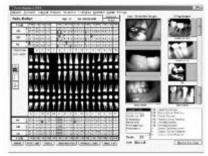


## **Highest Rated Software by ADA\***



### Visit www.ez2008.com for audio/visual demo!



Hurry...Price reduced for limited time only....

\$2,395 \$1,695 Call today: 800-273-5033

# LOW PRICE GUARANTEE!

We will **meet** or **beat ANY ADVERTISED PRICE!** 

(in any printed dental magazine or periodical; software only1)

- Free Training, Free Updates & Free Support
- Comes with officially licensed ADA 2008 CDT proc. codes
- New ADA 2008 Insurance Claim Form w/mandatory "NPI"
- Electronic claims or paper, Health History tracking
- Appt. Scheduling; Day Sheets, Word Processing, Labels
- Pre-Determination of Benefits, Outstanding Claim reports
  Show Patient vs. Insurance Due on Bills, Treatment Plans
- Routing Slips, Recall, Go Paperless w/Electronic Notes
- Walkout Stmts., Patient Emailing, Auto. Tel. Appt. Reminders
- Password Protection, Embezzle-Proof Reports, HMOs, PPOs
- Prescription Writer, Multiple Fee Schedules, Denti-Cal
- Monthly Patient Statements, Accounts Receivable reports
- "Healthy Smile" magazine or recall cards mailed to patients
- Production / Collection & Practice Analysis reports
- · Integrated Credit Card Processing w / USB card swiper

OPTIONAL: Fully Integrated Intra-oral cameras, digital x-ray sensors, digital x-ray overhead and panoramic units.

Serving dentists since 1985

→ Licensed by the ADA

### **Complete Systems Also Available:**

**Basic System:** Powerful **Dell** Intel Core Duo Computer, 80 GB HD, 1 GB Ram, CD/DVD, Windows XP or Vista, Mouse, Keybd, Dell 19" Flat Panel LCD Color Monitor, Dell LaserJet Printer, EZ 2000 #1 Rated Dental Software, Training & Support.

**\$2,995** (or lease @ \$71/mo. for 60 months. / \$1.00 buyout)

**Network System:** as above but with 2 computers and monitors, dental software & shared Laser printer.

**\$4,995** (or lease @ \$118/mo. for 60 months / \$1.00 buyout)

**<u>Digital System:</u>** 2 station system as above, with 2nd computer on mobile cart to roll to each operatory, imaging and perio modules, wireless intra-oral camera & sz. 1 digital x-ray sensor kit. **\$12,995** (or lease @ \$300/mo. for 60 mos. / \$1.00 buyout)

\* based on ADA online survey of practice management software with over 5,000 users and cost under \$2,500. ('with comparative features; applies to single user)

**OPTIONAL (fully integrated)** 

**EZ-IMAGING** allows capture of intra-oral images, digital x-rays, & patient photos directly into patient's chart; Print picture centered with patient name, birth date and social security number; Increase case acceptance & quick turn around of insurance payments.

**EZ-PERIO-CHARTING** makes perio-charting quicker, smoother and more accurate. Record bone loss, plaque, suppuration, probing depths, bleeding points, gingival margins and furcation grades.

TROJAN BENEFIT SERVICES & MANAGED CARE allows immediate access to patient's insurance benefits, co-payments and supplemental schedules, visit fees and lab reimbursements; Increase case acceptance, maximize patient benefits, increase patient satisfaction.



# WOOD & DELGADO

Attorneys At Law

# The Authority in Dental Law

### **Business Transactions**

Practice Purchase Agreements
Partnership Agreements
Shareholder Agreements
Associate Agreements
Associate Buy-ins
MSO's

Space Sharing/Group Solo
Corporate Formations/Dissolutions
Real Estate Acquisition/Sale
Partnership Dispute
Employee/Employment Handbooks

# **Dental Board Defense**Estate Planning

Wills
Trusts
Power of Attorney
Living Will
Asset Protection Planning



Offices in Irvine, San Francisco & Temecula

Toll Free: 800-499-1474 Fax: 800-511-2138

Visit our website at:

www.dentalattorneys.com

Represented over 3000 dentists

Look online for upcoming CE courses in your area



Jason P. Wood Attorney at Law

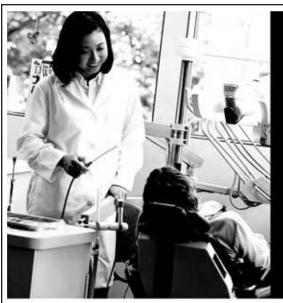
Patrick J. Wood
Attorney at Law

Charles X. Delgado
Attorney at Law

Jason P. Wood
Attorney at Law



Patrick J. Wood Attorney at Law



Need state-of-the-art equipment but don't have state-of-the-art financing?

Banc of America Practice Solutions.™

At Banc of America Practice Solutions™, you can rely on our industry leadership. The expertise of our financial specialists and the convenience of a simple Express Application can help you secure equipment financing in as little as three hours.

### Get equipment financing now\*:

- Equipment loans from \$10,000 to \$200,000
- Simple interest, no fees, no prepayment penalty
- Financing for installation, training, supplies and equipment cost
- Flexible terms up to 10 years
- Payment plans designed specifically for your needs
- Advantages of the IRS section 179 tax allowance<sup>†</sup>

### Additional solutions to grow your practice:

- Practice Sales and Acquisitions
- New Practice Start-Ups
- Debt Consolidation\*\*
- Commercial Real Estate
- Office Improvements & Expansions

To learn more, call Practice Solutions at 1.800.919.9813 today.

(Monday-Friday, 8 a.m.-8 p.m. Eastern Time). Please mention Priority Code: 9G7G5. www.bankofamerica.com/practice solutions

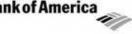
\*All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply. † For details regarding the IRS section 179 tax allowance, consult your tax advisor.

\*\*Banc of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account.

Bank of America and Banc of America Practice Solutions are trademarks of Bank of America Corporation. Banc of America Practice Solutions is a subsidiary of Bank of America Corporation. © 2007 Bank of America Corporation

A subsidiary of

**Bank of America** 



PERIO PRO III FILM PROCESSOR \$600. Call 714-771-0058 or emaildavidto\_dds@yahoo.com for questions or pictures.

ARS DENTAL INC is the Low Price Instrument Leader carrying more then 500 different variety of Dental Instruments and Supply. Visit www.ars-dental.com or call 909-562-0001.

**DENTAL OFFICE FOR SELL** downtdown LA Hispanic. \$50,000. Must sell. (714) 425-7746.

PERIODONTIST 8 DAYS/MONTH - BUSY PASADENA & VALENCIA MULTI-SPECIALTY PRACTICES - CALL (714) 832-0230. PATRICE (626) 795-9328 / FAX (626) 795-3763. WWW.ARROYOHEALTHCARE.COM.

VISTACAM INTRAORAL CAMERA and printer. \$150. Call 714-771-0058 or email davidto\_dds@yahoo.com for more information or pictures.

BURBANK SELLING? contact gnfortord2001@yahoo.com. I would like to purchase a dental office and dental building in Burbank or surrounding area.

PRACTICE FOR SALE #3068 - Las Vegas, NV - Grossing \$1,000,000+. 8 Ops, 4,500 sq. ft. Full Price \$500,000 includes \$100k A/R. Call Professional Practice Sales, Inc.,

**GENERAL DENTIST** with 17 years exp seeking P/T position in a friendly office. 310-855-2923.







Paul Maimone Broker/Owner

### FEATURED PRACTICE OF THE MONTH

CENTRAL VALLEY - (8+) op computerized G.P. with digital x-rays and intra oral camera system. Cash/ Ins/PPO pt. base. 100+ new pts./mos. Gross Collect \$2.0M+/yr. Seller is retiring, but can stay on p.t. NEW

### FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2006 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!

### KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/xray, 5th is plumbed not eqt'd. Retail location. Excellent exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collections \$350K/yr. PENDING

BAKERSFIELD #19 - (5) op computerized G.P. in a Prof bldg. Denti-Cal/ Cash/Ins/PPO. Gross Collections \$900-1,000K/yr.

BAKERSFIELD SUBURB - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

### LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/ PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week. PENDING

**BELLFLOWER** - (5) op computerized G.P. in a strip center w excellent exposure/visibility/signage (4) eqt'd ops, 5th is plumbed. (1) yr new Belmont eqt. Easy Dental s/w, intra oral camera, & Zoom light. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. PRICE REDUCTION

GLENDORA - (4) op computerized turnkey office in free standing bldg. Excellent exposure! Leaseholds & equipment. No charts. PRICE REDUCTION

**LAWNDALE** - (6) op computerized G.P. (4) ops eqt'd. Located in a store front on a major blvd. w exposure/visibility and walk-ins. Cash/Ins/PPO/Denti-Cal. Gross collections - \$200K/yr p.t. Can do much more f.t.

PASADENA - (8) op computerized G.P. and free standing bldg. on a main Blvd. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. Bldg. is 3,606 sq. ft. & is on an 18K+ sq. ft. lot. **PEW POMONA** - (7) op G.P. & 1,500 sq. ft. free stand. bldg. Excellent exposure/vis-

ibility/signage. Gross Collect \$300K/yr. Cash/Ins/PPO and small amount of Denti-Cal. Seller retiring. **NEW** 

WOODLAND HILLS - (3) ops/(2) eqt'd. Computerized G.P. Strip ctr. location on a main blvd. w exposure/visibility/signage. New eqt. Newly opened. Cash/Ins/PPC HMO pt. base. Includes approx. (100) charts (per Seller). Seller moving.

### **MADERA COUNTY**

MADERA - (8) op computerized G.P. (3) ops of new P&C Eqt. (2) add. Eqt'd ops & (3) add. plumbed ops. Central Nitrous, Digital x-rays, Dentrix s/w, zoom light, & intra oral. In a free stand bldg. Excellent exposure/visibility. Gross Collect - \$360K/yr on 3 days. Cash/Ins/PPO/HMO.

### RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

### **ORANGE COUNTY**

**IRVINE** - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not etq'd. In a prof bldg. on a main Blvd. Digital x-rays. Decorator sharp. Cash/Ins/PPO. Gross Collect \$450-\$500K/yr on (4) days/wk. PENDING

### **D&M SERVICES:**

- Practice Sales & Appraisals
- Practice Search & Matching Services
- Practice & Equipment Financing Locate & Negotiate Dental Lease Space
- Expert Witness Court Testimony Medical/Dental Bldg. Sales & Leasing
- Pre-Death and Disability Planning Pre-Sale Planning

### **SANTA BARBARA COUNTY**

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Could be much busier. Seller stretched to thin with two other offices. Seller transition available.

**SANTA BARBARA** - (3) op G.P. located in a smaller prof. bldg. Recently remodeled. Collections for last (12) mos approx. \$350K on a (3-4) day week. Ave. (15-25) new patients/mos. Excellent new patient advertising campaign in place. Lower overhead office. Seller transition available. PRICE REDUCTION

#### SAN BERNARDINO COUNTY

**INLAND EMPIRE** - (5) op computerized G.P. Located in a small prof. bldg. Gross Collect approx. \$300K/yr on 2-2 1/2 days/wk. Cash/Ins only. Seller referring out most specialities. Seller is retiring.

**ONTARIO** - (4) op computerized G.P. located in a major shopping center. (3) ops eqt'd with new eqt. 4th op plumbed not eqt'd. Excellent exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patient base. Excellent advertising campaign in place that is just kicking in. 2007 projected gross collections \$360K-\$380K. Seller to concentrate on other offices. Motivated. Priced to sell!!

### **SAN DIEGO COUNTY**

LA MESA #2 - Newly remodeled (3) op computerized G.P. (2) ops eqt'd. 3rd partially eqt'd. Strip Ctr. location with exposure and visibility. Collect \$150K-\$200K/yr p.t. Cash/Ins/PPO. MAJOR PRICE REDUCTION.

**POWAY** - (3) op computerized G.P. in a freestand bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. Includes an active phone # & yellow page ad. REDUCED

### SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD** 

**SAN LUIS OBISPO** - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr. **NEW** 

### **VENTURA COUNTY**

THOUSAND OAKS - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Cash/Insurance/PPO. Gross \$80-90K/yr. p.t. SOLD

THOUSAND OAKS #2 - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerec, intra oral camera, Dentrix s/w, and new chairs. Projected 2007 Collections \$675K. NEW

OXNARD #4 - (4) op fully eqt'd turnkey office. In a store front on a main St. w exposure/visibility/signage. Sale includes all eqt, leaseholds, furniture and rights to office lease, no pt. charts. NEW

### **TULARE COUNTY**

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Projected 2007 Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

### **OTHERS**

**DENTAL CONDOS FOR SALE** - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego, Vista,...AND NOW OCEANSIDE!

### UPCOMING PRACTICES FOR SALE

Bakersfield, Baldwin Park, Carlsbad, Corona, Covina, El Monte, Glendale, La Jolla, Los Angeles, Oceanside, Oxnard, Palmdale, Palm Desert, San Fernando Valley, San Luis Obispo, Santa Barbara, Santa Clarita, Thousand Oaks, Torrance, Van Nuys, Ventura Cty., Vista, West L.A. & Whittier.



P.O. Box #6681, WOODLAND HILLS, CA. 91365 (866) 425-1877 Outside So. CA or (818) 591-1401

www.dmpractice.com



One call will change the way you look at lending.
Our Personable and Professional Staff will create
the loan you want and secure your approval quickly.
See the difference for yourself Doctor.

Quick & Simple Phone-In Applications • Start-Ups
Expansions • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms • No Hidden Fees
12 Month Deferral • Step Payments • Up to 15 Year Financing

For Fast & Friendly Service Call

# 800-550-9228 LCF Financial Services www.lcffin.com

—Seeing Is Believing—

**LARGE OFFICE IN MORENO VALLEY** seeking full time front office staff with experience in billing and dentrix. Contact Ann 951-697-7750. Great-pay.

**DENTAL SPACE WANTED** in Monterey Park or Alhambra area will pay for lease improvement 626-688-4037 Paul.

**OBTURA II FOR SALE** Used less than 5 times. Call 626-859-2439. Ask for Jeannie or Dr. Lee.

**DENTAL HYGIENIST** needed P/T. Outgoing & experience preferred for beautiful private practice located in N. Poway. Fax resume 858-673-7199.

**ANTHEM, AZ** Busy state of the art private practice seeks experienced DDS who wants to practice with no business hassles. Live in a beautiful growing upscale family oriented town next to Scottsdale. Contact Jamie 623-551-9200.

**EXPD DDS** looking for a part time position in a friendly off. exp in western dental and management exp. 310-254-8008.

**BURBANK** RE-LOCATE YOUR SMALL/LARGE PATIENT BASE!!! Buy-in possibilites. Main blvd., spacious, (1440 sq ft.), single-story. Most days available. Great lease. 818-848-5619.

**CAVITRON DENTSPLY 3000** Excellent Condition. Steri-Mate Handpiece not included. \$500 OBO. Ask for Judy (562) 698-2024.

**VALLEJO DENTAL PRACTICE** FOR SALE. PRODUCING \$500,000.00 - \$650,000. ASKING \$400,000.00 / BEST OFFER. CALL (707) 429-2929.

**MANAGING DENTIST** needed in Moreno Valley, CA office M-Th, Sat. Contact Ann 951-697-7750, fax resume 951-697-7752. \$550/day and/or percentage.

**MIDMARK ASSISTANT** rear delivery units. 4 total air driven arms. Over \$4,000.00 new each. NEW. 661-269-0610.

**NORTHRIDGE GENERAL PRACTICE FOR SALE** Established 40 yr. fee for service practice with estimated production for 2007, at \$775,000, and collections of \$725,000. No welfare, no cap, only a few PPOs. 5 fully equipped operatories located in a beautiful free standing building on a busy intersection. At this time no brokers please! Asking \$625,000. For more info. 818-512-2994.

**SEEKING A PLACE TO PRACTICE** within Orange County, CA. Willing to relocate. Contact Sarah Salman D.M.D. at persryder@hotmail.com.

**PRACTICE FOR SALE** #3067 – San Bernardino – HMO – 10 Ops, 4,500 sq.ft. Grossing \$900k. Full Price \$830k. Building available. Call Professional Practice Sales, Inc., (714) 832-0230.

**X-RAY PROCESSOR FOR SALE** Peri-Pro II with daylight loader, very good condition \$1200.00 OBO. Call Veronica (310) 641-8890.

Place a FREE Reader Ad online at www.thedentaltrader.com

# YOUR PRACTICE SALE SPECIALIST

Prompt & Personalized Service - Guaranteed!

# Representing Buyers and/or Sellers

All Inclusive Flat Rate Pricing:
Drafting/Review/Negotiation of Contracts,
Legal Consultation, Lease Assignment/Review,
and Financing/Association/Lien Check
Documentation as Required

Free Services at Website:
Practice Appraisals
Practice Sale Marketing Tips
Tax Comparison of C vs S Corporations



Experienced and Knowledgeable:
USC Law, 1984
Dartmouth, 1981
US Tax Court, 1989
CA Broker, 1998

# Robert W. Olson, Jr. a Professional Corporation

a Professional Corporation Business, Corporate & Real Estate Law

805.963.1120

www.transdental.com

RWO@transdental.com

831 State Street, Santa Barbara, CA 93101

"Assisting Dental Practice Buyers & Sellers Since 1992"

## Puche Dental Laboratory

Serving Dentists with Excellence Since 1969

### Lucitone FRS Partials

A functional and aesthetic upgrade with fewer treatment steps.

- ·Monomer and metal free.
- ·Better impact and stain resistance.
- Injected with nylon Material for a accuracy.
- ·Can be combined with Vitallium framework.

\$175.00 Per arch w/ Kenson teeth.





Talon Nightguards Comfortable...retentive..Clasp Free

- · Thermoplastic Material.
- Chair Time Reduction.
- · Ease of insertion and removal.

\$84.50 Per arch



### Premier Full Dentures

Truly lifelike dentures

- Custom-made dentures to fit your patients' individual needs.
- Dentures that provide accuracy, comfort and confidence.

\$159.00 Per arch w/ Kenson teeth.



## Vitallium/Valplast Partials Combine strength, stability and aesthetics

Comonie strength, stability and destilence

- Eliminates costly preparatory work.
- Made using a high degree of craftsmanship.
- Custom-made to look fit, function and look like natural teeth.

\$249.00 Per arch w/ Kenson teeth.



## Puche Dental Laboratory

For more info or case pick-up

877-997-8243

www.puchedentallab.com

11.07

**PRACTICE FOR SALE** Newly renovated four-ops clinic with high visiblity on major avenue in Fullerton priced for immediate sale. 949-842-6151.

**REAL-ESTATE FOR SALE** !! Property includes newly-renovated 4-ops dental-office, beauty-salon, 2 br-condo. All three have tenants. Major street in Fullerton, great visibility. 949-842-6411.

**LOOKING FOR FULL TIME** experienced Biller for office in (714) 832-0230. Inglewood. Please contact: (310) 766-4083.

**DENTIST WANTED** for private SAN JOSE office PT/FT. 3 years experience required. FAX resume 310-444-3196. Call 818-203-4272.

**PELTON/CRANE CABINETS**....3-4 ops very nice condition. Call for details. Delivery units included! 661-269-0610.

**DDS NEEDED** in Fontana office part time. 909-428-5111 Alma, or Fax 909-428-5757.

**PRACTICE FOR SALE** #1069-Irvine- G.P. Grossing \$190k – Cap checks \$2,000+ per month almost pays rent of \$2,700 -Beautiful 3 op office. Call Professional Practice Sales, Inc., (714) 832-0230.

**DENTAL OFFICES FOR LEASE** Modern Century City and Chatsworth locations available for lease. Practicing or retiring dentist and specialists welcome. 818-517-6639.



represents Sellers and Buyers
exclusively in San Diego County
more than 28 years of experience with the San Diego Dental Community

## PRACTICES FOR SALE —November, 2007

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

**SAN DIEGO-LA MESA** – Two Doctors are retiring from this well-established **GENERAL** Practice. One of the Doctors offers sedation and oral surgery. The office is near freeway I-8 and has excellent parking. This beautiful facility is comprised of 12 equipped Ops in 3600 sq.ft. Patients from union contract, PPO, Private.

**SAN DIEGO-LEMON GROVE** – 3 Ops. (+ 1 plumbed) in 1200 sq. ft. for this **GENERAL** Practice established in 1996. Approx. 50% Ins/PPO, 30% Cap, 20% Denti-Cal. 2006 collections of 306K. **SOLD!** 

**SAN DIEGO-LEMON GROVE**— Long-established **GENERAL** Practice situated in free standing building along main street. Approx 1800 sq. ft. and contains 6 Ops. 2006 collections of 223K. Retiring owner asking ONLY 150K for quick sale!

**SAN DIEGO–CARLSBAD** – Satellite Practice of 2 1/2 yrs. Projecting Collections of over 300K on 2 days/wk. All Tenant Improvements completed for 6 Ops. in 1500 sq. ft. 5 Ops equipped. Situated in retail center at intersection of 2 Major Freeways.

**SAN DIEGO-VISTA** – Excellent Opportunity to acquire 18 year young FFS and Insurance **GENERAL** Practice, situated in bustling residential/retail area. Located in retail center just off freeway 78 exit. 4 fully-equipped Ops in 1300 sq.ft. Pan, IO Camera, Dentrix. Offered for 450K. **SOLD!** 

**SAN DIEGO-HILLCREST**– 3 fully-equipped ADEC Ops (including new ADEC Sterilization Suite!) In this established FFS practice, situated in Prof Bldg. New carpet, paint, upgrades in 1350 sq. ft. Asking only 295K!! *ACCEPTED OFFER* 

**SAN DIEGO-LA MESA** -- Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq. ft. Offered for 580K.

for updates, please visit us at

### **WWW.SDPRACTICESALES.COM**

SAN DIEGO PRACTICE SALES can also assist you with <u>PRACTICE APPRAISALS</u>, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

**For More Information Call:** 

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.

(voice mail) SERVICE -- INTEGRITY

# DENTAL LAW



Shab David Kerendian, Attorney

Benefit from over 11 years of in court experience that over 35 hospitals and hundreds of dentists trusted as clients.

888-299-7848 FREE CONSULT

Partnership/Employment
Lease/Real Estate
Contract/Business

Buy/Sell Agreements
Denti-Cal/DHS
MSOs

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

# KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025 Ph: 888.299,7848 • 310.914.4143 • Fax: 310.914.5441

11.

**SAN MARCOS** dental ofc for sale 4 ops comp, 2 addl plumbed, 2006 gr 960k, cash, ins, ppo. Seller retiring 760-613-5684.

**FOR SALE** Sacramento general practice, 925 sq. ft., 3 ops, collections '06 \$332k, asking \$223k + share of building, 916-489-3349.

**ORTODONTIST NEEDED** In Huntington Park for a busy general practice (323) 582-1999.

**DENTAL ASSISTANT NEEDED** Private Upland office. Full/Parttime, Front/back office. CALL (626) 242-3388 DR. NGUYEN fax (909) 982-7694. datnguyendds@hotmail.com. **HANDPIECE REPAIRS** new bearings installed on your Quiet Air turbine or Tradition for \$48 + tax + UPS. Send via insured mail or UPS with business card to ARC Equipment & Supplies, 1411 Broadway, Santa Monica, CA 90404. Other repairs, models and brands, too. Call us at 888-ARC-1551.

**PRACTICE FOR SALE** #2053 - Fontana Area – Shopping center G.P. 3 Ops, 1,200 sq. ft. – Established 10 yrs+. Sees a lot of new patients. Collects over \$300k/yr. Good lease available. Call PPS (714) 832-0230.

**PERIO IN YOUR OFFICE** ADA estimates 60% has periodontitis! Intrested in better serveing your patients and also profiting extra 100K next year! Call 213.291.1542 ask for Sandee.



### PRACTICE SALES & APPRAISALS

Reliability & High Ethical Standards You Can Trust - Proven Results You Can Count On

**ANAHEIM-3** ops with 1st floor exposure; modern facility; established over 10 years; revenues exceed \$450k annually on part-time schedule; call now before its too late.

**BURBANK #1-**Here's your chance to for a startup! Complete turnkey practice opportunity with lease-holds and equipment; sign low cost lease; inexpensive purchase and you own a practice!

**BURBANK #2-**Professional building. 4 ops. Revenues over \$45k/month. Clean office. Conservative treatment planner.

**CHINO-**Free standing building with excellent visibility, sign and walk-ins. Seller Retiring. Seller working part-time. 5 ops with 3 rooms fully equipped.

**CULVER CITY-**Long established private practice. Over 40 years of goodwill. Low rent, low overhead. Priced for immediate sale.

**EL MONTE-**5 fully equipped ops. Revenues exceed \$700k. Shopping center location. Income increasing each year. Over 40 walkins per month. Too many patients!

**GLENDALE #1-**Private practice in shared facility with 50 years of goodwill; 30K/per month, 3 ops.No DentiCal or Capitation; Can be merged into existing practice or operated as is.

**GLENDALE #2-**Everything you've ever wanted in a practice! Dental spa look. Like-new equipment. Views. Room to expand. Transition.

**HAWTHORNE-**Mature practice with excellent visibility. Modern equipment. 3 ops with room for expansion. On major boulevard. Mostly private practice.

**HOLLYWOOD-**Long established private practice. 3+ ops. Seller transition available. Ideal for starter or merger opportunity. Low cost; Low Overhead.

**KERN COUNTY-**Free standing building with sign. Busy practice with many walkins. Gross revenues exceed \$500k annually. Low overhead.

**LANCASTER-**Long established private only practice with 40+ years of goodwill. Seller retiring. 3 ops. Ideal for starter practice or merger. Transition available.

**LOS ANGELES-**Store-front office with sign exposure on 2nd floor of shopping center. 3 ops like new. Seller working limited sched. Very low expenses.

**LOS ANGELES (East)-**Walkin traffic; Hispanic Apa; Ample Parking. Next to High School. Large Sign. Free Standing Building. Multi-Specialty Opportunity.

**NORTH HOLLYWOOD-**Busy shopping center on Lankershim Blvd. 1st floor location. 2 ops equipped; plumbed for 4 ops. Very active center. Priced under \$260k.

**POMONA-**Busy 1st floor practice. Established ever 10 years. Walkins & referrals only. Low overhead. Revenues of over \$50k/month. Transition available.

**RESEDA-**First floor location; sign exposure; 4 modern ops, excellent turn key opportunity. Low overhead. Sale price below \$200k.

**SAN FERNANDO VALLEY-**Strip center with sign exposure. Well equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal starter.

**SAN JOSE-**Walk-ins. Visibility. Very busy practice. 70+ new patients/mo. Annual gross exceeds \$1 mill. Absentee owner. Must be serious buyer.

**VENTURA COUNTY-**This one has it all! State of the art equipment; excellent layout; clean; 1st floor location. Revenues exceed \$350K on part-time sched. Must see!

**WHITTIER-**Ideal starter practice or merger opportunity. Over 40 years of goodwill! Owner retiring. 3 Ops. Most specialty procedures referred out. Private patients only.

• Serving You Since 1971

> • Full Appraisal Services

Court Appointed Experts

• All Transactions Confidential

- Financing Arranged
- All Contracts Prepared
  - Complete or Partial Buyouts& Mergers

### **Serving You:**

LOU BERMUDEZ • FREDERIC SHERMAN, D.D.S. • AMY BARBUSCIA

Contact Us At:

(818) 999-9595 • Fax: (818) 999-9615 • Email: PracticeBrokers@aol.com



### DESIGN/BUILD

T.I.'s - Remodels - Expansions **Free Standing Buildings Turn-Key Packages** Consultation

**Free Estimates** 

100% Financing Available

We Get It Done The Way You Want It: On Time - On Budget

■Licensed ■Bonded **Insured** (CAD) Computer Assisted Designs Available

Visit Our Website at: www.allcountyconstruction.com

E-mail: allco3350@aol.com

562-989-3350 888-302-6111

Lic. #669244

3643 Atlantic Ave. #12, Long Beach, Ca 90807

PANOREX X-RAY (Yoshida panoura 10) for sale, exellent EXPERIENCED GP AVAILABLE on Tuesdays condition. Call 310-466-9571.

PRACTICE FOR SALE D-536 SAN JOSE - GP, 1200 sf, 3 ops, plumbed for additional op. Located in busy strip mall area. Private Pay, PPO & some Healthy Families. Price Reduced to only \$275k. Timothy G. Giroux, DDS/Broker 800.641.4179.

spa. Multi doctor facility. Revenues exceed \$600k annually. Seller transition available. Contact Practice Sales & Appraisals at (818) 999-9595.

sarshadnia@yahoo.com or (310) 963-6767.

PERIODONTIST TO WORK PART-TIME in an general practice. Excellent compensation. Positions available in High Desert & N. San Diego (818) 389-7288.

PRACTICE FOR SALE #3030 - LA/West Los Angeles -Prestigious location. Seller Pedo/Ortho. Also doing some DENTAL PRACTICE FOR SALE: GLENDALE Must see dental G.P. - Seller wishes to keep Orthodontic patients or would sell all. Seller will take in General Dentist who is proficient with children. Prestigious practice with low overhead. Full Sales, Inc., (714) 832-0230.

Price \$285,000. Super Bargain, Call Professional Practice

# **Handpiece Trading Post**

## Take advantage of our free offer!

## Handpiece Repair

High Speed

Kavo......\$99

Midwest....\$79

NSK.....\$79

Star.....\$79

Other Brands..\$79

Low Speed Overhaul.....\$129

Titan S Scaler Overhaul ..\$99

Professional technicians

1 day speedy repair!

Call for free pick-up!



"We welcome trade-ins on equipment and supplies! Since 1980 family owned and operated!"



Star Titan Motor + Nose \$399!!!

### **Big Equipment!!**



Adec Priority Chair with delivery and light \$4999 Adec Cascade delivery Packages from \$799911 Belmont, Royal and P/C Packages available from \$299911

Valuable Coupon\*\*\*\*\*\*Valuable Coupon

### **1 FREE HANDPIECE REPAIR**

(\$79.00 VALUE)

(Limit 1 per office or customer)

Valuable Coupon\*\*\*\*\*\*Valuable Coupon

Supply Specials

1	Supply Specials
	SS White Burs, 100 ea,(all sizes)\$99
	"Cavitron" Inserts. 30/25K, TFI slim, etc\$79
	Assorted Endo Files, 25 and up\$3.99 ea.
	"Wand" handpiece/needles,100/box\$69
	1 Step Teflon Lube, 4oz\$39
	Mar-a-Mint Prophy Jet Powder,1lb14.95
	Demtetron Halogen Bulbs\$25
	Autoclave bags, 7"x12", 200 ea\$14
	Metal Cutting Burs, 1931,1958,2057\$3.95

### Rebuilt/new Handpiece Specials!

Titan II, 20 K +Nose or MAD, reb	\$399
Kavo 647, 635 and 640 reb	\$499
Tradition, power lever, reb	
NSK, Hi Speed F/O, P/B/, New	\$499
NSK, 45 Surgical, New	
Star 430 SWL, no-lube, reb	
Lares, F/O, P/b reb. 6 mo. war	
Quiet Air, rebuilt, 6 mo. war	
Shorty, reb, w/ nosecone or sheath/he	ead\$499
Titan S or SW scaler w/tip, reb	\$299
Kavo 2307L or 2320L with contra he	ad\$799
Tru-Torq, reb. 1 or 2 speed, w/sheat	h\$299
Titan generic latch heads, new	\$69
Shorty generic latch heads,new	\$69
Kavo 20 sheath and 68LDN, reb	
Synea TA 98 I, rebuilt	
Adec 898	
Condensair with 2 tips	\$299
Kerr M4, Canal Finder and Bien A	
	STATE OF THE PARTY

Lots more......Call for pricing

### Starting or selling an Office?

Let us know when and we can help you save thousands!

We also buy whole offices and equipment, etc.

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets," sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, and other lab stuff.

Equipment Parts are available! Obscure and hard to find! Call Us!

## Handpiece Trading Post

18627 Brookhurst St. #351 Fountain Valley. CA 92708

We like trade-ins! Visit us at: www.handpiecetradingpost.com

800-445-6719



SELECT PRACTICE SERVICES, INC.

Bette Robin, DDS, JD

LOMA LINDA DENTAL 1983 SOUTHWESTERN LAW 1995

**Dental Practice Sale** 

**HUNTINGTON BEACH:** Just listed! Union/PPO practice. Averaging 22 new patients per month. Doctor retiring after 30 + years. **Asking \$650,000**.

**HEMET:** Shopping center, senior citizen practice. 2006 collections about 1.2 million. **Asking \$1,000,000**.

**ONTARIO MILLS AREA** Practice for Sale - Seller very motivated, must sell quickly! **Asking \$290,000**.

BUENA PARK: Located near Knott's Berry Farm, 4 ops. 2006: \$725,000. Asking \$585,000.

LANCASTER: Seller retiring, and wants out due to health problems!! 2006: \$810,569! 4 ops. Now Asking \$545,000.

**TUSTIN: JUST REDUCED** for quick sale! Located on a main street. Beautiful practice. Doctor wants it gone now!! **Now Asking \$185,000**.

**ORANGE:** Seller disabled and very motivated. Practice located in a busy shopping center. **Asking \$200,000**.

WEST COVINA: Established 30 years, major street, 3 ops. Asking \$120,000.

UKIAH: PERIO Long established, LLU grad. Great area! 2005: \$706,000.

Asking \$365,000.

NORTHERN CALIFORNIA: Ortho practice, call for details.

**GARDENA ORAL SURGERY:** Great area, lots of referrals. Only Oral Surgeon in town! What a buy! **Asking \$250,000**.

UNADVERTISED LISTINGS! Call us for confidential listings that are not advertised!

877.377.6246 • www.BetteRobin.com

**ASSOCIATE DENTIST WANTED** in a private practice at Monterey Park. Call 626-288-1688 or fax resume 626-872-0650. New grads are welcome.

**DENTAL TREATMENT COORDINATOR** WANTED. DENTAL ASSISTANT - Front/back X-lic. Bilingual (Espanish). Send resume. Fax 323-663-1010. Tel. 323-663-2050.

**USC DENTIST SEEKING** part time position. Great in: extractions, cosmetic. (310) 766-4083.

**BEVERLY HILLS** 3 Operatory office leasehold and equipment only for sale. Great Location. Great lease term. Fully equipped (310) 962-0670.

**PRACTICE FOR SALE** #3066 – Palm Springs/Palm Desert – HMO Practice \$15k to \$20k in Capitation checks. One of the most beautiful 9 operatory offices ever seen. Absolutely first class and beautiful. Refers out Specialty work. Grosses \$1.5 million. Buyer with Specialists will Gross \$2,000,000+. One Million net possible here with a little Growth. Established in excess of 20 years. Newly renovated with the best 1 year ago. Call P.P.S., asap (714) 832-0230.

**PRACTICE FOR SALE** C-510 FAIRFIELD - GP, 3 op office near shopping and hospital. Seller retiring. Warm & Caring Staff. PPO/Private Pay/Insured. Lg patient base. Gr. Receipts ~ \$400k annually. \$225k. Timothy G. Giroux, DDS/Broker 800.641.4179.

# LOWEST PRICES GUARANTEED!



### **ENGLE DENTAL SYSTEM:**

### Sequoia 1200

Includes a Hydraulic chair, AS-2 delivery unit, unit mount light, clean water system and ceramic cuspidor.

# DENTECH DENTAL SYSTEM:

Eco 19 Patient chair, w/Dentech model #CM2410-2. This patient chair is key to providing comfort for the patient and the dental team.



X-RAY-IC5 J. MORITA Panoramic, Fully digital

CALL US FOR THE BEST PRICE AND SERVICE ZERO DOWN - 100% FINANCING AVAILABLE



Includes a Hydraulic chair, delivery unit, unit mount light, clean water system and ceramic cuspidor.











DAVIS DENTAL SUPPLY 7347 ETHEL AVE., NORTH HOLLYWOOD, CA 91605

CALL US FOR LOWEST PRICES AND BEST SERVICE

800-842-4203 • Fax: 818-765-5847

# San Diego's Top Dental Practice Sales Firm

Call Today For
Information On
Upcoming Practice
Transition Seminars



Scott Staub DDS, MBA

Ken Rubin CPA, PFS Broker



619-299-6161

Ken Rubin Practice Sales, Inc.

4420 Hotel Circle Court, Suite 350, San Diego, CA 92108

# www.KRpracticesales.com

Check our website for our newest listings

10.07

**PRACTICE FOR SALE** San Fernando Valley busy location, great opportunity, 3 ops Phone 818-448-6232.

**ENDO IN YOUR OFFICE** Why refer patients & \$\$\$\$? Experienced DDS will do RCT's, Apicoectomies, Bring instruments, INCREASE Production. 310-902 6300.

**PRACTICE FOR SALE** San Diego (Carlsbad) NEW Satellite Practice with 5 Ops plumbed, 2 equipped, in 1500 sf. Approx 250K collections 2006. SDPS: 760-599-7828.

**EXPERIENCED GP AVAILABLE** to work on Thrus. Call (310) 860-1488.

**OFFICE SEEKS** Financial Coordinator/insurance person. Must have proven ability presenting comprehensive treatment plans, handling delinquent accounts, insurance billing fax-650-654-6564.

**SAN DIEGO PRACTICE FOR SALE** Equipment and Leasholds Only - 3 operatories Thomas & Fees Practice Sales (714) 544-4341 listing #2527.

**ENCINO ASSOCIATE** sought for space sharing, beautiful, relaxing valley views, 8th floor, great location, implantology oriented. Ventura Blvd. Rocio 818-986-9112.

CARING & EXPRD GP LOOKING TO BUY PRACTICE IN POMONA, ONTARIO & SURROUNDING AREAS. PLZ CALL 626-641-2862.

**ENDODONTIST** or RCT Dr. needed. Please Tel: (626) 572-0201.

**PRACTICE FOR SALE** #1094 – Two Practices near Bakersfield. Gross \$750,000+. Free standing buildings included in sale. Bargain. Call P.P.S., (714) 832-0230.



# Thomas & Fees

### **Practice Sales**

"A better kind of practice sales company"

# Practices for Sale

## #1529 San Diego

General practice with 3 new operatories - fully equipped with digital x-ray, intraoral camera, panorex, etc. Grossed over \$600,000 in 2006 - Dr. selling for health reasons - high net income.

## #1523 Anaheim

General practice Four new, fully equipped operatories – only 1 ½ years old – Dr. relocating – no patients included - equipment and leaseholds only – includes EZ dental computer and AcuCam - great location.

## #1525 Vista

**General practice** - Dr. retiring after 28 yrs in same location in strip center - 4 operatories in 1200 sq ft - grosses over \$300,000/yr on 2 1/2 days/week only 2 employees plus a hygienist 2 days/wk.

## #1530 San Diego

Three new, fully equipped operatory officenever been used - leaseholds and equipment only - no patient charts- approx. 1570 sq. ft. - next to G.P. - great space for a dental specialist.

## **#1531 Newport Beach**

Facility only - Four new, fully equipped operatories – only 1 ½ years old – Dr. relocating – no patients included - equipment and leaseholds only – includes EZ dental computer and AcuCam - great location.

# Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749 FAX (714) 731-7296

Visit our website at www.tfpsales.com E-mail: Phildr@cox.net

11.07

THE SPA AND HUNGRY HAIR SALON in Fresno, California is seeking to fill a part-time Cosmetic Dentist position. Please fax or e-mail your resume along with references. cjnavarro@thespaatfgv.com, hungryhairsalon@sbcglobal. net. Te: 559-229-9553 Fax: 559-221-0842. Please visit our website: www.hungryhairsalon.com Flexible work hours are: Monday-Friday.

PERIODONTAL SERVICES IN YOUR OFFICE Our patient education materials will increase your case acceptance to 70%. Increase production and better serve your patients. 714-272-8400.

PRACTICE FOR SALE #3061 - SAN DIEGO AREA • ORTHODONTIC DENTAL PRACTICE & BUILDING FOR SALE IN SAN DIEGO AREA Enjoy the San Diego Lifestyle and Climate. Due to a disability Doctor is selling 29 yr estab Practice & Building. The practice is situated on a major surface street in the area. This is a high visibility location with excellent signage. The Practice collected \$472,000 in 2006. The professional office is attractive and functional and booked 3-4 wks in advance. Full Price \$250k Practice, 4,000 sq.ft. building \$1.00. CALL PPS at 714-832-0230.

**DENTIST NEEDED** F/T, P/T in a fantastic south bay office, www.southbaydentist.com, fax resume to 310-327-3187.

PRACTICE FOR SALE/SAN CLEMENTE 4 eq ops in a 1,500 sg. ft. office. California Practice Sales, Inc. Phone: 714-639-2775.

PANORAMIC X-RAY MACHINE (panoura 10) for sale, exellent condition call 310-466-9571.

PRACTICE FOR SALE E-568 SACRAMENTO - Family oriented, FFS, well established! Exc. curb appeal. Offers 2100 sf & 4 ops. Gr. Receipts in '05 \$774k+. Listed at \$525k. Timothy G. Giroux, DDS/Broker 800.641.4179.

DENTIST NEEDED FT/PT, minimum three years of experience, fee for service group practice near LAX, excellent salary and commission, pleasant work environment, fax 310-471-5658.

DO YOU HAVE A CONTRACT with your partner if the practice grows or you need to separate? Call Kerendian & Associates (310) 914-4143. See page 13.

B.H. OFFICE FOR LEASE front staff provided, excellent location, fully eqiupped, three days/wk, call 310-804-1128.

12 MONTHS NO INTEREST Financing on all our Equipment. Significant Savings and Immediate Delivery on Dental Vacuum, Compressors etc. Call (800) 423-5657 for more information.

ENDO PROFITS Stop referring out patients and revenues. Experienced GP does RCTs, including molars at your own office. Call 310-613-7775.

LCF OFFERS 100% dental practice financing with terms up to 30 years on practice and real estate loans. See display on Pg 5 or call 800-550-9228.

# practice loans up to \$3,000,000

- 100% financing
- low fixed interest rates
- no pre-payment penalties





ATTN. SKIERS: SCAGD Ski & Learn Seminar, Feb. 9-16, 2008. Great Savings, Outstanding Acclaimed Annual Event for the Past 25 Years. 16 CE Units. Info Call SCAGD 310-471-4916.

CAUDILL & ASSOCIATES (BANNNING, CA) Lifetime Opportunity, Extremely profitable HMO practice collecting \$135K per month and growing. Outstanding 40% NET, 120 new patients a month. 6 Ops in 1,900 sq ft, highly visible shopping center location on major intersection in high growth area. 4 days Hygiene, 1 Associate. ACT FAST, SUBMIT ALL OFFERS NOW! (866) 513-2869. caudassoc@aol.com.

MANAGING DENTIST NEEDED Completely Remodeled offce - Cerec, Dexis, Sirona pan+ceph, state of the art everything. 3+ year experience a must. No Medical. \$15,000 a month plus profit sharing. The best pay you will ever have as a non-owner dentist. Email resume webuser1062@yahoo.com. Fax 951-737-9692. Office 951-737-3746.

"HOW TO MAKE MONEY Using Your Hygiene Program" informational pamphlet – using these basic principles you should double your hygiene income - you can't afford not to have this information - Send \$40 to: Dental Practice Publishers, PO Box 2772, Laguna Hills, CA 92653.

GENERAL DENTIST NEEDED for busy office in LA County. Good Compensation. Call (562) 633-5070 or FAX resume to (562) 633-4998.

# **Build the IMPRESSIVE dental office you REALLY WANT**

Dramatic healthcare offices are our specialty

DESIGN / BUILD
DETAILED ESTIMATES
ARCHITECTUAL DRAWINGS
ENGINEERING
PROJECT MANAGEMENT

REMODEL
CUSTOM CABINETRY
DENTAL OFFICES
NEW CONSTRUCTION
TENANT IMPROVEMENT

The stunning practice of dreams is only a phone call away.

100% Financing Available.

626.915.4490

reyco.group@verizon.net Licensed | Bonded | Insured lic.#662528



**PRACTICE FOR SALE** #3050 – EMERGENCY - Rancho Santa Margarita-New Shopping Center 3,000 sq. ft start up. Lots of Options-Pedo; Ortho, 10 Ops, plus Medical Spa - P.T. Grossing \$30k- Call P.P.S. (714) 832-0230.

**DENTAL PRACTICE FOR SALE** Culver City - Long established private practice. Over 40 years of goodwill. Low rent, low overhead. Priced for immediate sale. Contact Practice Sales & Appraisals at (818) 999-9595.

100% PLUS PRACTICE FINANCE! The Best Rates Lower than Major Banks! Call Rayna Mike 310.968.2368 rayna.businessloans@gmail.com.

**MOBILE HANDPIECE REPAIRS!** Fast, affordable and guaranteed! Call us and we'll speed right to you. High Speed Service-Handpiece Rescue 818-399-7399 (See ad in Dental Directory).

**SELLER** SAVE MONEY ON COMMISSIONS. Why give your profits away? Contact ProMed Financial 888-277-6633 for confidential consultation/valuation.

**PERIODONTIST & PEDIATRIC** Dentist Board Eligible for Part Time. Dental Group in Whittier So. Ca. 562-301-2446. Fax 562-698-1014. E-mail dental\_ad@hotmail.com.

**NEED YOUR OFFICE BUILT OR REMODELED?** Call Orange County Construction Co./Inc. today! We also supply and install custom cabinets. 714-797-0369.

**EXPERIENCED DENTIST** looking to buy medium sized practice in either Mira Loma/Norco/Rancho Cucumanga/ Corona. Email diamondy2k3@yahoo.com.

**OFFICE FOR LEASE** HOLLYWOOD/GLENDALE. 2 Ops. Fully Equipped. 1 or 2 days a week. Call (323) 663-2050.

**EXPERIENCED G.P.** Looking for a part time position in L.A. area. 16 years of exp. in all HMO and PPO plans, can run your practice if needed. Dr. Ely 310-926-9060.

**ASSOCIATE DENTIST NEEDED** Private practice in La Mirada. Please fax resume to 562-902-6198 or contact Larry at 562-943-6699.

**DENTAL MICROSCOPE FOR SALE** Like new, top of line ZeissPRO-ERGO w/CCDVideo, camera mouth, zenon light, \$46.950. Call 949.702.3105.

**LOKING FOR** Endodontist/Periodontist/Oral Surgeon/Pedodontist Specialty only office Lancaster. Please email to webheaven@gmail.com.

ORTHODONTIST WANTED Please Call (626) 572-7211.

HUNTINGTON BEACH DENTAL OFFICE FOR LEASE COURTYARD STYLE BUIDING. CALL 949-295-9686 FOR CHARLES CHENG.

**PERIODONTIST BOARD ELIGIBLE** preferred to work with Lazer surgery's part time. Whittier So. Calif. 562-301-2446 Fax 562-698-1014 E-mail dental\_ad@hotmail.com.



Call Now or Visit Us Online!

# **ENVIRONMENTAL SERVICES**

for the Dental & Medical Community

- Med/Haz Waste Mgmt.
- OSHA Seminars (w/C.E. Units)
- OSHA/HIPAA/MSDS Manuals
- "Mock" inspection



OSHA-Mock Inspection with the purchase of a Waste Management Plan

oshacompliance.info

888-55-WASTE

11.07

**HYGIENIST OR ASSOCIATE NEEDED** IN A BUSY OFFICE. ALL DIGITAL. 7 OP. OFFICE. LANDMARK DENTAL OFFICE FOR 60 YEARS. CALL 310-971-8178.

**DENTAL ASSISTANT POSITION AVAILABLE** in Rancho Cucamonga. Call 909-944-3120 for more info. Fax number 909-483-3957.

**PRACTICE FOR SALE** #3052 — BELL GARDENS • #3052 General Practice located in large shopping center at intersection of two major surface streets. Strong anchor tenants. Established 14 years. Collections for 2006 were \$208,000 on 3 1/2 days. Busy Practice. 50% Medi-Cal. 1500 square feet with 5 OP's. Minimum advertising, strong walk-in Patients. Call PPS for additional information 714-832-0230.

**TORRANCE GENERAL PRACTICE** FOR SALE. EXCELLENT LOCATION. FEE FOR SERVICE. ALL DIGITAL. NETTING \$330K. 2 OPS, 1100 SQ. VERY CLEAN CALL 310-971-8178.

**BELL-50 BELMONT CHAIRS** with TPC Package with installation \$5750.00 call Davis Dental at 800 842 4203, and ask for Dennis Martinez.

**THIS IS A GREAT OPPORTUNITY** for someone starting a business or if you would like to upgrade your facility. I am in the process of selling "like-new" Sullivan-Schein Dental equipment. If you are interested, please give me a call at 559-229-9553. Thank you, Tammie Riley Owner P.S. Pictures available upon request.

**DENTAL OFFICE FOR SALE BY OWNER** in busy shopping center. Hispanic area. Lake Forest O.C. Huge potential. 3 ops. in 1200 sq. ft. low rent. Only cash and PPO.Better if you accept Medical 140K. No agents. Call Jesse 949-525-8307.

**OFFICE IN SHOPPING CENTER FOR SALE** IN IRVINE-lease-hold improvement, some equipment, 1500 sf, excellent location, great visibility, 70 new pts per month. Good price! Call 949-246-9034 or email, ddsirvine@yahoo.com.

**DENTAL PRACTICE FOR SALE** ANAHEIM - 3 ops with 1st floor exposure; modern facility; established over 10 years; revenues exceed \$450k annually on part-time schedule; call now before it's too late. Contact Practice Sales & Appraisals at (818) 999-9595.

**DOES YOUR INSURANCE AGENT/BROKER** know your business needs? Our business is knowing and protection yours! Call and experience the difference with a Dental Insurance Specialist! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**DENTAL SPACE FOR RENT** in a beautiful Carlsbad office for one day of the week. Please call (858) 382-7115.

**REDDING: FOR SALE** G.P. Office is 1,950 sq ft 5 ops, Eagle soft, 5 hygiene days. 2006 Gross Receipts 593K, adjusted net income \$241K. Owner doctor to retire. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

PHONE (626) 222-1516

POST OFFICE BOX 4625 - COVINA, CA 91723

Lowest Rates - Maximum Recovery

(Furnished to all clients - without request)

Monthly "Status Reports"

(Lyis reduces your actual collection costs)

We Share "Interest" with you

(Me bill you once monthly for our fees)

You Deposit All Payments

(No Collection - No Charge)

25% "Flat Rate" Fee

We "convince" them to make payment of YOUR account their their number one PRIORITY!

We can get your Patients to pay attention to your "Past Due" accounts also!

### **NOITHAT WE HAVE YOUR ATTENTION**

(This ad intentionally inserted upside down.)

"SOLUTIONS FOR AUTO FILM PROCESSORS Allied Redi-Chem Developer `A' (4 gal) \$29, Fixer `B' (4 gal) \$23. Mixed case 2A/2B \$26. ARC EQUIPMENT and SUPPLIES 888-ARC-1551.

**PRACTICE FOR SALE/TEMECULA** 4 eq. ops. in a 1,306 sq ft suite. California Practice Sales, Inc. Phone: 714-639-2775.

**DENTAL OFFICE IS LOOKING** for bilingual (Spanish-English) dentist willing to work partial time in Rialto/Ontario. Submit resume (909) 984-9479.

**NEEDED: EXP DDS** Newport Beach Associate, exquisite cosmetic office, low stress, awsome staff! BasGordonDDS@hotmail.com or Beverly 949-640-7922.

**CREAT OPPORTUNITY** State of the art practice in Orange County. I am looking for a dentist to share office cost and staff. Staff and equipment in place. Just join us and advertise and build up your practice. Call 714-785-8416 to meet and discuss this opportunity.

**DDS WANTING AN ASSOCIATE** position within OC/LA County. Looking for either PT/FT position. Dr. Gupta at (562) 644-5771.

**ONE OPERATORY OFFICE** WESTSIDE, FOR RENT. COMPLETELY INDEPENDENT, COMPUTERIZED, DENTRIX, CAESY EDUCATION, DIGITAL XRAY, NEW, MODERN, CALL (818) 705-0200 AMY.

## DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Baldwin Park, Beverly Hills, Canoga Park, Encino, Escondido, Lake Isabella, Lancaster, Los Alamitos, Los Angeles, North Hollywood, Palmdale, Reseda, Riverside, San Luis Obispo, Santa Barbara, Simi Valley, Van Nuys, and Winnetka. Call Lee Skarin and Associates at 818-991-6552, 805-373-5585, 562-592-5232, or 1-800-SKARIN #1.

SAN LUIS OBISPO FEE FOR SERVICE PRACTICE FOR SALE: Twenty years of goodwill. Collects \$300,000+/year on four days per week. No Denti-Cal, no capitation. 15-20 new patients per month. Four operatory office located in smaller professional building. Good potential for growth. Seller is taking a government position and is motivated. Asking \$175,000.

RIVERSIDE FEE FOR SERVICE PRACTICE FOR SALE: Long established fee for service general practice collects over \$935,000 per year on three days per week. The practice is located in a free standing building on a main street with good visibility. The building itself is exceptional and would qualify for Architectural Digest. The office has five equipped ops with digital x-rays, panoramic x-ray, waterlase, ZOOM 2, and chairside computer data ports. Six days of hygiene per week (2 hygienists every day). Seller refers all endo, all perio surgery, all oral surgery, all pedo, all ortho and all implant placement. Asking \$675,000 for the dental practice. Real estate can also be purchased for an additional \$900,000. SALE PENDING

**ENCINO PRIVATE PRACTICE FOR SALE:** This is one of the nicest dental offices that I have seen in my over 25 years of selling dental practices. 4 ops of newer equipment with digital x-rays, ZOOM 2 and fully computerized. Enjoy your work place and make a lot of money. What more do you want? **SALE PENDING** 

**KNOX-KEENE LICENSE FOR SALE:** Newly acquired Knox-Keene license is available for purchase. No enrollees and no liabilities. Owner has spent over \$1 million to acquire the license, but has had personal and family issues that prevent pursuing the potential. Asking \$600,000.

**BAKERSFIELD GROUP PRACTICE INTEREST FOR SALE:** Very large established multi-specialty practice is seeking another partner. Should be a general dentist or prosthodontist. Buy in and options will be discussed prior to trial period. Call for details.

**BALDWIN PARK CLINIC PRACTICE FOR SALE:** Absentee operated practice in a strip shopping center collects over \$480,000/year with a net income to an owner/operator of over \$200,000/year. 3 operatories. \$3,500/month in capitation checks. Predominantly Hispanic community. Asking \$370,000.

**SIMI VALLEY GENERAL PRACTICE FOR SALE:** Practice collects over \$400,000/year on four days per week with no Denti-Cal, no capitation, no advertising, no evenings and no weekends. 4 days of hygiene per week. 4 operatories. Practice has been operated by associates due to seller's disability. Associates have been very low producers. Substantial upside growth for an owner that wants to work. Asking \$270,000.

**BEVERLY HILLS PRIVATE PRACTICE FOR SALE:** Long established practice collects over \$200,000 per year on three days per week with 1-2 days per week of hygiene. Seller shares the office with another general dentist – each owns and uses three operatories and the rent is shared equally. All insurance and cash patients. Asking \$145,000.

**RESEDA GENERAL PRACTICE FOR SALE:** Located on Sherman Way near White Oak, this long established fee for service practice collects \$170,000 per year with a consistent net income of over \$100,000 per year. Three equipped ops in a smaller office building. Seller refers out all perio, most oral surgery, difficult endo and all ortho. No marketing. Must sell! Make offer. Asking \$130,000.

**NORTH HOLLYWOOD CLINIC PRACTICE FOR SALE:** Strip shopping center location with seven operatories. Fully computerized, digital x-rays, panoramic x-ray and excellent visibility. No capitation, only 10% Denti-Cal. Collects \$530,000 per year with good net income. Emergency sale situation. Asking \$450,000. *SOLD* 

CANOGA PARK/WINNETKA SHOPPING CENTER PRACTICE FOR SALE: Located in a large shopping center, this four operatory practice has great visibility and good potential. The practice collects \$125,000/year on three days per week with no marketing, no evenings, no weekends and only 20% Denti-Cal. Seller is moving. Asking \$130,000.

PALMDALE DENTAL OFFICE FOR SALE: No patients included. High visibility shopping center location on main boulevard with five equipped operatories including panoramic x-ray machine. Over 1,800 square feet with attractive lease terms. Seller has relocated to his own building nearby. Asking \$95,000.

LANCASTER FEE FOR SERVICE PRACTICE FOR SALE: Forty-eight years of goodwill with the same owner!! Good opportunity at a low price. Seller works three days per week, no evening, no weekends, no marketing, no Denti-Cal, no capitation, and tons of potential. Practice collects \$225,000 per year with two full days of hygiene. Seller refers all endo, all perio, all oral surgery, all dentures, all veneers and all ortho. More potential. Practice is located in a free standing building which can be leased for \$1,200 per month or purchased at fair market value. Asking \$120,000.

**LAKE ISABELLA GENERAL PRACTICE FOR SALE:** Long established fee for service practice collects over \$150,000 per year on three days per week. Tremendous potential for growth for the right individual. Three operatories in a free-standing building. Asking \$75,000.

LEE SKARIN and ASSOCIATES, INC.

29364 Castlehill Drive, Agoura Hills, CA 91301 800-SKARIN #1 Ph: 818-991-6552 • Fax: 818-991-1346 Email: lsainc@aol.com

www.LeeSkarinandAssociates.com



- We have a large inventory of buyers
- Over \$20 million in practice sales last year

Serving the dental profession since 1959

**QUALIFIED PERIODONTIST AVAILABLE** for Implants/sinus lifts, all facets of Perio surgery. Part-time Position needed. Can bring own instruments. shahinmadi@hotmail.com.

**DENTAL OFFICE 4 SALE** NO HMO NO MEDICAL, SOME ORTHO ASKING PRICE 200K. CALL 626-442-6115, HISPANIC AREA. 3 OPS, 4th READY.

**DENTIST** ASSOCIATE to PARTNERSHIP or BUY-IN immediately. Spectacular Valencia office with in-house lab and CEREC. Incredible opportunity. Fax (818) 591-8595.

**PEDO IN YOUR OFFICE** Caring and experienced DDS with Oral Sedation License plus Spanish/Portuguese. OC area. Contact vphowell@gmail.com.

**PRACTICE FOR SALE** San Diego Well-estab 2 Doctor Practice with Union Contracts, PPO & Private Pts. 12 Ops. Call Today SDPS: 760-599-7828.

**VALENCIA DENTAL OFFICE** for lease. Great location fully equiped with 5 ops. Call 310-345-8609.

**PRACTICE FOR SALE** 3085 – Aliso Viejo – GP – Grossing \$630k plus. 7 Ops, 6 equipped. Absolutely beautiful. Coming Up!. Either join or Buy out. Call PPS (714) 832-0230.

**ENDONTISTS WANTED** group practice. Santa Clarita area. New beautiful office. Percentage/possible buy in. Please call for more info. 661-252-0505.

THE EARLY BIRD GETS THE BARGAIN. Don't wait for your Dental Trader to arrive in the mail, get an early sneak peek at it online. Every edition is posted to our website 10 days before it hits the streets in print. Visit dentaltrader.com on the 20th of the month for the Early Bird preview...while it still has all the bargains.

**FOR SALE** Computerize, IntraOral camera, Private Pay FFS. Dental office in Anaheim by Disneyland. Over 30 years goodwill. Call 714-757-8932.

**MID-WILSHIRE** Space for rent furnished, 3 op dental office. Prosthodontist seeks tenant to share space available 3 days/week 323-931-1446.

**NEW DENTAL OFFICE** with 5 op. in Glendora, CA available to share call 626-251-0583.

**ORTHODONTIST WANTED** Kids Dental Kare w/8 locations. Call Dr. Lanier (323) 203-2564.

**LOOKING TO HIRE** a dental assistant for P/T or F/T. Private practice in Chatsworth. Please call to 818-772-5187.

**GET \$200 TRADE IN** on that old Dental Light towards a quality dental light. Immediate Delivery at only \$595 including Trade In. Call (800) 423-5657.

**DENTAL OFFICE IN TORRANCE** IN BUSY CARSON-WESTERN CENTER. SHARE WITH ORTHODONTIST OR ANY DENTAL SPECIALIST. CHOOSE YOUR DAYS (310) 320-4977.

# Dental Equipment Sales and Service

# ARC EQUIPMENT and SUPPLIES

Air Abrasion • Air Dryers
Amalgamators • Analgesia Equipment
Autoclaves • Automatic Film Processors
Bulbs • Cabinets • Central Suction
Chairs • Compressors • Curing Lights
Cuspidors • Delivery Units
Equipment • Fiber Optics
Handpieces and Handpiece Repairs
Lights • Model Trimmers
Nitrous Equipment • Parts • Plastic Goods
Signal Systems • Sterilizers • Stools
Supplies• Ultrasonic Cleaners & Scalers
Units• Vacuum Pumps • Viewboxes
Water Bottle Systems
X-Rays • Equipment Repair & More!

### 888-ARC-1551 Your Dental Dealer

Ph: 310-394-1551 Fax: 310-394-4832 arcdental@verizon.net

1411 Broadway • Santa Monica, CA • 90404 In Business Since 1973 • Reliable and Efficient

**BIOLASE LASERS FOR SALE** Excellent. Call for details. 661-269-0610.

**NEWPORT BEACH** FFS practice in professional building with low overhead, low rent. Great potential. Projected 552K for 2007. Email molarfixer@yahoo.com.

**PRACTICE FOR SALE #3074** Specialist wanted – G.P. - Excellent location. TEMECULA intersection with 20,000 cars per day. Seller is moving to a larger office. 1,500 sq. ft., 5 Ops. Full Price \$85,000 for leaseholds only, \$150k equipped. Call PPS at (714) 832-0230.

**IS YOUR CORPORATION** properly maintained to protect you when you need it? Call Kerendian & Associates (310) 914-4143.

**PRACTICE FOR SALE/SAN CLEMENTE** 4 eq ops Practice & Building Net \$232K. California Practice Sales, Inc. Phone: 714-639-2775.

**4 SALE IN WHITTIER** great starter practice for new Doctor loyal/established patients. Must sell due to medical illness. (714) 680-9815.

**LCF OFFERS 100%** dental practice financing with variable rate and fixed rate programs. See display on Pg 5 or call 800-550-9228.

**EXPERIENCED PEDIATRIC DENTIST** will see all children in your office 818-883-1383.

# DENTAL EQUIPMENT & SERVICES

Experience, Quality and Honesty



All products are in stock and ready for immediate delivery!

Call us - we are backed up by 20 years of experience in the Dental Market!

# L.A. Dental

## We guarantee You'll be Happy!

- LA Dental has it's own Expert Service Department.
- Technicians with over 20 years of experience.
- Full Line of Loaner Equipment available.
- We represent and deal direct with Leading Manufacturers in the Dental Industry.
- L.A. Dental offers you the highest quality at the lowest price.
- L.A. Dental Service Dept. has all current manufacturer certifications.
- All Products are in stock and ready for immediate delivery.
- Full inventory of parts & accessories.
- Preventative maintenance programs.
- We help you stay in compliance with government agencies.



## L.A. Dental offers merchandise, equipment & services!





### **MANUFACTURERS:**

- Belmont
- Engle
- Forest
- DCI
- Global Direct
- Progeny
- Tech West
- Sci-Can
- Tuttnauer
- Bonart
- Donait
- Bien-Air
- Brewer
- Dent-X

- Crosstex
- Baldor
- DUX Sales
- L & R Ultrasonics
- MCC Cabinets
- Nordent Instruments
- Parts Warehouse
- Ray Foster Dental
- Tokuyama
- Zhermack
- Beutlich
- Meta Endo







## L.A. Dental LLC

261 W. Allen Ave., San Dimas, Ca 91773 Phone: 909.599.0875 • Fax: 909.599.0876

E-mail: dentalequipment@msn.com



## "We Help You Realize Your Dreams"

Are YOU ready to get the most out of your career?

Are YOU ready for a change of pace?

Are YOU ready to make your dreams a reality?



Robert Stanbery, Owner; Kerri Matz McCullough, CA Licensed Agent; Don Stanley, CA Licensed Agent

### Let Practice Transition Partners assist YOU...

DENTAL PRACTICE

Sales

**Acquisitions** 

Mergers

**Appraisals** 

**Buyer Representation** 

Celebrating 10 years
exclusively assisting dentists
exclusively transition needs
with their transition
1997 - 2007

888.789.1085 www.practicetransitions.com

### LOS ANGELES, CALIFORNIA - New Listing!

Well established 5 op GP conveniently located in a medical building. The practice enjoys 24 years of goodwill and has a strong patient base. Paperless office with digital X-rays. Collections over \$639,000.

MONTEREY COUNTY, CALIFORNIA - New Listing! Long established general dental practice with 35 years of goodwill. Easily accessible, the efficiently designed 3 operatory office is conveniently located near a main street. Collections exceeded \$340,000.

SAN DIEGO NORTH COUNTY COASTAL AREA Five operatory (4 equipped) general dental practice in a highly de SALE PENDING well established practice enjoys a strong patient base and convenient strip mall location. Collections exceeded \$638,000.

### NORTHERN CENTRAL COAST, CALIFORNIA

Well established, 3 operatory general dental practice located in a popular medical complex. Strong patient base with a steady flow of new patients. Collections in 2006 exceeded \$619,000.

SOUTH ORANGE COUNTY, CALIFORNIA (Facility Only) - Four operatory (3 equipped) 1,100 square foot dental facility with a well known, highly visible strip mall location. Views from each operatory. This is an excellent opportunity at a great savings!

### CENTRAL ORANGE COUNTY, CALIFORNIA

Beautiful office located in a medical/dental building with brand new state-of-the-art equipment. Approximately 1,600 square feet, four operatories (two equipped). Great opportunity for growth!

### **NORTHERN CALIFORNIA COAST**

Well established, 5 operatory general dental practice located in a high traffic area. The practice enjoys a long-term, dedicated staff and loyal patient base. Collections in 2006 exceeded \$780,000.

ORANGE COUNTY, CALIFORNIA (Endo Practice) Four operatory (2 equipped) endo practice is located in a brand new medical building. Beautiful office with high ceilings, spacious operatories with views, and brand new equipment. Collections over \$579,000.

AGOURA HILLS AREA, CALIFORNIA
Three operatory GP with a convenient shopping center location SOLD area. Collections exceeded \$180,000. Great opportunity for growth!

### NORTH HOLLYWOOD, CALIFORNIA

Three operatory GP is conveniently situated in a busy shopping center SALE PENDING practice has a strong patient how and to years of goodwill. Collections in 2006 exceeded \$456,000.

CALIFORNIA CENTRAL COAST - Four operatory GP located in the heart of California's Central Coast. Collections in 2006 exceeded \$324,000 on 3 1/2 doctor days per week.

RIVERSIDE COUNTY, CALIFORNIA Spacious seven operatory GP in medical/dental building. Offering a strong patient flow and a well trained staff this practice enjoys annual collections over \$1 million.

### SAN GABRIEL VALLEY AREA, CALIFORNIA

Four operatory GP in a stand-alone building on a busy corner local SOLD mopping center. Collections exceeded \$325,000 on 3 doctor days per week. Great growth potential!

NORTHEAST ORANGE COUNTY, CALIFORNIA Busy, seven operatory GP located in a stand alone building used exclusively for the dental practice. Collections exceeded \$200,000. The building is also available for purchase.

### **ARIZONA LISTINGS**

NORTHWEST PHOENIX / SUN CITY AREA. ARIZONA - Great opportunity to step into a well established, four SALE PENDING dental practice located in a free standing building. The seller is retiring. Collections in 2006 exceeded \$300,000.

NORTHERN ARIZONA - Price Reduction! GP with a focus on cosmetic and restorative dentistry. The spacious 2,000 sq. ft. office is lcoated in a free-standing building which is also available for purchase.

### **WASHINGTON LISTINGS**

OLYMPIC PENINSULA AREA - Spacious 1,500 sq. ft. GP. Beautiful office with five operatories and great views. Collections in 2006 exceeded \$550,000.

WASHINGTON WINE COUNTRY - Well established four operatory GP in stand-alone building. Excellent

**NEEDED A BOARD CERTIFIED** Oral Surgeon MD for the Medspa in a dental office in Norwalk area. Please call 562-682-3881.

**100% FINANCING AVAILABLE** Contact us for Finance options not available with other brokers. 888-277-6633. ProMed Financial 888-277-6633.

**ATTN. SKIERS: SCAGD** Ski & Learn Seminar, Feb. 9-16, 2008. Great Savings, Outstanding Acclaimed Annual Event for the Past 25 Years. 16 CE Units. Info Call SCAGD 310-471-4916.

**DOCTOR: EARN UP TO \$100,000** PER YEAR offering a dental assisting training program. We make it easy!!! No new patients. Full curriculum is provided. More information is available

www.SchoolBuilderPlus.Com. Larry (626) 941-4636 Chris (562) 777-5913.

**PRACTICE FOR SALE** #3058 - Starter Office with immediate potential to do Great. Call PPS (714) 832-0230.

**SANTA ROSA DENTAL BLDG** For Rent. Newly remodeled 1200 sq. ft. 3 ops. Call Owner Dr. Len Richards (707) 539-1055.

**PRACTICE FOR SALE** MID WILSHIRE AREA. LOW OVERHEAD 2 OPERATORIES WITH STEADY MONTHLY INCOME. CALL 818-517-3050.

**ENDODONTIST AND ORTHODONTIST NEEDED** twice/month for well established general dental office in La Verne. Call Lynda 909-596-1861 fax 909-596-6362.

WANT TO CHANGE YOUR MAILING ADDRESS? We will send your Dental Trader to the address of your choice. Simply complete the SUBSCRIBE-CHANGE ADDRESS form online at dentaltrader.com. Your dental license # is required. Your address will go directly into the data base however, we absolutely guarantee this information will never be shared or sold. All Dental Trader forms and databases are 100% secure.

**CAUDILL & ASSOCIATES** (HEMET, CA) Centrally located, 2 Ops in 900 sq, 2 days a week, Retiring doctor with 31 years good will. Good starter practice priced to sell at \$50K. (866) 513-2869 caudassoc@aol.com.

**ASSOCIATE DENTIST** Brea Orange County Digital practice needs managing dentist. No HMO's. \$1000 + per day. Buy in available. SignatureDentalCare@cox.net.

**2000 SQ. FT DENTAL OFFICE** in SACRAMENTO to share with a general dentist or other specialists. If interested email to sacdentspecialist@yahoo.com.

**SURE, WE COLLECT A FEW SPEEDING TICKETS** but your needs come first. Mobile HP repairs done at your location. High Speed Service-Handpiece Rescue 818-399-7399 (See ad in Dental Directory).

**GENTLE FEMALE GP** proficient in PEDO. Will come to your office. USC graduate. Contact Dr. Natalie 818-653-7778.

Attention Frustrated Dentists...

"Brand New Patient Attraction Strategy Gets You <u>23-35 New Dental Patients</u> Every Month Without Doing Any Work At All-100% Guaranteed!"

Just Released! Ready to eliminate everything you hate about attracting new patients? Want to generate Cosmetic, General, and all types of New Dental Patients without doing any work at all!? Get the New FREE Report at the website below and see how hundreds of Doctors have eliminated 99% of the costs & work associated with getting new patients: <a href="www.attractDentalPatients.com">www.attractDentalPatients.com</a>
Or Call Toll-Free, 24 Hours: 1-888-719-3892

**BRAND NEW OFFICE** AVAILABLE FOR LEASE/BUY IN DECEMBER. CITY OF LA VERNE, UPLAND. ANCHOR VONS AND STATER BROTHERS. 909-913-4916.

**PROSTHODONTIST AVAILABLE** to work in your office: cosmetic, implant and difficult cases. Case by case for % of production. (310) 926-7851.

**SAN JOSE** office for rent 408-981-5069.

**SEEKING RDA/DA** with FRONT OFFICE SKILLS Mission Viejo. Wed, Thu and Fri. Excellent Verbal Skills. Friendly Office DrDJCohen@yahoo.com (949) 364-1140.

**DENTAL OFFICE FOR SHARE** at busy shopping center. 3 ops for share. Call 818-788-9292 for full details.

**PRACTICE FOR SALE** San Fernando Valley. Busy location, great opportunity. 3 ops. Call 818-448-6232.

**ENDODONTIST** Downtown financial district Los Angeles. State of the art practice. Split or have your own practice in our facility. Dr. Miller 818-261-6619.

NEEDED \*Specialist (Enndo or O.S.) to share space. \*P/T Dental Asst. (Wed. & Thur.). \*P/T Hygienist (Every other Wed. or Thurs.). Please contact Dr. Ziff @ 310-995-2565.

**LOOKING TO HIRE A DENTAL ASSISTANT** part-time to begin. Small and friendly office. Please call Dr. Nguyen at 818-772-5187.

**VALLEJO DENTAL PRACTICE** for sale asking \$120,000.00. Medical & Private Insurances. Has seen over 13,000 Patients. (707) 429-2929.

**PRACTICE FOR SALE** HI- Volume Offices - \$1.5 million - \$2.2 million and \$1.2 million - Two with R.E - Call PPS (714) 832-0230.

**RDA WANTED** for Exquisite Cosmetic low stress Newport Beach office! Send resume to

BasGordonDDS@hotmail.com or call Beverly 949-640-7922.

**OS NEEDED** for a group practice in the Temecula area. Call Kevin @ (951) 640-3115.

# The Affordable Dental Law Firm With Dentists In The Family

Our dental attorneys can assist in a range of services such as:

Practice transitions - Lease negotiations & assignments
Corporate formation - Partnership/Associate agreements
Employment contracts - Dispute resolution - General civil litigation



Christopher A. Asvar

# Practice Buy/Sell Agreements from \$3500

- Lease Assignments from \$1200
- Corporate formation from \$950
- Employment Contracts from \$900



Tina B. Odjaghian

We have strong professional and family ties to the dental community and provide friendly and affordable legal services for all your dental practice needs. Our dental attorneys are uniquely qualified to assist in the sale or acquisition of your dental practice. AOA attorneys work with a team of qualified professionals such as dental CPA's and consultants to ensure a smooth practice transition. We offer the most competitive rates in the business.

Contact us at 310-274-2751 or 818-992-3133 for a free consultation

### **Asvar, Odjaghian & Associates**

21900 Burbank Blvd. 3rd Floor, Woodland Hills, CA 91367 Tel: (818) 992-3133 • Fax: (866) 891-8662

www.AOADentalLaw.com

**FOR LEASE** 1480 sq ft. in Cypress, in a neighborhood shopping center, ideal for dental office. For info. call 1-818-360-2427.

**PRACTICE FOR SALE/TEMECULA** 3 eq. ops. in a 1,400 sq. ft. office. NET\$104K California Practice Sales, Inc. Phone: 714-639-2775.

**ORAL SURGEON** (BOARD CERTIFIED) AVAILABLE FOR SOUTHERN CALIFORNIA. WILL BRING INSTRUMENTS. PLEASE CONTACT AT OSGNDDA@HOTMAIL.COM.

**SPACE AVAILABLE** at a state of the art dental facility in Laguna Niguel. Call (949) 295-0940 for details.

**DENTAL ASSISTANTS** Certified x-ray license and cronal polishing courses for dental assistants. My Dentist, School For Dental Assistants (323) 582-1999.

**OC GP-OFFICE FOR SALE** BY OWNER: On major street; long term staffs; new office; digital x-ray. 7 ops/4 plumbed. Email SJCoffice@gmail.com.

**PRACTICE FOR SALE** B-520 SF EAST BAY - Ortho, 6 chairs in open bay. 1500 sf. GREAT location. Prof. Bldg \$175k Timothy G. Giroux, DDS/Broker 800.641.4179.

**GENERAL DENTIST NEEDED** P/T IN FONTANA GP OFFICE. PLEASE FAX RESUME: (909) 428 5757 or CALL (909) 428-5111.

Buy it! Sell it!!! Trade it!!!

**CAN YOU REACH YOUR AGENT** or broker on the weekends? We have 24/7 Personalized Service! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

### "DENTAL SCHEDULING FOR THE SOLO PRACTITIONER"

 informational pamphlet – Learn how to schedule efficiently to maximize production, control overhead, and treat patients when you want to see them. Send \$40 to: Dental Practice Publishers, PO Box 2772, Laguna Hills, CA 92653.

**WALTER CANO** From DAVIS DENTAL with 14 years of experience in dental supplies is ready to assist you with all your needs. You will get a 5% discount with your first order, call 800-842-4203 X 104.

HUNTINGTON BEACH DENTAL OFFICE FOR LEASE COURTYARD STYLE BUIDING CALL 949-295-9686 FOR CHARLES CHENG.

**PRACTICE FOR SALE** #3049 - S.F. Valley - Class AAA Shopping center. Beautiful 7 Ops, 6 equipped, specialty location only. F.P. \$425,000. Call Professional Practice Sales, Inc., (714) 832-0230.

**DENTAL ASSISTANT NEEDED** Private Upland office. Full/Part-time, Front/back office, experienced. CALL (626) 242-3388 DR.NGUYEN fax (909) 982-7694.

**PRACTICE FOR SALE** San Diego (Lemon Grove) Two Practices available immediately. SDPS: 760-599-7828.

**ORTHODONTIST NEEDED** WELL ESTABLISHED WHITTIER OFFICE LOOKING FOR CARING & FRIENDLY ORTHODONTIST P/T CALL MARY @ 562-397-6403 EMAIL ROYALDENTALOFFICE @YAHOO.COM.

**ORTHODONTIC OFFICE MANAGER NEEDED** Claremont, CA. Full time preferred. Pleasant Environment! Call 714-683-8722 or email drvortho@yahoo.com.

**DENTAL PRACTICE FOR SALE** Glendale - Must see dental spa. Multi doctor facility. Revenues exceed \$600k annually. Seller transition available. Contact Practice Sales & Appraisals at (818) 999-9595.

**DENTAL ASSISTANT NEEDED** in Private Reseda office. Fulltime, Front and back office, experienced, Bilingual CALL (818) 263-4010 DR. ARAM.

**GENERAL DENTIST AVAILABLE** in LA/OC area for FT/PT employement. Motivated, with excellent skills. Call (818) 359-1250 or DrParvinjah@gmail.com.

**LOOKING FOR A NEW OPERATORY** and need that Tax Credit this year. Install now and No Payments for 90 Days on all our equipment. Call (800) 423-5657.

**MONTEREY** seeks associate future partnership general/specialist dentist fax 831-393-2677, ph 831-393-2633.

**GENERAL DENTIST** looking to purchase fee-for-service/PPO practice in South OC. email: fortesdds@yahoo.com.



Toll-Free (888) 462-6423

General Contractor 

Licensed 

Bonded

Excellent References

# Tell us what you want . . . we'll build it!

# DENTAL OFFICE DESIGN & CONSTRUCTION

- New or Remodel
- Dental Office Design
- · Construction of a quality product
- · C.A.D. Layout to maximize space options
- Certified Medical Gas Specialist
- \* Respect for your budget and time frame
- · Personal supervision of all job phases
- Turnkey office or any construction phase

### Also Available:

- Financing tailored to your needs
- Professional Interior Design

# HENRY SCHEIN® PROFESSIONAL PRACTICE TRANSITIONS



## "DENTAL PRACTICE BROKERAGE"

## Making your transition a reality.

Practice Sales

•

Contract Services

•

Purchase Financing

•

Associateships

•

Partnerships

•

Mergers

**TURLOCK:** For Sale - General dentistry practice. 2006 Gross receipts \$50,409. Located with in walking distance froom newly renovated dwntown. 5 operatories in 1,512 sq ft, intra collection for the past 9 years. Owner and a willing to sell building also. Owner relocating.

REDDING: For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2006 Gross Receipts 593K, with adjusted net income of \$241K. Owner doctor to retire.

**DINUBA:** - For Sale - General Dentistry Practice. Fully equipped office space. This 1,400 sq. ft. 3 operatory office has been in its present location for 40 years. 2005 receipts \$275K. Intraoral camera, Pano, and Softrix software. Owner is retiring.

YREKA: For Sale - General Dentistry Practice and building: This is a great opportunity to own the real estate and dental practice at the same time. The building is located on a large lot allowing you to expand the size of the building when you are ready. 100% financing is available with for both the practice and building. 2006 receipts were approximately \$400K. There are presently 3 operatories. Owner works a 4 day week working only 51/2 hrs per day. There are four days of hygiene. Lots of potential with this practice.

GOLETA: For Sale: General Dentistry Practice. High quality area. Practice has been located in its present location for the past 37 years. The office occupies 900 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

**VENTURA:** For Sale - General Dentistry Practice, NEW GRADS DON'T MISS THIS SALE PRICE LESS THAN START-UP COSTS. Established Family, and Cosmetic practice is parted in highly desirable community of Ventura County. The leased office space consists of 1,700 sq. ft. with 6 available operatories. Also the equipment and leasehold is essentially new (2 years old), 2005 Gross Receipts were 404K. Adjusted net income of \$112K.

RESEDA: For Sale - General Dentistry Practice. Located in the Complex. This office has 5 operatories, intraoral camera and Softdent software. 2006 Gross secrets 26 k with an adjusted net income of \$207K.

**DEL MAR BEACH:** For Sale - General Practice. Three proposons in 950 sq. ft. Office is approximately three blocks form the beach with ocean view. Equipment in excellent Smarton. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring.

**EL CENTRO:** For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.

WEST SAN FERNANDO VALLEY: For Sale - General Dentity Practice. Established practice has been in its present location for the past 45 years. Approx. 1500 active patient 33 / 2 days of hygiene. Leased office space 2,000 sq. ft. 6 equipped operatories. Owner is retiring.

ROSEVILLE: For Sale - General Dentistry Practice. This 3400 q. ft. office comes with 6 operatories, Cerac, Intra-Oral Camera's, Dentrix software, and 12 days of hygiene. 2000 gross receipts \$1,843,499.00. Owner is looking for assoc, buy-in or buy-out within 2 yrs.

**PORTERVILLE:** - For Sale patient base to a practice in town. There are no Medi-cal patients in the practice. The total sale price is \$125K for approximatley 400 active patients. Active patients are defined here as the number of individual patients seen in the last two years. The patient base also includes all patient charts dating back seven years. Owner retiring.

RIALTO: - For Sale - General Dentistry Practice, Priced for immediate sale, 900 Sq. Ft. 3 operatories in a busy shopping center.

**SACRAMENTO:** - For Sale - General Dentistry Practice. 2006 Gross Receipts \$325K. Practice has been in the same location for the past 32 years. This office has 4 operatories, intra-oral camera, and Dentsoft software in 950 sq. ft. Located in large office complex, Owner is retiring.

**VENTURA:** - For Sale - General Dentistry Practice. 2005 Gross Receipts 976,965 with adjusted net income of \$382,576. Located in large shopping center. Office space is 1.350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.



### Dennis R. Hoover, D.D.S. Corporate Broker

(800) 519-3458 Office (209) 545-0824 Fax

Corporate: dennis.hoover@henryschein.com

Northern California Consultants

Dennis Hoover, D.D.S. Tom Wagner, D.D.S. (209) 545-2491 (916) 812-3255

Doreen Ash (209) 545-2491

Southern California Consultants

Steven Rizer, D.D.S. (805) 405-6568

Mario Molina (323) 974-4592

CHINO: - For Sale - General Dentistry Practice. 2006 Gross Records \$486K with adjusted net income of \$211K. Intra-oral camera, digital x-rays, 5 equipped operatories in a 1,500 6 0 office located in a busy shopping plaza. Doctor working 3 1/2 days a week. Office in same location for 20 years. Doctor is retiring.

LAKE TAHOE: - SALE - ASSOCIATESHIP-PARTNERSHIP. Seller owns outstanding GP practice in S. Lake Tahoe area and a satellite practice in Carnelian Bay. The Carnelian Bay practice has 4 ops. Equipment is like new. Seller is offering associateship 2 days a week in Carnelian Bay only, or purchase of Canrelian Bay practice for only \$140K or associate to work in both Carnelian Bay and S. Lake Tahoe. Call for details, Great opportunity to live and work in Lake Tahoe.

HILMAR: For Sale - General dentistry practice. 2006 gross receipts \$214K one day a week as a satellite practice. Adjusted net income of \$110K with an overhead of 48%, 2 hygiene days. 2 1/2 operatories in 1000 sq ft. Equipped with Intra-oral camera, 2 new Pelton & Crane delivery units and chairs. Office reently remodeled. Free standing building on a main through-

SANTA CRUZ: For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office 15,200 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

HAYWARD: For Sale - Multi-Speciality Dental Practice: Practice has been in its present location since 1965. There are nine operatories with Digital X-rays, Intraoral camera, Panoramic X-ray unit. 2006 Gross Receipts were one million three hundred thousand with an adjusted net income of \$562K. There are PPO's but no Medi-Cal patients. Building is also for sale if buyer

FRESNO: - For Sale - General Dentistry Practice. 2006 Gross Receipts \$777,336 with an adjusted net income of \$278K. This is a PPO/HMO practice. There is 2000 sq. ft. of office space with 5 equipped operatories. There is room to expand into a 6th operatory. Panolypse machine, Easy Dental software. 4 days of hygiene. Practice located on the corner of a main thor-

SANGER: For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

**DAVIS:** For Sale - General Dentistry Practice. \$678K Gross Receipts with \$275K adjusted net income. Located close to UC Davis campus - 4 operatories, 8 days of hygiene, approx. \$3.00 active patients. 1,400 sq. ft. 45 new patients seen per month. Owner is relocating. Available Immediately,

**COTTONWOOD:** For Sale - General Practice, 3 treatment rooms with room for expansion in this 1,200 sq. ft, office, Projected gross Receipts for 2006 are \$700K. Practice by the increase in production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

MODESTO: For Sale- General Dentistry Practice. This excellent practice has 2006 gros receipts \$1,459,769 with an adjusted net income of \$533,598. There are 11 days of hygienes are 12 deperatory, 1,900 sq. ft. office space. The office has been in its present location of 30 years and most of its employees have been with the practice long term. Owner is retiring.

INGLEWOOD: - For Sale - Pediatric Practice. Priced for immediate sale. 4 operatories. 2005 gross Receipts \$350K. Doctor

SANTA CRUZ CO .: - For Sale - General Dentistry Practice. This office consist of 2,500 sq. ft. and seven fully equipped operatories. The views out each of the doctor's treatment rooms as beautiful and provide a relaxing atmosphere for both the patients and staff. There is room for expansion by equipped additional operatories. There are intra-oral cameras, electric handpieces, and a panoramic x-ray machine. There are 10 hygiene days available per wk. Datacon software. 2005 Gross receipts were \$1,265,00 with a \$503,000 adjusted net income.

CARLSBAD: - For Sale - General Dentistry Practice. 1403 so the process in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2005 Practice has been in its present location for 24 years. Molar Endo, Implants, referred out. Implants, referred out.

LOS BANOS: - Building for sale. Ideal for a 3 op 1000 sq. ft. start up practice or satellite practice. All leaseholds in place. Existing dentist purchased practice several years ago and has done so well that doctor has built and owns new building in new location and is moving in November.

### BUILDINGS FOR SALE

APTOS 2,500 sq ft, 7 505 Sale Price \$850K

4,000 sq to bos Sale Price \$740K

SACRAMENTO 1,350 sq ft, 4 ops Sale Price \$220K

ANAHEIM 1,620 sq ft, 7 obs Sale Price \$410K

LOS BANOS 1,000 sq ft, 3 ops Sale Price \$395K

### Contact us for your FREE:

- Articles
  - · CDs ·
- Consultations

### and visit us online at:

www.pptsales.com



### BUYERS

**FREE CAREER** PLANNER CD \$195 VALUE

### Includes:

- PRACTICE TRANSITIONS ARTICLES
- . FREQUENTLY ASKED QUESTIONS
- WORKSHEETS
- PERSONAL NET WORTH STATEMENTS
- . FAMILY BUDGET-INCOME REQUIREMENTS
- EVALUATING ASSOCIATESHIP OFFERS
- \*PURCHASING AN EXISTING PRACTICE
- NEW PRACTICE START-UP
- \*START-UP WITH PARTNER

#### Corporate Headquarters

10920 West Lincoln Avenue West Allis, WI 53227 (800) 730-8883

## **Buy Your Equipment Now, Save Money** & Get That Tax Credit You Need!!!



You shouldn't just toss your money away to those big dental supply companies for the same Equipment you can get from us for Less!!!



Micro 980 Soft Tissue Dental Laser (HOYA ConBio)



X tender Automatic X-Ray Film Processor (Velopex)



Eva Complete Digital X-Ray Sensor (Dent-X)



Kodak DC Intra Oral X- Ray Units



Quality Dental Equipment & Supplies...All at the Lowest Prices!!

**DENTAL ASSISTANT NEEDED** Private Upland office seeking full/part-time front and back office DA. Fax 909-982-7694 Phone 909-982-5960.

**PRACTICE FOR SALE/ORANGE** 4 eq. ops. in a 2,000 sq ft. Net \$147K. California Practice Sales, Inc. Phone: 714-639-2775.

**HYGIENIST WANTED** in Thousand Oaks. Join our friendly practice. Great patients, hours and pay. Call (310) 256-9880 fax (805) 495-4989.

**SEEKING FULL TIME** experienced front office person with high standards for upbeat pedo practice. Great salary and benefits! Northridge 818-368-6266.

**PRACTICE FOR SALE** I-551 LODI - Practice & Building - Long Established GP with low overhead costs. 1500 sf & 3 ops. Collections in '06 exceed \$370k. \$250k. Timothy G. Giroux, DDS/Broker 800.641.4179.

**ENDODONTIST** ORAL Surgery specialist needed in SACRAMENTO area, 916-716-6852.

**PRACTICE FOR SALE** #3048 —Santa Ana / Tustin- G.P. Grossing \$830k Cash and Indemnity- Established 35 yrs-New like condo office 7 Ops, 5 equipped Digital, 2000 sq. ft- Condo available. Easy access to freeways. Prestigious professional center. Call P.P.S., (714) 832-0230.

**PART-TIME ORTHODONTIC** assistant needed. Salary based on experience. Interested please call Dr Lam 626-289-1020 or fax resume 626-289-2378.

**NEED QUICK MONEY-UNSECURED** up to \$75,000. No prepayment, doc fees. Not reported on credit profile. ProMed Financial 888-277-6633.

**\*VAPO-STERIL** for Chemiclave sterilizers. Four 1 liter bottles \$33.99. Call ARC EQUIPMENT and SUPPLIES toll free at 888-ARC-1551.

**GENERAL DENTIST LOOKING** for PT/FT position within San Diego area. 4 years experience. email: omarsabbagh@yahoo.com.

**CEREC 2005** LEASE TAKE-OVER. CUSTOMIZED PACKAGE WITH ALL NECESSARY SUPPLIES. CONTACT MARIANNA AT (310) 666-1524.

**PRACTICE FOR SALE** in S.F. Valley. Beautiful 3 Ops with new equipment. Grossing \$530k, high NET. NO HMOs, NO Denti-Cal. Call Arthur 818-675-8960.

**SOUTH ORANGE COUNTY, CALIFORNIA** (Facility Only) – Four ops (3 equipped). Highly visible strip mall location! Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**NEW OFFICE CONSTRUCTION** and DESIGN, call All County Construction, 714-240-7179.

**PRACTICE FOR SALE** Bakersfield – GPP – Net Profit \$500k plus first year. Call PPS (714) 832-0230.

# Caudill & Associates

## PRACTICE SALES -LEASING - CONSULTING



Relocate/Expand - Retirement -Sell Now

SELL YOUR PRACTICE NOW!!!

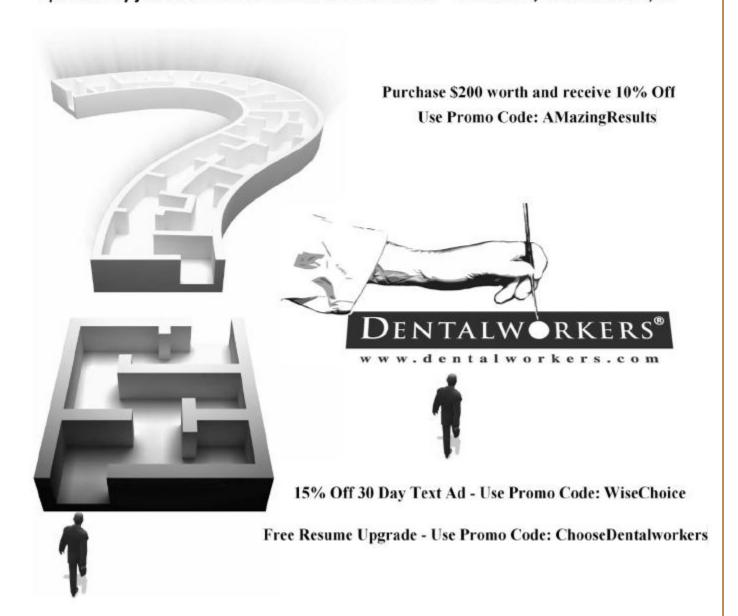


Steven D. Caudill (Broker)
Dr. Gregory Chew (Sales Agent)

(866) 513-2869

caudassoc@aol.com chewdental@aol.com

### "I posted my job ad and hired within the first week!" Dr. Aaron, Crawfordville, IN



## Pick The "Right" Path and Just Get the Job Done!

All Promo Codes Expire At The End of The Month

**FRESNO** For Sale G.P. 2006 Gross Receipts \$777,336, adjusted net income \$287K. PPO/HMO practice. 2000 sq. ft., 5 equipped opertories. Panolypse machine, Easy Dental software. 4 hygiene days. Practice near main thoroughfare. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**PRACTICE FOR SALE** #3047-Korean G.P. - @ (101) and Vermont. Est. 30 plus years. Senior Seller refers out a lot. Full Price \$220,000. Call P.P.S. (714) 832-0230.

**PRIVATE OFFICE** in Westlake Village is looking for enthusiastic dental assistant. Experience preferred, not a must. Will train. (818) 991-4664.

**HUNTINGTON BEACH** High Quality Private Practice seeking long term associate. P/T leading to F/T. Email CV orangecountydentist@yahoo.com.

**SOFT TISSUE LASERS** Check out our new micro 980 portable soft tissue laser. Its Smaller than a laptop. www.LionsDentalSupply.com 951-276-3225.

**ORTHODONTIST NEEDED** PT/FT or associate in private general practice in So Coast Plaza area. Call (714) 689-2200.

**FREE PARKING STORAGE** for your RV boat airplane by fwy 15 halfway to Las Vegas Los Angeles next to Discovery Water Park 919-641-3424.

**CENTRAL VALLEY** (8+) op computerized G.P. with digital x-rays and intra oral camera system for sale. Cash/Ins/PPO pt. base. 100+ new pts./mos. Gross Collect \$2.0M+/yr. D&M Practice Sales 818,591,1401.

**LOOKING FOR A STRONG REMOVABLE DENTAL LAB?** At Puche Dental Lab we provide our clients with consistent, precise, cost effective restorations with prompt and reliable turnaround time. See full page ad in this issue.

**PRACTICE FOR SALE** HI- Volume Offices - \$1.5 million - \$2.2 million and \$1.2 million – Two with R.E -Call PPS (714) 832-0230.

THE ORANGE COUNTY DENTAL SPECIALISTS in Irvine currently has an opening for an Endodontist. This position is offered at the associate level leading to a partnership. Please email your resume to nimeister@hotmail.com or fax (866) 583-4490.

**ENCINO PRIVATE OFFICE** seeks general dentist to join or possible buyout. Beautiful very comfortable office. Contact rchalian@aol.com.

**PRACTICE FOR SALE/VALLEY VILLAGE** LSEHOLD/EQUIP 5 ops. California Practice Sales, Inc. Phone: 714-639-2775.

OFFER PERFECT REPLACEMENT DENTURES WITH ONLY 2 PATIENT APPOINTMENTS – EXACTLY LIKE A CROWN. More Profit – Less Work!!! More info: www.SPEEDenture.com Contact Artistic Dental Design. www.Artistic-Dental.com Toll Free: 866-971-9544.

**ARE YOU SERVED** with a lawsuit and need help? Call Kerendian & Associates (310) 914-4143.

**BUILD YOUR DREAM DENTAL OFFICE** in a Brand New Shopping Center in one of the Fastest Growing Cities in Nation, Fontana. 1980 sf available. No dentist in the surrounding area with high demand for a dentist. \$2.00 NNN beechshoppingcenter@hotmail.com.

### STILL PAYING YOUR INSURANCE PREMIUMS IN ADVANCE?

Pay one monthly payment for all your needs with no finance charges. Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**OFFICE MANAGER/FRONT STAFF NEEDED** For a specialty office in Covina. Marketing experience preferred. Fax 909-393-0164 or email dentbrat@yahoo.com.

**DENTAL OFFICE** complete, nice, equipment and materials for sale; doc retiring. 3 operatories worth. Inventory list, Practice Tomorrow! 530-990-1733.

**SANTA ROSA, CA** Dentist looking to share/sublease space and equipment 2 days per week in existing office. (415) 307-0493.

**GENDEX ACUCAM CONCEPT** 4, (2) AT-2000 Developers, (2) Insta-velopers, Seimens heliodent X-ray machine, SS White Chair, Proma Unit, call 714-846-1354.

# SAVE ON INSURANCE

Dental Offices - Our Specialty
Free no obligation quotes

Office Package The most comprehensive in the business includes:

- Earthquake, Flood, Fire, Theft for your Business Personal Property and Tenant Improvements
- All risk computer coverage including software
- Employee Dishonesty
- Loss of income (actual)
- Comprehensive General Liability
- Workers Compensation
- Professional Liability
- Life Insurance Term, Universal life, Variable Plans
- Disability Income Best rates
- One stop for all your insurance needs
- 0% Interest Financing
- One monthly payment for all your policies
- VIP Service No Brokers Fees



Dennis Rosene Insurance Agency, Inc. 2503 Eastbluff Drive, Ste. 201 Newport Beach, CA 92660

800-448-4664



# **CALIFORNIA**

**Specializing in the Selling** 

### IT'S ALL ABOUT YOUR FUTURE



### **FEATURED LISTINGS**

**ENCINITAS** - 4 eq. ops., in a 2,250 sq. ft. suite. Computerized suite with Intra Oral Camera & Digital X-ray. 100% cash practice. Projecting approx. \$1,140,000. for 2007. **BUYERS NET OF \$252,910**. A dentist with Las Vegas institute in or with cosmetic/implant experience training.

**SAN CLEMENTE** – 4 eq. ops., 1,500 sq. ft., office located in medical/dental building. 60% insurance, 40% cash practice, only 4 PPO's. Total of 22 years of goodwill. Seller works 4 days/wk. with 6 days/wk. of hygiene. Projecting approx. \$797,100 combined income. **BUYER'S NET of \$232,826**.

**SAN CLEMENTE** – **PRACTICE & DENTAL BUILDING!** 3 eq. ops., 1,100 sq. ft. dental office with additional, approx. 900 sq. ft. avail. for apt./rental. 100% patient referral office; 80% insur. & 20% cash practice. 40+ years of goodwill. Refers oral surg., perio & dentures. Projecting approx. \$169,714 for 2007. Walking distance to Del Mar retail area.

**LAGUNA HILLS** -2 eq. ops., 1,107 sq. ft. office in prominent medical-dental building near hospital. 2-3 yr. old equip.  $3 \& \frac{1}{2}$  day/wk practice projecting approx. \$361,247 for 2007. **BUYER'S NET OF \$134,310**.

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346

## PRACTICE SALES, INC.

### and Appraising of Dental Practices





**ORANGE** – 4 eq. ops., 2,000 sq. ft. office in single story, medical/dental building near major hospital. 85% insurance and 15% cash practice with 15-20 PPO's. 5 yr. old equip. and décor looks new. 4.5 yrs on lease w/two (2) five (5) yr. opts. Grossed approx. \$445,730 in 2006. **BUYER'S NET OF \$147,792.** 

**TEMECULA** – 3 eq. ops., 1,400 sq. ft. office located in three story medical/dental bldg., 6 yr. old equip./digital x-rays. Lease does not have annual increases. 90% insur., 10% cash practice with 20 -24 new patients/month. 4 day/wk practice with 3 days/wk of hygiene. Projecting approx. \$578,323 for 2007.

**BUYERS' NET OF \$104,092.** 





CARLSBAD ORTHO – 4 chairs in open bay and a 5th in private consultation room. Approx. 1,090 sq. ft. office located in busy shopping center with major grocery market and bank. One year old equipment. Seller works 1 & 1/2 days/week.

11.07

Web site: www.calpracticesales.com





## **CALIFORNIA**

### **Specializing in the Selling**

Alice C. King, V.P.

### **GREATER LOS ANGELES & VENTURA COUNTY**

**ARCADIA** – 4 eq. ops., 2 plumbed, not equipped, 1,669 sq. ft. office in single story, medical-dental complex with large rear parking. Easy access to freeway. 57% insur. (15-20 PPO's), 20% cash & 23% capitation (approx. \$5,000/month, 10 plans). Equip. is approx. 3 ½ yrs. new. Projecting approx. \$243,759 for 2007. **BUYER'S NET OF \$67,868**.

**BELL GP** – 3 eq. ops., 1,200 sq. ft. office in free-standing building. 43% insurance, 46% cash, 11% denti-cal & 1% capitation (2 plans). Established 20+ years. 5 day/wk practice, 1-10 yr. old equip. Projecting approx. \$461,825 for 2007. **BUYER'S NET OF \$163,453**.

**INGLEWOOD** - 5 eq. ops, approx. 1,400 sq. ft. suite. Computerized office with an Intra-oral camera. Equipment is 5yrs old. Seller is working 5 days a week seeing 80-90 new patients a month. Projecting approx. \$640,000 for 2007 **BUYERS NET OF \$196,462**.

**RESEDA** - 4 eq. ops, approx. 1,400 sq. ft. office located in four-story, medical/dental building. Equipment is approx. 3 yrs. old. Reasonable lease includes utilities and cleaning; Seller is relocating practice. Very busy medical/dental center located on corner of major Cross Street. Price too low to print.

**WHITTIER** – 3 eq. ops., 850 sq. ft. office, plus storage, in single-story, professional building with off street parking lot. Retiring Seller, long term stail. Older equipment. 80% insur., 20% cash practice; refers endo; Established 30 + years as a dental office. Priced to sell.

### ORANGE COUNTY

**ANAHEIM** – 4 eq. ops., 1,200 sq. ft. office located in strip retail center near freeway. Reasonable rent. Newly remodeled with digital x-ray & computerized ops. TURN-KEY office; Seller will pay 1st 3/mon. of Buyer's rent at current rate for full price offer of \$225,000. Must see.

**FOUNTAIN VALLEY** – 2 eq. ops., 1 plumbed, pot equipped, approx. 1,174 sq. ft. office in strip shopping center location. Selling as location, but charts and telephone number will stay. Includes computer, digital x-ray and intra-oral camera. **Dess** than replacement cost price!

**IRVINE GP/SPEC** – 3 eq. ops., 1 plumbed, not equipped op., approx. 1,160 sq. ft. office in busy, strip, retail center near Irvine Spectrum. 1 yr. old equip; Seller only works on Sat.; lots of foot traffic Mon - Fri. Leasehold Improvements and Equipment only! Executive location.

## PRACTICE SALES, INC.

and Appraising of Dental Practices



Maria Silva, V.P.

**LAGUNA BEACH** – 3 eq. ops. in a 1,400 sq. ft. suite located in a single story, free standing bldg. Located on PCH, near the beach. Ample off street parking. 57 years of Goodwill. Computerized office w/ Intra Oral camera. 65% insurance, 30% cash & 5% cap. Assignable PPO plans. Seller is working 2 dys/wk w/ an Assoc. working 2 dys/wk. Projecting approx. \$374,491 for 2007. **BUYER'S NET OF \$110,129**.

**LAGUNA HILLS** – 2 eq. ops., 1,107 sq. ft. office in prominent medical-dental building. 2-3 yr. old equip. 3 & ½ day/wk practice projecting approx. \$361,247 for 2007. **BUYER'S NET OF \$134,310**.

**LA HABRA** - 3 eq. ops., 2 plumbed/not equipped; 1,500 sq. ft. office located in strip shopping center. 78% insur., 20% cash, 2% capitation practice estab. 2004. Sellers work 2 days/wk. 8-10 PPO's, Capitation income is approx. \$500/month from 3 plans. Turn-Key office.

**ORANGE** – 4 eq. ops., 2,000 sq. ft. office in single story, medical/dental building near major hospital. 85% insurance and 15% cash practice with 15-20 PPO's. 5 yr. old equip. and décor looks new. 4.5 yrs on lease w/two (2) five (5) yr. opts. Grossed approx. \$445,730 in 2006. **BUYER'S NET OF \$147,792**.

**SAN CLEMENTE** – 4 eq. ops., 1,500 sq. ft., office located in medical/dental building. 60% insurance, 40% cash practice, only 4 PPO's. Total of 22 years of goodwill. Seller works 4 days/wk. with 6 days/wk. of hygiene. Projecting approx. \$797,100 combined income. **Buyer's Net of \$232,826**.

**SAN CLEMENTE – PRACTICE & DENTAL BUILDING!** 3 eq. ops., 1,100 sq. ft. dental office with additional, approx. 900 sq. ft. avail. for apt./rental. 100% patient referral office; 80% insur. & 20% cash practice. 40+ years of goodwill. Refers oral surg., perio & dentures. Projecting approx. \$169,714 for 2007. Walking distance to Del Mar retail area.

**TUSTIN** – 5 eq. ops. 2,200 sq. ft. office in a two story free standing bldg. Computerized office w/ Intra Oral camera. Equipment is new – two year to two digital X-Rays. Income stream is approx. 35% insurance, 60% cash & 5% Medi-Cal. Selection working 4 days a week seeing 50+ new patients a month. Projecting approx. \$607,220 for 2007. **BUYER'S NET OF \$205,444**.

### **RIVERSIDE & SAN BERNARDINO COUNTIES**

**BANNING** – 3 eq. ops, 925 sq. ft. office in strip shopping center on the westside. Seller works 2 days/wk. with a 2 day/wk. associate. 15-20 new patients/month. 35% insurance, 55% cash, 5% medi-cal and 5% capitation. Projecting \$375,000 for 2007. **BUYER'S NET OF \$193,572**.





## **CALIFORNIA**

### Specializing in the Selling

Tina Ochoa, V.P.

**MORENO VALLEY** – **TURN-KEY LOCATION!** 2 eq. ops., 2 plumbed, not equipped. Approx. 1,650 sq. ft. office in shopping center with major market. Opened April 2007. Excellent location, ready for capable, energetic Buyer.

**RANCHO CUCAMONGA** – 3 eq. ops. in 1,100 sq. ft. suite located in a shopping center. Area is rapidly growing. Turn Key Office. Computerized suite with Intra Oral Camera & Digital X-ray. Seller recently added 4 CAP plans. Equipment is approx. 2 yr old. Projecting approx. \$320,454 for 2007.

**TEMECULA** – 3 eq. ops., 1,400 sq. ft. office located in three story medical/dental bldg., 6 yr. old equip./digital x-rays. Lease does not have annual increases. 90% insur., 10% cash practice with 20 -24 new patients/month. 4 day/wk practice with 3 days/wk of hygiene. Projecting approx. \$578,323 for 2007. **BUYERS' NET OF \$104,092**.

**TEMECULA** – 4 chair office, (2 ops and 2 chairs in open bay), 1,306 sq. ft. office in two story, medical / dental building. 74% insurance, 24% cash, 1% medi-cal and 1% cap. office. Averages 20 -25 new patients/month. Seller works 1 - 30 ays/wk. has second office in Orange County. Projecting approx. \$469,023 for 2007. **BUYER'S NET OF \$189,524**.

**UPLAND GP** – 4 eq. ops., 1,600 sq. ft. designer office located on first floor of two story, prestigious medical/dental building. Long term lease. Seller semi-retiring. Refers all endo & oral surgery. Estab. approx. 14 years. Projecting approx. \$240,000 on 3 days/week. Replacement Value Price.

### SAN DIEGO COUNTY

**ENCINITAS** – 4 eq. ops., in a 2,250 sq. ft. suite. Computerized suite with Intra Oral Camera & Digital X-ray. 100% cash cosmetic, spa practice. Projecting approx. \$1,140,000. for 2007. **BUYERS NET OF \$252,910**.

**ESCONDIDO** – 4 eq. ops., 2 plumbed, not equipped, 2,400 sq. ft. office located in free-standing dental building. 2 day/wk practice. 80% cash, 10% insur., 10% cap. Projecting approx. \$581,790 for 2007. **BUYER'S NET OF \$178,844**.

**SANTA MARCOS or SPECIALTY – LOCATION ONLY!** Approx. 1,100 sq. ft. dental office, plumbed for 3 ops with separate sterilization and lab, reception room, business office and private office. Call for price and details.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

## PRACTICE SALES, INC.

and Appraising of Dental Practices



Greg Beamer, V.P.

**VISTA** – 5 eq. ops. in a 2,000 sq. ft. in a 2 story professional building. Computerized office with a Intra-Oral camera and digital X-ray. Income stream is approx. 50% insurance, 50% cash. Good location, 25 years of goodwill. Projecting approx. \$704,000. for 2007. **BUYERS NET OF \$256,788**.

### SPECIALTY PRACTICES

**CARLSBAD ORTHO** – 4 chairs in open bay and a 5th in private consultation room. Approx. 1,090 sq. ft. office located in busy shopping center with major grocery market and bank. One year old equipment. Seller works 1 & ½ days/week.

**GRANDA HILLS ORTHO** – 3 chairs in open bay in a 1,300 sq. ft. suite, Computerized office, Seller is seeing 20-25 patients per day, Working 3 days a week. Income stream is approx. 50% insurance 50% Cash. Projecting approx. 295,926 for 2007. **BUYERS NET OF 85,332**.

**POMONA ORTHO** – 3 chairs in open bay, approx. 950 sq. ft. office located in single story medical/dental building with large parking lot. Approx. 31 phase II. Seller works ½ day/wk.

## WEB SITE: WWW.CALPRACTICESALES.COM DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

Alice King- aking@calpracticesales.com
Greg Beamer- gbeamer@calpracticesales.com
Tina Ochoa- tochoa@calpracticesales.com
Maria Silva- msilva@calpracticesales.com

John W. Knipf (Neff), President Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer, V.P. & Maria Silva, V.P.

Serving California Since 1974

Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.

All the above information is from sources deemed reliable but not guaranteed by agents. Information is subject to price changes, corrections, error, omission, prior sale and withdrawl.





## **PUNJABI DENTAL SOCIETY**

AN AWARD WINNER MULTI-ETHNIC INTERNATIONAL ORGANIZATION PROMOTING EXCELLENCE IN DENTAL EDUCATION.

PROVIDES 56 UNITS/YEAR OF CONTINUING EDUCATION IN APPLIED CLINICAL DENTISTRY ON SUNDAYS.

FREE CONTINUING EDUCATION UNITS TO DENTAL STUDENTS AND RETIRED DENTISTS.

APPROVED BY WORKMAN COMPENSATION INSURANCE RATING BUREAU FOR GROUP DISCOUNT. SAVE 8% TO 33% ON WORKMAN COMPENSATION INSURANCE.

FOR FREE NO OBLIGATION QUOTE CALL
1-877-417-0453

Membership is open to Everyone

Proud to provide Scholarship to needy Students Conduct Dental Awareness Camps

RECEIVE PDS MEMBER DENTAL SUPPLY DISCOUNTS

DR R.SALWAN PRESIDENT



DR D.P.SINGH NAGRA
CHAIRMAN

For more information on activities and upcoming Seminars please call:

1-866-4-CALL PDS

OR VISIT US AT

www.pdsociety.com

**LCF OFFERS 100%** dental practice financing for stand alone working capital up to \$ 150,000. See display on Pg 5 or call 800 550 9228.

**DENTIST IN W. LA** seeking experienced Periodontist. Comfortable with implant placement, crown lengthening, sinus augmentation and surgical SRP. Call 310-822-3833.

HUNTINGTON PARK PRACTICE FOR SALE: ground floor W/PARKING, 4 ops NEWLY RENOVATED, asking for construction cost only \$130k. Call (310) 488-9865 to view the practice.

**PRACTICE FOR SALE** I-556 STOCKTON - First Rate, high end GP. Gr. Coll '06 exceed \$970k w/net income of \$350k. Can't beat this. Seller willing to help w/transition. \$650k Timothy G. Giroux, DDS/Broker 800.641.4179.

**GET A FREE HANDPIECE REPAIR** with your first order at DAVIS DENTAL call at 800-842-4203.

**HAWAII VACATION** Beautiful 2 Bd/2 Ba condo, Ocean view across from beach. Use of Jeep Grnd Cherokee. \$150/Night (805) 654-1700.

**DENTIST NEEDED** Monterey Park area, mandarin speaking a must, good communication/hand skill, new grad ok. Please call 626-822-8800 for Kevin.

**SPACE AVAILABLE** Beverly Hills golden triangle has space 2 days a week. 310-271-1140.

**PRACTICE FOR SALE** #3039 – Orange County Beach city – Location Only – 3 Ops equipped. Turnkey Location. Call P.P.S. (714) 832-0230.

I WOULD DEFINITELY USE DentalWorkers.com again and I appreciated all of the friendly and helpful staff. Ann S. Cinncinatti, OH.

**ORTHODONTIC RDA** needed for Wednesdays-and-Sundays (Fountain Valley). Must have experience. Please email resume to orthovu@yahoo.com and call Dr. Vu: 714-414-9515.

**PAN/CEPH MACHINE WANTED** Newer machine preferred. Must work with ScanX. Located in Corona 92880. (626) 826-2435 Ask for Art.

LOOKING TO BUY A DENTAL PRACTICE? Used equipment? Seeking staff or looking for a position in a dental practice? Visit The Dental Trader's ONLINE AD BOARD regularly. Ads being placed by doctor's for next month's edition are on our website's ad board now!

**A LARGE DENTAL GROUP** is looking for retired dentists to be account executives. Call 800-768-4879 or fax resume to 310-634-1862.

**DIGNODENT FOR SALE** Hardly ever used, Make an Offer 415-713-0252.





GET READY for a NEW IMAGE!

While you enhance
your patient's Smile.
We will enhance
your practice's Image!

(310) 470-8270

**Commercials** 

newimage@dmdlabs.com

**Branding & Identity** 

Infomercials

**DVD Info-discs** 



**Motion Graphics** 



"I like the idea of combining graphics, sound and motion to promote my message. DMD labs was able to do this for me and it was done with just one day of filming."

Mark T. Weiser DDS, Santa Barbara CA

www.dmdlabs.com newimage@dmdlabs.com (310) 470-8270



## RON CONSTRUCTION



### The Trusted Name in the Industry

### **Designers & Builders of Quality Dental/Surgical Offices**

- ▶ New Practice/Ronovations/Expansion
- Excellent References from Dentists. Sales Reps, Architects & Realtors
- ▶ Free Initial Design Consultation
- Licensed/Bonded/Insured
- ▶ Established 1985

Quatron has the expertise, the experience and the professional staff to build distinctive and efficient dental offices at the best prices!

www.dentalconstruction.com

1-800-595-3740

HEMET PRACTICE FOR SALE Shopping center, senior citizen practice. 2006 collections 1.2 mill. Asking \$1,000,000. Select Practice Services, 626-966-8223!

PANOREX CMT PLUS Pano & Tomo X-Ray Machine. Paid \$60k must sell 1/2 Price, for Implants, TMJ, & Panoramic (916) 984-4678.

"MANAGEMENT BY STATISTICS" informational pamphlet - You've got a computer. Now use it to work for you! Send \$40 to: Dental Practice Publishers, PO Box 2772, Laguna Hills. CA 92653.

PEDIATRIC DENTIST Endodontist, and Orthodontist needed for a Dental Specialty Group. Please fax resume to 310-231-0024.

SONOMA COUNTY GP fully renovated 1,400 square foot office with 3 ops. Over 870 active pts. GR for 2006 over 678K with 59% overhead. Average 4 hygiene days and 3-4 doctor days per week. Asking \$575K. Call Carroll & Company (650) 403-1010 or visit www.carrollandco.info.

OFFICE MANAGER/BILLER and dental assistances needed. Great pay plus bonus. Located in Phillips Ranch, CA 91766. Call 909-620-6066.

views, 1600 ft 2, growing population. Come and see! 310-577-5888.

CAUDILL & ASSOCIATES (IRVINE, CA) Nice 1 yr new practice with 4 Ops (3 furnished) in 1,200 sq ft., Desirable retail location, Dr has another office and no time to devote to this practice. Asking \$299K OBO. (866) 513-2869 caudassoc@aol.com.

FFS PRACTICE IN NEWPORT BEACH WITH 30+ YRS OF GOODWILL, GREAT POTENTIAL WITH RIGHT DOCTOR. EMAIL MOLARFIXER@YAHOO.COM.

CEREC 2005 LEASE TAKE-OVER. CUSTOMIZED PACKAGE WITH ALL NECESSARY SUPPLIES. CONTACT MARIANNA AT (310) 666-1524.

CARING, MOTIVATED GENERAL DENTIST with excellent skills in esthetics/pros looking for P/T positioning tel: 323-717-3226 nadiyatabachnik@yahoo.com.

PRACTICE FOR SALE #3082 - Escondido Area - D.D.S.. Partnership sure-fire-success. Partner will finance. Call Professional Practice Sales, Inc., (714) 832-0230.

SELLING IN SAN DIEGO ??? Call Ken Rubin Practice Sales to find out what we can do for you. Fast results and service that will exceed your expectations (619) 299-6161. www.KRPRACTICESALES.com.

ORAL SURGEON (BOARD CERTIFIED) AVAILABLE FOR SHARE OFFICE SPACE IN MARINA DEL REY- 4 ops, great SOUTHERN CALÌFORNIA. WILL BRING INSTRUMENTS. PLEASE CONTACT AT OSGNDDA@HOTMAIL.COM.



### WESTERN PRACTICE SALES

### John M. Cahill Associates

### **BAY AREA**

fice w/approx 900 sf. Call for additional details!

### A-494 MILL VALLEY - Newly listed, 3 op of-A-543 SAN FRANCISCO - Bordering Chinatown by Union Square, remarkable FFS, family oriented practice now available. 3 ops w/ 1000 sf.

### Price Reduced to only \$199k! A-5581 SAN FRANCISCO - Beautiful corner Suite - Facility only (no patients) - on 25th floor w/ great accessibility. 4 ops in 990 sf. \$300k

NEW! A-596 MENLO PARK - Over 33 yrs of goodwill GP blocks from Downtown & El Camino. ~1000sf 3 fully equipped ops. \$95k

B-4711 OAKLAND GP in 1988 sf 4 fully equipped op downtown location. Gross in the high \$500k range. \$290k

B-5571 DUBLIN - Facility Only 3 fully equipped ops in 2240 sf office w/close proximity to 580 & 680 freeways. Plumbed for 3 add'l ops. \$135k

B-563 HAYWARD - GP, 3ops, 950 sf, 8-10 patients per day on a relaxed work schedule. Downtown w/close access to public transportation. Call for more information! \$195k

NEW! B-5911 WEST CONTRA COSTA COUNTY - 4 fully equipped ops in 1367 sf office. Just blocks of I-80 commuter corridor. Insured/PPO/FFS. Near schools \$425k

NEW! B-597 CONCORD – Well Established FFS GP. ~ 1185 sf w/4 ops. Conveniently located on a busy corner. \$320K

C-464 CENTRAL MARIN - GP, Long estab, Collections of \$731K in Seller retiring. 2005. Ins/cash pts only. 4 op office. Prime centralized location. \$500k

C-510 FAIRFIELD - GP, 3 op office near shopping and hospital. Seller retiring. Warm & Caring Staff. PPO/Private Pay/Insured. Lg patient base. Gr. Receipts ~ \$400k annually. \$225k

C-537 EAST BAY - GP, 3400 sf w/7 fully equipped ops. 30 yrs of goodwill in this historic downtown area. \$950k

C-548 SANTA ROSA -GP, seasoned staff, well respected practice in beautiful Sonoma Wine Country. 1500sf, 4 ops. Collections in '06 of \$700k. Priced to sell at \$490k

C-5731 SANTA ROSA/FACILITY- Rincon Valley area. Single story, mixed prof bldg. 1200 sf, 4 fully equipped ops. Ready to move in. Call for details!

C-5741 SANTA ROSA/FACILITY - Located on Hwy 12, this converted Victorian home has many amenities. Highly visible w/ easy access offering 1177 sf, 3 ops, fireplace in reception area & great charm. Call for details.

### BAY AREA CONT.

### NEW! C-5901 PETALUMA - Well Respected, Modern, State of the Art office w/bright & airy ops, Large windows. 2000+ sf, 6 ops. \$650k

D-474 LOS ALTOS- Facility/asset sale. 2100 sf 6 ops. \$225k

D-2939 SAN JOSE NEAR EASTRIDGE—1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/4 hyg days. \$500k

D-536 SAN JOSE - GP, 1200 sf, 3 ops, plumbed for additional op. Located in busy strip mall area. Private Pay, PPO & some Healthy Families. Price Reduced to only \$275k

D-5791 LIVERMORE - Stand-Alone Turn Key Dental Space in 1,850 square feet office consists of 5 chairs. \$80k

D-581 MONTEREY - GP, 3 ops in attractive Prof. Bldg. Close to Beach/Wharf. Insured/Private Pay/ PPO Patient Base \$350k

D-5831 SAN JOSE - GP, 30 yrs Goodwill, 1280 sf, 3.5 ops, Call for details!

NEW! D-587 SANTA CLARA - Well equipped office only 3 years old! 1700 sf, 4 ops. Busy neighborhood w/high traffic flow, growth & exc. visibility. Also plumbed for 2 add'l ops. Offered at \$350k

NEW! D-588 MORGAN HILL - Upscale Community. Facility in Excellent Condition. 1638 sf & 4 ops. Call for full list of equipment and details! Only Asking \$125k

NEW! D-594 LOS GATOS - FFS GP. Highly desirable Area. Gross \$780k + in '06. 1000 sf w/3 ops. Fully Computerized \$550K

### NORTHERN CALIFORNIA

E-420 SACRAMENTO— GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of

E-487 ROSEVILLE - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rcpts in \$300k range. \$195k

E-523 PLACERVILLE - FACILITY ONLY -GP, Stunning Modern Office, Excellent Location, 4 ops. Price Reduced \$69k

E-532 AUBURN - GP, long established practice in beautiful foothills. Close to Sacramento. 3 fully equipped ops, 1100 sf. Close to major roadways. Seller Retiring \$125k

### NORTHERN CALIFORNIA CONT.

E-525 SACRAMENTO - Long estab. GP in Health Prof. Bldg near busy intersection. 1500 sf w/ 4 fully equipped ops. \$300k

E-540 SACRAMENTO - GP in heart of city not far from Sutter's Fort. 2 story prof. bldg. 1000 sf w/4ops. Family oriented w/reliable patient base. Tons of Potential \$160k

E-544 ROSEVILLE - Cosmetic & reconstructive, 1250 sf w/2 ops in bright & airy bldg. Affluent, desirable area \$350k

E-550 SACRAMENTO - GP in medical professional bldg with potential for growth. 2 ops in 820 sf office. \$150k

E-568 SACRAMENTO - Family oriented, FFS, well established! 2100 sf & 4 ops. Gr. Receipts in '05 \$774k+. Listed at \$525k

E-571 SACRAMENTO - Highly desirable area, pulling from affluent neighborhoods. 2400 sf w/5 ops & ample parking. '06 coll. exceed \$820k! Offered at \$550k

E-582 ROSEVILLE - FFS in heart of Roseville. 1350 sf, 4 ops, busy intersection, prof. bldg, CEREC 3 unit & Gross receipts exceeding \$617k annually. \$445k

NEW! E-595 GREATER SACRAMENTO -FFS GP. Great neighborhood. Attractive Prof. Brick Bldg. Well respected. Offers 1370sf & 4ops. \$215k

F-542 HUMBOLDT COUNTY - FFS GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. Seller Highly Motivated!

F-547 EUREKA - GP in Scenic Coastal Community. 1195sf & 4 ops in well known medical neighborhood. Call for details. \$250k

F-566 EUREKA/ARCATA AREA - Long established GP in beautiful rural family community. 4 ops, 1700+ sf. Private Pay/Insurance. Lg patient base. Gross receipts avg in the \$700k range annually. Offered at \$375k

NEW! F-589 EUREKA - FFS GP, est. 25 yrs, 1600+ sf, 4 ops, great visibility. Real Estate also available for \$325k. Practice offered at \$353k

G-456 YUBA CITY— GP, well established, 4ops, FFS. Wonderful location in prof. complex w/ample parking. Retiring seller owns building & will consider selling. Amazing potential. Recently Reduced to only \$200k

G-476 CHICO—GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. \$250k

H-481 NORTHERN CALIFORNIA - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. \$300k

800.641.4179

WESTERNPRACTICESALES.COM



### WESTERN PRACTICE SALES

### John M. Cahill Associates

### CENTRAL VALLEY

# H-570 SACRAMENTO/STOCKTON/ EAST FOOTHILLS AREA - High-tech GP w/ Cerec, soft tissue laser, 2000sf & 5ops ready to move in! Stable Staff and Lg patient base just add to this incredible opportunity. Collections ~ \$800k annually. Priced to sell at \$575k

<u>I-4701</u> STOCKTON— Full Mouth cosmetic rehab practice in professional area. Owner occupied bldg. 6 ops 100% FFS, 1400+ active pats. Gr. Receipts '06 \$1.5m. Seller wiling to work back Call For Details!

<u>I-5491 SAN JOAQUIN COUNTY - Live & Work in this bustling city with small town feel.</u> Located on main thoroughfare w/ easy access to 580 freeway. 1000 sf & 2 ops. Long established. Seller is retiring. \$375k

<u>I-551 LODI - Practice & Building - Long Established GP with low overhead costs.</u> 1500 sf & 3 ops. Collections in '06 exceed \$370k. **\$250k** 

<u>I-556 STOCKTON</u> - First Rate, high end GP. Gr. Coll '06 exceed \$970k w/net of \$350k. Can't beat this. Seller willing to help w/transition. **\$650k** 

<u>I-575 MADERA-Practice & Building</u> - Long established GP, 2 ops & plumbed for 1 add'l 1350sf, great highly visible location. Single Story Bldg close to downtown. Seller will be Retiring. **Practice:** \$38k - Real Property: \$265k

<u>NEW! 1-586</u> <u>MERCED -</u> Revitalized area w/ easy access to foothills, major cities & the coast! GP offers ~1400 sf & 3 ops in newer Professional neighborhood. Offered at \$260k

J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. ONLY \$150k

<u>J-2934 SAN LUIS OBISPO AREA</u>—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops. Condo also available to purchase. **\$495k** 

J-580 CLOVIS/NORTHEAST FRESNO - Practice & Building Most stable patient base we've seen in a practice this size. Dentist & Hygienist booked months out. 1,475 sf, 3 ops. Gross Receipts over \$450k. Practice: \$360k Property: \$345k

### SOUTHERN CALIFORNIA

K-466 NORTHRIDGE- GP Long Established practice. Located in a Professional building, Thousands of active patients. Gross in the mid \$700k range. 1550 square feet, 4 ops. \$625k

<u>K-518 SANTA ANA</u> - GP, 800 sf, 3 ops in Med. Prof. Bldg **\$95K** 

K-526 CHATSWORTH - GP, 1100 sf, 5 ops. Long Established. Exc. Staff \$350K

K-535 SANTA ANA - GP, 1000 sf, 3 ops, long established. Call for details! \$300k

K-545 NEWPORT BEACH - GP, 3 ops & 1850 sf, Spectacular build outs! \$495k

K-554 ENCINO - 1000 sf & 3 ops in very desirable office bldg. Newly remodeled! \$295k

K-572 VENTURA - GP, 1100 sf and 3 ops. Live & Practice only minutes from the beach. This newly remodeled office is any Dentist's dream! Strong, stable patient base and years of goodwill will be passed right along to you. \$395k

K-577 LANCASTER - GP, busy street in popular shopping center. Large Patient Base. 2200 sf and 4 ops w/ newer equipment. \$350k

### **ARIZONA**

Az-477 LAKE HAVASU CITY – GP, in beautiful centrally located 1510 sf 4 op office. Practice grosses in the \$1.2 million range. \$900k

Az-486 TUCSON – GP, 1000 sf, 3 ops \$175k

NEW! Az-584 EASTERN AZ – GP near busy
Post Office. ~ 1,300 sf, 3 ops, Real Estate also
available. Practice offered at \$350k

<u>NEW! Az-585 VERDE VALLEY</u> - GP in Great Locale. 2 ops + plumbed for 2 add'l. \$185k

### **NEVADA**

R-514 RENO - 1,600 sf, 4 op office near care facility. Call for details! \$300k

R-553 LAUGHLIN - Remarkable practice w/ great visibility & signage. Convenient location in area of new growth. Seller Motivated \$225k

### NEVADA CONT.

R-578 CARSON CITY - 20 yrs goodwill, 4 ops/1300sf in Historic Westside. Exc. growth potential. Loyal Patient Base. Gross Receipts avg over \$700k annually. \$425k

LV-461 LAS VEGAS—Very desirable NW location. Newer free standing bldg, 5 ops. Avgs nearly 50 new pts/month. Gross in the 1 mill range. Predominately Prosthodontics. \$400k

LV-529 LAS VEGAS - NW Rainbow Curve area near Summerlin. Aprx 2300 sf, 4 fully equipped ops. Plumbed for 1 add'l op. \$250k

LV-533 LAS VEGAS - Top Notch! GP, Granite countertops, custom flooring, 1700 sf w/ 4 spacious ops. Gross over \$1m yr. \$600k

LV-564 LAS VEGAS - Great potential in this unique GP in well maintained, spacious converted home on large lot. Approx 4400sf w/9 ops. 1800 sf of storage in separate garaged building onsite. Offered at \$450k

LV-565 LAS VEGAS - Practice dentistry in this nice professional bldg. offering 3200 sf w/8 ops in growing Rainbow/Sahara Area. Collections in '07 expected to be ~ \$800k. Great Area w/ lots of potential \$550k

LV-576 LAS VEGAS - Highly desirable West Side area. Quality practice w/consistent collections in the \$1m range. New Equipment and solid patient base are only a couple of the perks! Attractive office w/ easy freeway access offers 1900sf & 5 fully equipped ops. \$725k

### SPECIALTY PRACTICES

E-387 ROSEVILLE—Perio, located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. \$150k

B-520 SF EAST BAY—Ortho, 6 chairs in open bay. 1500 sf. GREAT location. Prof. Bldg \$175k D-5271 SF EAST BAY—ENDO, 1270 sf, 4 op office. Stable patient base. Well respected. \$330k I-5621 SAN JOAQUIN VALLEY - PROSTHO-30 yrs goodwill, great location, 2500 sf, 6 ops, FFS, 12+ new pats per mo, high gross, Seller will assist in transition \$960k



Timothy G. Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

## The California Academy of General Dentistry Presents

# EXCEPTIONAL

**Continuing Education and** 

**Social Events for the General Practitioner:** 

### Southern California AGD

(all held at the Embassy Suites-Anaheim South)

### **Lumineers by Cerinate**

(no-prep, no anesthesia porcelain veneers)

**Training Hands-on Workshop** 

14 CE Units & Meals

Michael A. Schneider, DMD & the Lumineers Staff Friday & Saturday November 2 & 3, 2007

8:00 until 5:00 p.m.

### **Implant Dentistry for All Dentists**

How to get started; what to say, and not say to your patients; what materials to buy and how to save money doing it; how to do basic bone grafting and much more.

8 CE Units with Breakfast & Lunch Included

Drs. Raymond Choi, Gerald Niznick and Ziv Simon Sunday, December 2, 2007 7:30 a.m. until 5:00 p.m.



For more information contact us toll-free at 800-762-2511 or 310-471-4916

All members and non-members of the CAGD are welcome to attend.

**ASSOCIATE DENTIST** is needed in El Cajon and Alpine office. Call 619-206-3169 or send your resume to 619-441-2554.

RDA/DA NEEDED excellent working environment in Rancho Cucamonga. Join our team Ask for Cynthia @909-989-5598 Fax Resumes 909-989-7229.

PRACTICE WANTED Experienced, quality oriented GP will buy practice from retiring dentist. Associateship leading to purchased OK Please e-mail: dentalpractice2007@hotmail.com.

PRACTICE FOR SALE/LAGUNA HILLS 2 eq ops LSEHOLD/ EQUIP. California Practice Sales, Inc. Phone: 714-639-2775.

STATE OF THE ART Dental Office in Newport Beach, California. 2 ops to rent/share. www.DrNewportBeach.com. (949) 675-7750.

**ORTHODONTIST** available to temp or work PT. Young, energetic and friendly! Contact me at leebraces@hotmail.com or call 858-775-5744.

ENDO PROFITS Stop referring out patients and revenues. Experienced GP does RCTs, including molars at your own office. Call 310-613-7775.

RARE OPPORTUNITY FOR DENTAL SPECIALISTS! OFFICE SPACE AVAILABLE FOR LEASE IN SOUTH ORANGE COUNTY PLAZA HOUSING 5 GENERAL DENTISTS. 949.587.2800.

**DENTAL PRACTICE FOR SALE** Culver City - Long established private practice. Over 40 years of goodwill. Low rent, low overhead. Priced for immediate sale. Contact Practice Sales & Appraisals at (818) 999-9595.

PRACTICE FOR SALE #3071 • NO. SAN DIEGO COUNTY • ONE HALF OF A DENTAL PRACTICE FOR SALE NORTH SAN DIEGO COUNTY North San Diego County General Practice, as good as it gets. Great beaches, local attractions, world class resorts, shopping and restaurants. Well known as a Golf capital. Ideal weather conditions make this a perfect area to live. The Practice, established in 1990, is 85% PPO and Insurance. Always booked ahead, with 6 days of hygiene. Healthy new patient flow. Surrounded by a strong growth of new \$1,000,000+ homes. The attractive 4 Op office has an adept and supportive staff. Call PPS at 714-832-0230.

SANTA MONICA Orthodontic assistant needed. Salary based on ability and experience. Fun working environment. Great opportunity! Call 310-422-2933.

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

DENTAL ASST. NEEDED Bilingual Korean and English in Garden Grove, Call 714-534-7020.



 Get Working Capital
 Start a Practice Buy a Practice

### **Practice Acquisitions - 100% Financing** plus Working Capital

- Refinance
- Lowest Rates
- Debt Consolidation
- No Advance Payments
- Expansion
- No Prepayment Penalty

### **Stand Alone Working Capital**

- Application Only
- Use For Any Purpose
- Funding w/in 3-5 Days
   Up to 6 Year Term

  - · No Life Insurance Required

### Real Estate Financing(Up to 25 years)

- Nationwide
- Ground Up
- Expansion
- Conventional or SBA

Shop Around.....Then Call Us!

(866) 375-0277 info@drloan.com http://www.drloan.com



ACUCAM WITH COLOR PRINTER and monitor, plus Socrates interactive pt. education, and 4 boxes film print. \$500 obo. 415-332-1414 Cara.

PALOS VERDES Associate buy in/out, Quality FFS GP practice. Owner can mentor business, occlusion, periodontics, implants. Up to date facilties, long term lease. Fax inquiries: 310-544-1246.

**BAKERSFIELD** Move your new or existing practice to this brand new, art deco, free standing dental building in highly sought after NW Bakersfield area. 3500 sq. ft. Plumbed for 8. for lease with or without equip. Ideal & efficient design for dental or dental spa. Call Brian (661) 809-2969.

PRACTICE FOR SALE HI- Volume Offices - \$1.5 million - \$2.2 million and \$1.2 million - Two with R.E -Call PPS (714) 832-0230.

FINANCING! We are the doctor's friend in the lending business, and we know your special needs. Call DrLoan.com at (866)375-0277 or visit www.drloan.com.

'USED DENTAL EQUIPMENT assorted items including Chemiclave sterilizer, Nitrous heads, GE Panelipse, compressor, curing light, Cavitron, chairs, lights, vacuum pumps. etc. call 310-394-1551 or email arcdental@verizon.net.

## **ILLEGAL DENTAL BROKERS**

The Dental Trader strictly enforces the following ad policy for the protection of dentists.

Dentists selling their own dental practices may advertise them however, anyone else listing the sale of a dental practice or soliciting for listings must hold a valid DRE (Calif. Dept. of Real Estate) license. DRE compliance is required of all agents/brokers advertising the sale of dental practices per DRE code Sections 10000-10602. These advertisers are also required to identify themselves as an agent or broker on all ads placed that list a dental practice for sale.

If you encounter someone soliciting for listings and/or selling a practice who is not the owner-dentist of that practice or a DRE licensed agent, please notify The Dental Trader staff by calling 877-888-4237. Invariably these are people who have placed a small reader ad thru our website and have slipped through the cracks of our security measures.



## TOGETHER WE CAN PREVENT DENTISTS FROM BECOMING UNSUSPECTING VICTIMS

**GENERAL DENTIST NEEDED** P/T in San Gabriel Valley. Vietnamese speaking required. Call 626-641--2562/e-mail Phmongtu.truong@gmail.com.

IMPLANTS-IN-HOUSE Have IMPLANT patients? STOP referring patients away and PROFITS out! With more than 15 years of experience in all aspects of Implantology and Professorship of Advanced Periodontics and Implant Surgery in Southern California, will place IMPLANTS in YOUR OFFICE. Have our own equipment, assistant and will provide prosthetic parts. We offer free prosthetic training on implants. For additional information, email to implantpartner@gmail.com.

**SEEKING TO PURCHASE PRACTICE** SoCal. HMO/PPO preferred. Unusually high qualifications (DMD; MBA; 25+ years exp.; current President American Academy Dental Group Practice). Seller would help finance; seller can remain, if desired. Call (in confidence) 619-276-7722.

**PLANNING TO SELL** your practice but don't know where to start? Call Carolin at (888) 299-7848. See page 13.

**LOCAL WATER DISTRICTS** are offering Significant Rebates to Convert from a Wet Vacuum System to Dry. Rebates plus Trade In = Savings. Call (800) 423-5657 for Prices and Rebate Information.

"GENERAL CONTRACTOR FOR HIRE. Dental offices are our specialty. Free estimates! 714-797-0369"

**SIMI VALLEY PRACTICE FOR SALE** Collects \$400,000/year on an absentee basis. 4 days of hygiene/week. 4 ops. Motivated. Asking \$270,000. Call Kurt Skarin 818-991-6552.

NEW STATE OF THE ART DENTAL OFFICE IN WESTMINSTER/BORDER SEAL BEACH W/5 OPERATORIES IN 2000 SQ/FT FOR GENERAL/ SPECIALISTS TO SHARE. HAVE ACCESS TO ALL EQUIPMENTS/INSTRUMENTS/STAFFS. PLEASE CALL DR. (714) 414-8808.

**PRACTICE FOR SALE** #3081 – Salinas – Grossing \$2,000,000 – Outstanding opportunity to net \$1,000,000 with a little growth. Full Price \$1,500,000. Call Professional Practice Sales, Inc., (714) 832-0230.

**BUYERS – COME TAKE A PEAK** at our practices for sale section Visit www.promed-financial.com for all services.100% financing available. ProMed Financial, Inc. 888-277-6633.

**WANTED: GENERAL DENTIST** All Specialists & Hygienists. Large, successful practice near Down Town L.A. No Medi-Cal. Great Compensation. Call (310) 915-1817. Fax resume (323) 264-0885.

**OBTURA II** Brand New, Never Removed from Box, \$700, S/H \$20, Have 2nd Similar Condition, Call 310-948-6684.

**PASADENA** (8) op computerized G.P. and free standing bldg. on a main Blvd. for sale. Cash/Ins/PPO/Denti-Cal. Gross collect \$750K/yr. D&M Practice Sales 818.591.1401.

**ENDO & PEDO** HORIZON DENTAL GROUP IN EL CAJON, CA IS LOOKING FOR A PART TIME ENDODONTIST AND PEDODONTIST. PLEASE CALL (619) 248-5521, FAX (619) 440-0719 OR E-MAIL

HORIZONDENTAL2000@YAHOO.COM Ad #: 5748.

**CALIFORNIA CENTRAL COAST** Four op GP. Collections exceeded \$324,000 on 3.5 doctor days/week. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**MULTIPLE MANAGING DENTIST** positions available with great group practice! Please Fax CV: 310-820-0588 or Email CV: fax-resumes@frontierdental.com.

**FREE ESTIMATES** Detailed and complete All County Construction 562-989-3350.

RIVERSIDE COUNTY SALE BY OWNER. EST. 25 YRS. \$1,000,000.00 PLUS COLLECTIONS '04, '05, '06. OPTION TO PURCHASE PROFESSIONAL BUILDING. 7 OPS. EXCELLENT LOCATION. FAST GROWTH AREA. ABSENTEE OWNER POSS. CONTACT 951-303-4412.

**ANY DENTISTS RETIRING** AND SELLING THEIR PRACTICE AND/OR BUILDING IN BREA, CA. Contact 714-390-8769.

### **SPECIAL NOTICE:**

We are sponsoring a talk on "**Fraud in the Dental Office,**" on Monday, November 26th from 6–9p.m. Please call our office for details!

We at Wiederman Practice Sales, Inc. want to welcome Dr. Philip Potter to our team. Dr. Potter's business, and financial expertise as well as his integrity, will make him an asset to any seller or buyer he works with.

Welcome Phil!

### **CURRENT LISTINGS**

**SOUTH ORANGE COUNTY** — 1,170 sq. ft., 4 ops. private fee-for-service. Gross projected for 2007 at \$290,000. Asking \$325,000

**TORRANCE** — Modern Dental office for lease, 3 plumbed ops. Lessee will need to supply equipment, perfect prortunity for a start up.

More listings coming soon!

**SELLERS:** Please call us to set up a complimentary consultation to discuss your goals in selling your practice.

**BUYERS:** Please fill out our confidential buyer's profile on our web site at **www.wiedermanps.com**. We are always looking for qualified buyers who are looking to buy practices.

Arthur Wiederman, Broker Lic. # 01511094



been accepted.

WIEDERMAN PRACTICE SALES, INC.

1415 Warner Ave., Suite C & D • Tustin, California 92780

(714) 259-0501 • Fax (714) 259-0406 www.wiedermanps.com



Phillip Potter, Broker Lic. # 01780656

For buyers, if you are looking at a practice for which Wiederman Practice Sales, Inc. is not the listing broker, we can perform due diligence on that practice in representing you once you have made an offer and it has

## Need Employment Help?

Looking for a dental assistant, hygienist, office manager or front office staff?

Or perhaps you need an associate, have office space to lease or a practice to sell.

Just call OCDS

We maintain an applicant/employer database to assist you in filling your staffing vacancies.



(714) 634-8944 employment@ocds.org www.ocds.org

## DANSEREAU

America's Dental Equipment Company Since 1961

America Op \$4895.00



10 Year Warranty

12 MONTH NO INTEREST FINANCING AVAILABLE Convert to a Dry Vac System and get a

To Trade In Your Wet Dual Vacuum System



\$4395

\$3395

Plus Install

Local Water Districts Now Offering Additional Cash Rebates Up to \$500

Call (800) 423-5657 WWW.DHPDENTAL.COM

Complete
Dental Office
Still Only
\$20,399

### Dansereau Has Gone Digital !!!

Digital X ray Systems
Starting \$7195.00
Including
Laptop Computer

**SOLUTIONS FOR YOUR DENTAL PRACTICE** Puche Dental Laboratory offers a wide selection of dental restorations to fit your patients needs. Brows through our product selection at www.puchedentallab.com.

**GENERAL DENTIST** looking for a dental specialist to share office space at his Lawndale practice. Please call 310-676-6400.

**PRACTICE FOR SALE** LV-564 LAS VEGAS - Great potential in this unique GP in well maintained, spacious converted home on large lot. Approx 4400sf w/9 ops. 1800 sf of storage in separate garaged building onsite. Offered at \$450k Timothy G. Giroux, DDS/Broker 800.641.4179.

**BELMONT LIGHT** \*NEW\* POST MOUNTED LIGHT, WHITE COLOR, 2 INTENSITIES, 2 YEAR WARRANTY. \$850.00 CALL 909-599-0875.

**USED A/T 2000** Xray developer. \$2000. Recess Xray viewer \$75. Price negotiable. Call LUU 916-753-4852.

**PRACTICE FOR SALE** #3080 – Glendale – Grossing \$200k+. 3 ops, 2 ops equipped. Hi visability – Low O/H. Call Professional Practice Sales, Inc., (714) 832-0230.

**SANTA MONICA** Hygienist needed 1 day a week. Great opportunity to grow with a great practice! (310) 869-5754.

**BUY 5 GET! FREE** all Barrier Sleeves, call DAVIS DENTAL at 800-842-4203.

**DENTAL WORKERS'S CUSTOMER SERVICE** is very helpful and it is nice to have a live person to refer to when I need help. Ann R.; Office Manager in Beverly Hills CA.

**OFFICE MANAGER** must have experience, if can help office in Westminster, CA. grow big, good salary benefits compensated, (714) 373-5999.

**ORTHO PRACTICE** buyer looking to buy ortho practice in L.A. (prefer 10 mile radius of Down Town). Will pay top dollar. Avoid 10% Commission. (310) 617-8525 Or (310) 915-1817.

**LEGAL TIP: BUYERS** Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**DENTAL OFFICE** brand-new for sublease/share, Specialist only. Can share office everyday, have access to all equipment Westminster, CA. (714) 414-8808.

**RENT DENTAL OFFICE** in Glendale, for only Pedodontist and/ or Orthodontist on Friday and/or Saturday. (818) 500-8982.

**NEWBURY PK GP OFFICE** to Share; State-of-the-art Technologies; 4 Ops Plumbed w/ 2 Equipped. (805) 498-8856 or (310) 863-5779.

**SANTA BARBARA DENTAL OFFICE FOR SALE** \$578K last year on 4 day week, 1500 sq. feet available, free standing building. Doctor retiring after 30 years, BEST OFFER: (805) 689-7697.

## **24' Sea Ray FlyBridge Volvo Diesel**

### w/low hours

Key features: Diesel, autopilot, repowered, rewired, electric flushing head--ready to go!

Although the hull is sound, just about everything else on the boat is new, or was installed in the last 2 years. She cruises at 20 knots, 27 knots at WOT and gets 2.7 NMPG on average. She has a flush cockpit and a big v-berth. The boat has been rewired, all the pumps are only a year old. I just rebuilt the trailer—so it's like new.

Asking \$27K. This boat is ready to go anywhere—and you couldn't buy the motor (\$25k) and have it installed for

1978 Sea Ray Sedan Bridge • Volvo Diesel AD41P/DP (duo-prop) w/ 228 hours • Fresh water engine flush Dual Stations (Flybridge and Cabin) • Stainless steel 120 gal fuel tank • Electric raw-water head w/ 13 gal holding tank and Shurflo 3200 macerator Sink with new fixture/pump and 10 gal fresh water Norcold fridge • Tappen Microwave Precision Outriggers • Oversized trim tabs Aqua World Super Bait bag 28 gal w/ rule pump 2 Bilge pumps with float switches Shurflo Blaster washdown pump

what this whole package includes.

Electronics • Icom IC-M502 VHF (flybridge helm)
Icom HM-127B VHF (cabin helm)
Garmin GPSMAP 182C w/ bluechart (flybridge helm)
Garmin GPSMAP 162 w/ bluechart (cabin helm)
Raymarine DS500X w/ thruhull transducer
Raymarine S1000 Wireless Autopilot
JVC KD-G510 Stereo Stero/CD/MP3 w/ remote
Pioneer marine speakers (2 in cabin, 2 on flybridge)
Xantrex 1500W inverter • Professional Marine Flyback
20-3 Elite Series Battery Charger
2 6v battery house bank w/ battery combiner
1 12v battery engine bank • Shore power

Canvas • Flybridge bimini • Cockpit bimini Separate covers for flybridge, windows, and cockpit Boat cover

1979 Trailright Trailer • Galvanized
Just completely overhauled the trailer
New actuator, brake lines, brakes, axles, leaf springs,
LED brake lights, wiring • New tires & wheels
Removable jack (never gets wet)

Photos on request.

contact Jason via email: no-worries@cox.net or 949-456-0859 **MAKE ONE MONTHLY PAYMENT** for your Dental Insurance needs! How about only \$1.00 per month service charge to have all of your policies on one monthly bill with no Interest Charges? Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**GENDEX ACUCAM CONCEPT** 4, (2) AT-2000 Developers, (2) Insta-velopers, Seimens heliodent X-ray machine, SS White Chair, Proma Unit, call 714-846-1354.

**ADENNA GLOVES !!!** Unbelievable prices. Latex powdered \$3.25 \*\*\*\* powdered free \$3.99 \*\*\*\* will deliver in Orange County. Call Fred 949-279-8817.

**UKIAH PERIO PRACTICE FOR SALE** Long established, LLU grad. 2005: \$706,000. Asking \$365,000. Select Practice Services, 626-966-8223!

**PRACTICE FOR SALE** G.P. – Cash Indemnity and PPO. Net \$500k+ net gross. Full Price \$750k, \$100,000 down payment required. By adding Specialists this practice will do \$2,000,000, Net \$1,000,000. Good opportunity for an Endodontist or Perio dentist or both. Call PPS (714) 832-0230.

**PRIVATE GP** North and South OC looking for quality-concious and committed long term associate leading to partnership. email CV to orangecountydentist@yahoo.com.

**GP DENTIST AVAILABLE** in LA area. Tufts Graduate. Motivated. Excellent skills in esthetics/pros. Phone: (818) 919-3109, vdanoukh@gmail.com.

**ENDODONTIST** Board Certified Endodontist needed FT/PT for a Specialty Practice. Excellent location and potential. Please Fax Resumes to 310-231-0024.

**DENTAL EQUIPMENT** Check out our website for all of our dental equipment at the lowest price. www.LionsDentalSupply.com 951-276-3225.

**TRYING TO CHOOSE THE RIGHT** Dental Software for your practice? INSIST on EZ 2000 #1 Rated Dental Software. We are officially licensed by the ADA to distribute the full set of CDT 2007-2008 procedure codes and latest Insurance Claim Form. Many other software companies ARE NOT. Call 800-273-5033 today!

**NEW OFFICE** LOOKING FOR; TREATMENT COORDINATER, DENTAL ASSISTANT FAX RESUME 949-454-7477 OR CALL 949-454-7474.

**EXPERIENCED OFFICE MANAGER** Dental Assistent and RDA needed for GP office in Riverside. Fax resume to 714-780-1332.

**BUYER LOOKING TO PURCHASE** DENTAL PRACTICE. Prefer 5-mile radius of E. L.A. or Down Town. Will pay best price. Avoid 10% commission. (310) 617-8525 or (310) 915-1817.

**AT LCF WE CAN FINANCE 100%** dental office tenant improvements without requiring purchase of equipment. See display on Pg 5 or call 800-550-9228.

## DENTISTS WANTED

## BECOME A PART OF THE FASTEST GROWING PEDIATRIC DENTAL CORPORATION IN SOUTHERN CALIFORNIA

Managing Doctor's Income = \$350,000 to \$450,000

Associate Doctor's Income = \$200,000 to \$300,000

## CALL NOW (323) 203-2564

INCOME MAY VARY



## KIDSDENTALKARE.COM

**PRACTICE FOR SALE** #3079 – Newport Beach – Westcliff – Beautiful office equipment - Only \$55,000.00. Call Professional Practice Sales, Inc., (714) 832-0230.

"PAT WOOD IS VERY KNOWLEDGEABLE." David Reivakam, D.D.S., Riverside, California. Call Wood and Delgado toll free: 800-499-1474.

**COSMETIC OFFICE** in Marina del Rey: Periodontist needed to place implants. Please call 310-822-3833 to schedule an interview.

**KEN RUBIN PRACTICE SALES** Buying or selling a practice in SAN DIEGO??? Call us --- you'll be glad you did! (619) 299-6161. www.KRPRACTICESALES.com.

**PRACTICE FOR SALE/FOUNTAIN VALLEY** 2 eq ops (1not eq) in a 1,174 sq ft suite California Practice Sales, Inc. Phone: 714-639-2775.

**HMO PRACTICE** FOR SALE IN LA MESA, SAN DIEGO GROSSING \$600,000 per year, great location. 310-903-7610.

HUNTINGTON BEACH DENTAL OFFICE FOR LEASE COURTYARD STYLE BUILDING. CALL 949-295-9686 FOR CHARLES CHENG.

**TEMECULA AREA** Interested in relocating to area. If you're interested in selling your practice, please call me. (626) 236-0852.

**OFFICE MANAGER** & Back Office Supervisor needed in Orange County. \$200 Signing Bonus. Self starters with great organizational and communication skills, to manage this growing FFS general practice. Dentrix software. Beautiful facility & wonderful opportunity to grow. Great benefits! Fax 949-305 6507/growingdds@cox.net.

**GLENDALE PRACTICE FOR SALE** 25 years good will, 930 sf, located at busy shopping mall. For information E-Mail Yjmdds@sbcglobal.net.

**TYPODONT** Columbia Dentiform PVR-860 balanced, ready for Board Exam at any location (has all attachments for maneken). Call 818-621-0050.

**SALE 5 X-RAY** digital sensors (RVG TROPHY) #2 size. \$950 each. 3 years old. Negotiable. Call for information 323-930-2386. Mario.

**PALMDALE OFFICE LOCATION FOR SALE** Five equipped ops in 1,800 square foot shopping center location. Good lease avail. Asking \$95,000. Call Kurt Skarin 818-991-6552.

**DENTAL ASSISTANT** with some Ortho knowledge, Part time, Montclair area, send resume and salary expected to idobraces4u@yahoo.com.

**CERTIFIED ORTHODONTIST** available, will bring most supplies and instruments. Los Angeles, Orange County, Inland Empire. Contact idobraces4u@yahoo.com.

## 12 FREE Bottles

## 50 tablets per bottle \$200 Value



- #1 Recommended Supplement of Dental Professionals
- Key Micronutrients for Oral Health
- Perio, Implant, Surgical Patients
- Reasonably Priced
- Excellent for Homecare Kits
- New Revenue Source

Toll-free: 1-866-Dentaplex
Fax: 734-661-0347
Email: dentaplex@mediniche.com

<u>MediNiche</u>

**\*1 Recommended Supplement for Perio Patients** 

167 Lamp & Lantern Village #300 · Chesterfield, MO 63017

**HIGHLY PRODUCTIVE** general dentist with excellent patient management skills seeking to associate. Can email/fax CV. Contact: 562-298-7664, DKLA76@hotmail.com.

**COSMETIC DENTIST** in Marina del Rey: Experienced front office personal needed. Please call 310-822-3833 to schedule an interview.

**NEWPORT BEACH DENTAL OFFICE** available 3 days wk. newly remodeled 3 ops, great for a general or specialist. 949-351-3354.

**DENTIST PROFICIENT** IN PEDO WANTED - LOS ANGELES. Earn \$1000+ potentially per day. Minimum 1 year experience. Email resume to orthoemail-dentaltrader@yahoo.com.

**BUSY G.P. OFFICE** in Pasadena looking P.T./F.T. Expd. Associate Dentist. Fax (626) 449-8351, Call (951) 217-8214.

**PRACTICE FOR SALE** #3078 - Alhambra location only. Free standing building of 1,200 sq ft with 3 ops of newer equipment. Located on busy north/south street next to 7-11. Full Price \$75,000. Call PPS at (714) 832-0230.

**ORTHODONTIST AVAILABLE** Board Certified. Experienced. Edgewise, Invisalign, expansion. 310-617-2085 or orthostr8@yahoo.com.

**DENTIST P/T** MON, WED, FRI. FLEXIBLE. LOS ANGELES. DENTAL ASSISTANT F/T 310-719-1865.

**OWN YOUR OWN ENDO PRACTICE** let me help you increase your endo profits without the headaches - 949-351-3354.

**SONOMA COUNTY** GP fully renovated 1,400 square foot office with 3 ops. Over 870 active pts. GR for 2006 over 678K with 59% overhead. Average 4 hygiene days and 3-4 doctor days per week. Asking \$575K. Call Carroll & Company (650) 403-1010 or visit www.carrollandco.info.

**BEV HILLS AREA** looking to merge into or build a new office. Dr.'s cell 310-968-2456.

**COSMETIC DENTIST** in Marina del Rey: Experienced dental assistant needed. Please call 310-822-3833 to schedule an interview.

**POMONA G.P. & BLDG** (7) op G.P. & Bldg. for sale. (5) eqt'd (2) plumbed not eqt'd. Free standing bldg. Cash/Ins/PPO & small amount of Denti-Cal. Gross Collections ~ \$300K/yr. D&M Practice Sales 818.591.1401.

HANAU H2 mounting rings wanted (310) 926-7851.

**BUY A 0140** L & R Ultrasonic Cleaner at \$335.00 and get a Basket free. Call DAVIS DENTAL at 818 765 4994.

**EXPERIENCED ASSOCIATE NEEDED** for Cosmetic Dental Office in Marina del Rey. Please call 310-822-3833 to schedule an interview.

**LOOKING FOR A PLACE** for starting or relocating a dental practice? Call Carolin at (888) 299-7848. See page 13.

**DENTAL OFFICE FOR SALE** in Ontario, off of 60-fwy within Stater Bros Plaza. 3 ops/1100-SF. \$320K/collects \$30K/mos. Call: 714-272-8850.

**HMO PRACTICE** FOR SALE IN BALDWIN PARK GROSSING \$400,000 per year. 310-903-7610.

**RIVERSIDE COUNTY, CALIFORNIA** Spacious, seven op GP located in fast growing area. Annual collections over \$1,000,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**PRIVATE PRACTICE** in Orange County (Tustin, CA) looking for Pediatric Dentist and Anesthesiologist. Please Fax Resume (714) 505-0101. Attn: Ricky.

**ORANGE COUNTY** and all surrounding counties, Need a qualified builder and or designer, All County Construction, 714-240-7179.

**HMO PRACTICE FOR SALE** IN SAN JACINTO NEXT TO HEMET GROSSING \$650,000 per year, great location with visibility. 310-903-7610.

**BEVERLY HILLS** endodontist seeks Palm Springs location. Willing to join a group for endo or sublease. 949-351-3354.

**PROSTHODONTIST** available to work in your office to treat cosmetic and difficult cases. Case by case. % of production. (310) 926-7851.

**GENERAL CONTRACTOR** specializing in Dental Offices and Medical Clinics. \*English or Vietnamese OK! 714-797-0369.

**PRACTICE FOR SALE** #3076 - Bell Gardens area, near the Bicycle Club. Store front location. Long established absentee owner operation. Seller is retiring from active management. 800 sq ft renting for \$950 per month. Collects approximately \$20,000 per month. Full Price \$98,000. Call PPS at (714) 832-0230.

**PRACTICE FOR SALE** E-487 ROSEVILLE - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rcpts in \$300k range. \$195k. Timothy G. Giroux, DDS/Broker 800.641.4179.

**WE FOUND DENTAL ASSISTANTS** right away following our post on DentalWorkers.com! Jennifer G. Phoenix AZ.

**GETTING THE BEST INSURANCE** deal for your Professional Liability? It's time to find out! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

"Matsco was
interested in
building a
relationship—
not just getting
the business."

- David Davoodpour, DDS Los Angeles, CA



matsco®

# Financing for your practice. And so much more.

- Up to 100% financing with preferred rates for ADA members
- Terms to fit your budget
- Free business planning tools
- More than 20 years of experience in the dental industry

Our practice financing experts will help you achieve your goals.

Call today.

Laguna Niguel Bob Affleck Sina Afredi 888.220.7321 Chatsworth Michael Healey 800.861.5984

www.matsco.com

All practice financing is subject to credit approval.

ADA Member Advantage<sup>™</sup> is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, a for profit subsidiary of the American Dental Association. © 2007 Matsco. All rights reserved. Matsco is a registered trademark of Greater Bay Bank N.A.





### \* 1

## "DENTAL SCHEDULING FOR THE SOLO PRACTITIONER"

- How to keep your appointment book full every day!
- Discover how to have consistent production daily!
- Never see your assistants just standing around ever again
- Increase production by 25% by doing this!
- Save \$20,000 per year or more by doing this!



## "HOW TO MAKE MONEY USING YOUR HYGIENE PROGRAM"

- Turn your Hygienist into a cash cow!
- Easy tips to fill the hygiene schedule!
- Increase recall by 50% or more by doing this!
- Eliminate appointment cancellations!



### "MANAGEMENT BY STATISTICS"

- 5 ways your PC can instantly increase your practice growth!
- Learn three tricks that instantly can increase production!
- How to become the most efficient office possible!
- Promote your practice ABSOLUTELY FREE! (Worth the purchase price alone)
- Track & control your overhead without an accountant's help!

Was \$40 each, for a limited time, get any two pamphlets for \$60 - or all three for \$75.

Send checks to: Dental Practice Publishers P.O. Box 2772, Laguna Hills, CA 92654

Be sure to note which pamphlets you want.



**ALISO VIEJO OFFICE** for lease/rent. Beautiful cosmetic office with 5 operatories in major shopping center. Img (949) 362-8523.

**GP DOES ENDO** in your office (Re-Tx/through crowns/post removal/calcified). Trained by endodontist. Have instruments. FAST+PROFITABLE, 818-929-9572.

**NEW DENTAL OFFICE** for sale Philadelphia area location: shopping center dentist moving out of state must sale immediately. Call 917-535-8995.

**ENDO & 0.5** IN-House=INCREASE in INCOME. Experienced DDS does all O.S and RCT's in your office. 310-601-7950.

**LAGUNA HILLS PRACTICE FOR SALE** 2007 projected \$685,000. Long established, seller retiring. Asking \$499,000. Select Practice Services, 626-966-8223!

**RDA FOR NEW** SAN FERNANDO VALLEY OFFICE. Must be pleasant/gentle/team player. Initially part time. Fax: 818-474-7718, e-mail: HiTechDentist@yahoo.com.

**HM0 PRACTICE FOR SALE** STOCKTON GROSSING \$1,400,000 a year, absentee owner, great location. 310-903-7610.

**DENTAL OFFICE 4 SALE** Whittier \$150,000.00 OBO PPO/ Cash/indeminity pts no HMO must sell / med issues (562) 693-4108.

**"ULTRASONIC CLEANER** Brand NEW larger model L&R Ag200, special including solid side drain BASKET \$569 + tax and UPS shipping. ARC EQUIPMENT and SUPPLIES at 888-ARC-1551.

**PRACTICE FOR SALE** WANTED – LARGE ORTHODONTIC PRACTICE.- Call PPS (714) 832-0230.

**LUXURY SPACES** available for dental from 1500 to 10K sq/ft, 16185 Los Gatos Blvd., Los Gatos, CA. Call Daisy at 310-914-4143.

**NEED TREATMENT** Coordinator/DA/Receptionist for Norco (in Riverside County) startup practice. Please contact Dr. Pie (949) 351-7607.

**CARING, SKILLED** and Experienced Dentist seeks P/T position for Fridays only. LA County Area. Immediately available. (818) 309-3230 cell.

**PRACTICE FOR SALE/ESCONDIDO** 4 eq ops Practice & Building Net \$178K. California Practice Sales, Inc. Phone: 714-639-2775.

**FRONT/BACK OFFICE** Dental Assistant NEEDED (Orthodontic Practice, Fountain Valley). Bilingual: English/Vietnamese. Please email resume: orthovu@yahoo.com (Dr. Vu, 714-414-9515).

**BLEACHING LIGHTS** We have many different bleaching lights to choose from. Compare our bleaching lights to zoom. www.LionsDentalSupply.com 951-276-3225.

**BREWER 3145 ASSISTANT STOOL** SELECT COLORS TO CHOOSE FROM. SPECIAL PRICE, \*BRAND NEW\* \$395.00 CALL 909-599-0875.

**SANTA BARBARA CITY AREA** GENERAL DENTIST WANTED. 1-3 days/wk (4-6 hrs/day), short/long term? CALL 805-965-8141 M-F 10-6 POSSIBLE BUY-IN.

**BEVERLY HILLS SPECIALTY OFFICE** space available Tues and Thurs for dental specialist. 949-675-3636.

Cerec 3D \$56,000. 2 days hands on training, delivery, set up Call: Judi 818-355-7866.

**PRACTICE FOR SALE** 3036 – Long Beach – Paramount Long Estab. Corner Dental building. Orthodontist Owner wants to sell General Dental office – Now gross \$200k. Bargain. Call PPS (714) 832-0230.

THE LUXURIOUS AND MODERN OFFICE in Century City on 11th floor with a spectacular view is available for sublease. Same building as Dr. Dorfman practice. Contact Yasmin at (310) 553-2233. Established practicioners, specialists and retiring doctors with patients are welcome.

**A0A LAW LAWYERS CAN HELP YOU** protect your interests in association partnership and buy in agreements. See our ad or call 818-992-3133.

**ENDO/O.S. IN YOUR OFFICE** Why refer patients & \$\$\$\$? Experienced DDS can do RCT'S, Apicos, Retreats, O.S., Bring instruments....310-902-6300.

**DENTIST LOOKING** to purchase dental office in Fontana/Inland Empire area. Avoid paying commission. Please call (909) 997-3771 jijimenez@sbcsd.org.

**LEGAL TIP: BUYERS** \$100,000 of equipment allocation is deductible immediately. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**PRACTICE FOR SALE** #3029 — Montebello/Whittier/Pico Rivera — Super Hi identity location within a super shopping center with low rent and great lease. 6 ops, 4 equipped in 1,500 sq.ft.. Only \$285,000 (a bargain), a great opportunity for a G.P. and Orthodontist. Call P.P.S., (714) 832-0230.

**DDS PART-TIME NEEDED** \*\*NICE HI-TEC COSTA MESA, CA (PPO Insurance Biolase/Waterlase eqpt.) (714) 424-9099 or (339) 788-0477.

**DENTAL LABORATORY SERVICES** for practitioners. High quality restorations at affordable prices. See full page ad in this issue.

**GENERAL DENTIST NEEDED** in our growing San Jose practice. Min 3 years exp required. Endo, extractions exp preferred. Call 408-656-0969.

**SEEKING RDA/DA** PT in new downtown San Diego private office starting mid-August. Eventually FT as practice grows. Call 619-237-0409.

**RDA NEEDED** in a group practice in the Temecula area. Call Kevin (951) 461-7470 or fax resume (951) 461-7480.

**GET 23-35 NEW DENTAL PATIENTS** Every Month Without Any Work At All, 100% Guaranteed! www.AttractDentalPatients.com.

**ORAL SURGEON NEEDED** twice a month in North Hollywood, beautiful private practice, call (818) 763-4040.

**VALLEJO DENTAL PRACTICE AVAILABLE** POTENTIAL PRODUCTION \$400,000.00 - \$650,000.00. GREAT EQUIPMENT, LOCATION, PLACE, WELL ESTABLISHED. EMAIL primedentalspaces@yahoo.com.

**KEN RUBIN PRACTICE SALES** San Diego's newest practice brokerage company. Thanks for the warm reception! (619) 299-6161 www.KRPRACTICESALES.com.

**SOLANO COUNTY GP** in vibrant growing community. 1,000 sq. ft. computerized and fully-networked office with 3 ops. 2006 GR \$177K+ with 2 doctor-days. Asking \$230K. Call Carroll & Company for details (650) 403-1010 or visit www.carrollandco.info.

**SHARE OFFICE** in Beautiful Marina del Rey! 4 ops, great views, large space, don't miss out! Call (310) 577-5888.

**DENTAL PRACTICE FOR SALE** West Central Wisconsin. Gross 600K (3 day week) 4 operatory, 2000 square feet. Contact 715.495.3244. caarp@mwt.net.

7 SLIM CASE LATERAL FILE CABINETS ON ROLLERS FOR SALE /EXCELLENT CONDITION/ RUSS BARRETT/ HIPAA COMPLIANT. CONTACT LORENA 562-869-1511.

**DENTIST NEEDED** General Dentist needed for Colton Area as soon as possible. Great Staff! Great Patients! 909-825-0545.

**DENTAL SPECIALIST** needed to join our hi-tec DDS practice. \*Lease beautiful op Costa Mesa, CA (714) 424-9099.

**IMPLANTS-IN-HOUSE** Have IMPLANT patients? STOP referring patients and PROFITS out! DDS with formal postgraduate training in all aspects of Implantology will place IMPLANTS in YOUR OFFICE. Will bring my own equipment. Professional, gentle, caring & clean. Call 310-601-7950.

**ADP COMPRESSOR** \$1200, ADP Vacuum \$1000, 2 belmont dental chair, light,& unit \$6000.00, PeriPro 1150, Pelton/Crane Sterilizer. 323-293-4370.

**PERIODONTIST AVAILABLE** to provide quality care at your Orange County office. Please call (714) 305-5911.

**FRONT OFFICE POSITION** San Jose. If you have minimum 2 years experience in scheduling and billing, Dentrix, please call 408-716-2696.

**DENTAL CHAIRS** for lease/rent, prime location in Culver City, free standing building, great exposure, 10 operatories. Please call 310-390-3565.

# THE SOS FREE DENTAL CLINIC NEEDS YOUR HELP



We are looking for volunteer providers: general dentists, dental specialists, dental hygienists, and dental assistants. Consider working onsite or from your own office. We also need new equipment and instruments.

The SOS Free Dental Clinic is one of two free dental clinics in Orange County and the only one that provides comprehensive dental care to low-income Orange County residents. Renew your commitment to dentistry and the community – you'll feel great making such a positive difference in our community.

Thank you.

If you would like to help, please call

Dr. Jila Nikkhah, Dental Director
(949) 650-0186, ext. 247
or send an email to:
jnikkhah@shareourselves.org.

**SAN LUIS OBISPO PRACTICE FOR SALE** Collects \$300,000/ year with 4 equipped ops. No welfare, no cap. Motivated. Asking \$175,000. Call Kurt Skarin 818-991-6552.

**DENTIST P/T** Mon. and/or Sat. min 3 solid yrs exp. new and modern office. Southgate. Fax resume: 310-886-0505.

SERVICE YOUR DENTAL EQUIPMENT FOR ALL YOUR EQUIPMENT SERVICE NEEDS, CALL L.A. DENTAL @ 909-599-0875.

**IMPLANTS** MOLAR ENDO, SURG EXT's. IN-House. STOP referring out profits. I do these cases in your office. Call 310-601-7950.

**PANOURA 10CSU** & A/T2000 & DAYLIGHT LOADER, perioprobe. EXCELLENT PAN/CEPH PLUS 8 CASSETTS, ASKING \$4,400, PLEASE CALL BING/MATT 562-531-9861.

**BAKERSFIELD #19** (5) op computerized G.P. for sale. Located in a one story Prof. Bldg. Cash/Ins/PPO/Denti-Cal pt. base. Gross Collections \$900-1,100K/yr. D&M Practice Sales 818.591.1401.

**MARKETING PERSON** for Specialty office, multiple locations excellent incentive, contact 626-272-2606.

**GENERAL DENTIST AVAILABLE** in Los Angeles Area. Tufts Graduate, Excellent skills, Friendly, Motivated and hard working. (949) 290-2405 ashkanhaeri@hotmail.com.

**PRACTICE FOR SALE** F-542 HUMBOLDT COUNTY - GP, 3 ops, 1500 sf. Highly esteemed. Exc Reputation. Seller Retiring. SELLER HIGHLY MOTIVATED! Timothy G. Giroux, DDS/Broker 800.641.4179.

**FFS/PPO PRACTICE** new equipment and decor, 1200 sq ft, 3 ops, freestanding building, in beautiful Yucaipa, CA. (909) 498-6901.

**DENTIST IN W. LA** seeking office receptionist with warm, engaging personality. Duties: filling, billing, scheduling and answering phone. Call 310-822-3833.

**CAUTERDY UNIT** extra tips and stand. In excellent condition. Must sell. Best offer. Tel: (818) 716-5512 email sheldds@sbcglobal.net.

**FULLERTON** Small, fee-for-service practice for sale. No HMO/PPOs. Good starter office. Two operatories. Nice area. Dr. retiring. \$65,000. 714-420-7225.

**PRACTICE FOR SALE** #3022 – Riverside – G.P. Professional building. Grossing \$394k. 4 Ops. Full Price \$350k. Call Professional Practice Sales, Inc., (714) 832-0230.

**X-RAY CHAIR** in excellent condition. Please call for info. (818) 716-5512 or Fax (818) 716-5513 email sheldds@sbcglobal.net.

**ENDO TECHNIC** Canal Finder System incl. handpiece & files. Barely used. \$550. (818) 361-7780.

**I PLACED AN AD** on DentalWorkers.com for a hygienist and started contacting applicants right away and had a hygienist working in my office within 1 week. Dr. Virginia V.O. West Hollywood, CA.

**PELTON CRANE AUTOCLAVE** LOOKS GOOD BUT NEEDS REPAIR. COMES W/EXTRABRAND NEW DOOR GASKET. BEST OFFER. EMAIL TO

primedentalspaces@yahoo.com.

**PERIODONTIST ASSOCIATE NEEDED** 1-2 days a week. Modern Westside office with excellent staff. Please fax resume to 310-231-0024.

**ENDODONTIST WANTED** Specialty Group seeks endodontist 1-3 days per week. Redlands, CA. 909-798-8175 or Fax resumé to 909-335-5862.

**WE ARE LOOKING** for an experienced Front Office person with minimum 3 years experience. Dentrix experience preferred. Please call 408-656-0969.

**MOVE YOUR EXISTING OR NEW PRACTICE** to this brand new dental office in NW Bakersfield. Reasonable rent. (661) 809-2969-Brian.

**"I LIKED EVERYTHING** about Mr. Wood's representation of me." David S. Han, D.M.D., M.S., Vista, California. Call Wood and Delgado toll free: 800-499-1474.

**CENTRAL ORANGE COUNTY, CALIFORNIA** Beautiful office w/brand new state-of-the-art equipment. 4 ops (2 equipped). Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**EAST LOS ANGELES** dental office available for sublease to specialists. Call Melissa at (323) 267-1622.

**WE ARE LOOKING** for an oral surgeon to work in our multi offices. Please call 800-768-4879.

**PRACTICE FOR SALE** #3013 – Booming Beaumont Area – Approx. 2,000 sq.ft., Grossing \$700k+. HMO/PPO. Booming area. This is a special situation. Absentee Seller retiring. Call ASAP. Professional Practice Sales, Inc., (714) 832-0230.

**DENTAL ASSISTANT NEEDED** Experienced, Chairside dental assistant Dental knowledge, good communication skills, dependable Fax resume to 661-255-0833 or e-mail santaclaritadentalgroup@yahoo.com.

**DUES YOUR INSURANCE COMPANY** pay you for loss of income after an Earthquake? We Do! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc.. (949) 645-6000 or (800) 448-4664.

**ENCINO** associate sought for space sharing, relaxing Valley views, 8th floor, great location, implantology oriented. Ventura Blvd. Rocio 818-986-9112.

**DENTAL ASSISTANT** and HYGIENIST needed in Mission Viejo. Friendly office and great hours. Experience necessary. Call (949) 364-1140 e-mail DrDJCohen@yahoo.com.

**200M 2** Whitening light includes Zoom eye goggles, brand new, only used twice, \$1025 OBO, Glendora, CA (626) 914-3068.

**LEASING AN OFFICE SPACE** let us assist with the construction and the construction terms of the lease. All County Construction 562-989-3350.

**FRESNO** Turn key beautiful office. Five ops, four x-ray, and five TVs and etc. need to go. great price!!! 559-224-9171.

**REFERRING DENTISTRY OUT?** Have your Oral-Surgery and/ or Pedo done at your office by an experienced GP. Cell #: 310-709-5251, www-DrMinoofar-com.

**CALL DAVIS DENTAL** at 800-842-4203 for all your Equipment Maintenance Needs, all work is guaranteed for 30 days.

**SEEKING FRONT OFFICE STAFF** For new downtown San Diego Private office starting mid-August. Dentrix, insurance, scheduling knowledge a plus. Call 619-237-0409.

COUNTY WITH SOME CHARTS, FOUR CHAIRS AND STATE OF THE ART EQIUPMENT IN SAME SHOPPING CENTER AS WALGREEN'S PHARMACY SURROUNDED BY 7000 HOMES IS FOR SALE. CONTACT PHONE (661) 965-1771.

**ORANGE COUNTY CONSTRUCTION** Co./Inc. General Contractor specializing in Dental Offices and Medical Clinics. See Dental Directory ad or call 714-797-0369.

**PRACTICE FOR SALE/CARSBAD-ORTHO** 4 chairs in open bay approx. 1,090 sq. ft. suite. California Practice Sales, Inc. Phone: 714-639-2775.

**DENTAL PRACTICE FOR SALE** in Anaheim 4 op with new equipments. 40 yrs goodwill asking \$299,000 call Dr Lee at 714-873-5003.

**ORTHODONTIST** Available anywhere in California, full or part time. Phone 530-272-0505 or fax 530-272-0565.

**ILLUMINATED SIGN** 4x6 double faced illuminated sign, good condition \$950. Call 661-444-0442.

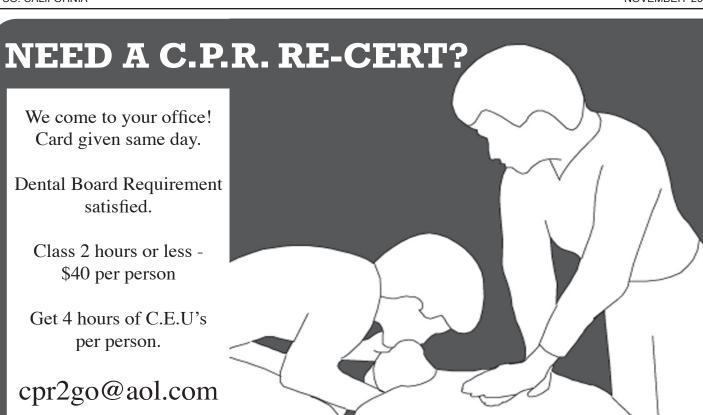
**FREE ANNUAL OSHA** EMPLOYEE TRAINING - See O.C.P.I. ad this issue for details.

**PRACTICE FOR SALE** #3084 – Gardena Location (Proven successful 1 Million plus) Gardena – 5 Ops equipped – Hi identity professional building. F.P. \$150k. Call Professional Practice Sales, Inc., (714) 832-0230.

**DENTAL OFFICES FOR LEASE** Modern Century City and Chatsworth locations available for lease. Practicing or retiring dentist and specialists welcome. 818-517-6639.

**TOPHY SIZE 0** sensor, like new, hardly used. \$2800 obo. 818-929-9639.

**WANTED PRACTICE** to purchase. Dental/Ortho. Oxnard, CA 805-483-9567.



**FULL SERVICE DENTAL LAB** to fit all you laboratory needs. For more information call us at 877-997-8243. www.puchedentallab.com.

626-797-6179

**NORTH GLENDALE AREA** Quality oriented General Practitioner, needs to relocate. Willing to share space or to merge with existing practice. 818-404-7472.

**DENTAL OFFICE FOR LEASE** on Fridays and Saturdays in West San Jose. 408-460-3202. mirunavlad1@yahoo.com.

**NEED AN X-RAY MACHINE** We have many different brands to choose from at the lowest prices. www.LionsDentalSupply.com 951-276-3225.

**BALDWIN PARK CLINIC PRACTICE FOR SALE** Collects \$480,000/year with net of \$200,000/year. 3 ops. Strip center. Asking \$370,000. Call Kurt Skarin 818-991-6552.

FOR SALE BY OWNER South Orange County dental office on busy street; long term staffs and good lease. 4 years old. Send Inquiry ocoffice4sale@yahoo.com.

train. Please call 909-986-1003.

PRACTICE FOR SALE #3012 —

**MULTI SPECIALTY OFFICE** Looking for Endodontist and Pedodontist and Orthodontist Tel: 310-780-1615 or 818-730-6660 Fax your Resume to: 661-255-0833.

**AOA LAW LEGAL COUNSEL** for purchasing/selling your practice corporate formation leasing matters and other related civil litigation. See our ad or call 818-992-3133.

**SEEKING PERIODONTIST** Great opportunity for part-time periodontist in NoHo. Call 818-769-3038.

**PERIODONTAL PROCEDURES** in your office! Implants and Laser Periodontal Surgery! We come to your office! Los Angeles, Orange County 949-510-0225.

**ONTARIO MILLS AREA** Practice for Sale - Seller very motivated, must sell quickly! Asking \$290,000. Select Practice Services, 626-966-8223!

**PANOREX** (velmont model 098e manufactured July 1987, 6ma 135.5 seconds) for sale best offer tel (818) 716-5512.

**OFFICE SPACE FOR RENT** 2 days/wk in San Jose Evergreen area. Brand new office. Contact 408-375-1555 for information.

**NEED TWO DENTAL ASSISTANTS** for Ontario Area, we will train. Please call 909-986-1003.

**PRACTICE FOR SALE** #3012 - Apple Valley/HMO - \$20k Cap cks per month. Grossing \$950k+ and growing rapidly. Average 55 new patients/mo. Profitable access contract produced by one associate will pay for office. Recently moved ¼ mile to Hi-identity free standing 2,800 sq. ft. building.. 8 - 10 chairs newly renovated. Beautiful office. F.P. \$950k on Practice, \$1.5k for building - Call Professional Practice Sales, Inc., (714) 832-0230.

**PEDODONTIST NEEDED** in GP office in Pasadena & Alhambra area. Good compensation Dr. Cell # 626-975-7160.

**ORAL SURGEON NEEDED** in a growing practice in the Temecula area. Call Kevin (951) 461-7470 or fax resume (951) 461-7480.

**CONSIDERING DENTAL SOFTWARE?** Did you know that the ADA is "cracking down" on uinlicensed software companies who feature built-in ADA procedure codes and insurance claim forms? Don't take a chance on unlicensed FLY-BY-NIGHTS! Get the EZ 2000 #1 Rated Dental Software by the ADA. Only \$1,995. Call 800-273-5033.

**KREATIV MACH 5.0** AIR ABRASION unit/compressor/hand-pieces. Good condition. Rarely use. Asking \$2250. (949) 425-0005.

**PART-TIME ASSOCIATE NEEDED** one day per week. Fullerton, small private office. Fax resume to Dr. Barnett. (714) 871-3546.

**NORTHERN CALIFORNIA COAST** Well established, 5 op GP with dedicated staff and loyal patient base. Collections \$780,000+. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**USED PHILLIPS 810** processor for sale. Needs work, but has one newer rack. \$50. Dr. Barnett (714) 420-7225; (714) 871-3544.

**WANTED GENERAL DENTIST** that loves to treat kids. P/F Saturday and Sunday available. Please call Dr. Le 714-491-8600.

**HAVE SPACE TO SHARE** with professional in Orange, CA 714-744-1242.

NEW MOLAR CLOCKS FOR SALE AVAILABLE IN DIFFERENT COLORS AND STYLES. WHOLESALE/RETAIL. FOR PRICING CALL RENATO L CALUGCUGAN DENTAL AT 323-664-0777 OR 323-664-0972.

**BAKERSFIELD SUBURB** (3) op computerized G.P. and free standing bldg. for sale. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. D&M Practice Sales 818.591.1401.

**BRAND NEW DENTAL PATIENT** Attraction Strategy Gets You 23-35 new Patients Every Month Without Any Work, 100% Guaranteed! www.AttractDentalPatients.com.

cerec Dental Assistant Training Courses Hands on training aimed at allowing dental assistants to use CEREC independently. 7 hours CE held at the Patterson CEREC facility in El Segundo \$395/course. Basic July 25, Sept 12. Intermediate Oct 10. Advanced Nov 28. Call 818-783-2960 or www.molarmechanic.com/seminars.

**PRACTICE FOR SALE** E-571 SACRAMENTO - Highly desirable area, pulling from affluent neighborhoods. 2400 sf w/5 ops & ample parking. '06 coll. exceed \$820k! Offered at \$550k. Timothy G. Giroux, DDS/Broker 800.641.4179.

**LEGAL TIP** Does your attorney offer flat rate legal fees? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

FOR LEASE COVINA NEW OFFICE, 3 OPERATORIES, JUST REMODELED, MOVE IN CONDITION, GREAT MEDICAL BUILDING \$2,500.00 OVER 100K IMPROVEMENTS 562-868-6333.

ENDODONTIST AND ORAL SURGEON NEEDED FOR BEAUTIFUL OFFICE IN CLOVIS. MIN. \$1500/DAY OR 60% PRODUCTION. PLEASE CALL (559) 299-9556.

HIGHSPEED HANDPIECE BIEN-AIR EOLIA W/ QUICK DISCONNECT COUPLING: LIGHTWEIGHT & EASY HANDLING. \$295.00 CALL 909-599-0875.

**PRACTICE FOR SALE** #3007 – Lamont/Arvin – up to \$40k/ month part time. Practice with Real Estate. Newly renovated. Beautiful bargain. \$585k includes R.E. and A/R and current payables. A small city that can make you a millionaire. Call Tom Fitterer, P.P.S. (714) 832-0230.

MAUI CONDO FOR RENT Kihei- Wailea, 1 bedroom, 2 bath, ocean view, pool, tennis, just professionally redecorated, 30 sec. walk to sands of Kamaole II beach, \$150/nt., ask for Dr. Tel. 800 227-7116.

**-BUY 1 AT \$699** get the second one for \$299: Jet-lite 5000 by J.Morita call DAVIS DENTAL at 800-842-4203.

IS YOUR OFFICE THE RIGHT ONE for "IN-HOUSE" ORAL AND MAXILLOFCIAL SURGEON? Then, do it with "WISDOM". IV sedation, 3rd molar surgery, implants, bone graft, sinus lift for the right office. Call us at 949-716-5949. E-MAIL: scalpel 4me@yahoo.com.

**SFV/TARZANA** for rent 1-3 days a week beautiful 1700 sq. ft. dental office for specialty practice only. Ideal for Ortho. Great opportunity at a great Ventura Blvd. location. Call Gustavo 818-343-3790.

**ORTHO OFFICE** wanted for purchase in California; contact Gustavo at (818) 344-9111.

THE ORANGE COUNTY DENTAL SPECIALISTS in Irvine currently has an opening for an Orthodontist. This position is offered at the associate level leading to a partnership. Please email your resume to nimeister@hotmail.com or fax (866) 583-4490.

**PRACTICE FOR SALE** #3005 – Temecula/Murrieta Hot Springs – HMO – Grossing \$1,400,000.00 with \$13,500 + per month HMO checks – Absentee owner. Owner/Operator should gross \$2,000,000 first year with positive marketing. Call Tom Fitterer, P.P.S. (714) 832-0230.

**CONTEMPORARY ORANGE OFFICE** SUBLEASE 3-Ops 2nd floor views. Start your own practice w/o the high build-out costs. 2-3 days 714-998-2241.

**NEED A LOAN FOR** Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

# WE DESPERATELY NEED DENTAL EQUIPMENT AND SUPPLIES

USED equipment is okay but we cannot accept outdated supplies (or pharmaceuticals). We ship entire dental offices overseas where they have been put to great use serving the poor. Knightsbridge International, a 501c3 non profit organization, has undertaken humanitarian aid missions throughout the world and we provide life-saving free medical care. Your donation is tax deductible.

People interested in helping us can call us at

818.372.6902

or by email at: Knightsbrg@aol.com

**CAUDILL & ASSOCIATES** (Palm Desert), 8 ops, in 2,437 sq. ft., Currently averaging \$147,728 per month (Thru 8/07) growing every month, multi-specialty (4) Doctor office. This Office can easily do over \$2,000,000 Asking \$1,600,000 Call (866) 513-2869 caudassoc@aol.com.

**PROMOTE YOUR** State-Of-The-Art Dental Practice with State-Of-The-Art Graphics. Commercials, Informercials, Website Intros & More. DMDLabs...patient grabbing motion imagery you can afford.

http://www.dmdlabs.com/mediaprojects.html.

**THANK YOU FOR READING** The Dental Trader and telling our advertisers you saw their ad here.

**PRACTICE FOR SALE** #2099 – Huntington Park – Established 20 years – 1 day only, produces \$10k/month. More volume available. Call Professional Practice Sales, Inc., (714) 832-0230.

**"AUTOCLAVES** New Midmark M9 and M11 steam sterilizers with automatic door. Available 9" or 11" diameter chamber. Call ARC Equipment and Supplies toll free at 888-ARC-1551. Ask us about the Midmark factory rebate promotion!

**PRACTICE FOR SALE/BANNING** 3 eq ops in a 925 sq. ft. suite. California Practice Sales, Inc. Phone: 714-639-2775.

**SAN DIEGO PRACTICE FOR SALE** 3 operatories, grosses over \$50,000/mo – high net income - Thomas & Fees Practice Sales (714) 544-4341. Listing #2526.

**PUCHE DENTAL LABORATORY** is dedicated to providing high quality fixed and removable restorations. Same day delivery service available (selected areas). Call us for more details 877-997-8243.

**PRACTICE FOR SALE** #1005 - Hemet – Beautiful office – F.P. \$350k – Shopping center. Call Professional Practice Sales, Inc., (714) 832-0230.

**NEW MINI-UNITS**: EKO-TROL MANUAL CONTROL FOR 2 HANDPIECES & AIR/WATER SYRINGE. \$360.00 CALL 909-599-0875

**PURCHASING OR SELLING YOUR PRACTICE?** Contact AOAlaw attorneys and protect your rights and interests through a smooth transition. See our ad or call 818-992-3133.

**PRACTICE FOR SALE** Las Vegas – Korean clientele. Beautiful office. Call PPS (714) 832-0230.

**LANCASTER PRACTICE FOR SALE** 2006: \$810,569. Asking \$545,000. Select Practice Services, 626-966-8223!

**PRACTICE FOR SALE** 3083 - Roland Heights. Mandarin GP. Grossing \$500k+. Busy shopping center. 5 Ops, 4 equipped. Super Opportunity. Call PPS (714) 832-0230.

**GET 23-35 NEW DENTAL PATIENTS** Every Month Without Any Work At All, 100% Guaranteed! www.AttractDentalPatients.com.

**HILMAR** For Sale-G.P.Collecting\$214K a day as satellite practice. Adjusted income \$110K 2 1/2 ops 1000 sq ft office. 2 hygiene days.Equipped Intra-oral camera,2 new Pelton & Crane delivery units/chairs. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**2 BELMONT DENTAL CHAIR** packages (Lights included, color Green), compresser, surveyer. \$3200 OBO call 626-675-9814 Pomoma CA.

**GROUP PRACTICE** seeking general dentist pedodontist, endodontist, oral surgeon, periodontist. 2 locations Pacoima & Van Nuys. Please call (818) 335-0274 fax (818) 784-9399.

**COMPRESSOR: BRUNNERMETIC** press steel tank, rebuilt, quiet, small,air flow. You pick up for \$300.00 (310) 373-2339.

**LOCKING FOR A NEVADA** Licensed Endodontist to work in Las Vegas once or twice a month, unbeatable compensation. Call 800-768-4879.

**RANCHO CUCAMONGA** OFFICE FOR LEASE, 3 days per week, 4 ops, utilities and disposables free. Specialist only. E-mail at duuhdadada@aol.com.

**PRACTICE AND RDA SCHOOL** FOR SALE; General practice and RDA SCHOOL in Huntington Park, Comercial Downtown Spanish Area (323) 582-9999.

**CURING LIGHTS** We have over 31 Different Curing Lights To choose from. All at the lowest prices. www.LionsDentalSupply.com 951-276-3225.

I STARTED CONTACTING HYGIENISTS within 24 hours after I posted on DentalWorkers.com. Ann R.; Office Manager Beverly Hills, CA.

**ESCONDIDO MANAGED CARE PRACTICE** FOR SALE - Collects \$900,000+/year on 3 days/week. 5 ops. Cap check of \$7,000/mo. Asking \$650,000. Call Kurt Skarin 818-991-6552.

**PRACTICE FOR SALE** - #2079 - Downtown near Staples. Lady DDS gross \$350k plus, working 3 ½ days. 7 Ops, approx. 2,000 sq.ft. More volume available. Full Price \$150k Full time D.D.S., should do \$500k first year. Call PPS (714) 832-0230.

YOUR "JUNK" IS SOMEBODY ELSE'S "treasure" so advertise your unused stuff FREE in The Dental Trader. Clear out that junk drawer and get some cash! Just follow the FREE ad instructions on our FAQs page at dentaltrader.com.

**WOODLAND HILLS** (3) op computerized G.P. for sale. Strip ctr. location with exposure/visibility/signage. New eqt. Newly opened. Cash/Ins/PPO/HMO. Includes approx. 100 charts. D&M Practice Sales 818.591.1401.

**"WITH MR. WOOD BY MY SIDE** I felt very confident about my practice acquisition in San Jose." J.J. Choi, D.D.S., San Jose, California. Call Wood and Delgado toll free: 800-499-1474.

**PRACTICE FOR SALE** #2038 -San Bernardino Area - Great Shopping Center Location. 1,500 sq.ft., 4 Ops. Absentee run on a 3-day per week schedule. Collects \$40k/month. Full Price \$330k. Call Professional Practice Sales, Inc., (714) 832-0230.

**SAY GOODBYE TO OSHA** Let O.C.P.I. get and keep you in compliance. See ad this issue. Or, call toll free 888-55-WASTE.

**SAVE WATER AND MONEY** Convert to a Dry Vacuum System for the same cost of a Wet Vacuum Pump - \$3895 and get 12 Months No Interest Financing. Call (800) 423-5657.

**LEGAL TIP** C (but not S) corporations can deduct disability insurance premiums. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**PRACTICE FOR SALE** #2065 – South O.C. – Are you losing your lease. Have outstanding shopping center location in Aliso Viejo or just Great Start up location– Great Opportunity for someone having a following.. Seller will finance at 6 ½% interest. Call PPS (714) 832-0230 Tom Fitterer.

**DON'T OVERPAY BROKER FEES**- we provide professional service for less - Call ProMed Financial 888-277-6633. 30 years experience.

100% PLUS PRACTICE FINANCE! The Best Rates Lower than Major Banks! Call Rayna Mike 310.968.2368 rayna.businessloans@gmail.com.

**GP OFFICE FOR SALE**. Anaheim. 2 eq ops, 3rd plumbed. Low rent. Excellent location. 130K. Call (213) 359-0638.

**DENTAL OFFICE FOR SALE** in San Gabriel. Brand new retail plaza. 1100 SF 4-OPS leasehold only \$294K. Fantastic Location. Call 714-272-8850.

**RECEPTIONIST** needed for Orthodontic Practice in Fountain Valley, bi-lingual of English & Vietnamese. Please email resume to orthovu@yahoo.com and call 714-414-9515.

**AVA LAW IS DEDICATED** to providing highly competent legal counsel with the most competitive rates. See our ad or call 818-992-3133.

**ANY DENTISTS RETIRING** OR MOVING AND SELLING THEIR PRACTICE AND BUILDING OR DENTAL CONDO? Contact gnfortord2001@yahoo.com. (916) 984-5205.

**PRACTICE FOR SALE** San Francisco Richmond dist. 5 ops. 3 equipped. collected 340K Lots growth potential. Call (650) 296-6812 night.

**DENTAL ASSISTANT** needed in Anaheim - Bilingual (English/Spanish). X-ray licensed. Please call: (714) 772-5590.

**LOS ANGELES, CALIFORNIA** Well established 5 op GP, digital X-rays, 24 years goodwill. 2006 collections exceeded \$639,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**A LARGE DENTAL GROUP** is looking for FT/PT Endodontists to join us. Fax resume to 310-634-1862.

## Are You Game for a Change?

Nothing like this has been offered before in Southern California!

## 14 UNITS CE IN COSMETIC DENTISTRY

FOR \$300\_CDAMEMBERS

\$350—non-CDA member \$100—Auxiliary staff Students—Call for special discounts

Friday/Saturday, November 16-17, 2007— Limited attendance. Register now.

Presented by

### TRI-COUNTY DENTAL SOCIETY

### SPEAKERS:

FACULTY of the LAS VEGAS INSTITUTE (LVI)
ROSS NASH of THE NASH INSTITUTE FOR DENTAL LEARNING

### TOPICS

Michael Miyasaki—Occlusion, Restorative

Matt Bynum—Practice Management, Communication

Norman Thomas—TMD, Physiology

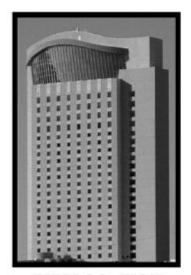
Ashley Johnson—Diagnosis, Occlusion.

William Dickerson—Occlusion, TMD

Heidi Dickerson-Smile Design

Sherry Blair—Team Management, Communication.

Ross Nash—Cosmetic Reconstruction



FUN LOCATION

Morongo Casino, Resort &

Spa

Cabazon, California www.morongocasinoresort.com (Check this out on the web!) Outlet mall shuttle service Golf and airport nearby Mrs. Indiana -Globe 2006 Learn more of how to make a winning LVI smile like hers!

Pictured is Jaime Owens, Mrs. Indiana-Globe 2006. Spokeswoman for the WIN foundation. Smile courtesy of Dr. Dan Jenkins and MAC veneers.



You've heard of LVI and Ross Nash. Now HEAR them both for yourself!

At this event, LVI is offering a \$500 discount off of your first LVI core 1 course. That's more than this event's admission!

You will be able to
put to work on Monday
what you learn at this event!
Your team will also learn & benefit - so you will
too!

### To register call the Tri-County Dental Society (800) 287-8237

See Web site: www.TCDS.org

Tuition increases after October 1. No refunds after October 15.

DENTAL OFFICE FOR SALE in Ontario, CA near 60 freeway. Located next to Stater Bros. 3-OPS/1100SF/\$320K. Call 714-272-8850.

**EQUIPMENT FOR SALE** 2 sets newly upholstered stools, excellent condition, 600. Chemiclave 5000, good condition, 300. Plus more. 858-705-0406.

PRACTICE FOR SALE San Diego (La Mesa) 29 year-old GP. Great LOCATION. 4 Ops in 1075 sq.ft., SDPS: 760-599-7828.

HIGHLY MOTIVATED General Dentist with years of qualified Endodontic and Oral Surgery experience seeking associateship PT/FT. Call Daniel 310-738-7477.

**DENTAL ASST AND ROVER** Needed Private Practice in Villa Park. Ave 32 hrs/wk. Call 714-637-9270 or fax 714-637-2782.

CALL 818-209-4660.

**EXPERIENCED GENERAL DENTIST** available to practive in California, willing to relocate. Contact Yuhao Gao at 404-712-8160 or yuhaogao@hotmail.com.

PRACTICE FOR SALE/ARCADIA 4 eq ops 2 plumbed not eq. in a 1,669 sq ft. suite. California Practice Sales, Inc. Phone: 714-639-2775

DOCTOR: EARN UP TO \$100,000 PER YEAR offering a dental assisting training program. We make it easy!!! No new patients. Full curriculum is provided. More information is available

www.SchoolBuilderPlus.com Larry (626) 941-4636 Chris (562) 777-5913.

DENTAL PRACTICE FOR SALE: ANAHEIM - 3 ops with 1st floor exposure: modern facility: established over 10 years: revenues exceed \$450k annually on part-time schedule; call now before it's too late. Contact Practice Sales & Appraisals at (818) 999-9595.

2 INSERTS FREE \*NEW\* ULTRASONIC SCALER 25 OR 30K: EXCLUSIVE AUTO-TORQUE FEATURE, \$525.00. CALL L.A. DENTAL @ 909-599-0875.

WANT TO GO DIGITAL We Have Digital X-Ray Sensor's and the Digital Pan & Ceph X-Ray Machines for your office. www.LionsDentalSupply.com. 951-276-3225.

TUSTIN PRACTICE FOR SALE JUST REDUCED! 2006: \$216,000. Asking \$185,000! Select Practice Services, 626-966-8223!

**PERIODONTIST SEEKING** associateship/partnership/buy-out in San Diego and Orange County. Contact me at uclasmilesdds@aol.com or (310) 351-2472.

BUY 3-GET 1 FREE Bien-Air High speed-4 hole push button handpiece, \$295.00/each, one year warranty. Coltolux LED wireless curing light-\$415./each call DAVIS DENTAL at 800-842-4203.

MDT HARVEY CHEMICLAVE EM550 in excellent condition. Asking price \$950.00 for info please call Vic or Tracy (818)541-9724.

GP. 20+ YEARS experience looking to associate in N. San Diego or Riverside Counties. OCS Permit. Call 760-751-2764 or patricklyonsdds@att.net.

TURNKEY TORRANCE Dental Condo for lease or sale. May carry financing. 1350 sq ft. Plumbed for 5 ops. 310-502-4619.

PRACTICE FOR SALE #3071 • NO. SAN DIEGO COUNTY • ONE HALF OF A DENTAL PRACTICE FOR SALE NORTH SAN DIEGO COUNTY North San Diego County General Practice, as good as it gets. Great beaches, local attractions, world class resorts, shopping and restaurants. Well known as a Golf capital. Ideal weather conditions make this a perfect area to live. The Practice, established in 1990, is 85% PPO and Insurance. Always booked ahead, with 6 GP OFFICE FOR RENT for SPECIALTIES in Fontana, CA. days of hygiene. Healthy new patient flow. Surrounded by a strong growth of new \$1,000,000+ homes. The attractive 4 Op office has an adept and supportive staff. Call PPS at 714-832-0230.

> KEEP ORTHO IN YOUR OFFICE Board certified orthodontist available to treat patients in your office with traditional braces and Invisalign. Will bring all necessary supplies. 310-460-9546; drsarraf@sarrafortho.com.

LARGE MORENO VALLEY Office has opening for dental receptionist/insurance biller, experience helpful. Excellent compensation. Contact Ann at 951-697-7750.

SUB-LEASE DENTAL OFFICE DOWNTOWN LOS ANGELES OR IRVINE, CALL (949) 400-4677 FOR INFORMATION.

WELL ESTABLISHED DENTAL PRACTICE for sale, and stand alone dental building. Newly upgraded equipment, 5 operatories, 3 labs, private office, 714-655-8290.

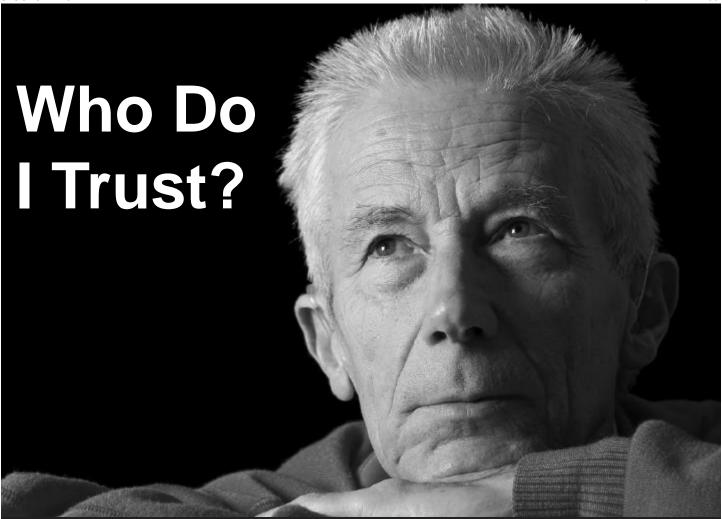
ORTHODONTICS PROFIT Stop refering out patients if you are busy GP office Minimmun have 2 patient/week contact excellent orthodontist braces90025@yahoo.com.

**DENTIST NEEDED** on part time basis for a PPO office in San Jose. Endo and Extractions skills preferred. Fax 408-716-2696.

GET THE EZ 2000 #1 Rated Dental Software by the ADA Today! Comes with full CDT 2007-2008 procedure codes licensed and copyrighted by the American Dental Association. Billing, Recall, Scheduling, Imaging, More! Only \$1,995! Call 800-273-5033.

PRACTICE FOR SALE #1078-Nevada - Historic City - G.P. wants Partner for 1/2 or sell 100%. Solo Group - Grossing \$605k in 3 days, grow to \$1 million plus in 6 days, 3 days each. Call Professional Practice Sales, Inc., (714) 832-0230.

PUCHE DENTAL LAB offers you three flexible options at one convenient price. Choose from Valplast, Lucitone FRS, or TCS partials for only \$175.00per arch. Call us for more details 877-997-8243.



When a new patient signs your forms and sits in your dental chair, he or she is placing their dental healthcare in your hands. They are entrusting you to act in a professional and caring manner and to put their best interests at heart. When a dentist signs a listing agreement with a dental practice broker, he or she is entrusting them to act in a professional and caring manner, with their financial business interests at heart. Just as the dental patient must carefully select a dentist, you must carefully select your broker.

At D&M we understand the trust issues of these transitions and we have honored them for over 12 years with successful results.

D&M will handle all the paperwork, transfer the commercial lease, secure favorable loan rates and terms and be present at every meeting. We accept our duty to provide professional, caring services to the highest standards...just as you do with your patients.

Buying or selling your practice should be a painless, even comfortable process. With D&M on your side, it will be.



Trust your Practice Purchase or Sale to "The Personalized Service Dental Broker" ©

818.591.1401

www.dmpractice.com
P.O. Box #6681, Woodland Hills, CA 91365

## **DENTAL DIRECTORY**



CALIFORNIA PRACTICE SALES INC.

> John Knipf President

(714) 639-2775 www.calpracticesales.net 326 W. Katella Ave. #4-G Orange, Ca 92667

### MOBILE HANDPIECE REPAIR

Fast & Affordable - We come to you!

High Spaad Sarvice HANDPIECE RESCUE

All repairs fully guaranteed

Please contact your nearest office: Greater LA to Brentwood call 818-399-7399 or **310-890-1659** for Santa Monica to Irvine.

### TAX • FINANCIAL ADVISORY • VALUATION

**CUONG LE, CPA** 



2020 Pico Blvd., Suite C Santa Monica, CA 90405

(310) 450-5708 le@lecpa1.com

Success Through Diligence

## EXPERIENCED HANDLING OF **MEDI-CAL AUDITS** & HEARINGS

If you need help Call the Law Offices of:

Norman L. Schafler, D.D.S., J.D. **Attorney at Law** 559-359-5556

> Mitch Kaylor, J.D. 562-983-2500



"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

QUALITY DENTAL
APROFESSIONAL DENTAL SERVICING COMPANY

UPHOLSTERY

HANDPIECEREPAIR

Our priority as a company is to provide every customer, big or small with superior service and quality craftsmanship,

SERVICE TECH

or pick up old unpanted demal equipment

21915 Valley Rd Nuevo Ca 92567 (888)227-9333 or (951)928-6244



### **Puche Dental Labortory**

Serving Dentists with Excellence Since 1969

Specializing in Removable Restorations. Call us for a case pick-up today!

1610 Cabrillo Avenue Torrance, CA 90501 www.puchedentallab.com

For More info 877-997-8243 Visit us at CDA booth #467

## ONSTRUCTION **Dental Office Design**

T.I's • Remodels • Expansions • Free Standing Buildings **Turn-Key Packages • Consultation** 

562-989-3350

Free Estimates Lic. #669244

888-302-6111

Asvar, Odjaghian & Associates A Professional Law Corporation

With strong professional and family ties to the dental community. Asvar, Odjaghian & Associates is dedicated to providing highly competent legal counsel with the most competitive rates

Our full-service law firm assists dentists with Practice Purchases, Corporate Formation, Lease Negotiations, Partnership and Associate Agreements, and General Civil Litigation.

21900 Burbank Blvd. 3rd Floor, Woodland Hills, CA 91367 Tel: (818) 992-3133 • Fax: (866) 891-8662 www.AOADentalLaw.com

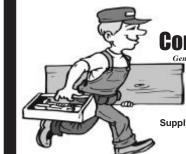
## **DENTAL DIRECTORY**



### PRACTICE SALES & APPRAISALS

Reliability & High Ethical Standards
You Can Trust -Proven Results
You Can Count On

Lou Bermudez, Broker or Frederic Sherman, DDS, Broker (714) 999-9595 • (818 999-9595 (main office) • Fax: (818) 999-9615



Orange County
Construction Co. Inc.

General Contractor specializing in Dental Offices

Free estimates CAD plans Remodeling

Expansions and additions
Supply and installation of custom cabinets

714-797-0369

### Diversified Upholstery & Dental Services

New & Used
Dental Equipment
Mechanical Chair Repairs
Service Tech. Available

Complete Dental Chair Refurbishing Special Upholstery for Long Procedure Patients

Call us for a Free Estimate! (800) 707-3449 OR (714) 827-8515 www.DiversifiedDental.Net

### THE DENTISTS' FIRST CHOICE FOR REPRESENTATION IN LITIGATION

- Partnership and Corporation Disputes
- Breach of Non-Compete Covenants
- Solicitation of Patients and Employees
- Breach of Contract
- Fraud
- Disputes Over the Sale or Purchase of a Practice
- Landlord/Tenant Disputes

THE LAW OFFICES OF STEPHEN M. MCNAMARA Located in Old Towne Orange • Telephone: 714-633-0700 • Fax: 714-633-5694

### **Up to 100% Practice Financing**

- Practice Acquisitions
- Start-Up Practices



Business Refinance Program •

Commercial Real Estate •

Equipment & Expansion •

matsco®

CALL: Bob Affleck @ 888.220.7321 bob.affleck@matsco.com



Go for the best - Get the Highest Rated Software by the ADA\*

800-273-5033

Online demo - www.ez2000software.com

### ROBERT W. OLSON, JR.

a Professional Corporation Business, Corporate & Real Estate Law

- Experienced & Knowledgeable
  - All Inclusive Packages
  - Free Website Services

805.963.1120

www.transdental.com RWO@transdental.com



CHECK OUT
OUR READER AD
FORM ONLINE

www.DentalTrader.com

## Trask Construction, Inc.

GENERAL BUILDING CONTRACTOR

### **EMILY THEIT TRAN**

Commercial & Residential Insured and Bonded Specialize in Dental Offices from A to Z 21 years in business Design & build beautiful

<u>Dental Cabinets</u>

Obtain loans at lowest

<u>interest rate</u>

Supply dental equipments

Tel: (714) 537-5312 • (714) 539-8565 Cell: (714) 797-5260 • Fax: (714) 638-5857 State License #540153B

### ZAHER FALLAHI, CPA, MBA, JD

32 Years Experience

### The Dentist's CPA

Tax Planning, Accounting, New Practice & Incorporation

714-546-4272

1503 South Coast Dr., Suite 207, Costa Mesa, CA 92626 Visit our Website: **ZFCPA.com** for Free Tax Forms

## DENTAL DIRECTORY



Say Adios to OSHA.... Let OSHA COMPLIANCE PARTNERS, INC.

Take Care of Everything

Pick-up of all Hazardous & Medical Wastes Staff Training, OSHA Manual, Container Labeling, "Mock" Inspection of your office and More.....

Call Toll-Free 888-55-WASTE or 888-559-2783 - Ask for Miguel Castaneda

### WOOD & DELGADO

Attorneys At Law

Representing Dentists for over 20 Years in the Areas of:

Real Estate • MSOs • Practice Purchase Agreements Partnership Agreements • Leases Space Sharing/Group-Solo • Associate Agreements Corporate Formations/Dissolutions Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law Charles X. Delgado, Attorney at Law Toll Free: 800-499-1474 • Fax: 800-511-2138

Visit our website at: www.dentalattorneys.com





### WESTERN PRACTICE SALES

John M. Cahill Associates

Working Together to Serve You Better **Dentists Serving Dentists** 

Timothy G. Giroux. DDS John M. Cahill, MBA

Jon B. Noble, MBA Edmond P. Cahill, JD

800.641.4179

wps@succeed.net westernpracticesales.com

### SAVE ON INSURANCE!

Serving Dental Practices for over 30 years!

- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance



**DENNIS ROSENE** 

2610 Avon, Suite C Newport Beach, CA 92663 payment!

One Monthly

800-448-4664

### ANE LEVY ATTORNEY AT LAW

INCORPORATION FOR DENTISTS \$900.00 LEASE REVIEW \$900.00

E-MAIL: DLEVYLAW@MSN.COM TEL: (562) 951- 5996

www.DentalLegalServices.com

### Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal of Dental Practices Serving the professions since 1966

How much is your practice worth??

Contact: Tom Fitterer

714-832-0230 • Fax: 714-832-7858

E-mail: PPSincnet@aol.com

Sellers-Free Appraisal (800)695-2732

### QUATRON CONSTRUCTION

**Designers & Builders of Quality Dental/Surgical Offices** 

The Trusted Name in the Industry

- New Practice/Renovations/Expansion
- Excellent References from Dentists, Sales Reps, Architects & Realtors
  - Free Initial Design Consultation
    - Licensed/Bonded/Insured

www.dentalconstruction.com

1-800-595-3740

Established 1985

Law Offices Of

Norman L. Schafler, D.D.S., J.D.

Attorney At Law

Experienced Handling of: **Dental Board Matters** 

"We Understand Your Needs"

559-359-556

12304 Santa Monica Blvd. • Suite 300 • Los Angeles, CA • 90025



www.DentalTrader.com



"THE **PERSONALIZED SERVICE DENTAL BROKER**"®

PRACTICE SALES AND LEASING

P.O. Box #6681, Woodland Hills, CA 91365 Phone/Fax: 818.591.1401 • 866.425.1877 Outside So. CA www.dmpractice.com

## FEATURED PRACTICES FOR SALE

GLENDALE-Must see dental spa. Multi doctor facility.

Revenues exceed \$600k annually. Seller transition available.

**EL MONTE-**5 fully equipped ops. Revenues exceed \$700k. Shopping center location. Income increasing each year. Over 40 walkins per month. Too many patients!

culver city-Long established private practice. Over 40 years of goodwill. Low rent, low overhead.

Priced for immediate sale.

VENTURA COUNTY-This one has it all! State of the art equipment; excellent layout; clean; 1st floor location. Revenues exceed \$350k on part-time schedule. Must see!

With over 40 years of combined experience working for you - we are time tested...proven....results oriented...and here to go the distance for you.



## PRACTICE SALES & APPRAISALS

Reliability & High Ethical Standards You Can Trust - Proven Results You Can Count On

### Serving You:

LOU BERMUDEZ

FREDERIC SHERMAN, D.D.S.

**AMY BARBUSCIA** 

Contact Us At:

(818) 999-9595

Fax: (818) 999-9615

PracticeBrokers@aol.com

For other listings and upcoming practices for sale, or to be placed on our mailing list, please contact our main #

Dantist's Name

**ORTHODONTIC FRONT/BACK OFFICE NEEDED** Claremont. Great work environment, Excellent pay. PT/FT options. Email drvortho@yahoo.com or call 714-683-8722.

**IMPLANTS** MOLAR-RCT, ORAL SURGERY - Don't refer them out! I do these cases at your office. My own equipment. 310-601-7950.

**STATE OF THE ART** Palm Desert office available two days a week for lease to GP or specialist. 3 ops 760-578-8446.

**GENERAL DENTIST AVAILABLE** in Los Angeles area with excellent skills in patient management. Please call 323-717-3226 or email to nadiyatabachnik@yahoo.com.

**PERI-PRO FILM PROCESSOR** Runs great! Switched to digital xrays. \$1000 OBO. Call (858) 780-0819.

**PRACTICE FOR SALE** #3023 – Hawthorne – HMO Practice \$5k/month cap. 4 Ops. Grossing \$550k, net \$350k. Full Price \$385,000. Great Price. Call Professional Practice Sales, Inc., (714) 832-0230.

**ATTN. SKIERS** SCAGD Ski & Learn Seminar, Feb. 9-16, 2008. Great Savings, Outstanding Acclaimed Annual Event for the Past 25 Years. 16 CE Units. Info Call SCAGD 310-471-4916.

**FAST & AFFORDABLE HANDPIECE REPAIR** done in your parking lot! We come to you! Most repairs done in 15 minutes. High Speed Service-Handpiece Rescue 818-399-7399 (See ad in Dental Directory).

**LCF OFFERS 100%** dental practice financing that does not require health and life insurance of borrower (some limitations). See display on Pg 5 or call 800-550-9228.

**NEED A PRACTICE ACQUISITION LOAN?** 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

**SUNDAY CONTINUING EDUCATION SEMINARS** by PDS applied clinical dentistry seminars at affordable prices. For further information please visit us at www.pdsociety.com or call 1-866-4-CALL PDS.

**AOA LAW OFFERS** competent and affordable legal counsel for all your dental practice needs. See our ad or call 818-992-3133.

**DENTIST IN W. LA** seeking experienced associate with warm, engaging personality. Comfortable with endodontics and cosmetic dentistry. Call 310-822-3833.

**"I HAVE BEEN A CLIENT OF WOOD AND DELGADO** for over ten years and wouldn't think of going to another attorney for any matter in the dental field." Felipe Vital, D.D.S., Santa Ana, California. Call Wood and Delgado toll free: 800-499-1474.

**BUYING IN SAN DIEGO???** Call Ken Rubin Practice Sales to get placed on our active buyer's list. We'll immediately notify of our new listings in San Diego. (619) 299-6161. www.KRPRACTICESALES.com.

## Dental Trader

Buy, Sell or Trade all things Dental

### **CHANGE OF ADDRESS FORM**

Post Office Box 2631 • Capistrano Beach, CA • 92624 Fax 949 498 1198 • E-mail: tradestaff@cox.net Web: www.thedentaltrader.com

### Old Address

Dentist 8 Name
Address:
City/State/Zip:
New Address
Dentist's Name:
Calif. Dental License #:
Address:
City/State/Zip:
Phone: Fax:
E-mail:
Authorizing signature:

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at

### www.thedentaltrader.com

**PRACTICE FOR SALE** #1017 – Palm Springs/La Quinta area. Established 40 yrs. New owner 14 yrs. 9 Ops, renovated like new. Hi tech office. Grossed \$187k last month. Seller to work back for Buyer. Adding new DDS can achieve \$2.5 million first yr. Fantastic Opportunity. Call PPS, Tom Fitterer (714) 832-0230.

**OSHA REQUIRES** QUARTERLY STAFF SAFETY MEETINGS-Let O.C.P.I. take care of them for you. See O.C.P.I. ad this issue.

**HAVE TO SIGN** a long lease obligating you for years that is hard to understand? Call Kerendian & Associates (310) 914-4143. See page 13.

**BRAND NEW DENTAL PATIENT** Attraction Strategy Gets You 23-35 new Patients Every Month Without Any Work, 100% Guaranteed! www.AttractDentalPatients.com.

**WE SPECIALIZE IN LOANS** just for doctors, and we understand YOUR special needs. We are DrLoan.com. Call us at (866) 375-0277 or visit www.drloan.com.

**LEGAL TIP: SELLERS** Does your lease allow you to assign the option term? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**Copyright 2007 THE DENTAL TRADER.** All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

### READER AD FORM FOR DENTIST & STAFF ONL The Dental Trader **Submit this form online at:** Day, Sell or Trade all things Dental Post Office Box 2631, Capistrano Beach, CA 92624 Type or print ad 200 www.thedentaltrader.com or Fax: 949-498-1198 Type or print ad copy clearly: \_\_\_\_\_ PAYMENT MUST BE This ad is for (check one): $\square$ So. Calif. $\square$ No. Calif. $\square$ So. & No. Calif. **SUBMITTED WITH THE AD** Reader Ad Rates: Form of Payment: □ 20 words of less-\*FREE (\$1. per word thereafter-65 words maximum) \_\_\_ Check enclosed □ Visa/MC □ ☐ All Bold Type: Add \$10.....(add option: \$10) ☐ All Bold Type with Bold Border: Add \$15. .....(add option: \$15) American Exp.□ ☐ Black Box with Bold White Lettering: Add \$20. .....(add option: \$20) Card#\_\_\_ Total # of words (first 20 words free-add \$1. per word after first 20 words)\_\_\_\_\_ Total:\_\_\_\_\_\_ 3 Digit Security Code (on back of card) FREE Reader Ads offered to den-Advertiser's Name: tists & dental staff only and must be Charge Card Billing Address: \_\_\_\_\_ | Exp. Date\_\_\_\_\_ for personal, non-commercial use City/State/Zip: \_\_\_\_\_ only. (Finding an associate, selling equipment, looking to buy, etc) For Phone: \_\_\_\_\_ Fax: \_\_\_\_ Commercial Reader Ad Rates, (to E-mail: \_\_\_\_\_ promote a business) please use form below. Authorizing signature: Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month COMMERCIAL AD FORM FOR BUSINESSES The Dental Trader Submit this form online at: www.thedentaltrader.com. mail w/check or Fax submissions Buy, Sell or Trade all things Dental Post Office Box 2631, Capistrano Beach, CA 92624 (accepted w/charge card payment only) to 949-498-1198. Type or print ad copy clearly: This ad is for: $\Box$ So. Calif. □No. Calif. □So. & No. Calif. **PAYMENT MUST BE** SUBMITTED WITH THE AD **Bonus Feature Reader Ad Rates:** 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... Form of Payment: ☐ All Bold Type: ......(add option: \$10) Check enclosed ☐ Visa/MC ☐ ☐ All Bold Type with Bold Border: ...... (add option: \$15) American Exp. $\Box$ ☐ Black Box with Bold White Lettering: ...... (add option: \$20) Total # of words (first 20 words \$20-add \$1. per word after first 20 words) Card# Total: Name: Charge Card Billing Address:\_\_\_\_\_ \_ 3 Digit Security Code (on back of card) City:\_\_\_\_\_\_ State:\_\_\_\_\_ Zip:\_\_\_\_\_ Tel No.:\_\_\_\_\_\_ Fax No.:\_\_\_\_\_

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.



### **Professional Practice Sales, Inc.**

Specialists in the Sale and Appraisal of Dental Practices Serving the professions since 1966 How much is your practice worth??

www.PPSDental.com

### BUY-SELL-TRADE (TAX DEFERRED) Call P.P.S. Today

100% Financing available within 30 days, financing approval within 6 days.

### PPS NO. CALIFORNIA - (415) 899-8580 Northern CA website.www.PPSsellsDDS.com

- 5908 Sacramento Minutes off I-80, Located near Granite Bay, \$1.1+ million/yr. Owner works 2 days, 8 days of Hygiene, FP, \$650k.
- 5911 Santa Cruz Capitola Ocean lover's paradise. \$260k invested here. Computerized ops, paperless & digital. Collected \$325k on 3 day/wk.
- 5917 San Francisco's Mission District. Great neighborhood practice. Collects \$1.4 million. 5 days of Hygiene. No Denti-cal. F.P. \$525k.
- 5918 NorCal Premiere Cosmetic practice. Desirable area. No A/R. Has averaged \$1.6+ million/yr. Beautiful office. F.P. \$750k.
- 5923 Monterey Peninsula Best location, hi end practice. Computerized ops & networked office. Very little A/R. Collects \$540k & nets \$230k. FP \$377k.
- 5926 Sacramento's Carmichael 7 days of Hygiene. Collected \$550k in 06 'on 3.5 Dentist days. F.P. \$310k
- 5927 Sacramento's Marconi Avenue. "Bread & Butter" practice. Has averaged \$349k in collections
- 5928 Oakland's Pill Hill Seeks Female DDS Relaxed practice collects \$250k/yr. Attractive 2 op suite, spent \$140k in upgrades. F.P. \$150k.
- 5929 Southern Sonoma County. 6 days of Hygiene. Great staff. Shall collect \$1.1+ mil in 07'. F.P. \$575,000

### Prospective Buyers – For Hot Releases Submit your Resume by facsimile mail (714) 832-7858 or E-mail PPSIncnet@aol.com

### PPS SO. CALIFORNIA - (714) 832-0230

### Website - So. CA www.PPSdental.com

- 3081 SALINAS Grossing \$2,000,000. Outstanding opportunity to Net \$1,000,000 with a little growth. F.P. #1,500,000.
- 1005 Hemet Beautiful office \$450k investment Shopping ctr. F.P.\$350k
- 1017 Palm Springs/La Quinta area- Estab 40 yrs. New owner 14 yrs. Like new 9 Ops. Hi tech office. Grossing \$1.4 mil. Fantastic opportunity. New DDS can achieve \$2.5 million first yr. FP \$1.2 Million
- $\underline{1069 Irvine} \ G.P.Grossing \ \$190k-Cap \ cks \ \$2k+/month. \ Lowest \ rent \ in \ Irvine$
- 1078 Nevada-Historic city. GP wants partner. Gross \$600k. F. P. \$550,000
- 1094 2 Practices near Bakersfield. Gross \$750k+Free standing bldg included in sale.
  2038 San Bernarding shopping center location.1,500 sq.ft.4 Ops. Collects \$300k
  annually. Absentee run. A Bargain
- 2053 Fontana area. Shopping center GP- 3 Ops, Sees a lot of new patients. Collects over \$300k annually. 1,200 sq.ft - Good lease available
- 2065 S.O.C. Are you losing your lease. Shopping center location in Aliso Viejo. Great opportunity. Seller will finance @ 6/1/2 % interest
- 2079 Downtown near Staples, Lady DDS gross \$350k working 3  $1\!\!/\!2$  days. More volume available, F.P. \$150k.
- 3005 Temecula/Murrieta Hot Springs. HMO-Grossing \$1,400,000. w\$13,500/mo HMO checks. Absentee owner.
- $\underline{3006}$  Covina/West Covina HMO Grossing \$1,100,000 w/\$14k/mo. HMO cks. Newly renovated. FP. \$1,100,000, RE \$1,800,000. Absentee owner.
- 3007 Lamont/Arvin- Practice with RE. Newly renovated. Beautiful bargain. 3012 Apple Valley area HMO \$20k Cap checks per month. R.E. in newly renovated office available at \$1,385,000. Practice \$950k.
- 3013 Beaumont Area Approx. 2,000 sq.ft.. Grossing \$700k+. HMO/PPO. Booming area. This is a special situation Call ASAP.
- $\underline{3022\ Riverside}$  G.P. Professional building. Gross \$394k. 4 Ops. F.P. \$350k
- 3023 Hawthorne HMO Practice. \$5k/month Cap. 4 Ops. Gross \$550k, net \$350k. F.P. \$385,000. Great price.
- 3029 Montebello/Whittier/Pico Rivera Super hi identity location within super market shopping center with low rent. 6 Ops, 4 equipped.

ORTHODONTIC BUYERS NEEDED 4 SO. CALIFORNIA

- 3030 W. L.A. Prestigious location. Seller Pedo/Ortho. Also doing some G.P, Low\_overhead. F.P. \$285k.
- 3034 San Diego Hi Identity 3,000 sq.ft.. Newly est. \$2,500/mo. HMO cks. Absolutely gorgeous. 9 ops, 6 equipped. Now grossing \$30k/mo.
- 3036 L.B./Paramount long estbd corner dental bldg. Now gross \$200k.
- 3039 O.C. Beach location Only. 3 Ops equipped. Turn key location.
- 3042 O.C Strip center Part time Seller. \$6k to \$8k/mo. 1 day p/week.
- 3047 Korean G.P.@ 101 & Vermont. Est 30+ vrs. Senior Seller refers out a lot.
- 3048 Santa Ana/Tustin G.P. Gross \$830k+. Indemnity plus PPO. Estb 35 yrs. 7 Ops, 5 equipped. 2,000 sq.ft.. Digital office. Condo available.
- 3049 S.F. Valley. Class AAA Shopping center. Beautiful 7 Ops, 6 equipped.
- 3050 Santa Margarita EMERENCY SALE Newly est.. 3,000 sq.ft..10 ops.
- 3051 Monterey Park. HMO/GP.Seller compromised health. Gross \$1.1mil in 06'. Seller treats 60 to 120 new patients/mo. 4 Hygiene days.
- 3052 Bell Gardens G.P. located in large shopping center. Busy practice.
- 3056 East L.A. Grossing \$250,000, part time. Seller not well 4 Ops. 20% to 30% Medi-cal. Balance PPO and Cash. Full Price \$175,000.00.
- 3058 San Bernardino area Practice. Across from large local hospital. 1,316 sq.ft., 3 operatories, 2 equipped. Office is modern with digital X-ray and camera.
- 3059 Sacramento –North West area. Known as Ton and Country. GP. Est. 23 yrs. Grossing \$330k with over 50% Net profit. F.P. \$250k.
- 3066 Palm Springs HMO practice. \$18k to \$20k in cap cks. 9 Ops office.
- 3067 San Bernardino HMO 10 Ops, 4,500 sq.ft.. Grossing \$900k. F.P. \$830k. Building available.
- 3068 Las Vegas, NV  $\,$  -Grossing \$1,000,000 +. 8 Ops, 4,500 sq.ft. F.P.\$ 500k. includes \$100k A/R
- 3071 No. San Diego.G.P. Est. '90's.85% PPO & Ins. Booked ahead, 6 Hygiene days.
- 3074 Temecula Location. 1,500 sq.ft. in excellent condition. 20,000 cars pass/day
- 3076 Bell Gardens . Store front location.800 sq.ft.,10% Ins,10% Cash, 80% State aid.
- 3078 Alhambra Location only. Free standing bldg.1,200 sq.ft. 3 Ops.
- 3079 Newport Beach Westcliff Beautiful office. Only \$55,000
- 3080 Glendale Grosses \$200k+. 2 Ops. Hi visibility Low Overhead.
- 3081 Salinas Grossing \$2mil.Outstanding opportunity to net \$1.mil.
- 3082 Escondido Area- DDS Partnership on Sure fire success.
- 3083 Roland Heights Mandarin. GP. Grossing \$500k+. Busy shopping center. 5 Ops, 4 equipped. Super opportunity.
- 3084 Gardena
- 3085 Coming UP! Aliso Viejo GP Grossing \$630k+. 7 Ops, 6 equipped. Absolutely beautiful

### \*\*FOUNDERS OF PRACTICE SALES\*\*

100 years of combined expertise and experience! 3,000 Sales - - 30,000 Appraisals \*\*CONFIDENTIAL\*\*

PPS Representatives do not give our business names when returning your calls. \*\*BUYERS AND SELLERS SAY\*\*

"We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you."

### **Southern California**

Tom Fitterer, Dean George & Wally Murray PPS So. California (714) 832-0230

Fax (714) 832-7858 E-mail: PPSincnet@aol.com Web address: www.PPSDental.com

<u>Wanted</u> – G.P.'s in all areas. This is the Hottest Sellers Market in History. Sellers may want to relocate to take advantage of this Sellers Market. Get excited and build new practice in high growth area.

SELLERS-FREE APPRAISAL (800) 695-2732

SELLERS-FREE APPRAISAL(800) 695-2732

# DIVERSIFIED DENTAL & UPHOLSTERY Upholstery - Equipment - Service



Your old units can be refurbished to look just like new!

New Belmont Operatory
Packages are
also available!

Film Processors Many Makes & Models

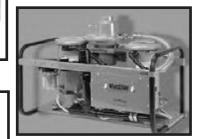
Best Pricing Around! 714-827-8515 800-707-3449

### **Services Available:**

Mechanical Chair
Compressor Repairs
Dental Unit Painting
New & Reconditioned
Handpieces & Sterilizers
Special Upholstery for
Long Precedures
Using Ultra Leather & Memory
Foam

Friday Night Pickup &
Monday Morning Delivery
Before you Open!

### Sterilizers Autoclaves & Dry Heat



**Vacuum Pumps** 





Compressors

The Dental Trader Post Office Box 2631 Capistrano Beach, CA 92624

PRSRT. STD U.S. POSTAGE

PAID

OCEANSIDE, CA PERMIT #95