

THE Dental Trader

VOL. 12 NO. 6 • JUNE '15
No. Calif. Edition

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental



EZ 2000 DIGITAL
DENTAL SYSTEM

Digital Dental X-Ray System Half-Price Special

DIGITAL SYSTEM INCLUDES:

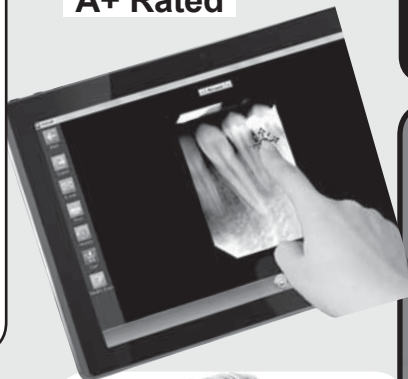
Everything you need for a Digital Exam Room!

Hi-Quality Diagnostic Digital X-Ray Sensor & Intra-Oral Camera, Dell i5 Computer & 22" Monitor with 3 Year Onsite Warranty, External Backup Drive, Surge Protector, Mobile Cart (Pole or Rectangular), EZ 2000 Plus Advanced Practice Management Software & Integrated Imaging Software (or keep your own billing software & we provide bridge for free), Full Blown Color Coded Scheduler, Graphic 3D Movable Tooth Charting, Timeclock, Installation, Onsite Training & Technical Support.

\$9,995

Regular Price: \$19,990

**BBB
A+ Rated**



Call for your **FREE**
in-office Demo:
800-273-5033

Or Lease to Buy:

- No Money Down
- No Payments for 90 Days
- \$220 per mo. for 60 mos.
- \$1.00 Buyout

Electronic Patient Signature Pad

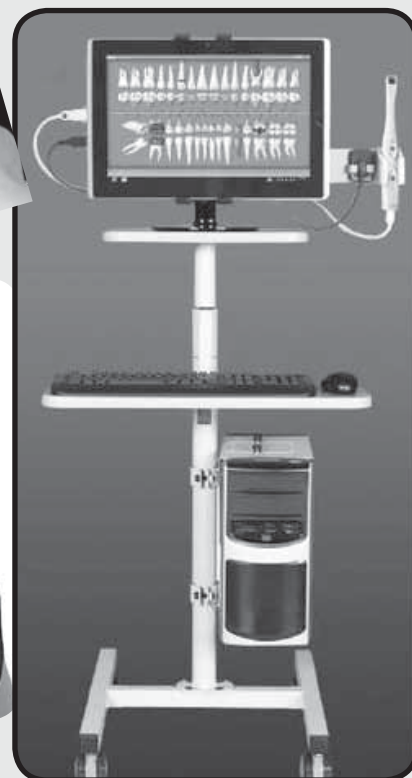
FREE with System purchase



Perfect for the Paperless Office
(offer expires 06-30-2015; not valid for prior purchase)

Video Demo @
www.ez2000digital.com

"Schedule your
**FREE In-Office
DEMO Today!**"



The Most Advanced Digital Dental Office Solution on the Market Today

- Sharpest Image Quality Digital Sensor
- Graphic Tooth Charting with 3D Movable Teeth
- Text Messaging and Emailing, Medical Cross-Coding
- Patient Kiosk Entry, Mobile App, Signature Pad
- Optional Integrated Benefit Service by Trojan Prof. Services, as well as Credit Card Processing & Electronic claims

We bridge to virtually all practice management systems



WOOD AND DELGADO

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE

HOW DOES YOUR PRACTICE TRANSACTION ATTORNEY STACK UP?...

Specializing in

Practice Acquisitions/Sales
Partnerships
Business Transactions
Lease Negotiations
Estate Planning
Transitions

Call today for a free phone consultation
 800-499-1474  www.DentalAttorneys.com

Wells Fargo Practice Finance

Take the next step in your career

WELLS
FARGO

Is now the time to buy or start a dental practice?

Get the facts with a **free Practice Starter Kit**, including our latest issue of *Strategies for Success*, a New Dentist Planner, and an easy-to-use business plan template.

Let's talk about how we can support you.

Andrew Ventura 1-855-853-4751

Brandon Finazzo 1-888-874-1590

Or visit us at wellsfargo.com/dentaltrader.

ADA
Business Resources™

Wells Fargo Practice Finance is the only practice lender selected especially for ADA® members and endorsed by ADA Business Resources™.

All financing is subject to credit approval. ADA® is a registered trademark of the American Dental Association. ADA Business Resources™ is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

© 2015 Wells Fargo Bank, N.A. All rights reserved. Wells Fargo Practice Finance is a division of Wells Fargo Bank, N.A. ECG-1245935

NEW and used Implant parts (Screws, copings, etc). Call or text (714)487-1178 for more details.

SAN MATEO Fantastic El Camino Real Location. 900 sf w/ 3 ops \$125k (DG-401) WPS/800-641-4179.

Almost NEW and used Implant kits (Nobel Biocare). Call or text (714)487-1178.

PLACE A FREE AD TODAY! See FAQs page at dentaltrader.com.

Doctor looking for used pan-ceph machine to buy. Used only please. 323-401-6663.

DENTIST needed for busy office in Sacramento, FT/PT. With EXPERIENCE preferred. 916-441-3311.

For Sale X-ray mounts four slots, \$6 pack. neimantran@yahoo.com.

RDA for busy office in Sacramento. Spanish, Russian (Bilingual) preferred 916-441-3311.

NOMAD PRO-HAND HELD X-RAY, LIKE NEW, FOR SALE: \$5200.00 CALL: 5626927870.

FOR SALE Finishing Strips from MOYCO. \$9. Email for pictures. gaw1177@gmail.com.

Orascope 3X magnification loops. Paid \$1500 asking \$300. 415-259-9118.

CHICO Streamlined overhead and reasonable rent. 1,000 sf w/ 3 ops. \$235k (GN-387) WPS/800-641-4179.

GENERAL DENTIST NEEDED IN SACRAMENTO. PLEASE FORWARD YOUR RESUME TO neyaztod@yahoo.com.

Pentamix 3 for sale Excellent condition, used less than 100 times. \$800 + shipping dawnemail@yahoo.com.

Peri-pro works great = \$950.00 w/ accessories View boxes (2) = 100.00 #(949)661-6255 ask for Roberta.

FOR SALE endo equipment, system B, electric handpieces. Steri-containers, Call/text 310-493-9079.

Part-time Martinez dental office has space to rent/share. Please call (925)989-7849 if interested. Thank you.

5 Belmont Chairs 1 vacum, 1 oil less compressor 1 xray, 5 external x-ray view finder, cabinets. call 310-867-4255.

Panorex PC-1000 Panoramic Corp. Unit is brand new. Used 15 times. Immediate pick up. \$2000. call 619-517-6245.

Practice for sale Oroville, CA 5 ops asking 300k. Averaged 500k. Associate possible options call 530-828-9124.

GP with Pedo Experience needed in Palmdale, CA. 2-5 yrs exp. High Volume Practice send cv to palmsmile@yahoo.com attn Donny.

**THE TRUSTED
BROKER SINCE 1994**



PRACTICE SALES AND LEASING



Paul Maimone Broker/Owner
CA Broker #01172430

**CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)**

KERN COUNTY

BAKERSFIELD #29 - (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated. **[NEW]**

BAKERSFIELD #30 - (6) op computerized G.P. (5) ops eqt'd/(6th) plumbed. Absentee owned. Located in a shop ctr. with exposure/visibility/signage and excellent parking. Many walk ins. Cash/Ins/PPO/Denti-Cal pt base. 2014 Gross Collect \$460K+. **[NEW]**

So. KERN COUNTY - (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Seller is moving and is motivated. **[NEW]**

LOS ANGELES COUNTY

ARCADIA - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **[NEW]**

ENCINO - (3) op comput. G.P. located in a prof. bldg on a main thoroughfare. Part time practice w older eqt'd. Cash/Ins/PPO pts. Annual Gross Collect approx. \$150K. Below market Lease. Beautiful Valley views from ops. Great starter pract., part time pract., buy & combine pract. or satellite office. Seller retiring.

LANCASTER - (5) op computerized G.P. and single use free standing bldg. located on a main thoroughfare with exposure/visibility and parking. Be your own Landlord! (3) ops eqt'd (2) add. plumbed. Digital x-rays, Easy Dental s/w. Pano eqt'd. 39 years of goodwill. Cash/Ins/PPO pts. 2014 Gross Collect of approx. \$300K+ on a (2) day week! Total mos. payment of \$4K w \$30K down! WOW! Seller retiring but will assist w the transition.

LA VERNE - (7) op comput G.P. (3) ops eqt'd/(4) add. plumbed. Newer eqt'd. Located in a busy shop ctr. on a main thoroughfare w excell. exposure/visibility/signage & parking. Exhibiting healthy growth. 2014 Gross Collections of approx. \$390K. Digital x-rays. Cash/Ins/PPO pts. Seller moving.

MONTEREY PARK - (6) op fully equipped computerized G.P. Located in a store front on a main thoroughfare with exposure, visibility & signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition. **[NEW]**

PASADENA - Magnificent upscale, (3) op comput. turnkey office with included charts. (1) year old build out w newer Belmont eqt. On a main thoroughfare in a well known medical bldg next to the hospital. Only DDS in the bldg. Digital x-rays. Easy Dental s/w. Many built in referral sources. Seller to concentrate on other office.

ROSEMEAD - PRACTICE and BLDG - (12) op practice located in a 3,100+ sq ft free standing building on a main thoroughfare. Excellent exposure/visibility and signage. Cash/Ins/PPO pts. Digital X-rays. Annual Gross Collections \$400K+ on a (3) day week. Seller moving. **[NEW]**

SHERMAN OAKS #4 - (3) op comput G.P. located in a well known medical/professional building on a main thoroughfare. Cash/Ins/PPO patient base. Annual Gross Collect of approx. \$180K on a (3) day week. Great starter, satellite or buy and combine opportunity. Seller retiring.

D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

ORANGE COUNTY

SANTA ANA - Absentee owned (6) op fully equipped G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/PPO patient base with no HMO and no Denti-Cal. Computerized and Pano equipped. 2014 Gross Collections of \$549K+ on a (3 1/2) to (4) day Associate run week. **[NEW]**

TUSTIN - (4) op comput. G.P. (3) ops eqt'd/4th plumbed. Located in a busy Shop Ctr. w exposure/visibility & signage. Digital x-rays & CEREC. Cash/Ins/PPO pts. Annual Gross Collect \$460K+ on an easy (4 1/2) day wk. Growth potential. Can also be sold as a Turnkey Office with no charts.

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - (5) op computerized G.P. (4) ops eqt'd/(1) additional plumbed. Located in a smaller prof. building in a condo which is also available. Cash/Ins/PPO pts. No HMO and no Denti-Cal. (14+) years of Goodwill. 2015 Projected Gross Collections of \$400K+. Seller is giving up private practice for an institutional position. **[NEW]**

SAN BERNARDINO COUNTY

RANCHO CUCAMONGA - (4) op comput. G.P. (3) ops eqt'd/4th plumbed. Located in a strip center w exposure/visibility/signage & parking. Annual Gross Collect \$185K p.t. Cash/Ins/PPO/ pts. Averaging (7-9) new pts/mos. Seller does no advertising. Seller moving.

SAN DIEGO COUNTY

Room for Your San Diego County Practice Listing.

TULARE COUNTY

SAN JOAQUIN VALLEY - (4) op comput. G.P. & Free Stand. Bldg. In a smaller town w limited competition. Cash/Ins/PPO pt base. Annual Gross Collect \$500K on 4 - 4 1/2 days/wk. 28+ years of Goodwill. 10-20 new pts/mos. Seller retiring. **REDUCED.**

VENTURA COUNTY

EAST VENTURA COUNTY #2 - Bldg. & Practice - This is the one that you've been waiting for! (3) op computerized G.P. & single use bldg. 2013 Gross Collect \$560K+ & growing. Cash/Ins/PPO/HMO pts. Mos. Cap ck. \$2K+. Averaging (28) new pts/mos. Some newer eqt'd.

UPCOMING PRACTICES FOR SALE

Anaheim, Beverly Hills, Central Coast, Culver City, Fountain Valley, Glendale, Glendora, Laguna Hills, Los Angeles, Mission Hills, Montebello, Murrieta, Palmdale, San Fernando Valley, San Gabriel, Santa Clarita Valley, Temecula, Thousand Oaks, Torrance, Ventura Cty., Visalia & West Covina.



**"The Personalized Service
Dental Broker®"**

**P.O. Box #6681, Woodland Hills, CA. 91365
(866) 425-1877 Outside So. CA or (818) 591-1401**

www.dmpractice.com

LCF Financial Services

A Division of LCF Financial, Inc.

*With over 20 years of experience,
LCF is able to offer financing for all of your practice needs.*

100% Practice Financing! 100% Real Estate Financing!

Call Today for a Free Consultation!

Toll-Free: 1.800.550.9228
Email: Practice@lcf-fin.com

Direct Line: 1.714.550.7494
Website: LCFPracticeSales.com

Waterlase C1000 hard/soft laser with 3 laser glasses and laser tips for sale. \$4300. Sshamoiei@gmail.com.

Wanted Dentist in Northern CA Redding, for Hygiene/Perio, treatment planing, restorative, Pt/FT Excellent pay. Call Cathy 530-515-6553 Cathygosin62@cs.com.

A/T 2000 Air Techniques X-ray processor/developer. In perfect working condition. Call for quick sale \$450. 619 517 6245.

Kids Dental Kare \$1,000/day average for exper. dentist. 14 locations, LA Fresno, busy, digital: hr@kidsdentalkare.com 323 203-2564.

Endodontist needed twice a month in Central Valley. Please send resume or CV to cacentralvalleydentist@gmail.com.

TECHNICIANS NEEDED TO SETUP CHAIRS AND PUMPS IN AN OFFICE IN SACRAMENTO. (EXPERIENCE NECESSARY) 916-441-3311.

EF and RDA NEEDED IN SACRAMENTO MIDTOWN. PLEASE SEND YOUR RESUME TO neyaztod@yahoo.com.

Can't find what you're looking for? Call Bruce at The Dental Trader! I've been building a database of dental companies and resources for over three decades. If I can't help you locate it, it probably doesn't exist anymore. I'm here to help. 877 888 4237.

experienced proficient periodontist is available to treat periodontal patients and place dental implants in your office. please email at mmperio@aol.com.

3 sets of Triodent Rings and Forceps, 1 box of blue rings as well. \$300 OBO. call/text 310-493-9079.

FOR SALE Nobel Biocare Implant Training Kit. Includes 6 sealed dummy implants, articulator, instruction DVDs. \$99. Email for pictures. gaw1177@gmail.com.

Various Handpieces (Slow and High speed). Call or text (714) 487-1178, for more details.

DENTAL OFFICE FACILITY ONLY FOR SALE IN SALINAS; GROSSED OVER HALF A MILLION EXCELLENT LOCATION, FOUR OPS EQUIPPED, CONTACT CALDENT@GMAIL.COM.

Wanted Spanish speaking HYGIENIST in Salinas, CA Please forward resume to email caldent@gmail.com.

SAN CARLOS Turn-Key located in a highly desirable community! 1,350 sf w/ 3 ops. \$90k (AC-416) WPS/800-641-4179.

GREATER PITTSBURG AREA General Practice/Building. 7 Ops., 2,324 sq. ft. Pano, Digital. 2014 GR \$848K. HSPPT-Thomas Wagner-916-812-3255-#CA108.

NCAL Weaverville practice for sale or assoc buyin gross 850/ sell 475 brick pride instatue building 949 412 0309.

Need a Practice Transition Attorney?

Hire the Best.

29 Years Experience
Unmatched Credentials
Pragmatic Advice
Reasonable Fees

"Thank you for a fantastic job you did in helping me handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."

David Buchan, DDS, San Clemente, CA

#1 Avvo® Rated Mergers & Acquisitions Attorney in USA

USC Law 1984

Dartmouth College 1981



Robert W. Olson, Jr., APC

**Practice Sales, Partnerships,
Real Estate Sales, Corporations,
Leases & Lease Review.**

888.963.1120

RWO@transdental.com

www.transdental.com

GREATER SAN JOSE Periodontal Practice. Fiscal-year GR \$1.3M. 5 Ops, 2 add'l plumbed, same loc. for 28 years. Av. 35 NP/month. HSPPT-Dennis Hoover-209-605-9039 #CA219.

FREE PHONE CONSULTATION AND GUIDANCE FROM THE LEADING DENTAL ATTORNEYS IN THE COUNTRY? What do you have to lose? CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

Two used dental chairs belmont and engle with assistant and doctors chairs included in a working condition 5K obo rda2hire@gmail.com.

BAKERSFIELD #29 (4) op comput. G.P. for sale. (3) ops eq't'd (4th) plumbed. On a main thoroughfare in a free stand bldg. Digital x-rays. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (2) day wk. Seller moving and is motivated. D&M Practice Sales 818.591.1401.

Botox/TMJ live patient training course for CA dentists within dental scope of practice section 1625. Contact AAFE at info@facialesthetics.org or call 800 952-0521.

Complete Sensor and Practice Management System. Package includes everything you need to take x-rays and collect your money from insurance and patients. Call 1(800)397-6046.

Orthodontic Equipment 6 Dansereau chairs, 5 over-patient delivery units, 6 alger lights, Panoramic Corp Film Pan-Ceph, Automatic developer, L&R Ultrasonic \$4,500. 925-285-8739.

NEW Implant Drivers for sale (Nobel Biocare). Call or text (714)487-1178.

One man's treasure is another's useless crap. Clean out that junk drawer and turn your unneeded items into CASH by advertising them in The Dental Trader FREE! Visit <http://thedentaltrader.com/faqs.htm> for instructions on placing a free ad today.

REDDING Practice & Real Estate! 2,860 sf w/ 4 ops. Plumbed for 2 add'l! \$360k and \$660k (GG-386) WPS/800-641-4179.

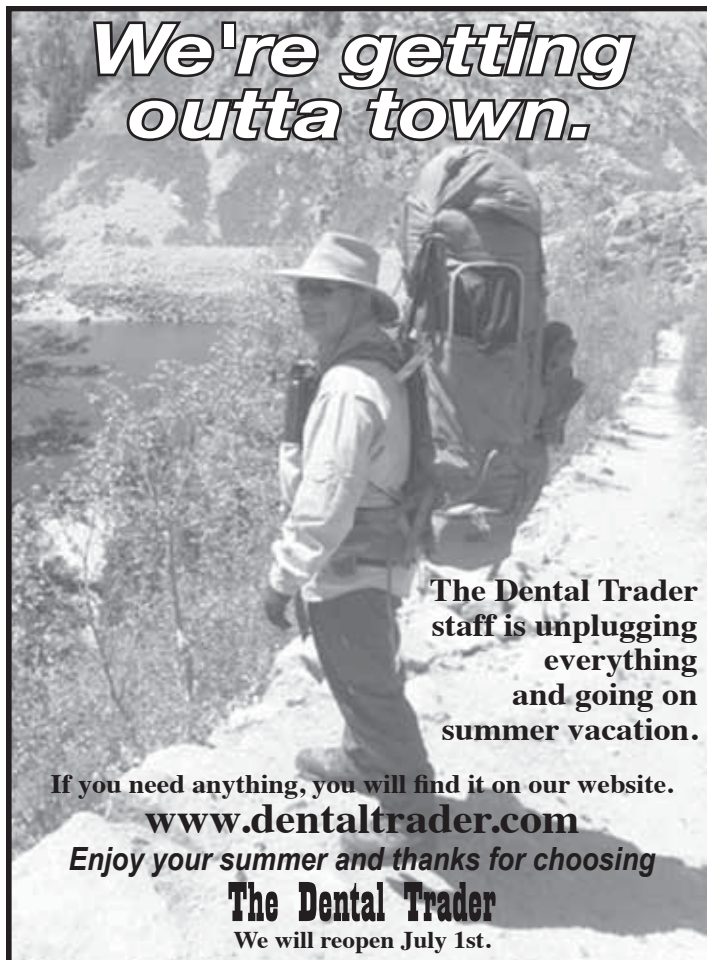
FOR SALE Pedo Pediatric Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

Thomas Sudbijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

Implant clinic opening for General Dentists, Ortho and Pedo, possible ownership opportunity. Please send resume kyledds88@gmail.com or call (626)986-8225.

Our latest NorCal course series includes 5 Lectures: Endo, Minor Ortho, Restorative Dentistry, Geriatric Dentistry and More, 35 CE units, all on Sundays, for only \$525! Visit www.xcelseminars.com for info.

We're getting outta town.



The Dental Trader staff is unplugging everything and going on summer vacation.

If you need anything, you will find it on our website.
www.dentaltrader.com
Enjoy your summer and thanks for choosing
The Dental Trader
 We will reopen July 1st.

Water Costs are Rising !, do not miss the opportunity to upgrade to a Dry Vacuum System for only \$3995. Made in USA, Quiet Operation. Too many features to list. Visit WWW.DHPDENTAL.COM or call (800) 423 - 5657 for more information.

FREMONT 2014 shall collect \$650,000. 4 day Hygiene schedule booked 6-months out. Beautiful office. To learn more, go to www.PPSsellsDDS.com.

Dental office for sale Sacramento new practice, great build out, good equipment, central Sacramento, on a major road, 1500 sq ft, 4 ops, collected 900k in first 9 months, expected to gross 1.2 M for the first year on 6 days a week with 1 day of hygiene, will be a good fit for a Russian, Armenian or Arabic speaking dentist. Call 774-259-6264.

SUNNYVALE/LOS GATOS Combined Sale: Contact our office for details. \$605k (DG-341) WPS/800-641-4179.

Envision your dream practice. Now let us make it a reality. Contact Live Oak Bank for your practice financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

Biolase Waterlase MD for sale. Brand new trunk fiber and hand-piece. Call 415-377-3619 for details. Best offer accepted.

Legal Tip Are you sure your broker-provided contract protects your interests? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.



San Diego Practice Sales

*SAN DIEGO'S MOST EXPERIENCED,
TRUSTED & ACTIVE BROKER (since 1990)*

We have sold HUNDREDS of Practices totaling several MILLIONS of Dollars!!

RANCH MIRAGE--JUST LISTED!! Doctor retiring from estab. GENERAL Practice situated in Busy, Upscale retail center. 4 Ops in 1500 sq. ft. Pan-Ceph. Owner refers out LOTS of dental care!

OCEANSIDE--JUST LISTED!! Equipment and Leasehold Improvements. 3 ADEC Ops (1 more plumbed) in 1375 sq. ft. Introral Cameras, Panoramic, Digital X-Ray, Rotary Endo, and more. Owner leaving country. VERY low price for quick sale!!

CARLSBAD--This **GENERAL** Practice was estab. in 1996. All Insurance and Cash. 5 equipped Ops in 1500 sq. ft., freestanding dental building. Recently expanded and updated facility. Digital X-Rays. Excellent lease.

FALLBROOK--18 year estab. GENERAL Practice situated in single story Prof Bldg. along main road. 3 Ops in approx. 900 sq. ft. Lots of dentistry referred out.

SAN MARCOS—Practice and BUILDING!! GP estab 40+ yrs. 5 Ops (3 equipped) in approx. 1200 sq. ft. 2 days per week. Very busy thoroughfare with great visibility. Health-centered, mercury-free, multi-faceted Family Practice.

MIRA MESA---20+ year GENERAL Practice has 4 Ops in approx.. 1300 sq. ft. Situated on corner of busy intersection. Primarily PPO.

LEMON GROVE--GENERAL Practice in high traffic strip mall. 4 Ops in 1100 sq. ft., has digital. Cash, PPO, Cap. Absentee owner.

VISTA—FOR LEASE. Approximately 2650 sq. ft. of divisible ground floor space. Situated in highly visible medical-dental bldg. along highway 78. Previously occupied by dental practice. Generous tenant improvement allowance, flexible terms and affordable rental rates.

for updates, please visit us at
WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)

SERVICE — INTEGRITY

SALE Clio Digital X-Ray Sensor: Increased Durability, Fully Compatible, Highest Diagnostic Quality. Adult: List: \$8,995; Sale: \$6,495. Pano: List: \$7,995; Sale: \$5,495. Comes with ClioSoft Imaging Software w/10 workstation license. Visit site for more info: www.ez2000dental.com; then click on Products link, then click on Clio Digital XRay Sensor. Follow instructions. Or call today 800-273-5033.

GREATER SAN JOAQUIN COUNTY Pediatric Practice. Pano, Digital, 3 chairs. 2014 GR approx. \$700K. HSPPT-Dennis Hoover-209-605-9039 #CA230.

Wanted part/full time GENERAL DENTIST for Salinas dental office has, CBCT, microscope, 3D scanner etc. Please forward resume caldent@gmail.com.

Memory foam ultraleather, massage systems. Are you relaxed yet? Superior Upholstery Company 888-548-7282 superiorupholstery.com.

SAN JOSE New Listing! Great location. Busy practice with room for growth. Call today! IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

General dentist needed in northern CA. Canby Family Practice Clinic, has 4 operatories & trained staff including RDH & RDAs. Contact gjelliott@canbyclinic.org for more information.


PRACTICE FOR SALE Fallbrook. GP estab 18 yrs. Single story Prof Bldg on main road. SDPS: 760-599-7828.

Free Retirement Plan Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

CLOVIS Best priced practice on the market! Digital Pano, Cerec and \$330k in PROFIT annually! \$465k (JG-400) WPS/800-641-4179.

PAINLESS TREATMENT for receding gums! New technique replaces the need for incisions, grafts, sutures, multiple appointments and long term healing. Visit pinholesurgicaltechnique.com.

Almost NEW surgical instruments for sale. Call or text (714)4871178 for more details.



FACTOID: 30% of all used dental equipment placed for sale on The Dental Trader Ad Board sells before the ads ever appear in print. New items appear daily.

dentaltrader.com

WHY SEND YOUR ENDO OUT?

I Finish ALL Inoperable ENDO with Lifetime Warranty, Apicos, Retreats, Calcified, Unfound, Unusually Curved Canals, Perfs Repairs, Broken Files.

I PROVIDE EVERYTHING.

20 Years Experience - 1000s Done



EXCELLENT RESULTS!

MIN \$36 K NET GUARANTEED

562-968-4061
www.socalrootcanal.com

Great opportunity for a specialist (ORTHO preferred) to share space with an experienced GP. Hi-Tech 4 opp office in a retail shopping center, room for a digital Pan. Beautiful setup, visit dentistryventura.com to see. Office access 24/7. Dr. E is very flexible, call (818) 426-5555 for details.

Horizon College Offers Certification Courses on Radiation Safety, Coronal Polishing, Infection Control, Pit and Fissure Sealants and CPR. (925)516-3600.

PRACTICE FOR SALE Mira Mesa. 20+ yr GP, 4 Ops. in 1300 sq.ft. PPO: SDPS: 760-599-7828.

High Precision Surgical Guide \$295!!! Crystal Correct (Clear Aligner) Starting at \$499!!! Digital Model \$19.99!!! For more information please email us at info@moderntechnic.net.

ARCADIA (4) op comput. G.P. for sale. (3) ops eqt'd 4th with chair & x-ray. Located in a well known, easily accessible, prof. bldg. on a main thoroughfare. Cash/Ins/PPO pts. No HMO and no Denti-Cal. (50+) years of Goodwill. Annual Gross Collect \$300K+ on a (3) day week. (5) - (7) new pts/mos. Seller does not advertising and refers out Perio surgery, diff. O.S., Ortho, & diff. Endo. D&M Practice Sales 818.591.1401.

MARIN COUNTY General Practice. Mill Valley 1,260 sq. ft. office w/3 equip. Ops, 1 add'l plumbed. Dentrux, Digital X-ray, Intra-Oral. Established over 10 years. HSPPT-Jim Engel 925-330-2207 #CA224.

LCF Practice Sales & Financing

Free consultations for Buyers & Sellers
BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE

ATTENTION SELLERS!

We currently have Pre-Approved Buyers for dental practices located in Orange County, Los Angeles, Riverside, San Fernando Valley, San Diego County and the Bay Area.

Call to List Your Practice With Us Today!
Toll-Free:
1.800.550.9228

Upcoming Listings:

Pediatric Office—Bay Area
General—Alhambra
General—Chula Vista
General—Lake Forest
General—Norwalk
General—Pleasanton
General—Richmond
General—Riverside
General—Victorville
General—Walnut Creek

We Offer Up to 100% Practice Financing!

- Practice Sales
- Working Capital
- Refinance/Consolidate
- Equipment Leasing
- Real Estate Acquisitions
- And So Much More!

Dental Practice for Sale Los Angeles County, CA

Covina - Downtown Covina
 ▪ Low Rent, Close to Fwy 10
 ▪ 3 Equipped Ops, ~ 900 sq.ft.

Downey - Gross ~\$285K

- Shopping center on busy street
- Mostly Ins. Patients, ~3,400 sf
- 7 Eq Ops + 1 add't plumbed

Gardena - Busy Intersections

- Located in strip mall nearby anchor stores and businesses
- 4 Operatories, ~2100 sq.ft.

Glendora - 99 Cent Retail Ctr

- Newly Renovated Starter Office
- Located in large shopping mall
- Rent is ~\$2,300 per month
- 3 Eq. Ops + 1 Add'l Plumbed
- Approx. 1,200 sq.ft.

Hawaiian Garden - Shopping Ctr

- Mostly CASH/PPO
- Over 10 years of Goodwill
- 4 Equipped Ops., ~1,200 sq.ft.

Long Beach - 20+ yrs of Goodwill

- Projected Collections ~\$510K
- 5 Operatories, ~1,300 sq.ft.
- Mixed Income & Patient Base

Los Angeles - New Listing!

- Gross \$965K
- GP/Ortho Practice for Sale.
- Cash/PPO. Affordable rent.
- Spanish speaking patient.
- Shopping center on busy streets.
- 3 Eq. Ops plus 2 Ortho chairs.

Los Angeles - Reduced \$79K

- Highly visible Strip Mall
- 3 Eq Ops + 1 Add't Plumbed
- ~1,500 sq.ft. (Call for detail)

Los Angeles - Gross ~\$356K

- Well Known Medical Building close to Retail/Shopping Center
- 4 Operatories, ~ 1,397 sq.ft.

Panorama City - Gross ~\$230K

- Busy street intersections in strip mall with good visibility
- 3 Operatories, ~970 sq.ft.

Santa Monica - Gross ~\$300K

- 4 Equipped Ops, ~ 1,397 sq.ft.

Valencia - Gross ~\$570K

- Real Estate & Practice for Sale
- Beautiful, Modern Interior
- Mostly Cash/PPO
- 6 Operatories, ~2,200 sq.ft.

Dental Practice for Sale Orange County, California

Anaheim - Freestanding Building

- & Practice for Sale or Lease.
- Busy street, Mostly Cash/PPO
- 4 Operatories, ~ 1,200 sq.ft.

Fullerton - New Listing!

- General Practice located on busy main street in strip mall.
- Retiring Seller. LOW RENT!
- 2 Eq. Ops + 1 add't plumbed.
- Approx. 1,000 sq.ft.

Garden Grove - Featured Listing!

- Real Estate Transaction
- Medical/Dental Building for Sale
- Located on Busiest Street Corner
- 10 rentable units, 1 Dental Unit

Mission Viejo - Gross ~\$1.2 Mill

- Main Street Visibility
- Shopping center around plaza
- 7 Operatories, ~2,700 sq.ft.

Newport Beach - Good Location

- Walking distance to Water Front
- Front Street Location
- 3 Operatories, ~1,100 sq.ft.

Santa Ana - Gross ~\$348K

- Main Street Downtown
- High Foot Traffic
- 5 Eq Ops + 2 Add't Plumbed
- Approx. 2,392 sq.ft.

La Jolla - Gross ~\$350K

- Mostly PPO, Retail Center
- 2 Fully Equipped Operatories

Dental Practice for Sale San Bernardino County, CA

San Bernardino - Starter Practice

- Asking \$25K or Best Offer!
- 1063 North D St.
- San Bernardino, CA 92410
- Private parking in the back.
- 2-3 Equipped Ops/4 Plumbed
- Low Rent! Approx. 1,163 sq.ft.
- No Patient Base.

Buy Two Practices Together Dental Practices for Sale in Rialto & Rancho Cucamonga

- Practices Gross ~\$906K
- Both Dental Practices are located in retail center with excellent visibility & signage.
- Spacious, Modern Interior
- Don't Miss This Opportunity!

Dental Practice for Sale Northern, California

Concord - Gross ~\$140K

- Freestanding building located on main street, good visibility.
- Affordable Rent
- 2 Eq Ops, 2 Add'l Plumbed
- Approx. 1,500 sq.ft.

Dublin - Gross ~\$785K

- Prime location: major shopping center with large anchor stores
- Mostly PPO/Cash Patients
- Digital Office. New Equipment.
- 5 Operatories, ~1,800 sq.ft.

Hayward - Gross ~\$438K

- Located in shopping center with anchor store.
- Mostly Cash/PPO
- 4 Eq Ops + 1 Add'l Plumbed
- Approx. 1,800 sq.ft.

Hayward - LOW RENT!

- Good Street Visibility
- Cash/PPO, ~1,000 sq.ft.
- 2 Eq Ops + 1 Add'l plumbed
- Close to Freeway 580

Modesto - Strip Mall

- 7 Eq Ops + 1 Add'l plumbed
- Approx. 3,200 sq.ft.

San Francisco - Newly Renovated

- Dental Office Facility & Dental Condo Unit for Sale
- 4 Modern, Private Offices
- Plumbed for 3 Operatories

San Jose - Asking 15K! Or Best Offer!

Starter Practice with active Patient Base for sale.

- Stand alone Building.
- 5 Eq. Ops, Approx. 2,000 sq.ft.
- Immediate Growth Potential!

San Jose - Price Reduced \$69K

- Newly Remolded
- Paperless Office. Low Rent!
- 3 Operatories, ~1,048 sq.ft.

For our complete listings, visit us at
LCFPracticeSales.com

or Call Today at
(714) 550-7494
(800) 550-9228

Call Loc Pham, Broker (714) 550-7494 for More Information!

Email: Practice@lcffin.com | Website: LCFPracticeSales.com

A Division of LCF Financial, Inc. BRE #01875780

1 in 5 dentists practicing in the U.S. is licensed and practicing here in California and they advertise and read The Dental Trader. Free ads for dentists and staff. Visit <http://thedentaltrader.com/faqs.htm>. How can we help you?

Replacement upholstery kits for chairs and stools. Give us a call, we make it simple. Superior Upholstery Company 888-548-7282 superiorupholstery.com.

Santa Rosa GP within lovely professional center in heart of town. Beautifully landscaped grounds and ample parking. Condo available for purchase. 3.5 doctor days a week and 3.5 hygiene days. Gross receipts average \$750-\$800K with an adjusted net of almost \$300K. Seller is willing to assist for a smooth transition. Asking \$495K. Contact Carroll & Company (650) 403-1010. CA DRE #00777682.

BERKELEY'S ALTA BATES MEDICAL VILLAGE Strong performer on Owner's 24 hour week. Current year tracking \$750,000+. 4-days of Hygiene. Lots of work referred. Renowned Medical Village has regional draw. To learn more, go to www.PPSsellsDDS.com.

Looking to finance a practice? Contact Live Oak Bank. Our specialized lenders will build a customized loan to meet your financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

REDDING Loyal patient base and relaxed workweek schedule. 1,440 sf w/3 ops. \$150k (GN-399) WPS/800-641-4179.

Nomad PRO \$1000.00. Requires a \$2000.00 repair. Total cost will be 3000.00. (949) 735-5672.

DENTAL PRACTICE FOR SALE IN SAN BERNARDINO -1063 North D St, San Bernardino - Asking 25K or Best Offer. Freestanding Building. Intersection. 2-3 equipped ops, 4 plumbed. 1,163 sqft. Low Rent! No Patient Base. Call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

Horizon College Offers Certification Courses on Radiation Safety, Coronal Polishing, Infection Control, Pit and Fissure Sealants and CPR. (925)516-3600.

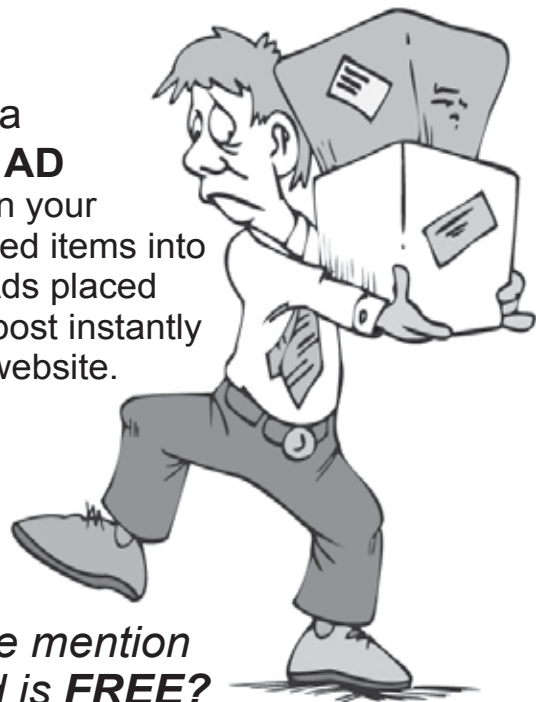
\$4995 Dental Operator, Made in USA, 10 Year Warranty, 100 color choices. Too many features to list. Visit WWW.DHPDENTAL.COM or call (800) 423 - 5657 for more information.

ALHAMBRA 2 new listings, call for details. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

"Jason As frustrating as this whole situation was, I don't feel like I missed out on anything. Everything about this deal was sketchy from beginning to end. However, I wanted to thank you for all of your help because you constantly helped me from making irrational decisions out of fear and impatience." NANCY NGUYEN, DDS New York, New York WOOD & DELGADO www.dentalattorneys.com.

Clean out that junk drawer and sell the stuff you don't need.

Place a
FREE AD
and turn your
unwanted items into
cash! Ads placed
online post instantly
to our website.



*Did we mention
the ad is **FREE**?*

Visit our FAQs page at dentaltrader.com for details

Legal Tip: Buyers Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

CUPERTINO Rare Opportunity near APPLE "Spaceship" Campus! \$1.15m (DG-413) WPS/800-641-4179.

SALE 25% Off All Dental Supplies & Equipment: Need Dental Chairs, Operatory Lights, Delivery Units, Mobile Cabinetry, Stools, X-Ray chairs, portable dental systems, ortho mobile cabinets, operatory packages? Call 800-273-5033. Or visit: www.ez2000dental.com; then click on Products link, then click on Supplies & Equipment at Reduced Pricing. Follow instructions. Stock up and save!

NORTH COAST Endodontic Practice. 6 Ops (5 equipped) in 3,300 sq. ft. w/Digital, Microscopes, Endovision, ~10 yr old equipment. HSPPT-Jim Engel-925-330-2207 #CA214.

SAN LEANDRO 2014 trending \$450,000. 2013 realized Profits of \$228,000 on collections of \$467,000. Attractive 3 op office with tranquil views of garden setting. Digital radiography includes Panorex. To learn more, go to www.PPSsellsDDS.com.

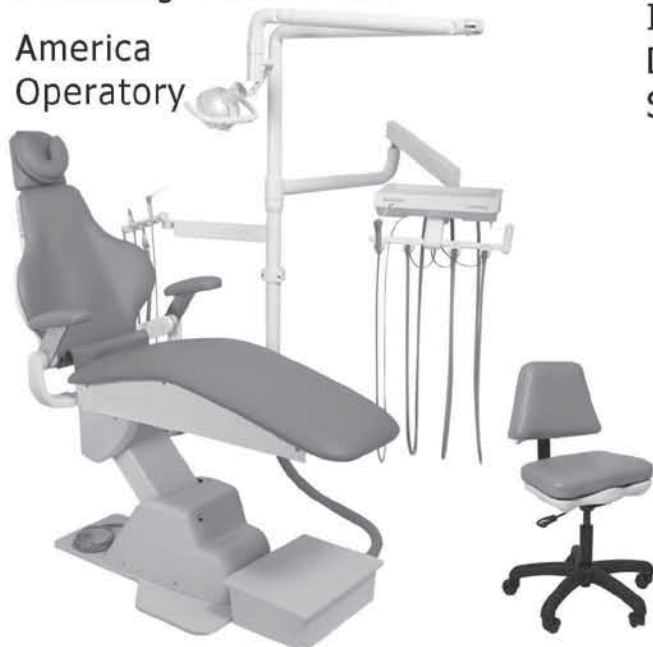
DENTAL PRACTICES WANTED in Orange County. Production \$300K - 700K, retail, low overhead, lots of goodwill. Hygiene program. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

MADE IN USA / 10 YEAR WARRANTY

\$5495 or \$99^{PMOAC} Installed*

Including Dentist Stool

America
Operator



Normal Installation within 1.5 hours of Factory*

\$5995

Installed*

Including
Dentist
Stool



Universal Operator

(800) 423 - 5657

Dansereau Dental

1581 Commerce Street, Corona CA 92880

Custom built stools Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.

Want to fulfill your CE requirements, get 35 CA CEs for one low price, all on Sundays, at one convenient San Jose location for only \$525? Go to www.xcelseminars.com to see our Northern California course series and register!

Horizon College Offers Certification Courses on Radiation Safety, Coronal Polishing, Infection Control, Pit and Fissure Sealants and CPR. (925)516-3600.

TUSTIN (4) op comput. G.P. for sale. (3) ops eqt'd/4th plumbed. Located in a busy Shop Ctr. with exposure/visibility & signage. Digital x-rays & CEREC. Cash/Ins/PPO pts. Annual Gross Collect \$460K+ on an easy (4-1/2) day wk. Growth potential. Can also be sold as a Turnkey with no included charts. D&M Practice Sales 818.591.1401.

SAN FRANCISCO Endo: Don't miss this opportunity in upscale SF location. Free parking. TDO. Dexis. Central nitrous. 555 sf w/ 2 ops. \$250k (AC-325) WPS/800-641-4179.

Medicare STATDDS enrollment for dentists, next deadline is July 1 to be ready for Medicare enforcement December 1 date. Contact info@statdds.com or call 800 693-9076.

NORTHERN CALIFORNIA Endodontic Practice. 3 Ops, 1 plumbed. 1,200 sq. ft., 2 microscopes, Digital. 2014 GR \$280K+. HSPPT-Thomas Wagner-916-812-3255 #CA158.

Dental Practice for sale by owner: Successful practice located in Plumas County. Retiring DDS after 34 years. Collection 586k on 3 days. Offered below appraisal. Asking \$150k Contact: litso2084@yahoo.com.

For Sale Used patient charts thick quality good for new practice saving cost. \$.30 each. neimantran@yahoo.com.

"I saw your ad in The Dental Trader!" Please say this when contacting our advertisers so they know how you found them okay? We appreciate it and so will they. Thank you from the Dental Trader staff.

Ready to build your dream practice? Allow Live Oak Bank to finance your construction project with up to 100% financing. 877.890.5867 www.liveoakbank.com/healthcare.

Associate Dentist Wanted Full time in Albuquerque, New Mexico. Competitive pay. Nice office. Submit resume to smile.makerhcd@gmail.com, contact Daisy 505.930.2491.

WATSONVILLE 2,393 sf w/ 4 ops + 4 add'l. Must Sell Quickly! All Reasonable Offers Considered! (DN-388) WPS/800-641-4179.

ORTHODONTIST wanted PT for GP office in Ventura. PPO and Private pts only. Good w/ kids, staff and pts. 805-754-6177.

Traveling Orthodontist Orthodontist available locum tenens and part-time, perfect for vacation or adding ortho to your general practice. travelorthodontist@hotmail.com.

Oral Surgeon needed 1-2 times per month for private practice. Please e-mail resume or CV to Salidadentalgrp@yahoo.com.

We will get you \$21,250 for free - and fast - from the government. Must see at least 30% Denti-Cal. \$2,500 fee. Don't be duped by others who claim No Money Down - they make you give them up to \$7,000. Navigating through the govt. website and forms are complex. We do it all. You keep all the money you receive. Call EZ 2000 EHR Services. 800-273-5033.

For Sale Ready dam for root canal, \$20/box. Used glove dispenser good condition, \$6 each. XL gloves \$4 box. neimantran@yahoo.com.

Legal Tip S corporations can save you money on payroll taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

DA and Receptionist needed for new busy dental office in San Pablo, CA. Email Resumes: npusa@yahoo.com / 650-887-2533 fax.

SAN LUIS OBISPO COUNTY, CA General DDS, 3 Ops, 2014 Gross \$524K, Fully-Equipped Office, 100% Financing! Call ProMed 888-277-6633 [ref#D234].

Great opportunity that does not happen again. G.P (Implant Office) for sale Dr. Retiring & willing to train next DR. for implant procedures. Richmond CA, (San Pablo Ave.) Phone# 925-864-3713.

Air-Techniques Peri-Pro III Dental Film Developer for sale very good working condition, new motor \$500 Please email vtchen@yahoo.com.

OCEANSIDE Just Listed! Equipment and Leasehold Improvements. 3 ADEC Ops, Intraoral Cams, Panoramic, Digital and more. VERY Low Price. SDPS: 760-599-7828.

Used DCI Handpiece lubrication station, \$75, excellent condition. North San Diego. Rbdentaloffice@gmail.com.

MONTEREY PARK (6) op fully equipped comput. G.P. for sale. Located in a store front on a main thoroughfare with exposure, visibility and signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition. D&M Practice Sales 818.591.1401.

SERRAMONTE AREA Small Town Feel in Heart of SF. 850 sf & 4 ops \$485k (DG-396) WPS/800-641-4179.

BAY AREA Dental Assistant needed for busy PEDO office in Hayward, CA. Fulltime. Send resume to angelliu3@yahoo.com.

New dentist looking to start or buy a practice? Call Wells Fargo Practice Finance at 1-888-937-2321 or visit wells Fargo.com/dentaltrader.

NORTHERN CALIFORNIA Periodontal Practice. Partnership Opportunity. 1,500 sq. ft. 6 Ops, Dextrix. HSPPT - Thomas Wagner-916-812-3255 #CA168.



TIMOTHY GIROUX
DDS/BROKER

ASK THE BROKER

Should there be a reduction in the value of a "Delta Premier only" dental office?

First, Let's define the problem, as there is a great deal of misunderstanding on this issue. About four or five years ago, Delta decided that all new contracts with dentists would include both the Premier and the PPO contract. There was no choice on the matter from the dentist. On face value, this did not seem like a big deal in practice transitions as the assumption was that the buyer would keep all the "premier patients" on the higher fee schedule and that he would acquire many more new patients on the PPO fee schedule, albeit at a lower fee schedule. In fact, it seemed like a good way to grow the practice after the transition.

The first time we discovered this assumption was incorrect, was upon listing a practice that voluntarily added the PPO product to his office. He also assumed that his current "Premier" patients would keep their fee schedule. He soon found that Delta was paying 25 to 30 percent less on about 90% of his past Delta Premier patients. However, he finished off that year with his highest production ever, due to the increased patient flow!

What we did not fully comprehend is that Delta has not really sold any new "Premier" plans for many years. Each year, the percentage of Delta Premier patients is reduced compared to the PPO plans. Currently the percentage of Delta Premier patients is approximately 7%. Today's current "Premier Only" doctors normally do not realize that as much as 93% of their "Delta Premier" patients are really what we refer to as "PPO Plus", meaning that Delta has agreed to pay the Premier fee schedule for the time being, but any change in the contract will reduce all of these patients to the standard PPO fee schedule.

We have also witnessed transitions over the years where the practice's gross receipts did suffer after the buyer was forced to take the lower fee schedule. However, since 2011 when we began following this phenomenon, I can say that there is no direct correlation to declining revenue *just because* of the Delta fee change issue. We recently sold a predominately Delta practice that had 1.7 Million in gross receipts. We expected this practice would suffer as this practice did not need to grow their patient base with the additional PPO patients. Six months after the sale the monthly collection numbers were actually greater!

It is imperative that buyers understand this issue and find out how much of the revenues are generated by a "Delta Premier only" office. However, it is just one of the many variables a buyer should understand in making a good decision to purchase a practice.

Timothy Giroux, DDS owns **Western Practice Sales** and is a member of the nationally recognized dental organization, ADS Transitions.

Questions?

Contact Dr Giroux at wps@succeed.net or 800.641.4179

A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

Services

Incorporation

Estate Planning

Buy/Sell Agreements

Lease Reviews

Space Sharing
Agreements

Workers' Compensation

Practice Sales

**Call us
for other services!**

Member

CA State Bar

NC State Bar

US Federal Courts

US Federal Tax Courts

Calif. Dental Licensure

Testimonials:

Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their professionalism is unbeatable and Dr Jeng is always available to answer my questions by phone or email.

Dr. L. Kong, Daly City, Ca

I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions.

Dr. P Tran, Burbank, Ca

Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs.

Dr. K Chou, Hacienda Heights, Ca



Law Offices of Jeng and Associates Chester Jeng, DDS, JD, LL.M

Cell: (909) 450-7158 • (714) 858-0536

Jenglaw.com • Jenglaw@yahoo.com

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created.
Consult a CPA or attorney if you need tax or legal advice.

Attend 5 top-notch lectures (35 CA & AGD CEs) for only \$525, all on Sundays, in a convenient San Jose location! Visit www.xcelseminars.com for info.

SAN FRANCISCO COUNTY DENTAL PRACTICE FOR SALE, GROSSING OVER \$1.5 MILLION! 7 OPS, FULLY EQUIPPED. CALL PROMED FINANCIAL FOR INFO 888-277-6633 [REF#D804].

We thrive because of you! Referrals from dentists and their staff directing new advertisers to The Dental Trader is our #1 source of new business. Thank you very much for making the introduction for us! We at The Dental Trader greatly appreciate it!

Ortho startup office seeks quality used equip/supplies: pan/ceph, lab, sterile, chairs, carts, lights, delivery, instruments, anything ortho 323-401-6663.

Phoenix-Locum tenens General Dentist, Months of June and July. Tuesday, Wednesday and Thursdays, Arizona licensed. Please send inquiries to Dental894@yahoo.com.

FREMONT Air Techniques AT 2000 XRay Developer for Sale. Asking \$400 Or best offer - dental_corporation@yahoo.com 510-474-7473.

CHICO Streamlined overhead and reasonable rent. 1,000 sf w/ 3 ops. \$235k (GN-387) WPS/800-641-4179.

Dental Assistants Approved licensing courses, Infection control, X-ray, coronal polishing and pit fissure sealant (323)582-3205.

Medicare STATDDS enrollment for dentists, next deadline is July 1 to be ready for Medicare enforcement December 1 date. Contact info@statdds.com or call 800 693-9076.

FRESNO Priced to sell. Great retail location with easy parking and 6 ops. Ready for a busy dentist. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

Over 200 Dental Practice Transitions Completed in 2014. CALL US TODAY FOR A FREE TELEPHONE CONSULTATION! 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

FOR SALE Kilgore Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

NORTHERN CALIFORNIA Endodontic Practice. 1,021 sq. ft. 4 equip. Ops, 1 add'l available. 2013 GR \$337K. HSPPT - Thomas Wagner-916-812-3255 #CA169.

PERIODONTIST NEEDED FAST GROWING SPECIALTY GROUP LOOKING FOR PERIODONTIST TO JOIN OUR GROUP. SEND RESUME TO CALIFORNIAPERIO@GMAIL.COM FAX 9497438930.

Midmark 1.25HP CV3 and 2HP CV5R classic series wet vacuums available! Perfect working order, still installed. 3500/pair OBO. hataefamilydental@gmail.com.

SAN FRANCISCO General Practice. 780 sq. ft. w/3 Ops (2 equipped) near Union Square. 2014 GR \$822K, low overhead. HSPPT-Dennis Hoover-209-605-9039 #CA191.

LASER HoyaCB VersaWave LIKE NEW! Free Accessories! Full spectrum gum, bone and tooth surgery Sacrifice for \$17,900 (310)441-0385.

Is your ad missing? Check the automated confirmation you received via email when submitting your ad, see if you exceeded 20 words w/o paying, forgot to include your phone number or email address. Did you miss the deadline? It's always the 7th of the preceding month.

Dental Office Condo For Sale Modesto, Newly remodeled; High visibility, excessive parking, Free storage, 8 ops, 2669 SF, \$499,000, 209-526-3000 Dr. Tesluk.

DENTAL PRACTICES WANTED in Sunnyvale, Mountain View, and San Bruno - We have ready buyers for Medium sized GP \$400K-800K. Mixed PPO/Cash. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

5 SAN DIEGO COUNTY DENTAL PRACTICES FOR SALE. 100% FINANCING AVAILABLE. CALL PROMED FINANCIAL 888-277-6633.

Progressive Orthodontics Seminars: Videos, materials and instruments for sale. 818-881-6844 or 818-395-3535.

Want your Dental Trader to follow you?



Just use our Change of Address form at:

www.dentaltrader.com

and provide the address you want it mailed to.

Your home, post office box, anywhere!

The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.

Mention this ad and get half off your closing costs.[†] Offer ends December 31, 2015.



Practice Sales and Acquisition | Start-ups | Debt Consolidation
Deposits | Practice Relocations | Equipment and Consulting Financing
Merchant Services | Payroll and Cash Management | Small Business Card

Flexible financing meets important insights

2013 & 2014 Townie Choice Award Winner for Best Practice and Equipment Financing

With Bank of America Practice Solutions, you get financing* and guidance that matches your needs

Over the years, we've helped thousands of dental practices become more efficient, productive and successful. We'll sit down with you, ask lots of questions and ensure that we totally understand your needs. Then, we'll develop a financial package that's customized to your practice.

Call now and we'll give you a **complimentary Dental Practice Business Plan** that can be invaluable to your business.



Let's talk



Matthew Christie – 949.794.7440

matthew.christie@bankofamerica.com

Practice sales and acquisition



Ali Karjoo – 949.794.7447

ali.karjoo@bankofamerica.com

Start-up, commercial real-estate and construction projects

To learn more, visit bankofamerica.com/practicesolutions



**CDA
Endorsed
Lender[§]**

Practice Solutions

Bank of America



[§] CDA stands for California Dental Association.

[†] This offer does not include commercial real estate products.

* All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply. The term, amount, interest rate and repayment schedule for your loan, and any product features, including interest rate locks, may vary depending on your creditworthiness and on the type, amount and collateral for your loan. Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account.

Bank of America is a registered trademark of Bank of America Corporation. Bank of America Practice Solutions is a division of Bank of America, N.A.

©2015 Bank of America Corporation | ARMYKXPM | Rev. 05/15

WESTERN PRACTICE SALES | John M. Cahill Associates

What separates us from other brokerage firms?

As dentists and business professionals, we understand the unique aspects of dental practice sales and offer more practical knowledge than any other brokerage firm. We bring a critical inside perspective to the table when dealing with buyers and sellers by understanding the different complexities, personalities, strengths and weaknesses of one practice over another.

Our extensive buyer database and unsurpassed exposure allows us to offer you...

A Better Candidate

A Better Fit

and A Better Price!

Let us provide a FREE "Opinion of Market Value" on your Practice*

*To be used for your internal purposes only, not to be confused with a formal business appraisal.

800.641.4179

westernpracticesales.com

SANTA CRUZ Well-established, modern, quality practice! 1,335 sf w/ 4ops. \$725k (DC-403) WPS/800-641-4179.

FREE 5 bags of automix tips, unopened bags, 44 tips each bag, for FujiCEM 2 cartridge. Call Ann @530-233-2034.

PRACTICE & BUILDING FOR SALE—San Marcos. 40+ yr estab GP plus BUILDING. 5 Ops (3 equipped). SDPS: 760-599-7828.

TEMECULA PRACTICE LEASEHOLD. 1350 sf, 3 chairs, digital pano, \$1950/month in strip mall. \$79k OBO. Make an offer! 951-595-7764.

Dio Implants New IFI/SM Kit, New SM/SM Int. Master Kit, 36 implants valued \$8157.72 sell \$4500 (760) 747 2616.

FRESNO General Practice. General Dentistry Partnership. 7,500 Active Patients. 2013 Partnership GR \$4,708M. Selling Partner 2013 Net Income \$368K. HSPPT – Dennis Hoover 209-605-9039 #CA196.

7 ops 6 fully equipped office for sale Adec chairs, computers in each room, fully digital, in a great location in Sacramento 916-716-1590.

DentiMax Dream Sensors. Try before you buy. Test our award winning sensor in the comfort of your own practice without any obligation. Call 1(800)397-6046.

ENDODONTIST/PERIODONTIST needed for office in Sacramento 1-2 times per month to start. 916-441-3311.

PLEASANTON Facility Only Sale. Former Endo, good GP startup. 2 equip. Ops, 1 add'l plumbed & partially equipped. HSPPT - Jim Engel 925-330-2207 #CA195.

San Jose Dental Office Space for Rent. 931 sf. \$900/month first 12 months, \$1800/month thereafter. 408-250-1347, email aprasad1@pacbell.net.

FREMONT Digital paperless Dental office for Sale Fremont Blvd, \$249K Collections \$104K adjusted income in 2014. Asking only \$225K fremontpracticeforsale@yahoo.com.

Botox/TMJ live patient training course for CA dentists within dental scope of practice section 1625. Contact AAFE at info@facialesthetics.org or call 800 952-0521.

DENTAL OFFICE FOR SALE SOUTH SAN JOSE 1200 SQ FT. GOOD INCOME. GREAT LOCATION. MOVING OUT OF AREA 408-981-5069 David.

SANTA ANA Absentee owned (6) op fully eqt'd G.P. for sale. First floor street front location on a main thoroughfare. Exposure/visibility/signage. Cash/Ins/PPO pts. No HMO & no Denti-Cal. Comput. & Pano eqt'd. 2014 Gross Collect. of \$549K+ on a (3-1/2) to (4) day Associate run week. D&M Practice Sales 818.591.1401.

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

Contact
one of our
experienced
Transition
Consultants



Dr. Lee Maddox
Lic. #01801165
(949) 675-5578
25 Years in Business



Dr. Thomas Wagner
Lic. #01418359
(916) 812-3255
40 Years in Business



Dr. Dennis Hoover
Lic. #123804
(209) 605-9039
36 Years in Business



Dr. Russell Okihara
License #01886221
(619) 694-7077
33 years in business



Jim Engel
License #01898522
(925) 330-2207
42 Years in Business

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

NORTHERN CALIFORNIA

BAY AREA - Periodontal Practice. This Periodontal practice is in a leased office with 2,120 sq. ft., 6 Ops, Digital X-rays, Pulse Oximeter, Endoscope, Piezosurgery, and Dentrux software. 2014 Gross Receipts \$984K. Open for almost 20 years. #CA167-Thomas Wagner - 916-812-3255.

CASTRO VALLEY - General Dentistry - Practice & Building for sale. Approx. 1,800 sq. ft. with 3 fully equipped operatories, one additional plumbed but not equipped. 2014 Gross Receipts of \$373,000 on four day work week, three days of Hygiene. Stand-alone building on major freeway exit near shopping, restaurants, and other businesses. Owner is retiring after 38 years of practicing in this great community. #CA251 Jim Engel - 925-330-2207.

FOLSOM - General Dentistry - Located in well-designed, 2,420 sq. ft. office with 5 Ops, Shick Digital X-rays, Pano (not digital), 8 days hygiene/wk, and Carestream/Softdent software. #CA235-Thomas Wagner - 916-812-3255.

FOLSOM - FACILITY ONLY - Well-designed, modern, fully equipped, 1,200 sq. ft. dental office with 3 Ops, digital x-rays, digital pan, computers & monitors in all ops, high & low speed handpieces, cavitrons, and Statim 5000. Nobel Vision TV, Danserau vacuum, and a new 2.5 hp compressor. Owner is willing to include about 400 HMO patients with the facility sale, if buyer is interested. #CA209-Thomas Wagner - 916-812-3255.

FREMONT - General Dentistry - 6 treatment rooms in 1,760 sq. ft., this well-designed office utilizes Digital X-ray, Panoramic, Laser, and CAD/CAM. 2013 Gross Receipts of \$400,000 with Adj. Net of \$340,000 and 6 days of Hygiene per week. Practice started by current owner 40 years ago, 24 years at the present location. Owner willing to work back 2 or more days per week if needed. #CA225 Jim Engel - 925-330-2207.

GREATER PITTSBURG AREA - PRICE REDUCED by \$122,000 - General Dentistry. Est. for over 35 years, owner retiring. 7 Ops in 2,324 sq. ft. with Dental Mate software, Intra-Oral camera, Pano, and Digital X-rays. 2014 Gross Receipts of \$848K with overhead under 70%. Building to be sold with Practice. #CA108 Thomas Wagner - 916-812-3255.

GREATER ROSEVILLE/ROCKLIN/LOOMIS - General Dentistry. Beautiful, vaulted ceiling 1,500 sq. ft. facility with 5 Ops (4 equipped). Fully digital, Dentrux G5, radiography with Dexis sensors and Optime plates systems. Well-equipped and highly-maintained office. Greatly organized business. Have it all, live and work in a phenomenal family-oriented community. Seller refers out molar endo, ortho, O.S., and perio. Gross Receipts in 2014 was \$469K. Seller is retiring. #CA239-In Escrow. Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - General Dentistry - Well-designed 3,079 sq. ft. office (shared w/2nd dentist - separate practices) in professional building. 7 ops w/Digital X-ray, Pano, and Datacon software. 2014 Gross Receipts of \$930K w/ low overhead. Owner retiring after 35+ years in same location. #CA140- Thomas Wagner - 916-812-3255.

GREATER SACRAMENTO - General Dentistry - Northern Sacramento Area practice, located in same location for 15 years. 6 Ops in approx. 2,100 sq. ft. with Dentrux software, fiber-optics, and X-rays in every op. 2014 combined Gross Receipts of \$1.1M. #CA237- In Escrow. Thomas Wagner - 916-812-3255.

GREATER SAN JOAQUIN COUNTY- Pediatric Dentistry - This Pediatric practice has been located at the same location for over 20 years. Panoramic X-ray & Digital Sensors. Three chairs. 2014 Gross Receipts were approx. \$700,000 with \$468,000 Adj. Net Income. Call for exact location and other information. #CA230 -Dennis Hoover - 209-605-90395.

GREATER SAN JOSE AREA- Periodontal Practice - Receipts for fiscal year ending in Sept. 2014 were \$1.3M. Practice has been the same location for 28 years in a medical-dental complex on a busy thoroughfare. 5 Ops with the potential for 2 more. Equipped with Digital X-rays, Pano, Cone Beam, Laser, and Intra-Oral. Practice averages 35 new patients per month. Owner would like to work back 1-2 days per week. #CA219-Dennis Hoover - 209-605-9039.

MARIN COUNTY - General Dentistry- This rare Mill Valley charmer boasts 2013 Gross Receipts of \$502K on 3 doctor days per week. Established for over 10 years utilizing Dentrux software, Digital X-ray, and Intra-Oral Camera. 3 equipped Ops and 1 additional plumbed in 1,260 sq. ft. Great location on a busy thoroughfare near shopping, schools, and senior retirement center. Owner has another practice outside the area so this is priced to sell in this idyllic family setting. #CA224-Jim Engel - 925-330-2207

MENDOCINO COAST - General Dentistry - Stand-alone professional building and practice in a medical area on the beautiful Mendocino Coast. 2,376 sq. ft. with 4 equip Ops. Dentrux, Intra-Oral camera, CAD/CAM. 2013 Gross Receipts of \$1.025M every year since 2007 on av. 15 days/mo. 4½ days hygiene, averaging 25 new patients per month. #CA181-Thomas Wagner - 916-812-3255.

MILPITAS - General Dentistry- Beautiful, updated office on main street in well-maintained professional building. 5 Ops in 1,650 sq. ft. Pano, Intra-Oral Camera, and Laser. 2013 Gross Receipts of \$935K with 7 days of Hygiene. Owner retiring after 35 years in present location, 45 in the community. #CA180-Jim Engel - 925-330-2207.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

Henry Schein Corporate Broker #01230466

Buy it! Sell it! Trade it!!!

DENTAL PRACTICE BROKERAGE

Making your transition a reality.



Kerri McCullough
License #01382259
(949) 566-3056
35 Years in Business



Mario Molina
License #01423762
(949) 675-5578
35 Years in Business



Jaci Hardison
License #01927713
(949) 675-5578
26 Years in Business



Steve Caudill
License #00411157
(951) 314-5542
25 years in Business



Thanh Tran
License #01863784
(949) 675-5578
11 Years in Business

More than
75 Years of
Experience!

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

NORTH COAST - Endodontic Practice - Humboldt County: Well-established, high performing practice boasts 6 Ops (5 equipped) in 3,300 sq. ft. with Digital X-ray, Microscopes, and EndoVision software. Average age of equipment is 10 years. Very low overhead with excellent referral base. Owner will help buyer with transition period as needed. Owner retiring after 38 years in the community. #CA214-Jim Engel - 925-330-2207.

NORTHERN CALIFORNIA - Periodontal Partnership Opportunity: One of two partners is retiring from a long-est., very successful Perio Practice. 1,500 sq. ft., 6 Ops, and Dentrux software. Owner financing with acceptable down payment. Sale to new partner is subject to approval by current partner. #CA168-Thomas Wagner - 916-812-3255.

NORTHERN CALIFORNIA - Endodontic Practice: Well-est. satellite endodontic practice with 3 ops (1 additional plumbed) in 1,200 sq. ft.. Two microscopes, Digital. 2014 Gross Receipts \$280K+. #CA158- Thomas Wagner - 916-812-3255.

NORTHERN CALIFORNIA - Endodontic Practice: 1,021 sq. ft. with 4 equipped Ops, 1 add'l available. 3 surgical microscopes, Dentrux software. 2013 Gross Receipts of \$337K, in current location for 30+ years, owner retiring. #CA169-Thomas Wagner - 916-812-3255.

OAKLAND - General Dentistry: Piedmont District - Well-established downtown charmer w/ Gross Receipts of \$453K. 3 treatment rooms in shared office totaling 1,600 sq. ft.. Off-street parking w/5 days of hygiene, 8 new patients per month. Owner retiring after 27 years at this location. #CA217 In Escrow. Jim Engel - 925-330-2207.

PITTSBURG - General Dentistry- Well-est. practice on city's busiest thoroughfare. 3 year avg. Gross Receipts of \$236K w/60% overhead. 5 ops in 1,400 sq. ft. with Pano, Fiber Optics. 12 NP/mo. and very favorable rent. Avg. age of equip. is 15 years. Owner is retiring. #CA133-In Escrow. Jim Engel - 925-330-2207.

PLEASANTON - Facility Only Sale: Former Endo office but also perfect for a GP startup in this high-demand neighborhood. 2 fully equipped Ops, Computers Microscope, 3rd Op plumbed and partially equipped. 975 sq. ft. in a Professional Complex with Perio, Ortho, and GPs. Below market rent and ready to move in. Call for photos and more details on this great location with almost new equipment! #CA195-Jim Engel - 925-330-2207.

PLUMAS COUNTY/GREATER LAKE ALMANO - General Practice: Unbelievable opportunity: Seller wants to retire now! Will sell for \$95,000. Collections have grown \$30,000 last two years, averaging \$550,000 Gross Receipts over last 3 years. Selling dentist works 4 days, 37+ weeks/year. Practice has increased revenue every year for the past four years. This newly remodeled 5 Op(4 equipped) office has Pan, Fiber Optics, and EZ Dental software. There are 2.5 days of hygiene per week. This is a great opportunity to live in a retirement community not saturated with dentists. Abundant outdoor recreation located next to Lake Almanor. #CA240 -Thomas Wagner - 916-812-3255.

SACRAMENTO - General Practice: 2,400 sq. ft. practice in stand-alone professional building with 7 equipped Ops, 1 additional plumbed. Equipped with Digital-Doc Intra-Oral, Schick Digital X-ray, Imaging system, patient education software, Pano, Softdent software with equipment updated within the last 2 years and new flooring installed throughout. 2014 Gross Receipts were \$626K+. Owner retiring. #CA250-Thomas Wagner - 916-812-3255.

SACRAMENTO - General Practice: **PRICE REDUCED!** 4 Op, 1,177 sq. ft. well-designed office in two-story professional building with shopping center nearby. Equipped with Digital X-rays, new Digital Pan, Gendex sensors, new computers in office & all Ops, Dentrux software and Demand Force in use. 2013 Gross Receipts \$584K #CA220 Thomas Wagner - 916-812-3255.

SACRAMENTO - General Practice: Busy PPO practice in well-appointed, well-designed 3,700 sq. ft. office with 8 Ops, new computers in all ops, front desk, & doctor office, nearly new compressor & vacuum pumps. All patient chairs less than 5 years old. Quality equipment. Practice Outlook software. This is a very nice office and practice. Seller retiring. #CA238-In Escrow. Thomas Wagner - 916-812-3255.

SACRAMENTO - Prosthodontic Practice: OWNER DECEASED - 4 Op Prosthodontic practice in 2,075 sq. ft. with Digital Pano, Mac Practice software. 2014 Gross Receipts of \$960K+. Practice in current location for 14 years. #CA247-Thomas Wagner - 916-812-3255.

SAN FRANCISCO - General Practice. Located close to Union Square, this has shown steady increase every year. 2014 Gross Receipts were \$822K with low overhead. 4 days of hygiene. Owner moving out of Bay Area. #CA191-Dennis Hoover - 209-605-9039.

SANTA CRUZ COUNTY - General Dentistry in a Professional building with 3 Ops. Approx. 1,100 sq. ft., near the beach. Gross Receipts of \$338K on 2 days/wk with approx. 1,100 active patients and 10 new patients/month. Average age of equipment is 5 years old with Schick Digital X-Ray, Dentrux Software. Seller is moving. #CA550-Jim Engel - 925-330-2207.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinpnt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

SANTA MARIA – This Central Coast beauty boasts 42 years in the community, 16 years at current location. 4 Ops in 1,500 sq. ft. Easy Dental software, Dexis Digital X-ray, and Intra-oral cameras. 2013 Gross Receipts of \$523K in 180 Dr. days. 5 days of hygiene. Close to hospital, Comm. College, and freeway. Seller owns the suite and is retiring. #CA166- Jim Engel - 925-330-2207.

SANTA ROSA – This 3 Op office is part of a larger complex, owner selling interest in building. 4 days of hygiene seeing 10-12 patients per day, booked 6 months in advance. 2013 Gross Receipts were \$542K with \$182K Adjusted Net. Practice was started by present owner in 1968, owner is retiring. #CA200-Dennis Hoover - 209-605-9039.

SOLONO COUNTY – General Practice: Leased 1,350 sq. ft. office in office complex with 4 ops, Intra-Oral, Gendex Digital X-ray, Imaging System, Pano, and Dentrrix software. 2014 Gross Receipts of \$869K on 30 hour/week. Practice established for 18 years, owner retiring. #CA246-Thomas Wagner - 916-812-3255.

SOUTHERN SACRAMENTO COUNTY – General Practice: Condo office with 1,380 sq. ft. and 4 Ops, equipped with Intra-Oral, Dexis Digital X-ray, Pano, Laser, and Easy Dental software. 2014 Gross Receipts were \$581K, practice established for 18 years, owner retiring. #CA249 -Thomas Wagner - 916-812-3255.

WALNUT CREEK – Prosthodontic Practice with 3 Ops, fully equipped, near a retirement community. Doctor is retiring after 28 years in the same location. Practice had over \$530K in Gross Receipts in 2012. #CAM540- In Escrow - Jim Engel - 925-330-2207

CENTRAL CALIFORNIA

CENTRAL COAST – General Practice in the Central Coast area. 31 years of goodwill. 6 Ops, 8 days of hyg/week. 2013 Gross Receipts of \$2.3M and Adj. Net of \$840K. Dentrrix, Digital. Paperless, Intra-Oral Camera, Laser. #CA208-Kerri McCullough - 949-300-0312.

FRESNO - General – Partnership Interest. Partner in well-est., highly regarded, 5 dentist group in the North Fresno Area is selling his interest. Intra-Oral Camera, Digital Pan, Kodak sensors, SoftDent software. 7,500 active patients. 2013 Partnership Gross Receipts were \$4.7M+. Selling Partner's Net Income 2013 \$368K. #CA196-Dennis Hoover - 209-605-9039.

FRESNO – General Dentistry. This 1,739 sq. ft. office has 4 Ops with 6 days of hyg. Gross Receipts have averaged \$760K per year with low 61% overhead. Gendex X-rays & Scanner, Soft Tissue Laser, Intra-Oral, Digital Pan, and Cerec CAD/CAM. Owner is retiring after 31 years in the same location. #CA202-Dennis Hoover - 209-605-9039.

FRESNO – General Dentistry. 8 year new practice in upscale shopping center, near schools in the Northeast district with last 3 years Gross Revenue averaging \$409,000. 5 treatment rooms 4 equipped in approx. 1,400 sq. ft., all digital with Panoramic and paperless charts utilizing Dentrrix software and computers in every treatment room. Priced to sell in this fast growing, upscale neighborhood Seller retiring from private practice #CA243 - Jim Engel - 925-330-2207.

PORTERVILLE – General Dentistry with 6 Ops in a 2,600 sq. ft. suite located in a retail center. 2014 Gross Receipts of \$555K. 7 year new equipment, intra-oral camera, Pano, PracticeWeb. #CA223-Steve Caudill - 951-314-5542.

TUOLUMNE COUNTY - General Dentistry Practice & Building. Gross Receipts averaged over \$1M in 2013, 2012, & 2011 with just 59% overhead, and 8 days of hygiene. There are 6 Ops in approx. 2,000 sq. ft., equipment average age is 3-4 years. The building is well-maintained with storage and upscale interior décor. 45 minutes from population centers with 200K+ people. #CA199- Dennis Hoover - 209-605-9039

SOUTHERN CALIFORNIA

ANAHEIM - General Dentistry Practice & Building with 6 Ops, 3 Equipped, 3 Plumbed. Near Disney. Est. 39 yrs. with great visibility on a busy street. #CA186-Jaci Hardison - 714-318-4911.

ANAHEIM – General Practice with 4 Ops equipped and an add'l 5 Ops available. SoftDent, Digital, Digital Pan. 2013 GR of \$237K on 3 days/week, central Anaheim location. #CA207-Thinh Tran - 949-533-8308.

BAKERSFIELD – General Dentistry - 8 Ops, 4 Equipped, 4 Plumbed in a 2,400 sq. ft. suite. 2013 GR of \$521K. Practice has been est. for 20 years. #CA193-Kerri McCullough - 949-300-0312.

BALDWIN PARK – General Dentistry - 5 Ops, 4 Equipped in a 1,500 sq. ft. suite. \$276K GR in 2014. Seller is relocating out of state. #CA176-Kerri McCullough - 949-300-0312.

BANNING – General Dentistry - 6 Ops in 1,873 sq. ft. Digital x-rays, EagleSoft, and is paperless. 8 days of hygiene per week. 2014 GR of over \$1.4MM. #CA183-Steve Caudill - 951-314-5542.

BEVERLY HILLS – General Dentist est. for 20 years, moved 2 years ago to a boutique ofc. 2 Ops, 1 equipped. OpenDental, Digital, paperless. 2014 GR \$120K on 3 days/week. FFS & PPO. #CA215-Mario Molina - 323-974-4592.

BEVERLY HILLS – General Dentistry Practice. 5 Ops in 1,500 sq. ft. EagleSoft, Digital, CEREC, ~7 yr. new equipment. 4 days hyg/week. 2014 GR \$1.09M #CA210-Kerri McCullough - 949-300-0312.

CYPRESS – *NEW LISTING* – General Dentistry. 5 Ops, Est. for 35 years. 7 days of Hyg/week, most specialty work referred. 2014 GR \$948K with \$426K Ad. Net. #CA257 - Kerri McCullough - 949-300-0312.

GREATER LOS ANGELES AREA-Periodontal Practice-5 Ops, Dentrrix, Digital X-Rays, Laser, Intra-Oral Camera. Great referral base, 34 Years of Goodwill. #CA173-Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH – General Dentistry- 3 Ops, Dentrrix, Digital X-rays, intra-oral camera. 50% PPO, 50% HMO. \$252K GR in 2013. #CA194-In Escrow. Thinh Tran - 949-533-8308.

IRVINE – *NEW LISTING* - General Dentistry Practice. 5 Ops, 4 Equipped. 2014 GR of \$314K on a 3 day week w/ most specialty procedures referred out. PPO/FFS. #CA241 -Kerri McCullough - 949-300-0312.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100

Henry Schein Corporate Broker #01230466

Buy it! Sell it! Trade it!!!

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

LOS ANGELES – NEW LISTING – General Dentistry. 6 Ops, 5 Equipped, est. 50+ years, in current location for 29. SoftDent, Digital, Intra-Oral Camera. 2014 GR \$591K. #CA255- Kerri McCullough - 949-300-0312.

LOS ANGELES – NEW LISTING – Endodontic Practice. 4 Ops. Est. over 30 years. Easy Dental and a Cone Beam. 2014 GR \$360K on 21 hours per week. #CA259- Kerri McCullough - 949-300-0312.

LOS ANGELES – General Dentistry - 9 Ops, 6 Equipped in a retail center. Est. for 16 years. Dentrissold Digital X-Rays, Pano., 2014 GR of \$949K with \$431K Adj. Net. #CA197- Kerri McCullough - 949-300-0312

LOS ANGELES – General Practice in a multi-story building with 4 Ops, 3 Equipped, est. for 60+ years. 2013 GR of \$256K on a 2 day work week. Room to grow. #CA211-Thinh Tran - 949-533-8308

NORTH ORANGE COUNTY – NEW LISTING - General Dentistry, 4 Ops, great location, PracticeWorks, intra-oral camera, digital, est. for 35 years. GR of \$360K in 2014. #CA234-Jaci Hardison - 714-318-4911.

ORANGE – NEW LISTING - General Dentistry. 4 Ops, 3 equipped. Practice has been est. for 56 years. PatientBase, Digital, Intra-Oral Camera. GR in 2014 over \$429K. #CA256-Thinh Tran - 949-533-8308.

PALM DESERT – NEW LISTING – Perio/ Implant Practice with 6 Ops, 5 Equipped, Dentrissold, Digital, Pano, and Intra-Oral Camera. 20 years of Goodwill. 2014 GR \$805K with \$386K Adj. Net. #CA242 – Thinh Tran - 949-533-8308.

PALM DESERT – NEW LISTING – General Dentistry practice with 5 Ops, est. for 32 years. 18 NP/mo, 6 days of hyg./wk. 2014 GR of \$842K and \$339K Adj. Net. #CA245 – Kerri McCullough - 949-300-0312.

PICO RIVERA – NEW LISTING - General Dentistry. 6 Ops, est. since 1960. DentiSoft Intra-Oral Camera, Pano. Practice has 4 ½ days/Hyg. per week. 2014 GR \$690K. #CA258-Thinh Tran - 949-533-8308.

SANTA ANA – General Dentistry Practice. Est. for 35 years, 6 Ops in 1,750 sq. ft., Dentrissold, Dexis Digital, Intra-Oral camera, Pano, and Laser. 2014 GR of \$1.2MM+. #CA221-In Escrow. Kerri McCullough - 949-300-0312.

SOUTH BAY, LOS ANGELES – General Dentistry Practice with 4 Ops in a commercial/residential area. Dentrissold, Dexis digital, paperless, and Pano. Newer equipment, mostly FFS, 8 days of hyg./week with 2014 GR of \$1.1+M and \$426K Adj. Net #CA218- Kerri McCullough - 949-300-0312.

SOUTH ORANGE COUNTY – NEW LISTING – Pediatric Dentistry with 4 Ops, 1 year new equipment, OpenDental, Digital X-Rays, and Pano. \$236K GR with room to grow. #CA222-Thinh Tran - 949-533-8308

SOUTH ORANGE COUNTY - General Dentistry -5 Ops. EagleSoft, Schick, Intra-Oral Camera. \$400K in Gross Receipts in 2013, with similar numbers for 2014. #CA192-Kerri McCullough - 949-300-0312.

SOUTH PASADENA – NEW LISTING - General Dentistry Practice with 4 Ops, 3 equipped, paperless, digital, Dentrissold, Laser. 37+ years of goodwill, 4 days of hyg./week. 2014 GR of \$856K with \$271K Adj. Net. #CA244- Thinh Tran - 949-533-8308.

TEMECULA – General Dentistry -26 years of Goodwill and 6 Ops. EagleSoft, digital, Pano, CEREC, and Intra-Oral Camera. 4 days of hygiene/wk. 2014 GR \$825K+. #CA174- In Escrow. Kerri McCullough - 949-300-0312.

TORRANCE – NEW LISTING – General Dentistry with 3 Ops, 2 Equipped. Practice is near hospital and est. 19+ years. 2013 GR of \$333K with \$176K Adj. Net. DentiSoft. #CA213-Thinh Tran - 949-533-8308.

UPLAND – NEW LISTING - General Dentistry. 4 Ops, 3 Equipped, est. 25+ years. Open Dental, Digital X-Rays, Intra-Oral Camera. #CA254- Kerri McCullough - 949-300-0312.

VICTORVILLE – General Dentistry - 3 Ops plus 3 plumbed for expansion, 2,150 sq. ft., SoftDent, 2014 GR of \$273K, Est. 34 years. #CA149-Kerri McCullough - 949-300-0312.

WEST COVINA – NEW LISTING – General Dentistry with 4 Ops in a retail center location. Dentrissold, Intra-Oral Camera, Digital, 35 years of goodwill. 2014 GR of \$402K. #CA233-Steve Caudill - 951-314-5542.

WEST LOS ANGELES – General Dentistry 4 Ops, newly built-out, high-rise on LA's west side. 50 years of goodwill. FFS, Easy Dental, digital x-rays. 2014 GR of \$651K. #CA226- Kerri McCullough - 949-300-0312.

WEST HOLLYWOOD – General Dentistry – 4 Ops, Prof. Building, 9 years of goodwill, Intra-Oral Camera, Digital, Laser. Equipment avg. age is 5 years old, 2014 GR of \$571K with 221K Adj. Net. #CA212- Kerri McCullough - 949-300-0312.

SAN DIEGO

CENTRAL SAN DIEGO – Very busy, 6 Op General Practice with room to grow to 9 Ops. PPO, Dentrissold, Digital X-Rays. 2014 GR of \$1.7M. Seller is relocating. #CA231-Russ Okihara - 619-694-7077.

CHULA VISTA - General Dentistry- Est. 50 years ago, seller acquired 35 years ago. 4 Ops, 3½ days of hygiene, Dentrissold Software. \$493K 2013 GR, seller is retiring. #CA109- Russ Okihara - 619-694-7077.

DOWNTOWN SAN DIEGO – Leasehold sale: Modern and Chic downtown office in a prime location. 3 Ops, with room for expansion. #CA232- Russell Okihara - 619-694-7077.

LA MESA – General Dentistry. 4 Ops with 3 equipped. Quality-driven FFS/PPO Practice, Dentrissold, digital x-Rays. 2014 GR of \$340K Excellent opportunity. #CA227- Russ Okihara - 619-694-7077

NORTH COUNTY COASTAL – NEW LISTING - General Dentistry. FFS/PPO. 3 Ops. Dentrissold. Digital X-Rays. 2014 GR of \$530K with \$228K Adj. Net. #CA253- Russ Okihara - 619-694-7077.

NORTH COUNTY INLAND – NEW LISTING - Practice and building, GP, Well-established FFS/PPO, 4 Ops, Digital, Pano, Cerec, Free-Standing building. GR of over \$1M. #CA216-Russ Okihara - 619-694-7077

SAN DIEGO – 3-Ops, with the dentist utilizing 2-ops. Small, quality FFS, PracticeWorks. Ideal starter or additional boutique location. #CA161-Russ Okihara - 619-694-7077.

SANTEE – General Dentistry. PPO/FFS office, 6 Ops, retail center with great anchors, Dentrissold and Digital. \$780K GR in 2014. 7 days of hyg./week, and long-term staff. #CA228-Russ Okihara - 619-694-7077.

SOUTH BAY AREA, SAN DIEGO – General Dentistry, 3 Ops and 4 days of hyg./week. Dentrissold and Digital Pano, PPO and FFS with 2014 Projected Gross Receipts of \$562K. #CA206-Russ Okihara - 619-694-7077.

OUTSIDE OF CALIFORNIA

MAUI, HAWAII - PRICE REDUCED - General Dentistry- GR of \$636K. 4 Ops, Pano, Laser, 2½ days of hygiene. Don't miss the opportunity to live and work in paradise. #20101-Russ Okihara - 619-694-7077.

NORTHERN CALIFORNIA OFFICE
1.800.519.3458



www.henryscheinppt.com

SOUTHERN CALIFORNIA OFFICE
1.888.685.8100



SUMMER sensor SPECIAL

“Excellent-Good Image Quality”

Clinicians Report
September 2011

An independent, non-profit, dental
education and product testing
foundation. For the full report, call
(800) 704-8484.

For every two sensor purchased receive a FREE Apple Watch.
The first **50 doctors** who call will also receive **\$1,000 OFF** each sensor!
Call: (800) 397-6046

NEW VARIOSURG PIEZO COMPLETE SYSTEM (\$8500), Ti-MAX HANDPIECES (\$750). ALL NEW MADE IN JAPAN. 310-295-7255 or marknoori@gmail.com FOR PRICES.

SACRAMENTO Opportunities like this one are "few and far between"! 1,200 sf w/ 4ops. \$310k (EN-391) WPS/800-641-4179.

LEAD APRON \$15 OBO. Blue Patterson lead apron in Good condition. Local pickup preferred or buyer pays shipping. SunnyvaleLeadAprons@gmail.com.

Temporary DDS coverage in case of illness, disability, or vacation. AGD Fellow 32 years experience. 209-480-7357 drkucera@sbcglobal.net.

BAY AREA Periodontal Practice. 2,120 sq. ft., 6 Ops. Digital X-rays, Pulse Oximeter, Endoscope, Piezosurgery, Dentrix software. HSPPT - Thomas Wagner-916-812-3255-#CA167.

Dental Assistants Approved licensing courses, Infection control, X-ray, coronal polishing and pit fissure sealant (323)582-3205.

Molar RCT Surgical Ext, Dentures, Pedo. Versatile GP available for FT/PT/Temp/Partnership. Call 872.222.8722 or email DentalDefender@gmail.com.

FRIENDLY SHERMAN OAKS OFFICE - LOOKING TO SUBLEASE PART-TIME TO A DENTIST WITH THEIR OWN PATIENTS. PLEASE CALL 818-995-8484.



AWESOME

"Two hours after placing my practice for sale ad on The Dental Trader website, I received my first inquiry. On the first day I had three interested buyers. If you want results, I recommend advertising in The Dental Trader."

Dr. Seo

PORTERVILLE General Dentistry. 6 Ops, Practice Web, Intra-oral, Pano, and most equipment is ~7 years old. Retail center location. 2014 GR \$555K. HSPPT-Steve Caudill-951-314-5542 #CA223.

REDDING Goodwill Galore! Established for ~37 years and the seller is retiring! 3,200 sf w/6 ops +2 add'l. \$495k (GN-418) WPS/800-641-4179.

COSTA MESA DENTAL OFFICE FOR SALE, BEAUTIFUL 4 OPERATORIES, DIGITAL X-RAY, PANO/CEPH. ON BUSY STREET, GREAT SIGNAGE. CONTACT 714-725-2153.

We are THE LEADING ADVISORS to more than 15 DENTAL SOCIETIES. See our website for upcoming events/seminars in your area. 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

Tuttnauer Valueklave 1370 for sale, used. \$1100, Pick up only/ buyer covers shipping, north San Diego. rbdentaloffice@gmail.com.

Want to build a thriving practice? Call me for a complimentary consultation today, Andrew Ventura, 1-855-853-4751 or visit wells Fargo.com/dentaltrader.

Our 9th Annual Dental Skills Series in San Jose includes 5 Lectures: Endo, Minor Ortho, Restorative Dentistry, Geriatric Dentistry...only \$525 and 35 CEs! Visit www.xcelseminars.com for info.

Xray Processor for Panoramic/PA, Great Condition, Daytime Loader, Eliminates Need For Darkroom. \$1900.00 OBO! Call/Email emilhawary@yahoo.com 949-955-3366.

SACRAMENTO Dentist needed with great compensation. Please call for an interview at 916-716-1590.

VISTA Small office grossing over 1 million per year. Great location. Great opportunity. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

GREATER SACRAMENTO General Practice. 3,079 sq. ft. office (shared w/2nd dentist - separate practices) 7 Ops. 2014 GR \$940K, low overhead. HSPPT-Thomas Wagner-916-812-3255 #CA140.

SAVE YOURSELF SOME TIME



Read The Dental Trader online.

All those email and website addresses are hyperlinked when you view the publication in pdf format.

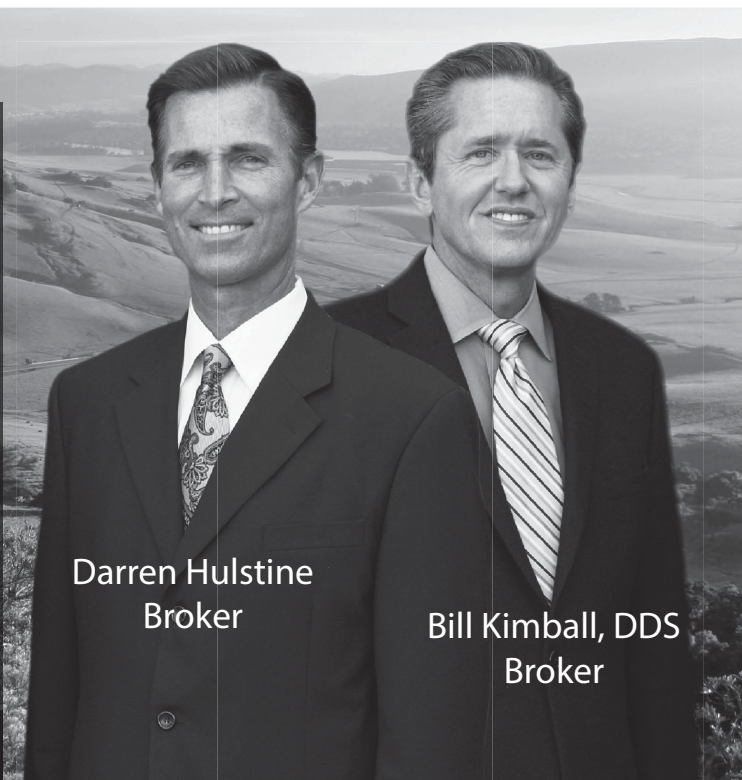
Click on **EDIT**, then on **SEARCH** to quickly locate something specific. Online readers get a ten day jump on those who wait for it to arrive in the mail and score the best bargains.

HOW DO I KNOW WHEN TO SELL?

&

Who can I trust
to help me
NAVIGATE ^{THE} SALE?

We have answers:
(855) DDS - 4DDS
(855) 337-4337



Darren Hulstine
Broker

Bill Kimball, DDS
Broker

Sell your Practice

Call us today for a free initial practice appraisal and let us help you develop a plan for securing your future.

Purchase a Practice

With listings throughout California and our combined unique experience, we can help you find your perfect practice.

Grow your Practice

Our no-obligation consultation helps you pinpoint key areas in your practice to increase profitability and practice value.



Current Listings

FEATURED LISTING:
Glendale Practice

Want to enjoy a beautiful, profitable turn-key office with a great location and high net-income? Own the building with this amazing practice. (Real Estate listed separately)

SAN JOSE
FRESNO
FRESNO
SAN LUIS OBISPO
SANTA MARIA *New listing!*
GLENDALE
GLENDALE
WESTLAKE VILLAGE
ALHAMBRA *New listing!*
NEWPORT BEACH
RIDGECREST *New listing!*
VISTA *New listing!*
LA HABRA *New listing!*
PALM DESERT

Great location, high visibility, 6 ops
Great or 1st time buyer, 6 ops, \$199k
12 ops, property available w/6 suites
Premier Perio practice
Call for details
Great location, high net income
5 ops with lots of upside potential
Great opportunity, fantastic location
Call for details
Opportunity to buy or partner
Real estate for sale also
Call for details
Great opportunity, Doctor retiring
General dentistry/perio practice

VISIT US ONLINE FOR MORE INFORMATION ON LISTINGS



www.integritypracticesales.com

kirsi@integritypracticesales.com

CA BROKER #01911548
CA BROKER #01899816

Taylor Liao Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536.

SHASTA AREA A fantastic place to live, work and raise a family! 1,500 sf w/3 ops \$100k (GN-404) WPS/800-641-4179.

FOR SALE Edge-Ease Large. Total 5 boxes (300/box). 3 are partially used. All for \$95. Email for pictures. gaw1177@gmail.com.

CASTRO VALLEY General Practice/Building. Approx. 1,800 sq. ft., 3 Ops, 1 add'l plumbed. 2014 GR \$373K, 4 day week. HSPPT-Jim Engel 925-330-2207 #CA251.

"Hi Mr. Wood Just want to drop a note to say thank you. You gave lots of great advice, and shared Many Pearls of Wisdom in Your Seminar I attended. Once again, thank you very much!" JULIE HSIEH, DDS Tarzana, California. WOOD & DELGADO www.dentalattorneys.com.

LIVE PATIENT HANDS ON IMPACTION COURSE
WWW.WESTERNSURGICALANDSEDATION.COM 415-297-9046.

SACRAMENTO General Practice. 7 equip. Ops, 2,400 sq. ft., 1 add'l Op plumbed. Digital X-ray, Pano, Softdent software. 2014 GR \$584K. HSPPT-Thomas Wagner-916-812-3255 #CA250.

Practice Management Software One time pricing at just \$499, unbelievable price for the single computer "workhorse" version. Must purchase before July 31 for offer. Must mention: DMAX15. Call 1 (800)397-6046.

10 TEETH IN 1 HR...correct receding gums without the pain, limitations, post-procedure risks and healing of grafting. 24 hour recovery period, results visible on day of treatment. Visit pinholesurgicaltechnique.com.

DENTAL PRACTICES WANTED in Riverside County and Orange County PPO practice, 5-7 ops, gross approx 500K -\$1 Million. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

Two Zoom Advanced Powerlight for Sale. Good Condition \$550.00 Each,OBO! Email/Phone emilhawary@yahoo.com 949-955-3366.

F/T dentist needed ASAP in Central California area. New grads welcome. Email to n_raiyani@hotmail.com.

If delivering a better dental experience for your patients is your goal, upgrading or expanding your practice is one of the best investments you can make. Call Wells Fargo Practice Finance at 1-888-937-2321 or visit wells Fargo.com/dentaltrader.

GET MORE!



The Dental Trader publishes far more ads placed by California dentists and their staff than any other dental publication in the country.

"Nothing says readership like participation of readers!"
Place your free ad today!

SANTA ROSA General Practice/Building. 3 Ops, owner selling interest in bldg. 4 days Hyg, 10-12/day. 2013 GR \$542K w/\$182K Adj. Net. HSPPT-Dennis Hoover-209-605-9039 #CA200.

FOR SALE 6" Wireguard for digital sensor USB cord insulation. For Sale \$25. MSRP \$50. Email for pictures. gaw1177@gmail.com.

PANO FOR SALE WITH CEPH SEIMANS ORTHOPANTOMOGRAPH MODEL OP 10S \$500. FREE FILM DEVELOPER MACHINE. Please call 714-721-9113 or text.

Looking to buy a Cerec. 310-406-0745 or fst20056@gmail.com.

A 33-month study of 43 patients with 121 recession sites treated using the Pinhole Surgical Technique was published in Oct., 2012, by The International Journal of Periodontics and Restorative Dentistry to international acclaim. Visit pinholesurgicaltechnique.com.

Orofacial Pain Specialist in Residency at USC available for part-time associate position. Joeseeph.m.potter@gmail.com www.linkedin.com/in/cosmeticdds.

RUSSIAN SPEAKING DENTIST needed for a modern practice in Sacramento as an associate or a partner with a possibility for a buy out. Call (774)259-6264.

PANO FOR SALE W/CEPH 1989 SEIMANS ORTHOPANTOMOGRAPH MODEL OP 10S \$1000.00 OBO. CALL 714-335-1161 OR 562-421-8896.

MOBILE IV SEDATION & GENERAL ANESTHESIA for Dental Procedures- SanFran Bay Area 855-773-7363 email@DrDianaBelli.com. I provide all equipment,meds,supplies.

SOUTHWEST RIVERSIDE COUNTY (5) op comput. G.P. for sale. (4) ops eqt'd/(1) add. plumbed. Located in a smaller prof. build in a condo which can be rented or purchased. Cash & PPO pts. No HMO & no Denti-Cal. (14+) years of Goodwill. 2015 Projected Gross Collect of \$400K+. Seller is giving up private practice for an institutional position. D&M Practice Sales 818.591.1401.



ENVISION

Recently-Completed Ground Up Construction Project

YOUR FUTURE

Consider Live Oak Bank for Financing Your Commercial Property & Construction Project.

Up to 100% Financing • 40 Years in Healthcare Lending • Dedicated Construction Team

Contact one of our lenders to get started.



Mike Stanton
404.995.2003



JP Blevins
910.796.1674



LIVE OAK BANK
liveoakbank.com/healthcare

©2015 Live Oak Banking Company. All rights reserved. Member FDIC

Bruxism therapy/dental sleep medicine course, learn how to produce 20K a month in oral appliances. Contact the AAFE at info@facialesthetics.org or call 800 952-0521.

NORTHERN CA Quality & location are the keys to success! 1,200 sf w/ 3 ops + 1 add'l & 1 hyg. Op. \$500k (Real Estate \$375k) (FC-343) WPS/800-641-4179.

FOR SALE Hu-Friedy Sidekick Automatic Scaler Sharpner. Used only a few times. \$179. Email for pictures. gaw1177@gmail.com.

Don't let worn upholstery be your patient's first impression! Superior Upholstery Company 888-548-7282 superiorupholstery.com.

SANTA CRUZ COUNTY General Dentistry. 1,100 sq. ft., 3 Ops. GR \$338K. 2,200 active pts. Digital X-ray, Dentrux. HSPPT -Jim Engel 925-330-2207#CA550.

PRACTICE FOR SALE RANCHO MIRAGE. Estab GP in Busy, Upscale retail center. 4 Ops in 1500 sq.ft. LOTS referred Out!! SDPS: 769-599-7828.

\$99 per month New Complete Operatory, Made in USA, 10 Year Warranty, 100 Color Choices. Visit WWW.DHPDENTAL.COM or call (800) 423 - 5657 for more information.

SOLANO COUNTY Near Travis AFB! Highly visible location! 950 sf w/ 3 ops \$200k (CC-390) WPS/800-641-4179.

Legal Tip: Sellers Can your C corporation avoid double taxation of your goodwill allocation? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

"I have patients flying from Europe to get this procedure!" The all new Pinhole Surgical Technique eliminates the need for grafts, incisions, sutures, patient discomfort and heals overnight! Visit pinholesurgicaltechnique.com for stunning development!

DENTAL PRACTICE FOR SALE IN SAN JOSE Asking \$15K or Best Offer! Starter Practice. Stand alone building near major retail center. 5 operatories, ~2,000 sq. ft. Listing #SJ51M. Please call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

Award Winning Digital Sensors. Try our sensors before you buy. Includes size 2 and size 1 sensors with imaging software. Call 1(800)397-6046.

For rent or Sublease needed in a very nice location in Fresno. Please contact 559-930-1354 for additional information.

PRACTICE FOR SALE Carlsbad. Estab. FFS GP. 5 Ops in 1500 sq.ft. Digital. SDPS: 760-599-7828.

FREE Ergonomically Correct Dentists Stool (\$475 Value) with purchase of assistants stool. \$150 Choices. Made in USA. Visit WWW.DHPDENTAL.COM or call (800) 423 - 5657 for more information.

Seriously Better....

"In November 2011 when it came time to list the sale of my seven digit dental practice, there were two publications reaching California dentists...The Dental Trader and the Dental Shopper. I carefully researched both magazines side-by-side and found 21.5 pages of advertising from brokers in The Dental Trader (along with several hundred ads placed by dentists). In the November Dental Shopper I only saw only 3 pages of advertising from practice brokers and about five dozen ads from doctors.

I then realized that a serious buyer would be looking carefully at The Dental Trader. Now, one month later we have received dozens of calls from The Dental Trader ad, some firm offers and one great candidate whose paperwork is being processed by the bank. If you are a serious seller, make sure your practice is advertised in The Dental Trader.....that is where the serious buyers are looking for dental practices."

Sincerely,
Dr. Ramtin Kheaf
Los Angeles, CA



WESTERN PRACTICE SALES

800.641.4179

WPS@SUCCEED.NET | WESTERNPRACTICESALES.COM

Practice Transitions Made Perfect™

BAY AREA

AC-335 SAN FRANCISCO: Two great practices for the price of one! Call for Details!!

AG-053: 3,000 sf w/ 9 ops + 1 add'l. PRIME LOCATION! \$595k

AG-402 SOUTH SAN FRANCISCO: Seller Highly Motivated! All New Upgrades! 1050 sf w/ 3 ops \$250k

AG-416 SAN CARLOS: Turn-Key located in a highly desirable community! 1,350 sf w/ 3 ops. \$90k

BN-183 HAYWARD: *Kick it up a notch by increasing the current very relaxed work schedule!* 1,300 sf w/ 3 ops \$150k

BN-279 CONTRA COSTA COUNTY: Excellent Merger Opportunity! 2-story. 1,350 sf w/ 3 ops +1 add'l \$60k

BC-361 OAKLAND: Established for over 23+ years! 2,200 sf w/ 7 ops. **Now Only: \$385k**

BC-381 PLEASANT HILL Facility: Open Floor Plan! 1,852 sf w/ 6 equipped ops! Move in Ready! \$80k

BG-407: SAN LEANDRO: Prof bldg. Great signage! 1200 sf w/ 3 ops \$150k

CC-390 SOLANO COUNTY: Near Travis AFB! Highly visible location! 950 sf w/ 3 ops \$200k

CG-366 SONOMA CO.: Vibrant, growing community! 1,300+ sf w/ 4 ops. Over \$760k in collections! \$480k

CN-344 N. SONOMA CO: Long-established, stellar reputation! 2560 sf, w/ 6 ops \$925k

CC-369 SAN RAFAEL: Perfect starter practice opportunity! 900 sf w/ 3 ops. \$350k

DC-370 SAN JOSE Facility: Available with or without patient charts! Move in Ready! **Call for Details!**

DG-351 PLEASANTON Facility: *Don't miss out! Reduced to sell quickly!* 1,000 sf w/ 3 ops. **Now Only: \$69k**

DG-394 LOS GATOS: Highest Quality of Dentistry! Decades of Goodwill! 850 sf w/ 3 ops **ONLY \$280k**

DG-401 SAN MATEO: Fantastic El Camino Real Location. 900 sf w/ 3 ops \$125k

DG-341 SUNNYVALE/LOS GATOS Combined Sale: Contact our office for details. \$605k

DG-396 SERRAMONTE AREA: Small Town Feel in Heart of SF. 850 sf & 4 ops \$485k

BAY AREA CONTINUED

DN-311 PLEASANTON Facility: Great Location! 870 sf w/ 3 ops + 1 add'l. **NOW ONLY: \$75k**

DG-413 CUPERTINO: Rare Opportunity near APPLE "Spaceship" Campus! \$1.15m

DN-312 LIVERMORE Facility: Don't miss out on this one! 1,070 sf w/ 3 ops. **REDUCED! \$75k**

DN-353 ALAMEDA: Fantastic Opportunity with view of the estuary 2,060 sf w/ 5 ops. **Now Only: \$750k**

DN-388 WATSONVILLE 2,393 sf w/ 4 ops + 4 add'l. **Must Sell Quickly! All Reasonable Offers Considered!**

DC-403 SANTA CRUZ: Well-established, modern, quality practice! 1,335 sf w/ 4ops. \$725k

DN-409 SAN JOSE Facility: Desirable neighborhood w/ fantastic visibility! 1,400 sf w/ 7 ops. \$95k

DN-408 SAN JOSE: Seller is retiring and is passing this onto you! 1,300 sf w/ 2 ops + 2 add'l. \$75k

DC-419 NEWARK Facility: Location, Location, Location! 1,400 sf w/ 4 op. \$140k

NORTHERN CALIFORNIA

EN-340 SACRAMENTO: Large HMO practice! 3,400 sf w/ 10 ops and Plumbed for 1 add'l \$950k

EN-350 SACRAMENTO: The Perfect Merger Opportunity! Old-fashioned values and philosophy! 674 sf w/ 1 op. \$85k

EN-378 LINCOLN: quality practice with a wonderful patient base! 1,369 sf w/ 2 op + 3 add'l. \$170k

EN-379 ROSEVILLE: An amazing opportunity in the location of your dreams! 1,040 sf w/ 3ops. \$295k

EN-391 SACRAMENTO: Opportunities like this one are "few and far between"! 1,200 sf w/ 4ops. \$310k

EN-423 FOLSOM Oral Surgery Facility: Primed for success! 3,450 sf w/ 2 Lrg. Treatment Rooms. \$100k

FN-181 NORTH COAST: Well respected FFS GP. Stable patient base. 1,000 sf w/3 ops \$150k (25% int. in bldg. avail.)

FN-299 FERNDAL: Live and practice on the beautiful North Coast! 1,300 sf w/ 3 ops \$225k (Real Estate: \$309k)



Timothy Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

NORTHERN CALIFORNIA CONTINUED

FC-334 NORTHERN CA: Emphasis on prevention. 1,200 sf w/ 4 ops **\$480k / Real Estate Also Available!**

FC-343 NORTHERN CA: Quality & location are the keys to success! 1,200 sf w/ 3 ops + 1 add'l & 1 hyg. Op. **\$500k (Real Estate \$375k)**

GG-320 CHICO: Large, Unique, Originally designed for more than 1 dds! 5,000 sf w/ 7 ops (+2 add'l) **\$985k**

GG-386 REDDING: Practice & Real Estate! 2,860 sf w/ 4 ops. Plumbed for 2 add'l! **\$360k and \$660k**

GN-201 CHICO: Beautiful practice, major thoroughfare, stellar reputation! 1,400 sf w/ 4 ops **\$425k**

GN-244 OROVILLE: Must See! Gorgeous, Spacious. 2,500 sf w/ 5 ops! Collections over \$450k in 2013. **Only \$315k**

GN-258 REDDING: Pristine and attractive! Conveniently located! 1,050 sf w/ 2 ops. **\$215k**

GN-387 CHICO: Streamlined overhead and reasonable rent. 1,000 sf w/ 3 ops. **\$235k**

GN-399 REDDING: Loyal patient base and relaxed work-week schedule. 1,440 sf w/ 3 ops. **\$150k**

GN-404 SHASTA AREA: A fantastic place to live, work and raise a family! 1,500 sf w/ 3 ops **\$100k**

GN-418 REDDING: Goodwill Galore! Est. ~37 years & seller is retiring! 3,200 sf w/ 6 ops + 2 add'l. **\$495k**

HG-298 REDDING FOOTHILLS: HEALTH FORCES SALE! Includes Cerec! 2,000 sf w/ 5 ops **Practice \$100k / Real Estate \$250k**

HN-213 ALTURAS: Close to Oregon Border. FFS practice is 2,200 sf w/ 3 ops + 1 add'l **\$115k**

HN-280 NORTHEASTERN CA: "Only Practice in Town" 900 sf w/ 2 ops **\$110k**

HN-290 PLACERVILLE: Excellent Merger Op! Embrace the lifestyle and build your success story here! FFS. 1,400 sf w/ 4 ops **\$210k**

CENTRAL VALLEY

IG-067 STOCKTON: Fully computerized, paperless, digital. 5,000 sf w/ 10 ops **Steal of the Century! \$240k**

IG-367 MERCED: Newly Remodeled, Paperless. 1,550 sf w/ 4 ops **REDUCED! \$325k**

CENTRAL VALLEY CONTINUED

IN-297 MODESTO: Pristine, contemporarily designed medical/prof ctr. 1,980 sf w/ 4 ops. **PR: \$475k / RE : \$425k**

IN-345 MODESTO: Long-standing tradition of quality care. 3016 sf w/ 5 ops + 1 add'l. **\$495k**

IN-358 MODESTO: Practice nets over 50%! 1,200 sf, 3 ops + 1 add'l. **\$350k**

IN-397 FRESNO/MADERA: "the Perfect Location"! 2,000 sf w/ 5 ops. **\$480k**

JN-295 VISALIA: Practice & Real Estate 2,000 sf w/ 5 ops **PR: \$185k RE: \$300k**

JC-349 FRESNO: Well Respected Specialty Practice limited to Dental Sleep Medicine. **Call for Details!**

JG-400 CLOVIS: Best priced practice on the market! Digital Pano, Cerec and \$330k in PROFIT annually! **\$465k**

SPECIALTY PRACTICES

I-7861 CENTRAL VALLEY Ortho: 2,000 sf, open bay w/ 8 chairs. Fee-for-Service. **\$370k**

I-9461 CENTRAL VALLEY Ortho: 1,650 sf w/ 5 chairs/bays & plumbed for 2 add'l **\$180k**

DG-264 SAN JOSE Ortho: \$300-400k in build-outs alone! 1800 sf w/ 5 chairs. **REDUCED! \$245k**

AC-325 SF Endo: Don't miss this opportunity in upscale SF location. Free parking. TDO. Dexis. Central nitrous. 555 sf w/ 2 ops. **\$250k**

BC-336 CONTRA COSTA CO Perio: 1,440sf, 4 ops + 1 Great Location! **Call for Details!**

CC-346 SO MARIN CO Perio: 1,142 sf w/ 3 ops. Meticulously maintained! **REDUCED! \$199k**

BN-393 PINOLE Pedit: Streamlined practice, where every child counts themselves lucky to be a patient here! 2,000 sf w/ 5 ops. **\$1.2m**

We are a proud member of:



**DENTAL
TRANSITIONS™**

VALUATIONS | SALES | CONSULTING

LEARN HOW TO PLACE YOUR OWN IMPLANTS

100% of the proceeds from the course are used to treat our country's most honored citizens, our veterans, and our neglected older adults.

Limited availability. Please sign up early!

- Learn comprehensive treatment planning and management of complications.
- Learn to perform difficult extractions and proper bone regeneration techniques.
- Learn the surgical placement of dental implants on patients selected for your surgical experience.
- Learn implant prosthetic phase.
- Learn to increase case acceptance.
- Direct supervision by a team of very experienced board-certified oral surgeons, periodontists, and prosthodontists.

Basic Surgical Course:

Place at least 10 implants

Intermediate Surgical Course:

Place a minimum of 20 implants

Advanced Surgical Course:

Place a minimum of 30 implants including sinus grafting and full-mouth rehabilitations

TUITION

Basic Course: \$8,500

Intermediate Course: \$10,500

Advanced Course: \$14,500

Tuition includes: 32 CE Units, all surgical material, implants, accommodation, daily continental breakfast, lunch, dinner and course certificate.

COURSE DATES

April 22, 2015 - April 25, 2015

June 24, 2015 - June 27, 2015

August 26, 2015 - August 29, 2015

EXCEPTIONAL 4-DAY HANDS-ON IMPLANT SURGICAL EXTERNSHIP

**ON PATIENTS SPECIALLY
SELECTED FOR YOU!**



Call Now 888.871.0009
info@implantmentoring.com
www.implantmentoring.com
www.implantoutreach.com

CE HANDS-ON SURGICAL COURSE ON EXODONTIA, BONE GRAFTING AND IMPLANT PLACEMENT

- Learn to perform difficult extractions.
- Learn proper regeneration techniques.
- Learn the surgical placement of dental implants.
- Learn various suturing techniques.
- Pig jaws are used for the training.
- Direct supervision by a team of very experienced board-certified periodontists and oral surgeons.
- Eligible for 4 CE credits.

Course Dates:

Saturdays

April 18, 2015

May 9, 2015

June 6, 2015

August 22, 2015

Fee: ONLY \$499

“Do what you do best, we do the rest!”™

Since 2008, Implant Outreach is The First Comprehensive Mobile Surgical Services for Dental Offices in the United States.™

VISALIA Well established, performing at enviable levels, plenty of room to grow. Strong Hygiene Department, beautiful facility, well equipped. Digital throughout. Not a Delta Premiere practice. Well positioned for future. To learn more, go to www.PPSsellsDDS.com.

Searching for the right bank? Look no further than Live Oak Bank. Our lenders understand your business and specific financing needs. 877.890.5867
www.liveoakbank.com/healthcare.

SAN RAFAEL Perfect starter practice opportunity! 900 sf w/ 3 ops. \$350k (CC-369) WPS/800-641-4179.

FOR SALE Steri-Shield Wingers-H Bitewing tabs. Get all 4 boxes for \$50 (MSRP \$45 per box) Email for pictures. gaw1177@gmail.com.

DENTAL PRACTICES WANTED in Orange County and San Diego. Collecting \$1 Million/year, healthy hygiene, 3-6 days/week. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

SALE GENORAY {portable} digital x-ray unit; Easy to use. (Hand-held w/optional backscatter). No wire needed. Lightweight enables ultimate mobility. Wireless Camera Style w/Rechargeable Battery & Built-in large graphic LCD Screen; Low radiation keeps patients/dentists safer; Generates sharp, ultra-clear images; Compatible w/digital sensors & chemical x-rays. Comes w/tripod. List: \$6,995. SALE: \$4,995. Call 800-273-5033.

IV SEDATION CERTIFICATION

WWW.WESTERNSURGICALANDESSEDATION.COM
415-297-9046.

"When I called Jason for professional help on an estate issue I was having, he promptly met with me in his office to help resolve the matter. He was very friendly and extremely helpful. He was able to resolve my issue with an email and his opinion letter that I left his office with. I would highly recommend Jason Wood and his office to my family and friends". "Thank you again. You guys are the best!" CAROLN COLLINS (On behalf of THOMAS BOONE, DDS) Sunset Beach, California. WOOD & DELGADO
www.dentalattorneys.com.

SAN DIEGO 4 SALE AT2000/XR PROCESSOR+ REPLENISH WASH RACKS (2) FIXER (3) DEVELOPER (2) RINN DUPLICATOR MAKE OFFER 858-292-7655, drrbertchin@yahoo.com.

DENTAL PRACTICE FOR SALE GLENDORA Newly renovated starter office. 99 Cent Retail Center. Great visibility. 3 operatories plus 1 additional plumbed. 1,200 sqft. Rent is ~\$2,300. Listing#GL34S. Please call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

LICENSED DENTIST AVAILABLE FOR HYGIENE ONLY POSITION. humble, team-player, increase case acceptance, great chair-side manner. aman32dmd@gmail.com 714-470-8231. Dr.Singh.

Don't See Your Ad?



Every week dozens of people place reader ads but forget to include a phone number or email address, so we must delete them. This happens over 100 times a month! We send notices out to the advertisers but fewer than 50% resubmit their ads so if you don't see your ad, this may be why. Be sure to include some form of contact info so our readers can respond.

Well slap my butt and call me Spanky...I can subscribe, change my address or cancel my free Dental Trader subscription anytime at <http://www.thedentaltrader.com>.

LOS GATOS Highest Quality of Dentistry! Decades of Goodwill! 850 sf w/ 3 ops ONLY \$280k (DG-394) WPS/800-641-4179.

NO MORE GRAFTS! Learn to treat gum recession in one appointment with no grafts, incisions or sutures and overnight recovery period! Visit pinholesurgicaltechnique.com.

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536.

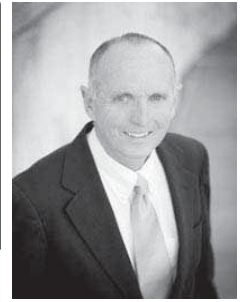
FOR SALE Sultan Healthcare Upgrade Disposable Prophylaxis Angles. Pkgs of 100. For sale \$29. (MSRP \$60) Email for pictures. gaw1177@gmail.com.

Is it time to consolidate your loans? Let's talk about how we can work together to simplify your finances. Call Brandon Finazzo at 1-888-874-1590 or visit wellsfargo.com/dentaltrader.

SAN JOSE Facility: Available with or without patient charts! Move in Ready! Call for Details! (DC-370) WPS/800-641-4179.



CPA DDS
Wiederman & Potter
 PREMIUM PRACTICE SALES



YOUR BRIDGE TO A SUCCESSFUL TRANSITION

Art Wiederman, CPA, CFP
 Broker #01511095

1415 Warner Ave., Suite C ~ Tustin, CA 92780
 714.259.0501 ~ 714.259.0406 f info@wppps.com ~ wppps.com

Phil Potter, DDS, FAGD
 Broker #01780656

Premium Practice Listings

Orange County #1086

Restorative practice in busy shopping center, seller retiring, 2014 gross \$346,000 **Asking \$285,000**

Central Valley #1094

ENDO, Three treatment rooms with one additional plumbed, digital with Microscopes, 2014 gross revenues \$905,713, net profit 50%

Asking \$634,000

Coastal Orange County #1079

Beach Location
 "Seller owned, great lease, right-of-first-refusal to purchase." 2014 revenues 524,000

Asking \$385,000

North Los Angeles County #1097

General esthetic and restorative practice, turn-key office seven years old, like new, all digital,



seven ops, seller retiring.



2014 revenues \$1,708,000

Call for Details

South Orange County #1048

"Beautiful digital office- two lasers"

Restorative fee-for-service practice in busy shopping center, seller retiring,

2014 revenues \$832,000

Asking \$549,000

Inland Empire #1095

Restorative fee-for-service, doctor retiring, six treatment rooms w/ digital x-ray, 2014 revenue \$1,006,000
Asking \$775,000

Periodontal Practice

San Francisco Bay Area
 2014 Gross over \$1,600,000
 55% net

Asking \$1,200,000

San Diego General Practice #1093

Shopping center location, five ops, digital with hard and soft tissue lasers.

2014 revenues \$596,000

Asking \$415,000



Phil and Art did a terrific job facilitating my very complex and time sensitive transaction. They were professional and timely while they found me the right match and the right money.

Dr. Jon Marashi

Pursuing ownership? Live Oak Bank can finance your dental practice with customized loan terms and quick credit approvals. 877.890.5867. www.liveoakbank.com/healthcare.

Dental Office Condo For Sale Modesto, Newly remodeled, High visibility, Excessive parking, Free storage, 8 Ops2669SF, \$499,000 209-526-3000 DRTesluk.

Waterlase/Biolase MD for Sale/Exchange Sale for \$20,000 obo or Exchange to Digital PANO (email kathyget300@yahoo.com for detail).

Cerec Emax & Vita Blocks - Cerec 3D & Milling Unit FOR SALE MAKE OFFER. Email: dentalresume380@gmail.com.

EFFICIENT EXPERIENCED ENDODONTIST AVAILABLE for in-house treatments: **AVOID THE HYPE AND HASSLES.** Produce **MORE** with **practice-building expert on staff.** 1EndoinYourOffice1@gmail.com.

Need a Blast from the Past? Find anything printed in an old edition instantly using the search engine on our Dental Trader Archives page at <http://thedentaltrader.com/archive.htm>.

IMMEDIATE opening for a General Dentist Associate. In rural Northeastern California. Willing to transition into ownership is a must. Please contact: ddspractice4sale@yahoo.com.

SAN MATEO Fantastic El Camino Real Location. 900 sf w/ 3 ops \$125k (DG-401) WPS/800-641-4179.

We as Dental Attorneys like to GIVE BACK to the Dental Community. With over 30 lectures per year we strive to provide the knowledge you need to make the BEST decision for your future! 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

Rare area and opportunity. Owner retiring. Office is 900 sq ft, 3 ops, free standing building. Dentist has been in area for 19 years. Gross of 300;000 a year. Doctor works 20 hours a week, hygiene 3 days a week. Steady new patient flow of 10-15 patients a month. This area is for the outdoorsman, a young family. Contact rmidy@thegrid.net 530-905-0295.

FRESNO/MADERA "the Perfect Location"! 2,000 sf w/5 ops. \$480k (IN-397) WPS/800-641-4179.

Successful Practice located in rural Northeastern California. Retiring DDS after 34 years. Collecting 586k on 3 days. Resort location in natures best, offered below appraisal. Asking 175k Please contact: litso2084@yahoo.com.

We do not publish a July issue, look for your next Dental Trader August 1st! We wish you an enjoyable summer! Thanks for reading!!!!

DANSEREAU CHAIR BRIGHT YELLOW VINYL/FABRIC FULLY FUNCTIONAL FOR PICKUP IN TORRANCE \$300. EMAIL DOCJTY@GMAIL.COM; 310-326-5499.

Practice Management Software with Digital Sensors. Perfect for the new office or office looking for a clean/fresh new start. Call 1(800)397-6046.

CHANGE OF ADDRESS FORM

THE
Dental Trader
Buy, Sell or Trade all things Dental

OLD ADDRESS

Dentist's Name _____

Address _____

City/State/Zip _____

NEW ADDRESS

Dentist's Name _____

Calif. Dental License # _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

E-mail _____

Authorizing signature _____

PLEASE MAIL TO:

PO Box 2631, Capistrano Beach, CA 92624
or Fax this form to 949.498.1198
on or before the 1st of the month.

For faster filing, submit this form online at:
www.dentaltrader.com

Dent-X 810 Plus for Sale! \$500 X-ray developer. Roller is fully functional. Can be used to develop PANO's 310-860-9311.

DENTAL PRACTICES WANTED high capitation office LOCATED ANYWHERE in California. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

For Sale Panoramic Xray Orthoralix 8500 By Gendex 2006 Excellent condition 7.5K obo. Call Jacob 323-333-6080 Local Pickup only.

Wanna save paper? Retired but your dental license is still active and wish to remove yourself from the Dental Trader mailing list? Go to <https://secure40.secureweb-session.com/thedentaltrader.com/cancellationsecure.htm> and you will be automatically removed from our current list and all future mailing lists we buy. You'll save a tree too!

FOR SALE 2004 Sirona CEREC 3 Redcam Dental Acquisition Unit with Milling Machine. \$4,500. drstreegandmd@verizon.net.

K7 2012 & 12.0 software-Mandibular Jaw Tracker Barely Used! Working perfectly. Selling for \$12,000 (Paid \$28,000) 530-241-4134.

PINOLE Pedito Streamlined practice, where every child counts themselves lucky to be a patient here! 2,000 sf w/ 5 ops. \$1.2m (BN-393) WPS/800-641-4179.

CONSUMER ALERT!

The Dental Trader

**refuses to do business
with the following companies:**

AMERICAN BUSINESS CARD

(A CEG Company)

P.O. Box 15190

Scottsdale, AZ 85267

www.americanbusinesscard.com

Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak

20371 Irvine Avenue, #100

Newport Beach, CA 92707

www.professionalfinancing.net

doctor@professionalfinancing.net

Ph: 323-272-3543 Fax: 480-948-0082

*This notice is based on the advertisers'
contractual lack of performance and/or
legal action/court judgments.*

*If you have had a problem with these or any other
Dental Trader advertiser, please send your
formal complaint to:*

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

PERI-PRO II IN GOOD, FUNCTIONAL CONDITION WITH 2 GALLONS CHEMISTRY. \$275. CALL 310-326-5499. EMAIL: DOCJTY@GMAIL.COM.

Whether you need help funding a ground up construction project, purchasing commercial property, refinancing or consolidating existing loans or acquiring a practice, Live Oak Bank can help. 877.890.5867
www.liveoakbank.com/healthcare.

Holy Buckteeth Batman! The Dental Trader publishes free ads for dentists and staff! Details at <http://thedentaltrader.com/faqs.htm>.

WANTED Facility/office space rental part-time in Bay area for GP. Turnkey or similar preferred. Contact thebayareadentist@gmail.com.

Special: EZ 2000 Plus Dental Billing software; Reg. \$3,395.00 for multi user version. CDA Show special: Only \$1,995.00. Includes full day training. Full data conversions available. Billing, 3D graphic Tooth Charting, Perio Charting, Interfaces with all outside services like Eclaims, Smile Reminder, Merchant Processing, Trojan Prof Svcs., etc. Call today. EZ 2000 @ 800-273-5033.

PROTECTING (you and your practice), **PROVIDING** (knowledge, experience and advice) and **PROVING** (to be the best in the Nation). 3 QUALITIES YOUR ATTORNEY SHOULD HAVE. WOOD & DELGADO www.dentalattorneys.com.

Gently used Orascope Zeon Discovery Loupes with light and case. In Marin, No. Cal. \$350 toothdrcovin@yahoo.com or 415-259-9118.

SAN JOSE Facility: Desirable neighborhood w/ fantastic visibility! 1,400 sf w/ 7 ops. \$95k (DN-409) WPS/800-641-4179.

LED Dental Light only \$795 with the purchase of a Delivery System (Installs on Any Dental Chair), Prices Start at \$1995 for the complete delivery system. For more information visit WWW.DHPDENTAL.COM or call (800) 423 - 5657.

MONTEREY BAY AREA Best of the Best! Digital, paperless and well positioned for future. 2014 collected \$1.47 Million with Profits of \$690,000. To learn more, go to www.PPSsellsDDS.com.

Dentist needed Full-Time for our King City And Santa Maria locations (93454/93930) Please forward resume friendlysmilesdentalgroup@yahoo.com or fax 805-928-6788.

2006 Sirona Cerec 3D for sale. Blocks, stain kits etc. \$5,000 OBO. 949-857-1244 jen_drtassey@sbcglobal.net.

Avoided grafts? Referred patients to specialists for receding gum surgery? Not any more! Easy, low impact, low risk technique can be mastered in hours. Visit pinholesurgicaltechnique.com to learn about Pinhole Surgical Technique!

3M ESPE Pentamix 2 Automix for Impression Material. Used condition, in good working order. knollsdental@gmail.com \$290 each.

Complete Dental Office \$23,029

Normal Install in CA

A fully equipped Dental Office with 2 Dental Operators, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X - Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.

Dental Office Design Available !!!

**Simple Low
Interest
Financing**

OAC



(800) 423 -5657

Dansereau Dental

WWW.DHPDENTAL.COM

1581 Commerce Street, Corona CA 92880

**All New * Fully Warranted
Factory Installed * Made in USA**

Normal Installation within 2 hours of Factory*

Every year California dentists place thousands of ads in The Dental Trader...more than any other regional or national dental publication in the nation! Join them...get results! The ads are free. Visit dentaltrader.com.

20+ yrs experienced Implant/Periodontist Bring everything to your office Available only on Weds/Thurs Quality Oriented pskdds16@hotmail.com.

105MM EX Sigma Micro Lens with attached flash for Canon. In great condition. Case included. \$275 415-259-9118.

Sacramento Dentist needed, new grads welcome! Vietnamese speaking is a plus ++ fax: (916) 399-9413 e-mail: pacificdental65@gmail.com.

DENTAL PRACTICE FOR SALE IN HAYWARD Gross ~\$438K. Located in retail center with major anchor. Mostly CASH/ PPO. 4 operatories plus 1 additional plumbed. 1,800 sq. ft. Listing #HW888SL. Please call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or practice@lcfinc.com | LCFPracticeSales.com.

General Dentist needed ASAP Sacramento busy practice. Email resume to dralex@crystalldentalcenters.com or fax to 916-487-3817.

SAN JOSE Seller is retiring and is passing this onto you! 1,300 sf w/ 2 ops + 2 add'l. \$75k (DN-408) WPS/800-641-4179.

DENTAL X-RAY FILM. MINI - MAX. BRAND 50. BOX. \$20. each for sale. 408-981-5069 Davidnader777@yahoo.com.

Front office Assistant needed for busy practice in Sacramento. Experience preferred. Email Resume to dralex@crystalldentalcenters.com or fax to 916-487-3817.

Pediatric Dentist needed Sacramento. Very lucrative opportunity for the right DR. Email resume to dralex@crystalldentalcenters.com.

General Dentist looking for a P/T position. 5+ years experience. Fast Paced & great chair side manner. smileyca@gmail.com.

FOR SALE Columbia Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

X-ray film developer, AT2000 Air Techniques, Good working condition, \$450.00 B/O Call 530 613 8467.

NEW and used Implant parts (Screws, copings, etc). Call or text (714)487-1178 for more details.

SAN MATEO Fantastic El Camino Real Location. 900 sf w/ 3 ops \$125k (DG-401) WPS/800-641-4179.

Almost NEW and used Implant kits (Nobel Biocare). Call or text (714)487-1178.

Copyright 2015 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

DENTAL DIRECTORY

LEE SKARIN AND ASSOCIATES, INC.

KURT SKARIN

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361
805.777.7707 • 800.752.7461 • Fax: 805.777.0051

Email: lsainc@aol.com

www.leeskarinandassociates.com



CA DRE: 00863149



Your voice for excellence
through education and advocacy

The only organization dedicated to the needs of the general dentist.
Learn more about everything that AGD has to offer by visiting

www.agd.org and

Join Today!

Call toll-free at 888.AGD.DENT (888.243.3368)

Practice Financing



Call us for a complimentary consultation today.

Andrew Ventura
East Bay, Northern CA, HI
1-855-853-4751

Brandon Finazzo
San Francisco Bay Area
1-888-874-1590

Or visit us at wellsfargo.com/dentaltrader.



Go for the best - Get the **Highest Rated Software** by the ADA*

800-273-5033

Online demo - www.ez2000software.com



Western Practice Sales

Dentists Serving Dentists

800.641.4179

wps@succeed.net
westernpracticesales.com



Timothy G. Giroux, DDS



KINGS TWO DENTAL SUPPLY

Your One Stop Dental Shop

- Large Equipment
- Small Equipment
- Service Department
- Dental Supplies
- Ortho Products
- Digital Imaging
- Implantology
- Handpiece Repair
- Full Service Dental Lab

Tel: 800.715.5464

Fax: 626.581.8137

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708

le@lecpa1.com

Success Through Diligence

Rope in Profits!



www.DentalTrader.com



**CALIFORNIA
PRACTICE SALES INC.**



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CA DRE #00491323

DENTAL DIRECTORY

ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

888.963.1120

www.transdental.com
RWO@transdental.com



Reign in more cash!

*Check out
our website!*

www.dentaltrader.com



LCF
FINANCIAL
SERVICES

Healthcare Financing & Consulting

***Low rates**
for qualified borrowers

(714) 550-7494 • www.lcffin.com

A Division of LCF Financial, Inc.

*OAC

HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

No. CA: 1.800.519.3458 • So. CA: 1.888.685.8100

ppt@henryschein.com

www.henryscheinppt.com



**CHECK OUT
OUR READER AD
FORM ONLINE**

www.DentalTrader.com



WOOD AND DELGADO

Patrick J. Wood & Jason P. Wood
Attorneys at Law

**PROTECTING, PROVIDING
AND PROVING TO BE**

the #1 Dental Law Firm in the Nation

Real Estate • MSOs • Partnership Agreements
Practice Purchase Agreements • Leases
Transitions • Associate Agreements
Corporate Formations • Estate Planning

800-499-1474 | www.DentalAttorneys.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmppractice.com

CA Broker Lic. #01172430



**The smart way to
shop or trade**

Advertise with us!

www.DentalTrader.com



Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving

San Francisco: (415) 899-8580

Sacramento: (530) 894-0700

www.PPSellsDDS.com



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience
with the San Diego Dental Community

For More Information Call:

(760) 599-7828

WWW.SDPRACTICESALES.COM

PLACE YOUR ADS WITH US ONLINE www.dentaltrader.com

Review FAQs page for instructions on reader ad submission BEFORE using form.

**IT'S
EASY!!**



THE Dental Trader™

Buy, Sell or Trade all things Dental

Our Advertisers

All County Construction

Alliance Consulting Group

Allied Health Products

American Dental Specialists

Appliance Therapy Group - Space
Maintainers Lab

Ararat Pharmacy

Mailing Address: The Dental Trader PO Box 2631 Capistrano Beach, CA 92624

PH: (877) 888 4237 or (949) 429 6836 - FAX: (949) 498 1198 - E-Mail: tradestaff@cox.net

| [Home](#) | [Place a Free Reader Ad](#) | [Reader Ads for Businesses](#) | [Online Ad Board](#) | [Dental Links](#) | [Proof of Circulation](#) |
| [FAQs](#) | [Testimonials](#) | [Latest Edition](#) | [Archived Copies](#) | [Place a Display Ad](#) | [Submit a Change of Address](#) | [Contact](#) |

Frequently Asked Questions

Read The Latest Edition

Place a Free Reader Ad
(For Dentists & Staff ONLY)

Search Archived Copies

Reader Ads For Businesses
(For Commercial Advertisers)

Display Ad Info
(Rates, Media Info, Ad Specs)

Online Ad Board

Subscribe/Change Address

Testimonials

Dental Links
(Hundreds of Dental Websites)

The FAQs link shown above will bring up step by step instructions on how to place your ad. Once you have typed in your ad, selected your options (bold text, black border or black box w/ white lettering), please double check your spelling and make sure your contact information is correct. Your ad will appear both in the printed publication and on the Ad Board exactly as you entered it. We do not accept ads submitted anonymously.

The deadline for submitting ads online is always the 7th of the month.



Professional Practice Sales of The Great West

Specialists in the Sale and Appraisal of Dental Practices

If you want your practice "For Sale", we are not the firm for you.

If you want your practice "SOLD", contact us!

For complete details on any of these opportunities, go to www.PPSsellsDDS.com

- | | |
|---|---|
| <p>6085 PERIO PRACTICE – SAN FRANCISCO BAY AREA
2014 collected \$2 Million. 7 Doctor days per week. Seller can work back. Beautiful 8-op office.</p> <p>6083 MODESTO 2014 collected approximately \$450,000. 2013 collections totaled \$640,000. When Management devotes attention, practice performs better. Digital 5 ops with digital Panorex. Nice blend between PPO & HMO.</p> <p>6082 TURLOCK Nice foundation to build upon. Part-time office collected \$300,000+ in 2014. 4-ops. Convenient location. Digital.</p> <p>6081 SANTA CLARA El Camino Real location. 2014 collected \$687,000 on 24-hour week. Available Profits of \$305,000. 3-days of Hygiene. 5-ops in 1,700 sq. ft.</p> <p>6080 PLEASANTON - DUBLIN AREA 8+ days of Hygiene. \$450,000 invested in 6-op office. Consistent \$900,000+ per year performer. Attractive transition arrangements available.</p> <p>6079 BERKELEY'S ALTA BATES MEDICAL VILLAGE Strong performer on Owner's 24 hour week. 2014 collected \$676,500. SOLD Patient foundation anchored by 4-days of Hygiene. Endo and OS referred.</p> <p>6078 FRESNO Strip center practice on West Shaw Avenue. 2014 collected \$383,000 with Profits of \$192,000. Practice will do better with Successor who devotes full attention here. 4-ops. Full Price \$245,000.</p> | <p>6077 PERIO PRACTICE – SAN FRANCISCO'S NORTH BAY
Highly regarded and located in desirable family area. On 3.5 days, revenues were \$1 Million in 2014 with profits of \$400,000. Beautiful facility with 4-ops.</p> <p>6075 MONTEREY BAY AREA Digital, paperless and well positioned for future. 2014 collected \$1.47 Million with Profits of \$690,000. 7+ days of Hygiene. First Quarter 2015 collected \$449,000. Very unique opportunity.</p> <p>6074 FREMONT 2014 collected \$669,000. 4 day Hygiene schedule booked 6-months out. SOLD Beautiful office.</p> <p>6071 CHICO Foundation is 4-day Hygiene schedule. Retiring DDS focuses on restorative. Endo, OS, Perio & Pedo referred. 2014 collected \$450,000. Beautiful 4 op office. Full price \$150,000.</p> <p>6070 VISALIA Strong foundation and well-positioned for ambitious successor. Strong Hygiene Department, beautiful facility, well equipped. Digital throughout. Not a Delta Premiere practice.</p> <p>6068 KINGSBURG Great family community south of Fresno. Owner works relaxed schedule doing restorative. Endo & OS referred. 2014 collected \$250,000+. Strong Profits. 3 ops. Full price \$135,000.</p> <p>6067 MONTEREY - ADVANCED RESTORATIVE PRACTICE
Strong foundation for DDS desiring quality restorative practice. \$310,000 invested here. Digital and paperless. 2014 collected \$400,000. "Out-of-network" practice. Considerable transition assistance available. Full price \$185,000.</p> |
|---|---|

Professional Practice Sales of The Great West



Ray and Edna Irving
(415) 899-8580 ~ (800) 422-2818
www.PPSsellsDDS.com

For complete details on any of these opportunities, go to www.PPSsellsDDS.com

Thinking on selling your practice? Call "PPS of The Great West" today.
This shall be the best decision you make regarding this important change in your life!

"I listed with a competitor for 12 months. Had two people visit my practice. First weekend PPS had my listing, I had 3 people visit and an offer by the end of the first week. Thank you for allowing me to move on to the next step of my life."

"It was a pleasure to work with PPS. I had to sell because of health complications. Mr. Irving listed my practice on Jan 1st, we closed escrow on Feb 27th. It took him less than 60 days to complete the sale as promised."

"When I decided to sell my ortho practice, I sought the services of a large company. Over the 12-month contract, I had one buyer visit. Word was out. It had a devastating effect on my bottom line. Fortunately, I found Ray and Edna Irving! When I finally sold, I choose between two good offers. My regret was the time and money lost with the other guys."

"When I signed the Listing on June 1st, Ray stated he would have the practice sold by Labor Day. The sale was concluded on Sept 1st, two days before Labor Day. Wow!"

"I will always remember your statement when I questioned your contract being only four months. You stated: 'If I can't sell your practice in that time, you should get someone else.' Well, you did with time to spare!"

"Before I called Ray, I had a listing with another prominent Broker. After eleven months without a sale, I called Ray. He sold it in about a month! Would I recommend Ray? Yes!"

"In April, I asked Ray Irving to sell my practice. At the same time my friend decided to sell his practice. He employed another firm. My practice sold June 22. My friend's practice still hasn't sold and he was putting his dreams on hold."

PPS of The Great West's reputation is built upon grounded ethics and effectiveness. Our trademark "client services" include accurate assessments, impeccable marketing plans, complete transparency, generating quick responses, realizing multiple Offers, securing 100%+ financing in days, expert papering of our transactions and sound counsel. Everything is done to protect our Client and to effect a successful transfer. Our intent is simply to provide the best service imaginable for this very important engagement.

CA DRE License #1422122

Place a FREE Reader Ad online at www.thedentaltrader.com

 **LOOK**
FOR YOUR
NEXT EDITION
IN AUGUST.

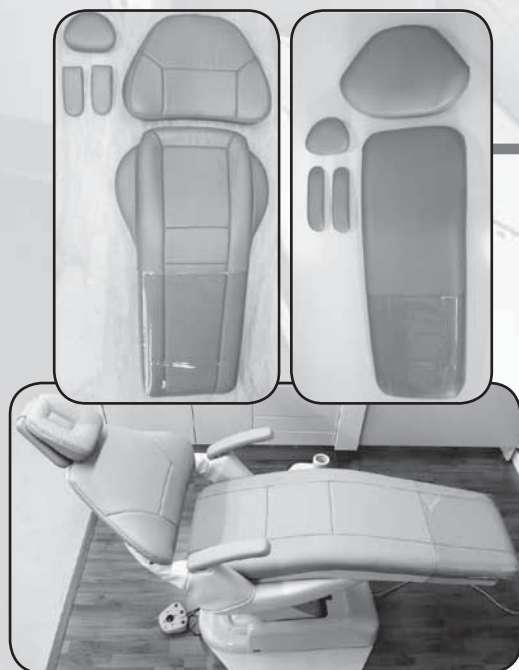
REPLACEMENT UPHOLSTERY FOR CHAIRS AND STOOLS

*Reduce the down time and costs of
traditional reupholstery
with Superior's prefab,
precision cut reupholstery kit!
Easily installs in minutes!!*

From \$595

OPTIONS INCLUDE:

Memory Foam
Ultraleather
Relaxor Massage Systems



www.superiorupholstery.com

888-548-7282

For Refurbished Equipment, visit www.superiordds.com