

THE Dental

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"California Practice Sales has referred clients to Pat Wood for 20 years. Pat has been timely in contacting the clients, is very up-front in describing and delivering his services and is very skilled in completing negotiations for his clients. I highly recommend him!"

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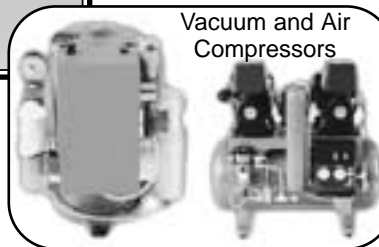
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**FRESNO COUNTY**

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. Annual gross collections \$315K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Near Fresno County #2. Buy one or both. **NEW**

FRESNO COUNTY #2 - (3) op G.P. located in smaller town. (2) ops eqt. 3rd plumbed not eqt. Store front location with signage/visibility. Annual gross collections \$150K+ p.t. Cash/Ins/PPO/Denti-Cal/Cap. Cap check \$2,600/mos. Near Fresno County #1. Buy one or both. **NEW**

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring. **NEW**

KERN COUNTY

BAKERSFIELD #9 - (3) op G.P. Office & Bldg. for sale. Gross \$600K+/yr. \$14K/mos cap. **SOLD**

BAKERSFIELD #11 - This one has it all! An absentee owner run. True money maker! (11) fully equipped ops. Paperless office, Dentrax S/W, digital x-rays, Pano equipped General Practice with (1) full day a week of Ortho. Ins/Cash/Denti-Cal/CAP patient base. Mos. Cap. Checks \$12K+/mos. Bldg. also for sale! **PENDING**

BAKERSFIELD #12 - Fully built out dental office condo for sale. 2,158 sq. ft. 5 plumbed ops. Includes some equipment. Seller motivated. **NEW**

SO. EAST KERN CTY. #2 - (2) op part time G.P. practice. Gross approx. \$150K/yr. Mixed patient base. **SOLD**

LOS ANGELES COUNTY

BELLFLOWER - (5) op G.P. for sale. On Main street with visibility/exposure/signage. Like new equipment. Cash/Ins/PPO/CAP. Monthly CAP. Check \$7,000+. Annual gross collections \$550K+. **NEW**

CANOGA PARK - (4) op G.P. (3) ops eqt. signage and visibility. Cash/Ins/PPO patient base, gross collections \$120K+/yr. P.T. can do much more with additional hours. **PENDING**

GLENDALE #3 - (2) op G.P. 3rd op plumbed. Attractive bldg. out. Ave. Annual Gross \$180K part time. Can do much more full time.

GLENDALE #4 - (2) op G.P. 3rd op plumbed. Nicely appointed. Cash/Ins. Annual gross \$220K+ P.T. Can do more. **NEW**

HOLLYWOOD - (6) op G.P. (4) ops eqt'd located in store front with excellent signage, exposure and visibility. Average annual gross collect. \$369K+ on 4 1/2 days/wk. Cash/Ins/PPO/Denti-Cal/CAP patient base. Many walk-ins. Approx. 50-60 new patients/mos. Monthly CAP. Checks = \$10,000+. **NEW**

HUNTINGTON PARK - (6) op G.P. for sale. Located in a high visibility store front location on main street. Cash/Ins/PPO/Denti-Cal. 2003 Gross collect. \$560K+.

LOS ANGELES - Bldg. and (4) op G.P. office for sale. Exposure/visibility/signage. Gross collections in 2003 were \$556K; Previous years collections in 2002 were \$839K prior to seller illness. Potential to take it to \$1M. Account receivables include in sale to help with cash flow. Cash/Ins/PPO/Cap/Denti-Cal patient base. Here's your chance to own your own bldg. and million dollar practice!

SO. EL MONTE - (5) op G.P. (4) ops eqt. (1) plumbed not equipped. Store front location on main street with signage and visibility. Annual gross collections approx. \$275K. Mostly Cash/Ins/PPO patients with small amount of Denti-Cal. **NEW**

SO. LOS ANGELES - (3) op G.P. located on first floor of Medical/Dental Bldg. Only DDS in bldg. Many patient referrals from other doctor tenants. Gross collections \$310K+ on 3 1/2 days per week. Cash/Ins/PPO/Denti-Cal/Cap. Cap check \$7,000+/mos. **PENDING**

SO. BAY - G.P. located in free standing bldg. (6) ops of new equipt. with (2) add. plumbed ops. Bldg. also for sale. Collect. \$150k+/yr. p.t. Cash/Ins/Cap. **SOLD**

RIVERSIDE COUNTY

COACHELLA VALLEY - (6) op G.P. with some ortho for sale. (4) equipped ops. Cash/Ins/PPO patient base. Newer equipment. Dentrax s/w. Grossing \$400K+/yr. Seller retiring. **NEW**

SUN CITY - (6) op G.P. for sale. Located in free standing smaller Medical/Dental bldg. Waiting room is shared with large medical group who refers many patients. Gross collections \$260K+ on 2 1/2 days per week. Can do much more. Cash/Ins/PPO patient base. Seller wishes to stay on as an associate one day per week. Will mentor and introduce. Excellent opp. for DDS just starting out. **NEW**

SANTA BARBARA COUNTY

SANTA MARIA - (3) op G.P. located in free standing bldg. with exposure/visibility/signage. Gross Collect. \$275K+/yr. Cash/Ins/PPO. **SOLD**

SAN BERNARDINO COUNTY

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

SAN DIEGO COUNTY

NORTH SAN DIEGO CTY - Hi-Tech, state of the art. Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **SOLD**

SAN LUIS OBISPO

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

TULARE COUNTY

PORTERVILLE - (4) op G.P. Newer equipment. Cash/Ins/PPO. Ave. annual gross collections \$600K+. (30) new patients/mos. Growing area. **NEW**

TULARE COUNTY #2 - Bldg. and (4) op G.P. practice for sale on main street with excellent visibility and signage. Located in smaller town. Limited competition. Annual Gross collections \$435K+. Mostly Cash/Ins/PPO with small amount of Denti-Cal. **NEW**

VENTURA COUNTY

WEST VENTURA CTY #2 - (8) op G.P. on main street with excellent visibility/exposure/signage. Cash/Ins/PPO/CAP. Cap check = \$9K+/mos. Computerized office, digital x-rays, ave. annual gross collections \$850K. **NEW**

OXNARD - Bldg. and G.P. practice for sale on main street with excellent visibility and signage. (4) ops of older equipment. Annual gross collections \$275K+ on relaxed (4) (6) hour days. Can do much more. Doctor is burnt out and wishes to retire. Cash/Ins/PPO/Denti-Cal. **NEW**

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2

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Adeco Decade Asepsis Operator Package (Renewed)



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Velopex Developer (New)



List Price: \$6744

Matrix 3.2hp Oilless Compressor (New)



List Price: \$3678

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List Price: \$2347

Matrix 2hp Vacuum (New)

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OPERATORY	INSTALL	SHIP
Adeco Trad. or Decade (R)	4995	4795
Dentalex Distinction (R)	5995	5795
LSM Portland (New)	6250	5995
Ampeco 21000 (New)	5750	5550
Bolton/TPC (New)	5950	5750
Engle Sequoia AS2 (New)	5750	5550
Forest 8400 (New)	8950	8750
Coastal/Ampco/PC (R)	2995	2750
MDT/Adeco/PC (Renewed)	2995	2750
Dentalex /Adeco/Ritter (R)	2450	2250

CHAIRS	INSTALL	SHIP
Dentalex E3000 (R)	2995	2795
Adeco Priority (R)	2550	2250
Dentalex JSA (R)	1995	1895
MDT Aseptrol (R)	1495	1395
Dentalex/Ritter base (R)	950	850
Coastal Medalion (R)	1000	900
Chayes Virginia (R)	1000	900
Vacudent (R)	1000	900
Ritter Vega (R)	1000	900
Forest 6100 (New)	3995	3895
Forest 6010 (New)	3150	2995
LSM Hydraulic (New)	3495	3395

DELIVERY SYSTEMS (Dr. & Assistant's)	INSTALL	SHIP
Adeco Decade Asepsis (R)	1850	1750
Adeco Excellence Cont. (R)	2495	2395
Forest Euro (R)	2495	2395
Adeco Decade or 4200 (R)	1550	1450
Ampco OTP (R)	1550	1450
Adeco 2021 De/Hygiene (R)	1295	1195
Adeco 400 & 4090 (R)	1250	1150
Forest Euro 8800 (New)	4495	4395
Beverstate S-4150 Cart (N)	1425	1352
Beverstate S-4250 Cart (N)	1995	1895

LIGHTS	INSTALL	SHIP
Adeco 6300 (Renewed)	850	750
Forest 9010 & 9000 (R)	850	750
Dentalex Distinction (R)	850	750
Pelton & Crane LFI (R)	695	595
Pelton & Crane LFI (R)	650	525
Ritter/Knight (R)	650	550
Proma Daray II (R)	695	595
Ritter/Knight Track (R)	1025	825
Pelton & Crane LFI -T (R)	1075	875
Dentalex Daray I (R)	650	550

COMPRESSORS	INSTALL	SHIP
Matrix 3.2HP Oilless w/D (N)	3750	3550
Matrix 2HP Oil w/D (N)	3450	3250
Matrix 1HP w/D (N)	2495	2295
Tech West 2HP Oil w/D (N)	3175	2975
Tech West 1HP Oil w/D (N)	2450	2250

FILM PROCESSORS	INSTALL	SHIP
Velopex Intra-X,L (New)	1650	1525
Velopex Intra-XE,L (New)	1550	1425
Velopex Extra-X,L (New)	3995	3795
Perio Pro III, w/ L (New)	1995	1795
Perio Pro I, w/ L (New)	1850	1695
Air Tech. AT2000 (New)	4607	4407
Air Tech. AT2000 (R)	2495	2295
Dent-X 810 Basic (New)	3095	2995
Dent-X 9000 Excell (New)	3595	3395

STOOLS	INSTALL	SHIP
Brewer 2020B Dr. (New)	250	225
Brewer 2042L Assist. (New)	375	355
Brewer 9000 Dr. (New)	675	575
Brewer 9020 Assist. (New)	795	695

STERILIZERS	INSTALL	SHIP
Tuttnauer 2340M (New)	2450	2350
Tuttnauer 2340EA (New)	3125	2995
Tuttnauer 2540M (New)	3255	2775
Tuttnauer 2540EA (New)	3550	3395
Chemicleave EC5500 (New)	2795	2550
Chemicleave EC6000 (New)	3595	3350
Barnstead MCE (New)	1195	1095
Barnstead MC10 (New)	2295	2195
Midmark Ultraclave M7 (N)	Call for price	
Midmark Ultraclave M9 (N)	Call for price	
Midmark Ultraclave M11(N)	Call for price	

X-RAYS	INSTALL	SHIP
Siemens MD (Renewed)	1950	1795
Trophy Iris 70-E (New)	2475	2375
Trophy Iris 70-C (New)	2795	2695
Dent-X Endos DC, AC (N)	Call for price	

MISC. EQUIPMENT	INSTALL	SHIP
Optilux 500 (Renewed)	795	750
Tech West 1 HP Vac. (New)	1150	1050
Vacuum System 1 HP (R)	795	695
MDM Nitrous 4-Cyl. (N)	2895	2695
Southeast Ultra. Scaler (N)	650	595

Prices subject to change.

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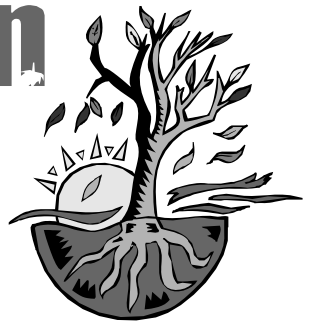
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FONTANA GP - 3 eq. ops. in a 800 sq. ft. suite located in a one story building. 46 years of Goodwill. Great utilization of floor space. Family atmosphere. Practice is 90% insurance and 10% cash. Retiring seller is currently working 3 days/week. Projecting \$333,883 for 2004.

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MOORPARK – 4 eq. ops. in 1,100 sq. ft. suite located in a two story professional building. Great location in growing area. Beautiful, slate floors. Low Rent. Chairs, deliveries, lights, X-rays, and more stays. Patient files are not included.

NORTH HOLLYWOOD GP - 5 eq. ops. and 3 plumbed not eq. ops. in a 2,950 sq. ft. suite. Practice is currently attracting 70 new patients a month. Intra Oral Camera. Great location in North Hollywood. Projecting \$904,514 for 2004. **BUYER'S NET OF \$87,212.**

OJAI – 4 eq. ops. in a 1,200 sq. ft. suite. Retiring seller is currently working 3 _ days/week. 39 years Goodwill. Great, knowledgeable staff. Intra Oral Camera. Great location. The practice is approx. 66% insurance and 34% cash. Projecting \$355,264 for 2004. **BUYER'S NET OF \$66,521.**

SANTA MONICA – 3 eq. ops. and 2 plumbed not eq. ops. in a 1,579 sq. ft. suite located in a nine story medical dental building. The practice is very personal and retiring seller is working 3 days/week. Intra Oral Camera. Great location. Projecting \$467,144 for 2004. **BUYER'S NET OF \$100,586.**

SYLMAR GP - 3 eq. ops. and 2 plumbed not eq. ops. in a 1,095 sq. ft. suite. Great dentist, good staff and good patients. Assignable PPO Plans. Great location in busy shopping center. Projecting \$344,136 for 2004. **BUYER'S NET OF \$108,943.**

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FULLERTON GP - 3 eq. ops. in a 868 sq. ft. suite located in a one story medical dental building. 39 years Goodwill. Great location in Fullerton. Freeway close. Assignable CAP and PPO plans. Projecting \$316,016 for 2004. **BUYER'S NET OF \$82,588.** **UNDER OFFER**

FULLERTON – 5 eq. ops. in a 2,785 sq. ft. suite located in a one story building. Chairs, deliveries, lights, X-rays, and more stays. **14 YEARS OF GOODWILL.** Leasehold Improvements only. Patient charts are not included.

IRVINE - 5 eq. ops. in a 2,010 sq. ft. suite located in a single story free standing building of a shopping center. Chairs, deliveries, lights, X-rays, and more stays. Intra Oral Camera. Great location in Irvine, great staff, and all digital X-ray office. Projecting \$360,702 for 2004. **BUYER'S NET OF \$60,506.**

LOS ALAMITOS GP – 3 eq. ops. in a 1,400 sq. ft. suite located in a two story building. 10 years of Goodwill. Great location with a great staff. Practice is approximately 70% insurance and 30% cash. Assignable PPO plans. Projecting \$341,664 for 2004. **BUYER'S NET OF \$69,450.** **UNDER OFFER**

NEWPORT BEACH GP – 3 eq. ops. in a 1,237 sq. ft. suite located in a multi-story medical dental building. Intra Oral Camera. Practice is approximately 30% insurance and 70% cash. Mercury free office. Projecting \$782,292 for 2004. **BUYER'S NET OF \$251,162.** **UNDER OFFER**

SANTA ANA – 3 eq. ops. and 3 plumbed not eq. ops. in a 1,000 sq. ft. medical dental building. Chairs, deliveries, lights, X-rays, and more stays. Leasehold Improvements, Equipment and Some patient charts are included. **UNDER OFFER**

YORBA LINDA – 4 eq. ops. in a 1,500 sq. ft. one story building adjacent to a shopping center. Chairs, deliveries, lights, and more stays. 16 years of Goodwill. Projecting \$929,914 for 2004. **BUYER'S NET OF \$312,626.**

RIVERSIDE & SAN BERNARDINO COUNTIES

FONTANA GP – 3 eq. ops. in a 800 sq. ft. suite located in a one story building. 46 years of Goodwill. Great utilization of floor space. Family atmosphere. Practice is 90% insurance and 10% cash. Retiring seller is currently working 3 days/week. Projecting \$339,883 for 2004. **BUYER'S NET OF \$81,600.** **UNDER OFFER**

PALM DESERT – 2 eq. ops. and 1 plumbed not eq. op. in a 1,400 sq. ft. suite. Chairs, deliveries, lights, x-rays, and more stays. High quality build out. Only dentist in building. Leasehold Improvements, Equipment and some Patient files included!

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PERRIS – 5 eq. ops. in a 1,620 sq. ft. suite located in a two-story medical dental building. 10 years Goodwill. Great location. Intra Oral Camera. Practice is currently attracting 70 – 80 new patients a month. Assignable PPO plans. Collected \$474,962 for 2004. **BUYER'S NET OF \$175,167**

RIVERSIDE GP - 5 eq. ops. and 6 plumbed not eq. ops. in a 5,000 sq. ft. building. Practice is currently attracting 80 - 100 new patients a month. Assignable PPO and CAP plans. Great location with many walk-ins. Projecting \$353,808 for 2004. **BUYER'S NET OF \$111,666.**

YUCCA VALLEY GP – 3 eq. ops. & 2 plumbed not eq. ops. in 1,500 sq. ft. suite located in a one story professional building. Assignable CAP and PPO plans. Great, knowledgeable staff. Growing area. Attracting 20-30 new patients per month. Projecting \$412,726 for 2004. **BUYER'S NET \$207,384.**

SAN DIEGO COUNTY

IMPERIAL BEACH GP – 3 eq. ops. in a 1,150 sq. ft. medical dental building. 21 years of Goodwill. Good signage. Practice is approximately 70% insurance and 30% cash. Assignable PPO plans. Projecting \$500,776 for 2004. **BUYER'S NET OF \$176,198.**

LA JOLLA GP – 6 eq. ops. and 1 plumbed not eq. op. in a 2,640 sq. ft. suite located in a nine-story building. 32 years Goodwill. Practice is approximately 40% insurance and 50% cash. Great area of La Jolla. Projecting \$763,498 for 2004. **BUYER'S NET OF \$229,856.**

POWAY – 4 eq. ops. in a 1,551 sq. ft. suite located in a free standing building. Intra Oral Camera. Practice is currently 80% insurance and 20% cash. Great signage. Great area of Poway. Projecting \$775,398 for 2004. **BUYER'S NET OF \$155,376.**

RAMONA GP - 5 eq. ops. in a 1,302 sq. ft. suite located in a single story free standing building. Great location! Newer equipment, Adec chairs, Adec hand units, Adec lights, Digital x-ray and more! Projecting \$1,390,906 for 2004. **BUYER'S NET OF \$521,504.**

SAN DIEGO GP – 3 eq. ops. in 1,200 sq. ft. suite. Seller is currently working 3 dys/wk. The practice is approx. 70% Insurance, 10% Cash and 20% Welfare. 20 years Goodwill. Attracting 25 new patients a month. Intra Oral Camera. Assignable PPO plans. Projecting \$236,012 for 2004. **BUYER'S NET OF \$76,692.**

SAN DIEGO GP – 4 eq. ops. in a 1,700 sq. ft. suite located in a one story building. Assignable PPO plans. Good location with good signage. Attracting 25 new patients a month. Projecting \$296,032 for 2004. **BUYER'S NET OF \$71,910.**

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SAN DIEGO GP - 5 eq. ops. in a 1,560 sq. ft. suite located in a busy shopping center. Practice is approximately 70% insurance and 30% cash. 27 years of Goodwill. Currently attracting 25 new patients a month. Projecting \$573,000 for 2004. **BUYER'S NET OF \$122,534.**

SAN DIEGO GP - 3 eq. ops. in a 1,600 sq. ft. suite located in a one story building. 41 years of Goodwill. OSHA and HIPPA compliant. Intra Oral Camera. Practice is currently 80% insurance and 20% cash. Assignable PPO plans. Projecting \$576,123 for 2004. **BUYER'S NET OF \$142,929.**

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KERN COUNTY

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BAY AREA

#B-157 CONCORD - GP Long Estab. Coll'd \$245K in '02. 2 ops, plumbed for 3rd. Centrally Located! **FP \$160K**

REDUCED!!! #C-171 FAIRFIELD - GP in shopping center office is "like new" w/3 fully equipped ops, room for add op. Mostly ins/cash pts. Collected \$280K in '02 on 2-day work week! **Steal at \$150K!**

#C-208 SANTA ROSA - Great Location, Previous Collections avgs \$550K. **FP \$250K**

#C-234 MARIN COUNTY - GP, Long Estab. practice. Modern equipped 4 op office. Insured/Cash patients only. Prime location. **FP \$435K**

#D-219 SAN JOSE - Turnkey facility in desirable Samaritan Hospital area. Dr. relocating to larger space in the area and leaving behind all the major equipment for 3 fully equipped ops. No patient base. **FP \$145K**

NEW #D-250 CUPERTINO - Turn-key facility off Stevens Creek, less than two years old! Great location! Great Build Outs! Won't last! **Call for Details.**

NEW #D-217 MONTEREY - GP Long estab. practice. Prime location. Collections of \$954K in '03. Fully equipped 4 op office. Insured/cash pts only. Seller refers out most specialties. **Call for Details!**

NORTHERN CALIFORNIA

#E-122 YOLO COUNTY - Long Estab. GP. Coll'd \$760K in '03. Ins/cash only. 2,100 sf w/5 ops, plumbed for 1 more. **FP \$460K**

#E-183 EL DORADO HILLS - GP with emphasis on cosmetic dentistry. Seller is pursuing other interests. Fee-for-Service, 900 sf 4 op ofc doctor avgs 14 pts per day w/30 new/mo. **Call for Details!**

#E-201 ROSEVILLE - GP Managed care practice. Modern 4221 sq ft ofc w/12 fully equipped ops. Avgs 250 new pts/mo. **Call for Details!**

REDUCED #E-228 SACRAMENTO - GP, Long Estab. Seller retiring. Coll'd 242K in '03. Office has 3 ops with plumbing for 1 add. **FP \$99K**

NEW #236 SACRAMENTO - GP Long estab. Modern equipped 6 op office w/ approx 300sf. Insured/cash pts only. Collections of \$822K in '03. **FP \$450K**

NEW #E-251 SACRAMENTO - GP Estab. practice. Prime location near Country Club shopping center. 1600 sq ft office, w/2 fully equipped ops, plumbed for additional. **Call for Details!**

NEW #E-258 SACRAMENTO - GP, Long Estab. Seller retiring. Collections of \$281K in '03. Insured/cash pts only. Fully equipped 3 ops, plumbed for 4th op. Seller refers but most specialties. **Call For Details!**

NEW #E-259 ROSEVILLE - GP, Long Estab. practice, Seller retiring. 2000 sq ft office., w/ 10 ops Coll'd \$146K in '03 on limited schedule. **FP \$75K**

NEW #E-265 SACRAMENTO - Long Estab. practice 4 ops, approx 18 new pts/month Coll'd \$550K in '03. **Call for Details!**

#F-149 MENDICINO COAST - Great opportunity for dentist who would like to own their own bldg in beautiful beach community. **Call for Details!**

REDUCED #F-189 UKIAH - Well Estab. fee-for-service practice. Known for its quality reputation. 2 ops w/expansion possibilities. **ONLY ASKING \$80K!!!**

#G-198 NORTH CHICO AREA - GP, long Estab practice. Mostly ins/cash pts. Fully equipped 2 op. ofc, plumbed for 3rd op. Excellent opportunity for recent grad seeking a starter practice. **FP \$75K**

#G-230 OROVILLE - GP, Long Estab. practice. SELLER retiring Coll'd \$289k in '03. Seller refers out all specialties. 3 op office w/all new dental chairs. Seller wns office bldg, may consider selling. **FP \$185K**

NORTHERN CAL CONT.

#G-238 CHICO - GP Long Estab. practice coll'd \$509K in '03. Modern equipped 3 op office. Mostly insured/cash pts w/10-20 new pts/mo. Practice is located in a busy, easily accessible main thoroughfare. **FP \$315K. Seller owns Office Bldg, possible sale \$425K.**

#H-210 MOTHERLODE - GP Long Estab. practice. Coll'd \$332K in '02. Low overhead office, netting approx 50% of collections. Modern 3 op ofc **FP \$220K**

#H-224 NORTH HIGH SIERRA - Long Established GP. 1400 sq ft office with 3 fully equipped office. Insured/Cash pts only. Coll'd \$314K in '03. Office bldg avail w/purchase of practice. **FP \$200K**

#H-229 GRASS VALLEY - Long Estab. Retiring GP. Great Opportunity! Seller wants to pass the torch onto new dentist in the fashion it was so amiably passed to him. **Call for Details!**

CENTRAL CALIFORNIA

#I-200 STOCKTON - GP Managed Care Practice. Modern 1900 sq ft office with 7 fully equipped ops. Avgs 175 new pts/mo. **Call for Details!**

#I-241 MODESTO - GP Estab. growing practice located in prime north area shopping center. Modern equipped 4 op office, plumbed for additional op. Mostly insured/cash pts. Coll'd \$540K in '03. **FP \$385K**

NEW #I-249 STOCKTON - GP Estab practice. 2 ops **Call for Details!**

#J-188 TAFT - GP 1400 sq ft, 4 op office, Dr. avgs 10 pts/day. Seller will entertain all reasonable offers on this quality practice. Real Estate is also avail w/400 sq ft Rental Space. **Call for Details!**

NEW #I-246 FRESNO AREA - GP Collections of \$522k in '03. 5 fully equipped ops, w/all the latest technology. Private base is a mixture of insured, patient pay and Denti-Cal. **FP \$340K Call for Details!**

NEW #I-252 CLOVIS - GP Prime retail center location. Modern equipped 6 op ofc. Growing practice w/ collections projected @ 775K for '04. Mixed pt base of insured/cash/managed care. **FP \$500K**

NEW #I-264 STOCKTON - Long-established GP, quality practice in the desirable March Lane neighborhood of this family-oriented community. Dr. avgs 10 pts/day and with approx 10 new pts/month. 1214 sq ft, 3 op office is conveniently located in a highly visible, single-story Med/Dental Bldg. **Call for Details!**

SOUTHERN CALIFORNIA

NEW #K-260 CORONADO CAYS - GP, 5 op office mostly PPO practice. Good active pt, 50+ new pts/month. Dextrix. This wont last long! **Call for Details!!**

ARIZONA

REDUCED #Az-202 PHOENIX - Centrally located in a well-known Med/Dental bldg near Metro Center, 5 op "turn key" facility that would cost nearly twice our asking price to duplicate. **Call for details! ONLY \$95K**

#Az-203 TUCSON - Long Estab quality practice with 1,500 sf bldg in desirable East/Central Tucson. Seller retiring. Gross approx \$300K on 12-18 hrs per week. **Practice and Facility FP \$450K**

#Az-216 PRESCOTT - Seller retiring from fee for service practice in a highly desirable community. Over 22 new pts/month! 2400sf w/6 fully equipped ops. Gross receipts in 700-800k range. Great net! **Call for Details.**

NEW #Az-245 TUCSON - Estab. GP of 13 years. Office is 2400 sf located in free standing bldg w/4 ops. Great location! Collects in range of \$350K. **FP \$220K.**

NEW #Az-247 CENTRAL ARIZONA - Long Estab. practice. Great Cash Flow! **Call for details!**

ARIZONA CONT.

NEW #Az-254 PHOENIX, AZ - GP, 4 op practice w/ 1,353 sq. ft. with room for expansion into adjacent 1,000 sq. ft space. Large, stable patient base and seasoned staff. **Projected Gross in \$800K range.**

NEW #Az-255 N. SCOTTSDALE, AZ - GP 5 op office. State-of-the-art equipment in a highly desirable neighborhood. Practice is generating 30 New Patients per month in a 7-month scratch-start! **Call for Details!**

NEVADA

#R-128 RENO - Long Estab. Fee-for-service GP. 5 ops office near hospital. Coll'd over \$600K in 2001, FP is only 50% of Gross! **FP \$290K. Seller very Motivated!**

#R-142 - RENO - Long Estab. GP. Seller retiring. 1,540 sf w/5 equipped ops, ofc is centrally located. Coll'd \$373K in 2002. Ins/cash pts. **Call for Details!**

#R-233 RENO - Long Estab. practice. Modern equipped 4 op office. Collections of \$795K in '03. Mostly Insured/cash patients. Excellent location with reasonable rent. **Call for Details. FP \$400K**

NEW #LV-239 HENDERSON - Well Estab. fee for service practice Whitney Oaks area of Henderson. 5 ops w/private office in great location. Collections in the high \$700K's to low \$800K's. **Great value at \$475K.**

NEW #LV-240 LAS VEGAS - Awesome 10 op practice in free standing building on West Flamingo. Mostly fee for service practice w/gross about 2 mill **Call for Details!**

NEW #LV-242 LAS VEGAS - Beautiful new office in busy business complex. Great growing location near Rainbow and 95. 6 Fully equipped ops - 3 operative and 3 Hygiene. **FP ONLY \$330K!!**

NEW #LV-243 LAS VEGAS - Dr. owns this newer (6 yr old) free standing bldg near a busy intersection in the growing north part of Las Vegas. 3700 sf & 8 ops of excellence. **Call for Details!**

NEW #LV-248 LAS VEGAS - GP, Estab 4 years, Seller is retiring. Dr avgs 20 pts w/ 10 Hyg pts/day & approx 80 new pts/month. 1,950 ft, w/5 ops. **FP \$635K**

NEW #LV-261 LAS VEGAS - GP nice 4 op office in excellent location. **Call for Details!**

NEW #LV-262 LAS VEGAS - Turn Key Facility, 2000 sq ft Pride Institute designed office. **Call for Details!!**

NEW #LV-263 LAS VEGAS - Long Estab. 6 op practice. Beautiful 3000 sf office. **Call for Details!**

NEW #LV-266 LAS VEGAS - New Facility! Perfect Location. Start your own practice for half the cost! **Call for Details.**

HAWAII

NEW #HI-257 MAUI - GP Beautifully decorated, beautiful views. One of the only dentists between Lahaina and Kapalua. On high traffic corner lot in professional bldg. Gross over \$650K on relaxed schedule. **Call for Details!**

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#E-220 SACRAMENTO AREA- Ortho, highly desirable foothills location. Visible location. Growing practice with great reputation. Collects in 450k range on short week. **Call for Details!**

REDUCED #A-222 BAY AREA/MIDPENINSULA Ortho, awesome practice! 3 op office, plumbed for 1 additional. Grossed over 200k on 2 day wrk wk. **\$175K**

REDUCED #D-227 SOUTH BAY - Ortho, Estab. Dr. avgs 20 pts/day w/avg of 8 new/month. Located in Prof. Med/Dental Bldg. **Priced to Sell \$195K**

NEW #C-256 EAST BAY - Endo, Long Estab practice. Ins/Cash pts only. Modern equip'd 3 op office. Coll'd \$504K in '03 on 4 day schedule. **FP \$300K**

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 #204 Torrance - G.P. 5 ops., 4 chr., Pano, int. camera, Dentrrix, Brite Smile 22/26K mo. **NEW**
 #205 Inglewood/LAX - G.P. 8 ops, 4 chairs in 2000 SF. Some HMO + Med. Coll. 65/70K mo.
 #209 Torrance - G.P. 3 ops, pano, 2 x-rays, 3 monitors, EasyDental. Shop. ctr. location. Coll. 22/24K mo. Seller wants to retire. **NEW**
 #210 Glendale - G.P. Retail center. Buy in opportunity or lease with an option to buy.
 #211 Westwood - G.P. Great starter practice in prime building location of Westwood.
 #212 Mid-Wilshire - G.P. Prime loc. w/ Delta Dental. Major Tenant is LA Unified School Dist. 4 ops, 2 x-rays, int.cam., in 1200 SF.
 #213 Wilshire/Western - G.P. 1st floor loc. 7 ops, 4 x-rays, Discus Dental, 1800 SF. **NEW**
 #215 Whittier - G.P. Visibility+, 60 new patients/mo. 6 ops, 3 equip. in 2000 SF. Some HMO plans w/ mo. check 4/5K and growing.
 #217 Westlake Village - **In Escrow!**
 #228 Montebello - New shopping center leaseholds (new) only. Great location!
 #230 Bellflower - G.P. Busy retail ctr 10+ yrs. goodwill. Coll. 23/25K mo. on only 3 days.
 #232 West Covina - G.P. Great starter office. 3+ ops, 2 x-rays and dental software in 1200 SF. Seller will work with buyer OAC.
 #233 Gardena - G.P. New shop ctr. 25%-65% ins. Lots of walk-ins. 3 ops, 2 x-rays, 1300 SF.
 #235 Cerritos/Artesia - G.P. Shop ctr. Leaseholds. 4 ops, 2 x-rays, 1200 SF. **NEW**
 #236 Wilmington - G.P. New shop ctr. w/ established med. ctr. for referrals. High density hispanic, 1200 SF. Fast start office. **NEW**
 #239 Glendora - G.P. 3+ ops in approx. 1200 SF with HMO plans. Seller to retire.
 #242 Gardena - G.P. New crnr. retail ctr., leaseholds only. 1145 SF. Lots of traffic.
 #244 Maywood - G.P. New retail ctr. Can lease 1100 to 2110 SF. New build out, no equip.
 #248 Lancaster - G.P. 4 ops, 4 x-rays 2 int. cameras, 1700 SF. 20+ yrs. goodwill. Coll. \$732K in 03. Seller can remain with practice.
 #255 Pomona - G.P. Strip ctr. 5 ops, 1500 SF. 90% Hispanic. Walk-ins = 50/60+ per mo.

Kern County

- #600 Bakersfield - G.P. Coll. 66/72K mo., 5 ops, 2000 SF. **In Escrow!**

Orange County

- #500 Irvine - 4 ops, 1 mo. 1200 SF, 3 yrs. new leaseholds only. Great for SPECIALIST **In Escrow!**
 #501 La Habra - G.P. Strip ctr. 6 ops, 4 chairs in 2000 SF. Coll. 22/25K mo. on 3 days. **In Escrow!**
 #502 Stanton - G.P. Retail center. 3 ops, newer equipment, 2 intraoral cameras, Dentrrix, digital x-ray, Perfect for start-up office! **NEW**
 #503 Irvine - G.P. 5 ops in 1175 SF. HMO plans w/ 3/4K mo. CAP/ck. Coll. 15/18K mo.
 #510 San Clemente - G.P. Buy in opportunity. Great location. 4+ ops in 2000 SF.
 #512 Westminster - HMO office in high visibility building. CAP ck. avg. \$2500. Plans bring in many new patients each month!
 #515 Laguna Hills - **In Escrow!**
 #518 Rancho Santa Margarita - Specialist. sublease. Great loc. in growing community.
 #520 Irvine - G.P. 4 ops, 3 x-rays, pano, 1800 SF. Coll. \$1.3 mill. in 03. Projects \$1.7 mill. for 04, 35/45 new patient per month. **NEW**
 #523 Buena Park - G.P. Starter practice. Low rent. 2 ops, 600 SF. Medical neighbors refer.
 #527 Santa Ana - G.P. Prime location in prof. bldg. 3 ops, 1000 SF. leaseholds only.
 #549 Fountain Valley - G.P. Real estate for sale dental office. 4 ops in 1500 SF. No charts.

Riverside/SanBernadino

- #301 Rialto - G.P. Seller motivated wants to work less. 10+ yrs. goodwill. Make offer!
 #304 Colton - New center by Starbucks & Walmart. Lots of foot traffic. 1662 S.F. Build out, no equip. Great starter practice. **NEW**
 #301 Rialto - G.P. Seller motivated, wants to work less. 10+ yrs. goodwill. Make offer!
 #306 San Bernardino - G.P. 90%+ Hispanic. Currently 1-1/2 day. Seller relocating **NEW**
 #309 Rialto - G.P. New center. Leaseholds only. Lease 1250 SF or 2500 SF. **NEW**
 #312 Rialto - Shop ctr. loc. 4 ops, 2 x-rays in 1434 SF. Coll. 240K on 3-1/2 days. **NEW**

Sacramento County

- #800 South Sacramento - PVT ORTHO/PRACTICE. Currently doing \$45/50K mo.
 #803 Fair Oaks - G.P. 5 ops in 1400 SF. Coll. \$40/45K mo. on 3-1/2 days.

San Diego County

- #400 Hillcrest - Prosth. office. 5 ops, 3 x-rays, pano, Practiceworks, int. cam. in 2497 SF. 30/40 new patients/mo. Coll. \$853,714 in 2003. Seller is open to a buy in or will stay on.
 #401 Alpine - G.P. Great loc. in fast growing community in San Diego. **In Escrow!** in 950 SF. Coll. 15/18K mo. on 2 days. Seller relocating.
 #402 North County - G.P. Very visible free standing bldg. Coll. 20K in 2003. Projects 780K for 2004. Room to expand. Seller relocating out of state and needs to sell. **SOLD!**
 #404 Miramar - G.P. Retail center, new office. 4 ops, 3 equipped in 1250 SF. Projecting 260K for 2004. Seller relocating out of state.
 #410 El Cajon - G.P. Shopping center location Coll. 18/20K mo. on 2-1/2 days a week. Great location. Lots of foot traffic. Super starter!
 #414 Hillcrest - G.P. 15 yrs. goodwill in exclusive prof. building location. 3 ops, 3 int.cam. 2 video printers (networked), Dentrrix, 3 monitors. 30/40 new patients/mo. with no marketing, just 1800 Dentist. Seller collects 50K+ a mo. on only 2-1/2 days a week.
 #419 Mira Mesa - G.P. Shop ctr. 4 ops, 2 x-rays, in 1200 SF. Coll. 40/45K mo. Seller avg. coll. for last 3 yrs. \$531K. Seller relocating.

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 #518 Rancho Santa Margarita - Prime spot for a specialist in the heart of growing area!
 #549 Fountain Valley - Real estate only. Dental condo. 4 + ops, no chairs, in 1500 SF. Near Fountain Valley Hospital. Great location.
 #528 San Clemente - G.P. 3+ ops in 1110 SF. All operatories have ocean coastline views. Ideal spot for a specialist to build a practice.
 #203 Miracle Mile - G.P. 4 ops, 1200 S.F. prof. building leaseholds & equipment only. **NEW**
 #202 Beverly Hills - Leaseholds only. 4 operatories. Seller relocating. Showing now! **SOLD!**
 #210 Glendale - Strip center. Leaseholds. 3 operatories in approximately 1000 SF.
 #228 Montebello - New shopping center loc. Many walk-ins. Lease up to 3500 SF. **NEW**
 #236 Wilmington - G.P. New shop center, build out in hispanic area. Fast start office! **NEW**
 #309 Rialto - New shopping center loc. on busy street corner. 4 ops in approx. 1100 SF. New build out, but no equipment. **NEW**

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LOS ANGELES - Low overhead; gross over \$150k; 3 ops; low cost.

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NORTH HOLLYWOOD - Busy shopping cntr...walkins....sign exposure.

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SAN FERNANDO VALLEY - Retiree; part-time sched.; gross over \$300k.

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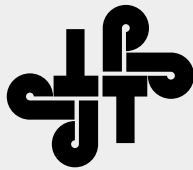
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SANTA CRUZ: For Sale - This conscious sedation, cosmetic and restorative practice had 2003 Gross Receipts of 933K with only a 62% overhead. Adjusted net income was 353K. The office has 5 operatories and 8 days of hygiene. Doctor is retiring but is willing to stay as an associate to the buyer during the transition. This is a premier dental practice in the Santa Cruz area.

SAN MATEO COUNTY: For Sale - 2002 GR 874K with 358K adjusted net income - Doctor is retiring after 33 years in same location. Intraoral camera, digital x-rays and lasers in this upscale restorative practice.

CARSON CITY, NEVADA: For Sale - This practice is has gross receipts of over 1 million a year with a 50% overhead. Owner would like associate to join him and transition into ownership equity position. Area is experiencing high growth. Office is an attractive free standing building located in a very desirable area on a main through-fare.

SAN MATEO COUNTY: This is long established practice with Net Receipts 850K and 369K Adjusted Net income. At 57% overhead, this practice provides an excellent rate of return. Owner will be staying and transitioning into retirement. Large facility with room for expansion.

SACRAMENTO: For Sale - This practice located in the Land Park Area. Net Receipts of 619K in 2003 and adjusted net income of 334K. This fee for service practice is well established. Owner would like to continue working two days a week. Patient base is large enough to accommodate this type of transisition.

SACRAMENTO: For Sale - 2003 Gross Receipts were 300K. Doctor is retiring after 44 years, 30 years in the same location. There are 4 operatories. Equipment is only 2 years old. Office is centrally located.

SANTA ROSA: For Sale - 2003 Gross Receipts were 241K. There are 3 operatories, 2 are equipt. Doctor is retiring after 25 years in same location. Excellent potential. Ideal for new dentist or satellite practice.

SANTA ROSA: For Sale - 2003 Gross Receipts were 472K. It's present owner who is now retiring established this practice in 1958. Excellent location. Six days of hygiene. Practice open 4 days a week.

SACRAMENTO: For Sale - If you thought there were not any high quality practices available in the North Sacramento Area, think again. This fee for service practice had over 900K in Gross Receipts in 2003. There are 6 treatment rooms in a freestanding highly visible dental building. Doctors are retiring after 40 years of practice.

CORCORAN: For Sale - Average Adjusted Income \$117K, 2003 GR were 288K. 3 treatment rooms. 2 days of hygiene. Doctor works approximately 33 hours per week.

SAN JOSE: For Sale: 2003 Gross Receipts were 857K. Practice has been in same location for 26 years. Dr. is retiring. This is a conscious sedation, cosmetic and restorative practice. There are four operatories and 6 days of hygiene. Practice is located on main thourofare with high visibility.

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- 5830 - Sacramento Valley - Long established. Housed in Victorian. 22/4r week practice. Collects \$270k a year.
- 5834 - No. Coast - Eureka area - \$400k A year performer - Highly visible location - Management systems recently upgraded.
- 5838 - So. Monterey County - Tremendous opportunity. \$250k invested in last 4 years. Produced \$323k in 2003. No Dentical.
- 5839 - Livermore - 6 yr practice - Produced \$420k in 2003. Strong profits.
- 5842 - Border of Santa Clara & Alameda - Strong Hygiene dept. Coll. \$500k
- 5843 - Humboldt county - Busy practice collects \$700k/yr
- 5844 - CA's Lake Tahoe - \$280k+/yr on relaxed schedule. Low rent & 4 Ops.
- 5845 - Contra Costa County - Poised to top \$2mil/yr collections at this time. Well equipped and spacious facility. Ideal opportunity for 2 Dentists.
- #4952 - Butte County city - North Sacramento- Best Location in city - Hi identity- Seasoned 30 to 40% HMO practice. "Found Money" (Rent paid) Be up to bat 20 to 30 times per day - Sell 2 - 3 cases for your \$5,000 day, gross \$1,000,000 within 36 months - Establish proven Direct marketing program at \$2,800 per month, Secure 50 new patients per month or more. Great opportunity for entrepreneur Dentist or a 2 Dentist team. 8 Ops in 2,500 sq.ft., low rent, excellent staff cultural center of North Sacramento area. Great environment to raise a family. You can buy a beautiful home for \$250,000 to \$300,000, same as a \$750,000 - \$1,000,000 Orange county - West L.A., San Mateo, Santa Clara or Marin counties. This city is the economic Hub of the area. Land still economical, a cultural area that can provide personal growth as well as professional growth. Full Price \$385,000 - A P.P.S. Best Buy. Net \$20,000 first month after debt service. PPS (714) 832-0230 - (800) 695-2732

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- 4649 - Small Practice in San Pedro area. Located in Professional Bldg.
- 4771 - Huntington Beach - Gross \$377k. Absentee owner. Free standing bldg.
- 4772 - Santa Ana - Grossing \$673k. Absentee owner. 10 Ops. High visibility corner needs personal attention. Full Price \$595,000.
- 4838 - Sunnyvale - Hi tech Silicon valley. Grossing \$60k+/month. F.P. \$575k
- 4861 - Ventura - Absentee Seller, 7 Ops Gross \$650k+. Full Price \$575k
- 4920 - Orange - Gorgeous. Next Starbucks. 3 Ops, do \$500k first yr.
- 4921 - Hollywood area - Collects \$780k per year. Strip center.
- 4937 - Small G.P. in So. Bay area near PCH. Ins & Cash. 1,300 sq.ft. 3 Ops.
- 4943 - Las Vegas - Summerlin - Gross \$600,000 - Beautiful office in great area. F.P. \$330,000
- 4944 - Las Vegas - Gross \$900k+. Fee for service. F.P. \$600k. PPS Ask for Tom.
- 4949 - South L.A. - Collects over \$40k/mo. Real Estate available.
- 4951 - Oceanside/Vista - Dentures - Combo Residence, dental location. Full Price \$139,950
- 4952 - College Town No. Sacramento. HMO & FFS. Gross 40-\$50k/mo by absentee owner. Hi identity traffic intersection in city. F.P. \$385,000.
- 4953 - Yucca Valley - Hi identity dental office location only. Collected \$40k/mo Location 3 Ops- Lease @ \$950/mo. Invest \$15,000, Gross \$250k first yr.
- 4955 - Brea area - Collects \$750,000. Shopping center.
- 4973 - **Price Reduction/Seller motivated!!!** Huntington Park - 4 Ops - Hispanic. F.P. \$100,000. Store front - Gross \$150k P.T.

- 4976 - South Bay area - Small G.P. in professional building.
- 4978 - Sacramento - (a most desirable suburb) G.P. Est. 40 yrs. Hi Identity location. Gross \$1.3mil in 6 Ops, ample room to grow to \$2 to \$3mil. F.P. \$1.3mil. E-mail resume to PPSincnet@aol.com (800) 695-2732
- 4979 - Carson Area - Small G.P. in very attractive office in busy area. 3 Ops.
- 4982 - Indio/La Quinta - GP Grosses \$180k+. 2 Ops. F.P. \$110,000
- 4986 - Inland Empire - G.P. Collects \$160k annually.
- 4992 - Escondido area - Solo Group ownership. 1 million potential by new owner within 1st year. F.P. \$395k
- 4999 - Ventura Denture - Set up for General also - Great start up or semi retired Senior. Full Price \$65,000
- 1000 - Anaheim HMO \$5/\$6k/month established 43 years, 4 Ops. Gross \$550k.
- 1003 - OC - Beautiful OC Coast HMO - Collects \$145k/mo - Cap checks, are \$28k/month. Purchase 50% of practice now. 100% within 2 to 5 years.
- 1005 - Hemet - Beautiful office - \$450k investment - Shopping ctr. F.P. \$350k
- 1007 - Central L.A. - Small G.P. - Collects \$80,000/year - retirement.
- 1009 - No. O.C. Private Practice. Seller retiring. 4 Ops up to date equipment, established 50+ years. Good lease with options - Collects \$24,000/mo.
- 1013 - Las Vegas - Grossing 1 million plus. 12 ops, 8 equipped. More room available, great location. Practice \$650k, Real estate also available.
- 1016 - Palm Springs - Indio area - Hi end. Grossing \$450k, 6 Ops, 4 equipped.
- 1017 - Palm Springs/La Quinta area - Esbl 40 yrs. New owner 10 yrs. 9 Ops. Hi tech office. Seller to work back for Buyer. Grossing \$1.2mil
- 1018 - Senior Seller Emergency. Oxnard. Estb 20 yrs. Grossing \$220k.

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