

THE Dental Trader

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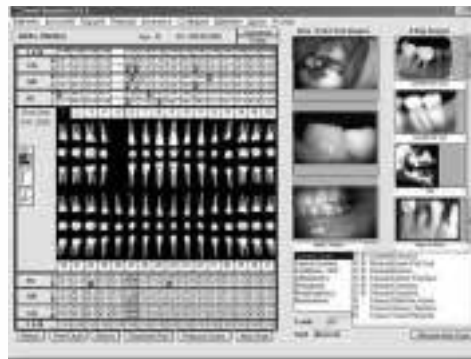
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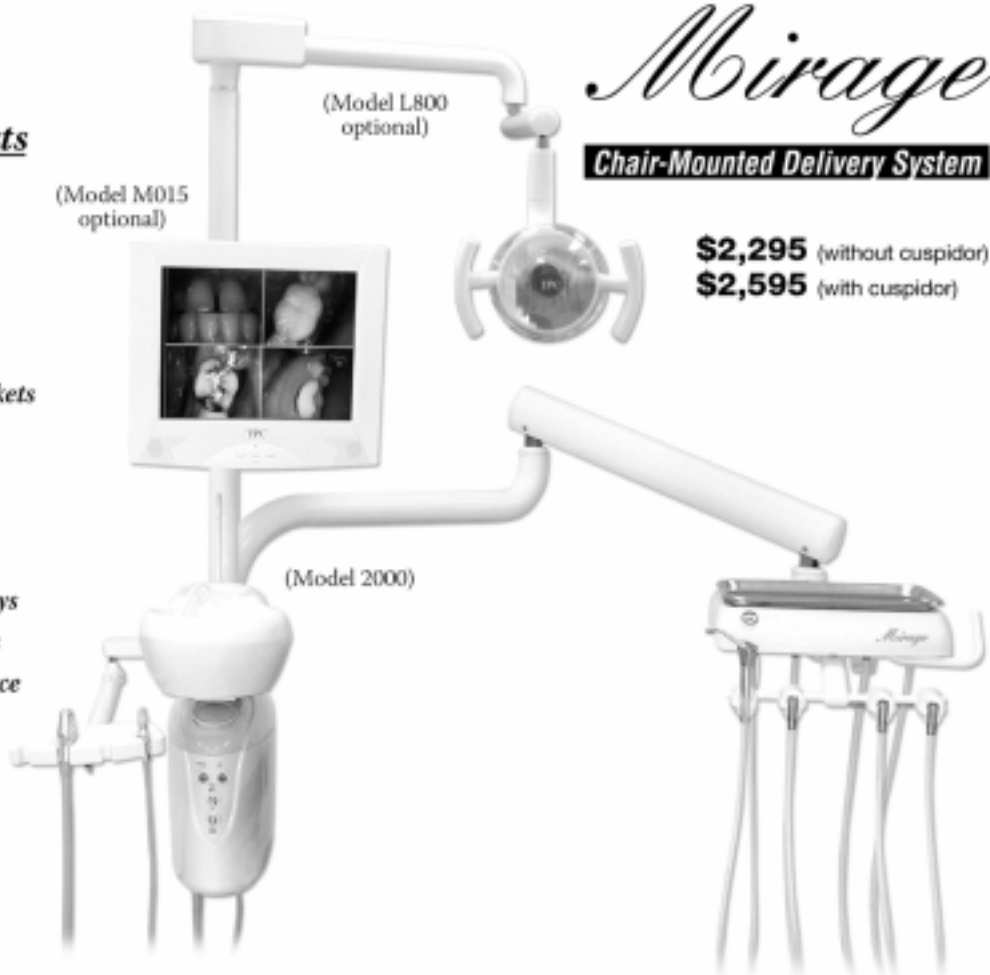
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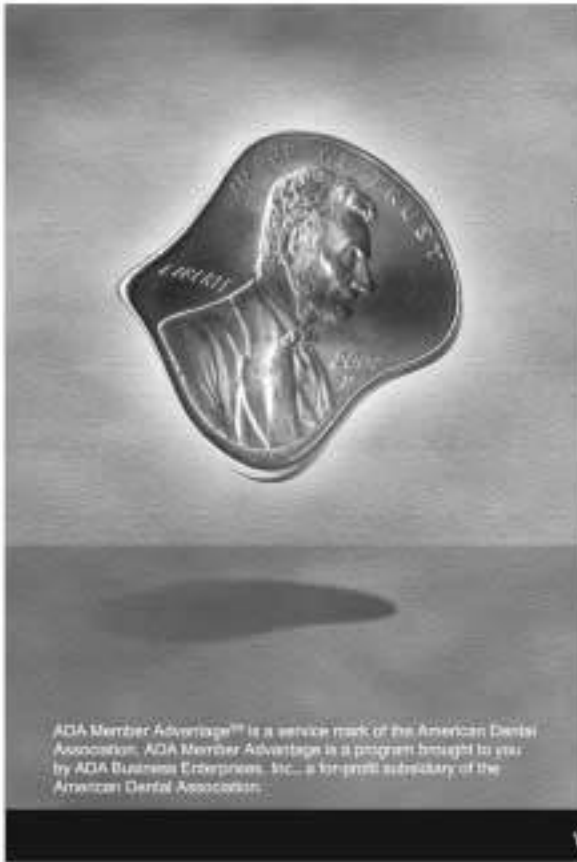
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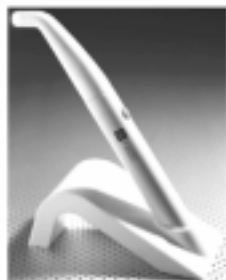
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MODESTO: For Sale - Gross Receipts for this practice in 2004 were one million six hundred thousand. The practice was acquired in 1970 and has been in its present location for 27 years. There are 15 days of hygiene. The office has 7 treatment rooms in 2200 sq ft. Digital X-rays, Panoramic X-Ray, Laser and Intraoral Camera. Owner would like to return as associate for two days a week.

S. FRESNO COMMUNITY: For Sale - General Dentistry Practice. This 6 operatory office has 5 days of hygiene, and has been at it's present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

WILLITS: For Sale - Both dental practice and building are for sale in this beautiful rural community. 2004 gross receipts were \$12K with 184K adj. net income. This 1,200 sq ft office has 4 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring.

WATSONVILLE: For Sale - 2004 Gross Receipts were 709K with an adj. net income of 312K. There are 6 treatment rooms in 1,400 sq. ft. Practice has operated in its present location since 1983. Owner is willing to stay or consider an outright sale, or partnership leading to complete ownership.

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LA PUENTE: This practice has been operating for 11 years at its present location out of a total of 26 years. Situated in a growing demographic area flourishing with new housing and city developments. 2004 gross receipts were 458K, with an overhead of only 60%. 5 treatment rooms, average age of equipment is a young 7 years, Easy Dental Software.

EL DORADO HILLS - FOLSOM AREA: For Sale: This practice was just listed. 2004 Gross receipts were 850K with a 414K adjusted net income. Owner wants to keep sale confidential - Call for details regarding this outstanding practice. Owner is retiring.

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FRESNO: For Sale - General Dentistry Practice. 2004 Gross Receipts were 345K with an adjusted net income of 178K. This 1,100 sq ft office has 3 treatment rooms, with 4 days of hygiene. It has been at its present location for 19 years. Dentrix software. Dentist is retiring.

FREMONT: For Sale - Owner is retiring after 36 years in same location. Three treatment rooms. All Endo Perio and Oral Surgery is routinely referred out. This practice is ideal for the new graduate or as a satellite practice. Very attractive lease available for the office space.

COTTONWOOD: For Sale - General Dentistry Practice. This small practice is ideally suited for the new graduate or a satellite practice. The building is also for sale. Gross Receipts in 2005 were 375K. The office has 2 TX rooms in 880 sq. ft. with room for expansion. Four thousand acres were recently purchased in Cottonwood for a new Del Webb retirement community set to break ground in early 2006. Owner is retiring after 27 years in the same location.

FRESNO: For Sale - Gross Receipts were 1M in 2004 with an adjusted net income of \$343K. It has been at its present location for 22 years. This beautiful and spacious office has 8 days of hygiene, 5 treatment rooms equipped, Intra-Oral Cameras, Pano machine, and Softdent software. Dr. would like to sell and come back 2-3 days a week. 32 new pts/mo.

FOLSOM: For Sale - General Dentistry Practice. Well established practice in a new building. This beautiful 2600 sq. ft. office includes 8 equipped treatment rooms, Laser, and Panoramic X-Ray, and Dentrix software. This practice has 13 days of hygiene/week. Gross Receipts for 2004 were 1.4 Million with an adjusted net income of \$504K. Owner would like to sell and come back to work 2 days a week.

MINDEN, NEVADA: For Sale - This practice will do over 900K in 2005. The practice was acquired in 1987 and has been in its present location for 17 years. There are 31 new patients a month seen in this 5 or 2000 sq. ft. office. There are 6 days of hygiene. The building is also available for sale with room for expansion.

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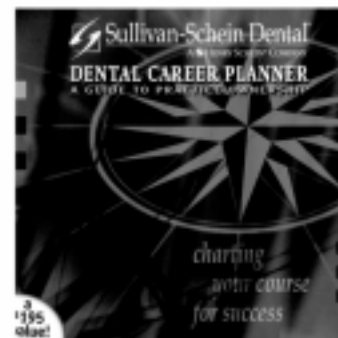
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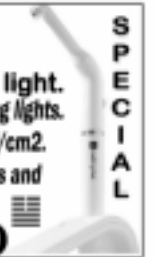


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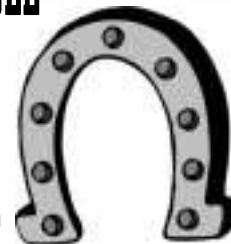
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Alpine setting in Golfer's Paradise. Located between Truckee and Susanville. Generates \$500,000+ year with attractive Profits. Beautiful 4-chair office. Truly a neat area to live.

5869 SAN JOSE'S VALLEY FAIR & SANTANA ROW

Office only. Beautiful "Tucumny Valley" themed suite. 2-Ops equipped with 3rd wired and plumbed.

5870 NORTH EAST SACRAMENTO - CLOSE TO I-80

Steady performer shall collect \$370,000+ in 2005 with \$210,000 in Profits on 3.5 day week. Quality patients in long-established, fee-for-service practice. Full price \$175,000.

5872 FREMONT

Busy practice collected \$1.275 Million for FYE 10/31/05 with \$450,000 in profits. 4-days of Hygiene per week. No HMO or Welfare. Beautiful 6-op office. Full price \$750,000.

5873 SAN FRANCISCO'S STONETOWN GALLERIA

Office only. Highly desirable location near many affluent neighborhoods. 3-Ops with 2-equipped. FP \$30,000.

5874 CHICO

One of the nicest offices viewed. Quality from top to bottom. Currently tracking \$790,000 in 2005 collections with \$350,000 in profits. Phenomenal area to raise one's family.

5876 SAN LUIS OBISPO'S PISMO BEACH

Beautiful ocean setting. Office underwent complete make over. Looks brand new. Produced \$380,000+ and collected \$375,000 in 2004. Full price \$145,000.

5877 DOWNTOWN HAYWARD

Great location. Beautiful 10-op office. Looks brand new! \$1 Million/year performer.

5878 SAN FRANCISCO DAILY CITY

Fantastic location. Shall collect \$725,000 with \$340,000 in Profits. \$100,000 spent in new equipment. 4-days of Hygiene. FP \$395,000.

5879 SOUTHERN MARIN COUNTY

Spectacular setting! Does \$400,000+ year. Office is very high tech. Successor should have ambition to create something truly special here.

5880 DOWNTOWN OAKLAND

Great high rise office with unbelievable views. 4-day week with 3-days of Hygiene. Practice shall collect \$600,000+ this year with profits of \$275,000+. Full price \$350,000.

5881 MARIN COUNTY'S MILL VALLEY

Long established practice shall collect \$500,000 with \$180,000 in profits. Nice payer mix, great cash flow management and strong patient foundation. Great location.

5882 SAN DIEGO ORTHO PRACTICE

Growing practice currently operates at \$750,000/year level seeks Successor who will take it to the \$1 Million+/year level.

5883 SACRAMENTO'S EL DORADO HILLS

Young practice shall collect \$275,000 in 2005. Beautiful 3-op office. It would cost at least 4% of the listed price to replicate this office and you would not have a single patient.

5884 MINUTES SOUTH OF SAN FRANCISCO - MANAGED CARE PRACTICE

Quality practice employs just one dentist. If not for Managed Care Plans, the office and staffing model looks like any other successful one-owner practice. \$100,000 spent in upgrades. Currently tracking \$725,000 in collections with Profits of \$340,000. Full price \$395,000.

5885 SAN FRANCISCO'S NORTH BAY - WEST PETALUMA

Highly treasured community per strong historical lineage and pastoral settings. Great Westside location. Relaxed pace has practice tracking \$315,000+. \$90,000 spent in upgrades. Full price \$180,000.

5886 SAN FRANCISCO'S UNION SQUARE

Highly regarded practice in great high rise view suite. Collections last 3-years have averaged \$407,000 with strong profits.

5887 MARIN COUNTY'S SAN RAFAEL

Attractive 3-op practice. 1,000+ active patients and 3-days of Hygiene. 2005 collected \$500,000+ with \$205,000+ in Profits.

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- ...to be properly protected after the sale,
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