

THE Dental Trader

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TRANSITION OR SALE Canoga Park dental office. want experienced dentist. Contact fax-818-313-9799.

Happy Thanksgiving!



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2007 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/x-ray, 5th is plumbed not eqt'd. Retail location. Excell. exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collect. \$350K/yr. **BACK ON MARKET.**

BAKERSFIELD SUBURB #1 - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

BAKERSFIELD SUBURB #2 - South Bakersfield small town location. (3) op computerized G.P. on a main St. w exposure/visibility. Digital x-rays & intra oral camera. Limited competition. Cash/Ins/PPO/HMO/Denti-Cal pt. base. Cap checks \$4,000/mos. Annual Gross Collect \$360K on a (4) day week. **NEW**

BAKERSFIELD #20 - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring. **PENDING**

BAKERSFIELD #21 - (10) op computerized G.P. & free stand bldg. (3) ops fully eqt'd, (3) ops partially eqt'd and (4) ops plumbed not eqt'd. Located on a main St. with excell exposure/visibility & signage. Annual Gross Collect \$500K+ on an easy (4) day wk. (3) days of hygiene booked 6+ mos out. Cash/Ins/PPO & small % of Denti-Cal. Fully eqt'd "removable" dental lab w f.t. tech. Seller retiring but will assist w the transition. **NEW**

SOUTHERN KERN COUNTY - Smaller town w limited competition. (6) op computerized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. In a free stand single story prof. bldg. with excell exposure/visibility & signage. Low overhead/high net income. "Be a Big Fish in a Small Pond". **NEW**

LOS ANGELES COUNTY

ANTELOPE VALLEY #2 - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2007 gross collections \$339K+.

BALDWIN PARK - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. 2008 gross collect. projected at approx. \$300K. Sale includes account receivables for cash flow. **PENDING**

CANYON COUNTRY - (4) op Turnkey Office. (3) ops eqt'd, 4th op plumbed. Located in a smaller strip ctr. w exposure, visibility and signage. Seller moving. **NEW**

GLENDALE - (4) op computerized G.P. (2) ops eqt'd, (2) plumbed not eqt'd. Free standing bldg location with exposure and visibility. Cash/Ins/PPO/Denti-Cal pts base. Annual Gross collect. approx \$140K p.t.

HAWTHORNE - (4) op computerized G.P. in a strip ctr. Exposure/Visibility & Signage. Cash/Ins/PPO/Denti-Cal pt base. Digital x-rays and intra oral camera. 20-25 new pts/mos. Collect approx \$300K/yr. **NEW**

PASADENA - (8) op computerized G.P. and free standing bldg. for sale. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. **SOLD**

SAN FERNANDO VALLEY - (4) op computerized G.P. in a free stand. bldg. w exposure/visibility/signage. Cash/Ins/PPO pts. Annual gross collections \$439K+ on 3½ days/wk. 1-800 Dentist Provider. Seller retiring. **NEW**

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RIVERSIDE COUNTY

HEMET - (5) op computerized G.P. (4) ops eqt'd, fifth op plumbed not eqt'd. Cash/Ins/PPO pts. Located in a strip ctr w good visibility. Digital x-rays & Easy Dental s/w. 2007 Gross Collect \$380K on three days/wk. **NEW**

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

ORANGE COUNTY

IRVINE - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not eqt'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr. **SOLD**

SANTA BARBARA COUNTY

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

SANTA MARIA - (4) op computerized G.P. (2) ops eqt'd w newer A-dec eqt, & (2) add plumbed ops. Drop dead gorgeous. Located in a free stand bldg. Dentrux s/w, Digital X-Ray & Intra Oral camera, Pano, (2) Cassette Autoclaves & (2) mobile air abrasion units. Gr. Collect \$300K+/yr on an easy (3) day wk. Cash/Ins/PPO pts. Seller retiring. **NEW**

SAN BERNARDINO COUNTY

UPLAND - (3) op computerized G.P. State of the art & drop dead gorgeous. Located in a shop. ctr. with exposure/visibility & signage. Digital X-Rays & networked ops. Like new Eqt. Open 1 ½ years & has approx. 300 pts. Grossing \$6K-\$8K/mos on a p.t. schedule with no marketing. Seller moving. **NEW**

SAN DIEGO COUNTY

LA MESA #3 - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$900K+. **NEW**

OCEANSIDE - 2,000 sq ft (7) op fully built out and partially eqt'd G.P. office for lease. Located in a shop ctr. w exposure/visibility/signage. Ready for the balance of your eqt., instruments, supplies & patients. **NEW**

SAN LUIS OBISPO COUNTY

CENTRAL COAST BEACH TOWN - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside. **NEW**

SAN LUIS OBISPO - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr.

VENTURA COUNTY

THOUSAND OAKS #3 - (5) op computerized G.P. in a one story prof. bldg. w signage. (4) ops eqt'd with new eqt with a 5th op plumbed. Drop dead gorgeous office w wood & tile floors, granite front counters & designer paints. Fully computerized & networked ops. Dentrux software, digital x-rays & pano. Cash/Ins/PPO & small % of HMO. No Denti-Cal. 30+ new pts/mos. Projected 2008 collect. \$540K. **NEW**

TULARE COUNTY

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Annual Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

NORTHERN CA ***NEW***

LODI - (3) op G.P. 2008 Projected Gross Collect \$400K.

PETALUMA - (2) op G.P. 2008 Projected Gross Collect \$450K.

STOCKTON - (7) op G.P. 2008 Projected Gross Collect \$1.15M. Cash/Ins/PPO/HMO pts. \$24K/mos Cap checks.

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3 COPERNICUS WIRELESS multipurpose monitors, approx 5 y/o, very lightly used. \$500 ea, camera avail, needs new battery, wdigiorno@aol.com.

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HERMOSA BEACH/REDONDO BEACH Beautiful State-of-the-Art Dental office for lease. 2-3 chairs 2-3 days per week. Great corner location, all digital, ideal for speciality, or satellite office. 213-321-5518.

CENTRAL COAST BEACH TOWN (3) op computerized G.P. for sale. Located in a very desirable beach community. Cash/Ins/PPO. 2008 projected gross collect. \$400K+ on a (3) day wk. Refers out all speciality work. Tremendous upside. Seller retiring. D&M Practice Sales 818.591.1401.

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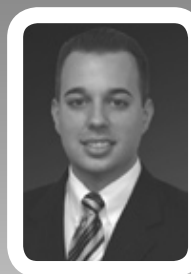
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PRACTICE FOR SALE #3047-Korean G.P. - @ (101) and Vermont. Est. 30 plus years. Senior Seller refers out a lot. Full Price \$220k. Call P.P.S. (714) 832-0230.

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PRACTICES FOR SALE — November, 2008

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO – (between El Cajon Blvd. And University Ave.). This **GENERAL** Practice is comprised of 6 Ops (4 equipped, 2 plumbed) in approximately 1850 sq. ft. Situated in a single story Professional Bldg on busy street. Very reasonable lease!! Approximately 65% PPO, 20% MediCal and 15% Cash. Offered for only 375K.

SAN DIEGO-PACIFIC BEACH – Owner retiring from long-established (part-time) Practice. Refers out substantial amount of treatment. 2 equipped Ops (+ 1 plumbed). Good starter opportunity at a very affordable price! Available for 100K!

SAN DIEGO-PACIFIC BEACH – General Practice operated 2 days per week as second office. Collected approx 350K in 2007. Projecting 380K+ in 2008. Ins/PPO/Cash. Great Starter!! Asking only 320K.

SAN DIEGO-LA MESA – **GENERAL** Practice established 25+ years, situated in busy strip mall. Private/PPO. Recently remodeled. 4 Ops in approx 1100 sq. ft. Asking 580K.

SAN DIEGO-LA COSTA – **ORTHODONTIC** Practice available in beautiful 2 year-old office. Satellite practice with excellent growth and unlimited potential! 5 chairs and Pan-Ceph. Buyer can simply assume the existing loan!! **SOLD!!**

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ANAHEIM – Like new 3 fully equipped ops; 1st floor site; shopping center visibility. Starter opportunity with equipment and leasehold only. Call now – don't be late!

CERRITOS / LONG BEACH AREA – Shopping center on major intersection. 5 ops fully equipped. Excellent visibility. Priced for immediate sale.

DIAMOND BAR – Here's your chance to work close to where you live! Shopping center location. Visibility. 4+ ops. Revenues over \$30k/mo. Call before its gone!

DIAMOND BAR – Long-established private practice. Shopping center location. 1st floor Visibility. 4+ ops with room to expand. Seller works limited schedule. Good fit for absentee owner. Revenues over \$40k/mo. Without promotion. Call before its gone!

HAWTHORNE – 1st floor practice location with visibility. Some HMO's. 5+ ops with room for expansion. On major boulevard. High growth potential..

HAWTHORNE – Location...Location...Location. Free standing building with large pole sign. 1st floor with visibility and ample parking. 5+ ops with room for expansion. On El Segundo Blvd. High growth potential. Ideal as starter practice.

HOLLYWOOD – Shopping Center location; 3 ops. Modern design. Ample parking; revenues over \$25k/mo. Priced for immediate sale.

HUNTINGTON PARK – Shopping Cntr w/sign and visibility. 4 ops modern equipment. Revenues exceed \$45k/month on part-time schedule.

LANCASTER – Long-established private practice. Over 35 years of goodwill. Seller retiring. Ideal for merger or starter practice. Transition available.

LOS ANGELES – (Near LAX). Visible 1st floor location w/large sign. Modern equipment & design. Ample parking. 100% private. Revenues exceed \$25k/month on part-time schedule. Excellent starter practice. Low overhead. Priced right!

NORTH HOLLYWOOD – Free standing building with excellent signage and visibility. Ideal as a starter practice. Complete turnkey with equipment and leaseholds..

NORTH HOLLYWOOD (Valley Village) – 1st floor location. 5 ops fully equipped. Active professional center. Priced under \$130k. Great area. Move-in ready!

SAN FERNANDO VALLEY – Strip center with sign exposure. Well equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal starter.

SAN LUIS OBISPO – Long-established private only practice. 3+ Ops. Part-time schedule with Doctor & hygienist working 3days each. Practice needs promotion, new energy and more aggressive approach. Most specialty treatment referred. Revenues of \$30k+/month.

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VERY FAST Jason Wood didn't take much of my time. Everything was perfect. Yes!! Gloria Nollie, D.D.S., Carmichael, California. (Wood and Delgado, 1-800-499-1474).

PRACTICE FOR SALE #3126 - Hemet - Shopping Center. Some HMO enough to take a bite out of rent. Shopping center, 4 Ops. First class. 7,000 new homes nearby. Make offer. Call P.P.S. (714) 832-0230. \$300,000 to \$400,000 invested. P.T. Seller has no time to build.

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11 ops. 43 years goodwill. 40% Capitation. \$1.1 Million collections. Long term stable staff. Very motivated seller – Bargain sales price.

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4 Ops. 41 years goodwill. \$400,000 collections. Just off Freeway. Long term stable staff. Great starter practice.

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1539 Anaheim

General practice with 3 operatories in free-standing building - grosses approx. \$22,000/mo - small staff with low overhead - private insurance, cash and MediCal approx. 40% - mostly Hispanic patients.

#1552 Irvine

General practice with 4 operatories plus 2 add'l plumbed in strip shopping center - grosses over \$35,000/mo - small staff with low overhead - private insurance, cash and approx. \$2500/mo Cap checks - prime location - very modern.

#1525 Vista

General practice - Dr. retiring after 28 yrs in same location in strip center - 4 operatories in 1200 sq ft - grosses over \$300,000/yr on 2 1/2 days/week only 2 employees plus a hygienist 2 days/wk.

#1541 Costa Mesa/Santa Ana

General practice with 4 fully equipped operatories – Private insurance and cash only – Collections over \$400,000/yr on 3 days/wk – high net.

#1536 West L.A.

General Practice - Beautiful top notch private practice, specializing in Holistic Dentistry - Dr. retiring but will stay for transition - 5 modern operatories - grosses over \$70,000/mo on 5 days/week - no HMO/CAP or DentiCal.

#1544 San Gabriel Valley

Orthodontic Practice - private insurance and cash - 4 ops in open bay grosses over \$30,000/mo on 2 days/week - long term lease with option to buy building - Digital xrays including Panorex & Ceph - Dr. selling for health reasons.

#1546 Montebello

General practice with 2 fully equipped operatories + one plumbed – digital xrays - Private insurance and cash only – Collections over \$250,000/yr on 2 days/wk – high net with overhead less than 50%.

#1546 Anaheim

General Practice - 3 ops + 2 plumbed - insurance, cash, PPO's & approx. \$3200/mo CAP – grosses over \$20,000/mo on 2 days/week - unbelievable low selling price.

#1552 Irvine

Multi-Specialty Practice for sale – beautiful new 3 op practice with 3 add'l plumbed – currently absentee owner – associates are 1 endodontist and 1 periodontist – grosses approx. \$40,000/mo.

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PRACTICE FOR SALE San Diego (Pacific Beach) 2007 Collections approx 350K on 2 days (2nd office). Great starter practice. 3 Ops. SDPS: 760-599-7828.

WESTMINSTER Doctor retiring! 4 ops, on Beach Blvd. \$365,000 in 2007. Asking \$275,000. Bette Robin, Select Practice Services, 877-DR-ROBIN.

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#1022 LOS ANGELES COUNTY – Pediatric dental offices. Seller owns multiple offices and will entertain offers on all offices as a package or single offers. Three largest offices grossing approximately \$2 million each. Call for details.

#1013 NORTH SAN DIEGO COUNTY – Newly remodeled all fee-for-service office grossing over \$900,000 per year for sale. Seller is retiring. ASKING \$740,000.

#1021 SAN GABRIEL VALLEY – HMO practice on track to gross \$500,000 in 2008 with high net profit. ASKING \$395,000.

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CONEJO VALLEY MANAGED CARE PRACTICE FOR SALE: Excellent location with a total of 11 operatories. Gross collections in excess of \$1.8 million with over \$14,000/month in capitation checks. Specialty group also included. Seller does not work in the practice and is only present two and one-half days per week. Net income for an owner/operator is in excess of \$530,000 per year. Retiring. Asking \$1,485,000. **SALE PENDING**

NORTH HOLLYWOOD CLINIC PRACTICE FOR SALE: Two year old practice located in a free standing building with 5 equipped operatories and an additional operatory that is plumbed but not presently equipped collected over \$625,000 in 2007 with no welfare and no capitation. Seller works three and one-half days per week. Motivated. Asking \$495,000. Building can be leased or purchased.

MARINA DEL REY OFFICE FOR SALE: Outstanding facility with 10th floor marina views from all six equipped operatories. New equipment (Adec, digital x-rays, panoramic x-ray, fully computerized) and new leasehold improvements (hardwood floors, expansive ocean views, granite counters). No patients. Asking \$200,000. **MOTIVATED, MAKE OFFER!**


SANTA CLARITA VALLEY ENDODONTIC PRACTICE FOR SALE: Excellent satellite office or starter practice. Great community location with easy freeway access. Well maintained professional building location with two equipped operatories. Seller works two days per week and collects \$395,000 per year. Predominantly managed care referrals. Seller does not market-ing or promotion. Asking \$250,000.

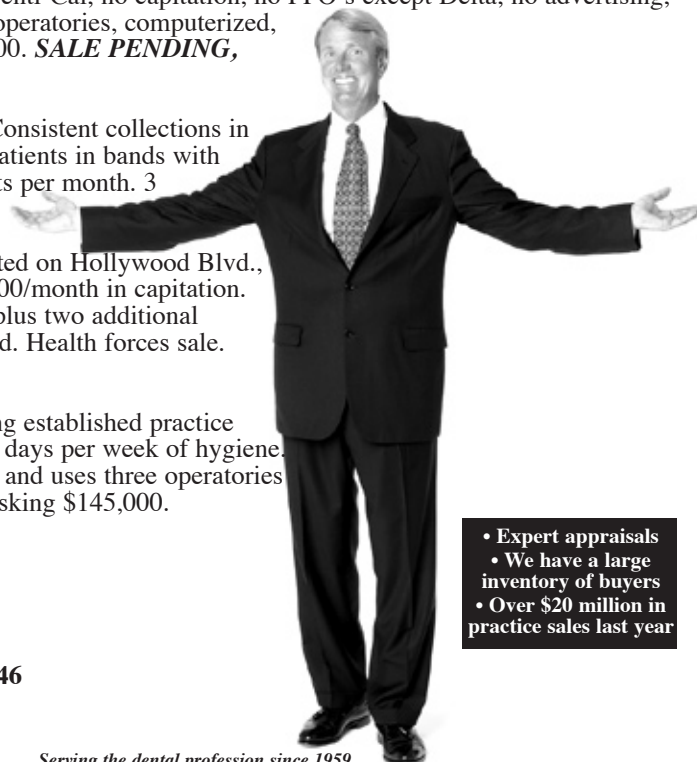
NORTHRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Twenty-four years of goodwill. Seller works three days per week and consistently collects over \$900,000 per year. No Denti-Cal, no capitation, no PPO's except Delta, no advertising, no evenings or weekends. Five days per week of hygiene. Four operatories, computerized, waterlase, digital. Quality professional building. Asking \$725,000. **SALE PENDING, FULL PRICE**

GLENDALE ORTHODONTIC PRACTICE FOR SALE: Consistent collections in excess of \$300,000 per year on three days per week. Over 260 patients in bands with contract receivables in excess of \$300,000. 6-8 new patient starts per month. 3 chairs in a bay configuration. Low overhead. Asking \$200,000.

HOLLYWOOD GENERAL PRACTICE FOR SALE: Located on Hollywood Blvd., this practice collects \$150,000 per year with approximately \$4,000/month in capitation. 40% Denti-Cal. Three equipped operatories plus an x-ray room plus two additional operatories that are plumbed and with cabinetry, but not equipped. Health forces sale. Asking \$90,000.

BEVERLY HILLS PRIVATE PRACTICE FOR SALE: Long established practice collects over \$200,000 per year on three days per week with 1-2 days per week of hygiene. Seller shares the office with another general dentist – each owns and uses three operatories and the rent is shared equally. All insurance and cash patients. Asking \$145,000.

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Current Listings

INLAND SAN DIEGO COUNTY - New Listing!
Spacious, 6 op (5 equipped) general dental practice located in a well-maintained freestanding building which is also available for purchase. Practice enjoys long-term goodwill, strong patient flow and a great residential / commercial retail location. Collections in 2007 exceeded \$671,000.

COASTAL SAN LUIS OBISPO COUNTY - New Listing! Four op (3 equipped) GP with a prominent strip mall location in a popular shopping area. Strong patient flow and 18 years of goodwill. The practice's central location offers easy access to a vast range of activities.

SOUTHERN SAN DIEGO

A newly renovated building houses this 4 op (3 equipped) GP located in a highly desirable area of the city. The dental suite must be purchased with the practice. Collections in 2007 over \$530k.

MODESTO

Stunning 5 op GP located in a freestanding single-story building. Dual monitors and computers in each operator, internet digital radio, digital X-Ray, and flat screen monitors in consultation rooms. Collections in 2007 exceeded \$1 million.

LOS ANGELES (Ortho)

3 equipped op (2 plumbed) orthodontic practice located in a medical/dental building near a major freeway. The building was completely renovated in 2003. Low overhead! Collections in 2007 exceeded \$296,000 on 2 1/2 doctor days/week.

CENTRAL ORANGE COUNTY

Three op GP with **SOLD** location in one of Orange County's cultural and business centers. Practice enjoys 52 years of goodwill.

WESTERN SAN BERNARDINO COUNTY

Four op GP located in a dental complex in a stand alone building. Collections \$577,000+.

LOS ANGELES COUNTY

Stunning 3,300 sq. ft. GP with nine operatories. The doctor is relocating out of the area.

SOUTH ORANGE COUNTY (Ortho/Pedo)

Beautiful, 7 op (six open bay) ortho/pedo practice located in a nice area with unlimited potential.

SOUTH LOS ANGELES COUNTY

(Multi-location Ortho Practice) Well established multi-location ortho practice with 51 years of goodwill. Opportunity to purchase the primary dental office suite. 51 years of goodwill. Collections in 2007 exceeded \$424,000.

RIVERSIDE COUNTY - Price Reduction!

Spacious, 7 op GP in a new medical/dental building. Strong patient flow & well trained staff. 2007 collections over \$1,200,000.

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EAST CONTRA COSTA COUNTY

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MONTEREY COUNTY

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CALIFORNIA CENTRAL VALLEY

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Five op GP with collections in 2007 exceeding \$1 million. Building is also available for purchase.

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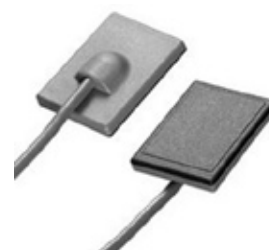
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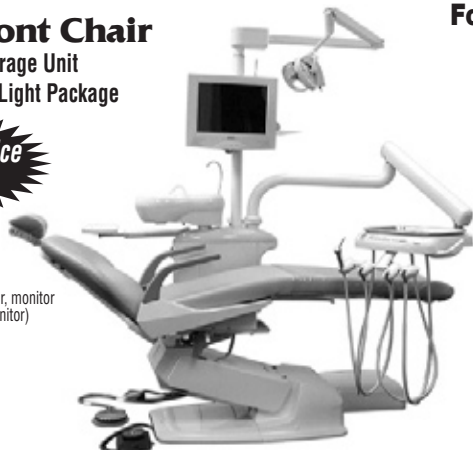
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HEMET GP – GROUP SOLO OFFICE - 2 eq. ops., 2 shared hygiene ops., 2,506 sq. ft. office located in free-standing dental building. 5 yr. old equipment. Retiring Seller, 51 yrs. of goodwill. 56% insurance, 44% cash practice. 20 – 21 new patients/month. Seller collected approx. \$611,179 for corp year ending 9/30/08. **BUYER'S NET OF \$179,810.** Property ID #1801.

NEWPORT BEACH / STATE OF THE ART PRACTICE - 5 fully equipped ops., 2,310 sq. ft. suite located in a one story Medical/Dental building. 50% insurance & 50% cash. Computerized, Intra-Oral Camera & digital X-ray. 4 day/wk practice with 2 day/wk of hygiene. Excellent Location!! Property ID #1761.

SANTA ANA GP – 6 eq. ops., 4 chairs in an open bay, 3,000 sq. ft. office in strip shopping center. 5 year old equipment. 60% insurance, 35% cash & 5% capitation. 15-20 PPO's. 5 day/wk office w/Associate 2 days/wk. Very reasonable rent. Collected \$921,189 in 2007. Projecting \$734,581 for 2008. **BUYER'S NET OF \$230,366.** Property ID # 1881.

TEMECULA GP – 3 eq. ops., 1,400 sq. ft. office located in 3 story medical/dental building. 6 year old equip. 90% insurance & 10% cash practice. Seller works 3 days/wk with 3 days/wk of Hygiene. Projecting \$549,432 for 2008. **BUYER'S NET OF \$94,191.** Property ID #1841.

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THOUSAND OAKS – 4 fully eq ops., 1,023 sq. ft. suite located in a three story Medical/Dental building. Computerized with Intra Oral Camera & Digital X-ray. 100% cash. Approx. 15-20 new patients/mo. 3 ½ day/wk practice with 4 days/wk of hygiene. Projecting approx. \$971,380 for 2008. **BUYER'S NET OF \$307,305.** Property ID #1591.

SAN DIEGO - 6 fully eq ops., 2,750 sq. ft. office located in a busy shopping center. Computerized with Intra Oral Camera & Digital X-ray. 80% insurance & 20% cash. Approx. 20-25 new patients/mo. 4 day/wk practice with 5 days/wk of hygiene. Projecting approx. \$1,065,222 for 2008. **BUYER'S NET OF \$408,828.** Property ID #1691.



MORENO VALLEY - 3 fully eq. ops., in a 1,200 sq. ft suite located in a single story shopping center. 75% insurance 20% cash & 5% me-dical. 4 day practice. Approx. 30-40 new patient/mo. Collected \$337,223 in 2007. Prejecting approx. \$304,608 for 2008. Property ID #1771.



Alice C. King, V.P.



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BELL GP – 4 eq. ops., 1,300 sq.ft. office located in strip shopping center on major street. 6 – 10 yr. old equip., 15% insur., 10% cash, 25% medi-cal & 50% capitation. 5 day/wk practice w/associate; Seller managing. Approx. 25 new patients/month. Collected approx. \$289,468 in 2007 & projecting approx. \$215,403 for 2008. **BUYER'S NET OF \$76,251.** Property ID #1861.

BEVERLY HILLS - Leasehold Improvement & Equipment Only!! - 2 fully eq ops., 1 plumbed not eq. op., 1,536 sq. ft. suite located in a three story Medical/Dental building in prestigious Beverly Hills triangle. Computerized with Intra Oral Camera & Digital X-ray. Property ID #1601.

BURBANK GP – 3 eq. ops., 1,050 sq. ft. office in two-story medical/dental building. Computerized, intra-oral camera & digital x-ray. 65% insur. (20 PPO's), 25% cash & 10% medi-cal. Pleasing Décor; building has covered parking. Perfect first practice, satellite office or opportunity to merge with another practice. **BUYER'S NET OF \$59,418.** Property ID #1171.

COVINA GP – 5 eq. ops., 1 plumbed not eq. in a 2,207 sq. ft. office in free-standing dental building available for sale with practice. Retiring Seller works 3 ½ days/wk. 3 hygienists work a total of 5 hyg. days/wk. Approx. 37 yrs. of goodwill. Long term staff members. Collections for the first fiscal year were approx. \$675,339. Property ID #1371.

DOWNEY GP – 3eq. ops., 1 plumbed, not equipped, located in single story medical/dental building. Digital x-ray, intra-oral camera. 50% insurance & 50% cash. 20 years of goodwill. Seller purchased in 1999. 4 day/wk practice. Projecting approx. \$291,731 for 2008. **BUYER'S NET OF \$102,830.** Property ID #1381.

ENCINO GP/SPEC – 2 eq. ops w/ 2 in an open bay; 1,500 sq. ft., office on first floor of busy, multi-story Medical/Dental building. 20 Yrs of Goodwill. Doctor has passed away. Selling as leasehold improvements and equipment. Property ID #1781.

GRANADA HILLS – 3 eq. ops., 1 plumbed, not eq op; 1,400 sq. ft. suite located in a two story medical/dental building. Computerized suite with Intra Oral Camera. Seller works 2 1/2 days a week. Collected approx. \$217,240 for 2007. Projecting approx. \$190,164 for 2008. **BUYER'S NET OF \$51,033.** Property ID #1311.

NORTHRIDGE GP – 3 eq. ops., 1 plumbed not eq. in a 1,400 sq. ft. suite located in a one story medical/dental building. Computerized suite with Intra Oral Camera & Digital X-ray. 60% insurance and 40% cash. Seller works 3 days/wk. Collected approx. \$252,310 for 2007. Projecting approx. \$241,925 for 2008. Property ID #1291.

TORRANCE GP/SPEC – 12 eq. ops., 3 plumbed, not equipped., 4,000 sq. ft. office located in free-standing building with excellent street visibility. Highly organized, abs. 100% owned practice. 60% insur. (15-20 PPO's), 30% cash & 10% capitation (approx. \$10,000/month). Collected approx. \$1,556,121 in 2007 and projecting approx. \$1,419,970 for 2008. **BUYER'S NET OF \$307,638.** Property ID #1671.

WALNUT - GP/SPEC – LEASEHOLD IMPROVEMENTS & EQUIPMENT ONLY! 2 eq. ops., private office plumbed for 3rd. 1,000 sq. ft. office in busy shopping center with anchor stores. Excellent location. Seller moving practice to nearby community. Property ID #1161.

WALNUT GP/SPEC – Leasehold Improvements & Equipment! Seller moving to a condo suite. 3 eq. ops., 3 plumbed, not equipped. 1,327 sq. ft. office. Large shopping center with Albertson's and Firestone Tires. 10 year lease with two (5 yr) options. Property ID #1611.

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Maria Silva, V.P.

ORANGE COUNTY

COSTA MESA – Leasehold Improvements & Equipment Only! 3 fully eq. ops., 1 plumbed not eq., in a 1,200 sq. ft. suite located in a two story Dental / Medical Building. Seller moving to a larger office. Property ID #1681.

FULLERTON GP – 7 fully equipped ops., 3 chairs in open bay, 8 plumbed not eq ops., in a large 5,213 sq. ft. office located in a one story free standing building. 45% insurance, 50% cash & 5% capitation. 4 day/wk practice. Approx. 30-40 new patients/mo. Projecting approx. \$629,496 for 2008. **BUYER'S NET OF \$253,432.** Property ID #1561.

LAGUNA NIGUEL - Ortho Practice - 4 chairs in ortho bay, custom chairs and side units, 1,180 sq. ft. office in two story medical/dental building. 18 years goodwill. 50% insur., 45% cash & 5% cap. 3 – 4 new starts/month. 3 day/wk practice. Projecting approx. \$235,068 for 2008. "Beautiful office". Good location. Property ID #1521.

LAGUNA NIGUEL GP – Leasehold Improvements & Equipment! Shopping Center location with 3 equipped ops. Seller relocating to condo suite. Good location; busy center. Property ID #1851.

LA PALMA GP – 4 eq. ops., 1 plumbed, not equipped op., 1,556 sq. ft. office in two-story, medical/dental building. 50 Yrs of Gdwill. 4 day/wk practice w/4 days/wk hygiene. 70% insur., 29% cash, 1% medi-cal. Only PPO is Delta Dental. Long term staff; Retiring Seller! **BUYER'S NET OF \$93,384.** Property ID #1821.

NEWPORT BEACH / STATE OF THE ART PRACTICE - 5 fully equipped ops., 2,310 sq. ft. suite located in a one story Medical/Dental building. 50% insurance & 50% cash. Computerized, Intra-Oral Camera & digital X-ray. 4 day/wk practice with 2 day/wk of hygiene. Excellent Location!! Property ID #1761.

NEWPORT BEACH GP/MULTI –SPEC – 20 equip. ops., 13,000 sq. ft., prof. designed, state of the art office located in 6 story professional bldg. 40-50 new pat/month. In-house HMO insurance plan. 43% insur., 30% cash office w/5 hyg. days/wk. Collected approx. \$3,189,315 in 2007. Projecting \$1,957,394 for 2008. **BUYER'S NET OF \$541,049.** Property ID # 1661.

ORANGE – Price Reduction! Leasehold Improvements & Equipment Only! 3 fully eq. ops. and 1 plumbed, not eq. in a 1,000 sq. ft. suite. Located in a one story, medical / dental building. Great location. Property ID #1421.

SANTA ANA GP – 4 fully eq ops., 1,300 sq. ft. suite located in a one story shopping center. Computerized with Intra Oral Camera & Digital X-ray. 60% insurance & 40% cash. Approx. 30-40 new patients/mo. Collected \$1,149,590 for 2007. **BUYER'S NET OF \$433,616.** Property ID #1571.

SANTA ANA GP - 4 eq ops., 1 plumbed not eq. op., in a 1,200 sq. ft. office located in single story shopping center. Computerized office with Intra Oral Camera. 80% insurance & 20% cash. 4 day/wk practice. Approx. 18-20 new patients/mo. Projecting approx. \$437,172 for 2008. **BUYER'S NET OF \$104,182.** Property ID #1741.

SANTA ANA – Leasehold Improvement & Equipment! 2 fully equipped ops., 2 plumbed not equipped op., 2,047 sq. ft. office located in a one story store front building; Retail Area. Approx. 6-7 year old equipment. Property ID #1751.

SANTA ANA GP – 6 eq. ops., 4 chairs in an open bay, 3,000 sq. ft. office in strip shopping center. 5 year old equipment. 60% insurance, 35% cash & 5% capitation. 15-20 PPO's. 5 day/wk office w/Associate 2 days/wk. Very reasonable rent. Collected \$921,189 in 2007. Projecting \$734,581 for 2008. **BUYER'S NET OF \$230,366.** Property ID # 1881.

TUSTIN - Leasehold Improvements & Equipment Only!! 3 Fully equipped ops., 1 plumbed not equipped op., 1,200 sq. ft. suite located in a single story Medical/Dental complex. Approx. 1-2 year old equipment. Seller relocated to a new practice. Practice has been remodel with new paint, baseboard, carpet, and flooring. Beautiful Practice!! Property ID # 1651.



Tina Ochoa, V.P.



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CORONA GP/SPEC – Ortho office with 6 chairs in open bay. 1,600 sq. ft. office in two suite, dental building. Seller relocated to larger office. 5 year old equipment. Office wired for digital x-rays. Motivated Seller. Leasehold Improvements & Equipment. Property ID 1831.

HEMET GP – 4 eq. ops, in a 1,252 sq. ft. office located in a one story medical/dental building. 38% insurance and 62% cash. 37 years of Goodwill. Seller Retiring. Projecting approx. \$382,047 for 2008. **BUYER'S NET OF \$97,833.** Property ID #1301.

HEMET GP – 3 eq. ops., in a 1,920 sq. ft. office located in a one story free standing building. Computerized office with Intra Oral Camera & Digital X-ray. 50% insurance and 50% cash. Seller works 3 ½ day/wk. Projecting approx. \$435,989 for 2008. **BUYER'S NET OF \$129,072.** Property ID #1261.

HEMET - Leasehold Improvements & Equipment Only! 5 eq. ops, 2,400 sq. ft. office located in a strip shopping center. Seller purchased a building. Property ID # 1731.

HEMET GP – GROUP SOLO OFFICE - 2 eq. ops., 2 shared hygiene ops., 2,506 sq. ft. office located in free-standing dental building. 5 yr. old equipment. Retiring Seller, 51 yrs. of goodwill. 56% insurance, 44% cash practice. 20 – 21 new patients/month. Seller collected approx. \$611,179 for corp year ending 9/30/08. **BUYER'S NET OF \$179,810.** Property ID #1801.

LA QUINTA - 6 eq ops., in a 2,000 sq. ft. office located in one story shopping center. Well Designed. Computerized office with Intra Oral Camera. 60% insurance & 40% cash. 5 day/wk practice with 4 day/wk hygiene. Approx. 70-80 new patients/mo. Projecting approx. 1,153,806 for 2008. **BUYER'S NET OF \$383,846.** Property ID#1491

MORENO VALLEY – Price Reduction!! Leasehold Improvements & Equipment, 900 sq. ft. office with 2 eq. ops, 1 plumbed not eq. Shopping Center Location. Only dental practice in center. 20 years of Goodwill. Property ID #1241.

MORENO VALLEY - 3 fully eq. ops., in a 1,200 sq. ft suite located in a single story shopping center. 75% insurance 20% cash & 5% me-dical. 4 day practice. Approx. 30-40 new patient/mo. Collected \$337,223 in 2007. Prejecting approx. \$304,608 for 2008. Property ID #1771.

PALM DESERT GP – 4 eq. ops., in a 1,550 sq. ft. suite located in a one story shopping center. 3 year old equipment. Cosmetic practice with Intra Oral Camera & Digital X-ray. 40% insurance and 60% cash. Average 20-21 new patients/month. Projecting approx. \$1,001,708 for 2008. **BUYER'S NET OF \$270,383.** Property ID #1091.

TEMECULA GP – 3 eq. ops., 1,400 sq. ft. office located in 3 story medical/dental building. 6 year old equip. 90% insurance & 10% cash practice. Seller works 3 days/wk with 3 days/wk of Hygiene. Projecting \$537,827 for 2008. **BUYER'S NET OF \$94,191.** Property ID #1841.

UPLAND - 3 fully eq. ops., 2 plumbed not eq., in a 1,070 sq. ft. highly upgraded office located in a major Shopping Center. Seller relocating practice 2 1/2 miles away. Property ID# 1721.

SAN DIEGO COUNTY

CHULA VISTA – 3 fully eq ops., 1,500 sq. ft. suite located in a two story Medical/Dental building. Cosmetic State of the Art office with Intra Oral Camera & Digitial X-ray. 80% insurance & 20% cash. Approx. 20-22 new patients/mo. 4 day/wk practice with 4 days/wk of hygiene. Collected approx. \$599,992 in 2007. **BUYER'S NET OF \$ 127,728.** Property ID #1621.

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SAN DIEGO - 6 fully eq ops., 1 plumbed not eq. op., 2,000 sq. ft. suite located in a one story shopping center. Computerized & Intra-oral camera. 5 day practice. 32% insurance, 25% cash & 9% capitation. Approx. 15-16 patients/day and approx. 57 new patients/mo. Projecting approx. \$1,024,638 for 2008. Property ID #1541.

SAN DIEGO - Group Solo Office - 4 fully eq ops., 1,600 sq. ft. office located in a two story, free standing, dental building with a separate rental units. Buyer to purchase no interest in real estate. Computerized with Intra Oral Camera & Digital X-ray. 70% insurance & 30% cash. 2 1/2 day/wk practice with 1 days/wk of hygiene. Near downtown with luxury condos across the street. Projecting approx. \$398,630 for 2008. **BUYER'S NET OF \$97,272.** Property ID #1701.

SAN DIEGO - 6 fully eq ops., 2,750 sq. ft. office located in a busy shopping center. Computerized with Intra Oral Camera & Digital X-ray. 80% insurance & 20% cash. Approx. 20-25 new patients/mo. 4 day/wk practice with 5 days/wk of hygiene. Projecting approx. \$1,065,222 for 2008. **BUYER'S NET OF \$408,828.** Property ID #1691.

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SIMI VALLEY GP - 2 eq. ops., 2 plumbed, not equipped. 1,265 sq. ft. office in shopping center. 70% insur. (15-20 PPO's) & 30% cash practice. 9-10 new patients/month. Approx. 10 year old equipment. Seller works 4 days/wk. Projecting \$196,955. Property ID # 1791.

THOUSAND OAKS GP or SPEC - 3 eq. ops., 1,235 sq. ft. office in free-standing medical/dental building. 2-5 year old equipment. Rent includes utilities. Seller relocating to larger office. Leasehold Improvements and Equipment only! 5 years lease with 5 year option. Property ID #1411.

THOUSAND OAKS - 4 fully eq ops., 1,023 sq. ft. suite located in a three story Medical/Dental building. Computerized with Intra Oral Camera & Digital X-ray. 100% cash. Approx. 15-20 new patients/mo. 3 1/2 day/wk practice with 4 days/wk of hygiene. Projecting approx. \$971,380 for 2008. **BUYER'S NET OF \$307,305.** Property ID #1591.

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680 CORRIDOR-WALNUT CREEK AREA: - For Sale General Dentistry Practice. This practice is located in a stable, growing, affluent area. Collections for 2007 were \$593K with adjusted net income of \$225K, 61% overhead. Office has 990 sq. ft., 3 equipped ops., 4th available. Owner to retire.

FAIRFIELD: - For Sale - Endodontic Practice and Condominium Unit. This endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq. ft. There are 4 equipped treatment rooms with an additional 5th room available. The 2007 gross receipts were \$885,000 with \$426K adjusted net income or profit. Owner will stay for transition to introduce buyer. Owner is retiring.

FRESNO: - For Sale - General Dentistry IV Sedation Practice. 2007 collections were \$1,250,00 with a \$450,00 adjusted net income. Seller is looking for either an outright sale or a buyer to purchase 1/2 of the practice. Buyer will need IV sedation skills or have been trained to provide IV sedation. The facility is 1,500 sq. ft. with 5 equipped operatories and 7 days of hygiene. Most new patients are referred by existing patients. Patient retention on this type of practice is very high. Call for details regarding this excellent opportunity.

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GRASS VALLEY: - For Sale - This Periodontal Practice is located in a very desirable growing community. 2007 collections \$714K with adjusted net income of \$306K, 57% overhead. practice has been in its present location for the past 28 years. Office consists of 1,500 sq. ft. 3 ops, Intra-oral camera. Practice has 5 days of hygiene.

GREATER TWIN CITY AREA NORTH OF SACRAMENTO: - For Sale - General Dentistry Practice with building available. Practice located in its present high visibility location over 30 years. 1,800 sq. ft., 5 ops., 4 hygiene days. 2007 Collections over \$500K, with 53% overhead. Owner/doctor to retire.

I-80 CORRIDOR: - General Dentistry Practice. If you are looking for a small satellite office or if you want to pay a minimum amount as a start up practice this is a perfect opportunity. Approximately 450 to 500 patients in this 4-op office located in a Medical/Dental complex. Two rooms equipped. 1,100 sq. ft. Practice has operated in its present location for 17 years. 2007 GR were \$135,000. Asking price only \$125K.

LINDSAY: - For Sale - General Dentistry Practice and building available. This is a 5 operatory in approx. 3600 sq. ft. building office building. The practice consists of approx. 34% Medi-Cal patients. 2006 collections were over \$800,00. Easy Dental Software and intra-oral camera. Pictures of office building available with appraisal.

MADERA: - For Sale - General Dentistry Practice. 2,500 sq. ft. owner occupied building. 7 equipped operatories, Laser, Intra-Oral camera, Dentrix Software, with 12 days of hygiene per week. 2006 gross receipts \$1,102,942 with adjusted net income of \$455K. Owner would like to sell and work back a couple of days a week. Building also for sale.

MADERA: - For Sale General Dentistry Practice. Established 14 years ago. 2007 Collections \$449K, adjusted net \$192K, 56% overhead. 1,650 sq ft, 3 ops, intra-oral camera, digital x-rays, Eaglesoft software. 2 hygiene days. Owner moving out of state.

MADERA: - Building for Sale- (Includes small patient base.) This dental building consists of 1060 sq ft. It is fully plumbed for dental and the building is in good condition. Total Sale Price is \$275,000. This is a wonderful opportunity to own the real estate and start a new dental office with some patients for pennies on the dollar compared to other start up cost. Owner is deceased.

MARIN COUNTY: - For Sale- General Dentistry Practice. This compact 3 operatory office located in a medical/dental hub with ample parking. 2007 collections were \$370,000 with only a 62% overhead. There are 2.5 days of hygiene. Practice was originally purchased in 1980 and is still in its original location in this very affluent area. Owner is retiring.

MODESTO: - For Sale- General Dentistry Practice 1,568 sq ft. office. Panoramic X-ray, 4 hygiene days, Intra oral camera, Eagle Soft software purchased in '04. Practice has been in same location for over the past 20 years. Collections 2007 \$601,000, 61% overhead. Owner Is Looking For Associate Buy-In, Will Consider a Walk Away Sale.

MODESTO: - For Sale- General Dentistry Practice. 2007 collections 687,642 with adjusted net income of \$259K. Practice overhead only 62%. This practice is located in highly desirable location consisting of 4 equipped ops. in 1,275 sq. ft. Office equipped with intra-oral camera, Digital Pano & X-rays, Dentrix software-purchased in 2006. Practice has operated at its present location for the past 30 years. Owner to relocate.

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NORTHERN CALIFORNIA/CENTRAL VALLEY: - For Sale-General Dentistry Practice. Well-established practice has been located in its present location for the past 13 years. 2007 Gross Receipts over \$1 Million with an adjusted net income of \$572K with overhead of only 52%. Dentrix software in 4,000 sq. ft. equipped with 4 operatories, panoramic xray. Possible sale of building in future. Owner would be willing to come back 1-2 days a week.

NORTHERN CENTRAL CALIFORNIA: - Periodontal Practice. This office consists of 2,000 sq. ft. in an excellent location. There are 3.5 days of hygiene. Office remodeled only 5 years ago. Office has been its present location for more than 25 years. 2007 GR were \$500K. Wonderful opportunity in a rapidly growing and desirable community. Owner is retiring.

OROVILLE: - For Sale- General Dentistry Practice. If you are a new Graduate or are looking to get away from the big city, you should look at this practice. Doctor has worked three days a week for many years and is ready to retire. 2007 Gross Production was \$343K with 98% collect. Office is modern, attractive, efficient, and computerized. 3 Ops-chairs, lights, and units are three years old. No HMOs or Govt. programs. All endo, perio, and most surgery referred out. Dr. reports over 1800 active patients with three days of Hygiene. Seller's interest in building is also available for sale. Eighteen mile away from Chico State University.

PORTERVILLE: - For Sale - General Dentistry Practice and building available. Practice was established in 1997. There are nine equipped operatories in 4,000 sq. ft. Patients base is mainly made up of Medi-Cal patients. 2007 collections were \$1,396,000 with adjusted net income of \$605,000. There are 4 days of hygiene seeing 15 patients per day. Owner is moving out of area. Picture of the building are available with the appraisal.

RED BLUFF: - For Sale - General Dentistry Practice. This practice is located in a freestanding building on a bluff over looking the Sacramento River. There are 8 ops. With 10 days of hygiene. Seller has practiced in Red Bluff for 36 years. 2007 collections were \$1,250,000. Bldg is also for sale with 100% financing available. Owner is retiring.

REDDING: - For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2007 Gross Receipts \$615K. Owner doctor to retire. Owner started practice in 1963.

REDDING: - For Sale -General-This practice is located on the Sacramento River in Redding. 2007 Gross Receipts 1 million with \$315K adjusted net income. There are five operatories in this 2,500 sq. ft. building. The practice reports 1,731 active patients and 14 new patients per month with 8 days of hygiene per month. The practice features Dentrix software, digital X-ray and digital Panolypse. Pictures are available. Doctor is retiring.

ROSEVILLE: - For Sale- Prosthodontic Office. The practice collections for 2006 were \$1,133,221.00 with adjusted net income of \$432K. There are 16 new patients per month. The practice occupies 1,933 sq ft with 5 operatories, and includes Eaglesoft dental software, Intra-Oral camera, and Digital x-ray. Owner is relocating.

SOUTH LAKE TAHOE: - For Sale - General Dentistry Practice. 2007 Collections \$534K. Office is 647 sq. ft. with 3 ops. Practice has been in its present location for the past 26 years. Owner to retire.

TULARE: - For Sale - General Dentistry Practice and building available. This 4 operatory office is located in approx. 1,650 sq. ft. free standing dental building. Approx. 70% of the patient base is Medi-Cal. 2006 collections were \$541K. Easy Dental Software and Intra-Oral Camera. Pictures of office building available with appraisal.

SOUTHERN CALIFORNIA

CAMARILLO: - For Sale - General Dentistry Practice. Great living in upscale coastal community. The practice is located in a professional complex near a hospital. Annual receipts have increased each year with 2008 projected at \$500K. Office involves 1,495 sq. ft. (leased) that is professionally decorated. There are 3 fully equipped ops with room to expand. Digital X-rays, Panorex & Intraoral Camera. Practice averages 12 new patients per month. Owner to retire.

GOLETA/SANTA BARBARA: - For Sale: General Dentistry Practice. High quality area. Practice has been located in its present location for the past 37 years. The office occupies 900 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

PASADENA: - For Sale- General Dentistry Practice. 2007 Collections \$516K with an adjusted net income of \$162K. Office located in affluent location with renewable lease in 1,100 sq ft. Office is equipped with 3 operatories, Panorex, and has 5 hygiene days. Practice located in a new location with all new leasehold improvements. Office is located near previous site. Office in previous location 41 years. Owner to retire.

SHERMAN OAKS: - For Sale - General Dentistry Practice. High end facility fully equipped with intraoral camera, Panorex, 8 ops., PracticeWorks software. Non amalgam philosophy, currently open 5 days a week. 2007 Gross Receipts \$896K. Building also for SALE- 3,000 sq. ft. Practice has been in its current location for the past 5 years. Owner doctor to retire.

THOUSAND OAKS: - For Sale - General Dentistry Practice. This practice features new equipment including Dentrix software, and digital x-ray with monitors in each treatment room. Practice has been in its present location for 24 yrs. Approximately 2,500 active patients with 11 new patients per month. 2007 annual gross revenues of \$658K-. Adjusted net income of \$395K.

VENTURA: - For Sale - General Dentistry Practice. 2007 Gross Receipts \$902,005. Located in large shopping center. Office space is 1,350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

YORBA LINDA: - For Sale General Dentistry Practice. 2006 Gross Receipts \$773K with adjusted net income of \$287K only 62% overhead. 2000 sq ft with 5 equipped treatment rooms, Dentrix software, laser, intra-oral camera, and pano. Entire staff certified in Invisalign.

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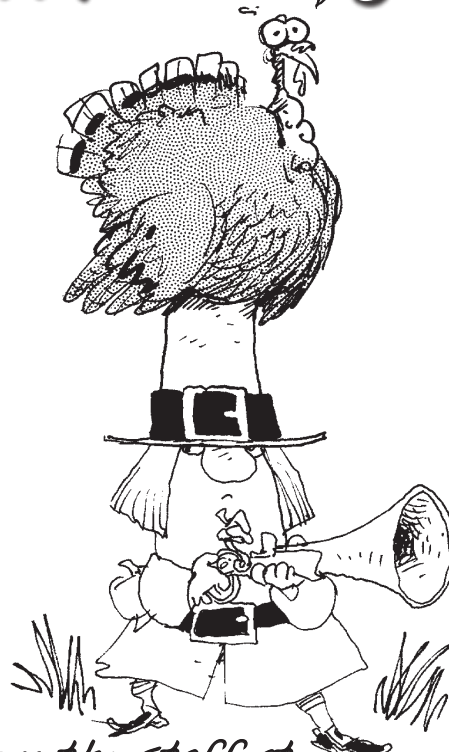
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"Pharmacology and Medical Emergencies"

John A. Yagiela, DDS

WEDNESDAY, MARCH 18

"An Update in Chronic Orofacial Pain and TMD"

Glenn Clark, DDS

WEDNESDAY, APRIL 15

"Endodontic Concepts/Outcomes", George Bogen, DDS

"Micro Implants in Orthodontics", Robin Abari, DDS

FRIDAY, MAY 1

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FRIDAY, JUNE 5

**"Care and Feeding of Hi-Tech Equipment
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WEDNESDAY, SEPTEMBER 16

**"Developing a Differential Diagnosis and
Review of Selected Entities in Oral Pathology"**

Gretchen Folk, DDS

WEDNESDAY, NOVEMBER 18

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- 1017 - Palm Springs/La Quinta area- Estab 40 yrs. New owner 14 yrs. Like new 9
- 1017 - Palm Springs/La Quinta area- Estab 40 yrs. New owner 14 yrs. Like new 9 Ops. Hi tech office. Grosses \$180k+/mo. Seller to work back for Buyer. Adding new DDS can achieve \$2.5mil first year.
- 1094 - 2 Practices near Bakersfield. Gross \$1,000,000+. Bargain.
- 3012 - Apple Valley area - HMO - \$20k Cap checks per month. R.E. in newly renovated office available at \$1.5k. Practice \$950k.
- 3022 - Riverside - G.P. Professional bldg. Grossing \$400K plus. 4 Ops. FP \$350k
- 3029 - Montebello/Whittier/Pico Rivera - Super hi identity location within super market shopping center with low rent. 6 Ops, 4 equipped.
- 3047 - Korean G.P. @ 101 & Vermont. Est 30+ yrs. Senior Seller refers out a lot.
- 3058 - San Bernardino area Practice. Across from large local hospital. 1,316 sq. ft., 3 operatories. 2 equipped. Office is modern with digital X-ray and camera.
- 3071 - CARLSBAD/OCEANSIDE - 100% - Perfect Practice. Goldmine in super high growth area of No. San Diego County. (Recent current developments multi million water desalination plant will stimulate many new jobs and homes). Est 18 yrs. Grossing \$80k average month, last 12 months. Hi visibility location. Sweetheart lease. 4 Hygiene days. Seller refers out most all Endo, O.S., Perio and Ortho.
- 3082 - Escondido Area- DDS Partnership on Sure - fire success.
- 3087 - No. Hollywood - Valley Village. Emergency sale. 3 Ops. Free standing building. Established many years. Gross \$400k+, F.P. \$260k. Make offer

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- 3094 - Santa Monica/Palisades - Grossing \$400k+ in 3 days. FP \$350k.
 - 3101 - So.O.C, HMO/GP.State of art equipped paperless office.Absentee Seller.
 - 3108 - Palm Springs/Palm Desert GP. Grossing \$1.2mil. Gorgeous state of art. F.P.50% \$600k or for 100% \$1,100,000
 - 3109 - Pico/Wilshire near Hoover. PT GP Grossing \$100k. Hispanic area. 4 Ops. 100's of patients. "Cash". F.P. \$85k.
 - 3114 - Orthodontist - Grossing \$800k, net \$400k. LA area.
 - 3125 - Redlands. Hi visibility Shopping ctr. Beautiful 4 Ops.Grossing \$60k/mo.
 - 3126 - Hemet - Shopping center. Some HMO - 4 Ops - First class.
 - 3127 - Bakersfield-GP. Net profit \$500k plus first year.
 - 3130 - Covina/Azusa - GP established many years. Shopping center. 1,500 sq. ft., 6 Ops, 4 equipped. Only \$2,500/mo rent. Thousands of autos pass daily. Hi identity corner. \$300k FIRM.
 - 3131 - Anaheim. Est 40 yrs. 1,100 sq.ft., \$1,700/mo. 3 Ops, Ball Road at busy intersection. Grosses \$360k in a 2 day week. 30 patients per week. Panograph and Cepth paid \$50k.
 - 3133 - South Bay - Grossing \$2,000,000 more volume available. By adding Specialties. Full Price \$2,500,000
 - 3137 - Chino Hills. New shopping ctr. Absolutely gorgeous. \$450k make offer.
 - 3139 - Riverside. Absolutely gorgeous.5 Ops.Shopping ctr. Only \$375k
 - 3140 - San Marino - Pasadena/Arcadia. Grossing \$850k. Est. 36 yrs. Classic Crown and Bridge. 6 Ops. 2,220 sq.ft. Free standing building on famous Blvd. near busy intersection. Affluent area. Fee for service with few PPO's. Full price \$900k.
 - 3143 - Palmdale/Lancaster - Grossing \$50k- \$60k. \$1 million practice within 36 months. Fantastic location. \$550k
 - 3147 - Fantastic Location. \$1 million for sure within 36 mo. Seller motivated.
 - 3148 - So. Bay/Torrance area. PT time.\$15k/mo. Est. 10 yrs.
 - 3149 - Riverside/Moreno Valley GP. Grossing \$1mil+. Group practice.
 - 3150 - San Pedro - GP Established 27 yrs. Works 4 days. Cash, Insurance & PPO's. No Denti-cal, No HMO's. Refers out Molar Endo, O.S., Ortho. Hi visibility location. 1,700 sq.ft., 2 Ops digital Adec unit.
 - 3157 - Specialist/s Wanted - to purchase or set up Practice - on terms that would provide handsome income. Anaheim Hills. Hi-visibility shopping center Location. Next to Starbucks. Gorgeous 4 Op office.
- Glendale - GP on busy intersection. Full time D.D.S.. Low rent. Bargain.

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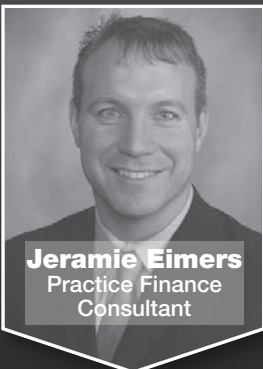
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