

THE Dental Trader

VOL. 2 NO. 6
JUNE 2005
So. California Edition

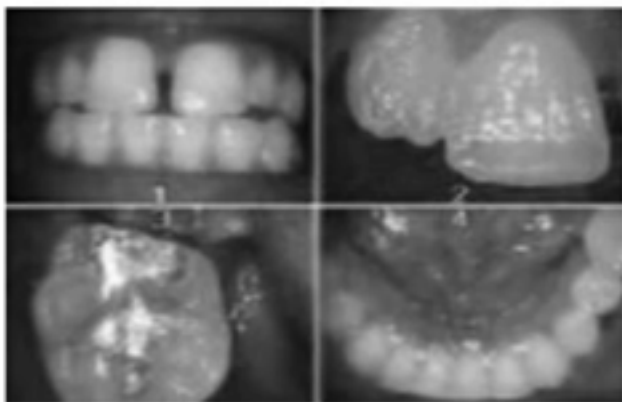
Ph: 877-888-4237
Fax: 949-498-1198
TheDentalTrader.com

**NEXT ISSUE ARRIVES
IN AUGUST**

FREE ADS FOR DENTISTS & STAFF!

Buy, Sell or Trade all things Dental

Update your Office to the 21st Century !
Get an Intra-oral, wireless camera system with
EZ 2005 #1 Rated Dental Software
& 3 station PC network as seen below
for only... \$ 280 / month
(based on 5 years lease; cash price \$11,495.00)



**Call today
800-273-5033**



Intra-Oral Imaging, Insurance Billing, eClaims, Scheduling, Treatment Plans,
Production Reports, Statements, Word Processing with Mail-merge,
Laser Recall Cards, Practice Analysis Reports, and much more!

Special: \$280/mo. -> includes 3 brand new Dell computers
(Pentium 4) with Windows XP, flat panel monitors, HP Laser Printer,
EZ 2005 #1 Rated Dental Software, Intra-Oral wireless camera,
EZ-Imaging Software & EZ-Perio Charting add-on programs.
[Complete Installation & 8 hour training session included.]

[Software alone available at \$1,995.00; Other custom configurations available.]

WOOD & DELGADO

Attorneys At Law

**REPRESENTING DENTISTS FOR
OVER 20 YEARS IN THE FOLLOWING AREAS:**

**Real Estate
MSOs
Practice Purchase Agreements
Partnership Agreements
Leases
Space Sharing/Group-Solo
Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes
Estate Planning**



"I highly recommend that you use his legal services!"

Betty Robin, DDS, Select Practice Sales & Atty

"Patrick Wood is not your typical dental attorney. I have seen Mr. Wood interact with other attorneys and I can say with a great deal of confidence, Mr. Wood is an attorney you want on your side."

Chris Go, DDS, Valencia

"California Practice Sales has referred clients to Pat Wood for 20 years. Pat has been timely in contacting the clients, is very up-front in describing and delivering his services and is very skilled in completing negotiations for his clients. I highly recommend him!"

**John W. Knipf, President
California Practice Sales Inc.**

"Mr. Wood provides incredibly prompt, five star service you only dream of in an attorney."

Mark Weiser, DDS, Santa Barbara

"★★★★★(Five Star Service) I liked their expertise in dental practice sales."

Don S. Kaneoka, DDS, Los Angeles

"Pat Wood is knowledgeable, fair and a nice guy!"

**Ari Rosenblatt, DDS, DMD,
Beverly Hills, California**

"I highly recommend Wood and Delgado to all dentists."

Victor E. Israel, DDS, Downey, California

"I would recommend Wood and Delgado because of their familiarity with dental practices, and promptness in returning phone calls."

John R. Stewart, DDS, Orange

"Thank you for all your kind efforts. You are the best!"

**Masoud Fanaian, DDS and
Behzad Fareid, DDS, Kingsburg, California**

"Wood and Delgado have been representing me for many years. I would highly recommend their firm to my friends and colleagues."

Saman Habibi, DDS, South El Monte

"Great service. I just like him, a knowledgeable guy!"

Ramin Sadighi, DDS, Anaheim, California

"Efficient! Professional! Knowledgeable!"

Phil Sales, DDS, Rancho Cucamonga

"I am impressed with all the knowledge Mr. Wood has in the dental field. Very knowledgeable and experienced, nice to work with."

Will Wong, DDS, Irvine

"Pat Wood is a principal, ethical, interesting, knowledgeable and impressive attorney."

George Koerber, DDS, Concord, California

"I liked everything about Mr. Wood's representation of me."

David S. Han, DMD, MS, Vista, California

**Patrick J. Wood, Attorney at Law
Charles X. Delgado, Attorney at Law**

Offices in Irvine, San Francisco & Temecula
Toll Free: 800-499-1474 • FAX: 800-511-2138
Visit our website at: www.dentalattorneys.com

NO JULY! The Dental Trader does not publish a July Edition, look for your next issue in August.

MIDWEST POWER OPTIC and Star Fiber-optic Light Source \$195, Optilux 500 Curing Light \$750, Analyzer Pulp Tester \$395, Buffalo 101 Lab Hpc (New) \$195. Please call Dental Resources (800) 531-0312 or (949) 248-7415.

SAN FERNANDO VALLEY ENDODONTIC PRACTICE Long established practice grosses \$550,000/year with greater potential. Kurt Skarin 818-991-6552.

SAN GABRIEL VALLEY Well-established Office" Urgent need General Doctor or Endodontist do all root canals. 626-572-7211, 626-278-9333 or cstephchen@yahoo.com.

NEW LED 5 Cordless Curing Light- \$460.00. www.buyt-pcdirect.com.

PRACTICE #P100 - So. Orange County - Sell your practice work back as Associate. Make more money without Management headache. Call Professional Practice Sales, Inc., (714) 832-0230.

X-RAYS....Discount prices on the latest models of dental X-Rays. Sirona, Belmont, etc. Local delivery, installation and service. Call ARC EQUIPMENT and SUPPLIES toll free at (888) ARC-1551.

FOR THE SPECIAL OFFICE You Desire. Call Unique Interior Designs 818-994-1210.

DENTAL PRACTICE FINANCING

MBNA Practice Solutions

Great products with great service.



We are known for our commitment to providing the right solutions and superior Customer service.

- Equipment Financing
- Practice Equity Loans*
- Practice Sales and Acquisitions
- New Practice Start-Ups
- Practice Improvement Financing
- Demographic Site Analysis[^]

Call today
800-919-9813

Source code: 8U3H3

Monday - Friday
8 a.m. - 8 p.m. Eastern Time

If you're into it, we're into it.SM



www.mbnaps.com

All programs are subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply. MBNA, the MBNA logo, the tree symbol, "If you're into it, we're into it." and MBNA America are service marks of MBNA America Bank, N.A.

*MBNA may prohibit use of a practice finance account to pay off or pay down another MBNA account.

^MBNA engages Scott McDonald & Associates, a national marketing research firm, specializing in demographic research, site analysis and profile reports for dental professionals to produce a demographic report to assist dentists in evaluating where to locate their dental practices. Scott McDonald & Associates charges a fee for this service, which is passed on to the customer.

© 2005 MBNA America (Delaware), N.A.



The Only Dental Broker in Southern CA. Who Personally Shows Every Listing, Every Time!®

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections \$375K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Near Fresno County #2. Buy one or both.

FRESNO COUNTY #2 - (3) op G.P. located in smaller town. (2) ops eqt. 3rd plumbed not eqt. Store front location with signage/visibility. Annual gross collections \$150K+ p.t. Cash/Ins/PPO/Denti-Cal/Cap. Cap check \$2,600/mos. Near Fresno County #1. Buy one or both.

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring. **NEW**

KERN COUNTY

BAKERSFIELD #9 - (3) op G.P. Office & Bldg. for sale. Gross \$600K+/yr. \$14K/mos cap. **SOLD**

BAKERSFIELD #11 - This one has it all! An absentee owner run. True money maker! (11) fully equipped ops. Paperless office, Dentrax S/W, digital x-rays, Pano equipped General Practice with (1) full day a week of Ortho. Ins/Cash/Denti-Cal/CAP patient base. Mos. Cap. Checks \$12K+/mos. Bldg. also for sale! **SOLD**

BAKERSFIELD #12 - Fully built out dental office condo for sale. 2,158 sq. ft. 5 plumbed ops. Includes some equipment. Seller motivated **SOLD**

BAKERSFIELD #13 - (4) op G.P. for sale. (2) ops. Eq't'd. 3rd partially eq't'd. Gross Collections \$150-200K p.t. Can do more full time. Store front location with some exposure. Mixed patient base. **PENDING**

BAKERSFIELD #14 - (12) op G.P. for sale. Cash/Ins/PPO/Cap/Denti-Cal. Cap Check \$10K+/mos. Annual Gross Collect. \$1.2M+. Freestanding Bldg. w/exposure/visibility/signage. Many walk-ins. Absentee owner possibilities. **NEW**

LOS ANGELES COUNTY

AZUSA/COVINA - 1,700 sq. ft. single use freestanding dental building for sale. Located on main street with excellent exposure, visibility and parking. **SOLD**

GLENDALE #5 - (3) op G.P. for sale. Nicely appointed. Gross \$20K/mos on (3) days/wk. Cash/Ins. Seller returning to Speciality School. **NEW**

LOS ANGELES #2 (INGLEWOOD) - (4) op computerized G.P. located in a store front with excellent exposure and visibility. Equipment (2) years old. 2004 Gross Collections \$210K p.t. and growing Cash/Ins/PPO/Denti-Cal. **NEW**

PANORAMA CITY - EMERGENCY SALE! D.D.S. has passed away. (4) op G.P. in prof. bldg. 2004 Gross Collections \$106K on (16) chair hrs/wk. Cash/Ins/PPO Patient base. Priced for immediate sale. **NEW**

PARAMOUNT - (5) op G.P. Located in store front with exposure and visibility. (3) equipped ops. (2) additional plumbed not equipped. Cash/Ins/PPO/Denti-Cal/Healthy Families Patient Base. 2004 Gross Collections \$215K+ p.t. due to new baby. Did \$332K prior to pregnancy on (4) day week. Seller Motivated. Priced to Sell! **PENDING**

RESEDA - (3) op G.P. located in remodeled professional bldg. 2004 Gross collections projected at \$210K. Mixed patient base. **NEW**

SAN GABRIEL VALLEY - 1,755 s.f. single use freestanding dental building for sale. Near center of town. (5) plumbed ops. Busy Hispanic area. No patient charts or equipt. are included in the sale.

WEST HILLS - (5) op G.P. located in a well known and strategically located professional bldg. Newer eqt. and build out. Professionally decorated and appointed. 2004 Gross Collections approx. \$300K p.t. Cash/Ins/PPO. Selling due to partnership dissolution. **NEW**

WEST SAN FERNANDO VALLEY #2 - (4) op computerized G.P. located in an upscale shopping center. Excellent exposure and visibility. (3) ops equipped (1) op equipped with chair and x-ray. Equipment (2) years old. 2004 Gross Collections \$636K and growing. Cash/Ins/PPO/Capitation and small amount of Denti-Cal. Monthly Cap Check \$2,500/mos. **NEW**

ORANGE COUNTY

SOLD OUT - ROOM FOR THE NEXT ORANGE COUNTY SELLER AVAILABLE.

RIVERSIDE COUNTY

SOLD OUT - ROOM FOR THE NEXT RIVERSIDE COUNTY SELLER AVAILABLE.

SANTA BARBARA COUNTY

SANTA MARIA - (3) op G.P. located in free standing bldg. with exposure/visibility/signage. Gross Collect. \$275K+/yr. Cash/Ins/PPO. **SOLD**

CENTRAL COAST #1 - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **NEW**

CENTRAL COAST #2 - (3) op computerized G.P. for sale. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **NEW**

SAN BERNARDINO COUNTY

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

SAN DIEGO COUNTY

NORTH SAN DIEGO CTY - Hi-Tech, state of the art. Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **SOLD**

SAN LUIS OBISPO

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

SAN LUIS OBISPO - Great place to work and play. (4) op computerized G.P. (3) ops eq't'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility. **NEW**

TULARE COUNTY

PORTERVILLE - (4) op G.P. Newer equipment. Cash/Ins/PPO. Ave. annual gross collections \$600K+. (30) new patients/mos. Growing area. **NEW**

VENTURA COUNTY

OXNARD - EMERGENCY SALE! DDS passed away. (4) op G.P. and free standing bldg. located on a main street with pole signage. 2004 Gross Collect. approx. \$300K. Cash/Ins/PPO/Denti-Cal. Priced for immediate sale. **NEW**

UPCOMING PRACTICES FOR SALE

Bakersfield, Beverly Hills, Camarillo, Central Coast, Culver City, Downey, El Monte, High Desert, Huntington Park, La Puente, Los Angeles, Palmdale, Pasadena, Pico Rivera, Santa Barbara, San Fernando Valley, San Gabriel, Santa Monica, South Gate, Ventura Cty., West L.A. & Westchester.

EXISTING DENTAL OFFICES FOR LEASE

Various Amenities. Kern, Los Angeles, Orange, Ventura, Santa Barbara and San Bernardino Counties. Call for details!

D&M "The Personalized Service Dental Broker"®

P.O. Box #6681, WOODLAND HILLS, CA. 91365
PHONE/FAX: (818) 591-1401 www.dmpractice.com

THANK YOU FOR VISITING US
AT THE 2005 ANAHEIM CDA CONVENTION



Financing With A Visible Difference

**One call will change the way you look at lending.
Our Personable and Professional Staff will create
the loan you want and secure your approval quickly.
See the difference for yourself Doctor.**

Quick & Simple Phone-In Applications • Start-Ups
Expansions • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms • No Hidden Fees
12 Month Deferral • Step Payments • Up to 15 Year Financing

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services

www.lcffin.com

—Seeing Is Believing—

HIPAA IS BACK! Most dentists must implement the HIPAA SECURITY RULE by 4/20/05. User friendly HIPAA Security Manual, Staff Training CD, Poster Series and required Documentation Forms. only \$89.95 plus S&H. HIPAA Dental Solutions, Inc. (714) 544-4341.

PRACTICE SALE IN CANOGA PARK SFV leasing space in dental office. Opportunity to enter low risk practice. 818-716-1199 after 7PM.

#LV-263 LAS VEGAS Long Estab. 6 op practice. Beautiful 3000 sf office. Mostly FFS. Collections around \$1.2 Million! Steal at \$725K. WPS 800-641-4179.

ENDODONIST NEEDED for Rancho Cucamonga. Once a Month. call 909-466-1245.

SAN BERNARDINO PRACTICE and BUILDING FOR SALE by OWNER. \$250k collection 2004 on 3 1/2 days/wk. Asking \$430k. 909-633-6711.

HELPFUL HINT FOR BUYING A DENTAL OFFICE.....Before calling about a dental office, you should 1.) know where you want to practice; 2.) know your price range; 3.) know the type of practice you would feel comfortable working at; and 4.) be respectful of the Dentist Selling. After all he's earned it. For more tips Call Associated Group Practice Sales/LB Brokerage, and Inc. at: (800) 673-7337.

DIGITAL X-RAY w/pan-ceph, call for best prices 310-464-8989.

RESEDA 6ops, 5chrs strip mall newer eqpt. 35 new pt./month on 3 days 210K HMO, PPO call 1-310-989-3078 after 6 P.M.

COLUMBIA DENTOFORM Typodont for sale. Used for California Boards last year. Call (310) 971-1802 for more information.

PRACTICE AND BUILDING FOR SALE 2004 \$250K collection on 3 1/2 days/wk. Asking \$430k including building. 909-633-6711.

WHY CAUDILL AND ASSOCIATES? REAL ESTATE NEGOTIATOR FOR 25 YRS. DENTIST EXCLUSIVELY FOR 15 YEARS. CAUDILL AND ASSOCIATES - (909) 337-0466.

ORAL SURGEON WANTED Rancho Cucamonga, Once a Month. Please call 909-466-1245.

DENTIST: to provide general dentistry to office patients. Will clean, fill, extract teeth. Send resume to; Luke K. Choi, D.D.S., Ca. Dentistry & Brace. 15862 E. Imperial Hwy, La Mirada, Ca 90638.

CITY OF ORANGE PRACTICE FOR SALE Great general private practice in professional building - 6 operatories plus 2 add'l plumbed - practice grosses over \$550,000/year - Owner is ill and must sell - Call Thomas & Fees Practice Sales (714) 544-4341.

PROMPT AND PERSONALIZED SERVICE

Guaranteed

Flat Rate Legal Services:

no surprise costs; comparison shop for full service packages.

\$1,350
California Incorporations

\$3,500
Dental Practice Sales

\$1,350
Shareholder Agreements

All Inclusive Packages: EVERYTHING included in price:
legal consultation, overnight filing, and all fees/expenses/costs.

Experienced and Knowledgeable:

USC Law School, 1984
Dartmouth College, 1981
CA Broker License, 1998

Free Services at Website:

Practice Appraisals
Practice Sale Marketing Tips
Tax Comparison of C vs S corporations



Robert W. Olson, Jr.
a Professional Corporation
Business, Corporate & Real Estate Law

805.963.1120

www.transdental.com

RWO@transdental.com

831 State Street, Santa Barbara, CA 93101

“Only four days before signing my practice purchase and lease documents, I called Mr. Olson for help. His quick response and practical advice protected my interests and saved me money in ways I never even considered.”

Larry Cao, DDS, Orangevale, CA

“Mr. Olson's help with my incorporation and two practice purchases has been prompt, thorough, knowledgeable, and ethical. I highly recommend his services.”

Warren Gerosa, DDS, Los Angeles, CA

“I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!”

Ruth Shifman, DDS, Thousand Oaks, CA

PRACTICE FOR SALE #4953 - Yucca Valley - Hi identity Dental location only. Established 50 years. Lease \$950/month for this proven location. 2 Ops, build practice within short time with less than \$25,000 investment and retire in one of Deserts finest growth areas. Low overhead office. Call Professional Practice Sales, Inc., (714) 832-0230 or E-mail PPSIncnet@aol.com.

SAN FRANCISCO OFFICES FOR LEASE on "Dental-row". 1st-FL=1200 sf, 15 ft ceilings. 2nd-FL=1700 sf, all new. 2335 Ocean Ave. 415-566-0565.

WORKING WITH REIS CONSULTING SERVICES HAS HAD A PROFOUND LONG-LASTING POSITIVE EFFECT ON THE GROWTH OF MY PRACTICE." -Dr. Wm. Logan

LEGAL TIP: Does your attorney offer flat rate legal fees? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

MR. WOOD PROVIDES incredibly prompt, five star service you only dream of in an attorney. Mark Weiser, DDS, Santa Barbara. Call Wood & Delgado toll free: 800-499-1474.

CAMERA: Like-new Canon 35mm EOS Rebel-G with Canon Macro RingLite ML-3 plus manuals, neckstrap & carrying-case:\$500 O.B.O. 323-913-9960.

PLANNING TO SELL YOUR PRACTICE but don't know where to start? Call Carolin at (888) 299-7848. See page 13.

Cosmetics	
Optibond Solo Btl	\$ 69.95
Prime & Bond (2)	\$ 125.00
Miracle Mix Kit	\$ 119.95
Herculite XRV	\$ 39.95
Luxatemp Plus	\$ 98.95
Prophy angles (500)	\$ 104.95
Temp bond	\$ 21.79
Clearfil se bond	\$ 88.99
Lidocaine 2%	\$ 12.95

X-Ray Film	
Kodak DF-58	\$31.75
Kodak DF-57	\$44.95
Kodak DF-54	\$26.50
Kodak DF-53	\$36.95
Flow 57	\$33.95
Agfa 58	\$28.95

Disposables	
Gauze 2x2	\$22.95
Gauze 4x4	\$34.00
Cotton Rolls	\$ 9.95
Earloop Mask	\$ 2.85
Tray Sleeves	\$12.00
Syringe Sleeves	\$ 6.99

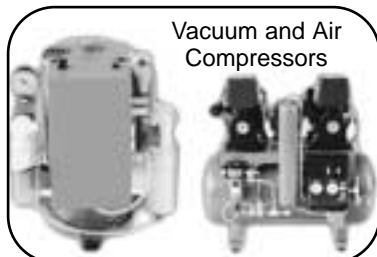
**Leasing/Financing
Electric Handpieces
Available**



Digital Pano now available



Autoclaves & Dry Sterilizers available



Vacuum and Air Compressors



**Free In Office Consult on
New Construction**

**Convert Your Current
X-Ray to Digital.
Intraoral, Pano and
Ceph Available**

Allied Health Products
888-818-9696
DENTAL SUPPLIES AND EQUIPMENT
Savings • Service • Quality



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

PRACTICES FOR SALE — June, 2005

Attention SELLERS: We have several qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO-CARLSBAD—JUST LISTED!! Fee-for-Service **GENERAL** Practice established in 1976. Insurance and Cash Patients. 5 Treatment Ops. (2 additional plumbed). CEREC3, Orthopantomograph, KAVO diagnostic Lasers, IntraOral Cameras, Shopping Center.

SAN DIEGO—LA MESA—JUST LISTED!! GENERAL Practice situated in well-known Medical-Dental Center next to Grossmont Hospital. Established in 1980. ALL FEE-for-SERVICE. Crown & Bridge and Cosmetic Dentistry Orientation. ADEC Equipment. Panalipse, IntraOral Cams, 2 fully-equipped Ops (1 plumbed used as Priv Office).

SAN DIEGO—LA JOLLA—NEW LISTING!! Fee-for-Service **GENERAL** Practice located in prestigious area. Seller desires to become part-time associate. 9 Ops in approx 3000 sq.ft. Panorex, plumbed Nitrous. Outstanding Staff!! **RARE OPPORTUNITY!!**

SAN DIEGO—PACIFIC BEACH — Owner retiring from **GENERAL** Practice established in 1990. 3 Ops. in approx 900 sq.ft., situated in Medical Bldg. Easy access to 5 Freeway. **SALE PENDING!**

SAN DIEGO—CHULA VISTA (North) — 38 years of GOODWILL! Owner retiring from Fee-for-Service **GENERAL** Practice situated in Professional Bldg. Doctor shares 9 Ops. in approx 3100 sq.ft. with other GP. Offered for 375K.

SAN DIEGO—OCEANSIDE 18 year established **GENERAL** Practice with excellent visibility. 2 blocks from freeway 5. Six spacious and fully-equipped Ops in approx. 2400 sq.ft. Approx 40% Cash, 30% Insurance, 20% Healthy Families, 10% Dentical. 260K. Back on market!

SAN DIEGO—EL CAJON — Dentist retiring from 40 year established **GENERAL** Practice. 5 equipped Ops. (1 additional plumbed) in approx. 1350 sq.ft. Freestanding Building in shopping center. Approx. 70% FFS/30% DentiCAI. Offered at only 175K. **ACCEPTED OFFER**

SAN DIEGO—OCEAN BEACH-- PERIODONTAL Practice established 13 years. 3 Operatories with room for expansion. Situated in Professional Bldg. along major thoroughfare. 2003 collections approx. 360K.

SAN DIEGO—MISSION VALLEY — Centrally located **GENERAL** Practice established 35+ years (8 yrs at present location). On 1st floor of attractive office bldg., 4 VIEW Ops in 1200 sq.ft. Great staff expected to stay. Revenue approx. 700K. Offered for 520K. **SALE PENDING!**

for updates, visit us at: **WWW.SDPRACTICESALES.COM**

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
 (voice mail)
SERVICE — INTEGRITY

**YOUR SOURCE
FOR SAVINGS**

**DR
DENTAL RESOURCES**

**ON NEW AND
RENEWED DENTAL
EQUIPMENT!
TOP QUALITY, LOW PRICES**

OPs: FREE Freight & Installation

OPERATORIES	STERILIZERS	DEL. SYSTEM	VAC/COMP.	X-RAYS SYSTEMS	PROCESSORS
Forest M8450 (New) \$9090	Tultrauter 2340M (New) \$2350	a/idec Excellence (R) \$1995	TECH WEST INC. 2hp (New) \$2495	Kodak Dental Systems Kodak 2000(N) \$2650	MIDAX Includes Loader Intra-X, XE(N) \$1525 \$1425
Sequoia (New) \$5750	Tultrauter 1730 (New) \$1650	a/idec Decade (R) \$1550	TECH WEST INC. 2hp (New) \$3595	GX-1000 GENDEX (R) \$1950	VELUXE Includes Loader Extra-X (New) \$3795
ISOTEL FREE STool California (N) \$5975	Haver* CONECLAVE EC5500 (New) \$2850	Distinction (R) \$1995	TECH WEST INC. 2hp (New) \$2995	DENTX AC, ACP(N) \$2475, \$2595	Air Techniques Includes Loader Perio-Pro III (New) \$1927
Evergreen (N) \$6795	Haver* CONECLAVE MDT5000 (R) \$950	CMU (R) \$1250	TECH WEST INC. 1hp (New) \$2195	DENTX EndosDC (New) \$3150	DENTX 9000 Excel (New) \$3495
Alliance (New) \$6495	Tultrauter EZ10 (New) \$3495	Forest Euro (Renewed) \$2495	TECH WEST INC. 1hp (New) \$1150	DENTX Pan.Ceph. (New) \$15,995	DENTX 810&Plus(N) \$2995, \$3095

30100 Town Center Drive, Suite O-136, Laguna Niguel, Ca. 92677. For Equipment Sales and Service:

Call 1 (800) 531-0312

CAN YOU REACH YOUR AGENT OR BROKER ON THE WEEKENDS?
WE HAVE 24/7 PERSONALIZED SERVICE AT THE DENNIS A. ROSENE AGENCY. DENNIS A. ROSENE INSURANCE AGENCY (949) 645-6000 OR (800) 448-4664.

OSHA REQUIRES QUARTERLY STAFF SAFETY MEETINGS Let O.C.P.I. take care of them for you. See O.C.P.I. ad this issue.

ATTN DENTISTS! The Dental Trader DOES NOT accept reader ads or address changes by phone. Use the forms in the rear of this publication or those on our website at www.dentaltrader.com. Thank you!

RAMONA G.P. 16 years goodwill. 3 ops, 2 x-rays, in 1250 S.F. Selling for health reasons. Collections '04 \$338K. Call (949) 548-4559 Agent.

OCEANSIDE Beautiful fee-for-service practice, collected \$626,613 in 2004. 4 ops, owner is retiring. Call Select Practice Sales at 626-966-8223!

LA CANADA/MONTROSE PRACTICE FOR SALE by owner-collected 263,000 last year. 2 days/week. Asking 263,000. edental5252@adelphia.net.

TIRED OF POOR HANDLING of your medical waste? Contact MEDADENT Biomedical, Inc. We guarantee the best services at the lowest cost. Call us at (800) 200-3581 today!

Superior DENTAL LABORATORY, INC.

Great Savings For The Month

FMC
\$45.50

CLEAR CLASP TOOTH SHADING
\$75.00

VALPLAST PARTIAL + TEETH
\$205.00

PORCELAIN JACKET or VENEER
\$95.00

PFM
\$56.00

FULL UPPER or LOWER + TEETH
\$98.00

**NEW CUSTOMERS
TAKE \$5.00 OFF
YOUR FIRST
ORDER WITH US**



EXISTING CUSTOMERS NOT ELIGIBLE

*Call Today For A Free Starter Package
We Pay Shipping Both Ways and Checks Are Always Appreciated*

818-366-5583 • 877-366-5583

P.O. BOX 9440, GRANADA HILLS, CA 91394

BUYING A PRACTICE OR SELLING AN EXISTING PRACTICE?

U.S. Bancorp Healthcare Finance Services can help you find a solution for your dental practice. Contact us at 877-336-8346.

WANTED!! Used Softdent Dental Management Software. Willing to pay \$1000.00. Call Ronald 714-588-2263.

PROFESSIONAL PRACTICE CAPITAL can now provide loans to help you fund your retirement plan! Call (800) 456-2779 or visit www.ppcloan.com for details.

WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE Grosses over \$500,000/year with net income over \$280,000/year. Holistic practice. Asking \$400,000. Kurt Skarin 818-991-6552.

NEW POWERMAX 25 Ultrasonic Scaler- \$425.00. www.buytpcdirect.com.

PERIODONTIST WANTED: Work Part-time in state of art GP practice in OC or Riverside. Excellent compensation. (818) 389-7288.

SANTA MONICA PRACTICE FOR SALE Private general practice for sale - Owner retiring after 30 years - 3 operatories with a fourth plumbed in great professional building- very modern - grosses over \$400,000 on 4 days/week - Call Thomas & Fees Practice Sales (714) 544-4341.

JOIN THE ASSOCIATION OF MANAGED CARE DENTISTS AMCD is a non-profit organization Comprised of practicing dentists who participate In HMO and /or PPO plans and work to Improve financials through better understanding of plan design. Visit us online at www.AMCD.org and we invite you to join us For annual session on Saturday 11/05/05 and Earn 7 units of C.E. credits.

PRACTICE FOR SALE #4986 - Inland Empire G.P. - Collects \$160k annually part time. Mix of Cash/Insurance/Medical. Call Professional Practice Sales, Inc., (714) 832-0230.

LARGE PAPOOSE BOARD FOR SALE New. Did not fit the chair. No straps. MSRP \$250. Asking \$ 150OBO. 626-823-1243.

WANT TO PURCHASE A PRACTICE? Remodel? Add equipment? Check out the low rates waiting for you at LCF Financial 800-550-9228 (see ad pg. 5).

P/T DENTIST WITH HMO KNOWLEDGE wanted for our busy office in Santa Ana. Fax resume to 818-716-8070.

ALL COUNTY CONSTRUCTION

Dental Office Design

DESIGN/BUILD

T.I.'s - Remodels - Expansions

Free Standing Buildings

Turn-Key Packages

Consultation

Free Estimates

100% Financing Available

We Get It Done The Way You Want It:
On Time - On Budget

- Licensed
- Bonded
- Insured
- (CAD) Computer Assisted Designs Available

Visit Our Website at: www.allcountyconstruction.com

E-mail: allco3350@aol.com

562-989-3350

888-302-6111

Lic. #669244

3643 Atlantic Ave. #12, Long Beach, Ca 90807

Dentsply/Midwest



Standard
FG Carbides
Clinic Pack (100)

\$ 99.99



**1-866
SKY-DENTAL
(759-3368)**

Se Habla Español.
Hours 9am to 6pm (PT)

DENTAL SUPPLY
Your Full Service Dental Supply Company

Cook-Waite
Lidocaine 2% 1:100,000
Red Can 50



\$ 14.99

Dentsply/Caulk
IRM Pwd & Liq
Standard Kit



\$ 29.99

Kerr
Herculite XRV
Unidose or Syringe



\$ 42.99

Earloop Face Masks
Pink or Blue Box (50)



\$ 4.99

Kendall
Monoject Needles
Any Size Box 100



\$ 8.25

J. Morita USA
Root ZX



\$ 799.00

Dentsply/Caulk
Prime & Bond® NT™
Refill Pack (2/4.5 ml)



\$ 129.99

Eastman Kodak
DF-58 Film
Refill Pack (2/4.5 ml)



\$ 31.99

Sky Disposable
Prophy Angles
w/Gray Soft Cup (500)
Net cost 20¢ each



\$ 105.99

2 x 2 Gauze Sponges
Case 5000



\$ 24.99

Cotton Rolls
#2 Medium N/S 1-1/2"
Box 2000



\$ 11.99

SDI
GS-80
Alloy
2 Spill
Capsules
(500)



\$ 279.99

Saliva Ejectors
White or Clear Bag 100



1- \$ 2.25
10+ \$ 1.99 each

**New Construction/Remodel/Expansion?
FREE Consultation**

We offer:

- Dental Office Design
- Dental Office Construction
- Leasing and Financing



DCI-Pro Unit Package:

- Chair
- Unit - 3 HP Auto
- Assistant Arm -1 HVE and 1 SE
- Duo-Light

\$ 4,999.00

**Visit our Booth #1550 at the California Dental Association Convention
Anaheim, California May 12 - 15, 2005**

Prices subject to change without notice. Limited to quantities on hand. Not responsible for typographical errors.

Buy it! Sell it! Trade it!!!

DEFENSE ATTORNEY

When You're Attacked, You Need Strong Legal Representation

Practice Purchases or Sales

Real Estate

Partnership Agreements/Disputes

Corporate Matters

Lease Disputes

Professional Liability Defense



Shab David Kerendian

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

CALIFORNIA REALTY & LOAN

Do Not Sell Your Practice before Consulting with our Expert Team of Realtors and Attorneys



Specializing in Dental Practices

Contact Carolin Bakhani at: (310) 914-4143

FREE CONSULTATION

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Ph: 888.299.7848 • 310.914.4143 • Fax: 310.914.5441

DRE ID 01314659

PRACTICE FOR SALE San Diego (Oceanside) -18 yr year estab. GENERAL Practice 2 blks from freeway 5. Six Ops in 2400 sq.ft. 40% Cash, 30% Ins. SDPS 760-599-7828.

NEED A PAYMENT PLAN with teeth in it? EZ-2005 provides a smart alternative for patients that do not qualify for traditional finance programs. Call EZ 2005 #1 Rated Dental Software at 800-273-5033.

LOS ANGELES #2 (INGLEWOOD) (4) op computerized G.P. for sale. New eqt. Located in store front with excellent exposure. Cash/Ins/PPO/Denti-Cal. 2004 Gross \$210K p.t. D&M PRACTICE SALES AND LEASING (818) 591-1401.

BEFORE YOU PURCHASE new dental equipment, call us we can give you information without an agenda. For 25 years, Handpiece Trading Post. 800-445-6719.

WHY DO DENTAL REPS recommend CAUDILL AND ASSOCIATES "Because Mr. Caudill personally handles all negotiations, personally. CAUDILL AND ASSOCIATES (909) 337-0466 - (See ad in Dental Directory).

OXNARD EMERGENCY SALE! DDS passed away. (4) op G.P. and free standing bldg. 2004 Gross Collect. approx. \$300K. Cash/Ins/PPO/Denti-Cal. Priced for immediate sale. D&M PRACTICE SALES AND LEASING (818) 591-1401.

Are you stuck at the bottom?



Do you feel like your "step" program isn't getting you anywhere? Start moving in the right direction. **REFINANCE** with a simple interest loan from Professional Practice Capital. With PPC, you will **NEVER** owe more than you borrowed.

Whatever your plans - consolidating your business debt, adding new equipment, expanding or renovating your office, purchasing commercial real estate, acquiring or starting up a practice, and more - see us for the financing you need.

- No prepayment penalties
- Low fixed rate bank financing
- Loans up to \$3,000,000
- Flexible terms
- Quick approval
- No hidden fees or costs



Professional Practice Capital

800.456.2779 • www.ppcloan.com

TURLOCK: busy dental practice for sale (50% Denti-cal & 50% private pay). Doctor is relocating. For more information, email to dental1203@hotmail.com.

#LV-275 LAS VEGAS GP, located in nice North LV area. 4 op office with room for expansion located in single story prof. building. WPS 800-641-4179.

PASADENA OFFICE FOR SALE By Owner-2 Days/week. 279,000 collected last year. No lease. Will sell 190,000. edental5252@adelphia.net.

P/T DENTIST "associate" wanted for our busy office in Indio/Palm Spring. Fax your resume to 818-716-8070.

DENTAL CHAIRS AVAILABLE for rent or lease in Culver City. Please call 310-488-3557 for details.

ULTRASONIC SCALER * DUAL SPEED * NEW * CHOOSE 25K o 30K. FOR ONLY \$ 350.00 CALL L.A. DENTAL at (909) 599-0875.

P/T EXPERIENCED Dentist *associate* wanted for our busy office in Ojai/ Ventura. Fax your resume to 818- 716 8070.

FRONT DESK HELP NEEDED in orthodontic office: Part-time only: Tues, Thursday or Fridays only. Must be bilingual (Spanish-English). Call: 213-201-4608.

Blow out Sale

TRI COUNTY DENTAL SUPPLY, INC.



HERAEUS KULZER
iBond™
Each \$84.95
BUY 5 GET 2 FREE!



EASTMAN KODAK
ULTRA-SPEED
Box 150 \$31.95
DF-58 \$42.95
DF-57
BUY 9 GET 1 FREE!



EASTMAN KODAK
COOK-WHITE® Lidocaine
Each \$15.95
BUY 10 GET 1 FREE!



SDI
GS-80 Alloy
Lojic+® Alloy
Permite Alloy
BUY 2 GET 1 FREE!



SDI
Radii LED Curing Light
Each \$495.00
BUY 2 GET 1 FREE!



AXIS DENTAL
Soft-Core® System
Obturators
Pack 6 \$32.95
Pack 20 \$99.95
BUY 3 GET 1 FREE!



ROYAL GUARD
LATEX GLOVES
Box 100*
Lightly Powdered
Powder Free
Only \$2.49
Only \$3.29
*Minimum purchase of 5 boxes for this low price.



SEPTODONT
Lignospun®
1:100,000
Box 50 \$13.95
Standard Red
BUY 10 GET 1 FREE!



SEPTODONT
Septocaline™
Articaine hydrochloride 4%
Box 50 \$24.95
BUY 10 GET 1 FREE!



HERAEUS KULZER
Agfa Dentas® M2 Comfort
Box 150 \$28.95
M2-58 \$38.95
M2-57
BUY 100 GET 30 FREE!



HERAEUS KULZER
Flexitime® Putty
Each \$49.95
BUY 4 GET 1 FREE!
Flexitime® Magnum 360 HB
Each \$159.95
BUY 3 GET 1 FREE!



TRI COUNTY
Self Sealing Sterilization
Pouches
3-1/2" x 10"
Box 200
Only \$4.40
*Minimum purchase of 18 boxes for this low price.



FLOW X-RAY
Flow Film Econo Paks
BUY 2 ECONO PAKS AND GET A RAPD® POSITIONING SYSTEM FREE!



J. MORITA
Root ZX® II
Only \$875.00



J. MORITA
Root ZX® I
Only \$725.00

WE WILL BEAT ANY COMPETITOR'S ADVERTISED PRICE!

www.tricountydental.com • sales@tricountydental.com
Toll Free Phone: 877-767-8237 • Phone: 909-880-9555
Toll Free Fax: 877-312-1970 • Fax: 909-880-9040

Offer expires June 30, 2005



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Practices for Sale

Santa Monica

General dental practice for sale in great professional bldg - 3 operatories plus a fourth plumbed - 30 years of goodwill - grosses over \$400,000/year on less than 4 days/week - very modern - owner retiring.

Orange

Great **general dental practice** for sale in great location in professional building - 6 operatories with 2 add'l plumbed - grosses over \$550,000 per year - Owner ill and must sell.

Torrance

General dental practice for sale in professional bldg - grossed over \$490,000 in 2004 on 2 1/2 days/week - 4 operatories - overhead approx. 60% - Dr. is becoming disabled.

El Segundo

General dental practice for sale - Dr. Retiring - Great starter practice with huge upside potential - Dr. only works 2 day/wk with 3 months off/yr - grosses \$140,000 with only 40% overhead.

San Diego

Pedodontic Practice for sale in professional bldg - 11 operatories - grosses over \$1,650,000 on 5 days per week with low overhead - very high net - Seller works 4 days, associate 3 days - orthodontist leases space, has own equipment, and pays owner a percentage.

Long Beach

Oral Surgery practice in free-standing building for sale - 6 ops in 2500 sq. ft. - on pace to gross over \$1.2 million this year with low overhead - Bldg also for sale - appraised at \$335,000.

Costa Mesa

Private General Practice in professional bldg - Seller leases space from another dentist - Buyer can either continue lease or build own office next door - grosses \$600,000/yr on 3 3/4 days/wk overhead 50% - fantastic opportunity.

Blythe

General dental practice for sale - 4 completely equipped operatories - grosses over \$500,000 yr on 3 1/2 days/wk with 1 week off/month - Very low overhead - unbelievable bargain.

Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749 • FAX (714) 731-7296

Visit our website at www.tfpsales.com

E-mail: Phldr@cox.net

NEW! LABIAL DERMAL FILLER program for dentistry. See flyer in your Dental Trader. Register now for courses in LA July 10, San Diego Oct 2 and San Fran. Dec 11. Call 858-550-9533.

BUYERS DID YOU KNOW that most of our listings sell before the advertisements are printed? Sign up at www.dil-with.com THE DILWITH GROUP for the Listing Advantage Program don't be left out!

PROSTHODONTIST/IMPLANTOLOGIST looking to purchase upscale GP/Pros practice in Newport/Laguna/Irvine area. e-mail: tamini1@yahoo.com or call 949-274-0825.

CARSON 2 eq. ops. and 3 plumbed not eq. ops. in a 1,600 sq. ft. suite located in a single story office complex. Great location, great signage, easy access to parking, charts and telephone number are included! Computer system, Intra Oral Camera, software package, chairs, lights, deliveries, mobile carts and much more included! Leasehold Improvements, Equipment and Some Patient Charts Only. California Practice Sales Inc. (714) 639-2775.

FOR SALE: BIDENT BIPOLAR SURGICAL SYSTEM
Special pricing for reconditioned units direct from manufacturer: \$3,200.00. Call 800.469.6369. Visit website for more information: www.bident.com

MURRIETA associate dentist needed, part time, 2 years experience required, call (951)696-7600, fax resume to (951) 696-7602.

YOUR OFFICE CAN BE As Unique As You Are. Call Unique Interior Designs 818-994-1210.

CAUDILL AND ASSOCIATES (909) 337-0466 - (See ad in Dental Directory).

DESIRABLE BEVERLY HILLS office space for rent to build or relocate your practice with potential future buyout. 310-274-7732.

LOOKING FOR A WIRELESS INTRA ORAL CAMERA??? Call Ashtel Studios TODAY for an in-office demo of the finest digital camera technologies that are available in the market. 866.274.8351 www.ashtelstudios.com.

VACATION • VACATION • VACATION • VACATION • VACATION


**CABO BEACH FRONT AND
BIG BEAR LAKE VIEW**
Luxury Vacation Rentals

One to three bedrooms fully furnished with the highest quality granite, tile & amenities.

Private resorts at Villa La Estancia in Cabo & The Club at Big Bear Lake.
Call Dr. @ 310-502-4619

VACATION • VACATION • VACATION • VACATION • VACATION

You don't have to be in a wheelchair to be disabled!



If you can't perform your professional duties, you may be able to collect for TOTAL disability (even if you work in another occupation).
You may also be able to collect on a PARTIAL DISABILITY and still work in YOUR PROFESSION if your hours are reduced or a duty eliminated and you have a loss on earnings.
Of course, you need to have symptoms that affect your performance such as stress, cervical, lumbar, carpal tunnel, etc.

For a FREE TELEPHONE
consult, call
ART FRIES, RHU
800-567-1911
Internet: www.afries.com

Background: 40 years disability experience. Sales/claims consultant/expert. (500 disability claims.) National author (medical, dental, legal and insurance trade publications).

SOUTH EL MONTE GENERAL PRACTICE Gross collections of \$265,000/year with 44% net income. Hispanic patient base. Asking \$220,000. Kurt Skarin 818-991-6552.

FREE ADVANCE CAM Intraoral Camera when purchasing (3) Mirage Delivery Systems. www.buytpcdirect.com

LOOSING YOUR LEASE!!! WHY RENTING???. BRING ALL YOUR PATIENTS TO BRAND NEW, STATE OF ART HUNTINGTON BEACH OFFICE. CALL 949-279-8817.

WANTED: Dental Assistant with x-ray license. Dental office in Oxnard. Experience desired, bilingual preferred. Call Carlos at 805-385-4888.

#LV-299 LAS VEGAS GP, located in nice North LV area. 4 op office with room for expansion located in single story prof. building. WPS 800-641-4179.

COSTA MESA PRACTICE FOR SALE Private general practice in professional building - leases space from another dentist - Buyer can continue arrangement or build his own office next door in same building - 20 years goodwill - 2004 grossed over \$600,000 on 4 days/week. Call Thomas & Fees Practice Sales (714) 544-4341

DYNAMIC ENDODONTIST to join our specialist team fantastic opportunity with no investment \$\$\$\$ 310-739-5579.

PERIODONTIST and Endodontist/Oral Surgeon positions available. Please call 310-4883-557 for details.

THE DENTISTS' FIRST CHOICE FOR REPRESENTATION IN LITIGATION

- Partnership and Corporation Disputes
- Breach of Non-Compete Covenants
- Solicitation of Patients and Employees



- Breach of Contract
- Fraud
- Disputes Over the Sale or Purchase of a Practice
- Landlord/Tenant Disputes

Stephen McNamara is second to none. His knowledge and experience in the dental field are excellent, and you definitely want him on your side.

Adarsh Malhotra, D.D.S. (Bakersfield/West Hills)

Steve provided excellent legal services for me. He was reliable, fast and efficient, and I was very pleased with his ability to get to the heart of the matter and reach a resolution.

Hoang Minh Nguyen, D.D.S. (Riverside)

Steve's performance was outstanding and professional. His logical approach and reasoning are unbeatable.

Jasleen Brar, D.D.S. (Tustin)

I have retained Mr. McNamara's services in the past and have found him to be very thorough, responsive and focused to your needs. Great Attorney!

John C. Whitworth, D.D.S. (Brea)

I have worked with Stephen McNamara for over 12 years, and say without reservation that he is the finest litigator with whom I have worked. Steve has consistently proven himself to be reliable, objective, efficient and aggressive.

Robin Oxman, M.D. (Huntington Beach)

Thanks for an outstanding and worry-free process. I'll definitely recommend you to other dentists looking for professional advice. I could not have chosen a better attorney.

Ali Saeghi, D.D.S. (Canoga Park/Ojai)

Steve McNamara is an outstanding attorney, the rare type who matches a high degree of professionalism with objectivity and aggressive representation. I was very pleased with his work and with the outcome.

Richard Ramos, D.D.S. (Yucaipa)

THE LAW OFFICES OF STEPHEN M. MCNAMARA

Located in Old Towne Orange • Telephone: 714-633-0700 • Fax: 714-633-5694

LOOKING TO REFINANCE your practice loan? Professional Practice Capital has great rates. Call (800) 456-2779 or visit www.ppcloan.com for details.

SMILE...help is on the way. EZ-2005 provides a smart alternative for patients that do not qualify for traditional finance programs. Call EZ 2005 #1 Rated Dental Software at 800-273-5033.

ANY OLD DENTAL EQUIPMENT in storage? Cash it in and stop paying storage fees! We buy and trade used equipment, Handpiece Trading Post. 800-445-6719.

DENTAL ASSISTANT needed. Please call 310-488-3557.

THE DENTAL TRADER ACCEPTS FREE Reader Ads from Dentists & their staff, visit www.thedentaltrader and buy, sell or trade!

SPECIALISTS NEEDED in City of Santa Ana: Perio; Pedo; Endo and Oral Surgeon. Please send CV to: johnywen@gmail.com.

NEED EXPERT ADVISE ON DENTAL REAL ESTATE- Southern Ca., Northern Ca. or anywhere in the Nation - Call the expert CAUDILL AND ASSOCIATES. Serving California and the Nation since 1989. Lease a Suite, buy a building or buy land, Whatever your need contact CAUDILL AND ASSOCIATES @ (909) 337-0466.

GENERAL DENTIST WANTED People love to work in our office! Excellent pay. Great staff and a Wonderfully warm + supportive team environment. Very successful GP office near downtown L.A. Must be able to sell + produce well and provide comfortable, caring dentistry. F/T or P/T. Fax resume to (323) 264-0885. Contact Teresa (323) 264-8834.

PRACTICE FOR SALE San Diego (Mission Valley) 35 yrs Established. 4 Ops. Approx 700K Collections. SDPS: 760-599-7828.

FREE LED 5 Cordless Curing Light (value: \$460.00) when purchasing AdvanceCAM Intraoral Camera System \$1,475.00. www.buytpcdirect.com.

DENTIST NEEDED with min 2 yrs exp. Please call 310-488-6818.

MEDADENT BIOMEDICAL, INC For All your Medical Waste Disposing Contact us! We guarantee the lowest prices. Call us at (800) 200-3581 today!

EXPANDING YOUR PRACTICE? U.S. Bancorp Healthcare Finance Services can help! Contact us at (877) 336-8346 to apply today.

FRESNO COUNTY #3 South County location. This one has it all! G. P. & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. D&M PRACTICE SALES AND LEASING (818) 591-1401.



SELECT PRACTICE SALES, INC.
Bette Robin, DDS, JD

LOMA LINDA DENTAL 1983
 SOUTHWESTERN LAW 1995

Dental Practice Sales

DENTAL PRACTICE
 BROKERAGE

PRACTICE SALE
 CONTRACTS

APPRAISALS

PARTNERSHIP
 AGREEMENTS

ASSOCIATE
 AGREEMENTS



Bakersfield Area - EMERGENCY SALE!

Dental practice and 2,500 square foot free-standing building. 5 ops on a main street. Priced to sell quickly at **\$475,000** for both! Collected \$455,000 in 2004.

INDIO - High visibility on main Hwy. 111. Primarily fee for service. Collected \$399,000 in 2004. **Asking \$175,000.**

OCEANSIDE - Beautiful fee for service practice in fast growing San Diego County! 4 ops, owner retiring. See website for photos. **Asking \$520,000.**

SAN DIEGO, Clairmont Mesa - Beautiful, very up-to-date practice on main street. **Asking \$490,000.**

SAN DIEGO, Mira Mesa - Leasehold improvements for sale in large shopping center. **Asking \$95,000.**

Select Practice Sales, Inc. • 330 W. Badillo St. • Covina, CA 91723
 877.377.6246 • 626.966.8223 • www.SelectPracticeSales.com

**OSHA ...
We can do it!**



OSHA COMPLIANCE PARTNERS, INC.™

Can Help

- Hazardous & Medical Waste Pick-Up
- Annual OSHA Training
- Quarterly Safety Meetings
- Secondary Container Labeling
- “In-Office” Mock – OSHA Inspections

AND – *“The best telephone support in the industry.”*

*Everything you need to get
And stay in compliance with OSHA*

Several plans to choose from...

FULL SERVICE PLAN Includes Waste Pick-Up and:

- **OSHA COMPLIANCE MADE EASY MANUAL™**
It’s “user friendly” and contains ALL the written plans OSHA requires.
- **“In-Office” Mock OSHA Inspection** – Don’t worry and guess about OSHA. We’ll inspect and make written recommendations for compliance.
- **Mandatory Annual Employee Training Seminars** With C.E. Credits
At a location near you.
- **Container Labeling** Another task we take care of...We label your secondary containers
- **Quarterly Safety Meetings on CD**
Safety Meetings are required and we make them easy to handle.
- **Service** – *“The best telephone support in the industry.”*

WE PICK-UP ALL THESE WASTES

- Biohazardous (red-bags)
- Sharps Waste
- Fixer and Developer
- Universal Waste (Dental Amalgam Wastes)
- Glutaraldehyde
- Lead-Film Backing
- Vapo-Steril

**600 California Dentists
Can’t Be Wrong!**

OSHA COMPLIANCE PARTNERS, INC.™

Call Toll-Free (888) 55-WASTE or
(888) 559-2783 Ask for Miguel

BUFFALO STA-VAC Vacuum Forming Unit (New) \$395, Wip-Mix Power Mixer/Investing Combination Unit (Renewed) \$450, Health-Sonic Ultrasonic 3 3/8 Quart System (Renewed) \$250, Model Trimmers 10" \$225 & 12" (Renewed) \$350. Please call Dental Resources (800) 531-0312 or (949) 248-7415.

BUSY LA JOLLA GENERAL PRACTICE for sale. Excellent location and signage. Low 15 year lease. 3 ops expandable to 5. Opens 4 days a week. 60 to 70 new patients a month. Projets 930K for 2005. 50% overhead. Call (858)792-0605.

PRACTICE FOR SALE #1076 - Los Angeles/Santa Monica - Beautiful strip shopping center with good signage, 1,700 sq.ft., 5 Ops, 3 equipped, ready to expand. New office collected in excess of \$275,000.00 Needs a little marketing to do \$500k plus. Full Price \$285k. Call Professional Practice Sales, Inc., (714) 832-0230.

DA FRONT OFFICE P/T REQD BILLING A MUST, SANTA ANA, FAX RESUME 714-554-9894.

INDIO Fee-for-service practice on main highway, 5 ops, collected \$399,000 in 2004. Call Select Practice Sales at 626-966-8223!

SAN DIEGO AREA PEDODONTIC PRACTICE FOR SALE Great Pedodontic practice on ground floor of professional bldg - grosses over \$1.7 million with high net - one associate plus orthodontist - Call Thomas & Fees Practice Sales (714) 544-4341.

ARE YOU SERVED with a lawsuit and need help? Call Kerendian & Associates (310) 914-4143.

NEWLY REMODELED ANAHEIM HILLS office seeks associate PT/FT position, great pay, location, poss. buy-in, profit sharing call (714)672-9000.

GARDEN GROVE: Leaseholds & Equip Only, 3 ops, 1015sf, Retail Center, Great Location & Opportunity, Low Rent, Immediate Move-in, Only \$50k, 619-733-0990.

PRACTICE FOR SALE #4978 - Sacramento G.P. Established 40 yrs. Hi Identity location . Grosse \$1.3mil, Grossing \$140k to \$150k per month, now possible to soon gross 2 million net \$1,000,000. F.P. \$1,300,000 - Fax Resume to Tom Fitterer - ph (714) 832-0230, fax (714) 832-7858. E-mail Resume PPSIncnet@aol.com.

Take off the Blindfold

The answer to where to put your practice:
www.DentalDemographics.com
 (800) 242-6222

INSURANCE

ARE YOU STILL BETTING YOUR PRACTICE WILL SURVIVE THE NEXT EARTHQUAKE?



Why take the risk? Let our comprehensive dental office package cover you. We pay for physical loss to your office, personal property

and here's the kicker...

we also pay for any loss of income following an insured loss.

Call now to see if you qualify

DENNIS ROSENE
Agent

800-448-4664

2610 Avon, Suite C • Newport Beach, CA 92663

Compare our Low Worker's Comp Rates

WILL PURCHASE PATIENT CHARTS from a retiring dentist in THOUSAND OAKS and surrounding areas. I have a quality-oriented practice. 818-633-4434.

#LV-301 LAS VEGAS GP, Nice prof. bldg in the Rainbow/95 area. Shows nice! Room for growth. Seller Extremely Motivated! WPS 800-641-4179.

SPECIALIST SPACE AVAILABLE in high-end, contemporary, friendly, fee-for-service NEWPORT BEACH office, located on ground floor of a professional building in a busy neighborhood center near schools and freeway. 949-378-7718.

FREE LED 5 Cordless Curing Light (value: \$460.00) when purchasing AdvanceCAM Intraoral Camera System, \$1,475.00. www.buytpcdirect.com.

PRACTICE SALE LOS ANGELES G/P 5 OPS. MED/INS/CAP.COLLECTING \$320,000. PRICE \$195,000. (310)991-9468.

INVESTIGATE THE REST then decide on the best. For all of your major Dental Equipment needs call ARC EQUIPMENT and SUPPLIES toll free at (888) ARC-1551. Discount prices combined with reliable, efficient service.

DANE LEVY, ATTORNEY AT LAW DENTAL BOARD AND/OR DENTI-CAL PROBLEMS? www.DentalLegalServices.com Call (562) 951-5996 or (310) 435-6262.



Phone: (949) 548-4559
 Fax: (949) 548-0525
 www.firstchoicedds.com

Visit Our Website:
www.firstchoicedds.com
 for Virtual Practice Tours and
 Associate Placement

With Years of Experience We're Dedicated to Professionalism and High Ethical Standards!

Practice Brokerage Partnerships THINKING OF SELLING? CALL US FIRST! Associateships Purchase Financing

Los Angeles County

- #200 La Crescenta - HMO/PPO. Cmr. loc! 10+ yrs. goodwill. 5 ops, 2 x-rays, int. cam., Comp. age in 1600 SF. CAP/ck \$12/15K **NEW**
- #201 Beverly Hills - G.P. 10+ yrs. goodwill, 4 ops, 4 x-rays, 1100 SF. '04 coll. \$260K **NEW**
- #203 Miracle Mile/Wilshire **SOLD!**
- #204 Torrance - G.P. 19 yrs. goodwill. Next to Torrance Memorial Hospital. 5 ops, pano, int. cam., Dentrux in 1500 SF. Great opp!
- #205 Hollywood - G.P. Sunset Blvd. Kaiser Childrens area. 1000 SF. Coll. \$272K in '04. **In Escrow!**
- #208 Downtown L.A. 7th/Figueroa. Prime prof. bldg. Low rent. 3 ops, x-rays & Easy Dental. **ESCROW BACKUPS WANTED!**
- #209 Torrance - G.P. 15 yrs. goodwill. Absentee seller w/ 2 assoc. Coll. \$18/21K mo.
- #210 Hacienda Heights - G.P. Shop ctr. loc. Office sees 30 pat./day. CAP/ck \$15K mo. **In Escrow!**
- #212 Wilshire Blvd. G.P. Prime prof. bldg. on 1st floor. Main tenant. 4 ops in 1200 SF. **Sale Pending**
- #214 Torrance - G.P./HMO prac. 20+ yrs. goodwill. Coll. \$3 mil. in '04. 16 ops, x-rays, software. Best location in Torrance! **NEW**
- #222 Thousand Oaks - G.P. Great opp. to build a high end practice. 5 ops in 1700 SF. **SOLD!**
- #224 South El Monte - G.P. 8 yrs. goodwill. **SOLD!**
- #226 Gardena - G.P. Busy shop ctr! 3 ops, 2 x-rays, pano, in 1300 SF. '04 coll. \$600K+.
- #228 Montebello - G.P. New retail loc. Leaseholds & center for sale. Build equity!
- #230 Downtown LA - HMO in free-standing bldg. 24 yrs. goodwill. 6 ops in 2000 SF. **NEW**
- #232 Western/Wilshire Blvd. - G.P. 1st floor in busy prof. bldg. 7 ops, 4 x-rays, pano & 7 int. cam. in 3500 SF. Coll. \$50K mo. **NEW**
- #234 San Pedro - G.P. Leaseholds only! 3 ops+ in 1000 SF. Favorable lease terms. **NEW**
- #235 Gardena - Corner visibility in new retail center. New space & leaseholds only. **Sale Pending**
- #236 Wilmington - G.P. Strip ctr. Next to long established medical clinic. 4 ops in 1100 SF. **In Escrow!**
- #237 San Pedro - G.P. Good starter! Coll. \$10/11K mo. on 2 days. Double days & coll. **NEW**
- #238 Huntington Park - G.P. Great visibility! 50/62 new pat./mo. '04 coll. approx. \$400K. **In Escrow!**
- #239 Pasadena - G.P. New ctr! Lake/210 Fwy. 4 ops, x-rays, 1200 SF. Leaseholds only. **NEW**
- #248 Lancaster - G.P. Coll. \$700K. 4 ops, 4 x-rays, 2 int. cam. pano. Seller to retire!

Orange County

- #501 Irvine - G.P. 20 yrs. goodwill. 6 ops, x-rays, int. cam., 2000 SF. Coll. \$1.3K **NEW**
- #502 Santa Ana - G.P./HMO Practice & Real Estate for sale. Coll. \$445K in '04. **In Escrow!**
- #503 Irvine - G.P. HMO plans. 5 ops, 1175 SF. Seller will consider a buy-in OAC.
- #504 Rancho Santa Margarita - G.P. Best opp. in South OC! Coll. \$324K in '04.
- #509 West Santa Ana - G.P. Retail ctr. Coll. \$35K mo. X-ray, 4 ops in 1200 SF.
- #511 Irvine - G.P. 1st opp. In shopping ctr. 4 ops, x-rays & software in 2000! **In Escrow!**
- #513 Tustin - G.P. Retail ctr. Leaseholds only. 4 ops, x-rays in 2000 SF. **NEW**
- #515 Laguna Hills - G.P. 4 ops, x-ray in 1257 SF. All new equipment. **NEW**
- #517 Huntington Beach - G.P. 3 ops in 1000 SF. Retail ctr. 3 blocks from beach. **In Escrow!**
- #521 So. Orange Co. - G.P. 13 yrs. goodwill. 12 ops in 2700 SF. Coll. \$1.4K.
- #524 San Clemente - Cmr. ocean views in heart of town. Leaseholds only. **NEW**
- #526 Anaheim - G.P. 3+ ops, 2 x-rays, 1200 SF. Rent \$927/mo. Leaseholds only. **NEW**
- #528 Hunt. Bch./Stanton - G.P. 4 ops, digital x-rays, Easy Dental in 1300 SF. **NEW**
- #530 Fullerton/La Habra - G.P. 6 ops, 2 x-rays, Dentrux software in 2300 SF. **NEW**
- #543 Anaheim - G.P. New ctr. 4 ops, 2 x-rays. State College area. Instant equity. **In Escrow!**
- #549 Fountain Valley - G.P. Dental condo for sale. 4 ops, x-ray in 1500 SF. Great loc. **Sale Pending**
- #550 Fountain Valley - Coming next mo.

Riverside/SanBernadino

- #300 Colton - HMO. 9+ ops, x-rays, pano. Coll. \$1.12 Mil. CAP approx. \$16K mo.
- #301 Rialto - G.P. Seller says, "Take my high net starter; I've outgrown it."
- #304 Colton - Tenant pays 1/3 of rent plus!
- #305 Temecula - G.P. 5 ops, x-rays, int. cam., Easy Dental in 1384 SF. Coll. \$32/35K mo.
- #308 Upland - G.P. HMO. 3 ops, 3 x-rays & software in 1000 SF. Low overhead. **Sale Pending**
- #312 Rialto - G.P. Shop ctr. 4 ops, 2 x-rays, 1400 SF. (Low rent) Coll. \$20/24K mo.
- #314 Colton - G.P. Cmr. free standing bldg. 3 ops in 1000 SF. Coll. \$14/17K mo.
- #318 Indio - G.P. Shop ctr. 4 ops, 2 x-rays, ck \$23/25K mo. 5 ops, 3 x-rays in 1550 SF. **Sale Pending**

San Diego County

- #400 Ramona - G.P. Coll. \$338K '04. Selling for health reasons. Seller motivated. **NEW**
- #401 Alpine - G.P. 3 ops, x-ray, int. cam., software. Coll. \$18/20K mo. on 2 days/wk.
- #406 El Cajon - G.P. Practice + Real Estate for sale. Great cmr. visibility. 4 ops, 2 x-rays, Zoom & Dentrux (new). 2500 SF. Coll. \$540K in '04.
- #408 Poway - G.P./HMO. 1800 SF. CAP/ck \$4/5K mo. 6 ops, 2 x-rays. Need Backups! **In Escrow!**
- #410 El Cajon - G.P. Shopping center loc., 3 ops, x-rays. Coll. \$15/17K mo. on 2 days.
- #414 Escondido - G.P. Coll. \$41K mo. on 3 days. Seller needs to sell for health reasons. 7 ops, 3 digital x-rays, Dentrux in 2500 SF. Real Estate also for sale.
- #419 Mira Mesa - G.P. Shop ctr. 1200 SF. Coll. \$40/45K mo. Seller avg. coll. last 3 yrs. \$531K.
- #420 La Jolla - G.P. 4+ ops, 3 x-rays, Dentrux software, 1700 SF. Coll. \$451K. Seller to retire.
- #422 Oceanside - G.P. Retail ctr. loc., 4 ops, x-rays, 2 monitors, software. Coll. \$20K+ mo.

Sacramento County

- #800 South Sacramento - Ortho practice. 3 yrs. new office. Shop ctr. Coll. \$50/55K mo.
- #803 Fair Oaks - G.P. 15 yrs. goodwill. Great cmr. visibility. Coll. \$436K on 3 days. 5 ops, 3 x-rays, pano, int. cam. & software in 1700 SF.

LEASEHOLDS and REAL ESTATE Starter Dental Offices Fully Equipped!

- #203 Miracle Mile - G.P. 4 ops, 1200 SF, prof. building leaseholds & equipment only. **SOLD!**
- #207 Artesia - Leaseholds. 4 ops in 2000 SF. **SOLD!**
- #210 Glendale - Strip center. Leaseholds. 3 operatories in approximately 1000 SF.
- #236 Wilmington - G.P. Leaseholds & new ctr. for sale. 4 ops, in approx. 2000 SF. Great loc. near Food 4 Less plus more. **In Escrow!**
- #518 Rancho Santa Margarita - Prime spot for a specialist in the heart of growing area!
- #549 Fountain Valley - Real estate only. Dental condo. 4+ ops, no chairs, in 1300 SF. Near FV Medical Center. Great location.
- #528 San Clemente - G.P. 3+ ops in 1110 SF. All operatories have ocean coastline views. Ideal spot for a specialist to build a practice.
- #529 Garden Grove - New retail center! G.P. Leaseholds only. 4 ops in 1200 SF. **NEW**

NOW EARN YOUR CEU'S ONLINE: www.dentaluniversity.net 06/05

Buy it! Sell it! Trade it!!!

PLASMA CURING LIGHT still in box \$2495.00 with warranty. Ergo Dental Inc. 800-680-1644.

"SARI REIS WAS A PLEASURE TO WORK WITH. SHE HAS TRULY BEEN AN ASSET TO US". -Gretchen Logan.

LEGAL TIP: Buyers: \$100,000 of equipment allocation is deductible immediately. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

ORTHODONTIST has some free days per month to treat your orthodontic patients. Please e-mail office location to webuser4852@earthlink.net.

BOTULINUM TOXINS FOR DENTISTRY Learn how to treat muscular dentofacial pain using Botox from the creators of Botulinum toxin patents. This is a new treatment that will cost you zero in new equipment. JULY 10TH-LA; OCT 2-San Diego; December 11 San Francisco. See registration flyer in this months Dental Trader or call 858-550-9533. www.dentox.com.

BUYERS SIGN UP at www.dilwith.com THE DILWITH GROUP for the Listing Advantage Program. Be one of the first to find out about new listings.

ASSOCIATE WANTED in Ventura area. 3 yr exp. preferred. No HMO, no MediCal. Fax resume (805)677-5903.

LONG BEACH ORAL SURGERY PRACTICE FOR SALE Private Oral Surgery practice and building for sale - Dr. retiring after over 30 years in practice - grosses over \$1,200,000/yr - 4 operatories in professional building. Call Thomas & Fees Practice Sales (714) 544-4341.

SPECIALIST PRIVATE PRACTICE OPPORTUNITY at the **RIGHT LOCATION, RIGHT FACILITY, RIGHT PRICE, RIGHT NOW** for the **RIGHT PROFESSIONAL** with a **NON-COMPETING** quality general dentist in **IDYL-LIC NEWPORT BEACH 949 378 7718.**

PRACTICE FOR SALE #1075 - Marina Del Rey - Established 30 plus years, 3 Ops. Must be moved. Growing \$275 to \$300k. Bargain @ \$225k. Call P.P.S., Inc., (714) 832-0230.

SANTA BARBARA 2 op equipped, complete DENTAL suite for lease. Sale includes ALL, except patients/ Call (805)964-2556.

FREE LED 5 Cordless Curing Light (value: \$460.00) when purchasing AdvanceCAM Intraoral Camera System, \$1,475.00. www.buytpcdirect.com.

PRACTICE FOR SALE IN CANOGA PARK SFV leasing space from DDS. Low risk way to enter practice. 818-716-1199 after 7PM

DANE LEVY, ATTORNEY AT LAW INDEPENDENT CONTRACTOR AGREEMENTS - LOW RATES www.DentalLegalServices.com Call (562) 951 5996 or (310) 435 6262

ANTIQUE RITTER '31 dental chair complete-restorable 714-267-3643.

"The Prosperous Practice"

... a Q&A self-help column by Sari Reis



Q: *The members on our clinical staff had their hepatitis shots over 15 years ago. Is it necessary to be re-inoculated or are we still protected?*

A: That's a very good question and one I had to investigate several resources to get answered. Neither the Federal nor the California State OSHA or OSAP agencies was able to provide a definitive answer to this question. After numerous inquiries to government labor boards, I eventually ended up speaking to a hepatitis researcher at the Center for Disease Control in Atlanta. He said that booster doses are not necessary for persons who have developed adequate antibodies to hepatitis B surface antigen.

After the original series of three shots, health-care workers would be well-advised to be tested one to two months after the third shot is administered to determine serologic response.

If your staff have documentation indicating a successful response, no further injections are necessary. However, if the vaccination did not induce adequate anti-HB's (greater than 10mIU/mL), OR if they have never been tested to ensure an adequate serologic response, it would be prudent to have a second vaccination series and then get re-tested.

I suggest all clinical staff have the initial series of hepatitis inoculations, (if they have not already done so), and provide documentation to the practice that it was effective.

Staff refusing to have the injections should sign an appropriate refusal form. All documentation regarding the hepatitis shots should be held in the individual's personnel file in the practice.

For further information on this and any other OSHA related issues please contact Sari Reis
Reis Consulting Services

760-438-4033

or email
sarireis@hotmail.com



Kings Two Dental Supply



918 Canada Court, City of Industry • Tel. (626) 581-8135 • Fax. (626) 581-8137

Equipment / Supplies / Services

www.kingstwodental.com

800.715.5464

**Introducing
NEW
Mirage
Radius Unit**



Belmont Chair
w/Mirage Radius Unit & Vacuum Package

Starting Price \$5,895* *Does not include monitor.

SPECIAL PRICE



\$5,995

Belmont Chair
Mirage Post Mounted Unit/Dental Light
(optional: flat screen monitor and cuspidor)

Buy 3 Packages, Get FREE Intraoral Camera (\$1795 value)

Please Call



SPECIAL PRICE

MIDMARK LR Operatory

With sleek styling that complements the chair, the LR Procenter instrument delivery unit can be positioned almost anywhere around the chair, providing unparalleled access to chair controls, hand pieces, and the patient, left/right cuspidor, assistant instrument delivery system, and operatory lighting complete this quality suite.

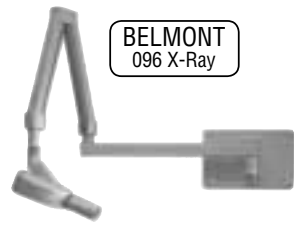


APOLLO 2 HP
Air Compressor

AIR TECHNIQUES
Air Compressor



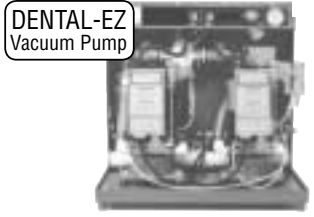
BELMONT
096 X-Ray



SIRONA
Heliodont Vario



BELMONT
EX1000
EX2000 w/Ceph



DENTAL-EZ
Vacuum Pump

A/T SCANX
Digital X-Ray System



TUTTNAUER
2340M



SIRONA Pano
Digital Pan/Ceph



MIDMARK
M11 Ultraclave



STATIM
Sterilizer
Model 2000
Model 5000



AT/2000
Film Processor

Shop our website, your source for savings.

Buy it! Sell it! Trade it!!!

WHY PAY \$10,000.00 for Island Cabinetry when you can get it for \$4895.00 with your choice of colors (formica only). Ergo Dental Inc. 800-680-1644.

OFFICE MANAGER WANTED for beautiful new spacious practice in Rancho Santa Margarita, 7 chairs, insurance knowledge needed, dentrix software. 949-636-4161.

CHEW ON THIS....EZ-2005 provides a smart alternative for patients that do not qualify for traditional finance programs. Call EZ 2005 #1 Rated Dental Software at 800-273-5033.

25TH ANNIVERSARY SPECIAL thanks to all our wonderful customers over the years! Handpiece repair, most high-speeds, \$49. Handpiece Trading Post, 800-445-6719.

GREAT OPPORTUNITY DENTAL OPERATORY FOR RENT IN NEWLY REMODELED BEVERLY HILLS ADJ. DENTAL OFFICE. CONTACT 818-400-2571. CONTAINS ALL NEW EQUIPMENT.

DENTIST P/T, HYGIENIST, P/T, MEDICAL/INS BILLER P/T. LOS ANGELES 323-750-1582.

IVE DONE BUSINESS WITH PAT for over ten years. His knowledge of dentistry and dental law impresses me. He responds quickly, fairly, and reasonably. I've never had a problem when Pat gets involved and all my clients have been likewise impressed. Phil Kempler, DMD, Broker, President, Thomas & Fees Practice Sales. Call Wood & Delgado toll free: 800-499-1474.

DENTAL CHARTS FOR SALE!!! GROW PRACTICE OVERNIGHT! Mid-Wilshire LA practice liquidating. Active patient charts for sale ASAP. Call 310.487.1950

DID YOU KNOW YOU COULD CHANGE the mailing address of your Dental Trader online? Just visit www.thedentaltrader.com and complete the Change of Address form.

MOTIVATED DENTIST WANTED FOR HI-TECH PRACTICE IN RANCHO SANTA MARGARITA, 7 CHAIRS, DIGITAL X-RAYS, CEREC 3 ONE-HOUR CROWNS, CALL 949-636-4161.

NEW OFFICE set up consults call 310-464-8989.

PRACTICE/4 OPERATORIES + free standing building /ample parking. Huge visibility/major street/20+ years of goodwill. (323) 661-5466. (323) 807-6400.

WE WILL DESIGN YOUR OFFICE To Meet Your Needs. Call Unique Interior Designs 818-994-1210.

PRACTICE FOR SALE #1073 - Fontana - G.P. 3 Ops 50% Dentical 50% Private, Gross \$155,000. Full Price \$125,000. Call Professional Practice Sales, Inc., (714) 832-0230.

GARDEN GROVE: Office for sale, 75%cash, 25%PPO, 3 ops, priced to sell quickly, great opportunity, call 619-733-0990.

DENTAL OFFICE

- DESIGN
- NEW
- CONSTRUCTION
- REMODELING

- Financing Available
- Free Estimates
- On Budget & On Time
- Professional & Courteous
- Licensed & Insured

FOR MORE INFORMATION PLEASE VISIT US ON THE WEB AT:

www.MercuryConstruction.com

818-990-4472



15720 Ventura Blvd Suite #229
Encino, CA 91436

CA. LIC#: 561978

FREE LED 5 Cordless Curing Light (value: \$460.00) when purchasing AdvanceCAM Intraoral Camera System, \$1,475.00. www.buytpcdirect.com

OFFICE MGR and RDA wanted for High End Periodontal Practice in Beverly Hills. Min. 3years experience Send Resume to (310) 859-9451.

"SARI REIS HAS BEEN A TREMENDOUS HELP TO MY DENTAL PRACTICE. I AM AMAZED AT WHAT WE HAVE ACCOMPLISHED". -Dr. Ben Knaak.

PLANNING ON GOING DIGITAL??? Call Ashtel Studios TODAY for an in-office demo of the finest technology available in the market. Our experience field reps will show you the pros and cons of the most popular digital sensors in the market. 866.274.8351 www.ashtelstudios.com.

LEGAL TIP: Buyers: Does your agreement prevent the seller from soliciting referral sources? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

#J-271 FRESNO AREA Charming desirable community south of Fresno. Fee for Service. 4 ops, Beautiful leaseholds, granite countertops, maple floors. Collect in \$770K Range. FP \$450K WPS 800-641-4179.

CONVERT TO MULTI-SPECIALTY OFFICE! Why refer patients out? Have SPECIALISTS see your patients in your office! Tel: (310) 434-040-1367.



PRACTICE SALES & APPRAISALS

Reliability & High Ethical Standards You Can Trust - Proven Results You Can Count On

BELL GARDENS - Strip Center. Starter opportunity with low overhead. 3 ops fully equipped with room to expand. Will move quickly.

BEVERLY HILLS - Excellent starter opportunity. Located in prestigious triangle. 3 ops fully equipped with Adec brand chairs and units. Seller relocating out of state.

LANCASTER (ortho) - Over 40 yrs. of goodwill. Easy to find location. Nice floor plan. Private only. Seller transition available.

LOS ANGELES - First floor/free standing building location. Sign exposure. Ample parking. Medical clinic next door. 3 ops. Low rent. Close to Alvarado street.

LOS ANGELES - Retiree. Private practice. Low overhead. Gross revenues over \$150k on part-time sched. Excellent starter practice. 3 ops.

LOS ANGELES - Busy clinic-type practice. Free standing building. Large sign. 5+ ops. Established over 20 years. Retiree. Revenues over \$500k.

LOS ANGELES - Near LAX. Modern office and facility. Low overhead. Excellent growth potential. Currently revenues over \$250k on part-time sched. Priced Right.

NORTH HOLLYWOOD - Private practice. 3 op facility with inter-oral camera. Seller working part-time sched. Low overhead & seller transition available.

SAN BERNARDINO - This one has it all! Modern multi-doctor/8 op facility. Free standing building. Absentee owner. Revenues exceed \$600k. Serious buyers only!

SAN DIEGO - Prestigious partnership opportunity. 8+ ops. Over \$2 million in annual revenues. Equipment, facility, computerization all state-of-the-art. Don't miss out!

SAN FERNANDO VALLEY - Free standing/single-user building location on corner lot. 6 ops, plus room to expand. Ideal for aggressive clinic. Must see.

SAN LUIS OBISPO - Rare opportunity. Mature practice w/30 years of goodwill. Great place to live and work! Annual revenues over \$400k. Transition available.

THOUSAND OAKS - Rare opportunity to buy a practice in Ventura County! Gross revenues of \$260k on part-time sched. 25+ yrs of goodwill. Call before it's gone!

WHITTIER - Disability forced sale! Practice features over 30 years of goodwill. Current owner put in mostly new equipment. Annual revenues projected over \$250k.

Upcoming areas:

Bakersfield; Burbank; Corona; Fresno; Glendale; Hemet; Long Beach; Montebello; Palm Springs; Santa Fe Springs.

Call us now to be placed on mailing list for these as they become available!!

Serving You:

LOU BERMUDEZ, Broker
American Institute of Real Estate Appraisers
American Dental Association Appraisal Group
American Society of Appraisers

FREDERIC SHERMAN, D.D.S., Broker
CDA Life Member
Fmr. State Board Examiner
Member/Chairperson - Ethics Committee SFVDS

Contact Us At:

(714) 999-9595

(818) 999-9595 (main office)

Fax: (818) 999-9615

For other listings and upcoming practices for sale, or to be placed on our mailing list, please contact our main #

- **Serving You Since 1971**
- **Full Appraisal Services**
- **Court Appointed Experts**
- **All Transactions Confidential**
- **Financing Arranged**
- **All Contracts Prepared**
- **Complete or Partial Buyouts & Mergers**

A/T 2000 AUTO X-RAY Developer w/Replenisher. Works Great! Went to digital-no need anymore \$400.00 (707)552-8195.

DENTIST WANTED Experienced, part time, able to do molar RCT preferred. Excellent working environment. Call 626-288-0808.

EL SEGUNDO PRACTICE FOR SALE small private practice for sale by retiring dentist - grosses approximately \$140,000/year on 2 days/week with lots of time off - very low overhead (~45%) one part-time employee - 2 operatories (old equipment) - Call Thomas & Fees Practice Sales (714) 544-4341.

PRACTICE FOR SALE San Diego-PERIODONTAL. Situated in Prof. Bldg. along major thoroughfare in Ocean Beach. 3 Ops with room for expansion. SDPS: 760-599-7828.

DENTAL EQUIPMENT FOR SALE: Pelton Crane Dental chair, Doctor chair, and Assistant chair. Dental EZ light. Great Condition. 949-248-5205

LOOKING FOR AN ASSOCIATE with possibility of partnership in a fast growing quality oriented office in Mission Viejo 949-457-0223.

1 HP AIR COMPRESSOR \$1150.00. 1 HP Vacuum Pump - \$450.00. Call Tony @ 818-606-7487.

GARDEN GROVE PRACTICE FOR SALE: Excellent opportunity, 3 op, retail bldg, low overhead, high profit. Quick sale. 619-733-0990.

SAN DIEGO Great visibility, collected \$507,000 in 2004, primarily cash and PPO. Asking \$450,000. Call Select Practice Sales at 626-966-8223!

NEW ADVANCE 1500 Bleaching System- \$1,495.00 www.buytpcdirect.com.

"CITIBANK DENTIST/PHYSICIAN LOAN PROGRAM" NEED: Up to \$100,000.00 to build a healthier practice. WANT: A painless way to apply. If interested in receiving more information please contact: Xochitl Paiz 562-861-0702 (Downey) OR Lance Hataye 310-516-3666 (Gardena)

IS YOUR CORPORATION PROPERLY MAINTAINED to protect you when you need it? Call Kerendian & Associates (310) 914-4143.

DENTAL OFFICE LOCATED IN DOWNTOWN L.A. IN NEED OF FRONT OFFICE STAFF & DENTAL ASSISTANT. FAX YOUR RESUME TO 818-995-7821.

PRACTICE FOR SALE #1078 - Las Vegas/Boulder City Area - Gross \$600k 3 days/week. Out of state owner needs partner to work another 3-4 days. Beautiful 3 Op office. F.P. 50% interest, \$330k. More Dr. days should achieve \$900k and more first year. Low overhead office. Call Professional Practice Sales, Inc., (714) 832-0230.

IRVINE G.P. Beautiful office! 20 years goodwill. 6 ops in 2000 S.F. Practice sees 51/65 new patients per month. Collections \$1.4 million. Call (949) 548-4559 Agent.

Gone Fishin'



The Dental Trader **does not publish a July edition** and our office will be closed in June. You will receive your next issue in August.

Have an enjoyable summer!

The Dental Trader

GARDEN GROVE 4 eq. ops. in a 1,500 sq. ft. suite located in a shopping center. Excellent location, 24 Years of Goodwill, excellent staff and great Dentist! Three Intra Oral Cameras, Computer System, mobile delivery carts, Rembrandt machine, Laser Curing system, plumbed N2O2, and more included! Projecting \$342,348 for 2005. BUYER'S NET OF \$96,738. California Practice Sales Inc. (714) 639-2775.

IMMACULATE BREA OFFICE seeks motivated dentist for possible partnership, profit sharing. All digital, CEREC, LASER, and specialties. CALL (714)672-9000.

RETIRING DENTIST IN TARZANA/WOODLAND HILLS AREA WILL SELL HIS (818) PHONE NUMBER FOR EXTRA PATIENTS FLOW. CALL TONY 818-609-8413.

#D-298 SAN JOSE Turnkey facility in desirable Samaritan Hospital area. Dr. relocating and leaving behind all the major equipment for 3 fully equipped ops. No patient base. REDUCED!!! \$135K WPS 800-641-4179.

SHARE A BEAUTIFUL brand new, upscale office in Huntington Beach, why need to buy your own office, call 949-279-8817.

BLYTHE PRACTICE FOR SALE Private general practice for sale - 4 operatories completely equipped - Collections over \$500,000 on 3 2 days/week with one week off per month - Very high net. Unbelievable bargain. Call Thomas & Fees Practice Sales (714) 544-4341.



(800) 560-8222
Fax (626) 810-4245

Buy Direct. It Pays

INNOVATION • RELIABILITY • QUALITY



NEW!!
• Hi Resolution
• Auto focus
• Memory
• Full or quad screen

Starts as low as
\$950⁰⁰

AdvanceCAM

Intraoral Camera System

**** Purchase AdvanceCAM w/Docking Station and receive LED 5 Cordless Curing Light FREE**
(value: \$460.00)



\$2,295⁰⁰ (w/o cuspidor)
\$2,595⁰⁰ (w/ cuspidor)

Mirage

Chair-Mounted Delivery System

**** Purchase (3) Delivery Systems, receive (1) AdvanceCAM Intraoral Camera FREE**



Seriiklen R2510 Ultrasonic Cleaner w/Basket
\$279.00



Advance 500 Turbo Curing & Bleaching Light
\$495.00



PM25 PowerMAX 25 Ultrasonic Scaler w/insert
\$425.00



Advance 750 Pizzo Scaler
\$395.00



TMC-218-120 North Carolina Mobile Cabinet
\$360.00



Advance 3000 Plasma Arc Curing & Bleaching System
\$2,495.00



LED 5 Cordless Curing Light
\$460.00



N7 Micromotor & Handpiece
\$345.00



Film Mounts
Open Window • Notched • Clear Pocket
Buy 5, get 1 FREE



Lacert Operatory Light
\$625.00 (w/sensor)
\$525.00 (w/o sensor)
\$895.00 (ceiling mounted)



15" Deluxe LCD Monitor w/Xray Viewer
\$1,495.00



Advance 1500 Bleaching System
\$1,495.00

Call for our HOT Summer Specials!

www.buytpedirect.com

(FREE shipping online if order exceeds \$500*)

*Excludes dental delivery systems and cabinetry.

Buy it! Sell it! Trade it!!!

GARDEN GROVE OFFICE FOR SALE: Excellent Opportunity, 2 ops, 3rd plumbed, pano, low overhead, priced for immediate sale, Call 619-733-0990.

PRACTICE FOR SALE Colton, CA. \$108K. 3-ops. 1100 sq.ft. Low overhead. Motivated seller. Close to Freeway. Great opportunity! Call Raoul-(951)764-6688.

NEW HIGH RESOLUTION AdvanceCAM Intraoral Camera System- \$1,325.00. www.buytpcdirect.com

FULL TWO OPERATORIES OFFICE CLOSING OPERATION EVERYTHING FOR SALE: EQUIPMENT, INSTRUMENTS, MATERIALS, CABINETS MAKE OFFER CALL TONY 818-606-7487.

PRACTICE FOR SALE #4989 - Orthodontist - No. San Diego city - Established Ortho \$1,200,000. Call Professional Practice Sales, Inc., Tom Fitterer (714) 832-0230.

TIRED OF POOR HANDLING of your medical waste? Contact MEDADENT Biomedical, Inc. We guarantee the best services at the lowest cost. Call us at (800) 200-3581 today!

DENTIST EMPLOYERS Need a qualified, hardworking associate? Visit our website www.firstchoicedds.com Place your ad today.

TAKE ADVANTAGE of record low interest rates with U.S. Bancorp Healthcare Finance Services practice finance programs. Call 1-877-336-8346 to learn about financing solutions today!

LEASEHOLDS for sale in Mid-Wilshire area. 4 ops, spectacular view. Save Big \$\$\$\$. Priced for quick sale. Call 310-487-1950.

LEASEHOLDS FOR SALE Wonderful view, 4 ops. Mid Wilshire area. Great start up opportunity. Call 310-487-1950.

DEV-FIXSOLUTIONS for Auto film processors. Allied Redi-Chem Developer 'A' (4 gallons) for \$26 and Fixer 'B' (4 gallons) for \$20. Mixed case of 2A/2B \$23. Call ARC EQUIPMENT and SUPPLIES toll free at (888) ARC-1551.

PRACTICE FOR SALE Riverside, CA. 3ops. 1000sq.ft. Busy medical professional building. Motivated seller (retiring). Great opportunity. Immediate Sale-\$80k. Call Platinum Premier Services (909) 373-2691.

DID YOU KNOW YOU CAN READ The Dental Trader online 10 days before the printed edition hits the streets?! Just visit www.thedentaltrader.com, we update our website on or around the 20th of each month. This is the best way to get first shot at the best bargains!

EQUIPMENT supplies, and office set ups call 310-464-8989.

DENTIST NEEDED P/T For multispecialty office. Long Beach. Min. 2 yrs exp. Salary + bonus. Send Resume: 562-981 9258.

Need a Strong Dental Board Defense?

Law Offices Of

Norman L. Schafler,
D.D.S., J.D.
Attorney At Law

Experienced Handling of:
Dental Administration - Business - Board Matters

"We Understand Your Needs"

310-207-6700
559-535-5141

12304 Santa Monica Blvd. • Suite 300
Los Angeles, CA • 90025

TIRED OF SHOPPING AROUND to find the best Digital Radiography System in the market??? Call Ashtel Studios TODAY to see several of the most popular sensors SIDE BY SIDE and evaluate for yourself as to which system is best suited for your practice. 866.274.8351 www.ashtelstudios.com.

GENERAL DENTIST NEEDED FT/PT FOR SANTA ANA BUSY PRACTICE. BUY IN OPPORTUNITY. FAX RESUME: 818- 716 8070.

NEED HELP BRIDGING THE GAP? EZ-2005 provides a smart alternative for patients that do not qualify for traditional finance programs. Call EZ 2005 #1 Rated Dental Software at 800-273-5033.

SPRING SPECIALS Fuji +, 50 caps/box, \$95. Demetron 501, \$595!! Diagnodent \$2200! Handpiece Trading Post, 800-445-6719.

#D-282 MONTEREY AREA GP, fee for service practice. Office is 2700 sf with 5 ops. Great Opportunity Great Area. One of the nicest practice WPS has listed. Call for Details! WPS 800-641-4179.

SOUTH ORANGE COUNTY G.P. Free standing building. Collections \$1.4 Mil.: 2004, 2005: \$135K monthly. 12 ops+. Call (949) 548-4559 Agent.

DENTIST PT/FT NEEDED for Culver City min 2yrs experience (310) 488-3557.

“Helpful, Prompt, Sensible, Capable...”



That's what HPSC means to me.”

“When I needed financing for new equipment to better serve my patients, I chose HPSC. Why? Because HPSC is much more than money. They're experts in healthcare financing. They offer personalized service, suggestions and solutions to meet my needs. They're sincere and up-front. No gimmicks. No hidden agendas. They help me do what's right for my business, so I can do what's right for my patients. A lot more than money – yes, that's my HPSC.”

- **Applications taken over the phone, by e-mail and www.HPSC.com**
- **Customized financing solutions**
- **Lease and finance agreements**
- **Deferred and graduated programs**
- **Terms from 12 to 84 months**
- **No money-down programs**
- **No hidden costs**
- **30 years experience exclusively in healthcare financing**
- **Real estate financing**

**What will HPSC mean to you?
Give us a call today to get the ball rolling.
1-800-225-2488**

**Please visit us at the CDA Fall Scientific
Session in San Francisco, Booth #310**

HPSC...
The Best financing
Around.

A part of

GE Commercial Finance
Healthcare Financial Services



For all your financing needs, please contact:

Northwest
Chris Jones
Phone: 800-955-4772 • Fax: 800-601-5944

Practice Acquisitions:
Dave Judy
Phone: 877-436-9048 • Fax: 877-436-0391

Southwest
Mike and Penny Healey
Phone: 800-510-4772 • Fax: 818-727-0570

Practice Acquisitions:
Phone: 877-866-4772 • Fax: 949-588-5762

E-mail: Sales@HPSC.com Visit us on the Web at www.HPSC.com

EXPERIENCED DDS (us grad) wanted. Excellent salary + percentage. Great possibilities in beautiful office in Tulare county. Call 559-591-7777.

NEW SONIKLEEN Ultrasonic Cleaner w/ basket- \$279.00
www.buytpcdirect.com.

SPECIALIST SPACE AVAILABLE in high-end, contemporary, friendly, fee-for-service **NEWPORT BEACH** office, located on ground floor of a professional building in a busy neighborhood center near schools and freeway. 949-378-7718.

YOSHICA DENTAL EYE III \$500, Poloroid Macro 5 \$350. SUNI Digital X-Ray system complete with software \$6000 new. 858-560-1996.

PRACTICE FOR SALE #1081 - West O.C. G.P. location only. Very active shopping center, Seller moving practice. Call Professional Practice Sales, Inc., (714) 832-0230.

"REIS CONSULTING SERVICES WORKED PATIENTLY WITH MY LAID-BACK APPROACH. THEY IMPLEMENTED CHANGE AT MY PACE". -Dr. David Bowen.

LEGAL TIP: Sellers: Does your lease allow you to assign the option term? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

HANDPIECE SERVICE Starting at \$19 - Call About Our Exclusive "No Questions Asked" 6 Month Warranty. Free Pickup - 24 Hour Turnaround. Pacific Coast Handpiece 1-877-865-2492.

PRACTICE FOR SALE Auburn nice office 7 operatories 2000sq' collections 270K in 2003 Asking 150,000 Phone 530-368-0461, Fax 530-885-2335.

GLENDALE 3 eq. ops. and 2 not eq. ops. in a 2,130 sq. ft. suite located in a 2 story building in the Ralph's shopping center. Great area of Glendale, unlimited parking in the busy shopping center, and lots of walk-ins! Intra Oral camera, computer system, software package, chairs, lights and much more included! Projecting \$407,804 for 2005. BUYER'S NET OF \$93,600. California Practice Sales Inc. (714) 639-2775.

PAT WOOD PLAYED AN INTEGRAL ROLE in the sale of my dental office. His knowledge and experience were top notch. Mark Stephens, DDS, Hollister. Call Wood & Delgado toll free: 800-499-1474.

ORTHODONTIST seeking associateship. Buy-in or buy-out possible at a later time. webuser4852@earthlink.net.

NEW ASSISTANT'S "North Carolina" Mobile Cabinet-\$360.00. www.buytpcdirect.com.

OFFICE SPACE OFFERED FOR LEASE for dental or medical speciality. 1200 sq ft in 2 unit off. bldg. City of Beaumont-on Beaumont ave. Excellent location, great visibility, next to post office. GP dental office opening in adjacent unit July 2005. City of Beaumont is growing fast, new homes new school being built. Contact 909-528-8343.

Can't Find Your Ad?



A number of doctors have been submitting multiple free reader ads promoting the same item. When this happens, The Dental Trader **selects one ad and deletes the duplicates**. We encourage doctors to take advantage of our free reader ad opportunity but please don't abuse it. You only need one ad for one item. One doctor placed 8 free reader ads to sell one dental practice...that's unnecessary. Our policy is designed to keep a lid on the overhead and enable us to continue offering free reader ads in the future. Your cooperation is appreciated.

Thank you,
The Dental Trader

D-288 SAN JOSE Facility only in San Jose, perfect for GP or specialist. Nice start up practice opportunity. WPS 800-641-4179.

DERMAL FILLERS FOR LIPS Use your existing skills to enhance your patients smiles with beautiful fuller lips. JULY 11th- LA; OCT 3rd- San Diego; December 12th-San Francisco. See registration form in this months Dental Trader or call 858-550-9533.

LAWNDALE TURNKEY OFFICE 4 ops plus 4 plumbed and a large waiting room equals great opportunity for start up clinic or HMO office for more information contact THE DILWITH GROUP 213-341-5536 or sign up for the Listing Advantage Program at www.dilwith.com.

PRACTICE FOR SALE #4992 - Escondido area - Solo group ownership. 1 million potential by new owner within 1st year. Beautiful office - Outstanding opportunity F.P. \$395k. Call Professional Practice Sales., Inc., (714) 832-0230.

PRACTICE FOR SALE Riverside, CA. 3ops. 1000sq.ft. Busy medical professional building. Motivated seller (retiring). Great opportunity. Immediate Sale-\$80k. Call Platinum Premier Services (909) 373-2691.

FOR LEASE: 1000sf Office space in highly desirable South Corona-NEW PROFESSIONAL BUILDING, freeway close-\$1.75/sf NNN. Contact: coronaoffice@hotmail.com.

DENTAL EQUIPMENT & SERVICES

*Experience, Quality
and Honesty.*

OFFERING:

- Complete line of Equipment for your new office or expansion from \$4,995.
- Office Design & Construction.
- Professional Dental Cabinetry.
- Small equipment at their lowest price with the highest quality.
- Full service department.
- Preventive maintenance programs.
- Upholstery services.
- Handpiece repairs.



Call us for the best
prices. 0% Down
and no payments or
very low payments
for the first year!

Call us - we are backed up by 20 years of experience in the Dental Market!

L.A. Dental Inc.

261 W. Allen Ave., San Dimas, Ca 91773

Phone: 909.599.0875 • Fax: 909.599.0876

E-mail: dentalequipment@msn.com

Buy it!

Sell it!!

Trade it!!!



In your practice, you provide free tools to ensure healthy smiles between visits.
So do we.

Call for more information about Matsco's free monthly seminars, workshops and transition programs.

The only practice financing company endorsed by

ADA MEMBER ADVANTAGE™

ADA Member Advantage™ is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, Inc., a for-profit subsidiary of the American Dental Association.



Bob Affleck & Sina Afredi
888.220.7321

Financing for your practice –
and so much more

m a t s c o®

www.matsco.com

WANTED: dental office in Riverside. Call (951) 907-9298.

EXPERIENCED PERIODONTIST board-certified, good people skills, seeking position in Orange or San Diego County. Call at 949-338-7103.

MURRIETA/TEMECULA General Practice seeking specialties: Endodontist/Pedodontist. Either rent space or associate or starter location. Heavy demand for PPO providers in area. Very busy center with Toys'R Us. Ask for Richard (951)552-4243.

BAKERSFIELD Emergency sale of practice and building! Asking \$475,000 for both! Call Select Practice Sales at 626-966-8223!

DO YOU HAVE A CONTRACT with your partner if the practice grows or you need to separate? Call Kerendian & Associates (310) 914-4143. See page 13

DENTISTGUIDE.NET boasts state-of-the-art Network Operations Centers ensuring the highest level of network performance, reliability and security delivering 99.99% availability 24/7. FREE - Professional Web Site Development FREE - Web Hosting FREE - Professional email This is a No-Brainer! DENTISTGUIDE.NET will make you "Smile all the way to the bank!" For details contact www.DentistGuide.net or 800-226-8446.

HUNTINGTON BEACH 7 eq. ops. in a 2,000 sq. ft. suite located in a two story lake front property. Practice is in pristine condition and is newly painted. Great view! Leasehold Improvements and Some Equipment Only. California Practice Sales Inc. (714) 639-2775.

PART-TIME DENTIST for El Cajon office. Potential for \$700 day. Flexible schedule. Call 619-647-1551.

TEMPORARY DENTISTS PLACEMENT Need a vacation? Give us a call for a temporary dentist. Don't lose income while away. (800) 223-5766.

BELMONT 7 CHAIR with cuspidor, Adec light, DCI delivery operatory unit. Looks and works great. \$1500 OBO. (619) 271-9628.

NEW DOCTOR'S MOBILE CABINET \$360.00. www.buytpcdirect.com.

ENCINO Gen'l Dent Pract For Sale by Owner. Est' 82 No HMO or MediCal. Beautiful Office/Low Overhead. (818) 377-5220.

PRACTICE FOR SALE #1017 - Palms Springs/La Quinta area. Established 40 yrs. New owner 10 yrs. 9 Ops, renovated new 2 - 3 years. Hi tech office. Grossing \$1.4 million. Seller to work back for Buyer. Adding new DDS will move this opportunity \$2.5 million first yr. Fantastic Opportunity. Call PPS, Tom Fitterer (714) 832-0230.

SAY GOODBYE TO OSHA Let O.C.P.I. get and keep you in compliance. See ad this issue. Or, call toll free 888-55-WASTE.

SUBSTITUTE DENTIST NEEDED for general dental office in Orange, CA.: 6/7-6/15, 7/5-7/8. Contact Susanna Riley-Graham, D.D.S. 714-633-2562.

DENTAL OFFICE SPACE FOR RENT RESEDA BLVD. LEAVE MESSAGE 310-279-6335 OR 818-784-2414 OR 310-473-6335.

PLACE A FREE READER AD in The Dental Trader and it appears on our website's AD BOARD instantly. Visit www.thedentaltrader to submit or review the current ads.

SPECIALISTS available for your office, Endodontist, Oral Surgeon, Periodontist, Pediatric Dentist, Orthodontist. Convert your practice into Multi-Specialty Center. 310-434-0040.

DENTAL RECEPTIONIST/ASSITANT WANTED Well-established San Gabriel office. Chinese/English bilingual required. (626) 572-7211, (626) 278-9333, email resume cstephchen@yahoo.com.

FOR RENT: Brand New Downtown L.A. Office - Wed, Fri or Sat. Ideal for specialist: Perio, Oral Surgeon or Endo. Excellent location. 310-613-7775.

DANE LEVY, ATTORNEY AT LAW PRACTICE PURCHASE / SALE AGREEMENTS - LOW RATES www.DentalLegalServices.com Call (562) 951-5996 or (310) 435 6262



CALIFORNIA

Specializing in the Selling

YOUR FUTURE

Everything you've built, dreamed about and worked for - will be riding on the successful sale of your practice. We can steer you around the pitfalls, guide you through the legal and tax snares, and help you get more for your future from the business you have poured your life into.

HERE'S HOW

When you take on the task of selling your practice, the unseen roadblocks can turn what appears to a straightforward business proposition into a drawn out ordeal. One that has you tearing out your hair and costing you money - eroding the equity you built through the growth of your practice.

California Practice Sales has helped hundreds of dentists, with practices just like yours, to maximize their profits, find lenders that will cash them out 100% and time the sale of their practice for the best transition. We give you third party assistance in the negotiations and assist you with addressing all facets of the transition. We advertise nationally... and have over 8,000 buyers in our database.



John Knipf, founder of California Practice Sales, co-founder of American Dental Sales. With over 30 years experience, John has visited and assessed over 6,500 general and specialty practices.

California Practice Sales can make the sale of your practice easier and more profitable. **First and foremost**, our desire is to satisfy your **wants** and **needs**.

You Can Sell Your Dental Practice Tax Exempt with Correct Prior Planning

Call Today for a consultation and estimate on the value of your practice based on your practice statistics and its components.

(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



To view more listings, visit our web site at
www.calpracticesales.com

PORTERVILLE: 6 eq. ops. in a 2,400 sq. ft. suite located in a single story building. Great area of Porterville, friendly staff, great doctor, excellent office and spacious 1,700 sq. ft. loft!

Chairs, lights, monitors, Zoom Whitening Unit and much more included!

Projecting \$959,468 for 2005.

BUYER'S NET OF \$295,584.



SAN JACINTO: 4 eq. ops. in a 2,400 sq. ft. suite located in a two story business building. Great location, one of the fastest growing zip codes in the Inland Empire, onsite denture lab, option to expand, computers in each op., and no rent until August 1, 2005 if bought by May 1, 2005. Intra Oral camera in 4 ops., chairs, lights and much more included! Turn Key office! Leasehold Improvements and Some Equipment Only.

PALM DESERT: 7 eq. ops. in a 2,500 sq. ft. suite located on the first floor of a two story professional building. Great location on a busy boulevard, excellent staff, excellent Doctor and 12 years of Goodwill. Intra Oral Camera, computer system, software program, chairs, lights, deliveries and much more included! Projecting \$1,570,341 for 2005.

BUYER'S NET OF \$293,680.



Web site address: www.calpracticesales.com



Alice C. King, V.P.



CALIFORNIA

Specializing in the Selling

GREATER LOS ANGELES & VENTURA COUNTY

BEVERLY HILLS - 4 eq. ops. in a 1,198 sq. ft. suite located in an 11 story medical/dental building. Great area of Beverly Hills, great staff, good patients, and 25 years of Goodwill. Two Intra Oral Camera units, computer system, software package and much more are included! Projecting \$552,804 for 2005. **BUYER'S NET OF \$226,194.**

CARSON - 2 eq. ops. and 3 plumbed not eq. ops. in a 1,600 sq. ft. suite located in a single story office complex. Great location, great signage, easy access to parking, charts and telephone number are included! Computer system, Intra Oral Camera, software package, chairs, lights, deliveries, mobile carts and much more included! Leasehold Improvements, Equipment and Some Patient Charts Only.

ENCINO - 5 eq. ops. in a 1,600 sq. ft. suite located in a three story medical/dental building. Great office location in Encino, modern, high tech, one of a kind office. Computer system in every room, x-rays, chairs, lights and deliveries included! Leasehold Improvements and Equipment only.

GLENDALE - 3 eq. ops. and 2 not eq. ops. in a 2,130 sq. ft. suite located in a 2 story building in the Ralph's shopping center. Great area of Glendale, unlimited parking in the busy shopping center, and lots of walk-ins! Intra Oral camera, computer system, software package, chairs, lights and much more included! Projecting \$407,804 for 2005. **BUYER'S NET OF \$93,600.**

HAWTHORNE - 3 eq. ops. and 1 not eq. op. in a 1,300-1,500 sq. ft. suite located in a two story medical/dental building. Great location, computer system, software package, chairs, lights, deliveries and much more included! Projected \$311,742 for 2004. **BUYER'S NET OF \$129,930.**

LANCASTER - 7 eq. ops. in a 2,500 suite located in a two story medical building. Great location, Doctor officiates as an absentee owner. New Buyer can do the same, although if new buyer decides to work in the office, it will reduce the overhead significantly. Computer system, software program, chairs, lights, deliveries and much more is included! Projecting \$1,212,612 for 2005. **BUYER'S NET OF \$480,492.**

LOS ANGELES - 4 eq. ops. in a 1,100 sq. ft. suite located in a single story building. Good location, computer system and software package included. Leasehold Improvements, Equipment & Some Patient Charts Only.

LOS ANGELES - 5 eq. ops. in a 1,560 sq. ft. suite located in a 6 story medical/dental building. Great location, Intra Oral camera, computer system, software program, chairs, lights and much more all included. Doctor currently is working 2 days/week. Before purchasing a separate practice in Orange County, this Los Angeles location was closing \$400,000 per year. Projecting \$157,758 for 2005. **BUYER'S NET OF \$63,246.**

MONTEBELLO - 4 eq. ops. and 2 not eq. ops. in a 1,800 sq. ft. suite located in a busy shopping center. Great location with high traffic. Intra Oral Camera, computer system, software package, and so much more included! Projecting \$400,470 for 2004. **BUYER'S NET OF \$115,764.**

MOORPARK - 4 eq. ops. in a 1,100 sq. ft. suite located in a two story professional building. Great location in growing area. Beautiful, slate floors. Low Rent. Chairs, deliveries, x-rays, and more stays. Patient files are not included.

NEWHALL - 7 eq. ops. in a 2,200 sq. ft. suite located in a two story medical/dental building. Great location, current owner/doctor officiates as absentee. New buyer can do the same, although if decides to work in the office, overhead would reduce significantly. Computer system, software program, chairs, lights, deliveries and much more is included! Projecting \$1,297,800 for 2005. **BUYER'S NET OF \$381,114.**

**REMINDER: Net Income is Buyer's Net Income after Debt Service
BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!**

(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



Sandy Knipf, V.P. &
Maria Silva, V.P.

NORTH HOLLYWOOD - 4 eq. ops. in a 1,280 sq. ft. single story free standing building. Great location next to the corner with great signage. Chairs, lights, hand units, x-rays and much more included! Leasehold Improvements and Equipment Only. **UNDER OFFER**

SAN FERNANDO - 7 eq. ops. in a 3,200 sq. ft. single story free standing building. Great turn-key location, good staff, computer system and software package included. Equipment four years new! Leasehold Improvements and Equipment Only.

SANTA MONICA - 4 eq. ops. in a 1,398 sq. ft. suite located in a two story building. Great location, very personable and professional staff and 20 Years of Goodwill! Chairs, lights, deliveries and much more included. Projecting \$378,984 for 2005. **BUYER'S NET OF \$99,079.** **UNDER OFFER**

SHERMAN OAKS - 6 eq. ops. in a 2,088 sq. ft. suite located in a multi-story building. Great staff, honest doctor, family oriented office and great location! Intra Oral Camera, computer system, software package, chairs, lights, x-rays and much more included! Projecting \$959,932 for 2005. **BUYER'S NET OF \$253,230.**

ORANGE COUNTY

ANAHEIM - 4 eq. ops. in a 1,600 sq. ft. suite located in a single story shopping center. Good location! Practice is in the Ralph's Shopping center and has a middle to upper class patient base. Office was remodeled in 2003. Computer system, software program, Intra Oral camera, Dicom Imaging system, portable N2O2, chairs, lights, and much more is included! Projecting \$400,804 for 2005. **BUYER'S NET OF \$101,676.** **UNDER OFFER**

ANAHEIM - 5 eq. ops. in a 2,000 sq. ft. suite located in a single story small shopping center. Intra Oral Camera, computer system, software program, central Nit. Oxide in 2 rooms, Dansereau deliveries, Dansereau chairs, lights and much more is included! Good area of Anaheim and good signage. Projecting \$360,426 for 2005. **BUYER'S NET OF \$115,488.** **UNDER OFFER**

COSTA MESA - 3 eq. ops. in a 1,225 sq. ft. suite located in a two story shopping center. Great location, shares reception with large medical office (receives 5-10 new patients per month from medical side) professional appearance and practice has newer equipment. Bleaching unit, chairs, lights, deliveries, x-rays, Intra Oral camera and much more included! Projecting \$373,722 for 2005. **BUYER'S NET OF \$127,226.**

COSTA MESA - 5 eq., ops. in a 3,173 sq. ft. suite (shared space of 1,585 sq. ft.) located in a three story business center. Great area of Costa Mesa, wonderful location, equipment all new, spacious office, and staff will train new employees! Intra Oral Camera, computer system, software program, chairs, lights, deliveries and much more included! Projecting \$510,856 for 2005. **BUYER'S NET OF \$174,340.** **UNDER OFFER**

GARDEN GROVE - 3 eq. ops. in a 2,280 sq. ft. suite located in a seven story medical/dental building. Shared space of 1,126 sq. ft. Good location next to the Garden Grove Hospital. Leasehold Improvements and Some Equipment Only.

GARDEN GROVE - 4 eq. ops. in a 1,500 sq. ft. suite located in a shopping center. Excellent location, 24 Years of Goodwill, excellent staff and great Dentist! Three Intra Oral Cameras, Computer System, mobile delivery carts, Rembrandt machine, Laser Curing system, plumbed N2O2, and more included! Projecting \$342,348 for 2005. **BUYER'S NET OF \$96,738.**

Serving California Since 1974

Web site address: www.calpracticesales.com



Tina Ochoa, V.P.



CALIFORNIA

Specializing in the Selling

HUNTINGTON BEACH - 4 eq. ops. in a 1,375 sq. ft. suite located in a three story medical/dental building. Computer system, Intra Oral camera, software package, chairs, lights, deliveries and so much more included! Projected \$613,224 for 2005. **BUYER'S NET OF \$141,014.**

HUNTINGTON BEACH - 7 eq. ops. in a 2,000 sq. ft. suite located in a two story lake front property. Practice is in pristine condition and is newly painted. Great view! Leasehold Improvements and Some Equipment Only.

IRVINE - 5 eq. ops. in a 1,755 sq. ft. suite located in a single story strip shopping center. Intra Oral camera, chairs, lights, deliveries and more included! Leasehold Improvements and Equipment Only.

LAGUNA HILLS - 4 eq. ops. in a 975 sq. ft. suite located in a professional medical building. Also available is a 1,050 sq. ft. space across the hallway of practice/office. Great location in the heart of Laguna Hills in one of the most highly visible and accessible areas. Leasehold Improvements & Some Equipment Only.

RIVERSIDE & SAN BERNARDINO COUNTIES

ALTA LOMA - 4 eq. ops. in a 1,500 sq. ft. suite located in a two story building. Great location in the IHOP shopping center, has retail clerk's contract, Intra Oral Camera, computer system, chairs, lights, deliveries and much more included! Projecting \$475,344 for 2005. **BUYER'S NET OF \$104,220.**

PALM DESERT - 7 eq. ops. in a 2,500 sq. ft. suite located on the first floor of a two story professional building. Great location on a busy boulevard, excellent staff, excellent Doctor and 12 years of Goodwill. Intra Oral Camera, computer system, software program, chairs, lights, deliveries and much more included! Projecting \$1,570,341 for 2005. **BUYER'S NET OF \$293,680.**

SAN BERNARDINO - 3 eq. ops. in a 1,200 sq. ft. suite located in a single story medical/dental plaza with a center courtyard. Lots of charm! Assignable CAP and PPO. Great location in an established area for dentistry. Computer system and software package included. Projecting \$307,764 for 2004. **BUYER'S NET OF \$93,006.**

SAN JACINTO - 4 eq. ops. in a 2,400 sq. ft. suite located in a two story business building. Great location, one of the fastest growing zip codes in the Inland Empire, onsite denture lab, option to expand, computers in each op., and no rent until August 1, 2005 if bought by May 1, 2005. Intra Oral camera in 4 ops., chairs, lights and much more included! Turn Key office! Leasehold Improvements and Some Equipment Only.

SAN DIEGO COUNTY

CHULA VISTA - 5 eq. ops. in a 2,000 sq. ft. single story free standing building located in a busy shopping center. Low sales price! Chairs, lights, deliveries and much more included! Leasehold Improvements & Equipment only.

CHULA VISTA - 5 eq. ops. and 2 not eq. ops. in a 2,400 sq. ft. suite located in a single story strip shopping center. Great location across from college, great visibility to attract many walk-ins. Intra Oral Camera, Digital X-Ray, Computer system and much more included! Projecting \$599,800 for 2005. **BUYER'S NET OF \$153,502.**

CHULA VISTA - 3 eq. ops. and 2 not eq. ops. in a 1,327 sq. ft. suite located in an all dental two story professional building. Great area in Chula Vista, upscale neighborhood, business location, quality caring staff and office still looks brand new! Intra Oral Camera, computer system, software program, chairs, lights, deliveries and much more included! Projecting \$456,000 for 2005. **BUYER'S NET OF \$119,527.**

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



Greg Beamer, V.P.

POWAY - 6 eq. ops. in a 2,200 sq. ft. suite located in a single story medical/dental building. Great location. Computer system, Intra Oral camera, software package, chairs, lights, deliveries and much more included! Leasehold Improvements and Equipment Only.

POWAY - 6 eq. ops. in a 2,351 sq. ft. suite. Great area of Poway, 27 years of Goodwill, many technology companies nearby and great staff! Intra Oral camera, computer system, software package and much more included. Projecting \$1,088,652 for 2005. **BUYER'S NET OF \$258,376.**

POWAY - 3 eq. ops. in a 1,050 sq. ft. suite located in a single story dental building. Great location, 12 years of Goodwill, Intra Oral camera, computer system, software program, chairs, lights, deliveries, x-rays, Sony monitors, Versaview Panorex and much more included! Projecting \$462,948 for 2005. **BUYER'S NET OF \$144,648.**

SAN LUIS OBISPO COUNTY

SAN LUIS OBISPO - 4 eq. ops. in a 1,300 sq. ft. suite located in a two story medical/dental building. Great area, 15 years of Goodwill, and a great staff! Intra Oral camera, computer system, software program, and much more included! Projected \$473,141 for 2004. **BUYER'S NET OF \$170,198.**

SANTA BARBARA COUNTY

GOLETA - 3 eq. ops and 1 not eq. op. in a 1,250 sq. ft. suite located in a single story medical/dental building. Great location in Goleta, good doctor, good patients, and good staff, 15 years of Goodwill! Intra-Oral camera, computer system, software program, chairs, lights, deliveries and much more included! Projected \$519,295 for 2004. **BUYER'S NET OF \$130,178.**

TULARE COUNTY

PORTERVILLE - 6 eq. ops. in a 2,400 sq. ft. suite located in a single story building. Great area of Porterville, friendly staff, great doctor, excellent office and spacious 1,700 sq. ft. loft! Chairs, lights, monitors, Zoom Whitening Unit and much more included! Projecting \$959,468 for 2005. **BUYER'S NET OF \$295,584.**

WWW.CALPRACTICESALES.COM

DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

Alice King- aking@calpracticesales.com
 Sandy Knipf- sknipf@calpracticesales.com
 Maria Silva- msilva@calpracticesales.com
 Tina Ochoa- tochoa@calpracticesales.com
 Greg Beamer- gbeamer@calpracticesales.com

John W. Knipf (Neff), President
 Also serving you: Alice C. King, V.P., Sandy Knipf, V.P., Tina Ochoa, V.P., Greg Beamer, V.P.

Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.

Web site address: www.calpracticesales.com



Professional Practice Transitions

*You Practice Dentistry...
We'll Do The Rest!*

Dedicated to Professionalism and High Ethical Standards with Experience and Reliability.



PRACTICE BROKERAGE

APPRAISAL/ VALUATION

CONTRACT SERVICES

PURCHASE FINANCING

ASSOCIATESHIPS

PARTNERSHIPS

MERGERS

Real Estate Licensee PPT Consultants:

- Steven Rizer D.D.S.
S. Cal. • 805-405-6568
- Mario Molina
S. Cal. • 323-974-4592
- Jay Harter
N. Cal. • 916-812-0500

SEBASTAPOL: For Sale - General Dentistry Practice - Located in a freestanding building on a busy thoroughfare. 2004 Gross Receipts were 556K. Four treatment rooms with 6 days of hygiene. Staff will stay after the sale.

SAN RAFAEL: For Sale - General Dentistry practice located in a desirable medical dental complex. Owner is retiring after 40 years in the same location. Adj. net income of the practice was \$140K in 2004 with Gross receipts averaging \$320K per year. Staff will stay.

FOLSOM: For Sale - This beautiful state of art dental practice located close to Intel had gross receipts last year of \$1,327,000, with only a 63% overhead. There are 6 operatories and 8 days of hygiene. New facility with new equipment. This beautiful office offering cosmetic and restorative dentistry, includes digital x-ray computer & monitors in each treatment room - Dentsix software.

VENTURA COUNTY: For Sale - Pediatric practice. Grossing close to \$800K per year with less than 50% overhead offers any buyer an excellent opportunity to make approximately \$300K pre-tax income after paying all expenses and principal and interest on acquisition loan. Practice has operated at it's present location for 24 years. Nicely equipped with intra-oral camera, panoramic x-ray and Dentsix software.

CARSON CITY, NEVADA: For Sale - This practice is has gross receipts of over 1 million a year with a 50% overhead. Owner would like associate to join him and transition into ownership equity position. Area is experiencing high growth. Office is an attractive free standing building located in a very desirable area on a main through-fare.

CORCORAN: For Sale - Average Adjusted Income \$117K, 2004 GR were 289K. 3 treatment rooms, 2 days of hygiene. Doctor works approximately 33 hours per week.

NORTHERN CALIFORNIA SIERRA FOOTHILLS: For Sale - This practice located on historic Highway 49 and its satellite practice located in Orangevale offers a great opportunity for any dentist wanting to go into partnership with the owner with eventual buyout. 2003 Gross Receipts were 622K with a low overhead of 33%. 8 days of hygiene with 7 operatories.

PALOS VERDE ESTATES: For Sale - This excellent fee for service practice has operated in its present location for over 30 years. The area is stable and affluent. There are five days of hygiene. The practice has four operatories, laser, intra-oral camera, and digital x-rays. The 2003 Gross Receipts were 603K.

TAFT: For Sale - Looking for an ideal satellite or start up practice? This 1,400 sq. ft. office has 4 equipped operatories. Practice to be sold as is for the price of \$72,000. Price includes 1,200 active patients. Building is also for sale for \$210K.

SAN LUIS OBISPO COUNTY: For Sale - General Dentistry Practice. This excellent practice is grossing \$824K per year with only a 54% overhead. Owner will stay or leave depending on the need of the buyer. Practice has been in its present location for 10 years. There are 7 days of hygiene.

BAKERSFIELD: For Sale - General Dentistry Practice. Gross Receipts are \$368K with approximately \$100K adj. net income. Seller is retiring 28 years in same location and practice started in 1962. Three and half days of hygiene.

TULARE COUNTY: Partnership available. This outstanding valley general dentistry practice did nearly 2 million dollars in gross receipts in 2004 with approximately 65% overhead. Practice was purchased in 1985. Owner wants to expand into new facility but would like to have a partner on board first. Eight days of hygiene.

MERCED: For Sale - General Dentistry Practice - Gross receipts for 2004 were \$590K with only a 57.6% overhead. practice has operated in present location for over 10 years. Staff will stay.

NORTH SACRAMENTO: For Sale - Owner is retiring - The updated office has 3 operatories with the availability of a 4th. The 2004 Gross Receipts were 530K with only 62% overhead. An excellent opportunity in a well established location. 4 days of hygiene.

RIVERSIDE: For Sale - General Dentistry Practice and Building. This practice has been in its present location for 32 years. Four days of hygiene. 2003 Gross Receipts were 432K. Office opens 4 days a week. Doctor working 27 hours per week. **Building also for sale.**

REDDING: For Sale - Both practice and building are for sale - 2,700 sq. ft. office building. 5 operatories - 2003 gross receipts were 458K - 4 days of hygiene - 24 years same location - Doctor retiring.

SANTA CRUZ: For Sale - General Dentistry Practice established in 1982. Owner is retiring. 3 ops, 4 days of hygiene 450K gross receipts in 2004 with 61% overhead.

FREMONT: For Sale - General Dentistry Practice established in 1972. Owner is retiring. 4 operatories and 6.5 days of hygiene. 2004 Gross Receipts were 687K. Dentsix software.

FOLSOM: DENTAL OFFICE SPACE FOR LEASE: New building located on a major thoroughfare with street exposure. Dentist owners want to lease to dental specialist. Pedodontist, Oral Surgeon, Orthodontist or Endodontist. Ideal location 1,926 sq. ft. at \$2.10 per floor.

REDDING: For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major thoroughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

LOS ANGELES: For Sale - General Dentistry Practice. 2004 Gross Receipts were 282K. Owner is moving out of the area. Office has been in its present location for 35 years. 4 operatories. Located near hospital in a two story professional building. Large dental base of patients.

UPCOMING PRACTICES: Modesto, Two Redding, Visalia, Eureka.

Contact: Corporate Broker

Dr. Dennis Hoover 1-800-519-3458
161 South Vasco Road, Ste. E Livermore, CA 94550

For other listings and upcoming practices for sale contact our California office or our Corporate Headquarters.

Corporate Headquarters:

1-800-730-8883
10920 West Lincoln Avenue West Allis, WI 53227

a subsidiary of  Sullivan-Schein Dental
A Division of Sullivan-Schein Company

DENTAL STERILIZATION CABINETRY for a 10 ft. sterilization system \$4299.00. Ergo Dental Inc. 800-680-1644.

PERIODONTIST AVAILABLE with 12+ years of experience, seeking a position in a GP/Perio practice. Skilled in all aspects of periodontal surgery including cosmetic surgery & implants. Hard working & very professional. (714) 305-5911.

BRAND NEW SEALED REALSEAL resin endo sealer kit, retail \$189+tax. sell for \$99 OBO, Call 714-564-9000.

FILM....KODAK DF-58 POLYSOFT X-RAY FILM at \$30.99 per box for 10 or more boxes. Call ARC EQUIPMENT and SUPPLIES toll free at (888) ARC-1551.

EXPD DENTAL RECEPTIONIST/RDA wanted for high quality, Hi-Tech L.A./Bev.Hills Pediatric Practice. Fax resume to 323-221-6747.

"I HAVE A PRACTICE WITH FIVE DOCTORS AND FIFTEEN STAFF MEMBERS. I RELY ON SARI REIS TO MONITOR OUR OPERATIONS".- Dr. William A. Weinman

DENTAL OFFICE OP. FOR RENT PRIME LOCATION. RESEDA BLVD. LEAVE MESSAGE TO 310-279-6335 OR 310 473-6335 OR 818-784-2414. Ad #: 1354.

DIGITAL SENSORS/INTRA ORAL CAMERAS/COMPUTERS Looking for any of these products??? Call Ashtel Studios before you waste your precious time. One of our experienced fields reps will come to YOUR office and show you a variety of sensors and cameras. 866.274.8351 www.ashtelstudios.com.

PRACTICE FOR SALE #1005 - Hemet - Beautiful office - F.P. \$350k - Shopping center. Call Professional Practice Sales., Inc., (714) 832-0230.

D-304 CENTRAL COAST GP, This practice is as good as it gets. Collections of approx 2.5 million over last 12 months. Insured/cash pts only. Beautifully equipped 9 ops, w/ cerc machine and updated computer system. Call WPS 800-641-4179.

CHARTS FOR SALE Boost your bottom line! Must liquidate practice ASAP. Mid Wilshire LA Practice. All active patients. Call 310-487-1950.

THE ONLY PROFESSIONAL TONGUE CLEANER AVAILABLE Call 1-800-589-3043 for professional pricing. For more information visit: www.tonguesweeper.com.

RECEPTIONIST WANTED FOR OFFICE IN ARCADIA. PLEASE FAX RESUME 626-792-6100.

K-309 VENTURA COUNTY GP in very desirable Ventura County community. This 5 op practice is located in a busy thriving shopping center. Thousands of active patients! Nice equipment with some newer equipment, digital xray. Fee For Service practice grosses in the 1 million dollar range. Won't last Long! Call WPS 800-641-4179.

U.S. BANCORP HEALTHCARE Finance Services provides financing for dental practice acquisitions, start - ups and expansions! Call us today at 1-877-336-8346 to discuss a finance solution that meets your needs.

WHAT DO YOU LIKE ABOUT THE DENTAL TRADER? We're asking doctors to send us letters and testimonials that we can use in our marketing. Please send your comments to: bruce@thedentaltrader.com. Thank you.

LAGUNA HILLS 4 eq. ops. in a 975 sq. ft. suite located in a professional medical building. Also available is a 1,050 sq. ft. space across the hallway of practice/office. Great location in the heart of Laguna Hills in one of the most highly visible and accessible areas. Leasehold Improvements & Some Equipment Only. California Practice Sales Inc. (714) 639-2775.

LOOKING FOR PRACTICE in Pasadena, Glendora, La Verne, Claremont or Glendale area. 10 years exp. Has GP residency from Harvard University. Tel: (626) 354-9667.

ENDO IN YOUR OFFICE Why refer out patients & \$\$\$\$. DDS with 25 years experience will do RCT's, Apicos, and bring most instruments. 310-902-6300.

NEW UTILITY MOBILE CABINET \$360.00. www.buytpcdirect.com.

A/T 2000 AUTO DEVELOPER by Air Techniques; Good Condition; Works Great! \$795.00 (951) 677-4892.

PEDIATRIC DENTIST seeks FT/PT position in Los Angeles County. Tel. (312) 560-0857 or E-mail: lghafouri@yahoo.com

PERIODONTIST AVAILABLE with 12+ years of experience, seeking a position in a GP/Perio practice. Skilled in all aspects of periodontal surgery including cosmetic surgery & implants. Hard working & very professional. (714) 305-5911.

LA CRESENTA Retail ctr. Great visibility and GP/HMO practice. 5 ops, 2 x-rays in 1600 SF. Intra/Cam. Collected 850K 12/15 cap check per Mo. Outstanding location! Call (949) 548-4559 Agent.

DENTAL HYGINIST Office manager. RDA-EF Reseda. 401k Insurance. Fax 818 609 1158. Mysmilemakeover@aol.com

DENTIST NEEDED WITH MORE THAN 3 YEARS OF EXPERIENCE, BEING ABLE TO TREAT CHILDREN A MUST, FOR FRIDAYS AND POSSIBLE SATURDAYS. FAX RESUME TO 323-5856545.

PRACTICE FOR SALE #1080 - Los Alamitos - GP established 12 yrs. Recently renovated 4 Ops. Only dental office in shopping strip. Produced \$400k plus, collected \$249k. F.P. \$300k. Call P.P.S., (714) 832-0230.

I WANT TO BUY GENERAL DENTAL PRACTICE IN CAMARILLO/VENTURA. No HMO's. Kathleen 949-212-9645



With an order
of \$100
or more

Monthly Specials 6/01-6/30 - 800-290-4405

Prime & Bond Refill Pack

- 2 x 4.5 ml bottles
- One step bonding agent

**Only
\$99.95**

Pearson price* \$172.75 SAVE 43%
Schein price* \$186.99 SAVE 47%
Darby price* \$188.80 SAVE 48%

Herculite XRV

- All enamel shades
- Syringe or Unidose

**Only
\$35**

Pearson price* \$59.75 SAVE 41%
Schein price* \$61.99 SAVE 44%
Darby price* \$64.90 SAVE 46%

Fuji Panoramic Film 5" x 12"

- 100 pc., Green or Blue Sensitive

**Only
\$59.95**

Fuji Duplicating Film 5" x 12"

- 100 pc.

**Only
\$78.50**

GS-80 2-Spill Amalgam

- 200 pc
- ADA Accepted

**Only
\$249**

Pearson price* \$348.90 SAVE 29%
Schein price* N/A
Darby price* N/A

* - all Pearson, Schein, & Darby prices are from their website as of 5/09/05

Buy it! Sell it! Trade it!!!

"TRUE BANK FINANCING" FOR THE DENTIST

10 Year conventional rates as low as 7.0% true APR

PRACTICE ACQUISITIONS 100% + Working Capital

No Prepayment Penalty - Indication 72 hours

*Specialists in Practice Acquisition Financing
Practice Evaluations - know what your practice is worth*

Working Capital - \$15,000 - \$150,000/Applicaition only - No Financials Required

STARTING A PRACTICE, ADDING EQUIPMENT

- | | | |
|------------------------------|-------------------|------------------------|
| • Practice Start-up | Working Capital | Leasehold Improvements |
| • Application only \$150,000 | Equipment Leasing | Real Estate (25 years) |

Preferred Financial Services & Consulting Group, Inc.

CALL TODAY: toll free (888) 616-5800 email: pfs@drloan.com

CALL FOR CONSTRUCTION Build Out, TI, New Construction, Plans/Design, Equipment 17 yrs. Specializing in Dental 909-519-1451.

ADS THAT WON'T APPEAR until the August edition of The Dental Trader can be found on our website now. Go to www.dentaltrader.com and visit the Online Ad Board. This is the way to score to the best bargains and be first to respond to an ad. Note: We do not publish a July edition.

ENDO IN YOUR OFFICE Why refer out patients & \$\$\$\$. DDS with 25 years experience will do RCT's, Apicos, & bring most instruments. 310-902-6300.

PERIODONTIST WANTED for busy general practice. Roseville/Stockton areas. Call (310) 903-7610 fax resume to (818) 996-1803.

HAVE TO SIGN A LONG LEASE obligating you for years that is hard to understand? Call Kerendian & Associates (310) 914-4143. See page 13.

DENTISTS NEEDED for associateship/partnership with group practice in VAN NUYS,PACOIMA,LAS VEGAS LOCATIONS. Fax resumes: 818-780-7575, Tel: 818-335-0274.

EXPERIENCED quality oriented dentist looking p/t position in LA area. RCT, C & B, EXTRACTRIONS, CALL 323-304-9955.

HAVE YOU READ ABOUT the Botox seminars in this months Dental Practice Report.Attend the popular educational seminar that everyone is raving about without having to fly to this year's Greater New York Dental Meeting. Learn something new that you can implement immediately in your office.

DENTIST & STAFF NEEDED G.P/Ortho/Pedo/Periodontist, Office Mgr,Asst at Huntington Park/L.A 213-321-2233 Fax (resume) 323-732-6500.

I AM INTERESTED IN PURCHASING a private/fee-for-service general dental practice in San Diego area. Please contact Maya @ (858) 382-7115.

FOR RENT: Brand New Downtown L.A. Office - Wed, Fri or Sat. Ideal for specialist: Perio, Oral Surgeon or Endo. Excellent location. 310-613-7775.

LOOKING FOR A SYSTEM INTEGRATOR? Ashtel Studios is the company that can help you setup your computers, networking cables, cameras, sensors, telephone wires and audio/video cables. 866.274.8351 www.ashtelstudios.com.

SAW SOMETHING YOU WANTED in a past edition but can't locate it anymore? Archival copies of The Dental Trader are available online at www.thedentaltrader.com. (Available in high band & low band formats.)

USED DENTAL EQUIPMENTS WANTED We will pay cash for your used equipments of any condition. Call 626-277-8828.

PRACTICE FOR SALE #1024 - San Bernardino area. Established G.P. without a lease. Does \$200k+ per year. 25% Welfare, 25% Insurance, 50% Cash. Seller willing to help if transfer is need, will work for Buyer. Call Professional Practice Sales, Inc., (714) 832-0230.

SPACE TO SHARE great opportunity in Marina del Rey. 4 ops. Call Dr. Claire Ho (310) 577-5888.

CENTRAL COAST #1 (4) op computerized G.P. for sale. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. D&M PRACTICE SALES AND LEASING (818) 591-1401.

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Bakersfield, Canyon Country, Eagle Rock, Lancaster, Los Angeles, Moreno Valley, Reseda, San Jose, Santa Clarita Valley, South El Monte, Tarzana, Westlake Village, West Los Angeles, and Whittier. Call Lee Skarin and Associates at 818-991-6552, 805-373-5585, 562-592-5232, or 1-800-SKARIN #1.

SAN FERNANDO VALLEY ENDODONTIC PRACTICE FOR SALE: Over 40 years of goodwill. Central valley location with five equipped operatories and one additional plumbed but not equipped. Gross collections of \$550,000 per year with 50% net income. Solid referral base. Seller will consider staying for a transition. Asking \$350,000.

MORENO VALLEY EQUIPMENT AND LEASEHOLDS FOR SALE: Three operator office in a professional building with 1,200 square feet has one fully equipped operator and two partially equipped operatories. Good opportunity for someone to get started in practice with a low overhead and minimal debt. Asking \$55,000.

CANYON COUNTRY/SANTA CLARITA VALLEY PARTNERSHIP PRACTICE FOR SALE: Eight operator facility located in a free standing professional building. Selling partner collects over \$700,000 per year and nets over \$350,000 per year on three and one-half days per week. No advertising, no capitation and no welfare. Seller refers molar endo, perio surgery and impactions. Asking \$540,000.

WESTLAKE VILLAGE FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Practice grosses over \$500,000 per year with a net income of over \$280,000 per year. No welfare, no capitation, no PPOs. Seller refers out all endo and most oral surgery. Practice is holistically oriented. Office has two fully equipped, state of the art operatories with digital x-rays, chairside data entry, intra-oral cameras and five different wave length lasers. There is a third operator that is plumbed, but not presently equipped. Seller will stay on, at buyer's option, at a very reasonable rate of compensation to facilitate a smooth transition and to train a buyer in the use of the lasers. Huge potential for growth in crown and bridge. Asking \$400,000.

EAGLE ROCK STARTER PRACTICE FOR SALE: Long established general practice located on Eagle Rock Blvd. in Eagle Rock collects \$110,000 per year on two to three days per week. Net income is 45% of collections. No Denti-Cal or capitation. No advertising. Location has good visibility. Three equipped operatories. Good potential for growth. Asking \$70,000.00 - *PENDING*

WHITTIER STARTER PRACTICE FOR SALE: Fee-for-service practice collects \$105,000/year on two days per week with a 50% net income. No marketing. Four operatories available with one fully equipped. Low risk starter practice with good upside potential. Motivated seller. Asking \$70,000.00. - *PENDING*

LANCASTER MANAGED CARE CLINIC FOR SALE: Practice collects \$2.2 million plus per year with a net income of \$650,000 + per year on five days per week. Capitation checks exceed \$18,000/month. Patient base is 40% capitation, 40% Denti-Cal and 20% PPO/cash. Nine operatories, three associates, no specialists, no weekends. Great potential for revenue growth with marketing, specialists and adding Saturdays. Asking \$1,760,000.00. *PENDING*

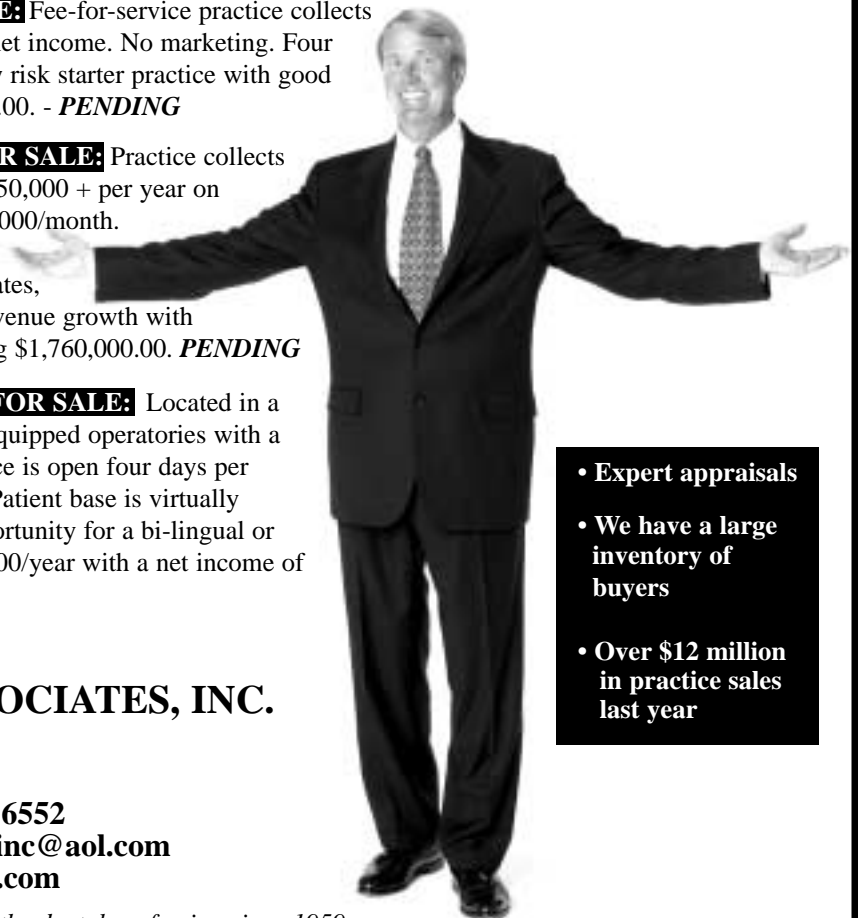
SOUTH EL MONTE GENERAL PRACTICE FOR SALE: Located in a building with good visibility, this office has four equipped operatories with a fifth that is plumbed, but not equipped. The practice is open four days per week with no weekends and does no advertising. Patient base is virtually 100% Hispanic and represents an outstanding opportunity for a bi-lingual or Hispanic practitioner. Gross collections of \$265,000/year with a net income of 44%. Motivated! Asking \$220,000.



LEE SKARIN and ASSOCIATES, INC.

29364 Castlehill Drive
Agoura Hills, CA 91301
800-SKARIN #1 Ph: 818-991-6552
Fax: 818-991-1346 Email: lsainc@aol.com
www.LeeSkarinandAssociates.com

Serving the dental profession since 1959



- Expert appraisals
- We have a large inventory of buyers
- Over \$12 million in practice sales last year

Buy it! Sell it! Trade it!!!

G-308 CHICO, CA GP, in Beautiful collegiate town. Practice averages 25 patients with 16 Hygiene patients per day and generates approximately 60 new patients per month. Approximately 50% of the patients are insured/cash patients and 50% are welfare patients. The office is 1,800 square feet in a single story free standing building, consists of 5 fully equipped. Collections of \$945K in '04. Practice: \$300K and Building: \$510K Call WPS 800-641-4179.

LOS ANGELES 5 eq. ops. in a 1,560 sq. ft. suite located in a 6 story medical/dental building. Great location, Intra Oral camera, computer system, software program, chairs, lights and x-rays all included. Doctor currently is working 2 days/week. Before purchasing a separate practice in Orange County, this Los Angeles location was closing \$400,000 per year. Projecting \$157,758 for 2005. BUYER'S NET OF \$63,246. California Practice Sales Inc. (714) 639-2775.

OFFICE/MEDICAL CONDOS FOR SALE VISTA 1,000-38,000 SF, Three-building, 100,000 SF, Class "A" project, 100% financing available, turnkey custom design, freeway visibility. Available Q4 2006. Grubb & Ellis|BRE, Matty Sundberg or Brooks Campbell (760)431-4200.

AEGD, GPR trained dentist available for part-time work (Saturdays ok). Quality dentistry! Call if you have a position available. 310-274-6445.

WE BUILD DENTAL OFFICES at View Line Construction. Let us build your dream dental office! View Line Construction 661-510-5045.

ENCINO DENTAL OFFICE FOR RENT TWO FULLY EQUIPPED OPERATORIES AVAILABLE FOR SUBLEASE, TIME SHARING. FOR INFORMATION PLEASE CALL (818) 905-8337.

NSK TASKAL 7 ENDO-MATE 2 cordless handpiece. Body only, I lost the head. \$210 shipping included. Email new-ergen@yahoo.com.

GENERAL DENTIST SEEKING to purchase quality dental practice in Woodcrest, Orangecrest & Canyon Crest (Riverside) call Ralph (951) 907-9298.

PRACTICE FOR SALE #1082 - NO. CA - Beautiful office in Fantastic Small town near Tahoe, Squaw Valley. Est 50 yrs plus, 1,000's of records. Semi retired works 3 days/week. All Cash & Insurance. No Medi-cal or PPO's. Beautiful office 1,200 sq.ft.. 4 Ops. Seller Grossed \$225k part time. Truly a Gold Rush Practice". Should Gross \$400 to \$500k first year. F.P. \$250k. Call PPS, (800) 695-2732, (714) 832-0230.

ENDODONTIST WANTED for busy general practice. Roseville/Stockton areas. Call (310) 903-7610 fax resume (818) 996-1803.

VAPOR-STERIL for Chemiclave sterilizers. Carton of four 1 liter bottles \$24.99. Call ARC EQUIPMENT and SUPPLIES toll free at (888) ARC-1551.

GENERAL DENTISTS!

Are you tired of watching your referral production walk out the front door but don't know what to do about it?

SPECIALISTS!

Looking to increase your net profit with zero overhead, control your own schedule?



AMERICAN DENTAL SPECIALISTS

UNITING DENTAL SPECIALISTS WITH GENERAL DENTISTS

714-989-2345 www.americandentalspecialists.com

ORTHODONTIST WANTED for busy general practice. Roseville/Stockton areas. Call (310) 903-7610 fax resume (818) 996-1803.

QUICK & SIMPLE PHONE IN APPLICATIONS fast approvals with no hidden fees. Get your money the fast & friendly way. Call LCF Financial 800-550-9228 (see ad pg. 5).

ARE YOU READY TO RETIRE? Call Professional Practice Capital to find out how to accelerate your retirement savings today. (800) 456-2779 or www.ppcloan.com on the web.

BEVERLY HILLS OFFICE TO SHARE Beautiful office overlooking Rodeo Drive. Prestigious medical/dental building. Please call 310-278-6630/310-275-2220.

D-304 CENTRAL COAST GP, This practice is as good as it gets. Collections of approx 2.5 million over last 12 months. Insured/cash pts only. Beautifully equipped 9 ops, w/ cerec machine and updated computer system. Call WPS 800-641-4179.

SPACE FOR DENTAL OFFICE NEEDED on Los Angeles Westside. Please call 310-795-8337 or 310-391-3233.

DENTAL PRACTICE SPACE FOR SHARE: 2 ops, 1 executive office. All fully equipped. Orange County. 714-979-0105.

RE-UPHOLSTER your dental chairs \$499.95 each. Ergo Dental Inc. 800-680-1644.

PEDODONTIST WANTED for busy Pedo practice in Anaheim. Please call Dr. Le at 714-305-2392 to set up an interview.

ELLMAN DENTO-ELECTROSURG 90.F.F.Pw/ 5tips, missing handpiece/valued at \$160.00. Paid \$1700.00/\$200.00 call 818-707-4201.

EXPERIENCED GENERAL DENTIST WANTED for busy Anaheim office P/T & F/T. Weekdays & weekend available. Please call Dr. Le 714-305-2392.

MY DENTIST SCHOOL FOR DENTAL ASSISTANTS: X-RAY LICENSE, CORONAL POLISHING COURSE APPROVED BY CALIFORNIA DENTAL BOARD 323-582-1999. WWW.RDASCHOOL.COM.

Handpiece Trading Post

Celebrating our 25th Anniversary!

*"We welcome trade-ins on equipment and supplies!
Since 1980 family owned and operated!"*

2005 is a special year for getting 100% tax write-offs on equipment. If you are thinking about replacing those old chairs or units **now is the time!!!** We specialize in rebuilt Adec chairs and units, and other brands also. All of our rebuilt chairs and units come with a 1 year guarantee. Please call for referrals in your area! We also invite you to **trade-in** your old equipment or make us an offer and we will consider it.

Cavitron and "Jet" Repair
Speedy, professional repair with factory parts!(30 to 50% less!)*Free estimates! 1 yr. war!*
(Rebuilt units available!)

Rebuilt/new HandpieceSpecials!

Kavo, NEW! p/b, multi, f/o.....	\$599
Kavo Klone, new, multi, f/o.....	\$399
Kavo Klone, new, multi.....	\$299
Tradition, power lever, reb.....	\$225
Tradition clone, new, p/b.....	\$299
Traditon p/l, f/o, reb.....	\$350
Tradition clone, new, p/b, f/o.....	\$399
NSK, p/b, f/o, reb.....	\$279
NSK clone, new, p/b, f/o.....	\$399
Titan L motor, f/o w/latch hd. new.....	\$695
Star 430 SWL, no-lube, reb.....	\$399
Star 430 SWL clone, new p/b, f/o.....	\$399
Lares, F/O, P/b reb. 6 mo. war.....	\$275
Quiet Air, rebuilt, 6 mo. war.....	\$149
Shorty, reb, w/ nosecone or sheath/head...	\$399
Titan S or SW scaler w/tip, reb.....	\$299
Kavo 2307L or 2320L with contra head....	\$899
Little Guy, demo, 5k.....	\$325
Tru-Torq, reb. 1 or 2 speed, w/sheath.....	\$299
Titan generic latch heads, new.....	\$59
Shorty generic latch heads, new.....	\$69

We also have W&H, Adec, Bien Aire, etc.
Call us we just might have it!

Purchased a new practice? Expanding or downsizing? Call us! Our 30 years of experience can save you thousands!



Handpiece Repair

Anniversary Special
Hi speed repair.....\$49!!!!
Rebuild, Midwest, NSK, etc.

We can fix the unfixable!
Send us those handpieces that your current repair guy said aren't worth fixing or "can't" be repaired! We have lots of extra parts and the experience! We'll give you free estimates!

The Super Bearings are Here!!!!
4 month Warranty for Midwest Tradition, Quiet Air, and NSK, etc. \$49, will run like new, no vibration, quiet!
Kavo, Ceramic Euro-Bearings!
Super quiet, 10 mo. warranty.....\$149
Star 430 no-lube, 10 mo. war.....\$149
Low speed overhaul....1 yr. war...\$169
Our tech. has over 15 yrs. experience!
Speedy, same day in- out repair!

Big Equipment too!

We now do mobile repairs in Orange and L.A. counties!
Professional techs. with over 20 years experience!

We also can design and build your new office or addition!
Re-built dental chairs, units, x-rays, lights, pumps, compressors, small equipment, etc.

CALL US WE CAN HELP.

Handpiece Trading Post

18627 Brookhurst St. #351
Fountain Valley, CA 92708

We like trade-ins! Visit us at:
www.handpiecetradingpost.com

800-445-6719

PRACTICE FOR SALE #4978 - Sacramento G.P. Established 40 yrs. Hi Identity location . Grosse \$1.3mil, Grossing \$140k to \$150k per month, now possible to soon gross 2 million net \$1,000,000. F.P. \$1,300,000 - Fax Resume to Tom Fitterer - (714) 832-0230, fax (714) 832-7858. E-mail Resume PPSIncnet@aol.com.

BEAUTIFUL NEW DENTAL OFFICE in West Los Angeles for rent. Part time /full time. call 310 7094129 for more information.

SONY RECEIVER STR-DA80ES, 5.1 Dolby Digital. Local pickup preferred, it's a heavy item. Email newergen@yahoo.com.

DENTAL ASSISTANT NEEDED Downtown Los Angeles, (310) 497-5797.

MOYCO UNION BROACH endo Heat-R oven, several unused obturators. \$210 shipping included. Email newergen@yahoo.com.

DENTAL OFFICE TO SHARE Downtown Los Angeles, 3 OPS, 1-3 Days/Week, (310) 497-5797.

PRACTICE FOR SALE Downtown Los Angeles with 3 ops, Collected \$226,000, 3 Days/Week, (310) 497-5797.

SMALL P/T PRACTICE IN COLTON, CA. Very low overhead. Gross average \$115K, sale price \$98K. Freestanding bldg. Idigolf@yahoo.com Or call Thomas at (714) 726-7748.

BUSY LA JOLLA General Practice for sale. Excellent location and signage. Low 15 year lease. 3 ops expandable to 5. Opens 4 days a week. 60 to 70 new patients a month. Projeets 930K for 2005. 50% overhead. Call (858) 792-0605.

PALM DESERT 7 eq. ops. in a 2,500 sq. ft. suite located on the first floor of a two story professional building. Great location on a busy boulevard, excellent staff, excellent Doctor and 12 years of Goodwill. Intra Oral Camera, computer system, software program, chairs, lights, deliveries and much more included! Projecting \$1,570,341 for 2005. BUYER'S NET OF \$293,680. California Practice Sales Inc. (714) 639-2775.

DENTAL OFFICE FOR LEASE Pomona, CA. 1-3 Days/Week, Perio/Endo/OS/Ortho preferred. 4 Operatories. Fax to (909) 397-4007.

EXCLUSIVE EQUIPMENT REPAIR SERVICES MAINTENANCE. US AND EUROPEAN EQUIPMENT SALES. DIGITAL. PAGE JULIUS AT (818)556-0903 OR CALL (888)95USDMS (888.958-7367).

PRACTICE FOR SALE #1082 - NO. CA - Beautiful office in Fantastic Small town near Tahoe, Squaw Valley. Est 50 yrs plus, 1,000's of records. Semi retired works 3 days/week. All Cash & Insurance. No Medi-cal or PPO's. Beautiful office 1,200 sq.ft.. 4 Ops. Seller Grossed \$225k part time. Truly a "Gold Rush Practice". Should Gross \$400 to \$500k first year. F.P. \$250k. Call PPS, (800) 695-2732, (714) 832-0230.

SAN DIEGO - Practices For Sale

Encinitas - El Cajon - Downtown

Large High End Cosmetic Practice Available

Call us to become notified immediately
as our new listings come up.



Ken Rubin Practice Sales, Inc.
(619) 299-6161

"SARI REIS' INTELLECT PROFESSIONALISM AND ENTHUSIASM ARE EXCEPTIONAL. I HIGHLY RECOMMEND REIS CONSULTING SERVICES." - Dr, Robert Beals.

BAKERSFIELD #14 (12) op G.P. for sale. Cash/Ins/PPO/Cap/Denti-Cal. Cap Check \$10K+/mos. Annual Gross Collect. \$1.2M+. Freestanding Bldg. w exposure/visibility. D&M PRACTICE SALES AND LEASING (818) 591-1401.

BIDENT BIPOLAR Electrosurgical System model 3001- Never used.\$1000.Call 818-707-4201.

PERI-PRO X-RAY FILMS DEVELOPER Good Condition. Asking \$999 OBO. Upgraded to digital X-ray. Need to sell to make space. 626-823-1243.

HOW TO PLACE AN AD: Go to www.dentaltrader.com, click on the Reader Ad Form, then click on the Tutorial Link. Read the brief instructions regarding one-time registration. Register using a Username & Password you cannot forget. After that you need only Log-In and enter your ad. It will appear on our Online Ad Board instantly. The 1st 20 words are free to dentists & staff!

BEHAVIORAL CHALLENGED KIDS AT YOUR OFFICE? Refer to Pedro. Take Insurances, HMO referrals (PMI, Goldenwest, Guardian, Access). 909-865-6322. Pomona, CA.

PRACTICE FOR SALE BY OWNER MANCHESTER AVE. GP.5 OPS DENTICAL/INS/CAP/CASH. 1500 SQ FT. COLLECTING \$322,000.PRICE \$195,000. NO AGENTS.

FOR SALE Almost brand new 3M Unitek light cure units, excellent condition, great price!!! Call 323 589-3438 or 714-547-6019.

APOLLO 95E MDT light cure unit; 3 sec.; for whitening and curing comps.; \$275.00 (951)-677-4892.

BUENA PARK Private Dental Office is looking for full time Front/Back assistant. Bilingual (English/Spanish). Fax resume (714) 522-2929.



Western Practice Sales

800-641-4179

BAY AREA

#A-289 SAN FRANCISCO - GP, Near Union Square Collections of \$643K in '04. Modern Equip 4 op office. Insured/cash patients. **Call for Details.**

REDUCED!! #D-250 CUPERTINO - Turn-key facility off Stevens Creek, less than two years old! Great location! **Great Build Outs! Call for Details.**

#D-278 SANTA CRUZ COUNTY - GP, Seller retiring. Modern equipped 5 op office. Insured/Cash patients only. Collections of \$523K in '03. **Office bldg/real estate available for purchase with practice.**

#D-279 SANTA CRUZ AREA - GP in great Surfing/Beach community. Nice office, 5 operatories, a mix of Fee-For-Service and some PPO's. Gross receipts in the 500K range. **Call for Details!**

#D-282 MONTEREY AREA - GP, fee for service practice. Office is 2700 sf with 5 ops. Great Opportunity in Great Area! **Call for Details!**

#D-293 SAN JOSE - GP in prime strip center, in West San Jose. New office w/2 fully equipped ops, plumbed for 2 add. ops. Insured/PPO patients. **FP \$325K**

REDUCED!! #D-288 SAN JOSE - Nice newer "turn-key" facility in a Professional Building. Rent below market value, new equipment, option to purchase pano machine. Office is 1000 sf w/3 operatories **Only \$100K**

#D-298 SAN JOSE - Turnkey facility in desirable Samaritan Hospital area. Dr. relocating and leaving behind all the major equipment for 3 fully equipped ops. No patient base. **REDUCED!!! \$125K**

NEW!! #D-304 CENTRAL COAST - GP, This practice is as good as it gets. Collections of approx 2.5 million over last 12 months. Insured/cash pts only. Beautifully equipped 9 ops, w/ cerox machine and updated computer system. **Call for Details!**

NEW!! #D-309 SAN JOSE - GP, Practice is located in a busy retail center, 2 ops w/plumbing for one additional Nicely equipped. **Call for Details!**

NORTHERN CALIFORNIA

#E-287 FOOTHILLS - GP, Long Est. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! **Only \$175K!**

#E-295 SACRAMENTO - GP, Long Est. Practice, Seller retiring. Fully equipped 5 op office. Collections avg in \$350k range over last 3 years. Insured/cash pts. **Call for Details!**

#E-300 SACRAMENTO - GP, Long est. practice. Great Opportunity to own your own building, lab and practice. **Call for Details!**

#H-253 GRASS VALLEY - GP in Awesome growing community. Office is adjacent to **Lake Wildwood**. 3 Fully equipped ops, 1000 sq ft office with beautiful leaseholds and newer equipment. Great start-up or satellite office. **Call for Details.**

#E-284 CLEARLAKE AREA - GP in Awesome fast growing Lake Community. Newly remodeled. Only one other dentist in the area. This one won't last! **Only an hour from the wine country! FP \$125K**

REDUCED!! #H-224 CHESTER/LAKE ALMANOR - Long Estab GP in Beautiful 4 Season Resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/Cash pts only. Coll'd approx. **\$300K in '04 on a 3 day week!** Office bldg avail w/purchase of practice. Real Estate **\$350K**, Practice **\$195K**

NORTHERN CALIFORNIA

NEW G-308 CHICO - Long established Practice. Collections of \$945K in '04. Modern 1800 sq ft office w/ 5 fully equipped ops, plumbed for 6th. Approx 50% insured/cash pts and 50% denti-cal. Averaging 60 new pts/month. Practice is located in one of the best areas, with high visibility. Price for practice is \$300K. Office bldg/real estate \$500K. **Call for Details.**

NEW H-311 NORTHSHORE, LAKE TAHOE - GP Long established practice. Collections of \$588K in '04. Modern equipped 4 op office. Mostly cash patients. Great location w/ scenic lake views. **FP \$325K**

CENTRAL CALIFORNIA

#I-249 STOCKTON - GP Estab practice Seller retiring. Office is located in single story prof bldg in **Prime Downtown** area. **Call for Details!**

NEW I-306 STANISLAUS COUNTY - GP, in nice historical area of town. 5 ops 1800 sq ft office w/ reasonable rent. Seller motivated. **Call for Details!**

#I-270 FRESNO - Brand New Beautiful office!! 1300 sq ft, 2 ops plumbed for 4 with even more room for expansion. Top of the line equipment. **FP \$175K**

#I-271 FRESNO AREA - Charming desirable community south of Fresno. Fee for Service. 4 ops. **Beautiful leaseholds**, granite countertops, maple floors. Collect in \$770K Range. **FP \$450K**

#J-286 SAN LUIS OBISPO COUNTY - GP, Est. 4 op practice in single story prof. bldg. Ins/Cash pts only. 4 1/2 days of hyg. Coll'd 500k in '04! **FP \$350K**

#J-292 SAN LUIS OBISPO COUNTY - GP, Long est. practice. Fee for service practice. 2 ops loyal patient base. Live and practice on the beautiful **Big Sur coastline!** **Call for Details!**

NEW #J-305 VISALIA - GP, Long estab. Mostly insured/cash patients. Two fully equipped ops, plumbed for 3rd op. Collections of \$381k in '04. **FP \$250K**

NEW #J-315 FRESNO - GP, Modern equipped 5 op office plumbed for 6th. Mixture of insured/PPO/denti-cal patient base. **Call for Details!**

NEW #I-314 MERCED - GP, 4 op office with room for 6. 100% denti-cal. Gross in the \$660k range netting close to half! **FP \$350K**

SOUTHERN CALIFORNIA

NEW #K-294 TEMECULA - GP, Excellent location. 4 operatories, 5 chairs. Collections in the range of \$340k, newer equipment. Priced to SELL! **FP \$275K**

NEW #K-310 SANTA MARIA - Wonderful mostly FFS practice. Large ops with beautiful views. Practice established for over 14 years, with new equipment and leaseholds. Grosses over 500K and growing. **FP \$365K**

NEW #K-312 MOORPARK - GP, in busy shopping center on a major street with easy freeway access. Practice has 5 ops and is grossing in the Million Dollar range. **FP \$875K**

NEW #K-316 LOS ANGELES - Turnkey facility with new leaseholds and refurbished equipment with 4 ops. Bldg may also be available for purchase! **Call for Details!**

ARIZONA

#Az-247 CENTRAL ARIZONA - GP Long Estab. practice. Dr. avg 12-15 pts/day with 30 new pts per day w/ 30 new patients per month. Office is 1450 sq ft w/4 fully equipped ops. Practice \$220K. Building Also Available for Purchase. **Call For Details.**

NEVADA

REDUCED!! #R-128 RENO - Long Estab. Fee-for-service GP. 5 ops office near hospital. Coll'd over \$600K in 2001, FP is only 50% of Gross! **FP \$175K**

#R-142 - RENO - Long Estab. GP. Seller retiring. 1,540 sf w/5 equipped ops, ofc is centrally located. Coll'd \$373K in 2002. Ins/cash pts. **Call for Details!**

#R-233 RENO - Long Estab. practice, low stress working environment. Modern equipped newly remodeled 4 op office. Collections of **\$795K**, **Highly Profitable**. Mostly Insured/cash pts. Excellent location with reasonable rent. **Call for Details. FP \$400K**

#R-276 MINDON - Turn-Key Facility with lots to offer! 1700 sq ft office w/ 4 ops. Don't pass this one up! **Call for Details!**

#LV-240 LAS VEGAS - Awesome **10 op practice** in free standing building on West Flamingo. Mostly fee for service practice w/gross about 2 million. **Call for Details!**

#LV-263 LAS VEGAS - GP Estab 24 years. Beautiful 3000 sf, 6 op practice w/ gross in Million Dollar range! **FP \$725k**

#LV-299 LAS VEGAS - GP, located in nice North LV area. 4 op office with room for expansion located in single story prof. building. **Call for Details!**

#LV-301 LAS VEGAS - GP, Nice prof. bldg in the Rainbow/95 area. Shows nice! Room for growth. Seller Extremely Motivated! **Call for Details!**

NEW! #LV-313 LAS VEGAS - GP, Well established practice with consistent collections in 1 million dollar gross range. Large quality pt base A Proven winner. **Call for Details!**

COMING SOON! LAS VEGAS - Good visibility on busy thoroughfare. Long established practice. **Call for Details.**

HAWAII

#HI-257 MAUI - GP Beautifully decorated, beautiful views. One of the only dentists between Lahaina and Kapalua. On high traffic corner lot in professional bldg. **Gross over \$650K on relaxed schedule. Call for Details!**

SPECIALTY PRACTICES

#C-256 EAST BAY - Endo, Long Estab practice. Ins/ Cash pts only. Modern equip'd 3 op office. Coll'd \$504K in '03 on 4 day schedule. **FP \$300K**

#D-283 SAN JOSE - Oral Surgery. Absolutely beautiful located in very desirable area of SJ !! New equipment, Gross over 1 Million. **Call for Details!**

REDUCED!! #D-288 SAN JOSE - SCRATCH START - Nice newer "turn-key" facility in a Professional Building with many general dentists and great referral sources. Perfect for a specialist looking to open a scratch start. Office is 1000 SF with 3 operatories. **Only \$100K**

NEW! #LV-303 LAS VEGAS AREA - Peds. practice in very desirable area of LV. Associates in place doing 100% of prod. Great business opportunity for General dentist or Specialist. **Grossed in the \$1.5 million range in 2004 on track for \$2 million in '05. Call for Details!**

NEW #D-307 EAST BAY - Perio practice. Long est Coll'd close to \$1 mill in '04. Ins/cash pts only. Beautifully appointed office with updated computer systems. Does not do implants so plenty of room for expansion for dentist that enjoys implant work. **Call for Details!**

Western Practice Sales has expanded their territory to Southern California.

To list your practice or to discuss current listings call our local presence Frank Farry 949-533-6932

www.westernpracticesales.com

Buy it! Sell it! Trade it!!!

HIPAA - It's Back

Covered entities must implement the
HIPAA SECURITY RULE by April 20, 2005.

User friendly (fill-in-the-blanks) HIPAA Security Manual, Staff Training CD, Poster Series to meet the requirement for "Periodic Updates", and required Documentation Forms

only **\$89.95** plus Shipping & Handling

Need the HIPAA Privacy Manual too?
Save \$50 and buy both manuals

for only **\$199** plus Shipping & Handling

Order before April 15th and receive "How To Prevent Embezzlement", written by Thomas & Fees, an Accounting Firm with 30 years experience working exclusively with California Dentists.

Order by Fax 714-731-7296 or call Nancy at 714-544-4341

HIPAA DENTAL SOLUTIONS, INC.™

PRACTICE FOR SALE: Garden Grove, 2ops, 3rd plumbed, retail bldg, great opportunity, very low overhead, priced for quick sale, 619-733-0990.

MULTI-SPECIALTY OFFICE looking for a part-time Oral Surgeon. Fully equipped surgical room. Great location in La Jolla. Newly grads welcome. Send resume to Gilda by fax (858)546-1242.

DENTAL OFFICE FOR SALE BY OWNER EAST SAN DIEGO COUNTY. COLLECTED 382K 2004. TRACKING TOWARD 420K 2005. 619-647-1551.

K-309 VENTURA COUNTY GP in very desirable Ventura County community. This 5 op practice is located in a busy thriving shopping center. Thousands of active patients! Nice equipment with some newer equipment, digital xray. Fee For Service practice grosses in the 1 million dollar range. Won't last Long! Call WPS 800-641-4179.

REFINANCE YOUR HIGH INTEREST RATE practice loan! Call (800) 456-2779 or visit www.ppcloan.com for details.

EXPERIENCED DENTIST Seeking position in O.C. Efficient & proficient in C+B and Operative. Call Dr. Wheatley. Call cell 951-265-1947.

PRACTICE FOR SALE #1033 - San Pedro area. Bargain - Call Professional Practice Sales, Inc., (714) 832-0230.

OFFICE FOR SALE IN RIVERSIDE 4 operatories, x-ray room and lab. Located in busy shopping center. Call (714)981-2098/(951)784-1979 or (951)784-1986 or Fax (951)784-0207.

ORTHODONTIST Need quality oriented orthodontic associate for a thriving orthodontic private practice. 2-3 days a week. Excellent opportunity. Call 323 589-3438.

DENTIST SEEKING SPACE and front office to share. Saturdays and alt Tues in Torrance or Redondo Beach. Chris 310 989-5550.

WATERLASE/BIOBASE FOR SALE fully equipped, only a year old \$44,000. Call 310-490-1050.

ORTHODONTIST NEEDED EXISTING 35+ ACTIVE ORTHO PATIENTS AT GP OFFICE IN ORANGE COUNTY. 1-2 DAYS PER MONTH. (714) 529-8497.

ONE SIEMENS wall mounted 60 kvp x-ray unit 1,400. Two DentalEZ contour chairs, one light blue, one maroon, 1,450 each. Can deliver. call 619-461-6166 or 619-460-0500.

ORTHODONTIST NEEDED to sublease beautiful dental office, will give you my referrals, call Dr. Turner at 310 4122994, bring your own staff office available three days per week for you.

Diversified Dental & Upholstery

Upholstery - Equipment - Service



Your old units can be
Refurbished to look just
like new!

New Operatory
Packages are also
available!

Sterilizers
Autoclaves & Dry Heat



Services Available:

Machanical Chair
&
Compressor Repairs
Dental Unit Painting
New & Reconditioned
Handpieces & Sterilizers
Special Upholstery for Long Procedures
Using Ultra Leather & Memory Foam

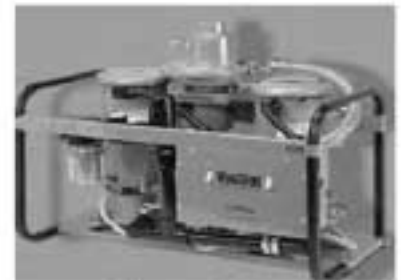


Film Processors
Many Makes & Models

Compressors



FRIDAY NIGHT PICKUP
&
MONDAY MORNING DELIVERY
BEFORE YOU OPEN!



VACUUM PUMPS

Call us today for a quote or Free Estimate!
(800) 707-3449 or (714) 827-8515

PANORAMIC PC-1000 EXCELLENT CONDITION ONLY 84 EXPOSURES TAKEN, \$5000.00. CALL (323)653-7500.

SCREAMING CHILDREN IN YOUR PRACTICE? DDS with 17 years experience will treat all pediatric patients in your office. 818-8831383.

EAST L.A. DENTAL OFFICE 3 OPERATORIES, FULLY EQUIPPED. EXPANDABLE TO 6 OPERATORIES. 1500sq.ft. LOTS OF WALK-INS. GREAT OPPORTUNITY FOR STARTERS OR EXPANDING YOUR EXISTING PRACTICE. ASKING 150K. WILL CONSIDER LEASE OPTIONS. BY OWNER. 310 801-0403.

K-294 TEMECULA, CA GP. Excellent location with 4 operatories and 5 chairs. Collections are in the range of \$340K. Newer equipment. PRICED TO SELL!! FP \$280K Call WPS 800-641-4179.

ORTHODONTIST seeking associateship (PT/FT). San Diego area preferred. Evenings and weekends negotiable. Open for practice takeover later. e-mail: webuser4852@earthlink.net.

SEEKING ORTHODONTIST Gorgeous and Spacious, Rancho Santa Margarita Practice, 7 chairs, digital xrays, pan/ceph. Call 949-636-4161.

DENTSPLY/CAULK condensaire handpiece. I need to find one! Call (760) 436-9292.

SAN JACINTO 4 eq. ops. in a 2,400 sq. ft. suite located in a two story business building. Great location, one of the fastest growing zip codes in the Inland Empire, onsite denture lab, option to expand, computers in each op., and no rent until August 1, 2005 if bought by May 1, 2005. Intra Oral camera in 4 ops., chairs, lights and much more included! Leasehold Improvements and Some Equipment Only. California Practice Sales Inc. (714) 639-2775.

ONE SIEMENS WALL MOUNTED 60 kvp x-ray unit 1,400. Two DentalEZ contour chairs, one light blue, one maroon, 1,450 each. Can deliver. call 619-461-6166 or 619-460-0500.

DENTAL CONSTRUCTION SAVE \$\$ 17 yrs in business - Call for free estimate. 909-519-1451.

MAUI CONDO FOR RENT: \$145/night, Beautifully decorated condo in Kihei/Wialea, 1 bedroom-2 bath, ocean view, pool, jacuzzi, tennis; 30 sec. walk to fantastic swimming beach. Can provide photos. Contact Doctor at 818 885-7116.

NEED A PRACTICE ACQUISITION LOAN? See our ad in this issue, or contact us at (800) 456-2779 (www.ppcloan.com on the web).

LOOKING FOR SPANISH SPEAKING orthodontist for the Onatrio area please contact Dr Ana Gama at 909-986-1003 salary negotiable.

PANORAMIC PC-1000 EXCELLENT CONDITION ONLY 84 EXPOSURES TAKEN, \$5000.00. CALL (323)653-7500.

You're Just A Television Show Away From Becoming The Overnight Expert In Your Community When You...



"Discover THE Single Best Marketing weapon That ATTRACTS Dozens Of Qualified New Patients Into Your Office...Almost Like Magic"

Learn The Secret Formula For Creating More New Patients, More Profits, & More Success...Using The Power Of Television

Be a guest on our 30-minute talk show and become the overnight expert in your community.

Call **800-914-5547** or visit the web

www.PhenomenalHealth.com

GENDEX GX FILM PROCESSOR FOR SALE Good working condition. Best price. Suck-down vacuum former for bleaching trays, etc (760) 436-9292.

PEDODONTIST Office for Lease or Sale. Will set you up in existing office. Great Opportunity! Call 707-462-8719.

PRACTICE FOR SALE #1040 - Indio - GP - Grossing \$5 to \$15k/month. Established 40 years. F.P. \$110k. Real Estate available. Call Professional Practice Sales, Inc., (714) 832-0230 or E-mail: PPSIncnet@aol.com.

PERIODONTIST needed two-three days per month in quality general practice located in Valencia. Please call (818) 355-9995.

FULLERTON Office space to share. Small private practice nice neighborhood. Inexpensive way to start your career. Available now. (714) 871-3544.

CENTRAL CA PRACTICE WANTED VISALIA, FRESNO, MERCED, etc, looking to purchase a starter practice, welfare o.k. drkim_dds@yahoo.com.

TURNKEY OFFICE in 1760 sqft proff bld - Nice build out+ops Eaglesoft - Digital xray -some contrs-charts 714 267-3643.

BEVERLY HILLS Prime Ground Floor Corner, 4 Operatories, 1100 Sq. Feet, 3 Chairs Free, Rent to Help me Phase-Out, 310-552-1441.

CAMERA-PENTAX PZ-10/TRUE MACRO LENS(2.5 & 2.8)IN CASE, COMPLETE WITH ALL MANUALS. EXCELLENT CONDITION! 818-707-4201 \$200.00.

PRACTICE FOR SALE #1071 - So. CA/Periodontic/GP Grossing \$1,800,000, net \$1 mil - 7 Ops, 3,000 sq.ft. R.E. - Full Price including RE \$2,000,000. Call Professional Practice Sales, Inc., (714) 832-0230.

DENTAL EQUIPMENT FOR SALE practice is relocating. Sterilization center, side-delivery units, rear-delivery units dental chairs and lights. Call (310) 275-4659.

REVEAL INTRAORAL CAMERAS 2 stations with monitors, a printer and lenses. \$450.00 949-586-0270.

THE RELATIONSHIP BROKER FOR OVER 20 YEARS



PRACTICE SALES

ON THE WEB AT WWW.DILWITH.COM

We Personally Show Every Practice Every Time

PRACTICES FOR SALE

Lawndale turnkey office 4 ops. Plus 4 plumbed, large waiting room great HMO or Clinic location. Everything you need except supplies and patients.

Santa Monica fee for service grossing \$400K 5 ops great location, seller retiring. **SOLD**

Santa Monica fee for service grossing \$500K 4 ops state of the art equipment, seller moving out of the area. **SOLD**

Bakersfield GP practice with building grossing 600K 8ops, seller retiring **SOLD**

Mid San Fernando Valley 10 ops. grossing 1.4M in free-standing building, this location has been a dental office for 20+ years. **SOLD**

Lancaster / Palmdale 8 ops. grossing 1.1M 6 day practice can do more with full time doctor on site. **SOLD**

Sign Up at www.dilwith.com to become part of the new **Listing Advantage Program**. It's free and you will enjoy being one of the first to see new listings. The list is growing and most practices are sold before the print advertisement is out. If you are a serious buyer and want the advantage, sign up today!

Reputation is the product of Service and Integrity

We built our business by behaving honestly

We protect our business by building trust ©

**FREE
PRACTICE
VALUATION
THRU
JULY 4TH**

UPCOMING PRACTICES FOR SALE

West Los Angeles

Burbank

Riverside County

Ventura / Oxnard

Bakersfield

*San Fernando
Valley*

CONTACT INFORMATION

**Rick Dilwith
Broker**
rick@dilwith.com

Los Angeles
213-341-5536

**Ventura / Kern
County**
805-278-0044

**San Fernando
Valley**
818-237-5550

SHERMAN OAKS 6 eq. ops. in a 2,088 sq. ft. suite located in a multi-story building. Great staff, honest doctor, family oriented office and great location! Intra Oral Camera, computer system, software package, chairs, lights, x-rays and much more included! Projecting \$959,932 for 2005. BUYER'S NET OF \$253,230. California Practice Sales Inc. (714) 639-277.

ATTORNEY YOU CAN AFFORD Married to a Dentist, I understand what it takes. LLM/Speciality in contracts: Lease, Purchase/sale, Associate/Partnership, Real Estate, Corporation, or LLC. Loan documents can be modified for your benefit. Yassi Mahdavi, Attorney At Law, LLM, Yassimahdavi@hotmail.com. 310 869 2414.

ENDODONTIST NEEDED Must accept HMO patients or willing to be enrolled. Many patients available. Please call Dr. shirazi at 951-775-5536.

GENERAL PRACTICES Southern California-Acquire early notification. Of New listings by registering with ProMed Financial, Inc. 100% Financing available. Call Debra 888-277-6633.

ORTHODONTIC PRACTICES FOR SALE San Diego, San Bernardino, Los Angeles, etc. 100% Financing. Contact ProMed Financial, Inc. for more information. 888-277-6633 or email Debra@promed-financial.com.

FOR SALE: Brand new Curing light 3M/Unitek (cordless), Ortholux TM LED. Original package. \$1200 (new \$1350), Ph: (858) 780-9986.

PRACTICE FOR SALE Large office, South Orange County. Receipts of 1.5m. Call for more info. 909-973-2346.

SELLING BRAND NEW Easydental 2004 software. Great back and front office Management program \$1995.00 call Dr H (310) 990 7224.

SELLING EASY CHAIR with delivery proma unit, few years old, desk, file cabinet, \$1000.00 OBO call (323)525-0514.

PRACTICE FOR SALE #1043 - Riverside - Hi identity building. Grossing \$600k. State of the art 4ops office. F.P. \$485k including Digital X-ray Dextrix. Call Professional Practice Sales, Inc., (714) 832-0230.

XRAY CHAIR: Barely used, perfect condition; cost \$875, will give away for \$225! Must pick it up - {650} 342-9571.

DENTIST NEEDED Please contact Farah @818-268-6029 or info@tspbiz.com.

REFERRING PROCEDURES OUT? Have your O.S., Perio Surgery, Pendo, Endo done at your office. Cell # 310-709-5251. www.DrMinoofar.com.

PINDEX, LIKE NEW \$450.00 OBO. WhipMix Vacuum Spatulator, \$300.00 OBO. Call 530-587-5582.

DENTIST: Valencia/Hesperia/San Jacinto, Partnership potential, Top Salary. Experienced a must. Call Cristina 661-212-5621 Fax resume 661-964-0371.

ARC EQUIPMENT and SUPPLIES

Air Abrasion • Air Dryers • Amalgamators • Analgesia Equipment • Autoclaves • Automatic Film Processors
Bulbs • Cabinets • Central Suction • Chairs • Compressors
Curing Lights • Cuspidors • Delivery Units • Equipment
Fiber Optics • Handpieces and Handpiece Repairs
Lights • Model Trimmers • Nitrous Equipment • Parts
Plastic Goods • Signal Systems • Sterilizers
Stools • Supplies • Ultrasonic Cleaners & Scalers • Units
Vacuum Pumps • Viewboxes • Water Bottle Systems
X-Rays • Equipment Repair & More!

888-ARC-1551 • Your Dental Dealer

Ph: 310-394-1551 Fax: 310-394-4832
1411 Broadway • Santa Monica, CA • 90404
In Business Since 1973 • Reliable and Efficient

DENTAL PRACTICE FOR SALE Sierra foothills location (Grass Valley-Nevada City). Unique opportunity. Beautiful 2200 sq ft, six operatory, modern office in growing area. Very desirable place to live, between Sacramento and Lake Tahoe. Dentists retiring! \$1,000,000+ annual gross. Fax for info: (530) 272-8662.

SAN DIEGO ORTHODONTIC PRACTICE SALE: 2-4 days/week. Share overhead with noncompeting specialist if desired. Inquire: orthoop@cox.net for confidentiality.

DENTSPLY CAVITRON Select SPS (7x3in) with slim line #0206 and Hvy tip #0302. Rarely used. Excellent condition. \$1500 call 714-608-9227.

TUSTIN Turnkey brand new office in new shopping center. 4 Ops, ready in July. Great location. Very busy street. (714) 642-1434.

WANTED PEDODONTIST For Lease or Sale. Will set you up in existing Office in beautiful Mendocino County. (no Pendo Office in this area) call 707-462-8719.

DENTAL OFFICE FOR LEASE IN VISALIA 1700 SF, 4 Fully equipped operatories, X-ray room, dark room, and lab. Call 559-936-6014.

NO PREPAYMENT PENALTY Professional Practice Capital makes dental practice loans with no prepayment penalties. Call (800) 456-2779 or visit www.ppcloan.com for details.

DENTAPORT ZX Endodontic Handpiece, with built-In Apex Locator Almost new, used 4 times. Priced to sell for \$2200 Call 559-936-6014.

MIDWEST RDH slow speed hand piece. #10067915 Rarely used. Excellent condition. \$390. Call 714-608-9227.

WHEN YOU HAVE A BUSINESS DISPUTE Stephen McNamara is the attorney you need. He is tenacious and a real problem-solver. Patrick J. Wood, Esq. See ad, Pg 18.

SPACE FOR RENT Great location Near Promenade 310-395-7221 Parking available.

OFFICE SPACE FOR RENT/LEASE in South Orange County & Mid-Wilshire Los Angeles areas. 1-5 operatories available. (213) 385-0053.

Do you love zesty, spicy or fiery foods?

Then this is **YOUR** event!

AMERICA'S



Best FOOD SHOW

All kinds of foods...from mild to wild!

Hot sauces, BBQ, salsas, baked goods, seasonings, candy, snacks...
the biggest assortment of award-winning foods with "kick" you'll find anywhere!

Food - Fun - Celebrity Chefs featured on the Food Network

Father's Day Weekend June 18-19

Orange County Fairgrounds & Expo Center

Walking distance from the OC Swapmeet...just look for the smoke.

www.zestybest.com

WHY NOT BE YOUR OWN BOSS? By renting/leasing space in South Orange County or Los Angeles Mid-Wilshire. (213) 385-0053.

DENTAL OFFICE FOR LEASE prime location South Bay area 310-370-2966.

PRACTICE FOR SALE #1044 - Irvine, CA. HMO. \$7k/month. Grossing \$330k, part time. 3 Ops, Professional building. Lease up in 1 year. Move this office to shopping center and grow rapidly. FP Reduced \$335k. Fantastic Opportunity. Call Professional Practice Sales, Inc., (714) 832-0230.

ORAL SURGEON NEEDED Busy Multi-specialty practice looking for an Oral surgeon to join us. Please call Dr. Shirazi at 951-775-5536.

ENCINO GP PRACTICE FOR SALE Upscale Family/Cosmetic Office \$20K/mo. on 2 1/2days/wk. Easy to EXPAND!!! Extremely LOW overhead. No HMO, Cap, MediCal. No Brokers Please!! (818) 377-5220 or davidds@earthlink.net.

EAGLESOFT ver.10.0 license, have 2 selling 1. Multiuser, all modules, front office to clinical cosmetic imaging, \$3500. 510.420.1717.

DANSEREAU

Call (800) 423-5657
or Website:
WWW.DHPDENTAL.COM
For More Details

**America's Best Warranty
10 Years**

America #1
Operator
\$3995



**Complete
Dental Office
\$429.00 PM oac**
Call for Details

**\$1000.00
Instant Rebate
on ANY
Dansereau
Operator*
w/Purchase*
of X ray**

Universal
Operator
Radial System
Right / Left Use
\$4995



Manufactured at: 250 E. Harrison Street, Corona CA 92879

S.S. WHITE DENTAL CHAIR (3) good working condition.
\$500 626-319-6318 David.

DEXIS GOIP sensor system for sale. Best price David 626-319-6318.

PEDIATRICS/EARLY TREATMENT ORTHODONTICS GP with 13 years experience will see Children in your office. NO SEDATIONS/MINIMUM BRACES. 714-271-9874.

FOR SALE Four Dome orthodontic chairs and one (almost new) Velopex xray developer. All in great condition 323-589-3438.

NEED A CPR RECERT? WE COME TO YOU! 2 YEAR CPR CARD/4 HOURS OF C.E UNITS-PRICE \$40 P/P-MIN.# REQUIRED-DURATION 2:15 HOURS-OUR 15TH YEAR! (626)797-6179.

PRACTICE FOR SALE Chula Vista-38 years of GOODWILL! GP with 9 Ops shared with other DDS. Professional Bldg. SDPS: 760-599-7828.

BUILD OR RELOCATE YOUR PRACTICE IN A NEW STATE OF ART DENTAL OFFICE IN PRIME LOCATION OF ENCINO CA. 818-380-9057.

DENTAL OFFICE FOR LEASE Downtown Los Angeles 1-3 Days/Week, 3 Operatories (310) 497-5797.

DENTIST NEEDED General 1-3 Days/Week (310) 497-5797.

LOOKING FOR DENTAL HYGENIST FOR STATE OF THE ART DENTAL/IMPLANT PRACTICE IN ENCINO-WORK ON PERCENTAGE.ASK FOR MONA 818-380-9057.

OFFICE SPACE TO SHARE: New office in Orange. Ideal for start-up endo or perio. Call 714-404-1735.

DENTAL ASSISTANT Downtown Los Angeles- 1-3 Days/week (310) 497-5797.

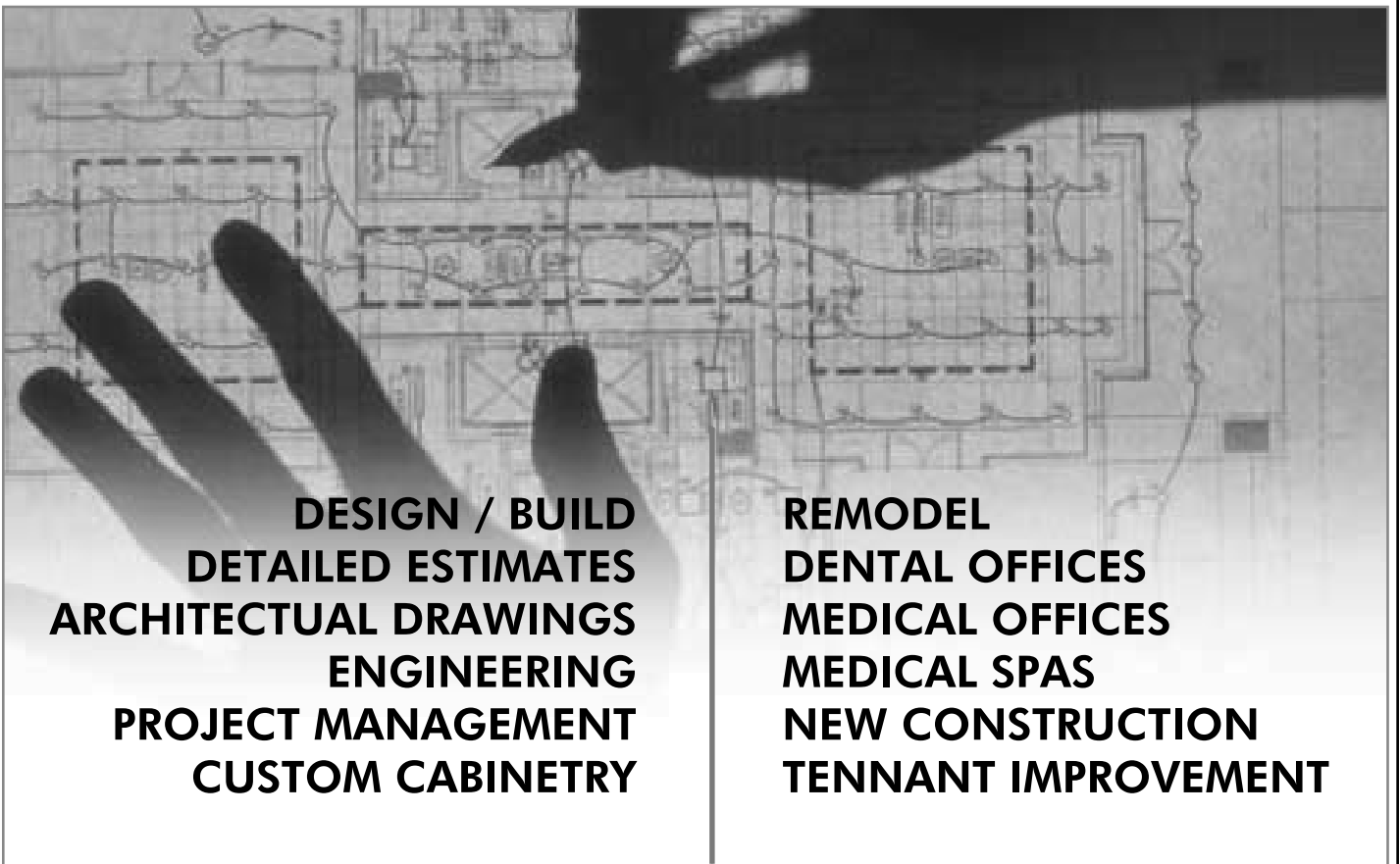
LA HABRA OFFICE FOR SALE leaseholds and equipment. 4ops in professional plaza. (714) 225-2340.

PRACTICE FOR SALE #1046- Downtown L.A. - 2 Ops, 82 year old Young DDS. Grossing \$5 to \$8k/month in 22 story Apt. building on ground floor. Nice 2 Ops office. F.P. \$35k. Call Professional Practice Sales, Inc., (714) 832-0230.

DENTIST WITH 27 YEARS EXPERIENCE looking to purchase a practice in Southern California (South Bay) 310-686-2343.

DOCTOR IN GLENDALE, CA looking for a dentist to sub-lease/rent part of existing practice (12yrs). Excellent Location. Call 818-548-0752.

DENTAL RECEPTIONISTS & APPOINTMENT COORDINATORS needed for busy dental offices. Dental experience & biligual spanish reqd. Fax 310-820-0588. Ph: 310-820-9933.



**DESIGN / BUILD
DETAILED ESTIMATES
ARCHITECTURAL DRAWINGS
ENGINEERING
PROJECT MANAGEMENT
CUSTOM CABINETS**

**REMODEL
DENTAL OFFICES
MEDICAL OFFICES
MEDICAL SPAS
NEW CONSTRUCTION
TENNANT IMPROVEMENT**



626.915.4490

reyco.group@verizon.net

Licensed | Bonded | Insured

lic.#662528

GENERAL DENTIST F/T Mon-Fri. Friendly Environment. Office in San Dimas Area. Call Lynda (909)596-1861 or fax (909)596-6362.

EXPERIENCED DENTIST looking for work in Beverly Hills, or Brentwood with possibility for partnership or purchase of practice. Call 310-234-1243.

MARKETING / PROMO SPECIALIST for Dental Offices needed. Fax resumes to 310-820-0588.

EXPERIENCED BOARD CERTIFIED PERIODONTIST will travel to your office. Good people skills. Call 949-338-7103 or e-mail drapm@hotmail.com.

DENTIST Managing & Associate DDS Experienced dentists to diagnose and treat. Earn up to \$800/day. Fax 310-820-0978.

THINKING OF SELLING? Want a second opinion as to the value of your practice? This is a big decision. If you needed an operation, wouldn't you want a second opinion before you went under the knife? Do you know all your options? Free Opinion's as to the Value and Consultations. References furnished. Call Associated Group Practice Sales/LB Brokerage, and Inc. at: (800) 673-7337.

RDA, DA, TREATMENT COUNSELORS needed for busy dental group. 1 yr dental experience req'd. Fax 310-820-0588.

SPECIALIST OR GP Lease, Share, Sublease Office in San Pedro, CA. Call (310) 832-5570.

DENTAL OFFICE MANAGER Top Salary + Benefits! Dental experience required. Bilingual spanish & managed care experience a plus. Fax 310-820-0588.

SPECIALISTS available for your office, Endodontist, Oral Surgeon, Periodontist, Pediatric Dentist, Orthodontist. Convert your practice into Multi-Specialty Center. 310-434-0040.

DENTI-CAL PRACTICE WANTED IN CENTRAL CA, SERIOUS BUYER, drkim_dds@yahoo.com

BEVERLY HILLS PRIME ground floor corner GP, 1100 sq ft. 4 operatories, move your practice, share rent, buy out; 310-552-1441, dds@911dentistry.com.

DENTIST WANTED Board Eligible PEDODONTIST Xlent Pay & Bonus, possible partnership Fax 310-820-0978.

SPECIALISTS/OFFICE FOR LEASE/SPACE SHARING. ORANGECOUNTY. General working 4 days. State of the art facility in Premier location. 714-813-7713.

PRACTICE FOR SALE Auburn nice office 7 operatories 2000sq' collections 270K in 2003 Asking 150,000 Phone 530-368-0461 Fax 530-885-2335.

PRACTICE FOR SALE #1053 - So. Bay/Redondo area - Location only, but a great one. 1,150 sq.ft. - 4 Ops, 2 equipped in shopping center w/AAA Tenants. Call Professional Practice Sales, Inc., (714) 832-0230.

ASSOCIATE NEEDED Santa Maria, Central Coast,CA- possible ownership transition. Cash/Ins. office. No MediCal/HMO. Contact Suhaydee Fuentes 805-925-4051.

HANDPIECE SERVICE Starting at \$19 - Call About Our Exclusive "No Questions Asked" 6 Month Warranty. Free Pickup - 24 Hour Turnaround. Pacific Coast Handpiece 1-877-865-2492.

ENDODONTIST WANTED for newly expanded specialty practice office in Palm Desert, CA. Call Dr. Anne Nicholas @ (760)272-6292 palmdesertimplantdentist.com.

SKILLED AND MOTIVATED DENTIST to treat all children in your practice. Willing to travel. Call 818-8831383.

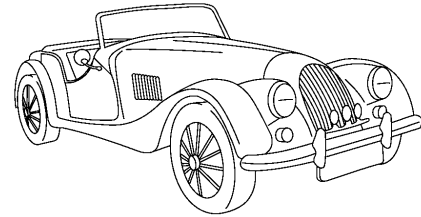
PERIODONTAL OFFICE in Los Angeles looking for highly motivated associate. Fax resume to (310) 207-7661.

DENTAL ASSISTANT Dental marketer needed. (310)488-3557.

WASCO NEAR BAKERSFIELD GP for sale. Seller retiring. cash and ins. patients only. minimum overhead 661-665-8518 after 6PM.

DENTAL SPECIALIST NEEDED: Endodontist, Oral Surgeon, Periodontist, Pediatric Dentist and Orthodontist for Dental Offices! Tel 818-718-1737. FAX 818-718-1735.

**For all the Classic Dads Out There.....
Classic Cars**



Practices for Sale

- ❖ **PONTIAC FIREBIRD - Simi Valley (Reduced)**
Startup office. 3 ops, 1 not plumbed.
.....*Make an Offer*
- ❖ **BUICK WILDCAT - Inglewood (Reduced)**
80% Medi-Cal Amidst the busiest cross streets in the city.
.....*Make an Offer*
- ❖ **DODGE CHARGER - Winnetka**
Did 237 K last year
.....*Offered At: \$75 K*
- ❖ **FORD FAIRLANE - Whittier**
Option to buy building
Strictly FFS, Zoned Residential. Clean.
.....*Offered At: \$ 310 K*
- ❖ **MUSTANG CONVERTABLE - Palm Springs (Reduced)**
9 op. LOW RENT Near the Airport Combo reimbursement. Seeing 20-30 new patients per month.. Averaging 25 patients per day.
.....*Make an Offer*
- ❖ **'57 CHEVROLET IMPALLA - Orange**
4 Plumbed, 1 Not - Clean FFS Office.
Option to buy building
.....*Offered At: \$225 K*
- ❖ **PACKARD - Paramount**
4 op 70% Medi-Cal Office right off the 91. NO HMO's Clean.
.....*Offered At: \$375 K*
- ❖ **THUNDERBIRD - Corona**
8 ops. OFF the 15 and 91 intersection, very clean, FFS
.....*Offered At: \$ 1.5 Million*
- ❖ **CORVETTE - THE AMERICAN BEAUTY-
The Big Valley**
Large Group Practice Right off Major Freeway
.....*Offered At: \$3.5 Million*

LEASE HOLDS AND REAL ESTATE

- ❖ **CHEVROLET CAMARO - Torrance**
4 Story medical/Professional Building for sale. 20,000.00 square ft., 110 Parking Spaces, one of Torrance's busiest cross streets.
- ❖ **VW BEETLE - Santa Barbara**
2 ops. Lease Hold and Supplies. Equipment < 3 Years Old
.....*Make an Offer*
- ❖ **CORVAIR - Upland**
Lease Hold Only. Equipment < 3 Years Old
.....*Offered At: \$115 K*
- ❖ **CHEVROLET MALIBU - Bellflower**
Lease Hold Only. Very Busy Strip Ctr. Equip. < 5 Years Old.
.....*Make an Offer*

Give Us a Call At:

(800) 673-7337

Associated Group Practice Sales/LB Brokerage, Inc.

Wireless Intra-oral Camera System

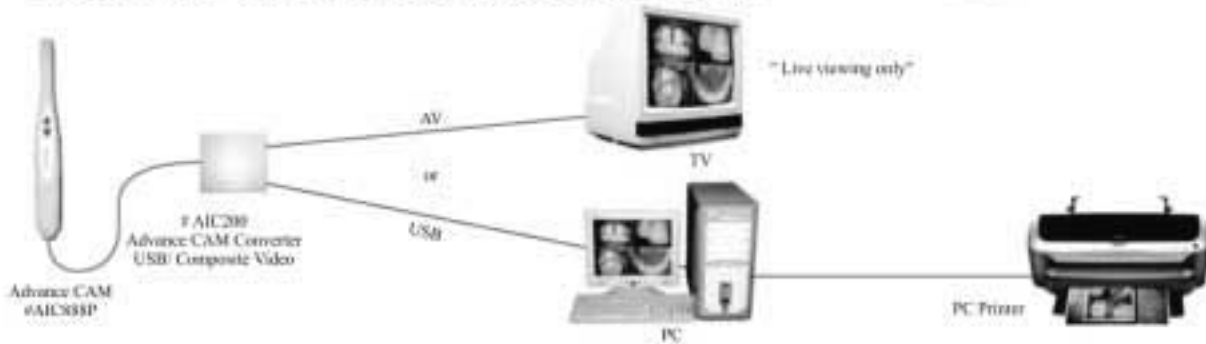
- ▶ **Simplicity**
- ▶ **Portability**
- ▶ **Versatility**
- ▶ **Clarity**



\$1795 (TV version)

\$1895 (USB version)

Call us for an in-office demo TODAY!!!



ASHTELSTUDIOS
 DENTAL OFFICE SOLUTIONS
 We will create a solution to fit **YOUR** needs



call : 866.274.8351

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

GENERAL DENTIST seeking quality practice to purchase in O.C., also Pasadena, San Marino, Palos Verdes. Call 626-375-3225.

FOR SALE X-RAY PROCESSOR: Air Techniques Perio ProIII with daylight loader. Like new. \$1200 Call (909) 386-7878.

SLO CO.PRACTICE 4 SALE! 400,000.+per yr. on 4 day wk. No caps/medi-cal. 5 ops. CCuniforms@aol.com.

PRACTICE FOR SALE #1065 - Small Town in San Joaquin Valley - Practice established 30 - 40 years - Seller 25 years - Grosses \$1,000,000 plus net, Profit \$600k - 3,000 sq.ft. building, 6 Ops. All for \$1,085,000. If you would live in Lancaster area, this practice will make you financially debt free in a short time including the purchase price. Call P.P.S. (714) 832-0230.

ENDODONTIST AND PEDODONTIST needed in La Verne General Office twice a month. percentage with daily guaranty. Call Dr. Liu 909-596-1861.

PEDO PROBLEM? Call 818-8831383 Skilled D.D.S. to see all children in your office.

BALANCED TYPODONTS READY for Board Exam at any location(w/mounting kit for manikin).Columbia Dentiform SM-PVR-860. Call (818) 621-0050.

DENTIST WITH 27 YEARS EXPERIENCE looking to purchase an active practice in Southern California. 310-686-6114.

PRIME BEVERLY HILLS OFFICE SPACE for Rent (Prestigious building) Evenings & Weekends only. Rent Negotiable 310-550-1511 Email: smgdds@aol.com.

MERCED, CA: busy practice for sale. DentiCal & insur/cash. no HMO. Low rent. Motivated sell, price negot. Email to MercedDental@yahoo.com.

PRACTICE FOR SALE #1057 - La Jolla, CA - Seller in San Diego 25+ years. Relocated to La Jolla recently. Wishes to teach and do implant Dentistry only. G.P. Practice for sale \$295k. Bargain call P.P.S., Inc., (714) 832-0230

EL CAJON BE YOUR LANDLORD AND NEVER PAY RENT! 2000 SQ. FT./495K Real-estate of dental office for SALE OR LEASE at 504-506 Magnolia St. Available summer 2005. Info= Dr. Layton (858) 729-0861 or Dr. Kuruvadi (619) 585-0225.

SANTA BARBARA CITY AREA GENERAL DENTIST WANTED. 1-2 days/wk (4-6 hrs/day), short/long term? CALL 805-965-8141 M-F 10-6.

DENTAL SPECIALIST NEEDED: Endodontist, Oral Surgeon, Periodontist, Pediatric Dentist and Orthodontist for Dental Offices! Tel 818 7181737 FAX 818-718-1735.

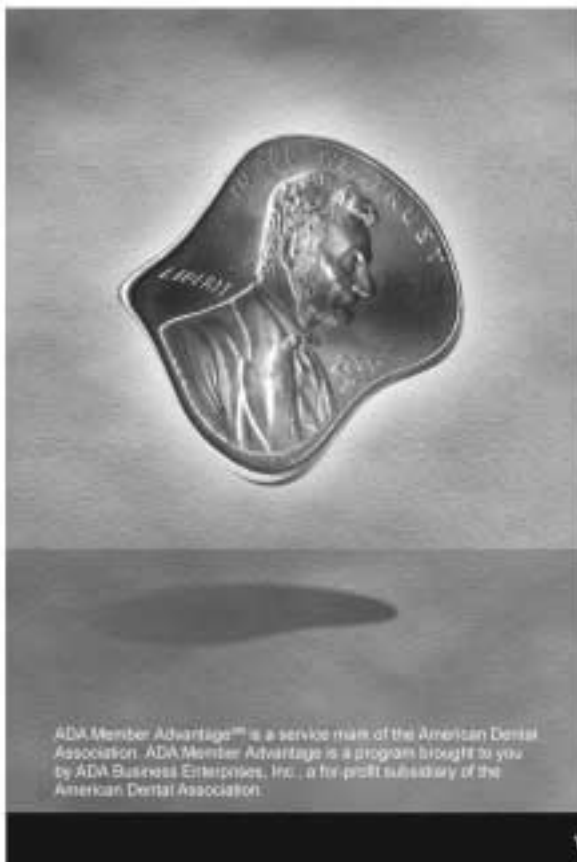
ARE YOU LOOKING FOR "IN-HOUSE ORAL AND MAXILLOFACIAL SURGEON"? Then, do it with "WISDOM". IV sedation, implants, 3rd molars, bone graft, and facial cosmetic surgery (M.D., D.D.S.), just ask. Call 949-716-5949. or e-mail to scalpel_4me@yahoo.com.

HIPAA FINES ARE HUGE Order the HIPAA Security Manual & Compliance Plan for Dentists. Only \$89.95 plus tax, S&H. or save \$50. and buy HIPAA Security and HIPAA Privacy together for only \$199. plus tax, S&H. User friendly too. HIPAA Dental Solutions, Inc. 714-544-4341.

STEVE MCNAMARA receives the highest recommendation from our office. He is well-known for being responsive to his clients, solving problems quickly at a reasonable fee, and being conscientious. We proudly refer all of our clients to Steve when they have a business dispute. Barry H. Josselson, Esq. See ad, Pg 18.

AIR ABRASION Dentsply floor tower. Seldom used. Self-contained vacuum, so it won't ruin your vacuum pump! Best offer.626-355-2391.

#D-278 SANTA CRUZ COUNTY GP, Seller retiring. Modern equipped 5 op office. Insured/Cash patients only. Collections of \$523K in '03. Office bldg/real estate available for purchase with practice.WPS 800-641-4179.



Purchase Equipment Now
Save On Your Tax Bill Later

Finance with Matsco

- Competitive interest rates with terms to fit your budget*
 - Preferred rates for ADA members
- Free business planning tools and resources
- More than 20 years of dedicated service to the dental industry

*All practice financing is subject to credit approval.

Call Sina Afredi or Bob Affleck today. 888.220.7321

ADA MEMBER ADVANTAGE™














matsco®

A Member of the Diversified Bancorp Family

www.matsco.com

ADA Member Advantage™ is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, Inc., a for-profit subsidiary of the American Dental Association.

 <p>SALE \$2499 Plus Tax ERGO Hydraulic Chair</p> <p>\$4999 Plus Tax ERGO Hydraulic Chair, unit And Light</p> <p>Includes Installation</p>	 <p>(800) 680-1644</p>  <p>OFFICE DESIGN</p>	<p>CUSTOM CABINETS TO FIT YOUR OFFICE.</p> <p>AT A GREAT PRICE!</p>  <p>GLASS TOPS</p>  <p>\$5890</p>  <p>\$1100</p>
 <p>Handpiece Starting at \$79.00 Plus Tax</p>	 <p>INTERIOR DESIGN</p>	<p>Computer Interrogation</p>  <p>High Tech Sales</p> <p>ERGO DENTAL INC.COM</p>
<p>Monthly special Turn in your old sterilizer. And get \$1000 Cash back on a new Statuim 5000</p> 	 <p>\$40 THE INTERSTATES OF AMERICA \$40</p> <p>Save Coupon \$40 dollar off your first service call</p> <p>Quality Service. Exp. 8/20/05</p> <p>Equipment Service</p>	

ORTHODONTIST NEEDED: Large private Multi-Specialty practice in Pasadena seeks partime associate for 1-2 days per week. Call (626) 432-4242.

CABO BEACH FRONT AND BIG BEAR LAKE VIEW luxury vacation rentals. One to three bedrooms fully furnished with the highest quality granite, tile & amenities. Private resorts at Villa La Estancia in Cabo & The Club at Big Bear Lake. Call Dr. @ 310-502-4619.

DENTIST FOR PEDODONTIC dental Anaesthesia/IV Sedation. Large private multi-specialty practice in Pasadena seeks partime associate. For details. (626) 432-4242.

ORTHO/PEDO MANAGER NEEDED Large multi-Specialty practice in Pasadena seeks PPO/HMO, Sales Exp., Sal. Neg. + Benefits. Call (626) 432-4242.

REDLANDS 40PS. brite-smile-center. 2004 collection \$180k on 2 - 2 1/2 days/wk. No Medical/HMOs. Asking \$230k 909-708-7733.

PERIODONTIST AVAILABLE IN O.C. 10+ years experience, good people skills, very professional, to increase your office production. (949) 500-7689.

CENTRAL COAST #2 (3) op computerized G.P. for sale. (2) ops eqt d. Mostly Cash/Ins w small amount of PPO. Ave. Gross Collections \$500K+/yr. D&M PRACTICE SALES AND LEASING (818) 591-1401.

ATTENTION: Please do not fall for the general dentists posing as IN HOUSE ORAL SURGEONS! Make sure oral surgery is done by oral and maxillofacial surgeons. We provide full scope of our specialty including general anesthesia and minimally invasive cosmetic facial surgery (Botox, lip enhancement; M.D., D.D.S. surgeon) in your office. Our record of success speaks for itself. Call: 949-716-5949.

PRACTICE FOR SALE #1062 - South Bay - Carson Area - Location only. Very attractive 3 Op office. Call Professional Practice Sales, Inc., (714) 832-0230.

REFERRING PROCEDURES OUT? Have your O.S., Perio Surgery, Pedo, Endo done at your office. Cell # 310-709-5251. www.DrMinooFar.com.

GOT COMPUTER/NETWORKING PROBLEMS??? Call Ashtel Studios TODAY!!! We can help you with your technology integration, software problems or computer problems. 866.274.8351 www.ashtelstudios.com.

PORTERVILLE Growing Community. (4) op computerized G.P. for sale. Newer equipt. Cash/INS/PPO. Ave. Gross Collections \$600K+/yr. (30) new patients/mos. D&M PRACTICE SALES AND LEASING (818) 591-1401.

AIR TECHNIQUES AT200XR Developer; Excellent condition; Cleaning kit, supplies; some X-ray film; 2 years old; Can deliver; \$3000.00 Call 831-426-1444.

DENTAL OFFICE FOR RENT No equipment. In Reseda, Ca 1100 sq. ft. 3 operatories. Gated parking. Call Dr. Bundalo 818-343-1690.

PIEZOLTRASONIC CAVITRON by Spartan.Wet/Dry Missing handpiece tip. Manual included \$200. Call 818-707-4201.

DENTAL OFFICE FOR LEASE SAN MARCOS Ideal for a periodontist, 1,110 SF, 3 Ops, office, waiting/reception, lab. Available immediately. Grubb & Ellis|BRE Mark Avilla or Matty Sundberg (760) 431-4200.

DENTIST NEEDED Glendale dental practice looking for Armenian speaking dentist. Please call 818-956-3754.

X-RAY S.S. WHITE Spacemaker model SCP 200. 805-525-3001.

SO. ORANGE CO. Orthodontist looking to share office space with specialist. Call 949-454-2920.

DENT-X 810 Plus Auto Film Processor with Daylight loader. Brand new, only \$2,495. (reg. \$5,000 and up). Call 714-772-5590.

DENTAL SPACE FOR LEASE Pico/Vermont. Low rent specialist only (Ortho preferred). Call 310-880-4447.

BEVERLY HILLS Dental office sublet: 3 ops, darkroom, inhouse lab, private office. Call 310-418-8484.

DENT-X 9000 Auto X-ray Processor w/extra set of developer/fixer racks. Perfect running condition. \$1000 firm. 310-273-5542.

AP 200 PROCESSOR Auto developer by Allied. Good condition, works great! \$650 obo 951-924-8266.

PRACTICE FOR SALE Montebello. Gross \$150K/yr. Price \$85K. 323-721-2060. Dr. Kim.

PRIVATE PRACTICE FOR SALE in Anaheim over 15 yrs, 40 ps. All new equip. 31 hrs/wk. Gross 350K. Call 714-719-9969 James.

ARE YOU LOOKING for experienced Associate General Dentist leading to the purchasing of your practice? Please call 310-666-1746.

SAN LUIS OBISPO (4) op computerized G. P. for sale. (3) ops. Eqt d. 2004 Collections \$409K on 3 day week. Located in free standing bldg. Cash/Ins/PPO Patient base. D&M PRACTICE SALES AND LEASING (818) 591-1401.

PRACTICE FOR SALE #1063 - South Riverside County - Collects \$500,000 in private practice. Beautiful "Paperless" office. Call Professional Practice Sales, Inc., (714) 832-0230.

GLENDAL #5 (3) op G.P. for sale. Nicely appointed. Gross \$20K/mos on (3) days/wk. Cash/Ins. D&M PRACTICE SALES AND LEASING (818) 591-1401.

STEVE MCNAMARA is the premiere attorney for representing dentists in business disputes. He understands the field and approaches each case with diligence, care and attention to detail. When our clients need litigation assistance. Steve is the first attorney we recommend. A. Lee Maddox, Esq. See ad, Pg 18.

DENTOX Botulinum toxins for dentistry programs. See flyer in your Dental Trader. Register now for courses in Los Angeles (July 9), San Diego (Oct 1) and San Francisco (Dec 10) Call 858 5509533.

START UP PRACTICE IN LAWDALE everything except the patients and supplies contact THE DILWITH GROUP 213-341-5536 or www.dilwith.com.

NEWHALL 7 eq. ops. in a 2,200 sq. ft. suite located in a two story medical/dental building. Great location, current owner/doctor officiates as absentee. New buyer can do the same, although if decides to work in the office, overhead would reduce significantly. Computer system, software program, chairs, lights, deliveries and much more is included! Projecting \$1,297,800 for 2005. BUYER'S NET OF \$381,114. California Practice Sales Inc. (714) 639-2775.

PRACTICE FOR SALE #1067 - San Bernardino - HMO - 3 ops - Beautiful newly renovated 30 year plus office. HMO checks \$5,000 plus. F.P. \$165,000. Call Professional Practice Sales, Inc., (714) 832-0230.



Caudill and Associates
DENTAL REAL ESTATE ADVISORS

- Leases
- Practice Sales
- Lease Renewals
- Office Relocations
- Buyer Representation

The #1 Negotiator in Dental Office real estate nationally

(909) 337-0466 (direct)

Web: www.ddsrenegotr.com

Email: caudassoc@aol.com

PRACTICE FOR SALE #1064 - In Escrow - So. Orange county - GP - Gross \$1,800,000 - 6 Ops, 8 + Hygiene days. Full Price \$1,600,000. Call Professional Practice Sales, Inc., (714) 832-0230.

SPECIALISTS NEEDED!!! Control Your Own Schedule and **INCOME!!! NO OVERHEAD!!** Openings for Ortho/Oral Surgery/Pedo/Perio and Sedation Specialists. Premiere locations in SD, OC, LA and Inland Empire. High daily minimums + % of production!!! Call American Dental Specialists-714 989 2345 www.americandentalspecialists.com.

FRESNO COUNTY #1 (3) op G.P. for sale. Limited Competition. 2004 Gross Collect. \$375K+ on 4 days/wk. Cash/INS/PPO/ Denti-Cal. Low overhead/high net. D&M PRACTICE SALES AND LEASING (818) 591-1401.

COMING SOON.....Practices for Sale.....Dental Practices for Sale in: Corona, Ontario, Torrance, Encino and more... Call Associated Group Practice Sales/LB Brokerage, and Inc. at: (800) 673-7337.

GIVE US YOUR PRICE on your supplies & equipment, and let us beat it. 310-464-8989.

STAFFING SERVICES Job seekers place your resume free! Employers place jobs at low cost: www.firstchoicedds.com. Call for more info (800) 223-5766.

PRACTICE FOR SALE San Diego (La Mesa)-Fee-for-Service GP estab 1980. Crown & Bridge/Cosmetics. 2 ADEC Ops, 1 plumbed, Medical Bldg. SDPS 760-599-7828.

BURBANK LOCATION 28 years. 3 ops (add 3 more?); 1500 sf. Retiring injured dentist; small income. No HMO/Dental. 818-848-5619.

DENTAL OFFICE OP. For rent. Prime location. Reseda Blvd. Leave message to 310-279-6335 or 310-473-6335 or 818-784-2414.

PRACTICE FOR SALE Beautiful Sonoma County location. Very attractive and contemporary office with 3 fully equipped operatories. Digital x-rays, intraoral camera, KaVo equipment. Fee for service. No PPOs, no HMOs and no Amalgam. 2004 gross \$520,000. 707-849-5048 leave message.

PRACTICE FOR SALE #1070 - Riverside/Palm Springs - HMO/GP Grossing \$500k+ - Absentee Seller. Owner will gross \$700k+ in 2005. F.P. \$625k. Very high growth area. Call Professional Practice Sales, Inc., (714) 832-0230.

TWO COMPLETE OPERATORIES of equipment, sterilizers, instruments, trac lights, vacuum, darkroom lab, composite light, x-ray, refrigerator, sell all. 818-785-0234.

NEW ADVANCE 320 Halogen Curing Light- \$260.00. www.buytpcdirect.com.



QUATRON CONSTRUCTION

The Trusted Name in the Industry

**Designers & Builders of
Quality Dental/Surgical Offices**

- ▶ New Practice/Renovations/Expansion
- ▶ Excellent References from Dentists, Sales Reps, Architects & Realtors
- ▶ Free Initial Design Consultation
- ▶ Licensed/Bonded/Insured
- ▶ Established 1985

Quatron has the expertise, the experience and the professional staff to build distinctive and efficient dental offices at the best prices!

www.dentalconstruction.com

1-800-595-3740



THE ROAD TO RICHES

"Life is short... you might as well win"

Astonishing Growth Rate
Experienced Senior Management
Set by Leaders on a Mission

A Better Plan
Profits Better Than Wages
Passive Income



Please visit Us at NDA exhibition JULY 29-AUGUST 01 booth #209
www.theroadtoriches4you.com (800) 778-6017

PENTAMIX [ESPE] Good working cond. \$99, call 626-277-6052 (after 4 pm).

LASER PREMIER CENTAURI hard tissue Eryag cuts Dentin, Enamel, Decay cost 40K. Sacrifice for fast sale. 10K. 805-532-0005.

DESIRABLE BEVERLY HILLS OFFICE SPACE for rent, to build or relocate your practice with potential future buy-out. 310-274-7732.

RESEDA (3) op G.P. for sale. Nice Starter or 2nd office. 2004 Gross Collections approx. \$210K. Nicer equip., Dentrax S/W, mixed patient base. D&M PRACTICE SALES AND LEASING (818) 591-1401.

PEDIATRIC DENTIST wanted to establish office in our building in East Bay area. Great lease terms. Great opportunity. 408-718-0682.

QUALITY MINDED DENTIST 30 yrs of private practice. Experienced in all phases - endo, oral surgery, cosmetic, etc. Seeking associateship - possible buy in. All areas considered 559-917-3121.

EL CAJON G.P. Freestanding building and practice for sale. Great corner visibility! Newly designed and equipped. Coll. \$550K plus. Call for info. Call (949) 548-4559 Agent.

YOUR PLANS GUARANTEED To Go Through Plan Check. Call Unique Interior Designs 818-994-1210

TWO COMPLETE OPERATORIES OF EQUIPMENT sterilizers, instruments, trac lights, vacuum, darkroom lab, composite light, x-ray, refrigerator, sell all. 818-785-0234.

PRACTICE FOR SALE San Diego (Pacific Beach)-Fee-for-Service GP in Professional Bldg. on busy street. 3 equipped Ops, 1 plumbed. SDPS: 760-599-7828.

TORRANCE PRACTICE FOR SALE Private general four operatory practice in professional building - Grosses over \$500,000 on 3 2 days with overhead less than 50% - Call Thomas & Fees Practice Sales (714) 544-4341.

PRACTICE FOR SALE #4951 - Vista -Oceanside/GP Practice Grossing \$200k cash. Part time, one Assistant. Net 60%. Dentures \$3,800 plus per set. Seller will teach his technique - Buyer willing to do more G.P. will gross more. Full Price \$139,500. Call Professional Practice Sales, Inc., (714) 832-0230 or E-mail PPSIncnet@aol.com.

CANYON COUNTRY PARTNERSHIP PRACTICE Selling partner grosses \$700,000/year with a net income of \$350,000+. Asking \$540,000. Kurt Skarin 818-991-6552.

DENTAL JOB SEARCH Need a new job? Visit our website: www.firstchoicedds.com Post your resume for free.

CAUDILL AND ASSOCIATES LOCATION LOCATION LOCATION, CAUDILL AND ASSOCIATES, Dental Real Estate since 1989 (909) 337-0466 (SEE AD IN DENTAL DIRECTORY).

NEW UNI-LED Curing Light- \$295.00. www.buytpcdirect.com.

SPECIALISTS NEEDED!!! Control Your Own Schedule and **INCOME!!! NO OVERHEAD!!** Openings for Ortho/Oral Surgery/Pedo/Perio and Sedation Specialists. Premiere locations in SD, OC, LA and Inland Empire. High daily minimums + % of production!!! Call American Dental Specialists-714 989 2345 www.americandentalspecialists.com.

HIPAA IS BACK! User friendly HIPAA Privacy and HIPAA Security Manuals. The pair for Only \$199. plus S&H. Order before 4/15/05 and receive, "How To Prevent Embezzlement in Your Dental Office." HIPAA Dental Solutions, Inc. (714) 544-4341.

WEST HILLS (5) op G.P. for sale. Located in professional bldg. Newer eqt. and build out. 2004 Gross Collections approx. \$300K p.t. D&M PRACTICE SALES AND LEASING (818) 591-1401.

STEVE MCNAMARA WAS PROMPT honest, accurate and above all, hard-working. I highly recommend his services if you have a business dispute. R. Iannini (Costa Mesa) See ad, Pg 18.

DON'T MAKE AN EXPENSIVE MISTAKE! Get a full Dental Demographic Report on your practice area. DentalDemographics.com or call (800) 424-6222, Scott McDonald & Associates. Competition ratios, projected growth, distribution of specialists, etc.

GET THE FACTS on what your patients are thinking. Compete In-Office Patient Survey Kit for GPs and Specialists. Call (800) 424-6222 for details. Scott McDonald & Associates, Inc.

PRACTICE #P101 - Central and So. Orange County - Associates needed. Beautiful modern office. Sign 1 - 2 year association agreement after try out period. Excellent salaries and bonuses. Want team oriented conscientious DDS. Call Tom Fitterer, P.P.S., Inc., (714) 832-0230, send or email resume's PPSIncnet@aol.com

TAKE A BITE OUT OF WRITE-OFFS from in-house financing...EZ-2005 provides a smart alternative for patients that do not qualify for traditional finance programs. Call EZ 2005 #1 Rated Dental Software at 800-273-5033.

HANDPIECES R' US we have lots of rebuilt and new high and low speeds, we even take trade-ins and purchase handpieces! Handpiece Trading Post, 800-445-6719.

HAS YOUR CPR CARD EXPIRED? Need a renewal? We come to you! American Heart Association approved course taught in your office 2/year CPR card given on the spot. Get 4 hours of C.E. Units (Class duration 2 hours). Price: \$40 per person (minimum # required. Discounts for 10+). Price includes in-class use of manual, CPR card and take home handout. Please call 626-797-6179 or pager 626-212-4440, ask for Danny G! Thanks.

CALIFORNIA INCORPORATION FOR DENTISTS: \$900. - Flat Fee www.DentalLegalServices.com Dane Levy, Attorney at Law Call (562) 951 5996 or (310) 435 6262.



Looking for Honest Answers and Flexible Solutions to Grow Your Practice?

U.S. Bancorp® Healthcare Finance Services, a proven leader in Dental Practice Financing, provides solutions for dentists. Our products and services provide flexibility to develop solutions which helps your practice grow.

Whatever your plans entail, U.S. Bancorp can help!

- Practice Acquisitions
- New Practice Start-up
- Expansions
- Equipment Finance
- Refinancing
- Multiple Practice Finance

Contact us today!
Lance Bialas or
Jeramie Eimers,
Practice Consultants
(877) 336-8346



Healthcare Finance Services

BOICE

ENGINEERING & DEVELOPMENT, INC.

DENTAL OFFICE DESIGN & CONSTRUCTION

- ❖ New or Remodel
- ❖ Dental Office Design
- ❖ Construction of a quality product
- ❖ C.A.D. Layout to maximize space options
- ❖ Certified Medical Gas Specialist
- ❖ Respect for your budget and time frame
- ❖ Personal supervision of all job phases
- ❖ Turnkey office or any construction phase

Also Available:

- ❖ Financing tailored to your needs
- ❖ Professional Interior Design

Toll-Free
(888) 462-6423

General Contractor ♦ Licensed ♦ Bonded
Excellent References

*Tell us what you want
...we'll build it!*



NEW DENTAL CHAIR mounted light (5) still in box \$475.00 each with warranty. Ergo Dental Inc. 800-680-1644.

INTEREST RATES HAVEN'T BEEN THIS LOW in decades! Now is the time to apply for the practice acquisition loan you need. Call LCF Financial 800-550-9228. (see ad pg. 5).

PROFESSIONAL PRACTICE CAPITAL provides financing for dental practice acquisitions, refinance, equipment, expansion, buy-ins, start-ups, retirement funding, and more. Call (800) 456-2779 or visit us on the web at www.ppcloan.com.

MARKETING YOUR PRACTICE? Demographics and Dental Psychographics will help you target just the patient-types you want. DentalDemographics.com or call (800) 424-6222, Scott McDonald & Associates, Inc.

HEY DOCTOR! If you know of someone who would do well to advertise in the Dental Trader...please refer them to us. Thanks for spreading the word! Sincerely, bruce@thedentaltrader.com

"I HAVE BEEN WORKING WITH REIS CONSULTING SERVICES FOR MANY YEARS. SARI REIS HAS MY UNRESERVED ENDORSEMENT". -Dr. Jeff Fester

LEGAL TIP: C (but not S) corporations can deduct disability insurance premiums. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

SUNDAY CONTINUING EDUCATION SEMINARS by PDS applied clinical dentistry seminars at affordable prices. for further information please visit us at www.pdsociety.com or call 1-866-4-CALL PDS.

MEDADENT BIOMEDICAL, INC For All your Medical Waste Disposing Contact us! We guarantee the lowest prices. Call us at (800) 200-3581 today!

LOOKING FOR FINANCING FOR YOUR PRACTICE? U.S. Bancorp Healthcare Finance Services provide equipment financing, practice acquisitions, expansions and new start -ups. Contact us today to discuss your practice needs at (877) 336-8346.

COVINA PEDO Long established practice, primarily fee for service, owner retiring. Collected \$556,212 in 2004. Asking \$430,000. Call Select Practice Sales at 626-966-8223!

LOOKING FOR A PLACE for starting or relocating a dental practice? Call Carolin at (888) 299-7848. See page 13.

AESTHETIC DENTISTRY AND DENTAL PHOTOGRAPHY by Dr. Mark Friedman and Dr. James Dunn and Master clinician, AGD on Sunday, June 12, 2005. Only \$79 for dentists , \$49 for dental assistants. Lunch included , Free parking. Call 800-762-2511.

FREE ANNUAL OSHA EMPLOYEE TRAINING See O.C.P.I. ad this issue for details.

DENTAL DIRECTORY

OSHA COMPLIANCE



PARTNERS, INC.

Let OSHA COMPLIANCE PARTNERS, INC.

Take Care of Everything



Call Toll-Free 888-55-WASTE or 888-559-2783 - Ask for Miguel Castaneda

WOOD & DELGADO
Attorneys At Law

Representing Dentists for over 20 Years in the Areas of:

- Real Estate • MSOs • Practice Purchase Agreements
- Partnership Agreements • Leases
- Space Sharing/Group-Solo • Associate Agreements
- Corporate Formations/Dissolutions
- Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law
Charles X. Delgado, Attorney at Law
Toll Free: 800-499-1474 • Fax: 800-511-2138
Visit our website at: www.dentalattorneys.com



Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal of Dental Practices

Serving the professions since 1966

How much is your practice worth??

Contact: Tom Fitterer
714-832-0230 • Fax: 714-832-7858
E-mail: PPSincnet@aol.com
Sellers-Free Appraisal (800)695-2732

SAVE ON INSURANCE!

Serving Dental Practices for over 30 years!

- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance



DENNIS ROSENE
2610 Avon, Suite C
Newport Beach, CA 92663
800-448-4664

One Monthly Payment!

DANE LEVY
ATTORNEY AT LAW

Incorporation for Dentists
\$900 Flat Fee

www.DentalLegalServices.com

Tel: (562) 951-5996



San Diego Practice Sales

760-599-7828

- ALL aspects of Practice Sales & Purchases
- Appraisals • Financing • Contract Preparation

Bob Fleming, D.D.S. Mike Hostler
Experience - Integrity - Service

Law Offices Of
Norman L. Schafler, D.D.S., J.D.
Attorney At Law

Experienced Handling of:
Dental Administration - Business - Board Matters

"We Understand Your Needs"

310-207-6700
559-784-3204

12304 Santa Monica Blvd. • Suite 300 • Los Angeles, CA • 90025



(866) SKY-DENTAL
(759-3368)

New & Used Equipment

ALL COUNTY CONSTRUCTION
Dental Office Design

DESIGN/BUILD

T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation

562-989-3350

Free Estimates

888-302-6111

Lic. #669244

D&M
PRACTICE SALES AND LEASING

"THE PERSONALIZED SERVICE DENTAL BROKER"

P.O. Box #6681, Woodland Hills, CA 91365
Phone/Fax: (818) 591-1401
www.dmppractice.com

DENTAL DIRECTORY



CALIFORNIA PRACTICE SALES INC.

John Knipf
President

(714) 639-2775
www.calpracticesales.net

326 W. Katella Ave. #4-G
Orange, Ca 92667

EXPERIENCED HANDLING OF MEDI-CAL AUDITS & HEARINGS

If you need help
Call the Law Offices of:
Norman L. Schafler, D.D.S., J.D.
Attorney at Law

310-207-6700 • 559-784-3204

TAX • FINANCIAL ADVISORY • VALUATION



CUONG LE, CPA

2020 Pico Blvd., Suite C
Santa Monica, CA 90405
(310) 450-5708
lecpa@aol.com

Success Through Diligence

Be in Business For Yourself Own your very own Kids Dental Kare Office



Branded Dental Corporation

- More than your average Dental Practice Management Corporation services.
- Complete Marketing, Management, Administrative services.
- Franchising is the most successful way to succeed in business.

www.kidsdentalkare.com



Practice Brokerage
Partnerships
•••
Associateships
Purchase Financing

THINKING OF SELLING? CALL US FIRST!

With Years of Experience We're Dedicated to Professionalism and High Ethical Standards!
Phone: (949) 548-4559 Fax: (949) 548-0525

NOW EARN YOUR CEU'S ONLINE
WWW.DENTALUNIVERSITY.NET

Visit our Website for Virtual Practice Tours: www.firstchoicedds.com



Caudill and Associates DENTAL REAL ESTATE ADVISORS

The #1 Negotiator in Dental office real estate nationally

- Leases
- Practice Sales
- Lease Renewals
- Office Relocations
- Buyer Representation

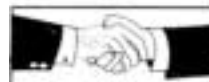
(909) 337-0466 (direct)

Web: www.ddsrenegotr.com
Email: caudassoc@aol.com



*Your Source for Savings on New
and Renewed Dental Equipment!*

30100 Town Center Drive, Suite O-136, Laguna Niguel, Ca 92677
Call 1-800-531-0312



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phldr@cox.net

**Dental Practice Sales: \$3,500 flat fee
Incorporation: \$1,350 rush, all inclusive**
Free Practice Valuations, Free Online Practice Sale Ads

Robert W. Olson, Jr., P.C., Attorney

Business, Corporate & Real Estate Law
RWOlsonJr@aol.com - (805) 963-1120

<http://www.transdental.com/rates.htm>

MOBILE UPHOLSTERY



Will beat any competitor's price by 10%
2 year limited warranty on selected materials
Free estimates in most areas
References available upon request

Redline Upholstery
1-800-600-8266

DENTAL DIRECTORY



EMILY THiet TRAN
Commercial & Residential | **Design & build beautiful Dental Cabinets**
Insured and Bonded | **Obtain loans at lowest interest rate**
Specialize in Dental Offices from A to Z | **Supply dental equipments**
17 years in business

Tel: (714) 537-5312 • (714) 539-8565 State License #540153B
 Cell: (714) 797-5260 • Fax: (714) 638-5857



ASHTELSTUDIOS
 SMALL BUSINESS SOLUTIONS
 www.ashtelstudios.com

Printing Solutions
 Web Solutions
 Software Solutions
 Computer Solutions
 Networking Solutions

866-ASHTEL.1
 909-484-2727

Phillip E. Solomon, D.D.S., J.D.
 ATTORNEY AT LAW

Are you having problems with the State Dental Board, Denti-Cal or Criminal? I can help.

925 East San Antonio Drive • Suite 14 • Long Beach, California 90807
 Telephone: **562-422-9112**
Serving the Dental Community for 25 years in legal matters



HOWDY PARTNER!

Contact us to promote your business here!
www.TheDentalTrader.com

Up to 100% Practice Financing

- Practice Acquisitions
- Start-Up Practices



- Business Refinance Program
- Commercial Real Estate
- Equipment & Expansion

m a t s c o®

A Member of the Greater Bay Bancorp Family

CALL: Bob Affleck @ 888.220.7321
bob.affleck@matsco.com



PRACTICE SALES & APPRAISALS
Reliability & High Ethical Standards
You Can Trust - Proven Results
You Can Count On

Lou Bermudez, Broker or
 Frederic Sherman, DDS, Broker
 (714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



Medadent Biomedical, Inc
For All your Medical Waste Disposing

Contact us!
 We guarantee the lowest prices.
 Call us at (800) 200-3581 today!

Diversified Upholstery & Dental Services

- | | |
|-----------------------------|--|
| New & Used Dental Equipment | Complete Dental Chair Refurbishing |
| Mechanical chair Repairs | Special Upholstery for Long Procedure Patients |
| Service Tech. Available | |

Call us for a Free Estimate!
 (800) 707-3449 OR (714) 827-8515
 www.DiversifiedDental.Net



The smart way to shop or trade

Advertise with us!

www.TheDentalTrader.com

Unique Interior Designs

Designing Unique Dental Offices Since 1983
 -Customized to fit your needs
 -Enhanced to fit your style
 -Designed to fit your budget

Call
George Fedyna, C.I.D.
818 994-1210
 www.uniqueinteriordesigns.com

EVACUATION SYSTEM CLEANER FOR ONLY \$15.00 * Biodegradeable, non foaming, triple action-enzymatic and detergent. KEEP YOUR VACUUM LINES CLEAN AND DEODORIZED. Bottle has a dispenser built-in. While supplies last. Call L.A. Dental at (909) 599-0875.

PAYING TOO MUCH FOR WORKERS COMP? The Dennis Rosene Agency has been providing quality insurance products to the Dental community for over 30 years! Let us save you money! 800-448-4664.

HAS YOUR C.P.R. CARD EXPIRED? NEED A RENEWAL? WE COME TO YOUR OFFICE ! OUR PROGRAM INCLUDES CPR, CHOKING, HEART ATTACKS AND LEGAL MATTERS - 2 YEAR CERTIFICATE GIVEN ON THE SPOT - THE CLASS IS VALID FOR 4 HOURS OF C.E. UNITS - CLASS DURATION: 2:15 TO 2:30 HOURS - OUR THIRTEENTH YEAR IN BUSINESS WITH OVER 13,000 STUDENTS CERTIFIED! WE CHARGE ONLY \$40.00 PER PERSON (MIN.# REQUIRED PER AREA) - CALL US TODAY: 626-797-6179 OR 626-212-4440 (PAGER) - ASK FOR DANNY - THANK YOU!

I WOULD RECOMMEND Wood and Delgado because of their familiarity with dental practices and promptness in returning phone calls. John R. Stewart, DDS, Orange. Call Wood & Delgado toll free: 800-499-1474.

WHY ARE YOU REFERRING OUT??? Create MULTIPLE SPECIALTY PROGRAMS in your own office. Increase collections, convenience and prestige by using our PROVEN FORMULA combined with our OS, Endo, Ortho, Perio, Pedo and Sedation specialists. 714 989 2345. have the support of a team!

POST LIGHTS: P/C LFII \$595, P/C LFI \$525, Dental- ez/Proma Daray I \$550 & II \$595, Fiad \$550, Ritter/Knight \$550. Track Lights: Ritter/Knight \$825, Pelton & Crane LFTI \$875, P/C LFIIT \$1095. Renewed equipment, paint selections white or tan. Prices are shipped price, add \$100.00 for post mount installations. Please call Dental Resources (800) 531-0312 or (949) 248-7415.

EQUIPMENT AND SUPPLIES....Most major brands and models of dental equipment at discount prices. Chairs, lights, units, vacuums, compressors, X-Rays, etc. Local and reliable. Call ARC EQUIPMENT and SUPPLIES toll free at (888) ARC-1551.

DESIRABLE AREA SM great location for private practice near promenade 620 Arizona Ave. 310-395-7221

EXPERIENCED RESTORATIVE Cosmetic DDS, with excellent patient management, seeking employment FT/PT associate position for FFS practice in 6 months. Roger.Thai@kadena.af.mil.

RAMONA G.P. 16 years goodwill. 3 ops, 2 x-rays, in 1250 S.F. Selling for health reasons. Collections '04 \$338K. Call (949) 548-4559 Agent.

THE Dental Trader

Buy, Sell or Trade all things Dental

CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: tradestaff@cox.net

Web: www.thedentaltrader.com

Old Address

Dentist's Name: _____

Address: _____

City/State/Zip: _____

New Address

Dentist's Name: _____

Calif. Dental License #: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at www.thedentaltrader.com

OCEANSIDE Beautiful fee-for-service practice, collected \$626,613 in 2004. 4 ops, owner is retiring. Call Select Practice Sales at 626-966-8223!

LA CANADA/MONTROSE PRACTICE FOR SALE by owner-collected 263,000 last year. 2 days/week. Asking 263,000. edental5252@adelphia.net.

TIRED OF POOR HANDLING of your medical waste? Contact MEDADENT Biomedical, Inc. We guarantee the best services at the lowest cost. Call us at (800) 200-3581 today!

HELPFUL HINT FOR BUYING A DENTAL OFFICE.....Before calling about a dental office, you should 1.) know where you want to practice; 2.) know your price range; 3.) know the type of practice you would feel comfortable working at; and 4.) be respectful of the Dentist Selling. After all he's earned it. For more tips Call Associated Group Practice Sales/LB Brokerage, and Inc. at: (800) 673-7337.

D-304 CENTRAL COAST GP, This practice is as good as it gets. Collections of approx 2.5 million over last 12 months. Insured/cash pts only. Beautifully equipped 9 ops, w/ cerec machine and updated computer system. Call WPS 800-641-4179.

Copyright 2005 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY

The Dental Trader
Buy, Sell or Trade all things Dental

**Submit this form online at:
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for (check one): So. Calif. No. Calif. So. & No. Calif.

Reader Ad Rates:

- 20 words of less-*FREE (\$1. per word thereafter-65 words maximum) _____
 - All Bold Type: Add \$10.(add option: \$10) _____
 - All Bold Type with Bold Border: Add \$15.(add option: \$15) _____
 - Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____
- Total # of words:...(first 20 words free-add \$1. per word after first 20 words) _____

Total: _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Advertiser's Name: _____
 Address: _____
 City/State/Zip: _____
 Phone: _____ Fax: _____
 E-mail: _____
 Authorizing signature: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:
 Check enclosed Visa/MC
 American Exp.

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month

COMMERCIAL AD FORM FOR BUSINESSES

The Dental Trader
Buy, Sell or Trade all things Dental

**Submit this form online at:
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for: So. Calif. No. Calif. So. & No. Calif.

Bonus Feature Reader Ad Rates:

- 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... _____
 - All Bold Type:(add option: \$10) _____
 - All Bold Type with Bold Border: (add option: \$15) _____
 - Black Box with Bold White Lettering: (add option: \$20) _____
 - Total # of words (first 20 words \$20. - add \$1. per word after first 20 words): _____
- Total: _____

Name: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Tel No.: _____ Fax No.: _____
 E-mail: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:
 Check enclosed Visa/MC
 American Exp.

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.



Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal of Dental Practices
Serving the professions since 1966

How much is your practice worth??

BUY-SELL-TRADE (TAX DEFERRED)

Call P.P.S. Today

**100% Financing available within 30 days,
financing approval within 6 days.**

PPS NO. CALIFORNIA - (415) 899-8580

Northern CA website. www.PPSsellsdds.com

5853 - Graeagle's Portola - Great quality of life in golfer's and sport person's paradise. Busy practice. Has averaged \$599k/yr in collectns last 2 yrs..

5855 - Sacramento Metroplex - Ortho Practice. Located in area with 10,000+ new homes. Part time has averaged \$540k/yr last 2 yrs. Beautiful office in great location w/approx. \$280k invested here. \$600k+ in contracts.

5857 - Walnut Creek. Opportunity to buy equity interest in growing practice. Hi exposure loctn. Phenomenal office w/everything digital & paperless

5858 - Berkeley's Alta Bates Medical Village - Collected \$345k in '04 w/owner slowing down. Previous yr collected \$385k. 3 Ops, 3 days of Hygiene.

5859 - Solano County - Very attractive opportunity. Beautiful 4 Ops office in great location. Collects \$450k yr w/\$180k+ in profits. Great purchase

5860 - Downtown Menlo Park - Collected \$275k in 2004 with no PPO's 3 Ops with many upgrades. Seller owns condo. Condo is optional purchase.

5861 - Union City - Starter opportunity. 2 ops and some patients. Equipment in great shape, always been a part time practice. Low purchase price.

5862 - San Bruno - Recent history reflects \$300k/yr. 2004 collected \$240k on mandated part time schedule with \$95k+ in profits.

5863 - Eureka - long established. Coll \$370k in '04. No medical. 3 Ops

**Prospective Buyers - For Hot Releases Submit your
Resume by facsimile mail (714) 832-7858 or**

E-mail PPSincnet@aol.com

PPS SO. CALIFORNIA - (714) 832-0230

Website - So. CA www.ppsdental.com

4943 - Las Vegas/Summerlin - Gross \$600k - Beautiful office - great area. FP \$385k

4951 - Oceanside/Vista - GP Practice - Grossed \$200k+, Part time - low overhead Great location, for family dentistry. Full Price \$139,950

4952 - College Town No. Sacramento. HMO & FFS. Gross 40-\$50k/mo by absentee owner. Hi identity traffic intersection in city. F.P. \$385,000.

4953 - Yucca Valley - Hi identity dental office location only. Collected \$40k/mo Location 2 Ops- Lease @ \$950/mo. Invest \$25,000, Gross \$250k first yr.

4978 - Sacramento - (a most desirable suburb) G.P. Est. 40 yrs. Hi Identity location. Gross \$1.3mil in 6 Ops, ample room to grow to \$2 to \$3mil. F.P. \$1.3mil. E-mail resume to PPSincnet@aol.com (800) 695-2732

4986 - Inland Empire - G.P. Collects \$160k annually

4989 - Orthodontic Entrepreneur. No. San Diego city. Estb Ortho \$1,200,000

4992 - Escondido area - Solo Group ownership. 1 million potential by new owner within 1st year. F.P. \$395k

1005 - Hemet - Beautiful office - \$450k investment - Shopping ctr. F.P. \$350k

1017 - Palm Springs/La Quinta area- Esbl 40 yrs. New owner 10 yrs. 9 Ops. Hi tech office. Seller to work back for Buyer. Grossing \$1.2mil

1024 - San Bernardino area. Est. GP without a lease. Does \$200k+/yr. 25% Welfare, 25% Insurance, 50% Cash. Seller willing to help in transfer.

1027 - San Bernardino area. Established GP without lease. Does \$200k+. 50% Cash, 25% Insurance, 25% Welfare

1033 - Small Practice in San Pedro area. Located in Profess. Bldg - Bargain

1037 - Western/Wilshire - Korean practice. Small office. Gross \$200k, esbl 30yrs

1040 - Indio GP - Gross \$10 to \$15k/mo. Est. 40 yrs. F.P. \$110k. RE available

1043 - Riverside - Hi identity building - Gross \$600k. state of the art. 4 Ops

1044 - Irvine, CA - \$7k/mo. Gross \$330k part time, 3 Ops. Profess building.

1045 - Newport Beach/Costa Mesa - HMO \$7k/mo. Gross \$180k. F.P. \$250k

1046 - Downtown - L.A. 2Ops, Gross \$5-\$8k/mo. In 22 story Apt bldg. F.P. \$35k

1053 - So. Bay - Redondo Area - Location only, but great one. 1,150 sq.ft., 4 Ops

1055 - Bellflower. GP Gross \$1,200,000+. F.P. \$885,000

1058 - Inglewood emergency RE Dental building. FP \$500k. Hi traffic. Hi identity

1062 - So. Bay - Carson area. Location only. Very attractive 3 Op office.

1063 - So. Riverside - Collects \$500k private practice - Betful "Paperless" office

1064 - So. OC. GP - Gross \$1.9 - 6 Ops, 8 + Hygiene days. F.P. \$1.6 mil

1061 - 2 practices 1 owner \$25k/mo. Cap cks Gross \$2,750,000, #1057 additional practice w/\$10k/mo. Cap cks Gross \$1.1 mil. FP \$1,085, incl RE - Tom Fitterer

1065 - Small town in San Joaquin valley - Practice estb. 30-40 yrs. Grosses \$1mil plus net, Profit \$600k. 3,000 sq. ft. buildg. FP \$1,085,000 inc.

R.E.

1067 - San Bernardino - HMO - 3 Ops. Beautiful newly renovated 30 yr + office. HMO checks \$5,000 + - F.P. \$165,000

1070 - Riverside/Palm Springs - HMO/GP Gross \$500k+. Absentee Seller. Owner will gross \$650k+

1071 - So CA - Periodontic/GP Gross \$1.8mil, net \$1mil. 7 Ops, 3,000sq.ft. - Full Price includes Real Estate \$2,000,000

1073 - Fontana GP - 3 Ops - 50% Dential, 50% Private. Gross \$155k. FP \$75k

1075 - Marina Del Rey - Estbl 30+ yrs. 3 Ops. Must be moved. Bargain.

1076 - LA/Santa Monica - 5 ops, 3 equipped. Ready expand. Full Price \$350k

1078 - Las Vegas/Boulder City. Gross \$600k 3 day/wk. Out of state owner needs partner. F.P. 50% interest. Low overhead office.

1080 - Los Alamitos GP - Est. 12 yrs. Recently renovated, 4 Ops. F.P. \$300k.

1081 - W. OC - GP - location. Very active shopping center - Seller moving practice.

1082 - NO. CA - Beautiful office. Small town near Lake Tahoe/Squaw Valley. Est 50 yrs. Semi retired works 3 days/wk. All Cash/Insurance No Medical/PPO. Seller grossed \$225k part time.

****FOUNDERS OF PRACTICE SALES****

100 years of combined expertise and experience!
3,000 Sales - - 30,000 Appraisals

****CONFIDENTIAL****

PPS Representatives do not give our business names when returning your calls.
****BUYERS AND SELLERS SAY****

"We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you."

Southern California

Tom Fitterer, Dean George & Wally Murray
PPS So. California (714) 832-0230

Fax (714) 832-7858 E-mail: PPSincnet@aol.com

Ray Irving - San Francisco- Sacramento

PPS No. California (415) 899-8580 Fax (415) 899-8588

PPS No. California (530) 894-0700 Fax (530) 894-1214

Wanted - G.P.'s in all areas. This is the Hottest Sellers Market in History. Sellers may want to relocate to take advantage of this Sellers Market. Get excited and build new practice in high growth area.

Orthodontic Buyers needed for SOUTHERN CALIFORNIA

SELLERS-FREE APPRAISAL (800)695-2732

SELLERS-FREE APPRAISAL (800)695-2732

Loans up to \$3,000,000

+

No Prepayment Penalty

+

Low Bank Rates =



Professional Practice Capital

The obvious answer for Practice Financing.

No need to bone-up for this one. If you're looking for practice financing make sure your lender has all the right products.

Find out more at www.ppcloan.com or call 800.456.2779

Financing for:

Acquisitions, working capital, expansion, buy-ins or buy-outs, refinancing, real estate, construction, leasehold improvements, and retirement

PRSR.TSTD
U.S. POSTAGE
PAID
LOS ANGELES, CA
PERMIT #30391