

# THE Dental Trader

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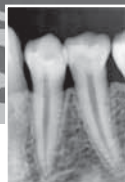
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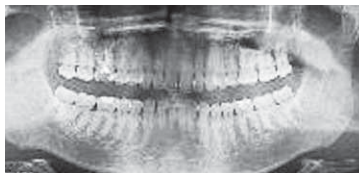
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**Encino** Burbank office locations for sublease, share, or sell. Call 8182162037.

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**Orthodontist** Temecula. 2 days/month. Salary Neg. Call 714-914-8252.

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**spanish speaking** DDS NEEDED in SOUTH GATE ...CONTACT Claudia 951)735-0200.

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**General Dentist** Orthodontist, Pedodontist needed for an office in Arcadia. dentist2c@yahoo.com.

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Thanks for visiting us @ the CDA. The drawing winner will be announced in the August Dental Trader.



Paul Maimone Broker/Owner  
CA Broker #01172430

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ASSOCIATION OF PRACTICE BROKERS (NAPB)

### FRESNO COUNTY

**CENTRAL VALLEY/So. FRESNO CTY** - (3) op comput. G.P. w newer refurb Belmont eqt, digital x-rays, & Dentrix s/w. In a town of 17,000 w very ltd. competition. Built out in mid 2009. Already collects \$10K+/mos on a ltd. sch. Cash/Ins/PPO. No HMOs or Denti-Cal. **SOLD**

### KERN COUNTY

**BAKERSFIELD #21 Bldg. & Pract. for Sale** - (10) op comput. G.P. (3) ops fully equipped, (3) ops partially equipped & (4) add. plumbed. On a main St. w excell. exposure. Annual Gross Collect. \$500K on (3) - (4) days/wk. Cash/Ins/PPO/<1% Denti-Cal. Seller retiring. **REDUCED**

### LOS ANGELES COUNTY

**ANTELOPE VALLEY** - (7) op comput. G.P. located in a highly visible, easily accessible, free standing bldg, on a main boulevard. All ops are digital x-ray equipped. There is a Pano and a Ceph., an experienced staff, and room to grow. (20-30) new pts/mos. (50+) years of Goodwill. Cash/Ins and some PPO pt base. Annual Gross Collections of \$1.5M+. Projecting \$1.6M+ Collections in 2012. A Real Money Maker! **NEW**

**COVINA #2 - Reduced Again! Seller wants it sold Now!** (4) op comput. G.P. (3) ops eqt'd/4th plumbed. Cash/Ins/PPO/Denti-Cal patient base. 2011 Gross Collect ~ \$220K on a (2) day wk. Located in a duplex free standing building with exposure & visibility. Seller is moving.

**COVINA #3** - (3) op computerized G.P. w (52) years of Goodwill. Cash/Ins/PPO pt. base. 2011 Gross Collect ~ \$242K on an easy (3) day wk. Located in a small prof dental/medical bldg. on a main St. Free off St. parking. Low rent. Seller retiring, but will assist w transition. **SOLD**

**GLENDORA** - (3) op computerized G.P. located in a smaller professional building on a main blvd. Very low overhead office with steady growth. Cash/Ins/PPO with a very small % of Denti-Cal. 2011 Gross Collections \$296K+. (5-6) new patients/mos with no advertising. Digital X-Rays. Seller is moving, but will assist with the transition. **REDUCED**

**HACIENDA HEIGHTS** - (2) op p.t. G.P. located in a shop. ctr. w exposure/visibility & signage. Low overhead office w high % net. Cash/Ins/PPO pt. base. 2011 Gross Collect \$164K+ on 2 1/2 days/wk. Seller retiring from private practice to work for county. **NEW**

**LOS ANGELES (SILVERLAKE - ATWATER AREA)** - (3) op G.P. located in the trendy Silverlake - Atwater area of L.A. (28) years of Goodwill. Cash/Ins/PPO pts. 2011 Gross Collections ~ \$140K on a p.t. schedule. Retail store front w exposure/visibility. Seller owns bldg. & will grant Buyer first right to purchase in future. Seller retiring, but will assist w transition. **SOLD**

**NORTHRIDGE** - (6) op comput. G.P. (5) ops eqt'd (6th) partially eqt'd & plumbed. (20) years of Goodwill. Cash/Ins/PPO/HMO pts. 2011 Gross Collections \$400K+ on a two day week. Approx \$3K/mos Cap cks. 17-19 new pts./mos. Seller to concentrate on his main office, & is to busy for this one. **NEW**

**RESEDA #6** - (3) op computerized G.P. located in a well known, easily accessible professional building. Cash/Ins/PPO patient base. Annual Gross Collections \$150K part time. Digital X-rays & Dentrix s/w. Excell starter or 2nd office. **REDUCED. BRING ALL OFFERS!**

### RIVERSIDE COUNTY

**RIVERSIDE** - Very clean & well maintained (3) op G.P. Located in a shop ctr. w exposure/visibility/signage. Retiring DDS working (2-3) easy days per wk. Refers all speciality work. Cash/Ins/PPO & minimal amt. Denti-Cal. Annual Gross Collect. \$180K. Does no advertising. (30+) years of Goodwill. **NEW**

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- Pre-Sale Planning

### ORANGE COUNTY

**NEWPORT BEACH** - (5) op comput. G.P. 4 ops eqt'd/5th op plumbed. Located in a low rise, high end, prof. bldg overlooking the marina. Cash/Ins/PPO & a small % of cap (approx \$1,000/mos). 2011 Collections ~ \$450K on (2) days/wk. Dentrix s/w, digital x-rays & intral oral camera. 25+ yrs of Goodwill. 30-35 new pts /mos. Seller has a second office in northern CA & is tired of the commute.

### SAN BERNARDINO COUNTY

**UPLAND #3** - (5) op comput. G.P. & Speciality Pract. located in a free stand bldg. Cash/Ins/PPO/HMO/Denti-Cal pt base. \$2K+/mos in Cap Ck. 2 days/wk G.P. 1-2 days/wk Endo. 1-2 days/mos O. S. and 1-2 days/mos Pedo. Excell situation for G.P. who likes to do Endo. Annual Gross Collect \$525K-\$625K. **Back on the Market.**

### SANTA BARBARA COUNTY

**SANTA BARBARA #3** - (3) op comput. G.P. located in a dental/medical/prof. bldg. complex on the 1st floor w easy access to parking. Dr. retiring after 40 years. Significant goodwill available in the charts. Does little Pedo even tho many kids are attracted to the complex. Refers all specialities. 8-10 new pts/mos. 6-8 pts/day. Ave. Annual Gross Collect. \$250K on a 4 day wk. Cash/Ins/PPO pts. Digital X-rays. Support during transition. Very attractive price.

### TULARE COUNTY

**So. TULARE COUNTY - PORTERVILLE AREA** - (6) op comput. G.P. in a major shop. ctr. w exposure & visibility. Cash/Ins/PPO/Kids Denti-Cal pt. base. Annual Gross Collect. \$500K+ on a (4) day wk.

### VENTURA COUNTY

**OXNARD #6** - High End Office. (4) op comput. turnkey w some charts. (3) ops eqt'd with newer eqt./4th op plumbed. Digital x-rays. Located in a prestigious, landmark, class "A" high rise bldg. on a main thoroughfare. Great starter, second office, or speciality location. **NEW**

**PORT HUENEME #1** - (3) op comput. G.P. in a strip ctr. On a heavily traveled thoroughfare. Exposure/visibility/signage. Cash/Ins/PPO & some Cap. Very low rent & overhead. Gross Collect. \$220K/yr on 2 1/2 days/wk. Does no advertising. Office is Associate run (2) days/wk. Seller works 2 days/mos. Seller attends speciality program, is graduating, & is buying a speciality pract. **SOLD**

**PORT HUENEME #2** - turnkey office w charts. (3) ops eqt'd. In a strip ctr w exposure, visibility, & signage. In an upscale beach area. Easy Dental s/w, digital tomograph, & digital x-ray. 2011 Goss Collect. \$200K+ first 6 mos. 2010 Gross Collect \$369K+ on an Associate run three day wk. Associate left July, 2011. Owner decided to fold pract. into his Camarillo office. Most pts did not transfer. Many are now waiting for a new practitioner at this office. What an opportunity! **NEW**

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**ORTHODONTIST needed** office in Los Angeles. General Dentist with Years of Ortho Experience Acceptable. Send Resumes: levans@culverwestsidedental.com / call (310) 390-6272.

**Camlog Implants for sale** 20 variety pack Implants. Switching systems. Camlog Cost=\$8000. Will let go for \$6000 firm. info@consultodont.com.

**Dentist for dental group** in Inland Empire. Part/Full time. Good Pay. e-mail resume to cristina@smilebrightdental.net.

**Practice sale** lancaster, 3 fully equipped op. intraoral camera, two digital x-ray, asking \$130,000 retiring soon, call Rebrcca 209-323-8783.

**for sale New tuttnauer 2340M autoclave** asking \$2,850. for pick up only, please call (310)676 7363.

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**female GP AVAILABLE** mid-June for LA area, 3 yrs experience. conversational spanish. energetic, personable, flexible schedule. email sreddydmd@gmail.com.

**Looking for dentist** to do hygiene and routine general dentistry in Chino for Fri. and Sat. Email resume to tpateldds@yahoo.com.

**periodontist needed** once a month for a small gp office in culver city. call 3104531484.

**PRACTICE for SALE** Santa Monica (\$60,000) Low cost alternative to start-up. 3 Ops. Located on high traffic road. All reasonable offers considered for quick sale. Broker - Charles Kim 562-431-2144.

**ORTHODONTIST WANTED** 1-2 days per month. Friendly office with growing orthodontic program. Orange County. (714) 995-4444.

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-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

“Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care.”

-Mark Davidson, M.D., Los Angeles, Ca.

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-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

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# Practice Sales & Appraisals

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## *Featured Practices for Sale*

**ANAHEIM** – Turnkey Practice Opportunity. First floor location in Strip Center. 2ops equipped; 3 plumbed. Seller relocating from area. Sign. Visibility.

**BAKERSFIELD** – Small /part-time 3 ops practice catering to HMO patients. First floor location. Seller relocating from area. Excellent starter or merger opportunity.

**BEACH CITIES (upcoming)** – High-end/ private only practice. 4 ops. Spectacular ocean views. Over 20 years of goodwill. Revenues exceed \$40k/month on part-time schedule. Contact us to be placed on call-back list.

**BEVERLY HILLS** – Starter practice or merger opportunity. Over 35 years of goodwill! Owner retiring. 3 Ops. Most specialty procedures referred out. Private patients only. Transition available. Professional building.

**CORONA** – 2 Years Established Turnkey Practice opportunity / Bank Repo. Some patients. 3 equipped ops. Low Cost Office Lease. Act quickly.

**FONTANA** – This one has it all! Single-user/free standing building. Ample parking. Large sign. Very busy street. Growth area. State-of-the-Art equipment. 8+ op facility. Revenues exceed \$60k/month. Owner works limited schedule. Serious buyers only!

**KERN COUNTY** – Long established practice in free standing bldg. 5+ ops. Just north of Bakersfield, this location is a store front practice with monthly revenues in excess of \$30K/mo. on part time basis. Long term staff will remain for smooth transition. Priced for immediate sale.

**LONG BEACH** – Cap Practice with revenues of over \$20k/month on part-time schedule. 1st floor location in professional building. Priced right!

**LOS ANGELES (near LAX)** – 3 Op practice with revenues of \$25k/month. Looking for right practitioner to take over. 1st floor location. Low overhead.

**LOS ANGELES** – Small Capitation Practice with revenues of nearly \$20k/month. Looking for aggressive practitioner to take this practice to the next level! Currently no advertising & seller working limited sched. Low overhead.

**MONTEBELLO** – Turnkey Practice Opportunity. First floor location in Major Shopping Center – just off 60 Fwy.! Very busy site across from B of A branch. 2ops equipped/3rd plumbed. Excellent started opportunity.

**NORTH HOLLYWOOD** – Practice with over 14 years of goodwill. First floor location in Major Shopping Center with busy anchor tenants. 3 ops equipped. Seller retiring. Sign. Visibility. Walkins.

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# Practice Sales & Appraisals

**ONTARIO (upcoming)** – Call now to be placed on list – this one won't last! Shopping center location. Established 8 years. Revenues of \$40/month w/out advertising.

**RESEDA** – Long-established private practice with some HMO revenues. Monthly revenues of \$35k/month. 4 ops located in professional building. Nice design and modern appearance. Seller working limited sched.; willing to assist in transition.

**RIVERSIDE** – Over 10 years of goodwill for this part-time practice. Seller refers most specialty work. Mix of Private/PPO. Ample parking Priced right!

**SAN DIEGO (downtown/upcoming)** – Retiree with 30+ years of goodwill. Seller works 4 day/wk sched. Busy hygiene program. 4 ops. Revenues exceed \$50k/month. Call now!

**SAN FERNANDO VALLEY (upcoming)** – Shopping Center location with thousands spent on tenant improvements. 4 ops. One of the busiest intersections in all San Fernando Valley. Sign across store front. Ample parking. Revenues exceed \$50k/month. Tremendous opportunity.

**SAN FERNANDO VALLEY** – Strip center with sign exposure on major blvd. Drive-up easy parking. Beautifully equipped office with 3 ops plus separate x-ray room and private office. Low rent rate.

**SAN FERNANDO VALLEY (North)** – Long-Established Private Practice in Hispanic Area. First floor location with excellent sign exposure. Busy Street/Walkins Excellent Parking. Revenues over \$40k/month.

**TEMECULA** – Bank repo with excellent location & exposure. 6 ops of modern equipment incl. digital x-rays. On major thoroughfare. Must see!



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**RANCHO CUCAMONGA, NEW LISTING!!!: Asking \$530,000.** 4 fully equipped ops. Digital X-rays and Pano. Street front office!

**ORAL SURGERY, RANCHO BERNARDO: Asking \$235,000.** MUST SELL IMMEDIATELY. Upscale Area, Great Location. 2 Surgery Suites. 2011 Collections: \$315,000.

**ANAHEIM: Asking \$695,000.** 7 fully equipped ops. Shopping Center Location!! 2011 Collections: \$1.4 MILLION!!

**IRVINE PERIO: Asking \$219,000.** Great, very busy location! Great base of referrals and patients; Largely implant focused; 3 fully equipped ops; Digital X-rays. **REDUCED!!!**

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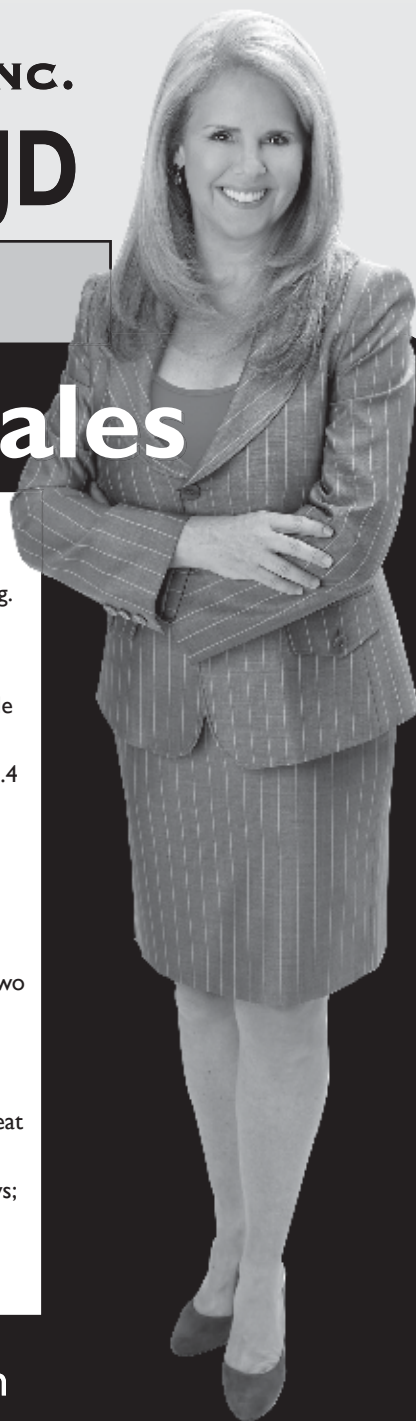
**PASADENA PEDO: Asking \$385,000.** Over 25 years of goodwill; On a major street with great visibility; All PPO and cash.

**IRVINE: Asking \$350,000.** Approx. 1,700 square feet; 4 ops: 2 equipped; Across from The District, great location; Digital X-rays.

**ANAHEIM HILLS: Asking \$360,000.** Approx. 1900 square feet; 5 ops: 4 fully equipped; Digital X-rays; Great visibility; Next door to Starbucks!

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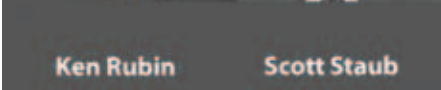
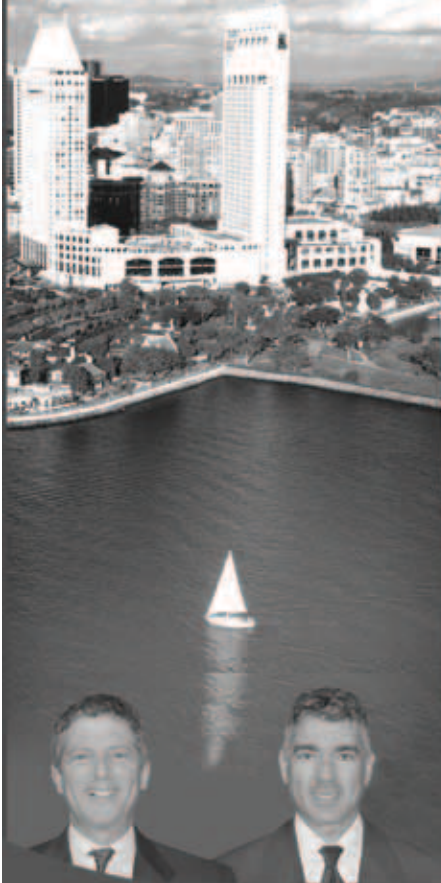
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## Practice Sales

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### Practices for Sale

#### Los Angeles

**Private practice** for sale - 3 operatories in 1225 sq ft - very modern - moved to this location 4 years ago but has been in practice 32 years - Dr retiring - digital x-rays, all equipment 4 years old - grosses over \$420,000/year - private insurance and cash only, no PPO's - A/R's extremely low.

#### Laguna Hills

**Private practice** - Owners looking for dentist to move his existing practice to join them in their location on La Paz Road. Great opportunity to decrease your rent and join a thriving practice - 10 operatories, very modern, grosses \$ 2.5 million/year. Partnership available.

#### Ridgecrest

**Private practice and Building for sale** - 4 operatories in free-standing building - dentist retiring after 37 years in practice - grosses approx. \$14,000/mo on 2 easy days/week- great place to semi-retire or grow a practice to your specs in community of 25,000. China Lake is the crown jewel of the Navy and DOD. Building is 1536 sq ft - Great investment.

#### Newport Beach

**Private "Boutique" practice** - 2 operatories plus one add'l plumbed in professional building - Grosses over \$450,000/yr - very unusual opportunity for the right dentist - high fees and high net income - gorgeous office priced to sell.

#### Chino Hills

**Private practice for sale** - 4 operatories in modern office with digital x-rays and is paperless - grosses over \$375,000/year - practice 6 years old - 90% PPO's.

#### Cypress

**Private practice** - 5 operatories in busy shopping center - 36 years goodwill - grossed \$429,000 last year with little effort and no promotion - a "turn-key" operation - very healthy hygiene practice.

#### San Fernando Valley

**Orthodontic practice** - for sale - great starter practice or perfect for a second office - Dr selling for health reasons - grosses nearly \$20,000/mo on 2 days/week - very modern upgrades.

#### Laguna Niguel

**Private practice** - 4 operatories plus two add'l plumbed in 1500 sq ft in Professional Plaza on ground floor - 33 years goodwill - Dr. retiring - private insurance and cash - grosses approx. \$340,000/yr - refers out endo, surgery, ortho, and perio - 2 1/2 days of hygiene.

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**LAGUNA HILLS** Owners looking for dentist to move his existing practice to join them in their location on La Paz Road. Great opportunity to decrease your rent and join a thriving practice - 10 operatories, very modern, grosses \$ 2.5 million/year. Partnership available. Thomas & Fees Practice Sales (714) 544-4341.

**Looking for PT** general dentist in downtown LA area, cash and dentiCal patients. Please contact 714-264-3131.

**Opportunity for General Dentist** in Ventura County at Clinicas del Camino Real. Excellent compensation & benefit package. [careers@clinicas.org](mailto:careers@clinicas.org), fax - 805.659.3217.

**FREESTANDING BUILDING & DENTAL PRACTICE WANTED:** 4-8 operatories in retail shopping center, high foot traffic, Cash/PPO, low overhead, retiring doctor and lots of goodwill. SELLERS call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or [quickbiz4-e@yahoo.com](mailto:quickbiz4-e@yahoo.com) | [www.lcffin.com](http://www.lcffin.com).

**Orthodontic practice** for sale, due to doctor disability. Currently 1day/week, easily increased. Rural Orange county, modern shopping center. 714-906-1470.

**PRACTICE FOR SALE** La Jolla. GP in 2-suit Medical Bldg. Underground pkg and attractive lease. SDPS: 760-599-7828.

**Encino dental practice** seeking an experienced office manager full time 9am-5:30pm Monday-Friday Some Saturdays. reply to: [Lastingdental@gmail.com](mailto:Lastingdental@gmail.com).

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**WEST LOS ANGELES, CA** New Listing! 3 op, GP in a sought after location. Steady new patient flow and long term goodwill built over the past 30 years. Practice Transition Partners, (888) 789-1085, [www.practicetransitions.com](http://www.practicetransitions.com).

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**PRACTICE FOR SALE** Coming UP! - Long Beach area - Corner Location. Bread & Butter practice. Long established. Collects \$500k per yr. Call PPS (714) 832-0230.

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## DENTAL PRACTICES FOR SALE

**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Anaheim, Canoga Park, Carlsbad, Covina, Encino, Fullerton, Hacienda Heights, Long Beach, Los Angeles, North San Diego County, Santa Clarita, Santa Paula Simi Valley, Valencia, Westlake Village, West Los Angeles, and Woodland Hills. Call Lee Skarin and Associates at 805-777-7707, 818-991-6552 or 1-800-SKARIN #1.

**ENCINO FEE FOR SERVICE PRACTICE FOR SALE:** Seller has been in practice in Encino since 1985 and in the current suite since 1997. The practice has collected just under \$500,000 per year for the past four years with a net income of just over \$175,000 per year with two full days of hygiene per week. Seller accepts no HMO's and no PPO's, but does have 1-800-DENTIST which would increase the new patient flow beyond the current 12 new patients per month if the Buyer would accept PPO coverage. Seller is leaving the State. Asking \$365,000.

**SIMI VALLEY GENERAL PRACTICE FOR SALE:** Seller works half time and teaches half time. Selling to accept a full-time teaching position. Practice consistently collects over \$215,000 every year for the past four years with one day of hygiene per week. Seller refers out all endo, all ortho, almost all oral surgery and most perio. No HMO, no Denti-Cal, no advertising, no evenings and no weekends, but lots of potential. 3 equipped operatories plus one additional operator that is plumbed but not currently equipped. Motivated! Asking just \$100,000. - **PENDING**

**WESTLAKE VILLAGE PROS PRACTICE FOR SALE:** Could be a general practice. Seller has health problems and has been limited in the number of hours he can work. Consistently collects \$160,000 per year with no marketing or promotion. Seller refers everything except prosthodontics out. Two equipped operatories with digital x-rays and a third operator that is plumbed but not presently equipped. Located in a well known dental building in town. Asking \$75,000.-**SOLD**

**WOODLAND HILLS FEE FOR SERVICE PRACTICE FOR SALE:** Over 30 years of goodwill! This practice collects just over \$700,000 per year with a net income of \$275,000 on four days per week with five days of hygiene per week. No PPO's, no HMO's, no advertising, no evenings and no weekends. Five equipped operatories with digital x-rays, panoramic x-ray, and fully computerized with Dentrix software. Nice office! Asking \$595,000. - **SOLD AT FULL PRICE**

**ENDODONTIC PRACTICE FOR SALE:** Seller has two locations and work ten hours per week in each. Each office collects just over \$200,000 per year or over \$400,000 per year for the two with a net income of over 50%. Patient base is primarily managed care referrals with a long standing history. One office is in the Santa Clarita Valley and the other is in the San Fernando Valley. Buy both for \$240,000 or the Santa Clarita Valley practice alone for \$110,000.

**SANTA PAULA GENERAL PRACTICE FOR SALE:** Originally established in 1946, this practice currently collects \$175,000 per year on four days per week and a very relaxed schedule. Seller does no marketing, does not work evenings or weekends and refers out a lot of specialty procedures. The office has 3 operatories of older equipment and is not computerized. Fairly substantial Hispanic population in the community. Potential for growth. Asking \$65,000.

**FULLERTON FEE FOR SERVICE PRACTICE:** With over twenty years of goodwill, this fee for service practice collects over \$900,000 per year on three and one-half days per week plus one day per week of associate coverage with five days per week of hygiene. Practice has four equipped operatories of 5-10 year old equipment with digital x-ray and full computerization in a professional building. - **PENDING AT FULL PRICE**

**SAN FERNANDO VALLEY ORTHODONTIC PRACTICE FOR SALE:** Established in 1976 and moved to the current suite in 1993, this practice has a long history in the San Fernando Valley. Seller is an edgewise practitioner and works 30 hours per week. Collections have been extremely consistent for the past 3 3/4 years at \$585,000 per year. Net income is phenomenal at just over \$350,000/year. The practice is not on any HMO or PPO programs. Seller does an average of 17 new patient consults per month and starts an average of 14 per month for a case acceptance rate of just over 80%. Seller will assist with the transition in whatever way the Buyer desires. Asking \$375,000 - **SOLD AT FULL PRICE**

**CANOGA PARK GENERAL PRACTICE FOR SALE:** Very affordable practice with good positive cash flow. This practice collected \$198,000 in 2010 with a net income of over 38% on four short days per week. Seller does no significant advertising, but gets 10-15 new patients per month and has \$3,000 per month in capitation income. Seller refers all endo and all oral surgery. No Denti-Cal and no evenings. Located in a professional building, the office has three equipped operatories with digital x-ray. Asking \$140,000. - **PENDING**


**COVINA GENERAL PRACTICE FOR SALE:** Located in a shopping center, this practice has been established for over ten years and has shown steady growth even over the past several years. No Denti-Cal and no HMO. Predominantly PPO insurance patients. Collections average \$1.2 million per year with a net income of over \$300,000 per year. Seller refers all implants, all perio surgery, all ortho other than Invisalign, and difficult oral surgery. Seller is leaving the State. Asking \$800,000. - **PENDING AT FULL PRICE**

**LONG BEACH STARTER PRACTICE FOR SALE:** Excellent opportunity to own a 50% interest in the building and a solid core of fee for service patients at a very reasonable cost. Seller works three days per week (no evening, no weekends) and collects \$130,000 per year with no Denti-Cal, no HMO and no PPO plans. Seller does no marketing. The practice has two equipped operatories plus one additional operator that is plumbed but not equipped. The reception room, lab, sterilization area, front desk area and break room are shared with another dentist that owns 50% of the real estate and has his own three operatories. Each dentist uses their own operatories exclusively. Seller wants to sell his 50% interest in the real estate for \$150,000 which Seller will finance with no money down. Payments would be under \$1,000 per month. The asking price for the practice is \$100,000

**NORTH SAN DIEGO COUNTY CLINIC PRACTICE FOR SALE:** Collected over \$2.6 million in 2010 and projecting the same for this year. \$16,000/month in capitation. General dentists' net income is \$750,000/year for two working buyers and over \$600,000 for a single dentist buyer. No Denti-Cal. 90 new patients per month. Practice is open seven days a week. One full time associate plus specialty. Seven days of hygiene per week. Excellent nine operator facility with good visibility. Asking \$1,675,000 - **SOLD AT FULL PRICE**

**LONG BEACH PERIO PRACTICE OR EQUIPPED OFFICE FOR SALE:** Ideal satellite practice or practice to be merged with an existing Long Beach area perio practice. Collecting \$100,000/year. Seller works two days per week and does not place implants. Two days of hygiene per week and hygiene accounts for over 55% of the total practice collections. The office is located in a professional building and has four equipped operatories with the potential for a fifth. Seller is retiring after 40 years in practice at the same location. Very motivated. Asking \$25,000. - **MAKE AN OFFER!**

**VALENCIA GENERAL PRACTICE FOR SALE:** Established practice was relocated to a new facility in 2007. The office is state of the art with designer leasehold improvements, six operatories of four year old equipment. Fully computerized, digital and equipped to be completely paperless. Seller works four days per week and collected \$740,000 in 2010 and is currently averaging over \$66,000/month in collections for this year. Net income averages 35% of collections. No Denti-Cal. \$2,500/month in capitation. Asking \$585,000.

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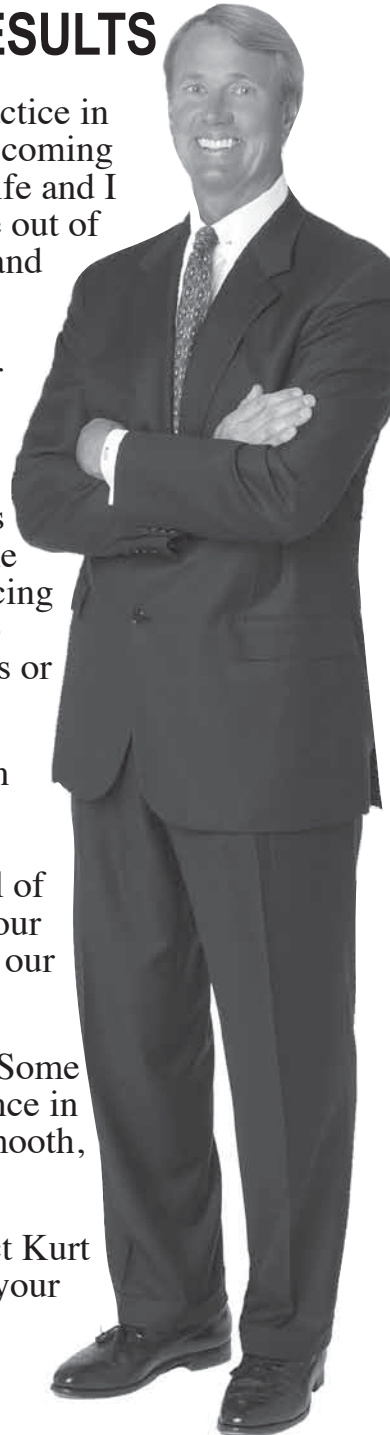
We received a full price offer within forty-six days of listing the practice for sale and that was when the real work began. Due to the size of the transaction, there were some challenging financing issues to deal with and Kurt was always able to come up with creative solutions to the problems or negotiate a better arrangement for us.

Kurt assisted the buyer with obtaining his loan and handled all aspects of our sale in the most professional manner. He saved us thousands of dollars in legal fees as he was able to handle all of the legal aspects that arose. He prepared all of our documents and did everything possible to keep our transaction on track for a successful closing.

This was not my first practice sale with Kurt. Some 25 years ago, he sold my first practice in Torrance in the same way – a full price offer with a very smooth, quick and efficient transaction.

I would definitely recommend that you contact Kurt Skarin of Lee Skarin and Associates to handle your dental practice sale.

*Thomas Davies, D.D.S.  
Carlsbad, CA*



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**SAN JOSE DENTAL PRACTICE FOR SALE – Gross ~ \$1.5 million. Only PPO & Fee for Service. No Capitation. No Denti-Cal.** 4 fully equipped ops. Impressively designed and well maintained. 14 years of goodwill. Approx. 1,650 sq. ft. Well established retail center with great visibility & ample parking. Thriving & Successful Practice.

**SAN JOSE PROPERTY FOR SALE – 2 Units totaling 2,197 sq. ft. Approximately 1,100 sq. ft. each.** Located on major cross street. Across from retail plaza, nearby anchor stores, restaurants and many more. Ample parking spaces. Easy access to Fwy 101. Ideal for Dental, Medical or Office use. Great opportunity for Owner or Investor.

**HAYWARD DENTAL PRACTICE FOR SALE – Gross ~ \$540K.** 4 fully equipped operatories, 1 additional plumbed, approx. 1,820 sq. ft. Approximately 80% PPO. Located at the corner with major anchors.

**REDWOOD CITY DENTAL PRACTICE FOR SALE – Gross ~ \$399K.** 2 ops, 1 additional plumbed. All digital, paperless. Great visibility. Across from major retail store. Approximately 70% PPO, 20% Cash, 10% Capitation.

**SAN BRUNO BUILDING & SHELL DENTAL PRACTICE FOR SALE – 4 plumbed ops in 1,500 sq. ft. freestanding building located on street corner.** Excellent visibility and parking spaces. Building purchase optional.

**SAN DIEGO DENTAL PRACTICE & FREESTANDING BUILDING FOR SALE – Gross ~\$300K.** Over 12 years of goodwill. 3 eq. ops, 1,176 sq. ft. Excellent visibility. Building for sale or lease. Asking \$149K for Practice. Seller Retiring.

**PALM SPRINGS DENTAL PRACTICE FOR SALE (BUILDING PURCHASE OPTIONAL) – Gross ~ \$ 1 million.** 5 fully equipped ops. 2,500 sq. ft. Freestanding professional building in the heart of central Palm Springs.

**PALM DESERT DENTAL PRACTICE FOR SALE – Gross ~ \$521K.** 5 fully equipped operatories, approximately 1,660 sq. ft. Located nearby shopping center on major street. Good visibility.

**MURRIETA DENTAL PRACTICE FOR SALE – Gross ~ \$472K.** ~ 1,810 sq. ft., 4 fully eq. ops, 1 additional plumbed. Digital x-ray and pano. Over 9 yrs. of goodwill. Located in busy strip mall with large anchor.

**TEMECULA SHELL DENTAL PRACTICE FOR SALE – 3 fully equipped ops, 2 additional plumbed, 2,288 sq. ft., digital x-ray.** Shopping center on major street with 2 major anchors. Good visibility and good signage. Close to Fwy 79.

**FONTANA DENTAL PRACTICE FOR SALE – Renovated Starter Practice located on shopping.** Excellent street visibility. 1,353 sq. ft, 4 fully equipped ops. Dentrix computerized chart & digital x-ray ready. Great potential for growth.

**PORTERVILLE SHELL DENTAL PRACTICE FOR SALE – Shell practice.** Asking only \$20K. 3 operatories, approx. 950 sq. ft. Low rent. Located on major cross streets. Close by shopping center, hospital, pharmacy, and school.

**LOS ANGELES DENTAL PRACTICE & FREESTANDING BUILDING FOR SALE – Gross ~ \$520K.** 7 fully equipped ops, approx. 2,200 sq. ft. Good signage & bill board. Great visibility. Major street. Close to 5 Fwy.

**ANAHEIM FREESTANDING BUILDING & SHELL PRACTICE FOR SALE – Asking \$725K.** 2 Suites ~ 1,200 sq. ft. each. Lot size 7,471 sq. ft. Corner Lot. High vehicle and foot traffic. Loan is assumable. Good for Owner & Investor.

**IRVINE DENTAL PRACTICE FOR SALE – Gross ~ \$560K.** 5 fully eq. ops, ~ 2,267 sq. ft. Located in shopping center on major street. Opens 4 day a week. Easy access to Fwy 5 & Fwy 55.

**MISSION VIEJO SHELL DENTAL PRACTICE FOR SALE – 3 fully eq. ops, ~ 1,200 sq. ft. Stand Along Building.** Located in shopping center on major street. Easy access to Fwy 5.

**WESTMINSTER DENTAL PRACTICE FOR SALE – 3 fully equipped ops, 1 additional plumbed, ~ 1,200 sq. ft. Opens 1 day a week.** Asking \$200K. Lots of traffic. Close to restaurants, markets, shops, and entertainment.

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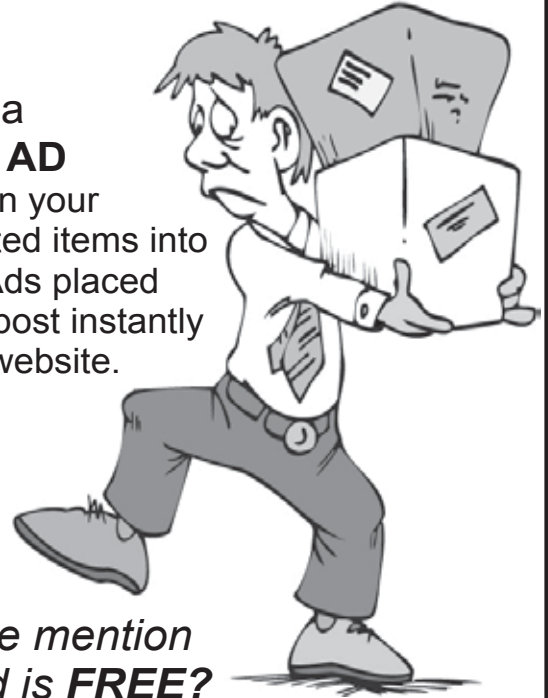
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**Dentist needed** for Monday's FFS office. Located In Moreno Valley Contact Rose 951 697-8888 or Fax 951 697-8886.

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**NEW LISTING - \$50,000** - Dental Leasehold Improvements in Westchester, Los Angeles County, Southern California with three (3) operatories and some equipment. Highly desired medical/dental building on the LA's West Side. Great opportunity for a Specialty start-up!

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**NEW LISTING - \$450,000** - General Dentistry Practice in Fallbrook, San Diego County, Southern California with five (5) operatories, sterilization room, adjustment lab, dark room, reception area, staff lounge, and business office. Located in a professional building. Established over 37 years, this practice refers out all specialty work. Room to grow!

**\$1,160,000** - General Dentistry Practice in North Orange County, Southern California with five (5) operatories, fully equipped, sterilization room, adjustment lab, dark room, staff lounge, business office, private office. Practice has been established for 47 years. **In Escrow.**

**PRICE REDUCTION - \$4,500,000 - Implant Practice in Orange County,** Southern California. This is a large, state-of-the-art practice with an in-house, full-service lab, private office, call center, and much more all located in a beautiful professional building.

**\$430,000 - Prosthodontic Practice in Walnut Creek,** Contra Costa County, Northern California with three (3) operatories, fully equipped, two-desk laboratory, administrative office, and private office near a retirement community. Doctor retiring, 28 years in the same location.

**\$120,000 - General Dentistry Practice in Rancho Cucamonga,** San Bernardino County, Southern California, with three (3) operatories, sterilization/lab combo, reception room and much more in a busy retail center. Practice has been in business over 20 years. Call our office for more information.

**\$120,000 - Dental Leasehold Improvements and Equipment in Lake Forest,** Orange County, Southern California with four (4) operatories, sterilization room, reception room, staff lounge, and private office in a retail center with plenty of foot traffic.

**\$300,000 - General Dentistry Practice in Brea,** Orange County, Southern California, with four (4) operatories, includes equipment, sterilization room, private office in a shopping center near mall and freeway. **In Escrow.**

**\$500,000 - General Dentistry Practice in South Orange County,** Southern California with four (4) operatories, fully equipped, sterilization-lab combo, adjustment lab, staff lounge, private office, over 31 years of goodwill, doctor retiring.

**NEW LISTING - \$650,000** - General Dentistry practice in Cypress, Orange County, Southern California with six (6) operatories, \$13k cap checks/union per month, 20 years in same location. Call our office for more information.

**PRICE REDUCTION - \$300,000 - General Dentistry Practice in Los Alamitos, Orange County,** Southern California with seven (7) operatories, sterilization room, wet lab, business office, private office, staff lounge. Located on a busy street with plenty of frontage.

**\$175,000 - Leasehold Improvements in Pasadena,** Los Angeles County, Southern California with six (6) Adec Chairs/Lights in a great part of town. Contact our office for more information.

**PRICE REDUCTION - \$675,000 - Dental Leasehold Improvements/Equipment and Real Estate in Santa Ana,** Orange County, Southern California with seven (7) total operatories, five (5) equipped, two (2) plumbed, not equipped. Also includes sterilization area, adjustment lab, dark room, staff lounge, business office, and private office. Open floor plan that would be a great set-up for GP or Specialty practice with soothing neutral colors. A great opportunity to own real estate in Orange County. Near Western Medical Center.

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**\$225,000 - General Dentistry Practice in San Juan Capistrano, South Orange County, Southern California** with three (3) operatories, sterilization room, adjustment lab, 2 x-ray rooms, staff lounge, private office in a business complex. 31 years of goodwill, doctor is retiring. **In Escrow.**

**\$545,000 - Amalgam-free General Dentistry Practice in Westwood,** Los Angeles County, Southern California with five (5) operatories, includes equipment, wet lab, consultation/seminar room, sterilization room. Doctor retiring. Great location across from UCLA campus in a professional building.

**\$80,000 - Dental Leasehold Improvements/Equipment in Diamond Bar,** Southern California, with four (4) equipped operatories, sterilization room, lab, located in a strip center, beautiful view of mountains. Great start-up opportunity for the right price.

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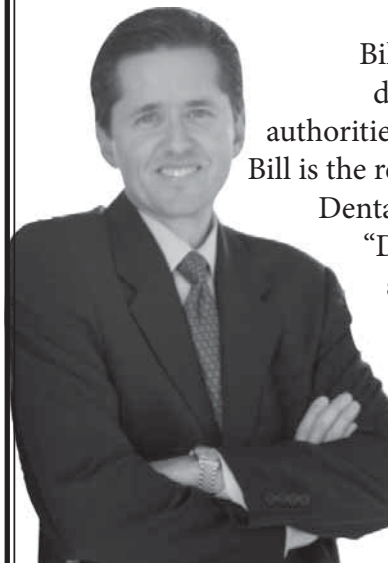
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## and Appraising of Dental Practices



### GREATER LOS ANGELES COUNTY

**ARCADIA (GP)** – Long established fee for service practice with over 50 years of goodwill. Modern designed practice consists of 1,500 sq. ft. office with 3 spacious eq. ops, and 2 eq. chairs in open bay. Has Eaglesoft software and Pano & Ceph. 100% Patient referral. Located in a single story store front building with rear parking lot and patio. Reasonable monthly rent. Excellent signage and visibility with heavy traffic flow. Monthly revenues of ~\$50K/mo. Grossed approximately \$647,653 in 2011. BUYER'S NET OF \$255K. Call your CPS Agent for more details. **Property ID# 4137.**

**CULVER CITY** – With over 40+ years of goodwill this fee for service practice is located on a one story medical/dental building. Motivated seller works 4 days/wk and sees approximately 12-15 new patients/mo with 3 days/wk of hygiene. This general practice consists of 4 spacious eq. ops, with Eaglesoft software. Good corner location with great street visibility and heavy traffic flow. Monthly revenues of \$37K/mo. Grossed approximately \$437K in 2011. BUYER'S NET OF \$124K. Seller will be moving to the Valley. **Property ID# 4129.**

**ENCINO - PRICE REDUCED!** Leasehold Improvements, Equipment & Charts! Located in a 12 story glass building. This 756 sq. ft. office consist of 3 spacious eq. ops., with Practice Web software, intra oral camera and digital x-ray. Seller was a Prosthodontist and moving 20 miles away. Corner location with good window views. A great starter opportunity. **Property ID #3971.**

**LOMITA** - General practice established in 2007. Located in a single retail building. Seller currently working 3 days/wk and see approximately 10-15 new patient per month. 100% patient referral. Office consists of 1,000 sq. ft., 2 fully computerized eq. ops, with DentiMax software and intra oral camera. Practice offers a flat lease with no NNN and CAM charges. Grossed \$179K in 2011. **Property ID #4087.**

**LOS ANGELES (GP)** – Well established practice with over 18 years of goodwill is located in a free standing building with rear ample parking (11 private parking spaces). Dental office shares reception with Tax office. Excellent signage and street visibility with heavy foot traffic from the retail shops and restaurants that provide walk-ins and has convenient freeway access. Seller works 4 days per week and Associate 2 days/mo. See approximately 15-20 new patients per month. 2011 income source: 57% insurance, 42% cash and < 1% Denti-cal. Office consists of 1,420 sq. ft. suite with 5 spacious eq. ops, EZ Dental software, and intra oral camera. Monthly revenues of ~\$30K/mo. Grossed approximately \$364,976 in 2011. BUYER'S NET OF \$131K. Seller relocating closer to home. **Property ID# 4113.**

**LOS ANGELES** – General practice located in a 16 story medical /dental building on one of the busiest boulevards in L.A. Over 34 years of goodwill. State-of- the art facility. Fee for service. Seller works 2 days per week, Associates 4 days/wk with 5 days per week of hygiene. See approximately 15 new patients per month. Office consists of 1,187 sq. ft. suite (11th floor), 4 fully eq. ops, with Dentrix software. Monthly revenues of ~\$27K/mo. Grossed approximately \$313,298 in 2011. Staff speaks Japanese, Chinese, Spanish and Tagalog. Seller will be focusing on his Torrance practice. Want more details, please call your CPS Agent now! **Property ID #4147.**

**RESEDA (GP)** – This corner location with excellent signage is your traditional bread and butter practice. With excellent patient flow, it also offers a very competitive lease that includes all of the utilities. Located in a retail area conveniently next to CVS Pharmacy to fill prescriptions and across the street from bank and more retail shops. This location has been an icon as a dental practice for the area offering over 17 years. Grossed \$729,000 in 2011 and has an incredible buyer's net of over \$215,000. **Property ID: # 4175.**



# CALIFORNIA

## Specializing in the Selling

Alice C. King, V.P.

**SANTA CLARITA – PRICE REDUCED!** General Practice nestled up against the mountains with a beautiful view not far from the 5 Freeway, this practice is among a retail area with many restaurants. The single story free standing building is shared with one other tenant, a medical doctor. No shared equipment. Office consists of 1,900 of 3,913 sq. ft. with 4 fully eq. ops and 2 plumbed not eq. Easy Dental software. Seller works 2 days/wk and sees approximately 19 new patients/mo. Ins/Cash/Cap. Grossed approximately \$273,181 in 2011. Call us now for more information. **Property ID# 4133.**

**TARZANA (GP) – JUST REDUCED RENT/SPACE, LOWERED OVERHEAD!** (GP) Established since the 1980's, Seller purchased practice in 2009 and is semi-retiring from Dentistry, Office is located in a 3 story Medical Building and resides in a 1,383 sq. ft. suite. Office has 5 equipped operatories. Currently Seller works 2.5 days per week and sees 7-10 patients per day. Office Income is 30% Insurance/ 70% Cash. Office is computerized and digital / Computer software –Dentrix / Equipment age is approx. 10 years old / Heavy traffic flow / Great opportunity/ Great Street Visibility. Grossed \$447,681 in 2011. BUYER'S NET OF \$136K. **Property ID #4157.**

**TORRANCE - Leasehold Improvements & Equipment Only!** Modern design office established approximately 10.5 years ago and is located in a premier shopping center providing excellent exposure and foot traffic, just right next to Home Depot, Vons, Wells Fargo & In and Out Burger to name a few anchor tenants. Motivated Seller purchased a building and will be relocating patient base. The office consists of 3 fully equipped operatories in a 1,215 sq. ft. suite. Great starter opportunity for a GP or Specialist. Low sales price. **Property ID #4125.**

**W. HOLLYWOOD** – Located on the top floor of this prestigious medical professional building with the best facing views in the entire building of the Santa Monica Mountains and the Trousdale Estates area. The practice has 48 years of goodwill. Motivated seller works 4 days/wk with 2 days/wk of Hygiene. 100% CASH. 100% Patient Referral. This modern designed office consists of 3 spacious fully eq. ops, with MAC Practice software, digital x-ray and intra oral cameral in a 1,000 sq. ft. suite. Monthly revenues of approximately \$90K/mo. Grossed approximately \$1,031,093 in 2011. BUYER'S NET OF \$443K. Seller relocating out of state. Call us now! **Property ID #4153.**

**WESTLAKE VILLAGE – SEMI NEW BUILD OUT / LEASEHOLD IMPROVEMENTS, EQUIPMENT & CHARTS ONLY!** Office started from scratch in January 2010. Seller has primary office in Valencia. Approximately 200 charts included. Currently Seller works 2 days per week. Beautiful office. Set up for Paperless / Digital. Located on the 2nd floor of the "Westlake Medical Center". Great upscale area. Perfect to merge an existing office into / relocate or Start up. There are a total of four (4) plumbed ops and 1 equipped op. Contact us for more details. **Property ID #3211.**

### ORANGE COUNTY

**ANAHEIM (GP)** – Turn-key practice located in a busy shopping center. Established in 1999. State-of-the-art facility with 4 fully computerized ops in a 1,200 sq. ft. office. Eagle software. Low rent for the area. Walk-ins potential. Practice is only open 2 days/wk, but will have more potential if open more days/wk. Fee for service. See approximately 6-10 patients/day. Grossed approximately \$180,917 in 2011. **Property ID #4171.**

**FULLERTON** – Well established general practice located a one story free standing building on a major boulevard. Great street visibility and heavy traffic flow. This large practice consist of 10 fully computerized eq. ops., 3 chairs in open bay, 8 ops not plumbed with Dentrix software, intra oral camera and digital x-ray. Office open 5 days/wk and see approximately 20-25 new patients/mo. Income source: 40% insurance; 56% cash and 4% capitation (approx. \$2100/mo in cap checks). Grossed approximately \$600,607 in 2011. Buyer's net of \$156K. **Property ID #4103.**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Maria Silva, V.P.

**HUNTINGTON BEACH (GP)** – Long established practice with 37 years of goodwill located in a busy single story shopping center with heavy traffic flow. Easy freeway access to the 405. Located on one of the busiest intersections in H.B. Seller works 3 days/wk with 3 days/wk of hygiene. Sees approximately 10 new patients/mo. Office consists of 1,210 sq. ft. with 4 fully eq. ops, (plumbed for nitrous oxide) with Eaglesoft software, digital x-ray and intra oral camera. Nice office. Low rent. Monthly revenue of ~\$35K/mo. Grossed \$430,402 in 2011. BUYER'S NET OF \$ 104K. Seller is retiring. Call us for more details. **Property ID #4145.**

**IRVINE - PRICE REDUCED!** Great opportunity for GP or Specialist!! Leasehold Improvements & Equipment Only. Office consist of 5 fully eq. ops., 1,450 sq. ft. suite located in a busy large shopping center. Approx. 1/2 mile away from 405 freeway. Near Valley College. Seller is relocating practice to a new office. **Property ID #3401.**

**IRVINE (GP) - PRICE REDUCED!** Well established practice with over 10 years of goodwill is located in a busy shopping center with lots of foot traffic. This modern designed practice consists of 4 eq. ops with Easy Dental software, intra oral camera and digital x-ray. Seller only works one half day/wk. Associate works 2 days/wk and sees approximately 8-12 patients per day. Income source: Insurance 32%; Cash 54%; & Capitation 14% (~\$2,650 in cap checks/mo). 100% Patient referral. The office has been recently painted. Office has excellent exposure, signage and visibility. Grossed approximately \$314,349 in 2011. Seller will be focusing on his primary office in Culver City. **Property ID #4053.**

**LAGUNA HILLS** – This nice General practice is located in the 2nd floor of a 2 story busy shopping center on one of the busiest streets in L.H. with over 19 years of goodwill. It has Great visibility and signage. Upscale neighborhood. Seller has a flat rate lease that includes all utilities, maintenance, janitorial supplies and cleaning. Office is open 3 days/wk but certainly can produce more. Fee for service. Office consists of 4 fully eq. ops, in a 1,700 sq. ft. suite. Well lay out office with island containing the sterilization area. Monthly revenues of approximately \$47K/mo. Grossed approximately \$615,786 in 2011. BUYER'S NET OF \$269K. **Property ID # 4155.**

**LAGUNA NIGUEL (GP) - TURN KEY LOCATION.** Seller has primary practice in Irvine. Currently Seller works 2 days per week and sees approximately 8-12 patients per day, Office Income 20% Insurance, 70% cash and 10% Capitation (approx. \$500 in Cap checks p/month). Office is located in a free standing building/Shopping Center with 3 fully equipped ops in 1,119 sq. ft. suite. Equipment is approx. 2 years old, Computerized and Digital office – Software is Data Team, Office was remodeled in July 2011, Great Busy Shopping Center. **Property ID#4163.**

**LAKE FOREST** - Leasehold Improvements, Equipment & Charts! Established in February 2011, this office is located in a single story busy shopping center. Dental practice shares the suite with a Medical clinic. Good source of new patient referrals. Office has excellent traffic flow and visibility. Practice consists of 3 spacious eq. ops, 1 plumbed not eq. in a 1,200 sq. ft of a 2,500 sq. ft. suite. Seller's work 2 days/wk and see approximately 7-8 patients per day. Insurance/Cash/Denti-cal. Motivated Sellers have other practices in the Inland Empire. Great starter opportunity! Call us now for more details. **Property ID #4123.**

**ORANGE** - Well established practice located in a single story medical center with 4 fully computerized eq. ops, with intra oral camera, digital x-ray and Dentrux in a 1,040 sq. ft. suite. Fee for service office open 4 days/wk. An excellent lease includes all minor repairs, even bulb/fixture replacement. Full service cleaning is also included with bathroom supplies. This full service lease also includes storage outside of the office where the vacuum and compressor reside. All utilities are paid for with the exception of the phone service and answering service. Many referrals come from nearby Hospital. Great street visibility and heavy traffic flow. Grossed approximately \$185K in 2011. **Property ID #3531.**

**WESTMINSTER (GP)** – Established in 2000 in Little Saigon, this practice consists of 4 eq. ops., 1 plumbed not eq. with Eaglesoft software in a busy strip retail shopping center on a busy intersection. Seller works 4.5 days/wk and sees approximately 15-30 new patients per month. Monthly revenues \$33K/mo. Income source: Insurance PPO 95% and Denti-cal 5%. Grossed approximately \$407,221 in 2011. BUYER'S NET \$176K. Great signage, visibility and heavy traffic flow. **Property ID #4109.**

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**REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!**



# CALIFORNIA

## Specializing in the Selling

Tina Ochoa, V.P.

### RIVERSIDE & SAN BERNARDINO COUNTIES

**CATHEDRAL CITY** – Leaseholds and Equipment ONLY! Bank owned location. The office consists of 7 spacious eq. ops, with a Lab, sterilization area, Lounge, Large office manager office, X-ray room, and storage room on ~3,500 sq. ft. Located in a free standing building with rear parking. Corner location with heavy traffic flow. Rent is Negotiable. Perfect for a GP or Specialist. Contact your CPS Agent for more details. **Property ID # 4173.**

**LOMA LINDA** - This excellent General practice with 12 years of goodwill is located in a busy strip shopping center with excellent signage and visibility. Great foot traffic. Seller works 3 days/wk, Associate 3 days/wk and with 4 days/wk of hygiene. Sees approximately 35 new patients/mo. Office is 1,100 sq. ft. with 4 fully eq. ops. Has Easy Dental software and Pano & Ceph. Fee for service practice. Monthly revenues of \$75K/mo. Grossed receipts approximately \$901,385 in 2011. Seller is semi-retiring. Call us for more details. **Property ID #4131.**

**LA QUINTA** - Price Reduced!! One of the fastest growing cities in California - Leasehold Improvements & Equipment Only!! Practice consists of 3 eq. ops., 1,000 sq. ft. suite located in a strip shopping center. Computerized office with Dexis software, intra oral camera and Dexis Digital X-ray. Newer equipment. Affluent area World Class Golf, high end resorts and shopping. Practice established since 1995. Motivated Seller opened new location. **Property ID #4063.**

**MORENO VALLEY (GP)** – Leasehold Improvement, Equipment & Charts!! Located on a major busy shopping center in a 1, 650 sq. ft. suite. Good visibility and traffic flow. Office consists of 3 spacious eq. ops., 2 plumbed not eq. ops with Camsight software, intra oral camera and digital x-ray. Practice established in 2005. Seller works 2 1/2 days/wk. Motivated Seller will be focusing on his primary office in Corona. Excellent starter opportunity. Call your CPS Agent for more information. **Property ID #3311.**

**RANCHO CUCAMONGA** – Leasehold Improvement & Equipment Only! Practice consists of 4 fully eq. ops in a 1,275 sq. ft. suite. Located is a busy one story shopping center with excellent visibility, signage, traffic flow with ample parking. Great opportunity. Seller relocated practice to new location. **Property ID #4161.**

**RANCHO MIRAGE** – PRICE REDUCED! General practice located in single story busy shopping center. Practice consist of 4 fully spacious eq. ops, new Easy Dental software and intra oral camera in a 1,400 sq. ft. suite. Retiring dentist works 3.5 days per week and sees approximately 25 new patients per month. Fee for service office was established in 2001. Great traffic flow and visibility. Grossed approximately \$497,581 in 2011. BUYER'S NET OF \$141K. **Property ID# 4091.**

**TEMECULA (GP)** – Fee for service practice has over 20 years of goodwill with over 10,000 charts to its credit. Located on a free standing building shared with 2 other tenants in a huge shopping center in the premier area of Temecula that is continually growing with new houses. Office consists of 1,999 sq. ft. suite with 6 fully eq. ops. Sellers work 7 days/wk (combined) with 10 days/wk of hygiene. See approximately 20-30 new patients/mo. Monthly revenues of ~\$83K/mo. Grossed approximately \$990,000 in 2011. BUYER'S NET OF \$251K. Both sellers are retiring. **Property ID #4143.**

**TEMECULA** – Leaseholds and Equipment ONLY! Bank owned location. Nice office with 2 eq. ops, 2 plumbed not eq. in a 1,857 sq. ft. suite. Located in a 3 story prestigious building. Great natural light and views with a courtyard entrance. Mediterranean décor and lush landscape. Near upscale neighborhood. Excellent starter practice. Call us now!! **Property ID #4159.**

### SAN DIEGO COUNTY

**OCEANSIDE** – Long established modern designed office located in a 1,200 sq ft suite on a 4 story professional building. This desirable General Practice consists of 4 fully computerized eq. ops with Eaglesoft software, intra oral camera and digital x-ray. Motivated seller works 3 days/wk with 3 days/wk of hygiene. Sees approximately 12-15 patients/day. Fee for service. Excellent staff. Remodeled in 2010. Grossed approximately \$555,610 in 2011. BUYER'S NET OF \$100K. Seller moving out of state. **Property ID #4121.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Greg Beamer, V.P.

**POWAY** - Well established practice with over 18 years of goodwill located in a two story professional building. This beautiful office consist of 5 fully eq. ops, with Dentrix software, intra oral camera and digital x-ray. Remodeled a year ago. High income patients. PPO/CASH/CAP (\$1000-\$1500/mo in cap. checks). Seller works 3 days/wk with 3 days/wk of hygiene. They see approximately 25-30 new patients/mo. Grossed approximately \$1,092,292 for 2011. BUYER'S NET \$375K. **Property ID# 4119.**

**SAN DIEGO - PRICE REDUCED!** Family General practice with multiple specialties. Off of Freeway 8 and 15. Over 40 years of goodwill. 3 1/2 days per week practice in a 1,500 sq ft suite with 5 eq. ops. Grossed production approximately \$760K for 2011. Located in a small business strip, off major thoroughfare with excellent visibility. BUYER'S NET OF \$196K. **Property ID #4107.**

### VENTURA COUNTY

**PORT HUENEME (GP)** - Absentee Owner Practice. Seller is retiring. Office was established in 1980 and currently Seller has one (1) Associate working 2 days per week and 1 day per week of Hygiene. Office is located in a busy two story retail plaza with heavy traffic flow. Practice consists of 3 eq. ops, with motion sensor sinks, 920 sq. ft. suite. Income source is 90% Insurance, 10% Cash. Great location and great ocean views. Grossed \$277,103 in 2011. BUYER'S NET OF \$83K. **Property ID #4167.**

**VENTURA COUNTY (GP)** - State-of-the-art dental practice located in single story building. This high-tech office is completely computerized with both digital charts and x-rays. The interior is complete with a waterfall and Asia-themed bamboo décor. Established in 2004. Office consist of 1,700 sq. ft., 4 fully eq. ops., with Dentrix software. Fee for service. Seller works 2 days/wk with 3 days/wk of Hygiene. Grossed approximately \$761,436 in 2011. BUYER'S NET OF \$285K. Want more information? Please contact your CPS Agent! **Property ID #4151.**

### KERN COUNTY

**BAKERSFIELD (GP)** - Practice located in a free standing building and owned by Seller. Established in 2007. Seller will be relocating out of State. Office consists of 3 fully equipped ops in a 1,000 sq. ft. office. Has Easy Dental software and equipment is approximately 5 years old. Seller currently works 4 days per week. Income Source: Ins/Cash/Medi-cal/ Some Capitation. Grossed approximately \$555,155 in 2011. Property ID #4165.

### SPECIALTY PRACTICES

**SAN GABRIEL** - We have two practices bundled here that can be sold together or separately. Side A of the practice has been in existence since 2003 with 1 eq. ops and 3 chairs in open bay. With no GP services, the focus has been on Orthodontics with some Endo, Perio with very little O.S. which was recently started. Side B of the practice was built for expansion in 2005 with 5 eq. ops, and could be purchased separately as Leasehold Improvements. The practice is located on the corner unit within one of the busiest intersections in the city and offers ample private parking. Great signage and visibility. Call your CPS Agent for more details. **Property ID #4139.**

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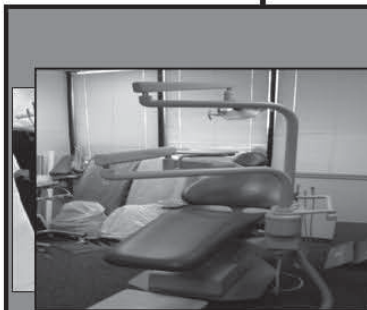
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*I then realized that a serious buyer would be looking carefully at The Dental Trader. Now, one month later we have received dozens of calls from The Dental Trader ad, some firm offers and one great candidate whose paperwork is being processed by the bank. If you are a serious seller, **make sure your practice is advertised in The Dental Trader.....that is where the serious buyers are looking for dental practices.**"*

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Dr. Ramtin Kheaf  
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**GP needed** part time in Lake Elsinore. Must do all TX necessary on adults & kids. email days available:  
Toothfairycruit@yahoo.com.

**Treatment Coordinator needed** FT in W. Riverside Co. for large Private HMO/PPO practice. email  
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**Oral surgeon needed** city of Ventura. Multi-specialty practice owned by a dentist. Oversized operatories already set-up for IV. Must have G.A. permit and willing to sign with HMO & PPO plans. 1-2 days/month. E-mail resume  
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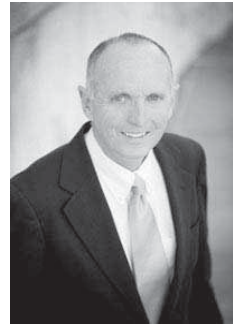


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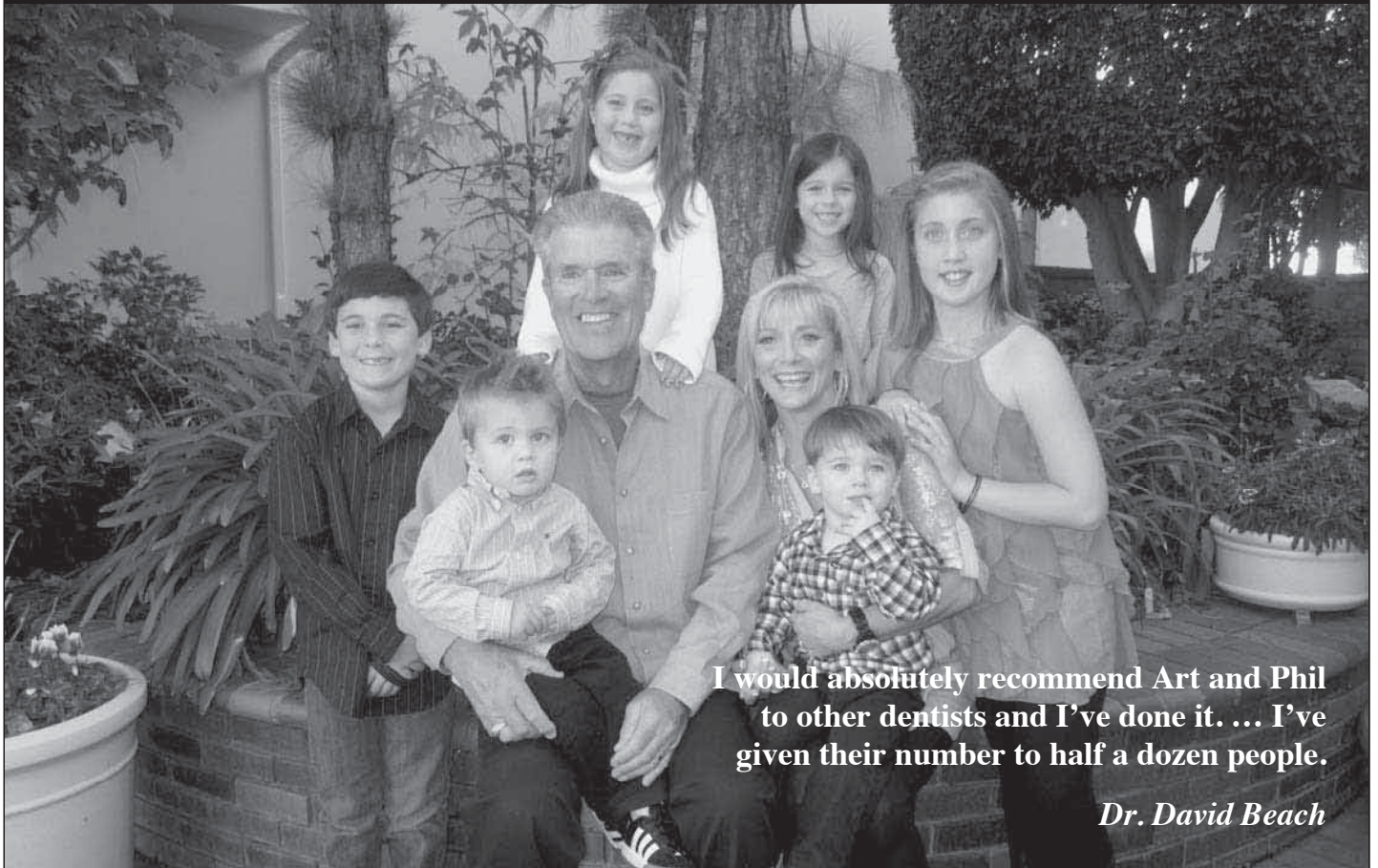
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- **ANAHEIM:** *For Sale-General Dentistry Practice.* This 3 op had \$253,000 in collections in 2011. There are 3 ops in this 864 sq. ft. office with 1.5 days of hygiene. Owner works 3 days per week. No welfare or HMO's. Laser, Dentrax Software and Intra-Oral Camera.
- **BISHOP:** *For Sale-General Dentistry Practice and Building.* After 29 years in the same location this retiring dentist is selling both his practice and building. Collections were \$1,000,243 in 2011 with \$387,000 Adjusted net income. There are 6 days of hygiene in this 5 op 1,800 sq. ft. building. 100% financing is available for both building and practice.
- **CHICO:** *For Sale-General Dental Practice.* The collections in 2011 were \$1,209,207. There are 7 days of hygiene in this 5 operatory, 2,400 sq. ft. office. Equipment includes Laser, Intra-Oral camera, new Cone Beam X-ray and Dentrax software. This excellent practice has 1,824 active patients with 12 new patients a month.
- **CHULA VISTA:** *For Sale-General Dentistry Practice and Building. DECEASED DENTIST* as of March 25th, 2012. This beautiful 11 op. office located in a highly visible prime area in Chula Vista, had collection of \$1,684,000 in 2011 and \$1,730,000 in 2010. There are 5 days of hygiene with approx. 30 new patients per month. Lasers, Intra-Oral Camera, Pan-Ceph, etc. Practice has been in this location since 1998. 100% financing available for practice and building. Staff will stay. #14394
- **EAST BAY:** *For Sale-ENDODONTIC PRACTICE.* The adjusted net income was \$186,000 in 2011 in this 3 operatory, 1000 sq. ft. office. Includes Microscope, X-ray Scanner and PBS software. Transfer of referral base should be excellent. Ideal office for new endodontist or as a satellite practice for established practitioner. Dr. is retiring.
- **EL DORADO HILLS:** *For Sale-General dentistry practice.* Gross Receipts of \$834K with adjusted net of \$389K, 53% overhead. Office has five equipped operatories in 1485 sq.ft. Pano, Intra-oral Camera, Dentrax, 5 days of hygiene. Owner retiring.
- **FOUNTAIN VALLEY:** *For Sale-General Dentistry Practice.* Gross Receipts \$284,000 with only 147% overhead. Practice has been in its present location for the past 37 years. There are two equipped operatories in this 5 op office. E2 2000 software. Doctor is retiring.
- **FREMONT:** *For Sale-(General Dentistry Practice Facility and Equipment Sale)* Beautiful Central Fremont office in upscale professional building. This is a facility sale with 4 fully equipped treatment rooms, panoramic x-ray, intra-oral camera and nitrous oxide plumbed throughout. Very modern design and efficient layout in approximately 1,400 sq. ft. Seller is relocation to a larger facility. Patients and goodwill are not included.
- **FRESNO:** *For Sale-General Dentistry Facility.* One of the best opportunities this year. This 3 op dental office comes equipped. It is in a great location and has about 200 active patients. Owner is in the process of completing his Orthodontic training and only works in the office 5 days a month. Complete pictures of the office and an inventory list of included furniture and fixtures are available. Everything included for only \$85,000 You can't afford to pass this up. #14383
- **FRESNO:** *For Sale-General Dentistry IV Sedation Practice. (MERGER OPPORTUNITY)* Owner would like to merge his practice into another high quality general dentistry or IV sedation practice. The merger would be into Buyers office. Seller would like to continue to work as either a partner or associate after the merger. 2010 collections were \$993K with a \$422K adjusted net income. There are 7 days of hygiene. #14250.
- **GLENDALE:** *FACILITY SALE-General Dentistry Office Space & Leasehold Improvements Sale- Office* located in a medical plaza, 1760 sq. ft. 7 operatories, computerized equipment approximately 5 years old. Two 5-year options available. #14373
- **GRASS VALLEY:** *For Sale-General Dentistry Practice.* GR of \$307,590 (3 days/wk) with adjusted net income of \$105K. 3 Ops. refers out most/all Ortho, Perio, Endo, Surgery. Intra-Oral Camera, Diagnodent, EZ Dental Software. Good Location. Owner retiring. #14337.
- **GRASS VALLEY:** *For Sale-General Dentistry Practice.* GR 545K 3 days/wk (4 avail). 3 hygiene days/week. 5 Ops (6 Avail) 1,950 sq ft. Refers out most/all Ortho, Perio, Endo, Surgery. Office has Laser, Intraoral Camera, Pano, & Dentrax Software. Owner retiring. #14372.
- **GRASS VALLEY:** *For Sale-General Dentistry Practice.* Gross Receipts \$491K with an adjusted net income of \$130K. Overhead 73%. Office leased 1,555 sq ft. 4 equipped operatories 5 available. Laser, Intra-Oral Camera, Cerac, & Eaglesoft software. Owner would like to retire. #37108.
- **GREATER CHICO:** *For Sale-General Dentistry Practice.* Gross receipts in 2010 were \$584K, with an adjusted net income of \$152K. Approx 1,100 active patients. 4 operatories, Pano, Intra-Oral Camera. Easy dental software. Leased office 1,200 sq. ft. Owner is retiring. #14359.
- **HAWAII (MAUI):** *For Sale-General dentistry practice.* Gross Receipts of \$636K. Office has four equipped operatories in 1198 sq.ft. Pano, Laser, I.O. Camera, Fiber Optics, 2 ½ days of hygiene. Owner retiring. Don't miss this opportunity to live and work in paradise. #20101
- **HAYWARD:** *For Sale-General Dentistry Practice.* This practice consists of 1,600 sq. ft. with 4 treatment rooms in an excellent location. 2010 Gross was \$501,000 with a \$228K adjusted net income. Dental Vision software, Average age of equipment is 8 yrs. Approximately 1,200 active patients.
- **IRVINE & COSTA MESA:** *For Sale-General Dentistry practice combined.* Gross receipts combined \$781K with adjusted net of \$396K. Both office spaces are leased with 4-5 ops in each. Both are 1,600 sq. ft. Irvine is equipped with Intra-Oral Camera, Pano & Dentrax. Costa Mesa is equipped with Laser, Intra-Oral Camera, Pano and Dentrax. #14355.
- **LANCASTER:** *For Sale-General Dentistry Practice.* This 4 operatory office is located in 2,360 Sq Ft on the second floor of an attractive Medical Dental office building. Gross receipts were \$676,000 with a \$174K adjusted net income. Dentist is retiring after 39 years. 4 days of hygiene. Additional operatories could be added to existing space. Great location. #14376.
- **LEMOORE/HANFORD AREA:** *For Sale-General Dentistry Practice & Building.* Owner has worked in this location since 1971. Gross Receipts were \$378K with \$139K adj. net income. There are 3 equipped operatories and 3 days of hygiene. Purchase of the building is optional to the Buyer. 100% financing is available for both building and practice. Excellent opportunity for new grad or satellite practice. #14375.
- **LINDSAY:** *For Sale-General Dentistry Practice & building.* Gross Receipts \$330K with adjusted net income of \$219K. Office space 1,489 sq. ft., 4 equipped operatories, Intra-Oral Camera, Soft-Dent software, 3-hygiene days a week. Owner retiring. #14363
- **MILLBRAE:** *For Sale-General Dentistry Practice.* This beautiful, well-established office is located on the main thoroughfare of the North Peninsula, offering great exposure that generates 25-30 new patients per month. 5 treatment rooms (6th plumbed) in approx. 1,500 sq. ft. equipped with Digital Pan, Digital Imaging and Intra-Oral Camera. 2011 gross receipts of \$651,000 with \$230,000 adjusted net income. Owner is retiring. Don't delay, this won't last long! #14395
- **MODESTO-TRACY-STOCKTON AREA:** *For Sale-Pediatric Practice.* \$677,000 in collections in 2010 with a \$357,000 net income. This 3-chair office is located in approximately 1,250 sq. ft. & has recently been remodeled. Patient Base software. Office equipped for NO2 & IV sedation. Practice has operated in its present location for 20 years.

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- **NORTHERN CALIFORNIA:** For Sale-Endodontic Practice. This Endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq ft. There are 4 equipped treatment rooms with an additional 5th room available. Gross Receipts were \$638K with \$239K adjusted net income. Owner will stay for transition to introduce buyer. Owner is retiring. #14251
- **NORTHERN CALIFORNIA:** For Sale-Pediatric practice. Owner has operated in same location for 32 years. Approx 1,760 active pts, 1,160 sq ft panoramic X-Ray, Dexis Digital and Dentrix software in this 5-chair office. 2009 Gross Receipts \$713K with 48% overhead. Owner retiring. Call for Details.
- **NORTHERN FRESNO:** For Sale-General Dentistry Practice. This is a perfect starter or satellite practice. Excellent location in North Fresno. Gross Receipts in 2010 were \$173K. Approximately 450 active patients. 3 operatories. Dentrix software. Leased office 1200 sq. ft. Owner has been accepted to an Endodontic Residency after starting practice 1 1/2 years ago.
- **NORTH OF SAN FRANCISCO:** For Sale-PERIODONTAL PRACTICE. Owner retiring: Great opportunity for a Periodontist with experience in dental implant placement. This well-appointed practice is located in a 1,300 sq. ft. office with 4 operatories along the busy 101 corridor north of San Francisco. 2011 gross receipts of \$558,000. DSN software. Buyer will be the only full-time periodontist in an area with the population of approximately 60,000. #14396
- **OCEANSIDE:** For Sale-Modern looking office. 4 op, office space and equipment only. Belmont chairs. Gendex x-ray system, intraoral camera approx 1200 sq ft. Low overhead-Rent is \$1,900/month, and it's a 5 year lease. Staff is available for rehire-front desk \$15/hr, assistant 13/hr. Update all the computer systems after purchasing the office in 07. Computers and monitors in every room. #14346
- **PLUMAS COUNTY:** For Sale-3 equipped ops. Space available for 4th op. 1,245 sf office in good location. Gross Receipts \$475K. Practice in present location over 50 years. Owner is retiring. #14318
- **ROSEVILLE:** For Sale-General Dentistry Practice. Great Location. 2009 GR \$900K with adjusted net income of \$300K. 1,975 sq. ft. with 4 ops, 8 days hygiene/wk. Digital, Intra-Oral Camera, Dentrix, Trojan, fiber optics, P & C chairs - all less than 5 years old. Owner is retiring. #14327
- **SACRAMENTO:** Must be sold immediately. Well-established General Dentistry practice is desirable N. Sacramento location. Office is 1950 sq. ft. with 4 ops. plus fully functional dental lab, porcelain oven, casting, splints) which can be converted into additional ops., Digital x-rays and digital Pan, Practice Works software, 2010 Net receipts \$1,967,047. Don't assume anything about the purchase price. Inquire immediately. Purchase price is totally negotiable.
- **SACRAMENTO:** For Sale-General Dentistry Practice. Gross Receipts \$546K with adjusted net income of \$159K. Office is 2,400 sq ft with 7 operatories. Practice has been operating in the same location for the past 50 years. Pano, Sofdent software. Owner to retire. #14374
- **SACRAMENTO/ROSEVILLE:** For Sale-One of many partners is retiring in this highly successful General Dentistry Group Practice. Intra-Oral Camera, Digital Pano-Dexis, electronic charts, owner Financing. Call for further information. #14334
- **SAN BERNARDINO:** For Sale-General Dentistry Practice. GR \$972K. Practice has been in its present location for the past 35 years. Leased 4,500 sq ft of office space- 12 equipped operatories. Dentrix software, Pano and Cerac. Accepts HMO. Multi-specialty practice. Owner to relocate. #14377
- **SAN DIEGO:** For Sale-General Dentistry Practice. 6 ops, Intra-Oral camera, Eagle Soft Software. Office square feet 2,300 with 3 years remaining on lease. 2009 Gross Receipts \$1,448,520, with an adjusted net income of \$545K. Doctor would like to phase out then retire. #14331
- **SAN FRANCISCO:** For Sale-General Dentistry Practice. This 1000 sq. ft. office is located in the heart of the financial district. It is a corner office with each of the 4 operatories looking out at the incredible views on Golden Gate side of the bay. The 2011 collections were \$1,200,000 with a low overhead. The practice averages approximately 15 new patients a month.
- **SAN LUIS OBISPO:** For Sale - Two Doctor General Dentistry Practice. Gross receipts \$1,537,142 for 2010 with an adjusted net income of \$691K. The office has 2,331 sq. ft. with 8 equipped operatories. Pano, E4D, and Dentrix software. Practice started in 1990 and has been in its present location since 1998. Approx. 3000 active patients. Great location with nice views. #14353.
- **SANTA BARBARA:** For Sale-General Dentistry Practice. Wonderful opportunity to live and work in one of California's most desirable areas. 2010 Gross receipts were \$974,000 with a \$370,00 adjusted net income. Six days of hygiene. Dentrix software, Intra-Oral Camera and Panoramic X-Ray. Owner is retiring. #14382
- **SANTA CLARA:** For Sale - BUILDING ONLY: This building is located just west of Westfield Mall and Santana Row. The building has two units. One side is designed and plumbed for dentistry and the other was a law office. There is 3,776 sq. ft. of office space. The dental office is approximately 1,800 sq. ft. with 6 operatories. The building has been recently re-roofed. Excellent opportunity for a startup practice or for the dentist that needs more space. Financing available through various dental lenders. #14368
- **SANTA CRUZ:** For Sale-General Dentistry practice. Gross Receipts \$300K with a 57% overhead. Office is 1,140 sq. ft. 3 equipped operatories. Intra-Oral Camera, Pano, Digital X-Rays, and Dentrix software. Practice has been in its present location since 1980. Owner retiring. #14358.
- **SANTA CRUZ:** For Sale-General Dentistry practice. This excellent practice is centrally located in a professional complex. Office is approx. 1,885 sq. ft. 4 operatories with room for one additional. There are approx. 2000 active patients with 6 days of hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental software. Owner is retiring. Reasonable lease available. #14361
- **TORRANCE:** For Sale-General Dentistry practice. This excellent practice is centrally located in a professional complex. Office is approx. 1,885 sq. ft. 4 operatories with room for one additional. There are approx. 2000 active patients with 6 days of hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental software. Owner is retiring. Reasonable lease available. #14320
- **TORRANCE:** For Sale - General Dentistry Practice. Gross Receipts \$413K with an adjusted net income of \$203K. 50% overhead. Practice has been in its present location for the past 25 years. The office has been tastefully remodeled. Office is 800+ sq. ft. with 3 equipped operatories. 4 -hygiene days per week. Doctor is to retire. #14369
- **VICTORVILLE:** For Sale - General Dentistry Practice. This practice is worked just on a three day a week schedule. There are 3 operatories with 10 off-street parking spaces. Practice has high visibility. The practice was acquired from previous owner in 2002. #14393

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**RDH** Looking for job in South Orange County. Part time. Dependable, hard working, friendly. Call (949)295-2235.

**BAKERSFIELD** #21 Bldg. & Pract. for Sale - Price Reduction! (10) op comput. G.P. (3) ops fully equipped, (3) ops partially equipped & (4) add. plumbed. On a main St. w excell. exposure. Annual Gross Collect. ~ \$500K on (3) - (4) days/wk. Cash/Ins/PPO & minimal Denti-Cal. Seller retiring. D&M Practice Sales 818.591.1401.

**GP w/8 + yrs experience** in molar RCT/EXT/Cosmetic/Restorative. Tri-lingual. Looking P/T 818-486-9258.

**PRACTICE SALE or OFFICE SHARE** Huntington Park- Asking \$300K. prime location of Hisp.community. 21 years active practice. 5 ops. Office share also avail. for specialist. Call Dr. Justin (323)605-4488 (213)272-7989 or drjustindental@yahoo.com.

**Orthodontic** PLIERS and INSTRUMENTS. NEW. \$10-\$40. Selling practice. pdcmulholland@gmail.com.

**SW RIVERSIDE COUNTY, CA** Price Reduced! – Long established, 4 op GP with an excellent location in a growing community. The seller is relocating out of state. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**Endodontist needed** for a Culver City dental office. Please, call (310)962-5924.

**PRACTICE FOR SALE** #3287 - SO. CA - \$6,000,000. Estb 35 yrs. Prestigious Hi identity location. 12,000 sq.ft. @ \$1.00 per sq.ft. \$30k Cap/mo. Strong HMO. PPO Mix. Almost 200 Implants first year. Requires substantial net worth. Nets \$1 million plus. Must qualify financially for information. Call PPS – Tom Fitterer (714) 832-0230 or (714) 345-9659.

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**DENTAL ASSISTANT NEEDED** (Min 1yr Experience) Must Speak English/Spanish FLUENTLY. Small GP Office in Ventura, CA Email Resume: pa34alpha@aol.com.

**PERFECT office** to share with ENDODONTIST or PEDODONTIST in south Orangecounty. Dental/medical specialty Building .call 9492000600, gentlesurgeon@gmail.com www.Drmalboubi.com.

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**Legal Tip** S corporations can save you money on payroll taxes. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**PRACTICE FOR SALE/W. HOLLYWOOD** Cash off w/ 3 ops 48 yrs gdwll NET \$443K California Practice Sales, Inc. Phone: 714-639-2775.

**Dental office** in OC looking for a dentist. -BILINGUAL: KOREAN/ ENGLISH -MUST BE AVAILABLE ON TUESDAYS Fax Resume to 714-741-8296.

**HYGIENIST needed** (with own patient list) in a beautiful Beverly Hills office with free valet parking contact omersule@gmail.com.

**Donations of dental equipment** instruments, supplies, etc... needed at free clinic for uninsured poor. Please call 714-248-9500.

**SANTA CLARA: For Sale BUILDING ONLY:** This building is located just west of Westfield Mall and Santana Row. The building has two units One side is designed and plumbed for dentistry and the other was a law office. There is 3,776 sq. ft. of office space. The dental office is approximately 1,800 sq. ft. with 6 operatories. The building has recently been recently re-roofed. Excellent opportunity for a startup practice or for the dentist that needs more space. Financing available through various dental lenders. #14368 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

**SEEKING DENTIST ORANGE AND SANTA ANA PT/FT EXP WITH INSURANCE, HMO AND DENTI-CAL PTS COMMISSION BASED** 949-874-3366 AHEIDARI@HOTMAIL.COM.

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**BEVERLY HILLS BEAUTIFUL, BRAND NEW, STATE OF THE ART, 5 OPERATORY DENTAL OFFICE SPACE FOR SUBLEASE.** RYAN: DRMEHR@HOTMAIL.COM (310)289-1200.

**need a female licensed dentist** for hygiene only. mid wilshire office. foreign graduate ok. send your info to: happysmiles18@gmail.com.

**If you are looking** for a possible partner or for someone to buy-in to the practice, please contact thesweetdentist@gmail.com.



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## Featured Listings

### **SW SAN BERNARDINO COUNTY *New Listing!***

Long established, 7 op GP in a newer facility and an upscale medical/dental plaza. Strong patient base with collections consistently over \$1,000,000.

### **SAN JOAQUIN VALLEY *New Listing!***

Four op GP located in a stand-alone building. Well established with 39 years of goodwill and a stable patient base. The seller is retiring.

### **WEST LOS ANGELES**

Three op GP in a sought after location. Steady new patient flow and long term goodwill built over the past 30 years.

### **RIVERSIDE COUNTY (Oral Surgery)**

Nicely appointed, 3 op oral surgery practice in a prime location with easy freeway access. The seller is retiring.

### **LOS ANGELES (Endo) *Price Reduction!***

4 op, long established endodontic practice. Located in an easily accessible professional building next to a major intersection.

### **BAKERSFIELD**

Busy, GP in a popular commercial area. The practice has room for growth with 3 equipped ops and 2 plumbed/unequipped ops.

### **SOUTHWEST RIVERSIDE COUNTY *Price Reduction!***

Nicely appointed, well established, 4 op GP in a busy community. Situated in an easily accessible professional building.

### **KERN COUNTY *Price Reduction!***

Well established, 6 op GP with a great location for the dentist desiring a rural lifestyle in a friendly community. Amazing growth potential.

## Additional Listings

### **RENO, NEVADA**

Busy 7 op (6 *Sale Pending*) in prime location.

### **SUMMERLIN (LAS VEGAS), NEVADA**

Premier GP in a beautiful facility. Upscale area.

### **LAS VEGAS (SUMMERLIN AREA), NEVADA**

Consistently growing GP with excellent profitability.

### **LAS VEGAS, NEVADA**

Long established, 4 op GP with strong net income.

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**Volunteer Oral Surgeons** needed at free clinic to care for uninsured poor. Please call 714-248-9500 T-S 9-5 for more info.

**Experienced Pediatric Dentist** needed for office in riverside. Send resume to info@abdental4u.com.

**Dental Office** Leaseback opportunity. 3 fully equipped operatories located in a medical building. Terms are negotiable. Email for more information. Please contact Eric Sauk 949 233-4499.

**Volunteer Hygienists** needed at free clinic to care for uninsured poor. Please call 714-248-9500 T-S 9-5 for more info.

**BOARD CERTIFIED FEMALE PERIODONTIST** Available in your office. Proficient in all periodontal procedures, including implants and all extractions. socialperio@yahoo.com.

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**Brand New! Implant** Motor by bienair w/ handpiece. Retail 6000 selling for \$4500 call: 5626456612.

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**Orthodontic technician** experienced in indirect bonding trays. IDB trays made in 5 days, please email: indirectbonding@yahoo.com or call 626-226-3426.

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**FOR RENT** Brand new, fully equipped, 2 operator separate office for specialist near Topanga Mall in Canoga Park. (818)347-0340.

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8 CE Units



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Dentist Attendance Limited to the First 50 Registrants

Course Sponsor: Zimmer Dental

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Implant dentistry is the standard of care for replacing missing teeth and preserving bone  
Implants are a Restorative Discipline with a Surgical Component  
Learn to treat the simple everyday cases. Refer the complex cases, just like you already do  
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### Registration Form

Dental License No: \_\_\_\_\_ 6-digit AGD # if member \_\_\_\_\_ DR / RDH / RDA / DA (Circle)

Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_ E-Mail \_\_\_\_\_

Visa  MC  Amex  Discover Credit Card No. \_\_\_\_\_ Exp. \_\_\_\_\_ Total \_\_\_\_\_ Security Code \_\_\_\_\_

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\$275

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**2008 iTero** Cadent Intra oral scanner Impression device for sale \$15,000 obo perfect condition call Terri for more information 818-996-4500.

**DIGITAL SENSORS** Schick size 0 w/ intraoral cam. Almost new, boxed, w/ software. Pd. 16k, asking 12k OBO 714-995-9301.

**The Dental Trader** is now removing certain ads placed by dentists. Those placing free statewide ads for staff, selling a dental practice or seeking employment in So. Calif. will be automatically removed from the No. Calif. edition and vice versa. Only paid ads will still be run statewide. Both editions may be read online at [dentaltrader.com](http://dentaltrader.com).

**General Dentist** looking to buy existing practice in South San Fernando Valley Area. Email [dentalstudio1@yahoo.com](mailto:dentalstudio1@yahoo.com).


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**Gone Fishin'**

The Dental Trader **does not publish** a July edition and our office will be closed in June. You will receive your next issue in August.

*Have an enjoyable summer!*

# The Dental Trader

**NEEDED** Dental Assistant/Front Desk. Mandarin speaking. No experience necessary, will train. Good communication skills, work well with patients.

**SAN FERNANDO VALLEY** ORTHODONTIC PRACTICE FOR SALE - great starter practice or perfect for a second office - Dr selling for health reasons - grosses nearly \$20,000/mo on 2 days/week - very modern upgrades - Thomas & Fees Practice Sales (714) 544-4341.

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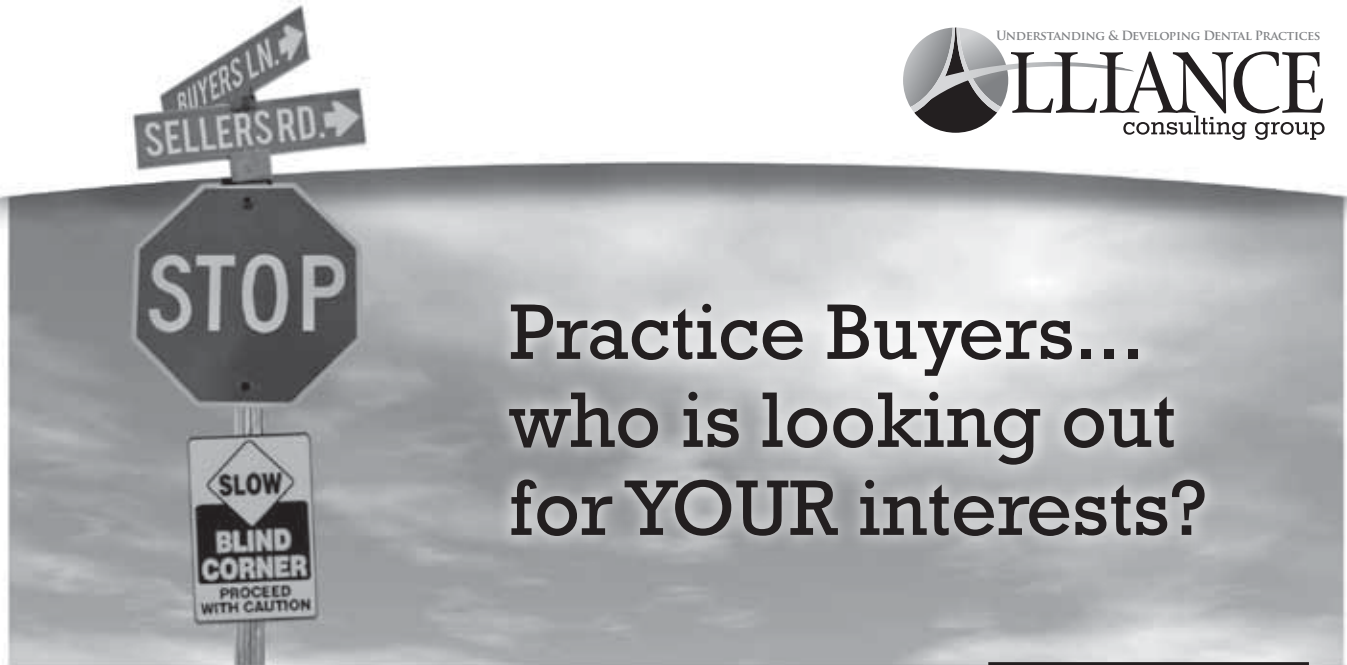
**colton, dental office for sale** 4 ops fully eq. rent \$1.400. it has been a dental off for more than 15 years. asking \$20.000, 909-2333926 or [jenypaz@aol.com](mailto:jenypaz@aol.com) (no charts).

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**AVAILABLE DENTIST** looking for part time position on Mondays OR Fridays. LA, Valencia, Bakersfield. e-mail job description for CV. [SafaeiDDS@gmail.com](mailto:SafaeiDDS@gmail.com).

**hardly used Dentsply** Cavitron SPS including (2) 30K inserts for \$1000, only owner. Please contact Claudia at 707-696-7351 if interested.

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**Anaheim gp** looking for front office receptionist who can handle calls, appointments. Dental Background required Send resume via mddent09@gmail.com.

**FRONT OFFICE** available Santa Clarita valley, 30 hours weekly, bilingual Spanish, 2 year experience min, sent resume at scvdentalteam@gmail.com.

**FRONT OFFICE staff** Two years experience, bilingual Spanish, Professional, attention to detail Back experience+, San Gabriel area. Email CV: vtchen@yahoo.com.

**Dental office** for sale in Elk Grove, CA Tel.(916)761-5595.

**ORAL SURGERY IN YOUR OFFICE** Stop referring out. Oral Surgeon (DDS, MD) with experience in all aspects of Oral Surgery will perform all your surgical procedures in your office (3rd Molar Extractions, Dental Implants, Bone Grafting, Sinus Lifts). IV Sedation & General Anesthesia available. Will bring assistant + all the necessary instruments & equipment. Flexible hours. Please call (818) 606-7598.



**Sirona XG 3** Panoramic Machine on pay per exposure term from Sirona for \$10,000. almost new. Call 714-390-8769.

**A-Dec Central Console** with Gendex X-Ray machine mounted in it for \$6,000 in Upland, Ca. Call 714-390-8769.

**ANTELOPE VALLEY** (7) op comput. G.P. for sale. In a highly visible, free stand. bldg. on a main blvd. All ops are digital x-ray eq't'd. There is a Pano & a Ceph., an experienced staff, & room to grow. (20-30) new pts/mos. (50+) years of Goodwill. Cash/Ins & some PPO pt base. Annual Gross Collect. \$1.5M+. A Real Money Maker! D&M Practice Sales 818.591.1401.

**2 Midwest Tradition** Fiber-Optic Handpieces FOR SALE-High-Speed, 5-Hole with Conventional Chuck \$550 each, includes sterilization cassettes Call 714-264-3131.

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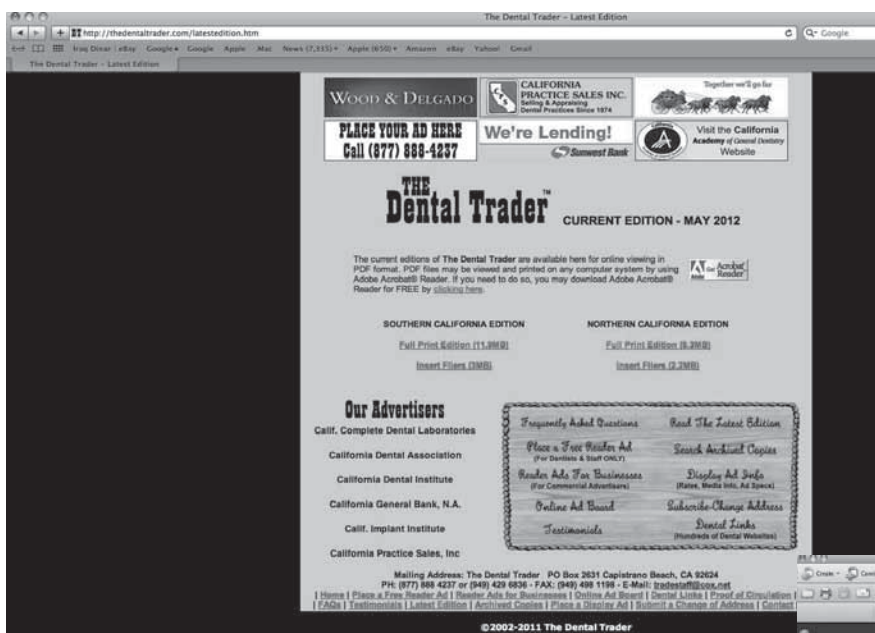
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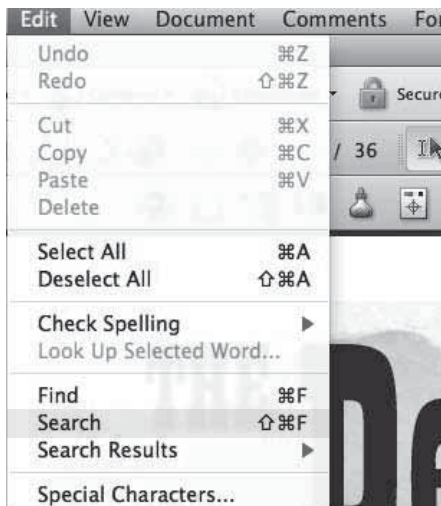


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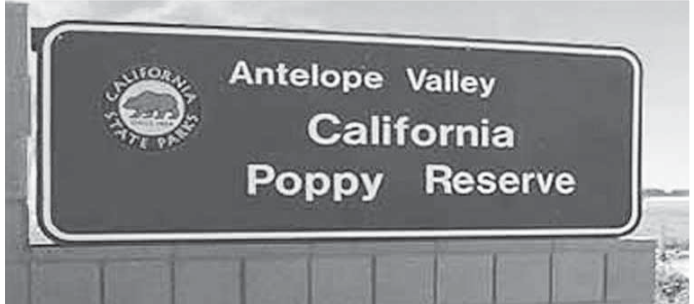
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  - 3250 - Anaheim – NW Disneyland. Part time Seller. 2 days wk. Hi identity corner. Grossing \$370k in '09. 1,800 sq. ft. 5 Ops equipped. Low rent
  - 3273 - Downtown – Alvarado – Beautiful office. 3 Ops. 50% Hispanic, 50% Korean. Free standing bldg. Grosses \$400,000 Part time.
  - 3280 - Indio – 4,600 sq.ft. building. First Dental Practice in Indio. Original location across street from City Hall. 2 Op office ready to expand
  - 3281 - Yucca Valley – Hi identity(huge sign) small Dental building. 600 sq. ft., 2 Ops on .44 acres, zoned for additional home plus apts. F.P. \$110k.
  - 3284 Temecula/Menafee CLASSIC NO HMO PPO OR MEDI-CAL Estb 30 YRS, Gr \$850K 4 ops 3 days hygiene FP \$550,000
  - 3287 - So. CA. \$6,000,000 Practice. Est. 25 yrs. Prestigious Hi identity location. 12,000 sq.ft. \$1.00/per sq. ft. \$30k Cap/mo. Requiring substantial net work. Nets \$1 million plus. Approx. 800 Implants. **SOLD**
- NEW Sml Twn minutes from Bakersfield MODERN RE/Practice Gr 20 to 40 per month Bargain.  
Apple Valley/Hesperia Gr \$700 to \$800 Free Std Bldg Avail Absentee.

- 3290 - Santa Paul at Fillmore-Hi identity location. GP Gross \$400k+. Est 2006. Like new. 5 Ops plumbed, 3 equipped. Steady growth. Beautiful office.
- 3297 - So. Bay. Location Only. Free standing Dental bldg on main street. La Habra - Great starter Shopping center with low rent, low overhead, 4 ops in over 2000 sq. ft. Rent only \$2700. Grossing \$15 to \$30,000. Full Price \$185,000. **SOLD**
- 3298 - WESTWOOD/BH Estb 9 yrs HI IDENTITY CORNER GROUND FLR Gr \$350k No covenant, still a bargain at \$350k Seller invested over \$350,000
- 3299 - Lamont/Arvin Practice and RE next of MacDonalds Very Part time seller gr 15 to 40 per month. Full time DDS will do \$500,000
- 4000 - Hi identity Apple Valley Special SHOPPING CENTER Dental Office front and center Gr 650,000 Seller very conservative. Part time DDS says full time DDS will do a Million FP at 550, K
- 4001 - Cathedral City. HI HI Identity corner dental off 8 to 12 ops FP \$150,000 dk Previous 1,000,000 location
- Hawaiian Gardens - Long Estb. hispanic prtc. Grossing near \$500,000. Beau off 5 ops Grt shopping center. FP \$350,000.
- Temec/Hemet HMO. Gr. \$700,000 part time. 8 ops fantastic location Million Dollar corner. Full Price \$565.
- 3284 - Temecula Classic-Cash & Indemnity 3 Days Hygiene 4 ops 3 equip super staff.
- HEMET/TEMECULA - HMO PT ABSENTEE GR \$700 PPS says Buyer will do 1.5 within 18 months Special Situation.
- Torrance, Special Diamond Location Hi Identity. Will Gr \$500k first year. \$125K FP.
- Victorville-Apple Valley-Hesperia Area - Estb 20 yrs GP Gr \$700 plus Net Approx \$300 Conservative. More Vol avail 8 Ops Hi Identity Shopp Cent FP \$550,000 Serious Seller. Can do 1 million.
- Santa Ana - estb 20 yrs - Super Hi identity intersection, 50 to 75000 auto per day. Five ops - Grossing 40 to 60K per month. Net \$200 to 300,000 - Great opportunity to build million dollar office here. ABSENTEE OWNER
- Lancaster - Estb 50 years - Hi identity central location, low overhead. Gross \$480,000 by part time owner. Seller can work back per new owner. Five operatories.
- Orange County - Beautiful office - the right buyer will gross 2 million first year. Need specialists to group with this fantastic opportunity. Financing in place. Need Entrepreneur who has a team of specialists in place or dentist with multiple talents. HMO/PPO/Ins/Cash. Includes 9 days hygiene 10,000 - charts. As said with right team will do 2 million first year. Hi identity location shopping center.
- Also Fantastic opportunity near 57/210.

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Beverly Hills - Implant Center \$1,450,000; 3 ops plus ops 1450 sq. ft. Beautiful facility access to neighbors CT Imaging Center. BH most prestigious Dental building. Pride of ownership - Pros would work back for transition. Moving to Desert.  
ANOTHER APPLE VALLEY CLASSIC \$650k plus LOW OVERHEAD

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