

THE Dental Trader

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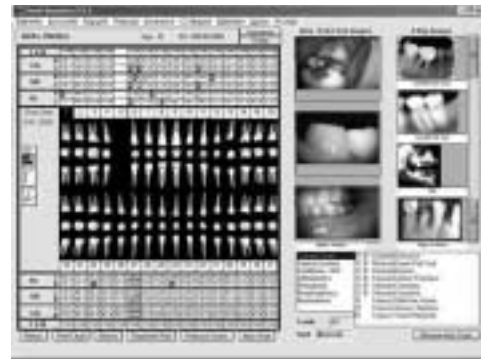
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BAY AREA

#A-325 SAN FRANCISCO - GP, long estab. located in one of the city's most prestigious districts. FFS 4 op practice, collections in the \$700k range with opportunity to expand. **Call for details!**

#B-333 SAN LEANDRO - GP located in a two-story, highly visible professional building. Practice grosses over \$300k with an adjusted net of over half! **FP \$235K**

NEW! #B-348 LA MIRANDA AREA - GP long estab. practice. Seller retiring. Collections of 1.2 plus million in '04. Insured/Cash patients only. 4 fully equipped ops. Active recall w/ 12 days of hygiene. Seller refers out all Endo and surgery. This is one of the finest practice we have seen in the East Bay. **Call For Details**

REDUCED! #D-250 CUPERTINO - Turn-key facility off Stevens Creek, less than two years old! Great location! Great Build Outs! **Call for Details.**

#D-282 MONTEREY AREA - GP, fee-for-service practice. Office is 2700 sf with 5 ops. Great Opportunity in Great Area! **Call for Details**

REDUCED! #D-288 SAN JOSE - Facility in a professional building. State of the Art 1000 sf, office w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine. Rent below market value \$1.70 sf. **Only \$79K**

#D-304 CENTRAL COAST - GP, This practice is as good as it gets. Collections of approx 2.5 million over last 12 months. Insured/cash pts only. Beautifully equipped 9 ops, w/ Cerec machine and updated computer system. **Call for Details!**

#D-320 PALO ALTO - GP, Located in single story complex. Fee-For-Service, 3 ops newer equipment, less than 2 years old. **Call for Details!**

#D-332 NORTH SUNNYVALE AREA - One of the best locations in the North Sunnyvale area. Consistent collections of 1.1 million with room to grow in this 11 operator office. Price includes accounts receivables. **Call for Details!**

#C-342 NAPA AREA - GP located in an easily accessible medical/dental building. This busy practice generates approximately 60-70 new patients per month. 5 fully equipped ops with room for more. **FP \$450K**

NEW! #D-340 SAN JOSE - GP in prime strip mall, in West San Jose. New office w/2 fully equipped ops, plumbed for 2 add. ops. Insured/PPD patients. **FP \$275K**

NORTHERN CALIFORNIA

#E-295 SACRAMENTO - Long estab. practice w/4 ops, approx 18 new pts/month collected \$550K in '03. **Call for Details!**

#E-287 FOOTHILLS - GP, long estab. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! **Only \$175K!**

#E-300 SACRAMENTO - GP, long estab. practice. Great opportunity to own your own building, lab and practice. **Practice and Building \$835K!**

#E-317 CITRUS HEIGHTS - GP, estab. practice located in single story bldg. 5 ops collected \$200k won't last with asking only 50% of collections **FP \$110K**

#E-330 SACRAMENTO - GP, Estab. Seller Retiring. Collections of \$372K in '04 on 3 day a week schedule. Insured/cash pts only. 3 fully equipped ops. Seller refers out all endo. **FP \$270K**

NORTHERN CAL. CONT.

#F-326 EUREKA AREA - GP, long estab. practice. Seller retiring. Nicely appointed 1,250 sf office w/ 3 fully equipped ops. Insured/cash pts only. Collected \$604K in '04 w/ Seller taking 5-6 weeks vacation. This Room for Growth. **FP \$345K**

NEW! #F-344 HUMBOLDT COUNTY - GP, Long Estab practice. Seller retiring. Practice located in high quality rural area. Mostly insured/cash patients. 4 op office. Collections of \$332K in '04. **FP for practice \$175K. FP For Building \$425K**

REDUCED! #H-224 CHESTER LAKE ALMANOR - Long Estab. GP in beautiful 4 season resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/Cash pts only. Collected approx. \$300K in '04 on a 3 day work week! Office bldg avail w/purchase of practice. Will Consider All Reasonable Offers!

#H-311 NORTH SHORE LAKE TAHOE - GP Long established practice. Collections of \$588k in '04. Modern equipped 4 op office. Mostly cash patients. Great location w/ scenic lake views. **FP \$325K**

NEW! #H-353 NORTH SHORE LAKE TAHOE - GP, long established practice, w/ collections of \$507K in '04 w/higher projected revenues for '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. **Call for Details.**

#I-291 SALIDA - GP, Great location in growing north area of Modesto. Collected \$950k in last 3 years. Modern equipped 10 op office mixture of insured/managed care patients. Exc. opportunity for owner/dentist. Averages 160 new pts/mo. **Call for Details!**

#I-306 STANISLAUS COUNTY - GP, in nice historical area of town. 5 ops 1800 sq ft office w/ reasonable rent. Seller motivated. **Call for Details!**

REDUCED! #I-314 MERCED - GP, 4 op office with room for 6. 100% Denti-Cal. Gross in the \$660k range netting close to half! **FP \$250K**

REDUCED! #J-305 VISALIA - GP, Long estab. Mostly insured/cash patients. Two fully equipped ops, plumbed for 3rd op. Doctors take home pay is close over \$200K. Price Reduced To: **FP \$225K**

#J-292 SAN LUIS OBISPO COUNTY - GP, long est. practice. Fee-For-Service practice, 2 ops loyal patient base. Live and practice on the beautiful Big Sur coastline! **Call for Details!**

#J-315 FRESNO - GP, Modern equipped 5 op office plumbed for 6th. Mixture of insured/PPD/dental patient base. **Call for Details!**

NEW! #J-341 FRESNO AREA - GP, long established. Collections of \$307K in '04. Fully equipped 3 op office, plumbed for additional ops. Heavy Denti-Cal patient base along w/ indemnity patients. New prison planned for the area. **FP \$125K.**

ARIZONA

#A-324 MESA - Turn-key Facility, 6 op office with all of the major equipment. No patient base and ready to move into! **Only \$62,500K**

NEW! #A-343 TUCSON - Coming Soon! **Call For Details!**

NEW! #A-345 PHOENIX - Pankey practice philosophy. Approx 2300 sf w/ 5 ops. Practice grosses in the 600K range. **\$350K**

SOUTHERN CALIFORNIA

#K-310 MOORPARK - GP, in busy shopping center on a major street with easy freeway access. Practice has 5 ops and is grossing in Million Dollar range. **FP \$875K**

SOUTHERN CALIFORNIA CONT.

#K-316 LOS ANGELES - Turnkey facility with new leaseholds and refurbished equipment with 4 ops. Bldg may also be available for purchase! **Call for Details!**

#K-319 WHITTIER - GP located in shopping center. Practice has 2 ops with plumbing for 1 additional. **Call for Details!**

#K-329 SANTA ANA/TUSTIN - GP, in state of the art office w/ 10 ops. Practice grosses in the \$750K range. Over 1600 active patients. **Call for Details**

NEW! #K-334 SAN BERNARDINO - GP located in very busy medical bldg on first floor near buildings main entrance. Great potential! **Only \$95K!**

NEW! #K-347 ENCINO - GP Located in new office on main street. All new equipment! Great Potential **Only \$365K!**

NEW! #K-349 TORRANCE - Great practice in professional building on a main street. Doctor will stay on as needed. **FP \$550K**

NEVADA

#R-142 RENO - Long Estab. GP. Seller retiring. 1,540 sf w/5 equipped ops, centrally located office. Col'd \$361K in 2004. Ins/cash pts. **Call for Details!**

#LV-263 LAS VEGAS - GP Estab. 24 years. Beautiful 3000 sf, 6 op practice w/ gross in 1.1 to 1.2 Million range! Portion of Bldg for Sale. **FP \$650K**

#LV-299 LAS VEGAS - GP, located in nice North LV area. 4 op office with room for expansion located in single story professional bldg. **Call for Details!**

#LV-313 LAS VEGAS - GP, Well established practice with consistent collections in 1 million dollar range. Large quality pt base. **Call for Details!**

NEW! #LV-335 LAS VEGAS - Seller Retiring. Modern equipped 8 op office. **Call for Details!**

NEW! #LV-336 HENDERSON - Collections of \$1 million plus for '04. Great location, 2765 sq ft office 4 ops plumbed for an additional 4 ops. Practice nets \$1.2 million in '04. **Call for Details!**

NEW! #LV-339 HENDERSON - Scratch Start, Leasehold Improvement practice. State of the Art Equipment. 5 ops w/ 2-3 being equipped upon completion. **Call for Details!**

SPECIALTY PRACTICES

REDUCED! #D-283 SAN JOSE - Oral Surgery. Absolutely beautiful located in very desirable area of SJ!! New equipment, Gross over 1 Million. **Reduced to \$635K!**

#D-288 SAN JOSE - Facility in a Professional Building. Rent below market value \$1.70 a sf, office is 1000 sf. State of the Art equipment w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine. **Only \$79K**

REDUCED! #D-351 EAST BAY - Perio, Long Estab. Ins/cash pts only. Beautifully appointed office with updated computer systems. Does not do implants so plenty of room for expansion for dentist that enjoys implant work. **Reduced \$475K!**

#D-322 SOUTH BAY - Ortho, Long est practice, 3 open bay ops with updated equipment. Collections in the high \$300k. **Call for Details!**

#H-338 GREATER SOUTH LAKE TAHOE AREA - Orthodontic practices with a Combined Collection of \$620K plus in '04. Modern equipped 4 op office. **Call for Details!**

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SAN DIEGO—BAY PARK—JUST LISTED!! Owner Retiring from **GENERAL** Practice with 32 years of GOODWILL!! All Fee-for-Service!! Located in single story Prof. Bldg., excellent visibility. 5 Ops in 2600 sq. ft. includes large Laboratory. Offered for 575K.

SAN DIEGO—LA JOLLA—Fee-for-Service **GENERAL** Practice located in prestigious area, established in 1984. 9 Ops in approx 3000 sq.ft. Very efficient practice with outstanding staff. 2004 collections of 1.2 mil. Seller desires to become part-time associate.

SAN DIEGO—OCEANSIDE—18 year established **GENERAL** Practice with excellent visibility. 2 blocks from freeway 5. 6 spacious and fully-equipped Ops in approx. 2400 sq.ft. Cash, Insurance, some DentiCal. Only 260K! **SALE PENDING**

SAN DIEGO—LA MESA—Situated in a Professional Bldg. immediately adjacent to I-8 Freeway. **GENERAL** Practice established 1996. 4 Ops in 1530 sq. ft. Approx. 70% Capitation. Offered for only 210K.

SAN DIEGO—ESCONDIDO—GENERAL Practice located in shopping center along major thoroughfare. All Insurance and Cash patients. Established 10 years. 3 fully-equipped Ops (plus 1 plumbed) in approx 1200 sq.ft. ADEC chairs/units, Digital X-Rays. Asking 220K. **ACCEPTED OFFER!**

SAN DIEGO—LA MESA—NEW LISTING!! Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for 580K.

SAN DIEGO—PACIFIC BEACH—Owner retiring from **GENERAL** Practice established in 1990. 3 fully-equipped Ops in 900 sq.ft., situated in Medical Bldg. Easy access to 5 Freeway.

SAN DIEGO—LA MESA Practice situated in well-known Medical-Dental Center next to Grossmont Hospital. Established in 1980. ALL Fee-for Service. Crown & Bridge/Cosmetic Dentistry Focus. ADEC Equipment. Panalipse, IntraOral Cams. 2 fully-equipped Ops (1 plumbed used as private office. **SALE PENDING**

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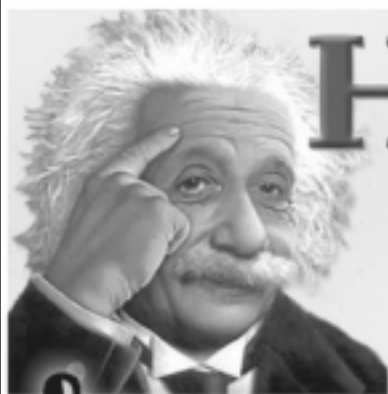
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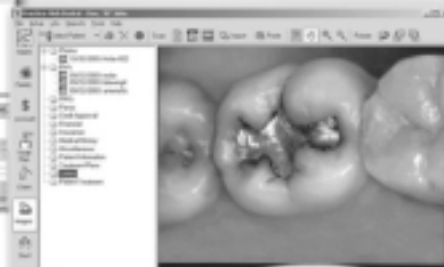
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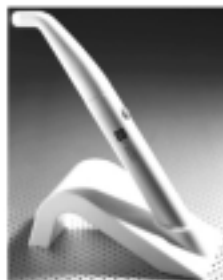
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CORCORAN: For Sale - Average Adjusted Income \$117K, 2004 GR were 289K, 5 treatment rooms, 2 days of hygiene. Doctor works approximately 33 hours per week. The perfect opportunity for a satellite practice. Present dentist to patient population ratio is 1: 5,000.

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BAKERSFIELD: For Sale - General Dentistry Practice. Gross Receipts are \$368K with approximately \$100K adj. net income. Seller is retiring 28 years in same location and practice started in 1982. Three and a half days of hygiene.

REDDING: For Sale - Both practice and building are for sale - 2800 sq. ft. office building. 5 operatories - 2003 gross receipts were 458K - 4 days of hygiene - 24 years same location - Doctor retiring.

SANTA CRUZ: For Sale - General Dentistry Practice established in 1982. Owner is retiring. Three operatories and 4 days of hygiene. 2004 gross receipts were 450K with 61% overhead.

REDDING: For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major throughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

MODESTO: For Sale - This 5 op dental office had gross receipts of one million one hundred fifty thousand dollars in 2004 with only a 56% overhead. The office was redecorated and updated only 5 years ago. Offers cosmetic dentistry and implant restorations in addition to a well seasoned family oriented general dentistry practice. 9 days of hygiene. Owner is retiring after 36 years and 20 years in the same location.

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SANTA MARIA: For Sale - This 9 operator, 3,100 sq foot dental practice established only 3 years ago had Gross Receipts of \$44K in 2004. All equipment like new. Priced for immediate sale.

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MONTEBELLO: For Sale - General Dentistry Practice. 2004 Gross Receipts were 397K with a 181K adjusted net income. Owner will consider selling building also. There are 4 ops. 3 are equipped in 1,100 sq. ft. office.

EL DORADO HILLS - FOLSOM AREA: For Sale: This practice was just listed. 2004 Gross receipts were 850K with a 414K adjusted net income. Owner wants to keep sale confidential - Call for details regarding this outstanding practice. Owner is retiring.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq. ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

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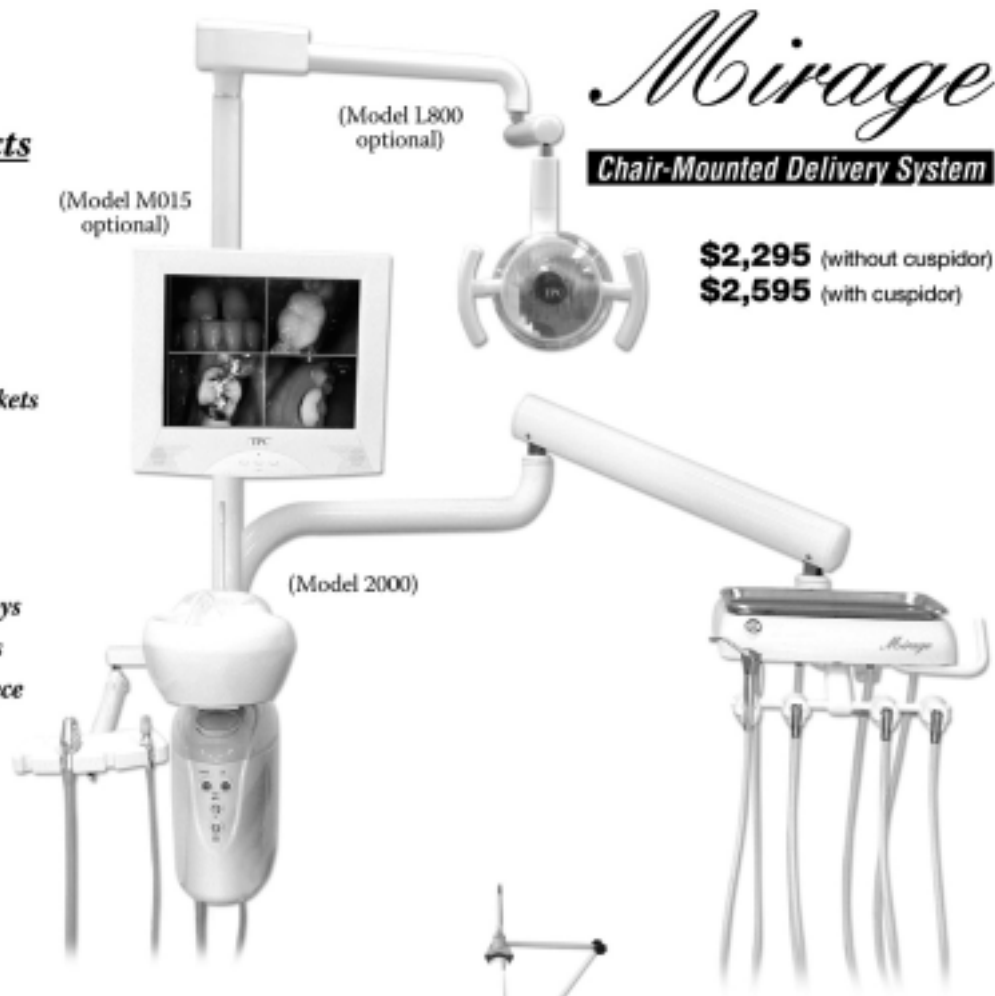
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