

# THE Dental Trader

VOL. 3 NO. 5  
MAY 2006  
So. California Edition

Ph: 877-888-4237  
Fax: 949-498-1198  
TheDentalTrader.com

FREE ADS FOR DENTISTS & STAFF!

*Buy, Sell or Trade all things Dental*



**#1 RATED DENTAL SOFTWARE**

## CDA CONVENTION SPECIAL

*Go for the best - Get the  
Highest Rated Software by the ADA\**

only ~~\$1,995.00~~ **\$1,495.00**  
reg. \$2,395.00

**21 Years of Excellence: 1985-2006**

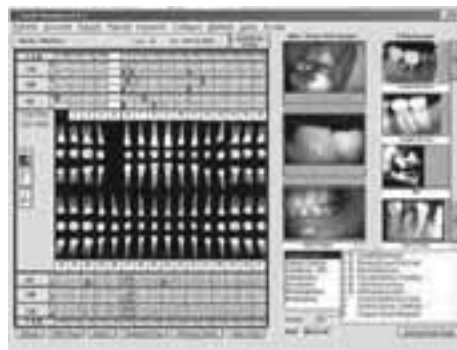
- Free "Training Tutorial" DVD/employees train as often as they like.
- Free Portable DVD Player to view Tutorial while on the computer.
- Like having a trainer in your office 24 hrs. a day/7 days a week.
- Live training available at any time.
- Free Updates & Free Support for an entire year
- No monthly support fees - No forms to buy
- Includes new Mandatory CDT-5 Codes for 2006
- Electronic Claims or plain paper (your choice)
- Appointment Scheduling, Day Sheets
- Pre-Determination of Benefits
- Show Patient vs. Insurance Due on Bills
- Treatment Plans, Routing Slips, Recall
- Walkout Statements, Patient eMailing
- Password protection, Embezzle-Proof Repts.
- Dental, HMOs, PPOs, Multiple fee schedules
- Monthly patient statements, Receivable Reports
- Production/Collection & Practice Analysis Repts.
- Word Processing w/Mailmerge
- Fully Integrated with Trojan

**\* Included Free \***

### Integrated Image Capture & Perio Charting

**EZ-PERIO-CHARTING** makes perio-charting quicker, smoother, and more accurate. Record information including bone loss, plaque, probing depths, gingival margins, bleeding points, and furcation grades.

**EZ-IMAGING** allows capture of intra-oral images, digital x-rays, & patient photos directly into patient's chart; Print picture centered with patient name, birth date and social security number; Increase case acceptance & quick turn around of insurance payments.



*Complete systems also available:*

**Single User Power System:** Dell Pentium 4 Computer, 2.8 GHz, 80 GB Hard disk, 512 Ram, New USB Flash Drive for backing up your data, Dell 17" Flat Panel Color Monitor, HP Laser Printer, EZ2000 #1 Rated Dental Software, Training DVD & Support: Reg. \$3,995. Special: \$2,995 (lease at \$118/mo. for 36 mos.); **2 Station Network:** Reg. \$5,995. Special \$4,995. (\$125/mo. for 60 mos.); **3 Station Network Setup:** Reg. \$7,495. Special \$6,495. (\$163/mo. for 60/mos.)

**\* We also carry Wireless Intra-Oral Cameras and Digital X-ray Sensors**

**Online demo - [www.ez2006.com](http://www.ez2006.com)**

**800-273-5033**

\*ADA Directory of Practice Management Software. (category: under \$2,500; having over 5,000 clients)

**VISIT OUR BOOTH #1224 AT THE CDA CONVENTION**

# WOOD & DELGADO

## *Attorneys At Law*

REPRESENTING DENTISTS FOR  
OVER 20 YEARS IN THE FOLLOWING AREAS:



Patrick J. Wood, Attorney at Law

Real Estate  
MSOs  
Practice Purchase Agreements  
Partnership Agreements  
Leases  
Space Sharing/Group-Solo  
Associate Agreements  
Corporate Formations/Dissolutions  
Partnership Disputes  
Estate Planning



Jason P. Wood, Attorney at Law

*Pat Wood is knowledgeable, fair and a nice guy!"*

**Ari Rosenblatt, DDS, DMD,  
Beverly Hills, California**

*"I highly recommend that you use his legal services!"*

**Bette Robin, DDS, JD Select Practice Sales & Atty**

*"Pat Wood is honest, accurate, efficient and confident."*

**Philip B. Potter, D.D.S.,  
San Clemente, California**

*"Patrick Wood is not your typical dental attorney. I have seen Mr. Wood interact with other attorneys and I can say with a great deal of confidence, Mr. Wood is an attorney you want on your side."*

**Chris Go, DDS, Valencia**

*"California Practice Sales has referred clients to Pat Wood for 20 years. Pat has been timely in contacting the clients, is very up-front in describing and delivering his services and is very skilled in completing negotiations for his clients. I highly recommend him!"*

**John W. Knipf, President  
California Practice Sales Inc.**

*"Mr. Wood provides incredibly prompt, five star service you only dream of in an attorney."*

**Mark Weiser, DDS, Santa Barbara**

*"I have been a client of Wood and Delgado for over ten years and wouldn't think of going to another attorney for any matter in the dental field."*

**Felipe Vital, D.D.S., Santa Ana, California**

*"I highly recommend Wood and Delgado to all dentists."*

**Victor E. Israel, DDS, Downey, California**

*"I would recommend Wood and Delgado because of their familiarity with dental practices, and promptness in returning phone calls."*

**John R. Stewart, DDS, Orange**

*"Wood and Delgado have been representing me for many years. I would highly recommend their firm to my friends and colleagues."*

**Saman Habibi, DDS, South El Monte**

*"Wood and Delgado have taken care of all of my legal needs for a number of years now and I constantly recommend them to other dentists."*

**Moni Mosharaf,  
Orange and Aliso Viejo, California**

*"I am impressed with all the knowledge Mr. Wood has in the dental field. Very knowledgeable and experienced, nice to work with."*

**Will Wong, DDS, Irvine**

*"Pat Wood is a principal, ethical, interesting, knowledgeable and impressive attorney."*

**George Koerber, DDS, Concord, California**

*"I liked everything about Mr. Wood's representation of me."*

**David S. Han, DMD, MS, Vista, California**

**Patrick J. Wood, Attorney at Law  
Charles X. Delgado, Attorney at Law  
Jason P. Wood, Attorney at Law**

*Offices in Irvine, San Francisco & Temecula*

**Toll Free: 800-499-1474 • FAX: 800-511-2138**

Visit our website at: [www.dentalattorneys.com](http://www.dentalattorneys.com)

**L&R ULTRASONIC** (large). \$150. Good condition. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**PORTABLE DENTAL EQUIPMENT:** NEW AND USED X-RAYS, CHAIRS, LIGHTS, COMPRESSORS, ADEL UNITS. VERY GOOD CONDITION. IN RUGGID SHIPPING CHEST. 707-575-1400.

**GENERAL DENTIST ASSOC.** wanted for high grossing practice in Kingman, AZ Fast growing community. 928 692-9394.

**PRACTICE FOR SALE** #1098 – South Bay – Korean male or female DDSs possible to gross \$80,000 per month first year. Beautiful office. High identity. F.P. \$595,000. Call Professional Practice Sales, Inc., (714) 832-0230.

**PANADENT PCL** articulator 1.0 & 1.5 condyles. \$200. 760-471-2231.

**IMPERIAL VALLEY, CALIFORNIA** Long established general dental practice in a stand alone building used exclusively for the practice. The strong patient base is served by a dedicated and excellent staff. 2005 gross income exceeded \$260,000. The building is also available for purchase. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**DID YOU KNOW** you could subscribe or change the mailing address of your Dental Trader online? Just visit www.thedentaltrader.com and complete the Change of Address form.

**NEW TPC LED 3** Curing Light- \$375.00. www.buytpcdirect.com.

## MBNA Practice Solutions<sup>SM</sup>

### Quick turn around. Personalized attention. Real solutions.


We specialize in practice financing and offer some of the most competitive terms in the industry. Our financial products can be customized to meet your unique business needs if you qualify.



- Practice Sales and Purchases
- Debt Refinancing\*
- Commercial Real Estate Transactions
- Improvement and Expansion Financing
- Loans up to \$5 million\*\*
- Flexible Terms—up to 15 years
- Fast and Easy Application Process

See us at the  
April CDA show  
in Anaheim.  
Booth 811

Talk with one of our practice financing specialist today at

 **1-800-919-9813**

Please mention priority code 1J227.

Monday-Friday, 8 a.m. - 8 p.m. Eastern Time

[www.mbnaps.com](http://www.mbnaps.com)

\*MBNA may prohibit use of a Practice Solutions account to pay off or pay down another MBNA account.

\*\*All programs are subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply.

MBNA, MBNA Practice Solutions, the MBNA logo, and the tree symbol are service marks of MBNA America Bank, N.A.

MBNA and MBNA America are federally registered service marks of MBNA America Bank, N.A. © 2006 MBNA America (Delaware), N.A.





Linda Brown  
Sales Associate



PRACTICE SALES AND LEASING

Visit us at the Anaheim CDA Convention  
April 28-30 at Booth #1772



Paul Maimone  
Broker/Owner

### FRESNO COUNTY

**FRESNO COUNTY #1** - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections \$375K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION**

**FRESNO COUNTY #3** - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring. **PRICE REDUCTION**

### KERN COUNTY

**BAKERSFIELD SUBURB** - (2) op computerized G.P. & Duplex Bldg. for sale. Annual Gross Collections \$160K+ on 3 days/wk. Cash/Ins/PPO.

### LOS ANGELES COUNTY

**ARCADIA** - (5) op computerized G.P. Gross Collect \$500K+/year. Cash/Ins/PPO only. Digital x-rays. Recently remodeled. Beautiful!

**CANOGA PARK #2** - (3) op computerized G.P. Located in a prof. bldg. (2) ops fully eq't'd, third op eq't'd with a chair, x-ray, Pano & is plumbed. 2005 Collect \$200K+ p.t. Can do much more with additional plans, some advertising and additional hours. Cash/Ins/PPO. Low overhead; high net. Seller retiring. **NEW**

**ENCINO #1** - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos.

**ENCINO #2** - a "Beverly Hills" quality G.P. located in a well known and prestigious prof. bldg. Office has recently been remodeled and is gorgeous. Awesome valley views in all (5) ops; there could be a 6th op. Ops are computer linked to front office and are intra oral camera equipped. There is also a large lab, Zoom and a Pano. Mostly fee for service Cash/Ins. with some PPO's. Gross collections for the last 5 years have been in the \$850K - \$900K/yr range. This one is for the most discerning buyer. **NEW**

**GARDENA** - (3) op computerized G.P. located in a shop ctr. with excellent exposure/visibility/signage. Cash/Ins/PPO. Panorex equipped. 2004 gross collect \$522K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

**HAWTHORNE** - (4) op computerized G.P. for sale. (3) ops Eq't'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2005 Gross Collect. \$372K+. \$5K+/mos CAP cks. **NEW**

**LAWDALE** - (3) op computerized G.P. Strip Ctr. location. Cash/Ins/PPO/Denti-Cal. Projected 2005 Gross Collect \$321K.

**LOS ANGELES #3** - (2) op computerized G.P. and Condo for sale. Cash/Ins/PPO & small amount of Denti-Cal. 2004 Gross Collect. approx. \$180K on two days/wk. 2005 Projection is \$190K-\$200K on two associate run days per week. Can easily increase production/collections if owner operated and more days.

**LOS ANGELES #4** - (7) op computerized G.P. Like new equipt. Cash/Ins/PPO. 2004 gross collect \$590K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

**LA VERNE** - (3) op computerized G.P. located in a shop ctr. with exposure/visibility/signage. Cash/Ins/PPO. Panorex and Intra-oral Camera system with docking stations. 2004 gross collect \$578K+ on (4) day wk. Seller retiring. **PENDING**

**MISSION HILLS** - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. (4) year wt'd average Gross Collect \$1.065M/year. Seller retiring. **PRICE REDUCTION**

**MOUNTAIN RESORT AREA** - (2) op computerized G.P. less than (2) hrs from L.A. 2005 Gross Collect, projected at \$225K+ on (2) days/week. Start up/Expand/Semi Retire? **SOLD**

### ORANGE COUNTY

**SOLD OUT** - Room for the next Orange County seller available.

### RIVERSIDE COUNTY

**SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

### SANTA BARBARA COUNTY

**SANTA BARBARA** - beautiful (2) op turnkey office. Everything you need to see patients. Priced less than build out costs.

**CENTRAL COAST #1** - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **PRICE REDUCTION**

**CENTRAL COAST #2** - (3) op computerized G.P. for sale. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **PRICE REDUCTION**

### SAN BERNARDINO COUNTY

**VICTORVILLE** - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

### SAN DIEGO COUNTY

**CHULA VISTA** - (3) op G.P. Located in store front with visibility/ exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

**NORTH SAN DIEGO CTY** - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **SOLD**

**SAN MARCOS** - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other. **NEW**

### SAN LUIS OBISPO

**ARROYO GRANDE** - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

**SAN LUIS OBISPO** - Great place to work and play. (4) op computerized G.P. (3) ops eq't'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility. **SOLD**

### VENTURA COUNTY

**SIMI VALLEY** - Great starter pract/satellite office. (3) op G.P.; (2) ops fully eq't'd, 3rd op partially eq't'd. Also has Pano. Cash/Ins/PPO/HMO patients. Cap check \$1K+/mos. Seller quotes approx. (350-400) active charts. Seller works p.t. but could be expanded. **NEW**

**VENTURA** - (8) op G.P. Cash/Ins/PPO/HMO patient base. Cap Ck. \$11K/mos. Gross Collections \$750K+/yr. **SOLD**

**WESTLAKE VILLAGE** - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eq't'd (1) op plumbed not eq't'd. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. Like new equipment with digital x-rays. **SOLD**

### OTHERS

**DENTAL CONDOS FOR SALE** - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego and Vista.

**SOUTHERN CA CITY** - WOW! Multi-location computerized G.P. for sale. New/newer equipment. (4) locations all with exposure, visibility and signage. All are marketed under the same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. **NEW**

### UPCOMING PRACTICES FOR SALE

Bakersfield, Camarillo, Central Coast, Culver City, Downey, El Monte, Encino, Fresno, La Puente, Los Angeles, Palmdale, Pasadena, San Fernando Valley, Santa Monica, South Gate, Ventura Cty., West L.A. & Westchester.

### EXISTING DENTAL OFFICES FOR LEASE

Various Amenities. Kern, Los Angeles, Orange, Ventura, Santa Barbara and San Bernardino Counties. Call for details!

### D&M SERVICES:

- Practice Sales & Appraisals
- Practice Search & Matching Services
- Practice & Equipment Financing
- Locate & Negotiate Dental Lease Space
- Expert Witness Court Testimony
- Medical/Dental Bldg. Sales & Leasing

**D&M** "The Personalized  
Service Dental Broker"

P.O. Box #6681, WOODLAND HILLS, CA. 91365  
PHONE/FAX: (818) 591-1401 www.dmppractice.com

5/06



# Financing With A Visible Difference

**One call will change the way you look at lending.  
Our Personable and Professional Staff will create  
the loan you want and secure your approval quickly.  
See the difference for yourself Doctor.**

Quick & Simple Phone-In Applications • Start-Ups  
Expansions • Working Capital • Construction • Consolidation  
Real Estate • Equipment Financing • Practice Acquisition  
Low Rates • Flexible Terms • No Hidden Fees  
12 Month Deferral • Step Payments • Up to 15 Year Financing

For Fast & Friendly Service Call

**800-550-9228**

**LCF Financial Services**

**www.lcffin.com**

—Seeing Is Believing—

**SUNDAY CONTINUING EDUCATION SEMINARS**-by PDS applied clinical dentistry seminars at affordable prices. for further information please visit us at [www.pdsociety.com](http://www.pdsociety.com) or call 1-866-4-CALL PDS.

**EXTRA ORAL CAMERA:** complete package includes: sony digital camera, docking station, 52 ring lights, macro lens and dental mirrors. CALL 909-484-2727 [www.ashteldental.com](http://www.ashteldental.com).

**WILMINGTON** General practice – 3 operatories – Dr. retiring after 40+ years – grosses \$160,000/year – great starter practice or satellite office - Thomas & Fees Practice Sales (714) 544-4341.

**ORTHODONTIST AVAILABLE** in June for L.A area and vicinity! – Bilingual (english/spanish), experienced, & professional. Contact Dr. Camille Neagu: [camilledds@yahoo.com](mailto:camilledds@yahoo.com); 323-580-8860.

**DENTIST NEEDED** to treat adults & children in group practice. Pacoima & Van Nuys location. Fax your resume @ (818)780-7575, Call (818) 335-0274).

**EVACUATION SYSTEM CLEANER** FOR ONLY \$ 15.00 \* Biodegradeable, non foaming, triple action-enzymatic and detergent. KEEP YOUR VACUUM LINES CLEAN AND DEODORIZED. Bottle has a dispenser built-in. While supplies last. Call L.A. Dental at (909) 599-0875.

**BIG BEAR CITY** 2 eq. ops & 1 partially eq op. Doctor works 4 days/week & Hygienist works 2 days/week. GR\$548K for 2006. Net\$252K. C.P.S. Inc. (714) 639-2775.

**ORTHODONTIST:** Multit-Specialty private group practice in Pasadena seeks Board Eligible Orthodontist for 1-3 days per week. XInt.income. Fax CV(626)432-4270 Phone(626)432-4242.

**PELTON/CRANE CABINETS** 12:00 delivery doctor and assistant 31/2 rooms,more. Call 661-269-0610. Excellent \$12,000-15,000.00.

**2067-ORANGE COUNTY** Orthodontic Practice, gross \$800K+. Call PPS 714-832-0230.

**HYGIENISTS:** 1 Microson Ultrasonic unit. Excellent condition. New cost: \$600. Asking \$295. Extra inserts: \$45 each. Retiring. Barry @ 707-833-2585. [barryneils@yahoo.com](mailto:barryneils@yahoo.com).

**GLENDALE** office for sale, \$125,000. Gross 141K on 3 days. 2 ops. All equipment and charts. Call 213-300-8029.

**FOR SALE** Equipment/Leasehold 2 ops, fully equipped, private office, large lab, built-in cabinetry, and more.19K, Santa Rosa, 415-608-9582.

# PROMPT AND PERSONALIZED SERVICE

*Guaranteed*

## Flat Rate Legal Services:

no surprise costs; comparison shop for full service packages.

**\$1,500**

California Incorporations

**\$4,500**

Dental Practice Sales

**\$2,000**

Shareholder Agreements

All Inclusive Packages: EVERYTHING included in price:  
legal consultation, overnight filing, and all fees/expenses/costs.

### Experienced and Knowledgeable:

USC Law School, 1984  
Dartmouth College, 1981  
CA Broker License, 1998

### Free Services at Website:

Practice Appraisals  
Practice Sale Marketing Tips  
Tax Comparison of C vs S corporations



## Robert W. Olson, Jr.

a Professional Corporation  
Business, Corporate & Real Estate Law

**805.963.1120**

**www.transdental.com**

RWO@transdental.com

831 State Street, Santa Barbara, CA 93101

"Only four days before signing my practice purchase and lease documents, I called Mr. Olson for help. His quick response and practical advice protected my interests and saved me money in ways I never even considered."

**Larry Cao, DDS, Orangevale, CA**

"Mr. Olson's help with my incorporation and two practice purchases has been prompt, thorough, knowledgeable, and ethical. I highly recommend his services."

**Warren Gerosa, DDS, Los Angeles, CA**

"I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!"

**Ruth Shifman, DDS, Thousand Oaks, CA**

# QUALITY • SERVICE • SAVINGS

**Pan/Ceph and Intra Oral X-Rays**

**Digital Available!**

**Digital X-Ray Processing**

**Processors**

**Sterilizers**

**Vacuum Pumps**

**Air Compressors**

**Statim 2000**

**Statim 5000**

**Cabinets**

**New Practice In-Office Consultation Available**

- Digital Technology
- Office Design
- Equipment Repair & Service
- Web Ordering

**Visit our NEW showroom!**  
**888-818-9696**

**Allied Health Products**  
[www.AHPDental.com](http://www.AHPDental.com)

AHP Proply Paste ..... \$18.99	AHP Topical Gel..... \$3.85	Proply Angles 500 ... \$112.95	Septocaine..... \$28.99
AHP Earloop Mask..... \$3.50	AHP Syringe Sleeves..... \$6.99	Bur 100pk ..... \$97.99	I-Bond Refill ..... \$84.99
AHP Cotton Rolls..... \$11.99	IRM Kit ..... \$36.99	AH 26 ..... \$78.95	Single Film ..... \$24.50
Saliva Ejectors 1000 .. \$24.99	Miracle Mix Kit ..... \$135.00	AHP 2x2 Gauze ..... \$24.99	Double Film ..... \$34.50
HVE Tips 1000 ..... \$28.99	3M Single Bond ..... \$105.00	AHP Needles..... \$6.99	Pedo Film..... \$23.75
AHP Lidocaine 1:100 .. \$14.99	Optibond Solo Refill . \$87.95	Alginate 1LB..... \$5.99	Herculite ..... \$49.99

**2 STAR SLOW SPEED** Titan handpieces with swivel attachments and nosecones. Retiring. \$400 each set. Barry @707-833-2585; barryneils@yahoo.com.

**PRACTICE FOR SALE** #2038 –San Bernardino Area Shopping Center Location. 1,100 sq.ft., 4 Ops. Mix of all payors. Run an absentee basis on a 3 day per week schedule. Collects \$300,000 annually. Call Professional Practice Sales, Inc., (714) 832-0230.

**DENTIMAX DENTAL SOFTWARE** Only \$499, add clinical for \$499. Go to [www.dentimax.com](http://www.dentimax.com) to download your free demo. Call DentiMax at (800) 704-8494.

**DGA CAREPAY** enables your practice to earn interest on your AR (or – DGA CarePay creates a profit center for your practice) AND enhances treatment plan acceptance. BE THE BANK. CALL 800-580-1989.



# San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

## PRACTICES FOR SALE —May, 2006

**Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.**

**RECENT SALES:** Poway, Hillcrest, Bay Park.

**SAN DIEGO-CARMEL VALLEY** - Situated in a Professional Bldg this 15-year established **GENERAL & AESTHETIC PRACTICE** has 4 fully-equipped Ops in a beautiful, upscale facility. Located in highly desirable and affluent area. ALL Fee-for-Service and Indemnity Insurance!! 2005 collections of 766K. Offered for 660K. **Unique Opportunity!!**

**SAN DIEGO-EL CAJON** - Established (11 yrs) **GENERAL PRACTICE** comprised of approx. 50% Medi-Cal, 25% PPO, 25% Insurance/Private. 2005 collections of 562K. 4 Ops of newer equipment in 1650 sq.ft. New Dentrix and Computer Hardware. Priced to sell at 325K. **EXCELLENT VALUE!!**

**SAN DIEGO-DEL MAR-JUST LISTED!!** - Outstanding **LOCATION** and very attractive **GENERAL** + Speciality Practice situated in Professional Bldg. 3 fully-equipped Ops. with potential for 2 more. Approximately 50% HMO & 50% PPO/Private. High income area. Newer equipment including Panorex and Microscope! **Offered for 385K!**

**SAN DIEGO-ESCONDIDO-GENERAL** - Practice situated in single story Professional Bldg. 3 fully-equipped Ops in 1000 sq.ft. Digital Radiography, ZOOM Whitening, Computerized. Practice established 35 years, current owner 5 years. Owner moving out of state. Collections of 250K on 3-day week. **Offered for only 195K for quick sale!!**

**SAN DIEGO-ESCONDIDO-GENERAL PRACTICE and BUILDING!! GENERAL PRACTICE** - 5 fully-equipped Ops in 2200 sq.ft. (room for additional Ops.). Equipment average age of 7 yrs. Panorex, Global Microscope, IntraOral Camera, Rotary Endo Instrumentation. Collections 950K to 1mil. Approx 60% HMO, 30% PPO, 10% Cash. 50-60 new Patients per month. Offered for 785K! (Practice can be purchased without building).

**BUILDING** - Completely restored/remodeled historic Craftsman located in the heart of "Old Escondido." Situated on highly visible corner lot on major thoroughfare. State-of-the-Art woodwork, carpeting, wood flooring and trim. Outstanding interior design for patient/staff flow and esthetic appeal. Parking on site and immediately adjacent on street. **Available for 850K!**

**SAN DIEGO-(I-15 at Mercy Rd)** - 3 years NEW! Owner selling this second office. 5 Ops. (3 equipped) in approx. 1700 sq.ft. Situated in strip mall. Asking 350K. **ACCEPTED OFFER**

**SAN DIEGO-RANCHO SANTA FE** - **VERY Unique Opportunity** for a special practitioner to acquire a very high end, adult restorative/reconstructive practice in one of the most affluent communities in the country! Established 15 years, this cash/fee-for-service is situated in the heart of the historic Village. 3 Ops. in approx 650 sq.ft. Collections 550-600+K on only 2 days per week. **Offered for 575K.**

**SAN DIEGO-LA JOLLA** - Fee-for-Service **GENERAL** Practice located in prestigious area, established in 1984. 9 Ops in approx 3000 sq.ft. Very efficient practice with outstanding staff. 2005 collections of 1.26 mil. Seller desires to become part-time associate.

**SAN DIEGO-LA MESA** - Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. **Offered for 580K.**

for updates, please visit us at:  
**WWW.SDPRACTICESALES.COM**

**SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS,  
BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.**

**For More Information Call:**

**Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.**  
(voice mail)  
**SERVICE -- INTEGRITY**

## YOUR SOURCE FOR SAVINGS

TWO OPERATORY OFFICE:  
\$25,868 in Savings from List Price.  
Cuspidors Additional \$350

## DENTAL RESOURCES

## ON NEW AND RENEWED DENTAL EQUIPMENT!

TOP QUALITY, LOW PRICES

### aidee TWO OPERATORY OFFICE, ONLY...\$19,950



Aidee Traditional Operatory Package (Renewed)



Aidee Decade Aspire Operatory Package (Renewed)



List Price:  
Dr. \$146 ea.  
Asst. \$146 ea.



List Price:  
\$4498



List Price:  
\$1000

Brewer Stools (New)

Kodak 2000 Intraoral X-ray System (New)

Velopex Developer (New)

**TECH WEST INC.**

**TECH WEST INC.**



OL #100718

List Price: \$1598



List Price: \$1868



List Price: \$1899

Price includes: one year parts and labor warranty, plus manufacturer's warranties, freight, delivery, and installation. Renewed equipment includes new neutral tone paint, tubing's, and over 400 colors of Naughyde and Vinyl upholstery to choose from ( assistant's telescoping arms are included, cuspidors are optional ).

OPERATORY	INSTALL	SHIP
Aidee Trad. or Decade (R)	4995	4795
Aidee Dentaire (R)	4995	4795
LSM Portland (New)	7140	6650
Ampco 21000 (New)	6650	6150
Belmont/TPC (New)	9950	5750
Engle Sequoia ASJ (New)	5710	5550
Forest R350 (New)	9850	9650
Coastal/Ampco/PC (R)	2995	2750
TPC Mirage 4000 (New)	5995	5495
Dentaire/Aidee/Ritter (R)	2450	2250

CHAIRS	INSTALL	SHIP
TPC model 4000 (New)	3195	2995
Aidee Priority (R)	2550	2250
Dentaire JS/A/R	1995	1895
MDT Aspire/R	1495	1395
Dentaire/Ritter base (R)	1250	1050
Coastal Medallion (R)	1495	1295
Chayes Virginia (R)	1495	1295
Vacudent (R)	1495	1295
Ritter Vega (R)	1495	1295
Forest 6100 (New)	3995	3895
Forest 6010 (New)	3150	2995
LSM Hydraulic (New)	3495	3395

DELIVERY SYSTEMS (Dr. & Assistant's)	INSTALL	SHIP
Aidee Decade Aspire/R	1850	1750
Aidee Excellence Trad. (R)	1995	1895
Forest Enzo (R)	2495	2395
Aidee Decade or 4200 (R)	1550	1450
Ampco OTP (R)	1550	1450
Aidee 2021 Dr/Hygienic (R)	1295	1195
TPC Mirage OTP (New)	2150	2050
Forest Enzo 8800 (New)	4495	4395
Breavstate 5-4150 Cart (N)	1425	1352
Breavstate 5-4230 Cart (N)	1995	1895

LIGHTS	INSTALL	SHIP
Aidee 8550 (Renewed)	850	750
Forest 9010 & 9000 (R)	850	750
Dentaire Distinction (R)	850	750
Pelton & Crane LFI (R)	695	595
Pelton & Crane LFI (R)	650	525
Ritter/Knight (R)	650	550
Prisma Darry II (R)	695	595
Ritter/Knight Tusk (R)	1025	825
Pelton & Crane LFI -T (R)	1075	875
Dentaire Darry I (R)	650	550

COMPRESSORS	INSTALL	SHIP
Tech West 2HP Oilless w/D (N)	3795	3595
Tech West 1HP Oilless w/D (N)	2395	2195
Tech West 3HP Oil w/D (N)	4950	4750
Tech West 2HP Oil w/D (N)	3195	2995
Tech West 1HP Oil w/D (N)	2395	2195

FILM PROCESSORS	INSTALL	SHIP
Velopex Intra-X/L (New)	1650	1525
Velopex Intra-XEL (New)	1550	1425
Velopex Extra-X/L (New)	3995	3795
Pacin Pro III, w/ L (New)	2050	1927
Perio Pro I, w/ L (New)	1850	1695
Air Tech AT2000 (New)	5150	4950
Air Tech AT2000 w/teary (N)	5525	5325
Dent-X 810 Basic (New)	3095	2995
Dent-X 810 plus-AR (New)	5595	5395

STOOLS	INSTALL	SHIP
Brewer 2020B Dr. (New)	295	275
Brewer 2042L Asst. (New)	395	375
Brewer 9000 Dr. (New)	775	675
Brewer 9020 Asst. (New)	895	795

STERILIZERS	INSTALL	SHIP
Tuttnauer 2340M (Renewed)	2050	1850
Tuttnauer 2340M (New)	Super Savings	
Tuttnauer 2540M (New)	Super Savings	
Tuttnauer EZ10 (New)	Super Savings	
Chemclave EC5500 (New)	3250	3050
Chemclave EC6000 (New)	3995	3750
Barnstead JV Dry (New)	4395	4195
Barnstead MC10 (New)	3995	3795
Barnstead MCR (New)	3195	2995
Midmark Ultraclave M9 (N)	Call for price	
Midmark Ultraclave M11 (N)	Call for price	

X-RAYS	INSTALL	SHIP
Gendex GX-1000 (Renewed)	2450	2250
Kodak 2000, Digital (New)	2850	2650
Dent-X ACP (New)	Super Savings	
Dent-X Radiol DC, AC (N)	Super Savings	

MISC. EQUIPMENT	INSTALL	SHIP
Optilux 500 (Renewed)	795	750
Tech West 1 HP Vac. (New)	1150	1050
Vacuum System 1 HP (R)	795	695
Handler 12" Model Trim (R)	695	580
Southwest Ultra: Scaler (N)	650	595

Prices subject to change.

30100 Town Center Drive, Suite O-136, Laguna Niguel, Ca. 92677. For Equipment Sales and Service:



Call 1 (800) 531-0312



**INGLEWOOD** turn key office. 4 Opps equipped excellent location with lots of potential. Aprox. 1200 Sq. Feet, BUYERS SIGN UP AT THE DILWITH GROUP WWW.DILWITH.COM.

**PRACTICE FOR SALE** #J-402 FRESNO – GP in popular North West Fresno. Nice office with reasonable rent. Practice grosses in the \$500K range. FP \$350K TIM GIROUX, DDS/BROKER 800-641-4179.

**HARVEY EM5500** Chemclave Sterilizer. New cost: almost \$3,500, including tax. Asking \$1,500. Excellent shape. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**SELLERS:** Allocating sale proceeds to goodwill saves you 20% in taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**DENTAL IMPLANT SEMINAR:** (Prognostic Treatment Planning of Partially Edentulous Patients and Surgical Considerations) in Sacramento May 28th & 29th . Sponsored by Brite Dental Study Group. Fees: for Dentist \$275 and Staff \$150 For more information and reservations Please call Mary or Erika at (209) 478-7221.

**CAMERA, CAMERA, CAMERA,** intraoral cameras. Best images guaranteed. Call 310-464-8989.



## PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards You Can Trust - Proven Results You Can Count On*

**ANAHEIM**-Are you looking for (1) a very busy center with walk-in traffic; (2) Hispanic area; (3) a first floor location; (4) corner location with a sign; (5) ample parking; (6) revenues over \$40k/month on part-time schedule; (7) over \$5k/month in capitation revenues - then call us immediately, before this one sells.

**BEVERLY HILLS**-Tremendous opportunity for right buyer. Long established/quality oriented private practice with 30+ years of goodwill. Annual revenues exceed \$600k without external advertising. Seller retiring, but willing to assist in transfer. Large active patient count. Stable revenues. Must see!

**FONTANA**-This one has it all! Single-user/free standing building. Ample parking. Large sign. Very busy street. Growth area. State-of-the-Art equipment (digital x-ray; interoral camera; panoramic x-ray unit; monitors in each room). 8+ op facility. Revenues exceed \$100k/month. Owner works limited schedule. Serious buyers only!

**LOS ANGELES**-This one is perfect if you are a conservative planner and wish to grow your practice. First floor location on busy street with proximity to Alvarado. Large sign and excellent visibility. Ample parking. Medical clinic next door. 3 ops. Low rent and overhead. Seller does no advertising and works limited sched.

**LOS ANGELES**-Private practice with 30+ years of goodwill. Current owner since 1998. 4 fully equipped ops in upscale professional building. Seller collects \$240k annual working 2 1/2 days/week. Low fixed expenses. No Denti-cal or HMO. Excellent merger opportunity as well. Priced way below market value to sell quickly.

**EAST LOS ANGELES**-Visibility. Walk-ins. Hispanic Area. Ample parking. Revenues exceeding \$40,000 per month. Large sign. Absentee Owner/Multi-Specialty Opportunity. 40+ new patients per month. 5+ Ops. Busy area. Priced to sell immediately. Excellent growth potential.

**SAN FERNANDO VALLEY**-Strip center with sign exposure. Located on Reseda Blvd. Drive-up easy parking. Beautifully equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal as starter practice, or for aggressive practitioner. Priced to sell quickly.

**SAN LUIS OBISPO**-Rare central coast opportunity. Mature private practice w/30 years of goodwill. Great place to live and work minutes from the beach! Annual revenues exceed \$400k on part-time schedule. Stress free, low overhead gem. Seller willing to assist with transition.

**WHITTIER**-Looking for visibility? Starter practice? How about proximity to 605 Fwy.? What if the practice is on Whittier Blvd.? With over 30 years of goodwill? Where current owner has newly equipped the office? With monthly revenues over \$11k per month on only 2 days per week? Call before this choice practice is gone!

**PORT HUENEME**-Estab. practice with 3 fully equipped ops. No HMO. Visible strip mall location with sign exposure. Revenues over \$20k/month. Low overhead. Ample parking. Easily accessible. All equipment less than 6 years old. Must see!

**VENTURA COUNTY** - This one has it all! Rare Ventura County opportunity. Shopping center location; visibility; modern office, excellent design; fully computerized; low overhead. Gross revenues exceed \$550k on part-time schedule. Must see!

**Visit us at CDA Booth 1627**

*Call us now to be placed on mailing list for these as they become available!!*

- **Serving You Since 1971**
- **Full Appraisal Services**
- **Court Appointed Experts**
- **All Transactions Confidential**
- **Financing Arranged**
- **All Contracts Prepared**
- **Complete or Partial Buyouts & Mergers**

### Serving You:

**LOU BERMUDEZ, Broker**  
 American Institute of Real Estate Appraisers  
 American Dental Association Appraisal Group  
 American Society of Appraisers

**FREDERIC SHERMAN, D.D.S., Broker**  
 CDA Life Member  
 Fmr. State Board Examiner  
 Member/Chairperson - Ethics Committee SFVDS

### Contact Us At:

**(714) 999-9595**

**(818) 999-9595 (main office)**

**Fax: (818) 999-9615**

*For other listings and upcoming practices for sale, or to be placed on our mailing list, please contact our main #*

Buy it! Sell it!!! Trade it!!!

**JOIN AGD** Enhance your dental skills. Achieve our prestigious Fellowship, Mastership and Board Certification in General Dentistry. SCAGD: 800-762-2511.

**LIP FILLERS** will improve your the esthetic outcome of your dentistry. Register at 858-550-9533 [www.lipaugmentationfordentistry.com](http://www.lipaugmentationfordentistry.com).

**PRACTICE FOR SALE** #2038 -San Bernardino Area Shopping Center Location. 1,100 sq.ft., 4 Ops. Mix of all payors. Run an absentee basis on a 3 day per week schedule. Collects \$300,000 annually. Call Professional Practice Sales, Inc., (714) 832-0230.

**WHEN YOU HAVE** a business dispute, Stephen McNamara is the attorney you need. He is tenacious and a real problem-solver. Patrick J. Wood, Esq. See ad, Pg 14.

**FREE ANNUAL OSHA EMPLOYEE TRAINING** -See O.C.P.I. ad this issue for details.

**ORTHODONTIST, PERIODONTIST, ORALSURGENT** Great opportunity in a bran-new 5-ops Dental Office in Torrance for more info Call 310-320-1180 ask for Sandra.

**CE CREDITS:** Earn your CE credits while on vacation. Many topics available on DVD/VHS/or Audio. Call California Dental Institute at 1-877-234-3348.

# ALL COUNTY CONSTRUCTION

Dental Office Design

## DESIGN/BUILD

**T.I.'s - Remodels - Expansions**

**Free Standing Buildings**

**Turn-Key Packages**

**Consultation**

*Free Estimates*

**100% Financing Available**

**We Get It Done The Way You Want It:  
On Time - On Budget**

● Licensed ● Bonded ● Insured  
**(CAD) Computer Assisted Designs Available**

● Visit Our Website at: [www.allcountyconstruction.com](http://www.allcountyconstruction.com)

E-mail: [allco3350@aol.com](mailto:allco3350@aol.com)

**562-989-3350**

**888-302-6111**

Lic. #669244

**3643 Atlantic Ave. #12, Long Beach, Ca 90807**

# Handpiece Trading Post

***We beat convention prices!***

## **Spring Cleaning?**

We buy used and new dental equipment and supplies!  
Stop paying storage fees!  
Reclaim your garage or office!!  
Call us and we will consider buying or trading for your equipment in any condition!

*"We welcome trade-ins on equipment and supplies!  
Since 1980 family owned and operated!"*



## **Handpiece Repair**

### **Anniversary Special**

**Hi speed repair.....\$49!!!!**  
Rebuild, Midwest, NSK, etc.

## **Big Equipment!!**

**Adec Priority Chair with delivery and light \$4999**



*P/C Chairman chair with delivery and light \$4999  
Other units available!  
All equipment rebuilt with 1 year warranty!  
Call for referrals in your area!  
We buy used dental equipment!*

## **We can fix the unfixable!**

Send us those handpieces that your current repair guy said aren't worth fixing or "can't" be repaired! We have lots of extra parts and the experience! We'll give you free estimates!

### **The Super Bearings are Here!!!!**

3 month Warranty for Midwest Tradition, Quiet Air, and NSK, etc. \$49, will run like new, no vibration, quiet!

Kavo, Euro-Bearings!

Super quiet, 10 mo. warranty.....\$149

Low speed overhaul....1 yr. war...\$169

Our tech. has over 16 yrs. experience!

**Speedy, same day in- out repair!**

**Call for free pickup**

## **Equipment Specials!**

New Bien Air electric mod. w/ 2 h.ps....\$2950  
New EC 5500 Chemclave.....\$2950  
New Ellman FFP 90 Electrosurge.....\$1495  
Like new Prophyl Jet 30.....\$1495  
New Star Solara titanium, f/o.....\$679  
Kavo, NEW! p/b, multi, f/o.....\$599  
Kavo Klone, new, multi, f/o.....\$399  
Adec Synea, rebuilt.....\$399  
Tradition, power lever, reb.....\$225  
Tradition clone, new, p/b.....\$299  
Tradition p/i, f/o, reb.....\$350  
Tradition clone, new, p/b, f/o.....\$399  
Cavijet 30, reb. 1 year war. w/tips, etc....\$1995  
NSK clone, new, p/b, f/o.....\$399  
Titan L motor, f/o w/latch hd. new.....\$695  
Electric lab handpieces.....call for prices  
Star 430 SWL clone, new p/b, f/o.....\$399  
Lares, F/O, P/b reb. 6 mo. war.....\$275  
Quiet Air, rebuilt, 6 mo. war.....\$149  
Titan S or SW scaler w/tip, reb.....\$299  
Kavo 2307L or 2320L with contra head.....\$799  
Tru-Torq, reb. 1 or 2 speed, w/sheath.....\$299  
Titan generic latch heads, new.....\$59  
Shorty generic latch heads, new.....\$69  
We also have W&H, Adec, Bien Aire, etc.

## **Starting or selling an Office?**

**Let us know when and we can help you save thousands!**

**We also buy whole offices and equipment, etc.**

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets", sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, handpiece attachments, All-a-cart utility carts, expendables, Mar-a-mint prophyl powder, Teflon lube and more. Check out our web site!

## **Handpiece Trading Post**

18627 Brookhurst St. #351  
Fountain Valley, CA 92708

**We like trade-ins! Visit us at:**  
**[www.handpipecetradingpost.com](http://www.handpipecetradingpost.com)**

**800-445-6719**

# DEFENSE ATTORNEY

## *When You're Attacked, You Need Strong Legal Representation*

**Practice Purchases or Sales**  
**Real Estate**  
**Partnership Agreements/Disputes**  
**Corporate Matters**  
**Lease Disputes**  
**Professional Liability Defense**



Shab David Kerendian

### CALIFORNIA REALTY & LOAN

**Do Not Sell Your Practice  
before Consulting with our Expert Team  
of Realtors and Attorneys**



*Specializing  
in Dental Practices*

**Contact  
Carolin Bakhani  
at:  
(310) 914-4143**

*"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."*

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

*"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."*

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

*"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."*

-Mark Davidson, M.D., Los Angeles, Ca.

*"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."*

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

**FREE CONSULTATION**

## KERENDIAN & ASSOCIATES

### ATTORNEYS AT LAW

**11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025**  
**Ph: 888.299.7848 • 310.914.4143 • Fax: 310.914.5441**

DRE ID 01314659

**TWO OPERATORY OFFICE** \$20,995 (Installed): (2) A-dec Excellence or Decade Traditional Operatories with choice of Chair and Lights (Renewed), Brewer 2020B & 2042L/R Doctor and Assistant Stools (New), Dual Tech-West (2HP) Compressor with Dryer (New), 2 HP Tech-West Vacuum (New), Dent-X-Endos DC X-Ray System (New), Tuttinauer EZ9 Sterilizer (New), Velopex Intra-X Developer w/Daylight Loader (New). Call Dental Resources 800-531-0312 or 949-248-7415.

**2064-SOUTHERN CALIFORNIA** Estab. 1989 - Grosses \$2.2K net 1 million. Seller works 2 1/2 days. Husband/wife team will net \$1.5 million here. State of art 2400 7 op office. Beautiful office \$3.5 million incl. K.E. & O/R. Call P.P.S. 714-832-0230.

**KEN RUBIN PRACTICE SALES.** Buying or selling a practice in SAN DIEGO??? Call us --- you'll be glad you did! (619) 299-6161 [www.KRPRACTICESALES.com](http://www.KRPRACTICESALES.com)

**GENERAL DENTIST NEEDED** 1-3 days per week private upscale dental practice in Santa Monica call (310)829-2224 or email [margaretdjohnson@msn.com](mailto:margaretdjohnson@msn.com).

**MONTEREY PARK DENTAL OFFICE FOR SALE OR RENT GREAT LOCATION AT 871 SOUTH ATLANTIC BLVD ACROSS THE STREET FROM MONTEREY PARK HOSPITAL IDEAL FOR AN ASIAN DENTIST WHO WANTS TO START A PRIVATE PRACTICE CALL (626)284-4200 OR (626) 862-4334.**

# THE DENTISTS' FIRST CHOICE FOR REPRESENTATION IN LITIGATION

- Partnership and Corporation Disputes

- Breach of Non-Compete Covenants

- Solicitation of Patients and Employees



- Breach of Contract

- Fraud

- Disputes Over the Sale or Purchase of a Practice

- Landlord/Tenant Disputes

*Stephen McNamara is second to none. His knowledge and experience in the dental field are excellent, and you definitely want him on your side.*

Adarsh Malhotra, D.D.S. (Bakersfield/West Hills)

*Steve provided excellent legal services for me. He was reliable, fast and efficient, and I was very pleased with his ability to get to the heart of the matter and reach a resolution.*

Hoang Minh Nguyen, D.D.S. (Riverside)

*Steve's performance was outstanding and professional. His logical approach and reasoning are unbeatable.*

Jasleen Brar, D.D.S. (Tustin)

*I have retained Mr. McNamara's services in the past and have found him to be very thorough, responsive and focused to your needs. Great Attorney!*

John C. Whitworth, D.D.S. (Brea)

*I have worked with Stephen McNamara for over 12 years, and say without reservation that he is the finest litigator with whom I have worked. Steve has consistently proven himself to be reliable, objective, efficient and aggressive.*

Robin Oxman, M.D. (Huntington Beach)

*Thanks for an outstanding and worry-free process. I'll definitely recommend you to other dentists looking for professional advice. I could not have chosen a better attorney.*

Ali Saeghi, D.D.S. (Canoga Park/Ojai)

*Steve McNamara is an outstanding attorney, the rare type who matches a high degree of professionalism with objectivity and aggressive representation. I was very pleased with his work and with the outcome.*

Richard Ramos, D.D.S. (Yucaipa)

## THE LAW OFFICES OF STEPHEN M. MCNAMARA

Located in Old Towne Orange • Telephone: 714-633-0700 • Fax: 714-633-5694

**TUSTIN** G.P./HMO. Free standing visibility. 5+ ops, x-rays, and software. Call (949) 548-4559 Agent.

**HAVE TO SIGN** a long lease obligating you for years that is hard to understand? Call Kerendian & Associates (310) 914-4143. See page 13.

**GARDENA ORAL SURGERY** Only oral surgeon in town! 4 ops. Asking \$345,000. Select Practice Services, 626-966-8223!

**2060-EAST LA** Grossing \$850, net \$400 plus. Older office. Full price \$850,000. Call Tom Fitterer, P.P.S. 714-832-0230.

**DANE LEVY** Attorney at Law INDEPENDENT CONTRACTOR AGREEMENTS - LOW RATES [www.DentalLegalServices.com](http://www.DentalLegalServices.com) Call (562) 951 5996 or (310) 435 6262.

**SANTA ANA OFFICE** for sale by owner. \$200,000. 5 ops, 2050 sqft. call for more info. 949-751-7080

**"PAT WOOD IS KNOWLEDGEABLE** and fair and I highly recommend him!" Ari Rosenblatt, D.D.S., D.M.D., Beverly Hills, California. Call Wood and Delgado toll free: 800-499-1474.

# TRI COUNTY DENTAL

**Toll Free 1-877-767-8237**

## SPRING SPECIALS

**WE'LL BEAT ANY ADVERTISED PRICE FROM AN AUTHORIZED, US DENTAL DISTRIBUTOR!**

### MIDWEST



Buy 4 standard  
Or 3 fiberoptic  
Get 1 Free

**Quiet-Air or Tradition Bur tool**  
Standard.....\$ 315.00  
Fiber optic.....\$ 585.00  
**Lever Type Q-A or Trad.**  
Standard.....\$ 420.00  
Fiberoptic.....\$ 655.00  
**Push Button - Trad. Only**  
Standard.....\$ 425.00  
Fiberoptic.....\$ 659.00

### Star 430 SWL



**Buy 4 Get 1 FREE!**

Buy 8 @ 425.00 Get 2 free  
Net cost = \$ 340.00 ea

### E-TYPE MOTOR SET



**MICROMITE E-TYPE**  
20,000 RPM  
**ONLY \$ 325**

### Alpha Air

**PUSH BUTTON**



**Buy 4 Get 1 FREE!**

Buy 4 @ 145.00 ea  
Net Cost = \$ 116.00 ea

### STAR TITAN SCA-



**Titan-S** Standard Back-End style  
**ONLY \$ 525.00**

**Titan-SW** Swivel Style  
Swivel sold Separately

**ONLY \$ 475.00**

**BUY 1 SCALER  
GET  
4 TIPS FREE**

### MOUNTAIN MEDICO



**3 PIECE  
SLOW H/P**



Buy 1 @ \$449.00  
BUY 4 @ \$ 425.00

### MICROMITE



High Torque 5500 rpm  
Low speed H/P \$ 295.00

**Buy 4 @ \$259.00 ea**

### SDI/ CURING LIGHT



**LIMITED  
STOCK**

**RADII LIGHT**  
**ONLY \$ 350.00 ea**

### J.Morita ROOT ZXII

**SPRING SPECIAL**



**Only \$ 825**

**TRI COUNTY DENTAL**

**CALL TODAY**  
**(909) 880-9555**  
**877-767-8237**

[WWW.TRICOUNTYDENTAL.COM](http://WWW.TRICOUNTYDENTAL.COM)



# Thomas & Fees

**Practice Sales**

*"A better kind of practice sales company"*

## Practices for Sale

### Santa Ana

**General practice** with 7 operatories in 2400 sq. ft. - grosses over \$58,000/mo - small staff - private insurance, cash, and approx. \$13,000 CAP/mo - located in freestanding one story building in strip shopping center - owner does exams only, associate does all dentistry.

### Oceanside

**Great Prosthodontic practice** for sale - 4 modern ops in 1500 sq. ft. - grosses over \$600,000/yr - Dr. retiring - perfect for someone who loves crown & bridge - either prosth. or G.P. - offer of 1st refusal on bldg. as well.

### Santa Ana

**Oral Surgery practice** - near South Coast Plaza - 2 operatories, 2 surgery rooms, 2 recovery rooms in 1540 sq. ft. - practice collected nearly \$600,000/yr before Dr. became disabled - Temporary surgeon working until new owner is found - priced right - a great buy!

### Torrance

**General Practice** for sale in one story professional bldg. with good signage - 7 operatories - grosses over \$400,000/yr on 4 days per week with low overhead - very high net - Seller retiring.

### Palm Desert

Private **Orthodontic** practice for sale grosses approx. \$20,000/mo. on 3 easy days/week - Dr. retiring after 50 years - contracts receivable over \$250,000.

### Aptos

(outside Santa Cruz)

**General Practice** with 3 complete operatories in great area, the "Beverly Hills" of the area - Dr. retiring - private insurance and cash only - grosses over \$500,000/year on 3 days/week.

### Wilmington

**General practice** - Dr. retiring after 44 years - 3 operatories in 1240 sq. ft. - Dr. works 3 easy days - only 2 employees - grosses \$12-14,000 per month - great starter practice or satellite office - priced right - great potential.

## Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749 • FAX (714) 731-7296

Visit our website at [www.tfpsales.com](http://www.tfpsales.com)

E-mail: [Phldr@cox.net](mailto:Phldr@cox.net)

**DENTAL ASSISTANT/RDA** for private office in Huntington Beach. Mon-Thrs. E-mail questions or resume to: ucsf-chris@yahoo.com.

**PRACTICE FOR SALE** #1078 – Nevada – Historic City – G.P. wants Partner. Solo Group – Grossing \$600k in 3 days, grow to 1 million plus in 6 days, 3 days each. F.P. \$250,000. Call Professional Practice Sales, Inc., (714) 832-0230.

**LONG BEACH** Practice for Sale Right off the 710 Freeway on a busy well traveled street. Walk-ins! No HMO Evenly split between Cash, Insurance and Medi-Cal. Call Associated Group Practices Sales/LB Brokerage. (800) 673-7337. Offered At:.....\$175K.

**DENTAL ON-HOLD** Message Only \$96 order online [www.Dentistry21.com](http://www.Dentistry21.com). Telephone 888-423-9235.

**INSTRUMENT CASES** (2-aluminum) for hospital dentistry. Very good condition. Asking \$100 each. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**ADEC** Performer chair, post, light, delivery system with doctors and assistant stool. \$3,800. email sdsailor2@juno.com 619 670-6695.

**OCEANSIDE PROSTHODONTIC FOR SALE** 4 operatories, grosses \$600,000/yr on 3days/wk good for Prosthodontist or GP - Thomas & Fees Practice Sales (714) 544-4341.

**WHAT CAN PURPLE DO FOR YOU?** (877) 374-3371 / estheticprofessionals.com.

**PRACTICE FOR SALE** San Diego (La Jolla)? Fee-for-Service GP. 9 Ops in 3000 sq.ft. Collections of 1.2 mil. Seller will stay. SDPS: 760-599-7828.

**PERIO AND CLINICAL CHARTING** for only \$499 when purchased with DentiMax billing software. To order, call DentiMax at (800) 704-8494.

**ROOT ZX FROM J. MORITA- ALMOST NEW 310-628-9744 or 310-827-5094 Dr. Nolan \$300.00.**

**DENTAL EQUIPMENT SPECIALIST** Just like the name says we are Specialist in the repair of Dental equipment. Sales of Large and Small Equipment call us today. (714) 620-4247.

**OSHA REQUIRES** QUARTERLY STAFF SAFETY MEETINGS – Let O.C.P.I. take care of them for you. See O.C.P.I. ad this issue.

**“HANDPIECE REPAIRS....** new bearings installed on your Quiet Air turbine for \$48 + tax + UPS. Send via insured mail or UPS with business card to ARC Equipment & Supplies, 1411 Broadway, Santa Monica, CA 90404. Other repairs, models and brands, too. Call us at 888-ARC-1551.

**LOOKING FOR A PLACE** for starting or relocating a dental practice? Call Carolin at (888) 299-7848. See page 13.

## YOUR SOLUTION FOR PROFESSIONAL PRACTICE + BUSINESS FINANCING

No Prepayment Penalty

Loans Up To \$3,000,000

Low Fixed-rate Bank Financing



PROFESSIONAL PRACTICE CAPITAL

*Financing your professional future*

800.456.2779 • [www.ppcloan.com](http://www.ppcloan.com)

25211 Grogan's Mill Road Suite 400 | The Woodlands Texas 77380

Please visit us in Anaheim at the CDA 2006 Spring Scientific Session April 28<sup>th</sup> - 30<sup>th</sup>, Booth #220

**LCF OFFERS 100%** dental practice financing that does not require health and life insurance of borrower (some limitations). See display on Pg 5 or call 800 550 9228.

**PRIVATE PRACTICE FOR SALE** in Turlock, California. Office located in a busy retail shopping center with national tenants. Prime location. Built in 2005, the office is all digital with new equipment and brand new gorgeous island cabinets. Three operatories expandable to 4. Patients are mostly Insurance & Fee for Service - No Denti-Cal or HMO. Asking \$149,950, or best offer. Contact (510)676-5659.

**ASSOCIATE/BUY-OUT** great opportunity in desirable North Fresno, 4 years new office, 4 opts, Adec, Acucam, pano, computer network, 559-434-2531.

**SANTA ROSA** Lease Hold For Sale 2ops equipped, compressor, vacuum, filing cabinets, waiting room, reception area, office, lab, 19k, 415-945-9627.

**OPERATORY WITH ALL** THE EQUIPMENT. VAN NUYS. CALL 818 785 0492 ASK FOR DR.KARAMYAN.

**PRACTICE FOR SALE** #C-373 NAPA - GP, Seller retiring. Part-Time practice w/ collections of \$142K in '04. Insured/cash Patients only. 2 op office, plumbed for 3rd. Seller owns 1/4 interest in 4,426 sq ft office bldg Sellers practice along with interest in bldg for sale as a package. FP \$140K TIM GIROUX, DDS/BROKER 800-641-4179.



ADA Member Advantage™ is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, Inc., a for-profit subsidiary of the American Dental Association.

## Purchase Equipment Now

Save On Your Tax Bill Later

### Finance with Matsco

- Competitive interest rates with terms to fit your budget\*
  - Preferred rates for ADA members
- Free business planning tools and resources
- More than 20 years of dedicated service to the dental industry

\*All practice financing is subject to credit approval.

Call Sina Afredí or Bob Affleck today. 888.220.7321

Visit us in Anaheim at CDA Booth #1344

ADA MEMBER ADVANTAGE™



matsco®

A Member of the Greater Bay Bancorp Family

www.matsco.com

**CALIFORNIA INCORPORATION** FOR DENTISTS: \$900. Flat Fee [www.DentalLegalServices.com](http://www.DentalLegalServices.com) Dane Levy, Attorney at Law Call (562) 951 5996 or (310) 435 6262.

**RECEPTIONIST POSITION OPEN** Looking for optimistic energetic person to answer phones and schedule appointments. Willing to train. Loni 714-379-6696 [loni\\_huynh@yahoo.com](mailto:loni_huynh@yahoo.com).

**NEW TPC MIRAGE** X-ray Chair- \$725.00. [www.buytpcdirect.com](http://www.buytpcdirect.com).

**"I MUST BE STUPID."** This is a common statement we hear from doctors trying to place an ad online. In nearly every case, the doctor did not read the tutorial before submitting an ad and didn't complete all the necessary steps to Check Out. Before you submit your ad online, first read the instructions on our FAQs page...then you won't feel stupid because your ad wasn't published. Visit [www.dentaltrader.com](http://www.dentaltrader.com).

**SAN DIEGO-MISSION BAY** 3 Op. Gp. for sale, seller retiring, situated in medical building, easy access to highways. Gross income 260k part time great potential for growth. Low overheads, best offer call (858) 405-6234.

**2065-SO. ORANGE CTY** Gorgeous state of art A-Dec Digital, 5 op shopping center location. A million dollar office with right marketing. Call Tom Fitterer, P.P.S. 714-832-0230.

**NEED DIGITAL X-RAYS?** Don't want high pressure salesmen calling on you to "over sell" you? Call EZ 2006 #1 Rated Dental Software today. 800-273-5033.

**ARE YOU AN ESTHETIC PROFESSIONAL?** (877) 374-3371. [estheticprofessionals.com](http://estheticprofessionals.com).

**ENDODONIST NEEDED** 1-2 times per month, private upscale dental practice in Santa Monica please call (310)829-2224 or email [margaretdjohnson@msn.com](mailto:margaretdjohnson@msn.com).

**DANVILLE MICROCAB** Good condition. New cost: \$251. Sell for \$100. May need new off-on switch. Retiring. Barry @707-833-2585; [barryneils@yahoo.com](mailto:barryneils@yahoo.com).

**NEW TPC** PowerMAX 25 Ultrasonic Scaler- \$485.00. [www.buytpcdirect.com](http://www.buytpcdirect.com).

**INDIO** 2 eq. ops in a single story free standing building. Income stream is approx. 70% insurance & 30% cash. Leasehold improvements, equipment & some patient charts included C.P.S. Inc. (714) 639-2775.

**GENERAL DENTIST ASSOC.** wanted for high grossing practice in Kingman, AZ Fast growing community. 928 692-9394.

**ASSOCIATE DENTIST NEEDED** p.t. for Paramount. fair compensation. call (562) 633-5070 or fax resume to (562)-633-4998.



## SELECT PRACTICE SERVICES, INC. Bette Robin, DDS, JD

**LOMA LINDA DENTAL 1983**  
**SOUTHWESTERN LAW 1995**

# Dental Practice Sales

**DENTAL PRACTICE  
BROKERAGE**

**PRACTICE SALE  
CONTRACTS**

**APPRAISALS**

**PARTNERSHIP  
AGREEMENTS**

**ASSOCIATE  
AGREEMENTS**



**ANAHEIM** – Long established general practice with tons of goodwill! On a main street, 4 ops. **Asking \$270,000.**

**COSTA MESA** – Long established general practice located in a highly visible professional building on the corner of two main streets. 3 ops, collected \$305,874 in 2005. **Asking \$270,000.**

**GARDENA ORAL SURGERY** – Only oral surgeon in town! Long established with lots of goodwill and excellent referral base, 4 ops. **Asking \$345,000.**

**LOS ANGELES** – Practice and Building for sale! On a main street in a great area! Long established, owner is retiring after 30 years in practice. 4 ops in about 1,550 sq. ft. **Asking \$295,000 for practice, \$650,000 for building.**

**PERIO PRACTICE, SAN DIEGO AREA** – Owner retiring, all fee-for-service! Collected \$454,000 in 2005. **Asking \$295,000.**

**UPLAND** – Leasehold improvements for sale, great lease rate! Attractive, 3 ops in 1000 sq. ft., only \$1,450/month. **Asking \$75,000.**

**UNADVERTISED LISTINGS!** Call us for confidential listings that are not advertised!

**Select Practice Services, Inc. • [www.BetteRobin.com](http://www.BetteRobin.com)**

**877.377.6246 • 626.966.8223 • 949.360.8223 • 916.448.8223**

TOLL FREE

COVINA

LAGUNA HILLS

SACRAMENTO

**LCF OFFERS 100%** dental practice financing for start-up, expansion and acquisitions. See display on Pg 5 or call 800 550 9228.

**NEED A PRACTICE ACQUISITION LOAN?** 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

**DENTAL ASSISTANT NEEDED** WEST COVINA MONDAY AND THURSDAY, PRIVATE OFFICE FAX RESUME 626-332-0052.

**2025-SANTA CLARITA/VALENCIA** Gross \$1250K plus 2006 - Great location - 6 ops. State of Art, absolutely beautiful. Full price \$1,100,000. Call P.P.S. 714-832-0230.

**AMERICAN DENTAL CONSULTANTS** GROW YOUR PRACTICE BY HAVING MORE NEW PATIENTS AND MORE PATIENT REFERRALS. WITH OUR PROVEN SYSTEM WE WILL BRING THE PATIENTS IN AND SHOW YOU HOW TO HAVE QUALITY CASE ACCEPTANCE. CALL TODAY 310-570-8940.

**OUR BUSINESS IS PROTECTING YOURS!** We have 33 years of experience protecting Dental Offices just like yours. Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**WANTED:** Zoom 1 Ralph 951-907-9298.

**OSHA ...  
We can do it!**



## **OSHA COMPLIANCE PARTNERS, INC.™**

**Can Help**

- Hazardous & Medical Waste Pick-Up
- Annual OSHA Training
- Quarterly Safety Meetings
- Secondary Container Labeling
- “In-Office” Mock – OSHA Inspections

AND – ***“The best telephone support in the industry.”***

*Everything you need to get  
And stay in compliance with OSHA*

***Several plans to choose from...***

**FULL SERVICE PLAN Includes Waste Pick-Up and:**

- **OSHA COMPLIANCE MADE EASY MANUAL™**  
It’s “user friendly” and contains ALL the written plans OSHA requires.
- **“In-Office” Mock OSHA Inspection** – Don’t worry and guess about OSHA. We’ll inspect and make written recommendations for compliance.
- **Mandatory Annual Employee Training Seminars** With C.E. Credits  
At a location near you.
- **Container Labeling** Another task we take care of...We label your secondary containers
- **Quarterly Safety Meetings on CD**  
Safety Meetings are required and we make them easy to handle.
- **Service** – *“The best telephone support in the industry.”*

### **WE PICK-UP ALL THESE WASTES**

- Biohazardous (red-bags)
- Sharps Waste
- Fixer and Developer
- Universal Waste (Dental Amalgam Wastes)
- Glutaraldehyde
- Lead-Film Backing
- Vapo-Steril

**600 California Dentists  
Can’t Be Wrong!**

**OSHA COMPLIANCE PARTNERS, INC.™**

Call Toll-Free (888) 55-WASTE or  
(888) 559-2783 Ask for Miguel  
**web site: [oshacompliance.info](http://oshacompliance.info)**

**NEW PANORAMIC PC** 1000 for sale, costs about \$8,995 at Pancorp, give me your offer, David (310)5025700 davo-cigars@sbcglobal.net.

**ASSOCIATE, LONG BEACH:** Ethical GP, Wed.& Thurs. or Tues.& Wed. Owner present, long established, great staff. FAX resume to: 562-427-5199.

**ORTHODONTIST:** Multit-Specialty private group practice in Pasadena seeks Board Eligible Orthodontist for 1-3 days per week. XInt.income. Fax CV(626)432-4270 Phone(626)432-4242.

**CHAIRS** (RENEWED) \$1850 – MDT Asepsis, Ritter Vega, Vacudent, Coastal, Dexta, Reliance. Call Dental Resources 900-531-0312 or 949-248-7415.

**PRACTICE FOR SALE** San Diego (Escondido) NEW LISTING! Owner 3 Ops in 1000 sq.ft. in single story Professional Bldg. Collections approx 250K. Offered for only 195K. SDPS: 760-599-7828.

**SPENDING TOO MUCH FOR SOFTWARE?** DentiMax offers complete clinical and practice management software for under \$1,000. Call (800) 704-8494.

**IS YOUR CORPORATION** properly maintained to protect you when you need it? Call Kerendian & Associates (310) 914-4143.

**DENAR FACEBOW KIT** including bite forks, etc. New cost: \$495. Will sell for \$300. Excellent condition. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**BUYING IN SAN DIEGO???** Call Ken Rubin Practice Sales to get placed on our active buyer's list. We'll immediately notify of our new listings in San Diego. (619) 299-6161 www.KRPRACTICESALES.com.

**THERE IS MUCH MORE** to in-house specialties than just a specialist. Thanks to American Dental Specialists, we now know how to build a successful PROGRAM! –Dr. W. Call ADS-(714 989 2345) See add in Dental Directory in back of this issue.

**"PAT WOOD** is a principaled, ethical, interesting, knowledgeable and impressive attorney." George Koerber, D.D.S., Concord, California. Call Wood and Delgado toll free: 800-499-1474.

**LIP AUGMENTATION** using injectible fillers. Attend a comprehensive hands on training program. Register at 858 5509533 www.lipaugmentationfordentistry.com.

**SUPPLIES, SUPPLIES, SUPPLIES.** Everything at one place with the best service in town. Call 310-464-8989.

**MODESTO:** For Sale- Gross Receipts in 2004 were \$1,600,000. It has 15 days of hygiene 7 TX rooms in 2200 sq ft. Owner to return as Assoc. 2 days a week. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

## Lease Renewal Time?



### Caudill and Associates DENTAL REAL ESTATE ADVISORS

*National Real Estate Brokerage and Consulting Services*

**The #1 Negotiator in Dental Office Real Estate Nationally  
Services Offered**

So./No. California and National Representation  
Finding "Prime Dental Locations"

• Representing DDS in Lease Renewals,  
Expansions and Reductions

• Buyer Representation/Practice Sales

**Office (909) 337-0466 • Fax (909) 337-0495**

**Web: [www.ddsrenegotr.com](http://www.ddsrenegotr.com)**

**Email: [caudassoc@aol.com](mailto:caudassoc@aol.com)**

**SAN DIEGO MISSION BAY** 3 Op. Gp. for sale, seller retiring, situated in medical building, easy access to highways. Gross income 260k part time great potential for growth. Low overheads, best offer call (858) 405-6234.

**DGA PAYROLL** + consolidates all of your practice HR needs – payroll processing, employee benefits administration, and workplace compliance with a personal touch . CALL 800-580-1989.

**GENERAL DENTIST ASSOC.** wanted for high grossing practice in Kingman, AZ Fast growing community. 928 692-9394.

**STEVE MCNAMARA** was prompt, honest, accurate and above all, hard-working. I highly recommend his services if you have a business dispute. R. Iannini (Costa Mesa) See ad, Pg 14.

**2064-SOUTHERN CALIFORNIA** Estab. 1989 - Grosses \$2.2K net 1 million. Seller works 2 1/2 days. Husband/wife team will net \$1.5 million here. State of art 2400 7 op office. Beautiful office \$3.5 million incl. K.E. & O/R. Call P.P.S. 714-832-0230.

**NEED CE UNITS?** Earn your CE units while on vacation. All seminars are CA and AGD approved. Many topics to choose from. Call California Dental Institute at 1-877-234-3348.

Phone: (949) 548-4559  
Fax: (949) 548-0525  
www.firstchoicedds.com



Visit Our Website:  
www.firstchoicedds.com  
for Virtual Practice Tours and  
Associate Placement

**With Years of Experience We're Dedicated to Professionalism and High Ethical Standards**

## Practice Brokerage Partnership

### Los Angeles County

- #200 La Crescenta - HMO/PPO, CAP/ck \$12/15K. 5070 new pat./mo. 5 ops, 2 x-rays, 1600 SF.  
#201 Beverly Hills - G.P. Super corner visibility. Coll. \$260K in 2004. Cute, quaint prof. building.  
#202 Glendale - G.P. Super strip center, 3 ops practice. Lease it now and buy it later.  
#203 Van Nuys - NEW More info soon. 4 ops. Coll. \$400K+ 2005. Real estate build, also available.  
#204 Sherman Oaks - G.P. 4 ops, 2 x-rays, pano & Dextrix in 1400 SF. Coll. approx. \$300K in '05.  
#207 El Sereno/Alhambra - L.P. NEW RETAIL CENTER & PRACTICE. 4 OPS. 1450 SF. BUY REAL ESTATE AND GET PRACTICE!  
#214 Torrance - G.P. Real estate/practice for sale. Coll. \$3 million. 18 ops in 3000 SF.  
#215 Sunland - HMO/PPO. Coll. \$685 in '05. 5 ops, x-rays, int. cam., & Easy Dental in 1800 SF.  
#217 Valencia - G.P. Major center, 3 ops. Starter practice with approximately 165 charts.  
#220 South Gate - G.P. Coll. \$377K. 5 ops, 3 x-rays, int. camera and software. Seller wants an offer.  
#223 Tarzana - G.P. Fee for service practice. Coll. \$610K in '05. 5 ops & Dextrix in 1300 SF.  
#225 Maywood - Newly opened office w/ referrals from neighbor medical clinic. Easy start up!  
#226 Gardena - G.P. Shopping ctr. loc. Seller wants an offer now! Coll. \$616K, can do more!  
#230 Los Angeles - HMO/PPO. Absentee owner associate. Coll. \$320K in '05. 3 ops, 2 x-rays, pano, 3 op Ortho Bay & Eaglesoft in 2000 SF.  
#232 L.A. Wilshire - G.P. DROP DEAD, GORGEOUS! 7 ops, x-rays, intraoral camera, pano.  
#242 Torrance - G.P. Major centers/multiple franchises equals super success. 5 ops, 2 x-rays, digital, wireless int. cam. & software in 1500 SF.  
#244 Reseda - G.P./HMO. 6 ops, 5 chairs, x-rays, int. cam. & Easy Dental in 1700 SF. Retail center.  
#245 Wilmington - G.P. Newly opened, street sign. Medical clinic neighbor will send new patients.  
#248 Lancaster - G.P. Seller to retire. Coll. \$732K. 8 ops, 4 x-rays, pano & Computer Age software.

### San Diego County

- #401 Alpine - G.P. Practice dentistry in great area 3 ops, x-ray & software. Low rent means high net.  
#410 El Cajon - G.P. Super busy corner center. 4 ops, 2 digital x-rays & software in 1400 SF. Super low rent of \$1450. Collections \$300K.  
#412 Chula Vista - G.P. Super visibility. Free standing dental practice, 3 ops, x-rays, int. cam. and software. Collections \$350K+ in 2005.  
#415 Oceanside - G.P. Major center. 5 ops, x-rays, int. cam. & software in 1500 SF. Coll. \$687K in 2005. \$40K in practice upgrades.  
#416 Clairemont/San Diego - G.P. Retail center w/ good signage. Super location on busy street. 2 ops, x-ray, pano & software. Great opportunity.  
#419 Alpine - G.P. 3+ ops, x-rays. Collects \$20K+ per month. Newer equipment. Nice office.  
#421 La Jolla - G.P. Super starter location. 4 ops, x-rays & software in approx. 1500 SF. Super rental rate for La Jolla. Seller relocating out of area.

## Thinking of Selling? Call us First!

### Orange County

- #500 Huntington Beach - HMO/PPO, CAP/ck \$20K mo. 6 ops, 5 x-rays, int. cam. & software in 1800 SF. Low rent. Projecting \$1.3 mil. for '06.  
#502 Tustin - G.P. Freestanding bldg. Coll. \$578K in 9 months. Proj. \$800K for '06. 5 ops, 1500 SF.  
#503 Irvine - G.P. Dental consultant reported this office a great opportunity. 5 ops, x-rays & software in 1200 SF. Low, low rent for Irvine!  
#504 Tustin - HMO/PPO. Well located w/ lots of visibility, 5+ ops w/ specialists. Seller has another practice and is willing to listen to a fair offer.  
#505 Irvine - HMO/PPO. Newer, beautiful office, 3 ops, x-rays & software in roomy 1800 SF. Many plans in place. Prime location - Calver & Barranca  
#506 Costa Mesa - G.P. 13 years goodwill, 4 operators, x-rays in 1200 SF. Collections \$590K in 2005. New location on busy st. Seller retiring.  
#507 Yorba Linda - NEW G.P. More info coming soon! Spacious 6 ops. Collected \$800K in 2005  
#511 Costa Mesa - Shop ctr loc. w/ great visibility near South Coast Plaza. 4 ops, x-rays & software.  
#512 Santa Ana - G.P. 4 ops, 2 x-rays, 1800 SF. Low rent can mean high net. Freestanding building on a busy street. Seller relocating out of area.  
#514 Costa Mesa - G.P. Nice shopping center location. Collected \$868K in '05. High tech office!  
#530 Fullerton - G.P. Major center, on busy street near freeway. 6 ops, x-rays & software in 2000 SF.  
#533 Santa Ana - G.P. Landlord is major clinic referring new patients. Great opportunity here.  
#535 Anaheim - G.P. Busy shop ctr. 25/35 walk-ins mo. 6 ops, x-rays & software in 2000 SF.  
#549 Fountain Valley - G.P. Dental condo for sale. 4 ops, x-ray in 1500 SF. Great location.

### Riverside/San Bernardino

- #300 Chino - G.P. New, 7 ops/4 chairs, x-rays & software in shopping center. 2270 SF. Rent \$3400.  
#301 Rialto - G.P. Starter practice, 2 ops in 775 SF. Low rent. Coll. \$19/20K mo. Seller out of area.  
#305 Temecula - G.P. Collections \$365K. 5 ops, x-rays & Easy Dental in 1500 SF.  
#308 San Dimas - G.P. HMO/PPO practice, 3 ops, x-rays & software in 1500 SF. Room to expand.  
#309 Redlands - HMO/PPO. Separate entry & billing for specialist. Coll. \$777K. Free standing.  
#310 Palm Springs - HMO/PPO, CAP/ck \$11/12K mo. w/ approx. 90/100 new patients/mo. Great potential. Seller moving out of the area.  
#312 Rialto - G.P. Retail center 4 ops, 2 x-rays, pano & more in 1200 SF. Seller relocating.  
#314 Colton - G.P. Est. 1950. Freestanding building. Collections \$18/20K mo. on 3 days.  
#316 Redlands - G.P. Shopping center location. 5 ops, x-rays, pano, int. cam. & software in 1500 SF. Collected \$680K in '05. Absentee owner.  
#320 San Bernardino - G.P. Free standing corner location. Real Estate & Practice for sale. Associate bsp. \$300K yr. over 3-5 yrs. Can do more.  
#322 Moreno Valley - Specialist/G.P. Coll. \$240K in '05. Low overhead, near Sunnymead. Shop ctr.

## Associateship Purchase Financing

### New Retail Centers & Leaseholds

- #206 San Gabriel - G.P. Super corner location. 4 ops in approx. 1200 SF. New retail leaseholds.  
#209 West Covina - G.P. Corner shop, ctr. Double visibility & twice the traffic. 4 ops. Leaseholds.  
#212 Encino - G.P. Starter practice in well located and maintained professional building on Ventura Blvd. 3 ops, 2 Gentex x-rays, 3 cavitrons & software in approx. 1000 SF. Easy starter office.  
#216 Valencia/Santa Clarita - G.P. New major tenants in expanding retail center. Up to 5 ops in approximately 1400 SF. New leaseholds, no equip.  
#219 Reseda - Leaseholds in freestanding building. 6 ops in 1650 SF. Rent is a low \$2 per SF.  
#221 Mission Hills - New 7/11 retail center just off of the 405 fwy. Leaseholds and build out only.  
#227 Montebello - New retail center on busy corner. Neighbors include Banco Popular and other retail draws. Great location for a dental office.  
#228 Montebello - New retail center corner loc. Heavy auto and foot traffic. Neighbors include check cashing service and mobile phone store. Center real estate is also available for purchase. Buyer can start a practice here or rent for income.  
#229 Norwalk - Great visibility close to freeway. Busy shopping center with up to 2100 SF available at great retail rental rate of \$2.00 SF.  
#234 San Pedro - 3 ops fully equipped available for lease. Well maintained and designed office. Seller may offer option on real estate to buyer.  
#235 Gardena - G.P. Super corner. Seller will build out and finance leaseholds on approved credit. Easy start up. Make a super deal ASAP!  
#239 Pasadena - G.P. 5 ops, 2 x-rays in approx. 1200 SF. Super starter practice. High foot and auto traffic all day. Retail neighbors will eagerly refer their clients providing new patients immediately. Several PPO/CAP plans applied for. Easy start up!  
#241 San Gabriel/Huntington - New retail corner w/excellent visibility. Ready summer 2006.  
#246 Monterey Park - Busy retail center location. Great signage. Center may also be for sale.  
#247 Long Beach - Corner retail center to be built out. Heavy auto and foot traffic with dense population of 225,000 people within 3 miles. Includes leaseholds build out, no equipment.  
#249 Echo Park - G.P. Blockbuster retail center for sale with dental leaseholds included. Great opportunity to own real estate and build equity. Start a practice here or rent out for income.  
#501 Aliso Viejo - Leaseholds only in retail center. Beautiful high tech office. Spacious 6 ops in 1800 SF. Seller has outgrown location.  
#509 Irvine - G.P. Seller just reduced price 70K and wants offer. Nice office is an out right a designer's delight in the best location in Irvine. 4 ops with all the bells and whistles in 1300 SF. Good rental rate.  
#510 Mission Viejo - 4 ops in 1700 SF. High tech office, fully equipped and networked operatories. Well maintained, spacious office. Quality build-out. Seller has outgrown location. Beautifully designed, must see to be appreciated!

**DIGITAL - DIGITAL, ALL DIGITAL** Sensors & Scanners. Call 310-464-8989.

**LA JOLLA AREA:** GP & some orthodontics. \$900k-1 million in collections over 5 years. 5 days/wk. Cosmetic emphasis, no amalgams. Established over 25 years. Great patients and staff. Fee-for-service practice. Recent equipment with attractive decor, in a professional building. Asking 990k or 900k with exclusions. CONFIDENTIAL. Call 858 457-9998.

**THE DILWITH GROUP** sold my practice quickly and in a professional manner. I would strongly recommend before you list your practice you call them for an interview. I found out there is a difference in Brokers. A.E.Franco THE DILWITH GROUP 877-345-9484 WWW.DILWITH.COM.

**INAMED WILL SUPPLY** all California dentists with injectible fillers after they have attended this hands-on program. Register at 858 5509533 [www.lipaugmentationfordentistry.com](http://www.lipaugmentationfordentistry.com).

**YOUR PLANS GUARANTEED** To Go Through Plan Check. Call Unique Interior Designs 818-994-1210.

**DENAR AUTOMARK ARTICULATOR** New cost: \$550. Asking \$325. In excellent condition. Retiring. Call Barry @ 707-833-8525; [barryneils@yahoo.com](mailto:barryneils@yahoo.com).

**NEW TPC LUCENT** Ceiling Mounted Operatory Light-\$1,045.00. [www.buytpcdirect.com](http://www.buytpcdirect.com).

**FREESTANDING OFFICE** in Colton, **NEWLY REDUCED PRICE!** Owner relocating out of area, must sell ASAP, over 800 active patient charts, 20% Medi-Cal, 70% PPOins, 10% cash, price \$70K. Collections \$123K. 714 726 7748.

**LEASING AN OFFICE SPACE** let us assist with the construction and the construction terms of the lease. All County Construction 562-989-3350.

**GENERAL DENTIST WANTED** for Orange County locations. Diagnose and provide comprehensive patient care in private office. Call 562 694-3984 Email [jeffdmd@cox.net](mailto:jeffdmd@cox.net).

**DANE LEVY, ATTORNEY AT LAW** PRACTICE PURCHASE/SALE AGREEMENTS - LOW RATES [www.DentalLegalServices.com](http://www.DentalLegalServices.com) Call (562) 951 5996 or (310) 435-6262.

**2065-SO. ORANGE CTY** Gorgeous state of art A-Dec Digital, 5 op shopping center location. A million dollar office with right marketing. Call Tom Fitterer, P.P.S. 714-832-0230.

**SELLERS:** Will your landlord assign the lease in time for closing? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**2 NEW** 430 swl lube free \$500.00 each. Contact [Amurphy599@msn.com](mailto:Amurphy599@msn.com).

the **doctorseyes™** advantage:

complete doctorseyes dental System including:

- Canon A620 digital camera
- 7.1 megapixels
- 4x optical zoom
- 2" Vari-Angle LCD screen
- DiGiC II image processor
- limited U.S.A. warranty
- 72 Ringlight (60 ultrabright LEDs)
- Compact Power & Light Controller
- close-up lens, diffuser ring
- occlusal mirror (mountable)
- 256 MB memory card

introductory price **\$999**

**NEW** Canon doctorseyes ultrabright mirrors the world's brightest dental mirrors - close to 100% reflectivity \$79 each (\$199 the set)




[www.doctorseyes.com](http://www.doctorseyes.com)  
or call **1-800-971-9917**

**BUILDING A PRACTICE??** call DDS ALARMS (no extra charge for prewiring) (800) 388-2010.

**EXPAND YOUR PURPLE HORIZON!** (877) 374-3371. [estheticprofessionals.com](http://estheticprofessionals.com).

**OPERATORY PACKAGES** (Renewed): \$2995 Operatory: MDT Asepsis, Dentech Dr. & Assistant Unit, P/C LFI, Ritter Star-lite, or Dental-ez Daray I Light, \$3250 Operatory: Dental-ez J Chair, or MDT Asepsis, Adec Mini-Trol 4200 or Decade 4100 series Dr and Assist. Unit, P/C LFII, or Dental-ez Daray II Light, also includes New Paint, Upholstery and Installation. Call Dental Resources 800-531-0312 or 949-248-7415.

**JOIN AGD** enhance your knowledge & skills. Achieve prestigious Fellowship, Mastership, Board certification in General Dentistry. Call SCAGD: 800-762-2511.

**2 DENTAL OPERATORIES** for lease in Culver City 310-204-1371. 3 days/week, weekends. Serious dentist only. \$1595.

**CERRITOS ORTHODONTIC OFFICE** for sale. 2 yr new equipment, good neighborhood and account receivable, 2d/wk. Email: [orthoprac4sale@yahoo.com](mailto:orthoprac4sale@yahoo.com).

**BEVERLY HILLS PERIODONTAL PRACTICE** Space available for rent. Looking for a non-restorative specialist to join me. Beautiful upscale facility and a great location. Email [periodontics@earthlink.net](mailto:periodontics@earthlink.net) or call (310) 713-3511.



# Kings Two Dental Supply

918 Canada Court, City of Industry • Tel. (626) 581-8135 • Fax. (626) 581-8137

**Equipment / Supplies / Services**

**www.kingstwodental.com • 800.715.5464**

## 2006 Anaheim Meeting Specials

**VISIT US AT BOOTHS  
680 & 684**

**Special Price \$1,650**

**TPC - AdvanceCAM**

**INTRAOURAL CAMERA**

- live viewing only (TV)

**WIRELESS TRANSMITTER**

- 3 hours of operation before recharging
- four independent wireless channels
- 50' transmit distance

**USB/ANALOG DOCKING STATION**

- 112 images stored in memory
- full or quad screen
- composite video, s-video or USB

**FREE Multimedia LCD 15" Flat Screen Monitor with Purchase**  
Now until 5/31/2006

**Belmont Chair**  
w/Mirage Radius Unit, w/Vacuum Package

**Starting Price \$5,895\*** \*not including monitor bracket

**Special Price Please Call!!!**

**MIDMARK LR Operator**

With sleek styling that complements the chair, the LR Operator instrumented delivery unit can be positioned almost anywhere around the chair providing unparalleled access to chair controls, hand pieces, and the patient. Left/Right cuspidor, assistant instrument delivery system and operator lighting complete this quality suite.

**DENTAL-EZ Vacuum Pump**

**AIR TECHNIQUES Air Compressor**

**APOLLO 2 HP Air Compressor**

**AT/2000 Film Processor**

**A/T SCANX Digital X-Ray System**

**Belmont Chair**  
Mirage Unit/Dental Light Package

**Special Price \$5,995**

**FREE Multimedia LCD 15" Flat Screen Monitor with purchase of Belmont/Mirage Package**  
Now until 5/31/2006  
(Optional cuspidor & monitor bracket)

**BELMONT D96 X-Ray**

**BELMONT EX1000 EX2000 w/Ceph**

**AIR TECHNIQUES Prostate 7D**

**TUTTNAUER 2340M**

**STATIM Sterilizer Model 2000 Model 5000**

**Shop our website, your source for savings.**

Buy it! Sell it!!! Trade it!!!!

**WHITTIER** Turn Key Location-9 ops (5 not eq). Leasehold improvements, equipment & all patient charts included. C.P.S. Inc. (714) 639-2775.

**FULLERTON SPACE SHARING OPPORTUNITY:** Well designed dental office at strip mall. Ample parking. Near 91 or 5 freeway. Call 714 773 5575.

**LARGE NEWLY-MODELED PRACTICE** in Auburn for 105K. 3 x-ray and 4 complete operator chairs. 2004 & 2005 income 2000K. Call 805-478-7056.

**PRACTICE FOR SALE** #D-332 NORTH SUNNYVALE AREA One of the best locations in North Sunnyvale area. Consistent collections of 1.1 million w/room to grow in this 11 operator office. Price includes accounts receivable. Call for Details! TIM GIROUX, DDS/BROKER 800-641-4179.

**LCF OFFERS 100%** dental practice financing with terms up to 30 years on practice and real estate loans. See display on Pg 5 or call 800 550 9228.

**LA CRESCENTA** G.P. 5 ops, int. cam., 2 x-rays, and Computer Age in 1600 SF. Coll. \$65/75K mo. Call (949) 548-4559 Agent.

**GENERAL DENTIST** orthodontist and endodontist needed for a successful and highly organized multi-specialty group practice in El Monte. Please email dentistry101@gmail.com or call (626) 444-2605.

**PRACTICE FOR SALE** #2055 South O.C. G.P. – Retirement – Currently Collecting over \$30,000 per month. Insurance and Cash. Beautiful office, 5 Ops, 4 equipped. Located on main street in area. Call to register your interest Professional Practice Sales, Inc., (714) 832-0230.

**PRACTICE FOR SALE** in historic, rural So. Calif. mountain town of Julian. Est. 28 years. Collects 150K on 2 1/2 days week with 6 weeks vacation. Low stress, low overhead, easily expandable. \$29K/offer. 760-765-2774 eves.

**RUN A FREE AD** in The Dental Trader. Go to www.dental-trader.com & click on the FAQs page for info. Your ad will appear instantly on our website & in print.

**ARE YOU SERVED** with a lawsuit and need help? Call Kerendian & Associates (310) 914-4143.

**BALDOR** 1/4 hp lathe. Excellent condition; with attachments, wheels, etc. New cost \$265. Asking \$150. Barry @ 707-833-2585; barryneils@yahoo.com.

**PRACTICE FOR SALE** #2034- West Covina – Long established practice. 3 Ops, 2 equipped. Starbucks possible new neighbor. Call Professional Practice Sales, Inc., (714) 832-0230.

**FREE ADVANCECAM** Intraoral Camera System (value: \$1,380.00) when purchasing (3) Mirage Operator Packages. www.buytpcdirect.com.

### Proudly Representing – Dental Practices for Sale

San Pedro – 4 op FFS office Near Hospital	Offered at \$ 460 K
Vernon – Abandoned 7 op Office & Building	Offered at \$ 850 K
Whittier– State of the Art Equip. <b>OFFER PENDING</b>	Offered at \$ 335 K
Long Beach Two Blocks off the 710 Freeway	Offered at \$ 175 K
Cudahy - Medi-Cal Medical Office Next Door	Offered at \$ 410 K
Beverly Hills – Low Rent FFS <b>OFFER PENDING</b>	Offered at \$ 235 K
Canoga Park – Seller Leases Space	Offered at \$ 85 K
Encino - 4 Op Refers out 20 K of Endo/month	Offered at \$ 700 K
Wilmington – Seller takes Home 10 K Monthly	Offered at \$ 185 K
Santa Barbara - Lease Holds & Supplies	Make an Offer
Palm Springs - 3 All New Built-out Leaseholds	Negotiate Lease
Palm Springs – 10 Ops Low Rent Seller Motivated	Offered at \$ 150 K
Torrance - FFS... 75% Cash and 25% Insurance	Offered at \$ 499 K
Coming Soon-East LA, Laguna Niguel, Huntington Beach, Culver City	

Give Us a Call at **(800) 673-7337**

**Associated Group Practice Sales/LB Brokerage, Inc.**  
Taking Pride of Our Personal Service.

Licensed - CA BOARD OF DENTAL EXAMINERS for over 15 years.

**S. FRESNO COMMUNITY:** 2004 Gross Receipts \$1,016,277.00. This office has 6 TX rooms 5 days of hygiene. Doctor retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**SEEKING PERIODONTIST** or Endodontist to rent space in new office Huntington Beach. Will refer you patients. Fax resume. 714-847-0155.

**DENTAL EQUIPMENT SPECIALIST** US Navy Trained. Over thirty years experience in the Dental Industry. Moving your office, yes we work weekends. (661) 209-2669.

**CHULA VISTA** 2 eq. ops & 3 plumbed not eq ops. Leasehold improvements & equipment only. C.P.S. Inc. (714) 639-2775.

**DIGITAL PANORAMIC:** Adult/Child Pano images, sinus, TMJ, amazing unit at a amazing price. CALL 909-484-2727 www.ashteldental.com.

**HANAU DENTURE ARTICULATOR** as new. No longer used. \$250. 760-471-2231.

**ENCINO #2** a "Beverly Hills" quality G.P. for sale located in a prof. bldg. Office has recently been remodeled and is gorgeous. Cash/Ins with some PPO's. Gross collections in the \$850K - \$900K range. D&M PRACTICE SALES AND LEASING (818) 591-1401.



# Western Practice Sales

## 800-641-4179

### General Dentistry Practices

#### BAY AREA

**#B-382 CONCORD**— GP, Beautiful office Great Location! 6 ops 3-4 days of Hygiene. Gross receipts in the \$700K range. **Call for Details!**

**#B-388 ANTIOCH**— Seller retiring. Collections of approximately \$480K in '05. Insured/Cash Patients. 3 ops, plumbed for 4th op. Office condo avail for w/ practice. **Call for Details!**

**NEW #B-409 EAST BAY**— GP, group in large 10 op practice. Fee-for-service with gross revenues in the \$1.5 million. **FP \$1.2 million**

**#C-373 NAPA**— GP, Seller retiring. Part-Time practice w/ collections of \$142K in '04. Insured/cash Patients only. 2 op office, plumbed for 3rd. Seller owns 1/2 interest in 4,426 sq ft office bldg. Sellers practice avail w/ interest in bldg for sale as a package. **Call For Details**

**#D-332 NORTH SUNNYVALE AREA**— One of the best locations in North Sunnyvale area. Consistent collections of 1.1 million w/room to grow in this 11 operatory office. Price includes accounts receivable. **Call for Details!**

**#D-399 SANTA CLARA**— GP located in a retail shopping center on busy thoroughfare. 1571 sq ft w/4 ops. Practice grosses in the \$450K range. **FP \$325K**

**#D-400 CAMPBELL**— Leasehold improvement practice. Professionally designed w/ all the bells and whistles you would expect in a modern office. **FP \$225K**

**#D-403 SAN JOSE**— GP, Modern shopping center location. new equipment 3 ops plumbed for additional. Nice modern office located in prime commercial area. **FP \$225K**

#### NORTHERN CALIFORNIA

**#E-287 FOOTHILLS**— GP, long estab. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! **Only \$175K!**

**#E-300 SACRAMENTO**— GP, long estab. practice. Great opportunity to own your own building, lab and practice. **Practice and Building \$535K!**

**#E-406 SACRAMENTO**— Long Established practice. Collections of approximately \$300K in '05. Prime mid-town location. Fully equipped 4 op office. **FP \$185K**

**#F-408 CARMICHAEL**— COMING SOON! **Call for details!**

**#F-383 SACRAMENTO**— GP Leasehold practice w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Seller relocating. Price to sell! **FP \$300K**

**#F-385 SACRAMENTO**— GP Fee for Service 9 op practice plumbed for one additional. Collections in excess of 1.4 million! **FP \$950K!**

**#F-391 SACRAMENTO**— GP in prime downtown location. Collections of \$925K in 2005. 2700 sq ft office. Mix of HMO, PPO and private pay. **FP \$650K**

#### NORTHERN CAL CONT.

**#E-394 SACRAMENTO**— Long Est. GP w/ collections of \$607K in 2005. Insured/Cash patients only. 5 ops in busy commercial area near major shopping center. **FP \$400K**

**#E-397 SACRAMENTO**— GP, long established in the Land Park Area. 2400 sq ft with 7 fully equipped ops. Gross receipts in the high 600K range. **FP \$350K**

**#E-401 SIERRA FOOTHILLS**— GP, Located Between Sacramento and Lake Tahoe. Above the fog and just below the snow! **Relaxed work week produces over 600K and over \$260K Profit!** Located in a 2 story free standing prof. Bldg. 1,000 sq ft w/ 3 ops reasonable rent. **Hurry this won't last long! FP \$425K**

**#F-326 EUREKA AREA**— GP, long estab. Practice. Seller Retiring. Nicely appointed 1,250 sq ft w/ 3 ops. Insured/cash pts only. Collected \$604K in '04 w/ taking 5-6 weeks vacation. **FP \$345K**

**#G-360 REDDING AREA**— GP, Seller retiring from this quality free for service practice. Office is 1440 sq ft w/ 3 ops. **FP \$325K**

**#G-395 CHICO**— Long Est. GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **FP \$300K**

**#F-344 HUMBOLDT COUNTY**— GP, Seller retiring. Practice located in high quality area. Mostly insured/cash patients. Collections of \$332K in '04. **FP for practice \$175K. FP For Building \$425K**

**#H-224 CHESTER LAKE ALMANOR**— Long Estab. GP in beautiful 4 season resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/Cash pts only. Collected approx. \$300K in '04 on a 3 day week! Office bldg avail w/purchase of practice. **Will Consider All Reasonable Offers!**

**#H-311 NORTH SHORE LAKE TAHOE**— Work and Play in beautiful Tahoe! GP Long established practice. Collections of \$588k in '04. Modern equipped 4 op office. **FP \$325K**

**#I-392 CENTRAL SIERRA/MURPHYS AREA**— GP Seller Retiring. Collections of \$300K. Insured/Cash patients. 3 ops. Practice \$135K. Real Estate \$175K

**#H-353 NORTH SHORE LAKE TAHOE**— GP, long established practice, w/ collections of \$507K in '04 w/higher projected revenues for '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. **Call for Details!**

**#H-386 GOLD COUNTRY**— GP, in beautiful 2200 sq ft 6 op completely computerized office w/digital x-ray. Collections avg 1.13 million over past 4 years. Option to purchase building. **FP \$825K**

**REDUCED! #I-358 MERCED**— GP, Seller retiring. Part-time practice with collections of \$164K in 2004. Office condo avail. in purchase with practice. Practice: \$75K; Office/Condo \$200K

#### CENTRAL CALIFORNIA

**#I-374 MODESTO**— Estab. practice w/collections of approx 1 million in '04. Modern equipped 6 op office. Mostly insured/private pay w/ PPO plans. **FP \$650K**

**#I-404 TURLOCK**— GP, Modern equipped 5 op office. Collections in the \$500K range. **Call for Details!**

**#I-407 MERCED**— Long Established practice. Collections of \$745K in '05. Beautifully equipped 4 op office. Insured/Cash patients only. High-end restorative practice. **Call for Details!**

**#J-315 FRESNO**— GP, Modern equipped 5 op office plumbed for 6th. Mix of insured/PPO/Dental patients. **Call for Details!**

**REDUCED! #J-341 FRESNO AREA**— GP, Long Estab. Coll'd \$307K in '04. Fully equipped 3 ops, plumbed for add'l ops. New prison under construction. **Call for Details.**

**#J-371 EXETER**— GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **FP \$150K**

**#J-375 FRESNO AREA**— Charming desirable community south of Fresno. Fee-for-Service. 4 ops. Beautiful leaseholds, granite countertops, maple floors. Collect in \$770K Range. **Priced to Sell! Seller extremely motivated! FP \$350K**

**#J-376 ATASCADERO**— GP Long Estab practice. Seller retiring. Collections of \$375K plus in '05. Insured/ Cash patients. Modern equipped 3-4 op office averaging 13-15 new patients per month. **Excellent location. Growing area. FP \$275K**

**#J-389 TULARE**— Fee-for-service, GP in beautiful 425 sq ft, 9 op practice. Collections in the million dollar range. **FP \$530K**

**#J-402 FRESNO**— GP located in single story prof bldg. 1100 sq ft w/ 3 ops Reasonable rent! Collections avg. \$500K. **FP \$325K**

**NEW! #J-414 SANTA MARIA**— Long Est. Central Coast GP. Office is 1250 sq ft w/ 4 ops. Grosses in \$550K Range. **Priced to SELL! FP \$395K**

#### SOUTHERN CALIFORNIA

**#K-319 WHITTIER**— GP in shopping center. Practice has 2 ops with plumbing for 1 more. **Call for Details!**

**#K-321 ANGELES HILLS**— GP, **Call for Details!**

**#K-347 ENCINO**— GP Located in new office on main street. All new equipment! Great Potential! **Only \$365K!**

**REDUCED! #K-349 TORRANCE**— Great practice in professional building on a main street. Doctor will stay on as needed. **FP \$499K**

**#K-384 IRVINE**— Leasehold improvement 1700 sq ft, 4 ops, 2 chairs, w/ x-ray. **FP \$95K**

WESTERNPRACTICESALES.COM



# Western Practice Sales

## 800-641-4179

### Specialty and Out-of-State Practices

#### NEVADA

**#R-359 RENO**—GP, Estab. practice with collections of \$600K in 2004. Modern equipment, 5 op practice located in upscale area. Mostly insured/cash patients. **FP \$450K**

**#LV-263 LAS VEGAS**—GP Estab. 24 years. Beautiful 3000 sq. ft. op practice w/ gross in \$900K range! Portion of Bldg for Sale. **FP \$550K**

**#LV-335 LAS VEGAS**—Seller Retiring. Modern equipped 2700 sq. ft. op office. Over 1 Million in Collections. **Call for Details!**

**#LV-378 LAS VEGAS**—GP, located in highly desirable northwest area of LV. Beautiful build outs shows nice! Practice on track to gross in the 1.6 million range **FP \$950K**

**#LV-379 LAS VEGAS**—GP, located in professional building in prime west LV area. Large newly decorated office with 9 ops. Gross in 600K range. **Call for Details!**

**#LV-380 LAS VEGAS**—GP in west LV location. Free For Service practice. On track for \$450K in collections for '05. **Call For Details!**

**#LV-381 LAS VEGAS**—GP in 5 op, 1800 sq. ft. office. Building possibly available for purchase. **Call For Details!**

**#LV-398 LAS VEGAS**—GP, family orientated practice. Seller retiring! Practice grosses in the \$900K range. **Call for Details!**

**NEW! #LV-413 LAS VEGAS**—Leasehold Improvement - 4 ops w/ plumbing for 3 more, 2340 sq. ft. Located in the Summerland area on S. Durango. **Call for Details!**

#### NEVADA CONT.

**NEW! #LV-415**—Leasehold Improvement - 5 op practice located in the highly desirable "Lakes", W Las Vegas area. Reasonable Lease. **Call for Details!**

#### ARIZONA

**#AZ-345 PHOENIX**—Pain-free practice philosophy. Approx 2100 sq. ft. w/ 5 ops. Practice grosses in 600K range. **FP \$350K**

**NEW! #AZ-405 TEMPE**—Leasehold Improvement! Equipment Sale. Won't last long! **FP \$39,500!**

**NEW! #AZ-412 PHOENIX**—GP, in West Phoenix. High volume, large 7 op practice, plumbed for 8th. Real Estate is also available. **Call for Details!**

**NEW! #AZ-417 PHOENIX**—GP in good location, smaller 700 sq. ft. 2 op office. Perfect for Satellite office. Seller motivated! **MAKE AN OFFER!**

**COMING SOON! TUCSON**—Great FFS starter practice. **Call for Details!**

#### SPECIALTY PRACTICES

**#ID-365 TRI-VALLEY AREA**—Perio, Family orientated broad and butter practices that production could easily be increased due to doctor currently not doing implants. **FP \$295K**

**#ID-322 SOUTH BAY, NO. CAL.**—Ortho, Long Estab. practice, 3 open bay ops with updated equipment. Coll'd in the high \$300K. **Call for Details!**

#### SPECIALITY PRACTICES

**#F-387 ROSEVILLE**—Perio located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **Full Price: \$195,000**

**#H-328 GREATER SOUTH LAKE TAHOE AREA**—Ortho practices with a combined Collection of \$620K+ in '04. Modern equipped 4 op office. **Call for Details!**

**#I-355 CENTRAL VALLEY**—Ortho, Estab. practice. Modern equip 6 op office. Collections projected at \$460K on part time schedule avg 10-12 new starts per month. **FP \$360K**

**#I-356 CENTRAL VALLEY**—Ortho, Long Estab. practice. Excellent Location. Modern equipped w/ 8 ops. Averages 22-24 new starts/month. **FP \$890K**

**#D-372 SAN JOSE, CA**—Perio, Well respected for personalized care. 1400 sq. ft. 5 op office. Strong referral base. **Call for Details!**

**#D-354 ALAMEDA COUNTY**—Ortho, newly remodeled office. Modern equipped w/ 1 open bay. Collections projected at \$600K for '05. **FP \$550K**

**#AZ-369 CHANDLER, AZ**—Oral Surgery, located in one of the fastest growing suburbs of Phoenix! 1700 sq. ft. 2 fully equipped ops, plumbed for additional. **Call for Details!**

**NEW! #AZ-390 PINETOP AREA**—Ortho, Escape to the beauty of the cool country and tall pines! Office is 1,500 sq. ft. 3 ops. **Call for Details!**

**NEW! #F-411 PHOENIX**—Oral Surgery, established practice, 1350 sq. ft. w/ 4 ops. **Call for Details!**

**NEW! #F-416 SACRAMENTO**—Ortho, Coming Soon! **Call for Details!**

## Discover the secret to a successful transition and make Western Practice Sales your dental brokerage team of choice.



**Timothy G. Giroux, D.D.S.**  
Broker

Dr. Tim Giroux established and sold a highly successful dental practice in Scottsdale, Arizona. His personal experience in dental associateships, sales and workback situations enhances Western Practice Sales' commitment to excellent service.

**Robert S. Gartrell, D.D.S., CBA, ASA**  
Accredited Senior Appraiser

Dr. Robert Gartrell is one of only two dentists in the U.S. who is a Certified Business Appraiser, and holds one of the profession's most prestigious earned certifications, Accredited Senior Appraiser from the American Society of Appraisers. His services include: valuation, transitions, partnership agreements and litigation support.



**Jon B. Noble, M.B.A.**  
Broker

Mr. Jon Noble received his MBA from California State University, Chico. Jon was one of the founders of WPS over 25 years ago and has been involved in over 300 practice sales. He adds a wealth of knowledge and experience to serve you during the transition of your practice.

**Frank X. Farry, M.B.A.**  
Broker

Frank Farry received his MBA from California State University, Long Beach. Frank brings extensive knowledge from his years of Commercial Real Estate and Dental Brokerage Sales. Residing in Laguna Niguel, Frank is our impressive local presence and our commitment to serve our Southern California Sellers and Buyers.





**DESIGN / BUILD**  
**DETAILED ESTIMATES**  
**ARCHITECTURAL DRAWINGS**  
**ENGINEERING**  
**PROJECT MANAGEMENT**  
**CUSTOM CABINETS**

**REMODEL**  
**DENTAL OFFICES**  
**MEDICAL OFFICES**  
**MEDICAL SPAS**  
**NEW CONSTRUCTION**  
**TENNANT IMPROVEMENT**



**626.915.4490**  
**reyco.group@verizon.net**  
 Licensed | Bonded | Insured  
 lic.#662528

**HUNTINGTON BEACH, CALIFORNIA** (Facility Only) - Four operator (3 equipped) facility in convenient location with ample parking. Very up-to-date equipment. Office is networked and paperless. Fully equipped dental facility has everything needed to step right in and start practicing. Practice Transition Partners, (888) 789-1085, [www.practicetransitions.com](http://www.practicetransitions.com).

**SACRAMENTO PRACTICE** for sale in the bedroom community of Carmichael. Fee-for-service, 4 opps + 1 plumbed in 2100 sq ft office. Owner will consider selling building. Call 209-770-6177.

**AUTOCRAVE** USED, refurbished, Pelton & Crane Validator 8 autoclave, \$1499. 310-394-1551.

**GORDON CHRISTENSEN** VCR patient/dentist tapes. \$25 each; 5 for \$100. List sent upon request. Retiring. Barry @ 707-833-2585; [barryneils@yahoo.com](mailto:barryneils@yahoo.com).

**10 YEAR WARRANTY** ON NEW DENTAL EQUIPMENT!!! It's Here!!! Call Corky @ (951) 549-1400 or (800) 423-5657.

**ESTABLISHED DENTAL** WALNUT AREA LOCATION. GREAT BUSINESS OPPORTUNITY. STEADY CLIENTS ARE INCLUDED IN SALES PRICE & EQUIPMENT (\$45,000) CALL TESS MARQUEZ (626) 712-5156.

**NEW MODEL SURVEYOR** excellent condition. \$200. No longer used. 760-471-2231.

**PRACTICE FOR SALE** #2022 – O.C. G.P. located in medium/upper class area. 20/30% Chinese - 4 Ops. Great end unit with excellent visibility to a major surface street provides steady new patient flow. 70% percent PPO, 20% Capitation. For additional information call PPS at (714) 832-0230.

**POMONA** 8 eq. ops in a 3,100 sq. ft. duplex. Doctor is currently working 5 days/week. GR \$441K. Net \$71K. C.P.S. Inc. (714) 639-2775.

**PRACTICE FOR SALE** #J-341 FRESNO AREA—GP, Long Estab. Collected \$307K in '04. Fully equipped 3 ops, plumbed for additional ops. New prison under construction. Call for Details! TIM GIROUX, DDS/BROKER 800-641-4179.

**NEY SURVEYOR** Excellent condition. New cost is over \$400. Will sell for \$200. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**SPACE SHARING OPPORTUNITY** South Coast Metro area. Beautiful, modern office in great location. Dentist with existing patient base preferred. Ideal for Endodontist. No others in immediate area. 714-549-3341.

**BUY 1 DIGITAL SENSOR** get 1 FREE. DentiMax sensor package includes size 2 and size1 sensors with USB control box and imaging software. Call (800) 704-8494.

**PALM DESERT ORTHODONTIC PRACTICE FOR SALE** Dr retiring—grosses \$20,000/month with very low overhead—Thomas & Fees Practice Sales (714) 544-4341

**FOR LEASE** High-end office in Orange, excellent location. Oral surgeon, Endodontist or Periodontist only. 714 785 7141.

**PRACTICE FOR SALE?** San Diego (Carmel Valley) GENERAL/AESTHETIC Practice in Prof. Bldg. Affluent and desirable area. SDPS: 760-599-7828.

**"PATRICK WOOD** is not your typical dental attorney. I have seen Mr. Wood interact with other attorneys and I can say with a great deal of confidence, Mr. Wood is an attorney you want on your side." Chris Go, D.D.S., Valencia. Call Wood and Delgado toll free: 800-499-1474.

**LCF OFFERS 100%** dental practice financing with variable rate and fixed rate programs. See display on Pg 5 or call 800 550 9228.

**DENTISTS WANTED!!** Dental practice in SoCal/ Riverside County seeking practitioner: Grt comp, med bnfts, malpractice ins., 401k. Jay 866-595-0530 x3152.

**TORRANCE PERIO & IMPLANT STUDY CLUB** Accepting new members. Monthly meeting on Friday 8/per year). 7 CE credits per meeting. Group focuses on patient care w/ hands-on experience in periodontal surgical procedures, including: grafting, resective, muco-gingival, and implant surgery. Meetings held in San Pedro with Dr. Kenny, Chairman of Peio at U.C.L.A. Call Dr. Thein at 818-248-1991.

## ARC EQUIPMENT and SUPPLIES

### Dental Equipment Sales and Service

Air Abrasion • Air Dryers • Amalgamators

Analgesia Equipment • Autoclaves

Automatic Film Processors

Bulbs • Cabinets • Central Suction • Chairs

Compressors • Curing Lights • Cuspidors

Delivery Units • Equipment Fiber Optics

Handpieces and Handpiece Repairs

Lights • Model Trimmers • Nitrous Equipment

Parts • Plastic Goods • Signal Systems

Sterilizers • Stools • Supplies

Ultrasonic Cleaners & Scalers • Units

Vacuum Pumps • Viewboxes

Water Bottle Systems

X-Rays • Equipment Repair & More!

**888-ARC-1551**

**Your Dental Dealer**

Ph: 310-394-1551 Fax: 310-394-4832

arcdental@verizon.net

1411 Broadway • Santa Monica, CA • 90404  
In Business Since 1973 • Reliable and Efficient

**YOUR OFFICE CAN BE** As Unique As You Are. Call Unique Interior Designs 818-994-1210.

**ORANGE COUNTY** and all surrounding counties, Need a qualified builder and or designer, All County Construction, 714-240-7179.

**EARN CE CREDITS:** CA and AGD approved seminars. Earn credits in the comfort of your home. Available on DVD/VHS/or audio Call California Dental Institute at 1-877-234-3348.

**CONSIDERING SPA DENTISTRY?** Learn hands-on how to legally use Botox and injectible fillers in your office. Register at 858 5509533. www.lipaumentationfordentistry.com.

**LOS ANGELES** Practice and building for sale! On main street in Los Feliz area. 4 ops. Asking \$945,000. Select Practice Services, 626-966-8223!

**OPERATORY LIGHTS** Track Lights: Ritter/Knight \$825, Pelton & Crane LFTI \$875, Post Lights; P/C LFI \$595, P/C LFI \$525, Dental-ez/Proma Daray I \$550 & II \$595, Fiad \$550, Ritter/Knight \$550 (Shipped Prices, Renewed equipment, Paint Selections White or Tan). Call Dental Resources 800-531-0312 or 949-248-7415.

**FOR SALE** Equipment/Leasehold 2 ops, fully equipped, private office, large lab, built-in cabinetry and more. 19K, Santa Rosa, 415-608-9582.

# DENTAL EQUIPMENT & SERVICES

*Experience, Quality  
and Honesty.*

## OFFERING:

- Complete line of Equipment for your new office or expansion from \$4,995.
- Office Design & Construction.
- Professional Dental Cabinetry.
- Small equipment at their lowest price with the highest quality.
- Full service department.
- Preventive maintenance programs.
- Upholstery services.
- Handpiece repairs.



Call us for the best  
prices. 0% Down  
and no payments or  
very low payments  
for the first year!

*Call us - we are backed up by 20 years of experience in the Dental Market!*

## **L.A. Dental LLC**

261 W. Allen Ave., San Dimas, Ca 91773

Phone: 909.599.0875 • Fax: 909.599.0876

E-mail: [dentalequipment@msn.com](mailto:dentalequipment@msn.com)



## DENTAL OFFICE

# DESIGN CONSTRUCTION REMODELING

- » Turnkey Packages
- » Financing Available
- » Free Estimates
- » On Budget & On Time
- » Quality Construction
- » Licensed, Insured & Bonded



FOR MORE INFORMATION  
PLEASE VISIT US ON THE WEB AT:

[www.MercuryConstruction.com](http://www.MercuryConstruction.com)

# 818-990-4472

15720 Ventura Blvd Suite #229 - Encino, CA 91436

CA. LIC#: 561978

**BUY 4 GET 1 FREE** TPC Micro Applicators, Box of 400- \$16.50 each. [www.buytpcdirect.com](http://www.buytpcdirect.com).

**DGA TRANSITION TEAM CONSULTING** services for multi doctor groups or solo doctors who wish to add associate with the purpose of adding a partner. Practical, legal, fair and balanced. CALL 800-580-1989.

**2065-SO. ORANGE CTY** Gorgeous state of art A-Dec Digital, 5 op shopping center location. A million dollar office with right marketing. Call Tom Fitterer, P.P.S. 714-832-0230.

**HYGIENIST** prophylaxis instruments. Stainless handles with various screw-on tips. Asking 40% of catalog list prices obo. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**SIMI VALLEY GP** fee for service part time practice 3 Opps, great location and rent under \$1,000 per month... That's not a typo under \$1,000 per month. Seller works less than 1 day per week 2005 Gross \$36k Seller retiring. Buy this one and build it up!!! BUYERS sign up at THE DILWITH GROUP [WWW.DILWITH.COM](http://WWW.DILWITH.COM) for more information.

**EAST LOS ANGELES DENTAL OFFICE FOR SALE GREAT LOCATION AT 741 SOUTH ATLANTIC AND WHITTIER 2000 sf FREE STAND BUILDING 6 OPERATORIES. CALL (626) 862-4334 or (323) 263-3300.**

**OFFICE SPACE** to share in Norwalk. Excellent location. Call 562-406-3826.

**AMERICAN DENTAL SPECIALISTS'** pricing is so economical...I couldn't afford NOT to have specialists in my office! - Dr. A. Call ADS 714 989 2345. See add in Dental Directory in back of this issue.

**MIDWEST AIR ABRASION UNIT** complete, like new, cost \$12,500, sac. at \$2500. 3 small Stuart Articulators, complete, \$100 each. 310-373-2668, 310-621-2390 (cell).

**HARVEY CHEMICLAVE** 6000 \$1850.00. Used Dental Equipments. Excellent condition. Call 310-445-9098.

**MEDICAL-DENTAL BUILDING** in North Pomona for sale or one suite for lease. Call 626-962-5243.

**APOLLO DENTAL PRODUCTS** Model ALCTL 42D Double compressor with air dryers (2), 220 Vac w/ 14.4 amps. Mint condition. (new \$6700) (used \$3250).

**SAN CLEMENTE** dental office looking for manager who knows EagleSoft one/two days/week. Dentists interested to lease chair one d/w. Call 949-481-2540.

**VAN R. HYDROCOLLOID** conditioner modular design, automatic, 3 bath unit. Least expensive, most accurate \$450 obo (760-730-0168).

## THE RELATIONSHIP BROKER FOR OVER 20 YEARS

# TDLG

## THE DILWITH GROUP

### PRACTICE SALES

WWW.DILWITH.COM



Rick Dilwith

Our clients enjoy the one on one personal treatment that makes them feel like they are our only client. Call us before you list to see that there is a difference in Brokers. Caring is a powerful business advantage.

### PRACTICES FOR SALE

**Santa Monica** great location but the dentist is unable to work. Being sold as 4 ops turnkey with patient files. Doctor willing to help.

**Ventura County Shopping Center GP** over 10 years same location. Sign up for information when it becomes available.

**INGLEWOOD 4 opps Medical office excellent street front location**, Grossing over \$200k on 2 days, **priced below** market for fast sale, great for second office or starter office.

**PRICED AS A TURNKEY DON'T MISS OUT**

**BUYERS Sign Up at [www.dilwith.com](http://www.dilwith.com)** to become part of the new **Listing Advantage Program** The list is growing and most practices are sold before the print advertisement is out..... sign up today!

**Reputation is the product of Service and Integrity**  
**We built our business by behaving honestly**  
**We protect our business by building trust ©**

### CONTACT INFORMATION

**Rick Dilwith**  
**Broker**  
[rick@dilwith.com](mailto:rick@dilwith.com)

**Los Angeles**  
**213-341-5536**

**Ventura / Kern County**  
**805-278-0044**

**San Fernando Valley**  
**818-237-5550**

**OFFICE SPACE FOR LEASE** 2-3 days/wk. South Bay area. Call 310-897-6074.

**JDW ELECTRIC** any electrical project. On time. On budget. Many satisfied dentist clients. Free estimates. Call 714-588-4542.

**DENTAL SPACE FOR RENT** MARINA/PLAYA DEL REY. 6 OPERATORIES AVAILABLE TUES-THUR-FRI-SAT. HIGH TECH EQUIPMENT 310-827-5094.

**ORTHODONTIST NEEDED** twice a month. Busy general office in La Verne. Friendly environment, nice facilities. Please call Lynda at 909-596-1861.

**HOMESTUDY VIDEOS/DVD'S** Earn credits in the comfort of your home. CA and AGD approved seminars. Many topics to choose from. Call 1-877-234-3348.

**2 DENTAL OPERATORIES** for lease in Culver City, 310-204-1371. 3 days/week, weekends. Serious Dentist only. \$1595.00.

**IRVINE** 6 ops in 2000 S.F. Many patients from HMO and PPO plans. Call (949) 548-4559 Agent.

**ORAL SURGERY INSTRUMENTS** Will sell at 30% of lowest new catalog prices. List sent upon request. Retiring. Barry @ 707-833-2582; [barryneils@yahoo.com](mailto:barryneils@yahoo.com).

**PRACTICE FOR SALE** #1076 - Santa Monica. Newly established. Grossed \$270k 2004. Hi visibility shopping corner. 1,700 sq.ft., 5 Ops, 3 equipped. Full Price \$275,000. Call Professional Practice Sales, Inc., (714) 832-0230.

**WIRELESS CAMERA:** convenient, easy to use, easy to install, easy to maintain, and great quality. CALL 909-484-2727 [www.ashteldental.com](http://www.ashteldental.com).

**" SOLUTIONS for AUTO FILM PROCESSORS....**Allied Redi-Chem Developer 'A' (4 gal) \$27, Fixer 'B' (4 gal) \$21. Mixed case 2A/2B \$24. Plus tax and UPS shipping. ARC EQUIPMENT and SUPPLIES 888-ARC-1551.

**P/T MOTIVATED DENTIST** with HMO/medical experience wanted for busy office in Santa Ana. Fax resume to 818-716 8070.

**EXPERIENCED GENERAL DENTIST** looking to purchase a dental practice in Los Angeles area, easy transition. Fax 310-327-3187.

**NEED DIGITAL X-RAYS?** Don't want high pressure salesmen calling on you to "over sell" you? Call EZ 2006 #1 Rated Dental Software today. 800-273-5033.

**SYSTEMATIC APPROACH** to incorporate advanced dentistry with confidence while you achieve prestigious Fellowship, Mastership. Call 800-762-2511.

**I DIDN'T REALIZE HOW MUCH PRODUCTION** I was losing until American Dental Specialists helped me...I can't thank them enough! -Dr. P. Call ADS- (714 989 2345) See add in Dental Directory in back of this issue.

**NEW ISOLITE** Dryfield Illuminator system. 10 pack adult small & medium bites. Cost\$1250.00 Sell\$750.00 OBO 310-628-9744, 310-821-0921.

**YOUR SATISFACTION IS OUR PRIORITY** Whether you're looking for Dental Equipment Sales, Service, Office Design & Construction...our goal is to make you so glad you selected Priority, you refer others to us. Give us a try...let us earn your business. Priority Dental 800 853 3128.

**ORTHODONTIST WANTED** We have long LISTS of patients waiting to see YOU! Top pay & flexible days available. Need due to company growth and expansion. We own several beautiful, state-of-the-art dental facilities in the Greater LA area. Nearly 100% PPO. We provide all records on site, an excellent Treatment Counselor, and no management headaches. Fax or email:[julie@smilefinders.org](mailto:julie@smilefinders.org) or 310-342-0202.

**PRACTICE FOR SALE** #J-375 FRESNO AREA - Charming desirable community south of Fresno. Fee for Service. 4 ops, Beautiful leaseholds, granite countertops, maple floors. Collect in \$770K Range. Priced to Sell! Seller extremely motivated! FP \$350K TIM GIROUX, DDS/ BROKER 800-641-4179.

# EARTHQUAKES HAPPEN!

**IT'S YOUR FAULT IF YOUR  
PRACTICE ISN'T PROTECTED**



Why take the risk?  
This is a complete  
fire and casualty  
package, and the  
only one that  
includes earthquake  
and flood.

## AND HERES THE KICKER...

**we also pay for loss of income  
and physical loss to your office  
personal property and ten-  
nent improvements following  
an insured loss. If your market  
area is affected during periods  
of heavy rain, our policy  
will cover your damages  
from flooding and resulting  
loss of income.**

Call now to see if you qualify

**DENNIS ROSENE**

Agent

# 800-448-4664

2610 Avon, Suite C • Newport Beach, CA 92663

**Compare our Low Worker's Comp Rates**



**Prices  
have  
dropped!**

**Your waiting  
has paid off... *BIG!***

### Next Generation Sensors

**Buy one get one *FREE!***

Why pay triple the amount somewhere else for the exact same sensor? We recently purchased a large quantity of top quality digital sensors and are excited to pass the savings along to you!

#### The Buy One, Get One *FREE* Package includes:

- DentiMax Imaging Software
- Size 2 Digital Sensor (1260 x 1640, 22 µm square pixels)
- *FREE* Size 1 Digital Sensor (812 x 1368, 22 µm square pixels)
- USB Control Box
- Sensor Positioner
- Instructional Video
- 2 year Limited Warranty (2 year unlimited warranty available)
- 30 Days Support



Everything you need to take digital x-rays in one box!

#### SPECIAL LIMITED-TIME OFFER



**The Buy One, Get One *Free*  
Package**

**Only \$9,999**

Finance Payment Options as  
Low as \$160.30 per Month!  
(regular price \$17,395)

### Complete Dental Software

**at just a fraction of the competition!**

Tired of spending too much for software? Combine DentiMax Imaging with DentiMax practice management! Complete practice management software includes everything you need and then some!

- Clinical Charting
- Graphical Treatment Planning
- Prescription Writing
- Electronic Insurance Claims
- Perio Charting & PSR Exams
- Patient Statements
- Patient Ledger w/ Payment Entry
- Appointment & Revenue Scheduling
- ASAP & Recall Appointment List
- Custom Report Writer
- 30 Days Free Support (Additional Support and Interactive Training CDs Available)



**No Risk  
30 Day Money Back Guarantee**  
on all DentiMax Practice  
Management Software

#### SPECIAL OFFER

DentiMax Single User Starting at Only \$499

Complete Network System Only \$2,499

**Now is the time to buy!**  
**Call (800) 704-8494**  
[www.dentimax.com](http://www.dentimax.com)

**DentiMax**  
Better Price, Better Technology

**SAN RAMON:** For Sale- General Dentistry Practice. Practice 2005 Patient Receipts were \$1,250,000. Eight TX rooms, 3 utilized for hygiene. Owner retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**CE UNITS:** Earn your CA and AGD approved CE credits while on vacation. Many topics to choose from. Call California Dental Institute at 1-877-234-3348.

**RINGLIGHT SYSTEMS** from doctorseyes for your digital camera starting at \$569 complete solutions incl. digital camera starting at \$999. 1-800-971-9917.

**DENTAL VACUFORMER MACHINE** for bite guards, etc. Great condition. Comes with soft, hard guard material. Asking \$150. Barry @ 707-833-2585; barryneils@yahoo.com.

**PT ASSOCIATE WANTED** for Ventura Area. Very friendly staff, PPO/INS/Cash. Min 2yrs exp. Fax resume 805 677 5903.

**NEW TPC LED 5** Cordless Curing Light- \$555.00. www.buytpcdirect.com.

**HUNTINGTON BEACH** 3eq. ops & 1 not eq op located in a large medical complex. Leasehold improvements, equipment & some patient charts included. C.P.S. Inc. (714) 639-2775.

**DIGITAL SENSOR:** Owandy digital sensor with docking station and multi-user license all for \$7995. CALL 909-484-2727 www.ashteldental.com

**NEED A TEMPORARY PLACE TO PRACTICE?** We can help. State of the art operatories for lease, short/long term, Tarzana. 818-758-3557.

**NEW 3 DENAR** Combi Articulators, magnetic mount Dawson kit. 3000.00+ S&H. DCI Flush sytem, Leica loupes. email: dentschv@hotmail.com.

**MID-WEST AIR-ABRASION** Desktop almost new. Hardly used. For sale. Asking \$1200. Call 909-987-5522.

**DENTIST PART-TIME** full-time to treat children & adults. Kern Co. Base + bonus. Call Adelina 661-725-9430.

**DENTIST NEEDED** to treat Adults & children in group practice/Pacoima of Van Nuys location. Please fax your resumé @ 818-780-7575.

**BEAUTIFUL DENTAL OFFICE** in Historical area of Uptown Whittier, Growing office looking for Board Eligible Specialists, Endodontist, Oral Surgeon, Periodontist, Pedodontist & Orthodontist, part time. Established practice for over 20 Years. Great patients! Great Staff! E-mail Jiz917565@aol.com Fax 562-698-1014 call Martha 562-698-0054.

**AUTOMATIC DENTAL CHAIRS** with lights for sale and others 626-695-6194.

## Buying or Selling a Practice in SAN DIEGO?

We're the **TOP SELLING Practice Broker**  
for San Diego!  
Over \$10,000,000.00 in practice sales for 2005!

Check our website for New Listings!  
**www.krpracticesales.com**

**(619) 299-6161**

San Diego Broker  
Since 1985



**Ken Rubin Practice Sales, Inc.**

4420 Hotel Circle Court, Suite 350 • San Diego, CA 92108

**FRESNO COUNTY #3** South County location. G. P. & condo for sale. Beautiful (4) op computerized office. Nicely eq't'd. Mixed patient base. Gross \$500K+/yr. PRICE REDUCTION. Seller retiring. D&M PRACTICE SALES AND LEASING (818) 591-1401.

**PRACTICE FOR SALE #1005** - Hemet - Beautiful office - F.P. \$350k - Shopping center. Call Professional Practice Sales, Inc., (714) 832-0230.

**2 DIGITAL SENSORS** for the price of one. The DentiMax sensor package includes size 1 & 2 sensors with USB control box and imaging software. Call (800) 704-8494.

**LA MIRADA CLINIC PRACTICE FOR SALE** Collects \$1,125,000 per year on an absentee basis. 11 operatories. Asking \$900,000. Motivated-make offer. Kurt Skarin 818-991-6552.

**2066-MISSION VIEJO/LAGUNA HILLS** high gross/volume practice in Govt. office coming up. State-of-the-art, great opportunity! Register with PPS at www.ppsdental.com.

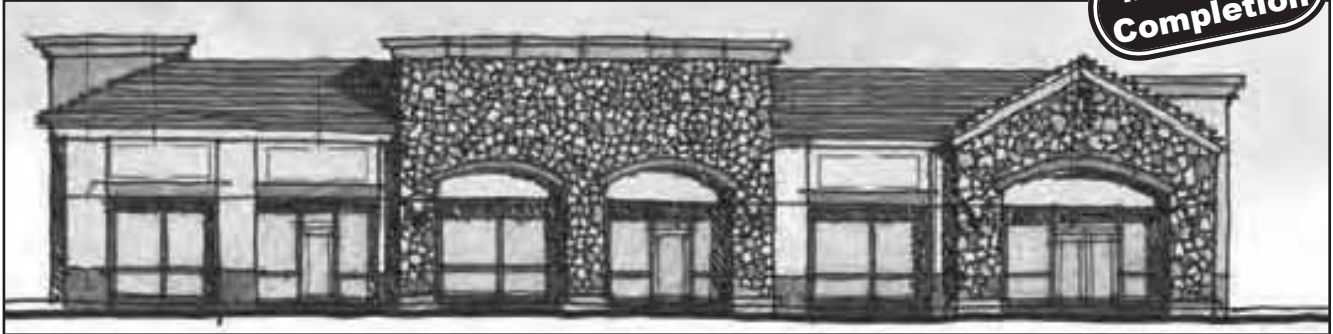
**DENTALEZ TURBINE** Vacuum system, 3 hp for six operatories, complete with 4 collection tanks - wet, dry and filter \$500, 510-541-1473.

**CHULA VISTA** office for sale, 800 sq ft, 2ops, fully equipped, leasehold improvements. Low rent, with medical patients. Call 619 422-7244. Or email at drcmel@hotmail.com.

# MEDICAL • DENTAL • PROFESSIONAL OFFICE SPACE

## CANYON HILLS MARKETPLACE CANYON LAKE, CALIFORNIA

**May 2006  
Completion**



25321 Railroad Canyon Rd., Lake Elsinore, CA 92532

Bank of America Higher Standards

**SUBWAY**



**JUICE IT UP!**  
Live Life Juiced



**Longs Drugs**



RealVest Med Venture I, LLC



*Outstanding Leasing Opportunity, 1,100 to 6,050 sq.ft.*

*Free Standing Building, National Chain Retailers.*

*Excellent Exposure, Traffic Count over 69,000 Cars per day.*

*Tremendous New Housing Demographics.*

*Over 6,000 New Homes Planned in Trade Area.*

**CAUDILL & ASSOCIATES**

DENTAL REAL ESTATE ADVISORS

**909.337.0466**

**CELL: 951.314.5542**

**E-MAIL: CAUDASSOC@AOL.COM**

**WORK SMARTER** Not Harder! Special Event at Universal Studios Sat. 6/24. (877) 374-3371/estheticprofessionals.com.

**MIDWEST POWER OPTIC LIGHT SOURCE** (used) \$195 – new or used tubings available, Optilux 500 Curing Light (used) \$750, Analyzer Pulp Tester \$395, Buffalo 101 Lab Hpc (New) \$195. Call Dental Resources 800-531-0312 or 949-248-7415.

**HANDPIECES R' US** we have lots of rebuilt and new high and low speeds, we even take trade-ins and purchase handpieces! Handpiece Trading Post, 800-445-6719.

**MORENO VALLEY** Dental Office for Sale. Great location, 3 operatories, large reception, 1,200 sq-ft., monthly lease \$1,200. Lease hold improvements, equipment investment substantial. Perfect opportunity and great value at \$55K call (760) 272-6292.

**PELTON/CRANE CEILING LIGHT** Yellow. Good condition. 2 P/C pole lights with poles Make offer. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**LCF OFFERS 100%** dental practice financing for stand alone working capital up to \$ 150,000. See display on Pg 5 or call 800 550 9228.

**NEW TPC ADVANCE** 1500 Bleaching System- \$1,645.00.  
www.buytpcdirect.com.

**SPECIALISTS WANTED** (endo, ortho, perio) in beautiful Westwood office. Fax CV to 310-475-1970 or call 310-475-5598.

**PRACTICE FOR SALE** #1017 – Palms Springs/La Quinta area. Established 40 yrs. New owner 13 yrs. 9 Ops, renovated new 2 – 3 years. Hi tech office. Grossing \$1.4 million. Seller to work back for Buyer. Adding new DDS can achieve \$2.5 million first yr. Fantastic Opportunity. Call PPS, Tom Fitterer (714) 832-0230.

**HEY DOCTOR!** If you know of someone who would do well to advertise in the Dental Trader...please refer them to us. Thanks for spreading the word! Sincerely, bruce@thedentaltrader.com.

**MORENO VALLEY DENTAL OFFICE FOR SALE** Great location, 3 operatories, large reception, 1,200 sq-ft., monthly lease \$1,200. Lease hold improvements, equipment investment substantial. Perfect opportunity and great value at \$55K call (760) 272-6292.

**#LV-263 LAS VEGAS** GP Estab. 24 years. Beautiful 3000 sf, 6 op practice w/ gross in \$900K range! Portion of Bldg for Sale. FP \$550K TIM GIROUX, DDS/BROKER 800-641-4179.

**PRACTICE FOR SALE** #2028 – West Side – Beverly Hills – DDS having a \$500k to \$1,000,000 practice following who wants to grow to a \$3 to \$4,000,000 practice. Purchase Hi identity real property – talk to Tom Fitterer. Let me hear from you (714) 832-0230.

**PRIVATE PRACTICE** in Stockton, California. Office located in a new retail shopping center with a national grocery store. Constructed in late 2002, great modern design, is all digital (computers located in every op connected to Gendex Digital Xray System) and has 5 ops. Collections - \$800K. Open 4 to 5 days per week. Asking \$499,950. Telephone: (510) 676-5659.

**NEED PERIO CHARTING** but don't want to pay through the roof? Call EZ 2006 #1 Rated Dental Software today at 800-273-5033. Only \$500 when purchased with basic dental billing software.

**HYGIENIST WANTED** Irvine area high tech, progressive office. 714 573 0379 ask for Marycel.

**KODAK FILM** new for sale: DF-58 (size 2) \$30 and D F-54 (size 0) \$25 (714) 573-0379 limited quantity. Steven.

**CENTRAL COAST #2** (3) op computerized G.P. for sale. (2) ops eq't'd. Mostly Cash/Ins w small amount of PPO. Ave. Gross Collections \$500K+/yr. PRICE REDUCTION. D&M PRACTICE SALES AND LEASING (818) 591-1401.

**MOBILE X-RAY** USED, Yoshida Mfg, on rolling stand. 310-394-1551.

## NEED A C.P.R. RE-CERT?

We come to your office!  
Card given same day.

Dental Board Requirement satisfied.

Class 2 hours or less -  
\$40 per person

Get 4 hours of C.E.U's  
per person.

cpr2go@aol.com

**626-797-6179**



**PERIO PRACTICE, SAN DIEGO AREA** Owner retiring, all fee-for-service! 2005 collections: \$454,000. Asking \$295,000. Select Practice Services, 626-966-8223!

**PERIODONTIST** to work in YOUR office. Why refer \$ out? I will bring my own instruments and THE SYSTEM to make perio and STM work for you. call 310-553-7110.

**PERIOPRACTICE'S FOR SALE** IN NORTHERN CALIFORNIA  
\* ROSEVILLE/SACRAMENTO \* S.F. EAST BAY/SOUTH BAY- TIM GIROUX, DDS/BROKER 800 641-4179.

**ENCINO** rent 2 to 3 days a week, 1-2 rooms in a soothing office, beautiful view of the north valley from an 8th floor. Great building & great location on Ventura Blvd. Call Rocio (818)986-9112.

**"GREAT SERVICE** I just like Pat Wood, a knowledgeable guy." Ramin Sadighi, D.D.S., Anaheim, California. Call Wood and Delgado toll free: 800-499-1474.

**ORTHODONTIST GOING ON VACATION** August. Cover my office for 4 days while I am gone. LA.area susanqq@pacbell.net.

**THINNEST SENSOR** in the market: Suni digital sensors with docking station and one user license all for \$7995. CALL 909-484-2727 www.ashteldental.com.

**BEAUMONT:** leasehold improvement & equipment sale. highly visible free standing building. newly remodeled with brand new equipment. 3 operatories, 2 equipped. A separate back building also available & can be used as office or lab. call (909)725-2322.

**PRACTICE FOR SALE** #H-311 NORTH SHORE, LAKE TAHOE - Work and Play in beautiful Tahoe! GP Long established practice. Collections of \$588k in '04. Modern equipped 4 op office. FP \$325K TIM GIROUX, DDS/BROKER 800-641-4179.

**WEST L.A. FEE FOR SERVICE PRACTICE FOR SALE** Collects \$2.0 million per year, nets over \$1.0 million per year. 9 days of hygiene. Asking \$2,000,000. Kurt Skarin 818-991-6552.



# CALIFORNIA

Specializing in the Selling

## IT'S ALL ABOUT YOUR FUTURE



### **HOW WE ASSIST DENTISTS WHO DESIRE TO SELL**

Everything you've built, dreamed about and worked for will be riding on the successful sale of your practice. We can steer you around the pitfalls, guide you through the legal and tax snares, and help you get more for your future from the business you have built over your career. When you take on the task of selling your practice, there are unseen roadblocks that can turn what appears to be a straight-forward business transition into a drawn out ordeal. This costs you money and can erode the equity you have been building in your practice.

Our process is geared for a smooth and prompt transition.

**California Practice Sales** has helped hundreds of dentists with practices just like yours to maximize their profits. We have lenders that will finance 100% of the sales price of your practice - lenders that perform professionally and timely. We provide third party assistance in the negotiation process and assist you in addressing all facets of the transition. We have over 10,000 potential buyers in our system, and advertise nationally.

**Call today for a consultation and estimate on the value of your practice - there is no cost or obligation.**

### **HOW WE ASSIST DENTISTS WHO DESIRE TO PURCHASE**

We are the primary information providers on available practices to dentists who want to purchase for the first time, purchase due to relocation or add additional offices. Our brokers and agents build one-on-one relationships so we understand your needs and desires - and we then assist you in searching out the right practice.

**Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.**

**(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346**

# PRACTICE SALES, INC.

and Appraising of Dental Practices



To view more listings, visit our web site at  
[www.calpracticesales.com](http://www.calpracticesales.com)



**POWAY-GP/PROST:** 3 eq. ops. in a 1,050 sq. ft. suite located in a single story dental building. Good location, 12 years of Goodwill, Intra Oral camera, computer system and much more included! Income stream is approximately 70% cash & 30% insurance. Doctor is currently working 3 days/week seeing approximately 6-11 patients per day. There is currently one Hygienist working 2 times per month seeing approximately 8 patients each day. Projecting \$425,208 for 2006.

**BUYER'S NET OF \$75,276.**

**MURRIETA:** 5 eq. ops. in a 1,884 sq. ft. suite located in a two story medical/dental building. Good location, all chairs have been re-upholstered. Doctor is currently working 4 days/week, seeing approx. 10-12 patients per day. Income stream is approximately 80% insurance and 20% cash. Projecting \$514,956 for 2006.

**BUYER'S NET OF \$118,532.**



**RANCHO MIRAGE:** 4 eq. ops. in a 1,595 sq. ft. suite located in a single story strip shopping center. Good location in a large shopping center. Income stream is approximately 70% insurance and 30% cash. Doctor is currently working 3 1/2 days/week seeing approximately 12-20 patients per day with approximately 20-30 new patients per month. Projecting \$744,684 for 2006.

**BUYER'S NET OF \$170,956.**

Web site address: [www.calpracticesales.com](http://www.calpracticesales.com)



Alice C. King, V.P.



# CALIFORNIA

## Specializing in the Selling

**Please visit us at CDA  
Booth 317 in Anaheim**

### GREATER LOS ANGELES & VENTURA COUNTY

**AGOURA HILLS**-3 eq. ops. in a 1,200 sq. ft. single story free standing building located in a shopping mall. Income stream is approximately 40% Insurance (PPO), 30% cash, medi-cal 5% and capitation 25%. Leasehold improvements, equipment & patient charts included.

**BEVERLY HILLS**-4 eq. ops. in an 1,110 sq. ft. suite located in a 5 story medical/dental building. Good location. Adec chairs, Adec lights, Adec hand units, Zoom machine, Intra Oral camera and much more included! Doctor is currently working 6-8 days/month with one Associate working 3 1/2 to 4 days/week. Income stream is approx. 60% insurance & 40% cash. Projecting \$596,916 for 2006. **BUYER'S NET OF \$184,258.**

**CAMARILLO**-3 eq. ops. in a 1,200 sq. ft. suite located in a single story strip shopping center. Chairs, lights, deliveries and more included! Leasehold improvements & equipment only.

**EAST LOS ANGELES**- 9 eq. ops. in a 3,750 sq. ft. single story free standing building. Income stream is currently 50% Insurance and 50% Cash. Approximately 12-14 patients seen per day with approximately 15-25 new patients per month. Currently there is one associate working each week. Projecting \$322,308 for 2006. **BUYER'S NET OF \$77,640.**

**ENCINO**-3 eq. ops. and 1 not eq. op. in a 1,000 sq. ft. suite located in a multi story professional building. Computer system and software program included. Currently the office is configured to be an adult friendly Ortho office, would be excellent for a specialist or general practitioner with minor modification. Leasehold improvements and equipment only.

**LOS ANGELES**-3eq. ops in a 1,000 sq. ft. suite located in a 9 story medical/dental building. Good area. Income stream is approximately 90% cash and 10% insurance. Doctor is currently working 4 days/week seeing approximately 4-5 patients per day. There is one Hygienist working one day/month seeing approximately 8 hygiene patients. Projecting \$350,000 for 2006. **BUYER'S NET OF \$86,052.**

**LOS ANGELES**- 2eq. ops. and 1 not eq. op. in a 1,120 sq. ft. suite located in a 12 story building. Good location in a Penthouse suite. Chairs, lights, deliveries and computer system all included! Leasehold improvements and equipment only.

**LOS ANGELES**-2 eq. ops. and 2 not eq. ops. in a 1,000 sq. ft. suite located in a single story building in a strip shopping center. 100% Hispanic, many years of Goodwill and family oriented office. Income stream is approximately 25% insurance, 50% cash & 25% Medi-cal. Doctor is currently working 2 days/week. Leasehold Improvements, equipment and some patient charts included.

**REDONDO BEACH**-3 eq. ops. in a 806 sq. ft. suite. Income stream is approximately 50% insurance and 50% cash. Good location in a busy shopping center. Low overhead. Leasehold improvements, equipment & all patient charts included.

**ROSEMEAD**-9 eq. ops. in 3,750 sq. ft. single story free standing building. Income stream is approximately 50% Insurance, 20% Cash and 30% Welfare. Currently there are Associates working 6 days/week and seeing approximately 13-14 patients per day with approximately 51-52 new patients per month. There is one Hygienist 1 day/week and there are approximately 8 hygiene patients seen each day once a week. Projecting \$480,780 for 2006. **BUYER'S NET OF \$55,044.**

**ROSEMEAD**-3 eq. ops. in a 900 sq. ft. suite located in a single story strip shopping center. Good location. Started from scratch in 1995. Office is currently open 4 days/week. Chairs, lights, deliveries and much more included. Leasehold improvements & equipment only.

**TORRANCE**-4 eq. ops. in a 1,000 sq. ft. suite located in a single story medical/dental building. Good location on a busy boulevard. Belmont chairs, LSM lights, Proma front deliveries, Intra Oral camera and much more included! Leasehold improvements and equipment only.

**REMINDER: Net Income is Buyer's Net Income after Debt Service  
BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!**

**(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346**

# PRACTICE SALES, INC.

and Appraising of Dental Practices

Please visit us at CDA  
Booth 317 in Anaheim

Maria Silva, V.P.



**WESTLAKE VILLAGE- TURN KEY location!** 3 eq. ops. in a 1,050 sq. ft. suite located in a two story commercial plaza. Brand new state of the art equipment. Digital x-ray, electric hand pieces. Top quality build-out. Tract lights in all ops. Income stream is approximately 60% insurance & 40% cash. Doctor is currently working 2 days/week seeing approximately 2-8 patients per day with approximately 15-20 new patients per month. Leasehold improvements, equipment and all patient charts included. **UNDER OFFER**

**WHITTIER** 4 eq. ops. and 5 not eq. ops. in a 3,500 sq. ft. single story building. Good location, good opportunity to expand, part Ortho and other specialties. Office has once a month Peds now. Income stream is approximately 35% insurance, 30% cash, 25% medi-cal & 10% capitation. Turn Key location! Leasehold improvements, equipment and all patient charts included!

**WINNETKA** 3 eq. ops. located in a single story medical building suite. Good location. Income stream is approximately 90% cash and 10% insurance (PPO). **TURN KEY LOCATON!**

## ORANGE COUNTY

**BUENA PARK** 5 eq. ops. in a 2,000 sq. ft. single story free standing building with 1,000 extra sq. ftg. space to expand or use as a storage area/room. Intra Oral camera wiring in each op., also good expansion possibilities. Good location, good signage, busy intersection, many walk-ins and also 3 cameras inside and 1 camera outside. Leasehold improvements, equipment and all patient charts included.

**COSTA MESA** 3 eq. ops. in a 1,200 sq. ft. single story free standing building. Income stream is approximately 70% insurance & 30% cash. Doctor is currently working 4 days/week, seeing approximately 6-10 patients each day. Good area of Costa Mesa with 31 years of Goodwill. Projecting \$301,000 for 2006. **BUYER'S NET OF \$78,301.** **UNDER OFFER**

**COSTA MESA-TURN KEY LOCATION** 2 eq. ops. in a 980 sq. ft. suite located in a ranch style single story building. Castle lights, Ritter chairs, Ritter deliveries and much more included! Good location in Costa Mesa. Leasehold improvements, equipment and all patient charts included. **UNDER OFFER**

**CYPRESS** 9 eq. ops. and 3 chairs in an Ortho bay located in a 2,998 sq. ft. suite. Good location, nice patients and \$13,000/capitation. 7 rooms with Intra Oral cameras, 9 x-ray's in office, 2 compressors & vacuum systems and 3 month old server all included! Income stream is approximately 71% Insurance (PPO), 10% cash and 19% capitation. Projecting \$972,744 for 2006. **BUYER'S NET OF \$255,254.** **UNDER OFFER**

**GARDEN GROVE** 4 eq. ops. in a 1,676 sq. ft. suite located in a multi-story medical/dental building. N2O2 and O2 in 2 ops, Ritter chairs, new AT&T phone systems, Belmont x-rays and much more included! Every room is wired for the network. Leasehold improvements and equipment only.

**HUNTINGTON BEACH** 3 eq. ops. and 1 not eq. op. in a 1,615 single story building in a large medical complex. Good location in Huntington Beach with tons of storage space. Income stream is approximately 80% insurance, 15 % cash and 5% capitation. Leasehold improvements, equipment, supplies and some patient charts included.

**IRVINE** 5 eq. ops. in a 2,010 sq. ft. single story free standing building. Good location in Irvine. All digital x-ray office. Income stream is approximately 60% insurance, 30% cash and 10% capitation. Doctor is currently working 3 1/2 days/week seeing approximately 7-8 patients per day. Projecting \$408,000 for 2006. **BUYER'S NET OF \$128,913.**

**IRVINE** 5 eq. ops. and 2 not eq. ops. in a 3,000 sq. ft. single story free standing building. Good location, good patients & good potential. All single ops plumbed for N2O2. Income stream is approximately 70% insurance, 20% cash & 10% capitation. Doctor is currently working 4 days/week with one associate working 3 1/2 days/week. Projecting \$906,492 for 2006. **BUYER'S NET OF \$233,843.** **UNDER OFFER**

Serving California Since 1974

Web site address: [www.calpracticesales.com](http://www.calpracticesales.com)



Tina Ochoa, V.P.



# CALIFORNIA

## Specializing in the Selling

**Please visit us at CDA  
Booth 317 in Anaheim**

**LAGUNA HILLS**-2 eq.ops. and 1 not eq. op. in a 800 sq. ft. single story free standing building located in a busy plaza. Good location across from new Laguna Hills community center and high school. High traffic area, many walk-ins, compact office able to keep overhead controlled. Produced \$570,000 in 2005 from this office. Leasehold improvements and equipment only.

**LAGUNA HILLS**-5 eq. ops. in a 999 sq. ft. single story in a shopping center. Good location, bus stop from Leisure World out front, senior center and DMV close by. Doctor is currently working 4 days/week seeing approximately 10-12 patients per day. Income stream is approximately 90% cash and 10% insurance. Established practice at this location since 1978. Projecting \$456,642 for 2006. **BUYER'S NET OF \$112,953.**

**MISSION VIEJO**-6 eq. ops. in a 2,200 sq. ft. single story free standing building. Seller owns building. Building is not for sale. Good location, good staff and office is set up for digital. Income stream is 70% Insurance and 30% Cash. Projecting \$2,171,076 for 2006. **BUYER'S NET OF \$550,219.**

**LAGUNA NIGUEL**-3 eq. ops. and 1 not eq. op., also 3 chairs in an open bay in an 1,800 sq. ft. suite located in a two story medical/dental building. Good location. Belmont chairs, Proma front deliveries, Belmont lights, peri-pro developer, GE x-ray, Royal chairs and Celux lights all included. Leasehold improvements & Equipment only.

**PLACENTIA**-3 eq. ops. in an 1,100 sq. ft. single story medical/dental building. Good location in a strip shopping center, good signage, computer system included. Income stream is approximately 70% insurance and 30% cash. Doctor is currently working 3 days/week with one associate working 2 days/week. Projecting \$183,120 for 2006. Leasehold improvements, equipment and all patient charts included.

**TUSTIN**-2 eq. ops. in a 980 sq. ft. suite located in a single story medical/dental building. PC lights, GE X-Rays, new compressor, new vacuum and much more included! Good location & 41 years Goodwill. Leasehold improvements, equipment and all patient records.

**TUSTIN**-3 eq. ops. in a 1,220 sq. ft. suite located in a two story shopping center complex. Good growing location in Tustin. Sony Intra Oral camera included. Income stream is approximately 100% cash. Doctor is working 3 days/week. Leasehold Improvements, equipment and some patient charts included.

**YORBA LINDA**- 5 eq. ops. in an 1,800 sq. ft. suite located in a single story medical/dental building. Good location, 3-station front office, full mouth reconstruction and does implant reconstruction using 90% porcelain fused to gold. Income stream is approximately 80% insurance & 20% cash. Doctor is currently working 4 days/week. Projected \$778,657 for 2005. **BUYER'S NET OF \$159,664.**

## **RIVERSIDE & SAN BERNARDINO COUNTIES**

**BIG BEAR CITY**-2 eq. ops. and 1 partially eq. op. Third op. is currently used as a private office. Doctor works 4 days/week and sees approximately 8-10 patients per day with approximately 5-6 new patients per month. Currently there is one Hygienist working 2 days/week seeing approximately 8 hygiene patients per day. Income stream is approximately 30% insurance and 70% cash. Projecting \$547,932 for 2006. **BUYER'S NET OF \$252,288.**

**INDIO**-2 eq. ops in an 800 sq. ft. single story free standing building. Good 2 day/week practice, perfect for a retiring dentist who wants to work part time. Doctor currently has an associate working 1 day/week seeing approximately 6-8 patients per day with approximately 2-3 new patients per month. Income stream is currently 70% insurance & 30% cash. Leasehold improvements, equipment and some patient charts included.

**MURRIETA**-5 eq. ops. in a 1,884 sq. ft. suite located in a two story medical/dental building. Good location, all chairs have been re-upholstered. Doctor is currently working 4 days/week, seeing approx. 10-12 patients per day. Income stream is approximately 80% insurance and 20% cash. Projecting \$514,956 for 2006. **BUYER'S NET OF \$118,532.**

**ONTARIO**-4 eq. ops. in a 1,200 sq. ft. suite located in a shopping center. Income stream is approximately 65% insurance, 20% cash, 15% Medi-cal & 10% capitation. Doctor is currently working 4 days/week seeing approximately 14-15 patients per day and attracting approximately 20-25 new patients per month. Projecting \$510,696 for 2006. **BUYER'S NET OF \$120,522.**

**UNDER OFFER**

**100% FINANCING AVAILABLE TO QUALIFIED BUYERS**

**(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346**

# PRACTICE SALES, INC.

and Appraising of Dental Practices

**Please visit us at CDA  
Booth 317 in Anaheim**

Greg Beamer, V.P.



**POMONA**—8 eq. ops. in a 3,100 sq. ft. duplex. Good location with good advertising. Seller will finish Ortho cases if Buyer wants. Income stream is approximately 25% insurance, 25% cash & 50% medi-cal. Doctor is currently working 5 days/week with one associate working 1 day/week. Projecting \$441,168 for 2006. **BUYER'S NET OF \$70,992.**

**RANCHO MIRAGE**—4eq. ops. in a 1,595 sq. ft. suite located in a single story strip shopping center. Good location in a large shopping center. Income stream is approximately 70% insurance and 30% cash. Doctor is currently working 3 ½ days/week seeing approximately 12-20 patients per day with approximately 20-30 new patients per month. Projecting \$744,684 for 2006. **BUYER'S NET OF \$170,956.**

## SAN DIEGO COUNTY

**CHULA VISTA**—2 eq. ops. and 3 plumbed/not eq. ops. in a 2,500 sq. ft. suite located in a two story medical/dental building. Good location, SDS chairs, Proma lights, computer system, software program and much more included! Leasehold improvements and equipment only.

**CHULA VISTA**—5 eq. ops. and 2 eq. ops. in a 2,400 sq. ft. suite located in a single story strip shopping center. Good location in a strip shopping center, across from college, good visibility and many walk-ins. Digital x-ray and Intra Oral camera included. Projected \$605,359 for 2005. **BUYER'S NET OF \$138,097.**

**LA JOLLA**—5 eq. ops. and 1 not eq. op. in a 1,500 sq. ft. suite located on the 1st floor of a medical/dental building. Income stream is approximately 70% insurance, 20% cash and 10% capitation. There is currently 1 associate working 4 days/week seeing approximately 12 patients per day. Doctor is currently management only. Projecting \$504,000 for 2006. **BUYER'S NET OF \$131,655.**

**POWAY-GP/PROST**—3 eq. ops. in a 1,050 sq. ft. suite located in a single story dental building. Good location, 12 years of Goodwill, Intra Oral camera, computer system and much more included! Income stream is approximately 70% cash & 30% insurance. Doctor is currently working 3 days/week seeing approximately 6-11 patients per day. There is currently one Hygienist working 2 times per month seeing approximately 8 patients each day. Projecting \$425,208 for 2006. **BUYER'S NET OF \$75,276.**

**SAN DIEGO**—2 eq. ops. and 1 not eq. op. in a 1,300 sq. ft. suite located in a three story medical/dental building. Beautiful office with digital x-ray included! Chairs, lights, deliveries and much more included! Leasehold improvements and equipment only.

**VISTA**—5 eq. ops. and 3 not eq. ops. in a 2,800 sq. ft. suite located in a two story building. Income stream is approximately 70% insurance, 20% cash and 10% capitation. There is one associate working 4 days/week. Doctor is currently management only. Intra Oral camera included! Projecting \$456,000 for 006. **BUYER'S NET OF \$161,463.**

**WWW.CALPRACTICESALES.COM**

### **DIRECT E-MAIL ADDRESS TO BROKER/AGENTS**

Alice King- [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

Greg Beamer- [gbeamer@calpracticesales.com](mailto:gbeamer@calpracticesales.com)

Tina Ochoa- [tochoa@calpracticesales.com](mailto:tochoa@calpracticesales.com)

Maria Silva- [msilva@calpracticesales.com](mailto:msilva@calpracticesales.com)

John W. Knipf (Neff), President

Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer, V.P. & Maria Silva, V.P.

All the above information is from sources deemed reliable but not guaranteed by agents. Information is subject to price changes, corrections, error, omission, prior sale and withdrawal.

**Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.**

**Web site address: [www.calpracticesales.com](http://www.calpracticesales.com)**

# Diversified Dental & Upholstery

Upholstery - Equipment - Service



**Your old units can be  
Refurbished to look just  
like new!**

**New Operatory  
Packages are also  
available!**

**Sterilizers  
Autoclaves & Dry Heat**



**Compressors**



**Services Available:**

Mechanical Chair  
&  
Compressor Repairs  
Dental Unit Painting  
New & Reconditioned  
Handpieces & Sterilizers  
Special Upholstery for Long Procedures  
Using Ultra Leather & Memory Foam

FRIDAY NIGHT PICKUP  
&  
MONDAY MORNING DELIVERY  
BEFORE YOU OPEN!

**Visit us at CDA Booth #1768**



**Film Processors  
Many Makes & Models**



**VACUUM PUMPS**

**Call us today for a quote or Free Estimate!**  
**(800) 707-3449 or (714) 827-8515**

**LA JOLLA** 6 ops (1 not eq) in a 1,500 sq. ft. suite located in a medical/dental building. GR\$504K for 2006. Net\$132K. C.P.S. Inc. (714) 639-2775.

**SAN BERNARDINO** G.P. Free standing building with good visibility. 3 ops, 1163 S.F. Practice nets 50%. REAL ESTATE ALSO AVAILABLE! Call (949) 548-4559 Agent.

**LOOKING FOR AN ASSOCIATE?** Dentist available Mon & Tue in Orange County. Contact 714-319-4956.

**ENDO PROFITS** Stop referring out patients and revenues. Experienced GP does RCTs, including molars, at your own office. Call 310-613-7775.

**BURBANK FABULOUS LOCATION** Busy Blvd.; single story. 1440 sqft; 3 ops. Small "starter" patient base; superb potential! Great lease. 818-848-5619.

**SEEKING GENERAL DENTIST/SPECIALIST** to sublease space in our New Chino office. Call Dr Flores @ 909-548-3300; after 5pm, call 909-354-7624.

**TRAINING VIDEOS** for dental assisting and business administration. 10 videos + manuals \$600 OBO. Cost \$1000 new. 714-543-2505. kvakt@aol.com.

**IMPRESSION TRAYS**...stainless steel complete set plus many extra trays. \$100 firm. Excellent condition. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**DGA CO-OP MARKETING** Share radio & TV advertising costs with other quality dentists in So Cal. Professionally developed marketing to target preferred clientele. CALL 800-580-1989.

**SYSTEMATIC APPROACH** to incorporate advanced dentistry with confidence while you achieve prestigious Fellowship, Mastership. Call 800-762-2511.

**VISALIA, CALIFORNIA** Well established general dental practice located in a nice professional building in a high traffic area. The practice enjoys 22 years goodwill and very low overhead. 2005 gross exceeded \$420,000. Reasonably priced for quick sale. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**ARE YOU LOOKING TO SLOW DOWN?** Do you want to do dentistry without the hassles of running a business? My practice is located in Torrance. Please don't hesitate to call me at 310-530-9884.

**ORTHO PRACTICE'S FOR SALE** IN NORTHERN CALIFORNIA \* CENTRAL VALLEY \* SOUTH LAKE TAHOE \* S.F. EAST BAY/SOUTH BAY \* ARIZONA- TIM GIROUX, DDS/BROKER 800-641-4179.

**NEW TPC MIRAGE** Doctor Stool- \$265.00. www.buytpcdirect.com.

**AT LCF WE CAN FINANCE** 100% dental office tenant improvements without requiring purchase of equipment. See display on Pg 5 or call 800 550 9228.

# PracticeXchange

## will help you

- Start a Practice
- Evaluate a Practice
- Buy a Practice
- Secure Financing
- Get Working Capital
- Grow Practice Value

## True Bank Financing

Practice Acquisitions 100%  
+ Working Capital

- Refinance
- Debt Consolidation
- Expansion
- No Prepayment Penalty
- No Advance Payments
- Lowest Rates

## Stand Alone Working Capital

- Basic Application Only
- No Financials Required
- Funding w/in 3-5 Days
- Use for Any Purpose
- No life Insurance Required
- Up to 6 Year Term

## Real Estate Financing

(up to 25 years)

- Nationwide
- Expansion
- Ground Up
- Conventional or SBA

## Call Today Toll Free (866) 375-0277

Confidential Applications by Phone

Ask for Dr. Steve Black

www.practicexchange.net

sblack@practicexchange.net

**OUTSTANDING LEASING OPPORTUNITY** for General Dentist or Specialty office. Anchored new retail center, huge new housing growth. Caudill & Associates 909-337-0466.

**"DENTAL EQUIPMENT....** Many brands of dental equipment at discount prices. Chairs, lights, units, vacuums, compressors, X-Rays, etc. Local and reliable. ARC EQUIPMENT and SUPPLIES toll free at 888-ARC-1551.

**DENTIST LOOKING TO BUY A PRACTICE** IN SAN FERNANDO VALLEY OR SIMI VALLEY AREA. CONTACT 818-667-4924.

**NEED PERIO CHARTING** but don't want to pay through the roof? Call EZ 2006 #1 Rated Dental Software today at 800-273-5033. Only \$500 when purchased with basic dental billing software.

**LOS ANGELES** Near MacArthur Park office For sale-Leaseholds and Equipments only, 3ops Brand New Equipments, Busy Hispanic Location, \$100K 323-930-0570.

**LA CANADA/MONTROSE** Office space for sublease. Share space with me...I work only 2 days/week. eden-tal5252@adelphia.net.

**PRO-TEMP DENTIST** for California, Nevada. Fourteen years experience. Quality, fast and efficient. call or email for curriculum vitae. 661-867-2115 dinodds@yahoo.com.

# DENTAL PRACTICES FOR SALE

**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Canyon Country, Concord, Glendora, Inglewood, Lake Isabella, La Mirada, Lancaster, Los Angeles, Marina del Rey, Reseda, Simi Valley, San Francisco, Santa Clarita Valley, Santa Barbara, Tarzana, West Los Angeles, Westwood and Woodland Hills. Call Lee Skarin and Associates at 818-991-6552, 805-373-5585, 562-592-5232, or 1-800-SKARIN #1.

**SIMI VALLEY FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Over thirty years of goodwill in Simi Valley. Practice collects \$715,000+ per year with no welfare and no capitation. Seller works four days per week and has six days per week of hygiene. Seller refers all endo, all oral surgery, all perio surgery and all ortho. Five equipped operatories located in a smaller professional building. Asking \$620,000.

**TARZANA GENERAL PRACTICE FOR SALE:** Located in a shopping center with excellent visibility, this practice collects \$700,000 per year on four days per week. No Denti-Cal. Capitation checks of \$3,000/month. Net income of \$400,000 per year. Seller refers most endo, most oral surgery and all perio surgery. 3 equipped operatories with room to add one more. Asking \$575,000.

**SAN FRANCISCO BAY AREA ORTHODONTIC PRACTICE FOR SALE:** Collects \$2,368,000 per year on three days per week with a net income of over \$1,000,000 per year. Seller sees 160 patients per day, starts 30-40 patients per month. Six chairs in a bay arrangement with a single chair in a private exam room. Average fee per case is \$4,500 with over 1,200 patients in bands. Must sell. Motivated. Asking \$1,600,000. **PENDING**

**WEST LOS ANGELES FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** High quality practice collects \$2.0 million per year with a net income of just over \$1.0 million per year. No Denti-Cal, no capitation, no PPO's, no advertising, no evenings, and no weekends. Seller works an average of four days per week and has nine days per week of hygiene. Six equipped operatories with state of the art equipment. Beautiful building with excellent exposure. Unique opportunity for the right practitioner. Asking \$2,000,000.

**SAN FERNANDO VALLEY ENDODONTIC PRACTICE FOR SALE:** Over 40 years of goodwill. Central valley location with five equipped operatories and one additional plumbed but not equipped. Gross collections of \$550,000 per year with 50% net income. Solid referral base. Seller will consider staying for a transition. Make offer. Motivated! Asking \$289,000.

**SANTA BARBARA SOLO GROUP PRACTICE FOR SALE:** Gross collections of \$600,000 per year on four days per week with a net income of over \$260,000 per year. No welfare or capitation. Six operator office is shared with another general dentist. Practices are totally separate. Highly desired location. Motivated. Asking \$495,000.

**LA MIRADA MANAGED CARE PRACTICE FOR SALE:** Collects \$1,125,000 per year on an absentee basis. Mostly managed care patients-HMO & PPO. Capitation checks are \$9,500 per month. 35 patients per day, 60 new patients per month. Eleven operatories. Asking \$900,000.

**CANYON COUNTRY/SANTA CLARITA VALLEY PARTNERSHIP PRACTICE FOR SALE:** Eight operator facility located in a free standing professional building. Selling partner collects over \$700,000 per year and nets over \$350,000 per year on three and one-half days per week. No advertising, no capitation and no welfare. Seller refers molar endo, perio surgery and impactions. Asking \$550,000. **PENDING**

**MARINA DEL REY MANAGED CARE PRACTICE FOR SALE:** Gross collections in excess of \$2.9 million per year with no welfare. Strong net income and over 200 new patients per month. Seller works six months of the year with associates working in the practice six days per week. Three locations with a total of nineteen equipped operatories. No specialists. Asking \$2,800,000. **PENDING**

**LANCASTER MANAGED CARE PRACTICE FOR SALE:** Practice collects over \$1.2 million per year on an absentee basis with \$20,000 per month in capitation checks. No Denti-Cal and no advertising. Seven equipped operatories. Motivated seller. Asking \$900,000.

**WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE:** Long established private practice collects \$395,000 per year on 3.5 days per week with 2.5 days per week of hygiene. 3 equipped operatories with a fourth that is plumbed but not equipped. Seller refers all endo, all perio, and all oral surgery. No Denti-Cal, no HMO, and no PPO patients. Located in a professional building. Asking \$350,000. **PENDING**

**INGLEWOOD CLINIC PRACTICE FOR SALE:** Nine operator office with excellent visibility collects over \$1.4 million per year. Unique opportunity to never have an empty schedule due to exclusive agreements. Seller does not work in the practice except for management. Net income for an owner/operator of over \$500,000/year. Asking \$1,125,000. **PENDING**

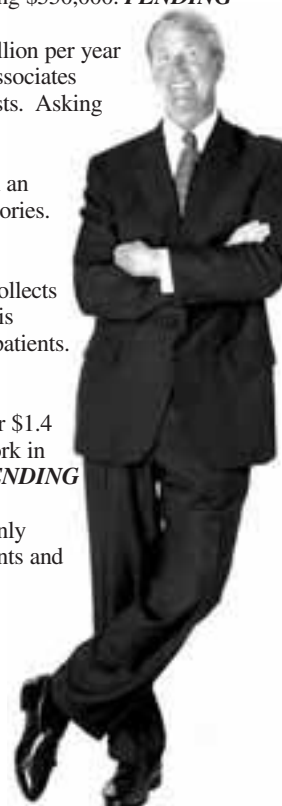
**SOUTH BAY AREA STARTER PERIO PRACTICE FOR SALE:** Long established perio practice is the only periodontist within a ten mile radius. Two equipped operatories in a large professional complex. Seller does no implants and no marketing. Collects \$85,000 per year. Asking \$35,000.

**SKARIN and ASSOCIATES, INC.**  
29364 Castlehill Drive  
Agoura Hills, CA 91301  
800-SKARIN #1 Ph: 818-991-6552  
Fax: 818-991-1346 Email: lsainc@aol.com  
www.LeeSkarinandAssociates.com

**VISIT US AT CDA BOOTH #1377**

- Expert appraisals
- We have a large inventory of buyers
- Over \$12 million in practice sales last year

*Serving the dental profession since 1959*



Buy it! Sell it!!! Trade it!!!

# SHOPPING AROUND?

*We Design, Build, Equip & Service Dental Practices*

When you call us, quality service is our top priority. Our entire team is dedicated to providing you with the service that you deserve.

As your dental equipment service professionals, we want you to be confident knowing that we are a team of highly trained and skilled technicians. We pride ourselves in providing the service that you need to keep your office running smoothly.

Should an equipment emergency occur, we make it a priority to service your office as soon as possible.

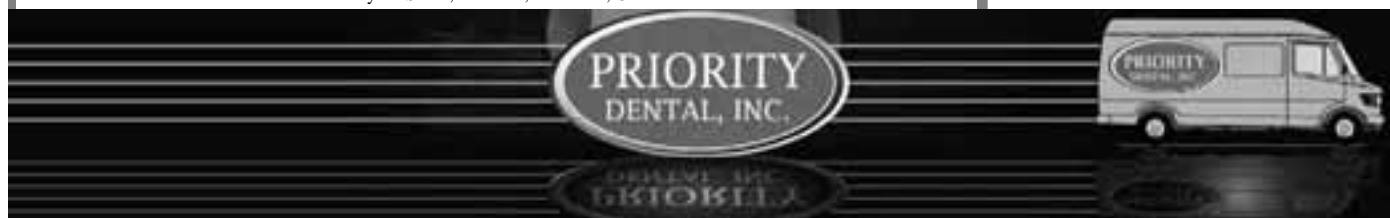
Call us for your service needs today

## 1-800-853-3128

[www.prioritydentalinc.com](http://www.prioritydentalinc.com)

31805 Hwy 79 South, D7 #209, Temecula, CA 92592

**DENTX**  
Visionary Imaging



**SAW SOMETHING YOU WANTED** in a past edition but can't locate it anymore? Archival copies of The Dental Trader are available online at [www.thedentaltrader.com](http://www.thedentaltrader.com) (Available in high band & low band formats.)

**UPSCALE WOODLAND HILLS** dental office seeking professional team oriented hygienist with excellent communication skills qualified candidates please call 818-427-3748.

**BEFORE YOU PURCHASE** new dental equipment, call us and we can give you information without an agenda. For 26 years, Handpiece Trading Post. 800-445-6719.

**CREATING THE ULTIMATE PRACTICE** by Working Smarter – Not Harder! Sat, 6/24 at Universal Studios. (877) 374-3371 or visit [estheticprofessionals.com](http://estheticprofessionals.com).

**PARTNERSHIP/ASSOCIATE** needed immediately for very busy inland empire GP office. Salary + incentives. No HMO. Call (909) 386-7878.

**OUTSTANDING LEASING OPPORTUNITY** for General Dental or Specialists. Anchored New Shopping Center. Huge New Housing Growth. Caudill & Associates 909 337-0466.

**PRACTICE FOR SALE** #H-392 CENTRAL SIERRA/MURPHYS AREA - GP Seller Retiring. Collections of \$300k. Insured/Cash patients, 3 ops. Practice \$135K Real Estate \$175K TIM GIROUX, DDS/BROKER 800-641-4179.

**BUFFALO STA-VAC** Vacuum Forming Unit (New) \$395. Wip-Mix Power Mixer/Investing Combination Unit (Renewed) \$450, Health-Sonic Ultrasonic 3 3/8 Quart System (Renewed) \$250, Model Trimmers 10" \$225 & 12" (Renewed) \$350. Call Dental Resources 800-531-0312 or 949-248-7415.

**2061-OXNARD** Grossing \$850K. Estab. 20 yrs. Small office, low overhead. Net \$400 plus. Full price \$850,000. Call Tom Fitterer, P.P.S. 714-832-0230.

**ENDO IN YOUR OFFICE** Why refer out patients & \$\$\$\$? DDS will do RCT's, Apicos, Bring most instruments, & REDUCE YOUR STRESS. 310-902-6300.

**SANTA MONICA** Two operatories available several days/ week. Bring your own patients. Call for details: 310.395.1261.

**LAGUNA HILLS** 3 ops (1 not eq) located in a busy plaza. High traffic area, many walk-ins, compact office able to keep overhead controlled. Produced \$570K in 2005 from this office. Leasehold improvements & equipment only. C.P.S. Inc. (714) 639-2775.

**OXYGEN TANK** with demand valve, etc. Like new with cart. New cost: over \$600. \$395 firm. Retiring. Barry @ 707-833-2585. [barryneils@yahoo.com](mailto:barryneils@yahoo.com).

## I'm a Dental Trader Reader

*I am a **Dental Trader** reader. I successfully located an associate dentist by advertising in **The Dental Trader**. Additionally, I found equipment and materials I needed being advertised at great prices. Recently I opened a second office in Rancho Santa Margarita with 10 treatment rooms and had space for sublease.*

*The **Dental Trader** is helping me locate specialists to sublease the available treatment rooms too. I highly recommend advertising in **The Dental Trader**.*

Sincerely,  
Dr. Orly TaTaitz



TPC Advanced Technology, Inc.  
17588 E. Rowland St.  
City of Industry, CA 91748

**(800) 560-8222**

# Buy Direct. It Pays

**INNOVATION • RELIABILITY • QUALITY**

**www.buytpcdirect.com**

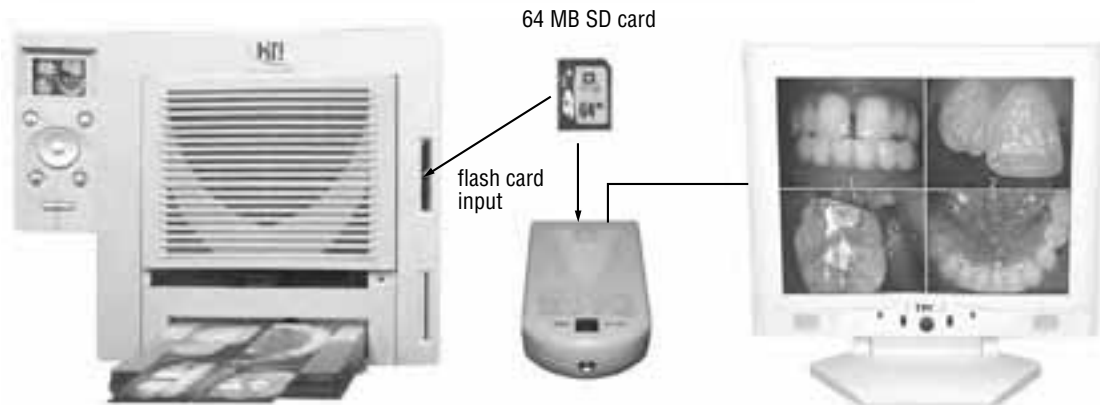


## AdvanceCAM

**Intraoral Camera System**

- wireless and corded system
- USB or RCA connection
- high resolution
- may be built into dental unit
- optional: SD card docking station

**Starting as low as  
\$1,380**



### Sonikleen Ultrasonic Cleaner

- 3 quarts and 10 quarts
- \$295** 3 quarts
- \$595** 10 quarts

### Mobile Cabinets

- North Carolina mobile cabinet
- Alabama mobile cabinet
- Doctor's mobile cabinet
- Utility mobile cabinet

**\$420** each

### #ALED5-1 LED 5 Cordless Curing Light

- 1000 mW/cm<sup>2</sup> light intensity
- 440-490nm wavelength
- step and normal curing modes
- cures most materials in 10 seconds
- cordless • 1 year warranty

**\$555**

### #AS-1101 Mirage Assistant's Stool

- gas cylinder for height adjustment
- abdominal support adjustment
- 5 dual wheel casters

**\$330**

### #DR-1102 Mirage Doctor's Stool

- gas cylinder for height adjustment
- back rest adjustment
- wide seat pan
- 5 dual wheel casters

**\$265**

### #XR-6101 Mirage X-ray Chair

- pneumatic pump
- arm/legs rest

**\$725**

Buy it!    Sell it!!!    Trade it!!!

**TPC**  
ADVANCED TECHNOLOGY

# Mirage

**Chair-Mounted Operatory System**

**\$5,675**

(Optional:  
Flat Screen Monitor  
and X-ray viewer)

**Contact TPC for  
a complete product  
catalog today**



**#AM650  
Single Speed Digital  
Amalgamator**

- digital readout
- single speed
- vibration frequency greater than 4,500 rpms

**\$295**

**#A3000  
Advance 3000 Plasma Arc  
Curing & Bleaching System**

- 2,400mW/cm<sup>2</sup> light intensity
- built-in radiometer
- bleaching crystal with mobile stand
- ramp, step and normal curing modes

**\$2,995**

**\$2,695** (plasma arc curing light only)

**#MM2  
N2 Micromotor  
& Handpiece**

- 35,000 rpms
- variable speed motor
- includes control unit, handpiece and foot pedal

**\$299**

**#PL100  
Power Light 100  
Halogen Curing Light**

- 600mW/cm<sup>2</sup> light intensity
- 400-500nm wavelength
- 8mm light guide & eye shield
- digital readout

**\$315**

**#L800-1 Lucent  
Operatory Light**

- bulb: Tungsten Halogen, 12V/55W
- high: 29,000 Lux / low: 17,000 Lux
- mounts to a 2" post
- motion sensor or manual toggle switch available

**\$745** (post mounted with sensor)

**\$595** (post mounted without sensor)

**#PM25 / #PM30  
PowerMAX  
Ultrasonic Scaler**

- 25K or 30K
- includes 1 scaler insert
- foot control included

**\$485**



## WIEDERMAN PRACTICE SALES, INC.

1415 Warner Ave., Suite C & D • Tustin, California 92780  
(714) 259-0501 • Fax (714) 259-0406 • [www.wiedermanps.com](http://www.wiedermanps.com)



Arthur Wiederman, Broker  
Lic. # 01511094

For over twenty years, Art Wiederman and his team of professionals have helped hundreds of dentists meet their personal and business financial goals through his CPA firm, Wiederman and Associates.

Art is very excited to announce that his new company, Wiederman Practice Sales, Inc. will be assisting dentists in selling their practices.

**SELLERS:** Please call us to set up a complimentary consultation to discuss your goals in selling your practice.

**BUYERS:** Please fill out our confidential buyer's profile on our web site at [www.wiedermanps.com](http://www.wiedermanps.com). We are always looking for qualified buyers who are looking to buy practices.

For buyers, if you are looking at a practice for which Wiederman Practice Sales, Inc. is not the listing broker, we can perform due diligence on that practice in representing you once you have made an offer and it has been accepted. We have assisted hundreds of buyers in looking at the financial aspects of practice sales over the years.

### CURRENT LISTINGS

**LONG BEACH** – 1,200 sq. ft. – Op. office. Seller retiring after 33 years in practice – 15 years at current location. Collections **SOLD** \$30,000 to \$360,735.

**More listings coming soon!**

**DENTAL OFFICE TO SHARE/RENT** PAY DAILY FOR USE. MARINA-PLAYA DEL REY. SIX OPERATORIES-NEW OFFICE DIGITAL X-RAYS. 310-827-5094 OR 310-628-9744.

**LAW OFFICE OF BETTE ROBIN INC.** Provides assistance with your LEGAL TRANSITION NEEDS. Call 626-966-8223, 949-360-8223, 916-448-8223!

**DENTAL PRACTICE FOR SALE** in San Francisco. Three operatories (two fully equipped), new sterilization room, pano. \$90,000. [iby100@wmconnect.com](mailto:iby100@wmconnect.com).

**SELL YOUR PRACTICE FASTER** WITH NEW EQUIPMENT!!! Complete Operatories From Only \$4,195!!! Call Corky at (800) 423-5657 or email [corkyokada@dhp dental.com](mailto:corkyokada@dhp dental.com).

**SOUTHERN CA CITY** WOW! Multi-location computerized G.P. for sale. New/newer Eqt. (4) locations all with exposure, visibility, and signage. All are marketed under same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. D&M PRACTICE SALES (818) 591-1401.

**PRACTICE FOR SALE** #2050 – Beverly Hills – GP/ Prosthodontic practice, works part time 2 days per week. Shares office, 2 Ops, 1,000 sq.ft. Grossing \$452,000. Please call Professional Practice Sales, Inc., (714) 832-0230.

**YOUR INSURANCE POLICY** should be customized to fit Your needs! Call us to see what a difference customization can make! The Dental Insurance Specialists, Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**TEMPLE CITY** practice for sale great location -5 operatories with free standing building-2800 sq. ft. doctor retiring. 818 701-9400.

**BEFORE YOU SELL YOUR PRACTICE** Give THE DILWITH GROUP a call at 877-345-9484 to see there is a difference in Brokers. Our SELLERS receive the one on one personal service they deserve you will see there is a difference in Brokers.

**ENDODONTIST, PERIODONTIST: GREAT OPPORTUNITY** RENT SPACE 2000SF MILLION DOLLAR OFFICE, LUXURY BUILDING SAN DIEGO EASTLAKE AREA 1, 2, 3 DAYS PER WEEK, SUPPLIES RECEPTIONIST INCLUDED 5 GPS, 1 MAXIOFACIAL, 1 PEDODONTIST IN BUILDING NO ENDO, PERIO IN AREA \$1500.00 X DAY INFO: 619-206-5359.

**ORTHODONTIST** VALENCIA--up to \$2,500-\$3,000/day; 6days/month; [www.arroyohealthcare.com](http://www.arroyohealthcare.com); call Patrice or Dr Kim at (626) 795-9328.

**BEVERLY HILLS OFFICE** to Share in the Golden Triangle. Available 2-3 days. Ideal for a Specialist. 310-271-1140.

**N.TORRANCE GP SELLER RETIRING** 5OPS 2EQ Good location.Excellent visibility. 3Days/wk. Cash/Ins/Dental. Low overhead. Call 310-768-8281.

**FULLY LOADED** BLACKBERRY 7520 Brand new in unopened original box. (909) 798-7122.

**SELLING IN SAN DIEGO???** Call Ken Rubin Practice Sales to find out what we can do for you. Fast results and service that will exceed your expectations (619) 299-6161 [www.KRPRACTICESALES.com](http://www.KRPRACTICESALES.com).

**FOR THE SPECIAL OFFICE** You Desire. Call Unique Interior Designs 818-994-1210.

**ANAHEIM** Long-established practice, 4 ops. Asking \$270,000. Select Practice Services, 949-360-8223!

**STEVE MCNAMARA** receives the highest recommendation from our office. He is well-known for being responsive to his clients, solving problems quickly at a reasonable fee, and being conscientious. We proudly refer all of our clients to Steve when they have a business dispute. Barry H. Josselson, Esq. See ad, Pg 14.

**SALE:** Panoramic/Cephalometric (Panura) Xray and developing Machine. Excellent condition with extra film cassettes (owner going digital) contact 562-531-9861.

**LA VERNE DENTAL OFFICE** space available for orthodontist to rent nice facilities open bay design call Dr.Paul Liu 909-816-6523.

**PRACTICE FOR SALE** San Diego (Escondido) GENERAL PRACTICE & BUILDING Unique Opportunity. SDPS: 760-599-7828.

**TORRANCE PRACTICE FOR SALE** General practice in professional building- 7 operatories grosses \$400,000/year – Owner retiring - Thomas & Fees Practice Sales (714) 544-4341.

**LCF OFFERS 100%** dental office financing: application by phone with quick turn around/approvals. See display on Pg 5 or call 800 550 9228.

**SHARE BEUTIFUL NEW OFFICE** IN HUNTINGTON BEACH, MAKE ALL THE MONEY YOURSELF FOR A LOW FEE, CALL 949-279-8817.

**2067-ORANGE COUNTY** Orthodontic Practice, gross \$800K+ Call PPS 714-832-0230.

**SUNDAY CONTINUING EDUCATION SEMINARS** by PDS applied clinical dentistry seminars at affordable prices. for further information please visit us at [www.pdsociety.com](http://www.pdsociety.com) or call 1-866-4-CALL PDS.

**LOCATION!  
LOCATION!  
LOCATION!**

*You've found the perfect space but can you build your practice there? Today's complex building regulations provide you with many issues to consider:*

- Will the local building department codes allow a Dental office in your chosen area?
- Do you have enough square footage to meet codes and still pass inspection?
- How can you get a complete set of building plans guaranteed to be approved by the city?

These are only some of the many issues that need to be addressed. As a Certified Interior Designer with over 20 years experience specializing in Dental Office Design, I can guide you through the maze of regulations. I can help you choose the right location for your needs and provide you with a complete set of bid plans guaranteed to be approved by the city.

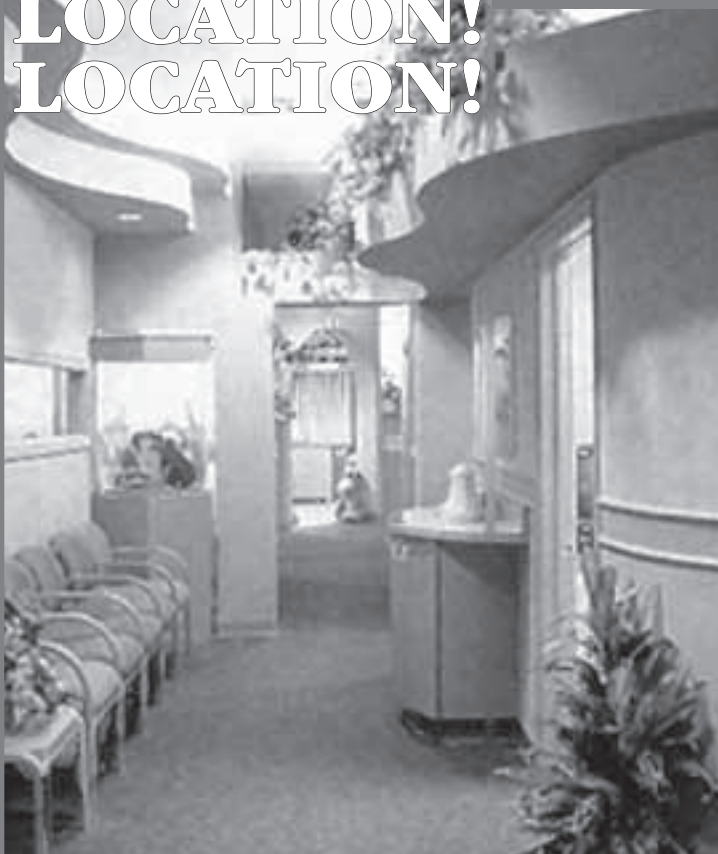
In addition to helping you obtain the right space, I can provide the following services:

- \***Space Planning** - designed for ultimate function.
- \***Bid Plans** - includes specifications required for accurate bids and city approval.
- \***Plan Fulfillment** - follow up with General Contactor in the field.
- \***Interior Decorating** - creating an inviting & comforting patient atmosphere.

*Before you sign your lease call:*

**GEORGE FEDYNA**  
Certified Interior Designer

**UNIQUE INTERIOR DESIGNS**  
**818 994-1210**



**PROCURE LIGHT-CURE** oven; good condition; new cost: \$389. Sell for \$225. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**NEW WIRELESS** AdvanceCAM Intraoral Camera System- \$1,380.00. www.buytpcdirect.com.

**OPTILUX 501** light new in box. turbo boost/ bleach mode. (\$1500) \$800. 714 573 0379. pics avail via email upon request.

**SAN FRANCISCO AREA** ORTHO PRACTICE FOR SALE – Collects \$2.35 million, nets \$1.0 million on 3 days per week. Asking \$1,600,000. Kurt Skarin 818-991-6552.

**DENTIST FOR HYGIENE** light op., Mon., Tues., Thurs., SF Valley Resume P.O. Box 4041 Valley Village CA 91617 new grad ok.

**CENTRAL COAST #1** (4) op computerized G.P. for sale. Annual gross collections approx. \$350K on 3½ days per week. Cash/Ins/PPO. PRICE REDUCTION. D&M PRACTICE SALES AND LEASING (818) 591-1401.

**DENTAL AIR COMPRESSOR** BRAND NEW DENTAL AIR COMPRESSOR. FULL FACTORY WARRANTY. RETAIL \$2745. YOUR COST \$1372. NEW REPLACEMENT MOTORS \$788./FOB. NEW RELAY ASSEMBLIES \$80. COMPARE OUR PRICES WITH OTHER DEALERS. 800-748-1437.

**PRACTICE FOR SALE** #1071 – So. CA/General/Periodontic/ GP grossing \$1,800,000, net \$1 mil – 7 Ops, 3,000 sq.ft. R.E. – Full Price including RE \$2,400,000. Call Professional Practice Sales, Inc., (714) 832-0230.

**EXP'D DENTIST** LOOKING FOR A PRACTICE IN SAN FERNANDO VALLEY OR SIMI VALLEY AREA. NO BROKERS PLEASE. CALL 818-667-4924.

**SANTA ANA** General practice with 7 operatories in 2400 sq. ft. - grosses over \$58,000/mo - small staff - private insurance, cash, and approx. \$13,000 CAP/mo - Thomas & Fees Practice Sales (714) 544-4341.

**DENTIST** Pasadena/Valencia; +2yrs HMO experience; +\$1000/day; www.arroyohealthcare.com; call Patrice or Dr Kim (626)795-9328 / fax (626) 795-3763.

**ENDO** in your office by former Navy GP, SFV, LA, Santa Clarita, Palmdale/Lancaster, 50/50 split, have instruments, (661) 305 8493.

**WE HAVE BUYERS** for your dental practice. We need sellers. Call us today and retire tomorrow (well maybe not tomorrow but soon) PracticeXchange (866) 375-0277.

**DOCTOR/HYGIENIST OPERATORIES** Adec Dr. and Assit. Unit, Coastal Chair, P/C LF-I Light (Renewed). Includes: installation, one year parts/labor, new tubings, paint, and upholstery. \$2950.00. Call Dental Resources 800-531-0312.



# QUATRON CONSTRUCTION

*The Trusted Name in the Industry*

**Designers & Builders of  
Quality Dental/Surgical Offices**

- ▶ New Practice/Renovations/Expansion
- ▶ Excellent References from Dentists, Sales Reps, Architects & Realtors
- ▶ Free Initial Design Consultation
- ▶ Licensed/Bonded/Insured
- ▶ Established 1985

*Quatron has the expertise, the experience and the professional staff to build distinctive and efficient dental offices at the best prices!*

**www.dentalconstruction.com**

**1-800-595-3740**



**PRACTICE FOR SALE** #H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$507K in '04 w/higher projected revenues for '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. TIM GIROUX, DDS/BROKER 800-641-4179.

**COST EFFECTIVE DIGITAL SENSOR:** Eva digital sensors with docking station and multi user software all for \$9995. CALL 909-484-2727 [www.ashteldental.com](http://www.ashteldental.com).

**HOW TO PLACE AN AD:** Go to [www.thedentaltrader.com](http://www.thedentaltrader.com), click on the FAQs page. Read the brief instructions and register using a Username & Password you cannot forget. Your ad will appear on our Online Ad Board instantly.

**KAVO SLOW SPEED** with multiple heads. Used very little. Asking \$300. Retiring. Barry @ 707-833-2585; [barryneils@yahoo.com](mailto:barryneils@yahoo.com).

**OPERTORIES FOR RENT/OFFICE** to share-Beverly Hills new high tech five chair office any day of week. Call Paul 310-666-3925.

**ENDO IN YOUR OFFICE** Why refer out patients & \$\$\$\$? DDS with 25 yrs experience will do RCTs, Apicos, Bring most instruments, & REDUCE YOUR STRESS. 310-902-6300.

## SONY Sale

### Digital Still Image Recorder



Model: DPA-300\*

## Liquidation Price: \$129

Free Footswitch and MD DATA disc!  
(While supplies last)

- Compatible with most Intraoral Cameras
- Factory New with Warranty
- Limited Supply and Hard to Find
- Original List Price: \$1,800
- See website for complete DPA-300 specs

**Buylegacy.com**  
1850 Diamond St., Suite 102, San Marcos, CA 92078

**TEL: 760-891-0810**  
**Fax: 760-891-0815**



*Dealer Inquiries Invited*

\*Sony and DPA-300 are registered trademarks of Sony Electronics Inc.



## PRACTICE SALES & APPRAISALS

### SAN LUIS OBISPO

Rare central coast private practice opportunity. Ideally suited for family, community oriented owner/practitioner. Three ops fully equipped. Practice features over 30yrs of goodwill with owner producing over \$400k on part-time schedule.

Contact either Lou Bermudez, Broker or Frederic Sherman, DDS, Broker for a Confidential Showing at:  
**(818) 999-9595**

**PracticeBrokers@aol.com**



**SACRAMENTO DENTAL OFFICE** for sale. Leasehold improvements & equipment only. 4 operatories turnkey package. Price \$190000, Alex (916) 879 2956.

**MISSION HILLS** (5) op computerized G.P. for sale. 99% Cash/Ins, 1% PPO. 2005 Gross Collections \$860K+. Averaging (47) new patients per month. Seller is retiring. D&M PRACTICE SALES (818) 591-1401.

**DENTAL GROUP** Seeking specialists for OS, Pero, Pedo, & Endo (NO. Cal. only) Good Sal. on or multiple locations NO/SO Cal. 310-903-7610 or 818-502-3660.

**CABINETS, CABINETS** Cabinets, Cabinets. Call 310-464-8989.

**PRACTICE FOR SALE** #1072 - Santa Maria area. G.P. - Collects over \$500k/year. All insurance and cash. 4 Ops in 1,200+ sq.ft.- Condo office - Hi-identity R.E. included in sale. Fantastic opportunity - PPS, Inc., - Thomas Fitterer or Dean George (714) 832-0230 E-mail: [PPSIncnet@aol.com](mailto:PPSIncnet@aol.com) or Register and browse our website - [PPSDental.com](http://PPSDental.com).

**PORTABLE DENTAL EQUIPMENT:** NEW AND USED. X-RAYS, CHAIRS, LIGHTS, COMPRESSORS, ADEL UNITS, ALL IN VERY GOOD RUNNING CONDITION. THESE UNITS ARE ALL IN RIGID SHIPPING CHEST. CALL 707-575-1400.

# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS



## “DENTAL PRACTICE BROKERAGE”

### Making your transition a reality.

Practice Sales



Contract Services



Purchase Financing



Associateships



Partnerships



Mergers

**Upcoming Seminar**  
**Dates 2006**

To be announced in  
future 2006 issue



For All Your Insurance Needs

**MITCHELL & MITCHELL**  
Insurance Agency, Inc.

1200 Highland Ave., Suite 100, San Francisco, CA 94109  
(415) 880-0225 • FAX (415) 551-0225 • WWW.MITCHELLM.COM

**CARSON CITY, NEVADA:** Both building and dental practice for immediate sale. One non owner dentist is retiring and the other is selling but would like to come back as the associate to the new buyer for two or three days a week. Building can be purchased at no money down and the lenders will finance 100% of the dental practice loan. The building is attractive and has a basement. There are 6 operatories all with new dental chairs and delivery systems. **SOLD**

**ORANGEVALE:** For Sale or Available to merge into another office. Owner has worked in the satellite practice two days a week for twelve years. He is a senior dentist that is proficient in placing and restoring implants. Dr. would be willing to sell the practice or merge into another local practice. Owner willing to work for buyer if equitable for both parties.

**REDDING:** For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major throughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

**LAKE TAHOE:** (South Shore) For Sale - How does it get better than this? A successful family oriented practice located in the heart of beautiful Lake Tahoe has gross receipts of over 850K in 2004 with low overhead. There are 4 operatories with 5 days of hygiene. If you ever wanted to locate in a resort community with extensive summer and winter sport activities and have a very successful dental practice at the same time you should consider this opportunity.

**MODESTO:** For Sale - Gross Receipts for this practice in 2005 were one million six hundred thousand. The practice was acquired in 1970 and has been in its present location for 27 years. There are 15 days of hygiene. The office has 7 treatment rooms in 2200 sq ft. Digital X-rays, Panoramic X-Ray, Laser and Intraoral Camera. Owner would like to return as associate for two days a week.

**S. FRESNO COMMUNITY:** For Sale - General Dentistry Practice. This 6 operatory office has 5 days of hygiene, and has been at its present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

**WILLITS:** For Sale - Both dental practice and building are for sale in this beautiful rural community. 2004 gross receipts were 512K with 184K adj. net income. This 1,200 sq ft office has 4 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring. **SOLD**

**MODESTO: ASSOC. WANTED** - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene, Pano, Cerac Unit, Intr-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities, or retired dentist that wants to continue working 2 days a week.

**REDDING:** For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

**REDDING:** For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

**FRESNO:** For Sale - General Dentistry Practice. 2004 Gross Receipts were 545K with an adjusted net income of 178K. This 1,100 sq ft office has 3 treatment rooms, with 4 days of hygiene. It has been at its present location for 19 years. Dentrix software. Dentist is retiring. **SALE PENDING**

**FREMONT:** For Sale - Owner is retiring after 36 years in same location. Three treatment rooms. All Endo Perio and Oral Surgery is routinely referred out. This practice is ideal for the new graduate or as a satellite practice. Very attractive lease available for the office space. **SOLD**

**COTTONWOOD:** For Sale - General Dentistry Practice. This small practice is ideally suited for the new graduate or a satellite practice. The building is also for sale. Gross Receipts in 2005 were 375K. The office has 2 TX rooms in 880 sq. ft. with room for expansion. Four thousand acres were recently purchased in Cottonwood for a new Del Webb retirement community set to break ground in early 2006. Owner is retiring after 27 years in the same location.

# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS

### Northern California Consultants

**Dennis R. Hoover, D.D.S.**

Corporate Broker

(800) 519-3458

(209) 605-9039 Mobile

Direct:  
dennishoover@mac.com

Corporate:  
dennis.hoover@henryschein.com

### Southern California Consultants

**Steven Rizer, D.D.S.**

(805) 405-6568

**Mario Molina**

(323) 974-4592

## "DENTAL PRACTICE BROKERAGE"

**FOLSOM:** For Sale - General Dentistry Practice. Well established practice in a new building. This beautiful 2600 sq. ft. office includes 8 equipped treatment rooms, Laser, and Panoramic X-Ray, and Dentrix software. This practice has 13 days of hygiene/week. Gross Receipts for 2004 were 1.4 Million with an adjusted net income of \$504K. Owner would like to sell and come back to work 2 days a week.

**MINDEN, NEVADA:** For Sale - This practice will do over 900K in 2005. The practice was acquired in 1987 and has been in its present location for 17 years. There are 31 new patients a month seen in this 5 op 2000 sq. ft. office. There are 6 days of hygiene. The building is also available for sale with room for expansion.

**TWAIN HARTE:** For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg.

**SAN RAMON:** For Sale - General Dentistry Practice. Practice 2005 patient receipts were \$1,250,000. Eight tx. Rooms, 3 utilized for hygiene. Approx. 50 new patients per mo. Intraoral camera, Panoramic x-ray. Practice located in area for 25 yrs. 11 yrs. in present location. Large patient base of adults and children in very affluent and growing area. Owner retiring.

**LOS ANGELES CO.:** For Sale - TMJ SPECIALTY PRACTICE; Large dentist referral base; practice established as exclusively TMJ 25 years ago; 2005 collections \$300K on 2 days/wk; LOW OVERHEAD; Centrally located in high visibility Professional Building. Equipment in good condition & office tastefully decorated. Seller retiring.

**PETALUMA:** For Sale - This office incorporates Digital X-rays and Dentrix software creating a totally paperless office. The 2005 patient receipts were \$244K. All equipment is 5 years old or less. Endo, Perio and Ortho routinely referred out. Owner is moving out of the area.

**SAN JOSE:** For Sale - This practice has operated for 42 years in the same location. There are 4 operatories, 3 equipped. 4 days of hygiene. 2005 patient receipts were \$648K. Approx. 1,200 active patients. Owner is retiring.

**VALLEJO:** For Sale - General Dentistry Practice. This practice is located in a highly visible area in a growing area of Vallejo. Owner works 3 days a week. 2005 receipts were \$185K. Practice located in same location since 1989. Approximately 900 active patients. Doctor is retiring.

**SAN FRANCISCO (Chinatown):** For Sale - 2005 patient receipts were \$356K on 3 days a week. Owner has another practice in the East Bay. No Medical, HMO or PPO plans except for straight Delta Dental Plan. Office on ground floor on busy street.

**RANCHO MIRAGE:** For Sale - General Dentistry Practice. This beautiful 1200 sq. ft. office is situated in the Eisenhower Medical Ctr. The practice has operated in same location for 30+ years. This practice has 6 operatories, 4 are fully equipped, 3 days of hygiene. Owner is retiring.

**EL DORADO HILLS:** For Sale - General Dentistry Facility. This facility completed only a year ago. All new state of the art equipment and office design. Grossing over \$50,000.00 per month. If you are interested in the El Dorado Hills area don't pass up inquiring about the details of this sale.

**PETALUMA:** For Sale - General Dentistry Practice. Has been in its present location for 5 years. 3 Operatories, Dentrix Software, Digital X-Rays, Intra-oral Camera. Gross receipts are approx. \$300K per year. Great practice for the new grad, satellite for the experienced dentist or for a dentist wanting to come to the Petaluma area. 5 or 7 year lease available.

**OROVILLE:** For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

**April 27-30<sup>th</sup>**

**Booth #1291  
Anaheim CDA Convention**

**Visit us online at:**

**www.pptsales.com**



**BUYERS  
FREE CAREER  
PLANNER CD  
\$195 VALUE  
Includes:**

**Corporate Headquarters**  
10920 West Lincoln Avenue  
West Allis, WI 53227  
(800) 730-8883

# DANSEREAU

Factory Direct American Quality Since 1961

**Complete  
Dental Office  
\$22895.00**

or  
**\$429.99 Per Mo.**  
INCLUDES ALL THIS  
EQUIPMENT



**CDA Anaheim  
April 28 - 30  
Booth # 1278**

**CDA Meeting  
Special Financing  
NOTHING DOWN AND  
NO PAYMENTS FOR  
6 MONTHS**



Call (800) 423-5657  
or Website:  
**WWW.DHPDENTAL.COM**  
For More Details

**America #4  
Operatory  
INCLUDES:**  
AM3 Dental Chair  
Module Hands Controls  
Delivery System  
Complete Assistants Pckg.  
Diamond Dental Light

**\$4595.00  
INCLUDES FREE  
10 Year  
Warranty**

Signature Stool Package  
Dentist and Asst. Stool  
\$699.00 For Both



Manufactured at: 250 E. Harrison Street, Corona CA 92879

**NEW SONIKLEEN** Ultrasonic Cleaner (3 quart) w/ ss basket- \$295.00. [www.buytpcdirect.com](http://www.buytpcdirect.com).

**IMPLANTS AND PERIO** IN YOUR OFFICE Why refer out patients and production? Experienced periodontist will do all procedures at your practice. 562 619-9731.

## ARE YOU STILL PAYING UNNECESSARY BROKERS FEES?

Not Here! Call for a free competitive quote with no hidden fees. The Dental Insurance Specialists, Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**PRACTICE FOR SALE** #E-385 SACRAMENTO—GP Fee for Service 9 op practice plumbed for one additional. Collections in excess of 1.4 million! FP \$950K! TIM GIROUX, DDS/BROKER 800-641-4179.

**RAY FOSTER** 12-inch model trimmer. Good condition. New cost is over \$500. Retiring. Sell for \$200. Barry @ 707-833-2585. [barryneils@yahoo.com](mailto:barryneils@yahoo.com).

**NEW VACUUM** for only \$1,095! Compressors from \$2,495! Call Corky @ (951) 549-1400 or (800) 423-5657.

**SIMI VALLEY** three-ops solo practice one block south of new shopping mall. Share office space or purchase outright. Contact for details: Tel 805-5220191-email-smohanus@yahoo.com.

**PLANNING TO SELL** your practice but don't know where to start? Call Carolin at (888) 299-7848. See page 13.

**"WOOD AND DELGADO** have taken care of all of my legal needs for a number of years now and I constantly recommend them to other dentists." Moni Mosharaf, Orange and Aliso Viejo, California. Call Wood and Delgado toll free: 800-499-1474.

**RANCHO MIRAGE:** For Sale- General Dentistry Practice. Same location for 30+ years. Office has 6 operatories. 4 fully equipped, 3 days of hygiene. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**GLENDAL** practice for sale. Gross 141K on 3 days. Asking 120K. All equipment and charts. Call 213-300-8029.

**ORTHODONTIST** wanted for a pedo office Bay Area to treat CASH Patients. Pl. fax interest to 650-369-4622 or [sivasch@hotmail.com](mailto:sivasch@hotmail.com).

**GENERAL DENTIST AVAILABLE** Bakersfield/Tehachapi, fourteen years experience, fast and efficient, call or email for curriculum vitae, (661)867-2115, [dinodds@yahoo.com](mailto:dinodds@yahoo.com).

**SAN GABRIEL AREA:** Front desk/office manager, ft/pt, excellent salary with good atmosphere contact 626-294-9119.

**AN EXPERIENCED DENTIST** looking for an associate position leading to a partnership or buy out the practice in Beverly Hills. 310-312-3300.

**DENTIST PART TIME** SANTAMARIA AREA GREAT WORK ENVIREMENT, BASE SALARY PLUS COMMISION FAX RESUME TO 626 332 0052.

**ASSOCIATE DENTIST** Private practice in Glendale, part-time, bi-lingual, General Dentistry. Call (818) 956-3754 or Fax (818) 956-0755.

**ORTHODONTIST WANTED** for 5 year buy in. I will go to half-time. I am 59. Los Angeles area. heavenlyhr@pacbell.net.

**POWER PAC LIGHT** (Arc light) for sale. Mint. AMERICAN DENTAL TECHNOLOGY. New \$3900 (\$1800) 714-573-3079. pics via email avail.

**PRACTICE FOR SALE** #1082 – Tahoe – Beautiful office in Fantastic Small town near Tahoe, near Squaw Valley. Est 50 yrs plus, 1,000's of records. Semi retired works 3 days/week. All Cash & Insurance. Truly a "Gold Rush Practice". Should Gross \$400 to \$500k first year. Bargain. Call PPS, (800) 695-2732, (714) 832-0230.

**EQUIPMENT 4 SALE:** Email for list of equipment (all kinds). DallArmi@pacbell.net or call (650) 968-1836.

**LOOKING FOR A PRACTICE** to associate and buy in Pasadena, Arcadia or Burbank. Please call: Dr. George Koutsoukos @ 213-949-8458.

**SIMI VALLEY** three-ops solo practice one block south of new shopping mall. Share office space or purchase outright. Contact for details: Tel 805-5220191-email-smohanus@yahoo.com.

**ORANGE PERIODONTAL PRACTICE** space in medical building, available for rent to non-restorative specialist . Next to medical centers and the mall, upscale facility, newly built . Please call (949) 310-8191.

**UPSCALE WOODLAND HILLS** private dental practice seeking full time professional hygienist with outstanding communication skills qualified candidates call 818 427 3748.

**HANAU ARTICULATOR** Older model, but works well for removable prosthetics. Retiring. \$200. Barry @ 707-833-2585; barryneils@yahoo.com

**LOOKING TO BUY:** Quality-oriented GP seeking associate-ship leading to buyout in Burbank/Glendale/Pasadena/S.F. Valley. 818-577-7707. No brokers.

**SIERRA FOOTHILLS PRACTICE** for sale. Great location. High net. New office & equipt. Close to Yosemite, all mountain sports. crsglddds@sti.net.

**NEW TPC** Assistant's "North Carolina" Mobile Cabinet- \$420.00. www.buytpcdirect.com.

## Disability Claim Dos & Don'ts

*Common mistakes can undermine or even void your disability claim!*

*Make sure you have expert representation both before and after filing any claim.*

**I protect you from errors!  
Know the Answers in Advance!!**

- *Know your substantial & material duties.*
- *Know what to say when the insurance company says you have "dual occupations."*
- *Know how to handle a request for your signature when a company field investigator asks you to read & sign a statement they have prepared.*
- *Know how "your age" influences your claim.*
- *Know how to respond to a request to Photocopy every page of your office appointment book going back one year or more or a detailed request for code numbers related to your practice.*
- *Know how to prepare for an independent medical and functional capacity evaluation.*
- *Know how to understand policy language regarding pre-existing conditions, fraudulent misstatements, prudent man clauses, incontestability, rehab and presumption of disability.*
- *Know what to do if your claim is terminated.*

Disability claim processing is a potential minefield...one misstep and your financial future could be destroyed. I walk you past the known hazards to make sure you and your attending physician don't make any mistakes. *You don't have to go it alone.*

For a FREE TELEPHONE Consultation, call

**ART FRIES, RHU**

**800-567-1911**

Internet: www.afries.com

# Practice Transition Partners

*Realize the possibilities.*



**Robert Stanbery**  
Owner



**Kerri Matz**  
CA Licensed Agent



**Don Stanley**  
CA Licensed Agent

Dental Practice Sales  
Acquisitions  
Mergers  
Appraisals  
Buyer Representation

*Additional opportunities nationwide!*

**888.789.1085**

[www.practicetransitions.com](http://www.practicetransitions.com)

## HUNTINGTON BEACH (Facility Only) **\*\*New Listing\*\***

Facility with 4 ops (3 equipped), very up-to-date equipment.

## SOUTH ORANGE COUNTY, CALIFORNIA

5 op state-of-the-art general practice. 2005 collections over \$750,000.

## WEST LOS ANGELES, CALIFORNIA

Spacious 5 op GP in highly desirable area. 2005 gross over \$700,000.

## LAGUNA BEACH, CALIFORNIA

3 op general practice, great location. 2005 gross over \$250,000.

## LA COUNTY DESIRABLE COASTAL COMMUNITY, CALIFORNIA

Specialized practice providing endo and/or a great GP startup opportunity. 2005 gross expected to be over \$250,000.

## GOLD COUNTRY OF NORTHERN CALIFORNIA

Spacious 4 op general practice. 2005 gross exceeded \$1,000,000.

## IMPERIAL VALLEY, CALIFORNIA

General practice, building also available. 2005 gross over \$260,000.

## SAN FRANCISCO, CALIFORNIA

Convenient location, 4 op GP. 2005 collections over \$235,000.

## BORDER OF SAN FRANCISCO & DALY CITY

3 op general practice in a great location with high visibility.

## VISALIA, CALIFORNIA

General practice priced for quick sale. 2005 gross over \$420,000.

## ANAHEIM, CALIFORNIA **\*\*New Listing\*\***

4 op GP in excellent location. 2005 gross exceeded \$220,000 on very limited schedule.

## LAS VEGAS, NEVADA (Specialized Practice)

Providing restorative, implant surgery & prosthetic reconstruction dentistry. 2005 gross over \$1,000,000 on 2 doctor days/week.

**FOLSOM, CA:** Office condominium for sale, 1777sf, include architectural plan (6 ops) + permit; ready to build-out; adjacent to large shopping center and city college; middle/high income, tremendously growing area. 510-381-2843. [visage6060@yahoo.com](mailto:visage6060@yahoo.com)

**POMONA** busy location, \$290K collection, \$250K selling price OBO, 2 equipped, 2 plumbed, waterlase/digital Xray, Zoom2, I/O camera, no HMO, 1/3 DentiCal, 2/3 Ins/cash, 3 year-old equipment. 714-726-7751.

**HOLLYWOOD** dental office has three operatories to rent to a specialist 1-2 days a week. Excellent location. call 818-439-8722.

**BELMONT EX-2000** PANORAMIC & CEPHALOMETRIC X-RAY MACHINE, LIKE NEW (310)831-0781.

**GENERAL DENTIST** and Hygienist wanted near Downtown LA. Top \$\$\$\$. No Medical. Great staff! Fax Resume (323) 264-0885, call (310) 915-1817.

**ORAL SURGOEN NEEDED** Busy Practices in Riverside County for implant placement and extractions. Call Dr Shirazi at 951-775-5536.

**ORTHODONTIST:** Mult-Specialty private group practice in Pasadena seeks Board Eligible Orthodontist for 1-3 days per week. Xlnt.income. Fax CV(626)432-4270 Phone(626)432-4242.

**KAVO HS FIBEROPTIC HANDPIECE** Used very little. Asking \$450. Retiring; Barry at 707-833-2585; [barryneils@yahoo.com](mailto:barryneils@yahoo.com).

**BEAUTIFUL, NEW OFFICE** IN HUNTINGTON BEACH, FORCE TO SELL, 4 OPS, 3 READY, NET UP TO 35K/MONTH, CALL 949-279-8817.

**XRAY GENDEX** 70Kvp wallmount 72" arm Excellent Condition \$900 (310) 322 9476.

**LA JOLLA AREA:** GP & some orthodontics. \$900k-1 million/yr. in collections over 5 years. 5 days/wk. Cosmetic emphasis, no amalgams. Established over 25 years. Great patients and staff. Fee-for-service practice. Recent equipment with attractive decor, in a professional building. Asking 990k or 900k with exclusions. CONFIDENTIAL. call 858 457-9998.

**PRACTICE FOR SALE** #2039 - San Bernardino area. Private Practice, 3 ops. Long established, Collects \$170,000. Mix of payers. Call Professional Practice Sales, Inc., (714) 832-0230. Come visit us at CDA Convention Booth #1157.

**ZOOM 2** Bleaching system with 8 chairside kit %25 H2O2 gels Price: \$1000.00. 949-487-0800.

**FOR SALE:** 3M Pentamix 2 (\$700.00), OKI Color Printer C9300 (\$2200.00) Good for brochures and advertisement. 310-372-2853.

**OPERATORY PACKAGE** Belmont chair. Chairmount overpatient unit w/cuspidor and light. Excellent Cond. \$1800. (310) 322 9476.

**DENAR MARK II** Semiadjustable articulators in excellent condition. Retiring. New cost: \$775. Asking \$450 each. Barry @707-833-2585.

**PERIODONTIST AVAILABLE-** Extremely experienced to provide all phases of Periodontics and Dental Implants for a busy dental practice- (310)780-7746.

**3 OLDER DENTAL CHAIRS** (SS White, Dentaleze). All work well; could use reupholstering. \$500 each obo. Retiring; Barry @ 707-833-2585; barryneils@yahoo.com.

**DENTAL PRACTICE** for sale, Oxnard, CA. Low overhead, high margin, 3 ops. Dentist retiring. Gross over \$800,000. 18 years of successful operation. Dentist inquiry only. dentist1962@hotmail.com.

**NEED A CPR CLASS?** We come to you ! Adult-Child-Infant CPR and Choking techniques - Class time is less than 2 hours - we give you a 2 year CPR card valid for 4 hours of C.E.U's per person- cost: \$40.00 per person - minimum # required per area. Our 15th year in Business! Call Danny at (626)797-6179.

**FRONT OFFICE PROFESSIONAL** seeks position with ethical, FFS practice in North San Diego County. 17 yrs exp one office. 760-525-0272.

**GENERAL DENTIST ASSOC.** wanted for high grossing practice in Kingman, AZ Fast growing community. 928 692-9394.

**REFERRING PROCEDURES OUT?** Have your Oral-Surgery, Perio-Surgery, Pedo, Endo done at your office by an experienced GP. Cell # 310-709-5251. www-DrMinoofar.com.

**PERIODONTIST AVAILABLE** To come to your O.C. office. Professional, with a gentle touch. (714) 305-5911.

**NEW TPC** Doctor's Mobile Cabinet- \$420.00. www.buytpcdirect.com.

**USED DENTAL EQUIPMENTS, INSTRUMENTS & SUPPLIES WANTED.** Turn your unwanted or outdated stuff into CA\$H. Call 626-277-8828.

**POMONA OFFICE** busy location, \$290K collection, \$250K selling price OBO, 2equipped, 2plumbed, waterlase/digitalXray, I/Ocamera, noHMO, 1/3DentiCal, 2/3Ins/cash, 3year-old equipment. 714-726-7751.

**EQUIPMENT IN EXCELLENT CONDITION** 3 Royal chairs with lights, delivery stytem chairs/stools Available immediately (909)798-7122.

**SANTA BARBARA CITY AREA:** GENERAL DENTIST WANTED. 1-3days/wk(4-6hrs/day), short/long term? CALL 805-965-8141 M-F 10-6. POSSIBLE BUY-IN.

## PROTECT YOUR ASSETS!

### Do You Have a Plan?



**You have worked hard to get it.  
Make sure you keep it!!**

- ◆ Professional Liability
- ◆ Disability Income Life Insurance
- ◆ Business Interruption
- ◆ Annuity Retirement Plans
- ◆ Property & Casualty
- ◆ General Liability
- ◆ Accidental Death & Dismemberment Insurance
- ◆ Life Insurance / Long Term Insurance
- ◆ Workers Compensation Insurance

**Talk to one of our specialists today.  
Call for an appointment now.**



**Dental Group Alliance LLC**

**Phone:** (800) 580-1989 **Fax:** (714) 200-0292  
**WEB:** www.dentalgroupalliance.com **Email:** info@DGALLC.com

**Visit us at the CDA Convention in  
Anaheim April 28-30 Booth # 246**

**SUB-LEASE** in Covina, CA. 1100 sq.ft. 3 plumbed ops. Private office/bath. Plenty parking. Available April 2006 626 653-8889.

**GOOD CREDIT OR POOR CREDIT** can still get you practice acquisition, startup or equipment financing plus working capital. PracticeXchange (866) 375-0277.

**EQUIPMENT:** new forest chair & unit. gendex developer, chemiclave, N2O2 meter, triad curing unit, merced area. make reasonable offer. (209)722-9093.

**DENTIST, HYGIENIST, RDA** Resdea group practice. Excellent Salary and Benefits. Smilemasters@aol.com.

**SANTA ANA** dental office for sale. 7 op., 5 equipped. Great location. FSBO \$825K. Only 2½ years old. 310 991-7921.

**FOR SALE** Peri Pro III, Excellent Condition. \$600. Call 949-759-8606.

**I DIDN'T REALIZE** how much production I was losing until American Dental Specialists helped me...I can't thank them enough! -Dr. P. Call ADS- (714) 989 2345) See add in Dental Directory in back of this issue.

**SANTA ROSA** 1500' OFFICE FOR SALE. Plumbed for vac, air, nitrous. Can finance. Asking \$465,000. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

# JOB OPPORTUNITIES



- Peds
- GP's to do Peds
- Ortho and Ortho staff
- Managers and staffing

Growing organization constantly needing enthusiastic, hard working, ethical and entrepreneurial Dentist.

Call  
**323.835.0444**  
 or email  
**HR@kdkusa.com**

**2 DIGITAL SENSORS** for just \$9,999! The DentiMax sensor package includes size 1 & 2 sensors with USB control box and imaging software. Call (800) 704-8494.

**ORTHODONTIST WANTED** We have long LISTS of patients waiting to see YOU! Top pay & flexible days available. Need due to company growth and expansion. We own several beautiful, state-of-the-art dental facilities in the Greater LA area. Nearly 100% PPO. We provide all records on site, an excellent Treatment Counselor, and no management headaches. Fax or email: julie@smilefinders.org or 310-342-0202.

**OUTSTANDING LEASING OPPORTUNITY** for Large Dental Group or Specialists. SuperMarket Anchored New Retail Center. Contact Caudill & Associates 909 337-0466.

**SOFTDENT SOFTWARE** willing to pay \$1000.00. Must have all codes. Call Ronald 714-588-2263.

**GENERAL DENTIST WANTED** for Orange County locations. Diagnose and provide comprehensive patient care in private office. Call 562 694-3984 Email jeffdmnd@cox.net.

**ASSOCIATE DENTISTS** needed for OC group (5 offices). Mod. offices- Good hours & pay. No weekends. Fax resume' 714 698-0541.

**DA EXPERIENCED** looking for position in Upland, Rancho, Fontana, Pomona, Claremont, Montclair. (323)719-3731.

**"PRACTICE BUILDING"** associates needed for LaJolla & Laguna Niguel practices. Minimum \$50/hr + percentage of ownership/monthly profits. 858-459-3247 or 949-831-4346.

**SANTA BARBARA** established practice for immediate sale. Great price, Excellent opportunity. Owner motivated, willing to finance. call 805-636-9229 Fax 805-456-3344.

**SUBURBAN BAKERSFIELD** Emergency sale of dental practice. Dr. is called for a missionary. 2ops. no Medical, no HMO. (661) 665-8519. After 7pm.

**SACRAMENTO PRACTICE** for sale in the bedroom community of Carmichael. Fee-for-service, 4 opps + 1 plumbed in 2100 sq ft office. Owner will consider selling building. Call 209-770-6177.

**PERI-PRO** III INTRA-ORAL FILM DUPLICATOR/ DAYLIGHT LOADER. MINT CONDITION, MAKE OFFER. richardwarddds@verizon.net.

**1 STAR LIGHT SOURCE** New cost is over \$400. Asking \$150. Retiring. Call Barry @ 707-833-2585; barryneils@yahoo.com.

**OPERATORY FOR LEASE** WITH ALL THE INSTRUMENTS. VAN NUYS LOCATION. 818 7850492 ASK FOR DR KARAMYAN.

**DENTIST NEEDED** treat children & Adults in group practice.

**ENDODONTIST WANTED:** Brand New Specialty only practice in Phillips Ranch/Pomona. PT to start. High pay, high growth potential, great facility and staff. (951) 233 5189. hglassman@comcast.net.

**OPTILUX 400** light cure machine. Excellent condition. New cost: \$778. Asking \$425. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**MONTEREY PARK OFFICE FOR SALE OR RENT** GREAT LOCATION 871 SOUTH ATLANTIC BLVD ACROSS STREET FROM MONTEREY PARK HOSPITAL 1300sf. IDEAL FOR AN ASIAN DENTIST. CALL: (626) 2844200 OR (626) 862-4334.

**SUBLEASING SPACE** 3-5 days/week for General DDS/ Specialist for state of the art facility, Beverly Hills. Please call 310-860-9311.

**PACOIMA & VAN NUYS** & Santa Ana location. Fax resume @ (818) 780-7575, call (818) 335-0274.

**F/T EXP DENTIST** IN BELL. FAX RESUME TO: 323-560-5653 GOOD PAY.

**HYGIENIST OR MANAGER LEVEL POSITION:** Multi-Specialty private group practice in Pasadena seeks Hygienist or Manager level position to present perio treatment to patients. Strong verbal skills, F/T, XInt income, Great opportunity. Fax resume (626) 432-4270 and Call (626) 432-4242.

**PARTNERS OR INVESTORS NEEDED** to build Pyramid like Hotel halfway between Los Angeles, Las Vegas facing Fwy 15 Please call 909 641 3424.

**DENTIST - PRIVATE PRACTICE** New or exp'd welcome. FT/PT in Van Nuys area. Fax resume to (818) 781-1617.

**OFFICE FOR SUBLEASE** in medical building near Brentwood, new equipment. call 310-479-7852.

**EXP DENTAL ASST** EXP DENTAL BILLER IN BELL AREA. GOOD PAY. CALL 323-560-3646.

**WANTED** GENERAL DENTIST, PERIO, ENDO, O.S. and ORTHODONTIST for private dental office in Clovis. Must accept HMO patients and willing to be enrolled. Please Call- Cell: (559) 213-9440.

**PALM SPRINGS DO YOU GOLF?** Then this is the practice for you. 10 ops. Very low rent. Seller motivated...Call Associated Group Practices Sales/LB Brokerage. (800) 673-7337. Offered At: \$160K or Make an Offer.

**COSTA MESA** Long-established practice on main street, 3 ops. Asking \$270,000. Select Practice Services, 949-360-8223!

## Maximize the Value of Your Practice NOW . . . and for Your Future



### DGA Transition Team can help YOU get what YOUR practice is really worth!!

- ◆ Consulting services for multi-doctor groups or solo doctors who wish to add an associate
- ◆ Group practice structure – how to make it work
  - ◆ Practical Strategies
  - ◆ Legal Compliance & Protection
  - ◆ Equitable Agreements
- ◆ Partnership development
  - ◆ Find the right person
  - ◆ Develop the right relationship
  - ◆ Create the right structure
- ◆ Practice mergers consulting

### PRACTICE TRANSITIONS WITHOUT BROKER FEES



**Dental Group Alliance LLC**

**Phone:** (800) 580-1989 **Fax:** (714) 200-0292  
**WEB:** www.dentalgroupalliance.com **Email:** info@DGALLC.com

**Visit us at the CDA Convention in Anaheim ◀ April 28-30 ▶ Booth # 246**

**DGA CAREPAY** enables your practice to earn interest on your AR (or – DGA CarePay creates a profit center for your practice) AND enhances treatment plan acceptance. BE THE BANK. CALL 800-580-1989.

**LOOKING** for the perfect practice to buy? most of our practices are sold before we have time to advertise them SIGN UP AT THE DILWITTH GROUP WWW.DILWITTH.COM don't be left out.

**YOU ARE PRIORITY #1** Whether you're equipping a new office, going all digital or merely need a handpiece repaired, Priority Dental Inc. is committed to exceeding your expectations and making you feel so valued that you refer all your friends to us. Give us a try. Priority Dental 800 853 3128.

**NEED CE UNITS?** Earn your CA and AGD approved CE credits in the comfort of your home. Many topics to choose from. Call California Dental Institute at 1-877-234-3348.

**NEW TPC** Utility Mobile Cabinet- \$200.00. www.buytpc-direct.com.

**DENTAL EQUIPMENT SPECIALIST** Planning a new office, let us relieve the stress involved. We will plan, build and equipment your office while you continue to run your practice. (661) 209-2669.

**IT'S A PURPLE THING!** (877) 374-3371 / estheticprofessionals.com.

# Guaranteed Service!!!

Have you every wondered why you can't have your equipment repaired correctly the first time? With over 30 years experience repairing both old and new equipment, we guarantee your repair or it's free!!!

We will be there when you need us, early morning hours, lunch time, late night, or weekends.



**Orange County area**  
(714) 620-4247  
**Bakersfield area**  
(661) 209-2669  
www.ddsfixer.com  
15824 Clarisse St  
Bakersfield, Ca. 93314



**OFFICE DESIGN  
CONSTRUCTION  
TENANT IMPROVEMENTS**

**Dental Specialist  
Equipment**

**DENTAL EQUIPMENT SPECIALIST** We are your answer for all your equipment needs. Financing available. (714) 620-4247.

**\*\* CHAIRS** USED dental chairs available for pickup, \$300-\$900. In working condition. Some units and lights, too. Call 310-394-1551.

**ANNIVERSARY SPECIAL** thanks to all our wonderful customers over the years! Handpiece repair, most high-speeds, \$49. Handpiece Trading Post, 800-445-6719.

**SALE:** Intra Oral Camera, Digital X-ray sensor, 2 station network, 2 brand new Dell P4 PCs, 2 Flat Panel 17" Mtrs, completely integrated with EZ 2006 #1 Rated Dental Software, training, support for one year: Entire Pkg: \$414.00 per month for 60 mos. w/2 pymts up front and \$1 guaranteed buyout at lease end (on approved lease). call 800-273-5033.

**4 STAR 430SWL FIBEROPTIC** HS handpieces. Great condition. \$275 each, all 4 for \$950. Retiring. Barry at 707-833-2585; barryneils@yahoo.com.

**YOUR STAIRWAY** to Success is Purple! (877) 374-3371 / estheticprofessionals.com.

**FREE OFFICE DESIGN** Free Office Design, Free Office Design. Call 310-464-8989.

**STAFFING SERVICES** Job seekers place your resume free! Employers place jobs at low cost: www.firstchoicedds.com. For info call (800) 223-5766.

**PRACTICE FOR SALE** #1086 - Oral and Maxillo Facial Surgeon in Long Beach area. Retiring from this long established practice. Will stay on for extended transition. Real Estate also available. Collects \$1,300,000 annually. Call PPS (714) 832-0230.

**PORTABLE X-RAY UNIT:** Move it around from room to room, no need to buy wall units any more, but a portable x-ray unit for all your operatories. CALL 909-484-2727 www.ashteldental.com.

**PERIODONTIST NEEDED SAN BERNARDINO AREA-GROUP PRACTICE. FAX RESUME 818 846 3738.**

**THERE IS MUCH MORE** to in-house specialties than just a specialist. Thanks to American Dental Specialists, we now know how to build a successful PROGRAM! -Dr. W. Call ADS-(714) 989 2345) See add in Dental Directory in back of this issue.

**APTOS (OUTSIDE SANTA CRUZ)** private general practice - 3 operatories in "BeverlyHills" of the area - Dr retiring - private insurance&cash only - grosses over \$500,000/year on 3 days/week. Thomas & Fees Practice Sales (714) 544-4341.

**LARES AIR ABRASION UNIT** Excellent condition. New cost: \$2,000. Sell for \$1,000. Retiring. Barry @ 707-833-2585. barryneils@yahoo.com.

**TARZANA GENERAL PRACTICE FOR SALE** Collects \$700,000 per year with a net income of \$400,000. Shopping center location. Asking \$575,000. Kurt Skatin 818-991-6552.

**SAN DIEGO PRACTICE SALES** Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

**RINGLIGHT SYSTEMS** from doctorseyes take your digital photography to the next level visit us at AACD San Diego booth #747. 1-800-971-9917.

**25% COLLECTION AGENCY** (FLAT RATE FEE) "No Collection - No Charge" Status Reports EVERY month. Highest Rate of Recovery at Lowest Fee. 50% DISCOUNT to New Clients. SHERMAN CREDITOR SERVICES 626-222-1516.

**COMPLETE** Office Package from ONLY \$24,863!!! All the capital equipment you need to open an office. Call Corky @ (951) 549-1400.

## INSTANT GRATIFICATION!!!

When you place your Reader Ad online at [www.dentaltrader.com](http://www.dentaltrader.com), it posts to our website's Online Ad Board instantly. Your ad may get response long before it is printed in The Dental Trader!

*"This is the first time I've used The Dental Trader Online Ad Board. I was pleasantly surprised to have several contacts within the first week. So I am very happy with the results obtained by using The Dental Trader. Thanks again!"*

Dr. R.P., DDS

The doctor who sent us this testimonial requested his ad be removed from the publication because his item sold shortly after being placed. **The Dental Trader's** Online Ad Board works for shoppers and advertisers! It's where you'll find the best bargains. **Check it out!**

[www.thedentaltrader.com](http://www.thedentaltrader.com)

## Patient Financing Without the HUGE Upfront Fees from "Dental Credit Cards"



### DGA CarePay Benefits for Your Practice

- ◆ Get a Financial Commitment for the Full Treatment Plan BEFORE you begin any dental treatment
- ◆ Discuss financial arrangements ONE TIME rather than "Pay as You Go" (the WORST financial arrangement)
- ◆ Your practice is in control of financing decisions
- ◆ Finance ALL of your accounts receivables—Don't let the "Dental Credit Card" companies "Cherry Pick" your most credit worthy patients
- ◆ Collect interest on your accounts receivables and create additional streams of income for your practice
- ◆ Minimal transaction costs
- ◆ Simple to start & simple to setup new accounts
- ◆ DGA CarePay takes care of ALL of the administrative tasks for your practice

### BE THE BANK



Dental Group Alliance LLC

Phone: (800) 580-1989 ✦ Fax: (714) 200-0292

WEB: [www.DGACarePay.com](http://www.DGACarePay.com) ✦ Email: [info@DGALLC.com](mailto:info@DGALLC.com)

Visit us at the CDA Convention in Anaheim ✦ April 28-30 ✦ Booth # 246

**AMERICAN DENTAL SPECIALISTS'** pricing is so economical...I couldn't afford NOT to have specialists in my office! — Dr. A. Call ADS 714 989 2345. See add in Dental Directory in back of this issue.

**IRVINE** Leaseholds only. Paperless, state of the art office. 4 ops, 1300 S.F. Call (949) 548-4559 Agent.

**BORDER OF SAN FRANCISCO & DALY CITY, CALIFORNIA** - With a prime shopping mall location, this 3 operator, 1,000 square-foot general dental practice has high visibility and ample parking. New equipment and great growth potential. 2005 collections exceeded \$170,000 on 2 1/2 doctor days per week. Practice Transition Partners, (888) 789-1085, [www.practicetransitions.com](http://www.practicetransitions.com).

**PRACTICE FOR SALE** #1094 — Two Practices near Bakersfield. Gross \$750,000. Fee for service only — Free standing buildings included in sale. Bargain. Call P.P.S., (714) 832-0230. Come talk to us at CDA Convention Booth #1157.

**ENDO PROFITS** Stop referring out patients and revenues. Experienced GP does RCTs, including molars, at your own office. Call 310-613-7775.

**TOUCH-O-MATIC** Bunsen burners. Good condition. \$50 each. Retiring. Barry @ 707-833-2585. barryneils@yahoo.com.

**NEW TPC** Mirage Assistant's Stool- \$330.00. [www.buytpcdirect.com](http://www.buytpcdirect.com).

CALL



PRACTICE SALES AND LEASING

*For all your Practice Transition Needs!*

*Trust your Practice  
Purchase or Sale to "The  
Personalized Service  
Dental Broker"®*

**818.591.1401****www.dmpractice.com**

P.O. Box #6681, Woodland Hills, CA 91365

## MAY FEATURED PRACTICES

**SOUTHERN CA CITY - WOW! MULTI-LOCATION COMPUTERIZED G.P. NEW/ NEWER EQUIPMENT. (4) LOCATIONS ALL WITH EXPOSURE, VISIBILITY AND SIGNAGE. ALL ARE MARKETING UNDER THE SAME BRAND NAME. GROSS COLLECTIONS \$4.8M LAST (12) MOS. NET AFTER DEBT SERVICE \$1.1M.**

**ENCINO #2 - A "BEVERLY HILLS" QUALITY G.P. LOCATED IN A WELL KNOWN AND PRESTIGIOUS PROF. BLDG. OFFICE WAS RECENTLY REMODELED AND IS GORGEOUS. AWESOME VALLEY VIEWS FROM ALL (5) OPS; COULD BE A 6TH OP. OPS ARE COMPUTER LINKED TO FRONT OFFICE AND ARE INTRA ORAL CAMERA EQ'T'D. OFFICE ALSO HAS A LARGE LAB, ZOOM AND A PANO. MOSTLY FEE FOR SERVICE CASH/INS WITH SOME PPO'S. GROSS COLLECTIONS FOR THE LAST 5 YEARS HAVE BEEN IN THE \$850K - \$900K/ YR RANGE. THIS ONE IS FOR THE MOST DISCERNING BUYER.**

See page 4 for additional listings.

**"We Manage  
Events for the  
Professional  
Going Through  
One of Life's  
Important  
Transitions:  
The Sale or  
Purchase of  
Their Dental  
Practice."®**

**We understand what  
it takes to purchase,  
own and build your  
ideal dental practice  
to create a  
comfortable  
retirement....**

**PRACTICE FOR SALE** #E-383 SACRAMENTO—GP Leasehold practice w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Seller relocating. Price to sell! FP \$300K TIM GIROUX, DDS/ BROKER 800-641-4179.

**PRACTICE FOR SALE ORANGE COUNTY COSTA MESA:** GPOVER \$800,000 COLLECTION LAST 5 YEARS, IN 4 DAYS A WEEK. OVER 2300 ACTIVE PATIENTS (PPO/ CASH ONLY) FULLY DIGITALIZE CEREC 3-D, SCHICK DIGITAL X-RAYS, EAGLESOFT/SOFTDENT, BRAND NEW A-DEC ROOMS, MANY OTHERS; FOR SALE BY OWNER NO BROKERS PLEASE; CALL MONEKA; 714 424 9393.

**REDONDO BEACH** 3eq. ops in a 806 sq. ft. suite. Income stream is approx. 50% insurance & 50% cash. Good location in busy shopping center. Low overhead. Leasehold improvements, equipment & all patient charts included. C.P.S. Inc. (714) 639-2775.

**DON'T REFER OUT ENDO AND SURGERY** U.S.C. Grad with 10 years experience doing MOLAR ENDOS, APICOS, 3RD MOLAR IMPACTION SX AND PERIO SX. Will bring own instruments and materials. CALL DOCTOR: (310) 210-6955.

**NEW OFFICE** CONSTRUCTION and DESIGN, call All County Construction. 714-240-7179.

**PRACTICE FOR SALE** #2012 – Paso Robles - Hi Identity – Established 20+ years, 4 – 5 ops, 1,800 sq.ft.. Rent \$2,437/month. Gross \$450k. Full Price \$385,000. Valuable Real estate available. Call Professional Practice Sales, Inc., (714) 832-0230.

**ENDO AT YOUR OFFICE** Endo resident will do your difficult cases. Available Saturday's only. Will bring most instruments. (818)632-3916.

**ALL GENERAL PRACTITIONERS** should belong to the AGD. We educate and advocate for you! Call SCAGD 800-762-2511 and get the whole story.

**BUYING A PRACTICE** with an alarm?? Let DDS ALARMS upgrade and monitor your system (800) 388-2010.

**GPS ARE ENTITLED** to do any treatment they are trained for. AGD provides training and advocacy for your rights. SCAGD: 800-762-2511.

**FREE ESTIMATES** Detailed and complete. All County Construction 562-989-3350.

**GENERAL DENTIST** orthodontist and endodontist needed for a successful and highly organized multi-specialty group practice in El Monte. Please email dentistry101@gmail.com or call (626)444-2605.

**DENTAL SPACE FOR RENT** IN MID-WILSHIRE LOS ANGELES. 4 OPERATORIES AVAILABLE EVERY DAY EXCEPT MONDAY. UNBELIEVABLY LOW RATES. CALL 310.487.1950.

## Delegate the Headaches . . . With a Personal Touch !!!



**DGA Payroll+ Will Take Care of ALL of your Payroll Administrative Tasks . . . and MORE**

- ◆ Payroll
  - ◆ Save 20% or more vs. the "payroll factories"
  - ◆ Excellent customer care—Personal Touch
  - ◆ Around-the-Clock availability
  - ◆ Transact business by WEB, Fax, Phone or Email
  - ◆ Cost effective for ANY number of employees
  - ◆ Payroll tax returns completed for you
- ◆ 401K Administration
- ◆ 125 Cafeteria Plan Administration
- ◆ Employee and Candidate Background Screening
- ◆ Regular seminars for HR/Workplace compliance
- ◆ Time Clocks
- ◆ Up-to-Date Office Policy Manuals
- ◆ Employee Health Insurance Benefits Administration including Health Savings Accounts (HSAs)



**Dental Group Alliance LLC**

Phone: (800) 580-1989 ✦ Fax: (714) 200-0292  
WEB: www.DGAPayrollPlus.com ✦ Email: info@DGALLC.com

**Visit us at the CDA Convention in Anaheim ✦ April 28-30 ✦ Booth # 246**

**BUYERS:** Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**PERFECT LIPS** frame a perfect smile. Learn all the dental considerations at a hands-on program. Register at 858 5509533 www.lipaugmentationfordentistry.com.

**NEW TPC POWER LIGHT** 100 Halogen Curing Light-\$315.00. www.buytpcdirect.com..

**BEVERLY HILLS PERIODONTAL PRACTICE** Space available for rent. Looking for a non-restorative specialist to join me. Beautiful upscale facility and a great location. Email periodontics@earthlink.net or call (310) 713-3511.

**SCHICK COMPUTERIZED** system for 2 operatories. Warranted until 2007. Retiring. \$5900, incl. one X-ray head. Barry @ 707-833-2585; barryneils@yahoo.com.

**WE WILL DESIGN YOUR OFFICE** To Meet Your Needs. Call Unique Interior Designs 818-994-1210.

**STEVE MCNAMARA** is the premiere attorney for representing dentists in business disputes. He understands the field and approaches each case with diligence, care and attention to detail. When our clients need litigation assistance. Steve is the first attorney we recommend. A. Lee Maddox, Esq. See ad, Pg 14.

**EQUIPMENT, EQUIPMENT,** Equipment, Visit our show room today. Call 310-464-8989.

# DO VEGAS IN STYLE!

*The ideal stage is set.*

**Skylofts is a luxury Boutique Hotel located on the top of the MGM Grand.**

*Now your story can unfold.*

**S**tep into a world of possibility at Skylofts, a private sanctuary tucked within the clouds. Make Skylofts your personal retreat and float freely from scenic vistas to unimaginable amenities and back.

Welcome to the first of its kind: the union of living and being. An experience that rises well above anything you can imagine. Shape your surroundings to your whims, and satisfy your senses.

- Exclusive Craftsteak and Shibuya in-loft dining selections.
- In-loft Jura Espresso & Coffee machine with custom selection of exclusive coffees, including Jamaica Blue Mountain, Illy Espresso, Starbucks Decaffeinated and Dahlmeyer Prodomo.
- Custom Bang & Olufsen and Sony HDTV entertainment system.
- Set your comfort level: custom-designed remotes throughout the loft. Control features include TV, DVD, radio, drapes, temperature and lights.



**W**hat you've dreamed has become real. Perfectly indulgent. Perfectly at home on top of the world. Immerse yourself in the experience.



- Steam rooms in each Master Bathroom.
- "The Immersion Chamber" - a total shower experience with steam and rain gently caressing you.
- Infinity edge Spa Tub with "Champagne Bubbles" massage function.
- Television inside the bathroom mirror.
- 32" LCD television by every bathtub.

- Your personal Concierge will contact you prior to your arrival to assist with your complimentary round-trip airport transfers, as well as show, restaurant and spa reservations.
- You will be chauffeured to and from the airport to Skylofts in a custom Maybach 62 limousine where you will be greeted by your concierge.
- 24-hour personal Butler service
- Preferred seating at world-class restaurants - Joël Robuchon, Craftsteak, Shibuya and more.
- Preferred seating at KÀ.

**T**wo-story windows put you in harmony with the sky above, while Sleep and Spa Butlers put you at ease with the world below. Every detail has been taken care of.



**Vegas is waiting.  
Go ahead, Indulge.**

**N**ight has fallen. Now a doorway opens to deeper bliss. Just walk in and let yourself go.



- Comfort and discretion assured.
- The Dream Butler: a unique selection of pillows, herbal teas and relaxing music to ensure a perfect night's sleep.
- The Personal In-Loft Spa Butler: a selection of fragrant bath oils and salts, romantic candles, a selection of aromatherapy scents, mood lighting and a calming background soundscape.



**ENTRY FORM ON NEXT PAGE** ➡

To enter, complete this entry form and fax it to The Dental Trader at **949-498-1198**

# DO VEGAS IN STYLE!

## Entry Form

Name \_\_\_\_\_ Dental License Number \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Signature \_\_\_\_\_

Rules for the drawing are simple. Entrant must be an active California state licensed dentist whose status as such will be confirmed using his California Dental Board license number. Entrants need not purchase anything nor be present at the drawing to win. Winner to be notified by phone & Certified Mail. If for any reason the winner cannot make use of the winning stay, The Dental Trader will select another winner. Doctors entering the drawing will agree to the following terms:

*As a California licensed dentist, I agree to indemnify and hold harmless The Dental Trader and the MGM Grand Hotel, LLC, their respective parents, subsidiaries, affiliates and their respective officers, directors, employees and/or agents from any and all claims arising from my participation in this drawing. If I win, I understand the winning prize is a two night luxury MGM Grand Skyloft suite on October 16-17, 2006 (during the ADA national convention) which includes a \$500.00 gratuity to be divided among the MGM's concierge, butler & housekeeping staff. If I win, I further understand I am responsible for all purchases I make (meals, liquor, etc) during my stay. If for any reason I am unable to make use of the winning stay on October 16 & 17, 2006, I understand I forfeit all winnings and agree that The Dental Trader may select another winner.*

*By entering, each participant agrees to be bound by the Official Rules and the decisions of The Dental Trader, which shall be final. The Dental Trader, agents and representatives of The Dental Trader, its parent company, affiliates, subsidiaries, advertising, promotion, prize providers (including MGM Grand Hotel, LLC) and fulfillment agencies, and legal advisors are not responsible for and shall not be liable for: (i) telephone, electronic, hardware or software program, network, Internet, or computer malfunctions, failures, or difficulties of any kind; (ii) failed, incomplete, garbled, or delayed mail responses; (iii) any condition caused by events beyond the control of the The Dental Trader or prize providers that may cause the Drawing to be disrupted or corrupted or the prize to be unavailable; (iv) any injuries, losses, or damages of any kind arising in connection with or as a result of the prize, or acceptance, possession, or use of the prize, or from participation in the Drawing; or (v) any printing or typographical errors in any materials associated with the Drawing. The Dental Trader reserves the right, in its sole discretion, to suspend or cancel Drawing at any time.*

*By participating in the Drawing, each participant agrees to release and indemnify, defend and hold The Dental Trader and the employees, officers, directors, agents, representatives of The Dental Trader, its advertising, promotion, prize providers (including MGM Grand Hotel, LLC, its parents, subsidiaries, affiliates, officers, directors and employees) and fulfillment agencies, and legal advisors, harmless from any and all losses, damages, rights, claims and actions of any kind in connection with the Drawing or resulting from acceptance, possession, or use of any prize, including without limitation, personal injury, death, and property damage, and claims based on publicity rights, defamation, or invasion of privacy.*

**SUNDAY CONTINUING EDUCATION SEMINARS** by PDS applied clinical dentistry seminars at affordable prices. for further information please visit us at [www.pdsociety.com](http://www.pdsociety.com) or call 1-866-4-CALL PDS.

**ANY OLD DENTAL EQUIPMENT IN STORAGE?** Cash it in and stop paying storage fees! We buy and trade used equipment, Handpiece Trading Post. 800-445-6719.

**POWER TO THE PURPLE!** (877) 374-3371 / [estheticprofessionals.com](http://estheticprofessionals.com).

**ENCINO** rent 2 to 3 days a week, 1-2 rooms in a soothing office, beautiful view of the north valley from an 8th floor. Great building & great location on Ventura Blvd. Call Rocio (818)986-9112.

**DOES YOUR INSURANCE** Agent/Broker know your business needs? Our business is knowing and protection yours! Call and experience the difference with a Dental Insurance Specialist! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**NEED PRACTICE SPACE?** We can help. State of the art operatories for lease, short/long term, Tarzana. (877) 374-3371.

**ULTRASONIC SCALER** \* DUAL SPEED \* NEW \* CHOOSE 25K or 30K. FOR ONLY \$ 350.00 CALL L.A. DENTAL at (909) 599-0875.

**KEN RUBIN PRACTICE SALES.** San Diego's newest practice brokerage company. Thanks for the warm reception! (619) 299-6161 [www.KRPRACTICESALES.com](http://www.KRPRACTICESALES.com)

**LCF 100% DENTAL PRACTICE** loans typically do not require real estate as collateral, practice is normally the only collateral. See display on Pg 5 or call 800 550 9228.

**SALE:** Intra Oral Camera, Digital X-ray sensor, 2 station network, 2 brand new Dell P4 PCs, 2 Flat Panel 17" Mtrs, completely integrated with EZ 2006 #1 Rated Dental Software, training, support for one year: Entire Pkg: \$414.00 per month for 60 mos. w/2 pymts up front and \$1 guaranteed buyout at lease end (on approved lease). call 800-273-5033.

**ATTEND THE ADA NATIONAL CONVENTION** in Style! Enter to win a two night stay in the MGM Grand's Skylofts. Recently rated the best stay in Vegas. See display ads in this issue or enter online at [www.thedentaltrader.com](http://www.thedentaltrader.com) and click on the web banner.

**NEED A LOAN FOR:** Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

**PRACTICE FOR SALE** #2047 - La Puente - Small G.P. in La Puente. Located on busy boulevard. Collects \$100,000/year. 2 Ops in 870 sq.ft., Neat as a pin. Please call to discuss Professional Practice Sales, Inc., (714) 832-0230.

**ALMORE SOFT ACRYLIC TRIMMER** for trimming soft denture relines. Like new. Retiring. New cost: \$266. Asking \$150. Barry @ 707-833-2585; barryneils@yahoo.com.

**DENTAL LAB CROWN AND BRIDGE FOR RENT BE YOUR OWN BOSS TWO DOCTORS WILL SUPPORT YOU PLEASE CALL 626-966-3571.**

**"FORM A POSITIVE TEAM** P.P.S. as well as all dentists need a positive practice team. Having Pat and Jason Wood as team members as your practice attorneys accentuates the positive." Tom Fitterer, President, Professional Practice Sales. Call Wood and Delgado toll free: 800-499-1474.

**SIMI VALLEY GENERAL PRACTICE FOR SALE** Collects \$715,000/year on 4 days per week with 6 days of hygiene per week. 5 ops. Asking \$620,000. Kurt Skarin 818-991-6552.

**SAY GOODBYE TO OSHA** Let O.C.P.I. get and keep you in compliance. See ad this issue. Or, call toll free 888-55-WASTE.

**PURPLE-IZE YOUR PRACTICE!** (877) 374-3371 / [estheticprofessionals.com](http://estheticprofessionals.com).

**DANE LEVY** Attorney at Law DENTAL BOARD AND/OR DENTI-CAL PROBLEMS? [www.DentalLegalServices.com](http://www.DentalLegalServices.com) Call (562) 951 5996 or (310) 435 6262.

**REDLANDS** G.P. Shopping center. Associate run. Coll. \$988K in 2005. 4+ ops, x-rays, and software. Call (949) 548-4559 Agent.

**DO YOU HAVE** a contract with your partner if the practice grows or you need to separate? Call Kerendian & Associates (310) 914-4143. See page 13.

**REDDING:** For Sale- General Dentistry Practice. Gross Receipts 922K in 2004, with adjusted net income of \$395K. Owner retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**BOICE**  
ENGINEERING & DEVELOPMENT, INC.

**Tell us what you want  
... we'll build it!**

**DENTAL OFFICE  
DESIGN & CONSTRUCTION**

- ❖ New or Remodel
- ❖ Dental Office Design
- ❖ Construction of a quality product
- ❖ C.A.D. Layout to maximize space options
- ❖ Certified Medical Gas Specialist
- ❖ Respect for your budget and time frame
- ❖ Personal supervision of all job phases
- ❖ Turnkey office or any construction phase

**Also Available:**

- ❖ Financing tailored to your needs
- ❖ Professional Interior Design



**Toll-Free  
(888) 462-6423**

**General Contractor ♦ Licensed ♦ Bonded  
Excellent References**

# DENTAL DIRECTORY

## DENTAL OFFICE

• Design • New Construction • Remodeling

For more information please visit us on the web at:

[www.MercuryConstruction.com](http://www.MercuryConstruction.com)

**818-990-4472**



**MERCURY CONSTRUCTION**

15720 Ventura Blvd., Suite #229 - Encino, CA 91436

## EXPERIENCED HANDLING OF MEDI-CAL AUDITS & HEARINGS

*If you need help*

**Call the Law Offices of:**

**Norman L. Schafler, D.D.S., J.D.**

**Attorney at Law**

**310-207-6700**



## Be in Business For Yourself Own your very own Kids Dental Kare Office



### Branded Dental Corporation

- ☐ More than your average Dental Practice Management Corporation services.
- ☐ Complete Marketing, Management, Administrative services.
- ☐ Franchising is the most successful way to succeed in business.

[www.kidsdentalkare.com](http://www.kidsdentalkare.com)

## TAX • FINANCIAL ADVISORY • VALUATION

**CUONG LE, CPA**



2020 Pico Blvd., Suite C  
Santa Monica, CA 90405

(310) 450-5708

[lecpa@aol.com](mailto:lecpa@aol.com)

*Success Through Diligence*



**Thomas & Fees**

*Practice Sales*

*"A better kind of practice sales company"*

**Philip L. Kempler, DMD, Broker**

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: [Phildr@cox.net](mailto:Phildr@cox.net)

## KAY Funding LLC

Kenneth A. Yaros CFO

*"Your financial source to cash out  
your practice sales note, annuities,  
life insurance; structured  
settlements and Viaticals."*

**Tel: 858.792.8326**

**[www.Kayfunding.com](http://www.Kayfunding.com)**



**ALL  
COUNTY  
CONSTRUCTION**  
Dental Office Design

### DESIGN/BUILD

**T.I.'s • Remodels • Expansions • Free Standing Buildings  
Turn-Key Packages • Consultation**

*Free Estimates*

**562-989-3350**

**888-302-6111**

Lic. #669244

## Diversified Upholstery & Dental Services

New & Used  
Dental Equipment  
Mechanical Chair Repairs  
Service Tech. Available

Complete Dental Chair  
Refurbishing  
Special Upholstery for  
Long Procedure Patients

Call us for a Free Estimate!

**(800) 707-3449 OR (714) 827-8515**

[www.DiversifiedDental.Net](http://www.DiversifiedDental.Net)



**HOWDY PARTNER!**

**Contact us to promote your business here!**

**[www.TheDentalTrader.com](http://www.TheDentalTrader.com)**

# DENTAL DIRECTORY



**Trask** CONSTRUCTION CO.  
GENERAL BUILDING CONTRACTOR

**EMILY THIET TRAN**

**Commercial & Residential**

**Insured and Bonded**

**Specialize in Dental  
Offices from A to Z  
17 years in business**

**Design & build beautiful  
Dental Cabinets**

**Obtain loans at lowest  
interest rate**

**Supply dental equipments**

Tel: (714) 537-5312 • (714) 539-8565

State License

Cell: (714) 797-5260 • Fax: (714) 638-5857

#540153B



**CALIFORNIA  
PRACTICE SALES INC.**

John Knipf  
President

(714) 639-2775

www.calpracticesales.net

326 W. Katella Ave. #4-G  
Orange, Ca 92667

**Phillip E. Solomon, D.D.S., J.D.**  
ATTORNEY AT LAW

**Are you having problems with the State  
Dental Board, Denti-Cal or Criminal?  
I can help.**

925 East San Antonio Drive • Suite 14 • Long Beach, California 90807

Telephone: **562-422-9112**

*Serving the Dental Community for 25 years in legal matters*

**Prevent Theft of Equipment  
Disprove False Molestation Allegations  
Stop Loafing on the Job**

- Observe your practice remotely over the Internet
- Spot and correct potential problems
- Record misconduct for protection against lawsuits

## **DDS ALARMS**

**Provides Surveillance Systems Tailored to Your Needs and Budget**

We will install and service new security systems or upgrade existing systems.

**For a no obligation quote, call: 800-388-2010  
or email: jim@DDSalarms.com**

## **Up to 100% Practice Financing**

- Practice Acquisitions
- Start-Up Practices



**Business Refinance Program •**

**Commercial Real Estate •**

**Equipment & Expansion •**

**m a t s c o®**

A Member of the Greater Bay Bancorp Family

**CALL: Bob Affleck @ 888.220.7321  
bob.affleck@matsco.com**



**PRACTICE SALES & APPRAISALS**

*Reliability & High Ethical Standards  
You Can Trust - Proven Results  
You Can Count On*

Lou Bermudez, Broker or  
Frederic Sherman, DDS, Broker  
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



**Medadent  
Biomedical, Inc**

*For All your Medical  
Waste Disposing*

Contact us!

We guarantee the lowest prices.  
Call us at (800) 200-3581 today!



**CHECK OUT  
OUR READER AD  
FORM ONLINE**

**www.TheDentalTrader.com**



**Your Source for Savings on New  
and Renewed Dental Equipment!**

30100 Town Center Drive, Suite O-136, Laguna Niguel, Ca 92677

**Call 1-800-531-0312**

**Asvar, Odjaghian  
& Associates**

A Professional Law Corporation

With strong professional and family ties to the dental community,  
**Asvar, Odjaghian & Associates** is dedicated to providing highly  
competent legal counsel with the most competitive rates.

Our full-service law firm assists dentists with Practice Purchases,  
Corporate Formation, Lease Negotiations, Partnership and  
Associate Agreements, and General Civil Litigation.

21900 Burbank Blvd. 3rd Floor, Woodland Hills, CA 91367

Tel: (818) 992-3133 • Fax: (866) 891-8662

**www.AOALaw.com**



# DENTAL DIRECTORY



**Say Adios to OSHA....**  
Let OSHA COMPLIANCE  
PARTNERS, INC.

**Take Care of Everything**

*Pick-up of all Hazardous & Medical Wastes  
Staff Training, OSHA Manual, Container  
Labeling, "Mock" Inspection of your office  
and More.....*

Call Toll-Free 888-55-WASTE  
or 888-559-2783 - Ask for Miguel Castaneda

**WOOD & DELGADO**  
*Attorneys At Law*

*Representing Dentists for over 20 Years in the Areas of:*

Real Estate • MSOs • Practice Purchase Agreements  
Partnership Agreements • Leases  
Space Sharing/Group-Solo • Associate Agreements  
Corporate Formations/Dissolutions  
Partnership Disputes • Estate Planning

**Patrick J. Wood, Attorney at Law**  
**Charles X. Delgado, Attorney at Law**  
Toll Free: 800-499-1474 • Fax: 800-511-2138  
Visit our website at: [www.dentalattorneys.com](http://www.dentalattorneys.com)



**Professional Practice Sales, Inc.**

Specialists in the Sale and Appraisal  
of Dental Practices

Serving the professions since 1966

**How much is your practice worth??**

Contact: Tom Fitterer  
**714-832-0230 • Fax: 714-832-7858**  
E-mail: [PPSincnet@aol.com](mailto:PPSincnet@aol.com)  
**Sellers-Free Appraisal (800)695-2732**

## SAVE ON INSURANCE!

**Serving Dental  
Practices for  
over 30 years!**

- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance



**DENNIS ROSENE**  
2610 Avon, Suite C  
Newport Beach, CA 92663  
**800-448-4664**

**One  
Monthly  
Payment!**

## DANE LEVY ATTORNEY AT LAW

Incorporation for Dentists

**\$900 Flat Fee**

Lease Review

**\$900 Flat Fee**

**[www.DentalLegalServices.com](http://www.DentalLegalServices.com)**

**Tel: 562-951-5996**

## GENERAL DENTISTS!

Are you tired of watching  
your referral production  
walk out the front door  
but don't know what  
to do about it?

## SPECIALISTS!

Looking to increase your  
net profit with zero over-  
head, control your  
own schedule?



**AMERICAN DENTAL SPECIALISTS**

UNITING DENTAL SPECIALISTS WITH GENERAL DENTISTS

714-989-2345 [www.americandentalspecialists.com](http://www.americandentalspecialists.com)



**Designers & Builders of Quality Dental/Surgical Offices**

*The Trusted Name in the Industry*

- New Practice/Renovations/Expansion
- Excellent References from Dentists, Sales Reps, Architects & Realtors
- Free Initial Design Consultation
- Licensed/Bonded/Insured

[www.dentalconstruction.com](http://www.dentalconstruction.com)

**1-800-595-3740**

*Established 1985*



**(866) SKY-DENTAL**  
**(759-3368)**

**New & Used  
Equipment**

Law Offices Of  
**Norman L. Schaffer, D.D.S., J.D.**  
Attorney At Law

Experienced Handling of:  
Dental Board Matters

**"We Understand Your Needs"**

**310-207-6700**

12304 Santa Monica Blvd. • Suite 300 • Los Angeles, CA • 90025



PRACTICE SALES AND LEASING

**"THE  
PERSONALIZED  
SERVICE  
DENTAL BROKER"®**

**P.O. Box #6681, Woodland Hills, CA 91365**

**Phone/Fax: (818) 591-1401**

**[www.dmppractice.com](http://www.dmppractice.com)**

**GLENDAL** office for sale, \$125,000. Gross 141K on 3 days. 2 ops. All equipment and charts. Call 213-300-8029.

**CAN YOU REACH** your agent or broker on the weekends? We have 24/7 Personalized Service! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**PRACTICE FOR SALE** in historic, rural So. Calif. mountain town of Julian. Est. 28 years. Collects 150K on 2 1/2 days week with 6 weeks vacation. Low stress, low overhead, easily expandable. \$29K/offer. 760 765 2774 eves.

**CADCO ALGINATOR** Excellent condition. Extra bowls included. New cost: \$389. Sell for \$225. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

**GENERAL DENTIST ASSOC.** wanted for high grossing practice in Kingman, AZ Fast growing community. 928 692-9394.

**LA MIRADA CLINIC PRACTICE FOR SALE** Collects \$1,125,000 per year on an absentee basis. 11 operatories. Asking \$900,000. Motivated-make offer. Kurt Skarin 818-991-6552.

**2025-SANTA CLARITA/VALENCIA** Gross \$1250K plus 2006 - Great location - 6 ops. State of Art, absolutely beautiful. Full price \$1,100,000. Call P.P.S. 714-832-0230.

Dear Reader,

My name is Bruce Carter. I currently publish The Dental Trader but before that, I personally handled all the sales, marketing & production of Dental Shopper from 1983 (their first year in business) through August 2004 as an independent contractor. My ad agency built both businesses thru hard work and concern for the advertisers' success.

I ask you (the Readers) to please let our advertisers know you saw their ad in The Dental Trader.

Thank you,  
Bruce Carter  
Publisher,

**The Dental Trader**

## THE Dental Trader

*Buy, Sell or Trade all things Dental*

### CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: tradestaff@cox.net

Web: [www.thedentaltrader.com](http://www.thedentaltrader.com)

#### Old Address

Dentist's Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

#### New Address

Dentist's Name: \_\_\_\_\_

Calif. Dental License #: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Authorizing signature: \_\_\_\_\_

**Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.**

**For faster filing, submit this form online at [www.thedentaltrader.com](http://www.thedentaltrader.com)**

**COTTONWOOD: FOR SALE** General Dentistry Practice. Perfect for new graduate or satellite practice. Bldg is also for sale. Gross Receipts in 2005 were 375K. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

**DGA TRANSITION TEAM CONSULTING** services for multi doctor groups or solo doctors who wish to add associate with the purpose of adding a partner. Practical, legal, fair and balanced. CALL 800-580-1989.

**ORTHODONTIST:** Mult-Specialty private group practice in Pasadena seeks Board Eligible Orthodontist for 1-3 days per week. XInt.income. Fax CV(626)432-4270 Phone(626)432-4242.

**ORTHODONTIST WANTED** We have long LISTS of patients waiting to see YOU! Top pay & flexible days available. Need due to company growth and expansion. We own several beautiful, state-of-the-art dental facilities in the Greater LA area. Nearly 100% PPO. We provide all records on site, an excellent Treatment Counselor, and no management headaches. Fax or email:julie@smilefinders.org or 310-342-0202.

Copyright 2006 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

**READER AD FORM FOR DENTIST & STAFF ONLY****The Dental Trader***Buy, Sell or Trade all things Dental***Submit this form online at:  
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: \_\_\_\_\_

This ad is for (check one): ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.**Reader Ad Rates:**

- ☐ 20 words or less - \*FREE (\$1. per word thereafter-65 words maximum) \_\_\_\_\_
- ☐ All Bold Type: Add \$10. ....(add option: \$10) \_\_\_\_\_
- ☐ All Bold Type with Bold Border: Add \$15. ....(add option: \$15) \_\_\_\_\_
- ☐ Black Box with Bold White Lettering: Add \$20. ....(add option: \$20) \_\_\_\_\_
- Total # of words (first 20 words free-add \$1. per word after first 20 words) \_\_\_\_\_

**FREE Reader Ads** offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Total: \_\_\_\_\_

Advertiser's Name: \_\_\_\_\_

Charge Card Billing Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Authorizing signature: \_\_\_\_\_

**PAYMENT MUST BE SUBMITTED WITH THE AD****Form of Payment:**Check enclosed ☐ Visa/MC ☐American Exp. ☐

Card# \_\_\_\_\_

3 Digit Security Code (on back of card) \_\_\_\_\_

Exp. Date \_\_\_\_\_

**Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month****COMMERCIAL AD FORM FOR BUSINESSES****The Dental Trader***Buy, Sell or Trade all things Dental***Submit this form online at: www.thedentaltrader.com,  
mail w/check or Fax submissions  
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: \_\_\_\_\_

This ad is for: ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.**Bonus Feature Reader Ad Rates:**

- ☐ 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... \_\_\_\_\_
- ☐ All Bold Type: ....(add option: \$10) \_\_\_\_\_
- ☐ All Bold Type with Bold Border: ....(add option: \$15) \_\_\_\_\_
- ☐ Black Box with Bold White Lettering: ....(add option: \$20) \_\_\_\_\_
- ☐ Total # of words (first 20 words \$20-add \$1. per word after first 20 words) \_\_\_\_\_

Total: \_\_\_\_\_

Name: \_\_\_\_\_

Charge Card Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

E-mail: \_\_\_\_\_

**PAYMENT MUST BE SUBMITTED WITH THE AD****Form of Payment:**Check enclosed ☐ Visa/MC ☐American Exp. ☐

Card# \_\_\_\_\_

3 Digit Security Code (on back of card) \_\_\_\_\_

Exp. Date \_\_\_\_\_

**Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.**



# Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal of Dental Practices

Serving the professions since 1966

*How much is your practice worth??*

## BUY-SELL-TRADE (TAX DEFERRED)

Call P.P.S. Today

*100% Financing available within 30 days, financing approval within 6 days.*

**PPS NO. CALIFORNIA - (415) 899-8580**

Northern CA website: [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)

5853 - Graeagle's Portola - Great quality of life in golfer's and sport person's paradise. Busy practice. Generating \$500k+/yr. Beautiful 4 chair office.

5872 - FREMONT Busy practice collected \$1.275 Million in '04. Strong profit margin. Can do better as previous yrs have demonstrated. Beautiful office

5878 - Daly City Fantastic location. Shall collect \$750k + this yr with \$340k Profits. \$100,000 spent in new equipment. F.P. \$395,000.

5879 - So. Marin County-Spectacular setting, remarkable vistas, beautiful office. Does \$400k+ yr. Successor should have ambition to create something truly special

5880 - Downtown Oakland- Great hi rise office w/unbelievable view. Currently tracking \$600k in collections with \$270k in profits. 4 chair bay has 3 walls of glass. F.P. \$350,000

5882 - San Diego area Ortho-Collecting \$765,000 with profits of \$350k. Positioned perfectly to reach \$1 million/year bar.

5884 - Managed Care practice. Just South of San Francisco. Collects \$750k with \$340k in profits. 4 days/Hygiene. \$100k in new equipment. F.P. \$395k

5885 - San Francisco's No. Bay - West Petaluma. Currently \$315k/yr performer on relaxed schedule. \$90,000 recently spent in upgrades. Great Foundation to build upon. FP. \$180k.

5887 - Marin County's San Rafael. Attractive 3 Op practice. 3 days of Hygiene. 2005 Collected \$500+ and \$205k+ in profits.

5888 - Sacramento's El Dorado Hills - Affluent area. 5 day/wk Hygiene schedule. Profits \$371k on collections of \$776,700 on 3.5 day week.

5889 - Sacramento suburb - Fee for service. On part time schedule, long established practice realized \$205k. Low overhead. Stable staff. F.P. \$175k

5890 - Santa Rosa - Memorial Hospital Village. Great starter opportunity. 2 Op office with 12 yr old equipment in great shape. F.P. \$75k

5891 - Ortho Practice - San Francisco East Bay - Growing Family community. \$375k/yr on part time schedule. 5 chair Bay + Exam room. 220 active patients.

5892 - Lower Sierra Foothills - Jackson - Technologically superb. 8 day/wk. Hygiene schedl booked 5 mos. in advance. Collected \$1.2million in 05 w/\$435k in profits.

**Prospective Buyers - For Hot Releases Submit your Resume by facsimile mail (714) 832-7858 or**

**E-mail [PPSIncnet@aol.com](mailto:PPSIncnet@aol.com)**

**PPS SO. CALIFORNIA - (714) 832-0230**

**Website - So. CA [www.ppsdental.com](http://www.ppsdental.com)**

1005 - Hemet - Beautiful office - \$450k investment - Shopping ctr. F.P. \$350k

1017 - Palm Springs/La Quinta area- Esbl 40 yrs. New owner 13 yrs. 9 Ops. Hi tech office. Seller to work back for Buyer. Grossing \$1.2mil

1071 - So CA-Periodontic/GP Gross \$1.8mil, net \$1mil.7 Ops, 3,000sq.ft. - FullPrice includes Real Estate \$2,400,000

1072 - Santa Maria area classic practice. Collects over \$500k/yr. Ins. & Cash. 4 Ops in 1,200 sq.ft. Modern office w/digital x-ray, Fully computerized. Hi identity Real Estate included in sale. Fantastic opportunity.

1078 - Nevada-Historic city. GP wants partner. Solo Group. Gross \$600k.

1082 - NO.CA/Tahoe- Beautiful office. Small town near Lake Tahoe/Squaw Valley. Est 50 yrs. Semi retired works 3 days/wk. All Cash/Insurance No Medical/PPO. Seller grossed \$225k part time.

1086 - Oral and Maxillo Facial Surgeon in Long Beach area. Real Estate also available. Retiring from this long established practice. Collects \$1,300,000 annually

1090 - So. Bay - Established GP. Grossing \$500k plus. Own condo office-beautiful 4 Ops.

1094 - 2 Practices near Bakersfield. Gross \$750k. Fee for service only. Free standing building included in sale. Bargain.

1096 - Orange county Prosthodontist or high end DDS. Grossing \$2,000,000. Selling 40% of practice now. Own 100% of your own practice.

FP\$575k

1098 - South Bay - Korean - Male or female dds. Possible to gross \$80k/mo first year. Hi identity. F.P. \$650k

2012 - Paso Robles - Hi identity. Established 20+ yrs. 4 - 5 Ops, 1,800 sq.ft.

2022 - So. Orange County GP. Located in medium to upper class area. 1,260 sq.ft., 4 Ops. Great end unit w/excellent visibility. 70% PPO, 20% Cap.

1076 - Santa Monica - Newly established. Gross \$270k '04. Hi visibility. 5 Ops

2028 - West Side Beverly Hills.-DDS having \$500k to \$1mil practice. Hi identity real property.

2034 - West Covina - Long established practice. 3 ops, 2 equipped. Collects \$100k year part time. 40% Filipino.

2038 - San Bernardino shopping ctr location. 1,100 sq.ft. 4 Ops. \$300k annually

2039 - San Bernardino. Private Practice. 3 Ops. Collects \$170k. Mix of payers

2047 - Small GP in La Puente. Collects \$100k/yr. 2 Ops in 870 sq.ft.

2050 - Beverly Hills. GP/Prosthodontic practice. Work part time 2 days per week. Share office, 2 Ops, 1,000 sq.ft. Grossing \$452k

2055 - So. OC GP - Retirement- Currently collecting over \$30k/mo. Beautiful office, 5 Ops, 4 equipped.

## **\*\*FOUNDERS OF PRACTICE SALES\*\***

**100 years of combined expertise and experience!  
3,000 Sales - - 30,000 Appraisals**

## **\*\*CONFIDENTIAL\*\***

**PPS Representatives do not give our business names when returning your calls.**

**\*\*BUYERS AND SELLERS SAY\*\***

**"We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you."**

## **Southern California**

**Tom Fitterer, Dean George & Wally Murray**

**PPS So. California (714) 832-0230**

**Fax (714) 832-7858 E-mail: [PPSincnet@aol.com](mailto:PPSincnet@aol.com)**

**Web address: [www.PPSDental.com](http://www.PPSDental.com)**

## **Northern California**

**Raymond and Edna Irving**

**PPS No. California (415)899-8580**

**Fax (415)899-8588 E-mail: [Ray@PPSsellsDDS.com](mailto:Ray@PPSsellsDDS.com)**

**Wanted - G.P.'s in all areas. This is the Hottest Sellers Market in History. Sellers may want to relocate to take advantage of this Sellers Market. Get excited and build new practice in high growth area.**

**Orthodontic Buyers needed for SOUTHERN CALIFORNIA**

**SELLERS-FREE APPRAISAL (800)695-2732**

**SELLERS-FREE APPRAISAL (800)695-2732**

# WIN THIS SOMETHING NEW FOR A TOWN THAT HAS SEEN EVERYTHING.



*Win a two night stay during the ADA National Convention  
in October in this suite, compliments of The Dental Trader*

Skylabs. Two-level loft space redefines luxury: 24-foot windows, contemporary design, and wide-open spaces. Indulgence reaches new heights: chauffeured Maybach limousine\* from the airport, personal butler, Bang & Olufsen audio-visual equipment, and exclusive in-loft Spa Services. Hotel accommodations that truly rise above the rest. **maximumVegas. MGM GRAND.**

**See Entry Form Inside**

PRSR.TSTD  
U.S. POSTAGE  
**PAID**  
LOS ANGELES, CA  
PERMIT #30391