

THE Dental

VOL. 3 NO. 10 • OCT. '06
ADA SPECIAL TRI STATE EDITION

Ph: 877-888-4237 • Fax: 949-498-1198
DentalTrader.com

ADA CONVENTION - LAS VEGAS: OCT. 16-19

Trader

FREE ADS FOR DENTISTS & STAFF!

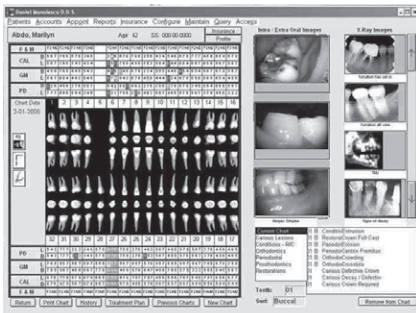
Buy, Sell or Trade all things Dental



2000



#1 RATED DENTAL SOFTWARE



Fully Integrates with our Optional Perio Charting & Imaging Modules

EZ-PERIO-CHARTING makes perio-charting quicker, smoother, and more accurate. Record information including bone loss, plaque, probing depths, gingival margins, bleeding points, and furcation grades.

EZ-IMAGING allows capture of intra-oral images, digital x-rays, & patient photos directly into patient's chart; Print picture centered with patient name, birth date and social security number; Increase case acceptance & quick turn around of insurance payments.

ADA
PRE-CONVENTION SPECIAL
Go for the best - Get the Highest Rated Software by the ADA*
only **\$1,495.00**
reg. \$2,395.00

21 Years of Excellence

- Free 38 session DVD Training Seminar
- One hour telephone "Get up & running" training
- Free updates & support for an entire year
- Includes new mandatory CDT-5 codes for 2006
- Electronic claims or plain paper (your choice)
- Appointment scheduling, day sheets
- Pre-determination of benefits
- Show patient vs. insurance due on bills
- Treatment plans, routing slips, recall
- Walkout statements, patient e-mailing
- Password protection, embezzle-proof reports
- HMOs, PPOs, multiple fee schedules
- Monthly patient statements, receivable reports
- Production/collection & practice analysis reports
- Word Processing w/Mailmerge
- Fully Integrated with Trojan Benefits Services & Managed Care

Complete systems also available:

Single User Power System: Dell Pentium 4, 3 Ghz, 80 GB HD, 1 GB Ram, 17" Flat Panel Color Monitor, HP LaserJet 1022, EZ2000 #1 Rated Dental Software, DVD Seminar, Phone Training, Support: \$2,995 (or lease @\$118/mo. 36 mos.)

Two Station Network: \$4,995 (lease @\$125/mo. for 60 mos.)

Complete Digital Office System: same as Two Station network, with 2nd PC on mobile cart to roll between operatories, EZ-Imaging Module, Digital X-Ray Sensor Kit, Wireless Intra-Oral Camera: \$12,995 (lease @ \$317/mo. 60 mos.)

Come see us at Las Vegas ADA: Booth #13126

*ADA Online Dir. of Prac. Mgmt. Software
(costing under \$2,500 with over 5,000 clients.)

Online demo - www.ez2000software.com - 800-273-5033

WOOD & DELGADO

Attorneys At Law

Trusted By Dentists Since 1984

Doctors face numerous legal issues exclusive to the practice of dentistry. It is vital that the law firm you select is experienced and well versed in the unique needs of dental professionals. The Law Offices of Wood & Delgado specializes in dental law and is among the most respected law firms in the dental profession. We've been representing dentists for over 20 years in the following areas:

MSOs • Practice Purchase Agreements
Partnership Agreements • Leases
Space Sharing/Group-Solo • Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes • Estate Planning
Dental Board Defense • Real Estate

Pat Wood is knowledgeable, fair and a nice guy!"

**Ari Rosenblatt, DDS, DMD,
Beverly Hills, California**

"I highly recommend that you use their legal services!"

Bette Robin, DDS, JD Select Practice Sales & Atty

"Pat Wood is honest, accurate, efficient and confident."

**Philip B. Potter, D.D.S.,
San Clemente, California**

"Patrick Wood is not your typical dental attorney. I have seen Mr. Wood interact with other attorneys and I can say with a great deal of confidence, Mr. Wood is an attorney you want on your side."

Chris Go, DDS, Valencia

"California Practice Sales has referred clients to W&D for 21 years. They have been timely in contacting our clients, are very up-front in describing and delivering their services and are very skilled in completing negotiations for their clients. I highly recommend them!"

**John W. Knipf, President
California Practice Sales Inc.**

"I highly recommend Wood and Delgado to all dentists."

Victor E. Israel, DDS, Downey, California

"I would recommend Wood and Delgado because of their familiarity with dental practices, and promptness in returning phone calls."

John R. Stewart, DDS, Orange

"Wood and Delgado have been representing me for many years. I would highly recommend their firm to my friends and colleagues."

Saman Habibi, DDS, South El Monte

"Wood and Delgado have taken care of all of my legal needs for a number of years now and I constantly recommend them to other dentists."

**Moni Mosharaf,
Orange and Aliso Viejo, California**

"I am impressed with all the knowledge Mr. Wood has in the dental field. Very knowledgeable and experienced, nice to work with."

Will Wong, DDS, Irvine



Patrick J. Wood, Attorney at Law

**Patrick J. Wood, Attorney at Law
Charles X. Delgado, Attorney at Law
Jason P. Wood, Attorney at Law**



Jason P. Wood, Attorney at Law

Offices in Irvine, San Francisco & Temecula

Toll Free: 800-499-1474 • FAX: 800-511-2138

Visit our website at: www.dentalattorneys.com

DENTAL ASSISTANT needed for Bell/Cudahy office. Experienced & X-ray license. Bi-lingual English/Spanish. FAX resume 323-771-2995 or e-mail doshidental.com.

WEEKEND GETAWAY Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum. For details visit www.vrbo.com/92845. (310) 497-9740.

DENTAL CHAIRS Units, Lights, matching. Very good condition for 5-7 operatories. Call DUVI 310-672-6720. \$4000.00 for everything.

PRACTICE FOR SALE #2053 - Fontana Area – Shopping center G.P. 3 Ops, 1,200 sq.ft. – Established 10 yrs+. Sees a lot of new patients. Collects over \$300k/yr. Good lease available. Call PPS (714) 832-0230.

FREE ADVANCECAM Intraoral Camera System (value: \$1,380.00) when purchasing (3) Mirage Operatory Packages. www.tpcadvancedtechnology.com.

3 DENTAL EZ 3000 chairs/del unit/light/vacuum arm and Kavo fiberoptic. Looks like new. Call Dr. 818-212-9346.

HIGHLAND PARK office for sale. Over 12 years of goodwill, over 8000 charts. One fully equipped operatory, plumbing for additional Four.2 x-rays, pano. Low price. Great opportunity for starter. 818 763 0777.



The financing you need for the dental equipment you want

Bank of America Practice Solutions™

You don't need to wait to purchase cutting-edge equipment to enhance your dental practice. Get an answer to your financing request within three hours with our Express Application.

Allow us to help you buy equipment for your practice:

- Equipment loans from \$10,000 to \$200,000*
- Simple interest, no fees, no prepayment penalty
- Flexible terms up to 10 years
- Payment plans designed specifically for your needs
- Advantages of the IRS section 179 tax allowance†

Call Today 1.800.919.9813
Mention Priority Code: 9G7G5

Get additional financing to grow your practice:

- Practice sales & purchases
- Office start-up
- Debt refinancing**
- Commercial real estate
- Office improvements and expansions

Monday-Friday
8 a.m.-8 p.m. Eastern Time

*All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply.

**Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account.

† For details regarding the IRS section 179 tax allowance, consult your tax advisor. Bank of America Practice Solutions, Inc., is a subsidiary of Bank of America Corporation. Bank of America is a registered trademark of Bank of America Corporation.
© 2006 Bank of America Corporation

A subsidiary of

Bank of America 



Linda Brown
Sales Associate



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2005 gross collections approx. \$375K on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION**

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring. **PRICE REDUCTION**

KERN COUNTY

BAKERSFIELD #16 - (5) op computerized G.P. in a busy shop ctr with a major grocery chain store and discount chain store as anchors. Very busy ctr with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal. 2006 Gross Collect projected at \$500K+ on (4 1/2) day week. **NEW**

LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week. **NEW**

ALHAMBRA - (2) op G.P. located in a strip center with exposure/visibility/signage. Cash/Ins/PPO and small amount of Denti-Cal. 2006 projected collections \$140K part-time. Would make a great starter practice or second office. Selling due to illness and is very motivated. **NEW**

ARCADIA - (5) op computerized G.P. Gross Collect \$500K+/year. Cash/Ins/PPO only. Digital x-rays. Recently remodeled. Beautiful! **SOLD**

BEVERLY HILLS - Turnkey office opportunity (no patients). (2) ops fully Eq't'd. Located in a prof. bldg. on a major blvd. Sale includes all dental equipt, office equipt, furniture, fixtures, supplies & rights to office lease. **NEW**

ENCINO #1 - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos.

ENCINO #2 - a "Beverly Hills" quality G.P. Recently remodeled and is gorgeous. (5) fully equipped ops; 6th op is plumbed. Computerized, intra oral camera, zoom and Pano equipped. Cash/Insurance with some PPO's. Gross collections last 5 years have been in the \$850K - \$900K/yr range. This one is for the most discerning buyer. Seller has bought another and is motivated! **NEW**

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eq't'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2005 Gross Collect. \$372K+. \$5K+/mos CAP cks.

LA MIRADA - (11) op computerized G.P. Cash/Ins/PPO/HMO patient base. Approx. \$5,000/mos Cap checks. Annual Gross collections \$1.2M+ on a (4) day week. (35-45) new patients per month. Located in a well known Medical/Dental bldg. Only dentist in bldg. and M.D.'s refer often. Potential to grow to \$2M. **NEW**

MISSION HILLS - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. (4) year w't'd average Gross Collect \$1.065M/year. Seller retiring.

VAN NUYS - (3) op computerized G.P. Cash/Ins/PPO/HMO/Denti-Cal patient base. Annual Gross collections \$260K-\$360K on (2) days per week. (30-40) new patients per month. Located in a freestanding building on a main street with exposure and visibility. **NEW**

WEST L.A. - Turnkey office opportunity. (3) ops, (2) ops fully Eq't'd, 3rd op plumbed. Located in a prof. bldg. on a main blvd. **NEW**

ORANGE COUNTY

SOLD OUT - Room for your Orange County Listing available.

D&M SERVICES:

- Practice Sales & Appraisals
- Practice Search & Matching Services
- Practice & Equipment Financing
- Locate & Negotiate Dental Lease Space
- Expert Witness Court Testimony
- Medical/Dental Bldg. Sales & Leasing

D&M "The Personalized Service Dental Broker" ©

P.O. Box #6681, WOODLAND HILLS, CA. 91365
PHONE/FAX: (818) 591-1401 www.dmppractice.com

RIVERSIDE COUNTY

SO. RIVERSIDE CTY. - (6) op computerized G.P. located in a freestanding bldg. Cash/Ins/PPO. Collect \$250K+/yr p.t. Seller retiring. **NEW**

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

SANTA BARBARA COUNTY

CENTRAL COAST #1 - (4) op computerized G.P. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **PRICE REDUCTION**

CENTRAL COAST #2 - (3) op computerized G.P. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **PRICE REDUCTION**

SAN BERNARDINO COUNTY

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story prof. bldg. Ave. annual gross collect. \$334K/yr on (3) day week. Cash/Ins. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - (3) op G.P. Located in store front with visibility/ exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

LA MESA - (5) op computerized G.P. for sale. Newer equipment including digital X-rays and Pano, Dentrix software, a Sapphire light, and an intra oral camera system. Cash/Ins/PPO. 30+ new patients per month. 2006 Projected Gross Collections \$1.1M+ on a 3 1/2 day week. Real Estate might also be available. **NEW**

NORTH SAN DIEGO CTY - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eq't. Excellent growth area. **SOLD**

SAN MARCOS - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other. **NEW**

SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500K+/yr. Seller retiring. **SOLD**

SAN LUIS OBISPO - Great place to work and play. (4) op computerized G.P. (3) ops eq't'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. **SOLD**

VENTURA COUNTY

EAST VENTURA COUNTY - (4) op computerized G.P. with exposure/visibility in a smaller town with limited competition. Fast growing area and fwy close. Gross \$200K+ on (3) day week with several mos. off. Cash/Ins/PPO/Denti-Cal/Healthy Families. Has ability to collect \$500K-\$700K operated full time with a more proactive recall. Seller is retiring. Building also available. **NEW**

VENTURA - (8) op G.P. Cash/Ins/PPO/HMO patient base. Cap Ck. \$11K/mos. Gross Collections \$750K+/yr. **SOLD**

WESTLAKE VILLAGE - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eq't'd (1) op plumbed not eq't'd. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. **SOLD**

OTHERS

DENTAL CONDOS FOR SALE - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego, Vista...AND NOW OCEANSIDE!
SOUTHERN CA CITY - WOW! Multi-location computerized G.P. for sale. New/newer equipment. (4) locations all with exposure, visibility and signage. All are marketed under the same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. 2006 Projected Gross Collections \$5.7M! **NEW**

UPCOMING PRACTICES FOR SALE

Bakersfield, Camarillo, Carlsbad, Central Coast, Culver City, Covina, El Monte, Encino, Fresno, Glendale, La Jolla, Los Angeles, Oceanside, Palmdale, Pasadena, San Fernando Valley, Santa Barbara, South Gate, Ventura Cty., Vista & West L.A.

EXISTING DENTAL OFFICES FOR LEASE

Various Amenities. Kern, Los Angeles, Orange, Ventura, Santa Barbara, San Bernardino and San Diego Counties. Call for details!



Financing With A Visible Difference

**One call will change the way you look at lending.
Our Personable and Professional Staff will create
the loan you want and secure your approval quickly.
See the difference for yourself Doctor.**

Quick & Simple Phone-In Applications • Start-Ups
Expansions • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms • No Hidden Fees
12 Month Deferral • Step Payments • Up to 15 Year Financing

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services

www.lcffin.com

— Seeing Is Believing —

GLENDALE all charts and equipment for sale. Lease expiring in one year. Make you best offer. 213-300-8029.

PRACTICES FOR SALE CALIFORNIA - Orange County
- Grosses \$900,000; **NEVADA - Washoe County** -
Grosses \$1,200,000+; **ARIZONA - Maricopa County**
- Grosses \$1,600,000. 100% FINANCING. **SELLERS
WANTED - lowest commissions. Call 888-277-6633,
email info@promed-financial.com.
Visit www.promed-financial.com.**

ASVAR & ODJAGHIAN attorneys can assist in the acquisition phase of your practice. Our network of professionals can assist in providing practice assessments, purchase offer submissions, and preparation and review of purchase and sale agreements. Contact us at (818)992-3133 for a free consultation.

EXPERIENCED DENTIST looking for associate position. Skilled- gen dentistry, Oral Surgery including 3rd molar extractions and IV sedation. PH: 408-220-4796.

BIOLASE WATERLASE LASER also Biolase Tissue Laser. Private practice. As new. Please call 661-269-0610. Save 50-60%.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

VISIODENT DIGITAL XRAY EQUIPMENT & SOFTWARE. ONLY 8M OLD. WORKS WITH DENTRIX, EAGLESOFT & EASYDENTAL. RETAIL \$5500.00 MAKE AN OFFER. 619-297-0700.

NEW DENTAL MARKETING IDEA Stop missing out and discover a little known niche filled with loyal patients and less competition: (877) 340-4545 or visit www.dentalmarketingcenter.com

PRACTICE AND DENTAL ASSISTANTS SCHOOL FOR SALE; Large general practice and school in Huntington Park, downtown Spanish area, message 310-663-6631.

DENTAL EQUIPMENT SPECIALIST Just like the name says we are Specialist in the repair of Dental equipment. Sales of Large and Small Equipment call us today. (714) 620-4247.

GENERAL DENTIST WANTED Part time and full time positions. Excellent \$\$\$ opportunity at a 100% PPO office located in Long Beach. New, state of the art facility Great Compensation and Benefits available. Fax (310) 348-9363 or email alex@smilefinders.org.

ORTHO ASSISTANT NEEDED for South Orange County dental office. Call 949-836-4348.

PROMPT AND PERSONALIZED SERVICE

Guaranteed

Flat Rate Legal Services:

no surprise costs; comparison shop for full service packages.

\$1,500

California Incorporations

\$4,500

Dental Practice Sales

\$2,000

Shareholder Agreements

All Inclusive Packages: EVERYTHING included in price:
legal consultation, overnight filing, and all fees/expenses/costs.

Experienced and Knowledgeable:

USC Law School, 1984
Dartmouth College, 1981
CA Broker License, 1998

Free Services at Website:

Practice Appraisals
Practice Sale Marketing Tips
Tax Comparison of C vs S corporations



Robert W. Olson, Jr.

a Professional Corporation
Business, Corporate & Real Estate Law

805.963.1120

www.transdental.com

RWO@transdental.com

831 State Street, Santa Barbara, CA 93101

“Only four days before signing my practice purchase and lease documents, I called Mr. Olson for help. His quick response and practical advice protected my interests and saved me money in ways I never even considered.”

Larry Cao, DDS, Orangevale, CA

“Mr. Olson's help with my incorporation and two practice purchases has been prompt, thorough, knowledgeable, and ethical. I highly recommend his services.”

Warren Gerosa, DDS, Los Angeles, CA

“I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!”

Ruth Shifman, DDS, Thousand Oaks, CA

WESTWOOD Leasehold + new equipment. 3 ops (Adec+digital). 1100sq. ft. Penthouse floor of premier highrise building. Cost \$260K. Yours for \$150K. 310-550-0533.

CANYON COUNTRY GP FOR SALE 3yr old,3 ops with digital x-ray.All private and ppo patients,in Canyon Country. 2006 proj. \$370K, on 3-3.5 days. Very low overhead. Seller has two offices, tired of commuting. Asking \$365K. Only serious buyers call(818)554-5200.

RETIRED DENTIST NEEDED for New OC lab. P/t ceramic/denture quality control. Good Sal./hrs. 714 378-1549 ext 5

SACRAMENTO DENTAL OFFICE FOR SALE Carmichael Fee-For-Service Office, 5 opps, 4 equipped, modern 2100 sq ft, lease or option to buy building. \$435,000. 209 770 6177.

APPLE VALLEY/VICTORVILLE dental office for lease/dental equipment and leasehold improvements, 2500 sq ft located in medical building great location for specialists - perio, pedo, ortho. 760/242-2338 or 760/780-6886.

DENTAL ASSISTANT NEEDED in the Duarte area. (626) 305-1320 Ask for Rosanna.

LOOKING TO PURCHASE a dental office in the San Gabriel area. Please leave a message at (626)205-2722.

Digital Pan X-Rays



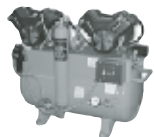
Digital Sensors



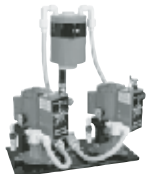
Processors



Air Compressors



Vacuum Pumps



Sterilizers



Visit our NEW showroom!

- Digital Technology
- Office Design
- Equipment Service
- Web Ordering

Zero Interest & Zero Payments for 60 Days



Allied Health Products

888-818-9696

www.AHPDental.com

| | | | |
|------------------------|----------|----------------------|----------|
| Lidociane (AHP)..... | \$ 15.95 | Single 58 Film | \$ 27.50 |
| Optibond Solo Refill.. | \$ 79.95 | Double 57 Film | \$ 38.50 |



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

PRACTICES FOR SALE —October, 2006

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO-ENCINITAS-New Listing!! Fee-for-Service, long-established **GENERAL** Practice. Fabulous LOCATION. Situated in Professional Bldg. adjacent to Scripps Hospital, just off I-5. 5 Ops in 1500 sq.ft. This opportunity won't last long!!

SAN DIEGO-PACIFIC BEACH-Just Listed!! VERY desirable Beach Community. This **GENERAL** Practice is just off the I-5 Fwy and situated in Prof. Bldg. Estab. 1990. 3 fully equipped Ops. Call for details!

SAN DIEGO-EL CAJON-Just Listed!! Situated in a Professional Bldg., this **GENERAL PRACTICE** was established in 1979. 3 equipped Ops in 1100 sq.ft. Next to Sharp Rees Stealy Medical Clinic on busy street. Owner retiring. Asking only 130K!!

SAN DIEGO-CARMEL VALLEY-Situated in a Professional Bldg this 15-year established **GENERAL & AESTHETIC PRACTICE** has 4 fully-equipped Ops in a beautiful, upscale facility. Located in highly desirable and affluent area. ALL Fee-for-Service and Indemnity Insurance!! 2005 collections of 766K. Offered for 660K. Unique Opportunity!! **SOLD!!**

SAN DIEGO-EL CAJON-Established (11 yrs) **GENERAL PRACTICE** comprised of approx. 50% Medi-Cal, 25% PPO, 25% Insurance/Private. 2005 collections of 562K. 4 Ops of newer equipment in 1650 sq.ft. New Dentrax and Computer Hardware. Priced reduced to 285K!! **EXCELLENT VALUE!!**

SAN DIEGO-DEL MAR-Outstanding LOCATION and very attractive **GENERAL** + Speciality Practice situated in Professional Bldg. 3 fully-equipped Ops. with potential for 2 more. Approximately 50% HMO & 50% PPO/Private. High income area. Newer equipment including Panorex and Microscope! Offered for 385K!

SAN DIEGO-ESCONDIDO-GENERAL PRACTICE and BUILDING!!

GENERAL PRACTICE-5 fully-equipped Ops in 2200 sq.ft. (room for additional Ops.). Equipment average age of 7 yrs. Panorex, Global Microscope, IntraOral Camera, Rotary Endo Instrumentation. Collections 950K to 1mil. Approx 60% HMO, 30% PPO, 10% Cash. 50-60 new Patients per month. Offered for 785K! (Practice can be purchased without building)

BUILDING: Completely restored/remodeled historic Craftsman located in the heart of "Old Escondido." Situated on highly visible corner lot on major thoroughfare. State-of-the-Art woodwork, carpeting, wood flooring and trim. Outstanding interior design for patient/staff flow and esthetic appeal. Parking on site and immediately adjacent on street. Available for 850K!

SAN DIEGO-RANCHO SANTA FE- VERY Unique Opportunity for a special practitioner to acquire a very high end, adult restorative/reconstructive practice in one of the most affluent communities in the country! Established 15 years, this cash/fee-for-service is situated in the heart of the historic Village. 3 Ops. in approx 650 sq.ft. Collections 550-600+K on only 2 days per week. Offered for 575K.

SAN DIEGO-LA JOLLA-Fee-for-Service **GENERAL** Practice located in prestigious area, established in 1984. 9 Ops in approx 3000 sq.ft. Very efficient practice with outstanding staff. 2005 collections of 1.26 mil. Seller desires to become part-time associate.

SAN DIEGO-LA MESA-Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for 580K.

SAN DIEGO-HILLCREST-Well-established **PERIODONTAL** Practice. Refers out Implants. All Insurance and Self-Pay. 5 equipped Ops in 2750 sq.ft. Transition available.

for updates, please visit us at:

WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
 (voice mail)
SERVICE -- INTEGRITY

Buy it! Sell it!!! Trade it!!!

YOUR SOURCE FOR SAVINGS

TWO OPERATORY OFFICE
\$25,868 in Savings from List Price
Cuspidsors Additional \$350



DENTAL RESOURCES

ON NEW AND RENEWED DENTAL EQUIPMENT!

TOP QUALITY, LOW PRICES

adec TWO OPERATORY OFFICE, ONLY...\$19,950

Manufacturer's List Price: \$13,855 ea.



Adec Traditional Operatory Package (Renewed) or



Adec Decade Asepsis Operatory Package (Renewed)

List Price:
Dr. \$346 ea.
Assist.
\$548 ea.



Brewer Stools (New)



Kodak 2000 Intraoral X-ray System (New)



List Price:
\$2664

Reliability, Quality and Speed
in Automatic X-Ray Film Processing
Only by Dry & non-UV heat-activated emulsions.

Automatic X-Ray Film Processor

Velopex Developer (New)

TECH WEST INC.



OIL w/ DRYER
List Price: \$3595
Matrix 3 2hp Oilless Compressor (New)



List Price: \$3868
Tuttnauer 2340M Autoclave (Renewed)



List Price: \$1695
Whirlwind 1hp Vac. (New)

Price includes: one year parts and labor warranty, plus manufacturer's warranties, freight, delivery, and installation. Renewed equipment includes new neutral tone paint, tubing's, and over 400 colors of Naughyde and Vinyl upholstery to choose from (assistant's telescoping arms are included, cuspidsors are optional).

| OPERATORY | INSTALL | SHIP |
|---------------------------------|---------|------|
| Adec Trad. or Decade (R) | 4995 | 4795 |
| Adec/Dentalez (R) | 4995 | 4795 |
| LSM Portland (New) | 7140 | 6650 |
| Ampco 21000 (New) | 6650 | 6150 |
| Belmont/TPC (New) | 5950 | 5750 |
| Engle Sequoia AS2 (New) | 5750 | 5550 |
| Forest 8350 (New) | 9850 | 9650 |
| Coastal/Ampco/PC (R) | 2995 | 2750 |
| TPC Mirage 4000 (New) | 5995 | 5495 |
| Dentalez /Adec/Ritter (R) | 2450 | 2250 |

| CHAIRS | INSTALL | SHIP |
|--------------------------------|---------|------|
| TPC model 4000 (New) | 3195 | 2995 |
| Adec Priority (R) | 2550 | 2250 |
| Dentalez JSA(R) | 1995 | 1895 |
| MDT Aseptrol (R) | 1495 | 1395 |
| Dentalez/Ritter base (R) | 1250 | 1050 |
| Coastal Medallion (R) | 1495 | 1295 |
| Chayes Virginia (R) | 1495 | 1295 |
| Vacudent (R) | 1495 | 1295 |
| Ritter Vega (R) | 1495 | 1295 |
| Forest 6100 (New) | 3995 | 3895 |
| Forest 6010 (New) | 3150 | 2995 |
| LSM Hydraulic (New) | 3495 | 3395 |

| DELIVERY SYSTEMS (Dr. & Assistant's) | INSTALL | SHIP |
|--|---------|------|
| Adec Decade Asepsis (R) | 1850 | 1750 |
| Adec Excellence Trad. (R) | 1995 | 1895 |
| Forest Euro (R) | 2495 | 2395 |
| Adec Decade or 4200 (R) | 1550 | 1450 |
| Ampco OTP (R) | 1550 | 1450 |
| Adec 2021 Dr/Hygiene (R) | 1295 | 1195 |
| TPC Mirage OTP (New) | 2150 | 2050 |
| Forest Euro 8800 (New) | 4495 | 4395 |
| Beaverstate S-4150 Cart (N) | 1425 | 1352 |
| Beaverstate S-4250 Cart (N) | 1995 | 1895 |

| LIGHTS | INSTALL | SHIP |
|---------------------------------|---------|------|
| Adec 6300 (Renewed) | 850 | 750 |
| Forest 9010 & 9000 (R) | 850 | 750 |
| Dentalez Distinction (R) | 850 | 750 |
| Pelton & Crane LFII (R) | 695 | 595 |
| Pelton & Crane LFI (R) | 650 | 525 |
| Ritter/Knight (R) | 650 | 550 |
| Proma Daray II (R) | 695 | 595 |
| Ritter/Knight Track (R) | 1025 | 825 |
| Pelton & Crane LFI -T (R) | 1075 | 875 |
| Dentalez Daray I (R) | 650 | 550 |

| COMPRESSORS | INSTALL | SHIP |
|-------------------------------------|---------|------|
| Tech West 2HP Oilless w/D (N) | 3795 | 3595 |
| Tech West 1HP Oilless w/D (N) | 2395 | 2195 |
| Tech West 3HP Oil w/D(N) | 4950 | 4750 |
| Tech West 2HP Oil w/D (N) | 3195 | 2995 |
| Tech West 1HP Oil w/D (N) | 2395 | 2195 |

| FILM PROCESSORS | INSTALL | SHIP |
|-----------------------------------|---------|------|
| Velopex Intra-X.L (New) | 1650 | 1525 |
| Velopex Intra-XE.L (New) | 1550 | 1425 |
| Velopex Extra-X.L (New) | 3995 | 3795 |
| Perio Pro III, w/ L (New) | 2050 | 1927 |
| Perio Pro I, w/ L (New) | 1850 | 1695 |
| Air Tech. AT2000 (New) | 5150 | 4950 |
| Air Tech. AT2000 w/recy (N) | 5525 | 5325 |
| Dent-X 810 Basic (New) | 3095 | 2995 |
| Dent-X 810 plus-AR (New) | 3595 | 3395 |

| STOOLS | INSTALL | SHIP |
|----------------------------------|---------|------|
| Brewer 2020B Dr. (New) | 295 | 275 |
| Brewer 2042L Assist. (New) | 395 | 375 |
| Brewer 9000 Dr. (New) | 775 | 675 |
| Brewer 9020 Assist. (New) | 895 | 795 |





| STERILIZERS | INSTALL | SHIP |
|----------------------------------|----------------|------|
| Tuttnauer 2340M (Renewed) | 2050 | 1850 |
| Tuttnauer 2340M (New) | Super Savings | |
| Tuttnauer 2540M (New) | Super Savings | |
| Tuttnauer EZ10 (New) | Super Savings | |
| Chemiclave EC5500 (New) | 3250 | 3050 |
| Chemiclave EC6000 (New) | 3995 | 3750 |
| Barnstead PV Dry (New) | 4395 | 4195 |
| Barnstead MC10 (New) | 3995 | 3795 |
| Barnstead MC8 (New) | 3195 | 2995 |
| Midmark Ultraclave M9 (N) | Call for price | |
| Midmark Ultraclave M11 (N) | Call for price | |

| X-RAYS | INSTALL | SHIP |
|---------------------------------|---------------|------|
| GenDEX GX-1000 (Renewed) | 2450 | 2250 |
| Kodak 2000, Digital (New) | 2850 | 2650 |
| Dent-X ACP (New) | Super Savings | |
| Dent-X Endos DC, AC (N) | Super Savings | |

| MISC. EQUIPMENT | INSTALL | SHIP |
|------------------------------------|---------|------|
| Optilux 500 (Renewed) | 795 | 750 |
| Tech West 1 HP Vac. (New) | 1150 | 1050 |
| Vacuum System 1 HP (R) | 795 | 695 |
| Handler 12" Model Trim. (R) | 495 | 350 |
| Southeast Ultras. Scaler (N) | 650 | 595 |

Prices subject to change.

30100 Town Center Drive, Suite O-136, Laguna Niguel, Ca. 92677. For Equipment Sales and Service:

VISA   **Call 1 (800) 531- 0312**  

DENTAL OFFICE FOR SALE high visibility location, new equipment, financing avail.. Call for details 909-519-1451

STAR TITAN II OR III motors with a nose cone or sheath and latch head, \$399. Reconditioned with 1 year warranty. Catalog sells them for \$900. Handpiece Trading Post. 800-445-6719.

ANAHEIM GENERAL PRACTICE with 4 operatories - grosses ~ \$20,000/mo - small staff - private insurance, cash, and some CAP- 50% overhead - Thomas& Fees Practice Sales (714) 544-4341.

"HOW TO MAKE MONEY Using Your Hygiene Program" – an informational pamphlet – using these basic principles, you should double your hygiene income - you can't afford not to have this information – Send \$40 to: Dental Practice Publishers, P.O. Box 2772, Laguna Hills, CA 92654.

OCTOBER 28: SEMINAR EMERGING DISEASES, INFECTION CONTROL AND CALIFORNIA LAW by Joyce Galligan and Gerald Vale. Call USC 213-821-2127.

NEW AND REBUILT Harvey Chemclaves, starting at \$799. Handpiece Trading Post.800-445-6719.



PRACTICE SALES & APPRAISALS

Reliability & High Ethical Standards You Can Trust - Proven Results You Can Count On

ANAHEIM-Are you looking for (1) a very busy center with walk-in traffic; (2) Hispanic area; (3) a first floor location; (4) corner location with a sign; (5) ample parking; (6) revenues over \$40k/month on part-time schedule; (7) over \$5k/month in capitation revenues - then call us immediately, before this one sells.

BEVERLY HILLS-Tremendous opportunity for right buyer. Long established/quality oriented private practice with 30+ years of goodwill. Annual revenues exceed \$600k without external advertising. Seller retiring, but willing to assist in transfer. Large active patient count. Stable revenues. Must see!

FONTANA-This one has it all! Single-user/free standing building. Ample parking. Large sign. Very busy street. Growth area. State-of-the-Art equipment (digital x-ray; interoral camera; panoramic x-ray unit; monitors in each room). 8+ op facility. Revenues exceed \$100k/month. Owner works limited schedule. Serious buyers only!

LOS ANGELES - Low overhead starter oppy. on major street. 15-20 new pts. per month. 2 ops. Cap checks pay the bills. Potential for rapid growth. Seller transition available.

LOS ANGELES-Private practice with 30+ years of goodwill. Current owner since 1998. 4 fully equipped ops in upscale professional building. Seller collects \$240k annual working 2 1/2 days/week. Low fixed expenses. No Denti-cal or HMO. Excellent merger opportunity as well. Priced way below market value to sell quickly.

EAST LOS ANGELES-Visibility. Walk-ins. Hispanic Area. Ample parking. Revenues exceeding \$40,000 per month. Large sign. Absentee Owner/Multi-Specialty Opportunity. 40+ new patients per month. 5+ Ops. Busy area. Priced to sell immediately. Excellent growth potential.

SAN FERNANDO VALLEY-Strip center with sign exposure. Located on Reseda Blvd. Drive-up easy parking. Beautifully equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal as starter practice, or for aggressive practitioner. Priced to sell quickly.

SAN LUIS OBISPO-Rare central coast opportunity. Mature private practice w/30 years of goodwill. Great place to live and work minutes from the beach! Annual revenues exceed \$400k on part-time schedule. Stress free, low overhead gem. Seller willing to assist with transition.

SANTA MONICA - Pt. records available from 15+ yr old private practice. Priced to sell quickly. Don't miss it!!

SOUTH GATE - Location! Location! Location! 4 ops with room for 2 more in shopping center next to large Hispanic market. 20 yrs. of good will & lots of walk-ins. Mix of private, HMO and DentiCal. Low overhead. Tremendous growth potential.

WHITTIER-Looking for visibility? Starter practice? How about proximity to 605 Fwy.? What if the practice is on Whittier Blvd.? With over 30 years of goodwill? Where current owner has newly equipped the office? With monthly revenues over \$11k per month on only 2 days per week? Call before this choice practice is gone!

VENTURA COUNTY - This one has it all! Rare Ventura County opportunity. Shopping center location; visibility; modern office, excellent design; fully computerized; low overhead. Gross revenues exceed \$550k on part-time schedule. Must see!

Call us now to be placed on mailing list for these as they become available!!

- **Serving You Since 1971**
- **Full Appraisal Services**
- **Court Appointed Experts**
- **All Transactions Confidential**
- **Financing Arranged**
- **All Contracts Prepared**
- **Complete or Partial Buyouts & Mergers**

Serving You:

LOU BERMUDEZ, Broker
American Institute of Real Estate Appraisers
American Dental Association Appraisal Group
American Society of Appraisers

FREDERIC SHERMAN, D.D.S., Broker
CDA Life Member
Fmr. State Board Examiner
Member/Chairperson - Ethics Committee SFVDS

Contact Us At:

(714) 999-9595

(818) 999-9595 (main office)

Fax: (818) 999-9615

For other listings and upcoming practices for sale, or to be placed on our mailing list, please contact our main #

Buy it! Sell it!!! Trade it!!!

NEW TPC Mirage Doctor Stool- \$265.00- FREE SHIPPING
www.tpcadvancedtechnology.com

BOTOX (R) AND RESTYLANE (R) 2 comprehensive hands-on dentofacial training programs in 1 weekend- 14 AGD CEU's. Call Ann 858 550-9533.

OPERATORY LIGHTS Track Lights: Ritter/Knight \$825, Pelton & Crane LFTI \$875, Post Lights; P/C LFI \$595, P/C LFI \$525, Dental-ez/Proma Daray I \$550 & II \$595, Fiad \$550, Ritter/Knight \$550 (Shipped Prices, Renewed equipment, Paint Selections White or Tan). Call Dental Resources 800-531-0312 or 949-248-7415.

LA MESA (5) op computerized G.P. for sale. Newer equipment including digital X-rays and Pano, Dentrix software, a Sapphire light, and an intra oral camera system. Cash/Ins/PPO. 30+ new patients per month. 2006 Projected Gross Collections \$1.1M+ on a 3 1/2 day week. Real Estate might also be available. D&M PRACTICE SALES (818) 591-1401

SACRAMENTO 6 OP OFFICE Room for 7th op. Adec equipment, Dentrix, absentee owner run. Cash/Ins/Cap/Denti-Cal very nice office. \$30k/month cap checks. Collected \$925k last year. Asking \$565k. E-mail to: about400knet@yahoo.com.

ALL COUNTY CONSTRUCTION

Dental Office Design

DESIGN/BUILD

T.I.'s - Remodels - Expansions

Free Standing Buildings

Turn-Key Packages

Consultation

Free Estimates

100% Financing Available

**We Get It Done The Way You Want It:
On Time - On Budget**

● Licensed ● Bonded ● Insured
(CAD) Computer Assisted Designs Available

● Visit Our Website at: www.allcountyconstruction.com

E-mail: allco3350@aol.com

562-989-3350

888-302-6111

Lic. #669244

3643 Atlantic Ave. #12, Long Beach, Ca 90807

Handpiece Trading Post

Summer Cleaning?

We buy used and new dental equipment and supplies!
Stop paying storage fees!
Reclaim your garage or office!!
Call us and we will consider buying or trading for your equipment in any condition!

*"We welcome trade-ins on equipment and supplies!
Since 1980 family owned and operated!"*



Handpiece Repair

Anniversary Special
Hi speed repair.....\$59!!!!
Rebuild, Midwest, NSK, etc.

Big Equipment!!

Adec Priority Chair with delivery and light \$4999



*P/C Chairman chair with delivery and light \$4999
Other units available!
All equipment rebuilt with 1 year warranty!
Call for referrals in your area!
We buy used dental equipment!*

We can fix the unfixable!

Send us those handpieces that your current repair guy said aren't worth fixing or "can't" be repaired! We have lots of extra parts and the experience! We'll give you free estimates!

4 month Warranty for Midwest Tradition, Quiet Air, and NSK, etc.\$59, will run like new, no vibration, quiet!

Kavo or Star Repair Special!!!!!!!!!!

Super quiet, 4 mo. warranty.....\$99

Low speed overhaul....1 yr. war...\$169

Our tech. has over 20 yrs. experience!

Speedy, same day in- out repair!

Call for free pickup

Handpiece and Equip. Specials!

Star 430 SWL rebuilt 1 yr war.....\$369
Tradition P/L.....\$229...reb.....with f/o.....\$299
Star Titan straight nose cones.....\$199
Belmont, P/C, Marus, Royal, J Chair, etc.....call
New Star Solara titanium, f/o.....\$679
Kavo, NEW! p/b, multi, f/o.....\$599
Kavo Klone, new, multi, f/o.....\$399
Micro Mite, Low speed, Reb.....\$199
Little Guy, rebuilt..1 yr. war.....\$279
Tradition clone, new, p/b.....\$299
Star Titan III, 20 K, demo.....\$299
Tradition clone, new, p/b. f/o.....\$399
Cavijet 30, reb. 1 year war. w/tips, etc...\$1995
Shorty or Rhino with nose, 1 yr. war.....\$495
Titan L motor, f/o w/latch hd. new.....\$695
Electric lab handpieces.....call for prices
Little Guy Rebuilt.....\$279
Air Tech. 2000XR, reb. 1 yr. war.....\$2495
Quiet Air, rebuilt, 6 mo. war.....\$149
Titan S or SW scaler w/tip, reb.....\$299
Kavo 2307LN reb..... with contra head.....\$799
Tru-Torq, reb. 1 or 2 speed, w/sheath.....\$299
Titan generic latch heads, new.....\$59
Shorty generic latch heads, new.....\$69
We also have W&H, Adec, Bien Aire, etc.

Starting or selling an Office?

Let us know when and we can help you save thousands!

We also buy whole offices and equipment, etc.

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets", sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, handpiece attachments, All-a-cart utility carts, expendables, Mar-a-mint prophylaxis powder, Teflon lube and more. Check out our web site!

Handpiece Trading Post

18627 Brookhurst St. #351
Fountain Valley, CA 92708

We like trade-ins! Visit us at:
www.handpiecetradingspost.com

800-445-6719

DENTAL PRACTICE LAW



Shab David Kerendian, Attorney

**Benefit from 10 years of
in court experience
that over 35 hospitals and
hundreds of doctors
trusted as clients.**

888-299-7848

FREE CONSULT

Partnership/Employment Disputes

Lease/Real Estate Disputes

Contract/Business Disputes

Buy/Sell Agreements

Denti-Cal/DHS Disputes

Lease Review

“Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied.”

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

“Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care.”

-Mark Davidson, M.D., Los Angeles, Ca.

“I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him.”

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

“I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me.”

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Ph: 888.299.7848 • 310.914.4143 • Fax: 310.914.5441

PRACTICE FOR SALE #D-403 SAN JOSE- GP, Modern shopping center location, new equipment 3 ops plumbed for additional. FP \$225K Timothy G. Giroux, DDS/Broker 800.641.4179.

REDDING For Sale- General Dentistry Practice. Gross Receipts 922K in 2004, with adjusted net income of \$395K. Owner retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

TORRANCE DENTAL OFFICE for rent, 4 ops, great location, 1-5 days, available Monday-Saturday, for more info call 310-326-3858.

PRACTICE FOR SALE #1017 – Palms Springs/La Quinta area. Established 40 yrs. New owner 14 yrs. 9 Ops, renovated like new. Hi tech office. Grossing \$1.2 million. Seller to work back for Buyer. Adding new DDS can achieve \$2.5 million first yr. Fantastic Opportunity. Full price \$1.2 million. Call PPS, Tom Fitterer (714) 832-0230.

TURN KEY FOR SALE (\$100-\$140) great location, new dental equipment, fully furnished, immediate availability, financing avail. 909-519-1451.

DENTAL OFFICE TO SHARE Dental Office with 3 ops available to Sub-lease in Downtown Los Angles (310)400-4677.



Kings Two Dental Supply



918 Canada Court, City of Industry • Tel. (626) 581-8135 • Fax. (626) 581-8137

Equipment / Supplies / Services

www.kingstwodental.com • 800-715-5464

END OF YEAR SPECIALS

TPC - AdvanceCAM



Docking station



INTRAORAL CAMERA
• live viewing only (TV)



Wireless transmitter

USB/ANALOG DOCKING STATION
• 112 images stored in memory
• full or quad screen
• composite video, s-video or USB

Special Price \$1,650

StarDental



Star 430K \$425.00
Star 430SW \$425.00
Star 430SWL F/O \$635.00

But 3 of the same handpiece,
Get 1 same handpiece **FREE!**

Offer good 10/01/06 to 12/31/06

MIDMARK LR Operatory



**Special Price
Please Call!!**

Belmont Chair Mirage Unit Dental Light Package

**Special Price
\$5,995**

(Optional: cuspidor, monitor
bracket & monitor)



For every package purchased select one of the following items
(valued at \$495) **FREE:**

- Piezo Scaler Kit (w/3 tips included)
- PowerMax 25K Ultrasonic Scaler (w/1 tip)
- Advance 500 Curing Light (w/Bleach Mode)
- Mobile Cabinet (TPC Assistant's or Doctor's Mobile)



Piezo Scaler



Advance 500



PowerMax 25



Mobile Cabinet



New A/T SCANX
Digital X-Ray System
with In-line Eraser



AIR TECHNIQUES
Provecta 70



**DENT-X
EVA Sensor
#1 or #2 Sensor System**

**Special Price
\$4,995**



BELMONT
EX1000
EX2000 w/Ceph



BELMONT
096 X-Ray



AT/2000
Film Processor



MIDMARK
M11 Ultraclave



TUTTNAUER
2340M



STATIM
Sterilizer
Model 2000
Model 5000



DENTAL-EZ
Vacuum Pump



AIR TECHNIQUES
Air Compressor



APOLLO 2 HP
Air Compressor

Shop our website, your source for savings

www.kingstwodental.com

Buy it! Sell it!!! Trade it!!!

I HAVE 16 DENTAL PRACTICES in SoCal, NoCal, SoNV and NoNV. Seeking associates to take their dental careers to the next level. Experience with HMO and other insurances very help. Please call cell: 310-415-0096 or email dentist@winning.com.

ZOOM I BLEACHING LIGHT FOR SALE \$500.00 951-907-9298. Dr Ralph Umali ralphumalidds@aol.com.

BRAND NEW EQUIPPED OFFICE corner of major intersection. Available for lease/sell for general dentist/specialist in Chino. 909-913-4916.

DOES YOUR INSURANCE COMPANY pay you for loss of income after an Earthquake? We Do! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc.. (949) 645-6000 or (800) 448-4664.

NEW TPC Mirage Assistant's Stool- \$330.00- FREE SHIPPING. www.tpcadvancedtechnology.com.

ENDODONTIST Wanted. 2x/month in Lake Elsinore. HMO & PPO patients. General practice with large Patient base. Great compensation. cell # 310-415-0096.

WANTED: GENERAL DENTIST FOR FULL TIME ASSOCIATESHIP PRACTICE LOCATED IN UPLAND CA CALL: (909)-793-5225.

LOOKING TO BUY A PRACTICE in Las Vegas, Nevada. Preferably Summerland area. Please contact Dr. Albert Toubia at 310-804-1128.

LA JOLLA PRACTICE FOR SALE Highly desirable village area. Asking \$215,000 Select Practice Services, 626-966-8223!

San Diego's Top Dental Practice Sales Firm

Don't miss our
Practice Transition Seminar
at the San Diego County
Dental Society on 9/21/06
7:00 P.M.



Scott Staub
DDS, MBA
Agent

Ken Rubin
CPA, PFS
Broker



619-299-6161

Ken Rubin Practice Sales, Inc.

4420 Hotel Circle Court, Suite 350, San Diego, CA 92108

www.KRpracticesales.com

Check our website for our newest listings

Practices for Sale

Anaheim

General practice with 4 operatories - grosses over \$20,000/mo - small staff - private insurance, cash, and some CAP-50% overhead.

Wilmington

General practice - Dr. retiring after 44 years - 3 operatories in 1250 sq. ft. - Dr. works 3 easy days - only 2 employees - grosses \$12-14,000 per month - great starter practice or satellite office - priced right - great potential.

Oceanside

Great prosthodontic practice for sale - 4 modern ops in 1500 sq ft - grossed over \$600,000 in 2004- Dr. retiring - perfect for someone who loves crown & bridge - either prosth or G.P. - Priced for immediate sale - offer of 1st refusal on bldg as well.

Hawthorne

General practice with 3 operatories started from scratch 2 years ago - new equipment - 2005 collected \$252,000 this year on pace to collect \$360,000 - less than 50% overhead - owner leaving the country and has priced for a quick sale.

La Mirada

11 Operatory practice in 3000 sq. ft - Owner relocating - Grosses over \$1.1 million/year with low overhead - owner works 4 days/wk and associate works 4 days/wk - private insurance, PPO's and about \$4000/month in Capitation Orthodontist works 1 day/month - Potential to add other specialists.

Palm Desert

Private Orthodontic practice for sale grosses approx. \$20,000/mo on 3 easy days/week - Dr. retiring after 50 years - contracts receivable over \$250,000.

Century City

Beautiful, modern 5 operatory general private practice in 2000 sq ft - all equipment no more than 5 years old - gross collections of \$840,000 in 2005 - owner ill and must sell - wonderful opportunity in great area

Baldwin Park

General Practice for sale in strip center with good signage - 3 operatories - grosses \$40,000/month on 4 days per week with low overhead - predominantly Hispanic patients.



Thomas & Fees Practice Sales
"A Better Kind of Practice Sales Company"

Philip L. Kempler, DMD, Broker

511 E. 1st Street, Suite C, Tustin, CA 92780-3333

Days (714) 544-4341 • Evenings (949) 362-4749 • FAX (714) 731-7296

E-mail: Phldr@cox.net • Visit our website at www.tfpsales.com

PRACTICE FOR SALE #3005 – Temecula/Murrieta Hot Springs – HMO – Grossing \$1,500,000.00 with \$15,000 per month HMO checks – Absentee owner. Owner/Operator should gross \$2,000,000 first year. Call Tom Fitterer, P.P.S. (714) 832-0230.

CURRENT NET \$420,000/YR! Projecting over \$300,000 after debt service! Huge patient base, easy transition, 7 ops Adec equipment. Selling for less than 60% of gross. Crescent City/Brookings area. Call Joe @ 866-348-3840 anytime.

MIDWEST POWER OPTIC LIGHT SOURCE (used) \$195 – new or used tubings available, Optilux 500 Curing Light (used) \$750, Analyzer Pulp Tester \$395, Buffalo 101 Lab Hpc (New) \$195. Call Dental Resources 800-531-0312 or 949-248-7415.

SAN DIEGO North County: Once in a lifetime opportunity to be the only dentist in a brand new dentistry and facial spa practice in the only medical building at the entrance to the only mall in a new high density, high income neighborhood, with a highly experienced semi-retired dentist at your side. Find out how to transition into ownership with no financial risk. Your skill set, ambition and amazing personality will earn you this opportunity! Email hkat4@hotmail.com.

LOOKING FOR BELMONT xray head 071A pls call 559-224-5700 or dentist60@hotmail.com.

STOP REFERRING YOUR PATIENTS A GP WITH 15 YEARS EXPERIANCE IN ORAL SURGERY AND IMPLANTS WILL COME TO YOU 760 207 7518.

ENCINO A "BEVERLY HILLS" quality G.P. for sale. Recently remodeled and is gorgeous. (5) fully equipped ops; 6th op. is plumbed. Computerized, intra oral camera, zoom and pano equipped. Cash/Insurance with some PPO's. Gross collections last 5 years have been in the \$850K - \$900K range. This one is for the most discerning buyer. Seller has bought another and is motivated! D&M PRACTICE SALES (818) 591-1401.

"HOW TO MAKE MONEY Using Your Hygiene Program" – an informational pamphlet – using these basic principles, you should double your hygiene income - you can't afford not to have this information – Send \$40 to: Dental Practice Publishers, P.O. Box 2772, Laguna Hills, CA 92654

DENTAL AIR COMPRESSOR BRAND NEW DENTAL AIR COMPRESSOR. FULL FACTORY WARRANTY. RETAIL \$2745. YOUR COST \$1372. NEW REPLACEMENT MOTORS \$788./FOB. NEW RELAY ASSEMBLIES \$80. COMPARE OUR PRICES WITH OTHER DEALERS. 800-748-1437.

FREE ANNUAL OSHA EMPLOYEE TRAINING See O.C.P.I. ad this issue for details.

HAVE TO SIGN A LONG LEASE obligating you for years that is hard to understand? Call Kerendian & Associates (310) 914-4143. See page 13.

Visit us at ADA in Las Vegas
October 17-19, 2006 - Booth #11115

practice loans up to \$3,000,000

- 100% financing
- low fixed interest rates
- no pre-payment penalties



PROFESSIONAL PRACTICE CAPITAL

Financing your professional future

call us today
1.800.456.2779

Brannon Moncrief
brannon@ppcloan.com

NEW OFFICE CONSTRUCTION and DESIGN, call All County Construction. 714-240-7179.

ADEC OR P/C CHAIRMAN packages with delivery and light and 1 year warranty. Handpiece Trading Post. 800-445-6719.

PRACTICE FOR SALE #1069-Irvine- G.P. Grossing \$300k – Cap checks \$2,000 per month almost pays rent of \$2,400 – lowest rent in Irvine – Beautiful 3 op office. Full Price \$330,000. Call Professional Practice Sales, Inc., (714) 832-0230.

OCTOBER 28: Hands-on workshop ADVANCE BONE GRAFTING FOR IMPLANT SITE DEVELOPMENT by Bach Le, David Hochwald, Dennis-Duke Yamashita. Call USC 213-821-2127.

IT IS DENTAL TRADER POLICY to delete redundant free reader ads. We offer free ads to dentists & staff but they are not free for us. If everyone submitted the same free ad (or similar ads) multiple times, we would have to discontinue offering free reader ads altogether. Additionally, we have found redundant advertising actually hurts readership. For these reasons we automatically delete redundant free reader ads and ask dentists & staff to only place one free reader ad per item/need per month in the future or add upgrades (like bold text, a border or black background) to redundant ads and pay the small fee for them. Thank you, The Dental Trader.

Offers valid thru 10/31/06



STAR DENTAL SUPPLY

EVERYDAY LOW PRICES

Lidocaine 2% (Novocol)

1:100,000 EPI

Sale Price **\$13.50**



GS 80 (SDI)

500 Capsules

1 Spill Reg/Fast **\$245.00**

2 Spill Reg/Fast **\$295.00**

3 Spill Reg/Fast **\$349.00**



Monoject Plastic Hub Needles

100/box, 30 XS, 27 S, 30 S, 27 L

Sale Price **\$8.25**

Luxatemp Auto mix Plus 30% (DMG)

Refill Pkg

Sale Price **\$89.00**



IRM (Caulk)

38g powder + 14ml liquid

Sale Price **\$27.50**



XRV Herculite Composite (Kerr)

Syringe & Unidose

Sale Price **\$44.95**



Flexitime (Heraeus Kulzer)

Correct Flow, Monophase, Heavy Tray, 2 x 50ml cartridges w/mixing tips

Sale Price **\$19.95**



High Performance Mixing Tips

Pack of 48

Yellow, Purple, Pink, Green

Sale Price **\$19.95**



CaviCide (Metrex)

Surface and immersion disinfectant/cleaner. Kills TB, polio I & II and HIV

Sale Price **\$16.95** per Gal



Impregum "F"

Double pack Sale Price **\$74.50**

Impregum Penta

Standard Pack Sale Price **\$189.00**



Ketac-Cem Radiopaque

33g powder + 12ml liquid

Sale Price **\$55.95**



Gluma Comfort (Heraeus Kulzer)

Bond & Desensitizer 4ml Sale Price **\$49.95**

Bite Registration Trays



PolyBite

Anterior 35/box, Full Arch 35/box
Posterior 50/box, Quadrant 50/box
Sideless Posterior 50/box

Sale Price **\$12.50**

Universal Film Mount

1000win/roll

Sale Price **\$17.95**



Alginates Buy 3 Get 1 Free



Max Print

Dustless, cherry scent
Fast set / Regular set

Sale Price ~~\$6.95~~

Net Price **\$5.20**
per bag



Max Print Cyan

Dustless, cherry scent
w/silicone & antiseptic
Fast set / Regular set

Sale Price ~~\$9.95~~

Net Price **\$7.45**
per bag

Buy 2 Get 1 Free

Buy 2 **DV-58** Econo Paks Get a **DV-58** Value Pak (150 films per box) free



DV-58 Econo Pak - 600 films per box, (four sleeves of 150 pcs each)

Sale Price **\$88.85** net price per box, Buy 2 Econo + 1 Value Econo Pak

Sale Price **\$99.95**
Individual Econo Pak

Buy 9 Get 1 Free

Buy 9 **DV-57** Value Paks get one free



Sale Price **\$33.25** net price per box, Buy 9+1
Sale Price **\$36.95** Individually per box

Prime & Bond NT (Caulk)

Refill (2x)Pack

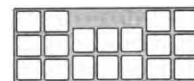
Sale Price **\$95.00**



Film Mounts FMX

18 Window Film Mount (100/Pkg)

Sale Price **\$17.95**



Sterilization Pouches (Unipak)

3 1/2 x 6 1/2

3 1/2 x 10 Sale Price **\$4.99**



CALL TOLL FREE (800) 456 3660

Complete range of dental supplies and equipment offered at unbeatable prices and great service. Call now for a free catalog.

FREE SHIPPING

for all orders over \$100

Buy it! Sell it!!! Trade it!!!



SELECT PRACTICE SERVICES, INC. Bette Robin, DDS, JD

LOMA LINDA DENTAL 1983
SOUTHWESTERN LAW 1995

Dental Practice Sales

DENTAL PRACTICE
BROKERAGE

PRACTICE SALE
CONTRACTS

APPRAISALS

PARTNERSHIP
AGREEMENTS

ASSOCIATE
AGREEMENTS



NORCO – Practice located on a main street in a shopping center. 2005: \$200,000
Asking \$120,000, or best offer.

WEST COVINA – Practice located on side street near West Covina Fashion Plaza.
2005: 45,412 *Asking \$55,000*.

SYLMAR – Really great location! High visibility, high traffic area. Practice is located
in a large and very busy shopping center. *Asking: \$270,000*.

LA JOLLA – Practice is located in the highly desirable La Jolla Village. Live the good life
within blocks from the beach! *Asking \$215,000*.

EAGLE ROCK – Located on a major street with great visibility. 2005: \$208,015
Asking \$210,000.

ANAHEIM – Long established practice in a single story open-air professional building.
Tons of goodwill!! 2005: \$292,000. *Asking \$270,000*.

CHICO – Relocate your family to a sportsman's paradise! High-end practice, requires
strong clinical skills.

EL MONTE – Long-established practice on a main street. *Asking \$205,000*.

UNADVERTISED LISTINGS! Call us for confidential listings that are not advertised!

Select Practice Services, Inc. • www.BetteRobin.com

877.377.6246 • 626.966.8223 • 949.360.8223 • 916.448.8223

TOLL FREE

COVINA

LAGUNA HILLS

SACRAMENTO

X-RAY DUPLICATOR (Rinn) old but works well, \$180. Used
X-ray view boxes \$35 each. manadental@hotmail.com.

WILMINGTON Dental office space for rent. Three operator-
ies in 1240 square feet. Part of a two suite dental build-
ing. 310-835-5130.

"I HAVE BEEN A CLIENT of Wood and Delgado for over ten
years and wouldn't think of going to another attorney for any
matter in the dental field." Felipe Vital, D.D.S., Santa Ana,
California. Call Wood and Delgado toll free: 800-499-1474.

BRAND NEW EQUIPPED OFFICE on corner of major inter-
section. Available for lease/sell for general dentist/special-
ist in Chino. 909-913-4916.

ALHAMBRA DENTAL OFFICE for sale, good location next
to target & hospital, low monthly rent \$787, 100% cash
patient, FP\$105,000. Please Call (949) 202-8389.

SANTA CRUZ General Dentistry Practice. Five equipped
TX rooms with additional two plumbed for expansion in
this 2,347 sq ft office. 2005 Gross receipts were \$885K
with a low 62% overhead. Dr. reporting 2,340 active
patients, and 7.5 days of hygiene per wk. Doctor is
retiring. HENRY SCHEIN PPT INC. BROKER DENNIS
HOOVER, D.D.S. 800-730-8883.

EARN 7 CEU'S \$129.00. Hands-on Seminar on Oct. 8, 2006.
Monrovia, CA. Radiosurgery: Going Beyond Electrosurgery.
Call California Dental Institute 1-877-234-3348.

SAVE TIME & MONEY - ELIMINATE RISK

OSHA Compliance
Partners, Inc.™



*We keep OSHA
off your back!*

I WANT YOU

Several plans to choose from...

- **OSHA COMPLIANCE MADE EASY MANUAL™**
It's "user friendly" and contains ALL the written plans OSHA requires.
- **"In-Office" Mock OSHA Inspection** – Don't worry and guess about OSHA. We'll inspect and make written recommendations for compliance.
- **Mandatory Annual Employee Training Seminars** With C.E. Credits at a location near you.
- **Container Labeling** Another task we take care of...We label your secondary containers
- **Quarterly Safety Meetings on CD**
Safety Meetings are required and we make them easy to handle.
- **Service** – *"The best telephone support in the industry."*

**WE PICK-UP ALL
THESE WASTES**

- Biohazardous (red-bags)
 - Sharps Waste
- Fixer and Developer
- Universal Waste (Dental Amalgam Wastes)
 - Glutaraldehyde
- Lead-Film Backing
 - Vapo-Steril

OSHA COMPLIANCE PARTNERS, INC.™

Call Toll-Free (888) 55-WASTE or (888) 559-2783 Ask for Miguel

web site: oshacompliance.info

SHOPPING AROUND?

We Design, Build, Equip & Service Dental Practices

When you call us, quality service is our top priority. Our entire team is dedicated to providing you with the service that you deserve.

As your dental equipment service professionals, we want you to be confident knowing that we are a team of highly trained and skilled technicians. We pride ourselves in providing the service that you need to keep your office running smoothly.

Should an equipment emergency occur, we make it a priority to service your office as soon as possible.

Call us for your service needs today

1-800-853-3128

www.prioritydentalinc.com

31805 Hwy 79 South, D7 #209, Temecula, CA 92592

DENTX
Visionary Imaging



PRIORITY
DENTAL, INC.



INGLEWOOD turn key office. 4 Opps equipped excellent location with lots of potential. Aprox. 1200 Sq. Feet, BUYERS SIGN UP AT THE DILWITH GROUP WWW.DILWITH.COM OR CALL 213-341-5536.

PRACTICE FOR SALE #3006 - Covina/West Covina - HMO Grossing \$1,100,000 with \$15,000 per month in HMO checks. Newly renovated. Full Price \$1,100,000, R.E. \$1,500,000. Absentee owner - Owner Operator will do \$1,500,000 first year. Call Tom Fitterer, P.P.S. (714) 832-0230.

SAN GABRIEL Dental office for sale, 5 operatories, computerized-high tech, good location (lots of traffic), low rent \$2500, 1850 sq.ft.FP \$335k, please call (949) 202-8389.

ENCINO Busy Shopping Center First Floor Three Dental Operatories Available For Rent Call For Details 818.788.9292.

MAUI CONDO FOR RENT Kihei- Wailea, 1 bedroom, 2 bath, ocean view, pool, tennis, just professionally redecorated, 30 sec. walk to sands of Kamaole II beach, \$150/nt., ask for Dr. Tel. 800 227-7116.

NEW TPC MIRAGE X-ray Chair- \$725.00- FREE SHIPPING. www.tpcadvancedtechnology.com.

PRACTICE FOR SALE #H-386 SONORA - GP, in beautiful 2200 sf 6 op completely computerized office w/ digital x-ray. Option to purchase building! Only asking 57% of gross receipts. Timothy G. Giroux, DDS/Broker 800.641.4179.

GETTING THE BEST INSURANCE DEAL for your Professional Liability? It's time to find out! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

NEEDED Energetic, Caring Associate wanted-Riverside County & North San Diego-Excellent \$\$\$\$-Call for Appointment-Fax Resume-Phone 9am-5:30pm (951)-461-9024-Fax:(951) 461-9025 Anytime.

SUBSCRIBE OR CHANGE the mailing address of your Dental Trader online. Just visit www.thedentaltrader.com and complete the Change of Address form.

NOVEMBER 17-18: Hands-on workshop REALIZATION OF THE PATIENT/LAMINATE VENEERS by USC Center for Dental Technology. Call USC 213-821-2127.

DENTAL SUPPLIES FOR SALE Including Ney Surveyor, Denar, Hanau, and Whip Mix Articulators and much more Please call (310) 613-3763.

DENTAL PRACTICE FOR SALE Fallbrook, CA, 11/2 days/wk. Sale price \$45,000.00. PH: 760-723-2571.

VISIODENT DIGITAL XRAYS SOFTWARE AND EQUIP. WORKS WITH DENTRIX, EAGLESOFT AND EASYDENTAL. RETAILS \$5500.00. MAKE AN OFFER. 619-297-0700.

SPACE TO SHARE Santa Monica dental professional building. Available all mornings and Saturdays. Call Dr. Taft 310-315-3676 or 310-963-2529.

POTENTIAL BUYER Looking to buy a dental practice in San Fernando Valley area. 818-521-4049.

PANORAMIC X-RAY S.S.White (working) \$550 Chair and cart unit \$1100 (no light) Call Alex 948-235-3255.



THE RELATIONSHIP BROKER FOR OVER 20 YEARS

DENTAL PRACTICE
SALES

APPRAISALS

BUYERS
REPRESENTATION

ACQUISITIONS

FINANCING



RICK DILWITH

CONTACT
INFORMATION

213-341-5536

805-278-0044

818-237-5550

rick@dilwith.com

**BUYERS Sign Up for the Listing Advantage Program at
www.dilwith.com.**

**Many of our practices are sold before the
print advertisement is out.**

**Bakersfield 4 opps GP practice, Grossing over 900k
Sign up at www.dilwith.com or call 805-278-0044**

**Palmdale/Victorville area 12 ops grossing over 1MM
per year with absentee owner. Can do more with
hands on management. Call for more information.**

**INGLEWOOD 4 opps GP office excellent street front
location, Grossing over \$200k on 2 days, \$160 k**

Reputation is the product of Service and Integrity

We built our business by behaving honestly

We protect our business by building trust ©

LOOKING FOR ENDODONTIST to be an associate or rent out space in a modern practice in Huntington Beach. loni_huynh@yahoo.com.

PRACTICE FOR SALE #1076-West L.A. - Newly established. Grossed \$270k 2004. Hi visibility shopping corner. 1,700 sq.ft., 5 Ops, 3 equipped. Full Price \$275,000. Call Professional Practice Sales, Inc., (714) 832-0230.

WILMINGTON GENERAL PRACTICE Dr. retiring after 44 years 3 operatories - 3 easy days ,only 2 employees - grosses \$12-14,000 per month - great starter or satellite office -priced right - great potential - Thomas& Fees Practice Sales (714) 544-4341.

STOP TIPPING your handpiece repair guy!! We only charge \$59 for most handpieces. Handpiece Trading Post, since 1980. 800-445-6719.

STAR F.O. LIGHT SOURCE (sed) \$195 – new or used tubings available, Dentsply Cavitron 2002 \$450 & 1010 \$425, Vacudent Piezo Scaler \$395, Eye Wash Fountain \$25. Call Dental Resources 800-531-0312 or 949-248-7415.

ADVANCED TRAINING for dentists in the use of Botulinum toxins by the creator of B.tox treatments. Call Ann at 858 550 9533.

DENTIST SEEKING TO PURCHASE dental office in Orange County or San Bernad. Please call (714) 318-3927.

LONG BEACH.....Practice 4 SaleDentist retiring.... motivated, Off the 710 Freeway at Willow. 1/3 Cash 1/3 Medi-Cal 1/3 Insurance. Call Associated Group Practices Sales/LB Brokerage. (800) 673-7337.

BURBANK: REDUCED PRICE/QUICK SALE!!! 1440 sq ft./cheap rent. \$6000 free leaseholds!!! Main Blvd./single story. Small Patient Base. Retiring. 818-848-5619.

ASSOCIATE DENTIST WANTED Part time, Tue & Sat-a must. Must be comfortable with RCTs. Fax Res: 310-868-2662.

PRACTICE FOR SALE BY OWNER 2 ops, 940 sq.ft., \$95K, Reseda Blvd. & Vanowen. For more information leave message 310-473-6335.

BAKERSFIELD #16 (5) op computerized G.P. for sale located in a busy shopping center with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal Patient base. 2006 Gross Collections projected at \$500K+ on (4½) day week. D&M PRACTICE SALES (818) 591-1401.

MIDMARK ASSISTANT rear delivery system, with air adjusting arm. 4 total, new over \$17,000.00! As new. 661-269-0610.

NEW DENTAL MARKETING IDEA Stop missing out and discover a little known niche filled with loyal patients and less competition: (877) 340-4545 or visit www.dentalmarketingcenter.com.

WEST L.A. FEE FOR SERVICE PRACTICE FOR SALE – Collects \$2.0 million per year, nets over \$1.0 million per year. 9 days of hygiene. Asking \$2,000,000. Kurt Skarin 818-991-6552.

WEST L.A. GENERAL PRACTICE Great location. Estab. 30 years. Mainly cash, insurance. Gross \$250-300K on 2.5 days. Low overhead.\$180K obo. 909 861-3652.

IRVINE DENTAL OFFICE share space. Potential partnership.949-7860640. e-mail royatoomarian@yahoo.com.

DENTAL GROUP looking for an office to buy at West Los Angeles. lease improvement preferred. call (818) 481-5337.

NEW TPC LUCENT Ceiling Mounted Operatory Light-\$1,045.00- FREE SHIPPING www.tpcadvancedtechnology.com.

PERIODONTIST AVAILABLE USC grad available for work in and around Los Angeles area. Spanish speaker. Call (310)926-9676.

PRACTICE FOR SALE #2060—East L.A.-Grossing \$850k, net \$400k plus. Older office. Full price \$650,000. Call Tom Fitterer, P.P.S. 714-832-0230.

MENDOCINO COAST PRACTICE FOR SALE - TIRED OF COMMUTING? Want a great place to raise children? Busy four operatory practice with limited competition. 2006 Collections projected for \$660K. Call Trident 707-259-9420.

ARC EQUIPMENT and SUPPLIES

Dental Equipment Sales and Service

Air Abrasion • Air Dryers • Amalgamators
Analgesia Equipment • Autoclaves
Automatic Film Processors
Bulbs • Cabinets • Central Suction • Chairs
Compressors • Curing Lights • Cuspidors
Delivery Units • Equipment Fiber Optics
Handpieces and Handpiece Repairs
Lights • Model Trimmers • Nitrous Equipment
Parts • Plastic Goods • Signal Systems
Sterilizers • Stools • Supplies
Ultrasonic Cleaners & Scalers • Units
Vacuum Pumps • Viewboxes
Water Bottle Systems
X-Rays • Equipment Repair & More!

888-ARC-1551
Your Dental Dealer

Ph: 310-394-1551 Fax: 310-394-4832
arcdental@verizon.net

1411 Broadway • Santa Monica, CA • 90404
In Business Since 1973 • Reliable and Efficient

DECEMBER 1-2: Hands-on workshop The SOFT TISSUE TECHNIQUE by USC Center for Dental Technology. Call USC 213-821-2127.

SACRAMENTO 6 OP OFFICE Room for 7th op. Adec equipment, Dentrax, absentee owner run. Cash/Ins/Cap/Denti-Cal very nice office. \$30k/month cap checks. Collected \$925k last year. Asking \$565k. E-mail to: about400knet@yahoo.com.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

CEREC 3D Latest software. \$50k, (909) 628-5540. dandenkinssdds@yahoo.com.

BRAND NEW ROOTZX2 Canal Measurement Module. List:\$1000 Selling:\$775. Contact Dr. Gregory Hurt dochurt22@hotmail.com.

DO YOU HAVE A CONTRACT with your partner if the practice grows or you need to separate? Call Kerendian & Associates (310) 914-4143. See page 13.

SANTA BARBARA Pedodontic Practice. 2 TX rooms plumbed for 3 in 900 sq ft. Equipment and Leaseholds only 3 yrs old. 2005 Gross Receipts 209K on 2 days a week. Doctor relocating HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

DENTAL EQUIPMENT & SERVICES

*Experience, Quality
and Honesty.*

OFFERING:

- Complete line of Equipment for your new office or expansion from \$4,995.
- Office Design & Construction.
- Professional Dental Cabinetry.
- Small equipment at their lowest price with the highest quality.
- Full service department.
- Preventive maintenance programs.
- Upholstery services.
- Handpiece repairs.



Call us for the best
prices. 0% Down
and no payments or
very low payments
for the first year!

Call us - we are backed up by 20 years of experience in the Dental Market!

L.A. Dental LLC

261 W. Allen Ave., San Dimas, Ca 91773

Phone: 909.599.0875 • Fax: 909.599.0876

E-mail: dentalequipment@msn.com

F/T+P/T General Dentist Needed-Anaheim office seeking only experienced GP. Weekends available. Call Dr. LE @ (714) 491-8600.

EARN 7 CEU'S \$129.00. Hands-on Seminar on October 8, 2006. Monrovia, CA. Radiosurgery: Going Beyond Electrosurgery. Call California Dental Institute 1-877-234-3348.

LOOKING TO BUY charts from retiring dentists in the anaheim/tustin/orange area email me at mkn210@yahoo.com.

FREE ESTIMATES Detailed and complete All County Construction 562-989-3350.

BUY-IN/BUY-OUT OPPORTUNITY. OC office needs associate for buy-in soon. Good Sal. + bonus, continued management offered. Fax CV: 714 698-0541.

LCF OFFERS 100% dental practice financing with terms up to 30 years on practice and real estate loans. See display on Pg 5 or call 800 550 9228.

Used A/T 2000 XR developer and 4 recess X-ray viewers, Xray Duplicator, and Darkroom light. \$3000. call 916-714-0702.

EL CAJON DENTAL OFFICE leasehold improvement and equipment for sale. Two fully ops. available now. negotiable. Please call Jun @ 619-764-9982.

RUN A FREE AD in The Dental Trader. Go to www.dental-trader.com & click on the FAQs page for info. Your ad will appear instantly on our website & in print.

MAKE ONE MONTHLY PAYMENT for your Dental Insurance needs! How about only \$1.00 per month service charge to have all of your policies on one monthly bill with no Interest Charges?! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

"OFFICE FOR SALE" BEAUTIFUL DENTAL OFFICE IN SHOP CENTER, NEWLY REMODELED, BEEN IN THE LOCATION APPROX. 20 YEARS. 818-997-4528. 818-331-8787.

"WITH MR. WOOD BY MY SIDE I felt very confident about my practice acquisition in San Jose." J.J. Choi, D.D.S., San Jose, California. Call Wood and Delgado toll free: 800-499-1474.

DENTAL ASSOCIATE/PARTNER in North Orange County. fax resumé 714 994 6247.

DOWNTOWN LA Dental Office space for Rent/Share in medical building. Available 3 days per week. Call (310) 963-7978.

PRACTICE FOR SALE #3007 – Lamont/Arvin – Practice with Real Estate. Newly renovated. Beautiful bargain. A small city that can make you a millionaire. Call Tom Fitterer, P.P.S. (714) 832-0230.

No Tricks - Just Treats this Halloween and Shocking Value

Beverly Hills – Charming 4 Op Office. Owner Will carry
Offered at \$285 K

Beverly Hills - Busiest Cross Streets in BH
Practice nets \$15 K with absentee owner
Offered at \$235 K

Beverly Hills - Leasehold only On Wilshire
2 op office Lower Rent
Just Listed

Cudahy – Busy Cash/Medi-Cal/Ins. 4 op Office on pace to do
500K this Year
Offered at \$410 K

Canoga Park – 3 Op Office Just Remodeled
Half Cash-Half Ins.
Offered at \$200 K

Encino - 4 Op High End FFS. Refers out 20 K Of Endo Month
Buy-in Possible
Offered at \$700 K

Wilmington – Retiring Seller Nets 10K/Mo. Strip Center.
30% Otho.
Offered at \$185 K

Palm Springs - 3 Newly Built-out Leaseholds -
Negotiate Lease

Long Beach - Two Blocks off the 710 Frwy Motivated Retiring
Seller
Make an Offer

San Pedro – 4 op FFS office Near Hospital- Seller will
Transition 40 Years good will
Offered at \$430 K

Palm Springs – 10 Ops Low Rent Buy-In Possible
Offered at \$150 K

Torrance - FF. 75% Cash and 25% Ins.
Offered at \$385 K

Inglewood - Redeveloped Professional Cntr. 3 Ops 2 Equip.
80% Cash Dr. Retiring
Offered at \$120 K

Give Us a Call at (800) 673-7337

Associated Group Practice Sales/LB Brokerage, Inc.
Taking Pride of Our Personal Service.

Licensed - CA Board of Dental Examiners for over 15 years.

PRACTICE FOR SALE #E-440 SACRAMENTO—GP Improvement/Equipment Sale w/ some residual patient base. Fully equipped 5 op office. FP \$150K Timothy G. Giroux, DDS/Broker 800.641.4179.

CHICO PRACTICE FOR SALE Asking \$475,000 Select Practice Services, 626-966-8223!

DENTAL ASSISTANT WANTED Buena Park area. Fax resume 714 994 6247.

CARSON Established 2 ops practice near Carson mall and 405 freeway for sale. Nice starter practice. Please call Dentist 562 866 9730.

SELLING! Mobile Dentistry for Senior Care w/portable equipment and contracts with more than 40 facilities in Northern California, for more INFO call (916) 683-3775.

PRACTICE FOR SALE #1078—Nevada Historic City – G.P. wants Partner. Solo Group – Grossing \$600k in 3 days, grow to 1 million plus in 6 days, 3 days each. F.P. \$350,000. Call Professional Practice Sales, Inc., (714) 832-0230.

LOOKING TO BUY GP seeking established practice in Huntington Beach/Costa Mesa/Newport Beach area. No Brokers. 714-724-9072.

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Concord, Culver City, Garden Grove, Huntington Beach, Lake Isabella, La Mirada, Los Angeles, Marina del Rey, Oak View, Ojai, Palmdale, Reseda, San Francisco, San Pedro, Santa Barbara, Sherman Oaks, Thousand Oaks, West Los Angeles, and Westwood. Call Lee Skarin and Associates at 818-991-6552, 805-373-5585, 562-592-5232, or 1-800-SKARIN #1.

GARDEN GROVE FEE FOR SERVICE PRACTICE FOR SALE: Located in a one-story professional building with good visibility, this practice collected over \$550,000 in 2005 with a net income of over \$220,000. Five equipped operatories. No Denti-Cal, no HMO and no PPO. Seller refers all perio surgery, all molar endo and all ortho. Three days of hygiene per week. Seller works four days per week. Motivated! Asking \$450,000.

CULVER CITY FEE FOR SERVICE PRACTICE FOR SALE: Long established general practice collects \$220,000 per year on 2.5 days per week. Seller refers all endo, all perio, and all oral surgery. 2.5 days per week of hygiene. No Denti-Cal and no cap. Limited PPO. Three equipped operatories. Seller nets \$85,000 per year. Asking \$175,000. *PENDING*

CULVER CITY FEE FOR SERVICE PRACTICE FOR SALE: Long established general practice collects \$220,000 per year on 2.5 days per week. Seller refers all endo, all perio, and all oral surgery. 2.5 days per week of hygiene. No Denti-Cal and no cap. Limited PPO. Three equipped operatories. Seller nets \$85,000 per year. Asking \$175,000. *PENDING*

ENDODONTIC PRACTICE FOR SALE: Collects \$475,000 per year with a net income of \$290,000 per year on four days per week. Seller does not accept any plans. Fee for service practice. Two equipped operatories with digital x-ray and Global microscope. Third operatory plumbed but not equipped. Asking \$285,000. *PENDING*

SAN FRANCISCO BAY AREA ORTHODONTIC PRACTICE FOR SALE: Collects \$2,368,000 per year on three days per week with a net income of over \$1,000,000 per year with \$1,650,000 in contract receivables. Seller sees 160 patients per day, starts 30-40 patients per month. Six chairs in a bay arrangement with a single chair in a private exam room. Average fee per case is \$4,500 with over 1,200 patients in bands. Must sell. Motivated. Asking \$1,200,000. *PENDING*

WEST LOS ANGELES FEE FOR SERVICE GENERAL PRACTICE FOR SALE: High quality practice collects \$2.0 million per year with a net income of just over \$1.0 million per year. No Denti-Cal, no capitation, no PPO's, no advertising, no evenings, and no weekends. Seller works an average of four days per week and has nine days per week of hygiene. Six equipped operatories with state of the art equipment. Beautiful building with excellent exposure. Unique opportunity for the right practitioner. Asking \$2,000,000.

OJAI VALLEY/OAK VIEW GENERAL PRACTICE FOR SALE: Forty-five years of goodwill. Located in a free-standing building with three fully equipped operatories. Seller does not accept Denti-Cal or capitation. Seller works two days per week with two days of hygiene per week and collects \$200,000 per year. Lots of upside potential as there is very little competition in the area. Must sell. Asking \$100,000.

SAN FERNANDO VALLEY ENDODONTIC PRACTICE FOR SALE: Over 40 years of goodwill. Central valley location with five equipped operatories and one additional plumbed but not equipped. Gross collections of \$550,000 per year with 50% net income. Solid referral base. Seller will consider staying for a transition. Make offer. Motivated! Asking \$289,000.

SANTA BARBARA SOLO GROUP PRACTICE FOR SALE: Gross collections of \$600,000 per year on four days per week with a net income of over \$260,000 per year. No welfare or capitation. Six operatory office is shared with another general dentist. Practices are totally separate. Highly desired location. Motivated. Asking \$495,000.

LA MIRADA MANAGED CARE PRACTICE FOR SALE: Collects \$1,125,000 per year on an absentee basis. Mostly managed care patients-HMO & PPO. Capitation checks are \$5,000 per month. 35 patients per day, 60 new patients per month. Eleven operatories. *MOTIVATED! MAKE OFFER, BOUGHT ANOTHER. PENDING*

SAN PEDRO STARTER PERIO PRACTICE FOR SALE: Long established perio practice is the only periodontist within a ten mile radius. Two equipped operatories in a large professional complex. Seller does no implants and no marketing. Collects \$85,000 per year. Asking \$35,000.

LAKE ISABELLA GENERAL PRACTICE FOR SALE: Long established fee for service practice collects over \$150,000 per year on three days per week. Tremendous potential for growth for the right individual. Smaller community with little competition. Three operatories in a free-standing building. Motivated seller. Asking \$75,000.

PALMDALE CLINIC PRACTICE FOR SALE: Collects \$1,275,000 per year on an absentee basis. Potential for significant growth with an owner/operator. Good net income. Located in a free-standing building, the practice has six chairs in a bay arrangement with two additional private operatories. High percentage of Denti-Cal patients (72%) with no capitation. Must sell. Asking \$1,150,000. *SOLD*

 **LEE SKARIN and ASSOCIATES, INC.**
29364 Castlehill Drive
Agoura Hills, CA 91301
800-SKARIN #1 Ph: 818-991-6552
Fax: 818-991-1346 Email: lsainc@aol.com
www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year



Serving the dental profession since 1959

Buy it! Sell it!!! Trade it!!!

NEW MIRAGE HYDRAULIC Patient Chair (5 year warranty)- \$2,990. www.tpcadvancedtechnology.com.

GARDEN GROVE FEE FOR SERVICE PRACTICE FOR SALE – Collects over \$550,000 per year. 5 ops. 3 days of hygiene per week. Asking \$450,000. Kurt Skarin 818-991-6552

SAN DIEGO DENTAL OFFICE for SALE 800 sq ft, 3 ops, all new equipment, leasehold improvements, low rent. Call 619 210-4687 or email drcmel@hotmail.com.

GENERAL DENTIST WANTED Part time and full time positions. Excellent \$\$\$ opportunity at a 100% PPO office located in Long Beach. New, state of the art facility Great Compensation and Benefits available. Fax (310) 348-9363 or email alex@smilefinders.org.

ANTELOPE VALLEY (3) op computerized G.P. for sale. Located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on a (3) day week. D&M PRACTICE SALES (818) 591-1401

DECEMBER 2: SEMINAR TREATMENT PLANNING FOR ENHANCED ESTHETICS; CONVENTIONAL PERIODONTAL, RESTORATIVE AND IMPLANT TECHNIQUES AND STRATEGIES by George Cho. Call USC 213-821-2127.

BUYERS: Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

TORRANCE PERIO & IMPLANT STUDY CLUB Accepting new members. Monthly meeting (8/per year). 7CE credits/session. Hands-on experience in perio surgical procedures, including grafting, resective, muco-gingival, and implant surgery. Meeting held in San Pedro with Dr. Kenny, Chairman of Perio at U.C.L.A. Call Dr. Thein at 818-248-1991.

ORTHODONTIC 2 yr new 6 plumped /2op + consult leasehold improvement, equipment, asking 49K (flexible term/arrangement) 714-928-8508. orthoprac4sale@yahoo.com. Orange/LA Co.

LOOKING FOR A PLACE for starting or relocating a dental practice? Call Carolin at (888) 299-7848. See page 13.

BUYING A PRACTICE with an alarm?? Let DDS ALARMS upgrade and monitor your system (800) 388-2010.

PEDODONTIST NEEDED in Torrance office. Great earning potential, well-established company! Call 310-820-9933 x138 or fax 310-820-0978.

HOWARD KATZ DDS has trained 1000's of esthetic professionals and injected 1000's of patients. Let him teach you how to inject B.tox and lip fillers. Call 858-550-9533.

ORANGE COUNTY and all surrounding counties, Need a qualified builder and or designer, All County Construction, 714-240-7179.

SAVE ON INSURANCE

Dental Offices - Our Specialty

Free no obligation quotes

Office Package -

The most comprehensive in the business includes:

- Earthquake, Flood, Fire, Theft for your Business Personal Property and Tenant Improvements
- All risk computer coverage including software
- Employee Dishonesty
- Loss of income (actual)
- Comprehensive General Liability
- Workers Compensation - See if you qualify
- Professional Liability
- Life Insurance - Term, Universal life, Variable Plans
- Disability Income - Best rates - see if you qualify
- One stop for all your insurance needs
- 0% Interest Financing
- One monthly payment for all your policies
- VIP Service • No Brokers Fees



Dennis Rosene
Insurance Agency, Inc.
2610 Avon, Ste. C
Newport Beach, CA 92663

800-448-4664

EXPERIENCE front desk/assistant needed for friendly Diamond Bar off. Fax resume to 909-396-8874.

DOCTOR/HYGIENIST OPERATORIES Adec Dr. and Assit. Unit, Coastal Chair, P/C LF-I Light (Renewed). Includes: installation, one year parts/labor, new tubings, paint, and upholstery. \$2950.00. Call Dental Resources 800-531-0312.

ORTHODONTIST NEEDED for private office in San Diego(Paradise Hills) area. Private cash/insurance/PPO office. Please call (858) 449-2677.

PRACTICE FOR SALE Bishop, 3 ops, has been a dental office for 40+ years, leasehold improvements, equipment, and all charts included. Produces over 200K part time, could do much more! Limited competition, in the beautiful high sierras. Call 760-887-5408. For immediate sale, great opportunity! Only \$65K.

AUTOMATIC DEVELOPER A/T2000XR with Pano daylight loader, maual, Operation and Maintenance video. Excellent working condition, regular maintenance. \$2500 OBO. Call Gail at 818-345-4383.

PRACTICE FOR SALE #2061 - Oxnard. Grossing \$850K. Estab. 20 yrs. Small office, low overhead. Net \$400I+. Full price \$850,000. Call Professional Practice Sales, Inc., (714) 832-0230.

STILL PAYING YOUR INSURANCE PREMIUMS IN ADVANCE?

Pay one monthly payment for all your needs with no finance charges. Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

DO MORE THAN JUST REFER cases to others. Learn more advanced treatment by becoming a Fellow and a Master member of the AGD. Call 800-762-2511.

YOUR SATISFACTION IS OUR PRIORITY Whether you're looking for Dental Equipment Sales, Service, Office Design & Construction...our goal is to make you so glad you selected Priority, you refer others to us. Give us a try...let us earn your business. Priority Dental 800 853 3128.

OFFICE FOR SUBLEASE West LA area. Brentwood, Westwood, And Santa Monica Adjacent. State of the Art Office and building.310-479-7852.

ORTHODONTIST CERTIFIED available for Upland, Rancho, Pomona, La Verne, San Dimas, Chino, Claremont, Covina, WC, Walnut. Will bring supplies and instruments. Bilingual (English/Spanish). Experienced and Professional. Contact idobraces4u@yahoo.com.

BOICE

ENGINEERING & DEVELOPMENT, INC.

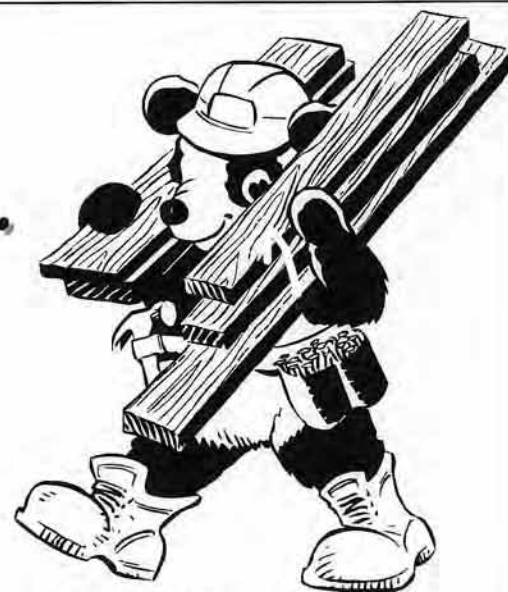
Tell us what you want . . .
we'll build it!

DENTAL and MEDICAL OFFICE DESIGN & CONSTRUCTION

- ❖ New or Remodel
- ❖ Dental Office Design
- ❖ Construction of a quality product
- ❖ C.A.D. Layout to maximize space options
- ❖ Certified Medical Gas Specialist
- ❖ Respect for your budget and time frame
- ❖ Personal supervision of all job phases
- ❖ Turnkey office or any construction phase

Also Available:

- ❖ Financing tailored to your needs
- ❖ Professional Interior Design



Toll-Free
(888)462-6423

General Contractor ♦ Licensed ♦ Bonded
Excellent References

"Matsco was interested in building a relationship – not just getting the business."

- David Davoodpour, DDS
Los Angeles, CA



m a t s c o ®

ADA Annual Session: Booth 19134

Financing for your practice. And so much more.

- Up to 100% financing with preferred rates for ADA members
- Terms to fit your budget
- Free business planning tools
- More than 20 years of experience in the dental industry

Our practice financing experts will help you achieve your goals.
Call today.

Laguna Niguel
Bob Affleck
Sina Afredi
888.220.7321

Chatsworth
Michael Healey
Penny Healey
800.861.5984

www.matsco.com

All practice financing is subject to credit approval.

ADA Member AdvantageSM is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, a for profit subsidiary of the American Dental Association.
© 2006 Matsco. All rights reserved. Matsco is a registered trademark of Greater Bay Bank N.A.

ADA MEMBER ADVANTAGESM

NEW WIRELESS AdvanceCAM Intraoral Camera System-
\$1,630.00- FREE SHIPPING.
www.tpcadvancedtechnology.com

GP PRACTICE to purchase in WeHO, BH, Santa Monica, Brentwood, West LA. Deal direct and eliminate broker fees. Immediate cash purchase. 310-601-7950.

DENTIST PART TIME SANTA MARIA AREA BASE SALARY + COM FAX RESUME 626 332-0052.

NEED A LOAN FOR Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

DENTIST WILL MANAGE & GROW YOUR PRACTICE. REFERENCES & PROVEN TRACK RECORD. FREDRICK BERKE 310 600 3757.

ENDO PROFITS Stop referring out patients and revenues. Experienced GP does RCTs, inc. molars at your own office. Call 310-613-7775.

"I MUST BE STUPID." This is a common statement we hear from doctors trying to place an ad online. In nearly every case, the doctor did not read the tutorial before submitting an ad and didn't complete all the necessary steps to Check Out. Before you submit your ad online, first read the instructions on our FAQs page...then you won't feel stupid because your ad wasn't published. Visit www.dentaltrader.com

PRACTICE FOR SALE #D-2973 SAN JOSE – GP, in 4 op practice. Over 25 new patients per/month. Timothy G. Giroux, DDS/Broker 800.641.4179.

PRACTICES FOR SALE CALIFORNIA - Orange County - Grosses \$900,000; NEVADA - Washoe County - Grosses \$1,200,000+; ARIZONA - Maricopa County - Grosses \$1,600,000. 100% FINANCING. SELLERS WANTED - lowest commissions. Call 888-277-6633, email info@promed-financial.com. Visit www.promed-financial.com.

PRACTICE FOR SALE #1088–So. O.C. Lady DDS busy shopping center, seeks Solo Group member to share facility (a very busy shopping center) with a following. Purchase ½ of facility for \$365,000. Buyer would need to build own practice. Location proven as a great location. Excellent opportunity for right person with similar philosophy. Call Tom Fitterer (714) 832-0230.

"DENTAL SCHEDULING for the Solo Practitioner" – an informational pamphlet – Learn how to schedule efficiently to maximize production, control overhead, and treat patients when you want to see them. You can't afford not to have this information – Send \$40 to: Dental Practice Publishers, P.O. Box 2772, Laguna Hills, CA 92654.

SAN FRANCISCO AREA ORTHO PRACTICE FOR SALE – Collects \$2.35 million, nets \$1.0 million on 3 days per week. Must Sell! Asking \$1,200,000. Kurt Skarin 818-991-6552.

SANTA CLARITA private GP practice for sale. Please call 818-970-3748 after 6PM. All equipment, instruments, and some charts included.

GORGEOUS OFFICE SPACE available in Westlake Village, ideal for specialist. Call Shawn 818-657-9357.

PERIOSCOPE FOR SALE used less than 10 times. Please contact 760-789-8537.

PT/FT EXPERIENCED GENERAL DENTIST NEEDED for a busy Modesto office Fax resume to (209) 524-0178.

CEU'S WHILE ON VACATION Earn CA and AGD approved CE credits. Many topics available on DVD/VHS/or Audio. Call California Dental Institute at 1-877-234-3348.

GP MIN 3 YRS EXP For Long Beach Office. Great Pay and Work Condtns. Call Chris 562 427 2478.

DENTIST/HYGIENEST for hygiene. Wednesday. North Hollywood, private, new graduates o.k. p.o box 4041 Valley Village CA 91617.

LCF OFFERS 100% dental practice financing with variable rate and fixed rate programs. See display on Pg 5 or call 800 550 9228.

"I LIKED EVERYTHING about Mr. Wood's representation of me." David S. Han, D.M.D., M.S., Vista, California. Call Wood and Delgado toll free: 800-499-1474.

FRESNO SUBURBS G.P. and condo for sale - (4) op computerized G.P. with mixed patient base. Nice equipment. Central nitrous. Annual gross collections \$500K+. Seller retiring, but will help with transition. D&M PRACTICE SALES (818) 591-1401.

BAKERSFIELD, CA OFFICE 7 chairs, cap checks over \$13,000/mth, excellent location. Contact alk5555@yahoo.com or fax interest (661) 393-4343.

OFFICE FOR SALE....NEW. 9 ops, over 3300 sq.ft. Santa Clarita/Canyon Country. Perfect Location! 661-269-0610. Call for info.

THE USC 5TH INTERNATIONAL Endodontic Symposium to be held on November 3-4, 2006. Register at www.uscdentalce.org or call 213-821-2127.

TWO USED DENTRIX Image Camera foot controls for sale. Non wireless. Great condition. Call 626 653-8889 for more information.

SCICAN HYDRIMC51 InstrumentWasherDesinfector \$1800 • MINT condition with baskets, cassette rack • scican.com/usa/dental/hydrim_c51w • h19w24d18 • Used 40x • cure_c_this@mac.com

NEW MIRAGE CHAIR Mounted Delivery System- \$2,095.00
www.tpcadvancedtechnology.com.

HEALTHCARE FINANCE SERVICES

Searching for the
missing piece of the
dental financing puzzle?

U.S. Bank is your missing piece. We have extensive experience in developing finance solutions for dental practices. Our products include:

- New practice start-ups and expansions
- Practice acquisitions
- Commercial real estate
- Equipment financing
- Computer hardware and software financing
- Working capital
- Five Star Dental Solutions

Visit our
ADA booth,
14118

Let U.S. Bank be your missing piece to the puzzle!

CONTACT US
TODAY

Lance Bialas and Jeramie Eimers
Practice Consultants
Toll Free: (877) 336-8346
Website: usbank.com/hfs

usbank
Five Star Service Guaranteed



Discover the Truth about ID Theft

www.combatingidtheft.com/idt/jnc

PERIPROX-RAY PROCESSOR. EXCELLENT CONDITION. MARINA DEL REY 310-628-9744. \$300.00.

NEED A C.P.R CLASS? WE COME TO YOU! EARN 4 HOURS OF C.E.U'S PER PERSON - FORMATTED FOR DENTAL OFFICES-2 YEAR CPR CARD GIVEN ON THE SPOT - \$40.00 PER PERSON(MINIMUM # REQUIRED) OVER 13,000 STUDENTS TRAINED! CALL US TODAY - ASK FOR DANNY (626) 797-6179.

PRACTICE FOR SALE #A-2978 BAY AREA – GP, mobile dental clinic serving retirement homes. Timothy G. Giroux, DDS/Broker 800.641.4179.

SACRAMENTO 6 OP OFFICE Room for 7th op. Adec equipment, Dentrax, absentee owner run. Cash/Ins/Cap/Denti-Cal very nice office. \$30k/month cap checks. Collected \$925k last year. Asking \$565k. E-mail to: about400knet@yahoo.com.

PEDODONTIST WANTED State of the art office. Please fax your resume at 717-505-0101.

IS YOUR CORPORATION properly maintained to protect you when you need it? Call Kerendian & Associates (310) 914-4143.

DENTAL ASSISTANTS: MY DENTIST, SCHOOL FOR DENTAL ASSISTANTS OFFERS APPROVED X-RAY LISENCE AND CORONAL POLISHING COURSES. INFORMATION (323) 582-1999.

LOOKING FOR SPECIALIST IN Endodontics, Periodontics, Oral Surgery for our office in Indio. Call please 949-973-3045.

WWW.LIPFILLERS.COM www.dentox.com - the website for dentists who want to learn how to use esthetic and therapeutic injectibles. Call Ann at 858 5509533 to register.

CAN YOU REACH YOUR AGENT or broker on the weekends? We have 24/7 Personalized Service! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

SUB-LEASE NEW DENTAL OFFICE SPACE-INTORRANCE NEAR LAWDALE-IN A NICE PLAZA BY FRWY 405. IDEAL FOR SPECIALIST TO GROW AND EXPAND. AVAILABLE 3 DAYS A WK. CALL (310) 365-3583 & (310) 303-3988.

ORTHODONTIST WANTED State of Art Office. Please fax your resume at 714-505-0101.

RECLAIM YOUR GARAGE or storage unit! We buy used dental equipment in any condition!! We can also help you move it. Handpiece Trading Post, 800-445-6719.

PRACTICE FOR SALE #1094 – Two Practices near Bakersfield. Gross \$750,000+ Free standing buildings included in sale. Bargain. Call P.P.S., (714) 832-0230.

BOARD CERTIFIED ORTHODONTIST available for work PT/ FT starting in late November- Keep referrals in house- Resumé available- Contact 415-336-9544.

GENERAL DENTIST NEEDED FRIENDLY OFFICE ENVIRONMENT, GREAT COMPENSATION, EXCELLENT HOURS. PLEASE FAX RESUME TO (951) 656-2519.

OFFICE MANAGER NEEDED 3-5 years dental experience (Mgmt. experience preferred) + great organizational skills. Generous salary + Bonus. Email resumes to drsahabi@cdgm.net.

FOR SALE INSIGHT INTRAORAL AND EXTRAORAL CAMERA SYSTEM INCLUDING SONY COLOR VIDEO PRINTER. \$1000.00 310-628-9744 OR 310-827-5094.

TOP ENDODONTIST AVAILABLE! Keep your endo patients in house, we travel to your clinics to practice. 310-933-5930 or csxwjx@yahoo.com.

TURNKEY ENCINO DENTAL 3 operatories sale by owner. Only two dentists in high rise. Call now, will go fast 310-384-9070.

DEL MAR General Practice. 2005 Gross Receipts 465K on 3 days a week. This office has 3 TX rooms in 950 sq ft only 3 blocks to beach with an ocean view. Doctor retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

LAKE ISABELLA FEE FOR SERVICE PRACTICE FOR SALE – Collects \$150,000+ per year on 3 days per week. 3 ops. Free standing building. Asking \$75,000. Kurt Skarin 818-991-6552.

FOR SALE INSIGHT INTRAORAL AND EXTRAORAL CAMERA SYSTEM INCLUDING SONY COLOR VIDEO PRINTER. \$1000.00. 310-628-9744 OR 310-827-5094.

DENTAL HYGIENIST 2 DAYS WEEK IN RESEDA. HELP US TAKE CARE OF OUR PATIENTS. EXCELENT WORK ENVIRONMENT. FAX RESUME 818-344-5681.

TRIANGLE STERICENTER \$8500 • W96"D27" • Seamless Corian Surface & Sink • Built-in Dryer • Touchless Water Controls • Slight Veneer Damage • Mint Condition. cure_c_this@mac.com.

MITSUBSHI COLOR 15" COMPUTER FLAT/PLASMA SCREEN MONITOR. \$100.00 310-628-9744.

DENTIST WANTED P/T. PLEASE CALL 323-750-1582. LOCATION LOS ANGELES.

WANT MORE NEW PATIENTS? See our Ad in this issue and visit www.GetAdCallsInfo.com or call 909 941-9552.

MERCED, CA: Busy office for sale in growing university town. Dential & priv/ppo/cash pts. Motivated! Price negot. Email MercedDental@yahoo.com

ORAL SURGERY Instruments for sale. 949-370-6946.

ALHAMBRA 2ops 1xray 105k; San Gabriel 5ops state of art high tech office 335k please call (949)202-8389

ATTENTION GPs: The AGD has group discounted life, disability and health insurance for all of its members. Join today at AGD.org or call 800-762-2511.

SIMI VALLEY THREE-OPS solo startup opportunity one-block south of new shopping-mall, Pelton & Crane Chair & Unit, Belmont Powerwall, J-Morita pano, low overhead. For details: Tel 805-522-0191. E-mail-smohanus@yahoo.com.

BEAUTIFUL OFFICE SPACE fully equipped, available to sublease to dental specialties, endo, O.S., perio, and pedo. Call (949) 551-6116.



DENTAL OFFICE

DESIGN CONSTRUCTION REMODELING

- » Turnkey Packages
- » Financing Available
- » Free Estimates
- » On Budget & On Time
- » Quality Construction
- » Licensed, Insured & Bonded



FOR MORE INFORMATION
PLEASE VISIT US ON THE WEB AT:

www.MercuryConstruction.com

818-990-4472

15720 Ventura Blvd Suite #229 - Encino, CA 91436

CA. LIC#: 561978

CURRENT LISTINGS

LOMITA - 1,100 sq. ft., FACILITY + small patient base, 4 ops. total, 2 equipped, new paint & carpet. Asking \$125,000.

TEMECULA - 1,200 sq. ft., 4 ops., private-fee-for-service, new networked intra-oral camera system. Doctor retiring. Collections FYE 7/31/06 \$925,197. Asking \$825,000.

SO. ORANGE COUNTY - Spacious, private-fee-for-service office, 4 ops., & intra-oral camera system. Seller retiring. Prior twelve month gross \$408,600.

WHITTIER - 1,600 sq. ft. FACILITY, 5 ops, 2 new chairs, new X-ray. Asking \$150,000. Purchase into building may be available.

More listings coming soon!

SELLERS: Please call us to set up a complimentary consultation to discuss your goals in selling your practice.

BUYERS: Please fill out our confidential buyer's profile on our web site at www.wiedermanps.com. We are always looking for qualified buyers who are looking to buy practices.

For buyers, if you are looking at a practice for which Wiederman Practice Sales, Inc. is not the listing broker, we can perform due diligence on that practice in representing you once you have made an offer and it has been accepted.



WIEDERMAN PRACTICE SALES, INC.

1415 Warner Ave., Suite C & D • Tustin, California 92780

(714) 259-0501 • Fax (714) 259-0406 • www.wiedermanps.com



Arthur Wiederman, Broker
Lic. # 01511094

PRACTICE FOR SALE #2034- West Covina - Long established practice. 3 Ops, 2 equipped. Starbucks possible new neighbor. Filipino 72 yr old seller has thousands of records. Full price \$85,000. Call Professional Practice Sales, Inc., (714) 832-0230.

NEW TPC Assistant's "North Carolina" Mobile Cabinet-\$420.00. www.tpcadvancedtechnology.com.

P/T EXPERIENCED Orthodontist for High-End Private Practice. Please fax resume to: 661-799-9238.

FOUNTAIN VALLEY PRACTICE FOR SALE Long established, main street, busy shopping center. Asking \$730,000.

DENTIST/HYGIENIST ESCONDIDO/DEL MAR;
GUARANTEE PLUS BONUS; FOREIGN GRADS OK;
CALL PATRICE OR DR KIM (626) 795-9328 FAX
(626)795-3763.

EXPERIENCED BOARD CERTIFIED orthodontist seeks clinical position for first two work weeks of each month. Call (504)400-7733.

98 GRAD SEEKS Central Coast office to purchase/buy-in. Call Steve @ 512-366-0275. Regularly produce 40-50k/month.

DENTIST ASSOCIATE GP needed in Arcadia and Anaheim, part time, 2 year exp. preferred. Fax resumé to 626-821-6060.

PRACTICE FOR SALE #2095 – SANTA BARBARA – Beautiful 4 Ops, 3 equipped. Strategic location. R.E. Available. Grosses \$800k plus, 4 days. Full Price \$795k including A/R. Fee for service, some PPO's. Established 14 yrs. Absolutely beautiful. Future growth potential great. Call PPS (714) 832-0230.

DENTAL ASSISTANT NEEDED FULL TIME. FAY 818-268-6029.

DOES YOUR INSURANCE Agent/Broker know your business needs? Our business is knowing and protection yours! Call and experience the difference with a Dental Insurance Specialist! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

HAWTHORNE GENERAL PRACTICE FOR SALE 3 +1 operatories, projected 2006 gross \$325,000 on 4 days/week - Thomas & Fees Practice Sales (714) 544-4341.

OFFICE MANAGER needed for Bell/Cudahy office. Mature & experienced. Bi-lingual English/Spanish. FAX resume to 323-771-2995 or e-mail to doshidental@aol.com

PRACTICE FOR SALE #LV-380 LAS VEGAS – GP, with wonderful pt base in great LV neighborhood. Timothy G. Giroux, DDS/Broker 800.641.4179.

GP MIN. 3 YRS EXP for Long Beach Office. Up to \$600/day. Fax CV to 562 981 9258.



Stop by and visit us at the ADA Show in Las Vegas at American Dental Sales Booth #11113

CALIFORNIA

Specializing in the Selling

IT'S ALL ABOUT YOUR FUTURE



FEATURED LISTINGS

WESTMINSTER-Turn Key Office-2 eq. ops. in a 1,500 sq. ft. suite located in a single story strip shopping center. PC lights, Ampco hand units, perio-pro auto developer, Harvey chemclave and more included. Leasehold improvements, equipment & some patient charts included.

BIG BEAR CITY-2 eq. ops. and 1 partially eq. op. Third op. is currently used as a private office. Doctor works 4 days/week and sees approximately 8-10 patients per day with approximately 5-6 new patients per month. Currently there is one Hygienist working 2 days/week seeing approximately 8 hygiene patients per day. Income stream is approximately 30% insurance and 70% cash. Projecting \$543,670 for 2006. **BUYER'S NET OF \$230,080.**

BONITA-3 eq. ops. in a 1,300 sq. ft. suite located in a three story building. Good location, 19 years Goodwill, computer system, Dentrix software program and much more included. Income stream is approximately 80% insurance & 20% cash. Doctor is currently working 4 days/week. Projecting \$865,665 for 2006. **BUYER'S NET OF \$413,328.**

SANTA ANA-5 fully equipped ops. in a 1,200 sq. ft. single story building in a strip shopping center. Good location, 25 years Goodwill and 4 ops. plumbed with N2O2. Projecting \$835,462 for 2006. **BUYER'S NET OF \$234,444.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



Stop by and visit us at the ADA Show
in Las Vegas at American Dental Sales Booth #11113



LANCASTER: 4 eq. ops. in a 1,200 sq. ft. suite located in a single story Medical/Dental building. Dental Ez chairs, 5 x-rays, PC lights, front & rear deliveries and much more included in sale! Low sales price. Leasehold improvements and equipment only.



NEWPORT BEACH: 3 fully equipped ops in a 851 sq. ft. suite located in a multi story medical/dental building. New lab equipment, new curing light & new hand units. Doctor is currently working 1 day/week with one Associate working 3 days/week. Income stream is approximately 100% cash.

Projecting \$446,250 for 2006.
BUYER'S NET OF \$83,709.



BRENTWOOD/LOS ANGELES: 3 fully equipped ops in a 1,080 sq. ft. suite located in a two story building. Intra Oral camera, digital x-ray, computer system, software package, Royal chairs, Belmont x-rays, Prisma front deliveries and much more included! Good location in Brentwood! Income stream is approximately 75% insurance & 25% cash. Doctor is currently on a 4 day/week schedule seeing approximately 5-8 patients per day. Projecting \$878,816 for the 2006 Corporate Year.
BUYER'S NET OF \$186,444.

Web site: www.calpracticesales.com



Alice C. King, V.P.



CALIFORNIA

Specializing in the Selling

Stop by and visit us at the ADA Show
in Las Vegas at American Dental Sales Booth #11113

GREATER LOS ANGELES & VENTURA COUNTY

BRENTWOOD/LOS ANGELES-3 fully equipped ops in a 1,080 sq. ft. suite located in a two story building. Intra Oral camera, digital x-ray, computer system, software package, Royal chairs, Belmont x-rays, Proma front deliveries and much more included! Good location in Brentwood! Income stream is approximately 75% insurance & 25% cash. Doctor is currently on a 4 day/week schedule seeing approximately 5-8 patients per day. Projecting \$878,816 for the 2006 Corporate Year. **BUYER'S NET OF \$186,444.**

ENCINO-3 fully equipped ops. in a 756 sq. ft. suite located in a 12 story building. Dental-Ez x-rays, Dental-Ez chairs, Knight Lights, Portable N202/02 & much more included! Leasehold improvements and equipment only.

LANCASTER-4 eq. ops. in a 1,200 sq. ft. suite located in a single story Medical/Dental building. Dental Ez chairs, 5 x-rays, PC lights, front & rear deliveries and much more included in sale! Low sales price. Leasehold improvements and equipment only.

LAWDALE-4 fully equipped ops. and 5 plumbed/not equipped ops. in a 2,300 sq. ft. suite located in a two story building. Computer system, software program, PC chairs, Knight lights, PC front deliveries, AT2000 auto developer and much more included. Leasehold improvements, equipment and some patient charts included.

LONG BEACH-2 fully eq. ops. and 1 plumbed not eq. op. in a 960 sq. ft. suite located in a single story triplex. Computer system, software program asnd much more included! Leasehold improvements, equipment and most patient charts. Turn Key Location!!!

LOS ANGELES-6 fully eq. ops. and 1 plumbed/not eq. op. in a 2,400 sq. ft. single story free standing building located in a strip shopping center. Good location, office remodeled in May 2006. Good staff, middle to upper middle class income patients & located on the 2nd busiest intersection in LA. Income stream is approximately 60% insurance, 23% cash, Medi-cal and 7% capitation. Doctor is currently working 4 days/week with one Associate working 4 days/week. Approximately 20-25 patients are seen per day. Projecting \$1,002,505 for 2006. **BUYER'S NET OF \$534,192.**

LOS ANGELES-3 fully equipped ops in a 1,500 sq. ft. single story building. Computer system, software package, Belmont lights, Belmont hand units, new compressor, new vacuum and much more included! Good location. Leasehold improvements & equipment only.

LOS ANGELES-3 fully equipped ops in a 1,500 sq. ft. single story building. Computer system, software package, Belmont lights, Belmont hand units, new compressor, new vacuum and much more included! Good location. Leasehold improvements & equipment only.

LOS ANGELES-2 eq. ops. and 2 plumbed/not eq. ops. in a 1,000 sq. ft. single story building in a strip shopping center. Belmont chairs, Belmont lights, Belmont x-ray and more included. Leasehold improvements, equipment & some patient charts included.

OXNARD-2 fully equipped ops in a 950 sq. ft. free standing 3 suite building. Good location, 43 years Goodwill & new home developments 3 miles from practice. Doctor is currently working 4 days/week seeing approximately 4-10 patients per day. Projecting \$501,742 for 2006. **BUYER'S NET OF \$179,866.**

PALMDALE-5 eq. ops., storage room, two sterilization rooms, dark room, and private office in a 2,800 sq. ft. suite located in a single story shopping center. Gendex x-rays, Dental Eze chairs, PC lights and more included! Low sales price. Leasehold improvements & equipment only.

PICO RIVERA-3 fully eq. ops & 3 plumbed not eq. ops in a 2,200 sq. ft. single story free standing building. Good location, good signage & many walk-ins. Income stream is approx. 60% insurance, 30% cash & 10% Medi-Cal. Leasehold improvements & equipment only.

PLAYA DEL REY-3 fully equipped ops. and 2 plumbed/not eq. ops. in a 1,370 sq. ft. suite located in a two story building. Income stream is approximately 70% insurance & 30% cash. Doctor is currently working 3 days/week seeing approximately 8-10 patients per day with one Hygienist working 2 days/week seeing approximately 8-10 Hygiene patients per day. Projecting \$340,816 for 2006. **BUYER'S NET OF \$64,716.**

**REMINDER: Net Income is Buyer's Net Income after Debt Service
BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!**

714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



Maria Silva, V.P.

Stop by and visit us at the ADA Show
in Las Vegas at American Dental Sales Booth #11113

REDONDO BEACH-3 eq. ops. in a 806 sq. ft. suite located in a high shopping center. Income stream is approx. 50% Insurance & 50% Cash. Low overhead. Center will be remodeled in late 06/07. Dr. is management only with Associate working 2 days/week. Associate refers out all Endo, O.S., Pedo & Perio. Leasehold improvements, equipment & all charts included.

SIMI VALLEY-4 eq. ops. in a 1,902 sq. ft. suite located in a professional 3 story Medical/Dental building. (One Endo & all others are M.D.'s in the building) Income stream is approximately 60% insurance & 40% cash. Doctor is currently working 4 days/week with one Hygienist working 4 days/week. Projecting \$857,546 for 2006. **BUYER'S NET OF \$202,256.**

SOUTHGATE-3 fully equipped ops. in a 980 sq. ft. suite located in a single story duplex building located next to a medical office. Belmont equipment, Belmont x-ray and much more included. Good staff, nice patient base and 21 years of Goodwill. Leasehold improvements, equipment and some patient charts included.

TORRANCE-4 eq. ops. in a 1,400 sq. ft. suite located in a 4 story Medical/Dental building. Prisma chairs, Prisma lights, Prisma hand units, Gendex x-ray and more included. Leasehold improvements & equipment only.

WESTCHESTER-3 eq. ops. in a 700 sq. ft. suite located in a single story Medical/Dental building. 54 years Goodwill, caring staff, Intra Oral camera & much more included in sale. Income stream is approximately 70% insurance & 30% cash. Doctor is currently working 3 days/week with one Hygienist working 2 days/week. Projecting \$535,998 for 2006. **BUYER'S NET OF \$242,852.**

WHITTIER-3 eq. ops. in a 1,900 sq. ft. suite located in a single story strip shopping center. Piping, suction and deliveries are all new. Computer system, Intra Oral camera, EZ Dental software package, Gendex x-ray and more! Leasehold improvements & equipment only.

ORANGE COUNTY

ANAHEIM-ORTHO-6 eq. ops. in a 1,500 sq. ft. single story free standing building. Building is not for sale. Computer system, Ortho II software program, Boyd chairs and much more included. Income stream is approximately 50% insurance & 50% cash. Management only; with one Associate working in the office. Collected \$394,800 for 2005. Leasehold improvements, equipment & all patient charts included.

GARDEN GROVE-4 fully equipped ops. and 2 denture room/equipped ops in a 2,560 sq. ft. suite located in a single story shopping center. Good location & good signage. Income stream is approximately 40% insurance, 20% cash & 40% Medi-Cal. Doctor is currently working 3 1/2 days/week projecting \$288,144 for 2006. **BUYER'S NET OF \$55,608.**

IRVINE-4 fully equipped ops and 2 plumbed/not equipped ops located in a 1,200 sq. ft. single story free standing building. Good location in Irvine, 1st 2 ops are digital and has wiring for digital in 2 other ops. Income stream is approximately 60% insurance, 10% cash and 30% Medi-Cal. Practice was started from scratch in 1995. Doctor is currently working 4 1/2 days projecting \$508,097 for 2006. **BUYER'S NET OF \$137,296.**

LAGUNA BEACH-3 eq. ops. located in a 1,400 sq. ft. single story A-frame free standing building. Good location, 56 years Goodwill, Intra Oral camera, SoftDent software and more included. Income stream is approximately 65% insurance, 30% cash and 5% capitation. Doctor is currently working two days/week with one Associate working 2 days/week. Projecting \$386,206 for 2006. **BUYER'S NET OF \$132,116.**

LAKE FOREST-3 eq. ops. in a 900 sq. ft. suite located in a two story medical/dental building. Belmont chairs, Adec front delivery, Sony T.V.'s, Gendex x-ray, Sirona x-ray, Meridian telephone system, Adec light and more included. Good location. Good location. Leasehold improvements & some equipment only.

Serving California Since 1974

Web site: www.calpracticesales.com



Tina Ochoa, V.P.



CALIFORNIA

Specializing in the Selling

Stop by and visit us at the ADA Show
in Las Vegas at American Dental Sales Booth #11113

NEWPORT BEACH-3 fully equipped ops in a 851 sq. ft. suite located in a multi story medical/dental building. New lab equipment, new curing light & new hand units. Doctor is currently working 1 day/week with one Associate working 3 days/week. Income stream is approximately 100% cash. Projecting \$446,250 for 2006. **BUYER'S NET OF \$83,709.**

SANTA ANA-5 fully equipped ops. & 1 plumbed/not equipped op. in a 2,050 sq. ft. suite located in a two story Medical/Dental building. Income stream is approximately 45% insurance, 45% cash, 6% Medi-Cal and 4% capitation. Doctor is currently working 3 1/2 days/week seeing approximately 6-8 patients per day. Projecting \$180,067 for 2006. Leasehold improvements, equipment and all patient charts included.

SANTA ANA-5 fully equipped ops. in a 1,200 sq. ft. single story building in a strip shopping center. Good location, 25 years Goodwill and 4 ops. plumbed with N2O2. Projecting \$835,462 for 2006. **BUYER'S NET OF \$234,244.**

STANTON-4 eq. ops. in a 1,400 sq. ft. single story free standing building in a shopping center. Zoom whitening machine, Belmont chairs, Belmont lights and more included. Income stream is approx. 45% insurance, 40% cash, 5% Medi-Cal & 10% capitation. Doctor is currently working 2 days/week with one Associate working 1 day/week. Projecting \$337,248 for 2006. **BUYER'S NET OF \$84,540.**

WESTMINSTER-Turn Key Office-2 eq. ops. in a 1,500 sq. ft. suite located in a single story strip shopping center. PC lights, Ampco hand units, perio-pro auto developer, Harvey chemclave and more included. Leasehold improvements, equipment & some patient charts included.

YORBA LINDA-4 eq. ops. in a 1,366 sq. ft. suite located in a two story medical/dental building. Only Dentist in building. Good location, computer system, software package, Intra Oral camera and much more included! Income stream is approximately 80% insurance & 20% cash. Doctor is currently working 4 days/week seeing approximately 11-12 patients per day. Projecting \$788,969 for 2006. **BUYER'S NET OF \$182,556.**

RIVERSIDE & SAN BERNARDINO COUNTIES

CHINO-4 eq. ops. in a 1,500 sq. ft. suite located in a strip shopping center. Computer system, software package, Intra Oral camera, chairs, lights, deliveries and much more included. Income stream is approximately 35% insurance (PPO), 42% cash & 23% Medi-Cal. Doctor is management only with one Associate working 3 days/week seeing approximately 10-15 patients per day with approx. 25 new patient per month. Practice was started from scratch 6 years ago in May 2000. Projecting \$212,767 for 2006. Leasehold improvements, equipment & all patient charts included.

MENIFEE-3 eq. ops. in a 1,000 sq. ft. single story in a strip shopping center. Good location, all digital x-rays, Intra Oral camera, computer system & Eagle Soft software program. Doctor is currently working 4 1/2 days/week with one Hygienist working 3-4 days/week. Income stream is approximately 70% insurance & 30% cash. Projecting \$467,630 for 2006. **BUYER'S NET OF \$98,588.**

NORCO-3 fully equipped ops. in a 1,000 sq. ft. suite located in a strip shopping center. Good location, many walk-ins, busy shopping center and Turn Key Location! Income stream is approximately 40% insurance (PPO), 35% cash and 25% Medi-Cal. Started from scratch in 2004. Doctor is currently working 2 1/2 days/week. Projecting 176,196 for 2006. Leasehold improvements, equipment and patient charts included.

UPLAND-Turn Key Office -2 eq. ops. in a 1,600 sq. ft. suite located in a single story strip shopping center. Belmont chairs, Yoshida x-ray and computer system included. Leasehold improvements, equipment & all charts included.

PALM DESERT-4 eq. ops. in a 1,990 sq. ft. suite located in a two story building. Good location, Belmont chairs, Belmont lights, Belmont Front Deliveries and 2 Intra Oral camera units included! Income stream is approx. 50% insurance & 50% cash. Doctor is currently working 1 day/week with one Associate working 1 day/week. Projecting \$479,944 for 2006. **BUYER'S NET OF \$158,654.**

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



Greg Beamer, V.P.

RIVERSIDE-4 eq. ops. in a 1,300 sq. ft. suite. Good location in a shopping center. Income stream is approx. 50% insurance & 50% cash. Please contact your C.P.S. agent for more info.

SAN DIEGO COUNTY

BONITA-4 eq ops in a 1,300 sq. ft. suite. 19 years Goodwill. Brand new equipment and more included. Doctor is working 4 days/week seeing approx. 15 patients per day. Projecting \$865,000 for 2006. **BUYER'S NET OF \$413,328.**

RAMONA-5 eq. ops. in a 1,600 sq. ft. single story free standing building. 45 years Goodwill. Income stream is approx. 80% insurance & 20% cash. Projecting \$1,323,432 for 2006. **BUYER'S NET OF \$485,104.**

SAN DIEGO-3 eq. ops. in a 1,841 sq. ft. suite located in a Dental building. Good location, good referral base & personable staff. Income stream is approx. 90% cash & 10% insurance. Doctor is currently working 4 days/week with one Hygienist working 4 days/week. Intra Oral camera, Dentrix software program and much more included. Projecting \$1,060,324 for 2006. **BUYER'S NET OF \$375,756.**

SAN DIEGO-5 fully equipped ops. in a 2,200 sq. ft. suite located in a two story building. Good location, Adec chairs, Adec front deliveries, Adec lights, Zoom machine and much more included. Income stream is approximately 70% insurance and 30% cash. Doctor is currently working 4 days/week seeing approximately 4-10 patients per day. Projecting \$1,165,524 for 2006. **BUYER'S NET OF \$208,205.**

WEB SITE: WWW.CALPRACTICESALES.COM

DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

Alice King- aking@calpracticesales.com

Greg Beamer- gbeamer@calpracticesales.com

Tina Ochoa- tochoa@calpracticesales.com

Maria Silva- msilva@calpracticesales.com

**Stop by and visit us at the ADA Show
in Las Vegas at American Dental Sales Booth #11113**

John W. Knipf (Neff), President

Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer, V.P. & Maria Silva, V.P.

Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.

Web site: www.calpracticesales.com

EXPERIENCED BOARD CERTIFIED orthodontist seeks clinical position for first two work weeks of each month. Call (504)400-7733. #2

LCF OFFERS 100% dental practice financing for stand alone working capital up to \$ 150,000. See display on Pg 5 or call 800 550 9228.

PRACTICE FOR SALE in historic, rural So. Calif. mountain town of Julian. Est. 28 years. Collects 150K on 2 1/2 days week with 6 weeks vacation. Low stress, low overhead, easily expandable. \$29K/offer. 760 765 2774 eves.

DENTIST-HYGIENE and light operative. Monday, Tuesday, Thursday. S.F. Valley. Resume PO Box 4041 Valley Village 91617.

SOUTH OC GP looking to share/lease extra operatories with ENDO/O.S./PEDO. Great for satellite office. (949) 292-0971.

PRACTICE FOR SALE #2038 -San Bernardino Area - Great Shopping Center Location. 1,100 sq.ft., 4 Ops. Mix of all payors. Run an absentee basis on a 3 day per week schedule. Collects \$300,000 annually. Call Professional Practice Sales, Inc., (714) 832-0230.



*Want More New Patients?
Want to Keep the Ones you Have?*

Customer Relationship Marketing

"The New Buzz Word"

The Ultimate Promotional Gift Give Away

- * 100% FREE, Unlimited, Local and Long Distance
- VoiP Telephone Calling
- The World is Calling for FREE

The Ultimate Data Capture and Patient List Building Tool

- * Collects Patient's email address, zip code, area code
- Birth date and gender

- * Email Newsletter to your Patient Data Base
- * Automatically sends Happy Birthday Greetings

www.GetAdCallsInfo.com

PSCA, Inc. AdCalls Agency

915-C West Foothill Blvd. Suite # 292, Claremont, California 91711
(909) 941-9552 • (909) 941-9553 Fax • pscainc@earthlink.net

GP OFFICE Culver City seeking dental assistant, front office biller, oral surgeon, endodontist, orthodontist, periodontist 310-390-3565 fax resume 310-398-5525.

SOUTH ORANGE COUNTY Practice for sale Solo/Group Dentist retiring, willing to work and transition practice. Fax resume 949 582-5991.

DENTAL ASSISTANT needed for Torrance private practice. X-ray license required. Experience a plus. FAX resume to 310-543-9656 or e-mail fbp7@hotmail.com.

100% FREE Local & LD for Your Patients - See our Ad in this issue and visit www.GetAdCallsInfo.com or call 909-941-9552.

RDA minimum 2 years experience needed for private practice in Torrance. FAX resume to 310-543-9656 or e-mail fbp7@hotmail.com.

DENTAL ASSISTANT needed at Norco office. Please fax resume at 909-335-3631 or call 951-907-9298.

BEST OPPORTUNITY for a specialist to share office with a Periodontist. Office available 3 days/week. Call (310) 370-1300.

ORTHODONTIST NEEDED in O.C. State of the Art multi-specialty office in Tustin looking for board-eligible orthodontist. Fax Resume 714-505-0101.

PEDO OFFICE in INGLEWOOD looking for an associate dentist. Please call (310) 738-8020.

DENTAL-EQUIPMENT Adec-Chairs, Apollo 2HP compressor, Dental EZ vaccum Dual-2HP almost-new at half of original price. Call Dr. Mike @ 949-533-2494.

NEW TPC Doctor's Mobile Cabinet- \$420.00.
www.tpcadvancedtechnology.com

DENTIST ASSOCIATE AND FUTURE OWNER FOR LA DOWNTOWN OFFICE NEEDED. T. 213-596-0228.

PEAKDENT DENTAL SOFTWARE "EASY TO IMPLEMENT" - DR.CHAPMAN. Call 877-365-7325 or go to www.peakdent.com. See insert in this edition.

SANTA CLARITA/CANYON COUNTRY NEW office seeking specialists to grow with the office. 9 OPS. Beautiful and GREAT location. 661-269-0610.

OFFICE SPACE TO SHARE IN IRVINE Pedo office (3000sf) looking for ortho or general to share space. Excellent location. Call 949-653-2828.

ENDODONTIST NEEDED: based minimum or 40% of production. Nice & friendly general practice. Mid. Wilshire area please call 323-939-7899.

DENTIST DEL MAR/ESCONDIDO; UP TO \$1000/DAY; 2 YRS EXPERIENCE; CALL DR KIM / PATRICE (626) 795-9328--FAX (626) 795-3763.
WWW.ARROYOHEALTHCARE.COM.

Caudill and Associates

PRACTICE SALES - LEASING - CONSULTING

Timing is Perfect!



6%*
Commission

Relocate/Expand - Retirement - Sell Now
SELL YOUR PRACTICE NOW!!

"Let us show you how to maximize your Practice Sale"

Steven D. Caudill

(866) 513-2869

*Good thru 1/31/07

ENDODONTIST WANTED part-time in NoHo. Great opportunity. Call 818-769-3038.

ORTHODONTIST WANTED 1-2 days/month in Santa Ana established patients, preferring with own assistants, call 714-964-5215.

ENDODONTIST NEEDED \$1500-\$2000 daily base minimum or 50% of production.(661) 723-6561 or (310) 403-1117 ask for Dr. Park.

EL CAJON DENTAL PRACTICE for sale, 2 fully equipped ops. Dentist relocating. Price negotiable. Please call Jun @ 619-764-9982.

PRACTICE FOR SALE #2039 - San Bernardino area. Private Practice, 3 ops. Long established, Collects \$170,000. Mix of payers. Call Professional Practice Sales, Inc., (714) 832-0230.

DENTIST AND HYGIENIST are needed to join our team in a busy, state-of-the art office in Valencia. Excellent compensation. Must be motivated and friendly. Partnership opportunity for a qualified individual. Contact Ken at contactus@yourdentist.net or 661-299-2525.

DENTIST Potential partnership. 600+. Opportunity for experienced Dentist to join an established practice in Baldwin Park or La Crescenta for Southern California and Stockton, Roseville, or Lodi for Northern California. Call 562-964-4063.

YOUR INSURANCE POLICY should be customized to fit Your needs! Call us to see what a difference customization can make! The Dental Insurance Specialists, Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

INCREASE PRODUCTION and profits by introducing dentofacial injectibles to your office. Minimal investment with huge returns. Learn how - call Ann at 858-550-9533.

ASSOCIATE DENTIST for Multi-Specialty practice Palm Desert, CA. Seeking General Dentist to work in newly expanded office. Negotiable terms. If interested please call (760) 272-6292 to discuss.

PRACTICE FOR SALE #2063 Downtown LA. Established GP, collecting \$10k/month. Property also available. Call PPS (714) 832-0230.

FOR SALE Lab Sandblaster \$50 LaserSmile Whitening System Wand \$500 Orascoptic Loupes \$500 Tony Riso Multi-Function Cavitron XInt. \$500 Neuromuscular dentists..J5 Myomonitor \$1,500 Multi-Task Endo Cart-New \$4,500 Waterlase laser-Like new \$30,000 Call 818-324-4074.

USED DENTAL OPERATORY EQUIPMENTS for sale. Orange County. Please call for list. 626-319-6318.

SCUBA DIVING DENTISTS U.S.D.D.A., INC. WWW.USDDA.COM. 561-417-5710 CARIBBEAN / PACIFIC DESTINATIONS C.E.U.s.

GP DENTIST enthusiastic, skilled in pedo, high producing, + sedation license for upscale pediatric office in Torrance. +\$1000/day! email:bitak@sbcglobal.net.

EL CENTRO General Practice. 3 TX rooms in a 1900 sq ft 1 story bldg near downtown. Building also for sale with adjacent 3 unit residential bldgs. 2005 Gross Receipts 225K on 3 days a week. Doctor retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

The Affordable Dental Law Firm With Dentists In The Family

Our dental attorneys can assist in a range of services such as:

Practice transitions - Lease negotiations & assignments
Corporate formation - Partnership/Associate agreements
Employment contracts - Dispute resolution - General civil litigation



Christopher A. Asvar

- **Practice Buy/Sell Agreements from \$3500**
- **Lease Assignments from \$1200**
- **Corporate formation from \$950**
- **Employment Contracts from \$900**



Tina B. Odjaghian

We have strong professional and family ties to the dental community and provide friendly and affordable legal services for all your dental practice needs. Our dental attorneys are uniquely qualified to assist in the sale or acquisition of your dental practice. AOA attorneys work with a team of qualified professionals such as dental CPA's and consultants to ensure a smooth practice transition. We offer the most competitive rates in the business.

Contact us at **310-274-2751** or **818-992-3133** for a free consultation

Asvar, Odjaghian & Associates

21900 Burbank Blvd. 3rd Floor, Woodland Hills, CA 91367

Tel: (818) 992-3133 • Fax: (866) 891-8662

www.AOADentalLaw.com

ASSOCIATE NEEDED GROWING MOBILE PRACTICE/ RIVERSIDE COUNTY-NORTH SAN DIEGO COUNTY/ GOOD BEDSIDE MANNER A MUST! CALL 951-461-9024 9:30AM-5:30PM.

FOR SALE General Practice in Beverly Hills, ground floor corner, 1100 square feet, 4 operatories, 310-552-1441 PRIME of the PRIME.

ATTENTION GPs: Get bang for your buck. Join the AGD today. Go to AGD.org or call 800-762-2511. We'll show you how.

ASSOCIATE POSITION AVAILABLE for a quality office in Redwood City, Bay Area. Flexible days and great team. Fax resume: 650-369-4622.

GENDEX INTRAORAL CAMERA Two docking stations, one unopened. Software, interface. Used eight times. Bought for 7K, selling for 4K. 650-872-2065.

AT LCF we can finance 100% dental office tenant improvements without requiring purchase of equipment. See display on Pg 5 or call 800-550-9228.

CENTURY CITY GP DDS with own charts to share overhead in 3,200 sq ft upscale general practice. Flexible options available. Call: 310-491-5720 or e-mail:hmcquinn@hotmail.com.

CYPRESS PRACTICE and Building for Sale-Main street, long-established. Select Practice Services, 626-966-8223.

REFERRING PROCEDURES OUT? Have your Oral-Surgery, Perio-Surgery, Pedo, Endo done at your office by an experienced GP. Cell # 310-709-5251. www-DrMinoofar-com.

NEW TPC PowerMAX 25 Ultrasonic Scaler- \$485.00-FREE SHIPPING www.tpcadvancedtechnology.com.

BRENTWOOD/L.A 3 eq. ops in a 1,080 sq. ft. suite. Income approx. 75% insurance & 25% cash. GR \$878,816 for 2006. Net \$186,444. C.P.S. Inc. (714) 639-2775.

DENTAL OFFICE FOR RENT Fully equipped. Great Location. Santa Monica Near 3rd St Promenade. 310-395-7221.

ENDO & SURGERY IN YOUR OFFICE will bring instruments and materials. U.S.C. grad. 10 years experience. CALL DOCTOR: (310) 210-6955.

PRACTICE FOR SALE #2065 – South O.C. – Are you losing your lease have outstanding shopping center location in Aliso Viejo – Great Opportunity for someone having a following. Call P.P.S., (714) 832-0230 Tom Fitterer.

LOS ANGELES PRACTICE FOR SALE 5 OPS. GOOD VISIBILITY. MED/INS/CASH/CAP COLLECTS 320K. ASKING 225K. (310) 991-9468.

GENERAL DENTIST & HYGIENIST WANTED near Downtown LA. Top pay. Very busy office. No Medi-Cal. Great Opportunity for explosive growth. Fax Resumé to (323)264-0885 & call (310) 915-1817.

ARE YOU STUCK OVER YOUR CHOICE OF SOFTWARE?

| | | | |
|--|---|----|--|
|  | BUY CHEAP SOFTWARE NOW, AND THEN BUY BETTER SOFTWARE AFTER I GROW. | or | BUY EXPENSIVE SOFTWARE NOW SO IT CAN HANDLE MY FUTURE GROWTH. |
| | <p>DENTICON'S FLEXIBLE PRICING STRUCTURE DOESN'T FORCE YOU TO COMPROMISE – YOU CAN HAVE THE INDUSTRY'S MOST POWERFUL SOFTWARE AT A PRICE YOU CAN AFFORD.</p> | | |

Our PAY-AS-YOU-GROW pricing structure lets you start as small as you want and grow to unlimited size, while only paying for what you need – as low as \$100/month and no long-term commitment.

OUR BUSINESS MODEL IS SIMPLE: AS YOU SUCCEED, WE SUCCEED

Learn more at www.denticon.com or call 800.861.5098

PERIODONTIST Looking for a periodontist for Van Nuys office. Please call doctor Doostan @ 818-785-9944 or fax resume @ 818-785-9922.

THREE DENTAL OPERATORIES in Baldwin Park for rent to a Dentist 1-3 days a week. Brand new equipment. 626-480-7777.

AN EXPERIENCED PEDODONTIST with sedation license looking for Saturday job in a Pedo/ortho/GP offices. sudidmd@yahoo.com.

E-MAIL NEWSLETTERS for 2 cents each - See our Ad in this issue and visit www.GetAdCallsInfo.com or call 909-941-9552.

AVAILABLE FOR LEASE Option to buy in the city of Chino and Montclair. Excellent location. 909-913-4916.

SUPER GP MolarEndo, ALL O.S EXT's, Perio Surgeries, CEREC certified, BioLaseMD cert. Implant tx Planning. High \$\$\$ & Quality producer. Very Gentle. 310-601-7950.

WANTED ALL SPECIALISTS For very busy, long established office near Downtown LA. No Medi-Cal. Explosive growth. Fax resume (323) 264-0885, and call (310) 915-1817.

TORRANCE DENTAL OFFICE for rent, 4 ops, great location, 1-5 days, available Monday-Saturday, for more info call 310-326-3858.

“When I sell my practice,

I want.....

- ...to get the most money for my hard work,
- ...to keep the “For Sale” status confidential,
- ...the process to flow smoothly and quickly with my being in control,
- ...and to talk to interested buyers right away.

I further want...

- ...to protect my staff,
- ...the most qualified successor possible,
- ...to be properly protected after the sale,
- ...and to look back and feel good about the decision which I made!”

Professional Practice Sales has spent 40 years in carefully crafting the business of brokering dental practices into a practiced art. We truly understand the issues.

Talk to us.

Learn how Professional Practice Sales can help you meet your goals at this time in your career. We are big enough to provide the services you require, yet small enough to deliver the personal attention you deserve. At Professional Practice Sales we have always operated at a higher standard. Expect it, demand it! Our reputation depends upon it. Do not settle for less.



SOUTHERN CALIFORNIA

18410 Irvine Blvd., Suite A, Tustin, CA 92780
714-832-0230 • 800-695-2732 • Fax: 714-832-7858
www.PPSdental.com

NORTHERN CALIFORNIA

4 Harris Hill Drive, Novato, CA 94947
415-899-8580 • 530-894-0700 • Fax: 415-899-8588
www.PPSsellsDDS.com

STATE OF THE ART OFFICE in Tustin FOR SALE. Gross \$750,000 70 NP/Month. NEW-5 Equipped OPs. \$725K. 714-745-7765.

PLEASE VISIT OUR BOOTH 24002 ADA MEETING, LAS VEGAS. WE HAVE LOTS OF SPECIALS FOR YOU. BERGMAN SUPPLY. (888) 431-6060.

SAN DIEGO 4 plumbed, 2 fully equipped, 1000 sqf. in Vietnamese neighborhood. Est in 1984. \$30,000 (obo) Le 858-205-8825.

PEDODONTIST LOOKING for associateship/partnership position. please contact me at pediatric_dds@yahoo.com or call 310-254-5966.

PEAKDENT DENTAL PRACTICE MANAGEMENT SOFTWARE. Complete front and back office solution. Call 877-365-7325 or visit us at www.peakdent.com. See insert in this edition.

PRACTICE FOR SALE #2066 - Mission Viejo/Laguna Hills. High gross/volume \$2,600,000 practice in beautiful office coming up. Solo Group – Two Opportunities at \$750,000 each – less than 80% of Gross. Call Professional Practice Sales, Inc., (714) 832-0230.

WANTED: SPECIALTY PRACTICE Buyer looking to purchase a specialty practice within 6 miles of Down Town or East L.A. ORTHO, ENDO, PERIO OR O.S. practices. Will pay top dollar. Save the 10% commission. (310) 915-1817.



**DESIGN / BUILD
DETAILED ESTIMATES
ARCHITECTURAL DRAWINGS
ENGINEERING
PROJECT MANAGEMENT
CUSTOM CABINetry**

**REMODEL
DENTAL OFFICES
MEDICAL OFFICES
MEDICAL SPAS
NEW CONSTRUCTION
TENNANT IMPROVEMENT**



626.915.4490

reyco.group@verizon.net

Licensed | Bonded | Insured

lic.#662528

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



“DENTAL PRACTICE BROKERAGE”

Making your transition a reality.

Practice Sales



Contract Services



Purchase Financing



Associateships



Partnerships



Mergers

Upcoming Seminar Dates 2006

To be announced in
future 2006 issue

SAN RAFAEL: For Sale -Fully equipped office space. This 3-op office is in a good location in San Rafael. If you are a NEW GRADUATE or looking to start up a new practice this can be an opportunity to do so for far less cost than renting space and doing your own lease hold improvements and adding equipment.

SANGER: For Sale - General Dentistry Practice. This 6 operator office has 5 days of hygiene, and has been at it's present location for 32 years. 2004 gross receipts \$1,016,270. Small community with high growth and new housing development. Doctor is retiring.

MODESTO: For Sale - General Dentistry Practice. Located in close proximity to one of Modesto's premier shopping plazas. Gross receipts were \$873K in 2005. This highly desirable office has 4 days of hygiene is open 4 days a week within a 1500 sq. ft. office with 5 equipped operatories. Building is also for sale. 100% financing may be available for both practice and building.

MODESTO: ASSOC. WANTED - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene, Pano, Cerac Unit, Intr-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities, or retired dentist that wants to continue working 2 days a week.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

SAN FRANCISCO: For Sale - Fully equipped office space - This is a premier office space of approximately 2,000 sq. ft. that is fully furnished and equipped. To build out of the office space and equip it would cost almost twice what the asking price is. Ideal for the doctor with an established patient base and wanting to relocate. Office location is downtown San Francisco.

VENTURA: For Sale - General Dentistry Practice. This office is 1,700 sq ft. with 6 available treatment rooms. Gross receipts for 2005 was \$404K with a \$112K adjustable income. New equipment was purchased in 2004 and includes an intra oral camera system. Software is Practice Works. This area is very desirable and growing.

TWAIN HARTE: For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonoma. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg..

LOS ANGELES: For Sale - General Dentistry Practice. The office has been in its present location for 10 yrs. It is located in an 1100 sq. ft. 4 operatory equipped leased suite. 2005 gross receipts were 507K. Practice doing 4.5 days of hygiene. Dr. retiring.

VISALIA: For Sale - **DENTIST DECEASED** - General Dentistry Practice. 3 days of hygiene, 2005 Gross Receipts were \$460K on a 4 days week. 3 treatment rooms. Located close to hospital. Will consider all offers.

SANTA BARBARA: For Sale - Pediatric Practice. Two treatment rooms, plumbed for a 3rd in approx. 900 sq. ft. Equipment and Leaseholds only 3 years old. Practice located in professional building near hospital. 2005 gross receipts were \$209K on a 2 day/wk. Owner relocating.

DEL MAR BEACH: For Sale - General Practice. Three treatment rooms in 950 sq. ft. Office is approximately three blocks from the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring.

EL CENTRO: For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.



For All Your Insurance Needs

MITCHELL & MITCHELL

Insurance Agency, Inc.

150 San Marin Keys Blvd., Suite 100, Newport, CA 94949
(415) 882-5261 Fax: (415) 882-7524 Toll: 800-266-9

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Dennis R. Hoover, D.D.S.
Corporate Broker

(800) 519-3458 Office
(209) 545-0824 Fax

Corporate:
dennis.hoover@henryschein.com

Northern California Consultants

Dennis Hoover, D.D.S.
(209) 545-2491

Doreen Ash
(209) 545-2491

Southern California Consultants

Steven Rizer, D.D.S.
(805) 405-6568

Mario Molina
(323) 974-4592

GLENDORA: For Sale - General Dentistry Practice, this practice has been in its present location since 1966. It consist of 1000 sq. ft. office with 3-fiber optic equipped operatories and Dental Sof software. Gross receipts for 2005 were \$266K, with an adjusted net income of \$107,903.00. Doctor is retiring.

SANTA CRUZ: For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. The 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

LOS ANGELES CO.: For Sale - TMJ SPECIALTY PRACTICE; Large dentist referral base; practice established as exclusively TMJ 25 years ago; 2005 collections \$300K on 2 days/wk; LOW OVERHEAD; Centrally located in high visibility Professional Building. Equipment in good condition & office tastefully decorated. Seller retiring.

PETALUMA: For Sale - This office incorporates Digital X-rays and Dentrix software creating a totally paperless office. The 2005 patient receipts were \$244K. All equipment is 5 years old or less. Endo, Perio and Ortho routinely referred out. Owner is moving out of the area.

SAN FRANCISCO (Chinatown): For Sale - General dentistry practice. Gross receipts were \$360K in 2005 on 3 days a week. Established practice with room to grow. Accepts no Medical, HMO, or PPO plans except for straight Delta Dental Plan. Most Endo, Perio, and Oral surgery referred out. Centrally located with good new patient walk-in and referral patient base. Panoramic and intra-oral camera. Priced for immediate sale.

EL DORADO HILLS: For Sale - General Dentistry Facility. This facility completed only a year ago. All new state of the art equipment and office design. Grossing over \$50,000.00 per month. If you are interested in the El Dorado Hills area don't pass up inquiring about the details of this sale.

OROVILLE: For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K on only 3 days a week Production. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

NOVATO: For Sale - General Dentistry Practice. Owner retiring after 38 years in the same location. 2005 gross receipts were \$515K with a \$180K adjusted net income. Three days of hygiene, 35 hr week schedule. 3 ops with room for expansion. A beautiful place to live and work.

SANGER: For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

STOCKTON: For Sale - General Dentistry Practice in north Stockton area. This practice has been in its present location for 10 years and was purchased in 2003 from the previous owner. The practice grew rapidly to gross receipts of \$527K in 2005 returning a \$237K adj. net income. Owner is selling since he has purchased two additional practices out of the area and is spread too thin. 3 ops in 1,200 sq. ft.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 days per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

REDDING: For Sale - General Dentistry Practice. This exceptional office is located in a beautiful free standing office building of 3,300 sq. ft. with 6 ops and six days of hygiene at 12 patients per day. The practice collected \$933K in 2005 with approx. \$300K adj. net income to the owner. The practice was started in 1985 and was moved to its new location recently. The owner will consider selling the building also. If you are looking for a family oriented life style in a wonderful community you should consider this practice.

ENCINITAS: For Sale - General Practice. This office is located in an affluent community across the street from a school. The office has 3 TX rooms in a 1000 sq. ft. This office has intra-oral cameras, digital panoramic x-rays, and softdent software only 1 year old. Last years gross Receipts were 567K and does 4 days of hygiene. Net pre-tax income \$203K.

MINDEN, NEVADA: For Sale - DENTAL BUILDING ONLY Dentist occupied with a 5 year lease in place with one 5 year option. 1800 sq. ft. with high visibility. Building is located on the corner of main throughfare. If you are looking for a commercial real estate investment call for details and pictures.

LAKE TAHOE: INCLINE VILLAGE: For Sale - General Dentistry. This practice has operated in the same location for 28 years. There are 5 treatment rooms in this 2000 sq. ft. office with a 800 sq. foot basement. Gross receipts for 2005 were 1.3 M with adjusted overhead of 57%. Ten days of hygiene. Doctor Retiring.

COTTONWOOD: For Sale - General Practice. 3 treatment rooms with room for expansion in this 1,200 sq. ft. office. Projected gross Receipts for 2006 are \$700K. Practice has shown an increase in production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

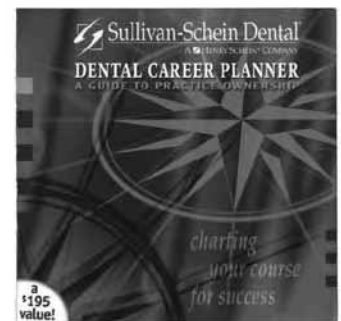
FALL 2006
CDA Booth #2540

Contact us for your FREE:

- Articles •
- CDs •
- Consultations •

and visit us online at:

www.pptsales.com



BUYERS
FREE CAREER
PLANNER CD
\$195 VALUE
Includes:

Corporate Headquarters
10920 West Lincoln Avenue
West Allis, WI 53227
(800) 730-8883

DIVERSIFIED DENTAL & UPHOLSTERY

Upholstery - Equipment - Service

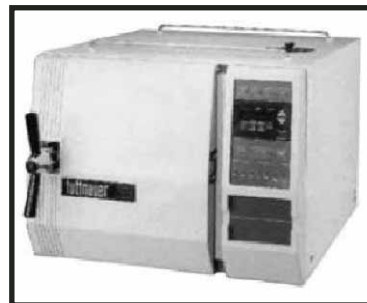


Services Available:

Mechanical Chair
Compressor Repairs
Dental Unit Painting
New & Reconditioned
Handpieces & Sterilizers
Special Upholstery for
Long Procedures
Using Ultra Leather & Memory
Foam

*Friday Night Pickup &
Monday Morning Delivery
Before you Open!*

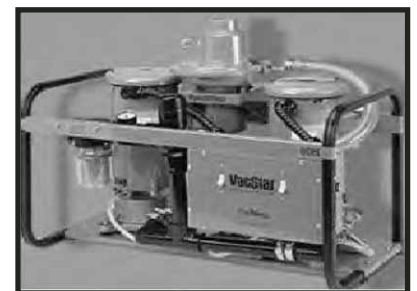
**Your old units can
be refurbished
to look just like new!**



**Sterilizers
Autoclaves & Dry
Heat**

**New Belmont Operatory
Packages are
also available!**

**Film Processors Many
Makes & Models**



Vacuum Pumps

Best Pricing Around!

714-827-8515

800-707-3449

Compressors



LOOKING FOR SPACE to rent in Santa Monica for one day a week. Contact me at pediatric_dds@yahoo.com.

ADEC PERFORMER 2 Chair, light, delivery system with doctors chair & assistant stool. \$3,600. 619-670-6695 sdsailor2@juno.com.

ORTHODONTIST wanted in OC for private office. Excellent opportunity. Please call (714) 957-1012.

PT DENTIST NEEDED in Pomona. Doctor leaving for maternity leave; possible permanent hire. Must speak some Vietnamese. Call 909-618-3953.

PERIODONTIST Looking for a periodontist for Van Nuys office. Call doctor Doostan @818-785-9944 or fax resume @818-785-9922.

PRACTICE FOR SALE #2099—Huntington Park—Established 20 years – 1 day only, produces \$10k/month. More volume available. Call Professional Practice Sales, Inc., (714) 832-0230.

MARINA DEL REY dental office to share! 4 ops, great location, views, space, a must see! Call 310 577-5888

LONG BEACH 2 eq. ops & 1 plumbed/not eq. ops in a 960 sq. ft. suite. L.H. C.P.S. Inc. (714) 639-2775.

NEW TPC LED 5 Cordless Curing Light- \$555.00- FREE SHIPPING www.tpcadvancedtechnology.com.

WANTED PRACTICE TO PURCHASE within 5 mile radius of East LA or downtown LA. Will pay top dollar! Deal direct and avoid 10% commission! Call (310) 915-1817.

ORTHODONTIST WANTED \$1,700-\$2,000 per Day! Experienced, stable professional for growing company. Multiple locations in the Greater LA area. Flexible days. Busy PPO/HMO offices. No Dentical. Fax 310-342-0202, Call Dr. Alex Soleimani 310-338-0444; Email:alex@smilefinders.org.

ASSOCIATE NEEDED F/T or P/T, Northern CA. fee for service. NEW GRADS WELCOME! 530-990-1733 or fax: 530-283-3524.

PRACTICE FOR SALE #2071 - Roland Heights- G.P. State of art office. Grossing \$1,000,000.00 for less than \$1,000,000 – A Chinese/Korean American combination perfect. Call Tom Fitterer (714) 832-0230.

I DIDN'T HAVE TO DO A THING TheOnlinePractice.com took care of everything, registering my domain name, helping me choose a design for my website, & writing the content. Great Customer Support!— Dr. Matthew Garrison

AOALAW LEGAL COUNSEL for purchasing/selling your practice corporate formation leasing matters and other related civil litigation. See our ad or call 818-992-3133.

DENTIST recepnist,DA,are needed for PT/FT. Fax resume on 909-391-4722.

ENDODONTIST ESCONDIDO / DEL MAR; 3DAYS/WK; MICROSCOPE/ENDODONTIC EQUIP PROVIDED; DR KIM/PATRICE (626) 795-9328. Fax (626)795-3763. WWW.ARROYOHEALTHCARE.COM.

DENTAL OFFICE TO SHARE in Downtown Los Angeles or Irvine (949) 400-4677.

DENTISTS AND SPECIALISTS: SUBLEASING 1-2 OPERATORIES PART-TIME OR FULL-TIME, SAN DIEGO, GREAT EXPOSURE, FAX RESUME (619) 297-0260.

DENTAL OFFICE. Leasehold improvement only. Indio. free rent for first 3 months. 3 ops. 3 x-ray units. sterilizaion/lab. pvt office. professional bldg. moving to larger office. no charts. location est. 40years. please call 213 823-3858.

WANTED! Front/back office positions for beautiful Westlake Village office! Great Pay! 805.777.7447.

ORTHODONTIST WANTED to share a new office space and to boost your profits. Located in Victorville. Call (760) 208-4858

DENTIST ASSOCIATE AND FUTURE OWNER FOR LA DOWNTOWN OFFICE NEEDED. T. 213-422-0923.

WESTLAKE VILLAGE beautiful newly renovated office, rent space or build your practice!! Call 818-455-3321.

GENERAL DENTIST SEEKING PATIENT REFERRAL COMPANIES IN SAN DIEGO, FAX (619) 297-0260.

SELLERS Before you sell your practice Give THE DILWITH GROUP a call at 877-345-9484 to see there is a difference in Brokers. Our SELLERS receive the one on one personal service they deserve you will see there is a difference in Brokers.

S. BAY, WON'T LAST LONG 2005 grossed 251 K.YTD 210K. Projecting 330K end of year. Cash 55%, Dentical 10%, PPO 35%,lots of walk ins. 25 NP/m, Sched. 4-5 p/d.Friendly private office .Hi Hispanic % . Fully computerized. Brand New equipments. Huge Sign on hi traffic crossing 1000s of driving cars. Asking 300 K. Seller leaving state. Call Dr Ismail 310-349-9370. Brokers don't call!

LA DENTAL ASSISTANT Position Available. Looking for a creative, bright, competent person with excellent communication skills. Send resume to: dianolah@sbcglobal.net.

HEMET PRACTICE FOR SALE Main street, long established practice, doctor retiring. Asking \$450,000. Select Practice Services, 626-966-8223.

PRACTICE FOR SALE #2072 – East L.A. – Insurance 50%, Cash 35%, Union 5%, Medical 10%. Grossing approx. \$1,000,000 +. Absentee Seller – 6 ops plus X-ray room in 2,000 sq.ft.- 4 days per week. F.P. \$850,000.00. Great opportunity to net \$400k. Call P.P.S., (714) 832-0230.



QUATRON CONSTRUCTION

The Trusted Name in the Industry

**Designers & Builders of
Quality Dental/Surgical Offices**

- ▶ New Practice/Renovations/Expansion
- ▶ Excellent References from Dentists, Sales Reps, Architects & Realtors
- ▶ Free Initial Design Consultation
- ▶ Licensed/Bonded/Insured
- ▶ Established 1985

Quatron has the expertise, the experience and the professional staff to build distinctive and efficient dental offices at the best prices!

www.dentalconstruction.com

1-800-595-3740



LIVERMORE, CA 45NP/mo . Production 2005=\$985K; 96% collection. Owner Net = 45% of collections. Complete buy-out. Firm \$850K. Contact: wwong@qualitydentists.com.

FRONT OFFICE PERSONNEL know Dentrix ,billing, great communication, great benefit, PT/FT. Please contact 858-531-6614.

DENTAL OFFICE & Real Estate for Sale - Pasadena - high exposure - great opportunity. Call (425) 301-0067.

ORTHODONTIST, ENDODONTIST, Oral Surgeon, Periodontist and Pediatric Dentist extremely experienced available to work in your office. Why refer out. 310 804 8889.

INDIO OFFICE FOR SALE established 37 years, leasehold improvements and equipment only. No charts. Extremely low rent. contact: dentaldocs@gmail.com.

ORTHODONTIC RDA'S WANTED for Saturday and/or Sunday in San Fernando Valley. Excellent pay. (818) 832-4331.

FOR SALE PAN/CEPH (Panoura) machine and developer(AT 2000) machine, excellent condition even greater price call 626-272-2606.

DECREASE/SHARE OVERHEAD Looking for San Diego N.C. inland space sharing. 2 days/week. Fri/Sat OK. 858 549-0029.

****STERILIZERS-** used, refurbished machines. Large Chemiclave EM6000, smaller Chemiclave 5000, Pelton Validator 8 steam autoclave. 310-394-1551

PRACTICE FOR SALE #3006 - Covina/West Covina – HMO Grossing \$1,100,000 with \$15,000 per month in HMO checks. Newly renovated. Full Price \$1,100,000, R.E. \$1,500,000. Absentee owner – Owner Operator will do \$1,500,000 first year. Call Tom Fitterer, P.P.S. (714) 832-0230.

NEW TPC POWER LIGHT 100 Halogen Curing Light-\$315.00- FREE SHIPPING
www.tpcadvancedtechnology.com.

WANTED Tulsa Endo Electric Motor for back-up. If you have one and not using it, I buy it. (310) 963-6322.

LAGUNA NIGUEL 3 eq. ops, 1 not eq. op, & 3 open bay chairs in an 1,800 sq. ft. suite. L.H. & equip. C.P.S. Inc. (714) 639-2775.

ORTHODONTIST AVAILABLE Associateship in Beverly Hills/Westwood/Brentwood areas. Professional with a warm personality! Contact Dr. Erin Cohen:
ERINLCOHEN@YAHOO.COM: 323.309.0970.

PERIODONTIST--PERIODONTIST: VALENCIA/PASADENA; 8 DAYS/MONTH; +\$2500/DAY; DR KIM/PATRICE (626) 795-9328. FAX (626) 795-3763;
WWW.ARROYOHEALTCARE.COM.

THE DILWITH GROUP sold my practice in a professional manner without any problems. I would strongly recommend before you list your practice you call them for an interview. I found out there is a difference in Brokers. A.E.Franco THE DILWITH GROUP 877-345-9484. WWW.DILWITH.COM.

3 YR OLD, 3 OPS with digital x-ray. All private and ppo patients, in Canyon Country. 2006 proj. \$370K, on 3-3.5 days. Very low overhead. Seller has two offices, tired of commuting. Asking \$365K. Only serious buyers call (818) 554-5200.

O.C. GROUP needs FT/PT HMO exp. pref., good hrs, Sal. + Bonus Buy-in/out possible. Fax resumé (714) 689-0541.

ALHAMBRA Dental office for sale at \$15000.00, good lease, good location, beautifully designed, 4 op rooms, call Ruby 626-625-2535.

SELLING? Forget Brokers who take 10% of your practice value. Motivated buyer in 626 area code. Contact me at dentaldocs@gmail.com.

PRACTICE FOR SALE #2086 – No. Orange County G.P. – 2 ½ year old practice in strip center. Collects \$10k per month - 5 Ops, 3 equipped. Call to register your interest. Call Professional Practice Sales, Inc., (714) 832-0230.

HANDPIECE REPAIRS.... new bearings installed on your Quiet Air turbine for \$48 + tax + UPS. Send via insured mail or UPS with business card to ARC Equipment & Supplies, 1411 Broadway, Santa Monica, CA 90404. Other repairs, models and brands, too. Call us at 888-ARC-1551.

ORTHODONTIST WANTED: Earn \$2,000 - \$5,000 daily. Guaranteed minimum of \$2,000/day. 1-2 days/month to start. Gorgeous Valencia office. Call Nicole (661) 222-7724.

NEED DIGITAL X-RAYS? Don't want high pressure salesmen calling on you to "over sell" you? Call EZ 2006 #1 Rated Dental Software today. 800-273-5033.

A REAL BARGAIN I'm remodeling my office, dental operatories for sale, chairs, lamps, units & stools. (714) 667-5946.

ORTHODONTIST NEEDED for our Pedit Office in Redwood City (Bay Area). Patient base is entirely cash. Fax: 650-369-4622 Email: sivasch@hotmail.com.

ORAL SURGEON ESCONDIDO/DEL MAR..+\$3000/DAY..1-2x/MONTH..DR KIM/PATRICE (626) 795-9328. Fax (626) 795-3763..WWW.ARROYOHEALTCARE.COM.

RESEDA PRIVATE OFFICE for sale 4 Full Equipped Operatories Totally Computerized Dentrix Software Digital X-ray Intraoral Camera Asking \$365000. 818-522-8579.

PT/FT OFFICE MANAGER in San Gabriel area, good salary, friendly environment, excellent hours and benefits contact 626-272-2606.

PERIODONTIST AVAILABLE Highly experienced, motivated to provide periodontal, cosmetic and dental implants in a busy O.C. practice.(714) 305-5911.

LA HABRA G.P SALE New GP, Fantastic design 900SF, 3ops, Digital Xray, Major Comer, Lease \$990/month, PROFITABLE. Moving. Asking \$190K.714-251-7797.

PARTNERS Investors needed to build Pyramid like Hotel halfway between Los Angeles, Las Vegas facing Fwy15. Please call 909-641-3424.

DENTIST + \$1000/DAY HIGH PRODUCING, +SEDATION LICENSE, SKILLED IN PEDO FOR UPSCALE PEDIATRIC OFFICE IN TORRANCE. EMAIL: bitak@sbcglobal.net, fax: 310-792-5201.

AUTOClaves- New Midmark M9 and M11 steam sterilizers with automatic door. Available 9" or 11" diameter chamber. Call ARC Equipment and Supplies toll free at 888-ARC-1551.

DON'T REFER OUT IMPLANTS & ORAL SURGERY Experienced dentist with GPR, Fellow of AGD & International Congress of Oral Implantologists, Graduate of Misch International Implant Institute, will place Implants for your patients and teaches you how to restore or will restore them for you. Also PB/FB impactions, Apicos, Bone Grafts & Sinus lifts. Have all instruments. CA, NV licensee, will travel. (310) 963-6322.

INSTANT GRATIFICATION!!!

When you place your Reader Ad online at www.dentaltrader.com, it posts to our website's Online Ad Board instantly. Your ad may get response long before it is printed in **The Dental Trader!**

"This is the first time I've used The Dental Trader Online Ad Board. I was pleasantly surprised to have several contacts within the first week. So I am very happy with the results obtained by using The Dental Trader.

Thanks again!"

Dr. R.P., DDS

The doctor who sent us this testimonial requested his ad be removed from the publication because his item sold shortly after being placed. **The Dental Trader's** Online Ad Board works for shoppers and advertisers! It's where you'll find the best bargains. **Check it out!**

www.thedentaltrader.com

10 Year Warranty

America #4 Op - \$4595.00

10 Year Warranty

Does not Include Stools



Showing at:
ADA Dental Meeting
Las Vegas, NV
Oct. 17 - 19
Booth 16114

AM3 Dental Chair - \$2495.00

10 Year Warranty



Superflow Dry Vacuum



\$3995.00

Call (800) 423-5657

or Website:

WWW.DHPDENTAL.COM

For More Details

DANSEREAU

America's Dental Equipment Company Since 1961

REFERING ORAL SURGERY AND ENDO? have it done in house, keeping more of your production. www.InHouseDentistry.com (310)210-6955.

PEAKDENT DENTAL SOFTWARE Free Training and 1-yr free support & upgrades. Call 877-365-7325 or visit us online at www.peakdent.com. See insert in this edition.

LOOKING FOR A PART TIME dentist to work in a fun & pleasant private practice in Stockton. Fax resume 209-952-9292.

INSURANCE BILLER needed for Bell/Cudahy office. Mature & experienced. Bi-lingual English/Spanish. FAX resume to 323-771-2995 or e-mail doshidental.com.

INSIGHT INTRA ORAL & EXTRA ORAL CAMERA SYSTEM WITH SONY COLOR VIDEO PRINTER .EXCELLENT CONDITION. MARINA DEL REY, 310-628-9744 \$1000.00.

PRACTICE FOR SALE #2088 - Cerritos - Ortho office available. Could be converted to G.P. Beautiful office, 5 Ops open bay and quiet operator. Full Price \$165k. Call P.P.S., (714) 832-0230.

DENTIST Experience a plus. Bi-Lingual or some Spanish. P/T or F/T FAX 323-771-2995 or e-mail doshidental.com

NEWPORT BEACH 3 eq. ops. in a 851 sq. ft. suite. Income approx. 100% cash. GR \$446,250 for 2006. Net \$83,709. C.P.S. Inc. (714) 639-2775.

ENDODONTIST space available in La Mesa (San Diego). Over 100 GPs in area View space www.ImageDentalGroup.com 619.469.4144 or 619.415.3810.

SKILLED, EXPERIENCED DENTIST LOOKING to buy practice, rent or lease space in Santa Monica. 310-600-2004.

P/T GP (GPR) available SAT. alikhands@yahoo.com. 213-820-6487.

SANTA BARBARA CITY AREA GENERAL DENTIST WANTED. 1-3days/wk(4-6hrs/day), short/long term? CALL 805-965-8141 M-F 10-6 POSSIBLE BUY-IN.

PREVIOUS CHIROPRACTIC OFFICE for lease as dental. 1500 ft, 14 parking, \$3500/month. 5828 Cherry Ave, Long Beach, 90805. 310-922-5666.

ANAHEIM DENTAL OFFICE For Sale Great Visibility, Strip Mall. Great Location 7 Ops,5 Eqp'd. \$580k Firm. 310-991-7921.

GP ASSOCIATE for a brand new office, great compensation located in medical/dental building. Lots of referral source, (858) 531-6614.

IS YOUR OFFICE PERSONA DIFFERENT from the real you at home? Enjoy dentistry profitably. Increase your practice growth, reduce anxiety and secure a strong financial future. Call us for FREE (no obligation) Executive Coaching consultation today. 858 454 2828 P.E.A.K.S. peaks@adnc.com

PURCHASING OR SELLING YOUR PRACTICE? Contact AOAlaw attorneys and protect your rights and interests through a smooth transition. See our ad or call 818-992-3133.

NEW TPC D-650 Digital Amalgamator- \$295.00- FREE SHIPPING www.tpcadvancedtechnology.com.

APPLE VALLEY/VICTORVILLE dental office for lease/dental equipment and leasehold improvements, 2500 sq ft located in medical building great location for specialists - perio, pedo, ortho. 760/242-2338 or 760/780-6886.

AN EXPERIENCED DA/RDA for a small pedo office, great salary and bonus, Dentrix knowledge, great communication, honest, e-mail sjaveh@netscape.net.

WITH THEONLINEPRACTICE.COM I have the power to change my site at the click of a button. You guys made this a snap! Thanks!! -Dr. Desai

LONG BEACH Over 1500ft, 14 parking Previous chiropractic for lease as dental. Goodwill/office free, takeover lease \$3500/month. 310-922-5666.

PELTON/CRANE CABINETS (4 total) with delivery systems. 2 center island cabinets with sinks. 4 upper cabinets. Startup office. 661-269-0610.

RANCHO CUCAMONGA OFFICE TO RENT 4 ops, 3 days/wk. All utilities, supplies included. Great for specialist/ new DDS. 909-948-8980.

PRACTICE FOR SALE #2090 - E. San Fernando Valley - A special corner office - Husband wife DDS/Hygienist. Grossing \$1,300,000 with no external marketing. 8 Ops in 2,400 sq.ft. More room available. Seller will stay on indefinite period to work back assuring a successful transfer while Buyer does external marketing to build to \$2,000,000+ office. R.E. could be included in sale now or with option to buy. F.P. \$1,300,000.00. Call P.P.S., (714) 832-0230.

CONSULTANT CONSULTANT, CONSULTANT. Call to get help set up or redo your new office. Call Shane 310-213-4440.

FOR SALE..COMPLETE 4 CHAIR DENTAL OFFICE. ALL EQUIPMENT AND SUPPLIES DOWN TO HANDPIECES AND BURS. \$20,000.00 TAKES ALL! DR. ETON 310.234.0651 OR E-MAIL BARRYETONDDS@MAC.COM.

WHO WAS THE FIRST MAN ON THE MOON? Who was the Second? Everyone remembers the First. Be the First. Be REMEMBERED!! See our Ad in this issue and visit www.GetAdCallsInfo.com or call 909 941-9552

WANT TO LEASE office space LA/BH/StaMon one day/week to see a few of my patients. (310) 892-0705.

ASSOCIATE DENTIST FULLTIME, NEEDED FOR LA DOWNTOWN OFFICE. OPTION TO BUY. T. 213-422-0923.

Disability Claim Dos & Don'ts

Common mistakes can undermine or even void your disability claim!

Make sure you have expert representation both before and after filing any claim.

**I protect you from errors!
Know the Answers in Advance!!**

- *Know your substantial & material duties.*
- *Know what to say when the insurance company says you have "dual occupations."*
- *Know how to handle a request for your signature when a company field investigator asks you to read & sign a statement they have prepared.*
- *Know how "your age" influences your claim.*
- *Know how to respond to a request to Photocopy every page of your office appointment book going back one year or more or a detailed request for code numbers related to your practice.*
- *Know how to prepare for an independent medical and functional capacity evaluation.*
- *Know how to understand policy language regarding pre-existing conditions, fraudulent misstatements, prudent man clauses, incontestability, rehab and presumption of disability.*
- *Know what to do if your claim is terminated.*

Disability claim processing is a potential minefield...one misstep and your financial future could be destroyed.

I walk you past the known hazards to make sure you and your attending physician don't make any mistakes.

You don't have to go it alone.

For a FREE TELEPHONE Consultation, call

ART FRIES, RHU

800-567-1911

Internet: www.afries.com



WESTERN PRACTICE SALES

John M. Cahill Associates

BAY AREA

#A-2978 NORTH BAY—Mobile Dental Clinic. **Call for Details**

#B-382 CONCORD— GP, Beautiful office Great Location! 6 ops 3-4 days/Hyg, Gross in \$700k range. **Call for Details!**

#B-409 EAST BAY—GP, group in large 10 op practice. Fee-for-service w/gross revenues in \$1.5 mill. **FP \$1.2 million**

#B-2945 OAKLAND— 30 years established, 5 op 2000 sf office in great location. **Call for Details.**

#B-2968 SAN PABLO— Great Starter practice, 100% private/ins patients office is 4 ops, 1450 sf. **Call for Details**

BAY AREA CONT.

#D-429 SAN JOSE— GP, in highly visible retail center, draws 25-30 new pts/month. Beautifully equipped 3 ops, has approx. 1500 active pts. Wont last long at **\$295K**

#D-432 CAMPBELL— GP, Great Opportunity with around 2000 potential active patients. Long established group practice.

#D-437 FREMONT— Practice in one of the nicest Prof. Bldgs in Fremont! Beautiful operatory views of golf course.

#D-2974 SANTA CLARA CO.— Leasehold Improvement/Asset sale. 5 ops, Good opportunity for a dds to relocate.

NEW! #D-445 REDWOOD CITY— GP located in prof

NORTHERN CAL CONT.

#E-401 SIERRA FOOTHILLS— GP, Located Between Sacramento and Lake Tahoe. **Relaxed work week produces over 600K and over \$260K Profit!** Located 1,000 sf w/ 3 ops reasonable rent. **Hurry this won't last long! FP \$425K**

#E-440 SACRAMENTO—GP Improvement/Equipment Sale w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Price to sell! **FP \$150K**

#E-391 SACRAMENTO— GP in prime downtown location. Collections of \$925K in 2005. 2700 sf 6 op office. Mix of HMO, PPO and private pay. **FP \$650K**

#E-394 SACRAMENTO— Long Est. GP Coll'd \$607K in 2005. Busy area near major shopping center.

John M. Cahill Associates

JMCA

Member of American Dental Sales, Inc.

5801 Christie Avenue, Suite 394
Emeryville, California 94608

(510)844-0330

Fax (510)844-0337

dental@jmcacahill.com

www.dentalsales.com



- ◆ Pre-Sale Planning
- ◆ Appraisals/Letters of Opinion
- ◆ Contract Negotiations
- ◆ Pre-Approved Financing for Qualified Buyers
- ◆ Pre-Death and Disability Planning
- ◆ Network of Legal, Accounting, Consulting, Insurance, and Financing Professionals

◆ **Dental Transitions** ◆ **Appraisals** ◆ **Sales** ◆

WESTERN PRACTICE SALES and JMCA HAVE JOINED FORCES!

For further details on our listings visit the WPS/JMCA website at: westernpracticesales.com
Or the American Dental Sales website at: dentalsales.com

WORKING TOGETHER TO SERVE YOU BETTER

#B-2962 LA MORINDA— Established 50 years. Office is 750 sf w/ 2 ops. Good Potential. **Call for Details!**

#B-2975 EAST BAY— Large Group practice buy in. Great opportunity for dentist who doesn't want to practice alone. Collections 825K+ in 2005. **Call for Details!**

NEW! #B-453 OAKLAND— Long established Modern equipped 4 ops, Ins/Pvt Pay/PPO nets close to \$200K

NEW! #B-2981 PLEASANTON—Coming Soon!

NEW! #B-2983 WALNUT CREEK— Long established, 1090 sf 3 ops. **Call for Details**

#C-2957 SOLANO CO— Large GP, State of the art well designed office. 2200 active pts. Gross ranges 1.1 million.

#C-2964 SOLANO CO— Established 30 yrs GP, Associate buy-in. 3500 active pts. 3000 sf 9 ops. **Call for Details!**

#D-332 NORTH SUNNYVALE AREA— GP Consistent collections of 1.1 million 11 operatory office. **Call for Details!**

#D-403 SAN JOSE— GP, Modern shopping center location, new equipment 3 ops plumbed for additional. Nice office located in prime commercial area. **FP \$225K**

#D-424 APTOS/SANTA CRUZ AREA— GP, Long established practice, Seller retiring. Nicely appointed 3 office. Collections of \$554K in '05. **FP \$365K**

NEW! #D-455 CAMPBELL—GP, practice grosses in the 1 million range. 7 ops. **Call for Details!**

bldg on El Camino Real bordering Atherton. **Call for Details**

NEW! #D-452 SALINAS—GP, located in 1000 sf office w/ 2 fully equipped ops plumbed for on additional. **Call for Detail**

#D-2984 SAN JOSE— GP seeking a dentist to share 1300 sf 5 op practice. **Call for Details!**

NEW! #D-2977 SALINAS— GP, 3 doctor days w/ 3 days of hygiene 1000 sf w/2 ops with 1 hygiene op.

#D-2973 SAN JOSE— Equipment and Leasehold asset sale. Lease is negotiable, 1080 sf 3 ops. **FP \$85K!!!**

#D-2972 SANTA CLARA—GP, new practice with new equipment. Nice 3000 sf w/ 6 ops. Motivated Seller. Relocating.

#D-2954 SAN JOSE— GP, 12 years established 900 sf w/ 2 ops. Seller Relocating. **Call for Details**

#D-2955 PALO ALTO— GP, 38 years established. Practice. 4 ops, 5 dr days w/ 5 hyg days. **Call for Details!**

#D-2939 SAN JOSE NEAR EASTRIDGE—1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/ 4 hyg days.

FP \$400K

#E-406 SACRAMENTO— Long established practice. Collections of approximately \$300K in '05. Prime mid-town location. Fully equipped 4 op office. **FP \$185K**

NEW! #E-442 ROSEVILLE— GP in growing area. 1000 sf w/ 3 fully equipped ops. Reasonable rent. **Call for details!**

#E-419 WOODLAND— GP, Collections in excess of \$500k over last 3 years. Modern 4 op office. **Call for Details**

#E-420 SACRAMENTO— GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. **FP \$300K**

NEW! #E-447 CARMICHAEL— GP, Long established practice, Seller retiring. 2600 sf with 8 ops. **FP \$650K**

NEW! #E-442 ROSEVILLE— GPm 1000 sf w/ 3 ops w/ reasonable rent. Gross in the \$500k range. **FP \$365K**

NEW! #E-428 SACRAMENTO— Long established GP, located in 1045 sf 3 op office. **Call for Details**

NEW! #E-456 YUBA CITY— GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building

#E-2966 SACRAMENTO— GP, Long established 1650 sf w/ 5 ops. Experienced staff. 2000 active patients! Seller will assist w/transition. **Call for Details.**

800.641.4179

WESTERNPRACTICESALES.COM

Buy it! Sell it!!! Trade it!!!



WESTERN PRACTICE SALES

John M. Cahill Associates

NORTHERN CAL CONT.

COMING SOON! PLACERVILLE— Leasehold Asset Sale, 4 ops includes telephone numbers **FP \$130K**

#F-326 EUREKA AREA - GP, long established practice. Seller Retiring. Nicely appointed 1,250 sf w/ 3 ops. Insured/cash pts only. Collected \$604K in '04 w/ taking 5-6 weeks vacation. **FP \$345K**

#G-360 REDDING AREA—GP, Seller retiring from quality FFS practice. Office is 1440 sq ft w/ 3 ops. **FP \$325K**

#G-395 CHICO — Long established GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **FP \$300K**

NEW! #G-456 YUBA CITY— GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building

NEW! #G-2979 CHICO— GP, High end, 4 ops and 1750 sf. Practice grosses in the \$700k range.

#H-224 CHESTER/LAKE ALMANOR - Long established GP in beautiful 4 season resort area. Office is 1400 sq ft w/ 3 fully equipped ops. **Office bldg avail. Call for Details.**

#H-311 NORTH SHORE, LAKE TAHOE - **Work and Play in beautiful Tahoe!** GP Long established practice. Collections of \$588k in '04. 4 op office. **FP \$325K**

#H-392 SAN ANDREAS - GP Seller Retiring. Collections of \$300k. Insured/Cash patients, 3 ops. **Practice \$135K Real Estate \$175K**

#H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. **Beautiful, scenic views of Lake Tahoe. Call for Details!**

#H-386 SONORA - GP, in beautiful 2200 sf 6 op completely computerized office w/digital x-ray. Collections avg 1.13 million in past 4 years. Option to purchase building. **REDUCED! \$750K**

#H-2916 GOLD COUNTRY— 42 years established, GP in modern computerized 3 op office, 1064 sf. Great Staff and Seller to assist w/transition. **Call for Details!**

#H-2961 GOLD COUNTRY— GP, Computerized 3 ops. Net in the \$350k range. Building is owner occupied. Seller to assist w/transition.

CENTRAL VALLEY

REDUCED! #I-358 MERCED - GP, Seller retiring. Part-time practice with collections of \$164K in 2004. Office condo avail. to purchase with practice. **Practice: \$75K; Office/Condo \$200K**

#I-404 TURLOCK - GP, Modern equipped 5 op office. Collections in the \$500K range. **Real Estate Also Available!**

#I-407 MERCED— Long established practice. **Collections of \$745K in '05.** Beautifully equipped 4 op office. Insured/Cash patients only. **Call for Details!**

NEW! #I-454 STOCKTON—GP, shopping center location 5 ops, collected \$738k in 2005. **Call for Details!**

NEW! #I-2959 CENTRAL VALLEY— Long established, GP 3 ops. **Call for Details!**

NEW! #I-2976 STOCKTON—GP, 2500 sf 6 + 2 ops. FFS with collections in range of \$1.5 million. **Call for Details**

#J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties.

CENTRAL VALLEY CONT.

#J-414 SANTA MARIA— Long established Coastal practice, 1250 sf w/ 4 ops. Grosses in \$550k Range. Priced to SELL! **FP \$395K Building is Also Available to Purchase.**

#J-2938 FRESNO—GP, new modern 1750 sf with 4 ops. Starter practice with some patient base. Building is also available for purchase. **Call for Details!**

#J-2934 SAN LUIS OBISPO AREA—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops plumbed for additional. Condo also available to purchase. **Call for Details!**

#J-438 FRESNO—GP, established practice located in prime NE area of Fresno. Collections of \$441K in '05. Beautifully equipped 4 op office. **Call for Details!**

#J-439 LAKE ISABELLA—GP, Long established in Kern River Valley a beautiful four season's resort area. **NEW! #J-449 FRESNO/CLOVIS**—GP, mostly FFS. Collected \$637K in 2005. 2006 projected at \$600k. **Call for Details**

SOUTHERN CALIFORNIA

#K-319 WHITTIER - GP in shopping center. Practice has 2 ops with plumbing for 1 more. **Call for Details!**

#K-347 ENCINO - GP Located in new office on main street. All new equipment! **Only \$365K!**

REDUCED! #K-349 TORRANCE—GP, in professional building on a main street. DDS will stay on as needed. **FP \$399K**

NEW! #K-448 TEMECULA - GP w/beautiful build-outs. Fast growing practice. **FP \$350K**

ARIZONA

#Az-412 PHOENIX— Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase.

#Az-425 PHOENIX— GP, in nice 1272 sf 4 op office. Practice grosses in the \$400k range. **Call for Details!**

#Az-426 PHOENIX— GP in beautiful 2500 sf 8 op office. Practice grosses in the 1.2 million range. Possibly selling interest in building. **FP \$950K**

#Az-427 TUCSON— Leasehold improvement sale, 1000 sf w/ 3 ops. **Call for Details**

#Az-430 GLENDALE— Leasehold improvement practice. Large 6 op office. **FP \$180K**

#Az-431 BULLHEAD CITY—Nice 5 op practice. **Call for Details**

#Az-433 SCOTTSDALE— Nice new 1100 sf, 3 op FFS practice. **Call for Details!**

NEVADA

#R-359 RENO—GP, established practice with collections of \$608K in 2004. Modern equipment, 5 op practice located in upscale area. Mostly insured/cash patients. **FP \$450K**

#R-434 RENO - GP, Long established practice, Seller retiring. Collections of \$291K in '05. Insured/cash patients. Excellent merger opportunity. **FP \$175K**

NEVADA CONT.

NEW! #R-446 RENO—Long Established, 2000+sf with 5 ops. Gross avgs 1.1 million. **Call for Details**

#LV-335 LAS VEGAS - Seller Retiring. Modern equipped 2700 sf 5 op office. Over 1 Million in Collections. **Call for Details!**

COMING SOON! CARSON CITY— **Call for Details**

#LV-380 LAS VEGAS - GP in west LV location. Fee For Service practice. On track for \$450K in collections for '05. **Call For Details!**

#LV-381 LAS VEGAS - GP in 5 op, 1800 sq ft office. Building possibly available for purchase. **Call For Details!**

#LV-398 LAS VEGAS - GP, family orientated practice. Seller retiring! Practice grosses in the \$900k range. **Call for Details!**

SPECIALITY PRACTICES

NEW! #A-2980 GREATER BAY AREA—Ortho, long established. **Call for Details**

#D-365 PLEASANTON & TRACY—Perio, Be the only full time practice Periodontist in Tracy. Nice newer facility in Pleasanton. **FP \$295K**

#E-387 ROSEVILLE Perio located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **Full Price: \$195,000**

#E-416 SACRAMENTO— Ortho, Nice 2500 sf w/ 4 fully equipped ops + 2 partially equipped. Approx 15 new starts per month. **Call for Details!**

#H-328 GREATER SOUTH LAKE TAHOE AREA - Ortho practices with a combined Collection of \$620K+ in '04. Modern equipped 4 op office. **Call for Details!**

#D-354 ALAMEDA COUNTY—Ortho, newly remodeled office. Modern equipped w/ 1 open bay, new patient exam room. Collections projected @ \$600K for '05. **FP \$550K**

#Az-369 CHANDLER, AZ - Oral Surgery, located in one of the fastest growing suburbs of Phoenix! 1700 sf w/ 2 fully equipped ops, plumbed for additional. **Call for Details!**

#Az-390 PINETOP AREA—Ortho, Escape to the beauty of the cool country and tall pines! Easily accessible from Highway 260. Office is 1,500 sf with 3 fully equipped ops. **Call for Details!**

#Az-411 PHOENIX AREA—Oral Surgery, Well-established, upscale practice, 1350 sf w/ 4ops. Gross receipts in the \$875k range. **Call for Details!**

#B-2970 E CONTRACT COSTA CO— Ortho, New office, 1400 sf, 5 chairs, 17 starts/month. Motivated Seller will assist w/transition. **Call for Details!**

#A-2953 NORTH BAY—Perio, New office, 3 ops w/ 1 hyg. Seller will assist in transition. **Call for Details!**

#Az-430 GLENDALE— Improvement/Equipment Sale. Large 6 op office. **FP \$180K**

800.641.4179

WESTERNPRACTICESALES.COM

Place a FREE Reader Ad online at www.thedentaltrader.com



TPC Advanced Technology, Inc.
 17588 E. Rowland St.
 City of Industry, CA 91748
(800) 560-8222

INNOVATION • RELIABILITY • QUALITY

www.tpcadvancedtechnology.com

ADA Meeting, Las Vegas, NV • October 16-19 • Booth #24085
 CDA Meeting, San Francisco, CA • September 15-17 • Booth #2250



Mirage

Chair-Mounted Operatory System

\$5,675*

(Optional: Flat Screen Monitor and X-ray viewer)
 * Installation not included

AdvanceCAM

Intraoral Camera System

- wireless and corded system
- USB or RCA connection
- high resolution
- may be built into dental unit
- optional: SD card docking station



Starting as low as \$1,380

Contact TPC for a complete product catalog today!

FREE* Shipping if ordered by September 30!

(*Does not include chairs or mobile cabinets)



#A3000
Advance 3000 Plasma Arc Curing & Bleaching System
 • 2,400mW/cm² light intensity
 • built-in radiometer
 • bleaching crystal with mobile stand
 • ramp, step and normal curing modes
\$2,995
\$2,695 (plasma arc curing light only)

Mobile Cabinets
 • North Carolina mobile cabinet
 • Alabama mobile cabinet
 • Doctor's mobile cabinet
 • Utility mobile cabinet
\$420 each

#ALED5-1 LED 5 Cordless Curing Light
 • 1000 mW/cm² light intensity
 • 440-490nm wavelength
 • step and normal curing modes
 • cures most materials in 10 seconds
 • cordless • 1 year warranty
\$555

#AS-1101
Mirage Assistant's Stool
 • gas cylinder for height adjustment
 • abdominal support adjustment
 • 5 dual wheel casters
\$330

#DR-1102
Mirage Doctor's Stool
 • gas cylinder for height adjustment
 • back rest adjustment
 • wide seat pan
 • 5 dual wheel casters
\$265

#XR-6101
Mirage X-ray Chair
 • pneumatic pump
 • arm/legs rest
\$725

Buy it! Sell it!!! Trade it!!!

USED EQUIPMENT WANTED We will pay CA\$H for your equipment. Call (760) 650-6800.

SUBLEASE AVAILABLE endo,perio,os for upscale,newly remodeled, 2100sq ft office in Del Mar, Ca. Great satellite office. Call 858-342-3104.

ALL GENERAL PRACTITIONERS should belong to the AGD. We educate and advocate for you! Call SCAGD 800-762-2511 and get the whole story.

LA DOWNTOWN OFFICE ON ALVARADO STREET FOR SALE-COMplete LEASEHOLDS AND ALL MAJOR EQUIPMENTS INCLUDING 3 OPS NEW CHAIRS/UNITS (323) 930-0570.

PRACTICE AND DENTAL ASSISTANTS SCHOOL FOR SALE; Large general practice and school in Huntington Park, downtown Spanish area, message 310-663-6631.

NEED A PARTNER for a dental office in Culver City, to buy 50% of the practice. 310-488-6818 Shawn.

SF-BAY-AREA ENJOY-LIFE SELL YOUR PRIVATE-PRACTICE-FOR-CASH PRE-APPROVED-QUALIFIED-DENTIST READY TO-BUY-TODAY, SAVE 10+% BROKER FEES. CONFIDENTIAL SMOOTH TRANSITION, STAFF STAYS. EMAIL: DOCHUA@YAHOO.COM. CALL NOW: 650-274-4977.

MENIFEE 3 eq. ops. in a 1,000 sq. ft. single story bldg. GR \$467,630 for 2006. Net \$98,588. C.P.S. Inc. (714) 639-2775.

PEAKDENT DENTAL SOFTWARE & DELL PC or INTER-ORAL CAMERA PACKAGE. Under \$3995.00. Call (714) 283-1919 or 877-365-7325. See insert in this edition.

THE AGD is the only organization that is solely supportive of the needs and interests of general practitioners. Call 800-762-2511.

PRACTICE FOR SALE #2091 – INGLEWOOD – GP Gross \$350k, net \$180k. Established 20 years. 40% Medical, 5% cash, 50% Insurance, balance PPO. Full Price \$220,000. Call Professional Practice Sales, Inc., (714) 832-0230.

PERFECTBYTE PRACTICE MANAGEMENT SOFTWARE Comprehensive/User Friendly/Affordable \$695-\$995. Billing [ADA forms & DentiCAL], Scheduling, Recall Module, Image Storage, Customizable Documents, Rx Writer, and more... FREE TRIAL
www.perfectbyte.net 877.767.7007.

ASVAR & ODJAGHIAN attorneys can assist in the acquisition phase of your practice. Our network of professionals can assist in providing practice assessments, purchase offer submissions, and preparation and review of purchase and sale agreements. Contact us at (818) 992-3133 for a free consultation.

DENTAL PRACTICE FOR SELL in Culver City. Collected 1.2 million 2005. 310-488-6818.

ASSOCIATE WANTED to take over Family Practice in Beverly Hills, 1100 square feet, 4 operatories, ground floor corner, 800 605 0923 Mark

START YOUR OWN PRACTICE in a brand new dental office. No overhead, percentage split only. North Orange County (Stanton). 714-209-7702

FONTANA DENTAL OFFICE for sale \$560,000, Gross \$617,000-2005 5ops-4 plumed ops, 4 x-ray units. 3400 sq/f Tel: 818-209-4660. Dr. Vahan.

LAS VEGAS fast expanding multi-location group practice seeking GP, Specialist, Hygienist, Office Manager, Front and Back Office. fax 702-304-0733. tingtawei@cox.net.

LEASING OPPORTUNITY New Shopping Center location, Anchored, Free standing building, outstanding demographics for dental office. Canyonhills/Lake Elsinore. 909-762-2239.

LONG BEACH.....Practice 4 SaleDentist retiring.... motivated, Low Rent. Off the 710 Freeway. Plumbed for three ops, Equipped for 2. Call Associated Group Practices Sales/LB Brokerage. (800) 673-7337.

POSITIVE PERSONALITY greet patients; sterilize instrument trays; take x-rays; restorative, surgical assisting; record treatment info; front office; flexible PT-FT; Dr.JShen@aol.com.

ORTHODONTIST WANTED \$1,700 - \$2,000 per Day! Experienced, stable professional for growing company. Multiple locations in the Greater LA area. Flexible days. Busy PPO/HMO offices. No Dential. Fax 310-342-0202, Call Dr. Alex Soleimani 310-338-0444; Email: alex@smilefinders.org.

ORTHODONTIST NEEDED for a large practice in Culver City. 310-488-6818 Shawn.

ZOOM BLEACHING LIGHT for sale. \$500.00. 661-269-0610.

FREE X-RAY FILM when you buy 9. Huge Inventory. Amazing Prices. Value and Service is our promise. Call Star Dental Supply 800-456-3660.

PRACTICE FOR SALE #2095 – SANTA BARBARA – Beautiful 4 Ops, 3 equipped. Strategic location. R.E. Available. Grosses \$800k plus, 4 days. Full Price \$795k including A/R. Fee for service, some PPO's. Established 14 yrs. Absolutely beautiful. Future growth potential great. Call PPS (714) 832-0230.

ENDO IN YOUR OFFICE Why refer patients & \$\$\$\$? DDS with 25yrs experience will do RCT's, Retreats, Apicos, bring most instruments, & increase your production. 310-9026300.

NORCO PRACTICE FOR SALE Asking \$120,000. Select Practice Services, 626-966-8223!

WEEKEND GETAWAY

Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum.



For details visit:
www.vrbo.com/92845
 (310) 497-9740

LOOKING TO BUY A PRACTICE? Call The Dilwith Group or sign up at www.dilwith.com to be part of the listing advantage program.

PALM DESERT 4 eq. ops. in a 1,990 sq. ft. suite. Income approx. 50% insurance & 50% cash. GR \$367,968 for 2006. Net \$158,654. C.P.S. Inc. (714) 639-2775.

PRACTICE FOR SALE #2070 - Indio Established 40 years. Senior DDS - Gross \$5k - \$15k/month. Newly refurbished 2 ops with room for 4 more. Full Price \$50,000. Real Estate available also. Call Professional Practice Sales, Inc., (714) 832-0230.

ORTHODONTIST WANTED \$1,700-\$2,000 per Day! Experienced, stable professional for growing company. Multiple locations in the Greater LA area. Flexible days. Busy PPO/HMO offices. No Dential. Fax 310-342-0202, Call Dr. Alex Soleimani 310-338-0444; Email: alex@smilefinders.org.

PRACTICE FOR SALE San Diego (Encinitas) JUST LISTED!! FFS GENERAL Practice in Prof Bldg. Great Location!! SDPS: 760-599-7828.

PLEASE VISIT OUR BOOTH 24002 ADA MEETING, LAS VEGAS. WE HAVE LOTS OF SPECIALS FOR YOU. BERGMAN SUPPLY. (888) 431-6060.

"DENTAL EQUIPMENT. Many brands of dental equipment at discount prices. Chairs, lights, units, vacuums, compressors, X-Rays, etc. Local and reliable. ARC EQUIPMENT and SUPPLIES toll free at 888-ARC-1551.

SUBLEASE OFFICE SPACE in Beverly Hills. Ideal for specialist to grow and expand office. 3-5 days a week. CALL 310-860-9311.

PRACTICE FOR SALE #2097 - Westminster - On freeway (between 2 freeways) Fantastic location - Beautiful 6 Ops office. Location only. Seller taking some patients and telephone # - does not promise any patients will stay with Buyer, location should bring in ample new patients or Westminster D.D.S. should move to this Fantastic location. F.P. \$350,000. Call Professional Practice Sales, Inc., (714) 832-0230.

PRACTICE FOR SALE #B-2968 SAN PABLO - Great Starter practice, 100% private/ins patients office is 4 ops, 1450 sf. Timothy G. Giroux, DDS/Broker 800.641.4179.

ORTHODONTIST WANTED \$1,700-\$2,000 per Day! Experienced, stable professional for growing company. Multiple locations in the Greater LA area. Flexible days. Busy PPO/HMO offices. No Dental. Fax 310-342-0202, Call Dr. Alex Soleimani 310-338-0444; Email: alex@smilefinders.org.

NEW START UPS NEW START UPS. Call for experienced consultant to help you get started. Shane 310-213-4440.

SOUTHERN CA CITY WOW! Multi-location computerized G.P. for sale. New/newer Eqt. (4) locations all with exposure, visibility, and signage. All are marketed under same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. 2006 Projected Gross Collections \$5.7M! D&M PRACTICE SALES (818) 591-1401.

PRACTICE FOR SALE San Diego (Escondido) GENERAL PRACTICE & BUILDING Unique Opportunity. SDPS: 760-599-7828.

ENDO AND ORAL SURGERY IN YOUR OFFICE. USC grad 10 years experience, my own instruments/materials . CALL DOCTOR (310) 210-6955.

NEW PRACTICE NEW PRACTICE. Get help from the professionals, we will consult you with the best way to do your office. Call Shane 310-213-4440

PRACTICE FOR SALE #2098 - Atascadero - GP established 30 years. Grossing \$20k/month. Refers out Endo, Perio, Most O.S. and C & B. Buyer should do 2 to 3x's as much. Beautiful office. F.P. \$330k. Call Professional Practice Sales, Inc., (714) 832-0230.

ASVAR & ODJAGHIAN attorneys can assist in the acquisition phase of your practice. Our network of professionals can assist in providing practice assessments, purchase offer submissions, and preparation and review of purchase and sale agreements. Contact us at (818) 992-3133 for a free consultation.

Practice Transition Partners

Realize the possibilities.



Robert Stanbery
Owner



Kerri Matz
CA Licensed Agent



Don Stanley
CA Licensed Agent

Dental Practice Sales
Acquisitions
Mergers
Appraisals
Buyer Representation

Additional opportunities nationwide!

888.789.1085

www.practicetransitions.com

VENTURA COUNTY, CALIFORNIA

Attractive, 3 op GP in growing community. Collections exceeded \$800,000.

NORTH ORANGE COUNTY, CALIFORNIA

5 op general practice with 20 years goodwill. 2005 gross exceeded \$680,000.

BEVERLY HILLS, CALIFORNIA

Exceptional, 5 op GP in prime location. Collections exceeded \$1 million.

LOS ANGELES LAX AIRPORT AREA, CALIFORNIA

Well established, 4 op GP located near LAX. Collections over \$1 million.

CALIFORNIA CENTRAL VALLEY

Beautiful, spacious GP with 30+ years goodwill. 2005 gross over \$935,000.

SOUTHWEST LOS ANGELES COUNTY, CALIFORNIA

Well established, 3 op (2 equipped) GP located 1/2 block from the beach.

SAN JOSE, CALIFORNIA

5 op (2 equipped) GP located in busy strip mall. 2005 collections \$229,000+.

SOUTH ORANGE COUNTY, CALIFORNIA

5 op state-of-the-art general practice. 2005 collections over \$750,000.

HUNTINGTON BEACH, CALIFORNIA (Facility Only) ****Price Reduction****

Facility with 4 ops (3 equipped), very up-to-date equipment.

SAN FRANCISCO, CALIFORNIA

Convenient location, 4 op GP. 2005 collections over \$235,000.

VISALIA, CALIFORNIA ****Price Reduction****

General dental practice priced for quick sale. 2005 gross over \$419,000.

LAS VEGAS, NEVADA (Specialized Practice)

Providing restorative, implant surgery & prosthetic reconstruction dentistry.

NORTHERN ARIZONA ****Price Reduction****

Spacious office in prime location. 2005 collections exceeded \$700,000.



“We Manage Events for the Professional Going Through One of Life’s Important Transitions: The Sale or Purchase of Their Dental Practice.”[©]

We understand what it takes to purchase, own and build your ideal dental practice to create a comfortable retirement....

CALL



PRACTICE SALES AND LEASING

For all your Practice Transition Needs!

Trust your Practice Purchase or Sale to “The Personalized Service Dental Broker”[©]

818.591.1401

www.dmpractice.com

P.O. Box #6681, Woodland Hills, CA 91365

CALIFORNIA CENTRAL VALLEY Beautiful, spacious office in a peaceful setting. This general dental practice enjoys 30+ years of goodwill in a growing community. 2005 gross exceeded \$935,000 on 3 doctor days per week. Great cash flow. Priced right...a must see! Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

WEEKEND GETAWAY Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum. For details visit www.vrbo.com/92845. (310) 497-9740.

PRACTICE FOR SALE #2090 – E. San Fernando Valley – A special corner office – Husband wife DDS/Hygienist. Grossing \$1,300,000 with no external marketing. 8 Ops in 2,400 sq.ft. More room available. Seller will stay on indefinite period to work back assuring a successful transfer while Buyer does external marketing to build to \$2,000,000+ office. R.E. could be included in sale now or with option to buy. F.P. \$1,300,000.00. Call P.P.S., (714) 832-0230.

DO YOU SOMETIMES STRESS or lose sleep trying to micro-manage every aspect of your dental practice? Enjoy dentistry profitably. Increase your practice growth, reduce anxiety and secure a strong financial future. Call us for FREE (no obligation) Executive Coaching consultation today. 858 454 2828 P.E.A.K.S. peaks@adnc.com.

AOALAW is dedicated to providing highly competent legal counsel with the most competitive rates. See our ad or call 818-992-3133.

OVER 500 DENTISTS have started using TheOnlinePractice.com for their practice websites in the last 6 months alone. No Start Up. 25,000+ design combinations. Only \$29/month. No Contracts. www.TheOnlinePractice.com – 888-932-5550.

2006 SELLER'S PRACTICE TRANSITION Seminar at the San Diego County Dental Society on September 21, 2006. Learn from top national expert how you can get the top price for your practice, AND pay the smallest amount of taxes possible, AND avoid transition pitfalls along the way. No cost. Must be a SDCDS member to attend. Call (619) 299-6161 for details.

3 DENTAL EZ 3000 chairs/del unit/light/vacuum arm and Kavo fiberoptic. Look new. Call Dr. 818-212-9346.

OXNARD 2 eq. ops in a 950 sq. ft. 3 suite bldg. GR\$501,742 for 2006. Net\$179,866. C.P.S. Inc. (714) 639-2775.

EVACUATION SYSTEM CLEANER FOR ONLY \$ 15.00 * Biodegradable, non foaming, triple action-enzymatic and detergent. KEEP YOUR VACUUM LINES CLEAN AND DEODORIZED. Bottle has a dispenser built-in. While supplies last. Call L.A. Dental at (909) 599-0875.

PRACTICE FOR SALE #1005 - Hemet – Beautiful office – F.P. \$350k – Shopping center. Call Professional Practice Sales, Inc., (714) 832-0230.

FREE DELL PC and 17" Flat Panel Monitor with PeakDent Dental Software. Call 877-365-7325 for details. See insert in this edition.

ORTHODONTIC OFFICE in Sacramento for sale or lease. In neighborhood of general dentists. Previous practice grossed over 700K. Arden/Watt area. Owner: 916-635-8090.

BAKERSFIELD GP PRACTICE GROSSING 900K+ Call The Dilwith Group for more information 805-278-0044 or Sign up at www.DILWITH.com for e-mail notification of new practices on the market.

IN AUBURN ESTABLISHED OFFICE. Looking for a quick sale. Owner must relocate and has under priced profitable office over 2000sq.ft. for \$80K! Includes four full operatories, 3 x-ray machines, 3 x-ray chairs, inventories. 2004&2005 income 200K. Clean attractive office located in popular business center. For details call 805-637-3717 or 805-937-7951.

HOMESTUDY VIDEOS/DVD'S Earn credits in the comfort of your home. CA and AGD approved seminars. Many topics to choose from. Call 1-877-234-3348.

"DISPOS-A-BOWL filter kits for dental vacuum pumps. Stayclean evac cleaner and air compressor filters and parts too. ARC EQUIPMENT and SUPPLIES at 888-ARC-1551.

PRACTICE FOR SALE San Diego (La Jolla)–Fee-for-Service GP. 9 Ops in 3000 sq.ft. Collections of 1.2 mil. Seller will stay. SDPS: 760-599-7828.

BEND OREGON Spectacular general practice for sale. High end build-out with collections approaching \$900,000 in this stunning resort and retirement area. Call Joe @ 866-348-3840.

STOCKTON For Sale - General Dentistry Practice north Stockton. Gross Receipts in 2005 527K with an adjusted net of \$237K. Office has 3 operatories in 1200 sq ft. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

GENERAL & ESPECIALTY DENTIST NEEDED P/T ORANGE COUNTY, (714) 393-2932. FAX (714) 992-2724.

AOALAW LAWYERS can help you protect your interests in association partnership and buy in agreements. See our ad or call 818 992 3133.

NEED PERIO CHARTING but don't want to pay through the roof? Call EZ 2006 #1 Rated Dental Software today at 800-273-5033. Only \$500 when purchased with basic dental billing software.



Don't Miss the 2006 ADA Annual Session.

ADA

American Dental Association
www.ada.org



OCTOBER 16-19, 2006

The ADA welcomes all dental professionals to the 2006 Scientific Program and Marketplace Exhibition, held under one roof at the elegant Mandalay Bay Resort and Convention Center.

Your registration includes:

- **Continuing Education** – A selection of more than 300 programs and workshops, 75% of which are free.
- **The ADA Marketplace** – More than 700 companies demonstrating the latest in dental technology, products and services.
- **The ADA General Sessions and Johnson & Johnson Distinguished Speakers Series**, where you will get recharged about being part of the dental profession! Hear inspiring stories from **Sir Richard Branson**, chairman of Virgin and adventurer; and **Ted Koppel**, longtime anchor of *Nightline* and 42-year veteran of ABC News.

Join us in fabulous Las Vegas! Have fun, learn new technology, expand your networks and take home current information that you and your staff can use immediately in your practice — and your life.

Make plans to bring your entire dental team!

Visit www.ada.org/goto/session

For additional information or to be added to our mailing list: annualsession@ada.org

Buy it! Sell it!!! Trade it!!!

SAN DIEGO 3 eq. ops. in a 1,841 sq. ft. suite. GR\$1,060,324 for 2006. Net\$375,756. C.P.S. Inc. (714) 639-2775.

PRACTICE FOR SALE #3003 – NO/E Santa Ana/Tustin. Retiring Doctor collects \$260,000 annually. Insurance and cash only. 3 Ops in professional building. Long established. . Call Professional Practice Sales, Inc., (714) 832-0230.

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Concord, Culver City, Garden Grove, Huntington Beach, Lake Isabella, La Mirada, Los Angeles, Marina del Rey, Oak View, Ojai, Palmdale, Reseda, San Francisco, San Pedro, Santa Barbara, Sherman Oaks, Thousand Oaks, West Los Angeles, and Westwood. Call Lee Skarin and Associates at 818-991-6552, 805-373-5585, 562-592-5232, or 1-800-SKARIN #1.

PRACTICE FOR SALE ANAHEIM, \$39,000 Includes all leasehold improvements Three equipped operatories, two X-ray units and all other furnitures. No patient charts. Lots of foot traffic. \$2100 Rent for 1200sf. Call Dr. Mistry at 714-606-4908.

ASVAR & ODJAGHIAN ATTORNEYS can assist in the acquisition phase of your practice. Our network of professionals can assist in providing practice assessments, purchase offer submissions, and preparation and review of purchase and sale agreements. Contact us at (818) 992-3133 for a free consultation.

ARE YOU PERCEIVED by your staff as The Boss or are you their Team Leader? Increase your practice growth, reduce anxiety and secure a strong financial future. Call us for FREE (no obligation) Executive Coaching consultation today. 858-454-2828 P.E.A.K.S. peaks@adnc.com.

KEN RUBIN PRACTICE SALES Phenomenal Service. Stellar Reputation. Unparalleled Results. Serving SAN DIEGO only. Give us a call to find out what we can do for you, (619) 299-6161 www.KRpracticesales.com

PRACTICE FOR SALE San Diego (El Cajon) NEW LISTING! Owner retiring from 3 ½ day GP established 1979. 3 Ops, 1100 sq.ft. in Prof. Bldg, Only 130K. SDPS: 760-599-7828.

PRACTICE FOR SALE #3001 - South O.C. – Small practice, collects \$160,000 annually, located in strip center. Hispanic patients. Seller moving south. Call Professional Practice Sales, Inc., (714) 832-0230.

YOU DON'T WANT TO MISS the 2006 Seller's Practice Transition Seminar at the San Diego County Dental Society on September 21, 2006. Learn from top national expert how you can get the top price for your practice, AND pay the smallest amount of taxes possible, AND avoid transition pitfalls along the way. No cost. Must be a SDCDS member to attend. Call (619) 299-6161 for details.

ARE YOU SERVED with a lawsuit and need help? Call Kerendian & Associates (310) 914-4143.

SALE: Intra Oral Camera, Digital X-ray sensor, 2 station network, 2 brand new Dell P4 PCs, 2 Flat Panel 17" Mtrs, completely integrated with EZ 2006 #1 Rated Dental Software, training, support for one year: Entire Pkg: \$414.00 per month for 60 mos. w/2 pymts up front and \$1 guaranteed buyout at lease end (on approved lease). call 800-273-5033.

COMPLETE DENTAL SOFTWARE SYSTEM Visit www.peakdent.com or call 877-365-7325 for free demo. See insert in this edition.

PRACTICE FOR SALE San Diego (Del Mar) Fantastic UPSCALE Community!! GP with Specialties in Prof Bldg. 3 Ops Newer Equip (can expand). SDPS: 760-599-7828

OFFICE SET UPS. OFFICE SET UPS Consultant available to help with all your needs from start to finish. Call Shane 310-213-4440.

ENDO PROFITS Stop referring out patients and revenues. Experienced GP does RCTs, inc. molars at your own office. Call 310-613-7775.

PRACTICE FOR SALE #3005 – Temecula/Murrieta Hot Springs – HMO – Grossing \$1,500,000.00 with \$15,000 per month HMO checks – Absentee owner. Owner/Operator should gross \$2,000,000 first year. Call Tom Fitterer, P.P.S. (714) 832-0230.

IS YOUR OFFICE THE RIGHT ONE for "IN-HOUSE" ORAL AND MAXILLOFICIAL SURGEON? Then, do it with "WISDOM". IV sedation, 3rd molar surgery, implants, bone graft, sinus lift for the right officie. Call us as 949-716-5949.
E-MAIL: scalpel_4me@yahoo.com.

THERE IS MUCH MORE to in-house specialties than just a specialist. Thanks to American Dental Specialists, we now know how to build a successful PROGRAM! –Dr. W. Call ADS-(714) 989 2345) See ad in Dental Directory in back of this issue.

GPS ARE ENTITLED to do any treatment they are trained for. AGD provides training and advocacy for your rights. SCAGD: 800-762-2511.

SAY GOODBYE TO OSHA Let O.C.P.I. get and keep you in compliance. See ad this issue. Or, call toll free 888-55-WASTE.

YOU ARE PRIORITY #1 Whether you're equipping a new office, going all digital or merely need a handpiece repaired, Priority Dental Inc. is committed to exceeding your expectations and making you feel so valued that you refer all your friends to us. Give us a try. Priority Dental 800-853-3128.

PRACTICE FOR SALE San Diego (Rancho Santa Fe) Rare opportunity to own a high-end cosmetic/restorative Practice in one of the most beautiful and affluent communities in the USA!! Call Today SDPS: 760-599-7828.

ATTN: DENTISTS IN NEVADA, UTAH & ARIZONA

You are receiving this one copy of **The Dental Trader** as part of an expanded edition for the ADA National Dental Convention in Las Vegas this month. Though we will not be mailing you copies in the future, you may (if you wish) read the publication on our web site at:

www.dentaltrader.com

anytime. We publish **The Dental Trader** monthly, eleven times a year. (We do not publish a July edition)

You needn't take any action to get off our mailing list...you won't receive another copy. This publication is only mailed monthly to dentists in California.

If you don't find anything of interest to you in this edition, you will find **The Dental Trader** makes a great fish wrap, birdcage flooring and/or better ferret bedding (just run it thru the paper shredder).

Our web site also has a comprehensive Links Page with links to thousands of dental companies categorized by type of business. It is a useful tool for doctors searching for specific needs....please visit our site at:

www.dentaltrader.com

Thank you,
Bruce Carter
Publisher
The Dental Trader

Selling Your Practice?

Save your hard earned equity!

Six Percent* Commission!!!

PLATINUM PARTNERS Practice Sales

"More Service...Less Commission"

1.888.373.2373

Attention Buyers:

We're adding
new practice
listings every week!
Call & let us know
what you're
looking for!

Buying a Practice?

- **Santa Rosa:** Prestigious location, modern, 4 ops, 1200+ active pts., 23+ new pts./mo., \$480K gross. Full Price \$275K.
- **San Francisco:** High visibility, modern, 35+ new pts./mo., \$600K gross, Full price \$385K.
- **Sebastopol:** Central location, estab. 40+ years 800+ active pts., 15+ new pts/mo., \$480K gross projected for '06, Full Price \$250K.

*Offer expires 9/15/06

AOALAW offers competent and affordable legal counsel for all your dental practice needs. See our ad or call 818-992-3133.

ENCINO TURNKEY DENTAL OFFICE Fully equipped three ops, excellent opportunity, prime location, leasehold improvements & equipment only
turnkeysale@yahoo.com or 818-398-0995.

ULTRASONIC SCALER * DUAL SPEED * NEW * CHOOSE 25K o 30K. FOR ONLY \$ 350.00 CALL L.A. DENTAL at (909) 599-0875.

OSHA REQUIRES QUARTERLY STAFF SAFETY MEETINGS. Let O.C.P.I. take care of them for you. See O.C.P.I. ad this issue.

PLANNING TO SELL YOUR PRACTICE but don't know where to start? Call Carolin at (888) 299-7848. See page 13.

BUILDING A PRACTICE?? Call DDS ALARMS (no extra charge for prewiring) (800) 388-2010.

PICO RIVERA 3 eq. ops & 3 plumbed/not eq. ops in a 2,200 sq. ft. bldg. Income approx. 60% insurance, 30% cash & 10% Medi-Cal. C.P.S. Inc. (714) 639-2775.

PRACTICE FOR SALE #D-2972 SANTA CLARA- GP, new practice with new equipment. Nice 3000 sf w/ 6 ops. Motivated Seller. Relocating. Timothy G. Giroux, DDS/ Broker 800.641.4179.

"CAVITRON 660 MODEL Used but in good working condition. Call 310-394-1551.

"PAT WOOD IS VERY KNOWLEDGEABLE." David Reivakam, D.D.S., Riverside, California. Call Wood and Delgado toll free: 800-499-1474.

DENTAL EQUIPMENT SPECIALIST We are your answer for all your equipment needs. Financing available. (714) 620-4247.

DENTAL EQUIPMENT SPECIALIST Planning a new office, let us relieve the stress involved. We will plan, build and equipment your office while you continue to run your practice. (661) 209-2669.

VENTURA COUNTY, CALIFORNIA New Listing! Attractive general dental practice with 18 years of goodwill in a large, growing community. This well established practice has three operatories in an exceptional 900 square foot office. Large active patient base with 30 to 40 new patients per month. Collections in 2005 exceeded \$800,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

PRACTICE FOR SALE #3007 - Lamont/Arvin - Practice with Real Estate. Newly renovated. Beautiful bargain. A small city that can make you a millionaire. Call Tom Fitterer, P.P.S. (714) 832-0230.

DENTAL ASSISTANT needed for Bell/Cudahy office. Experienced & X-ray license. Bi-lingual English/Spanish. FAX resume 323-771-2995 or e-mail doshidental.com.

WEEKEND GETAWAY Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum. For details visit www.vrbo.com/92845. (310) 497-9740.

3 DENTAL EZ 3000 chairs/del unit/light/vacuum arm and Kavo fiberoptic. Looks like new. Call Dr. 818-212-9346.

DENTAL DIRECTORY

DENTAL OFFICE

• Design • New Construction • Remodeling

For more information please visit us on the web at:

www.MercuryConstruction.com

818-990-4472



MERCURY CONSTRUCTION

15720 Ventura Blvd., Suite #229 - Encino, CA 91436

Be in Business For Yourself

Own your very own Kids Dental Kare Office



Jerry Lanier DDS

Branded Dental Corporation

- More than your average Dental Practice Management Corporation services.
- Complete Marketing, Management, Administrative services.
- Franchising is the most successful way to succeed in business.

www.kidsdentalkare.com

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708

lecpa@aol.com

Success Through Diligence

EXPERIENCED HANDLING OF MEDI-CAL AUDITS & HEARINGS

If you need help

Call the Law Offices of:

Norman L. Schafner, D.D.S., J.D.
Attorney at Law

559-359-5556

Mitch Kaylor, J.D.

562-983-2500



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phldr@cox.net

KAY Funding LLC

Kenneth A. Yaros CFO

*"Your financial source to cash out
your practice sales note, annuities,
life insurance; structured
settlements and Viaticals."*

Tel: 858.792.8326

www.Kayfunding.com



Diversified Upholstery & Dental Services

| | |
|---|---|
| New & Used Dental Equipment | Complete Dental Chair Refurbishing |
| Mechanical Chair Repairs Service Tech. Available | Special Upholstery for Long Procedure Patients |

Call us for a Free Estimate!

(800) 707-3449 OR (714) 827-8515

www.DiversifiedDental.Net

ALL COUNTY CONSTRUCTION

Dental Office Design

DESIGN/BUILD

T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation

Free Estimates

562-989-3350

888-302-6111

Lic. #669244

Asvar, Odjaghian & Associates

A Professional Law Corporation

With strong professional and family ties to the dental community,
Asvar, Odjaghian & Associates is dedicated to providing highly
competent legal counsel with the most competitive rates.

Our full-service law firm assists dentists with Practice Purchases,
Corporate Formation, Lease Negotiations, Partnership and
Associate Agreements, and General Civil Litigation.

21900 Burbank Blvd, 3rd Floor, Woodland Hills, CA 91367

Tel: (818) 992-3133 • Fax: (866) 891-8662

www.AODentalLaw.com



DENTAL DIRECTORY



Trask CONSTRUCTION CO.
GENERAL BUILDING CONTRACTOR

EMILY THIET TRAN

Commercial & Residential

Insured and Bonded

**Specialize in Dental
Offices from A to Z
17 years in business**

**Design & build beautiful
Dental Cabinets**

**Obtain loans at lowest
interest rate**

Supply dental equipments

Tel: (714) 537-5312 • (714) 539-8565 State License
Cell: (714) 797-5260 • Fax: (714) 638-5857 #540153B



**CALIFORNIA
PRACTICE SALES INC.**

John Knipf
President

(714) 639-2775
www.calpracticesales.net

326 W. Katella Ave. #4-G
Orange, Ca 92667

Phillip E. Solomon, D.D.S., J.D.
ATTORNEY AT LAW

**Are you having problems with the State
Dental Board, Denti-Cal or Criminal?
I can help.**

925 East San Antonio Drive • Suite 14 • Long Beach, California 90807

Telephone: **562-422-9112**

Serving the Dental Community for 25 years in legal matters

DDS Alarms & Digital Video Surveillance

Specializing in dental office security

**New Offices or
Upgrades & Monitoring of existing practices**

Call for free quote today!

800.388.2010

All systems monitored 24/7 by ADT

Up to 100% Practice Financing

- Practice Acquisitions
- Start-Up Practices



- Business Refinance Program
- Commercial Real Estate
- Equipment & Expansion

m a t s c o®
A Member of the Greater Bay Bancorp Family

CALL: Bob Affleck @ 888.220.7321
bob.affleck@matsco.com



*Go for the best - Get the Highest Rated Software by the ADA**

800-273-5033

Online demo - www.ez2000software.com



**Medadent
Biomedical, Inc**

*For All your Medical
Waste Disposing*

Contact us!

We guarantee the lowest prices.
Call us at (800) 200-3581 today!



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust - Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



*Your Source for Savings on New
and Renewed Dental Equipment!*

30100 Town Center Drive, Suite O-136, Laguna Niguel, Ca 92677
Call 1-800-531-0312

THE DENTISTS' FIRST CHOICE FOR REPRESENTATION IN LITIGATION

- Partnership and Corporation Disputes
- Breach of Non-Compete Covenants
- Solicitation of Patients and Employees
- Breach of Contract
- Fraud
- Disputes Over the Sale or Purchase of a Practice
- Landlord/Tenant Disputes

THE LAW OFFICES OF STEPHEN M. MCNAMARA
Located in Old Towne Orange • Telephone: 714-633-0700 • Fax: 714-633-5694

DENTAL DIRECTORY

OSHA COMPLIANCE



PARTNERS, INC.

Say Adios to OSHA....
Let OSHA COMPLIANCE
PARTNERS, INC.

Take Care of Everything

*Pick-up of all Hazardous & Medical Wastes
Staff Training, OSHA Manual, Container
Labeling, "Mock" Inspection of your office
and More.....*

Call Toll-Free 888-55-WASTE
or 888-559-2783 - Ask for Miguel Castaneda

WOOD & DELGADO

Attorneys At Law

Representing Dentists for over 20 Years in the Areas of:
Real Estate • MSOs • Practice Purchase Agreements
Partnership Agreements • Leases • Dental Board Defense
Space Sharing/Group-Solo • Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law

Charles X. Delgado, Attorney at Law

Jason P. Wood, Attorney at Law

Toll Free: 800-499-1474 • Fax: 800-511-2138

Visit our website at: www.dentalattorneys.com



Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal
of Dental Practices

Serving the professions since 1966

How much is your practice worth??

Contact: Tom Fitterer

714-832-0230 • Fax: 714-832-7858

E-mail: PPSincnet@aol.com

Sellers-Free Appraisal (800)695-2732

SAVE ON INSURANCE!

Serving Dental
Practices for
over 30 years!

- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance



DENNIS ROSENE

2610 Avon, Suite C
Newport Beach, CA 92663

800-448-4664

**One
Monthly
Payment!**

DANE LEVY ATTORNEY AT LAW

Incorporation for Dentists

\$900 Flat Fee

Lease Review

\$900 Flat Fee

www.DentalLegalServices.com

Tel: 562-951-5996

GENERAL DENTISTS!

Are you tired of watching
your referral production
walk out the front door
but don't know what
to do about it?



SPECIALISTS!

Looking to increase your
net profit with zero over-
head, control your
own schedule?

AMERICAN DENTAL SPECIALISTS

UNITING DENTAL SPECIALISTS WITH GENERAL DENTISTS

714-989-2345 www.americandentalspecialists.com

QUATRON CONSTRUCTION

Designers & Builders of Quality Dental/Surgical Offices

The Trusted Name in the Industry

- New Practice/Renovations/Expansion
- Excellent References from Dentists, Sales Reps, Architects & Realtors
- Free Initial Design Consultation
- Licensed/Bonded/Insured

www.dentalconstruction.com

1-800-595-3740

Established 1985



Law Offices Of
Norman L. Schafner, D.D.S., J.D.
Attorney At Law

Experienced Handling of:
Dental Board Matters

"We Understand Your Needs"

310-207-6700

12304 Santa Monica Blvd. • Suite 300 • Los Angeles, CA • 90025



PRACTICE SALES AND LEASING

**"THE
PERSONALIZED
SERVICE
DENTAL BROKER"®**

P.O. Box #6681, Woodland Hills, CA 91365

Phone/Fax: (818) 591-1401

www.dmppractice.com

LEASING AN OFFICE SPACE let us assist with the construction and the construction terms of the lease. All County Construction 562-989-3350.

SELLERS: Will your landlord assign the lease in time for closing? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

SELLERS Allocating sale proceeds to goodwill saves you 20% in taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

LCF OFFERS 100% dental practice financing that does not require health and life insurance of borrower (some limitations). See display on Pg 5 or call 800 550 9228.

NEED A PRACTICE ACQUISITION LOAN? 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

SYLMAR PRACTICE FOR SALE Located in a very busy shopping center. Select Practice Services Asking: \$270,000.

WEEKEND GETAWAY Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum. For details visit www.vrbo.com/92845. (310) 497-9740.

PRACTICE FOR SALE #3004 – Tustin Dental Building. R.E. available. Beautiful free standing building. Could be combined with #3003. Great location for Tustin or Santa Ana or Orange City DDS losing lease. Buy your own building and experience annual rental income and more. Call PPS (714) 832-0230.

OUR BUSINESS IS PROTECTING YOURS! We have 33 years of experience protecting Dental Offices just like yours. Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

DENTAL EQUIPMENT SPECIALIST US Navy Trained. Over thirty years experience in the Dental Industry. Moving your office, yes we work weekends. (661) 209-2669.

NORTH ORANGE COUNTY, CALIFORNIA New Listing! Five operatory general dental practice in a prime location with ample parking convenient for staff and patients. This well established practice enjoys 20 years of goodwill. Gross collections in 2005 exceeded \$680,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

THE Dental Trader

Buy, Sell or Trade all things Dental

CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624
 Fax 949 498 1198 • E-mail: tradestaff@cox.net
 Web: www.thedentaltrader.com

Old Address

Dentist's Name: _____

Address: _____

City/State/Zip: _____

New Address

Dentist's Name: _____

Calif. Dental License #: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at www.thedentaltrader.com

SUNDAY CONTINUING EDUCATION SEMINARS by PDS applied clinical dentistry seminars at affordable prices. For further information please visit us at www.pdsociety.com or call 1-866-4-CALL PDS.

PRACTICE FOR SALE #E-394 SACRAMENTO— Long Est. GP Coll'd \$607K in 2005. Busy area near major shopping center. FP \$400K Timothy G. Giroux, DDS/ Broker 800.641.4179.

BUFFALO STA-VAC Vacuum Forming Unit (New) \$395. Wip-Mix Power Mixer/Investing Combination Unit (Renewed) \$450, Health-Sonic Ultrasonic 3 3/8 Quart System (Renewed) \$250, Model Trimmers 10" \$225 & 12" (Renewed) \$350. Call Dental Resources 800-531-0312 or 949-248-7415.

Copyright 2006 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY

The Dental Trader
Buy, Sell or Trade all things Dental

**Submit this form online at:
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for (check one): So. Calif. No. Calif. So. & No. Calif.

Reader Ad Rates:

- 20 words of less-**FREE* (\$1. per word thereafter-65 words maximum)_____
 - All Bold Type: Add \$10.(add option: \$10) _____
 - All Bold Type with Bold Border: Add \$15.(add option: \$15) _____
 - Black Box with Bold White Lettering: Add \$20.(add option: \$20)_____
- Total # of words (first 20 words free-add \$1. per word after first 20 words)_____

Total:_____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Advertiser's Name: _____
 Charge Card Billing Address: _____
 City/State/Zip: _____
 Phone: _____ Fax: _____
 E-mail: _____
 Authorizing signature: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:
 Check enclosed Visa/MC
 American Exp.

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month

COMMERCIAL AD FORM FOR BUSINESSES

The Dental Trader
Buy, Sell or Trade all things Dental

**Submit this form online at: www.thedentaltrader.com,
mail w/check or Fax submissions
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: _____

This ad is for: So. Calif. No. Calif. So. & No. Calif.

Bonus Feature Reader Ad Rates:

- 20 words or less \$20. - (\$1. per word thereafter-65 words maximum)...._____
 - All Bold Type:(add option: \$10) _____
 - All Bold Type with Bold Border: (add option: \$15) _____
 - Black Box with Bold White Lettering: (add option: \$20)_____
- Total # of words (first 20 words \$20-add \$1. per word after first 20 words)_____
- Total:_____

Name: _____
 Charge Card Billing Address: _____
 City: _____ State: _____ Zip: _____
 Tel No.: _____ Fax No.: _____
 E-mail: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:
 Check enclosed Visa/MC
 American Exp.

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.



Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal of Dental Practices

Serving the professions since 1966

How much is your practice worth??

BUY-SELL-TRADE (TAX DEFERRED)

Call P.P.S. Today

**100% Financing available within 30 days,
financing approval within 6 days.**

PPS NO. CALIFORNIA - (415) 899-8580

Northern CA

website. www.PPSsellsDDS.com

- 5880 - Downtown Oakland High rise - Collected \$588,000 in 2005 with very strong profits. 4 chair bay has 3-walls of glass. FP \$310,000
- 5890 - Santa Rosa - Memorial Hospital Medical Village. Great starter opportunity. 2 Op office with 12year old equipment in great shape. \$135,000 year in relaxed schedule. FP \$75,000
- 5891 - Ortho Practice - San Francisco East Bay - Growing family community. \$375,000 year on part time schedule. 5 chair bay plus Exam room. FP \$75,000
- 5895 - El Dorado County's Placerville - Long established. Collections of \$700k with profits of \$290k on 3.5 day week. Strong Hygiene department. Well equipped.
- 5896 - Sacramento's El Grove - Great opportunity in fast growing area. Sold \$250,000 per performer with older DDS. Lots of patients. Well designed 4 op office. FP \$160,000
- 5898 - South San Jose - Intersection of Highways 85 & 101. Steady \$1,000,000/year performer. 6 days of Hygiene. Lasers, air abrasion, digital radiography & computerized ops.
- 5899 - San Joaquin Valley's Merced. Community is growing with new UC Campus. Beautiful office with over \$180k invested. Not yet 3 years old, performing at \$400k level with great profits
- 5900 - Contra Contra Costa County - Long established and very successful Managed care practice. Performing at the \$1.5 million/yr level with great profits. 5 Ops.
- 5901 - Southern Sonoma County - Collections in 2005 topped \$620k with \$300,000 in Profits. 3.5 days of Hygiene. Explosive growth occurring nearby.
- 5902 - Sacramento's Roseville - Right off interstate 80. 5 year old, custom designed suite. Computerized ops and digital radiography. Has averaged \$345k year in collections the last 3 years.

**Prospective Buyers - For Hot
Releases Submit your Resume by
facsimile mail (714) 832-7858 or
E-mail PPSincnet@aol.com**

PPS SO. CALIFORNIA - (714) 832-0230

Website - So. CA www.ppsdental.com

- 1005 - Hemet - Beautiful office - \$450k investment - Shopping ctr. F.P.\$350k
- 1017 - Palm Springs/La Quinta area- Established 40 yrs. New owner 14 yrs. Like new 9 Ops. Hi tech office. Seller to work back for Buyer. Grossing \$1.2 mil. Fantastic opportunity. New DDS can achieve \$2.5 million first year. FP \$1.2 Million
- 1069 - Irvine -GP- Gross \$300k. Cap cks \$2k/mo. 3 Ops. F.P. \$330k
- 1076 - West L.A. - Newly established. Gross \$270k '04. Hi visibility. 5 Ops
- 1078 - Nevada-Historic city. GP wants partner. Solo Group. Gross \$600k. Full Price \$350,000
- 1088 - So. OC lady DDS in busy shopping center. Seeks Solo Group member to share facility. Purchase 1/2 facility for \$365k.
- 1094 - 2 Practices near Bakersfield. Gross \$750k+. Free standing building included in sale. Bargain.
- 2034 - West Covina - Long established practice. 3 ops, 2 equipped. Starbucks possible new neighbor. Collects \$100k year part time. Filipino 72 year old Seller has thousands of records. F.P. \$85,000.
- 2038 - San Bernardino shopping center location.1,100 sq.ft.4 Ops. Collects \$300k annually. Mix of all payers.
- 2039 - San Bernardino. Private Practice.3 Ops.Collects \$170k.Mix of payers
- 2053 - Fontana area. Shopping center - GP- 3 Ops, Sees a lot of new patients. Collects over \$300k annually. 1,200 sq.ft - Good lease available
- 2060 - East L.A.- Gross \$850k, net \$400k+. Older office. F.P. \$650k.
- 2061 - Oxnard - Grossing \$850k, net \$400k plus. Established 20 yrs. Small office, low overhead. F.P. \$850k
- 2063 - Down town LA. Estbld GP collects \$10k/mo Property also available.

Orthodontic Buyers needed for SOUTHERN CALIFORNIA

- 2065 - S. O.C. Are you losing your lease. Shopping center location in Aliso Viejo. Great opportunity.
 - 2070 - Indio - Established 40 years. Senior DDS. Gross \$5k-\$15k month. 2 Ops. Full Price \$50k.
 - 2071 - Roland Heights-GP. State of art office. Gross \$1mil.
 - 2072 - East L.A. - Insurance 50%, Cash 35%, Union 5%, Medical 10%. Grossing \$1,000,000+. Absentee Seller. 6 ops, plus X-ray room in 2,000 sq.ft.. 4 days per week. F.P. \$850k. R.E. Condo also available for sale.
 - 2079 - Downtown near Staples. Lady DDS gross \$300k working 3 1/2 days. More volume available. F.P. \$250k.
 - 2086 - No. Orange County GP. 2 1/2 yr old practice in strip center. Collects \$10k/mo. With expectations for more. 5 ops, 3 equipped.
 - 2088 - Cerritos Ortho office available. Could be converted to G.P. Beautiful 5 Ops open bay & quiet Ops. F.P. \$165,000
 - 2090 - E. San Fernando Valley- A Special corner office. Grossing \$1,300,000 with no external marketing. 8 Ops in 2,400 sq.ft. more available.
 - 2091 - Inglewood. GP Gross \$350k, net \$180k. Est 20 yrs. F.P. \$220k.
 - 2095 - Santa Barbara - Beautiful 4 Ops, 3 equipped. R.E. available. Grosses \$800k +, 4 days. F.P. \$795k including AR. Fee for service some
- PPO's**
- 2097 - Westminster - On freeway. Beautiful 6 Op office. Location only.
 - 2098 - Atascadero G.P. - Established 30 yrs. Grossing \$20k/mo. Refers out Endo, Perio, Most O.S. and C & B. Beautiful office. F.P. \$330k.
 - 2099 - Huntington Park. Est. 20 yrs. 1 day only, produces \$10k/mo.
 - 3001 - South O.C. - Small practice, collects \$160k annually. Located in strip center. Hispanic patients. Seller moving south.
 - 3003 - NO/E Santa Ana/Tustin. Retiring Dr. - collects \$260k/annually. Insurance & cash only. 3 Ops in professional bldg. Long established.
 - 3004 - Tustin - Dental building. RE available. Beautiful free standing bldg. Could be combined with #3003. Great location.
 - 3005 - Temecula/Murrieta Hot Springs. HMO-Grossing \$1,500,000. w/\$15k/mo HMO checks. Absentee owner.
 - 3006 - Covina/West Covina HMO Grossing \$1,100,000 w/\$15k/mo. HMO cks. Newly renovated. FP. \$1,100,000, RE \$1,500,000. Absentee owner.
 - 3007 - Lamont/Arvin- Practice with RE. Newly renovated. Beautiful bargain.

****FOUNDERS OF PRACTICE SALES****
100 years of combined expertise and experience!
3,000 Sales - - 30,000 Appraisals

****CONFIDENTIAL****

PPS Representatives do not give our business names when returning your calls.

****BUYERS AND SELLERS SAY****

"We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you."

Southern California
Tom Fitterer, Dean George & Wally Murray
PPS So. California (714) 832-0230
Fax (714) 832-7858 E-mail:
PPSincnet@aol.com
Web address: www.PPSDental.com

Northern California
Raymond & Edna Irving
PPS No. California (415) 899-8580
Fax (415) 899-8588 E-mail:
Ray@PPSsellsDDS.com

Wanted - G.P.'s in all areas. This is the Hottest Sellers Market in History. Sellers may want to relocate to take advantage of this Sellers Market. Get excited and build new practice in high growth area.

SELLERS-FREE APPRAISAL (800)695-2732

SELLERS-FREE APPRAISAL(800)695-2732

10 Year Warranty

DANSEREAU

America's Dental Equipment Company Since 1961

Call (800) 423-5657
or Website:
WWW.DHPDENTAL.COM
For More Details

America #4 Op

\$4595.00

10 Year Warranty
Does not Include Stools



Signature Stool
Package

Dentist AND Assistants
\$699.00

Superflow Dry Vacuum

\$4395.00

INSTANT REBATE \$500
\$3895.00



Showing at:
ADA Dental
Meeting
Las Vegas, NV
Oct. 17 - 19
Booth 16114

Complete Dental Office

\$22895.00

or

\$429.99 Per Mo.

INCLUDES ALL THIS
EQUIPMENT



AM3 Dental Chair
\$2495.00



10 Year Warranty

Manufactured in California Since 1961
250 E. Harrison Street, Corona CA 92879

PRSR.T.STD

U.S. POSTAGE

PAID

LOS ANGELES, CA
PERMIT #30391