

THE Dental Trader

VOL. 3 NO. 5
MAY 2006
No. California Edition

Ph: 877-888-4237
Fax: 949-498-1198
TheDentalTrader.com

FREE ADS FOR DENTISTS & STAFF!

Buy, Sell or Trade all things Dental



2000



#1 RATED DENTAL SOFTWARE

CDA CONVENTION SPECIAL

*Go for the best - Get the
Highest Rated Software by the ADA**

only ~~\$1,995.00~~ **\$1,495.00**
reg. \$2,395.00

21 Years of Excellence: 1985-2006

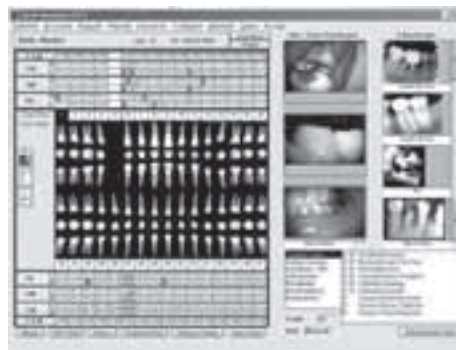
- Free "Training Tutorial" DVD/employees train as often as they like.
- Free Portable DVD Player to view Tutorial while on the computer.
- Like having a trainer in your office 24 hrs. a day/7 days a week.
- Live training available at any time.
- Free Updates & Free Support for an entire year
- No monthly support fees - No forms to buy
- Includes new Mandatory CDT-5 Codes for 2006
- Electronic Claims or plain paper (your choice)
- Appointment Scheduling, Day Sheets
- Pre-Determination of Benefits
- Show Patient vs. Insurance Due on Bills
- Treatment Plans, Routing Slips, Recall
- Walkout Statements, Patient eMailing
- Password protection, Embezzle-Proof Repts.
- Dental, HMOs, PPOs, Multiple fee schedules
- Monthly patient statements, Receivable Reports
- Production/Collection & Practice Analysis Repts.
- Word Processing w/Mailmerge
- Fully Integrated with Trojan

*** Included Free ***

Integrated Image Capture & Perio Charting

EZ-PERIO-CHARTING makes perio-charting quicker, smoother, and more accurate. Record information including bone loss, plaque, probing depths, gingival margins, bleeding points, and furcation grades.

EZ-IMAGING allows capture of intra-oral images, digital x-rays, & patient photos directly into patient's chart; Print picture centered with patient name, birth date and social security number; Increase case acceptance & quick turn around of insurance payments.



Complete systems also available:

Single User Power System: Dell Pentium 4 Computer, 2.8 GHz, 80 GB Hard disk, 512 Ram, New USB Flash Drive for backing up your data, Dell 17" Flat Panel Color Monitor, HP Laser Printer, EZ2000 #1 Rated Dental Software, Training DVD & Support: Reg. \$3,995. Special: \$2,995 (lease at \$118/mo. for 36 mos.); **2 Station Network:** Reg. \$5,995. Special \$4,995. (\$125/mo. for 60 mos.); **3 Station Network Setup:** Reg. \$7,495. Special \$6,495. (\$163/mo. for 60/mos.)

*** We also carry Wireless Intra-Oral Cameras
and Digital X-ray Sensors**

Online demo - www.ez2006.com

800-273-5033

*ADA Directory of Practice Management Software. (category: under \$2,500; having over 5,000 clients)

VISIT OUR BOOTH #1224 AT THE CDA CONVENTION

WOOD & DELGADO

Attorneys At Law

REPRESENTING DENTISTS FOR
OVER 20 YEARS IN THE FOLLOWING AREAS:



Patrick J. Wood, Attorney at Law

**Real Estate
MSOs
Practice Purchase Agreements
Partnership Agreements
Leases
Space Sharing/Group-Solo
Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes
Estate Planning**



Jason P. Wood, Attorney at Law

Pat Wood is knowledgeable, fair and a nice guy!"

**Ari Rosenblatt, DDS, DMD,
Beverly Hills, California**

"I highly recommend that you use his legal services!"

Bette Robin, DDS, JD Select Practice Sales & Atty

"Pat Wood is honest, accurate, efficient and confident."

**Philip B. Potter, D.D.S.,
San Clemente, California**

"Patrick Wood is not your typical dental attorney. I have seen Mr. Wood interact with other attorneys and I can say with a great deal of confidence, Mr. Wood is an attorney you want on your side."

Chris Go, DDS, Valencia

"California Practice Sales has referred clients to Pat Wood for 20 years. Pat has been timely in contacting the clients, is very up-front in describing and delivering his services and is very skilled in completing negotiations for his clients. I highly recommend him!"

**John W. Knipf, President
California Practice Sales Inc.**

"Mr. Wood provides incredibly prompt, five star service you only dream of in an attorney."

Mark Weiser, DDS, Santa Barbara

"I have been a client of Wood and Delgado for over ten years and wouldn't think of going to another attorney for any matter in the dental field."

Felipe Vital, D.D.S., Santa Ana, California

"I highly recommend Wood and Delgado to all dentists."

Victor E. Israel, DDS, Downey, California

"I would recommend Wood and Delgado because of their familiarity with dental practices, and promptness in returning phone calls."

John R. Stewart, DDS, Orange

"Wood and Delgado have been representing me for many years. I would highly recommend their firm to my friends and colleagues."

Saman Habibi, DDS, South El Monte

"Wood and Delgado have taken care of all of my legal needs for a number of years now and I constantly recommend them to other dentists."

**Moni Mosharaf,
Orange and Aliso Viejo, California**

"I am impressed with all the knowledge Mr. Wood has in the dental field. Very knowledgeable and experienced, nice to work with."

Will Wong, DDS, Irvine

"Pat Wood is a principal, ethical, interesting, knowledgeable and impressive attorney."

George Koerber, DDS, Concord, California

"I liked everything about Mr. Wood's representation of me."

David S. Han, DMD, MS, Vista, California

**Patrick J. Wood, Attorney at Law
Charles X. Delgado, Attorney at Law
Jason P. Wood, Attorney at Law**

Offices in Irvine, San Francisco & Temecula

Toll Free: 800-499-1474 • FAX: 800-511-2138

Visit our website at: www.dentalattorneys.com

LARGE NEWLY-MODELED practice in Auburn for 105K. 3 x-ray and 4 complete operator chairs. 2004&2005 income 2000K. Call 805-478-7056.

INAMED WILL SUPPLY all California dentists with injectible fillers after they have attended this hands on program. Register at 858 5509533 www.lipaumentationfordentistry.com.

NEW TPC Utility Mobile Cabinet- \$200.00. www.buytpcdirect.com.

RANCHO MIRAGE: For Sale- General Dentistry Practice. Same location for 30+ years. Office has 6 operatories. 4 fully equipped, 3 days of hygiene. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

GORDON CHRISTENSEN VCR patient/dentist tapes. \$25 each; 5 for \$100. List sent upon request. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

MONTEREY PARK OFFICE FOR SALE OR RENT
GREAT LOCATION 871 SOUTH ATLANTIC BLVD
ACROSS STREET FROM MONTEREY PARK
HOSPITAL 1300sf. IDEAL FOR AN ASIAN DENTIST.
CALL: (626) 2844200 OR (626) 8624334.

ENCINO #2 a "Beverly Hills" quality G.P. for sale located in a prof. bldg. Office has recently been remodeled and is gorgeous. Cash/Ins with some PPO's. Gross collections in the \$850K - \$900K range. D&M PRACTICE SALES AND LEASING (818) 591-1401.

MBNA Practice SolutionsSM

Quick turn around. Personalized attention. Real solutions.

We specialize in practice financing and offer some of the most competitive terms in the industry. Our financial products can be customized to meet your unique business needs if you qualify.



- Practice Sales and Purchases
- Debt Refinancing*
- Commercial Real Estate Transactions
- Improvement and Expansion Financing
- Loans up to \$5 million**
- Flexible Terms—up to 15 years
- Fast and Easy Application Process

See us at the
April CDA show
in Anaheim.
Booth 811

Talk with one of our practice financing specialist today at

 **1-800-919-9813**

Please mention priority code 1J2Z7.

Monday-Friday, 8 a.m. - 8 p.m. Eastern Time

www.mbnaps.com

*MBNA may prohibit use of a Practice Solutions account to pay off or pay down another MBNA account.

**All programs are subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply.

MBNA, MBNA Practice Solutions, the MBNA logo, and the tree symbol are service marks of MBNA America Bank, N.A.

MBNA and MBNA America are federally registered service marks of MBNA America Bank, N.A. © 2006 MBNA America (Delaware), N.A.





Linda Brown
Sales Associate



PRACTICE SALES AND LEASING

Visit us at the Anaheim CDA Convention
April 28-30 at Booth #1772



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections \$375K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION**

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring. **PRICE REDUCTION**

KERN COUNTY

BAKERSFIELD SUBURB - (2) op computerized G.P. & Duplex Bldg. for sale. Annual Gross Collections \$160K+ on 3 days/wk. Cash/Ins/PPO.

LOS ANGELES COUNTY

ARCADIA - (5) op computerized G.P. Gross Collect \$500K+/year. Cash/Ins/PPO only. Digital x-rays. Recently remodeled. Beautiful!

CANOGA PARK #2 - (3) op computerized G.P. Located in a prof. bldg. (2) ops fully eq't'd, third op eq't'd with a chair, x-ray, Pano & is plumbed. 2005 Collect \$200K+ p.t. Can do much more with additional plans, some advertising and additional hours. Cash/Ins/PPO. Low overhead; high net. Seller retiring. **NEW**

ENCINO #1 - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos.

ENCINO #2 - a "Beverly Hills" quality G.P. located in a well known and prestigious prof. bldg. Office has recently been remodeled and is gorgeous. Awesome valley views in all (5) ops; there could be a 6th op. Ops are computer linked to front office and are intra oral camera equipped. There is also a large lab, Zoom and a Pano. Mostly fee for service Cash/Ins. with some PPO's. Gross collections for the last 5 years have been in the \$850K - \$900K/yr range. This one is for the most discerning buyer. **NEW**

GARDENA - (3) op computerized G.P. located in a shop ctr. with excellent exposure/visibility/signage. Cash/Ins/PPO. Panorex equipped. 2004 gross collect \$522K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eq't'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2005 Gross Collect. \$372K+. \$5K+/mos CAP cks. **NEW**

LAWNDALE - (3) op computerized G.P. Strip Ctr. location. Cash/Ins/PPO/Denti-Cal. Projected 2005 Gross Collect \$321K.

LOS ANGELES #3 - (2) op computerized G.P. and Condo for sale. Cash/Ins/PPO & small amount of Denti-Cal. 2004 Gross Collect. approx. \$180K on two days/wk. 2005 Projection is \$190K-\$200K on two associate run days per week. Can easily increase production/collections if owner operated and more days.

LOS ANGELES #4 - (7) op computerized G.P. Like new equipt. Cash/Ins/PPO. 2004 gross collect \$590K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

LA VERNE - (3) op computerized G.P. located in a shop ctr. with exposure/visibility/signage. Cash/Ins/PPO. Panorex and Intra-oral Camera system with docking stations. 2004 gross collect \$578K+ on (4) day wk. Seller retiring. **PENDING**

MISSION HILLS - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. (4) year wt'd average Gross Collect \$1.065M/year. Seller retiring. **PRICE REDUCTION**

MOUNTAIN RESORT AREA - (2) op computerized G.P. less than (2) hrs from L.A. 2005 Gross Collect, projected at \$225K+ on (2) days/week. Start up/Expand/Semi Retire? **SOLD**

ORANGE COUNTY

SOLD OUT - Room for the next Orange County seller available.

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

SANTA BARBARA COUNTY

SANTA BARBARA - beautiful (2) op turnkey office. Everything you need to see patients. Priced less than build out costs.

CENTRAL COAST #1 - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **PRICE REDUCTION**

CENTRAL COAST #2 - (3) op computerized G.P. for sale. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **PRICE REDUCTION**

SAN BERNARDINO COUNTY

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - (3) op G.P. Located in store front with visibility/ exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

NORTH SAN DIEGO CTY - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **SOLD**

SAN MARCOS - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other. **NEW**

SAN LUIS OBISPO

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

SAN LUIS OBISPO - Great place to work and play. (4) op computerized G.P. (3) ops eq't'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility. **SOLD**

VENTURA COUNTY

SIMI VALLEY - Great starter pract/satellite office. (3) op G.P.; (2) ops fully eq't'd, 3rd op partially eq't'd. Also has Pano. Cash/Ins/PPO/HMO patients. Cap check \$1K+/mos. Seller quotes approx. (350-400) active charts. Seller works p.t. but could be expanded. **NEW**

VENTURA - (8) op G.P. Cash/Ins/PPO/HMO patient base. Cap Ck. \$11K/ mos. Gross Collections \$750K+/yr. **SOLD**

WESTLAKE VILLAGE - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eq't'd (1) op plumbed not eq't'd. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. Like new equipment with digital x-rays. **SOLD**

OTHERS

DENTAL CONDOS FOR SALE - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego and Vista.

SOUTHERN CA CITY - WOW! Multi-location computerized G.P. for sale. New/newer equipment. (4) locations all with exposure, visibility and signage. All are marketed under the same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. **NEW**

UPCOMING PRACTICES FOR SALE

Bakersfield, Camarillo, Central Coast, Culver City, Downey, El Monte, Encino, Fresno, La Puente, Los Angeles, Palmdale, Pasadena, San Fernando Valley, Santa Monica, South Gate, Ventura Cty., West L.A. & Westchester.

EXISTING DENTAL OFFICES FOR LEASE

Various Amenities. Kern, Los Angeles, Orange, Ventura, Santa Barbara and San Bernardino Counties. Call for details!

D&M SERVICES:

- Practice Sales & Appraisals
- Practice Search & Matching Services
- Practice & Equipment Financing
- Locate & Negotiate Dental Lease Space
- Expert Witness Court Testimony
- Medical/Dental Bldg. Sales & Leasing

D&M "The Personalized
Service Dental Broker"

P.O. Box #6681, WOODLAND HILLS, CA. 91365
PHONE/FAX: (818) 591-1401 www.dmppractice.com



Financing With A Visible Difference

**One call will change the way you look at lending.
Our Personable and Professional Staff will create
the loan you want and secure your approval quickly.
See the difference for yourself Doctor.**

Quick & Simple Phone-In Applications • Start-Ups
Expansions • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms • No Hidden Fees
12 Month Deferral • Step Payments • Up to 15 Year Financing

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services

www.lcffin.com

—Seeing Is Believing—

WIRELESS CAMERA: convenient, easy to use, easy to install, easy to maintain, and great quality. CALL 909-484-2727 www.ashteldental.com

ENCINO rent 2 to 3 days a week, 1-2 rooms in a soothing office, beautiful view of the north valley from an 8th floor. Great building & great location on Ventura Blvd. Call Rocio (818)986-9112.

RINGLIGHT SYSTEMS from doctorseyes take your digital photography to the next level visit us at AACD San Diego booth #747 1-800-971-9917.

EARN CE CREDITS: CA and AGD approved seminars. Earn credits in the comfort of your home. Available on DVD/VHS/or audio Call California Dental Institute at 1-877-234-3348.

IMPERIAL VALLEY, CALIFORNIA Long established general dental practice in a stand alone building used exclusively for the practice. The strong patient base is served by a dedicated and excellent staff. 2005 gross income exceeded \$260,000. The building is also available for purchase. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

2 DENTAL OPERATORIES FOR LEASE in Culver City, 310-204-1371. 3 days/week. weekends. Serious Dentist only. \$1595.00.

SELLERS: Will your landlord assign the lease in time for closing? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

PANADENT PCL articulator 1.0 & 1.5 condyles. \$200. 760-471-2231.

CABINETS Cabinets, Cabinets, Cabinets. Call 310-464-8989.

P/T MOTIVATED DENTIST with HMO/medical experience wanted for busy office in Santa Ana. Fax resume to 818-716 8070.

PRACTICE FOR SALE #H-392 CENTRAL SIERRA/MURPHYS AREA - GP Seller Retiring. Collections of \$300k. Insured/Cash patients, 3 ops. Practice \$135K Real Estate \$175K TIM GIROUX, DDS/BROKER 800-641-4179

PRACTICE FOR SALE ORANGE COUNTY COSTA MESA: GP OVER \$800,000 COLLECTION LAST 5 YEARS, IN 4 DAYS A WEEK. OVER 2300 ACTIVE PATIENTS (PPO/CASH ONLY) FULLY DIGITALIZE CEREC3-D, SCHICK DIGITAL X-RAYS, EAGLESOFT/SOFTDENT, BRAND NEW A-DEC ROOMS, MANY OTHERS; FOR SALE BY OWNER NO BROKERS PLEASE; CALL MONEKA; 714 424 9393.

PROMPT AND PERSONALIZED SERVICE

Guaranteed

Flat Rate Legal Services:

no surprise costs; comparison shop for full service packages.

\$1,500

California Incorporations

\$4,500

Dental Practice Sales

\$2,000

Shareholder Agreements

All Inclusive Packages: EVERYTHING included in price:
legal consultation, overnight filing, and all fees/expenses/costs.

Experienced and Knowledgeable:

USC Law School, 1984
Dartmouth College, 1981
CA Broker License, 1998

Free Services at Website:

Practice Appraisals
Practice Sale Marketing Tips
Tax Comparison of C vs S corporations



Robert W. Olson, Jr.

a Professional Corporation
Business, Corporate & Real Estate Law

805.963.1120

www.transdental.com

RWO@transdental.com

831 State Street, Santa Barbara, CA 93101

"Only four days before signing my practice purchase and lease documents, I called Mr. Olson for help. His quick response and practical advice protected my interests and saved me money in ways I never even considered."

Larry Cao, DDS, Orangevale, CA

"Mr. Olson's help with my incorporation and two practice purchases has been prompt, thorough, knowledgeable, and ethical. I highly recommend his services."

Warren Gerosa, DDS, Los Angeles, CA

"I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!"

Ruth Shifman, DDS, Thousand Oaks, CA

QUALITY • SERVICE • SAVINGS

Pan/Ceph and Intra Oral X-Rays

Processors

Vacuum Pumps

Sterilizers

Air Compressors

Statim 2000

Statim 5000

Cabinets

Digital X-Ray Processing

Digital Available!

New Practice In-Office Consultation Available

- Digital Technology
- Office Design
- Equipment Repair & Service
- Web Ordering

Visit our NEW showroom!
888-818-9696

Allied Health Products
www.AHPDental.com

AHP Prophyl Paste	\$18.99	AHP Topical Gel	\$3.85	Prophy Angles 500 ...	\$112.95	Septocaine	\$28.99
AHP Earloop Mask	\$3.50	AHP Syringe Sleeves	\$6.99	Bur 100pk	\$97.99	I-Bond Refill	\$84.99
AHP Cotton Rolls	\$11.99	IRM Kit	\$36.99	AH 26	\$78.95	Single Film	\$24.50
Saliva Ejectors 1000 ..	\$24.99	Miracle Mix Kit	\$135.00	AHP 2x2 Gauze	\$24.99	Double Film	\$34.50
HVE Tips 1000	\$28.99	3M Single Bond	\$105.00	AHP Needles	\$6.99	Pedo Film	\$23.75
AHP Lidocaine 1:100 ..	\$14.99	Optibond Solo Refill ..	\$87.95	Alginate 1LB	\$5.99	Herculite	\$49.99

HYGIENIST prophyl instruments. Stainless handles with various screw-on tips. Asking 40% of catalog list prices obo. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

GOOD CREDIT OR POOR CREDIT can still get you practice acquisition, startup or equipment financing plus working capital. PracticeXchange (866) 375-0277.

PERIODONTIST AVAILABLE: Excellent clinical skills! Compassionate, personable female practitioner. Seeking work in your office in Marin, S.F., Berkeley or Oakland. Implants, sedation, 12 yrs exp. (415) 420-3197.

DENTAL PRACTICE for sale, Oxnard, CA. Low overhead, high margin, 3 ops. Dentist retiring. Gross over \$800,000. 18 years of successful operation. Dentist inquiry only. dentist1962@hotmail.com.



San Diego Practice Sales

- *represents Sellers and Buyers*
- *exclusively in San Diego County*
- *more than 28 years of experience with the San Diego Dental Community*

PRACTICES FOR SALE — May, 2006

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

RECENT SALES: Poway, Hillcrest, Bay Park.

SAN DIEGO-CARMEL VALLEY - Situated in a Professional Bldg this 15-year established **GENERAL & AESTHETIC PRACTICE** has 4 fully-equipped Ops in a beautiful, upscale facility. Located in highly desirable and affluent area. ALL Fee-for-Service and Indemnity Insurance!! 2005 collections of 766K. Offered for 660K. **Unique Opportunity!!**

SAN DIEGO-EL CAJON - Established (11 yrs) **GENERAL PRACTICE** comprised of approx. 50% Medi-Cal, 25% PPO, 25% Insurance/Private. 2005 collections of 562K. 4 Ops of newer equipment in 1650 sq.ft. New Dentrux and Computer Hardware. Priced to sell at 325K. **EXCELLENT VALUE!!**

SAN DIEGO-DEL MAR-JUST LISTED!! - Outstanding **LOCATION** and very attractive **GENERAL + Speciality Practice** situated in Professional Bldg. 3 fully-equipped Ops. with potential for 2 more. Approximately 50% HMO & 50% PPO/Private. High income area. Newer equipment including Panorex and Microscope! **Offered for 385K!**

SAN DIEGO-ESCONDIDO-GENERAL - Practice situated in single story Professional Bldg. 3 fully-equipped Ops in 1000 sq.ft. Digital Radiography, ZOOM Whitening, Computerized. Practice established 35 years, current owner 5 years. Owner moving out of state. Collections of 250K on 3-day week. **Offered for only 195K for quick sale!!**

SAN DIEGO-ESCONDIDO-GENERAL PRACTICE and BUILDING!! GENERAL PRACTICE - 5 fully-equipped Ops in 2200 sq.ft. (room for additional Ops.). Equipment average age of 7 yrs. Panorex, Global Microscope, IntraOral Camera, Rotary Endo Instrumentation. Collections 950K to 1mil. Approx 60% HMO, 30% PPO, 10% Cash. 50-60 new Patients per month. Offered for 785K! (Practice can be purchased without building).

BUILDING - Completely restored/remodeled historic Craftsman located in the heart of "Old Escondido." Situated on highly visible corner lot on major thoroughfare. State-of-the-Art woodwork, carpeting, wood flooring and trim. Outstanding interior design for patient/staff flow and esthetic appeal. Parking on site and immediately adjacent on street. **Available for 850K!**

SAN DIEGO-(I-15 at Mercy Rd) - 3 years NEW! Owner selling this second office. 5 Ops. (3 equipped) in approx. 1700 sq.ft. Situated in strip mall. Asking 350K. **ACCEPTED OFFER**

SAN DIEGO-RANCHO SANTA FE - **VERY Unique Opportunity** for a special practitioner to acquire a very high end, adult restorative/reconstructive practice in one of the most affluent communities in the country! Established 15 years, this cash/fee-for-service is situated in the heart of the historic Village. 3 Ops. in approx 650 sq.ft. Collections 550-600+K on only 2 days per week. **Offered for 575K.**

SAN DIEGO-LA JOLLA - Fee-for-Service **GENERAL Practice** located in prestigious area, established in 1984. 9 Ops in approx 3000 sq.ft. Very efficient practice with outstanding staff. 2005 collections of 1.26 mil. Seller desires to become part-time associate.

SAN DIEGO-LA MESA - Patient base comprised of private and PPO. **GENERAL Practice** established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. **Offered for 580K.**

for updates, please visit us at:

WWW.SDPRACTICESALES.COM

**SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS,
BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.**

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)
SERVICE -- INTEGRITY

Buy it! Sell it! Trade it!!!

"PAT WOOD has been a great help in facilitating the smooth transition between our buyers and sellers. He takes the time to understand the nature of the transaction and is conscientious in the creation of the contracts for our dentists." Robert Stanbery, Practice Transition Partners. Call Wood and Delgado toll free: 800-499-1474.

LCF OFFERS 100% dental practice financing that does not require health and life insurance of borrower (some limitations). See display on Pg 5 or call 800 550 9228.

NEED A LOAN FOR: Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

SALE: Intra Oral Camera, Digital X-ray sensor, 2 station network, 2 brand new Dell P4 PCs, 2 Flat Panel 17" Mtrs, completely integrated with EZ 2006 #1 Rated Dental Software, training, support for one year: Entire Pkg: \$414.00 per month for 60 mos. w/2 pymts up front and \$1 guaranteed buyout at lease end (on approved lease). call 800-273-5033.

ANNIVERSARY SPECIAL thanks to all our wonderful customers over the years! Handpiece repair, most high-speeds, \$49. Handpiece Trading Post, 800-445-6719.

SACRAMENTO Exciting opportunity now available for ambitious Successor. \$800,000/year performer. Great payer mix. 4-days/week of Hygiene. 5-ops. Go to www.PPSellsDDS.com and view under CURRENT LISTINGS.

PRACTICE FOR SALE #D-332 NORTH SUNNYVALE AREA One of the best locations in North Sunnyvale area. Consistent collections of 1.1 million w/room to grow in this 11 operator office. Price includes accounts receivable. Call for Details! TIM GIROUX, DDS/BROKER 800-641-4179.

ORAL SURGERY INSTRUMENTS Will sell at 30% of lowest new catalog prices. List sent upon request. Retiring. Barry @ 707-833-2582; barryneils@yahoo.com.

SAN CLEMENTE DENTAL OFFICE looking for manager who knows EagleSoft one/two days/week. Dentists interested to lease chair one d/w. Call 949-481-2540.

AUTOMATIC DENTAL CHAIRS with lights for sale & others. 626-695-6194.

DENTALEZ TURBINE VACUUM SYSTEM 3 HP for six operatories, complete with 4 collection tanks - wet, dry and filter \$500, 510-541-1473.

NEW 3 DENAR COMBI ARTICULATORS Magnetic mount Dawson kit. \$3000.00+ S&H. DCI Flush system, leica loupes. Email: deutschv@hotmail.com.

MID-WEST AIR-ABRASION Desktop almost new hardly used. For sale. Asking \$1200.00. Call 909-987-5522.

DENTIST part-time/full-time to treat children & adults. Kern Co. Base + bonus. Call Adelina 661-725-9430..

the **doctoreyes**TM
advantage:

complete doctoreyes dental System including:

- Canon A620 digital camera
 - 7.1 megapixels
 - 4x optical zoom
 - 2" Vari-Angle LCD screen
 - DIGIC II image processor
 - limited U.S.A. warranty
- 72 Ringlight (60 ultrabright LEDs)
- Compact Power & Light Controller
- close-up lens, diffuser ring
- occlusal mirror (mountable)
- 256 MB memory card

introductory price **\$999**

NEW Canon

doctoreyes ultrabright mirrors the world's brightest dental mirrors - close to 100% reflectivity \$79 each (\$199 the set)

www.doctoreyes.com
or call **1-800-971-9917**



DENTIST NEEDED to treat adults & children in group practice/pacnima & Van Nuys. Location. Please fax your resumé @818-780-7575. Call 818-335-0274.

BEAUTIFUL DENTAL OFFICE in Historical area of Uptown Whittier, growing office looking for Board Eligible Specialists, Endodontist, Oral Surgeon, Periodontist, Pedodontist & Orthodontist, part time. Established practice for over 20 years. Great patients! Great staff! E-mail: Jiz91765@aol.com. Fax 562-698-1014. Call Martha 562-698-0054.

"I MUST BE STUPID." This is a common statement we hear from doctors trying to place an ad online. In nearly every case, the doctor did not read the tutorial before submitting an ad and didn't complete all the necessary steps. Before you submit your ad online, first read the instructions on our FAQs page...then you won't feel stupid because your ad wasn't published. Visit www.dentaltrader.com

SUBLEASING SPACE 3-5 days/week for General DDS/ Specialist for state of the art facility, Beverly Hills. Please call 310-860-9311.

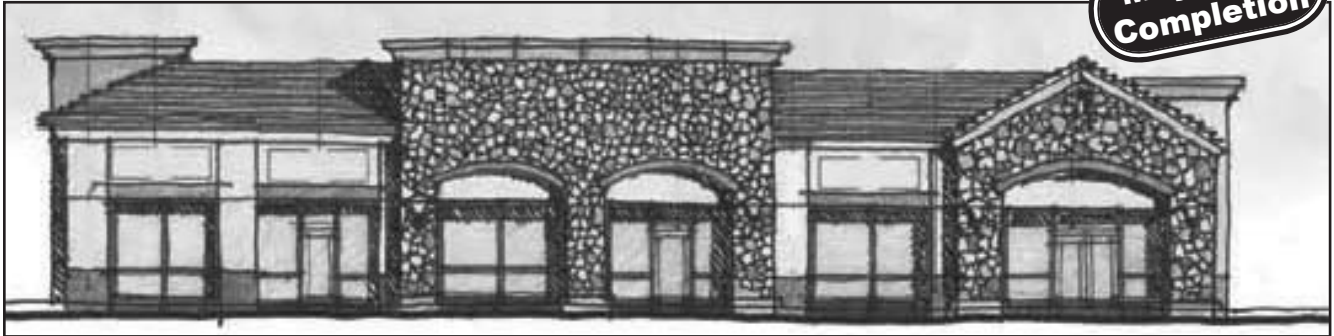
NEED A TEMPORARY PLACE TO PRACTICE? We can help. State of the art operatories for lease, short/ long term, Tarzana. 818-758-3557.

PELTON/CRANE ceiling light. Yellow. Good condition. 2 P/C pole lights with poles Make offer. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

MEDICAL • DENTAL • PROFESSIONAL OFFICE SPACE

CANYON HILLS MARKETPLACE CANYON LAKE, CALIFORNIA

**May 2006
Completion**



25321 Railroad Canyon Rd., Lake Elsinore, CA 92532

Bank of America Higher Standards

SUBWAY



JUICE IT UP!
Live Life Juiced



Longs Drugs



RealVest Med Venture I, LLC



Outstanding Leasing Opportunity, 1,100 to 6,050 sq. ft.

Free Standing Building, National Chain Retailers.

Excellent Exposure, Traffic Count over 69,000 Cars per day.

Tremendous New Housing Demographics.

Over 6,000 New Homes Planned in Trade Area.

CAUDILL & ASSOCIATES
DENTAL REAL ESTATE ADVISORS

909.337.0466
CELL: 951.314.5542

E-MAIL: CAUDASSOC@AOL.COM

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

FREE AdvanceCAM Intraoral Camera System (value: \$1,380.00) when purchasing (3) Mirage Operatory Packages. www.buytpcdirect.com.

2 DIGITAL SENSORS for just \$9,999! The DentiMax sensor package includes size 1 & 2 sensors with USB control box and imaging software. Call (800) 704-8494.

SUNDAY CONTINUING EDUCATION SEMINARS by PDS applied clinical dentistry seminars at affordable prices. for further information please visit us at www.pdsociety.com or call 1-866-4-CALL PDS.

PERI-PRO III INTRA-ORAL FILM DUPLICATOR/ DAYLIGHT LOADER. MINT CONDITION, MAKE OFFER. richardwarddds@verizon.net.

DENTISTS WANTED!! Dental practice in SoCal/ Riverside County seeking practitioner: Grt comp, med bnfts, malpractice ins., 401k. Jay 866-595-0530x3152.

SANTA BARBARA established practice for immediate sale. Great price, Excellent opportunity. Owner motivated, willing to finance. call 805-636-9229 Fax 805-456-3344.

FOR SALE Peri Pro III, Excellent Condition. \$600. Call 949-759-8606

ROOT ZX FROM J. MORITA- ALMOST NEW 310-628-9744 or 310-827-5094 Dr. Nolan \$300.00.

CONSIDERING SPA DENTISTRY? Learn hands-on how to legally use Botox and injectible fillers in your office. Register at 858 5509533. www.lipaugmentationfordentistry.com.

MODESTO: For Sale- Gross Receipts in 2004 were \$1,600,000. It has 15 days of hygiene 7 TX rooms in 2200 sq ft. Owner to return as Assoc. 2 days a week. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

PRACTICE FOR SALE #H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$507K in '04 w/higher projected revenues for '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. TIM GIROUX, DDS/BROKER 800-641-4179.

GENERAL DENTIST ASSOC. wanted for high grossing practice in Kingman, AZ Fast growing community. 928 692-9394.

FOR SALE: 3M Pentamix 2 (\$700.00), OKI Color Printer C9300 (2200.00) Good for brochures and advertisement. (310) 372-2853.

At LCF we can finance 100% dental office tenant improvements without requiring purchase of equipment. See display on Pg 5 or call 800 550 9228.

WANTED-GENERAL DENTIST PERIO, ENDO, O.S. and ORTHODONTIST for private dental office in Clovis. Must accept HMO patients and willing to be enrolled. Please Call- Cell: (559) 213-9440.

PRIVATE PRACTICE in Stockton, California. Office located in a new retail shopping center with a national grocery store. Constructed in late 2002, great modern design, is all digital (computers located in every op connected to Gendex Digital Xray System) and has 5 ops. Collections ~\$800K. Open 4 to 5 days per week. Asking \$499,950. Telephone: (510) 676-5659.

SAW SOMETHING YOU WANTED in a past edition but can't locate it anymore? Archival copies of The Dental Trader are available online at www.thedentaltrader.com (Available in high band & low band formats.)

IMPRESSION TRAYS...stainless steel complete set plus many extra trays. \$100 firm. Excellent condition. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com

FRESNO COUNTY #3 - South County location. G. P. & condo for sale. Beautiful (4) op computerized office. Nicely eq't'd. Mixed patient base. Gross \$500K+/yr. PRICE REDUCTION. Seller retiring. D&M PRACTICE SALES AND LEASING (818) 591-1401.

PORTABLE X-RAY UNIT: Move it around from room to room, no need to buy wall units any more, but a portable x-ray unit for all your operatories. CALL 909-484-2727 www.ashteldental.com

ENCINO rent 2 to 3 days a week, 1-2 rooms in a soothing office, beautiful view of the north valley from an 8th floor. Great building & great location on Ventura Blvd. Call Rocio (818)986-9112.

NEED CE UNITS? Earn your CA and AGD approved CE credits in the comfort of your home. Many topics to choose from. Call California Dental Institute at 1-877-234-3348.

VISALIA, CALIFORNIA Well established general dental practice located in a nice professional building in a high traffic area. The practice enjoys 22 years goodwill and very low overhead. 2005 gross exceeded \$420,000. Reasonably priced for quick sale. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

FREE OFFICE DESIGN Free Office Design, Free Office Design. Call 310-464-8989.

YOUR SOLUTION FOR PROFESSIONAL PRACTICE + BUSINESS FINANCING

No Prepayment Penalty
Loans Up To \$3,000,000
Low Fixed-rate Bank Financing



PROFESSIONAL PRACTICE CAPITAL

Financing your professional future

800.456.2779 • www.ppcloan.com

25211 Grogan's Mill Road Suite 400 | The Woodlands Texas 77380

Please visit us in Anaheim at the CDA 2006
Spring Scientific Session April 28th - 30th, Booth #220

Handpiece Trading Post

We beat convention prices!

Spring Cleaning?

We buy used and new dental equipment and supplies!
Stop paying storage fees!
Reclaim your garage or office!!
Call us and we will consider buying or trading for your equipment in any condition!

*"We welcome trade-ins on equipment and supplies!
Since 1980 family owned and operated!"*



Handpiece Repair

Anniversary Special

Hi speed repair.....\$49!!!!
Rebuild, Midwest, NSK, etc.

Big Equipment!!

Adec Priority Chair with delivery and light \$4999



P/C Chairman chair with delivery and light \$4999
Other units available!
All equipment rebuilt with 1 year warranty!
Call for referrals in your area!
We buy used dental equipment!

We can fix the unfixable!

Send us those handpieces that your current repair guy said aren't worth fixing or "can't" be repaired! We have lots of extra parts and the experience! We'll give you free estimates!

The Super Bearings are Here!!!!

3 month Warranty for Midwest Tradition, Quiet Air, and NSK, etc.\$49, will run like new, no vibration, quiet!

Kavo, Euro-Bearings!

Super quiet, 10 mo. warranty.....\$149

Low speed overhaul....1 yr. war...\$169

Our tech. has over 16 yrs. experience!

Speedy, same day in- out repair!

Call for free pickup

Equipment Specials!

New Bien Air electric mod. w/ 2 h.ps....\$2950
New EC 5500 Chemclave.....\$2950
New Ellman FFP 90 Electrosurge.....\$1495
Like new Proply Jet 30.....\$1495
New Star Solara titanium, f/o.....\$679
Kavo, NEW! p/b, multi, f/o.....\$599
Kavo Klone, new, multi, f/o.....\$399
Adec Synea, rebuilt.....\$399
Tradition, power lever, reb.....\$225
Tradition clone, new, p/b.....\$299
Tradition p/i, f/o, reb.....\$350
Tradition clone, new, p/b, f/o.....\$399
Cavijet 30, reb. 1 year war. w/tips, etc...\$1995
NSK clone, new, p/b, f/o.....\$399
Titan L motor, f/o w/latch hd. new.....\$695
Electric lab handpieces.....call for prices
Star 430 SWL clone, new p/b, f/o.....\$399
Lares, F/O, P/b reb. 6 mo. war.....\$275
Quiet Air, rebuilt, 6 mo. war.....\$149
Titan S or SW scaler w/tip, reb.....\$299
Kavo 2307L or 2320L with contra head.....\$799
Tru-Torq, reb. 1 or 2 speed, w/sheath.....\$299
Titan generic latch heads, new.....\$59
Shorty generic latch heads, new.....\$69
We also have W&H, Adec, Bien Aire, etc.

Starting or selling an Office?

Let us know when and we can help you save thousands!

We also buy whole offices and equipment, etc.

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets", sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, handpiece attachments, All-a-cart utility carts, expendables, Mar-a-mint prophylaxis powder, Teflon lube and more. Check out our web site!

Handpiece Trading Post

18627 Brookhurst St. #351
Fountain Valley, CA 92708

We like trade-ins! Visit us at:
www.handpietetradingpost.com

800-445-6719

LCF OFFERS 100% DENTAL OFFICE FINANCING: application by phone with quick turn around/approvals. See display on Pg 5 or call 800 550 9228.

DENTAL IMPLANT SEMINAR: (Prognostic Treatment Planning of Partially Edentulous Patients and Surgical Considerations) in Sacramento May 28th & 29th . Sponsored by Brite Dental Study Group. Fees: for Dentist \$275 and Staff \$150 For more information and reservations Please call Mary or Erika at (209)478-7221.

BUYERS: Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

RUN A FREE AD in The Dental Trader. Go to www.dental-trader.com & click on the FAQs page for info. Your ad will appear instantly on our website & in print.

ENDODONTIST PERIODONTIST: GREAT OPPORTUNITY RENT SPACE 2000SF MILLION DOLLAR OFFICE, LUXURY BUILDING SAN DIEGO EASTLAKE AREA 1, 2, 3 DAYS PER WEEK, SUPPLIES RECEPTIONIST INCLUDED 5 GPS, 1 MAXIOFACIAL, 1 PEDODONTIST IN BUILDING NO ENDO, PERIO IN AREA \$1500.00 X DAY INFO: 619-206-5359.

DENAR AUTOMARK ARTICULATOR New cost: \$550. Asking \$325. In excellent condition. Retiring. Call Barry @ 707-833-8525; barryneils@yahoo.com.

HANDPIECES R' US we have lots of rebuilt and new high and low speeds, we even take trade-ins and purchase handpieces! Handpiece Trading Post, 800-445-6719.

SAN DIEGO-MISSION BAY 3 Op. Gp. for sale, seller retiring, situated in medical building, easy access to highways. Gross income 260k part time great potential for growth. Low overheads, best offer call (858) 405-6234.

"PAT WOOD PLAYED AN INTEGRAL ROLE in the sale of my dental office. His knowledge and experience were top notch in understanding the legal implications in the purchase and sale." Mark Stephens, D.D.S., Hollister, California. Call Wood and Delgado toll free: 800-499-1474.

LCF 100% DENTAL PRACTICE loans typically do not require real estate as collateral, practice is normally the only collateral. See display on Pg 5 or call 800 550 9228.

OXYGEN TANK with demand valve, etc. Like new with cart. New cost: over \$600. \$395 firm. Retiring. Barry @ 707-833-2585. barryneils@yahoo.com.

MONTEREY PARK DENTAL OFFICE FOR SALE OR RENT GREAT LOCATION AT 871 SOUTH ATLANTIC BLVD ACROSS THE STREET FROM MONTEREY PARK HOSPITAL IDEAL FOR AN ASIAN DENTIST WHO WANTS TO START A PRIVATE PRACTICE CALL (626)284-4200 OR (626) 862-4334.

Lease Renewal Time?



Caudill and Associates
DENTAL REAL ESTATE ADVISORS
National Real Estate Brokerage and Consulting Services

The #1 Negotiator in Dental Office Real Estate Nationally
Services Offered

So./No. California and National Representation
Finding "Prime Dental Locations"

- Representing DDS in Lease Renewals, Expansions and Reductions
- Buyer Representation/Practice Sales

Office (909) 337-0466 • Fax (909) 337-0495

Web: www.ddsrenegotr.com

Email: caudassoc@aol.com

ORTHO PRACTICE'S FOR SALE IN NORTHERN CALIFORNIA * CENTRAL VALLEY * SOUTH LAKE TAHOE * S.F. EAST BAY/SOUTH BAY * ARIZONA- TIM GIROUX, DDS/BROKER 800-641-4179.

NEED DIGITAL X-RAYS? Don't want high pressure salesmen calling on you to "over sell" you? Call EZ 2006 #1 Rated Dental Software today. 800-273-5033

GENERAL DENTIST ASSOC. wanted for high grossing practice in Kingman, AZ Fast growing community. 928 692-9394.

GOOD CREDIT OR POOR CREDIT can still get you practice acquisition, startup or equipment financing plus working capital. PracticeXchange (866) 375-0277.

DENTIST, HYGIENIST RDA. Resdea group practice. Excellent Salary and Benefits. Smilemasters@aol.com.

NEW TPC LED 3 Curing Light- \$375.00. www.buytpcdirect.com.

DOWNTOWN OAKLAND Great high rise office with fantastic views. 3-days of Hygiene. Practice collected \$588,000 in 2005 with profits of \$275,000+. Full price \$310,000. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

SONY Sale

Digital Still Image Recorder



Model: DPA-300*

Liquidation Price: \$129

Free Footswitch and MD DATA disc!
(While supplies last)

- Compatible with most Intraoral Cameras
- Factory New with Warranty
- Limited Supply and Hard to Find
- Original List Price: \$1,800
- See website for complete DPA-300 specs

Buylegacy.com

1850 Diamond St., Suite 102, San Marcos, CA 92078

TEL: 760-891-0810

Fax: 760-891-0815



Dealer Inquiries Invited

*Sony and DPA-300 are registered trademarks of Sony Electronics Inc.

ASSOCIATE/BUY-OUT great opportunity in desirable North Fresno, 4 years new office, 4 opts, Adec, Acucam, pano, computer network, 559-434-2531.

PRACTICE FOR SALE San Diego (Carmel Valley) GENERAL/AESTHETIC Practice in Prof. Bldg. Affluent and desirable area. SDPS: 760-599-7828

COME SAY HELLO to us in Booth #246 at the CDA Convention in Anaheim April 28 - 30 and walk away with financing knowledge. PracticeXchange (866) 375-0277.

ZOOM 2 Bleaching sytem with 8 chairside kit %25 H2O2 gels Price: \$1000.00. 949-487-0800.

SANTA BARBARA CITY AREA: GENERAL DENTIST WANTED. 1-3days/wk(4-6hrs/day), short/long term? CALL 805-965-8141 M-F 10-6. POSSIBLE BUY-IN.

SUNDAY CONTINUING EDUCATION SEMINARS by PDS applied clinical dentistry seminars at affordable prices. for further information please visit us at www.pdsociety.com or call 1-866-4-CALL PDS.

S. FRESNO COMMUNITY: 2004 Gross Receipts \$1,016,277.00. This office has 6 TX rooms 5 days of hygiene. Doctor retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

DENAR MARK II Semiadjustable articulators in excellent condition. Retiring. New cost: \$775. Asking \$450 each. Barry @707-833-2585.

PERFECT LIPS frame a perfect smile. Learn all the dental considerations at a hands-on program. Register at 858 5509533 www.lipaugmentationfordentistry.com.

CENTRAL COAST #2 (3) op computerized G.P. for sale. (2) ops eq't'd. Mostly Cash/Ins w small amount of PPO. Ave. Gross Collections \$500K+/yr. PRICE REDUCTION. D&M PRACTICE SALES AND LEASING (818) 591-1401.

DIGITAL PANORAMIC: Adult/Child Pano images, sinus, TMJ, amazing unit at a amazing price. CALL 909-484-2727 www.ashteldental.com.

HOMESTUDY VIDEOS/DVD'S Earn credits in the comfort of your home. CA and AGD approved seminars. Many topics to choose from. Call 1-877-234-3348.

BORDER OF SAN FRANCISCO & DALY CITY, CALIFORNIA - With a prime shopping mall location, this 3 operator, 1,000 square-foot general dental practice has high visibility and ample parking. New equipment and great growth potential. 2005 collections exceeded \$170,000 on 2 1/2 doctor days per week. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

SELLERS: Allocating sale proceeds to goodwill saves you 20% in taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

DIGITAL Digital, all digital. Sensors & Scanners. Call 310-464-8989.

EAST LOS ANGELES DENTAL OFFICE FOR SALE
GREAT LOCATION AT 741 SOUHT ATLANTIC
AND WHITTER 2000sf FREE STAND BIULDING 6
OPERATORIES.CALL (626)8624334 or (323) 263-3300.

ATTEND THE ADA NATIONAL CONVENTION in Style! Enter to win a two night stay in the MGM Grand's Skylofts. Recently rated the best stay in Vegas. See display ads in this issue or enter online at www.thedentaltrader.com and click on the web banner.

HANAU ARTICULATOR Older model, but works well for removable prosthetics. Retiring. \$200. Barry @ 707-833-2585; barryneils@yahoo.com.

ANY OLD DENTAL EQUIPMENT IN STORAGE? Cash it in and stop paying storage fees! We buy and trade used equipment, Handpiece Trading Post. 800-445-6719.

L&R ULTRASONIC (large). \$150. Good condition. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

SACRAMENTO PRACTICE for sale in the bedroom community of Carmichael. Fee-for-service, 4 opps + 1 plumbed in 2100 sq ft office. Owner will consider selling building. Call 209-770-6177.

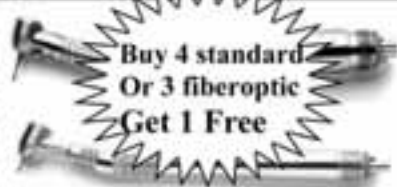


Toll Free 1-877-767-8237

SPRING SPECIALS

WE'LL BEAT ANY ADVERTISED PRICE FROM AN AUTHORIZED, US DENTAL DISTRIBUTOR !

MIDWEST



Buy 4 standard
Or 3 fiberoptic
Get 1 Free

Quiet-Air or Tradition Bur tool

Standard.....\$ 315.00

Fiber optic.....\$ 585.00

Lever Type Q-A or Trad.

Standard.....\$ 420.00

Fiberoptic.....\$ 655.00

Push Button - Trad. Only

Standard.....\$ 425.00

Fiberoptic.....\$ 659.00

Star 430 SWL



Buy 4 Get 1 FREE!

Buy 8 @ 425.00 Get 2 free

Net cost = \$ 340.00 ea

E-TYPE MOTOR SET



MICROMITE E-TYPE

20,000 RPM

ONLY \$ 325

Alpha Air

PUSH BUTTON



Buy 4 Get 1 FREE!

Buy 4 @ 145.00 ea

Net Cost = \$ 116.00 ea

STAR TITAN SCA-



Titan-S Standard Back- End style

ONLY \$ 525.00

Titan-SW Swivel Style

Swivel sold Separately

ONLY \$ 475.00

BUY 1 SCALER

GET

4 TIPS FREE

MOUNTAIN MEDICO



**3 PIECE
SLOW H/P**



Buy 1 @ \$449.00

BUY 4 @ \$ 425.00

MICROMITE



High Torque 5500 rpm

Low speed H/P \$ 295.00

Buy 4 @ \$259.00 ea

SDI/ CURING LIGHT



**LIMITED
STOCK**

**RADII LIGHT
ONLY \$ 350.00 ea**

J.Morita ROOT ZXII

SPRING SPECIAL



Only \$ 825

TRI COUNTY DENTAL

CALL TODAY

(909) 880-9555

877-767-8237

WWW.TRICOUNTYDENTAL.COM



Western Practice Sales

800-641-4179

General Dentistry Practices

BAY AREA

#B-382 CONCORD— GP, Beautiful office Great Location! 6 ops 3-4 days of Hygiene. Gross receipts in the \$700k range. **Call for Details!**

#B-388 ANTIOCH— Seller retiring. Collections of approximately \$480K in '05. Insured/Cash Patients. 3 ops, plumbed for 4th op. Office condo avail for w/ practice. **Call for Details!**

NEW #B-409 EAST BAY—GP, group in large 10 op practice. Fee-for-service with gross revenues in the \$1.5 million. **FP \$1.2 million**

#C-373 NAPA— GP, Seller retiring. Part-Time practice w/ collections of \$142K in '04. Insured/cash Patients only. 2 op office, plumbed for 3rd. Seller owns 1/2 interest in 4,426 sq ft office bldg Sellers practice along w/ interest in bldg for sale as a package. **Call For Details**

#D-332 NORTH SUNNYVALE AREA— One of the best locations in North Sunnyvale area. Consistent collections of 1.1 million w/room to grow in this 11 operator office. Price includes accounts receivable. **Call for Details!**

#D-399 SANTA CLARA— GP located in a retail shopping center on busy thoroughfare. 1571 sf w/4 ops. Practice grosses in the \$430k range. **FP\$325K**

#D-400 CAMPBELL— Leasehold improvement practice. Professionally designed w/ all the bells and whistles you would expect in a modern office. **FP \$225K**

#D-403 SAN JOSE— GP, Modern shopping center location, new equipment 3 ops plumbed for additional. Nice modern office located in prime commercial area. **FP \$225K**

NORTHERN CALIFORNIA

#E-287 FOOTHILLS— GP, long estab. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! **Only \$175K!**

#E-300 SACRAMENTO— GP, long estab. practice. Great opportunity to own your own building, lab and practice. **Practice and Building \$335K!**

#E-406 SACRAMENTO— Long Established practice. Collections of approximately \$300K in '05. Prime mid-town location. Fully equipped 4 op office. **FP \$185K**

#E-408 CARMICHAEL— COMING SOON! **Call for details!**

#E-383 SACRAMENTO—GP Leasehold practice w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Seller relocating. Price to sell! **FP \$300K**

#E-385 SACRAMENTO—GP Fee for Service 9 op practice plumbed for one additional. Collections in excess of 1.4 million! **FP \$950K!**

#E-391 SACRAMENTO— GP in prime downtown location. Collections of \$925K in 2005. 2700 sf 6 op office. Mix of HMO, PPO and private pay. **FP \$650K**

NORTHERN CAL CONT.

#E-394 SACRAMENTO— Long Est. GP w/ collections of \$607K in 2005. Insured/Cash patients only. 5 ops in busy commercial area near major shopping center. **FP \$400K**

#E-397 SACRAMENTO— GP, long established in the Land Park Area. 2400 sf with 7 fully equipped ops. Gross receipts in the high 600k range. **FP \$350K**

#E-401 SIERRA FOOTHILLS— GP, Located Between Sacramento and Lake Tahoe, Above the fog and just below the snow! **Relaxed work week produces over 600K and over \$260K Profit!** Located in a 2 story free standing prof. Bldg. 1,000 sf w/ 3 ops reasonable rent. **Hurry this won't last long!** **FP \$425K**

#F-326 EUREKA AREA— GP, long estab. Practice. Seller Retiring. Nicely appointed 1,250 sf w/ 3 ops. Insured/cash pts only. Collected \$604K in '04 w/ taking 5-6 weeks vacation. **FP \$345K**

#G-360 REDDING AREA—GP, Seller retiring from this quality fee-for-service practice. Office is 1440 sq ft w/ 3 ops. **FP \$325K**

#G-395 CHICO— Long Est. GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **FP \$300K**

#F-344 HUMBOLDT COUNTY— GP, Seller retiring. Practice located in high quality area. Mostly insured/cash patients. Collections of \$332K in '04. **FP for practice \$175K. FP For Building \$425K**

#H-224 CHESTER LAKE ALMANOR— Long Estab. GP in beautiful 4 season resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/Cash pts only. Collected approx. \$300K in '04 on a 3 day week! Office bldg avail w/purchase of practice. **Will Consider All Reasonable Offers!**

#H-311 NORTH SHORE LAKE TAHOE— **Work and Play in beautiful Tahoe!** GP Long established practice. Collections of \$588k in '04. Modern equipped 4 op office. **FP \$325K**

#I-392 CENTRAL SIERRA/MURPHYS AREA— GP Seller Retiring. Collections of \$300k. Insured/Cash patients. 3 ops. **Practice \$135K Real Estate \$175K**

#H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$507K in '04 w/higher projected revenues for '05. Insured/cash patients only. Fully equipped 3 op office. **Beautiful, scenic views of Lake Tahoe. Call for Details!**

#H-386 GOLD COUNTRY— GP, in beautiful 2200 sf 6 op completely computerized office w/digital x-ray. Collections avg 1.13 million over past 4 years. Option to purchase building. **FP \$825K**

REDUCED! #I-338 MERCED— GP, Seller retiring. Part-time practice with collections of \$164K in 2004. Office condo avail. to purchase with practice. **Practice: \$75K; Office/Condo \$200K**

CENTRAL CALIFORNIA

#I-374 MODESTO— Etab. practice w/collections of approx 1 million in '04. Modern equipped 6 op office. Mostly insured/private pay w/ PPO plans. **FP \$650K**

#I-404 TURLOCK— GP, Modern equipped 5 op office. Collections in the \$500K range. **Call for Details!**

#I-407 MERCED— Long Established practice. Collections of \$745K in '05. Beautifully equipped 4 op office. Insured/Cash patients only. High-end restorative practice. **Call for Details!**

#J-315 FRESNO— GP, Modern equipped 5 op office plumbed for 6th. Mix of insured/PPO/Denti-cal patients. **Call for Details!**

REDUCED! #J-341 FRESNO AREA—GP, Long Estab. Coll'd \$307K in '04. Fully equipped 3 ops, plumbed for add'l ops. New prison under construction. **Call for Details.**

#J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **FP \$150K**

#J-375 FRESNO AREA— Charming desirable community south of Fresno. Fee-for-Service. 4 ops. **Beautiful leaseholds, granite countertops, maple floors. Collect in \$770K Range. Priced to Sell! Seller extremely motivated!** **FP \$350K**

#J-376 ATASCADERO— GP Long Estab practice. Seller retiring. Collections of \$375K plus in '05. Insured/ Cash patients. Modern equipped 3-4 op office averaging 13-15 new patients per month. **Excellent location. Growing area. FP \$275K**

#J-389 TULARE— Fee-for-service, GP in beautiful 4125 sf, 9 op practice. Collections in the million dollar range. **FP \$530K**

#J-402 FRESNO— GP located in single story prof bldg. 1100 sf w/ 3 ops Reasonable rent! Collections avg \$500K. **FP \$325K**

NEW! #J-414 SANTA MARIA— Long Est. Central Coast GP. Office is 1250 sf w/ 4 ops. Grosses in \$550k Range. **Priced to SELL! FP \$395K**

SOUTHERN CALIFORNIA

#K-319 WHITTIER— GP in shopping center. Practice has 2 ops with plumbing for 1 more. **Call for Details!**

#K-321 ANGELES HILLS—GP, **Call for Details!**

#K-347 ENCINO— GP Located in new office on main street. All new equipment! Great Potential **Only \$365K!**

REDUCED! #K-349 TORRANCE— Great practice in professional building on a main street. Doctor will stay on as needed. **FP \$499K**

#K-384 IRVINE—Leasehold improvement 1700 sf, 4 ops, 2 chairs, w/ x-ray. **FP \$95K**

WESTERNPRACTICESALES.COM



Western Practice Sales

800-641-4179

Specialty and Out-of-State Practices

NEVADA

#R-359 RENO—GP, Estab. practice with collections of \$600K in 2004. Modern equipment, 5 op practice located in upscale area. Mostly insured/cash patients. **FP \$450K**

#LV-263 LAS VEGAS—GP Estab. 24 years. Beautiful 3000 sf, 6 op practice w/ gross in \$900K range! Portion of Bldg for Sale. **FP \$550K**

#LV-335 LAS VEGAS—Seller Retiring. Modern equipped 2700 sf 5 op office. Over 1 Million in Collections. **Call for Details!**

#LV-378 LAS VEGAS—GP, located in highly desirable northwest area of LV. Beautiful build outs shows nice! Practice on track to gross in the 1.6 million range **FP \$950K**

#LV-379 LAS VEGAS—GP, located in professional building in prime west LV area. Large newly decorated office with 9 ops. Gross in 600k range. **Call for Details!**

#LV-380 LAS VEGAS—GP in west LV location. Fee For Service practice. On track for \$450K in collections for '05. **Call For Details!**

#LV-381 LAS VEGAS—GP in 5 op, 1800 sq ft office. Building possibly available for purchase. **Call For Details**

#LV-398 LAS VEGAS—GP, family orientated practice. Seller retiring! Practice grosses in the \$900k range. **Call for Details!**

NEW! #LV-413 LAS VEGAS—Leasehold Improvement, 4 ops w/ plumbing for 3 more, 2340 sf. Located in the Summerland area on S. Durango. **Call for Details!**

NEVADA CONT.

NEW! #LV-415—Leasehold Improvement, 5 op practice located in the highly desirable "Lakes", W Las Vegas area. Reasonable Lease. **Call for Details!**

ARIZONA

#AZ-348 PHOENIX—Parky practice philosophy. Approx 2300 sf w/ 5 ops. Practice grosses in 600K range. **FP \$350K**

NEW! #AZ-405 TEMPE—Leasehold Improvement! Equipment Sale. Won't last long! **FP \$39,500!**

NEW! #AZ-412 PHOENIX—GP, in West Phoenix. High volume, large 7 op practice, plumbed for 8th. Real Estate is also available. **Call for Details!**

NEW! #AZ-417 PHOENIX—GP in good location, smaller 700 sf, 2 op office. Perfect for Satellite office. Seller motivated! **MAKE AN OFFER!**

COMING SOON! TUCSON—Great FFS starter practice. **Call for Details!**

SPECIALITY PRACTICES

#D-365 TRI-VALLEY AREA—Perio, Family orientated broad and butter practices that production could easily be increased due to doctor currently not doing implants. **FP \$295K**

#D-322 SOUTH BAY, NO CAL.—Ortho, Long Estab practice, 3 open bay ops with updated equipment. Coll'd in the high \$300k. **Call for Details**

SPECIALITY PRACTICES

#E-387 ROSEVILLE, Perio located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **Full Price: \$195,000**

#H-328 GREATER SOUTH LAKE TAHOE AREA—Ortho practices with a combined Collection of \$620K+ in '04. Modern equipped 4 op office. **Call for Details!**

#I-355 CENTRAL VALLEY—Ortho, Estab practice. Modern equip 6 op office. Collections projected at \$460K on part time schedule avg 10-12 new starts per month. **FP \$360K**

#I-356 CENTRAL VALLEY—Ortho, Long Estab practice. Excellent Location. Modern equipped w/ 8 ops. Averages 22-24 new starts/month. **FP \$890K**

#D-372 SAN JOSE, CA—Perio, Well respected for personalized care. 1400 sf 5 op office. Strong referral base. **Call for Details!**

#D-354 ALAMEDA COUNTY—Ortho, newly remodeled office. Modern equipped w/ 1 open bay. Collections projected @ \$600K for '05. **FP \$550K**

#AZ-369 CHANDLER, AZ—Oral Surgery, located in one of the fastest growing suburbs of Phoenix! 1700 sf w/ 2 fully equipped ops, plumbed for additional. **Call for Details!**

NEW! #AZ-390 PINETOP AREA—Ortho, Escape to the beauty of the cool country and tall pines! Office is 1,500 sf w/ 3 ops. **Call for Details!**

NEW! #E-411 PHOENIX—Oral Surgery, established practice, 1350 sf w/ 4 ops. **Call for Details!**

NEW! #E-416 SACRAMENTO—Ortho, Coming Soon! **Call for Details!**

Discover the secret to a successful transition and make Western Practice Sales your dental brokerage team of choice.



Timothy G. Giroux, D.D.S.
Broker

Dr. Tim Giroux established and sold a highly successful dental practice in Scottsdale, Arizona. His personal experience in dental associateships, sales and workback situations enhances Western Practice Sales' commitment to excellent service.

Robert S. Gartrell, D.D.S., CBA, ASA
Accredited Senior Appraiser

Dr. Robert Gartrell is one of only two dentists in the U.S. who is a Certified Business Appraiser, and holds one of the profession's most prestigious earned certifications. Accredited Senior Appraiser from the American Society of Appraisers. His services include: valuation, transitions, partnership agreements and litigation support.



Jon B. Noble, M.B.A.
Broker

Mr. Jon Noble received his MBA from California State University, Chico. Jon was one of the founders of WPS over 25 years ago and has been involved in over 300 practice sales. He adds a wealth of knowledge and experience to serve you during the transition of your practice.

Frank X. Farry, M.B.A.
Broker

Frank Farry received his MBA from California State University, Long Beach. Frank brings extensive knowledge from his years of Commercial Real Estate and Dental Brokerage Sales. Residing in Laguna Niguel, Frank is our impressive local presence and our commitment to serve our Southern California Sellers and Buyers.



**Prices
have
dropped!**

**Your waiting
has paid off... *BIG!***

Next Generation Sensors

Buy one get one *FREE!*

Why pay triple the amount somewhere else for the exact same sensor? We recently purchased a large quantity of top quality digital sensors and are excited to pass the savings along to you!

The Buy One, Get One *FREE* Package includes:

- DentiMax Imaging Software
- Size 2 Digital Sensor (1250 x 1640, 22 µm square pixels)
- *FREE* Size 1 Digital Sensor (812 x 1368, 22 µm square pixels)
- USB Control Box
- Sensor Positioner
- Instructional Video
- 2 year Limited Warranty (2 year unlimited warranty available)
- 30 Days Support



Everything you need to take digital x-rays in one box!

SPECIAL LIMITED-TIME OFFER



**The Buy One, Get One *Free*
Package**

Only \$9,999

Finance Payment Options as
Low as \$160.30 per Month!
(regular price \$17,395)

Complete Dental Software

at just a fraction of the competition!

Tired of spending too much for software? Combine DentiMax imaging with DentiMax practice management! Complete practice management software includes everything you need and then some:

- Clinical Charting
- Graphical Treatment Planning
- Prescription Writing
- Electronic Insurance Claims
- Perio Charting & PSR Exams
- Patient Statements
- Patient Ledger w/ Payment Entry
- Appointment & Revenue Scheduling
- ASAP & Recall Appointment List
- Custom Report Writer
- 30 Days Free Support (Additional Support and Interactive Training CDs Available)



**No Risk
30 Day Money Back Guarantee**
on all DentiMax Practice
Management Software

SPECIAL OFFER

DentiMax Single User Starting at Only \$499

Complete Network System Only \$2,499

Now is the time to buy!

Call (800) 704-8494

www.dentimax.com

DentiMax
Better Price, Better Technology

DENTAL LAB CROWN AND BRIDGE FOR RENT BE YOUR OWN BOSS TWO DOCTORS WILL SUPPORT YOU PLEASE CALL 626-966-3571.

ELK GROVE AREA Great opportunity in fast growing area. Solid \$250,000+ per year performer with older DDS. Lots of patients. Well designed and attractive 4-op suite with 3-equipped. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

PROCURE LIGHT-CURE OVEN; good condition; new cost: \$389. Sell for \$225. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

PRACTICE FOR SALE #C-373 NAPA - GP, Seller retiring. Part-Time practice w/ collections of \$142K in '04. Insured/cash Patients only. 2 op office, plumbed for 3rd. Seller owns 1/4 interest in 4,426 sq ft office bldg Sellers practice along with interest in bldg for sale as a package. FP \$140K TIM GIROUX, DDS/BROKER 800-641-4179

PRACTICE FOR SALE San Diego (Escondido) NEW LISTING! Owner 3 Ops in 1000 sq.ft. in single story Professional Bldg. Collections approx 250K. Offered for only 195K. SDPS: 760-599-7828.

NEW TPC Mirage Doctor Stool- \$265.00. www.buytpcdirect.com.

RECEPTIONIST POSITION OPEN Looking for optimistic energetic person to answer phones and schedule appointments. Willing to train. Loni 714-379-6696 loni_huynh@yahoo.com.

SANTA ANA OFFICE for sale by owner. \$200,000. 5 ops, 2050 sq ft. call for more info. 949-751-7080.

HARVEY EM5500 Chemclave Sterilizer. New cost: almost \$3,500, including tax. Asking \$1,500. Excellent shape. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com

2 DIGITAL SENSORS for the price of one. The DentiMax sensor package includes size 1 & 2 sensors with USB control box and imaging software. Call (800) 704-8494.

USED DENTAL EQUIPMENTS INSTRUMENTS & SUPPLIES WANTED. Turn your unwanted or outdated stuff into CASH. Call 626-277-8828.

DENTAL ON-HOLD Message Only \$96 order online www.Dentistry21.com. Telephone 888-423-9235.

LIP AUGMENTATION using injectible fillers. Attend a comprehensive hands on training program. Register at 858 5509533 www.lipaugmentationfordentistry.com.

ENDODONIST NEEDED 1-2 times per month, private upscale dental practice in Santa Monica please call (310)829-2224 or email margaretjohnson@msn.com.

ORTHODONTIST PERIODONTIST, ORALSURGENT-Great opportunity in a bran-new 5-ops Dental Office in Torrance for more info Call 310-320-1180 ask for Sandra.

PracticeXchange

will help you

- Start a Practice
- Evaluate a Practice
- Buy a Practice
- Secure Financing
- Get Working Capital
- Grow Practice Value

True Bank Financing

Practice Acquisitions 100%
+ Working Capital

- Refinance
- Debt Consolidation
- Expansion
- No Prepayment Penalty
- No Advance Payments
- Lowest Rates

Stand Alone Working Capital

- Basic Application Only
- No Financials Required
- Funding w/in 3-5 Days
- Use for Any Purpose
- No life Insurance Required
- Up to 6 Year Term

Real Estate Financing

(up to 25 years)

- Nationwide
- Expansion
- Ground Up
- Conventional or SBA

Call Today Toll Free (866) 375-0277

Confidential Applications by Phone

Ask for Dr. Steve Black

www.practicexchange.net

sblack@practicexchange.net

SANTA ROSA LEASE Hold For Sale 2 ops equipped, compressor, vacuum, filing cabinets, waiting room, reception area, office, lab, 19k, 415-945-9627.

PRACTICE FOR SALE #E-383 SACRAMENTO—GP Leasehold practice w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Seller relocating. Price to sell! FP \$300K TIM GIROUX, DDS/ BROKER 800-641-4179.

SAN RAMON: For Sale- General Dentistry Practice. Practice 2005 Patient Receipts were \$1,250,000. Eight TX rooms, 3 utilized for hygiene. Owner retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

CENTRAL COAST #1 (4) op computerized G.P. for sale. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. PRICE REDUCTION. D&M PRACTICE SALES AND LEASING (818) 591-1401.

DIGITAL SENSOR: Owandy digital sensor with docking station and multi-user license all for \$7995. CALL 909-484-2727 www.ashteldental.com.

SELLERS: Allocating sale proceeds to goodwill saves you 20% in taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.



Purchase Equipment Now Save On Your Tax Bill Later

Finance with Matsco

- Competitive interest rates with terms to fit your budget*
 - Preferred rates for ADA members
- Free business planning tools and resources
- More than 20 years of dedicated service to the dental industry

*All practice financing is subject to credit approval.

Call Wendee Bren today. **888.874.1590**

Visit us in Anaheim at CDA Booth #1344

ADA MEMBER ADVANTAGE™



matsco™

A Member of the Crown Bay Holding Family

ADA Member Advantage™ is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, Inc., a for-profit subsidiary of the American Dental Association.

www.matsco.com

OPTILUX 400 LIGHT CURE MACHINE Excellent condition. New cost: \$778. Asking \$425. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

CE UNITS: Earn your CA and AGD approved CE credits while on vacation. Many topics to choose from. Call California Dental Institute at 1-877-234-3348.

"WOOD AND DELAGDO have expertise in dental practice sales." Donald S. Kaneoka, D.D.S., Los Angeles, California. Call Wood and Delgado toll free: 800-499-1474.

LCF OFFERS 100% dental practice financing with terms up to 30 years on practice and real estate loans. See display on Pg 5 or call 800 550 9228.

SACRAMENTO'S EL DORADO COUNTY Lots of goodwill here. Long established practice collected \$700,000+ with Profits of \$290,000 on 3.5-day week with 4+ weeks off. Strong Hygiene Department. Great facility. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

PRACTICE FOR SALE in historic, rural So. Calif. mountain town of Julian. Est. 28 years. Collects 150K on 2 1/2 days week with 6 weeks vacation. Low stress, low overhead, easily expandable. \$29K/offer. 760 765 2774 eves.

DANVILLE MICROCAB Good condition. New cost: \$251. Sell for \$100. May need new off-on switch. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

PRACTICE FOR SALE San Diego (La Jolla)? Fee-for-Service GP. 9 Ops in 3000 sq.ft. Collections of 1.2 mil. Seller will stay. SDPS: 760-599-7828.

PRACTICE FOR SALE #J-341 FRESNO AREA—GP, Long Estab. Collected \$307K in '04. Fully equipped 3 ops, plumbed for additional ops. New prison under construction. Call for Details! TIM GIROUX, DDS/BROKER 800-641-4179.

NEW TPC Mirage Assistant's Stool- \$330.00. www.buytpcdirect.com.

BUY 1 DIGITAL SENSOR get 1 FREE. DentiMax sensor package includes size 2 and size1 sensors with USB control box and imaging software. Call (800) 704-8494.

CERTIFIED ORTHODONTIST needed 1-2 days/month for busy office. Roseville/Stockton location. Call 310-903-7610 or 818-502-3660.

PRIVATE PRACTICE FOR SALE in Turlock, California. Office located in a busy retail shopping center with national tenants. Prime location. Built in 2005, the office is all digital with new equipment and brand new gorgeous island cabinets. Three operatories expandable to 4. Patients are mostly Insurance & Fee for Service - No Denti-Cal or HMO. Asking \$149,950, or best offer. Contact (510) 676-5659.

BELMONT EX-2000 PANORAMIC & CEPHALOMETRIC X-RAY MACHINE, LIKE NEW (310)831-0781.

NEW TPC Doctor's Mobile Cabinet- \$420.00. www.buytpcdirect.com.

2 STAR SLOW SPEED TITAN handpieces with swivel attachments and nosecones. Retiring. \$400 each set. Barry @707-833-2585; barryneils@yahoo.com.

REDDING: For Sale- General Dentistry Practice. Gross Receipts 922K in 2004, with adjusted net income of \$395K. Owner retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

MISSION HILLS (5) op computerized G.P. for sale. 99% Cash/Ins, 1% PPO. 2005 Gross Collections \$860K+. Averaging (47) new patients per month. Seller is retiring. D&M PRACTICE SALES (818) 591-1401.

THINNEST SENSOR in the market: Suni digital sensors with docking station and one user license all for \$7995. CALL 909-484-2727 www.ashteldental.com.

GENERAL DENTIST ASSOC. wanted for high grossing practice in Kingman, AZ Fast growing community. 928 692-9394.

EQUIPMENT Equipment, Equipment, Visit our show room today. Call 310-464-8989.

CE CREDITS: Earn your CE credits while on vacation. Many topics available on DVD/VHS/or Audio. Call California Dental Institute at 1-877-234-3348.

PRACTICE FOR SALE #J-402 FRESNO – GP in popular North West Fresno. Nice office with reasonable rent. Practice grosses in the \$500K range. FP \$350K TIM GIROUX, DDS/BROKER 800-641-4179.

HEY DOCTOR! If you know of someone who would do well to advertise in the Dental Trader...please refer them to us. Thanks for spreading the word! Sincerely, bruce@thedentaltrader.com.

POMONA OFFICE busy location, \$290K collection, \$250K selling price OBO, 2 equipped, 2 plumbed, waterlase/digital Xray, I/O camera, no HMO, 1/3 DentiCal, 2/3 Ins/cash, 3 year-old equipment. 714-726-7751.

TOUCH-O-MATIC Bunsen burners. Good condition. \$50 each. Retiring. Barry @ 707-833-2585. barryneils@yahoo.com

PORTABLE DENTAL EQUIPMENT: NEW AND USED X-RAYS, CHAIRS, LIGHTS, COMPRESSORS, ADEL UNITS. VERY GOOD CONDITION. IN RUGGID SHIPPING CHEST. 707-575-1400.

SUB-LEASE IN COVINA, CA. 1100 sq.ft. 3 plumbed ops. Private office/bath. Plenty parking. Available April 2006 626 653-8889.

EQUIPMENT: new forest chair & unit. Gendex developer, chemiclave, N2O2 meter, triad curing unit, Merced area. Make reasonable offer. (209)722-9093.

WANTED: Zoom 1 Ralph 951-907-9298.

1 STAR LIGHT SOURCE New cost is over \$400. Asking \$150. Retiring. Call Barry @ 707-833-2585; barryneils@yahoo.com.

NEW TPC Power Light 100 Halogen Curing Light- \$315.00. www.buytpcdirect.com.

ORTHO PRACTICE SAN FRANCISCO EAST BAY 3-day practice generated \$370,000 last year. \$240,000 in Contracts Receivable. 5-chair Bay and private Exam Room. Growing family area. Full price \$75,000. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

EQUIPMENT 4 SALE: Email for list of equipment (all kinds). DallArmi@pacbell.net or call (650) 968-1836.

ADEC PERFORMER chair, post, light, delivery system with doctors and assistant stool. \$3,800. email sdsailor2@juno.com 619 670-6695.

PERIODONTIST NEEDED SAN BERNARDINO AREA-GROUP PRACTICE. FAX RESUME 818 846 3738.

SANTA ANA DENTAL OFFICE FOR SALE 7 op., 5 equipped. Great location. FSBO \$825K. Only 2½ years old. 310 991-7921.

Dear Reader,

My name is Bruce Carter. I currently publish The Dental Trader but before that, I personally handled all the sales, marketing & production of Dental Shopper from 1983 (their first year in business) through August 2004 as an independent contractor. My ad agency built both businesses thru hard work and concern for the advertisers' success.

I ask you (the Readers) to please let our advertisers know you saw their ad in The Dental Trader.

Thank you,
Bruce Carter
Publisher,
The Dental Trader

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



“DENTAL PRACTICE BROKERAGE”

Making your transition a reality.

Practice Sales

Contract Services

Purchase Financing

Associateships

Partnerships

Mergers

Upcoming Seminar
Dates 2006

To be announced in
future 2006 issue



For All Your Insurance Needs

MITCHELL & MITCHELL
Insurance Agency, Inc.

1500 Redwood Ave., Suite 100, San Jose, CA 95128
(415) 884-2525 • FAX (415) 884-2526 • TOLL FREE 800-625-550

CARSON CITY, NEVADA: Both building and dental practice for immediate sale. One non owner dentist is retiring and the other is selling but would like to come back as the associate to the new buyer for two or three days a week. Building can be purchased at no money down and the lenders will finance 100% of the dental practice loan. The building is attractive and has a basement. There are 6 operatories all with new dental chairs and delivery systems. **SOLD**

ORANGEVALE: For Sale or Available to merge into another office. Owner has worked in the satellite practice two days a week for twelve years. He is a senior dentist that is proficient in placing and restoring implants. Dr. would be willing to sell the practice or merge into another local practice. Owner willing to work for buyer if equitable for both parties.

REDDING: For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major throughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

LAKE TAHOE: (South Shore) For Sale - How does it get better than this? A successful family oriented practice located in the heart of beautiful Lake Tahoe has gross receipts of over 850K in 2004 with low overhead. There are 4 operatories with 5 days of hygiene. If you ever wanted to locate in a resort community with extensive summer and winter sport activities and have a very successful dental practice at the same time you should consider this opportunity.

MODESTO: For Sale - Gross Receipts for this practice in 2005 were one million six hundred thousand. The practice was acquired in 1970 and has been in its present location for 27 years. There are 15 days of hygiene. The office has 7 treatment rooms in 2200 sq ft. Digital X-rays, Panoramic X-Ray, Laser and Intraoral Camera. Owner would like to return as associate for two days a week.

S. FRESNO COMMUNITY: For Sale - General Dentistry Practice. This 6 operatory office has 5 days of hygiene, and has been at it's present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

WILLITS: For Sale - Both dental practice and building are for sale in this beautiful rural community. 2004 gross receipts were 512K with 184K adj. net income. This 1,200 sq ft office has 7 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring. **SOLD**

MODESTO: ASSOC. WANTED - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene, Pano, Cerac Unit, Intra-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities, or retired dentist that wants to continue working 2 days a week.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

FRESNO: For Sale - General Dentistry Practice. 2004 Gross Receipts were 545K with an adjusted net income of 178K. This 1,100 sq ft office has 3 treatment rooms, with 4 days of hygiene. It has been at its present location for 19 years. Dentrix software. Dentist is retiring. **SALE PENDING**

FREMONT: For Sale - Owner is retiring after 36 years in same location. Three treatment rooms. All Endo Perio and Oral Surgery is routinely referred out. This practice is ideal for the new graduate or as a satellite practice. Very attractive lease available for the office space. **SOLD**

COTTONWOOD: For Sale - General Dentistry Practice. This small practice is ideally suited for the new graduate or a satellite practice. The building is also for sale. Gross Receipts in 2005 were 375K. The office has 2 TX rooms in 880 sq. ft. with room for expansion. Four thousand acres were recently purchased in Cottonwood for a new Del Webb retirement community set to break ground in early 2006. Owner is retiring after 27 years in the same location.

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Northern California Consultants

Dennis R. Hoover, D.D.S.
Corporate Broker

(800) 519-3458

(209) 605-9039 Mobile

dennis.hoover@henryschein.com

Direct:

dennishoover@mac.com

Corporate:

Southern California Consultants

Steven Rizer, D.D.S.
(805) 405-6568

Mario Molina
(323) 974-4592

“DENTAL PRACTICE BROKERAGE”

FOLSOM: For Sale - General Dentistry Practice. Well established practice in a new building. This beautiful 2600 sq. ft. office includes 8 equipped treatment rooms, Laser, and Panoramic X-Ray, and Dentrix software. This practice has 13 days of hygiene/week. Gross Receipts for 2004 were 1.4 Million with an adjusted net income of \$504K. Owner would like to sell and come back to work 2 days a week.

MINDEN, NEVADA: For Sale - This practice will do over 900K in 2005. The practice was acquired in 1987 and has been in its present location for 17 years. There are 31 new patients a month seen in this 5 op 2000 sq. ft. office. There are 6 days of hygiene. The building is also available for sale with room for expansion.

TWAIN HARTE: For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg.

SAN RAMON: For Sale - General Dentistry Practice. Practice 2005 patient receipts were \$1,250,000. Eight tx. Rooms, 3 utilized for hygiene. Approx. 50 new patients per mo. Intraoral camera, Panoramic x-ray. Practice located in area for 25 yrs. 11 yrs. in present location. Large patient base of adults and children in very affluent and growing area. Owner retiring.

LOS ANGELES CO.: For Sale - TMJ SPECIALTY PRACTICE; Large dentist referral base; practice established as exclusively TMJ 25 years ago; 2005 collections \$300K on 2 days/wk; LOW OVERHEAD; Centrally located in high visibility Professional Building. Equipment in good condition & office tastefully decorated. Seller retiring.

PETALUMA: For Sale - This office incorporates Digital X-rays and Dentrix software creating a totally paperless office. The 2005 patient receipts were \$244K. All equipment is 5 years old or less. Endo, Perio and Ortho routinely referred out. Owner is moving out of the area.

SAN JOSE: For Sale - This practice has operated for 42 years in the same location. There are 4 operatories, 3 equipped. 4 days of hygiene. 2005 patient receipts were \$648K. Approx. 1,200 active patients. Owner is retiring.

VALLEJO: For Sale - General Dentistry Practice. This practice is located in a highly visible area in a growing area of Vallejo. Owner works 3 days a week. 2005 receipts were \$185K. Practice located in same location since 1989. Approximately 900 active patients. Doctor is retiring.

SAN FRANCISCO (Chinatown): For Sale - 2005 patient receipts were \$356K on 3 days a week. Owner has another practice in the East Bay. No Medical, HMO or PPO plans except for straight Delta Dental Plan. Office on ground floor on busy street.

RANCHO MIRAGE: For Sale - General Dentistry Practice. This beautiful 1200 sq. ft. office is situated in the Eisenhower Medical Ctr. The practice has operated in same location for 30+ years. This practice has 6 operatories, 4 are fully equipped, 3 days of hygiene. Owner is retiring.

EL DORADO HILLS: For Sale - General Dentistry Facility. This facility completed only a year ago. All new state of the art equipment and office design. Grossing over \$50,000.00 per month. If you are interested in the El Dorado Hills area don't pass up inquiring about the details of this sale.

PETALUMA: For Sale - General Dentistry Practice. Has been in its present location for 5 years. 3 Operatories, Dentrix Software, Digital X-Rays, Intra-oral Camera. Gross receipts are approx. \$300K per year. Great practice for the new grad, satellite for the experienced dentist or for a dentist wanting to come to the Petaluma area. 5 or 7 year lease available.

OROVILLE: For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

April 27-30th

Booth #1291
Anaheim CDA Convention

Visit us online at:

www.pptsales.com



BUYERS
FREE CAREER
PLANNER CD
\$195 VALUE
Includes:

Corporate Headquarters
10920 West Lincoln Avenue
West Allis, WI 53227
(800) 730-8883

Disability Claim Dos & Don'ts

Common mistakes can undermine or even void your disability claim!

Make sure you have expert representation both before and after filing any claim.

I protect you from errors!
Know the Answers in Advance!!

- **Know your substantial & material duties.**
- **Know what to say when the insurance company says you have "dual occupations."**
- **Know how to handle a request for your signature when a company field investigator asks you to read & sign a statement they have prepared.**
- **Know how "your age" influences your claim.**
- **Know how to respond to a request to Photocopy every page of your office appointment book going back one year or more or a detailed request for code numbers related to your practice.**
- **Know how to prepare for an independent medical and functional capacity evaluation.**
- **Know how to understand policy language regarding pre-existing conditions, fraudulent misstatements, prudent man clauses, incontestability, rehab and presumption of disability.**
- **Know what to do if your claim is terminated.**

Disability claim processing is a potential minefield...one misstep and your financial future could be destroyed. I walk you past the known hazards to make sure you and your attending physician don't make any mistakes. **You don't have to go it alone.**

For a FREE TELEPHONE Consultation, call

ART FRIES, RHU

800-567-1911

Internet: www.afries.com

DENTAL SPACE FOR RENT MARINA/PLAYA DEL REY. 6 OPERATORIES AVAILABLE TUES-THUR-FRI-SAT. HIGH TECH EQUIPMENT 310-827-5094.

BUYERS: Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

CAMERA, CAMERA Camera, intraoral cameras. Best images guaranteed. Call 310-464-8989.

HOW TO PLACE AN AD: Go to www.thedentaltrader.com, click on the FAQs page. Read the brief instructions and register using a Username & Password you cannot forget. Your ad will appear on our Online Ad Board instantly.

"I WILL RECOMMEND Wood and Delgado to other dentists." Stan Kandal, D.D.S., Santa Monica, California. Call Wood and Delgado toll free: 800-499-1474.

LCF OFFERS 100% dental practice financing with variable rate and fixed rate programs. See display on Pg 5 or call 800 550 9228.

4 STAR 430SWL Fiberoptic HS handpieces. Great condition. \$275 each, all 4 for \$950. Retiring. Barry at 707-833-2585; barryneils@yahoo.com.

FREMONT Great eastside location near Mission Boulevard. 7-day/week Hygiene schedule attests to strength of this practice. Only PPO here is Delta Dental. 2005 collected \$870,000+. Beautiful 5-op suite. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

PRACTICE FOR SALE #J-375 FRESNO AREA - Charming desirable community south of Fresno. Fee for Service. 4 ops, Beautiful leaseholds, granite countertops, maple floors. Collect in \$770K Range. Priced to Sell! Seller extremely motivated! FP \$350K TIM GIROUX, DDS/ BROKER 800-641-4179.

LARES AIR ABRASION UNIT Excellent condition. New cost: \$2,000. Sell for \$1,000. Retiring. Barry @ 707-833-2585. barryneils@yahoo.com.

NEW TPC LED 5 Cordless Curing Light- \$555.00. www.buytpcdirect.com.

REFERRING PROCEDURES OUT? Have your Oral-Surgery, Perio-Surgery, Pedo, Endo done at your office by an experienced GP. Cell # 310-709-5251. www-DrMinoofar.com.

FOR SALE Equipment/Leasehold 2 ops, fully equipped, private office, large lab, built-in cabinetry and more. 19K, Santa Rosa, 415-608-9582.

GLENDAL-OFFICE FOR SALE \$125,000. Gross 141K on 3 days. 2 ops. All equipment and charts. Call 213-300-8029.

LCF OFFERS 100% dental practice financing for stand alone working capital up to \$ 150,000. See display on Pg 5 or call 800 550 9228.

"WOOD AND DELGADO know what dentists need since they only represent dentists." Alice Moran, D.D.S., San Clemente, California. Call Wood and Delgado toll free: 800-499-1474.

HYGIENISTS: 1 Microson Ultrasonic unit. Excellent condition. New cost: \$600. Asking \$295. Extra inserts: \$45 each. Retiring. Barry @ 707-833-2585 barryneils@yahoo.com.

UPSCALE WOODLAND HILLS dental office seeking professional team oriented hygienist with excellent communication skills qualified candidates please call 818-427-3748

SIMI VALLEY THREE-OPS SOLO PRACTICE one block south of new shopping mall. Share office space or purchase outright. Contact for details: Tel 805-522-0191-email-smohanus@yahoo.com.

SIERRA FOOTHILLS PRACTICE for sale. Great location. High net. New office & equipt. Close to Yosemite, all mountain sports. crsgldds@sti.net.

PRACTICE FOR SALE #E-385 SACRAMENTO—GP Fee for Service 9 op practice plumbed for one additional. Collections in excess of 1.4 million! FP \$950K! TIM GIROUX, DDS/BROKER 800-641-4179.

DENTIST NEEDED treat children & Adults in group practice. Pacoima & Van Nuys & Santa Ana location. Fax resume @ (818)780-7575, call (818)335-0274.

FOLSOM, CA: Office condominium for sale, 1777sf, include architectural plan (6 ops) + permit; ready to build-out; adjacent to large shopping center and city college; middle/high income, tremendously growing area. 510-381-2843. visage6060@yahoo.com.

SACRAMENTO PRACTICE FOR SALE in the bedroom community of Carmichael. Fee-for-service, 4 opps + 1 plumbed in 2100 sq ft office. Owner will consider selling building. Call 209-770-6177.

NEW TPC PowerMAX 25 Ultrasonic Scaler- \$485.00. www.buytpcdirect.com.

LOWER SIERRA FOOTHILLS JACKSON Area exploding with growth. Couple this with the strong patient foundation evidenced by 8-day/week Hygiene schedule booked 5-months in advance and you've got a "tiger by the tail!" Beautiful office with computers in each Op and Cerec technology. \$250,000+ invested here recently. 2005 realized \$1.2 Million in Collections with \$435,000 in Total Profits. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

SCHICK COMPUTERIZED SYSTEM for 2 operatories. Warranted until 2007. Retiring. \$5900, incl. one X-ray head. Barry @ 707-833-2585; barryneils@yahoo.com.

SPENDING TOO MUCH FOR SOFTWARE? DentiMax offers complete clinical and practice management software for under \$1,000. Call (800) 704-8494.

INSTANT GRATIFICATION!!!

When you place your Reader Ad online at www.dentaltrader.com, it posts to our website's Online Ad Board instantly. Your ad may get response long before it is printed in **The Dental Trader**!

"This is the first time I've used The Dental Trader Online Ad Board. I was pleasantly surprised to have several contacts within the first week. So I am very happy with the results obtained by using The Dental Trader. Thanks again!"

Dr. R.P., DDS

The doctor who sent us this testimonial requested his ad be removed from the publication because his item sold shortly after being placed. **The Dental Trader's** Online Ad Board works for shoppers and advertisers! It's where you'll find the best bargains. **Check it out!**

www.thedentaltrader.com

PORTABLE DENTAL EQUIPMENT: NEW AND USED. X-RAYS, CHAIRS, LIGHTS, COMPRESSORS, ADEL UNITS, ALL IN VERY GOOD RUNNING CONDITION. THESE UNITS ARE ALL IN RIGID SHIPPING CHEST. CALL 707-575-1400.

MORENO VALLEY DENTAL OFFICE for Sale. Great location, 3 operatories, large reception, 1,200 sq-ft., monthly lease \$1,200. Lease hold improvements, equipment investment substantial. Perfect opportunity and great value at \$55K call (760) 272-6292.

SUNDAY CONTINUING EDUCATION SEMINARS by PDS applied clinical dentistry seminars at affordable prices. for further information please visit us at www.pdsociety.com or call 1-866-4-CALL PDS.

NEW ISOLITE Dryfield Illuminator system. 10 pack adult small & medium bites. Cost \$1250.00 Sell \$750.00 OBO 310-628-9744, 310-821-0921.

DENTAL GROUP Seeking specialists for OS, Pero, Pedo, & Endo (NO. Cal. only) Good Sal. on or multiple locations NO/SO Cal. 310-903-7610 or 818-502-3660.

DENTAL PRACTICE FOR SALE in San Francisco. Three operatories (two fully equipped), new sterilization room, pano. \$90,000. iby100@wmconnect.com.



PRACTICE SALES AND LEASING
For all your Practice Transition Needs!

*Trust your Practice
 Purchase or Sale to "The
 Personalized Service
 Dental Broker"®*

818.591.1401
www.dmpractice.com

P.O. Box #6681, Woodland Hills, CA 91365

MAY FEATURED PRACTICES

SOUTHERN CA CITY - WOW! MULTI-LOCATION COMPUTERIZED G.P. NEW/ NEWER EQUIPMENT. (4) LOCATIONS ALL WITH EXPOSURE, VISIBILITY AND SIGNAGE. ALL ARE MARKETING UNDER THE SAME BRAND NAME. GROSS COLLECTIONS \$4.8M LAST (12) MOS. NET AFTER DEBT SERVICE \$1.1M.

ENCINO #2 - A "BEVERLY HILLS" QUALITY G.P. LOCATED IN A WELL KNOWN AND PRESTIGIOUS PROF. BLDG. OFFICE WAS RECENTLY REMODELED AND IS GORGEOUS. AWESOME VALLEY VIEWS FROM ALL (5) OPS; COULD BE A 6TH OP. OPS ARE COMPUTER LINKED TO FRONT OFFICE AND ARE INTRA ORAL CAMERA EQ'T'D. OFFICE ALSO HAS A LARGE LAB, ZOOM AND A PANO. MOSTLY FEE FOR SERVICE CASH/INS WITH SOME PPO'S. GROSS COLLECTIONS FOR THE LAST 5 YEARS HAVE BEEN IN THE \$850K - \$900K/YR RANGE. THIS ONE IS FOR THE MOST DISCERNING BUYER.

See page 4 for additional listings.

**"We Manage
 Events for the
 Professional
 Going Through
 One of Life's
 Important
 Transitions:
 The Sale or
 Purchase of
 Their Dental
 Practice."®**

**We understand what
 it takes to purchase,
 own and build your
 ideal dental practice
 to create a
 comfortable
 retirement....**

PERIO PRACTICE'S FOR SALE in Northern California* Roseville/Sacramento * S.F. East Bay/South Bay- Tim Giroux, DDS/Broker 800-641-4179.

OUTSTANDING LEASING opportunity for General Dentist or Specialty office. Anchored new retail center, huge new housing growth. Caudill & Associates 909-337-0466

ALMORE SOFT acrylic trimmer for trimming soft denture relines. Like new. Retiring. New cost: \$266. Asking \$150. Barry @ 707-833-2585; barryneils@yahoo.com.

LOS ANGELES Near MacArthur Park office For sale-Leaseholds and Equipments only, 3ops Brand New Equipments, Busy Hispanic Location, \$100K 323-930-0570.

LA CANADA/MONTROSE Office space for sublease. Share space with me...I work only 2 days/week. eden-tal5252@adelphia.net.

PRO-TEMP DENTIST for California, Nevada. Fourteen years experience. Quality, fast and efficient. call or email for curriculum vitae. 661-867-2115 dinodds@yahoo.com

NEW TPC Mirage X-ray Chair- \$725.00. www.buytpcdirect.com.

CADCO ALGINATOR Excellent condition. Extra bowls included. New cost: \$389. Sell for \$225. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

#LV-263 LAS VEGAS GP Estab. 24 years. Beautiful 3000 sf, 6 op practice w/ gross in \$900K range! Portion of Bldg for Sale. FP \$550K TIM GIROUX, DDS/BROKER 800-641-4179.

NEW TPC Assistant's "North Carolina" Mobile Cabinet- \$420.00. www.buytpcdirect.com.

ORTHODONTIST NEEDED twice a month. Busy general office in La Verne. Friendly environment, nice facilities. Please call Lynda at 909-596-1861.

GENERAL DENTIST AND HYGIENIST wanted near Downtown LA. Top \$\$\$\$. No Medical. Great staff! Fax Resume (323)264-0885, call (310)915-1817.

OUTSTANDING LEASING OPPORTUNITY for General Dental or Specialists. Anchored New Shopping Center. Huge New Housing Growth. Caudill & Associates 909 337-0466.

INSTRUMENT CASES (2-aluminum) for hospital dentistry. Very good condition. Asking \$100 each. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

BEAUTIFUL, NEW OFFICE IN HUNTINGTON BEACH, FORCE TO SELL, 4 OPS, 3 READY, NET UP TO 35K/MONTH, CALL 949-279-8817.

NEY MODEL SURVEYOR excellent condition.\$200. No longer used. 760-471-2231.

I'm a Dental Trader Reader

*I am a **Dental Trader** reader. I successfully located an associate dentist by advertising in **The Dental Trader**. Additionally, I found equipment and materials I needed being advertised at great prices. Recently I opened a second office in Rancho Santa Margarita with 10 treatment rooms and had space for sublease.*

*The **Dental Trader** is helping me locate specialists to sublease the available treatment rooms too. I highly recommend advertising in **The Dental Trader**.*

Sincerely,
Dr. Orly TaTaitz

UPSCALE WOODLAND HILLS private dental practice seeking full time professional hygienist with outstanding communication skills qualified candidates call 818-427-3748.

PRACTICE FOR SALE in historic, rural So. Calif. mountain town of Julian. Est. 28 years. Collects 150K on 2 1/2 days week with 6 weeks vacation. Low stress, low overhead, easily expandable. \$29K/offer. 760 765 2774 eves.

PERIODONTIST to work in YOUR office. Why refer \$ out? I will bring my own instruments and THE SYSTEM to make perio and STM work for you. call 310-553-7110.

KODAK FILM new for sale: DF-58 (size 2)\$30 and D F-54 (size 0)\$25 (714)5730379 limited quantity. Steven.

RAY FOSTER 12-inch model trimmer. Good condition. New cost is over \$500. Retiring. Sell for \$200. Barry @ 707-833-2585. barryneils@yahoo.com.

BURBANK FABULOUS LOCATION Busy Blvd.; single story. 1440 sqft; 3 ops. Small "starter" patient base; superb potential! Great lease. 818-848-5619

TRAINING VIDEOS for dental assisting and business administration. 10 videos + manuals \$600 OBO. Cost \$1000 new. 714-543-2505. kvakt@aol.com.

NEW SONIKLEEN Ultrasonic Cleaner (3 quart) w/ ss basket- \$295.00. www.buytpcdirect.com.

FOR LEASE High-end office in Orange, excellent location. Oral surgeon, Endodontist or Periodontist only. 714 785 7141.

ASSOCIATE DENTISTS needed for OC group (5 offices). Mod. offices- Good hours & pay. No weekends. Fax resume' 714 698-0541.

2 DENTAL OPERATORIES FOR LEASE in Culver City 310-204-1371. 3 days/week, weekends. Serious dentist only. \$1595.

SOFTDENT SOFTWARE willing to pay \$1000.00. Must have all codes. Call Ronald 714-588-2263.



TPC Advanced Technology, Inc.
17588 E. Rowland St.
City of Industry, CA 91748

(800) 560-8222

Buy Direct. It Pays

INNOVATION • RELIABILITY • QUALITY

www.buytpcdirect.com

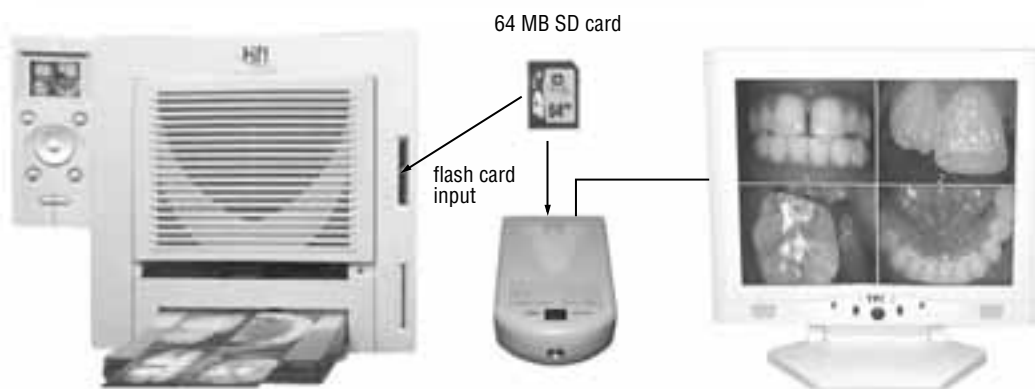


AdvanceCAM

Intraoral Camera System

- wireless and corded system
- USB or RCA connection
- high resolution
- may be built into dental unit
- optional: SD card docking station

**Starting as low as
\$1,380**



Sonikleen Ultrasonic Cleaner

- 3 quarts and 10 quarts

\$295 3 quarts
\$595 10 quarts

Mobile Cabinets

- North Carolina mobile cabinet
- Alabama mobile cabinet
- Doctor's mobile cabinet
- Utility mobile cabinet

\$420 each

#ALED5-1 LED 5 Cordless Curing Light

- 1000 mW/cm² light intensity
- 440-490nm wavelength
- step and normal curing modes
- cures most materials in 10 seconds
- cordless • 1 year warranty

\$555

#AS-1101 Mirage Assistant's Stool

- gas cylinder for height adjustment
- abdominal support adjustment
- 5 dual wheel casters

\$330

#DR-1102 Mirage Doctor's Stool

- gas cylinder for height adjustment
- back rest adjustment
- wide seat pan
- 5 dual wheel casters

\$265

#XR-6101 Mirage X-ray Chair

- pneumatic pump
- arm/legs rest

\$725

Buy it! Sell it!! Trade it!!!



Mirage

Chair-Mounted Operatory System

\$5,675

(Optional:
Flat Screen Monitor
and X-ray viewer)



**Contact TPC for
a complete product
catalog today**



**#AM650
Single Speed Digital
Amalgamator**

- digital readout
- single speed
- vibration frequency greater than 4,500 rpms

\$295

**#A3000
Advance 3000 Plasma Arc
Curing & Bleaching System**

- 2,400mW/cm² light intensity
- built-in radiometer
- bleaching crystal with mobile stand
- ramp, step and normal curing modes

\$2,995

\$2,695 (plasma arc curing light only)

**#MM2
N2 Micromotor
& Handpiece**

- 35,000 rpms
- variable speed motor
- includes control unit, handpiece and foot pedal

\$299

**#PL100
Power Light 100
Halogen Curing Light**

- 600mW/cm² light intensity
- high: 29,000 Lux / low: 17,000 Lux
- 400-500nm wavelength
- 8mm light guide & eye shield
- digital readout

\$315

**#L800-1 Lucent
Operatory Light**

- bulb: Tungsten Halogen, 12V/55W
- high: 29,000 Lux / low: 17,000 Lux
- mounts to a 2" post
- motion sensor or manual toggle switch available

\$745 (post mounted with sensor)

\$595 (post mounted without sensor)

**#PM25 / #PM30
PowerMAX
Ultrasonic Scaler**

- 25K or 30K
- includes 1 scaler insert
- foot control included

\$485

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Canyon Country, Concord, Glendora, Inglewood, Lake Isabella, La Mirada, Lancaster, Los Angeles, Marina del Rey, Reseda, Simi Valley, San Francisco, Santa Clarita Valley, Santa Barbara, Tarzana, West Los Angeles, Westwood and Woodland Hills. Call Lee Skarin and Associates at 818-991-6552, 805-373-5585, 562-592-5232, or 1-800-SKARIN #1.

SIMI VALLEY FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Over thirty years of goodwill in Simi Valley. Practice collects \$715,000+ per year with no welfare and no capitation. Seller works four days per week and has six days per week of hygiene. Seller refers all endo, all oral surgery, all perio surgery and all ortho. Five equipped operatories located in a smaller professional building. Asking \$620,000.

TARZANA GENERAL PRACTICE FOR SALE: Located in a shopping center with excellent visibility, this practice collects \$700,000 per year on four days per week. No Denti-Cal. Capitation checks of \$3,000/month. Net income of \$400,000 per year. Seller refers most endo, most oral surgery and all perio surgery. 3 equipped operatories with room to add one more. Asking \$575,000.

SAN FRANCISCO BAY AREA ORTHODONTIC PRACTICE FOR SALE: Collects \$2,368,000 per year on three days per week with a net income of over \$1,000,000 per year. Seller sees 160 patients per day, starts 30-40 patients per month. Six chairs in a bay arrangement with a single chair in a private exam room. Average fee per case is \$4,500 with over 1,200 patients in bands. Must sell. Motivated. Asking \$1,600,000. **PENDING**

WEST LOS ANGELES FEE FOR SERVICE GENERAL PRACTICE FOR SALE: High quality practice collects \$2.0 million per year with a net income of just over \$1.0 million per year. No Denti-Cal, no capitation, no PPO's, no advertising, no evenings, and no weekends. Seller works an average of four days per week and has nine days per week of hygiene. Six equipped operatories with state of the art equipment. Beautiful building with excellent exposure. Unique opportunity for the right practitioner. Asking \$2,000,000.

SAN FERNANDO VALLEY ENDODONTIC PRACTICE FOR SALE: Over 40 years of goodwill. Central valley location with five equipped operatories and one additional plumbed but not equipped. Gross collections of \$550,000 per year with 50% net income. Solid referral base. Seller will consider staying for a transition. Make offer. Motivated! Asking \$289,000.

SANTA BARBARA SOLO GROUP PRACTICE FOR SALE: Gross collections of \$600,000 per year on four days per week with a net income of over \$260,000 per year. No welfare or capitation. Six operator office is shared with another general dentist. Practices are totally separate. Highly desired location. Motivated. Asking \$495,000.

LA MIRADA MANAGED CARE PRACTICE FOR SALE: Collects \$1,125,000 per year on an absentee basis. Mostly managed care patients-HMO & PPO. Capitation checks are \$9,500 per month. 35 patients per day, 60 new patients per month. Eleven operatories. Asking \$900,000.

CANYON COUNTRY/SANTA CLARITA VALLEY PARTNERSHIP PRACTICE FOR SALE: Eight operator facility located in a free standing professional building. Selling partner collects over \$700,000 per year and nets over \$350,000 per year on three and one-half days per week. No advertising, no capitation and no welfare. Seller refers molar endo, perio surgery and impactions. Asking \$550,000. **PENDING**

MARINA DEL REY MANAGED CARE PRACTICE FOR SALE: Gross collections in excess of \$2.9 million per year with no welfare. Strong net income and over 200 new patients per month. Seller works six months of the year with associates working in the practice six days per week. Three locations with a total of nineteen equipped operatories. No specialists. Asking \$2,800,000. **PENDING**

LANCASTER MANAGED CARE PRACTICE FOR SALE: Practice collects over \$1.2 million per year on an absentee basis with \$20,000 per month in capitation checks. No Denti-Cal and no advertising. Seven equipped operatories. Motivated seller. Asking \$900,000.

WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE: Long established private practice collects \$395,000 per year on 3.5 days per week with 2.5 days per week of hygiene. 3 equipped operatories with a fourth that is plumbed but not equipped. Seller refers all endo, all perio, and all oral surgery. No Denti-Cal, no HMO, and no PPO patients. Located in a professional building. Asking \$350,000. **PENDING**

INGLEWOOD CLINIC PRACTICE FOR SALE: Nine operator office with excellent visibility collects over \$1.4 million per year. Unique opportunity to never have an empty schedule due to exclusive agreements. Seller does not work in the practice except for management. Net income for an owner/operator of over \$500,000/year. Asking \$1,125,000. **PENDING**

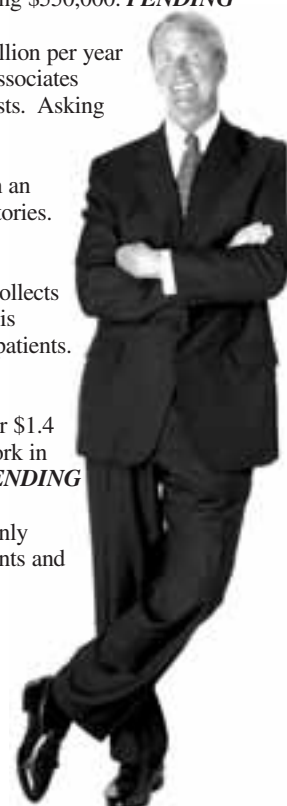
SOUTH BAY AREA STARTER PERIO PRACTICE FOR SALE: Long established perio practice is the only periodontist within a ten mile radius. Two equipped operatories in a large professional complex. Seller does no implants and no marketing. Collects \$85,000 per year. Asking \$35,000.

SKARIN and ASSOCIATES, INC.
29364 Castlehill Drive
Agoura Hills, CA 91301
800-SKARIN #1 Ph: 818-991-6552
Fax: 818-991-1346 Email: lsainc@aol.com
www.LeeSkarinandAssociates.com

VISIT US AT CDA BOOTH #1377

- Expert appraisals
- We have a large inventory of buyers
- Over \$12 million in practice sales last year

Serving the dental profession since 1959



Buy it! Sell it! Trade it!!!

LA JOLLA AREA: GP & some orthodontics. \$900k-1 million/yr. in collections over 5 years. 5 days/wk. Cosmetic emphasis, no amalgams. Established over 25 years. Great patients and staff. Fee-for-service practice. Recent equipment with attractive decor, in a professional building. Asking 990k or 900k with exclusions. CONFIDENTIAL. call 858 457-9998.

DENAR FACEBOW KIT including bite forks, etc. New cost: \$495. Will sell for \$300. Excellent condition. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

GENERAL DENTIST ASSOC. wanted for high grossing practice in Kingman, AZ Fast growing community. 928 692-9394.

BEVERLY HILLS OFFICE to Share in the Golden Triangle. Available 2-3 days. Ideal for a Specialist. 310-271-1140.

FULLY LOADED BLACKBERRY 7520. Brand new in unopened original box. (909)798-7122.

DENTAL OFFICE TO SHARE/RENT -PAY DAILY FOR USE. MARINA-PLAYA DEL REY. SIX OPERATORIES-NEW OFFICE DIGITAL X-RAYS. 310-827-5094 OR 310-628-9744.

PERIODONTIST AVAILABLE Extremely experienced to provide all phases of Periodontics and Dental Implants for a busy dental practice- (310)780-7746.

DENTIMAX DENTAL SOFTWARE Only \$499, add clinical for \$499. Go to www.dentimax.com to download your free demo. Call DentiMax at (800) 704-8494.

BALDOR 1/4 hp lathe. Excellent condition; with attachments, wheels, etc. New cost \$265. Asking \$150. Barry @ 707-833-2585; barryneils@yahoo.com.

PERIO AND CLINICAL CHARTING for only \$499 when purchased with DentiMax billing software. To order, call DentiMax at (800) 704-8494.

OPTILUX 501 light new in box. turbo boost/ bleach mode. (\$1500) \$800. 714 573 0379. pics avail via email upon request.

SHARE BEUTIFUL NEW OFFICE IN HUNTINGTON BEACH, MAKE ALL THE MONEY YOURSELF FOR A LOW FEE, CALL 949-279-8817.

GENERAL DENTIST AVAILABLE Bakersfield/Tehachapi, fourteen years experience, fast and efficient, call or email for curriculum vitae, (661)867-2115, dinodds@yahoo.com.

DENTIST PART TIME SANTA MARIA AREA GREAT WORK ENVIREMENT, BASE SALARY PLUS COMMISSION FAX RESUME TO 626 332 0052.

BUY 4 GET 1 FREE TPC Micro Applicators, Box of 400-\$16.50 each. www.buytpcdirect.com.

ORTHODONTIST WANTED for 5 year buy in. I will go to half-time. I am 59. Los Angeles area. heavenlyhr@pacbell.net.

GLENDALE practice for sale. Gross 141K on 3 days. Asking 120K. All equipment and charts. Call 213-300-8029.

ORTHODONTIST wanted for a pedo office Bay Area to treat CASH Patients. Pl. fax interest to 650-369-4622 or sivasch@hotmail.com.

SACRAMENTO DENTAL OFFICE for sale. Leasehold improvements & equipment only. 4 operatories turnkey package. Price \$190000, Alex (916)879 2956.

LOOKING FOR ASSOCIATE DENTIST position in southbay area, with intent to buy out in 1-2 years. ph (408) 530 8090 cima_ash@yahoo.com.

ORTHODONTIST VALENCIA--up to \$2,500-\$3,000/day; 6days/month; www.arroyohealthcare.com; call Patrice or Dr Kim at (626) 795-9328.

DENTAL AIR COMPRESSOR BRAND NEW DENTAL AIR COMPRESSOR. FULL FACTORY WARRANTY. RETAIL \$2745. YOUR COST \$1372. NEW REPLACEMENT MOTORS \$788./FOB. NEW RELAY ASSEMBLIES \$80. COMPARE OUR PRICES WITH OTHER DEALERS. 800-748-1437.

NEY SURVEYOR. Excellent condition. New cost is over \$400. Will sell for \$200. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

FULLERTON SPACE SHARING OPPORTUNITY: Well designed dental office at strip mall. Ample parking. Near 91 or 5 freeway. Call 714 773 5575.

POWER PAC LIGHT (Arc light) for sale. mint. AMERICAN DENTAL TECHNOLOGY. new \$3900 (\$1800) 714 573 3079. pics via email avail.

SANTA ROSA 1500' OFFICE FOR SALE. Plumbed for vac, air, nitrous. Can finance. Asking \$465,000. Retiring. Barry @ 707-833-2585; barryneils@yahoo.com.

SAN DIEGO-MISSION BAY 3 Op. Gp. for sale, seller retiring, situated in medical building, easy access to highways. Gross income 260k part time great potential for growth. Low overheads, best offer call (858) 405-6234.

PELTON/CRANE CABINETS 12:00 delivery doctor and assistant 3 1/2 rooms, more. Call 661-269-0610. Excellent \$12,000-15,000.00.

FOR SALE Equipment/Leasehold 2 ops, fully equipped, private office, large lab, built-in cabinetry, and more. 19K, Santa Rosa, 415-608-9582.

ORTHODONTIST (P/T) needed for a busy Pedo practice in Redwood City. Excellent terms. Pl. fax resume: 650-369-4622 Email: sivasch@hotmail.com.

DO VEGAS IN STYLE!

The ideal stage is set.

Skylofts is a luxury Boutique Hotel located on the top of the MGM Grand.

Now your story can unfold.

Step into a world of possibility at Skylofts, a private sanctuary tucked within the clouds. Make Skylofts your personal retreat and float freely from scenic vistas to unimaginable amenities and back.

Welcome to the first of its kind: the union of living and being. An experience that rises well above anything you can imagine. Shape your surroundings to your whims, and satisfy your senses.

- Exclusive Craftsteak and Shibuya in-loft dining selections.
- In-loft Jura Espresso & Coffee machine with custom selection of exclusive coffees, including Jamaica Blue Mountain, Illy Espresso, Starbucks Decaffeinated and Dahlmeyer Prodomo.
- Custom Bang & Olufsen and Sony HDTV entertainment system.
- Set your comfort level: custom-designed remotes throughout the loft. Control features include TV, DVD, radio, drapes, temperature and lights.



What you've dreamed has become real. Perfectly indulgent. Perfectly at home on top of the world. Immerse yourself in the experience.



- Steam rooms in each Master Bathroom.
- "The Immersion Chamber" - a total shower experience with steam and rain gently caressing you.
- Infinity edge Spa Tub with "Champagne Bubbles" massage function.
- Television inside the bathroom mirror.
- 32" LCD television by every bathtub.

- Your personal Concierge will contact you prior to your arrival to assist with your complimentary round-trip airport transfers, as well as show, restaurant and spa reservations.
- You will be chauffeured to and from the airport to Skylofts in a custom Maybach 62 limousine where you will be greeted by your concierge.
- 24-hour personal Butler service
- Preferred seating at world-class restaurants - Joël Robuchon, Craftsteak, Shibuya and more.
- Preferred seating at KÀ.

Two-story windows put you in harmony with the sky above, while Sleep and Spa Butlers put you at ease with the world below. Every detail has been taken care of.

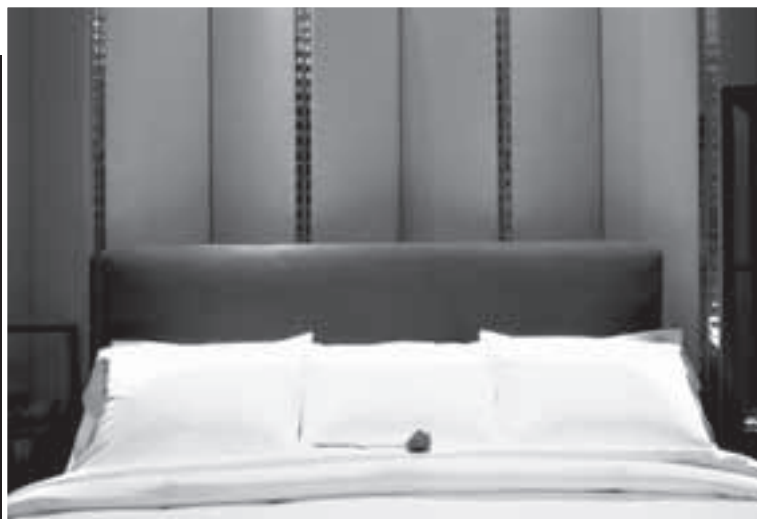


**Vegas is waiting.
Go ahead, Indulge.**

Night has fallen. Now a doorway opens to deeper bliss. Just walk in and let yourself go.



- Comfort and discretion assured.
- The Dream Butler: a unique selection of pillows, herbal teas and relaxing music to ensure a perfect night's sleep.
- The Personal In-Loft Spa Butler: a selection of fragrant bath oils and salts, romantic candles, a selection of aromatherapy scents, mood lighting and a calming background soundscape.



ENTRY FORM ON NEXT PAGE →

To enter, complete this entry form and fax it to The Dental Trader at **949-498-1198**

DO VEGAS IN STYLE!

Entry Form

Name _____ Dental License Number _____

Address _____

Phone _____ Fax _____ Email _____

Signature _____

Rules for the drawing are simple. Entrant must be an active California state licensed dentist whose status as such will be confirmed using his California Dental Board license number. Entrants need not purchase anything nor be present at the drawing to win. Winner to be notified by phone & Certified Mail. If for any reason the winner cannot make use of the winning stay, The Dental Trader will select another winner. Doctors entering the drawing will agree to the following terms:

As a California licensed dentist, I agree to indemnify and hold harmless The Dental Trader and the MGM Grand Hotel, LLC, their respective parents, subsidiaries, affiliates and their respective officers, directors, employees and/or agents from any and all claims arising from my participation in this drawing. If I win, I understand the winning prize is a two night luxury MGM Grand Skyloft suite on October 16-17, 2006 (during the ADA national convention) which includes a \$500.00 gratuity to be divided among the MGM's concierge, butler & housekeeping staff. If I win, I further understand I am responsible for all purchases I make (meals, liquor, etc) during my stay. If for any reason I am unable to make use of the winning stay on October 16 & 17, 2006, I understand I forfeit all winnings and agree that The Dental Trader may select another winner.

By entering, each participant agrees to be bound by the Official Rules and the decisions of The Dental Trader, which shall be final. The Dental Trader, agents and representatives of The Dental Trader, its parent company, affiliates, subsidiaries, advertising, promotion, prize providers (including MGM Grand Hotel, LLC) and fulfillment agencies, and legal advisors are not responsible for and shall not be liable for: (i) telephone, electronic, hardware or software program, network, Internet, or computer malfunctions, failures, or difficulties of any kind; (ii) failed, incomplete, garbled, or delayed mail responses; (iii) any condition caused by events beyond the control of the The Dental Trader or prize providers that may cause the Drawing to be disrupted or corrupted or the prize to be unavailable; (iv) any injuries, losses, or damages of any kind arising in connection with or as a result of the prize, or acceptance, possession, or use of the prize, or from participation in the Drawing; or (v) any printing or typographical errors in any materials associated with the Drawing. The Dental Trader reserves the right, in its sole discretion, to suspend or cancel Drawing at any time.

By participating in the Drawing, each participant agrees to release and indemnify, defend and hold The Dental Trader and the employees, officers, directors, agents, representatives of The Dental Trader, its advertising, promotion, prize providers (including MGM Grand Hotel, LLC, its parents, subsidiaries, affiliates, officers, directors and employees) and fulfillment agencies, and legal advisors, harmless from any and all losses, damages, rights, claims and actions of any kind in connection with the Drawing or resulting from acceptance, possession, or use of any prize, including without limitation, personal injury, death, and property damage, and claims based on publicity rights, defamation, or invasion of privacy.

NEW PANORAMIC PC 1000 for sale, costs about \$8,995 at Pancorp, give me your offer, David (310)502-5700 davocigars@sbcglobal.net.

CERRITOS ORTHODONTIC OFFICE for sale. 2 yr new equipment, good neighborhood and account receivable, 2d/wk. Email: orthoprac4sale@yahoo.com.

HANAU DENTURE ARTICULATOR as new. No longer used. \$250. 760-471-2231.

PRACTICE FOR SALE San Diego (Escondido) GENERAL PRACTICE & BUILDING Unique Opportunity. SDPS: 760-599-7828.

SAN FRANCISCO'S NORTH BAY SOLANO COUNTY Great opportunity in growing community. Collected \$525,000 in 2005 with Total Profits of \$260,000. 4-Ops and extremely well organized. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

PRACTICE FOR SALE #H-311 NORTH SHORE, LAKE TAHOE - Work and Play in beautiful Tahoe! GP Long established practice. Collections of \$588k in '04. Modern equipped 4 op office. FP \$325K TIM GIROUX, DDS/BROKER 800-641-4179.

NEW TPC Lucent Ceiling Mounted Operatory Light-\$1,045.00. www.buytpcdirect.com.

DENTAL VACUFORMER machine for bite guards, etc. Great condition. Comes with soft, hard guard material. Asking \$150. Barry @ 707-833-2585; barryneils@yahoo.com.

NEED PERIO CHARTING but don't want to pay through the roof? Call EZ 2006 #1 Rated Dental Software today at 800-273-5033. Only \$500 when purchased with basic dental billing software.

PARTNERS OR INVESTORS NEEDED to build Pyramid like Hotel halfway between Los Angeles, Las Vegas facing Fwy15 Please call 909 641 3424.

BEFORE YOU PURCHASE new dental equipment, call us and we can give you information without an agenda. For 26 years, Handpiece Trading Post. 800-445-6719.

"DEAR PAT, thank you for all your kind efforts. You are the best!" Masoud Fanaian, D.D.S. and Behzad Fareid, D.D.S., Kingsburg, California. Call Wood and Delgado toll free: 800-499-1474.

NEW TPC ADVANCE 1500 Bleaching System- \$1,645.00 www.buytpcdirect.com.

LCF OFFERS 100% dental practice financing for start-up, expansion and acquisitions. See display on Pg 5 or call 800 550 9228.

NEED A PRACTICE ACQUISITION LOAN? 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

SUBSCRIBE OR CHANGE the mailing address of your Dental Trader online. Just visit www.thedentaltrader.com and complete the Change of Address form.

KAVO HS FIBEROPTIC HANDPIECE Used very little. Asking \$450. Retiring; Barry at 707-833-2585; barryneils@yahoo.com

GOOD CREDIT or POOR CREDIT can still get you practice acquisition, startup or equipment financing plus working capital. PracticeXchange (866) 375-0277.

SEEKING GENERAL Dentist/Specialist to sublease space in our New Chino office. Call Dr Flores @ 909-548-3300; after 5pm, call 909-354-7624.

SUNDAY CONTINUING EDUCATION SEMINARS by PDS applied clinical dentistry seminars at affordable prices. for further information please visit us at www.pdsociety.com or call 1-866-4-CALL PDS.

JOIN AGD enhance your knowledge & skills. Achieve prestigious Fellowship, Mastership, Board certification in General Dentistry. Call SCAGD: 800-762-2511.

NEW WIRELESS AdvanceCAM Intraoral Camera System-\$1,380.00. www.buytpcdirect.com.

SELLERS: Will your landlord assign the lease in time for closing? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

SUPPLIES Supplies, Supplies. Everything at one place with the best service in town. Call 310-464-8989.

NEED CE UNITS? Earn your CE units while on vacation. All seminars are CA and AGD approved. Many topics to choose from. Call California Dental Institute at 1-877-234-3348.

COST EFFECTIVE DIGITAL SENSOR: Eva digital sensors with docking station and multi user software all for \$9995. CALL 909-484-2727 www.ashteldental.com.

HUNTINGTON BEACH, CALIFORNIA (Facility Only) - Four operatory (3 equipped) facility in convenient location with ample parking. Very up-to-date equipment. Office is networked and paperless. Fully equipped dental facility has everything needed to step right in and start practicing. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

SOUTHERN CA CITY WOW! Multi-location computerized G.P. for sale. New/newer Eqt. (4) locations all with exposure, visibility, and signage. All are marketed under same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. D&M PRACTICE SALES (818) 591-1401.

LIP FILLERS WILL IMPROVE your the esthetic outcome of your dentistry. Register at 858 5509533 www.lipaugmentationfordentistry.com.

RINGLIGHT SYSTEMS from doctorseyes for your digital camera starting at \$569 complete solutions incl. digital camera starting at \$999. 1-800-971-9917.

EXTRA ORAL CAMERA: complete package includes: sony digital camera, docking station, 52 ring lights, macro lens and dental mirrors. CALL 909-484-2727 www.ashteldental.com.



CALL TOLL FREE 1-866-784-2238

CJ Environmental's DENTAL WASTE MANAGEMENT PLAN is the most cost efficient and user friendly program on the market. By consolidating all waste management under one roof, CJ Environmental, is able to significantly minimize your costs of bio-hazardous and non-hazardous waste removal while maximizing returns on all precious and semi-precious byproducts.

**AMALGAM & LEAD FOIL RECYCLING
BIOHAZARDOUS WASTE REMOVAL
PRECIOUS METAL REFINING**
(Gold & Silver Crowns, Bridges, Inlays, PFM's)

To schedule a pickup or to learn more about our program call us or visit www.cjenvironmental.com.



DENTAL WASTE MANAGEMENT

AMALGAM BIOHAZARDS LEAD PRECIOUS METALS

DENTAL DIRECTORY

WOOD & DELGADO

Attorneys At Law

Representing Dentists for over 20 Years in the Areas of:
Real Estate • MSOs • Practice Purchase Agreements
Partnership Agreements • Leases
Space Sharing/Group-Solo • Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law
Charles X. Delgado, Attorney at Law
Toll Free: 800-499-1474 • Fax: 800-511-2138
Visit our website at: www.dentalattorneys.com



The smart way to
shop or trade

Advertise with us!

www.TheDentalTrader.com

NEED TO BUY OR SELL SOMETHING?

**THIS IS
THE PLACE!**



www.thedentaltrader.com



PRACTICE SALES AND LEASING

**"THE
PERSONALIZED
SERVICE
DENTAL BROKER"®**

P.O. Box #6681, Woodland Hills, CA 91365

Phone/Fax: (818) 591-1401

www.dmpractice.com



Professional Practice Sales

Buying or Selling a Dental Practice?
Know Your Options

Talk to the Professionals

Contact: Ray Irving

San Francisco: (415) 899-8580

Sacramento: (530) 894-0700

www.PPSellsDDS.com

**Dental Practice Sales: \$3,500 flat fee
Incorporation: \$1,350 rush, all inclusive**
Free Practice Valuations, Free Online Practice Sale Ads

Robert W. Olson, Jr., P.C., Attorney

Business, Corporate & Real Estate Law

RWOlsonJr@aol.com - (805) 963-1120

<http://www.transdental.com/rates.htm>



**(866) SKY-DENTAL
(759-3368)**

**New & Used
Equipment**



**CHECK OUT
OUR READER AD
FORM ONLINE**

www.TheDentalTrader.com

Rope in more profits!

Advertise with us!



www.thedentaltrader.com



KAVO SLOW SPEED with multiple heads. Used very little. Asking \$300. Retiring. Barry @ 707-833-2585; barry-neils@yahoo.com

COTTONWOOD: For Sale- General Dentistry Practice. Perfect for new graduate or satellite practice. Bldg is also for sale. Gross Receipts in 2005 were 375K. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

"GREAT SERVICE reasonable fees, extremely competent." Carey Bledsoe, O.D., Upland, California. Call Wood and Delgado toll free: 800-499-1474.

3 OLDER DENTAL CHAIRS (SS White, Dentaleze). All work well; could use reupholstering. \$500 each obo. Retiring; Barry @ 707-833-2585; barryneils@yahoo.com.

SYSTEMATIC APPROACH to incorporate advanced dentistry with confidence while you achieve prestigious Fellowship, Mastership. Call 800-762-2511.

MONTEREY PARK OFFICE FOR SALE OR RENT
GREAT LOCATION 871 SOUTH ATLANTIC BLVD
ACROSS STREET FROM MONTEREY PARK
HOSPITAL 1300sf. IDEAL FOR AN ASIAN DENTIST.
CALL: (626)2844200 OR (626)8624334.

RINGLIGHT SYSTEMS from doctorseyes take your digital photography to the next level visit us at AACD San Diego booth #747 1-800-971-9917.

EARN CE CREDITS: CA and AGD approved seminars. Earn credits in the comfort of your home. Available on DVD/VHS/or audio Call California Dental Institute at 1-877-234-3348.

IMPERIAL VALLEY, CALIFORNIA Long established general dental practice in a stand alone building used exclusively for the practice. The strong patient base is served by a dedicated and excellent staff. 2005 gross income exceeded \$260,000. The building is also available for purchase. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

ENCINO rent 2 to 3 days a week, 1-2 rooms in a soothing office, beautiful view of the north valley from an 8th floor. Great building & great location on Ventura Blvd. Call Rocio (818)986-9112.

RINGLIGHT SYSTEMS from doctorseyes take your digital photography to the next level visit us at AACD San Diego booth #747 1-800-971-9917.

EARN CE CREDITS: CA and AGD approved seminars. Earn credits in the comfort of your home. Available on DVD/VHS/or audio Call California Dental Institute at 1-877-234-3348.

P/T MOTIVATED DENTIST with HMO/medical experience wanted for busy office in Santa Ana. Fax resume to 818-716 8070.

THE Dental Trader

Buy, Sell or Trade all things Dental

CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: tradestaff@cox.net

Web: www.thedentaltrader.com

Old Address

Dentist's Name: _____

Address: _____

City/State/Zip: _____

New Address

Dentist's Name: _____

Calif. Dental License #: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

Please mail to above address or fax this form to
949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at
www.thedentaltrader.com

2 DENTAL OPERATORIES FOR LEASE in Culver City, 310-204-1371. 3 days/week. weekends. Serious Dentist only. \$1595.00.

SELLERS: Will your landlord assign the lease in time for closing? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

PANADENT PCL articulator 1.0 & 1.5 condyles. \$200. 760-471-2231.

CABINETS Cabinets, Cabinets, Cabinets. Call 310-464-8989.

PRACTICE FOR SALE Orange County COSTA MESA: GP OVER \$800,000 COLLECTION LAST 5 YEARS, IN 4 DAYS A WEEK. OVER 2300 ACTIVE PATIENTS (PPO/CASH ONLY) FULLY DIGITALIZE CEREC 3-D, SCHICK DIGITAL X-RAYS, EAGLESOFT/SOFTDENT, BRAND NEW A-DEC ROOMS, MANY OTHERS; FOR SALE BY OWNER NO BROKERS PLEASE; CALL MONEKA; 714 424 9393.

Copyright 2006 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY**The Dental Trader***Buy, Sell or Trade all things Dental***Submit this form online at:
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for (check one): ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.**Reader Ad Rates:**

- ☐ 20 words or less - *FREE (\$1. per word thereafter-65 words maximum) _____
- ☐ All Bold Type: Add \$10.(add option: \$10) _____
- ☐ All Bold Type with Bold Border: Add \$15.(add option: \$15) _____
- ☐ Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____
- Total # of words (first 20 words free-add \$1. per word after first 20 words) _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Total: _____

Advertiser's Name: _____

Charge Card Billing Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

PAYMENT MUST BE SUBMITTED WITH THE AD**Form of Payment:**Check enclosed ☐ Visa/MC ☐American Exp. ☐

Card# _____

3 Digit Security Code (on back of card) _____

Exp. Date _____

Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month**COMMERCIAL AD FORM FOR BUSINESSES****The Dental Trader***Buy, Sell or Trade all things Dental***Submit this form online at: www.thedentaltrader.com,
mail w/check or Fax submissions
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: _____

This ad is for: ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.**Bonus Feature Reader Ad Rates:**

- ☐ 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... _____
- ☐ All Bold Type:(add option: \$10) _____
- ☐ All Bold Type with Bold Border:(add option: \$15) _____
- ☐ Black Box with Bold White Lettering:(add option: \$20) _____
- ☐ Total # of words (first 20 words \$20-add \$1. per word after first 20 words) _____

Total: _____

Name: _____

Charge Card Billing Address: _____

City: _____ State: _____ Zip: _____

Tel No.: _____ Fax No.: _____

E-mail: _____

PAYMENT MUST BE SUBMITTED WITH THE AD**Form of Payment:**Check enclosed ☐ Visa/MC ☐American Exp. ☐

Card# _____

3 Digit Security Code (on back of card) _____

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.



Professional Practice Sales

Buying or Selling a Dental Practice?

5872 FREMONT

Busy practice collected \$1.275 Million for FYE 10/31/05 with \$450,000 in profits. 4-days of Hygiene per week. No HMO or Welfare. Beautiful 6-op office. Full price \$750,000.

5878 SAN FRANCISCO DALY CITY

Fantastic location. Shall collect \$725,000 with \$340,000 in Profits. \$100,000 spent in new equipment. 4-days of Hygiene. FP \$395,000.

5880 DOWNTOWN OAKLAND

Great high rise office with unbelievable views. 4-day week with 3-days of Hygiene. Practice shall collect \$600,000+ this year with profits of \$275,000+. Full price \$310,000.

5882 SAN DIEGO ORTHO PRACTICE

Growing practice currently operates at \$750,000/year level seeks Successor who will take it to the \$1 Million+/year level.

5884 MINUTES SOUTH OF SAN FRANCISCO - MANAGED CARE PRACTICE

Quality practice employs just one dentist. If not for Managed Care Plans, the office and staffing model looks like any other successful one-owner practice. \$100,000 spent in upgrades. Currently tracking \$725,000 in collections with Profits of \$340,000.

5885 SAN FRANCISCO'S NORTH BAY-WEST PETALUMA

Highly treasured community per strong historical lineage and pastoral settings. Great Westside location. Relaxed pace has practice tracking \$315,000+. \$90,000 spent in upgrades. Full price \$180,000.

5887 MARIN COUNTY'S SAN RAFAEL

Attractive 3-op practice. 1,000+ active patients and 3-days of Hygiene. 2005 collected \$500,000+ with \$205,000+ in Profits.

55889 SACRAMENTO SUBURB

Fee for Service practice. On part-time schedule, this long established practice realized \$205,000 in Profits in 2005. Low overhead. Stable staff and fun patients. Full price \$175,000.

5890 SANTA ROSA

Located in Memorial Hospital Medical Village. Great starter opportunity for low purchase price. 30+ years of goodwill. Well maintained 2-op office with 12-year old equipment in great shape. Generates \$135,000/year on relaxed schedule. Full price \$75,000.

Go to **www.PPSsellsDDS.com**
Scroll under CURRENT LISTINGS
for more information on any of these opportunities.

5891 ORTHO PRACTICE - SAN FRANCISCO EAST BAY

Long established practice generated \$375,000 last year on part-time schedule with 6-weeks off. 5-Chair Bay plus Exam Room. 220 active patients with \$240,000 in Contracts Receivable. Growing family community. Full price \$75,000.

5892 LOWER SIERRA FOOTHILLS - JACKSON

Talk about "timing". Our Client's need to relocate is perfect for the next Owner. This is a superior practice which wants to do more. Area is exploding with growth. Couple this with the strong patient foundation as evidenced by an 8--day/week Hygiene schedule booked 5-months in advance and you've got a "tiger by the tail!" Beautiful office with computers in each Op and Cerec technology. \$250,000+ invested here recently. 2005 realized \$1.2 Million in Collections with \$435,000 in Total Profits. The stage is set for a very rewarding career.

5893 SAN FRANCISCO'S NORTH BAY - SOLANO COUNTY

Great opportunity in a growing community. Collected \$525,000 in 2005 with Total Profits of \$260,000. 4-Ops and extremely well organized. Averages 15+ new patients/month with 1,200 active patients.

5894 FREMONT

Great eastside location near Mission Boulevard. 7-day/week Hygiene schedule attests to strength of this practice. Only PPO here is Delta Dental. 2005 collected \$870,000+. Beautiful 5-op suite.

5895 SACRAMENTO'S EL DORADO COUNTY

Lots of goodwill here. Long established practice collected \$700,000+ with Profits of \$290,000 on 3.5-day week with 4+ weeks off. Strong Hygiene Department. Great facility.

5896 ELK GROVE AREA

Great opportunity in fast growing area. Solid \$250,000+ per year performer with older DDS. Lots of patients. Well designed and attractive 4-op suite with 3-equipped.

5897 SACRAMENTO

Exciting opportunity now available for ambitious Successor. \$800,000/year performer. Great payer mix. 4-days/week of Hygiene. 5-ops.

Visit us at CDA Booth #1157



*Specialists in the Sale & Appraisal
of Dental Practices Since 1966*

San Francisco: (415) 899-8580
Sacramento: (530) 894-0700 Los Angeles: (714) 832-0230

WIN THIS SOMETHING NEW FOR A TOWN THAT HAS SEEN EVERYTHING.



*Win a two night stay during the ADA National Convention
in October in this suite, compliments of The Dental Trader*

Skylifts. Two-level loft space redefines luxury: 24-foot windows, contemporary design and wide-open spaces. Indulgence reaches new heights: chauffeured Maybach limousine* from the airport, personal butler, Bang & Olufsen audio-visual equipment, and exclusive in-loft Spa Services. Hotel accommodations that truly rise above the rest. **maximumVegas: MGM GRAND.**



See Entry Form Inside

PRSRT.STD

U.S. POSTAGE

PAID

LOS ANGELES, CA
PERMIT #30391