOR SALE: Sebastopol, established 40 years in community, spacious, 4 ops, 800+ active patients, 15+ new patients/mo, great location, on target to gross \$420K in '06 w/ high net. Seller motivated. FP only \$250! Platinum Partners Brokerage 1-888-373-2373.

NORTH ORANGE COUNTY, CALIFORNIA New Listing! Five operatory general dental practice in a prime location with ample parking convenient for staff and patients. This well established practice enjoys 20 years of goodwill. Gross collections in 2005 exceeded \$680,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

Visit us at ADA in Las Vegas
October 17-19, 2006 - Booth #11115

practice loans
up to \$3,000,000

- 100% financing
- low fixed interest rates
- no pre-payment penalties



PROFESSIONAL PRACTICE CAPITAL

Financing your professional future

call us today
1.800.456.2779

Brannon Moncrief
brannon@ppcloan.com

SAN DIEGO, NORTH COUNTY: ONCE IN A LIFETIME OPPORTUNITY TO BE THE ONLY DENTIST IN A BRAND NEW DENTISTRY AND FACIAL SPA PRACTICE IN THE ONLY MEDICAL BUILDING AT THE ENTRANCE TO THE ONLY MALL IN A NEW HIGH DENSITY, HIGH INCOME NEIGHBORHOOD, WITH A HIGHLY EXPERIENCED SEMI-RETIRED DENTIST AT YOUR SIDE. FIND OUT HOW TO TRANSITION INTO OWNERSHIP WITH NO FINANCIAL RISK. YOUR SKILL SET, AMBITION AND AMAZING PERSONALITY WILL EARN YOU THIS OPPORTUNITY! EMAIL HKATZ4@HOTMAIL.COM.

I DIDN'T HAVE TO DO A Thing. TheOnlinePractice.com took care of everything, registering my domain name, helping me choose a design for my website, & writing the content. Great Customer Support!- Dr. Matthew Garrison

LOOKING FOR BELMONT XRAY HEAD 071A PLS CALL 559-224-5700 OR DENTIST60@HOTMAIL.COM.

DO YOU SOMETIMES STRESS or lose sleep trying to micro-manage every aspect of your dental practice? Enjoy dentistry profitably. Increase your practice growth, reduce anxiety and secure a strong financial future. Call us for FREE (no obligation) Executive Coaching consultation today. 858 454 2828 P.E.A.K.S. peaks@adnc.com.

"WOOD AND DELGADO are very professional - experts at their specialty." Victor Israel, D.D.S., La Mirada, California.

WEEKEND GETAWAY

Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum.



For details visit:
www.vrbo.com/92845
 (310) 497-9740

LCF OFFERS 100% dental practice financing for stand alone working capital up to \$ 150,000. See display on Pg 5 or call 800 550 9228.

NEW AND REBUILT Harvey Chemclaves, starting at \$799. Handpiece Trading Post.800-445-6719.

X-RAY DUPLICATOR (RINN) OLD BUT WORKS WELL, \$180. USED X-RAY VIEW BOXES \$35 EACH. MANADENTAL@HOTMAIL.COM

NEED A LOAN FOR: Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

FOR SALE: ORTHO PRACTICE - GROWING COMMUNITY IN SF EAST BAY Long established practice known for exceptional service. Current snapshot reflects 220 active patients with 29 ready to Band. Contracts Receivable total \$275,000+. Collections in 2005 totaled \$345,000 on relaxed 3-day week. Great platform to develop busy practice. Full price \$75,000. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

GENERAL DENTIST NEEDED FOR 4 MONTHS FOR MATERNITY LEAVE. STARTING DECEMBER 2006 IN WALNUT CREEK. CALL (925) 933-0677 OR (925) 330-2598.

BRAND NEW EQUIPPED OFFICE ON CORNER OF MAJOR INTERSECTION. AVAILABLE FOR LEASE/SELL FOR GENERAL DENTIST/SPECIALIST IN CHINO. 909-913-4916.

PRACTICE FOR SALE #LV-380 LAS VEGAS – GP, with wonderful pt base in great LV neighborhood. Timothy G. Giroux, DDS/Broker 800-641-4179.

SOUTHERN CA CITY WOW! Multi-location computerized G.P. for sale. New/newer Eqt. (4) locations all with exposure, visibility, and signage. All are marketed under same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. 2006 Projected Gross Collections \$5.7M! D&M PRACTICE SALES (818) 591-1401.

NEW TPC MIRAGE Assistant's Stool- \$330.00- FREE SHIPPING. www.tpcadvancedtechnology.com.

EARN 7 CEU'S Seminar on October 28, 2006. San Francisco. Fee \$129.00. 2 topics: Anatomy of Local Anesthesia and Oral Surgery for the General Dentist. Call 1-877-234-3348.

ADEC OR P/C Chairman packages with delivery and light and 1 year warranty. Handpiece Trading Post. 800-445-6719.

SAN GABRIEL DENTAL OFFICE FOR SALE, 5 OPERATORIES, COMPUTERIZED-HIGH TECH, GOOD LOCATION (LOTS OF TRAFFIC), LOW RENT \$2500, 1850 SQ.FT.FP \$335K, PLEASE CALL (949) 202-8389.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

PRACTICE FOR SALE San Diego (Encinitas) JUST LISTED!! FFS GENERAL Practice in Prof Bldg. Great Location!! SDPS: 760-599-7828.

HOWARD KATZ DDS has trained 1000's of esthetic professionals and injected 1000's of patients. Let him teach you how to inject B.tox and lip fillers. Call 858-550-9533.

PLEASE VISIT OUR BOOTH 24002 ADA MEETING, LAS VEGAS. WE HAVE LOTS OF SPECIALS FOR YOU. BERGMAN SUPPLY. (888) 431-6060.

100% FREE Local & LD for Your Patients - See our Ad in this issue and visit www.GetAdCallsInfo.com or call 909 941-9552.

EARN 7 CEU'S \$129.00. Seminar on October 29, 2006. San Francisco Advanced Endodontics Made Easy. CA and AGD Approved. Call 1-877-234-3348.

PEAKDENT DENTAL SOFTWARE Free Training and 1-yr free support & upgrades. Call 877-365-7325 or visit us online at www.peakdent.com. See insert in this edition.

THE AGD is the only organization that is solely supportive of the needs and interests of general practitioners. Call 800-762-2511.

ADA Annual Session: Booth 19134

Financing for your practice. And so much more.

- Up to 100% financing with preferred rates for ADA members
- Terms to fit your budget
- Free business planning tools
- More than 20 years of experience in the dental industry

Our practice financing experts will help you achieve your goals.
Call today.

Wendee Bren
888.874.1590

www.matsco.com

All practice financing is subject to credit approval.
ADA Member AdvantageSM is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, a for profit subsidiary of the American Dental Association.
© 2006 Matsco. All rights reserved. Matsco is a registered trademark of Greater Bay Bank N.A.

ADA MEMBER ADVANTAGESM

“Matsco was interested in building a relationship – not just getting the business.”

- David Davoodpour, DDS
Los Angeles, CA



m a t s c o [®]

Handpiece Trading Post

Summer Cleaning?

We buy used and new dental equipment and supplies!
Stop paying storage fees!
Reclaim your garage or office!!
Call us and we will consider buying or trading for your equipment in any condition!

*"We welcome trade-ins on equipment and supplies!
Since 1980 family owned and operated!"*



Handpiece Repair

Anniversary Special
Hi speed repair.....\$59!!!!
Rebuild, Midwest, NSK, etc.

Big Equipment!!

Adec Priority Chair with delivery and light \$4999



P/C Chairman chair with delivery and light \$4999

Other units available!
All equipment rebuilt with 1 year warranty!
Call for referrals in your area!
We buy used dental equipment!

We can fix the unfixable!

Send us those handpieces that your current repair guy said aren't worth fixing or "can't" be repaired! We have lots of extra parts and the experience! We'll give you free estimates!

4 month Warranty for Midwest Tradition, Quiet Air, and NSK, etc.\$59, will run like new, no vibration, quiet!

Kavo or Star Repair **Special!!!!!!!!!!!!**

Super quiet, 4 mo. warranty.....\$99

Low speed overhaul....1 yr. war...\$169

Our tech. has over 20 yrs. experience!

Speedy, same day in- out repair!

Call for free pickup

Handpiece and Equipt. Specials!

Star 430 SWL rebuilt1 yr war.....\$369
Tradition P/L....\$229...reb.....with f/o....\$299
Star Titan straight nose cones.....\$199
Belmont, P/C, Marus, Royal, J Chair, etc.....call
New Star Solara titanium, f/o.....\$679
Kavo, NEW! p/b, multi, f/o.....\$599
Kavo Klone, new, multi, f/o.....\$399
Micro Mite, Low speed, Reb.....\$199
Little Guy, rebuilt..1 yr. war.....\$279
Tradition clone, new, p/b.....\$299
Star Titan III, 20 K, demo.....\$299
Tradition clone, new, p/b. f/o.....\$399
Cavijet 30, reb. 1 year war. w/tips, etc...\$1995
Shorty or Rhino with nose, 1 yr. war.....\$495
Titan L motor, f/o w/latch hd. new.....\$695
Electric lab handpieces.....call for prices
Little Guy Rebuilt.....\$279
Air Tech. 2000XR, reb. 1 yr. war.....\$2495
Quiet Air, rebuilt, 6 mo. war.....\$149
Titan S or SW scaler w/tip, reb.....\$299
Kavo 2307LN reb..... with contra head.....\$799
Tru-Torq, reb. 1 or 2 speed, w/sheath.....\$299
Titan generic latch heads, new.....\$59
Shorty generic latch heads, new.....\$69

We also have W&H, Adec, Bien Aire, etc.

Starting or selling an Office?

Let us know when and we can help you save thousands!

We also buy whole offices and equipment, etc.

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets", sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, handpiece attachments, All-a-cart utility carts, expendables, Mar-a-mint prophylaxis powder, Teflon lube and more. Check out our web site!

Handpiece Trading Post

18627 Brookhurst St. #351
Fountain Valley, CA 92708

We like trade-ins! Visit us at:
www.handpietradepost.com

800-445-6719

Selling Your Practice?

Save your hard earned equity!

Six Percent* Commission!!!

PLATINUM PARTNERS Practice Sales

"More Service...Less Commission"

1.888.373.2373

Attention Buyers:

We're adding
new practice
listings every week!
Call & let us know
what you're
looking for!

Buying a Practice?

- **Santa Rosa:** Prestigious location, modern, 4 ops, 1200+ active pts., 23+ new pts./mo., \$480K gross. Full Price \$275K.
- **San Francisco:** High visibility, modern, 35+ new pts./mo., \$600K gross, Full price \$385K.
- **Sebastopol:** Central location, estab. 40+ years 800+ active pts., 15+ new pts./mo., \$480K gross projected for '06, Full Price \$250K.

*Offer expires 9/15/06

PRACTICE AND DENTAL ASSISTANTS SCHOOL FOR SALE; LARGE GENERAL PRACTICE AND SCHOOL IN HUNTINGTON PARK, DOWNTOWN SPANISH AREA, MESSAGE 310-663-6631.

LCF OFFERS 100% dental practice financing for start-up, expansion and acquisitions. See display on Pg 5 or call 800-550-9228.

BAKERSFIELD, CA OFFICE 7 CHAIRS, CAP CHECKS OVER \$13,000/MTH, EXCELLENT LOCATION. CONTACT ALK5555@YAHOO.COM OR FAX INTEREST (661) 393-4343.

GP MIN 3 YRS EXP FOR LONG BEACH OFFICE. GREAT PAY AND WORK COND'TNS. CALL CHRIS 562-427-2478.

98 GRAD SEEKS CENTRAL COAST OFFICE TO PURCHASE/BUY-IN. CALL STEVE @ 512-366-0275. REGULARLY PRODUCE 40-50K/MONTH.

SANTA CLARITA PRIVATE GP PRACTICE FOR SALE. PLEASE CALL 818-970-3748 AFTER 6PM. ALL EQUIPMENT, INSTRUMENTS, AND SOME CHARTS INCLUDED.

WEEKEND GETAWAY Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum. For details visit www.vrbo.com/92845. (310) 497-9740.

PERIOSCOPE FOR SALE USED LESS THAN 10 TIMES. PLEASE CONTACT 760-789-8537.

PRACTICE FOR SALE San Diego (Rancho Santa Fe) Rare opportunity to own a high-end cosmetic/restorative Practice in one of the most beautiful and affluent communities in the USA!! Call Today SDPS: 760-599-7828.

PRACTICE FOR SALE #D-2972 SANTA CLARA- GP, new practice with new equipment. Nice 3000 sf w/ 6 ops. Motivated Seller. Relocating. Timothy G. Giroux, DDS/ Broker 800-641-4179.

FOR SALE SOUTHERN SONOMA COUNTY Located along Highway 101. Strong patient foundation and positioned perfectly for the next wave of residential development. 3.5 days of Hygiene per week. Collections in 2005 topped \$620,000 with profits of \$294,000. 2006 is tracking \$660,000. Attractive and bright suite. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

SEEKING LEASE Well established sole proprietor dentist seeking upscale space with 2 -3 operatories in Beverly Hills vicinity. 310-291-6332.

STOCKTON: For Sale- General Dentistry Practice north Stockton. Gross Receipts in 2005 527K with an adjusted net of \$237K. Office has 3 operatories in 1200 sq ft. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

WITH THEONLINEPRACTICE.COM I have the power to change my site at the click of a button. You guys made this a snap! Thanks!! -Dr. Desai

VISIODENT DIGITAL XRAY EQUIPMENT & SOFTWARE. ONLY 8M OLD. WORKS WITH DENTRIX, EAGLESOFT & EASYDENTAL. RETAIL \$5500.00 MAKE AN OFFER. 619-297-0700.



Kings Two Dental Supply



918 Canada Court, City of Industry • Tel. (626) 581-8135 • Fax. (626) 581-8137

Equipment / Supplies / Services

www.kingstwodental.com • 800-715-5464

END OF YEAR SPECIALS

TPC - AdvanceCAM

INTRAORAL CAMERA

- live viewing only (TV)

USB/ANALOG DOCKING STATION

- 112 images stored in memory
- full or quad screen
- composite video, s-video or USB

Special Price \$1,650

StarDental

Star 430K \$425.00
 Star 430SW \$425.00
 Star 430SWL F/O \$635.00

But 3 of the same handpiece,
 Get 1 same handpiece **FREE!**

Offer good 10/01/06 to 12/31/06

MIDMARK LR Operatory

Special Price Please Call!!

Belmont Chair
 Mirage Unit
 Dental Light Package

Special Price \$5,995

(Optional: cuspidor, monitor bracket & monitor)

For every package purchased select one of the following items (valued at \$495) FREE:

- Piezo Scaler Kit (w/3 tips included)
- PowerMax 25K Ultrasonic Scaler (w/1 tip)
- Advance 500 Curing Light (w/Bleach Mode)
- Mobile Cabinet (TPC Assistant's or Doctor's Mobile)

New A/T SCANX
 Digital X-Ray System
 with In-line Eraser

AIR TECHNIQUES
 Provecta 70

DENT-X
 EVA Sensor
 #1 or #2 Sensor System

Special Price \$4,995

BELMONT
 EX1000
 EX2000 w/Ceph

BELMONT
 096 X-Ray

AT/2000
 Film Processor

MIDMARK
 M11 Ultraclave

TUTTNAUER
 2340M

STATIM
 Sterilizer
 Model 2000
 Model 5000

DENTAL-EZ
 Vacuum Pump

AIR TECHNIQUES
 Air Compressor

APOLLO 2 HP
 Air Compressor

Shop our website, your source for savings www.kingstwodental.com

Buy it! Sell it! Trade it!!!

NEW TPC MIRAGE X-ray Chair- \$725.00- FREE SHIPPING
www.tpcadvancedtechnology.com.

FRESNO AREA & VICINITY WILL DO YOUR ENDO. WILL SHOW YOU MY WORK. ACCEPTS MEDICAL & HEALTHY FAMILIES (559) 224-5700. DENTIST60@HOTMAIL.COM.

ENCINO A "BEVERLY HILLS" quality G.P. for sale. Recently remodeled and is gorgeous. (5) fully equipped ops; 6th op. is plumbed. Computerized, intra oral camera, zoom and pano equipped. Cash/Insurance with some PPO's. Gross collections last 5 years have been in the \$850K - \$900K range. This one is for the most discerning buyer. Seller has bought another and is motivated! D&M PRACTICE SALES (818) 591-1401.

"WOOD AND DELGADO provide prompt and efficient service." Mark Trebon, D.D.S., Lake Forest, California. Call Wood and Delgado toll free: 800-499-1474.

AT LCF we can finance 100% dental office tenant improvements without requiring purchase of equipment. See display on Pg 5 or call 800 550 9228.

FOR LEASE MODERN DOWNTOWN SAN LEANDRO, CA, OFFICE. FULLY EQUIPPED, 3 OPTS. EXCELLENT LOCATION. (925) 998-9107.

SELLERS: Allocating sale proceeds to goodwill saves you 20% in taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

NEED DIGITAL X-RAYS? Don't want high pressure salesmen calling on you to "over sell" you? Call EZ 2006 #1 Rated Dental Software today. 800-273-5033.

NEED A LOAN FOR: Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

PRACTICE FOR SALE IN HISTORIC, RURAL SO. CALIF. MOUNTAIN TOWN OF JULIAN. EST. 28 YEARS. COLLECTS 150K ON 2 1/2 DAYS WEEK WITH 6 WEEKS VACATION. LOW STRESS, LOW OVER-HEAD, EASILY EXPANDABLE. \$29K/OFFER. 760 765 2774 EVES.

NOVEMBER 17-18: Hands-on workshop REALIZATION OF THE PATIENT/LAMINATE VENEERS by USC Center for Dental Technology. Call USC 213-821-2127.

RUN A FREE AD in The Dental Trader. Go to www.dental-trader.com & click on the FAQs page for info. Your ad will appear instantly on our website & in print.

ORTHODONTIC 2 YR NEW 6 PLUMPED/2OP + CONSULT LEASEHOLD IMPROVEMENT, EQUIPMENT, ASKING 49K (FLEXIBLE TERM/ARRANGEMENT) 714-928-8508. ORTHOPRAC4SALE@YAHOO.COM. ORANGE/LA CO.

HEALTHCARE FINANCE SERVICES



CONTACT US TODAY

Searching for the missing piece of the dental financing puzzle?

U.S. Bank is your missing piece. We have extensive experience in developing finance solutions for dental practices. Our products include:

- New practice start-ups and expansions
- Practice acquisitions
- Commercial real estate
- Equipment financing
- Computer hardware and software financing
- Working capital
- Five Star Dental Solutions

Visit our ADA booth, # 14118

Let U.S. Bank be your missing piece to the puzzle!

Lance Bialas and Jeramie Eimers
Practice Consultants
Toll Free: (877) 336-8346
Website: usbank.com/hfs

usbank
Five Star Service Guaranteed



WESTERN PRACTICE SALES

John M. Cahill Associates

BAY AREA

BAY AREA CONT.

NORTHERN CAL CONT.

#A-2978 NORTH BAY—Mobile Dental Clinic. Call for Details

#B-382 CONCORD— GP, Beautiful office Great Location! 6 ops 3-4 days/Hyg, Gross in \$700k range. Call for Details!

#B-409 EAST BAY—GP, group in large 10 op practice. Fee-for-service w/gross revenues in \$1.5 mill. FP \$1.2 million

#B-2945 OAKLAND— 30 years established, 5 op 2000 sf office in great location. Call for Details.

#B-2968 SAN PABLO— Great Starter practice, 100% private/ins patients office is 4 ops, 1450 sf. Call for Details

#D-429 SAN JOSE— GP, in highly visible retail center, draws 25-30 new pts/month. Beautifully equipped 3 ops, has approx. 1500 active pts. Wont last long at \$295K

#D-432 CAMPBELL— GP, Great Opportunity with around 2000 potential active patients. Long established group practice.

#D-437 FREMONT— Practice in one of the nicest Prof. Bldgs in Fremont! Beautiful operatory views of golf course.

#D-2974 SANTA CLARA CO.— Leasehold Improvement/Asset sale. 5 ops, Good opportunity for a dds to relocate.

NEW! #D-445 REDWOOD CITY— GP located in prof

#E-401 SIERRA FOOTHILLS— GP, Located Between Sacramento and Lake Tahoe. Relaxed work week produces over 600K and over \$260K Profit! Located 1,000 sf w/ 3 ops reasonable rent. Hurry this won't last long! FP \$425K

#E-440 SACRAMENTO—GP Improvement/Equipment Sale w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Price to sell! FP \$150K

#E-391 SACRAMENTO— GP in prime downtown location. Collections of \$925K in 2005. 2700 sf 6 op office. Mix of HMO, PPO and private pay. FP \$650K

#E-394 SACRAMENTO— Long Est. GP Coll'd \$607K in 2005. Busy area near major shopping center.

John M. Cahill Associates

JMCA

Member of American Dental Sales, Inc.

5801 Christie Avenue, Suite 394
Emeryville, California 94608

(510)844-0330

Fax (510)844-0337

dental@jmcahill.com

www.dentalsales.com



- ◆ Pre-Sale Planning
- ◆ Appraisals/Letters of Opinion
- ◆ Contract Negotiations
- ◆ Pre-Approved Financing for Qualified Buyers
- ◆ Pre-Death and Disability Planning
- ◆ Network of Legal, Accounting, Consulting, Insurance, and Financing Professionals

◆ Dental Transitions ◆ Appraisals ◆ Sales ◆

WESTERN PRACTICE SALES and JMCA HAVE JOINED FORCES!

For further details on our listings visit the WPS/JMCA website at: westernpracticesales.com

Or the American Dental Sales website at: dentalsales.com

WORKING TOGETHER TO SERVE YOU BETTER

#B-2962 LA MORINDA— Established 50 years. Office is 750 sf w/ 2 ops. Good Potential. Call for Details!

#B-2975 EAST BAY— Large Group practice buy in. Great opportunity for dentist who doesn't want to practice alone. Collections 825K+ in 2005. Call for Details!

NEW! #B-453 OAKLAND— Long established Modern equipped 4 ops, Ins/Pvt Pay/PPO nets close to \$200K

NEW! #B-2981 PLEASANTON—Coming Soon!

NEW! #B-2983 WALNUT CREEK— Long established, 1090 sf 3 ops. Call for Details

#C-2957 SOLANO CO.— Large GP, State of the art well designed office. 2200 active pts. Gross ranges 1.1 million.

#C-2964 SOLANO CO.— Established 30 yrs GP, Associate buy-in. 3500 active pts. 3000 sf 9 ops. Call for Details!

#D-332 NORTH SUNNYVALE AREA— GP Consistent collections of 1.1 million 11 operatory office. Call for Details!

#D-403 SAN JOSE— GP, Modern shopping center location, new equipment 3 ops plumbed for additional. Nice office located in prime commercial area. FP \$225K

#D-424 APTOS/SANTA CRUZ AREA— GP, Long established practice, Seller retiring. Nicely appointed 3 office. Collections of \$554K in '05. FP \$365K

NEW! #D-455 CAMPBELL—GP, practice grosses in the 1 million range. 7 ops. Call for Details!

bldg on El Camino Real bordering Atherton. Call for Details

NEW! #D-452 SALINAS—GP, located in 1000 sf office w/ 2 fully equipped ops plumbed for on additional. Call for Detail

#D-2984 SAN JOSE— GP seeking a dentist to share 1300 sf 5 op practice. Call for Details!

NEW! #D-2977 SALINAS— GP, 3 doctor days w/ 3 days of hygiene 1000 sf w/2 ops with 1 hygiene op.

#D-2973 SAN JOSE— Equipment and Leasehold asset sale. Lease is negotiable, 1080 sf 3 ops. FP \$85K!!!

#D-2972 SANTA CLARA—GP, new practice with new equipment. Nice 3000 sf w/ 6 ops. Motivated Seller. Relocating.

#D-2954 SAN JOSE— GP, 12 years established 900 sf w/ 2 ops. Seller Relocating. Call for Details

#D-2955 PALO ALTO— GP, 38 years established. Practice. 4 ops, 5 dr days w/ 5 hyg days. Call for Details!

#D-2939 SAN JOSE NEAR EASTRIDGE—1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/ 4 hyg days.

FP \$400K

#E-406 SACRAMENTO— Long established practice. Collections of approximately \$300K in '05. Prime midtown location. Fully equipped 4 op office. FP \$185K

NEW! #E-442 ROSEVILLE— GP in growing area. 1000 sf w/ 3 fully equipped ops. Reasonable rent. Call for details!

#E-419 WOODLAND— GP, Collections in excess of \$500k over last 3 years. Modern 4 op office. Call for Details

#E-420 SACRAMENTO— GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. FP \$300K

NEW! #E-447 CARMICHAEL— GP, Long established practice, Seller retiring. 2600 sf with 8 ops. FP \$650K

NEW! #E-442 ROSEVILLE— GPm 1000 sf w/ 3 ops w/ reasonable rent. Gross in the \$500k range. FP \$365K

NEW! #E-428 SACRAMENTO— Long established GP, located in 1045 sf 3 op office. Call for Details

NEW! #E-456 YUBA CITY— GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building

#E-2966 SACRAMENTO— GP, Long established 1650 sf w/ 5 ops. Experienced staff. 2000 active patients! Seller will assist w/transition. Call for Details.

800.641.4179

WESTERNPRACTICESALES.COM

Buy it! Sell it! Trade it!!!



WESTERN PRACTICE SALES

John M. Cahill Associates

NORTHERN CAL CONT.

COMING SOON! PLACERVILLE— Leasehold Asset Sale, 4 ops includes telephone numbers **FP \$130K**

#F-326 EUREKA AREA - GP, long established practice. Seller Retiring. Nicely appointed 1,250 sf w/ 3 ops. Insured/cash pts only. Collected \$604K in '04 w/ taking 5-6 weeks vacation. **FP \$345K**

#G-360 REDDING AREA—GP, Seller retiring from quality FFS practice. Office is 1440 sq ft w/ 3 ops. **FP \$325K**

#G-395 CHICO — Long established GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **FP \$300K**

NEW! #G-456 YUBA CITY— GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building

NEW! #G-2979 CHICO— GP, High end, 4 ops and 1750 sf. Practice grosses in the \$700k range.

#H-224 CHESTER/LAKE ALMANOR - Long established GP in beautiful 4 season resort area. Office is 1400 sq ft w/ 3 fully equipped ops. **Office bldg avail . Call for Details.**

#H-311 NORTH SHORE, LAKE TAHOE - **Work and Play in beautiful Tahoe!** GP Long established practice. Collections of \$588k in '04. 4 op office. **FP \$325K**

#H-392 SAN ANDREAS - GP Seller Retiring. Collections of \$300K. Insured/Cash patients, 3 ops. **Practice \$135K Real Estate \$175K**

#H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. **Beautiful, scenic views of Lake Tahoe. Call for Details!**

#H-386 SONORA - GP, in beautiful 2200 sf 6 op completely computerized office w/digital x-ray. Collections avg 1.13 million in past 4 years. Option to purchase building. **REDUCED! \$750K**

#H-2916 GOLD COUNTRY— 42 years established, GP in modern computerized 3 op office, 1064 sf. Great Staff and Seller to assist w/transition. **Call for Details!**

#H-2961 GOLD COUNTRY—GP, Computerized 3 ops. Net in the \$350k range. Building is owner occupied. Seller to assist w/transition.

CENTRAL VALLEY

REDUCED! #I-358 MERCED - GP, Seller retiring. Part-time practice with collections of \$164K in 2004. Office condo avail. to purchase with practice. **Practice: \$75K; Office/Condo \$200K**

#I-404 TURLOCK - GP, Modern equipped 5 op office. Collections in the \$500K range. **Real Estate Also Available!**

#I-407 MERCED— Long established practice. **Collections of \$745K in '05.** Beautifully equipped 4 op office. Insured/ Cash patients only. **Call for Details!**

NEW! #I-454 STOCKTON—GP, shopping center location 5 ops, collected \$738k in 2005. **Call for Details!**

NEW! #I-2959 CENTRAL VALLEY— Long established, GP 3 ops. **Call for Details!**

NEW! #I-2976 STOCKTON—GP, 2500 sf 6 + 2 ops. FFS with collections in range of \$1.5 million. **Call for Details**

#J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties.

CENTRAL VALLEY CONT.

#J-414 SANTA MARIA— Long established Coastal practice, 1250 sf w/ 4 ops. Grosses in \$550k Range. Priced to SELL! **FP \$395K Building is Also Available to Purchase.**

#J-2938 FRESNO—GP, new modern 1750 sf with 4 ops. Starter practice with some patient base. Building is also available for purchase. **Call for Details!**

#J-2934 SAN LUIS OBISPO AREA—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops plumbed for additional. Condo also available to purchase. **Call for Details!**

#J-438 FRESNO—GP, established practice located in prime NE area of Fresno. Collections of \$441K in '05. Beautifully equipped 4 op office. **Call for Details!**

#J-439 LAKE ISABELLA—GP, Long established in Kern River Valley a beautiful four season's resort area.

NEW! #J-449 FRESNO/CLOVIS—GP, mostly FFS. Collected \$637K in 2005. 2006 projected at \$600k. **Call for Details**

SOUTHERN CALIFORNIA

#K-319 WHITTIER - GP in shopping center. Practice has 2 ops with plumbing for 1 more. **Call for Details!**

#K-347 ENCINO - GP Located in new office on main street. All new equipment! **Only \$365K!**

REDUCED! #K-349 TORRANCE—GP, in professional building on a main street. DDS will stay on as needed. **FP \$399K**

NEW! #K-448 TEMECULA - GP w/beautiful build-outs. Fast growing practice. **FP \$350K**

ARIZONA

#Az-412 PHOENIX— Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase.

#Az-425 PHOENIX— GP, in nice 1272 sf 4 op office. Practice grosses in the \$400k range. **Call for Details!**

#Az-426 PHOENIX—GP in beautiful 2500 sf 8 op office. Practice grosses in the 1.2 million range. Possibly selling interest in building. **FP \$950K**

#Az-427 TUCSON— Leasehold improvement sale, 1000 sf w/ 3 ops. **Call for Details**

#Az-430 GLENDALE— Leasehold improvement practice. Large 6 op office. **FP \$180K**

#Az-431 BULLHEAD CITY—Nice 5 op practice. **Call for Details**

#Az-433 SCOTTSDALE— Nice new 1100 sf, 3 op FFS practice. **Call for Details!**

NEVADA

#R-359 RENO—GP, established practice with collections of \$608K in 2004. Modern equipment, 5 op practice located in upscale area. Mostly insured/cash patients. **FP \$450K**

#R-434 RENO - GP, Long established practice, Seller retiring. Collections of \$291K in '05. Insured/cash patients. Excellent merger opportunity. **FP \$175K**

NEVADA CONT.

NEW! #R-446 RENO—Long Established, 2000+sf with 5 ops. Gross avgs 1.1 million. **Call for Details**

#LV-335 LAS VEGAS - Seller Retiring. Modern equipped 2700 sf 5 op office. Over 1 Million in Collections. **Call for Details!**

COMING SOON! CARSON CITY— **Call for Details**

#LV-380 LAS VEGAS - GP in west LV location. Fee For Service practice. On track for \$450K in collections for '05. **Call For Details!**

#LV-381 LAS VEGAS - GP in 5 op, 1800 sq ft office. Building possibly available for purchase. **Call For Details!**

#LV-398 LAS VEGAS - GP, family orientated practice. Seller retiring! Practice grosses in the \$900k range. **Call for Details!**

SPECIALITY PRACTICES

NEW! #A-2980 GREATER BAY AREA—Ortho, long established. **Call for Details**

#D-365 PLEASANTON & TRACY—Perio, Be the only full time practice Periodontist in Tracy. Nice newer facility in Pleasanton. **FP \$295K**

#E-387 ROSEVILLE Perio located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **Full Price: \$195,000**

#E-416 SACRAMENTO— Ortho, Nice 2500 sf w/ 4 fully equipped ops + 2 partially equipped. Approx 15 new starts per month. **Call for Details!**

#H-328 GREATER SOUTH LAKE TAHOE AREA - Ortho practices with a combined Collection of \$620K+ in '04. Modern equipped 4 op office. **Call for Details!**

#D-354 ALAMEDA COUNTY—Ortho, newly remodeled office. Modern equipped w/ 1 open bay, new patient exam room. Collections projected @ \$600K for '05. **FP \$550K**

#Az-369 CHANDLER, AZ - Oral Surgery, located in one of the fastest growing suburbs of Phoenix! 1700 sf w/ 2 fully equipped ops, plumbed for additional. **Call for Details!**

#Az-390 PINETOP AREA—Ortho, Escape to the beauty of the cool country and tall pines! Easily accessible from Highway 260. Office is 1,500 sf with 3 fully equipped ops. **Call for Details!**

#Az-411 PHOENIX AREA—Oral Surgery, Well-established, upscale practice, 1350 sf w/ 4ops. Gross receipts in the \$875k range. **Call for Details!**

#B-2970 E CONTRACT COSTA CO— Ortho, New office, 1400 sf, 5 chairs, 17 starts/month. Motivated Seller will assist w/transition. **Call for Details!**

#A-2953 NORTH BAY—Perio, New office, 3 ops w/ 1 hyg. Seller will assist in transition. **Call for Details!**

#Az-430 GLENDALE— Improvement/Equipment Sale. Large 6 op office. **FP \$180K**

800.641.4179

WESTERNPRACTICESALES.COM

Place a FREE Reader Ad online at www.thedentaltrader.com



STAR DENTAL SUPPLY

EVERYDAY LOW PRICES

Lidocaine 2% (Novocol)

1:100,000 EPI

Sale Price **\$13.50**



GS 80 (SDI)

500 Capsules

1 Spill Reg/Fast **\$245.00**
 2 Spill Reg/Fast **\$295.00**
 3 Spill Reg/Fast **\$349.00**



Monoject Plastic Hub Needles

100/box, 30 XS, 27 S, 30 S, 27 L

Sale Price **\$8.25**

Luxatemp Auto mix Plus 30% (DMG)

Refill Pkg

Sale Price **\$89.00**



IRM (Caulk)

38g powder + 14ml liquid

Sale Price **\$27.50**



XRV Herculite Composite (Kerr)

Syringe & Unidose

Sale Price **\$44.95**



Flexitime (Heraeus Kulzer)

Correct Flow, Monophase, Heavy Tray, 2 x 50ml cartridges w/mixing tips

Sale Price **\$19.95**



High Performance Mixing Tips

Pack of 48

Yellow, Purple, Pink, Green

Sale Price **\$19.95**



CaviCide (Metrex)

Surface and immersion disinfectant/cleaner. Kills TB, polio I & II and HIV

Sale Price **\$16.95** per Gal



Impregum "F"

Double pack Sale Price **\$74.50**

Impregum Penta

Standard Pack Sale Price **\$189.00**



Ketac-Cem Radiopaque

33g powder + 12ml liquid

Sale Price **\$55.95**



Gluma Comfort (Heraeus Kulzer)

Bond & Desensitizer 4ml Sale Price **\$49.95**

Bite Registration Trays



PolyBite

Anterior 35/box, Full Arch 35/box
 Posterior 50/box, Quadrant 50/box
 Sideless Posterior 50/box

Sale Price **\$12.50**

Universal Film Mount

1000win/roll

Sale Price **\$17.95**



Alginates

Buy 3 Get 1 Free



Max Print

Dustless, cherry scent
 Fast set / Regular set

Sale Price ~~\$6.95~~

Net Price **\$5.20**
 per bag



Max Print Cyan

Dustless, cherry scent
 w/silicone & antiseptic
 Fast set / Regular set

Sale Price ~~\$9.95~~

Net Price **\$7.45**
 per bag

Buy 2 Get 1 Free

Buy 2 **DV-58** Econo Paks Get a **DV-58** Value Pak (150 films per box) free



DV-58 Econo Pak - 600 films per box, (four sleeves of 150 pcs each)

Sale Price **\$88.85** net price per box, Buy 2 Econo +1 Value Econo Pak

Sale Price **\$99.95** Individual Econo Pak

Buy 9 Get 1 Free

Buy 9 **DV-57** Value Paks get one free



Sale Price **\$33.25** net price per box Buy 9+1
 Sale Price **\$36.95** Individually per box

Prime & Bond NT (Caulk)

Refill (2x)Pack

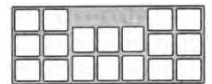
Sale Price **\$95.00**



Film Mounts FMX

18 Window Film Mount (100/Pkg)

Sale Price **\$17.95**



Sterilization Pouches (Unipak)

3 1/2 x 6 1/2

3 1/2 x 10 Sale Price **\$4.99**



CALL TOLL FREE (800) 456 3660

Complete range of dental supplies and equipment offered at unbeatable prices and great service. Call now for a free catalog.

FREE SHIPPING

for all orders over \$100

Buy it! Sell it! Trade it!!!

TORRANCE PERIO & IMPLANT STUDY CLUB ACCEPTING NEW MEMBERS. MONTHLY MEETING (8/PER YEAR). 7CE CREDITS/SESSION. HANDS-ON EXPERIENCE IN PERIO SURGICAL PROCEDURES, INCLUDING GRAFTING, RESECTIVE, MUCO-GINGIVAL, AND IMPLANT SURGERY. MEETING HELD IN SAN PEDRO WITH DR. KENNY, CHAIRMAN OF PERIO AT U.C.L.A. CALL DR. THEIN AT 818-248-1991.

CONSULTANT, CONSULTANT CONSULTANT. Call to get help set up or redo your new office. Call Shane 310-213-4440

WWW.LIPFILLERS.COM www.dentox.com - the website for dentists who want to learn how to use esthetic and therapeutic injectibles. Call Ann at 858 5509533 to register.

ALL GENERAL PRACTITIONERS should belong to the AGD. We educate and advocate for you! Call SCAGD 800-762-2511 and get the whole story.

FOR SALE...COMPLETE 4 CHAIR DENTAL OFFICE. ALL EQUIPMENT AND SUPPLIES DOWN TO HANDPIECES AND BURS. \$20,000.00 TAKES ALL! DR. ETON 310.234.0651 OR E-MAIL BARRYETONDDS@MAC.COM.

DENTAL OFFICE FOR RENT-FULLY EQUIPPED. GREAT LOCATION. SANTA MONICA NEAR 3RD ST PROMENADE. 310-395-7221.

ATTENTION PRACTICE BUYERS: Platinum Partners Brokerage is getting new practice listings each week all over Northern Cal. Please call to let us know what you are looking for-we'll work hard to find it for you. 1-800-373-2373.

STOP TIPPING your handpiece repair guy!! We only charge \$59 for most handpieces. Handpiece Trading Post, since 1980. 800-445-6719.

GP 2 OP PINOLE CA. GROSS \$175K FOR 2 1/2 DAYS/WK. SELLER RETIRING. AP \$125K. 925-876-9666. ALTAMDDS@YAHOO.COM.

IS YOUR OFFICE PERSONA different from the real you at home? Enjoy dentistry profitably. Increase your practice growth, reduce anxiety and secure a strong financial future. Call us for FREE (no obligation) Executive Coaching consultation today. 858-454-2828 P.E.A.K.S. peaks@adnc.com.

PRACTICE FOR SALE #A-2978 BAY AREA - GP, mobile dental clinic serving retirement homes. Timothy G. Giroux, DDS/Broker 800.641.4179.

EARN 7 CEU'S \$129.00. Seminar on October 29, 2006. San Francisco Advanced Endodontics Made Easy. CA and AGD Approved. Call 1-877-234-3348.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

ARE YOU STUCK OVER YOUR CHOICE OF SOFTWARE?



BUY CHEAP SOFTWARE
NOW, AND THEN BUY
BETTER SOFTWARE
AFTER I GROW.

or

BUY EXPENSIVE
SOFTWARE NOW SO
IT CAN HANDLE MY
FUTURE GROWTH.

**DENTICON'S FLEXIBLE PRICING
STRUCTURE DOESN'T FORCE YOU
TO COMPROMISE - YOU CAN
HAVE THE INDUSTRY'S MOST
POWERFUL SOFTWARE
AT A PRICE YOU CAN AFFORD.**

Our PAY-AS-YOU-GROW pricing structure lets you start as small as you want and grow to unlimited size, while only paying for what you need - as low as \$100/month and no long-term commitment.

OUR BUSINESS MODEL IS SIMPLE: AS YOU SUCCEED, WE SUCCEED

Learn more at www.denticon.com or call 800.861.5098

LA MESA (5) op computerized G.P. for sale. Newer equipment including digital X-rays and Pano, Dentrix software, a Sapphire light, and an intra oral camera system. Cash/Ins/PPO. 30+ new patients per month. 2006 Projected Gross Collections \$1.1M+ on a 3 1/2 day week. Real Estate might also be available. D&M PRACTICE SALES (818) 591-1401.

PRACTICE FOR SALE San Diego (Escondido) GENERAL PRACTICE & BUILDING Unique Opportunity. SDPS: 760-599-7828.

NEW TPC LUCENT Ceiling Mounted Operatory Light-\$1,045.00- FREE SHIPPING.
www.tpcadvancedtechnology.com.

FOR SALE GENERAL PRACTICE IN BEVERLY HILLS, GROUND FLOOR CORNER, 1100 SQUARE FEET, 4 OPERATORIES, 310-552-1441 PRIME OF THE PRIME.

SOUTH OC GP LOOKING TO SHARE/LEASE EXTRA OPERATORIES WITH ENDO/O.S./PEDO. GREAT FOR SATELLITE OFFICE.(949) 292-0971.

SANTA BARBARA Pedodontic Practice. 2 TX rooms plumbed for 3 in 900 sq ft. Equipment and Leaseholds only 3 yrs old. 2005 Gross Receipts 209K on 2 days a week. Doctor relocating HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

*Want More New Patients?
Want to Keep the Ones you Have?*



Customer Relationship Marketing

"The New Buzz Word"

The Ultimate Promotional Gift Give Away

- * 100% FREE, Unlimited, Local and Long Distance
- VoiP Telephone Calling
- The World is Calling for FREE

The Ultimate Data Capture and Patient List Building Tool

- * Collects Patient's email address, zip code, area code
- Birth date and gender

- * Email Newsletter to your Patient Data Base
- * Automatically sends Happy Birthday Greetings

www.GetAdCallsInfo.com

PSCA, Inc. AdCalls Agency

915-C West Foothill Blvd. Suite # 292, Claremont, California 91711
(909) 941-9552 • (909) 941-9553 Fax • pscainc@earthlink.net

GENDEX INTRAORAL CAMERA TWO DOCKING STATIONS, ONE UNOPENED. SOFTWARE, INTERFACE. USED EIGHT TIMES. BOUGHT FOR 7K, SELLING FOR 4K. 650-872-2065.

REFERRING PROCEDURES OUT? HAVE YOUR ORAL-SURGERY, PERIO-SURGERY, PEDO, ENDO DONE AT YOUR OFFICE BY AN EXPERIENCED GP. CELL # 310-709-5251. WWW-DRMINOOFAR-COM.

GPS ARE ENTITLED to do any treatment they are trained for. AGD provides training and advocacy for your rights. SCAGD: 800-762-2511.

LOS ANGELES PRACTICE FOR SALE. 5 OPS. GOOD VISIBILITY. MED/INS/CASH/CAP COLLECTS 320K. ASKING 225K. (310) 991-9468.

DENTIST: DEL MAR/ESCONDIDO; UP TO \$1000/DAY; 2 YRS EXPERIENCE; CALL DR KIM / PATRICE (626) 795-9328--FAX (626) 795-3763. WWW.ARROYOHEALTHCARE.COM.

PEAKDENT DENTAL PRACTICE MANAGEMENT SOFTWARE. Complete front and back office solution. Call 877-365-7325 or visit us at www.peakdent.com. See insert in this edition.

BEST OPPORTUNITY FOR A SPECIALIST TO SHARE OFFICE WITH A PERIODONTIST. OFFICE AVAILABLE 3 DAYS/WEEK. CALL (310) 370-1300.

E-MAIL NEWSLETTERS for 2 cents each - See our Ad in this issue and visit www.GetAdCallsInfo.com or call 909 941-9552.

ASSOCIATE POSITION AVAILABLE FOR A QUALITY OFFICE IN REDWOOD CITY, BAY AREA. FLEXIBLE DAYS AND GREAT TEAM. FAX RESUME: 650-369-4622.

USED DENTAL OPERATORY EQUIPMENTS FOR SALE. ORANGE COUNTY. PLEASE CALL FOR LIST. 626-319-6318.

ORTHODONTIST WANTED EARN \$2,000 -\$5,000 DAILY. GUARANTEED MINIMUM OF \$2,000/DAY. 1-2 DAYS/MONTH TO START. GORGEOUS VALENCIA OFFICE. CALL NICOLE (661) 222-7724.

SANTA CRUZ: General Dentistry Practice. Five equipped TX rooms with additional two plumbed for expansion in this 2,347 sq ft office. 2005 Gross receipts were \$885K with a low 62% overhead. Dr. reporting 2,340 active patients, and 7.5 days of hygiene per wk. Doctor is retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

SAN DIEGO 4 PLUMBED, 2 FULLY EQUIPPED, 1000 SQF. IN VIETNAMESE NEIGHBORHOOD. EST IN 1984. \$30,000 (OBO) LE 858-205-8825.

ORTHODONTIST WANTED IN OC FOR PRIVATE OFFICE. EXCELLENT OPPORTUNITY. PLEASE CALL (714) 957-1012.

PRACTICE FOR SALE San Diego (Del Mar) Fantastic UPSCALE Community!! GP with Specialties in Prof Bldg. 3 Ops Newer Equip (can expand). SDPS: 760-599-7828.

PRACTICE FOR SALE #E-394 SACRAMENTO— Long Est. GP Coll'd \$607K in 2005. Busy area near major shopping center. FP \$400K Timothy G. Giroux, DDS/ Broker 800.641.4179.

STATE OF THE ART OFFICE IN TUSTIN FOR SALE. GROSS \$750,000 70 NP/MONTH. NEW-5 EQUIPPED OPS. \$725K. 714-745-7765.

MARINA DEL REY DENTAL OFFICE TO SHARE! 4 OPS, GREAT LOCATION, VIEWS, SPACE, A MUST SEE! CALL 310 577-5888.

MIDMARK ASSISTANT REAR DELIVERY SYSTEM, WITH AIR ADJUSTING ARM. 4 TOTAL, NEW OVER \$17,000.00! AS NEW. 661-269-0610.

ASSOCIATE NEEDED F/T or P/T, Northern CA. fee for service. NEW GRADS WELCOME! 530-990-1733 or fax: 530-283-3524.

SALE: INTRA ORAL CAMERA Digital X-ray sensor, 2 station network, 2 brand new Dell P4 PCs, 2 Flat Panel 17" Mtrs, completely integrated with EZ 2006 #1 Rated Dental Software, training, support for one year: Entire Pkg: \$414.00 per month for 60 mos. w/2 pymts up front and \$1 guaranteed buyout at lease end (on approved lease). call 800-273-5033.

SELLING? ESTABLISHED PRACTICE in BAY AREA PENINSULA WANTED. Friendly, experienced Dentist seeking-to buy or transition direct-Save 10+%. Email or Call Today! dochua@yahoo.com 650-274-4977.

COMBATING

Affiliate Educational Partner



THEFT

Discover the Truth about ID Theft
www.combatingidtheft.com/idt/jnc

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



“DENTAL PRACTICE BROKERAGE”

Making your transition a reality.

Practice Sales



Contract Services



Purchase Financing



Associateships



Partnerships



Mergers

Upcoming Seminar Dates 2006

To be announced in
future 2006 issue

SAN RAFAEL: For Sale - Fully equipped office space. This 3-op office is in a good location in San Rafael. If you are a NEW GRADUATE or looking to start up a new practice, this would be an opportunity to do so for far less cost than renting space and doing your own lease hold improvements and adding equipment.

SANGER: For Sale - General Dentistry Practice. This 6 operator office has 5 days of hygiene, and has been at its present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

MODESTO: For Sale - General Dentistry Practice. Located in close proximity to one of Modesto's premier shopping plazas. Gross receipts were \$873K in 2005. This highly desirable office has 11 days of hygiene is open 4 days a week within a 1500 sq. ft. office with 5 equipped operatories. Building is also for sale. 100% financing may be available for both practice and building.

MODESTO: ASSOC. WANTED - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene, Pano, Cerac Unit, Intra-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities, or retired dentist that wants to continue working 2 days a week.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

SAN FRANCISCO: For Sale - Fully equipped office space - This is a premier office space of approximately 2,000 sq. ft. that is fully furnished and equipped. To build out of the office space and equip it would cost almost twice what the asking price is. Ideal for the doctor with an established patient base and wanting to relocate. Office location is downtown San Francisco.

VENTURA: For Sale - General Dentistry Practice. This office is 1,700 sq ft. with 6 available treatment rooms. Gross receipts for 2005 was \$404K with a \$112K adjustable income. New equipment was purchased in 2004 and includes an intra oral camera system. Software is Practice Works. This area is very desirable and growing.

TWAIN HARTE: For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg..

LOS ANGELES: For Sale - General Dentistry Practice. The office has been in its present location for 10 yrs. It is located in an 1100 sq. ft. 4 operatorie equipped leased suite. 2005 gross receipts were 507K. Practice doing 4.5 days of hygiene. Dr. retiring.

VISALIA: For Sale - **DENTIST DECEASED** - General Dentistry Practice. 3 days of hygiene, 2005 Gross Receipts were \$460K on a 4 days week. 3 treatment rooms. Located close to hospital. Will consider all offers.

SANTA BARBARA: For Sale - Pediatric Practice. Two treatment rooms, plumbed for a 3rd in approx. 900 sq. ft. Equipment and Leaseholds only 3 years old. Practice located in professional building near hospital. 2005 gross receipts were \$209K on a 2 day/wk. Owner relocating.

DEL MAR BEACH: For Sale - General Practice. Three treatment rooms in 950 sq. ft. Office is approximately three blocks from the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring.

EL CENTRO: For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.



For All Your Insurance Needs

MITCHELL & MITCHELL
Insurance Agency, Inc.

150 St. Marin Keys Blvd. • Suite 100 • Novato, CA 94947
(707) 551-2525 • Fax: (707) 481-7752 • Toll Free: 800-206-50

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Dennis R. Hoover, D.D.S.
Corporate Broker

(800) 519-3458 Office
(209) 545-0824 Fax

Corporate:
dennis.hoover@henryschein.com

Northern California Consultants

Dennis Hoover, D.D.S.
(209) 545-2491

Doreen Ash
(209) 545-2491

Southern California Consultants

Steven Rizer, D.D.S.
(805) 405-6568

Mario Molina
(323) 974-4592

GLENDORA: For Sale - General Dentistry Practice. this practice has been in its present location since 1966. It consist of 1000 sq. ft. office with 3-fiber optic equipped operatories and Dental Sof software. Gross receipts for 2005 were \$266K, with an adjusted net income of \$107,903.00. Doctor is retiring.

SANTA CRUZ: For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. The 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

LOS ANGELES CO.: For Sale - TMJ SPECIALTY PRACTICE; Large dentist referral base; practice established as exclusively TMJ 25 years ago; 2005 collections \$300K on 2 days/wk; LOW OVERHEAD; Centrally located in high visibility Professional Building. Equipment in good condition & office tastefully decorated. Seller retiring.

PETALUMA: For Sale - This office incorporates Digital X-rays and Dentrix software creating a totally paperless office. The 2005 patient receipts were \$244K. All equipment is 5 years old or less. Endo, Perio and Ortho routinely referred out. Owner is moving out of the area.

SAN FRANCISCO (Chinatown): For Sale - General dentistry practice. Gross receipts were \$360K in 2005 on 3 days a week. Established practice with room to grow. Accepts no Medical, HMO, or PPO plans except for straight Delta Dental Plan. Most Endo, Perio, and Oral surgery referred out. Centrally located with good new patient walk-in and referral patient base. Panoramic and intra-oral camera. Priced for immediate sale.

EL DORADO HILLS: For Sale - General Dentistry Facility. This facility completed only a year ago. All new state of the art equipment and office design. Grossing over \$50,000.00 per month. If you are interested in the El Dorado Hills area don't pass up inquiring about the details of this sale.

OROVILLE: For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K on only 3 days a week Production. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

NOVATO: For Sale - General Dentistry Practice. Owner retiring after 38 years in the same location. 2005 gross receipts were \$515K with a \$180K adjusted net income. Three days of hygiene, 35 hr/week schedule. 3 ops with room for expansion. A beautiful place to live and work.

SANGER: For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

STOCKTON: For Sale - General Dentistry Practice in north Stockton area. This practice has been in its present location for 10 years and was purchased in 2003 from the previous owner. The practice grew rapidly to gross receipts of \$527K in 2005 returning a \$237K adj. net income. Owner is selling since he has purchased two additional practices out of the area and is spread too thin. 3 ops in 1,200 sq. ft.

RIDGEVIEW: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

REDDING: For Sale - General Dentistry Practice. This exceptional office is located in a beautiful free standing office building of 3,300 sq ft. with 6 ops and six days of hygiene at 12 patients per day. The practice collected \$933K in 2005 with approx. \$300K adj. net income to the owner. The practice was started in 1985 and was moved to its new location recently. The owner will consider selling the building also. If you are looking for a family oriented life style in a wonderful community you should consider this practice.

ENCINITAS: For Sale - General Practice. This office is located in an affluent community across the street from a school. The office has 3 TX rooms in a 1000 sq. ft. This office has intra-oral cameras, digital panoramic x-rays, and softdent software only 1 year old. Last years gross Receipts were 567K and does 4 days of hygiene. Net pre-tax income \$203K.

MINDEN, NEVADA: For Sale - DENTAL BUILDING ONLY Dentist occupied with a 5 year lease in place with one 5 year option. 1800 sq. ft. with high visibility. Building is located on the corner of main throughfare. If you are looking for a commercial real estate investment call for details and pictures.

LAKE TAHOE: INCLINE VILLAGE: For Sale - General Dentistry. This practice has operated in the same location for 28 years. There are 5 treatment rooms in this 2000 sq. ft. office with a 800 sq. foot basement. Gross receipts for 2005 were 1.3 M with adjusted overhead of 57%. Ten days of hygiene. Doctor Retiring.

COTTONWOOD: For Sale - General Practice. 3 treatment rooms with room for expansion in this 1,200 sq. ft. office. Projected gross Receipts for 2006 are \$700K. Practice has shown an increase in production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

FALL 2006
CDA Booth #2540

Contact us for your FREE:

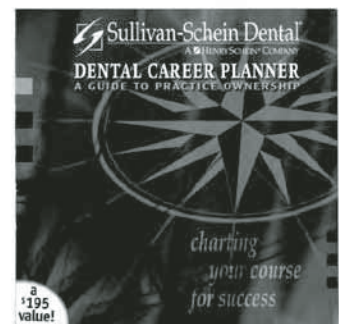
• Articles •

• CDs •

• Consultations •

and visit us online at:

www.pptsales.com



BUYERS
FREE CAREER
PLANNER CD
\$195 VALUE
Includes:

Corporate Headquarters
10920 West Lincoln Avenue
West Allis, WI 53227
(800) 730-8883

Disability Claim Dos & Don'ts

Common mistakes can undermine or even void your disability claim!

Make sure you have expert representation both before and after filing any claim.

**I protect you from errors!
Know the Answers in Advance!!**

- *Know your substantial & material duties.*
- *Know what to say when the insurance company says you have "dual occupations."*
- *Know how to handle a request for your signature when a company field investigator asks you to read & sign a statement they have prepared.*
- *Know how "your age" influences your claim.*
- *Know how to respond to a request to Photocopy every page of your office appointment book going back one year or more or a detailed request for code numbers related to your practice.*
- *Know how to prepare for an independent medical and functional capacity evaluation.*
- *Know how to understand policy language regarding pre-existing conditions, fraudulent misstatements, prudent man clauses, incontestability, rehab and presumption of disability.*
- *Know what to do if your claim is terminated.*

Disability claim processing is a potential minefield...one misstep and your financial future could be destroyed. I walk you past the known hazards to make sure you and your attending physician don't make any mistakes. You don't have to go it alone.

For a FREE TELEPHONE Consultation, call

ART FRIES, RHU

800-567-1911

Internet: www.afries.com

LIVERMORE, CA. 45NP/mo. Production 2005=\$985K; 96% collection. Owner Net = 45% of collections. Complete buy-out. Firm \$850K. Contact: wwong@qualitydentists.com.

SUBSCRIBE OR CHANGE the mailing address of your Dental Trader online. Just visit www.thedentaltrader.com and complete the Change of Address form.

DENTAL OFFICE & Real Estate for Sale - Pasadena - high exposure - great opportunity. Call (425) 301-0067.

NEW MIRAGE Hydraulic Patient Chair (5 year warranty)-\$2,990. www.tpcadvancedtechnology.com.

CEU'S WHILE ON VACATION: Earn CA and AGD approved CE credits. Many topics available on DVD/VHS/or Audio. Call California Dental Institute at 1-877-234-3348.

ANTELOPE VALLEY (3) op computerized G.P. for sale. Located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on a (3) day week. D&M PRACTICE SALES (818) 591-1401.

SANTA BARBARA CITY AREA: GENERAL DENTIST WANTED. 1-3days/wk(4-6hrs/day), short/long term? CALL 805-965-8141 M-F 10-6 POSSIBLE BUY-IN.

ORTHODONIST, ENDODONTIST, Oral Surgeon, Periodontist and Pediatric Dentist extremely experienced available to work in your office. Why refer out. 310-804-8889.

DENTIST receptionist, DA, are needed for PT/FT. Fax resume on 909-391-4722

SACRAMENTO 6 OP OFFICE Room for 7th op. Adec equipment, Dentrax, absentee owner run. Cash/Ins/Cap/Denti-Cal very nice office. \$30k/month cap checks. Collected \$925k last year. Asking \$565k. E-mail to: about400knet@yahoo.com.

LONG BEACH Over 1500ft, 14 parking Previous chiropractic for lease as dental. Goodwill/office free, takeover lease \$3500/month. 310-922-5666.

INDIO OFFICE FOR SALE established 37 years, leasehold improvements and equipment only. No charts. Extremely low rent. contact: dentaldocs@gmail.com.

RESEDA Private Office for sale 4 Full Equipped Operatories Totally Computerized Dentrax Software Digital X-ray Intraoral Camera Asking \$365,000. 818-522-8579.

DECEMBER 1-2: Hands-on workshop The SOFT TISSUE TECHNIQUE by USC Center for Dental Technology. Call USC 213-821-2127.

ANAHEIM DENTAL OFFICE FOR SALE Great Visibility, Strip Mall. Great Location 7 Ops,5 Eqp'd. \$580k Firm. 310-991-7921.

FOR SALE PAN/CEPH (Panoura) machine and developer(AT 2000) machine, excellent condition even greater price call 626-272-2606.

WANTED Tulsa Endo Electric Motor for back-up. If you have one and not using it, I buy it. (310) 963-6322.

LA DENTAL ASSISTANT POSITION AVAILABLE Looking for a creative, bright, competent person with excellent communication skills. Send resume to: dianolah@sbcglobal.net.

WEEKEND GETAWAY Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum. For details visit www.vrbo.com/92845. (310) 497-9740.

DENTAL OFFICE TO SHARE in Downtown Los Angeles or Irvine (949) 400-4677.

ENDODONTIST space available in La Mesa (San Diego). Over 100 GPs in area View space www.ImageDentalGroup.com 619.469.4144 or 619-415-3810.

PT/FT OFFICE MANAGER in San Gabriel area, good salary, friendly environment, excellent hours and benefits contact 626-272-2606.

INCREASE PRODUCTION and profits by introducing dentofacial injectibles to your office. Minimal investment with huge returns. Learn how - call Ann at 858-550-9533.

PARTNERS, INVESTORS NEEDED to build Pyramid like Hotel halfway between Los Angeles, Las Vegas facing Fwy15. Please call 909-641-3424.

PRACTICE FOR SALE #D-403 SAN JOSE- GP, Modern shopping center location, new equipment 3 ops plumbed for additional. FP \$225K Timothy G. Giroux, DDS/Broker 800.641.4179.

DENTIST +\$1000/DAY HIGH PRODUCING, +SEDATION LICENSE, SKILLED IN PEDO FOR UPSCALE PEDIATRIC OFFICE IN TORRANCE. EMAIL:bitak@sbcglobal.net fax:310-792-5201.

ENDODONTIST ESCONDIDO / DEL MAR; 3 DAYS/WK; MICROSCOPE/ENDODONTIC EQUIP. PROVIDED; DR KIM/PATRICE (626) 795-9328, fax (626) 795-3763. WWW.ARROYOHEALTHCARE.COM.

A REAL BARGAIN I'm remodeling my office, dental operators for sale, chairs, lamps, units & stools. (714) 667-5946.

PERIODONTIST PERIODONTIST: VALENCIA/PASADENA; 8DAYS/MONTH; +\$2500/DAY; DR KIM/PATRICE (626) 795-9328. FAX (626) 795-3763; WWW.ARROYOHEALTHCARE.COM.

ORTHODONTIST NEEDED for our Pedo Office in Redwood City (Bay Area).Patient base is entirely cash. Fax:650-369-4622 Email: sivasch@hotmail.com.

INSTANT GRATIFICATION!!!

When you place your Reader Ad online at www.dentaltrader.com, it posts to our website's Online Ad Board instantly. Your ad may get response long before it is printed in **The Dental Trader!**

"This is the first time I've used The Dental Trader Online Ad Board. I was pleasantly surprised to have several contacts within the first week. So I am very happy with the results obtained by using The Dental Trader.

Thanks again!"

Dr. R.P., DDS

The doctor who sent us this testimonial requested his ad be removed from the publication because his item sold shortly after being placed. **The Dental Trader's** Online Ad Board works for shoppers and advertisers! It's where you'll find the best bargains. **Check it out!**

www.thedentaltrader.com

ALHAMBRA Dental office for sale at \$15000.00, good lease, good location, beautifully designed, 4 op rooms, call Ruby 626-625-2535.

ORAL SURGEON ESCONDIDO/DEL MAR..+\$3000/DAY..1-2x/MONTH..DRKIM/PATRICE(626)795-9328/fax(626)795 3763..WWW.ARROYOHEALTHCARE.COM.

EXPERIENCED TEAM WANTED (BUSINESS-OFFICE MANAGER-RDA-HYGIENIST) IN ESTABLISHED BAY-AREA-PENINSULA PRACTICE. FRIENDLY/CARING DENTIST AVAILABLE TO BUY EXISTING PRACTICE dochua@yahoo.com 650-274-4977.

LA HABRA G.P SALE New GP, Fantastic design 900SF, 3ops, Digital Xray, Major Comer, Lease \$990/month,PROFITABLE. Moving. Asking\$190K.714-251-7797.

NEW WIRELESS AdvanceCAM Intraoral Camera System-\$1,630.00-FREE SHIPPING. www.tpcadvancedtechnology.com.

NEEDED Energetic,Caring Associate wanted-Riverside County & North San Diego-Excellent \$\$\$\$\$. Call for Appointment-Fax Resume-Phone 9am-5:30pm (951) 461-9024-Fax: (951) 461-9025 Anytime.

DENTIST ASSOCIATE AND FUTURE OWNER FOR LA DOWNTOWN OFFICE NEEDED. T. 213-596-0228.

DIVERSIFIED DENTAL & UPHOLSTERY

Upholstery - Equipment - Service



Services Available:

Mechanical Chair
Compressor Repairs
Dental Unit Painting
New & Reconditioned
Handpieces & Sterilizers
Special Upholstery for
Long Procedures
Using Ultra Leather & Memory
Foam

*Friday Night Pickup &
Monday Morning Delivery
Before you Open!*

**Your old units can
be refurbished
to look just like new!**



**Sterilizers
Autoclaves & Dry
Heat**

**New Belmont Operatory
Packages are
also available!**

**Film Processors Many
Makes & Models**



Vacuum Pumps

Best Pricing Around!

714-827-8515

800-707-3449

Compressors



LOOKING FOR A PART TIME dentist to work in a fun & pleasant private practice in Stockton. Fax resume 209-952-9292.

PREVIOUS CHIROPRACTIC OFFICE for lease as dental. 1500 ft, 14 parking, \$3500/month. 5828 Cherry Ave, Long Beach, 90805. 310-922-5666.

DON'T REFER OUT IMPLANTS & ORAL SURGERY
Experienced dentist with GPR, Fellow of AGD & International Congress of Oral Implantologists, Graduate of Misch International Implant Institute, will place Implants for your patients and teaches you how to restore or will restore them for you. Also PB/FB impactions, Apicos, Bone Grafts & Sinus lifts. Have all instruments. CA, NV licensee, will travel. (310) 963-6322.

SAW SOMETHING YOU WANTED in a past edition but can't locate it anymore? Archival copies of The Dental Trader are available online at www.thedentaltrader.com (Available in high band & low band formats.)

WHO WAS THE FIRST MAN ON THE MOON? Who was the Second? Everyone remembers the First. Be the First. Be REMEMBERED!! See our Ad in this issue and visit www.GetAdCallsInfo.com or call 909 941-9552.

RECLAIM YOUR GARAGE or storage unit! We buy used dental equipment in any condition!! We can also help you move it. Handpiece Trading Post, 800-445-6719.

SUBLEASE OFFICE SPACE in Beverly Hills. Ideal for specialist to grow and expand office. 3-5 days a week. CALL 310-860-9311.

IT IS DENTAL TRADER POLICY to delete redundant free reader ads. We offer free ads to dentists & staff but they are not free for us. If everyone submitted the same free ad (or similar ads) multiple times, we would have to discontinue offering free reader ads altogether. Additionally, we have found redundant advertising actually hurts readership. For these reasons we automatically delete redundant free reader ads and ask dentists & staff to only place one free reader ad per item/need per month in the future or add upgrades (like bold text, a border or black background) to redundant ads and pay the small fee for them. Thank you, The Dental Trader.

FULL-TIME DENTAL ASSISTANT needed for Valencia dental office to open October 2006. Please fax resume 818-367-4481 or email tep24@hotmail.com.

PRACTICE FOR SALE #H-386 SONORA – GP, in beautiful 2200 sf 6 op completely computerized office w/ digital x-ray. Option to purchase building! Only asking 57% of gross receipts. Timothy G. Giroux, DDS/Broker 800.641.4179.

PEDIATRIC DENTIST WANTED Fulltime for Pediatric Dental Practice in Los Angeles. Excellent Pay. Oral Sedation Permit Required. Email CV: orthoemail-dentaltrader@yahoo.com.

DENTAL ASSISTANT NEEDED at Norco office. Please fax resume at 909-335-3631 or call 951-907-9298.

ASSOCIATE DENTIST for Multi-Specialty practice Palm Desert, CA. Seeking General Dentist to work in newly expanded office. Negotiable terms. If interested please call (760) 272-6292 to discuss.

ORTHODONTIST WANTED 1-2 days/month in Santa Ana established patients, preferring with own assistants, call 714-964-5215.

EL CAJON DENTAL PRACTICE for sale, 2 fully equipped ops. Dentist relocating. Price negotiable. Please call Jun @ 619-764-9982.

SCUBA DIVING DENTISTS U.S.D.D.A., INC. WWW.USDDA.COM. 561-417-5710. CARIBBEAN/PACIFIC DESTINATIONS C.E.U.s.

PRACTICE FOR SALE: ANAHEIM, \$39,000 Includes all leasehold improvements Three equipped operatories, two X-ray units and all other furnitures. No patient charts. Lots of foot traffic. \$2100 Rent for 1200 sf. Call Dr. Mistry at 714-606-4908.

SANTA CLARITA/CANYON COUNTRY NEW office seeking specialists to grow with the office. 9 OPS. Beautiful and GREAT location. 661-269-0610.

WANT MORE NEW PATIENTS? See our Ad in this issue and visit www.GetAdCallsInfo.com or call 909 941-9552.

POSITIVE PERSONALITY greet patients; sterilize instrument trays; take x-rays; restorative, surgical assisting; record treatment info; front office; flexible PT-FT; DrJShen@aol.com

SACRAMENTO 6 OP OFFICE Room for 7th op. Adec equipment, Dentrrix, absentee owner run. Cash/Ins/Cap/Denti-Cal very nice office. \$30k/month cap checks. Collected \$925k last year. Asking \$565k. E-mail to: about400knet@yahoo.com.

PELTON/CRANE CABINETS (4 total) with delivery systems. 2 center island cabinets with sinks. 4 upper cabinets. Startup office. 661-269-0610.

DENTAL ASSISTANT needed for Torrance private practice. X-ray license required. Experience a plus. FAX resume to 310-543-9656 or e-mail fbp7@hotmail.com.

LA DOWNTOWN OFFICE ON ALVARADO STREET FOR SALE-COMplete LEASEHOLDS AND ALL MAJOR EQUIPMENTS INCLUDING 3 OPS NEW CHAIRS/UNITS (323) 930-0570.

NEW MIRAGE CHAIR Mounted Delivery System- \$2,095.00. www.tpcadvancedtechnology.com.

SUBLEASE AVAILABLE endo, perio, os for upscale, newly remodeled, 2100 sq ft office in Del Mar, Ca. Great satellite office. Call 858-342-3104.



Don't Miss the 2006 ADA Annual Session.

ADA

American Dental Association
www.ada.org



OCTOBER 16-19, 2006

The ADA welcomes all dental professionals to the 2006 Scientific Program and Marketplace Exhibition, held under one roof at the elegant Mandalay Bay Resort and Convention Center.

Your registration includes:

- **Continuing Education** – A selection of more than 300 programs and workshops, 75% of which are free.
- **The ADA Marketplace** – More than 700 companies demonstrating the latest in dental technology, products and services.
- **The ADA General Sessions and Johnson & Johnson Distinguished Speakers Series**, where you will get recharged about being part of the dental profession! Hear inspiring stories from **Sir Richard Branson**, chairman of Virgin and adventurer; and **Ted Koppel**, longtime anchor of *Nightline* and 42-year veteran of ABC News.

Join us in fabulous Las Vegas! Have fun, learn new technology, expand your networks and take home current information that you and your staff can use immediately in your practice — and your life.

Make plans to bring your entire dental team!

Visit www.ada.org/goto/session

For additional information or to be added to our mailing list: annualsession@ada.org

Buy it! Sell it!! Trade it!!!

ASSOCIATE DENTIST FULLTIME, NEEDED FOR LA DOWNTOWN OFFICE. OPTION TO BUY. T. 213-422-0923.

LEASING OPPORTUNITY New Shopping Center location, Anchored, Free standing building, outstanding demographics for dental office. Canyonhills/Lake Elsinore. 909 762-2239.

NEED A PARTNER FOR A DENTAL OFFICE in Culver City, to buy 50% of the practice. 310-488-6818 Shawn.

FONTANA DENTAL OFFICE for sale \$560,000. Gross \$617,000-2005 5 ops-4 plumed ops, 4x-ray units. 3400 sq/f Tel 818-209-4660 Dr Vahan.

START YOUR OWN PRACTICE in a brand new dental office. No overhead, percentage split only. North Orange County (Stanton). 714-209-7702.

PERFECTBYTE PRACTICE MANAGEMENT SOFTWARE Comprehensive/User Friendly/Affordable \$695-\$995. Billing [ADA forms & DentiCAL], Scheduling, Recall Module, Image Storage, Customizable Documents, Rx Writer, and more... **FREE TRIAL** www.perfectbyte.net 877.767.7007.

PRACTICE FOR SALE #E-440 SACRAMENTO—GP Improvement/Equipment Sale w/ some residual patient base. Fully equipped 5 op office. FP \$150K Timothy G. Giroux, DDS/Broker 800.641.4179.

ORTHODONTIST NEEDED for a large practice in Culver City. 310-488-6818 Shawn.

ASSOCIATE WANTED to take over Family Practice in Beverly Hills, 1100 square feet, 4 operatories, ground floor corner, 800-605-0923 Mark.

DECEMBER 2: Seminar TREATMENT PLANNING FOR ENHANCED ESTHETICS; CONVENTIONAL PERIODONTAL, RESTORATIVE AND IMPLANT TECHNIQUES AND STRATEGIES by George Cho. Call USC 213-821-2127.

DENTIST WITH OVER 10 YEARS of experience is looking for an associate position with potential to buy out. call 415-465-2500.

DENTIST WILL MANAGE & GROW YOUR PRACTICE. REFERENCES & PROVEN TRACK RECORD. FREDRICK BERKE 310-600-3757.

DENTAL OFFICE Leasehold improvement only. Indio. free rent for first 3 months. 3 ops. 3 x-ray units. sterilization/lab. pvt office. professional bldg. moving to larger office. no charts. location est. 40years. please call 213 823-3858.

EXPERIENCED DENTIST LOOKING FOR ASSOCIATE POSITION WITH BUYOUT POTENTIAL IN SAN FRANCISCO BAY AREA CALL 415-465-2500, VALENTINAY203@YAHOO.COM.

NEW TPC D-650 Digital Amalgamator- \$295.00- FREE SHIPPING www.tpcadvancedtechnology.com.

LAS VEGAS fast expanding multi-location group practice seeking GP, Specialist, Hygienist, Office Manager, Front and Back Office. fax 702-304-0733 tingtawei@cox.net.

DENTAL PRACTICE for sell in Culver City. collected 1.2 million 2005. 310-488-6818.

ORTHODONTIST NEEDED for private office in San Diego (Paradise Hills) area. Private cash/insurance/PPO office. Please call (858) 449-2677.

DENTIST/HYGIENIST for hygiene. Wednesday. North Hollywood, private, new graduates o.k. p.o box 4041 Valley Village CA 91617

3 DENTAL EZ 3000 chairs/del unit/light/vacuum arm and Kavo fiberoptic. Look new. Call Dr. 818-212-9346.

ATTENTION GPs: The AGD has group discounted life, disability and health insurance for all of its members. Join today at AGD.org or call 800-762-2511.

NEW START UPS, NEW START UPS. Call for experienced consultant to help you get started. Shane 310-213-4440

DENTAL PRACTICE FOR SALE Fallbrook, CA, 11/2 days/wk. Sale price \$45,000.00. PH: 760-723-2571.

SPACE TO SHARE Santa Monica dental professional building. Available all mornings and Saturdays. Call Dr. Taft 310-315-3676 or 310-963-2529.

OFFICE FOR SALE....NEW. 9 ops, over 3300 sq.ft. Santa Clarita/Canyon Country. Perfect Location! 661-269-0610. Call for info.

"OFFICE FOR SALE" BEAUTIFUL DENTAL OFFICE IN SHOP CENTER, NEWLY REMODELED, BEEN IN THE LOCATION APROX. 20 YEARS. 818-9974528 818-331-8787.

I'm a Dental Trader Reader

I am a Dental Trader reader. I successfully located an associate dentist by advertising in The Dental Trader. Additionally, I found equipment and materials I needed being advertised at great prices. Recently I opened a second office in Rancho Santa Margarita with 10 treatment rooms and had space for sublease.

The Dental Trader is helping me locate specialists to sublease the available treatment rooms too. I highly recommend advertising in The Dental Trader.

Sincerely,
Dr. Orly TaTaitz



TPC Advanced Technology, Inc.
 17588 E. Rowland St.
 City of Industry, CA 91748
(800) 560-8222

INNOVATION • RELIABILITY • QUALITY

www.tpcadvancedtechnology.com

ADA Meeting, Las Vegas, NV • October 16-19 • Booth #24085
 CDA Meeting, San Francisco, CA • September 15-17 • Booth #2250



Mirage

Chair-Mounted Operator System

\$5,675*

(Optional: Flat Screen Monitor and X-ray viewer)

* Installation not included

AdvanceCAM Intraoral Camera System

- wireless and corded system
- USB or RCA connection
- high resolution
- may be built into dental unit
- optional: SD card docking station



**Starting
 as low as
 \$1,380**

**Contact TPC for a complete
 product catalog today!**

**FREE* Shipping if
 ordered by September 30!**

(*Does not include chairs or mobile cabinets)



**#A3000
 Advance 3000 Plasma Arc
 Curing & Bleaching System**
 • 2,400mW/cm² light intensity
 • built-in radiometer
 • bleaching crystal with mobile stand
 • ramp, step and normal curing modes
\$2,995
\$2,695 (plasma arc curing light only)

Mobile Cabinets
 • North Carolina mobile cabinet
 • Alabama mobile cabinet
 • Doctor's mobile cabinet
 • Utility mobile cabinet
\$420 each

**#ALED5-1 LED 5
 Cordless Curing Light**
 • 1000 mW/cm² light intensity
 • 440-490nm wavelength
 • step and normal curing modes
 • cures most materials in 10 seconds
 • cordless • 1 year warranty
\$555

**#AS-1101
 Mirage Assistant's Stool**
 • gas cylinder for height
 adjustment
 • abdominal support
 adjustment
 • 5 dual wheel casters
\$330

**#DR-1102
 Mirage Doctor's Stool**
 • gas cylinder for height
 adjustment
 • back rest adjustment
 • wide seat pan
 • 5 dual wheel casters
\$265

**#XR-6101
 Mirage X-ray Chair**
 • pneumatic pump
 • arm/legs rest
\$725

Buy it! Sell it! Trade it!!!

DENTAL SUPPLIES FOR SALE Including Ney Surveyor, Denar, Hanau, and Whip Mix Articulators and much more Please call (310) 613-3763.

DENTAL OFFICE TO SHARE Dental Office with 3 ops available to Sub-lease in Downtown Los Angeles (310) 400-4677.

DENTAL ASSOCIATE/PARTNER in North Orange County. Fax resume 714 994 6247.

NEW TPC Assistant's "North Carolina" Mobile Cabinet-\$420.00. www.tpcadvancedtechnology.com.

BUY-IN/BUY-OUT OPPORTUNITY OC office needs associate for buy-in soon. Good Sal. + bonus, continued management offered. Fax CV: 714-698-0541.

Used A/T 2000 XR developer and 4 recess X-ray viewers, Xray Duplicator, and Darkroom light. \$3000. call 916-714-0702.

EL CAJON DENTAL OFFICE leasehold improvement and equipment for sale. Two fully ops. available now. negotiable. Please call Jun @ 619-764-9982.

CARSON Established 2 ops practice near Carson mall and 405 freeway for sale. Nice starter practice. Please call Dentist 562-866-9730.

SELLING! Mobile Dentistry for Senior Care w/portable equipment and contracts with more than 40 facilities in Northern California, for more INFO call (916) 683-3775.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

PRACTICE FOR SALE San Diego (La Jolla)-Fee-for-Service GP. 9 Ops in 3000 sq.ft. Collections of 1.2 mil. Seller will stay. SDPS: 760-599-7828.

INSIGHT INTRA ORAL & EXTRA ORAL CAMERA SYSTEM WITH SONY COLOR VIDEO PRINTER. EXCELLENT CONDITION. MARINA DEL REY, 310-628-9744 \$1000.00.

MENDOCINO COAST PRACTICE FOR SALE -TIRED OF COMMUTING? Want a great place to raise children? Busy four operatory practice with limited competition. 2006 Collections projected for \$660K. Call Trident 707-259-9420.

CEREC 3D Latest software. \$50k, (909) 628-5540, danjenkinsdds@yahoo.com

BRAND NEW ROOTZX2 Canal Measurement Module. List:\$1000 Selling:\$775. Contact Dr. Gregory Hurt dochurt22@hotmail.com.

GLENDALE all charts and equipment for sale. Lease expiring in one year. Make you best offer. 213-300-8029.

F/T+P/T GENERAL DENTIST NEEDED Anaheim office seeking only experienced GP. Weekends available.Call Dr.LE @ (714) 491-8600.

ORTHODONTIC OFFICE in Sacramento for sale or lease. In neighborhood of general dentists. Previous practice grossed over 700K. Arden/Watt area. Owner:916-635-8090.

DENTIST PART TIME SANTA MARIA AREA BASE SALARY + COM FAX RESUME 626-332-0052.

PANORAMIC X-RAY S.S.White(working)\$550 Chair and cart unit \$1100(no light) Call Alex 948-235-3255.

I HAVE 16 DENTAL PRACTICES in So Cal, No Cal, So NV and No NV. Seeking associates to take their dental careers to the next level. Experience with HMO and other insurances very help. Please call cell: 310-415-0096 or email dentist@winning.com.

ZOOM I BLEACHING LIGHT for sale. \$500.00 951-907-9298. Dr Ralph Umali ralphumalidds@aol.com.

HOW TO PLACE AN AD: Go to www.thedentaltrader.com, click on the FAQs page. Read the brief instructions and register using a Username & Password you cannot forget. Your ad will appear on our Online Ad Board instantly.

GENERAL DENTIST WANTED Part time and full time positions. Excellent \$\$\$ opportunity at a 100% PPO office located in Long Beach. New, state of the art facility Great Compensation and Benefits available. Fax (310) 348-9363 or email alex@smilefinders.org.

DENTIST NEEDED for quality dental offices in San Jose. High pay, great teamwork. Fax: 408-929-8822.

BURBANK: REDUCED PRICE/QUICK SALE !!! 1440 sq ft./cheap rent. \$6000 free leaseholds!!! Main Blvd./single story. Small Patient Base. Retiring. 818-848-5619.

ENDODONTIST Wanted. 2x/month in Lake Elsinore. HMO & PPO patients. General practice with large Patient base. Great compensation. cell # 310-415-0096.

3 DENTAL EZ 3000 chairs/del unit/light/vacuum arm and Kavo fiberoptic. Looks like new. Call Dr. 818-212-9346.

NEW GRADUATE LOOKING for Associate Dentist position in the San Jose/SF Bay Area. Call/Email Brian 909.380.3418 or bcsohn@gmail.com.

EXPERIENCED DENTIST looking for associate position. Skilled- gen. dentistry, Oral Surgery including 3rd molar extractions and IV sedation. Ph 408-220-4796.

HIGHLAND PARK office for sale. Over 12 years of goodwill, over 8000 charts. One fully equipped operatory, plumbing for additional Four.2 x-rays, pano. Low price. Great opportunity for starter. 818-763-0777.

Dental school taught you how to become a dentist.
We'll teach you how to become a success.



There's no denying that restorative dentistry has been changing since the early 80's. There's also no denying that formal university education doesn't adequately prepare graduates to become proficient "contemporary restorative dentists". That's why dentists who want to enhance both their ability and profitability need hands on education to supplement this lack of expertise. At EP, our team of experienced dental professionals teaches dentists advanced programs in a state-of-the-art facility that offers the very latest in equipment and materials. We offer competitively-priced residency programs, mini-courses and 1-day courses with limited attendance so you can be sure you're getting the attention you deserve. For over ten years, we've helped dentists from all over the country and all over the world dramatically improve their practices. Call for a 2006-2007 course schedule, and see what we can do for your practice.

E D U C A T I O N



Esthetic Professionals

LAB • PRACTICE • EDUCATION 18981 Ventura Blvd. Ste 300 • Tarzana, CA 91356 • 818-758-3557 • estheticprofessionals.com

Buy it! Sell it!! Trade it!!!

SCICAN HYDRIMC51 Instrument Washer Disinfecter \$1800
 • MINT condition with baskets, cassette rack • scican.com/usa/dental/hydrim_c51w • h19w24d18 • Used 40x • cure_c_this@mac.com.

MAUI CONDO FOR RENT: Kihei- Wailea, 1 bedroom, 2 bath, ocean view, pool, tennis, just professionally redecorated, 30 sec. walk to sands of Kamaole II beach, \$150/nt., ask for Dr. Tel. 800 227-7116.

MITSUBSHI COLOR 15" COMPUTER FLAT/PLASMA SCREEN MONITOR.\$100.00 310-628-9744.

BEAUTIFUL OFFICE SPACE fully equipped, available to sublease to dental specialties, endo, O.S., perio, and pedo. Call (949) 551-6116.

NEW TPC Doctor's Mobile Cabinet- \$420.00.
 www.tpcadvancedtechnology.com.

DENTAL ASSISTANTS: MY DENTIST, SCHOOL FOR DENTAL ASSISTANTS OFFERS APPROVED X-RAY LISENCE AND CORONAL POLISHING COURSES. INFORMATION (323) 582-1999.

TRIANGLE STERICENTER \$8500 • W96"D27" • Seamless Corian Surface & Sink • Built-in Dryer • Touchless Water Controls • Slight Veneer Damage • Mint Condition.
 cure_c_this@mac.com

MERCED, CA: Busy office for sale in growing university town. Dential & priv/ppo/cash pts. Motivated! Price negot. Email MercedDental@yahoo.com.

FOR SALE INSIGHT INTRAORAL AND EXTRAORAL CAMERA SYSTEM INCLUDING SONY COLOR VIDEO PRINTER. \$1000.00 310-628-9744 OR 310-827-5094.

SIMI VALLEY THREE-OPS solo startup opportunity one-block south of new shopping-mall, Pelton & Crane Chair & Unit, Belmont Powerwall, J-Morita pano, low overhead. For details: Tel 805-5220191.
 E-mail-smohanus@yahoo.com.

WANTED: GENERAL DENTIST FOR FULL TIME ASSOCIATESHIP PRACTICE LOCATED IN UPLAND CA CALL: (909)-793-5225.

LOOKING FOR SPECIALIST in: Endodontics, Periodontics, Oral Surgery for our office in Indio. Call please 949-973-3045.

FOR SALE INSIGHT INTRAORAL AND EXTRAORAL CAMERA SYSTEM INCLUDING SONY COLOR VIDEO PRINTER. \$1000.00 310-628-9744 OR 310-827-5094.

ALHAMBRA 2 ops 1 x-ray 105k; San Gabriel 5 ops state of art high tech office 335k. Please call (949) 202-8389.

TWO USED DENTRIX Image Camera foot controls for sale. Non wireless. Great condition. Call 626-653-8889 for more information.

THE USC 5TH INTERNATIONAL Endodontic Symposium to be held on November 3-4, 2006. Register at www.uscdentalce.org or call 213-821-2127.

PERIPROX-RAY PROCESSOR.EXCELLENTCONDITION. MARINA DEL REY 310-628-9744. \$300.00.

P/T EXPERIENCED ORTHODONTIST for High-End Private Practice. Please fax resume to: 661-799-9238.

IN AUBURN ESTABLISHED OFFICE. Looking for a quick sale. Owner must relocate and has under priced profitable office over 2000sq.ft. for \$80K! Includes four full operatories, 3 x-ray machines, 3 x-ray chairs, inventories. 2004&2005 income 200K. Clean attractive office located in popular business center. For details call 805-637-3717 or 805-937-7951.

ARE YOU PERCEIVED by your staff as The Boss or are you their Team Leader? Increase your practice growth, reduce anxiety and secure a strong financial future. Call us for FREE (no obligation) Executive Coaching consultation today. 858 454 2828 P.E.A.K.S. peaks@adnc.com.

FOR SALE: SAN JOAQUIN VALLEY'S MERCED Young practice is tracking \$420,000+ in collections in 2006 on 3-day week with Profits of \$230,000. Beautiful office with computerized Ops and digital radiography at extensive investment. Great economic engine just plugged into the community as University of California Merced opened its doors in September 2005. You will not find a better purchase for the price! Full price \$250,000. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

ENCINO TURNKEY DENTAL OFFICE Fully equipped three ops, excellent opportunity, prime location, leasehold improvements & equipment only
 turnkeysale@yahoo.com or 818-398-0995.

AUTOMATIC DEVELOPER A/T2000XR with Pano daylight loader, maual, Operation and Maintenance video. Excellent working condition, regular maintenance. \$2500 OBO. Call Gail at 818-345-4383.

DENTAL AIR COMPRESSOR BRAND NEW DENTAL AIR COMPRESSOR. FULL FACTORY WARRANTY. RETAIL \$2745. YOUR COST \$1372. NEW REPLACEMENT MOTORS \$788./FOB. NEW RELAY ASSEMBLIES \$80. COMPARE OUR PRICES WITH OTHER DEALERS. 800-748-1437.

DEL MAR: General Practice. 2005 Gross Receipts 465K on 3 days a week. This office has 3 TX rooms in 950 sq ft only 3 blocks to beach with an ocean view. Doctor retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

PRACTICE AND DENTAL ASSISTANTS SCHOOL FOR SALE; Large general practice and school in Huntington Park, downtown Spanish area, message 310-663-6631.



“We Manage Events for the Professional Going Through One of Life’s Important Transitions: The Sale or Purchase of Their Dental Practice.”[©]

We understand what it takes to purchase, own and build your ideal dental practice to create a comfortable retirement....

CALL



PRACTICE SALES AND LEASING

For all your Practice Transition Needs!

Trust your Practice Purchase or Sale to “The Personalized Service Dental Broker”[©]

818.591.1401

www.dmpractice.com

P.O. Box #6681, Woodland Hills, CA 91365

PRACTICE FOR SALE Bishop, 3 ops, has been a dental office for 40+ years, leasehold improvements, equipment, and all charts included. Produces over 200K part time, could do much more! Limited competition, in the beautiful high sierras. Call 760-887-5408. For immediate sale, great opportunity! Only \$65K.

CONTINUING EDUCATION SEMINARS Indian Dental Association of California has been a provider for Continuing Education Seminars for over two decades. Our Seminars are held on Sundays, six seminars a year at Sheraton Cerritos Hotel, Cerritos. Call 951-532-2741 for more information.

PRACTICE FOR SALE: Santa Rosa, prestigious location, modern, 4 ops, established 10+ years, 1,200+ active patients, 23+ new patients/mo., approx. \$480K gross. Hurry, must sell-FP \$225K!! Platinum Partners Brokerage 1-888-373-2373.

OVER 500 DENTISTS have started using TheOnlinePractice.com for their practice websites in the last 6 months alone. No Start Up. 25,000+ design combinations. Only \$29/month. No Contracts. www.TheOnlinePractice.com - 888-932-5550

SACRAMENTO 6 OP OFFICE Room for 7th op. Adec equipment, Dentrax, absentee owner run. Cash/Ins/Cap/Denti-Cal very nice office. \$30k/month cap checks. Collected \$925k last year. Asking \$565k. E-mail to: about400knet@yahoo.com.

NEW TPC PowerMAX 25 Ultrasonic Scaler- \$485.00- FREE SHIPPING www.tpcadvancedtechnology.com.

"ONE OF THE QUALITIES NECESSARY in retaining legal services is for the attorney to respond in a meaningful and comprehensive manner to the client. California Practice Sales has referred clients to Pat Wood for over 20 years. He is skilled in all aspects of the purchase and sales process, partnerships and special situations. I highly recommend him!" John W. Knipf, President, California Practice Sales Inc. Call Wood and Delgado toll free: 800-499-1474.

FRESNO SUBURBS G.P. and condo for sale - (4) op computerized G.P. with mixed patient base. Nice equipment. Central nitrous. Annual gross collections \$500K+. Seller retiring, but will help with transition. D&M PRACTICE SALES (818) 591-1401.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

CALIFORNIA CENTRAL VALLEY Beautiful, spacious office in a peaceful setting. This general dental practice enjoys 30+ years of goodwill in a growing community. 2005 gross exceeded \$935,000 on 3 doctor days per week. Great cash flow. Priced right...a must see! Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

PRACTICE FOR SALE San Diego (El Cajon) NEW LISTING! Owner retiring from 3 1/2 day GP established 1979. 3 Ops, 1100 sq.ft. in Prof. Bldg, Only 130K. SDPS: 760-599-7828.

WEEKEND GETAWAY Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum. For details visit www.vrbo.com/92845. (310) 497-9740.

PLEASE VISIT OUR BOOTH 24002 ADA MEETING, LAS VEGAS. WE HAVE LOTS OF SPECIALS FOR YOU. BERGMAN SUPPLY. (888) 431-6060.

LCF OFFERS 100% dental practice financing with variable rate and fixed rate programs. See display on Pg 5 or call 800 550 9228.

FREE DELL PC and 17" Flat Panel Monitor with PeakDent Dental Software. Call 877-365-7325 for details. See insert in this edition.

S. BAY, WON'T LAST LONG 2005 GROSSED 251 K.YTD 210K. PROJECTING 330K END OF YEAR. CASH 55%, DENTICAL 10%, PPO 35%, LOTS OF WALK INS. 25 NP/M, SCHED. 4-5 P/D. FRIENDLY PRIVATE OFFICE .HI HISPANIC % . FULLY COMPUTERIZED. BRAND NEW EQUIPMENTS. HUGE SIGN ON HI TRAFFIC CROSSING 1000S OF DRIVING CARS. ASKING 300 K. SELLER LEAVING STATE. CALL DR ISMAIL 310-349-9370. BROKERS DON'T CALL!

NEW TPC POWER LIGHT 100 Halogen Curing Light- \$315.00- FREE SHIPPING. www.tpcadvancedtechnology.com.

"CONVENIENT AND PROFESSIONAL Wood and Delgado stayed within my budget for services rendered." Nicolo Addario, D.D.S., Chula Vista, California. Call Wood and Delgado toll free: 800-499-1474.

EXPERIENCED BOARD CERTIFIED ORTHODONTIST SEEKS CLINICAL POSITION FOR FIRST TWO WORK WEEKS OF EACH MONTH. CALL (504)400-7733.

PEAKDENT DENTAL SOFTWARE & DELL PC or INTER-ORAL CAMERA PACKAGE. Under \$3995.00. Call (714) 283-1919 or 877-365-7325. See insert in this edition.

DO MORE THAN JUST REFER CASES TO OTHERS Learn more advanced treatment by becoming a Fellow and a Master member of the AGD. Call 800-762-2511.

ALHAMBRA DENTAL OFFICE FOR SALE, GOOD LOCATION NEXT TO TARGET & HOSPITAL, LOW MONTHLY RENT \$787, 100% CASH PATIENT, FP \$105,000. PLEASE CALL (949) 202-8389.

DENTAL DIRECTORY

WOOD & DELGADO

Attorneys At Law

Representing Dentists for over 20 Years in the Areas of:

Real Estate • MSOs • Practice Purchase Agreements
Partnership Agreements • Leases • Dental Board Defense
Space Sharing/Group-Solo • Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law

Charles X. Delgado, Attorney at Law

Jason P. Wood, Attorney at Law

Toll Free: 800-499-1474 • Fax: 800-511-2138

Visit our website at: www.dentalattorneys.com



The smart way to
shop or trade

Advertise with us!

www.TheDentalTrader.com

NEED TO BUY OR SELL SOMETHING?

**THIS IS
THE PLACE!**



www.thedentaltrader.com



Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving

San Francisco: (415) 899-8580

Sacramento: (530) 894-0700

www.PPSellsDDS.com



PRACTICE SALES AND LEASING

*"THE
PERSONALIZED
SERVICE
DENTAL BROKER"®*

P.O. Box #6681, Woodland Hills, CA 91365

Phone/Fax: (818) 591-1401

www.dmpractice.com

**Dental Practice Sales: \$3,500 flat fee
Incorporation: \$1,350 rush, all inclusive**
Free Practice Valuations, Free Online Practice Sale Ads

Robert W. Olson, Jr., P.C., Attorney

Business, Corporate & Real Estate Law

RWOlsonJr@aol.com - (805) 963-1120

<http://www.transdental.com/rates.htm>



HOWDY PARTNER!

Contact us to promote your business here!

www.TheDentalTrader.com



**CHECK OUT
OUR READER AD
FORM ONLINE**

www.TheDentalTrader.com

Rope in more profits!

Advertise with us!



www.thedentaltrader.com



NEW PRACTICE, NEW PRACTICE. Get help from the professionals, we will consult you with the best way to do your office. Call Shane 310-213-4440.

PRACTICE FOR SALE #D-2973 SAN JOSE – GP, in 4 op practice. Over 25 new patients per/month. Timothy G. Giroux, DDS/Broker 800.641.4179.

LCF OFFERS 100% dental office financing: application by phone with quick turn around/approvals. See display on Pg 5 or call 800-550-9228.

NEED A PRACTICE ACQUISITION LOAN? 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

HEY DOCTOR! If you know of someone who would do well to advertise in the Dental Trader...please refer them to us. Thanks for spreading the word!
Sincerely, bruce@thedentaltrader.com.

BUYERS: Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

NEED PERIO CHARTING but don't want to pay through the roof? Call EZ 2006 #1 Rated Dental Software today at 800-273-5033. Only \$500 when purchased with basic dental billing software.

NEW TPC LED 5 Cordless Curing Light- \$555.00- FREE SHIPPING www.tpcadvancedtechnology.com.

CURRENT NET \$420,000/YR! PROJECTING OVER \$300,000 AFTER DEBT SERVICE! HUGE PATIENT BASE, EASY TRANSITION, 7 OPS ADEC EQUIPMENT. SELLING FOR LESS THAN 60% OF GROSS. CRESCENT CITY/BROOKINGS AREA. CALL JOE @ 866-348-3840 ANYTIME.

ATTENTION POTENTIAL PRACTICE SELLERS You've worked way too hard to give up 10% of your equity in commission. Let us sell your practice for only 6% - Our policy is less commission, more customer service. Platinum Partners Brokerage 1-888-373-2373.

HOMESTUDY VIDEOS/DVD'S Earn credits in the comfort of your home. CA and AGD approved seminars. Many topics to choose from. Call 1-877-234-3348.

BIOLASE WATERLASE LASER ALSO BIOLASE TISSUE LASER. PRIVATE PRACTICE. AS NEW. PLEASE CALL 661-269-0610. SAVE 50-60%.

STAR TITAN II OR III motors with a nose cone or sheath and latch head, \$399. Reconditioned with 1 year warranty. Catalog sells them for \$900. Handpiece Trading Post. 800-445-6719.

PRACTICE FOR SALE #B-2968 SAN PABLO – Great Starter practice, 100% private/ins patients office is 4 ops, 1450 sf. Timothy G. Giroux, DDS/Broker 800.641.4179.

THE Dental Trader

Buy, Sell or Trade all things Dental

CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: tradestaff@cox.net

Web: www.thedentaltrader.com

Old Address

Dentist's Name: _____

Address: _____

City/State/Zip: _____

New Address

Dentist's Name: _____

Calif. Dental License #: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at www.thedentaltrader.com

FOR SALE: WALNUT CREEK AREA Very successful Managed Care Practice. Collections last 2-years have topped \$1.5 Million/year with strong Profits. Has been averaging 70+ new patients per month. Attractive 5-Op facility and well staffed. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

REDDING: For Sale- General Dentistry Practice. Gross Receipts 922K in 2004, with adjusted net income of \$395K. Owner retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

CANYON COUNTRY GP FOR SALE: 3yr old, 3 ops with digital x-ray. All private and ppo patients, in Canyon Country. 2006 proj. \$370K, on 3-3.5 days. Very low overhead. Seller has two offices, tired of commuting. Asking \$365K. Only serious buyers call (818) 554-5200.

Copyright 2006 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY

The Dental Trader
Buy, Sell or Trade all things Dental

**Submit this form online at:
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for (check one): So. Calif. No. Calif. So. & No. Calif.

Reader Ad Rates:

- 20 words of less-*FREE (\$1. per word thereafter-65 words maximum) _____
 - All Bold Type: Add \$10.(add option: \$10) _____
 - All Bold Type with Bold Border: Add \$15.(add option: \$15) _____
 - Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____
- Total # of words (first 20 words free-add \$1. per word after first 20 words) _____

Total: _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Advertiser's Name: _____

Charge Card Billing Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed Visa/MC

American Exp.

Card# _____

3 Digit Security Code (on back of card) _____

Exp. Date _____

Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month

COMMERCIAL AD FORM FOR BUSINESSES

The Dental Trader
Buy, Sell or Trade all things Dental

**Submit this form online at: www.thedentaltrader.com,
mail w/check or Fax submissions
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: _____

This ad is for: So. Calif. No. Calif. So. & No. Calif.

Bonus Feature Reader Ad Rates:

- 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... _____
 - All Bold Type:(add option: \$10) _____
 - All Bold Type with Bold Border: (add option: \$15) _____
 - Black Box with Bold White Lettering: (add option: \$20) _____
 - Total # of words (first 20 words \$20-add \$1. per word after first 20 words) _____
- Total: _____

Name: _____

Charge Card Billing Address: _____

City: _____ State: _____ Zip: _____

Tel No.: _____ Fax No.: _____

E-mail: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed Visa/MC

American Exp.

Card# _____

3 Digit Security Code (on back of card) _____

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.



Professional Practice Sales

Buying or Selling a Dental Practice?

5890 SANTA ROSA

Located in Memorial Hospital Medical Village. Great starter opportunity for low purchase price. 30+ years of goodwill. Well maintained 2-op office with 12-year old equipment in great shape. Generates \$135,000/year on relaxed schedule. Full price \$75,000.

5891 ORTHO PRACTICE - SAN FRANCISCO EAST BAY

Long established practice generated \$375,000 last year on part-time schedule with 6-weeks off. 5-Chair Bay plus Exam Room. 220 active patients with \$240,000 in Contracts Receivable. Growing family community. Full price \$75,000.

5895 SACRAMENTO'S EL DORADO COUNTY

Lots of goodwill here. Long established practice collected \$700,000+ with Profits of \$290,000 on 3.5-day week with 4+ weeks off. Strong Hygiene Department. Great facility. Right off Highway 50.

5896 ELK GROVE AREA

Great opportunity in fast growing area. Solid \$250,000+ per year for former with older DDS. Lots of patients. Well designed and attractive 4-op suite with 3-equipped.

5897 SOUTH SAN JOSE - INTERSECTION OF HIGHWAYS 85 & 101

Steady \$1,000,000/year performer. New housing developments nearby and located near Coyote Valley which shall be the next large population center in Santa Clara Valley. Strong patient base with 6-days of Hygiene. (Hygiene production accounts for 35%+ of total performance.) Well designed and high-tech equipped. Long-term lease available.

5898 SAN JOAQUIN VALLEY'S MERCED

Great community targeted for explosive growth per opening of University of California's 10th campus, UC Merced, in 9/05. Extraordinary opportunity to acquire practice with solid footing, an exciting future & with technology to operate in today's high-tech environment. Not yet 3-years old, practice is tracking \$400,000+ in collections in 2006 on 3-day week with Profits of \$230,000. Housed in attractive suite with \$180,000+ in equipment/furnishings. Computerized ops, 6-networked computer stations and digital radiography including Panograph. Full price \$250,000.

5900 WALNUT CREEK AREA

Very successful Managed Care Practice. Collections last 2-years have topped \$1.5 Million/year with strong Profits. Has been averaging 70+ new patients per month. Attractive facility and well staffed. Full price \$700,000.

5901 SOUTHERN SONOMA COUNTY

Right off Highway 101. Strong patient foundation and positioned perfectly for the next wave of residential development. 3.5 days of Hygiene per week. Collections in 2005 topped \$620,000 with \$294,000 in profits. First 7-months of 2006 has practice projecting \$660,000 with Profits of \$310,000. Attractive and bright suite. Full price \$350,000.

5903 SACRAMENTO'S EL DORADO HILLS

Located in a very desirable area, this practice has many impressive features such as its 5-day per week Hygiene schedule, 20-new patients/month, Available Profits of \$371,000 on collections of \$776,700 on Owner's 3.5 day week, 5-Op suite, just-completed conversion to computerized Ops and digital radiography at considerable cost and extraordinary views.

Go to www.PPSsellsDDS.com
Scroll under CURRENT LISTINGS
for more information on
any of these opportunities.



Specialists in the Sale & Appraisal
of Dental Practices Since 1966

San Francisco: (415) 899-8580

Sacramento: (530) 894-0700

Los Angeles: (714) 832-0230

10 Year Warranty

DANSEREAU

America's Dental Equipment Company Since 1961

Call (800) 423-5657
or Website:
WWW.DHPDENTAL.COM
For More Details

America #4 Op
\$4595.00

10 Year Warranty
Does not Include Stools



**Signature Stool
Package**

Dentist AND Assistants
\$699.00

**Superflow
Dry Vacuum**
\$4395.00
INSTANT REBATE \$500
\$3895.00



Showing at:
**ADA Dental
Meeting**
Las Vegas, NV
Oct. 17 - 19
Booth 16114

AM3 Dental Chair
\$2495.00



10 Year Warranty

Manufactured in California Since 1961
250 E. Harrison Street, Corona CA 92879

Complete Dental Office
\$22895.00

or
\$429.99 Per Mo.

**INCLUDES ALL THIS
EQUIPMENT**



PRSRT.STD
U.S. POSTAGE
PAID
LOS ANGELES, CA
PERMIT #30391