

# THE Dental Trader

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*Pat Wood is knowledgeable, fair and a nice guy!"*

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Linda Brown  
Sales Associate

# D & M

PRACTICE SALES AND LEASING



Paul Maimone  
Broker/Owner

## FRESNO COUNTY

**FRESNO COUNTY #1** - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections \$375K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Low overhead/high net income. **PRICE REDUCTION.**

**FRESNO COUNTY #3** - South county location. General practice & condo for sale. (4) op computerized office. Nice equipt. Mixed patient base. Gross \$500K+/yr. Seller retiring.

## KERN COUNTY

**BAKERSFIELD SUBURB** - (2) op computerized G.P. & Duplex Bldg. for sale. Annual Gross Collections \$160K+ on 3 days/wk. Cash/Ins/PPO Patients. **NEW**

## LOS ANGELES COUNTY

**ARLETA** - (2) op G.P. located in a store front with pole signage. Gross collections \$150K+ part time. Cash/Ins/PPO/Denti-Cal patient base. Low overhead (52%). High net (48%). Great starter practice or satellite office. Seller is selling due to health reasons. **NEW**

**ENCINO** - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections \$400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. \$2,000/mos. **PENDING**

**GARDENA** - (3) op computerized G.P. located in a shop ctr. with excellent exposure/visibility/signage. Cash/Ins/PPO. Panorex equipped. 2004 gross collect \$522K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

**GLENDALE #5** - (3) op G.P. for sale. Nicely appointed. Gross \$20K/mos on (3) days/wk. Cash/Ins. Seller returning to school. **SOLD**

**HAWTHORNE** - (4) op computerized G.P. for sale. (3) ops Eq't'd. (1) plumbed. Cash/Ins/PPO/Denti-Cal/CAP patient base. Approx. (40) new patients/mos. 2004 Gross Collect. \$311K+. \$5K+/mos CAP cks. **NEW**

**LAWDALE** - (3) op computerized G.P. Strip Ctr. location. Cash/Ins/PPO/Denti-Cal. Projected 2005 Gross Collect \$321K. **NEW**

**LOS ANGELES #3** - (2) op computerized G.P. and Condo for sale. Cash/Ins/PPO & small amount of Denti-Cal. 2004 Gross Collect. approx. \$180K on two days/wk. 2005 Projection is \$190K-\$200K on two associate run days per week. Can easily increase production/collections if owner operated and more days.

**LOS ANGELES #4** - (7) op computerized G.P. Like new equipt. Cash/Ins/PPO. 2004 gross collect \$590K+ on (3) day wk. Fluency in Korean helpful. Seller moving. **NEW**

**LA VERNE** - (3) op computerized G.P. located in a shop ctr. with exposure/visibility/signage. Cash/Ins/PPO. Panorex and Intra-oral Camera system with docking stations. 2004 gross collect \$578K+ on (4) day wk. Seller retiring. **NEW**

**MISSION HILLS** - (5) op computerized G.P. Located in a prof. bldg. Cash/Ins/PPO only. (4) year w't'd average Gross Collect \$1.065M/year. Seller retiring. **NEW**

**MOUNTAIN RESORT AREA** - (2) op computerized G.P. less than (2) hrs from L.A. 2005 Gross Collect, projected at \$225K+ on (2) days/week. Start up/Expand/Semi Retire? **NEW**

**SAN GABRIEL VALLEY** - (5) op computerized G.P. Gross Collect \$500K+/year. Cash/Ins/PPO only. Digital x-rays. Recently remodeled. Beautiful! **NEW**

## ORANGE COUNTY

**SOLD OUT** - Room for the next Orange County seller available.

## RIVERSIDE COUNTY

**SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics. **NEW**

## SANTA BARBARA COUNTY

**SANTA BARBARA** - beautiful (2) op turnkey office. Everything you need to see patients. Priced less than build out costs.

**CENTRAL COAST #1** - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. \$350K on 3 1/2 days per week. Cash/Ins/PPO.

**CENTRAL COAST #2** - (3) op computerized G.P. for sale. (2) ops eq't'd. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections \$500K+/yr.

## SAN BERNARDINO COUNTY

**VICTORVILLE** - (3) op G.P./Prosthodontic office located in a one story professional bldg. Ave. annual gross collect. \$334K on (3) day week. Cash/Ins. patient base. **SOLD**

## SAN DIEGO COUNTY

**CHULA VISTA** - (3) op G.P. Located in store front with visibility/exposure. Cash/Ins/PPO/CAP. Gross Collections \$440K+/yr. **NEW**

**NORTH SAN DIEGO CTY** - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eqt. Excellent growth area. **SOLD**

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## SAN LUIS OBISPO

**ARROYO GRANDE** - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD**

**SAN LUIS OBISPO** - Great place to work and play. (4) op computerized G.P. (3) ops eq't'd. 2004 Gross Collections \$409K on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility. **SOLD**

## VENTURA COUNTY

**OXNARD** - (4) op G.P. and free standing bldg. 2004 Gross Collect. approx. \$300K. Cash/Ins/PPO/Denti-Cal. **SOLD**

**WESTLAKE VILLAGE** - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eq't'd (1) op plumbed not eq't'd. Cash/Ins/PPO patients. Annual Gross Collections \$450K+. Like new equipment with digital x-rays. **NEW**

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“I didn't realize the crucial decisions involved in incorporating until I hired Mr. Olson. He took the time to explain these issues, and saved me thousands of dollars in the process!”

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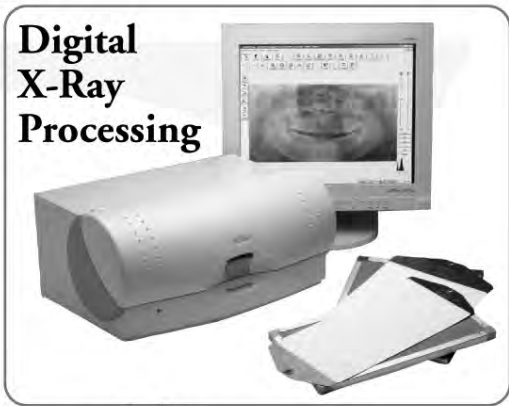
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# Handpiece Trading Post

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**2005 is a special year for getting 100% tax write-offs on equipment.** If you are thinking about replacing those old chairs or units **now is the time!!!** We specialize in rebuilt chairs and units come with a 1 year guarantee. Please call for referrals in your area! We also invite you to trade-in your old equipment or make us an offer and we will consider it.

*"We welcome trade-ins on equipment and supplies!  
Since 1980 family owned and operated!"*

## Handpiece Repair

**Anniversary Special**  
**Hi speed repair.....\$49!!!!**  
Rebuild, Midwest, NSK, etc.



**We can fix the unfixable!**  
Send us those handpieces that your current repair guy said aren't worth fixing or "can't" be repaired! We have lots of extra parts and the experience! We'll give you free estimates!

**The Super Bearings are Here!!!!**  
4 month Warranty for Midwest Tradition, Quiet Air, and NSK, etc.\$49, will run like new, no vibration, quiet!  
Kavo, Euro-Bearings!  
Super quiet, 10 mo. warranty.....\$149  
Star 430 no-lube, 10 mo. war.....\$149  
Low speed overhaul....1 yr. war...\$169  
Our tech. has over 15 yrs. experience!  
**Speedy, same day in- out repair!**

## Big Equipment!!

Adec Priority Chair with delivery and light \$4999



P/C Chairman chair with

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Other units available!

All equipment rebuilt with

1 year warranty!

Call for referrals

in your area!

We buy used dental

equipment!

## Rebuilt/new HandpieceSpecials!

Kavo, NEW! p/b, multi, f/o.....	\$599
Kavo Klone, new, multi, f/o.....	\$399
Adec Synea, rebuilt.....	\$399
Tradition, power lever, reb.....	\$225
Tradition clone, new, p/b.....	\$299
Traditon p/l, f/o, reb.....	\$350
Tradition clone, new, p/b. f/o.....	\$399
NSK, p/b, f/o, reb.....	\$279
NSK clone, new, p/b, f/o.....	\$399
Titan L motor, f/o w/latch hd. new.....	\$695
Star 430 SWL, no-lube, reb.....	\$369
Star 430 SWL clone, new p/b, f/o.....	\$399
Lares, F/O, P/b reb. 6 mo. war.....	\$275
Quiet Air, rebuilt, 6 mo. war.....	\$149
Shorty, reb, w/ nosecone or sheath/head...	\$399
Titan S or SW scaler w/tip, reb.....	\$299
Kavo 2307L or 2320L with contra head.....	\$799
Tru-Torq, reb. 1 or 2 speed, w/sheath.....	\$299
Titan generic latch heads, new.....	\$59
Shorty generic latch heads, new.....	\$69

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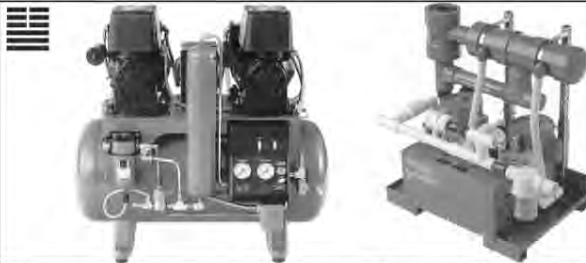
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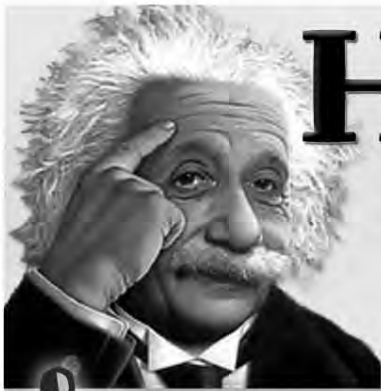
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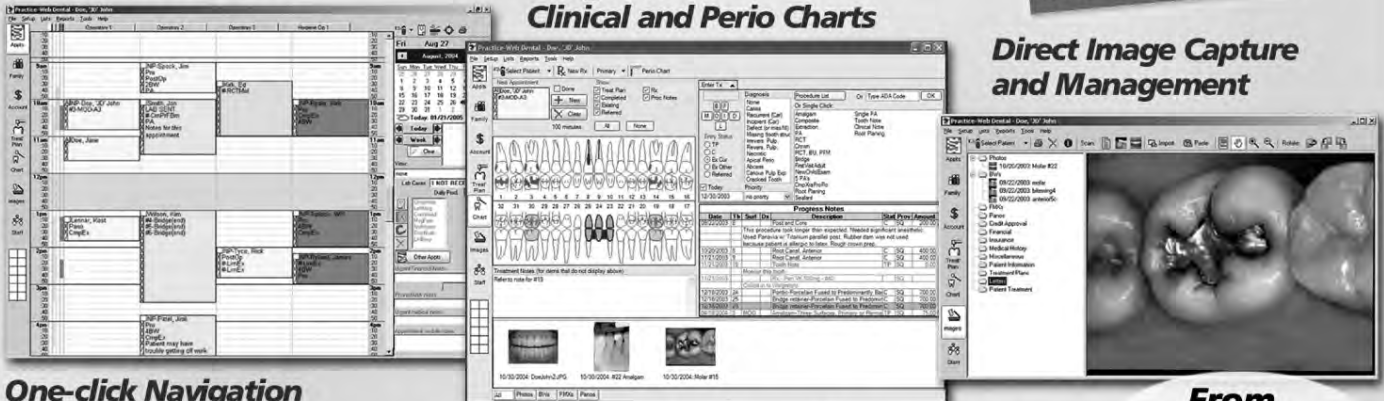
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**CARSON CITY, NEVADA:** Both building and dental practice for immediate sale. One non owner dentist is retiring and the other is selling but would like to come back as the associate to the new buyer for two or three days a week. Building can be purchased at no money down and the lenders will finance 100% of the dental practice loan. The building is attractive and has a basement. There are 6 operatories all with new dental chairs and delivery systems.

**ORANGEVALE:** For Sale - This practice has operated in its present location as a satellite practice for the last 12 years. There are three ops. The office is located in a good location with excellent visibility.

**REDDING:** For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K with less than 60% overhead. Office and building have a new modern appearance and is located on a major throughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

**LAKE TAHOE:** (South Shore) For Sale - How does it get better than this? A successful family oriented practice located in the heart of beautiful Lake Tahoe has gross receipts of over 850K in 2004 with low overhead. There are 4 operatories with 5 days of hygiene. If you ever wanted to locate in a resort community with extensive summer and winter sport activities and have a very successful dental practice at the same time you should consider this opportunity.

**MODESTO:** For Sale - Gross Receipts for this practice in 2004 were one million six hundred thousand. The practice was acquired in 1970 and has been in its present location for 27 years. There are 15 days of hygiene. The office has 7 treatment rooms in 2200 sq ft. Digital X-rays, Panoramic X-Ray, Laser and Intraoral Camera. Owner would like to return as associate for two days a week.

**S. FRESNO COMMUNITY:** For Sale - General Dentistry Practice. This 6 operatory office has 5 days of hygiene, and has been at it's present location for 32 years. 2004 gross receipts \$1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

**WILLITS:** For Sale - Both dental practice and building are for sale in this beautiful rural community. 2004 gross receipts were 512K with 184K adj. net income. This 1,200 sq ft office has 4 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring.

**WATSONVILLE:** For Sale - 2004 Gross Receipts were 709K with an adj. net income of 312K. There are 6 treatment rooms in 1,400 sq. ft. Practice has operated in its present location since 1983. Owner is willing to stay or consider an outright sale, or partnership leading to complete ownership.

**HACIENDA HEIGHTS:** For Sale: **ORTHODONTIC PRACTICE.** DOCTOR PASSED AWAY IN AUGUST. Practice needs to be sold immediately. 3 chair open bay and one additional room. 1,100 sq. ft. near major shopping center in a professional building with lots of parking.

**MODESTO:** ASSOC. WANTED - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene, Pano, Cerac Unit, Intr-oral Camera, Dentrix Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redone. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities, or retired dentist that wants to continue working 2 days a week.

**LA PUENTE:** This practice has been operating for 11 years at its present location out of a total of 26 years. Situated in a growing demographic area flourishing with new housing developments. 2004 gross receipts were 458K, with an overhead of only 60%. 5 treatment rooms, average age of equipment is a young 7 years, Easy Dental Software.

**EL DORADO HILLS - FOLSOM AREA:** For Sale: This practice was just listed. 2004 Gross receipts were 850K with a 414K adjusted net income. Owner wants to keep sale confidential - Call for details regarding this outstanding practice. Owner is retiring.

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## “DENTAL PRACTICE BROKERAGE”

**REDDING:** For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

**REDDING:** For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of \$922K in 2004 with \$395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,550 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operator is incredible.

**FRESNO:** For Sale - General Dentistry Practice. 2004 Gross Receipts were 545K with an adjusted net income of 178K. This 1,100 sq ft office has 3 treatment rooms, with 4 days of hygiene. It has been at its present location for 19 years. Dentrix software. Dentist is retiring.

**FREMONT:** For Sale - Owner is retiring after 36 years in same location. Three treatment rooms. All Endo Perio and Oral Surgery is routinely referred out. This practice is ideal for the new graduate or as a satellite practice. Very attractive lease available for the office space.

**COTTONWOOD:** For Sale - General Dentistry Practice. This small practice is ideally suited for the new graduate or a satellite practice. The building is also for sale. Gross Receipts in 2005 were 375K. The office has 2 TX rooms in 880 sq. ft. with room for expansion. Four thousand acres were recently purchased in Cottonwood for a new Del Webb retirement community set to break ground in early 2006. Owner is retiring after 27 years in the same location.

**FRESNO:** For Sale - Gross Receipts were 1M in 2004 with an adjusted net income of \$343K. It has been at its present location for 22 years. This beautiful and spacious office has 8 days of hygiene, 5 treatment rooms equipped, Intra-Oral Cameras, Pano machine, and Sofdent software. Dr. would like to sell and come back 2-3 days a week. 32 new pts/mo.

**FOLSOM:** For Sale - General Dentistry Practice. Well established practice in a new building. This beautiful 2600 sq. ft. office includes 8 equipped treatment rooms, Laser, and Panoramic X-Ray, and Dentrix software. This practice has 13 days of hygiene/week. Gross Receipts for 2004 were 1.4 Million with an adjusted net income of \$504K. Owner would like to sell and come back to work 2 days a week.

**MINDEN, NEVADA:** For Sale - This practice will do over 900K in 2005. The practice was acquired in 1987 and has been in its present location for 17 years. There are 31 new patients a month seen in this 5 op 2000 sq. ft. office. There are 6 days of hygiene. The building is also available for sale with room for expansion.

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### BAY AREA

**#B-348 LAMORINDA AREA**—GP long estab. Practice. Collections of 1.2 plus million in '04. Insured/Cash patients only. 4 fully equipped ops. Active recall w/ 12 days of hygiene. Seller refers out Endo +surgery. **Call For Details!**

**REDUCED! #D-250 CUPERTINO** - Turn-key facility off Stevens Creek, less than five years old! Great location! Great Build Outs! **Call for Details.**

**REDUCED! #D-288 SAN JOSE** - Facility in a professional building. State of the Art 1000 sf., office w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine Rent below market value \$1.70 sf. **Only \$79K**

**#D-304 CENTRAL COAST** - GP This practice is as good as it gets. Collections of approx 2.5 million. Beautifully equipped 9 ops, w/ Cerec machine. **Call for Details!**

**REDUCED! #D-320 PALO ALTO** - GP. Located in single story complex. Fee-For-Service. 3 ops newer equipment, less than 2 years old. **REDUCED TO \$198K!**

**#D-332 NORTH SUNNYVALE AREA** - One of the best locations in North Sunnyvale area. Consistent collections of 1.1 million w/room to grow in this 11 operator office. Price includes accounts receivable. **Call for Details!**

**#D-340 SAN JOSE** - GP in prime strip mall . in West San Jose. New office w/2 fully equipped ops, plumbed for 2 add. ops. Insured/PPO patients. **FP \$275K**

**#D-357 SAN JOSE** - GP, in large 3,200 sq ft. 4 ops office. Collections consistently in the mid 300K range. Mostly PPO and Capitation. **FP \$245k**

**NEW! #C-373 NAPA** - GP, Seller retiring. Part-Time practice w/ collections of \$142K in '04. Insured/cash Patients only. 2 op office, plumbed for 3<sup>rd</sup>. Seller owns ¼ interest in 4,426 sq ft office bldg Sellers practice along w/ interest in bldg for sale as a package. **Call For Details**

**NEW! #B-382 CONCORD**— GP, Beautiful office Great Location! 6 ops 3-4 days of Hygiene, Gross receipts in the \$700k range **Call for Details!**

**COMING SOON! ANTIOCH** - Seller retiring. Collections of approx \$480K in '05. Insured/Cash Patients. 3 ops, plumbed for 4th. Office condo avail for w/practice. **Call for Details!**

**REDUCED! #D-362 SUNNYVALE**—GP, Established practice with Collections of \$847k in 2004. 3 fully equipped ops. Insured/ Cash Patients. **FP \$550K**

### NORTHERN CALIFORNIA

**#E-287 FOOTHILLS** - GP, long estab. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! **Only \$ 175K!**

**#E-300 SACRAMENTO** - GP, long estab. practice. Great opportunity to own your own building, lab and practice. **Practice and Building \$535K!**

**#E-317 CITRUS HEIGHTS** -GP, estab. practice located in single story bldg, 5 ops collected \$200k won't last with asking only 50% of collections **FP \$110K**

**#E-361 CARMICHAEL**—GP in greater Sacramento. 4 op office located in single story Professional Bldg. 2004 gross collections in \$300k range. **FP \$225K**

**#E-368 SACRAMENTO**—GP, Seller relocating from this quality fee-for-service practice. Large 6 ops 3000 sq ft. **Call for Details!**

**COMING SOON! PLACERVILLE**—Facility Only Sale, 4 op office with digital x-ray, Dentrix software. **Call for Details!**

**NEW! #E-385 SACRAMENTO**—GP Fee for Service 9 op practice plumbed for one additional. Collections in excess of 1.4 million! **FP \$950K!**

**NEW! #E-383 SACRAMENTO**—GP Leasehold practice w/ some residual patient base. Fully equipped 5 op office. Insured/ Cash patients only. Seller relocating. Price to sell! **FP \$300K**

**#F-326 EURKA AREA** - GP, long estab. Practice. Retiring. Nicely appointed 1,250 sf w/ 3 ops. Insured/cash pts only. Collected \$604K in '04 w/ taking 5-6 weeks vacation. **FP \$345K**

**#G-360 REDDING AREA**—GP, Seller retiring. Office is 1440 sq ft w/ 3 ops. **FP \$325K**

**#F-344 HUMBOLT COUNTY** — GP. Seller retiring. Practice located in high quality area. Mostly insured/cash patients. Collections of \$332K in '04. **FP for practice \$175K. FP For Building \$425K**

### NORTHERN CAL CONT.

**#F-344 HUMBOLT COUNTY** — GP. Seller retiring. Practice located in high quality area. Mostly insured/cash patients. Collections of \$332K in '04. **FP for practice \$175K. FP For Building \$425K**

**REDUCED! #H-224 CHESTER/LAKE ALMANOR** - Long Estab. GP in beautiful 4 season resort area. Office is 1400 sq ft with 3 fully equipped ops. Insured/Cash pts only. **Collected approx. \$300K in '04 on a 3 day work week! Office bldg avail w/purchase of practice. Will Consider All Reasonable Offers!**

**#H-311 NORTH SHORE, LAKE TAHOE** - GP Long established practice. Collections of \$588k in '04. Modern equipped 4 op office. Great location w/ scenic lake views. **FP \$325K**

**COMING SOON! CENTRAL SIERRA/MURPHYS AREA** - GP Seller Retiring. Collections of \$300k. Insured/Cash patients. 3 ops. **Practice \$135K Real Estate \$175K**

**#H-353 NORTH SHORE LAKE TAHOE**—GP, long established practice. w/ collections of \$507K in '04 w/higher projected revenues for '05. Insured/cash patients only. Fully equipped 3 op office. Beautiful, scenic views of Lake Tahoe. **Call for Details!**

### CENTRAL CALIFORNIA

**#I-291 SALIDA** - GP, Great location in growing north area of Modesto. Collected \$950k in last 3 years. Modern equipped 10 op office mixture of insured/managed care patients. Exc. opportunity for owner/dentist. Avgs 160 new pts/mo. **Call for Details!**

**#I-306 STANISLAUS COUNTY** - GP, in nice historical area of town. 5 ops 1800 sq ft office w/ reasonable rent. Seller motivated. **Call for Details!**

**REDUCED! #I-358 MERCED** - GP, Seller retiring. Part-time practice with collections of \$164K in 2004. Office condo avail. to purchase with practice. **Practice: \$75K; Office/Condo \$200K**

**NEW! #I-374 MODESTO** - Estab. practice w/collections of approx 1 million in '04. Modern equipped 6 op office. Mostly insured/private pay w/ PPO plans. **FP \$650K**

**REDUCED! #J-305 VISALIA** - GP, Long estab. Mostly insured/ cash patients. Two fully equipped ops, plumbed for 3rd. Doctors take home pay is close over \$200K. **REDUCED TO FP \$195K**

**#J-292 SAN LUIS OBISPO COUNTY** - GP, long Estab. practice. Fee-For-Service practice, 2 ops loyal patient base. Live and practice on the beautiful Big Sur coastline! **Call for Details!**

**#J-315 FRESNO** - GP, Modern equipped 5 op office plumbed for 6th. Mix of insured/PPO/Denti-cal patients. **Call for Details!**

**#J-341 FRESNO AREA**—GP, Long Estab. Collections of \$307K in '04. Fully equipped 3 op office, plumbed for additional ops. Heavy Denti-Cal patient base along w/ indemnity patients. New prison under construction. **FP \$125K.**

**#J-371 EXETER**—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties.

**#J-375 FRESNO AREA** - Charming desirable community south of Fresno. Fee-for-Service. 4 ops, **Beautiful leaseholds, granite countertops, maple floors.** Collect in \$770K Range. **Priced to Sell! Seller extremely motivated! FP \$350K**

**NEW! #J-376 ATASCADERO** - GP Long Estab practice, Seller retiring. Collections of \$375K plus in '05. Insured/ Cash patients. Modern equipped 3-4 op office averaging 13-15 new patients per month. Excellent location. Growing area. **FP \$275K**

### SOUTHERN CALIFORNIA

**#K-316 LOS ANGELES** - Turnkey facility with new leaseholds and refurbished equipment with 4 ops. **Bldg may also be available for purchase! Call for Details!**

**#K-319 WHITTIER** - GP in shopping center. Practice has 2 ops with plumbing for 1 more. **Call for Details!**

**REDUCED! #K-349 TORRANCE**— Great practice in professional building on a main street. Doctor will stay on as needed. **FP \$499K**

**REDUCED! #K-334 SAN BERNADINO** - GP located in very busy medical bldg on first floor near buildings main entrance. Great potential! **Only \$95K!**

**#K-347 ENCINO** - GP Located in new office on main street. All new equipment! Great Potential **Only \$365K!**

**NEW! #K-384 IRVINE**—Leasehold improvement practice sale. 1700 sq ft w/ 4 plumbed ops, 2 chairs, w/ x-ray. Priced to Sell. Seller motivated **Call for Details! FP \$95K**

### NEVADA

**#R-142 RENO** - Long Estab. GP. Seller retiring. 1,540 sf w/5 equipped ops, centrally located office. Coll'd \$361K in 2004. Ins/cash pts. **Call for Details!**

**#R-359 RENO**—GP, Estab. practice with collections of \$608K in 2004. Modern equipment, 5 op practice located in upscale area. Mostly insured/cash patients. **FP \$450K**

**#R-367 RENO**— GP 2 story professional building. 5 ops 2300 sf+. Fee-For-Service. Collections in the Million Dollar Range. **Call for Details!**

**#LV-263 LAS VEGAS** - GP Estab. 24 years. Beautiful 3000 sf, 6 op practice w/ gross in 1.1 to 1.2 Million range! Portion of Bldg for Sale. **FP \$650K**

**#LV-313 LAS VEGAS** - GP. Well Estab. practice with consistent collections in 1 million dollar range. Large quality pt base. **Call for Details!**

**#LV-335 LAS VEGAS** - Seller Retiring. Modern equipped 8 op office. **Call for Details!**

**#LV-336 HENDERSON**- Collections of \$1 million plus for '04. Great location, 2765 sq ft office 4 ops plumbed for an add op. Practice nets \$1.2 million in '04. **Call for Details!**

**#LV-339 HENDERSON**- Scratch Start, Leasehold Improvement practice. State of the Art Equipment. 5 ops w/ 2-3 being equipped upon completion. **Call for Details!**

**NEW! #LV-366 HENDERSON**—GP, Collections of \$635K in '04. Fully equipped 4 op office, plumbed for additional 2 ops. Mixture of insured/PPO patients. **FP \$325K**

**NEW! LV-378 LAS VEGAS** -GP, located in highly desirable northwest area of LV. Beautiful build outs shows nice! Practice on track to gross in the 1.6 million range **FP \$950K**

**NEW! #LV-379 LAS VEGAS**—GP, located in professional building in primes west LV area. Large newly decorated office with 9 ops. Gross in 600k range. **FP \$495K**

**NEW! #LV-380 LAS VEGAS** - GP in West LV location. Fee For Service practice. On track for \$450K in collections for '05. **Call For Details!**

**NEW! #LV-381 LAS VEGAS** -GP in 5 op, 1800 sq ft office. Building possibly available for purchase. **Call For Details!**

### ARIZONA

**#AZ-343 TUCSON**—GP in beautiful, like-new office, 1,783 square feet and consists of 5 fully equipped ops. Approx 100 new patients per month. **FP \$480K**

**#AZ-345 PHOENIX**—Pankey practice philosophy. Approx 2300 sf w/ 5 ops. Practice grosses in 600K range. **FP \$350K**

### SPECIALTY PRACTICES

**REDUCED! #D-283 SAN JOSE** -Oral Surgery, Absolutely beautiful located in very desirable area of SJ!! New equipment, Gross over 1 Mill. **Reduced to \$635K!**

**REDUCED! #D-351 EAST BAY- Perio**, Long Estab. Ins/cash pts only. Beautifully appointed office w/updated computer sys. Does not do implants/room for expansion for dentist that enjoys implant work. **REDUCED TO \$475K!**

**NEW! #D-365 TRI-VALLEY AREA**—Perio, Family orientated bread and butter practices that production could easily be increased due to doctor currently not doing implants. **FP \$295K**

**#D-322 SOUTH BAY, NO CAL** - Ortho, Long Estab practice. 3 open bay ops with updated equipment. Coll'd in the high \$300k. **Call for Details!**

**#H-328 GREATER SOUTH LAKE TAHOE AREA** - Ortho practices with a Combined Collection of \$620K+ in '04. Modern equipped 4 op office. **Call for Details!**

**NEW! I-355 CENTRAL VALLEY**— Ortho, Estab practice. Modern equip 6 op office. Collections projected at \$460K on part time schedule avg 10-12 new starts per month.. **FP \$360K**

**NEW! I-356 CENTRAL VALLEY**— Ortho, Long Estab practice. Excellent Location. Modern equipped office w/8 ops. Averaging 22-24 new starts per month. **FP \$890K**

**NEW! #D-372 SAN JOSE, CA**—Perio, Well respected personalized care. Strong referral base. **Call for Details!**

**NEW! #D-354 ALAMEDA COUNTY**—Ortho, newly remodeled office. Modern equipped w/ 1 open bay, new patient exam room. Collections projected@ \$600K for '05. **FP \$550K**

**#AZ-369 CHANDLER, AZ** - Oral Surgery, located in one of the fastest growing suburbs of Phoenix! **Call for Details!**

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### 5873 SAN FRANCISCO'S STONESTOWN GALLERIA

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### 5874 CHICO

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### 5876 SAN LUIS OBISPO'S PISMO BEACH

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### 5877 DOWNTOWN HAYWARD

Great location. Beautiful 6 Op office. Looks brand new! \$1 Million/year performer.

### 5878 SAN FRANCISCO DAILY CITY

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### 5879 SOUTHERN MARIN COUNTY

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### 5880 DOWNTOWN OAKLAND

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### 5881 MARIN COUNTY'S MILL VALLEY

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### 5882 SAN DIEGO ORTHO PRACTICE

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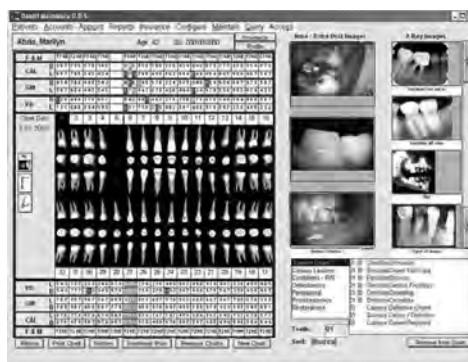
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