

THE Dental Trader

VOL. 5 NO. 1 • JANUARY '08
So. Calif. Edition

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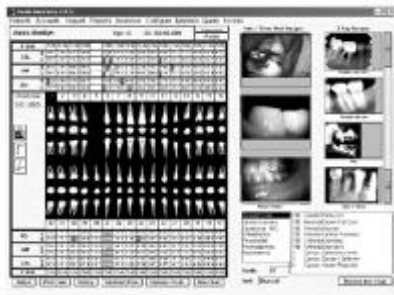
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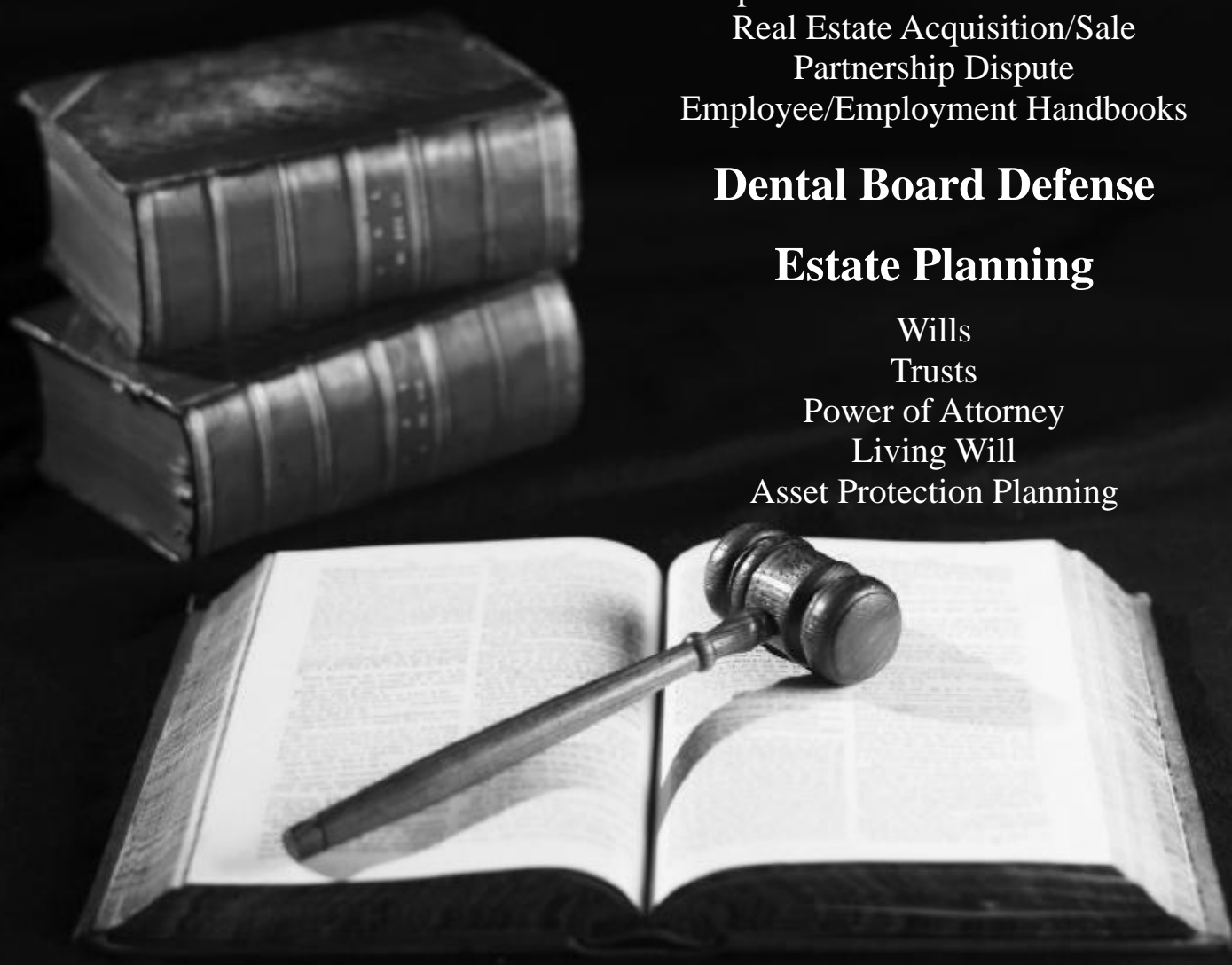
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- Practice Purchase Agreements
- Partnership Agreements
- Shareholder Agreements
- Associate Agreements
- Associate Buy-ins
- MSO's
- Space Sharing/Group Solo
- Corporate Formations/Dissolutions
- Real Estate Acquisition/Sale
- Partnership Dispute
- Employee/Employment Handbooks

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- Wills
- Trusts
- Power of Attorney
- Living Will
- Asset Protection Planning



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Paul Maimone
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FEATURED PRACTICE OF THE MONTH
CENTRAL VALLEY - (8+) op computerized G.P. with digital x-rays and intra oral camera system. Cash/Ins/PPO pt. base. 100+ new pts./mos. Gross Collect \$2.0M+/yr. Selling one third interest now with complete Buy-Out in future. **NEW**

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2006 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/x-ray, 5th is plumbed not eqt'd. Retail location. Excellent exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collections \$350K/yr. **PENDING**

BAKERSFIELD #19 - (5) op computerized G.P. in a Prof bldg. Denti-Cal/Cash/Ins/PPO. Gross Collections \$900-1,000K/yr. **NEW**

BAKERSFIELD SUBURB - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring. **NEW**

LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week. **PENDING**

BALDWIN PARK - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. 2007 gross collect. projected at \$370K+. Sale includes account receivables for immediate cash flow. Can be an absentee owner or will generate higher margins as owner/operator. Seller very motivated & has aggressively priced pract. for an immediate sale. Hurry! Won't last at this price. **NEW**

BELLFLOWER - (5) op computerized G.P. in a strip center w excellent exposure/visibility/signage (4) eqt'd ops, 5th is plumbed. (1) yr new Belmont eqt. Easy Dental s/w, intra oral camera, & Zoom light. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. **PRICE REDUCTION **NEW****

GLENDALE - (4) op computerized G.P. (2) ops eqt'd, (2) plumbed not eqt'd. Free standing bldg location with exposure and visibility. Cash/Ins/PPO/Denti-Cal pts base. Annual Gross collect. approx \$140K p.t. Can do more with f.t. owner. **NEW**

LOS ANGELES - (5) op computerized G.P. and free standing bldg. for sale. (3) ops of new eqt. and (2) ops of older eqt. Cash/Ins/PPO/HMO patient base. Annual Gross Collections approx. \$300K. **NEW**

LAWNDALE - (6) op computerized G.P. (4) ops eqt'd. Located in a store front on a major blvd. w exposure/visibility and walk-ins. Cash/Ins/PPO/Denti-Cal. Gross collections - \$200K/yr p.t. Can do much more f.t.

PASADENA - (8) op computerized G.P. and free standing bldg. for sale. Located on a main blvd. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. Bldg. is 3,606 sq. ft. & is on an 18K+ sq. ft. lot. **NEW**

POMONA - (7) op G.P. & 1,500 sq. ft. free stand. bldg. Excellent exposure/visibility/signage. Gross Collect \$300K/yr. Cash/Ins/PPO and small amount of Denti-Cal. Seller retiring. **PRICE REDUCTION **PENDING****

WOODLAND HILLS - (3) ops/(2) eqt'd. Computerized G.P. Strip ctr. location on a main blvd. w exposure/visibility/signage. New eqt. Newly opened. Cash/Ins/PPO/HMO pt. base. Includes approx. (100) charts (per Seller). Seller moving. **NEW**

MADERA COUNTY

MADERA - (8) op computerized G.P. (3) ops of new P&C Eqt. (2) add. Eqt'd ops & (3) add. plumbed ops. Central Nitrous, Digital x-rays, Dentrax s/w, zoom light, & intra oral. In a free stand bldg. Excellent exposure/visibility. Gross Collect - \$360K/yr on 3 days. Cash/Ins/PPO/HMO.

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- Pre-Sale Planning

RIVERSIDE COUNTY

PALM DESERT - (5) op turnkey office. (3) ops eqt. with two yr old A-Dec eqt. (2) add. plumbed ops. Includes furniture and eqt'd. No patients.

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

ORANGE COUNTY

IRVINE - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not eqt'd. In a prof bldg. on a main Blvd. Digital x-rays. Decorator sharp. Cash/Ins/PPO. Gross Collect \$450-\$500K/yr on (4) days/wk. **SOLD**

SANTA BARBARA COUNTY

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Could be much busier. Seller stretched to thin with two other offices. Seller transition available.

SAN BERNARDINO COUNTY

ONTARIO - (4) op computerized G.P. located in a major shopping center. (3) ops eqt'd with new eqt. 4th op plumbed not eqt'd. Excellent exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patient base. Excellent advertising campaign in place that is just kicking in. 2007 projected gross collections \$360K-\$380K. Seller to concentrate on other offices. Motivated. Priced to sell!! **NEW**

SAN DIEGO COUNTY

POWAY - (3) op computerized G.P. in a freestand bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. Includes an active phone # & yellow page ad. **REDUCED**

SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

SAN LUIS OBISPO - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr. **NEW**

VENTURA COUNTY

THOUSAND OAKS - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Cash/Insurance/PPO. Gross \$80-90K/yr. p.t. **SOLD**

THOUSAND OAKS #2 - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerc, intra oral camera, Dentrax s/w, and new chairs. Projected 2007 Collections \$675K. **NEW**

OXNARD #4 - (4) op fully eqt'd turnkey office. In a store front on a main St. w exposure/visibility/signage. Sale includes all eqt, leaseholds, furniture and rights to office lease, no pt. charts. **PENDING**

TULARE COUNTY

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Projected 2007 Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring. **NEW**

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NORTH HOLLYWOOD GENERAL PRACTICE FOR SALE: Collects \$300,000 per year with a 44% net income. No marketing and no capitation. No evenings and no weekends. Three operator office is located in a one-story professional building. Lots of goodwill. Motivated Seller! Asking \$220,000.

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KNOX-KEENE LICENSE FOR SALE: Newly acquired Knox-Keene license is available for purchase. No enrollees and no liabilities. Owner has spent over \$1 million to acquire the license, but has had personal and family issues that prevent pursuing the potential. Asking \$600,000.

GARDENA GENERAL PRACTICE FOR SALE: Five day per week general practice with 6 equipped operatories collects \$450,000/year with no welfare, no capitation and no advertising. Free standing building. **MOTIVATED!** Asking \$225,000.

BALDWIN PARK CLINIC PRACTICE FOR SALE: Absentee operated practice in a strip shopping center collects over \$480,000/year with a net income to an owner/operator of over \$200,000/year. 3 operatories. \$3,500/month in capitation checks. Predominantly Hispanic community. Asking \$325,000.


BEVERLY HILLS PRIVATE PRACTICE FOR SALE: Long established practice collects over \$200,000 per year on three days per week with 1-2 days per week of hygiene. Seller shares the office with another general dentist – each owns and uses three operatories and the rent is shared equally. All insurance and cash patients. Asking \$145,000.

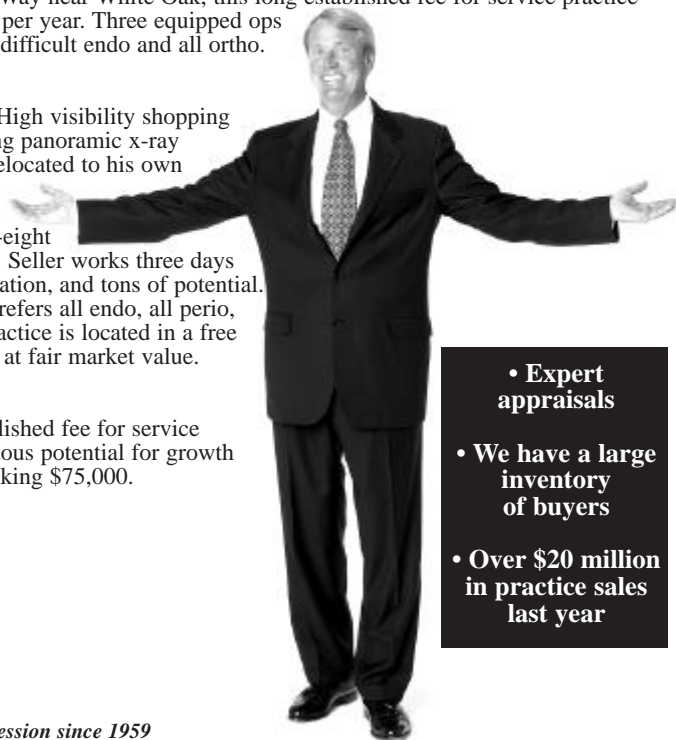
RESEDA GENERAL PRACTICE FOR SALE: Located on Sherman Way near White Oak, this long established fee for service practice collects \$170,000 per year with a consistent net income of over \$100,000 per year. Three equipped ops in a smaller office building. Seller refers out all perio, most oral surgery, difficult endo and all ortho. No marketing. Must sell! Make offer. Asking \$130,000.

PALMDALE DENTAL OFFICE FOR SALE: No patients included. High visibility shopping center location on main boulevard with five equipped operatories including panoramic x-ray machine. Over 1,800 square feet with attractive lease terms. Seller has relocated to his own building nearby. Asking \$95,000.

LANCASTER FEE FOR SERVICE PRACTICE FOR SALE: Forty-eight years of goodwill with the same owner!! Good opportunity at a low price. Seller works three days per week, no evening, no weekends, no marketing, no Denti-Cal, no capitation, and tons of potential. Practice collects \$225,000 per year with two full days of hygiene. Seller refers all endo, all perio, all oral surgery, all dentures, all veneers and all ortho. More potential. Practice is located in a free standing building which can be leased for \$1,200 per month or purchased at fair market value. Asking \$120,000. **SALE PENDING**

LAKE ISABELLA GENERAL PRACTICE FOR SALE: Long established fee for service practice collects over \$150,000 per year on three days per week. Tremendous potential for growth for the right individual. Three operatories in a free-standing building. Asking \$75,000.

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BAY AREA

A-494 MILL VALLEY - Newly listed, 3 op office w/approx 900 sf. **\$175k**

A-543 SAN FRANCISCO - Bordering Chinatown by Union Square, remarkable FFS, family oriented practice now available. 3 ops w/ 1000 sf. **Price Reduced to only \$199k!**

A-5581 SAN FRANCISCO - Beautiful corner Suite - Facility only (no patients) - on 25th floor w/ great accessibility. 4 ops in 990 sf. **\$300k**

B-563 HAYWARD - GP, 3ops, 950 sf, 8-10 patients per day on a relaxed work schedule. Downtown w/close access to public transportation. Call for more information! **\$195k**

B-5911 WEST CONTRA COSTA COUNTY - 4 fully equipped ops in 1367 sf office. Just blocks of I-80 commuter corridor. Insured/PPO/FFS. Near schools **\$425k**

NEW! B-6061 CTRL CONTRA COSTA CO. - Well Respected, family oriented w/generations of goodwill! Attractive 2 story bldg in heart of town. Approx 1200 sf, 3 ops. Partial interest in Real Property also available \$335k/**Practice: \$380k**

B-6111 CONCORD - GP and Cosmetic dentistry is the focus in this exceptional practice. 22 yrs of goodwill, 1500 sf, 2 ops, plumbed for 1 add'l. Located in well maintained dental/medical professional building. **\$180k**

NEW! B-5931 HAYWARD - Pediatric/GP offers gentle family care for all ages! Seller relocating from this well maintained 4 story medical prof. building. 1050 sf & 3 ops. **\$275k**

NEW! B-624 CONCORD - State of the art digital equipment, loyal patient base, & dynamic website marketing in this quality family oriented practice. ~ 890 sf w/2 fully equipped ops & plumbed for 1 add'l op. Priced to sell **\$140k**

C-537 EAST BAY - GP, 3400 sf w/7 fully equipped ops. 30 yrs of goodwill in this historic downtown area. **\$950k**

C-5731 SANTA ROSA/FACILITY - Rincon Valley area. Single story, mixed prof bldg. 1200 sf, 4 fully equipped ops. Ready to move in. Call for details!

C-5741 SANTA ROSA/FACILITY - Located on Hwy 12, this converted Victorian home has many amenities. Highly visible w/ easy access offering 1177 sf, 3 ops, fireplace in reception area & great charm. Call for details.

D-474 LOS ALTOS - Facility/asset sale. 2100 sf 6 ops. **Reduced to only \$48,500**

D-594 LOS GATOS - FFS GP. Highly desirable Area. Gross \$780k + in '06. 1000 sf w/3 ops. Fully Computerized **\$550k**

BAY AREA CONT.

D-5831 SAN JOSE - GP, 30 yrs Goodwill, 1280 sf, 3.5 ops, **Call for details!**

D-581 MONTEREY - GP, 3 ops in attractive Prof. Bldg. Close to Beach/Wharf. Insured/Private Pay/ PPO Patient Base **REDUCED \$220k**

D-588 MORGAN HILL - Upscale Community. Facility in Excellent Condition. 1638 sf & 4 ops. Call for full list of equipment and details! Only Asking **\$125k**

D-613 SUNNYVALE - Bread and Butter practice. Nearly 20 yrs goodwill, 20 new pats mo. 1050 sf, 4 ops, busy intersection. **\$265k**

D-616 LIVERMORE - Busy bustling commercial neighborhood. ~ 1000 sf w/ 3 ops. Call for more information **\$360k**

NEW! D-6141 PENINSULA/SOUTH BAY Quality Service, Exc. Reputation, Desirable Location! FFS, GP w/ 30 yrs goodwill. 900 sf, 4 ops. **\$425k**

NEW! D-592 SAN JOSE - Over 11 yrs goodwill. Seller relocating! Light work week still produces over \$670k annually. Easy access to 101 & 680. Spacious 2480 sq ft office w/ 4 ops. **\$475k**

NEW! D-618 SAN JOSE - Quality, FFS practice, well maintained Medical Prof. Bldg. in desirable Willow Glen neighborhood. 5 ops in Spacious 1410 sf office. Call for full details! **\$721k**

NORTHERN CALIFORNIA

E-523 PLACERVILLE - FACILITY ONLY - GP, Stunning Modern Office, Excellent Location, 4 ops. Price Reduced **\$69k**

E-532 AUBURN - GP, long established practice in beautiful foothills. Close to Sacramento. 3 fully equipped ops, 1100 sf. Close to major roadways. Seller Retiring **\$125k**

E-525 SACRAMENTO - Long estab. GP in Health Prof. Bldg near busy intersection. 1500 sf w/ 4 fully equipped ops. **\$300k**

E-540 SACRAMENTO - GP in heart of city - not far from Sutter's Fort. 2 story prof. bldg. 1000 sf w/4ops. Family oriented w/reliable patient base. Tons of Potential **\$160k**

E-544 ROSEVILLE - Cosmetic & reconstructive, 1250 sf w/ 2 ops in bright & airy bldg. Affluent, desirable area **\$350k**

E-550 SACRAMENTO - GP in medical professional bldg with potential for growth. 2 ops in 820 sf office. **REDUCED TO ONLY \$95K**

E-571 SACRAMENTO - Highly desirable area, pulling from affluent areas. 2400 sf w/5 ops & ample parking. '06 coll. exceed \$820k! **\$550k**

NORTHERN CALIFORNIA CONT.

E-582 ROSEVILLE - FFS in heart of Roseville. 1350 sf, 4 ops, busy intersection, prof. bldg. CEREC 3 unit & Gross receipts exceeding \$617k annually. **\$445k**

E-595 GREATER SACRAMENTO - FFS GP. Great neighborhood. Attractive Prof. Brick Bldg. Well respected. Offers 1370sf & 4ops. **\$215k**

E-599 ELK GROVE - State of the Art office, 5 ops, 2000 sf in busy business district. Average Collections over \$1m annually over past three years! Offered at **\$650k**

WOW! E-600 LINCOLN - One of the fastest growing cities in California! Quality preventative practice w/ huge opportunity for growth! 1600 sf, 2 ops, plumbed for 2 add'l. Heart of Downtown. Phenomenal location has attracted over 700 new patients in past 2 yrs!! Would cost over \$300k to duplicate! Final Price Reduction! Priced to move quickly at only **\$195k**

E-615 SACRAMENTO - Quality FFS practice in open busy retail shopping center. Exc visibility on bustling intersection! 980 sf, 3 ops. Gross Receipts over \$300k annually. **\$150k**

E-617 PLACERVILLE - Great visibility in a community that has it all! 1300sf, 4 ops, plumbed for 1 add'l. Avg 12-16 pats daily & 11 hygiene pats daily. Asking **\$300k**

NEW! E-621 SACRAMENTO - Practice & Real Estate! 1350 sf, 5 ops, highly visible Dental Complex. **Practice: \$400k / Property \$290k**

F-542 HUMBOLDT COUNTY - FFS GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. **Seller Highly Motivated! \$220k**

F-547 EUREKA - GP in Scenic Coastal Community. 1195sf & 4 ops in well known medical neighborhood. **Reduced to only \$200k**

F-566 EUREKA/ARCATA AREA - Long established GP in beautiful rural family community. 4 ops, 1700+ sf. Private Pay/Insurance. Lg patient base. Gross receipts avg in the \$700k range annually. Offered at **\$375k**

F-589 EUREKA - FFS GP, est. 25 yrs, 1600+ sf, 4 ops, phenomenal visibility on busy corner! Warm, unique reception. Real Estate also available for \$325k. Practice reduced to only **\$320k**

G-476 CHICO - GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. **\$250k**

COMING SOON! G-626 - MARYSVILLE - Call our office for more details!

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CENTRAL VALLEY

H-481 NORTHERN CALIFORNIA - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

H-570 SACRAMENTO/STOCKTON/ EAST FOOTHILLS AREA - High-tech GP w/ Cerec, soft tissue laser, 2000sf & 5ops ready to move in! Stable Staff and Lg patient base just add to this incredible opportunity. Collections ~ \$800k annually. Priced to sell at **\$575k**

I-4701 STOCKTON - Full Mouth cosmetic rehab practice in professional area. Owner occupied bldg. 6 ops 100% FFS, 1400+ active pats. Gr. Receipts '06 \$1.5m. Seller willing to work back **Call For Details!**

I-551 LODI - Practice & Building - Long Established GP with low overhead costs. 1500 sf & 3 ops. Collections in '06 exceed \$370k. **\$250k**

I-556 STOCKTON - First Rate, high end GP. Gr. Coll '06 exceed \$970k w/net of \$350k. **Can't beat this. Seller willing to help w/transition. SELLER MOTIVATED! \$595k**

I-575 MADERA-Practice & Building - Long established GP, 2 ops & plumbed for 1 add'l 1350sf, great highly visible location. Single Story Bldg close to downtown. Seller will be Retiring. **Practice: \$38k - Real Property: \$265k**

I-586 MERCED - Revitalized area w/ easy access to foothills, major cities & the coast! GP offers ~1450 sf & 4 ops in newer Professional neighborhood. Offered at **\$265k**

I-604 TRACY - Est. in May '07 with all the bells & whistles! Visibility, Location, New Growth! Prof. Design w/ sophisticated décor in busy retail shopping center. 1500sf, 3 ops w/ plumbing for 1 add'l in spacious office suite. **\$350k**

I-6121 TRACY - FACILITY - High growth area, near Mountainhouse. State of the Art facility, completely paperless. Near West Valley Mall and I-205. Prof. Bldg w/plentiful parking. 1600 sf & 3 ops. Also plumbed for 3 add'l. **\$550k**

NEW! I-619 LODI - In the heart of the wine country and close to Bay and Sierras! Spacious 2700 sf office, 5 ops, plumbed for 2 add'l. Gross Receipts over \$720k annually. **Call for details!**

CENTRAL VALLEY CONT.

NEW! I-625 MERCED - Highly esteemed, well respected practice offers broad spectrum of care. Spacious & beautifully decorated 2100 sf office offers 6 fully equipped ops. Call Now! **\$680k**

J-371 EXETER - GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **ONLY \$150k**

J-580 CLOVIS/NORTHEAST FRESNO - Practice & Building Most stable patient base we've seen in a practice this size. Dentist & Hygienist booked months in advance. 1,475 sf, 3 ops. Gross Receipts over \$450k. **Practice reduced to \$340k Real Property offered at \$370k**

J-603 FRESNO - GP focusing on cosmetic dentistry & relationships w/patients! Reputable practice w/customized appointments. Located in affluent neighborhood. 1420 sf, 4 ops, state of the art equipment. **\$490k**

NEW! J-623 PORTERVILLE - Gateway to the Sierras! Quality, FFS practice in desirable commercial high traffic neighborhood. 1200 sf, 4 ops, gross receipts avg \$788 past 3 yrs. **Call for info!**

SOUTHERN CALIFORNIA

K-518 SANTA ANA - GP, 800 sf, 3 ops in Med. Prof. Bldg **\$95K**

K-545 NEWPORT BEACH - GP, 3 ops & 1850 sf, Spectacular build outs! **\$495k**

K-554 ENCINO - 1000 sf & 3 ops in very desirable office bldg. Newly remodeled! **\$295k**

K-577 LANCASTER - GP, busy street in popular shopping center. Large Patient Base. 2200 sf and 4 ops w/ newer equipment. **\$350k**

K-602 SANTA BARBARA - GP in well maintained Professional Bldg. Exc. street visibility in popular shopping center. 940 sf & 3 ops **\$265k**

K-609 SANTA MARIA - Practice in this scenic valley community nestled in wine country! Spacious comfortable office occupies 1440 sf, offers 3 ops w/plumbing for 1 add'l. **\$395k**

COMING SOON! SANTA BARBARA - 30 yrs goodwill, well established neighborhood! FFS, 3 op, bread & butter practice, large patient base and great growth potential. **\$410k**

NEVADA

R-553 LAUGHLIN - Remarkable practice w/ great visibility & signage. Convenient location in area of new growth. Seller Motivated **\$225k**

R-578 CARSON CITY - 20 yrs goodwill, 4 ops/1300sf in Historic Westside. Exc. growth potential. Loyal Patient Base. Gross Receipts avg over \$700k annually. **\$425k**

LV-529 LAS VEGAS - NW Rainbow Curve area near Summerlin. Aprx 2300 sf, 4 fully equipped ops. Plumbed for 1 add'l op. **REDUCED \$195k**

LV-565 LAS VEGAS - Practice dentistry in this nice professional bldg. offering 3200 sf w/8 ops in growing Rainbow/Sahara Area. Great Area w/ lots of potential. **REDUCED TO ONLY \$495k**

LV-576 LAS VEGAS - Highly desirable West Side area. Quality practice w/consistent collections in the \$1m range. New Equipment and solid patient base are only a couple of the perks! Attractive office w/ easy freeway access offers 1900sf & 5 fully equipped ops. **Price Reduced to \$650k**

SPECIALTY PRACTICES

B-520 SF EAST BAY - Ortho, 6 chairs in open bay. 1500 sf. GREAT location. Prof. Bldg **\$175k**

D-5271 SF EAST BAY - ENDO, 1270 sf, 4 op office. Stable patient base. Well respected. Building & Condo also available for purchase. Practice offered at **\$275k**

I-5621 SAN JOAQUIN VALLEY - PROSTHO - 30 yrs goodwill, great location, 2500 sf, 6 ops, FFS, 12+ new pats per mo, high gross, Seller will assist in transition **\$960k**

E-601 SACRAMENTO - ORTHO - Highly esteemed, FFS, ORTHO practice setting the bar for excellence! Retail shopping center. 3 chairs in open bay and 1600 sf office. **\$470k**

K-610 GLENDALE - PROSTHO - 15yrs goodwill, tv advertising, patient referrals keep this practice growing. 1400 sf w/ 4 ops in an attractive office and neighborhood. Gross Receipts in 2006 - \$280k. Offered at **\$250k**

NEW! LV-622 HENDERSON - PEDO - FFS, well respected, modern curb appeal, 1800sf, 5 ops w/plumbing for 1 add'l op. Offered at **\$345k**



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CHULA VISTA - 6 eq. ops. in a 2,400 sq. ft. suite. Computerized office with Intra Oral camera & Digital X-ray. 15 years of goodwill. Seller is working 3 days a week. Income stream is 60% insurance and 40% cash. Projecting approx. \$1,006,736 for 2007. BUYERS NET OF \$262,628.

HACIENDA HEIGHTS - 4 eq. ops. in a 1,500 sq. ft. suite. Computerized office with Intra Oral camera. Income stream is 74% insurance 25% cash and 1% capitation practice. Seller is working 3 days a week. Projecting \$324,153 for 2007. Corner location, great signage/parking. Modern build-out.

ESCONDIDO - 5 eq. ops. in a 2,200 sq. ft. suite. Computerized office with a Intra Oral camera. Seller is working 1 day a week with an associate working 1 day. Income stream is 48% cash 40% insurance 12% capitation. Good location and upside potential. Projecting approx. \$606,614 for 2007.

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Pam MacPherson (buyer), Jeffrey Lockwood (seller) San Diego G.P.

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ARCADIA – 4 eq. ops., 2 plumbed-not equipped, 1,669 sq. ft. office in single story, medical-dental complex with parking. Easy access to freeway. 57% insur. (15-20 PPO's), 20% cash & 23% capitation (approx. \$5,000/month, 10 plans). Equip. is approx. 3 ½ yrs. new. Projecting approx. \$243,759 for 2007. **BUYER'S NET OF \$67,868.**

BELL GP – 3 eq. ops., 1,200 sq. ft. office in free-standing building. 43% insurance, 46% cash, 11% Denti-Cal & 1% capitation (2 plans). Established 20 + years. 5 day/wk practice, 1 – 10 yr. old equip. Projecting approx. \$461,825 for 2007. **BUYER'S NET OF \$163,453.**

BEVERLY HILLS – 4 eq. ops., 1,100 sq. ft. office 7 story medical/dental building. Approx. 27 new patients/month; 66% insur., 24% cash, 10% capitation office with 9 doctor days/week. Seller works 3 days/week. 100% referral practice. Projecting approx. \$689,740 for 2007. **BUYER'S NET OF \$236,699.**

HACIENDA HEIGHTS - 4 eq. ops. in a 1,500 sq. ft. suite. Computerized office with Intra Oral camera. Income stream is 74% insurance 25% cash and 1% capitation practice. Seller is working 3 days a week. Projecting \$324,153 for 2007.

INGLEWOOD – 5 eq. ops, approx. 1,400 sq. ft. suite. Computerized office with an Intra-oral camera. Equipment is approx. 5 yrs old. Seller is working 5 days a week, 80-90 new patients a month. Projecting approx. \$640,000 for 2007 **BUYERS NET OF \$196,462.**

ORANGE COUNTY

ANAHEIM – 4 eq. ops., 1,200 sq. ft. office located in busy strip retail center near freeway. Reasonable rent. Newly remodeled with digital x-ray & computerized ops. TURN-KEY office; Seller will pay 1st 3/mon. of Buyer's rent at current rate for full price offer of \$225,000. Practice collects approx. \$100,000/yr on one day a week!

BUENA PARK GP - 2 eq. ops., 500 sq. ft. office in shopping center. Busy location! 20% ins. (PPO), 20% cash, 5% medi-cal & 55% cap office. 4 day/wk office. Projecting approx. \$136,870 for 2007. Excellent first practice or satellite office.

COSTA MESA – 3 eq. ops. in a 1,000 sq. ft. office in a shopping center. 27 years of goodwill, newly remodeled. 45% insurance, 40% cash, 15% medical. Includes computer, digital x-ray and intra-oral camera. Projecting approx. \$547,822 for 2007. **BUYER'S NET OF \$145,011.**

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Maria Silva, V.P.

GARDEN GROVE – 3 eq. ops., 1,260 sq. ft. shopping center location. Approx. 30 new patients/month. 4 ½ day/week practice. 37% insurance, 50% cash, 13% Medi-Cal. Projecting approx. \$330,101 for 2007. **BUYER'S NET OF \$117,512.**

IRVINE – 3 eq. ops., 1 plumbed, not equipped op., approx. 1,160 sq. ft. office in busy, strip, retail center near Irvine Spectrum. 1 yr old equip; Great starter location; lots of foot traffic Mon – Fri. Leasehold Improvements and Equipment only! Executive location.

LAGUNA BEACH – 3 eq. ops. in a 1,400 sq. ft. suite located in a single story, free standing bldg. Located on PCH, near the beach. Ample off street parking. 57 years of Goodwill. Computerized office w/ Intra Oral camera. 65% insurance, 30% cash & 5% cap. Assignable PPO plans. Seller is working 2 dys/wk w/ an Assoc. working 2 dys/wk. Projecting approx. \$374,491 for 2007. **BUYER'S NET OF \$110,129.**

LAGUNA HILLS - 2 eq. ops in a 800 sq. ft. office. Good location, equipment is new. Leasehold Improvements and Equipment only. Priced to sell!

LAGUNA HILLS – 2 eq. ops., plumbed for 3. 1,107 sq. ft. office in prominent medical-dental building. 2-3 yr. old equip. 3 & ½ day/wk practice projecting approx. \$361,247 for 2007. Seller very motivated. **BUYER'S NET OF \$134,310.**

LA HABRA - 3 eq. ops., 2 plumbed/not equipped; 1,500 sq. ft. office located in strip shopping center. 78% insur., 20% cash, 2% capitation practice estab. 2004. Sellers work 2 days/wk. 8-10 PPO's, Capitation income is approx. \$500/month from 3 plans. Turn-Key office.

SAN CLEMENTE – 4 eq. ops., 1,500 sq. ft., office located in medical/dental building. 60% insurance, 40% cash practice, only 4 PPO's. Total of 22 years of goodwill. Seller works 4 days/wk. with 6 days/wk. of hygiene. Projecting approx. \$797,100 combined income. **Buyer's Net of \$232,826.**

SAN CLEMENTE – PRACTICE & DENTAL BUILDING! ! 3 eq. ops., 1,100 sq. ft. dental office with additional, approx. 900 sq. ft. avail. for apt./rental. 100% patient referral office; 80% insur. & 20% cash practice. 40+ years of goodwill. Refers oral surg., perio & dentures. Projecting approx. \$169,714 for 2007. Walking distance to Del Mar retail area.

RIVERSIDE & SAN BERNARDINO COUNTIES

APPLE VALLEY GP - 3 eq. ops., 1,200 sq. ft. office located in free-standing corner building on main highway. Building available 2 suites/businesses. 70% insur., 30% cash practice w/3-5 PPO's. Seller retiring, works 3 days/wk. Projecting approx. \$479,285 for 2007. **BUYER'S NET OF \$166,930.**

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Tina Ochoa, V.P.



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CORONA – 13 eq. ops., 5,200 sq. ft. office with street visibility. 1 – 7 yr. old equip., 63% insur. (5-6 PPO's), 25% cash, & 12% denti-cal (0 plans). 120 new patients/month. Seller works 3 days/wk., total 8 GP days/wk with 2 hyg. days/wk. Pedo 3 days/month. Collections: approx. \$2,029,796; \$1,843,000 (2006); projecting \$1,734,725 for 2007. **BUYER'S NET OF \$460,012.**

RANCHO CUCAMONGA – 3 eq. ops. in 1,100 sq. ft. suite located in a shopping center. Area is rapidly growing. Turn Key Office. Computerized suite with Intra Oral Camera & Digital X-ray. Seller recently added 4 CAP plans. Equipment is approx. 1 yr old. Projecting approx. \$320,454 for 2007.

TEMECULA – 3 eq. ops., 1,400 sq. ft. office located in three story medical/dental bldg., 6 yr. old equip./digital x-rays. Lease does not have annual increases. 90% insur., 10% cash practice with 20 -24 new patients/month. 4 day/wk practice with 3 days/wk of hygiene. Projecting approx. \$578,323 for 2007. **BUYERS' NET OF \$104,092.**

TEMECULA – 4 chair office, (2 ops and 2 chairs in open bay), 1,306 sq. ft. office in two story, medical / dental building. 74% insurance, 24% cash, 1% medi-cal and 1% cap. office. Averages 20 -25 new patients/month. Seller works 1 - 3 days/wk. has second office in Orange County. Projecting approx. \$469,023 for 2007. **BUYER'S NET OF \$189,524.**

UPLAND GP – 4 eq. ops., 1,600 sq. ft. designer office located on first floor of two story, prestigious medical/dental building. Long term lease. Seller semi- retiring. Refers all endo & oral surgery. Estab. Approx. 14 years. Projecting approx. \$240,000 on 3 days/week. Replacement Value Price.

SAN DIEGO COUNTY

CHULA VISTA - 6 eq. ops. in a 2,400 sq. ft. suite. Computerized office with Intra Oral camera & Digital X-ray. 15 years of goodwill. Seller is working 3 days a week. Income stream is 60% insurance and 40% cash practice. Projecting approx. \$1,006,736 for 2007. **BUYERS NET OF \$262,628.**

ENCINITAS – COSMETIC/SPA PRACTICE. 4 eq. ops., 2,250 sq. ft. office located in two-story medical/dental building. 2 yr. old equip. digital x-rays. 100% cash practice with approx. 15 new pat./month. 3 day/wk practice. Seller places and restores implants! Collections: approx. \$878,000 (2006); Projecting approx. \$1,140,000 for 2007. **BUYER'S NET OF \$252,910.**

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ESCONDIDO – 5 eq. ops. in a 2,200 sq. ft. suite. Computerized office with a Intra Oral camera. Seller is working 1 day a week with an associate working 1 day. Income stream is 48% cash 40% insurance 12% capitation. Good location and upside potential. Projecting approx. \$606,614 for 2007.

LA MESA – 2 eq. ops., w/x-ray room w/panarex, 1,200 sq. ft. office in strip shopping center. 50% insur., 50% cash practice. Seller works 2 days/wk; staff is in 3 ½ days/wk. Seller at this location since 1986. Priced to sell at \$125,000.

VISTA - 5 eq. ops. in a 2,000 sq. ft. in a 2 story professional building. Computerized office with a Intra-Oral camera and digital X-ray. Income stream is approx. 50% insurance, 50% cash. Good location, 25 years of goodwill. Projecting approx. \$704,000. for 2007. **BUYERS NET OF \$256,788.**

SPECIALTY PRACTICES

GRANADA HILLS ORTHO – 4 chairs in an open bay with 2 plumbed-not equipped ops; approx. 1,300 sq. ft. office located in a professional triplex. Bldg not for sale. 90% patient referral practice with 50% insurance & 50% cash. 200 – 225 phase II patients. 4 -5 new starts/month. 20 yr. old equip. 44 years of goodwill. Collections: approx. \$359,802 (2005); \$331,269 (2006); projecting approx. \$295,926 for 2007. **BUYER'S NET OF \$97,092.** Seller will complete ortho cases if a GP or other specialist purchases office!

LAKE FOREST ORTHO – 2 eq. ops., 2 chairs in open bay, approx. 1,190 sq. ft. office with additional 490 sq. ft. of storage. 10-15 new starts/month. Seller sees patients 3 day/wk. 50% insur. & 50% cash practice. Seller retiring. Collections: approx. \$487,594 (2005); \$492,835 (2006); projecting \$499,245 for 2007. **BUYER'S NET OF \$96,840.**

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DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

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Last year Healthy Smiles for Kids of Orange County:

- ★ Provided sealants for over 3,060 at-risk children – at their schools.
- ★ Completed treatment plans for 1,070 uninsured and low-income children, including 97 children treated under IV sedation.
- ★ Helped train over 550 medical providers to integrate oral health into their primary practice.
- ★ Educated over 35,000 children in schools about prevention of caries.
- ★ Expanded the USC Pediatric Dental Residency Program.



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Celebrate National Children’s Oral Health Month this February.

“Your Smile Matters: An Evening Honoring Leaders in Oral Health”

Wednesday, February 27th at 6:00 p.m. at the Discovery Science Center in Santa Ana, CA.
2008 Leadership in Children’s Oral Health Awards will be presented to:

- ★ **Dr. Wando Claro**, *The Richard P. Mungo D.D.S. Award*
- ★ **Dorothy Andrews**
- ★ **3M ESPE**



“Your Smile Matters”Leaders in Oral Health Event – February 27, 2008

Benefiting USC/CHOC/Healthy Smiles Pediatric Dentistry Residency Program

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All proceeds from the event will benefit the USC/CHOC/Healthy Smiles Pediatric Dentistry Residency Program, now in its second year of serving the Orange County community. The **MouthPower®** traveling exhibition from the National Museum of Dentistry will be on display.

To sponsor, attend, or get more information, visit: www.healthysmilesOC.org

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Efficiently designed 3 operator office with a convenient location and great accessibility. Enjoys 35 years of goodwill. Collections exceeded \$340,000.

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Beautiful office located in a medical/dental building with brand new dental equipment. Approximately 1,600 square feet, four operatories (two equipped). Great opportunity for growth!

CALIFORNIA CENTRAL COAST
Four operator general dental practice located in the heart of California's Central Coast. This well established practice has a long-term dedicated staff and 40+ years of goodwill. Collections in 2006 exceeded \$324,000 on 3 1/2 doctor days per week.

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Well established 5 operator general dental practice located in a medical building with digital X-rays. Collections in 2006 exceeded \$639,000.

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LA COSTA: - For Sale - General Dentistry Practice. Office currently open 5 days a wk. Twelve years in present upscale location. 2006 Gross Receipts 1.4 Million with an adjusted net income of \$507K 60% overhead. Office has 2,000 sq. ft. Dentrix Software, 7 treatment rooms, Intraoral Camera, Panorex, 5 hygiene days. Owner doctor to work an additional 3-years.

LINDSAY/TULARE: For Sale - General dentistry practice. Both Lindsay & Tulare practices are being sold together. Tulare: 4 ops., 1650 sq. ft., 1 hygiene day, 70% Medi-Cal, 5^{1/2} years in same location. Lindsay: 5 ops., 3600 sq. ft., 1 hygiene day, 34% Medi-Cal, 6^{1/2} years in same location. Combined Gross Receipts \$1.4 Million with 48% overhead. Adjusted net income \$745K. Both offices have intra-oral camera, and easy dental software. Owner willing to consider selling buildings also.

TURLOCK: For Sale - General dentistry practice. 2006 Gross receipts \$530,409. Located with in walking distance from newly renovated downtown. 5 operatories in 1,512 sq ft, intraoral camera, endo rotary, easy dental software. Practice has been in its present location for the past 9 years. Owner may be willing to sell building also. Owner relocating.

REDDING: For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2006 Gross Receipts 593K, with adjusted net income of \$241K. Owner doctor to retire.

RIO DELL: For Sale - General Dentistry Practice. A wonderful opportunity for buyer looking to advance their implant skills. 1,300 Sq. ft., 2 equipped operatories, Intra oral camera, and Panorex. 2006 Gross Receipts \$498K with adjusted net income of \$211K. Seller is owner and founder of Pacific Implant Inc. and is a noted Implantologist, Author, and Lecturer. Owner will stay to train buyer in implant techniques.

GOLETA: For Sale: General Dentistry Practice. High quality area. Practice has been located in its present location for the past 37 years. The office occupies 900 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

VENTURA: For Sale - General Dentistry Practice. NEW GRADS DON'T MISS THIS SALE PRICE LESS THAN START-UP COSTS. Established Family, and Cosmetic practice is located in highly desirable community of Ventura County. The leased office space consists of 1,700 sq. ft. with 6 available operatories. Also the equipment and leasehold is essentially new (2 years old). 2005 Gross Receipts were 404K. Adjusted net income of \$112K.

RESEDA: For Sale - General Dentistry Practice. Located in a larger office complex. This office has 5 operatories, intraoral camera and Softdent software. 2006 Gross receipts \$467K with an adjusted net income of \$207K.

DEL MAR BEACH: For Sale - General Practice. Three treatment rooms in 950 sq. ft. Office is approximately three blocks from the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring.

EL CENTRO: For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.

WEST SAN FERNANDO VALLEY: For Sale - General Dentistry Practice. Established practice has been in its present location for the past 45 years. Approx. 1500 active patients 5 1/2 days of hygiene. Leased office space 2,000 sq. ft. 6 equipped operatories. Owner is retiring.

ROSEVILLE: For Sale - General Dentistry Practice. This 2400 sq. ft. office comes with 6 operatories, Cerac, Intra-Oral Camera's, Dentrix software, and 12 days of hygiene. 2005 gross receipts \$1,843,499.00. Owner is looking for assoc. buy-in or buy-out within 2 yrs.

PORTERVILLE: - For Sale patient base to a practice in town. There are no Medi-cal patients in the practice. The total sale price is \$125K for approximatley 400 active patients. Active patients are defined here as the number of individual patients seen in the last two years. The patient base also includes all patient charts dating back seven years. Owner retiring.

RIALTO: - For Sale - General Dentistry Practice. Priced for immediate sale. 900 Sq. Ft. 3 operatories in a busy shopping center.

SACRAMENTO: - For Sale - General Dentistry Practice. 2006 Gross Receipts \$325K. Practice has been in the same location for the past 32 years. This office has 4 operatories, intra-oral camera, and Dentsoft software in 950 sq. ft. Located in large office complex, Owner is retiring.



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SHERMAN OAKS: For Sale - General dentistry practice. High end facility fully equipped with intraoral camera, Panorex, 8 ops., Practice Owrks software. Non amalgam philosophy, currently open 5 days a week. 2006 Gross Receipts \$854K adjusted net income of \$267K. Building also for SALE- 3,000 sq. ft. Practice has been in its current location for the past 5 years. Owner doctor to retire.

WESTLAKE: - For Sale - General Dentistry Practice in affluent master planned community. Practice has 6 ops, 1800 sq. ft. One hygiene day a week seeing 8-10 patients. Dentrix software, 3 intra-oral cameras, digital pano x-ray. There is an abundance of parking. Practice has been in same locaion for the past 24 years. Owner to retire.

LAKE TAHOE: - SALE - ASSOCIATESHIP-PARTNERSHIP. Seller has outstanding GP practice in S. Lake Tahoe area and a satellite practice in Carnelian Bay. The Carnelian Bay practice has 4 ops. Equipment is like new. Seller is offering associateship 2 days a week in Carnelian Bay only. Buy out lease of Canrelian Bay practice for only \$140K or associate to work in both Carnelian Bay and S. Lake Tahoe. Call for details. Great opportunity to live and work in Lake Tahoe.

HILMAR: For Sale - General dentistry practice. 2006 gross receipts \$214K one day a week as a satellite practice. Adjusted net income of \$110K with an overhead of 48%, 2 hygiene days. 2 1/2 operatories in 1000 sq ft. Equipped with Intra-oral camera, 2 new Pelton & Crane delivery units and chairs. Office reently remodeled. Free standing building on a main throughfare.

SANTA CRUZ: For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. In 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

HAYWARD: For Sale - Multi-Speciality Dental Practice: Practice has been in its present location since 1965. There are nine operatories with Digital X-rays, Intraoral camera, Panoramic x-ray unit. 2006 Gross Receipts were one million three hundred thousand with an adjusted net income of \$562K. There are PPO's but no Medi-Cal patients. Building is also for sale if buyer is interested.

FRESNO: - For Sale - General Dentistry Practice. 2006 Gross Receipts \$777,336 with an adjusted net income of \$278K. This is a PPO/HMO practice. There is 2000 sq. ft. of office space with 5 equipped operatories. There is room to expand into a 6th operator. Panolypse machine, Easy Dental software. 4 days of hygiene. Practice located on the corner of a main thoroughfare.

SANGER: For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully located, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

YREKA: For Sale - General Dentistry Practice and building: This is a great opportunity to own the real estate and dental practice at the same time. The building is located on a large lot allowing you to expand the size of the building when you are ready. 100% financing is available with for both the practice and building. 2006 receipts were approximately \$400K. There are presently 3 operatories. Owner works a 4 day week working only 51/2 hrs per day. There are four days of hygiene. Lots of potential with this practice.

COTTONWOOD: For Sale - General Practice. 3 treatment rooms with room for expansion in this 1,200 sq. ft. office. Projected gross Receipts for 2006 are \$700K. Practice has shown an increase in production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

MODESTO: For Sale- General Dentistry Practice. This excellent practice has 2006 gros receipts \$1,459,769 with an adjusted net income of \$533,598. There are 11 days of hygiene, 6 operator, 1,900 sq. ft. office space. The office has been in its present location of 30 years and most of its employees have been with the practice long term. Owner is retiring.

INGLEWOOD: - For Sale - Pediatric Practice. Priced for immediate sale. 4 operatories. 2005 gross Receipts \$350K. Doctor is retiring.

SANTA CRUZ CO.: - For Sale - General Dentistry Practice. This office consist of 2,500 sq. ft. and seven fully equipped operatories. The views out each of the doctor's treatment rooms are beautiful and provide a relaxing atmosphere for both the patients and staff. There is room for expansion by equipping two additional operatories. There are intra-oral cameras, electric handpieces, and a panoramic x-ray machine. There are 10 hygiene days available per wk. Datacon software. 2005 Gross receipts were \$1,265,00 with a \$503,000 adjusted net income.

CARLSBAD: - For Sale - General Dentistry Practice. 1403 sq. ft. office with 4 ops in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2005. Practice has been in its present location for 24 years. Molar Endo, Implants, referred out.

LOS BANOS: - Building for sale. Ideal for a 3 op 1000 sq. ft. start up practice or satellite practice. All leaseholds in place. Existing dentist purchased practice several years ago and has done so well that doctor has built and owns new building in new location and is moving in November.

VENTURA: - For Sale - General Dentistry Practice. 2005 Gross Receipts 976,965 with adjusted net income of \$382,576. Located in large shopping center. Office space is 1.350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

DINUBA: - For Sale - General Dentistry Practice. Fully equipped office space. This 1,400 sq. ft. 3 operator office has been in its present location for 40 years. 2005 receipts \$275K. Intraoral camera, Pano, and Softrix software. Owner is retiring.

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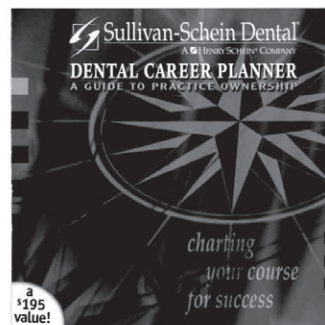
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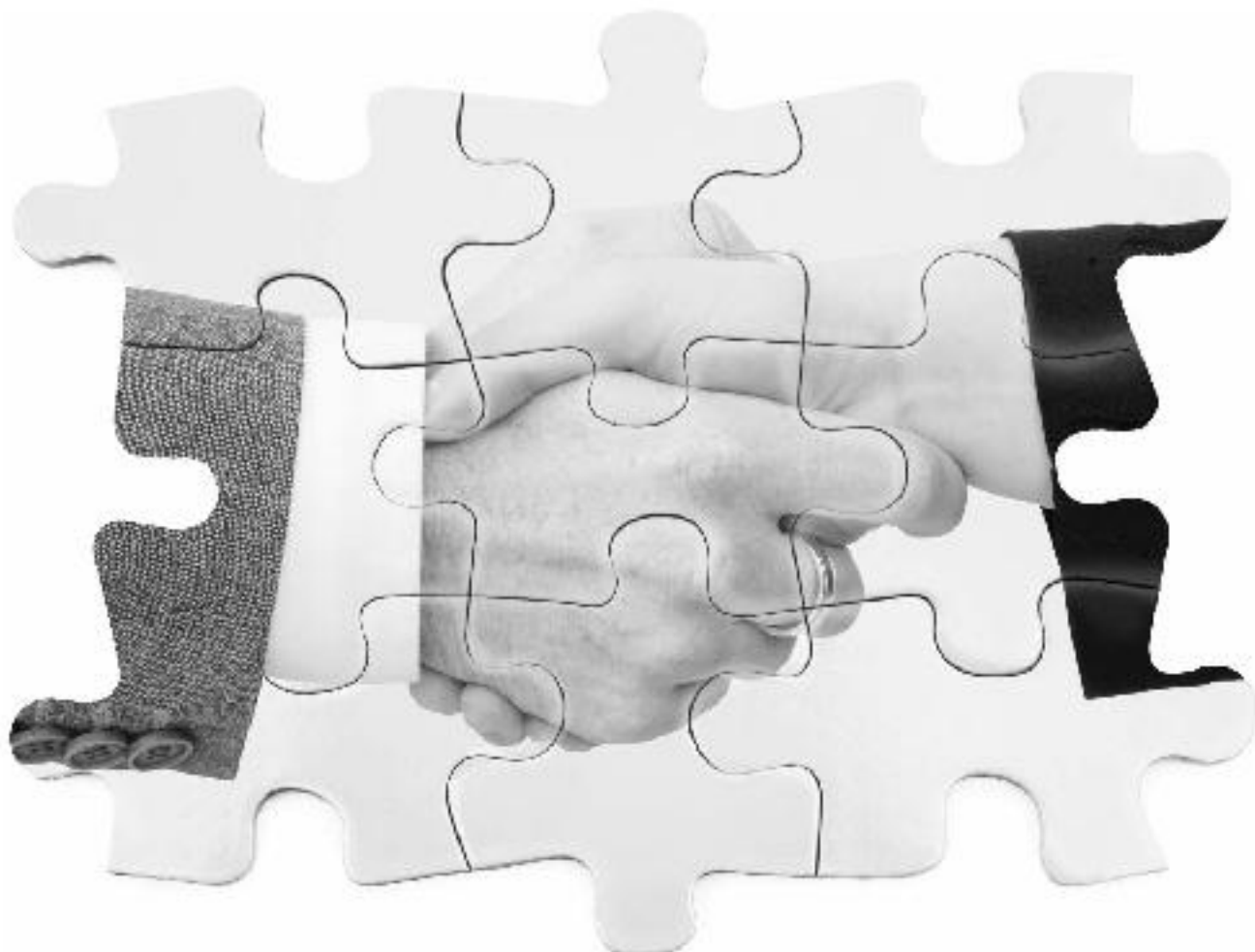
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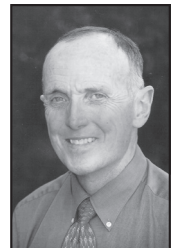


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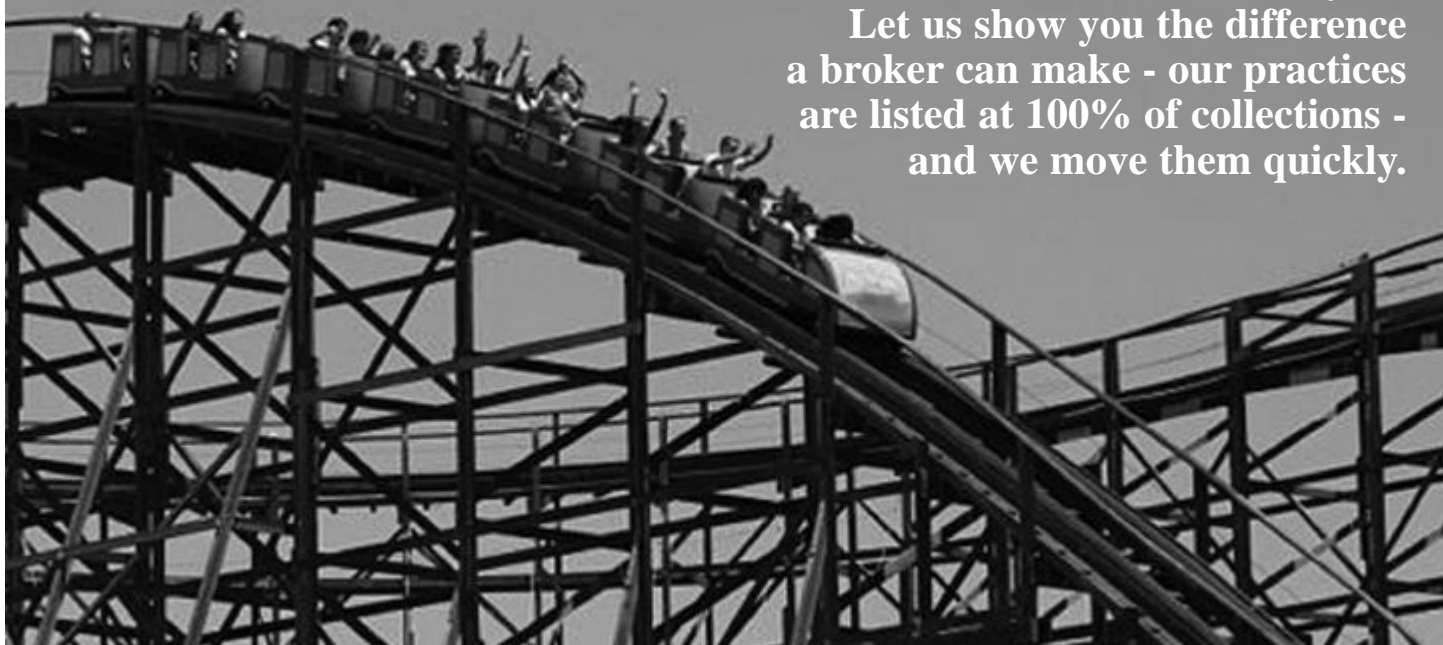
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- 5928 - Oakland's Pill Hill - Seeks Female DDS - Relaxed practice collects \$250k/yr. Spent \$140k in upgrades. F.P. \$150k.
- 5929 - Southern Sonoma County. Right off Hwy 101. 6 days of Hygiene. Great staff. Shall collect \$1.1+ mil in 07'.
- 5930 - San Francisco Bay area - Highly desirable location. Beautiful new dental suite. Computerized ops and digitized radiography. 2007 shall collect \$1 million with profits of \$430k+
- 5932 - Monterey. 3 day week practice shall collect \$375k+ in 2007.
- 5933 - Santa Cruz Soquel - Practice & Building. Phenomenal location at 5819 Soquel Drive. Nearby Dentist should buy practice and building, and relocate their practice. Practice does \$200k/yr. Building has rental income and suite can be expanded.
- 5934 - San Francisco's 450 Sutter Street - Great opportunity for nearby Dentist. Young practice shall collect \$300k+ in 2007 with profits of \$110k+. 3 ops. Great views.
- 5935 - San Joaquin County - Located within the Modesto, Manteca & Oakdale triangle. This is a Special Opportunity. No competition, growing community and great school system. Shall collect \$600k in 2007.
- 5936 - Sierra Foothills Highway 50 - Placerville area. Near El Dorado Hills. Lifestyle opportunity to acquire busy practice in country setting. 2007 shall collect \$570k with profits of \$275k. 4 days of Hygiene.
- 5937 - Folsom - Located in Broadstone Marketplace. Turn key office includes Safeguard DMO Plan, estab phone #, & new patient flow of 10+/mo.
- 5938 - So. Humboldt County's Hwy 101. Great opportunity to practice in beautiful NO CA country setting and far away from busy cities. \$300k yr performer, 3 day week with 4 days of Hygiene. Can do more!

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- 1005 - Hemet - Beautiful office - \$450k investment - Shopping ctr. F.P.\$285k
- 1017 - Palm Springs/La Quinta area- Estab 40 yrs. New owner 14 yrs. Like new 9 Ops. Hi tech office. Grossing \$1.4 mil. Fantastic opportunity. New DDS can achieve \$2.5 million first yr. FP \$1.2 Million
- 1069 - Irvine G.P.Grossing \$190k-Cap cks \$2k+/month. Lowest rent in Irvine
- 1094 - 2 Practices near Bakersfield. Gross \$750k+.Free standing bldg included in sale.
- 2038 - San Bernardino shopping center location.1,500 sq.ft.4 Ops. Collects \$300k annually. Absentee run. A Bargain
- 3006 - Covina/West Covina HMO Grossing \$1,100,000 w/\$14k/mo. HMO cks. Newly renovated. FP. \$1,100,000, RE \$1,800,000. Absentee owner.
- 3007 - Lamont/Arvin- Practice with RE. Newly renovated. Beautiful bargain. 3012 - Apple Valley area - HMO - \$20k Cap checks per month. R.E. in newly renovated office available at \$1,385,000. Practice \$950k.
- 3022 - Riverside - G.P. Professional building. Gross \$394k. 4 Ops. F.P. \$350k
- 3023 - Hawthorne - HMO Practice. \$5k/month Cap. 4 Ops. Gross \$550k, net \$350k. F.P. \$385,000. Great price.
- 3029 - Montebello/Whittier/Pico Rivera - Super hi identity location within super market shopping center with low rent. 6 Ops, 4 equipped.

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- 3034 - San Diego - Hi Identity - 3,000 sq.ft.. Newly est. \$2,500/mo. HMO cks. Absolutely gorgeous. 9 ops, 6 equipped. Now grossing \$30k/mo.
- 3042 - O.C - Strip center - Part time Seller. \$6k to \$8k/mo. 1 day p/week.
- 3047 - Korean G.P.@ 101 & Vermont. Est 30+ yrs.Senior Seller refers out a lot.
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- 3056 - East L.A. - Grossing \$250,000, part time. Seller not well - 4 Ops. 20% to 30% Medi-cal. Balance PPO and Cash. Full Price \$175,000.00.
- 3058 - San Bernardino area Practice. Across from large local hospital. 1,316 sq. ft., 3 operatories, 2 equipped. Office is modern with digital X-ray and camera.
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- 3068 - Las Vegas, NV -Grossing \$1,000,000 +. 8 Ops, 4,500 sq.ft. F.P.\$ 500k. includes \$100k A/R
- 3071 - No. San Diego.G.P. Est.'90's.85% PPO & Ins. Booked ahead, 6 Hygiene days.
- 3074 - Temecula Location. 1,500 sq.ft. in excellent condition. 20,000 cars pass/day
- 3076 - Bell Gardens .Store front location.800 sq.ft.,10% Ins,10% Cash, 80% State aid.
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- 3082 - Escondido Area- DDS Partnership on Sure - fire success.
- 3083 - Roland Heights - Mandarin. GP. Grossing \$500k+. Busy shopping center. 5 Ops, 4 equipped. Super opportunity.
- 3084 - Gardena-Location - 5 Ops equipped. Hi identity bldg. F.P. \$150k.
- 3087 - No. Hollywood - Valley Village. Emergency sale. 3 Ops. Free standing office. Est. many years. Gross \$400k+, F.P. \$260k. Make offer
- 3088 - Irvine - LOCATION - GP Orthodontist built in referral. F.P. \$250k
- 3089 - San Clemente - State of art specialty GP. 3 ops. Hi identity. Absolutely gorgeous. Full Price facility \$330,000
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