Dental

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Zoom 1 Light for sale In original box. New condition, rarely used. \$450 OBO. Email kach4mnm@yahoo.com.

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General dentist looking for P/T position in Fresno/Clovis area. Call 559-593-0575.

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Paul Maimone Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2008 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!

KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/xray, 5th is plumbed not eqt'd. Retail location. Excell. exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collect. \$350K/yr. BACK ON MARKET.

BAKERSFIELD #20 - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/ yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring.

SOUTHERN KERN COUNTY - Smaller town w limited competition. (6) op comuterized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. In a free stand single story prof. bldg. with excell exposure/visibility & signage. Low overhead/high net income. "Be a Big Fish in a Small Pond".

LOS ANGELES COUNTY

ANTELOPE VALLEY #2 - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/ HMO/Denti-Cal pt. base. Gross Collect \$260K+/yr. p.t. Price Reduction.

BALDWIN PARK - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. Gross \$300K/yr.

BALDWIN PARK #2 - (5) op computerized G.P. (4) ops eqt'd. 5th plumbed. Cash/Ins/PPO/Denti-Cal pts. In a strip ctr w good signage/visibility. Easy Dental s/w. 2008 Gross Collect approx. \$230K p.t. Can do more f.t.

CHATSWORTH - **BUILD TO SUIT** 1,500 sq ft dental office in a strip ctr. on a high traffic corner. Zoning approved for 5-6 ops. Excellent visibility/signage. **EL MONTE** - (3) op G.P. located in a store front \underline{w} exposure/visibility and parking. (51) years of Goodwill! Cash/Ins/PPO/Denti-Cal/HMO pts. \$1K/mos Cap Cks. Gross Collect of \$100K/yr on limited schedule. Seller retiring. **GLENDALE** - Extremely motivated Seller wishes to sell their (4) op (2 eqt'd & 2 plumbed) G.P. office located in a free standing bldg with exposure & visibility. Mixed patient base. Gross Collect \$110K+ on (1-2) days/wk. Excellent starter practice or buy and combine. Price Reduction.

HUNTINGTON PARK - (4) op G.P. located in a strip ctr w good signage/visibility & parking. Cash/Ins/PPO/Denti-Cal pts. Gross Collect \$230K+/yr p.t.

LOS ANGELES (WEST SIDE) - (4) op computerized G.P. in a free stand. bldg. w exposure/visibility & signage. Cash/Ins/PPO/HMO pt. base. Annual Gross Collect approx. \$350K on 3 days/wk. Priced right.

MISSION HILLS - (5) op turnkey office. (4) ops eqt'd, (5)th op plumbed. Located in an upscale, well known & well located prof. bldg. A-Dec equipt, pano & plumbed for central nitrous. Sale includes T.I. \$\section{1}{5}'s to freshen up the office. Priced less than build out & equipt replacement cost.

TARZANA - (3) op computerized G.P. Located in a busy shop ctr. Excell. exposure/visibility/signage. Cash/Ins/PPO/HMO pts. 2008 Gross Collect approx. \$600K+ on a (3) day wk. Seller collect. \$960K f.t. in 2006 before her pregnancy. Tremendous upside. Price Reduction.

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

ORANGE COUNTY

IRVINE - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not etq'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr.

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SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

SAN BERNARDINO COUNTY

SANTA BARBARA COUNTY

UPLAND - (3) op computerized G.P. State of the art & drop dead gorgeous. Located in a shop. ctr. with exposure/visibility & signage. Digital X-Rays & networked ops. Like new Eqt. Open 1 ½ years & has approx. 300 pts. Grossing \$6K-\$8K/mos on a p.t. schedule with no marketing. Seller moving.

SAN DIEGO COUNTY

LA MESA #3 - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/ PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Gross Collect approx. \$750K.

SAN LUIS OBISPO COUNTY

CENTRAL COAST BEACH TOWN - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside.

VENTURA COUNTY

THOUSAND OAKS #3 - (5) op computerized G.P. in a one story prof. bldg. w signage. (4) ops eqt'd with new eqt with a 5th op plumbed. Drop dead gorgeous office \underline{w} wood & tile floors, granite front counters & designer paints. Fully computerized & networked ops. Dentrix software, digital x-rays & pano. Cash/Ins/PPO & small % of HMO. No Denti-Cal. 30+ new pts/mos. 2008 collect. approx. \$565K.

VENTURA - MULTI SPECIALITY PRACT. - (5) op comput. office in a one story prof. bldg. Digital x-rays & pano, paperless office, 3 1/2 yr old Belmont eqt. & (2) ceiling mt'd surgical microscopes. 2 days/wk Pedo, 3 days/mos O.S., 2 days/mos Endo, & 1+ days/mos Perio. Cash/Ins/PPO/HMO/ Healthy Family pt. base. 2008 Gross Collect \$540K+.

TULARE COUNTY

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Annual Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

NORTHERN CA ***NEW***

LODI - (4) op comput. G.P. (3) ops eqt'd w new Belmont eqt & 4th op plumbed not eqt'd. Free stand bldg on a main street w exposure/visibility & signage. Cash/Ins/PPO & HMO. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental s/w. 2008 Gross Collections approx \$400K. Absentee owner. Will produce/net more w owner/operator.

PETALUMA - (2) op comput. G.P. eqt'd w new Belmont eqt. In a one story prof. bldg. Cash/Ins/PPO & HMO pt. Also has a (700) member Smile Saver Contract. No Denti-Cal. Cap check approx. \$3K/mos. Easy Dental s/w. 2008 Gross Collect \$400K+. Absentee owner.

STOCKTON - WOW! \$20K+/mos CAP CHECK!! (7) op computerized G.P. (3) ops equipped with new Belmont eqt. with (4) additional ops equipped with (4) year old eqt. Located in a two story prof. bldg. Cash/Ins/PPO and HMO Patient base. Monthly Cap check \$20K+/mos and No Denti-Cal! Easy Dental s/w. 2008 Gross Collections approx \$1.1M. Absentee owner.

STOCKTON #2 - (4) op dental office. 3 ops eqt'd with 3 yr old eqt. 4th op plumbed. 2008 Gross Collect approx. \$337K on a (4) day wk. Mostly dentures. Easily converted to doing more general dentistry. Great location in town. Seller retiring.

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SAN DIEGO-PACIFIC BEACH - General Practice operated 2 days per week as second office. Collected approx 350K. Ins/PPO/Cash. Great Starter!! Asking only 320K.

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SAN DIEGO - (between El Cajon Blvd. And University Ave.). This GENERAL Practice is comprised of 6 Ops (4 equipped, 2 plumbed) in approximately 1850 sq.ft. Situated in a single story Professional Bldg on busy street. Very reasonable lease!!. Approximately 65% PPO, 20% MediCal and 15% Cash. *Price REDUCED to 299K!*

SAN DIEGO-PACIFIC BEACH - Owner retiring from long-established (part-time) Practice. Refers out substantial amount of treatment. 2 equipped Ops (+ 1 plumbed). Good starter opportunity at a very affordable price! Available for 100K!

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ASK THE BROKER

Question:

With the economy the way it is currently, is now a good time to buy a dental practice?

Brad P. DDS

Yes, now is the perfect time to purchase a practice, but not for the reasons many dentists may think. It is true that practice sales have declined these past 6 months but practice prices have generally held nationwide. While the prices on real properties may have fallen, this is only true in the dental practice sales market in situations such as: (1) small, under-performing practices (2) practices that must be sold immediately and (3) facility-only sales.

The main reasons to buy now are: (1) all-time record low interest rates which ultimately lower your loan obligation (2) tight inventory levels for desirable practices which may decrease even further as selling doctors work longer to recoup their losses in the financial market. Buyers that are anxiously waiting out this market right now will be very frustrated in the future when they decide the economy is right to jump in.

My prediction is that sometime within the next year, we will see increased buying, sluggish inventories and rising interest rates all at the same time. This will create a fullblown seller's market and rising prices for dental practices. For practices that cash flow well, we are seeing record prices, even in this economy! The medical and dental professions have always historically weathered difficult financial times better than most businesses. Inventories of dental practices may remain low for several years even after the economy rebounds. Since more sellers may not re-enter the market for quite sometime, now is the best time to buy and posture yourself as the economy stabilizes. Your cost savings is driven by low interest rates, not a lower practice price. The actual value of the practice remains the same.

Timothy G. Giroux, DDS is currently the Owner & Broker at **Western Practice Sales (westernpracticesales.com)** and a member of the nationally recognized dental organization, ADS Transitions. A graduate of Creighton University, School of Dentistry (1983), he and his wife, Mona Chang, DDS (LLUSD 1984) were in private practice together for 15 years in Scottsdale, AZ, before establishing their home in northern California.

Questions? Email them directly to *Timothy G. Giroux*, *DDS* at: wps@succeed.net or Call 800.641.4179

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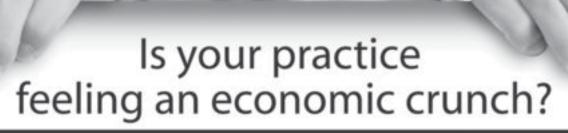
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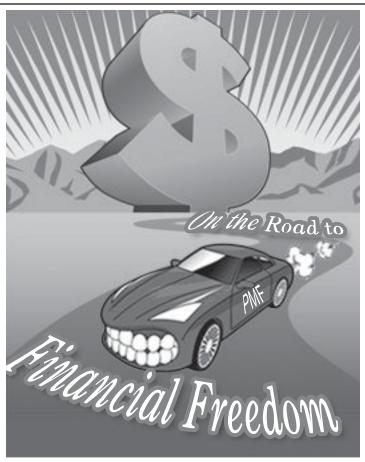
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Anaheim office is seeking for Orthodontist please call Dr. Le @ 714-323-0491.

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BAY AREA CONTINUED

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1993. New equipment-hardly used. VIRTU-ALLY NEW practice! 1,000 sf/3 ops. \$100k A-7441 DALY CITY- Great Location & Excellent Reputation! 1200 sf w/4 ops \$450k NEW! A-7751 SAN FRANCISCO- Space

Sharing. GP seeks DDS to share office in renowned 450 Sutter St bldg. Call for details! B-5931 HAYWARD - Dedicated to Oral health of Children. 1050 sf & 3 ops. Infant to adolescent. Call for details! \$275k

B-660 SAN LEANDRO - Be the ONLY dentist in this medical community! 1 op with plumbing for additional ops. 1264 sf office. Equipment less than 10 years old! \$100k

NEW! B-766 OAKLAND-Well-established, quality, fee-for-service practice. Fully computerized. 2,000 sf/4ops. \$645k

B-755 BRENTWOOD FACILITY-Med. Prof. Bldg. Health care/comm. area. 1,500 sf/2 ops & plumbed for 1 add'l \$440k

NEW! B-757 SAN RAMON- One of the best planned, spacious offices we've seen! Located off Crow Canyon near the freeway in busy retail shpng ctr. "Like new" office is 2,800sf w/ 2 fully equipped ops. Plumbing for 8 total \$295k

C-690 SANTA ROSA -1600 sf with 2.5 ops & plumbed for add'l. One of the most prestigious areas in Santa Rosa. Very mature landscape & beautiful office. Emphasis on Crown & Bridge, esthetics dentistry & prosthetics \$325k

C-7361 SOLANO CO-FFS GP in thriving community! Spacious 2264 sf 6 op office near Yacht Club & Marina. \$375k

D-671 SAN JOSE—FACILITY Easy access to 2 major freeways. Desirable Silicon Valley. 4 ops, 1 hygiene op, 1200 sf. \$85k

D-699 - SAN JOSE - FACILITY - Traditional Décor. Well Maintained Med Prof Bldg. 3 fully equipped ops in 900 sf office. \$125k

D-728 SAN JOSE FACILITY - Spacious office w/sophisticated décor in Willow Glen area. 2 story Prof Bldg in prime location. 2800 sf w/6 ops, 3 which are fully equipped. Has add'l space for even more expansion. NOW ONLY \$45k!

A-6781 SAN FRANCISCO - Established in D-6911 SAN JOSE - New Listing near 680, E-748 SACRAMENTO - Convenient location. 101 & 880 Freeways. 1000sf w/2 fully equipped ops. Plumbed for 1 add'l. 25% growth & expected to increase! \$115k

> D-7381 SAN MATEO FACILITY Beautiful! Near Hwy 101. 1633 sf/4 ops. ONLY \$20k

> D-7541 SUNNYVALE-FACILITY - Seller relocating. Leaving all equipment & leasehold improvements! Good Condition-Would cost double to duplicate. 1375sf/2 op office. \$125k NEW! D-759 SAN JOSE-Quality, FFS GP w/ excellent patient base. 1300sf, 4 fully equipped ops. FULLY REMODELEDincluding custom tile, sinks, countertops. Call for more information! \$360k

> mier Living. Shopping & Entertainment destination: SANTANA ROW! This acclaimed spa like practice has it all! 1500 sf & 3ops. Plumbed for add'l ops. **REDUCED TO ONLY \$495k**

> NEW! D-767 Facility SARATOGA-Remarkable facility in affluent, charming community - Often listed as one of the "best places to live"! 1,178sf/2 fully equipped ops w/ room for additional growth and expansion. Now offered at only \$199k

> NEW! D-771 SAN JOSE-Incredible opportunity to own Practice & Real Estate! Desirable neighborhood. 1,375sf Practice \$125k & Real **Estate:** \$495k

NORTHERN CALIFORNIA

E-661 SACRAMENTO - GP, 2 ops/ 2000 sf office. Plumbed for add'l ops. Seller Relocating. Great potential for growth and increased production by increasing hours! \$325k

E-692 WHEATLAND - GP offers close commute to Roseville and Sierra Foothills. 31 yrs of goodwill, spacious 2000 sf, 5 op office. community \$150k \$325k

NEW! E-769 SACRAMENTO-Quality family-oriented practice. 2,000 sf/4 fully equipped sf/4 ops \$450k ops w/ plumbing for 2 additional ops \$450k

E-7121 SACRAMENTO AREA - Largely FFS. 1800sf, 4ops (+2 add'l plumbed). Highly visible, 2-story Prof bldg. \$775k

820sf/2ops. Plumbed for 1 add'l. Only \$65k E-680 FOLSOM - Seller leaving behind all equipment & improvements! 2143 sf, 2 ops & plumbed for 4 add'l. Seller Will Consider

E-729 AUBURN - Busy retail shp ctr w/ excellent signage & good traffic flow. Well maintained FFS practice. 1750sf, 4ops. Plumbed for 2 add'l ops \$300k

ANY Reasonable Offer! ONLY \$150k

E-753 CITRUS HEIGHTS - Estab. 25+ yrs. With little attention to marketing, production can be easily increased. 2,660 sf/9 ops. \$900k REAL ESTATE ALSO AVAILABLE!

NEW! E-763 DAVIS AREA-Highly efficient NEW! D-764 SAN JOSE-South Bay's Pre- FFS 1200sf, 3 op office. Close to Hospital & Medical Complex. Real Estate also available! Practice: \$275k / Property: \$300k

> NEW! E-768 Facility SACRAMENTO-Stunning, brand new state-of-the-art. Popular, modern Shp Ctr. Folsom & Bradshaw. \$400k in improvements. 2,400sf/3 ops + 1 op. \$250,000

> NEW! E-773 CITRUS HEIGHTS-Quality, FFS GP w/long term seasoned staff & Pat Base. Beautiful location. 1000sf/4 ops \$390k F-648 EUREKA - Nearly 40 yrs of goodwill. GP in well maintained Dental Prof Bldg. 1100

> NEW! F-7651 COASTAL EUREKA AREA-Near Thriving University. Vibrant student/staff population. Seller retiring. 2700sf, 6 ops. \$515k

sf 3 fully equipped ops. \$265k

G-751 RED BLUFF/CHICO- Known for special sense of community & small town living. Complete remodel ~5 yrs ago. FFS GP. 2350sf / 4 ops equipped. Plumbed for 2 add'l. \$250k Real Estate Also Available \$250k

NEW! G-761 CHICO-Seller retiring! 1000+ sf w/3 ops. Attractive Med Prof Bldg. Vibrant

NEW! G-774 YUBA CITY- Prof. Bldg. complex w/ ample parking on major road. 1,704

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CENTRAL VALLEY

excellent location. Lease below market value. office Call for more info! \$325k \$250k

H-668 NORTHEASTERN CA- GP with over 30 yrs goodwill. 4 ops in spacious 1600sf office. 2007 gr rcpts exceed \$650k \$395k

H-709 CHESTER/ALMANOR -Wilderness of Plumas & Lassen Co. Well established rural area. 1,680 sf/5 ops . Real Estate is also available. \$225k

H-747 GRASS VALLEY -Respected 5op, 1665sf office priced to sale at only 55% of expected 2008 collections! Only \$400k Real Estate available well below appraised value! I-625 MERCED - \$1M practice for \$645k. Newly remodeled! 2100 sf, 6 ops. Ready to go paperless. 60% FFS/40% Pvt Pay. Near Merced Mall in highly visible location. \$645k I-685 TURLOCK - 1700sf, 7 ops. Avgs 14 patients & 11 Hyg Pats/day! Practice recently remodeled. Highly attractive free standing building. Mostly Adec Equipment. \$500k

I-715 MODESTO - Retail Shopping Center near popular Supermarket. Attractive office draws walk-in patients. 1,200 sf/4 ops \$350k NEW! 1-772 Facility STOCKTON-Desirable. affluent health care/commercial 2.140sf/4 ops \$250k

J-720 FRESNO - State-of-the-art technology/ equip in relaxed atmosphere. Attractive, wellmaintained Prof Bldg. growth. 1,780 sf/5 ops. '08 Collections \$950k+! \$675k

J-733 TULARE/VISALIA-Desirable commercial area surrounded by schools, hospital & building complexes. 4 ops. \$400k

ARIZONA

AZ-584 EASTERN AZ - MUST GO ASAP! SUBMIT ALL REASONABLE OFFERS! GP near busy Post Office, ~ 1,300sf, 3 op office. Real Estate also available! \$350k

AZ-702 GILBERT - Brand New Listing in Gilbert. This is a MUST SEE practice. \$325k

ARIZONA CONTINUED

H-634 WEST OF RENO—GP on the AZ-724 PHOENIX- Serving Generations of K-735 ALISO VIEJO FACILITY - Upscale Feather River in Plumas Co. 1500 sf/ 4 ops, families. Room to expand in this 1500sf, 5 op

> AZ-730 TUCSON - Quality, FFS practice located in prof. Duplex. 3 fully equipped ops & plumbed for 1 add'l. Extended Multi generational patient base. \$275k

> AZ-737 APACHE JUNCTION-Quality family-oriented practice in flourishing business community. Large, stable patient base and seasoned staff with strong management and marketing skills. 2,300 sf/7 ops. \$680k

NEVADA

LV-565 LAS VEGAS - Nice professional bldg. 3200 sf w/8 ops in growing Rainbow/ Sahara Area. Great Area w/ lots of potential. \$395k

<u>LV-677 LAS VEGAS</u> - Remarkable practice is ready to move in! Popular retail shopping center at busy intersection. 1680 sf office consists of 5 ops w/plumbing for 1 add'l op.

LV-693 LAS VEGAS - Just Opened, State of the Art GP w/gorgeous build outs, 5 fully equipped ops. Highly visible corner location near Eastern & Flamingo. 1800 sq ft. \$240k

LV-696E Facility LAS VEGAS - Seller relocating- leaving all equipment & improve-Affluent area of ments. 2,600 sf, 6 fully equipped ops. ONLY

LV-705 LAS VEGAS - Focusing on Restorative, Endo & Prosthetics. Dr avgs 10-12 pats/ sf/7 ops. \$170k

State of the Art office. Full spectrum of restorative, cosmetic & implant cases. Price Reduced to only \$498k Prexion CT/3D imaging & intra oral camera available for purchase separately!

LV-756 LAS VEGAS-Brand new 1,600sf/ 3 op office (Plumbed for 1 addl op) Attractive & well-equipped in Rtl Shpng Ctr. \$175k

SOUTHERN CALIFORNIA

2 story Prof Bldg. 1,800sf/4 ops. \$4k sublet income at this location as well! Now Only

K-741 SANTA MARIA- Spacious ops and picturesque windows capturing scenic views. Well-maintained Medical/Dental Prof Bldg. 1,200+ sf/3 ops. Plumbed for 1 add'1 op. \$475k

NEW! K-762 INDIAN WELLS- Well Respected practice w/loyal patient base. Newly remodeled, 1400+ sf, 5 ops \$585k

NEW! K-776 GARDENA-Shared space dental practice. Total of 5400 sf. 3 ops + 2 hyg ops. Call for add'l info! \$395k

SPECIALTY PRACTICES

C-703 FAIRFIELD/VACAVILLE ORTHO

"Clean, Efficient, and Quality" describe this practice. PRIME LOCATION w/ exc signage on major thoroughfare. 1000+ sf & 3 chairs in open bay. Price REDUCED! Now Only \$250k

LV-622 HENDERSON - PEDO - FFS, well respected, modern curb appeal, 1800sf, 5 ops w/plumbing for 1 add'l op. Offered at \$295k

GARDEN GROVE—ORTHO single story professional bldg. Desirable area. 2200 sf 4 chairs in open bay. 2 private ops.

I-6791 MERCED - Limited to Restoration & TMJ Disorder - 20 yrs goodwill, FFS. High Gross—High Net. Call for more info \$700k

C-6821 SOLANO CO. PROSTHODONday. Prof Bldg - Major Intersection. 3,000 TICS - Personalized dental treatment in warm caring environment. 1040 sf with 3 fully **R-743 MINDEN** - Spa like 5 op High-end equipped ops. Call for more info. Offered at \$390k

> NEW! E-742 ROSEVILLE-ORTHO FACILITY- Spacious 1,850sf office. Open Bay w/4 chairs. Busy Pedodontic Practice in same building! Price Reduced to \$147k!



Timothy G. Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



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26 NO. CALIFORNIA APRIL 2009



SCAGD Presents Continuing Education Meetings



Sunday, June 14:
Non-Surgical Periodontal Therapy
(AM) with "Perio Protect"

8 CE Units

Duane Keller, DDS

Sleep Apnea Appliance Therapy (PM)

Bryan Keropian, DDS **Tuition:** AGD members \$99; Non-members: \$119 Sunday, December 6:
Orthodontic Treatment Apliances by GPs,
How to do it yourself
8 CE Units

Rob Vies, DDS **Tuition:** AGD members \$99
Non-members \$119

Includes Breakfast & Lunch
Registration: 7:00 am, Program 8:00 am - 4:00 pm
Embassy Suites Hotel - Anaheim South
11767 Harbor Blvd., Garden Grove, CA 92840
714-539-3300

The California Academy of General Dentistry is sponsoring a continuing education dental implant meeting in Southern California, co-sponsored by Delta Dental of California.

△ DELTA DENTAL

Saturday, November 7, 2009

△ DELTA DENTAL

Implant Placement, Bone Augmentation and Restoration for All Dentists 8 CE Units

Speakers: Raymond Choi, DDS, Jerry Peck, DXLT, Muna Soltan, Moderator: Robert Garfield, DDS

Tuition: AGD Members and Delta Dental of California members: \$85

Dental Auxiliaries: \$115; Non-members: \$215

Course Objectives: Attendees will learn to diagnose and treatment plan for replacing single teeth and securing loose dentures, keep proper records for compliance with The Dental Practice Act in California, order and interpret the new 3-dimension digital cone-beam CT scans with computer generated surgical guide templates, place and retrofit mini-implants to your patients' loose dentures and RPD's, place and restore missing single and some multiple teeth, understand the language 'code' to communication for patient case acceptance, direct the treatment and work with specialists on the cases that require it.

Crowne Plaza Anaheim Resort, 12021 Harbor Blvd., Garden Grove, CA 92840. Time: 7:00am to 8:00am Registration, Lecture from 8:00am to 5:00pm

Registration Form			
Name		AGD # if member	
Address	City	StateZip CodeTelephone	
Fax	E-Mail		
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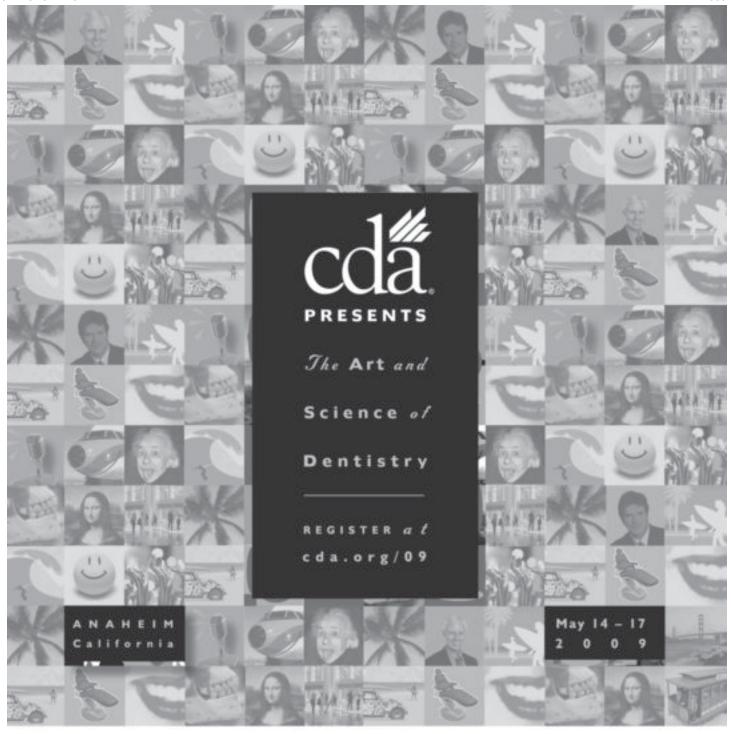
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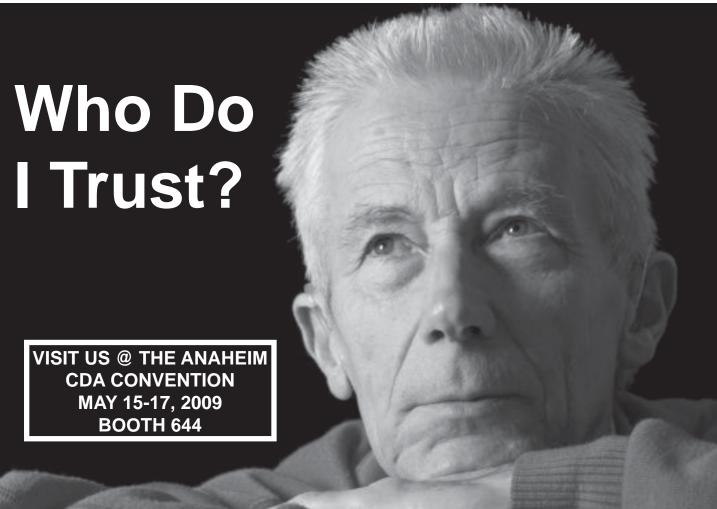
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"When I signed the Listing Agreement on June 1st, you stated that you would have the practice sold by Labor Day. I did not place much credence in that timeline but appreciated your optimism. On July 24th I accepted an Offer. The sale was concluded on September 1st, two days before Labor Day."

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