

THE Dental Trader

VOL. 3 NO. 3
MARCH 2006
So. California Edition

Ph: 877-888-4237
Fax: 949-498-1198
TheDentalTrader.com

**ANAHEIM CDA CONVENTION
APRIL 27-30**

FREE ADS FOR DENTISTS & STAFF!

Buy, Sell or Trade all things Dental

21ST ANNIVERSARY SPECIAL

*Go for the best - Get the Highest Scoring Software by the ADA**



**#1 Rated
Dental Software**

only **\$1,995.00**
reg. **\$2,395.00**

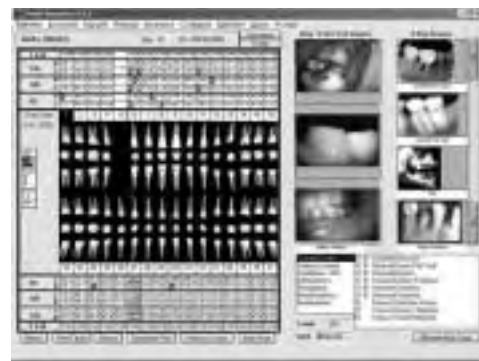
- Free Training in your own office (full day)
- Free Updates & Free Support for an entire year
- No monthly support fees - No forms to buy
- Includes new Mandatory CDT-5 Codes for 2006
- Electronic Claims or plain paper (your choice)
- Appointment Scheduling, Day Sheets
- Pre-Determination of Benefits
- Show Patient vs. Insurance Due on Bills
- Treatment Plans, Routing Slips, Recall
- Walkout Statements, Patient eMailing
- Password protection, Embezzle-Proof Repts.
- Dential, HMOs, PPOs, Multiple fee schedules
- Monthly patient statements, Receivable Reports
- Production/Collection & Practice Analysis Repts.
- Word Processing w/Mailmerge

New Add-on Modules Released for 2006!

EZ-PERIO-CHARTING makes perio-charting quicker, smoother, and more accurate. Record information including bone loss, plaque, probing depths, gingival margins, bleeding points, and furcation grades.

EZ-IMAGING allows capture of intra-oral images, digital x-rays, & patient photos directly into patient's chart; Print picture centered with patient name, birth date and social security number; Increase case acceptance & quick turn around of insurance payments.

When integrated with **EZ-IMAGING** and **EZ-PERIO-CHARTING**, the dentist is provided with a comprehensive database of dental information for each patient. (\$500 extra for each or \$750 for both).



Complete systems also available:

Single User Power System: Dell Pentium 4 Computer, 2.8 GHz, 80 GB Hard disk, 512 Ram, New USB Flash Drive for backing up your data, Dell 17" Flat Panel Color Monitor, HP Laser Printer, EZ2006 #1 Rated Dental Software, Training & Support: Reg. \$3,995. Special: \$3,495 (lease at \$135/mo. for 36 mos.); **2 Station Network:** Reg. \$5,995. Special \$5,495. (\$132/mo. for 60 mos.); **3 Station Network Setup:** Reg. \$7,495. Special \$6,995. (\$168/mo. for 60/mos.)

* We also carry Wireless Intra-Oral Cameras and Digital X-ray Sensors

Online demo - www.ez2006.com

800-273-5033

*ADA Directory of Practice Management Software. (category: under \$2,500; having over 5,000 clients)

VISIT OUR BOOTH #1224 AT THE CDA CONVENTION

WOOD & DELGADO

Attorneys At Law

**REPRESENTING DENTISTS FOR
OVER 20 YEARS IN THE FOLLOWING AREAS:**



Patrick J. Wood, Attorney at Law

**Real Estate
MSOs
Practice Purchase Agreements
Partnership Agreements
Leases
Space Sharing/Group-Solo
Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes
Estate Planning**



Jason P. Wood, Attorney at Law

Pat Wood is knowledgeable, fair and a nice guy!"

**Ari Rosenblatt, DDS, DMD,
Beverly Hills, California**

"I highly recommend that you use his legal services!"

Bette Robin, DDS, JD Select Practice Sales & Atty

"Pat Wood is honest, accurate, efficient and confident."

**Philip B. Potter, D.D.S.,
San Clemente, California**

"Patrick Wood is not your typical dental attorney. I have seen Mr. Wood interact with other attorneys and I can say with a great deal of confidence, Mr. Wood is an attorney you want on your side."

Chris Go, DDS, Valencia

"California Practice Sales has referred clients to Pat Wood for 20 years. Pat has been timely in contacting the clients, is very up-front in describing and delivering his services and is very skilled in completing negotiations for his clients. I highly recommend him!"

**John W. Knipf, President
California Practice Sales Inc.**

"Mr. Wood provides incredibly prompt, five star service you only dream of in an attorney."

Mark Weiser, DDS, Santa Barbara

"I have been a client of Wood and Delgado for over ten years and wouldn't think of going to another attorney for any matter in the dental field."

Felipe Vital, D.D.S., Santa Ana, California

"I highly recommend Wood and Delgado to all dentists."

Victor E. Israel, DDS, Downey, California

"I would recommend Wood and Delgado because of their familiarity with dental practices, and promptness in returning phone calls."

John R. Stewart, DDS, Orange

"Wood and Delgado have been representing me for many years. I would highly recommend their firm to my friends and colleagues."

Saman Habibi, DDS, South El Monte

"Wood and Delgado have taken care of all of my legal needs for a number of years now and I constantly recommend them to other dentists."

**Moni Mosharaf,
Orange and Aliso Viejo, California**

"I am impressed with all the knowledge Mr. Wood has in the dental field. Very knowledgeable and experienced, nice to work with."

Will Wong, DDS, Irvine

"Pat Wood is a principal, ethical, interesting, knowledgeable and impressive attorney."

George Koerber, DDS, Concord, California

"I liked everything about Mr. Wood's representation of me."

David S. Han, DMD, MS, Vista, California

**Patrick J. Wood, Attorney at Law
Charles X. Delgado, Attorney at Law
Jason P. Wood, Attorney at Law
Offices in Irvine, San Francisco & Temecula
Toll Free: 800-499-1474 • FAX: 800-511-2138
Visit our website at: www.dentalattorneys.com**

BURBANK SPACE TO SHARE Terrific location! Full/Part Time by hours, days, sporadically. Most days available. 1440 sq ft; 3 ops. Note: Must have your own patients (or start advertising?). (818) 848-5619.

SANTA ANA GP in strip shopping center. 1000sq ft. with 2 ops, 2 X-rays. Mostly Hispanic Patients. Gross Income \$350K+/year on 3-4 days a week, rent 1600/month. Asking \$175K. (714) 414-8808.

PRACTICE FOR SALE #2030 - Newport Beach - On the Bay, 2 ops. 1 year new. Seller invested \$250,000. Full Price \$225,000. Call Professional Practice Sales, Inc., (714) 832-0230. Come visit us at CDA Convention booth #1157.

LOOKING FOR GENERAL DENTIST Part time position leading to full time. Experience preferred. Private Multispeciality practice in Rancho Cucamonga. Friendly experienced staff. No HMO. Salary plus bonus. Contact info: phone 951-751-8266. Fax 909-946-7350.

BEVERLY HILLS DENTAL OFFICE SPACE (to share) for lease. Beautiful newly renovated, 5 spacious operatories, state of the art equipment. 310-273-1223.

WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE - Collects about \$400,000 per year and refers endo, perio and surgery. Asking \$350,000. Kurt Skarin 818-991-6552.

MBNA Practice SolutionsSM

Quick turn around. Personalized attention. Real solutions.


We specialize in practice financing and offer some of the most competitive terms in the industry. Our financial products can be customized to meet your unique business needs if you qualify.



- Practice Sales and Purchases
- Debt Refinancing*
- Commercial Real Estate Transactions
- Improvement and Expansion Financing
- Loans up to \$5 million**
- Flexible Terms—up to 15 years
- Fast and Easy Application Process

See us at the
April CDA show
in Anaheim.
Booth 811

Talk with one of our practice financing specialist today at

 **1-800-919-9813**

Please mention priority code 3I5S6.

Monday-Friday, 8 a.m. - 8 p.m. Eastern Time

www.mbnaps.com

*MBNA may prohibit use of a Practice Solutions account to pay off or pay down another MBNA account.

**All programs are subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply.

MBNA, MBNA Practice Solutions, the MBNA logo, and the tree symbol are service marks of MBNA America Bank, N.A.

MBNA and MBNA America are federally registered service marks of MBNA America Bank, N.A. © 2006 MBNA America (Delaware), N.A.





Linda Brown
Sales Associate



PRACTICE SALES AND LEASING

Visit us at the Anaheim CDA Convention
April 28-30 at Booth #1772



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections \$375K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION**

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equip. Mixed patient base. Gross \$500K+/yr. Seller retiring.

KERN COUNTY

BAKERSFIELD SUBURB - (2) op computerized G.P. & Duplex Bldg. for sale. Annual Gross Collections \$160K+ on 3 days/wk. Cash/Ins/PPO Patients.

LOS ANGELES COUNTY

ARLETA - (2) op G.P. located in a store front with pole signage. Gross collections \$150K+ part time. Cash/Ins/PPO/Denti-Cal patient base. Low overhead (52%). High net (48%). Great starter practice or satellite office. Seller is selling due to health reasons. **NEW**

ENCINO - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos. **PENDING**

GARDENA - (3) op computerized G.P. located in a shop ctr. with excellent exposure/visibility/signage. Cash/Ins/PPO. Panorex equipped. 2004 gross collect \$522K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

GLENDALE #5 - (3) op G.P. for sale. Nicely appointed. Gross \$20K/mos on (3) days/wk. Cash/Ins. Seller returning to school. **SOLD**

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eqt'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2004 Gross Collect. \$311K+. \$5K+/mos CAP cks. **NEW**

LAWNDALE - (3) op computerized G.P. Strip Ctr. location. Cash/Ins/PPO/Denti-Cal. Projected 2005 Gross Collect \$321K.

LOS ANGELES #3 - (2) op computerized G.P. and Condo for sale. Cash/Ins/PPO & small amount of Denti-Cal. 2004 Gross Collect. approx. \$180K on two days/wk. 2005 Projection is \$190K-\$200K on two associate run days per week. Can easily increase production/collections if owner operated and more days.

LOS ANGELES #4 - (7) op computerized G.P. Like new equip. Cash/Ins/PPO. 2004 gross collect \$590K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

LA VERNE - (3) op computerized G.P. located in a shop ctr. with exposure/visibility/signage. Cash/Ins/PPO. Panorex and Intra-oral Camera system with docking stations. 2004 gross collect \$578K+ on (4) day wk. Seller retiring. **PENDING**

MISSION HILLS - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. (4) year wt'd average Gross Collect \$1.065M/year. Seller retiring. **PRICE REDUCTION**

MOUNTAIN RESORT AREA - (2) op computerized G.P. less than (2) hrs from L.A. 2005 Gross Collect, projected at \$225K+ on (2) days/week. Start up/Expand/Semi Retire? **NEW**

SAN GABRIEL VALLEY - (5) op computerized G.P. Gross Collect \$500K+/year. Cash/Ins/PPO only. Digital x-rays. Recently remodeled. Beautiful! **NEW**

ORANGE COUNTY

SOLD OUT - Room for the next Orange County seller available.

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

SANTA BARBARA COUNTY

SANTA BARBARA - beautiful (2) op turnkey office. Everything you need to see patients. Priced less than build out costs.

CENTRAL COAST #1 - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO.

CENTRAL COAST #2 - (3) op computerized G.P. for sale. (2) ops eqt'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr.

SAN BERNARDINO COUNTY

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - (3) op G.P. Located in store front with visibility/exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

NORTH SAN DIEGO CTY - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **SOLD**

SAN MARCOS - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other. Call Paul for details. **NEW**

SAN LUIS OBISPO

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

SAN LUIS OBISPO - Great place to work and play. (4) op computerized G.P. (3) ops eqt'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility. **SOLD**

VENTURA COUNTY

OXNARD - (4) op G.P. and free standing bldg. 2004 Gross Collect. approx. \$300K. Cash/Ins/PPO/Denti-Cal. **SOLD**

WESTLAKE VILLAGE - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eqt'd (1) op plumbed not eqt'd. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. Like new equipment with digital x-rays. **SOLD**

DENTAL CONDOS FOR SALE - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego and Vista.

UPCOMING PRACTICES FOR SALE

Bakersfield, Camarillo, Central Coast, Culver City, Downey, El Monte, Encino, Fresno, La Puente, Los Angeles, Palmdale, Pasadena, San Fernando Valley, Santa Monica, South Gate, Ventura Cty., West L.A. & Westchester.

EXISTING DENTAL OFFICES FOR LEASE

Various Amenities. Kern, Los Angeles, Orange, Ventura, Santa Barbara and San Bernardino Counties. Call for details!

D&M SERVICES:

- Practice Sales & Appraisals
- Practice Search & Matching Services
- Practice & Equipment Financing
- Locate & Negotiate Dental Lease Space
- Expert Witness Court Testimony
- Medical/Dental Bldg. Sales & Leasing

D&M "The Personalized
Service Dental Broker"

P.O. Box #6681, WOODLAND HILLS, CA. 91365
PHONE/FAX: (818) 591-1401 www.dmppractice.com

3/06

Buy it!

Sell it!!

Trade it!!!



Financing With

A Visible Difference

**One call will change the way you look at lending.
Our Personable and Professional Staff will create
the loan you want and secure your approval quickly.
See the difference for yourself Doctor.**

Quick & Simple Phone-In Applications • Start-Ups
Expansions • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms • No Hidden Fees
12 Month Deferral • Step Payments • Up to 15 Year Financing

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services

www.lcffin.com

—Seeing Is Believing—

DGA CAREPAY enables your practice to earn interest on your AR (or - DGA CarePay creates a profit center for your practice) AND enhances treatment plan acceptance. BE THE BANK. CALL 800-580-1989.

YOUR OFFICE CAN BE As Unique As You Are. Call Unique Interior Designs 818-994-1210.

TORRANCE PRACTICE FOR SALE General practice in professional building- 7 operatories grosses \$400,000/year - Owner retiring - Thomas & Fees Practice Sales (714) 544-4341.

PRACTICE FOR SALE? San Diego (La Jolla). Fee-for-Service GP. 9 Ops in 3000 sq.ft. Collections of 1.2 mil. Seller will stay. SDPS: 760-599-7828.

VISALIA, CALIFORNIA Well established general dental practice located in a nice professional building in a high traffic area. The practice enjoys 22 years goodwill and very low overhead. 2005 gross exceeded \$420,000. Reasonably priced for quick sale. Practice Transition Partners, 888-789-1085, www.practicetransitions.com.

BURBANK SPACE TO SHARE Terrific location! Full/Part Time by hours, days, sporadically. Most days available. 1440 sq ft; 3 ops. Note: Must have your own patients (or start advertising?). (818) 848-5619.

SAN BERNARDINO PRACTICE & Free Standing Building for Sale - 3 ops, Ins/ppo/medica, call 909-633-6711/909-888-5499 or e-mail: tinarj@adelphia.net.

COSTA MESA PRACTICE FOR SALE CM, Newport Beach patients, ~ \$630K/yr on 3 days/week. All private, no HMOs, no PPOs. General, most C&B and cosmetic. 4 ops, 2 equipped all brand new & total new leasehold. 21 years same Dr. and phone #. Med building, large site sign, ground floor, huge windows & view. Great staff. 60% profit. All time record prod & coll 2 mo ago. 949-548-4616.

WE BUY USED DENTAL EQUIPMENTS, SURPLUS SUPPLIES AND FURNITURE. TOP CASH PAID. Visit www.healthydentalcare.com or call 760-680-6500.

SHARE OFFICE SPACE: Lakewood-3 operatories, near mall and civic center. Available: Tue., Fri., and Sat. Fax 562-867-2117 or E-mail res1x21t@verizon.net.

#1-374 MODESTO Estab. practice with collections of approx 1 million in '04. Modern equipped 6 op office, plumbed for additional. Mostly insured/private pay w/ PPO plans. FP \$650K WESTERN PRACTICE SALES 800-641-4179.

TIRED OF POOR HANDLING of your medical waste? Contact MEDADENT Biomedical, Inc. We guarantee the best services at the lowest cost. Call us at (800) 200-3581 today!

PROMPT AND PERSONALIZED SERVICE

Guaranteed

Flat Rate Legal Services:

no surprise costs; comparison shop for full service packages.

\$1,500
California Incorporations

\$4,500
Dental Practice Sales

\$2,000
Shareholder Agreements

All Inclusive Packages: EVERYTHING included in price:
legal consultation, overnight filing, and all fees/expenses/costs.

Experienced and Knowledgeable:

USC Law School, 1984
Dartmouth College, 1981
CA Broker License, 1998

Free Services at Website:

Practice Appraisals
Practice Sale Marketing Tips
Tax Comparison of C vs S corporations



Robert W. Olson, Jr.
a Professional Corporation
Business, Corporate & Real Estate Law

805.963.1120

www.transdental.com

RWO@transdental.com

831 State Street, Santa Barbara, CA 93101

"Only four days before signing my practice purchase and lease documents, I called Mr. Olson for help. His quick response and practical advice protected my interests and saved me money in ways I never even considered."

Larry Cao, DDS, Orangevale, CA

"Mr. Olson's help with my incorporation and two practice purchases has been prompt, thorough, knowledgeable, and ethical. I highly recommend his services."

Warren Gerosa, DDS, Los Angeles, CA

"I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!"

Ruth Shifman, DDS, Thousand Oaks, CA

DANSEREAU

Factory Direct American Quality for Since 1961

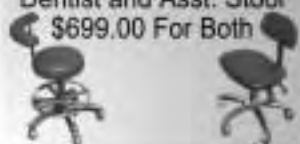
Call (800) 423-5657
or Website:
WWW.DHPDENTAL.COM
For More Details

**Complete
Dental Office
\$22895.00**
or
\$429.99



**See ALL this
Equipment
at the
CDA/Anaheim
April 28-30
Booth 1278**

Signature Stool Package
Dentist and Asst. Stool
\$699.00 For Both



**Signature Series
Operatory**

INCLUDES:

AM3 Dental Chair
Dual Hands Controls
Delivery System
Fiber Optics
Curing Light
Articulating Headrest
Distilled Water System
Diamond Dental Light
Dentists Stool
Assistants Stool
Delivered & Installed

\$6995.00
**With
10 Year
Warranty**



Manufactured at: 250 E. Harrison Street, Corona CA 92879

SUNDAY CONTINUING EDUCATION SEMINARS by PDS applied clinical dentistry seminars at affordable prices. for further information please visit us at www.pdsociety.com or call 1-866-4-CALL PDS.

NEWPORT BEACH OFFICE FOR SALE: 3 operatories, 2 x-rays, intra-oral camera. One story medical building easily accessible for patients. Great visibility from major street. Doctor works 3.5 days/week, low overhead. Cash/Ins/PPO. No HMOs. Gross \$350K+/year. Call Richard @ 714-655-7008. E-mail: penguinutux@yahoo.com.

LCF OFFERS 100% dental practice financing that does not require health and life insurance of borrower (some limitations). See display on Pg 5 or call 800 550 9228.

OPERATORY PACKAGES (Renewed): \$2995 Operatory: MDT Asepsis, Dentech Dr. & Assistant Unit, P/C LFI, Ritter Star-lite, or Dental-ez Daray I Light, \$3250 Operatory: Dental-ez J Chair, or MDT Asepsis, Adec Mini-Trol 4200 or Decade 4100 series Dr and Assist. Unit, P/C LFI, or Dental-ez Daray II Light, also includes New Paint, Upholstry and Installation. Call Dental Resources 800-531-0312 or 949-248-7415.

MODESTO: For Sale: Gross Receipts in 2004 were \$1,600,000. It has 15 days of hygiene 7 TX rooms in 2200 sq ft. Owner to return as Assoc. 2 days a week. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

GO DIGITAL FOR LESS EVA digital sensors start at \$5500. CALL US TODAY for more details. 909-484-2727 www.ashteldental.com.

WHY PAY \$10,000.00 for Island Cabinetry when you can get it for \$4895.00 with your choice of colors (formica only). Ergo Dental Inc. 800-680-1644.

DENTAL OFFICE FOR SALE SAN BERNARDINO ESTABLISHED 25-YEARS 3-OPS FULLY EQUIPPED PANOREX NO PATIENTS \$75,000.00 CALL 909-793-5225.

ENCINO: Beautiful new state of the art dental office looking for energetic and motivated orthodontist. Doctor will provide marketing to attract new clientele. Start seeing patients and make money. Call (818) 784-7832 for an interview.

SYSTEMATIC APPROACH to incorporate advanced dentistry with confidence while you achieve prestigious Fellowship, Mastership. Call 800-762-2511.

DENTAL STERILIZATION CABINETRY for a 10 ft. sterilization system \$4299.00. Ergo Dental Inc. 800-680-1644.

CENTURY CITY (BEVERLY HILLS area) Dentist to share overhead in high quality GP office. Fantastic view, great parking, excellent facilities to attract high quality clientele. Call: 310-491-5720 or e-mail: hmcquinn@hotmail.com.



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

PRACTICES FOR SALE — March, 2006

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO-ESCONDIDO-GENERAL PRACTICE and BUILDING!! JUST LISTED!! GENERAL PRACTICE: 5 fully-equipped Ops in 2200 sq.ft. (room for additional Ops.). Equipment average age of 7 yrs. Panorex, Global Microscope, IntraOral Camera, Rotary Endo Instrumentation. Collections 950K to 1mil. Approx 60% HMO, 30% PPO, 10% Cash. 50-60 new Patients per month. **Offered for 785K!** (Practice can be purchased without building).

BUILDING: Completely restored/remodeled historic Craftsman located in the heart of "Old Escondido." Situated on highly visible corner lot on major thoroughfare. State-of-the-Art woodwork, carpeting, wood flooring and trim. Outstanding interior design for patient/staff flow and esthetic appeal. Parking on site and immediately adjacent on street. Available for 850K!

SAN DIEGO-HILLCREST — Seller relocating to another state. Highly profitable **PROSTHODONTIC** Practice. Situated in well-known Medical-Dental Bldg. in "Pill Hill" area of Hillcrest. Excellent LOCATION with off-street parking. Established 22 years. 3 fully-equipped Ops in approx 1700 sq.ft. (room to add Operatories!)

SAN DIEGO-ESCONDIDO-NEW LISTING!! GENERAL Practice situated in single story Professional Bldg. 3 fully-equipped Ops in 1000 sq.ft. Digital Radiography, ZOOM Whitening, Computerized. Practice established 35 years, current owner 5 years. Owner moving out of state. Collections of 250K on 3-day week. **Offered for only 195K for quick sale!!**

SAN DIEGO-(I-15 at Mercy Rd) 3 years NEW! Owner selling this second office. 5 Ops. (3 equipped) in approx. 1700 sq.ft. Situated in strip mall. Asking 350K. **ACCEPTED OFFER**

SAN DIEGO-RANCHO SANTA FE-NEW LISTING!! VERY Unique Opportunity for a special practitioner to acquire a very high end, adult restorative/reconstructive practice in one of the most affluent communities in the country! Established 15 years, this cash/fee-for-service is situated in the heart of the historic Village. 3 Ops. in approx 650 sq.ft. Collections 550-600+K on only 2 days per week. **Offered for 600.**

SAN DIEGO-BAY PARK — Owner Retiring from **GENERAL** Practice with 32 years of **GOODWILL!!** All Fee-for-Service!! Located in single story Prof. Bldg., excellent visibility. 5 Ops in 2600 sq.ft. includes large Laboratory. **Offered for 575K. In Escrow.**

SAN DIEGO-LA JOLLA — Fee-for-Service **GENERAL** Practice located in prestigious area, established in 1984. 9 Ops in approx 3000 sq.ft. Very efficient practice with outstanding staff. 2004 collections of 1.2 mil. Seller desires to become part-time associate.

SAN DIEGO-LA MESA - NEW LISTING!! Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for **580K.**

for updates, please visit us at:

WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)
SERVICE — INTEGRITY

YOUR SOURCE FOR SAVINGS

TWO OPERATORY OFFICE
\$25,868 in Savings from List Price
Cuspidors Additional \$350

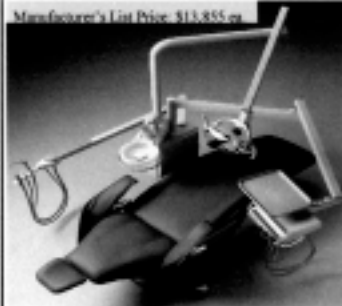
DENTAL RESOURCES

ON NEW AND RENEWED DENTAL EQUIPMENT !

TOP QUALITY, LOW PRICES

aidee TWO OPERATORY OFFICE, ONLY...\$19,950

Manufacturer's List Price: \$13,855 ea



Aidee Traditional Operatory Package (Renewed) or Aidee Decade Aseptic Operatory Package (Renewed)

List Price:
Dr. \$346 ea
Asst.:
\$548 ea

Kodak Dental Systems

VELOPEX
INTRA-X



List Price:
\$4498

List Price: \$2664

Brewer Stools (New)

Kodak 2000 Intraoral X-ray System (New)

Velopex Developer (New)

TECH WEST INC.

TECH WEST INC.



Oil w/ DRYER

List Price: \$3595

List Price: \$3868

List Price: \$1695

Matrix 3 Zip Oilless Compressor (New) Tuttnauer 2340M Autoclave (Renewed) Whitewind 1hp Vac (New)

Price includes: one year parts and labor warranty, plus manufacturer's warranties, freight, delivery, and installation. Renewed equipment includes new neutral tone paint, tubing's, and over 400 colors of Naughyde and Vinyl upholstery to choose from (assistant's telescoping arms are included, cuspidors are optional).

OPERATORY	INSTALL	SHIP
Aidee Trad. or Decade (R)	4995	4795
Aidee/Dentalex (R)	4995	4795
LSM Portland (New)	7140	6650
Ampco 21000 (New)	6650	6150
Belmont/TPC (New)	5950	5750
Engle Sequoia AS2 (New)	5750	5550
Forest 8350 (New)	9850	9650
Coastal/Ampco/PC (R)	2995	2750
TPC Mirage 4000 (New)	5995	5495
Dentalex /Aidee/Ritter (R)	2450	2250

CHAIRS	INSTALL	SHIP
TPC model 4000 (New)	3195	2995
Aidee Priority (R)	2550	2250
Dentalex JSA(R)	1995	1895
MDT Aseptrol (R)	1495	1395
Dentalex/Ritter base (R)	1250	1050
Coastal Medallion (R)	1495	1295
Chayes Virginia (R)	1495	1295
Vacudent (R)	1495	1295
Ritter Vega (R)	1495	1295
Forest 6100 (New)	3995	3895
Forest 6010 (New)	3150	2995
LSM Hydraulic (New)	3495	3395

DELIVERY SYSTEMS (Dr. & Assistant's)	INSTALL	SHIP
Aidee Decade Aseptic (R)	1850	1750
Aidee Excellence Trad. (R)	1995	1895
Forest Euro (R)	2495	2395
Aidee Decade or 4200 (R)	1550	1450
Ampco OTP (R)	1550	1450
Aidee 2021 Dr/Hygiene (R)	1295	1195
TPC Mirage OTP (New)	2150	2050
Forest Euro 8800 (New)	4495	4395
Beaverstate S-4150 Cart (N)	1425	1352
Beaverstate S-4250 Cart (N)	1995	1895

LIGHTS	INSTALL	SHIP
Aidee 6500 (Renewed)	850	750
Forest 9010 & 9000 (R)	850	750
Dentalex Distinction (R)	850	750
Pelton & Crane LFI (R)	695	595
Pelton & Crane LFI (R)	650	525
Ritter/Knight (R)	650	550
Prona Daray II (R)	695	595
Ritter/Knight Track (R)	1025	825
Pelton & Crane LFI -T (R)	1075	875
Dentalex Daray I (R)	650	550

COMPRESSORS	INSTALL	SHIP
Tech West 2HP Oilless w/D (N)	3395	3395
Tech West 1HP Oilless w/D (N)	2395	2195
Tech West 3HP Oil w/D(N)	4950	4750
Tech West 2HP Oil w/D (N)	3195	2995
Tech West 1HP Oil w/D (N)	2395	2195

FILM PROCESSORS	INSTALL	SHIP
Velopex Intra-X,L (New)	1650	1525
Velopex Intra-XE,L (New)	1550	1425
Velopex Extra-X,L (New)	3995	3795
Perio Pro III, w/ L (New)	2050	1927
Perio Pro I, w/ L (New)	1850	1695
Air Tech. AT2000 (New)	5150	4950
Air Tech. AT2000 w/ircey (N)	5525	5325
Dent-X 810 Basic (New)	3695	2995
Dent-X 810 plus-AR (New)	3595	3395

STOOLS	INSTALL	SHIP
Brewer 2000B Dr. (New)	295	275
Brewer 2042L Assist. (New)	3395	375
Brewer 9000 Dr. (New)	775	675
Brewer 9020 Assist. (New)	895	795

STERILIZERS	INSTALL	SHIP
Tuttnauer 2340M (Renewed)	2050	1850
Tuttnauer 2340M (New)	Super Savings	
Tuttnauer 2540M (New)	Super Savings	
Tuttnauer E230 (New)	Super Savings	
Chemicleave EC5500 (New)	3250	3050
Chemicleave EC6000 (New)	3995	3750
Barnstead PV Dry (New)	4395	4195
Barnstead MC10 (New)	3995	3795
Barnstead MC8 (New)	3195	2995
Midmark Ultraclave M9 (N)	Call for price	
Midmark Ultraclave M11(N)	Call for price	

X-RAYS	INSTALL	SHIP
Gendex GX-1000 (Renewed)	2450	2250
Kodak 2000, Digital (New)	2850	2650
Dent-X ACP (New)	Super Savings	
Dent-X Endos DC, AC (N)	Super Savings	

MISC. EQUIPMENT	INSTALL	SHIP
Optilux 500 (Renewed)	795	750
Tech West 1 HP Vac. (New)	1150	1050
Vacuum System 1 HP (R)	795	695
Handler 12" Model Trim. (R)	495	350
Southeast Ultras. Scaler (N)	650	595

Prices subject to change.

30100 Town Center Drive, Suite O-136, Laguna Niguel, Ca. 92677. For Equipment Sales and Service:



Call 1 (800) 531- 0312



PREMIER HIGH QUALITY family practice in coastal north San Diego county. Established 20 years in high growth upscale area. 6 ops with below market lease. 1.1+ mil in collections doing conservative dentistry. High net. Molar endo,ortho,and implants referred. Much more with expanded schedule. Seller desires to stay as part time associate. Looking for dentist with integrity. Asking 1.05mil. Serious inquiries only. 760-525-6012.

DOES YOUR INSURANCE COMPANY pay you for loss of income after an Earthquake? We Do! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc.. (949) 645-6000 or (800) 448-4664.

COMMERCIAL REAL ESTATE Up to 100% Financing. Fast, easy. ProMed Financial - 888-277-6633

PERIODONTIST AVAILABLE board certified periodontist, experienced in all phases of periodontics and implants (prosthodontics background), seeks part-time opportunity in GP or specialty office. Contact (949) 929-1075 or evergreen1835@yahoo.com.

#E-387 ROSEVILLE Perio located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. Full Price: \$195K WESTERN PRACTICE SALES 800-641-4179.



PRACTICE SALES & APPRAISALS

Reliability & High Ethical Standards You Can Trust - Proven Results You Can Count On

ANAHEIM-Are you looking for (1) a very busy center with walk-in traffic; (2) Hispanic area; (3) a first floor location; (4) corner location with a sign; (5) ample parking; (6) revenues over \$40k/month on part-time schedule; (7) over \$5k/month in capitation revenues - then call us immediately, before this one sells.

BEVERLY HILLS-Tremendous opportunity for right buyer. Long established/quality oriented private practice with 30+ years of goodwill. Annual revenues exceed \$600k without external advertising. Seller retiring, but willing to assist in transfer. Large active patient count. Stable revenues. Must see!

FONTANA-This one has it all! Single-user/free standing building. Ample parking. Large sign. Very busy street. Growth area. State-of-the-Art equipment (digital x-ray; interoral camera; panoramic x-ray unit; monitors in each room). 8+ op facility. Revenues exceed \$100k/month. Owner works limited schedule. Serious buyers only!

LOS ANGELES-This one is perfect if you are a conservative planner and wish to grow your practice. First floor location on busy street with proximity to Alvarado. Large sign and excellent visibility. Ample parking. Medical clinic next door. 3 ops. Low rent and overhead. Seller does no advertising and works limited sched.

LOS ANGELES-Private practice with 30+ years of goodwill. Current owner since 1998. 4 fully equipped ops in upscale professional building. Seller collects \$240k annual working 2 1/2 days/week. Low fixed expenses. No Denti-cal or HMO. Excellent merger opportunity as well. Priced way below market value to sell quickly.

EAST LOS ANGELES-Visibility. Walk-ins. Hispanic Area. Ample parking. Revenues exceeding \$40,000 per month. Large sign. Absentee Owner/Multi-Specialty Opportunity. 40+ new patients per month. 5+ Ops. Busy area. Priced to sell immediately. Excellent growth potential.

SAN FERNANDO VALLEY-Strip center with sign exposure. Located on Reseda Blvd. Drive-up easy parking. Beautifully equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal as starter practice, or for aggressive practitioner. Priced to sell quickly.

SAN LUIS OBISPO-Rare central coast opportunity. Mature private practice w/30 years of goodwill. Great place to live and work minutes from the beach! Annual revenues exceed \$400k on part-time schedule. Stress free, low overhead gem. Seller willing to assist with transition.

WHITTIER-Looking for visibility? Starter practice? How about proximity to 605 Fwy.? What if the practice is on Whittier Blvd.? With over 30 years of goodwill? Where current owner has newly equipped the office? With monthly revenues over \$11k per month on only 2 days per week? Call before this choice practice is gone!

PORT HUENEME-Estab. practice with 3 fully equipped ops. No HMO. Visible strip mall location with sign exposure. Revenues over \$20k/month. Low overhead. Ample parking. Easily accessible. All equipment less than 6 years old. Must see!

VENTURA COUNTY - This one has it all! Rare Ventura County opportunity. Shopping center location; visibility; modern office, excellent design; fully computerized; low overhead. Gross revenues exceed \$550k on part-time schedule. Must see!

Upcoming areas: Bakersfield; Canoga Park, Corona; Culver City; Glendale; Hemet; Long Beach; Montebello; Palm Springs; Ventura.

Call us now to be placed on mailing list for these as they become available!!

- **Serving You Since 1971**
- **Full Appraisal Services**
- **Court Appointed Experts**
- **All Transactions Confidential**
- **Financing Arranged**
- **All Contracts Prepared**
- **Complete or Partial Buyouts & Mergers**

Serving You:

LOU BERMUDEZ, Broker
American Institute of Real Estate Appraisers
American Dental Association Appraisal Group
American Society of Appraisers

FREDERIC SHERMAN, D.D.S., Broker
CDA Life Member
Fmr. State Board Examiner
Member/Chairperson - Ethics Committee SFVDS

Contact Us At:

(714) 999-9595

(818) 999-9595 (main office)

Fax: (818) 999-9615

For other listings and upcoming practices for sale, or to be placed on our mailing list, please contact our main #

Buy it!

Sell it!!

Trade it!!!

GARDENA ORAL SURGERY Long-established, lots of goodwill! 4 ops. Asking \$345,000. Select Practice Services, 626-966-8223!

SAN FERNANDO VALLEY GP fee for service practice grossing \$500k+ Cap check \$4k/ month with lots of potential Seller retiring. BUYERS sign up at THE DILWITH GROUP WWW.DILWITH.COM for more information.

PRACTICE 4 SALE LA HABRA. New & modern design, 3ops, digital Xray, major comer, walk-in, profitable, very low overhead, great opportunity for ortho, \$190K. 714-251-7797.

GP PEDO WANTED Excellent compensation up to \$1,200/day. L.A County.Call 310-995-3978.

ORTHODONTIST WANTED: Busy general practice in Orange County with existing ortho dept. Looking to expand ortho. Please call (562) 665-2594.

RDA, DENTAL ASSISTANT back and front, General Dentist needed in Los Angeles area. Contact Rosa at (213) 384-4555.

EXCEPTIONAL PARTNERSHIP OPPORTUNITY for G.P. in Irvine. Minimum 5 years experience. Email: choi321@gmail.com (949) 683-2875.

ALL COUNTY CONSTRUCTION

Dental Office Design

DESIGN/BUILD

T.I.'s - Remodels - Expansions

Free Standing Buildings

Turn-Key Packages

Consultation

Free Estimates

100% Financing Available

**We Get It Done The Way You Want It:
On Time - On Budget**

- Licensed ● Bonded ● Insured
- (CAD) Computer Assisted Designs Available

Visit Our Website at: www.allcountyconstruction.com

E-mail: allco3350@aol.com

562-989-3350

888-302-6111

Lic. #669244

3643 Atlantic Ave. #12, Long Beach, Ca 90807

Electric Motor Low Speed "Strong"

Precision made motor with latest fixtures & minimal rotary vibration. Reliable & contemporary designed unit. 115V, 55K Rpm.

Unbeatable price
\$389

Biosonic US-100

Collene-Whaledent, made in Swiss significantly less expensive than competitor's unit. Operates with either 25kHz or 30kHz inserts. "Turbo" button for an operator controlled power boost. Accepts most magnetostrictive inserts. Unit's small footprint saves space in the Operatory. No bulky external power supply Only **\$469** Price include 2 Inserts 25K with purchasing \$129 value of each.



INTERGUIDE
Dental & Medical Supply

M9 UltraClave Automatic Sterilizer

(Midmark) Automatic door. Chamber size 9" x 15" **\$3890**

Digital X-Ray System

DSX EVO 3 (OWANDY) Made in France
Holiday Special!!



\$9200
\$7900

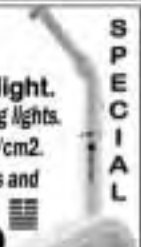
**ROYDENT Raypex 4 Apex Locator**

Made in Israel
FOURTH GENERATION APEX LOCATOR
3D VIEW OF FILE MOVEMENT IN CANAL
LARGE, CLEAR DISPLAY INDICATES
APICAL CONSTRUCTION & FORAMEN
NO X-RAY EXPOSURE TO PATIENTS
FAST, RELIABLE, PRECISE **\$649**

Radil Plus

Buy 3 get 1 FREE

twist 'n' blast the ultimate LED light. Radil Plus brings a new standard to LED curing lights. With an extremely high intensity of 1500 mW/cm2. 5 year warranty, the choice of attachment tips and an ergonomic and lightweight design, your wishes have been granted **\$599**



SPECIAL

The Rocking Piston Technology is new to the dental industry. It has been used in the medical market for years.

A completely oil-less compressor head. Quiet (as a traditional lubricated model). Durable head, designed for rugged use.

Piston & rod assembly are bonded together which reduces noise & wear points.

Lower heat means longer life.

Easy to service (rebuildable in the field)

Piston ring is on top of the piston providing low friction area reducing the overall heat built up by a conventional compressor.

Model PAS2000 Users Voltage Amps HP Tank

Dim 20"x11"x25" 2 110 10.0 1.5 10 gal

\$3375

Model PAS7000 Users Voltage Amps HP Tank

Dim 20"x11"x25" 2 110 10.0 1.5 10 gal

\$8138

WE CARRY HIGH QUALITY HANDPIECES WITH COMPATIBILITY TO KAVO, STAR, NSK, BEIN-AIR, AND MIDWEST COUPLERS.

BUSH BUTTON AND STANDARD HEADS. TRIPLE WATER SPRAY EXCLUSIVELY BRIGHT FIBER OPTIC COMPONENTS WITH

HIGH TORQUE 400000 RPM MINI AND STANDARD HEAD SIZES AVAILABLE.

\$4913

\$3375

\$8138

\$1271

\$1099

\$119

\$159

\$159

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

SPECIAL VACATION

For every 5-3,000 dental supply purchases you make, you get 1 day getaway vacation at a beautiful South Lake Tahoe 3 bedroom house maximum occupancy - 12 people. Continuous purchases will allow you to accumulate days for your vacation up to 7 days. For more information please visit our site www.laketahoevacationrental.com For availability inquiry please call 1-800-697-7744

Non-Fiber Optic

\$249

\$189

\$149

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

\$119

Bleaching Product

BUY 2 POLA OFFICE KITS GET 1 OF THE SAME FREE!
1 Patient Kit **\$37.50**
3 Patient Kit **\$101.65**
BUY 10 POLA DAY / NIGHT KITS GET 3 OF THE SAME FREE!
SDI
50 x 1.3ga **\$80**
10 x 1.3ga **\$29**
04 x 1.3ga **\$11**

Scalex 830 Ultrasonic

\$409

We offer unbeatable prices on quality replacement turbines for most dental handpieces



Prices too low to print

www.InterGuideDental.com

Visit our Web Store for consistency lowest prices and expert service from InterGuide Dental & Medical Supply

890 B-D Mahler Rd. Burlingame, CA 94010 Ph: 866.697.7744 Fax: 650.697.7754

Buy it! Sell it! Trade it!!!

DEFENSE ATTORNEY

*When You're Attacked, You Need
Strong Legal Representation*

**Practice Purchases or Sales
Real Estate
Partnership Agreements/Disputes
Corporate Matters
Lease Disputes
Professional Liability Defense**



Shab David Kerendian

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

CALIFORNIA REALTY & LOAN

**Do Not Sell Your Practice
before Consulting with our Expert Team
of Realtors and Attorneys**



*Specializing
in Dental Practices*

**Contact
Carolin Bakhani
at:
(310) 914-4143**

FREE CONSULTATION

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

**11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025
Ph: 888.299.7848 • 310.914.4143 • Fax: 310.914.5441**

DRE ID 01314659

THERE IS MUCH MORE to in-house specialties than just a specialist. Thanks to American Dental Specialists, we now know how to build a successful PROGRAM! -Dr. W. Call ADS-(714 989 2345) See add in Dental Directory in back of this issue.

COMPLETE ROSTER OF SOUTH ORANGE COUNTY DENTISTS (MISSION VIEJO TO SAN CLEMENTE) AVAILABLE ON CD. \$100 CALL 949-338-7103.

MEDADENT BIOMEDICAL, INC For All your Medical Waste Disposing Contact us! We guarantee the lowest prices. Call us at (800) 200-3581 today!

SUBLEASE DENTAL OFFICE FOR MONDAY, WEDNESDAY, FRIDAY. LOCATED IN SANTA ANA, CA. NORTHWEST CORNER OF HARBOR & HAZARD. CALL 714-554-7707.

SANTA BARBARA SOLO GROUP PRACTICE FOR SALE - Fee for service practice grosses \$600,000/year. 4 days of hygiene/week. Asking \$495,000. Kurt Skarin 818-991-6552.

GREAT OPPORTUNITY For a General Dentist to work as an Associate P/T option to buy owner retiring. Recent Grads welcome. 310-644-1600. Fax: 310-644-1670.

THE DENTISTS' FIRST CHOICE FOR REPRESENTATION IN LITIGATION

- Partnership and Corporation Disputes
- Breach of Non-Compete Covenants
- Solicitation of Patients and Employees



- Breach of Contract
- Fraud
- Disputes Over the Sale or Purchase of a Practice
- Landlord/Tenant Disputes

Stephen McNamara is second to none. His knowledge and experience in the dental field are excellent, and you definitely want him on your side.

Adarsh Malhotra, D.D.S. (Bakersfield/West Hills)

Steve provided excellent legal services for me. He was reliable, fast and efficient, and I was very pleased with his ability to get to the heart of the matter and reach a resolution.

Hoang Minh Nguyen, D.D.S. (Riverside)

Steve's performance was outstanding and professional. His logical approach and reasoning are unbeatable.

Jasleen Brar, D.D.S. (Tustin)

I have retained Mr. McNamara's services in the past and have found him to be very thorough, responsive and focused to your needs. Great Attorney!

John C. Whitworth, D.D.S. (Brea)

I have worked with Stephen McNamara for over 12 years, and say without reservation that he is the finest litigator with whom I have worked. Steve has consistently proven himself to be reliable, objective, efficient and aggressive.

Robin Oxman, M.D. (Huntington Beach)

Thanks for an outstanding and worry-free process. I'll definitely recommend you to other dentists looking for professional advice. I could not have chosen a better attorney.

Ali Saeghi, D.D.S. (Canoga Park/Ojai)

Steve McNamara is an outstanding attorney, the rare type who matches a high degree of professionalism with objectivity and aggressive representation. I was very pleased with his work and with the outcome.

Richard Ramos, D.D.S. (Yucaipa)

THE LAW OFFICES OF STEPHEN M. MCNAMARA

Located in Old Towne Orange • Telephone: 714-633-0700 • Fax: 714-633-5694

LOOKING FOR DENTIST in the Pasadena area, who wants to retire in max. 2 years in order to take over practice. 818- 653-8623.

LEASE SPACE FOR SALE Fully Equipped, 3ops, Well Decorated, Furnished, Turnkey. Easy Access Off 10 Fwy, Busy Area, Upland, 75K, 909-437-9368.

PRACTICE FOR SALE #2009 - Escondido area - Solo group ownership. 1 million potential by new owner within 1st year. Beautiful office - Outstanding opportunity. Requires resume. F.P. \$395k. Call Professional Practice Sales, Inc., (714) 832-0230.

RAMONA G.P. Professional building location. 16 years goodwill, 3 ops, 1250 S.F. Low rent can mean high net. Call (949) 548-4559 Agent.

STARTER PRACTICE FOR SALE 1506 sf, 5 ops plumbed and ready, north Stockton, 100K, Dr. Lin (714) 906-1316, all fee-for-service.

#J-375 FRESNO AREA Charming desirable community south of Fresno. Fee for Service. 4 ops, Beautiful leaseholds, granite countertops, maple floors. Collect in \$770K Range. Priced to Sell! Seller extremely motivated! FP \$350K WESTERN PRACTICE SALES 800-641-4179.

Dentsply/Professional

Buy a Cavitron Bronze or Silver Package, Receive a \$300 Cash Rebate



**Call for
Prices**



Cavitron Bronze Package includes:

- 1 - Cavitron Select with SPS technology;
- 1 - Steri-Mate Handpiece Cable with Swivel,
- 2 - Steri-Mate Handpieces,
- 1 - Insert Nozzle, 3 - 30K FSI-SLI inserts,
- 1 - 30K FSI-SLI 10S Insert, 1 - 30K FSI-1000 Insert,
- 1 - 30K FSI-100 Insert, 1 - 30K FSI-3 Insert

Cavitron Silver Package includes:

- 1 - Cavitron Select with SPS technology Scales,
- 1 - Dual-Select,
- 1 - Steri-Mate Handpiece Cable with Swivel,
- 2 - Steri-Mate Handpieces,
- 3 - 30K FSI-SLI Inserts, 1 - 30K FSI-SLI 10S Insert,
- 1 - 30K FSI-1000 Insert, 1 - 30K FSI-100 Insert,
- 6 - btl of Oris

Tradition or Quiet-Air® High Speed Handpieces

Buy 4 Midwest® Tradition or Quiet-air® Fiber Optic or Non Fiber Optic Handpieces, Receive 1 of the same FREE!



- | | |
|-------------------------------|-----------------|
| Quiet Air Standard #464004 | \$315.00 |
| Quiet Air Lever #484004 | \$425.00 |
| Quiet Air F/O Insight #730014 | \$585.00 |



- | | |
|--------------------------------|-----------------|
| Tradition Standard #750044 | \$325.00 |
| Tradition Lever #780044 | \$430.00 |
| Tradition Push Button #790044 | \$430.00 |
| Tradition F/O Standard #750045 | \$595.00 |

**FREE
Handpiece**

Shorty® or Rhino® Slow Speed Handpieces

Buy 1 Midwest® Low Speed Motor, Sheath and Head, Receive 1 Straight Attachment FREE!

Buy 3 Midwest® Low Speed Attachments, Receive 1 FREE!

(Free goods must be of lesser or equal value to the purchased goods)



- | | |
|------------------------------------|-----------------|
| Shorty Single Speed Motor #710027D | \$715.00 |
| Shorty Two Speed Motor #710024D | \$775.00 |
| Rhino Motor #760034D | \$625.00 |



SDI Radii Curing Light

- Cordless
- Ergonomical
- Light Weight
- Highest Intensity Available
- 400 Ten-second Cures Before Needing Recharge
- 2 Year Limited Warranty

Buy 2, Get 1 FREE!

**Net
\$366**

SDI Radii Curing Light **\$549.00**

TRI COUNTY DENTAL SUPPLY, INC.

Toll Free 877-767-8237

www.tricountydental.com

CALL FOR PRICES ON ALL EQUIPMENT



Dent-X
810 Plus Processor



Velopex
Processor &
Daylight Loader

Scican
Statim Sterilizer



Tuttnauer Sterilizers
1730 ValuKlave 2340M

J. Morita
RootZX II



Coltene
Whaledent
UC-100 Ultrasonic Cleaner



WE WILL MATCH OR BEAT ANY ADVERTISED PRICE!

Star Dental



Buy 1 Titan Plus Scaler,
Get 4 Tips or a Sensi Tip Kit and up to 500
Supply Reward Points FREE!

- | | |
|------------------------|----------------------|
| Titan-SW Plus w/5 Tips | Only \$465.00 |
| Titan-K Plus w/5 Tips | Only \$515.00 |



Buy 4 Handpieces, Get 1 of the Same Handpiece and up to
3,500 Supply Reward Points FREE!

Choose Solara Plus™, Solara®, 430SWL, 430SW, or 430K
Solara Plus™ and Solara® Call for Price

- | | |
|---------------|-----------------|
| 430SWL #62054 | \$655.00 |
| 430SW #62057 | \$425.00 |
| 430K #62052 | \$425.00 |

**FREE
Handpiece**

Buy 4 Solara Plus™, Solara, or 430SWL Fiber Optic Handpieces,
Get a Fiber Optic System and 6-Pin Tubing and up to 3,500
Supply Reward Points FREE!

CALL FOR PRICES ON ALL YOUR DENTAL SUPPLY AND EQUIPMENT NEEDS.

SE HABLE ESPAÑOL.

Not Responsible for Typographical Errors.



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Practices for Sale

Santa Ana/Tustin

Emergency Sale - Dr. died suddenly - 4 ops in free-standing single story building - private insurance + cash - grosses over \$30,000/mo.

Long Beach

Emergency Sale - owner suddenly died - **general practice** with 2 1/2 operatories - grosses over \$20,000/mo - small staff - low overhead - some MediCal - located in one story professional building and priced for quick sale.

Oceanside

Great Prosthodontic practice for sale - 4 modern ops in 1500 sq. ft. - grosses over \$600,000/yr - Dr. retiring - perfect for someone who loves crown & bridge - either prosth. or G.P. - offer of 1st refusal on bldg. as well.

Santa Ana

Oral Surgery practice - near South Coast Plaza - 2 operatories, 2 surgery rooms, 2 recovery rooms in 1540 sq. ft. - practice collected nearly \$600,000/yr before Dr. became disabled - Temporary surgeon working until new owner is found - priced right - a great buy!

Torrance

General Practice for sale in one story professional bldg. with good signage - 7 operatories - grosses over \$400,000/yr on 4 days per week with low overhead - very high net - Seller retiring.

Palm Desert

Private **Orthodontic** practice for sale grosses approx. \$20,000/mo. on 3 easy days/week - Dr. retiring after 50 years - contracts receivable over \$250,000.

Aptos

(outside Santa Cruz)

General Practice with 3 complete operatories in great area, the "Beverly Hills" of the area - Dr. retiring - private insurance and cash only - grosses over \$500,000/year on 3 days/week.

Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749 • FAX (714) 731-7296

Visit our website at www.tfpsales.com

E-mail: Phildr@cox.net

**Logo Design,
Reception DVD
Call for how to
Market your
Practice FREE
DVD, Market Pkg.**

**Dental Chair
Reupholstery**

\$50 OFF

Regular price \$500.00

**Merchandise
Order**

Save

15% OFF

First Order

Code # 50233



Hydraulic chair
Unit and light

\$5399.00



(661) 257-8989

ERGO DENTAL INC.COM

**Computer
Integration
Call for free
Quote**



Office Design



Interior Design

**WERE THE LOWEST
IN THESE FIELDS!!!!**

Equipment and Supplies, Custom
Cabinetry and Sterilization Design,
Practice Building and Remodeling,
Interior Design, Web Design,
Equipment repair,
and Chair Reupholstery.

**Custom
Cabinets**



Low Price

NORTHRIDGE DENTAL OFFICE is looking for a specialist to sublease 3 opps 1-2 days a week. For information call 818-882-0009.

DENTAL AIR COMPRESSOR BRAND NEW DENTAL AIR COMPRESSOR. FULL FACTORY WARRANTY. RETAIL \$2745. YOUR COST \$1372. NEW REPLACEMENT MOTORS \$788./FOB. COMPARE OUR PRICES WITH OTHER DEALERS. 800-748-1437.

PRACTICE FOR SALE? San Diego (Escondido) NEW LISTING! Owner 3 Ops in 1000 sq.ft. in single story Professional Bldg. Collections approx 250K. Offered for only 195K. SDPS: 760-599-7828.

****WATERLINE CLEANER** Sterilex Ultra Specialty Cleaner for Dental Unit Waterlines, box of 20 packets, \$36.99. Call ARC EQUIPMENT and SUPPLIES toll free at 888-ARC-1551.

DIGITAL - DIGITAL, ALL DIGITAL Sensors & Scanners. Call 310-464-8989.

ORTHODONTIST NEEDED Excellent oppty. A busy general practice in Orange County with established orthodontic patient base. Looking to expand Ortho more. Call (562) 665-2594.

PRACTICE FOR SALE San Diego area, (Ramona) 2-OPS equipped 1- plumbed. General Family Practice. Call Duane (760) 789-7002 or 315-3713.

Handpiece Trading Post

Celebrating our 25th Anniversary!

2005 is a special year for getting 100% tax write-offs on equipment. If you are thinking about replacing those old chairs or units **now is the time!!!** We specialize in rebuilt chairs and units come with a 1 year guarantee. Please call for referrals in your area! We also invite you to trade-in your old equipment or make us an offer and we will consider it.

*"We welcome trade-ins on equipment and supplies!
Since 1980 family owned and operated!"*

Handpiece Repair

Anniversary Special
Hi speed repair.....\$49!!!!
Rebuild, Midwest, NSK, etc.



We can fix the unfixable!
Send us those handpieces that your current repair guy said aren't worth fixing or "can't" be repaired! We have lots of extra parts and the experience! We'll give you free estimates!

The Super Bearings are Here!!!!
4 month Warranty for Midwest Tradition, Quiet Air, and NSK, etc. \$49, will run like new, no vibration, quiet!
Kavo, Euro-Bearings!
Super quiet, 10 mo. warranty.....\$149
Star 430 no-lube, 10 mo. war.....\$149
Low speed overhaul....1 yr. war...\$169
Our tech. has over 15 yrs. experience!
Speedy, same day in- out repair!

Big Equipment!!

Adec Priority Chair with delivery and light \$4999

P/C Chairman chair with

delivery and light \$4999

Other units available!

All equipment rebuilt with

1 year warranty!

Call for referrals

in your area!

We buy used dental

equipment!



Rebuilt/new HandpieceSpecials!

Kavo, NEW! p/b, multi, f/o.....	\$599
Kavo Klone, new, multi, f/o.....	\$399
Adec Synea, rebuilt.....	\$399
Tradition, power lever, reb.....	\$225
Tradition clone, new, p/b.....	\$299
Traditon p/l, f/o, reb.....	\$350
Tradition clone, new, p/b, f/o.....	\$399
NSK, p/b, f/o, reb.....	\$279
NSK clone, new, p/b, f/o.....	\$399
Titan L motor, f/o w/latch hd. new.....	\$695
Star 430 SWL, no-lube, reb.....	\$369
Star 430 SWL clone, new p/b, f/o.....	\$399
Lares, F/O, P/b reb. 6 mo. war.....	\$275
Quiet Air, rebuilt, 6 mo. war.....	\$149
Shorty, reb, w/ nosecone or sheath/head....	\$399
Titan S or SW scaler w/tip, reb.....	\$299
Kavo 2307L or 2320L with contra head.....	\$799
Tru-Torq, reb. 1 or 2 speed, w/sheath.....	\$299
Titan generic latch heads, new.....	\$59
Shorty generic latch heads, new.....	\$69

We also have W&H, Adec, Bien Aire, etc.

Call us we just might have it!

Big Equipment too!!

Let us build and design your new office!

Adec Priority Chair or Pelton Crane Chairman with delivery unit and P/C light, totally refurbished.....\$4999
We also carry new and rebuilt ultra-sonic scalers, piezos, "jets", sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras surgical handpieces, electric lab handpieces, handpiece attachments, All-a-cart utility carts, expendables, Mar-a-mint prophylaxis powder, Teflon lube and more. Check out our web site!

Handpiece Trading Post

18627 Brookhurst St. #351
Fountain Valley, CA 92708

We like to be your best friend!
www.handpietradepost.com

800-445-6719

Buy it!

Sell it!

Trade it!!!



SELECT PRACTICE SERVICES, INC. Bette Robin, DDS, JD

LOMA LINDA DENTAL 1983
SOUTHWESTERN LAW 1995

Dental Practice Sales

DENTAL PRACTICE
BROKERAGE

PRACTICE SALE
CONTRACTS

APPRAISALS

PARTNERSHIP
AGREEMENTS

ASSOCIATE
AGREEMENTS



ANAHEIM – Long established general practice with tons of goodwill! On a main street, 4 ops. **Asking \$270,000.**

GARDENA ORAL SURGERY – Only oral surgeon in town! Long established with lots of goodwill and excellent referral base, 4 ops. **Asking \$345,000.**

MORENO VALLEY – Great visibility in shopping center at the corner of two main streets! 4 ops. **Asking \$435,000.**

REDLANDS – Beautiful fee-for-service practice in downtown area, 4 ops, 2 equipped. **Asking \$115,000.**

REDONDO BEACH BLVD – Leasehold improvements for sale in free-standing building! 8 ops, 4 equipped. **Asking \$55,000.**

TORRANCE – Beautiful high-end, up-to-date practice on a main street in a professional building. Long established, all fee-for-service, doctor is retiring. **Asking \$925,000.**

TORRANCE – Long established practice in professional building on a main street, 2 ops. Owner is retiring. 2005 collections of \$217,653. **Asking \$180,000.**

UPLAND – Leasehold improvements for sale, great lease rate! Attractive, 3 ops in 1000 sq. ft., only \$1,450/month. **Asking \$75,000.**

UNADVERTISED LISTINGS! Call us for confidential listings that are not advertised!

Select Practice Services, Inc. • www.BetteRobin.com

877.377.6246 • Covina 626.966.8223 • Laguna Hills 949.360.8223

OPERATORY LIGHTS Track Lights: Ritter/Knight \$825, Pelton & Crane LFTI \$875, Post Lights; P/C LFII \$595, P/C LFI \$525, Dental-ez/Proma Daray I \$550 & II \$595, Fiad \$550, Ritter/Knight \$550 (Shipped Prices, Renewed equipment, Paint Selections White or Tan). Call Dental Resources 800-531-0312 or 949-248-7415.

AMALGAMATOR KERR OPTIMIX Brand new in box for sale \$550 each. Two available - box opened to check only.

TORRANCE DENTAL SUITE for lease, 4 Ops, professional building, excellent corner location on major street, for more information call 310-326-3858.

LOS ANGELES COUNTY (DESIRABLE COASTAL COMMUNITY), CALIFORNIA - Busy fee-for-service endodontic dental practice with an excellent referral base. This practice presents an excellent opportunity to step into an established endodontic practice or offers a great location to start up a general practice or other specialty practice. Two modern operatories look out onto attractive views of trees and a courtyard. 2005 gross income expected to exceed \$250,000 on three doctor days per week. Practice Transition Partners, 888-789-1085, www.practicetransitions.com.

COMPRESSOR FREEDOM LINE used Model LS-5D, excellent condition 1 hp, 8 gallons 115 volts. Best offer.

**OSHA ...
We can do it!**



OSHA COMPLIANCE PARTNERS, INC.™

Can Help

- Hazardous & Medical Waste Pick-Up
- Annual OSHA Training
- Quarterly Safety Meetings
- Secondary Container Labeling
- "In-Office" Mock – OSHA Inspections

AND – ***"The best telephone support in the industry."***

*Everything you need to get
And stay in compliance with OSHA*

Several plans to choose from...

FULL SERVICE PLAN Includes Waste Pick-Up and:

- **OSHA COMPLIANCE MADE EASY MANUAL™**
It's "user friendly" and contains ALL the written plans OSHA requires.
- **"In-Office" Mock OSHA Inspection** – Don't worry and guess about OSHA. We'll inspect and make written recommendations for compliance.
- **Mandatory Annual Employee Training Seminars** With C.E. Credits
At a location near you.
- **Container Labeling** Another task we take care of...We label your secondary containers
- **Quarterly Safety Meetings on CD**
Safety Meetings are required and we make them easy to handle.
- **Service** – *"The best telephone support in the industry."*

WE PICK-UP ALL THESE WASTES

- Biohazardous (red-bags)
- Sharps Waste
- Fixer and Developer
- Universal Waste (Dental Amalgam Wastes)
- Glutaraldehyde
- Lead-Film Backing
- Vapo-Steril

**600 California Dentists
Can't Be Wrong!**

OSHA COMPLIANCE PARTNERS, INC.™

Call Toll-Free (888) 55-WASTE or
(888) 559-2783 Ask for Miguel
web site: oshacompliance.info

FOLSOM: For Sale- Gross Receipts \$1.4 Million in 2004. Office is 2600 sq ft with 8 TX rooms. Adjusted net income of \$504K. Owner would like to sell & come back 2 days a week. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

TIRED OF PAYING FINANCE CHARGES and Brokers Fees? No finance charges, No brokers fees and \$1.00 per month flat fee - all the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

WE WILL DESIGN YOUR OFFICE To Meet Your Needs. Call Unique Interior Designs 818-994-1210.

PERIODONTAL PRACTICE Grosses \$80,000/year. Two days/week. Two ops. Good starter opportunity. Asking \$35,000. Kurt Skarin 818-991-6552.

DGA PAYROLL + consolidates all of your practice HR needs - payroll processing, employee benefits administration, and workplace compliance with a personal touch. CALL 800-580-1989.

LOOKING FOR GENERAL DENTIST Part time position leading to full time. Experience preferred. Private Multispeciality practice in Rancho Cucamonga. Friendly experienced staff. No HMO. Salary plus bonus. Contact info: phone 951-751-8266. Fax 909-946-7350.

PRACTICE FOR SALE #1005 - Hemet - Beautiful office - F.P. \$350k - Shopping center. Call Professional Practice Sales., Inc., (714) 832-0230.

PEDODONTIST NEEDED one day per week for private group with locations in Anaheim and Belflower. Great offices and staff. Call Dr. Sadighi at 714 772 5005 or Fax res. 714 772 6942.

#J-376 ATASCADERO GP Long Estab practice, Seller retiring. Collections of \$375K plus in '05. Insured/ Cash patients. Modern equipped 3-4 op office averaging 13-15 new patients per month. Excellent location. Growing area. FP \$275K WESTERN PRACTICE SALES 800-641-4179.

ARC EQUIPMENT and SUPPLIES

Air Abrasion • Air Dryers • Amalgamators • Analgesia Equipment • Autoclaves • Automatic Film Processors
Bulbs • Cabinets • Central Suction • Chairs • Compressors
Curing Lights • Cuspidors • Delivery Units • Equipment
Fiber Optics • Handpieces and Handpiece Repairs
Lights • Model Trimmers • Nitrous Equipment • Parts
Plastic Goods • Signal Systems • Sterilizers
Stools • Supplies • Ultrasonic Cleaners & Scalars • Units
Vacuum Pumps • Viewboxes • Water Bottle Systems
X-Rays • Equipment Repair & More!

888-ARC-1551 • Your Dental Dealer

Ph: 310-394-1551 Fax: 310-394-4832

1411 Broadway • Santa Monica, CA • 90404

In Business Since 1973 • Reliable and Efficient



PRACTICE SALES & APPRAISALS

SAN LUIS OBISPO

Rare central coast private practice opportunity. Ideally suited for family, community oriented owner/practitioner. Three ops fully equipped. Practice features over 30yrs of goodwill with owner producing over \$400k on part-time schedule.

Contact either Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
for a Confidential Showing at:

(818) 999-9595

PracticeBrokers@aol.com

FRESNO COUNTY #3 South County location. General practice & condo for sale. (4) op computerized office, nice equipt, mixed patient base, gross \$500K+/yr. Seller retiring. D&M PRACTICE SALES (818) 591-1401.

TIRED OF POOR HANDLING of your medical waste? Contact MEDADENT Biomedical, Inc. We guarantee the best services at the lowest cost. Call us at (800) 200-3581 today!

ORTHODONTIC PRACTICE Cerritos, OC, 6 plumbed, new chairs, pan/ceph, 600/mo rent, hi fee, hi net sacrifice 150K obo. Email orthopracs4sale@yahoo.com.

WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE – Collects about \$400,000 per year and refers endo, perio and surgery. Asking \$350,000. Kurt Skarin 818-991-6552.

ENDODONTIST PERIODONTIST, ORAL SURGEON NEEDED, P/T CALL (714) 287-0445.

INTRA ORAL CAMERA Camrex 191A starting at \$995, a great asset for any dental office. CALL US TODAY for more details. 909-484-2727 www.ashteldental.com.

NEED DIGITAL X-RAYS? Don't want high pressure salesmen calling on you to "over sell" you? Call EZ 2006 #1 Rated Dental Software today. 800-273-5033.

Phone: (949) 548-4559
Fax: (949) 548-0525
www.firstchoicedds.com



Visit Our Website:
www.firstchoicedds.com
for Virtual Practice Tours and
Associate Placement

With Years of Experience We're Dedicated to Professionalism and High Ethical Standards

Practice Brokerage Partnership

Los Angeles County

- #200 La Crescenta - G.P. 10 years goodwill. Super corner visibility. 5 ops, 2 x-rays, int. cam., and software in 1600 SF. Motivated seller!
- #201 Beverly Hills - G.P. Super corner visibility. Coll. \$260K in 2004. Cute, quaint prof. building.
- #202 Glendale - Start your own practice in retail center. 3 ops fully equipped. Neighbors include dental lab, travel agency, jeweler, and more.
- #204 Sherman Oaks - G.P. All fee for service and cash office. Nice office, 4 ops in 1600 SF.
- #207 El Sereno/Alhambra - G.P. NEWLY CONSTRUCTED RETAIL CENTER WITH TENANTS AND PRACTICE FOR SALE. 4 OPS IN 1450 SF. BUY THE REAL ESTATE - IT INCLUDES PRACTICE!
- #214 Torrance - G.P. 18 ops, 7 x-rays, 3-4 hygiene chairs, pano, 3 int. cam. & software in approx. 5000 SF. Coll. \$3 mil. in 2005. Many yrs. goodwill.
- #215 Sunland - G.P./HMO. Fee for service. 13 yrs. goodwill. 5 ops, int. cam. & software in 1800 SF. Coll. \$60/65K mo. Selling for health reasons.
- #217 Valencia - G.P. Lowe's shopping center location. 3 ops in 1900 SF. Newly built out.
- #225 Maywood - Newly opened office with referrals from long established neighbor medical clinic. Easy start up, no marketing needed.
- #226 Gardena - G.P. Shopping ctr. loc. Lots of new walk-ins. 3+ ops, 2 x-rays, pano. '05 coll. \$616K.
- #230 Los Angeles - HMO practice. 3 ops + Ortho Bay, pano, x-rays, & software in 2000 SF. SELLER RELOCATED. Coll. \$300K. MOTIVATED!
- #232 L.A. Wilshire - G.P. DROP DEAD, GORGEOUS! 7 ops, x-rays, intraoral camera, pano, and software. Seller needs to sell now!
- #233 Bell Gardens - Next to busy medical office. Heavy auto and foot traffic. Low rent of \$875 mo. can mean high net. Seller motivated.
- #242 Torrance - New large shopping center with Walmart and Office Depot anchors. Newly built out. 5 ops. Beautiful office just opened.
- #244 Reseda - G.P./HMO. 6 ops, 5 chairs, x-rays, intraoral camera and Easy Dental software in 1700 SF. Retail center location on busy street.
- #245 Wilmington - G.P. Newly opened office & growing. Street signage. Medical clinic next door will send new patients everyday, all day.
- #248 Lancaster - G.P. Collections \$732,694. 30 yrs. goodwill, 4 operatories. Seller retiring but will transition out or stay on if buyer needs.

San Diego County

- #400 Ramona - G.P. 20+ yrs. goodwill. Best opportunity in San Diego. Selling for health reasons. Coll. \$338K. Submit offer now!
- #401 Alpine - G.P. Practice dentist in great area. 3 ops, x-ray and software. Low rent means high net.
- #412 Chula Vista - G.P. Real estate available. Free standing bldg. w/ excellent visibility. 3 ops. 3 day office can easily be 4 day. Coll. \$350K+.
- #416 Clairemont/San Diego - G.P. Retail center w/ good signage. Super location on busy street. 2 ops, x-ray, pano & software. Great opportunity.

Thinking of Selling? Call us First!

Orange County

- #500 Huntington Beach - G.P. HMO w/ CAP check- \$20K+ mo. Coll. \$1.18 mil. in '05. 6 ops.
- #502 Tustin - G.P. 5 ops, x-rays and software all new. Collections \$45/50K mo. Super location.
- #503 Irvine - G.P. Dental consultant reported this office a great opportunity. 5 ops, x-rays & software in 1200 SF. Low, low rent for Irvine!
- #504 Tustin - G.P./HMO. Free standing bldg. 5+ ops, x-rays & software. All new equipment.
- #505 Irvine - 6 ops in 2000 SF. Newly built out.
- #506 Costa Mesa - G.P. 13 years goodwill. 4 operatories, x-rays in 1200 SF. Collections \$617,329 in 2005. Seller retiring.
- #509 Irvine - Leaseholds & equipment only. 4 ops in 1500 SF in a well maintained professional bldg.
- #512 Santa Ana - G.P. 4 ops, 2 x-rays, 1800 SF. Low rent can mean high net. Freestanding building on a busy street. Seller relocating out of area.
- #530 Fullerton/La Habra - G.P. Nice retail center. 6 ops, 2 x-rays, Dentrix software in 2300 SF.
- #533 Santa Ana - G.P. Landlord is major clinic referring new patients. Great opportunity here. New office with great neighbor to send patients.
- #535 Anaheim - G.P. Shopping ctr. 6 ops, x-rays, monitors and software in 1750 SF. HMO plans. This ctr. generates 20/30 new patients per month.
- #537 Rancho Santa Margarita - G.P. REAL ESTATE and practice for sale. 10 ops in 2000 SF. Building is 7400 SF w/ tenants. Great opportunity- buy both practice and own rental income property.
- #543 Anaheim - G.P. New center. 4 ops, 2 x-rays. State College area. Instant equity.
- #549 Fountain Valley - G.P. Dental condo for sale. 4 ops, x-ray in 1500 SF. Great location.

Riverside/San Bernardino

- #301 Rialto - G.P. Starter practice. 2 ops in 775 SF. Low rent. Coll. \$19/20K mo. Seller out of area.
- #302 Ontario - G.P. Shop. ctr. 3+ ops, \$25/28K mo.
- #305 Temecula - G.P. Professional building. Coll. \$356K & growing. 5 ops, x-rays and Easy Dental.
- #306 Riverside - G.P. Major ctr. & anchors. 5+ ops
- #308 San Dimas - G.P. 4 ops in 1800 SF.
- #309 Redlands - G.P. Private/HMO freestanding building. 9 ops. Coll. \$777K CAP/ck. \$11K mo.
- #310 Palm Springs - G.P. 12 years goodwill. HMO 100 new patients per mo. Coll. \$329K. Seller relocating and very, very MOTIVATED.
- #312 Rialto - G.P. Retail center. 4 ops, 2 x-rays, pano & more in 1200 SF. Seller relocating.
- #314 Colton - G.P. Est. 1950. Freestanding building. Collections \$18/20K mo. on 3 days.
- #316 Redlands - G.P. Great shopping ctr. location. Absentee owner/motivated. Coll. \$1.2+ million.
- #318 Indio - G.P. Retail center. CAP/ck. \$31K mo. Seller to retire. '05 proj. \$700K. 5 ops in 1550 SF.
- #320 San Bernardino - G.P. REAL ESTATE & practice. Freestanding building. 3 ops in 1163 SF. Coll. \$20K mo. Nets 50%. Own and build equity.
- #322 Moreno Valley - Specialist/GP. Coll. \$240K- '04. Low, low overhead, near Sunnymead. Shop/ctr.

Associateship Purchase Financing

New Retail Centers & Leaseholds

- #206 San Gabriel/Rosemead - New retail center to be built on busy corner next to Northwoods Inn and soon to be new Kohls on same corner.
- #209 West Covina - G.P. Corner shopping center to be built in summer '06. Anchor is Stater Bros.
- #216 Valencia/Santa Clarita - Corner shopping center to be built adjacent Home Depot and Jack in the Box. Great location, don't miss out.
- #220 South Gate - Next to busy pediatric medical practice for easy referrals. Location will bring walk-ins from heavy auto and foot traffic.
- #221 Mission Hills - New retail center to be built close to the 405 fwy. 7/11 to be anchor. Close to residential areas and many businesses.
- #222 El Monte - G.P. Newly opened. Office will get many new patient referrals from OBGYN & Pediatrician. Easy start-up, no marketing needed.
- #227 Montebello - New retail center on busy corner. Neighbors include Banco Popular and other retail draws. Great location for a dental office.
- #228 Montebello - New retail center. Heavy auto and foot traffic. Neighbors include check cashing service and mobile phone store.
- #229 Norwalk - Small shopping center across the street from Walmart close to 5 fwy. Neighbors include donut store, medical clinic, and more.
- #234 San Pedro - 3 ops fully equipped available for lease. Well maintained and designed office. Seller may offer option on real estate to buyer.
- #235 Gardena - Small retail center on busy corner with heavy auto and foot traffic. Neighbor is Yoshinoya restaurant.
- #236 Wilmington - New corner retail center location with nail salon, wireless store, and pizza restaurant. Heavy auto and foot traffic.
- #239 Pasadena - Corner retail center on North Lake across from Walgreens. Heavy auto and foot traffic. Brand new 5 ops build out.
- #241 San Gabriel/Huntington - New retail corner with excellent visibility to be built out. Near schools, businesses, and residential areas.
- #243 Long Beach - New retail center to be built on busy corner. Across from school and recreation center. Starbucks may be neighbor.
- #246 Monterey Park - Busy retail center location. Great signage.
- #247 Long Beach - Corner retail center to be built out. Heavy auto and foot traffic with dense population of 225,000 people within 3 miles.
- #249 Echo Park - New retail center to be built. Dense market w/ 500,000 people within 3 miles.
- #250 Pomona - New retail center to be built on busy corner. Many neighbors include McDonalds+!
- #501 Aliso Viejo - Leaseholds only in retail center. Seller has outgrown location.
- #510 Mission Viejo - 4+ ops in 1700 SF. High tech office, fully equipped & networked ops. Well maintained, spacious office. Seller has outgrown location. Beautifully designed
- #526 Anaheim - Great start-up. 3 ops in 1200 SF. Next to medical practice in a freestanding building. Seller has outgrown location.

March 2006

SHOPPING AROUND?

We Design, Build, Equip & Service Dental Practices

When you call us, quality service is our top priority. Our entire team is dedicated to providing you with the service that you deserve.

As your dental equipment service professionals, we want you to be confident knowing that we are a team of highly trained and skilled technicians. We pride ourselves in providing the service that you need to keep your office running smoothly.

Should an equipment emergency occur, we make it a priority to service your office as soon as possible.

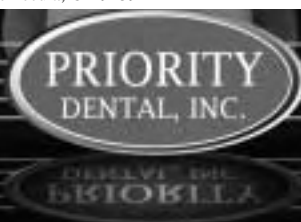
Call us for your service needs today

1-800-853-3128

www.prioritydentalinc.com

31805 Hwy 79 South, D7 #209, Temecula, CA 92592

DENT-X
Valuentry Imaging



PALM DESERT ORTHODONTIC PRACTICE FOR SALE. Dr retiring- grosses \$20,000/month with very low overhead- Thomas & Fees Practice Sales (714) 544-4341.

PRACTICE LIQUIDATION ALL EQUIPMENT MUST GO!!!! STERILIZERS, COMPRESSOR, VACUUM, X-RAY HEADS, TRIMMER, DENTAL TOOLS, CHAIRS, FURNITURE, DEVELOPER.ETC. CALL 310-487-1950.

GENERAL DENTIST orthodontist and endodontist needed for a successful and highly organized multi-specialty group practice in El Monte. Please email dentistry101@gmail.com or call (626)444-2605.

MIDWEST POWER OPTIC LIGHT SOURCE (used) \$195 - new or used tubings available, Optilux 500 Curing Light (used) \$750, Analyzer Pulp Tester \$395, Buffalo 101 Lab Hpc (New) \$195. Call Dental Resources 800-531-0312 or 949-248-7415.

MORENO VALLEY General practice in shopping center by main streets, great visibility! 4 ops. Asking \$435,000. Select Practice Services, 626-966-8223!

PRACTICE FOR SALE San Diego (Poway area) 3 years NEW! 5 Ops. (3 equipped) in approx 1700 sq.ft. Offered for 350K. SDPS: 350K SDPS: 760-599-7828.

GENERAL DENTIST orthodontist and endodontist needed for a successful and highly organized multi-specialty group practice in El Monte. Please email dentistry101@gmail.com or call (626)444-2605.

BEVERLY HILLS PERIODONTAL PRACTICE Space available for rent. Looking for a non-restorative specialist to join me. Beautiful upscale facility and a great location. Email periodontics@earthlink.net or call (310) 713-3511.

**** CHAIRS- USED** dental chairs available for pickup, \$300-\$900. In working condition. Some units and lights, too. Call 310-394-1551.

PRACTICE FOR SALE #1071 - So. CA/General/Periodontic/ GP grossing \$1,800,000, net \$1 mil - 7 Ops, 3,000 sq.ft. R.E. - Full Price including RE \$2,400,000. Call Professional Practice Sales, Inc., (714) 832-0230.

SAN DIEGO Mission Bay 3 Op. Gp. for sale, seller retiring, situated in medical building, easy access to highways. Gross income 260k part time great potential for growth. Low overheads, best offer call (858) 405-6234.

S. FRESNO COMMUNITY: 2004 Gross Receipts \$1,016,277.00. This office has 6 TX rooms 5 days of hygiene. Doctor retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

I'm a Dental Trader Reader

I am a Dental Trader reader. I successfully located an associate dentist by advertising in The Dental Trader. Additionally, I found equipment and materials I needed being advertised at great prices. Recently I opened a second office in Rancho Santa Margarita with 10 treatment rooms and had space for sublease.

The Dental Trader is helping me locate specialists to sublease the available treatment rooms too. I highly recommend advertising in The Dental Trader.

Sincerely,
Dr. Orly TaTaitz



Kings Two Dental Supply

918 Canada Court, City of Industry • Tel. (626) 581-8135 • Fax. (626) 581-8137

Equipment / Supplies / Services

www.kingstwodental.com • 800.715.5464

2006 Anaheim Meeting Specials

**VISIT US AT BOOTHS
680 & 684**

Special Price \$1,650

TPC - AdvanceCAM

INTRAOURAL CAMERA

- live viewing only (TV)

USB/ANALOG DOCKING STATION

- 112 images stored in memory
- full or quad screen
- composite video, s-video or USB

WIRELESS TRANSMITTER

- 3 hours of operation before recharging
- four independent wireless channels
- 50' transmit distance

FREE Multimedia LCD 15" Flat Screen Monitor with Purchase

Now until 5/31/2006

Belmont Chair
w/Mirage Radius Unit, w/Vacuum Package

Starting Price \$5,895* *not including monitor bracket

Special Price Please Call!!!

MIDMARK LR Operatory

With sleek styling that complements the chair, the LR Procenter instrument delivery unit can be positioned almost anywhere around the chair providing unparalleled access to chair controls, hand pieces, and the patient. Left/Right cuspidor, assistant instrument delivery system and operatory lighting complete this quality sale.

DENTAL-EZ Vacuum Pump

AIR TECHNIQUES Air Compressor

APOLLO 2 HP Air Compressor

AT/2000 Film Processor

A/T SCANX Digital X-Ray System

Belmont Chair
Mirage Unit/Dental Light Package

Special Price \$5,995

FREE Multimedia LCD 15" Flat Screen Monitor with purchase of Belmont/Mirage Package

Now until 5/31/2006
(Optional: cuspidor & monitor bracket)

BELMONT 096 X-Ray

BELMONT EX1000 EX2000 w/Ceph

AIR TECHNIQUES Protecta 70

TUTTNAUER 2340M

STATIM Sterilizer Model 2000 Model 5000

Shop our website, your source for savings.

Buy it!

Sell it!

Trade it!!!

ANY OLD DENTAL EQUIPMENT IN STORAGE? Cash it in and stop paying storage fees! We buy and trade used equipment, Handpiece Trading Post. 800-445-6719.

FOR THE SPECIAL OFFICE YOU DESIRE Call Unique Interior Designs 818-994-1210.

PRACTICE FOR SALE Private practice in Stockton, California. Office located in a new retail shopping center with a national grocery store. Constructed in late 2002, great modern design, is all digital (computers located in every op connected to Gendex Digital Xray System) and has 5 ops. Collection \$800K. Asking \$499,950. Office open 4 to 5 days per week. Seller financing available. Telephone: (510) 676-5659.

SHERMAN OAKS Private practice in a well maintained professional building, Beautiful office, 4 ops. All fee for service and cash. Call (949) 548-4559 Agent.

IMPLANTS AND PERIO IN YOUR OFFICE Why refer out patients and production? Experienced periodontist will do all procedures at your practice. 562 619-9731.

WIRELESS CAMERA Convenience of moving around and taking the camera from room to room; pricing starting at \$1895. CALL US TODAY for more details. 909-484-2727 www.ashteldental.com

****DENTAL EQUIPMENT...** Many brands of dental equipment at discount prices. Chairs, lights, units, vacuums, compressors, X-Rays, etc. Local and reliable. ARC EQUIPMENT and SUPPLIES toll free at 888-ARC-1551.

DENTIST NEEDED: Bullhead City, AZ. FT 35% of collection. On the Colorado River next to Laughlin, NV. 626-331-0779.

PERIODONTAL PRACTICE Grosses \$80,000/year. Two days/week. Two ops. Good starter opportunity. Asking \$35,000. Kurt Skarin 818-991-6552.

AMERICAN DENTAL SPECIALISTS pricing is so economical...I couldn't afford NOT to have specialists in my office! - Dr. A. Call ADS 714 989 2345. See add in Dental Directory in back of this issue.

RARE OPPORTUNITY for Right Dentist in Newbury Park- We offer: Flexible Lease Terms, Small Lease Payments! Ideal Start-Up/Second Office/Practice Relocation in a Stress Free Environment. Hi-Tech Facility, Highly Trained Staff, Advertising Support, Productivity Consulting/Business Management, Dental Supplies, Lab On Premises. Earn more money with DentiShare! New Medical/Professional Complex/ample parking/strategically located. Limited Availability! DentiShare Corporation 818-400-3783.

REFINANCE NOW!! Take advantage of low rates ProMed Financial - 888-277-6633.

Patient Financing Without the HUGE Upfront Fees from "Dental Credit Cards"



DGA CarePay Benefits for Your Practice

- Get a Financial Commitment for the Full Treatment Plan BEFORE you begin any dental treatment
- Discuss financial arrangements ONE TIME rather than "Pay as You Go" (the WORST financial arrangement)
- Your practice is in control of financing decisions
- Finance ALL of your accounts receivables—Don't let the "Dental Credit Card" companies "Cherry Pick" your most credit worthy patients
- Collect interest on your accounts receivables and create additional streams of income for your practice
- Minimal transaction costs
- Simple to start & simple to setup new accounts
- DGA CarePay takes care of ALL of the administrative tasks for your practice

BE THE BANK



Dental Group Alliance LLC

Phone: (800) 580-1989 • Fax: (714) 200-0292

WEB: www.DGACarePay.com • Email: info@DGALLC.com

Visit us at the CDA Convention in
Anaheim • April 28-30 • Booth # 246

PRACTICE FOR SALE #1072 - Santa Maria area. G.P. - Seller leaving this long established Classic Practice. Collects over \$450k/year. All insurance and cash. 4 Ops in 1,200+ sq.ft.- Condo office - Hi-identity R.E. included in sale. Fantastic opportunity - Lots of active charts. Modern office with digital X-ray, fully computerized. PPS, Inc., - Thomas Fitterer or Dean George (714) 832-0230 E-mail: PPSIncnet@aol.com or Register and browse our website - PPSDental.com

PRACTICE FOR SALE Turlock, California private practice. Office located in a busy retail shopping center with national tenants. Prime location. Office built in 2005, is all digital with new equipment and brand new gorgeous island cabinets. Three operatories expandable to 4. Asking \$149,950. Seller financing available. Telephone: (510) 676-5659.

GETTING THE BEST INSURANCE DEAL for your Professional Liability? It's time to find out! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

SAN DIEGO PRACTICE SALES? Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

THE RELATIONSHIP BROKER FOR OVER 20 YEARS

TDG

THE DILWITH GROUP

PRACTICE SALES

WWW.DILWITH.COM



Rick Dilwith

Our clients enjoy the one on one personal treatment that makes them feel like they are our only client. Call us before you list to see that there is a difference in Brokers. Caring is a powerful business advantage.

PRACTICES FOR SALE

Santa Monica great location but the dentist is unable to work. Being sold as 4 ops turnkey with patient files. Doctor willing to help.

Next Month Antelope Valley practice with 11 ops grossing over 1.25m. **AND**

Ventura County Shopping Center GP over 10 years same location. Sign up for information when it becomes available.

San Fernando Valley

Practice gross \$500k Fee for service, seller retiring, Great growth potential.

Bakersfield Fee for Service gross \$600+ Seller retiring **SOLD**

Palmdale GP Practice grossing over 1.4 million. Great location still growing after 8 years. **SOLD**

BUYERS Sign Up at www.dilwith.com to become part of the new **Listing Advantage Program** The list is growing and most practices are sold before the print advertisement is out..... sign up today!

Reputation is the product of Service and Integrity
We built our business by behaving honestly
We protect our business by building trust ©

CONTACT INFORMATION

Rick Dilwith
Broker
rick@dilwith.com

Los Angeles
213-341-5536

Ventura / Kern County
805-278-0044

San Fernando Valley
818-237-5550

DGA TRANSITION TEAM Consulting services for multi doctor groups or solo doctors who wish to add associate with the purpose of adding a partner. Practical, legal, fair and balanced. CALL 800-580-1989.

WANTED Orthodontist and Endodontist for Brand New Specialty Only office in Phillips Ranch/Pomona. Call for details 909-472-5457 or 909-215-4271.

LOS ANGELES #3 (2) op computerized G.P. and Condo for sale. Mostly Cash/Ins/PPO patients with small amount of Denti-Cal. Annual Gross Collections approx. \$175K. on (2) Associate run days/wk. Can easily increase production/collections if owner operated and more days. D&M PRACTICE SALES (818) 591-1401.

REDLANDS Beautiful fee-for-service practice, downtown area. Asking \$115,000. Select Practice Services, 626-966-8223!

NEED A TEMPORARY PLACE to practice? We can help. State of the art operatories for lease, short/long term, Tarzana. 818-758-3557.

THERE IS MUCH MORE to in-house specialties than just a specialist. Thanks to American Dental Specialists, we now know how to build a successful PROGRAM! -Dr. W. Call ADS-(714) 989 2345) See add in Dental Directory in back of this issue.

NEWPORT BEACH OFFICE FOR SALE: 3 operatories, 2 x-rays, intra-oral camera. One story medical building easily accessible for patients. Great visibility from major street. Doctor works 3.5 days/week, low overhead. Cash/Ins/PPO. No HMOs. Gross \$350K+/year. Call Richard @ 714-655-7008. E-mail: penguinutx@yahoo.com.

SPACE TO SHARE: Downtown Los Angeles (949)400-4677.

SUBURBAN BAKERSFIELD Emergency sale of dental practice. Dr. is called for a missionary. 2ops. no Medical, no HMO. (661)665-8519. After 7pm.

I DIDN'T REALIZE how much production I was losing until American Dental Specialists helped me...I can't thank them enough! -Dr. P. Call ADS- (714 989 2345) See add in Dental Directory in back of this issue.

MAUI CONDO FOR RENT: Kihei- Wailea, 1 bedroom, 2 bath, ocean view, pool, tennis, just professionally redecorated, 30 sec. walk to sands of Kamaole II beach, \$140/nt., ask for Dr. Tel. 800 227-7116.

BUFFALO STA-VAC Vacuum Forming Unit (New) \$395. Wip-Mix Power Mixer/Investing Combination Unit (Renewed) \$450, Health-Sonic Ultrasonic 3 3/8 Quart System (Renewed) \$250, Model Trimmers 10" \$225 & 12" (Renewed) \$350. Call Dental Resources 800-531-0312 or 949-248-7415.

PracticeXchange

will help you

- Start a Practice
- Evaluate a Practice
- Buy a Practice
- Secure Financing
- Get Working Capital
- Grow Practice Value

True Bank Financing

Practice Acquisitions 100%
+ Working Capital

- Refinance
- Debt Consolidation
- Expansion
- No Prepayment Penalty
- No Advance Payments
- Lowest Rates

Stand Alone Working Capital

- Basic Application Only
- No Financials Required
- Funding w/in 3-5 Days
- Use for Any Purpose
- No life Insurance Required
- Up to 6 Year Term

Real Estate Financing

(up to 25 years)

- Nationwide
- Expansion
- Ground Up
- Conventional or SBA

Call Today Toll Free (866) 375-0277

Confidential Applications by Phone

Ask for Dr. Steve Black

www.practicexchange.net

sblack@practicexchange.net

SONY® Sale

Digital Still Image Recorder



Model: DPA-300*

Liquidation Price: \$129

Free Footswitch and MD DATA disc!
(While supplies last)

- Compatible with most Intraoral Cameras
- Factory New with Warranty
- Limited Supply and Hard to Find
- Original List Price: \$1,800
- See website for complete DPA-300 specs

Buylegacy.com

1850 Diamond St., Suite 102, San Marcos, CA 92078

TEL: 760-891-0810

Fax: 760-891-0815



Dealer Inquiries Invited

*Sony and DPA-300 are registered trademarks of Sony Electronics Inc.

DENTAL AIR COMPRESSOR BRAND NEW DENTAL AIR COMPRESSOR. FULL FACTORY WARRANTY. RETAIL \$2745. YOUR COST \$1372. NEW REPLACEMENT MOTORS \$788./FOB. NEW RELAY ASSEMBLIES \$80. COMPARE OUR PRICES WITH OTHER DEALERS. 800-748-1437.

OCEANSIDE PROSTHODONTIC FOR SALE 4 operatories, gross- es \$600,000/yr on 3days/wk good for Prosthodontist or GP Thomas & Fees Practice Sales (714) 544-4341.

ENCINO rent 2 to 3 days a week, 1-2 rooms in a soothing office, beautiful view of the north valley from an 8th floor. Great building & great location on Ventura Blvd. Call Rocio (818) 986-9112.

"WOOD AND DELAGDO are efficient, professional and knowledgeable!" Phil Sales, D.D.S., Rancho Cucamonga, California. Call Wood and Delgado toll free: 800-499-1474.

#LV-379 LAS VEGAS GP located in professional building in primes west LV area. Large newly decorated office with 9 ops. Gross in 600k range. FP \$415K WESTERN PRACTICE SALES 800-641-4179.

AMERICAN DENTAL SPECIALISTS pricing is so economical...I couldn't afford NOT to have specialists in my office! - Dr. A. Call ADS 714 989 2345. See add in Dental Directory in back of this issue.

Attend Nationally-Recognized Meetings in California

Anaheim Spring Scientific Session

- April 27-30, 2006
- May 3-6, 2007
- May 1-4, 2008
- May 14-17, 2009

San Francisco Fall Scientific Session

- September 15-17, 2006
- (2007 ADA Session)
- September 12-14, 2008
- September 11-13, 2009

Keep informed of leading-edge clinical and technological advances in the dental profession through a wide variety of seminars, social events and more than 600 technological exhibits.



For more information please call (866) CDA-SMILE or visit WWW.CDA.ORG.

 CALIFORNIA DENTAL ASSOCIATION®

WANTED GENERAL DENTIST, PERIO, ENDO, O.S. and ORTHODONTIST for private dental office in Clovis. Must accept HMO patients and willing to be enrolled. Please Call- Cell: (559) 213-9440.

BEVERLY HILLS adjacent office for lease Mon, Tue, Thur, Fri corner Olympic Blvd & Fairfax. Price negotiable. Call 310-991-3988.

AMERICAN DENTAL CONSULTANTS GROW YOUR PRACTICE BY HAVING MORE NEW PATIENTS AND MORE PATIENT REFERRALS. WITH OUR PROVEN SYSTEM WE WILL BRING THE PATIENTS IN AND SHOW YOU HOW TO HAVE QUALITY CASE ACCEPTANCE. CALL TODAY 310-570-8940.

DGA CAREPAY enables your practice to earn interest on your AR (or - DGA CarePay creates a profit center for your practice) AND enhances treatment plan acceptance. BE THE BANK. CALL 800-580-1989.

NEWPORT BEACH GP OFFICE FOR SALE: 3 operatories, 2 x-rays, intra-oral camera. One story medical building easily accessible for patients. Great visibility from major street. Doctor works 3.5 days/week, low overhead. Cash/Ins/PPO. No HMOs. Gross \$350K+/year. Call Richard @ 714-655-7008. E-mail: penguinutux@yahoo.com.

PRACTICE FOR SALE: Downtown Los Angeles, 3 Operatories, Busy shopping Center (949)400-4677.

LA MIRADA MANAGED CARE PRACTICE FOR SALE. Collects \$1,125,000 per year. 11 operatories. Asking \$1,020,000. Kurt Skarin 818-991-6552.

HYGIENIST Active cosmetic dental office in Norwalk looking for exp. Hygienist. Great people skill. Fax: res. 562-863-8393.

PETALUMA PRACTICE & BUILDING FOR SALE -Four operator office on busy commercial street. Fee for service, 4 doctor & 4 hygiene days/wk. Lots of potential. 2005 production was \$628,000. Asking \$400,000. Building \$320,000. Call Trident 707-259-9420.

ENDODONTIST PERIODONTIST, ORAL SURGEON NEEDED, P/T CALL (714) 287-0445.

VENTURA COUNTY DENTAL PRACTICE FOR SALE COLLECTED OVER 600K IN 2005 ON 3.5 DAYS. Asking 600K. drpktdds@yahoo.com.

DGA CO-OP MARKETING SHARE radio & TV advertising costs with other quality dentists in So Cal. Professionally developed marketing to target preferred clientele.. CALL 800-580-1989.

SPACE SHARING OPPORTUNITY South Coast Metro area. Beautiful, modern office in great location. Dentist with existing patient base preferred. Ideal for Endodontist. No others in immediate area. 714 549 3341.

YOUR SOLUTION FOR PROFESSIONAL PRACTICE + BUSINESS FINANCING

No Prepayment Penalty

Loans Up To \$3,000,000

Low Fixed-rate Bank Financing



PROFESSIONAL PRACTICE CAPITAL

Financing your professional future

800.456.2779 • www.ppcloan.com

25211 Grogan's Mill Road, Suite 400 | The Woodlands Texas 77380

Please visit us in Anaheim at the CDA 2006
Spring Scientific Session April 28th - 30th, Booth #220

YOU ARE PRIORITY #1 Whether you're equipping a new office, going all digital or merely need a handpiece repaired, Priority Dental Inc. is committed to exceeding your expectations and making you feel so valued that you refer all your friends to us. Give us a try. Priority Dental 800 853 3128.

TUSTIN G.P. Free standing building completely remodeled. New equipment, 5 ops, 3000 S.F. Call (949) 548-4559 Agent.

ENCINO rent 2 to 3 days a week, 1-2 rooms in a soothing office, beautiful view of the north valley from an 8th floor. Great building & great location on Ventura Blvd. Call Rocio (818) 986-9112.

MAKE ONE MONTHLY PAYMENT for your Dental Insurance needs! How about only \$1.00 per month service charge to have all of your policies on one monthly bill with no Interest Charges?! Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

SAW SOMETHING YOU WANTED in a past edition but can't locate it anymore? Archival copies of The Dental Trader are available online at www.thedentaltrader.com (Available in high band & low band formats.)

MEETINGS HELD in San Pedro with Dr. Kenny, Chairman of Peio at U.C.L.A. Call Dr. Thein at 818-248-1991.



CALIFORNIA

Specializing in the Selling

IT'S ALL ABOUT YOUR FUTURE



HOW WE ASSIST DENTISTS WHO DESIRE TO SELL

Everything you've built, dreamed about and worked for will be riding on the successful sale of your practice. We can steer you around the pitfalls, guide you through the legal and tax snares, and help you get more for your future from the business you have built over your career. When you take on the task of selling your practice, there are unseen roadblocks that can turn what appears to be a straight-forward business transition into a drawn out ordeal. This costs you money and can erode the equity you have been building in your practice.

Our process is geared for a smooth and prompt transition.

California Practice Sales has helped hundreds of dentists with practices just like yours to maximize their profits. We have lenders that will finance 100% of the sales price of your practice - lenders that perform professionally and timely. We provide third party assistance in the negotiation process and assist you in addressing all facets of the transition. We have over 10,000 potential buyers in our system, and advertise nationally.

Call today for a consultation and estimate on the value of your practice - there is no cost or obligation.

HOW WE ASSIST DENTISTS WHO DESIRE TO PURCHASE

We are the primary information providers on available practices to dentists who want to purchase for the first time, purchase due to relocation or add additional offices. Our brokers and agents build one-on-one relationships so we understand your needs and desires - and we then assist you in searching out the right practice.

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



To view more listings, visit our web site at
www.calpracticesales.com



HUNTINGTON BEACH: 3 eq. ops. and 1 not eq. op. in a 1,615 single story building in a large medical complex. Good location in Huntington Beach with tons of storage space. Income stream is approximately 80% insurance, 15% cash and 5% capitation. Leasehold improvements, equipment, supplies and some patient charts included.

CAMARILLO: 3 eq. ops. in a 1,200 sq. ft. suite located in a single story strip shopping center. Chairs, lights, deliveries and more included! Leasehold improvements & equipment only.



MALIBU: 3 eq. ops. and 1 not eq. op. located in a 1,500 sq. ft. single story free standing building. Seller owns building. Building is not for sale. Practice is low volume, high fee, high quality dental care. All ops. are plumbed for N202. Income stream is currently 48% insurance and 52% cash. Doctor is currently working 3 days/week. There is one Hygienist working 3 days/week. Projected \$623,044 for 2005. **BUYER'S NET OF \$128,488.**

Web site address: www.calpracticesales.com



Alice C. King, V.P.



CALIFORNIA

Specializing in the Selling

GREATER LOS ANGELES & VENTURA COUNTY

AGOURA HILLS—3 eq. ops. in a 1,200 sq. ft. single story free standing building located in a shopping mall. Income stream is approximately 40% Insurance (PPO), 30% cash, medi-cal 5% and capitation 25%. Leasehold improvements, equipment & patient charts included.

BEVERLY HILLS—3 eq. ops. and 1 not eq. op. in a 1,050 sq ft. suite located in a multi story medical/dental building. Income stream is approx. 80% insurance & 20% cash. Good location in Beverly hills with spectacular views. Projected 410,382 for 2005. **UNDER OFFER BUYER'S NET OF \$151,972.**

CAMARILLO—3 eq. ops. in a 1,200 sq. ft. suite located in a single story strip shopping center. Chairs, lights, deliveries and more included! Leasehold improvements & equipment only.

CLAREMONT—4 eq. ops. in a 1,400 sq. ft. suite located in a two story building. Income stream is approximately 60% Cash and 40% Insurance. Good location, good recall program, patients accept treatment plan & 50 years of Goodwill. Projecting \$815,011 for 2005. **BUYER'S NET OF \$255,852.**

ENCINO—3 eq. ops. and 1 not eq. op. in a 1,000 sq. ft. suite located in a multi story professional building. Computer system and software program included. Current office is configured to be an adult friendly Ortho office, would be excellent for a specialist or general practitioner with minor modification. Leasehold improvements and equipment only. **UNDER OFFER**

HAWTHORNE—5 eq. ops. in a 2,500 sq. ft. single story medical building. Doctor is working 3 _ Days/Week and has one Associate working 1 Day/Week. Approximately 12-16 patients are seen per day with approximately 28-30 new patients per month. Income stream approx. 65% insurance (PPO), 15% cash & 20% capitation. Building is also for sale. Projected \$297,695 for 2005. **UNDER OFFER BUYER'S NET OF \$72,533.**

LOS ANGELES—2 eq. ops. and 2 not eq. ops. in a 1,000 sq. ft. suite located in a single story building in a strip shopping center. 100% Hispanic, many years of Goodwill and family oriented office. Income stream is approximately 25% insurance, 50% cash & 25% Medi-cal. Doctor is currently working 2 days/week. Leasehold Improvements, equipment and some patient charts included.

MALIBU—3 eq. ops. and 1 not eq. op. located in a 1,500 sq. ft. single story free standing building. Seller owns building. Building is not for sale. Practice is low volume, high fee, high quality dental care. All ops. are plumbed for N2O2. Income stream is currently 48% insurance and 52% cash. Doctor is currently working 3 days/week. There is one Hygienist working 3 days/week. Projected \$623,044 for 2005. **BUYER'S NET OF \$128,488.**

PICO RIVERA—3 eq. ops. and 3 not eq. ops. in a 2,200 sq. ft. single story free standing building. Good location, good signage and many walk-ins. Income stream is approximately 60% insurance, 30% cash and 10% medi-cal. Leasehold improvements and equipment only.

**REMINDER: Net Income is Buyer's Net Income after Debt Service
BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!**

(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



Maria Silva, V.P.

PORT HUENEME—5 eq. ops. in a 1,500 sq. ft. suite located in a busy shopping center. Income stream is approximately 48% Insurance, 20% Cash & 22% Medi-Cal. Currently there are approximately 6-7 patients seen per day with approximately 20 new patients per month. Projecting \$278,390 for 2005. **BUYER'S NET OF \$81,876.**

VALENCIA-GROUP SOLO—4 eq. ops. and 2 not eq. ops. in a 2,000 sq. ft. single story free standing building. Building is not for sale. Chairs, lights, deliveries, biologic laser and much more included! Leasehold improvements & equipment only.

WHITTIER—10 eq. ops. in a 4,700 sq. ft. building. Seller owns building. Building is not for sale. 40 years of Goodwill. Income stream is approximately 47% insurance, 38% cash, 5% Medi-cal & 10% capitation. Currently there are 7 associates working. Doctor is management only for approximately 4 days/week. Projecting \$1,322,068 for 2005. **BUYER'S NET OF \$414,416.**

WINNETKA—3 eq. ops. located in a single story medical building suite. Good location. Income stream is approximately 90% cash and 10% insurance (PPO). Projecting \$220,325 for 2005. **TURN KEY LOCATON!**

ORANGE COUNTY

ALISO VIEJO—5 eq. ops. in a 1,750 sq. ft. suite located in a busy shopping center. Highly upgraded office with digital x-rays, chairs, lights, deliveries and much more included. Leasehold improvements & some equipment only.

ANAHEIM—4 eq. ops. in a 1,200 sq. ft. suite located in a single story strip shopping center. Practice is located off busy freeway; only dental office in that center & is under new construction. Computer system & software program included. Leasehold improvements & equipment only.

COSTA MESA—4 eq., ops. in a 1,512 sq. ft. suite located in a two story building. New Intra Oral Camera included! Doctor is working 3 days/week and has one hour of work left working 4 days/week. Income Stream is currently 50% insurance and 50% cash. Projecting \$759,501 for 2005. **BUYER'S NET OF \$175,013.**

HUNTINGTON BEACH—3 eq. ops. and 1 not eq. op. in a 1,615 single story building in a large medical complex. Good location in Huntington Beach with tons of storage space. Income stream is approximately 80% insurance, 15 % cash and 5% capitation. Leasehold improvements, equipment, supplies and some patient charts included.

LAGUNA HILLS—2 eq ops and 3 not eq ops in a 1,100 sq. ft. suite located in a two story medical/dental building. Doctor is currently working 3 Days/Week and is seeing approximately 6-8 patients per day with approximately 4-5 new patients per month. Practice is approximately 65% Insurance (PPO) and 35% Cash. Leasehold improvements, equipment and some patient charts only.

Serving California Since 1974

Web site address: www.calpracticesales.com



Tina Ochoa, V.P.

**CALIFORNIA****Specializing in the Selling**

MISSION VIEJO—6 eq. ops. in a 2,200 sq. ft. single story free standing building. Seller owns building. Building is not for sale. Good location, good staff and office is set up for digital. Income stream is 70% Insurance and 30% Cash. Projecting \$2,188,668 for 2005. **BUYER'S NET OF \$550,219.**

TUSTIN—3 eq. ops. in a 1,220 sq. ft. suite located in a two story shopping center complex. Good growing location in Tustin. Sony Intra Oral camera included. Income stream is approximately 100% cash. Doctor is working 3 days/week. Leasehold Improvements, equipment and some patient charts included.

YORBA LINDA—5 eq. ops. in an 1,800 sq. ft. suite located in a single story medical/dental building. Good location, 3-station front office, full mouth reconstruction and does implant reconstruction using 90% porcelain fused to gold. Income stream is approximately 80% insurance & 20% cash. Doctor is currently working 4 days/week. Projected \$778,657 for 2005. **BUYER'S NET OF \$159,664.**

RIVERSIDE & SAN BERNARDINO COUNTIES

INDIO—2 eq. ops in an 800 sq. ft. single story free standing building. Good 2 day/week practice, perfect for a retiring dentist who wants to work part time. Doctor currently has an associate working 1 day/week seeing approximately 6-8 patients per day with approximately 2-3 new patients per month. Income stream is currently 70% insurance & 30% cash. Leasehold improvements, equipment and some patient charts included.

ONTARIO—4 eq. ops. in a 1,200 sq. ft. suite located in a shopping center. Income stream is approximately 65% insurance, 20% cash, 15% Medi-cal & 10% capitation. Doctor is currently working 4 days/week seeing approximately 14-15 patients per day and attracting approximately 20-25 new patients per month. Projected \$421,310 for 2005. **BUYER'S NET OF \$120,522.**

POMONA—8 eq. ops. located in a 3,100 sq. ft. duplex building. Doctor is currently working 5 days/week with one associate working 1 day/week. Income stream is approximately 25% insurance, 25% cash & 50% Medical. Good location with very good advertising. 15-20 PPO plans. Call your California Practice Sales agent for more info.

REDLANDS—3 eq. ops. & 1 not eq. op. located in a 1,000 sq. ft. single story free standing building. Good signage, located in front of a busy medical center. All equipment is almost new! Leasehold improvements & equipment only.

RIVERSIDE—4 eq. ops. in a 2,000 sq. ft. single story free standing building. Building is for sale. Established location with plenty of parking available. Good area. One of a kind opportunity. Leasehold improvements and equipment only.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



Greg Beamer, V.P.

SAN DIEGO COUNTY

CHULA VISTA—5 eq. ops. and 2 eq. ops. in a 2,400 sq. ft. suite located in a single story strip shopping center. Good location in a strip shopping center, across from college, good visibility and many walk-ins. Digital x-ray and Intra Oral camera included. Projected \$605,359 for 2005. **BUYER'S NET OF \$138,097.**

LA JOLLA—4 eq. ops. and 1 not eq. op. in a 1,364 sq. ft. suite located in a three story medical/dental building. Good location, 17 years of goodwill and long term referral base. Income stream is currently 70% Cash & 30% Insurance. Projecting \$821,640 for 2005. **BUYER'S NET OF \$89,004.**

OCEANSIDE—5 eq. ops. & 4 not eq. ops in a 2,240 sq. ft. suite located in a shopping center. Income Stream is approximately 80% Cash, 15% Insurance and 5% Capitation. Doctor currently works 5 days/week and has one Associate working 1 day/month. Projecting \$797,465 for 2005. **BUYER'S NET OF \$235,044.**

SAN DIEGO—3 eq. ops. and 1 not eq. op. in a 1,550 sq. ft. single story building. Income Stream is approximately 40% Insurance & 60% Cash. Practice was started from scratch in 1999. Doctor is currently working 4 Days/Week with one Hygienist working 2 Days/Week. Approximately 12-15 patients are seen per day with approximately 8 hygiene patients being seen per hygiene day. Projecting \$496,169 for 2005. **BUYER'S NET OF \$126,388.**

UNDER OFFER

VISIT OUR BOOTH #317 AT THE CDA CONVENTION

WWW.CALPRACTICESALES.COM

DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

Alice King- aking@calpracticesales.com

Greg Beamer- gbeamer@calpracticesales.com

Tina Ochoa- tochoa@calpracticesales.com

Maria Silva- msilva@calpracticesales.com

John W. Knipf (Neff), President

Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer, V.P.

Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.

Web site address: www.calpracticesales.com



(800) 560-8222

Buy Direct. It Pays

INNOVATION • RELIABILITY • QUALITY

www.buytpcdirect.com

**Visit Booth #376
for CDA Meeting
Specials**



Mirage

Chair-Mounted Operatory System

\$5,095

(Optional:
Flat Screen Monitor
and X-ray viewer)

New Products



**Sonikleen
Ultrasonic Cleaner**
• 3 quarts and 10 quarts
\$279 3 quarts
\$595 10 quarts



Mobile Cabinets
• North Carolina mobile cabinet
• Alabama mobile cabinet
• Doctor's mobile cabinet
• Utility mobile cabinet
\$380 each



**AdvanceCAM
Intraoral Camera System**
\$1,290



**#AS-1102
Mirage Assistant's Stool**
• gas cylinder for height
adjustment
• abdominal support
adjustment
• 5 dual wheel casters
\$295



**#DR-1101
Mirage Doctor's Stool**
• gas cylinder for height
adjustment
• back rest adjustment
• wide seat pan
• 5 dual wheel casters
\$235



**#XR-1200
Mirage X-ray Chair**
• pneumatic pump
• arm/legs rest
\$650

Phone: 1-800-560-8222 • 626-810-4337 • Fax: 626-810-4245

www.tpcadvancedtechnology.com

Contact TPC for a complete product catalog today.

Buy it!

Sell it!!

Trade it!!!

A BEAUTIFUL DENTAL OFFICE for rent. Available for Mon, Wed., Thur. & Sat. Property around business district, Downtown LA. 213-623-2212.

ESTABLISHED DENTAL WALNUT AREA LOCATION. GREAT BUSINESS OPPORTUNITY. STEADY CLIENTS ARE INCLUDED IN SALES PRICE & EQUIPMENT (\$102,000.00) CALL TESS MARQUEZ (626) 712-5156.

LOOKING FOR GENERAL DENTIST. Part time position leading to full time. Experience preferred. Private Multispecialty practice in Rancho Cucamonga. Friendly experienced staff. No HMO. Salary plus bonus. Contact info: phone 951 751 8266. fax 909 946 7350.

TORRANCE PERIO & IMPLANT STUDY CLUB Accepting new members. Monthly meeting on Friday 8/per year). 7 CE credits per meeting. Group focuses on patient care w/ hands-on experience in periodontal surgical procedures, including: grafting, resective, muco-gingival, and implant surgery.

GARDENA (3) op computerized G.P. for sale. Shopping Center location with excellent visibility. Cash/Ins/PPO. Panorex equipped. Gross Collections \$520K+ on (3) day week. Fluency in Korean helpful. D&M PRACTICE SALES (818) 591-1401.

DENTIST NEEDED TO JOIN BUSY MOBILE PRACTICE RIVERSIDE, SAN DIEGO COUNTY. NO ROOT CANALS, KIDS, HMO, OR PPO! EXCELLENT \$ \$ COMPENSATION FOR MOTIVATED, FRIENDLY DENTIST WITH GOOD BEDSIDE MANNER. FAX RESUME @ 951-461-9025. CALL 951-461-9024 SCHEDULE INTERVIEW.

TORRANCE High-end, fee-for-service practice. Doctor retiring. Asking \$925,000. Select Practice Services, 626-966-8223!

DENTAL SPACE FOR LEASE 6 ops, fully equipped, specialist only (Ortho, O.S.) Call 310-880-4447.

ORTHODONTIST Riverside. Growing office next to Starbucks looking for an Orthodontist. Call 951-688-0082 or fax resumé 951-688-0501.

LCF OFFERS 100% dental practice financing for start-up, expansion and acquisitions. See display on Pg 5 or call 800 550 9228.

P/T MOTIVATED DENTIST with HMO/medical experience wanted for busy office in Santa Ana. Fax resume to 818-716 8070.

EXPERIENCED GENERAL DENTIST looking to purchase a dental practice in Los Angeles area, easy transition. Fax 310 327 3187.

BEFORE YOU PURCHASE new dental equipment, call us and we can give you information without an agenda. For 26 years, Handpiece Trading Post. 800-445-6719.

Buying or Selling a Practice in SAN DIEGO?

We're the **TOP SELLING Practice Broker**
for San Diego!
Over **\$10,000,000.00** in practice sales for 2005!

Check our website for New Listings!

www.krpracticesales.com

(619) 299-6161

San Diego Broker
Since 1985



Ken Rubin Practice Sales, Inc.

4420 Hotel Circle Court, Suite 350 • San Diego, CA 92108

I DIDN'T REALIZE how much production I was losing until American Dental Specialists helped me...I can't thank them enough! -Dr. P. Call ADS- (714) 989 2345) See add in Dental Directory in back of this issue.

DENTAL SPACE FOR RENT IN MID-WILSHIRE LOS ANGELES. 4 OPERATORIES AVAILABLE EVERY DAY EXCEPT MONDAY. UNBELIEVABLY LOW RATES. CALL 310.487.1950.

"DEAR PAT Thanks again for all your help and expertise with the practice transition." Jeff Kindseth, D.D.S., Dana Point, California. Call Wood and Delgado toll free: 800-499-1474.

RINGLIGHTS add RINGLIGHTS to your existing digital camera and improve the quality of extra oral/intra oral images you take; prices starting at \$569. CALL US TODAY for more details. 909-484-2727 www.ashteldental.com.

DON'T REFER OUT ENDO AND SURGERY U.S.C. Grad with 10 years experience doing MOLAR ENDOS, API-COS, 3RD MOLAR IMPACTION SX AND PERIO SX. Will bring own instruments and materials. CALL DOCTOR: (310) 210-6955 .

DENTIST RETIRING Dental equipment and instruments for sale. Ortho and oral surgery. Call for itemized list and prices. Great Deals 310-838-1842.



Western Practice Sales

800-641-4179

BAY AREA

#B-348 LAMORENDA AREA—GP, long estab. Practice. Collections of 1.2 plus million in '04. Insured/Cash patients only. 4 fully equipped ops. Active recall w/ 12 days of hygiene. Seller refers out Endo + surgery. **Call For Details!**

NEW! #B-382 CONCORD—GP, Beautiful office Great Location! 6 ops 3-4 days of Hygiene. Gross receipts in the \$700K range. **Call For Details!**

NEW! #B-388 ANTIOCH—Seller retiring. Collections of approx \$480K in '05. Insured/Cash Patients. 3 ops, plumbed for 4th. Office condo avail for w/practice. **Call For Details!**

NEW! #B-393 ANTIOCH—GP, Long Estab practice collections of \$535K in '05. Practice nets approx 50% of gross revenues. Seller refers out most specialties. **FP \$400K**

NEW! #B-396 EAST OAKLAND HILLS/PIEDMONT AREA—Long Est. practice w/collections of \$822K in 2005. Combination of private insurance and PPO patient base. **FP \$625K**

#C-373 NAPA—GP, Seller retiring. Part-Time practice w/ collections of \$142K in '04. Insured/cash Patients only. 2 op office, plumbed for 3rd. Seller owns 1/4 interest in 4,426 sq ft office bldg. Seller practice along w/ interest in bldg for sale as a package. **Call For Details**

REDUCED! #D-288 SAN JOSE—Facility in a professional building. State of the Art 1000 sq ft, office w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine. Rent below market value \$1.70 sf. Only \$79K

REDUCED! #D-320 PALO ALTO—GP, Located in single story complex. Fee-For-Service, 3 ops newer equipment, less than 2 years old. **REDUCED TO \$198K!**

#D-312 NORTH SUNNYVALE AREA—One of the best locations in North Sunnyvale area. Consistent collections of 1.1 million w/income to grow in this 11 operator office. Price includes accounts receivable. **Call For Details!**

#D-357 SAN JOSE—GP, in large 3,200 sq ft, 4 ops office. Collections consistently in the mid 300K range. Mostly PPO and Capitation. **FP \$245K**

NORTHERN CALIFORNIA

#E-287 FOOTHILLS—GP, long estab. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! Only \$175K!

#E-300 SACRAMENTO—GP, long estab. practice. Great opportunity to own your own building, lab and practice. **Practice and Building \$535K!**

#E-368 SACRAMENTO—GP, Seller relocating from this quality fee-for-service practice. Large 6 ops 3000 sq ft. **Call For Details!**

COMING SOON! PLACERVILLE—Facility Only Sale, 4 op office with digital x-ray, Dentrix software. **Call For Details!**

NEW! #E-383 SACRAMENTO—GP Leasehold practice w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Seller relocating. Price to sell! **FP \$300K**

#E-385 SACRAMENTO—GP Fee for Service 9 op practice plumbed for one additional. Collections in excess of 1.4 million! **FP \$950K!**

NEW! #E-391 SACRAMENTO—GP in prime downtown location. Collections of \$925K in 2005. 2700 sf 6 op office. Mix of HMO, PPO and private pay. **FP \$650K**

NEW! #E-394 SACRAMENTO—Long Est. GP w/ collections of \$607K in 2005. Insured/Cash patients only. 5 ops in busy commercial area near major shopping center. **FP \$400K**

#F-326 EUREKA AREA—GP, long estab. Practice. Retiring. Nicely appointed 1,250 sf w/ 3 ops. Insured/cash pts only. Collected \$604K in '04 w/ taking 5-6 weeks vacation. **FP \$345K**

#G-360 REDDING AREA—GP, Seller retiring. Office is 1440 sq ft w/ 3 ops. **FP \$325K**

NEW! #G-395 CHICO—Long Est. GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **FP \$300K**

NORTHERN CAL. CONT.

#F-344 HUMBOLDT COUNTY—GP, Seller retiring. Practice located in high quality area. Mostly insured/cash patients. Collections of \$332K in '04. **FP for practice \$175K. FP For Building \$425K**

REDUCED! #H-224 CHESTER/ LAKE ALMANOR—Long Estab. GP in beautiful 4 season resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/Cash pts only. Collected approx. \$300K in '04 on a 3 day work week! Office bldg avail w/purchase of practice. Will Consider All Reasonable Offers!

#H-311 NORTH SHORE LAKE TAHOE—GP Long established practice. Collections of \$588K in '04. Modern equipped 4 op office. Great location w/ scenic lake views. **FP \$325K**

NEW! #H-392 CENTRAL SIERRA/MURPHYS AREA—GP Seller Retiring. Collections of \$300K. Insured/Cash patients. 3 ops. Practice \$135K. Real Estate \$175K

#H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$507K in '04 w/higher projected revenues for '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. **Call For Details!**

NEW! #H-386 GOLD COUNTRY—GP, in beautiful 2200 sf 6 op completely computerized office w/digital x-ray. Collections avg 1.13 million over past 4 years. Option to purchase building. **FP \$825K**

CENTRAL CALIFORNIA

REDUCED! #I-358 MERCED—GP, Seller retiring. Part-time practice with collections of \$164K in 2004. Office condo avail. to purchase with practice. **Practice: \$75K; Office/Condo \$200K**

NEW! #I-374 MODESTO—Estab. practice w/collections of approx 1 million in '04. Modern equipped 6 op office. Mostly insured/private pay w/ PPO plans. **FP \$650K**

#E-315 FRESNO—GP, Modern equipped 5 op office plumbed for 6th. Mix of insured/PPO/Dental patients. **Call For Details!**

REDUCED! #J-341 FRESNO AREA—GP, Long Estab. Col'd \$307K in '04. Fully equipped 3 ops, plumbed for add'l ops. New prison under construction. **Call For Details!**

#E-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **FP \$150K**

#E-375 FRESNO AREA—Charming desirable community south of Fresno. Fee-for-Service. 4 ops. Beautiful leaseholds, granite countertops, maple floors. Collect in \$770K Range. Priced to Sell! Seller extremely motivated! **FP \$350K**

#E-376 ATASCADERO—GP Long Estab practice, Seller retiring. Collections of \$375K plus in '05. Insured/Cash patients. Modern equipped 3-4 op office averaging 13-15 new patients per month. Excellent location. Growing area. **FP \$275K**

NEW! #J-389 TULARE—Fee-for-service, GP in beautiful 4125 sf, 9 op practice. Collections in the million dollar range. **FP \$530K**

SOUTHERN CALIFORNIA

#K-319 WHITTIER—GP in shopping center. Practice has 2 ops with plumbing for 1 more. **Call For Details!**

NEW! #K-321 ANGLORA HILLS—GP, Call for Details!

#K-347 ENCINO—GP Located in new office on main street. All new equipment! Great Potential Only \$365K!

#K-384 IRVINE—Leasehold improvement 1700 sf, 4 ops, 2

ARIZONA

#Aa-345 PHOENIX—Pastkey practice philosophy. Approx 2300 sf w/ 5 ops. Practice grosses in 600K range. **FP \$350K**

NEVADA

#R-142 RENO—Long Estab. GP, Seller retiring. 1,540 sf w/5 equipped ops, centrally located office. Col'd \$361K in 2004. Ins/cash pts. **Call For Details!**

#R-359 RENO—GP, Estab. practice with collections of \$648K in 2004. Modern equipment, 5 op practice located in upscale area. Mostly insured/cash patients. **FP \$450K**

#R-367 RENO—GP 2 story professional building. 5 ops 2300 sf +. Fee-For-Service. Collections in the Million Dollar Range. **Call For Details!**

#LV-263 LAS VEGAS—GP Estab. 24 years. Beautiful 3000 sf, 6 op practice w/ gross in 1.1 to 1.2 Million range! Portion of Bldg for Sale. **FP \$650K**

#LV-313 LAS VEGAS—GP, Well Estab. practice with consistent collections in 1 million dollar range. Large quality pt base. **Call For Details!**

#LV-335 LAS VEGAS—Seller Retiring. Modern equipped 8 op office. **Call For Details!**

#LV-336 HENDERSON—Collections of \$1 million plus for '04. Great location, 2765 sq ft office 4 ops plumbed for an add op. Practice nets \$1.2 million in '04. **Call For Details!**

#LV-339 HENDERSON—Scratch Start, Leasehold Improvement practice. State of the Art Equipment. 5 ops w/ 2-3 being equipped upon completion. **Call For Details!**

#LV-378 LAS VEGAS—GP, located in highly desirable northwest area of LV. Beautiful build outs shows nice! Practice on track to gross in the 1.6 million range **FP \$950K**

#LV-379 LAS VEGAS—GP, located in professional building in prime west LV area. Large newly decorated office with 9 ops. Gross in 600K range. **FP \$495K**

#LV-380 LAS VEGAS—GP in West LV location. Fee For Service practice. On track for \$450K in collections for '05. **Call For Details!**

#LV-381 LAS VEGAS—GP in 5 op, 1800 sq ft office. Building possibly available for purchase. **Call For Details!**

SPECIALITY PRACTICES

REDUCED! #D-283 SAN JOSE—Oral Surgery. Absolutely beautiful located in very desirable area of SJ!! New equipment, Gross over 1 Mill. **Reduced to \$635K!**

REDUCED! #D-351 EAST BAY—Perio, Long Estab. Ins/cash pts only. Beautifully appointed. Does not do implants/zoom for expansion for dentist that enjoys implant work. **REDUCED TO \$475K!**

#D-365 TRI-VALLEY AREA—Perio, Family orientated bread and butter practices that production could easily be increased due to doctor currently not doing implants. **FP \$295K**

#D-322 SOUTH BAY, NO CAL.—Ortho, Long Estab practice, 3 open bay ops with updated equipment. Col'd in he high \$300K. **Call For Details!**

#E-387 ROSEVILLE—Perio located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. Full Price: \$195,000

#H-328 GREATER SOUTH LAKE TAHOE AREA—Ortho practices with a Combined Collection of \$620K+ in '04. Modern equipped 4 op office. **Call For Details!**

NEW! #J-355 CENTRAL VALLEY—Ortho, Estab practice. Modern equip 6 op office. Collections projected at \$460K on part time schedule avg 10-12 new starts per month. **FP \$360K**

#I-356 CENTRAL VALLEY—Ortho, Long Estab practice. Excellent Location. Modern equipped office w/8 ops. Averaging 22-24 new starts per month. **FP \$890K**

#D-372 SAN JOSE, CA—Perio, Well respected personalized care. Strong referral base. **Call For Details!**

#D-354 ALAMEDA COUNTY—Ortho, newly remodeled office. Modern equipped w/ 1 open bay, new patient exam room. Collections projected at \$600K for '05. **FP \$550K**

#Aa-369 CHANDLER, AZ—Oral Surgery, located in one of the fastest growing suburbs of Phoenix! **Call For Details!**

WESTERNPRACTICESALES.COM

Buy it! Sell it! Trade it!!!

APTOS (outside Santa Cruz) - private general practice - 3 operatories in "BeverlyHills" of the area - Dr retiring - private insurance&cash only - grosses over \$500,000/year on 3 days/week. Thomas & Fees Practice Sales (714) 544-4341

#**LV-378 LAS VEGAS** GP, located in highly desirable northwest area of LV. Beautiful buildouts shows nice! Practice on track to gross in the 1.6 million range. FP 950K WESTERN PRACTICE SALES 800-641-4179.

STAR F.O. LIGHT SOURCE (sed) \$195 - new or used tubings available, Dentsply Cavitron 2002 \$450 & 1010 \$425, Vacudent Piezo Scaler \$395, Eye Wash Fountain \$25. Call Dental Resources 800-531-0312 or 949-248-7415.

PRACTICE FOR SALE Orange County **COSTA MESA**: GP OVER \$800,000 COLLECTION LAST 5 YEARS, IN 4 DAYS A WEEK. OVER 2300 ACTIVE PATIENTS (PPO/CASH ONLY) FULLY DIGITALIZE CEREC 3-D, SCHICK DIGITAL X-RAYS, EAGLESOFT/SOFT-DENT, BRAND NEW A-DEC ROOMS, MANY OTHERS. FOR SALE BY OWNER. NO BROKERS PLEASE. CALL MONEKA: 714 424 9393.

WANTED: ALL DENTAL OFFICE POSITIONS. Front office, back office, biller and manager. Top pay. Very successful, modern practice near Down Town Los Angeles. Warm and supportive working environment. Call now (310) 915-1790.

PROTECT YOUR ASSETS! Do You Have a Plan?



You have worked hard to get it.
Make sure you keep it!!

- ◆ Professional Liability
- ◆ Disability Income Life Insurance
- ◆ Business Interruption
- ◆ Annuity Retirement Plans
- ◆ Property & Casualty
- ◆ General Liability
- ◆ Accidental Death & Dismemberment Insurance
- ◆ Life Insurance / Long Term Insurance
- ◆ Workers Compensation Insurance

Talk to one of our specialists today.
Call for an appointment now.



Dental Group Alliance LLC

Phone: (800) 580-1589 • Fax: (714) 200-0292

Visit us at the CDA Convention in
Anaheim • April 28-30 • Booth # 246

DENTAL OFFICE

- **DESIGN**
- **NEW**
- **CONSTRUCTION**
- **REMODELING**

- Turnkey Packages
- Financing Available
- Free Estimates
- On Budget & On Time
- Quality Construction
- Licensed, Insured & Bonded

FOR MORE INFORMATION PLEASE VISIT US ON THE WEB AT:

www.MercuryConstruction.com

818-990-4472



MERCURY CONSTRUCTION

15720 Ventura Blvd Suite #229 - Encino, CA 91436

SAN BERNARDINO G.P. Free standing building location with good visibility. 3 ops in 1163 S.F. Practice nets 50%. REAL ESTATE ALSO AVAILABLE!. Call (949) 548-4559 Agent.

LAGUNA BEACH, CALIFORNIA Three operatory general practice also offering cosmetic dentistry. Great location, one block from the beach. The practice has been established 50 years and has a strong patient base. 2005 gross income over \$250,000. Practice Transition Partners, 888-789-1085, www.practicetransitions.com.

ORTHODONTIST Mult-Specialty private group practice in Pasadena seeks Board Eligible Orthodontist for 1-3 days per week. XInt. income. Fax CV (626) 432-4270 Phone (626) 432-4242.

SPACE TO SHARE in Marina del Rey! 4 ops, secure building, great views, 1600+sqft, remodeled. Call (310) 577-5888

DENTIST FULL TIME or part time needed excellent position, experience in crown and bridges, and cosmetic dentistry is a must, no HMO or Dentical. Friendly south bay office. Fax resume to 310-327-3187.

FRESNO: 2005 Gross Receipts were 545K with adjusted net income of \$178K. 1,100 sq ft office with 3 TX rooms, 4 days of hygiene. Doctor retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

DENTAL EQUIPMENT & SERVICES

*Experience, Quality
and Honesty.*

OFFERING:

- Complete line of Equipment for your new office or expansion from \$4,995.
- Office Design & Construction.
- Professional Dental Cabinetry.
- Small equipment at their lowest price with the highest quality.
- Full service department.
- Preventive maintenance programs.
- Upholstery services.
- Handpiece repairs.



Call us for the best
prices. 0% Down
and no payments or
very low payments
for the first year!

Call us - we are backed up by 20 years of experience in the Dental Market!

L.A. Dental LLC

261 W. Allen Ave., San Dimas, Ca 91773

Phone: 909.599.0875 • Fax: 909.599.0876

E-mail: dentalequipment@msn.com

SELLERS: Allocating sale proceeds to goodwill saves you 20% in taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

WANTED: ALL SPECIALISTS. For very busy, long established office near Down Town Los Angeles. No Medi-Cal. Explosive growth. Fax resume to (323) 264-0885 and call (310) 915-1817.

WANTED: PRACTICE TO PURCHASE. Dentist looking to purchase a practice within 5 mile radius of East L.A. or Down Town Los Angeles. Will pay top dollar. Deal direct and avoid commissions. Call (310) 915-1817.

MULTISPECIALTY OFFICE seeks skilled OS for routine exts, wisdoms, implants, IV. Current OS moving out of area. Grossing 300kpyr & growing, Wed&Fri, short days. Ready to take over, keep 35-45%, 0 investment, 0 overhead. Glendale. 818-547-2804 Pgr-818-410-2426 email-lexme2003@yahoo.com.

LA MESA PRACTICE FOR SALE: Retiring, est. 1968, Gross \$175K on 3 days. Ins/cash only. Only 4 yr. lease available. Quick sale \$75K. Contact: dentist197@yahoo.com for details.

UPLAND Leasehold improvements for sale, asking \$75,000. Select Practice Services, 626-966-8223!

TEMPLE CITY private practice for sale great location - 5 operatory with free standing building-2800 sq. ft. doctor retiring. 818-701-9400.

DENTIST WANTED San Gabriel area. Experienced, part time, able to do molar RCT preferred, Excellent working environment. please call 626-288-0808.

TORRANCE DENTAL SUITE for lease, 4 Ops, professional building, excellent corner location on major street, for more information call 310-326-3858.

CABINETS, CABINETS Cabinets, Cabinets. Call 310-464-8989.

DAVID THOMPSON DENTAL EQUIPMENT Sales, Service & Repairs all Equipment. Serving The Inland Empire & High Desert. Call 951-657-2035.

SPACE TO SHARE at Dental office. 1800 sq. ft. Very active shopping mall in Huntington Park City. Ideal for Orthodontist. Call Vero 323-581-0100.

LA MIRADA MANAGED CARE PRACTICE FOR SALE Collects \$1,125,000 per year. 11 operatories. Asking \$1,020,000. Kurt Skarin 818-991-6552.

ORAL SURGEON needed in very friendly San Fernando office. Insurance/cash patients. Will Furnish most instruments. 55% of production. (818)518-7426

HAWTHORNE (4) ops/(3) eqt'd. G.P. for sale. Mixed patient base. Approx. (40) new patients/mos. Collections \$350K+/yr. \$5K per mos Cap checks. D&M PRACTICE SALES (818) 591-1401.

EARTHQUAKES HAPPEN!

**IT'S YOUR FAULT IF YOUR
PRACTICE ISN'T PROTECTED**



Why take the risk?
This is a complete
fire and casualty
package, and the
only one that
includes earthquake
and flood.

AND HERES THE KICKER...

**we also pay for loss of income
and physical loss to your office
personal property and tennent
improvements following an
insured loss. If your market
area is affected during periods
of heavy rain, our policy
will cover your damages
from flooding and resulting
loss of income.**

Call now to see if you qualify

DENNIS ROSENE
Agent

800-448-4664

2610 Avon, Suite C • Newport Beach, CA 92663

Compare our Low Worker's Comp Rates

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



"DENTAL PRACTICE BROKERAGE"

Making your transition a reality.

Practice Sales

Contract Services

Purchase Financing

Associateships

Partnerships

Mergers

**Upcoming Seminar
Dates 2006**

To be announced in
future 2006 issue

CARSON CITY, NEVADA: Both building and dental practice for immediate sale. One non owner dentist is retiring and the other is selling but would like to come back as the associate in the new buyer for two or three days a week. Building can be purchased at no money down and the lenders will finance 100% of the dental practice loan. The building is attractive and has a basement. There are 6 operatories all with new dental chairs and delivery systems. **SOLD**

ORANGEVALE: For Sale or Available to merge into another office. Owner has worked in the satellite practice two days a week for twelve years. He is a senior dentist that is proficient in placing and restoring implants. Dr. would be willing to sell the practice or merge into another local practice. Owner willing to work for buyer if equitable for both parties.

REDDING: For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major thoroughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

LAKE TAHOE: (South Shore) For Sale - How does it get better than this? A successful family oriented practice located in the heart of beautiful Lake Tahoe has gross receipts of over 850K in 2004 with low overhead. There are 4 operatories with 5 days of hygiene. If you ever wanted to locate in a resort community with extensive summer and winter sport activities and have a very successful dental practice at the same time you should consider this opportunity.

MODESTO: For Sale - Gross Receipts for this practice in 2004 were one million six hundred thousand. The practice was acquired in 1970 and has been in its present location for 27 years. There are 15 days of hygiene. The office has 7 treatment rooms in 2200 sq. ft. Digital X-rays, Panoramic X-Ray, Laser and Intraoral Camera. Owner would like to return as associate for two days a week.

S. FRESNO COMMUNITY: For Sale - General Dentistry Practice. This 6 operatory office has 5 days of hygiene, and has been at its present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

WILLITS: For Sale - Both dental practice and building are for sale in this beautiful rural community. 2004 gross receipts were 512K with 184K adj. net income. This 1,200 sq. ft. office has 4 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring.

WATSONVILLE: For Sale - 2004 Gross Receipts were 709K with an adj. net income of 312K. There are 6 treatment rooms in 1,400 sq. ft. Practice has operated in its present location since 1983. Owner is willing to stay or consider an outright sale, or partnership leading to complete ownership.

HACIENDA HEIGHTS: For Sale: **ORTHODONTIC PRACTICE.** DOCTOR PASSED AWAY IN AUGUST. Practice needs to be sold immediately. 3 chair open bay and 2 dental rooms. 1,100 sq. ft. near major shopping center in a professional building with lots of parking. **SOLD**

MODESTO: ASSOC. WANTED - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene, Pano, Cerae Unit, Intra-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities, or retired dentist that wants to continue working 2 days a week.

LA PUENTE: This practice has been operating for 11 years at its present location out of a total of 26 years. Situated in a growing demographic area flourishing with new housing and commercial developments. 2004 gross receipts were 458K, with an overhead of only 60%. 5 treatment rooms, average age of equipment is a young 7 years, Easy Dental Software. **SOLD**

EL DORADO HILLS - FOLSOM AREA: For Sale: This practice was just listed. 2004 Gross receipts were 830K with a 414K adjusted net income. Owner wants to keep sale confidential - Call for details regarding this outstanding practice. Owner is retiring. **SOLD**

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq. ft. The building is being appraised and will also be for sale. Owner works 4 days a week.



For All Your Insurance Needs
MITCHELL & MITCHELL
Insurance Agency, Inc.

210 Red Bluffs Blvd., Suite 100 • Norwalk, CA 94061
(916) 883-2121 • Fax (916) 883-7702 • Lic. #0028618

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Northern California Consultants

Dennis R. Hoover, D.D.S.

Corporate Broker

Direct:

dennishoover@mac.com

Corporate:

dennis.hoover@henryschein.com

(800) 519-3458

(209) 605-9039 Mobile

Southern California Consultants

Steven Rizer, D.D.S.

(805) 405-6568

Mario Molina

(323) 974-4592

"DENTAL PRACTICE BROKERAGE"

REDDING: For Sale - General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

FRESNO: For Sale - General Dentistry Practice. 2004 Gross Receipts were 545K with an adjusted net income of 178K. This 1,100 sq ft office has 3 treatment rooms, with 4 days of hygiene. It has been at its present location for 19 years. Dentrix software. Dentist is retiring.

FREMONT: For Sale - Owner is retiring after 36 years in same location. Three treatment rooms. All Endo Perio and Oral Surgery is routinely referred out. This practice is ideal for a new graduate or as a satellite practice. Very attractive lease available for the office space.

COTTONWOOD: For Sale - General Dentistry Practice. This small practice is ideally suited for the new graduate or a satellite practice. The building is also for sale. Gross Receipts in 2005 were 375K. The office has 2 TX rooms in 880 sq. ft. with room for expansion. Four thousand acres were recently purchased in Cottonwood for a new Del Webb retirement community set to break ground in early 2006. Owner is retiring after 27 years in the same location.

FRESNO: For Sale - Gross Receipts were 1M in 2004 with an adjusted net income of \$343K. It has been at its present location for 22 years. This beautiful and spacious office has 8 days of hygiene, 5 treatment rooms equipped, Intra-Oral Cameras, Pano machine, and Softdent software. Dr. would like to sell and come back 2-3 days a week. 32 new pts/mo.

FOLSOM: For Sale - General Dentistry Practice. Well established practice in a new building. This beautiful 2600 sq. ft. office includes 8 equipped treatment rooms, Laser, and Panoramic X-Ray, and Dentrix software. This practice has 13 days of hygiene/week. Gross Receipts for 2004 were 1.4 Million with an adjusted net income of \$504K. Owner would like to sell and come back to work 2 days a week.

MINDEN, NEVADA: For Sale - This practice will do over 9000 in 2005. The practice was acquired in 1987 and has been in its present location for 17 years. There are 31 new patients a month seen in this 5 op 2000 sq. ft. office. There are 6 days of hygiene. The building is also available for sale with room for expansion.

TWAIN HART: For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg.

SAN RAMON: For Sale - General Dentistry Practice. Practice 2005 patient receipts were \$1,250,000. Eight tx. Rooms, 3 utilized for hygiene. Approx. 50 new patients per mo. Intraoral camera, Panoramic x-ray. Practice located in area for 25 yrs. 11 yrs. in present location. Large patient base of adults and children in very affluent and growing area. Owner retiring.

SAN RAFAEL: Pt Base for Sale: Owner was provided short notice that he would be losing his lease. Owner close to retirement but would be willing to work a day or two in office of the buyer that purchased his patient base. Some equipment available.

LOS ANGELES CO.: For Sale - TMJ SPECIALTY PRACTICE; Large dentist referral base; practice established as exclusively TMJ 25 years ago; 2005 collections \$300K on 2 days/wk; LOW OVERHEAD; Centrally located in high visibility Professional Building. Equipment in good condition & office tastefully decorated. Seller retiring.

LOOKING FOR A DENTAL PRACTICE TO PURCHASE? Consider Redding, California. When quality of life and the opportunity to have a successful dental practice are important consider working and living in Redding, California. Money magazine rated Redding as #9 of the nation's 20 best places for starting, relocating or expanding a small business and Forbes magazine rated it #4 in the nation for growth potential. Enjoy beautiful Shasta Lake just minutes away, as well as Mt. Lassen, Whiskeytown Lake, Mt. Shasta and the Siskiyou Mountains. Population in the primary retail trade area is 169,000. Redding has low crime, good air quality and affordable housing. Call us today about available dental practices we have listed in the area.

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS (800) 519-3458

Contact us for your FREE:

- Articles •
- CDs •
- Consultations •

and visit us online at:

www.pptsales.com



BUYERS
FREE CAREER
PLANNER CD
\$195 VALUE

Includes:

- PRACTICE TRANSITIONS ARTICLES
- FREQUENTLY ASKED QUESTIONS
- WORKSHEETS
- PERSONAL NET WORTH STATEMENTS
- FAMILY BUDGET-INCOME REQUIREMENTS
- EVALUATING ASSOCIATESHIP OFFERS
- PURCHASING AN EXISTING PRACTICE
- NEW PRACTICE START-UP
- START-UP WITH PARTNER

Corporate Headquarters
10920 West Lincoln Avenue
West Allis, WI 53227
(800) 730-8883



DESIGN / BUILD
DETAILED ESTIMATES
ARCHITECTURAL DRAWINGS
ENGINEERING
PROJECT MANAGEMENT
CUSTOM CABINETS

REMODEL
DENTAL OFFICES
MEDICAL OFFICES
MEDICAL SPAS
NEW CONSTRUCTION
TENANT IMPROVEMENT



626.915.4490
reyco.group@verizon.net
 Licensed | Bonded | Insured
 lic.#662528

WEST HOLLYWOOD/BEVERLY HILLS office available to share. New office w/view. 4opt. 1000sf. 6days/week. only\$2750/month 310-622-3631.

PRACTICE FOR SALE Sacramento (Carmichael) Fee-for-Service GP, 4 operatories + 1 plumbed in 2000 sq ft office, owner will consider selling building, Grossing 600K. Call 209-770-6177.

ORTHODONTIST needed for thriving, very high-tech orthodontic office. Great opportunity to excel in a completely private setting. 714 547 6019.

New TPC LED 3 Curing Light- \$295.00- 10% OFF @ CDA
www.buytpcdirect.com.

HANDPIECES R' US we have lots of rebuilt and new high and low speeds, we even take trade-ins and purchase handpieces! Handpiece Trading Post, 800-445-6719.

THERE IS MUCH MORE to in-house specialties than just a specialist. Thanks to American Dental Specialists, we now know how to build a successful PROGRAM! -Dr. W. Call ADS-(714 989 2345) See add in Dental Directory in back of this issue.

REDUCED! #1-358 MERCED - GP, Seller retiring. Part-time practice with collections of \$164K in 2004. Office condo avail. to purchase with practice. Practice: \$75K; Office/Condo \$200K WESTERN PRACTICE SALES 800-641-4179.

STAFFING SERVICES Job seekers place your resume free! Employers place jobs at low cost: www.firstchoicedds.com. For info call (800) 223-5766.

DENTIST NEEDED TO JOIN BUSY MOBILE PRACTICE RIVERSIDE, SAN DIEGO COUNTY. NO ROOT CANALS, KIDS, HMO, OR PPO! EXCELLENT \$ COMPENSATION FOR MOTIVATED, FRIENDLY DENTIST WITH GOOD BEDSIDE MANNER. FAX RESUME @ 951-461-9025. CALL 951-461-9024 SCHEDULE INTERVIEW.

GENERAL DENTIST and **HYGIENIST** Wanted near Down Town Los Angeles. Top pay. Very busy office. No Medi-Cal. Great opportunity for explosive growth. Fax Resume to (323) 264-0885 and call (310) 915-1817.

VAN R HYDROCOLLOID Conditioner Modular design, automatic, 3 bath unit. Least expensive, most accurate Impressions. \$450. (951) 244-5348.

RIVERSIDE 4 eq. ops. in a 2,000 sq. ft. single story free standing building. Building is for sale. One of a kind opportunity. Leasehold improvements & equipment only. C.P.S. Inc. (714) 639-2775.

BEFORE YOU SELL YOUR PRACTICE Give THE DILWITH GROUP a call at 877-345-9484 to see there is a difference in Brokers. Our SELLERS receive the one on one personal service they deserve you will see there is a difference in Brokers.

BUYERS: Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

HOW TO PLACE AN AD: Go to www.thedentaltrader.com, click on the FAQs page. Read the brief instructions and register using a Username & Password you cannot forget. Your ad will appear on our Online Ad Board instantly.

SAN JOSE Seeking established practice normally closed on Saturdays to rent space Saturdays only. Please call (209) 527-3990 ext 209.

LOS FELIZ DENTAL SUITE FOR RENT 1,200 sf, street level space in upscale building. Parking, Prime location. (310)377-6871.

ENCINO: Beautiful new state of the art dental office looking for energetic and motivated orthodontist. Doctor will provide marketing to attract new clientele. Start seeing patients and make money. Call (818)784-7832 for an interview.

ORAL SURGEON needed in very friendly San Fernando office. Insurance/cash patients. Will Furnish most instruments. 55% of production. (818)518-7426.

ORTHODONTIST ORAL SURGEON, PERIODONTIST, ENDODONTIST, PEDIATRIC DENTISTS AVAILABLE TO WORK IN YOUR OFFICE. Extremely Experienced. Why refer patients out? 310 804 8889.

Practice Transition Partners

Realize the possibilities.



Robert Stanbery
Owner



Kerri Matz
CA Licensed Agent



Don Stanley
CA Licensed Agent

Dental Practice Sales
Acquisitions
Mergers
Appraisals
Buyer Representation

888.789.1085

www.practicetransitions.com

SOUTH ORANGE COUNTY, CALIFORNIA **New Listing**

5 op state-of-the-art general practice. 2005 collections over \$750,000.

LAGUNA BEACH, CALIFORNIA

3 op general practice, great location. 2005 gross over \$250,000.

LOS ANGELES COUNTY, CALIFORNIA

Beautiful and efficient 1,350 square foot, 4 op general practice.

LA COUNTY DESIRABLE COASTAL COMMUNITY, CALIFORNIA

Specialized practice providing endo and/or a great GP startup opportunity. 2005 gross expected to be over \$250,000.

GOLD COUNTRY OF NORTHERN CALIFORNIA

Spacious 4 op general practice. 2005 gross expected over \$900,000.

IMPERIAL VALLEY, CALIFORNIA

General practice, building also available. 2004 gross over \$290,000.

SAN FRANCISCO, CALIFORNIA **New Listing**

Convenient location, 4 op general practice. 2005 collections over \$235,000.

VISALIA, CALIFORNIA

General practice, building also available. 2005 gross over \$420,000.

BORDER OF SAN BERNARDINO & SAN DIEGO COUNTIES, CALIFORNIA

General practice in 3 op. 2005 collections over \$321,000.

NORTHERN ARIZONA

Spacious office in prime location. 2005 gross expected over \$700,000.

LAS VEGAS, NEVADA (Specialized Practice)

Providing restorative, implant surgery & prosthetic reconstruction dentistry. 2005 gross over \$1,000,000 on two doctor days per week.

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Bakersfield, Canyon Country, Claremont, Diamond Bar, East Los Angeles, Inglewood, La Mirada, Lancaster, Los Angeles, Marina del Rey, Newhall, Reseda, Santa Clarita Valley, Santa Barbara, South El Monte, West Los Angeles, and Woodland Hills. Call Lee Skarin and Associates at 818-991-6552, 805-373-5585, 562-592-5232, or 1-800-SKARIN #1.

SAN FERNANDO VALLEY ENDODONTIC PRACTICE FOR SALE: Over 40 years of goodwill. Central valley location with five equipped operatories and one additional plumbed but not equipped. Gross collections of \$550,000 per year with 50% net income. Solid referral base. Seller will consider staying for a transition. Make offer. Motivated! Asking \$289,000.

SANTA BARBARA SOLO GROUP PRACTICE FOR SALE : Gross collections of \$600,000 per year on four days per week with a net income of over \$260,000 per year. No welfare or capitation. Six operator office is shared with another general dentist. Practices are totally separate. Highly desired location. Motivated. Asking \$495,000.

SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Established for 30 years in Santa Barbara. Collects over \$1,200,000 per year with net income of more than \$540,000 per year. Seller works 22 hours per week. Refers 90% of oral surgery, 80% of endo, all perio surgery and ortho. Office has six equipped operatories. Very strong new patient flow. Asking \$1,100,000. - **PENDING**

PERIO/IMPLANT PRACTICE FOR SALE: Located in east Los Angeles County. Gross collections have been \$1,850,000 with a net income of more than \$900,000 per year. Seven equipped operatories with 2 hygienists every day, five days per week. Solid referral base with good potential for practice growth. Asking \$1,400,000. **PENDING**.

LA MIRADA MANAGED CARE PRACTICE FOR SALE : Collects \$1,125,000 per year on an absentee basis. Mostly managed care patients-HMO & PPO. Capitation checks are \$9,500 per month. 35 patients per day, 60 new patients per month. Eleven operatories. Asking \$1,020,000.

CANYON COUNTRY/SANTA CLARITA VALLEY PARTNERSHIP PRACTICE FOR SALE: Eight operator facility located in a free standing professional building. Selling partner collects over \$700,000 per year and nets over \$350,000 per year on three and one-half days per week. No advertising, no capitation and no welfare. Seller refers molar endo, perio surgery and impactions. Asking \$550,000.

MARINA DEL REY MANAGED CARE PRACTICE FOR SALE: Gross collections in excess of \$2.3 million per year with no welfare. Strong net income and over 200 new patients per month. Seller works six months of the year with associates working in the practice six days per week. Seven equipped operatories. No specialists. Asking \$2,100,000. **PENDING**.

MARINA DEL REY EQUIPMENT AND LEASEHOLD IMPROVEMENTS FOR SALE: Newly developed six operator office with marina views from all operatories on the tenth floor of a professional building. Two year old Adec equipment with digital x-rays and full computerization including chairside data entry. Over \$450,000 spent on improvements and equipment. Some patient charts and one day per week of hygiene. Asking \$350,000. **PENDING**.

SOUTH EL MONTE GENERAL PRACTICE FOR SALE: Located in a building with good visibility, this office has four equipped operatories with a fifth that is plumbed, but not equipped. The practice is open four days per week with no weekends and does no advertising. Patient base is virtually 100% Hispanic and represents an outstanding opportunity for a bilingual or Hispanic practitioner. Gross collections of \$265,000/year with a net income of 44%. Motivated! Asking \$220,000.

SANTA CLARITA VALLEY MANAGED CARE PRACTICE FOR SALE: Practice collects \$1.2 million per year with \$20,000 per month in capitation checks. Seven equipped operatories. No welfare and no advertising. Currently run on an absentee basis. Asking \$975,000. **PENDING**.

LANCASTER MANAGED CARE PRACTICE FOR SALE: Practice collects over \$1.2 million per year with \$19,000 per month in capitation checks. No Denti-Cal and no advertising. Seven equipped operatories. Motivated seller. Asking \$975,000.

CLAREMONT AREA ORTHODONTIC PRACTICE FOR SALE: Consistent gross collections in excess of \$800,000 per year on three days per week. Net income averages \$475,000 per year. Four chairs in a bay arrangement with one additional chair in separate exam room. Solid referral base with 15+ starts per month. Asking \$535,000. **PENDING**.

WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE: Long established private practice collects \$395,000 per year on 3.5 days per week with 2.5 days per week of hygiene. 3 equipped operatories with a fourth that is plumbed but not equipped. Seller refers all endo, all perio, and all oral surgery. No Denti-Cal, no HMO, and no PPO patients. Located in a professional building. Asking \$350,000.

INGLEWOOD CLINIC PRACTICE FOR SALE: Nine operator office with excellent visibility collects over \$1.4 million per year. Unique opportunity to never have an empty schedule due to exclusive agreements. Seller does not work in the practice except for management. Net income for an owner/operator of over \$500,000/year. Asking \$1,125,000. **PENDING**.

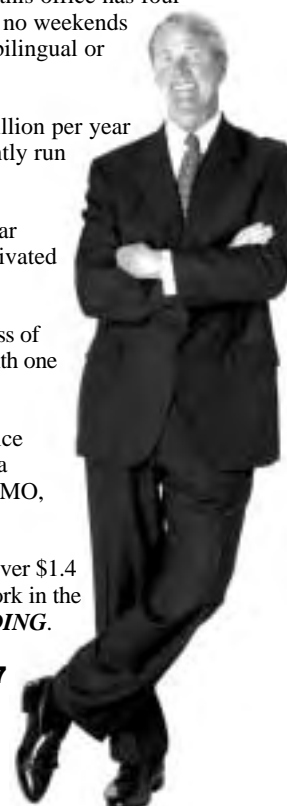


LEE SKARIN and ASSOCIATES, INC.
29364 Castlehill Drive, Agoura Hills, CA 91301
800-SKARIN #1 Ph: 818-991-6552
Fax: 818-991-1346 Email: lsainc@aol.com
www.LeeSkarinandAssociates.com

Serving the dental profession since 1959

VISIT US AT CDA BOOTH #1377

- Expert appraisals
- We have a large inventory of buyers
- Over \$12 million in practice sales last year



Buy it! Sell it! Trade it!!!

WEST HOLLYWOOD/BEVERLY HILLS office available to share. New office w/view. 40pt. 1000sf. 6days/week. only\$2750/month 310-622-3631.

PRACTICE FOR SALE in Anaheim. \$75000 Includes leasehold improvements and all equipments to start a practice.No patients charts.3 Ops, 1 x-ray room. Low Lease.Call 714-606-4908.

LCF 100% DENTAL PRACTICE loans typically do not require real estate as collateral, practice is normally the only collateral. See display on Pg 5 or call 800 550 9228.

OFFICE FOR LEASE LAS VEGAS IN BUSY SHOPPING MALL.6 OPS W/5 EQUIPED,BRAND NEW LEASE-HOLD AND EQUIPEMENT,WITH OPTION TO BUY SOME MARKETING ALREADY DONE CALL 310-466-2666.

SELL/BUY REAL ESTATE High demand - Great loans ProMed Financial - 888-277-6633.

NEED A PRACTICE ACQUISITION LOAN? 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

AMERICAN DENTAL Specialists' pricing is so economical...I couldn't afford NOT to have specialists in my office! - Dr. A. Call ADS 714 989 2345. See add in Dental Directory in back of this issue.

PAT WOOD IS VERY KNOWLEDGEABLE. David Reivakam, D.D.S., Riverside, California. Call Wood and Delgado toll free: 800-499-1474.

MULTISPECIALTY OFFICE seeks skilled OS for routine exts, wisdoms, implants, IV. Current OS moving out of area. Grossing 300kpyr & growing, Wed&Fri, short days. Ready to take over, keep 35-45%, 0 investment, 0 overhead. Glendale. 818-547-2804 Pgr-818-410-2426 email-lexme2003@yahoo.com.

DENTAL GROUP Seeking specialists for OS, Pero,Pedo, & Endo(NO Cal. only) Good Sal. one or multiple locations NO/SO Cal. 310-903-7610 or 818-502-3660.

BIOLASE DIODE LASER for sale .(Lasersmile) New! Still in box and under warranty.Asking \$20k obo. 760-672-0947.

REDONDO BEACH BLVD. Leasehold improvements in free-standing building! Asking \$55,000. Select Practice Services, 626-966-8223!

PRACTICE FOR SALE: SAN DIEGO (EAST CHULA VISTA). ONE OF THE FASTEST GROWING AREAS IN SOUTHERN CALIFORNIA. OFFICE ACROSS FROM COLLEGE, BUSY SHOPPING CENTER, GREAT VISIBILITY, 1440 SQ FT., 4 OPS EQUIPPED, 5TH PLUMBED. (619) 890-1738.

OPENING A NEW PRACTICE or buying an existing one ?? Protect your investment and staff with a DDS Alarm system. We will install new or upgrade the existing system. Will customize to your need and budget. Call today for a no obligation quote: 800-388-2010 or email jim@DDSalarms.com.

SAN JOSE Seeking established practice normally closed on Saturdays to rent space Saturdays only. Please call (209) 527-3990 ext 209.

PRACTICE FOR SALE #1082 - Tahoe - Beautiful office in Fantastic Small town near Tahoe, near Squaw Valley. Est 50 yrs plus, 1,000's of records. Semi retired works 3 days/week. All Cash & Insurance. No Medi-cal or PPO's. Beautiful office 1,200 sq.ft.. 4 Ops. Seller Grossed \$225k part time. Truly a "Gold Rush Practice". Should Gross \$400 to \$500k first year. Bargain. Call PPS, (800) 695-2732, (714) 832-0230.

ANY SELLER CAN RECEIVE a free practice valuation in 2006 call toll free 877-345-9484. And you will see there is a difference in Brokers. WWW.DILWITH.COM.

HEY DOCTOR! If you know of someone who would do well to advertise in the Dental Trader...please refer them to us. Thanks for spreading the word! Sincerely, bruce@thedentaltrader.com

PRACTICE 4 SALE LA HABRA. New & modern design, 3ops, digitalXray, major comer, walk-in, profitable, very low overhead, great opportunity for ortho, \$190K. 714-251-7797.

Delegate the Headaches . . . With a Personal Touch !!!



DGA Payroll+ Will Take Care of ALL of your Payroll Administrative Tasks . . . and MORE

- Payroll
 - Less expensive than ADP with **EXCELLENT** customer care (**Personal Touch**)
 - Around-the-Clock availability
 - Transact business by WEB, Fax, Phone or Email
 - Cost effective for ANY number of employees
 - Payroll tax returns completed for you
- 401K Administration
- 125 Cafeteria Plan Administration
- Employee and Candidate Background Screening
- Regular seminars for HR/Workplace compliance
- Time Clocks
- Up-to-Date Office Policy Manuals
- Employee Health Insurance Benefits Administration including Health Savings Accounts (HSAs)



Dental Group Alliance LLC

Phone: (800) 580-1989 • Fax: (714) 200-0292

WEB: www.DGAPayrollPlus.com • Email: info@DGALLC.com

Visit us at the CDA Convention in Anaheim • April 28-30 • Booth # 246

PERIODONTIST AVAILABLE To come to your office. Professional, with a gentle touch. (714) 305-5911.

ORTHODONTIST Multit-Specialty private group practice in Pasadena seeks Board Eligible Orthodontist for 1-3 days per week. XInt. income. Fax CV (626).432-4270 Phone (626) 432-4242.

BURS Midwest Dentsply Professional clinic pack of regular carbide burs \$99.99. Call ARC EQUIPMENT and SUPPLIES toll free at 888-ARC-1551.

FREE OFFICE DESIGN Free Office Design, Free Office Design. Call 310-464-8989.

LOOKING FOR GENERAL DENTIST. Part time position leading to full time. Experience preferred. Private Multispecialty practice in Rancho Cucamonga. Friendly experienced staff. No HMO. Salary plus bonus. Contact info: phone 951-751-8266. Fax 909-946-7350.

LEASE ONE operatory in equipped Dental Office Three days/week any weekday in Rosemead 626-780-0759. \$1500 serious dentist only.

STEVE MCNAMARA is the premiere attorney for representing dentists in business disputes. He understands the field and approaches each case with diligence, care and attention to detail. When our clients need litigation assistance. Steve is the first attorney we recommend. A. Lee Maddox, Esq. See ad, Pg 14.

NEED A CPR RECERT? Earn 4 C.E.U'S! We come to you- CPR and Choking review formatted for dental offices- Duration 1:45 minutes-\$40.00 p/p (2 yr card given on the spot)-Minimum # req. Call HEARTSTART CPR at (626) 797-6179.Thanks.

ENCINO plush 2 operatories office for rent. Up to 5 days/week. Excellent location, great terms. Call (818) 625-6030.

BEAUTIFUL QUIET OCEAN VIEW 2bd/2ba condo in Kona Hawaii across from beach & in town. \$1200/wk (805) 654-1700.

POMONA 8 eq. ops. located in a 3,100 sq. ft. duplex building. Doctor is currently working 5 days/week. Call your C.P.S. sales agent for more info. C.P.S. Inc. (714) 639-2775.

NEW DENTAL CHAIR mounted light (5) still in box \$475.00 each with warranty. Ergo Dental Inc. 800-680-1644.

NEW OFFICE CONSTRUCTION and DESIGN, call All County Construction. 714-240-7179.

ENDO IN YOUR OFFICE Why refer out patients & \$\$\$\$? DDS will do RCTs, Apicos, Bring most instruments, & REDUCE your stress. 310-902-6300.

LEASEHOLD FOR SALE 3ops, Fully Equipped, Furnished, Decorated, Turnkey, network-ready, 1000sf, Landlord Motivated, 10Fwy close, Quick-sale Priced, 75K, Upland 909-437-9368.



Purchase Equipment Now

Save On Your Tax Bill Later

Finance with Matsco

- Competitive interest rates with terms to fit your budget*
 - Preferred rates for ADA members
- Free business planning tools and resources
- More than 20 years of dedicated service to the dental industry

*All practice financing is subject to credit approval.

Call Sina Afredri or Bob Affleck today. 888.220.7321

Visit us in Anaheim at CDA Booth #1344

ADA MEMBER ADVANTAGE™



matsco®

A Member of The Christus Rey Group, Inc.

ADA Member Advantage™ is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, Inc., a for-profit subsidiary of the American Dental Association.

www.matsco.com

BOICE

ENGINEERING & DEVELOPMENT, INC.

DENTAL OFFICE DESIGN & CONSTRUCTION

- ❖ New or Remodel
- ❖ Dental Office Design
- ❖ Construction of a quality product
- ❖ C.A.D. Layout to maximize space options
- ❖ Certified Medical Gas Specialist
- ❖ Respect for your budget and time frame
- ❖ Personal supervision of all job phases
- ❖ Turnkey office or any construction phase

Also Available:

- ❖ Financing tailored to your needs
- ❖ Professional Interior Design

Toll-Free
(888) 462-6423

General Contractor ♦ Licensed ♦ Bonded
Excellent References

*Tell us what you want
... we'll build it!*



SEEKING FRIENDLY DENTIST OR SPECIALIST TO SUBLEASE OFFICE SPACE FOR 2 TO 3 DAYS A WK, 3 OPERATORIES. LOCATED IN LANCASTER, CA. CALL 661-945-2645.

PRACTICE FOR SALE #1096 - Orange county Prosthodontist or high end D.D.S. - Grossing \$2,000,000 - Selling 40% of practice now. Own 100% of your own practice. Confidence in your skills required - High end! - Male or female DDS - Outstanding Management in place. Net \$200k to \$400k first year. F.P. \$575,000. Call Professional Practice Sales, Inc., (714) 832-0230.

DANE LEVY-ATTORNEY AT LAW PRACTICE PURCHASE/SALE AGREEMENTS - LOW RATES www.DentalLegalServices.com. Call (562) 951 5996 or (310) 435 6262.

DENTAL ASSISTANTS: MY DENTIST, SCHOOL FOR DENTAL ASSISTANTS OFFERS APPROVED X-RAY LISCENCE AND CORONAL POLISHING COURSES. INFORMATION (323) 582-1999.

IS YOUR CORPORATION properly maintained to protect you when you need it? Call Kerendian & Associates (310) 914-4143.

GERMAN MADE Burs, Cutters & Diamond Disks. Best Quality-Best Price. Call Free 866.697.7744 or visit www.interguidedental.com Interguide Dental Supply.

SAN DIEGO GP seeks associate. Honest, ethical, conservative ONLY. Perio/Hygiene/Pedo first. Partnership for the right person. (619) 972-6888

DGA TRANSITION TEAM Consulting services for multi doctor groups or solo doctors who wish to add associate with the purpose of adding a partner. Practical, legal, fair and balanced. CALL 800-580-1989.

"I LIKED EVERYTHING ABOUT Mr. Wood's representation of me." David S. Han, D.M.D., M.S., Vista, California. Call Wood and Delgado toll free: 800-499-1474.

PRACTICE FOR SALE #1086 - Oral and Maxillo Facial Surgeon in Long Beach area. Retiring from this long established practice. Will stay on for extended transition. Real Estate also available. Collects \$1,300,000 annually. Call PPS (714) 832-0230.

NEW EQUIPMENT Complete Off Pkg, Operatories, Vac/Comp, Stools and more! Wendy 909-519-1451.

DENTIST-PART TIME TO TREAT ADULTS OR CHILDREN. 6 HOUR DAYS [8AM -2PM OR 2PM-7:30PM] NO HMO. CERRITOS. WWW.TEETHTALK.COM.

CENTURY CITY (BEVERLY HILLS area) Dentist to share overhead in high quality GP office. Fantastic view, great parking, excellent facilities to attract high quality clientele. Call: 310-491-5720 or e-mail: hmcquinn@hotmail.com.



“We Manage Events for the Professional Going Through One of Life’s Important Transitions: The Sale or Purchase of Their Dental Practice.”[©]

We understand what it takes to purchase, own and build your ideal dental practice to create a comfortable retirement....

CALL



PRACTICE SALES AND LEASING

For all your Practice Transition Needs!

Trust your Practice Purchase or Sale to “The Personalized Service Dental Broker”[©]

818.591.1401

www.dmpractice.com

P.O. Box #6681, Woodland Hills, CA 91365

NEW TPC ADVANCE 1500 Bleaching System- \$1,495.00- 10% OFF @ CDA. www.buypcddirect.com.

LCF OFFERS 100% dental office financing: application by phone with quick turn around/approvals. See display on Pg 5 or call 800 550 9228.

INDIO 2 eq. ops in an 800 sq. ft. single story free standing building. Leasehold improvements, equipment and some patient charts included. C.P.S. Inc. (714) 639-2775.

SANTA BARBARA CITY AREA: GENERAL DENTIST WANTED. 1-3 days/wk (4-6hrs/day), short/long term? CALL 805-965-8141 M-F 10-6. POSSIBLE BUY-IN.

CHAIRS (RENEWED) \$1850 - MDT Asepsis, Ritter Vega, Vacudent, Coastal, Dexta, Reliance. Call Dental Resources 900-531-0312 or 949-248-7415.

SAN LEANDRO Established General Practice for sale. \$100K. 2 ops + 1 more plumbed. \$245k/\$120K. Seller motivated. 510-351-3620.

THE DILWITH GROUP sold my practice in a professional manner without any problems. I would strongly recommend before you list your practice you call them for an interview. I found out there is a difference in Brokers. A.E.Franco THE DILWITH GROUP 877-345-9484 WWW.DILWITH.COM.

DENTIST (General & Specialists): With Excellent diagnostic & presentation skills, 2-3 yrs exps, base + bonus, offices in Norwalk, Burbank, Studio City, (818) 567-4662, (562) 929-0880, (818) 985-5462.

STEVE MCNAMARA was prompt, honest, accurate and above all, hard-working. I highly recommend his services if you have a business dispute. R. Iannini (Costa Mesa) See ad, Pg 14.

PICO RIVERA 3 eq. ops. and 3 not eq. ops. in a 2,200 sq. ft. single story free standing building. Leasehold improvements & equipment only. C.P.S. Inc. (714) 639-2775.

KEN RUBIN PRACTICE SALES Buying or selling a practice in SAN DIEGO??? Call us --- you'll be glad you did! (619) 299-6161. www.KRPRACTICESALES.com.

ORTHODONTIST/PERIODONTIST Office For Lease. Located in Culver City at 12756 Washington Bl. Second Floor Space. \$2,495/mos/nnn. Scott Maudlin 310-553-5222.

ORTHODONTIC PRACTICE Cerritos, OC, 6 plumbed, new chairs, pan/ceph, 600/mo rent, hi fee, hi net sacrifice 150K obo. Email orthoprac4sale@yahoo.com.

ORTHODONTIST WANTED: Busy general practice in Orange County with existing ortho dept. Looking to expand ortho. Please call (562) 665-2594.

DAVID THOMPSON DENTAL EQUIPMENT Sales, Service & Repairs all Equipment. Serving The Inland Empire & High Desert. Call 951-657-2035.



CALL TOLL FREE 1-866-784-2238

CJ Environmental's DENTAL WASTE MANAGEMENT PLAN is the most cost efficient and user friendly program on the market. By consolidating all waste management under one roof, CJ Environmental, is able to significantly minimize your costs of bio-hazardous and non-hazardous waste removal while maximizing returns on all precious and semi-precious byproducts.

**AMALGAM & LEAD FOIL RECYCLING
BIOHAZARDOUS WASTE REMOVAL
PRECIOUS METAL REFINING**
(Gold & Silver Crowns, Bridges, Inlays, PFM's)

To schedule a pickup or to learn more about our program call us or visit www.cjenvironmental.com.

DENTAL WASTE MANAGEMENT
AMALGAM BIOHAZARDS LEAD PRECIOUS METALS

EQUIPMENT, EQUIPMENT, EQUIPMENT Visit our show room today. Call 310-464-8989.

PRACTICE FOR SALE #1094 - Two Practices near Bakersfield. Gross \$750,000. Fee for service only - Free standing buildings included in sale. Bargain. Call P.P.S., (714) 832-0230. Come talk to us at CDA Convention Booth #1157.

AT LCF WE CAN FINANCE 100% dental office tenant improvements without requiring purchase of equipment. See display on Pg 5 or call 800 550 9228.

DENTAL PRACTICE OXNARD. SANTA BARBARA AREA. LONG HISTORY, \$570K NET TO OWNER, FEE FOR SERVICE. DON'T MISS THIS OPPORTUNITY. MFC@SUNBELTNETWORK.COM.

DIGITAL PANO MACHINE Get a panoramic image directly onto your computer without the hassle of film processing. CALL US TODAY for more details. 909-484-2727 www.ashteldental.com.

BUY 4 GET 1 FREE TPC Micro Applicators, Box of 400-\$14.60 each. www.buypcddirect.com.

GOOD CREDIT OR POOR CREDIT can still get you practice acquisition, startup or equipment financing plus working capital. PracticeXchange (866) 375-0277.

COSMETIC IMAGING: add RINGLIGHTS to your existing digital camera and improve the quality of extra oral/intra oral images you take; prices starting at \$569. CALL US TODAY for more details. 909-484-2727 www.ashteldental.com.

EARN 7 CA & AGD APPROVED CEUS Recent Advances in Bone Grafting Materials and Techniques. Presented by Dr. Richard Kao. March 26, 2006. Monrovia, CA. only \$99. Call CDI at 1-877-CDI-ED4U (234-3348).

DO YOU HAVE A CONTRACT with your partner if the practice grows or you need to separate? Call Kerendian & Associates (310) 914-4143. See page 13.

ORTHODONTIST Multit-Specialty private group practice in Pasadena seeks Board Eligible Orthodontist for 1-3 days per week. XInt. income. Fax CV (626) 432-4270 Phone (626) 432-4242.

EARN 7 CA & AGD Approved CEU's. Morning: Snoring & Sleep Apnea. Afternoon: TMJ dysfunction & Treatment. Only \$99. April 2, 2006. Monrovia, CA. Call 1-877-CDI-ED4U (234-3348).

WHEN YOU HAVE A BUSINESS DISPUTE Stephen McNamara is the attorney you need. He is tenacious and a real problem-solver. Patrick J. Wood, Esq. See ad, Pg 14.

NEW TPC POWER Light Halogen Curing Light- \$260.00-10% OFF @ CDA. www.buytpcdirect.com.

LET ME BUILD YOUR NEXT OFFICE TI's, Remodels, New Construction, Turn-Key, Plans/Design, Free Consultation. Wendy 909-519-1451 (Financing Available).

NEWPORT BEACH GP OFFICE FOR SALE: 3 operatories, 2 x-rays, intra-oral camera. One story medical building easily accessible for patients. Great visibility from major street. Doctor works 3.5 days/week, low overhead. Cash/Ins/PPO. No HMOs. Gross \$350K+/year. Call Richard @ 714-655-7008. E-mail: penguintux@yahoo.com.

SUPPLIES, SUPPLIES, SUPPLIES Everything at one place with the best service in town. Call 310-464-8989.

WE HAVE BUYERS for your dental practice. We need sellers. Call us today and retire tomorrow (well maybe not tomorrow but soon) PracticeXchange (866) 375-0277.

SELLERS: Will your landlord assign the lease in time for closing? Attorney Robert W. Olson, Jr., 805-963-1120, www.transdental.com.

DEBT CONSOLIDATION FINANCING Lower Payments/Interest. Save! ProMed Financial - 888-277-6633

PRACTICE FOR SALE in Anaheim. \$75000 Includes leasehold improvements and all equipments to start a practice.No patients charts.3 Ops, 1 x-ray room. Low Lease.Call 714-606-4908.



WIEDERMAN PRACTICE SALES, INC.

1415 Warner Ave., Suite C & D • Tustin, California 92780
(714) 259-0501 • Fax (714) 259-0406 • www.wiedermanps.com

For over twenty years, Art Wiederman and his team of professionals have helped hundreds of dentists meet their personal and business financial goals through his CPA firm, Wiederman and Associates.

Art is very excited to announce that his new company, Wiederman Practice Sales, Inc. will be assisting dentists in selling their practices.

SELLERS:

Please call us to set up a complimentary consultation to discuss your goals in selling your practice. Please note that all prospective buyers will be required to sign a confidentiality agreement before being provided any information about your practice.

BUYERS:

Please fill out our confidential buyer's profile on our web site at www.wiedermanps.com. Also please fax or e-mail your resume to us. We are always looking for qualified buyers who are looking to buy practices. Our goal is to match you with the right seller.

For buyers, if you are looking at a practice for which Wiederman Practice Sales, Inc. is not the listing broker, (whether another broker is involved or not) we can perform due diligence on that practice in representing you once you have made an offer and it has been accepted. We have assisted hundreds of buyers in looking at the financial aspects of practice sales over the years.



Arthur Wiederman, Broker
Lic. # 01511094

CURRENT LISTINGS

LONG BEACH - 1,300 sq. ft. - 4 Op. off.
Seller retiring after 30 yrs in practice.
Buyers at current location. Collections FYE
6/30/05 \$560,735.

More listings coming soon!

NEW SONIKLEEN Ultrasonic Cleaner (3 quart) w/ ss basket- \$279.00. www.buytpcdirect.com.

CHULA VISTA 5 eq. ops. and 2 eq. ops. in a 2,400 sq. ft. suite. GR\$605,359 for 2005. NET OF \$138,097. C.P.S. Inc. (714) 639-2775.

ANNIVERSARY SPECIAL thanks to all our wonderful customers over the years! Handpiece repair, most high-speeds, \$49. Handpiece Trading Post, 800-445-6719.

PRACTICE FOR SALE #1098 - South Bay - Korean male or female DDSs possible to gross \$80,000 per month first year. Beautiful office. High identity. F.P. \$595,000. Call Professional Practice Sales, Inc., (714) 832-0230.

SELLING IN SAN DIEGO??? Call Ken Rubin Practice Sales to find out what we can do for you. Fast results and service that will exceed your expectations (619) 299-6161 www.KRPRACTICESALES.com.

"WITH MR. WOOD BY MY SIDE I felt very confident about my practice acquisition in San Jose." J.J. Choi, D.D.S., San Jose, California. Call Wood and Delgado toll free: 800-499-1474.

I DIDN'T REALIZE how much production I was losing until American Dental Specialists helped me...I can't thank them enough! -Dr. P. Call ADS- (714) 989 2345) See add in Dental Directory in back of this issue.

PT ASSOCIATE WANTED for Ventura Area. Very friendly staff, PPO/INS/Cash. Min 2yrs exp. Fax resume 805 677 5903.

INTERGUIDE DENTAL SUPPLY will beat any price On any major brand of dental supplies, disposables and equipment. Call Toll Free 866.697.7744 or visit www.interguidedental.com.

DANE LEVY, ATTORNEY AT LAW INDEPENDENT CONTRACTOR AGREEMENTS - LOW RATES www.DentalLegalServices.com Call (562) 951 5996 or (310) 435 6262.

SOUTHERN CA CITY WOW! Multi-location computerized G.P. for sale. New/newer Eqt. (4) locations all with exposure, visibility, and signage. All are marketed under same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. D&M PRACTICE SALES (818) 591-1401.

LCF OFFERS 100% dental practice financing for stand alone working capital up to \$ 150,000. See display on Pg 5 or call 800 550 9228.

PRACTICE FOR SALE #1017 - Palms Springs/La Quinta area. Established 40 yrs. New owner 13 yrs. 9 Ops, renovated new 2 - 3 years. Hi tech office. Grossing \$1.4 million. Seller to work back for Buyer. Adding new DDS can achieve \$2.5 million first yr. Fantastic Opportunity. Call PPS, Tom Fitterer (714) 832-0230.

Lease Renewal Time?



Caudill and Associates DENTAL REAL ESTATE ADVISORS

National Real Estate Brokerage and Consulting Services

**The #1 Negotiator in Dental Office Real Estate Nationally
Services Offered**

So./No. California and National Representation
Finding "Prime Dental Locations"

- Representing DDS in Lease Renewals, Expansions and Reductions
- Buyer Representation/Practice Sales

Office (909) 337-0466 • Fax (909) 337-0495

Web: www.ddsrenegotr.com

Email: caudassoc@aol.com

TWO OPERATORY OFFICE \$20,995 (Installed): (2) A-dec Excellence or Decade Traditional Operatories with choice of Chair and Lights (Renewed), Brewer 2020B & 2042L/R Doctor and Assistant Stools (New), Dual Tech-West (2HP) Compressor with Dryer (New), 2 HP Tech-West Vacuum (New), Dent-X-Endos DC X-Ray System (New), Tuttnauer EZ9 Sterilizer (New), Velopex Intra-X Developer w/Daylight Loader (New). Call Dental Resources 900-531-0312 or 949-248-7415.

NEW TPC Utility Mobile Cabinet- \$195.00- 10% OFF @ CDA. www.buytpcdirect.com.

ONTARIO 4 eq. ops. in a 1,200 sq. ft. suite located in a shopping center. GR\$421,310 for 2005. NET OF \$120,522. C.P.S. Inc. (714) 639-2775.

CENTRAL COAST #1 (4) op computerized G.P. for sale. Annual Gross Collections approx. \$350K on 3_ days per week. Cash/Ins/PPO. D&M PRACTICE SALES (818) 591-1401.

LOOKING FOR GENERAL DENTIST Part time position leading to full time. Experience preferred. Private Multispeciality practice in Rancho Cucamonga. Friendly experienced staff. No HMO. Salary plus bonus. Contact info: phone 951-751-8266. Fax 909-946-7350.

Disability Claim Dos & Don'ts

Common mistakes can undermine or even void your disability claim!

Make sure you have expert representation both before and after filing any claim.

I protect you from errors!
Know the Answers in Advance!!

- *Know your substantial & material duties.*
- *Know what to say when the insurance company says you have "dual occupations."*
- *Know how to handle a request for your signature when a company field investigator asks you to read & sign a statement they have prepared.*
- *Know how "your age" influences your claim.*
- *Know how to respond to a request to Photocopy every page of your office appointment book going back one year or more or a detailed request for code numbers related to your practice.*
- *Know how to prepare for an independent medical and functional capacity evaluation.*
- *Know how to understand policy language regarding pre-existing conditions, fraudulent misstatements, prudent man clauses, incontestability, rehab and presumption of disability.*
- *Know what to do if your claim is terminated.*

Disability claim processing is a potential minefield...one misstep and your financial future could be destroyed.

I walk you past the known hazards to make sure you and your attending physician don't make any mistakes.

You don't have to go it alone.

For a FREE TELEPHONE Consultation, call

ART FRIES, RHU

800-567-1911

Internet: www.afries.com

PRACTICE FOR SALE #2039 - San Bernardino area. Private Practice, 3 ops. Long established, Collects \$170,000. Mix of payers. Call Professional Practice Sales, Inc., (714) 832-0230. Come visit us at CDA Convention Booth #1157.

EARN CEUS in the comfort of your home. Seminars available on Video/DVD/Audio. As low as \$129 for 7 units. Many topics. 1-877-CDI-ED4U (234-3348).

DOCTOR/HYGIENIST OPERATORIES Adec Dr. and Assit. Unit, Coastal Chair, P/C LF-I Light (Renewed). Includes: installation, one year parts/labor, new tubings, paint, and upholstery. \$2950.00. Call Dental Resources 800-531-0312.

PRACTICE & BUILDING Unique Opportunity. SDPS: 760-599-7828.

PRACTICE FOR SALE #1078 - Nevada - Historic City - G.P. wants Partner. Solo Group - Grossing \$600k in 3 days, grow to 1 million plus in 6 days, 3 days each. F.P. \$250,000. Call Professional Practice Sales, Inc., (714) 832-0230.

ANAHEIM Long-established, tons of goodwill! On main street, 4 ops. Asking \$270,000. Select Practice Services, 949-360-8223!

SANTA MONICA turn key office. 4 Opps 2 equipped excellent location with lots of potential. Aprox. 1200 Sq. Feet, Rent \$2,400 per month. **BUYERS SIGN UP AT THE DILWITH GROUP** WWW.DILWITH.COM.

#C-373 NAPA GP, Seller retiring. Part-Time practice w/ collections of \$142K in '04. Insured/cash Patients only. 2 op office, plumbed for 3rd. Seller owns _ interest in 4,426 sq ft office bldg Sellers practice along with interest in bldg for sale as a package. FP \$140K WESTERN PRACTICE SALES 800-641-4179.

PRACTICE FOR SALE #2012 - Paso Robles - Hi Identity - Established 20+ years, 4 - 5 ops, 1,800 sq.ft.. Rent \$2,437/month. Gross \$450k. Full Price \$385,000. Valuable Real estate available. Call Professional Practice Sales, Inc., (714) 832-0230.

FREE AdvanceCAM Intraoral Camera System (value: \$1,130.00) when purchasing (3) Mirage Chair Mounted Delivery Systems. www.buytpcdirect.com.

BUYING IN SAN DIEGO??? Call Ken Rubin Practice Sales to get placed on our active buyer's list. We'll immediately notify of our new listings in San Diego. (619) 299-6161 www.KRPRACTICESALES.com.

OCEANSIDE PROSTHODONTIC FOR SALE 4 operatories, grosses \$600,000/yr on 3days/wk good for Prosthodontist or GP Thomas & Fees Practice Sales (714) 544-4341.

#E-385 SACRAMENTO GP Fee for Service 9 op practice plumbed for one additional. Collections in excess of 1.4 million! FP \$950K! WPS: 800-641-4179.

NEW TPC LUCENT Ceiling Mounted Operatory Light-
\$895.00- 10% OFF @ CDA. www.buypcddirect.com.

ALL YOUR DISPOSABLE dental supplies may be 10%-15% cheaper at InterGUIDE. Call toll free 866.697.7744 or visit www.interguidedental.com.

HAVE TO SIGN A LONG LEASE obligating you for years that is hard to understand? Call Kerendian & Associates (310) 914-4143. See page 13.

PRACTICE FOR SALE #2022 - Orange County General Practice located in medium/upper class area. Seller is burnt out and wants to spend time with family. Practice on tract to collect \$825,000 in 2005. 1,260 sq.ft., 4 Ops. Great end unit with excellent visibility to a major surface street provides steady new patient flow. 70% percent PPO, 20% Capitation. For additional information call PPS at (714) 832-0230.

STILL PAYING YOUR INSURANCE PREMIUMS IN ADVANCE? Pay one monthly payment for all your needs with no finance charges. Call the Dental Insurance Specialists Today! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

BEVERLY HILLS PERIODONTAL PRACTICE Space available for rent. Looking for a non-restorative specialist to join me. Beautiful upscale facility and a great location. Email periodontics@earthlink.net or call (310) 713-3511.

ARE YOU STILL PAYING UNNECESSARY BROKERS FEES? Not Here! Call for a free competitive quote with no hidden fees. The Dental Insurance Specialists, Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

DENTIST-PART TIME TO TREAT ADULTS OR CHILDREN. 6 HOUR DAYS [8AM -2PM OR 2PM-7:30PM] NO HMO. CERRITOS. WWW.TEETHTALK.COM.

**** AUTOCLAVES** New Midmark M9 and M11 steam sterilizers with automatic door. Available 9" or 11" diameter chamber. Call ARC Equipment and Supplies toll free at 888-ARC-1551.

IMPERIAL VALLEY, CALIFORNIA Long established general dental practice in a stand alone building used exclusively for the practice. The strong patient base is served by a dedicated and excellent staff. 2004 gross income exceeded \$290,000. The building is also available for purchase. Practice Transition Partners, 888-789-1085, www.practicetransitions.com.

PRACTICE FOR SALE #2023 - Location Only in Poway area. Beautiful 7 Op office in high identity building. Call Professional Practice Sales, Inc., (714) 832-0230.

CAMERA, CAMERA, CAMERA intraoral cameras. Best images guaranteed. Call 310-464-8989.

DANE LEVY, ATTORNEY AT LAW DENTAL BOARD AND/OR DENTI-CAL PROBLEMS? www.DentalLegalServices.com. Call (562) 951-5996 or (310) 435-6262.

PRACTICES FOR SALE

ProMed Financial, Inc

888-277-6633

888-577-6633-fax

100% FINANCING

Acquisition ~ Debt Consolidation ~ Equipment
Real Estate ~ Start-up ~ Working Capital

"Selected" Southern California Practices
(Visit our web site for all listings)

*Los Angeles * Orange Co * Riverside * San Diego * Ventura

GENERAL PRACTICES -- Grossing \$350k-\$1,300,000

ORTHODONTIC PRACTICES -- Grossing \$200k-\$450,000

PROSTHODONTIC PRACTICE -- Grossing \$800,000

JUST SOLD

L.A. Co.--Grossed \$2.7M
Riverside Co.--Grossed \$500k

SELLERS WANTED ~ Free Appraisal~ Large Database of pre-qualified buyers~ Confidentiality maintained

www.promed-financial.com

ULTRASONIC SCALER * DUAL SPEED * NEW * CHOOSE 25K o 30K. FOR ONLY \$ 350.00 CALL L.A. DENTAL at (909) 599-0875.

SALE: Intra Oral Camera, Digital X-ray sensor, 2 station network, 2 brand new Dell P4 PCs, 2 Flat Panel 17" Mtrs, completely integrated with EZ 2006 #1 Rated Dental Software, training, support for one year: Entire Pkg: \$414.00 per month for 60 mos. w/2 pymts up front and \$1 guaranteed buyout at lease end (on approved lease). Call 800-273-5033.

SELLERS: Allocating sale proceeds to goodwill saves you 20% in taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

STEVE MCNAMARA receives the highest recommendation from our office. He is well-known for being responsive to his clients, solving problems quickly at a reasonable fee, and being conscientious. We proudly refer all of our clients to Steve when they have a business dispute. Barry H. Josselson, Esq. See ad, Pg 14.

LCF OFFERS 100% dental practice financing with variable rate and fixed rate programs. See display on Pg 5 or call 800 550 9228.

NEW WIRELESS AdvanceCAM Intraoral Camera System- \$1,130.00- 10% OFF @ CDA. www.buypcddirect.com

SAN RAMON: For Sale - General Dentistry Practice. Practice 2005 Patient Receipts were \$1,250,000. Eight TX rooms, 3 utilized for hygiene. Owner retiring. HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

NEW TPC LED 5 Cordless Curing Light- \$460.00- 10% OFF @ CDA. www.buypcddirect.com.

CONSTRUCTION (Financing Available). Call for Free Consultation - Ask for Wendy 909-519-1451.

AGOURA HILLS 3 eq. ops. in a 1,200 sq. ft. single story free standing building. Leasehold improvements, equipment & patient charts included. C.P.S. Inc. (714) 639-2775.

PRACTICE FOR SALE #1076 - Santa Monica - Newly established. Grossed \$270k 2004. Hi visibility shopping corner. 1,700 sq.ft., 5 Ops, 3 equipped. Full Price \$275,000. Call Professional Practice Sales, Inc., (&14) 832-0230.

FREE ESTIMATES Detailed and complete All County Construction 562-989-3350.

NEED PERIO CHARTING but don't want to pay through the roof? Call EZ 2006 #1 Rated Dental Software today at 800-273-5033. Only \$500 when purchased with basic dental billing software.

AUTOClave USED, refurbished, Pelton & Crane Validator 8 autoclave, \$1499. 310-394-1551.

ORANGE COUNTY and all surrounding counties, Need a qualified builder and or designer, All County Construction, 714-240-7179.

SAY GOODBYE TO OSHA Let O.C.P.I. get and keep you in compliance. See ad this issue. Or, call toll free 888-55-WASTE. FREE ANNUAL OSHA EMPLOYEE TRAINING -See O.C.P.I. ad this issue for details.

ARE YOU SERVED with a lawsuit and need help? Call Kerendian & Associates (310) 914-4143.

LOS ANGELES 2 eq. ops. and 2 not eq. ops. in a 1,000 sq. ft. suite located in a single story building. Leasehold Improvements, equipment & some patient charts included. C.P.S. Inc. (714) 639-2775.

DENTIST-PART TIME TO TREAT ADULTS OR CHILDREN. 6 HOUR DAYS [8AM -2PM OR 2PM-7:30PM] NO HMO. CERRITOS. WWW.TEETH TALK.COM.

YORBA LINDA 5 eq. ops. in an 1,800 sq. ft. suite located in a single story medical/dental building. GR\$778,657 for 2005. NET OF \$159,664. C.P.S. Inc. (714) 639-2775.

SANTA BARBARA SOLO GROUP PRACTICE FOR SALE-Fee for service practice grosses \$600,000/year. 4 days of hygiene/week. Asking \$495,000. Kurt Skarin 818-991-6552..

RE-UPHOLSTER your dental chairs \$499.95 each. Ergo Dental Inc. 800-680-1644.



QUATRON CONSTRUCTION

The Trusted Name in the Industry

**Designers & Builders of
Quality Dental/Surgical Offices**

- ▶ New Practice/Renovations/Expansion
- ▶ Excellent References from Dentists, Sales Reps, Architects & Realtors
- ▶ Free Initial Design Consultation
- ▶ Licensed/Bonded/Insured
- ▶ Established 1985

Quatron has the expertise, the experience and the professional staff to build distinctive and efficient dental offices at the best prices!

www.dentalconstruction.com

1-800-595-3740



#D-332 NORTH SUNNYVALE AREA One of the best locations in North Sunnyvale area. Consistent collections of 1.1 million w/room to grow in this 11 operator office. Price includes accounts receivable. Call for Details! WESTERN PRACTICE SALES 800-641-4179.

INTERGUIDE DENTAL SUPPLY offers all major Autoclave and Ultrasonic Cleaner Brands at bargain prices. Compare our prices with anyone! Call 866.697.7744 or visit www.interguidedental.com.

NEW TPC Assistant's "North Carolina" Mobile Cabinet-\$380.00- 10% OFF @ CDA. www.buypcddirect.com.

PRACTICE FOR SALE #2038 -San Bernardino Area Shopping Center Location. 1,100 sq.ft., 4 Ops. Mix of all payors. Run an absentee basis on a 3 day per week schedule. Collects \$300,000 annually. Call Professional Practice Sales, Inc., (714) 832-0230.

JOIN AGD enhance your knowledge & skills. Achieve prestigious Fellowship, Mastership, Board certification in General Dentistry. Call SCAGD: 800-762-2511.

WE BUILD DENTAL OFFICES at View Line Construction. Let us build your dream dental office! View Line Construction 661-510-5045.

PRACTICE FOR SALE #2034- West Covina - Long established practice. 3 Ops, 2 equipped. Collects \$100k per year part time. 40% Filipino. Call Professional Practice Sales, Inc., (714) 832-0230. Come Visit us at CDA Convention Booth #1157.

"I HAVE BEEN A CLIENT of Wood and Delgado for over ten years and wouldn't think of going to another attorney for any matter in the dental field." Felipe Vital, D.D.S., Santa Ana, California. Call Wood and Delgado toll free: 800-499-1474.

PLASMA CURING LIGHT still in box \$2495.00 with warranty. Ergo Dental Inc. 800-680-1644.

YOUR SATISFACTION IS OUR PRIORITY Whether you're looking for Dental Equipment Sales, Service, Office Design & Construction...our goal is to make you so glad you selected Priority, you refer others to us. Give us a try...let us earn your business. Priority Dental 800 853 3128.

OFFICE FOR LEASE LAS VEGAS IN BUSY SHOPPING MALL. 6 OPS W/5 EQUIPED, BRAND NEW LEASE-HOLD AND EQUIPEMENT, WITH OPTION TO BUY SOME MARKETING ALREADY DONE CALL 310-466-2666.

PRACTICE FOR SALE #2028 - West Side - Beverly Hills - DDS having a \$500k to \$1,000,000 practice following who wants to grow to a \$3 to \$4,000,000 practice. Purchase Hi identity real property - talk to Tom Fitterer. Let me hear from you (714) 832-0230.

PLANNING TO SELL your practice but don't know where to start? Call Carolin at (888) 299-7848. See page 13.

Maximize the Value of Your Practice NOW . . . and for Your Future



DGA Transition Team can help YOU get what YOUR practice is really worth!!

- ◆ Consulting services for multi-doctor groups or solo doctors who wish to add an associate
- ◆ Group practice structure - how to make it work
 - ◆ Practical Strategies
 - ◆ Legal Compliance & Protection
 - ◆ Equitable Agreements
- ◆ Partnership development
 - ◆ Find the right person
 - ◆ Develop the right relationship
 - ◆ Create the right structure
- ◆ Practice mergers consulting

PRACTICE TRANSITIONS WITHOUT BROKER FEES

DGA Transition Team
Maximize Your Practice Value
Dental Group Alliance LLC

Phone: (800) 580-1989 • Fax: (714) 200-0292
WEB: www.dentalgroupalliance.com • Email: info@DGALLC.com

Visit us at the CDA Convention in Anaheim • April 28-30 • Booth # 246

LEASING AN OFFICE SPACE let us assist with the construction and the construction terms of the lease. All County Construction 562-989-3350.

ORTHODONTIST NEEDED Excellent oppty. A busy general practice in Orange County with established orthodontic patient base. Looking to expand Ortho more. Call (562) 665-2594.

COVINA DENTAL LAB FOR LEASE C AND B. BE YOUR OWN BOSS. TWO DOCTORS WILL SUPPORT YOU. PLEASE CALL 626-966-3571.

OSHA REQUIRES QUARTERLY STAFF SAFETY MEETINGS - Let O.C.P.I. take care of them for you. See O.C.P.I. ad this issue.

YOUR PLANS GUARANTEED To Go Through Plan Check. Call Unique Interior Designs 818-994-1210.

INTERGUIDE DENTAL SUPPLY offers unbeatable prices on quality replacement turbines for most dental handpieces. Prices too low to print. Call 866.697.7744 or visit www.interguidedental.com.

PRACTICE FOR SALE #2029 - Lancaster/Palmdale - Established 40 years. 6 Ops 1,800 sq.ft. - Grossing \$650,000. Opportunity to grow to million dollar practice. Call P.P.S., Inc., (714) 832-0230. Come visit us at CDA Convention Booth #1157.

DENTAL DIRECTORY

MOBILE UPHOLSTERY



Will beat any competitor's price by 10%
2 year limited warranty on selected materials
Free estimates in most areas
References available upon request

Redline Upholstery
1-800-600-8266

EXPERIENCED HANDLING OF MEDI-CAL AUDITS & HEARINGS

If you need help
Call the Law Offices of:
Norman L. Schafler, D.D.S., J.D.
Attorney at Law
310-207-6700



Be in Business For Yourself Own your very own Kids Dental Kare Office



Branded Dental Corporation

- ☐ More than your average Dental Practice Management Corporation services.
- ☐ Complete Marketing, Management, Administrative services.
- ☐ Franchising is the most successful way to succeed in business.

www.kidsdentalkare.com

TAX • FINANCIAL ADVISORY • VALUATION



CUONG LE, CPA

2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708

lecpa@aol.com

Success Through Diligence



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phldr@cox.net



KAY Funding LLC

Kenneth A. Yaros CFO

*"Your financial source to cash out
your practice sales note, annuities,
life insurance; structured
settlements and Viaticals."*

Tel: 858.792.8326

www.Kayfunding.com

**ALL COUNTY
CONSTRUCTION**
Dental Office Design

DESIGN/BUILD

**T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation**

Free Estimates

562-989-3350

888-302-6111

Lic. #669244

Diversified Dental & Upholstery

New & Used
Dental Equipment
Mechanical Chair Repairs
Service Tech. Available

Complete Dental Chair
Refurbishing
Special Upholstery for
Long Procedure Patients

Call us for a Free Estimate!

(800) 707-3449 OR (714) 827-8515

www.DiversifiedDental.Net



HOWDY PARTNER!

Contact us to promote your business here!

www.TheDentalTrader.com

DENTAL DIRECTORY



Trask CONSTRUCTION CO.
GENERAL BUILDING CONTRACTOR

EMILY THIEP TRAN

Commercial & Residential

Insured and Bonded

**Specialize in Dental
Offices from A to Z
17 years in business**

**Design & build beautiful
Dental Cabinets**

**Obtain loans at lowest
interest rate**

Supply dental equipments

Tel: (714) 537-5312 • (714) 539-8565
Cell: (714) 797-5260 • Fax: (714) 638-5857

State License
#540153B



**CALIFORNIA
PRACTICE SALES INC.**

John Knipf
President

(714) 639-2775
www.calpracticesales.net

326 W. Katella Ave. #4-G
Orange, Ca 92667

Phillip E. Solomon, D.D.S., J.D.
ATTORNEY AT LAW

**Are you having problems with the State
Dental Board, Denti-Cal or Criminal?
I can help.**

925 East San Antonio Drive • Suite 14 • Long Beach, California 90807

Telephone: **562-422-9112**

Serving the Dental Community for 25 years in legal matters

*Prevent Theft of Equipment
Disprove False Molestation Allegations
Stop Loafing on the Job*

- Observe your practice remotely over the Internet
- Spot and correct potential problems
- Record misconduct for protection against lawsuits

DDS ALARMS

Provides Surveillance Systems Tailored to Your Needs and Budget

We will install and service new security systems or upgrade existing systems.

**For a no obligation quote, call: 800-388-2010
or email: jim@DDSalarms.com**

Up to 100% Practice Financing

- Practice Acquisitions
- Start-Up Practices



- Business Refinance Program •
- Commercial Real Estate •
- Equipment & Expansion •

m a t s c o®

A Member of the Greater Bay Bancorp Family

**CALL: Bob Affleck @ 888.220.7321
bob.affleck@matsco.com**



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust -Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



**Medadent
Biomedical, Inc**

*For All your Medical
Waste Disposing*

Contact us!

We guarantee the lowest prices.
Call us at (800) 200-3581 today!



**CHECK OUT
OUR READER AD
FORMS ONLINE**

www.thedentaltrader.com



*Your Source for Savings on New
and Renewed Dental Equipment!*

30100 Town Center Drive, Suite O-136, Laguna Niguel, Ca 92677

Call 1-800-531-0312

Unique Interior Designs

Designing Unique Dental Offices Since 1983

- Customized to fit your needs
- Enhanced to fit your style
- Designed to fit your budget

Call

George Fedyna, C.I.D.

818 994-1210

www.uniqueinteriordesigns.com

DENTAL DIRECTORY



Say Adios to OSHA....
Let OSHA COMPLIANCE
PARTNERS, INC.

Take Care of Everything
Pick-up of all Hazardous & Medical Wastes
Staff Training, OSHA Manual, Container
Labeling, "Mock" Inspection of your office
and More.....

Call Toll-Free 888-55-WASTE
or 888-559-2783 - Ask for Miguel Castaneda

WOOD & DELGADO
Attorneys At Law

Representing Dentists for over 20 Years in the Areas of:

Real Estate • MSOs • Practice Purchase Agreements
Partnership Agreements • Leases
Space Sharing/Group-Solo • Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law
Charles X. Delgado, Attorney at Law
Toll Free: 800-499-1474 • Fax: 800-511-2138
Visit our website at: www.dentalattorneys.com



Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal
of Dental Practices

Serving the professions since 1966

How much is your practice worth??

Contact: Tom Fitterer
714-832-0230 • Fax: 714-832-7858
E-mail: PPSincnet@aol.com
Sellers-Free Appraisal (800)695-2732

SAVE ON INSURANCE!

Serving Dental
Practices for
over 30 years!

- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance



DENNIS ROSENE
2610 Avon, Suite C
Newport Beach, CA 92663

800-448-4664

**One
Monthly
Payment!**

DANE LEVY
ATTORNEY AT LAW

Incorporation for Dentists

\$900 Flat Fee

Lease Review

\$900 Flat Fee

www.DentalLegalServices.com

Tel: 562-951-5996

GENERAL DENTISTS!

Are you tired of watching
your referral production
walk out the front door
but don't know what
to do about it?



SPECIALISTS!

Looking to increase your
net profit with zero over-
head, control your
own schedule?

AMERICAN DENTAL SPECIALISTS

UNITING DENTAL SPECIALISTS WITH GENERAL DENTISTS

714-989-2345 www.americandentalspecialists.com



**The smart way to
shop or trade**

Advertise with us!

www.TheDentalTrader.com



(866) SKY-DENTAL
(759-3368)

**New & Used
Equipment**

Law Offices Of
Norman L. Schafner, D.D.S., J.D.

Attorney At Law

Experienced Handling of:
Dental Board Matters

"We Understand Your Needs"

310-207-6700

12304 Santa Monica Blvd. • Suite 300 • Los Angeles, CA • 90025



**"THE
PERSONALIZED
SERVICE
DENTAL BROKER"®**

P.O. Box #6681, Woodland Hills, CA 91365

Phone/Fax: (818) 591-1401

www.dmppractice.com

SELLERS: Will your landlord assign the lease in time for closing? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

KEN RUBIN PRACTICE SALES. San Diego's newest practice brokerage company. Thanks for the warm reception! (619) 299-6161 www.KRPRACTICESALES.com

MEDADENT BIOMEDICAL, INC For All your Medical Waste Disposing Contact us! We guarantee the lowest prices. Call us at (800) 200-3581 today!

LCF OFFERS 100% dental practice financing with terms up to 30 years on practice and real estate loans. See display on Pg 5 or call 800 550 9228.

NEED A LOAN FOR: Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

SANTA ANA GP in strip shopping center. 1000sq ft. with 2 ops, 2 X-rays. Mostly Hispanic Patients. Gross Income \$350K+/year on 3-4 days a week, rent 1600/month. Asking \$175K. (714) 414-8808.

DID YOU KNOW you could subscribe or change the mailing address of your Dental Trader online? Just visit www.thedentaltrader.com and complete the Change of Address form.

NEW TPC Doctor's Mobile Cabinet- \$380.00- 10% @ CDA www.buytpcdirect.com.

PRACTICE FOR SALE #2030 - Newport Beach - Coastal on the bay. Buy 2 Ops in high end area. Beautiful office on the ocean. New 1 year ago. Full Price \$225,000. Call P.P.S. (714) 832-0230.

WHY PAY MORE? \$1,995 gets you EZ 2006 #1 Rated Dental Software. Highest score in the ADA online dental software survey for companies with over 5,000 clients with a cost of under \$2,500. Call today: 800-273-5033. See Demo at www.ez2006.com.

CALIFORNIA INCORPORATION FOR DENTISTS: \$900. - Flat Fee www.DentalLegalServices.com Dane Levy, Attorney at Law Call (562) 951 5996 or (310) 435 6262.

EVACUATION SYSTEM CLEANER FOR ONLY \$ 15.00 * Biodegradeable, non foaming, triple action-enzymatic and detergent. KEEP YOUR VACUUM LINES CLEAN AND DEODORIZED. Bottle has a dispenser built-in. While supplies last. Call L.A. Dental at (909) 599-0875.

LOOKING FOR A PLACE for starting or relocating a dental practice? Call Carolin at (888) 299-7848. See page 13.

REDDING: For Sale- General Dentistry Practice. Gross Receipts 922K in 2004, with adjusted net income of \$395K. Owner retiring HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

THE Dental Trader

Buy, Sell or Trade all things Dental

CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: tradestaff@cox.net

Web: www.thedentaltrader.com

Old Address

Dentist's Name: _____

Address: _____

City/State/Zip: _____

New Address

Dentist's Name: _____

Calif. Dental License #: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at www.thedentaltrader.com

WHY PAY FOR DENTAL SUPPLIES? Visit us www.interguide-dental.com. Call toll free 866.697.7744 Interguide Dental Supply.

"DEAR PAT WOOD I want to thank you for your excellent counsel during negotiations for the sale of my dental practice. I have already recommended you to a colleague on a similar matter and would not hesitate to do so again." Mary Lou Ramsey, D.D.S., San Francisco, California. Call Wood and Delgado toll free: 800-499-1474.

BUYERS: Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

NEW TPC POWERMAX 25 Ultrasonic Scaler- \$425.00- 10% OFF @ CDA. www.buytpcdirect.com.

REDLANDS G.P. Retail center location. Insurance and Medical. Coll. \$1.2+ million. Call (949) 548-4559 Agent.

Copyright 2006 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY**The Dental Trader***Buy, Sell or Trade all things Dental***Submit this form online at:
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for (check one): ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.**Reader Ad Rates:**

- ☐ 20 words or less - *FREE (\$1. per word thereafter-65 words maximum) _____
- ☐ All Bold Type: Add \$10.(add option: \$10) _____
- ☐ All Bold Type with Bold Border: Add \$15.(add option: \$15) _____
- ☐ Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____
- Total # of words (first 20 words free-add \$1. per word after first 20 words) _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Total: _____

Advertiser's Name: _____

Charge Card Billing Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

**PAYMENT MUST BE
SUBMITTED WITH THE AD****Form of Payment:**Check enclosed ☐ Visa/MC ☐American Exp. ☐

Card# _____

3 Digit Security Code (on back of card) _____

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month**COMMERCIAL AD FORM FOR BUSINESSES****The Dental Trader***Buy, Sell or Trade all things Dental***Submit this form online at: www.thedentaltrader.com,
mail w/check or Fax submissions
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: _____

This ad is for: ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.**Bonus Feature Reader Ad Rates:**

- ☐ 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... _____
- ☐ All Bold Type:(add option: \$10) _____
- ☐ All Bold Type with Bold Border:(add option: \$15) _____
- ☐ Black Box with Bold White Lettering:(add option: \$20) _____
- ☐ Total # of words (first 20 words \$20-add \$1. per word after first 20 words) _____

Total: _____

Name: _____

Charge Card Billing Address: _____

City: _____ State: _____ Zip: _____

Tel No.: _____ Fax No.: _____

E-mail: _____

**PAYMENT MUST BE
SUBMITTED WITH THE AD****Form of Payment:**Check enclosed ☐ Visa/MC ☐American Exp. ☐

Card# _____

3 Digit Security Code (on back of card) _____

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.

Buy it! Sell it! Trade it!!!



Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal of Dental Practices

Serving the professions since 1966

How much is your practice worth??

BUY-SELL-TRADE (TAX DEFERRED)

Call P.P.S. Today

**100% Financing available within 30 days,
financing approval within 6 days.**

PPS NO. CALIFORNIA - (415) 899-8580

Northern CA website: www.PPSsellsDDS.com

- 5853 - Graeagle's Portola - Great quality of life in golfer's and sport person's paradise. Busy practice. Generating \$500k+/yr. Beautiful 4 chair office.
- 5872 - FREMONT - Busy practice collected \$1.275 Million in '04. Strong profit margin. Can do better as previous yrs have demonstrated. Beautiful office.
- 5876 - San Luis Obispo's Pismo Beach - Beautiful ocean setting w/ mountains & valleys beckoning. Complete make over. Collect \$375k in 2004. FP \$175k
- 5878 - Daly City - Fantastic location. Shall collect \$750k + this yr with \$340k Profits. \$100,000 spent in new equipment. F.P. \$395,000.
- 5879 - So. Marin County - Spectacular setting, remarkable vistas, beautiful office. Does \$400k+ yr. Successor should have ambition to create something truly special
- 5880 - Downtown Oakland - Great hi rise office w/unbelievable view. Currently tracking \$600k in collections with \$270k in profits. 4 chair bay has 3 walls of glass. F.P. \$350,000
- 5882 - San Diego area Ortho - Collecting \$765,000 with profits of \$350k. Positioned perfectly to reach \$1 million/year bar.
- 5884 - Managed Care practice - Just South of San Francisco. Collects \$750k with \$340k in profits. 4 days/Hygiene. \$100k in new equipment. F.P. \$395k
- 5885 - San Francisco's No. Bay - West Petaluma. Currently \$315k/yr performer on relaxed schedule. \$90,000 recently spent in upgrades. Great Foundation to build upon. FP. \$180k.
- 5886 - Downtown San Francisco Union Square - Last 3 yrs have averaged \$405k+ in collections and \$225k+ in profits. Phenomenal views.
- 5887 - Marin County's San Rafael - Attractive 3 Op practice. 3 days of Hygiene. 2006 Collected \$500k+ and \$205k+ in profits.
- 5888 - Sacramento's El Dorado Hills - Affluent area. 5 day/wk Hygiene schedule. Profits of \$371k on 3.5 day week. 5 Ops. Extraordinary views.
- 5889 - Sacramento suburb - Fee for service. On part time schedule, long established practice realized \$205k. Low overhead. Stable staff. F.P. \$175k
- 5890 - Santa Rosa - Memorial Hospital Village. Great starter opportunity. 2 Op office with 12 yr old equipment in great shape. F.P. \$75k
- 5891 - Ortho Practice - San Francisco East Bay - Growing Family community. \$375k/yr on part time schedule. 5 chair Bay + Exam room. 220 active patients.

**Prospective Buyers - For Hot Releases Submit your
Resume by facsimile mail (714) 832-7858 or**

E-mail PPSincnet@aol.com

PPS SO. CALIFORNIA - (714) 832-0230

Website - So. CA www.ppsdental.com

- 2009 - Escondido area - Solo group ownership. 1 million potential by new owner within 1st year. Beautiful office. Outstanding opportunity. Requires resume. F.P. \$395,000
- 1005 - Hemet - Beautiful office - \$450k investment - Shopping ctr. F.P. \$350k
- 1017 - Palm Springs/La Quinta area - Estbl 40 yrs. New owner 13 yrs. 9 Ops. Hi tech office. Seller to work back for Buyer. Grossing \$1.2mil
- 1071 - So. CA - Periodontic/GP - Gross \$1.8mil, net \$1mil. 7 Ops, 3,000sq.ft. - Full Price includes Real Estate \$2,400,000
- 1072 - Santa Maria area classic practice - Collects over \$450k/yr. Ins. & Cash. 4 Ops in 1,200 sq.ft. Modern office w/digital x-ray. Fully computerized. Hi identity Real Estate included in sale. Fantastic opportunity.
- 1078 - Nevada-Historic city - GP wants partner. Solo Group. Gross \$600k.
- 1082 - NO. CA/Tahoe - Beautiful office. Small town near Lake Tahoe/Squaw Valley. Est 50 yrs. Semi retired works 3 days/wk. All Cash/Insurance No Medical/PPO. Seller grossed \$225k part time.
- 1086 - Oral and Maxillo Facial Surgeon in Long Beach area - Real Estate also available. Retiring from this long established practice. Collects \$1,300,000 annually

- 1090 - So. Bay - Established GP. Grossing \$500k plus. Own condo office-beautiful 4 Ops.
- 1094 - 2 Practices near Bakersfield - Gross \$750k. Fee for service only. Free standing building included in sale. Bargain.
- 1096 - Orange county Prosthodontist or high end DDS - Grossing \$2,000,000. Selling 40% of practice now. Own 100% of your own practice. FP\$575k
- 1098 - South Bay - Korean - Male or female dds. Possible to gross \$80k/mo first year. Hi identity. F.P. \$650k
- 2012 - Paso Robles - Hi identity. Established 20+ yrs. 4 - 5 Ops, 1,800 sq.ft.
- 2022 - So. Orange County GP - Located in medium to upper class area. 1,260 sq.ft., 4 Ops. Great end unit w/excellent visibility. 70% PPO, 20% Cap.
- 2023 - location only - In Poway area. Beautiful 7 Op - hi identity building.
- 1076 - Santa Monica - Newly established. Gross \$270k '04. Hi visibility. 5 Ops
- 2028 - West Side Beverly Hills - DDS having \$600k to \$1mil practice. Hi identity real property.
- 2029 - Lancaster/Palmdale - Est. 40 yrs. 6 Ops, 1,800 sq.ft. Gross \$850k
- 2030 - Newport Beach - On the bay. 2 Ops, 1 year new. Seller invested \$250,000. Full Price \$225,000.
- 2034 - West Covina - Long established practice. 3 ops, 2 equipped. Collects \$100k year part time. 40% Filipino.
- 2039 - San Bernardino - Private Practice. 3 Ops. Collects \$170k. Mix of payers

FOUNDERS OF PRACTICE SALES

100 years of combined expertise and experience!
3,000 Sales - - 30,000 Appraisals

CONFIDENTIAL

PPS Representatives do not give our business names when returning your calls.

****BUYERS AND SELLERS SAY****

"We have dealt with other brokers - we like
YOUR professional expertise. We will recommend
YOU to all our friends. Thank you."

Come visit us at CDA Convention

Booth #1157

April 27-30, 2006

Southern California

Tom Fitterer, Dean George & Wally Murray

PPS So. California (714) 832-0230

Fax (714) 832-7858 E-mail: PPSincnet@aol.com

Web address: www.PPSDental.com

Northern California

Raymond and Edna Irving

PPS No. California (415) 899-8580

Fax (415) 899-8588 E-mail: Ray@PPSsellsDDS.com

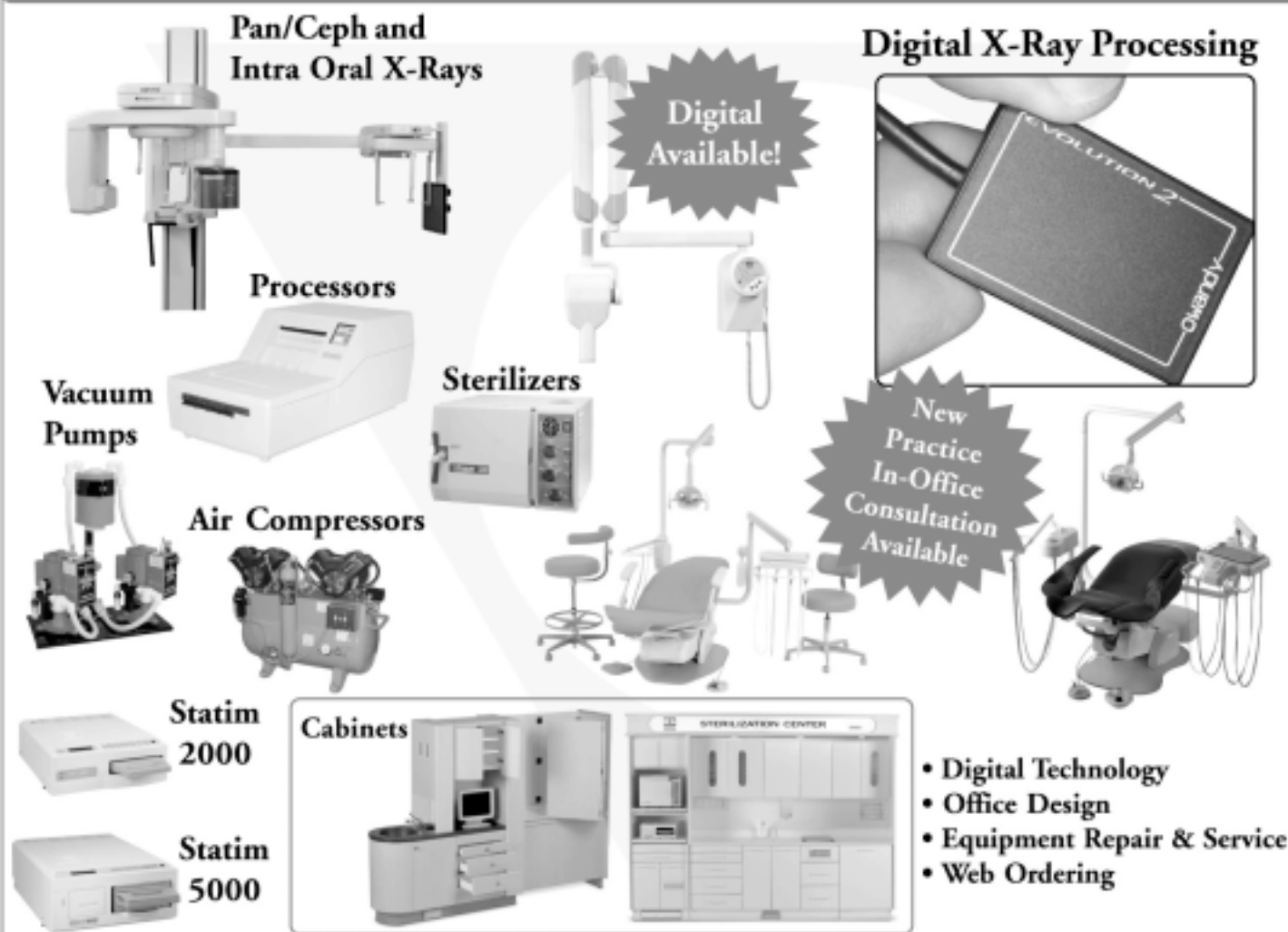
**Wanted - G.P.'s in all areas. This is the Hottest Sellers
Market in History. Sellers may want to relocate to take
advantage of this Sellers Market. Get excited and build
new practice in high growth area.**

Orthodontic Buyers needed for SOUTHERN CALIFORNIA

SELLERS-FREE APPRAISAL (800)695-2732

SELLERS-FREE APPRAISAL (800)695-2732

QUALITY • SERVICE • SAVINGS



Pan/Ceph and Intra Oral X-Rays

Digital Available!

Digital X-Ray Processing

Processors

Vacuum Pumps

Sterilizers

Air Compressors

Statim 2000

Statim 5000

Cabinets

New Practice In-Office Consultation Available

- Digital Technology
- Office Design
- Equipment Repair & Service
- Web Ordering

Visit our NEW showroom!
888-818-9696

Allied Health Products
www.AHPDental.com

AHP Proply Paste \$18.99	AHP Topical Gel..... \$3.85	Proply Angles 500 ... \$112.95	Septocaine..... \$28.99
AHP Earloop Mask..... \$3.50	AHP Syringe Sleeves \$6.99	Bur 100pk \$97.99	I-Bond Refill \$84.99
AHP Cotton Rolls \$11.99	IRM Kit \$36.99	AH 26 \$78.95	Single Film \$24.50
Saliva Ejectors 1000 .. \$24.99	Miracle Mix Kit \$135.00	AHP 2x2 Gauze \$24.99	Double Film \$34.50
HVE Tips 1000 \$28.99	3M Single Bond \$105.00	AHP Needles \$6.99	Pedo Film \$23.75
AHP Lidocaine 1:100 .. \$14.99	Optibond Solo Refill . \$87.95	Alginate 1LB..... \$5.99	Herculite \$49.99

PRSR.T.STD
 U.S. POSTAGE
PAID
 LOS ANGELES, CA
 PERMIT #30391