

THE Dental Trader

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Navigating the Dental Transition Minefield

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See page 34 for details.

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FRESNO COUNTY

CENTRAL VALLEY/So. FRESNO CTY - (3) op comput. G.P. w newer refurb Belmont eqt, digital x-rays, & Dentrrix s/w. In a town of 17,000 w very ltd. competition. Built out in mid 2009. Already collects \$10K+/mos on a ltd. sch. Cash/Ins/PPO. No HMOs or Denti-Cal. Town is loaded w cash & PPO pts who work @ the prisons & hospital. This is a gold mine for the right full time Buyer. Seller's plans have changed. **[SOLD]**

KERN COUNTY

BAKERSFIELD #21 Bldg. & Pract. for Sale - (10) op comput. G.P. (3) ops fully equipped, (3) ops partially equipped & (4) add. plumbed. On a main St. w excell. exposure. Annual Gross Collect. \$500K on (3) - (4) days/wk. Cash/Ins/PPO & small % of Denti-Cal. Seller retiring. **[NEW]**

BAKERSFIELD #24 - (4) op comput. G.P. located in a strip center w exposure/visibility & signage. (2) ops eqt'd w newer eqt., (2) add. plumbed ops. Cash/Ins/PPO pt. base. Gross Collect \$200K+/yr on (3) - (4) days/wk. Low rent. Seller retiring, but will assist w transition.

LOS ANGELES COUNTY

COVINA #2 DUPLEX BLDG. & PRACTICE - (4) op computerized G.P. (3) ops eqt'd, 4th op plumbed not eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2010 Gross Collections \$251K+ on a (3) day wk. The free standing duplex building has exposure, visibility & parking, is 2,150 sq. ft. and is on an 8,900+ sq. ft. lot. Be your own landlord and rent the other side, or you can buy practice & rent space. Seller moving.

COVINA #3 - (3) op computerized G.P. w (52) years of Goodwill. Cash/Ins/PPO pt. base. 2010 Gross Collect \$242K+. Projected 2011 Gross Collect \$242K+ on an easy (3) day wk. Located in a small prof dental/medical bldg. on a main st. Free off st. parking. Low rent. Seller retiring, but will assist w transition. **[NEW]**

GLENDALE #6 - (5) op state of the art, comput. G.P. (4) ops eqt'd/5th op plumbed. Dentrrix s/w, networked ops, & digital x-rays. In a free stand bldg. on a main blvd. Prof. Designed & decorated. Excell exposure/signage & ample free pking in rear of bldg. Additional space in rear of suite for future expansion. Mixed pts base. 2010 Gross Collect. \$490K+. Projecting \$500K+ for 2011. **[NEW]**

LOS ANGELES (SILVERLAKE - ATWATER AREA) - (3) op G.P. located in the trendy Silverlake - Atwater area of L.A. (28) years of Goodwill. Cash/Ins/PPO pts. 2011 Projected Gross Collections ~ \$140K on a p.t. schedule. Retail store front w exposure/visibility. Seller owns bldg. & will grant Buyer first right to purchase in future. Seller retiring, but will assist w transition. **[NEW]**

NORTH L.A. CTY - (5) op comput. G.P. located in a shop. ctr. w excellent exposure/visibility & signage. Great parking! Limited competition! Annual Gross Collections in the range of \$800K+ to \$975K+. Mixed pts base. Mos Cap checks \$5K+. Seller retiring. **[SOLD]**

RESEDA #6 - (3) op computerized G.P. located in a well known, easily accessible professional building. Cash/Ins/PPO patient base. Annual Gross Collections \$150K part time. Excell starter or 2nd office.

WEST HILLS - (3) op comput G.P. located in a Prof. Bldg. Cash/Ins/PPO pt. base. 2010 Gross Collect \$305K on a part time schedule. Digital x-rays & Dentrrix s/w. Newer leaseholds. Seller retiring but will transition. **Back on The Market.**

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- Pre-Sale Planning

ORANGE COUNTY

NEWPORT BEACH - (5) op comput. G.P. 4 ops eqt'd/5th op plumbed. Located in a low rise, high end, prof. bldg overlooking the marina. Superb location w easy fwy access, impeccable views, & plentiful parking. Cash/Ins/PPO & a small % of cap (approx \$1,000/mos). 2011 Projected Gross Collections \$450K+ on (2) days/wk. Can do much more w additional hours. Dentrrix s/w, digital x-rays & intral oral camera. 25+ yrs of Goodwill. 30-35 new pts /mos. Seller has a second office in northern CA & is tired of the commute. **[NEW]**

SAN BERNARDINO COUNTY

UPLAND #3 - (5) op comput. G.P. & Speciality Pract. located in a free stand bldg. Cash/Ins/PPO/HMO/Denti-Cal pt base. \$2K+/mos in Cap Ck. 2 days/wk G.P. 1-2 days/wk Endo. 1-2 days/mos O. S. and 1-2 days/mos Pedo. Excell situation for G.P. who likes to do Endo. Annual Gross Collect \$525K-\$625K. **Back on the Market.**

SAN DIEGO COUNTY

NORTH COUNTY - (4) op computerized G.P. located in a shop ctr with excellent exposure/visibility and signage. Annual Gross Collections of \$900K+. Dentrrix s/w. Digital x-rays, and paperless office. Cash/Ins/PPO/HMO patient base. Cap Cks of \$3-4K/mos.

SANTA BARBARA COUNTY

SANTA BARBARA #2 - Located in a highly sought after & desirable area, this G.P. is in a garden style prof. bldg w St. frontage. The comput. office has (4) ops/(3) eqt'd/4th plumbed not eqt'd. Pt. base is Cash/Ins. & PPO only. There are (4) days of hygiene/wk, approx. (20) new pts/mos. & is Pano eqt'd. Collects. are \$400K+/yr on a (4) day wk. Some Acc't Rcv. included for immediate cash flow. Motivated seller. Priced to sell. **PRICE REDUCTION**

SANTA BARBARA #3 - (3) op comput. G.P. located in a dental/medical/prof. Bldg. Complex. 40 years of Goodwill. Cash/Ins/PPO pt. base. 8-10 new pts/mos. Annual Gross Collect. - \$250K/yr. on a relaxed (4) day wk. Digital x-ray equipped. Seller is retiring but will assist w transition.

SOLANO COUNTY

VACAVILLE - (3) op computerized G.P. turnkey office w charts. Located in this growing under served community. Located in a small prof. dental/medical bldg. w low rent. Practice has been shunted for (5) mos. Phone is still ringing and patients still looking for service. Low sale price. GREAT Opportunity!! **[NEW]**

VENTURA COUNTY

OXNARD #5 FREE STAND BLDG. & PRACTICE - Be your own landlord! (4) op computerized G.P. & an 1,100 sq. ft. free stand bldg. Cash/Ins/PPO/Denti-Cal pt. base. 2010 Gross Collect \$387K+ on a (4) day wk. 2011 Project Gross Collect of \$447K. Located on a heavily traveled main st. w a pole sign. Excell exposure & visibility. (12-14) new patients/mos w no advertising. Area has several new housing tracts & a new shop ctr. Excell Growth Potential. Seller is moving. **[NEW]**

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SANTA BARBARA #2 (4) op comput. G.P. for sale. In a garden style bldg. w St. frontage. (3) ops eqt'd./4th plumbed. Pano eqt'd. Cash/Ins/PPO. (4) days of hygiene/wk. Approx. (20) new pts/mos. Collects. ~ \$400K/yr on a (4) day wk. D&M Practice Sales 818.591.1401.

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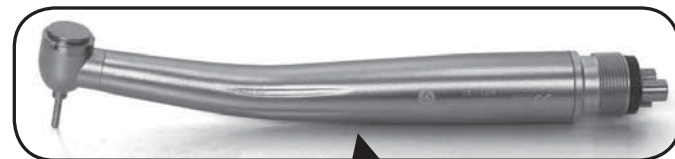
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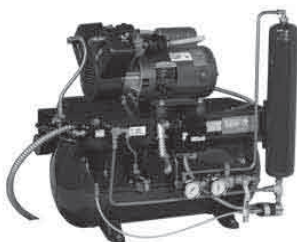
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- **EL DORADO HILLS:** *For Sale-General Dentistry Practice.* 2009 GR \$790,758, adjusted net income of \$312K. Intra-oral camera, pano, Softdent software, 4-equipped ops. 6-hygiene days. Practice has been in its present location for past 18 years. Owner retiring. **SOLD**
- **EL DORADO HILLS:** *For Sale-General dentistry practice.* Gross Receipts of \$834K with an adjusted net of \$389K, 53% overhead. Office has five equipped operators in 1485 sq.ft. Pano, Intra-oral Camera, Dentrrix, 5 days of hygiene. Owner retiring. **SOLD**
- **FOLSOM:** *For Sale-General Dentistry Practice.* Gross Receipts in 2010 were \$703K with an adjusted net income of \$300K. 5 days of hygiene and approx 300 active patients. Leased Office is 2,000 sq ft with 4 equipped operators-5 possible. Patient Base software. Owner to retire. **SOLD**
- **FOLSOM:** *For Sale-General Dentistry Practice.* Gross Receipts in excess of 1.5M the past three years. Adjusted Net of \$550K. 2,700 sq. ft. office with 4 ops, Digital, Dentrrix, Intra-Oral Camera, Laser, 5+year old equipment, 8 days hygiene. Beautiful office, great location. Owner retiring. #14336 **SOLD**
- **FRESNO:** *For Sale-General Dentistry IV Sedation Practice. (MERGER OPPORTUNITY)* Owner would like to merge his practice into another high quality general dentistry or IV sedation practice. The merger would be into Buyers office. Seller would like to continue to work as either a partner or associate after the merger. 2010 collections were \$993K with a \$422K adjusted net income. There are 7 days of hygiene. #14250.
- **GLENDALE:** *FACILITY SALE-General Dentistry Office Space & Leasehold Improvements Sale-* Office located in a medical plaza, 1760 sq. ft. 7 operatories, computerized equipment approximately 5 years old. Two 5-year options available.
- **GRASS VALLEY:** *For Sale-General Dentistry Practice.* GR of \$307,590 (3 days/wk) with adjusted net income of \$105K. 3 Ops. refers out most/all Ortho, Perio, Endo, Surgery. Intra-Oral Camera, Diagnodent, EZ Dental Software. Good Location. Owner retiring. #14337.
- **GRASS VALLEY:** *For Sale-General Dentistry Practice.* GR 545K 3 days/wk (4 avail). 3 hygiene days/week. 5 Ops (6 Avail) 1,950 sq ft. Refers out most/all Ortho, Perio, Endo, Surgery. Office has Laser, Intraoral Camera, Pano, & Dentrrix Software. Owner retiring.
- **GRASS VALLEY:** *For Sale-General Dentistry Practice.* Owner retiring. Gross Receipts \$89K. Practice has been in the same location for the past 33 years. 2 equipped operatories, 3-4 available. Panoramic X-ray. Doctor owns building, which is available for purchase. This practice can also be combined with another Grass Valley practice also listed for sale. #14362.
- **GREATER CHICO:** *For Sale-General Dentistry Practice.* Gross receipts in 2010 were \$584K, with an adjusted net income of \$152K. Approx 1,100 active patients. 4 operatories, Pano, Intra-Oral Camera. Easy dental software. Leased office 1,200 sq. ft. Owner is retiring. #14359.
- **GREATER SAN JOSE AREA:** *For Sale-General Endodontic Practice.* 2009 Collections were \$1,187MIL with an adjusted net income of \$696K. There are 4 ops in this nicely decorated 1,400 sq. ft. office space. 4 microscopes. Owner has been in same location for 26 years with long-term employees. Owner is retiring but will continue to work 1 ½ to 2 years through the transition with the buyer. **SOLD**
- **HAWAII (MAUI):** *For Sale-General dentistry practice.* Gross Receipts of \$636K. Office has four equipped operatories in 1198 sq.ft. Pano, Laser, I.O. Camera, Fiber Optics, 2 ½ days of hygiene. Owner retiring: Don't miss this opportunity to live and work in paradise. #20101
- **HAYWARD:** *For Sale-General Dentistry Practice.* This practice consists of 1,600 sq ft with 4 treatment rooms in an excellent location. 2010 Gross was \$501,000 with a \$228K adjusted net income. Dental Vision software, Average age of equipment is 8 yrs. Approximately 1,200 active patients.
- **IRVINE & COSTA MESA:** *For Sale-General Dentistry practice combined.* Gross receipts combined \$781K with adjusted net of \$396K. Both office spaces are leased with 4-5 ops in each. Both are 1,600 sq. ft. Irvine is equipped with Intra-Oral Camera, Pano & Dentrrix. Costa Mesa is equipped with Laser, Intra-Oral Camera, Pano and Dentrrix. #14355.
- **LAGUNA NIGUEL:** *For Sale-General Dentistry Practice.* 2010 gross receipts were \$503k. 4 operatories, Pan, computerized with EZ dental software. 1,500 sq. ft. lease. 10 years in present location. Owner retiring. #14352
- **LAKE COUNTY:** *For Sale-General Dentistry Practice.* Gross Receipts 904K with adjusted net \$302K. Practice has been in same location for past 23 yrs, and 25 yrs in previous location. 2,600 sq ft with 8 equipped treatment rooms. Intra-Oral Camera, Pano, and Data Con software. Owner to retire. #14338
- **LEMOORE/HANFORD AREA:** *For Sale-General Dentistry Practice & Building.* Owner has worked in this location since 1971. Gross Receipts were \$378K with \$139K adj. net income. There are 3 equipped operatories and 3 days of hygiene. Purchase of the building is optional to the Buyer. 100% financing is available for both building and practice. Excellent opportunity for new grad or satellite practice.
- **LINDSAY:** *For Sale-General Dentistry Practice & building.* Gross Receipts \$330K with adjusted net income of \$219K. Owner has operated in present location for 27 years. Office space 1,489 sq. ft., 3 operatories available (2 equipped), Intra-Oral Camera, Soft-Dent software. 3-hygiene days a week. Owner retiring. #14363.
- **LIVERMORE:** *For Sale-General Dentistry Practice.* 2009 Collections were \$688K with an adjusted net income of \$287K. There are 4 ops in this nicely decorated 1,082 sq. ft. office space. Dentrrix software, 6-days/wk hygiene. Owner has been in same location for 36 years with long-term employees. Owner is retiring. #14326 **SOLD**
- **LOS ANGELES:** *For Sale-General Dentistry Practice.* 1,200 sq ft 4ops, 29 yrs in present location. Gross Receipts \$274K with adjusted net income of \$89K. Owner to retire. #14348
- **MARIN COUNTY:** *For Sale-General Dentistry Practice.* This is a small 650 sq.ft. office with three treatment rooms. The practice has a very low overhead of only 48%. 2010 gross receipts were \$179,000 with \$90,000 adjusted net. Practice includes Panoramic X-ray and Easy Dental Software. Refers out O.S., Perio., & Endo. Practice has been in its present location for 30 years. This is an ideal practice for the new grad or satellite practice for the established dentist. Owner is retiring. #14370
- **NAPA:** *For Sale-General Dentistry Practice.* Gross Receipts \$800K, with adjusted net income of \$250K. Fee for Service. 1300 sq ft 4 ops 6 hygiene days. 38 yrs in present location, 30 yrs in previous location. Owner to retire. **SOLD**
- **NEWPORT BEACH:** *For Sale-General Dentistry Practice.* Practice has operated at its present location since 1986. Located in a highly affluent Newport Beach community. Three (3) hygiene days per week. Leased office space with 4 ops. in 1,450 sq. ft. Pano & Practice Works software. #14354.
- **NEVADA CITY:** *For Sale-General Dentistry Practice.* Gross Receipts \$491K with an adjusted net income of \$130K. Overhead 73%. Office leased 1,555 sq ft. 4 equipped operatories 5 available. Laser, Intra-Oral Camera, Cerac, & Eaglesoft software. Owner would like to retire.

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- **NORTHERN FRESNO:** *For Sale*-General Dentistry Practice. This is a perfect starter or satellite practice. Excellent location in North Fresno. Gross Receipts in 2010 were \$173K. Approximately 450 active patients. 3 operatories. Dentrix software. Leased office 1,200 sq. ft. Owner has been accepted to an Endodontic Residency after starting practice 1 1/2 years ago.
- **NORTHERN CALIFORNIA:** *For Sale*-Endodontic Practice. This Endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq ft. There are 4 equipped treatment rooms with an additional 5th room available. Gross Receipts were \$638K with \$239K adjusted net income. Owner will stay for transition to introduce buyer. Owner is retiring. #14251
- **NORTHERN CALIFORNIA:** *For Sale*-Pediatric practice. Owner has operated in same location for 32 years. Approx 1,760 active pts, 1,160 sq ft, panoramic X-Ray, Dexis Digital and Dentrix software in this 5-chair office. 2009 Gross Receipts \$713K with 48% overhead. Owner retiring. Call for Details.
- **OCEANSIDE:** *For Sale*-Modern looking office. 4 op, office space and equipment only. Belmont chairs. Genex x-ray system, intraoral camera, approx 1,200 sq ft. Low overhead-Rent is \$1,900/month, and it's a 3 year lease. Staff is available for rehire-front desk \$15/hr, assistant 13/hr. Update all the computer systems after purchasing the office in 07. Computers and monitors in every room. #14346
- **PLEASANTON:** *For Sale*-General Dentistry Practice. Owner has other practice in Bay Area only in Pleasanton 1 day/wk. 300 active patients. Excellent location-beautiful 1600 sq.ft. 5-op office. Equipment like new, intra-oral camera, pano, Easy Dental software. Must See. #14364.
- **PLUMAS COUNTY:** *For Sale*-3 equipped ops. Space available for 4th op. 1,245 sf office in good location. Gross Receipts \$475K. Practice in present location over 50 years. Owner is retiring. #14318
- **RENO:** *For Sale*-General Dentistry Practice and Dental Building: 2009 Gross Receipts \$517K with adjusted net income of \$165K. 4 1/2 hygiene days/week. 1,800 sq. ft. with 6 equipped ops. (7 Avail). Dentrix software, Pano. Practice has been in its present location for 40 years. Owner retiring
- **ROCKLIN:** *For Sale*-General Dentistry Practice. Gross Receipts \$593K in 2010 with \$240K adjusted net income. Office is 1,630 sq. ft., with 6 operatories equipped with fiber optics. Owner has been in present location for the past 13 years. 3 1/2 days hygiene. Intra-Oral Camera, Dentrix software. Owner to retire.
- **ROSEVILLE:** *For Sale*-General Dentistry Practice. Great Location. 2009 GR \$900K with adjusted net income of \$300K. 1,975 sq. ft. with 4 ops. 6 days hygiene/wk. Digital, Intra-Oral Camera, Dentrix, Trojan, fiber optics, P & C chairs - all less than 5 years old. Owner is retiring. #14327
- **SACRAMENTO:** *For Sale*-General Dentistry Practice. Gross Receipts \$546K with adjusted net income of \$159K. Office is 2,400 sq ft with 7 operatories. Practice has been operating in the same location for the past 50 years. Pano, Softdent software. Owner to retire.
- **SACRAMENTO/ROSEVILLE:** *For Sale*-One of many partners is retiring in this highly successful General Dentistry Group Practice. Intra-Oral Camera, Digital Pano-Dexis, electronic charts, owner Financing. Call for further information. #14334
- **SAN BERNARDINO:** *For Sale*-General Dentistry Practice. GR \$972K. Practice has been in its present location for the past 35 years. Leased 4, 500 sq ft of office space- 12 equipped operatories. Dentrix software, Pano and Cerac. Owner to relocate.
- **SAN DIEGO:** *For Sale*-General Dentistry practice. Gross Receipts \$414K. Practice has been operated by the same owner for the past 6 years. Leased 950 sq. ft. office with 3 equipped operatories. Dentix software, Intra-Oral camera, Panoramic X-Ray. Owner to relocate. #14356.
- **SAN DIEGO:** *For Sale*-General Dentistry Practice. 6 ops, Intra-Oral camera, Eagle Soft Software. Office square feet 2,300 with 3 years remaining on lease. 2009 Gross Receipts \$1,448,520, with an adjusted net income of \$545K. Doctor would like to phase out then retire. #14331
- **SANTA BARBARA:** *For Sale*-General Dentistry Practice. This excellent practice's 2009 gross Receipts \$891K with steady increase every year. Practice has 6 days of hygiene. 1,690 sq. ft., 5 ops, Laser, Intra-Oral Camera, Schick Digital X-Ray, Datacon software. Doctor has been practice in same location for the past eleven years of his 31 years in Santa Barbara. Doctor is retiring. #14333
- **SAN LUIS OBISPO:** *For Sale* - Two Doctor General Dentistry Practice. Gross receipts \$1,537,142 for 2010 with an adjusted net income of \$691K. The office has 2,331 sq. ft. with 8 equipped operatories. Pano, E4D, and Dentrix software. Practice started in 1990 and has been in its present location since 1998. Approx. 3000 active patients. Great location with nice views. #14353.
- **SANTA CLARA:** *For Sale* - BUILDING ONLY: This building is located just west of Westfield Mall and Santana Row. The building has two units. One side is designed and plumbed for dentistry and the other was a law office. There is 3,776 sq. ft. of office space. The dental office is approximately 1,800 sq. ft. with 6 operatories. The building has been recently re-roofed. Excellent opportunity for a startup practice or for the dentist that needs more space. Financing available through various dental lenders. #14368
- **SANTA CRUZ:** *For Sale*-General Dentistry practice. Gross Receipts \$300K with a 57% overhead. Office is 1,140 sq. ft. 3 equipped operatories. Intra-Oral Camera, Pano, Digital X-Rays, and Dentrix software. Practice has been in its present location since 1980. Owner retiring.
- **SANTA CRUZ:** *For Sale*-General Dentistry practice. This excellent practice is centrally located in a professional complex. Office is approx. 1,885 sq. ft., 4 operatories with room for one additional. There are approx. 2000 active patients with 6 days of hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental software. Owner is retiring. Reasonable lease available. #14361
- **TORRANCE:** *For Sale*-General Dentistry practice. This excellent practice is centrally located in a professional complex. Office is approx. 1,885 sq. ft., 4 operatories with room for one additional. There are approx. 2000 active patients with 6 days of hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental software. Owner is retiring. Reasonable lease available. #14320
- **TORRANCE:** *For Sale* - General Dentistry Practice. Gross Receipts \$413K with an adjusted net income of \$203K. 50% overhead. Practice has been in its present location for the past 25 years. The office has been tastefully remodeled. Office is 800+ sq. ft. with 3 equipped operatories. 4 -hygiene days per week. Doctor is to retire. #14369
- **TRACY:** *For Sale*-Equipment, furnishings, and leaseholds only. In the Central Valley. Fully equipped including 4 Belmont Accutrach chairs, 2 Midmark chairs, 6 DCI rear delivery units, 3 Genex x-ray units, 1 Sonix digital x-ray processor, 1 Statim 5000, 1 Harvey autoclave. 2,800 Sq ft, 6 Ops. New lease available from landlord.
- **VISALIA:** *For Sale*- General Dentistry Practice. Gross Receipts \$616K with an adjusted net income of \$321K. Office is 1,380 sq ft with 3 equipped operatories. Intra-Oral Camera, Digital X-Rays, Mogo software, equipment & leaseholds look new. 5 years in present location. Owner to relocate. #14347

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SAN DIEGO – 5 ops, ~1,600 sq. ft. Major street. Excellent visibility. Gross ~ \$756K in 2010. Approx. 90% PPO.

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LOS ANGELES – 2 ops, 1,000 sq. ft. Retail center. Busy location. New building. Little competition.

LOS ANGELES – Starter gp w/ 3 ops, 3 x-rays in ~ 950 sq. ft. No HMO, no Medical. Asking \$154K.

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LONG BEACH – Shell practice. Major street corner. 4 ops. ~ 1,100 sq. ft. EQ & Renovation is only 2 years old.

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TUSTIN – Shell Dental Office with 2 fully equipped. Adec ops, 2 additional plumbed. Approx. 1,336 sq. ft.

SANTA ANA – 4 ops, ~ 1,800 sq. ft. freestanding building. Busy foot traffic. Good visibility.

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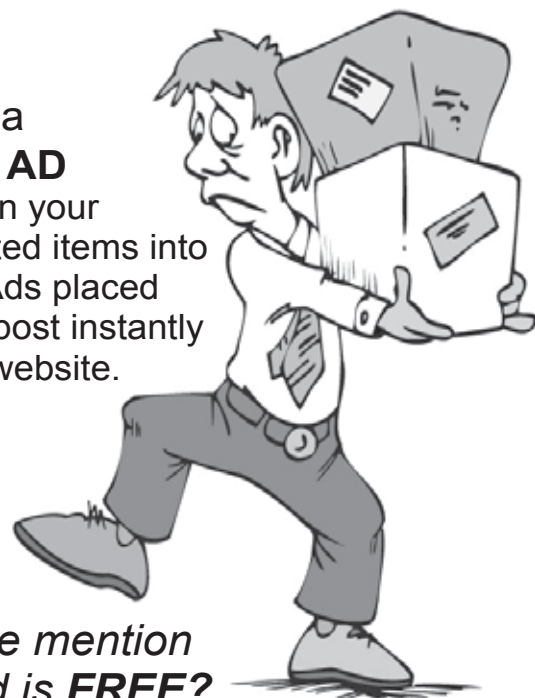
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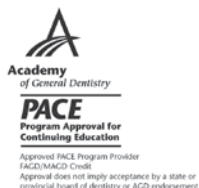
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Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

Submit this form online at: www.dentaltrader.com or Fax: 949-498-1198
We do not accept anonymously submitted ads

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Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐ Discover ☐

Card # _____

3 Digit Security Code (on back of card)

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The Dental Trader

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Professional Practice Sales

Buying or Selling a Dental Practice?

6002 SAN JOSE'S EVERGREEN VALLEY - SEEKS FILIPINO DENTIST AS SUCCESSOR

Near Highway 101 & East Capitol Expressway. Long established practice now housed in new building and suite. Busy Hygiene schedule. 2011 tracking \$725,000+ with \$350,000+ in Profits. Unusual transition arrangements shall result in best retention of patients.

6008 MENDOCINO COAST - FORT BRAGG

Nestled in desirable cultural haven creates attractive lifestyle. 4-days of Hygiene. 2011 shall top \$700,000 in Collections on Owner's 3-day week. He could work a fourth day but he would rather play. Great technology. If you wish to seek relief from the stresses of practicing and living in an urban environment, this is your answer.

6012 FREMONT

Well established as evidenced by 6+ days of Hygiene. Recall booked 6+ months. Collects just shy of \$900,000 per year. Total Available Profits in 2010 were \$360,000. 5-Ops.

6013 LIVERMORE

3+ year old practice collected \$400,000 in 2010. 2011 tracking \$430,000. 4-Cp with digital radiography, computerized Dentrux software. you wish to seek relief from the stresses of practicing and living in an urban environment, this is your answer.

6014 SAN FRANCISCO'S INNER MISSION DISTRICT

Best location in area that has become hip and trendy. Tracking \$420,000 in 2011 collections on 3-day week with Profits of approximately \$200,000. Owner selling to focus on other business ventures. Near BART and building has private garage for tenants.

6015 SONOMA COUNTY'S HEALDSBURG

Small town practice enjoys advantages that few communities can boast. Vibrant economy, historic Downtown, dynamic tourist industry and great quality of life! Minutes from Santa Rosa and short drive to San Francisco. Revenue streams tracking \$540,000 in collections for 2011 with Available Profits of \$225,000. 4-days of Hygiene.

6016 BERKELEY

Collections on 3-day week are averaging \$30,000/month. Did far better when Owner was able to work more. Attractive profits tracking \$140,000+ for 2011. Excellent for Dentist who can't work full time, nearby Dentist looking for new home or dentist wanting to roll up their sleeves and grow into a busier practice.

6017 WEST SAN JOSE

7-year old practice collected \$519,000 for 10-months ended 10/31/11. 2010's collections totaled \$540,000. Computer charting and digital radiography. \$380,000 total investment in this practice. Full price \$350,000.

6018 SAN JOSE'S CAMPBELL

30-year Partner in esteemed Group Practice is now retiring. Partner produced \$460,000 and collected \$420,000 in 2010 with Available Profits of \$185,000+. Great opportunity to simply treat patients and go home as Administrator oversees all front-end operations.



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White.....B14-0018 — Blue.....B14-0020
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Case of 1000 - 5oz. **15.95**

White.....B14-0036 — Blue.....B14-0038
Pink.....B14-0040 — Lavender.....B14-0042



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Case of 1000 - 5oz. **19.00**

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Pink.....B14-0032



Headrest Covers

Case of 500 — White

10" x 10" B14-0006.....**17.80**
10" x 13" B14-0008.....**19.80**



Medicine Cups

Clear, 1 oz.

Pkg. of 100 B14-0034.....**2.50**
case of 5000 B14-0035.....**59.95**



Tooth Brushes

Adult: Only 0.25¢ each

case of 72.....**18.00**

Action 1	Action 2	Action 3
G59-0228	G59-0230	G59-0232

Junior: Only 0.29¢ each

case of 72.....**20.88**

Junior 1	Junior 2	Junior 3	Junior 4
G59-0220	G59-0222	G59-0224	G59-0226

Premium Quality
Compare to Top National Brands



VividPro Disposable Prophy Angles

Premium quality latex free

Soft 144	Firm 144	Soft 500	Firm 500
B31-0200	B31-0210	B31-0205	B31-0215
29.95		99.95	

Only
20¢ per
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Patient Bibs 2 ply + Poly

Case of 500 - 13" x 18" "B" **14.95**

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Blue.....W93-0048
Pink.....W93-0050
Green.....W93-0057
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Fits all standard
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w/o an adapter.

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with Pre-Cut Opening

2" x 10" Clear W93-0198.....**4.95**
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Premium Quality - Self Sealing, Blue
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