





### Reduce missed appointments up to 40%!

The SUCCESS CARD™ was developed by Dental Elite to add value to your appointment card or business card. This unique product contains 12 yards of floss. Your patients will enjoy the portability it offers. Most women will keep an item like this in their purse. Everytime it is used it will remind them of their appointment or your advertising message.



#### Insert the reminder or appointment card in THE SUCCESS CARD™

Pricing: **Bronze** 62¢ 58¢ Silver Gold 55¢







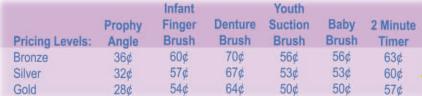
#### Without The SUCCESS CARD™, your appointment card is just an appointment card

#### **New Items:**



#### Additional New Items











Prophy Angles
Starting as low as:
28¢
Item # ProA
(soft, firm, and tapered brus
*call for pricing

Infant Finger Brush as low as: 54¢ Item # FingerB

**Denture Brush** as low as: 64¢ Item # DenB

Youth Suction Brush as low as: 50¢ Item # 222S Item # 2TIMER

2 Minute Timer as low as: 57¢

**Baby Brush** as low as: 50¢

Item # BabyB



Dental Elite is a Family owned & operated business. We have been in the US dental market for over 10 years. The company was started by Mary & Paul Zajas with the purpose of providing high quality dental products at affordable prices. In a past career Paul was an executive with a large candy company and is now in what he calls, "the redemptive stage of his life". He went from causing cavities to helping prevent them. The company was actually created after doing some market research for some oral hygiene companies. While researching, Paul found out how much money dental offices were having to pay for their free giveaways. Like many consumers, he had thought that these items were giveaways from the national companies (who billboard their brand name on everything) just like drug companies give out samples of their product through doctors offices. He determined there must be a better way to save dental offices money and that is how Dental Elite came into being.

Mary & Paul have 3 grown children who have joined the company full time after graduating from college. They enjoy working together as a family, and understand the needs of family run businesses like many of the dental offices they service.

Call Dental Elite and see how they will cater to your needs. The Zajas family actually does something very unique in today's business environment, they answer the phones in person. No hitting this # or that # to get a live person to help you, Dental Elite understands that your time is valuable and they respect that.

At Dental Elite, you are more than a customer, you're part of the family!

Call Today to place your Order! Samples available upon request

### **DENTAL ELITE Premium Dental Kits**





## New Dental Kits from Dental Elite

After 10 years of servicing dental professionals like yourself, we now proudly introduce the launch of our Dental Kits! Much like the quality toothbrushes that have been our staple here at Dental Elite, these premium Dental Kits offer unsurpassed quality at a great price creating tremendous value!

Best of all, we are making sure that your patients know the gift they are receiving is in fact from you with our new,

"A gift from your Dental Professional" message on all our kits!



I PMINT Anticovity Fluoride

VIP Toothpaste - .85oz



Healthy Floss - 3yd

Call us at 888.228.7706

For more information visit our website link at: dentalelite.net/files/Dental Elite KITS.pdf



## Get on the Fridge...

and in the hearts and minds of your patients all year round!



#### **Custom Design & Printing**

Does your practice need a new look? Our world class design team can help you create a unique, attention grabbing image for your practice.

Design a new logo, enhance an existing design or bring your logo to life with foiled & embossed printing

#### **Attention New Customers!**

**GET YOUR FIRST 250 BUSINESS CARDS FREE** 

Start building your professional image today with premium foiled & embossed business cards.

Get your first 250 free today!

## FULL COLOR, FOIL EMBOSS DESIGNS





































CALL FOR A COMPLETE CATALOG TO VIEW OUR ENTIRE DESIGN COLLECTION

ALSO AVAILABLE - AFFORDABLE HIGH QUALITY CUSTOM DESIGN AND PRINT SERVICES



Business Cards
 Letterhead
 Envelopes
 Referral Cards
 Postcards
 Appointment Reminders
 Notepads
 Folding Cards



**Xcel Seminars Presents** 

## DISTINGUISHED CLINICAL SPEAKER SERIES

NOV. 1, 2009: CLINICAL SOLUTIONS FOR A PROFITABLE PRACTICE - DR. BOB LOWE

DEC. 6, 2009: OSHA, INFECTION CONTROL & CA DPA - LESLIE CANHAM, RDA

JAN. 31, 2010: REMOVABLE PROSTHODONTICS & IMPLANTS - DR. JOSEPH MASSAD

MARCH 14, 2010: CLINICAL ENDODONTICS UPDATE - DR. ROBERT SALEHRABI

APRIL 18, 2010: COSMETIC DENTISTRY - DR. GARY RADZ

JUNE 13, 2010: GENERAL & CONSERVATIVE DENTISTRY UPDATES - DR. LOU GRAHAM

ALL COURSES ARE ON SUNDAYS (7 CEs EACH)
AT THE CROWNE PLAZA SAN JOSE / SILICON VALLEY

(MINUTES FROM 880, 680, 101 FWYS AND ROUTE 237)

## 6 COURSE SERIES (42 CA CEs) FOR ONLY \$475 OR \$159 EACH

Sunday, Dec. 6: OSHA, Infection Control & the California Dental Practice Act (meets new 2010 requirements)

KEEP YOUR WHOLE OFFICE IN COMPLIANCE: EMPLOYERS MUST PROVIDE TRAINING FOR THEIR EMPLOYEES & NEW CA REGULATIONS NOW REQUIRE UNLICENSED ASSISTANTS TO TAKE DENTAL PRACTICE ACT UPDATES

**Leslie Canham, CDA, RDA,** has over 36 years of experience. Her goal is to inform and entertain, helping the dental team navigate the sea of state and federal regulations.



# Sunday, Jan. 31: Predictable and Successful Removable Prosthodontics & Implants

**Dr. Joseph Massad** is an expert in Proshodontics, was named "Top Clinician" for CEs (2001-2006) by Dentistry Today and has given 500+ lectures internationally.



**January 31 Course Sponsors** 







#### **DECEMBER 6 COURSE TOPICS**

This course will not only entertain you and your staff but will enable attendees to meet license renewal requirements and state and federal requirements for OSHA Bloodborne Pathogen Training, the California Dental Practice Act and Infection Control.

**OSHA Annual Bloodborne Pathogen Training:** Review HBV policy & Medical Record keeping forms ◆ Elements of an OSHA Bloodborne Pathogen Program ◆ What to do if an OSHA inspector comes to your office ◆ Injury & Illness Prevention Plans

Infection Control & California Dental Practice Act (Meets license renewal requirements- Category 1): Discuss infection control regulations and requirements of Section 1005 ◆ Scope of practice ◆ Violations of the dental practice act and attending regulations, citations, fines, license actions ◆ Prescription writing regulations ◆ License renewal requirements ◆ Legal use of auxiliaries

#### **JANUARY 31 COURSE TOPICS**

This presentation will cover the most important aspects of partials, complete removable dentures and implant retained over-dentures, detailing helpful tips to eliminate problems and obtain predictable fit and esthetics.

The most important aspects for successful complete, partial, immediate and implant retained over-dentures ◆ Techniques for accurate jaw registrations, reline and denture impressions ◆ Direct implant pickup and accurate jaw relations ◆ Stud vs. Bar-type implant attachments and the elimination of partial and denture adjustments



Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. (10/01/08) to (09/30/2011)

REGISTRATION						
Tuition	6 Course Series	Each Individual Course				
Registration 14 Days Before Event	Dentist: \$475, Staff: \$385	Dentist: \$159, Staff: \$129				
Less Than 14 Days Onsite add \$20 Fee	Dentist: \$475, Staff: \$385	Dentist: \$189, Staff: \$159				

Fees include CE credits and <u>free hotel parking</u>. Registration is at 7:30am. Courses are 8am-4pm at the Crowne Plaza San Jose/Silicon Valley at 777 Bellew Dr. Milpitas, CA 95035.

Last Name	First Name	Deg	Jree	Course Date
Email	Phone		Fax	
Address		Ci	ty	
State Zip	Additional Regist	rants		
•	ten cancellation 14 days prior to will be given, if cancelled within 14			will be issued for the next
Method of Payment:	Check Visa	MC Card	#	
Exp. Date Security	Code Total to be Cha	rged CC E	Billing Add	ress
City	State Zip	Signature	غ	

Fax to: (866) 332-5891 • Mail To: Xcel Seminars, PO Box 441745, Aurora, CO 80044 Please fax or mail registrations. If you have any questions please call Erin at 310-663-4055.

Although Xcel Seminars does have sponsorship relationships with dental manufacturers and suppliers we are dedicated to providing only evidence-based information in our courses.