

THE Dental Trader

VOL. 6 NO. 2 • FEBRUARY '09
So. Calif. Edition

Ph: 877-888-4237 • Fax: 949-498-1198
DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental

**#1 Rated
by the ADA***



**FREE SUPPORT &
UPDATES
for one year**

Call: (800) 273-5033

Smile about our
Complete Digital System Special

**No Money Down
No payments for 90 Days**

Free demo @ www.ez2009.com



with lease @198/mo. for 48 mos. with \$1 buyout.
Cash price: \$7,495

Obtain patient benefits
in seconds with optional
integrated **BENEFIT SERVICE**
by Trojan Professional Services!

Lease provided by
FirstLease
"Financial Solutions for Growing Businesses"
for other lease options: contact Erik Mohler
@877-692-5156 or erik@firstleaseonline.com

Digital System Special Includes:

- EZ 2000 #1 Rated Dental Software*
- Practice Mgmt. Software, Billing, eClaims, Denti-Cal, Recall, Scheduling, Statements, Claim Tracking & More
- EZ-Perio Charting & Imaging
- Dell Dual Core Computer & 20" Monitor
- Mobile Dental Imaging Cart
- EVA Digital X-ray Sensor System
- Training on everything included
- Free Support & Updates for 1 Year

***Software Only* reg. \$2,395
special \$1,495**

*based on ADA online survey of practice mgmt. software with over 5,000 users, costing under \$2,500.

*not valid for prior purchase

WOOD & DELGADO

Attorneys At Law

The Authority in Dental Law

Business Transactions

Transition Consulting
Practice Purchase Agreements
Partnership Agreements
Shareholder Agreements
Associate Agreements
Associate Buy-ins
MSO's

Lease Negotiations

Loan Workouts

Space Sharing/Group Solo
Corporate Formations/Dissolutions
Real Estate Acquisition/Sale
Employee/Employment Handbooks

Dental Board Defense

Estate Planning

Wills
Trusts
Power of Attorney
Living Will
Asset Protection Planning



Jason P. Wood
Attorney at Law

Patrick J. Wood
Attorney at Law

Charles X. Delgado
Attorney at Law

Jason P. Wood
Attorney at Law



Patrick J. Wood
Attorney at Law

Offices in Irvine, San Francisco & Temecula

Toll Free: 800-499-1474

Fax: 800-511-2138

Visit our website at:

www.dentalattorneys.com

Represented over 3500 dentists

Look online for upcoming CE courses in your area

"Great customer service and fast financing with no headache. The competition is non-existent."

Ehsan Nasery, DDS | San Diego, CA

Financing for your practice. And so much more.

- Up to 100% financing with preferred rates for ADA members
- Terms to fit your budget
- Free Practice Success™ planning tools
- More than 20 years of experience in the dental industry

All practice financing is subject to credit approval.

ADA Member Advantage™ is a service mark of the American Dental Association. ADA Member Advantage is a program brought to you by ADA Business Enterprises, a wholly owned subsidiary of the American Dental Association.

© 2008 Wells Fargo Bank N.A. All rights reserved. Matsco is a registered trademark of Wells Fargo Bank N.A. DT-SCal-0908

Matsco is the only practice financing
company endorsed by
ADA MEMBER ADVANTAGE™



m a t s c o

Our practice financing experts will help you achieve your goals.

Call today:

Practice Acquisitions

Sina Afredi
888.220.7321

Sandy Vargas
800.326.0376

Practice Start-ups, Expansions & Equipment

Mike Healey
800.861.5984

ADEC COMPLETE OP Priority chair, Preference delivery (Dr + Assist), ceiling-mounted light, Dr stool. All great condition. dchungdds@gmail.com or 714-797-9383.

MICROMOTOR DYNATORQUE FOR END0. USED ONLY ONCE IN 2008. DR. RETIRED, SELL FOR \$1100./OBO. CALL 562-599-6677.

BEVERLY HILLS DENTAL OFFICE for Rent Call 310-385-9424 and leave message.

GET IN ON WORKERS' COMP RATES of only \$1.04! Don't wait, call now! DGA, Insurance & Financial Services – 800-314-1433.

DENTAL ASSISTANT NEEDED Tarzana P/T, Perio/surgery experience. Good salary. Call (310) 720-3831.

PRACTICE FOR SALE #3114 – ORTHODONTIST – Grossing \$800,000, net \$400,000. Los Angeles. Call P.P.S. (714) 832-0230.

OFFICE MANAGER HMO experienced for General and Specialties Dental Group. Benefits, paid vacation, Bonus. Bilingual Spanish, good communication-skills. Email-dental_ad@msn.com 562-301-2446.

REVENUE IS DOWN? Stop referring out Full Bony OS, Molar Endo's, Implants!! Highly trained with GPR and LVII Graduate will make you \$\$\$. (Will bring all equipments.) 949-705-8099.

SANTA BARBARA CITY AREA GENERAL DENTIST WANTED. 1-3 days/wk(4-6hrs/day), short/long term? CALL 805-965-8141 M-F 10-6 POSSIBLE BUY-IN.

PALMDALE MEDICAL BUILDING SUITES FOR LEASE- Ideal for General or a Specialist Dentist. Building available for Purchase. Linda Brown TOLD Commercial (818)466-0221.

CDA DENTISTS! Current Workers' Comp rate is at \$1.04! Lock in your rates today! Call Terry Geis at 800-314-1433.

RETIRED ENDODONTIST has instruments for sale: Root ZX, Sosio Box, files, Designs for Vision fiberoptic, Call 818-674-3795 or e-mail yaara_berdan@hotmail.com.

GLENDALE DENTAL OFFICE Lease Hold for SALE! Moving to new location, selling current office. Best Offer. 3 opetories, Private office, Kitchenette area, Lab, 5 parking spots, Approximately 1,000 square feet, Centrally located in Glendale, Attractive building, Modern Office. Contact Ed Pezeshkian if interested at (818) 644-0540.

DENTAL BACK OFFICE needed in yorba linda/placentia private office. Bi lingual spanish speaking. contact at 714-6568755

SIMI VALLEY OFFICE FOR LEASE State of the Art all digital, 2 fully equipped operatories, Adec/Schick/ Eaglesoft. Contact 805-433-3835.

EXPERIENCED DENTIST (15 years including Pedo) seeking part time position in Orange County, Confident with stringent treatments and Molar RCT, (714) 866-9116.



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2008 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/x-ray, 5th is plumbed not eqt'd. Retail location. Excell. exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collect. \$350K/yr. **BACK ON MARKET.**

BAKERSFIELD SUBURB #1 - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

BAKERSFIELD SUBURB #2 - South Bakersfield small town location. (3) op computerized G.P. on a main St. w exposure/visibility. Digital x-rays & intra oral camera. Limited competition. Cash/Ins/PPO/HMO/Denti-Cal pt. base. Cap checks \$4,000/mos. Annual Gross Collect \$360K on a (4) day week. **NEW**

BAKERSFIELD #20 - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring. **PENDING**

BAKERSFIELD #21 - (10) op computerized G.P. & free stand bldg. (3) ops fully eqt'd, (3) ops partially eqt'd and (4) ops plumbed not eqt'd. Located on a main St. with excell exposure/visibility & signage. Annual Gross Collect \$500K+ on an easy (4) day wk. (3) days of hygiene booked 6+ mos out. Cash/Ins/PPO & small % of Denti-Cal. Fully eqt'd "removable" lab. Seller retiring.

SOUTHERN KERN COUNTY - Smaller town w limited competition. (6) op computerized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. In a free stand single story prof. bldg. with excell exposure/visibility & signage. Low overhead/high net income. "Be a Big Fish in a Small Pond".

LOS ANGELES COUNTY

ANTELOPE VALLEY #2 - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2007 gross collections \$339K+.

BALDWIN PARK - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. 2008 gross collect. approx. \$300K. Sale includes account receivables for cash flow. **PENDING**

BALDWIN PARK #2 - (5) op computerized G.P. (4) ops eqt'd. 5th plumbed. Cash/Ins/PPO/Denti-Cal pts. In a strip ctr w good signage/visibility. Easy Dental s/w. 2008 Gross Collect approx. \$230K p.t. Can do more f.t. **NEW**

CANYON COUNTRY - (4) op Turnkey Office. (3) ops eqt'd. 4th op plumbed. Located in a smaller strip ctr. w exposure, visibility and signage. **NEW**

EL MONTE - (3) op G.P. located in a store front w exposure/visibility and parking. (51) years of Goodwill! Cash/Ins/PPO/Denti-Cal/HMO pts. \$1K/mos Cap Cks. Gross Collect of \$100K/yr on limited schedule. Seller retiring. **NEW**

GLENDALE - Extremely motivated Seller wishes to sell their (4) op (2 eqt'd & 2 plumbed) G.P. office located in a free standing bldg with exposure & visibility. Mixed patient base. Gross Collect \$110K+ on (1-2) days/wk. Excellent starter practice or buy and combine.

HUNTINGTON PARK - (4) op G.P. located in a strip ctr w good signage/visibility & parking. Cash/Ins/PPO/Denti-Cal pts. Gross Collect \$230K+/yr p.t.

SAN FERNANDO VALLEY - (4) op computerized G.P. in a free stand. bldg. w exposure/visibility/signage. Cash/Ins/PPO pts. Annual gross collections \$439K+ on 3 1/2 days/wk. 1-800 Dentist Provider. Seller retiring.

TARZANA - (3) op computerized G.P. Located in a busy shop ctr. Excell. exposure/visibility/signage. Cash/Ins/PPO/HMO pts. 2008 Gross Collect approx. \$600K+ on a (3) day wk. Seller collect. \$960K f.t. in 2006 before her pregnancy. Tremendous upside. **NEW**

D&M SERVICES:

- Practice Sales & Appraisals
- Practice Search & Matching Services
- Practice & Equipment Financing
- Locate & Negotiate Dental Lease Space
- Expert Witness Court Testimony
- Medical/Dental Bldg. Sales & Leasing
- Pre-Death and Disability Planning
- Pre-Sale Planning

RIVERSIDE COUNTY

HEMET - (5) op computerized G.P. (4) ops eqt'd, fifth op plumbed not eqt'd. Cash/Ins/PPO pts. Located in a strip ctr w good visibility. Digital x-rays & Easy Dental s/w. Annual gross collect approx. \$380K on three days/wk.

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

ORANGE COUNTY

IRVINE - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not eqt'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr. **SOLD**

SANTA BARBARA COUNTY

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

SANTA MARIA - (4) op computerized G.P. (2) ops eqt'd w newer A-dec eqt, & (2) add plumbed ops. Drop dead gorgeous. Located in a free stand bldg. Dentrux s/w, Digital X-Ray & Intra Oral camera, Pano, (2) Cassette Autoclaves & (2) mobile air abrasion units. Gr. Collect \$300K+/yr on an easy (3) day wk. Cash/Ins/PPO pts. Seller retiring. **NEW**

SAN BERNARDINO COUNTY

UPLAND - (3) op computerized G.P. State of the art & drop dead gorgeous. Located in a shop. ctr. with exposure/visibility & signage. Digital X-Rays & networked ops. Like new Eqt. Open 1 1/2 years & has approx. 300 pts. Grossing \$6K-\$8K/mos on a p.t. schedule with no marketing. Seller moving.

SAN DIEGO COUNTY

LA MESA #3 - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Gross Collect approx. \$900K+.

SAN LUIS OBISPO COUNTY

CENTRAL COAST BEACH TOWN - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside. **SOLD**

VENTURA COUNTY

THOUSAND OAKS #3 - (5) op computerized G.P. in a one story prof. bldg. w signage. (4) ops eqt'd with new eqt with a 5th op plumbed. Drop dead gorgeous office w wood & tile floors, granite front counters & designer paints. Fully computerized & networked ops. Dentrux software, digital x-rays & pano. Cash/Ins/PPO & small % of HMO. No Denti-Cal. 30+ new pts/mos. 2008 collect. approx. \$565K. **NEW**

TULARE COUNTY

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Annual Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

NORTHERN CA ***NEW***

LODI - (3) op G.P. 2008 Gross Collect approx. \$400K.

PETALUMA - (2) op G.P. 2008 Gross Collect approx. \$450K.

STOCKTON - (7) op G.P. 2008 Gross Collect approx. \$1.15M. Cash/Ins/PPO/HMO pts. \$24K/mos Cap checks.

UPCOMING PRACTICES FOR SALE

Anaheim, Beverly Hills, Carlsbad, Corona, Covina, Fontana, La Jolla, Los Angeles, Oceanside, Palmdale, Riverside, San Fernando Valley, Santa Ana, Santa Clarita, Tarzana, Torrance, Ventura Cty., Vista & West L.A.

D&M "The Personalized
Service Dental Broker®"
P.O. Box #6681, WOODLAND HILLS, CA. 91365
(866) 425-1877 Outside So. CA or (818) 591-1401
www.dmppractice.com

Buying A Practice? Expanding? Need New Equipment? Consolidation? Working Capital?

LCF specializes in
"NO STRESS LOANS"

We have flexibility other lenders don't have and can offer you terms and rates that meet your specific needs. You don't need unnecessary financial pressure when purchasing your new practice - you just need LCF.

One call will change the way you look at lending.
Our Personable and Professional Staff will create
the loan you want and secure your approval quickly.

Quick & Simple Phone-In Applications • Start-Ups
Expansions • Working Capital • Construction • Consolidation
Real Estate • Equipment Financing • Practice Acquisition
Low Rates • Flexible Terms
No Hidden Fees • 12 Month Deferral
Step Payments • Up to 30 Year Financing

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services • www.lcffin.com

A Division of LCF Financial Inc.

2.09

LOMA ALTA VILLAGE Dental Bldg For Sale/Lease. NC Coastal. Visible signage. Oceanside Near Sprinter Station, I-5 access. (760)431-3849.

BOARD CERTIFIED ORAL SURGEON NEEDED FOR A VERY BUSY PRACTICE IN SAN BERNARDINO. TEL:(909)885-8707 EMAIL: VERNONDENTAL@DSLEXTREME.COM. ASK ROSIE.

PRACTICE FOR SALE #3109 – Pico/Wilshire near Hoover. P.T. G.P. Grossing \$100,000 – 100's of patient "Cash" - All Hispanic. 4 Op, 3 equipped. Rent \$1950. F.P.\$85k. Call P.P.S., (714) 832-0230.

PRACTICE FOR SALE West LA, 3 ops, fee for service, seller relocating, Wiederman & Potter Premium Practice Transitions 714.259.0501.

GP AVAILABLE in southern california, to see PEDO patients in your office. Call Noha: (503)999-2751.

ORTHOPANTOGRAPH 10S Palomex Model #OP10S A, 1989. Fully operational works beautifully for sale \$3,500.00 pls call 909-798-9950.

STOP PAYING TOO MUCH for Workers' Comp! Rates are at \$1.04! Call Today - 800-314-1433.

GENERAL DENTIST Seeking P/T Position. San Fernando Valley to Santa Barbara. All phases of restorative, hygiene, pedo. Email vcdentist@yahoo.com.

CONSOLIDATE YOUR DEBT reduce your interest and payments. LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

PAYING TOO MUCH FOR WORKERS' COMP? Rates at only \$1.04! Call DGA Insurance & Financial Services at 1-800-314-1433.

FOREIGN DENTIST (without California License) wanted for DENTAL ASSISTANT and/or OFFICE MANAGER!!! Part-time, flexible. Restarting BURBANK office. (818-848-5619).

VALLEY VILLAGE DENTAL OFFICE FOR LEASE Five Operators, Leaseholds Available for Purchase or Lease. Linda Brown TOLD Commercial (818)466-0221 www.TOLD.com.

DENTIST LOOKING TO PURCHASE dental office from retiring dentist around LA county. Call Daniel 310 738 7477.

PRACTICE FOR SALE WALNUT 3 eq ops, 3 plmbd not eq op / Lshld & Equip California Practice Sales, Inc. Phone: 714-639-2775.

DENTAL ASSISTANT NEEDED Downtown LA Endodontic practice needs assistant one day per week. Experience preferred. Send resume to RootCanalDMD@Gmail.com.

DA OR RDA WANTED LA PALMA, CA. Hard-working and Caring. Experience Preferred. Email Resume to: Teethwise@yahoo.com.

YOUR PRACTICE SALE SPECIALIST

Prompt & Personalized Service - Guaranteed!

Representing Buyers and/or Sellers

All Inclusive Flat Rate Pricing:
**Drafting/Review/
Negotiation of Contracts,
Legal Consultation,
Lease Assignment/Review,
and Financing/Association/
Lien Check Documentation
as Required**

Free Services at Website:
**Practice Appraisals
Practice Sale Marketing Tips
Tax Comparison of C vs S Corporations**



Robert W. Olson, Jr.
a Professional Corporation
Business, Corporate & Real Estate Law

805.963.1120

www.transdental.com
RWO@transdental.com
831 State Street, Santa Barbara, CA 93101

Experienced and Knowledgeable: USC Law, 1984 • Dartmouth, 1981 • US Tax Court, 1989 • CA Broker, 1998

"Assisting Dental Practice Buyers & Sellers Since 1992"

What You Want In a Lender

I want to thank you for the incredible service you and PPC have provided for me. You have made the experience of getting loans for my business very manageable. Everyone is always so helpful and courteous to me and clearly wants me to succeed in business. I have a purchase and a remodel loan that I have obtained from PPC and I have been very pleased with every level of service and communication. I will recommend you personally as well as PPC for any colleague needing a lender in the future. Thank you!! Kathleen Carson, DDS, Westlake Village, CA

Professional Practice Capital specializes in practice acquisition financing and understands the issues involved with practice transitions. Our Relationship Managers are your trusted advisors and take pride in providing you with personalized one-on-one service throughout the loan process, and even after your loan closes. We have a vested interest in the success of you and your practice. For an efficient loan process and the most attractive financing terms available call Professional Practice Capital today to experience the difference.

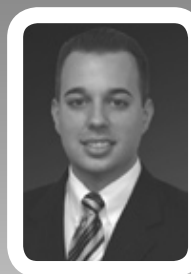
- 100% Financing
- Low Fixed Interest Rates
- Up to 15-Year Loan Terms



PROFESSIONAL PRACTICE CAPITAL

Financing your professional future

California Relationship Managers



Brannon Moncrief



Dustin Mangone

Call us Today
800.456.2779
www.ppcloan.com

EXPERIENCED AND SEASONED ORTHODONTIST available part time. Asking \$1000/day or percentage of collection. Please call (714) 803-4846.

GENERAL DENTAL PRACTICE FOR SALE in SONOMA COUNTY. Dental Building for Sale or Lease. Established 1960's, 5 operatories, 4 x-rays, approximately 1900 sq. ft. Expansion available for additional offices. 2007 Gross over 600K. For further details email: dr.generaldentist@gmail.com.

NEW MEDICAL CONDOMINIUMS FOR SALE! Moorpark, CA. 1,117 SF-34,247 SF. Tenant improvement allowance! SBA financing! Lee & Associates 818.223.4388.

SPECIALTY SERVICES FOR SMALL PRACTICE. IMPLANTS, WISDOMS, DIFFICULT SURGERY. Since 1991. Come to your office. IV-sedation. ICOI+AAID member. My equipment. South Orange. Call Now (949) 374-4243.

PRACTICE FOR SALE #3108 – Palm Springs/Palm Desert G.P. Grossing \$1,200,000 Absolutely Gorgeous state of art. Full Price 50% \$600,000 or for 100% at \$1,200,000. make offer. Call P.P.S., (714) 832-0230.

MOORPARK CAMPUS PLAZA RETAIL FOR LEASE- Looking for a Dentist/Specialist. Landlord will assist with Tenant Improvements. Linda Brown TOLD Commercial (818)466-0221.



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience with the San Diego Dental Community

PRACTICES FOR SALE —February, 2009

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO-PACIFIC BEACH – General Practice operated 2 days per week as second office. Collected approx 350K in 2007. Projecting 380K+ in 2008. Ins/PPO/Cash. Great Starter!! Asking only 320K.

SAN DIEGO-CHULA VISTA-EASTLAKE – Three Year Young **GENERAL** Practice available. in major GROWTH AREA. Comprised of 5 Ops (3 equipped with dental cabinetry, 2 plumbed) in approx 1660 sq.ft. GREAT Opportunity to acquire a newer, built-out office. Patient base made up of PPO, Cash and CAP. Offered for only 250K!!!

SAN DIEGO-CARLSBAD/OCEANSIDE – FOR LEASE Dental Suite available, recently remodeled by landlord. 8 Ops with 4 X-Ray machines. 1950 sq.ft. Busy retail center, very accessible to freeways 5 and 78. Affordable lease rate!!

SAN DIEGO – (between El Cajon Blvd. And University Ave.). This **GENERAL** Practice is comprised of 6 Ops (4 equipped, 2 plumbed) in approximately 1850 sq.ft. Situated in a single story Professional Bldg on busy street. Very reasonable lease!! Approximately 65% PPO, 20% MediCal and 15% Cash. Offered for only 375K.

SAN DIEGO-PACIFIC BEACH – Owner retiring from long-established (part-time) Practice. Refers out substantial amount of treatment. 2 equipped Ops (+ 1 plumbed). Good starter opportunity at a very affordable price! Available for 100K!

WHAT YOUR COLLEAGUES ARE SAYING:

Dear Mike and Dr. Bob,
...thank you both very much for the supremely professional, effective and caring way in which you marketed and sold my practice. Your empathy and understanding of my sense of vulnerability were very much appreciated. Thank you for a job very well done. Dr. L.W.B.

for updates, please visit us at

WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with
PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)
SERVICE -- INTEGRITY



Shab David Kerendian, Attorney

DENTAL LAW

Over 12 years of in court experience,
with hundreds of dentists and over
35 hospitals represented.

888-299-7848
FREE CONSULT

Buy/Sell Agreements
Lease/Real Estate
Contract/Business
MSOs

Partnership/Employment
Lawsuits/Defense
Estate Planning/Trusts
Asset Protection

Does your practice hold up against lawsuits?

1. Will your corporate shield hold against lawsuits?
2. Do you know options to long/short term plan your partnership/corporation?
3. Can your Partnership Agreement lead to costly disputes?
4. Do your advertisements comply with the Dental Act?
5. Do you know options to create home/asset protection?
6. Do you have proper dispute handling procedures/policies to reduce large malpractice/fee claims?
7. Do you know options to reduce needless liability in practice/lease/employment/contracts?
8. Is your practice Dental Board compliant?
9. Do you have a Will/Living Trust?

Flat Fee Packages Available

KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Ph: 888.299.7848 • www.ka-firm.com • 310.914.4143 • Fax: 310.914.5441

2.09

BURBANK SALE/BUY-IN!!! Move your practice??? Begin part-time. 1440 sq ft. Main blvd. Terrific lease. INEXPENSIVE/ TERMS!!! Few patients/injured owner. 818-848-5619.

LOOKING FOR A FULL-TIME Spanish speaking front desk/ dental assistant, dedicated, creative, honest & eaglesoft oriented; please fax resume to 1-818-484-8509.

CURRENT RATE is only \$1.04 for CDA DENTISTS! What are you paying for Workers' Comp? Call today! 800-314-1433.

I HAVE 10 YEARS DENTAL OFFICE operations experience & look for a dentist to open a dental office. email kmt0533@clearwire.net, fax 209-543-7602.

PRACTICE FOR SALE #3148 -- South Bay/Torrance Area -- Part time GP. Located in shopping center. Collects \$15,000/month. Established 10 years. Equipment like new, well maintained. Call P.P.S. (714) 832-0230.

SELLING DENTAL EQUIPMENT SANTA BARBARA (moving). 4 units, lights, stools (good condition), compressor (large, oil-less/two-head). Cabinets, chairs, shelves. OFFER-CALL 805-901-4610.

SCAGD SKI SEMINAR Feb. 7-14, 2009, Beaver Creek/Vail, CO Lodging, Air, Lifts, Banquets & Tuition: Total package \$1765 for dentists. 16 CEU. Best Bargain Available. Phone 310-471-4916.



PRACTICE SALES

ANAHEIM – Like new 3 fully equipped ops; 1st floor site; shopping center visibility. Starter opportunity with equipment and leasehold only. **SOLD** Can now – don't be late!

ARLETA – 1st floor location in strip center w/ample parking. Walk-in traffic. 4 ops of newer equipment. Revenues exceed \$40k/month on part-time schedule.

CERRITOS / LONG BEACH AREA – Shopping center on major intersection. 5 ops fully equipped. Excellent visibility. Priced for immediate sale.

DIAMOND BAR – Here's your chance to work close to where you live! Shopping center location. Visibility. 4+ ops. Revenues over \$30k/mo. **SOLD** Call before its gone!

DIAMOND BAR – Long-established private practice. Shopping center location. 1st floor Visibility. 4+ ops with room to expand. Seller works limited schedule. Good fit for absentee owner. Revenues over \$40k/mo. Without promotion. Call before its gone!

HAWTHORNE – 1st floor practice location with visibility. Some HMO's. 5+ ops with room for expansion. On major boulevard. High growth potential..

HAWTHORNE – Location...Location...Location. Free standing building with large pole sign. 1st floor with visibility and ample parking. 5+ ops with room for expansion. On El Segundo Blvd. High growth potential. Ideal as starter practice. **SOLD**

HOLLYWOOD – Shopping Center location; 3 ops. Modern design. Ample parking; revenues over \$25k/mo. Priced for immediate sale.

HUNTINGTON PARK – Shopping Cntr w/sign and visibility. 4 ops modern equipment. Revenues exceed \$45k/month on part-time schedule.

INGLEWOOD – Street level/high visibility. Over 25+ years of goodwill. 8+ ops. Easily will accommodate expansion into multi-specialty type practice approach. Revenues exceed \$70k/month on part-time schedule.

LOS ANGELES – (Near LAX). Visible 1st floor location w/large sign. Modern equipment & design. Ample parking. 100% private. Revenues exceed \$25k/month on part-time schedule. Excellent starter practice. Low overhead. Priced right!

NORTH HOLLYWOOD – Free standing building with excellent signage and visibility. Ideal as a starter practice. Complete turnkey with equipment and leaseholds..

SANTA CLARITA - This one has it all! Location; sign; 9+ ops; Modern digital equipment throughout the office -- must see! Fully computerized ...HMO plans ...Gross for '07 in excess of \$1million ...Seller financing available ...Serious buyers only!

SAN LUIS OBISPO – Long-established private only practice. 3+ Ops. Part-time schedule with Doctor & hygienist working 3days each. Practice needs promotion, new energy and more aggressive approach. Most specialty treatment referred. Revenues of \$30k+/month.

PICO RIVERA – prime location and outstanding opportunity for aggressive dentist. Busy office with large patient base. Revenues exceed \$900k. 7 ops. Large sign. Shopping center with large sign. **SOLD**

THOUSAND OAKS – Rare Ventura County practice. Shopping center with modern design. Excellent growth potential. Revenues exceed \$40k/month part-time. Must see!

Lou Bermudez, Broker/Owner
Frederic Sherman, DDS, Broker

Website: www.ddspracticesales.net

& APPRAISALS 818-999-9595

As the most reputable and long-established healthcare brokerage firm in the nation, PS&A is the benchmark in the industry!

OUR GOAL IS SIMPLE:

**to inform, to empower
and to represent our clients
to the highest levels
of our profession –
in the same way
which you treat or
care for your patients.**

**Not only will you have the backing of
our 40+ years of combined experience
in dealing with all business aspects
of the healthcare profession, but our
commitment to out-work both our
competitors and suitors of your business.**

*Unlike all other healthcare practice brokers.
Due to of our tenure and financial wherewithal,
you will have access to accountants, bookkeepers,
practice management consultants, vendors
and our in-house law firm.*

Serving you from Fresno to San Diego

Main Office:

22048 Sherman Way, Suite 306 • Canoga Park, CA 91303

(818) 519-8564 • Fax: 818-999-9615 • Email: practicebrokers@aol.com



Is This You??

Attention Frustrated Dentists:

Stop Pulling Your Hair Out Trying To Get New Dental Patients!

**Introducing The Amazing
New Dental Patient
Attraction Strategy....**

Dear Doctor,
Are you ready to eliminate everything you hate about attracting new patients? Want to generate Cosmetic, General, and all types of New Dental Patients without doing any work at all? Get the New **FREE** Report at the website below and see how hundreds of Doctors have eliminated 99% of the costs & work associated with getting new patients.

Go to:

**www.AttractDentalPatients.com right
now Or Call Toll-Free, 24 Hours:**

1-888-719-3892

***What would 275 - 400 new patients per year
(guaranteed) do for your lifestyle?***



SELECT PRACTICE SERVICES, INC.

Bette Robin, DDS, JD

**LOMA LINDA DENTAL 1983
SOUTHWESTERN LAW 1995**

Dental Practice Sales

RIVERSIDE: NEW LISTING!! Long-established practice on a very busy, main street in the Woodcrest area of Riverside. Fully computerized (front & back), digital x-ray, newly upgraded and renovated!! **Asking \$235,000.**

ORANGE COUNTY: SPACE FOR LEASE! Located in the city of Tustin, on Irvine Blvd., right off the 5 and 55 freeways. Leasehold improvement allowance may still be available if you act fast – it's being improved now!! Perfectly-sized office for either a specialist OR a general dentist! **Call NOW for more information!!**

TUSTIN: Dental practice leaseholds and some equipment for sale in an EXCELLENT area of Tustin. Brand-new, completely renovated office on a busy street with easy freeway access. **Call NOW for more information!!**

WESTMINSTER: Doctor retiring after 35 years! 4 ops, located on Beach Blvd. Projected collections for 2008: \$482,057! **Only asking \$275,000.**

VENTURA: Doctor retiring after over 20 years! 5 ops in 2,000 sq. ft., fee for service practice. Collections: \$1,008,000 in 2007. **Asking \$850,000.**

ESCONDIDO: Gorgeous free-standing building, "Craftsman" style architecture. HMO/PPO practice with over 2,000 active patients. Approximately 2,200 sq. ft., 5 ops. Collected \$772,020 in 2007! **Asking \$595,000.**

WEST COVINA: Well-established practice, near a major mall and a hospital. 3 ops in approximately 900 sq. ft., recently updated and computerized. Collections: approximately \$155,000 in 2007. **Only asking \$68,000!!**

PORTERVILLE: Beautiful location one hour north of Bakersfield, 4 ops. Well established: over 30 years in practice!! \$619,000 in 2007. **Only asking \$300,000.**



877.377.6246 • www.BetteRobin.com

BOARD ELIGIBLE ENDODONTIST AVAILABLE FOR IN-HOUSE SERVICE. DR LE AT 310-809-7211 OR KLENDODONTICS@GMAIL.COM.

LOOKING TO BUY A PRACTICE from retired dentist in pomona, rancho, upland to riverside areas please call 6266412862.

DENTAL ASSISTANT or RDA part-time Beverly Hills. Mon, Wed, Thur. Some flexibility. Parking. Competetive salary sreton@mac.com.

NEW OFFICE Historic building 2-3 day lease (staff & supplies provided by the owner who practice 2 days a week, 6263450005.

TREATMENT COORDIANTOR POSITION Riverside. FFS office. Must have excellent receptionist skills, great personality, insurance billing, 2 years experience required. 909-844-6866.

NEWBURY PARK FREESTANDING MEDICAL BUILDING 2200 s.f. For Lease/Sale. Seller Financing Available for the Approved Buyer. Linda Brown TOLD Commercial (818)466-0221.

PRACTICE FOR SALE #3107 – WEST LA - Grossing \$850,000. Ops. Hi visibility store front valuable R.E. also for sale. Seller will transfer over 1 year period. With positive marketing, should gross \$1,500,000 first year. Call P.P.S. Tom Fitterer to discuss (714) 832-0230.

ALL COUNTY CONSTRUCTION

Dental Office Design



**100%
Financing Available**

- Licensed
- Bonded
- Insured
- (CAD) Computer Assisted Designs Available

Free Estimates

DESIGN/BUILD

**T.I.'s - Remodels - Expansions
Free Standing Buildings
Turn-Key Packages
Consultation**

**We Get It Done
The Way You Want It:
On Time - On Budget**

Visit Our Website:

www.allcountyconstruction.com • E-mail: allco3350@aol.com

562-989-3350 888-302-6111

Special Announcement

Your colleague **Dr. Don Dombrow** has joined our team!

After 32 years of building and selling many successful dental practices in San Diego, Don has developed a wealth of knowledge, and will be a great resource for the San Diego dental community in the area of practice transitions.



Ken Rubin
CPA, PFS,
Broker



Scott Staub
D.D.S., MBA,
Agent



Don Dombrow
D.D.S. MBA,
Broker

An Unparalleled Team Producing Exceptional Results

See our listings at:

www.KRPracticeSales.com
(619) 299-6161



Practice Sales Exclusively in SAN DIEGO

Serving The Dental Community Since 1984

LOOKING FOR A GENERAL DENTIST who loves to work with Kids in Bakersfield area. Fax Resumes to 661-377-7000 or call Darlene at 661-377-6453.

EXPERIENCED PEDIATRIC DENTIST will see children in your office. I understand the kids and their parents. (818)883-1383.

SPECIALTY SERVICES FOR SMALL PRACTICE. IMPLANTS, WISDOMS, DIFFICULT SURGERY. Since 1991. Come to your office. IV-sedation. ICOI+AAID member. My equipment. South Orange. Call Now (949) 374-4243.

DENTIST POSITION AVAILABLE PT. Minimum 4 years experience; experienced in molar RTC and/or impaction. 5749750@gmail.com or Fax 626-574-8948.

PRACTICE FOR SALE WANTED – ORTHODONTIC PRACTICES.- Call PPS (714) 832-0230.

FOR SALE DEMI LIGHT by Kerr brand new \$600 call Dmitry (310)746-6531.

DENTAL OFFICE FOR SALE in Irvine. 5 opts, Consult room, and office, 1700 sqft. Call 949-789-8989 ask for Amin.



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Practices for Sale

#1552 Irvine

Multi-Specialty Practice for sale – beautiful new 3 op practice with 3 add'l plumbed – currently absentee owner – associates are 1 endodontist and 1 periodontist – grosses approx. \$40,000/mo

#1539 Anaheim

General practice with 3 operatories in free-standing building - grosses approx. \$22,000/mo - small staff with low overhead - private insurance, cash and MediCal approx. 40% - mostly Hispanic patients

#1536 West L.A.

General Practice - Beautiful top notch private practice, specializing in Holistic Dentistry - Dr. retiring but will stay for transition - 5 modern operatories - grosses over \$70,000/mo on 5 days/week - no HMO/CAP or DentiCal.

#1562 Fresno

Orthodontic Practice - patients only along with supplies and some equipment - contracts receivable approximately \$200,000 - priced for quick sale.

#1560 South Orange County

Orthodontic Practice - Beautiful top orthodontic practice – 18 years goodwill - 4 ops in open bay plus a 5th as consultation – grosses well over \$40,000/mo on 3 ½ days/week.

#1561 Long Beach

Private general practice - dentist retiring after 40 years - private insurance, PPO's and cash - collects approx. \$550,000/year - 3 operatories in Professional Bldg.

#1545 Montebello

General practice with 2 fully equipped operatories + one plumbed – digital x-rays -Private insurance and cash only – Collections over \$250,000/yr on 2 days/wk – high net with overhead less than 50%.

#1546 Anaheim

General Practice - 3 ops + 2 plumbed - insurance, cash, PPO's & approx. \$3200/mo CAP – grosses over \$20,000/mo on 2 days/week – unbelievable low selling price.

Vista

General Practice - Dr. retiring after 28 yrs in same location in strip center - 4 operatories in 1200 sq ft - grosses over \$300,000/yr on 2 1/2 days/week only 2 employees plus a hygienist 2 days/wk -

1563 Tustin

Equipment and leaseholds only – no patients - 3 ops + 1 plumbed in 1300 sq ft - equipment 5 years old – very nice, clean office - great location

Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749

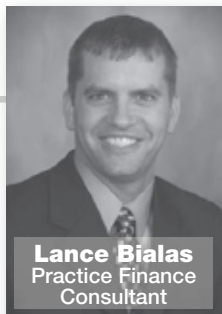
Cell: (949) 395-6000 • FAX (714) 731-7296

Visit our website at www.TFPSales.com

E-mail: PKempler@ThomasandFees.com


You can bank on U.S. Bank

 PRACTICE FINANCE



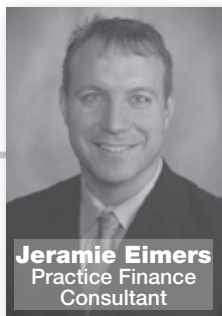
Lance Bialas
Practice Finance
Consultant

Are you thinking about buying, selling, or expanding upon your practice? Choose for all of your financing needs!

When you use U.S. Bank Practice Finance, you can trust  to close on your terms. We have extensive experience in developing customized finance solutions for dental practices. Some of our strengths include:

- Credit decisions in 2-3 business days
- Flexible closing structures - in as little as 1 week
- Competitive rates and repayment structures, allowing you to pay additional principal at any time
- Terms up to 15 years

All of this is backed by the stability of U.S. Bank, the 6th largest financial holding company in the United States, and our Five Star Service Guarantee.



Jeramie Eimers
Practice Finance
Consultant

Contact us today to discover how we can help you find the finance solution that best meets your needs!

Toll free: 877.336.8346



usbank.com/hfs

TARZANA DENTAL OFFICE WITH RETAIL FRONTAGE FOR SUBLEASE-Five Operatories Fully Equipped, Exceptionally Spacious. Linda Brown TOLD Commercial (818)466-0221.

PRACTICE FOR SALE LV-565 LAS VEGAS - 3200 sf w/8 ops in growing Rainbow/Sahara Area. REDUCED TO ONLY \$395k Timothy Giroux, DDS/Broker 800.641.4179.

FOR LEASE LAKEWOOD, CA. PRIME LOCATION WITH HIGH TRAFFIC BOULEVARD FRONTAGE, AMPLE PARKING. CURRENTLY SUCCESSFUL ORTHODONTIC PRACTICE. ADJACENT TO LONG ESTABLISHED 14 OPERATORY GENERAL DENTISTRY PRACTICE. IDEAL FOR ORTHODONTIST, ENDODONTIST OR PERIODONTIST, CALL KATHY 562-421-8446.

WOULD YOU LIKE HAVE YOUR DENTAL TRADER delivered to another address? Just complete the Subscribe/Change Address form at www.dentaltrader.com.

WITHIN 24 HOURS after posting on DentalWorkers.com we found a department denture manager. Linda L. Edmonds, WA.

SOUTHERN SAN DIEGO, CA Motivated Seller! 4 op (3 equipped) GP located in a newly renovated building in a highly desirable area of the city. Collections in 2007 exceeded \$530,000. (Note: The dental practice suite to be purchased with the practice.) Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

PRACTICE FOR SALE #3087 - No. Hollywood/Valley Village - CA - 91607. 3 Ops, free standing Bldg. Established many years. Gross \$400k+. Full Price \$260k. Make offer. Call P.P.S., (714) 832-0230.

FRESNO, CA GENERAL PRACTICE beautiful state of the art, fee for service office 1350sq ft., 4 operatories, collected 223+K in 2008 based on 2 1/2 working days. Asking 278K. Contact Dr Elsayed 1-909-800-3467.

THREE MATCHING REUPOLSTERED Ritter Knight Model L chairs, rarely used after redone. \$750 each, \$1900 all three. 909-260-0367.

DENTAL FRONT OFFICE NEEDED in Santa Ana Office. Must speak English and Spanish, reliable, hard-working. No experience OK. (714)728-4017.


CORONA, CA Subleasing Chairs. Welcoming ORTHO/O.S. DAYS: T,W,THR. New facility. Front/back staff available 951-733-8512.

PRACTICE FOR SALE BUENA PARK 6 eq ops, 2,100 sq ft of office California Practice Sales, Inc. Phone: 714-639-2775.

5 ADEC DENTAL CHAIRS & LITES \$1500 ea. air compressor & vacuum, \$600, pano x-ray (make offer) & chair, All equip. recently serviced/great condition. Redlands Mark 480-993-5878.

Build the **IMPRESSIVE** dental office you **REALLY WANT**

Dramatic healthcare offices are our specialty



**DESIGN / BUILD
DETAILED ESTIMATES
ARCHITECTURAL DRAWINGS
ENGINEERING
PROJECT MANAGEMENT**

**REMODEL
CUSTOM CABINETRY
DENTAL OFFICES
NEW CONSTRUCTION
TENANT IMPROVEMENT**

**The stunning practice of dreams
is only a phone call away.
100% Financing Available.**

626.915.4490

reyco.group@verizon.net

Licensed | Bonded | Insured

lic.#662528



ORTHODONTIST available in San Diego +40 miles. Very knowledgeable and friendly. Children/adults. 10 years experience with interdisciplinary approaches. Contact: webuser4852@earthlink.net.

EXPERIENCED RDH NEEDED for 1-2dys/week in high-end south OC dental practice. Great Salary/bonus. foothillsmiledesigns@yahoo.com, 949-587-2800.

DO YOU FEEL LIKE THE CIRCULATION through your legs is being restricted or cutoff? The SwingChair provides ideal circulation and even assists you in getting up. Designed by a Chiropractor, the SwingChair is your remedy to dentistry's unique backaches. It's the perfect office chair. Call 800-409-3350 or visit www.swingchair.com.

PANORAMIC X-RAY Belmont brand, 3-year-new, in Arcadia for sale, (upgrading to digital) asking \$9,900, interesting person, email to dds898@gmail.com.

SANTA ANA 7 ops. Great Exposure. In the Heart of the Artists Village. Must sell ASAP, leaving city. \$350k OBO. 310-666-3564.

LEASE OR SHARE A SPACE in a new office/school in Pasadena Historic Building (staff & supplies provided) 6263450005. ask for the free CE units.

TARZANA DENTAL OFFICE SPACE FOR RENT 2 DAYS PER WEEK FULLY EQUIPPED CALL FOR DETAILS 818 343-0013.

LOOKING FOR P/T dentist near Fresno CA. (909)997-3003.

DENTAL PRACTICE in Ventura, CA for sale. Great location with low rent. 5 ops, ppo, ffs practice for sale. Increasing production every year. 2008 projecting 800k. 3 days hygiene open 4 days a week. Low rent in 2000 sq foot space. Marketing plan in place as well as excellent staff. Call (818)424-4057 or email jnduncandds@gmail.com. Won't last long!!

OWN YOUR OWN BUILDING! New development. Newbury Park, CA. 1,609 SF – 15,492 SF. SBA financing! Lee & Associates 818.223.4388

NEED NEW DENTAL EQUIPMENT FINANCING? Get a quick approval! LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcfinc.com.

LOOKING TO BUY sell, start, or expand upon an existing dental practice? Contact U.S. Bank Practice Finance today at 877.336.8346!

SACRAMENTO COUNTY Predominantly fee for service, Well-established GP and Cosmetic practice in single occupancy professional building with 6 fully equipped ops in modern 2,000 square office. Approximately 2,800 active patients. 2007 GR \$1.8M+, 2008 GR on track for \$2M+. Building available at Fair Market Value. Practice Asking Price \$1,050,000. Contact Carroll & CO. (650) 403-1010, www.carrollandco.net.

DENTAL ASSISTANT NEEDED Bilingual a plus, but NOT required. Great benefits, Bonuses, FUN OFFICE. Location: San Fernando Valley. (818)518-7426.

SMALL DENTAL EQUIPMENTS REPAIR Curing light, Autoclave, Film Processor etc.... Quick turn around, free loaner. Call Kings Two Dental 1-800-715-5464.

FOR SALE AcuCam plus intraoral camera, Acuprunter NI2000, Sony TV display, portable stand, \$200. Oceanside, CA. 760-845-5486.

"MEET ME IN MONTANA" Do you love to ski, hunt, fish and golf? Many general and specialty practices available. No charge to buyers. Call Wendy at 866.348.3820. wendy@mydentalbroker.com.

BURBANK FOR LEASE large suite, high visibility, signage, ample free parking. ideal for dental or medical group. amal (818) 515-2555.

PRACTICE FOR SALE WANTED – ORTHODONTIC PRACTICES.- Call PPS (714) 832-0230.

INLAND EMPIRE georgous practice. \$89000 includes equipment, buildout, and furniture. (951) 544 1027 or smileartist@verizon.net.

ESTABLISHED GP PRACTICE in Brea, CA seeking associate to join our progressive and motivated team. Email CV to: dentalg@yahoo.com.

IRVINE DENTAL OFFICE partnership /sale royatoomarian@yahoo.com.

LEGAL TIP: BUYERS What if you can't get insurance panel privileges for three months? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

ACUCAM INTRA ORAL CAMERA with cart, video monitor Acuprinter and foot control. \$995.00 OBO 805-217-4300 Email: smilepower@dslextrema.com.

DENTIST (SPECIALIST) WANTED TO RENT OFFICE SPACE BESIDE ESTABLISHED GENERAL DENTIST. LA PALMA, CA. CONTACT DIANA (562)644-8993 OR INFO@ENCOREPRIME.COM.

IMAGEMAX X-RAY DEVELOPER with day-light loader, excellent condition, 2 years old, \$1250, Torrance area, 310-373-3200.

ORTHODONTIST AND ENDO DR. need. Please call (626)572-7211. Good Location.

TRICKS OF THE TRADE Do you have that trick up your sleeve that you would like to share. Send it in and if it is Original we will publish it in our coming issue of TRICKS OF THE TRADE FOR DENTIST. Send your idea to tricksofthetradefordentist@hotmail.com.

KAVO HIGH SPEED HAND PIECE (Super torque 625 CD) for sale. Will accept best offer. Interested contact @ sacdentspecialist@yahoo.com.

When OSHA Calls...

You'll Be Covered!

OCPI provides 100% protection - 100% OSHA Compliance. If you are ever issued a fine - we will pay it!

That's our guarantee.

Simplify your OSHA Compliance & Waste Management...see how our all-in-one plan eliminates all the risk easily and affordably.



OSHA Compliance Partners, Inc.

888-55-WASTE

888-559-2783

oshacompliance.info



LANCASTER PRACTICE FOR SALE by original owner. 27 years goodwill. 4 ops. 3 years average collection \$698,000/yr. No HMO or Medi-cal. Asking \$488,000.

lanc.dental@yahoo.com or 661-943-2240.

ORTHO/FULL START SET-UP FROM 'AMERICAN-ORTHODONTICS' -- INSTRUMENTS, BANDS, BRACKETS, WIRES, ETC. GREAT PRICE 1/2 OFF. ONLY USED 4 DAYS. CALL WENDY 310-637-2600.

PRACTICE FOR SALE #3082 – Escondido Area – D.D.S.. Partnership sure-fire-success. Partner will finance. Call PPS (714) 832-0230.

DETAL CONDO FOR SALE Torrance CA. 1,350 square ft, 4 exam rooms, wired and plumbed, lab room free parking. Owner Will Finance. Kevin Woods 949-636-0226 or Alice Markle 562-818-5055.

IMPLANTS IN YOUR OFFICE We bring professional implantologies, assistants, and equipments to your office for your patients. Call (888)989-2888.

EXPERIENCED PROFESSIONAL marketing person/biller/collector needed for orthodontic office in Riverside. Excellent commission, unlimited potential. Please call (714)803-4846.

DENTAL CHAIR Dr. chair, assistant chair, x-ray developer, file cabinet, dental table/units, & other equipment for sale. alabor@san.rr.com Alison 858-337-8876.

BOARD CERTIFIED PERIODONTIST experienced, efficient & caring in all aspects of periodontics & implant, Tuesdays & Thursdays in Southern California Contacts: 949-379-9674 / am2657@gmail.com.

BEAUTIFUL SEASIDE DENTAL OFFICE for sale. 1300sq. ft. with 2 operatories and 1 plumed. Great location with a view. 818-445-2019.

HEMET OFFICE FOR SALE New equipment, 4 Ops, very beautiful office. Owner moving to northern california. Call (951) 551-4217.

HACIENDA HEIGHTS Dental Office to Share 4 operatories, 2 days a week, for SPECIALIST only. E-mail: yjmdds@sbcglobal.net.

KAVO HIGH SPEED HAND PIECE (companion 634 P4) for sale. Will accept best offer. Interested contact @ sacdentspecialist@yahoo.com.

HARD WORKING GET THINGS DONE, TEAM LEADING, MANY CONNECTIONS IN DENTISTRY, HIGHLY EXPERIENCED, OFFICE MANAGER, TEMP, PERM, CONTRACTED REBECCA 310-719-5560.

LANCASTER Doctor retiring. \$773,533 in 2007. Asking \$515,000. Bette Robin, Select Practice Services, 877-DR-ROBIN.

DENTAL/MEDICAL OFFICE for lease along PCH in Long BEACH, 2000 sq ft (lease 3800), excellent signage, parking, visibility, contact 626-272-2606.

LOOKING FOR ENDODONTIST to lease or share space in big office in the Gardena/Torrance area. Please call (559)246-1303.

RANCHO CUCAMONGA Ready to sell or Retire. I am looking to buy practice in the City of Rancho Cucamonga. Please Call: 951-264-8414.

FUJI FINEPIX S602ZOOM with Vivitar Macro-ringflash for sale. Will consider best offer. Contact @ sacdentspecialist@yahoo.com.

SPACE FOR LEASE Pico/Vermont. 1400 sq ft, 6 ops, perfect for ortho. Please call 310-880-4447. Low rent.

PRACTICE FOR SALE #3058 - San Bernardino - with immediate potential to do Great. Located near local hospital on "Healing arts row", in excellent professional building.- Very nice, state of art facility, lots of referral potential in building. \$110k. Call PPS (714) 832-0230.

GO DIGITAL! Replace your old X-Ray system with a digital X-Ray system. ENDOS DC overhead X-Ray machine with EVA digital x-ray sensor, Dell laptop computer on mobile dental cart all for only \$12,500.00 – includes installation of new machine, calibration, and training! Or lease @ \$267 a month for 5 years with one dollar buyout. Call EZ 2000 today at 800-273-5033.

PRACTICE FOR SALE LV-677 LAS VEGAS - Popular retail shopping center at busy intersection. 1680 sf office consists of 5 ops w/plumbing for 1 add'l op. \$550k Timothy Giroux, DDS/Broker 800.641.4179.

EXPERIENCED DENTIST (10 years including Pedo) seeking part time employment in Los Angeles & Downey, Confident with Molar RCT, (213)200-6619.

ELA OFFICE FOR SALE 3 fully equipped Operatories. 1500sqft. Great location & lease terms. \$40,000.00 OBO. (310)801-0403, (310)718-9911.

DESIGN, CONSTRUCTION & RENOVATION all kinds of DENTAL & MEDICAL offices at lowest cost. RCON Development, Inc. Call Ira (818)652-6335 or irajnafisi@sbcglobal.net. Lic. # 590212.

SCAGD SKI SEMINAR Feb. 7-14, 2009, Beaver Creek/Vail, CO Lodging, Air, Lifts, Banquets & Tuition: Total package \$1765 for dentists. 16 CEU. Best Bargain Available. Phone 310-471-4916.

SANTA BARBARA PRACTICE 4-sale 4ops, 1450sqft, computerized, digital x-rays, intra-oral cameras, 70%insurance, 30%cash, average 25 new patients/month, asking \$325K, 805-403-1216.

WHY LOOSING IMPLANT PATIENTS? Implant Dentist will come to your office and place Implants in your patients, e-mail smile4dr_esam@hotmail.com.

3M UNITEK ORTHOLUX LED curing light with charging base. 3 month old. Will accept best offer. Interested contact @ sacdentspecialist@yahoo.com.

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Beverly Hills, Century City, Chatsworth, Glendale, La Mesa, Los Angeles, Marina del Rey, North Hollywood, San Jacinto, Santa Ana, Santa Barbara, Studio City and Woodland Hills. Call Lee Skarin and Associates at 818-991-6552, 805-373-5585, 562-592-5232, or 1-800-SKARIN #1.

WOODLAND HILLS COSMETIC PRACTICE FOR SALE: Professional building location with four equipped operatories. Digital x-rays, Biolase laser, Computer Age software. Cash only practice. Mercury free practice. Seller refers all endo, all surgery, all perio surgery and all ortho. Collects over \$865,000/year with a net income of \$300,000/year on four days per week. Three days of hygiene per week. Asking \$725,000. **SOLD**

BEVERLY HILLS COSMETIC/PROSTHODONTIC PRACTICE FOR SALE: High quality, fee for service cosmetic and prosthodontic practice collects over \$1.0 million per year and nets \$320,000 per year with no HMO and no PPO insurances. Seller does not work evenings or weekends. Nicely equipped, five operator office with three year old Adec equipment is located in a professional building in the Golden Triangle area of Beverly Hills. Five and one-half days of hygiene per week. Motivated! Asking \$600,000.

CENTURY CITY PRACTICE FOR SALE: Located in a prominent medical-dental building in Century City with panoramic views for 5 of the 6 operatories. This office has digital x-rays, panoramic x-ray machine, Cerec and is fully computerized with chair-side data entry and Dentrux software. Seller collects \$50,000 per month on 3 days per week with 2 days of hygiene per week. Lots of potential with a higher end, cosmetically oriented patient base. Asking \$490,000.

CHATSWORTH GENERAL PRACTICE FOR SALE: Retail location with great visibility. Four equipped operatories with one additional operator that is plumbed but not currently equipped. Digital x-rays, panoramic x-ray, fully computerized with Dentrux software. Collects \$690,000/year on three days per week with two days of hygiene per week. Net income is 50%. No welfare and no capitation. 25-30 new patients per month. Asking \$560,000.

SAN JACINTO MANAGED CARE PRACTICE FOR SALE: Absentee owned managed care practice with \$7,000 per month in capitation. Collects \$400,000 per year with a net income of \$147,000 per year for an owner/operator. No Denti-Cal, no advertising, no specialists, no evenings, no weekends. Three days of dental treatment per week. Approximately 75 new patients per month and almost all are plan referrals. Purchase price includes the accounts receivable. Asking \$320,000.

NORTH HOLLYWOOD CLINIC PRACTICE FOR SALE: Two year old practice located in a free standing building with 5 equipped operatories and an additional operator that is plumbed but not presently equipped collected over \$625,000 in 2007 with no welfare and no capitation. Seller works three and one-half days per week. Motivated. Asking \$275,000. Building can be leased or purchased.

LA MESA MANAGED CARE PRACTICE FOR SALE: Absentee owned managed care practice collects \$750,000 per year with a net income of about \$400,000 per year for an owner/operator. This office is located in a professional building with 4 equipped operatories. There are five days per week of dental time and one day per week of hygiene. The capitation check is \$5,000 per month and there is no Denti-Cal and no specialists. The office does no advertising. Purchase price includes all accounts receivable as of the Closing Date. Asking \$540,000.

MARINA DEL REY OFFICE FOR SALE: Outstanding facility with 10th floor marina views from all six equipped operatories. New equipment (Adec, digital x-rays, panoramic x-ray, fully computerized) and new leasehold improvements (hardwood floors, expansive ocean views, granite counters). No patients. Asking \$200,000. **MOTIVATED, MAKE OFFER!**

NORTHRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Twenty-four years of goodwill. Seller works three days per week and consistently collects over \$900,000 per year. No Denti-Cal, no capitation, no PPO's except Delta, no advertising, no evenings or weekends. Five days per week of hygiene. Four operatories, computerized, waterlase, digital. Quality professional building. Asking \$725,000. **SOLD FULL PRICE**

GLENDALE ORTHODONTIC PRACTICE FOR SALE: Consistent collections in excess of \$280,000 per year on three days per week. Over 200 patients in bands with contract receivables in excess of \$200,000. 6 new patient starts per month. 3 chairs in a bay configuration. Low overhead. Asking \$175,000. **MAKE OFFER**

GLENDALE EQUIPPED OFFICE FOR SALE: No patients. Seven fully equipped operatories with six x-ray machines and intraoral cameras in four of the operatories. Includes eight computer stations and a full compliment of business equipment. Two Peri-Pro developers, autoclave, ultrasonic cleaner plus lab equipment. Located within a well known medical-dental building, this office consists of 2,443 square feet with a current rental rate of \$5,546/month. Within walking distance to the new Americana shopping center and the Glendale Galleria. Asking \$195,000.

ORANGE COUNTY MANAGED CARE PRACTICE FOR SALE: Collects over \$2.1 million per year with substantial HMO and union contracts. Located in the center of Orange County, this office has over 15 operatories available with ample room for growth. No Denti-Cal, no evenings, no weekends, no advertising, no specialists and over 10 days of hygiene per week. Practice receives over 100 new patients per month. Asking \$1,400,000.



LEE SKARIN and ASSOCIATES, INC.

530 W. Stafford Road, Westlake Village, CA 91361

800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051 • Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

of Your Dental Practice

Lean on a Trusted Name!

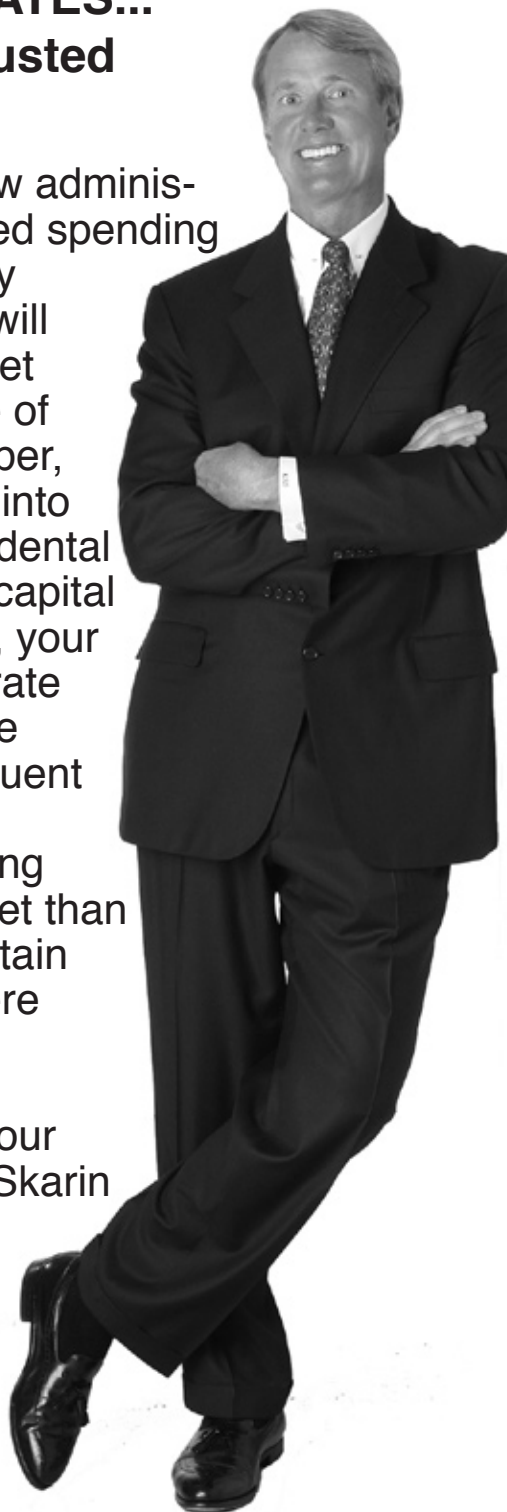
**LEE SKARIN AND ASSOCIATES...
the Name Dentists have Trusted
Most Since 1959.**

Timing is everything! With a new administration, with promises of increased spending and bail outs, taxes will inevitably increase. The increase in taxes will have a significant effect on the net dollars you receive from the sale of your dental practice. But remember, timing is everything. If you enter into and consummate a sale of your dental practice prior to any increase in capital gains tax or ordinary income tax, your tax rate will be the same as the rate that applied on the date your sale closed regardless of any subsequent increase in taxes. If you are contemplating a sale in the coming year, sooner would be a better bet than later since nobody knows for certain how the new tax reforms that were promised will impact you.

Get the most from the sale of your practice; call Kurt Skarin of Lee Skarin and Associates today!

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

Serving the dental profession since 1959



**LEE SKARIN
& ASSOCIATES INC.**

Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461

Place a FREE Reader Ad online at www.thedentaltrader.com

More Than A Sale.



"In 2008, Art & Phil sold my fee-for-service practice. I knew their integrity was beyond reproach. My staff and patients were key considerations —Art & Phil took that to heart. With their CPA and DDS expertise, they found me the right buyer to get the right money and the right match. I couldn't be happier with the results."

Dr. Charles & Mrs. Grabowsky, Carlsbad, CA

Chuck Grabowsky, DDS

PREMIUM LISTINGS

Northern California #1027:

High quality general and cosmetic fee-for-service practice which grossed \$2,419,000 in 2008 for sale. This would be perfect for a Prosthodontist or highly skilled cosmetic dentist. Hygiene in the practice exceeds \$500,000 per year and there is an associate working in the practice. Practice overhead is approximately 65%.
Asking \$1,250,000

Art Wiederman, CPA, CFP
Since 1984
Broker Lic. # 01511094

CPA & DDS
Wiederman & Potter
PREMIUM PRACTICE SALES

Los Angeles Area #1019:

Three children's DentiCal practices for sale. Practices are grossing approximately \$5.5 Million. Would be perfect for dentist who wants to own multiple practices and either work or manage the practices. Please call for details.

West Hollywood/Beverly Hills Area #1026:

Fee-for-service general dental practice for sale by owner who is relocating out of the area. Gross for 2008 approximately \$700,000. Please call for details.

Philip Potter, DDS, FAGD
Retired 2005
Broker Lic. # 01780656

Your bridge to a successful transition

CONTACT US FOR COMPLIMENTARY CONSULTATION

1415 Warner Ave., Suite C • Tustin, CA 92780 • Phone: 714.259.0505 • Fax: 714.259.0406
www.wiedermanpotter.com • info@wiedermanpotter.com



QUATRON CONSTRUCTION

The Trusted Name in the Industry

**Designers & Builders of
Quality Dental/Surgical Offices**

- ▶ New Practice/Renovations/Expansion
- ▶ Excellent References from Dentists, Sales Reps, Architects & Realtors
- ▶ Free Initial Design Consultation
- ▶ Licensed/Bonded/Insured
- ▶ Established 1985

Quatron has the expertise, the experience and the professional staff to build distinctive and efficient dental offices at the best prices!

www.dentalconstruction.com

1-800-595-3740



WEST SAN BERNARDINO COUNTY, CA Long established, 4 op GP located in a dental complex. Stand alone building. Collections in 2008 expected to exceed \$475,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

ANAHEIM OFFICE is seeking for Orthodontist please call Dr. Le @ 714-323-0491.

ENDODONTIST NEEDED GP office, North Hollywood, looking for endo once a week or every two weeks. Fax resume 818 765 3020.

2,000 SQ FT 8 month old computerized office available for sell/lease anchoring grocery store in La Verne City. 951-756-4775.

MONTEBELLO PRACTICE FOR SALE busy shopping center – 2 + ops – grosses over \$20,00 on 2 days/week - Thomas & Fees Practice Sales (714) 544-4341.

KERR LED DEMETRON I curing light with charging base. Needs new batteries. Will accept best offer. Interested contact @ sacdentspecialist@yahoo.com.

PRACTICE FOR SALE #3047-Korean G.P. - @ (101) and Vermont. Est. 30 plus years. Senior Seller refers out a lot. Full Price \$220k. Call P.P.S. (714) 832-0230.

WE CAN ASSIST YOU with all your practice finance needs! Contact U.S. Bank Practice Finance today at 877.336.8346.

DENTAL ASSISTANT front desk, hygienist needed for Sea-side & Reseda offices. Bilingual in Vietnamese is needed at 1 location. Call 818-445-2019.

DENTAL PRACTICE FOR SALE LOS ANGELES attractive lease, great area 3 ops 2 x-rays low overhead email your interest to santamoncadent@yahoo.com.

BRAND NEW OFFICE available for lease/sell, anchoring grocery store in city of Upland and San Bernardino CA. (909) 913-4916.

NEW MULTI-SPECIALTY PRACTICE seeks outgoing, Periodontist's, Orthodontist's, Endodontist's, and Oral Surgeon's to help us grow in a beautiful wealthy area of Orange County. Exclusive Partnerships available to qualified specialists. Email elitedentaladmin@gmail.com or fax 949-613-8334.

PRACTICE FOR SALE HEMET 2 eq ops, 2 shared Hygiene ops, 2,506 sq ft suite California Practice Sales, Inc. Phone: 714-639-2775.

WORKING CAPITAL LOANS WITHOUT STRESS LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

DENTAL SUPPLIES, DENTAL SUPPLIES We'll match or beat any price. Free delivery, quick service. Call Kings Two Dental 1-800-715-5464.



Kings Two Dental Supply

918 Canada Court, City of Industry • Tel. (626) 581-8135 • Fax. (626) 581-8137



Large Equipment Showroom / Supplies / Services

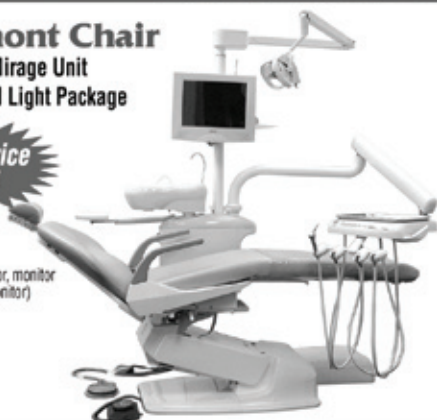
FIRST QUARTER SPECIALS

EXCLUSIVE MANAGER SPECIAL!

Belmont Chair Mirage Unit Dental Light Package

**Special Price
\$6,295**

(Optional: cuspidor, monitor
bracket & monitor)



**For every package purchased, select TWO of the following items
(valued at \$1,000) FREE!**



#XV100/150
X-ray viewer (unit mounted)



#WIC840
LCD Monitor Bracket



PowerMAX
Ultrasonic Scaler



#DR-1102
Mirage Doctor's Stool



#UC-450 Ultrasonic Cleaning System



#ALED60 LED 60 Cordless Curing Light

Buy 3 Packages, Get 1 FREE intra-oral camera

TPC - AdvanceCAM



INTRAORAL CAMERA

- live viewing only (TV)

USB/ANALOG DOCKING STATION

- 112 images stored in memory
- full or quad screen
- composite video, s-video or USB

SPECIAL PRICE

Direct USB



AIC 899: \$650

Wireless



AIC 888, AIC 900, AIC 705: \$850

Wireless with Docking



AIC 888, AIC 900, AIC 815: \$999

Extra AIC 815: \$300

Wired with Docking



AIC 888, AIC 805: \$850

Extra AIC 805: \$250



**Belmont
Quolis 5000
Operatory Ensemble**



**Belmont BelSensor
Air Techniques
Accent Sensor**

Come to see EVERYTHING you need in our 3,000 Sq. Ft. Showroom



New A/T SCANX
Digital X-Ray System
with In-line Eraser



AIR TECHNIQUES
Proecta 70



ADVANCE 2500
Bleaching System



BELMONT
Rear & Center Island Cabinets



BELMONT
Digital Pano
& Ceph



BELMONT
PHOT-X II



AT/2000
Film Processor



H6000
Handpiece Cleaning and
Lubrication System



TUTTNAUER
Autoclave



STATIM
Sterilizer
Model 2000
Model 5000



DENTAL-EZ
Vacuum Pump



AIR TECHNIQUES
Air Compressor



Tech West
Air Compressor

www.kingstwodental.com

(800) 715-5464

YOUR SUPER SAVER! The DENTAL TRADER! Place YOUR free ad now! Visit www.dentaltrader.com or use the form in the back of this edition.

NEW MULTI-SPECIALTY PRACTICE seeks outgoing, Periodontist's, Orthodontist's, Endodontist's and Oral Surgeon's to help us grow in a beautiful wealthy area of Orange County. Exclusive Partnerships available to qualified specialists. Email elitedentaladmin@gmail.com or fax 949-613-8334.

NEW DENTAL-EZ dentist cart \$800, New Penta ESPE Impression machine \$400, used heat sterilizer and Motoflex. Call CJ, 805-523-1840, 805-990-5252.

FEMALE DENTIST AVAILABLE for Dental Hygiene and General Dentistry (esp. pedo) in Orange County. 12 years experience. (949)246-1567.

ACCESSIBILITY TO ATTORNEY I truly feel their sincerity in wanting to help my situation. Absolutely recommend then to others all the time! Camille Adli, D.D.S., Long Beach, California. (Wood and Delgado, 1-800-499-1474).

PRACTICE FOR SALE #3012 - Apple Valley/HMO - \$15k+ Cap checks/mo. Grossing \$950k and growing rapidly. Average 55 new patients/mo. Hi-identity free standing 2,800 sq.ft. bldg.. 8 - 10 chairs newly renovated. Beautiful office. F.P. \$950k on Practice - Call PPS - (714) 832-0230.

DENTAL OFFICE SEEKING EXPERIENCED AND MOTIVATED DENTIST. MUST BE ABLE TO DO MAJOR AND COSMETIC DENTISTRY. EXCELLENT SALARY + COMMISSION, LOOKING FOR FULL TIME AND PART TIME DENTIST. IMMEDIATE OPENINGS IN LA AREA. CALL OR FAX RESUME TO OFFICE (323)277-4044 FAX(323)277-4047.

DO YOU SIT DURING MUCH OF YOUR DAY? Do you find yourself perching on the front of your seat or continually squirming in your chair? Now you can sit for endless hours without spinal compression and eliminate back, neck, shoulder and/or leg pain while seated. Check out the SwingChair. Call 800-409-3350 or visit www.swingchair.com.

PRACTICE FOR SALE SAN DIEGO—cosmetic/prosthetic, 4 ops, 4 days, coll. \$1.3, sale by owner call now 619.861.5638.

DOCTOR'S TRAINING FACILITY special hour rates. Great for live surgeries, hands-on seminars, C.E. courses. Luxurious seminar room(up to 24 people), adjacent to surgical suite + 2 fully equipped Ops., kitchen, meeting lounge and reception, catering available. Located at professional building with ample parking. Close to O.C. Airport, major freeways and hotels. Call (714) 549-7040.

DENTAL PRACTICE CONSULTING personalized, affordable practice management solutions. Visit us online at www.arcdentalconsulting.com.

50% OFF DENTAL BUSINESS CARDS Try any business card, recall card or calendar magnet from American Business Card and get half off your first box -800 555 2234.



(866) 797-9538

Join the KDK Network as Partners/Owners

Due to a shortage of Pediatric Dentist, California is a great place for GP's to own a Kids Dental Kare network practice.

*Why pay more to start a practice in hard economic times?
Own your own practice with less outlay and earn money sooner!*

Call (866)797-9538

<http://www.cms.hhs.gov/SCHIPDentalCoverage>

California has opted to increase dental service utilization among low-income, uninsured children ages birth to five years by creating a health service initiative. The demand is here.

www.kidsdentalkare.com

Affordable Practice start ups with high Profit potential

GENERAL DENTIST looking for PT & weekends in LA county. teethdmd@gmail.com.

PEDIATRIC DENTIST TO COME TO YOUR OFFICE. EXPERIENCED. COMPLETE SUPPLY/MATERIALS LIST TO SET-UP OFFICE. SAN DIEGO-RIVERSIDE-ORANGECOUNTY. SDTOOTHDOC@AOL.COM (858)218-5317.

OFFICE SPACE FOR RENT NEWPORT BEACH prestigious Newport Center, 4 ops, computerized, digital X-rays, Zoom. Call (949)644-1616 for details.

PEDO/ORTHO PT DA La Habra, CA. Experience preferred, but not required. Half-days open immediately. Fax resume (562) 690-3934.

PEDIATRIC DENTIST 1-2 DAYS/WK IN YOUR OFFICE. EXPERIENCED-ALL TOOLS NECESSARY TO MAKE YOUR OFFICE SUCCESSFUL WITH CHILDREN. SDTOOTHDOC@AOL.COM 858-218-5317.

CAUDILL & ASSOCIATES (NEW LISTING) Yucaipa, CA - 3 Ops, single story building on the corner, great location, doing \$220,000 yr, also has associate working two days a week and Seller works 1 day. Great Practice, good potential, asking \$199,500 Call (866) 513-2869.

SAN DIEGO COUNTY PRACTICE SALES call Don Dombrow DDS 858-2286100 or e-mail don@krpracticesales.com.

TRI-COUNTY DENTAL SOCIETY

CONTINUING EDUCATION SEMINARS

"Come Learn with us"



2009 SEMINARS

FRIDAY, FEBRUARY 20

"Pharmacology and Medical Emergencies"
John A. Yagiela, DDS

WEDNESDAY, MARCH 18

"An Update in Chronic Orofacial Pain and TMD"
Glenn Clark, DDS

WEDNESDAY, APRIL 15

"Endodontic Concepts/Outcomes", George Bogen, DDS
"Micro Implants in Orthodontics", Robin Abari, DDS

FRIDAY, MAY 1

"Hands-on Complex Rotary Endodontics"
Ronald Lebby, DDS
(sponsored in part by Dentsply Tulsa Dental Specialties)

FRIDAY, JUNE 5

**"Care and Feeding of Hi-Tech Equipment
For Beneficial Patient Treatment"**
"Solutions to Prosthetic Mishaps"
Robert Garfield, DDS

WEDNESDAY, SEPTEMBER 16

**"Developing a Differential Diagnosis and
Review of Selected Entities in Oral Pathology"**
Gretchen Folk, DDS

FRIDAY, OCTOBER 23

**"Synergy Between NeuroMuscular Occlusion and the Various
Modalities in Dentistry for a Predictable,
Functional Outcome"**
Shamshudin Kherani, DDS, FAGD

WEDNESDAY, NOVEMBER 18

"Infection Control and The Dental Practice Act"
Rodney Stine, OSHA Review

Wednesday Meetings: 1:00 pm - 6:00 pm • Friday Meetings: 8:00 am - 1:00 pm

Fees: Members: \$150 • Auxiliary/Retired: \$65 • Non-Members: \$250

For more information, visit our website: **www.tcds.org**

Send reservation(s) to: **Tri-County Dental Society**

952 S. Mt. Vernon Ave., Ste. A. Colton, CA 92324

(909) 370-2112 • (800) 287-8237 • Fax (909) 370-4478

Make your reservation now by filling out this form and returning it to the TCDS office:

☐ February 20 ☐ March 18 ☐ April 15 ☐ May 1 ☐ June 5 ☐ September 16 ☐ October 23 ☐ November 18

Name _____ Credit Card # _____

Circle Method of Payment

Phone _____ Signature _____ Expiration _____

☐ Check ☐ MasterCard ☐ Visa

Additional items and classifications _____

Amount \$ _____

2.09

SAN DIEGO COUNTY PRACTICE SALES call Don Dombrow DDS 858-2286100 or e-mail don@krpracticesales.com

ORAL SURGERY & IMPLANTS, Diplomate ICOI, Graduate Loma Linda University & the MISCH Institute - don't refer out your patients. Over 17 years surgical experience. Have equipment. Riverside or San Diego County. Call Anne @ (760)272-6292.

LUXURIOUS SPA Dental Dream Office 4 Sale. Price Reduction \$195,000. Completely chartless, digital x-rays, intraoral camera. Evergreen Area of San Jose. Located on a major intersection with lots of traffic. Call Susan (916)761-0734.

PRACTICE FOR SALE #3125 - REDLANDS - Hi visibility - Shopping center. Beautiful 4 Ops newly renovated. Grossing \$60,000/mo. Great lease. Will gross over \$1,000,000 with full time Dentist within 18 months. Great lease for this 1,500 sq.ft. 4 Ops office, Rent \$3,093/month, 4 year + 4 year option. One digital X-ray has monitors in each room plus panel-lipse. 60% Private, 40% Medi-cal. Seller needs to sell to be near home 30 miles distant. Call P.P.S. (714) 832-0230.

PALM SPRINGS Practice for sale. 4 ops, 3 fully equipped, leasehold and equipment, patients option, great location, large private office, 1500 sq. ft., rent only \$1150/mo. (760) 272-6292.

LEGAL TIP: SELLERS Can your C corporation avoid double taxation of your goodwill allocation? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

OFFICE SHARE Specialists-Murrieta/Temecula area high end location and equipment for rent Day/Month. Internal referrals. Excellent opportunity to create patient base with very low overhead in an area with great need for specialists. Call 951-775-5536 or email h.pourshirazi@yahoo.com.

GENERAL DENTAL PRACTICE FOR SALE in SONOMA COUNTY. Dental Building for Sale or Lease. Established 1960's, 5 operatories, 4 x-rays, approximately 1900 sq.ft. Expansion available for additional offices. 2007 Gross over 600K. For further details email: dr.generaldentist@gmail.com

UPLAND (3) op computerized G.P. for sale. State of the art & drop dead gorgeous. In a shop. ctr. Digital X-Rays & networked ops. Like New Eqt. Open 1½ years & has approx. 300 pts. Grossing \$6K-\$8K/mos on a very limited schedule with no marketing. Seller moving. D&M Practice Sales 818.591.1401.

WOW EFFECT PATIENTS WILL NEVER SHOP, THEY WILL ACCEPT TREATMENT. COMPLETE COMPREHENSIVE PROVEN SYSTEM. 35 YEARS OF CONTINUOUS SUCCESS. WEBSITE: drramo.com CALL: 858 952 9955.

LOOKING FOR DENTAL OFFICE for sale in Huntington Park. With or without charts. Dr Ismail, 310-349-9370.

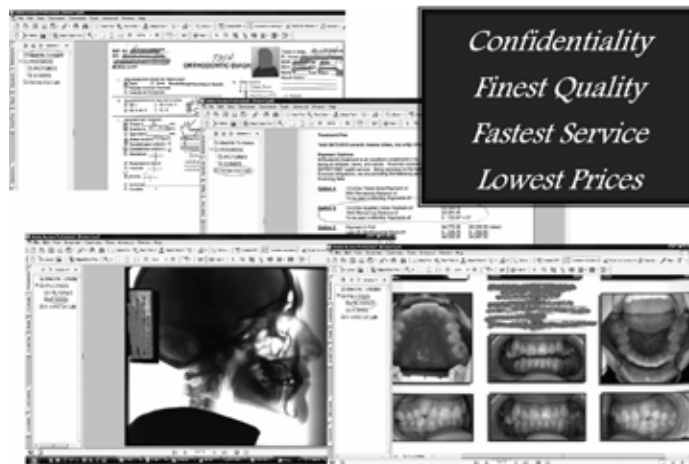
SIMI VALLEY MEDICAL CONDOS for lease/sale! 903 SF - 23,934 SF. Tenant improvement allowance! Free parking! Lee & Associates 818.223.4388.

Dental Records Imaging Services

"Digital Patient Files in a Flash!"



Safer, smaller, & accessible
patient records



Confidentiality
Finest Quality
Fastest Service
Lowest Prices

Tajann Corporation

(714) 865 - 1760 (Office)

(323) 481 - 4671 (Mobile)

info@tajann.com

SCAGD SKI SEMINAR Feb. 7-14, 2009, Beaver Creek/Vail, CO Lodging, Air, Lifts, Banquets & Tuition: Total package \$1765 for dentists. 16 CEU. Best Bargain Available. Phone 310-471-4916.

WEST COVINA Long-established. \$155,000 in 2007. Only \$68,000!! Bette Robin, 877-DR-ROBIN.

COMPLETE DCI HYDRAULIC PACKAGE for \$5995! Call Darden Dental Supply for details at 800-290-4405 x160.

FOR SALE #3140 - San Marino Practice and Valueable R.E.-Pasadena-Arcadia Grossing \$850,000.00. Established 36 years. Classic Crown and Bridge Practice having Thousands of patients; 6 Ops in 2,200 sq.ft. - Free standing building on famous Blvd near busy intersection. Affluent area. Fee for service with P.P.O.s With a positive marketing program, this Practice will exceed \$1 million first year. Great opportunity to live and practice in Historic, beautiful area. Valuable R.E. available with 10% down payment. Full Price \$750,000. Call Professional Practice Sales, Inc., (714) 832-0230. All offers are welcome.

ENCINO PRACTICE Great for new graduate. Dentist passed away suddenly looking to sell immediately for a fraction of worth. Fully equipped, multiple rooms, 2 operatories with potential for 2 more, 1500 sq, active patient files. Ground floor of Medical building with great foot traffic for walk-ins. 818-429-9897.

When you work with Practice Transition Partners

The difference is obvious

EXPERT GUIDANCE. IMPECCABLE SERVICE. UNPARALLELED INTEGRITY.



Robert Stanbery
Owner



Bob Affleck
Partner



Kerri Matz McCullough
S. California Representative



Don Stanley
S. California Representative

Current Listings

INLAND SAN DIEGO COUNTY

Spacious (2 ped) GP. Building also available for purchase. Collections over \$671,000.

SOUTHERN SAN DIEGO *Motivated Seller!*

4 op (3 equipped) GP. Highly desirable area. Newly renovated building. Dental suite must be purchased with practice. \$530,000 collections.

MODESTO

Stunning 5 op GP located in freestanding single-story building. State-of-the-art equipment. Collections over \$1,000,000.

LOS ANGELES (Ortho)

3 equipped op (2 plumbed) orthodontic practice in a medical/dental building near a major freeway. \$296,000 collections on 2 1/2 doctor days/week, good net.

WESTERN SAN BERNARDINO COUNTY

4 op GP located in a dental complex. Stand alone building. Collections \$577,000+.

LOS ANGELES COUNTY

Stunning 2 (PENDING) with 9 operatories. The doctor is relocating out of the area.

SOUTH ORANGE COUNTY (Ortho/Pedo)

Price Reduction!
Beautiful, 7 op (6 open bay) ortho/pedo practice located in a nice area with unlimited potential.

INYO COUNTY

3 op GP in (PENDING) area with an abundant amount of additional opportunities. Free standing building also available.

SOUTH L.A. COUNTY (Ortho)

Price Reduction!

Multi-location ortho practice with 51 years of goodwill. Opportunity to purchase the primary office suite. Gross over \$424,000.

MONTEREY COUNTY

Efficiently designed 3 op office with a convenient location and great accessibility.

RIVERSIDE COUNTY *Price Reduction!*

Spacious, 7 op GP in a new medical/dental building. Strong patient flow & well trained staff. Collections over \$1,200,000.

COASTAL SAN LUIS OBISPO COUNTY

4 op (3 equipped) GP. Great strip mall location, strong patient flow and goodwill.

CALIFORNIA CENTRAL VALLEY

Well-maintained, 6 op GP. Prime medical complex location. Long-term dedicated staff. Collections \$782,000+.

CENTRAL SAN LUIS OBISPO COUNTY

Well established (SOLD) located in a popular medical complex. Gross \$619,000.

SAN GABRIEL VALLEY

Four op, start-up dental practice. Dentist works 1 day/week. Great growth potential.

SOUTH GATE AREA (Dental Building)

Great opportunity to acquire an 1,854 sq. ft., one-story dental building comprised of two suites.

Additional practices available in Arizona, Nevada and Washington

"I never considered selling my practice myself as I knew I had enough on my plate already, but I didn't realize how smart a decision it was. You were able to pre-screen potential buyers while protecting the confidentiality of the sale. . . . Your advice on numerous small items that came up almost daily, to the big decisions, along with the resources you provided were so valuable . . . what service! You encouraged me to keep production up and everything normal, even though I had emotionally checked out months before. All told, you more than paid for your fee with your expertise and service."

~ Barbara Mallonee, DDS - Corona Del Mar, California

**PRACTICE
TRANSITION
PARTNERS**
realizing the possibilities

888.789.1085
www.practicetransitions.com

DENTAL PRACTICE: SALES > ACQUISITIONS > MERGERS > VALUATIONS > TRANSITIONS

Buy it! Sell it!!! Trade it!!!

USED EQUIPMENT: 5 operatories, Royal Chairs, Pelton/Crane lights, wall mount xray units,,Air Techniques AT2000 processor. \$15k Salinas 831-758-1863.

CALL CALIFORNIA COMPLETE DENTAL LABS today at 661-295-1111 to see for yourself the highly aesthetic and consistent dental restorations we produce.

DENTAL OFFICE AVAILABLE FOR SUBLEASE - Looking for a dentist to sublease a dental office in West Hollywood. Call 323-850-7007.

OTHODONTIST NEEDED - Part time in West Hollywood Dental Office. Please email resumes to smile@citydentalonline.com.

1000 SFT DENTAL OFFICE AVAILABLE at Lincoln Avenue, a very busy street in the City of Anaheim. Please contact 949-228-0660.

ENDODONTIST-Professional and Friendly. Available for Part-Time, PPO/FFS office in OC/ West LA area. Contact Levi-dds@gmail.com and/or Benjamin 949-514-4190.

I AM LOOKING TO BUY A PRACTICE IN los angeles with good patient pool mainly medical call 6266412862 no agent.

DENTAL ASSISTANT position available in Torrance office. P/ T or F/T. Excellent pay. If interested, call: 626-277-5250.

GENERAL DENTIST available PT/FT. Flexible days/hours. Experienced with CEREC, rotary endo, and cosmetic dentistry. SFV/SGV. (818)319-3197.

STOP THE SCREAMING! In-office sedation services by experienced M.D. anesthesiologist- pedo/adults -phobics-special needs/developmentally delayed-lengthy procedures-Medi-Cal and most medical insurances pay for children less than seven-Call now 800-853-4819. info@propofolmd.com.

PRACTICE FOR SALE LV-694 LAS VEGAS - 2200 sf/6 ops. Gross Receipts average over \$960k annually over the past 3 yrs. \$585k Timothy Giroux, DDS/Broker 800.641.4179.

20 YEARS EXPERIENCED GP USC grad. looking for part time position 1 or 2 days a week W. Fr. Sat. in L.A./Vally area. 818-917-2088.

PRACTICE FOR SALE #3137 – Chino Hills. New shopping center. Absolutely gorgeous. \$450,000 Make offer. Motivated Seller. Call P.P.S. (714) 832-0230.

OFFICE MANAGER WANTED SPANISH SPEAKER, FOR A FRIENDLY PRIVATE OFFICE IN POMONA. CONTACT # (818)693-6096.

PROCELAIN OVEN for \$700. For more information please email me at callmenjy@yahoo.com.

ALISO VIEJO OFFICE FOR LEASE/RENT Beautiful cosmetic office with 5 operatories in major retail shopping center. lmg (949)362-8523.

DENTAL PRACTICE FINANCING

- We'll help you, purchase an existing practice or real estate
- We offer tenant improvement & Equipment loans, Lines of Credit

We're Experienced in Meeting your
Dental Lending Needs

CONTACT AN EXCEL LENDING EXPERT TODAY

Richard A. Carlson

Direct 858.312.6083

Mobile 619.847.6468

rcarlson@bankexcel.com

Teresa Carlson

Direct 310.362.2014

Mobile 310.902.4050

tcarlson@bankexcel.com



EXCEL NATIONAL BANK

Excellence in Banking™

Member FDIC Equal Housing Lender

DENTAL OFFICE FOR RENT \$2200/m - Santa Monica. Available NOW! Remodeled, skylights, carpeted floors, second floor, private parking. NJYDDS620@yahoo.com.

ACUCAM INTRAORAL CAMERA for \$1,800. Call (310) 395-7221 or email njydds620@yahoo.com if interested.

SPACE AVAILABLE for Specialist-Baldwin Park, CA. Phone 626-338-3137.

ESTABLISHED VEGAS PRACTICE located in SuperWalmart Center. 2000sf with 5 operatories. Asking price: \$350,000obo. Pls contact Stacey (714)800-0266.

ENDODONTIST Professional and Friendly. Available for Part-Time, PPO/FFS office in OC/ West LA area. Contact Levi-dds@gmail.com and/or Benjamin 949-514-4190.

REFINANCE YOUR HIGH INTEREST LOAN Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

WE HAVE EXTENSIVE EXPERIENCE in developing customized finance solutions for dental practices. Contact U.S. Bank Practice Finance today at 877.336.8346!

IRVINE SPECIALTY PRACTICE endo and perio – grosses over \$450,000/yr Thomas & Fees Practice Sales (714) 544-4341.

12 Month No Interest Financing 10 Year Warranty Made in USA

Infinity Dental Chair



10 Year Warranty
150 Color Choices
Made In USA

\$2895

or

\$65.26

Per Month OAC

**Memory
Foam
Cushions**

New SuperFlow 10 Dry Vacuum

\$3595

or **\$81.05** Per Month OAC

2 HP Turbine Motors
Stainless Steel Tank
Wash Down System
Quiet and Reliable
Extremely Low Water Usage
In Stock & Ready for Installation



America Operator w/Stools

\$5295

or **\$119.36**

Per Month OAC

Delivery
Install
Included

New Oil Less Air Compressor with Dryer

\$2995

or **\$67.51** Per Month OAC

Delivered/Installed



Universal Operator With Stools

\$5495.

or **\$123.64** Per Month OAC

Delivery / Install
Included

AM3 Dental Chair
Radius Unit
Radius Asst Package
Radius Dental Light
Dental J - Box
10 Year Warranty



Complete Dental Office

\$21,978 / \$419 pm*OAC

2 Operatories w/Stools

Dental X - ray

X- ray Processor

Autoclave Sterilizer

Vacuum System

Air Compressor w/Dryer

(Delivery/Install INCLUDED)

Dansereau Dental

America's Dental Equipment Company Since 1961

250 E. Harrison Street, Corona CA 92879

Call (800) 423-5657
WWW.DHPDENTAL.COM

DDS 6+ YEARS EXPERIENCE in cosmetic, OS, RCT. Quality, efficiency, great communication skills, relocating from Minnesota to San Diego. BDentist@live.com.

CARLSBAD, CA 5 op GP with a prominent location. Well laid out, elegant office with a high patient "wow" factor. Established 3 ½ years, this growing practice is on track to collect over \$480,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

EXPANDING YOUR PRACTICE? LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

DUPLICATING FILM 5x12 inches for \$30. Email me at callmenjy@yahoo.com for more information.

PRACTICE FOR SALE #3131 – Anaheim – GP – Established 40 years. 3 Ops equipped. Low Rent - Ball Rd. at busy intersection,; Grosses \$360k in a 2 day week, Call P.P.S. (714) 832-0230.

SPACE FOR RENT for Endo, Pedo, Oral Surgeon in a general Reseda Office. Please call for details (818) 344-8338.

ROLLING DENTAL CABINETS for \$300. They have a white glossy finish. If interested email me at callmenjy@yahoo.com.

GENERAL AND COSMETIC DENTIST: Experienced, Professional, Fast. Available for FT/PT, Including Saturdays. SFV, LA, Ventura. (818) 621-0442 or sharedentaloffice@gmail.com.

PRACTICE FOR SALE LAGUNA HILLS 8 eq ops, 1 plmbd not eq, 3,000 sq ft suite California Practice Sales, Inc. Phone: 714-639-2775.

FLAT SCREEN MONITORS for \$75. Email me for more information at callmenjy@yahoo.com if you are interested.

LOOKING FOR FRONT-OFFICE help with Scheduling, Answering phones, etc. P/T or F/T. (818)365-7191 (bilingual preferred)(SFV) -Maria.

DENTAL LAB FOR RENT \$500/month – In Office. Santa Monica. AC, Cabinets, Gas connection, set up for lab. 7'x10' NJYDDS620@yahoo.com.

KEEP YOUR PERIO PATIENTS [AND MONEY] AT OFFICE! 20Y. EXPERIENCED PERIODONTIST AVAILABLE WITH ALL INSTRUMENTS & SUPPLIES. 310-925-1148.

PINDEX MACHINE for \$300. Please email at callmenjy@yahoo.com if interested.

HANDPIECE REPAIR !!! High speed \$59, Low speed \$109, Scaler \$109. 24 hours turn around. Call Kings Two Dental 1-800-715-5464.

DENTIST 5.5 YEARS EXPERIENCE seeking to work for you. Available immediately. Cosmetic Smile Makeovers, Molar RCT, FullBonyXBS. (818)309-3230.

ENCINO ASSOCIATE sought for space rental, beautiful, relaxing Valley views, 8th floor, great location, implantology oriented. Ventura Blvd. Rocio 818-986-9112.

SUNDAY CONTINUING EDUCATION COURSES approved by Dental Board Of California by PDS. For more information please call 1-866-4 CALL PDS or 1-866-422-5573.

WHEN YOU CALL OR EMAIL an advertiser you found here in The Dental Trader, whether it's a dentist or a dental company...would you please tell them you found them in The Dental Trader?

VERY PROFESSIONAL, KNOWLEDGEABLE Yes, I will recommend them to others. Thomas Boone, D.D.S., Sunset Beach, California. (Wood and Delgado, 1-800-499-1474).

ORTHO RDA NEEDED IN CLAREMONT. FRONT/BACK OFFICE EXPERIENCE PREFERABLE. EXCELLENT PAY AND WORKING ENVIRONMENT. PLEASE CALL CARMEN AT 909-625-1234.

4 DRS/4 ASST CHAIRS, 4 Rolling Cabinets, 4 TV's with mounts. All for \$400! dzanderdds@yahoo.com 916/606-2830.

PERIODONTIST Certified, will train staff in making the most productive speciality ever in your office. excellent patient rapport. (951)236-5791.

"THANK YOU AMERICAN BUSINESS CARD Your business cards and postcards are the best ever. We were so happy to find someone like you that specializes in helping dental practices." – Judy, Pasadena, CA 800 555 2234.

X-RAY VIEW BOXES FOR SALE in Santa Monica! \$45 Please call (310)395-7221 if interested.

CAUDILL & ASSOCIATES (NEW LISTING) San Bernardino, CA – 4 ops, Great Office, well established, Nice Professional Office Building, Seller works 1 ½ days, Assoc works 2 days a week, did \$524,000 for 2007, Seller relocated to Desert area, Motivated (866) 513-2869.

GENERAL AND COSMETIC DENTIST: Experienced, Professional, Fast. Available for FT/PT, Including Saturdays. SFV, LA, Ventura. (818) 621-0442 or sharedentaloffice@gmail.com.

PRACTICE FOR SALE #3130 – Covina/Azusa – Million Dollar Location– GP. Established many years. Shopping center. 1,500 sq.ft., 6 ops, 4 equipped. Only \$2,500/month rent. Thousands of autos pass daily. Hi identity corner. \$300,000. Call PPS (714) 832-0230.

SAN JACINTO MANAGED CARE PRACTICE FOR SALE – Collects \$7,000/month in cap checks. Gross income is \$400,000/year. Retail location. Asking \$320,000. Call Kurt Skarin 805-373-5585.

EAST SAN FERNANDO VALLEY 40 year old practice FOR SALE, 1 owner. Retiring. Dentrux, 10 computers, intraoral cameras, digital x-rays, hightech 818-896-3100.

Don't be discouraged if you do not fit the mold.

We get funding for our clients.

It gives me great pleasure to be able to recommend Dr. Alexander Slepak to you for your Medical and Dental practice financing needs.

The quality of his work and the level of attention he gives to his clients and their needs is rarely seen in this industry. In addition, the contacts and relationships he has developed so well in the professional lending industry have given him the ability to accomplish the seemingly impossible.

...Although my scarred credit history prevented me from obtaining conventional financing of any kind for the purchase of a dental practice, Dr. Slepak was able to deliver 100% financing to me at an interest rate even better than those quoted by conventional lenders. He accomplished this in a most professional and respectful way, leading me through the maze of paperwork and documentation most adroitly.

His attention to every detail that presented made all the difference in my obtaining the loan to purchase my dental practice. His kind and understanding manner together with his genuine interest in my success made a difficult process much more bearable.

...I firmly believe that had my broker not introduced me to Dr. Slepak, I would not have been able to complete the purchase of my dental practice.

Sincerely,
Stephen R. Slotnick, D.D.S.
Antioch, CA

- Practice Acquisition
- Working Capital
- Refinancing
- Debt Consolidation
- Practice Start-Up
- Practice Expansion



Professional Financing, Inc.

PROFESSIONAL FINANCING, INC.

323-272-3544 • doctor@professionalfinancing.net

www.dentalpracticefinancing.net

OFFICE SPACE FOR RENT \$500/m – Private Office 7'x 12'. Located in Santa Monica. Contact NJYDDS620@yahoo.com.

EXPERIENCED OFFICE MANAGER CURRENTLY EMPLOYED, TOP/DENTAL COMPANY IN US LOOKING FOR BETTER OPPORTUNITY WITH PROVEN TRACK RECORD CALL 818-445-7779.

MODERN DENTAL OFFICE FOR RENT 3 operatory rooms with new equipment. Amazing location in Redlands near Loma Linda University. Contact # 909 798 7100.

ASSOCIATE DENTIST POSITION WANTED PT or FT. Do restorative, Endo, Removable Prosthodontics, Pedo, Perio. Call (909) 844-2327 Email: cymru1978@gmail.com.

GIVE THE GIFT they'll thank you for everyday! A SwingChair can change your life. Call 800-409-3350 or visit www.swingchair.com.

PRACTICE FOR SALE #3126 - Hemet – Shopping Center. Some HMO enough to take a bite out of rent. Shopping center, 4 Ops. First class. 7,000 new homes nearby. Make offer. Call P.P.S. (714) 832-0230. \$300,000 to \$400,000 invested. P.T. Seller has no time to build.

UNIQUE, NON-TECHNICAL dental art collection. Etchings, prints, posters - all framed ready to hang in the discerning dental office. 310-552-1490.

SANTA MONICA SPACE TO SHARE Professional Medical Building. 2-3 Chairs, 1-5 Days. Bring your own staff, patients, supplies. 310.395.1261.

DONT LOOSE UR PRACTICE hire the right dentist. Top dentist will manage, operate UR practice. Salary or percentage. 909/6413424.

TORRANCE SUBLEASE 2-6 days/week. 2-5 operatories. 1300 sq ft in professional building. Just refurbished. Free parking. Negotiable (310)502-4519.

ENDODONTIST Board Eligible Experienced Endodontist Available Weekly/Monthly for PPO/FFS office in OC/LA area. Contact Benjamin 949-514-4190 or DrBenjaminLevi@gmail.com.

DENTAL OFFICE FOR SHARE Beautiful, new, modern office in Antioch, close to Highway 4. Call 925.522.0099 or email: drcotf@pacbell.net.

SOUTH CORONA ORTHO/PEDO OFFICE FOR SALE. GREAT LOCATION WITH EXISTING PATIENT BASE. EXCELLENT EQUIPMENT INCLUDING PAN/CEPH. E-MAIL DDSCORONA@YAHOO.COM.

FOR LEASE Recently renovated medical suites on gorgeous 5-acre campus. Thousand Oaks, CA. Lee & Associates 818.223.4388.

BLOWOUT on Midmark M9 Autoclave! Call Darden Dental Supply for details at 800-290-4405 x160.

“W

*hether you're in the market to purchase a dental practice, seeking an associate, looking for staff, seeking a job opportunity, selling or buying new or used dental equipment ...you'll find it in **The Dental Trader**. It is **THE** resource for doctors! **The Dental Trader** has been very helpful to many of my clients. I highly recommend **The Dental Trader**.”*

Kathleen Johnson



Kathleen Johnson
Consulting, Inc.



Kathleen Johnson Consulting, Inc.

6074 E. Silverspur Trail • Anaheim Hills, CA 92807

Phone 800-998-8399

Email: kajohnson@sbcglobal.net

www.kjohnsonconsulting.biz

VENTURA Doctor retiring. \$1,008,000 in 2007!! \$850,000. Bette Robin, Select Practice Services, 877-DR-ROBIN.

SACRAMENTO COUNTY Predominantly fee for service, Well-established GP and Cosmetic practice in single occupancy professional building with 6 fully equipped ops in modern 2,000 square office. Approximately 2,800 active patients. 2007 GR \$1.8M+, 2008 GR on track for \$2M+. Building available at Fair Market Value. Practice Asking Price \$1,050,000. Contact Carroll & CO. (650) 403-1010, www.carrollandco.net.

PRACTICE FOR SALE # 3143 - Palmdale/Lancaster – Super fast growth area r. Bulldozers moving 360 degree around 2 year new shopping center across street from a \$100 million dollar new hospital. Sweetheart lease in this high growth area. Absentee Seller. Gross \$80k per month within six months. Already at \$50k/month. 4 Ops. Low rent. Full Price \$450k. Call PPS (714) 832-0230.

LEGAL TIP Can your attorney value a dental practice? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

6+ YEARS DENTIST relocating to southern California available FT. Experienced with CEREC, rotary endo, and cosmetic dentistry. great communication. bdentist@live.com.



*Designed by Nature...
Defined by Us...*

**NEW YEARS
SPECIAL**
E.Max CAD
crowns - \$99/u for
new doctors
valid through 1/31

Perfection is Attainable...at CCDL

OUR PRODUCTS AND SERVICES

ZIRCONIUM CROWNS AND BRIDGES

Vita YZ™ (10 yr. substructure warranty)
IPS e.max ZirCAD™ • Lava™ • Procera™ • Crystal YZ™

METAL-FREE CROWNS AND VENEERS

IPS e.max™ (milled and layered)
IPS Empress™ (pressable) • Vita Mark II™ (feldspathic)

INLAYS, ONLAYS AND COMPOSITES

IPS Empress™ • Vita Mark II™ • Sculpture Plus™

PORCELAIN FUSED TO METAL

Captek™ • Non-Precious • Semi-Precious (Argedent PF+)
White Gold (Argedent Euro)
High Noble Yellow Gold (Argedent 90)

IMPLANT RESTORATIONS

Procera™ Zirconia Abutment • Procera™ Titanium Abutment
Custom Abutment • Screw-Retained/UCLA Abutment
Hader Bars/Surgical Stents/Soft Tissue Models

REMOVABLES

Complete Dentures (Ivoclar BlueLine™)
Suction Cup Dentures • Vitallium™ Metal Partial
Valplast™ Metal-Free Partial • Night Guards/Sports Guards

CUSTOM SERVICES

CCDL Custom Shade and Glaze™ (two visits)
Artistic Diagnostic Wax-Ups • Study Models
Custom Trays • Hi-Def Video Tele-Conferencing

- Official Partner of Nobel BioCare™
- Authorized Procera Network Laboratory
- Authorized Cerec™ Laboratory
- Leader in Highly Esthetic Zirconium Restorations
- Digital Impressions with the Cadent iTero™ System
- Technical Support via Video Tele-Conferencing
- 5-day turnaround on IPS e.max CAD crowns
- CCDL Custom Shade and Glaze™
- Clinical Support by Licensed Dentists on staff
- Free CPR Re-Certification courses for our clients
- C.E. courses at our Lecture Hall up to 25 units/yr
- Friendly and Organized Customer Service Team
- 100% Guarantee your case is made here in the USA



CALIFORNIA COMPLETE
DENTAL LABORATORIES™

CALIFORNIA COMPLETE DENTAL LABORATORIES™
28316 Constellation Road, Santa Clarita, CA 91355
www.completedentallab.com • 661.295.1111 • Fax: 661.295.0022

2.09

GENERAL DENTAL PRACTICE FOR SALE in SONOMA COUNTY. Dental Building for Sale or Lease. Established 1960's, 5 operatories, 4 x-rays, approximately 1900 sq.ft. Expansion available for additional offices. 2007 Gross over 600K. For further details email: dr.generaldentist@gmail.com.

ACU-CAM INTRAORAL CAMERAS (2) with docking stations and foot controls \$2500 each. Four additional docking stations available \$750 each. Cords and adaptors included. All in excellent condition. Call Gail at 818-345-4383.

THOUSAND OAKS #3 (5) op computerized G.P. for sale. (4) ops eq't'd w new eq't 5th op plumbed. Drop dead gorgeous. Completely computerized & networked. Dentrix software, digital x-rays & pano. Cash/Ins/PPO/HMO. 30+ new pts/mos. 2008 Gross Collect approx \$565K on a 3 day wk. D&M Practice Sales 818.591.1401.

EXP. GP IS AVAILABLE MON, THU, SAT and SUN. Cosmetic dentistry, rotary endo, implants, Invisalign. Please, E-mail ayaumenenka@gmail.com or call 917-566-8622.

FULL SERVICE DEPARTMENT WITH 25 YEARS EXPERIENCE. CALL (888) 331-0050 EXT 102, 105, 107.

DENTAL OFFICE for rent in Tustin. Call (714)505-7338.

CAL COMPLETE DENTAL LABS provides our clients the ability to communicate and plan cases with our Hi Def Video Conferencing System. Call us at 661-295-1111.

ENDODONTIST ORAL SURGEON NEEDED IN EL DORADO HILLS. Floating schedule or join state-of-the-art group practice. Contact info@myniceteeth.com or call 916-730-2761.

ORAL SURGEON dual degree, personable, experienced. Can provide IV sedation and in office oral surgery 412-260-7797.

CURIOUS WHERE THE DOCTOR NEXT DOOR is getting all those new patients? He came to us! Get 275 - 400 new patients per year GUARANTEED! Visit www.AttractDentalPatients.com.

LOS ANGELES METROPOLITAN AREA multiple practices for sale, Denti Cal -specializing in children dentistry please call 714-259-0501.

ANAHEIM OFFICE SEEKING for Dentist with minimum 5yrs experience; able to work weekends P/F available. Call Dr. Le 714-491-8600.

NEED SPECIALIST PARTNER FOR GP OR TO TRANSFER LEASE. Great location! Chino/Chino Hills shopping center. CONTACT 626-893-3589.

PRACTICE FOR SALE #3169 - Riverside - G.P. 3 Ops. Low rent. Hi traffic Location. Growing practice. 2008 \$400k. Lots of room for growth. Refers out Peds and O.S. F.P. \$320k. Call PPS (714) 832-0230.

INTRAORAL CAMERA FOR SALE Ultracam II, includes Panasonic monitor & printer & cart. Make an offer. Call Dr. Ray 310-264-5084.

BEAUTIFUL VEGAS PRACTICE located in SuperWalmart/Lowes Center. 2500sf with 6 operatories. Asking price: \$175,000. Contact Stacey (714)800-0266.

PERIODONTIST AVAILABLE for perio implant surgeries in your office. IE, OC, LA areas. Contact me at <http://lomalindaperio.com/contact>.

NOBELBIOCARE IMPLANT KIT New. (motor, handpiece, drill kit, flapless kit, 15 Tapered Groovy Replace implants) \$9500. Dr Kim (909)528-5160.

PRACTICE FOR SALE #3168 - Apple Valley/Hesperia - LOCATION- LOCATION-LOCATION - 6 Ops vacant. Previously \$900k. Mexican Market. Hundreds of shopping center patients. Full Price \$85,000.00. Call PPS (714) 832-0230.

DENTPLY CAVITRONS 2 as new... best offer \$\$\$\$ 661-317-4774.

SUCCESS IN OBTAINING FINANCING depends on who is working on your behalf. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

LET U.S. BANK ASSIST YOU with all your financing needs to help you obtain the practice of your dreams! 877.336.8346.

ANAHEIM PRACTICE FOR SALE 3 operatories + 2 plumbed, collections \$20,000/mo on 2 days/week -private insurance, PPO's and cash +. \$3200/mo Cap checks(HMO's) - Thomas & Fees Practice Sales (714) 544-4341.

WANTED: RDA w/experience for East Los Angeles Office. Bilingual/Spanish Salaries based on experience. Resumes: Fax 323-263-3400 Email: barzallodental@hotmail.com.

SHOP SMARTER WITH BIGGER SAVINGS! Looking for practice management software? Some companies offering "FREE SOFTWARE"? Check the small print because you will STILL have to pay expensive monthly fees. EZ 2000 dental software is not free, but reasonably priced @ \$1,495.00. Absolutely NO support fees for one whole year. See WWW.EZ2009.COM for free video demo. Call 800-273-5033 today to order.

PRACTICE FOR SALE LV-705 LAS VEGAS - Focusing on Restorative, Endo & Prosthetics. Dr avgs 10-12 pats/day. Prof Bldg - Major Intersection. 3,000 sf/7 ops. \$170k Timothy Giroux, DDS/Broker 800.641.4179.

STOP THE SCREAMING! In-office sedation services by experienced M.D. anesthesiologist- peds/adults -phobics-special needs/developmentally delayed-lengthy procedures-Medi-Cal and most medical insurances pay for children less than seven-Call now 800-853-4819 info@propofolmd.com.

LONG BEACH DENTAL OFFICE for sale, with two operatories and active patients, 60K, no brokers, contact 714.862.8239.

WANTED: ORAL SURGERY BILLER familiar with medical coding. F/P Time. Wonderful working environment. Great compensation plus medical insurance benefits. (310) 617-8525.



CALIFORNIA

Specializing in the Selling

IT'S ALL ABOUT YOUR FUTURE



FEATURED LISTINGS

LAGUNA HILLS GP - 8 fully equipped ops., 1 plumbed not equipped op., in a 3,000 sq. ft. suite located in a 5 story Medical/Dental building. 5 day/wk practice. 56% insurance (PPO), 30% cash and 14% capitation. Computerized with Intra Oral Camera office. Soft Dent software package. Projecting approx. \$1,176,485 for 2008. Property ID #2051.

OCEANSIDE GP - 4 fully eq ops., 1,500 sq. ft. office located in a one story Medical/Dental building. 2 day/wk practice with one day/wk of Hygiene. Approx. 16-20 patients/day. 100% cash. Easy software package. 4-15 year old equipment. Good location. **BUYER'S NET OF \$123,564.** Property ID #1641.

POWAY GP - 6 fully eq ops., 2,351 sq. ft. office located in Medical/Dental building. 4 ½ day practice with 4 day/wk of Hygiene. Associate works 1 ½ day/wk. Approx. 40-45 new patients/month. Computerized with Intra Oral Camera & Digital X-ray. 60% (PPO) insurance & 40% cash. 5 year old equipment. 30 years of Goodwill. **BUYER'S NET OF \$342,780.** Property ID #2081.

SPECIALTY PRACTICE

ORTHO PRACTICE - Net about \$450,000 on 3 days/week average schedule. About one and half hour from LA. Well established. Fee for service: 60% cash, 40% Insurance. Nice exposure and visibility. Clean bright suites with well maintained equipments. Qualified long term staff. Property ID #1991.

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



HEMET GP – GROUP SOLO OFFICE - 2 eq. ops., 2 shared hygiene ops., 2,506 sq. ft. office located in free-standing dental building. 5 yr. old equipment. Retiring Seller, 51 yrs. of goodwill. 56% insurance, 44% cash practice. 20 – 21 new patients/month. Seller collected approx. \$611,179 for corp year ending 9/30/08. **BUYER'S NET OF \$179,810.** Property ID #1801.

N. HOLLYWOOD GP – 5 eq. ops. & 3 plumbed not eq. ops. in 2,950 sq. ft. computerized suite. Single story, free standing building, excellent location, visible signage, ample parking, and a lab onsite. Intra Oral Camera. Established since 2002. 80% Cash & 20% PPO Insurance. Talented GP Associates & Specialists in place. Collected approx. \$1,020,842 for 2008. **BUYER'S NET OF \$214,740.** Priced below collections! Property ID #1911..



SAN CLEMENTE GP – 4 eq. ops., 1 plumbed not eq. op. in a 1,400 sq. ft suite located in a 4 story Medical/Dental building. 80% PPO Insurance & 20% Cash. Computerized office with Intra Oral Camera. Dentrix G-3 software. 4 day/wk practice. 11 Years of Goodwill. Collected approx. \$259,251 for 2008. Property ID # 2031.

Web site: www.calpracticesales.com

100% FINANCING AVAILABLE TO QUALIFIED BUYERS



Alice C. King, V.P.



CALIFORNIA

Specializing in the Selling

GREATER LOS ANGELES COUNTY

DOWNEY GP – 3 eq. ops., 1 plumbed, not equipped, located in single story medical/dental building. Digital x-ray, intra-oral camera. 50% insurance & 50% cash. 20 years of goodwill. Seller purchased in 1999. 4 day/wk practice. Projecting approx. \$270,832 for 2008. Property ID #1301.

GRANADA HILLS - 3 eq. ops., 1 plumbed, not eq op; 1,400 sq. ft. suite located in a two story medical/dental building. Computerized suite with Intra Oral Camera. Seller works 2 1/2 days a week. Collected approx. \$217,240 for 2007. Projecting approx. \$179,221 for 2008. **BUYER'S NET OF \$47,997.** Property ID #1311.

LOS ANGELES GP/SPEC - Leasehold Improvements, Equipment & Charts Only! 3 fully eq. ops, 1 plumbed not eq., in a 1,500 sq. ft. office located in a free standing single story. New equipment. Computerized office with Intra Oral Camera. Good Location. Property ID #1971.

N. HOLLYWOOD GP – 5 eq. ops. & 3 plumbed not eq. ops. in 2,950 sq. ft. computerized suite. Single story, free standing building, excellent location, visible signage, ample parking, and a lab onsite. Intra Oral Camera. Established since 2002. 80% Cash & 20% PPO Insurance. Talented GP Associates & Specialists in place. Collected Approx. \$1,020,842 for 2008. **BUYER'S NET OF \$214,740.** Priced below collections! Property ID #1911.

TARZANA GP – 7 eq. ops. in 2,053 sq. ft. bright, nicely designed suite w/ pleasant views from the 3rd floor. Located in a well established Medical Plaza, off a frequently traveled street for 5 years. 90% Cash & 10% Delta Dental PPO. Priced to Sell!!! Projecting Approx. \$497,435 for 2008. **BUYER'S NET OF \$105,500.** Property ID #1941.

TORRANCE GP/SPEC – 12 eq. ops., 3 plumbed, not equipped., 4,000 sq. ft. office located in free-standing building with excellent street visibility. Highly organized, absentee owned practice. 60% insur. (15-20 PPO's), 30% cash & 10% capitation (approx. \$10,000/month). Collected approx. \$1,556,121 in 2007. Collected approx. \$1,393,504 for 2008. Property ID #1671.

VALENCIA/Multi-Spec – 5 eq. ops., 2,000 sq. ft. office located in newer shopping center. 4 days/wk/Gp; 3 days/week/hyg; 2 days/mon/perio; 1 day/mon/ortho; 2 days/mon/pedo; 2 days/mon/endo; & 1 day/mon/oral surg; 45% insur., 35% cash & 10% Capitation. Estab. 2001. 4-yr. old equip. Projecting approx. \$982,168 for 2008. **BUYER'S NET OF \$246,950.** Property ID# 1901.

WALNUT GP/SPEC – Leasehold Improvements & Equipment! Seller moving to a condo suite. 3 eq. ops., 3 plumbed, not equipped. 1,327 sq. ft. office. Large shopping center with Albertson's and Firestone Tires. 10 year lease with two (5 yr) options. Property ID #1611.

ORANGE COUNTY

BUENA PARK – 6 eq. ops., in a 2,100 sq. ft. office, located in a two story duplex building. 5 day/wk practice. 60% PPO Insurance, 31% Cash & 9% Capitation. 20 new patients/mo. 15 years of Goodwill. Computerized practice with Intra Oral camera & Digital X-ray. Dentrix software. Seller is retiring. Good corner location. Collected approx. \$763,362 for 2008. **BUYER'S NET OF \$163,452.** Property ID #2001.

PRACTICE SALES, INC.

and Appraising of Dental Practices



Maria Silva, V.P.

BUENA PARK GP – GROUP SOLO OFFICE. Seller has 2 eq. ops., shares 1 op with group solo dentist. Total of 1,600 sq. ft. office located in single story, professional building with street signage and visibility. Seller works 3 days/wk, with 19 – 20 new patients/month; 100% Patient Referral. 47% insurance, 7% cash & 46% medi-cal. Collected approx. \$215,001 for 2008. Property ID # 1871.

FULLERTON GP - 7 fully equipped ops., 3 chairs in one bay, 8 plumbed not eq ops., in a large 5,213 sq. ft. office located in a one story free standing building. 45% insurance, 50% cash & 5% capitation. 4 day/wk practice. Approx. 30-40 new patients/mo. Projecting approx. \$660,659 for 2008. **BUYER'S NET OF \$251,376.** Property ID #1561.

LAGUNA HILLS GP – 8 fully equipped ops., 1 plumbed not equipped op., in a 3,000 sq. ft. suite located in a 5 story Medical/Dental building. 5 day/wk practice. 56% insurance (PPO), 30% cash and 14% capitation. Computerized with Intra Oral Camera office. Soft Dent software package. Projecting approx. \$1,176,485 for 2008. Property ID #2051.

LAGUNA NIGUEL GP – Leasehold Improvements & Equipment! Shopping Center location with 3 equipped ops. Seller relocating to condo suite. Good location; busy center. Property ID #1851.

LA HABRA GP- 4 eq. ops. in a 2,000 sq. ft., spacious, one story, free standing building. Real Estate is available for sale or lease. Excellent location on a frequently traveled street w/ large signage. Floors have recently been remodeled. Ace-Dental Software, Intra Oral Camera, and Digital X-ray. 8 Years of Goodwill. 75% PPO Insurance & 25% Cash. Collected Approx. \$289,589 for 2008. Priced to Sell!!! Property ID #2011.

LAKE FOREST SPEC – Leasehold Improvements & Equipment! 5 eq. ops., 1,650 sq. ft. office in a retail/professional center. 8 yr. old Sirona equipment, looks new. Outstanding office; beautiful décor. Seller relocating to larger office. Upper middle class area. Specialty practice only. Property ID #1921.

LA PALMA GP – 4 eq. ops., 1 plumbed, not equipped op., 1,556 sq. ft. office in two-story, medical/dental building. 50 Yrs of Goodwill. 4 day/wk practice w/4 days/wk hygiene. 70% insur., 29% cash, 1% medi-cal. Only PPO is Delta Dental. Long term staff; Retiring Seller! Projecting approx. \$404,372 for 2008. Property ID #1821.

NEWPORT BEACH / STATE OF THE ART PRACTICE – 5 fully equipped ops., 2,310 sq. ft. suite located in a one story Medical/Dental building. 50% insurance & 50% cash. Computerized, Intra-Oral Camera & digital X-ray. 4 day/wk practice with 2 day/wk of hygiene. Excellent Location. Price Reduction!! **BUYER'S NET OF \$130,512.** Property ID #1761.

SAN CLEMENTE GP – 4 eq. ops., 1 plumbed not eq. op. in a 1,400 sq. ft suite located in a 4 story Medical/Dental building. 80% PPO Insurance & 20% Cash. Computerized office with Intra Oral Camera. Dentrux G-3 software. 4 day/wk practice. 11 Years of Goodwill. Collected Approx. \$259,251 for 2008. Property ID # 2031.

SANTA ANA GP – 4 eq ops., 1 plumbed not eq. op., in a 1,200 sq. ft. office located in single story shopping center. Computerized office with Intra Oral Camera. 80% insurance & 20% cash. 4 day/wk practice. Approx. 18-20 new patients/mo. Projecting approx. \$416,785 for 2008. **BUYER'S NET OF \$81,169.** Property ID #1741.

SANTA ANA GP – 6 eq. ops., 4 chairs in an open bay, 3,400 sq. ft. office in strip shopping center. 5 year old equipment. 60% insurance, 35% cash & 5% capitation. 15-20 PPO's. 5 day/wk office w/Associate 2 days/wk. Very reasonable rent. Collected \$921,189 in 2007. Collected approx. \$704,325 for 2008. **BUYER'S NET OF \$178,760.** Property ID # 1881.

Web site: www.calpracticesales.com

REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!



Tina Ochoa, V.P.



CALIFORNIA

Specializing in the Selling

TUSTIN – Leasehold Improvements & Equipment Only!! 3 Fully equipped ops., 1 plumbed not equipped op., 1,200 sq. ft. suite located in a single story Medical/Dental complex. Approx. 1-2 year old equipment. Seller relocated to a new practice. Practice has been remodel with new paint, baseboard, carpet, and flooring. Beautiful Practice. Price Reduction!! Property ID # 1651.

RIVERSIDE & SAN BERNARDINO COUNTIES

HEMET GP – GROUP SOLO OFFICE - 2 eq. ops., 2 shared hygiene ops., 2,506 sq. ft. office located in free-standing dental building. 5 yr. old equipment. Retiring Seller, 51 yrs. of goodwill. 56% insurance, 44% cash practice. 20 – 21 new patients/month. Seller collected approx. \$611,179 for corp year ending 9/30/08. **BUYER'S NET OF \$179,810.** Property ID #1801.

LA QUINTA - 6 eq ops., in a 2,000 sq. ft. office located in one story shopping center. Well Designed. Computerized office with Intra Oral Camera. 60% insurance & 40% cash. 5 day/wk practice with 4 day/wk hygiene. Approx. 70-80 new patients/mo. Projecting approx. 1,132,508 for 2008. **BUYER'S NET OF \$312,848.** Property ID#1491.

LA QUINTA GP/SPEC - Leasehold Improvements & Equipment Only. 3 eq. ops. in 1,000 sq. ft. suite located in a busy Ralph's shopping center. Established as a dental office in 1995. Well established, affluent area World Class Golf, high end resorts and shopping. Dentrix Software & Intra Oral Camera. Property ID #2041.

PERRIS GP – 4 eq. ops., 1,608 sq. ft. office located in shopping center. 2 year old equipment; long term lease. 61% insur. (10 – 15 PPO's, 20% cash & 19% medi-cal. Associate works 3 days/week. Approx. 120 new patients/month. Projecting approx. \$308,928 for 2008. **BUYER'S NET OF \$80,230.** Property ID #1891.

TEMECULA GP – 3 eq. ops., 1,400 sq. ft. office located in 3 story medical/dental building. 6 year old equip. 90% insurance & 10% cash practice. Seller works 3 days/wk with 3 days/wk of Hygiene. Projecting \$531,803 for 2008. **BUYER'S NET OF \$94,290.** Property ID #1841.

TWENTY NINE PALMS/YUCCA VALLEY GP – Two practices, one with 5 ops, 2,200 sq. ft. office, 20-25 new patients/month, 2 day/wk associate, 20-30 PPO's, estab. 30 yrs. 2nd office has 6 ops, 3,200 sq. ft office estab. 10 years. 80-100 new patients/month with 2 associates 2 days/wk each plus ortho once a month. Both offices have Eaglesoft software and intra-oral cameras; 20 PPO's include Military Dependents Insurance. Gross collections for 2008 for both were approx. \$1,265,836. Practices to be sold together. **BUYER'S NET OF \$280,418.** Property ID #2091

UPLAND GP/SPEC - 3 eq. ops. & 2 plumbed, not eq. ops.; 1,700 sq. ft. office; large shopping center location. 5 year old equipment; highly upgraded office. Sellers purchased a building; moving practice. Excellent location at major intersection. A must see to appreciate! Property ID# 1721.

SAN DIEGO COUNTY

OCEANSIDE GP – 4 fully eq ops., 1,500 sq. ft. office located in a one story Medical/Dental building. 2 day/wk practice with one day/wk of Hygiene. Approx. 16-20 patients/day. 100% cash. Easy software package. 4-15 year old equipment. Good location. **BUYER'S NET OF \$123,564.** Property ID #1641.

PRACTICE SALES, INC.

and Appraising of Dental Practices



Greg Beamer, V.P.

POWAY GP – 6 fully eq ops., 2,351 sq. ft. office located in Medical/Dental building. 4 ½ day practice with 4 day/wk of Hygiene. Associate works 1 ½ day/wk. Approx. 40-45 new patients/month. Computerized with Intra Oral Camera & Digital X-ray. 60% (PPO) insurance & 40% cash. 5 year old equipment. 30 years of Goodwill. **BUYER'S NET OF \$342,780.** Property ID #2081.

SAN DIEGO - 6 fully eq ops., 2,750 sq. ft. office located in a busy shopping center. Computerized with Intra Oral Camera & Digital X-ray. 80% insurance & 20% cash. Approx. 20-25 new patients/mo. 4 day/wk practice with 5 days/wk of hygiene. Projecting approx. \$1,083,431 for 2008. **BUYER'S NET OF \$382,158.** Property ID #1691.

VENTURA, SANTA BARBARA & SAN LUIS OBISPO COUNTY

BEAUTIFUL OJAI VALLEY – Its amazing how many people know Ojai because of "The Tennis Tournament" (oldest in the country), "The Music Festival", and last but not least "The 6 Million Bionic Woman". 4 eq. ops., 1,525 sq. ft. office. Computerized office with Intra Oral Camera & Digital X-ray. 75% insurance & 25% cash. Approx. 10-15 new patients/month. 4 day/wk practice with 3 days/wk of hygiene. Projecting approx. \$497,774 for 2008. **BUYER'S NET OF \$168,252.** Property ID #1471.

SIMI VALLEY GP – 2 eq. ops., 2 plumbed, not equipped. 1,265 sq. ft. office in shopping center. 70% insur. (15-20 PPO's) & 30% cash practice. 9-10 new patients/month. Approx. 10 year old equipment. Seller works 4 days/wk. Property ID # 1791.

THOUSAND OAKS GP or SPEC – 3 eq. ops., 1,235 sq. ft. office in free-standing medical/dental building. 2-5 year old equipment. Rent includes utilities. Seller relocating to larger office. Leasehold Improvements and Equipment only! 5 years lease with 5 year option. Motivated Seller. Price Reduction!! Property ID #1411.

SPECIALTY PRACTICES

LAGUNA NIGUEL - Ortho Practice - 4 chairs in ortho bay, custom chairs and side units, 1,180 sq. ft. office in two story medical/dental building. 18 years goodwill. 50% insurance, 45% cash & 5% capitation. 3 – 4 new starts/month. 3 day/wk practice. Projecting approx. \$216,794 for 2008. "Beautiful office". Good location. Property ID #1521.

ORTHO PRACTICE - Net about \$450,000 on 3 days/week average schedule. About one and half hour from LA. Well established. Fee for service: 60% cash, 40% Insurance. Nice exposure and visibility. Clean bright suites with well maintained equipments. Qualified long term staff. Property ID #1991.

WEB SITE: WWW.CALPRACTICESALES.COM

DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

Alice King- aking@calpracticesales.com

Greg Beamer- gbeamer@calpracticesales.com

Tina Ochoa- tochoa@calpracticesales.com

Cynthia Veenendaal- cynthia@calpracticesales.com

Maria Silva- msilva@calpracticesales.com

John W. Knipf (Neff), President

Also serving you: Alice C. King, V.P., Tina Ochoa, V.P./Cynthia Veenendaal, V.P., Greg Beamer, V.P. & Maria Silva, V.P.

Serving California Since 1974

Web site: www.calpracticesales.com

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

COMPLETE OPERATORY PACKAGE

MSRP

~~\$5,600~~

\$4495*

**Includes free basic installation (Call for availability in your area).*

PHOENIX 102 Operatory System includes:

- Rotating one-piece porcelain cuspidor
- Patient chair with double articulating headrest
- Doctor's three handpiece automatic control
- Doctor's touchpad
- City/Bottle water system
- Wet/dry foot control
- Four function chair foot control
- Two programmable chair positions
- Drop down armrest and formed junction box



100% Financing On Approved Credit

DARDEN EQUIPMENT BLOWOUTS

SciCan Statim 2000 Autoclave - call for price

SciCan Statim 5000 Autoclave - call for price

Accutron Ultra PC Flowmeter - call for price

Accutron Newport Flowmeter - call for price

CustomAir CV-101 Vacuum Pump - call for price

CustomAir CV-102 Vacuum Pump - call for price

Midmark M9 Autoclave - call for price

Dent-X 810 Basic Film Processor - \$3,199

\$200 Instant Rebate

off each of these featured equipment items!

Valid through Feb. 28, 2009. This offer is only Valid on SciCan, Accutron, CustomAir, Midmark and Dent-X units listed left. Rebate offer not valid with operatory package. Call for product availability in your area.



Darden
DENTAL SUPPLY

CALL OUR EQUIPMENT DEPARTMENT DIRECTLY:

800-290-4405 x 160

Dennis Martinez, Equipment Sales Manager

PEDIATRIC FOCUSED GENERAL DENTIST

I'll provide care to your pediatric patients in your office. San Diego area, flexible schedule. 619-723-7622.

WANTED

OFFICE MANAGER w/experience for East Los Angeles Office. Bilingual/Spanish Competitive Salary. Resumes: Fax 323-263-3400 Email: barzallodental@hotmail.com.

TRUST AND REPUTATION

Best at what they do. Dr. Bruce and Judy Goldman, Chula Vista, California. (Wood and Delgado, 1-800-499-1474).

SMALL DENTAL EQUIPMENTS REPAIR

Curing light, Autoclave, Film Processor etc.... Quick turn around, free loaner. Call Kings Two Dental 1-800-715-5464.

GREAT OPPORTUNITY

DENTAL OFFICE FOR SHARE SPACE 2-3DAYS/WK....Excellent Location...Call (949) 291-3443 or email aidashahangian@yahoo.com.

WANTED

General Dentist, All Specialists & Hygienist. Large, successful practice near Down Town L.A. No Medi-Cal. Great compensation. Call (310) 915-1817. Fax resume (323) 264-0880.

YOU DESERVE MORE

From Your Cosmetic Lab! Quality, Consistency, Performance! Send Next Case to IDS and Receive \$560 Voucher 1-800-944-1244.

EXCELLENT LOCATION

within ten minutes of the beach. Beautiful remodeled office with brand new equipment and a strong patient base. Practice is grossing over \$950,000 and will net over \$350,000. Looking for someone to bring energy to the practice and reap the benefits of the recent remodel. For more information contact AFTCO at 800-232-3826.

WANTED

General Dentist, All Specialists & Hygienist. Large, successful practice near Down Town L.A. No Medi-Cal. Great compensation. Call (310) 915-1817. Fax resume (323) 264-0880.

NOBODY WANTS TO SUE...

...or defend against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848.

TOP PRODUCER

Managing Dentist 10 years experience seeking a position for San Diego County part time. Email nshrivier14@yahoo.com.

WANTED: FRONT OFFICE

Bilingual. Experienced in PPO/HMO + Case Presentation. Great Montebello General Practice+Benefits Call 6269197707 Fax 626 851 0985.

PRACTICE FOR SALE

#3167 – Santa Barbara – Absentee Seller. Grossing \$1.2 million. 12 Ops in one of largest shopping centers in S.B. Specialty work referred out – Entrepreneur. Full time D.D.S. will do \$2 million within 18 months. Bargain @ \$900k firm. Call PPS (714) 832-0230.

WANTED: P/T F/T

experienced DA/RDA/RDAEF includes Sat/Sunday Bilingual. Great Montebello/W.Covina Offices. Call 626 919 7707.

CENTRAL SAN LUIS OBISPO COUNTY, CA

Well established, 3 op GP located in a popular medical complex. Strong patient base. 2008 collections expected to be over \$630,000 on 4 doctor days/week. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

WANTED: DDS. P/T F/T

good clinical/communication skills. Great SGV office+staff. Includes Sat/Sunday Fax 6268510985.

WANTED: GENERAL DENTIST

All Specialists & Hygienist. Large, successful practice near Down Town L.A. No Medi-Cal. Great compensation. Call (310) 915-1817. Fax resume (323) 264-0880.

PRACTICE FOR SALE

LA QUINTA 3 eq ops, 1,000 sq ft suite / Lshld & Equip California Practice Sales, Inc. Phone: 714-639-2775.

'ENHANCE YOUR PROFESSIONAL IMAGE'

with a complete line of matching products from American Business Card. Business Cards, postcards, magnets and more. 800 555 2234.

DENTAL BUILDING FOR SALE

OR LEASE SAN DIEGO SUB-RUB. 2500SQ.FT.STAND-ALONE BUILDING+1,500SQ.FT. BASEMENT FOR SALE (\$850k) OR LEASE IT&READY TO START WORKING. BUSY STREET + excellent SIGNAGE CALL FOR INFO@ (619) 405-6307.

SAN DIEGO PRACTICE SALES

Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

BUYER LOOKING TO PURCHASE

DENTAL PRACTICE. Prefer 5-mile radius of E.L.A or Down Town. Will pay best price. Avoid 10% commission (310) 617-8525 or (310) 915-1817.

PRACTICE FOR SALE

#3166 – San Diego/El Cajon (EMERGENCY SALE) Hi traffic Shopping center. 2,900 sq.ft. 10 Ops. Like new 4 yrs. Grossing \$50k per month. Near two freeways. Outstanding merger candidate or with positive marketing program grow to one million plus in 3 years. Full Price \$550k cost of building this Hi-tech office. Call PPS (714) 832-0230.

PRACTICE FOR SALE BY OWNER

LA area. 2008 gross receipts projected over \$400k on 4 days. Please call 310-880-4447.

OFFICE CONDO FOR LEASE

or Sale Brand New Building in Irvine off of Sandcanyon Rd. (714) 904-7245.

WANTED: ORTHO, PRACTICE

Buyer looking to buy ortho practice in L.A. (prefer 10 mile radius of Down Town). Will pay top dollar. Avoid 10% commission. (310) 617-8525 or (310) 915-1817.

BEVERLY HILLS PRACTICE FOR SALE

Collects over \$1.0 million/year with 5.5 days of hygiene per week. 5 ops of 3 yr old Adco equipment. Asking \$600,000. Call Kurt Skarin 818-991-6552.



DentalWorkers.com
Hard At Work
Just For You!

Find Jobs On
DentalWorkers.com!

HIRING DENTISTS OR SUPPORT STAFF?

Job Ads Are Cross Posted On Hundreds Of Sites
including MySpace, LinkedIn and Facebook
Post Your Ad and View Resumes Today!

2.09

HANDS-ON BOTOX TRAINING for the dentist
www.dentox.com.

PRACTICE FOR SALE #3165 – San Clemente – \$800k plus
 in 1,600 s.ft. beautiful 4 Ops office, room for a 5th. 40 – 50
 new patients/mo. Seller moving out of state. Call PPS (714)
 832-0230.

X-RAY MACHINE PC-1000 Pan/Ceth with a brand new TUBE-
 HEAD \$6000. Ask for Jason @ 714-520-9100.

SCAGD SKI SEMINAR Feb. 7-14, 2009, Beaver Creek/Vail,
 CO Lodging, Air, Lifts, Banquets & Tuition: Total package
 \$1765 for dentists. 16 CEU. Best Bargain Available. Phone
 310-471-4916.

IN TIMES OF ECONOMIC TURMOIL...The Dental Trader is your
 friend. Mailed to you free, created to save you money. Place
 your free ad at www.dentaltrader.com today.

BOARD CERTIFIED PERIODONTIST with the Periolas alter-
 native to osseous surgery. I also provide all traditional
 perio, implants & sinus lifts. Available Wednesdays only.
 Interested in position in Orange County/ North San Di-
 ego County. Call 949-338-7103.

SANTA CLARITA This one has it all! Location; sign; 9+ ops;
 Modern digital equipment throughout the office -- must see!
 Fully computerized ...HMO plans....Gross for '07 in excess
 of \$1million...Seller financing available...Serious buyers
 only! Call Practice Sales & Appraisals (818) 999-9595.

SPECIAL OF THE MONTH OPTIONAL SMALL DELIVERY UNIT "ECOTROL" \$300.00 CALL (888) 331-0050 EXT 102, 105, 107.

CAUDILL & ASSOCIATES (NEW LISTING) Hemet, CA. – 3 ops, nice office, doing average \$10,000 mo for 1 day a week, office been established there 30+ years, recently purchased but needs to sell, asking \$75,000 (866) 513-2869.

GREAT DEALS ON CUSTOMAIR CV-101 and CV-102 Vacuum Pumps! Call Darden Dental Supply for details at 800-290-4405 x160.

ESCONDIDO 5 ops, free-standing building. \$772,020 in 2007!! Asking \$595,000. Bette Robin, Select Practice Services, 877-DR-ROBIN.

CUSTOM DENTAL CABINETS 20yrs (Free Estimates) Call 909-519-1451.

EXPERIENCED PERSONABLE DDS AVAILABLE Excellent communication skills, seeking Perm/Temp P/T Position helping dentists who are either busy, ill, vacationing or need a break. Contact: Dr. D. 323.595.4843 or 323.462.8776.

AVAILABLE TO PERFORM 3rd molar extractions in-house. Easy going, gentle, efficient. All instruments provided. Email: mobileexo@gmail.com.

GENERAL DENTIST AVAILABLE for Bakersfield, Tehachapi area. Over sixteen years experience. Call or email for curriculum vitae. dinodds@yahoo.com 661-867-2113.

SAN DIEGO DENTAL PRACTICE FOR SALE 2008 Collections of \$1.6 Million. Extremely High Profitability and this practice is still growing. Well Established. Truly a Rare Opportunity. Call Ken Rubin Practice Sales, Inc. (619) 299-6161 www.krpracticesales.com.

DENTAL LAB SPACE FOR RENT in Santa Monica, CA. Newly Renovated, skylights, second floor, parking. Contact for more info NJYDDS620@yahoo.com.

GLENDALE dental office for sale, 3 operatories, 930 sf, at shopping mall and corner of busy street. E-mail yjmdds@sbcglobal.net.

DENTIST LOOKING TO BUY dental practice (with or without real estate), Artesia, Cerritos, Norwalk and surrounding areas. Email: Teethwise@yahoo.com.

GP LOOKING TO SUBLEASE or share office in Calabasas, Agoura, Woodland Hills or in the vicinity. Possibly Saturdays. Email sharedentaloffice@gmail.com.

PRACTICE FOR SALE #3164 –General Practice – Temecula/Murrieta area. Currently collecting \$30,000 per month. Insurance and cash only. 1,700 sq.ft., 5 Ops. Located in shopping center with AAA tenants. FP \$385,000. Call PPS (714) 832-0230.

NOBLE BIOCARE SURGICAL HANPIECE W/CABLE NEW (NEVER BEEN USED) \$900 O.B.O CALL 818-260-9000.

TRY THE SWINGCHAIR in your home or office RISK FREE for 90 days. Call 800-409-3350 or visit www.swingchair.com It's the perfect gift for anybody who suffers occasional pain, neck, arm or leg pain.

ENDODONTIST available part time for PPO/FFS offices in Southern California. Please contact 617-633-2233.

ORTHODONTIST NEEDED for growing Murrieta Practice. Must be friendly, professional & motivated to grow with the practice. Email resume jsotello@margaritadental.com.

NEED A CPR RECERT? Earn 4 C.E.units! We come to you; CPR and choking review formatted for dental offices; Duration 90 minutes-4 persons \$45.00 pp - 5+ \$40.00 pp.2 year card given on the spot. Our 17th year! Contact Danny(626)797-6179.

ARESTIN unopened. Ordered too many by mistake. Regular price is \$464/box. Will sell for \$350/box. (949) 838-6655.

PERIODONTIST AND IMPLANTOLOGIST IN YOUR OFFICE. GENTLE, CARING, EXPERIENCED. WILL HELP IN IMPROVING PATIENT TREATMENT ACCEPTANCE. 310 500-9905/ PERIOWIZ@YAHOO.COM.

EXPERIENCED FEMALE GENERAL DENTIST looking for ft/pt position in OC. Practice all aspects of general dentistry. please call 954-328-5197.

Advertising Tips for Doctors

Make your advertising more effective, follow these simple tips!

1. **Don't start** your ad with "For Sale:" instead, begin it with the item you are selling. Example: **HEMET GP PRACTICE** for sale.
2. **Avoid using only an email address** for contact, using a phone number increases response dramatically. Sending email takes too much time & effort.
3. **Don't repeat the same ad** over & over...it is better to change it or, if running multiple ads in a single issue, avoid repeating them. Doctors dislike redundancies (they tell us this all the time).
4. **Use spell check** and check your contact info to make sure it's right. Many ads are submitted online w/ typos, incorrect phone numbers or lack contact information completely.
5. **Follow the guidelines** on our tutorial when submitting ads online. If you wish to run an ad more than once, please use the Commercial Reader Ad Form and pay for the redundant ads. It is Dental Trader policy to delete redundant free reader ads. You may run one free reader per need/item per month (up to 20 words). **Habitual violators get banned.**
6. **Select the appropriate area for your ad.** If you are seeking part time staff in Los Angeles, don't submit the ad for our Northern Calif. edition. Many doctors do this. Just because you can advertise statewide doesn't mean you should.
7. **Be exact in your language.** It is difficult to understand a vague ad. Example of a bad ad: **DA for busy downtown practice** Call 555.123.4567. Example of a good ad: **DA SOUGHT** for downtown LA practice. Call 555.123.4567.
8. **Paint a mental picture.** Be descriptive. Example of a bad ad: **PRACTICE FOR SALE** LA grosses 250K/yr, sell for \$180K. Call 555.123.4567. Example of a good ad: **STUNNING LOS ANGELES GP PRACTICE** in new medical bldg for sale. 3 ops w/ amazing views of city. Grossing 250K on 3 day work week, room for growth/expansion. Recently redecorated, equipment looks new. Call 555.123.4567.

For additional help with your advertising call us at 877 888 4237

The Dental Trader



WESTERN PRACTICE SALES

John M. Cahill Associates

What separates us from other brokerage firms?

As dentists and business professionals, we understand the unique aspects of dental practice sales and offer more practical knowledge than any other brokerage firm. We bring a critical inside perspective to the table when dealing with buyers and sellers by understanding the different complexities, personalities, strengths and weaknesses of one practice over another.

We offer unsurpassed exposure - Marketing your practice in all of the major journals, including Dental Economics.

As the only brokerage firm that represents sellers and locates buyers throughout California, Nevada and Arizona, Western Practice Sales/John M. Cahill Associates not only offers personalized service, superior credentials, combined resources, data base and networking power but also experience, expertise and exposure that is unsurpassed in the industry today.

"Owned by Dentists, Serving Dentists"

Edmond P. Cahill Frank X. Farry, MBA Timothy G. Giroux, DDS Jon B. Noble, MBA John M. Cahill, MBA

800.641.4179
westernpracticesales.com



PROTECT YOUR COMPUTER DATA! Are your computers protected from viruses or utility power surges? We've got you covered! Call the Dental Insurance Professionals! Specialist! Dennis A. Rosene Insurance Agency Inc. 949-645-6000 or 800-448-4664.

DIGITAL PATIENT FILE SCANNING IN A FLASH! We scan your patient files and load them to a flash drive so you can get rid of those ugly patient files. Store your data safely and on multiple sites to secure them in a way you cannot with paper. See display ad in this issue or call us at 323 481 4671.

TIRED OF INCONSISTENCIES IN YOUR LABORATORY? Call Cal Complete Dental Labs today and feel confident in your final product. 661-295-1111.

DENTAL OFFICE FOR SUBLEASE-DENTAL OFFICES WITH 3 OPERATORY ROOMS TO SHARE IN DOWNTOWN LOS ANGELES OR IRVINE- REASONABLE (949)400-4677.

VELOPEX FILM PROCESSOR and 5 gals. of Kodak Developer and Fixer (never opened-expiration dates 04/2010). make offer. 7147-904-4392.

LEGAL TIP Failing to complete annual minutes can destroy your corporation's tax breaks. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

NEW CLASS "A" MEDICAL OFFICE Conejo Valley. For Sale or Lease, up to 6,145 SF. Contact; Lloyd Wertheimer / 805-377-0674.

FRONT DESK, RDA/DA needed for Santa Clarita Valley office. Fluent English-Spanish with experience. Dentrix knowledge. Please e-mail resume: massielgu@yahoo.com.

EL MONTE (3) op G.P. for sale. Store front w exposure/visibility. (51) years of Goodwill! Cash/Ins/PPO/Denti-Cal/HMO pts. \$1K/mos Cap Cks. Gross Collect \$100K/yr on a limited schedule. Seller retiring. Priced to Sell! D&M Practice Sales 818.591.1401.

TWO FREE-STANDING Nitrous Oxide Units: Holds E-Size Oxygen and Nitrous, good condition. \$750.00 each/OBO. Contact Kathy at kathy@memorialpromptcare.com.

SAY GOODBYE TO OSHA Let O.C.P.I. get and keep you in compliance. See ad this issue. Or, call toll free 888-55-WASTE. FREE ANNUAL OSHA EMPLOYEE TRAINING. See O.C.P.I. ad this issue for details.

FOR SALE Maytag Stackable Washer/Dryer, Exceptionally clean, efficient, like new. \$800 or OBO 909-374-5139 Leave Message.

CARLSBAD Is North San Diego County your dream? Gorgeous startup, fully A-Dec equipped 5-ops, all digital with Pano, Dentrix, great staff. Collected \$480,000 last year. Asking price Minimum: \$400,000. Call Kerri McCullough Practice Transitions Partners (888)789-1085.

FOR SALE/LEASE Condominiums, suites in new Class "A" complex. Moorpark, CA. Walk to retail, restaurants. Lee & Associates 818.223.4388.

GENERAL DENTIST WANTED GP who does molar RCT or impacted 3rd molar. Good pay with bonus, Pico Rivera. Fax 626-574-8948.

PRACTICE FOR SALE #3163 - Coming Up! Beverly Hills - \$250k plus. Established 40 years. 3 Ops. Nice opportunity. Register your interest. Call PPS (714) 832-0230.

NO NEED TO MISS WORK to attend continuing education courses. PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

ANAHEIM PRACTICE FOR SALE 3 operatories, gross collections over \$20,000/mo on 2 1/2 days/week-Denti-Cal, Insurance, and cash. Thomas & Fees Practice Sales (714) 544-4341.

"I HIGHLY RECOMMEND CMM CONSTRUCTION, INC to any company looking for a winning combination of excellent results and a smooth process. There is much to consider when renovating a new space. CMM provided a strong understanding of our needs. Many thanks to CMM for a job well done; they were on schedule and within budget, thanks for taking care of us!" (949) 489-9393.

DENTIST LOOKING FOR PT/FT in south bay. 4 years experience doing all aspects of dentistry. Please call 714)858-2370.

SAVE ON NEW AND USED Dental Equipments including handpieces, sterilizer, instruments, etc. call 858 688-3422 or e-mail kgermanos@san.rr.com.

SUBLEASE AVAILABLE SFV/Reseda. Free Large Parking Lot. Cozy Dental Office to share. 1st Floor-Easy Access. (818)442-1715 Dr.O.

DENTAL SUPPLIES, DENTAL SUPPLIES We'll match or beat any price. Free delivery, quick service. Call Kings Two Dental 1-800-715-5464.

DENTIST ASSOCIATE WANTED P/T w/partnership opport. Flexible days. Glendale/Hollywood area. Please fax resume's to 323-663-1010.

EMAIL WAS A GREAT WAY FOR US TO COMMUNICATE and get the deal done! It was very convenient to look at documents. Yes, they did a good job. John Guijon, D.D.S., Huntington Beach, California. (Wood and Delgado, 1-800-499-1474).

QUICKLASE 3W SOFT TISSUE LASER British made, new in box. Paid \$7000. Sold office Sacrifice \$3995. Dr. Thomas 949 439 3376 ikthomas@yahoo.com.

OFFICES IN SANTA ANA & Anaheim for sale by owner. Relocating to another city. Priced to sell immediately. 310-666-6534.

PRACTICE FOR SALE - #3161 Thousand Oaks -G.P. near Regional Hospital- 300 plus physicians 1 D.D.S.- Four Ops Grossing \$40,000 per month- One Million potential- Full Price \$350,000. Call PPS (714) 832-0230.

THE FUTURE IN DENTAL DESIGN... TODAY!

**FINANCING
AVAILABLE
FREE
CONSULTATION**

Tenant Improvements New Construction Design

- Perfectly designed space leads to increased revenue
- Re-design to maximize efficiency and enhance your professional image
- Create an environment that attracts and retains patients
- Spend more time on patient care
 - Electronic Integration (no more visible wires)



949.489.9393

Email: sales@CMMConstructionInc.com

www.cmmconstructioninc.com

CA Lic #884810

Serving Southern California for over 20 years

OPERATORY AVAILABLE in Manhattan Beach. Specialist only. You bring in your supplies. Great strip center location. Call (714) 469 9223/Ana.

REFURBISHED POST MOUNTED LIGHTS 6 month warranty – as low as \$199. Call Darden Dental Supply for details at 800-290-4405 x160.

NOBEL BIOCARE OSSEOSSET 100 and CA handpiece. Also selling set of 15 Tapered Replace Implants. Dr Kim (909) 528-5160.

OUR AD ON DENTALWORKERS.COM was the best ad that we've ever had compared to other newspapers and websites. Arpana P. DDS hired a dentist Bakersfield, CA.

PRACTICE FOR SALE NEW! R-743 MINDEN - High-end successful practice at the base of the Sierras near Lake Tahoe. Well-respected, highly esteemed 5 op office. State of the Art. Full spectrum of restorative, cosmetic & implant cases. Spa Like Ambiance. Includes a Prexion CT/3D imaging & intra oral camera. Call for Details! Timothy Giroux, DDS/Broker 800.641.4179.

CURING LIGHT HALOGEN FOR ONLY \$ 195.00. CALL 888-331-0050 EXT 102, 105, 107.

PACIFIC BEACH [S.D.] OFFICE SPACE FOR RENT-1945 GARNETT AVE., 1,042 SQ FT. OFF STREET PARKING. GOOD INCOME AREA. RENT NEGOTIABLE. (951)735-2608.

PRACTICE FOR SALE San Diego Established GP has 6 Ops (4 equipped) in 1850 sq. ft. Single story Prof Bldg. Call Today SDPS: 760-599-7828.

EXCELLENT OPPORTUNITY for specialists (Pedodontist, Endodontist, Oral surgeon) to chair in new office in the city of Pasadena. Call 626-287-9781.

HIGH END DENTAL OFFICE looking for the right dentist, to join our team. We are located in South Orange County, in Ladera Ranch. Our office is modern, paperless, digital. Please contact: Helen at 949.347.0800 Fax resume: 949.606.7219.

DDS 6+ YEARS expert in cosmetic, all endo, surgical EXT, great communication skills, relocating to Southern California, need FT. BDentist@live.com.

X-RAY HEAD LEAKING OIL? We repair leaking Belmont 096 heads. No charge if we can't repair it. Low prices! DRP Dental Services. 562-902-0851.

PRACTICE BUILDING PRODUCTS from American Business Card. Foiled, embossed, full color business cards and more. We have 42,000 satisfied customers in more than sixty countries. 800 555 2234.

BRAND NEW K3 files for sale 20 packs .02 and .04 taper 25mm length size 20 to sixty Email: drkwon3@gmail.com.

PRACTICE FOR SALE #3159 Sunland –Near Freeway-Grossing 200K Plus-Store Front- High Identity- 3 Ops Lot's of upside potential. Call PPS (714) 832-0230.

OFFICE SPACE FOR LEASE Brand new dental office with all new equipment located in Eastlake. Available up to 4 days a week. Rent negotiable 1-858-735-2285.

WWW.CAUDILLCHEWPRACTICESALES.COM Maximum Sales Price, Expert Marketing –“We Sell Practices for Less” and you save a bundle – Call Now Steve Caudill and Dr Greg Chew Caudill & Associates (866) 513-2869.

SACRAMENTO COUNTY PRACTICE AVAILABLE Predominantly fee for service, Well-established GP and Cosmetic practice in single occupancy professional building with 6 fully equipped ops. Approximately 2,800 active patients. 2007 GR \$1.8M+, 2008 GR on track for \$1.8M+. Building available at Fair Market Value. Practice Asking \$1,050,000. Contact Carroll & Co (650) 403-1010, www.carrollandco.net.

SANTA ANA GP Leasehold improvement and equipment. Shopping center location with 3 equipped ops. Phone 714-973-0344.

RDA NEEDED North Hollywood, experienced RDA needed, good at provisionals, cord, friendly, confident, and fast. Email resume: e2004dds@yahoo.com.

OFFICE FOR SHARE state of art, digital office available share with specialist, busy GP office will refer patients, call 626-675-5005.

SAN LUIS OBISPO Long-established private only practice. 3+ Ops. Part-time schedule with Doctor & hygienist working 3days each. Practice needs promotion, new energy and more aggressive approach. Most specialty treatment referred. Revenues of \$30k+/month. Call Practice Sales & Appraisals (818) 999-9595.

MODESTO, CA Stunning 5 op GP located in a freestanding single-story building. State-of-the-art equipment. Collections in 2008 collections expected to exceed \$820,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

IMPLANTUIM IMPLANT prosthetic parts sale. Leftovers after fixture recall. Worth \$18000, but will sell at 50%. Contact at drchoidental@yahoo.com.

FINANCING FOR PRACTICE ACQUISITION must not be a luxury. Contact Professional Financing Inc. doctor@professional-financing.net, (323) 272-3543.

WATERLASE MD Excellent condition came with the practice. Call George @415-846-4504 for more information.

RANCHO CUCAMONGA ORTHO PRACTICE!! Doctor retiring. Asking \$200,000! Bette Robin, Select Practice Services, 877-DR-ROBIN.

CURING LIGHT HALOGEN FOR ONLY \$ 195.00. CALL 888-331-0050 EXT 102, 105, 107.

HAVE A COMMERCIAL LEASE? Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848.

SCAGD SKI SEMINAR Feb. 7-14, 2009, Beaver Creek/Vail, CO Lodging, Air, Lifts, Banquets & Tuition: Total package \$1765 for dentists. 16 CEU. Best Bargain Available. Phone 310-471-4916.

GROUP PRACTICE in San Fernando Valley & pasadene seeking general dentist, pedodontist, endodontist, periodontist, orthodontist, oral surgeon, also front receptionist, office manager, biller, dental assistant. Fax resumes to (818)784-9399 or call (818)335-0274.

PRACTICE FOR SALE #3158 - GLENDALE –GP on busy intersection. Full Time DDS. Low rent. Bargain - Call PPS (714) 832-0230.

OAKLAND PRACTICE NOW AVAILABLE 3 OP GP in 1,357 square foot office, close to downtown in Oakland's "Pill Hill" area. 2007 GR 496K+. Approx.1,200 active patients. Asking \$285K. Contact Carroll & Company (650) 403-1010, www.carrollandco.net.

PRACTICE FOR SALE NEWPORT BEACH 5 eq ops, 2,310 sq ft suite California Practice Sales, Inc. Phone: 714-639-2775.

"I AM PROUD TO HAVE WORKED WITH the Dennis Rosene Insurance Agency since 1974. Their policies and customer service are second to none! They are the only company to offer earthquake coverage at no extra charge and I saw for myself how important that was after the Northridge earthquake. I highly recommend the Dennis Rosene Agency to all of my clients." John W. Knipf - President, California Practice Sales. Call Dennis Rosene Insurance Agency Inc. 949-645-6000 or 800-448-4664.

DENTIST NEEDED FT/PT. Busy Quality Office Looking for a Gentle and Caring General Dentist with good Communication Skills, Must be experienced in Crown, Bridges, Endo, Extraction & How to create a positive Patient experience at the end of the treatment Plan. If you have these criteria's please fax your Resume to 310-471-5658. South Bay near Torrance.

CALIFORNIA COMPLETE DENTAL LABORATORIES is an official partner of Nobel BioCare; an authorized Procera Network Laboratory. 661-295-1111.

BEVERLY HILLS DENTAL OFFICE Periodontist looking for a specialist to share space. Please call (310)200-2074.

FOR SALE ACCU-CAM MONITOR W/PRINTER \$500.00 CALL DR. WILLIAM INGRAM 626-449-1936.

WITH OUR 100% GUARANTEED you can't lose. Hundreds of new patients are at your fingertips. Just visit www.AttractDentalPatients.com.

"I ENJOYED that (Xcel Seminars' speaker) was not just a professor... but a down to earth clinician!" Past Endo Update attendee. Call 310-663-4055 for info.

WEST LOS ANGELES Fee-for-service practice grossing \$700,000. Digital and panoramic x-ray. Seller relocating. 714.259.0501.



HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS



“DENTAL PRACTICE BROKERAGE”

Making your transition a reality.

Practice Sales

•

Contract Services

•

Purchase Financing

•

Associateships

•

Partnerships

•

Mergers

VISIT US ONLINE AT:

PPTSALES.COM

or

LOOK FOR OUR LISTINGS IN:

- CDA Journal
- Dental Economics
- Dental Trader
- Side Kick Magazine

Contact Your Henry Schein merchandise or equipment representative for further information about our practice sales division.

NORTHERN AND CENTRAL CALIFORNIA

ALTURAS: - For Sale - General Dentistry practice. 2007 collections were \$551,00 with adjusted net income of \$202,000 on 3 1/2 days a week with same number of hygiene days. Owner owns the building and has practiced in Alturas since 1985. Owner will consider selling building with the practice.

CONCORD: - For Sale - General Dentistry practice. 2007 collections \$444K, with an adjusted net income of \$126K. Office 982 sq. ft., 4-hygiene days, 3 equipped ops, Intra-oral camera, Pano, Office digitalized.

DANVILLE: - For Sale General Dentistry Practice. This practice is located in a stable, growing, affluent area. Collections for 2007 were \$593K with adjusted net income of \$225,000, 51% overhead. Office has 990 sq. ft., 3 equipped ops., 4th available. Owner to retire.

FAIRFIELD: - For Sale - Endodontic Practice and Condominium Unit. This endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq. ft. There are 4 equipped treatment rooms with an additional 5th room available. The 2007 gross receipts were \$885,000 with \$426K adjusted net income or profit. Owner will stay for transition to introduce buyer. Owner is retiring.

FRESNO: - For Sale - General Dentistry IV Sedation Practice. 2007 collections were \$1,250,00 with a \$450,00 adjusted net income. Seller is looking for either an outright sale or a buyer to purchase 1/2 of the practice. Buyer will need IV sedation skills or have been trained to provide IV sedation. The facility is 1,500 sq. ft. with 5 equipped operatories and 7 days of hygiene. Most new patients are referred by existing patients. Patient retention on this type of practice is very high. Call for details regarding this excellent opportunity.

FRESNO AREA: - For Sale - General Dentistry Practice. This outstanding practice has annualized collections of \$1,921,467 in 2008 with \$798K adjusted net income. The office has Dentrix, Laser, Intra-oral camera, digital x-ray and pano. Building may be available for sale. Call for details. Owner is retiring.

FREMONT: - For Sale - General Dentistry Practice. This practice was established in 2004 with all new leaseholds and new equipment at a cost of approx. \$450K. There are 5 operatories with 3 rooms presently equipped in 2,000 sq. ft. The sale price is mainly based on the payoff of the loans. This opportunity is ideal for moving an existing practice or as a start-up practice at a very reduced cost. The office is well designed and tastefully decorated.

GRASS VALLEY: - For Sale - This Periodontal Practice is located in a very desirable growing community. 2007 collections \$714K with adjusted net income of \$306K, 57% overhead. practice has been in its present location for the past 28 years. Office consists of 1,500 sq. ft. 3 ops, Intra-oral camera. Practice has 5 days of hygiene.

GREATER TWIN CITY AREA NORTH OF SACRAMENTO: - For Sale - General Dentistry Practice with building available. Practice located in its present high visibility location over 30 years. 1,800 sq. ft., 5 ops., 4 hygiene days. 2007 Collections over \$500K, with 53% overhead. Owner/doctor to retire.

I-80 CORRIDOR: - General Dentistry Practice. If you are looking for a small satellite office or if you want to pay a minimum amount as a start up practice this is a perfect opportunity. Approximately 450 to 500 patients in this 4-op office located in a Medical/Dental complex. Two rooms equipped. 1,100 sq. ft. Practice has operated in its present location for 17 years. 2007 GR were \$135,000. Asking price only \$125K.

LINDSAY: - For Sale - General Dentistry Practice and building available. This is a 5 operatory in approx. 3600 sq. ft. building office building. The practice consists of approx. 34% Medi-Cal patients. 2006 collections were over \$800,00. Easy Dental Software and intra-oral camera. Pictures of office building available with appraisal.

MADERA: - For Sale - General Dentistry Practice. 2,500 sq. ft. owner occupied building. 7 equipped operatories, Laser, Intra-Oral camera, Dentrix Software, with 12 days of hygiene per week. 2006 gross receipts \$1,102,942 with adjusted net income of \$455K. Owner would like to sell and work back a couple of days a week. Building also for sale.

MADERA: - For Sale General Dentistry Practice. Established 14 years ago. 2007 Collections \$449K, adjusted net \$192K, 56% overhead. 1,650 sq ft, 3 ops, intra-oral camera, digital x-rays, Eaglesoft software. 2 hygiene days. Owner moving out of state.

MADERA: - Building for Sale- (Includes small patient base.) This dental building consists of 1060 sq ft. It is fully plumbed for dental and the building is in good condition. Total Sale Price is \$275,000. This is a wonderful opportunity to own the real estate and start a new dental office with some patients for pennies on the dollar compared to other start up cost. Owner is deceased.

MADERA COUNTY: - For Sale General Dentistry Practice. This outstanding practice has annualized collections of \$1,921,467 in 2008 with \$798K adjusted net income. The office has Dentrix, Laser, Intra-oral camera and Pano. Building may be available for sale. Call for details. Owner is retiring.

HENRY SCHEIN
PPT INC.
10920 West Lincoln Ave.
West Allis, WI 53227

HENRY SCHEIN PPT INC.

California Regional Corporate Office

DR. DENNIS HOOVER, Broker

Office: (800) 519-3458 Office (209) 545-2491

Fax (209) 545-0824 Email: dennis.hoover@henryschein.com

5831 Stoddard Road, Ste. 808 Modesto, CA 95356

Henry Schein PPT Inc., Real Estate Agents

and Transitions Consultants

Dr. Tom Wagner (916) 812-3255 N. Calif.

Dr. Steve Rizer (805) 405-6568 S. Calif.

Kelly Macdonald (831) 588-6029 N. Calif.

Mario Molina (323) 974-4592 S. Calif.

Hallie Johnson (209) 545-2491 N. Calif.

NORTHERN AND CENTRAL CALIFORNIA (con't)

MODESTO: - For Sale- General Dentistry Practice. 2007 collections 687,642 with adjusted net income of \$259K. Practice overhead only 62%. This practice is located in highly desirable location consisting of 4 equipped ops. in 1,275 sq. ft. Office equipped with intra-oral camera, Digital X-rays, Dentrix software-purchased in 2006. Practice has operated at its present location for the past 30 years. Owner to relocate.

MODESTO: - For Sale- General Dentistry Practice. 2007 collections \$371K with an adjusted net income of \$190K 48% overhead. 2-hygiene days, 35 years in same location. Owner to retire.

NORTHERN CENTRAL CALIFORNIA: - Periodontal Practice. This office consists of 2,000 sq. ft. in an excellent location. There are 3.5 days of hygiene. Office remodeled only 5 years ago. Office has been its present location for more than 25 years. 2007 GR were \$500K. Wonderful opportunity in a rapidly growing and desirable community. Owner is retiring.

OROVILLE: - For Sale- General Dentistry Practice. If you are a new Graduate or are looking to get away from the big city, you should look at this practice. Doctor has worked three days a week for many years and is ready to retire. 2007 Gross Production was \$343K with 98% collect. Office is modern, attractive, efficient, and computerized. 3 Ops-chairs, lights, and units are three years old. No HMO's or Govt. programs. All endo, perio, and most surgery referred out. Dr. reports over 1800 active patients with three days of Hygiene. Seller's interest in building is also available for sale. Eighteen mile away from Chico State University.

PORTERVILLE: - For Sale - General Dentistry Practice and building available. Practice was established in 1997. There are nine equipped operatories in 4,000 sq. ft. Patients base is mainly made up of Medi-Cal patients. 2007 collections were \$1,396,000 with and adjusted net income of \$605,000. There are 4 days of hygiene seeing 15 patients per day. Owner is moving out of area. Picture of the building are available with the appraisal.

RED BLUFF: - For Sale - General Dentistry Practice. This practice is located in a freestanding building on a bluff over looking the Sacramento River. There are 8 ops. With 10 days of hygiene. Seller has practiced in Red Bluff for 36 years. 2007 collections were \$1,250,000. Bldg is also for sale with 100% financing available. Owner is retiring.

RED BLUFF: - For Sale - General Dentistry Practice. 2007 collections \$201K, \$109K adjusted net income. Office sq. ft. 990, with 3 equipped ops, Pano. Practice has been operating in its same location for 28 years. Owner to retire.

REDDING: - For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2007 Gross Receipts \$615K. Owner doctor to retire. Owner started practice in 1963.

REDDING: - For Sale - General Practice-This practice is located on the Sacramento River in Redding. 2007 Gross Receipts were 1 million with \$315K adjusted net income. There are five operatories in this 2,500 sq. ft. building. The practice reports 1,731 active patients and 14 new patients per month with 8 days of hygiene per week. The practice features Dentrix software, digital X-ray and digital Panolypse. Pictures are available. Doctor is retiring.

SOUTH LAKE TAHOE: - For Sale - General Dentistry Practice. 2007 Collections \$534K. Office is 647 sq. ft. with 3 ops. Practice has been in its present location for the past 26 years. Owner to retire.

TULARE: - For Sale - General Dentistry Practice and building available. This 4 operator office is located in approx. 1,650 sq. ft. free standing dental building. Approx. 70% of the patient base is Medi-Cal. 2006 collections were \$541K. Easy Dental Software and Intra-Oral Camera. Pictures of office building available with appraisal.

TURLOCK: - For Sale - General Dentistry Practice. Located in a professional complex on a major thoroughfare. 2007 Collections \$663K adjusted net income of \$230K, with overhead at 65%. Practice has been in present location for the past 18 years. Office has 1,800 sq. ft. with 6 operatories, Panorex, FPC software and approximately 1,300 active patients. Owner to retire.

SOUTHERN CALIFORNIA

CAMARILLO: - For Sale - General Dentistry Practice. Great living in upscale coastal community. The practice is located in a professional complex near a hospital. Annual receipts have increased each year with 2008 projected at \$500K. Office involves 1,495 sq. ft. (leased) that is professionally decorated. There are 3 fully equipped ops with room to expand. Digital X-rays, Panorex & Intraoral Camera. Practice averages 12 new patients per month. Owner to retire.

GOLETA/SANTA BARBARA: - For Sale: General Dentistry Practice. High quality area. Practice has been located in its present location for the past 37 years. The office operates 900 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

PASADENA: - For Sale- General Dentistry Practice. 2007 Collections \$516K with an adjusted net income of \$162K. Office located in affluent location with renewable lease in 1,000 sq ft. Office is equipped with 3 operatories, Panorex, and has 5 hygiene days. Practice located in a new location with all new leasehold improvements. Office is located near previous site. Office in previous location 41 years. Owner to retire.

THOUSAND OAKS: - For Sale - General Dentistry Practice. This practice features new equipment including Dentrix software, and digital x-ray with monitors in each treatment room. Practice has been in its present location for 24 yrs. Approximately 2,500 active patients with 11 new patients per month. 2007 annual gross revenues of \$658K-. Adjusted net income of \$395K.

VENTURA: - For Sale - General Dentistry Practice. 2007 Gross Receipts \$902,005. Located in large shopping center. Office space is 1,350 sq ft it has 4 operatories, Kodak confident software, intra-oral camera, Panorex and five hygiene days.

YORBA LINDA: - For Sale General Dentistry Practice. 2006 Gross Receipts \$773K with adjusted net income of \$287K only 62% overhead. 2000 sq ft with 5 equipped treatment rooms, Dentrix software, laser, intra-oral camera, and pano. Entire staff certified in Invisalign.

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS INC.

Go To Our
Website For
Nationwide Listings
and Articles.
WWW.PPTSALES.COM

LOCATIONS AND DATES OF FUTURE SEMINARS

TO BE ANNOUNCED IN
FUTURE 2009 ISSUES.

Contact us for your FREE:

- Articles • CDs •
 - Consultations •
- and visit us online at:**

www.pptsales.com



**BUYERS: FREE CAREER
PLANNER CD \$195 VALUE**

Includes:

- PRACTICE TRANSITIONS ARTICLES •
- FREQUENTLY ASKED QUESTIONS
- WORKSHEETS • PERSONAL NET WORTH STATEMENTS • FAMILY BUDGET-INCOME REQUIREMENTS • EVALUATING ASSOCIATESHIP OFFERS • PURCHASING AN EXISTING PRACTICE • NEW PRACTICE START-UP • START-UP WITH PARTNER

WOW

DID YOU FEEL THAT?

That was only a 5.3 on the Richter Scale. Did you know you can buy insurance to cover earthquake damage to your Practice..... AND reimburse you for your loss off earnings that would follow?

Dental Offices - Our Specialty
Free no obligation quotes

- Office Package -
The most comprehensive
in the business includes:

Earthquake, Flood, Fire, Theft for
your Business Personal Property and
Tenant Improvements. Not available
anywhere else at any price!

- All risk computer coverage including software
- Employee Dishonesty
- Loss of income (actual)
- Comprehensive General Liability
- Workers Compensation
- Professional Liability
- Life Insurance - Term, Universal life, Variable Plans
- Disability Income - Best rates
- One stop for all your insurance needs
- 0% Interest Financing
- One monthly payment for all your policies
- VIP Service • No Brokers Fees

What are you waiting for?
Call me now.



Dennis Rosene
Insurance Agency, Inc.
2503 Eastbluff Drive, Ste. 201
Newport Beach, CA 92660
800-448-4664

209

WINE, FRESH PRODUCE and Yosemite all in your backyard. Attractive, well-equipped and profitable general practice located in Fresno. Practice has a 17 year history in the area and with five operatories (plumbed for six. Computers in each operatory, wireless capability, mostly new equipment throughout. Well run with active practice management and good cash flow. Call AFTCO today for more information at 800-232-3826.

ORTHODONTIST AVAILABLE Why refer your patients out? Dr Available to go to your office and see patients. 15 years experience. 626-536-5060.

ATTENDEES SAY Xcel Seminars Endodontic Update gave "good solid information that can be used to treat patients." Call 310-663-4055 for info.

PRACTICE FOR SALE #3157 – SPECIALIST/S WANTED – to purchase or set up Practice - on terms that would provide a handsome income. – ANAHEIM HILLS – Hi visibility shopping center LOCATION. Next to Starbucks. Gorgeous 4 Operatory office. Call P.P.S., to discuss further (714) 832-0230.

FINALLY, A CE COURSE that will teach practical treatment techniques, not try to sell you something! Call 310-663-4055 for info about Xcel Seminars' Endo Update 2009.

HEAR UNBIASED practical treatment techniques, not product sale pitches! Attend Xcel Seminars' Endodontic Update 2009—Call 310-663-4055 for details.

PERIODONTIST AVAILABLE Associateship/ in house GP Experienced all aspects perio/Implant/Hard and soft tissue reconstruction. call (310)993-9192 drelyassian@yahoo.com.

QUANTUM EPPX MEDICAL TECHNICIAN Certified Medical Assistant, trained 2 years seeks employment. www.qxsub-space.com wmrtime@hotmail.com 707 441-6720 Tim.

EQUIPMENT IN REDLANDS 3 operatories. 10 years old. ADEC: Chairs, stools, delivery systems, Gendex 770, Accucams, Matrix vacuums/compressor. 909-709-4679.

GP DENTIST AVAILABLE Saturdays (poss more days) - high production, fast. HMO,dentical, RCT, OS, Pedo, cosmetics. LA area. 213-453-2775.

ANAHEIM/CORONA Part-time General Dentist Dr. Susan Lee DDs. Call (714)956-8221 (951)520-8221 send resume (951)520-8592.

SAVE MONEY... DRY VACUUMS \$3,395.00 "NEW" Call 909-519-1451.

AT THE DENTAL TRADER we update our mailing list monthly and sometimes when we purchase the Dental Board's newest list of dentists in Calif...there are a few typos that prevent doctors from receiving their edition. Free subscriptions and changes of address can be made easily and instantly submitted online at www.dentaltrader.com.

GP PRACTICE with lots of pedo pts in Bakersfield. Good visibility on main street. 7ops Digital xray. Grossing 550k. cowhorn3275@yahoo.com.

BUYER LOOKING for a SAN DIEGO GP prac, profitable, white collar area with frontage required send loc. & net info. devloux@yahoo.com.

FOR SALE Valencia, CA High Tech Dental Office: Lasers, Microscope, digital x-r & IO Cameras, Dentrrix. Excellent Location. MUST SEE. 818-515-3051.

HARVARD PROSTHODONTIST with PhD, currently P/T Beverly Hills. Clinically oriented. 5years experience. Cosmetic and implant specialist-surgical&restoration. Call 857-234-8570.

GLENDAL dental office, 3 operatories, for sub-lease fully with patients, monthly base and option to buy. E-mail to yjmdds@sbcglobal.net.

UCLA GRAD DDS with USC GPR RESIDENCY EXPERIENCE looking for PT/FT employment in southern california. Call 626-534-4716.

ORTHODONTIST AVAILABLE to see patients in your office. 20 years experience efficient and effective. Why refer patients out? 310 804 8889.

EZ 2000 COMPUTER SOFTWARE Up to 10 users, never opened. Paid \$3,000 July 2008, sell \$2,000. (916) 595-2019.

SOUTH ORANGE COUNTY ORTHODONTIC PRACTICE – grosses over \$520,000/yr 3 ½ days/week Thomas & Fees Practice Sales (714) 544-4341.

*****PERIODONTIST AVAILABLE***** Friendly female periodontist, can do perio surgeries for your office. Focused on quality and treating pts well. periodds@yahoo.com.

FRIENDLY AND EXPERIENCED Periodontist to perform quick, efficient and gentle treatment. Great case acceptance and results. Available days are running out: mobileperio@gmail.com.

HOW TO SATISFY THE DENTAL BOARD with a MEDICAL SPA in your office. Go to www.dentox.com or call 858 550 9533 for an on-line consult.

GREAT DEALS ON DENTAL EZ COMPRESSORS! Call Darden Dental Supply for details at 800-290-4405 x160.

OFFICE FOR SALE in Bakersfield xnt downtown location, fully equipped 3 opps for 150000\$ only call 661-204-8334.

PRACTICE FOR SALE #3150 – San Pedro – GP – Established 27 years. Works 4 days. Cash, Insurance and PPO's. Has 1,000 patients, 1,800/yr Union Contract. Refers out Molar Endo, O.S., Ortho – Hi visibility location. 1,700 sq.ft., only \$2,200/mo. Rent. 2 Ops – Digital Adec unit and Belmont. Full Price \$250,000. Call P.P.S. (714) 832-0230. A bargain.

PRACTICE FOR SALE San Diego (Chula Vista–Eastlake) Only 3 yrs old! 5 Ops, 3 equipped in 1660 sq.ft. ONLY 250K!! SDPS: 760-599-7828.

LOOKING TO OWN MULTIPLE OFFICES Denti Cal offices that specialize in children's dentistry, please give us a call at 714-259-0501.

GENERAL DENTAL PRACTICE FOR SALE in SONOMA COUNTY. Dental Building for Sale or Lease. Established 1960's, 5 operatories, 4 x-rays, approximately 1900 sq. ft. Expansion available for additional offices. 2007 Gross over 600K. For further details email: dr.generaldentist@gmail.com.

GENERAL DENTIST looking for FT, PT work in OC, IE, SD, high dessert, bakersfield. Able to temp hygiene too. ddschris@gmail.com.

A DENTAL OFFICE IN LAKEWOOD is for sale, good location in a strip mall, more than 20 yrs of good will, an excellent opportunity for growth. call 562 682 3881.

OPEN A DENTAL ASSISTING SCHOOL Right in your own office. Turn-key business package, complete with lesson plans, marketing, training and much more. We secure school license. Now offered as a franchise in state of California. Call 800-509-2864, or e-mail zoe@dentalassist.org for more information. www.schoolofdentalassisting.com.

NOHO CLINIC PRACTICE FOR SALE Two year old practice collected over \$625,000 in 2007. No welfare, no cap. 5 ops. Asking \$275,000. Call Kurt Skarin 818-991-6552.

LOS ANGELES (Near LAX) Visible 1st floor location w/large sign. Modern equipment & design. Ample parking. 100% private. Revenues exceed \$25k/month on part-time schedule. Excellent starter practice. Low overhead. Priced right! Call Practice Sales & Appraisals (818) 999-9595.

ENDODONTIST IN SAN FERNANDO VALLEY looking to share large office space with periodontist. email sfvendo@gmail.com if interested.

LOOKING TO SELL ? One call - two great agents, superior marketing, attention to detail and Maximum Sales Price, 6% Sales Commission – Steve Caudill and Dr Greg Chew. Caudill and Associates (866) 513-2869.

L.A. High-profile patients. 2007: \$522,200!! Call us! Bette Robin, Select Practice Services, 877-DR-ROBIN.

LONG BEACH PRACTICE endo and perio – grosses ~\$550,000/yr – Dr. retiring after 40 years Thomas & Fees Practice Sales (714) 544-4341.

GENERAL DENTIST EXPERIENCED IN PLACEMET AND RESTORATION OF DENTAL IMPLANTS. AVAILABLE WEEKLY/MONTHLY. FLEXIBLE SCHEDULE. SOUTHERN CALIFORNIA. chomolugma73@gmail.com.

ATTENTION SAN DIEGO DENTISTS Did you know that the Most Prominent Dental CPA in San Diego is also now the Top Dental Practice Broker for San Diego. When it's time to sell your practice, you owe it to yourself to get the facts, get serious and make an intelligent decision. Don't make a mistake - - - Check out Ken Rubin Practice Sales, Inc. at www.krpracticesales.com. (619) 299-6161.

GP OFFICE IN FOLSOM is looking for a periodontist to do implants and perio surg. fax cv to 916-985-9915.

WINTER SPECIALS

LIGHT SPECIAL

Trade in your old light for a Belmont Clesta Light

For only \$1,295

(installation included)

4 MONTH INTEREST-FREE PAYMENT PLAN

SERVICE SPECIAL

Save money on service calls & avoid lost production caused by equipment failure with our "Vital Preventive Maintenance Program". We maintain your VITAL EQUIPMENT (Air Compressor, Vacuum Pump, X-ray Processor) with a Monthly Service Plan

LOWEST RATES OF ANY SERVICE CALLS!

FIGHT CARPAL TUNNELS - HP TUNE-UP SPECIAL

Reduce your hand stress by replacing your stiff handpiece tubings with the most advanced & newest tubing composition, that offers flexibility, pliable and soft "conform"

For only: \$150.00

(Includes 3 handpiece tubing with connector & labor)

**Costly repairs & sluggish handpieces
causing you frustration?**

CALL US FOR A FREE IN-OFFICE LUBRICATION

EQUIPMENT CLEARANCE SPECIALS

Special prices on complete equipment packages: * Belmont * Engle DCI * Forest * Tuttnauer * SCICAN

(PRICES TOO LOW TO PRINT)

UPHOLSTERY SPECIAL

ANY CHAIR \$450.00

GET ONE STOOL REUPHOLSTERED AT NO CHARGE

MERCHANDISE SPECIAL

Patient Bibs Proback Towels *Crosstex

\$14.00

Face Mask, ear loop, bx/50

Guttapercha & Absorbent Points

For only \$4.50

Optional Small Delivery Unit "ECOTROL"

For \$300.00

Buy 5 bags of Alginate Zhermack

For only \$42.50

and GET ONE FREE!

Air / Water Syringes for your delivery Unit

* USA MADE * **\$35.00**

Scaler Piezo w/4 tips, Model P-6

For only \$390.00

Scaler Inserts 25K or 30K

For only \$45.00

Curing Light Halogen

For only \$195.00

FULL SERVICE DEPARTMENT REPAIR & PREVENTIVE MAINTENANCE

**COMPLETE LINE OF DENTAL
EQUIPMENT *NEW & USED***

UPHOLSTERY SERVICES

HANDPIECE REPAIRS

DENTAL MERCHANDISE

Call us - we are backed up by 25 years of experience in the Dental Market!

L.A. Dental LLC

261 W. Allen Ave., San Dimas, Ca 91773

Phone: 909.599.0875 • Fax: 909.599.0876

E-mail: dentalequipment@msn.com

AS PUBLISHER OF THE DENTAL TRADER I often sit at my desk for 8 to 14 hours a day. Back pain was normal. My wife bought me a SwingChair and suddenly NO MORE PAIN! This product works! I even sleep better at night now because the muscles in my back no longer feel strained at the end of the day. It's the best gift I have ever gotten! Bruce Carter. Call 800-409-3350 or visit www.swingchair.com.

SOUTH LAKE TAHOE For Sale General Dentistry Practice. 2007 Collections \$534K. Office 647 sq ft with 3 ops. Practice has been in its present location for the past 26 years. Owner to retire. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

WOW EFFECT PATIENTS WILL NEVER SHOP, THEY WILL ACCEPT TREATMENT. COMPLETE COMPREHENSIVE PROVEN SYSTEM. 35 YEARS OF CONTINUOUS SUCCESS. WEBSITE: drramo.com CALL: 858 952 9955.

GO DIGITAL! Replace your old X-Ray system with a digital X-Ray system. ENDOS DC overhead X-Ray machine with EVA digital x-ray sensor, Dell laptop computer on mobile dental cart all for only \$12,500.00 – includes installation of new machine, calibration, and training! Or lease @ \$267 a month for 5 years with one dollar buyout. Call EZ 2000 today at 800-273-5033.

PRACTICE FOR SALE TUSTIN 3 eq ops, 1 plmbd not eq op / Lshld & Equip California Practice Sales, Inc. Phone: 714-639-2775.

NOBLE BIOCARE TAPERED GROOVY SURGICAL SET NEW (NEVER BEEN USED) \$2,500 O.B.O CALL 818-260-9000.

TRANSITION/SALE canoga pk office 3 ops fax-8183139799 with info.

AMAZE YOUR PATIENTS with a beautifully foiled and embossed business card from American Business Card. Order today and save 50% Off your first box. 800 555 2234.

BUSY SAN PEDRO OFFICE looking for experience PT dentist. Please fax resume to Jamie @ 310 514-9119 or call 310 514-9100.

PANORAMIC X-RAY Gendex GX 1000, manu. dec 2003, Good condition, \$5999, 559-240-7450.

PEDIATRIC DENTIST NEEDED in San Luis Obispo. Easy-going low key practice with excellent potential. Possible partnership opportunity. Cell(949)439-7285.

MIDMARK ASSISTANT rear delivery systems. \$4,400.00 new. 4 total... best offer relocating. 661-317-4774.

LOSING BUSINESS OPPORTUNITIES? RECAPTURE REVENUES FROM REFERRED ENDO, SURGERY, IMPLANTS, COMPLEX RECONSTRUCTION/ESTHETICS. SKILLED DENTIST FOR HIRE (949)378.7718.

LEASING AN OFFICE SPACE let us assist with the construction and the construction terms of the lease. All County Construction 562-989-3350.

"CRENSHAW" SPACE TO SHARE PROFESSIONAL BLDG 2/3 CHAIRS, 1-5 DAYS BRING YOUR PATIENTS, SUPPLIES CALL TOM (310)770-2646.

PORTER NITROUS SYSTEM... 4 tanks.... Best offer as new! \$\$\$\$? 661-317-4774.

DENTAL OFFICE FOR SALE located in the heart of OC. Shopping center, low rent, 3ops, asking \$155,000 714)363-6173.

FINANCING OF ADDITIONAL PRACTICE may not be accepted by every lender. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

UCLA/UOP FEMALE EXPERIENCED GP AVAILABLE-LA area. Molar endo, OS, pedo, cosmetics, great communication skills-quality oriented, FLUENT SPANISH (818)406-1477.

UPOHSTERY SPECIAL ANY CHAIR \$450.00 AND GET ONE STOOL DONE AT NO CHARGE (888) 331-0050 EXT 102, 105, 107.

OPERATORY FOR LEASE in Northridge. Perfect for a start-up specialist (Oral Surgeon / Periodontist) in medical building. (818) 831-3365 - Marjorie.

SAN BERNARDINO PT GENERAL DENTIST NEEDED FOR SMALL PRIVATE PRACTICE, EXPERIENCE A MUST. BILINGUAL/SPANISH PREFERRED. CONTACT WENDY @ 310-637-2600.

I POSTED THE AD ON DENTALWORKERS.COM for a dental assistant and started contacting candidates within 24 hours. Shelli G. Office Manager in Nashville, TN.

VERY KNOWLEDGEABLE ON DENTAL RELATED ISSUES Knowledge in the field of dentistry, good representation and great outcome. Wallis E. Andelin, D.D.S., M.S., Carlsbad, California. (Wood and Delgado, 1-800-499-1474).

DENTIST/HYGENIST Needed for a busy West San Fernando office. Fax resume at 818-884-0780 or e-mail at gloriaawhdg@yahoo.com.

PRACTICE FOR SALE #3147 Thousand Oaks-G.P. in large Shopping Center- Grossing 500K plus refers out Endo and Extractions. This is a \$2,000,000 location- includes Cerec, Bio-Lase- Full Price \$680K. Merger possibility with # 3161- Call PPS (714) 832-0230.

MIDMARK MD11 sterilizer, \$5,000.00 new perfect \$2,250.00. FIRM 661-317-4774.

ORTHODONTIST WANTED for city of montebello for once a month please fax resume to 310-477-2353.

SCAGD SKI SEMINAR Feb. 7-14, 2009, Beaver Creek/Vail, CO Lodging, Air, Lifts, Banquets & Tuition: Total package \$1765 for dentists. 16 CEU. Best Bargain Available. Phone 310-471-4916.

RDH AVAILABLE for temp or fill in work in the SFV or Simi Valley. email me at sbernardo@socal.rr.com with details.



Dental and Medical Office

Design and Construction New and Remodel



TOLL-FREE

(888) 462-6423

General Contractor Licensed Bonded

Excellent References



Custom Design

Quality Construction

Certified Medical Gas Specialist

Personal supervision of all job phases

Respect for your budget and time frame

Turnkey office or any construction phase

Computerized layout maximizes space options

EXPERIENCED DENTIST Seeking part time 2 days employment in Orange County, 14 years experience Adult and Pedo 714-866-9116.

AN AIR COMPRESSOR suffered internal damage, which then caused the drive motor to short circuit. The cost to replace the motor and compressor was \$8,082.00! We paid it! Call the Dental Insurance Specialist! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

LOOKING TO BUY existing dental practice in HUNTINGTON BEACH directly from owner. No broker. Please call Dr. Le 714-726-2429.

CONTACT CCCL TODAY to find out about new customer incentives. Limit to the first 6 callers. Call us at 661-295-1111.

LOOKING FOR NEW CONSTRUCTION? TI BUILD? CALL NOW - 25 yrs Dental (Financing Available) Call 909-519-1451.

OFFICE FOR SALE in city of Orange ca located inside shopping mall in orange has 3 opt for info call 310-940-7099.

NEW OFFICE IN REDLANDS with 3 operatory rooms. Searching for a Specialist in a dental field. Contact (909)798-7100.

GP LIKE TO PURCHASE PRACTICE IN LA OR INLAND EMPIRE AREAS PLZ E MAIL DETAIL HESHAMDDS@YAHOO.COM.

ORAL SURGERY SPACE for rent in bakersfield xn't location call 661-204-8334.

HUNDREDS OF NEW PATIENTS will pour thru your door regardless what the economy is doing... GUARANTEED! Visit www.AttractDentalPatients.com.

ENDODONTIST NEEDED to treat HMO patients in Murrieta. Being signed up already is a plus. Please call Dr Shirazi @951-775-5536.

NEED A LOAN FOR Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.

PRACTICE FOR SALE #3149 - Riverside/Moreno Valley - GP Grossing \$1 million plus. Group Practice - Take over General Dental Directorship. Opportunity to net \$300k first year after debt service. Call PPS (714) 832-0230.

WEST LOS ANGELES Fee-for-service practice grossing \$700,000. Digital and panoramic x-ray. Wiederman & Potter Premium Practice Transitions 714.259.0501.

PRACTICE FOR SALE San Diego (Pacific Beach) 2007 Collections approx 350K on 2 days (2nd office). Great starter practice. 3 Ops. SDPS: 760-599-7828.

PRACTICE FOR SALE N. HOLLYWOOD 5 eq ops, 3 plmbd not eq, 2,950 sq ft office California Practice Sales, Inc. Phone: 714-639-2775.

VITA EASYSHADE FOR SALE \$1250 obo Brand new, still in box incl. supplies, manual & DVD. #760-433-9255. StanfordDDS@sbcglobal.net.

LITIGATION IS THE NEW RETIREMENT PLAN...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848.

DONATE OLDER CABINETS delivery syetems, Pelton/Crane, very nice. must pick up! Mission donations. 661-317-4774.

EXISTING DENTAL OFFICE for Oral Surgery. Over 1000 ft. + sharing waiting & bathrooms. 30+ parking, signalized corner. 2221 Lincoln Blvd. Santa Monica. \$3000 gross. 310-922-5666.

CAUDILL & ASSOCIATES PRACTICE SALES Practice and Building Appraisals, Leasing and Lease representation, Consulting – Call Dr. Greg Chew or Mr. Steve Caudill (866) 513-2869.

CORONA, CA Subleasing Chairs. Welcoming ORTHO/O.S. DAYS: T,W,THR. New facility. Front/back staff avabile 951-733-8512.

MAGD Experienced Dentist P/T Tue,Wed,Fri,Sat. Extensive experience with HMO, PPO and Private. Kids implants Call 818-605-3300.

DISCOVER THE DIFFERENCE! Contact U.S. Bank Practice Finance to see how our Practice Finance Consultants can help you! 877.336.8346.

NEW OFFICE FOR SALE in South Orange County with good exposure--leasehold and some patients.Contact: billipomer@yahoo.com.

2 ZOOM 2 bleaching lights. \$1,000.00 firm. 661-317-4774.

EXPERIENCED ORTHO RDA LOOKING PART TIME WORK PREFER MONDAYS AND FRIDAYS ERNESTINE CELL 562 290 9043 brn1ern@yahoo.com.

GREAT DEALS ON ACCUTRON ULTRA PC and Newport Nitrous Systems! Call Darden Dental Supply for details at 800-290-4405 x160.

EXPERIENCED GENERAL PRACTICE dentist wants full/part employment. Hard working and great with patients/staff. Will make you \$\$\$. pbbeck1@cox.net. 949-514-4046.

DENTIST LOOKING for an associate position. for cv and cover letter please call 858-405-6096 or email me at nasrink@yahoo.com Thanks.

DENTAL EQUIPMENT REPAIR We service most dental equipment. Low, low prices! SF Valley, LA, Orange, Riverside, and SB counties. DRP Dental Services 562-902-0851.

MORITA APEX LOCATOR endo system handpiece etc / over \$3,500.00 new..... is new!!!! Best offer.661-317-4774.

LED HEADLAMP FOR SALE ORASCOPTIC "ZEON" LUMEN-ARC 110 FIBREOPTIC LIGHT SYSTEM, Never used. Cost \$2600 asking \$1500. #760-433-9255 StanfordDDS@sbcglobal.net.

ADVANCE YOUR PRACTICE

*Don't Waste Another Week!
Get the Tools Now!!*



1 "DENTAL SCHEDULING FOR THE SOLO PRACTITIONER"

- How to keep your appointment book full every day!
- Discover how to have consistent production daily!
- Never see your assistants just standing around ever again
- Increase production by 25% by doing this!
- Save \$20,000 per year or more by doing this!



2 "HOW TO MAKE MONEY USING YOUR HYGIENE PROGRAM"

- Turn your Hygienist into a cash cow!
- Easy tips to fill the hygiene schedule!
- Increase recall by 50% or more by doing this!
- Eliminate appointment cancellations!



3 "MANAGEMENT BY STATISTICS"

- 5 ways your PC can instantly increase your practice growth!
- Learn three tricks that instantly can increase production!
- How to become the most efficient office possible!
- Promote your practice ABSOLUTELY FREE! (Worth the purchase price alone)
- Track & control your overhead without an accountant's help!

Was \$40 each, for a limited time, get any two pamphlets for \$60 - or all three for \$75.

Send checks to: Dental Practice Publishers
P.O. Box 2772, Laguna Hills, CA 92654

Be sure to note which pamphlets you want.





Steven D. Caudill
Owner/Broker



Gregory Chew, DDS, MBA
Sales Agent

Caudill & Associates

PRACTICE SALES - LEASING - CONSULTING

6% Commissions

FOR PRACTICES OVER \$300k

LIST YOUR PRACTICE TODAY!

FEATURED PRACTICES

(NEW LISTING) SHERMAN OAKS/VAN NUYS – Beautiful Office 8 ops, free standing building, on busy Main Street, signage, averaging \$850,000 over past 3 years, Building is part of the sale and will do lease back, Practice Price is \$679,000, land/building \$1,100,000. Buy Practice, lease back building then do a loan in a year **GREAT OPPORTUNITY, LOCATION AND PRICE.**

(NEW LISTING) SAN BERNARDINO Great location, 20+ years of Good Will, 4 ops, Seller works 1 ½ day a week and Associates works 2 days a week, did \$524,482 for 2007 and over \$700,000 for 2006 and 2005, Office Building, Asking \$479,000.

(NEW LISTING) HEMET – 3 ops, 30 years in the area, recently purchased but needs to sell, works 1 day a week doing \$10,000/mo, motivated make offer.

(NEW LISTING) YUCAIPA – 3 ops, street frontage, great office, owner moving central Ca. - call for details.

BANNING – GROWTH AREA of Banning/Beaumont, (1) Assoc DDS, and 2 Hygienist, PPO/HMO Practice Averaging \$149,000 per month thru 8/08 (Collections+CAP) . 10 new patients each day, large monthly cap and high net income. Golden Opportunity may allow you to retire early. This is the One you do not Want To Miss Out On!

PALM DESERT – Multi-specialty, HMO (SOLD) CALL US IF YOU WANT THIS AREA.

SANTA ANA- Highly visible end unit Shopping Center Location at major intersection, newer equipment in 4 Ops, low rent, low overhead, grossing \$35K-\$40K per month.



"Leave the worrying to us"

Additional Services:

- Practice Appraisals • Building Appraisals
- Lease Negotiations • Lease locator Service
- Practice Review to Increase Production

Offices in Inland Empire and Orange County

Hire Caudill & Associates and get two qualified experts

With extensive experience in Sales, Leasing, Negotiating

Finding locations for Dentist for 30 years.

Dr. Greg Chew had several offices as a Practicing Dentist As well as an MBA and has many years in Practice Consulting.

With a Commission of 6% - Are there extra fees?

“We have no additional fees, no add-ons, no marketing fees, that are passed on to you, we take that responsibility when we list your Practice. Honestly, why would you pay up to 10% to sell your Practice? You can call us 24/7 if you have questions.”

LOOK WHAT YOU SAVE

6% vs 10 % Commission Savings:

1. We Sell \$300,000 Practice – You save \$12,000
2. We Sell \$400,000 Practice – You save \$16,000
3. We Sell \$700,000 Practice – You save \$28,000
4. We Sell \$1,000,000 Practice – You save \$40,000

Buyers and Sellers Call Us - You Save!!!!

(866) 513-2869

www.caudillchewpracticesales.com

caudassoc@aol.com

chewdental@aol.com

DENTAL OFFICE FOR SALE RICHMOND Free standing building, Owner relocating, great location Call Camran (415) 717-4649. or www.12732sanpabloave.com.

STOP REFERRING OUT PRODUCTION Board eligible Endodontist will come to your office in Los Angeles to complete your RCT'S. RootCanalDMD@gmail.com.

BRAND NEW OFFICE with 4 OPERATORY available in the city of San Bernardino anchoring Fiesta grocery store. 909-913-4916.

FED UP with gridlock traffic, smog and high crime? Idyllic lifestyle awaits you in Idaho. Call Wendy at 866.348.3820. wendy@mydentalbroker.com.

EVER THOUGHT HOW EXPENSIVE a continuing education course is, when you take time away from patients to attend during a week day? PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

SPACE FOR RENT IN ENCINITAS 3 Ops for rent 2 days a week. Call 760-944-0453.

GP LOOKING TO BUY MEDI-CAL PRCTICE IN L.A. OR RIVERSIDE COUNTIES PLZ CALL DR.H (626)641-2862.

TURNKEY TORRANCE DENTAL CONDO for lease or sale. May carry financing. 1350 sq ft, plumbed for 5 ops (310) 502-4619.

GLENDAL DENTAL SUITE fully equipped, turnkey operation, 7 ops, leasehold improvements, no charts. See www.glendaleofficeforsale.com for details.

DDS AVAILABLE 6+ years experience in OS, RCT, pedo, cosmetics. Quality oriented, efficient, great interpersonal skills. (818)406-1477.

PRACTICE FOR SALE #3143 -Palmdale/Lancaster - Grossing \$50k to \$60k per month. \$1 million practice within 36 months. Fantastic Location. \$450,000. Call P.P.S. (714) 832-0230.

ORANGE COUNTY and all surrounding counties, Need a qualified builder and or designer, All County Construction, 714-240-7179.

WANT TO SNEAK-A-PEEK at The Dental Trader before everyone else? We upload every edition to our website ten days before it hits the streets in print. Look for it at www.dental-trader.com around the 20th of each month and snap up the best bargains before it arrives in the mail.

PRACTICE FOR SALE LV-707T OASIS DENTAL-LAS VEGAS - UP & RUNNING! Charts are filed, computers/phone lines are in. New Buyer has done all the work!! ONLY \$125k Timothy Giroux, DDS/Broker 800.641.4179.

TARZANA (3) op computerized G.P. for sale. Located in a busy shop ctr. Excell. exposure/visibility/signage. Cash/Ins/PPO/HMO pts. 2008 gross collect. approx \$600K on a (3) day wk. Seller collect. \$960K f.t. in 2006 before her pregnancy. Tremendous upside. D&M Practice Sales 818.591.1401.



"I placed some unclassified ads in The Dental Trader to sell unwanted dental equipment and was besieged by so many telephone calls from readers that it became a problem. The Dental Trader works a little too well"

Jeffrey Hempel, DDS

MADERA COUNTY For Sale General Dentistry Practice. This outstanding practice annualized collections of \$1,921,467 in 2008, \$798K adj net income. Office has Dextrix, Laser, Intra-oral camera, digital x-ray and pano. Bldg. may be available for sale. Call for details. Owner is retiring. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

SHOP SMARTER WITH BIGGER SAVINGS! Looking for practice management software? Some companies offering "FREE SOFTWARE"? Check the small print because you will STILL have to pay expensive monthly fees. EZ 2000 dental software is not free, but reasonably priced @ \$1,495.00. Absolutely NO support fees for one whole year. See WWW.EZ2009.COM for free video demo. Call 800-273-5033 today to order.

WESTMINSTER 4 ops. 2007: \$365,000. Asking \$275,000. Bette Robin, Select Practice Services, 877-DR-ROBIN.

DENTAL PRACTICE BUYERS FOR SAN DIEGO You'll want to get on our Buyer Notification List to find out about our new listings immediately as we get them. We sell practices very fast, and usually by the time the advertising publications actually get printed an offer has already been accepted on our new listings. Ken Rubin Practice Sales, Inc. (619) 299-6161 www.krpracticesales.com.

HIPAA SECURITY MANUAL & Compliance Plan for Dentists-user Friendly with Fill-in-the-Blanks Form, Periodic Reminder Posters and Staff Training CD. Only \$89.95 (plus tax, S&H). Call Miguel at OCPI (714)544-4341 and ORDER TODAY!

LOS ANGELES, CA (ORTHO) Three equipped op (2 plumbed) ortho practice located in a medical/dental building near a major freeway. The building was completely renovated in 2003. Collections in 2008 expected to exceed \$290,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

GOT THE DENTI-CAL BLUES? Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848.



California State Board of Equalization

Many Dentists Owe "Use Tax" - Do You?

The California State Board of Equalization (BOE) is currently pursuing the collection of use tax owed by service industry businesses statewide. California dentists that are not required to hold a seller's permit are now being contacted by the BOE by letter and asked to review their records and self-report any use tax due for the past three years. Use tax is the complement to the state's sales tax and was approved in 1935 to ensure California merchants are not at a competitive disadvantage to out-of-state competitors.

Do You Owe Use Tax?

If you buy any of your materials, supplies, dental laboratory products, or equipment from businesses outside California who do not charge California sales or use tax, then you are directly responsible for paying the use tax to the BOE. Publication 123, *How to Identify California Use Tax Due*, explains how to examine your records to determine whether use tax is due on your purchases from out-of-state businesses. This publication is available on the BOE's website at www.boe.ca.gov.

How Do You Pay the California Use Tax?

You may report and pay your use tax directly to the BOE on the use tax return in publication 79B, *California Use Tax*, which can be found on the BOE website. If you make frequent taxable purchases from out-of-state businesses, you should register with the BOE and obtain a Consumer Use Tax Permit. The BOE's Taxpayer Information Section staff at 800-400-7115 can help you with your application.

For use tax liabilities not more than one year old, you may report and pay your use tax through the Use Tax line on your California Income Tax Return.

Can You Limit Your Use Tax Exposure?

Yes. If you are a California dentist that is not required to hold a seller's permit and have use tax liabilities, you are encouraged to take advantage of the benefits available by participation in the In-State Voluntary Disclosure Program *before being contacted directly by the BOE*. These benefits include a reduction in the look-back period used for calculating use tax owed from eight years, or longer, to a maximum of three years. Benefits also include a waiver of late filing and late payment penalties.

However, once you are contacted by the BOE regarding an unpaid use tax liability, you are no longer eligible to participate in the In-State Voluntary Disclosure Program and will not be afforded these benefits. Additionally, your acceptance to the program must be approved prior to making your payment for back use taxes. If you report and pay use tax directly to the BOE or on your California Income Tax Return prior to acceptance, you will not be eligible for participation in this voluntary program. Contacting the BOE is the first step!

For application forms and publications, call the BOE's Taxpayer Information Section staff at 800-400-7115 or you can visit the BOE's Voluntary Disclosure of Use Tax for In-State Consumers website: www.boe.ca.gov/sutax/isvdprog.htm.



BOE WEBSITE:
www.boe.ca.gov

TAXPAYER INFORMATION SECTION:
800-400-7115
TDD/TTY:
800-735-2929

The Law Offices of **A. Lee Maddox, DDS**

Practical Reliable Experienced



A. Lee Maddox, DDS

Lease Reviews
Partnership Agreements
Practice Purchase Agreements
Corporation Formation/Dissolutions
Space Sharing Group/Solo Agreements
Associate/Independent Contractor Agreements
Dental Bureau Complaints/Matters
Limited Liability Company Formation and Agreements

Toll Free: 888-685-8100

Email: lmaddox@cadentallaw.com

Web Site: cadentallaw.com

414 31st Street, Suite C, Newport Beach, CA 92663

Tel: 949-675-1515 • Fax: 949-675-1717

NOBLE BIOCARE IMPLANTS REPLACE-SELECT TAPERED GROOVY IMPLANTS \$230 EACH O.B.O CALL 818-260-9000.

SSSS COACHELLA VALLEY GP OFFICE SSSS New 5-OPs, granite throughout. 45 mins east of beautiful Palm Springs. Computerized + pan/ceph. Lo Rent! Lots of WALK-INS/ CASH pts. Doc w/ another office out of town. BOTH TOO BUSY!!!! Email: coachelladds@yahoo.com.

HAWTHORNE Location...Location...Location. Free standing building with large pole sign. 1st floor with visibility and ample parking. 5+ ops with room for expansion. On El Segundo Blvd. High growth potential. Ideal as starter practice. Call Practice Sales & Appraisals (818) 999-9595.

HUNTINGTON PARK (4) op G.P. for sale. Located in a strip ctr w good signage/visibility & parking. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect \$230K+ p.t. Can do more f.t. D&M Practice Sales 818.591.1401.

LA MESA CAP PRACTICE FOR SALE Collects \$750,000 per year with a net income of \$400,000 for an owner/operator. \$5,000/month cap. Asking \$540,000. Call Kurt Skarin 805-373-5585.

SUFFICIENT WORKING CAPITAL must supplement every practice acquisition. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

OAKLAND PRACTICE NOW AVAILABLE 3 OP GP in 1,357 square foot office, close to downtown in Oakland's "Pill Hill" area. 2007 GR 496K+. Approx. 1,200 active patients. Asking \$285K. Contact Carroll & Company (650) 403-1010, www.carrollandco.net.

PRACTICE FOR SALE BUENA PARK 5 eq ops, 1,600 sq ft office California Practice Sales, Inc. Phone: 714-639-2775.

FREE! FREE! FREE!! Place your FREE reader ad in The Dental Trader anytime. Use the form in the back of this issue or online at www.dentaltrader.com.

ALTURAS For Sale -General Dentistry practice. 2007 collections \$551,000, adj net income of \$202,000 on 3 ½ days a week same number of hygiene days. Owner owns bldg has practiced in Alturas since 1985. Owner will consider selling bldg. w/practice. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

REAL ESTATE MANAGEMENT SOLUTIONS Lease Administration, Audits, Lease Renewal, Lease Disposition, Negotiation, Transaction Management. We Focus on Cost Savings. (714) 803-1169
Contact@Hexagonsb.com WWW.HEXAGONSB.COM.

PRACTICE FOR SALE San Diego (Pacific Beach) Part-time General Practice available. Refers out lots of dentistry. Very affordable!! SDPS: 760-599-7828.

PUNJABI DENTAL SOCIETY

JOIN US!

**AN AWARD WINNER
MULTI-ETHNIC
INTERNATIONAL
ORGANIZATION
PROMOTING
EXCELLENCE
IN DENTAL EDUCATION.**

**PROVIDES 56 UNITS/YEAR
OF CONTINUING
EDUCATION IN APPLIED
CLINICAL DENTISTRY
ON SUNDAYS.**

**FREE Continuing
Education Units
to Dental Students
and Retired Dentists.**

**Approved by Workman
Compensation Insurance
Rating Bureau for Group Discount.
SAVE 8% to 33% on Workman
Compensation Insurance.**

***Foreign Dental Graduates Need Guidance
to get admission in Dental school.
Please contact us.***



**DR R.SALWAN, PRESIDENT
DR D.P. SINGH NAGRA, CHAIRMAN**

For more information on activities and upcoming
Seminars please call:

1-866-4-CALL PDS
OR VISIT US AT
www.pdsociety.com

**Member Discount
on Financing of Dental
Practice, Equipment,
Home, Refinance &
Commercial Loans**

Membership is open to Everyone

**Proud to provide Scholarship
to needy Students
Conduct Dental Awareness Camps**

**RECEIVE PDS MEMBER
DENTAL SUPPLY DISCOUNTS**

*Setting dentists free
for over 40 years.*



AFTCO

TRANSITION CONSULTANTS

800.232.3826 • www.AFTCO.net

AFTCO is the oldest and largest dental practice transition consulting firm in the United States. AFTCO assists dentists with associateships, purchasing and selling of practices, and retirement plans. We are much more than a practice broker, we are there to serve you through all stages of your career.

*Free practice appraisals,
\$2500 value!*

Practice Sales

Practice Mergers

Equity Associateships

Pre-sale Program

Stockholder Program

"NEW" CHAIRS Units, Stools, Lights...Financing Available. Call Now 909-519-1451.

GLENDAL E ORTHODONTIC PRACTICE FOR SALE Collects \$270,000/year. 200 active patients. 5 starts/month. Motivated. Asking \$175,000. Call Kurt Skarin 818-991-6552.

SERVICE SPECIAL RELEASE YOUR HAND'S STRESS REPLACING YOUR HARD HANDPIECES TUBINGS, WITH THE MOST ADVANCE & NEWEST TUBING COMPOSITION, THAT OFFERS, FLEXIBILITY, PLIABLE AND SOFT "COMFORT" FOR ONLY \$150.00 INCLUDES 3 HANDPIECES TUBING WITH CONNECTOR & LABOR DISCOUNT ON MORE THAN ONE OPERATORY. CALL 888-331-0050 EXT 102, 105, 107.

PRACTICE FOR SALE OCEANSIDE 4 eq ops, 1,400 sq ft office California Practice Sales, Inc. Phone: 714-639-2775.

IMAGINE ALL THOSE PAPER PATIENT files gone...replaced with a 2" flash drive. You can go paperless easily, affordably and enjoy all the benefits of digital filing now. Call us at 323 481 4671.

ALL OF YOUR INSURANCE on one monthly payment! No more headaches with paying multiple bills. We can put your Business Office, Workers Comp., Life and Disability policies on one monthly payment. Only \$1.00 per month! Call the Dental Insurance Specialist! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

ARE YOU STILL STORING TONS of paper patient files? Why? Lose the bulk-use the technology. We will come in, scan all your documents in a flash! Call us at 323 481 4671. It's faster, cheaper and easier than you think!

READY TO SELL YOUR PRACTICE call Wiederman & Potter Premium Transitions 714-259-0501.

NEED SOMETHING BUT CAN'T FIND IT? Call Bruce at The Dental Trader at 877 888 4237. I have a comprehensive database of dental companies developed for the past 25 years....I can help you find what you're looking for.

UNLIKE OTHERS WHO ONLY "PROMISE" RESULTS...we GUARANTEE you 23 - 35 new patients every month! Visit www.AttractDentalPatients.com.

"AMERICAN BUSINESS CARD has the nicest business cards I have ever seen. The foiling and embossing really make my logo jump off the paper, and my patients absolutely love them." - Mary, Jacksonville, FL. 800 555 2234.

TUSTIN Dental office space for lease on Irvine Blvd. Easy access to the 5 and 55 freeways, excellent area! Call!! Bette Robin, Select Practice Services, 877-DR-ROBIN.

CAUDILL & ASSOCIATES was who I called when it was time for me to move. "I wanted someone who knew Dentistry and leasing to negotiate for me" I was very satisfied Dr. EH (866) 513-2869.

DIVERSIFIED DENTAL & UPHOLSTERY

Upholstery - Equipment - Service



Services Available:

Mechanical Chair
Compressor Repairs
Dental Unit Painting
New & Reconditioned
Handpieces & Sterilizers
Special Upholstery for
Long Procedures
Using Ultra Leather & Memory
Foam

*Friday Night Pickup &
Monday Morning Delivery
Before you Open!*

**Your old units can
be refurbished
to look just like new!**

**New Belmont Operatory
Packages are
also available!**

**Film Processors Many
Makes & Models**



**Sterilizers
Autoclaves & Dry Heat**



Vacuum Pumps



Compressors

Best Pricing Around!

**714-827-8515
800-707-3449**

**USE PROMO
CODE # DT209**

2511 W. La Palma Ave, Unit K, Anaheim, CA 92801

GREAT DEALS ON SCICAN Statim 2000 and 5000 Autoclaves! Call Darden Dental Supply for details at 800-290-4405 x160

I PLACED MY AD ON DENTALWORKERS.COM and hired someone within two weeks. Oscar T. OM in Minneapolis, MN.

PEDODONTIST WANTED GROUP FAMILY PRACTICE IN MID-ORANGE COUNTY. GREAT LOCATION. GREAT QUALITY PATIENTS. LOTS OF ROOM FOR GROWTH. CALL SANDRA 714-554-0513.

PRACTICE FOR SALE SAN CLEMENTE 4 eq ops, 1 plmbd not eq, 1,400 sq ft suite California Practice Sales, Inc. Phone: 714-639-2775.

LOS ANGELES / INGLEWOOD This one has it all! Sign. Easy to find location. Low rent. 25+ years of goodwill. Revenues of \$70k+ per month. Super growth potential. Call Practice Sales & Appraisals (818) 999-9595.

HANDPIECE REPAIR !!! High speed \$59, Low speed \$109, Scaler \$109. 24 hours turn around. Call Kings Two Dental 1-800-715-5464.

LEGAL TIP: SELLERS Did the buyer agree to loan approval within a specified time? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

DON'T SIGN THAT LEASE! The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848.

PRACTICE ACQUISITION FINANCING for RECENT GRADUATES. Don't be rejected. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

THE PERFECT GIFT FOR YOUR DOCTOR or anyone who experiences back pain. The SwingChair automatically adjusts to align your back at all times and in all positions. With instant spinal alignment and lumbar support, you can stop and even correct nerve damage and back pain. Call 800-409-3350 or visit www.swingchair.com.

YOU'RE TERRIFIC! Thank you for referring doctors and dental companies to The Dental Trader. More & more advertisers are finding us through referrals and finding success. We are thankful for your support!

CCDL OFFERS 10 YEAR WARRANTY on Vita YZ and a LIFE-TIME warranty on Crystal YZ substructures. Your first case is half off. 661-295-1111.

PRACTICE FOR SALE PERRIS 4 eq ops, 1,608 sq ft suite. California Practice Sales, Inc. Phone: 714-639-2775.

SUNDAY CONTINUING EDUCATION SEMINARS by PDS applied clinical dentistry seminars at affordable prices. For further information please visit us at www.pdsociety.com or call 1-866-4-CALL PDS.

AT LEAST 20 PATIENTS are treated at each Dentox meeting. Come watch all. Call 858 550 9533.

TRADE IN YOUR OLD OPERATORY LIGHT AT AN UN-BELIEVABLE PRICE! BELMONT CLEASTA LIGHT FOR ONLY \$1295.00 (INSTALLED) WITH THE TRADE IN OF YOUR OLD LIGHT (WORKING OR NOT WORKING) TO MAKE THIS OFFER EVEN MORE SPECIAL, WE ARE OFFERING A PAYMENT PLAN FOR 4 MONTHS (NO INTEREST. CALL LA DENTAL: 888-331-0050 EXT 102, 105, 107.

AFTCO NATIONWIDE Practice Opportunities. AFTCO has the largest selection of practice opportunities throughout the U.S. For more information logon to www.aftco.net or call 800-232-3826.

WHY TAKE TIME AWAY from Patients to attend Continuing Education? PDS has applied clinical continuing education courses on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

CONTACT U.S. BANK with your dental practice finance needs, including acquisitions, equipment financing, practice debt re-financing, and working capital. 877.336.8346.

HOW WOULD YOU LIKE TO AVERAGE one new patient per work day...GUARANTEED? You need only visit www.AttractDentalPatients.com.

PRACTICE FOR SALE #3161 – THOUSAND OAKS – Grossing \$40k per month. Fantastic location. Low overhead. Call PPS (714) 832-0230.

TAKE ADVANTAGE OF THE FED Refi your practice acquisition loan easily and without traditional fees (mention add for promotion). LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcfinc.com.

IS YOUR OFFICE PROTECTED FOR EMBEZZLEMENT? We offer up to \$50,000 in employee dishonesty! Call us and experience the difference with the Dental Insurance Specialist! Dennis A. Rosene Insurance Agency Inc. 949-645-6000 or 800-448-4664.

NEW OFFICE CONSTRUCTION AND DESIGN call All County Construction. 714-240-7179.

FREE ESTIMATES Detailed and complete All County Construction 562-989-3350.

THE DENTAL TRADER is your one-stop dental shop! You will find everything you need here. Buy it - Sell it - Trade it here. Free ads for dentists & staff. Free subscriptions to all Calif. licensed dentists. Gotta question? Visit our FAQs page at www.dentaltrader.com or call us at 877 888 4237.

PRACTICE FOR SALE POWAY 6 eq ops, 2,351 sq ft suite. California Practice Sales, Inc. Phone: 714-639-2775.

OSHA REQUIRES QUARTERLY STAFF SAFETY MEETING. Let O.C.P.I. take care of them for you. See O.C.P.I. ad this issue.

NEED A PRACTICE ACQUISITION LOAN? 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.



SCAGD Presents Continuing Education Meetings



**Sunday, March 15, 2009: Endodontic Update: 8 CE Units
New Materials & Their Clinical Uses.**

Dr. Sergio Kuttler

Tuition: AGD members: \$99; Non-members: \$119

**Friday & Saturday, March 20-21: Implant Placement,
Restoration and Bone Augmentation Workshop for All Dentists: 14 CE Units**
Drs. Gerald Niznick, Dennis Smiler, Muna Soltan, Robert Garfield and Brian Banton, CDT

Tuition: Dentists; \$350; Assistants: \$75/day

Attendance limited to 40 dentists. Only 5 openings left as of December 1, 2008. The bargain of a lifetime.

Includes Breakfast & Lunch

Registration: 7:00 am, Program 8:00 am - 4:00 pm

**Embassy Suites Hotel - Anaheim South
11767 Harbor Blvd., Garden Grove, CA 92840 714-539-3300**

Registration Form

Name _____ AGD # if member _____

Address _____ City _____ State _____ Zip Code _____ Telephone _____

Fax _____ E-Mail _____

Credit Card # _____ Expiration _____ Amount _____

Zip Code for Credit Card Statement _____ If paying by check, Check Number _____

Mail or Fax Registration to SCAGD c/o Robert E. Garfield, DDS, 2720 Aqua Verde Circle, Los Angeles, CA 90077

Fax: 310-472-6729 Telephone: 310-471-4916



**Sponsored by
The California Academy of General Dentistry
January 24 & 25, 2009**

***Implant Placement & Restoration 2-Day Workshop*
Instructor Jack Hahn, DDS
16 CE Units of Participation**

Nikko Hotel, 222 Mason Street, San Francisco

Continental Breakfast & Lunch & Reference Syllabus Included

What are you waiting for? This is your chance to get started now!

Tuition: \$595 for AGD Members; \$795 for non-members



Classroom Seating is Limited to 100. Make Your Reservations Early.



Contact: CAGD, 2063 Main St. #418, Oakley, CA 94561

For Information call: Lynn Peterson, 877-408-0738



"WHEN THE TIME CAME FOR US to spend hundreds of thousands of dollars on our renovation project we needed a construction company that held a high set of standards. I trust CMM Construction; they provided us with quality workmanship. CMM is knowledgeable and easy to work with. We had specific requirements and CMM produced great results! I look forward to working with them in the near future." (949) 489-9393.

SACRAMENTO COUNTY PRACTICE Available Predominantly fee for service, Well-established GP and Cosmetic practice in single occupancy professional building with 6 fully equipped ops. Approximately 2,800 active patients. 2007 GR \$1.8M+, 2008 GR on track for \$1.8M+. Building available at Fair Market Value. Practice Asking \$1,050,000. Contact Carroll & Co (650) 403-1010, www.carrollandco.net.

VERY FAST Jason Wood didn't take much of my time. Everything was perfect. Yes!! Gloria Nollie, D.D.S., Carmichael, California. (Wood and Delgado, 1-800-499-1474).

NOT USING IT? SELL IT! Place a free ad in The Dental Trader. Use the form in the back of this issue or place it online at www.dentaltrader.com. The first 20 words are free!

NEW DENTAL OFFICES/BUILDINGS FOR LEASE/SALE Adjacent to Palmdale Regional Medical Center. Challenger Business Park, Palmdale, CA. Lee & Associates 661.341.3300.

BRAND NEW DENTAL CONDOS/BLDGs for sale and lease in Conejo Valley/Simi Valley/Moorpark. SBA financing available. Lee & Associates 818.223.4388.

TARZANA DENTAL OFFICE WITH RETAIL FRONTAGE FOR SUBLEASE-Five Operatories Fully Equipped, Exceptionally Spacious. Linda Brown TOLD Commercial (818)466-0221.

PRACTICE FOR SALE LV-565 LAS VEGAS - 3200 sf w/8 ops in growing Rainbow/Sahara Area. REDUCED TO ONLY \$395k Timothy Giroux, DDS/Broker 800.641.4179.

BALDWIN PARK #2 (5) op computerized G.P. for sale. (4) ops eq't'd, 5th plumbed. Cash/Ins/PPO/Denti-Cal pts. In a strip ctr w good signage/visibility. Easy Dental s/w. 2008 Gross Collected approx. \$230K p.t. Can do more f.t. D&M Practice Sales 818.591.1401.

FOR LEASE LAKEWOOD, CA. PRIME LOCATION WITH HIGH TRAFFIC BOULEVARD FRONTAGE, AMPLE PARKING. CURRENTLY SUCCESSFUL ORTHODONTIC PRACTICE. ADJACENT TO LONG ESTABLISHED 14 OPERATORY GENERAL DENTISTRY PRACTICE. IDEAL FOR ORTHODONTIST, ENDODONTIST OR PERIODONTIST, CALL KATHY 562-421-8446.

5 ADEC DENTAL CHAIRS & LITES \$1500 ea. air compressor & vacuum, \$600, pano x-ray (make offer) & chair, All equip. recently serviced/great condition. Redlands Mark 480-993-5878.

WOULD YOU LIKE HAVE YOUR DENTAL TRADER delivered to another address? Just complete the Subscribe/Change Address form at www.dentaltrader.com.

WITHIN 24 HOURS after posting on DentalWorkers.com we found a department denture manager. Linda L. Edmonds, WA.

SOUTHERN SAN DIEGO, CA Motivated Seller! 4 op (3 equipped) GP located in a newly renovated building in a highly desirable area of the city. Collections in 2007 exceeded \$530,000. (Note: The dental practice suite to be purchased with the practice.) Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

FRESNO, CA GENERAL PRACTICE beautiful state of the art, fee for service office 1350sq ft., 4 operatories, collected 223+K in 2008 based on 2 1/2 working days. Asking 278K. Contact Dr Elsayed 1-909-800-3467.

THREE MATCHING REUPOLSTERED Ritter Knight Model L chairs, rarely used after redone. \$750 each, \$1900 all three. 909-260-0367.

DENTAL FRONT OFFICE NEEDED in Santa Ana Office. Must speak English and Spanish, reliable, hard-working. No experience OK. (714)728-4017.

CORONA, CA Subleasing Chairs. Welcoming ORTHO/O.S. DAYS: T,W,THR. New facility. Front/back staff available 951-733-8512.

PRACTICE FOR SALE BUENA PARK 6 eq ops, 2,100 sq ft office California Practice Sales, Inc. Phone: 714-639-2775.

ORTHODONTIST available in San Diego +40 miles. Very knowledgeable and friendly. Children/adults. 10 years experience with interdisciplinary approaches. Contact: webuser4852@earthlink.net.

EXPERIENCED RDH NEEDED for 1-2dys/week in high-end south OC dental practice. Great Salary/bonus. foothillsmile-designs@yahoo.com, 949-587-2800.

DO YOU FEEL LIKE THE CIRCULATION through your legs is being restricted or cutoff? The SwingChair provides ideal circulation and even assists you in getting up. Designed by a Chiropractor, the SwingChair is your remedy to dentistry's unique backaches. It's the perfect office chair. Call 800-409-3350 or visit www.swingchair.com.

PANORAMIC X-RAY Belmont brand, 3-year-new, in Arcadia for sale, (upgrading to digital) asking \$9,900, interesting person, email to dds898@gmail.com.

NEED NEW DENTAL EQUIPMENT FINANCING? Get a quick approval! LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcfinc.com.

SANTA ANA 7 ops. Great Exposure. In the Heart of the Artists Village. Must sell ASAP, leaving city. \$350k OBO. 310-666-3564.

LEASE OR SHARE A SPACE in a new office/school in Pasadena Historic Building (staff & supplies provided) 626-345-0005. ask for the free CE units.

DENTAL DIRECTORY



CALIFORNIA PRACTICE SALES INC.

John Knipf
President

(714) 639-2775
www.calpracticesales.net

326 W. Katella Ave. #4-G
Orange, Ca 92667

SAVE ON INSURANCE!

Serving Dental
Practices for
over 30 years!



- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance

DENNIS ROSENE
2503 Eastbluff Drive, Ste. 201
Newport Beach, CA 92660

800-448-4664

**One
Monthly
Payment!**

WOOD & DELGADO

Attorneys At Law

Representing Dentists for over 20 Years in the Areas of:

Real Estate • MSOs • Practice Purchase Agreements
Partnership Agreements • Leases
Space Sharing/Group-Solo • Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law
Jason P. Wood, Attorney at Law
Toll Free: 800-499-1474 • Fax: 800-511-2138
Visit our website at: www.dentalattorneys.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365
Phone: 818.591.1401 • 866.425.1877 Outside So. CA
www.dmpractice.com



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phildr@cox.net

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708
le@lecpa1.com

Success Through Diligence

**ALL
COUNTY
CONSTRUCTION**
Dental Office Design

DESIGN/BUILD

**T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation**

562-989-3350

Free Estimates

Lic. #669244

888-302-6111



Law Offices Of

Norman L. Schafler, D.D.S., J.D.

Attorney At Law

Experienced Handling of:
Dental Board Matters

"We Understand Your Needs"

805-343-0975



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience
with the San Diego Dental Community

For More Information Call:

(760) 599-7828

WWW.SDPRACTICESALES.COM



Go for the best - Get the *Highest Rated Software* by the ADA*

800-273-5033

Online demo - **www.ez2000software.com**

DENTAL DIRECTORY



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust - Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



Say Adios to OSHA....
Let OSHA COMPLIANCE
PARTNERS, INC.

Take Care of Everything

*Pick-up of all Hazardous & Medical Wastes
Staff Training, OSHA Manual, Container
Labeling, "Mock" Inspection of your office
and More.....*

Call Toll-Free 888-55-WASTE
or 888-559-2783 - Ask for Miguel Castaneda

Diversified Dental & Upholstery

New & Used Dental Equipment	Complete Dental Chair Refurbishing
Mechanical Chair Repairs	Special Upholstery for Long Procedure Patients
Service Tech. Available	

Call us for a Free Estimate!
(800) 707-3449 OR (714) 827-8515
www.DiversifiedDental.Net



WESTERN PRACTICE SALES

John M. Cahill Associates

*Working Together to Serve You Better
Dentists Serving Dentists*

Timothy G. Giroux, DDS
John M. Cahill, MBA

Jon B. Noble, MBA
Edmond P. Cahill, JD

800.641.4179

wps@succeed.net
westernpracticesales.com



SPACE AVAILABLE
Call 877-888-4237



QUATRON CONSTRUCTION

Designers & Builders of Quality Dental/Surgical Offices
The Trusted Name in the Industry

- New Practice/Renovations/Expansion
- Excellent References from Dentists, Sales Reps, Architects & Realtors
- Free Initial Design Consultation
- Licensed/Bonded/Insured

www.dentalconstruction.com

1-800-595-3740

Established 1985

ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- Experienced & Knowledgeable
- All Inclusive Packages
- Free Website Services

805.963.1120

www.transdental.com
RWO@transdental.com



Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal
of Dental Practices

Serving the professions since 1966

How much is your practice worth??

Contact: Tom Fitterer

714-832-0230 • Fax: 714-832-7858

E-mail: PPSincnet@aol.com

Sellers-Free Appraisal (800)695-2732

Trask Construction Co.

GENERAL BUILDING CONTRACTOR

EMILY THIEF TRAN

Commercial & Residential

Insured and Bonded
Specialize in Dental
Offices from A to Z
22 years in business

Design, build or install
Custom Dental Cabinets
Obtain loans at lowest
interest rate
Supply dental equipment

Tel: (714) 537-5312 • (714) 539-8565
Cell: (714) 797-5260 • Fax: (714) 638-5857

State License
#540153B

ZAHAR FALLAHI, CPA, MBA, JD

32 Years Experience

The Dentist's CPA

Tax Planning, Accounting, New Practice & Incorporation

714-546-4272

1503 South Coast Dr., Suite 207, Costa Mesa, CA 92626

Visit our Website: ZFCPA.com for Free Tax Forms

Who Do I Trust?



When a new patient signs your forms and sits in your dental chair, he or she is placing their dental healthcare in your hands. They are entrusting you to act in a professional and caring manner and to put their best interests at heart. When a dentist signs a listing agreement with a dental practice broker, he or she is entrusting them to act in a professional and caring manner, with their financial business interests at heart. Just as the dental patient must carefully select a dentist, you must carefully select your broker.

At D&M we understand the trust issues of these transitions and we have honored them for over 14 years with successful results.

D&M will handle all the paperwork, transfer the commercial lease, secure favorable loan rates and terms and be present at every meeting. We accept our duty to provide professional, caring services to the highest standards...just as you do with your patients.

Buying or selling your practice should be a painless, even comfortable process. With D&M on your side, it will be.



*Trust your Practice Purchase or Sale to
"The Personalized Service Dental Broker"®*

818.591.1401

www.dmpractice.com

P.O. Box #6681, Woodland Hills, CA 91365

02.09

TARZANA DENTAL OFFICE SPACE FOR RENT 2 DAYS PER WEEK FULLY EQUIPPED CALL FOR DETAILS 818 343-0013.

LOOKING FOR P/T dentist near Fresno CA. (909)997-3003.

DENTAL PRACTICE in Ventura, CA for sale. Great location with low rent. 5 ops, ppo, ffs practice for sale. Increasing production every year. 2008 projecting 800k. 3 days hygiene open 4 days a week. Low rent in 2000 sq foot space. Marketing plan in place as well as excellent staff. Call (818)424-4057 or email jnduncandds@gmail.com. Won't last long!!

OWN YOUR OWN BUILDING! New development. Newbury Park, CA. 1,609 SF – 15,492 SF. SBA financing! Lee & Associates 818.223.4388.

LOOKING TO BUY sell, start, or expand upon an existing dental practice? Contact U.S. Bank Practice Finance today at 877.336.8346!

SACRAMENTO COUNTY Predominantly fee for service, Well-established GP and Cosmetic practice in single occupancy professional building with 6 fully equipped ops in modern 2,000 square office. Approximately 2,800 active patients. 2007 GR \$1.8M+, 2008 GR on track for \$2M+. Building available at Fair Market Value. Practice Asking Price \$1,050,000. Contact Carroll & CO. (650) 403-1010, www.carrollandco.net.

DENTAL ASSISTANT NEEDED Bilingual a plus, but NOT required. Great benefits, Bonuses, FUN OFFICE. Location: San Fernando Valley. (818)518-7426.

SMALL DENTAL EQUIPMENTS REPAIR Curing light, Autoclave, Film Processor etc.... Quick turn around, free loaner. Call Kings Two Dental 1-800-715-5464.

YES, KNOWLEDGEABLE skilled, reasonable. Gary Davis, D.D.S., Lodi, California. (Wood and Delgado, 1-800-499-1474).

FOR SALE AcuCam plus intraoral camera, Acuprunter NI2000, Sony TV display, portable stand, \$200. Oceanside, CA. 760-845-5486.

"MEET ME IN MONTANA" Do you love to ski, hunt, fish and golf? Many general and specialty practices available. No charge to buyers. Call Wendy at 866.348.3820. wendy@mydentalbroker.com.

BURBANK FOR LEASE large suite, high visibility, signage, ample free parking. ideal for dental or medical group. amal (818) 515-2555.

INLAND EMPIRE georgous practice. \$89000 includes equipment, buildout, and furniture. (951) 544 1027 or smileartist@verizon.net.

ESTABLISHED GP PRACTICE in Brea, CA seeking associate to join our progressive and motivated team. Email CV to: dentalg@yahoo.com.

THE Dental Trader

Buy, Sell or Trade all things Dental

CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: tradestaff@cox.net

Web: www.thedentaltrader.com

Old Address

Dentist's Name: _____

Address: _____

City/State/Zip: _____

New Address

Dentist's Name: _____

Calif. Dental License #: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.

For faster filing, submit this form online at

www.thedentaltrader.com

IRVINE DENTAL OFFICE partnership /sale royatoomarian@yahoo.com.

LEGAL TIP: BUYERS What if you can't get insurance panel privileges for three months? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

ACUCAM INTRA ORAL CAMERA with cart, video monitor Acuprinter and foot control. \$995.00 OBO 805-217-4300 Email: smilepower@dslextrreme.com.

ORTHODONTIST AND ENDO DR. need. Please call (626)572-7211. Good Location.

TRICKS OF THE TRADE Do you have that trick up your sleeve that you would like to share. Send it in and if it is Original we will publish it in our coming issue of TRICKS OF THE TRADE FOR DENTIST. Send your idea to tricksofthetradefordentist@hotmail.com.

KAVO HIGH SPEED HAND PIECE (Super torque 625 CD) for sale. Will accept best offer. Interested contact @ sacdentsspecialist@yahoo.com.

Copyright 2009 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at:
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: _____

This ad is for (check one): ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

Reader Ad Rates:

- ☐ 20 words or less-*FREE (\$1. per word thereafter-65 words maximum) _____
- ☐ All Bold Type: Add \$10.(add option: \$10) _____
- ☐ All Bold Type with Bold Border: Add \$15.(add option: \$15) _____
- ☐ Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____
- Total # of words (first 20 words free-add \$1. per word after first 20 words) _____

Total: _____

Advertiser's Name: _____

Charge Card Billing Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Authorizing signature: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month

COMMERCIAL AD FORM FOR BUSINESSES

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: www.thedentaltrader.com,
mail w/check or Fax submissions
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: _____

This ad is for: ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

Bonus Feature Reader Ad Rates:

- ☐ 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... _____
- ☐ All Bold Type:(add option: \$10) _____
- ☐ All Bold Type with Bold Border: (add option: \$15) _____
- ☐ Black Box with Bold White Lettering: (add option: \$20) _____
- ☐ Total # of words (first 20 words \$20-add \$1. per word after first 20 words) _____

Total: _____

Name: _____

Charge Card Billing Address: _____

City: _____ State: _____ Zip: _____

Tel No.: _____ Fax No.: _____

E-mail: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.



Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal of Dental Practices

Serving the professions since 1966

How much is your practice worth??

www.PPSDental.com

BUY-SELL-TRADE (TAX DEFERRED)

Call P.P.S. Today

100% Financing available within 30 days,

financing approval within 6 days.

PPS NO. CALIFORNIA - (415) 899-8580

Northern CA website. www.PPSsellsDDS.com

- 5946 - Sierra Foothill's. Jackson Area. Pay \$50k - make \$150k+ in profits after debt service first year. Collected \$265k in 07.
- 5947 - Southern Humboldt County's Garberville - \$65k buys practice averaging \$365k/yr in collections on 3 day week. 2 days of Hygiene. 80% Private pay.
- 5949 - Growing Sacramento Foothill community. Beautiful 6 op facility. 6.5 days/week of Hygiene. Large patient base.
- 5954 - North Sacramento's Uptown. This is a goldmine. Established 42 yrs in same neighborhood. Virtually no competition. Refers out \$50k+ in Endo.
- 5956 - Sacramento's El Dorado Hills - Hi tech Dental office. \$140k acquires "turn key" high tech office" in upscale area. Fully computerized.
- 5957 - Walnut Creek Managed care. Best location. Consistent \$790k/yr performer. Profits of \$175k on collections of \$377k first 6 mo. of 2008.
- 5958 - Tracy - 7 year old practice. \$150k invested here. Absentee owner. Projects \$390k in collections. Had done very well when Owner is here.
- 5959 - Sunnyvale - Collected \$1.46 mil for 12 mo's. 6 Ops with 7th available
- 5960 - San Jose - Tracking \$2.75+ mil in 08' - 7 Ops. Great location.
- 5961 - Antioch - 2008 shall collect \$300k on 3 day week.
- 5962 - San Francisco's So. Bay. 2 office practice shall collect \$4.25 mil in 08'. Strong relationships with Unions.
- 5963 - Santa Rosa's Rincon Valley - Long established & housed in 3 yr old custom designed building. 4 equipped Ops, plumbed for 2 more.
- 5964 - Santa Rosa's Doctor's Park. Great start up opportunity. Centrally located, this opportunity consists of a fully furnished and equipped 3 Op dental suite. 100% ownership in equipment and 1/8th ownership in R.E.
- 5965 - Contra Costa County's Interstate(80) Near Hilltop Mall. On 26.5 hour week, Annual collections have averaged \$640k with Profits of \$300k year from 2005 thru 2007.
- 5966 - Merced-Long establishd practice. Collected \$420k last yr w/50+ net profit.

Prospective Buyers - For Hot Releases Submit your Resume by facsimile mail (714) 832-7858 or

E-mail PPSIncnet@aol.com

PPS SO. CALIFORNIA - (714) 832-0230

Website - So. CA www.PPSdental.com

- 3012 - Apple Valley area - HMO - \$20k Cap checks per month. R.E. in newly renovated office available at \$1.5k. Practice \$950k.
- 3047 - Korean G.P. @ 101 & Vermont. Est 30+ yrs. Senior Seller refers out a lot.
- 3058 - San Bernardino area Practice. Across from large local hospital. 1,316 sq. ft., 3 operatories, 2 equipped. Office is modern with digital X-ray and camera.
- 3082 - Escondido Area- DDS Partnership on Sure - fire success.
- 3087 - No. Hollywood - Valley Village. Emergency sale. 3 Ops. Free standing building. Established many years. Gross \$400k+, F.P. \$260k. Make offer
- 3107 - West LA. Grossing \$850k. 6 Ops. Hi visibility storefront. Valuable Real Estate also for sale. Seller will transfer over 1 year period.
- 3108 - Palm Springs/Palm Desert GP. Grossing \$1.2mil. Gorgeous state of art. F.P. 50% \$600k or for 100% \$1,200,000
- 3109 - Pico/Wilshire near Hoover. PT GP Grossing \$100k. Hispanic area. 4 Ops. 100's of patients. "Cash". F.P. \$85k.
- 3114 - Orthodontist - Grossing \$800k, net \$400k. LA area.
- 3125 - Redlands. Hi visibility Shopping ctr. Beautiful 4 Ops. Grossing \$60k/mo.
- 3126 - Hemet - Shopping center. Some HMO - 4 Ops - First class.
- 3130 - Covina/Azusa - GP established many years. Shopping center. 1,500 sq. ft., 6 Ops, 4 equipped. Only \$2,500/mo rent. Thousands of autos pass daily. Hi identity corner. \$300k FIRM.
- 3131 - Anaheim. Est 40 yrs. 1,100 sq.ft., \$1,700/mo. 3 Ops, Ball Rd busy interstn Gross \$360k/2 day wk. 30 patients p/wk. panograph & Cepth paid \$50k.

ORTHODONTIC BUYERS NEEDED 4 SO. CALIFORNIA

- 3137 - Chino Hills. New shopping ctr. Absolutely gorgeous. \$450k make offer.
- 3140 - San Marino - Pasadena/Arcadia. Grossing \$850k. Est. 36 yrs. Classic Crown and Bridge. 6 Ops. 2,220 sq.ft. Free standing building on famous Bl- busy intersection. FFS - w/ few PPO's. Full price \$900k.
- 3147 - Fantastic Location. \$1 million for sure within 36 mo. Seller motivated.
- 3148 - So. Bay/Torrance area. PT time. \$15k/mo. Est. 10 yrs.
- 3149 - Riverside/Moreno Valley GP. Grossing \$1mil+. Group practice.
- 3150 - San Pedro - GP Established 27 yrs. Works 4 days. Cash, Insurance & PPO's. No Denti-cal, No HMO's. Refers out Molar Endo, O.S., Ortho. Hi visibility location. 1,700 sq.ft., 2 Ops digital Adec unit.
- 3157 - Specialist/s Wanted - to purchase or set up Practice - on terms that would provide handsome income. Anaheim Hills. Hi-visibility shopping center Location. Next to Starbucks. Gorgeous 4 Op office.
- 3158 - Glendale - GP on busy intersection. Full time D.D.S. Low rent. Bargain
- 3159 - Sunland - Near Fwy. Grossing \$200k+. Store front. Hi identity. 3 Ops.
- 3161 - Thousand Oaks - GP. in large shopping ctr. Gross \$500k+ refers out.
- 3163 - Coming Up! Beverly Hills - \$250k+. Est. 40 yrs. 3 Ops. Nice opportunity.
- 3164 - GP. Temecula/Murrieta area. Currently collecting \$30k/mo. Ins & cash only. 1,700 sq.ft., 5 Ops. Located in shopping center.
- 3165 - San Clemente. \$800k+ in .1,600sq.ft. beautiful 4 Ops, room for 5th.. 40 - 50 new patients per month.
- 3168 - Apple Valley/Hesperia - LOCATION LOCATION LOCATION. 6 Ops vacant. Previously \$900k. Mexican market. 100's of shopping ctr patients. F.P. \$85k
- 3143 - Palmdale/Lancaster - Super fast growth area within Palmdale and Lancaster. Bull dozers moving 360 degree around 2 yr new shopping ctr across street from a \$100 mil new hospital. Sweetheart lease in high growth area. Absentee Seller had to quit marketing because associate could not handle more than 15 patients/day.
- 3166 - San Diego/El Cajon - (Emergency Sale) Hi traffic Shopping center. 2,900 sq.ft., 10 Ops. Like new 4 yrs. Grossing \$50k/mo. Near two fwys. F.P. \$550K. Hi tech office.
- 3167 - Santa Barbara - 12 Ops in one of Largest Shopping centers in S.B. Most all specialty work referred out Entrepreneur Full time DDS will do \$2 million. Bargain at \$900,000 firm.
- 3169 - G.P. - Hi Traffic Location - 3 Ops. Low rent. . Growing Practice. Lots of room for growth. Refers out Pedo & O.S. F.P. \$320k

****FOUNDERS OF PRACTICE SALES****

100 years of combined expertise and experience!

3,000 Sales - - 30,000 Appraisals

****CONFIDENTIAL****

PPS Representatives do not give our business names when returning your calls.

****BUYERS AND SELLERS SAY****

"We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you."

Southern California

Tom Fitterer & Dean George

PPS So. California (714) 832-0230

Fax (714) 832-7858 E-mail: PPSincnet@aol.com

Web address: www.PPSDental.com

Wanted - G.P.'s in all areas. This is the Hottest Sellers Market in History. Sellers may want to relocate to take advantage of this Sellers Market. Get excited & build new practice in high growth area.

#111 - \$10,000,000 Possible. Starting 18 months from now. 2 Large Group practices within 15 miles of each other in LA. Now Grossing \$7.5 mil. Register your interest with your bank statement - Tom Fitterer

SELLERS-FREE APPRAISAL (800) 695-2732

SELLERS-FREE APPRAISAL (800) 695-2732



CALIFORNIA PRACTICE SALES, INC.

Specilizing in the Selling and Appraising of Dental Practices



HOW WE ASSIST DENTISTS WHO DESIRE TO SELL

Everything you've built, dreamed about and worked for will be riding on the successful sale of your practice. We can steer you around the pitfalls, guide you through the legal and tax snares, and help you get more for your future from the business you have built over your career. When you take on the task of selling your practice, there are unseen roadblocks that can turn what appears to be a straight-forward business transition into a drawn out ordeal. This costs you money and can erode the equity you have been building in your practice. Our process is geared for a smooth and prompt transition.

California Practice Sales has helped hundreds of dentists with practices just like yours to maximize their profits. We have lenders that will finance 100% of the sales price of your practice - lenders that perform professionally and timely. We provide third party assistance in the negotiation process and assist you in addressing all facets of the transition. We have over 10,000 potential buyers in our system, and advertise nationally.

Call today for a consultation and estimate on the value of your practice - there is no cost or obligation.

HOW WE ASSIST DENTISTS WHO DESIRE TO PURCHASE

We are the primary information providers on available practices to dentists who want to purchase for the first time, purchase due to relocation or add additional offices. Our brokers and agents build one-on-one relationships so we understand your needs and desires - and we then assist you in searching out the right practice.

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

714.639.2775 • Outside 714 area, call 800.697.5656 • Fax 714.771.1346

**To view more listings, visit our website at
www.calpracticesales.com**