

THE Dental Trader

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Pat Wood is knowledgeable, fair and a nice guy!"

**Ari Rosenblatt, DDS, DMD,
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"I highly recommend Wood and Delgado to all dentists."

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"I highly recommend that you use his legal services!"

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"I would recommend Wood and Delgado because of their familiarity with dental practices, and promptness in returning phone calls."

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"Wood and Delgado have been representing me for many years. I would highly recommend their firm to my friends and colleagues."

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"Patrick Wood is not your typical dental attorney. I have seen Mr. Wood interact with other attorneys and I can say with a great deal of confidence, Mr. Wood is an attorney you want on your side."

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"Wood and Delgado have taken care of all of my legal needs for a number of years now and I constantly recommend them to other dentists."

**Moni Mosharaf,
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"California Practice Sales has referred clients to Pat Wood for 20 years. Pat has been timely in contacting the clients, is very up-front in describing and delivering his services and is very skilled in completing negotiations for his clients. I highly recommend him!"

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California Practice Sales Inc.**

"I am impressed with all the knowledge Mr. Wood has in the dental field. Very knowledgeable and experienced, nice to work with."

Will Wong, DDS, Irvine

"Mr. Wood provides incredibly prompt, five star service you only dream of in an attorney."

Mark Weiser, DDS, Santa Barbara

"Pat Wood is a principal, ethical, interesting, knowledgeable and impressive attorney."

George Koerber, DDS, Concord, California

"I have been a client of Wood and Delgado for over ten years and wouldn't think of going to another attorney for any matter in the dental field."

Felipe Vital, D.D.S., Santa Ana, California

"I liked everything about Mr. Wood's representation of me."

David S. Han, DMD, MS, Vista, California

**Patrick J. Wood, Attorney at Law
Charles X. Delgado, Attorney at Law
Jason P. Wood, Attorney at Law**

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GENERAL DENTIST (Associate) needed, two/three days a week, option to purchase. South Bay area. Fax resume to 310-644-1670.

#D-282 MONTEREY AREA GP, fee for service practice. Office is 2700 sf with 5 ops. Great Opportunity. Great Area. One of the nicest practice WPS has listed. Call for Details! WPS 800-641-4179.

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PRACTICE FOR SALE #1071 So. CA/General/Periodontic/GP grossing \$1,800,000, net \$1 mil - 7 Ops, 3,000 sq.ft. R.E. - Full Price including RE \$2,400,000. Call Professional Practice Sales, Inc., (714) 832-0230.

ORAL SURGEON NEEDED: Multi-specialty private group practice in Pasadena seeks Board Eligible Oral Surgeon 1-2 days per week. XInt salary. Fax CV (626)432-4270 Phone(626)432-4242.

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FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections \$375K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Near Fresno County #2. Buy one or both.

FRESNO COUNTY #2 - (3) op G.P. located in smaller town. (2) ops eqt. 3rd plumbed not eqt. Store front location with signage/visibility. Annual gross collections \$150K+ p.t. Cash/Ins/PPO/Denti-Cal/Cap. Cap check \$2,600/mos. Near Fresno County #1. Buy one or both.

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring.

KERN COUNTY

BAKERSFIELD #14 - (12) op G.P. for sale. Cash/Ins/PPO/Cap/Denti-Cal. Cap Check \$10K+/mos. Annual Gross Collect. \$1.2M+. Freestanding Bldg. w/exposure/visibility/signage. Absentee owner possibilities. **SOLD**

BAKERSFIELD #15 - (6) op G.P. located in a strip center with exposure, visibility and signage. (4) ops equipped, (1) eqt'd with chair and x-ray (1) plumbed not eqt'd. Cash/Denti-Cal/Cap patients. Walk-Ins. 2004 Gross Collections \$204K. **NEW**

BAKERSFIELD SUBURB - (2) op computerized G.P. & Duplex Bldg. for sale. Annual Gross Collections \$160K+ on 3 days/wk. Cash/Ins/PPO Patients. **NEW**

LOS ANGELES COUNTY

ENCINO - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos. **NEW**

GLENDALE #5 - (3) op G.P. for sale. Nicely appointed. Gross \$20K/mos on (3) days/wk. Cash/Ins. Seller returning to school. **PENDING**

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eq't'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal patient base. Approx. (40) new patients/mos. 2004 Gross Collect. \$311K+. **NEW**

LOS ANGELES #3 - (2) op computerized G.P. and Condo for sale. Cash/Ins/PPO & small amount of Denti-Cal. 2004 Gross Collect. approx. \$180K on two days/wk. 2005 Projection is \$190K-\$200K on two associate run days per week. Can easily increase production/collections if owner operated and more days. **NEW**

PARAMOUNT - (5) op G.P. Located in store front with exposure and visibility. (3) equipped ops. (2) additional plumbed not equipped. Cash/Ins/PPO/Denti-Cal/Healthy Families Patient Base. 2004 Gross Collections \$215K+ p.t. due to new baby. Did \$332K prior to pregnancy on (4) day week. Seller Motivated. Priced to Sell! **SOLD**

SAN GABRIEL VALLEY - 1,755 s.f. single use freestanding dental building for sale. Near center of town. (5) plumbed ops. Busy Hispanic area. No patient charts or equipt. are included in the sale. **PENDING**

WEST HILLS - (5) op G.P. located in a well known and strategically located professional bldg. Newer eqt. and build out. Professionally decorated and appointed. 2004 Gross Collections approx. \$300K p.t. Cash/Ins/PPO. Selling due to partnership dissolution. **NEW**

WEST SAN FERNANDO VALLEY #2 - (4) op computerized G.P. located in an upscale shopping center. Excellent exposure and visibility. (3) ops equipped (1) op equipped with chair and x-ray. Equipment (2) years old. 2004 Gross Collections \$636K and growing. Cash/Ins/PPO/Capitation and small amount of Denti-Cal. Monthly Cap Check \$2,500/mos.

ORANGE COUNTY

SOLD OUT - Room for the next Orange County seller available.

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

SANTA BARBARA COUNTY

SANTA BARBARA - beautiful (2) op turnkey office. Everything you need to see patients including: dental and office equipment, furniture, fixtures, instruments and dental supplies. Just activate a phone line and drop in a computer system and you're ready to go. Priced less than build out costs. **NEW**

CENTRAL COAST #1 - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO.

CENTRAL COAST #2 - (3) op computerized G.P. for sale. (2) ops eqt'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr.

SAN BERNARDINO COUNTY

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

SAN DIEGO COUNTY

NORTH SAN DIEGO CTY - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eq't. Excellent growth area. **SOLD**

SAN LUIS OBISPO

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

SAN LUIS OBISPO - Great place to work and play. (4) op computerized G.P. (3) ops eqt'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility. **SOLD**

TULARE COUNTY

PORTERVILLE - (4) op G.P. Newer equipment. Cash/Ins/PPO. Ave. annual gross collections \$600K+. (30) new patients/mos. Growing area.

VENTURA COUNTY

EAST VENTURA COUNTY - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eqt'd (1) op plumbed not eqt's. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. Like new equipment with digital x-rays. **NEW**

OXNARD - EMERGENCY SALE! DDS passed away. (4) op G.P. and free standing bldg. located on a main street with pole signage. 2004 Gross Collect. approx. \$300K. Cash/Ins/PPO/Denti-Cal. **SOLD**

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CITY OF ORANGE PRACTICE FOR SALE General private practice in professional building - 6 + 2 operatories - grosses over \$550,000/year - Owner is ill - Thomas & Fees Practice Sales (714) 544-4341.

PRACTICE FOR SALE #1062 - South Bay - Carson Area - Location only. Very attractive 3 Op office. Call Professional Practice Sales, Inc., (714) 832-0230.

SAN DIEGO PROSTHODONTIC Attractive, hi-tech practice, 2005 projected collections of \$1,000,000! 5 ops. Asking \$650,000. Select Practice Sales, 626-966-8223!

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GARDENA ORAL SURGERY Long established practice with lots of goodwill! 4 ops, collected \$555,000 in 2004. Asking \$395,000. Select Practice Sales, 626-966-8223!

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“Only four days before signing my practice purchase and lease documents, I called Mr. Olson for help. His quick response and practical advice protected my interests and saved me money in ways I never even considered.”

Larry Cao, DDS, Orangevale, CA

“Mr. Olson's help with my incorporation and two practice purchases has been prompt, thorough, knowledgeable, and ethical. I highly recommend his services.”

Warren Gerosa, DDS, Los Angeles, CA

“I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!”

Ruth Shifman, DDS, Thousand Oaks, CA

GENERAL DENTIST WANTED near downtown Los Angeles Prefer minimum 3 years of Experience Fax Resume (323)264-0885 and call Teresa Now! (323) 264-8834.

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LAGUNA NIGUEL G.P. Shopping center, 3 ops, 1250 S.F. 3 years new. Nice location. Collects \$17/18K mo. Call (949) 548-4559 Agent.

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PRACTICES FOR SALE —October, 2005

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO—LA JOLLA—Fee-for-Service **GENERAL** Practice located in prestigious area, established in 1984. 9 Ops in approx 3000 sq.ft. Very efficient practice with outstanding staff. 2004 collections of 1.2 mil. Seller desires to become part-time associate.

BUILDING ALSO JUST LISTED FOR SALE!! Rare Opportunity.

SAN DIEGO—OCEANSIDE—18 year established **GENERAL** Practice with excellent visibility. 2 blocks from freeway 5. 6 spacious and fully-equipped Ops in approx. 2400 sq.ft. Cash, Insurance, some DentiCal. Only 260K! **SALE PENDING**

SAN DIEGO—LA MESA—Situated in a Professional Bldg. immediately adjacent to I-8 Freeway. **GENERAL** Practice established 1996. 4 Ops in 1530 sq. ft. Approx. 70% Capitation. Offered for only 210K.

SAN DIEGO—ESCONDIDO—**GENERAL** Practice located in shopping center along major thoroughfare. All Insurance and Cash patients. Established 10 years. 3 fully-equipped Ops (plus 1 plumbed) in approx 1200 sq.ft. ADEC chairs/units, Digital X-Rays. Asking 220K.

SAN DIEGO—LA MESA—NEW LISTING!! Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for 580K.

SAN DIEGO—PACIFIC BEACH—Owner retiring from **GENERAL** Practice established in 1990. 3 fully-equipped Ops in 900 sq.ft., situated in Medical Bldg. Easy access to 5 Freeway.

SAN DIEGO—CHULA VISTA (North) 38 Years of **GOODWILL!** Owner retiring from Fee-for-Service **GENERAL** Practice situated in Professional Bldg. Doctor shares 9 Ops in approx 3100 sq.ft. with another GP. Offered for 375K.

SAN DIEGO—LA MESA Practice situated in well-known Medical-Dental Center next to Grossmont Hospital. Established in 1980. ALL Fee-for Service. Crown & Bridge/Cosmetic Dentistry Focus. ADEC Equipment. Panalipse, IntraOral Cams. 2 fully-equipped Ops (1 plumbed used as private office. **SALE PENDING**

SAN DIEGO—SAN DIEGO PROSTHODONTIC practice in dental professional bldg. Near downtown. 3 ops possible 4th ops area. Projected '05 collections \$1,100,000.

for updates, visit us at: **WWW.SDPRACTICESALES.COM**

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

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MANAGEMENT OF ENDODONTIC FAILURE By Dr Namazikhah on Nov 13th 2005 (Sunday). Limited Seating Call PDS at 1-866-422-5573.

LOS ANGELES (Desert) practice 900 sq. ft. 3 ops. Grossing \$30-35K. All major PPO's accepted. Vicki@promed-financial.com--Broker or call 888-277-6633.

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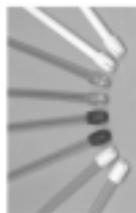
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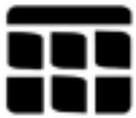
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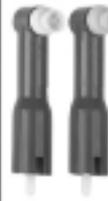
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- #200 La Crescenta - G.P. Collections \$79/81K mo. Great corner visibility. **NEW**
- #201 Beverly Hills - G.P. 10+ yrs. goodwill. 4 ops, software. Coll. \$260K in 2004.
- #204 Torrance - G.P. 10+ yrs. goodwill. **Sale Pending**
- #209 Torrance - G.P. 15 yrs. goodwill. Absentee seller w/ 2 assoc. Coll. \$18/21K mo.
- #210 Hacienda Heights - G.P. Shop ctr. loc. Office sees 30 pat./day. CAP/ck \$19K mo. **In Escrow!**
- #211 Beverly Hills - G.P. SELLER REDUCED THE PRICE! Great leasehold opportunity.
- #212 Los Angeles/Wilshire - G.P. 200 SF. **SOLD!**
- #213 Wilshire/La Cienega - G.P. HMO. 18 yrs. goodwill. '04 coll. \$1,792. 14 ops. **NEW**
- #214 Torrance - G.P. 25 yrs. goodwill. 18 ops. in 5000 SF. Coll. \$3+ mil. in '04. **NEW**
- #219 Montebello - G.P. 100% fee for service. Long est. practice. Coll. \$940K in '04. **NEW**
- #220 So. Gate - G.P. Free standing dental clinic. 5 ops in 1500 SF. Coll. \$504K. **NEW**
- #222 El Monte - G.P. Great starter with a large patient base plus conditional referrals. **NEW**
- #223 North Hollywood - G.P. '04 coll. \$350K. 60/70 new pat./mo. Seller relocating. **Sale Pending**
- #226 Gardena - G.P. Coll. \$616K in '04. 3+ ops in 1300 SF. Seller leaving the area. **NEW**
- #227 Montebello - G.P. Shop ctr. loc. Leaseholds only. 1200 SF and 4 ops.
- #228 Montebello - G.P. Retail ctr. & dental suite for sale. Build equity in real estate.
- #229 Norwalk - G.P. Starter location. **NEW**
- #230 Downtown LA - G.P. HMO. Coll. \$279,007K. CAP/ck. \$3.5/4.0K mo. **NEW**
- #232 Western/Wilshire Blvd. - G.P. 1st floor in prof. bldg. 7 ops in 3500 SF. Coll. \$50K mo. **In Escrow!**
- #234 San Pedro - G.P. Free standing dental practice to lease w/ possible option to buy.
- #235 Gardena - G.P. Visible crnr. loc. Leaseholds only. 4 ops in 1200 SF.
- #236 Wilmington - G.P. Retail ctr. **In Escrow!**
- #237 San Pedro - G.P. Great starter. Coll. \$10/12K mo. Seller wants an offer.
- #239 Pasadena - Leaseholds only. 1200 SF
- #242 Pasadena/San Marino - G.P. Proj. \$352K in '05. 3 ops in approx. 1000 SF. **In Escrow!**
- #245 Wilmington - FIFTY-FIVE (55) new pat. in 1st week. 4 ops, x-ray in 1700 SF. **NEW**
- #248 Lancaster - G.P. COLL. \$732,694. SUBMIT BEST OFFER. TRANSITION AVAIL.

Orange County

- #501 Irvine - G.P. Best loc. Well designed high tech practice. Coll. \$1.7 mil. Has avg. 10/15% per yr. growth. Seller to retire. **SOLD!**
- #502 Tustin - G.P. & Real Estate. Coll. \$50/54K mo. 5 ops, 2 x-rays, pano, & software in 2000 SF. 100 new patients/month. **NEW**
- #503 Irvine - G.P. Coll. \$20K mo. 5 ops, 1200 SF. Proj. \$260K '05. HMO ck. \$3000K
- #504 Ranch Santa Margarita - G.P. Best opp. in South OC. Coll. \$3245K in '04
- #505 Anaheim - G.P. 4 ops. retail ctr location. Coll. \$450K+ - Cashing South.
- #506 Costa Mesa - G.P. Coll. \$617,219 in '04. 13 yrs. goodwill. Seller retiring. **NEW**
- #507 So. Orange County - G.P. Coll. \$1,416,862 in '04. 25 yrs. goodwill. **Sale Pending**
- #508 Laguna Niguel - G.P. Shop ctr. loc. 3+ ops, x-rays in 1200 SF. Great lease. **NEW**
- #509 West Santa Ana - G.P. Retail ctr. Coll. \$35K mo. X-ray, 4 ops in 1200 SF.
- #511 Irvine - G.P. 4+ ops. In shopping ctr. 4 ops, x-rays & software in 2000! **In Escrow!**
- #513 Tustin - G.P. Crnr. loc. New shop ctr. Leaseholds only. 4 ops, x-rays, in 1200 SF. **In Escrow!**
- #515 Laguna Hills - G.P. Major shop ctr. 4 ops, x-rays in 1250 SF. Great rent for South Orange County. Some HMO plans. **NEW**
- #520 Laguna Hills - G.P. Busy shop ctr. 3 ops+, 2 chrs., x-ray, int. cam., (all new) in 1200 S.F. Seller lives out of the area. **NEW**
- #523 Irvine - G.P. Major shop ctr. Leaseholds only. 5 ops, x-rays, pano. **NEW**
- #526 Anaheim - VISIBILITY + TRAFFIC = a great starter. Leaseholds only. **NEW**
- #528 Hunt. Beh./Stanton - G.P. Shop ctr. Practice seller has to sell for health reasons. Great opportunity here.
- #530 Fullerton/La Habra - G.P. 6 ops, 2 x-rays, Dentrix software in 2500 SF. **Sale Pending**
- #543 Anaheim - G.P. New ctr. 4 ops, 2 x-rays. State College area. Instant equity.
- #549 Fountain Valley - G.P. Dental condo for sale. 4 ops, x-ray in 1500 SF. Great loc.

Sacramento County

- #800 South Sacramento - Ortho practice. 3 yrs. new office. Shop ctr. Coll. \$50/55K mo.
- #803 Fair Oaks - G.P. 15 yrs. goodwill. Crnr. visibility. Coll. \$436K on 3 days. 5 ops, 3 x-rays, pano, int. cam., software in 1700 SF.

Million Plus Collections

- #202 Diamond Bar - G.P. Fee for service collected \$1.5 mil. in 2004. Coming Soon! **NEW**
- #213 Wilshire/La Cienega - G.P./HMO Coll. \$1,792 in '04. Coll. \$184K 7/05. CAP \$16K mo. Ground floor location with street signage.
- #214 Torrance - G.P. Coll. \$3,007,595 in '04. In house lab. 25 years goodwill. **NEW**
- #300 Colton - G.P. Coll. \$1.4 million in 2004. Free standing building on busy street. **NEW**
- #501 Irvine - G.P. \$1.4 million. **SOLD!**
- #507 South County II - G.P./HMO '04 coll. \$1,416,862. Back ups needed. **Sale Pending**

San Diego County

- #400 Ramona - G.P. Coll. \$338K. Seller retiring. Great opportunity to transition. **NEW**
- #401 Alpine - G.P. Practice dentistry in great area. 3 ops, x-ray & software. Low rent.
- #406 El Cajon - G.P. Crnr. free standing bldg. Coll. \$549K in '04. Real estate also for sale.
- #410 El Cajon - G.P. Coll. \$20K mo. w/ 2 1/2 day associate. \$500+K plus collections.
- #419 Mira Mesa - G.P. Shop ctr. 1200 SF. Coll. \$40/45K mo. Seller avg. coll. last 3 yrs. \$531K.
- #420 La Jolla - G.P. 4+ ops, x-rays & Dentrex. Proj. \$500/550K for '05. Seller motivated. **In Escrow!**
- #422 Oceanside - G.P. High net. Work less make more. 3 ops. & software in shop ctr.

Riverside/SanBernadino

- #300 Colton - HMO. 9+ ops, x-rays, pano. Coll. \$1.12 Mil. CAP approx. \$16K mo.
- #301 Rialto - G.P. Starter practice. 2 ops in 775 SF. Coll. \$19/20K mo. Seller out of area.
- #302 Ontario - G.P. 3 ops+, x-rays in 1200 SF. Coll. \$298K/yr. Avg. \$25/28K mo. **NEW**
- #303 Upland - G.P. 10+ yrs. goodwill. Coll. \$430K in '04. 3+ ops, 2 x-rays. **In Escrow!**
- #304 Rancho Cucamonga - G.P. Shop ctr. 3 ops, int. cam., dig. x-rays in 1200 SF. **NEW**
- #305 Temecula - G.P. Coll. \$356,261K & growing. 5 ops, x-rays, & Easy Dental.
- #310 Palm Springs - G.P./HMO. Coll. \$329K. CAP/ck. \$6/7K mo. Lots of new pat. **NEW**
- #312 Rialto - G.P. Seller relocated, needs to sell. 4 ops, 2 x-rays, pano. Coll. \$20K mo.
- #314 Colton - G.P. Est. 1950. Free standing bldg. Coll. \$18/20K mo. on 3 days.
- #315 San Bernadino - G.P. Collections \$20K mo. Real estate for sale. **In Escrow!**
- #318 Indio - G.P. HMO. CAP/ck. \$31K mo. & growing. '05 proj. \$700K. 5 ops in 1550 SF.

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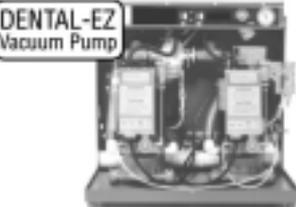



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MORENO VALLEY EQUIPMENT AND LEASEHOLDS FOR SALE: Three operator office in a professional building with 1,200 square feet has one fully equipped operator and two partially equipped operatories. Good opportunity for someone to get started in practice with a low overhead and minimal debt. Asking \$55,000.

CANYON COUNTRY/SANTA CLARITA VALLEY PARTNERSHIP PRACTICE FOR SALE: Eight operator facility located in a free standing professional building. Selling partner collects over \$700,000 per year and nets over \$350,000 per year on three and one-half days per week. No advertising, no capitation and no welfare. Seller refers molar endo, perio surgery and impactions. Asking \$550,000.

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MARINA DEL REY EQUIPMENT AND LEASEHOLD IMPROVEMENTS FOR SALE: Newly developed six operator office with marina views from all operatories on the tenth floor of a professional building. Two year old Adec equipment with digital x-rays and full computerization including chairside data entry. Over \$400,000 spent on improvements and equipment. Some patient charts and one day per week of hygiene. Asking \$350,000.

SOUTH EL MONTE GENERAL PRACTICE FOR SALE: Located in a building with good visibility, this office has four equipped operatories with a fifth that is plumbed, but not equipped. The practice is open four days per week with no weekends and does no advertising. Patient base is virtually 100% Hispanic and represents an outstanding opportunity for a bi-lingual or Hispanic practitioner. Gross collections of \$265,000/year with a net income of 44%. Motivated! Asking \$220,000.

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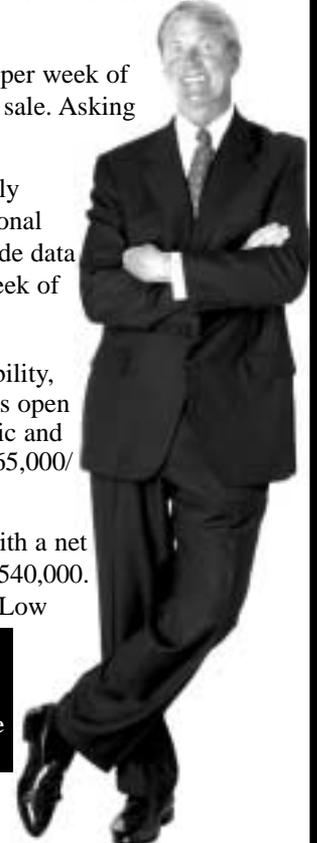


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COSTA MESA G.P. 13 yrs. Goodwill. Collections \$617K in 2004. Seller retiring. Call for info. (949) 548-4559 Agent.

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ESCONDIDO: 5 eq. ops. in a 2,200 sq. ft. free standing building. General Practice with O.S., Perio and Endo specialties. GR \$1,076,866 for 2005.
BUYER'S NET OF \$242,862.

HAWTHORNE: 3 eq. ops. and 3 fully eq. ops. in an open bay. Practice is in a 2,200 sq. ft. suite. 2 1/2 Days of Hygiene, 2 Days G.P. and 2 Days Pedo each week. GR \$687,286.

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BELL GARDENS-3 eq. ops. in 1,000 sq. ft. suite located in a single story strip shopping center. Practice is currently 42% Insurance, 30% Cash and 28% Medi-Cal. Practice attracts approximately 20-25 patients per month and schedule includes approximately 12-15 patients per day. Projecting \$335,472 for 2005. **BUYER'S NET OF \$130,530.**

BEVERLY HILLS- 4 eq. ops. in a 1,198 sq. ft. suite located in an 11 story medical/dental building. Located in Beverly Hills with 25 years of Goodwill. This practice comes with Intra Oral Camera units. Projecting \$642,216 for 2005. **BUYER'S NET OF \$257,270.**

BURBANK-4 eq. ops. in a 1,620 sq. ft. single story free standing building. Practice is approximately 65% Insurance, 15% Cash, and 10% Medical. Doctor currently has one Associate working 4 Days/Week seeing approximately 15-20 patients per day and approximately 40 new patients per month. Projecting \$546,794. **BUYER'S NET OF \$236,322.**

CARSON-2 eq. ops. and 3 plumbed not eq. ops. in a 1,600 sq. ft. suite located in a single story office complex. Good signage, easy access to parking, charts and telephone number are included! Computer system and Intra Oral Camera included! Leasehold Improvements, Equipment and Some Patient Charts Only.

COMMERCE-4 eq. ops. in a 1,350 sq. ft. suite located in a strip shopping center. Doctor is currently working a 3 Day/Week work schedule seeing approximately 15 patients per day and attracting approximately 28-30 new patients per month. Practice is approximately 50% PPO Insurance, 20% Cash and 30% Medical. Leasehold Improvements, Equipment and Some Patient Charts Included.

ENCINO-3 eq. ops. in a 1,200 sq. ft. suite located in a three story commercial business building. Good location, beautiful ceramic tile flooring, street visibility, free parking, multiple restrooms and a good number of walk-ins. Leasehold Improvements and Some Equipment Only.

GLENDALE-3 eq. ops. in a 1,000 sq. ft. suite located in a two story building. Doctor is currently working 5 day/week and currently seeing approximately 5-10 patients per day with approximately 10-12 new patients per month. Practice is approximately 70% (PPO) Insurance and 30% Cash. Projecting \$428,582 for 2005. **BUYER'S NET OF \$102,918.**

HAWTHORNE- 3 eq. ops. and 3 fully eq. ops. in an open bay. Practice is in a 2,200 sq. ft. suite located in a two story medical dental building. Practice is currently 44% Insurance and 56% Cash with 2 1/2 Days of Hygiene, 2 Days G.P. and 2 Days Peds each week. Doctor is currently seeing approximately 8-10 G.P. patients per day, 8-10 Hygiene patients per day are being seen and approximately 23 new patients per month. Projecting \$687,286. **BUYER'S NET OF \$109,903.**

LANCASTER-7 eq. ops. in a 2,500 suite located in a two story medical building. Great location, Doctor officiates as an absentee owner. New Buyer can do the same, although if new Buyer decides to work in the office, it will reduce the overhead significantly. Projecting \$1,212,612 for 2005. **BUYER'S NET OF \$480,492.**

LOS ALAMITOS- 3 eq. ops. in a 787 sq. ft. suite (only 655 sq. ft. is usable) located in a two story medical/dental building. Computer & software program included! Leasehold Improvements and Equipment Only.

LOS ANGELES- 4 eq. ops. in a 1,485 sq. ft. suite located in a six story medical/dental and professional building. Practice is currently approximately 70% Insurance and 30% Cash. Doctor is on a 4 day/week schedule and currently seeing approximately 8-10 patients per day with approximately 10 new patients per month. Projecting \$655,682 for 2005. **BUYER'S NET OF \$136,020.**

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LOS ANGELES-7 eq. ops. and 2 not eq. ops. in a 5,500 sq. ft. suite located in a two story building. 95 years of Goodwill. Little competition in the downtown Los Angeles location for three blocks. Incredible signage. Currently the practice is open 2 days/week and is Projecting \$113,703 for 2005. Practice has the potential to project more if the new Buyer/Doctor can devote more days to the practice. Leasehold Improvements, Equipment & some Patient Charts included.

MONROVIA- 2 eq. ops. and 1 not eq. ops. in a 900 sq. ft. single story free standing building. Practice is approximately 70% Insurance (PPO) and 30% Cash. Doctor is currently working a 4 Day/Week schedule and is seeing approximately 8-10 Patients per day with approximately 5-10 new patients per month. Projecting \$165,488 for 2005. **BUYER'S NET OF \$56,148.**

NEWBURY PARK- 5 eq. ops. in a 1,545 sq. ft. suite located in a two story dental building. Doctor is working on a 4 1/2 Days/Week work schedule and currently seeing approximately 10-12 patients per day with approximately 15-16 new patients per month. Practice also has one hygienist 3 days/week seeing approximately 8 patients each day. Practice is approximately 80% Insurance, 19% Cash & 1% Medical. Projecting \$445,272 for 2005. **BUYER'S NET OF \$102,792.**

NEWHALL-7 eq. ops. in a 2,200 sq. ft. suite located in a two story medical/dental building. Great location, current owner/doctor officiates as absentee. New buyer can do the same, although if decides to work in the office, overhead would reduce significantly. Projecting \$1,297,800 for 2005. **BUYER'S NET OF \$381,114.**

SHERMAN OAKS-6 eq. ops. in a 2,088 sq. ft. suite located in a multi-story building. Family oriented office, Intra Oral Camera, computer system and software package included! Practice is currently 69% insurance and 31% cash. Doctor is working 3 Days/Week or as needed. The Doctor currently sees approximately 18-19 new patients per month and approximately 8-10 patients per day. Projecting \$959,932 for 2005. **BUYER'S NET OF \$253,230.**

SOUTHGATE-3 eq. ops. in a 800 sq. ft. suite located in a single story strip shopping center. Intra Oral Camera included. Practice is currently 50% Cash, 25% Capitation, 10% Medical & 15% Insurance. Leasehold Improvements, Equipment and Some Patient Charts Included.

VAN NUYS-3 eq. ops. and 4 not eq. ops. in a 2,500 sq. ft. single story free standing building. Great signage, close to the busy traffic on the boulevard, great layout and everything brand new! Leasehold Improvements & Equipment Only.

ORANGE COUNTY

ANAHEIM-5 eq. ops. in a 2,000 sq. ft. suite located in a single story small shopping center. Intra Oral Camera & Central Nit. Oxide in 2 rooms. Good signage. Doctor is working 4 Days/Week and sees approximately 10-15 patients per day. Practice is currently 45% insurance, 15% cash and 40% medi-cal. Projecting \$360,426 for 2005. **BUYER'S NET OF \$115,488.**

GARDEN GROVE- 3 eq. ops. in a 2,280 sq. ft. suite located in a seven story medical/dental building. Shared space of 1,126 sq. ft. Next to the Garden Grove Hospital. Leasehold Improvements and Some Equipment Only.

GARDEN GROVE-4 eq. ops. in a 1,500 sq. ft. suite located in a shopping center. 24 Years of Goodwill. Three Intra Oral Cameras, Computer System, mobile delivery cap, endo brand machine, Laser Curing system, plumbed N2O2, all included! Projecting \$342,348 for 2005. **BUYER'S NET OF \$96,738.**

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YORBA LINDA-3 eq. ops. and 1 not eq. op. in a 1,250 sq. ft. suite located in a retail center. Intra Oral Camera included. Practice is currently approximately 70% Insurance & 30% Cash. Doctor is on a 4 1/2 Day/Week work schedule and seeing approximately 12-14 patients per day with approximately 5-6 new patients per month. Projecting \$462,893. **BUYER'S NET OF \$107,300.**

YORBA LINDA - 4 eq. ops. and 3 not eq. ops. in a 2,400 sq. ft. two story free standing building. Good signage and located on a busy corner. Computer system and software package included. Leasehold Improvements and Equipment included. Equipment is only a few months old!

RIVERSIDE & SAN BERNARDINO COUNTIES

ALTA LOMA-4 eq. ops. in a 1,500 sq. ft. suite located in a two story building. Located in the IHOP shopping center, has retail clerk's contract and Intra Oral Camera is included! Doctor is currently working 4 Days/Week and is approximately seeing 15-18 patients per day, approximately 20 new patients per month and about 8 hygiene patients per day. Practice is currently 89% insurance, 10% cash and 1% medi-cal. Projecting \$475,305 for 2005. **BUYER'S NET OF \$143,952.**

FONTANA-4 eq. ops. and 1 not eq. op. in a 1,800 sq. ft. suite located in a single story medical/dental building. N202 in 1 op. Practice is approximately 80% Insurance & 20% Cash. Doctor is currently working 4 days/week seeing approximately 8-10 patients per day with approximately 18-20 new patients per month. There is one hygienist that works 4 days/week seeing approximately 8 hygiene patients per day. Projecting \$670,841 for 2005. **BUYER'S NET OF \$188,888.**

INDIO-2 eq. ops in a 800 sq. ft. single story free standing building. Good 2 day/week practice, perfect for a retiring dentist who wants to work part time. Doctor currently has an associate working 1 day/week seeing approximately 6-8 patients per day with approximately 2-3 new patients per month. Practice is currently 70% Insurance & 30% Cash. Leasehold Improvements, Equipment and some Patient Charts included.

MORENO VALLEY-8 eq. ops. in a 2,296 sq. ft. suite located in a two story professional building. Practice has two suites on the ground floor. Intra Oral Camera included. Practice is currently 85% Insurance and 15% Cash. Doctor is working 3 Days/Week and alternate Mondays and sees approximately 16 patients per day with approximately 28 new patients per month. Projecting \$796,212 for 2005. **BUYER'S NET OF \$326,800.**

PALM DESERT-7 eq. ops. in a 2,500 sq. ft. suite located on the first floor of a two story professional building on a busy boulevard. 12 years of Goodwill. Intra Oral Camera included! Practice is currently 50% insurance and 50% cash. Projecting \$1,550,525 for 2005. **BUYER'S NET OF \$366,114.**

PALM DESERT-3 eq. ops. and 1 plumbed/not eq. op. in a 1,800 sq. ft. suite located in a single story medical/dental building. 2 Intra Oral Cameras included! Leasehold Improvements & Equipment only.

RIVERSIDE-3 eq. ops. and 4 not eq. ops. in a 3,000 sq. ft. single story free standing building. All equipment almost new, computer system and software package included. Leasehold Improvements, Equipment & approximately 700 patient charts included.

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Greg Beamer, V.P.

RIVERSIDE-2 eq.ops. and 1 not eq. op. in a 1,766 sq. ft. single story free-standing building. (1,200 sq. ft. of office space) Real Estate is for sale along with practice. Room 1, 2, 3 and 4 and Intra Oral Camera included. Practice is currently 80% Insurance (PPO) and 20% Cash and attracting approximately 9-10 new patients per month. Projecting \$190,767 for 2005. **BUYER'S NET OF \$30,716.**

TEMECULA- 3 eq. ops. in a 1,400 sq. ft. suite located in a three story medical/dental building. Doctor is on a 3 1/2 Days/Week work schedule and is seeing approximately 4-8 patients per day and attracting approximately 12-20 new patients per month. Currently there is one hygienist working 2 Days/Week and seeing approximately 8 Hygiene patients per day. Practice is approximately 50% Insurance and 50% Cash. Projecting \$496,192 for 2005. **BUYER'S NET OF \$143,878.**

SAN DIEGO COUNTY

ESCONDIDO- 5 eq. ops. in a 2,200 sq. ft. free standing building. General Practice with O.S., Perio and Endo specialties. Practice is currently open 5 days/week. Practice is approximately 40% Insurance, 48% Cash and 12% Capitation. Projecting \$1,076,866 for 2005. **BUYER'S NET OF \$242,862.**

POWAY - 3 eq. ops. in a 1,050 sq. ft. suite located in a single story dental building. Intra Oral camera, computer system, software program, Sony monitors and Versaview Panorex are included! 12 years of Goodwill. Projecting \$469,260 for 2005. **BUYER'S NET OF \$ 143,534.**

RANCHO BERNARDO-2 eq. ops. and 2 not eq. ops. in a two story building. Practice is a "Group Solo" and 1,800 sq. ft. is the half of the office space being sold. Belmont lights, chairs and front delivery units, computer system and software program included. Leasehold Improvements, Equipment and Some patient charts included.

SAN DIEGO- 4 eq. ops. in a 1,500 sq. ft. two story medical building. Practice is currently seeing approximately 8-10 patients per day, approximately 8 Hygiene patients per day and approximately 25-30 new patients per month. Practice is approximately 40% Insurance & 60% Cash. Digital X-Ray, Intra Oral Camera and much more included! Projecting \$740,926 for 2005. **BUYER'S NET OF \$207,376.**

TULARE COUNTY

PORTERVILLE - 6 eq. ops. in a 2,400 sq. ft. suite located in a single story building. Excellent office with a spacious 1,700 sq. ft. loft! Zoom Whitening Unit included! Practice is currently 70% insurance and 30% cash. Doctor is working 3 Days/Week and seeing approximately 24 patients per day with approximately 30-40 new patients per month. Projecting \$1,005,048 for 2005. **BUYER'S NET OF \$295,584.**

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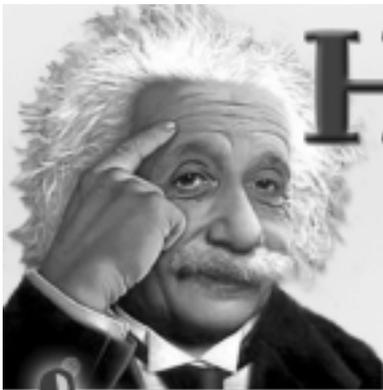
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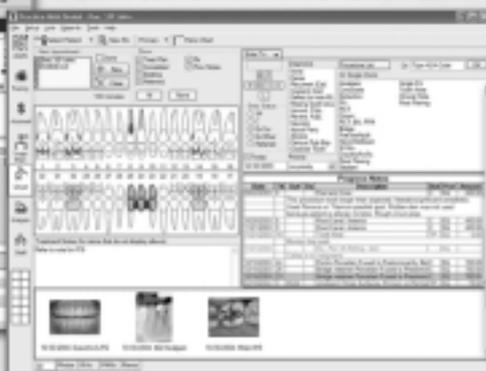
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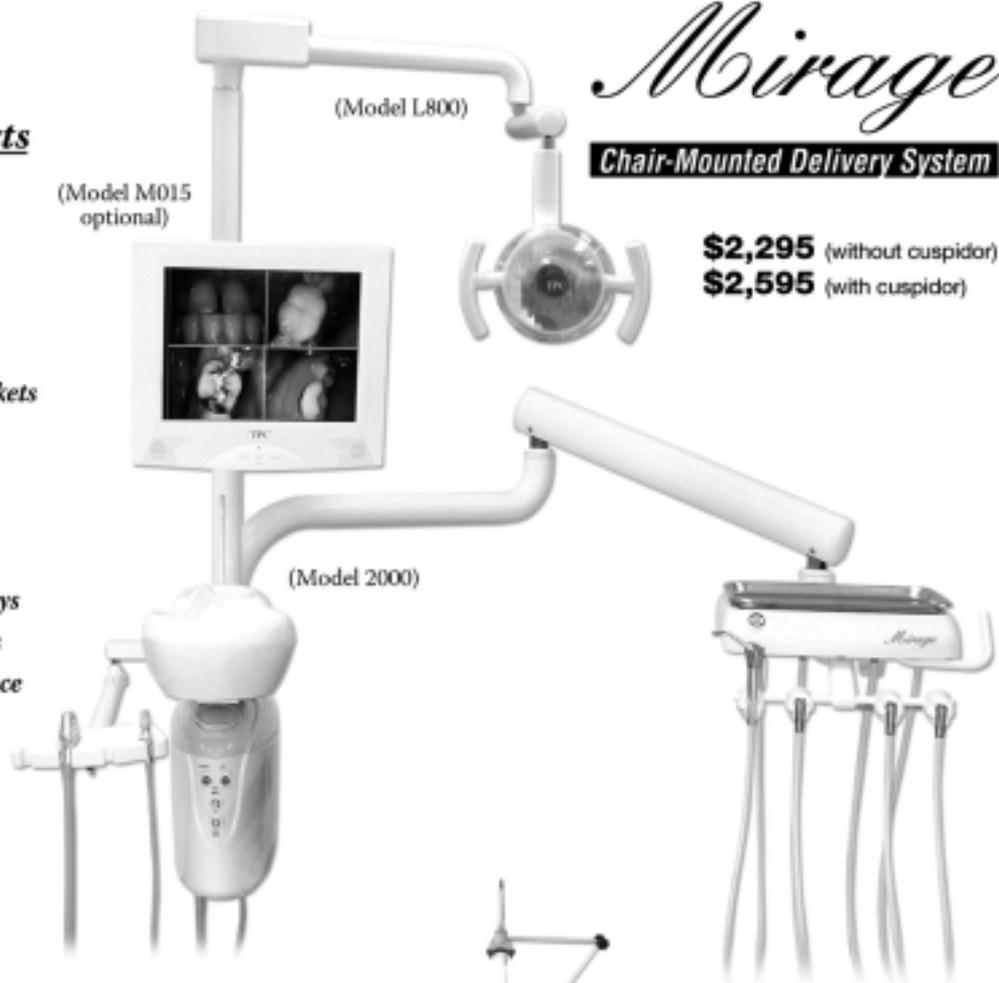
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◆ **Santa Ana** 5 Ops. Clean Office. Near Main/Place Mall. Low rent. 45% Cash, 35% Ins., 18% Medi-Cal, 2% HMOOffered At: \$200 K

◆ **San Pedro** GOODWILL! GOODWILL! 45 Years Goodwill 4 Ops. FFS Office. Did \$ 460 K last Yr. on three days work.Offered At: \$425 K

◆ **Corona** 8 Ops. Where the 15 and 91 Freeways Meet, very clean, FFSOffered At: \$ 1.8 Million

◆ **Claremont** In Busy Strip Center. 5 Ops. 3 Equipped. No HMOs. Freeway Close.Offered At: \$ 225 K

◆ **Beverly Hills** FFS, 2 Ops. On Wilshire near Santa Monica Blvd. Office averaging 15-20 new patients a month. 90% Cash 10% Insurance.Offered At: \$ 235 K

◆ **Torrance** 21 Op. Office located on 190th and Hawthorne Blvd. 20% cash, 50% Ins., 30 HMO with an \$8K Cap check. Office averages 100 new patients/monthPractice Offered At: \$3 Million

◆ **Ontario** 4 Ops. 3 Equipped off Mountain Ave. Between the 10 and 60 Freeways in a large busy Shopping Center, very clean.Offered At: 245K

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◆ **Santa Barbara** 2 Op. Lease Hold and Supplies. Equip. < 3 Years Old, Turn-KeyMake an Offer

◆ **Palm Springs** All New - 3 Suites (4 or 5 Ops.) Being Built and Equipped for Specialists. 2,400, 2,200 and 1,000 Sq. Ft. Built -In Referrals Included.Make an Offer

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#A-325 SAN FRANCISCO - GP, Long Estab. Located in one of the city's most prestigious districts. FFS 4 op practice, collections in the \$700k range with opportunity to expand. Won't last long! **Call for details!**

REDUCED! #D-250 CUPERTINO - Turn-key facility off Stevens Creek, less than two years old! Great location! Great Build Outs! **Call for Details.**

#D-282 MONTEREY AREA - GP, fee-for-service practice. Office is 2700 sf with 5 ops. Great Opportunity in Great Area! **Call for Details**

REDUCED! #D-288 SAN JOSE - Facility in a Professional Building. State of the Art 1000 sf., office w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine. Rent below market value \$1,70 sf. **Only \$100K**

REDUCED! #D-298 SAN JOSE - Turn-key facility in desirable Samaritan Hospital area. Dr. relocating and leaving behind all the major equipment for 3 fully equipped ops. No patient base. **REDUCED!!! \$125K**

#D-304 CENTRAL COAST - GP, This practice is as good as it gets. Collections of approx 2.5 million over last 12 months. Insured/cash pts only. Beautifully equipped 9 ops, w/ Cerco machine and updated computer system. **Call for Details!**

#D-320 PALO ALTO - GP, Located in single story complex. FFS, 3 ops newer equipment, less than 2 years old. **Call for Details!**

#D-332 NORTH SUNNYVALE AREA - One of the best locations in the North Sunnyvale area. Consistent collections of 1.1 million with room to grow in this 11 operator office. Price includes accounts receivables valued at 80-100k. **Call for Details!**

#C-323 VACAVILLE - GP, stable practice with large patient base. 4000 sf office w/ 9 fully equipped ops is located in a single story retail shopping center. Reasonable rent. **Call for Details!**

#C-342 NAPA AREA - GP located in an easily accessible medical/dental building. This busy practice generates approximately 60-70 new patients per month. 5 fully equipped ops with room for more. Great Area. **FP \$395K Call for Details!**

NEW! #D-340 SAN JOSE - GP in prime strip mall, in West San Jose. New office w/2 fully equipped ops, plumbed for 2 add. ops. Insured/PPO patients. **FP**

NORTHERN CALIFORNIA

#E-295 SACRAMENTO - Long Estab. practice w/4 ops, approx 18 new pts/month Collected \$550K in '03. **Call for Details!**

#E-287 FOOTHILLS - GP, Long Estab. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! **Only \$ 175K!**

#E-300 SACRAMENTO - GP, Long Estab. practice. Great Opportunity to own your own building, lab and practice. **Practice and Building \$535K!**

#E-317 CITRUS HEIGHTS -GP, Estab. practice located in single story bldg, 5 ops collected \$200k won't last with asking only 50% of collections. **FP \$100K**

#E-330 SACRAMENTO -GP, Estab. Seller Retiring. Collections of \$372K in '04 on 3 day a week schedule. Insured/cash pts only. 3 fully equipped ops. Seller refers out all endo. **FP \$270K**

#E-326 EUREKA AREA - GP, Long Estab. practice. Seller retiring. Nicely appointed 1250 sf office w/ 3 fully equipped ops. Insured/cash pts only. Col'd \$604K in '04 w/ Seller taking 5-6 weeks vacation. This Room for Growth. **FP \$345K**

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NORTHERN CAL CONT.

NEW! #F-344 GARBERVILLE - North Coastal inland GP. Long Estab practice. Seller retiring. Practice located in high quality rural area. Mostly insured/cash patients. 4 op office. Collections of \$332K in '04. **FP for practice \$175K. FP For Building \$425K**

REDUCED! #H-224 CHESTER/LAKE ALMANOR Long Estab. GP in Beautiful 4 Season Resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/ Cash pts only. Col'd approx. \$380K in '04 on a 3 day work week! **Office bldg avail w/purchase of practice. Will Consider All Reasonable Offers!**

#H-311 NORTH SHORE, LAKE TAHOE -GP Long established practice. Collections of \$588k in '04. Modern equipped 4 op office. Mostly cash patients. Great location w/ scenic lake views. **FP \$325K**

#E-249 STOCKTON - GP Estab practice Seller retiring. Office is located in single story prof bldg in **Prime Downtown area. Call for Details!**

#E-291 SALIDA - GP, Great location in growing north area of Modesto. Collected \$950k in last 3 years. Modern equipped 10 op office mixture of insured/ managed care patients. Exc. opportunity for owner/ dentist. Avgs 160 new pts/mo. **Call for Details!**

#E-306 STANISLAUS COUNTY - GP, in nice historical area of town. 5 ops 1800 sq ft office w/ reasonable rent. Seller motivated. **Call for Details!**

#E-314 MERCED - GP, 4 op office with room for 6. 100% Denti-Cal. Gross in the \$660k range netting close to half! **FP \$350K**

#E-331 STOCKTON - GP, Long estab. practice w/ collections of \$490K '04. Insured/cash patients only. 1,500 sq office w/4 fully ops. Practice is located in highly desirable commercial area in Stockton. **FP \$345K**

#J-271 FRESNO AREA - Charming desirable community south of Fresno. Fee for Service. 4 ops, **Beautiful leaseholds**, granite countertops, maple floors. Collect in \$770K Range. **FP \$450K**

#J-305 VISALIA - GP, Long estab. Mostly insured/cash patients. Two fully equipped ops, plumbed for 3rd op. Doctors take home pay is close over \$200K. **FP \$250K**

#J-292 SAN LUIS OBISPO COUNTY - GP, Long est. practice. Fee for service practice, 2 ops loyal patient base. Live and practice on the beautiful **Big Sur coastline!** **Call for Details!**

NEW! #J-341 FRESNO AREA -GP, Long Established. Collections of \$307K in '04. Fully equipped 3 op office, plumbed for additional ops. Heavy Denti-Cal patient base along w/ indemnity patients. New prison in planned for the area **FP \$125K.**

SOUTHERN CALIFORNIA

#K-310 MOORPARK - GP, in busy shopping center on a major street with easy freeway access. Practice has 5 ops and is grossing in Million Dollar range. **FP \$875K**

#K-316 LOS ANGELES - Turnkey facility with new leaseholds and refurbished equipment with 4 ops. **Bldg may also be available for purchase! Call for Details!**

#K-319 WHITTIER - GP located in shopping center. Practice has 2 ops with plumbing for 1 additional. **Call for Details!**

#K-329 SANTA ANA/TUSTIN - GP, in state of the art office w/ 10 ops. Practice grosses in the \$750K range. Over 1600 active patients. **Call for Details**

NEW! #K-334 SAN BERNADINO - GP located in very busy medical bldg on first floor near buildings main entrance. Great potential! **Only \$95K!**

NEVADA

#R-142 - RENO - Long Estab. GP. Seller retiring. 1,540 sf w/5 equipped ops, ofc is centrally located. Col'd \$361K in 2004/05. Ins/cash pts. **Call for Details!**

#R-233 RENO - Long Estab. practice, low stress working environment. Modern equipped newly remodeled 4 op office. Collections of \$795K, Highly Profitable. Mostly Insured/cash pts. Excellent location with reasonable rent. **FP \$400K**

NEW! #R-337 SPARKS - GP, Long Est. practice. Seller retiring. Collections of \$687K in '04. **Call for Details!**

#LV-263 AS VEGAS - GP Estab. 24 years. Beautiful 3000 sf, 6 op practice w/ gross in 1.1 to 1.2 Million range! Portion of Bldg for Sale. **FP \$725k**

#LV-299 LAS VEGAS - GP, located in nice North LV area. 4 op office with room for expansion located in single story prof. building. **Call for Details!**

#LV-301 LAS VEGAS - GP, Nice prof. bldg in the Rainbow/95 area. Shows nice! Room for growth. Seller Extremely Motivated! **Call for Details!**

#LV-313 LAS VEGAS - GP, Well established practice with consistent collections in 1 million dollar gross range. Large quality pt base. **Call for Details!**

NEW! #LV-335 LAS VEGAS - Seller Retiring. Modern equipped 8 op office. **Call for Details!**

#LV-336 HENDERSON - Collections of \$1 million plus for '04. Great location. 2765 sq ft office 4 ops plumbed for an additional 4 ops. Practice nets \$1.2 million in '04. **Call for Details!**

NEW! #LV-339 HENDERSON - Scratch Start, Leasehold Improvement practice. State of the Art Equipment. 5 ops w/ 2-3 being equipped upon completion. **Call for Details!**

ARIZONA

#Az-324 MESA - Turn-key Facility, 6-op office with all of the major equipment. No patient Base and ready to move into! **Only \$62,500K**

NEW! #Az-343 TUCSON - Coming Soon! **Call For Details!**

NEW! #Az-345 PHOENIX - Pankey practice philosophy. Approx 2300 sf w/ 5 ops. Practice grosses in the

SPECIALTY PRACTICES

#C-256 EAST BAY - Endo, Long Estab practice. Ins/Cash pts only. Modern equip'd 3 op office. Col'd \$504K in '03 on 4 day schedule. **FP \$300K**

#D-283 SAN JOSE - Oral Surgery. Absolutely beautiful located in very desirable area of SJ !! New equipment, Gross over 1 Million. **Reduced to \$635K!**

#D-288 SAN JOSE - Facility in a Professional Building. Rent below market value \$1,70 a sf, office is 1000 sf. State of the Art equipment w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine. **Only \$100K**

#LV-303 LAS VEGAS AREA - Podo, practice in very desirable area of LV. Associates in place doing 100% of prod. Great business opportunity for General dentist or Specialist. Grossed in \$1.5 million range in 2004 on track for \$2 million in '05. **Call for Details!**

#D-307 EAST BAY - Perio, Long Estab. Col'd close to \$1 mill in '04. Ins/cash pts only. Beautifully appointed office with updated computer systems. Does not do implants so plenty of room for expansion for dentist that enjoys implant work. **Call for Details!**

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SEBASTAPOL: For Sale - General Dentistry Practice - Located in a freestanding building on a busy thoroughfare. 2004 Gross Receipts were 556K. Four treatment rooms with 6 days of hygiene. Staff will stay after the sale. **SOLD**

SAN RAFAEL: For Sale - General Dentistry practice located in a modern dental complex. Owner is retiring after 40 years in the same location. Adj. net income of the practice was \$117K with gross receipts averaging \$320K per year. Staff will stay. **PRICE REDUCED**

CARSON CITY, NEVADA: For Sale - This practice has gross receipts of over 1 million a year with a 50% overhead. Owner would like associate to join him and transition into ownership equity position. Area is experiencing high growth. Office is an attractive free standing building located in a very desirable area on a main through-fare.

CORCORAN: For Sale - Average Adjusted Income \$117K, 2004 GR were 289K, 3 treatment rooms, 2 days of hygiene. Doctor works approximately 35 hours per week. The perfect opportunity for a satellite practice. Present dentist to patient population ratio is 1: 5,000.

SUTTER CREEK - SPECIAL OFFER - The practice is located close to Jackson on Historic Highway 49. The owner also operates a satellite practice in Orangevale. There are eight days of hygiene with a total of seven treatment rooms. Owner would eventually like to work a schedule of 30 days on and 30 days off. Potential transactions include working as an associate with an option to buy or as a dentist that would like to work the same schedule either as an associate or partner. Ideal for the dentist that has retired early but would still like to work. 2004 gross receipts were 600K with a low overhead.

BAKERSFIELD: For Sale - General Dentistry Practice. Gross Receipts are \$368K with approximately \$100K adj. net income. Seller is retiring 28 years in same location and practice started in 1962. Three and half days of hygiene. **OPEN**

REDDING: For Sale - Both practice and building are for sale - 2003 gross receipts were 458K - 4 days of hygiene - 24 years same location - Doctor retiring. **SOLD**

SANTA CRUZ: For Sale - General Dentistry Practice established in 1972. Doctor is retiring. Three operatories and 4 days of hygiene. 2004 gross receipts were 450K with 61% overhead. **SALE PENDING**

FREMONT: For Sale - General Dentistry Practice established in 1972. Owner is retiring. 4 operatories and 6.5 days of hygiene. 2004 Gross Receipts were 687K. Dentrix software.

REDDING: For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major thoroughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

LOS ANGELES: For Sale - General Dentistry Practice. 2004 Gross Receipts were 282K. Owner is moving out of the area. Office has been in its present location for 35 years. 4 operatories. Located near hospital in a two story professional building. Large Denti-Cal base of patients.

MODESTO: For Sale - This 5 op dental office had gross receipts of one million one hundred fifty thousand dollars in 2004 with only a 56% overhead. The office was redecorated and updated only 5 years ago. Doctor offers cosmetic dentistry and implant restorations in addition to a well seasoned family oriented general dentistry practice. 9 days of hygiene. Owner is retiring after 36 years and 20 years in the same location.

LAKE TAHOE: (South Shore) For Sale - How does it get better than this? A successful family oriented practice located in the heart of beautiful Lake Tahoe has gross receipts of over \$90K in 2004 with 60% overhead. There are 4 operatories with 5 days of hygiene. If you ever wanted to locate in a resort community with extensive summer and winter sport activities and have a very successful dental practice at the same time you should consider this opportunity. **SOLD**

MODESTO: Associateship leading to purchase. Owner would like to retire in 2 years. Gross Receipts of one million six hundred thousand dollars in 2004 with 15 days of hygiene. Owner offers cosmetics, implant dentistry, milled crowns along with his general dentistry practice. Owner is well respected in the community.

S. FRESNO COMMUNITY: For Sale - General Dentistry Practice. This 6 operator office has 5 days of hygiene, and has been at it's present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

PASADENA: For Sale - 2,600 sq ft General Dental office space completely built out. Owners want to sell the leaseholds and dental equipment no patients. 9 ops with a 15-chair reception area. Owners are Periodontist and they are building a new facility. Ideal for any dentist wanting to have a larger facility at a minimal cost.

WILLITS: For Sale - Both dental practice and building are for sale in this beautiful rural community. 2004 gross receipts were \$12K with 184K adj. net income. This 1,200 sq ft office has 4 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring.

SANTA MARIA: For Sale - This 9 operator, 3,100 sq foot dental practice established only 3 years ago had Gross Receipts of \$44K in 2004. All equipment like new. Priced for immediate sale. **SOLD**

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WATSONVILLE: For Sale - 2004 Gross Receipts were 709K with an adj. net income of 312K. There are 6 treatment rooms in 1,400 sq. ft. Practice has operated in its present location since 1983. Owner is willing to stay or consider an outright sale.

MODESTO: ASSOC. WANTED - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene. Pano, Cerec Unit, Intra-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist moon that wants to practice long term without ownership responsibilities.

LA PUENTE: This practice has been operating for 11 years at its present location out of a total of 26 years. Situated in a growing demographic area flourishing with new housing and city developments. 2004 gross receipts were 458K, with an overhead of only 60%. 5 treatment rooms, average age of equipment is a young 7 years, Easy Dental Software.

MONTEBELLO: For Sale - General Dentistry Practice. 2004 Gross Receipts were 397K with a 181K adjusted net income. Owner will consider selling building also. There are 4 ops. 3 are equipped in this 1,700 sq. ft. office.

EL DORADO HILLS - FOLSOM AREA: For Sale: This practice was just listed. 2004 Gross receipts were 850K with a 414K adjusted net income. Owner wants to keep sale confidential - Call for details regarding this outstanding practice. Owner is retiring.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq. ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

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REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of 5922K in 2004 with 5395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operator is incredible.

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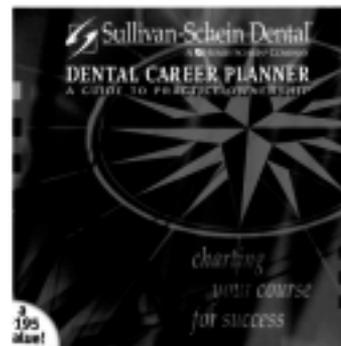
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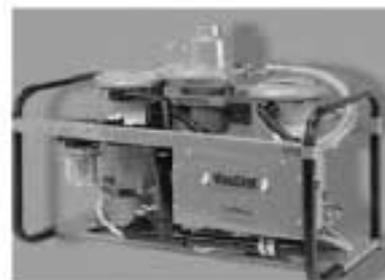
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