

THE Dental Trader

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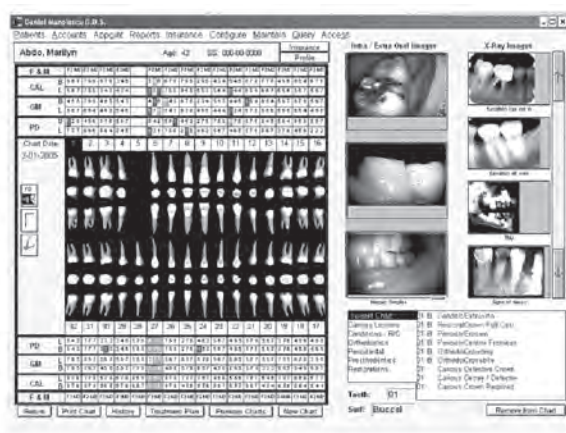
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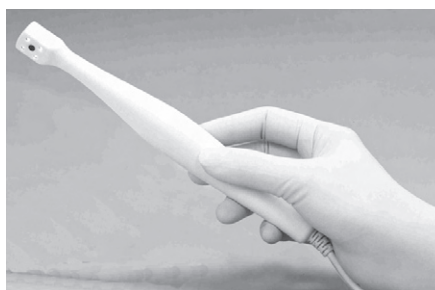
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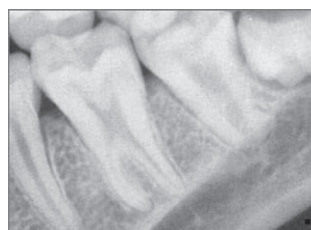


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FOR SALE: SAN JOAQUIN VALLEY'S MERCED Young practice is tracking \$420,000+ in collections in 2006 on 3-day week with Profits of \$230,000. Beautiful office with computerized Ops and digital radiography at investment of \$180,000. Great economic engine just plugged into the community as University of California Merced opened its doors in September 2005. You will not find a better purchase for the price! Full price \$250,000. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

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Linda Brown
Sales Associate



PRACTICE SALES AND LEASING

Happy New Year!



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO - (4) op computerized G.P. Annual growth of approx. \$100K/yr over the last (5) yrs. (25)+ new pts. per mos. (9) days/wk of Hygiene. Cash/Ins/PPO. Pano, sapphire light & Intra oral camera equipped. 2006 projected gross collect. of \$1.1 million on a (4) day wk. Seller moving. Priced below market for immediate sale. **NEW**

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2005 gross collections approx. \$375K on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION**

FRESNO COUNTY #3 - South county location. General practice & condo for sale. (4) op computerized office. Nice equip. Mixed patient base. Gross \$500K+/yr. Seller retiring. **PRICE REDUCTION**

KERN COUNTY

BAKERSFIELD #16 - (5) op computerized G.P. in a busy shop ctr with a major grocery chain store and discount chain store as anchors. Very busy ctr with lots of foot traffic. Excellent exposure/visibility. Cash/Ins/PPO/Denti-Cal. 2006 Gross Collect projected at \$500K+ on (4 1/2) day week. **NEW**

LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week. **NEW**

ALHAMBRA - (2) op G.P. located in a strip center with exposure/visibility/signage. Cash/Ins/PPO and small amount of Denti-Cal. 2006 projected collections \$140K part-time. Would make a great starter practice or second office. Seller motivated. **NEW**

ENCINO #2 - a "Beverly Hills" quality G.P. Recently remodeled and is gorgeous. (5) fully equipped ops; 6th op is plumbed. Computerized, intra oral camera, zoom and Pano equipped. Cash/Insurance with some PPO's. Gross collections last 5 years have been in the \$850K - \$900K/yr range. This one is for the most discerning buyer. Seller has bought another and is motivated. **NEW**

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eq't'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2005 Gross Collect. \$372K+. \$5K+/mos CAP cks.

MISSION HILLS - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. Annual Gross Collections \$850K-\$900K/year. Seller retiring.

VALENCIA #1 - (3) op turnkey office with some pts. Equip't is newer. Office is pano equipped. Cash/Ins/PPO. Acc't Receivables (A/R's) included for buyer cash flow. Priced at build out and equip't costs. **NEW**

VALENCIA #2 - Unique, opportunity to practice ideal dentistry in the fast growing Santa Clarita Valley. Located in a strategically located upscale shop. ctr. Excellent exposure, visibility, signage and parking. The practice is 5 years old and was recently relocated to a newly built out suite with new state of the art equip't. This opportunity consists of three separate revenue sources: 1) The Dental Practice with 2006 Est Gross Collect of \$900K+ 2) A Cerec Eq't'd Dental Lab & 3) A newly opened Dental Assisting School. Call for further details. **NEW**

VAN NUYS - (3) op computerized G.P. Cash/Ins/PPO/HMO/Denti-Cal patient base. Annual Gross collections \$260K-\$360K on (2) days per week. (30-40) new patients per mos. Located in a freestanding bldg on a main St. **NEW**

WEST L.A. - Turnkey office opportunity. (3) ops, (2) ops fully Eq't'd, 3rd op plumbed. Located in a prof. bldg. on a main blvd. **NEW**

ORANGE COUNTY

SOLD OUT - Room for your Orange County Listing available.

RIVERSIDE COUNTY

SO. RIVERSIDE CTY. - (6) op computerized G.P. located in a freestanding bldg. Cash/Ins/PPO. Collect \$250K+/yr p.t. Seller retiring. **SOLD**

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

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SANTA BARBARA COUNTY

CENTRAL COAST #1 - (4) op computerized G.P. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO. **PRICE REDUCTION**

CENTRAL COAST #2 - (3) op computerized G.P. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr. **PRICE REDUCTION**

SAN BERNARDINO COUNTY

UPLAND - Gorgeous buildout with state of the art equip't. (3) op computerized G.P. in a shop ctr. New/newer equip't. Computerized & networked ops & digital x-ray equipped. Long term lease with very low rent. Being sold as a turnkey with some bonus charts. Priced at buildout & equip't cost. **NEW**

VICTORVILLE - (3) op G.P./Prosthodontic office located in a one story prof. bldg. Ave. annual gross collect. \$334K/yr on (3) day week. Cash/Ins. **SOLD**

SAN DIEGO COUNTY

CHULA VISTA - (3) op G.P. Located in store front with visibility/ exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr.

EAST SAN DIEGO COUNTY - (3) op computerized G.P. located in a shop. ctr. in a high growth area. Gross Collect. \$420K+/yr. Cash/Ins/PPO patient base. Seller retiring. **NEW**

LA MESA - (5) op computerized G.P. for sale. Newer equipment including digital X-rays and Pano, Dextrix software, a Sapphire light, and an intra oral camera system. Cash/Ins/PPO. 30+ new patients per month. 2006 Projected Gross Collections \$1.1M+ on a 3 1/2 day week. **NEW**

SAN MARCOS #1 - A Dentist's Dream! Build to Suit duplex building for sale. Corner lot location with signage, visibility, and parking. Build out your dental office in one unit & lease out the other. **NEW**

SAN MARCOS #2 - (6) op computerized G.P. with mixed patient base. (2) ops eq't'd, (1) plumbed and (3) not plumbed. Shop Ctr. location with exposure/visibility. Projected 2006 Gross Collections \$350K+ on a (3) day week. **NEW**

SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

VENTURA COUNTY

CAMARILLO - (4) op turnkey office located in a shop ctr. Being sold as a turnkey with some bonus charts. Priced below buildout & equip't cost. **NEW**

EAST VENTURA COUNTY - (4) op computerized G.P. with exposure/visibility. Annual Gross Collect. \$200K+ on (3) day week. Cash/Ins/PPO/Denti-Cal. **SOLD**

VENTURA - (8) op G.P. Cash/Ins/PPO/HMO patient base. Cap Ck. \$11K/mos. Gross Collections \$750K+/yr. **SOLD**

OTHERS

DENTAL CONDOS FOR SALE - 1,000 to 10,000 sq. ft. Located in Apple Valley, Palm Desert, Palmdale, San Diego, Vista...AND NOW OCEANSIDE!

SOUTHERN CA CITY - WOW! Multi-location computerized G.P. for sale. New/newer equipment. (4) locations all with exposure/visibility/signage. All are marketed under the same brand name. Gross Collections \$4.8M last (12) mos. Net after debt service \$1.1M. 2006 Projected Gross \$5.7M! **NEW**

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PRACTICE FOR SALE #H-386 SONORA GP, in beautiful 2200 sf 6 op completely computerized office w/digital x-ray. Option to purchase building! Only asking 57% of gross receipts. Timothy G. Giroux, DDS/Broker 800.641.4179.

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"I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!"

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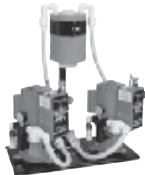
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PRACTICES FOR SALE — January, 2007

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO—LA JOLLA—Fee-for-Service **GENERAL** Practice located in prestigious area, established in 1984. 9 Ops in approx 3000 sq.ft. Very efficient practice with outstanding staff. 2005 collections of 1.26 mil. Seller desires to become part-time associate.

SAN DIEGO—HILLCREST— JUST LISTED!! 3 fully-equipped ADEC Ops (including new ADEC Sterilization Suite!) In this established FFS practice, situated in Prof Bldg. New carpet, paint, upgrades in 1350 sq.ft. Asking only 295K!!

SAN DIEGO—HILLCREST— EQUIPMENT AND LEASEHOLD IMPROVEMENTS available with new lease in 2600 sq. ft. Opportunity available for a limited time only!!

SAN DIEGO—OCEANSIDE—GREAT Location just off I-5 Fwy in busy retail center. This GP is only 9 years old and updated with digital X-Rays and newer computer system. 4 Ops in 1200 sq.ft Insurance/Self-Pay/PPO. Owner anxious to offer!!

SAN DIEGO—ENCINITAS—Fee-for-Service, long-established **GENERAL** Practice. Fabulous LOCATION. Situated in Professional Bldg. adjacent to Scripps Hospital, just off I-5. 5 Ops in 1500 sq.ft. This opportunity won't last long!! **ACCEPTED OFFER!!**

SAN DIEGO—PACIFIC BEACH—VERY desirable Beach Community. This **GENERAL** Practice is just off the I-5 Fwy and situated in Prof. Bldg. Estab. 1990. 3 fully equipped Ops. Call for details!

SAN DIEGO—EL CAJON—Situated in a Professional Bldg., this **GENERAL PRACTICE** was established in 1979. 3 equipped Ops in 1100 sq.ft. Next to Sharp Rees Stealy Medical Clinic on busy street. Owner retiring. Asking only 130K!!

SAN DIEGO—EL CAJON—Established (11 yrs) **GENERAL PRACTICE** comprised of approx. 50% Medi-Cal, 25% PPO, 25% Insurance/Private. 2005 collections of 562K. 4 Ops of newer equipment in 1650 sq.ft. New Dentrax and Computer Hardware. Priced reduced to 285K!! **EXCELLENT VALUE!!**

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SAN DIEGO—LA MESA—Patient base comprised of private and PPO. **GENERAL** Practice established in 1978, situated in busy strip mall. 4 Ops in 1075 sq.ft. Offered for 580K.

SAN DIEGO—HILLCREST—Well-established **PERIODONTAL** Practice. Refers out Implants. All Insurance and Self-Pay. 5 equipped Ops in 2750 sq.ft. Transition available.

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STOCKTON: FOR SALE G.P. North Stockton. Gross Receipts for 10 months of 2006 429K with an adjusted net of \$192K. Established office has 3 operatories in 1200 sq ft. Owner motivated to sell. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-730-8883.

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SAN JOSE-Walk-ins. Visibility. Very busy practice. 70+ new patients per month. Annual gross revenues in excess of \$1 mill. Absentee owner or multi-doctor opportunity. High growth potential for motivated / production oriented buyer(s).

SUN VALLEY-Rare opportunity in this area. Busy street & walk-ins. Seller working limited sched. to concentrate on other practice. Mix of Private, PPO & Denti-cal. Ample parking, first floor location & sign. Inexpensive opportunity.

VENTURA COUNTY-1st floor location with sign visibility. 4 op office with room to expand. Newly remodeled office with digital x-rays; interoral camera. Hispanic area with many walk-ins. Seller works limited schedule, no denti-cal and annual revenues over \$400k. Must see!

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NEW! A-494 MILL VALLEY - Newly listed, 3 op office w/approx 900 sf. **Call for additional details!**

B-468 ANTIOCH - GP, group in large 10 op practice. FFS w/gross revenues in \$1.5m. Real Estate also available for purchase. **REDUCED \$800k**

BAY AREA CONT.

NEW! C-4851 PETALUMA GP, 1550 sf, 4 ops **\$625k**

NEW! C-2964 SOLANO COUNTY - GP with nearly 3,000 sf office, 6 ops plumbed for 2 add'l. **\$820k**

C-2957 SOLANO CO - Large GP, State of the art well designed office. 2200 active pts. Gross +/- 1.1m. **\$790k**

D-403 SAN JOSE - GP, Modern shopping center location, new equipment 3 ops plumbed for additional. Nice office located in prime commercial area. **\$225k**

D-455 CAMPBELL - GP, practice grosses in the 1 million range. 7 ops. **\$785k**

D-463 SAN JOSE - Turn-Key facility, no patients. Newer bldg in busy evergreen area. 3 ops Adec Equip. **Asking Only \$85k**

NORTHERN CALIFORNIA

NEW! E-480 CARMICHAEL - GP, 2100sf, 4ops, plumbed for 5th, Attractive single story bldg near major thoroughfare. **\$395k**

NEW! E-478 SO. SACRAMENTO - GP, near I-5 pocket area, seller retiring. Approx 1500 sf w/4 ops. Collections of \$327k in 2005. **\$175k**

E-440 SACRAMENTO - GP Leasehold/Asset sale w/ some residual patient base 5 op office- **\$150k**

E-394 SACRAMENTO - Long Est. GP Coll'd \$607K in 2005. Busy area near major shopping center. **\$400k**

E-406 SACRAMENTO - Long established practice. Collections of approximately \$300K in '05. Prime mid-town location. Fully equipped 4 op office. **\$185k**

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B-2968 SAN PABLO - Great Starter practice, 100% private/ins patients office is 4 ops, 1450 sf. **\$65k**

B-2962 LA MORINDA - Established 50 years. Office is 750 sf w/ 2 ops. Good Potential. **\$120k**

B-453 OAKLAND - Long established Modern equipped 4 ops, Ins/Pvt Pay/PPO nets close to \$200k. **\$310k**

B-2975 EAST BAY - Part of group practice, 33 years of goodwill, 3 Fully equipped, + 1 hygiene, 3 - 4 Doctor Days worked per week, 2 Days of hygiene per week. **\$550k**

B-467 EAST BAY - 50% interest in practice, grosses in the \$800k range. **\$385k**

B-4711 OAKLAND GP in 1988 sf 4 fully equipped op downtown location. Gross in the high \$500k range. **\$290k**

NEW! B-492 SAN RAMON - GP - 960 sf office on major thoroughfare. 3 ops. Gross over \$400k. **Call for Details!**

C-464 CENTRAL MARIN - GP, Long estab, Seller retiring. Collections of \$731K in 2005. Ins/cash pts only. 4 op office. Prime centralized location. **\$500k**

D-474 LOS ALTOS - Facility/asset sale. 2100 sf 6 ops. **\$225k**

D-437 FREMONT - Practice in one of the nicest Prof. Bldgs in Fremont! Beautiful operatory views of golf course. **\$320k**

FINAL REDUCTION! D-445 REDWOOD CITY - GP located in prof bldg on El Camino Real bordering Atherton. **MUST CLOSE ASAP!! ONLY \$100k!**

D-2972 SANTA CLARA - Facility only-new practice with new equipment. Nice 3000 sf w/ 6 ops. Motivated Seller. **Call for details!**

D-2939 SAN JOSE NEAR EASTRIDGE - 1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/4 hyg days. **\$500k**

NEW! D-4731 SAN JOSE - GP, 3 ops + plumbing for 1 additional Practice grosses in excess of \$500k on less than 3 dr days/week. **\$420k**

NEW! D-489 HOLLISTER - GP, 1800 sf, 3 ops - plumbed for 2 add'l. In the heart of downtown **\$280k**

E-420 SACRAMENTO - GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. **\$300k**

E-428 SACRAMENTO - Long established GP, located in 1045 sf 3 op office. **\$350k**

E-447 CARMICHAEL - GP, Long established practice, Seller retiring. 2600 sf with 8 ops. **\$650k**

E-2966 SACRAMENTO - GP, Long established 1650 sf w/ 5 ops. Experienced staff. 2000 active patients! Seller will assist w/transition. **\$290k**

E-423 SACRAMENTO - Well estab GP in 1,345 square feet and consists of 4 fully equipped ops. **\$300k**

NEW! E-487 GREATER SACRAMENTO - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Repts in \$300k range. **\$195k**

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NORTHERN CAL CONT.

E-422 SACRAMENTO— GP, located in a highly visible single-story Medical/Dental Professional Building 1,333 sf & 4 fully equipped **\$358k**

E-460 ROSEVILLE— GP, Large capitation practice w/ Gross Receipts at \$1.8 mill. **\$1.2m**

NEW! E-483 SACRAMENTO - Established practice w/ collections of \$644k in 2005. 4 ops, plumbed for 2 additional. Prime mid-town location. **\$475k**

NEW! E-484 SACRAMENTO/CITRUS HEIGHTS—GP, 1100 sf office w/ 2 fully equipped ops. Mostly HMO patients. **ONLY \$50k**

G-360 REDDING AREA—GP, Seller retiring from quality FFS practice. Office is 1440 sq ft w/ 3 ops. **\$325k**

G-395 CHICO — Long established GP w/ collections averaging \$500K. Modern equipped 4 op office. Seller refers out most specialties. **\$300k**

G-456 YUBA CITY— GP with approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$275k**

G-443 CHICO— GP, High end, 4 ops and 1750 sf. Practice grosses in the \$700k range. **\$475k**

G-476 CHICO—GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. **\$250k**

NEW! H-481 NORTHERN CALIFORNIA - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

H-224 CHESTER/LAKE ALMANOR - Long established GP in beautiful 4 season resort area. Office is 1400 sq ft w/ 3 fully equipped ops. Bldg avail also separately. **\$150k**

H-353 NORTH SHORE LAKE TAHOE—GP, long established practice, w/ collections of \$571K in '05. Insured/cash patients only. Fully equipped 3 op office. **Beautiful, scenic views of Lake Tahoe. \$340k**

REDUCED! H-386 SONORA - GP, in beautiful 2200 sf 6 op completely computerized office w/digital x-ray. Collections avg 1.13 million in past 4 years. Option to purchase building. **REDUCED! \$695k**

H-2916 GOLD COUNTRY— 42 years established, GP in modern computerized 3 op office, 1064 sf. Great Staff and Seller to assist w/transition. **\$260k**

CENTRAL VALLEY

I-404 TURLOCK - GP, Modern equipped 5 op office. Collections in the \$500K range. **Real Estate Also Available! Practice: \$335k**

I-407 MERCED— Long established practice. Collections of \$745K in '05. Beautifully equipped 4 op office. Insured/Cash patients only. **\$425k**

I-2959 CENTRAL VALLEY— Long established, GP 3 ops. **\$165k**

NEW! I-4701 STOCKTON— GP, 2500 sf 6 + 2 ops. FFS with collections in range of \$1.5 million. **\$960k**

CENTRAL VALLEY CONT.

REDUCED! J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. **ONLY \$100k**

J-2934 SAN LUIS OBISPO AREA—GP, Growing, desirable area, FFS 2000 sf w/ 4 ops plumbed for additional. Condo also available to purchase. **\$495k**

J-438 FRESNO—GP, established practice located in prime NE area of Fresno. Collections of \$441K in '05. Beautifully equipped 4 op office. **\$300k**

J-439 LAKE ISABELLA—GP, Long established in Kern River Valley a beautiful four season's resort area. **\$290k**

J-449 FRESNO/CLOVIS—GP, mostly FFS. Collected \$637K in 2005. 2006 projected at \$600k. **\$550k**

SOUTHERN CALIFORNIA

K-319 WHITTIER - GP in shopping center. Practice has 2 ops with plumbing for 1 more. **\$110k**

K-347 ENCINO - GP Located in new office on main street. All new equipment! **Only \$395k!**

K-448 TEMECULA - GP w/beautiful build-outs. Fast growing practice. **\$350k**

K-466 NORTHRIDGE - GP Long Established practice. Located in a Professional building. Thousands of active patients. Gross in the mid \$700k range. 1550 square feet, 4 ops. **\$625k**

ARIZONA

Az-412 PHOENIX— Large 7 op practice, plumbed for one additional. Real Estate is also available for purchase. **\$350k**

Az-426 SCOTTSDALE— GP in beautiful 2500 sf 8 op office. Practice grosses in the 1.2 million range. Possibly selling interest in building. **\$950k**

Az-430 GLENDALE— Leasehold improvement practice. Large 6 op office. **\$180k**

Az-431 BULLHEAD CITY—Nice 5 op practice. **\$275k**

Az-433 SCOTTSDALE— Nice new 1100 sf, 3 op FFS practice. **\$235k**

NEW! Az-477 MOHAVE CO - GP, in beautiful centrally located 1510 sf 4 op office. Practice grosses in the \$1.2 million range. **Call for Details!**

NEW! Az-486 TUCSON - GP, 1000 sf, 3 op office **\$175k**

OREGON

NEW! F-482 COOS BAY, OREGON— GP, Seller Retiring. Modern equipped, 2500 sf w/3 ops & plumbed for 3 additional. **Call for Details!**

NEVADA

R-434 RENO - GP, Long established practice, Seller retiring. Collections of \$291K in '05. Insured/cash patients. Excellent merger opportunity. **\$175k**

R-446 RENO—Long Established, 2000+sf with 5 ops. Gross avgs 1.1 million. **\$650k**

LV-380 LAS VEGAS - GP in west LV location. Fee For Service practice. On track for \$450K in collections for '05. **\$300k**

LV-398 LAS VEGAS - GP, family orientated practice. Seller retiring! Practice grosses in the \$900k range. **\$450k**

LV-465 LAS VEGAS—Great Location near UNLV. 5 ops nicely equipped top of the line Adec. 3000 Active Patients. Approx 80 new pts/month! **\$425k**

LV-461 LAS VEGAS—Very desirable NW location. Newer free standing bldg, 5 ops. Avgs nearly 50 new pts/month. Gross in the 1 mill range. Predominately Prosthodontics. **\$400k**

LV-472 LAS VEGAS—GP spectacular and spacious office w/sophisticated décor 2,600 sf, 5 ops. **\$715k**

NEW! LV-490 LAS VEGAS - Top of the Line GP in fast growing retail shopping area. Nearly 3000 sf with 9 ops. **\$610k**

SPECIALTY PRACTICES

A-2980 GREATER BAY AREA—Ortho, long established. **\$400k**

D-365 PLEASANTON & TRACY—Perio, Be the only full time practice Periodontist in Tracy. Nice newer facility in Pleasanton. **\$250k**

E-387 ROSEVILLE—Perio, located in one of the fastest growing areas of California. Practice grosses in the \$400K+ range. **\$195k**

H-327/328 GREATER SOUTH LAKE TAHOE AREA - Ortho practices with a combined Collection of \$620K+ in '04. Modern equipped 4 op office. **Call for Details!**

Az-390 PINETOP AREA—Ortho, Escape to the beauty of the cool country and tall pines! Easily accessible from Highway 260. Office is 1,500 sf with 3 fully equipped ops. **\$175k**

Az-411 PHOENIX AREA—Oral Surgery, Well-established, upscale practice, 1350 sf w/ 4ops. Gross receipts in the \$875k range. **\$650k**

NEW! K-450 HUNTINGTON BEACH - Ortho practice, 5 ops, 1467 square feet. Practice Grosses in the \$600k range. **\$650k**

NEW! B-462 ANTIOCH—Pedo, established practice. Grosses in the mid \$300k. **\$200k**

NEW! B-4751 EAST BAY—Perio, Call for Details!

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SAN JOSE PRACTICE FOR SALE How's this for a description - growing area; 70+ new patients per month; \$1mill in annual revenues; practice is absentee operated. If ready to work hard and make money Call Practice Sales & Appraisals (818) 999-9595.

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FRESNO: For Sale -General Dentistry Practice. Well-established practice has been in its present location for the past 24 years. There are 4 equipped operatories in a nicely decorated 1495 sq. ft. office. Specialized Equipment includes, Laser, Intraoral Camera, Panoramic X-ray and Digital X-rays. the software is Softdent purchased in 2005. Four days of hygiene with 9 pts/day seen per hygienist. Gross receipts in 2004 were 548K with an adjusted net income of 203K. Doctor retiring after 35 years.

SANGER: For Sale - General Dentistry Practice. This 6 operator office has 5 days of hygiene, and has been at it's present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

MODESTO: For Sale - General Dentistry Practice. Located in close proximity to one of Modesto's premier shopping plazas. Gross receipts were \$873K in 2005. This highly desirable office has 11 days of hygiene is open 4 days a week within a 1500 sq. ft. office with 5 equipped operatories. Building is also for sale. 100% financing may be available for both practice and building.

SAN JOSE: For Sale- General Dentistry Practice. Priced for immediate sale- Owner has disability and will not be able to return. The practice has 3 Tx rooms in 1,510 sq. ft. Ortho, Endo, and Perio routinely referred out. A great opportunity for ownership. Gross Receipts for 2005 \$567K with an adjusted net income of 140K.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

SAN FRANCISCO: For Sale - Fully equipped office space - This is a premier office space of approximately 2,000 sq. ft. that is fully furnished and equipped. To build out of the office space and equip it would cost almost twice what the asking price is. Ideal for the doctor with an established patient base and wanting to relocate. Office location is downtown San Francisco.

VENTURA: For Sale - General Dentistry Practice. This office is 1,700 sq ft. with 6 available treatment rooms. Gross receipts for 2005 was \$404K with a \$112K adjustable income. New equipment was purchased in 2004 and includes an intra oral camera system. Software is Practice Works. This area is very desirable and growing.

TWAIN HARTE: For Sale - General dentistry practice. Patient receipts were \$501K in 2005. The owner occupied bldg sits the corner of the major thoroughfare with high visibility. Practice was started in 1974. Four days of hygiene. Located just above Sonora. This mountain community offers fishing, hiking, and other recreational outdoor activities. Only 20 minutes from snow skiing resort. Owner willing to work back one or two days a week. Owner would consider selling bldg..

LOS ANGELES: For Sale - General Dentistry Practice. The office has been in its present location for 10 yrs. It is located in an 1100 sq. ft. 4 operatory equipped leased suite. 2005 gross receipts were 507K. Practice doing 4.5 days of hygiene. Dr. retiring.

SANTA BARBARA: For Sale - Pediatric Practice. Two treatment rooms plumed for a 3rd in approx. 900 sq. ft. Equipment and Leaseholds only 3 years old. Practice located in professional building near hospital. 2005 gross receipts were \$209K on a 2 day/wk. Owner relocating.

DEL MAR BEACH: For Sale - General Practice. Three treatment rooms in 1,550 sq. ft. Office is approximately three blocks from the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring.

EL CENTRO: For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.



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GLENDORA: For Sale - General Dentistry Practice. this practice has been in its present location since 1966. It consist of 1000 sq. ft. office with 3-fiber optic equipped operatories and Delta Dental software. Gross receipts for 2005 were \$266K, with an adjusted net income of \$107,903.00. Doctor is retiring.

SANTA CRUZ: For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office. The 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days of hygiene per week. The practice has operated in the same location since 1977. Doctor is retiring.

LOS ANGELES CO.: For Sale - TMJ SPECIALTY PRACTICE; Large dentist referral base; practice established as exclusively TMJ 25 years ago; 2005 collections \$300K on 2 days/wk; LOW OVERHEAD; Centrally located in high visibility Professional Building. Equipment in good condition & office tastefully decorated. Seller retiring.

SAN FRANCISCO (Chinatown): For Sale - General dentistry practice. Gross receipts were \$360K in 2005 on 3 days a week. Established practice with room to grow. Accepts no Medical, HMO, or PPO plans except for straight Delta Dental Plan. Most Endo, Perio, and Oral surgery referred out. Centrally located with good new patient walk-in and referral patient base. Panoramic and intra-oral camera. Priced for immediate sale.

EL DORADO HILLS: For Sale - General Dentistry Facility. This facility completed only a year ago. All new state of the art equipment and office design. Grossing over \$50,000.00 per month. If you are interested in the El Dorado Hills area don't pass up inquiring about the details of this sale.

OROVILLE: For Sale - General Dentistry Practice. 2005 Gross Receipts were \$338K on only 3 days a week Production. 3 days of hygiene. Doctor retiring after 30 years in Oroville and 20 years in same location. 3 ops. All Endo and most Perio and Surgery referred out. Intra-oral camera, Panoramic X-ray, and Air Abrasion.

NOVATO: For Sale - General Dentistry Practice. Owner retiring after 38 years in the same location. 2005 gross receipts were \$515K with a \$180K adjusted net income. Three days of hygiene, 35 hr week schedule. 3 ops with room for expansion. A beautiful place to live and work.

SANGER: For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

STOCKTON: For Sale - General Dentistry Practice in north Stockton area. This practice has been in its present location for 10 years and was purchased in 2003 from the previous owner. The practice grew rapidly to gross receipts of \$527K in 2005 returning a \$237K adj. net income. Will consider all offers.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 days per week schedule. There are 6 ops in this 4000 sq. ft. building that is also for sale. There are 5 days of hygiene. Owner is retiring.

REDDING: For Sale - General Dentistry Practice. This exceptional office is located in a beautiful free standing office building of 3,300 sq ft. with 6 ops and six days of hygiene at 12 patients per day. The practice collected \$933K in 2005 with approx. \$300K adj. net income to the owner. The practice was started in 1985 and was moved to its new location recently. The owner will consider selling the building also. If you are looking for a family oriented life style in a wonderful community you should consider this practice.

ENCINITAS: For Sale - General Practice. This office is located in an affluent community across the street from a school. The office has 3 TX rooms in a 1000 sq. ft. This office has intra-oral cameras, digital panoramic x-rays, and softdent software only 1 year old. Last years gross Receipts were 567K and does 4 days of hygiene. Net pre-tax income \$203K.

MINDEN, NEVADA: For Sale - DENTAL BUILDING ONLY Dentist occupied with a 5 year lease in place with one 5 year option. 1800 sq. ft. with high visibility. Building is located on the corner of main throughfare. If you are looking for a commercial real estate investment call for details and pictures.

COTTONWOOD: For Sale - General Practice. 3 treatment rooms with room for expansion in this 1,200 sq. ft. office. Projected gross Receipts for 2006 are \$700K. Practice has shown an increase in production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

MINDEN, NV: For Sale- Orthodontic Practice. This beautiful & well-designed Orthodontic office come equipped with 7 operatories and Kodak Classic software. 2005 Gross Receipts were \$1,475,325.00, with an adjusted net income of \$493K. Practice philosophy leans towards Straight Wire. Owner is retiring due to disability.

LAGUNA HILLS: For Sale - General Dentistry Practice. This 3 operatory office was started by owner in 1969 and has 5 days of hygiene. It has been in its present location for 12 years. 2005 GR. were 600K. The practice is located in a highly desirable affluent area. Software is Easy dental and Trojan. Owner is retiring.

SACRAMENTO: For Sale - General Dentistry Practice. Four operatories in 1,350 sq ft. There are six and a half days of hygiene available per week. Gross receipts in 2005 were \$300K with an adjusted net income of \$240K. Practice was started in 1975 and has operated in its present location for 32 years. - BUILDING ALSO FOR SALE.

MILPITAS: For Sale - General Dentistry Practice. This four operatory office is located in an area of high visibility. 2005 gross receipts were \$786K with a \$310K adjusted net income. There are 5 days of hygiene and approximately 1,500 active patients. Dentrix software, intraoral camera and Panoramic X-ray. Owner is relocating.

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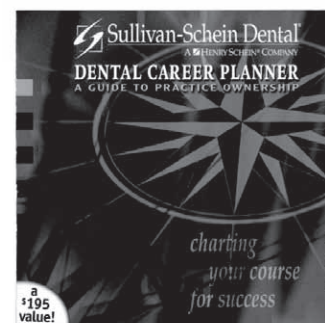
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OM, Gretchen S. Boylston, MA. October 25, 06

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Dawn M., Northridge, CA, Oct. 10, 06

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Dr. Sheinkin, Collingswood, NJ

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Marcia A., Long Beach, CA. Oct. 10 06

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Crystal S., Auburn, WA. October 09, 06

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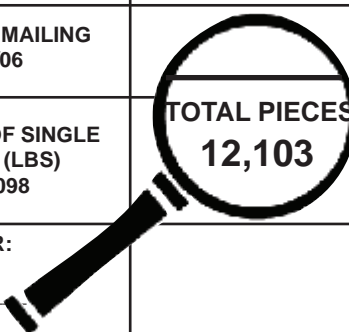


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5890 SANTA ROSA

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5891 ORTHO PRACTICE - SAN FRANCISCO EAST BAY

Long established practice generated \$375,000 last year on part-time schedule with 6-weeks off. 5-Chair Bay plus Exam Room. 220 active patients with \$240,000 in Contracts Receivable. Growing family community. Full price \$75,000.

5895 SACRAMENTO'S EL DORADO COUNTY

Lots of goodwill here. Long established practice collected \$700,000+ with Profits of \$290,000 on 3.5-day week with 4+ weeks off. Strong Hygiene Department. Great facility. Right off Highway 50.

5896 ELK GROVE AREA

Great opportunity in fast growing area. Solid \$250,000+ per year performer with over 1000 patients. Well designed and attractive 4-op suite with 3-equipped.

5897 SOUTH SAN JOSE - INTERSECTION OF HIGHWAYS 85 & 101

Steady \$1,000,000/year performer. New housing developments nearby and located near Coyote Valley which shall be the next large population center in Santa Clara Valley. Strong patient base with 6-days of Hygiene. (Hygiene production accounts for 35%+ of total performance.) Well designed and high-tech equipped. Long-term lease available.

5900 WALNUT CREEK AREA

Very successful Managed Care Practice. Collections last 2-years have topped \$1.5 Million/year with strong Profits. Has been averaging 70+ new patients per month. Attractive facility and well staffed.

5901 SOUTHERN SONOMA COUNTY

Right off Highway 101. Strong patient foundation and positioned perfectly for the next wave of residential development. 3.5 days of Hygiene per week. Collections in 2005 topped \$620,000 with \$294,000 in profits. First 7-months of 2006 has practice projecting \$660,000 with Profits of \$310,000. Attractive and bright suite.

5904 SACRAMENTO'S MIDTOWN

Located right off the Capital City Freeway (great access from all parts of the Sacramento Area) this practice is tracking collections of \$550,000+ with Total Available Profits of \$260,000+ for 2006. New patient flow is 20/month. Great corner exposure for this 4-op office in free-standing building. Has had a history of strong profits.

5905 SAN JOSE'S CAMPBELL

Great starter opportunity. Located near the intersection of Interstate 280 and Highway 17. On part-time schedule with older DDS, this practice collected \$325,000 in 2005 with \$123,000 in Profits. 2-Ops equipped with 3rd wired and plumbed.

5906 CENTRAL SANTA ROSA

Located in the Memorial Hospital Medical Village, this practice is ripe with great upside. Attractive 4-op office generates mid \$400,000/year with attractive profits. Warrants serious investigation.

5907 SONOMA COUNTY'S SEBASTOPOL

Phenomenal family community instilled with old fashion values. Long established practice is located in free-standing building. 2006 shall collect \$350,000+ on limited 3-day week.

5908 NORTHEAST SACRAMENTO - MINUTES OFF I-80

Great high visibility location in free-standing building. This practice has been a strong fixture in its community as evidenced by its 8-day per week Hygiene schedule. Great long-term investment as practice shall collect \$1.15 Million in 2006 with Owner working only 2-days per week. Ideal purchase situation as Seller would like to work-back on a limited basis. This practice possesses a phenomenal staff.

5909 SACRAMENTO'S LOWER FOOTHILLS - AUBURN AREA

Attractive opportunity in fast growing community. Well designed and beautiful office. \$1+ Million/year performer. Fantastic future here.



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