

THE Dental Trader

VOL. 7 NO. 1 • JANUARY '10
No. Calif. Edition

Ph: 877-888-4237 • Fax: 949-498-1198
DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental

Rated
#1
Software
By the
ADA*



Voted
Best
Digital X-ray
Sensor*

TIME TO GO DIGITAL
only **\$7,495!**

EZ Digital System Special:

EZ 2000 Software*:	2,395
EZ Intra-Oral Camera:	1,000
EVA Digital X-Ray Sensor, Image Software, Sheaths & Positioners:	8,200
Dell Dual Core Computer/Monitor:	895
Mobile Wood Dental Cart:	300
EZ Perio Charting & Imaging:	1,000
Training:	750

Regular Price: \$14,540

Or lease @ \$203/month
for 48 months

- **NO MONEY DOWN**
- **NO PAYMENTS for 90 days**
- **\$1 BUYOUT**

• **FREE TRAINING**
• **FREE SUPPORT**
• **FREE UPDATES**

Obtain patient benefits in **seconds**
with optional integrated
BENEFIT SERVICE
by Trojan Professional Services.

View Live Demo at www.ez2010.com

*Already have practice mgmt. software?
Want to keep it and don't need to switch?*
➔ **No problem.** Buy our Digital X-Ray
Sensor Kit complete with Image Software,
Sheaths, and Positioners **for only \$4,995.**

Or Just Buy Our Fully Featured "Software Only"

Reg. \$2,395 Sale \$1,495

EZ 2000 practice management software,
Patient & Insurance **Billing**, eClaims,
Recall, Scheduling, Statements, Mgmt.
Reports, Rx Writer, **Claims Tracking**,
Optional X-ray **Imaging**, Intra - Oral
Camera Capture, **Perio Charting**, & More!

**Call Today
800-273-5033**

*based on ADA online survey of s/u software with > 5,000 clients & cost under \$2,500; Free updates/support 1st yr; Price shown for s/u.
Sensor rating by New York's Polytechnic Institute: Winner of the "Technology Impact Award."

THE TRANSITION EXPERTS

We have closed more dental practice transactions than any other firm in the country!

**SELLERS – FOUND YOUR BUYER
WITHOUT A BROKER?**

**BUYERS – FOUND A NON-BROKERED
DENTAL PRACTICE?**

PARTICIPATING IN A BUY-IN?

SAVE MONEY. SAVE TIME.

**CALL US TODAY FOR A FIXED FEE.
YOU DON'T CLOSE, YOU DON'T PAY!**

“Best return on investment ever!”

Dr. Moni Mosharaf, Orange, Anaheim and Aliso Viejo, California

**Loan Workouts • Business Transactions • Dental Board Defense
• Lease Negotiations • Estate Planning**

WOOD & DELGADO

Attorneys At Law

The Authority in Dental Law

Offices in Irvine, San Francisco & Temecula

Toll Free: 800-499-1474

Fax: 800-511-2138

Visit our website at:

www.dentalattorneys.com

Represented over 3500 dentists

Look online for upcoming CE courses in your area



Jason P. Wood
Attorney at Law

Patrick J. Wood
Attorney at Law

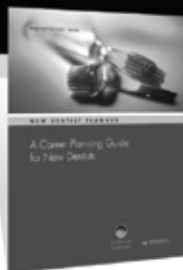
Charles X. Delgado
Attorney at Law

Jason P. Wood
Attorney at Law



Patrick J. Wood
Attorney at Law

Reduce Your 2009 Tax Bill By Investing In Your Practice!*



Get your complimentary
Project Planner at
[www.matsco.com/
DQ309CDT](http://www.matsco.com/DQ309CDT)

Take advantage of this year's Section 179 maximum deduction of \$250,000 to increase practice value, better serve your patients and increase cash flow:

- Equip unused operatories
- Upgrade dental equipment or technology
- Remodel or expand your office

Finance with Matsco to maximize your investment.
Contact your Financing Officer today.

Our practice financing experts will help you achieve your goals.

Call today:

Wendee Bren
888.874.1590

Andrew Ventura
800.326.0376



m a t s c o

A Wells Fargo Company

* Matsco does not provide tax advice. Consult with a qualified tax specialist about the tax ramifications of any equipment or other fixed asset purchase.

All practice financing is subject to credit approval.

© 2009 Wells Fargo Bank N.A. All rights reserved. Matsco is a registered trademark of Wells Fargo Bank N.A.

ADA is a registered trademark of the American Dental Association. ADA Business Resources is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

Matsco is the only practice financing company endorsed by

ADA

Business Resources™

Connecting dentists with business solutions

DT-NCal-0909

Need curing light ultrasound, cavitron w/inserts send pix and price to eltonjcar@yahoo.com.

LCD Monitor support bracket for operatory pole. Sale for \$75 cost \$175 Call 714 744-2929 yoursmile@msn.com.

ORTHODONTIST WANTED Full or Part Time Orthodontist Wanted for Multiple Locations. 310 804 8889.

ZOOM 2 BLEACHING SYSTEM SALE ONE YEAR OLD \$800 CALL 949 454 7474.

Sensimatic Electrosurge 600SE for sale, \$200. O.B.O. Used once. (949)380-9506.

X-RAY HEAD FOR TREX TROPHY NOT WORKING \$99 (YOU PAY FOR SHIPPING, OR PICK IT UP) (951)780-5508.

Palm Desert High End Office Sublease Specialist, GP pay us 35-50% depending on arrangement. Email Bpak74@yahoo.com.

Enthusiastic Office Manager/Dental Assistant with experience in insurance billing, and knowledge of dental procedures, needed in a dental implant-orientated practice. Currently part-time, but will lead to full-time. Flexible hours. Must be FLUENT in English and Chinese, with excellent communication skills, and an awareness of American and Chinese cultural differences. Located in Danville. LuiLui6@yahoo.com.

SULTAN U/P ROOT CANAL SEALER KIT \$35 (951)780-5508.

Office Space to Rent/Share Newport Beach Medical Buildings 3 Ops Computerized Digital XRAYS ZOOM Whitening Call 94 644 1616.

SIX BOXES OF GUTTA PERCHA 120 IN EACH BOX \$24 (951) 780-5508.

SPECIALTY SERVICES FOR SMALL PRACTICE. IMPLANTS, WISDOMS, DIFFICULT SURGERY. Since 1991. Come to your office. IV-sedation. ICOI+AAID member. My equipment. South Orange. Call Now (949) 374-4243.

COMPOSITE EPIC TMPT 3GM FOUR UN-OPENED SHADES U, C4, D4, B3 \$60 (951)780-5508.

PERI-PRO III AIR TECHNICS X-RAY DEVELOPER. LIKE NEW CONDITION \$275. (310) 642-6575.

Los Angeles Downtown new office set up. dentist/specialist - Short or long term sublease Pay us 35%-60%. email bpak74@yahoo.com.

Make more money! Teach dental assisting in your office. Join dentists across the US. Make TENS OF THOUSANDS OF DOLLARS by providing this easy-to-deliver program. Get started in two weeks for only \$3,995. Phone: Larry 626 941-4636 or Chris 562 777-5913. Visit: SchoolBuilderPlus.Com for details and purchase options!

GLUMA COMFORT BOND 4ML \$25 (951)780-5508.

BEVERLY HILLS DENTAL OFFICE FOR LEASE 2-3 Days/Week, 1,200 sq. ft., 3 equipped operatories, lab, private office, business area. 310-203-9993 or ElliotGreenDMD@aol.com.

PEDIATRIC DENTIST dedicated to treating infants, children, special needs in your office with the latest guidelines. (818)883-1383.

**CA REPRESENTATIVE
FOR THE NATIONAL
ASSOCIATION OF
PRACTICE BROKERS
(NAPB)**



Paul Maimone Broker/Owner
CA Broker #01172430

Happy New Year!

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2008 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

FRESNO - (3) op G.P. in single story prof. bldg. in downtown. (4) yr old eqt. Cash/Ins/PPO/Denti-Cal pt. base. 2009 Projected Gross Collections ~ \$250K. Great starter practice or 2nd location. Many referrals from M.D. neighbor. Priced to sell! **NEW**

KERN COUNTY

BAKERSFIELD #20 - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring. **SOLD**

LOS ANGELES COUNTY

ARCADIA - (4) op computerized G.P. located in a well known, easily accessible medical dental bldg. on a main blvd. Cash/Ins/PPO with no HMO's or Denti-Cal. Gross Collect \$315K+/yr on a (4) day wk.

BALDWIN PARK #2 - (5) op computerized G.P. (4) ops eqt'd. 5th plumbed. Cash/Ins/PPO/Denti-Cal pts. In a strip ctr w good signage/visibility. Easy Dental s/w. 2008 Gross Collect approx. \$230K p.t. Can do more f.t.

CALABASAS - DDS office Build to Suit opportunity for long term lease in a prestigious two story prof. bldg. Bldg. is conveniently located just off the fwy. near the center of town. 1,200 to 3,600 sq. ft. available.

CULVER CITY - Recently remodeled (3) op comp. G.P. on a main blvd w exposure/visibility. Digital x-rays. (2) new Belmont ops and (1) older Belmont op. Cash/Ins/PPO pt. base w minimal Denti-Cal & no HMO's. Gross Collect \$425K+/yr. Lower overhead office w high net. Seller returning to school. **NEW**

GLENDALE - Extremely motivated Seller wishes to sell their (4) op (2 eqt'd & 2 plumbed) G.P. office located in a free standing bldg with exposure & visibility. Mixed patient base. Gross Collect \$110K+ on (1-2) days/wk. **Price Reduction.**

LOS ANGELES (KOREA TOWN) - Computerized G.P. located in the Korea Town area of Los Angeles. Store front location with excellent exposure, visibility & signage. State of the art facility with (7) ops of newer Belmont equipt, Cerec 3, (2) lasers, fully equipped lab, (6) digital x-rays, Dentrix s/w, PRP System, Jaw Tracs, and 3D ICAT Imaging System. Annual Gross Collections of **\$1.4M+ with an annual net of approx \$450K!** Cash/Ins/PPO pt. base. No HMO's & no Denti-Cal. Approx 20 new pts./mos. 30+ years of Goodwill. Seller retiring but will assist with transition or could stay on part time. **NEW**

NORTH HOLLYWOOD - (4) op Turnkey Office with patients. (2) ops eqt'd, (2) additional plumbed. Located in a grocery store anchored Shop Ctr with excellent exposure, visibility and signage. Heavy foot traffic with many walk ins. Cash/Ins/PPO and some Denti-Cal. Seller working only part time schedule. This practice can do \$400K-\$500K with some advertising and more hours. Seller retiring. **PENDING**

RESEDA - (4) op G.P. w an x-ray room. (2) ops eqt'd, (2) additional plumbed. 10-12 new pts per mos. Pt. base is Cash/Ins/PPO and small amt of Denti-Cal. Gross Collect \$230K+/yr. p.t. Low overhead/high net. Seller retiring. **NEW**

SANTA CLARITA VALLEY - HERE'S THE ONE YOU'VE BEEN WAITING FOR!! (11) op computerized G.P. (10) ops eqt'd, 11th op plumbed. In a well known prof. bldg. with great signage! Cash/Ins/PPO/HMO and small amt of Denti-Cal. Gross Collect of \$1.6M+/yr. **with an annual net of approx \$600K!** Cap Cks of \$13K-\$15K/mos. Refers out Diff. O.S., Perio & Ortho. Pract can be easily grown to \$2.5M+/yr by adding more hygiene, specialists, and advertising.

TARZANA - (3) op computerized G.P. Located in a busy shop ctr. Excell. exposure/visibility/signage. Cash/Ins/PPO/HMO pts. 2008 Gross Collect approx. \$600K+ on a (3) day wk. Seller collect. \$960K f.t. in 2006 before her pregnancy. Tremendous upside. **SOLD**

WOODLAND HILLS - (3) op computerized G.P. in a strip center on a main blvd. w excell exposure, visibility & signage. Digital x-rays & intra oral camera. Dentrix software. Cash/Ins/PPO only. No HMO's & no Denti-Cal. 1-800 Dentist provider. 2009 projected Gross Collect. of \$700K+. Seller is taking an academic position but will transition. **PENDING**

RIVERSIDE COUNTY

SAN JACINTO (HEMET) - (4) op computerized. G.P. Absentee owned HMO practice with \$6K/mos Cap Check. No Denti-Cal! 2009 Projected Gross Collect \$450K+ on a (3) day week with a projected owner/operator net of ~ \$180K. **NEW**

ORANGE COUNTY

ANAHEIM - (3) op computerized G.P. Low overhead office. Cash/Ins/PPO/Denti-Cal patient base. Annual Gross Collections exceed \$260K/yr on p.t. schedule.

SAN BERNARDINO COUNTY

HIGHLAND - (3) op G.P. 2 ops eqt'd with newer eqt, 3rd op plumbed and eqt'd with an older chair & an x-ray. Shop. Ctr. location. Cash/Ins/PPO & a very small % of Healthy Families. No HMO's & no Denti-Cal. (18) new pts./mos. Annual Gross Collect. approx \$250K on a (4) day wk. **SOLD**

UPLAND - (3) op computerized G.P. State of the art & drop dead gorgeous. Located in a shop. ctr. with exposure/visibility & signage. Digital X-Rays & networked ops. Like new Eqt. Open 1 1/2 years & has approx. 300 pts. Grossing \$6K-\$8K/mos on a p.t. schedule with no marketing. Seller moving. **Price Reduction.** **SOLD**

SAN DIEGO COUNTY

LA MESA #3 - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2009 Proj. Gross Collect \$475K.

VENTURA COUNTY

VENTURA - MULTI SPECIALITY PRACT. - (5) op comput. office in a one story prof. bldg. Digital x-rays & pano, paperless office, 3 1/2 yr old Belmont eqt. & (2) ceiling mt'd surgical microscopes. 2 days/wk Pedo, 3 days/mos O.S., 2 days/wk. Endo, & 1+ days/mos Perio. Cash/Ins/PPO/HMO/Healthy Family pt. base. 2008 Gross Collect \$540K+.

WESTLAKE VILLAGE - Turnkey Office in a desirable upscale area, on the outer perimeter of a prof. bldg. Excellent exposure, visibility & signage. Drop dead gorgeous w marble floors, travertine counter tops, vaulted ceilings, & many designer touches. (3) ops of newer eqt. Computer networked & has digital x-rays. Sale includes dental eqt, furniture, fixtures, leaseholds & rights to the office lease.

NORTHERN CA

LODI - (4) op comp. G.P. (3) ops eqt'd, 4th plumbed. Free stand bldg on a main St. w exposure/visibility. Cash/Ins/PPO/HMO pts. Cap Ck ~ \$5K/mos. 2009 Proj Gross Collect \$460K. Absentee owner.

PETALUMA - (2) op comp. G.P. New Belmont eqt'd. Cash/Ins/PPO/HMO pts. Cap Ck ~ \$3K/mos. 2009 Proj Gross Collect \$480K. Absentee Owner.

STOCKTON - WOW! ~ \$20K/mos Cap Cks! (7) op comp. G.P. located in a prof. bldg. (3) ops of newer Belmont eqt. plus (4) ops of older eqt. Cash/Ins/PPO/HMO pts. Cap Ck ~ \$20K/mos! 2009 Proj. Gross Collect \$1.25M. Absentee owner.

UPCOMING PRACTICES FOR SALE

Anaheim, Beverly Hills, Canoga Park, Corona, Covina, Fontana, Granada Hills, Los Angeles, Montebello, No. Hollywood, Oxnard, Palmdale, Riverside, San Fernando Valley, Santa Ana, Sherman Oaks, Simi Valley, Tarzana, Torrance, Ventura Cty., & West L.A.

D&M SERVICES:

- Practice Sales & Appraisals
- Practice & Equipment Financing
- Expert Witness Court Testimony
- Pre-Death and Disability Planning
- Practice Search & Matching Services
- Locate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing
- Pre-Sale Planning



"The Personalized Service Dental Broker"

P.O. Box #6681, WOODLAND HILLS, CA. 91365

(866) 425-1877 Outside So. CA or (818) 591-1401

www.dmppractice.com

Buying A Practice? Expanding? Need New Equipment? Consolidation? Working Capital?

We have flexibility other lenders don't have and can offer you terms and rates that meet your specific needs. You don't need unnecessary financial pressure when purchasing your new practice -
you just need LCF.

LCF specializes in "NO STRESS LOANS"

One call will change the way you look at lending.
Our Personable and Professional Staff will create the loan you want and secure your approval quickly.

**Quick & Simple Phone-In Applications • Start-Up
Expansion • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms
No Hidden Fees • Deferred Payments
Step Payments • Up to 30 Year Financing**

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services • www.lcffin.com

Loc Pham
DRE Lic. #01815684

A Division of LCF Financial Inc.

Operatory Pole Mounted Light Knight In perfect condition. Value over \$700 Sell for \$150 714 744-2929 yoursmlie@msn.com.

General Dentist with 2 years clinical experience is looking to fit in a suitable dental office FT/PT. Also available to work during illness, vacations, pg leaves. Call (310) 694-1055 or email cdadds1@gmail.com.

3M ESPE SCOTCHBOND DUAL CURE DENTAL ADHESIVE \$149 (951) 780-5508.

CLARIS i310 Intra-Oral camera BRAND NEW, NEVER USED. Comes with USB cord. Mint Condition. Costs \$3500 new. b/o foothillsmiledesigns@yahoo.com.

5P&C Coachman chairs 4 sale \$400 ea. or B/O. 2ADec 1021 chairs \$500 ea. or B/O. Contact Juli 925-588-9448.

SYBRON ENDO "ELEMENTS" OBTURATION UNIT WITH PLUGGERS, G.P., TF FILES. BARELY USED \$2100. jaydeetpalimdds@hotmail.com/714-310-8553.

RESEDA DENTAL OFFICE FOR SALE Beautiful 5 operatories + 1 plumbed. Production \$300,000 with 2.5days working. Call (818) 836-4815.

Group Practice San Francisco Bay Area Gross \$3 Million, Unique niche, 800 pts/mo, Great opportunity for oral surgeon. Contact info@promed-financial.com or 888-277-6633.

SEEKING ORTHODONTIST one day a month for Visalia office. Please call (559)732-7224 or fax resume (559)732-7226.

Great opportunity in Santa Clarita Can either buy All or buy in 50% at only 115k -office worth 350k just to set-up. Great for Ortho Perio Implant 6 ops - right on Major Intersection - 26781 Bouquet Cny Rd 818-399-7399.

PRIME OPPORTUNITY FOR A DENTAL OFFICE ACROSS FROM USC AT FIGUEROA & ADAMS. TENANT IMPROVEMENTS. CALL DAVID (310) 575-1517 X209 OR DAVIP@CBM1.COM.

Dentist with 24 years experience looking to rent or sub-lease office/operatory on Saturdays in the Roseville or Sacramento area. Please contact me at drpreddis@gmail.com if interested.

Cerec 3D Sirona acquisition/Milling Unit Purchased in 2004. Under 500 millings. Software version V3.60. Serviced and certified excellent working condition in Sept. 2009. Lots of extras: powder meister, blocks, all manuals, study models. Price: \$27,500.00 plus shipping. Contact: Dr. Mark Ajlouni e-mail: arbordds@aol.com office: 408-270-2273.

"LIVEWIRES ORTHODONTICS" excellent quality of work, excellent communication with doctor, prompt delivery of appliances and study models. No weaknesses!" Dr. David Pavlick, DMD. Call LIVEWIRES for a free catalog at 330 793 9423.

Dansereau Need to replace you Assistants Seating only \$550 for our Signature Assistants Stool and receive a Free Dentists Stool. Call (800) 423 - 5657.

Barely used new Belmont Anabel dig pan-New barely used \$23000, Nomad hand held \$5700 Scican 5000 \$4900 Call Allen 760 238 8826.

Need a Dental Attorney for your Practice Sale, Partnership, Incorporation or Lease Review?

Credentials:

Dartmouth College (1981),
Honors Program in Mathematics
USC Law School (1984),
top 20% graduate
US Tax Court (1989)
Brokers License (1998)
Avvo Rated "**Superb**"
Martindale Rated since **1994** as
"**Distinguished**" and "**Very Ethical**"

Experience:

Attorney for 25 years
Completing Practice Sales since 1992
Many hundreds of sales closed



Accessibility: No appointment or retainer agreement is necessary to talk – just call! When you hire me, you work with me personally, not a paralegal or less experienced attorney. As I say in my ads: **"prompt and personalized service – guaranteed!"**

Fee Structure: I charge a flat rate for most of my services. Also, my "flat rate" services really ARE flat rate! No extra billing for exceeding a maximum number of hours – I even answer post-transaction contract questions!



"Thank you for a fantastic job you did in helping my handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."

David Buchan, DDS, San Clemente, CA

Join my Facebook Page: Dental Law Attorney

Robert W. Olson, Jr., a Professional Corporation
Attorney & Counselor at Law

www.transdental.com
Skype: RWOlsonJr

Phone: 805.882.1120
rwo@transdental.com

Make more money! Teach dental assisting in your office. Join dentists across the US. Make TENS OF THOUSANDS OF DOLLARS by providing this easy-to-deliver program. Get started in two weeks for only \$3,995. Phone: Larry 626 941-4636 or Chris 562 777-5913. Visit: SchoolBuilderPlus.Com for details and purchase options!

SIEMENS SERONA E1 WANTED unit or parts call 323-721-7153.

Why doctors choose us? Use power of referrals from existing patients, using our software - no calls. Accept on-line appointments and fill up your calendar. Capture positive patient feedback & convert to testimonials. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

Santa Rosa Dental Office for Rent 5 ops, new paint, flooring, spacious, vaccum/compressor, ready for your chairs 415-819-1977.

Apple Valley new dental practice for sale 2864 sq ft, 5 ops fully eqpt with room to expand. Lg. private office, sterilization area, lab, beautiful office, must see! Only dentist in medical building, located across from the hospital. Great potential for growth. Small patient base included. Ask for "AL" \$125,000 OBO (760)946-5200.

Ever thought how expensive a continuing education course is, when you take time away from patients to attend during a week day? PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

MORENO VALLEY DENTAL PRACTICE FOR SALE 1200 SQ FT 4 OPS FULLY EQUIPPED, LEASEHOLD AND EQUIPMENT ONLY LOCATED IN A RETAIL SHOPPING CENTER. SELLER IS VERY MOTIVATED AND WOULD LIKE TO HERE YOUR OFFER. FOR INFORMATION CALL (951)452-6460 OR EMAIL jaberdds@yahoo.com.

Waterlase MD with two gold head handpieces. \$20,000 danjenkinsdds@yahoo.com 909 239-5460.

Pelton & Crane Hustler Quiet Air Compressor w/air dryer. \$2,300.00. 530-583-4276.

Statim Cassette Autoclave Model 2000. Accessories, 3 extra cassettes, 2 new cassette seals. \$2,000.00 or best offer. 949-499-5855.

Reseda practice for sale 2 opr 1000 sq ft, busy street commercial & residential area Call (818)618-3621.

Why doctors choose us? Use eMail campaigns and promote your services from your WebSite. Provide compelling specials and coupons from your RevenueSite™. Allow prospects and patients to register for your Coupons and Specials. Send ePostCards to your patients— keep them coming back! Capture positive patient feedback & convert to testimonials. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

LITTON PROCESSOR WANTED USED LITTON PROCESSOR 707-996-4519.

"Dr. Ruiz had done it again! In his Supra-gingival Dentistry course, he delivered timely, cutting edge information in a dynamic format interactive with the participants." – Dr. C. Wagoner, Earlsyville, VA. See this month's insert for more information!

Your Trusted Source for Practice Financing



For more than 10 years, PPC LOAN has specialized in meeting the practice financing needs of California dentists.

You can count on us for:

- Personalized one-on-one service
- 100% financing plus working capital
- Low, fixed interest rates
- No prepayment penalties

Call us today to experience the PPC LOAN difference! (800) 456-2779

PPCLOAN™
ppcloan.com

Implants For Sale Biomet3i Nanotite TM Certain Prevail. 30 implants, torque and Surgical Kit \$10,000. doctordavewright@mac.com, or (559)222-6213.

Elements Obturation Unit Pluggers, Cartridges, TF files(New)\$2500. Jay (714)914-7178/jaydeeptalimdds@hotmail.com.

LOS ANGELES (KOREATOWN) Dental Office For Sale. 1200 sq ft. 3 ops. 1 plumbed. Excellent location. Pano & Ceph. Intraoral Camera. (213)842-1284.

Perio-Pro III developing machine good working condition \$400. Please call 661-444-0442.

SAN JOSE Long established practice shall top \$450,000 in 2009 collections. Central location. Very conservative Owner. Go to www.PPSsellsDDS.com. View under CURRENT LISTINGS.

Spending too much for software? DentiMax offers complete clinical and practice management software for under \$1,000. Call (800) 704-8494.

STOCKTON (7) op computerized G.P. for sale. Cash/Ins/PPO/HMO pt. base. Annual Gross Collections exceed \$1.250M. Cap Ck. ~ \$18K+/mos. Absentee owner. D&M Practice Sales 818.591.1401 License #01172430.

CENTRAL VALLEY/FRESNO AREA NICE OFFICE 3 OPS, LOADED, COLLECT 350 TO 385K ON 2 DAYS/WEEK. NO HMO/MEDICAL. ASKING 230K OBO. 4 INFO (209)861- 0687

2200 sq. ft. dental office for lease \$1 per square foot+ NNN, located in Orange county, Cypress call us (818)-360-2427.



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

PRACTICES FOR SALE – January, 2010

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

GENERAL SAN DIEGO-CARMEL MOUNTAIN – Twenty year plus established **GENERAL** Practice located in Retail Center across from Costco and Home Depot. Residential neighborhoods throughout the area. 5 equipped Ops in approx 1600 sq. ft. Patient base of approx 50% Ins, 40% PPO, 10% Self-pay.

SOLANA BEACH – NEW LISTING! TENANT IMPROVEMENTS & EQUIPMENT. Approx 1000 sq. ft. office in single story Prof Bldg. near 5 freeway. 3 equipped Ops plus Panorex. Asking only \$65K plus OWNER MAY FINANCE!

UNIVERSITY TOWNE CENTER – NEW LISTING! Beautiful and tastefully decorated, 7 Ops in approx. 2800 sq.ft. office in Professional Bldg. TENANT IMPROVEMENTS & some EQUIPMENT. Turn-key facility to relocate your practice. Perfect for Specialty +/- or Group! Offered for only 150K!!

SAN DIEGO-CARMEL VALLEY – Seller relocating his practice. TENANT IMPROVEMENTS & EQUIPMENT. 5 Equipped Ops. + 1 Plumbed in approx 1724 sq. ft. Turn-key Opportunity in Outstanding LOCATION!! Offered for 95K for quick sale. **SELLER MAY FINANCE!!**

SAN DIEGO-OCEANSIDE/CARLSBAD – NEW LISTING! Very well established high-tech **GENERAL** Practice. 5 Ops in 1875 sq. ft. Pelton & Crane chairs and delivery 3 years old. Completely computerized. Newer ADEC Sterilization Center. Excellent location in Professional Bldg.

SAN DIEGO-CHULA VISTA-EASTLAKE – ORTHODONTIC Practice established 2 years as satellite. GORGEOUS Office in Prof Bldg (several Gps in immed area) 5 treatment Ops, 1 private exam Op. Planmeca digital Pan-Ceph. Large windows with pleasant view. Once in a lifetime "turnkey" opportunity with existing cash flow!!

TEMECULA – NEW LISTING!!—Six year established **GENERAL** Practice comprised of Insurance, Cash and PPO patients. 25-30 new patients per month! Situated in close proximity to freeway, Mall and Old Town. Spacious 2400 sq. ft. Office with 8 Ops (4 equipped).

SAN DIEGO-EL CAJON – General Practice (which also does implants) available. 3 equipped Ops plus 1 plumbed in approx 2200 sq. ft. Freestanding building with signage. Collected 551K in 2008. Practice is offered for 460K. **BUILDING also FOR SALE for 600K.**

SAN DIEGO-CHULA VISTA-EASTLAKE - Three Year Young **GENERAL** Practice available. in major GROWTH AREA. Comprised of 5 Ops (3 equipped with dental cabinetry, 2 plumbed) in approx 1660 sq. ft. GREAT Opportunity to acquire a newer, built-out office. Patient base made up of PPO, Cash and CAP. REDUCED to only 150K!!!

SAN DIEGO-NATIONAL CITY – NEW LISTING!!—Tenant Improvements and Equipment of **GENERAL** Practice. 5 equipped Ops, 1 plumbed in 2500 sq. ft. Asking 175K.

for updates, please visit us at

WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with

PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler **(760) 599-7828** Bob Fleming, D.D.S.
(voice mail)
SERVICE — INTEGRITY

LVI DENTISTS PANKEY DENTISTS NEEDED AS OUR LAB CLIENTS FOR HIGH QUALITY RESTORATIONS. RICK 213-613-1777.

"They were clear concise and had a good knowledge of the law in this highly specific area. I would recommend Wood and Delgado above all other attorneys. The others didn't compare." Nicholas N. Gadler, D.D.S., San Diego, California-See our ad on Pg. 2.

I have space for rent 5 operatories, fully plumbed. Ideal for general or specialist. Please call 510 791 0600 or email raoulshah@gmail.com.

Curious where the doctor next door is getting all those new patients? He came to us! Get 275 - 400 new patients per year GUARANTEED! Visit www.AttractDentalPatients.com.

Neuromascular Technician Available for all your high end cosmetic and full mouth cases. Call USPLC ask for Rick 213-613-1777.

PRACTICE FOR SALE Temecula- 6 year established GP. 8 Plumbed Ops (4 equipped) in 2400 sq.ft. 25+ new pts. Per month!! SDPS: 760-599-7828.

Practice in Beautiful Belmont, CA Surrounded by dental specialties in a 2-story Prof. Bldg w/easy access to public transportation. 860 sf w/ 2 ops & plumbed for 1 add'l. \$210k (A-817) WPS 800-641-4179.

DiscoveryCam wireless intraoral camera from videodental.com. Bought for \$1999 two years ago. Comes with all accessories. (818)518-7426.

Restorative Dentists experienced in placing dental implants needed for high end FFS practice in Palm Desert & Los Angeles 760 674 0303.

Free Practice Appraisal Stuck with the same gross income and rising overhead? How often have you thought about growing your practice but don't know where to start? Do you know what your practice is worth? Get a free practice appraisal with AFTCO and start planning for your future instead of running from it. Call AFTCO at 714-832-6340.

Bienair optima MX electric handpiece system. EXCELLENT SHAPE. Also have 3 bienair electric HP's handpieces for sale. (818)518-7426.

Waterlase for sale \$17,500. Call 310-989 8999.

DENTAL PRACTICE FINANCING with an experienced, local dental lender who can get the deal done quickly! Call Evan Barker at Partners Bank of California today. 949.732.4068.

dental office for sale in Anaheim and Corona, owner wants a quick sale. Beautiful offices call Dr Lee at 714-380-9958 susanhyon@gmail.com.

How do I increase Patient Flow? Use interactive WebSite as a sales channel. Accept on-line appointments and fill up your calendar. Capture positive patient feedback & convert to testimonials. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

No need to miss work to attend continuing education courses. PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

DO YOU RESTORE BICON DENTAL IMPLANTS? I provide complete Bicon Restorations, Crowns, IAC, Dentures and more, CALL RICK 213-680-9020.

RDA Needed New, Hi-tech office, La Palma (North OC). Efficient, Proactive, Caring. Great future in a growing company. Fax: 562.865.3999.

NEW DENTAL OFFICE FOR RENT 1-2 DAYS. EXCELLENT LOCATION, LARGE PARKING, SAN FERNANDO VALLEY. EQUIPMENT AND SUPPLIES 8186486582.

Dental Spa Practice in Fresno CA for Sale Asking \$350K Modern 3000 sq ft facility, plumbed for 10 with 4 adec ops, Deka CO2 Laser, Panoura Ultra with cephal, Dextrix, and Digital. No HMO. Gross over \$700K in 2007, and over \$600K in 2008. Seller may carry note. Great opportunity. Call Loc Pham, Broker, DRE #01815684, 714-550-7494 or quickbiz4-e@yahoo.com. Prop #10129.

CE COURSE in San Francisco: Supra-gingival Dentistry: Easy, Predictable Porcelain Veneers, Onlays, and Full Crowns with Dr. Jose Luis Ruiz. Friday, February 19th, 7 CE Units, See Insert for More Information!

FRESNO (3) op G.P. for sale in downtown. (4) yr old eqt. Cash/Ins/PPO/Denti-Cal pt. base. 2009 Projected Gross Collections ~ \$250K. Great starter practice or 2nd location. Priced to sell! D&M Practice Sales 818.591.1401 License #01172430.

Nobel-Biocare (OsseoSet 100) surgical kit with 25 implants/brand new \$10,000. (OBO) Call Dr. Patel 925-360-6567 (Paid \$16K).

Dental Office for sale Aliso Viejo 5 complete ops. Busiest shopping center. 1000's walk by/day. For details email Allbitedental@hotmail.com or call 949-292-6502.

How do I increase Patient Flow? "We are seeing results in the first 3 weeks by using the specials & campaigns module. We moved from our old website to the new site so that we can interact with our patients. Online coupons, referrals and eMail campaigns are the best" Dr. B. Machado DDS Call 650-919-4210 or visit www.OnRevenue.com/doctors.

3 Dental units chairs, 3 doctors chair and 2 assistants chairs All in good working condition. \$4,500.00 818-705-2931.

Why doctors choose us? Send new service & offering announcements to your patients from your WebSite. Get found on Google - get a Google Optimized WebSite. Use slide shows & audible web pages that tell your story. Get connected to iPhone and Social Network users from your WebSite. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

\$6,999 Sensor Imaging System This DentiMax sensor package includes a size 2 sensor with USB control box and imaging software. Call (800) 704-8494.

Legal Tip Can your attorney value a dental practice? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

ATWATER: For Sale General Dentistry Practice. '08 Gross receipts \$177K with adjusted net income of \$67,495. Practice has been in its present location for the past 30 years. 1,080 sq ft. 2- equipped operatories. Owner to retire Great Opportunity Here. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

1.9% Financing for 24 Months on Any Dansereau Equipment

Complete Dental Office

\$21,978

Start the New Year
With Your Own Practice

Includes:

- 2 Dental Operatories
- 2 Dentists Stools
- 2 Assistants Stools
- 1 Vacuum Pump
- 1 Oil Less Air Compressor
- 1 Intra Oral X ray Machine
- 1 Dental X ray Processor
- 1 Autoclave Sterilizer

NEW America Operator
\$4895



NEW Clinic Operator
\$4695



**10 Year
Warranty
On All
Dansereau
Chairs
and Units**

SuperFlow 10 Dry Vacuum

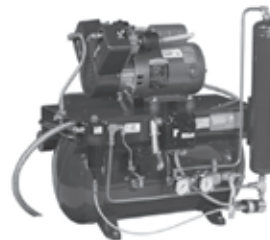
2 HP Turbine Motor
Stainless Steel Tank
Wash Down System
Quiet and Reliable
Extremely Low Water Usage
In Stock & Ready for Installation



\$3595

40% Reduction
in Water for the
Inland Valleys
31% Increase
in Water Rates
Since July 2009
Wet Vacuum Pumps
Use 150,000 - 200,000
Gallons of Water Annually

**New Oil Less
Air Compressor
with Dryer
\$2995**



Dansereau Dental
250 E. Harrison St., Corona CA 92879

(800) 423 - 5657
WWW.DHPDENTAL.COM



AFTCO

TRANSITION CONSULTANTS

- Free Practice Appraisals
- Practice Sales/Mergers
- Pre-Sale Program
- Stockholder Program

AFTCO is the oldest and largest dental practice transition consulting firm in the United States. AFTCO assists dentists with associateships, purchasing and selling of practices, and retirement plans. We are much more than a practice broker, we are there to serve you through all stages of your career.

"My AFTCO analyst was a great help in all phases of this transaction and made everything work smoothly." **James A. Whitehurst, D.D.S.**

"My AFTCO analyst was absolutely fantastic. He helped me through all the ins and outs in a very short amount of time. I owe quite a bit to him for helping me make this deal go through in such a timely manner and will definitely call him again if a satellite office is in my future. Thank you AFTCO!" **Eric G. Jackson, D.D.S.**

"My AFTCO Analyst was so easy to work with, answered all of our questions, and helped with whatever we needed. He did things the way we wanted them done if at all possible. He made the transition almost painless. I will recommend AFTCO to anyone I know that needs guidance in retiring." **Christine S. Tempas, D.D.S.**

Call us at (714) 832-6340

Helping dentists buy & sell practices for over 40 years.

>> WWW.AFTCO.NET

Dentist seeking to buy a general practice in LA/Orange County. Minimum: 1,000 sq ft./ 3 chairs/ \$5K HMO Capitation. Call Loc Pham, Broker, DRE #01815684, 714-245-2468.

ESTABLISHED NORTH LOS ANGELES COUNTY PRACTICE FOR SALE By original owner. Save broker commission. In Lancaster, CA. 28 years goodwill. No HMO or Dental. Most wisdom teeth, molar endo and ortho referred (potential growth areas). 2008 collections \$651k. Asking \$445K. 661-943-2240 661-433-0532.

Dental Practice for Sale a gp in Los Angeles, CA. \$135,000. Gross \$280K. 1,200 sq. ft. retail bldg., 3 fully eq. ops, 3 chairs, 2 x-rays with room for exp. 40% Cap, 50% PPO, 10% Cash, no Medi-cal. Approx. 20 new patients/mo. Seller works 3 days/wk. Large # of patients with dentures partials crown and bridge, growing ortho. 1 or 2 days/mo. Sale complete by end of this year. Prop. ID # 2221. Call Loc Pham, Broker, DRE #01815684, 714-550-7494.

Bev. Hills Ops for lease/rent On Bedford Dr. high tech spa atmosphere any day of week call Dr. Paul 310-276-2009.

GO DIGITAL FOR LESS THAN YOU THINK We get it. Time is money. It has never been tougher to run a dental practice. Call us now to customize a Digital System for your dental office at reasonable prices. Starting at only \$4,995 for a complete digital x-ray sensor kit. List: \$8,000. Sell; \$4,995. Call today! 800-273-5033.

Fair GP looking for practice purchase opportunity in Sonoma County (Santa Rosa/Rohnert Park/Petaluma/Windsor). Please email sonoma.implants@gmail.com.

Perio and Clinical Charting for only \$499 when purchased with DentiMax billing software. To order, call DentiMax at (800) 704-8494.

ORTHO 4 HIRE Why refer out? Have your patients treated in-house by an orthodontist. We can build great smiles together! LAorthodontist@gmail.com 310-710-0323.

AT 2000 PROCESSOR with Replenisher Mounts roller Cleaners etc for sale Great working condition \$899 Bay Area 510-414-9919.

Dental Office for rent located in Santa Monica. Available NOW! Has remodeled skylights, carpeted floors, private parking. Contact NJYDDS620@yahoo.com.

Beverly Hills Beautiful state-of-the-art dental office space for rent. Please call (310)463-8144.

COASTAL MENDOCINO COUNTY Rare opportunity to acquire a busy NorCal coastal practice. Collections shall top \$700,000 in 2009. 4-days of Hygiene. Digital radiography. Go to www.PPSsellsDDS.com. View under CURRENT LISTINGS.

4 X-ray Viewers for sale dentsply clive greg Great condition \$20 each or give offer for all 4. 510-414-9919.

Central Valley Attention all underpaid associates! This is the one you've been waiting for. Practice has ample patient base and tons of pending work to make sure you stay happy and busy through tough economy. Great reputation & loyal patients. Doctor is considering retirement and needs a hand with excess work. Work in a busy practice and/or even future ownership. #DW4DT5DR Call AFTCO at 714-832-6340.

Are you overworked?

***Get Dozens of
Additional New
Patients Every Month
by Spending Less
Than 10 Minutes
Per Week
Even Thinking
about Marketing,
100% Guaranteed...***



Did you know that 30-50% of all Dentists can't find the time, energy, or resources to implement a consistent marketing plan?

What if you could get your hands on something that was already ****done**** and ready to go? Everything is included...Your practice at the top of the search engines, your social media done for you, no ads to create or place, no toll free lines to buy, newsletter done and sent for you, plus over 21 automated patient attraction systems working for you like a full time sales force?

Makes no sense why any Dentist would not have these weapons working for them 24/7:

www.GetDentalPatients.com

Most do not have the time to learn proper marketing, i.e., read a marketing manual, follow the instructions, understand how it works, customize the ads, send all the letters, rent the toll free lines, create and record the messages, build the website, implement the system, and

then track and perform all the follow up (yuk!). Many have good intentions and plan to market but never get around to it and put it off and put it off. Unfortunately, they continue to do this month in and month out.

It's just not what you do (or want to do)!

The Instant Dental Marketing System & Automated Practice Builder has allowed over 1400 doctors to say goodbye to all the marketing work, and instead, effortlessly and "automatically" do all those things I just described above. Order now and get 2 free bonuses plus a free webcam!:

www.GetDentalPatients.com

If you haven't watched the live video demo yet, check it out by going here:

www.GetDentalPatients.com

**www.GetDentalPatients.com
or call Toll-Free, 24 Hours: 1-888-719-3892**



WESTERN PRACTICE SALES

John M. Cahill Associates

What separates us from other brokerage firms?

As dentists and business professionals, we understand the unique aspects of dental practice sales and offer more practical knowledge than any other brokerage firm. We bring a critical inside perspective to the table when dealing with buyers and sellers by understanding the different complexities, personalities, strengths and weaknesses of one practice over another.

We offer unsurpassed exposure - Marketing your practice in all of the major journals, including Dental Economics.

As the only brokerage firm that represents sellers and locates buyers throughout California, Nevada and Arizona, Western Practice Sales/John M. Cahill Associates not only offers personalized service, superior credentials, combined resources, data base and networking power but also experience, expertise and exposure that is unsurpassed in the industry today.

"Owned by Dentists, Serving Dentists"

Edmond P. Cahill Frank X. Farry, MBA Timothy G. Giroux, DDS Jon B. Noble, MBA John M. Cahill, MBA

800.641.4179

westernpracticesales.com

SANTA BARBARA practice for sale. produces \$30K/month. high net. no hmo's/dental. state-of-the-art equipment. work 2.5 days/wk. email bizpi9ul@verizon.net.

IMPLANT, ORAL SURGERY Third Molar Extractions, challenging Molar Endo available for your office in sacramento and northern california I bring my own equipments. esi_abadi@yahoo.com.

Dansereau Looking for an Dental Operatory that offers a 10 year warranty that is manufactured in the USA for under 5K. Call (800) 423-5657.

OPS AVAIL FOR LEASE/SHARE w/PERIO/OS/ENDO in TUSTIN CA (M/W) I-5/55 fwy tustinsdental@yahoo.com.

Thousand Oaks Fee For Service office for sale. Collects 600k. New equipment with low overhead. Need to sell. ThousandOaksDDS@gmail.com.

loupes 3X Surgitel TTL Oakley "Big Square". IP distance I measure approx 59mm from center of magnifiers. perfect condition. (818) 518 7426.

Dental office for lease in prime location fully plumbing and electrical equipped please contact 626-572-7211 for more detail.

Sacramento Practice & Real Estate for only \$315k! Increase the part-time, relaxed workweek and watch the practice grow! Loyal Patient Base. Collections over \$350k in 2007. 1,200 sf & 4 ops. Building alone previously appraised @ \$260k in 2004. (E-818) WPS 800-641-4179.

CE COURSE in San Francisco: Supra-gingival Dentistry: Easy, Predictable Porcelain Veneers, Onlays, and Full Crowns with Dr. Jose Luis Ruiz. Friday, February 19th, 7 CE Units, See Insert for More Information!

PRACTICE FOR SALE San Diego CHULA VISTA (Eastlake) ORTHODONTIC Practice 2 yrs NEW. Stunning Office. 6 Ops SDPS: 760-599-7828.

USC GENERAL DENTIST EXPERIENCED, FRIENDLY, HARDWORKING, PROFICIENT AT ALL ASPECTS OF DENTISTRY IS LOOKING FOR PT/FT POSITION 818-624-1601.

NICE GENERAL OFFICE SPACE FOR RENT PERFECT FOR SPECIALTY, (ENDO, PEDO, OS etc.) Call Amir (818) 344-8338 for more details.

Valencia, Santa Clarita Beautiful state-of-the-art dental office to share and rent. Please call (310) 463-8144.

Office Space to Share Mid Wilshire Medical Building in Los Angeles. 3 chairs. Mon-Sat. call Katie@ 310-926-7852 www.CKsmiling.com.

Legal Tip Failing to complete annual minutes can destroy your corporation's tax breaks. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

CALIFORNIA SIERRA NEVADAS ORAL SURGERY PRACTICE 2008 realized \$615,000. No competition, great country lifestyle. Go to www.PPSellsDDS.com. View under CURRENT LISTINGS.

Claim Your *FREE* Gift



Free Google Optimized WebSite for Dentists

"We are seeing results in the first 3 weeks. We are getting net new patients. Service is very professional. We moved from our old website to the new site so that we can interact with our patients. Online coupons, referrals and eMail campaigns are the best". *Dr. B. Machado DDS*

"I was surprised to find out that my website, patient online appointments, eMail campaigns, ePostCards, Specials and blogs can all be easily handled from one application - **this is much more than a WebSite.** Great tool for my practice". *Dr. Freckelton DDS*

"We are on front page search of Google and we are getting new patient appointments from our new site. Highly recommended service for professionals, we are very pleased with ePostCards, online-appointments & testimonials module and overall professional look and feel of the new website".

Dr. L. Chin O.D.

Get the website that generates revenue!
100% GUARANTEED
Call 650-919-4210

The logo for OnRevenue.com, featuring a power button icon followed by the text "OnRevenue.com".

www.OnRevenue.com/fordoctors

WANTED Used ZOOM light system, ultrasonic cleaner, model trimmer, curing light. Call: 714-319-4956 or email debbiepham@gmail.com.

MURRIETA SALE 6 ops, full digital, 3 yrs new SCRATCH, 2nd YR COLLECTIONS: \$\$\$\$\$ 1/2 MILLION \$\$\$\$\$. No HMO/ DENTICAL, Email: gowgates2006@yahoo.com.

Looking to purchase an old Prepstar by Danville for research. Please call with info at 310.670.6944. Ask for Monica. Thank You.

"Wood and Delgado are honest accurate, efficient and confident attorneys." Philip B. Potter, D.D.S., San Clemente, California- See our ad on Pg. 2.

Why doctors choose us? "Highly recommended service for professionals, we are very pleased with ePostCards, appointments & testimonials module and overall professional look and feel of the new website. We are on front search page of Google and we just got our first new online patient from our new site" Dr. L. Chin O.D. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

Dental chair for sale. Please call 310-48868.

ASSOCIATE WANTED Northern Calif Gold Country, 530-677-1403. Four fully equipped operatories - NO INITIAL INVESTMENT NEEDED New Grads OK.

Prophy Powder \$30/box. Box includes 15 packets- 2.5 oz each. Spearmint flavored. Please contact njydds620@yahoo.com.

Full Service Collections

Improve your cash flow and increase your bottom line.

Saves your valuable time and resources.

No Collection = No Charge.

Sensitive to the Doctor – Patient Relationship.

We feature:

- **Commission Fee Only.**
- **Free Credit Bureau Reporting.**
- **Spanish Speaking Collectors.**
- **Full skip tracing and legal department.**
- **Comprehensive month end and on demand reports.**
- **Friendly experienced staff**

DCC, Inc.

269 S Beverly Dr – Suite 439
Beverly Hills, CA 90212



**Direct Credit
Control, Inc.**

Dental Collection Specialists

www.DirectCreditControl.com

Tel (888) 860-2950

Serving Southern & Northern California Since 1981

Practice Sales & Appraisals

RELIABILITY & ETHICS YOU CAN TRUST... PROVEN RESULTS YOU CAN COUNT ON

PRACTICES NOW FOR SALE

ARLETA – 1st floor location in strip center w/ample parking. Walk-in traffic. 4 ops newer equipment. Revenues exceed \$40k/mo on part-time schedule.

BURBANK– Long-estab HMO & Private practice. Tremendous opportnity. Multi-op/ multi doctor facility. Revenues at \$70k/mo+. Personal & confidential inquiries only!

ESCONDIDO – 5 ops. Revenues of \$600k/year. Seller works limited sched. Practice pre-approved for 100% financing. If you want the area, this is easy.

FONTANA – Free standing building. Large sign. Growth area. State-of-the-Art equipment. Multi-op facility. Revenues exceed \$80k/month. Serious buyers only!

HAWTHORNE – On El Segundo Blvd. Free standing building w/ large sign. 4 ops + room for ortho bay & separate x-ray room. Complete turnkey opportunity.

INGLEWOOD – Thinking of owning a 2nd? Here is a private practice w/1st floor location. Ideal for absentee owner. Revenues of \$35k/mo on part-time schedule. Low cost....low overhead.

LONG BEACH – First floor location. Sign. State-of-the-Art equipment. 4 ops. Excellent growth potential. Affordable price. Pre-approved for 100% financing!

LOS ANGELES/INGLEWOOD – Long-estab private practice w/ 25+ yrs of goodwill. 1st floor location (seller owns bldg). Revenues \$60k+/mo. Excellent cash flow.

LOS ANGELES – Near LAX. Visible 1st floor location. Growing practice with revenues of \$25k/mo on part-time sched. Seller relocating out of the area. Priced right.

LOS ANGELES (EAST) – Long-established practice with 30+ years of goodwill. Seller retiring. Walk-ins. Hispanic Area. Large sign available. Seller owns bldg and willing to offer low cost rent. Revenues over \$25k/mo on limited sched.

LOS ANGELES (WEST) – Private practice with 30+ years of goodwill. On major thorough fare; 3 modern equipped ops; revenues of \$40k/mo part-time. Low rent.

MOORPARK – Shopping center location with modern equipment and design. Ideal opportunity for dentist looking to be involved in community. Excellent growth potential.

NORTHRIDGE – Equipment and leasehold available. If you are relocating, or starting out and wish to stay close to home - here's an inexpensive way to establish your practice.

PALOS VERDES ESTATES – If this is where you want to be, don't hesitate. Quaint shopping cntr location w/3 ops. Private only. \$30k/mo gross on part-time schedule.

Phone (818) 999-9595 ♦ Fax (818) 999-9615



Practice Sales & Appraisals

SAN FERNANDO VALLEY – 1st floor location on Sherman Way. Drive-up easy parking. Beautifully equipped office with 4+ fully equipped ops. Low rent rate.

SAN JOSE - Long-established private denture clinic w/40+ years of goodwill. Revenues of \$45k/mo. Low overhead. Limited competition. Economy proof.

SAN LUIS OBISPO (COUNTY) – This one has it all! Private only practice. 25+ yrs of goodwill. Modern equipment & digital x-rays. Super active hygiene program. Revenues over \$40k/mo. on part-time basis. Seller retiring.

SANTA CLARITA – This one has it all! Location, sign, 9+ ops, modern digital equipment, fully computerized, some HMO revenues, monthly revenues exceed \$65k/mo. Absentee owner. Revenues ready to explode. Call now.

SANTA CLARITA - Excellent starter practice. Beautiful 4 op. facility with equipment like new. Complete low-cost turn-key opportunity.

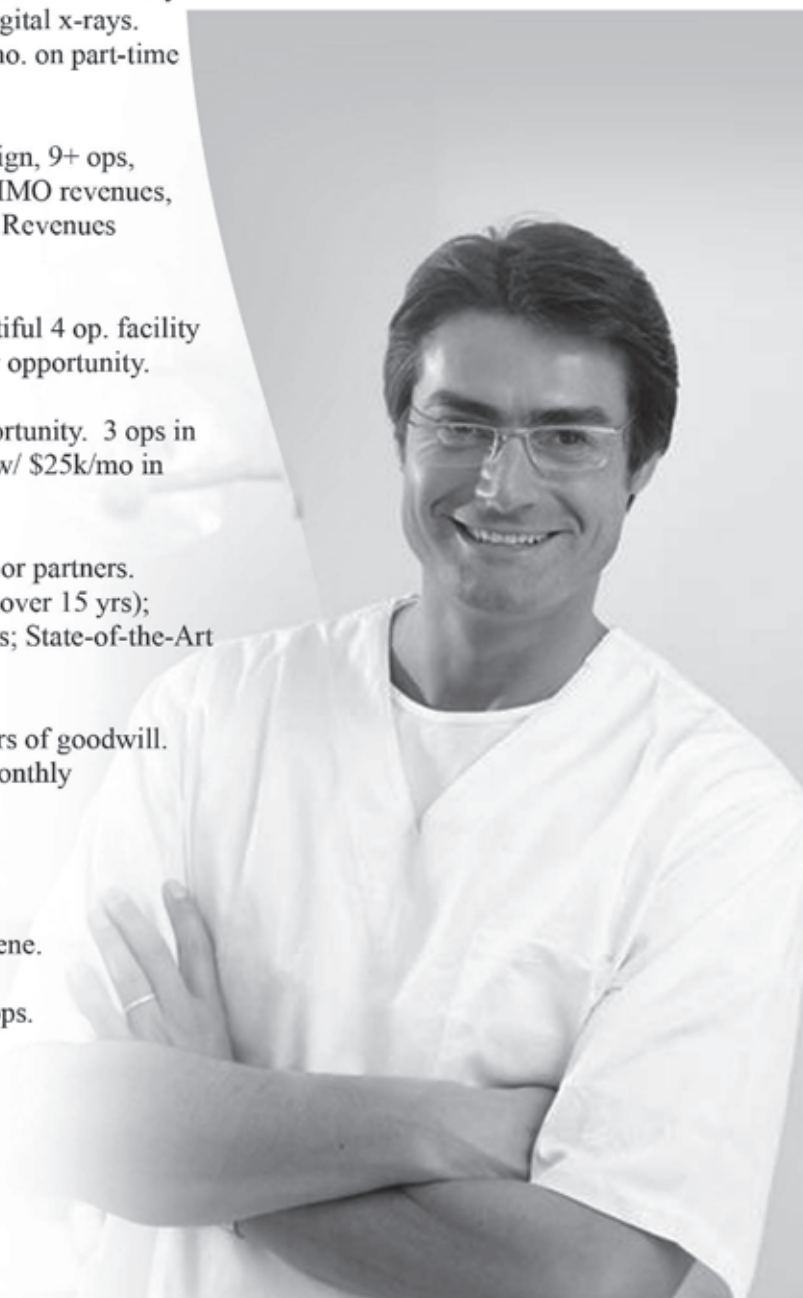
SUNLAND - Low cost... low risk. Exclnt starter opportunity. 3 ops in strip cntr on busy commercial street. Private patients w/ \$25k/mo in revenues on part-time schedule.

TEMECULA – Must see opportunity for right buyer or partners. Revenues exceed \$65k/month. Goodwill (established over 15 yrs); Hundreds of Thousands spent on Tenant Improvements; State-of-the-Art Office & Equipment. Shopping center location.

VAN NUYS - Low cost practice opportunity w/ 25+ yrs of goodwill. Disability forced sale. 1st floor location with sign. Monthly revenues over \$20k/mo. Some HMO's.

WHITTIER – Starter practice or merger opportunity. Over 40 years of goodwill! Owner retiring. 3 Ops. Most specialty procedures referred out. 2 days of hygiene.

YORBA LINDA– Retiree w/35+ yrs of goodwill. 4 ops. Busy hygiene schedule. Private only patients. Seller & staff to assist in transition. Must see!



www.ddspracticesales.net



Practice Sales

Given the current market and financial news, selecting the right broker to represent *your* interests is more important than ever before!

So, let us provide you with the reasons to hire Practices Sales & Appraisals.



LET OUR TEAM OF PROFESSIONALS HELP YOU ACHIEVE YOUR PRACTICE GOALS

DR. FRED SHERMAN, BROKER
Fred@ddspracticesales.net

DR. STEVE RIZER, BROKER
Steve@ddspracticesales.net

LOU BERMUDEZ, BROKER
PracticeBrokers@aol.com

Phone (818) 999-9595 ♦ Fax (818) 999-9615

Loans & Appraisals

Let the Record Speak for Itself:



We are:

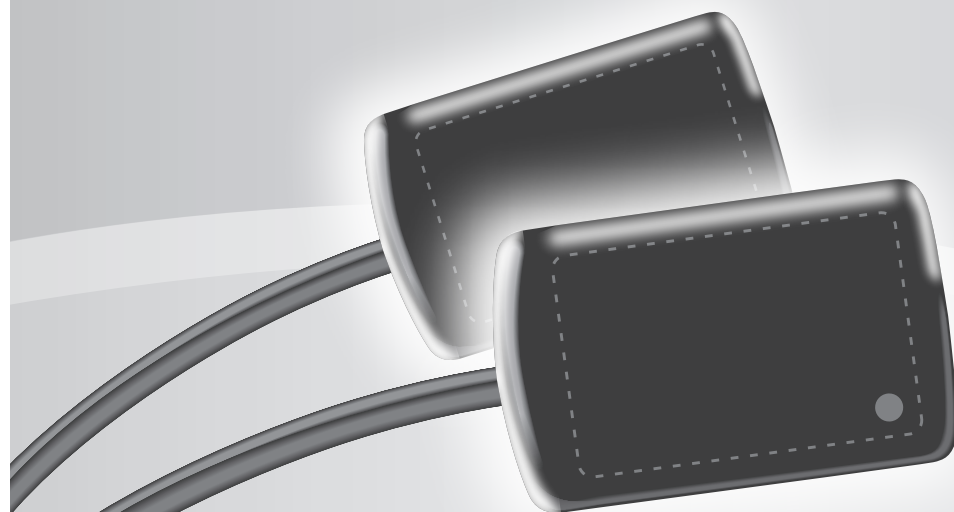
- ▶ TIME TESTED
- ▶ UNRIVALED IN TAX PLANNING & LEGAL SUPPORT
- ▶ DENTISTS/BROKERS (we *know* what you are experiencing)
- ▶ UNSURPASSED IN OUR ABILITY TO SECURE FINANCING
- ▶ COMMITTED TO EXCEEDING YOUR EXPECTATIONS

Appraising and Selling Practices Throughout California



RELIABILITY & ETHICS YOU CAN TRUST... PROVEN RESULTS YOU CAN COUNT ON

www.ddspracticesales.net



Two Special offers
Ends January 31!

12 Months 0% Financing

Free iPod® Touch!

We are giving away an iPod touch with every sensor bundle purchase!

Order today to claim your FREE iPod touch!



It's Compatible!

DentiMax digital sensors are compatible with nearly all practice management software including...

- Dentrrix®
- EagleSoft®
- SoftDent®
- PracticeWorks®
- Easydental®
- DentiMax®

Crystal clear digital x-rays



DentiMax digital imaging also works with most digital panoramic x-ray machines and most intraoral cameras!

Now is the time to buy!

COMPLETE SENSOR IMAGING SYSTEM

\$6999

FOR A LIMITED TIME ONLY!

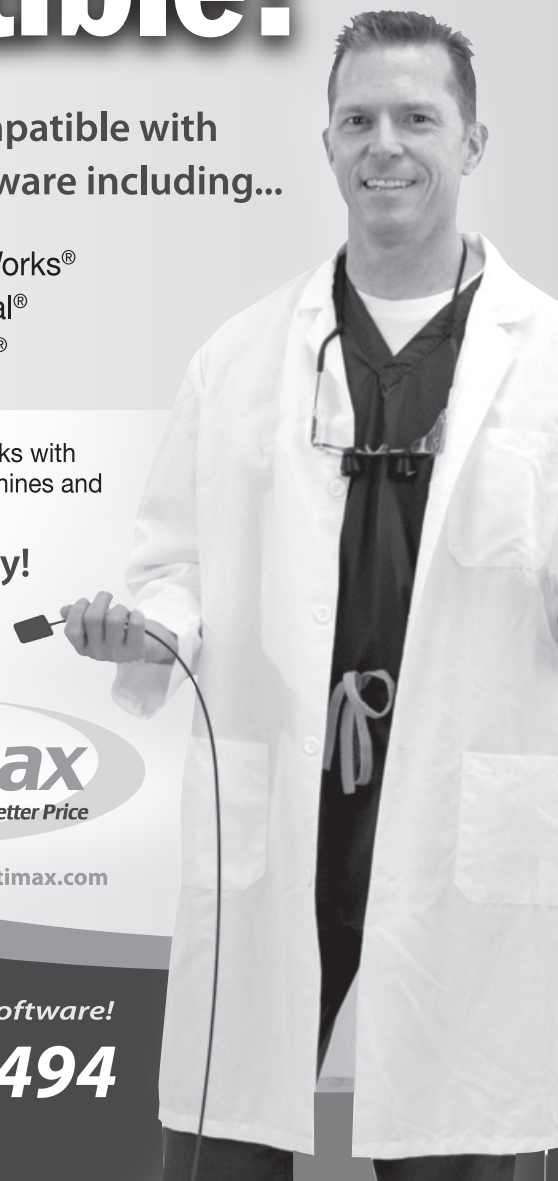
DentiMax
 Better Technology, Better Price

www.dentimax.com

Ask About Our Practice Management Software!

® are all registered trademarks of their respective owners.

CALL (800) 704-8494



Buy it! Sell it! Trade it!!!

GREAT AUBURN AREA For Sale General Dentistry Practice & Free Standing Dental Bldg. Outstanding opportunity to purchase well-established & successful 4-op Fee for Service practice. 1,800 sq ft. No PPO, or HMO. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

At PPC LOAN understanding your business is our business. Work with an experienced dental lender that you can trust will put your best interests first, call PPC LOAN at 800-456-2779 or email us at dental@ppcloan.com.

Join Ruiz Dental Seminars in San Francisco for our CE Course on Supra-gingival Dentistry (Porcelain Veneers, Onlays, and Crowns)! Only \$299 until January 19th! See this month's insert for more information!

Expert accountant with 30 years of experience in dental, medical and healthcare. Services include: Financial Consulting, Accounting, Income tax planning and Practice appraisal. (949)355-1228.

WESTWOOD Dental Practice PPO & Fee for service 3 OP, Professional Bldg Fully equipped (no digital) 2008 Collection 344K asking 275K- 310-770-2646.

ONE ON ONE DENTAL PRACTICE BUILDERS WE OFFER OSHA REQUIRED COURSES, THESE ARE HELD IN YOUR OFFICE. YOU RECEIVE CE UNITS FOR EACH CLASS. CALL KATHLEEN LEWAND 909-518-5802 FOR SOUTHERN CALIFORNIA OR LINDA ROGERS 559-246-0931 FOR NORTHERN CALIFORNIA. WE ARE LICENSED THROUGH CDA.

General dentist needed to run small rural health clinic in beautiful Northern California. Call (530)468-4470 for information/application.

LOS ANGELES HIGH TECH/STATE OF THE ART (7) op computerized G.P. for sale. Located in a store front in Korea Town. Exposure/visibility. Cash/Ins/PPO pts. No HMO's or Denti-Cal. Gross Collect ~ \$1.4M/yr. Cerec 3, (2) lasers, digital x-rays, Dextrix s/w, Jaw Tracs & 3 D ICAT Imaging System. D&M Practice Sales 818.591.1401 License # 01172430.

Pelton & Crane Chairman w/new espresso brown upholstery pkg. \$3,995.00. 530-583-4276.

Why doctors choose us? Use power of referrals from existing patients, using our software - no calls. Accept on-line appointments and fill up your calendar. Capture positive patient feedback & convert to testimonials. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

"LIVEWIRES ORTHODONTICS produces exactly what is ordered." Dr. M. Squicquero, DDS. Give LIVEWIRES ORTHODONTICS a chance to impress you! Call 330 793 9423 for a free catalog.

LOS ANGELES (KOREATOWN) Dental Office For Sale. 1200 sq ft. 3 op. 1 Plumbed. Excellent Location. Dr. Kim (213)842-1284.

LOANS CLOSED QUICKLY for practice acquisition, expansion, relocation, working capital, equipment, partner buy-in/buy-out. Call Evan Barker at Partners Bank of California today. 949.732.4068.

Free Practice Appraisal Ever wonder what your practice might sell for? How often have you thought about slowing down but don't know where to start? Get a free practice appraisal with AFTCO and start planning for your future instead of running from it. Call AFTCO at 714-832-6340.



*Timothy G. Giroux
DDS/Broker*

ASK THE BROKER

Question:

When is the best time to put my practice on the market?

(Name Withheld)

Believe it or not, January is usually the best time to list a practice. I say this based on previous years' history. We have been in the business for thirty years and experience dictates my answer. I can only assume the reason is because the New Year usually brings resolutions and the commitment to big decisions. Dentists who have been associating for awhile finally decide it is time to purchase and own their practice rather than associate.

High buyer demand is critical for our Sellers. Our business goes full tilt towards the end of January, slows down during the summer, picks up again from Labor Day until mid-November and then goes into hibernation for the holidays. Therefore, it is best to get the ball rolling in January as it takes several weeks to digest all the practice financials and establish the practice on the market.

Many dentists think that the best time to list a practice is when students are graduating from dental school. This is not true! New dental graduates entering the job market right after graduation usually cannot qualify for a loan until they have practiced for at least a year or two. Of course, there are exceptions for graduates with family funds, parents who will co-sign, or spouses with excellent income-producing jobs.

Those of us who have practiced dentistry for many years realize that as confident as we might have been upon graduation, our real education started when we have treated patients for an extended period of time in the same location. Most dental lenders also know that the "school of hard knocks" is the best teacher, which is why they usually want to see the new graduate work for a year or two before they take the risk of making the loan.

Historically, January kicks off the New Year with pent-up buyers who have been contemplating their decision for two months during the holidays, coinciding with new buyers who have been associating for the past 18 months after graduation. We are anticipating stronger than normal activity this Spring as we are seeing an influx of buyers coming back into the market after deciding that they can no longer postpone their dreams because of a slow economy.

Timothy G. Giroux, DDS is currently the Owner & Broker at **Western Practice Sales** (westernpracticesales.com) and a member of the nationally recognized dental organization, ADS Transitions. A graduate of Creighton University, School of Dentistry (1983), he and his wife, Mona Chang, DDS (LLUSD 1984) were in private practice together for 15 years in Scottsdale, AZ, before establishing their home in northern California.

Questions? Email them directly to **Timothy G. Giroux, DDS** : wps@succeed.net or Call **800.641.4179**

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



“DENTAL PRACTICE BROKERAGE”

Making your transition a reality.

More information is available on our website regarding practices listed in other states, articles, upcoming seminars and more.

For more information regarding the listings below:

VISIT OUR WEBSITE AT:
WWW.PPTSALES.COM
 (Practice Opportunities)

Practice Sales • Mergers
 Partnerships • Appraisals
 Patient Record Sales

- **ALTURAS:** *For Sale* - General Dentistry Practice. '08 collections \$611K on 3.5 days/week w/same number of hygiene days. Owner owns the Bldg. & has practiced in Alturas since 1985. Owner will consider selling Bldg. with practice. #14279
- **APTOS:** *For Sale* - General Dentistry Practice. Highly desirable location. 2008 Gross Receipts over \$1Mil. w/adjusted overhead at 51% 3-operators in 1,000 sq ft. Pano & Modi computerized software. 9-hygiene days per week. Practice operated for past 33 years in same location. Open 5 days a week. Owner willing to work back for new owner 2 days/wk.
- **ATWATER:** *For Sale* - General Dentistry Practice. '08 Gross receipts \$177K with adjusted net income of \$67,495. Practice has been in its present location for the past 30 years. 1,080 sq ft. 2- equipped operatories. Owner to retire.
- **DIXON:** *For Sale*-General Dentistry Practice. '08 collections were \$122,894. 3 op. 1,000 sq. ft. office. Owner has relocated out of state and is motivated. Good opportunity to build a practice in a growing community near Davis, CA. #14265
- **EL SOBRANTE:** *For Sale*-General Dentistry Practice: Ideal for recent grad or DDS looking for satellite practice. 3 ops. w/potential of 5. '08 receipts \$350K, adj. net income \$124K. 5 days of hygiene, Pano, Easy Dental software. 1,300 sq. ft. Seller is retiring after 35years in same location. #14302
- **FRESNO AREA:** *For Sale*-Exceptional General Dentistry Practice. This outstanding practice has annualized collections of \$1,921,467 in 2008 \$798K adj. net income. The office has Dentrrix, Laser, Intra-oral camera, digital x-ray and Pano. Bldg. may be avail. for sale. Owner is retiring. #14283
- **FRESNO:** *For Sale*-General Dentistry IV Sedation Practice. '08 collections \$1,064,500. Seller looking for either an outright sale or a buyer to purchase 1/2 of the practice. Buyer will need IV sedation skills or have been trained to provide IV sedation. Facility 1,500 sq. ft. w/5 equipped operatories & 7 days of hygiene. #14250
- **FRESNO:** *For Sale*-General Dentistry Practice. Owner has practiced in same location 24 years. 3 TX rooms. 1,000 sq ft. Located in a Medical Dental Bldg. Owner to retire. 2008 collections were \$56K. Ideal for a new grad or satellite office.
- **FRESNO:** *For Sale*-Office Space Only in North Fresno Area. New fully equipped 3-op dental space avail. asking \$115K. Equip. approx. 2 years old. Space avail. for 4th op. Office design contemporary & tastefully done. Asking price includes all leasehold improvements.
- **GRASS VALLEY:** *For Sale*-This Periodontal Practice is located in a very desirable growing community. Practice has been in its present location for the past 28 years. Office consists of 1500 sq ft 3 ops, Intra-oral camera. Practice has 5 days of hygiene.
- **GREATER AUBURN AREA:** *For Sale*-General Dentistry Practice 7 Dental Building, Outstanding opportunity to purchase well established, very successful, 4 op Fee for Service practice. 1,800 sq. ft. dental bldg. in the Sierra Foothills. No PPO or HMO. '08 Collections \$763K on 3.5 days with 5.5 days of hygiene. Owner is retiring. #14304
- **MODESTO:** *For Sale*- General Dentistry Practice. 2008 Collections \$1,097,000 adjusted net income of \$350,543-No Medi-Cal. Office space is 3,580 sq ft, Laser, Intra & Extra-oral camera, and Pano. Office is open 5 days a week, 3 hygiene days. 2 or 3 dentist could work together comfortably in this facility. 10 years in same location. #14289
- **NO. CA WINE COUNTRY: ENDO PRACTICE** For Sale- '08' GR 958K adj net \$673K 4 Ops, 1,500 sq ft. Overhead 29% Owner to retire #14296
- **PALM SPRINGS:** *For Immediate Sale* - General Dentistry Practice. 2008 Gross Receipts \$906K with adj. net income of \$346K. Highly desire able location with 4 ops. Laser, and Intra-oral camera. 5 days of hygiene. Owner recently deceased.
- **PORTERVILLE:** *For Sale*-One of two partners is retiring in this highly successful General Dentistry Practice. '08 Receipts \$2Mil. adj. net \$1,257,000. 2,000 sq ft 6 ops. Intra-Oral camera, Pano, Dentrrix.10 days of hygiene. #14291
- **RANCHO SANTA MARGARITA:** *For Sale* - 0Dental office space & equipment. 1200 sq. ft. ops. with dental leaseholds and fully equipped dental equipment. Built by Henry Schein in 2005 Pelton and Crane cabinetry and sterilization center. This is a wonderful opp. to have a nice office at a very low cost by taking over lease. A great opp. for a start up or sat. practice. #14301
- **RED BLUFF:** *For Sale*-General Dental Practice "REDUCED PRICE" Facility overlooks the Sacramento River, 3,500 sq ft, has 8 ops, 10 hygiene days. Reduced price/Or Best Offer due to retiring doctor's health. Historically Gross Receipts have been over \$1Mil per year. 100% financing available. Sale of Building (optional) #14252
- **REDDING:** *For Sale*-Owner looking for Assoc. trans. into Partnership w/Buy-Out. '08 GR \$1 Million dollars income \$436K. 5.5 days hygiene, 2,200 sq. ft. #14293
- **RENO: FOR IMMEDIATE SALE DECEASED DENTIST** - General Dentistry Practice. 2 ops, 17yrs. present location '07 GR \$763K with adj. net of \$263K w/65% overhead. Bldg. also for sale. Owner deceased.
- **ROSEVILLE:** *For Sale*-General Dentistry Practice. 2008 Receipts \$834K with adjusted net income of \$297,218. 64.4% overhead. Practice has been in this present location for the past 7 years. 15-15 New Patients a month. 6-treatment rooms in 2,100 sq ft. Laser, Intra-oral camera, and digital radiography. Owner relocating out of office.
- **SAN FRANCISCO:** Financial District 4 ops, 1,500 sq. ft. MERGER - Buyer needs to bring in Pt. base #14288
- **SAN FRANCISCO: Deceased Dentist.** General Dentistry Practice for Sale. Fee for Service GP Practice on busy street in lower Mission District. 2008 collections were \$496,600. 4 ops. with Pano. 1,100 sq. ft. office. Practice in same location for 45 years. Hygiene 3 days a week. Refers out Endo, Perio, Ortho, Oral Surgery. Great opportunity for exp. Dentist. Owner Dentist is recently deceased. Temporary Dentist working practice until sale. #14299
- **SAN JOSE:** Office space only & equipment. Fully equipped. New lease is available from landlord. Near Monterey Hwy. #14295
- **LOS GATOS AND SUNNYVALE:** *For Sale*- For Sale HMO Practices. Owner would like to sell his HMO practices and work back for Buyer. Main practice is located in Los Gatos with a smaller satellite practice in Sunnyvale. 2008 combined receipts were \$1,083,687. Los Gatos 1,150 sq ft 4 op office. Sunnyvale is also a 4 op office Dentrrix software, Dexis digital x-rays, laser and intra oral camera. Practice started in 1979. #14285
- **SOUTH LAKE TAHOE:** *For Sale*-General Dentistry Practice. Office is 647 sq ft w/ 9 ops. Practice has been in its present location for the past 26 years. Owner to retire. #14277
- **YUBA CITY/ MARYSVILLE:** *For Sale*-General Dentistry Practice w/Bldg. avail. Practice located in present (great) location over 30 years. 1,800 sq ft 5 ops 4 hygiene days. Owner to retire. #14273

CALIFORNIA / NEVADA REGIONAL OFFICE

HENRY SCHEIN PPT INC.

California Regional Corporate Office

DR. DENNIS HOOVER, Broker

Office: (800) 519-3458 Office (209) 545-2491

Fax (209) 545-0824 Email: dennis.hoover@henryschein.com

5831 Stoddard Road, Ste.808 Modesto, CA 95356

Henry Schein PPT Inc., Real Estate Agents

and Transitions Consultants

Dr. Tom Wagner (916) 812-3255 N. Calif.

Mario Molina (323) 974-4592 S. Calif.

Hallie Johnson-Nelson (209) 545-2491 N. Calif.

Thinh Tran (949) 533-8308

Dentist seeking to buy a general practice in LA/Orange County. Minimum: 1,000 sqft./ 3 chairs/ \$5K HMO Capitation. Call Loc Pham, Broker, DRE #01815684, 714-245-2468.

CRENSHAW Dental Office for sale Located in Medical Bldg 3 OP., Low Rent, Free Parking Quick Sale \$120K 310-770-2646.

Sunday Continuing education courses approved by Dental Board Of California by PDS. For more information please call 1-866-4 CALL PDS or 1-866-422-5573.

Garden Grove Dental Practice for sale by owner. 175k 5 OP\ 3 full equip. 1300 sq f. active Monday thru sat. 9 to 6. owner moving to new location. contact person Delmy M.714-583-0786.

FRESNO OFFICE FOR RENT/SUBLEASED NICE OFFICE/ NICE AREA. LOADED 3 OPS IN PROFESSIONAL COMPLEX. 1 TO 4 DAYS/WEEK BY YOURSELF. VERY CHEAP! INTERESTED? (209) 861-0687.

Knight Operatory Light 110V in good condition. See listing in Craigslist.com Orange county for details and photo. 714 280-7953.

PRACTICE FOR SALE San Diego (Oceanside/Carlsbad) 5 Ops in top quality, high-tech General Practice. Turn Key Opportunity. SDPS: 760-599-7828.

"Best return on investment ever!" Moni Mosharaf, Orange and Aliso Viejo, California-See our ad on Pg. 2.

ARE YOU LOOKING TO SELL YOUR PRACTICE? Looking to buy very small practice under 100K around Sacramento/Roseville area. cadds16@gmail.com.

Dentist Wanted West Sacramento, CA General Dentist 1-2 years experience PT Fax resume 916-372-8565 or email to sacwestdental@yahoo.com.

Monitor support pole mount for LCD screen Cost \$150 will sell for \$70 obo call 714 280-7953.

Need Xray developing machine for free community dental clinic, donation or cheap. Completely nonprofit clinic. Contact saslamdds@gmail.com.

Orthodontic practice for sale in Southern California (Inland Empire) averaging around 15 starts per month. Email your inquiry to startracker@earthlink.net.

With our 100% GUARANTEED you can't lose. Hundreds of new patients are at your fingertips. Just visit www.AttractDentalPatients.com.

State-of-the-art cosmetic practice with one or two operatories for lease in Sherman Oaks. Call 818-784-0763 or visit www.cosmeticdentaltudio.net.

Turnkey Brand New Dental Office for sale in Irvine \$250K Call (858)952-9955.

Oxygen and/or nitrous rolling tank holder \$150. If you are interested please email me at NJYDDS620@yahoo.com.

Palm Desert Perio Practice Good location 1000 sq ft office, 3 ops, Production in 2008 \$500,000 on 3 day work week, looking to retire. 760/568-3421.



Our firm placed a "Space for Lease" ad on the Dental Trader's website in November for the December edition (unnecessarily as it turned out) because we signed a lease with a new dentist/tenant who saw our ad online November 18th!! It was a great advertising decision.

Linda Schwartz-Wright
Mitchell Silberberg & Knupp LLP
Office Manager & Director of Operations/Facilities

Apple Valley Turnkey Start-up practice for sale 2864 sq. ft., 5 ops fully eqpt. with room to expand. Lg private office, sterilization area, lab, beautiful office, must see! Only dentist in medical building, located across from hospital! Great potential for growth. Small patient base included. Ask for "AL" \$125,000. OBO (760)946-5200.

Open your practice in our state-of-the-art dental suites. flexible lease. Located in Tarzana, CA. Call Kristen Doney. (818)758-3557.

Why doctors choose us? "I was surprised to find out that my website, patient online appointments, eMail campaigns, ePost-Cards, Specials and blogs can all be easily handled from one application. Great tool for my practice" Dr. Freckleton DDS Call 650-919-4210 or visit www.OnRevenue.com/doctors.

Experienced, caring female dentist available for maternity, disability, vacation fill in. Contact dentalavailability@yahoo.com.

Hard working dentist with 12 years experience available please email dentistdaughter2003@yahoo.com.

BEVERLY HILLS DENTAL OFFICE TO SHARE Periodontist looking to share space with an Endodontist. Please call (310)200-2074.

Male RDH seeking employment in Fresno/Clovis area. Motivated, organized, multitasking, non-whining, reliable, compassionate, results oriented team player. EricRDH@gmail.com 559-285-7297.

"LIVEWIRES ORTHODONTICS is very easy to work with and are always there for us in a pinch (if we need a rush job, etc). Their turn around is very good." Luanne Sherrill-Lab Coordinator for Dr. Frank Bailey. Call LIVEWIRES for a free catalog at 330 793 9423.

Model Trimmer Bought new. NEVER USED. Make me an offer...(I ordered one but the company sent me 2 HAHA) 818 518 7426.

Legal Tip: Buyers What if you can't get insurance panel privileges for three months? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Best location in busy Victoria Gardens mall. Tons of foot traffic. Space for lease. Currently used for medical. Call 909-615-0555.

Beverly Hills Dental Office for SUBLEASE. Beautiful Veiw, 310-666-4889--> leave a message if interested.



WESTERN PRACTICE SALES

John M. Cahill Associates

BAY AREA

A-6781 SAN FRANCISCO - Established in 1993. New equipment-hardly used. VIRTUALLY NEW practice! 1,000 sf/3 ops. **\$65k**

A-7751 SAN FRANCISCO- Space Sharing. GP seeks DDS to share office in renowned 450 Sutter St bldg. **Call for details!**

A-817 BELMONT- Surrounded by dental specialties in a 2-story Prof. Bldg w/easy access to public transportation. 860sf w/ 2 ops & plumbed for 1 add'l. **\$210k**

A-829 SAN FRANCISCO Facility- Attractive Office w/traditional décor. 1600sf & 2 fully equipped ops. Priced at only **\$49k**

B-755 BRENTWOOD FACILITY - Med. Prof. Bldg. Health care/comm. area. 1,500 sf/2 ops & plumbed for 1 add'l **\$375k**

B-7881 TRI VALLEY, CA - Facility Only - Location, Location, Location! 1070 sf, 4ops, ADEC chairs and equipment. Fully networked Dentrix computers. **\$400k**

B-8191 PLEASANT HILL/Facility Only- Located w/garden views in attractive, well-maintained, 2-story Dental/Medical Prof Bldg in heart of town. 1,248 sf & 4 un-equipped ops **\$595k**

C-690 SANTA ROSA -1050 sf with 3 ops. One of the most prestigious areas in Santa Rosa. Very mature landscape & beautiful office. Emphasis on Crown & Bridge, esthetics dentistry & prosthetics **\$345k**

C-7361 SOLANO CO.-FFS GP in thriving community! Spacious 2264 sf 6 op office near Yacht Club & Marina. **\$375k**

C-787 SANTA ROSA - GP in very desirable area. 1700 sf, 4 fully equipped ops. Gross over \$300k last year! Write your own success story here. **\$150k**

C-7811 SOLANO CO. - 2,997 sf w/6 fully equipped ops + 2 Hyg ops + 1 add'l op! Buy the whole practice for \$1.3m or only 50% for \$650k. **Call for Full Details!**

C-809 VACAVILLE- Relaxed workweek! Stable patient base. Well-maintained, single-story Dental Prof. Bldg on major steet. Desirable Area. 1,500 sf / 4ops **\$150k**

BAY AREA CONTINUED

D-779 SUNNYVALE - Well established GP in heart of Silicon Valley! 4 ops, 1050sf. Call for more information! **\$225k**

C-820 VALLEJO- Strong, loyal patient base growing by word-of-mouth referrals. Located in popular & busy Shopping Plaza w/ excellent signage, visibility, freeway access & heavy foot traffic. 1,500 sf & 4 ops **\$395k**

D-790 MORGAN HILL FACILITY - **SPECTACULAR!** Dental Prof Plaza on busy intersection. 1,730 sf/5ops, 3 of which are fully equipped. **This is an Ideal Satellite Office for Specialty Practice!** **\$75k**

D-824 SANTA CLARA- GP - 35+ new pats/mo by word-of-mouth referrals. Retail Shp Ctr in heart of Silicon Valley. Just 6 years old w/ 1,500 sf & 3 fully equipped ops. Plumbed for 1 add'l op **\$485k**

D-8301 SAN JOSE- FFS - "One Stop Shop" w/multiple Specialists under one roof. Exc Pt Base. Amazing opportunity in a highly desirable, family-oriented community. 2,400 sf & 8 fully equipped ops, **\$1.2m**

NORTHERN CALIFORNIA

E-680 FOLSOM - Seller leaving behind all equipment & improvements! 2143 sf, 2 ops & plumbed for 4 add'l. Seller Will Consider ANY Reasonable Offer! **ONLY \$150k**

E-748 SACRAMENTO -Convenient location. 820sf/2ops. Plumbed for 1 add'l. **\$65k**

E-729 AUBURN - Busy retail shp ctr w/ excellent signage & good traffic flow. Well maintained FFS practice. 1750sf, 4ops. Plumbed for 2 add'l ops **\$300k**

E-7121 SACRAMENTO AREA - Largely FFS. 1800sf, 4ops (+2 add'l plumbed). Highly visible, 2-story Prof bldg. **\$775k**

NO. CALIFORNIA CONTINUED

E-782 ROSEVILLE-FACILITY- Spacious 1,850sf office. Open Bay w/4 chairs. Busy Pedodontic Practice in same building! **\$50k**

E-808 SACRAMENTO-Quality Practice. Major Thoroughfare w/easy access. Free Standing Med. Prof. Bldg. 1000sf & 3 fully equipped ops **REDUCED \$150k**

E-818 SACRAMENTO-Increase the part-time, relaxed workweek and watch the practice grow! Loyal Patient Base. Collections over \$350k in 2007. 1,200sf & 4 ops. **Building previously appraised @ \$260k in 2004. \$315k for Practice AND Real Estate**

E-821 Facility SACRAMENTO-Attractive office—traditional décor. Well-maintained, highly visible, single-story bldg. Great area. 1,400sf, 3ops. Plumbed for 1 add'l op **\$60k**

E-7651 COASTAL EUREKA AREA-Near Thriving University. Vibrant student/staff population. Seller retiring. 2700sf, 6 ops. **\$515k**

G-751 RED BLUFF/CHICO- Known for special sense of community & small town living. Complete remodel ~5 yrs ago. FFS GP. 2350sf / 4 ops equipped. Plumbed for 2 add'l. **Current Lender Willing to Carry Qualified Buyer. Practice Offered at \$175k / Real Estate Also Available \$250k**

G-761 CHICO-Seller retiring! 1000+ sf w/3 ops. Attractive Med Prof Bldg. Vibrant community **\$150k**

H-634 WEST OF RENO—On the Feather River in Plumas Co. 1500 sf/ 4 ops, excellent location. Lease below market value. **\$250k**

H-668 NORTHEASTERN CA- GP with over 30 yrs goodwill. 4 ops 1600sf office. 2007 gr rcpts exceed \$650k **\$395k**

H-831 SUTTER CREEK -"Buy-in" opportunity during Seller's eventual retirement plans. Dental Prof Bldg w/ ample parking on a busy scenic highway in desirable neighborhood. 4 ops. **\$160k**

800.641.4179

WESTERNPRACTICESALES.COM

CENTRAL VALLEY

I-685 TURLOCK - 1700sf, 7 ops. Avgs 14 patients & 11 Hyg Pats/day! Practice recently remodeled. Highly attractive free standing building. Mostly Adec Eqpmt. **\$350k**

I-772 Facility STOCKTON-Desirable, affluent health care area. 2,140sf/4 ops **\$250k**

I-802 MODESTO - Facility. ~ 1500sf w/4 ops & room for 1 more. State of the art facility directly in front of Vintage Faire Mall **\$445k**

I-823 MODESTO-Digital Ready Network . State of the Art GP. Superb Locale in busy desirable area. 2550 sf & 6 ops. **\$400k**

I-838 MODESTO- Retail Shopping Center adjacent to a popular Supermarket, drawing walk-in patients from traffic flow & word-of-mouth referrals. 1,200 sf & 4 fully equipped ops **\$395k**

NEW! I-840 TRACY- Must See to Appreciate! Major thoroughfare / desirable area. 2,165 sf & 6 ops. Plumbed for 1 add'l op. **\$445k**

J-733 TULARE/VISALIA-Desirable commercial area surrounded by schools, hospital & building complexes. 4 ops. **\$400k**

J-801 FRESNO- Facility. ~ 1300sf and 4 ops. Traditional Décor. **ONLY \$55k**

J-828 FRESNO - Attractive Corner Prof bldg w/ excellent visibility. 2,120 sf & 5 fully equipped ops **\$585k**

SOUTHERN CALIFORNIA

K-735 ALISO VIEJO FACILITY - Upscale 2 story Prof Bldg. 1,800sf/4 ops. \$4k sublet income at this location as well! **\$225k**

K-741 SANTA MARIA- Spacious ops and picturesque windows capturing scenic views. 1,200+ sf/3 ops + 1 add'l **\$425k**

K-762 INDIAN WELLS- Well Respected practice w/loyal patient base. Newly remodeled, 1400+ sf, 5 ops **\$550k**

K-793 SAN DIEGO-2500sf & 4 fully equipped ops w/ plumbing for an add'l 2 ops. Highly Desirable Neighborhood **\$475k**

SOUTHERN CALIFORNIA CONT

K-805S SANTA MARIA - State-of-the-art, fully computerized, paperless office w/ digital x-rays. 1,450sf **REDUCED to \$100k**

K-827 STUDIO CITY-Highly esteemed, 4 op fee-for-service practice setting the bar for excellence! Near Beverly Hills, W. Hlywood, Westwood **REDUCED \$515k**

K-805G GROVER BEACH- Draws tourists w/moderate coastal climate, drive-on beach, dune hiking, fishing, clamming, golfing, horseback riding, & wine tasting. Remodeled - 1,250sf w/4 ops **REDUCED to \$120k**

K-816 MISSION VIEJO-Reputation as one of the best dentists in this vibrant OC Comm. Top-notch office in popular Rtl Shp Ctr. Close proximity to Gov. amenities & schools. 1,300 sf & 2 ops. **\$325k**

NEVADA

LV-756 LAS VEGAS-Brand new 1,600sf/ 3 op office (Plumbed for 1 add'l op) Attractive & well-equipped in Rtl Shpng Ctr. **\$150k**

LV-796 HENDERSON - Master-planned community! Excellent location & easy freeway accessibility. Spacious, like-new office. 2,080 sf w/3 fully equipped ops & plumbed for 3 add'l ops **\$295k**

LV-791 LAS VEGAS - Low Cancellations and High Collections! 12-20 pats/day. 1900sf with 4 fully equipped ops + plumbed for 1 add'l. **PRICE REDUCED!! \$275k**

LV-565 LAS VEGAS - Nice Prof bldg. Multiple Lease spaces and size options in growing Rainbow/Sahara Area. Great Area w/ lots of potential. **PRICE REDUCED! NOW ONLY \$325k**

LV-694 LAS VEGAS - Well established, large GP. 2200 sf & 6 ops. Gross Receipts over \$900k. Equipment less than 5 years old. Office was recently painted and carpeted. **\$545k**

R-810 DAYTON-Gross Rcpts over \$1mil in 08! Amazing, quality, well-estab w/loyal, stable patient base & seasoned staff. Excellent signage, easy freeway accessibility, ample parking. 1,500sf & 5 fully equipped ops. **\$595k**

NEVADA CONTINUED

LV-800 LAS VEGAS-Well Established FFS practice. Emphasis on prevention. Seasoned Staff. 3350 sf & 6 ops. **\$785k**

R-841 RENO -Long-established, quality practice committed to patient education, technology & self improvement. Wonderful, stable patient base. Excellent signage, Centrally located in desirable, upscale neighborhood. 1,750 sf & 5 fully equipped ops. **\$350k**

SPECIALTY PRACTICES

K-653 GARDEN GROVE-ORTHO - Desirable area. 2200 sf 4 chairs in open bay. 2 private ops. **\$285k**

C-6821 SOLANO CO. PROSTHO- Personalized treatment in warm caring environment. 1040 sf with 3 fully equipped ops. **\$390k**

E-742 ROSEVILLE ORTHO FACILITY 1,850sf w/ Open Bay & 4 chairs ***Strong referral base w/ busy Pediatric Practice in same building! NOW ONLY \$50k**

I-7861 CTRL VLY ORTHO- 2,000sf, open bay w/8 chairs. Garden View. Antique Exam Room. 45 years of goodwill. FFS practice sees 60-70 patients daily. Prof Plaza. **\$370k**

B-7851 EAST BAY ORTHO - LOCATION is Superb! 35-40 pats per day. Prof Dental Plaza. 1380 sf / 6 chairs **\$450k**

C-7841 W CO.CO. COUNTY-ORTHO - Well established—35-40 patients per day. Busy Plaza Setting near local Middle and High Schools. ~ 1350 sf & 6 chairs in open bay. Just off I-80 corridor. **\$400k**

E-811 SIERRA FOOTHILLS ORTHO- Fast growing area. Patient Oriented, Well respected Ortho practice. Avg 30 pats/day. 1200 sf & 3 chairs in open bay. **\$175k**



Timothy G. Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD



SCAGD Presents Continuing Education Meetings



Friday & Saturday, March 26-27, 2010

**Implant Placement,
Restoration & Bone
Augmentation Workshop
for all Dentists**

14 CE Units

Limited to 24 Dentists

*Our last five implant workshops
sold out fast.*

Tuition: \$595

**Location: Friday in Calabasas;
Saturday in Encino**

**For information or to register, call SCAGD at
310-471-4916**

Sunday, March 14, 2010

**Back by numerous requests:
Dentures, Partials & Overdentures**

8 CE Units

Instructor: Joseph Massad, DDS

Tuition: AGD members \$99

Non-members \$139

Includes Breakfast & Lunch

Registration: 7:00 am, Program 8:00 am - 4:00 pm

Embassy Suites Hotel - Anaheim South

11767 Harbor Blvd., Garden Grove, CA 92840

714-539-3300



***The California Academy of General Dentistry Annual Meeting
presents a two-day basic implant hands-on workshop by Jon Julian, DDS.***

Attendance limited to 100 and filling up fast

January 9-10, 2010

Location: Westin South Coast Plaza, 686 Anton Blvd., Costa Mesa, CA 92626

16 CE Units (8 for each day)

Tuition: AGD Members: \$595 Non-members: \$795

Tuition includes the gala diner dance on Saturday night. Additional gala dinner tickets @\$100 each.

To register online: www.cagd.com

or mail checks to CAGD, 2063 Main St. #418, Oakley, CA 94561-3302.

**Include \$100 for each additional gala dinner guest. For more information and to request
an online detailed information brochure, please call Lynn Peterson, CAE at 877-408-0738**

Registration Form (Use only for the March, 2010 CE courses shown at the top of this page)

Name _____ AGD # if member _____

Address _____ City _____ State _____ Zip Code _____ Telephone _____

Fax _____ E-Mail _____ Course Date _____

Credit Card # _____ Expiration _____ Amount _____

Credit Card Zip Code _____ and address (numbers only) _____



**Mail or Fax Registration to SCAGD c/o Robert E. Garfield, DDS,
2720 Aqua Verde Circle, Los Angeles, CA 90077**

Fax: 310-472-6729 Telephone: 310-471-4916



Patient/Insurance Account Reconciliation Aging claims, past-due accounts, etc. Excellent references! PT- Temp. RDA. AccountResolution@yahoo.com for more information.

New Dental Office for RENT 1-2 days. Supplies and equipment included. San Fernando Valley. 818 6486582.

LAKE TAHOE This is a rare opportunity to acquire a "Big City" practice in Tahoe Paradise. 2009 tracking \$900,000+ with very strong Profits of \$500,000. Very attractive facility. Go to www.PPSsellsDDS.com. View under CURRENT LISTINGS.

Established ORTHODONTIST is relocating from out-of-state to California looking to purchase ortho practice with collections min. \$400,000/yr. 480-650-7128.

Burbank, medical/dental building 4 ops plumbed, 2 pvt bathrooms, large front office, ster. room, just bring equipment. (818)590-3257, jasmenb1@yahoo.com.

Wilmington Practice for Sale gp Asking \$98K. 1,280 sq. ft. 4 fully eq. ops, 2 x-rays, 60% Cash, 40% PPO. Call Loc Pham, Broker, DRE #01815684, 714-550-7494 or quickbiz4-e@yahoo.com. Prop#12089.

Denar and FACE pantograph systems for sale; plus Stuart articulator mounting plates. Please call (818) 243-3838, or e-mail Robertsuedds@sbcglobal.net.

DentiMax Advanced for Networks Only \$2,499. From the charting screen, you can post procedures directly to the ledger and are literally one click away from digital x-rays, clinical notes, treatment planning and medical alerts. To order, call DentiMax at (800) 704-8494.

Brand new equiped dental office Rent \$1800 (include all fees & utility) Fax CV to 7145689899 to SEE. Santa Ana/Tustin.

ORTHODONTIST NEEDED for private office in SAN JOSE-2 years min experiance. please call (818)203-4272.

Why doctors choose us? "Highly recommended service for professionals, we are very pleased with ePostCards, appointments & testimonials module and overall professional look and feel of the new website. We are on front search page of Google and we just got our first new online patient from our new site" Dr. L. Chin O.D. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

Glendale office for sale 49K. Approx. 450 charts and all equipment. glendalesale@gmail.com for more info.

Dental Office space 3 operatory buildout and new cabinetry for lease. Specialists only in Novato, CA. Perio Endo Pedo O.S. Dr Maclean 415-898-5100.

"I have used LIVEWIRES ORTHODONTICS for as long as they've been open, they strive for perfection on both ends of the case." Dr. M. B., DDS. Give LIVEWIRES a call to request a free catalog at 330 793 9423.

Dental chair \$500. need to sell equipment ASAP. calvitron-\$30, amalgum, free pano x-ray, etc. (530)746-8644 for long list.

WHY THROW AWAY RENTAL MONEY? PROFESSIONALSPACE FOR SALE (OR LEASE) IN NORTH OC. EXCELLENT LOCATION. DIANA: 562.644.8993 OR INFO@ENCOREPRIME.COM.

"Dr. Ruiz had done it again! In his Supra-gingival Dentistry course, he delivered timely, cutting edge information in a dynamic format interactive with the participants." – Dr. C. Wagoner, Earlysville, VA. See this month's insert for more information!

Dental Practice great location, three plumbed, two equipped. Low overhead, the best kept secret for profitable office. 858-254-1345 sontelkam@aol.com.

FOR SALE COX DryHeat Sterilizer; looks & works like new! Rapid 6 minute cycles! \$1900 OBO (new sells for \$4000) fixface@gmail.com.

DENTAL OFFICE SUB-LEASE AVAILABLE IMMEDIATELY IN IRVINE CALL 949-307-6437 OR 949-400-4677.

Sirona SIROTORQUE L works EXCELLENT. I've have it for about 8 months. Works Excellent! Tabletop unit. 818-518-7426.

Periodontist/Implant Surgeon Available In-House For Your Office in the Greater San Francisco Bay Area: PerioSurgery/Implant Surgery/Bone Grafting/ 3rd molar Extractions. bayareaperio@gmail.com or call (617)869-1442.

Rolling dental cabinets for \$300. They have a white glossy finish. If you are interested, email me at: njyddds620@yahoo.com.

Dansereau Water costs are escalating and your Wet Vacuum Pump is using over 800 gallons of water a day, convert to a Dry Vacuum System for only \$3595. Call (800) 423-5657.

PRACTICE FOR SALE IN BUSY SHOPPING CENTER IN IRVINE WITH 3 OPS CALL (949)307-6437 OR (949)400-4677.

PRACTICE FOR SALE San Diego (El Cajon) General Practice with implants available. BUILDING also FOR SALE!! SDPS: 760-599-7828.

Office Space for Rent \$400/month- Private office 7' by 12'. Located in Santa Monica. Contact NJYDDS620@yahoo.com if interested.

CEREC II for sale Bought with practice. Works. 2 cameras, milling cubes, all accessories. (818) 518 7426.

(2) Dental stool dark pink and light brown, in good conditions looks new. \$150 each call 310-390-3565.

Zoom! Lamp From Discus Dental Brand New In The Box, all parts are included. Asking \$499 OBO 415-409-3368.

NEW IN BOX ENDODONTIC MICROMOTOR TCM ENDO III w/ DENTAL HANDPIECE. by Sybron. \$1200 obo. Call (310) 780-4825.

2 Digital Sensors for just \$9,999! The DentiMax sensor package includes size 1 & 2 sensors with USB control box and imaging software. Call (800) 704-8494.

CALABASAS DDS office "Build to Suit" opportunity for long term lease in a prestigious two story prof. bldg. The bldg. is conveniently located just off the fwy. near the center of town. 1,200 to 3,600 sq ft available. First floor with window line. D&M Practice Sales 818.591.1401 License #01172430.

Legal Tip: Sellers Can your C corporation avoid double taxation of your goodwill allocation? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Make New Friends - Save Money JOIN US!

PUNJABI DENTAL SOCIETY

AN AWARD WINNER MULTI-ETHNIC INTERNATIONAL ORGANIZATION

PROMOTING EXCELLENCE IN DENTAL EDUCATION.



FREE Continuing Education Units to Dental Students and Retired Dentists.
Approved by Workman Compensation Insurance Rating Bureau for
Group Discount. **SAVE 8% to 33% on Workman Compensation Insurance.**

**Provides 56
Units/year of
Continuing Education
in Applied Clinical
Dentistry on Sundays.**



**Member Discount
on Financing of Dental
Practice, Equipment,
Home, Refinance &
Commercial Loans**

**Dr. R. Salwan, President
Dr. D.P. Singh Nagra, Chairman**

For more information on activities and upcoming Seminars please call:

1-866-4-CALL PDS OR VISIT US AT www.pdsociety.com

Life Membership \$40.00 open to Everyone
Foreign Dental Graduates Need Guidance to get admission in Dental school. Please contact us.

Proud to provide Scholarship to needy Students • Conduct Dental Awareness Camps

RECEIVE PDS MEMBER DENTAL SUPPLY DISCOUNTS

Fully equipped 3 Ops dental facility in the prestigious Rose Garden area in San Jose. Steal at \$45K. Call 408-656-4567.

San Diego Beautifully decorated San Diego gem. The office opened 2 years ago with an impeccable build out new equipment. Fantastic staff makes this great for first time owner or easy additional office. Seller intended on moving to California prior to retirement but plans have changed. Opportunity won't last - The practice you would build for yourself and existing patients to pay for it. #WK8DT7DR Call AFTCO today at 714-832-6340.

DENTIST Attractive female GP available part time for PEDO, perio, light operative. Compensation negotiable. Contact Natalie (818)653-7778.

Why doctors choose us? Use eMail campaigns and promote your services from your WebSite. Provide compelling specials and coupons from your RevenueSite™. Allow prospects and patients to register for your Coupons and Specials. Send ePostCards to your patients— keep them coming back! Capture positive patient feedback & convert to testimonials. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

SOLANO COUNTY, CA Price Reduction! Well established, 4 op, (3 equipped and 1 plumbed/unequipped) GP with strong patient base. Collections exceed \$360,000 per year. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

DentiMax Dental Software Only \$499, add clinical for \$499. Go to www.dentimax.com to download your free demo. Call DentiMax at (800) 704-8494.

Dansereau Water costs are escalating and your Wet Vacuum Pump is using over 800 gallons of water a day, convert to a Dry Vacuum System for only \$3595. Call (800) 423-5657.

Looking for a PRACTICE LOAN? Our team members are experts in practice financing and take pride in providing our dentists with the highest level of personalized one-on-one service throughout and following your transition while offering the most attractive loan terms available in the industry. Call PPC LOAN at 800-456-2779 or email us at dental@ppcloan.com.

Pelton & Crane LF II Track light. \$1,800.00 530-583-4276.

"Accessibility I truly feel their sincerity in wanting to help my situation. Absolutely recommend then to others all the time!" Camille Adli, D.D.S., Long Beach, California-See our ad on Pg. 2.

NORTHERN CALIFORNIA WINE COUNTRY ENDO PRACTICE. For Sale Overhead is only 29%. 4 operatories in 1,500 sq ft office space. Owner to retire. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S.800-519-3458.

SOUTH OAKLAND Highly respected practice. Surrounding area consists of diverse cultural mix and make-up of blue & white collar. Great location. 2009 shall collect \$400,000+. No competition. Insurance and private pay only. Go to www.PPSsellsDDS.com. View under CURRENT LISTINGS.

Associate Wanted Thousand Oaks, CA. High end general and cosmetic office. email resume to edasdel@msn.com.

Join Ruiz Dental Seminars in San Francisco for our CE Course on Supra-gingival Dentistry (Porcelain Veneers, Onlays, and Crowns!) Only \$299 until January 19th! See this months insert for more information!

Unlike others who only "promise" results we GUARANTEE you 23 - 35 new patients every month! Visit www.AttractDentalPatients.com.

Fantastic dental practice in PALM DESERT. Located right on Hwy 111, this is the practice you always imagined, Cash flow profit around \$300k . 5 ops, 1400+ sf. (K-762) WPS 800-641-4179.

NEED MONEY FAST? Partners Bank of CA can close the your dental practice deal quickly. Call Evan Barker at Partners Bank of California today. 949.732.4068.

DIGITAL SYSTEM ON SALE List Price: \$14,000 Sell \$7,495. Includes all brand new: Dell computer, 20" monitor, Mobile Wooden Cart, Eva #2 Sensor, Rinn Positioners, Sheaths, Docking Station, Pro Image Software, EZ 2000 Billing Software, Bridge Software, and Intra Oral Camera. Call 800-273-5033.

Hundreds of new patients will pour thru your door regardless what the economy is doing... GUARANTEED! Visit www.AttractDentalPatients.com.

Office Furniture desk, cabinets, side table, and office chair. Whole package \$450. Please email me at: NJYDDS620@yahoo.com.

SANTA CLARITA VALLEY (11) op computerized G.P. for sale. (10) ops eq't'd 11th plumbed. In a well known, prof. bldg. w great signage! Cash/Ins/PPO/HMO & small amount of Denti-Cal. Annual Gross Collect of \$1.6M+. Cap. Checks of \$14K-\$16K/mos. Can easily do \$2.5M+/yr by adding more hygiene, specialists, & advertising. Seller is retiring. D&M Practice Sales 818.591.1401 License # 01172430.

"I have used LIVEWIRES ORTHODONTICS for 8 years, they are friendly, cooperative and always make it specific to my patient's needs. I couldn't be more satisfied." Dr. S. Sethi, DMD. Give LIVEWIRES a call to request a free catalog at 330 793 9423.

FRESNO NICE OFFICE IN PROFESSIONAL BUILDING. 3 OPS, LOADED, COLLECT 150 TO 175K ON 2 DAYS PER WEEK ON EASY/RELAX SCHEDULE. NO HMO/MEDICAL. FOR SALES FOR 120K OBO. (559) 276-2747.

PRACTICE FOR SALE San Diego (CARMEL MOUNTAIN)—estab. 20+ yrs. GP with 5 Ops in approx 1600 sq. ft. busy retail location SDPS: 760-599-7828.

How do I increase Patient Flow? Use interactive WebSite as a sales channel. Accept on-line appointments and fill up your calendar. Capture positive patient feedback & convert to testimonials. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

Dansereau Need to replace you Assistants Seating only \$550 for our Signature Assistants Stool and receive a Free Dentists Stool. Call (800) 423-5657.

MODESTO, CA Price Reduction! Stunning 5 op GP located in a freestanding single-story building. State-of-the-art equipment. Collections in 2008 collections over \$810,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

Sacramento partnership opportunity Bread and butter GP in Sacramento area. Enjoy low rent or even buy the building. Premier established practice with more than enough business to keep you busy in a tough economy. 8 ops. Dentist is retiring but will stay on to mentor. #SF1DT9DR Call AFTCO today at 714-832-6340.



**“We Manage
Events
for the
Professional
Going Through
One of Life’s
Important
Transitions:
The Sale or
Purchase of
Their Dental
Practice.”©**

**We understand what
it takes to purchase,
own and build your
ideal dental practice
to create a
comfortable
retirement....**



PRACTICE SALES AND LEASING
For all your Practice Transition Needs!

CA Broker License #01172430

***Trust your Practice Purchase
or Sale to “The Personalized
Service Dental Broker”©***

818.591.1401
www.dmpractice.com

**P.O. Box #6681
Woodland Hills, CA 91365**

Dentist seeking to buy a general practice in LA/Orange County. Minimum: 1,000 sqft./ 3 chairs/ \$5K HMO Capitation. Call Loc Pham, Broker, DRE #01815684, 714-245-2468.

Dental Practice for Sale a gp in Los Angeles, CA. \$135,000. Gross \$280K. 1,200 sqft. retail bldg., 3 fully eq. ops, 3 chairs, 2 x-rays with room for exp. 40% Cap, 50% PPO, 10% Cash, no Medi-cal. Approx. 20 new patients/mo. Seller works 3 days/wk. Large # of patients with dentures partials crown and bridge, growing ortho. 1or 2 days/mo. Sale complete by end of this year. Prop. ID # 2221. Call Loc Pham, Broker, DRE #01815684, 714-550-7494.

CALL IMMEDIATELY! Modesto GP - Digital Ready Network . State of the Art.. Superb Locale in high visibility, busy desirable area. 2550 sf & 6 ops. \$400k (I-823) WPS 800-641-4179.

Dansereau Looking for an Dental Operatory that offers a 10 year warranty that is manufactured in the USA for under 5K. Call (800) 423-5657.

"Wood and Delgado provide incredibly prompt, five star service you only dream of in a law firm." Mark Weiser, D.D.S., Santa Barbara-See our ad on Pg. 2.

Why doctors choose us? Send new service & offering announcements to your patients from your WebSite. Get found on Google – get a Google Optimized WebSite. Use slide shows & audible web pages that tell your story. Get connected to iPhone and Social Network users from your WebSite. Call 650-919-4210 or visit www.OnRevenue.com/doctors.

Stunning & Exclusive Dental Suite in Prime Olympic Corridor Professional Bldg for lease. No other dentists in building! Ground floor, impressive and spacious 1,551 sq. ft. w/ 5 operatories, private doctor's office, kitchen/lab, bath, T.I.s and ample parking...must see to appreciate. Photos on request. Term negotiable, simple transferable lease. Available Dec 1, 2009. Call direct: 310 312-3197.

DIGITAL X-RAYS FOR LESS Get the tools now to help bring patients to your door. EVA Number 2 sensor kit with all accessories (Rinn positioners, sheaths, docking station, sensor, Pro Image software, onsite training at your office) list: \$8,000 sell \$4,995. Brand New - manufacturer direct. Call EZ 2000 @ 800-273-5033.

MONEY TO LEND Work with an experienced, local dental lender who can get the deal done. Call Evan Barker at Partners Bank of California today. 949.732.4068.

How do I increase Patient Flow? "We are seeing results in the first 3 weeks by using the specials & campaigns module. We moved from our old website to the new site so that we can interact with our patients. Online coupons, referrals and eMail campaigns are the best" Dr. B. Machado DDS Call 650-919-4210 or visit www.OnRevenue.com/doctors.

"Very fast Jason Wood didn't take much of my time. Everything was perfect. Yes!!" Gloria Nollie, D.D.S., Carmichael, California -See our ad on Pg. 2.

When you need PRACTICE FINANCING look to an experienced lender that will take the time to explore your goals then create an individually tailored financing solution to meet your specific needs and position you for success in your practice. Call PPC LOAN at 800-456-2779 or email us at dental@ppcloan.com.

"After seven years I can say LIVEWIRES ORTHODONTICS offers GREAT QUALITY and GREAT PRICES." Philip Leone, DDS. Give LIVEWIRES ORTHODONTICS a chance to impress you! Call 330 793 9423 for a free catalog.

Legal Tip: Sellers Did the buyer agree to loan approval within a specified time? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Why take time away from Patients to attend Continuing Education? PDS has applied clinical continuing education courses on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

How would you like to average one new patient per work day... GUARANTEED? You need only visit www.AttractDentalPatients.com.

Need a Practice Acquisition Loan? 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

GROWING NORTHEAST SACRAMENTO FOOTHILL COMMUNITY Well performing & soundly entrenched practice seeks full-time Owner. Without any marketing, practice grew in 2008 with 2009 continuing trend. Tracking \$1.1 Million. 2008 realized \$357,000 in Profits. Full-time Owner could have made \$415,000+. Go to www.PPSsellsDDS.com. View under CURRENT LISTINGS.

Need a loan for Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

PRACTICE FOR SUBLEASE or SALE Huntington Park-prime location of Hisp. community. 20 yrs established & active group practice. Good chance for your own biz with small fund. Call 213-272-7989 or send your interest to justinfamilydental@yahoo.com.

2 doctors stools tan & lt. grey in color. 2 Apollo 95E plasma curing lights. www.randalloffice@cox.net.

newly remodeled leasehold improvement for sale in Valencia. 3 ops, 2 x-rays, pano. security cameras, networking, \$85000 with \$1800 rent. contact 213-820-3281 and davidkimdds@yahoo.com.

X-ray mounts Thousands of bitewing mounts, single mounts, and full mouth set of x-ray. Whole box \$100. Please contact njydds620@yahoo.com.

For Sale Brand new Nobil Biocare Implant set, over 194 pieces. Worth up to \$15,400 Please call 949-830-6510.

OFFICE SPACE TO SHARE Medical Building in Aliso Viejo, South Orange County, 3 chairs, Digital X-Rays. Call Aurene, 949-831-5511.

BRAND NEW Digital XRAY system available. Included all accessories. Regular price \$13,000. Your best offer. Contact Yuri (818) 414-0454.

FUTURE DENTAL OFFICE FOR LEASE Prime location on heavily traveled street in Pacific Beach; elegant street signage exclusive to dental office; generous improvement allowance for qualified tenant; 1,054 SF; rent negotiable. Contact Dr. Lionel Rentschler (951)735-2608.

DENTAL DIRECTORY

ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

805.882.1120

california.transdental.com
RWO@transdental.com



Diversified Dental & Upholstery

New & Used
Dental Equipment
Mechanical Chair Repairs
Service Tech. Available

Complete Dental Chair
Refurbishing
Special Upholstery for
Long Procedure Patients

Call us for a Free Estimate!
(800) 707-3449 OR (714) 827-8515
www.DiversifiedDental.Net

**Buying A Practice? Expanding?
Need New Equipment? Consolidation?
Working Capital?**

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services • www.lcffin.com

Loc Pham DRE Lic. #01815684



WESTERN PRACTICE SALES

John M. Cahill Associates

*Working Together to Serve You Better
Dentists Serving Dentists*

Timothy G. Giroux, DDS
John M. Cahill, MBA

Jon B. Noble, MBA
Edmond P. Cahill, JD

800.641.4179

wps@succeed.net
westernpracticesales.com



*Go for the best - Get the Highest Rated Software by the ADA**

800-273-5033

Online demo - www.ez2000software.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365
Phone: 818.591.1401 • 866.425.1877 Outside So. CA
www.dmpractice.com

CA Broker Lic. #01172430



HOWDY PARTNER!

Contact us to promote your business here!
www.DentalTrader.com



Professional Practice Sales

Buying or Selling a Dental Practice?

Know Your Options

Talk to the Professionals

Contact: Ray Irving
San Francisco: (415) 899-8580
Sacramento: (530) 894-0700
www.PPSellsDDS.com



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience
with the San Diego Dental Community

For More Information Call:

(760) 599-7828

WWW.SDPRACTICESALES.COM

DENTAL STAFF Super GP, Pedo/Ortho Doctor.H-1B, Green card opportunity. Bilingual Manager, Biller, Consultant ,Assistant 323-583-2828 Fax Resume to 323-582-2882.

Acucam Intraoral Camera for \$1,000. Great deal!! Please email me at njydds620@yahoo.com.

ENDODONTIST available to see your patients. You will receive a great referring bonus per patient guaranteed. Contact Christina (818)731-7701.

Anaheim Office for sale by owner 20+ years of goodwill. Very desirable location (Mini-strip center). 310-666-3564.

Implants-In-House STOP referring out patients and PROFITS. IMPLANT surgeon to place implants at your office. Will bring equipment-materials. Call 310-993-4474.

New York Dental practice, home office FSBO. Asking \$459,000 for practice, equipment and real estate. Accepting reasonable offers. 518-275-6066.

DENTRIX SOFTWARE G3 & G4. 10 work stations and bridge for Op-Time. Paid 10K Sell 6K. Norman Spalding, DDS (916) 776-1235.

Adec Dr. Cart \$1,800.00 w/viewbox; fiberoptics; scaler; & heater. 530-583-4276.

Retail Shp Ctr in heart of Silicon Valley Santa Clara GP has ~35+ new pats/mo by word-of-mouth referrals. Just 6 years old w/ 1,500 sf & 3 fully equipped ops. Plumbed for 1 add'l op \$485k (D-824) WPS 800-641-4179.

Valencia leasehold for sale 3 ops, 2x-rays, pano, vacuum, compressor, sterilizer, security cameras, alarm, lots storage. remodeled. flat tv. 213-820-3281 davidkimdds@yahoo.com.

2004 CEREC 3D Milling Unit, Ivoclar Oven, & Accessories for Sale. Service membership up to date. Submit best offer to drmundl@inlandvalleydentalcare.com.

SAN JACINTO (HEMET AREA) (4) op computerized G.P. for sale. Absentee owned HMO practice with \$6K/mos Cap Check. No Denti-Cal! 2009 Projected Gross Collect \$450K+ on a (3) day week. D&M Practice Sales 818.591.1401 License #01172430.

We buy both Ortho or Implant instruments. Please call us at 562)803-9999 or fax to 562)803-6369.

X-ray view boxes for sale in Santa Monica! \$45. Please email me at NJYDDS620@yahoo.com if interested.

ENCINO ASSOCIATE sought for space rental, beautiful, relaxing Valley views, 8th floor, great location, implantology oriented, Ventura Blvd. Rocio 818-986-9112.

Glendale Dental Suite Rent by the Day or Part-Time also Saturdays. Fully Equipped. 1128 N. Brand, Suite C. (818)952-1005.

Perio Pro x-ray developer \$500. Please contact NJYDDS620@yahoo.com.

GP Associate needed in private office in Newhall, CA. Call 661-255-0400 or email alexngan93@gmail.com.

Porcelain Oven \$500. Please contact NJYDDS620@yahoo.com if interested.

THE Dental Trader

Buy, Sell or Trade all things Dental

CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: tradestaff@cox.net

Web: www.thedentaltrader.com

Old Address

Dentist's Name: _____

Address: _____

City/State/Zip: _____

New Address

Dentist's Name: _____

Calif. Dental License #: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at

www.thedentaltrader.com

Why doctors choose us? "I was surprised to find out that my website, patient online appointments, eMail campaigns, ePost-Cards, Specials and blogs can all be easily handled from one application. Great tool for my practice" Dr. Freckelton DDS Call 650-919-4210 or visit www.OnRevenue.com/doctors.

GE Model 700 X-ray w/Wehmer Ceph Unit. \$2,600.00. 530-583-4276.

Dental Lab for rent \$400/month. Room is 12' by 10' Located in Santa Monica. Contact NJYDDS620@yahoo.com if interested.

DENTAL PRACTICE FOR SALE Well Established Mid OC Practice, High Traffic Shopping Center with Ortho, Pedo. Serious Buyers Only: sunnycalifornia99@yahoo.com.

"Trust and reputation Best at what they do." Dr. Bruce and Judy Goldman, Chula Vista, California-See our ad on Pg. 2.

IMPLANTS-IN-HOUSE Stop referring DENTAL IMPLANTS out. Experienced DDS, A Fellow in the International Congress of Oral Implantologists will place IMPLANTS for your patients in the comfort of YOUR OFFICE. Increase PRODUCTION and Good- Will of your office by providing your patients with this valuable service. I bring all materials and equipment. CT Guided surgery, Sinus Lifts & Grafting. Clean, Caring, Gentle, Professional. Call 310-993-4474.

Copyright 2010 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at:
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for (check one): ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

Reader Ad Rates:

- ☐ 20 words of less-*FREE (\$1. per word thereafter-65 words maximum) _____
- ☐ All Bold Type: Add \$10.(add option: \$10) _____
- ☐ All Bold Type with Bold Border: Add \$15.(add option: \$15) _____
- ☐ Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____
- Total # of words (first 20 words free-add \$1. per word after first 20 words) _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Total: _____

Advertiser's Name: _____

Charge Card Billing Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐

Card# _____

3 Digit Security Code (on back of card) _____

Exp. Date _____

Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month

COMMERCIAL AD FORM FOR BUSINESSES

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: www.thedentaltrader.com,
mail w/check or Fax submissions
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: _____

This ad is for: ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

Bonus Feature Reader Ad Rates:

- ☐ 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... _____
- ☐ All Bold Type:(add option: \$10) _____
- ☐ All Bold Type with Bold Border: (add option: \$15) _____
- ☐ Black Box with Bold White Lettering: (add option: \$20) _____
- ☐ Total # of words (first 20 words \$20-add \$1. per word after first 20 words) _____

Total: _____

Name: _____

Charge Card Billing Address: _____

City: _____ State: _____ Zip: _____

Tel No.: _____ Fax No.: _____

E-mail: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐

Card# _____

3 Digit Security Code (on back of card) _____

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.



Professional Practice Sales

Buying or Selling a Dental Practice?

5947 SOUTHERN HUMBOLDT COUNTY'S GARBERVILLE

Collected \$315,000 with \$103,000 in Profits. FP \$65,000.

5964 SANTA ROSA'S DOCTOR'S PARK

Best location. 3-Op digital office. No goodwill. 1/8th ownership in building + equipped suite. FP \$200,000 with terms.

5973 ORAL SURGERY PRACTICE - CALIFORNIA SIERRA NEVADAS

2008 realized \$615,000. No competition, great country lifestyle.

5975 GROWING NORTHEAST SACRAMENTO FOOTHILL COMMUNITY

Well performing & soundly entrenched practice seeks full-time Owner. Without any marketing, practice grew in 2008 with 2009 continuing trend. Tracking \$1.1 Million. 2008 realized \$357,000 in Profits. Full-time Owner could have made \$415,000+.

5977 ORTHO - SOLANO COUNTY

Great starter practice or second office. Owner's out-of-area practice dictates part-time attention here with practice tracking \$335,000. Has done \$500,000+ with more attention. Motivated Seller.

5978 STOCKTON

Consistent Mid-\$700,000 per year performer with Absentee Owner. Hands-on Successor shall do better with focused attention and dedication. Beautiful office and great location. All Ops are computerized.

For complete details on any of these practices, go to www.PPSsellsDDS.com

5979 SAN JOSE

Located on Blossom Hill Road, right off Highway 85. Practice being made available by retiring Owner. 2009 tracking \$540,000+. 20+ new patients per month. 4-Ops. No advertising.

5980 LAKE TAHOE

Big City Practice in Tahoe Paradise. 2009 tracking \$950,000 with Profits of \$450,000+. 2008 collected \$970,000. Attractive facility. This is a rare opportunity.

5983 ANTIOCH

Practice seeks a Successor who can devote more attention here. Tracking \$325,000 in 2009 on reduced schedule due to other commitments. Realized \$390,000+ in 2008 when Owner focused more attention here.

5984 OAKLAND'S EASTMONT HILLS

Highly respected practice. Surrounding area consists of diverse cultural mix and make-up of blue & white collar. Great location. 2009 shall collect \$400,000. No competition. Insurance and private pay only.

5985 COASTAL MENDOCINO COUNTY

Busy practice in desirable coastal area. Well established, this practice has been a consistent performer. 2009 topped \$700,000. Strong benchmark here is the Recall System. Ideal opportunity for high producer seeking lifestyle in exciting NorCal coastal environment.

5986 SAN JOSE

This practice was never impacted by the Recession. Conservative Owner continues to experience nice growth with 2009 producing and collecting \$460,000. Averaging 10+ new patients per month. Central location at intersection of Interstates 280 and 880.



Specialists in the Sale & Appraisal of Dental Practices Since 1966

CA DRE License #01422122

San Francisco: (415) 899-8580 • Sacramento: (530) 894-0700 • Los Angeles: (714) 832-0230

Professional Practice Sales of The Great West's business is not listing practices for sale. Our business is selling those practices we list "For Sale".

When a Client engages our services, we are entrusted with a special mission and honor. No engagement is taken for granted. A thorough and complete analysis of the practice occurs and our Client is fully prepped for the business at hand. All necessary documents are assembled and a detailed Prospectus is crafted for the "For Sale" practice. If a practice requires special marketing, it shall be employed. When the practice goes to market, a complete tool kit is ready and we are prepared to respond immediately to inquiring parties and their advisors. Time is never lost.

We charge no assessment fees or retainers and our Listing Agreements are 4-to-6 months in duration, not 12-months as employed elsewhere. And our Clients ultimately decide whom they wish to transfer their practice as our job is to produce a number of interested successors giving our Client the luxury of comparison and choice as the right fit is sought. Everything done is from a risk management perspective so that our Clients are shielded from post-sale problems. And most sales are realized within 90-days after our services are engaged.

"An unfortunate accident rendered me disabled. Over the following year I engaged the unsuccessful services of two separate dental brokers. Months went by with no success or action. We contacted PPS. I am extremely grateful for the successful sale of my practice."

"Thank you so much for your help in selling my practice. I had a very disappointing experience with another dental practice broker during the year before we started working together."

"Before I called, I had a listing agreement with another prominent Northern California Broker. After 11-months without a sale, I called Ray. He sold it in about a month. Would I recommend Ray?...Yes!"

"Before dealing with PPS, I did deal with other brokers who I will say were very friendly but unfortunately couldn't get done what they were hired to do which was sell my practice. You got my practice sold in a minimum of time."

"I had my practice listed with a competitor for over twelve months, and had exactly two people visit my practice. The first weekend PPS had my listing, I had three people visit my practice and an offer by the end of the first week. Thank you again for allowing me to move on to the next step of my life."

These Testimonials
can be viewed at
www.PPSsellsDDS.com

We are unique in how we go about our business and highly accomplished in completing the task engaged. If this sounds like the manner by which you would like to have your special engagement handled, please contact us.

Professional Practice Sales of The Great West

800.422.2818
Ray@PPSsellsDDS.com



415.899.8580
www.PPSsellsDDS.com