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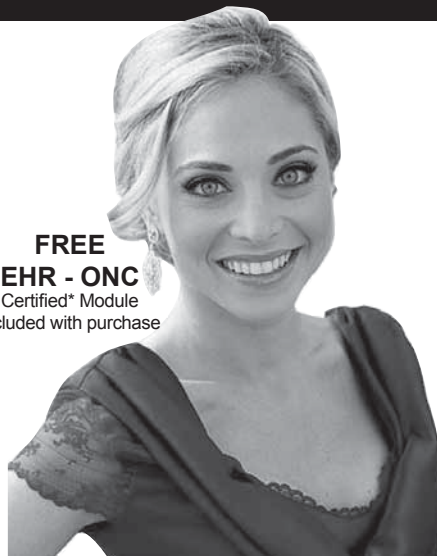
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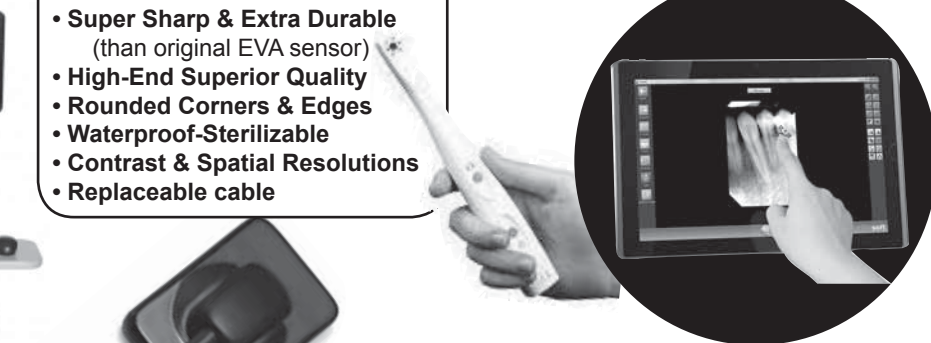


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FRESNO COUNTY

FRESNO - (3) op computerized G.P. Cash/Ins/PPO pts. Annual Gross Collections \$250K - \$300K on 2 days/wk. Can do much more full time. Seller to concentrate on primary practice. **[NEW]**

KERN COUNTY

BAKERSFIELD #26 - 3,500 Sq. Ft. Duplex Medical-Dental Bldg. for Sale. Suite (#1) is 2,300 sq. ft. and is fully eq't'd with a (5) op G.P. turn-key dental office including instruments & supplies! The second suite is also plumbed for dental but can be used for medical, chiropractic, accounting, insurance, etc. & has just been remodeled. The two suites could also be combined to make a larger single use dental or medical facility! The bldg is located on a major thoroughfare w monument signage & has (27) parking spaces & 10+ years of goodwill. **[SOLD]**

BAKERSFIELD #28 - GENERAL PRACTICE, FREE STAND. BLDG. & APPROX. AN ACRE OF PRIME COMMERCIAL REAL ESTATE FOR SALE! (2) op comput G.P., single use bldg. & approx. an acre of Prime Commercial Real Estate located on a main thoroughfare. Excell. exposure, visibility, signage & parking! Approx 30 years of Goodwill. 2013 Gross Collections approx \$100K very part time. Cash/Ins/PPO pts. Seller passed away suddenly. **[NEW]**

LOS ANGELES COUNTY

CALABASAS - G.P. in a highly sought after, upscale shopping center location with exposure, visibility & signage. Mostly Fee for Service. Newer eqt & build out. (4) ops eqt'd, 5th op plumbed. Central nitrous. Digital x-rays & pano, Dentrix and Dexis. 30+ years of Goodwill. Annual Gross Collections \$500K+. **[NEW]**

ENCINO - (4) op comput. G.P. Located in a modern, well known, easily accessible, recently remodeled professional bldg. on a main thoroughfare. Magnificent panoramic Valley views from (3) ops. Cash/Ins/PPO pt. base. Annual Gross Collect \$600K on a (4) day wk. Digital X-Rays & Laser eqt'd. Refers out all Endo. Seller moving, but will assist w Transition. **[SOLD]**

HOLLYWOOD - Super clean, (3) op computerized G.P. Only DDS in Medical bldg. Great starter or satellite office. Annual Gross Collections \$100K+ on a very p.t. schedule.

LOS ANGELES - Upscale, (4) op turnkey office for sale or long term lease. Just built out & equipped w new eqt. Located in a new health care centered shopping ctr. on a main thoroughfare. Excellent exposure, visibility, signage & parking. DDS office has dental exclusive in the center. Many built in referral sources. All preliminary work done. Just bring instruments & supplies, & build your upscale practice! **[NEW]**

SOUTH BAY - (4) op computerized G.P. located in a prof. bldg with ample free parking. 2013 Gross Collect \$508K+ on a (4) day week. Seller does no advertising. Averaging (8) new pts/mos. Cash/Ins/PPO pt base. No HMO & no Denti-Cal. Digital x-rays. Dentrix & Dexis s/w. Nice equipment. **[NEW]**

SANTA CLARITA VALLEY - You have been waiting for this one! Drop Dead Gorgeous, (6) op comput G.P. overlooking the golf course. Newer build out & eqt. Pt base is Cash/Ins/& a few of the better PPO's. 2013 Gross Collect \$807K+ on (4) days/week. Digital x-rays & Pano. Dentrix & Dexis s/w. Cerec. All the bells & whistles! 22+ years of Goodwill. Experienced & cross trained staff w (4) days of hygiene/week. (1-2) days/mos of Perio. Ready to expand further. Great opportunity for an experienced, quality oriented DDS looking for a larger, higher end practice. **[NEW]**

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- Pre-Sale Planning

VAN NUYS/SHERMAN OAKS - Bldg. & Practice - (5) op comput. G.P. (4) ops eqt'd, (5th) op plumbed. Located in a free stand. single use bldg. on a main thoroughfare w excell. exposure, visibility & parking. 50+ years of Goodwill. 2013 Gross Collect \$425K+ on a (4) day week. Seller does no advertising. Cash/Ins/PPO pt base. No HMO & no Denti-Cal. Seller retiring. **[NEW]**

WEST L.A. - (5) op comput. G.P. located in a strip center on a main thoroughfare with exposure, visibility and signage. Cash/Ins/PPO pts. Annual Gross Collect \$250K+ on 3 - 4 days per week. Seller retiring, but will assist with the transition. **[NEW]**

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SAN DIEGO COUNTY

RANCHO BERNARDO #1 - TURNKEY OFFICE! NO PTS. Everything you need to see pts. Install a phone, & you are ready to go! (5) op comput. G.P. located on the first floor of a well known office plaza w easy fwy access. Reasonable rent. Excellent parking. **[NEW]**

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TULARE COUNTY

SAN JOAQUIN VALLEY - (4) op comput. G.P. & Free Stand. Bldg. In a smaller town w limited competition. Cash/Ins/PPO pt base. Annual Gross Collect \$500K on 4 - 4 1/2 days/wk. 28+ years of Goodwill. 10-20 new pts/mos. Seller retiring. **REDUCED.**

VENTURA COUNTY

CAMARILLO - (5) op comput G.P. located in a prof. bldg. with signage. 40+ years of Goodwill. 2013 Gross Collect \$525K+ on a (4) day week. Newer eqt. Digital x-rays, soft tissue laser & Pano. Cash/Ins/PPO pt base. No HMO & no Denti-Cal. Seller moving out of state. **[NEW]**

EAST VENTURA COUNTY #2 - Bldg. & Practice - This is the one that you've been waiting for! (3) op computerized G.P. & single use bldg. 2013 Gross Collect \$560K+ & growing. Cash/Ins/PPO/HMO pts. Mos. Cap ck. \$2K+. Averaging (28) new pts/mos. Some newer eqt'd. **[NEW]**

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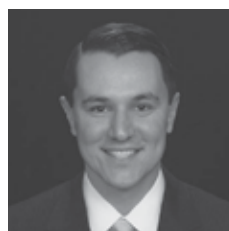
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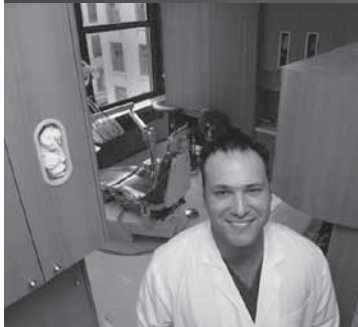
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CAMARILLO – Strip center. Practice like new. Revenues of \$25k/mo with no promotion. Seller works part-time. Some HMO income. Low rent!

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DOWNTOWN LOS ANGELES FEE FOR SERVICE PRACTICE FOR SALE: Located in a landmark building downtown, this four day per week practice collects \$560,000 per year and is collecting \$55,000 per month for the first four months of this year with a net income of over \$240,000 per year. Strong four day per week hygiene program accounts for 20% of the revenue with exams and x-rays accounting for another 16% or 36% of the practice revenue is from routine recall patients. The office has five operatories, digital x-rays, panoramic x-ray and Softdent paperless office software. Motivated! Asking \$395,000.

MISSION HILLS CLINIC PRACTICE FOR SALE: Long established practice with excellent visibility has been a fixture in the San Fernando Valley since the 1960's. Current partnership has self-destructed and the practice must get sold. 2013 collections were \$500,000 with a net income of \$240,000. No Denti-Cal and minimal capitation. One day of hygiene per week. Five equipped operatories with digital x-rays. Averaging 26 new patients per month. Motivated! Asking \$350,000. - **SOLD**

TORRANCE GENERAL PRACTICE FOR SALE: Located in a professional building near Little Company of Mary Hospital, this practice has consistent collections of \$600,000-650,000 for the past four years. Seller works four days per week with three and a half days of hygiene coverage per week. Hygiene and exams account for over 38% of the practice production. Seller refers almost all endo and ortho. The office has five equipped operatories with a sixth that is plumbed but not currently equipped. No capitation, no Denti-Cal, no marketing, no weekends. Seller's spouse has taken a job in San Francisco. Motivated! Asking \$350,000.

BURBANK GENERAL PRACTICE FOR SALE: Long 50 year history of goodwill in the community. Practice has collected \$1,550,000 plus per year for the last four years running with a net income over \$550,000/year each year. The practice has over 9 days of hygiene per week and refers almost all endo, all oral surgery, all perio surgery, all ortho and all implant placement. The practice does not accept HMO or Denti-Cal. There are 7 equipped operatories with full computerization and digital x-rays. Asking \$1,395,000 - **PENDING AT FULL APPRAISED VALUE**

BAKERSFIELD GENERAL PRACTICE FOR SALE: A free standing building located on a corner of a busy street, this office was a former bank building. It has excellent visibility and parking. The office has ten equipped operatories plus two more that are plumbed but not equipped. The office is fully computerized with digital x-rays, panoramic x-ray and a cerec milling unit. The practice has an eight year history of collections of \$2 million plus per year with a net income of over \$1 million per year until 2011/2012 when collections fell to \$1,000,000 per year and a net income of \$560,000 per year. Current owners have made several poor management decisions and are not on the same page with this practice. Both commute from Orange County. The real estate can also be purchased. Asking \$750,000 for the practice.-Practice and real estate - **PENDING**

WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE: Established practice in a professional building has collected \$475,000 in 2011 and 2012. In 2013, Seller's medical condition limited production and collections, which were \$420,000. Seller is going on medical disability after the sale. Net income is \$150,000/year on four days per week with two and one-half days of hygiene per week. Seller refers most endo, most oral surgery and all ortho. The office has four operatories of newer equipment and is fully computerized with Dentrix software and digital x-rays. Asking \$365,000. - **PENDING AT FULL APPRAISED VALUE**

VENTURA COUNTY ENDODONTIC PRACTICE FOR SALE: One of only two endodontic offices within a ten-mile radius. This practice collected \$520,000 in 2013 with a net income of \$315,000. The practice receives 60 new patient referrals per month. The office has two fully equipped operatories with microscopes and digital x-rays plus a third operator that is partially equipped. Recently renovated professional building with attractive rent. Asking \$330,000.

WOODLAND HILLS STARTER PRACTICE FOR SALE: Located in a funky building, this practice collects \$250,000/year on a short schedule. Two equipped operatories plus two additional operatories that are plumbed but not equipped. Seller is leaving the country. Motivated! Make offer!

NORTHRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Fifty years of goodwill with the current owner! Practice collects \$570,000/year with a net income of just over \$220,000/year on three and a half days per week. Seller refers out all endo, all oral surgery, all perio and all ortho. There are 3 1/2 days per week of hygiene. The office has four equipped operatories plus one additional operator that is plumbed but not equipped. Excellent lease terms in a building that is being renovated by the owner. Rent for 1,510 square feet is \$3,164 on a gross lease basis and is fixed for the next 4 1/2 years. Seller is willing to stay on to assist a buyer with a transition if the buyer so desires. Asking \$440,000. - **SOLD**

WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: High quality, cosmetically oriented general practice collects \$600,000/year with a net income of \$175,000+ on two and one-half days per week and four days of hygiene per week. Seller refers all endo, all oral surgery and all ortho. Located in a well known retail center within the community, this 3 operator office is fully computerized with digital x-ray. Asking \$495,000. - **SOLD**



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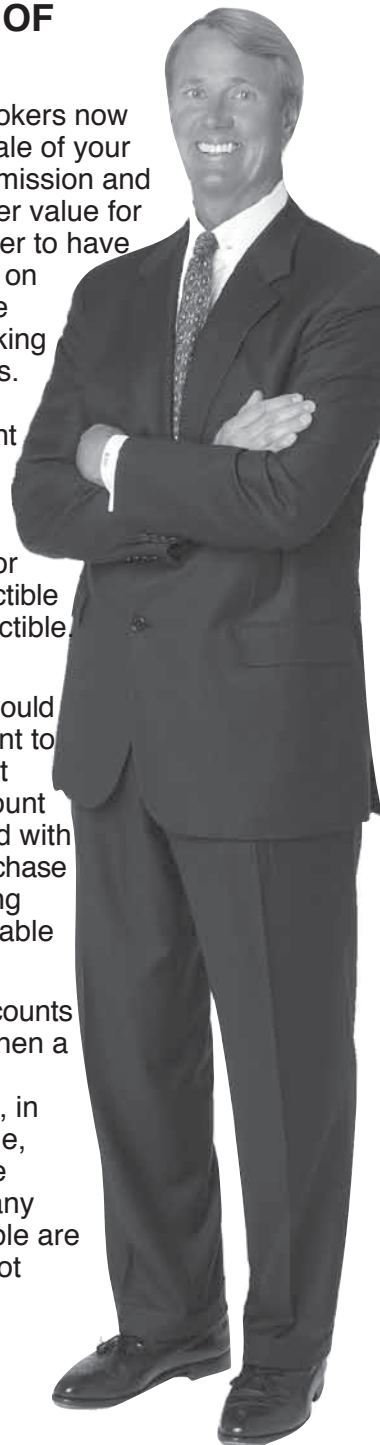
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Of course not! Then why are some dental practice brokers now including a portion of your accounts receivable in the sale of your practice? The reason is simple – it increases their commission and it artificially makes it appear that you are getting a higher value for your practice. They will assert that this enables the buyer to have working capital and that it reduces the risk of collection on your outstanding accounts receivable. Nothing could be further from the truth. In reality, buyers can borrow working capital from every dental practice lender in the business. As for reducing the risk of collecting your accounts receivable, they are only selling the first "X" dollar amount of your receivables balance, essentially leaving you to collect the delinquent and harder to collect accounts meaning that you will get a negligible amount of those remaining accounts receivable. Whether you realize it or not, you are paying those brokers 10% to sell your collectible accounts receivable and leave you with what is uncollectible.

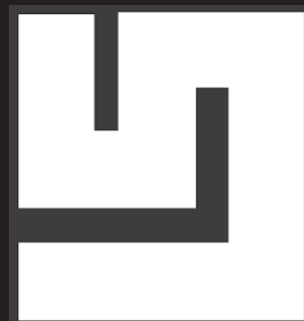
As a buyer, is there any reason to purchase a seller's accounts receivable? Yes, but only at a discount. Why would you pay a seller 100% of any account receivable amount to then have to wait for the money and possibly not collect that entire amount when you can borrow the same amount from the bank as working capital with no risk associated with collection? Remember, if you borrowed the money to purchase the practice and the accounts receivable, you are paying interest on that portion allocated to the accounts receivable even though you do not have access to that money.

There are appropriate circumstances to include the accounts receivable with the sale of a dental practice, such as when a seller is deceased or has moved out of state making subsequent collection efforts difficult or impossible. But, in those cases, the buyer should not pay the full face value, because the buyer will still need to bill and collect those accounts and will not collect all of the accounts under any circumstance. In those cases where accounts receivable are included in the sale, Lee Skarin and Associates does not charge a commission on the amount allocated to those receivables.

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HAYWARD DENTAL PRACTICE & REAL ESTATE FOR SALE - **Gross ~\$290K.** Retiring general dentist looking to sell practice situated on a single corner lot with parking in the front and back. Good signage and excellent visibility and from busy street. 3 fully equipped operatories and approximately 1,200 sq. ft. #HW430K. ****New Listing!****

MILPITAS DENTAL PRACTICE FOR SALE - Busy retail center with major anchors, highly commercial, visible area. Lots of foot traffic. 4 fully equipped operatories + 2 plumbed in operatories, approximately 1,900 sq. ft. Mostly Insurance & Fee for Services.

OAKDALE DENTAL PRACTICE FOR SALE - 2 ops in ~930 sq.ft. in freestanding building on main street. Good visibility & signage.

OAKLAND DENTAL PRACTICE FOR SALE - Retiring general dentist looking to sell practice in two story building with excellent visibility. LOW RENT. 2 equipped ops. ~850 sq.ft. Mostly Denti-cals w/ 10-20 new pts/month. Office refers out most specialty procedures.

FRESNO SUBLEASE & PATIENT CHARTS FOR SALE - Patient Charts for sale & Sublease. ~1,300 sq.ft., 3 fully eq. ops.

FRESNO DENTAL PRACTICE FOR SALE - Excellent visibility from street. ~2,000 sf, 3 ops. Ample parking space. Close to Fwy 41.

MURRIETA STARTER DENTAL PRACTICE FOR SALE - ~1,400 sq. ft., 2 eq. ops + 2 plumbed. Various profession/retail shops around.

PALM DESERT DENTAL PRACTICE FOR SALE - Seller wants to retire. **2013 Gross ~\$850K**, mostly CASH/PPO, 10+ yrs goodwill, ~1700 sq. ft., 4 eq. ops., high tech office, located at the corner in commercial building. Great visibility & ample parking. ****New Listing!****

RIVERSIDE DENTAL PRACTICE FOR SALE - **Gross ~\$300K.** Located in busy retail center located on major intersection. Approx. 1,418 sq.ft., 3 equipped ops + 1 additional plumbed. Good visibility and exposure. Ample parking space. Easy access to Freeway 91.

SAN BERNARDINO STARTER DENTAL PRACTICE FOR SALE - Warm & cozy office located at the corner of stand alone building. Good visibility. LOW RENT! 3 fully equipped operatories, approx. 1,163 sq. ft. Private parking lot. ****Reduced Pricing!****

ARTESIA DENTAL PRACTICE & REAL ESTATE FOR SALE - **2013 Gross ~\$850K.** Mostly CASH/PPO. Beautiful & spacious office in freestanding building w/ private parking lot. 6 fully equipped ops. Dental office space ~3,580 sq. ft. Total building ~7,100 sq. ft. Busy street & excellent visibility. High tech equipments. Building generates rental income from other units. ****Featured Listing!****

DOWNEY DENTAL PRACTICE FOR SALE - Spacious office located in shopping center, 8 equipped operatories, ~3,800 sq.ft. Mostly insurance patients. Office does implants and braces on top of general dentistry. Diverse patient population. ****New Listing!****

HAWAIIAN GARDENS DENTAL PRACTICE FOR SALE - **2013 Gross ~\$275K.** Office located in shopping center on busy streets. 4 equipped operatories, ~1,200 sq.ft. Ample parking spaces. Easy access to Freeway 605. #HG423KL. ****New Listing!****

LOS ANGELES DENTAL PRACTICE FOR SALE - **2013 Gross ~\$630K.** Seller looking to retire & sell growing dental practice with a gross increase ~\$400K in 3-4 years. 3 fully equipped operatories, approx. 1,300 sq ft., diverse patient population. High tech equipments.

LOS ANGELES DENTAL PRACTICE & FREESTANDING BUILDING FOR SALE - **Gross ~\$600K.** 7 equipped ops. in approx. 2,200 sq. ft. freestanding building. Good signage, good visibility and foot traffic. Located on major busy street close to 5 Fwy.

PARAMOUNT DENTAL PRACTICE FOR SALE - **Gross ~\$560K.** Located on busy street in big shopping center with major anchor stores. Great visibility. Mostly Cash/PPO. ~1,200 sq. ft. 4 ops. Easy access to Fwy 710 & 91.

SAN GABRIEL STARTER DENTAL PRACTICE FOR SALE - Office is located in busy shopping center across from major restaurants & anchorages. Office has 2 fully equipped operatories, approximately 1,000 sq.ft. Room for expansion. Great opportunity!

SOUTH GATE STARTER PRACTICE - Corner office on major streets. Newly renovated, new equipments, computers, x-ray & Dentrax. 2 equipped ops + 6 plumbed ops. Close to major supermarket, restaurants & businesses.

COSTA MESA DENTAL PRACTICE FOR SALE - **2013 Gross ~\$500K+**, Highly visible, established dental practice with 4 fully equipped operatories + 2 additional plumbed in ~1,600 sq.ft. Mostly PPO/CASH patients. Plenty of parking available for patients.

HUNTINGTON BEACH PRACTICE FOR SALE - Starter office located in medical suite across from major shopping center. 4 ops.

LAKE FOREST DENTAL PRACTICE FOR SALE - Beautiful & spacious dental practice located in busy shopping center. Seven years of goodwill at current location & looking to sale equipment & leasehold only. ~1,300 sq ft., 4 equipped operatories, 2 x-ray units.

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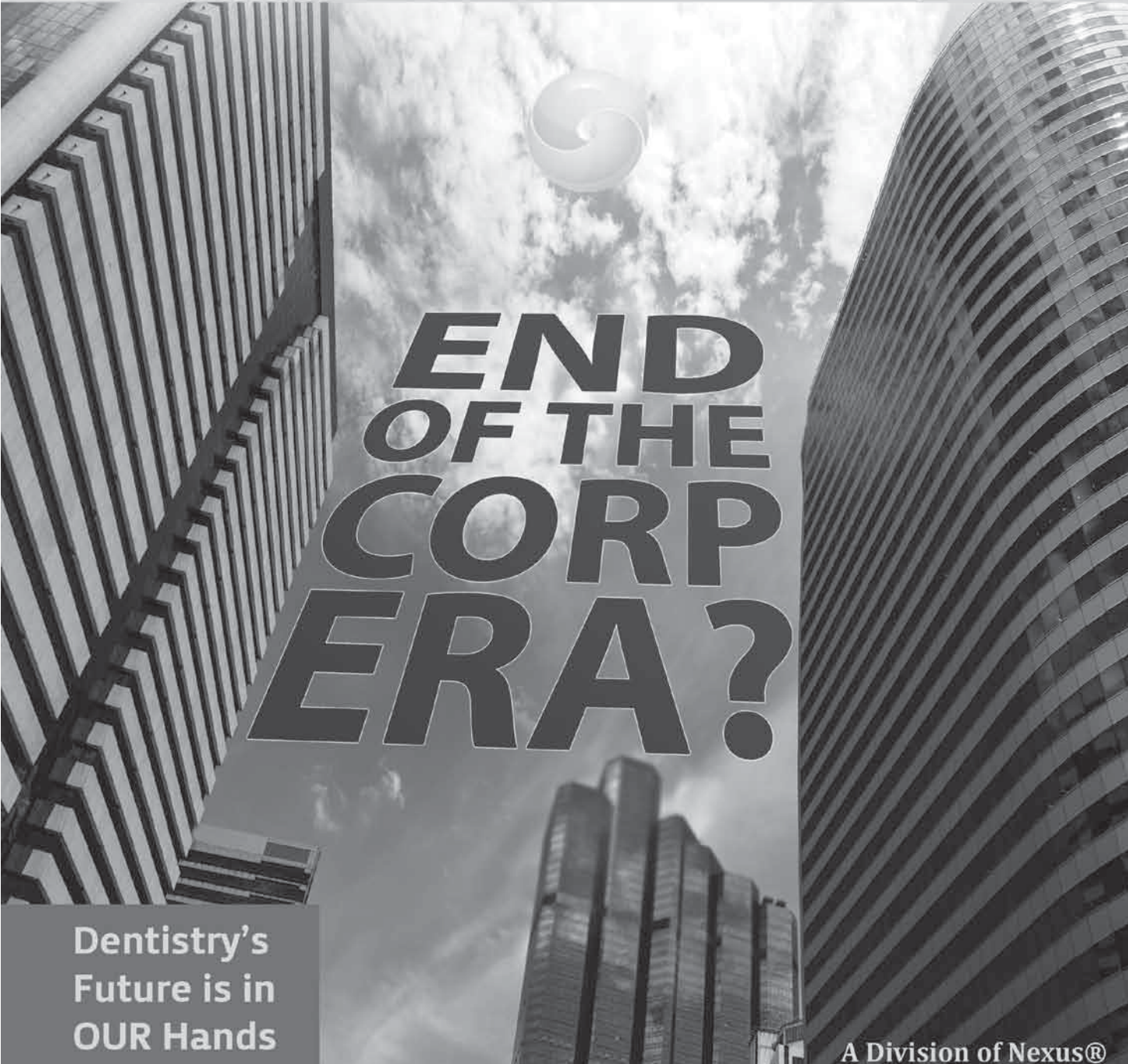
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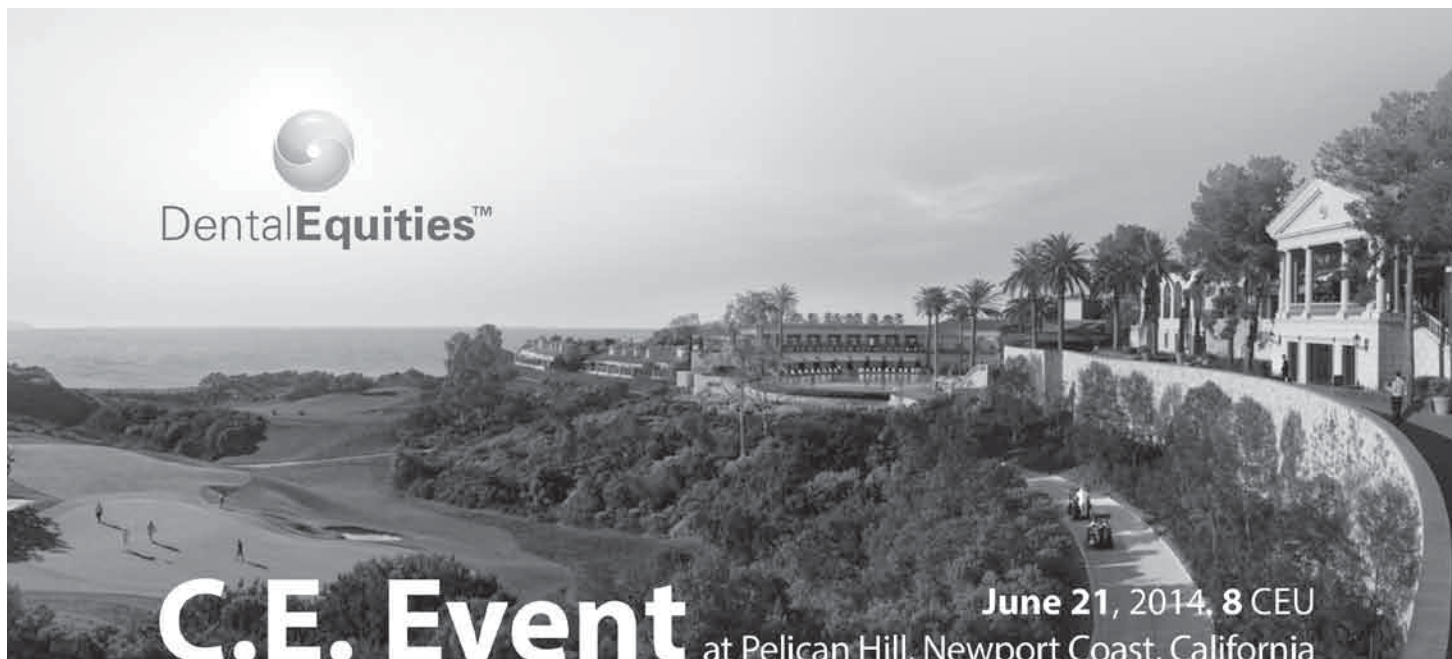
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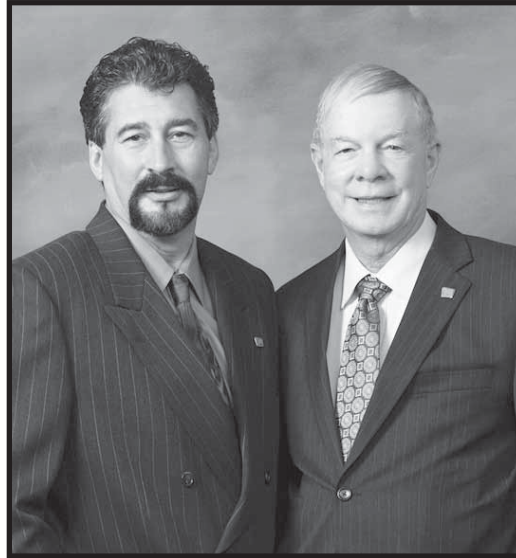
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ENCINO – Well established general practice with 40+ years of goodwill located in a 12 story medical professional building. Practice consists of 4 equipped operatories 1 plumbed not equipped, lab room, sterilization room, and private office ~1,337 sq ft suite. Computerized office with digital x-ray and Open Dental software. Grossed ~\$304,365 in 2013. Great office with excellent operatories views to the city. Excellent office for a full time Buyer. Seller is retiring. Contact your CPS Agent for more details. **Property ID #4511.**

LOS ANGELES (PERIO) – Beautiful practice located in the very desirable Miracle Mile. The office offers an incredible built out consist of 5 equipped operatories with amazing views to the city. No digital x-ray, however, is completely prewired through discrete floor access for all computers and digital x-ray. Major equipment is 5 years and has Dentrax software. Seller is currently working 4 days/wk and sees approximately 14-16 new patients per month. Income source is ~60% insurance and ~40% cash. The practice was establishes approximately 18 years ago. Grossed approximately \$618,857 in 2013. Great office with a flat rate lease. Please contact your CPS Agent for more details. **Property ID #4489.**

SANTA ANA (GP) – With over 30 years this practice is located in a two story professional building. Have excellent street visibility, heavy traffic flow and easy freeway access to the 5 freeway. The office is open 4 days/wk and sees approximately 13-16 patients/day. The practice consists of 5 equipped ops, 1 plumbed not equipped, lab room, lounge room, pano room, storage room, sterilization room, dark room and a private office in a 2,255 sq ft suite. Office is not digital. The equipment is approximately 6 years old. It's computerized with Starbright software. Income source is ~90% insurance and 10% cash. Seller does minimal advertising, mainly patient referral. Grossed approximately \$472,219 in 2013. Buyer's net of \$147,121. Sellers are absentee owners and will be focusing on their 2 other practice is the L.A. County. Please contact your CPS Agent for a practice profile. **Property ID #4479.**

TUSTIN (ORTHO/GP) - Leasehold Improvements and & Equipment Only! New beautiful state-of-the-art built out practice is located in a two story medical / dental building. This amazing practice consists of 5 chairs in open bay, sterilization / lab combo area, x-ray Pano room, and a private office. Previously an Orthodontic practice with over 25 years and has been known as a landmark to the surrounding community. The office is ~1,448 sq. ft. Free rent through the end of July. Excellent opportunity for a start-up. Seller specializes in elite build outs. A must see!! Please contact your CPS Agent for more information. **Property ID #4493.**

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GREATER LOS ANGELES COUNTY

AZUSA – This General Practice established 9 years ago and is located in a single story building. It's also located on a main street on Azusa, store-front with heavy traffic flow and excellent street visibility. Near shopping centers and new goldline station. Practice consists of 2 equipped operatories, 3 plumbed not equipped operatories, lab room. Sterilization room, storage room and private office in a ~2,000 sq ft office. It's computerized with Dentrix software and digital x-ray. Seller currently works 2.5 days/wk, Endo 1x/mo, Ortho 1x/mo, and O.S. 1 x/mo. Seller sees ~6-12 new patients/mo. Income source is ~57% insurance, ~37% cash and ~6% capitation (~\$1,200/mo in cap check). Grossed \$258,178 in 2013. Great opportunity for growth. Please contact your CPS Agent for more information. **Property ID #4499.**

CULVER CITY (GP/PEDO/ORTHO) – Great practice with over 40 years of goodwill located in a single story free standing building with a large parking lot. Corner location with great street visibility and heavy traffic flow. Excellent signage. In residential area and next to various shops. Absentee owner. Office is open 6 days/wk with 2 GP, 2 Pedo and 1 Ortho. Practice consists of 7 fully equipped operatories, 2 chairs in Open Bay, lab room, lounge room, Pano x-ray room, sterilization room, game room, and private office in a 1,800 sq ft office. Has Dentrix software. No digital. Minimal advertising. Income source: ~30% insurance / ~26% Cash / ~44% Denti-cal. Buyer's net of \$244,560. Has revenues of ~\$75K per month. Seller is retiring. Contact your CPS Agent for more information. **Property ID #4457.**

ENCINO – Well established general practice with 40+ years of goodwill located in a 12 story medical professional building. Practice consists of 4 equipped operatories 1 plumbed not equipped, lab room, sterilization room, and private office ~1,337 sq ft suite. Computerized office with digital x-ray and Open Dental software. Grossed ~\$304,365 in 2013. Great office with excellent operatories views to the city. Excellent office for a full time Buyer. Seller is retiring. Contact your CPS Agent for more details. **Property ID #4511.**

HAWTHORNE – General turn-key practice located in a corner single story free standing building with excellent visibility and private parking lot. It has been a landmark for dentistry for over 65 years. The practice has recently been remodeled and consists of 6 equipped operatories and 1 plumbed not equipped operator in a ~1,997 sq ft office. It's computerized with Eaglesoft software and Digital X-ray. Seller is working 1 ½ days per week with Associate 1 day per week. See approximately 8-10 patients per day. Income source is ~15% insurance and ~85% cash. Minimal advertising. Excellent opportunity for a full time Buyer. Seller will be focusing on primary office. Contact your CPS Agent for more information. **Property ID#4519.**

LOS ANGELES – Turn-key general practice located in a multi story professional building. This modern designed practice consists of 3 equipped operatories, sterilization, and private office in a ~824 sq ft suite. The office is computerized with Easy 2000 software and the equipment is ~new to 3 years old. Has a long term lease. Seller is currently working 1 day/wk and sees ~8-10 patients/day and ~10-15 new patients/mo. Income source is ~50% insurance and ~50% cash. No HMO. Small advertising. It's a great potential for a full time and right buyer. Seller will be focusing on primary practice. Please contact your CPS Agent for more information. **Property ID #4467.**

LOS ANGELES – Leasehold Improvements Only!! Modern office in a well known multi story professional building with 1 plumbed not equipped operator, Open bay for 4 chairs (plumbed), x-ray room, lab sterilization room, and storage room in a ~1,173 sq ft suite. Seller established the practice in 2003 and has outgrown space and moving nearby. Great opportunity for a GP or Specialist (No Ortho). Please contact your CPS Agents for more information. **Property ID #4491.**

MONTEREY PARK (GP) – Leasehold Improvements & Equipment Only! This practice is located in a good area of Monterey Park on a 3 story medical building. Seller is the only dentist in the facility. Surrounded by shopping centers and a Hospital. Office consists of 3 equipped operatories, reception room, business and sterilization/lab area in 812 sq ft. suite. The equipment is approximately 10 years old. Has reasonable rent. Seller is moving his patients to his other office approximately 18 miles away. Price for an immediate sales. Please contact your CPS Agent for more information. **Property ID #4449.**

SOUTH GATE - Leasehold Improvement & Equipment! Established over 52 years ago, this practice is located in a free standing building across the street from the City Hall. Practice consists of 4 equipped operatories with Open Dental software and 1 plumbed not equipped operator in a 1,500 sq. ft. office. Has great street visibility with heavy traffic flow. Seller is relocating to Covina. Please contact your CPS Agent for more details. **Property ID #4403.**



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TORRANCE (GP) – Modern designed fee for service practice located in a two story professional building. Corner location with heavy traffic flow. Have over 44 years in goodwill. Practice consists of 3 equipped operatories, 1 plumbed not equipped for expansion, with digital x-ray and Eaglesoft software. Motivated seller works 4 days/wk with 1.5 days/wk of hygiene and sees approximately 12-15 new patients per month. Grossed approximately \$314,250 in 2013. Have revenues of \$26K/mo. Please contact your CPS Agent for more information about this great office. **Property ID #4375.**

TORRANCE – General practice located in a busy single story shopping center with lots of traffic. Practice consists of 3 equipped operatories, sterilization/lab combo, consultation room, lounge room, and private office in a ~1,046 sq ft suite. Computerized with digital x-ray. Seller works 4 days/wk and sees approximately 10-12 new patients/mo. No HMO. Grossed \$321,051 in 2013. Averaging \$27K in monthly revenues per month. Great office. Please contact your CPS Agent for more details. **Property ID #4477.**

WEST HILLS – General Practice located on the 3rd floor of a well known multi story medical building with free ample parking. This modern designed practice consists of 3 fully equipped operatories with 2 plumbed not equipped for expansion, sterilization / lab combo and lounge room in a 1,383 sq. ft. suite. Seller works 4 days/wk and sees approximately 5-10 new patients per month. Great potential for a full time doctor. The income source is 60% insurance and 40% cash. No HMO. No Advertising. Grossed approximately \$325,904 in 2013. Please contact your CPS Agent for further details. **Property ID #4407.**

WEST SAN FERNANDO VALLEY – Well established General Practice with over 31 years of goodwill is located in a 5 story medical /dental building. Numerous business office, restaurants, retail establishments in the area with heavy traffic flow. Practice is well maintained and consists of 5 equipped operatories with digital x-ray and Dentrix software in a 2,100 sq ft suite. Major equipment is approximately 1.5-10 years old. Seller works 4 days/wk with 7 days/wk of hygiene. Insurance and cash only. No HMO or Denti-cal. Has revenues of approximately \$83K/mo. Grossed approximately \$999K in 2013. Seller will be retiring. Great opportunity. Please contact your CPS Agent for more details. **Property ID #4433.**

ORANGE COUNTY

ANAHEIM - Leasehold Improvements and & Equipment Only! Modern designed practice located in a single story free standing building. Great location with heavy traffic flow. Excellent street visibility. Practice consists of 3 equipped operatories, 3 plumbed not equipped operatories, sterilization/lab combo room, lounge room, x-ray room, consultation room, dark room, business office and private in a ~1,750 sq ft office. It's a digital office with Camsight software. Equipment is new to ~5 years old. Recently remodeled. Seller will be focusing on his primary office. Has a long term lease. Please contact your CPS Agents for more details. **Property ID #4481.**

FOOTHILL RANCH – Price Reduced! Leasehold Improvements and & Equipment Only! Beautiful office with 2 spacious equipped operatories and 2 plumbed not equipped for expansion, sterilization area, large lounge and private office. Practice located in a 2 story medical / dental building on the second floor in a 1,754 usable sq ft suite. Great opportunity for a GP or Specialist. Motivated seller moved office leaving a clean, bright, nicely designed suite. Please contact your CPS Agent for more details. **Property ID #4425.**

IRVINE – Established in 2004, this practice is located in a one story medical building. Seller is currently working 2 days/wk and sees approximately 10-12 patients/day. Patient profile is approximately 50% Korean. Income source: ~60% insurance and ~40% cash. No HMO. 100% Patient referral. Practice consist of 2 equipped operatories, Pano x-ray room, sterilization and lab combo room, and private office (plumbed) in a 776 sq ft suite. It's computerized with Easy Dental software and the equipment is 10 years (looks like new). Have revenues of \$22K per month. Seller will be focusing on secondary office in Los Angeles area. Great location in Irvine. Please contact your CPS Agent for further details. **Property ID #4445.**

MISSION VIEJO - Well established General Practice with over 40 years of goodwill. Office located in a single story Medical / Professional building. It's conveniently located near the 5 freeway and on one of the busiest intersection in the city. Retiring Seller is currently working 3 days/wk, 1 GP 2 days/wk, and 1 Perio 1 x/mo with 10.5 days/wk of hygiene. Income source: ~40% insurance and ~60% cash. No HMO. 100% Patient referral. Have revenues of \$110K per month and grossed approximately \$1,329,511 in 2013. Practice consists of 8 equipped operatories with garden views, digital x-ray, computerized with Dentrix software in a 2,750 sq ft suite. The office prides itself of modern dentistry, using the latest materials and technology. Please contact your CPS Agent for more information. **Property ID 4469.**

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Robert A. Palumbo, Executive V.P./Partner

RANCHO SANTA MARGARITA – Leasehold Improvement Only!! This modern designed practice consists of 4 plumbed not equipped operatories, sterilization/lab combo area, lounge room, storage room and private office in a ~1,267 sq ft suite. It's located in a two story dental building with heavy traffic flow. Motivated seller purchased condo nearby. Seller is offering the buyer the ability to utilize the office 2 days/wk until seller moves out. Excellent opportunity for GP or Specialist. Please contact your CPS Agent for more information. **Property ID #4483.**

SAN CLEMENTE – Well established Turn-Key general practice located in a 5 story Medical / Dental building. Seller works 2 days/wk and sees approximately 10 new patients/mo. Income source is ~90% insurance and ~55% cash. No HMO. Does some advertising. Modern designed practice consists of 4 equipped operatories, Pano X-ray room, consultation room, private office, and lounge area in a ~1,600 sq ft suite. Office is computerized with Starbright software. Equipment is ~1.5 yrs old to older. Some rooms were remodeled about 1.5 years ago. Great opportunity for a full time and right buyer. Convenient location. Please contact your CPS Agent for more information. **Property ID #4413.**

SANTA ANA (GP) – Price Reduced! Turn-Key practice with 10 years of goodwill is located in a busy one story shopping center. Just off the 55 freeway. Motivated seller works 3 days/wk and sees approximately 14-15 new patients/mo. Modern designed practice consists of 3 equipped operatories, Panorex x-ray room, consultation room (plumbed), sterilization & lab combo, small lounge room, equipment room, and private office in a ~1,400 sq ft office. Has revenue of approximately \$19K/mo on a part time schedule. \$400 of Cap income per month. Seller is moving out the country. Beautiful office and great opportunity. Please contact your CPS Agent for more details. **Property ID #4423.**

SANTA ANA (GP) – With over 30 years this practice is located in a two story professional building. Have excellent street visibility, heavy traffic flow and easy freeway access to the 5 freeway. The office is open 4 days/wk and sees approximately 13-16 patients/day. The practice consists of 5 equipped ops, 1 plumbed not equipped, lab room, lounge room, pano room, storage room, sterilization room, dark room and a private office in a 2,255 sq ft suite. Office is not digital. The equipment is approximately 6 years old. It's computerized with Starbright software. Income source is ~90% insurance and 10% cash. Seller does minimal advertising, mainly patient referral. Grossed approximately \$472,219 in 2013. Buyer's net of \$147,121. Sellers are absentee owners and will be focusing on their 2 other practice is the L.A. County. Please contact your CPS Agent for a practice profile. **Property ID #4479.**

TUSTIN (ORTHO/GP) - Leasehold Improvements and & Equipment Only! New beautiful state-of-the-art built out practice is located in a two story medical / dental building. This amazing practice consists of 5 chairs in open bay, sterilization / lab combo area, x-ray Pano room, and a private office. Previously an Orthodontic practice with over 25 years and has been known as a landmark to the surrounding community. The office is ~1,448 sq. ft. Free rent through the end of July. Excellent opportunity for a start-up. Seller specializes in elite build outs. A must see!! Please contact your CPS Agent for more information. **Property ID #4493.**

RIVERSIDE & SAN BERNARDINO COUNTIES

FONTANA (GP) - Established in 1987 this modern designed practice is located in a single story medical building with private parking. Across the street from a busy shopping center. Excellent street visibility. Remodeled in 2008. Practice consists of 4 spacious equipped operatories, 1 plumbed not equipped, storage room, sterilization room and private office in a 1,440 sq ft suite. Office is computerized with Dental software and it has new to older equipment. Retiring seller works 4 days/wk with 4 days/wk of hygiene. See approximately 14-16 patients/day. Income source is ~70% insurance and ~30% cash. No HMO. Do small advertising. Buyer's net of \$169K. Contact your CPA Agent for more details. **Property ID #4471.**

CHINO – Established in 1996, this general practice is located in a busy single story strip mall. The practice consists of 4 equipped operatories, 1 plumbed not equipped operator, sterilization/lab room, lounge room, 2 storage rooms, dark room, and 2 private office in a ~1,620 sq ft suite. Computerized with Eaglesoft software. No digital. Seller works 3 days/wk and sees ~15 patients/day. Grossed ~\$401K in 2013. Practice is ~78% Denti-cal. Contact your CPS Agent for more details. **Property ID #4495.**

CHINO HILLS - Leasehold Improvement & Equipment Only! This dream practice was built out when a rare opening in the Costco Center became available. Everything is completely new, and built out exquisitely. Over \$8,000 was invested in just the frameless glass frontage, giving maximum exposure to the restaurants and retail store next to, and surrounding our practice. There is more traffic in the parking lot, than many major intersections in the area. The practice consists of 3 equipped operatories, 2 plumbed not equipped, lab & sterilization area, lounge room, storage room, consultation room, dark room, and private office in a ~1,470 sq ft suite. Move on your dream practice now, or it will be somebody else's! Area is surrounded by residential homes. **Property ID #4501.**

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REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!



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PALM DESERT - Price Reduced! – General Practice established in 1999 is located in one story building with ample parking and excellent signage. This modern designed office consists of 5 equipped operatories with digital x-ray and Practice Web software in a 1,665 sq ft suite. Seller works 3 days/wk with 3 days/wk of hygiene. Sees approximately 12-14 new patients/mo. Income source: Insurance / Cash / Capitation (~\$3,000/mo). 100% patient referral. Have monthly revenues of ~\$29K/mo. Motivated Seller will be focusing on primary office in L.A. area. Please contact your CPS Agent for more information. **Property ID #4331.**

RANCHO MIRAGE - Leasehold Improvement Only! Excellent opportunity to start from scratch for GP or Specialist. Office consist of 4 plumbed not equipped operatories, sterilization area, lounge, business office and private office in a ~1,700 sq ft office. No equipment. Located in a one story medical building. Recently remodeled. Nicely decorated with lots of built in cabinetry and counter space. Seller purchase building nearby. A must see. Please contact your CPS Agent for more details. **Property ID #4431.**

SAN BERNARDINO Price Reduced! – Well established General Practice with over 20+ years of goodwill located in two story professional building. Great street visibility. Seller works 2 days/wk with Associate 2 days/wk, Ortho 1x/mo, Perio 1x/mo and O.S. 1x/mo. The income source is 50% insurance, 20% insurance & 30% Capitation (\$7K-\$8K in monthly cap checks). No advertising. 100% patient referral. Practice consists of 13 equipped operatories, 1 plumbed not equipped, storage room, Panorex x-ray room, 2 sterilization area, 2 business offices, and 4 private offices in a 4,000 sq ft suite. Computerized with Dentrax software. Major equipment is approximately 5-20 years old. Great large practice. For more details, please contact your CPS Agents. **Property ID #4419.**

SAN DIEGO COUNTY

CHULA VISTA – Price Reduced! Well established general practice located on a store front single free standing building with public parking across the street. Great location in downtown with heavy traffic flow and excellent street visibility. Practice consists of 4 equipped operatories, 1 plumbed not equipped with Practice Works in a 1,300 sq. office. Motivated seller works 4 days/wk and sees approximately 10-15 patients/day. Income source: Insurance/Cash/Some Cap (\$2,000 in Cap checks/mo). Grossed approximately \$444K in 2013. Revenues of \$37K/mo. Seller will be retiring. Contact your CPS Agent for more information on this excellent opportunity. **Property ID #4279.**

VISTA - Well established general practice with 35 years of goodwill is located in a Medical / Dental building with ample parking. This practice consists of 4 fully computerized equipped operatories, with Dentrax software and intra oral camera and digital x-ray in a ~1,608 sq ft suite. Fee for service practice. Seller will be moving out of area. Grossed approximately \$883K in 2013. Has monthly revenues of \$73K. Has excellent signage. Please contact your CPS Agent for more details. **Property ID #4507.**

VENTURA, SANTA BARBARA & KINGS COUNTIES

HANFORD (GP/ORTHO) – Well established practice with 40 years of goodwill is located in a corner free standing building with excellent street visibility. Building is for sale. Also located in a residential area and across the street from a local high school and hospital. Seller is currently working 4 days/wk with an Associate 4 days/wk and 7 days/wk of hygiene. Approximately 20-25 new patients per month are being seen. There is 60% insurance and 40% cash. The practice consist of 5 equipped operatories, 1 plumbed not equipped for expansion, lab room, business office, private office and 2 restrooms in a 2,500 sq ft office. It's computerized with Dentrax software. The equipment is approximately 2-6 years old. Have monthly revenues of approximately 79K/mo. Grossed approximately \$945,751 in 2013. For more information about this modern designed practice, please contact your CPS Agent. **Property ID #4307.**

OJAI – This general practice established in 1974 and it is located in a one story free standing building near residential area and across the street from a school. Retiring dentist works 4 days per weeks with 5 days per week of hygiene and sees approximately 7-10 patients per day. Income source is ~80% insurance and ~20% cash. No advertising. 100% patient referral. Practice consists of 4 equipped operatories, lab room, sterilization room private office and storage/equipment room in a ~1,300 sqft office. The practice is computerized with Care Stream software. The average of the major equipment is 7 years to older. Has reasonable rent. Practice grossed \$509K for 2013. The monthly revenues are \$43K. It's an excellent opportunity in a great area. Please contact your CPS Agent for more details. **Property ID #4515.**

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SPECIALTY OFFICE LISTINGS

FONTANA (PEDO) – Modern designed office located in a new single story multi use building with incredible camera system outside as well as internally. Motivated seller owns the suite and is open to sell. State of the art practice consists of 2 fully equipped operatories and 3 chairs in open bay. Office is open 4-5 days/wk. Income source: 15% insurance and 85% Denti-cal. The staff speaks Spanish to accommodate the large Hispanic population in the area. The spacious office has tall ceilings and is credibly well laid out complete with a theatre setting in the lobby area to accommodate the patients. Please contact your CPS Agent for more information. **Property ID #4301.**

LOS ANGELES (PERIO) – Beautiful practice located in the very desirable Miracle Mile. The office offers an incredible built out consist of 5 equipped operatories with amazing views to the city. No digital x-ray, however, is completely prewired through discrete floor access for all computers and digital x-ray. Major equipment is 5 years and has Dentrix software. Seller is currently working 4 days/wk and sees approximately 14-16 new patients per month. Income source is ~60% insurance and ~40% cash. The practice was established approximately 18 years ago. Grossed approximately \$618,857 in 2013. Great office with a flat rate lease. Please contact your CPS Agent for more details. **Property ID #4489.**

NORTH ORANGE COUNTY (PERIO) – Modern designed practice with over 35 years of goodwill is located in a business plaza near residential area and surrounded by shopping centers and professional buildings. Has easy freeway access. Currently Seller is working 4 days/wk with 1-2 days/wk of hygiene. Seller sees approximately 12-15 new patients/mo. The income source is 80% insurance and 20% cash. No HMO. Minimal advertising. The practice consists of 5 equipped operatories, 1 plumbed not equipped for expansion, 1 lounge room, 1 storage room, 1 sterilization area, 1 business office, 2 private offices and 2 restrooms in a 2,200 sq ft suite. It's computerized with Practice Works software. Have revenues of \$41K per month. Excellent opportunity. Motivated seller will be traveling internationally. Please contact your CPS Agents for more detail on this great practice. **Property ID #4453.**

SAN GABRIEL – Turn-key Endodontic practice located in a single story free standing building on a busy street with lots of traffic. Seller is the Landlord offering a reasonable lease. Practice consists of 3 equipped operatories, 1 plumbed not equipped, lab/sterilization room, dark room and private office in a 950 sq ft suite. Income source approximately 70% insurance and 30% cash. 100% patient referral. There is approximately 50% Chinese/Asian patient base. No advertising. No computers. Seller will be retiring. Please contact your CPS Agent for more information. **Property ID #4465.**

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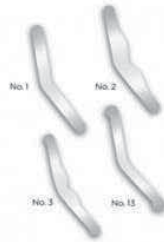
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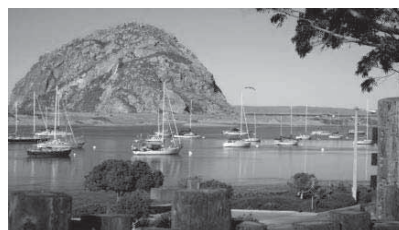
Practice in beautiful Morro Bay! This well-established, low overhead, practice is booked out 6 weeks with almost no openings. Over 1,000 patients and over 30 years of good will. The stand-alone building has a welcoming entrance with fireplace and views. Four operatories and a very friendly team make this 4-day per week practice a comfortable investment in your future ... and it's ready to grow! Most specialty work (endo, ortho, perio) is being referred out and no external marketing has taken place in years (in fact for several years they were not taking new patients). The selling doctor is a relaxed and caring man who has not been interested in growing the practice for years. Any buyer who implemented basic management and marketing systems could see this practice grow! And at only \$375,000, with first right to purchase the building, this could be your dream practice. Morro Bay is a tourist area as well as a nice place to raise a family. I live 20 minutes from this office and have loved raising my family here over the last 11 years. This area has some of the friendliest people in the nation (according to 2 recent surveys finding San Luis Obispo the friendliest and happiest city in America)! Please call me to find out about more about this practice.

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Current Listings

- Southern San Luis Obispo County #2001 – 2013 Collections \$529K
- Perio Practice, Tulare County #6001 – 2013 Collections \$408K
- Great Central Coast Beach Community #2005 – 2013 Collections \$691K
- Glendale, La Crescenta, La Canada, Montrose #3001 – 2013 Collections \$338K
- Northern San Luis Obispo County #2003 – 2013 Collections over \$545K
- Santa Barbara #1003 – 2013 Collections \$400K
- Santa Barbara #1002 – 2013 Collections \$389K
- Santa Maria #2002 – 2013 Collections \$170K
- San Luis Obispo #2004 – 2013 Collections \$400K
- Lompoc #2008 – Start up practice
- Morro Bay #2007 – New Listing
- Santa Barbara #1004
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CENTRAL AND NORTHERN CALIFORNIA LISTINGS

COALINGA: General Dentistry Practice with 3 Ops, 1,100 sq. ft., 1,000 active patients, remodeled in 2011. Owner completing Orthodontic program in Texas while averaging 2 days/wk in office, will relocate after program is complete. Excellent opportunity for a new dentist or an established dentist looking for a satellite office. Practice #CA564.

EASTERN SIERRAS: General Dentistry Practice – 2013 GR \$463,806. Well-designed, 4 Op, 1,600+ sq. ft. office, low overhead practice, w/4+ days of hygiene. Seller refers out most OS, Perio, Endo, and all Ortho. Great opportunity in a nice community not saturated with dentists. Owner retiring. Practice #CA528.

FOLSOM/EL DORADO HILLS: Like-new office with 1,200 sq. ft. and 4 Ops. 2012 GR of \$405K. 2 1/2 days of hyg/wk. Practice utilizes Dentrix, Laser, Digital X-Rays and Intra-Oral cameras. Owner is selling to pursue other interests. Practice #CA103.

FREMONT: Great location in a major shopping center with 10 Ops, Digital X-rays, digital Pan in 3,050 sq. ft. suite with 4,000 active patients. PPO/HMO with 2012 GR of \$1.2M with Adj. Net of over \$300K. Owner is downsizing multiple practices. Practice #CA553.

FRESNO: General Dentistry Practice and Building. Building is free standing w/lots of parking. 3 treatment ops and 2 hyg. ops w/for 3 add'l ops. 20 new patients/month, 5 1/2 days hyg. 2013 GR were \$708K. Started by owner in 1997. Practice #CA144.

GRANITE BAY: General Practice. Newly remodeled office in great Granite Bay location, 3 equip. ops, 2 more available. Much of the equipment was purchased since July 2012. Dentrix, Digital X-Rays, 2013 GR on 8 days/month \$236K+ as of 12.11.13. Owner relocating out of country. Practice #CA128 – In Escrow.

GREATER ROSEVILLE/ROCKLIN/LINCOLN: General Dentistry Practice. 2013 GR of \$350,671. Well-designed, tastefully decorated 1,887 sq. ft. office with 2 equipped Ops (3 additional plumbed). 3 day hygiene, equipment is approx.. 7 years old, Eaglesoft software. Practice #CA154.

GREATER SACRAMENTO: General Dentistry Practice and Condominium. 1,300 sq. ft. office in Professional Office building w/4 ops, Eaglesoft software, and Fiber Optics. 2013 GR \$679K+. Owner retiring. Practice #CA138.

GREATER SACRAMENTO: General Dentistry Practice. Well-designed 3,079 sq. ft. office (shared w/2nd dentist – separate practices) in professional building. 7 ops w/Digital X-ray, Pano, and Datacon software. 2013 GR of \$947K w/low overhead. Owner retiring after 35+ years in same location. Practice #CA140.

GREATER SACRAMENTO: General Dentistry Practice: Well-established GP practice in 1,600 sq. ft. office with 5 equipped ops (1 additional plumbed). Eaglesoft software, E4D, Intra-Oral, and Pano. 9 days Hyg/week. 2012 fiscal year GR of \$888K+. Seller refers out most specialty services. Owner retiring. Practice #CA156.

GREATER SACRAMENTO: Orthodontic Practice - Like-new 2,300 sq. ft. office with extensive leasehold improvements and 6 chairs. 220 active patients in phase 1. Practice #CA551.

GREATER SACRAMENTO/ROSEVILLE: General Dentistry Partnership Position: One of several partners is retiring in this highly successful General Dentistry Group Practice. Intra-Oral Camera, Digital X-rays (Dexis), digital Pan, electronic charts, and excellent management team. Each partner has his/her own patients. Owner financing w/ acceptable down payment. Sale to new partner is subject to approval by current partners. Practice #CA126 – In Escrow.

GREATER SACRAMENTO/ROSEVILLE: General Dentistry Practice. 2,200 sq. ft. office in Professional Office building. 6 ops w/PanoreCAM, Laser, and Eaglesoft software. 2013 GR of \$966K w/low overhead. Owner retiring after 25+ years in same location. Practice #CA143.

HOLLISTER - FACILITY ONLY: Great shopping center location, 3 Ops and 2 more plumbed with cabinets. Adec chairs, units, and lights, Dexis, Easy Dental, and Pano in approx. 1,800 sq. ft. Owner relocating. Practice #CA563.

MILPITAS: General Dentistry Practice - 1,440 sq. ft. professionally designed suite is located on a major thoroughfare in business district. 4 Ops with Intra-Oral cameras and computers in each plus a Pano X-ray. Great upside potential for a young and energetic buyer. Owner is retiring after 46 years, 34 at this location. Practice #CA562.

NORTH EAST BAY: General Dentistry Practice established for over 35 years, owner retiring. 7 Ops in 2,324 sq. ft. with Dental Mate software, Intra-Oral camera, Pano, and Digital X-rays. 2012 GR of \$885K with overhead under 70%. Building to be sold with practice. Practice #CA108.

NORTH OF SACRAMENTO: General Dentistry 5 Op practice in 2,050 sq. ft. 2012 GR of \$1.2MM+ with overhead of only 54%. Dentrix, Intra-Oral Cameras, Digital X-rays, Imaging System, and Pano. Practice established at current location for over 15 years. Practice #CA106.

NORTHERN CALIFORNIA: NEW LISTING - Periodontal Practice with 5 Equipped Ops for left or right-handed provider. EagleSoft Software, opportunity for growth. 2013 GR \$890K+. Practice #CA153.

NORTHERN CALIFORNIA: Endodontic Practice: Well-established satellite endodontic practice with 3 ops (1 additional plumbed) in 1,200 sq. ft. Two microscopes, Digital. 2013 GR \$319,865. Practice #CA158.

PITTSBURG: General Dentistry Practice: Well-established practice on city's busiest thoroughfare. 3 year avg. GT of \$236K w/60% overhead. 5 equip. ops in 1,400 sq. ft. with Panoramic, Fiber Optics. 12 new patients/month and very favorable rent. Avg. age of equip. is 15 years. Owner is retiring. Practice #CA133.

PLUMAS COUNTY: General Dentistry Practice: 2013 GR of \$546,429 working 4 days, 37+ weeks/year in great retirement location – not saturated with dentists. 5 Ops available (4 equipped) in newly-remodeled office with Pan, Fiber Optics, EZ Dental software. 2.5 days hygiene per week. Great opportunity! Owner retiring. Practice #CA558.

SACRAMENTO: General/Specialty Practice: Stand-alone, leased office with two separate suites, GP and Specialty, approx. 4,000 sq. ft. combined. GP suite has 4 Ops, Specialty suite has 6 equipped ops with 3 additional plumbed. Paperless with Dentrix, Intra-Oral, Digital X-ray, and Pano. 2013 GR of \$1.3M+ with low overhead. Practice #CA157.

SAN JOSE: FACILITY ONLY - Elegant Blossom Valley office with 6 Ops in approx. 3,700 sq. ft. Digital X-rays, computers in every room, reception with flat screen TV, equipped business office, sterilization, and conference room. Great start-up location or satellite office. Full inventory and photos available. Practice #CA565.

SANTA CRUZ COUNTY: General Dentistry Practice in a Professional building with 3 Ops. Approx. 1,100 sq. ft., near the beach. GR of \$338K on 2 days/wk with approx. 1,100 active patients and 10 new patients per month. Average age of equipment is 5 years old with Schick Digital X-Ray, Dentrix Software. Seller is moving. Practice #CA550.

S. LAKE TAHOE: General Dentistry Practice: This 1,450 sq. ft. office has 5 ops (1 add'l available), was started by owner in 1973. Average collections for the last 3 years have been \$773K. The practice has high visibility and parking. 15 new patients/month, 4 days hyg. Practice #CA134.

WALNUT CREEK: Prosthodontic Practice with 3 Ops, fully equipped, near a retirement community. Doctor is retiring after 28 years in the same location. Practice had over \$530K in GR in 2012. Practice #CAM540.

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SOUTHERN CALIFORNIA LISTINGS

ANAHEIM: General Dentistry Practice is perfect for a merger or satellite office. The seller is retiring and refers out most specialty procedures. This 3 Op practice is nicely appointed and modern. 2012 GR of \$423K and an Adj. Net of \$140K. Practice established for 39 years, room to grow! Practice #CA101- *IN ESCROW*

BAKERSFIELD: General Dentistry Practice with 8 Ops, 7 fully equipped, 1 plumbed, in a 3,650 sq. ft. suite. Practice features Digital X-rays and Intra-Oral camera in a growing area of Bakersfield with \$453K Adj. Net on \$1.2MM GR. Practice #CAM554.

BEVERLY HILLS: This well-appointed General Dentistry Practice has a heavy emphasis on Perio and Implants. Practice features 3 Ops, Pano, and uses ComputerAge Software. 2013 GR of \$795K with \$371K Adj. Net on 4 days/week. This great West Side LA Location has been established since 1988. Practice #CA145.

CERRITOS: General Dentistry Practice with 7 Ops, 6 fully equipped, 1 plumbed in a 1,500 sq. ft. suite with Digital X-rays and SoftDent software. Practice established **SOLED** years and is near shopping, residential and freeway. 2012 Adj. Net was \$140K with \$408K GR. Most specialty work is referred out, room to grow. Practice #CA100.

CHULA VISTA: This General Dentistry Practice was started 50 years ago, seller acquired 35 years ago. 4 Ops, 3 1/2 days of hygiene, Dentrix Software. \$528K 2012 GR. In years past, the office was consistently collecting over \$700K/year, retiring doctor has slowed down throughout the years. Practice #CA109.

CLAREMONT: General Dentistry Practice with 6 Ops in 2,200 sq. ft. suite. Established **SOLED** years with 8 days of hyg./week. Practice uses SoftDent, Digital X-rays, and refers out most specialty procedures. GR of \$581K in 2012. Practice #CA114.

COASTAL ORANGE COUNTY: Retiring doctor spent \$500K in 4 new Ops of Pelton & Crane chairs and cabinetry in addition to the TIs. Dentrix and Dexis, Digital Pano. Close to the ocean - dream location! GR over \$600K in 2011 and \$500K in 2012. Practice #CAM566.

HUNTINGTON BEACH: *NEW LISTING* - General Dentistry Practice has been established for 18 years. Spacious suite with 5 Ops, 3 Equipped in a great location near ocean. Practice #CA155.

INDIAN WELLS: This General Dentistry Practice has a strong emphasis in TMJ in a 4,000 sq. ft. suite. Built 2 years ago with 6 Ops, and all new equipment and fixtures. Practice was in the Palm Springs area for over 3 years and moved to nearby Indian Wells. 2011 GR were over \$350K on just 1 doctor day per week. Practice has a CMT Pan/Ceph machine and a lecture room in the suite. Practice #CAM530.

LA MESA: *NEW LISTING* - This 3 Op practice is located in 2,000 sq. ft. in a professional building. GR of \$396K in 2012 with \$155K in Adj. Net. Practice utilizes Dentrix, Laser, and Digital X-Rays. Practice #CA127.

LONG BEACH: *NEW LISTING* - General Dentistry Practice with 8 Ops, 6 equipped, in 3,100 SF. This is an associate-run practice with \$1.2M GR and 8 days of hygiene per week. Utilizes Dentrix and Digital x-rays with 3 sensors. Practice #CA152.

LOS ANGELES: *NEW LISTING* - General Dentistry Practice with 5 Ops in a professional building downtown. Practice has been established since 1968. Retiring doctor has \$255K GR in 2013 and utilized PatientBase dental software. Practice #CA141.

MORENO VALLEY: *NEW LISTING* - General Dentistry Practice in a BUSY shopping center near the freeway with 5 Ops. 2013 GR \$291K with \$121K Adj. Net. Practice utilizes EZ Dental and has been established at this location for 14 years. Practice #CA151.

MURRIETA: General Dentistry Practice with 5 Ops. 2012 Gross of \$1.5MM and \$800K Net. Practice has 8 days of hyg/wk and has been established over 20 years in this family community. Practice #CA107.

PRICE REDUCED - NEWPORT BEACH: General Dentistry Practice with 3 equipped Ops, high-end equipment is less than 10 years old and includes ADEC chairs, Kavvo handpieces, 2 Dexis sensors, and Dentrix software. 2012 GR of \$350K on 3 1/2 days per week. Located near hospital in a desirable area. Practice #CAM534.

NORTH ORANGE COUNTY: Endodontic Practice with 5 Ops, fully equipped and 3 Zeiss ceiling-mounted microscopes. Practice has been established for over 30 years. GR of \$370K and Adj. Net of over \$172K on a 3 day work week. PBS Endo software. Practice #CAM561.

ORANGE: Removable Prosthetic Dental Practice with 3 Ops, 2 Equipped, 1 plumbed, not equipped. Practice is in a very busy retail center near mall and freeway. \$279K GR and \$125K Adj. Net in 2013. Practice #CA142.

ORANGE COUNTY: General Dentistry Practice with 2013 GR of over \$900K, Adj. Net of \$393K. Practice has 4 Ops and is located in a retail center in a desirable area of Orange County near shopping. Practice #CA132.

POWAY: General Dentistry Practice with 4 Ops in an 1,100 sq. ft. suite. Practice utilizes Dentrix with 6 workstations, digital x-rays, and intra-oral camera. Practice has been established since 1985. Equipment only 5 years old. 2013 GR of \$720K with \$241K Adj. Net. In Escrow. Practice #CA139.

REDLANDS: *NEW LISTING* - General Dentistry Practice with 3 Ops has been established for 48 years. \$364K GR on 3 doctor days and 3 hygiene days per week. Practice #CA.

RIDGECREST: General Dentistry Practice and Dental Building: This 4 Operator office is located in 1,536 SF office building. Owner has worked in same location for 32 years and is now retiring. This small practice grossed \$168K in 2012. Pictures of the building are available upon request. Practice #CA523.

RIVERSIDE: This General Dentistry/Implant Practice with 5 Ops has been established for 50 years and utilizes Dentrix, Digital Pano, and CT Scan. Dental equipment is 8 years old and has 20+ new patients/mo. Building also for sale. Practice #CA120.

SAN BERNARDINO: *NEW LISTING* - This General Dentistry Practice has 4 Ops, 30+ years goodwill, street sign, average GR \$265K the last 3 years, Dr. is retiring. Great office location with great potential. Practice #CA150.

SAN CLEMENTE: This General Dentistry Practice with 3 Equipped Ops, 2 Add'l plumbed has been established for approx. 10 years. Uses PracticeWorks, digital x-rays and Pano. Practice #CA129.

SAN DIEGO: General Dentistry Practice with 5 Ops, in a 1,200 sq. ft. suite. Practice utilizes EagleSoft, digital x-rays and has been established for 22 years. 2012 GR of \$442K with \$161K Adj. Net. Practice #CA130.

SANTA ANA: General Dentistry/Pedo/Ortho practice on a main street in Santa Ana. Practice has been established for over 20 years in a free-standing building. Practice is fully computerized, has Pano and Intra-oral camera. Gross receipts of \$424K with \$222K Adj. Net, Denti-Cal makes up approx. 35% of business. Practice #CA136.

SHERMAN OAKS: General Dentistry Practice with 4 Ops in a professional building near freeway. Practice utilizes SoftDent and has been established for 40 years. 2012 GR of \$740K and \$220K Adj. Net.

SOUTH COUNTY SAN DIEGO: *NEW LISTING* - General Dentistry Practice & Free-standing Bldg with ample parking on a busy, highly visible main street. 1,200 SF, established for 38 years, 4 Ops, dentist & PT Hyg with GR of \$310K for 2013 on 150 days. Seller is retiring. Practice #CA148.

SOUTH ORANGE COUNTY: General Dentistry Practice with 4 Ops in a 1,350 sq. ft. **SOLED** in a coastal location. Practice utilizes Dentrix. Practice #CA119.

THOUSAND OAKS: Retiring General Dentist, established for 37 years with 6 Ops and 8 days of hygiene/week. Practice uses Dentrix/Dexis and GR of \$589K in 2012. Practice #CA118.

THOUSAND OAKS - FACILITY ONLY: Move-in ready Thousand Oaks office with 4 Ops in 1,325 sq. ft. Office features a modern design, Dentrix with 4 computer workstations, equipped business office, and sterilization area. Great start-up location, satellite office or Specialist location - 7 General Dentists in the building. Full inventory and photos available. Practice #CA137.

TUSTIN: General Dentistry Practice with 3 Ops in a professional building. Practice has been established for almost 60 years. Great location on a main street near freeway. 2013 GR of \$300K with \$103K in Adj. Net. Dentrix and CEREC machine. Practice #CA131- *IN ESCROW*.

VICTORVILLE: *NEW LISTING* - General Dentistry Practice with 3 Ops plus 3 plumbed for expansion, 2,150 SF, SoftDent, 2013 GR of \$313K with \$147K Adj. Net, Established 34 years. Practice #CA149.

WEST LOS ANGELES: General Dentistry Practice with 4 equipped Ops, 1 add'l plumbed. Great LA location on the West side with GR of \$342K on just 2 doctor days per week. Room to grow! Practice #CA117.

YORBA LINDA: *NEW LISTING* - General Dentistry Practice with 4 Equipped Ops, 1 Plumbed in a professional building. Practice is on a main street and has been established for 30+ years in this family community. 4 days of hygiene/week with EagleSoft, digital x-rays, and paperless. 2013 GR of \$914K and \$301K Adj. Net. Practice #CA146.

YORBA LINDA: General Dentistry Practice with 5 Ops. This well-appointed practice is on a main street in a desirable area. Practice has been established for 28 years in this family community. Practice has 3 days of hygiene and 3 doctor days per week and has \$380K GR for 2012. Practice #CAM531- *IN ESCROW*

OUTSIDE OF CALIFORNIA

MAUI HAWAII: General Dentistry Practice with GR of \$636K. Office has 4 Ops in 1,198 sq. ft., Pano, Laser, Intra-Oral camera, Fiber Optics, and 2 1/2 days of hygiene. Owner retiring Don't miss the opportunity to live and work in paradise. Practice #20101.

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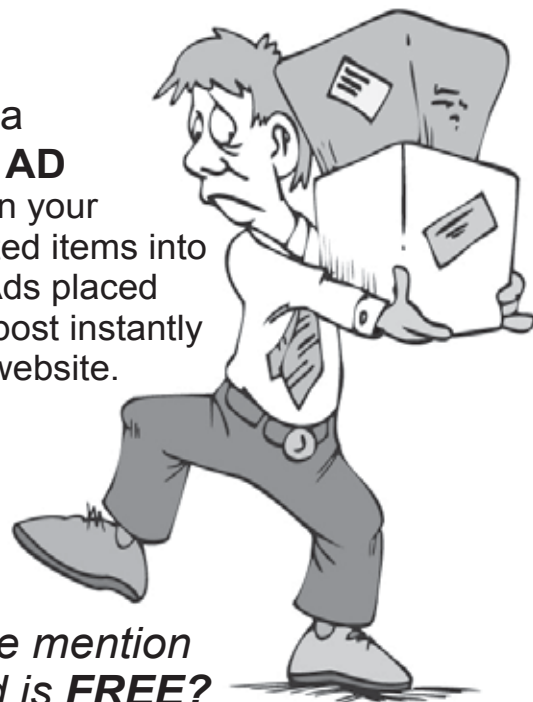
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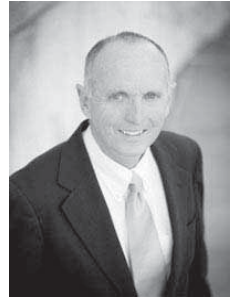
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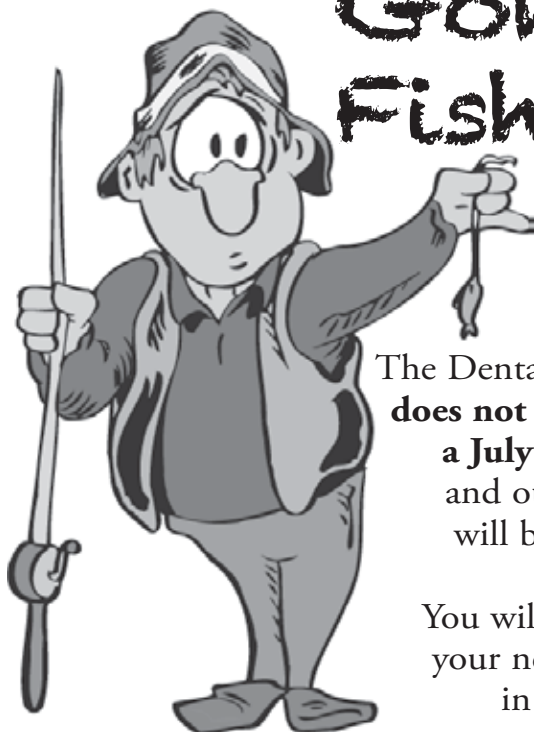
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GP position open SATURDAYS 9:30-1:30. 2 yr exp. Pomona 91767. No HMO. Base+Bonus. Fax 9093974007.

Is it the right time to list your practice? Find out from Dr. Russell Okihara, Henry Schein PPT (619)694-7077.

Oral Surgeon or Periodontist Needed - Must be able to do sinus lifts, IV sedation, & implants. Email CV to: upon_rqst@yahoo.com.

Front office and Dental Assistant needed for office in Ontario, bilingual (Spanish/English), send CV to archibalddd69@gmail.com.

Dentist Needed!!! High Volume State of the Art Practice Exp: 5 yrs Required Contact: alex@smilefinders.org or(310)508-6400.

For Sale 10 high speed handpieces (good condition) Kavo & Lares (small & big heads) \$80-100 each Call Dr. David Ong @ 925-368-6055.

Laguna Niguel general practice seeking front office. Dentrix knowledge preferred. pls email resume: allsmilesflaguna@yahoo.com.

Hyg. Instruments & Cassettes! Selling Hu-Friedy sclers-curettes of all kinds from Hygiene School. Pieces or take the whole collection. Long Beach 8054447645.

Space for Endodontist in Torrance in professional building. Many GP's with no endo in building. Referrals will come 310-502-4619.

Turnkey Torrance office for sublease. 4 ops, digital. Very clean. Avail 1-5 days/wk. Professional building. (310)502-4619 John.

ENDODONTIC SPECIALIST AVAILABLE FOR YOUR OFFICE: Stop WASTING time, produce MORE with expert on staff. Principals only, no agents: 1EndoInYourOffice1@gmail.com.

SUBLEASE AVAILABLE IN TEMECULA OFFICE. Five operatories fully equipped. 1950 sqft. Current practice is relocating. Existing equipment for sale. 9516402175.

Part-time General Dentist with minimum 5 years of experience in all phases of restorative and cosmetic dentistry. Able to work with children and in a high volume dental office. Please email CV to Office@LBFamilyDental.com.

Pedodontist/General Dentist (minimum two years experience in all phase dentistry) wanted in Riverside/Santa Ana. Email Resume to sscrown@gmail.com.

Burbank office sale. 3 op. G \$220. lots potential. OS, Endo refer out. Price \$270. Implant equipment included. dentalhome99@gmail.com.

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or Fax this form to 949.498.1198
on or before the 1st of the month.

For faster filing, submit this form online at:
www.dentaltrader.com

Intraoral camera system and printer. ACUCAM Concept IV & HITACHI color video printer. Please call (626)962-3559.

New Adec Preference Center Console Island Cabinet Pass-Through Dental Cabinetry \$4200. Harmonydentalgroup@yahoo.com.

EZ fill intro kit nickel titanium brand new for sale (sealed).exp 07/14. I got it from pearson #E090401 \$60. 805-2471111.

****For Sale**** Aquasil Ultra Cordless Tissue Managing Impression System. Brand New. \$1,300 obo. Includes Impression Material Contact dds714@yahoo.com.

ATHENS GREECE PRIVATE OFFICE (Newly-designed) for sale (Leasing available). Amazing Opportunity. Details available at <http://dentistryofbeverlyhills.com/> Kolonaki.

Long Beach Dental Office 2 OP's fully equipped, 3rd OP plumbed. All new equipment. High visibility. longbeachdent@gmail.com or 424-999-5449.

PERIODONTIST IN YOUR OFFICE BOARD CERTIFIED. IV SEDATION. HAVE ALL INSTRUMENTS AND SURGICAL ASSISTANT. ALL PERIODONTAL AND IMPLANT SURGERIES AND RESTORATION. GENTLE AND CARING. 8185214947 LOSANGELESPERIODONTIST@GMAIL.COM.

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We do not accept anonymously submitted ads

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PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed Visa/MC

American Exp. Discover

Card # _____

3 Digit Security Code (on back of card)

Exp. Date _____

This ad is for (check one): So. Calif. No. Calif. So. & No. Calif.

Reader Ad Rates:

20 words or less - *FREE.....(\$1 per word, thereafter-65 words maximum) _____

All Bold Type: Add \$10.(add option: \$10) _____

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For Commercial Reader Ad Rates, (to promote a business) please use form below.

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month

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The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

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mail w/check or Fax submissions

(accepted w/charge card payment only) to 949-498-1198

Type or print ad copy clearly: _____

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Form of Payment:

Check enclosed Visa/MC

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This ad is for: So. Calif. No. Calif. So. & No. Calif.

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All Bold Type with Bold Border.....(add option: \$15) _____

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SAN FERNANDO VALLEY ESTB 40 YRS PT DDS GROSS 300K PLUS hundrs patients full time DDS will do \$ 500K RE Available.
SAN FERNANDO VALLEY BEST HISPANIC CORNER GR 1.25 MILLION. IN TIME WILL DO 2 MILLION RE AVAILABLE
RIVERSIDE HMO GR \$800K LOW OVERHEAD. ESTB 20 YRS 9 OPS 3000 SQ FT INCL ORTHO HI IDENTITY THOUS'S PATIENTS 1.5 MILL POSS.
SO ORG CTY TWO PRACTICES ONE GRSSD \$950 2013 GORGEOUS STATE OF ART OFF 5 OPS THE OTHER SHOPPING CENTER 5 ops Also st of art located across street from major employer in OC.
TORRANCE/GARDENA RETIREMENT CHINESE DDS EST 31 yrs. VERY LOW OVERHEAD GR 200K SELLER REFERS OUT LOTS 4 OPS PLUMBED AND 2 EQUIPPED.
PASADENA AREA GR \$900k HMO STOREFRONT 5 ops RE avail.
LANCASTER HI Identity location ONLY SELLER NEED MORE ROOM PROVEN LOCATION PRICE REDUCED TO \$55,000 2 ops.
BAKERSFIELD THOUSANDS OF PATIENTS LOW OVERHEAD 5 OPS CAN DO ONE MILLION BARGAIN.
SML TWN NEAR BAKERSFIELD 4 op practice with apt with RE \$350,000 Previous DDS retired to Rancho Santa Fe San Diego.
VICTOR VALLEY High Identity Practice shopping center. Conservative lady DDS nets \$350K on gross of \$700K possible to do \$1mil. and net \$500,000.
REDLANDS Bank Repo being run by expert Internet Marketing DDS 4 ops low overhead Gr 30K/month FP 285K.
HUNTINGTON PARK 98% HISPANIC ESTB 40 YERS GR 600k LOW OVERHEAD incl orthodontics 4 ops 200sq ft.
SANTA ANA Hi Identity nstrip Center 3 ops low overhead Gr \$200k.
NEVADA RESORT AREA SELLER GR 600K IN 3 DAYS ST OF ART. WILL STAY UNTIL 6DAYS ARE BUILT UP --FP 600K. DENTURE PRACTICE SEES 30 DENTURE CLIENTS PER DAY PERFECT OPPORTUNITY FOR IMPLANT SPECIALIST.
HMO HMO HMO 3 practices grossing 6 million \$52,000 cap checks per month southern calif, must sign new confidentiality agreement. ONE INCL RE. CALL TOM FITTERER.
3237 - Anaheim Hills Group member wanted. Hi identity. GP has space to share with Specialist. Pedo/Ortho/or ?
3240 - Redlands GP Est-4 Ops. Shopping ctr. Should do \$300k to \$400k first year with little marketing. Great lease.\$1.00 sq.ft.FP\$285k.
3250 - Anaheim NW Disneyland. Part time Seller. 2 days wk. Hi identity. Estb 50 yrs.Gr \$20k to\$ 30K New dentrix &digital x-ray sys \$225K. 3280 - Indio 4,600 sq.ft. building. First Dental Practice in Indio. Original location across street from City Hall. 2 Op office ready to expand.
3281 - Yucca Valley Hi identity (huge sign) small Dental building. 600 sq. ft., 2 Ops on .44 acres, zoned for additional home plus apts. F.P. \$110K.
3287 - So. CA \$4,500,000 Practice. HMO Est. 40 yrs. Prestigious Hi identity.
AppleValley-Hesperia Area Estb 20 yrs GP Gr \$700 plus Net. Approx \$350k Conservative. More Vol avail 8 Ops Hi Identity Shopp Cent FP \$595,000 Serious Seller. Can do 1 million.
HEMET HI IDENTITY GP 10 ops WILL BE a 1 million dollar office Seller will sell 50 % now for 300K State of Art office now and sell other 50% in 3 years at predetermined formula. Thousands of Patient. A CLASS PRACTICE
TORRANCE RETIREMENT GR \$300k plus 3 oips prstigious bldg nxt hospital within 5 minutes of 2nd retirement Seller buy both
NO OF BAKERSFIELD GR 1.5 WORKING FOUR 6 HR DAYS - DO MEDI-CAL AND GR 2 MILLION more than 50% net.
So of Bakersfield Practice and RE 1800sq ft 5op and apt full price \$250K Bargain.

San Juan Capistrano Prestig Plaza Hi End modern off 4 ops gr \$400K within 18months will do 125/mo ask why
Beach City gr 950 2013 st of art office. 5 ops grs ave 90k 2014
Corona/Norco ave 90k /mo 2014 will do 1.2 in 2014 St of art 8 op of office RE Avail 4.14
SAN DIEGO Four Practices Grossing 2 MILLION. Pls call TOM FITTERER.
HMO HMO SAN FERNANDO VALLEY- GR 1.6 Mil bank loan avail. 1.4 high end area patients have discretionary income.
 SELL YOUR ORANGE COUNTY OR LA PRACTICE GROSSING \$500K AND ASK PPS FOR A PRACTICE NETTING \$500k OR MORE

PPS NORTHERN CALIFORNIA - (415) 899-8580
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6056 STOCKTON 3-op practice averages 13 New Patients per month. Collected \$375,000 in 2013.
6055 VACAVILLE Great foundation for Next Owner. Strong reputation. 3-days of Hygiene. 3-ops. 2013 collected \$565,000 on 3-day week.
6054 TRACY Great launching pad waiting for opportunistic buyer. Best location. Beautiful 4-Op office. Digital and paperless. Part-time management collected \$189,000 in 2013. Will do well with full-time attention. Full price \$125,000.
6053 SAN FRANCISCO'S SOUTH BAY - PEDO PRACTICE Long established. 2013 tracking \$660,000 in production, \$650,000 in collections and \$255,000 in Available Profits. Great staff.
6052 BERKELEY Trendy north side shopping area. Very strong foundation. 2,000 active patients. 4-days of Hygiene. Beautiful hi tech office with great curb appeal. 2012 collected \$590,000. Lots of work referred out.
6051 FRESNO'S FIG GARDEN VILLAGE AREA Not a Delta Premiere practice. Collected \$430,000 in 2013 on 3.5 day week.
6050 MERCED 2013 trending \$360,000. Very profitable. Refers Endo, OS & Perio. Not a Delta Premiere Practice. Great foundation to build upon. Full Price \$125,000.
6048 SALINAS Great opportunity for the ambitious, Ideal for two Dentists. 10 days of Hygiene per week. 2012 collected \$1.1 Million. 2013 tracking \$1.2 Million. Practice did well during Great Recession.
6047 STOCKTON Best location outside Brookside Community on West March Lane. 2013 collected \$535,000. Attractive 3-Op office. Package sale includes condo.
6046 PINOLE Collected \$500,000 in 2012. 4-days of Hygiene produced \$178,600. Beautiful office. Refers Endo. Lots of Goodwill here.
6043 EL SOBRANTE 3-day practice collected \$184,000 in 2013. 3-ops. Building optional purchase. Full Price \$50,000.
6041 PLEASANT HILL Collected \$365,000 with Profits of \$142,000 in 2012. Owner slowing down. Previous 3-years averaged collections of \$415,000 and Profits of \$180,000.

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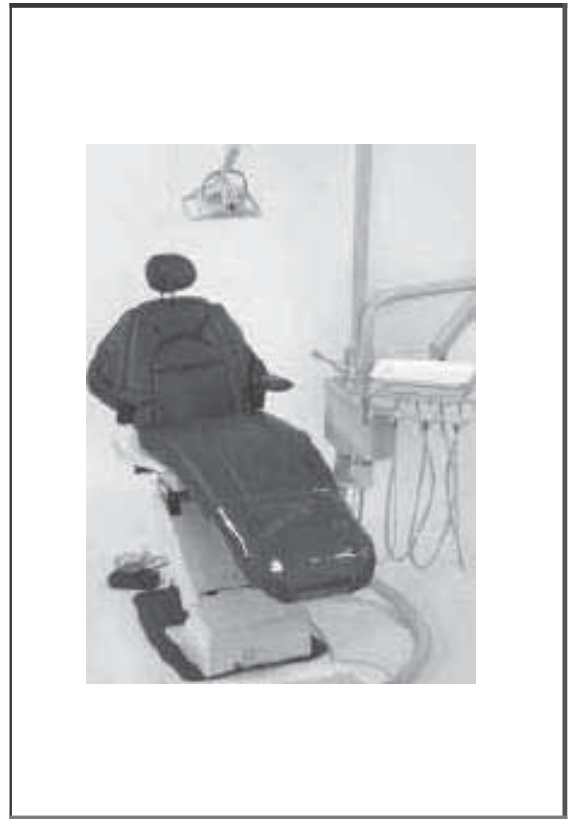
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