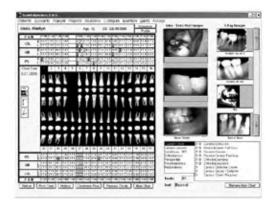
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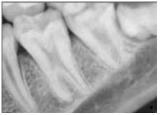
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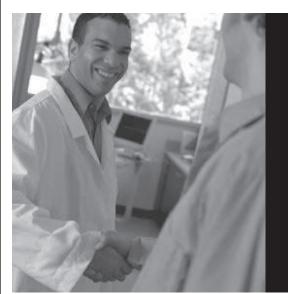
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#### **FRESNO COUNTY**

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2006 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. PRICE REDUCTION. SELLER SAYS MUST BE SOLD BY END OF JUNE '07. FRESNO COUNTY #3 - South county. Computerized G.P. & condo for sale. (4) ops. Nice equipt. Mixed pt. base. Gross \$500K+/yr. [SOLD

#### KERN COUNTY

BAKERSFIELD #16 - (5) op computerized G.P. in a shop ctr with major anchors. Busy ctr with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/ Denti-Cal. 2006 Gross Collect approx. \$500K on (4 1/2) day wk.

BAKERSFIELD #17 - (3) op computerized G.P. Shop. ctr. location w excellent exposure/visibility. (2) ops eqt'd, 3rd plumbed. Gross Collect. \$300K+/year on 3-3 1/2 days/wk. Cash/Ins. only! Could double pract. by keeping referrals in house. Sale includes all Acc't Rcv. for immediate Buyer cash flow.

#### LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/ PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week.

BELLFLOWER - (5) op computerized G.P. in a strip center w excellent exposure/visibility/signage (4) eqt'd ops, 5th is plumbed. (1) yr new Belmont eqt. Easy Dental s/w, intra oral camera, & Zoom light. Open one yr & is just starting to reach it's potential. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. Office is primed and ready to take off.

EAST SAN GABRIEL VALLEY - (4) op computerized turnkey office in free standing bldg. Excellent exposure! Leaseholds & equipment. No charts. ENCINO #2 - a "Beverly Hills" quality G.P. Recently remodeled & is gorgeous. (5) fully eqt'd ops; 6th op is plumbed. Computerized, intra oral camera, zoom & Pano eqt'd. Cash/Ins. with some PPO's. 2006 Gross collections approx. \$600K. ENCINO #3 - (4) op computerized G.P. (3) ops eqt'd w new Belmont eqt, 4th op plumbed. In a prof. bldg. Digital x-rays, Zoom light, computerized ops, intra oral camera, etc. Gross collect \$800K+/yr on a (4) day wk. Mixed pt. base.

HAWTHORNE - (4) op computerized G.P. (3) ops Eqt'd. (1) plumbed. Mixed pt. base. Approx. (40) new pts./mos. 2006 Gross Collect. approx. \$372K. \$5K+/mos Cap cks.

SAN GABRIEL VALLEY - (4) op computerized G.P. & medical/dental bldg. for sale. G.P. is a one year old startup with mixed pt base. There is approx \$1,100/mos in Cap checks. Bldg. is 6,000+ sq ft & has (4) units. One unit is the DDS office. Here's your chance to buy a new, growing practice & a bldg; plus be a Landlord, instead of paying rent to one.

VALENCIA #1 - (3) op turnkey office with some pts. Equipt is newer. Office is pano equipped. Cash/Ins/PPO. Acc't Rcv. (A/R's) included for buyer cash flow. VAN NUYS - (3) op computerized G.P. Cash/Ins/PPO/HMO/Denti-Cal patient base. Annual Gross collections \$260K-\$360K on (2) days per week. (30-40) new patients per mos. Located in a freestanding bldg on a main St.

#### ORANGE COUNTY

SANTA ANA - (4) ops/(3) eqt'd. Free standing bldg. on main street w exposure/ visibility. Leaseholds & Equipment w some charts (charts not guaranteed)

#### **RIVERSIDE COUNTY**

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

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#### SANTA BARBARA COUNTY

CENTRAL COAST #2 - (3) op computerized G.P. (2) ops eqt'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. PRICE REDUCTION

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Could be much busier. Seller stretched to thin with two other offices. Seller transition available.

SANTA BARBARA - (3) op G.P. located in a smaller prof. bldg. Recently remodeled. Collections for last (12) mos approx. \$350K on a (3-4) day week. Ave. (15-25) new patients/mos. Excellent new patient advertising campaign in place. Lower overhead office. Seller transition available.

#### SAN BERNARDINO COUNTY

UPLAND - Gorgeous buildout with state of the art eqt'd. (3) op computerized G.P. in a shop ctr. New/newer equipt. Computerized & networked ops & digital x-ray equipped. Turnkey with some bonus charts. **SOLD** 

#### SAN DIEGO COUNTY

EAST SAN DIEGO COUNTY - (3) op computerized G.P. located in a shop. ctr. in a high growth area. Collect. \$420K+/yr. Cash/Ins/PPO pt. base. LA MESA #1 - (5) op computerized G.P. Newer eqt. including digital X-rays & Pano, Dentrix s/w, a Sapphire light, & an intra oral camera. Cash/Ins/PPO. 30+ new pts/mos. 2006 Collections approx. \$1.1M on a 3 1/2 day wk. SOLD LA MESA #2 - (3) op computerized G.P. (2) ops eqt'd. 3rd partially eqt'd. Strip Ctr. location with exposure and visibility. Collect \$150K-\$200K/yr p.t. Cash/Ins/PPO.

NATIONAL CITY - (3) op turnkey office; no charts. In a free standing bldg. Excellent exposure/visibility. New eqt. Opp. for bldg. purchase.

**POWAY** - (3) op computerized G.P. in a freestand bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. Sale includes an active phone # & yellow page ad. SAN MARCOS #1 - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other.

#### SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD** 

#### VENTURA COUNTY

CAMARILLO - (4) op turnkey office located in a shop ctr. Being sold as a turnkey with some bonus charts. Priced below buildout & equipt cost. THOUSAND OAKS - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Many referrals available from M.D.s/Rx. Cash/Ins/PPO. Annual Gross \$80-90K p.t. Low overhead/high net. Great starter or second office.

MOORPARK - (4) op computerized G.P. in smaller prof bldg. Intra oral camera & Casey Ed. System. Pt. base mostly Cash/Ins & PPO w a small amt. of Denti-Cal. Collects \$10K-\$15K/mos p.t. Moorpark is booming. A f.t. D.D.S. will make this pract. skyrocket!

OXNARD #2 - Pride of Ownership G.P. & Condo for sale. 1,209 sq ft condo & start-up pract. (3) op office; (2) ops fully eqt'd w new ADEC eqt, 3rd plumbed. Computerized, intra oral camera & sapphire light eqt'd. Initial launch completed. Office is ready for a Buyer to take over & build their ideal pract. Own your own pract. & real estate. Combined price below \$350K. NEW

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<b>BURBANK #3-</b> Long-established private practice with over 40yrs of goodwill. Revenues exceed \$300k annually. Conservative Seller works part-time – no advertising.	• Full
<b>CHINO-</b> Free standing building with excellent visibility, sign and walk-ins. Seller Retiring. Seller work- ing part-time. 5 ops with 3 rooms fully equipped.	Appraisal Services
<b>COMMERCE</b> -Busy shopping center location. Good visibility. Seller has another and working here limited sched. 5 ops fully equipped.	Services
<b>EL MONTE-</b> 5 fully equipped ops. Revenues exceed \$700k. Shopping center location. Income increasing each year. Over 40 walkins per month. Too many patients!	• Court
<b>FONTANA-</b> Free standing building. Large sign. Very busy street. Growth area. State-of-the-Art equipment. 8+ op facility. Revenues exceed \$100k/month.	Appointed Experts
<b>GLENDALE-</b> Private practice in shared facility with 50 years of goodwill; 30K/per month, 3 ops.No DentiCal or Capitation; Can be merged into existing practice or operated as is.	Experts
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<b>HERMOSA BEACH-</b> Rare beach community practice with 20+ years of goodwill. 4 ops with views of the ocean. Modern facility. Must see!	Transactions Confidential
<b>LOS ANGELES-</b> Store-front office with sign exposure on 2nd floor of shopping center. 3 ops like new. Seller working limited sched. Very low expenses.	Communitian
<b>LOS ANGELES (East)-</b> Walkin traffic; Hispanic Area; Ample Parking. Next to High School. Large Sign. Free Standing Building. Multi-Specialty Opportunity.	• Financing
<b>NORTH HOLLYWOOD-</b> 3 ops with sign exposure. Over 14 years. Low expenses. Ideal as a starter practice. Busy area.	Arranged
<b>NORTH HOLLYWOOD-</b> Busy shopping center on Lankershim Blvd. 1st floor location. 2 ops equipped; plumbed for 4 ops. Very active center. Priced under \$260k.	
<b>POMONA-</b> Busy 1st floor practice. Established over 10 years. Walkins & referrals only. Low overhead. Revenues of over \$50k/month. Transition available.	All Contracts     Prepared
<b>RIVERSIDE-</b> Strip center location. 3 ops fully equipped. Clean office ready to go to next level with right buyer. Revenues exceed \$25k/month.	
<b>SANTA PAULA-</b> this one has it all! State of the art equipment; excellent layout; clean; 1st floor location. Revenues exceed \$350K on part-time sched. Must see!	• Complete or
<b>SAN DIEGO-</b> downtown practice for sale in professional building. Established over 20 years. Seller relocating. 3 ops plus hygiene room. Seller transition available.	Partial Buyouts
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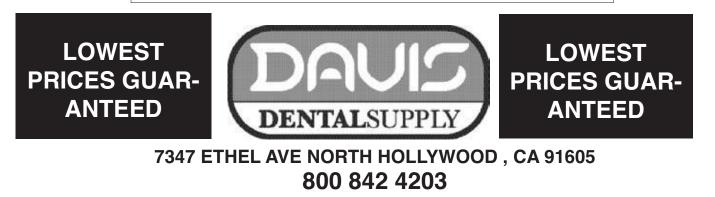
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**SANTA BARBARA CLINIC PRACTICE FOR SALE:** High traffic shopping center location with ten equipped operatories and one additional operatory that is plumbed but not equipped. Capitation checks of \$13,000+ per month and substantial new patient flow. Collections of \$1,100,000 per year on an absentee basis. Owner is present in the practice for not more than three hours per week. Huge upside for owner/operator. Asking \$1,100,000 including all accounts receivable.

**SAN FERNANDO CLINIC PRACTICE FOR SALE:** Collections of \$925,000 per year on an absentee basis with a net income to an owner/ operator of over \$375,000 per year. Shopping center location with excellent visibility. Practice is open five days per week with no evenings and no weekends. Significant HMO with no specialists. Asking \$925,000. *SOLD* 

**GRANADA HILLS FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Forty years of goodwill! No Denti-Cal, no advertising and no capitation. Four days of hygiene per week with gross collections of \$550,000 per year. Seller refers all endo, all perio surgery and all ortho. Building is also for sale at \$800,000. *SALE PENDING* 

**WESTWOOD GENERAL PRACTICE:** Patient charts, charts and more charts! Upscale 51 year old practice for sale in Westwood. Exceptional facility with 180 degree city views from all three operatories in the best location within a Class A building. Only dentist in the building. Large new patient pool with 35+ new patients per month. 2006 collections were over \$370,000 with a net income of more than \$180,000. Immediate sale possible. Seller is willing to stay for a transition period. Asking \$335,000. *SOLD* 

**LOS ALAMITOS GENERAL PRACTICE FOR SALE:** Located in a smaller professional building, this three operatory practice collects \$155,000 per year on 24 hours per week. No Denti-Cal, no cap, and the only PPO accepted is Delta. Seller refers out all endo, all perio, all oral surgery and all ortho. Asking \$125,000.

**AGOURA HILLS ORTHODONTIC PRACTICE FOR SALE:** Long established practice with 25 years of goodwill in the community. Collects \$430,000 per year on three and one-half days per week. Four chairs in a bay with an additional private operatory. Seller wants to stay for a smooth transition. Asking \$216,000.

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**LAKE ISABELLA GENERAL PRACTICE FOR SALE:** Long established fee for service practice collects over \$150,000 per year on three days per week. Tremendous potential for growth for the right individual. Three operatories in a free-standing building. Asking \$75,000.

**GARDENA CLINIC PRACTICE FOR SALE:** Collects \$900,000+ per year with good net income. The office is located in a major retail center and has 5 equipped operatories and 2 additional operatories that are plumbed but not equipped. 60% Denti-Cal. No capitation. Absentee operated practice with potential for substantial growth with an owner operator. Asking \$750,000 including accounts receivable.



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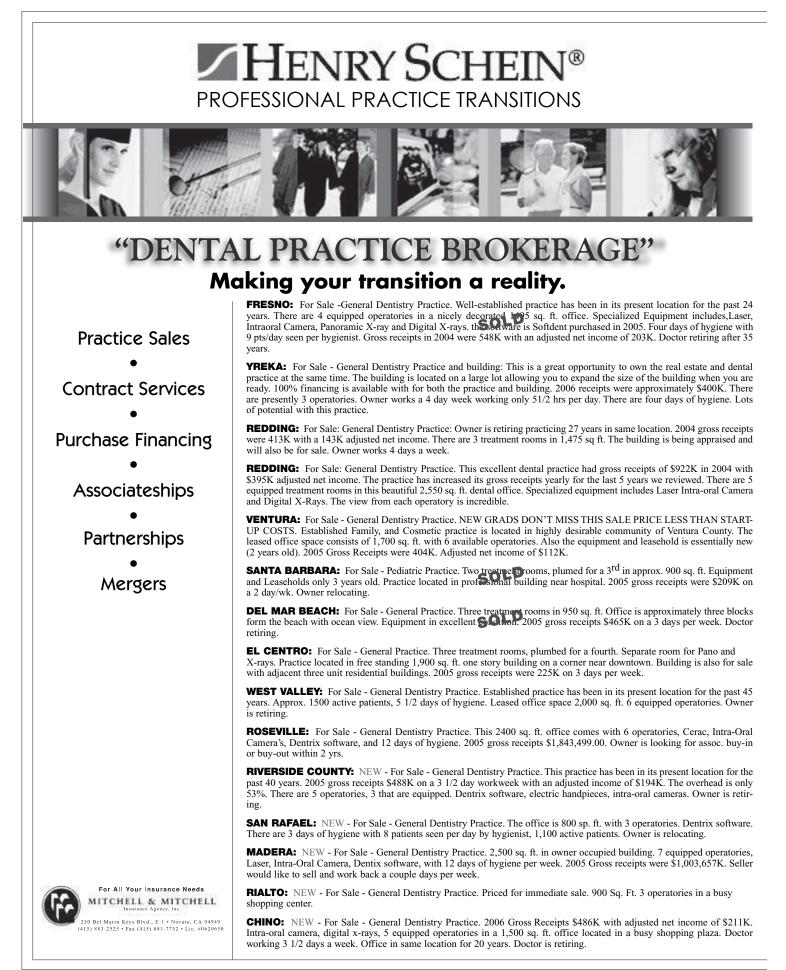
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<b>ANTA CRUZ:</b> For Sale - General dentistry practice. There are five equippenat are plumbed for expansion in this 2,347 sq. ft. office. The 2005 Gross redr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. There 1977. Doctor is retiring.	were \$885K with a low 62% overhead.
ACRAMENTO: For Sale - General Dentistry Practice. Four operatories in ygiene available per week. Gross receipts in 2005 were for the han adjust a 1975 and has operated in its present location for 18 years BUILDING AL	sq ft. There are six and a half days of income of \$240K. Practice was started <b>OR SALE.</b>
<b>L DORADO HILLS:</b> For Sale - General Dentistry Facility. This facility cort equipment and office design. If you are interested in the El Dorado Hills are instale.	
<b>PROVILLE:</b> For Sale - General Dentistry Practice. 2005 Gross Receipts were ays of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same urgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.	
<b>ANGER:</b> For Sale - General Dentistry Practice. If you are a new graduate of reat practice to purchase you should look at this. Very tastefully decorated, this nan a 50% overhead. This would also be a great satellite practice. The office is an be purchased at no money down. Owner is retiring.	office collected 345K in 2005 with less
<b>TOCKTON:</b> For Sale - General Dentistry Practice in north Stockton area. or 10 years and was purchased in 2003 from the previous owner. The practic 005 returning a \$237K adj net income. Will consider all offers.	
<b>IDGECREST:</b> For Sale - General Dentistry Practice. This practice in Cell acome was \$416K in 2005 on 3 1/2 says per <b>Dentisedule</b> . <b>uilding that is also for sale</b> . There are 5 day <b>Solution</b> . Owner is retiring.	
<b>EDDING:</b> For Sale - General Dentistry Practice. This exceptional office uilding of 3,300 sq ft. with 6 ops and six days of hygiene at 12 meters per dapprox. \$300K adj net income to the owner. The practice as started in 198: he owner will consider selling the building also. If you are looking for a fam ity you should consider this practice.	practice collected \$933K in 2005 with was moved to its new location recently.
<b>DAVIS:</b> For Sale - General Dentistry Practice. \$678K Gross Receipts with \$27 avis campus - 4 operatories, 8 days of hygiene. approx 2,600 active patients. Owner is relocating. <u>Available Immediately.</u>	justed net income. Located close to UC
<b>COTTONWOOD:</b> For Sale - General Practice. 3 treatment rooms with roo rojected gross Receipts for 2006 are \$700K. Practice has shown an increase bel Webb recently purchased 4,500 acres for retirement community in Cottonw	expansion in this 1,200 sq. ft. office. duction every year for the last 5 years.
<b>NODESTO:</b> For Sale- General Dentistry Practice. This excellent practice has d net income of \$533,598. There are 11 days of hygiene in the 6 operatory, 1,9 s present location of 30 years and most of its employees have been with the p	ft. office space. The office has been in
<b>AGUNA HILLS:</b> For Sale - General Dentistry Practice. This 3 operatory o ays of hygiene. It has been in its present location for 12 years. 2005 GR. were 6 ble affluent area. Software is Easy dental and Trojan. Owner is retiring.	
<b>NGLEWOOD:</b> NEW - For Sale - Pediatric Practice. Priced for immediate sal	peratories. 2005 gross Receipts \$350K.
<b>CANTA CRUZ CO.:</b> NEW - For Sale - General Dentistry Practice. This o quipped operatories. The views out each of the doctor's treatment rooms are be oth the patients and staff. There is room for expansion by equipping two additional lectric handpieces, and a panoramic x-ray machine. There are 10 hygiene data tross receipts were \$1,265,00 with a \$503,000 adjusted net income.	I and provide a relaxing atmosphere for peratories. There are intra-oral cameras,
<b>NAHEIM DENTAL BUILDING:</b> For Sale - Located in large Medical/Der 1. ft.; single story building. Designed for Pediatrics-Orthopedic-Orthodontic us ssociate with new owner to establish practice.	ren treatment rooms. Present owner will  • PRACTICE TRANSITIONS ARTICLES • FREQUENTLY ASKED QUESTIONS
<b>CARLSBAD:</b> NEW - For Sale - General Dentistry Practice. 1403 sq. ft. with ays of hygiene per week. Gross receipts were 247K for 2005. Practice has be ndo, Implants, referred out.	
<b>RESNO:</b> NEW - For Sale - General Dentistry Practice. 2006 Gross Receip 278K. This is a PPO/HMO practice. There is 2000 sq. ft. of office space w xpand into a 6th operatory. Panolypse machine, Easy Dental software. 4 days main thoroughfare.	77,336 with an adjusted net income of squipped operatories. There is room to
<b>AN RAMON:</b> NEW - For Sale - General Dentistry Practice. Practice 2005 p X. rooms, 3 utilized for hygiene. Approx. 50 new patients and that or al rea for 25 yrs. 11 yrs in present location. Larger in base or adults and child etiring	receipts were 1,250,000 in 2005. Eight ra, panoramic x-ray. Practice located in very affluent and growing area. Owner West Allis, WI 53227 (800) 730-8883

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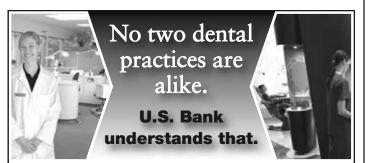
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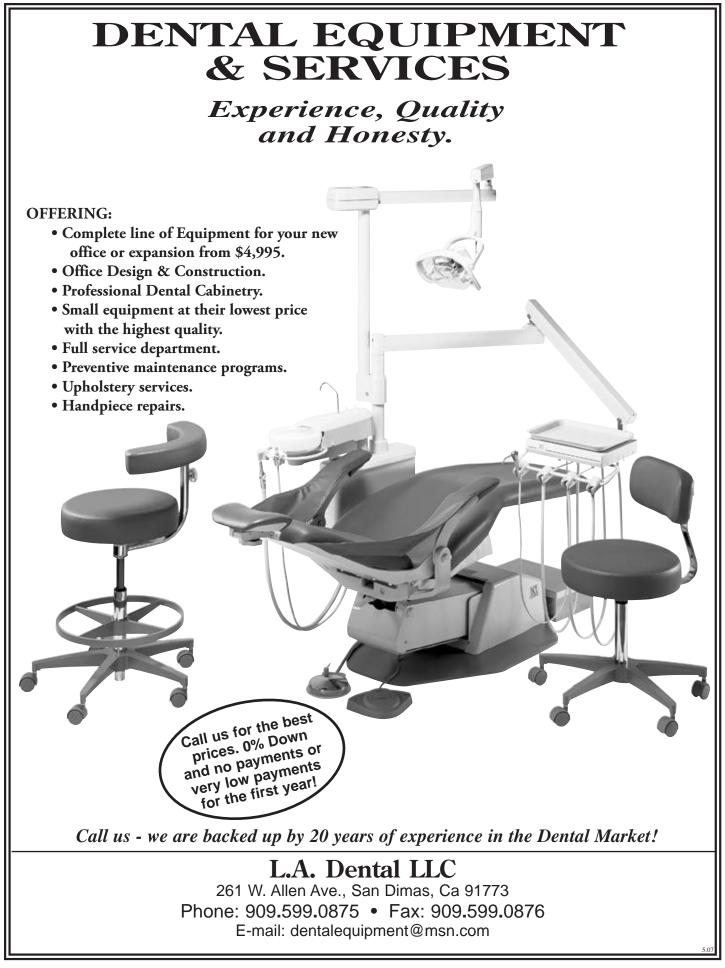
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**TUSTIN-**5 eq. ops. 2,200 sq. ft. office in a two story free standing bldg. Computerized office w/ Intra Oral camera. Equipment is new – two year old. Two digital X-Rays. Income stream is approx. 35% insurance, 60% cash & 5% Medi-Cal. Seller is working 4 days a week seeing 50+ new patients a month. Projecting approx. \$607,220 for 2007. **BUYER'S NET OF \$205,444**.

**WEST HILLS-**5 eq. ops. in a spacious 2,280 sq. ft. suite located in a 3-story med/dental bldg. Great location near 101 & Topanga Canyon. Bldg has large free parking structure. Computerized office w/ 2 Intra Oral cameras. 62% insurance, 30% cash, & 8% CAP. Sellers are working 2 day/wk, w/ 1 Assoc. working a total 4- 5 days/wk. Projecting approx. \$685,824 for 2007. **BUYER'S NET OF \$225,496**.

**LAGUNA HILLS-**5 eq. ops. in a 1,700 sq. ft. suite in a two-story bldg., 2nd floor location with a modified gross lease. Only dentist in shopping center, exclusivity, digital x-rays, monitors are set up to be networked. Income stream is approx. 70% insurance, 29% cash & 1 % medical. Seller working Mon.-Thurs. in the morning & Fri. in the afternoon, seeing 8-10 patients/day. Projecting approx. \$1,068,000 for 2007. **BUYER'S NET OF \$496,606**.

 BAKERSFIELD-5 eq. ops. & 1 plumbed not eq. op. in a 1,500 sq. ft. suite. Great Location near Memorial Hospital. Both Sellers work a total of 4 days a week. Income stream insurance 40%, cash 10%, cap 50%. Computerized office with Intra Oral camera. Growing area. Projecting approx. \$540,000 for 2007. BUYER'S NET OF \$184,456.
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#### MAY 2007

and Appraising of Dental Practices





SAN DIEGO-3 eq. ops. in a 1,841 sq. ft. suite in a Dental bldg. This is a GP practice for an experienced restorative doctor! Solid referral base & a personable staff. 90% cash & 10% insurance. 17 Yrs of Goodwill. Seller is working 4 dys/wk w/1 Hygienist working 4 dys/wk. Intra Oral camera. Projecting \$1,102,692 for 2007. BUYER'S NET OF \$435,684.

**SANTA ANA-**4 eq. ops. in a 1,700 sq. ft. house that was converted into a dental office in 1964. 29 years of Goodwill. 70% insurance, 30% cash. Computerized office with 1-4 year old Equipment. Seller is retiring. Collected 373,508 in 2006.

**BUYER'S NET OF \$93,864.** 





**TUSTIN-**3 eq. ops. in a 1,050 sq. ft. suite in a 2story medical/dental bldg. Computerized office. 16 Yrs of Goodwill. Good Location. Income stream is approx. 70% insurance, 30% cash. Seller is working 4 days/wk seeing approx. 15 patients/day. Projecting approx. \$889,560 for 2007.

**BUYER'S NET OF \$383,404.** 

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Alice C. King, V.P.

#### **GREATER LOS ANGELES & VENTURA COUNTY**

**BEVERLY HILLS**-5 eq. ops. in a 1,650 sq. ft. in a 5-story medical/dental bldg. High income patients and an exciting place to practice. Number of high profile patients. Income stream is approx. 100% cash. Seller is working 4 days/wk seeing approx. 15-16 patients day. Projecting approx. \$1,454,556 in 2007. **BUYER'S NET OF \$503,472**.

**BURBANK-**2 eq. ops. in a 900 sq. ft.suite located in a Multi story Med/Dental building. Established 8 yrs as a dental practice. Office is completely wired for computer networking. Leasehold improvements and equipment only.

**LONG BEACH-**3 eq. ops. & 1 plumbed/not equipped op. in a 1,350 sq ft 2-story medical/dental/professional bldg. Good location near St. Mary Hospital, Visible signage on bldg, low overhead, and high net. 14 Yrs of Goodwill. 35% insurance, 30% cash & 35% medical. Computerized office w/ Intra Oral Camera & Digital X-ray. Seller is working 3 ½ dys/wk. Turn-Key Office.

**LOS ANGELES-**3 eq. ops. in a 1,050 sq. ft. suite in a multi-story building in the heart of LA off the 10 freeway. Low Rent for Area. Leasehold improvements & equipment only.

**SAN FERNANDO-**6 eq. ops. and 1 not eq. op. in a 3,200 sq. ft. spacious suite, located in a single story free standing building. Seller manages and diagnosic perio 1 day a month with 2 associates working a total of 5 days a week. Attracting 60 new patients per month. Income stream PPO insurance 65%, cash 20%, medical 5%, cap 10%. Long term knowledgeable staff. Projecting approx. \$405,192 in 2007. **BUYERS NET OF 97,742**.

**VALLEY VILLAGE-**5 eq. ops. in a 1,500 sq. ft. suite in a 2-story med/dental bldg. Good signage, good location on busy Blvd., free parking, Ortho next door, x-ray lab in bldg. Leasehold improvements & equipment only.

**VALLEY VILLAGE-**4 eq. ops. in a 1,280 sq. ft. suite located in a single story, free standing bldg. Good location next to the corner, great signage. Low Rent for Area. Established 20 yrs as a dental practice. Free Parking, Leasehold improvements & equipment only.

**WEST HILLS-**5 eq. ops. in a spacious 2,280 sq. ft. suite located in a 3-story med/dental bldg. Great location near 101 & Topanga Canyon. Bldg has large free parking structure. Computerized office w/ 2 Intra Oral cameras. 62% insurance, 30% cash, & 8% CAP. Sellers are working 2 day/wk, w/ 1 Assoc. working a total 4- 5 days/wk. Projecting approx. \$685,824 for 2007. **BUYER'S NET OF \$225,496**.

**WESTCHESTER-**3 eq. ops. in a 700 sq. ft. suite in a single story med/dental bldg. 54 yrs goodwill, caring dentist & good staff. Income stream is approx 70% insurance & 30% cash. Seller is currently working 3 days/wk seeing approx 8-12 patients/day. Projecting approx. \$521,382 in 2007. **BUYER'S NET OF \$179,948**.

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Maria Silva, V.P.

#### ORANGE COUNTY

**ANAHEIM-**2 eq. ops. in a 900 sq. ft. suite in a one story Medical/Dental Bldg. Good Location in a strip center. Income stream is approx. 50% insurance, 35% cash & 15% medical. Seller is working 4 ½ days per week seeing 8-10 patients a day. Projecting \$230,724 for 2007. **BUYER'S NET OF \$71,740**.

**GARDEN GROVE-**4 eq. ops. & 2 denture room/eq. ops. in a 2,560 sq. ft. suite in a single story shopping center. Good location in the heart of OC. Computerized office w/ Intra Oral Camera. Long term, loyal patient base. 40% insurance, 20% cash & 40% Medi-Cal. Seller is working 3 ½ days/wk. Projecting approx. \$288,600 for 2007. **BUYER'S NET OF \$70,812**.

**LAGUNA BEACH-**3 eq. ops. in a 1,400 sq. ft. suite located in a single story, free standing bldg. Located on PCH, near the beach. Ample off street parking. 57 years of Goodwill. Computerized office w/ Intra Oral camera. 65% insurance, 30% cash & 5% cap. Assignable PPO plans. Seller is working 2 dys/wk w/ an Assoc. working 2 dys/wk. Projecting approx. \$232,284 for 2007. **BUYER'S NET OF \$110,129**.

**LAGUNA HILLS-**2 eq. ops. in a 800 sq. ft. suite in a single story free standing bldg. Computerized office w/ Intra Oral camera. Equipment is new. Leasehold improvements, equipment only.

**LAGUNA HILLS-**5 eq. ops. in a 1,700 sq. ft. suite in a two-story bldg., 2nd floor location with a modified gross lease. Only dentist in shopping center, exclusivity, digital x-rays, monitors are set up to be networked. Income stream is approx. 70% insurance, 29% cash & 1% medical. Seller working M-Th in the morning & F in the afternoon, seeing 8-10 patients/day. Projecting approx. \$1,068,000 for 2007. BUYER'S NET OF \$496,606.

**LA HABRA-**4 eq. ops. in 1,707 sq. ft. spacious suite, located in a single story strip shopping center. 14 Yrs of Goodwill. 70% Cash, 15% Insurance, 15% CAP practice. Seller works 3 dys/wk with 2 Assoc. working a total of 2 dys/wk. Patient Charts are included but not guaranteed. Projecting approx. \$182,364 for 2007.

**NEWPORT BEACH-**4 eq. ops., 1,103 sq. ft., new pre-modeled office in 3 story med/dent. building with large, free patient parking near Hoag Hospital. Friced less than replacement!

**RANCHO SANTA MARGARITA-**6 eq. ops., 2,300 sq. ft. office located in two-story medical/dental building. High tech office with 6 yr. old equipment. Excellent location near City Hall and easy 241 access. Leasehold Improvements and Equipment only!

**SANTA ANA-**4 eq. ops. in a 1,700 sq. ft. house that was converted into a dental office in 1964. 29 years of Goodwill. 70% insurance, 30% cash. Computerized office with 1-4 year old Equipment. Seller is retiring. Collected 373,508 in 2006. **BUYER'S NET OF \$93,864**.

**SANTA ANA-**5 eq. ops. & 1 plumbed/not equipped op in a 2,050 sq. ft. suite. 2-story medical/dental bldg. Income stream is approx. 45% insurance, 45% cash, 6% Medi-Cal & 4% capitation. Seller is working 3½ days/wk seeing approx. 6-8 patients/day. Projecting approx. \$162,822 for 2007. Leasehold improvements, equipment & all patient charts included.

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Tina Ochoa, V.P.

**TUSTIN-**5 eq. ops. 2,200 sq. ft. office in a two story free standing bldg. Computerized office w/ Intra Oral camera. Equipment is new – two year old. Two digital X-Rays. Income stream is approx. 35% insurance, 60% cash & 5% Medi-Cal. Seller is working 4 days a week seeing 50+ new patients a month. Projecting approx. \$607,220 for 2007. **BUYER'S NET OF \$205,444**.

**TUSTIN-**3 eq. ops., 1,050 sq. ft. office in medical/dental bldg. 70% insurance, 30% cash practice w/ approx. 35 new patients/mon; some PPO's. 10-15 core referring GP's. Seller works 4 days/wk with 2 & ½ days/wk of Hygiene. Gross collections for 2006 were approx. \$815,402. **BUYER'S NET OF \$383,404**.

#### RIVERSIDE & SAN BERNARDINO COUNTIES

**BIG BEAR-**5 eq. ops., 1,500 sq. ft. office located in well-established shopping center. 25% insurance (15 plans), 25% insurance & 50% Medi-cal practice. Seller collected approx. \$244,308 on 2 & <sup>1</sup>/<sub>2</sub> days/wk.

**CHINO-**4 eq. ops. in a 1,600 sq. ft. suite in a one-story free standing med/dental bldg. Area is growing. Computerized office with Intra Oral Camera & Digital X-ray. Great, long-term staff & loyal patient base. 20 Yrs of Goodwill. Income stream is approx 70% insurance & 30% cash. Seller is working 4 days/wk seeing 8-12 patients/day. 2 Hygienists working a total of 4 dys/wk. Projecting approx. \$611,238 in 2007. **BUYER'S NET OF \$197,890**.

**HEMET-**4 eq. ops. in a 1,252 sq. ft. suite in a one-story medical/dental bldg (De Anza Prof. Bldg.). 37 years of goodwill, long-term staff, & is the only DDB in building. 38% insurance(only 1 PPO) & 62% cash. Seller is working 4 dys/wk & a Hygienist is working 2 dys/wk. Collected approx. \$332,678 in 2006. **BUYER'S NET OF \$83,652**.

**PALM DESERT-**4 eq. ops., 2,195 sq. ft. office. 100% cash, cosmetic practice. Approx. 40 new patients/ month. Strong hygiene practice. **BUYER'S NET OF \$360,468**.

**RANCHO CUCAMONGA-**3 eq. ops. in 1,100 sq. ft. suite located in a shopping center. Area is rapidly growing. Turn Key Office. Computerized suite with Intra Oral Camera & Digital X-ray. Seller recently added 4 CAP plans. Equipment is approx. 1 yr old. Projecting approx. \$320,454 for 2007.

#### SAN DIEGO COUNTY

**ESCONDIDO-**3 eq. ops. in a 2,200 sq. ft. suite in a 1-story bldg in a shopping center. Good location. All digital office. Surveillance cameras. Intra-Oral camera. Income stream is approx. 75% insurance, 15% cash & 10% medical. Seller is working 1-2½ days - seeing 8 patients/day. Projecting approx. \$310,800 for 2007. **BUYER'S NET OF \$98,668**.

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Greg Beamer, V.P.

**RAMONA-**5 eq. ops in 1,600 sq. ft. single story, free-standing, duplex bldg. Great location with 45 yrs of Goodwill. Rapidly growing area. 60% insurance 44% cash. Seller works 1.5 dys/wk with 6 dys/wk of Hygienists Plus Assoc. working 4 ½ dys/wk. appliex 57-62 new patients/month. Projecting approx. \$1,070,100 for 2007. **BUYER'S NET OF \$320,488**.

**SAN DIEGO-**3 eq. ops. in a 1,841 sq. ft. suite in a Dental bldg. This is a GP practice for an experienced restorative doctor! Solid referral base & a personable staff. 90% cash & 10% insurance. 17 Yrs of Goodwill. Seller is working 4 dys/wk w/ 1 Hygienist working 4 dys/wk. Intra Oral camera. Projecting approx. \$1,079,712 for 2007. **BUYER'S NET OF \$402,288**.

**SAN DIEGO-**4 eq. ops. in a 1,300 sq. ft. suite located in a one story, free-standing bldg. Computerized office w/ 2 Intra Oral Cameras & 2 Digital X-rays. Seller w/ complete Invisilign patients. Digital X-ray. Dropped Dentical in 2006. Income stream is approx 60% insurance, 25% cash & 5% capitation. Dr is working 3 dys/wk. Attracting 55 new pts/mo. Blding for Sale. Projecting approx. \$738,000 for 2007. **BUYER'S NET OF \$ 219,304**.

**SAN DIEGO-**4 eq. ops. in a 1,250 sq. ft. suite located in a one-story duplex. Ortho & restorative dentist. 44 yrs of goodwill in San Carlos area. 15% insurance & 85% cash. Retiring Seller is working 4 dys/wk with a Hygienist working 1-2 dys/wk. Long Term, Knowledgeable staff. Intra Oral Camera. Projecting approx. \$296,088 for 2007. **BUYER'S NET OF \$63,316**.

#### KERN COUNTY

**BAKERSFIELD-**5 eq. ops. & 1 plumbed not eq. op. in a 1,500sq. ft. suite. Great Location near Memorial Hospital. Both Sellers work a total of 4 days a week. Income stream insurance 40%, cash 10%, cap 50%. Computerized office with Intra Oral camera. Growing area. Projecting approx. \$540,000 for 2007. **BUYER'S NET OF \$184,456**.

**LAKE ISABELLA-**3 eq. ops. in a 1,500 sq. ft. suite in a two story Dental Bldg (studio opt. by stairs). Good place to live only (3) other dentists in a population of 22,000 people. Computerized office. Projecting approx. \$288,000 for 2007. **BUYER'S NET OF 184,456**.

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#### **DIRECT E-MAIL ADDRESS TO BROKER/AGENTS**

Alice King- aking@calpracticesales.com Greg Beamer- gbeamer@calpracticesales.com Tina Ochoa- tochoa@calpracticesales.com Maria Silva- msilva@calpracticesales.com

John W. Knipf (Neff), President Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer, V.P. & Maria Silva, V.P.

Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.

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**4 OPS DENTAL OFFICE** in SoCal-Santa Clarita Valley for sale by owner. For info visit dentalofficesale.com. No brokers please.

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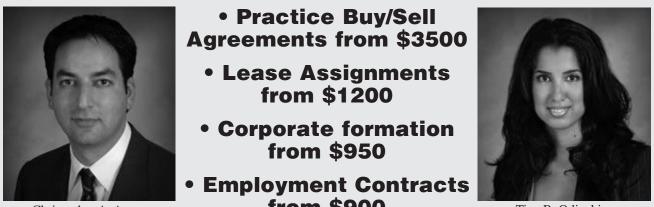
**SALE ADEC ISLAND CABINETS** sandstone, statim 5000 new, LHS710 fiberoptic system, loupes germany, vacuum compressors, developer, etc 714-496-1753.

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**SANTA BARBARA** CLINIC PRACTICE FOR SALE – Shopping center location with great lease. Collects \$1.1 million on absentee basis with \$13,000+ capitation. 10 ops. Asking \$1,100,000. Kurt Skarin 818-991-6552.

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**PRACTICE FOR SALE** #2065 – South O.C. – Are you losing your lease. Have outstanding shopping center location in Aliso Viejo or just Great Start up location– Great Opportunity for someone having a following.. Seller will finance at 6 ½% interest. Call P.P.S., (714) 832-0230 Tom Fitterer.

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**PRACTICE FOR SALE** #1017 – Palm Springs/La Quinta area. Established 40 yrs. New owner 14 yrs. 9 Ops, renovated like new. Hi tech office. Grossed \$187k last month. Seller to work back for Buyer. Adding new DDS can achieve \$2.5 million first yr. Fantastic Opportunity. Call PPS, Tom Fitterer (714) 832-0230.

**FOR SALE** Pentamix 2 mixing unit one new \$250, one used \$150.ThermaPrep by ThermaFil \$100. (760) 346-8901.

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**QUALITY-MINDED DENTIST** relocating to Orange County seeking an associate and/or buy-in opportunity. Call (714) 317-8302.

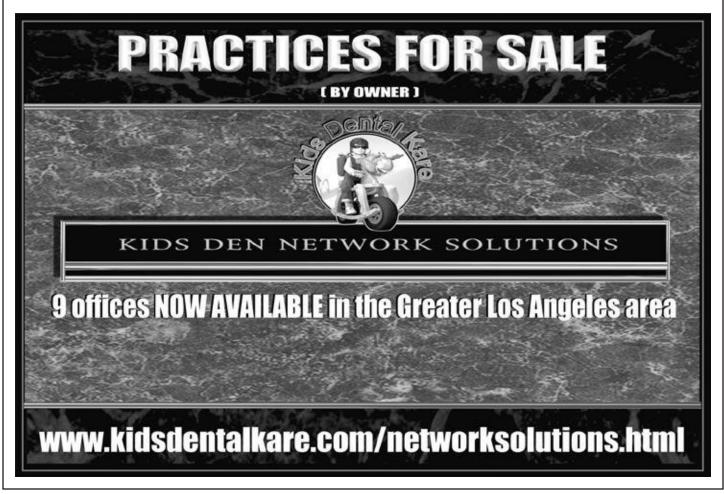
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**SANTA CLARITA VALLEY** 4 ops office for sale by owner. \$950.000 yr 2006 collection, selling for \$850.000. Please visit www.dentalofficesale.com for more details or email owner@dentalofficesale.com.

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**I STARTED CONTACTING HYGIENISTS** within 24 hours after I posted an ad on Dentalworkers.com! We will use Dentalworkers.com again in the future. Ann R.; Office Manager in Beverly Hills CA.

**PRACTICE FOR SALE** #2099 – Huntington Park – Established 20 years – 1 day only, produces \$10k/month. More volume available. Call Professional Practice Sales, Inc., (714) 832-0230.

**PRACTICE FOR SALE** Korea Town in Los Angeles. 30 years practice. Newly modeled & equipped. 2 ops. Best sale price of \$150K. Call Dr. Justin (213) 272-7989.

**PRACTICE FOR SALE** K-535 SANTA ANA GP, 1000 sf, 3 ops, long established. Call for details! \$300k Timothy G. Giroux, DDS/Broker 800-641-4179.

**ORTHODONTIST LOOKING TO ASSOCIATE** partner, or buy into general or orthodontic practice in Southern California. Contact Dr. Eng at: e.eng@earthlink.net.

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## WESTERN PRACTICE SALES

## John M. Cahill Associates

#### NORTHERN CAL CONT.

**REDUCED! H-386 SONORA** – GP, in beautiful 2200 sf 6 op completely computerized office w/ digital x-ray. Collections avg 1.13 million in past 4 years. Option to purchase building. **REDUCED!** Asking only 50% of Gross Receipts! \$620k

**H-2916 GOLD COUNTRY**– 42 years established, GP in modern computerized 3 op office, 1064 sf. Great Staff and Seller to assist w/ transition. **\$260k** 

H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. \$340k

#### **CENTRAL VALLEY**

I-2959 CENTRAL VALLEY — Long established, GP 3 ops. \$165k

**<u>I-4701 STOCKTON</u>**— GP, 2500 sf 6 + 2 ops. FFS with collections in range of \$1.5 million. **\$960k** 

J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. ONLY \$150k

J-2934 SAN LUIS OBISPO AREA—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops plumbed for additional. Condo also available to purchase. \$495k

J-449 FRESNO/CLOVIS GP, mostly FFS. Collected \$637K in 2005. 2006 projected at \$600k. \$550k

<u>J-516 FRESNO -</u> GP, desirable North East Area, Med Prof. Bldg, 1500 sf w/4 ops. Mostly Insurance. Collections of \$506k in '06 **\$350k** 

**J-499 VISALIA AREA** - Two GP practices available to be purchased together or separately. Both practices have mix of denti-cal & insured patients. One is 1650 sf w/ 4 ops and the other approx 4000 sf w/5 ops & rm for 1 add'l op. Combined coll. Of \$1.5m. Cash flow in excess of \$750k for owner/ operator. **\$900k** 

#### **SOUTHERN CALIFORNIA**

**K-466 NORTHRIDGE-** GP Long Established practice. Located in a Professional building, Thousands of active patients. Gross in the mid \$700k range. 1550 square feet, 4 ops. **\$625k K-517 SAN DIEGO-** GP, 1000 sf, 3 ops. Exc.

Central Location \$260k

K-518 SANTA ANA - GP, 800 sf, 3 ops in Med. Prof. Bldg **\$95K** 

<u>NEW!</u> K-526 CHATSWORTH - GP, 1100 sf, 5 ops. Long Established. Exc. Staff **\$295K** <u>NEW!</u> K-535 SANTA ANA - GP, 1000 sf, 3 ops,

long established. Call for details! \$300k

#### **ARIZONA**

Az-412 PHOENIX— Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase. **\$350k** 

<u>Az-430 GLENDALE</u>— Leasehold improvement practice. Large 6 op office. **\$180k** 

Az-433 SCOTTSDALE — Nice new 1100 sf, 3 op FFS practice. \$235k

Az-477 LAKE HAVASU CITY – GP, in beautiful centrally located 1510 sf 4 op office. Practice grosses in the \$1.2 million range. Call for Details!

<u>Az-486 TUCSON</u> – GP, 1000 sf, 3 op office \$175k

#### **NEVADA**

<u>**R-434 RENO</u>** - GP, Long established practice, Seller retiring. Collections of \$291K in '05. Insured/cash patients. Excellent merger opportunity. **REDUCED TO ONLY \$140k**</u>

<u>**R-514**</u> <u>**RENO**</u> - 1,600 sf, 4 op office near care facility. Call for details!

**LV-472 LAS VEGAS**—GP spectacular spacious office w/sophisticated décor 2,600 sf, 5 ops. **\$690k** 

#### **NEVADA CONT.**

**LV-461 LAS VEGAS**—Very desirable NW location. Newer free standing bldg, 5 ops. Avgs nearly 50 new pts/month. Gross in the 1 mill range. Predominately Prosthodontics. **\$400k** 

<u>NEW!</u> LV-529 LAS VEGAS - NW Rainbow Curve area near Summerlin. Aprx 2300 sf, 4 fully equipped ops. Plumbed for 1 add'l op. **\$250k** 

<u>NEW! LV-533 LAS VEGAS</u> - Top Notch! GP, Granite countertops, custom flooring, 1700 sf w/ 4 spacious ops. Gross over \$1m yr. Priced to sell at only **\$545k** 

#### **OREGON**

**F-482 COOS BAY, OREGON**— GP, Seller Retiring. Modern equipped, 2500 sf w/3 ops & plumbed for 3 additional. **Call for Details!** 

#### SPECIALTY PRACTICES

A-2980 GREATER BAY AREA—Ortho, long established. \$400k

**E-387 ROSEVILLE**—**Perio,** located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **\$150k** 

**Az-390 PINETOP AREA**—Ortho, Escape to the beauty of the cool country and tall pines! Easily accessible from Highway 260. Office is 1,500 sf with 3 fully equipped ops. **\$175k** 

**<u>B-4751 EAST BAY</u>**—Perio & Implants, 770 sf, 3 op off. **\$125k** 

**E-507 SACRAMENTO** - Ortho, 6 chairs in 2 bays. 2500 sf Call for details. **\$295K** 

<u>NEW! B-520 EAST BAY</u>—Ortho, 6 chairs in open bay. 1500 sf. 2 story Prof. Bldg \$175k



Timothy G. Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



R

Edmond P. Cahill, JD

John M. Cahill, MBA



## WESTERN PRACTICE SALES

## John M. Cahill Associates

#### BAY AREA

<u>A-2984 BAY AREA</u> - Dentist interested in sharing dental office. Great opportunity for a dentist who desires to practice in a state of the art facility. **Call for Details** 

A-494 MILL VALLEY - Newly listed, 3 op office w/approx 900 sf. Call for additional details! A-497 SAN FRANCISCO - GP Stonestown. Collections of \$175k! 1120 sf office w/ 2 fully equipped op - Room for 2 add'l ops. Mix of insured/PPO Patients. \$100k

A-515 SAN FRANCISCO - NEW State of the Art GP. 1,100 sf, 3 ops. \$275k

<u>NEW!</u> A-5281 SAN FRANCISCO - FACILITY ONLY—3 ops, 1230 sf. Call for Details! **\$75k** 

**<u>NEW!</u>** A-534 MILL VALLEY - GP, 1100 sf, 3 ops, solid patient base near shopping, banking & schools. Call for more information. **\$410k** 

**B-2968 SAN PABLO** – Great Starter practice, 100% private/ins patients. Office has 4 ops, 1450 sf. Real Estate also available. **\$65k** 

**B-453 OAKLAND**— Long established Modern equipped 4 ops, Ins/Pvt Pay/PPO nets close to \$200k. **\$310k** 

**B-2975 EAST BAY** – Part of group practice, 33 years of goodwill, 3 Fully equipped, + 1 hygiene, 3 – 4 Doctor Days worked per week, 2 Days of hygiene per week. **\$550k** 

<u>B-467 EAST BAY-</u> 50% interest in practice, grosses in the \$800k range. **\$385k** 

**B-4711 OAKLAND** GP in 1988 sf 4 fully equipped op downtown location. Gross in the high \$500k range. **\$290k** 

<u>B-4911 CENTRAL CONTRA COSTA -</u> 1106 sf, 3 op GP office in excellent location**\$230k** 

**B-501 OAKLAND** - GP Downtown location, long established w/ collections of \$540K +. Insured/Cash Only. Fully equipped 3.5 ops w/ rm for 1 add'l op **\$350k** 

**B-5131 WALNUT CREEK** - GP 3 op, 1000 sf office w/ good visibility, easy access. **\$200k** 

<u>C-464 CENTRAL MARIN</u> - GP, Long estab, Seller retiring. Collections of \$731K in 2005. Ins/cash pts only. 4 op office. Prime centralized location. **\$500k** 

<u>C-510 FAIRFIELD -</u> GP, 3 op office near shopping and hospital. **\$225k** 

#### BAY AREA CONT.

<u>C-2964 SOLANO COUNTY</u>- GP with nearly 3,000 sf office, 6 ops plumbed for 2 add'l. **\$820k** <u>D-437 FREMONT</u>- Practice in one of the nicest Prof. Bldgs in Fremont! Beautiful operatory views of golf course. **\$295k** 

**D-2939 SAN JOSE NEAR EASTRIDGE**—1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/4 hyg days. **\$500k** 

**D-489 HOLLISTER** - GP, 1800 sf, 3 ops plumbed for 2 add'l. In the heart of downtown **\$280k** 

D-474 LOS ALTOS- Facility/asset sale. 2100 sf 6 ops. \$225k

**D-502 HAYWARD** - Well est. GP w/ coll. of \$484k in '06. Mostly insured/Cash patients. Refers out all Endo. 3 fully equipped ops. **\$275k** 

**D-504 CARMEL** - 860 sf, 3 op facility now available. Ready to move in. **\$75k** 

<u>NEW!</u> D-536 SAN JOSE - GP, 1200 sf, 3 ops, plumbed for additional op. Located in busy strip mall area. Private Pay, PPO & some Healthy Families. \$295k

#### **NORTHERN CALIFORNIA**

E-478 SO. SACRAMENTO - GP, near I-5 pocket area, seller retiring. Approx 1500 sf w/4 ops. Collections of \$327k in 2005. \$175k

**E-495 SACRAMENTO/FOOTHILLS AREA** -Large GP, 4000 sf, 14 op office in highly visible

neighborhood. **\$625k** <u>E-428 SACRAMENTO</u>\_Long established GP, located in 1045 sf 3 op office. **\$350k** 

**E-420 SACRAMENTO**— GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. **\$300k** 

**E-487 GREATER SACRAMENTO** - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rcpts in \$300k range. **\$195k** 

E-460 ROSEVILLE GP, Large capitation practice w/ Gross Receipts at \$1.8 mill. *Reduced* to only \$800k E-484 SACRAMENTO/CITRUS HEIGHTS

GP, 1100 sf office w/ 2 fully equipped ops. Mostly HMO patients. **ONLY \$70k** 

#### NORTHERN CALIFORNIA CONT.

**E-506 SACRAMENTO** Long Est. GP Coll'd \$658K in 2006. Busy area near major shopping center. **\$375k** 

<u>NEW!</u> E-519 FAIR OAKS - GP, Collections of \$584k in 2006. 1550 sf, 6 ops. ONLY \$420k

<u>NEW!</u> E-521 ROSEVILLE - Facility Only in growing Roseville area. 1080 sf, 4 fully equipped ops in dental professional bldg. *Call for details*!

<u>NEW! E-523 PLACERVILLE -</u> GP, 4 ops now available. **\$130k** 

<u>NEW! E-524 SACRAMENTO -</u> GP, 8 ops, well established. Coll. in '06 exceed \$1.5m. **\$995k** 

<u>NEW! E-525 SACRAMENTO -</u> Long estab. GP in Health Prof. Bldg near busy intersection. 1500 sf w/ 4 fully equipped ops. **\$300k** 

<u>NEW! E-530 CARMICHAEL - Unique</u>, 10 op practice. One of the nicest available. Collections exceed \$1m +. **\$725k** 

<u>NEW!</u> E-531 SACRAMENTO - GP, Available Immediately. Private Pay & Managed Care. Over 10 yrs goodwill. 1375 sf. Call for Details!

**NEW! E-532 AUBURN** - GP, long established, 1100 sf, 3 ops. Easy freeway access. **\$125k** 

**F-326 EUREKA AREA** - GP, Long established practice. Seller Retiring. Nicely appointed 1250sf w/3 ops. Insured/Cash Pts only. Collected \$604k in '04 w/6 wks vac. **REDUCED! \$250k** 

**G-456 YUBA CITY**— GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$200k** 

G-476 CHICO—GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. \$250k

<u>G-395 CHICO</u> Long established GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **\$300k** 

<u>G-443 CHICO</u>— GP, High end, 4 ops and 1750 sf. Practice grosses in the \$700k range. **\$475k** 

H-481 NORTHERN CALIFORNIA - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k** 

<u>H-508 NORTH TAHOE -</u> GP, remarkable practice, 4 op, 1200 sf office, main thoroughfare. **\$100k** 

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- Disability Income Best rates see if you qualify
- One stop for all your insurance needs
- 0% Interest Financing
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Sep 14, 2007	OSHA Seminar NOTE: Sherman Oaks location has and is under <u>new manage</u>		National University 14724 Ventura Blvd. Natl. Bank of CA <u>Sherman Oaks, CA 91403</u> Parking \$3 Park & Walk \$10 at Site (cash only)
Oct 12, 2007	OSHA Seminar	9:00 a.m. to 11:30 a.m.	National University Los Angeles Campus 5245 Pacific Concourse Dr. Los Angeles, CA 90045
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#### SPEAKER NANCY ANDREWS

received her B.S.D.H. from USC. She practiced dental hygiene for 20 years, worked as a clinical instructor for 10 years, and administered the California Dental Hygiene Board Exams. She has privately and through corporate positions designed educational programs for individual practitioners, corporations and professional associations. Ms. Andrews has been published in numerous peer and reviewed professional journals. She has presented seminars for over 15 years for associations, dental groups and universities throughout the U.S. Nancy Andrews is a Dental Safety Consultant and can be reached at na@rossandrews.com

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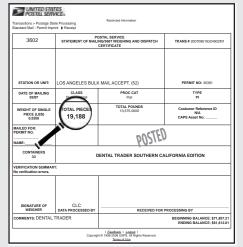
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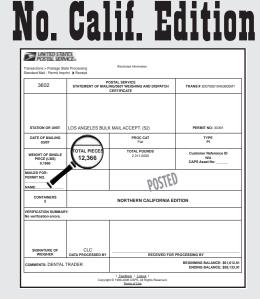
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