

THE Dental

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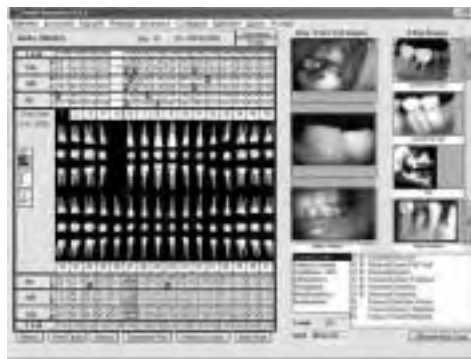
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"I liked everything about Mr. Wood's representation of me."

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Linda Brown
Sales Associate



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April 28-30 at Booth #1772



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections \$375K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION**

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equip. Mixed patient base. Gross \$500K+/yr. Seller retiring.

KERN COUNTY

BAKERSFIELD SUBURB - (2) op computerized G.P. & Duplex Bldg. for sale. Annual Gross Collections \$160K+ on 3 days/wk. Cash/Ins/PPO Patients.

LOS ANGELES COUNTY

ARLETA - (2) op G.P. located in a store front with pole signage. Gross collections \$150K+ part time. Cash/Ins/PPO/Denti-Cal patient base. Low overhead (52%). High net (48%). Great starter practice or satellite office. Seller is selling due to health reasons. **NEW**

ENCINO - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos. **PENDING**

GARDENA - (3) op computerized G.P. located in a shop ctr. with excellent exposure/visibility/signage. Cash/Ins/PPO. Panorex equipped. 2004 gross collect \$522K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

GLENDALE #5 - (3) op G.P. for sale. Nicely appointed. Gross \$20K/mos on (3) days/wk. Cash/Ins. Seller returning to school. **SOLD**

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eqt'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2004 Gross Collect. \$311K+. \$5K+/mos CAP cks. **NEW**

LAWNDALE - (3) op computerized G.P. Strip Ctr. location. Cash/Ins/PPO/Denti-Cal. Projected 2005 Gross Collect \$321K.

LOS ANGELES #3 - (2) op computerized G.P. and Condo for sale. Cash/Ins/PPO & small amount of Denti-Cal. 2004 Gross Collect. approx. \$180K on two days/wk. 2005 Projection is \$190K-\$200K on two associate run days per week. Can easily increase production/collections if owner operated and more days.

LOS ANGELES #4 - (7) op computerized G.P. Like new equip. Cash/Ins/PPO. 2004 gross collect \$590K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

LA VERNE - (3) op computerized G.P. located in a shop ctr. with exposure/visibility/signage. Cash/Ins/PPO. Panorex and Intra-oral Camera system with docking stations. 2004 gross collect \$578K+ on (4) day wk. Seller retiring. **PENDING**

MISSION HILLS - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. (4) year wt'd average Gross Collect \$1.065M/year. Seller retiring. **PRICE REDUCTION**

MOUNTAIN RESORT AREA - (2) op computerized G.P. less than (2) hrs from L.A. 2005 Gross Collect, projected at \$225K+ on (2) days/week. Start up/Expand/Semi Retire? **NEW**

SAN GABRIEL VALLEY - (5) op computerized G.P. Gross Collect \$500K+/year. Cash/Ins/PPO only. Digital x-rays. Recently remodeled. Beautiful! **NEW**

ORANGE COUNTY

SOLD OUT - Room for the next Orange County seller available.

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

SANTA BARBARA COUNTY

SANTA BARBARA - beautiful (2) op turnkey office. Everything you need to see patients. Priced less than build out costs.

CENTRAL COAST #1 - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO.

CENTRAL COAST #2 - (3) op computerized G.P. for sale. (2) ops eqt'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr.

SAN BERNARDINO COUNTY

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - (3) op G.P. Located in store front with visibility/exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

NORTH SAN DIEGO CTY - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **SOLD**

SAN MARCOS - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other. Call Paul for details. **NEW**

SAN LUIS OBISPO

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

SAN LUIS OBISPO - Great place to work and play. (4) op computerized G.P. (3) ops eqt'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility. **SOLD**

VENTURA COUNTY

OXNARD - (4) op G.P. and free standing bldg. 2004 Gross Collect. approx. \$300K. Cash/Ins/PPO/Denti-Cal. **SOLD**

WESTLAKE VILLAGE - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eqt'd (1) op plumbed not eqt'd. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. Like new equipment with digital x-rays. **SOLD**

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PRACTICES FOR SALE — March, 2006

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO-ESCONDIDO-GENERAL PRACTICE and BUILDING!! JUST LISTED!! GENERAL PRACTICE: 5 fully-equipped Ops in 2200 sq.ft. (room for additional Ops.). Equipment average age of 7 yrs. Panorex, Global Microscope, IntraOral Camera, Rotary Endo Instrumentation. Collections 950K to 1mil. Approx 60% HMO, 30% PPO, 10% Cash. 50-60 new Patients per month. **Offered for 785K!** (Practice can be purchased without building).

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SAN DIEGO-(I-15 at Mercy Rd) 3 years NEW! Owner selling this second office. 5 Ops. (3 equipped) in approx. 1700 sq.ft. Situated in strip mall. Asking 350K. **ACCEPTED OFFER**

SAN DIEGO-RANCHO SANTA FE-NEW LISTING!! VERY Unique Opportunity for a special practitioner to acquire a very high end, adult restorative/reconstructive practice in one of the most affluent communities in the country! Established 15 years, this cash/fee-for-service is situated in the heart of the historic Village. 3 Ops. in approx 650 sq.ft. Collections 550-600+K on only 2 days per week. **Offered for 600.**

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SAN DIEGO-LA MESA - NEW LISTING!! Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for **580K.**

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ANAHEIM Long-established, tons of goodwill! On main street, 4 ops. Asking \$270,000. Select Practice Services, 949-360-8223!

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CARSON CITY, NEVADA: Both building and dental practice for immediate sale. One non owner dentist is retiring and the other is selling but would like to come back as the associate to the new buyer for two or three days a week. Building can be purchased at no money down and the lenders will finance 100% of the dental practice loan. The building is attractive and has a basement. There are 6 operatories all with new dental chairs and delivery systems. **SOLD**

ORANGEVALE: For Sale or Available to merge into another office. Owner has worked in the satellite practice two days a week for twelve years. He is a senior dentist that is proficient in placing and restoring implants. Dr. would be willing to sell the practice or merge into another local practice. Owner willing to work for buyer if equitable for both parties.

REDDING: For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major throughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

LAKE TAHOE: (South Shore) For Sale - How does it get better than this? A successful family oriented practice located in the heart of beautiful Lake Tahoe has gross receipts of over 850K in 2004 with low overhead. There are 4 operatories with 5 days of hygiene. If you ever wanted to locate in a resort community with extensive summer and winter sport activities and have a very successful dental practice at the same time you should consider this opportunity.

MODESTO: For Sale - Gross Receipts for this practice in 2004 were one million six hundred thousand. The practice was acquired in 1970 and has been in its present location for 27 years. There are 15 days of hygiene. The office has 7 treatment rooms in 2200 sq. ft. Digital X-rays, Panoramic X-Ray, Laser and Intraoral Camera. Owner would like to return as associate for two days a week.

S. FRESNO COMMUNITY: For Sale - General Dentistry Practice. This 6 operator office has 5 days of hygiene, and has been at its present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

WILLITS: For Sale - Both dental practice and building are for sale in this beautiful rural community. 2004 gross receipts were 512K with 184K adj. net income. This 1,200 sq. ft. office has 4 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring.

WATSONVILLE: For Sale - 2004 Gross Receipts were 709K with an adj. net income of 312K. There are 6 treatment rooms in 1,400 sq. ft. Practice has operated in its present location since 1983. Owner is willing to stay or consider an outright sale, or partnership leading to complete ownership.

HACIENDA HEIGHTS: For Sale: **ORTHODONTIC PRACTICE.** DOCTOR PASSED AWAY IN AUGUST. Practice needs to be sold immediately. 3 chair open bay and one treatment room. 1,100 sq. ft. near major shopping center in a professional building with lots of parking. **SOLD**

MODESTO: ASSOC. WANTED - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene, Pano, Cerae Unit, Intra-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities, or retired dentist that wants to continue working 2 days a week.

LA PUENTE: This practice has been operating for 11 years at its present location out of a total of 26 years. Situated in a growing demographic area flourishing with new housing developments. 2004 gross receipts were 458K, with an overhead of only 60%. 5 treatment rooms, average age of equipment is a young 7 years, Easy Dental Software. **SOLD**

EL DORADO HILLS - FOLSOM AREA: For Sale: This practice was just listed. 2004 Gross receipts were 850K with a 414K adjusted net income. Owner wants to keep sale confidential - Call for details regarding this outstanding practice. Owner is retiring. **SOLD**

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq. ft. The building is being appraised and will also be for sale. Owner works 4 days a week.



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REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

FRESNO: For Sale - General Dentistry Practice. 2004 Gross Receipts were 545K with an adjusted net income of 178K. This 1,100 sq ft office has 3 treatment rooms, with 4 days of hygiene. It has been at its present location for 19 years. Dentrix software. Dentist is retiring.

FREMONT: For Sale - Owner is retiring after 36 years in same location. Three treatment rooms. All Endo Perio and Oral Surgery is routinely referred out. This practice is ideal for a new graduate or as a satellite practice. Very attractive lease available for the office space.

COTTONWOOD: For Sale - General Dentistry Practice. This small practice is ideally suited for the new graduate or a satellite practice. The building is also for sale. Gross Receipts in 2005 were 375K. The office has 2 TX rooms in 880 sq. ft. with room for expansion. Four thousand acres were recently purchased in Cottonwood for a new Del Webb retirement community set to break ground in early 2006. Owner is retiring after 27 years in the same location.

FRESNO: For Sale - Gross Receipts were 1M in 2004 with an adjusted net income of \$343K. It has been at its present location for 22 years. This beautiful and spacious office has 8 days of hygiene, 5 treatment rooms equipped, Intra-Oral Cameras, Pano machine, and Softdent software. Dr. would like to sell and come back 2-3 days a week. 32 new pts/mo.

FOLSOM: For Sale - General Dentistry Practice. Well established practice in a new building. This beautiful 2600 sq. ft. office includes 8 equipped treatment rooms, Laser, and Panoramic X-Ray, and Dentrix software. This practice has 13 days of hygiene/week. Gross Receipts for 2004 were 1.4 Million with an adjusted net income of \$504K. Owner would like to sell and come back to work 2 days a week.

MINDEN, NEVADA: For Sale - This practice will do over 9000 in 2005. The practice was acquired in 1987 and has been in its present location for 17 years. There are 31 new patients a month seen in this 5 op 2000 sq. ft. office. There are 6 days of hygiene. The building is also available for sale with room for expansion.

TWAIN HARTE: For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg.

SAN RAMON: For Sale - General Dentistry Practice. Practice 2005 patient receipts were \$1,250,000. Eight tx. Rooms, 3 utilized for hygiene. Approx. 50 new patients per mo. Intraoral camera, Panoramic x-ray. Practice located in area for 25 yrs. 11 yrs. in present location. Large patient base of adults and children in very affluent and growing area. Owner retiring.

SAN RAFAEL: Pt Base for Sale: Owner was provided short notice that he would be losing his lease. Owner close to retirement but would be willing to work a day or two in the office of the buyer that purchased his patient base. Some equipment available.

LOS ANGELES CO.: For Sale - TMJ SPECIALTY PRACTICE; Large dentist referral base; practice established as exclusively TMJ 25 years ago; 2005 collections \$300K on 2 days/wk; LOW OVERHEAD; Centrally located in high visibility Professional Building. Equipment in good condition & office tastefully decorated. Seller retiring.

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BAY AREA

#B-348 LAMORENDA AREA—GP, long estab. Practice. Collections of 1.2 plus million in '04. Insured/Cash patients only. 4 fully equipped ops. Active recall w/ 12 days of hygiene. Seller refers out Endo + surgery. **Call For Details!**

NEW! #B-382 CONCORD—GP, Beautiful office Great Location! 6 ops 3-4 days of Hygiene, Gross receipts in the \$700K range. **Call for Details!**

NEW! #B-388 ANTIOCH—Seller retiring. Collections of approx \$480K in '05. Insured/Cash Patients. 3 ops, plumbed for 4th. Office condo avail for w/practice. **Call for Details!**

NEW! #B-393 ANTIOCH—GP, Long Estab practice collections of \$535K in '05. Practice nets approx 50% of gross revenues. Seller refers out most specialties. **FP \$400K**

NEW! #B-396 EAST OAKLAND HILLS/PIEDMONT AREA—Long Est. practice w/collections of \$822K in 2005. Combination of private insurance and PPO patient base. **FP \$625K**

#C-273 NAPA—GP, Seller retiring. Part-Time practice w/ collections of \$142K in '04. Insured/cash Patients only. 2 op office, plumbed for 3rd. Seller owns 1/2 interest in 4,426 sq ft office Bldg Sellers practice along w/ interest in bldg for sale as a package. **Call For Details**

REDUCED! #D-288 SAN JOSE—Facility in a professional building. State of the Art 1000 sf, office w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine Rent below market value \$1.70 sf. **Only \$79K**

REDUCED! #D-320 PALO ALTO—GP, Located in single story complex. Fee-For-Service, 3 ops newer equipment, less than 2 years old. **REDUCED TO \$198K!**

#D-352 NORTH SUNNYVALE AREA—One of the best locations in North Sunnyvale area. Consistent collections of 1.1 million w/room to grow in this 11 operator office. Price includes accounts receivable. **Call for Details!**

#D-357 SAN JOSE—GP, in large 3,200 sq ft, 4 ops office. Collections consistently in the mid 300K range. Mostly PPO and Capitation. **FP \$245K**

NORTHERN CALIFORNIA

#E-287 FOOTHILLS—GP, long estab. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! **Only \$175K!**

#E-300 SACRAMENTO—GP, long estab. practice. Great opportunity to own your own building, lab and practice. **Practice and Building \$535K!**

#E-368 SACRAMENTO—GP, Seller relocating from this quality fee-for-service practice. Large 6 ops 3000 sq ft. **Call for Details!**

COMING SOON! PLACERVILLE—Facility Only Sale, 4 op office with digital x-ray, Dentsix software. **Call for Details!**

NEW! #E-383 SACRAMENTO—GP Leasehold practice w/ some residual patient base. Fully equipped 5 op office. Insured/Cash patients only. Seller relocating. Price to sell! **FP \$300K**

#E-385 SACRAMENTO—GP Fee for Service 9 op practice plumbed for one additional. Collections in excess of 1.4 million! **FP \$950K!**

NEW! #E-391 SACRAMENTO—GP in prime downtown location. Collections of \$925K in 2005. 2700 sf 6 op office. Mix of HMO, PPO and private pay. **FP \$690K**

NEW! #E-394 SACRAMENTO—Long Est. GP w/ collections of \$607K in 2005. Insured/Cash patients only. 5 ops in buys commercial area near major shopping center. **FP \$400K**

#E-326 EUREKA AREA—GP, long estab. Practice. Retiring. Nicely appointed 1,250 sf w/ 3 ops. Insured/cash pts only. Collected \$604K in '04 w/ taking 5-6 weeks vacation. **FP \$345K**

#G-360 REDDING AREA—GP, Seller retiring. Office is 1440 sq ft w/ 3 ops. **FP \$325K**

NEW! #G-395 CHICO—Long Est. GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **FP \$300K**

NORTHERN CAL. CONT.

#F-344 HUMBOLDT COUNTY—GP, Seller retiring. Practice located in high quality area. Mostly insured/cash patients. Collections of \$332K in '04. **FP for practice \$175K. FP For Building \$425K**

REDUCED! #H-224 CHESTER/ LAKE ALMANOR—Long Estab. GP in beautiful 4 season resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/Cash pts only. Collected approx. \$300K in '04 on a 3 day work week! Office Bldg avail w/purchase of practice. Will Consider All Reasonable Offers!

#H-311 NORTH SHORE, LAKE TAHOE—GP Long established practice. Collections of \$588K in '04. Modern equipped 4 op office. Great location w/ scenic lake views. **FP \$325K**

NEW! #H-392 CENTRAL SIERRA/MURPHYS AREA—GP Seller Retiring. Collections of \$300K. Insured/Cash patients. 3 ops. Practice \$135K Real Estate \$175K

#H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$507K in '04 w/higher projected revenues for '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. **Call for Details!**

NEW! #H-386 GOLD COUNTRY—GP, in beautiful 2200 sf 6 op completely computerized office w/digital x-ray. Collections avg 1.13 million over past 4 years. Option to purchase building. **FP \$825K**

CENTRAL CALIFORNIA

REDUCED! #I-358 MERCED—GP, Seller retiring. Part-time practice with collections of \$164K in 2004. Office condo avail. to purchase with practice. Practice: \$75K; Office/Condo \$200K

NEW! #I-374 MODESTO—Etab. practice w/collections of approx 1 million in '04. Modern equipped 6 op office. Mostly insured/private pay w/ PPO plans. **FP \$650K**

#I-315 FRESNO—GP, Modern equipped 5 op office plumbed for 6th. Mix of insured/PPO/Denti-cad patients. **Call for Details!**

REDUCED! #I-341 FRESNO AREA—GP, Long Estab. Col'd \$307K in '04. Fully equipped 3 ops, plumbed for add'l ops. New prison under construction. **Call for Details.**

#I-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **FP \$150K**

#I-375 FRESNO AREA—Charming desirable community south of Fresno. Fee-for-Service. 4 ops. Beautiful leaseholds, granite countertops, maple floors. Collect in \$770K Range. Priced to Sell! Seller extremely motivated! **FP \$350K**

#I-376 ATASCADERO—GP Long Estab practice, Seller retiring. Collections of \$375K plus in '05. Insured/Cash patients. Modern equipped 3-4 op office averaging 13-15 new patients per month. Excellent location. Growing area. **FP \$275K**

NEW! #I-389 TULARE—Fee-for-service, GP in beautiful 4125 sf, 9 op practice. Collections in the million dollar range. **FP \$530K**

SOUTHERN CALIFORNIA

#K-319 WHITTIER—GP in shopping center. Practice has 2 ops with plumbing for 1 more. **Call for Details!**

NEW! #K-321 ANGLORA HILLS—GP, **Call for Details!**

#K-347 ENCINO—GP Located in new office on main street. All new equipment! Great Potential! **\$365K!**

#K-384 IRVINE—Leasehold improvement 1700 sf, 4 ops, 2

ARIZONA

#Az-345 PHOENIX—Pankay practice philosophy. Approx 2300 sf w/ 5 ops. Practice grosses in 600K range. **FP \$350K**

NEVADA

#R-142 RENO—Long Estab. GP. Seller retiring. 1,540 sf w/5 equipped ops, centrally located office. Col'd \$361K in 2004. Ins/cash pts. **Call for Details!**

#R-359 RENO—GP, Estab. practice with collections of \$608K in 2004. Modern equipment, 5 op practice located in upscale area. Mostly insured/cash patients. **FP \$450K**

#R-367 RENO—GP 2 story professional building. 5 ops 2360 sf +/- Fee-For-Service. Collections in the Million Dollar Range. **Call for Details!**

FLV-263 LAS VEGAS—GP Estab. 24 years. Beautiful 3000 sf, 6 op practice w/ gross in 1.1 to 1.2 Million range! Portion of Bldg for Sale. **FP \$650K**

FLV-313 LAS VEGAS—GP, Well Estab. practice with consistent collections in 1 million dollar range. Large quality pt base. **Call for Details!**

FLV-315 LAS VEGAS—Seller Retiring. Modern equipped 8 op office. **Call for Details!**

FLV-316 HENDERSON—Collections of \$1 million plus for '04. Great location, 2765 sq ft office 4 ops plumbed for an add op. Practice nets \$1.2 million in '04. **Call for Details!**

FLV-319 HENDERSON—Scratch Start, Leasehold Improvement practice. State of the Art Equipment. 5 ops w/ 2-3 being equipped upon completion. **Call for Details!**

FLV-378 LAS VEGAS—GP, located in highly desirable northwest area of LV. Beautiful build outs shows nice! Practice on track to gross in the 1.6 million range **FP \$950K**

FLV-379 LAS VEGAS—GP, located in professional building in primes west LV area. Large newly decorated office with 9 ops. Gross in 600K range. **FP \$495K**

FLV-380 LAS VEGAS—GP in West LV location. Fee For Service practice. On track for \$450K in collections for '05. **Call For Details!**

FLV-381 LAS VEGAS—GP in 5 ops, 1800 sq ft office. Building possibly available for purchase. **Call For Details!**

SPECIALITY PRACTICES

REDUCED! #D-283 SAN JOSE—Oral Surgery. Absolutely beautiful located in very desirable area of SJ!! New equipment, Gross over 1 Mil. **Reduced to \$635K!**

REDUCED! #D-351 EAST BAY—Perio, Long Estab. Ins/cash pts only. Beautifully appointed. Does not do implants/room for expansion for dentist that enjoys implant work. **REDUCED TO \$475K!**

#D-385 TRI-VALLEY AREA—Perio, Family oriented broad and better practices that production could easily be increased due to doctor currently not doing implants. **FP \$295K**

#D-322 SOUTH BAY, NO CAL—Ortho, Long Estab practice, 3 open bay ops with updated equipment. Col'd in by high \$300K. **Call for Details!**

#E-387 ROSEVILLE—Perio located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **Full Price: \$195,000**

#H-328 GREATER SOUTH LAKE TAHOE AREA—Ortho practices with a Combined Collection of \$620K+ in '04. Modern equipped 4 op office. **Call for Details!**

NEW! #I-385 CENTRAL VALLEY—Ortho, Estab practice. Modern equip 6 op office. Collections projected at \$460K on part time schedule avg 10-12 new starts per month. **FP \$360K**

#I-356 CENTRAL VALLEY—Ortho, Long Estab practice. Excellent Location. Modern equipped office w/8 ops. Averaging 22-24 new starts per month. **FP \$890K**

#D-372 SAN JOSE, CA—Perio, Well respected personalized care. Strong referral base. **Call for Details!**

#D-354 ALAMEDA COUNTY—Ortho, newly remodeled office. Modern equipped w/ 1 open bay, new patient exam room. Collections projected @ \$600K for '05 **FP \$550K**

#AZ-369 CHANDLER, AZ—Oral Surgery, located in one of the fastest growing suburbs of Phoenix! **Call for Details!**

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SANTA BARBARA FEE FOR SERVICE PRACTICE FOR SALE: Established for 30 years in Santa Barbara. Collects over \$1,200,000 per year with net income of more than \$540,000 per year. Seller works 22 hours per week. Refers 90% of oral surgery, 80% of endo, all perio surgery and ortho. Office has six equipped operatories. Very strong new patient flow. Asking \$1,100,000. - **PENDING**

PERIO/IMPLANT PRACTICE FOR SALE: Located in east Los Angeles County. Gross collections have been \$1,850,000 with a net income of more than \$900,000 per year. Seven equipped operatories with 2 hygienists every day, five days per week. Solid referral base with good potential for practice growth. Asking \$1,400,000. **PENDING**.

LA MIRADA MANAGED CARE PRACTICE FOR SALE : Collects \$1,125,000 per year on an absentee basis. Mostly managed care patients-HMO & PPO. Capitation checks are \$9,500 per month. 35 patients per day, 60 new patients per month. Eleven operatories. Asking \$1,020,000.

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SANTA CLARITA VALLEY MANAGED CARE PRACTICE FOR SALE: Practice collects \$1.2 million per year with \$20,000 per month in capitation checks. Seven equipped operatories. No welfare and no advertising. Currently run on an absentee basis. Asking \$975,000. **PENDING**.

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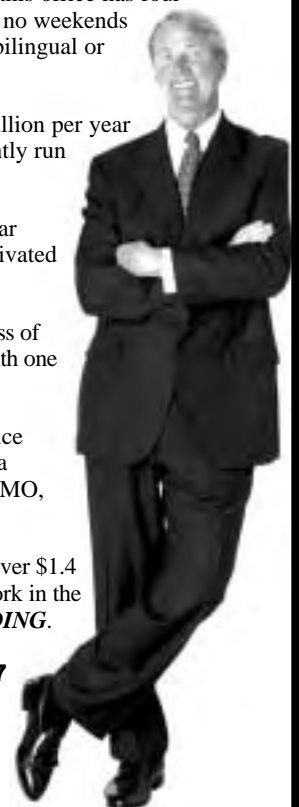


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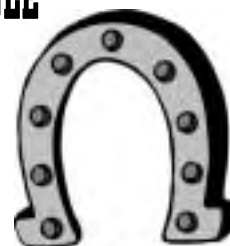
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5872 FREMONT

Busy practice collected \$1.275 Million for FYE 10/31/05 with \$450,000 in profits. 4-days of Hygiene per week. No HMO or Welfare. Beautiful 6-op office. Full price \$750,000.

5874 CHICO

One of the nicest offices viewed. Quality from top to bottom. Currently tracking \$90,000 in 2005 collections with \$350,000 in profits. Phenomenal area to raise one's family.

5876 SAN LUIS OBISPO'S PISMO BEACH

Beautiful ocean setting. Office underwent complete make over. Looks brand new. Produced \$380,000+ and collected \$375,000 in 2004. Full price \$145,000.

5878 SAN FRANCISCO DAILY CITY

Fantastic location. Shall collect \$725,000 with \$340,000 in Profits. \$100,000 spent in new equipment. 4-days of Hygiene. FP \$395,000.

5880 DOWNTOWN OAKLAND

Great high rise office with unbelievable views. 4-day week with 3-days of Hygiene. Practice shall collect \$600,000+ this year with profits of \$275,000+. Full price \$350,000.

5881 MARIN COUNTY'S MILL VALLEY

Long established practice shall collect \$500,000 with \$180,000 in profits. Nice p/y mix, great cash flow management and strong patient foundation. Great location.

5882 SAN DIEGO ORTHO PRACTICE

Growing practice currently operates at \$750,000/year level seeks Successor who will take it to the \$1 Million+/year level.

5884 MINUTES SOUTH OF SAN FRANCISCO - MANAGED CARE PRACTICE

Quality practice employs just one dentist. If not for Managed Care Plans, the office and staffing model looks like any other successful one-owner practice. \$100,000 spent in upgrades. Currently tracking \$725,000 in collections with Profits of \$340,000.

5885 SAN FRANCISCO'S NORTH BAY - WEST PETALUMA

Highly treasured community per strong historical lineage and pastoral settings. Great Westside location. Relaxed pace has practice tracking \$315,000+. \$90,000 spent in upgrades. Full price \$180,000.

5886 SAN FRANCISCO'S UNION SQUARE

Highly regarded practice in great high rise view suite. Collections last 3-years have averaged \$407,000 with strong profits.

5887 MARIN COUNTY'S SAN RAFAEL

Attractive 3-op practice. 1,000+ active patients and 3-days of Hygiene. 2005 collected \$500,000+ with \$205,000+ in Profits.

5888 SACRAMENTO'S EL DORADO HILLS

Located in a very affluent area in NorCal, this practice has some very impressive features such as its 5-day/week Hygiene schedule, 20-new patients/month, Total Available Profits of \$371,000 on collections of \$776,700 on Owner's 3.5 day week, 5-Ops and extraordinary views.

5889 SACRAMENTO SUBURB

Fee for Service practice. On part-time schedule, this long established practice realized \$205,000 in Profits in 2005. Low overhead. Stable staff and fun patients. Full price \$175,000.

5890 SANTA ROSA

Located in Memorial Hospital Medical Village. Great starter opportunity for low purchase price. 30+ years of goodwill. Well maintained 2-op office with 12-year old equipment in great shape. Generates \$135,000/year on relaxed schedule. Full price \$75,000.

5891 ORTHO PRACTICE - SAN FRANCISCO EAST BAY

Long established practice generated \$375,000 last year on part-time schedule with 6-weeks off. 5-Chair Bay plus Exam Room. 220 active patients with \$240,000 in Contracts Receivable. Growing family community.

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