



Southern California Academy of General Dentistry

Presents

Orthodontics for General Dentists and Pediatric Dentists

This Program is for General Dentists, Pediatric Dentists and Dental Assistants. AGD and California Board Approved 8 hours of CE units.



CE units approved for IAO tier advancement.

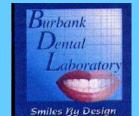
Sunday, June 25, 2006. 8AM – 5 PM (Reg-7:30 to 8 AM)
Sheraton Cerritos Hotel. 12725 Center Court Dr. Cerritos, CA.

Speaker

Billie B. Wilson, DDS., IBO

Dr. Wilson is a graduate of Marquette University and has practiced general dentistry and orthodontics for over 30 years. Currently he is mentoring basic and advanced study clubs for the Straight Wire Seminars, Encinitas, CA. He also teaches orthodontics with the "Hands on Orthodontic Study Group" in the Sacramento area. Dr. Wilson is a Diplomate of the International Board of Orthodontics and the immediate past president and senior certified instructor of the International Association for Orthodontics. He has taught with renowned orthodontic clinicians like Dr. Waldemar Brehm, Dr. Witzig, Dr. Doyle, Dr. Wyatt and others.





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This great learning experience is only \$89 for member dentists and \$59 for dental assistants. For information and registration call SCAGD:310-471-4916, 800-762-2511



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Table Clinics and Short Presentation

- Orthodontics to enhance restorative dentistry
- Palatal expansion with Nitanium palatal expander
- Orthodontics and Gnathology





Dr. James Poyak IAO senior certified instructor Scottsdale, Arizona

Participants will learn the following:

- How to incorporate orthodontics into general practice.
- How to do "Early fixed and removable functional orthodontic/ orthopedic treatment."
- How to do minor orthodontics to enhance restorative dentistry.
- Free consultation if you bring the initial and progress records of your patients.
- · How to recognize and treat orthodontic problems early, and when to refer.

Registration Form

(Please print in capital letters) AGD No. if a member: License No DR/RDH/DA Name ST ZIP Address: City: Phone No Fax No: E-Mail Credit Card Visa /MC No: Exp Amount 3-digit security code from the back of your card Zip code of credit card statement Cancellation Policy: Must be 7 days prior to the meeting for a credit towards a future meeting.

Tuition: Due by June19, 2006. After due date

 AGD Member
 \$89

 Non-Member
 \$99

 RDA/DA/RDH
 \$59

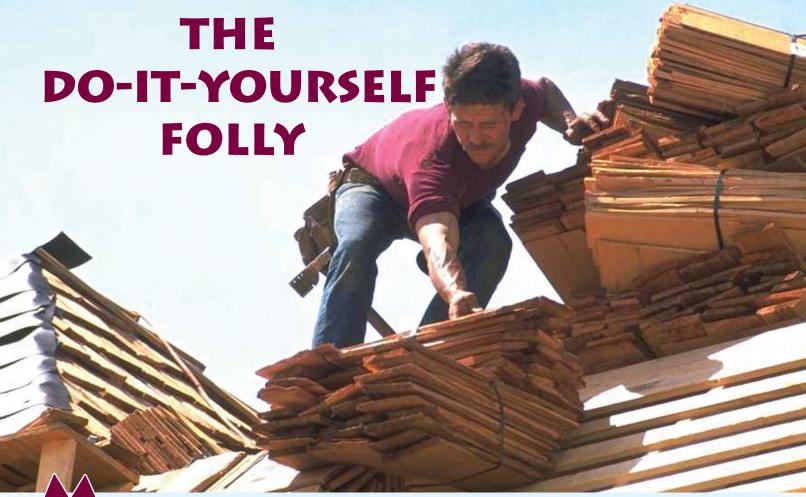
 \$69

Full Lunch and Beverages Provided. Veg / Non Veg Free parking.

Make checks payable to SCAGD and Mail the forms to SCAGD c/o Dr. R.E. Garfield, 2720, Aqua Verde Circle, Los Angeles, CA 90077 -1502, or you may Fax the completed form to 310-472-6729



BUYING OR SELLING A DENTAL PRACTICE?



ost people have dreamed about designing their dream house. They can envision the white picket fence, the enlarged doorway leading to a grand staircase, the master suite that makes you feel like you are in a five-star hotel and the kitchen that seems to have everything in the right place. However, when those few people actually get to build their dream house, they enlist the help of professionals to help them realize their dream, instead of trying to build it themselves. They know that, although it is their dream, they do not have all of the tools required for them to build the perfect house. It is the same when dentists have decided to buy or sell a dental practice. Those that have the do-it-yourself mentality rarely live the dream because of problems that develop in realizing that dream, but those who enlist professionals to help attain their dream have the best chance of having their fantasies fulfilled.

When our law firm receives a call from a dentist who is either trying to buy or sell a dental practice, our first question is, "Who is on your team?" Quite often the reply is, "Team? What team?" While it may seem strange, this is how you should approach buying or selling a dental practice, with a team mentality. Purchasing or selling a dental practice has too many unique areas that are instrumental to the life of your practice or to your retirement, which an untrained eye will not be able to see or even understand. Brokers, attorneys, CPA's and other professionals are people who you want on your team, and not all teams are equal. While any broker, attorney or CPA can help you with your purchase or sale, a unique subset of these professionals have crafted their professional practices around helping dentists. These professionals would be your All-Stars, the ones who know the industry inside-and-out, who don't have to "learn on the job" and can quickly help you realize your dream. Below are some of the reasons why having these professionals on your team can help you realize your dream.

DENTAL BROKERS

DENTAL ATTORNEYS

There is no better person to have on your team than a dental practice broker. These professionals have often spent years (if not decades) in the dental industry, they know everyone and have a long list of buyers and sellers to help you purchase or sell your dental practice to just the right person. Think of them as your team captain. For sellers, they can appraise the value of your practice quickly, market your practice to a wide array

There is no better person to have on your team than a dental practice broker.

of potential buyers, give you expert advice on how to get the most money out of your dental practice and help facilitate the transaction. Although expensive, most dental practice brokers are worth their weight in gold and can help you close on your transaction. Our law firm has seen far too many do-it-yourselfers fail, time after time, when trying to sell their dental practice without utilizing a dental broker. For buyers, calling a dental practice broker will put you in touch with a long list of sellers along with an inventory to fit every budget. As a buyer, you can be assured that the dental broker will be working for you as well, because most of the dental practice brokers have a dual agency to both the buyer and the seller. One note of caution in finding a broker to sell your dental practice: make sure it is a broker who specializes in selling dental practices and not a general business broker. Unfortunately, general business brokers do not have the expertise required to sell a dental practice and will provide you with a standard business purchase agreement which will not take into account the unique nature of a dental practice, i.e. uncompleted dental work, restrictive covenants, appropriate representations and warranties, redo work, etc. Using a general business broker will always be far less satisfactory than using a dental broker.

Although there are thousands of attorneys to choose from, very few have tailored their practice on a full-time basis around helping dentists in their business needs. Think of your attorney as your catcher or goalie: they take everything in but they stop the bad things from happening. As a seller, enlisting an attorney to review your purchase agreement is a way to protect you in your retirement or at your new dental practice which you are acquiring. There are many areas within a purchase agreement which can hurt your chances of continuing to practice dentistry or can leave you "on the hook" for years to come due to issues like the past treatment of patients, etc. You should also have the attorney review your lease and draft an assignment of the lease to give to your landlord. Generally, you will remain liable under your lease for the life of your lease, which could be another 10-15 years! However, a dental attorney will try to remove this liability by speaking with the landlord and inserting a provision into the assignment of the lease relieving you of liability after a specified period of time. As a buyer, a dental attorney helps

As a seller...there are many areas within a purchase agreement which can hurt your chances of continuing to practice dentistry or can leave you "on the hook" for years to come...

you primarily on two fronts, the purchase agreement and the lease. In a purchase agreement, the dental attorney will try to protect your new investment as much as possible, making sure the seller isn't hiding any problems in the dental practice and insuring that the seller won't compete with you after the sale of the practice. With the lease, the dental attorney will try to protect your goodwill and your leasehold interest (your lease) as much as possible since these are the most valuable assets you have in your dental practice. Unfortunately, many landlords don't understand what they have in their lease and many of these provisions can have a significant effect on the value of your dental practice when you go to resell it!

DENTAL CPA'S

Although you may already have a CPA who works for you, if you are looking at purchasing or selling a dental practice, you may want to enlist a CPA who specializes in helping dentists. As a seller, they can save you thousands of dollars in taxes by using the proper ratios for purchase price allocations, thus making them worth almost any fee you may pay them. As a buyer, a dental CPA can also save you thousands of dollars in taxes by using the proper ratios for purchase price allocations because of the heavy use of equipment within dental practices and changes within the tax code that many general CPA's are unfamiliar with. Having your dental CPA review the books and records of

As a buyer, a dental attorney helps you primarily on two fronts... making sure the seller isn't hiding any problems in the dental practice and insuring that the seller won't compete with you after the sale of the practice.

the dental practice, the tax returns for the last 2 years and profit and loss statements will further protect you from an unscrupulous seller. Furthermore, when purchasing a dental practice you may want to enlist the services of a dental CPA to help you with all of your business needs since owning and running a dental practice is much different than running a general business. Dental CPA's have spent years helping dentists with day-to-day business needs and they know how to best run your payroll department or to help you receive a deduction for that new piece of equipment that you have been eyeing for the past six months. Out of all your advisors, your dental CPA will be the one who is around the longest, helping you on a yearly basis with taxes and other business issues.

But if You Choose Not to Hire a Broker. . .

While we always encourage the use of a dental practice broker, we also understand that not all of you will want to utilize the services of a broker because you either have already found your buyer/

seller or you simply just do not want to pay the fee associated with a broker. If you choose to go down this path you need to understand that you will be in peril at every step you take if you are intent on not enlisting any professionals to take the place of the broker. Without a proper purchase agreement, lease or proper business entity, you stand the chance of losing everything. Again, we have seen too many dentists wind up in litigation over the rights and duties of the parties. While it may seem patronizing coming from an attorney it is still true: generally nobody wins in litigation.

Understanding this, we have modified our services to serve this contingent of dentists in order to protect those who need protection the most. As part of our overall mission to protect dentists within the legal sphere in which we do business, we believe that we can craft the protection and peace of mind you need when buying or selling your dental practice. In doing so, we would find financing for your dental practice, place you with the right CPA, draft a comprehensive purchase agreement, negotiate your lease (new or amended) and help you find the right business entity for your dental practice. We are here to help facilitate your transaction and do so on a fixed fee basis. This will help to keep your transaction costs low while giving you the proper protection and sanctity you deserve.

Done correctly...a dentist in California can cash in on the sale of his dental practice at significantly higher values than ever in the state's history.

The name **Wood & Delgado** has long been associated with the protection of dentists in the Western United States, and as part of the biggest law firm in California whose primary emphasis is representing the interests of dentists, we believe our experience can help you. While we always recommend doctors use a licensed dental practice broker, we understand there are some dentists who will not utilize a dental broker's services under any circumstances. As such, we have broadened our list of services to help you facilitate the purchase or sale of your dental practice. Please call us to set up an appointment to discuss our services,

and if you already have a broker involved in your transaction, we would be happy to assist you with our legal representation which has long been the standard in the dental community. Done correctly and methodically with a team approach, a dentist in California can cash in on the sale of his dental

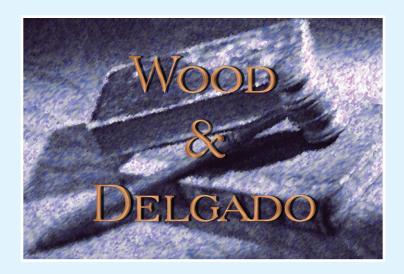
practice at significantly higher values than ever in the state's history. In 2006 there are (on average) 20 buyers to every seller and many practices are selling for 100% of collections. There has never been a better time to sell and begin living your dreams.



Jason P. Wood, esq.



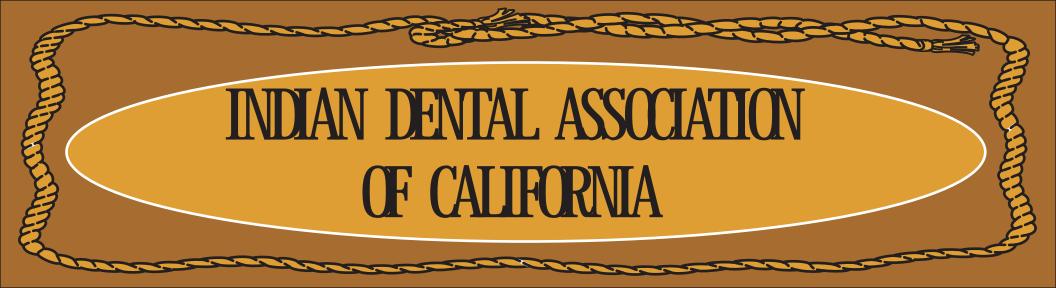
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Featuring

Ray Padilla, D.D.S.

Sunday July 16, 2006 Time 9:00 AM to 5:00 PM



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After 7/7/06 & On-Site	\$105.00	\$135.00	\$65.00

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Cancellation Policy: Cancellation 7 days prior to the Seminar, a one-time credit will be issued for the next seminar. No refund or credits will be given, if cancelled within 7 days of the seminar.

For more information call: (951) 532-2741



Indian Dental Association Of California

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Sports Dentistry, Trauma Treatment and Prevention

Sunday, July 16, 2006 - Cerritos, California

Ray Padilla, D.D.S.



Dr. Padilla is on faculty at the UCLA School of Dentistry. His involvement in sports dentistry includes the 1984 Los Angeles Summer Olympic Games, World Cup Soccer 1994, 1999, and 2003. He is the Team Dentist for UCLA Athletics, the Los Angeles Galaxy Major League Soccer Team, Los Angeles Avengers of the Arena Football League, and USA National Soccer Teams. Dr. Padilla has published many articles on mouthguards, trauma treatment and prevention and organized www.sportsdentistry.com. An international speaker, he has lectured in Australia, Japan, Switzerland, Germany, Canada, Spain and numerous USA venues. He maintains a private practice in Los Angeles, California.

Synopsis: Sports Dentistry, Oral/Facial Injury Prevention, Treatment and Related Topics

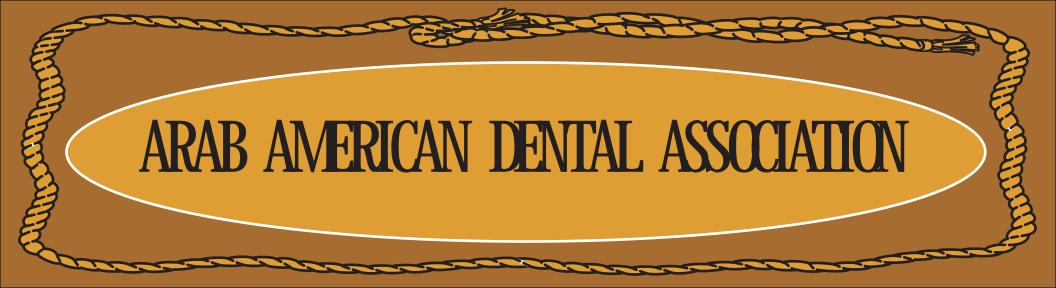
Sports Dentistry is a new topic being introduced in the medical/dental literature. This all-day presentation will address the recent innovations in trauma recognition and treatment of orofacial injuries, the medical issues related to these injuries and the legal considerations in sports medicine. An evidence based review of athletic mouthguards (facts and fiction), including the utilization and fabrication of pressure laminated mouthguards, the description of the different types of mouthguard designs, and the marketing and promotion of injury prevention programs for your private practice or community will be discussed. The responsibilities of a sports team dentist including doping control issues, smokeless tobacco use, recognition of eating disorders, and the contents of an on-field dental emergency kit will also be addressed.

LECTURE COURSE OBJECTIVES (what attendees will learn from this course)

- 1. Have an understanding of the epidemiology of sports related orofacial trauma and how to incorporate a preventive program for patients in the dental office.
- See what is available in over the counter store bought mouthguards and be able to educate your patients on their shortcomings as compared to the preferred custom made pressure laminated mouthguards.
- 3. Be informed on the differences between vacuum made mouthguards and pressure laminated mouthguards with respect to their diagnosis, design and fabrication.
- 4. Have an understanding of the role of the dentist in trauma treatment and prevention at all levels of competition ranging from patients of record to high school, collegiate and professional sports teams.
- 5. Describe indications and technique for appliances made with the thermoforming pressure technique.
- 6. Review other aspects of sports dentistry including smokeless tobacco, eating disorders, doping control and medical issues related to orofacial injuries.

SUPPORTED BY: PEARSON DENTAL SUPPLY CO.

CONTINUING EDUCATION SEMINARS 2006					
January 22, 2006	Oral Surgery	Dr. Lawrence Gaum			
March 5, 2006	Oral Implantology	Ashok K. Patel, MDS, DMD			
May 7, 2006	Periodontics	Hessam Nowzari, D.D.S., PhD.			
July 16, 2006	Prevention and Management of Dental injury	Ray Paddila, D.D.S.			
September 10, 2006	Precision Based Endodontics	Tom Massarat, D.D.S., MS			
November 5, 2006	OSHA Compliance, Infection Control & Dental Law	Leslie Canham, RDA			



THE A.A.D.A. A Non-profit Organization

Cordially invites you to attend the 2006 Third Continuing Education Seminar

Sunday July 16, 2006

Pasadena Hilton Hotel 168 South Los Robles Ave., Pasadena, CA 92262 Tel.: (626) 577-1000



Seven Continuing Education Units

Oral Surgery and Implant Restoration for the General Dentist

Lecture and Hands on.

Speaker: Bach Le, DDS, MD, FICD - Dr. Le is an Assistant Professor at USC School of Dentistry & Assistant Director of Residency Training in Oral & Maxillofacial Surgery at USC Medical Center. He also maintains a private practice in Whittier, California. His clinical interest is dental implants, bone grafting and implant site development.

Course Title: Atraumatic extraction and implant site development.

Lecture Objective & Synopsis: Discuss atraumatic extraction techniques & Instrumentation. Discuss socket grafting. Discuss management of the post-extraction site to minimize hard and soft tissue loss. Discuss interim provisional restoration to develop the implant site. Discuss bone grafting & soft tissue grafting techniques to develop compromised implant site.

Hands on: Will cover restoration of the implant. Provided by 3i Implant Innovations, Inc.

Program:

8:30 am - 9:00 am Registration & Continental Breakfast

9:00 am - 12:30 pm Lecture

12:30 pm - 2:00 pm Lunch

2:00 pm - 5:00 pm Lecture & hands on

For More Information: Please Contact

(310) 370-2966

I will attend the	e Seminar on July 16, 2006 at	the Pasadena Hilton Hotel.		
Name:		Tel.: ()	_	
For Reservat	ions before June 16, 2006	For Reservations after June 16,		
	(\$ 50.00 per person) = \$ (\$100.00 per person) = \$ Total = \$	Members: (\$ 75.00 per person) = \$ — Non Members: (\$150.00 per person) = \$ — Total = \$ —	-	

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Dear Colleague,

We proudly introduce the AADA, a Non-profit Organization that has provided exceptional Education and Social services to the Dental Community for over twenty years.

More than 25 Continuing Education Units are awarded at the four Continuing Education Seminars every year. Members receive a 50% discount on the regular fees, which include breakfast and lunch as well as the scheduled lecture and eventual "Hands On" at a prestigious hotel.

Two Social Events are schedule every year for the members, their families, and friends. A special Gourmet Dinner with Live Entertainment is held in July, and in early December, we all enjoy the Annual Christmas. New Year, and Holidays Dinner Gala. Both events are held at first class Restaurants or Hotels.

We are proud to announce the AADA 2006 Program, and we cordially invite you to join our Association.

CONTINUING EDUCATION SEMINARS

Seven Continuing Education Units will be awarded at each Seminar

October 21, 2006:

Topic: "The role of the Periodontist in Patient Care"

- 1. Periodontitis: A. Definition, B. Description of various treatments provided.
- Role of the Periodontist in Treating Primary Care Patients.
- 3. Relation of the Periodontal Disease and Several Medical Conditions.

Speaker: Emad M. Ammar, DDS - Dr. Emad Ammar graduated from the University of Southern California Dental School in 1991. He practiced general dentistry for one year, than he joined the Periodontic Graduate Program at U.S.C. in 1994. Dr. Ammar received his advanced training certification in Periodontics. Dr. Ammar held a teaching position during 1994 through 1998 as an associate clinical professor at the Advanced Periodontics Program at U.S.C. He currently owns a full time private practice in the beautiful foothills of Glendora. He is a board member for the San Gabriel Valley Dental Society (CDA), American Academy of Periodontology and the American Dental Association.

N.B. This Seminar will be held during the Annual Get-Away Week-End in Las Vegas from October 20 to 22, 2006 at Embassy Suites Hotel - Convention Center (1-800-Embassy or 702-893-8000). Please contact hotel directly for reservations and mention special rates for AADA members (\$169 single / \$189 double). Space is Limited. Deadline: September 21, 2006

SOCIAL EVENTS:

- 1) July 22, 2006: Gourmet Dinner and Live Entertainment.
- 2) December 10, 2006: Annual Christmas, New Year, and Holidays Dinner Gala.

Detailed fivers for each event will be mailed to the members in due course.

Membership Fee for remainder of 2006: \$100.00

For more Information: Tel.: (310) 370-2966 - Fax: (310) 370-9356

I will attend the	Seminar on October 21, 2006 at the E	mbassy Suites Hotel-Convention Center, Las Vegas
Name:		Tel.: ()
For Reserv	ations before Oct. 5, 2006	For Reservations after Oct. 5, 2006
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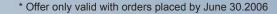
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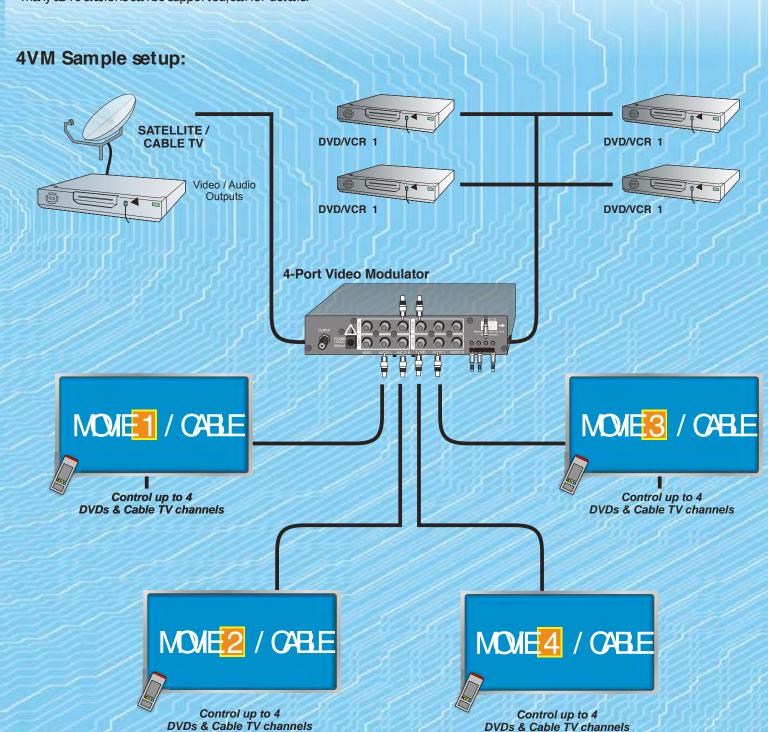




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400	48.00	not listed		88.00	45%	65.00	26%	63.00	24%
500	55.00	84.00	35%	97.50	44%	not listed		not listed	
1000	95.00	142.00	33%	175.00	46%	119.00	20%	119.00	20%
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Additional quantities available upon request. All price comparisons are based off of January 2006 issue catalogs. Percentages are rounded to the next closest whole number.

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Color single-side	ea	.35	.89	.39	.89
Color single-side	250+	.33	.84	.39	.69
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Color Photocopies

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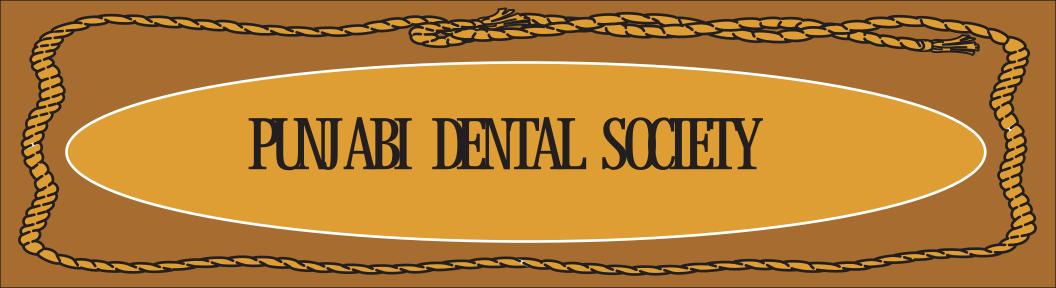
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* 50K minimum, call for details.





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A Must attend seminar for you and your staff

ORAL SURGERY FOR GENERAL DENTIST BY DR. MICHAEL W. MARSHALL

June 18nd 2006 (Sunday) 9:00 am till 5:00 pm (AGD & CA Board 7 hrs C.E. units)

EMBASSY SUITES HOTEL 900 East Birch Street, Brea, CA 92821

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Name DR/RDH/RDA/DA	Lic no		
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REGISTRARION FEE	Before June. 10th 2006	After June 11th 2006	
Dentists Members	\$ 79.00	\$ 89.00	
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DR MICHAEL W. MARSHALL

Routine oral surgery procedures are usually routine. But on occasion, problem will surface that can ruin your day. Proper pre-operative evaluation of both the patient and the procedure can avoid the majority of the problem. Using the correct technique for treatment is also important in minimizing complications and reducing time spent on the procedure.

Dr Mashall is recipient of 17 prestigious awards and honors, from international organizations like Pierre Fauchard Academy and Academy of Oral Pathology and Anesthesiology.

- He is Assistant Clinical Professor, Dept of surgery, UCI college of Medicine.
- Diplomate, National Dental Board of Anesthesiology.
- Diplomate, American Board Of Oral and Maxillo-Facial Surgery.
- Fellow, International College Of Dentists.
- · Fellow, American college of Dentist.

This Seminar will cover:

- Preoperative diagnosis, both medical and dental evaluations.
- · Radiographic interpretation and red flags.
- Evaluation and treatment of Intra-bony pathology.
- Instrumentation and technique for simplified tooth removal
- Surgical removal of erupted teeth.
- · Surgical removal of Impacted third molars.
- Removal of torus mandibularis and torus palatinus.
- · Post operative complications: how to treat them and how to avoid them

Upcoming Lectures

September 24th 2006 November 19th 2006

Pedodontics Endodontics