

THE Dental Trader

ANAHEIM CDA CONVENTION: MAY 3-6

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DENTAL OFFICE FOR SALE Los Angeles, on Vermont Ave 818/913-3158 323/906-9066.

STOCKTON For Sale - G.P. North Stockton. Gross Receipts for 10 months of 2006 \$429K with an adjusted net of \$192K. Established office has 3 operatories in 1200 sq ft. Will consider all offers. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

PRACTICE FOR SALE #H-386 SONORA – GP, in beautiful 2200 sf 6 op completely computerized office w/ digital x-ray. Option to purchase building! Only asking 57% of gross receipts. Timothy G. Giroux, DDS/Broker 800.641.4179.

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D&M

PRACTICE SALES AND LEASING



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO - (4) op computerized G.P. Annual growth of approx. \$100K/yr over the last (5) yrs. (25)+ new pts. per mos. (9) days/wk of Hygiene. Cash/Ins/PPO. Pano, sapphire light & Intra oral camera equipped. 2006 gross collect. approx. \$1.1 million on a (4) day wk. Seller moving. Priced below market for immediate sale. **NEW**

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2006 gross collections approx. \$375K on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION**

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equip. Mixed patient base. Gross \$500K+/yr. Seller retiring. **PRICE REDUCTION**

KERN COUNTY

BAKERSFIELD #16 - (5) op computerized G.P. in a busy shop ctr with a major grocery chain store and discount chain store as anchors. Very busy ctr with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal. 2006 Gross Collect approx. \$500K on (4 1/2) day week. **PENDING**

LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week.

ALHAMBRA - (2) op G.P. located in a strip center with exposure/visibility/signage. Cash/Ins/PPO and small amount of Denti-Cal. 2006 gross collections approx. \$140K part-time. Would make a great starter practice or second office. Seller motivated.

ENCINO #2 - a "Beverly Hills" quality G.P. Recently remodeled and is gorgeous. (5) fully equipped ops; 6th op is plumbed. Computerized, intra oral camera, zoom and Pano equipped. Cash/Insurance with some PPO's. Gross collections last 5 years have been in the \$850K - \$900K/yr range. This one is for the most discerning buyer. Seller has bought another and is motivated!

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eq't'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2006 Gross Collect. approx. \$372K. \$5K+/mos CAP cks.

VALENCIA #1 - (3) op turnkey office with some pts. Equip't is newer. Office is pano equipped. Cash/Ins/PPO. Acc't Receivables (A/R's) included for buyer cash flow. Priced at build out and equip't costs. **NEW**

VALENCIA #2 - Unique, opportunity to practice ideal dentistry in the fast growing Santa Clarita Valley. Located in a strategically located upscale shop. ctr. Excellent exposure, visibility, signage and parking. The practice is 5 years old and was recently relocated to a newly built out suite with new state of the art equip't. This opportunity consists of three separate revenue sources: 1) The Dental Practice with 2006 Gross Collect approx. \$900K 2) A Cerec Eq't'd Dental Lab & 3) A newly opened Dental Assisting School. Call for further details. **NEW**

YANUYS - (3) op computerized G.P. Cash/Ins/PPO/HMO/Denti-Cal patient base. Annual Gross collections \$260K-\$360K on (2) days per week. (30-40) new patients per mos. Located in a freestanding bldg on a main St. **NEW**

ORANGE COUNTY

SOLD OUT - Room for your Orange County Listing available.

RIVERSIDE COUNTY

SO. RIVERSIDE CTY. - (6) op computerized G.P. located in a freestanding bldg. Cash/Ins/PPO. Collect \$250K+/yr p.t. Seller retiring. **SOLD**

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

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SANTA BARBARA COUNTY

CENTRAL COAST #1 - (4) op computerized G.P. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **PRICE REDUCTION**

CENTRAL COAST #2 - (3) op computerized G.P. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **PRICE REDUCTION**

SAN BERNARDINO COUNTY

UPLAND - Gorgeous buildout with state of the art equip't. (3) op computerized G.P. in a shop ctr. New/newer equip't. Computerized & networked ops & digital x-ray equipped. Long term lease with very low rent. Being sold as a turnkey with some bonus charts. Priced at buildout & equip't cost. **PENDING**

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story prof. bldg. Ave. annual gross collect. \$334K/yr on (3) day week. Cash/Ins. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - (3) op G.P. Located in store front with visibility/ exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

EAST SAN DIEGO COUNTY - (3) op computerized G.P. located in a shop. ctr. in a high growth area. Gross Collect. \$420K+/yr. Cash/Ins/PPO patient base. Seller retiring. **NEW**

LA MESA - (5) op computerized G.P. for sale. Newer equipment including digital X-rays and Pano, Dentrix software, a Sapphire light, and an intra oral camera system. Cash/Ins/PPO. 30+ new patients per month. 2006 Gross Collections approx. \$1.1M on a 3 1/2 day week. **PENDING**

NATIONAL CITY - (3) op turnkey office; no charts. Located in a free standing bldg. with excellent exposure/visibility. New equipment. Opp. for future bldg. purchase. **NEW**

SAN MARCOS #1 - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other.

SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

VENTURA COUNTY

CAMARILLO - (4) op turnkey office located in a shop ctr. Being sold as a turnkey with some bonus charts. Priced below buildout & equip't cost. **PENDING**

EAST VENTURA COUNTY - (4) op computerized G.P. with exposure/visibility. Annual Gross Collect. \$200K+ on (3) day week. Cash/Ins/PPO/Denti-Cal. **SOLD**

THOUSAND OAKS - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Many referrals available from M.D.s/Rx. Cash/Ins/PPO. Annual Gross \$80-90K p.t. Low overhead/high net. Priced below build out & equip't costs. Great starter or second office. **NEW**

VENTURA - (8) op G.P. Cash/Ins/PPO/HMO patient base. Cap Ck. \$11K/mos. Gross Collections \$750K+/yr. **SOLD**

OTHERS

DENTAL CONDOS FOR SALE - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego, Vista,...AND NOW OCEANSIDE!

SOUTHERN CA CITY - WOW! Multi-location computerized G.P. for sale. New/newer equipment. (4) locations all with exposure/visibility/signage. All are marketed under the same brand name. 2006 Gross Collections approx. \$5.7M. Net after debt service approx. \$1.1M.

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Ruth Shifman, DDS, Thousand Oaks, CA

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PRACTICES FOR SALE — March, 2007

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO—LA JOLLA— Fee-for-Service **GENERAL** Practice located in prestigious area, established in 1984. 9 Ops in approx 3000 sq.ft. Very efficient practice with outstanding staff. 2005 collections of 1.26 mil. Seller desires to become part-time associate.

SAN DIEGO—HILLCREST— JUST LISTED!! 3 fully-equipped ADEC Ops (including new ADEC Sterilization Suite!) In this established FFS practice, situated in Prof Bldg. New carpet, paint, upgrades in 1350 sq.ft. Asking only 295K!!

SAN DIEGO—OCEANSIDE—GREAT Location just off I-5 Fwy in busy retail center. This GP is only 9 years old and updated with digital X-Rays and newer computer system. 4 Ops in 1200 sq.ft Insurance/Self-Pay/PPO. Owner anxious to offer!! **PRICE REDUCED TO 395K!!**

SAN DIEGO—ENCINITAS— Fee-for-Service, long-established **GENERAL** Practice. Fabulous LOCATION. Situated in Professional Bldg. adjacent to Scripps Hospital, just off I-5. 5 Ops in 1500 sq.ft. This opportunity won't last long!! **ACCEPTED OFFER!! SOLD!!**

SAN DIEGO—PACIFIC BEACH—VERY desirable Beach Community. This **GENERAL** Practice is just off the I-5 Fwy and situated in Prof. Bldg. Estab. 1990. 3 fully equipped Ops. Call for details! **PRICE REDUCED TO 220K!!**

SAN DIEGO—EL CAJON—Situated in a Professional Bldg., this **GENERAL PRACTICE** was established in 1979. 3 equipped Ops in 1100 sq.ft. Next to Sharp Rees Stealy Medical Clinic on busy street. Owner retiring. Asking only 130K!! **ACCEPTED OFFER!! SOLD!!**

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SAN DIEGO—LA MESA—Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for 580K.

SAN DIEGO—HILLCREST—Well-established **PERIODONTAL** Practice. Refers out Implants. All Insurance and Self-Pay. 5 equipped Ops in 2750 sq.ft. Transition available.

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BUENA PARK-Looking for a low overhead opportunity with visibility, walk-ins, 10+ years of goodwill? If so, this one is for you! And you'll love the location - it is super easy to find!

CHINO-Free standing building with excellent visibility, sign and walk-ins. Seller Retiring. Gross of \$17k/month with Seller working part-time schedule & no promotion. Room for today and your busy practice of tomorrow - 5 ops with 3 rooms fully equipped.

FONTANA-This one has it all! Single-user/free standing building. Ample parking. Large sign. Very busy street. Growth area. State-of-the-Art equipment. 8+ op facility. Revenues exceed \$100k/month. Owner works limited schedule. Serious buyers only!

HERMOSA BEACH-If this is where you want to be, don't delay. Rare beach city practice with over 20+ years of goodwill. 4 ops with views of the ocean. Modern facility/beautiful office. Priced high due to excessive demand.

LaCRESENTA/NORTH GLENDALE-If you want to be in this area - this practice is a must! Long-established, busy/active practice with 30+ years of goodwill. Seller retiring. Private patients only. Only quality-oriented practitioners to be considered.

LOS ANGELES-Small Capitation Practice with revenues of nearly \$20k/month. Looking for aggressive practitioner to take this practice to the next level! Currently no advertising & seller working limited sched. Low overhead.

EAST LOS ANGELES-Visibility...Walk-ins...Hispanic Area...Ample Parking...Next to High School... Large Sign...Free Standing Building...Multi-Specialty Opportunity...5+ Ops...Busy Area... Excellent Growth Potential.

EL MONTE-5 fully equipped ops. Revenues exceed \$700k for this year. Zero promotion or advertising --- all word of mouth. First floor location with visibility. Call to express your interest; be prepared to tell us why we should sell this gem to you!

NORTH HOLLYWOOD-3 ops with sign exposure. A practice has been at this location for 14+ years. Low expense to operate. Rent below \$1700 per month. Ideal as a starter practice. San Fernando Valley is super hot, so call now!

OXNARD/PORT HUENEME-Beautifully decorated office w/40+ years of goodwill. Current seller since 2001. Refurbished completely. 3 ops. Low overhead. Sign visibility w/1st floor location. 100% private (no HMO or Dent-cal). This one won't last!

SAN FERNANDO VALLEY-Strip center with sign exposure. Located on Reseda Blvd. Drive-up easy parking. Beautifully equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal starter practice.

SAN FERNANDO VALLEY-Major shopping center on busy intersection. Currently 3 ops fully equipped but expanding to 6 ops. Seller to concentrate on other practices. Excellent patient flow with income of \$35k/month. Low rent rate.

SAN JOSE-Walk-ins. Visibility. Very busy practice. 70+ new patients per month. Annual gross revenues in excess of \$1 mill. Absentee owner or multi-doctor opportunity. High growth potential for motivated / production oriented buyer(s).

SUN VALLEY-Rare opportunity in this area. Busy street & walk-ins. Seller working limited sched. to concentrate on other practice. Mix of Private, PPO & Denti-cal. Ample parking, first floor location & sign. Inexpensive opportunity.

VENTURA COUNTY-1st floor location with sign visibility. 4 op office with room to expand. Newly remodeled office with digital x-rays; interoral camera. Hispanic area with many walk-ins. Seller works limited schedule, no denti-cal and annual revenues over \$400k. Must see!

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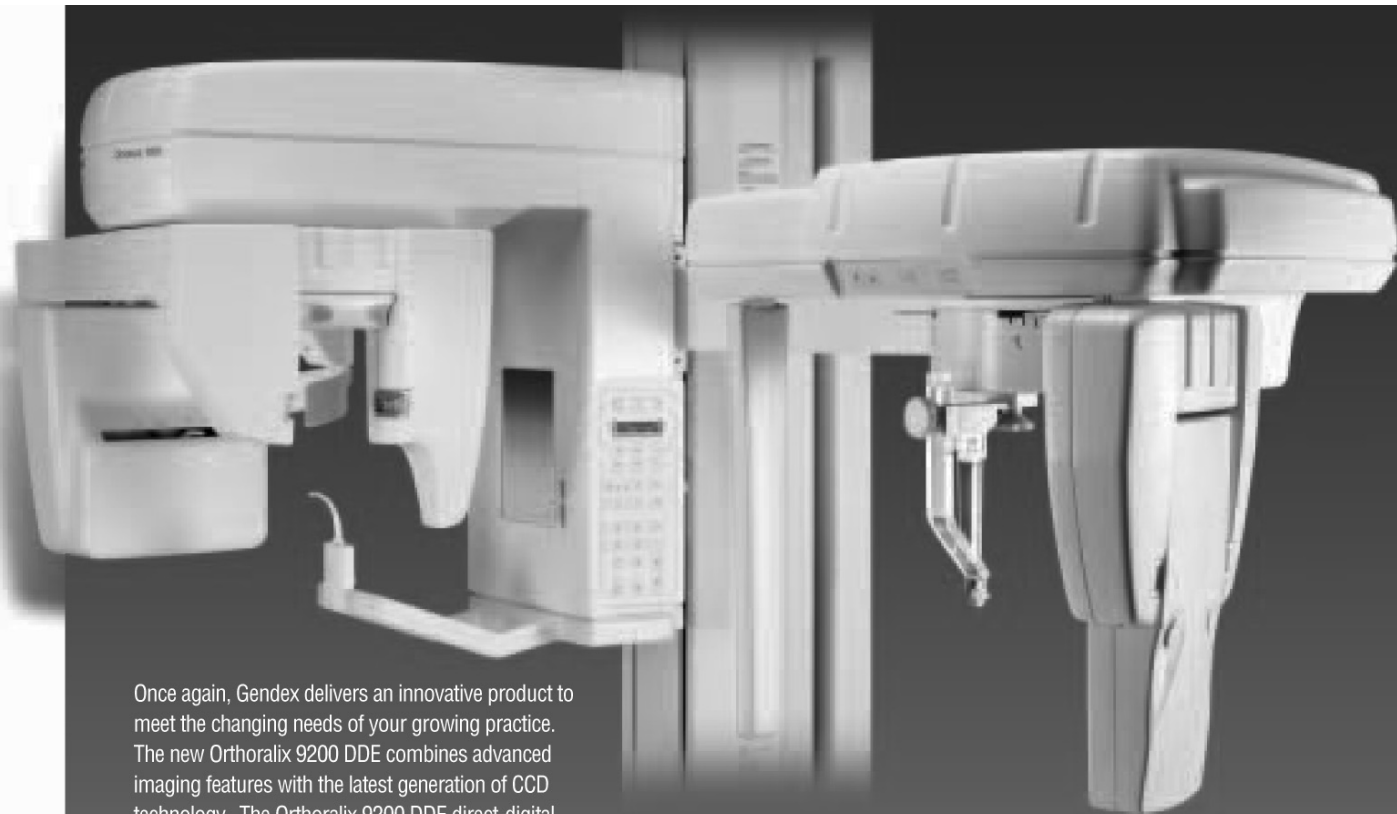
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A-488 SAN FRANCISCO - Prestigious neighborhood with views of Bay. 950 sq ft, 4 ops. Gr. Receipts about \$800k. **\$595k**

A-494 MILL VALLEY - Newly listed, 3 op office w/approx 900 sf. **Call for additional details!**

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B-2962 LA MORINDA - Established 50 years. Office is 750 sf w/ 2 ops. Good Potential. **\$120k**

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B-2975 EAST BAY - Part of group practice, 33 years of goodwill, 3 Fully equipped, + 1 hygiene, 3 - 4 Doctor Days worked per week, 2 Days of hygiene per week. **\$550k**

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B-492 SAN RAMON - GP - 960 sf office on major thoroughfare. 3 ops. Gross over \$400k. **Call for Details!**

NEW! B-501 OAKLAND - GP Downtown location, long established w/ collections of \$540K +. Insured/Cash Only. Fully equipped 3.5 ops w/ rm for 1 add'l op **\$350k**

NEW! B-5131 WALNUT CREEK - GP 3 op, 1000 sf office w/ good visibility, easy access. **\$200k**

C-464 CENTRAL MARIN - GP, Long estab, Seller retiring. Collections of \$731K in 2005. Ins/cash pts only. 4 op office. Prime centralized location. **\$500k**

C-4851 PETALUMA GP, 1550 sf, 4 ops **\$625k**

C-2964 SOLANO COUNTY - GP with nearly 3,000 sf office, 6 ops plumbed for 2 add'l. **\$820k**

BAY AREA CONT.

NEW! C-510 FAIRFIELD - GP, 3 op office near shopping and hospital. **\$225k**

D-403 SAN JOSE - GP, Modern shopping center location, new equipment 3 ops plumbed for additional. Nice office located in prime commercial area. **\$225k**

D-455 CAMPBELL - GP, practice grosses in the 1 million range. 7 ops. **\$785k**

D-437 FREMONT - Practice in one of the nicest Prof. Bldgs in Fremont! Beautiful operatory views of golf course. **\$295k**

D-2972 SANTA CLARA - Facility only - new practice with new equipment. Nice 3000 sf w/ 6 ops. Motivated Seller. **\$282k**

D-2939 SAN JOSE NEAR EASTRIDGE - 1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/4 hyg days. **\$500k**

D-4731 SAN JOSE - GP, 3 ops + plumbing for 1 additional Practice grosses in excess of \$500k on less than 3 dr days/week. **\$420k**

D-489 HOLLISTER - GP, 1800 sf, 3 ops - plumbed for 2 add'l. In the heart of downtown **\$280k**

D-493 FREMONT - GP, 1150 sf, 3 ops, plumbed for 1 add'l. **\$150k**

D-474 LOS ALTOS - Facility/asset sale. 2100 sf 6 ops. **\$225k**

D-496 UNION CITY - Facility only, 1578 sf with 4 ops in retail shopping center on main thoroughfare in desirable commercial neighborhood. **\$200k**

NEW! D-500 MONTEREY/DEL REY OAKS - Dental Facility only. 2378 sf office. Equipped for 3 ops w/ room for 1 add'l op. **\$55k**

NEW! D-502 HAYWARD - Well est. GP w/ coll. of \$484k in '06. Mostly insured/Cash patients. Refers out all Endo. 3 fully equipped ops. **\$325k**

NEW! D-504 CARMEL - 860 sf, 3 op facility now available. Ready to move in. **\$75k**

NEW! D-505 SARATOGA - Well respected 1500 sf, 4 op quality practice in desirable neighborhood. **\$295k**

NEW! D-509 SAN JOSE - GP, 3 op office, prof bldg in health care neighborhood. **\$195k**

NEW! D-511 LOS GATOS - Well established GP, 1,300 sf, 3 op office **\$625k**

N. CALIFORNIA CONT.

E-478 SO. SACRAMENTO - GP, near I-5 pocket area, seller retiring. Approx 1500 sf w/4 ops. Collections of \$327k in 2005. **\$175k**

E-495 SACRAMENTO/FOOTHILLS AREA - Large GP, 4000 sf, 14 op office in highly visible neighborhood. **\$625k**

E-428 SACRAMENTO - Long established GP, located in 1045 sf 3 op office. **\$350k**

E-420 SACRAMENTO - GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. **\$300k**

E-447 CARMICHAEL - GP, Long established practice, Seller retiring. 2600 sf with 8 ops. **\$650k**

E-423 CARMICHAEL - Well estab GP in 1,345 square feet and consists of 4 fully equipped ops. **\$335k**

E-487 GREATER SACRAMENTO - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rcpts in \$300k range. **\$195k**

E-422 CARMICHAEL - GP, located in a highly visible single-story Medical/Dental Professional Building 1,333 sf & 4 fully equipped **\$358k**

E-460 ROSEVILLE - GP, Large capitation practice w/ Gross Receipts at \$1.8 mill. **\$1.2m**

E-483 SACRAMENTO - Established practice w/ collections of \$644k in 2005. 4 ops, plumbed for 2 additional. Prime mid-town location. **\$475k**

E-484 SACRAMENTO/CITRUS HEIGHTS - GP, 1100 sf office w/ 2 fully equipped ops. Mostly HMO patients. **ONLY \$50k**

NEW! E-503 AUBURN - Well established, Nice 3 op GP in great Growing community! Gross in \$450-500k range per yr. Net Profit in \$170k range! Incredible Value at **\$195k**

NEW! E-506 SACRAMENTO - Long Est. GP Coll'd \$658K in 2006. Busy area near major shopping center. **\$375k**

NEW! E-512 SACRAMENTO - GP, Insured/Private Pay patients. 2,100 sf w/4ops. Call for details!

F-326 EUREKA AREA - GP, Long established practice. Seller Retiring. Nicely appointed 1250sf w/3 ops. Insured/Cash Pts only. Collected \$604k in '04 w/6 wks vac. **REDUCED! \$250k**

G-360 REDDING AREA - GP, Seller retiring from quality FFS practice. Office is 1440 sq ft w/ 3 ops. **\$325k**

G-456 YUBA CITY - GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$275k**

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NORTHERN CAL CONT.

G-476 CHICO—GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. **\$250k**

G-395 CHICO — Long established GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **\$300k**

G-443 CHICO— GP, High end, 4 ops and 1750 sf. Practice grosses in the \$700k range. **\$475k**

H-481 NORTHERN CALIFORNIA - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. **Beautiful, scenic views of Lake Tahoe. \$340k**

REDUCED! H-386 SONORA - GP, in beautiful 2200 sf 6 op completely computerized office w/ digital x-ray. Collections avg 1.13 million in past 4 years. Option to purchase building. **REDUCED! \$695k**

H-2916 GOLD COUNTRY— 42 years established, GP in modern computerized 3 op office, 1064 sf. Great Staff and Seller to assist w/transition. **\$260k**

NEW! H-508 NORTH TAHOE - GP, remarkable practice, 4 op, 1200 sf office, main thoroughfare. **\$100k**

CENTRAL VALLEY

I-404 TURLOCK - GP, Modern equipped 5 op office. Collections in the \$500K range. **Real Estate Also Available! Practice: \$290k**

I-407 MERCED— Long established practice. Collections of \$745K in '05. Beautifully equipped 4 op office. Insured/Cash patients only. **\$425k**

I-2959 CENTRAL VALLEY— Long established, GP 3 ops. **\$165k**

I-4701 STOCKTON— GP, 2500 sf 6 + 2 ops. FFS with collections in range of \$1.5 million. **\$960k**

J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **ONLY \$150k**

J-2934 SAN LUIS OBISPO AREA—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops plumbed for additional. Condo also available to purchase. **\$495k**

CENTRAL VALLEY CONT.

J-439 LAKE ISABELLA—GP, Long established in Kern River Valley a beautiful four season's resort area. **\$165k**

J-449 FRESNO/CLOVIS—GP, mostly FFS. Collected \$637K in 2005. 2006 projected at \$600k. **\$550k**

J-499 VISALIA AREA - Two GP practices available to be purchased together or separately. Both practices have mix of denti-cal & insured patients. One is 1650 sf w/ 4 ops and the other approx 4000 sf w/5 ops & rm for 1 add'l op. Combined coll. Of \$1.5m. Cash flow in excess of \$750k for owner/operator. **\$900k**

SOUTHERN CALIFORNIA

K-347 ENCINO - GP Located in new office on main street. All new equipment! **Only \$395k!**

K-448 TEMECULA - GP w/beautiful build-outs. Fast growing practice. **\$350k**

K-466 NORTHRIDGE— GP Long Established practice. Located in a Professional building, Thousands of active patients. Gross in the mid \$700k range. 1550 square feet, 4 ops. **\$625k**

ARIZONA

Az-412 PHOENIX— Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase. **\$350k**

Az-426 SCOTTSDALE— GP in beautiful 2500 sf 8 op office. Practice grosses in the 1.2 million range. Possibly selling interest in building. **\$950k**

Az-430 GLENDALE— Leasehold improvement practice. Large 6 op office. **\$180k**

Az-433 SCOTTSDALE— Nice new 1100 sf, 3 op FFS practice. **\$235k**

Az-477 LAKE HAVASU CITY— GP, in beautiful centrally located 1510 sf 4 op office. Practice grosses in the \$1.2 million range. **Call for Details!**

Az-486 TUCSON - GP, 1000 sf, 3 op office **\$175k**

NEVADA

R-434 RENO - GP, Long established practice, Seller retiring. Collections of \$291K in '05. Insured/cash patients. Excellent merger opportunity. **REDUCED TO ONLY \$140k**

New! R-514 RENO - 1,600 sf, 4 op office near care facility. Call for details!

NEVADA CONT.

LV-398 LAS VEGAS - GP, family orientated practice. Seller retiring! Practice grosses in the \$900k range. **\$450k**

LV-472 LAS VEGAS—GP spectacular and spacious office w/sophisticated décor 2,600 sf, 5 ops.

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LV-465 LAS VEGAS—Great Location near UNLV. 5 ops nicely equipped top of the line Adec. 3000 Active Patients. Approx 80 new pts/month! **\$425k**

LV-461 LAS VEGAS—Very desirable NW location. Newer free standing bldg, 5 ops. Avgs nearly 50 new pts/month. Gross in the 1 mill range. Predominately Prosthodontics. **\$400k**

NEW! LV-490 LAS VEGAS - Top of the Line GP in fast growing retail shopping area. Nearly 3000 sf with 9 ops. **\$610k**

OREGON

NEW! F-482 COOS BAY, OREGON— GP, Seller Retiring. Modern equipped, 2500 sf w/3 ops & plumbed for 3 additional. **Call for Details!**

SPECIALTY PRACTICES

A-2980 GREATER BAY AREA—Ortho, long established. **\$400k**

E-387 ROSEVILLE—Perio, located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **\$150k**

Az-390 PINETOP AREA—Ortho, Escape to the beauty of the cool country and tall pines! Easily accessible from Highway 260. Office is 1,500 sf with 3 fully equipped ops. **\$175k**

Az-411 PHOENIX AREA—Oral Surgery, Well-established, upscale practice, 1350 sf w/ 4ops. Gross receipts in the \$875k range. **\$650k**

B-462 ANTIOCH - Pedo, established practice. Grosses in the mid \$300k. **\$200k**

New! B-4751 EAST BAY—Perio & Implants, 770 sf, 3 op off. Call for Details!

New! I-4981 CENTRAL VALLEY—Ortho, 2 practices, 3200 sf w/6 bays & 1400 sf w/4 bays. Call for details **\$745k**

New! E-507 SACRAMENTO—Ortho, 2500 sf, 6 chairs in 2 bays. Call for details. **\$295K**

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Unique opportunity to practice ideal dentistry in the fast growing Santa Clarita Valley. Located in a strategically located upscale shop. center with excellent exposure, visibility, signage and parking. The practice is (5) years old and was recently relocated to a newly built out suite with new state of the art equipment. This unique opportunity consists of three, significant yet separate revenue sources:

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The Practice is a G. P. with some Ortho and Endo. It has (9) ops of new equipment, digital x-rays, a pano/ceph/tomos and sectioning (for implant placement) x-ray machine, Dentrux software, Den Mat Plasma Arc lights, Zoom II lights, a web site, and access to the in-house Dental Lab which is Cerec Equipped. It has a Day Care area which provides supervision for children while parents have dental work done. The office is open Monday thru Friday. The Seller works two days a week treating snoring and sleep apnea and a minimal amount of dentistry, and one associate does the bulk of the dentistry and works (5) days per week. Ortho and Endo Specialists also practice at the office one day/mos. each.

The Practice has approx \$5,000/mos in CAP checks. The remainder of the practice is PPO, Cash and Insurance. Annual Gross Collections of the Practice are between \$900K-\$1,150K and the Account Receivables are included in the sale to create immediate Buyer cash flow. This opportunity also includes two peripherals: The first peripheral is a Dental Lab located in the front of the Facility with a window adjacent to the dental office waiting room so patients can see the CEREC 1-visit crowns being made. In addition to CEREC crowns, onlays and porcelain veneers, the lab also fabricates all ceramic bridges. The Lab presently services the Dental Practice and one outside account. It has been in operation for a little over six months. Present income level is roughly \$10K per month gross and growing. The other peripheral is a Dental Assisting School. The School is located in the rear of the Facility, and utilizes the existing staff of the practice. All the ground work has been completed, and the School is just getting off the ground. There is no income history since the School is just being launched.

The Seller is offering this outstanding opportunity so that he can concentrate his efforts on his sleep apnea program. Since the Seller will stay and treat snoring, TMJ/TMD issues, and sleep apnea issues; and co-share the facility and overhead costs with the Buyer after close of escrow, patient retention should be excellent, and new patient flow from the sleep apnea operation should add significant new patient flow to the dental practice.



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YREKA: For Sale - General Dentistry Practice and building: This is a great opportunity to own the real estate and dental practice at the same time. The building is located on a large lot allowing you to expand the size of the building when you are ready. 100% financing is available with for both the practice and building. 2006 receipts were approximately \$400K. There are presently 3 operatories. Owner works a 4 day week working only 5 1/2 hrs per day. There are four days of hygiene. Lots of potential with this practice.

MODESTO: For Sale - General Dentistry Practice. Located in close proximity to one of Modesto's premier shopping plazas. Gross receipts were \$873K in 2005. This highly desirable **SOLD** 11 days of hygiene is open 4 days a week within a 1500 sq. ft. office with 5 equipped operatories. Building is also for sale. 100% financing may be available for both practice and building.

SAN JOSE: For Sale- General Dentistry Practice. Priced for immediate sale- Owner has disability and will not be able to return. The practice has 3 Tx rooms in 1,510 sq. ft. Ortho, Endo and Perio routinely referred out. A great opportunity for ownership. Gross Receipts for 2005 \$567K with an adjusted net income of 140K. **SOLD**

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

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TWAIN HARTE: For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg..

LOS ANGELES: For Sale - General Dentistry Practice. This **SOLD** has been in its present location for 10 yrs. It is located in an 1100 sq. ft. 4 operatory equipped leased suite. 2005 gross receipts were 507K. Practice doing 4.5 days of hygiene. Dr. retiring.

SANTA BARBARA: For Sale - Pediatric Practice. Two treatment rooms, plumbed for a 3rd in approx. 900 sq. ft. Equipment and Leaseholds only 3 years old. Practice located in professional building near hospital. 2005 gross receipts were \$209K on a 2 day/wk. Owner relocating. **SOLD**

DEL MAR BEACH: For Sale - General Practice. Three treatment rooms in 950 sq. ft. Office is approximately three blocks from the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring. **SOLD**

EL CENTRO: For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.

WEST VALLEY: For Sale - General Dentistry Practice. Established practice has been in its present location for the past 45 years. Approx. 1500 active patients, 5 1/2 days of hygiene. Leased office space 2,000 sq. ft. 6 equipped operatories. Owner is retiring.

ROSEVILLE: For Sale - General Dentistry Practice. This 2400 sq. ft. office comes with 6 operatories, Cerac, Intra-Oral Camera's, Dentrux software, and 12 days of hygiene. 2005 gross receipts \$1,843,499.00. Owner is looking for assoc. buy-in or buy-out within 2 yrs.



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GLENDORA: For Sale - General Dentistry Practice, this practice has been in its present location since 1966. It consist of 1000 sq. ft. office with 3-fiber optic equipped operatories, and Dental Sof software. Gross receipts for 2005 were \$266K, with an adjusted net income of \$107,903.00. Doctor is retiring.

SANTA CRUZ: For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. The 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

SAN FRANCISCO (Chinatown): For Sale - General dentistry practice. Gross receipts were \$360K in 2005 on 3 days a week. Established practice with room to grow. Accepts no Medical, HMO, or PPO plans except for straight Delta Dental Plan. Most Endo, Perio, and Oral surgery referred out. Centrally located with good new patient walk-in and referral patient base. Panoramic and intra-oral camera. Priced for immediate sale.

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OROVILLE: For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K on only 3 days a week Production. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

NOVATO: For Sale - General Dentistry Practice. Owner retiring after 38 years in the same location. 2005 gross receipts were \$515K with a \$180K adjusted net income. Three days of hygiene, 35 hr week schedule. 3 ops with room for expansion. A beautiful place to live and work.

SANGER: For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

STOCKTON: For Sale - General Dentistry Practice in north Stockton area. This practice has been in its present location for 10 years and was purchased in 2003 from the previous owner. The practice grew rapidly to gross receipts of \$527K in 2005 returning a \$237K adj... net income. Will consider all offers.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 days per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

REDDING: For Sale - General Dentistry Practice. This exceptional office is located in a beautiful free standing office building of 3,300 sq ft. with 6 ops and six days of hygiene at 12 patients per day. The practice collected \$933K in 2005 with approx... \$300K adj... net income to the owner. The practice was started in 1985 and was moved to its new location recently. The owner will consider selling the building also. If you are looking for a family oriented life style in a wonderful community you should consider this practice.

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MODESTO: For Sale- General Dentistry Practice. This excellent practice has 2006 gros receipts \$1,459,769 with an adjusted net income of \$533,598. There are 11 days of hygiene in the 6 operator, 1,900 sq. ft. office space. The office has been in its present location of 30 years and most of its employees have been with the practice long term. Owner is retiring.

LAGUNA HILLS: For Sale - General Dentistry Practice. This 3 operator office was started by owner in 1969 and has 5 days of hygiene. It has been in its present location for 12 years. 2005 GR. were 600K. The practice is located in a highly desirable affluent area. Software is Easy dental and Trojan. Owner is retiring.

SACRAMENTO: For Sale - General Dentistry Practice. Four operatories in 1,350 sq ft. There are six and a half days of hygiene available per week. Gross receipts in 2005 were \$504K with an adjusted net income of \$240K. Practice was started in 1975 and has operated in its present location for 18 years. - BUILDING ALSO FOR SALE.

MILPITAS: For Sale - General Dentistry Practice. This four operator office is located in an area of high visibility. 2005 gross receipts were \$786K with a \$310K adjusted net income. There are 5 days of hygiene and approximately 1,500 active patients. Dentrux software, intraoral camera and Panoramic X-ray. Owner is relocating.

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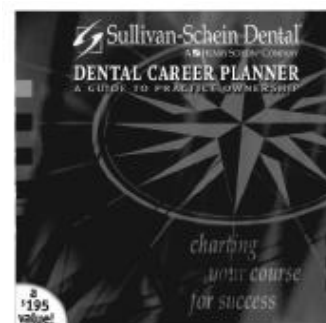
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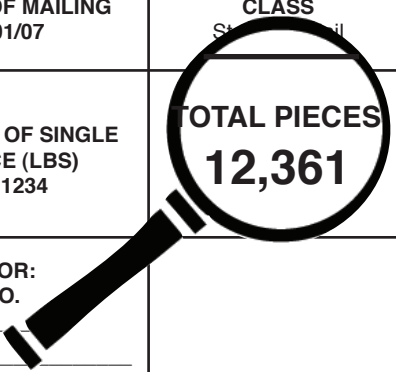


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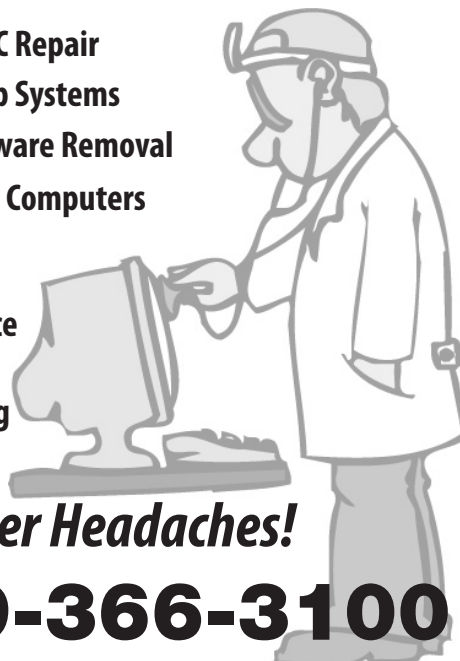
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5904 SACRAMENTO'S MIDTOWN

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5905 SAN JOSE'S CAMPBELL

Great starter opportunity. Located near the intersection of Interstate 280 and Highway 101. On part-time schedule with older DDS, this practice collected \$525,000 in 2005 with \$123,000 in Profits. 2-Ops equipped with 3rd wired and plumbed.

5908 NORTHEAST SACRAMENTO - MINUTES OFF I-80

Great exposure from free-standing building. This practice has been a strong fixture in its community as evidenced by its 8-day per week Hygiene schedule. Collections in 2006 totaled \$1.1 Million on part-time schedule by Owner. Ideal purchase situation as Seller shall work-back on a limited basis, thus enhancing retention of goodwill. This practice possesses a phenomenal staff. To learn more, go to www.PPSsellsDDS.com and view under Current Listings.

5910 SACRAMENTO AREA - PEDIATRIC PRACTICE

Very busy practice has achieved the \$1 Million/year threshold. Extremely attractive office with extensive investment in equipment, leaseholds and furnishings.

5911 SANTA CRUZ

Great foundation to build upon. Practice is performing well on Owner's part-time schedule. Housed in new dental suite with \$260,000 invested in equipment and leasehold improvements. Collected \$335,000 in 2006. Warrants investigation if you are seeking a coastal lifestyle.

5912 STOCKTON

Solid practice has been generating a consistent \$500,000 per year. No MediCal. Located on March Lane, near Pacific Avenue. Practice needs to be relocated at end of 2007. Seller owns new condo 1-block away where practice can be relocated. Seller can work back on limited basis if desired.

5913 FRESNO

Long established practice has strong reputation. Enjoys a North Fresno location right off Highway 41 and not far from Clovis. On relaxed pace, practice generates \$350,000/year. Management systems utilize Softdent software.

5914 MILPITAS

Centrally located in well-designed 5-year old fully compliant "ADA" suite. Utilizes 4-Operatories which are fully computerized and networked, with radiography department being digitized. Investment in equipment, furnishings and leaseholds estimated to be \$300,000. Produced \$558,000 in 2006 with Collections of \$540,500 and Total Available Profits of \$195,000. To learn more, go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5915 SUNNYVALE AREA

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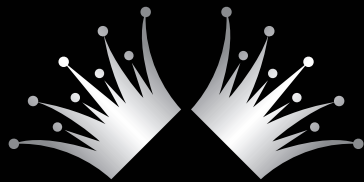


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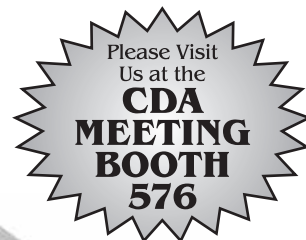
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