

# THE Dental Trader

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**LOOKING FOR DENTAL COORDINATOR** for office in Inglewood full-time. Need to experienced. Please call (310) 925-9991.

**HYGENIST NEEDED** for private Office in Rancho Cucamonga. 2 days Available. Call 951-264-8414. Dr Castro.

**BARELY USED PERI-PRO III FILM PROCESSOR** by Air Techniques for \$500.00 located in Roseville, Ca contact Mike 916-787-0631.

**AVAILABLE ROOT ZX APEX LOCATER** (almost new, excellent condition) for sale. Will give a good deal. Contact 510-334-4138.

**EXCELLENT VENTURA** G.P. For Sale - Established, computerized general practice in a prof. bldg. in a great location. Two large, sunny ops, x-ray room, two bathrooms. Very low overhead. Dr. is ready to retire & has reduced his workload to 2 days a week. Excellent potential to grow to a full time practice. Refers out all Endo, O.S., Perio & Ortho. Only PPO, Ins. and Cash patients. Collections \$175K/year. (818) 591-1401.

**DENTAL PRACTICE IN MODESTO** for Sale. Asking \$95000. Call Keith 916-613-8271 for details. Approximately 10 yrs old. Dentist Retiring.

**PROSCOPE INTRAORAL CAMERA** with cart video monitor Sony photo printer film. \$1400. Works perfectly. Call Angie 818-988-5722. drgabbay@drgabbay. Van Nuys.

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**VALLEJO DENTAL PRACTICE FOR SALE** ASKING \$190,000.00. EXCELLENT LOCATION, NEXT TO MARINE WORLD. CALL (707) 342-7821.

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## FRESNO COUNTY

**FRESNO COUNTY #1** - (3) op G.P. Only private dentist in smaller town. 2007 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

## KERN COUNTY

**BAKERSFIELD #18** - (5) op computerized G.P. (3) eqt'd/4th op has chair/x-ray, 5th is plumbed not eqt'd. Retail location. Excellent exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collections \$350K/yr. **PENDING**

**BAKERSFIELD #19** - (5) op computerized G.P. in a Prof bldg. Denti-Cal/Cash/Ins/PPO. Gross Collections \$900K-\$1,000K/yr.

**BAKERSFIELD SUBURB** - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

**BAKERSFIELD #20** - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring. **NEW**

## LOS ANGELES COUNTY

**ALHAMBRA** - "EMERGENCY SALE" (3) op computerized G.P. Located in a one story medical/dental bldg. on a heavily traveled, well known main blvd. Cash/Ins/PPO/Denti-Cal. Average annual gross collections \$250K/yr. **SOLD**

**ANTELOPE VALLEY #2** - (6) op computerized G.P. (4) ops eqt'd w/ (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w/ excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2007 gross collections \$339K+. **NEW**

**BALDWIN PARK** - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. 2007 gross collect. projected at \$370K+. Sale includes account receivables for cash flow. **PENDING**

**BELLFLOWER** - (5) op computerized G.P. in a strip center. (4) eqt'd ops, (1) yr new Belmont eqt. Intra oral camera, & Zoom. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. **PRICE REDUCTION**

**EAST SAN FERNANDO VALLEY** - (3) op computerized G.P. in a small medical/dental bldg. Digital X-Rays, Intra Oral Camera & Dentrrix S/W. Cash/Ins/PPO & small % of Denti-Cal. Gross Collect approx. \$200K/yr p.t. **NEW**

**GLENDALE** - (4) op computerized G.P. (2) ops eqt'd, (2) plumbed not eqt'd. Free standing bldg location with exposure and visibility. Cash/Ins/PPO/Denti-Cal pts base. Annual Gross collect. approx \$140K p.t. **NEW**

**INGLEWOOD** - (3) op computerized G.P. in a medical/dental bldg. Only DDS in bldg. Cash/Ins/PPO/HMO patient base. \$3K-\$4K/mos in Cap checks. Annual gross collections \$250K-\$300K on 2-3days/wk. Digital x-rays. **NEW**

**LOS ANGELES** - (5) op computerized G.P. and free standing bldg. for sale. (3) ops of new eqt. and (2) ops of older eqt. Cash/Ins/PPO/HMO patient base. Annual Gross Collections approx. \$300K. **PENDING**

**PASADENA** - (8) op computerized G.P. and free standing bldg. for sale. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. **PENDING**

**WOODLAND HILLS** - (3) ops/(2) eqt'd. Computerized G.P. Strip ctr. location on a main blvd. w/ exposure/visibility/signage. New eqt. Newly opened. Cash/Ins/PPO/HMO pt. base. Includes approx. (100) charts (per Seller). Seller moving. **PENDING**

**VALENCIA** - 1,200+ sq ft (3) op fully eqt'd Turnkey in a smaller shop ctr. Excellent exposure/visibility. Adec eqt. Also eqt'd with an intra oral camera system, (2) x-rays, & a pano. Expandable to (4) ops. **PENDING**

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## RIVERSIDE COUNTY

**NORCO** - (3) op turnkey office with some patients. Shop Ctr. location with exposure/signage. (2) year old eqt. Ready for f.t. DDS to take over & grow. **NEW**

**PALM DESERT** - (5) op turnkey office. (3) ops eqt. with two yr old A-Dec eqt. (2) add. plumbed ops. Includes furniture and eqt'd. No patients.

**SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

## ORANGE COUNTY

**IRVINE** - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not eqt'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr. **SOLD**

## SANTA BARBARA COUNTY

**SANTA BARBARA ORTHO PRACTICE & CONDO** - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

## SAN BERNARDINO COUNTY

**SOLD OUT** - Room for your San Bernardino Cty listing available.

## SAN DIEGO COUNTY

**LA MESA #3** - (5) op computerized G.P. (4) ops eqt'd w/ newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. **NEW**

**POWAY** - (3) op computerized G.P. in a freestanding bldg. in a shop ctr. Turnkey office (no charts) w/ brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w/ docking stations, ADEC free standing steril system, etc. Includes an active phone # & yellow page ad. **REDUCED**

## SAN LUIS OBISPO COUNTY

**CENTRAL COAST BEACH TOWN** - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2007 Gross Collect \$355K on 3 days/wk. Seller refers all specialty work. Seller retiring. **NEW**

**SAN LUIS OBISPO** - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr.

## VENTURA COUNTY

**THOUSAND OAKS #2** - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerc, intra oral camera, Dentrrix s/w, and new chairs. 2007 Gross Collections \$700K+. **BACK ON THE MARKET**

**OXNARD #5** - (3) op computerized G.P. Cash/Ins/PPO. Dentrrix s/w, pano and intra oral camera eqt'd. Annual gross collect. \$440K-\$480K on a (4) day wk. Approx (24) new pts/mos. Seller moving.

**VENTURA** - Computerized G.P. (2) ops + x-ray rm. Cash/Ins/PPO pt. base. Annual Gross Collect. \$175K on 2-2 1/2 days/wk. Very low overhead.

## TULARE COUNTY

**SMALLER TOWN TULARE CTY (NEAR VISALIA)** - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Projected 2007 Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

## NORTHERN CA \*\*\*NEW\*\*\*

**LODI** - (3) op G.P. 2008 Projected Gross Collect \$375K.

**PETALUMA** - (2) op G.P. 2008 Projected Gross Collect \$450K.

**STOCKTON** - (7) op G.P. 2008 Projected Gross Collect \$1.42M.

See additional Ad on page 46 for more details!

## OTHERS

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**ORTHODONTIST NEEDED** FOR A MULTI LOCATION PRACTICE. HIGH VOLUME STATE-OF-THE-ART OFFICES. \$1200-2000/DAY. PLEASE CALL 310.488.2818.

**TREATMENT COORDINATOR** experienced with HMO and Dental assistant or RDA needed for a dental office in Palm Desert. Please call 310-398-3465.

**PRIVATE SALE! PRACTICE** IN EAST LA, BUSY SHOPPING STREET, DENTICAL, CASH, INSURANCES, 500K+, DIGITALIZED, TOP EQUIPMENT. 323-217-5368.

**BURBANK EXCELLENT LOCATION!!!** START A PRACTICE FROM SCRATCH??? RELOCATE YOUR OFFICE? BUY-IN? 1440 sf. Small patient base. Great rent/lease. 818-848-5619.

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**GENERAL DENTIST LOOKING** for associate position in east bay, SF. 15 years experience. e-mail kandakloo@yahoo.com or 925-208-1602 and 925-872-9070.

**DENTAL OFFICE FOR SALE** Great Location. Busy shopping center. Lease Hold only, no charts. 1200 sq, 4 opts. 1st \$85k takes, OBO, Rialto, 480-993-5878 Mark.

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## PRACTICES FOR SALE —May, 2008

**Attention SELLERS:** We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

**SAN DIEGO-ENCINITAS**—Very well-established indemnity Insurance/Cash GENERAL Practice situated in Professional Bldg on hospital campus. 5 Ops in 1500 sq. ft. Hi Tech Office! Restorative and cosmetic emphasis. Easy freeway access. Offered for 725K.

**SAN DIEGO-LA COSTA-NEW LISTING!! ORTHODONTIC** Practice available in beautiful 2 year-old office. Satellite practice with excellent growth and unlimited potential! 5 chairs and Pan-Ceph. Buyer can simply assume the existing loan!! **ACCEPTED OFFER**

**SAN DIEGO-VISTA-JUST LISTED!!** Great starter/part-time General practice available. Established 15+ years, Doctor is retiring due to health reasons. 2 equipped Ops in 1200 sq. ft. (room for an additional Op). Situated in strip mall along busy thoroughfare. Asking only \$120K for quick sale!! **SOLD!!**

**SAN DIEGO-SAN CARLOS-NEW LISTING!!** Established fee-for-service GENERAL Practice located in Professional Bldg. along busy thoroughfare. 4 Ops (3 equipped, 1 plumbed) with ADEC equipment. 785K.

**SAN DIEGO-CARMEL MOUNTAIN** – Tenant Improvements and Equipment (no charts) 3 fully-equipped plus 2 Hygiene Ops, Much More!! 150K. **ACCEPTED OFFER**

**SAN DIEGO-LA MESA-GENERAL** Practice established 25+ years, situated in busy strip mall. Private/PPO. 4 Ops in approx 1100 sq. ft. Asking 580K.

**SAN DIEGO-LA MESA**– Two Doctors are retiring from this well-established GENERAL Practice. One of the Doctors offers sedation and oral surgery. The office is near freeway I-8 and has excellent parking. This beautiful facility is comprised of 12 equipped Ops in 3600 sq. ft. Patients from union contract, PPO, Private.

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**SAN DIEGO-CARLSBAD**– Satellite Practice of 2 1/2 yrs. Projecting Collections of over 300K on 2 days/wk. All Tenant Improvements completed for 6 Ops. in 1500 sq. ft. 5 Ops equipped. Situated in retail center at intersection of 2 Major Freeways.

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**SAN MARCOS DENTAL OFFICE FOR SALE** 4 ops, computerized, digital xrays, 2007 gross col. 818,000. Asking price 850,000. Call 760-613-5684.

**OFFICE MANAGER** for Endodontic office in Reseda/Tarzana needed. Spanish speaking plus. Call 310-382-4839 or fax 818-344-0800. part-time or full-time.

**BEVERLY HILLS DENTAL OFFICE** For Sublease 2-3 Day Per Week Specialist Only. Call: 310-666-4889. Email: Naomilove89@yahoo.com. Please Leave a Message.

**BEAUTIFUL, HIGH-TECH OFFICE** Murrieta/Temecula area. Great location. 2 yr new practice. 4 ops. 1500 sq ft. Some major equipment incl. Perfect for specialist. Several busy dental practices nearby. Contact Tom @ 951-805-6278.

**OFFICE MANAGER** needed in cosmetic practice in Century city. Must have experience, know DENTRIX. Call 310-553-2233, Fax: 310-277-9701.

**SOUTH LOS ANGELES** 10 mins. from USC, medi-cal, hmo, 60% hispanic, 50% pedo, digital panarex, Nexus x-ray, 20 years same location, 3 ops., \$300,000 gross, \$175,000 price. Dr. Cobb 323-753-2361.

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### NORTHERN AND CENTRAL CALIFORNIA

**CASTRO VALLEY:** For Sale or Merger: General Dentistry Practice: 2006 collections were \$824K with \$250K adjusted net income. In this 1800 sq ft office there are 5 treatment rooms with room to expand an additional operator. Intra-oral camera, Cerac and Eaglesoft software. Office refers out all ortho and endo. Owner would like to merge her practice with another or sell 1/2 interest.

**DINUBA:** - For Sale - General Dentistry Practice. Fully equipped office space. This 1,400 sq. ft. 3 operator office has been in its present location for 40 years. 2005 receipts \$275K. Intraoral camera, Pano, and Softrix software. Owner is retiring.

**FAIRFIELD:** - For Sale - Endodontic Practice and Condominium Unit. This endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq. ft. There are 4 equipped treatment rooms with an additional 5th room available. The 2006 gross receipts were \$885K with \$423 adjusted net income or profit. Owner will stay for transition to introduce buyer. Owner is retiring.

**FRESNO:** - For Sale - General Dentistry IV Sedation Practice. 2006 collections were \$1,445,18 with a \$628,376 adjusted net income. Seller is looking for either an outright sale or a buyer to purchase 1/2 of the practice. Buyer will need IV sedation skills or have been trained to provide IV sedation. The facility is 1,500 sq. ft. with 5 equipped operatories and 7 days of hygiene. New patients are referred by the existing patients and other dentists. Call for details regarding this excellent opportunity.

**FRESNO:** For Sale- General Dentistry Practice. 2007 Gross Receipts \$1,194K with adjusted net income of \$421K. The practice is located in North Fresno area. There is 1,550 sq ft with 4 operatories. There are 8 days of hygiene with 28 new patients per month. Owner is retiring after 43 years.

**HILMAR:** For Sale - General Dentistry Practice. 2006 gross receipts \$214K one day a week as a satellite practice. Adjusted net income of \$110K with an overhead of 48%, 2 hygiene days. 2 1/2 operatories in 1000 sq ft. Equipped with Intra-oral camera, 2 new Pelton & Crane delivery units and chairs. Office recently remodeled. Free standing building on a main throughfare.

**LINDSAY/TULARE:** For Sale - General Dentistry Practice. Both Lindsay & Tulare practices are being sold together. Tulare: 4 ops., 1650 sq. ft., 1 hygiene day, 70% Medi-Cal, 5 1/2 years in same location.

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**LOS BANOS:** - Building for sale. Ideal for a 3 op 1000 sq. ft. start up practice or satellite practice. All leaseholds in place. Existing dentist purchased practice several years ago and has done so well that doctor has built and owns new building in new location and is moving in November.

**MADERA:** - For Sale - General Dentistry Practice. 2,500 sq. ft. owner occupied building. 7 equipped operatories, Laser, Intra-Oral camera, Dentrix Software, with 12 days of hygiene per week. 2006 gross receipts \$1,102,942 with adjusted net income of \$455K. Owner would like to sell and work back a couple of days a week. **Building also for sale.**

**OROVILLE:** For Sale- General Dentistry Practice. If you are a new Graduate or are looking to get away from the big city, you should look at this practice. Doctor has worked three days a week for many years and is ready to retire. 2007 Gross Production was \$343K with 98% collect. Office is modern, attractive, efficient, and computerized. 3 Ops-chairs, lights, and units are three years old. No HMO's or Govt. programs. All endo, perio, and most surgery referred out. Dr. reports over 1800 active patients with three days of Hygiene. Seller's interest in building is also available for sale. Eighteen mile away from Chico State University.

**RED BLUFF:** - For Sale - General Dentistry Practice. This practice is located in a freestanding building on a bluff over looking the Sacramento River. There are 8 ops. With 10 days of hygiene. Seller has practiced in Red Bluff for 36 years. 2006 collections were over \$1 Million with adjusted net income of \$336K. Bldg is also for sale with 100% financing available. Owner is retiring.

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## NORTHERN AND CENTRAL CALIFORNIA (Con't)

**REDDING:** For Sale -General-This practice is located on the Sacramento River in Redding. 2007 Gross Receipts were 1 million with \$315K adjusted net income. There are five operatories in this 2,500 sq. ft. building. The practice reports 1,731 new patients and 14 new patients per month with 8 days of hygiene per month. The practice features Dentrix software, digital X-ray and digital Panolypse. In January 2008 the Record Searchlight publication "Best of the North State" acclaimed this to be the areas Best Dentist. Pictures are available. Doctor is retiring.

**REDDING:** - For Sale- General Dentistry Practice. This 2,000 sq ft office has 5 operatories with digital radiography and intraoral cameras. The 2007 collections were \$850K with just 5% adjusted net overhead. There are 7 days of hygiene with approximately 2,700 active patients. The office is located in a multistory office building providing privacy while allowing all operatories to have beautiful outside views. Owner is retiring.

**REDDING:** For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2006 Gross Receipts 593K, with adjusted net income of \$241K. Owner doctor to retire.

**RIO DELL:** For Sale - General Dentistry Practice. A wonderful opportunity for buyer looking to advance their implant skills. 1,300 Sq. ft., 2 equipped operatories, Intra oral camera, and Panorex. 2006 Gross Receipts \$498K with adjusted net income of \$211K. Seller is owner and founder of Pacific Implant Inc. and is a noted Implantologist, Author, and Lecturer. Owner will stay to train buyer in implant techniques.

**ROSEVILLE:** - For Sale- Prosthodontic Office. The practice collections for 2006 were \$1,133,221.00 with adjusted net income of \$432K. There are 16 new patients per month. The practice occupies 1,933 sq ft with 5 operatories, and includes Eaglesoft dental software, Intra-Oral camera, and Digital x-ray. Owner is relocating.

**TRACY:** - For Sale - General Dentistry Practice. Gross Receipts \$331K with adjusted net income \$504K. 3 Operatories, Pano, Patient Base Software, Leased office space 1100 sq. ft. in same location for 33 years. 22 new patients seen a month. Owner would be willing to come back 1-2 days a week.

**TURLOCK:** For Sale - General Dentistry Practice. 2006 Gross receipts \$530,409. Located with in walking distance from newly renovated downtown. 5 operatories in 1,512 sq ft, intraoral camera, endo rotary, easy dental software. Practice has been in its present location for the past 9 years. Owner may be willing to sell building also. Owner relocating.

## SOUTHERN CALIFORNIA

**CAMARILLO:** - For Sale - General Dentistry Practice in upscale community. 1495 sq. ft., 4op, intraoral camera, pano and digital x-rays; 4 hygiene days/wk; 2006 gross receipts \$422K; Owner to retire.

**CARLSBAD:** - For Sale - General Dentistry Practice. 1403 sq. ft. with 3 ops in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2005. Practice has been in its present location for 24 years. Molar Endo, Implants, referred out.

**GLENDORA:** - For Sale- General Dentistry Practice; Practice Priced To Sell, 1000 square feet, 3 equipped ops with 4 days of hygiene booked 6 months in advance; practice is same location for 36 yrs; 2006 gross receipts \$318K. Owner to retire.

**GOLETA/SANTA BARBARA:** For Sale: General Dentistry Practice. High quality area. Practice has been located in its present location for the past 37 years. The office occupies 900 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

**LA COSTA:** - For Sale - General Dentistry Practice. Office currently open 5 days a wk. Twelve years in present upscale location. 2006 Gross Receipts 1.4 Million with an adjusted net income of \$507K 60% overhead. Office has 2,000 sq. ft. Dentrix Software, 7 treatment rooms, Intraoral Camera, Panorex, 5 hygiene days. Owner doctor to work an additional 3-years.

**RIALTO:** - For Sale - General Dentistry Practice. Priced for immediate sale. 900 Sq. Ft. 3 operatories in a busy shopping center.

**RIDGECREST:** For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 days per week schedule. There are 6 ops in this 4000 sq. ft. **building that is also for sale.** There are 5 days of hygiene. Owner is retiring.

**SHERMAN OAKS:** For Sale - General Dentistry Practice. High end facility fully equipped with intraoral camera, Panorex, 8 ops., Practice Works software. Non amalgam philosophy, currently open 5 days a week. 2006 Gross Receipts \$854K adjusted net income of \$267K. Building also for SALE- 3,000 sq. ft. Practice has been in its current location for the past 5 years. Owner doctor to retire.

**TARZANA:** For Sale - General Dentistry Practice. This seven operator practice is located in an office space of 2000 sq. ft. 2006 gross receipts were \$626K with an adjusted net income (profit) of \$264K. There are 4 days of hygiene. Owner is selling to spend more time with her family as a full time mom. The practice is an excellent opportunity as it is but has the potential due to its size to add additional partners or associates in the future.

**VENTURA:** - For Sale - General Dentistry Practice. 2005 Gross Receipts 976,965 with adjusted net income of \$382,576. Located in large shopping center. Office space is 1,350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

**WESTLAKE:** - For Sale - General Dentistry Practice in affluent master planned community. Practice has 6 ops, 1800 sq. ft. One hygiene day a week seeing 8-10 patients. Dentrix software, intraoral cameras, digital pano x-ray. There is an abundance of parking. Practice has been in same location for the past 24 years. Owner to retire.

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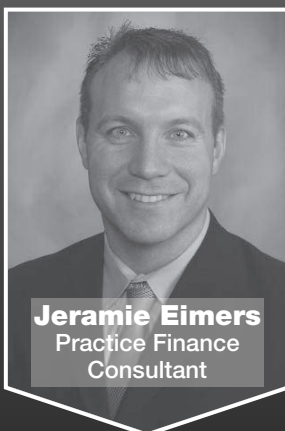


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# WESTERN PRACTICE SALES

## John M. Cahill Associates

### BAY AREA

**A-543 SAN FRANCISCO** - Bordering Chinatown by Union Square, remarkable FFS, family oriented practice now available. 3 ops w/ 1000 sf. **Price Reduced to only \$199k!**

**A-5581 SAN FRANCISCO** - Beautiful corner Suite - Facility only (no patients) - on 25th floor w/ great accessibility. 4 ops in 990 sf. **\$300k**

**A-630 SAN FRANCISCO** - Easy access from I-280 & Hwy 101. 14 yrs goodwill in this bright, well appointed practice. 640 sf, 3 ops along with nearly 400 sf of storage! Only minutes from Monster Park and Pac Bell Stadium. **\$320k**

**NEW! A-6501 SAN FRANCISCO** - Assoc Dr avgs 6-10 pats per day. Prof Bldg in busy well estab. Area. 3 ops 800 sf **\$225k**

**B-6061 CTRL CONTRA COSTA CO** - Well Respected, family oriented w/generations of goodwill! Attractive 2 story bldg in heart of town. Approx 1200 sf, 3 ops. Partial interest in Real Property also available \$335k /Practice: **\$380k**

**NEW! B-6511 CENTRAL CONTRA COSTA COUNTY** - GP and Cosmetic dentistry is the focus in this exceptional practice. 22 yrs of goodwill, 1500 sf, 2 ops, plumbed for 1 add'l. Located in well maintained dental/medical professional building. **\$180k**

**B-5931 HAYWARD** - Pediatric/GP offers gentle family care for all ages! Seller relocating from this well maintained 4 story medical prof. building. 1050 sf & 3 ops. **\$275k**

**B-6201 LAMORINDA** - Quality, GP in highly desirable location. Wonderful, well established patient base. Well maintained Med/Dent Bldg. 1310 sf 5 ops. **\$950k**

**NEW! B-660 SAN LEANDRO** - Be the ONLY dentist in this medical community! 1 op with plumbing for additional ops. 1264 sf office. Equipment less than 10 years old! **\$100k**

**C-5741 SANTA ROSA/FACILITY** - Located on Hwy 12, this converted Victorian home has many amenities. Highly visible w/ easy access offering 1177 sf, 3 ops, fireplace in reception area & great charm. Call for details.

**NEW! C-665 VALLEJO** - 1350sf & 4 fully equipped ops. Newly painted. Over 16 yrs goodwill. Practice offered at **\$235k**

**D-474 LOS ALTOS** - Facility/asset sale. 2100 sf 6 ops. **Reduced to only \$48,500**

**D-581 MONTEREY** - GP, 3 ops in attractive Prof. Bldg. Close to Beach/Wharf. Insured/Private Pay/ PPO Patient Base **REDUCED \$190k**

### BAY AREA CONT.

**D-588 MORGAN HILL** - Upscale Community. Facility in Excellent Condition. 1638 sf & 4 ops. Call for full list of equipment and details! Only Asking **\$125k**

**D-616 LIVERMORE** - Busy bustling commercial neighborhood. ~ 1000 sf w/ 3 ops. Call for more information **\$360k**

**D-6461 PLEASANTON - FACILITY** - Located in desirable area w/close proximity to 580 & 680 freeways. 2105sf, 6 ops & plumbed for 1 add'l. **\$125k**

**D-647 SAN JOSE** - Over 18 yrs of goodwill at the attractive GP. Located in Prof Bldg complex. Solid practice. Occupies 1075 sf w/ 2 ops and plumbing for 3 add'l ops. **\$120k**

**NEW! D-656 MID PENINSULA** - Quality FFS practice w/seasoned staff! 15-20 patients per day. Located in highly visible prof bldg near major shopping ctr in desirable downtown area. 6 ops, 1700 sf. Net Profit of \$325k annually. **\$590k**

**NEW! D-6691 DUBLIN—FACILITY ONLY** - 2 story Prof Bldg. 850 sf, 3 fully equipped ops. Add'l 350sf across hall for storage & staff lounge. Ready to Move in! **\$125k**

**NEW! D-671 SAN JOSE—FACILITY ONLY** - Easy access to 2 major freeways. Desirable Silicon Valley. 4 ops, 1 hygiene op, 1200 sf. **\$85k**

**NEW! D-672 SAN JOSE** - GP with focus on Prosthodontics. 1080 sf, 3 ops. Easily accessible by major freeways in Prof Med/Dental Bldg. Seller Retiring & passing along 40 yrs of goodwill to you! **\$120k**

### NORTHERN CALIFORNIA

**E-523 PLACERVILLE - FACILITY ONLY** - GP, Stunning Modern Office, Excellent Location, 4 ops. Price Reduced **\$69k**

**E-532 AUBURN** - GP, long established practice in beautiful foothills. Close to Sacramento. 3 fully equipped ops, 1100 sf. Close to major roadways. Seller Retiring **\$125k**

**E-550 SACRAMENTO** - GP in medical professional bldg with potential for growth. 2 ops in 820 sf office. **REDUCED TO ONLY \$95k**

**E-600 LINCOLN** - Quality preventative practice w/ huge opportunity for growth! 1600 sf, 2 ops, plumbed for 2 add'l. Heart of Downtown. Phenomenal location has attracted over 700 new patients in past 2 yrs!! Would cost over \$300k to duplicate! Final Price Reduction! **Only \$195k**

### NORTHERN CALIFORNIA CONT.

**E-636 CARMICHAEL** - GP with strong focus on Crown & Bridge. 2000 sf, 6 op office with collections in excess of \$2m annually. Call for more information **\$1.2m**

**NEW! E-654 ELK GROVE/SACRAMENTO** - Quality FFS GP. New practice in popular retail shopping center. Large spacious 3225 sf office w/6 ops & plumbed for 1 add'l. Call for details! **\$795k**

**NEW! E-655 LINCOLN** - New spacious GP/ 1370 sf 2ops plumbed for add'l ops in great downtown location **\$215k**

**NEW! E-661 SACRAMENTO** - GP, 2 ops in approx 2000 sf office. Plumbed for additional ops. Seller Relocating. Great potential by increasing office hours! **\$325k**

**F-542 HUMBOLDT COUNTY** - FFS GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. **Seller Highly Motivated! \$200k**

**F-547 EUREKA** - GP in Scenic Coastal Community. 1195sf & 4 ops in well known medical neighborhood. **Reduced to only \$200k**

**F-589 EUREKA** - FFS GP, est. 25 yrs, 1600+ sf, 4 ops, phenomenal visibility on busy corner! Warm, unique reception. Real Estate also available for \$325k. Practice reduced to only **\$320k**

**F-640 EUREKA** - 1500 sf, 3 ops in this beautiful GP situated among the Giant Redwoods of Humboldt Bay. LONG ESTABLISHED practice in ground floor suite. **\$160k**

**F-648 EUREKA** - Nearly 40 yrs of goodwill. GP in well maintained Dental Prof Bldg. 1100 sf 3 fully equipped ops. **\$265k**

**G-456 YUBA CITY** - GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$200k**

**NEW! G-658 YUBA CITY** - GP in growing Yuba City Community! 4 ops, 1500 sf office remodeled in the past few years. Located in upscale professional neighborhood. Seller Retiring and passing along over 30 years of goodwill to you! **\$425k**

**NEW! G-664 PARADISE/CHICO AREA** - GP, FFS in charming community. Highly esteemed, well respected family oriented practice. Contemporary cosmetics & full mouth reconstruction are married to the family relationships and general dentistry that make this practice such a gem. Over 25 years of goodwill are yours! This 4 ops practice has gross receipts in excess of \$690k annually. Priced to sell at **\$425k**

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# WESTERN PRACTICE SALES

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## CENTRAL VALLEY

**H-481 NORTHERN CALIFORNIA** - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

**H-634 WEST OF RENO**—GP on the Feather River in Plumas County surrounded by natural beauty. 1500 sf office offers 4 ops, continued growth, excellent location, and a lease below market value. Offered at **\$250k**

**H-570 SACRAMENTO/STOCKTON/ EAST FOOTHILLS AREA** - High-tech GP w/ Cerec, soft tissue laser, 2000sf & 5ops ready to move in! Stable Staff and Lg patient base just add to this incredible opportunity. Collections ~ \$800k annually. Priced to sell at **\$575k**

**NEW! H-652 SIERRA FOOTHILLS** - 8 year old GP in charming unique community. Stable patient base & seasoned staff w/strong mgt skills. 1665 sf, 5 ops, w/avg of 20 new patients per month **\$425k Real Estate also available!!**

**NEW! H-668 NORTHEASTERN CA**—GP with over 30 yrs goodwill. 4 ops in spacious 1600sf office. On major thoroughfare on way to hospital & college. 2007 gr rcpts exceed \$650k Practice priced to sell at **\$395k**

**I-575 MADERA-Practice & Building** - Long established GP, 2 ops & plumbed for 1 add'l 1350sf, great highly visible location. Single Story Bldg close to downtown. Seller will be Retiring. Practice: **\$38k - Real Property: \$265k**

**I-586 MERCED** - Revitalized area w/ easy access to foothills, major cities & the coast! GP offers ~1450 sf & 4 ops in newer Professional neighborhood. **SELLER MOTIVATED! Price Reduced to only \$195k**

**I-6121 TRACY - FACILITY** - High growth area, near Mountainhouse. State of the Art facility, completely paperless. Near West Valley Mall and I-205. Prof. Bldg w/plentiful parking. 1600 sf & 3 ops. Also plumbed for 3 add'l. **\$600k**

**I-619 LODI** - In the heart of the wine country and close to Bay and Sierras! Spacious 2700 sf office, 5 ops, plumbed for 2 add'l. Gross Receipts over \$720k annually. **\$450k**

## CENTRAL VALLEY CONT.

**I-625 MERCED** - Highly esteemed, well respected practice offers broad spectrum of care. Spacious & beautifully decorated 2100 sf office offers 6 fully equipped ops. Call Now! **\$680k**

**I-644 LODI** - Spacious 1730sf GP with 7 fully equipped ops. New Flooring, Digital X-rays in highly visible mixed tenant Professional Bldg. Over 21 years of goodwill. **\$850k**

**NEW! I-662 MERCED** - Quality GP with 4 ops in spacious 1360 sf office. Over 30 new patients per month in this expertly located, attractive Professional Bldg. Desirable Area. Grs Rcpts over \$845k in 2007 **\$525k**

**J-580 CLOVIS/NORTHEAST FRESNO - Practice & Building** Most stable patient base we've seen in a practice this size. Dentist & Hygienist booked months in advance. 1,475 sf, 3 ops. Gross Receipts over \$450k. **Practice reduced to \$340k Real Property offered at \$370k**

**J-603 FRESNO**—GP focusing on cosmetic dentistry & relationships w/patients! Reputable practice w/customized appointments. Located in affluent neighborhood. 1420 sf, 4 ops, state of the art equipment. **\$490k**

## SOUTHERN CALIFORNIA

**K-602 SANTA BARBARA** - GP in well maintained Professional Bldg. Exc. street visibility in popular shopping center. 940 sf & 3 ops **\$265k**

**NEW! K-663 RAMONA** - Seller Retiring from this GP practice and passing along over 18 years of goodwill to you! 2 ops in 1260 sf office. **\$275k**

## ARIZONA

**AZ-486 TUCSON** - Unique & Remarkable Opportunity. Beautiful 3 op, 1000 sf office. Gross Receipts in the \$400k range. **\$175K**

**AZ-584 EASTERN AZ** - GP near busy Post Office, ~ 1,300sf, 3 op office. Real Estate also available! Practice offered at **\$350k**

**NEW! AZ-667 PHOENIX** - GP with 2 ops and 1900 sf. Located on busy street with outdoor views from all ops. Tastefully decorated, clean and crisp. **\$310k**

## NEVADA

**R-553 LAUGHLIN** - Remarkable practice w/ great visibility & signage. Convenient location in area of new growth. Seller Motivated **\$195k**

**LV-529 LAS VEGAS** - NW Rainbow Curve area near Summerlin. Aprx 2300 sf, 4 fully equipped ops. Plumbed for 1 add'l op. **SELLER HIGHLY MOTIVATED - REDUCED TO ONLY \$175k**

**LV-565 LAS VEGAS** - Practice dentistry in this nice professional bldg. offering 3200 sf w/8 ops in growing Rainbow/Sahara Area. Great Area w/ lots of potential. **REDUCED TO ONLY \$495k**

**LV-639 LAS VEGAS** - Centrally located in attractive Retail Center and surrounded by restaurants, grocery store, pharmacy & drug store provides ample parking and spacious 2000 sf office along with 4 fully equipped ops. Call for more information. **\$250k**

## SPECIALTY PRACTICES

**D-5271 SF EAST BAY—ENDO**, 1270 sf, 4 op office. Stable patient base. Well respected. Building & Condo also available for purchase. Practice offered at **\$275k**

**LV-622 HENDERSON - PEDO** - FFS, well respected, modern curb appeal, 1800sf, 5 ops w/ plumbing for 1 add'l op. Offered at **\$345k**

**E-6311 CARMICHAEL - ORTHO** - 35 yrs goodwill, 20-30 patients per day in 4 chair open bay with 1100 sf office **\$125k**

**J-638 SAN LUIS OBISPO—PEDO** - Located between San Francisco and L.A in beautiful coastal community, this well established 2000 sf 4 op practice awaits your talent & skill **\$275k**

**K-653 GARDEN GROVE—ORTHO** - single story professional bldg. Desirable area. 2200 sf 4 chairs in open bay. 2 private ops. **\$285k**



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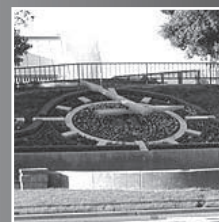
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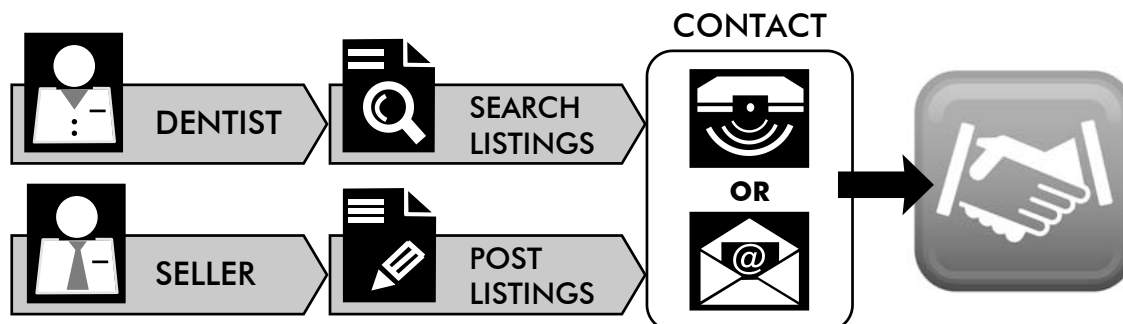
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**THOUSAND OAKS** General practice for sale. (4) op computerized G.P. (3) ops equipped 4th op plumbed not equipped. Cash/Ins/PPO pt. base. Digital x-rays, Cerec, intra oral camera, Dentrrix s/w and new dental chairs. 2007 Gross Collections \$697K. D&M Practice Sales 818.591.1401.

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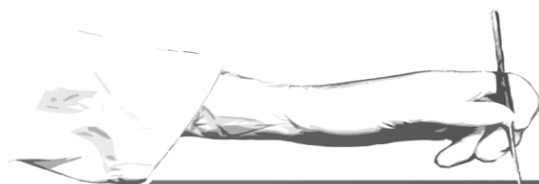
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Dear Mike and Bob,

"Thank you very much for the outstanding service that you provided in the sale of my practice. I had always thought that I could do this transaction on my own. I had no idea of the complexities of the dental practice sale. Dr. Fleming's hands on dental experience and Mike Hostler's extensive equipment background gave both me and the buyer confidence throughout the sale process. The transition has taken place beautifully. The approach was with a win-win objective, and that is how it worked out. I certainly would recommend any dentist that is buying or selling to seriously consider using your services. Again thank you very much for a job well done." **Donald Saba, D.D.S.**

Dear Mike and Bob,

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Dear San Diego Practice Sales,

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Dear Mike and Bob,

Thank you so much for your assistance in the sale of my practice. When I decided to sell the practice, I looked no further than the man responsible for helping me set up my practice, Mike Hostler. Mike, I have always appreciated your honesty and integrity and I knew that I could not go wrong when choosing you to help me sell my practice. I sincerely appreciated the time that you and Bob spent and the knowledge that you both imparted as the sale progressed. I would be more than happy to provide recommendations on your behalf to any dentist that is contemplating the sale of their practice. You guys are the BEST! Thank you so very much, **Thomas J. Gass, D.D.S.**

"My experience with Mike Hostler and Dr. Bob Fleming was excellent. After years of negotiations the sale was stalled until Mike and Bob became involved. With their assistance, we completed the sale in just a few short months, a "win-win" for each of us."

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**LODI** - (4) op computerized G.P. (3) ops eqt'd w new Belmont eqt & 4th op plumbed not eqt'd. Free stand bldg on a main street w exposure/visibility & signage. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collections \$309K+. 2008 Projected Gross Collect \$375K+. Absentee owner. Will produce/net more w owner/operator. **NEW**



**LA MESA #3** - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. Absentee owner. Will produce & net more with owner/operator. **NEW**

**PETALUMA** - Newly opened in late 2006 and growing like a weed! (2) op computerized G.P. eqt'd w new Belmont eqt. In a one story prof. bldg. Cash/Ins/PPO & HMO pts. Also has a (700) member Smile Saver Contract. No Denti-Cal. Cap check approx. \$3K/mos. Easy Dental software. 2007 Gross Collect \$225K. 2008 Projected Gross Collect \$450K. Absentee owner. Will produce/net more with owner/operator. **NEW**

**BAKERSFIELD #20** - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with 1 1/2 year old eqt. 3rd op plumbed not eqt'd. Located on a very busy city street. Excellent exposure/visibility and signage. Cash/Ins/PPO with some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K/yr. 35 years of goodwill. Approx. 25 new pts/mos. The bldg is approx 2,000 sq ft. & has a large rear parking lot. The dental office is 1,200 sq ft & the other unit is 800 sq ft. It is presently being used for a medical application. The dental office could be easily expanded into 5-7 ops. Seller is retiring, but will assist transition, & could possibly work back part time. **NEW**

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**PRACTICE FOR SALE F-589 EUREKA** FFS GP, est. 25 yrs, 1600+ sf, 4 ops. Real Estate: \$325k. Practice: \$320k Timothy G. Giroux, DDS/Broker 800.641.4179.

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