

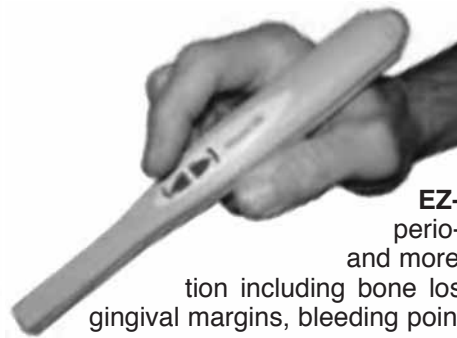
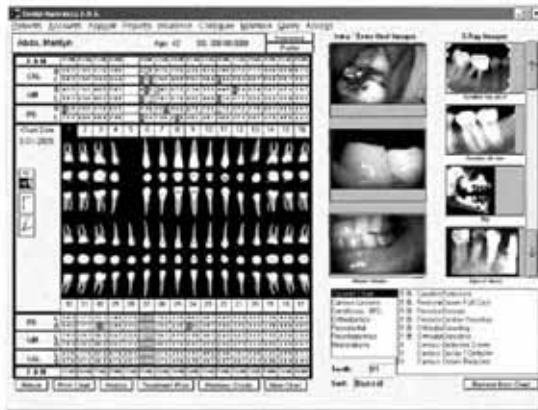
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## FRESNO COUNTY

**FRESNO COUNTY #1** - (3) op G.P. Only private dentist in smaller town. 2006 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD BY END OF JUNE '07.**

**FRESNO COUNTY #3** - South county. Computerized G.P. & condo for sale. (4) ops. Nice equipt. Mixed pt. base. Gross \$500K+/yr. **SOLD**

## KERN COUNTY

**BAKERSFIELD #16** - (5) op computerized G.P. in a shop ctr with major anchors. Busy ctr with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal. 2006 Gross Collect approx. \$500K on (4 1/2) day wk. **SOLD**

**BAKERSFIELD #17** - (3) op computerized G.P. Shop. ctr. location w excellent exposure/visibility. (2) ops eq't'd, 3rd plumbed. Gross Collect. \$300K+/year on 3-3 1/2 days/wk. Cash/Ins. only! Could double pract. by keeping referrals in house. Sale includes all Acc't Rcv. for immediate Buyer cash flow. **SOLD**

## LOS ANGELES COUNTY

**ANTELOPE VALLEY** - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week.

**BELLFLOWER** - (5) op computerized G.P. in a strip center w excellent exposure/visibility/signage (4) eq't'd ops, 5th is plumbed. (1) yr new Belmont eqt. Easy Dental s/w, intra oral camera, & Zoom light. Open one yr & is just starting to reach it's potential. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. Office is primed and ready to take off. **NEW**

**EAST SAN GABRIEL VALLEY** - (4) op computerized turnkey office in free standing bldg. Excellent exposure! Leaseholds & equipment. No charts. **NEW**

**ENCINO #2** - a "Beverly Hills" quality G.P. Recently remodeled & is gorgeous. (5) fully eq't'd ops; 6th op is plumbed. Computerized, intra oral camera, zoom & Pano eq't'd. Cash/Ins. with some PPO's. 2006 Gross collections approx. \$600K.

**ENCINO #3** - (4) op computerized G.P. (3) ops eq't'd w new Belmont eqt, 4th op plumbed. In a prof. bldg. Digital x-rays, Zoom light, computerized ops, intra oral camera, etc. Gross collect \$800K+/yr on a (4) day wk. Mixed pt. base. **NEW**

**HAWTHORNE** - (4) op computerized G.P. (3) ops Eq't'd. (1) plumbed. Mixed pt. base. Approx. (40) new pts./mos. Gross Collect. \$500K+/yr. \$5K+/mos Cap cks.

**LOS ANGELES** - (6) op computerized Peds/Ortho office located in a prestigious, well know & located medical/dental bldg. Cash/Ins/PPO only. Pano/Seph eq't'd. Gross Collections approx. \$600K/yr on (4) Peds/G.P. & (2) Ortho days/wk. Buyer need not be M.S./Peds Certified. **NEW**

**SAN GABRIEL VALLEY** - (4) op computerized G.P. & medical/dental bldg. for sale. G.P. is a one year old startup with mixed pt base. There is approx \$1,100/mos in Cap checks. Bldg. is 6,000+ sq ft & has (4) units. One unit is the DDS office. Here's your chance to buy a new, growing practice & a bldg; plus be a Landlord, instead of paying rent to one. **NEW**

**VALENCIA #1** - (3) op turnkey office with some pts. Equipt is newer. Office is pano equipped. Cash/Ins/PPO. Acc't Rcv. (A/R's) included for buyer cash flow.

**VAN NUYS** - (3) op computerized G.P. Cash/Ins/PPO/HMO/Denti-Cal patient base. Annual Gross collections \$260K-\$360K on (2) days per week. (30-40) new patients per mos. Located in a freestanding bldg on a main St. **NEW**

## RIVERSIDE COUNTY

**SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

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## SANTA BARBARA COUNTY

**SANTA BARBARA ORTHO PRACTICE & CONDO** - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eq't'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Could be much busier. Seller stretched to thin with two other offices. Seller transition available. **NEW**

**SANTA BARBARA** - (3) op G.P. located in a smaller prof. bldg. Recently remodeled. Collections for last (12) mos approx. \$350K on a (3-4) day week. Ave. (15-25) new patients/mos. Excellent new patient advertising campaign in place. Lower overhead office. Seller transition available. **NEW**

## SAN BERNARDINO COUNTY

**UPLAND** - Gorgeous buildout with state of the art eq't'd. (3) op computerized G.P. in a shop ctr. New/newer equipt. Computerized & networked ops & digital x-ray equipped. Turnkey with some bonus charts. **SOLD**

## SAN DIEGO COUNTY

**EAST SAN DIEGO COUNTY** - (3) op computerized G.P. located in a shop. ctr. in a high growth area. Collect. \$420K+/yr. Cash/Ins/PPO pt. base. **NEW**

**LA MESA #1** - (5) op computerized G.P. Newer eqt. including digital X-rays & Pano, Dentrix s/w, a Sapphire light, & an intra oral camera. Cash/Ins/PPO. 30+ new pts./mos. 2006 Collections approx. \$1.1M on a 3 1/2 day wk. **SOLD**

**LA MESA #2** - (3) op computerized G.P. (2) ops eq't'd. 3rd partially eq't'd. Strip Ctr. location with exposure and visibility. Collect \$150K-\$200K/yr p.t. Cash/Ins/PPO. **NEW**

**NATIONAL CITY** - (3) op turnkey office; no charts. In a free standing bldg. Excellent exposure/visibility. New eqt. Opp. for bldg. purchase. **NEW**

**POWAY** - (3) op computerized G.P. in a freestanding bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. Sale includes an active phone # & yellow page ad. **NEW**

**SAN MARCOS #1** - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other.

## SAN LUIS OBISPO COUNTY

**ARROYO GRANDE** - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

## VENTURA COUNTY

**CAMARILLO** - (4) op turnkey office located in a shop ctr. Being sold as a turnkey with some bonus charts. Priced below buildout & equipt cost. **SOLD**

**THOUSAND OAKS** - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Many referrals available from M.D.s/Rx. Cash/Ins/PPO. Annual Gross \$80-90K p.t. Low overhead/high net. Great starter or second office. **NEW**

**MOORPARK** - (4) op computerized G.P. in smaller prof bldg. Intra oral camera & Casey Ed. System. Pt. base mostly Cash/Ins & PPO w a small amt. of Denti-Cal. Collects \$10K-\$15K/mos p.t. Moorpark is booming. A f.t. D.D.S. will make this pract. skyrocket! **PENDING**

**OXNARD #2** - Pride of Ownership G.P. & Condo for sale. 1,209 sq ft condo & start-up pract. (3) op office; (2) ops fully eq't'd w new ADEC eqt, 3rd plumbed. Computerized, intra oral camera & sapphire light eq't'd. Initial launch completed. Office is ready for a Buyer to take over & build their ideal pract. Own your own pract. & real estate. Combined price below \$350K. **NEW**

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**ULTRASONIC UNIT** (Mini-Endo) by Spartan Only 3 years old; works well, includes 2 tips All for \$600. (909) 798-7122.

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**THE DENTAL TRADER DOES NOT PUBLISH** a July edition; you will receive your next issue in August. Reader ads submitted during this period may be accessed on our Online Ad Board at [dentaltrader.com](http://dentaltrader.com).

**PART TIME DENTIST NEEDED** for office of general dentistry in Bakersfield, CA fax your resumé with your phone number to 661-831-4994.

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[ BY OWNER ]



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*Gone Fishin'*

The Dental Trader  
**does not publish a July edition**  
and our office will be closed in June.

You will receive  
your next issue in August.

*Have an enjoyable summer!*

**The Dental Trader**



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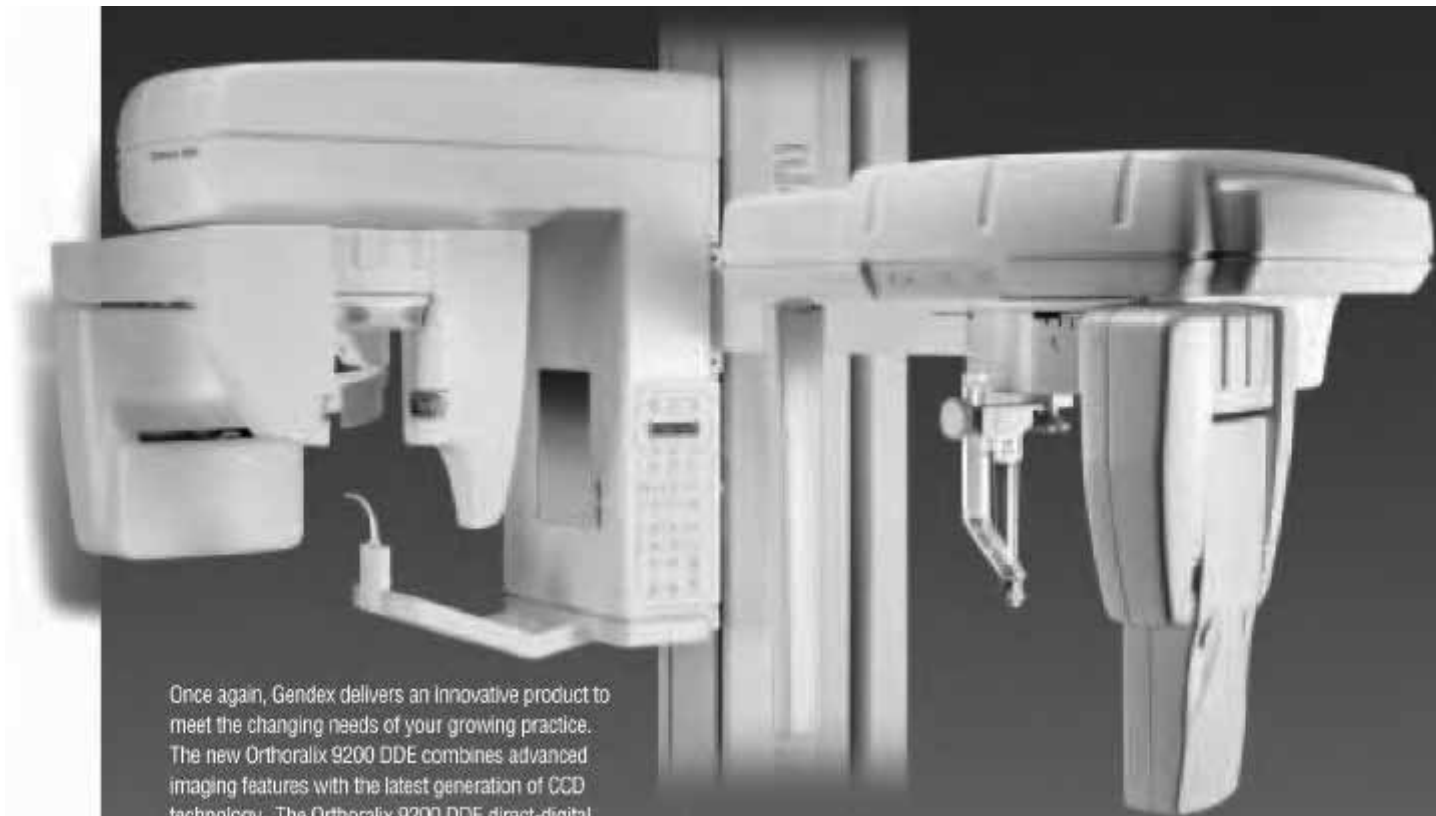
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**LOOK FOR YOUR NEXT EDITION** of The Dental Trader in August. We do not publish a July edition. Reader ads submitted during this period are posted to our Online Ad Board daily. Visit [dentaltrader.com](http://dentaltrader.com) to review them.

**FOR SALE** office Shell Space in Stockton, Currently No Dental Office within this New Professional Park. Call Maria (209) 406-2179.

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**FRESNO:** For Sale -General Dentistry Practice. Well-established practice has been in its present location for the past 24 years. There are 4 equipped operatories in a nicely decorated 1,95 sq. ft. office. Specialized Equipment includes, Laser, Intraoral Camera, Panoramic X-ray and Digital X-rays. The software is Softdent purchased in 2005. Four days of hygiene with 9 pts/day seen per hygienist. Gross receipts in 2004 were 548K with an adjusted net income of 203K. Doctor retiring after 35 years. **SALE PENDING**

**YREKA:** For Sale - General Dentistry Practice and building: This is a great opportunity to own the real estate and dental practice at the same time. The building is located on a large lot allowing you to expand the size of the building when you are ready. 100% financing is available with for both the practice and building. 2006 receipts were approximately \$400K. There are presently 3 operatories. Owner works a 4 day week working only 5 1/2 hrs per day. There are four days of hygiene. Lots of potential with this practice.

**REDDING:** For Sale: General Dentistry Practice: Owner is retiring practicing 29 years in same location. 2006 gross receipts were 323K with a 118K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

**REDDING:** For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$871K in 2005 with \$357K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

**VENTURA:** For Sale - General Dentistry Practice. NEW GRADS DON'T MISS THIS SALE PRICE LESS THAN START-UP COSTS. Established Family, and Cosmetic practice is located in highly desirable community of Ventura County. The leased office space consists of 1,700 sq. ft. with 6 available operatories. Also the equipment and leasehold is essentially new (2 years old). 2005 Gross Receipts were 404K. Adjusted net income of \$112K.

**SANTA BARBARA:** For Sale - Pediatric Practice. Two treatment rooms, plumbed for a 3<sup>rd</sup> in approx. 900 sq. ft. Equipment and Leaseholds only 3 years old. Practice located in professional building near hospital. 2005 gross receipts were \$209K on a 2 day/wk. Owner relocating. **SALE PENDING**

**DEL MAR BEACH:** For Sale - General Practice. Three treatment rooms in 950 sq. ft. Office is approximately three blocks from the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring. **SALE PENDING**

**EL CENTRO:** For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.

**WEST SAN FERNANDO VALLEY:** For Sale - General Dentistry Practice. Established practice has been in its present location for the past 45 years. Approx. 1500 active patients, 5 1/2 days of hygiene. Leased office space 2,000 sq. ft. 6 equipped operatories. Owner is retiring.

**ROSEVILLE:** For Sale - General Dentistry Practice. This 2400 sq. ft. office comes with 6 operatories, Cerac, Intra-Oral Camera's, Dentrix software, and 12 days of hygiene. 2005 gross receipts \$1,843,499.00. Owner is looking for assoc. buy-in or buy-out within 2 yrs. **SALE PENDING**

**RIVERSIDE COUNTY:** - For Sale - General Dentistry Practice. This practice has been in its present location for the past 40 years. 2005 gross receipts \$488K on a 3 1/2 day workweek with an adjusted income of \$194K. The overhead is only 53%. There are 5 operatories, 3 that are equipped. Dentrix software, electric handpieces, intra-oral cameras. Owner is retiring.

**SAN RAFAEL:** - For Sale - General Dentistry Practice. The office is 800 sq. ft. with 3 operatories. Dentrix software. There are 3 days of hygiene with 8 patients seen per day by hygienist, 1,100 active patients. Owner is relocating.

**MADERA:** - For Sale - General Dentistry Practice. 2,500 sq. ft. in owner occupied building. 7 equipped operatories, Laser, Intra-Oral Camera, Dentix software, with 12 days of hygiene per week. 2005 Gross receipts were \$1,003,657K. Seller would like to sell and work back a couple days per week.

**RIALTO:** - For Sale - General Dentistry Practice. Priced for immediate sale. 900 Sq. Ft. 3 operatories in a busy shopping center.

**CHINO:** - For Sale - General Dentistry Practice. 2006 Gross Receipts \$486K with adjusted net income of \$211K. Intra-oral camera, digital x-rays, 5 equipped operatories in a 1,500 sq. ft. office located in a busy shopping plaza. Doctor working 3 1/2 days a week. Office in same location for 20 years. Doctor is retiring.



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**SANTA CRUZ:** For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. The 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

**SACRAMENTO:** For Sale - General Dentistry Practice. Four operatories in 1,350 sq. ft. There are six and a half days of hygiene available per week. Gross receipts in 2005 were \$600K with an adjusted net income of \$240K. Practice was started in 1975 and has operated in its present location for 18 years. - **BUILDING ALSO FOR SALE.**

**EL DORADO HILLS:** For Sale - General Dentistry Facility. This facility completed only a year ago. All new state of the art equipment and office design. If you are interested in the El Dorado Hills area don't pass up inquiring about the details of this sale.

**OROVILLE:** For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K on only 3 days a week Production. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

**SANGER:** For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

**STOCKTON:** For Sale - General Dentistry Practice in north Stockton area. This practice has been in its present location for 10 years and was purchased in 2003 from the previous owner. The practice grew rapidly to gross receipts of \$527K in 2005 returning a \$237K adj... net income. Will consider all offers.

**RIDGECREST:** For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 days per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

**REDDING:** For Sale - General Dentistry Practice. This exceptional office is located in a beautiful free standing office building of 3,300 sq. ft. with 6 ops and six days of hygiene at 12 patients per day. The practice collected \$933K in 2005 with approx.. \$300K adj... net income to the owner. The practice was started in 1985 and was moved to its new location recently. The owner will consider selling the building also. If you are looking for a family oriented life style in a wonderful community you should consider this practice.

**DAVIS:** For Sale - General Dentistry Practice. \$678K Gross Receipts with \$275K adjusted net income. Located close to UC Davis campus - 4 operatories, 8 days of hygiene. approx.. 2,600 active patients. 1,400 sq. ft. 45 new patients seen per month. Owner is relocating. Available Immediately.

**COTTONWOOD:** For Sale - General Practice. 3 treatment rooms with room for expansion in this 1,200 sq. ft. office. Projected gross Receipts for 2006 are \$700K. Practice has shown an increase in production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

**MODESTO:** For Sale- General Dentistry Practice. This excellent practice 2006 gross receipts \$1,459,769 with an adjusted net income of \$533,598. There are 11 days of hygiene in the 3 operatories, 1,900 sq. ft. office space. The office has been in its present location of 30 years and most of its employees have been with the practice long term. Owner is retiring.

**LAGUNA HILLS:** For Sale - General Dentistry Practice. This 3 operatory office was started by owner in 1969 and has 5 days of hygiene. It has been in its present location for 12 years. 2005 GR. were 600K. The practice is located in a highly desirable affluent area. Software is Easy dental and Trojan. Owner is retiring.

**INGLEWOOD:** - For Sale - Pediatric Practice. Priced for immediate sale. 4 operatories. 2005 gross Receipts \$350K. Doctor is retiring.

**SANTA CRUZ CO.:** - For Sale - General Dentistry Practice. This office consist of 2,500 sq. ft. and seven fully equipped operatories. The views out each of the doctor's treatment rooms are beautiful and provide a relaxing atmosphere for both the patients and staff. There is room for expansion by equipped two additional operatories. There are intra-oral cameras, electric handpieces, and a panoramic x-ray machine. There are 10 hygiene days available per wk. Datacon software. 2005 Gross receipts were \$1,265,00 with a \$503,000 adjusted net income.

**ANAHEIM DENTAL BUILDING:** For Sale - Located in large multi dental Complex near two major freeways. 1,620 sq. ft.; single story building. Designed for Pediatrics, Orthodontic-Orthodontic use. Seven treatment rooms. Present owner will associate with new owner to establish practices.

**CARLSBAD:** - For Sale - General Dentistry Practice. 1403 sq. ft. with 4 ops in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2006. Practice has been in its present location for 24 years. Molar Endo, Implants, referred out.

**FRESNO:** - For Sale - General Dentistry Practice. 2006 Gross Receipts \$777,336 with an adjusted net income of \$278K. This is a PPO/HMO practice. There is 2000 sq. ft. of office space with 5 equipped operatories. There is room to expand into a 6th operatory. Panolypse machine, Easy Dental software. 4 days of hygiene. Practice located on the corner of a main thoroughfare.

**SAN RAMON:** - For Sale - General Dentistry Practice. Practice 2005 patients receipts were 1,250,000 in 2005. Eight TX. rooms, 3 utilized for hygiene. Approx. 50 new patients per month. Intra-oral camera, panoramic x-ray. Practice located in area for 25 yrs. 11yrs in present location. Large patient base of adults and children in very affluent and growing area. Owner retiring.

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**NORCAL - PREMIERE COSMETIC PRACTICE:** Averages \$1.6+ Million/year. Beautiful office, desirable area. Seller can work-back. FP \$750,000.

**CHICO AREA:** Average revenues of \$398,000. Strong profits. FP \$125,000.

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**B-453 OAKLAND** - Long established Modern equipped 4 ops, Ins/Pvt Pay/PPO nets close to \$200k. **\$310k**

**B-2975 EAST BAY** - Part of group practice, 33 years of goodwill, 3 Fully equipped, + 1 hygiene, 3 - 4 Doctor Days worked per week, 2 Days of hygiene per week. **\$550k**

**B-467 EAST BAY** - 50% interest in practice, grosses in the \$800k range. **\$385k**

**B-4711 OAKLAND** GP in 1988 sf 4 fully equipped op downtown location. Gross in the high \$500k range. **\$290k**

**B-4911 CENTRAL CONTRA COSTA** - 1106 sf, 3 op GP office in excellent location **\$230k**

**B-501 OAKLAND** - GP Downtown location, long established w/ collections of \$540K +. Insured/Cash Only. Fully equipped 3.5 ops w/ rm for 1 add'l op **\$350k**

**C-464 CENTRAL MARIN** - GP, Long estab, Seller retiring. Collections of \$731K in 2005. Ins/cash pts only. 4 op office. Prime centralized location. **\$500k**

**C-510 FAIRFIELD** - GP, 3 op office near shopping and hospital. **\$225k**

## BAY AREA CONT.

**C-2964 SOLANO COUNTY** - GP with nearly 3,000 sf office, 6 ops plumbed for 2 add'l. **\$820k**

**NEW! C-537 EAST BAY** - GP, 3400 sf w/7 fully equipped ops. 30 yrs of goodwill in this historic downtown area. **\$950k**

**NEW! C-539 SANTA ROSA** - GP, strong patient base. 4 ops, 1500 sf sophisticated décor **\$510k**

**NEW! C-541 HEALDSBURG** - GP, 1200 sf, 3 ops. Small town charm in heart of downtown. **\$75k**

**D-437 FREMONT** - Practice in one of the nicest Prof. Bldgs in Fremont! Beautiful operatory views of golf course. **\$295k**

**D-2939 SAN JOSE NEAR EASTRIDGE** - 1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/4 hyg days. **\$500k**

**D-489 HOLLISTER** - GP, 1800 sf, 3 ops - plumbed for 2 add'l. In the heart of downtown **\$280k**

**D-474 LOS ALTOS** - Facility/asset sale. 2100 sf 6 ops. **\$225k**

**D-502 HAYWARD** - Well est. GP w/ coll. of \$484k in '06. Mostly insured/Cash patients. Refers out all Endo. 3 fully equipped ops. **\$275k**

**D-504 CARMEL** - 860 sf, 3 op facility now available. Ready to move in. **\$75k**

**NEW! D-536 SAN JOSE** - GP, 1200 sf, 3 ops, plumbed for additional op. Located in busy strip mall area. Private Pay, PPO & some Healthy Families. **\$295k**

## NORTHERN CALIFORNIA

**E-478 SO. SACRAMENTO** - GP, near I-5 pocket area, seller retiring. Approx 1500 sf w/4 ops. Collections of \$327k in 2005. **\$175k**

**E-495 SACRAMENTO/FOOTHILLS AREA** - Large GP, 4000 sf, 14 op office in highly visible neighborhood. **\$625k**

**E-428 SACRAMENTO** - Long established GP, located in 1045 sf 3 op office. **\$350k**

**E-420 SACRAMENTO** - GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. **\$300k**

**E-487 GREATER SACRAMENTO** - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Repts in \$300k range. **\$195k**

**E-460 ROSEVILLE** - GP, Large capitation practice w/ Gross Receipts at \$1.8 mill. **Reduced to only \$800k**

## NORTHERN CALIFORNIA CONT.

**E-484 SACRAMENTO/CITRUS HEIGHTS** - GP, 1100 sf office w/ 2 fully equipped ops. Mostly HMO patients. **ONLY \$70k**

**E-506 SACRAMENTO** - Long Est. GP Coll'd \$658K in 2006. Busy area near major shopping center. **\$375k**

**NEW! E-521 ROSEVILLE** - Facility Only in growing Roseville area. 1080 sf, 4 fully equipped ops in dental professional bldg. **Call for details!**

**NEW! E-523 PLACERVILLE** - GP, 4 ops now available. **\$130k**

**NEW! E-524 SACRAMENTO** - GP, 8 ops, well established. Coll. in '06 exceed \$1.5m. **\$995k**

**NEW! E-525 SACRAMENTO** - Long estab. GP in Health Prof. Bldg near busy intersection. 1500 sf w/ 4 fully equipped ops. **\$300k**

**NEW! E-530 CARMICHAEL** - Unique, 10 op practice. One of the nicest available. Collections exceed \$1m +. **\$725k**

**NEW! E-531 SACRAMENTO** - GP, Available Immediately. Private Pay & Managed Care. Over 10 yrs goodwill. 1375 sf. **Call for Details!**

**NEW! E-532 AUBURN** - GP, long established, 1100 sf, 3 ops. Easy freeway access. **\$125k**

**NEW! E-540 SACRAMENTO** - GP, FFS, Mid town near Sutter's Fort. 1000 sf, 2 ops. **\$40k**

**NEW! E-544 ROSEVILLE** - Cosmetic & reconstructive, 1250 sf w/ 2 ops in bright & airy bldg. Affluent, desirable area **\$350k**

**E-326 EUREKA AREA** - GP, Long established practice. Seller Retiring. Nicely appointed 1250sf w/3 ops. Insured/Cash Pts only. Collected \$604k in '04 w/6 wks vac. **REDUCED! \$250k**

**NEW! F-542 HUMBOLDT COUNTY** - GP, 3 ops, 1500 sf. Highly esteemed. Exc Reputation. **\$290k**

**G-456 YUBA CITY** - GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$200k**

**G-476 CHICO** - GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. **\$250k**

**G-395 CHICO** - Long established GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **\$300k**

**G-443 CHICO** - GP, High end, 4 ops and 1750 sf. Practice grosses in the \$700k range. **\$475k**

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### NORTHERN CAL CONT.

**H-481 NORTHERN CALIFORNIA** - GP, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

**H-508 NORTH TAHOE** - GP, remarkable practice, 4 op, 1200 sf office, main thoroughfare. **\$100k**

**REDUCED! H-386 SONORA** - GP, in beautiful 2200 sf 6 op completely computerized office w/ digital x-ray. Collections avg 1.13 million in past 4 years. Option to purchase building. **REDUCED! Asking only 50% of Gross Receipts! \$620k**

**H-2916 GOLD COUNTRY** - 42 years established, GP in modern computerized 3 op office, 1064 sf. Great Staff and Seller to assist w/ transition. **\$260k**

**H-353 NORTH SHORE LAKE TAHOE** - GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. **\$340k**

### CENTRAL VALLEY

**I-2959 CENTRAL VALLEY** - Long established, GP 3 ops. **\$165k**

**I-4701 STOCKTON** - GP, 2500 sf 6 + 2 ops. FFS with collections in range of \$1.5 million. **\$960k**

**J-371 EXETER** - GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **ONLY \$150k**

**J-2934 SAN LUIS OBISPO AREA** - GP, Growing, desirable area, FFS 2000 sf w/ 4 ops plumbed for additional. Condo also available to purchase. **\$495k**

**J-449 FRESNO/CLOVIS** - GP, mostly FFS. Collected \$637K in 2005. 2006 projected at \$600k. **\$550k**

**J-516 FRESNO** - GP, desirable North East Area, Med Prof. Bldg. 1500 sf w/4 ops. Mostly Insurance. Collections of \$506k in '06 **\$350k**

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**J-499 VISALIA AREA** - Two GP practices available to be purchased together or separately. Both practices have mix of denti-cal & insured patients. One is 1650 sf w/ 4 ops and the other approx 4000 sf w/5 ops & rm for 1 add'l op. Combined coll. Of \$1.5m. Cash flow in excess of \$750k for owner/operator. **\$900k**

### SOUTHERN CALIFORNIA

**K-466 NORTHRIDGE** - GP Long Established practice. Located in a Professional building, Thousands of active patients. Gross in the mid \$700k range. 1550 square feet, 4 ops. **\$625k**

**K-517 SAN DIEGO** - GP, 1000 sf, 3 ops. Exc. Central Location **\$260k**

**K-518 SANTA ANA** - GP, 800 sf, 3 ops in Med. Prof. Bldg. **\$95K**

**NEW! K-526 CHATSWORTH** - GP, 1100 sf, 5 ops. Long Established. Exc. Staff **\$295K**

**NEW! K-535 SANTA ANA** - GP, 1000 sf, 3 ops, long established. Call for details! **\$300k**

### ARIZONA

**Az-412 PHOENIX** - Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase. **\$350k**

**Az-433 SCOTTSDALE** - Nice new 1100 sf, 3 op FFS practice. **\$235k**

**Az-477 LAKE HAVASU CITY** - GP, in beautiful centrally located 1510 sf 4 op office. Practice grosses in the \$1.2 million range. **Call for Details!**

**Az-486 TUCSON** - GP, 1000 sf, 3 op office **\$175k**

### OREGON

**F-482 COOS BAY, OREGON** - GP, Seller Retiring. Modern equipped, 2500 sf w/3 ops & plumbed for 3 additional. **Call for Details!**

### NEVADA

**R-434 RENO** - GP, Long established practice, Seller retiring. Collections of \$291K in '05. Insured/cash patients. Excellent merger opportunity. **REDUCED TO ONLY \$140k**

**R-514 RENO** - 1,600 sf, 4 op office near care facility. Call for details!

**LV-472 LAS VEGAS** - GP spectacular spacious office w/sophisticated décor 2,600 sf, 5 ops. **\$690k**

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**E-387 ROSEVILLE** - Perio, located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **\$150k**

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STATION OR UNIT: LOS ANGELES BULK MAIL ACCEPT. (52)		PERMIT NO. 30391	
DATE OF MAILING 04/07	CLASS 100	PROC CAT Flat	TYPE P1
WEIGHT OF SINGLE PIECE (LBS) 0.3630	TOTAL POUNDS 6.945 0100	Customer Reference ID NA CAPS Asset No: _____	
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NAME: _____			
CONTAINERS 26	DENTAL TRADER SOUTHERN CALIFORNIA EDITION		
VERIFICATION SUMMARY: No verification errors.			
SIGNATURE OF WEIGHER	CLC DATA PROCESSED BY	RECEIVED FOR PROCESSING BY	
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DATE OF MAILING 04/07	CLASS 100	PROC CAT Flat	TYPE P1
WEIGHT OF SINGLE PIECE (LBS) 0.2011	TOTAL POUNDS 2.470 0000	Customer Reference ID NA CAPS Asset No: _____	
MAILED FOR: PERMIT NO.	POSTED		
NAME: _____			
CONTAINERS 9	NORTHERN CALIFORNIA EDITION		
VERIFICATION SUMMARY: No verification errors.			
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**O.C. SPACE FOR LEASE** Build a practice in brand new office space in Orange County. Landlord pays \$50,000+ for new buildout. HURRY, these few spaces won't last! Please email your city and space desired w/ contact information to spaceforlease@cox.net.

**GONE DIGITAL?** We are interested in your old, functioning PERI-PRO III. Call Andrew, 714-260-6612.

**PRACTICE FOR SALE OR LEASE** Baldwin Park 4 ops fully equipped next to busy medical clinic owner motivated. (626) 337-0424.

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**PRACTICE FOR SALE** A-534 MILL VALLEY - GP, 1100 sf, 3 ops, solid patient base near shopping, banking & schools. Call for more information. \$410k Timothy G. Giroux, DDS/ Broker 800-641-4179.

**SPECIALTY OFFICE** in Irvine is seeking an Oral Surgeon. Please fax resumé to 949-453-0970.

**NEWBURY PARK, CA** BEAUTIFUL, TWO-EQUIPPED OPS GENERAL DENTAL OFFICE AVAILABLE FOR SPECIALIST TO SUBLEASE ON TUESDAY & WEDNESDAY - CALL 626-485-4583.

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**"LEASE RENEWALS TAKE TIME** do not wait for the last minute" call Caudill & Associates, work with professional negotiators in Dentistry - minimal cost, maximum benefit. Caudill & Associates, PRACTICE SALES. LEASING. CONSULTING (866) 513-2869.

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Send \$40 to:

Dental Practice Publishers, P.O. Box 2772, Laguna Hills, CA 92654

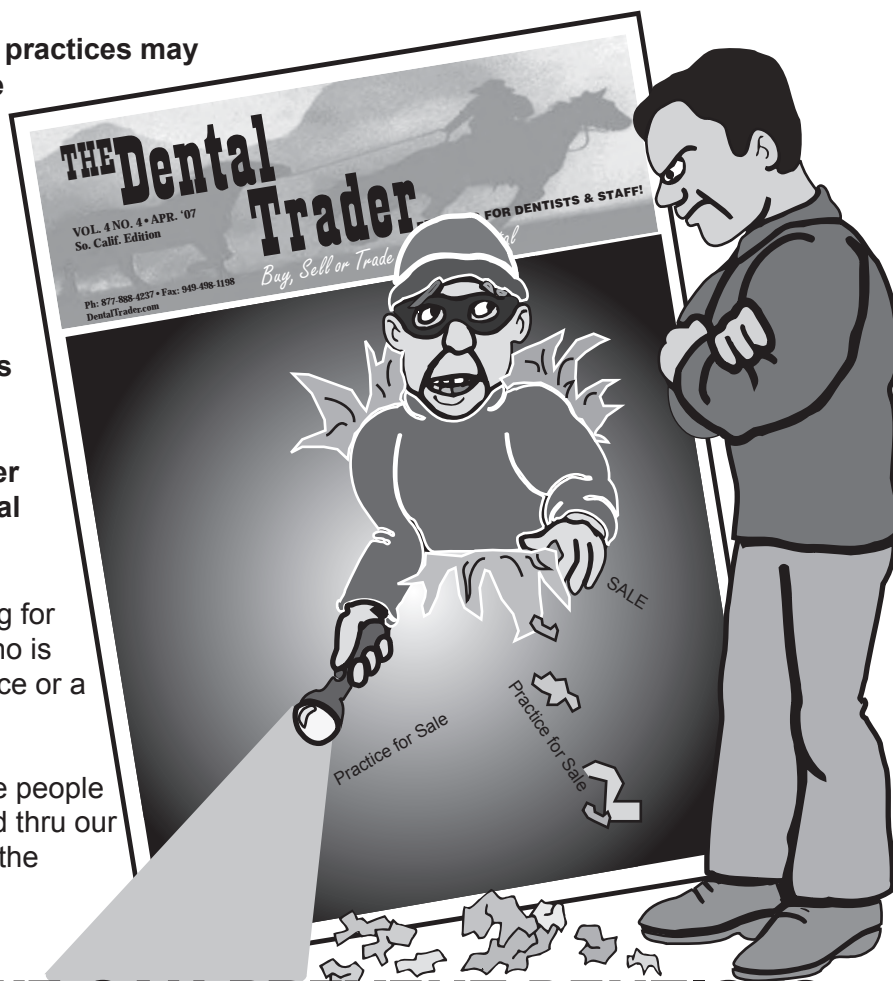
Be sure to note which pamphlet you want.

# ILLEGAL DENTAL BROKERS

*The Dental Trader strictly enforces the following ad policy for the protection of dentists.*

Dentists selling their own dental practices may advertise them however, anyone else listing the sale of a dental practice or soliciting for listings must hold a valid DRE (Calif. Dept. of Real Estate) license. DRE compliance is required of all agents/brokers advertising the sale of dental practices per DRE code Sections 10000-10602. These advertisers are also required to identify themselves as an agent or broker on all ads placed that list a dental practice for sale.

If you encounter someone soliciting for listings and/or selling a practice who is not the owner-dentist of that practice or a DRE licensed agent, please notify **The Dental Trader** staff by calling **877-888-4237**. Invariably these are people who have placed a small reader ad thru our website and have slipped through the cracks of our security measures.



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**EQUIPMENT FOR SALE** SS White x-ray unit \$1250.00  
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**LOOKING TO BUY A DENTAL PRACTICE?** Used equipment? Seeking staff or looking for a position in a dental practice? Visit The Dental Trader's **ONLINE AD BOARD** regularly. Ads being placed by doctor's for next month's edition are on our website's ad board now!

**LIFECORE PROSTHETIC KIT** for External Hex Stage-1 System #L9108-1. Never used. 10 drivers, 2 torque wrenches (20/30 NM). (818) 635-9684.

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**PANOURA 10 PANOREX** Excellent condition as is. \$1900 310.670.6944.

**PRACTICE FOR SALE** San Diego (Rancho Santa Fe) Rare opportunity to own a high-end cosmetic/restorative Practice in one of the most beautiful and affluent communities in the USA!! Call Today SDPS: 760-599-7828.

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**DENTAL CHAIRS FOR SALE** SDS w/cuspidor@light \$1500.00 Adec w/cuspidor@light \$3500.00. As Is 310-395-7221.

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**EXPERIENCED DENTIST LOOKING TO BUY** an established GP in San Francisco/Bay Area. TOP \$ for the right one. 415-465-2500.

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**DENTAL CONDO WANTED** contact [gnfortord2001@yahoo.com](mailto:gnfortord2001@yahoo.com) if you know of dental building or dental condo for sale along Southern/Central coast.

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**SPECIALTY OFFICE IN IRVINE** is seeking an Endodontist. Please fax resumé to 949-453-0970.

**BRIGHT GARDEN STYLE SUITE** 2000 sf next to Civic Center. Available June 1st. You custom furnish with space for up to 8 ops. (714) 226-9030.

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**ADVANCED IMPLANT RESTORATION**

Friday - Sunday, June 1 - 3, 2007

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Saturday, June 2, 2007

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**COMMON ORAL LESIONS (2): SOFT AND HARD TISSUE DISEASES**

Saturday, June 16, 2007

**THE NEW PARADIGM IN DENTISTRY: ACHIEVING SUCCESS WITH NON-METAL INDIRECT POSTERIOR RESTORATIONS**

Friday, June 22, 2007

**COSTA RICA TRAVEL & LEARN PROGRAM**

Friday - Wednesday, June 29 - July 4, 2007

**ALASKA CRUISE TRAVEL & LEARN PROGRAM**

Sunday - Sunday, July 1 - 8, 2007

**ESTHETIC FULL-MOUTH IMPLANT RECONSTRUCTION**

Module I: Saturday, July 14, 2007

Module II: Friday, July 20, 2007

Module III: Saturday, July 21, 2007

**TEMPOROMANDIBULAR DISORDERS, ARTHROCENTESIS AND BOTOX/TRIGGER POINT INJECTIONS**

Friday - Saturday, July 20 - 21, 2007

**USC ESTHETIC DENTISTRY CONTINUUM 2007 (MODULE 3)**

Friday - Sunday, July 27 - 29, 2007

**33RD ANNUAL REVIEW OF CONTINUING EDUCATION IN DENTISTRY - HAWAII**

Maui: Thursday - Sunday, August 2 - 5, 2007

Big Island: Tuesday - Friday, August 7 - 10, 2007

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Friday, August 3, 2007

**NEW APPROACHES FOR ANTIMICROBIAL TREATMENT OF PERIODONTAL DISEASE**

Friday, August 10, 2007

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**THE DEADLINE FOR SUBMITTING READER ADS** in our next edition (August) is July 7th. We do not publish a July edition of The Dental Trader but reader ads post instantly to our website. Visit [dentaltrader.com](http://dentaltrader.com) to change your address or to read or submit reader ads. If you have questions, the answers can be found on our FAQs page.

**LEGAL TIP:** C (but not S) corporations can deduct disability insurance premiums. Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

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**POWAY** (3) op computerized G.P. for sale. Freestanding bldg in a shop ctr. Turnkey office (no charts). Brand new eq't including digital x-rays, Zoom light, computerized ops, intra oral camera, ADEC steril system, etc. Sale includes active phone # & yellow page ad. D&M PRACTICE SALES (866) 425-1877.

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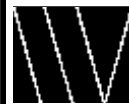


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**FOR 22 YEARS I HANDLED THE SALES** marketing and production of the Dental Shopper for its (largely absentee) owners from their very 1st year in business. That business relationship was abruptly terminated in a brief & painful meeting in July '04. Afterwards I started publishing The Dental Trader. I'm Bruce Carter and meeting the needs of dentists is what I've been doing my entire adult life. Thank you for reading The Dental Trader.

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**IN THE JUNE 2007** edition of the Dental Shopper I was publicly admonished in print by the publisher of that periodical. I do not feel it is right to air the dirty laundry surrounding the dissolution of my ad agency's services to the Dental Shopper in this publication, that is not what Dental Trader readers are looking for. I am however posting a response at [www.thedentaltrader.com/response](http://www.thedentaltrader.com/response) for those who interested.

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### 5919 SACRAMENTO'S NORTH VALLEY

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This fast growing practice is just starting to take-off as it is tracking \$600,000 in revenues for 2007. This is awesome as 2005 realized \$240,000 with 2005 realizing \$440,000. And the practice is located at the mouth of San Jose's next great neighborhood development, Coyote Valley. The practice is averaging 19 new patients per month. Practice is housed in an 1,100 sq.ft. suite with 3-Ops. Go to [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com) and view under CURRENT LISTINGS.

### 5925 SOUTHERN HUMBOLDT COUNTY - HIGHWAY 101

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