VOL. 12 NO. 6 • JUNE '15 So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836 Fax: 949-498-1198 • DentalTrader.com

THE Dental

**Digital Dental X-Ray System** 

Buy, Sell or Trade all things Dental

**BBB** A+ Rated

Trader

FREE ADS FOR DENTISTS

Call for your FREE

in-office Demo:

800-273-5033

& STAFF!

# Half-Price Special

DIGITAL SYSTEM INCLUDES:

EZ 2000 DIGITAL

Everything you need for a Digital Exam Room! Hi-Quality Diagnostic Digital X-Ray Sensor & Intra-Oral Camera, Dell i5 Computer & 22" Monitor with 3 Year Onsite Warranty, External Backup Drive, Surge Protector, Mobile Cart (Pole or Rectangular), EZ 2000 Plus Advanced Practice Management Software & Integrated Imaging Software (or keep your own billing software & we provide bridge for free), Full Blown Color Coded Scheduler, Graphic 3D Movable Tooth Charting, Timeclock, Installation, Onsite Training & Technical Support.



#### Or Lease to Buy:

No Money Down

- No Payments for 90 Days
- \$220 per mo. for 60 mos.
- \$1.00 Buyout

#### Electronic Patient Signature Pad FREE with System purchase



Perfect for the Paperless Office (offer expires 06-30-2015; not valid for prior purchase)

Video Demo @ www.ez2000digital.com "Schedule your FREE In-Office DEMO Today!"

### The Most Advanced Digital Dental Office Solution on the Market Today

- Sharpest Image Quality Digital Sensor
- Graphic Tooth Charting with 3D Movable Teeth
- Text Messaging and Emailing, Medical Cross-Coding
- Patient Kiosk Entry, Mobile App, Signature Pad
- Optional Integrated Benefit Service by Trojan Prof. Services, as well as Credit Card Processing & Electronic claims

We bridge to virtually all practice management systems





#### WOODANDDELGADO

- Legal Advisors to over 15 Dental Societies
- The Chosen experts on Business Transactions for Dentaltown
- 180+ Dental Practice Transitions in 2014
- Providing service to clients NATIONWIDE

### HOW DOES YOUR PRACTICE TRANSACTION ATTORNEY STACK UP?...

#### Specializing in

Practice Acquisitions/Sales Partnerships Business Transactions Lease Negotiations Estate Planning Transitions

Call today for a free phone consultation 800-499-1474 www.DentalAttorneys.com

WELLS FARGO

### Wells Fargo Practice Finance Take the next step in your career



#### Is now the time to buy or start a dental practice?

Get the facts with a **free Practice Starter Kit**, including our latest issue of *Strategies for Success*, a New Dentist Planner, and an easy-to-use business plan template.

Let's talk about how we can support you.

Sina Mansouri 1-855-544-0245 Jason Schneller 1-888-220-7321 Kris Nishihira 1-855-405-2107

Or visit us at **wellsfargo.com/dentaltrader**.

ADA Business Resources<sup>\*\*</sup>

Wells Fargo Practice Finance is the only practice lender selected especially for ADA® members and endorsed by ADA Business Resources<sup>34</sup>.

All financing is subject to credit approval. ADA® is a registered trademark of the American Dental Association. ADA Business Resources<sup>5M</sup> is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

© 2015 Wells Fargo Bank, N.A. All rights reserved. Wells Fargo Practice Finance is a division of Wells Fargo Bank, N.A. ECG-1252559

Dentist needed Pt/Ft. Rancho Cucamonga, Riverside 909-899-8757.

Almost NEW and used Implant kits (Nobel Biocare). Call/text (714)487-1178.

**Doctor** looking for used pan-ceph machine to buy. Used only please. 323-401-6663.

**FOR SALE** Finishing Strips from MOYCO \$9. Email for pictures. gaw1177@gmail.com.

Wall mounted Siemens x-ray (Heliodent) \$1800. Call (714)848-8433.

DENTAL FRONT/BACK OFFICE NEEDED. EMAIL RESUME DENTAL1717@GMAIL.COM.

**Office** looking for Dental Assistant part-time please fax resume 323-222-8885.

NOMAD PRO-HAND HELD X-RAY, LIKE NEW, FOR SALE:\$5200.00 CALL: 5626927870.

VICTORVILLE COMING UP CALL TOM Fitterer 714-832-0230

**PerioPro** film developer wanted, any condition, even broken. Call or text 626-277-8828.

Endodontist available Please email sparklew2k@yahoo.com.

**PLACE** A FREE AD TODAY! See FAQs page at dentaltrader.com.

A-DEC Track Light 6300, used, functional, mint condition, \$990. Tel 949.701.3031.

**For Sale** X-ray mounts four slots, \$6 pack. neimantran@yahoo.com.

**NEW** Implant Drivers for sale (Nobel Biocare). Call/text (714)487-1178.

**MARKETER NEEDED** at North Hollywood Dental Office fax resume to (818) 753-4820.

**Orascoptic** 3X magnification loopes. Paid \$1500 asking \$300. 415-259-9118.

**Share rent** with general dentist or specialist. 6 ops Huntington Beach 714-658-7707.

Need an Endodontist? Please contact: smilendodontics@gmail.com UCLA graduate.

**looking for** dental assistant to work on sunday tustin area 951 834 5977. jhananian@gmail.com.

Difficult endo? Call me, I come to you. Ehab Ismail, D.D.S 562-968-4061.

**General Dentist** needed for Mission Hills Office email degdental@yahoo.com.

THE TRUSTED **BROKER SINCE 1994** 



CA REPRESENTATIVE FOR THE NATIONAL

ASSOCIATION OF PRACTICE BROKERS (NAPB)



Paul Maimone Broker/Owner CA Broker #01172430

#### **KERN COUNTY**

BAKERSFIELD #29 - (4) op comput. G.P. (3) ops eqt'd, (4th) plumbed. Located in a free stand bldg. Cash/Ins/PPO/HMO pts. Digital x-rays. Annual Gross Collect \$300K+ on a part time schedule. Seller is moving and is motivated. **NEW** 

BAKERSFIELD #30 - (6) op computerized G.P. (5) ops eqt'd/(6th) plumbed. Absentee owned. Located in a shop ctr. with exposure/visibility/signage and excellent parking. Many walk ins. Cash/Ins/PPO/ Denti-Cal pt base. 2014 Gross Collect \$460K+. NEW

So. KERN COUNTY - (6) op comput. G.P. located in a Bakersfield suburb in a small strip ctr. with exposure/visibility. Pano eqt'd. Limited competition. Cash/Ins/PPO/HMO Denti-Cal pts. Annual Gross Collect. approx \$350K part time. Seller is moving and is motivated. **NEW** 

#### LOS ANGELES COUNTY

ARCADIA - (4) op computerized G.P. located in a well known Prof. Bldg. on a main thoroughfare. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (3) day week. **NEW** 

ENCINO - (3) op comput. G.P. located in a prof. bldg on a main thoroughfare. Part time practice w older eqt'd. Cash/Ins/PPO pts. Annual Gross Collect approx. \$150K. Below market Lease. Beautiful Valley views from ops. Great starter pract., part time pract., buy & combine pract. or satellite office. Seller retiring.

LANCASTER - (5) op computerized G.P. and single use free standing bldg. located on a main thoroughfare with exposure/visibility and parking. Be your own Landlord! (3) ops eqt'd (2) add. plumbed. Digital x-rays, Easy Dental s/w. Pano eqt'd. 39 years of goodwill. Cash/Ins/PPO pts. 2014 Gross Collect of approx. \$300K+ on a (2) day week! Total mos. payment of \$4K w \$30K down! WOW! Seller retiring but will assist w the transition.

LA VERNE - (7) op comput G.P. (3) ops eqt'd/(4) add. plumbed. Newer eqt'd. Located in a busy shop ctr. on a main thoroughfare w excell. exposure/visibility/signage & parking. Exhibiting healthy growth. 2014 Gross Collections of approx. \$390K. Digital x-rays. Cash/Ins/PPO pts. Seller moving.

MONTEREY PARK - (6) op fully equipped computerized G.P. Located in a store front on a main thoroughfare with exposure, visibility & signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition. **NEW** 

PASADENA - Magnificent upscale, (3) op comput. turnkey office with included charts. (1) year old build out w newer Belmont eqt. On a main thoroughfare in a well known medical bldg next to the hospital. Only DDS in the bldg. Digital x-rays. Easy Dental s/w. Many built in referral sources. Seller to concentrate on other office.

**ROSEMEAD - PRACTICE and BLDG -** (12) op practice located in a 3,100+ sq ft free standing building on a main thoroughfare. Excellent exposure/visibility and signage. Cash/Ins/PPO pts. Digital X-rays. Annual Gross Collections \$400K+ on a (3) day week. Seller moving.

SHERMAN OAKS #4 - (3) op comput G.P. located in a well known medical/professional building on a main thoroughfare. Cash/Ins/PPO patient base. Annual Gross Collect of approx. \$180K on a (3) day week. Great starter, satellite or buy and combine opportunity. Seller retiring.

#### **D&M SERVICES:**

- · Practice Sales & Appraisals
- Practice & Equipment Financing
- · Expert Witness Court Testimony Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- · Pre-Death and Disability Planning
- · Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

#### ORANGE COUNTY

SANTA ANA - Absentee owned (6) op fully equipped G.P. located in a smaller two story building on a main thoroughfare. First floor street frontage with exposure/visibility/signage & parking. Cash/Ins/ PPO patient base with no HMO and no Denti-Cal. Computerized and Pano equipped. 2014 Gross Collections of \$549K+ on a (3 1/2) to (4) day Associate run week.

TUSTIN - (4) op comput. G.P. (3) ops eqt'd/4th plumbed. Located in a busy Shop Ctr. w exposure/visibility & signage. Digital x-rays & CEREC. Cash/Ins/PPO pts. Annual Gross Collect \$460K+ on an easy (4 1/2) day wk. Growth potential. Can also be sold as a Turnkey Office with no charts.

#### **RIVERSIDE COUNTY**

**SOUTHWEST RIVERSIDE COUNTY** - (5) op computerized G.P. (4) ops eqt'd/(1) additional plumbed. Located in a smaller prof. building in a condo which is also available. Cash/Ins/PPO pts. No HMO and no Denti-Cal. (14+) years of Goodwill. 2015 Projected Gross Collections of \$400K+. Seller is giving up private practice for an institutional position.

#### SAN BERNARDINO COUNTY

RANCHO CUCAMONGA - (4) op comput. G.P. (3) ops eqt'd/ 4th plumbed. Located in a strip center w exposure/visibility/signage & parking. Annual Gross Collect \$185K p.t. Cash/Ins/PPO/ pts. Averaging (7-9) new pts/mos. Seller does no advertising. Seller moving.

#### SAN DIEGO COUNTY

Room for Your San Diego County Practice Listing.

#### **TULARE COUNTY**

SAN JOAQUIN VALLEY - (4) op comput. G.P. & Free Stand. Bldg. In a smaller town w limited competition. Cash/Ins/PPO pt base. Annual Gross Collect \$500K on 4 - 4 1/2 days/wk. 28+ years of Goodwill. 10-20 new pts/mos. Seller retiring. REDUCED.

#### **VENTURA COUNTY**

EAST VENTURA COUNTY #2 - Bldg. & Practice - This is the one that you've been waiting for! (3) op computerized G.P. & single use bldg. 2013 Gross Collect \$560K+ & growing. Cash/Ins/PPO/ HMO pts. Mos. Cap ck. \$2K+. Averaging (28) new pts/mos. Some newer eqt'd.

#### UPCOMING PRACTICES FOR SALE

Anaheim, Beverly Hills, Central Coast, Culver City, Fountain Valley, Glendale, Glendora, Laguna Hills, Los Angeles, Mission Hills, Montebello, Murrieta, Palmdale, San Fernando Valley, San Gabriel, Santa Clarita Valley, Temecula, Thousand Oaks, Torrance, Ventura Cty., Visalia & West Covina.

### "The Personalized Service Dental Broker<sup>©</sup>"

P.O. Box #6681, Woodland Hills, CA. 91365 (866) 425-1877 Outside So. CA or (818) 591-1401

### www.dmpractice.com

### LCF Financial Services A Division of LCF Financial, Inc.

With over 20 years of experience, LCF is able to offer financing for all of your practice needs.

### **100% Practice Financing!**

### 100% Real Estate Financing!

### Call Today for a Free Consultation!

Toll-Free: 1.800.550.9228 Email: Practice@lcffin.com Direct Line: 1.714.550.7494 Website: LCFPracticeSales.com

**Looking to buy** 1-3 day/week practice in greater LA area. Transition ok. Agent or no agent ok. Email allproductsforsale@gmail.com.

**Almost NEW** surgical instruments for sale. Call or text (714)4871178 for more details.

**Beautiful** 3 op dental office to share rent in Downtown Los Angeles. Call for details 213-623-2212.

**Santa Barbara** Dental Practice Sale: \$400K on 3 days/week. Free standing building No Broker Please. Call Dr O at 805 689-7697 cordosmiles@gmail.com.

**5** Belmont Chairs 1 vacum, 1 oil less compressor 1 xray, 5 external x-ray view finder, cabinets. call 310-867-4255.

**Beautiful** Huntington Beach 6 op dental office to share rent with another general dentist or specialist. Call 714-962-5545.

**PEDODONTIST** needed for a busy office. Must accept denti-cal. Oral conscious sedation a must! Email resume to childrenslancaster@gmail.com.

Want Dental Anesthesiologist (with flexible schedule) to do IV sedation for Diamond Bar pedo office. Please email CV/ resume to cdsdiamondbar@gmail.com.

**REDLANDS** low rent, 5 ops Grossing 20 to 30 K per month. Bargain Call PPS Tom Fitterer 714-832-0230. **Nomad** PRO \$1000.00. Requires a \$2000.00 repair. Total cost will be 3000.00. (949) 735-5672.

**Dentist P/T** available at busy office.Experience of 3 years. Fair compensation. Call 562-253-2353.

**Front Office** position, Experienced with PPO, HMO, treatment coordinating and dentrix. Bilingual in Spanish a plus. send resume to dentalopenings87@gmail.com.

**INLAND NORTH COUNTY, SAN DIEGO** Practice/Building, General Dentistry, FFS/PPO, 4 Ops, Digital, Pano, CEREC, Free-Standing Building, 2014 GR \$1.1M. Dr. Russell Okihara-HSPPT 619-694-7077 #CA216.

**Dentist part time** Moreno valley. One to two days per week. Salary plus incentive. Call 9516978888.

SANTA CLARITA TURN-KEY RETAIL DENTAL OFFICE, LEASEHOLDS FOR SALE, 1,510 sq ft., FOUR PLUMBED OPERTORIES LOCACTED ON A HIGH TRAFFIC CORNER IN A BUSY RETAIL CENTER. Linda Brown (818)466-0221 TOLD Partners CalBRE01465757.

**IRVINE** GP WILL SHARE SPACE WITH ANOTHER GP OR SPECIALIST Call Tom Fitterer PPS 714-832-0230.

**PRACTICE** SALE ​ Coachella Valley. Affluent, retiree population. Ideal for specialists or highly skilled GP with implant experience. Broker - Charles Kim 800-416-2055 ​ &#8203.

# Need a Practice Transition Attorney? Hire the Best.

29 Years Experience Unmatched Credentials Pragmatic Advice Reasonable Fees

"Thank you for a fantastic job you did in helping me handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."

David Buchan, DDS, San Clemente, CA

#1 Avvo<sup>®</sup> Rated Mergers & Acquisitions Attorney in USA

**USC Law 1984** 

Dartmouth College 1981



### Robert W. Olson, Jr., APC

Practice Sales, Partnerships, Real Estate Sales, Corporations, Leases & Lease Review.

888.963.1120 RWO@transdental.com www.transdental.com



**Panorex** PC-1000 Panoramic Corp.Unit is brand new.Used 15 times.Immediate pick up. \$2000.call619-517-6245

CLAREMONT/UPLAND HIGH IDENTITY LOCATION MILLION DOLLAR Location within 24 months SELLER REFERS OUT \$250K IN ORTHO/OS/ENDO, Seller will work back. great for SPECIALIST or ABSENTEE DDS CALL PPS TOM FITTERER 714-832-0230.

Looking for fast and efficient RDA with a professional appearance and great communication skills. 714-658-7707.

DentiMax Dream Sensors Try before you buy. Test our award winning sensor in the comfort of your own practice without any obligation. Call 1(800)397-6046.

FOR SALE Steri-Shield Wingers-H Bitewing tabs. Get all 4 boxes for \$50 (MSRP \$45 per box) Email for pictures. gaw1177@gmail.com.

Gerec dentist associate needed LA/OC, well-known Omni Cam, fast and precise prep, good pt communication, 5-yr-exp. send resume dds898@gmail.com.

Santa Barbara Dental Practice Sale: \$400K on 3 days/week. Free standing building No Broker Please. Call Dr O at 805 689-7697 cordosmiles@gmail.com.

DENTURE PATIENTS PER DAY FULL PRICE 1.2.5 MILLION Fantastic opportunity for Specialist PROSTHODONTIST OR PERIODONTIST TO DO IMPLANTS CALL TOM FITTERER 714-832-0230.

Experienced pediatric dentist providing a range of patient services including behavior management cosmetic pedo restorations in your office (818)883-1383.

PRACTICE FOR SALE/ GARDEN GROVE GP w/ corner location Grossed \$436K California Practice Sales, Inc. Phone: 714-639-2775.

GP DENTIST PART TIME, EXPERIENCE, ABLE TO DO RCTS CROWN, BRIDGES. NORWALK, HACIENDA HEIGHTES OFFICE EMAIL RESUME TO DENTAL562@HOTMAIL.COM.

Take the next step in your career. Let's talk about your options. Call Sina Mansouri, 1-855-544-0245 or visit wellsfargo.com/dentaltrader.



SAN DIEGO'S MOST EXPERIENCED, TRUSTED & ACTIVE BROKER (since 1990)

We have sold <u>HUNDREDS</u> of Practices totaling several <u>MILLIONS</u> of Dollars!!

**RANCH MIRAGE-***JUST LISTED!!* Doctor retiring from estab. GENERAL Practice situated in Busy, Upscale retail center. 4 Ops in 1500 sq. ft. Pan-Ceph. Owner refers out LOTS of dental care!

**OCEANSIDE--***JUST LISTED!!* Equipment and Leasehold Improvements. 3 ADEC Ops (1 more plumbed) in 1375 sq. ft. Introral Cameras, Panoramic, Digital X-Ray, Rotary Endo, and more. Owner leaving country. VERY low price for quick sale!!

**CARLSBAD--**This **GENERAL** Practice was estab. in 1996. All Insurance and Cash. 5 equipped Ops in 1500 sq. ft., freestanding dental building. Recently expanded and updated facility. Digital X-Rays. Excellent lease.

**FALLBROOK--18 year estab. GENERAL** Practice situated in single story Prof Bldg. along main road. 3 Ops in approx. 900 sq. ft. Lots of dentistry referred out.

**SAN MARCOS**—Practice and <u>BUILDING!!</u> GP estab 40+ yrs. 5 Ops (3 equipped) in approx. 1200 sq. ft. 2 days per week. Very busy thoroughfare with great visability. Health-centered, mercury-free, multi-faceted Family Practice.

**MIRA MESA---**20+ year **GENERAL** Practice has 4 Ops in approx.. 1300 sq. ft. Situated on corner of busy intersection. Primarily PPO.

**LEMON GROVE–GENERAL** Practice in high traffic strip mall. 4 Ops in 1100 sq. ft., has digital. Cash, PPO, Cap. Absentee owner.

**VISTA**—*FOR LEASE*. Approximately 2650 sq. ft. of divisible ground floor space. Situated in highly visible medical-dental bldg. along highway 78. Previously occupied by dental practice. Generous tenant improvement allowance, flexible terms and affordable rental rates.

for updates, please visit us at **WWW.SDPRACTICESALES.COM** 

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call: Mike Hostler (760) 599-7828 Bob Fleming, D.D.S. (voice mail) SERVICE -- INTEGRITY

Buy it! Sell it!! Trade it!!!





Shab David Kerendian, Attorney

Loan Issues Buy/Sell Real Estate Partnership Buy/Sell Agreements Lease/Real Estate MSOs Contract/Business Partnership/Employment Lawsuits/Defense



Over 17 years of in court experience, with hundreds of dentists and over 35 hospitals represented.

### 888-299-7848 Free Consult Over the Phone Flat Fee Packages Available

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

### **KERENDIAN & ASSOCIATES** *ATTORNEYS AT LAW*

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025 Ph: 888.299.7848 • shab@kalawcorp.com • 310.914.4143 • Fax: 310.914.5441

**RIVERSIDE** HI IDENTITY LOCATION WALL MART CALL TOM FITTERER PPS 714-832-0230.

**A/T 2000** Air Techniques X-ray processor/developer. In perfect working condition. Call for quick sale \$450. 619 517 6245.

**Looking to finance a practice?** Contact Live Oak Bank. Our specialized lenders will build a customized loan to meet your financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

**Dental Assistant** PT. Immediate opening in Santa Ana for Friday & Saturday. Please send resume to info@pearldentistrycorp.com.

**FRESNO** Priced to sell. Great retail location with easy parking and 6 ops. Ready for a busy dentist. IntegrityPracticeSales. com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

**Endotontist** needed twice a month in Central Valley. Please send resume or CV to cacentralvalleydentist@gmail.com.

**Kids Dental Kare** \$1,000/day average for exper. dentist. 14 locations, LA Fresno, busy, digital: hr@kidsdentalkare.com 323 203-2564.

**Dental Assistent** for front and back office in Redlands, Cailfornia call 909-798-4000 or E-mail Kencdds@aol.com.

JUNE 2015



Tell us where it hurts.

We're here to make your practice needs painless.

Our Professional Practice team is here to help. From equipment and practice financing, to funding your expansion or relocation, we will find the best solution to fit your needs.

#### For more information contact:

#### **Denise McCanless**

Practice Finance Specialist 714.730.4412 direct | dmccanless@sunwestbank.com



SUNWESTBANK.COM



**REDLANDS** ESTB LOCATION Gr \$250 k Part time Health sale, beautiful 5 ops Buyer will do \$500 first year. Full price mdern facility \$250K. Call Tom Fitterer 714-832-0230.

**Holy Buckteeth Batman!** The Dental Trader publishes free ads for dentists and staff! Details at http://thedentaltrader.com/faqs.htm.

**ORTHODONTIST NEEDED** Orthodontist needed 4 days a month in our Torrance and West Covina offices -Excellent Pay. Please email us your resume at rocio@assuredentalcare.com.

**SOUTHWEST RIVERSIDE COUNTY** (5) op comput. G.P. for sale. (4) ops eqt'd/(1) add. plumbed. Located in a smaller prof. build in a condo which can be rented or purchased. Cash & PPO pts. No HMO & no Denti-Cal. (14+) years of Goodwill. 2015 Projected Gross Collect of \$400K+. Seller is giving up private practice for an institutional position. D&M Practice Sales 818.591.1401.

**Associate Wanted** for buy in/buy out, retiring doctor. General practice in Oceanside with production of \$426,000. Great opportunity.sar4562@yahoo.com.

**DENTAL PRACTICES WANTED** in Sunnyvale, Mountain View, and San Bruno - We have ready buyers for Medium sized GP \$400K-800K. Mixed PPO/Cash. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcffin.com I LCFPracticeSales.com

**WEST LA** ONLY HI IDENTITY STREET LOCATION IN AREA 3 OPS CALL PPS 714-832-0230.

**Escondido Endodontic** Practice for Sale. Very nice State-of-the-Art practice. Phenomenal growth potential. 4 Ops. Must see to appreciate. Call for details. Ken Rubin Practice Sales (619) 299-6161 www.KRpracticesales.com.

**Palm Springs area** restorative practice in renovated 4 op facility with new equipment collects \$750,000/year, nets \$300,000/year. Asking \$425,000. Kurt Skarin 805-777-7707.

**TWO DENTAL LOCATIONS** BELL AND BELL GARDENS IN HI IDENTITY LOCATIONS CALL TOM FITTERER 714-832-0230.

**OCEANSIDE** Just Listed! Equipment and Leasehold Improvements. 3 ADEC Ops, Intraoral Cams, Panoramic, Digital and more. VERY Low Price. SDPS: 760-599-7828.

Partime dentist and dental assistance in costa mesa. please send resume to uniquedental2014@yahoo.com.

**Medicare STATDDS** enrollment for dentists, next deadline is July 1 to be ready for Medicare enforcement December 1 date. Contact info@statdds.com or call 800 693-9076.

**Finished** dental office with five plumbed operatories in Poway. 1800SF. Ample parking. Flexible rent/lease terms. jimim74@ yahoo.com or (703)888-8177.

**INDIO** DENTAL BUILDING for ABENTEE DENTIST 4000 sq ft, full price \$650,000 Call PPS Tom Fitterer 714-832-0230.



### **Practice Sales & Appraisals**

Reliability & Ethics You Can Trust...Proven Results You Can Count On







### **Featured Practices**

AGOURA HILLS - Outstanding 1st flr location w/ample parking. Turnkey opportunity. **ARLETA** - Over 25+ years of Goodwill. Huge Upside. Seller works limited schedule. BAKERSFIELD - Low price. Low Expenses. 20+ years of Goodwill. **DELANO** – Single user building. Absentee owner. Huge growth potential. Bldg Available. DIAMOND BAR - Shopping Center. Super Look 4 Ops. Retiree. Big upside. ENCINO – 20+ years of Goodwill. Private Only. Prof Bldg. Revenues over \$45k/mo. ENCINITAS - Shopping Center. Beautiful Facility. Revenues \$35k/mo. Absentee Owner. **GOLETA** - 40+ years Goodwill. Pre-Approved for 100% Bank Financing. LOS ANGELES (West) - Private Practice. Seller Retiring. Low Overhead. **NORTH HOLLYWOOD** – Shopping Center. Signage. Visibility. Walk-ins. PALMDALE - Retiree. 20+ years of Goodwill. HMO income of \$5K/mo. Priced Right. PALM DESERT - Implant practice. 25 years of Goodwill. Revenues over \$50k/mo. **REDLANDS** - Private Practice. Over 40 years of Goodwill. Ideal Starter Practice. **RESEDA** - Turnkey opportunity. Ground Floor. Super Location. Must See. SANTA ANA - Visibility. Over 10 years of Goodwill. 3 Ops. Excellent opportunity. SF VALLEY (North) - 1st Floor. Long Established. Absentee Owner. SYLMAR - Turnkey opportunity. Strip Center Location. Visible. Low Price. VICTORVILLE - Retiree. Quality Oriented. Transition. VENTURA - Retiree. Super Low Overhead. Net Revenues over \$200k!

Serving California Since 1981

Phone (818) 999-9595 Fax (818) 999-9615 www.ddspracticesales.net

> Lou Bermudez, Broker License # 01102002 Place a FREE Reader Ad online at www.thedentaltrader.com

# Want a Dramatic Practice Face Lift?



No job too big or too small....we do it all. Best rate you'll get!

Now is the perfect time to do Tenant Improvements! Transform your practice into a functional work of art. We've designed some of the most beautiful dental offices in California.

### **DESIGN/BUILD** Plan and Permit Services T.I.'s - Remodels - Expansions

Free Standing Buildings Turn-Key Packages Consultation Free Estimates



562-989-3350 E-mail: jcardio@aol.com www.allcountyconstruction.com Jim Jordan: 714-240-7179 Cell

6.15

Lic. #669244



IP needed for M, Tue, Th, Sat in Canoga Park. All aspects of dentistry. email: nazsoffice2000@vahoo.com fax: (818)883-9781.

"Hi Mr. Wood Just want to drop a note to say thank you. You gave lots of great advice, and shared Many Pearls of Wisdom in Your Seminar I attended. Once again, thank you very much!" JULIE HSIEH, DDS Tarzana, California. WOOD & DELGADO www.dentalattorneys.com.

Dental Assistant Needed Norwalk. CA Text- 562-242-8212 or email- rakeshdds@yahoo.com.

mrortho@aol.com.

10 TEETH IN 1 HR...correct receding gums without the pain, limitations, post-procedure risks and healing of grafting. 24 hour recovery period, results visible on day of treatment. Visit pinholesurgicaltechnique.com.

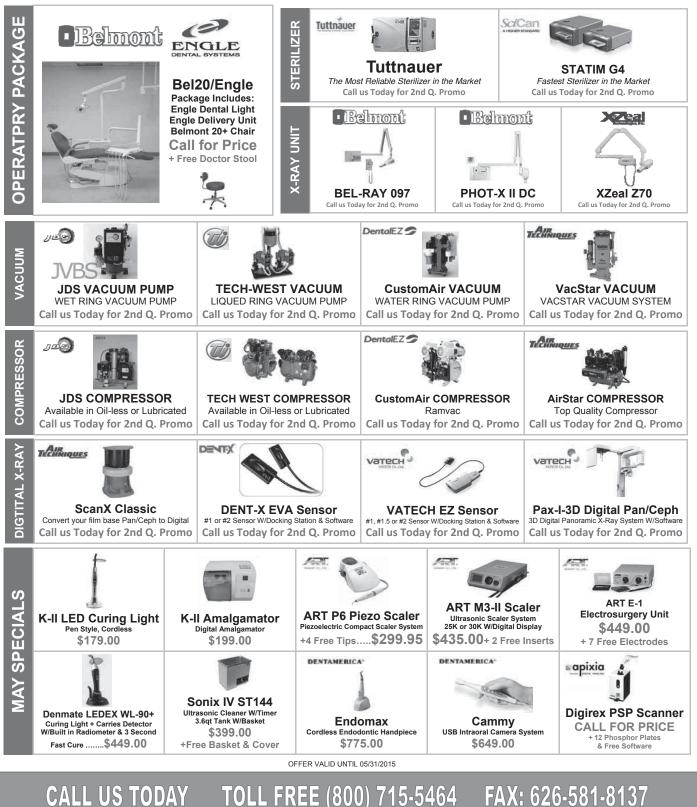
Xrav Processor for Panoramic/PA,Great Condition,Daytime Loader, Eliminates Need For Darkroom. \$1900.00 OBO! Call/Email emilhawary@yahoo.com 949-955-3366.

Difficult endo? Call me, I come to you. Ehab Ismail, D.D.S 562-968-4061.



**JUNE 2015** 

### **SERVING DENTISTS FOR OVER 20 YEARS**



**RIALTO** PROF BLDG ON 2 ACRES RM TO BUILD Pedo Ortho dental office, rental income will pay for property and enough room to have a weekend flea market. Call PPS Tom Fitterer 714-832-0230.

**Experienced** Dental Assistant (DA/RDA) needed in beautiful office in Laguna Hills. GREAT PAY AND BENEFITS. (949) 297-6241.

**experienced** proficient periodontist is available to treat periodontal patients and place dental implants in your office. please email at mmperio@aol.com.

**PRACTICE FOR SALE/ HESPERIA** GP w/ 4 eq ops Grossed approx. \$300K. California Practice Sales, Inc. Phone: 714-639-2775.

**Private office** in Hesperia is looking for a P/T General Dentist, 3+ years, all aspects of dentistry CV:f.dentistry@yahoo.com.

**HANDPIECE REPAIR** Only \$55. FREE Estimates. Fast Turnaround. Handpiece Rebuilds Starting at just \$55. 877-535-1733 / www.repairmakers.com.

**GENERAL DENTIST NEEDED** IN Menifee/Riverside. Strong diagnostic skills and excellent clinical skills required. PLEASE FORWARD YOUR RESUME TO dentalcorp@yahoo.com.

**TORRANCE PRACTICE FOR SALE** Dr. retiring after 15 years in this location – 7 operatory general practice – grosses over \$600,000 on 3 ½ days/week – 6 days of hygiene – private insurance a cash - Thomas & Fees Practice Sales (714) 544-4341.

SMALL DENTAL OFFICE SPACE AVAILABLE. FULLY EQUIPED. PERFECT FOR DENTISTS LOOKING TO GET STARTED ON THEIR OWN. 1 OPERATORY, INCLUDES 1 DENTAL CHAIR, X-RAY MACHINE, VACUUM SYSTEM, ETC. WAITING ROOM & RECEPTION AREA. NO ADDITIONAL FEES FOR USING EQUIPMENT. LOCATED IN WESTWOOD VILLAGE NEAR AN ABUNDANCE OF PATIENTS. PLEASE CONTACT MR. RENZO CASELLINI AT (310)208-3735 OR RENZO. SWISSQUALITY@VERIZON.NET FOR MORE DETAILS.

**YUCCA** DENTAL BUILDING NEEDS TLC HI IDENTITY LOT Very Small Bldg on .4 acres \$150,000 Call tom Fitterer714-832-0230.

**\*\*OFFICE MANAGER/TREATMENT COORDINATOR** with experience needed for Menifee/Riverside area. Great Compensation Package. Send resumes to dentalcorp@yahoo.com.

**Memory foam** ultraleather, massage systems. Are you relaxed yet? Superior Upholstery Company 888-548-7282 superiorupholstery.com.

**Wanted** Spanish speaking HYGIENIST in Salinas, CA Please forward resume to email caldent@gmail.com.

**Dentist** that is outgoing, friendly, with caring personality needed in Tujunga. Flexible days. Dentical provider preferred. Submit resume to jeley012@gmail.com.

**Don't sign your office lease** without knowing what's in it! Talk to a skilled dental attorney regarding the ins and outs of your lease. Levi Barlavi. (310) 776-5384 www.dental-attorney.com.

**Office Manager** needed minimum 3 years experience Private Office in San Fernando Valley competitive salary send resume to rda2hire@gmail.com.

Well slap my butt and call me Spanky...I can subscribe, change my address or cancel my free Dental Trader subscription anytime at http://www.thedentaltrader.com.

**Seeking** front desk staff in walnut area. Prefer bilingual in Chinese, position available IMMEDIATELY! Please email dentistry7217@gmail.com.

**ANAHEIM HILLS** PARTNER WANTED TO SHARE FACILITY OR DENTIST WILLING TO MOVE TO SHARE SPACE WITH ANOTHER DENTALLOCATION IN ANAHEIM HILLS. CALL TOM FITTERER pps 714-832-0230.

**FOR SALE** Sultan Healthcare Upgrade Disposable Prophy Angles. Pkgs of 100. For sale \$29. (MSRP \$60) Email for pictures. gaw1177@gmail.com.

**SALE** 25% Off All Dental Supplies & Equipment: Need Dental Chairs, Operatory Lights, Delivery Units, Mobile Cabinetry, Stools, X-Ray chairs, portable dental systems, ortho mobile cabinets, operatory packages? Call 800-273-5033. Or visit: www.ez2000dental.com; then click on Products link, then click on Supplies & Equipment at Reduced Pricing. Follow instructions. Stock up and save!

DENTAL OFFICE FACILITY ONLY FOR SALE IN SALINAS; GROSSED OVER HALF A MILLION EXCELLENT LOCATION, FOUR OPS EQUIPPED, CONTACT CALDENT@GMAIL.COM.

Busy private office looking for Oral Surgeon once a month. Fax resumes to 949-551-9633.

**TUSTIN** FREE STANDING DENTAL BUILDING 5 OPS hi identity, call TOM FITTERER 714-832-0230.

**FREE PHONE CONSULTATION** AND GUIDANCE FROM THE LEADING DENTAL ATTORNEYS IN THE COUNTRY? What do you have to lose? CALL TODAY 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

**PRACTICE** SALE VALENCIA. Retirement sale. Established general dental practice. Average collections \$300,000+ on a part-time 3 days/week. 4 Ops. Broker - Charles Kim 800-416-2055.

**Chula Vista/Eastlake** San Diego Practice for Sale with office condo. Great location in professional medical building. 20 years of goodwill. Mainly PPO and Fee for Service, no HMO. Beautifully appointed office. Ken Rubin Practice Sales (619) 299-6161. www.KRpracticesales.com.

**DENTIST WANTED** 2-3 days per week. Fast growing Office in La Puente. Great compensation. Contact Dr Kumar @ pbkumardds@gmail.com or 626-968-3793.



**Practice Sales** "A better kind of practice sales company"

Practices for Sale

### Los Angeles

**Dr retiring** after 44 years in private practice - beautiful, modern 3 operatory practice with digital x-rays and ScanX system - very high tech - grosses \$400,000 on 4 easy days/week.

### Torrance

**Dr. retiring** after 15 years in this location – 7 operatories - digital xrays. Grosses over \$600,000 on 3 1/2 days/week – 6 days of hygiene – fee for service and private insurance.

### **Mission Viejo Ortho**

**Private orthodontic practice** for sale – 3+ operatories in Professional Bldg – Dr retiring after 20 years in same location – collects over \$13,000/mo on 2 easy days per week – Contracts Receivable of \$67,000 included.

### Laguna Beach

**Very modern 3 operatory office –** digital x-rays with Dexus and Dentrix computer grosses over \$800,000/year with high net income – Dr retiring.

## Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749 Cell: (949) 395-6000 • FAX (714) 731-7296 Visit our website at www.TFPSales.com E-mail: Phildr@cox.net **Want to build** a thriving practice? Call me for a complimentary consultation today, Jason Schneller at 1-888-220-7321 or visit wellsfargo.com/dentaltrader.

**ARCADIA** (4) op comput. G.P. for sale. (3) ops eqt'd 4th with chair & x-ray. Located in a well known, easily accessible, prof. bldg. on a main thoroughfare. Cash/Ins/PPO pts. No HMO and no Denti-Cal. (50+) years of Goodwill. Annual Gross Collect \$300K+ on a (3) day week. (5) - (7) new pts/mos. Seller does no advertising and refers out Perio surgery, diff. O.S., Ortho, & diff. Endo. D&M Practice Sales 818.591.1401.

**Wanted** part/full time GENERAL DENTIST for Salinas dental office has, CBCT, microscope, 3D scaneer etc. Please forward resume caldent@gmail.com.

**Ready to build** your dream practice? Allow Live Oak Bank to finance your construction project with up to 100% financing. 877.890.5867 www.liveoakbank.com/healthcare.

**DENTAL PRACTICES WANTED** in Orange County.Production \$300K – 700K, retail, low overhead, lots of goodwill. Hygiene program. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcffin.com I LCFPracticeSales.com.

**BEVERLY HILLS** TOP LOCATION OFFICE SPACE TO SHARE Available daily. Adec chairs. Bright beautiful dental office. (424) 666-1188

Torrance general practice collects 650,000/year and nets 335,000/year with 3  $\frac{1}{2}$  days of hygiene/week. No reduced fee plans. 4 ops. Asking 500,000. Kurt Skarin 805-777-7707.

**WANTED** LARGE PRACTICE IN SOUTH ORANGE COUNTY TO TRADE WITH WASHINGTON Practice Gr 1.6 and Netting \$565,000 CALL TOM Fitterer 714-832-0230.

**Modern dental** office ADEC chairs, digital, computerized for sublease one or two days a week. Sshamoiel@gmail.com.

**Waterlase** C1000 hard/soft laser with 3 laser glasses and laser tips for sale. \$4300. Sshamoiel@gmail.com.

**Great opportunity** for a specialist to share space in either Ventura and/or Thousand Oaks with an experienced GP. Both offices are Hi-tech with new equipment. Ventura has 4 ops located in a shopping center. Beautiful set up, visit dentistryventura. com or yourthousandoaksdentist.com to see. Office access 24/7. Dr. E very flexible, call (818) 426-5555 for details.

**FOR SALE** Hu-Fridey Sidekick Automatic Scaler Sharpner. Used only a few times. \$179. Email for pictures. gaw1177@gmail.com.

**WEST HOLLYWOOD** General Dentistry. 4 Ops, Professional Building, Digital, \$623K GR in 2014. HSPPT-Kerri McCullough 949-566-3056 #CA212.

**Bay Harbor Dental** is seeking dental assistant with front and back office experience. PLease fax resume(310) 530-6922/ email: bayharbordental@gmail.com.

**Bruxism therapy/dental** sleep medicine course, learn how to produce 20K a month in oral appliances. Contact the AAFE at info@facialesthetics.org or call 800 952-0521.

**IRVINE GP** WILL SHARE SPACE WITH ANOTHER GP OR SPECIALIST Call Tom Fitterer PPS 714-832-0230.

**Dental Assistant** bilingual Spanish, FT, salary up to \$13/hr, Northridge/North Hills, email hr@mccn.org fax 818-998-3579.

**PRACTICE FOR SALE/ ALISO VIEJO** Pedo office w/ 20+yrs goodwill NET \$108K. California Practice Sales, Inc. Phone: 714-639-2775.

**Dental Hygienist** PT/FT, Northridge/North Hills, Spanish, salary up to \$43/hr, non-profit clinic, email hr@mccn.org or fax 8189983579.

**Create the Office** of your Dreams with All County Construction. Enhanced to your style, designed to your budget. 714-240-7179.

**Dentist** PT/FT, Northridge/North Hills, General non-profit clinic, salary up to \$500/day email hr@mccn.org fax 8189983579.

**LAKE FOREST** NEXT TO EMPLOYER OF 3000 EMPLOYEES, Hi Identity location 7 ops Rent reduced, Great opportunity for young DDS to partner with option to buy 100% later, Investment required. Call PPS 714-832-0230.

**SALE** used dental operatory chair, light, delivery system, cuspidor. working condition \$950 in Fullerton kjangdds@gmail.com.

**Failed molar** Endo, Need Apicoectomy, broken file? No worries. Call me, I come to you. 562-968-4061 www.socalrootcanal.com.

**Dental Assistants** Approved licensing courses, Infection control, X-ray, coronal polishing and pit fissure sealant (323)582-3205.

W with Pedo Experience needed in Palmdale, CA. 2-5 yrs exp. High Volume Practice send cv to palmsmile@yahoo.com attn Donny.

**GP office** in San Gabriel Looking for DA/RDA w/ Exp, Please send your resume to Fax #626)286-0251.

**Looking** for motivated and detail oriented RDA for Huntington Beach dental office. Please call 714-962-5545.

**Thousand Oaks** modern dental office looking for office trade one/two days a week with Oxnard dental office. Sshamoiel@gmail.com.

LA JOLLA HMO, 3 OPS, HAWAIIAN MOTIF, FUTURE LOOKS VERY BRIGHT, FULL PRICE \$150K Call Tom Fitterer 714=832-0230.

**Professional Services** over \$50 Million loaned to Southern California Dentists. NEED MONEY? We've GOT IT. Call Sunwest Bank 714-730-4412.

# When it Comes to the Sale

### DENTAL PRACTICES FOR SALE

**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Arcadia, Anaheim, Burbank, Camarillo, Glendale, Long Beach, Los Angeles, Rancho Mirage, Simi Valley, Torrance, Thousand Oaks, Tujunga, Westchester and Woodland Hills.

**ENCINO FEE FOR SERVICE PRACTICE FOR SALE:** Quality oriented private practice has consistently collected \$1.1 million for the last four years with an equally consistent net income of over \$450,000 per year for the same four years. Seller refers all endo, all perio, all oral surgery and all ortho. Fully computerized four operatory office with digital x-rays. No PPO's, no HMO's, no evenings or weekends. Health issues are creating the need to sell. Asking \$900,000.

**ANTELOPE VALLEY CAPITATION PRACTICE FOR SALE:** This practice has collected \$1.1 million each of the last three years with an average annual net income of over \$450,000. Cap checks are \$12,500/month. The practice has endo and oral surgery specialties, but no perio, pedo or ortho. The practice averages 78 new patients per month. No Denti-Cal. Profitable practice – a money maker. Asking \$828,000.

MULTIPLE OFFICE/MULTIPLE SPECIALTY PRACTICE: Collects \$4.8 million per year with a net income to the owner of \$1.2 million. Exceptionally well designed offices with good quality equipment. Comprehensive marketing program. A total of 55 chairs in 5 different offices. Asking \$2,700,000.

**TORRANCE FEE FOR SERVICE GENERAL PRACTICE FOR SALE:** Established fee for service practice collects \$640,000-650,000/year consistently with an equally consistent net income of \$330,000/year. Seller refers all endo, all oral surgery, all perio and all ortho. Over 50% of the practice production is from hygiene and exams/x-rays. 3 1/2 days of hygiene per week. No PPO's, no HMO's, no advertising, no evenings, no weekends. New leasehold improvements. Fully computerized with digital x-rays. Very clean practice. Asking \$500,000.-*PENDING AT FULL PRICE* 

**GLENDALE GENERAL PRACTICE FOR SALE:** Thirty-five years of goodwill! The practice collected \$550,000 for the past four years with a net income of just over 50%. 4 1/4 days of hygiene per week. Hygiene, exams and x-rays equal 50.5% of the total production. Lots of upside potential. No HMO, no Denti-Cal and no advertising. Seller refers molar endo, perio surgery, most oral surgery and all ortho. Four equipped operatories with ample room for expansion. Located in a smaller professional building. Asking \$395,000.-SOLD AT FULL PRICE

**BURBANK GENERAL PRACTICE FOR SALE:** Smaller practice with gross collections of \$197,000 for the past two years. Seller works just 12 hours per week or three four-hour days per week. Two equipped operatories with tremendous full window wall views from each operatory. No marketing, no evenings and no week-ends. Seller is retiring. Asking \$145,000. – SOLD AT FULL PRICE

**THOUSAND OAKS FEE FOR SERVICE PRACTICE FOR SALE:** Well established general practice collects \$525,000 per year on four days per week with four days of hygiene per week and nets \$190,000 per year. Seller refers all endo, all oral surgery, all perio surgery and all ortho. No HMO, no advertising, no evenings or weekends. Seller is retiring after 42 years in practice. Asking \$440,000 - *PENDING* 

**TUJUNGA GENERAL PRACTICE FOR SALE:** Well known practice with long history and good visibility in a shopping center location collects \$820,000/year with a net income of \$340,000/year. Seller works 4.5 days per week and has 4.5 days of hygiene per week. Seven equipped operatories plus one additional operatory that is plumbed but not presently equipped. Seller refers all endo, all perio surgery, difficult oral surgery and all ortho. No capitation and no Denti-Cal. Solid "bread and butter" practice in a relatively underserved community in Southern California. Asking \$799,000. – *PENDING AT FULL PRICE* 

**LOS ANGELES PERIO PRACTICE FOR SALE:** Established in 1975, this practice has a very strong hygiene component with hygiene accounting for 48% of the total production. Seller works five days per week with eight days of hygiene per week. Seller does NOT place implants. Collected \$705,000 in 2014. Seven equipped operatories all with incredible city to ocean views. The office does not have digital x-rays. Asking \$250,000. - *SOLD* 

**LOS ANGELES GENERAL PRACTICE AND REAL ESTATE FOR SALE:** Established practice with six equipped operatories plus one additional operatory that is plumbed but not equipped in a free standing building collected \$443,000 this year with four days of hygiene per week. Digital x-rays and full computerization with Dentrix software. Seller refers all endo and almost all oral surgery. No Denti-Cal, no advertising, no evenings and no weekends. Practice gets 21 new patients per month. Predominantly Hispanic neighborhood. Practice is for sale for \$300,000 and the real estate is for sale for \$550,000. - SOLD

**ARCADIA GENERAL PRACTICE FOR SALE:** Prime location on the corner of a main boulevard in a free standing building. Seller has been in practice at this location for over 20 years. Practice collects over \$475,000/year consistently with a net income of \$185,000+ per year. Seller works 3 1/2 days per week with 4 days of hygiene per week. Seller refers all endo, all oral surgery, all perio and all ortho. No Denti-Cal, no HMO, no evenings, no weekends and no advertising. Potential to purchase a 50% interest in the real estate. Asking \$375,000 for the practice alone.- SOLD AT FULL PRICE

**SAN FERNANDO VALLEY PERIO PRACTICE:** Established perio practice collected over \$894,000 in 2014 with a net income of \$285,000/year. Hygiene accounts for 25% of the revenue. Seller works 3 1/2 days per week. The office has five equipped operatories in a professional building. The practice receives referrals from over 30 different general dentists in the community. Seller will stay for a transition if requested. Asking \$475,000.

**RANCHO MIRAGE COSMITTIC PRACTICE FOR SALE:** Brand new facility and equipment as of 2012. Very nice build out and quality equipment. Seller moved the practice from a nearby location where he had been in practice since 1991. The practice collects over \$790,000/year with a net income of \$300,000/year. Seller works 4 days per week with 2 days of hygiene per week. Seller refers all implant placement, all perio surgery, all ortho, most oral surgery and most endo. Four ops with full computerization, Dentrix software, digital x-rays, air abrasion and diode laser. Medical issues are forcing the sale. Asking \$425,000. – *PENDING AT FULL PRICE* 

**ANAHEIM GENERAL PRACTICE FOR SALE:** Well designed and nicely equipped three operatory office is located in a one story professional complex. The practice has collected over \$175,000 per year until 2013 when the Seller was out with medical issues. In 2013, the practice collected \$122,000. Small fee for service patient base, no insurance plans, no marketing or promotion. Good opportunity for someone with patients in Anaheim to build upon. Asking \$50,000.



LEE SKARIN and ASSOCIATES, INC. 530 W. Stafford Road, Westlake Village, CA 91361 800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051 Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

Expert appraisals
 We have a large inventory of buyers
 Over \$20 million in practice sales last year
 Serving the dental profession since 1959

# of Your Dental Practice ... Timing Can Be Everything LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

### WHY DO SOME PRACTICES SELL AND OTHERS LANGUISH ON THE MARKET?

While it should be obvious, practices that are priced to sell (translates to "can be financed by a bank"), that have "perceived value" will sell quickly, while practices that are overpriced (translates to "bank will not finance the purchase without a significant seller carry back") with minimal "perceived value" will take months to sell, if they ever sell at all, until the broker and/or seller comes to grips with the fact that the market considers it overpriced. In today's market place, if a buyer cannot secure the financing for the purchase price, the practice will not be sold barring some unique characteristics that, for lack of a better term, we will call "perceived value".

Practices in highly desirable areas (and no, not every area is considered equally desirable by buyers), with a lot of referred work, a strong hygiene program, a relatively underserved area (not ten dentists in the same building), and a practice that has the expectation of upside potential have greater "perceived value". Practices in less desirable areas (your spouse is not willing to live near there), with a seller placing implants and doing all specialty work, with minimal hygiene (suggests that patients are not being retained), in a competitive environment and the buyer cannot envision how he/she can produce more given the patient population and the seller's skill set have minimal "perceived value".

It is absolutely no coincidence that those practices that are successfully being sold can be a) financed by a bank and b) have high "perceived value". If you expect to successfully sell your dental practice, it must be financeable and have inherent "perceived value" or you will have to reduce your sale price accordingly.

For the facts, and not the hype (I do not want your listing if it cannot be sold) call Kurt Skarin with Lee Skarin and Associates at 805-777-7707.

Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461

Place a FREE Reader Ad online at www.thedentaltrader.com

CA DRE #00863149



all Loc Pham, Broker (714) 550-7494 for More Information Email: Practice@lcffin.com | Website: LCFPracticeSales.com A Division of LCF Financial, Inc. BRE #01875780

Buy it! Sell it!! Trade it!!!

**PRACTICE SALE** Buena Park. Retirement sale. Busy retail center, with supermarket anchor. 3 Ops. Broker - Charles Kim 800-416-2055 ​ &#8203.

Want to fulfill your CE requirements get 28 CA CEs for one low price, all on Sundays, at one convenient OC location for only \$449? Go to www.xcelseminars.com to see our Southern California course series and register!

**One man's treasure** is another's useless crap. Clean out that junk drawer and turn your unneeded items into CA\$H by advertising them in The Dental Trader FREE! Visit http:// thedentaltrader.com/faqs.htm for instructions on placing a free ad today.

**DOCTOR** YOU ARE MORE LIKELY TO SUFFER FROM SLEEP APNEA! ...because of work-related bad posture and stress. We offer free screening in your office to you and your staff. Call (310) 699-3441 for details.

**Existing** North Orange County Dental office looking for a Dentist to partner with or to share space. Excellent opportunity. dentalextractions@gmail.com.

**Exp. back office** assistant for busy private practice in Yorba Linda Th-Sat fax resume to 714-528-0971.

**Practice Management Software** One time pricing at just \$499, unbelievable price for the single computer "workhorse" version. Must purchase before July 31 for offer. Must mention: DMAX15. Call 1 (800)397-6046.

**RIVERSIDE** HI IDENTITY LOCATION WALL MART CALL TOM FITTERER PPS 714-832-0230.

**Unique opportunity** Great business model. Buy an ongoing practice. Close to Pasadena and freeways. Please email dentalcareofcalifornia@gmail.com for further details.

**Position availabe** for GP good in extractions,etc.Immediate opening.Private office close to Pasadena. Please send resume to dentalcareofcalifornia@gmail.com.

**Is now the right time** to list your practice? Find out from Mario Molina, Henry Schein PPT 323-974-4592.

**General Dentist** needed for www.riverdentistry.com. Must have 1 year experience, very easy pace office Info@riverdentistry.com.

Office Manager needed Th & Fri in Buena Park. Must speak Spanish. Please call (714)658-8092.

**Selling your practice?** Understand potential legal issues with your transition before listing your practice. Free Phone Consultation. Call Levi Barlavi. (888) 776-5384 www.dental-attorney.com.

**Back/Front** Assistant www.Riverdentistry.com Duties: PPO verification, Digital Xrays, present treatment plans email: info@riverdentistry.com. Must have experience!

**PRACTICE & BUILDING FOR SALE** San Marcos. 40+ yr estab GP plus BUILDING. 5 Ops (3 equipped). SDPS: 760-599-7828.

**Orthodontic Equipment** 6 Dansereau chairs, 5 over-patient delivery units, 6 alger lights, Panoramic Corp Film Pan-Ceph, Automatic developer, L&R Ultrasonic \$4,500. 925-285-8739

Location sale new set up 4 complete ops, 1 x-ray, very low rent, ask only \$48k, San Gabriel. (626)478-8813.

**TEMECULA** PARTNERSHIP LEADING TO 100% OWNERSHIP GORGEOUS office. One specialist pays rent for entire facility, Grossing \$550,000 part time. Incl Dig pan and xrays. Full Price \$500,000 Call Tom Fitterer 714-832-0230.

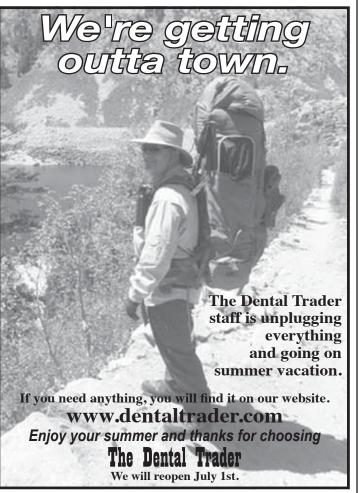
**Offering** a beautiful office to share with a specialist, prefer pedo or ortho, 3 days available, 3 op office, 310-755-8520.

We are THE LEADING ADVISORS to more than 15 DENTAL SOCIETIES. See our website for upcoming events/seminars in your area. 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

**Two used** dental chairs belmont and engle with assistant and doctors chairs included in a working condition 5K obo rda2hire@gmail.com.

**HYGIENE INSTRUMENT** RE-TIPPING FREE Estimates. Fast Turnaround. Hygiene instrument sharpening and retipping. 877-535-1733 / www.repairmakers.com.

**WEST LA** PARTNER FOR-1/3 rd LADY KOREAN-DDS for-GR 1.2 STATE OF ART FACILITY-- WORK TWO TO THREE DAYS A WEEK CALL TOM FITTERER 714-832-0230.



## www.dental-attorney.com My Law Firm is Nothing Without You!



Levi Barlavi, Principal of the Pacific Health Law Group

### Toll Free: (888) 995-5384

### Legal Services for Dentists

- Practice Acquisitions/Sales
- Lease Reviews & Negotiations
- Professional Corps & Partnerships
- Employment Law Matters
- Space Sharing Agreements
- Dispute Resolution/Litigation

"Mr. Barlavi represented me in a purchase acquisition. I have previous experience with other 'dental' representation and I can say, without hesitation, that Mr. Barlavi was the most effective, efficient and empathetic attorney. He was always available and his insight was extremely valuable. I am very happy with the results and can't say that it would have ended the same without him. It's a pleasure to have been so well taken care of." -Adrian Silberman, D.D.S.

"Dr. Silberman, what a pleasure to have assisted you in the next phase of your career. My practice is nothing without clients like you. I never forget this when assisting my clients in their practice transitions. Thank you for your trust in my firm. I look forward to your continued success!"

-Levi Barlavi, Esq.

As an attorney specializing in meeting the legal needs of dentists throughout California, I have a simple goal: **to add value to your practice.** I accomplish this by being accessible, thorough and placing my client's needs first. I am committed to client service because I know it is what you want, and what will secure your return business and referrals. That is the greatest compliment! If you want to like your attorney in addition to receiving thorough legal work please call me today for a free consultation. Let me earn your trust.



Los Angeles | San Diego www.dental-attorney.com

#### Protecting Your Investment, So You Can Grow Your Practice.

**Implant clinic** opening for General Dentists, Ortho and Pedo, possible ownership opportunity. Please send resume kyledds88@gmail.com or call (626)986-8225.

**PRACTICE FOR SALE/ LOS ANGELES** LH w/ 3 eq ops1 1 pmbd in 1,702 sqft ste. California Practice Sales, Inc. Phone: 714-639-2775.

**Vista Practice for Sale** Large dental space with 7 ops. Mostly PPO. No marketing being done (website only). Equipment includes: pano, intraoral camera, laser, cerec and digital radiography. Ken Rubin Practice Sales (619) 299-6161. www.KRpracticesales.com.

**ERGONOMIC DOCTOR** DENTAL CHAIR. light blue with black. Nearly new, was a gift. Perfect condition. Orig \$1000. Carlsbad 760-434-5066.

**REDLANDS** ESTB LOCATION Gr \$250 k Part time Health sale, beautiful 5 ops Buyer will do \$500 first year. Full price mdern facility \$250K. Call Tom Fitterer 714-832-0230.

**DENTAL PRACTICES WANTED** in Riverside County and Orange County PPO practice, 5-7 ops, gross approx 500K -\$1 Million. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcffin.com I LCFPracticeSales.com.

**Offering** a beautiful office to share with a specialist, prefer pedo or ortho, 3 days available, 3 op office, 310-755-8520.

**Nobody wants to sue...**or defend against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848.

**SALE** GENORAY {portable} digital x-ray unit; Easy to use. (Hand-held w/optional backscatter). No wire needed. Lightweight enables ultimate mobility. Wireless Camera Style w/Rechargeable Battery & Built-in large graphic LCD Screen; Low radiation keeps patients/dentists safer; Generates sharp, ultra-clear images; Compatible w/digital sensors & chemical x-rays. Comes w/tripod. List: \$6,995. SALE: \$4,995. Call 800-273-5033.

**Biolase** Waterlase MD for sale. Brand new trunk fiber and handpiece. Call 415-377-3619 for details. Best offer accepted.

**PAINLESS TREATMENT** for receding gums! New technique replaces the need for incisions, grafts, sutures, multiple appointments and long term healing. Visit pinholesurgicaltechnique.com.

**FOR SALE** Nobel Biocare Implant Training Kit. Includes 6 sealed dummy implants, articulator, instruction DVDs. \$99. Email for pictures. gaw1177@gmail.com.

**Dental Front Office** Moorpark, California. Experience preferred. Email resume and any salary requirements to pktddsinc@yahoo.com.

**ANAHIEM HILLS** HMO, GR \$400K Partnership merger candidate, call Tom Fitterer 714-832-0230.

**PRACTICE SALE** SANTA MONICA. Retirement. Established general dental practice. \$400,000+ collections average. 4 Ops. Attractive office. Cerec included. Broker - Charles Kim 800-416-2055 ​ &#8203.

**WEST LA** General Dentistry, 4 Ops, Newly built-out suite, digital, mostly paperless, most specialty work referred, 2014 GR \$651K. Kerri McCullough-HSPPT 949-300-0312 #CA226.

**OXNARD PRACTICE** Dentist retiring. 3 Ops. Digital X-rays. PPO/ cash. Medical building. Corner office. 3.1/2 da/wk. Great opportunity for English/Spanish bilingual. Asking 145K. No brokers please. 559-280-6048.

**If delivering a better dental experience** for your patients is your goal, upgrading or expanding your practice is one of the best investments you can make. Call Wells Fargo Practice Finance at 1-888-937-2321 or visit wellsfargo.com/dentaltrader.

**TWO** DENTAL LOCATIONS BELL AND BELL GARDENS IN HI IDENTITY LOCATIONS CALL TOM FITTERER 714-832-0230.

LOOKING FOR ASSOCIATE DENTIST IN SAN DIEGO 2-3 DAYS/ WEEK. MUST HAVE MOLAR ENDO EXPERIENCE. IMPLANT PLACEMENT IS RECOMMENDED CALL 858-888-2430 OR EMAIL RESUMES TO FAROU705@GMAIL.COM.

**Replacement upholstery kits** for chairs and stools. Give us a call, we make it simple. Superior Upholstery Company 888-548-7282 superiorupholstery.com.

**Looking for** a general dentist to collaborate in Orange County. We provide a FREE comprehensive training by UCLA faculties on Implant Dentistry. Please email your resumes to employment@dentalservicesmanagement.com.

**PRACTICE** SALE (PALM DESERT/EI Paseo)- 6 Op\'s + Lecture Room. Collections 2014 \$805,226. Major procedure breakdown 60% Implants, 20% C/B, 15% Perio. 85% Fee for service, 20+ years goodwill, 3 1/2 days/wk. GREAT OPPORTUNITY TO EXPAND SERVICES. HS PPT Steve Caudill (ID # 00411157) (C) 951 314.5542.

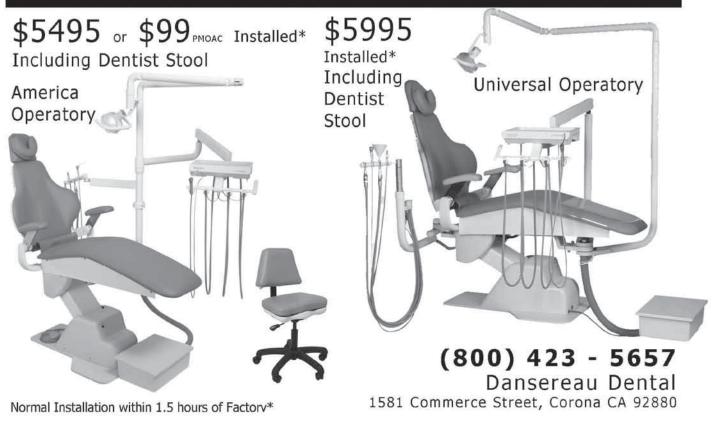
**Encino fee** for service practice collects \$1.1 million and nets \$450,000. Refers all endo, all perio, all surgery and all ortho. Asking \$900,000. Kurt Skarin 805-777-7707.

**High Precision** Surgical Guide \$295!!! Crystal Correct (Clear Aligner) Starting at \$499!!! Digital Model \$19.99!!! For more information please email us at info@moderntechnic.net.

**NORCO/CORONA** GR 90K per month will do 1.4 in 2015. Free std building,St of Art, 2800 sq ft 2.1 million Call PPS Tom Fitterer 714-832-0230.

We as **Dental Attorneys** like to GIVE BACK to the Dental Community. With over 30 lectures per year we strive to provide the knowledge you need to make the BEST decision for your future! 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.

### MADE IN USA / 10 YEAR WARRANTY



**BUYING DENTAL PRACTICES** Considering a gradual transition? Investors seeking \$1 million/yr+ established practices. Sell discretely and continue seeing your own patients as associate, if desired. Ideal plan to slow down for retirement or relieve yourself of management duties. Broker - Charles Kim 800-416-2055.

It was a great pleasure to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

**YUCCA** DENTAL BUILDING NEEDS TLC HI IDENTITY LOT Very Small Bldg on .4 acres \$150,000 Call tom Fitterer714-832-0230.

**3 Sets** of Triodent Rings and Forceps, 1 box of blue rings as well. \$300 OBO. call/text 310-493-9079.

**Our latest SoCal course** series includes 4 Lectures: Endo, Minor Ortho, Restorative Dentistry and More, 28 CE units, all on Sundays, for only \$449! Visit www.xcelseminars.com for info.

**FOR SALE** endo equipment, system B, electric handpieces. Steri-containers, Call/text 310-493-9079.

SAN DIEGO COUNTY DENTAL PRACTICE FOR SALE: 2 EXAM ROOMS, ALL DIGITAL & FULLY-EQUIPPED, ABOUT 100 ACTIVE PATIENTS, ASKING \$55K ~ 100% FINANCING AVAILABLE. CALL PROMED 888-277-6633 [REF#D702]. Award Winning Digital Sensors Try our sensors before you buy. Includes size 2 and size 1 sensors with imaging software. Call 1(800)397-6046.

**DENTURE PRACTICE** SPECIALIST REQUIRED FOR 1.44 MILLION DENTURE PRACTICE, IMPLANTS REQUESTED MOST EVERY DAY NO WE DON/T DO IMPLANTS IS A DAILY REFRAIN, GREAT FOR PROSTHODONTIST OR OS OR PERIODONTIST. CALL TOM FITTER PPS 714-832-0230. CONFIDENTIALITY AGREEMENT REQUIRED.

**MONTEREY PARK** (6) op fully equipped comput. G.P. for sale. Located in a store front on a main thoroughfare with exposure, visibility and signage. Digital x-rays. Annual Gross Collections \$250K+ on a part time schedule. Cash/Ins/PPO pts. Seller is retiring but will assist with the transition. D&M Practice Sales 818.591.1401.

**LED Dental Light** only \$795 with the purchase of a Delivery System (Installs on Any Dental Chair), Prices Start at \$1995 for the complete delivery system. For more information visit WWW.DHPDENTAL.COM or call (800) 423 - 5657.

WANTED LARGE PRACTICE IN SOUTH ORANGE COUNTY TO TRADE WITH WASHINGTON Practice Gr 1.6 and Netting \$565,000 CALL TOM Fitterer 714-832-0230.

**FOR SALE** 6" Wireguard for digital sensor USB cord insulation. For Sale \$25. MSRP \$50. Email for pictures. gaw1177@gmail.com. **Southern California** Implant Practices for Sale: Due to serious health issues dentist must quickly sell his multiple location implant/crown practices. Four Southern California locations. Call for details. Ken Rubin Practice Sales (619) 299-6161 www.KRpracticesales.com.

**Dentist** RDA, DA-Ontario-Contact slopezriosdental@yahoo.com-Must speak spanish.

**PRACTICE FOR SALE/ PALM SPRINGS** GP W/ 10 yrs gdwll in free standing bldg. California Practice Sales, Inc. Phone: 714-639-2775.

**Downey office** Seeking Bilingual (Spanish) Dental Assistant PT/ FT email resume to winniewangdds@gmail.com.

**USC DDS** Grad seeking an associate position for future transition in an Orange County FFS/PPO office. Open-minded to having a mentor and to continue legacy. Love of cosmetic dentistry but patient first attitude and preventative dentistry due to initial training in hygiene. Five years of DDS experience and overall ten years in the field. Formerly a faculty member at USC. Contact 9492468327.

**REDLANDS** low rent, 5 ops Grossing 20 to 30 K per month. Bargain Call PPS Tom Fitterer 714-832-0230.

**DENTAL PRACTICES WANTED** in Orange County and San Diego. Collecting \$1 Million/year, healthy hygiene, 3-6 days/week. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcffin.com I LCFPracticeSales.com.

**Dental office** manager bilingual E/Spanish, least one year experience good marketing, communication and treatment coordination fax 3235834237, dentalsouthgate@gmail.com

**Searching for the right bank?** Look no further than Live Oak Bank. Our lenders understand your business and specific financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

**Experienced** dental front office/receptionist needed for busy pediatric dental office in Orange,CA. Send resume to ecorreadds@gmail.com/fax 714-202-2190.

**REDLANDS** low rent, 5 ops Grossing 20 to 30 K per month. Bargain Call PPS Tom Fitterer 714-832-0230.

SANTA CLARITA TURN-KEY RETAIL DENTAL OFFICE, LEASEHOLDS FOR SALE, 1,510 sq ft., FOUR PLUMBED OPERTORIES LOCATED ON A HIGH TRAFFIC CORNER IN A BUSY RETAIL CENTER. Linda Brown (818)466-0221 TOLD Partners CalBRE01465757.

**RDA NEEDED** P/T or F/T. Must know ORTHO. Please e-mail: elitesmilesvalencia@gmail.com or FAX: 661-222-7464.

**VICTORVILLE** General Dentistry, 6 Ops, 3 Equipped. SoftDent, 34 years of Goodwill. \$313K GR and \$147K Adj. Net. HSPPT-Kerri McCullough 949-566-3056 #CA149.

**Orthodontist needed** for 3-4 days/month in Orange, CA. Salary+bonuses. Send resume to ecorreadds@gmail.com or fax 714-2022190.

**Botox/TMJ** live patient training course for CA dentists within dental scope of practice section 1625. Contact AAFE at info@facialesthetics.org or call 800 952-0521.

**Nitrous** Delivery System Porter MXR with AVS 5000, used, functional, mint condition, \$499. Tel 949.701.3031.

**WANTED** Fun, hardworking, dedicated RDA for pediatric dental office in Orange. Please fax resume to 714-2022190 email ecorreadds@gmail.com.

**Life Time Warranty!!!** Perfectionist, Fast, Caring & Patient-Friendly: Keep All Complicated Endo Your office Sends Out, visit: www.socalrootcanal.com.

**ENDODONTIST** needed in Arcadia, Good PPO or cash patients, nice office and staff, send your resume for interview, dds898@gmail.com.

**Wanna save paper?** Retired but your dental license is still active and wish to remove yourself from the Dental Trader mailing list? Go to https://secure40.securewebsession.com/ thedentaltrader.com/cancellationsecure.htm and you will be automatically removed from our current list and all future mailing lists we buy. You'll save a tree too!

VICTORVILLE COMING UP CALL TOM Fitterer 714-832-0230.

**Beautiful** Encino office with views to sublease 2-3 days with intention to purchase existing private practice.Smooth transition. Contact: thedentalcenter1@gmail.com.



# A Different Kind of Dental Attorney I know dentistry's unique legal & financial challenges

Services Incorporation Estate Planning Buy/Sell Agreements Lease Reviews Space Sharing Agreements Workers' Compensation Practice Sales

Call us for other services!

### <u>Member</u>

CA State Bar NC State Bar US Federal Courts US Federal Tax Courts Calif. Dental Licensure

### Testimonials:

Jeng and Associates have represented me in buying 3 offices and multiple lease reviews and negotiations. Their professionalism is unbeatable and Dr Jeng is always available to answer my questions by phone or email. Dr. L. Kong, Daly City, Ca

I highly recommend Dr Jeng as a dental attorney. His experience as a dentist combined with his legal experience gave me the confidence to enter into a share office arrangement. He was always available to answer my calls and addressed all my concerns and questions.

Dr. P Tran, Burbank, Ca

Dr. Chester Jeng represented me in my last two dental office purchases. Very professional and helpful. He is my go to lawyer for my legal needs.

Dr. K Chou, Hacienda Heights, Ca



### Law Offices of Jeng and Associates Chester Jeng, DDS, JD, LL.M

### Cell: (909) 450-7158 • (714) 858-0536 Jenglaw.com • Jenglaw@yahoo.com

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

\*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created. Consult a CPA or attorney if you need tax or legal advice. P.F.S. DON'T OVERPAY FOR THAT PRACTICE! Call Sunwest Bank FIRST- 714-730-4412. Sunwest Bank...Where Sensibility And Flexibility Meet.

ORTHODONTIST DENTI-CAL RENDERING PROVIDER NEEDED, BUSY OFFICE IN CANOGA PARK, CLOSE TO TOPANGA MALL, CALL ANDY 213-760-7399.

AMY L. BORDEN, ESQ., APC "I saved over \$20,000. Ms. Borden reviewed my commercial lease agreement and was able to extend the lease term and secure a rent reduction which saved me over \$20,000 over the life of the lease." Dr. Giri Palani, President, Total Smile Care. www.californiadentalattorney.com.

Hygienist Needed Upscale Dental Office Torrance seeking a Hygienist with upbeat attitude & strong work ethic Tue/Thurs Email resume: drrobertmondavi@aol.com

INDID DENTAL BUILDING for ABENTEE DENTIST 4000 sq ft, full price \$650,000 Call PPS Tom Fitterer 714-832-0230.

SAN DIEGO PEDODONTIST WANTED: Private practice orthodontist seeking pedodontist to sublease or join practice. 2400 sq ft beautiful office. orthosandiego@gmail.com.

We will get you \$21,250 for free and fast - from the government. Must see at least 30% Denti-Cal. \$2,500 fee. Don't be duped by others who claim No Money Down - they make you give hem up to \$7,000. Navigating through the govt. website and forms are complex. We do it all. You keep all the money you receive. Call EZ 2000 EHR Servcices. 800-273-5033.

**OFFICE** MANAGER/TREATMENT COORDINATOR with experience NEEDED for North Hollywood Multi- Specialty Practice! Spanish speaker. Send resumes to info@socaldentalcare.com.

ORAL SURGERY IN YOUR OFFICE (Covering SD/OC/LA areas). Stop referring out. Friendly, experienced Oral Surgeon (DDS, MD) will perform your surgical procedures in your office. Wisdom teeth, implants, sinus lifts/grafting. IV sedation. Will bring assistant, implants and all necessary instruments and equipment. Great with patients. References available. Flexible hours. Please email with any questions. SDOralSurgery@yahoo.com.

NEAR BAKERSFIELD Estb 30 yrs Part Time DDS must sell, Full time DDS will do 500K Bargain for building and practice. Building recently renovated, Any where in La will sell for \$500,000 plus bargain for RE and practice \$350,000 Call PPS Tom Fitterer 714-832-0230.

"I have patients flying from Europe to get this procedure!" The all new Pinhole Surgical Technique eliminates the need for grafts, incisions, sutures, patient discomfort and heals overnight! Visit pinholesurgicaltechnique.com for stunning development!

**Delano** dental building and facility for lease, close Bakersfield, 1180sqft, 4ops, downtown street, ready to move-in, call for detail 626-560-1979.



### **Rare Associate Opportunity**

If you have 2-3 years of dental experience, lots of energy, a results oriented mindset and a desire to fast-track your dental career, have a clear understanding of the natural order of hard work on the front end and rewards at the back end - this is your shortcut to clinical excellence and business mastery.





North OC location. Start with 2-3 days per week and work your way to full time by building your practice alongside this 20+ years experienced dentist, Master of AGD, that is ready and willing to mentor you - if qualified. A 7 years path to 50% ownership in this million \$ practice will be discussed after the first year.

Send your letter of intent and qualifications in pdf format to: careers@smilemore.guru

LA JOLLA HMO, 3 OPS, HAWAIIAN MOTIF, FUTURE LOOKS VERY BRIGHT, FULL PRICE \$150K Call Tom Fitterer 714=832-0230.

Prevent associate employment issues. A strong associate contract will establish the guidelines for a smooth working relationship. Free Consultation. (310) 776-5384 www.dental-attorney.com.

Various Handpieces (Slow and High speed). Call or text (714) 487-1178, for more details.

**DOWNEY** Dr. Retiring after 8 years at this Location. 4 Beautiful Operatory Rooms +XRay. Low Overhead. \$400,000 Gross. 310-737-8001

"Jason, As frustrating as this whole situation was, I don't feel like I missed out on anything. Everything about this deal was sketchy from beginning to end. However, I wanted to thank you for all of your help because you constantly helped me from making irrational decisions out of fear and impatience." NANCY NGUYEN, DDS New York, New York WOOD & DELGADO www.dentalattorneys.com.

PRACTICE FOR SALE Carlsbad. Estab. FFS GP. 5 Ops in 1500 sq.ft. Digital. SDPS: 760-599-7828.

GARDEN GROVE OFFICE FOR SALE. 4 ops, 2 equipped, 1 xray on 1st floor of a busy retail center with easy access and plenty of parking, 1,200sf with low rent of \$1,600. Asking 100K. Contact tdtruc533@yahoo.com.

# The complete d Ground Up Construction Project YOUR FUTURE

### Consider Live Oak Bank for Financing Your Commercial Property & Construction Project.

Up to 100% Financing • 40 Years in Healthcare Lending • Dedicated Construction Team

Contact one of our lenders to <u>get started</u>.



Mike Stanton 404.995.2003



JP Blevins 910.796.1674



©2015 Live Oak Banking Company All rights reserved. Member FDIC

SO. CALIFORNIA 29

PRACTICE FOR SALE SAN LUIS OBISPO COUNTY Beautiful off. w/ 6 ops; Net \$323K. California Practice Sales, Inc. Phone: 714-639-2775.

VISTA Small office grossing over 1 million per year. Great location. Great opportunity. IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

HEMET PARTNERSHIP ON Practice, Grossing \$800,000 leading into 100% ownership Call tom fitterer 714-832-0230.

Dentist 30 yrs plus experience seeking to associate in the cerritos -long beach area.speaks tagalog can work2to3 days/wk and 1 wkend/mo. Call 661 9170507 or foresdmd@gmail.com.

PATIENT CHAIR RE-UPHOLSTERY Only \$400 Expert Stitchwork. Fast Turnaround. Patient Chair ReUpholstery Starting at just \$400 877-535-1733 / www.repairmakers.com.

Is it the right time to list your practice? Find out from Steve Caudill, Henry Schein PPT 951- 314-5542.

**NEW** and used Implant parts (Screws, copings, etc). Call or text (714)487-1178 for more details.

Looking for full time associate position. 10 yrs experience as associate and owner, personable and friendly, great w pts. Aroraro@gmail.com.

Part time receptionist (4 days a week) for an orthodontic practice. Please submit resumes to asksmileortho@gmail.com.

**TEMECULA** PARTNERSHIP LEADING TO 100% OWNERSHIP GORGEOUS office. One specialist pays rent for entire facility, Grossing \$550,000 part time. Incl Dig pan and xrays. Full Price \$500,000 Call Tom Fitterer 714-832-0230.

FOR SALE Edge-Ease Large. Total 5 boxes (300/box). 3 are partially used. All for \$95. Email for pictures. gaw1177@gmail.com.

Thousand Oaks private practice collect \$525,000 per year and nets \$190,000 per year. 4 ops. Refers all endo, perio surg, oral surg and ortho. Asking \$440,000. Kurt Skarin 805-777-7707.

Special EZ 2000 Plus Dental Billing software; Reg. \$3,395.00 for multi user verison. CDA Show special: Only \$1,995.00. Includes full day training. Full data conversions available. Billing, 3D graphic Tooth Charting, Perio Charting, Interfaces with all outside services like Eclaims, Smile Reminder, Merchant Processing, Trojan Prof Svcs., etc. Call today. EZ 2000 @ 800-273-5033.

Planmeca X-Ray Unit model Prostyle Intra, used, functional, mint condition, \$990. Tel 949.701.3031.

Part time Office Manager/Treatment Coordinator for a familyoriented orthodontic practice. Send resume to asksmileortho@gmail.com.

Periodontist wanted for P/T position in Valencia dental office. email resume to promenadedoc@yahoo.com.



"Amy Borden assisted me in the sale of my California dental practice and purchase of my new Utah practice. Amy listened to me and carried out my wishes. Both transactions went smoothly and were completed on time. Amy is a competent, accessible and affordable attorney. Give her a call! You'll quickly see how refreshingly different she is."

Paul A. Peterson, D.D.S.

#### **Flat Rate Services include:**

- Buy-Sell Agreements (practice acquisition)
  - Associateships/Partnerships
  - Formation of Corporation
  - Lease agreement review/negotiation
  - Contract drafting/review
  - Space sharing agreements

Call for a complimentary consultation

Amy L. Borden, Esq., A.P.C. 888-416-1321 californiadentalattorney.com amy@californiadentalattorney.com

Dedicated to serving dental professionals

**Mission Valley** 4 ops. Great location in busy shopping center. Freeway close. Call for details. Ken Rubin Practice Sales (619) 299-6161 www.KRpracticesales.com.

**DDS** available two days a week for Oral Rehabilitation, Implants and Cosmetics. Please contact 714-408-0038.

**0C-Turnkey office** 4-sale, 3-6 op, low rent, computerized with digital, some active patients, good for 2nd office or startup, dds898@gmail.com.

**For Sale** Two (2) Kerr Demi LED lights with charging stations. Used, works great. \$650 for both. (310)493-9079.

Why Give Up Your Patients To Other Dentists? Have All Undoable RCTs Done At Your Office. Visit www.socalrootcanal.com.

**Oxygen Delivery** System Porter, used, functional, mint condition, \$290. Tel 949.701.3031.

**Air-Techniques** Peri-Pro III Dental Film Developer for sale very good working condition, new motor \$500. Please email vtchen@yahoo.com.

**Dental Assistants** Approved licensing courses, Infection control, X-ray, coronal polishing and pit fissure sealant (323) 582-3205.

Legal Tip S corporations can save you money on payroll taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**ORTHO** chula vista office condo for sale or lease. 4 chair. For details/photos call 619 298-1775.

LOS ANGELES DENTAL OFFICE SEEKING GENERAL DENTIST FOCUSED ON ENDODONTICS OR ORAL SURGERY 1-2x PER MONTH. happytowndental@gmail.com.

**ANAHIEM HILLS** HMO, GR \$400K Partnership merger candidate, call Tom Fitterer 714-832-0230.

**DENTAL PRACTICES WANTED** high capitation office LOCATED ANYWHERE in California. Sellers please call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcffin.com I LCFPracticeSales.com.

**SPECIALTY OFFICE** ENCINO, CA. Turnkey, beautiful, robust referrals. Will decorate to taste. Fax contact data to (818) 991-9575.

**Have a commercial lease?** Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848.

**I've had Monica** as my accountant for over 15 years. I really like her. I actively refer to her and the reasons are she's a strategic accountant. James E. Bollinger, D.D.S. (See Rebella Accountancy ad in Dental Directory).

**NEAR BAKERSFIELD** Estb 30 yrs Part Time DDS must sell, Full time DDS will do 500K Bargain for building and practice. Building recently renovated, Any where in La will sell for \$500,000 plus bargain for RE and practice \$350,000 Call PPS Tom Fitterer 714-832-0230.

**Alhambra office** collects 180,000/year 1100 sq ft, 2 ops, 1 plumbed. great location and low overhead. call Linda (714)815-3662.

**DANA POINT** HEALTH FORCES SALE. 5 Ops gr between 60 to 90 per/mo. Seller will assist in transfer Estb 20+ years Full price \$775k Call PPS 714-832-0230.

Want to rent a space? Dental office available for rent in west Los Angeles. email: drsoleimani@hotmail.com.

**GREATER LOS ANGELES** Perio Practice, 5 Ops, Dentrix, Digital, Laser est. over 34 years with long-term staff. HSPPT-Kerri McCullough 949-566-3056 #CA173.

**Pediatric dentist** to sublease in beautiful new ortho practice. Great opportunity to start your practice with low overhead. Email drhoffman@nportho.com.

**General Practice** Associate Dentist looking for buy-in/buyout dental practice from soon to be retiring dentist in Los Angeles. Joeseph.m.potter@gmail.com.

**ARROHEAD** Hi ident Re Bldg incl Busy Hwy Corner ESTB 39 yrs 3000 Act pts, ABSENTEE Rceipts \$400 1400 sq ft, 4 ops digital, Adults Refers out Implants low cost mountian living. Seller moving to Arizona. Full Price Practice and bldg \$550,000 Call PPS Tom Fitterer 714-832-0230.

**ORTHODONTIST IN YOUR DENTAL OFFICE** Experienced orthodontist with supplies+qualified staff. Bilingual English/Spanish To OC/LA/RS County. orthosmile.oc.la@gmail.com.

**PRACTICE FOR SALE/ SANTA CLARITA** Turn-Key GP w/ 3 ops/5 plmbd not eq. California Practice Sales, Inc. Phone: 714-639-2775.

**Taylor Liao** Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536.

**Pediatric/Orthodontic** Office in Fountain Valley for sale. New equipments, 1100 sqft, great opportunity to build patients. Linda (714)815-3662.

**Looking for experienced** front office staff for 4 locations: B.H., Woodland Hills, Mission Hills & Santa Monica. farahkam@sbcglobal.net.

**Associate Dentist Wanted** Full time in Albuquerque, New Mexico. Competitive pay. Nice office. Submit resume to smile.makerhcd@gmail.com, contact Daisy 505.930.2491.

# We Don't Sell Dental Equipment, We Repair It.



#### Large Equipment Repair

pair Small Equipment Repair

- Air Compressors Dental Chairs
- Film Processors
- Operatory Lights
- Vacuum Systems
- Film ProcessorsCuring Lights
- Ultrasonic Scalers

Camera Systems

- Current Offers CALL FOR DETAILS
- 50% Off In Office Repair Services
- Chair ReUpholstry Starting at \$400 Handpiece Repair Starting at \$55

SAN FRANCISCO COUNTY DENTAL PRACTICE FOR SALE, GROSSING OVER \$1.5 MILLION! 7 OPS, FULLY EQUIPPED. CALL PROMED FINANCIAL FOR INFO 888-277-6633 [REF#D804].

**NORCO/CORONA** GR 90K per month will do 1.4 in 2015. Free std building, St of Art, 2800 sq ft 2.1 million Call PPS Tom Fitterer 714-832-0230.

**Dentist P/T** position available. General Practice. Saturdays and 1 weekday. Upland area. Call 9099468441 or email resume at uplsmlctr@dslextreme.com.

**Medicare STATDDS** enrollment for dentists, next deadline is July 1 to be ready for Medicare enforcement December 1 date. Contact info@statdds.com or call 800 693-9076.

**For Sale** Ready dam for root canal, \$20box. Used glove dispenser good condition, \$6each. XL gloves \$4 box. neimantran@yahoo.com.

Santa Barbara Dental Practice for sale: 3 ops Approx. 400K/ year 36 years of goodwill. Call 805 689-7697 Priced right.

**New dentist** looking to start or buy a practice? Call Wells Fargo Practice Finance at 1-888-937-2321 or visit wellsfargo.com/dentaltrader.

**ORAL SURGEON** (board certified) available for wisdom teeth, implants, or stand alone IV anesthesia (lower hourly than dental anesthesiologist). oralmaxsocal@yahoo.com.

#### Handpiece Repair C

- Sterilizers Loaners Available
   Oral Surgery
  - Highspeeds
  - Slowspeeds
  - Contra AnglesAttachments

#### Other Services

- Equipment Installation
- Equipment Relocation
- ReUpholstery
- X-Ray Sensor Repair
- Instrument Re-Tipping

Offers expire 7/31/15 Mention The Dental Trader to receive these great offers!

pire 7/31/15 Dental Trader great offers! **877.535.1733** repairmakers.com

**\$4995 Dental Operatory** Made in USA, 10 Year Warranty, 100 color choices. Too many features to list. Visit WWW. DHPDENTAL.COM or call (800) 423 - 5657 for more information.

**DENTURE PRACTICE** SPECIALIST REQUIRED FOR 1.44 MILLION DENTURE PRACTICE, IMPLANTS REQUESTED MOST EVERY DAY NO WE DON/T DO IMPLANTS IS A DAILY REFRAIN, GREAT FOR PROSTHODONTIST OR OS OR PERIODONTIST. CALL TOM FITTER PPS 714-832-0230 CONFIDENTIALITY AGREEMENT REQUIRED.

**Beautiful high-end** specialty office in west La is available for sublease 2 to 3 days a week. call 310-6141449.

**Dentist needed** in Pediatric Dental Specialty Office. Chatsworth and Bakersfield. Conscious Sedation perimit required fax6618729257. pediatricdentist18@gmail.com.

**On-call endodontist** wanted for high profile office in Beverly Hills. Please e-mail resume to llopez4606@yahoo.com, or fax to 310-275-5506.

PRACTICE FOR SALE Mira Mesa. 20+ yr GP, 4 Ops. in 1300 sq.ft. PPO: SDPS: 760-599-7828.

**General Dentist** All PPOs and Fee for Service office in Lancaster CA is looking for an associate dentist. Great opportunity to work PT/FT with an office that promotes quality dentistry. Must be comfortable with RCTs and Extractions. Fax your resume to 661-287-1592.





# **CALIFORNIA** Specializing in the Selling

Sellers: We have buyers looking for practices throughout Southern California! Call John & Bob today for your Free Personal Sales Analysis

> **Robert A. Palumbo** Partner Executive Vice President



Buyers: We have 3 professional Broker/Agents to assist you in understanding how to purchase a dental office. Call for your 1 on 1 Consultation

John W. Knipf President

#### FEATURED LISTINGS

**EL CENTRO (GP + BLDG)** – Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. **Building is for sale**. Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed approximately \$304K for 2014. **Buyer's net of \$87K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5023.** 

**ESCONDIDO** (**GP + BLDG**) – Well established general practice located in a corner one story free standing building with excellent street visibility on a major street with handicap access and ample parking. **Building is for sale.** Practice consists of 5 equipped operatories in a 2,200 sq ft office. Plumbed for nitrous and oxygen. It's computerized with Delta Data software. Insurance/Cash/Cap office. There's 2 days/wk of GP, 1 day/mo of O.S. and 1 day/wk of Endo. See approximately 15-16 new patients/mo. No advertising. Grosses approximately \$375K for 2014. Have monthly revenues of \$30K. **BUYER'S NET OF \$89,062.** Near schools and residential area. Practice has growth potential to expand patient base and market specialist. Please contact your CPS Agent for more details. **Property ID #5046.** 

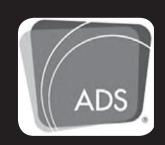
**MURRIETA -** Leasehold Improvement & Equipment Only! This modern designed practice is located in a one story condo which you have the option to rent or buy. Practice consists of 4 equipped operatories, sterilization area, storage room, and private office in a 1,350 sq ft office. Computerized with Easy Dental software. Equipment like new. Great practice to start a specialty or GP office. Near residential community. Please contact your CPS Agent for more details. **Property ID #3221.** 

SIMI VALLEY (GP + Buildings for sale) - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrix / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. Grossed approximately \$273,790 in 2014. Has a **Buyer's Net of \$124K.** Please contact your CPS Agent for more details. **Property ID #5027.** 

> Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process. 100% FINANCING AVAILABLE TO QUALIFIED BUYERS

Nationwide Toll Free Number: (855)672-3000 · Fax: (714) 333-4444

# **PRACTICE SALES, INC.** and Appraising of Dental Practices



### LOS ANGELES COUNTY LISTINGS

**CANOGA PARK (GP)** – This turn-key practice is located in a 3 story medical dental building with ample parking. Established approximately 10 years ago. Seller is currently working 1/2 day/wk with 1/2 day of hygiene. Sees approximately 10 new patients/mo. The practice consists of 2 equipped operatories, x-ray room with chair, small lab room, sterilization room, and private office in an approximately 1,000 sq ft suite. Have some HMO plans. 100% patient referral. Collecting approximately \$10K-\$15K/mo. Grossed approximately \$147K in 2014. There's approximately 500 active patient charts. Excellent opportunity for a first time buyer or a second office. Please contact your CPS Agent for more details. **Property ID #4357.** 

**CHATSWORTH (GP)** – Price Reduced!! Well established practice with 38 years of goodwill located in a single story busy strip mall. Great signage and visibility. Heavy traffic flow. Seller work 4 days/wk with Associate (mainly hygiene) 2 days/wk. Practice consists of 5 equipped operatories, lab room, storage room, Pano room, sterilization room, dark room, and private office in a 1,377 sq ft office with digital cameras. It's computerized with Dentrix software. Minimal advertising. Has reasonable rent payment. Income source is approximately 50% insurance, approximately 49% cash and approximately 1% capitation. Grossed approximately \$866K for 2014. **BUYER'S NET OF \$398K.** Great opportunity. Please contact your CPS Agent for more information. **Property ID #4537.** 

**DUARTE (GP)** – Turn-Key practice located in a busy shopping center. Practice consists of 2 equipped operatories, 1 plumbed not equipped in a 996 sq ft office. Seller is currently working 3.5 days/wk and Associate 1 day/wk. Sees approximately 9-10 patients/day. Insurance/Cash/Denti-cal/Cap. It's computerized with DentiSoft software and digital x-ray (1 sensor).. Grossed approximately \$139K for 2014. Has great signage. Excellent opportunity. Please contact your CPS Agent for more details. **Property ID #5048.** 

**GLENDALE (GP)** - Corner location only minutes away from the Rose Bowl and the popular shopping mall, the Americana. The great location with excellent visibility and signage will help continue the growing trend of this practice. The practice consists of 3 equipped operatories with 1 plumbed not equipped in consultation room. It's computerized with Practice Management software and Digital X-ray. Seller works 4 days/wk and Associate 2 days/wk. Sees approximately, 10-16 patients/ day. Insurance and cash only. No HMO. Does minimal advertising. Grossed approximately \$509,055 in 2014. Has monthly revenues of \$40K. **BUYER'S NET OF \$187,304.** Please contact your CPS Agent for more information. **Property ID #5045**.

HUNTINGTON PARK (GP) – Well established general practice located in a one story strip shopping center. Practice consists of 3 equipped operatories in a approximately 860 sq ft office. Seller is currently working 5 days/wk and sees approximately 9-10 new patients/mo. Insurance/Cash/Denti-cal. Does minimal advertising. Grossed \$203,989 on 2014. Buyer's net of \$104K. Great practice. Please contact your CPS Agent for more information. **Property ID #5054.** 

**LAWNDALE** – Turn-Key General Practice located in a two story store front building with a large signage that overlooks to the main boulevard. Has over 45 years of goodwill. The practice consists of 4 equipped operatories and 2 plumbed not equipped in a 1,450 sq ft office. Seller is currently working 2 days/wk and sees approximately 13-15 new patients per month. Insurance/Cash/Denti-cal. Computerized with Practice Work software and Digital X-ray. No advertising. 100% patient referral. Long term lease. Great opportunity to take over a good location. Please contact your CPS Agent for more details. **Property ID #5051.** 

**LOS ANGELES Price Reduced!** – Leasehold Improvements & Equipment Only! General practice located in a multi story professional building. This modern designed practice consists of 3 equipped operatories, sterilization, and private office in approximately 824 sq ft suite. The office is computerized with Easy 2000 software and the equipment is approximately new to 5 years old. There 1 digital sensor. Has a long term lease. It's a great potential for a full time and right buyer. Seller will be focusing on primary practice. Some charts included. Please contact your CPS Agent for more information. **Property ID #4467.** 

LOS ANGELES (GP) - With over 35 years of goodwill this practice is located in a two story professional building on a busy main street. The practice consists of 3 equipped operatories with digital x-rays in a 1,000 sq ft. office. The reception area was recently remodeled. The Seller is working one day a week in addition to Saturdays as needed, and the associate works twice a week (half days). Grossed approximately \$277,130 in 2014. BUYER'S NET OF \$149,370. There is ample gated parking for patients adjacent to the building. Please contact your CPS Agent for more details. Property ID #5040.

#### www.calpracticesales.com





Alice C. King, V.P.

**LOS ANGELES -** Leasehold Improvements & Equipment Only! This office is located in the City West District. Practice consists of 3 equipped operatories and 1 plumbed not equipped operatory, sterilization area, lounge room, Panorex x-ray room (2 digital sensors), consultation room, lab area, and private office in a 1,702 sq ft suite. Major equipment is approximately new to 7 years old. Have granite countertops and excellent views from the operatories of the city and downtown. Has long term lease. New residential and markets are being built around the building. Next to Good Samaritan Hospital. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5047.** 

**MONTEREY PARK (GP)** – Well established practice located in a free standing strip shopping center with easy access to the 60 freeway. Next to a college, medical center and a bank. Has a great signage and heavy traffic flow. The practice consists of 6 equipped operatories in a 3,100 sq ft office. It's computerized with Easy Dental software. Seller is currently working 3 days/wk with GP Associate 5 day/wk, GP Associate 1-2x/mo, Ortho Associate 2x/mo and with 3 days/wk of hygiene. Insurance and cash only. No hmo. Grossed \$1,203,497 in 2014. Great practice. Please contact your CPS Agent for more details. **Property ID #5050.** 

**NORWALK (GP)** - With over 65 Years of Goodwill, this practice is well known in the local community. It is also a corner location, right off of the 5 freeway. Currently while only operating on 1 day a week; it is still driving good numbers. Practice consists of 3 equipped operatories and 1 plumbed not equipped. Note the private office is plumbed, and also has in place cabinetry with a stainless steel sink which could be used for a forth operatory. Grossed \$289K in 2014. **BUYER'S NET OF \$95K.** Please contact your CPS Agent for more details. **Property ID #5026.** 

**PASADENA (GP)** - This practice consists of 3 equipped operatories and located in a 2 story professional building with parking structure. It's computerized with Dentrix software and digital x-ray. Suite is approximately 1,150 sq ft. Seller established practice in 2012 and currently working 2 days/wk and sees approximately 8-10 new patients/mo. Insurance and cash only. No HMO. Does minimal advertising. Grossed approximately \$335K for 2014. **BUYER'S NET OF \$139K.** Great practice with good signage visibility. Near residential community and shopping plaza. Please contact your CPS for more details. **Property ID #5035.** 

**RESEDA** – Well established turn-key general practice with over 50 years of goodwill. This family practice is located in a single story free standing building with ample parking. It's on a major street of Reseda with lots of heavy traffic and excellent street visibility. The practice consists of 3 equipped operatories (stand up dentistry), sterilization/lab combo, dark room, and private office in a approximately 950 sq ft office. Not computerized. Has older equipment. Seller works 4 days/wk and sees approximately 8-20 patients/day. Income source is approximately 30% insurance, 30% cash, 10% Denti-cal and 30% capitation. Grossed approximately \$281K in 2014 with monthly revenues of \$23K. Seller is retiring. Practice next to a residential community. Please contact your CPS Agent for more information. **Property ID#5017.** 

**ROSEMEAD** – Established over 20 years ago. This general practice is located in a single story strip mall with tenants that included dry clear, Laundromat and restaurants that generate traffic for the plaza. Practice consists of 2 equipped operatories, lab/sterilization room, x-ray room, dark room and private office in a 790 sq ft suite. The practice is computerized with Open Dental software. Retiring seller is working in part time. Income source is approximately 30% insurance, 65% cash and 5% capitation. 100% patient referral. Grossed \$109K in 2014. Low Sale Price! Please contact your CPS Agent for more details. **Property ID #5019.** 

**SANTA CLARITA (GP)** – This turn-key practice is located in single corner location with heavy traffic flow and excellent street visibility. Practice consists of 3 fully equipped spacious operatories and 5 plumbed not equipped in a 2,600 sq ft office. Plumed for Nitrous and H2O. It's computerized with Easy Dental software and digital x-ray. Has new equipment. Seller works 2 days/wk with 2 days/ of hygiene and sees approximately 10 new patients/mo. The income source is approximately 50% insurance and 50% cash. Reestablished the practice in September 2013. Has long term lease. Averaging \$18,000 per month on a part time schedule. Grossed approximately \$220K in 2014. Great opportunity for a 1st time buyer or second office. Please contact your CPS Agents for more information. **Property ID #5013.** 

Nationwide Toll Free Number: (855)672-3000 · Fax: (714) 333-4444





Robert A. Palumbo, Executive V.P/Partner

**SANTA MONICA (GP)** - While the Seller has 15 years of goodwill to offer, this location has been a dental practice approximately 35 years prior. Located in a modern multi story professional medical building with touch screen directories, the UCLA Medical Group Building is a landmark in Santa Monica. You can enjoy views of the Pacific Ocean, and Catalina Island. The practice has an all inclusive lease that even included janitorial and several months of free rent in the lease. Practice consists of 3 equipped operatories, lab/sterilization room, lounge room, and private office in a 1,212 sq ft suite. It's computerized with Eagle Soft software. No digital. 100% patient referral. Most specialized procedures are currently being referred out. Seller currently works 4 days/wk and sees approximately 5-10 patients/ day. Insurance and cash office. No Denti-cal or HMO. **Buyer's net of \$73,936.** Please contact your CPS Agent for more details. **Property ID #5022.** 

**TORRANCE** – General practice located in a busy single story shopping center with lots of traffic. Practice consists of 3 equipped operatories, sterilization/lab combo, consultation room, lounge room, and private office in an approximately 1,046 sq ft suite. Computerized with digital x-ray. Seller works 4 days/wk and sees approximately 10-12 new patients/mo. No HMO. Grossed \$324K in 2014. Practice is averaging \$27K in monthly revenue. **BUYER'S NET OF \$107,517.** Great office. Please contact your CPS Agent for more details. **Property ID #4477.** 

**TORRANCE** – General practice with over 30 years of goodwill located on 3 story medical / dental building. The practice consists of 5 equipped operatories, lab room, sterilization room, storage room and private room in a approximately 1,686 sq ft suite. It's computerized with Easy Dental software and digital X-ray. Does minimal advertising. Seller works approximately 4 days/wk with 2 days/wk of hygiene and sees approximately new 8-9 patients/day. Insurance and Cash only. Grossed \$495K in 2014 with monthly revenues of \$40K. **BUYER'S NET OF \$149,439.** Great practice. Please contact your CPS Agent for more details. **Property ID #5036.** 

**WHITTIER** – Leasehold Improvements and Equipment Only! This modern designed practice is located in a 4 story professional building across the street from a busy shopping center. The practice consists of 5 equipped operatories with 3 monitors w/ Netfix, lab room, lounge room, 3 X-ray room, 2 consultation room, 1 sterilization room and 1 private office in a approximately 2,000 sq ft suite. It's computerized with Open Dental software and digital X-ray (1 sensor). Operatories are plumbed for Nitrous Oxide. Has a long term lease. Networked with security cameras. Some patients charts included. Great started practice with a spa like atmosphere. Please contact your CPS Agent for more details. **Property ID #5053.** 

### **ORANGE COUNTY LISTINGS**

**GARDEN GROVE** – Well established general practice located in one story free standing building. Corner location with great street visibility on a major intersections of Garden Grove. Seller is currently working 5 days/wk and sees approximately 10-12 new patients/mo. There is currently 2 days/wk of hygiene. Insurance and cash only. NO HMO. Practice consists of 4 equipped operatories and 1 plumbed (not equipped) operatory in a 1,300 sq ft office. It's computerized with Dentrix software and digital x-ray. Seller grossed approximately \$436K in 2014 with monthly revenues of \$36K. BUYER'S NET OF \$155K. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5043.** 

**IRVINE -** Leasehold Improvement and Equipment! This spacious well laid out office is located in a two story free standing building next to the Orange County Airport with easy freeway access. It consists of 10 equipped operatories, lab / sterilization room, lounge room, 2 reception areas, 1 Pano x-ray room, and private office in a 3,059 sq ft suite. The major equipment is new to 7.5 years old. This is great opportunity for another practice that has outgrown its location or is looking to expand. Seller is taking the patients to other 5 locations. Please contact your CPS Agents for more information. **Property ID #5030.** 

**IRVINE** – Established approximately 30 years ago, this practice is located in a 2 story professional / medical building. Practice consists of 4 equipped operatories and 2 plumbed not equipped. It's computerized with JDent/Light Year software and digital x-ray (2 sensors). Seller is currently working 4 days/wk (part time) with 3.5 days/wk of hygiene. Income source: Insurance/Cash/Cap. Grossed approximately \$435K in 2014. **BUYER'S NET OF \$118K**. Please contact your CPS Agent for more details. **Property ID #5055**.

#### www.calpracticesales.com





# **CALIFORNIA** Specializing in the Selling

John W. Knipf, President

**IRVINE** – Leasehold Improvements and Equipment Only! This practice is located in a single story strip mall with a reasonable rent for the area. The practice consists of 3 equipped operatories and 1 plumbed not equipped in a 1,100 sq ft suite. Great opportunity for a starter practice. Please contact your CPS Agent for more information. **Property ID #5056.** 

LAGUNA HILLS – Modern designed General Practice with over 15 years of goodwill located in a 5 story medical / dental building. This practice consists of 2 equipped operatories, sterilization/lab combo room and private office (plumbed) in a 1,107 sq ft suite. It's computerized with EagleSoft software and digital x-ray. Seller is currently working 2-3 days/wk and sees approximately 20-25 new patients/mo. Ins/Cash/Cap (~\$500/mo). Grossed approximate-ly \$319,024 in 2014. Buyer's net of \$110,052. Seller will be focusing on family. Please contact your CPS Agent for more information. Great opportunity. Property ID #5033.

**ORANGE** – Leasehold Improvements and Equipment only! Great opportunity for a GP or Specialist. This office consists of 2 equipped operatories, 2 plumbed not equipped, sterilization room, lab room and private office in a 1,900 sq ft suite. It's located on a major street of Orange in a two story medical / dental building with ample parking. Has been a dental office for over 10 years. Don't miss this opportunity. Please contact your CPS Agent more details. **Property ID #5038.** 

**SAN JUAN CAPISTRANO (GP)** – This well established Turn-Key general practice located in 2 story professional building. Excellent location with great street visibility. Close to the center of the community. Well designed, modern office. Practice consists of 4 equipped operatories and 3 plumbed in a 1,947 sq ft suite. Seller is currently working 3 days/wk and sees approximately 20 new patients/mo. Insurance/Cash/Some HMO. No advertising. 100% patient referral. It's computerized with EZ Dental and digital X-ray (3 sensors). Grossed approximately \$241K in 2014. Please contact your CPS Agent for more details. **Property ID #5052.** 

### **RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS**

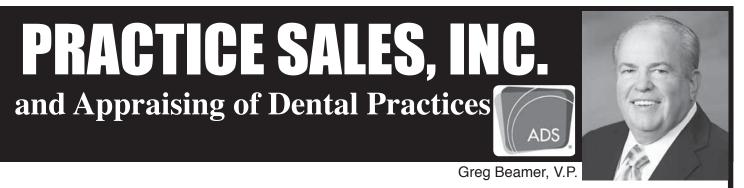
**APPLE VALLEY (GP)** – Established in 1978 this, practice is located in one story building. It consists of 3 equipped operatories with EagleSoft software and digital x-ray in a 1,350 sq ft suite. Seller is currently working 4 days/wk and sees approximately 15-20 new patients/mo. There is 3 days/wk of hygiene. Insurance and cash only. Does minimal advertising. Remodeled the office in Feb 2014. Has monthly revenues of \$44K. BUYER'S NET OF \$119,285. Great practice. Please contact your CPS Agent more details. **Property ID #5044.** 

**CHINO -** Established in 1996, this general practice is located in a busy single story strip mall. The practice consists of 4 equipped operatories, 1 plumbed not equipped operatory, sterilization/lab room, lounge room, 2 storage rooms, dark room, and 2 private office in a ~1,620 sq ft suite. Computerized with Eaglesoft software. No digital. Seller works 3 days/wk and sees ~15-25 patients/day. Grossed approx. \$365,602 in 2014. **BUYER'S NET OF \$112K.** Practice is ~78% Denti-cal. Contact your CPS Agent for more details. **Property ID #4495.** 

**CHINO HILLS -** Leasehold Improvement & Equipment Only! This dream practice was built out when a rare opening in the Costco Center became available. Everything is completely new, and built out exquisitely. Over \$8,000 was invested in just the frameless glass frontage, giving maximum exposure to the restaurants and retail store next to, and surrounding our practice. There is more traffic in the parking lot, than many major intersections in the area. The practice consists of 3 equipped operatories, 2 plumbed not equipped, lab & sterilization area, lounge room, storage room, consultation room, dark room, and private office in a ~1,470 sq ft suite. Move on your dream practice now, or it will be somebody else's! Area is surrounded by residential homes. **Property ID #4501.** 

**HESPERIA (GP)** – Located in a small strip plaza on a major street surrounded by shopping centers, this practice consists of 4 equipped operatories in an approximate 1,280 sq ft suite. It's computerized with Softdent software and digital x-ray. Seller works 3 days/wk with 3 days of hygiene and sees approximately 6-12 patients per day. The income source is approximately 60% insurance and 40% cash. No HMO. Has new to older equipment. Does minimal advertisement. Grossed \$300,814 in 2014. Great practice. Please contact your CPS Agent for additional information. **Property ID #5007.** 

Nationwide Toll Free Number: (855)672-3000 · Fax: (714) 333-4444



**INDIAN WELLS** – Great opportunity. This modern designed practice consists of 4 equipped operatories, lab room, lounge room, Cat Scan + Pano x-ray room, 2 consultation rooms, sterilization area, dark room and 2 private offices plus lecture room in a 2,850 sq ft office. Computerized with Intra oral camera. Major equipment is 10+ years old. Seller will be focusing on his primary offices. Located on a one story building near shopping plazas and residential community. Grossed \$360K for 2014 on 1 day/wk schedule. Please contact your CPS Agent for more information. **Property ID #5041.** 

**MURRIETA** - Leasehold Improvement & Equipment Only! This modern designed practice is located in a one story condo which you have the option to rent or buy. Practice consists of 4 equipped operatories, sterilization area, storage room, and private office in a 1,350 sq ft office. Computerized with Easy Dental software. Equipment like new. Great practice to start a specialty or GP office. Near residential community. Please contact your CPS Agent for more details. **Property ID #3221.** 

**PALM SPRINGS** – General practice established in 2005 and located in a one story free standing building. Practice consists of 3 equipped operatories with Practice Web software and digital x-ray. Major equipment is approximately 2 years old. Suite is 1,200 sq ft. Seller is working 5 days/wk and sees approximately 8-10 patients/day. Income source is approximately 25% insurance, 65% cash and 10% Denti-cal. Does little advertising. **BUYER'S NET OF \$181K.** Please contact your CPS Agent for more information. **Property ID #4487.** 

### SAN DIEGO & IMPERIAL COUNTY LISTINGS

**EL CENTRO (GP + BLDG)** – Well established family owned practice with over 60 years of goodwill. This practice is located in a single story building. **Building is for sale.** Practice consists of 5 equipped operatories, lab room, lounge room, storage, x-ray room, sterilization room, dark room, and 2 private offices in a 1,857 sq ft office. It's computerized with SoftDent software and digital x-ray. Seller is currently working approximately 4.5 days/wk and sees approximately 12-15 new patients/mo. Fee for service. Grossed approximately \$304K for 2014. **Buyer's net of \$87K.** Great practice. Please contact your CPS Agent for more details. **Property ID #5023.** 

**ESCONDIDO** (**GP + BLDG**) – Well established general practice located in a corner one story free standing building with excellent street visibility on a major street with handicap access and ample parking. **Building is for sale.** Practice consists of 5 equipped operatories in a 2,200 sq ft office. Plumbed for nitrous and oxygen. It's computerized with Delta Data software. Insurance/Cash/Cap office. There's 2 days/wk of GP, 1 day/mo of O.S. and 1 day/wk of Endo. See approximately 15-16 new patients/mo. No advertising. Grosses approximately \$375K for 2014. Have monthly revenues of \$30K. BUYER'S NET OF \$89,062. Near schools and residential area. Practice has growth potential to expand patient base and market specialist. Please contact your CPS Agent for more details. **Property ID #5046.** 

### SAN LUIS OBISPO & VENTURA COUNTY

**SAN LUIS OBISPO COUNTY** – Beautiful well established practice located in a two story medical / dental building. Seller works approximately 4 days/wk, Endo 2x/mo and with 8 days/wk of hygiene. Sees approximately 60 patients/ mo. Insurance and cash only. The practice consists of 6 equipped operatories, lab room, lounge room, storage room, consultation room, large sterilization room, and large private office in a 2,626 sq ft suite. It's computerized with Eagle-Soft software and digital x-ray. Has monthly revenues of \$95K. **Buyer's net of \$323K.** Excellent opportunity. Please contact your CPS Agents for more information. **Property ID #5037** 

### www.calpracticesales.com

CALIFORNIA PRACTICE SALES, INC.

Specializing in the Selling and Appraising of Dental Practices



SIMI VALLEY (GP + Buildings for sale) - Great opportunity to invest in a general practice and real estate. There are two single stories free standing buildings, which the second property also includes a tenant in a separate detached building which generates rental income. Established in 1964, the 1,900 sq ft. practice consists of 4 equipped operatories with 2 that are plumbed, but not equipped and digital x-rays. It's computerized with Dentrix / Gendex software. Seller is currently working 3 days/week with 2 hygiene days. No advertising. With local business development in process, the potential for growth in the area and within the practice are very high. Grossed approximately \$273,790 in 2014. Has a **Buyer's Net of \$124K.** Please contact your CPS Agent for more details. **Property ID** #5027.

**VENTURA (GP)** - This practice has 36 years of goodwill located in a 2 story professional building (1st floor w/ direct access). Modern designed practice with 4 fully equipped operatories in a 1,862 (+ free bonus room) sq ft suite. Every operatory has dual monitors and lights suspended from bove making the operatories even more spacious than they already are. Each operatory has floor to ce in a win tows for plenty of natural light with custom fit shades. Computerized with Dentrix software and digital x **Co**. Equipment is approximately 2-15 years old. Seller is currently working 4 days/wk with 3 days/wk of hygiene. See approximately 14-16 patients/day. Insurance and cash only. Grossed approximately \$423K in 2014 with monthly revenues of \$35K. **BUYER'S NET OF \$92K.** Great practice. Please contact your CPS Agent for more information. **Property ID #5039**.

### SPECIALTY OFFICE LISTINGS

**ALISO VIEJO (Pedo)** – With over 20 years of goodwill this practice is located in a two story medical / dental professional building with free ample parking lot. Seller currently works 4 days/wk and sees approximately 10-15 new patients/mo. There is some HMO. Minimal advertizing. Practice consists of 3 chairs in open bay with large window views, 1 plumbed not equipped op, lounge room, video game room, storage room, x-ray room, quiet room, sterilization room and private office in a 2,093 sq ft suite. It's computerized with SoftDent software with digital x-ray. Major equipment is new to older. Grossed \$325,972 in 2014. **BUYER'S NET OF \$108,648.** Great practice. Nice staff. Kid friendly. Please contact your CPS Agent for more details. **Property ID #5031.** 

**PANORAMA CITY (ORTHO)** – Leasehold Improvements and Equipment Only! This dental office has been a landmark in the area for over 45 years. The new grade school next door and the high school directly behind this location are two untapped sources for new patients. There has been no prior marketing at these schools. The heavy foot traffic of the location presents a strong opportunity for a prospective Buyer for future advertising. Practice consists of 4 chairs in open bay, 1 plumbed not equipped, sterilization area, lounge room, lab area, dark room, private room and 2 storage room in a 1,200 sq ft office. The location is networked and set up to be completely paperless (Buyer to provide dental computers). There is ample free private parking, which is also gated for the building. Great opportunity. Please contact your CPS Agent for more details. **Property ID #5034.** 

SIMI VALLEY (Ortho) - Practice consists of 6 chairs in open bay. It's computerized with Orthoware software. Seller works approximately 1 day/wk. Sees approximately 25-30 patients/day. Fee for service practice. Located in a 1,260 sq ft suite on a two story shopping center. Grossed approximately \$221K in 2014. Please contact your CPS Agent for more information. Property ID #5003.

### **NEED CE CREDITS?**

View Upcoming Continuing Education Opportunities: http://www.calpracticesales.com/blog Keep Up To Date With Us on Facebook: http://facebook.com/MYCPSTEAM View Select Videos on YouTube: http://youtube/MYCPSTEAM

SELLER'S:	BUYER'S:
DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS	DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS
John W. Knipf: jknipf@calpracticesales.com Robert A. Palumbo: rpalumbo@calpracticesales.com	Alice King: aking@calpracticesales.com Greg Beamer: gbeamer@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, V.P., Greg Beamer, V.P.

Nationwide Toll Free Number: (855) 672-3000 • Fax: (714) 333-4444 CA DRE #00491323 www.calpracticesales.com **Custom built stools** Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.

**CLAREMONT** BEAUTIFUL EXISTING DENTAL LOCATION FOR SPECIALTY TEAM FANTASTIC OPPORTUNITY FULL PRICE \$85,000 for 2000 sq ft prestigious office. CALL PPS TOM FITTERER 714-832-0230.

**ORANGE COUNTY, CA** EST. 1997, 4 OPS (3 FULLY-EQUIPPED), MAIN STREET LOCATION, INSIDE PROF/MED BLDG, 4,000 PT CHARTS, GROSSING \$450K+. CALL PROMED FINANCIAL 888-277-6633 [REF#D913].

**Antelope Valley** HMO practice collects \$1.1 million with \$12,500/mo in capitation. Nets over \$450,000/year. 7 ops. No Denti-Cal. Asking \$828,000. Kurt Skarin 805-777-7707.

**PRACTICE FOR SALE/ TUSTIN** Beautiful office w/ 3 ops; 1 plmb; Equip. California Practice Sales, Inc. Phone: 714-639-2775.

**Need your plans** completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179.

**Mobile dentistry** new delivery unit with compressor, sterilizer, suction, older xrays on wheels, small equipment and instruments \$3000 (909)796-1246.

**PERIODONTIST WANTED!** Beautiful,modern established Endodontics practice in the San Fernando Valley with a large referral base is looking to share the office with a periodontist. Please Email resume to: uscendo87@gmail.com.

**PROTECTING** (you and your practice), PROVIDING (knowledge, experience and advice) and PROVING (to be the best in the Nation). 3 QUALITIES YOUR ATTORNEY SHOULD HAVE. WOOD & DELGADO www.dentalattorneys.com.

LIVE PATIENT HANDS ON IMPACTION COURSE WWW. WESTERNSURGICALANDSEDATION.COM. 415-297-9046.

**SAN DIMAS** SPECIALISTS ALERT GP WANT TO SELL AND WORK BACK-- HMO 8000 per month.Fantastic opportunity to secure a million dollar opprortunity for \$500,000 5 ops in 1450 sq ft. Rent only \$3600 incl NNN for this shopping center practice. Seller refers out Implants,OS, MOLAR ENDO AND ORTHO. CALL PPS TOM FITTERER ASAP 714-832-0230.

**SEEKING GENERAL DENTIST** WHO IS WILLING TO WORK IN NICE MOUNTAIN COMMUNITY. HOME TO A CLOSE KNIT DENTAL STAFF LOCATED IN THE MOUNTAINS OF SAN BERNARDINO. MONDAY-THURSDAY. CALL 909-338-1782 ASK FOR KATHLEEN OR EMAIL CARLSONDENTAL14@YAHOO.COM WITH OPTION TO BUY.

**Carlsbad** 6 ops. Fee for service office with no HMO/capitation plans. Accepts most insurance and participate in many PPO plans currently. Newer delivery systems and compressor. All chairs and units have been refurbished. Call for details. Ken Rubin Practice Sales (619) 299-6161 www.KRpracticesales.com.

# WHY SEND YOUR ENDO OUT?

I Finish ALL Inoperable ENDO with Lifetime Warranty, Apicos, Retreats, Calcified, Unfound, Unusually Curved Canals, Perfs Repairs, Broken Files.



# 562-968-4061 www.socalrootcanal.com

**MISSION VIEJO** DENTAL OFFICE LEASE gorgeous dental office lease with equipment 2-3 days call for info 949 293 1212 Dr B.

**DENTAL PRACTICE FOR SALE** GLENDORA Newly renovated starter office. 99 Cent Retail Center. Great visibility. 3 operatories plus 1 additional plumbed. 1,200 sqft. Rent is ~\$2,300. Listing#GL34S. Please call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or practice@lcffin.com I LCFPracticeSales.com.

**Santa Glarita Valley** General Dentist needed for private practice. 2 days/week pedo/adults. Bilingual Spanish a plus. Basic (600) and percentage. scvdentalteam@gmail.com.

**REDLANDS** low rent, 5 ops Grossing 20 to 30 K per month. Bargain Call PPS Tom Fitterer 714-832-0230.

**Huntington beach** 3 ops, consult rooom, private office available for sublet or to purchase. Rent very low with 3 years remaining. Call 310-948-8209.

**SANTA ANA** Absentee owned (6) op fully eqt'd G.P. for sale. First floor street front location on a main thoroughfare. Exposure/visibility/signage. Cash/Ins/PPO pts. No HMO & no Denti-Cal. Comput. & Pano eqt'd. 2014 Gross Collect. of \$549K+ on a (3½) to (4) day Associate run week. D&M Practice Sales 818.591.1401.

**FOR SALE** Kilgore Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.



"Excellent-Good Image Quality"

Clinicians Report September 2011 An independent, non-profit, dental education and product testing foundation. For the full report, call (800) 704-8484.

For every two sensor purchased receive a FREE Apple Watch. The first **50 doctors** who call will also receive **\$1,000 OFF** each sensor! Call: (800) 397-6046 **Looking for personable** outgoing General Dentist to work private office in San Juan Capistrano 2days/week. PPO only. Email:psmgmtsvcs@yahoo.com.

**TORRANCE** RETIREMENT PRACTICE serving COMMUNITY AND PALOS VERDES - CALL PPS 714-832-0230.

**MISSION VIEJO ORTHO PRACTICE FOR SALE** 3+ operatories in 1200 square feet in professional building for over 20 years –grosses over \$13,000/month on 2 short days/week – contracts receivable over \$65,000 - Thomas & Fees Practice Sales (714) 544-4341.

**endo practice** for sale ventura county. very good community. \$150,000 OBO contact: dentalstaff2013@gmail.com.

**A 33-month** study of 43 patients with 121 recession sites treated using the Pinhole Surgical Technique was published in Oct., 2012, by The International Journal of Periodontics and Restorative Dentistry to international acclaim. Visit pinholesurgicaltechnique.com.

ENDO OR OS NEEDED ONCE A MONTH AT A GENERAL OFFICE. HMO/PPO OFFICE DENTAL1717@GMAIL.COM.

**Exp IP** molar rct ,surgical ext with oral sedation license.great with kids.looking for P/Tposition call 909-653-3166.

**P.F.S. BUYING** A DENTAL PRACTICE? Call Sunwest Bank for all your lending needs - 714-730-4412.

**HAWTHORNE** ABSENTEE BUYER OPTIONAL SELLER Not a mgr could stay for enteprenour DDS or? Visable strip center with 3 restaurants Mex, Korean, Hamburgers 1800 sq ft 6 ops plumbed2 equipped, low gross, low overhead, needs someone to market to thousands passing by Full price \$75,000 FANTASTIC OPP LOW PRICE.

Santa Barbara Outgoing associate dentist. 1 or more days. Min 2 years exp. Great office. Email resume to np95@aol.com.

**HEMET** PARTNERSHIP ON Practice, Grossing \$800,000 leading into 100% ownership Call tom fitterer 714-832-0230.

**Pedodontist** needed for busy office in Riverside county. Must accept denti-cal. Please email CV to drhortonz@hotmail.com.

**BANNING** 6 Ops, recently remodeled, GR of \$1.4M+ in 2014. Room for 4 additional Ops. HSPPT-Steve Caudill 951-314-5542 #CA183.

**Legal Tip** Are you sure your broker-provided contract protects your interests? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Tustin General dentistry leasehold only for sale. Priced for quick sale at \$120,000. 4 operatories and elegant front desk and reception and patio. All rooms have nitrous and TV monitors. Busy street. Building newly remodeled. Call for more info: Dr. Mosslehi 949-836-3837 or email mosslehi@aol.com.

**INDIO** DENTAL BUILDING for ABENTEE DENTIST 4000 sq ft, full price \$650,000 Call PPS Tom Fitterer 714-832-0230.

**FREMONT** Air Techniques AT 2000 XRay Developer for Sale. Asking \$400 Or best offer - dental\_corporation@yahoo.com 510-474-7473.

**Pursuing ownership?** Live Oak Bank can finance your dental practice with customized loan terms and quick credit approvals. 877.890.5867 www.liveoakbank.com/healthcare Envision your dream practice. Now let us make it a reality. Contact Live Oak Bank for your practice financing needs. 877.890.5867 www.liveoakbank.com/healthcare.

**Orthodontic Office** for sale in Fountain Valley. 1100 sq ft, modern, new equipments, 3 chairs bay, 1 op. email Inguyendds@aol.com.

**Ortho startup** office seeks quality used equip/supplies: pan/ ceph, lab, sterile, chairs, carts, lights, delivery, instruments, anything ortho 323-401-6663.

**CORONA** NORCO FREE STANDING BUILDING 2800sq ft 8 ops this year ave 90,000;per month and growing Seller confident to do 1.2 to 1.4 million 2015 st of art office Call PPS Tom Fitterer 714-832-0230.

**Practice Management Software** with Digital Sensors. Perfect for the new office or office looking for a clean/fresh new start. Call 1(800)397-6046.

WANTED 1-2 DAYS TO RENT AT A WORKING DENTAL OFFICE AT MISSION VALLEY ZIP 92108 OR AROUND. I HAVE MY OWN PATIENTS. theendodoctor@yahoo.com.

**South Gate** Dental Office/Building for sale. Features full dental office plus two small offices and separate residential apartment. 310-806-6141.

**"Increase the value** of your dental practice by filing for federal trademark protection. Call today for your free consultation." Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com.

**Litigation** is the new retirement plan...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848.

**Chula Vista** Ortho Condo Office For Sale. 4 chair, 1026 square feet. For details/photos call 619 298-1775.

**SAN DIMAS** SPECIALISTS ALERT GP WANT TO SELL AND WORK BACK-- HMO 8000 per month.Fantastic opportunity to secure a million dollar opprortunity for \$500,000 5 ops in 1450 sq ft. Rent only \$3600 incl NNN for this shopping center practice. Seller refers out Implants,OS, MOLAR ENDO AND ORTHO. CALL PPS TOM FITTERER ASAP 714-832-0230.

**Dental office staff** Spanish-speaking in Indio. Contact: 951 310 4081. Email: gpdason@gmail.com.

**PRACTICE FOR SALE** Fallbrook. GP estab 18 yrs. Single story Prof Bldg on main road. SDPS: 760-599-7828.

**Phoenix** Locum tenens, General Dentist, Months of June and July. Tuesday, Wednesday and Thursdays, Arizona licensed. Please send inquiries to Dental894@yahoo.com.

# HOW DO I KNOW WHEN TO SELL?

Who can I trust to help me NAVIGATE THE SALE?

We have answers: (855) DDS - 4DDS (855) 337-4337

# Arren Hulstine Broker Bill Kimball, DDS Bill Kimball, DDS

# Sell your Practice

Call us today for a free initial practice appraisal and let us help you develop a plan for securing your future.

# Purchase a Practice

With listings throughout California and our combined unique experience, we can help you find your perfect practice.

# Grow your Practice

Our no-obligation consultation helps you pinpoint key areas in your practice to increase profitability and practice value.

# PRACTICE SALES

# **Current Listings**

FEATURED LISTING: Glendale Practice Want to enjoy a beautiful, profitable turn-key office with a great location and high net-income? Own the building with this amazing practice. (Real Estate listed separately)

SAN JOSE FRESNO FRESNO SAN LUIS OBISPO SANTA MARIA New listing! GLENDALE GLENDALE WESTLAKE VILLAGE ALHAMBRA New listing! NEWPORT BEACH RIDGECREST New listing! VISTA New listing! LA HABRA New listing! PALM DESERT Great location, high visibility, 6 ops Great or 1st time buyer, 6 ops, \$199k 12 ops, property available w/6 suites Premier Perio practice Call for details Great location, high net income 5 ops with lots of upside potential Great opportunity, fantastic location Call for details Opportunity to buy or partner Real estate for sale also Call for details Great opportunity, Doctor retiring General dentistry/perio practice

# VISIT US ONLINE FOR MORE INFORMATION ON LISTINGS

www.integritypracticesales.com

kirsi@integritypracticesales.com

CA BROKER #01911548 CA BROKER #01899816 **San Fernando Valley** perio practice collects \$880,000/year with a net income of \$265,000. Four days of hygiene per week. 5 ops. Asking \$475,000. Kurt Skarin 805-777-7707.

**Oceanside Oral Surgery** 8 ops with 26 years of goodwill. Outpatient surgery center with overnight capability close by. Modern, well appointed, state of the art office. Digital/ Paperless. Can be expanded to cosmetics, oncology, orthognathic and TMJ. Call for details. Ken Rubin Practice Sales (619) 299-6161 www.KRpracticesales.com.

**Progressive** Orthodontics Seminars:Videos, materials and instruments for sale. 818-8816844 or 818-3953535.

**Searching** for a quality oriented self-starter ORTHODONTIST. New graduates welcome! Ground floor practice in Chula Vista. E-mail CV to: greatdentalgroup@yahoo.com.

**Pentamix 3** for sale Excellent condition, used less than 100 times. \$800 + shipping dawnemail@yahoo.com.

**YOUR NEEDS COME FIRST!** At Orange County Business Bank being local allows us to provide you with faster service. We can get things done! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC.

**High Level GP** needed in LA. 3rd molar extraction and implant placement a must. IV cert a plus. Email: toothdocla@gmail.com.

**BEACH CITY** SO ORG CTY, GROSSED 850K 2013, so far this year grossing ave 60 to 70k in recent months, Seller will assist in bank finacing if necessary. CALL PPS TOM FITTERER 714-832-0230.

**Implants in Your Office** Experienced GP will place & Restore. I bring all equipment and material. \$500+material fee. btcdentist@gmail.com 949-798-9591.

**EQUIPMENT RESELL ASSISTANTS** Have equipment to sell? Let us help. Contact: Pate Savage / pate@repairmakers.com.

**GP position Open** Pomona91767. Min 2 yr exp.NO HMO.Wed or Thu. Possible buy-in to Biz/building sugarbug888@gmail.com.

**Pedo/GP** office for sublease. Pomona 91767. 4 ops 1 to 2 staff. 1d/wk. great for ortho. sugarbug888@gmail.com.

**WEST LA** PARTNER FOR-1/3 rd LADY KOREAN-DDS for-GR 1.2 STATE OF ART FACILITY-- WORK TWO TO THREE DAYS A WEEK CALL TOM FITTERER 714-832-0230.

**Dental** Receptionist/Assistant needed F/T in Montebello. 1 yr. exp. Bilingual. (323) 722-6766.

**PRACTICE FOR SALE** GLENDALE GP w/ 3 eq ops Grossed \$509K in 2014. California Practice Sales, Inc. Phone: 714-639-2775.

**DENTIST WANTED** 2 YEARS EXPERIENCED. BUSY OFFICE LOCATED IN EL MONTE. FAX RESUME TO 626-575-0240 OR E-MAIL TO ALFONSOEM1935@GMAIL.COM.

**Used DCI** Handpiece lubrication station, \$75, excellent condition. North San Diego. Rbdentaloffice@gmail.com.

**DENTAL PRACTICE FOR SALE** IN HAYWARD Gross ~\$438K. Located in retail center with major anchor. Mostly CASH/ PPO. 4 operatories plus 1 additional plumbed. 1,800 sq. ft. Listing #HW888SL. Please call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or practice@lcffin.com I LCFPracticeSales.com.

**Midmark** 1.25HP CV3 and 2HP CV5R classic series wet vacuums available! Perfect working order, still installed. 3500/pairOBO. hataefamilydental@gmail.com.

**DENTURE PRACTICE** GROSSING 1.44MILLION LOW RENT 30 DENTURE PATIENTS PER DAY FULL PRICE 1.2.5 MILLION Fantastic opportunity for Specialist PROSTHODONTIST OR PERIODONTIST TO DO IMPLANTS CALL TOM FITTERER 714-832-0230.

Water Costs are Rising! do not miss the opportunity to upgrade to a Dry Vacuum System for only \$3995. Made in USA, Quiet Operation. Too many features to list. Visit WWW.DHPDENTAL. COM or call (800) 423 - 5657 for more information.

TARZANA/RESEDA Share Office Space in a Beautiful Medical Building on a Major street with option to buy practice- currently a Pediatric Practice. 818-9269367.

**Orthodontics** in your office. Keep your braces referrals inhouse. Orthodontist started 20 offices OC/LA/IE Travel w/ staff supplies inhouseortho@gmail.com.

**Dental assistant** needed for a private practice in Oxnard. please fax resume to 805-485-4943 or email to coastdds@ yahoo.com.

**Garden Grove** Dental office to share-Available to share 1-5 days/week. Large 6 op office. (714)537-1600.

**HEMET** PARTNERSHIP ON Practice, Grossing \$800,000 leading into 100% ownership Call tom fitterer 714-832-0230.

PALM DESERT Perio/Implant/Prosth, 6 Ops, Dentrix, Digital, Pano. \$805K GR, Adj. Net of \$386K. HSPPT-Thinh Tran 949-533-8308 #CA242.

**E.** Bev Hills dental office to sublet.4-5days Must have own patient population. Call 310-489-5346 for info.

**FREE** 5 bags of automix tips, unopened bags, 44 tips each bag, for FujiCEM 2 cartridge. Call Ann @530-233-2034.

**ALHAMBRA** 2 new listings, call for details. IntegrityPracticeSales. com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

**Dio Implants** New IFI/SM Kit, New SM/SM Int. Master Kit, 36 implants valued \$8157.72 sell \$4500 (760) 747 2616.

# LEARN HOW TO PLACE YOUR OWN INPLANTS

100% of the proceeds from the course are used to treat our country's most honored citizens, our veterans, and our neglected older adults.

Limited availability. Please sign up early!

EXCEPTIONAL 4-DAY HANDS-ON IMPLANT SURGICAL EXTERNSHIP ON PATIENTS SPECIALLY SELECTED FOR YOU!



Call Now 888.871.0009 info@implantmentoring.com www.implantmentoring.com www.implantoutreach.com

### Learn comprehensive treatment planning and management of complications.

- Learn to perform difficult extractions and proper bone regeneration techniques.
- Learn the surgical placement of dental implants on patients selected for your surgical experience.
- Learn implant prosthetic phase.
- Learn to increase case acceptance.
- Direct supervision by a team of very experienced board-certified oral surgeons, periodontists, and prosthodontists.

Basic Surgical Course: Place at least 10 implants Intermediate Surgical Course: Place a minimum of 20 implants Advanced Surgical Course: Place a minimum of 30 implants including sinus grafting and full-mouth rehabilitations

### TUITION

Basic Course: \$8,500 Intermediate Course: \$10,500 Advanced Course: \$14,500 *Tuition includes:* 32 CE Units, all surgical material, implants, accommodation, daily continental breakfast, lunch, dinner and course certificate.

**COURSE DATES** April 22, 2015 - April 25, 2015 June 24, 2015 - June 27, 2015 August 26, 2015 - August 29, 2015

### CE HANDS-ON SURGICAL COURSE ON EXODONTIA, BONE GRAFTING AND IMPLANT PLACEMENT

- Learn to perform difficult extractions.
- Learn proper regeneration techniques.Learn the surgical placement of dental
- Learn the surgical placement of dental implants.
- Learn various suturing techniques.
- Pig jaws are used for the training.
- Direct supervision by a team of very experienced board-certified periodontists and oral surgeons.
- Eligible for 4 CE credits.

**Course Dates:** *Saturdays* April 18, 2015 May 9, 2015 June 6, 2015 August 22, 2015

Fee: ONLY \$499

# "Do what you do best, we do the rest!"™

Since 2008, Implant Outreach is The First Comprehensive Mobile Surgical Services for Dental Offices in the United States.™

©2015 Implant Outreach Inc. All rights reserved. Implant Outreach\* is a registered service mark. Do not Quote, Cite, Use or Reproduce Without Written Permission of Implant Outreach Inc.

**DANA POINT** HEALTH FORCES SALE. 5 Ops gr between 60 to 90 per/mo. Seller will assist in transfer Estb 20+ years Full price \$775k Call PPS 714-832-0230.

**Looking for** A DA Front/Back office, prof., energetic, honest & ppl friendly. Exp & xray license req. Pls email orangeresumes@gmail.com.

DENTIST NEEDED FOR RIVERSIDE LOCATION WEDNESDAYS AND FRIDAYS. MORE DAYS WILL BE ADDED IN FUTURE. PLEASE EMAIL RESUME TO ITSOKU2@YAHOO.COM.

**TEMECULA** practice for sale. Low Overhead. Will help with transition. All equipment less than 3 years old. Email: temeculadds123@gmail.com.

**TORRANCE** RETIREMENT PRACTICE serving COMMUNITY AND PALOS VERDES - CALL PPS 714-832-0230.

**SubLease** in Tustin Brand spanking new office in Tustin, 3fully equipped ops, digital, pan/ceph/computerized. call 714-390-6875 dropenwide@yahoo.com.

**DENTAL EQUIPMENT FOR SALE** Including gendex xrays, midmark handpiece delivery system, midmark track-mounted monitors. Email/Call for details. 858-635-6700. SoCalPerioImplant@gmail.com.

**Dentist** for Riverside private practice, new grads welcome, part-time (M,T,R). Fax resume to (951) 684-3631 or email 09tuduy1951@gmail.com.

**NEW** VARIOSURG PIEZO COMPLETE SYSTEM (\$8500), Ti-MAX HANDPIECES (\$750). ALL NEW MADE IN JAPAN. 310-295-7255 or marknoori@gmail.com FOR PRICES.

**LAKE FOREST** NEXT TO EMPLOYER OF 3000 EMPLOYEES, Hi Identity location 7 ops Rent reduced, Great opportunity for young DDS to partner with option to buy 100% later, Investment required. Call PPS 714-832-0230.

**Molar RCT** Surgical Ext, Dentures, Pedo. Versatile GP available for FT/PT/Temp/Partnership. Call 872.222.8722 or email DentalDefender@gmail.com.

**Tuttnauer Valueklave** 1370 for sale, used. \$1100, Pick up only/ buyer covers shipping, north San Diego. rbdentaloffice@gmail.com.

**FOR SALE** Pedo Pediatric Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

**Avoided grafts?** Referred patients to specialists for receding gum surgery? Not any more! Easy, low impact, low risk technique can be mastered in hours. Visit pinholesurgicaltechnique.com to learn about Pinhole Surgical Technique!

**Mission Hills** Estb 50 yrs, Seller wishes to work back 3 Ops Rent \$1550 Gross. Full price \$225K Call PPS 714-832-0230.

**Practice for sale** by owner in Costa Mesa, CA. Practice did 2.4m in 2014. If interested email: costamesapractice@hotmail.com.

**Buying a practice?** Call today for a free consultation regarding the process and legal issues involved with your practice transition. (888) 776-5384. www.dental-attorney.com.

**IT/IT** Dentist needed for practice in Palmdale. Great Compensation!!! 2-5 yrs exp pref. Send CV to palmsmile@yahoo.com attn Donny.

**NEAR BAKERSFIELD** Estb 30 yrs Part Time DDS must sell, Full time DDS will do 500K Bargain for building and practice. Building recently renovated, Any where in La will sell for \$500,000 plus bargain for RE and practice \$350,000 Call PPS Tom Fitterer 714-832-0230.

**ENDODONTIST** & ORAL SURGEON needed 1-2 times a month. Private practice, very nice patients. La Palma- Buena Park. Resume to northorangecountydental@gmail.com.

**Glendale office** looking for a Dental Assistant with multi-specialty experience. please fax resume to 818-241-3038.

**DENTIST NEEDED** FOR A BUSY DENTAL OFFICE. EXCELLENT COMPENSATION AND BONUS. FAX RESUME TO 626-448-9535.

**I have had** the pleasure of working with Monica Rebella and her Rebella Accountancy as my accountants for the past 15 years. She is truly the most knowledgeable and professional accountant I have come across all these years. She is simply always available for you and for any of your questions. Shay Salehrabi D.D.S. (714) 619-0667 www.rebellacpa.com.

**Private practice** in South OC seeking experienced ORTHODONTIST for 1 per month. No HMO. email to Foothillsmiles@gmail.com.

**Looking** for an Experienced Dental Assistant. Full time position. Bilingual (english/spanish) Call Melissa to set up interview (714)776-8681.

**DENTAL OFFICE** FOR SALE 81-955, Highway 111, INDIO, CA 92201 Email: Contact: 951 310 4081. Email: gpdason@gmail.com.

**Mission Hills** Estb 50 yrs, Seller wishes to work back 3 Ops Rent \$1550 Gross. Full price \$225K Call PPS 714-832-0230.

**Legal Tip: Sellers** Can your C corporation avoid double taxation of your goodwill allocation? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**Professionalism** respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203.

**FREE** Ergonomically Correct Dentists Stool (\$475 Value) with purchase of assistants stool. \$150 Choices. Made in USA. Visit WWW.DHPDENTAL.COM or call (800) 423 - 5657 for more information.

**Glendale office** looking for a General Dentist that places Implants please fax cv to 818 241-3038.

**ENDODONTIST** needed for HMO/PPO Palm Springs office. 1-2 days a month. Please call Martha 760-325-6480.



**Thomas Subbijo, DMD** (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536.

**EQUIPMENT FOR SALE** Quality dental equipment for sale in San Diego County ONLY. Must be serious buyer: (858) 822-9666.

SAN DIMAS SPECIALISTS ALERT GP WANT TO SELL AND WORK BACK-- HMO 8000 per month.Fantastic opportunity to secure a million dollar opprortunity for \$500,000. 5 ops in 1450 sq ft. Rent only \$3600 incl NNN for this shopping center practice. Seller refers out Implants, OS, MOLAR ENDO AND ORTHO. CALL PPS TOM FITTERER ASAP 714-832-0230.

**IMMEDIATE** Quality-oriented and efficient ENDODONTIST needed to join our team, 1-2 DAYS/MONTH in Chula Vista. E-mail CV to: greatdentalgroup@yahoo.com.

**Got the Denti-Cal blues?** Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848.

**ENDODONTIST IN YOUR OFFICE** Experienced Endodontist with supplies + qualified staff. Bilingual English/Spanish To Cover OC, LA, RS County Endodontist.inhouse@hotmail.com.

**TEMP DENTIST** AVAILABLE ALL DAYS!! 25 YEARS EXPERIENCE!! \$450/day. Hours 11am - 7pm DR. GILBERT. (310) 403-3525.

**Registered dental assistant** needed for a fast paced dental office in Canoga Park, bilingual, experienced. Please email resume to romanpidkovadds@gmail.com.

**Newly remodeled** dental office in Los Angeles (5 min to Downtown) available for sublease on Tues and Thurs. Call 424-234-8152.

**DENTAL PRACTICE FOR SALE** IN SAN JOSE Asking \$15K or Best Offer! Starter Practice. Stand alone building near major retail center. 5 operatories, ~2,000 sq. ft. Listing #SJ51M. Please call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or practice@lcffin.com I LCFPracticeSales.com.

**RDA** and DA with many years experience, looking for a job in a caring dental office. 818 224-8023.

**WANTED** LARGE PRACTICE IN SOUTH ORANGE COUNTY TO TRADE WITH WASHINGTON Practice Gr 1.6 and Netting \$565,000 CALL TOM Fitterer 714-832-0230.

**LASER** HoyaCB VersaWave LIKE NEW! Free Accessories! Full spectrum gum,bone and tooth surgery Sacrifice for \$17,900 (310)441-0385.

**Orange County Locations** needed in all corners of the county to band together in Cooperative marketing call Tom Fitterer 714-832-0230.

**\$\$\$\$\$\$** NEED MONEY FAST? Sunwest Bank can close your dental practice deal quickly. Call 714-730-4412.

**Cerec Emax & Vita Blocks** Cerec 3D & Milling Unit FOR SALE MAKE OFFER. Email: dentalresume380@gmail.com.

**Desert Dental Service** is looking for a General Dentist that places Implants. Please email gpdason@gmail.com Contact: 951 310 4081.

**ANAHEIM** General Dentistry Practice/Building, est. 34 years. 6 Ops, 3 equipped. Jaci Hardison-HSPPT 714-318-4911 #CA186.

**ENDODONTIST WANTED!** Twice a month. Good compensation in Long Beach office. Please call (562) 436-4214 or email at longbeachdentalpractice@gmail.com.

**Waterlase/Biolase** MD for Sale/Exchange Sale for \$20,000 obo or Exchange to Digital PANO (email kathyget300@yahoo.com for detail).

**EFFIGIENT** EXPERIENCED ENDODONTIST AVAILABLE for in-house treatments: AVOID THE HYPE AND HASSLES. Produce MORE with practice-building expert on staff.1EndoInYourOffice1@gmail.com.

**TORRANCE** RETIREMENT PRACTICE serving COMMUNITY AND PALOS VERDES - CALL PPS 714-832-0230.

**LOOKING FOR** A DENTAL ASSISTANCE IN COSTA MESA. 1 YEAR EXPERIENCE. SALARY IS BASED ON EXPERIENCE. PLEASE CALL 714-721-9113.

**F/T dentist** needed ASAP in Central California area. New grads welcome. Email to n\_raiyani@hotmail.com.

**Two Zoom** Advanced Powerlight for Sale. Good Condition \$550.00 Each,OBO! Email/Phone emilhawary@yahoo.com 949-955-3366.

**Dentist needed** for Long Beach private office. Must be a Denti-Cal Provider. Email resume to nationaldental@verizon.net.

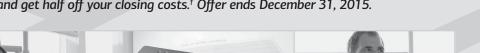
**Temple city** Turn-key office 3op/1000sf, busy street signage,leasehold/equipment, low price sale. billwin6270@gmail.com.

**Hiring DA** position, friendly, team player. X-ray and CPR license required. Bilingual Spanish/English. Email resume: dentalcrystal1@gmail.com.

**DENTIST** p/t 2 YEARS EXP.San Gabriel Valley area. Call 626-575-7565 fx 626-575-0240 e-mail alfonsoem1935@gmail.com.

**CLAREMONT/UPLAND** HIGH IDENTITY LOCATION MILLION DOLLAR Location within 24 months SELLER REFERS OUT \$250K IN ORTHO/OS/ENDO,Seller will work back, great for SPECIALIST or ABSENTEE DDS CALL PPS TOM FITTERER 714-832-0230.

**Dental office** in Ventura County. Complete operatories. Currently an endo office but can be converted to GP. \$60,000. Dentalstaff2013@gmail.com. Mention this ad and get half off your closing costs.<sup>†</sup> Offer ends December 31, 2015.



**JUNE 2015** 

2013 & 2014 Townie Choice Award Winner for Best Practice and Equipment Financing



Practice Sales and Acquisition | Start-ups | Debt Consolidation Deposits | Practice Relocations | Equipment and Consulting Financing Merchant Services | Payroll and Cash Management | Small Business Card

# Flexible financing meets important insights

### With Bank of America Practice Solutions, you get financing<sup>\*</sup> and guidance that matches your needs

Over the years, we've helped thousands of dental practices become more efficient, productive and successful. We'll sit down with you, ask lots of questions and ensure that we totally understand your needs. Then, we'll develop a financial package that's customized to your practice.

Call now and we'll give you a complimentary Dental Practice Business Plan that can be invaluable to your business.

# 🎐 Let's talk



Matthew Christie – 949.794.7440 matthew.christie@bankofamerica.com Practice sales and acquisition



Ali Karjoo – 949.794.7447 ali.karjoo@bankofamerica.com Start-up, commercial real-estate and construction projects

To learn more, visit bankofamerica.com/practicesolutions

# **Practice Solutions**



CDA Endorsed

Lender

<sup>§</sup> CDA stands for California Dental Association

This offer does not include commercial real estate products.

All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply. The term, amount, interest rate and repayment schedule for your loan, and any product features, including interest rate locks, may vary depending on your creditworthiness and on the type, amount and collateral for your loan. Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account. Bank of America is a registered trademark of Bank of America Corporation. Bank of America Practice Solutions is a division of Bank of America, N.A. ©2015 Bank of America Corporation | ARMYKXPM | Rev. 05/15

# Complete Dental Office \$23,029 Normal Install in CA

A fully equipped Dental Office with 2 Dental Operatories, 2 Dentists Stools, 2 Assistants Stools, Digital Intra Oral X - Ray Machine, Dental Vacuum System, Dental Oil Less Air Compressor with Drying System, Autoclave Sterilizer and a Complete Utility Room Control System.

# Dental Office Design Available !!!





(800) 423 -5657 Dansereau Dental www.dhpdental.com

1581 Commerce Street, Corona CA 92880

**Experienced** general dentist available on wednesday to work as associate. Contact yblddentist@gmail.com.

Space available on mon, tues, new dental office in city of orange. Only speciality. Contact 951-809-7761.

PANO FOR SALE WITH CEPH SEIMANS ORTHOPANTOMOGRAPH MODEL OP 10S \$500. FREE FILM DEVELOPER MACHINE. Please call 714-721-9113 or text.

**looking for** a DA bilingual Spanish/English in Costa Mesa. One year experience. call/text resume to 714-721-9113.

Front office for private office in Manhattan Beach. fst20056@ gmail.com or fax 310-406-1256.

**Burbank Office** needs PT Dental Assistant CPR XRAY LIC 2YRS Exp -Front&Back Email CVT to dentistsassociates@gmail.com.

Looking to buy a Cerec. 310-406-0745 or fst20056@gmail.com.

**DENTIST** needed for office in La Puente/West Covina. Minimim 2 years experience. Reply resume to vzar@hotmail.com.

**A very experienced** general dentist looking for 1-2 days of associate position in San Diego. Please call (858) 382-7115.

**WEST LA** ONLY HI IDENTITY STREET LOCATION IN AREA 3 OPS CALL PPS 714-832-0230.

# All New \* Fully Warranted Factory Installed \* Made in USA

Normal Installation within 2 hours of Factorv\*

Simple Low Interest

Financing

**Encino practice** for sale, low production, associate run, inside medical building. Good as startup, merger, or specialist. For info: fish486@aol.com.

**Looking for** Experienced Assistant/RDA/RDAEF. Full Time/parttime.Great pay & benefits.Surgery Expe Helps. 2 yrs experience. starlightdentalgroup@gmail.com/Call 818-243-8888.

**Tustin Dental Spa** for sale Brand new 4 ops/ panceph/computers/ gorgeous/sedation/implant/boutique for sale \$279k dropenwide@yahoo.com 714-974-4332.

**Orofacial** Pain Specialist in Residency at USC available for part-time associate position. Joeseph.m.potter@gmail.com www.linkedin.com/in/cosmeticdds.

**ASSOCIATE DDS NEEDED** Established computerized/digital practice. Studio apartment included. Purchase available. In beautiful SoCal Mountains. Email CV to toothdocheer@gmail.com.

For sale Orthoceph 10S by Siemens and film developer. Excellent condition. \$2000 obo. text/call 714-390-6762 for details.

**DENTAL OFFICES** FOR RENT IN IRVINE AND IN WEST COVINA. THREE DAYS A WEEK. Excellent for specialists. Phone (626)859-2777.

**DANA POINT** HEALTH FORCES SALE. 5 Ops gr between 60 to 90 per/mo. Seller will assist in transfer Estb 20+ years Full price \$775k Call PPS 714-832-0230.



### SOUTHERN CALIFORNIA

**ANAHEIM** – General Dentistry Practice and Building for sale with 6 Operatories, 3 Equipped, 3 Plumbed. Near Disneyland, this practice has been established for 39 years with great visibility on a busy street. #CA186-Jaci Hardison - 714-318-4911.

ANAHEIM - General Practice with 4 Operatories equipped and an additional 5 Operatories available. SoftDent Kodak Digital, and a Digital Pan. 2013 Gross Receipts of \$237K. Retiring doctor works only 3 days per week - room to grow! Great central Anaheim location. #CA207-Thinh Tran - 949-533-8308.

**BAKERSFIELD** – General Dentistry practice with 8 Operatories, 4 Equipped, 4 Plumbed in a 2,400 sq. ft. suite. 2013 Gross Receipts of \$521K. Practice has been established for 20 years. #CA193-Kerri McCullough - 949-300-0312.

BALDWIN PARK – This General Dentistry practice features 5 Operatories, 4 Equipped in a 1,500 sq. ft. bright and airy suite. The Gross Receipts were \$276K in 2014 and the office has been established for 10+ years. The Seller is relocating out of state. #CA176-Kerri McCullough - 949-300-0312.

BANNING - This General Dentistry practice features 6 Operatories in a 1,873 sq. ft. suite. The practice utilizes Digital x-rays, EagleSoft, and is fully paperless. There are 8 days of hygiene per week. 2014 Gross Receipts of over \$1.4MM and adjusted net of \$382K. #CA183-Steve Caudill - 951-314-5542.

**BEVERLY HILLS –** This General dentist has been in practice for 20 years and downsized 2 years ago to a nice boutique office with valet parking for patients. 2 Operatories, 1 equipped. Practice utilizes OpenDental, Digital x-rays, and is paper-less. 2014 Gross Receipts \$120K on 3 days/week. FFS and PPO only. Great for downsizing dentist or starting dentist. Huge opportunity for growth. #CA215-Mario Molina - 323-974-4592.

> NORTHERN CALIFORNIA OFFICE 1.800.519.3458

Henry Schein Corporate Broker #01230466

**BEVERLY HILLS –** General Dentistry Practice with 5 Operatories in a 1,500 sq. ft. suite, located in a prestigious building. Practice utilizes EagleSoft, Digital, CEREC, and most equipment is approximately 7 years old. 4 days hygiene per week, with dedicated, long-term staff. 2014 Gross Receipts were \$1.09MM+. #CA210-Kerri McCullough - 949-300-0312.

**CYPRESS** – *NEW LISTING* – This General Dentistry practice has been established for 35 years in a 1,676 sq. ft. suite with 5 Operatories. Practice utilizes ComputerAge software and most specialty services are referred out. 7 days of hygiene per week. 2014 Gross Receipts were \$948K with \$426K Adjusted Net Income. #CA257 Kerri McCullough - 949-300-0312.

**GREATER LOS ANGELES AREA -**Periodontal Practice-This 5 Operatory Perio practice features Dentrix software with Digital X-Rays, Laser, and an Intra-Oral Camera. There is a great referral base, longtime staff and 34 years of Goodwill. #CA173-Kerri McCullough - 949-300-0312.

HUNTINGTON BEACH - This General Dentistry practice with 3 Operatories has been established for over 23 years in Surf City. Practice utilizes Dentrix, Digital X-rays, intra-oral camera, and a laser. Patient base is approximately 50% PPO, 50% HMO. \$161K Gross Receipts in 2014 with room to grow! #CA194-In Escrow. Thinh Tran - 949-533-8308.

**IRVINE –** *NEW LISTING* – This General Dentistry Practice has 5 Operatories, 4 are Equipped. The seller is ready to retire from this practice in a great location close to University of California, Irvine. 2014 Gross Receipts of \$314K on a 3 day work week with most specialty procedures referred out. Practice is located in a combination strip center/professional complex and is a PPO/ Fee for Service practice. #CA241 –Kerri McCullough - 949-300-0312.



Buy it! Sell it!! Trade it!!!

LOS ANGELES - NEW LISTING -General Dentistry Practice with 6 Operatories, 5 Equipped, in a free-standing building. Practice has been established for over 50 years, in current location for 29. Utilizes SoftDent with 7 workstations, Schick Digital X-Rays, and an Intra-Oral Camera. Majority of specialty work is referred-room to grow. 2014 Gross Receipts of \$591K. #CA255- Kerri McCullough - 949-300-0312.

LOS ANGELES – NEW LISTING Endodontic Practice with 4 Operatories has been established for over 30 years. Practice utilizes Easy Dental and a Cone Beam. Practice's Gross Receipts for 2014 were \$360K on 21 hours per week. #CA259-Kerri McCullough - 949-300-0312

LOS ANGELES – General Dentistry - 9 Operatories, 6 Equipped in a retail center with high visibility. Est. for 16 years. Dentrix, Digital **XOLD**, Pano, Intra-Oral Camera. 2013 Gross Receipts of \$824K with \$355K Adj. Net. Higher numbers #ČA197- Kerri projected for 2014. McCullough - 949-300-0312

LOS ANGELES - This General Practice is located in a multi-story professional building in a 1,200 sq. ft. suite with 4 Operatories, 3 Equipped. The practice has been established for over 60 years. 2013 Gross Receipts of \$256K on a 2 day work week. Room to grow. #CA211-Thinh Tran - 949-533-8308.

NORTH ORANGE COUNTY - NEW *LISTING* – This General Dentistry practice with 4 Operatories features a beautiful design in a great location near freeway and shopping. Practice features PracticeWorks software with 8 newer workstations, an intra-oral camera, and digital x-rays. Practice has been established for 35 years in this family community. The Gross Receipts were \$360K in 2014. Seller is moving. #CA234-Jaci Hardison - 714-318-4911.

SOUTHERN CALIFORNIA OFFICE

1.888.685.8100

# **DENTAL PRACTICE BROKERAGE** Making your transition a reality.



Kerri McCullough License #01382259 (949) 566-3056 35 Years in Business



License #01423762 (949) 675-5578 35 Years in Business



Jaci Hardison License #01927713 (949) 675-5578 26 Years in Business



License #00411157 (951) 314-5542 25 years in Business



More than 75 Years of Experience!

s in Business 35 Years in Business 26 Years in Business 25 years in Business 11 Years in Business PRACTICE SALES • PARTNERSHIPS • MERGERS • VALUATIONS/APPRAISALS • ASSOCIATESHIPS • CONTINUING EDUCATION

**ORANGE** – *NEW LISTING* - General Dentistry practice with four Operatories, three equipped in 1,600 sq. ft. in a professional building close to Old Town, shopping, and freeways. Practice has been established in Orange for 56 years and features PatientBase software, Digital x-rays, and an Intra-Oral Camera. Practice's Gross Receipts in 2014 were over \$429K. #CA256-Thinh Tran - 949-533-8308.

**PALM DESERT** – *NEW LISTING* – Perio/Implant Practice with 6 Operatories, 5 Equipped with Dentrix software and 9 workstations, Digital X-rays, Pano, and Intra-Oral Camera. 20 years of Goodwill in this beautiful desert community. 2014 Gross Receipts of \$805K with \$386K Adjusted Net. Practice takes a few PPOs but most patients are Fee for Service. #CA242 – Thinh Tran - 949-533-8308.

**PALM DESERT –** *NEW LISTING* - This five-operatory General Dentistry practice has been established in Palm Desert for 32 years and is located in a free-standing building. This retiring dentist sees 18 new patients per month and has 6 days of hygiene per week with 2014 Gross Receipts of \$842K and \$339K Adjusted Net. #CA245 – Kerri McCullough - 949-300-0312.

**PICO RIVERA** – *NEW LISTING* - This General Dentistry practice with 6 Operatories has been established since 1960. Practice utilizes DentiSoft software, an Intra-Oral Camera, and a Pano. Practice has 4 1/2 days of Hygiene per week and 2014 Gross Receipts were \$690K. #CA258-Thinh Tran - 949-533-8308.

**SANTA ANA –** This General Dentistry Practice has been established for 35 years on a main street near hospital. Practice has 6 Operatories in a 1,750 sq. ft. suite with Dentrix software, Dexis Digital X-Rays, Intra-Oral camera, Pano, and a Laser. 2014 Gross Receipts of \$1.2M+. #CA221-In Escrow. Kerri McCullough - 949-300-0312.

Northern California Office 1.800.519.3458

**SOUTH BAY, LOS ANGELES** – You will find this General Dentistry Practice with 4 Operatories in a beautiful commercial/ residential neighborhood. This paperless practice features Dentrix, Dexis digital x-rays with 3 sensors, and Pano. This mostly Fee for Service practice has newer equipment and most specialty work is referred out. Practice has 8 days of Hygiene per week with 2014 Gross Receipts of \$1.1+MM and \$426K Adj. Net Income. #CA218-In Escrow. Kerri McCullough - 949-300-0312.

**SOUTH ORANGE COUNTY** – *NEW LISTING* – Pediatric Dentistry practice with 4 Operatories, and 1 year new equipment features a beautiful, modern design, OpenDental, Digital X-Rays, and Pano. 2014 Gross Receipts were \$236K on a 4 day work week with room to grow. #CA222-Thinh Tran - 949-533-8308.

**SOUTH ORANGE COUNTY -** General Dentistry practice features a modern design with 5 Operatories, light and bright interior. EagleSoft, Schick digital x-rays, and an Intra-Oral Camera. \$418K in Gross Receipts in 2014. #CA192-In Escrow. -Kerri McCullough - 949-300-0312.

**SOUTH PASADENA** – *NEW LISTING* – This General Dentistry Practice with four operatories, three equipped, is in a 1,150 sq. ft. suite. This is a paperless, digital practice utilizing Dentrix, an Intra-Oral Camera, and a Laser. 37+ years of goodwill with loyal, long-term staff and 4 days of hygiene per week. 2014 Gross Receipts of \$856K with \$271K Adjusted Net. #CA244- Thinh Tran - 949-533-8308.

**TEMECULA –** Well-established General Dentistry practice with 26 years of Goodwill and 6 Operatories is located in a professional center. Practice utilizes EagleSoft with 14 workstations, digital x-rays, Pano, CEREC, and Intra-Oral Camera. Long-term staff and 4 days of hygiene per week. 2014 Gross Receipts \$825K+. #CA174-In Escrow. Kerri McCullough - 949-300-0312. **TORRANCE** – This General Dentistry practice with over 19 years of goodwill features 3 Operatories, 2 Equipped. Practice is near a hospital and in a professional building. 2013 Gross Receipts of \$333K with \$176K Adj. Net. DentiSoft Software. #CA213-Thinh Tran - 949-533-8308.

**UPLAND** – *NEW LISTING* - General Dentistry Practice with 4 Operatories, 3 Equipped, 1 Plumbed, has been established for 25+ years. Practice is located in a Professional Building and features Open Dental, Digital X-Rays, and Intra-Oral Camera. Most equipment is approximately 4-6 years old and most specialty work is referred out. #CA254- Kerri McCullough - 949-300-0312.

**VICTORVILLE –** General Dentistry practice with 3 Operatories plus 3 plumbed for expansion is located in a 2,150 sq. ft. suite. Practice utilizes SoftDent software with 2014 Gross Receipts of \$273K. Practice has been established for over 34 years. #CA149-Kerri McCullough - 949-300-0312.

**WEST COVINA** – *NEW LISTING* – This General Dentistry practice with 4 Operatories is located in a retail center with plenty of visibility/signage. Practice features Dentrix software, an Intra-Oral Camera, Digital x-rays, 35 years of goodwill. The 2014 Gross Receipts were\$402K. #CA233-Steve Caudill - 951-314-5542.

**WEST LOS ANGELES** – General Dentistry practice with 4 Operatories is located in a 1,500 sq. ft., newly built-out suite in a desirable high-rise on LA's west side. Retiring doctor has practiced in the area for over 50 years. This is a strictly Fee for Service practice utilizing Easy Dental, Digital x-rays, and an Intra-Oral Camera. Most specialty work is referred out. In 2014, the Gross Receipts were \$651K. #CA226-Kerri McCullough - 949-300-0312.

Southern California Office 1.888.685.8100

www.henryscheinppt.com

# **HENRY SCHEIN®** PROFESSIONAL PRACTICE TRANSITIONS

Dental Practice Brokerage

**JUNE 2015** 

Making your transition a reality.

Practice Sales • Partnerships • Mergers • Valuations/Appraisals • Associateships • Continuing Education

**WEST HOLLYWOOD** – This General Dentistry practice with 4 Operatories is located in a Professional Building with 9 years of goodwill. Practice utilizes Mediadent Software, an Intra-Oral Camera, Digital x-rays, and a Laser. The average age of the equipment is 5 years old. 2014 Gross Receipts of \$571K with \$221K Adjusted Net Income. #CA212-Kerri McCullough - 949-300-0312.

### SAN DIEGO

**CENTRAL SAN DIEGO** – This is an excellent opportunity in a bustling part of town. This General Practice is a very busy, 6 Operatory Practice with room for expansion to 9 Operatories and is ready for the next dentist seeking to find an exquisite office space with an excellent floor plan. The stand-alone building has great exposure and is in a prime location. This is a PPO practice featuring Dentrix, and Digital X-Rays. The 2014 Gross Receipts were \$1.7MM. Seller is relocating. #CA231-Russ Okihara - 619-694-7077.

CHULA VISTA – This General Dentistry practice was established 50 years ago, and the seller acquired it 35 years ago. The practice features 4 Operatories, has 3½ days of hygiene, and Dentrix Software. \$493K 2013 Gross Receipts, seller is retiring, #CA109-Russ Okihara - 619-694-7077.

DOWNTOWN SAN DIEGO – Leasehold sale: This modern and chic downtown office is in a prime location with excellent foot-traffic and exposure in a business/tourist area. Office features 3 Operatories, with room for expansion. Location is prime for a dentist looking to relocate or to build a practice in a very busy part of Downtown San Diego. #CA232- Russell Okihara - 619-694-7077.

LA MESA – This General Dentistry practice features 4 Operatories with 3 equipped. This is a quality-driven Fee for Service/ PPO Practice featuring Dentrix software and digital X-rays. The 2014 Gross Receipts were \$340K. This great location has high visibility and is an excellent opportunity. #CA227-Russ Okihara - 619-694-7077.

> Northern California Office 1.800.519.3458

**NORTH COUNTY COASTAL** – *NEW LISTING* - This General Dentistry is a Fee for Service/PPO Practice with 3 Operatories featuring Dentrix, and Digital X-Rays. Practice is located in a highly desirable and convenient location. The owner is relocating. 2014 Gross Receipts of \$530K with \$228K Adj. Net. #CA253-Russ Okihara -619-694-7077.

**NORTH COUNTY INLAND** – *NEW LISTING* - General Dentistry Practice and building for sale. This is a well-established Fee for Service/PPO practice with 4 Operatories, Digital x-rays, Pano, and CEREC located in a free-standing building with ample parking and great visibility. 2014 Gross Receipts were over \$1.1MM with \$436K Adjusted Net Income. #CA216-Russ Okihara - 619-694-7077.

**SAN DIEGO** – This retiring General Dentist is in a convenient, highly-desirable area of San Diego. The practice features 3 Operatories, with the dentist utilizing 2 Operatories. This is a small, quality Fee for Service practice utilizing PracticeWorks. This will be an ideal starter practice or additional boutique location. #CA161-Russ Okihara - 619-694-7077.

**SANTEE –** This General Dentistry practice is a PPO/Fee for Service office with 6 Operatories and is located in a shopping center with great retail anchors. The practice features Dentrix software and Digital x-Rays. \$780K Gross Receipts in 2014. High-volume practice with 7 days of hygiene per week, and long-term staff. The Dentist is retiring. #CA228-Russ Okihara-619-694-7077.

**SOUTH BAY AREA, SAN DIEGO**–General Dentistry practice with 3 Operatories and 4 days of hygiene per week is available in the South Bay area of San Diego. The practice is located in a wellvisited retail center with great visibility and utilizes Dentrix and Digital Pano. This is a PPO and Fee for Service practice with 2014 Gross Receipts of \$526K. #CA206-Russ Okihara - 619-694-7077.



OUTSIDE OF CALIFORNIA

**MAUI, HAWAII – PRICE REDUCED** - General Dentistry practice with Gross Receipts of \$636K. Office has 4 Operatories in a 1,198 sq. ft. suite and features a Pano, Laser, Intra-Oral camera, Fiber Optics, and 2½ days of hygiene. The owner is retiring. Don't miss the opportunity to live and work in paradise. #20101-Russ Okihara -619-694-7077.

### NORTHERN CALIFORNIA

**BAY AREA –** Perio Practice. 2,120 sq. ft., 6 Ops, Digital, Piezosurgery, Dentrix. 2014 GR \$984K. #CA167-Thomas Wagner - 916-812-3255.

**CASTRO VALLEY -** General Dentistry - Practice & Building, 1,800 sq. ft. 3 equipped Ops, 1 add'l plumbed. 2014 GR of \$373K on 4 days/week. #CA251 Jim Engel - 925-330-2207.

**FOLSOM –** General Dentistry - 2,420 sq. ft. w/5 Ops, Schick Digital X-rays, nondigital Pano,Softdent. #CA235-Thomas Wagner - 916-812-3255.

FOLSOM – FACILITY ONLY - 1,200 sq. ft. with 3 Ops, digital x-rays & pano. #CA209-Thomas Wagner - 916-812-3255

**FREMONT** - General Dentistry - 6 Ops 1,760 sq. ft. w/Digital X-rays, Pano, Laser, CAD/CAM. 2013 GK \$972K #CA225 Jim Engel - 925-330-2207.

**GREATER PITTSBURG AREA – PRICE REDUCED** by \$122,000 - General Practice + Bldg. 7 Ops. 2,324 Sq. Ft. 2012 GR \$885K #CA108 Thomas Wagner -916-812-3255.

**GREATER ROSEVILLE/ROCKLIN/ LOOMIS** – General Practice. 1,500 sq. ft., 5 Ops (4 equipped), Dexis, Dentrix. #CA239-In Escrow. Thomas Wagner -916-812-3255.

**GREATER SACRAMENTO** – General Dentistry - 7 Ops, 3,079 Sq. Ft. (Shared w/2nd DDS – Separate Practices), 2013 GR \$974K. #CA140- Thomas Wagner - 916-812-3255.

SOUTHERN CALIFORNIA OFFICE 1.888.685.8100

Henry Schein Corporate Broker #01230466

# **MENRY SCHEIN®** PROFESSIONAL PRACTICE TRANSITIONS

DENTAL PRACTICE BROKERAGE

Making your transition a reality.

Practice Sales • Partnerships • Mergers • Valuations/Appraisals • Associateships • Continuing Education

**GREATER SACRAMENTO** – General Dentistry - 2,100 sq. ft. w/6 Ops, Dentrix. Combined 2013 GR of \$1.1MM. #CA237-In Escrow. Thomas Wagner - 916-812-3255.

**GREATER SAN JOAQUIN COUNTY–** Pedo Practice. Pano, Digital, 3 chairs. 2014 GR approx. \$700K. #CA230 -Dennis Hoover - 209-605-90395.

**GREATER SAN JOSE AREA** – Perio Practice. Fiscal-year GR \$1.3MM. 5 Ops, 2 add'l plumbed, in same loc. 28 years. #CA219-Dennis Hoover - 209-605-9039.

MARIN COUNTY – Mill Valley 1,260 sq. ft. 3 Ops, 1 add'l plumbed. Dentrix, Digital, Intra-Oral. #CA224-Jim Engel -925-330-2207.

**MENDOCINO COAST** – General Practice. 4 Ops, 2,376 Sq. Ft. Dentrix, CAD/CAM. 2013 GR \$1MM+. #CA181-Thomas Wagner - 916-812-3255.

MILPITAS – General Dentistry- 5 Ops, 1,650 sq. ft., Pang Litra-Oral Camera, and Laser. 2013 GR of \$935K with 7 days of Hygiene. #CA180-Jim Engel - 925-330-2207.

**NORTH COAST -** Endo Practice. 6 Ops, 5 plumbed 3,300 sq. ft. Digital, Microscopes, EndoVision. #CA214-Jim Engel - 925-330-2207.

**NORTHERN CALIFORNIA** – Perio Practice, Partnership Position. 6 Ops, 1,500 Sq. Ft. Dentrix. Owner Financing Available. #CA168-Thomas Wagner - 916-812-3255.

NORTHERN CALIFORNIA – Endo Practice. 3 Ops, 1 Plumbed, 1,200 Sq. Ft. 2 Microscopes, Digital. 2013 GR \$319K #CA158- Thomas Wagner - 916-812-3255.

**NORTHERN CALIFORNIA –** Endo Practice. 4 Ops, 1 Add'l Available, 1,021 Sq. Ft. 2013 GR \$337K #CA169-Thomas Wagner - 916-812-3255.

**OAKLAND -** General Practice. Piedmont District. 3 Ops in shared office w/1,600 sq. ft. GR\$453K. #CA217 In Escrow. Jim Engel - 925-330-2207.

> Northern California Office 1.800.519.3458

**PITTSBURG –** General Dentistry- 3 year avg. GR of \$236K w/60% overhead. 5 Ops in 1,400 sq. ft. with Pano. #CA133-In Escrow. Jim Engel - 925-330-2207.

**PLEASANTON –** Facility Only, Former Endo Ofc, Good GP Startup. 2 Ops, 1 Plumbed & Partially Eq. 975 Sq. Ft. #CA195-Jim Engel - 925-330-2207.

**PLUMAS COUNTY/GREATER LAKE ALMANOR –** General Dentistry. Seller wants to retire ASAP, selling for \$95,000. 5 Ops, 4 equipped. #CA240 -Thomas Wagner - 916-812-3255.

SACRAMENTO – 7 equip Ops in 2,400 sq. ft., 1 add'l Op plumbed. Pano, Softdent, Digital. 2014 GR \$626K+. #CA250-Thomas Wagner - 916-812-3255.

**SACRAMENTO –** General Practice: 4 Op, 1,177 sq. ft., Digital X-rays, Digital Pan, Dentrix soft**SQL** and Demand Force in use. 2013 GR \$584K. #CA220 Thomas Wagner - 916-812-3255.

SACRAMENTO – PPO practice, 8 Ops in 3,700 sq. ft. Seller retiring. #CA238-In Escrow. Thomas Wagner - 916-812-3255.

SACRAMENTO – Prosth. Practice. OWNER DECEASED. 4 Ops, 2,075 sq. ft. w/Digital Pano & Mac Practice software. 2014 GR \$960K+. #CA247-Thomas Wagner - 916-812-3255.

**SAN FRANCISCO** – General Dentistry. 3 Ops, 2 Equipped, 780 Sq. Ft. 2013 GR \$854K. #CA191-Dennis Hoover - 209-605-9039.

SANTA CRUZ COUNTY - General Dentistry. 3 Ops, 1,100 Sq. Ft., Schick Digital. Dentrix. GR \$338K. #CA550-Jim Engel - 925-330-2207.

SANTA MARIA – 4 Ops, Easy Dental, Dexis, and Intra-**Sci D**ameras. 2013 GR of \$523K in 180 Dr. days. #CA166- Jim Engel - 925-330-2207.

SANTA ROSA – General Dentistry & Building. 3 Ops. 2013 GR \$542K w/Adj. Net \$182K. #CA200-Dennis Hoover - 209-605-9039.



www.henryscheinppt.com

**SOLONO COUNTY –** General Practice: 1,350 sq. ft., 4 Ops, Intra-Oral, Digital, Pano, and Dentrix. 2014 GR of \$869K on 30 hour/week. #CA246-Thomas Wagner - 916-812-3255.

SOUTHERN SACRAMENTO COUNTY – General Practice: Condo office with 1,380 sq. ft. & 4 Ops, Intra-Oral, Dexis, Pano, Laser,Easy Dental. 2014 GR were \$581K #CA249 -Thomas Wagner - 916-812-3255.

WALNUT CREEK – Prosth Practice. 3 Ops, Full Lab. 2013 GR \$399K w/Adj. Net \$143K. #CAM540- In Escrow - Jim Engel - 925-330-2207.

### **CENTRAL CALIFORNIA**

**CENTRAL COAST** – General Practice in the Central Coast area. 31 years of goodwill. 6 Ops, 8 days of hyg/week. 2013 GR of \$2.3MM and Adj. Net of \$840K. Dentrix, Digital. Paperless, Intra-Oral Camera, Laser. #CA208-Kerri McCullough - 949-300-0312.

**FRESNO -** General Dentistry Partnership. 2013 Partnership GR \$4.7M. Selling Partner 2013 Net Inc \$368K. #CA196-Dennis Hoover - 209-605-9039.

**FRESNO –** General Practice. 4 Ops, 1,739 Sq. Ft. CEREC, 61% Overhead. 2013 GR \$740K+. #CA202-Dennis Hoover - 209-605-9039.

**FRESNO** – 5 Ops, 4 equipped, 1,400 sq. ft. w/Pano, Dentrix, all digital. 3 years GR averaging \$409K. Priced to sell. #CA243 -Jim Engel - 925-330-2207.

**PORTERVILLE** – General Dentistry with 6 Ops in a 2,600 sq. ft. suite located in a retail center. 2014 GR of \$555K. 7 year new equipment, intra-oral camera, Pano, PracticeWeb. #CA223-Steve Caudill - 951-314-5542.

**TUOLUMNE COUNTY** - General Practice & Bldg. 6 GPD 2,000 Sq. Ft. 2013 GR \$1MM+ #CA199- Dennis Hoover -209-605-9039.

Southern California Office 1.888.685.8100

**TUSTIN** (4) op comput. G.P. for sale. (3) ops eqt'd/4th plumbed. Located in a busy Shop Ctr. with exposure/visibility & signage. Digital x-rays & CEREC. Cash/Ins/PPO pts. Annual Gross Collect \$460K+ on an easy (4-1/2) day wk. Growth potential. Can also be sold as a Turnkey with no included charts. D&M Practice Sales 818.591.1401.

**INSTRUMENTARIUM** IMAGING OP100 Digital Panoramic Unit for sale. \$10,000 OBO. Call 310-373-7773.

**Dental Office** for Subleasing 7 Days a WEEK! Tustin CA Office# 714-368-3413 or comfortdentals@gmail.com.

**105MM EX** Sigma Micro Lens with attached flash for Canon. In great condition. Case included. \$275 415-259-9118.

**IMMEDIATE** opening for a General Dentist Associate. In rural Northeastern California. Willing to transition into ownership is a must. Please contact: ddspractice4sale@yahoo.com.

**BOARD CERTIFIED** PROSTHODONTIST FOR HIRE Easy to work with and does excellent work. Will send resume upon request. EMAIL: caliprosthodontist@gmail.com.

LA JOLLA HMO, 3 OPS, HAWAIIAN MOTIF, FUTURE LOOKS VERY BRIGHT, FULL PRICE \$150K Call Tom Fitterer 714=832-0230.

**Over 200** Dental Practice Transitions Completed in 2014. CALL US TODAY FOR A FREE TELEPHONE CONSULTATION! 800-499-1474 WOOD & DELGADO www.dentalattorneys.com.



Every week dozens of people place reader ads but forget to include a phone number or email address, others exceed the 20 word limit for free ads so we must delete them. This happens over 100 times a month! If you don't see your ad, this may be why. Be sure to include some form of contact info so our readers can respond and don't try to squeeze in extra words. **Newbury PK, CA** Digital/General Dental Office 4 SALE.~1550 SQFT/new BLDG. 4 plumbed Ops/2 operational. No Medical. 310-863-5779.

**Turnkey** Torrance & San Pedro offices for sub-lease. Just bring patients. 1-4 days/wk. 3-4 ops. Digital. Professional building. (310)502-4619.

VENTURA PRACTICE FOR SALE 13 yrs old, 4 OP-GP. Dentist to retire. \$373K collected(2013,2014) NO HMO or Dentical accepted. 1,600 sq.ft. Rent- \$1,300/mon. Insurance vs Cash,check,card =48:52, call John (805) 512-3311, seofhi@gmail.com.

**Murrieta Office for sale** 17 yrs goodwill. 4ops Gross 699k in 2014. 1300sqft in nice medical building. Itrieudds@hotmail.com 951-640-2720.

**CLAREMONT** BEAUTIFUL EXISTING DENTAL LOCATION FOR SPECIALTY TEAM FANTASTIC OPPORTUNITY FULL PRICE \$85,000 for 2000 sq ft prestigious office. CALL PPS TOM FITTERER 714-832-0230.

**Part-time** hygienist wanted ,81-955, Highway 111, INDIO, CA 92201 Email: gpdason@gmail.com

**Dental Assistant** wanted for back office in Pomona/San Fernando Valley practices. Proficient with temporary making, x rays. Contact dentaloffice52@yahoo.com.

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

**PANO FOR SALE** W/CEPH 1989 SEIMANS ORTHOPANTOMOGRAPH MODEL OP 10S \$1000.00 OBO. CALL 714-335-1161 OR 562-421-8896.

**City of Orange** hiring experienced treatment coordinator. PPO and Cash office. Ethical doctors, great staff. Email resume to alanboval@hotmail.com.

**2005 UCSF graduate** looking to work for a retiring dentist with option to buy into the practice email: ddsmiles2003@yahoo.com thanks.

**CLAREMONT** BEAUTIFUL EXISTING DENTAL LOCATION FOR SPECIALTY TEAM FANTASTIC OPPORTUNITY FULL PRICE \$85,000 for 2000 sq ft prestigious office. CALL PPS TOM FITTERER 714-832-0230.

**Dental practice for sale** in Murrieta. 17 yrs good will, 2014 gross \$699K, 4ops, 1300sf, Medical building. DKLA76@hotmail.com or 5623254123.

**Dental Assistant** Moorpark, California. Experience preferred. Email resume and any salary requirements to pktddsinc@yahoo.com.

**PRACTICE FOR SALE/ APPLE VALLEY** GP w/37 yrs gdwill; \$44K/ mo. California Practice Sales, Inc. Phone: 714-639-2775.

**RIALTO** PROF BLDG ON 2 ACRES RM TO BUILD Pedo Ortho dental office, rental income will pay for property and enough room to have a weekend flea market. Call PPS Tom Fitterer 714-832-0230.

**Coachella Valley** associate available. Semi-retired dentist looking for quality office with purchase option. No HMO/Dentical. Cash buyer. (310)502-4619.

**All County** was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179.

**For rent** or Sublease needed in a very nice location in Fresno. Please contact 559-930-1354 for additional information.

**General dentist** needed in San Pedro office 1/2 day/wk leading to more days. New grads welcome (310)502-4619.

**DA for TORRANCE** GP USC GRAD PRIVATE OFFICE. FAX RESUME, HANDWRITTEN COVER LETTER TO 310-326-5490. WILL TRAIN QUALIFIED PERSON.

**TEMECULA** General Dentistry, 6 Ops, est. 26 years, EagleSoft, CEREC, Pano. Long-term staff, established hygiene program. HSPPT-Kerri McCullough 949-566-3056 #CA174.

**ANAHEIM HILLS** PARTNER WANTED TO SHARE FACILITY OR DENTIST WILLING TO MOVE TO SHARE SPACE WITH ANOTHER DENTAL LOCATION IN ANAHEIM HILLS. CALL TOM FITTERER pps 714-832-0230.

Front/Back dental assistant proficient in PPO insurance billing and treatment experience needed in Mission Viejo. Send resume to agruita@gmail.com.

**General Practice** in Burbank looking to hire DENTALASSISTANT. Pls call 818-557-0964 or 818-813-7572.

**CORONA** -NORCO FREE STANDING BUILDING 2800sq ft 8 ops this year ave 90,000;per month and growing Seller confident to do 1.2 to 1.4 million 2015 st of art office Call PPS Tom Fitterer 714-832-0230.

Share our Condominium located next to Western Medical Center dhabjandds@gmail.com.

**ORAL SURGEON-WILLING TO TRAVEL** Will do surgical extractions, wisdom teeth extractions, IV sedation, dental implant placements all in your office. Will bring my own equipment; No investment needed on your part. Prefer San Diego area and Inland Empire. Please call for more info: 413 505 9324.

**LICENSED DENTIST** AVAILABLE FOR HYGIENE ONLY POSITION. humble, team-player, increase case acceptance, great chair-side manner. aman32dmd@gmail.com 714-470-8231. Dr.Singh.

Front desk person proficient in PPO ins billing & collecting on accounts needed 2 days/wk in San Pedro. (310)502-4619.

**Space for Endodontist** startup or existing in IRVINE near Spectrum, 2 days/week office condo,long term contract possible, irvinelease@yahoo.com.

Have not file taxes for years? Are your personal and business taxes being audited? Do you owe back taxes? Is the IRS or FTB placing levies on your bank account? We provide aggressive representation before the IRS. If you qualify we can negotiate your debt with the IRS & the FTB for much less than you owe.

Francisco Espinosa & Co Enrolled Agent to Practice before the Internal Revenue Service www.fespinosa.net - email:fespinosa@verizon.net (909)469-5894

**Experienced Orthodontist** needed for high volume office Monday thru Friday (alternating Saturdays)Spanish speaking preferred. Email to ortho\_wiz@yahoo.com.

**EQUIPMENT RESELL** ASSISTANTS Have equipment to sell? Let us help. Contact: Pate Savage / pate@repairmakers.com.

**since 1977** 2 fully op ,2 xray all tools Dr retire ask only 40k. Good location 1000 sq ft. Cleetra@yahoo.com.

**Successful Practice** located in rural Northeastern California. Retiring DDS after 34 years. Collecting 586k on 3 days. Resort location in natures best, offered below appraisal. Asking 175k Please contact: litso2084@yahoo.com.

DANSEREAU CHAIR BRIGHT YELLOW VINYL/FABRIC FULLY FUNCTIONAL FOR PICKUP IN TORRANCE \$300. EMAIL DOCJTY@GMAIL.COM; 310-326-5499.

WANTED A DENTAL OFFICE/SPACE W/O CHARTS IN MISSION VALLEY AREA SAN DIEGO 92108 OR 2 MILES AROUND. theendodoctor@yahoo.com.

**BEACH CITY** SO ORG CTY, GROSSED 850K 2013, so far this year grossing ave 60 to 70k in recent months, Seller will assist in bank finacing if necessary. CALL PPS TOM FITTERER 714-832-0230.

San Diego for sale Slightly used Sybron Endo Elements Adaptive Motor with Handpiece. \$1200.OBO Call Eric 858-571-3534.

**Legal Tip: Buyers** Is your deposit refundable if you can't get your loan? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**DENTAL EQUIPMENT** IN GREAT CONDITION FOR SALE. CALL FOR DETAILS! 714-836-7737 located in SANTA ANA.

**Seeking a part-time** orthodontist for OC area for Mondays, Tuesdays, and every other Saturday. Email resume to gabby@drliliorthodontics.com, CC: drlilim@yahoo.com

**experienced** and friendly dentist looking for a part time position with buy out option 818 326 4684.

**Gently used** Orascoptic Zeon Discovery Loupes with light and case. In Marin, No. Cal. \$350 toothdrcovin@yahoo.com or 415-259-9118.

**DENTAL HYGIENIST** needed part-time for South Bay office. Ask for Jim at 213.820.1296 or please send resume to ufdhiring@gmail.com.

**TUSTIN** FREE STANDING DENTAL BUILDING 5 OPS hi identity, call TOM FITTERER 714-832-0230.

**General dentist** looking for rent a turnkey office IN CHINO,ONTARIO E MAIL ME AA.MORA@HOTMAIL.COM.

**Brand new** dental office available for sublease. Please call 310.820.5600 fro inquiries. Santa Monica Dental Care.

**FRONT OFFICE / RECEPTIONIST** needed in Irvine, Orange County. Enthusiastic candidates with experience. Please email resume: ocprodmd@gmail.com Thanks.

**Beautiful Encino Office** avail. for sublease 3-4 days a week. Please call/e-mail Dr. Keramati at 818-990-5588 or info@drkeramati.com.

**Dentist needed** Full-Time for our King City And Santa Maria locations (93454/93930) Please forward resume friendlysmilesdentalgroup@yahoo.com or fax 805-928-6788.

**IRVINE** Great location to share Overhead and cooperative marketing to build together Call Tom Fitterer 714-832-0230.

**Pediatric dental office** corona ca looking for experienced genral dentist to work with kids immediate opening email us at dentistry4kid@gmail.com.

**3M ESPE** Pentamix 2 Automix for Impression Material. Used condition, in good working order. knollsdental@gmail.com \$290 each.

**CORONA -NORCO** FREE STANDING BUILDING 2800sq ft 8 ops this year ave 90,000;per month and growing Seller confident to do 1.2 to 1.4 million 2015 st of art office Call PPS Tom Fitterer 714-832-0230.

**5 SAN DIEGO COUNTY** DENTAL PRACTICES FOR SALE. 100% FINANCING AVAILABLE. CALL PROMED FINANCIAL 888-277-6633.

SAN **DIEGO** ORTHO RDA DENTAL ASSISTANT WANTED: Private practice office seeking orthodontic assistant. Willing to train. Send inquiries to orthosandiego@gmail.com.

**20**<sup>+</sup> **JIS** experienced Implant/Periodontist Bring everything to your office Available only on Weds/Thurs Quality Oriented pskdds16@hotmail.com.

**Dentist Position** avail. w/Implant experience. Glendale Area. Private office. Fax resume to 323.663.1010 or call 323.663.2050.

For Sale Panoramic Xray Orthoralix 8500 By Gendex 2006 Excellent condition 7.5K obo call Jacob 323-333-6080 Local Pickup only.

ASSOC DENTIST ANAHEIM M-TH WANTED. MIN 5 YEARS EXPERIENCE. BASE + PRODUCTION. FAX CV/RESUME 310-878-0277 FOR INTERVIEW. **Dentist for busy** Anaheim office. One or more days wed, thurs, and alternating saturdays 8-2. exprerienced (min 7 yrs) fax resume 714-999-2906.

**BEVERLY HILLS** General Dentistry boutique office w/valet parking. 2 Ops, 1 equipped. OpenDental, Digital, paperless. 2014 GR \$120K. FFS and PPO only. Mario Molina-HSPPT 323-974-4592 #CA215.

For Sale Used patient charts thick quality good for new practice saving cost. \$.30 each. neimantran@yahoo.com.

**Dent-X 810** Plus for Sale! \$500 X-ray developer. Roller is fully functional. Can be used to develop PANO's 310-860-9311.

**DENTURE PRACTICE** GROSSING 1.44MILLION LOW RENT 30 DENTURE PATIENTS PER DAY FULL PRICE 1.2.5 MILLION Fantastic opportunity for Specialist PROSTHODONTIST OR PERIODONTIST TO DO IMPLANTS CALL TOM FITTERER 714-832-0230.

Looking for Dentists for PEDO positions- Need experienced associates for BUSY beautiful Pedo offices thru out Los Angeles w excellent staff support. Dr Bae 310-738-8020.

**DENTAL ASSISTANT** needed full-time for South Bay office. Ask for Jim at 213.820.1296 or please send resume to ufdhiring@gmail.com.

**DENTAL ASSISTANT** needed in Irvine, Orange County. Seeking candidates with experience and positive attitude. Please email resume: ocprodmd@gmail.com.

**Two (2)** Zoom Whitening Light units for sale. \$200 each. In good condition. knollsdental@gmail.com.

**Private practice** in Corona looking for a bilingual p/t DA/RDA. Fax resume to (951)595-8008.

HUNTINGTION PARK 4-OPERATORY LEASEHOLD IMPROVEMENT. PROFESSIONAL BUILDING. NEW EQUIPMENT AND BUILD-OUT. LOW-RENT. CALL (818)266-5557 FOR DETAILS.

**RIVERSIDE** HI IDENTITY LOCATION WALL MART CALL TOM FITTERER PPS 714-832-0230.

**FOR SALE** 2004 Sirona CEREC 3 Redcam Dental Acquisition Unit with Milling Machine. \$4,500. drstreegandmd@verizon.net.

**GROUP PRACTICE** IN DOWNTOWN LOS ANGELES SEEKING GENERAL DENTIST, PEDODONTIST, ORAL SEURGON, ENDODONTIST, PLEASE SUBMITE YOUR RESUME TO HOUSEOFDENTALHEALTH@GMAIL.COM.

**K7 2012** & 12.0 software-Mandibular Jaw Tracker Barely Used! Working perfectly. Selling for \$12,000 (Paid \$28,000) 530-241-4134.

**PERI-PRO II** IN GOOD, FUNCTIONAL CONDITION WITH 2 GALLONS CHEMISTRY. \$275. CALL 310-326-5499. EMAIL: DOCJTY@GMAIL.COM.

**ORTHODONTIST AVAILABLE** for part-time work in SD/OC Mondays, Fridays, Saturdays. 9 years experience. UCLA grad. Bilingual english/spanish. 310-343-3168.

**LA PUENTE** 1 operatory available 2-3 days a week for general dentist or specialist. Reasonable rent. Please contact Menchie at (626)917-0569.

**Group practice** in Van Nuys and Pasadena seeking ,General Dentist, Oral Surgeon, Endodontist, Pedodontist, please submit your resume to Sinai.dental@yahoo.com.

**Menifee, CA** Digital/General Dental Office 4SALE. ~1250 SQFT/New BLDG. 4 plumbed Ops/2 operational. No Medical. 310-863-5779.

**LAKE FOREST** NEXT TO EMPLOYER OF 3000 EMPLOYEES, Hi Identity location 7 ops Rent reduced, Great opportunity for young DDS to partner with option to buy 100% later, Investment required. Call PPS 714-832-0230.

ARAB SPEAKING DENTAL ASSISTANT NEEDED RIVERSIDE AREA. NO EXPERIENCE NECESSARY, READ AND WRITE IN ARABIC IS A PLUS! EMAIL ITSOKU2@YAHOO.COM.

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County).

**PRACTICE FOR SALE/ EL CENTRO** GP + BDLG w/ 60 yrs gdwill NET of \$87K. California Practice Sales, Inc. Phone: 714-639-2775.

### IV SEDATION CERTIFICATION WWW.WESTERNSURGICALANDSEDATION.COM 415-297-9046.

**general dentist** with pedo experience needed for an office in corona -inland empire /so california immediate opening email resume dentistry4kid@gmail.com.

**Oxnard practice for sale** \$850K to \$890K for last 3 yrs, 4 ops, 45 yrs goodwill. serious buyers only. oxnardsmile@gmail.com.

**TEMEGULA** PARTNERSHIP LEADING TO 100% OWNERSHIP GORGEOUS office. One specialist pays rent for entire facility,Grossing \$550,000 part time. Incl Dig pan and xrays. Full Price \$500,000 Call Tom Fitterer 714-832-0230.

**2006** Sirona Cerec 3D for sale. Blocks, stain kits etc. \$5,000 OBO. 949-857-1244 jen\_drtassey@sbcglobal.net.

**DENTIST WANTED!** Growing Practice in San Gabriel looking for a PT/FT Associate with 3 yrs+ experience. Email steve@specialdentalcare.com.

**VENTURA COUNTY** part-time and on-call dentists needed for community health centers. Email CV to: careers@clinicas.org or Fax to: 805-659-3217.

**DENTAL OFFICE SPACE** for sub-lease in Santa Ana, between 5 and 55 freeways. Ask for Jim at 213.820.1296 or jimsbyun@gmail.com.

**Associate general dentist** w/experience needed FT/PT for Huntington Park office ,good compensation offered, please call at (310)384-4360.

**Keep braces** referrals in-house. Orthodontist with 6 years experience, travel with staff and supplies. IE,OC,LA fluent spanish inhouseortho@gmail.com.

**CLAREMONT/UPLAND** HIGH IDENTITY LOCATION MILLION DOLLAR Location within 24 months SELLER REFERS OUT \$250K IN ORTHO/OS/ENDO,Seller will work back, great for SPECIALIST or ABSENTEE DDS CALL PPS TOM FITTERER 714-832-0230.

**Front Office** Receptionist Needed in Irvine. Honest, enthusiastic, organized, self-activated candidates with positive attitude and experience. Please email resume: ocprodds@gmail.com.

N. ORANGE COUNTY General Dentistry, 7 Ops, 6 Equipped, 2,700 sq.ft. suite. \$542K GR in 2014 with \$258K Adj. Net on a 3 day work week. HSPPT-Kerri McCullough 949-566-3056 #CA248.

**looking for vietnamese** dental assistant to work one weekend a month orangecounty area 951 834 5977 or jhananian@gmail.com.

**Dental Assistant Needed** in Irvine, Orange County Seeking enthusiastic, organized, honest, self-motivated candidates with experience. Please email to ocprodds@gmail.com Thanks.

**10** year experienced Bilingual GP searching for FT /PT position in OC area. Possible future buy-out. 305 495-4997. Dr. Gonzalez.

Seeking orthodontic lab tech San Gabriel Valley, Full or part time. Must have 1yr. Experience email: orthodesign@yahoo.com.

**REDLANDS** ESTB LOCATION Gr \$250 k Part time Health sale, beautiful 5 ops Buyer will do \$500 first year. Full price mdern facility \$250K. Call Tom Fitterer 714-832-0230.

**Experienced** Bilingual English-Spanish Office Manager wanted. Passion for excellence in costumer service and billing knowledge required. Please email resume: lawndalefamilydental@yahoo.com.



The Dental Trader publishes far more ads placed by California dentists and their staff than any other dental publication in the country. "Nothing says readership like participation of readers!" Place your free ad today! **DENTIST needed** part-time for South Bay office. Ask for Jim at 213.820.1296 or please send resume to ufdhiring@gmail.com.

**Temecula Dental Practice Leaseholds** 1350 sf, 3 chairs, digital pano, \$1950/mo rent in strip mall. Asking \$79k OBO. 951-595-7764.

**Tujunga general practice** collects \$820,000/year with a net income of \$340,000/year. 4 1/2 days of hygiene/week. Refers all endo, most surgery. No HMO. Asking 799,000. Kurt Skarin 805-777-7707.

**DENTAL X-RAY** FILM. MINI - MAX. BRAND 50. BOX. \$20. each for sale. 408-981-5069 Davidnader777@yahoo.com.

**Looking for Associate Dentist** National City. Base plus incentive, possibility to purchase practice in the future. Experience preferred. Call 619-477-2787.

**ORAL SURGERY IN YOUR OFFICE** (Covering SD/OC/LA areas). Stop referring out. Friendly, experienced Oral Surgeon (DDS, MD) will perform your surgical procedures in your office. Wisdom teeth, implants, sinus lifts/grafting. IV sedation. Will bring assistant, implants and all necessary instruments and equipment. Great with patients. References available. Flexible hours. Please email with any questions. SDOralSurgery@yahoo.com.

**Looking for** a general dentist who does endo. The office is located in Claremont please call ANDREW at 909 964 8167

**LOS ANGELES PRACTICE FOR SALE** Dr. retiring after 44 years - 3 operatories in approximately 1200 sq. ft - very modern with digital x-rays and ScanX system -- 3 days hygiene/week - grosses approx. \$400,000 on 4 easy days/week - 2 days hygiene - Thomas & Fees Practice Sales (714) 544-4341.

**Prosthodontist wanted**-Beverly Hills multi-specialty office.Days and terms negotiable. Please email CV to dentalimplants90210@aol.com.

**Peri-pro** works great = \$950.00 w/ accessories View boxes (2) = 100.00. #(949)661-6255 ask for Roberta.

Achieve your practice goals Wells Fargo Practice Finance is here to help. Call me for a complimentary consultation today, Kris Nishihira, 1-855-405-2107 or visit wellsfargo.com/dentaltrader.

**HANDPIECE REPAIR** Only \$55. FREE Estimates. Fast Turnaround. Handpiece Rebuilds Starting at just \$55. 877-535-1733 / www.repairmakers.com.

**Mission Hills** Estb 50 yrs, Seller wishes to work back 3 Ops Rent \$1550 Gross. Full price \$225K Call PPS 714-832-0230

**DENTAL PRACTICE FOR SALE** IN SAN BERNARDINO -1063 North D St, San Bernardino - Asking 25K or Best Offer. Freestanding Building. Intersection. 2-3 equipped ops, 4 plumbed. 1,163 sqft. Low Rent! No Patient Base. Call Loc Pham, Broker at LCF Financial, Inc. BRE #01875780. (714) 550-7494 or practice@lcffin.com I LCFPracticeSales.com. Attend 4 top-notch lectures (28 CA & AGD CEs) for only \$449, all on Sundays, in a convenient OC location! Visit www.xcelseminars.com for info.

**BAKERSFIELD** #29 (4) op comput. G.P. for sale. (3) ops eqt'd (4th) plumbed. On a main thoroughfare in a free stand bldg. Digital x-rays. Cash/Ins/PPO pts. Annual Gross Collect \$300K+ on a (2) day wk. Seller moving and is motivated. D&M Practice Sales 818.591.1401.

**ANAHIEM HILLS** HMO, GR \$400K Partnership merger candidate, call Tom Fitterer 714-832-0230.

**North Park San Diego Practice for Sale** Recent build out – only 4 years old. 3 fully equipped Ops with room to expand. Invisalign can be added. Older retiring dentist who owns the building and offers future purchase option. Located in very affluent neighborhood in the heart of San Diego. Ken Rubin Practice Sales (619) 299-6161 www.KRpracticesales.com.

SAN JOSE New Listing! Great location. Busy practice with room for growth. Call today! IntegrityPracticeSales.com, Broker Bill Kimball, DDS, BRE #01911548. (855) 337-4337.

**Botox/TMJ** live patient training course for CA dentists within dental scope of practice section 1625. Contact AAFE at info@facialesthetics.org or call 800 952-0521.

**NORCO/CORONA** GR 90K per month will do 1.4 in 2015. Free std building,St of Art, 2800 sq ft 2.1 million Call PPS Tom Fitterer 714-832-0230.

**PRACTICE FOR SALE/ TORRANCE** GP in shopping center w/ 3 eq ops; \$28K/mo. California Practice Sales, Inc. Phone: 714-639-2775.

**Don't let worn upholstery** be your patient's first impression! Superior Upholstery Company 888-548-7282 superiorupholstery.com.

**List your practice** with the professionals, don't leave thousands on the table, know how to maximize your value, call Henry Schein PPT - Steve Caudill 951- 314-5542.

**FREE** written informal practice appraisal for selling dentists. Find out what your practice is worth. Fast & painless process. Call for your appraisal today. 855-346-9729.

**Complete** Sensor and Practice Management System. Package includes everything you need to take x-rays and collect your money from insurance and patients. Call 1(800)397-6046.

**WEST LA** ONLY HI IDENTITY STREET LOCATION IN AREA 3 OPS CALL PPS 714-832-0230.

**Rebella Accountancy** has helped me in the purchase of two dental practices, the formation of my corporation, and has assisted in soundly guiding me in establishing my financial portfolio. Mark B. Jamison, D.D.S (714) 619-0667 www.rebellacpa.com.

**Perfect Apical Seal** With Life Time Warranty For ALL Inoperable Endo. I Provide Everything. visit: www.socalrootcanal.com.

**"When I called Jason** for professional help on an estate issue I was having, he promptly met with me in his office to help resolve the matter. He was very friendly and extremely helpful. He was able to resolve my issue with an email and his opinion letter that I left his office with. I would highly recommend Jason Wood and his office to my family and friends". "Thank you again. You guys are the best!" CAROLN COLLINS (On behalf of THOMAS BOONE, DDS) Sunset Beach, California. WOOD & DELGADO www.dentalattorneys.com.

**Whether you need help** funding a ground up construction project, purchasing commercial property, refinancing or consolidating existing loans or acquiring a practice, Live Oak Bank can help. 877.890.5867 www.liveoakbank.com/healthcare.

**TWO DENTAL LOCATIONS** BELL AND BELL GARDENS IN HI IDENTITY LOCATIONS CALL TOM FITTERER 714-832-0230.

N. COUNTY SAN DIEGO-COASTAL General Dentistry, 3 Ops, Dentrix, FFS/PPO. Desirable location. 2014 GR \$530K. Dr. Russell Okihara-HSPPT 619-694-7077 #CA253.

**Looking for** Associate Dentist National City. Base plus incentive, possibility to purchase practice in the future. Experience preferred. Call 619-477-2787.

**PRACTICE FOR SALE** RANCHO MIRAGE. Estab GP in Busy, Upscale retail center. 4 Ops in 1500 sq. ft. LOTS referred Out!! SDPS: 769-599-7828.

1 out of 3 dentists will be disabled long enough to collect benefits. Are you prepared? Call us for a FREE Disability Insurance Appraisal 855-346-9729 di4dds.com.

**\$99 per month** New Complete Operatory, Made in USA, 10 Year Warranty, 100 Color Choices. Visit WWW.DHPDENTAL. COM or call (800) 423 - 5657 for more information.

**PRACTICE FOR SALE/ ESCONDIDO** Well established GP + BLDG w/ 5 ops; \$30K/mo. California Practice Sales, Inc. Phone: 714-639-2775.

**SALE** Clio Digital X-Ray Sensor: Increased Durability, Fully Compatible, Highest Diagnostic Quality. Adult: List: \$8,995; Sale: \$6,495. Pedo: List: \$7,995; Sale: \$5,495.Comes with ClioSoft Imaging Software w/10 workstation license. Visit site for more info: www.ez2000dental.com; then click on Products link, then click on Clio Digital XRay Sensor. Follow instructions. Or call today 800-273-5033.

SAN LUIS OBISPO COUNTY, CA General DDS, 3 Ops, 2014 Gross \$524K, Fully-Equipped Office, 100% Financing! Call ProMed 888-277-6633 [ref#D234].

**RIALTO** PROF BLDG ON 2 ACRES RM TO BUILD Pedo Ortho dental office, rental income will pay for property and enough room to have a weekend flea market. Call PPS Tom Fitterer 714-832-0230.

**"Last minute review** of Buy-Sell Agreement. Call today for fixed pricing!" Law Offices of Amy L. Borden, Esq. (888)416-1321. www.californiadentalattorney.com.

# LA COUNTY PRACTICE & BUILDING FOR SALE

This fee for service practice is located in a free standing builidng on a major thoroughfare. This premium location is a main artery from



710 Freeway exposing the practice to thousands of daily commuters. The building provides excellent signage attracting

+80 new patients per month. The premium lot offers ample patient parking. The property shows pride of ownership.

The practice is computerized and offers 6 ops, intra-oral camera and digital x-ray in a spacious

+2100 square foot office. The equipment is approximately 7 years old and in great condition. The practice has a history of



being quite profitable collecting an average of \$870,000.00 in revenues. Practice selling price: \$775,000 - Real Estate: \$850,000.

### For Inquiries CALL 951.437.0419 Broker BRE #: 01049085

**Attend 5 top-notch** lectures (35 CA & AGD CEs) for only \$475, all on Sundays, in a convenient OC location! Visit www.xcelseminars.com for info.

**Speak with an experienced** dental attorney today about practice transition legal pitfalls. Levi Barlavi. (888) 776-5384 www.dental-attorney.com,

**NO MORE GRAFTS!** Learn to treat gum recession in one appointment with no grafts, incisions or sutures and overnight recovery period! Visit pinholesurgicaltechnique.com.

**Professional Services** Need a local bank that can meet your closing date and FUND YOUR LOAN FAST? Call Sunwest Bank 714-730-4412.

**FAST, PERSONAL** LOCAL, COMPETITIVE FINANCING... At Orange County Business Bank you aren't just a loan. You'll get your financing done fast, without the red tape of bigger banks! Contact Howard Boles 949-379-5704 Equal Housing Lender-The bank makes such loans without regard to race, color, religion, national origin, sex, marital status, age, handicap, familial status, applicant's receipt of income from any public assistance and applicant's exercise, in good faith, or any right under the Consumer Credit Protection Act. Member FDIC.

**YUCCA** DENTAL BUILDING NEEDS TLC HI IDENTITY LOT Very Small Bldg on .4 acres \$150,000 Call tom Fitterer714-832-0230.



# The Dental Trader

refuses to do business with the following companies:

### AMERICAN BUSINESS CARD

aka: Bizcard.com (A CEG Company) P.O. Box 15190 Scottsdale, AZ 85267 www.americanbusinesscard.com Ph: 800-555-2234 Fax: 800-500-4506

### **PROFESSIONAL FINANCING INC.**

Alexander Slepak 20371 Irvine Avenue, #100 Newport Beach, CA 92707 www.professionalfinancing.net doctor@professionalfinancing.net Ph: 323-272-3543 Fax: 480-948-0082

This notice is based on the advertisers' contractual lack of performance and/or legal action/court judgments.

If you have had a problem with these or any other Dental Trader advertiser, please send your formal complaint to:

> The Dental Trader Attn: Complaints Post Office Box 2631 Capistrano Beach, CA 92624 Fax: 949-498-1198 Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

**National City** Practice for Sale- Turn-key opportunity. Reasonably priced to sell, 4 ops, great base of returning clients. Call 619-477-2787.

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536.

**ANAHEIM HILLS** PARTNER WANTED TO SHARE FACILITY OR DENTIST WILLING TO MOVE TO SHARE SPACE WITH ANOTHER DENTAL LOCATION IN ANAHEIM HILLS. CALL TOM FITTERER pps 714-832-0230.

**All County Construction** High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179.

SANTEE General Dentistry, FFS/PPS, 6 Ops, Retail Center, Dentrix, Digital, 2014 GR \$780K with 7 days hyg/week. Dr. Russell Okihara-HSPPT 619-694-7077 #CA228.

**Busy office** looking for experienced office manager. Email: sunshinedentalgroup06@gmail.com.

**Don't sign that lease!** The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848.

**Free Retirement Plan** Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**Established Family** and Cosmetic Dental Practice in Murrieta seeks experienced RDA to join our team. Fax 951-677-4564.

**National City Practice for Sale** Turn-key opportunity. Reasonably priced to sell, 4 ops, great base of returning clients. Call 951-491-4058.

dental practice to share in great location in van nuys. Great for any specialty. call 8187859944.

VICTORVILLE COMING UP CALL TOM Fitterer 714-832-0230.

**OFFICE AVAILABLE** Mission Viejo / Rancho Santa Margarita. Brand new beautiful office in professional building. Tuesdays, Thursdays, Saturdays. Specialist only. andrewleedds@yahoo.com.

**Busy office** looking for ENDO/PEDOdontist in Coachella. Email: sunshinedentalgroup06@gmail.com.

**Endo needed** in PPO private office in Huntington Beach. 1 day/ month. Needs own specialty equipment/instruments. Email: maihrmanager@gmail.com.

**front desk** dental office experience only in billing insurance, and benefit, bilingual spanish ontario ca: ontariofamilydentistry@gmail.com.

**Dental office 4 sale** 2 op-rooms, X-Ray room in Hollywood,CA, rent \$1000, Price \$42.000. Call 818-432-3218 Ashot.







# SOUTHWEST RIVERSIDE COUNTY G.P. FOR SALE



- (5) OP COMPUTERIZED G.P. (4) OPS EQT'D W (1) ADDITIONAL PLUMBED
- LOCATED IN A SMALLER PROF. BLDG. IN AN OFFICE CONDO WHICH CAN BE PURCHASED OR LEASED
- CASH AND PPO PATIENT BASE. NO HMO AND NO DENTI-CAL
- (3.5) DAYS OF HYGIENE/WEEK
- (2015) PROJECTED GROSS COLLECTIONS OF \$400K+
- LOCATED IN ONE OF THE FASTEST GROWING AREAS OF CA
- SELLER IS GIVING UP PRIVATE PRACTICE FOR AN INSTITUTIONAL POSITION, BUT WILL ASSIST WITH TRANSITION



**P/T Dentist Needed!** Busy practice located in La Puente. 2-3 days per week. call Dr Kumar 626-968-3793 or pbkumardds@gmail.com.

**Bilingual dental assistant** needed part time. Saturdays. Upland area RDA or DA. ok. email resume to uplsmlctr@dslextreme.com.

**2 Used** Belmont Dental Chairs with cuspidor, all attachments, no units, needs oil, minor repair, \$300 each. call (714)848-8433.

**DENTURE PRACTICE** SPECIALIST REQUIRED FOR 1.44 MILLION DENTURE PRACTICE, IMPLANTS REQUESTED MOST EVERY DAY NO WE DON/T DO IMPLANTS IS A DAILY REFRAIN, GREAT FOR PROSTHODONTIST OR OS OR PERIODONTIST. CALL TOM FITTER PPS 714-832-0230 CONFIDENTIALITY AGREEMENT REQUIRED.

**TUSTIN** FREE STANDING DENTAL BUILDING 5 OPS hi identity, call TOM FITTERER 714-832-0230.

**General Dentist needed** in Baldwin Park. Spanish a plus. New Grads ok. Comfortable in all aspects of Dentistry. Call-626-383-1265 fax-626-962-3551.

**Sirona Cerec** 3 Unit, Scanner Software and Porcelain Blocks. \$1,500.00 OBO. Good Condition 714-672-9000 or breadentalgroup@yahoo.com.

**West LA** practice for sale!!! Revenue over 3 mil/yr. Serious buyers only. Rare opportunity. Email toothdocla@gmail.com.

**S. ORANGE COUNTY** Pedodontic Practice. 4 Ops, 1 year new equipment, OpenDental, Digital, Pano. \$236K GR w/room to grow. HSPPT-Thinh Tran 949-533-8308 #CA222.

**BEACH CITY** SO ORG CTY, GROSSED 850K 2013, so far this year grossing ave 60 to 70k in recent months, Seller will assist in bank finacing if necessary. CALL PPS TOM FITTERER 714-832-0230.

**X-ray film developer** AT2000 Air Techniques, Good working condition, \$450.00 B/O Call 530 613 8467.

**BEAUTIFUL ALL DIGITAL** COMPUTERIZED 3 OP PRACTICE, WITH AMAZING 8TH FLOOR VIEWS AVAILABLE FOR SUBLEASE/SALE IN HEART OF WEST LA. PERFECT FOR SPECIALTY OR NEW GRAD TO START PRACTICE. 300 ACTIVE PATIENT CHARTS INCLUDED. EMAIL KONVISERDDS@YAHOO.COM.

**Starter practice** for sale in Wilmington business square. Excellent visibility & foot traffic. 4 ops, digital x-ray ready. Call 310-241-7576.

State of art dental office in West LA, Westwood Village available for rent.for information email to: drsoleimani@hotmail.com.

Associate **DENTIST** needed for Thursdays in Moreno Valley. Experienced in all phases of dentistry. Please email resume to fdc22940@gmail.com.

Seeking FRONT DESK STAFF in UPLAND CA with Experience in general and specialty dental offices. E-mail your resume to: Magday60@Gmail.com.

## CHANGE OF ADDRESS FORM

Dental Trader Bay, Sell or Trade all things Dental

OLD ADDRESS

Dentist's Name\_\_\_

Address\_\_\_\_

City/State/Zip\_\_\_\_\_

### **NEW ADDRESS**

Dentist's Name\_\_\_\_

Calif. Dental License #\_\_\_\_\_

Address\_\_\_

City/State/Zip\_\_\_\_\_

Phone\_\_\_\_\_Fax\_\_\_\_

E-mail\_

Authorizing signature\_\_\_\_\_

### PLEASE MAIL TO: PO Box 2631, Capistrano Beach, CA 92624 or Fax this form to 949.498.1198 on or before the 1st of the month. For faster filing, submit this form online at: www.dentaltrader.com

**Board Certified** Oral Surgeon needed in dental office in Laguna Hills for about one day a month. (949) 297-6241.

Digital Xray, paperless (Eaglesoft). f/t Hygiene. 4d/ week. 2014 collection \$540K. asking \$380k. Lake Elsinore. 763-587-8345.

**General Dentist** looking for a P/T position. 5+ years experience. Fast Paced & great chair side manner. smileyca@gmail.com.

**FOR SALE** Columbia Typodont. Dental Study Model. Used for dental school. \$80. Email for pictures. gaw1177@gmail.com.

**General Dentist** wanted for PEDO office in Santa Ana. Pay base or 30% of collection. Send Resume to: Richardreal88@gmail.com.

**Experienced** Fun, Ethical, and Skilled General Dentist available part time in the San Fernando Valley. 6+ years. Please email Sfvdentist8@yahoo.com.

**Reliable front office** dental assistant needed with xray license and fluent in Spanish. Email resume to dental1717@gmail.com.

**Looking for experienced** front office staff for 4 locations: B.H., Woodland Hills, Mission Hills & Santa Monica. farahkam@sbcglobal.net.

Need: Dentist RDA-Bilingual, Spanish-English Ontario, CA. email: anavrios@yahoo.com-FX(909)933-6801.

Copyright 2015 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

ONLINE www.c	entaitiadenc	
eview FAQs page for instructure ubmission BEFORE using for		ENSY!
BB.	THE	EAD
ATING	Bay, Sell or 7	rade all things Denta
Our Advertisers	Buy, Sell or 7	v
	ganna	*
CUTCHEST CUT	Frequently Asked Questions Place a Free Reader Ad	Read The Latest Edition
CONTROL AND	Frequently Asked Questions Place a Free Reader Ad (For Dentists & Statt ONLY) Reader Ads For Businesses	Read The Latest Edition Search Archived Copies Display Ad Onfo

PH: (877) 888 4237 or (949) 429 6836 - FAX: (949) 498 1198 - E-Mail: tradestaff@cox.net | Home | Place a Free Reader Ad | Reader Ads for Businesses | Online Ad Board | Dental Links | Proof of Circulation | | FAQs | Testimonials | Latest Edition | Archived Copies | Place a Display Ad | Submit a Change of Address | Contact |

The FAQs link shown above will bring up step by step instructions on how to place your ad. Once you have typed in your ad, selected your options (bold text, black border or black box w/ white lettering), please double check your spelling and make sure your contact information is correct. Your ad will appear both in the printed publication and on the Ad Board exactly as you entered it. We do not accept ads submitted anonymously.

The deadline for submitting ads online is always the 7th of the month.

JUNE 2015

SO. CALIFORNIA 67

# **PPS Professional Practice Sales**

Specialists in the Sale and Appraisal of Dental Practices Serving the professions since 1966 How much is your practice worth?? www.PPSDental.com



PPS SOUTHERN CALIFORNIA BUY-SELL-TRADE (TAX DEFERRED) 100% Financing available within 30 days

INTEREST RATES INCREASING SOON -SELLERS MAXIMIZE YOUR SELLING PRICE NOW

**DIAMOND BAR -** Gr. 1.25mil. Established 30 yrs. HMO 20%, PPO 80%. 5 ops Rent \$2967 or 2.3% of Gr. Net \$400 plus.

**ARROWHEAD -** ESTB 40 yrs 3000 pts, Hi Idtity bldg. 4 ops Dig-eletronic billing. Gr \$425 Inc RE @\$250K. Bargain.

**HAWTHORNE** GRT FOR ABSENTEE BUYER Seller not mgr, 6/0ps 2 equip low OH FP \$95,000.

WEST LA - GR 1.2 LADY KOREAN partner wanted.

WEST LA - ONLY HI IDENTITY STREET LOCATION.

**TUSTIN -** Best Location in city Hi identity corner. Double your volume.

TUSTIN - FREE STDG DENTAL BLDG 5 OPS.

**IRVINE -** GP WILL SHARE SPACE.

**RIVERSIDE - WALLMART LOCATION.** 

VICTORVILLE COMING UP

DENTAL LOCATIONS BELL AND BELL GARDENS

YUCCA - DENTAL LOCATION.

**LA JOLLA -** HMO-BEAUTIFUL 3 Opsm HAWIIAN MOTIF PRICED \$150K Bargain.

**CLAREMONT/UPLAND** - GR \$500 plus Refers out \$250 in Ortho, OS, Endo HI IDENTITY Great OPP Seller will work back. Great for SPECIALIST.

MISSION HILLS - Gr \$300 K Net 50% 30ps estb 50 yrs.

**SAN DIMAS -** HMO HMO HMO mo ch 8K Hi Identity shop centr seller work back, refers a lot SPECIALIST OK.

**LAKE FOREST -** Large office 7 ops located across street from major employer in OC.

**TORRANCE** - RETIREMENT DDS retail clerks and Opr Eng. Contracts EST 21 yrs. GR 300K SELLER Bargain. REFERS OUT LOTS 3 OPS PLUMBED AND 2 EQUIPPED.

**SML TWN NEAR BAKERSFIELD -** 4 op practice with apt with RE \$350,000 total renovation like new Previous DDS retired to Rancho Santa Fe San Diego.

SELLERS-FREE APPRAISAL (714) 832-0230



**REDLANDS** - Seller deceased, Loc estb 25 yrs lease. \$850/mo \$25,000, with 300 charts, Needs renovation Super Bargain.

**DENTURE PRACTICE** SEES 30 DENTURE CLIENTS PER DAY PERFECT OPP for Prosthodontist.

**HMO HMO -** grossing 4.15 million \$33,000 cap checks per month Southern Calif, must sign new confidentiality agreement. INCL RE. CALL TOM FITTERER.

**ANAHEIM HILLS -** Group member wanted. Hi identity. GP has space to share with Specialist. Pedo/Ortho/or ?

**REDLANDS -** GP Est–5 Ops. Shopping ctr. Should do \$300k to \$400k first year with little marketing. Great lease. \$1.00 sq. ft. FP\$250k.

**BAKERSFIELD** - lady DDS GR \$800K shop ctr some senior care busy office full price \$585,000 low overhead.

**RIALTO -** Prof Bldg Great start up for Pedo team Rental income will pay for bldg while bldg pedo practice on 2 acres room for WEEKEND FLEA MARKET.

**ARROWHEAD** - Estab. 39 years ABSENTEE PT lady DDS receipts \$425k. 3000 active patients, Seller moving to Arizona. Includes Free Standing Dental Building, 1400 sq. ft. 4 Ops 3 digital xrays, computers in each op electronic billing no med-ical, Hi Identity corner. Lots of traffic. New patient magnet. Super loyal staff, loyal patients. Practice \$350K \$ RE \$250K.

### **\*\*FOUNDERS OF PRACTICE SALES\*\***

100 years of combined expertise and experience! 3,000 Sales - - 30,000 Appraisals **\*\*CONFIDENTIAL\*\*** 

PPS Representatives do not give our business names when returning your calls.

**\*\*BUYERS AND SELLERS SAY\*\*** "We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you." Thomas Fitterer, Ray and Edna Irving

SOUTHERN CALIFORNIA PPS So. California (714) 832-0230 Fax (714) 832-7858 E-mail: PPSincnet@gmail.com Web address: www.PPSDental.com

NORTHERN CALIFORNIA (800) 422-2818 • (415) 899-8580 Ray@PPSsellsDDS.com • www.PPSsellsDDS.com

SELLERS-FREE APPRAISAL (714) 832-0230

PRSRT. STD U.S. POSTAGE PAID SAN DIEGO, CA PERMIT No. 94

The Dental Trader Post Office Box 2631 Capistrano Beach, CA 92624



# REPLACEMENT UPHOLSTERY FOR CHAIRS AND STOOLS

Reduce the down time and costs of traditional reupholstery with Superior's prefab, precision cut reupholstery kit! Easily installs in minutes!!

From \$595

# **OPTIONS INCLUDE:**

Memory Foam Ultraleather Relaxor Massage Systems

RY COMPANY

www.superiorupholstery.com 888-548-7282 For Refurbished Equipment, visit www.superiordds.com