

THE Dental Trader

ANAHEIM CDA CONVENTION: MAY 3-6

VOL. 4 NO. 5 • MAY '07
No. Calif. Edition

Ph: 877-888-4237 • Fax: 949-498-1198
DentalTrader.com

FREE ADS FOR DENTISTS & STAFF!

Buy, Sell or Trade all things Dental



The "Wow" starts now.

EZ2000 (ver. 2007) for Windows Vista

• Stunning Effects • Easier to operate • Safer to use • More Dependable •

FREE EZ Perio & EZ Imaging
(Reg. priced at \$500 each!)

EZ-PERIO-CHARTING makes perio-charting quicker, smoother, and more accurate. Record information including bone loss, plaque, probing depths, gingival margins, bleeding points, and furcation grades.

EZ-IMAGING allows capture of intra-oral images, digital x-rays, & patient photos directly into patient's chart; Print picture centered with patient name, birth date and social security number; Increase case acceptance & quick turn around of insurance payments.

Go for the best!
Highest Rated Software by ADA*
only **\$1,495.00**
reg. \$2,395.00
****22 Years of Excellence****

- Free training; free updates & support for entire year
- Comes with CDT 2007-2008 ADA Fee Schedule
- New 2007 ADA ins. claim form w/mandatory "NPI"
- Electronic claims or plain paper (your choice)
- Appointment scheduling, day sheets
- Pre-determination of benefits
- Show patient vs. insurance due on bills
- Treatment plans, routing slips, recall
- Walkout statements, patient e-mailing
- Password protection, embezzle-proof reports
- HMOs, PPOs, multiple fee schedules, Denti-Cal
- Monthly patient statements, receivable reports
- Production/collection & practice analysis reports
- Word Processing w/Mailmerge
- Integrates with Trojan Benefit Svcs. & Mgd. Care

**VISIT US AT CDA
BOOTH 1552**



- Digital X-ray Camera & Sensors
- Digital Panoramic Camera
- Intra-Oral Camera



Complete systems also available:

Single User Power Vista System: Dell Intel Core 2 Duo Processor, Windows Vista, 1 GB Ram, 80 GB HD, CD/DVD, 19" Flat Panel Monitor, 256MB Nvidia Hi-Res Video Card, Dell 1710 Laser Printer, EZ2000 #1 Rated Dental Software, Training, Support: \$3,495.00 (or lease @\$137/mo. 36 mos.)

Complete Digital Office System: same as above system but with 2 PC stations, with 2nd PC on mobile cart to roll between operatories, EZ-Imaging & Perio Charting modules, Digital X-Ray Sensor Kit, Wireless Intra-Oral Camera: \$12,995 (lease @\$317/mo. 60 mos.)

*ADA Online Dir. of Prac. Mgmt. Software (costing under \$2,500 with over 5,000 clients.)

Online demo - www.ez2000software.com - 800-273-5033

WOOD & DELGADO

Attorneys At Law

The Authority in Dental Law

Business Transactions

Practice Purchase Agreements
Partnership Agreements
Shareholder Agreements
Associate Agreements
Associate Buy-ins
MSO's
Space Sharing/Group Solo
Corporate Formations/Dissolutions
Real Estate Acquisition/Sale
Partnership Dispute
Employee/Employment Handbooks

Dental Board Defense

Estate Planning

Wills
Trusts
Power of Attorney
Living Will
Asset Protection Planning



Patrick J. Wood, Attorney at Law



Jason P. Wood, Attorney at Law

Patrick J. Wood,
Attorney at Law

Charles X. Delgado,
Attorney at Law

Jason P. Wood,
Attorney at Law

*Offices in Irvine, San Francisco
& Temecula*

Toll Free: 800-499-1474

FAX: 800-511-2138

Visit our website at:
www.dentalattorneys.com

***Look online for upcoming
CE courses in your area***

CENTRAL VALLEY AREA (Turlock) Practice has been established for nine years in a very desirable location in town. 1500 sq ft. 5 operatories in beautiful sunny surroundings. 2006 gross \$601,780. One doctor working 4 days a week. The doctor is moving with his wife to London and the commercial building of the practice is also for sale. Serious inquires only please. LiliAriah@aol.com.

FOR LEASE WITH OPTION TO BUY a completely remodeled fully equipped DIGITAL PAPERLESS/FILMLESS office. Close to Beach cities-Redondo-Torrance. 310-325-6669.

GLENDORA Two Private Practices for Sale (both owned by me) separate or both together. Both practices were purchased originally from retiring dentists. Ins & cash pts only. Please leave message (626) 840-9089.

GENERAL DENTIST looking for part time position at private office without HMO. 20 years experience. Oxnard, Ventura, Santa Maria. 805-259-7602.

USED PLANMECA PANOREX Model #PM2002 EC Proline. Works great. Takes great panos. Must sell. 530-865-4156 or wsyn@maxinet.com. \$6000 Wayne Syn.

PELTON-CRANE Ceiling Mount Dental Operatory Light - Gray, good working order, has small worn area on reflector. Call 818-884-6586. \$100.

LOOKING TO SHARE SPACE in HBCH, Fountain Valley, Orange or Tustin. Mobile dentist only sees patients in office once a week. Please call 714 730-7633, fax 714 730-7639, email ddsmobile@yahoo.com.



Looking for a pain-free way to purchase an existing dental practice?

Look no further than Banc of America Practice Solutions.™

We'll start by providing you with the right rates, terms and financial flexibility. And because practice financing is all we do—with literally thousands of successful dental clients—we'll provide you with the expertise you need to help ensure that your acquisition is done professionally, efficiently and with almost no growing pains.

We do more to facilitate your acquisition:

- Loans from \$100,000 to \$5 million
- Fixed-rate and variable-rate terms—up to 15 years
- Up to 100% financing
- Rate lock available—throughout negotiation phase
- Practice sale and real estate combinations available

And offer additional financing solutions to grow your practice:*

- Practice Start-Up
- Equipment Financing
- Debt Consolidation**
- Commercial Real Estate
- Office Improvements & Expansions

We'd love to help you fulfill your dreams.

To learn more, call Practice Solutions at **1.800.919.9813** today.

(Monday–Friday, 8 a.m.–8 p.m. Eastern Time). Please mention Priority Code: 9G7G5.

www.bankofamerica.com/practice_solutions

* All programs are subject to credit approvals and loan amounts are subject to creditworthiness. Some restrictions may apply.

** Banc of America Practice Solutions may prohibit use of an account to pay off or pay down another Banc of America account.

Bank of America and Banc of America Practice Solutions are trademarks of Bank of America Corporation. Banc of America Practice Solutions is a subsidiary of Bank of America Corporation.

©2007 Bank of America Corporation

A subsidiary of

Bank of America



**VISIT US @ THE
ANAHEIM CDA
CONVENTION
MAY 4-6, 2007
BOOTH #662**



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2006 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD BY END OF JUNE '07.**

FRESNO COUNTY #3 - South county. Computerized G.P. & condo for sale. (4) ops. Nice equipt. Mixed pt. base. Gross \$500K+/yr. **SOLD**

KERN COUNTY

BAKERSFIELD #16 - (5) op computerized G.P. in a shop ctr with major anchors. Busy ctr with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal. 2006 Gross Collect approx. \$500K on (4 1/2) day wk. **SOLD**

BAKERSFIELD #17 - (3) op computerized G.P. Shop. ctr. location w excellent exposure/visibility. (2) ops eq't'd, 3rd plumbed. Gross Collect. \$300K+/year on 3-3 1/2 days/wk. Cash/Ins. only! Could double pract. by keeping referrals in house. Sale includes all Acc't Rev. for immediate Buyer cash flow. **PENDING**

LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week.

BELLFLOWER - (5) op computerized G.P. in a strip center w excellent exposure/visibility/signage (4) eq't'd ops, 5th is plumbed. (1) yr new Belmont eq't. Easy Dental s/w, intra oral camera, & Zoom light. Open one yr & is just starting to reach it's potential. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. Office is primed and ready to take off. **NEW**

EAST SAN GABRIEL VALLEY - (4) op computerized turnkey office in free standing bldg. Excellent exposure! Leaseholds & equipment. No charts. **NEW**

ENCINO #2 - a "Beverly Hills" quality G.P. Recently remodeled & is gorgeous. (5) fully eq't'd ops; 6th op is plumbed. Computerized, intra oral camera, zoom & Pano eq't'd. Cash/Ins. with some PPO's. 2006 Gross collections approx. \$600K.

ENCINO #3 - (4) op computerized G.P. (3) ops eq't'd w new Belmont eq't, 4th op plumbed. In a prof. bldg. Digital x-rays, Zoom light, computerized ops, intra oral camera, etc. Gross collect \$800K+/yr on a (4) day wk. Mixed pt. base. **NEW**

HAWTHORNE - (4) op computerized G.P. (3) ops Eq't'd. (1) plumbed. Mixed pt. base. Approx. (40) new pts./mos. 2006 Gross Collect. approx. \$372K. \$5K+/mos Cap cks.

SAN GABRIEL VALLEY - (4) op computerized G.P. & medical/dental bldg. for sale. G.P. is a one year old startup with mixed pt base. There is approx \$1,100/mos in Cap checks. Bldg. is 6,000+ sq ft & has (4) units. One unit is the DDS office. Here's your chance to buy a new, growing practice & a bldg; plus be a Landlord, instead of paying rent to one. **NEW**

VALENCIA #1 - (3) op turnkey office with some pts. Equipt is newer. Office is pano equipped. Cash/Ins/PPO. Acc't Rev. (A/R's) included for buyer cash flow.

VAN NUYS - (3) op computerized G.P. Cash/Ins/PPO/HMO/Denti-Cal patient base. Annual Gross collections \$260K-\$360K on (2) days per week. (30-40) new patients per mos. Located in a freestanding bldg on a main St. **NEW**

ORANGE COUNTY

SANTA ANA - (4) ops/(3) eq't'd. Free standing bldg. on main street w exposure/visibility. Leaseholds & Equipment w some charts (charts not guaranteed). **NEW**

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

D&M SERVICES:

- Practice Sales & Appraisals
- Practice & Equipment Financing
- Expert Witness Court Testimony
- Pre-Death and Disability Planning
- Practice Search & Matching Services
- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing
- Pre-Sale Planning

D&M "The Personalized
Service Dental Broker"™

SANTA BARBARA COUNTY

CENTRAL COAST #2 - (3) op computerized G.P. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **PRICE REDUCTION**

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eq't'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Could be much busier. Seller stretched to thin with two other offices. Seller transition available. **NEW**

SANTA BARBARA - (3) op G.P. located in a smaller prof. bldg. Recently remodeled. Collections for last (12) mos approx. \$350K on a (3-4) day week. Ave. (15-25) new patients/mos. Excellent new patient advertising campaign in place. Lower overhead office. Seller transition available. **NEW**

SAN BERNARDINO COUNTY

UPLAND - Gorgeous buildout with state of the art eq't'd. (3) op computerized G.P. in a shop ctr. New/newer equipt. Computerized & networked ops & digital x-ray equipped. Turnkey with some bonus charts. **SOLD**

SAN DIEGO COUNTY

EAST SAN DIEGO COUNTY - (3) op computerized G.P. located in a shop. ctr. in a high growth area. Collect. \$420K+/yr. Cash/Ins/PPO pt. base. **NEW**

LA MESA #1 - (5) op computerized G.P. Newer eq't. including digital X-rays & Pano, Dextrix s/w, a Sapphire light, & an intra oral camera. Cash/Ins/PPO. 30+ new pts/mos. 2006 Collections approx. \$1.1M on a 3 1/2 day wk. **SOLD**

LA MESA #2 - (3) op computerized G.P. (2) ops eq't'd. 3rd partially eq't'd. Strip Ctr. location with exposure and visibility. Collect \$150K-\$200K/yr p.t. Cash/Ins/PPO. **NEW**

NATIONAL CITY - (3) op turnkey office; no charts. In a free standing bldg. Excellent exposure/visibility. New eq't. Opp. for bldg. purchase. **NEW**

POWAY - (3) op computerized G.P. in a freestanding bldg. in a shop ctr. Turnkey office (no charts) w brand new eq't including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. Sale includes an active phone # & yellow page ad. **NEW**

SAN MARCOS #1 - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other.

SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

VENTURA COUNTY

CAMARILLO - (4) op turnkey office located in a shop ctr. Being sold as a turnkey with some bonus charts. Priced below buildout & equipt cost. **SOLD**

THOUSAND OAKS - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Many referrals available from M.D.s/Rx. Cash/Ins/PPO. Annual Gross \$80-90K p.t. Low overhead/high net. Great starter or second office. **NEW**

MOORPARK - (4) op computerized G.P. in smaller prof bldg. Intra oral camera & Casey Ed. System. Pt. base mostly Cash/Ins & PPO w a small amt. of Denti-Cal. Collects \$10K-\$15K/mos p.t. Moorpark is booming. A f.t. D.D.S. will make this pract. skyrocket! **NEW**

OXNARD #2 - Pride of Ownership G.P. & Condo for sale. 1,209 sq ft condo & start-up pract. (3) op office; (2) ops fully eq't'd w new ADEC eq't, 3rd plumbed. Computerized, intra oral camera & sapphire light eq't'd. Initial launch completed. Office is ready for a Buyer to take over & build their ideal pract. Own your own pract. & real estate. Combined price below \$350K. **NEW**

OTHERS

DENTAL CONDOS FOR SALE - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego, Vista...AND NOW OCEANSIDE!

UPCOMING PRACTICES FOR SALE

Altadena, Bakersfield, Carlsbad, Central Coast, Corona, Covina, Culver City, El Cajon, El Monte, Glendale, La Jolla, Los Angeles, Oceanside, Palmdale, Pasadena, San Fernando Valley, Santa Ana, Santa Barbara, South Gate, Thousand Oaks, Torrance, Van Nuys, Ventura Cty., Vista, West L.A. & Westwood.

P.O. Box #6681, WOODLAND HILLS, CA. 91365
(866) 425-1877 or (818) 591-1401 www.dmppractice.com



Financing With A Visible Difference

**One call will change the way you look at lending.
Our Personable and Professional Staff will create
the loan you want and secure your approval quickly.
See the difference for yourself Doctor.**

Quick & Simple Phone-In Applications • Start-Ups
Expansions • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms • No Hidden Fees
12 Month Deferral • Step Payments • Up to 15 Year Financing

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services

www.lcffin.com

—Seeing Is Believing—

ESTABLISHED PRACTICE CONCEPT seeks teachable, personable and confident leader to assume position of OFFICE MANAGER in Southern California. Some assisting duties. Experience in Dentrux, Insurance, scheduling and collections required. Rewarding compensation. Contact Dr. Obeng at 402-597-1186 or Michael@Obeng.net.

FOR SALE EAST LOS ANGELES 3 OPS/1500 Sq ft. TURNKEY DENTAL OFFICE, ALL NEW EQUIPMENT, EXCELLENT LOCATION & VISIBILITY. Asking \$80,000.00 CONTACT JOHN YOUNG (W) 323-201-3600 (CELL) 310-383-7685.

BUY 3-GET 1 FREE Bien-Air High speed-4 hole push button handpiece, \$295.00/each, one year warranty. Coltolux LED wireless curing light-\$415./each call DAVIS DENTAL at 800 842 4203.

ALHAMBRA DENTAL OFFICE for sale low overhead three operatories busy foot traffic growing area retail center location (949) 202-8389 agent.

PRACTICE IN AUBURN must sell. Over 2000 sq ft, popular business center. Four operatories, three x-ray, chairs, patients, inventories included: 80k. 805-637-3717.

PRACTICE FOR SALE A-534 MILL VALLEY - GP, 1100 sf, 3 ops, solid patient base near shopping, banking & schools. Call for more information. \$410k Timothy G. Giroux, DDS/ Broker 800.641.4179.

CARING QUALITY DENTIST in Los Angeles seeking an associate then buy-out opportunity. Hispanic patient base a plus Call (310) 259-3508.

ORTHODONTIST LOOKING TO BUY part of or entire established ortho practice in Southern CA. Contact Dr. Eng at "e.eng@earthlink.net".

ENDODONTIST LOOKING for part time position near San Gabriel Valley. Call 626-793-0501.

MEDICAL CONDO FOR SALE under the market price, owner wants to sell it in 45 days. Call: 951-333-0394 or 619-395-7656.

ORANGE COUNTY DIGITAL OFFICE Excellent visibility, 4 ops, North Santa Ana. Lease hold and bonus all the Medical patient. 949-413-1610.

ENDODONTISTS AVAILABLE!! Call today to find out how we can help to grow your business. (310) 622-3544.

EXCEPTIONAL OPPORTUNITY to practice health oriented dentistry in the Pristine Redwood Coast of Northern California. Call DR Smith @ 707-496-8534.

BOARD CERTIFIED ORAL SURGEON AVAILABLE FOR WEEKENDS IN SOUTHERN CALIFORNIA. THIRD MOLARS/IMPLANTS/ANY SURGICAL PROCEDURE. PLEASE CONTACT AT OSGNDDA@HOTMAIL.COM.

PROMPT, EXPERIENCED AND PERSONALIZED SERVICE - GUARANTEED

Flat Rate Legal Services

Experienced and Knowledgeable:

USC, J.D., 1984
Dartmouth College A.B., 1981
Admitted US Tax Court, 1989
CA Broker License, 1998

Free Services at Website:

Practice Appraisals
Practice Sale Marketing Tips
Tax Comparison of C vs S corporations

All Inclusive Packages: EVERYTHING included in price:
legal consultation, fax filing, and all fees/expenses/costs.



Robert W. Olson, Jr.
a Professional Corporation
Business, Corporate & Real Estate Law

805.963.1120

www.transdental.com

RWO@transdental.com

831 State Street, Santa Barbara, CA 93101

"Only four days before signing my practice purchase and lease documents, I called Mr. Olson for help. His quick response and practical advice protected my interests and saved me money in ways I never even considered."

Larry Cao, DDS, Orangevale, CA

"Mr. Olson's help with my incorporation and three practice purchases has been prompt, thorough, knowledgeable, and ethical. I highly recommend his services."

Warren Gerosa, DDS, Los Angeles, CA

"I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!"

Ruth Shifman, DDS, Thousand Oaks, CA

"Assisting Dental Practice Buyers & Sellers Since 1992"

NOR-CAL DDS Support your local independent ADD dealer from San Jose to Marin to Sacramento and throughout the Valley to Fresno, call Wayne Perron for your local ADD member at 650 619 2638 and save money!

BOARD CERTIFIED ORTHODONTIST needed for a fast growing high potential practice 2 days per month. Salary plus commission call 818-618-4253.

ORAL SURGEON NEEDED in a growing practice in the Temecula area. Great opportunity! Call 951-461-7470 or fax resumé 951-461-7480.

REQUIRED DENTAL ASSISTANT or RDA, for 3 days or Full Time In San Ramon forward resúmes to haraous@yahoo.com / fax # 702-447-6928.

ENDODONTIST HAS TWO PLUMBED OP's for sublease to perio, GP, OS in Aliso Viejo, call Alex (714) 328-9490.

GP OFFICE FOR SALE POMONA. Gross \$145K on 2.5 day/week. 2 ops with room to expand. Please call 909-618-3953.

NEED A LOAN FOR Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

MOORPARK (4) op computerized G.P. in smaller prof bldg. for sale. Intra oral camera & Casey Ed. System. Cash/Ins/PPO w small % of Denti-Cal. Collects \$10K-\$15K/mos p.t. A full time D.D.S. will make this practice skyrocket! D&M PRACTICE SALES (818) 591-1401.



Puche Dental Laboratory

Serving Dentists with Excellence Since 1969

Lucitone FRS Partial

A functional and aesthetic upgrade with fewer treatment steps.

- Monomer and metal free.
- Better impact and stain resistance.
- Injected with nylon Material for accuracy.
- Can be combined with Vitallium framework.

\$175.00

Per arch w/
Kenson teeth.



Talon Nightguards

Comfortable...retentive...Clasp Free

- Thermoplastic Material.
- Chair Time Reduction.
- Ease of insertion and removal.

\$84.50

Per arch



Premier Full Dentures

Truly lifelike dentures

- Custom-made dentures to fit your patients' individual needs.
- Dentures that provide accuracy, comfort and confidence.

\$159.00

Per arch w/
Kenson teeth.



Vitallium/Valplast Partial

Combine strength, stability and aesthetics

- Eliminates costly preparatory work.
- Made using a high degree of craftsmanship.
- Custom-made to look fit, function and look like natural teeth.

\$249.00

Per arch w/
Kenson teeth.



Puche Dental Laboratory

For more info or case pick-up

877-997-8243

www.puchedentallab.com



San Diego Practice Sales

- *represents Sellers and Buyers*
- *exclusively in San Diego County*
- *more than 28 years of experience with the San Diego Dental Community*

PRACTICES FOR SALE —May, 2007

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO—LA COSTA—JUST LISTED!! ORTHODONTIC Practice. Established less than 2 yrs. as Satellite, Collecting approx 400K. 4 Ops and Seimens Pan. Very Upscale area!!

SAN DIEGO—CARLSBAD—JUST LISTED!! Satellite Practice of 2 1/2 yrs. 2006 collections of 250 on 2 days/wk. All Tenant Improvements completed for 5 Ops. in 1500 sq.ft. 2 Ops equipped. Situated in retail center at intersection of 2 Major Freeways.

SAN DIEGO—VISTA—Excellent Opportunity to acquire 18 year young FFS and Insurance **GENERAL** Practice, situated in bustling residential/retail area. Located in retail center just off freeway 78 exit. 4 fully-equipped Ops in 1300 sq. ft. Pan, IO Camera, Dentrux. Offered for 450K.

SAN DIEGO—HILLCREST— 3 fully-equipped ADEC Ops (including new ADEC Sterilization Suite!) In this established FFS practice, situated in Prof Bldg. New carpet, paint, upgrades in 1350 sq. ft. **Asking only 295K!!**

SAN DIEGO—OCEANSIDE—GREAT Location just of I-5 Fwy in busy retail center. This GP is only 9 years old and updated with digital X-Rays and newer computer system. 4 Ops in 1200 sq.ft Insurance/Self-Pay/PPO. Owner anxious roe offers!! **PRICE REDUCED TO 395k!!**

SAN DIEGO—ESCONDIDO—5 fully-equipped Ops in 2200 sq. ft. (room for additional Ops.). Equipment average age of 7 yrs. Panorex, Global Microscope, IntraOral Camera, Rotary Endo Instrumentation. Collections 950K to 1mil. Approx 60% HMO, 30% PPO, 10% Cash. 50-60 new Patients per month. **Offered for 785K!**

SAN DIEGO—RANCHO SANTA FE—VERY Unique Opportunity for a special practitioner to acquire a very high end, adult restorative/reconstructive practice in one of the most affluent communities in the country! Established 15 years, this cash/fee-for-service is situated in the heart of the historic Village. 3 Ops. in approx 650 sq.ft. Collections 550-600+K on only 2 days per week. Offered for 575K. **PRICE REDUCED TO 475K!!**

SAN DIEGO—LA MESA—Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for 580K.

SAN DIEGO—HILLCREST—Well-established **PERIODONTAL** Practice. Refers out Implants. All Insurance and Self-Pay. 5 equipped Ops in 2750 sq.ft. Transition available.

for updates, please visit us at

WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with **PRACTICE APPRAISALS**, **BUY-IN BUY-OUT TRANSACTIONS** and **LEASE NEGOTIATIONS**.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)
SERVICE -- INTEGRITY

Buy it! Sell it! Trade it!!!

"Matsco was interested in building a relationship — not just getting the business."

- David Davoodpour, DDS
Los Angeles, CA



m a t s c o ®

CDA Booth 1631

Financing for your practice. And so much more.

- Up to 100% financing with preferred rates for ADA members
- Terms to fit your budget
- Free business planning tools
- More than 20 years of experience in the dental industry

Our practice financing experts will help you achieve your goals.
Call today.

Wendee Bren
888.874.1590

www.matsco.com

All practice financing is subject to credit approval.

ADA Member AdvantageSM is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, a for profit subsidiary of the American Dental Association.
© 2006 Matsco. All rights reserved. Matsco is a registered trademark of Greater Bay Bank N.A. Member FDIC.



PERIO CHARTING software at bargain price only \$500.00
Call EZ 2000 800-273-5033. Scans as attachment and can be submitted electronically- Ask us how.

NEW OR REFURBISHED dental equipment all brands. For a 2007 catalog call 1-877-964-2377 or visit www.buydentalequipment.com.

BELL-50 BELMONT CHAIRS with TPC Package with installation \$5750.00 call Davis Dental at 800 842 4203, and ask for Dennis Martinez.

LOOKING FOR A STRONG REMOVABLE DENTAL LAB? At Puche Dental Lab we provide our clients with consistent, precise, cost effective restorations with prompt and reliable turnaround time. See full page ad in this issue.

PRACTICE FOR SALE LV-472 LAS VEGAS GP spectacular spacious office w/sophisticated décor 2,600 sf, 5 ops. \$690k Timothy G. Giroux, DDS/Broker 800.641.4179.

2 DIGITAL SENSORS for just \$9,999! The DentiMax sensor package includes size 1 & 2 sensors with USB control box and imaging software. Call (800) 704-8494.

PRIVATE PRACTICE SEEKS ASSOCIATE FT/PT for Busy Santa Rosa Office e-mail resume to: essentialdental@yahoo.com.

PANORAMIC-ROTOGRAPH 230 EUR (purchased new 1995) Excellent condition. For pick up only. \$2500. E-mail: drvicari@cwnet.com.

POSITION OPEN for Board Eligible Pediatric Dentist & Edodontist, to join our Specialty Department. Fax 562-698-1014 Tel 562-301-2446 E-Mail dental_ad@hotmail.com.

O.C. SPACE FOR LEASE Build a practice in brand new office space in Orange County. Landlord pays \$50,000+ for new buildout. HURRY, these few spaces wont last! Please email your city and space desired w/ contact information to spaceforlease@cox.net.

STOP THE SCREAMING Anesthesiologists minimize stress for you and your patients • Industry recognized • Board Certified • 20 years experience • Call 800-853-4819 or info@propofolmd.com.

HIRING SALESPEOPLE Sales experience necessary. HIGH commissions. Sell leading practice management software and peripheral imaging devices. Call MARK @ 310-204-6134.

PERIO PRO-TRANSPORT MECHANISM ONLY. YOU NEED CASE. PERFECT CONDITION. I NOW USE DIGITAL. \$250.00 MARINA-DEL-REY 310-628-9744.

I STARTED CONTACTING HYGIENISTS within 24 hours after I posted an ad on Dentalworkers.com! We will use Dentalworkers.com again in the future. Ann R.; Office Manager in Beverly Hills CA.

OFFICE SPACE TO SHARE San Diego area near I-15 and I-8. 2-3 days/wk. busy corner. Hispanic and Vietnamese 619-282-3735.



PRACTICE SALES & APPRAISALS

Reliability & High Ethical Standards You Can Trust - Proven Results You Can Count On

Visit Us in Anaheim at CDA Booth 1728

ANAHEIM-Retiree in single story professional building. 100% private. 4 ops. Revenues exceed \$35k/month. 2 days of hygiene. Call now – don't be late!

BAKERSFIELD-1st floor office with sign & visibility in strip center. 3 ops plus x-ray room. Some advertising. 1/3 Private; 1/3 cash; 1/3 Denti-cal. Income \$30k/month.

BUENA PARK-Mall location; low overhead with seller working part-time. No advertising. Practice needs motivated, active, promotion-oriented buyer!

BURBANK #1-Free standing building 3 ops. Office & facility like-new. Ample parking. Excellent visibility, sign and walk-ins. Must see!

BURBANK #2-Professional building. 4 ops. Revenues over \$45k/month. Clean office. Conservative treatment planner.

BURBANK #3-Long-established private practice with over 40yrs of goodwill. Revenues exceed \$300k annually. Conservative Seller works part-time – no advertising.

CHINO-Free standing building with excellent visibility, sign and walk-ins. Seller Retiring. Seller working part-time. 5 ops with 3 rooms fully equipped.

COMMERCE-Busy shopping center location. Good visibility. Seller has another and working here limited sched. 5 ops fully equipped.

EL MONTE-5 fully equipped ops. Revenues exceed \$700k. Shopping center location. Income increasing each year. Over 40 walkins per month. Too many patients!

FONTANA-Free standing building. Large sign. Very busy street. Growth area. State-of-the-Art equipment. 8+ op facility. Revenues exceed \$100k/month.

GLENDALE-Private practice in shared facility with 50 years of goodwill; 30K/per month, 3 ops. No DentiCal or Capitation; Can be merged into existing practice or operated as is.

HAWTHORNE-Mature practice with excellent visibility. Modern equipment. 3 ops with room for expansion. On major boulevard. Mostly private practice.

HERMOSA BEACH-Rare beach community practice with 20+ years of goodwill. 4 ops with views of the ocean. Modern facility. Must see!

LOS ANGELES-Store-front office with sign exposure on 2nd floor of shopping center. 3 ops like new. Seller working limited sched. Very low expenses.

LOS ANGELES (East)-Walkin traffic; Hispanic Area; Ample Parking. Next to High School. Large Sign. Free Standing Building. Multi-Specialty Opportunity.

NORTH HOLLYWOOD-3 ops with sign exposure. Over 14 years. Low expenses. Ideal as a starter practice. Busy area.

NORTH HOLLYWOOD-Busy shopping center on Lankershim Blvd. 1st floor location. 2 ops equipped; plumbed for 4 ops. Very active center. Priced under \$260k.

POMONA-Busy 1st floor practice. Established over 10 years. Walkins & referrals only. Low overhead. Revenues of over \$50k/month. Transition available.

RIVERSIDE-Strip center location. 3 ops fully equipped. Clean office ready to go to next level with right buyer. Revenues exceed \$25k/month.

SANTA PAULA-this one has it all! State of the art equipment; excellent layout; clean; 1st floor location. Revenues exceed \$350K on part-time sched. Must see!

SAN DIEGO-downtown practice for sale in professional building. Established over 20 years. Seller relocating. 3 ops plus hygiene room. Seller transition available.

SAN FERNANDO VALLEY-Strip center with sign exposure. Well equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal starter.

SAN JOSE-Walk-ins. Visibility. Very busy practice. 70+ new patients/mo. Annual gross exceeds \$1 mill. Absentee owner. Must be serious buyer.

WHITTIER-Ideal starter practice or merger opportunity. Over 40 years of goodwill! Owner retiring. 3 Ops. Most specialty procedures referred out. Private patients only.

Serving You:

LOU BERMUDEZ, Broker
American Institute of Real Estate Appraisers
American Dental Association Appraisal Group
American Society of Appraisers

FREDERIC SHERMAN, D.D.S., Broker
CDA Life Member
Fmr. State Board Examiner
Member/Chairperson - Ethics Committee SFVDS

Contact Us At:

(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615 • Email: PracticeBrokers@aol.com

• **Serving You
Since 1971**

• **Full
Appraisal
Services**

• **Court
Appointed
Experts**

• **All
Transactions
Confidential**

• **Financing
Arranged**

• **All Contracts
Prepared**

• **Complete or
Partial
Buyouts
& Mergers**

GLENDAL PRACTICE FOR SALE Nice Starter Practice in Highly Sought After Location, 120K Full Price. Caudill and Associates, Greg Chew, Agent 909-762-2239.

LCF OFFERS 100% dental practice financing for stand alone working capital up to \$ 150,000. See display on Pg 5 or call 800 550 9228.

ZOOM 2 WHITENING LIGHT excellent condition, Marketing material included, \$1050 OBO, Stockton, CA, (209) 482-6137.

MOTIVATED DENTIST LOOKING TO BUY General Practice office (3/4 ops) South Bay, OC, Riverside. Prefer retiring dentist transition. Call 310-634-5927.

WANT TO CHANGE YOUR MAILING ADDRESS? We will send your Dental Trader to the address of your choice. Simply complete the SUBSCRIBE-CHANGE ADDRESS form online at dentaltrader.com. Your dental license # is required. Your address will go directly into the data base however, we absolutely guarantee this information will never be shared or sold. All Dental Trader forms and databases are 100% secure.

STRATEGIC SCHEDULING to Achieve Production Goals; Details at www.goalachievements.com; (734) 645-0599.

THREE DEXTRA DENTAL CHAIRS with a delivery unit. Please call Gig at 562.485.8136 or email igigwoi@gmail.com. These will go quick!

BIEN AIR ELECTRIC HIGH SPEED 1:5L ATTACHMENT. BRAND NEW-IN BOX. NEVER USED. DR. NOLAN PLAYA DEL-REY \$700.00 310-628-9744.

DO NOT GIVE AWAY your patients & profits. Keep all complicated O.S, MOLAR ENDO & IMPLANTS in-house. Call me-310-601-7950.

BELMONT PHOT-XII XRAY LIGHT WEIGHT. ERGONOMICALLY CONTOURED XRAY HEAD FOR EASY POSITIONING \$3195.00. PLEASE CALL KINGS TWO DENTAL SUPPLY tel: 1-800-715-5464 fax: 626-581-8137 www.kingstwodentalsupply.com.



#1 Recommended Supplement for Perio Patients

Twelve (12) *Free Bottles
50 tablets per bottle
\$200 Value

* \$13.99 shipping and handling charge applies

- #1 Recommended Supplement of Dental Professionals
- Key Micronutrients for Oral Health
- Perio, Implant, Surgical Patients
- Reasonably Priced
- Excellent for Homecare Kits
- New Revenue Source

Good Only While Supplies Last
New Customers Only

Toll-free: 1-866-Dentaplex
Fax: 734-661-0347

Email: dentaplex@mediniche.com

MediNiche
167 Lamp & Lantern Village #300
Chesterfield, MO 63017

PHONE (626) 222-1516
POST OFFICE BOX 4625 - COVINA, CA 91723
SHERMAN CREDITOR SERVICES

Lowest Rates - Maximum Recovery
(Furnished to all clients - without request)
Monthly "Status Reports"
(This reduces your actual collection costs)
We Share "Interest" with you
(We bill you once monthly for our fees)
You Deposit All Payments
(No Collection - No Charge)
25% "Flat Rate" Fee
number one PRIORITY!
of YOUR account their their
We "convince" them to make payment
to your "Past Due" accounts also!
We can get your Patients to pay attention

NOW THAT WE HAVE YOUR ATTENTION

(This ad intentionally inserted upside down.)

WANTED: DENTAL ASSISTANT for a GP office in Cerritos. Great opportunity to grow with us. Call 562.485.8136 or email igigwoi@gmail.com.

BUILDING I would like to buy a free standing dental building along the Central or Southern California Coast. Contact gnfortord2001@yahoo.com.

CUSTOM DENTAL CABINETS will build to your exact specifications. Call BuyDentalCabinets.com 1-866-562-7345 or visit www.buydentalcabinets.com for more details.

NEWLY REFURBISHED DENTAL OFFICE for rent-new equipment and granite counters. Tuesday, Thursday, Friday or Saturday. Rent flexible. 310-628-9744 Dr. Nolan.

MIDWEST FIBER OPTIC LIGHT SOURCE - AND & HANDPIECE TUBING. USED BUT EXCELLENT CONDITION. \$300.00 PLAYA-DEL-REY CALL 310-628-9744.

PART TIME DENTIST NEEDED for office of general dentistry in Bakersfield, CA fax your resumé with your phone number to 661-831-4994.

RIVERSIDE COUNTY SALE BY OWNER. EST. 25 YRS. \$1,000,000.00 COLLECTIONS '04, '05, '06. OPTION TO PURCHASE PROFESSIONAL BUILDING. 7OPS. EXCELLENT LOCATION. FAST GROWTH AREA. CONTACT 951-303-4412.

Handpiece Trading Post

CDA SPECIALS 2007



***We buy and trade for used
dental equipment and supplies!***

Call us, fax or E-mail



**Handpiece, Highspeed Repair, Midwest,
NSK, etc.....\$59**

Low speed expert, repair overhaul, with 1
year warranty.....\$149

**Midwest Shorty motor with nosecone or
sheath and latch head...\$499**

Titan II or III motor plus nose or MAD and
contra head.....\$399

**Midwest Quiet Air with bur tool
rebuilt.....\$149
with f/o.....\$199**

S.S.White F.G. burs, 100 pk, #557.#556,
#330,#256,#4.....\$89

Star 430 SWL, rebuilt, 1 yr. warranty....\$369

Kavo rebuilt handpieces, 640B,647B, 1 yr.
war.....\$450

**X Rays and film processors.....
call for pricing**

Compressors and suction pumps.....
call for pricing

**Midwest Tradition rebuilt.....\$179
with push button.....\$229
with f/o.....\$299**

Electric Lab H.P.s new and rebuilt,
call for pricing

Rubber Dam punch, compare at \$79...\$29

Belmont or Royal packages, Chair, unit,
light...starting at.....\$2995

Moving? Downsizing? Equipping a whole office?
We can save you thousands!
Lots more equipment and supplies!

We also do trades, and buy used dental equipment and supplies.

Midmark package - Demo Cond.....\$7999

Adec Dental packages with new
upholstery.....from \$4995

**Micro Mite, low speed, 5k, rebuilt with 1
year warranty.....\$199**

Kavo 2307LN, rebuilt motors with 1 year
warranty.....\$595

K files, size 25 and up.....\$2.95

Autoclave bags, Chex All, 7"x12", 250/box
.....\$13.50

Lares handpieces, rebuilt, f/o, p/b, no f/o
start at.....\$125

**Chemiclaves, 5000, 5500, 60000 start
at.....\$895**

Demetron Halogen Bulbs, compare at \$44
.....\$24

Cavi-Jets and Prohy Jets, starting at...\$1395

Mar-a-Mint Prophy Jet Powder, order 30 get
6 free, 1 lb. container...\$14.95

1 Step Teflon Lube, 4oz.....\$39.95

Synea and W&H handpieces highspeed.....
call for pricing

**P/C Chairman refurbished with new
upholstery.....\$2999**

Cavitron 3000, rebuilt with tip and 1 yr.
warranty.....\$699

Dansereau package, Demo Cond.....\$2999

Call us at 800-445-6719 or E-mail us at MAMHTP@Yahoo.com

Visit us at www.Handpiecetradingspost.com

Fax: 714-444-4497

800-445-6719

Since 1980 - dedicated to value for our dentists!

Buy it! Sell it! Trade it!!!

WALTER CANO From DAVIS DENTAL with 14 years of experience in dental supplies is ready to assist you with all your needs. You will get a 5% discount with your first order, call 800-842-4203 X 104.

DENTAL AIR COMPRESSOR NEW COMPRESSORS 5 GAL 115V/1HP OR 230V/1HP RETAIL \$3600. OUR PRICE \$1500. CALL 800-748-1437.

2 DIGITAL SENSORS for the price of one. The DentiMax sensor package includes size 1 & 2 sensors with USB control box and imaging software. Call (800) 704-8494.

PRACTICE AND RDA SCHOOL FOR SALE Large general practice and RDA school in Huntington Park, downtown spanish area, message 310-663-6631.

PRACTICE FOR SALE J-516 FRESNO GP, desirable North East Area, Med Prof. Bldg, 1500 sf w/4 ops. Mostly Insurance. Collections of \$506k in '06 \$350k Timothy G. Giroux, DDS/Broker 800-641-4179.

DENTAL OFFICE FOR SALE in Culver City. 10 Ops Gross Over 900000 last year in 2006. Call Sun only 310-488-6818.

DENTAL OFFICE FOR RENT and Lab for Rent-Fully equipped- Parking. S.M. Near 3rd street Promenade. 310-395-7221.

TLC DENTIST NEEDED in Perris RIVERSIDE. Base pay + Commission, Possible partnership. Please Fax Resumé 951-943-4844 PHONE (818) 517-0887.

SO. ORANGE COUNTY dental practice is seeking an Orthodontist to join our professional team. Excellent compensation. Please call 714-544-5440.


5 DENTAL EZ J-TYPE CHAIRS Brand new upholstery and fully refurbished. perfect working condition. Test before you buy. \$850 ea. 619-517-6245.

BELLFLOWER (5) op computerized G.P. for sale. Strip center location. (4) eqt'd ops, 5th plumbed. (1) yr new Belmont eqt. Easy Dental s/w, intra oral camera, & Zoom light. Mixed pt base. Mos. Cap ck approx \$1,000/mos. D&M PRACTICE SALES (818) 591-1401.

INTRAORAL CAMERA AND PRINTER REPAIRS. FAST, HIGH-QUALITY REPAIRS, UPGRADES AND REBUILDS. FACTORY CERTIFIED, SERVING DENTAL PROFESSIONALS FOR OVER 15 YEARS. FOR EXCELLENT SERVICE CALL IMAGIN REPAIR 888-478-4624.

DENTAL EQUIPMENT Dental chairs, Siemens panorex, Lumin X-ray, All good condition. Call 530-755-3030, Dr. Walters.

BIEN AIR ELECTRIC HIGH SPEED 1:5L ATTACHMENT. BRAND NEW- IN BOX. \$600.00 NO TAX. PURCHASED TOO MANY. 310-628-9744.



No two dental practices are alike.

U.S. Bank understands that.

We have extensive experience in developing customized finance solutions for dental practices. Our products include:

- Practice acquisitions
- New practice start-ups and expansions
- Commercial real estate
- Equipment financing
- Computer hardware and software financing
- Working capital
- Five Star Dental Solutions

Contact us today to find out how we can help you find the finance solution that best meets your needs!

Visit our
CDA booth,
679

Toll Free: (877) 336-8346

Lance Bialas and Jeramie Eimers
Practice Consultants
Website: usbank.com/hfs



COMPLETE dental billing system with PC, monitor, printer, EZ 2000 dental software, only \$3,495. Call 310-204-6134.

BRAND NEW ROOT ZX apex locator and assistant chair for sale at half of retail price. Contact e.eng@earthlink.net.

SO. ORANGE COUNTY dental practice is seeking an Pedodontist to join our professional team. Excellent compensation. Please call 714-544-5440.

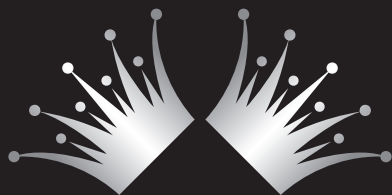
DENTIST NEEDED in Mendocino County. Benefits. Comp salary. Country setting. 40 min from ocean. Call 707-984-6131. www.longvalley.org.

ASSOCIATE DENTIST is needed in El Cajon and Alpine. Call 619-206-3169.

BELMONT PHOT-XII X-RAY CRISP DIGITAL OR FILM RADIOGRAPHIC IMAGING--2 YEAR WARRANTY \$3195.00 PLEASE CALL KINGS TWO DENTAL SUPPLY tel: 1-800-715-5464 fax: 626-581-8137. www.kingstwodentalsupply.com.

PARTNERSHIP/BUY IN OPPORTUNITY in Orange County, beautiful computerized office for experienced Gp. 4 day/week w/ many new patients. 1partnerwanted@cox.net.

OBTURA II and System B, Sybron endo instruments. Excellent working cond. Lightly used. (3 yrs old). \$600/each. 626-653-8889.



Kings Two Dental Supply

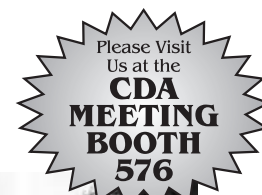
DENTAL EQUIPMENT & REPAIR

Dental Equipment

We have experienced Equipment Specialists and Service Technicians ready to assist you. Just call us at **1-800-715-5464** or **1-626-581-8135**

Our full selection of equipment features:

- Air Abrasion Systems
- Air Compressors & Vacuum Systems
- Cabinetry
- Camera Systems
- Chairs
- Communication Systems
- Delivery Systems
- Digital Radiography
- Film Processors
- Handpieces
- High-Speed Curing Lights
- Lasers
- Lights
- Nitrous Oxide Systems
- Sterilizers
- Stools
- X-rays



Large Equipment Repair

Our factory-trained service technicians provide professional installation and maintenance to keep your equipment in top working condition. Emergency service is available in most areas.

Handpiece and Small Equipment Repair

We provide a wide range of repair services for all makes and models of handpieces, small equipment, operative and surgical instruments, sterilizers, lab equipment, intraoral cameras and replacement service for ultrasonic inserts. Services are performed with a high level of quality, convenience and overall satisfaction for our healthcare customers.

Outstanding service highlights include:

- Same-day pickup service
- Rapid in-house repair turnaround times
- Competitive pricing
- Manufacturer-trained technicians



Office Design and Construction

With experience and skill in designing and building dentists' offices, our Design Department will develop a plan that uses your space most efficiently and comfortably. Our designers use the latest CAD (computer-aided design) software to develop an office that is ergonomically correct and meets manufacturer and building-code guidelines.

Toll Free: 1 (800) 715-5464 • Fax: (626) 581-8137 • www.kingstwodental.com

SANTA BARBARA, CA GP needed, FT/PT. Great benefits & work environment. State of the art facility. Fax CV to: 805-884-1875.

BAY AREA DDS: Visit our new showroom located in San Carlos in the heart of the peninsula. Contact your local ADD independent dealer or call Perron Equipment for a list of ADD members in your area...were independent, just like you! Call 650 619 2638 and save money!

TREATMENT COORDINATOR LOOKING FOR TC FAMILIAR WITH HMO/PPO FOR NEW OFFICES IN HEMET AND MONTCLAIR. (619)788-7736 , (619)947-1543

BRAND NEW OFFICE AVAILABLE FOR LEASE/BUY IN JULY. CITY OF LA VERNE, UPLAND. ANCHOR VONS AND STATER BROTHERS. 909-913-4916.

FOR SALE EAST LOS ANGELES 3 OPS/1500 Sq ft. TURNKEY DENTAL OFFICE, ALL NEW EQUIPMENT, EXCELLENT LOCATION & VISIBILITY. Asking \$80,000.00 CONTACT JOHN YOUNG (W) 323-201-3600 (CELL) 310-383-7685.

SOUTH ORANGE COUNTY dental practice is seeking an Oral Surgeon to join our professional team. Excellent compensation. Please call, 714-544-5440.

OFFICE SPACE to share in beautiful THOUSAND OAKS. 1-3 operatories. Unlimited parking. 818-633-4434.

SANTA MARIA DENTIST 2 DAYS/WEEK POTENTIAL FULL TIME WILLING TO SPONSER IMMIGRATION VISA FAX RESUME 626-332-0052.

EL MONTE AREA FULL ASKIN PRICE 225K. G.P. 3 OPS, SOME ORTHO, NO HMOS. CALL (626) 442-6115.

4 OPS DENTAL OFFICE in So Cal-Santa Clarita Valley for sale by owner. For info visit dentalofficesale.com no brokers please.

CUSTOM LOT-4-SALE @ AN-AWARD-WINNING SERRANO GOLF COURSE-EL DORADO HILLS-CU-DE-SAC; 0.538 ACRES-EAST SIDE OPEN SPACE--\$459K.DR DANG @ 510-381-2843/VISAGE6060@YAHOO.COM.

"WE SEE AMAZING PATIENT GUM HEALTH improvement with Dentaplex supplement use; validated by perio charting and observation." John Q. Phillips, DDS. See ad in this issue for free samples.

PT/FT 2-years-experience required, excellent-pay, bonus, friendly staffs, South-Sacramento/CA. Fax: 916-688-5467 or email: visage6060@yahoo.com.

LOANS TAILORED EXCLUSIVELY FOR YOU!!

DENTAL WORKING CAPITAL LOANS \$10,000 to \$150,000
WITH JUST A ONE PAGE CREDIT APPLICATION

NEW AND EXISTING PRACTICE LOANS WITH TERMS
UP TO 15 YEARS

DENTAL EQUIPMENT FINANCING-ANY AMOUNT- NEW OR USED

CREDIT NOT PERFECT?
"Not to Worry!"- We can help!

With over 4,200 clients our flexibility allows us to work with all dentists to get the financing needed to **enhance** and **expand** practices and **increase profits!**

Just give **John or Bill** a call today, **toll free at 888-607-6800** or
email at **info@oefc.net**

DENTAL FINANCING SOLUTIONS CO.

(a subsidiary of Odyssey Equipment Financing Company)

Local: 480.607.6800 **Toll Free: 888.607.6800** Fax: 480.607.6868
40 YEARS OF EXPERIENCE HELPING DENTISTS NATIONWIDE

Dental Software at an Amazingly Low Price!

Practice Management

- ☒ Electronic Insurance Claims
- ☒ Patient Statements
- ☒ Patient Ledger w/ Payment Entry
- ☒ Appointment & Revenue Scheduling
- ☒ ASAP & Recall Appointment List
- ☒ Custom Report Writer
- ☒ Line, Bar and Pie Charting
- ☒ Treatment Planning

“Cash-flow management is an important part of any office, and this software makes it easier.”

—Dr. Joe Blaes, Editor,
Dental Economics, August 2006

All This For Just

\$499

For a Limited Time Only! Single User Version



For another **\$499**, add **Clinical Records**

Clinical Records

- ☒ Clinical Charting
- ☒ Prescription Writing
- ☒ Perio Charting
- ☒ PSR Exams
- ☒ Visual Treatment Planning

30 Day

Money Back Guarantee

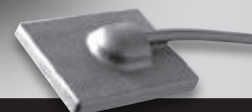
on all DentiMax Practice Management and Clinical Records Software

**Visit Us at CDA
Booth 2431**

Now is the time to buy!
Call (800) 704-8494

www.dentimax.com

DentiMax
Better Technology, Better Price



NPI Ready! • We do T-doc* data conversions • Go Digital! Ask about our digital sensors!

Buy it! Sell it! Trade it!!!

*T-doc is a registered trademark of its respective owner. DentiMax is a registered trademark of DentiMax LLC®

ORTHODONTIC ALGER LIGHTS (3). Almost new (1 month) still in box. Originally \$1200, \$750 or best offer. (858) 205-3872.

THANK YOU for reading The Dental Trader and telling our advertisers you saw their ad here.

MOBILE DENTAL PRACTICE needs associate. Possible buy out. Currently makes 50k on 1 day per week schedule. Mike @ 916-233-8864 qupham2000@yahoo.com.

LOOKING TO RENT SPACE in San Fernando. 5 fully equipped operatories including panorex. Including assistant/supplies. Terms Negotiable. (818) 365-7191.

FOR SALE office Shell Space in Stockton. Currently No Dental Office within this New Professional Park. Call Maria (209) 406-2179.

INVESTOR LOOKING FOR THE RIGHT DENTIST shareholder to own practice with NO financial/administrative hassles, no debt involved. Need entrepreneur, innovator willing to grow existing 800k+ practice. Dentist to choose bonus structure. Pasadena and quality surrounding areas. Contact Jayme 626-419-7103 and email resume dhemployment@adelphia.net fax 425-710-9660.

DENTAL ASSISTANTS MY DENTIST, SCHOOL FOR DENTAL ASSISTANTS OFFERS APPROVED X-RAY LICENSE AND CORONAL POLISHING COURSES. INFORMATION (323) 582-1999.

NEW DENTAL OFFICE SPACE TO SHARE: in Torrance near Lawndale by 405 fwy. GP \$120 per day 50/50 on production + 2 employees. Over \$2000.00/day production free rent. (Specialty OK) 310-303-3988 or 310-279-3884.

PRACTICE FOR SALE E-487 GREATER SACRAMENTO GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rcpts in \$300k range. \$195k Timothy G. Giroux, DDS/Broker 800.641.4179.

WE BUY-SELL-TRADE your used equipment in any condition, working or not. Call BuyDentalEquipment.com 1-877-964-2377 for details.

MOBILE DENTAL PRACTICE needs associate. Possible buy out. Currently makes 50k on 1 day per week schedule. Mike @ 916-233-8864 qupham2000@yahoo.com.

BELMONT PHOT-XII X-RAY DIGITAL OR FILM RADIOGRAPHIC IMAGING 60 OR 70 KV -REDUCES PATIENT RADIATION EXPOSURE \$3195.00 PLEASE CALL KINGS TWO DENTAL SUPPLY tel: 1-800-715-5464 fax: 626-581-8137 www.kingstwodentalsupply.com.

LCF OFFERS 100% dental practice financing with variable rate and fixed rate programs. See display on Pg 5 or call 800 550 9228.

BUY 5 GET 1 FREE all Barrier Sleeves, call DAVIS DENTAL at 800 842 4203.

Visit us at CDA in Anaheim
May 4-6, 2007 - Booth# 1255

**practice loans
up to \$3,000,000**

- 100% financing
- low fixed interest rates
- no pre-payment penalties



PROFESSIONAL PRACTICE CAPITAL

Financing your professional future

call us today
1.800.456.2779

Brannon Moncrief
brannon@ppcloan.com

DENTIST Strong people and dental skills a must for incredible, high-tech Valencia office. Can lead to Buy-in. Fax Resumé 818-591-8595.

DIAGNODENT FOR SALE Excellent condition. \$2000 OBO. Call 310-663-6648.

DENTAL OFFICE ON HOLLYWOOD BL. FOR SALE One Story On Hollywood BL. Between Vermont and Hillhurst own parking low rent 1000sq.fts 3 OPS. Fuled Equip with 2 X-RAY and all dental equipments asking \$79000 Dr. Sang 626-695-5503.

CEREC 3D with milling unit. Two years old with latest software installed. Will sell for what is owed. I've retired. 505-553-3769.

GENERAL DENTIST NEEDED for Garden Grove. Experienced & bilingual Spanish prefrd. Please fax CV to: 714-537-7382 or call 714-537-8770.

ESTABLISHED OFFICE 30 miles East of Redding looking for a Dentist to serve local community. Call office (530) 474-5742.

HYGENIST/GENERAL DENTIST needed for a growing practice in San Francisco to help with Hyg. patients 1 day/week 415-921-9210.

FOR SALE Pentamix 2 mixing unit one new \$250, one used \$150. ThermaPrep by ThermaFil \$100. (760) 346-8901.



WESTERN PRACTICE SALES

John M. Cahill Associates

NORTHERN CAL CONT.

REDUCED! H-386 SONORA – GP, in beautiful 2200 sf 6 op completely computerized office w/ digital x-ray. Collections avg 1.13 million in past 4 years. Option to purchase building. **REDUCED! Asking only 50% of Gross Receipts! \$620k**

H-2916 GOLD COUNTRY– 42 years established, GP in modern computerized 3 op office, 1064 sf. Great Staff and Seller to assist w/ transition. **\$260k**

H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. **Beautiful, scenic views of Lake Tahoe. \$340k**

CENTRAL VALLEY

I-2959 CENTRAL VALLEY— Long established, GP 3 ops. **\$165k**

I-4701 STOCKTON— GP, 2500 sf 6 + 2 ops. FFS with collections in range of \$1.5 million. **\$960k**

J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **ONLY \$150k**

J-2934 SAN LUIS OBISPO AREA—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops plumbed for additional. Condo also available to purchase. **\$495k**

J-449 FRESNO/CLOVIS—GP, mostly FFS. Collected \$637K in 2005. 2006 projected at \$600k. **\$550k**

J-516 FRESNO - GP, desirable North East Area, Med Prof. Bldg, 1500 sf w/4 ops. Mostly Insurance. Collections of \$506k in '06 **\$350k**

J-499 VISALIA AREA - Two GP practices available to be purchased together or separately. Both practices have mix of denti-cal & insured patients. One is 1650 sf w/ 4 ops and the other approx 4000 sf w/5 ops & rm for 1 add'l op. Combined coll. Of \$1.5m. Cash flow in excess of \$750k for owner/operator. **\$900k**

SOUTHERN CALIFORNIA

K-466 NORTHRIDGE- GP Long Established practice. Located in a Professional building. Thousands of active patients. Gross in the mid \$700k range. 1550 square feet, 4 ops. **\$625k**

K-517 SAN DIEGO- GP, 1000 sf, 3 ops. Exc. Central Location **\$260k**

K-518 SANTA ANA - GP, 800 sf, 3 ops in Med. Prof. Bldg **\$95k**

NEW! K-526 CHATSWORTH - GP, 1100 sf, 5 ops. Long Established. Exc. Staff **\$295k**

NEW! K-535 SANTA ANA - GP, 1000 sf, 3 ops, long established. Call for details! **\$300k**

ARIZONA

Az-412 PHOENIX— Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase. **\$350k**

Az-430 GLENDALE— Leasehold improvement practice. Large 6 op office. **\$180k**

Az-433 SCOTTSDALE— Nice new 1100 sf, 3 op FFS practice. **\$235k**

Az-477 LAKE HAVASU CITY – GP, in beautiful centrally located 1510 sf 4 op office. Practice grosses in the \$1.2 million range. **Call for Details!**

Az-486 TUCSON – GP, 1000 sf, 3 op office **\$175k**

NEVADA

R-434 RENO - GP, Long established practice, Seller retiring. Collections of \$291K in '05. Insured/cash patients. Excellent merger opportunity. **REDUCED TO ONLY \$140k**

R-514 RENO - 1,600 sf, 4 op office near care facility. Call for details!

LV-472 LAS VEGAS—GP spectacular spacious office w/sophisticated décor 2,600 sf, 5 ops. **\$690k**

NEVADA CONT.

LV-461 LAS VEGAS—Very desirable NW location. Newer free standing bldg, 5 ops. Avgs nearly 50 new pts/month. Gross in the 1 mill range. Predominately Prosthodontics. **\$400k**

NEW! LV-529 LAS VEGAS - NW Rainbow Curve area near Summerlin. Aprx 2300 sf, 4 fully equipped ops. Plumbed for 1 add'l op. **\$250k**

NEW! LV-533 LAS VEGAS - Top Notch! GP, Granite countertops, custom flooring, 1700 sf w/ 4 spacious ops. Gross over \$1m yr. Priced to sell at only **\$545k**

OREGON

F-482 COOS BAY, OREGON— GP, Seller Retiring. Modern equipped, 2500 sf w/3 ops & plumbed for 3 additional. **Call for Details!**

SPECIALTY PRACTICES

A-2980 GREATER BAY AREA—Ortho, long established. **\$400k**

E-387 ROSEVILLE—Perio, located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **\$150k**

Az-390 PINETOP AREA—Ortho, Escape to the beauty of the cool country and tall pines! Easily accessible from Highway 260. Office is 1,500 sf with 3 fully equipped ops. **\$175k**

B-4751 EAST BAY—Perio & Implants, 770 sf, 3 op off. **\$125k**

E-507 SACRAMENTO - Ortho, 6 chairs in 2 bays. 2500 sf Call for details. **\$295k**

NEW! B-520 EAST BAY—Ortho, 6 chairs in open bay. 1500 sf. 2 story Prof. Bldg **\$175k**



Timothy G. Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD



WESTERN PRACTICE SALES

John M. Cahill Associates

BAY AREA

A-2984 BAY AREA - Dentist interested in sharing dental office. Great opportunity for a dentist who desires to practice in a state of the art facility. **Call for Details**

A-494 MILL VALLEY - Newly listed, 3 op office w/approx 900 sf. **Call for additional details!**

A-497 SAN FRANCISCO - GP Stonestown. Collections of \$175k! 1120 sf office w/ 2 fully equipped op - Room for 2 add'l ops. Mix of insured/PPO Patients. **\$100k**

A-515 SAN FRANCISCO - NEW State of the Art GP. 1,100 sf, 3 ops. **\$275k**

NEW! A-5281 SAN FRANCISCO - FACILITY ONLY—3 ops, 1230 sf. Call for Details! **\$75k**

NEW! A-534 MILL VALLEY - GP, 1100 sf, 3 ops, solid patient base near shopping, banking & schools. Call for more information. **\$410k**

B-2968 SAN PABLO - Great Starter practice, 100% private/ins patients. Office has 4 ops, 1450 sf. Real Estate also available. **\$65k**

B-453 OAKLAND— Long established Modern equipped 4 ops, Ins/Pvt Pay/PPO nets close to \$200k. **\$310k**

B-2975 EAST BAY - Part of group practice, 33 years of goodwill, 3 Fully equipped, + 1 hygiene, 3 - 4 Doctor Days worked per week, 2 Days of hygiene per week. **\$550k**

B-467 EAST BAY- 50% interest in practice, grosses in the \$800k range. **\$385k**

B-4711 OAKLAND GP in 1988 sf 4 fully equipped op downtown location. Gross in the high \$500k range. **\$290k**

B-4911 CENTRAL CONTRA COSTA - 1106 sf, 3 op GP office in excellent location **\$230k**

B-501 OAKLAND - GP Downtown location, long established w/ collections of \$540K +. Insured/Cash Only. Fully equipped 3.5 ops w/ rm for 1 add'l op **\$350k**

B-5131 WALNUT CREEK - GP 3 op, 1000 sf office w/ good visibility, easy access. **\$200k**

C-464 CENTRAL MARIN - GP, Long estab, Seller retiring. Collections of \$731K in 2005. Ins/cash pts only. 4 op office. Prime centralized location. **\$500k**

C-510 FAIRFIELD - GP, 3 op office near shopping and hospital. **\$225k**

BAY AREA CONT.

C-2964 SOLANO COUNTY - GP with nearly 3,000 sf office, 6 ops plumbed for 2 add'l. **\$820k**

D-437 FREMONT- Practice in one of the nicest Prof. Bldgs in Fremont! Beautiful operatory views of golf course. **\$295k**

D-2939 SAN JOSE NEAR EASTRIDGE—1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/4 hyg days. **\$500k**

D-489 HOLLISTER - GP, 1800 sf, 3 ops - plumbed for 2 add'l. In the heart of downtown **\$280k**

D-474 LOS ALTOS- Facility/asset sale. 2100 sf 6 ops. **\$225k**

D-502 HAYWARD - Well est. GP w/ coll. of \$484k in '06. Mostly insured/Cash patients. Refers out all Endo. 3 fully equipped ops. **\$275k**

D-504 CARMEL - 860 sf, 3 op facility now available. Ready to move in. **\$75k**

NEW! D-536 SAN JOSE - GP, 1200 sf, 3 ops, plumbed for additional op. Located in busy strip mall area. Private Pay, PPO & some Healthy Families. **\$295k**

NORTHERN CALIFORNIA

E-478 SO. SACRAMENTO - GP, near I-5 pocket area, seller retiring. Approx 1500 sf w/4 ops. Collections of \$327k in 2005. **\$175k**

E-495 SACRAMENTO/FOOTHILLS AREA - Large GP, 4000 sf, 14 op office in highly visible neighborhood. **\$625k**

E-428 SACRAMENTO— Long established GP, located in 1045 sf 3 op office. **\$350k**

E-420 SACRAMENTO— GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. **\$300k**

E-487 GREATER SACRAMENTO - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rpts in \$300k range. **\$195k**

E-460 ROSEVILLE— GP, Large capitation practice w/ Gross Receipts at \$1.8 mill. **Reduced to only \$800k**

E-484 SACRAMENTO/CITRUS HEIGHTS— GP, 1100 sf office w/ 2 fully equipped ops. Mostly HMO patients. **ONLY \$70k**

NORTHERN CALIFORNIA CONT.

E-506 SACRAMENTO— Long Est. GP Coll'd \$658K in 2006. Busy area near major shopping center. **\$375k**

NEW! E-519 FAIR OAKS - GP, Collections of \$584k in 2006. 1550 sf, 6 ops. **ONLY \$420k**

NEW! E-521 ROSEVILLE - Facility Only in growing Roseville area. 1080 sf, 4 fully equipped ops in dental professional bldg. **Call for details!**

NEW! E-523 PLACERVILLE - GP, 4 ops now available. **\$130k**

NEW! E-524 SACRAMENTO - GP, 8 ops, well established. Coll. in '06 exceed \$1.5m. **\$995k**

NEW! E-525 SACRAMENTO - Long estab. GP in Health Prof. Bldg near busy intersection. 1500 sf w/ 4 fully equipped ops. **\$300k**

NEW! E-530 CARMICHAEL - Unique, 10 op practice. One of the nicest available. Collections exceed \$1m +. **\$725k**

NEW! E-531 SACRAMENTO - GP, Available Immediately. Private Pay & Managed Care. Over 10 yrs goodwill. 1375 sf. Call for Details!

NEW! E-532 AUBURN - GP, long established, 1100 sf, 3 ops. Easy freeway access. **\$125k**

F-326 EUREKA AREA - GP, Long established practice. Seller Retiring. Nicely appointed 1250sf w/3 ops. Insured/Cash Pts only. Collected \$604k in '04 w/6 wks vac. **REDUCED! \$250k**

G-456 YUBA CITY— GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$200k**

G-476 CHICO—GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. **\$250k**

G-395 CHICO — Long established GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **\$300k**

G-443 CHICO— GP, High end, 4 ops and 1750 sf. Practice grosses in the \$700k range. **\$475k**

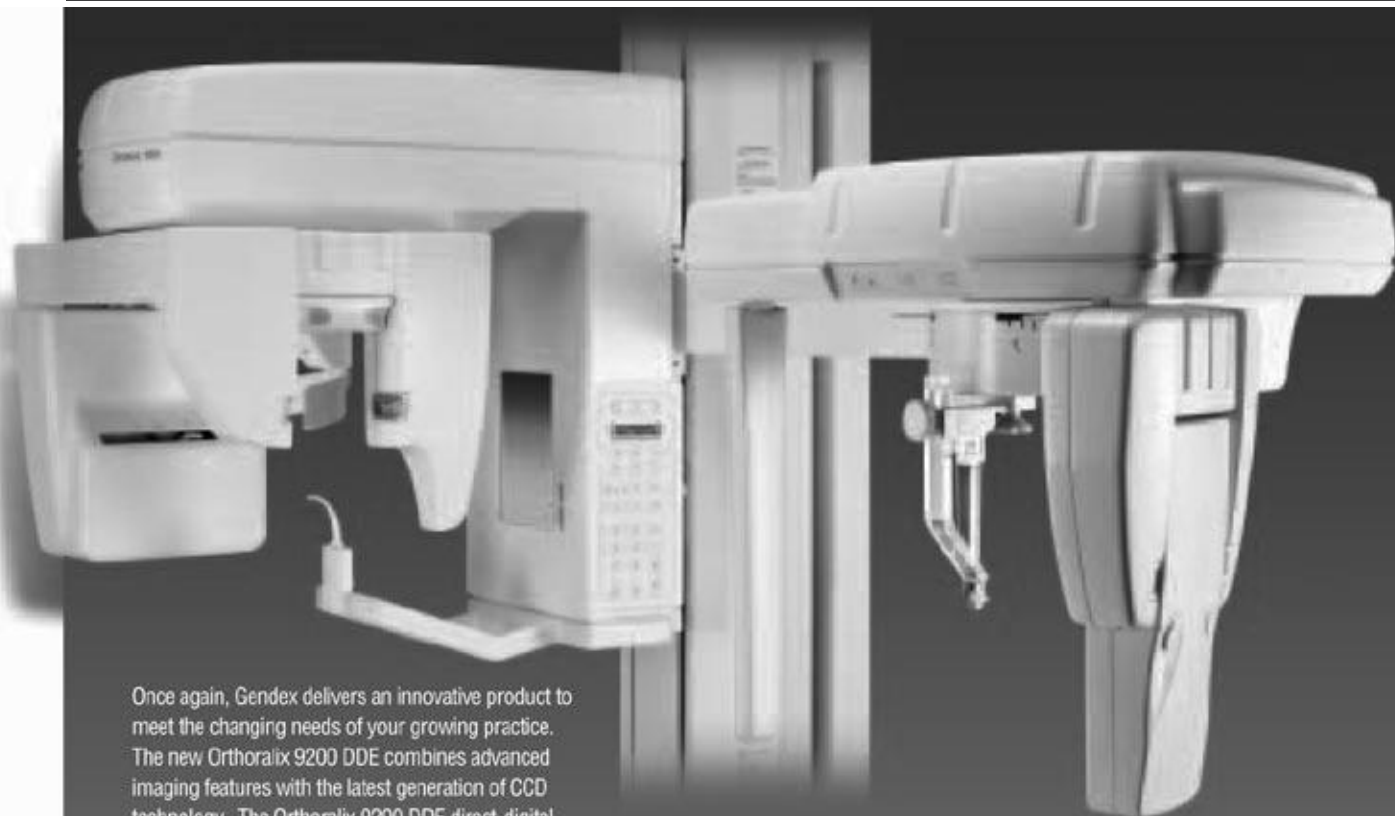
H-481 NORTHERN CALIFORNIA - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

H-508 NORTH TAHOE - GP, remarkable practice, 4 op, 1200 sf office, main thoroughfare. **\$100k**

800.641.4179

WESTERNPRACTICESALES.COM

PERRON EQUIPMENT PRESENTS



Once again, Gendex delivers an innovative product to meet the changing needs of your growing practice. The new Orthoralix 9200 DDE combines advanced imaging features with the latest generation of CCD technology. The Orthoralix 9200 DDE direct-digital pan/ceph system delivers maximum diagnostic image quality at a cost that leaves higher-priced competitors out of the picture.

At the core of the machine, the advanced kinematics system provides an elaborate image path maximizing panoramic image quality. In contrast to conventional cam-driven mechanical systems, the Orthoralix 9200's robotic mechanism captures patients' anatomy accurately over a wider range

of patient profiles. The result is more efficient diagnosis of pathology and improved productivity for your practice.

The Orthoralix 9200 DDE delivers a complete extraoral imaging portfolio for your imaging needs for today and tomorrow.

\$999 month*

PERRON EQUIPMENT

650-619-2638

*with note based on 60 months with a 1 plus 1 advance with 10% residual at end of lease, or a one time cost of \$48,000 plus tax.



Buy it! Sell it!! Trade it!!!

PERIODONTIST WANTED Excellent \$\$\$ opportunity in the LAX area. Part-time in a well managed general practice. Fax 310-342-0202 or email alex@smilefinders.org.

INCREASE YOUR TREATMENT PLAN acceptance rate with EVA digital x-ray sensors only \$5,495. Call EZ 2000 Dental Software today 800-273-5033.

BUY 1 DIGITAL SENSOR get 1 FREE. DentiMax sensor package includes size 2 and size 1 sensors with USB control box and imaging software. Call (800) 704-8494.

FOR SALE Pentamix 2 mixing unit one new \$250, one used \$150. ThermaPrep by ThermaFil \$100. (760) 346-8901.

SANTA BARBARA (3) op G.P. in smaller prof. bldg. for sale. Recently remodeled. Collections for last (12) mos approx. \$350K on (3-4) days/week. Ave. (15- 25) new patients/mos. D&M PRACTICE SALES (818) 591-1401.

I PLACED AN AD FOR A HYGIENIST and started contacting applicants right away and had a hygienist working in my office within 1 week. Thanks Dentalworkers.com! Dr. Virginia V.O. West Hollywood, CA.

STATION 2000 CASSETTE STERILIZER 6 - 9 MINUTE COMPLETE STERILIZATION CYCLE - KEY PAD OPERATION \$3395.00. PLEASE CALL KINGS TWO DENTAL SUPPLY tel: 1-800-715-5464 fax: 626-581-8137 www.kingstwodentalsupply.com.

Three of my four employees have come through Dentalworkers. In my 39 years of having a dental practice, many things change, and it's most obvious that employees rely more and more in the Web. I have used other employee search sites on the Web, but none has come close to the results I receive with Dentalworkers. I unabashedly recommend Dentalworkers for any dental office seeking to add or change staff.

- Dr. Jeff M., Employer in San Jose, CA



DENTALWORKERS®

www.dentalworkers.com



Target Market Your Audience!

Hiring or Looking For a Job?
Post & Search Job Ads

Selling Products & Services?
Post Text & Banner Ads

Replicate Your Production With Great Staff!

www.DentalWorkers.com

Get The Job Done!

Buy & Save

ANESTHETICS:

Lidocaine 2%	22.50
Buy 10 at	20.50
Carbocaine 3%	26.50
Topical Gel	4.50
Monoject-needle	9.50
J.Morita needles	7.50
Available in different GA	

DISPOSABLE/INFECTION CONTROL:

Earloop mask	3.50
Buy 10 get one free	
Isofluid mask	6.95
Op-D-Op shields	36.50
isolation Gown	28.50
Vinyl gloves	29.00
U-Seal latex L/P	35.50
Uniseal latex P/F	39.50
Sponges 2X2	18.95
Sponges 2X2 n/wove	24.95
Medica 28- Gal	15.95

BARRIER PRODUCTS:

Syringe Sleeves	8.95
Buy 5 get one free, available in blue and clear.	
Chair Sleeves full	23.50
Chair Sleeves half	20.50
Cover it blue	10.50
Cover it clear	10.50

IMPRESSION MATERIAL:

Flexitime HK	27.50
Buy any combo of flexitime and get one free.	
Defend Mydent	17.50
Examix-GC	20.75
Alginate-Hydrogum	9.50
Alginate-Phase	9.50
Buy 12 get 3 free	



**VISIT US AT CDA BOOTH 771
AND SAVE AN ADDITIONAL
5% ON YOUR ORDERS**

X-RAY FILM/SOLUTION:

Kodak DF58	36.95
Kodak DF57	48.50
Agfa M2 Single	36.50
Agfa me Double	47.50
Readymatic 4gal	39.50

CEMENTS/CAVITY LINER:

Dycal-Dentsply	19.50
Fuji 1:1GC	63.50
Fuji Cem Refill GC ..	123.25
Gluma comfort &	
Desensitizer HK	72.95
i-Bond HK	123.50
Etch All-Pulpdent	13.50

BURS/INSTRUMENTS:

Great white 10/Pk	14.95
Buy 100 great white SS-white bur and get 20 free.	
Carbide bur 100/pak ..	92.50
Available on all FG sizes.	
K-files Diadent	5.50
Gutta Percha Diadent ..	6.50
Buy 10 Diadent K-file or GP and get one free.	

**DAVIS DENTAL SUPPLY
7347 ETHEL AVE
NORTH HOLLYWOOD, CA
91605
800 842 4203
FAX 818 765 5847**



Buy & Save

EVACUATION PRODUCTS:

Saliva ejectors 100	2.50
Saliva ejectors 1000 ..	23.50
Saliva eject. Crosstex ..	3.25
Hygoformic Saliva	5.80
Evacuation vent 100 ...	2.95
Evacuation non vent ...	2.95
Surgical tips 25	6.50

Three way syringe	45.95
Metal syringe tips5	5.95

BITE REG. TRAYS:

Bite trays	10.95
buy 5 get one free	
Space trays GC 12	7.10
Tray-tens 12	7.10
Coe Metal GC	17.50
Vista Trays12	4.60

STERILIZATION POUCHES:

2.25X5 200/BX	4.95
3.5X6.5 200/BX	5.50
3.25X12 200/BX	7.50
3.5X10 200/BX	5.99
2.75X10 200/BX	5.50
Order 10 of any size and get 1 free.	

TRAY COVERS/BIBS:

Tray sleeves B 500	12.95
Buy 5 get one free	
Tray covers	14.50
Available in blue, pink & white.	
Polybacked Towels	14.95
Available in blue, White & mauve.	
5 oz Plastic cups	15.95
available in all colors.	

**LOWEST
PRICES GUAR-
ANTEED**



**LOWEST
PRICES GUAR-
ANTEED**



EngleDental System:

Sequoia 1200
Includes a Hydraulic
chair, AS-2 delivery unit, unit mount light,
clean water system and ceramic cuspidor.

Dentech dental
System

Eco 19 Patient chair, w/Dentech model #
CM2410-2. This patient chair is key to pro-
viding comfort for the patient and the dental
team.



**X-RAY-EC5
J. MORITA**

**Panuramic, Fully
digital**

tuttnauer
Sterilization & Infection Control Products



CALL US FOR THE BEST PRICE AND SERVICE
100% FINANCING W/O DOWN
AVAILABLE

**LOWEST
PRICES GUAR-
ANTEED**



**LOWEST
PRICES GUAR-
ANTEED**

7347 ETHEL AVE NORTH HOLLYWOOD , CA 91605
800 842 4203

This isn't your patient...



...She's our client

You would be smiling too, if financing for your dental practice worked the way hers did. Irwin Commercial Finance can help you purchase, refinance, relocate, remodel or restructure the ownership of your dental practice. Competitive rates and flexible terms from a company with decades of experience serving professional practices across the nation.

i Irwin
Commercial Finance

Call us today! 866-327-1198

howard.boles@irwincf.com



Howard Boles
Vice President

PRACTICES FOR SALE

[BY OWNER]



KIDS DEN NETWORK SOLUTIONS

9 offices NOW AVAILABLE in the Greater Los Angeles area

www.kidsdentalkare.com/networksolutions.html

CARSON ESTABLISHED AND FULLY EQUIPPED TWO OP DENTAL OFFICE NEAR CARSON MALL ON SALE. GREAT STARTER PRACTICE. PLEASE CALL 562-866-9739.

LEGAL TIP: BUYERS: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

PRICE REDUCED!! Sacramento 6 op office. Room for 7th op. Adec equipment, Dentrux. Cash/Ins/Cap/ Denti-Cal very nice office. \$30k/month cap checks. Collected \$925k last year. Asking \$495k. Financing available. E-mail to: about400knet@yahoo.com.

NEED FUNDS TO ACQUIRE build, remodel or refinance your practice? Call Michelle Ternus at Irwin Commercial Finance at 888-551-3622, ext. 5104.

"PAT WOOD IS VERY KNOWLEDGEABLE" David Reivakam, D.D.S., Riverside, California. Call Wood and Delgado toll free: 800-499-1474.

GENERAL PRACTICE WANTED willing to pay top \$ to purchase a well established practice near San Mateo/ Burlingame area. 415-713-0252.

"DENTAL OFFICE SALE" BEAUTIFUL DENTAL OFFICE, LOCATED @ SHOPPING CENTER, (MORE THAN 20 YRS), MAJOR CROSS STREETS, NEWLY REMODELED, LEASE HOLD. 818-997-4528.

HYGIENIST/GENERAL DENTIST needed for a growing practice in San Francisco to help with Hyg. patients 1 day/week 415-921-9210.

QUALITY-MINDED DENTIST relocating to Orange County seeking an associate and/or buy-in opportunity. Call (714) 317-8302.

EXPERIENCED GP looking to obtain FT/PT associate dentist position in BAY AREA. 408-623-9883 or 408-238-2157.

SALE BY OWNER \$3,500,000.00 gross poss partnership with manager, West LA. fax again low ink 310-274-4527.

GENDEX 770-X RAY UNIT Excellent. \$1500 OBO, e-mail at bishopcastle@cox.net, located in San Diego.

SPECIALISTS 3 NEW OPERATORIES in dental Building for lease 1-3 days a week Digital Xray (general Woodland Hills office) 818 224 4224.

PRACTICE FOR SALE K-535 SANTA ANA GP, 1000 sf, 3 ops, long established. Call for details! \$300k Timothy G. Giroux, DDS/Broker 800.641.4179.

FRONT/DESK-EXPERIENCED friendly personality, good pay, must know billing and Dentrux, Sherman Oaks area, call 818-788-2121, or fax 818-981-5097.

FOREST CHAIR & UNIT Gendex developer N₂ O₂ wall mount controls triad unit. Merced, CA 209-722-9093.

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



“DENTAL PRACTICE BROKERAGE”

Making your transition a reality.

Practice Sales

Contract Services

Purchase Financing

Associateships

Partnerships

Mergers

FRESNO: For Sale -General Dentistry Practice. Well-established practice has been in its present location for the past 24 years. There are 4 equipped operatories in a nicely decorated 1,95 sq. ft. office. Specialized Equipment includes, Laser, Intraoral Camera, Panoramic X-ray and Digital X-rays. the software is Softdent purchased in 2005. Four days of hygiene with 9 pts/day seen per hygienist. Gross receipts in 2004 were 548K with an adjusted net income of 203K. Doctor retiring after 35 years. **SOLD**

YREKA: For Sale - General Dentistry Practice and building: This is a great opportunity to own the real estate and dental practice at the same time. The building is located on a large lot allowing you to expand the size of the building when you are ready. 100% financing is available with for both the practice and building. 2006 receipts were approximately \$400K. There are presently 3 operatories. Owner works a 4 day week working only 51/2 hrs per day. There are four days of hygiene. Lots of potential with this practice.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

VENTURA: For Sale - General Dentistry Practice. NEW GRADS DON'T MISS THIS SALE PRICE LESS THAN START-UP COSTS. Established Family, and Cosmetic practice is located in highly desirable community of Ventura County. The leased office space consists of 1,700 sq. ft. with 6 available operatories. Also the equipment and leasehold is essentially new (2 years old). 2005 Gross Receipts were 404K. Adjusted net income of \$112K.

SANTA BARBARA: For Sale - Pediatric Practice. Two treatment rooms, plumbed for a 3rd in approx. 900 sq. ft. Equipment and Leaseholds only 3 years old. Practice located in professional building near hospital. 2005 gross receipts were \$209K on a 2 day/wk. Owner relocating. **SOLD**

DEL MAR BEACH: For Sale - General Practice. Three treatment rooms in 950 sq. ft. Office is approximately three blocks from the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring. **SOLD**

EL CENTRO: For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.

WEST VALLEY: For Sale - General Dentistry Practice. Established practice has been in its present location for the past 45 years. Approx. 1500 active patients, 5 1/2 days of hygiene. Leased office space 2,000 sq. ft. 6 equipped operatories. Owner is retiring.

ROSEVILLE: For Sale - General Dentistry Practice. This 2400 sq. ft. office comes with 6 operatories, Cerac, Intra-Oral Camera's, Dentrix software, and 12 days of hygiene. 2005 gross receipts \$1,843,499.00. Owner is looking for assoc. buy-in or buy-out within 2 yrs.

RIVERSIDE COUNTY: NEW - For Sale - General Dentistry Practice. This practice has been in its present location for the past 40 years. 2005 gross receipts \$488K on a 3 1/2 day workweek with an adjusted income of \$194K. The overhead is only 53%. There are 5 operatories, 3 that are equipped. Dentrix software, electric handpieces, intra-oral cameras. Owner is retiring.

SAN RAFAEL: NEW - For Sale - General Dentistry Practice. The office is 800 sp. ft. with 3 operatories. Dentrix software. There are 3 days of hygiene with 8 patients seen per day by hygienist, 1,100 active patients. Owner is relocating.

MADERA: NEW - For Sale - General Dentistry Practice. 2,500 sq. ft. in owner occupied building. 7 equipped operatories, Laser, Intra-Oral Camera, Dentrix software, with 12 days of hygiene per week. 2005 Gross receipts were \$1,003,657K. Seller would like to sell and work back a couple days per week.

RIALTO: NEW - For Sale - General Dentistry Practice. Priced for immediate sale. 900 Sq. Ft. 3 operatories in a busy shopping center.

CHINO: NEW - For Sale - General Dentistry Practice. 2006 Gross Receipts \$486K with adjusted net income of \$211K. Intra-oral camera, digital x-rays, 5 equipped operatories in a 1,500 sq. ft. office located in a busy shopping plaza. Doctor working 3 1/2 days a week. Office in same location for 20 years. Doctor is retiring.



For All Your Insurance Needs

MITCHELL & MITCHELL
Insurance Agency, Inc.

250 Bel Marin Keys Blvd., E-1 • Novato, CA 94949
(415) 883-2525 • Fax (415) 883-7752 • Lic. #0620650

Dennis R. Hoover, D.D.S.
Corporate Broker

(800) 519-3458 Office
(209) 545-0824 Fax

Corporate:
dennis.hoover@henryschein.com

Northern California Consultants

Dennis Hoover, D.D.S.
(209) 545-2491

Doreen Ash
(209) 545-2491

Southern California Consultants

Steven Rizer, D.D.S.
(805) 405-6568

Mario Molina
(323) 974-4592

SANTA CRUZ: For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. The 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

SACRAMENTO: For Sale - General Dentistry Practice. Four operatories in 1,350 sq ft. There are six and a half days of hygiene available per week. Gross receipts in 2005 were \$240K with an adjusted net income of \$240K. Practice was started in 1975 and has operated in its present location for 18 years. **- BUILDING ALSO FOR SALE.**

EL DORADO HILLS: For Sale - General Dentistry Facility. This facility completed only a year ago. All new state of the art equipment and office design. If you are interested in the El Dorado Hills area don't pass up inquiring about the details of this sale.

OROVILLE: For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K on only 3 days a week Production. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

SANGER: For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

STOCKTON: For Sale - General Dentistry Practice in north Stockton area. This practice has been in its present location for 10 years and was purchased in 2003 from the previous owner. The practice grew rapidly to gross receipts of \$527K in 2005 returning a \$237K adj... net income. Will consider all offers.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 days per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

REDDING: For Sale - General Dentistry Practice. This exceptional office is located in a beautiful free standing office building of 3,300 sq ft. with 6 ops and six days of hygiene at 12 patients per day. The practice collected \$933K in 2005 with approx.. \$300K adj... net income to the owner. The practice was started in 1985 and was moved to its new location recently. The owner will consider selling the building also. If you are looking for a family oriented life style in a wonderful community you should consider this practice.

DAVIS: For Sale - General Dentistry Practice. \$678K Gross Receipts with \$275K adjusted net income. Located close to UC Davis campus - 4 operatories, 8 days of hygiene. approx.. 2,600 active patients. 1,400 sq. ft. 45 new patients seen per month. Owner is relocating. Available Immediately.

COTTONWOOD: For Sale - General Practice. 3 treatment rooms with room for expansion in this 1,200 sq. ft. office. Projected gross Receipts for 2006 are \$700K. Practice has shown an increase in production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

MODESTO: For Sale- General Dentistry Practice. This excellent practice has 2006 gross receipts \$1,459,769 with an adjusted net income of \$533,598. There are 11 days of hygiene in the 6 operatory, 1,900 sq. ft. office space. The office has been in its present location for 30 years and most of its employees have been with the practice long term. Owner is retiring.

LAGUNA HILLS: For Sale - General Dentistry Practice. This 3 operatory office was started by owner in 1969 and has 5 days of hygiene. It has been in its present location for 12 years. 2005 GR. were 600K. The practice is located in a highly desirable affluent area. Software is Easy dental and Trojan. Owner is retiring.

INGLEWOOD: NEW - For Sale - Pediatric Practice. Priced for immediate sale. 4 operatories. 2005 gross Receipts \$350K. Doctor is retiring.

SANTA CRUZ CO.: NEW - For Sale - General Dentistry Practice. This office consist of 2,500 sq. ft. and seven fully equipped operatories. The views out each of the doctor's treatment rooms are beautiful and provide a relaxing atmosphere for both the patients and staff. There is room for expansion by equipping two additional operatories. There are intra-oral cameras, electric handpieces, and a panoramic x-ray machine. There are 10 hygiene days available per wk. Datacon software. 2005 Gross receipts were \$1,265,00 with a \$503,000 adjusted net income.

ANAHEIM DENTAL BUILDING: For Sale - Located in large Medical/Dental Complex near two major freeways. 1,620 sq. ft.; single story building. Designed for Pediatrics-Orthopedic-Orthodontic use. Seven treatment rooms. Present owner will associate with new owner to establish practice.

CARLSBAD: NEW - For Sale - General Dentistry Practice. 1403 sq. ft. with 3 ops in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2005. Practice has been in its present location for 24 years. Molar Endo, Implants, referred out.

FRESNO: NEW - For Sale - General Dentistry Practice. 2006 Gross Receipts \$777,336 with an adjusted net income of \$278K. This is a PPO/HMO practice. There is 2000 sq. ft. of office space with 5 equipped operatories. There is room to expand into a 6th operatory. Panolypse machine, Easy Dental software. 4 days of hygiene. Practice located on the corner of a main thoroughfare.

SAN RAMON: NEW - For Sale - General Dentistry Practice. Practice 2005 patients receipts were 1,250,000 in 2005. Eight TX. rooms, 3 utilized for hygiene. Approx. 50 new patients per month. Intra oral camera, panoramic x-ray. Practice located in area for 25 yrs. 11 yrs in present location. Large patient base of adults and children in very affluent and growing area. Owner retiring

Contact us for your FREE:

• Articles •

• CDs •

• Consultations •

and visit us online at:

www.pptsales.com



BUYERS

**FREE CAREER
PLANNER CD
\$195 VALUE**

Includes:

- PRACTICE TRANSITIONS ARTICLES
- FREQUENTLY ASKED QUESTIONS
- WORKSHEETS
- PERSONAL NET WORTH STATEMENTS
- FAMILY BUDGET-INCOME REQUIREMENTS
- EVALUATING ASSOCIATESHIP OFFERS
- PURCHASING AN EXISTING PRACTICE
- NEW PRACTICE START-UP
- START-UP WITH PARTNER

Corporate Headquarters
10920 West Lincoln Avenue
West Allis, WI 53227
(800) 730-8883

Call For
FREE
2007
Catalog

buydentalequipment.com

Refurbished Equipment/New Equipment/New and Obsolete Parts



"Worldwide Leader in Refurbished Dental Equipment"

1-888-351-6989

 A-DEC SIERRA \$6450 	 A-DEC RADIUS/DECADE \$6895 Optional A-dec Radius mount light shown Add \$1290 	 LA SIESTA OPERATORY \$3698	 DEN-TAL-Ez E-2000 \$2198 Optional: Auto-Return \$295
 CHAYES-VIRGINIA LA SIESTA \$1848	 PELTON & CRANE CHAIRMAN \$3898	 BELMONT PRO-II \$4298	 DEN-TAL-Ez JS or VS \$2498 "VS"
 NEW PROVIDENCE REAR TREATMENT CONSOLES Starting at \$2745	 GENDEX GX-PAN \$6498	 PLANMECA PM 2002 \$9850 w/Ceph \$14,498	 BELMONT ACURAY \$2298
 NEW PROVIDENCE DENTAL AIR SYSTEMS 1-H.P. \$1998 Dual - 2-H.P. \$2945 <i>Both Include Air Dryer</i>	 A-DEC 3171 DR-DUO WALL MOUNTED DELIVERY \$3985	 GENDEX DENOPTIX Combo Scanner System \$7950	

PATIENT CHAIRS

X-RAYS

MISCELLANEOUS

A-DEC DECADE	\$3698
SCHEIN EM-1000	\$2695
BOYD ORAL SURGERY	\$3898
MATRIX ORAL SURGERY	\$3950

MINX PORTABLE XRAY	
With case	\$4298
SIEMENS "MD"	\$2698
SIEMENS "DS"	\$2998
BELMONT 098 PAN	\$5450
PC-1000 PAN	\$6450
GENDEX ORTHORALIX PAN	\$9850

MIELE WASHER/ DISINFECTOR	\$4298
RAMVAC DRYVAC 550	
With 30-gal Tank	\$5950
P&C VALIDATOR 10 AUTOCLAVE	\$2198
P&C MAGN-CLAVE 15" AUTOCLAVE	\$5950

Buy it! Sell it! Trade it!!!

AT 2000 PLUS DEVELOPER Purchased 2/11/05 for \$6200 w/fixer and developer plus extras, will sell for \$2500. 408-268-2550.

PUCHE DENTAL LABORATORY is dedicated to providing high quality fixed and removable restorations. Same day delivery service available (selected areas). Call us for more details 877-997-8243.

GET A FREE HANDPIECE REPAIR with your first order at DAVIS DENTAL call at 800 842 4203.

LIFECORE RENOVA IMPLANT UCLA Custom Abutment for Sale! 20% off SAVE! All Sizes available 714-573-7100.

CUSTOM LOT-4-SALE @ AN-AWARD-WINNING SERRANO GOLF COURSE-EL DORADO HILLS-CU-DE-SAC; 0.538 ACRES-EAST SIDE OPEN SPACE--\$459K. DR DANG @ 510-381-2843/VISAGE6060@YAHOO.COM.

PARTNER/ASSOCIATE for office in Moreno Valley. 14 years goodwill. Foreign trained dentist ok. Will train. Call (951) 520-5452.

FOR SALE Forrest patient chair, Dr. and assistant stools, mauve, comfortable in excellent condition, \$2300 OBO in Salinas (831) 442-0620.

NEW DIFOTI TRANSLUMINATOR paid \$4500.00. Now \$2500.00 obo. Dentist sold practice and retired early. 949-294-6055.

OXNARD Practice for sale by owner, retiring, long established, good location, 2 fully equipped. Please call (805) 985-4474.

O.C. SPACE FOR LEASE Build a practice in brand new office space in Orange County. Landlord pays \$50,000+ for new buildout. HURRY, these few spaces wont last! Please email your city and space desired w/ contact information to spaceforlease@cox.net.

CAULK PRISMA-LITE composite curing light. Model PR-1. In perfect working condition. Includes bulb. \$79 +shipping. Can email pictures. 818-884-6586 msgunk@hotmail.com.

5YR NEW OFFICE fully equipt 8-ops turnkey office. 2,300 sq-ft in prestigious South Orange County. \$550k. Dr.'s cell-949-322-7888.

GENERAL DENTIST NEEDED FOR OUR NEW DENTAL OFFICE IN CLOVIS/FRESNO. PLEASE CALL: (559) 299-9556.

BIOLASE HARD & SOFT TISSUE laser, barely used, great condition. \$25K. Call (323) 937-5773.

ENCINO #3 (4) op computerized G.P. in a prof. bldg. for sale. (3) ops eqt'd w new Belmont eqt, 4th op plumbed. Digital x-rays, Zoom light, computerized ops, intra oral camera, etc. Gross collect \$800K+/yr on (4) days/wk. Mixed pt base. D&M PRACTICE SALES (818) 591-1401.

GUARANTEED CIRCULATION

So. Calif. Edition

UNITED STATES POSTAL SERVICE		Restricted Information	
Transactions > Postage State Processing Standard Mail - Permit Imprint > Receipt			
3602	POSTAL SERVICE STATEMENT OF MAILING/WEIGHING AND DISPATCH CERTIFICATE	TRANS # 200708510324902M1	
STATION OR UNIT:	LOS ANGELES BULK MAIL ACCEPT. (52)	PERMIT NO. 30391	
DATE OF MAILING 03/07	CLASS Bulk Mail	PROC CAT Flat	TYPE P1
WEIGHT OF SINGLE PIECE (LBS) 0.5595	TOTAL PIECES 19,188	TOTAL POUNDS 10,075.0000	Customer Reference ID N/A
MAILED FOR: PERMIT NO.			CAPS Asset No: _____
NAME:		POSTED	
CONTAINERS 33	DENTAL TRADER SOUTHERN CALIFORNIA EDITION		
VERIFICATION SUMMARY: No verification errors.			
SIGNATURE OF WEIGHER	CLC DATA PROCESSED BY	RECEIVED FOR PROCESSING BY	
COMMENTS: DENTAL TRADER		BEGINNING BALANCE: \$71,857.21 ENDING BALANCE: \$91,612.01	

1. Standard 1. Issues 1
Copyright © 1999-2006 USPS. All Rights Reserved.
Return to Mail

No. Calif. Edition

UNITED STATES POSTAL SERVICE		Restricted Information	
Transactions > Postage State Processing Standard Mail - Permit Imprint > Receipt			
3602	POSTAL SERVICE STATEMENT OF MAILING/WEIGHING AND DISPATCH CERTIFICATE	TRANS # 200708510453805M1	
STATION OR UNIT:	LOS ANGELES BULK MAIL ACCEPT. (52)	PERMIT NO. 30391	
DATE OF MAILING 03/07	CLASS Bulk Mail	PROC CAT Flat	TYPE P1
WEIGHT OF SINGLE PIECE (LBS) 0.1600	TOTAL PIECES 12,366	TOTAL POUNDS 2,311.0000	Customer Reference ID N/A
MAILED FOR: PERMIT NO.			CAPS Asset No: _____
NAME:		POSTED	
CONTAINERS 5	NORTHERN CALIFORNIA EDITION		
VERIFICATION SUMMARY: No verification errors.			
SIGNATURE OF WEIGHER	CLC DATA PROCESSED BY	RECEIVED FOR PROCESSING BY	
COMMENTS: DENTAL TRADER		BEGINNING BALANCE: \$61,612.01 ENDING BALANCE: \$66,133.91	

1. Standard 1. Issues 1
Copyright © 1999-2006 USPS. All Rights Reserved.
Return to Mail

Mailed to every licensed dentist in Calif.

**Statewide
Distribution 31,554**

JOIN US!



PUNJABI DENTAL SOCIETY

***AN AWARD WINNER MULTI-ETHNIC INTERNATIONAL ORGANIZATION
PROMOTING EXCELLENCE IN DENTAL EDUCATION.***

PROVIDES 56 UNITS/YEAR OF CONTINUING EDUCATION
IN APPLIED CLINICAL DENTISTRY ON SUNDAYS.

FREE CONTINUING EDUCATION UNITS
TO DENTAL STUDENTS AND RETIRED DENTISTS.

APPROVED BY WORKMAN COMPENSATION INSURANCE
RATING BUREAU FOR GROUP DISCOUNT.
SAVE 8% TO 33% ON WORKMAN COMPENSATION INSURANCE.

FOR FREE NO OBLIGATION QUOTE CALL
1-877-417-0453

Membership is open to Everyone

Proud to provide Scholarship to needy Students
Conduct Dental Awareness Camps

RECEIVE PDS MEMBER DENTAL SUPPLY DISCOUNTS

**DR R.SALWAN
PRESIDENT**



**DR D.P.SINGH NAGRA
CHAIRMAN**

For more information on activities and upcoming Seminars please call:

1-866-4-CALL PDS

OR VISIT US AT

www.pdsociety.com

Buy it! Sell it! Trade it!!!

LOWEST PRICE on TPC wireless intra-oral camera with direct integration to EZ 2000 dental software only \$1,995. Call 800-273-5033.

FULLERTON Office space available to share. 2 operatories. Start your own practice without high startup costs. Dr. Barnett 714-871-3544; 714-420-7225.

ORAL SURGEON NEEDED For our growing practices in Riverside County. Please fax CV to 951-710-6684 or Call Dr Shirazi @ 951-775-5536.

EX-DENTAL STUDENT SELLING EVERYTHING!! Typodonts, composite, surveyor, impression material, endo/ortho material, hand instruments, polishing kit, x-rays. LeilaN56@aol.com for list.

OFFICE SPACE TO SHARE 4 ops in beautiful Marina del Rey, large space, storage. A must see! (310) 577-5888.

FOR LEASE COVINA NEW OFFICE, 3 OPERATORIES, JUST REMODELED, TURN KEY, GREAT MEDICAL BUILDING \$2,300.00. MUST SEE 562-868-6333.

BUY A Q140 L & R Ultrasonic Cleaner at \$335.00 and get a Basket free. Call DAVIS DENTAL at 818 765 4994.

INTRAORAL CAMERA ACUCAM EXCELLENT CONDITION. INTRA AND EXTRAORAL CAMERAS WITH SONY PRINTER MARINA DEL REY \$500.00. 310-628-9744.

NEW OR REFURBISHED DENTAL EQUIPMENT all brands. For a 2007 catalog call 1-877-964-2377 or visit www.buydentalequipment.com.

YOUR "JUNK" IS SOMEBODY ELSE'S "TREASURE" so advertise your unused stuff FREE in The Dental Trader. Clear out that junk drawer and get some cash! Just follow the FREE ad instructions on our FAQs page at dentaltrader.com.

OFFICE FOR SALE Santa Monica, paperfree, networked computers, digital xrays, intra-oral camera, lazor unit, much more. Call 909-489-3241 Brent Beverly.

SANTA BARBARA DENTAL OFFICE FOR SALE 3 rooms, Gross \$500,000. Building available: 28 years of patients Call (805) 689-7697.

ROOT ZX II APEX LOCATOR with handpiece. Never used. All manuals included. Some parts in original packaging. \$995.00 1-209-477-1227.

FOR SALE Cerec 3D+80 blocks-60,000 OBO. New Zoom 2-400. Used chemiclave and ultrasonic good condition. Call 858 705-0406.

NITROUS OXIDE PORTABLE SET 2 Nitrous and 2 oxygen tanks with cart, \$500 OBO. Works great. FREE Oxygen-tank. 408-656-4567.

IMPLANTS IN YOUR OFFICE I bring my own equipment. Call now. 310-601-7950.

EXPANDING PRACTICE seeking Dentists willing to relocate Cleveland, OH, for more information, call 216-251-8812. Ask for Susan or Dr. Hylan.

BOARD CERTIFIED ORAL SURGEON AVAILABLE FOR WEEKENDS IN SOUTHERN CALIFORNIA. THIRD MOLARS/IMPLANTS/ANY SURGICAL PROCEDURE. PLEASE CONTACT AT OSGNDDA@HOTMAIL.COM.

PERIODONTIST AVAILABLE Board eligible periodontist experienced in Implants, Bone Grafting, and Full Mouth Reconstruction. Seeking part time opportunities. (310) 926-9676.

PRACTICE FOR SALE E-524 SACRAMENTO GP, 8 ops, well established. Coll. in '06 exceed \$1.5m. \$995k Timothy G. Giroux, DDS/Broker 800.641.4179.

STOP THE SCREAMING Anesthesiologists minimize stress for you and your patients • Industry recognized • Board Certified • 20 years experience • Call 800-853-4819 or info@propofolmd.com.

DENTAL CHAIRS six Dental Ez J-type chairs. New blue upholstery. Fully refurbished and perfect cosmetic/work-in condition! sacrifice \$1000. Call 619-517-6245.

CARSON ESTABLISHED TWO OPS DENTAL OFFICE NEAR 405 FWY AND CARSON MALL FOR SALE. LOT OF POTENTIAL. PLEASE CALL 562-866-9730.

NEED DIGITAL X-RAYS? Don't want to spend \$12,000 like Dexis? Want same quality but more reasonably priced? How about \$5,495. EVA by Dent-X. Completely integrates into EZ 2000 dental software. Call 800-273-5033.

DENTAL ASSISTANT FT and MANAGER PT who knows a EagleSoft needed for SAN CLEMENTE dental office. Ph. (949) 481-2540 resumé - Fax. (949) 481-2544.

LOANS FOR ANY PURPOSE! Contact John at DENTAL FINANCING SOLUTIONS 888-608-6800.

DENTIST AVAILABLE for diagnosis, treatment planning, temporary services, SACRAMENTO area. 26 years experience, 12 years dental school faculty. Call 916-419-8333.

SANTA BARBARA CITY AREA GENERAL DENTIST WANTED. 1-3 days/wk (4-6 hrs/day), short/long term? CALL 805-965-8141 M-F 10-6. POSSIBLE BUY-IN.

LOOKING FOR PRACTICE in Dublin, Pleasanton or San Ramon. Email wsy@umich.edu.

DENTAL EQUIPMENT excellent condition. For sale. Chairs, Delivery systems, x-ray units, sterilizers, vaccum/compressor, panorex, x-ray processors. Cell (951) 316-6956 or (909) 592-3192.

PRACTICE FOR SALE Korea Town in Los Angeles. 30 years practice. Newly modeled & equipped. 2 ops. Best sale price of \$150K. Call Dr. Justin (213) 272-7989.

MARK YOUR CALENDAR FOR THE CALIFORNIA DENTAL ASSOCIATION **SPRING** SCIENTIFIC SESSION MAY 3-6, 2007, ANAHEIM CALIFORNIA



Keep informed of leading-edge clinical and technological advances in the dental profession through a wide variety of seminars and more than 600 technological exhibits.



SCIENTIFIC SESSION FUTURE DATES
TWO GREAT MEETINGS. TWO GREAT LOCATIONS

**Anaheim Spring
Scientific Session**

- May 1-4, 2008
- May 14-17, 2009
- May 13-16, 2010
- May 12-15, 2011

**San Francisco Fall
Scientific Session**

- September 12-14, 2008
- September 11-13, 2009
- September 24-26, 2010
- September 9-11, 2011

For more information call **800.CDA.SMILE** or visit **cda.org**.

LEGAL TIP: SELLERS: Does your lease allow you to assign the option term? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

SPENDING TOO MUCH FOR SOFTWARE? DentiMax offers complete clinical and practice management software for under \$1,000. Call (800) 704-8494.

2400 SF SHOPPING CENTER Torrance, 7 OP'S, established practice, seeking to sublease Endodontist, Oralsurgen, Pedodontist, Orthodontist &/or poss Associateship. Fax Resumé 310-324-3666.

PRACTICE FOR SALE include land 5 operatories, 44244 Division St Lancaster 818-378-1217, 818-890-6442 Urizaruri@aol.com Dolphinsdown@hotmail.com.

ENDODONTIST Oral Surgeon, Pedodontist needed for San Diego Specialty Care. Possible associateship. Call: 760-519-2469. E-mail: sdscmanagement@yahoo.com.

POWAY (3) op computerized G.P. for sale. Freestanding bldg in a shop ctr. Turnkey office (no charts). Brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera, ADEC steril system, etc. Sale includes active phone # & yellow page ad. D&M PRACTICE SALES (818) 591-1401.

DENTAL PRACTICE FOR SALE IN EL MONTE Busy. 20+ patients per day. 40+walkins/mo. Monthly income of over \$60k. Looking for worker. Call Practice Sales & Appraisals (818) 999-9595.

SAN FRANCISCO DENTAL OFFICE FOR RENT. Newly refurbished dental office; new carpet, linoleum, paint, and light fixtures. 900+ sq.ft. – 3 large operatories, reception and waiting area, lab., bath, and storage closet. Built in cabinets and sinks; plumbed to the floor. Located in multi-unit dental building with long term tenants. 2411 Ocean Avenue near Junipero Serra. Monthly rent \$2500 plus utilities. 415-308-9947.

LCF OFFERS 100% dental practice financing with terms up to 30 years on practice and real estate loans. See display on Pg 5 or call 800 550 9228.

CALL DAVIS DENTAL at 800 842 4203 for all your Equipment Maintenance Needs, all work is guaranteed for 30 days.

SANTA BARBARA 25 Years, LOW overhead; Future Growth, 2-5ops, 275k FPrd; 3.5 days; 7 hr; 10 wks Off/yr; No PPO HMO; 805.687.3431; SBSellingDentist@yahoo.com.

ORTHODONTIST NEEDED 1 Assoc. or Partnership in LA office. Great opportunity. Call 323-462-0655 Wendy.

"OUR OFFICE DISPENSES OVER 100 BOTTLES of Dentaplex vitamins per month. It is a good addition to perio patient homecare and generates new income." John Q. Phillips, DDS. See ad in this issue for free samples.

NO WAITING!

"My advertisement generated three responses on the first day it was posted on the Dental Trader website. With the immediate success, I discontinued my ad before it appeared in the printed edition".

Dr. White

*Submit your ad
today, go to
dentaltrader.com*

LOOKING FOR PEDO/GENERAL DENTIST to share or sublease a brand new 7 ops office in a shopping center 310-795-3639.

SONOMA COUNTY established ffs office for sale, 3.5 days hygiene, please contact Pamela at 650-403-1010, FP 475K.

KOREAN TRANSLATOR from English to Korean. 310-488 6818.

PRACTICE FOR SALE by owner. HMO, PPO Practices in Roseville, Baldwin Park and La Mesa, CA. Please call 310-903-7610.

COSMETIC AND CHILDREN DENTISTRY in Westminster City need: General, Orthodontist, and Pedodontist. Position available immediately. email resume: msbcphuong@gmail.com or (714) 464-3198.

LOOKING TO PURCHASE established dental practice in Fresno. Must have lots of goodwill and solid recall system. Call 559-287-5488.

RECEPTIONIST NEEDED for a dental office. 310-488 6818. A dentist with emphasis on pedo seeking 1-2 days/week in a quality practice leading to a buy out 714-227-3188.

WE ARE LOOKING for a retired Endodontist as a consultant, please contact csxwjx@yahoo.com.

Who Do I Trust?



When a new patient signs your forms and sits in your dental chair, he or she is placing their dental healthcare in your hands. They are entrusting you to act in a professional and caring manner and to put their best interests at heart. When a dentist signs a listing agreement with a dental practice broker, he or she is entrusting them to act in a professional and caring manner, with their financial business interests at heart. Just as the dental patient must carefully select a dentist, you must carefully select your broker.

At D&M we understand the trust issues of these transitions and we have honored them for over 12 years with successful results. D&M will handle all the paperwork, transfer the commercial lease, secure favorable loan rates and terms and be present at every meeting. We accept our duty to provide professional, caring services to the highest standards...just as you do with your patients. Buying or selling your practice should be a painless, even comfortable process. With D&M on your side, it will be.



**Visit us at the CDA Convention
May 4-6, 2007 @ Booth #662**

*Trust your Practice Purchase or Sale to
"The Personalized Service Dental Broker"®*

818.591.1401 • 866.425.1877

www.dmpractice.com

P.O. Box #6681, Woodland Hills, CA 91365

Buy it! Sell it! Trade it!!!

USED 2 BELMONT 1 Dental-EZ Chairs with delivery systems/lightP&C/suction. Vacuum. x-ray. viewers ect. 4800 OBO. 6266759814 Pomona.

BRAND NEW ROOT ZX apex locator and assistant chair for sale at half of retail price. Contact Dr. Eng e.eng@earthlink.net.

STATIUM 2000 CASSETTE STERILIZATION PROLONGS THE LIFE OF EXPENSIVE AND DELECAT E INSTRUMENTS DESIGNED FOR RAPID STERILIZATION \$3395.00 PLEASE CALL KINGS TWO DENTAL SUPPLY tel: 1-800-715-5464 fax: 626-581-8137 www.kingstwodentalsupply.com.

DENTAL MARKETER needed. 310-488-6818.

SANTA MONICA, CA Registered Dental Assistant, must be experienced in all aspects of cosmetic dentistry. Monday, Tuesday and Thursday. 310-663-6648.

WE FOUND DENTAL ASSISTANTS right away following our post and hired someone on the seventh day! Thanks Dentalworkers.com@ Jennifer G. Gilbert, AZ.

WE'RE LOOKING FOR AN OFFICE MANAGER honest and reliable. No experience OK, willing to train. yadental@yahoo.com.

PRACTICE FOR SALE E-530 CARMICHAEL Unique, 10 op practice. One of the nicest available. Collections exceed \$1m+. \$725k Timothy G. Giroux, DDS/Broker 800.641.4179.

DENTIST WANTED (GP) PT/FT, 2-years-experience required, excellent-pay, bonus, friendly staffs, South-Sacramento/CA. Fax: 916-688-5467 or email: vis-age6060@yahoo.com.

BEAUTIFUL BRAND-NEW 5 ops dental office in Westminster for specialists to share/sublease. Please call Dr.Nguyen at (714) 414-8808.

DENTAL FACILITY FOR SALE 3 ops, plumbed for 4, lab, pano, computerized. Asking 50K or best offer. Fruitvale/Oakland. 707-590-6042.

BIOLASE WATERLASE laser, excellent. Call 661-2690647.

DEADLINE FOR SUBMITTING ADS for the June Dental Trader is May 7th. Go to dentaltrader.com or use the Reader Ad form in the back of this edition.

ENDODONTIST AVAILABLE willing to work in your office. 310 804 8889.

TORRANCE OFFICE FOR LEASE 3 ops (no equipment) Affordable. Prime central Torrance. Specialist's second location or starter 310-782-8400. LACHESMAR@aol.com

CUSTOM DENTAL CABINETS will build to your exact specifications. Call BuyDentalCabinets.com 1-866-562-7345 or visit www.buydentalcabinets.com for more details.

DENTAL SPECIALIST of all types needed. For large GP Practice. Call 310-903-7610.

"I LIKED EVERYTHING about Mr. Wood's representation of me." David S. Han, D.M.D., M.S., Vista, California. Call Wood and Delgado toll free: 800-499-1474.

VALLEJO DENTAL PRACTICE ESTABLISHED PRACTICE, 4 OPERATORY, 2 BATHROOMS, LAB & X-RAY ROOMS, PRIVATE OFFICE, LARGE BUSINESS, STERILIZATION & WAITING ROOMS. primedentalspace@yahoo.com.



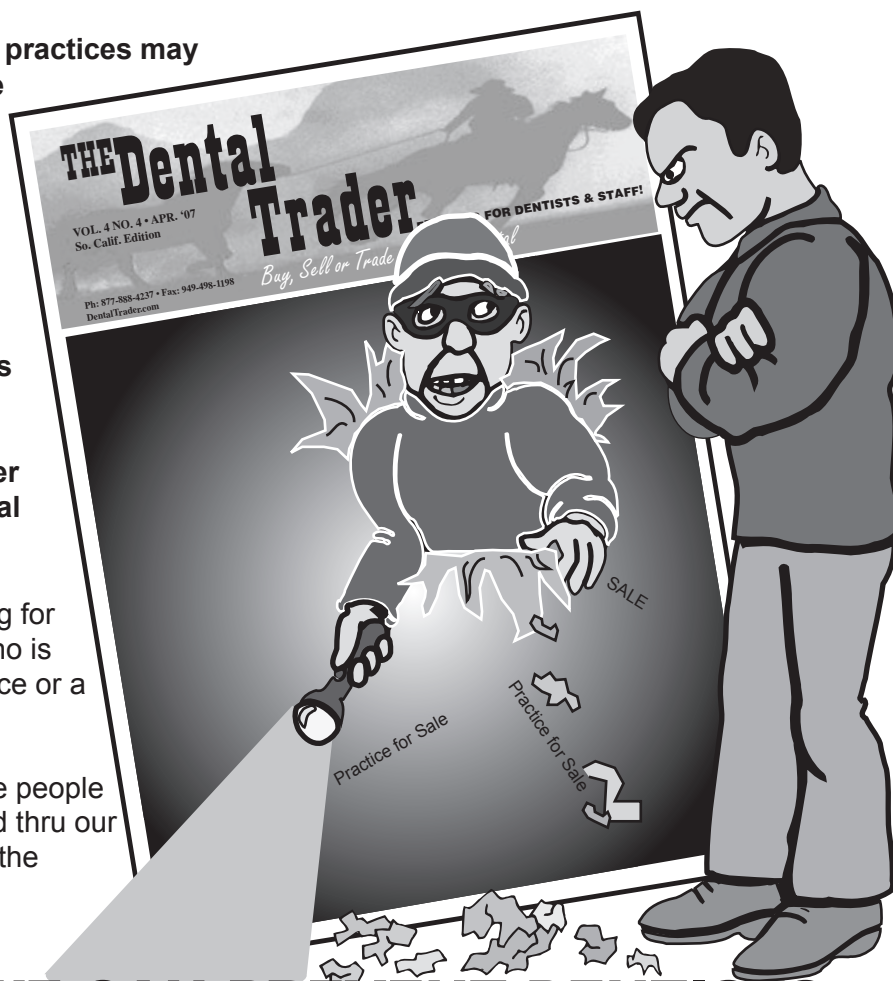
Discover the Truth about ID Theft
www.combatingidtheft.com/idt/jnc

ILLEGAL DENTAL BROKERS

The Dental Trader strictly enforces the following ad policy for the protection of dentists.

Dentists selling their own dental practices may advertise them however, anyone else listing the sale of a dental practice or soliciting for listings must hold a valid DRE (Calif. Dept. of Real Estate) license. DRE compliance is required of all agents/brokers advertising the sale of dental practices per DRE code Sections 10000-10602. These advertisers are also required to identify themselves as an agent or broker on all ads placed that list a dental practice for sale.

If you encounter someone soliciting for listings and/or selling a practice who is not the owner-dentist of that practice or a DRE licensed agent, please notify **The Dental Trader** staff by calling **877-888-4237**. Invariably these are people who have placed a small reader ad thru our website and have slipped through the cracks of our security measures.



TOGETHER WE CAN PREVENT DENTISTS FROM BECOMING UNSUSPECTING VICTIMS

FOR SALE Buffalo Accu-Vac vacuum forming machine. 8 years old. Excellent condition. 150 watt heater. \$150 OBO Contact Val @ 949-759-8606.

RDA WITH ORTHO EXPERIENCE and Manager wanted. Join our happy team. 818-718-1737.

NORTH SAN DIEGO COUNTY Vista and Escondido. Well established, no capitation, some PPO. No brokers please. OMC. Call (760) 235-6404.

SUBLEASE AVAILABLE FOR SPECIALIST Beautiful, 2100 sq ft, Del Mar, CA. Short/Long term. Adjacent to freeway/high growth areas. No utility costs. 858-342-3104.

PUCHE DENTAL LAB offers you three flexible options at one convenient price. Choose from Valplast, Lucitone FRS, or TCS partials for only \$175.00 per arch. Call us for more details 877-997-8243.

SANTA MONICA CA Registered Dental Hygienist for Monday, Tuesday and Thursday (8-5) in private office. Great salary and benefits. 310-663-6648.

O.C. SPACE FOR LEASE Build a practice in brand new office space in Orange County. Landlord pays \$50,000+ for new buildout. HURRY, these few spaces won't last! Please email your city and space desired w/ contact information to spaceforlease@cox.net.

CEREC 3D with milling unit. Two years old with latest software installed. Will sell for what is owed. I've retired. 505-553-3769.

PRICE REDUCED!! Sacramento 6 op office. Room for 7th op. Adec equipment, Dentrix. Cash/Ins/Cap/Denti-Cal very nice office. \$30k/month cap checks. Collected \$925k last year. Asking \$495k. Financing available. E-mail to: about400knet@yahoo.com.

DENTAL FACILITY FOR SALE D-504 CARMEL This is the facility you've been waiting for! 860 sf w/3 ops in beautiful Carmel by the Sea. Build your success story here! \$75k Timothy G. Giroux, DDS/Broker 800.641.4179.

EXPERIENCED DENTIST looking for ESTABLISHED PRACTICE to PURCHASE in South Bay. Excellent caring for your patients. Call (408) 8874493, atonwar@yahoo.com.

GP OFFICE FOR SALE POMONA. Gross 145K on 2.5 day/week. 2 ops with room to expand. Please call 909-618-3953.

GONE DIGITAL? We are interested in your old, functioning PERI-PRO III. Call Andrew, 714-260-6612.

ADEC 5543 TB CONSOLES w/49" EQ (Two). 3 years old. W/Stainless steel foot controlled sinks. No x-ray included; no light included. Have photos to send. \$6500/ea OBO. Call 707-528-8400.

PRACTICE FOR SALE OR LEASE; Baldwin Park 4 ops fully equipped next to busy medical clinic owner motivated. (626)337-0424.

TORRANCE PERIO & IMPLANT STUDY CLUB Accepting new members. Monthly meetings held on Friday in San Pedro (8 meetings/year) Hand-on program in all periodontal & implant placement procedures. Treat & Bill your own patients. Hand-on teaching by Dr. Kenny, Chairman of Periodontology at U.C.L.A. Call Dr. Thein at (818) 248-1991.

MAUI CONDO FOR RENT Kihei - Wailea, 1 bedroom, 2 bath, ocean view, pool, tennis, just professionally redecorated, 30 sec. walk to sands of Kamaole II beach, \$150/nt., ask for Dr. Tel. 800 227-7116.

DENTAL AIR COMPRESSOR BRAND NEW DENTAL AIR COMPRESSOR. FULL FACTORY WARRANTY. RETAIL \$2745. YOUR COST \$1275. NEW REPLACEMENT MOTORS \$788./FOB. NEW RELAY ASSEMBLIES \$80. COMPARE OUR PRICES WITH OTHER DEALERS. 800-748-1437.

HARVEY CHEMICLAVE New chemical vapor sterilizer from Barnstead International EC5500 8 inch chamber \$2,400. Call Dr. McCloskey 661-746-2006.

SFV/TARZANA for rent 1-3 days a week beautiful 1700 sq. ft. dental office for specialty practice only. Ideal for Ortho. Great opportunity at a great Ventura Blvd. location. Call Gustavo 818-343-3790.

ORTHO OFFICE wanted for purchase in California; contact Gustavo at (818) 344-9111.

ANAHEIM DENTAL BLDG For Sale - Located in large Medical/Dental Complex near two major freeways. 1,620 sq ft single story building. Designed for Pediatrics-Orthopedic-Orthodontic use. Present owner will associate with new owner to establish practice. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

WEEKEND GETAWAY Beautiful beach home on canals of Mandalay Bay in Ventura County. Stressed professionals! Make yourself at home in a pampered environment. Find everything you love: kayaking (provided), fishing, walking on the beach, Channel Island trips, eating and drinking. 3 days minimum. For details visit www.mandalayhouse.com. (310) 497-9740.

THE EARLY BIRD GETS THE BARGAIN Don't wait for your Dental Trader to arrive in the mail, get an early sneak peek at it online. Every edition is posted to our website 10 days before it hits the streets in print. Visit dentaltrader.com on the 20th of the month for the Early Bird preview...while it still has all the bargains.

LEGAL TIP: C (but not S) corporations can deduct disability insurance premiums. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

BUY 1 AT \$699 get the second one for \$299: Jet-lite 5000 by J.Morita call DAVIS DENTAL at 800 842 4203.

RIVERSIDE COUNTY SALE BY OWNER. EST. 25 YRS. \$1,000,000.00 COLLECTIONS '04, '05, '06. OPTION TO PURCHASE PROFESSIONAL BUILDING. 7OPS. EXCELLENT LOCATION. FAST GROWTH AREA. CONTACT 951-303-4412.

DAVIS: FOR SALE G.P.\$678K Gross Receipts with \$275K adjusted net income. Located near UC Davis campus. 4 ops, 8 days hygiene, 1,400 sq ft. Owner relocating. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

ROTARY ENDO MACHINE by Tulea Dental Technika with some of original supply. 310-639-7970.

ARTICULATORS Denar Mark II w/manual and case \$300, Hanau H2 w/manuals and extras \$250. 530-273-9016.

BIOLASE Laser Smile. Brand new - never used - still in shrink wrap. \$18,000 obo. 510-799-1100.

AFGHANISTAN DENTAL RELIEF PROJECT Shipping 60 tons of equipment, needs your financial support. Website: www.adrpinc.org. Send to: ADRP, P.O. Box 734, Santa Barbara, CA 93102 or 805-963-7329.

EXISTING SAN DIEGO COUNTY DENTAL SUITES 800-3,500 square feet. 2 months free rent. 2 offices in Spring Valley, 2 offices in Vista/Oceanside. Call Dr. Bruce Jordan 760-438-0948.



AMERICA'S BEST *Food Events*

**JULY 13-15, 2007
Anaheim Marriott
Convention Center**

**Join us for the upcoming America's Best™ Food Show
in Anaheim, California July 13-15, 2007
Gourmet Foods, Wine Tasting and Decadent Desserts
from across the Country.
See TV Food Network Celebrity Chefs
At America's Best™ Food Show!**



Food Network's *Celebrity Chefs*



Warren Brown
TV Food Network
"Sugar Rush"



Juan Carlos Cruz
TV Food Network
"Calorie Commando"



Sara Moulton
TV Food Network
"Sara's Secrets"



Bobby & Jamie Deen
TV Food Network
"Road Tasted"



David Rosengarten
TV Food Network
"Taste" Show Host



Judie Byrd
Founder of
"Super Suppers"

Our 850 seat Celebrity Cooking Stage will host 30-minute daily performances by popular Food Network Celebrity Chefs:

**David Rosengarten, Sara Moulton, Juan Carlos Cruz,
Warren Brown, Bobby & Jamie Deen and Judie Byrd**

Food Show



Southern California's Premier Event.
TV Food Network Celebrity Chefs, Top Shelf
Gourmet Food Products from across the Country.
Wine Tasting, Celebrity Autographs and Photos!
Taste the food, try the wine and buy what you like.

Visitors



Sample Food and Wine from across the nation,
160 companies will be displaying, sampling and
selling products and services. Start the outdoor
cooking season with America's Best!

**Limited seating of our daily performances
by popular TV Food Network Celebrity Chefs.**

**Limited Seats are Available
Purchase Tickets Today!**

Visit www.celebrityfoodshow.com

Buy it! Sell it! Trade it!!!

FOREST CHAIR & UNIT Gendex developer, N₂ O₂ wall mount controls triad unit. Merced, CA 209-722-9093.

AT 2000 PLUS DEVELOPER Purchased 2/11/05 for \$6200 w/fixer and developer plus extras, will sell for \$2500. 408-268-2550.

BEFORE YOU PLACE AN AD please check The Dental Trader's **ONLINE AD BOARD** at dentaltrader.com. Many times you can locate what you need by simply using the **AD BOARD'S** search engine. No waiting!

BUYING A PRACTICE? Refinancing debt? Irwin Commercial Finance has many financing options to meet your needs. Call Michelle Ternus at Irwin Commercial Finance at 888-551-3622, ext. 5104.

PERIO AND CLINICAL CHARTING for only \$499 when purchased with DentiMax billing software. To order, call DentiMax at (800) 704-8494.

GENERAL DENTIST AND ENDODONTIST NEEDED Established general office w/5 operatories. Campbell-Los Gatos border. Share our success! Flexible schedule with great opportunity for growth. Per diem or sublease and build your own-open to ideas. (408) 378-2890.

ROHNERT PARK GP est. 1977 in attractive 1,000 sq. ft. 3-Op suite with relaxing views of the surrounding area. 1,100+ active patients (all fee for service). \$660K+ gross receipts for 2006 with adjusted net of \$310,000 for the 7-month period ending 7/31/06. 4 day work week. Asking \$475K. Carroll & Company (650) 403-1010 www.carrollandcompany.info.

WE HIRED AN ORTHO ASSISTANT within 15 days of posting an ad on Dentalworkers.com: Thanks Dentalworkers.com! Sharon Z. Lebonon, NJ.

WE BUY-SELL-TRADE your used equipment in any condition, working or not. Call BuyDentalEquipment.com 1-877-964-2377 for details.

LCF OFFERS 100% dental practice financing that does not require health and life insurance of borrower (some limitations). See display on Pg 5 or call 800-550-9228.

SANTA BARBARA ORTHO PRACTICE & CONDO (3) op open bay Ortho office & condo for sale. Computerized office. Pano/Seph eq't'd. Collections approx. \$360K/yr on (2) days/wk. (7-9) new starts/mos. Seller transition available. D&M PRACTICE SALES (818) 591-1401.

DENTAL PRACTICE FOR SALE IN SAN JOSE Annual income over \$1 million with absentee owner. Clinic style/multi-doctor. High growth potential. Call Practice Sales & Appraisals (818) 999-9595.

"WITH MR. WOOD BY MY SIDE I felt very confident about my practice acquisition in San Jose." J.J. Choi, D.D.S., San Jose, California. Call Wood and Delgado toll free: 800-499-1474.

"EZ 2000 #1 RATED DENTAL SOFTWARE" "Go for the best - Get the highest rated software by the ADA" 800-273-5033 Online Demo - www.ez2000dental.com.

DENTAL LOANS FOR ANY AMOUNT CALL DENTAL FINANCING SOLUTIONS AT 888-607-6800 ASK FOR JOHN.

STATION 2000 CASSETTE STERILIZER 6 - 9 MINUTE COMPLETE STERILIZATION CYCLE - KEY PAD OPERATION \$3395.00. PLEASE CALL KINGS TWO DENTAL SUPPLY tel: 1-800-715-5464 fax: 626-581-8137. www.kingstwodentalsupply.com.

LOWEST PRICES ON AEDS Zoll AED Plus \$1275 refurbished (\$1525 new), Welch Allyn AED 10 New \$Call for pricing, Philips Forerunner II \$1200 refurbished, Philips Onsite \$800 refurbished. PROGRESSIVE MEDICAL INTERNATIONAL 2460 Ash St. Vista, CA 92081. 1.800.764.0636.

DENTOX BOTOX FOR DENTISTRY COURSE TESTIMONIAL This was the best dental course I ever attended. Dr Bruce T., Mission Viejo Register at www.botoxdental.info Injectable fillers around the mouth offer my denture patients a much better outcome - Dr Frank F, San Luis Obispo. Register at www.lipfillers.com.

LEGAL TIP: BUYERS: \$100,000 of equipment allocation is deductible immediately. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

PRICE REDUCED!! Sacramento 6 op office. Room for 7th op. Adec equipment, Dentrux. Cash/Ins/Cap/ Denti-Cal very nice office. \$30k/month cap checks. Collected \$925k last year. Asking \$495k. Financing available. E-mail to: about400knet@yahoo.com.

VISIT DAVIS DENTAL SUPPLY at CDA Booth # 770-771 and receive a 5% discount on our every day low prices. This offer is good for the orders placed at the show only.

DENTIMAX DENTAL SOFTWARE Only \$499, add clinical for \$499. Go to www.dentimax.com to download your free demo. Call DentiMax at (800) 704-8494.

I HIRED A FABULOUS DENTAL ASSISTANT He has been with us for almost 2 years. Thanks Dentalworkers.com! Cindy S. Office Manager in Washington DC.

DENTAL PRACTICE FOR SALE IN CHINO Free standing building with excellent visibility; Seller Retiring. Priced right for low stress acquisition. Call Practice Sales & Appraisals (818) 999-9595.

BOTOX CAN BE USED as a pharmaceutical splint to stop clenching. Find out how: www.Dentox.com.

NEW AND REFURBISHED AEDS Zoll AED Plus \$1275 refurbished (\$1525 new), Welch Allyn AED 10 New \$Call for pricing, Philips Forerunner II \$1200 refurbished, Philips Onsite \$800 refurbished. PROGRESSIVE MEDICAL INTERNATIONAL 2460 Ash St. Vista, CA 92081. 1.800.764.0636.

DENTAL DIRECTORY

WOOD & DELGADO

Attorneys At Law

Representing Dentists for over 20 Years in the Areas of:

Real Estate • MSOs • Practice Purchase Agreements
Partnership Agreements • Leases • Dental Board Defense
Space Sharing/Group-Solo • Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law

Charles X. Delgado, Attorney at Law

Jason P. Wood, Attorney at Law

Toll Free: 800-499-1474 • Fax: 800-511-2138

Visit our website at: www.dentalattorneys.com



Diversified Upholstery & Dental Services

New & Used
Dental Equipment
Mechanical Chair Repairs
Service Tech. Available

Complete Dental Chair
Refurbishing
Special Upholstery for
Long Procedure Patients

Call us for a Free Estimate!

(800) 707-3449 OR (714) 827-8515

www.DiversifiedDental.Net



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust - Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker

(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



WESTERN PRACTICE SALES

John M. Cahill Associates

*Working Together to Serve You Better
Dentists Serving Dentists*

Timothy G. Giroux, DDS

John M. Cahill, MBA

Jon B. Noble, MBA

Edmond P. Cahill, JD

800.641.4179

wps@succeed.net
westernpracticesales.com



Puche Dental Laboratory

Serving Dentists with Excellence Since 1969

Specializing in Removable Restorations.

Call us for a case pick-up today!

1610 Cabrillo Avenue
Torrance, CA 90501
www.puchedentallab.com

For More info
877-997-8243
Visit us at CDA booth #467

ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- Experienced & Knowledgeable
- All Inclusive Packages
- Free Website Services

805.963.1120

www.transdental.com

RWO@transdental.com



PRACTICE SALES AND LEASING

*"THE
PERSONALIZED
SERVICE
DENTAL BROKER"®*

P.O. Box #6681, Woodland Hills, CA 91365

(866) 425-1877 or (818) 591-1401

www.dmpractice.com



2000

VERSION
2007

#1 RATED DENTAL SOFTWARE

*Go for the best - Get the Highest Rated Software by the ADA**

800-273-5033

Online demo - www.ez2000software.com



Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving

San Francisco: (415) 899-8580

Sacramento: (530) 894-0700

www.PPSellsDDS.com



SALE: INTRA-ORAL CAMERA Digital X-ray sensor, rolling cart, 2 station network, 2 brand new Dell computers, 19" Monitors, completely integrated with EZ 2000 Dental Software, : Entire package \$317 a month for 60 mos. with \$1 buyout at end. Call 800-273-5033.

"DENTAPLEX IS A GREAT PRACTICE enhancement tool; it helps maintain healthy gums and increases patient loyalty." John Q. Phillips, DDS. See ad in this issue for free samples.

LOOKING TO FINANCE YOUR DENTAL EQUIPMENT FOR 7 YEARS, CALL JOHN AT 888-607-6800, DENTAL FINANCING SOLUTIONS COMPANY.

NATIONAL LENDER providing 100% financing for practice acquisitions, debt consolidations, etc. Please call Michelle Ternus at Irwin Commercial Finance at 888-551-3622, ext. 5104.

LOOKING TO BUY A DENTAL PRACTICE? Used equipment? Seeking staff or looking for a position in a dental practice? Visit The Dental Trader's **ONLINE AD BOARD** regularly. Ads being placed by doctor's for next month's edition are on our website's ad board now!

FULL SERVICE DENTAL LAB to fit all you laboratory needs. For more information call us at 877-997-8243. www.puchedentallab.com.

DENTAL LABORATORY SERVICES for practitioners. High quality restorations at affordable prices. See full page ad in this issue.

PRACTICE FOR SALE H-353 NORTH SHORE LAKE TAHOE GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. Timothy G. Giroux, DDS/Broker 800.641.4179.

SOLUTIONS FOR YOUR DENTAL PRACTICE Puche Dental Laboratory offers a wide selection of dental restorations to fit your patients needs. Brows through our product selection at www.puchedentallab.com

2925 SANTA CRUZ AREA GP Est. 1974. 2006 Gross Receipts \$950K+ in 3 doctor days/week. 1,800 active patients. State-of-the-art 1,850 square foot facility with 5 ops. Owner willing to work with Buyer. Asking price \$740K. Carroll & Company (650) 403-1010. www.carrollandcompany.info.

PRACTICE FOR SALE G-476 CHICO GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. \$250k Timothy G. Giroux, DDS/Broker 800.641.4179.

"I HAVE BEEN A CLIENT OF WOOD AND DELGADO for over ten years and wouldn't think of going to another attorney for any matter in the dental field." Felipe Vital, D.D.S., Santa Ana, California. Call Wood and Delgado toll free: 800-499-1474.

LEGAL TIP: Does your attorney offer flat rate legal fees? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

THE Dental Trader

Buy, Sell or Trade all things Dental

CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: tradedstaff@cox.net

Web: www.thedentaltrader.com

Old Address

Dentist's Name: _____

Address: _____

City/State/Zip: _____

New Address

Dentist's Name: _____

Calif. Dental License #: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at www.thedentaltrader.com

AT LCF WE CAN FINANCE 100% dental office tenant improvements without requiring purchase of equipment. See display on Pg 5 or call 800 550 9228.

NEED A PRACTICE ACQUISITION LOAN? 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

SANTA CRUZ: FOR SALE G.P. Five ops 2,347 sq ft office. 2006 Gross receipts \$973K. Doctor is reporting 2,340 active patients. 7.5 days of hygiene per week. Doctor is retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

LEARN HOW TO USE BOTOX from the dentist creator of the protocols www.dentalcourses.info Dentox Botox for Dentistry: Come to the course where everyone wants to volunteer as a patient. Register at www.dentox.com.

SAN FRANCISCO BAY AREA Your best alternative to the large houses, Perron Equipment carries all your equipment needs from digital xrays to air/vac systems...visit our website at www.perronequipment.com or call 650 619 2638 and save money!

Copyright 2007 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY**The Dental Trader***Buy, Sell or Trade all things Dental*

Post Office Box 2631, Capistrano Beach, CA 92624

Submit this form online at:**www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for (check one): ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.**Reader Ad Rates:**

- ☐ 20 words or less-*FREE (\$1. per word thereafter-65 words maximum) _____
- ☐ All Bold Type: Add \$10.(add option: \$10) _____
- ☐ All Bold Type with Bold Border: Add \$15.(add option: \$15) _____
- ☐ Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____
- Total # of words (first 20 words free-add \$1. per word after first 20 words) _____

Total: _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Advertiser's Name: _____

Charge Card Billing Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

PAYMENT MUST BE SUBMITTED WITH THE AD**Form of Payment:**Check enclosed ☐ Visa/MC ☐American Exp. ☐

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month**COMMERCIAL AD FORM FOR BUSINESSES****The Dental Trader***Buy, Sell or Trade all things Dental*

Post Office Box 2631, Capistrano Beach, CA 92624

Submit this form online at: www.thedentaltrader.com,**mail w/check or Fax submissions****(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: _____

This ad is for: ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.**Bonus Feature Reader Ad Rates:**

- ☐ 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... _____
- ☐ All Bold Type:(add option: \$10) _____
- ☐ All Bold Type with Bold Border: (add option: \$15) _____
- ☐ Black Box with Bold White Lettering: (add option: \$20) _____
- ☐ Total # of words (first 20 words \$20-add \$1. per word after first 20 words) _____

Total: _____

Name: _____

Charge Card Billing Address: _____

City: _____ State: _____ Zip: _____

Tel No.: _____ Fax No.: _____

E-mail: _____

PAYMENT MUST BE SUBMITTED WITH THE AD**Form of Payment:**Check enclosed ☐ Visa/MC ☐American Exp. ☐

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.

Buy it! Sell it! Trade it!!!



Professional Practice Sales

Buying or Selling a Dental Practice?

5904 SACRAMENTO'S MIDTOWN

Located right off the Capital City Freeway (great access from all parts of the Sacramento Area), this practice is tracking collections of \$550,000+ with Total Available Profits of \$250,000+ for 2006. New patient flow is 20/month. Great corner exposure for this 4-op office in free-standing building. Has had a history of strong profits.

5905 SAN JOSE'S CAMPBELL

Great starter opportunity. Located near the intersection of Interstate 280 and Highway 17. On part-time schedule with older DDS, this practice collected \$325,000 in 2005 with \$123,000 in Profits. 2-Ops equipped with 3rd wired and plumbed.

5908 NORTHEAST SACRAMENTO - MINUTES OFF I-80

Located a short drive away from some of the most desirable living communities in Sacramento Area. This practice represents an awesome opportunity for the ambitious. Phenomenal exposure for 2,500 sq.ft. free-standing corner-lot dental building on busy traffic boulevard. Owner has very relaxed management approach and works a 2-day week. And with this relaxed application, practice collected \$1.1+ Million in 2006. Practice is rich in patients and employs 8-days of Hygiene per week. This practice has tremendous upside that just begs for a working owner. The Successor to this practice shall be one busy Dentist. Very attractive pricing. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5911 SANTA CRUZ/ CAPITOLA - OCEAN LOVER'S PARADISE

Located in the very geographic center of the Santa Cruz Community with the convenience of numerous traffic arteries accessing this location. YOU COULD NOT REPLICATE THIS OFFICE FOR 150% OF THE ASKING PRICE OF THIS OPPORTUNITY. Practice is fully computerized, paperless and digital, and has one of the best Sterilization Areas ever. On Owner's 3-day week, practice collected \$325,000 in 2006. Great cash-flow management at Front Desk with AR's being less than 1-months' Production. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5914 MILPITAS

Centrally located in well-designed 5-year old fully compliant "ADA" suite. Utilizes 4-Operatories which are fully computerized and networked, with radiography department being digitized. Investment in equipment, furnishings and leaseholds estimated to be \$300,000. Produced \$558,000 in 2006 with Collections of \$540,500 and Total Available Profits of \$195,000. To learn more, go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5916 SANTA ROSA

Prime central location. This practice realizes \$370,000/year in revenue on 3-day week. Currently averaging 20+ new patients/month, thus warranting a fourth day. 1,500 sq.ft. suite has 4-ops.

5917 SAN FRANCISCO'S MISSION DISTRICT

Are you looking for a high quality busy practice in a middle class neighborhood with appreciative patients? This is it! On 4-day week, collections totaled \$1.4 Million. 5-days of Hygiene, 35-new patients per month and 3-Ops. Payer mix is 20% Private Pay, 30% Delta Dental and 50% Indemnity Insurance. No DENTICAL! This practice has been a consistent high performer. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5918 NORCAL - PREMIERE COSMETIC PRACTICE

This is a once in a career opportunity. Located in one of the most attractive urban areas in Northern California with many upscale neighborhoods nearby. Truly well sited for this highly focused vanity service. The brand recognition is "as good as it gets", the reputation sterling and the marketing machine operating at a very effective level. Phenomenal staff and 4-days of Hygiene. Beautiful office truly sets the stage for the services rendered here. Collections the last 3-years have averaged \$1.6+ Million/year. Seller is available, at Buyer's option, to continue in a limited capacity to assist in transition. This opportunity shall afford its Successor a 10-year head-start in carving out a highly recognized Regional presence for such high end services. This practice warrants a relocation if you are having trouble separating yourself from the pack. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5919 SACRAMENTO'S NORTH VALLEY - WILLOWS

Great country practice located on I-5 and only a short drive away from highly-desired and family-friendly Chico. This long established practice has averaged revenues of \$398,000/year over the last 4-years. Total Available Profits were \$185,000 in 2006. Averages 20-new patients per month. Practice enjoys fantastic identity as it is housed in its own free-standing 1,400 sq.ft. building with 4-Ops. Great opportunity to acquire consistent performer for only \$125,000 and raise your family in nearby Chico, the North Valley's most desirable lifestyle community. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5922 SACRAMENTO'S ARDEN WAY & EASTERN AVENUE

\$1+ Million per year practice is moving its patients to central campus some 12-miles away. Opportunity here is to acquire an attractive 1,670 sq.ft. improved and equipped 6-Op dental facility with x-ray alcove (Panorex) and new computer hardware. Phone number which has been established with this office for 15+ years shall remain. Phenomenal opportunity to acquire a working office and in a great location for about 20 CENTS on the DOLLAR compared to what it would cost to improve and equip a similar sized suite today! Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

**San Francisco: (415) 899-8580
Sacramento: (530) 894-0700
Los Angeles: (714) 832-0230**



*Specialists in the Sale & Appraisal
of Dental Practices Since 1966*

Go to www.PPSsellsDDS.com

Scroll under CURRENT LISTINGS for more information
on any of these opportunities.

Handpiece Trading Post

CDA SPECIALS 2007



**We buy and trade for used
dental equipment and supplies!**

Call us, fax or E-mail



**Handpiece, Highspeed Repair, Midwest,
NSK, etc.....\$59**

Low speed expert, repair overhaul, with 1
year warranty.....\$149

**Midwest Shorty motor with nosecone or
sheath and latch head...\$499**

Titan II or III motor plus nose or MAD and
contra head.....\$399

**Midwest Quiet Air with bur tool
rebuilt.....\$149
with f/o.....\$199**

S.S.White F.G. burs, 100 pk, #557.#556,
#330,#256,#4.....\$89

Star 430 SWL, rebuilt, 1 yr. warranty....\$369

Kavo rebuilt handpieces, 640B,647B, 1 yr.
war.....\$450

**X Rays and film processors.....
call for pricing**

Compressors and suction pumps.....
call for pricing

**Midwest Tradition rebuilt.....\$179
with push button.....\$229
with f/o.....\$299**

Electric Lab H.P.s new and rebuilt,
call for pricing

Rubber Dam punch, compare at \$79...\$29

Belmont or Royal packages, Chair, unit,
light...starting at.....\$2995

Moving? Downsizing? Equipping a whole office?
We can save you thousands!
Lots more equipment and supplies!

We also do trades, and buy used dental equipment and supplies.

Midmark package - Demo Cond.....\$7999

Adec Dental packages with new
upholstery.....from \$4995

**Micro Mite, low speed, 5k, rebuilt with 1
year warranty.....\$199**

Kavo 2307LN, rebuilt motors with 1 year
warranty.....\$595

K files, size 25 and up.....\$2.95

Autoclave bags, Chex All, 7"x12", 250/box
.....\$13.50

Lares handpieces, rebuilt, f/o, p/b, no f/o
start at.....\$125

**Chemiclaves, 5000, 5500, 60000 start
at.....\$895**

Demetron Halogen Bulbs, compare at \$44
.....\$24

Cavi-Jets and Prohy Jets, starting at...\$1395

Mar-a-Mint Propy Jet Powder, order 30 get
6 free, 1 lb. container...\$14.95

1 Step Teflon Lube, 4oz.....\$39.95

Synea and W&H handpieces highspeed.....
call for pricing

**P/C Chairman refurbished with new
upholstery.....\$2999**

Cavitron 3000, rebuilt with tip and 1 yr.
warranty.....\$699

Dansereau package, Demo Cond.....\$2999

Call us at 800-445-6719 or E-mail us at MAMHTP@Yahoo.com

Visit us at www.Handpiecetradingpost.com

800-445-6719 • Fax: 714-444-4497

Since 1980 - dedicated to value for our dentists!

The Dental Trader
Post Office Box2631
Capistrano Beach, CA 92624

PRSR.T.STD
U.S. POSTAGE
PAID
LOS ANGELES, CA
PERMIT #30391