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Network System: as above but with 2 computers and monitors, dental software & shared Laser printer.

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* based on ADA online survey of practice management software with over 5,000 users and cost under \$2,500. (1 with comparative features; applies to single user)



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FRACTICE SALES AND LEASING

HAPPY HOLIDAYS!

FEATURED PRACTICE OF THE MONTH

<u>CENTRAL VALLEY</u> - (8+) op computerized G.P. with digital x-rays and intra oral camera system. Cash/Ins/PPO pt. base. 100+ new pts./mos. Gross Collect \$2.0M+/yr. Selling one third interest now with complete Buy-Out in future.

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2006 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!

KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/xray, 5th is plumbed not eqt'd. Retail location. Excellent exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collections \$350K/yr.

BAKERSFIELD #19 - (5) op computerized G.P. in a Prof bldg. Denti-Cal/ Cash/Ins/PPO. Gross Collections \$900-1,000K/yr.

BAKERSFIELD SUBURB - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/ PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week.

BELLFLOWER - (5) op computerized G.P. in a strip center \underline{w} excellent exposure/visibility/signage (4) eqt'd ops, 5th is plumbed. (1) yr new Belmont eqt. Easy Dental s/w, intra oral camera, & Zoom light. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. **PRICE REDUCTION**

LOS ANGELES - (5) op computerized G.P. and free standing bldg. for sale. (3) ops of new eqt. and (2) ops of older eqt. Cash/Ins/PPO/HMO patient base. Annual Gross Collections approx. \$300K.

LAWNDALE - (6) op computerized G.P. (4) ops eqt'd. Located in a store front on a major blvd. <u>w</u> exposure/visibility and walk-ins. Cash/Ins/PPO/Denti-Cal. Gross collections - \$200K/yr p.t. Can do much more f.t.

PASADENA - (8) op computerized G.P. and free standing bldg. for sale. Located on a main blvd. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. Bldg. is 3,606 sq. ft. & is on an 18K+ sq. ft. lot.

POMONA - (7) op G.P. & 1,500 sq. ft. free stand. bldg. Excellent exposure/visibility/signage. Gross Collect \$300K/yr. Cash/Ins/PPO and small amount of Denti-Cal. Seller retiring. **PRICE REDUCTION**

WOODLAND HILLS - (3) ops/(2) eqt'd. Computerized G.P. Strip ctr. location on a main blvd. <u>w</u> exposure/visibility/signage. New eqt. Newly opened. Cash/Ins/PPO/ HMO pt. base. Includes approx. (100) charts (per Seller). Seller moving,

MADERA COUNTY

MADERA - (8) op computerized G.P. (3) ops of new P&C Eqt. (2) add. Eqt'd ops & (3) add. plumbed ops. Central Nitrous, Digital x-rays, Dentrix s/w, zoom light, & intra oral. In a free stand bldg. Excellent exposure/visibility. Gross Collect - \$360K/yr on 3 days. Cash/Ins/PPO/HMO.

RIVERSIDE COUNTY

PALM DESERT - (5) op turnkey office. (3) ops eqt. with two yr old A-Dec eqt. (2) add. plumbed ops. Includes furniture and eqt'd. No patients. **SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

ORANGE COUNTY

IRVINE - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not etq'd. In a prof bldg. on a main Blvd. Digital x-rays. Decorator sharp. Cash/Ins/PPO. Gross Collect \$450-\$500K/yr on (4) days/wk. **PENDING**

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SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Could be much busier. Seller stretched to thin with two other offices. Seller transition available.

SANTA BARBARA - (3) op G.P. located in a smaller prof. bldg. Recently remodeled. Collections for last (12) mos approx. \$350K on a (3-4) day week. Ave. (15-25) new patients/mos. Excellent new patient advertising campaign in place. Lower overhead office. Seller transition available. *PRICE REDUCTION*

SAN BERNARDINO COUNTY

INLAND EMPIRE - (5) op computerized G.P. Located in a small prof. bldg. Gross Collect approx. \$300K/yr on 2-2 1/2 days/wk. Cash/Ins only. Seller referring out most specialities. Seller is retiring.

ONTARIO - (4) op computerized G.P. located in a major shopping center. (3) ops eqt'd with new eqt. 4th op plumbed not eqt'd. Excellent exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patient base. Excellent advertising campaign in place that is just kicking in. 2007 projected gross collections \$360K-\$380K. Seller to concentrate on other offices. Motivated. Priced to sell!!

SAN DIEGO COUNTY

<u>POWAY</u> - (3) op computerized G.P. in a freestand bldg. in a shop ctr. Turnkey office (no charts) <u>w</u> brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system <u>w</u> docking stations, ADEC free standing steril system, etc. Includes an active phone # & yellow page ad. *REDUCED*

SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring.

SAN LUIS OBISPO - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr.

VENTURA COUNTY

THOUSAND OAKS - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Cash/Insurance/PPO. Gross \$80-90K/yr. p.t.

THOUSAND OAKS #2 - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerec, intra oral camera, Dentrix s/w, and new chairs. Projected 2007 Collections \$675K.

OXNARD #4 - (4) op fully eqt'd turnkey office. In a store front on a main St. \underline{w} exposure/visibility/signage. Sale includes all eqt, leaseholds, furniture and rights to office lease, no pt. charts.

TULARE COUNTY

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Projected 2007 Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

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MORENO VALLEY OFFICE has opening for bright-energeticteam oriented front office receptionist-insurance biller. \$12-\$16/hr depending on experience. Call Ann 951-697-7750.

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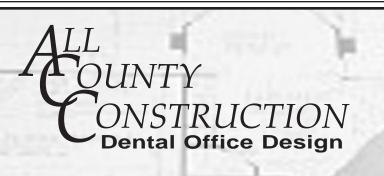
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separate A ray room and private office. Low role rate, radar starter.	SAN FERNANDO VALLEY- Strip center with sign exposure. Well equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal starter.	• Complete or Partial
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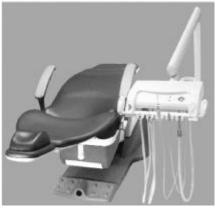
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#1525 Vista

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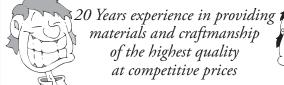
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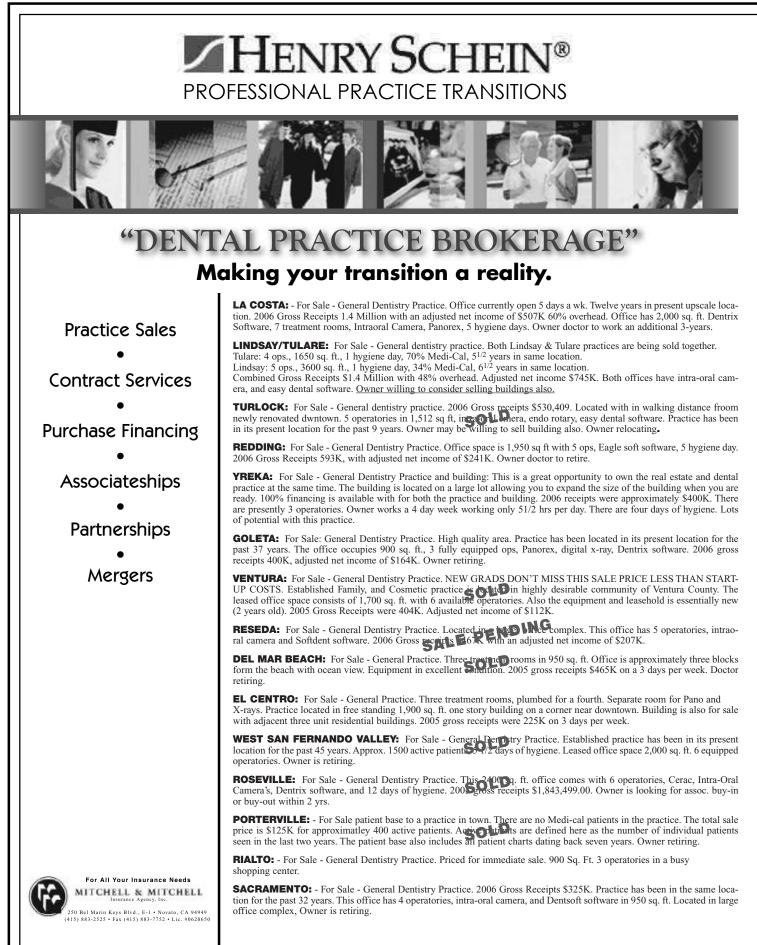
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SHERMAN OAKS: For Sale - General dentistry practice. High end facility fully equipped with intraoral camera, Panorex, 8 ops., Practice Owrks software. Non amalgam philosophy, currently open 5 days a week. 2006 Gross Receipts \$854K adjusted net income of \$267K. Building also for SALE- 3,000 sq. ft. Practice has been in its current location for the past 5 years. Owner doctor to retire.

CHINO: - For Sale - General Dentistry Practice. 2006 Gross Receipts \$486K with adjusted net income of \$211K. Intra-oral camera, digital x-rays, 5 equipped operatories in a 1,500 **SO** take located in a busy shopping plaza. Doctor working 3 1/2 days a week. Office in same location for 20 years. Doctor is retiring.

LAKE TAHOE: - SALE - ASSOCIATESHIP-PARTNERSHIP. Seller owns outstanding GP practice in S. Lake Tahoe area and a satellite practice in Carnelian Bay. The Carnelian Bay precise **D** hope. Equipment is like new. Seller is offering associateship 2 days a week in Carnelian Bay only, or out **C** ase **D** cancelian Bay practice for only \$140K or associate to work in both Carnelian Bay and S. Lake Tahoe. Call **D** details. Great opportunity to live and work in Lake Tahoe.

HILMAR: For Sale - General dentistry practice. 2006 gross receipts \$214K one day a week as a satellite practice. Adjusted net income of \$110K with an overhead of 48%, 2 hygiene days. 2 1/2 operatories in 1000 sq ft. Equipped with Intra-oral camera, 2 new Pelton & Crane delivery units and chairs. Office reently remodeled. Free standing building on a main through-fare.

SANTA CRUZ: For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office The 20 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days on the practice has operated in the same location since 1977. Doctor is retiring.

HAYWARD: For Sale - Multi-Speciality Dental Practice: Practice has been in its present location since 1965. There are nine operatories with Digital X-rays, Intraoral camera, Panoramic X-ray unit. 2006 Gross Receipts were one million three hundred thousand with an adjusted net income of \$562K. There are PPO's but no Medi-Cal patients. Building is also for sale if buyer is interested.

FRESNO: - For Sale - General Dentistry Practice. 2006 Gross Receipts \$777,336 with an adjusted net income of \$278K. This is a PPO/HMO practice. There is 2000 sq. ft. of office space with 5 equipped operatories. There is room to expand into a 6th operatory. Panolypse machine, Easy Dental software. 4 days of hygiene. Practice located on the corner of a main thoroughfare.

SANGER: For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week schedule. There are 6 ops in this 4000 sq. ft. **building that is also for sale**. There are 5 days of hygiene. Owner is retiring.

DAVIS: For Sale - General Dentistry Practice. \$678K Gross Receipts with \$275K adjusted net income. Located close to UC Davis campus - 4 operatories, 8 days of hygiene. approx. **Solution** ve patients. 1,400 sq. ft. 45 new patients seen per month. Owner is relocating. <u>Available Immediately.</u>

COTTONWOOD: For Sale - General Practice. 3 treatment rooms with room for expansion in this 1,200 sq. ft. office. Projected gross Receipts for 2006 are \$700K. Practice has the production every year for the last 5 years. Del Webb recently purchased 4,500 acres for retirement community in Cottonwood. Only 2 dentist presently in town.

MODESTO: For Sale- General Dentistry Practice. This excellent practice has 2006 gros receipts \$1,459,769 with an adjusted net income of \$533,598. There are 11 days of hygiene in **66** Deratory, 1,900 sq. ft. office space. The office has been in its present location of 30 years and most of its employees have been with the practice long term. Owner is retiring.

INGLEWOOD: - For Sale - Pediatric Practice. Priced for immediate sale. 4 operatories. 2005 gross Receipts \$350K. Doctor is retiring.

SANTA CRUZ CO.: - For Sale - General Dentistry Practice. This office consist of 2,500 sq. ft. and seven fully equipped operatories. The views out each of the doctor's treatment rooms are beautiful and provide a relaxing atmosphere for both the patients and staff. There is room for expansion by equipped to a relaxing atmosphere for both the handpieces, and a panoramic x-ray machine. There are 10 hygiene days available per wk. Datacon software. 2005 Gross receipts were \$1,265,00 with a \$503,000 adjusted net income.

CARLSBAD: - For Sale - General Dentistry Practice. 1403 so, ft mining in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2005 Protection in its present location for 24 years. Molar Endo, Implants, referred out.

LOS BANOS: - <u>Building</u> for sale. Ideal for a 3 op 1000 sq. ft. start up practice or satellite practice. All leaseholds in place. Existing dentist purchased practice several years ago and has done so well that doctor has built and owns new building in new location and is moving in November.

VENTURA: - For Sale - General Dentistry Practice. 2005 Gross Receipts 976,965 with adjusted net income of \$382,576. Located in large shopping center. Office space is 1.350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

DINUBA: - For Sale - General Dentistry Practice. Fully equipped office space. This 1,400 sq. ft. 3 operatory office has been in its present location for 40 years. 2005 receipts \$275K. Intraoral camera, Pano, and Softrix software. Owner is retiring.

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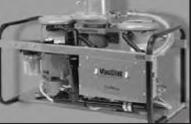
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BELL GP – 3 eq. ops., 1,200 sq. ft. office in free-standing building. 43% insurance, 46% cash, 11% denti-cal & 1% capitation (2 plans). Established 20 + years. 5 day/wk practice, 1 – 10 yr. old equip. Projecting approx. \$461,825 for 2007. **BUYER'S NET OF \$163,453**.

BEVERLY HILLS – 4 eq. ops., 1,100 sq. ft. office 7 story medical/dental building. Approx. 27 new pat/month; 66% insur., 24% cash, 10% capitation office with 9 doctor days/week. Seller works 3 days/week. 100% pat. referral practice. Projecting approx. \$689,740 for 2007. **BUYER'S NET OF \$236,699**.

COVINA – 3 eq. ops., 1,050 sq. ft. office located in single story, medical/dental building with 3 suites. 60% insurance, 40% cash. 4 day/wk practice. Combined goodwill of 30 years. Low rent. Collections: approx. \$260,935 (2006); projecting approx. \$300,587 for 2007. **BUYER'S NET OF \$83,700**.

INGLEWOOD – 5 eq. ops, approx. 1,400 sq. ft. suite. Computerized office with an Intra-oral camera. Equipment is 5yrs old. Seller is working 5 days a week seeing 80-90 new patients a month. Projecting approx. \$640,000 for 2007 **BUYERSNET OF \$196,462**.

WHITTIER – 3 eq. ops., 850 sq. ft. office, plus storage, in single-story, professional building with off street parking lot. Retiring Seller, long term start. Older equipment. 80% insur., 20% cash practice; refers endo; Established 30 + years as a dental office. Priced to sell.

ORANGE COUNTY

ANAHEIM – 4 eq. ops., 1,200 sq. ft. office located in strip retail center near freeway. Reasonable rent. Newly remodeled with digital x-ray & computerized ops. TURN-KEY office; Seller will pay 1st 3/mon. of Buyer's rent at current rate for full price offer of \$225,000.

BUENA PARK GP - 2 eq. ops., 500 sq. ft. office in shopping center. Busy location! 20% ins. (PPO), 20% cash, 5% medi-cal & 55% cap blice A day/wk office. Projecting approx. \$136,870 for 2007. Excellent first practice or satellite office.

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SO. CALIFORNIA 39

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Maria Silva, V.P.

COSTA MESA – 3 eq. ops. in a 1,000 sq. ft. office in a shopping center. 27 years of goodwill, newly remodeled. 45% insurance, 40% cash, 15% medical. Includes computer, digital x-ray and intra-oral camera. Projecting approx. \$547,822 for 2007. **BUYER'S NET OF \$145,011**.

FOUNTAIN VALLEY – 2 eq. ops., 1 plumbed, not equipped, approx. 1,174 sq. ft. office in strip shopping center location. Selling as location, but charts and telephone number will stay. Includes computer, digital x-ray and intra-oral camera. Less than replacement cost price!

GARDEN GROVE – 3 eq. ops. in a 1,260 sq. ft. computerized office with an Intra Oral camera. Seller is working 4 days. Projecting \$330,101. **BUYERS NET OF 115,076**.

IRVINE – 3 eq. ops., 1 plumbed, not equipped op., approx. 1,160 sq. ft. office in busy, strip, retail center near Irvine Spectrum. 1 yr old equip; Great starter location; lots of foot traffic Mon – Fri. Leasehold Improvements and Equipment only! Executive location.

LAGUNA BEACH – 3 eq. ops. in a 1,400 sq. ft. suite located in a single story, free standing bldg. Located on PCH, near the beach. Ample off street parking. 57 years of Goodwill. Computerized office w/ Intra Oral camera. 65% insurance, 30% cash & 5% cap. Assignable PPO plans. Seller is working 2 dys/wk w/ an Assoc. working 2 dys/wk. Projecting approx. \$374,491 for 2007. **BUYER'S NET OF \$110,129**.

LAGUNA HILLS – 2 eq. ops., 1,107 sq. ft. office in prominent medical-dental building. 2-3 yr. old equip. 3 & ¹/₂ day/wk practice projecting approx. \$361,247 for 2007. **BUYER'S NET OF \$134,310**.

LA HABRA - 3 eq. ops., 2 plumbed/not equipped; 1,500 sq. ft. office located in strip shopping center. 78% insur., 20% cash, 2% capitation practice estab. 2004. Sellers work 2 days/wk. 8-10 PPO's, Capitation income is approx. \$500/month from 3 plans. Turn-Key office.

ORANGE – 4 eq. ops., 2,000 sq. ft. office in single story, medical/dental building near major hospital. 85% insurance and 15% cash practice with 15-20 PPO's. 5 yr. old equip. and décor looks new. 4.5 yrs on lease w/two (2) five (5) yr. opts. Motivated seller.

SAN CLEMENTE – 4 eq. ops., 1,500 sq. ft., office located in medical/dental building. 60% insurance, 40% cash practice, only 4 PPO's. Total of 22 years of goodwill. Seller works 4 days/wk. with 6 days/wk. of hygiene. Projecting approx. \$797,100 combined income. **BUYER'S NET OF \$232,826**.

SAN CLEMENTE – PRACTICE & DENTAL BUILDING! 3 eq. ops., 1,100 sq. ft. dental office with additional, approx. 900 sq. ft. avail. for apt./rental. 100% patient referral office; 80% insur. & 20% cash practice. 40+ years of goodwill. Refers oral surg., perio & dentures. Projecting approx. \$169,714 for 2007. Walking distance to Del Mar retail area.

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RIVERSIDE & SAN BERNARDINO COUNTIES

BANNING – 3 eq. ops, 925 sq. ft. office in strip shooping center on the westside. Seller works 2 days/wk. with a 2 day/wk. associate. 15-20 new patients/month. 35% insurance, 55% cash, 5% medi-cal and 5% capitation. Projecting \$375,000 for 2007. **BUYER'S NET OF \$193,572**.

CORONA – 13 eq. ops., 5,200 sq. ft. office with street visibility. 1 – 7 yr. old equip., 63% insur. (5-6 PPO's), 25% cash, & 12% denti-cal (5 plans). 120 new patients/month. Seller works 3 days/ wk., total 8 GP days/wk with 2 hyg. days/wk. Fedo 3 days/month. Collections: approx. \$2,029,796; (2005), \$1,843,000 (2006); projecting \$1,734,725 for 2007. **BUYER'S NET OF \$460,012**.

RANCHO CUCAMONGA – 3 eq. ops. in 1,100 sq. ft. suite located in a shopping center. Area is rapidly growing. Turn Key Office. Computerized suite with Intra Oral Camera & Digital X-ray. Seller recently added 4 CAP plans. Equipment is approx. 1 yr old. Projecting approx. \$320,454 for 2007.

TEMECULA – 3 eq. ops., 1,400 sq. ft. office located in three story medical/dental bldg., 6 yr. old equip./digital x-rays. Lease does not have annual increases. 90% insur., 10% cash practice with 20 -24 new patients/month. 4 day/wk practice with 3 days/wk of hygiene. Projecting approx. \$578,323 for 2007. **BUYERS' NET OF \$104,092**.

TEMECULA – 4 chair office, (2 ops and 2 chairs in open bay), 1,306 sq. ft. office in two story, medical / dental building. 74% insurance, 24% cash, 1% medi-cal and 1% cap. office. Averages 20 -25 new patients/month. Seller works 1 - 3 days/wk. has second office in Orange County. Projecting approx. \$469,023 for 2007. **BUYER'S NET OF \$189,524**.

UPLAND GP – 4 eq. ops., 1,600 sq. ft. designer office located on first floor of two story, prestigious medical/dental building. Long term lease. Seller semi- retiring. Refers all endo & oral surgery. Estab. Approx. 14 years. Projecting approx. \$240,000 on 3 days/week. Replacement Value Price.

SAN DIEGO COUNTY

ENCINITAS – 4 eq. ops., in a 2,250 sq. ft. suite computerized suite with Intra Oral Camera & Digital X-ray. 100% cash practice. Projecting approx \$1,140,000. for 2007. **BUYERS NET OF \$252,910**.

ESCONDIDO GP – 4 eq. ops., 2 plumbed, not equipped, 2,400 sq. ft. office located in custom, free-standing dental building. Seller will give long term lease, can ask for "first right of refusal" 2 day/wk Cosmetic practice. 80% cash, 10% insur., 10% cap. Collections: approx. \$646,015 (2005); \$654,583 (2006); projecting approx. \$580,746 for 2007. **BUYER'S NET OF \$188,366**.

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VISTA – 5 eq. ops. in a 2,000 sq. ft. in a 2 story professional building. Computerized office with a Intra-Oral camera and digital X-ray. Income stream is approx. 50% insurance, 50% cash. Good location, 25 years of goodwill. Projecting approx. \$704,000. for 2007. **BUYERS NET OF \$256,788**.

SPECIALTY PRACTICES

CARLSBAD ORTHO – 4 chairs in open bay and a 5th in private consultation room. Approx. 1,090 sq. ft. office located in busy shopping center with major grocery market and bank. One year old equipment. Seller works 1 & ½ days/week.

GRANDA HILLS ORTHO – 3 chairs in open bay in a 1,300 sq. ft. suite, Computerized office, Seller is seeing 20-25 patients per day, Working 3 days a week. Income stream is approx. 50% insurance 50% Cash. Projecting approx. 295,926 for 2007. **BUYERS NET OF 85,332**.

LAKE FOREST ORTHO – 2 eq. ops., 2 chairs in open bay, approx. 1,190 sq. ft. office with additional 490 sq. ft. of storage.10-15 new starts/month. Retiring Seller sees patients 3 day/wk. 50% insur. & 50% cash practice. Collections: approx. \$487,594 (2005); \$492,835 (2006); projecting \$499,245 for 2007. **BUYER'S NET OF \$96,840**.

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CARLSBAD / OCEANSIDE AREA, CALIFORNIA Five operatory general dental practice in a beautiful professional building conveniently located near a popular shopping center. Very high producing practice with collections exceeding \$1.5 million.

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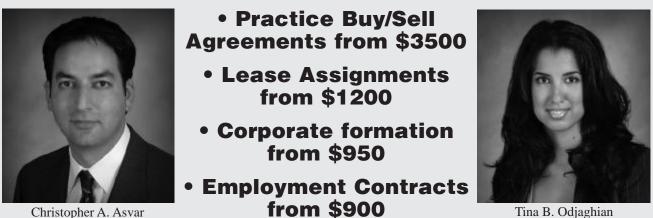
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Wednesday, February 27 Endodontics Moderator: Sami Ali, DDS, MSEd.

Friday, March 14 Pediatric Dentistry Moderator: Oariona Lowe, DDS

<u>Sunday, April 6</u> Potpourri for the General Dentist Moderator: Jeffrey Lloyd, DDS

<u>Friday, May 16</u> Hands-on Restorative/Implants Tulsa Dental Friday, June 6 Periodontics

Moderator: Daniel Kunihira, DDS

Wednesday, September 17 Prosthodontics Moderator: Tony Daher, DDS

<u>Friday, October 10</u> Infection Control: Joyce Galligan, BSN, DDS Dental Practice Act: Bette Robin, DDS, JD

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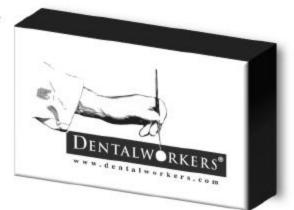
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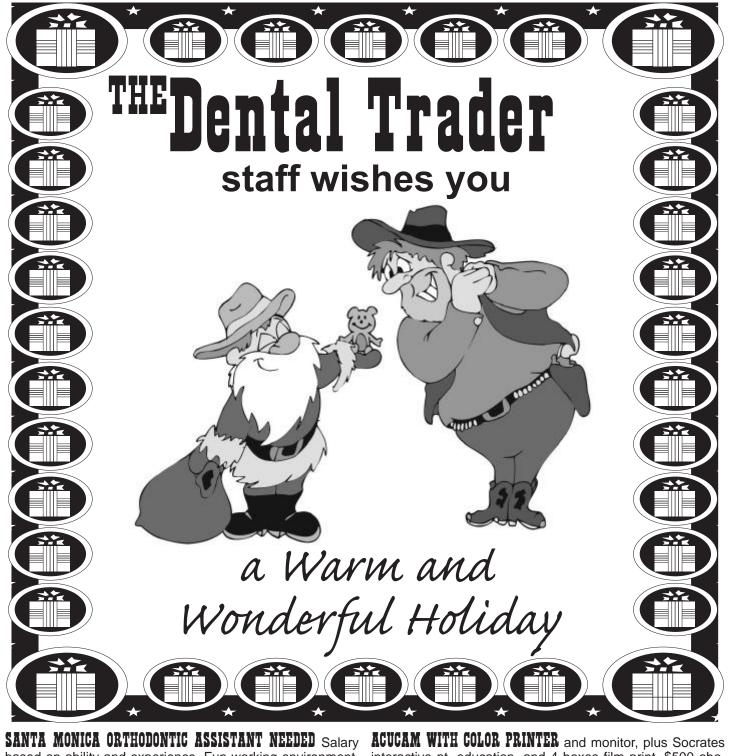
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C-464 CENTRAL MARIN - GP, Long estab, Seller retiring. Collections of \$731K in 2005. Ins/cash pts only. 4 op office. Prime centralized location. **\$500k**

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<u>D-594 LOS GATOS</u> – FFS GP. Highly desirable Area. Gross \$780k + in '06. 1000 sf w/3 ops. Fully Computerized **\$550K**

NORTHERN CALIFORNIA

E-420 SACRAMENTO— GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. **\$250k**

E-487 ROSEVILLE - GP w/3 fully equipped ops in Medical/Dental Professional bldg. Gr. Rcpts in \$300k range. **\$195k**

E-523 PLACERVILLE - FACILITY ONLY -GP, Stunning Modern Office, Excellent Location, 4 ops. Price Reduced **\$69k**

E-532 AUBURN - GP, long established practice in beautiful foothills. Close to Sacramento. 3 fully equipped ops, 1100 sf. Close to major roadways. Seller Retiring **\$125k**

E-525 SACRAMENTO - Long estab. GP in Health Prof. Bldg near busy intersection. 1500 sf w/ 4 fully equipped ops. **\$300k**

E-540 SACRAMENTO - GP in heart of city not far from Sutter's Fort. 2 story prof. bldg. 1000 sf w/4ops. Family oriented w/reliable patient base. Tons of Potential **\$160k**

E-544 ROSEVILLE - Cosmetic & reconstructive, 1250 sf w/ 2 ops in bright & airy bldg. Affluent, desirable area **\$350k**

E-550 SACRAMENTO - GP in medical professional bldg with potential for growth. 2 ops in 820 sf office. **REDUCED TO ONLY \$95K**

NORTHERN CALIFORNIA CONT.

E-571 SACRAMENTO - Highly desirable area, pulling from affluent neighborhoods. 2400 sf w/5 ops & ample parking. '06 coll. exceed \$820k! Offered at \$550k

E-582 ROSEVILLE - FFS in heart of Roseville. 1350 sf, 4 ops, busy intersection, prof. bldg, CEREC 3 unit & Gross receipts exceeding \$617k annually. **\$445k**

E-595 GREATER SACRAMENTO - FFS GP. Great neighborhood. Attractive Prof. Brick Bldg. Well respected. Offers 1370sf & 40ps. **\$215k**

E-599 ELK GROVE - State of the Art office, 5 ops, 2000 sf in busy business district. Average Collections over \$1m annually over past three years! Offered at **\$700k**

E-600 LINCOLN - One of the fastest growing cities in California! Quality preventative practice w/ little attention to marketing provides huge opportunity for growth! 1600 sf, 2 ops, plumbed for 2 add'l. Heart of Downtown **\$255k**

<u>NEW!</u> E-605 DAVIS AREA - GP in highly visible Dental Professional Bldg. Well established area. Real Estate also available. 1200 sf, 3 ops, large picturesque windows. Garden Views. Practice \$275k / Real Estate \$300k

F-542 HUMBOLDT COUNTY - FFS GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. Seller Highly Motivated!

F-547 EUREKA - GP in Scenic Coastal Community. 1195sf & 4 ops in well known medical neighborhood. **Reduced to only \$200k**

F-566 EUREKA/ARCATA AREA - Long established GP in beautiful rural family community. 4 ops, 1700+ sf. Private Pay/Insurance. Lg patient base. Gross receipts avg in the \$700k range annually. Offered at \$375k

F-589 EUREKA - FFS GP, est. 25 yrs, 1600+ sf, 4 ops, phenomenal visibility on busy corner! Warm, unique reception. Real Estate also available for \$325k. Practice reduced to only **\$320k**

G-456 YUBA CITY— GP, well established, 4ops, FFS. Wonderful location in prof. complex w/ample parking. Retiring seller owns building & will consider selling. Amazing potential. Recently Reduced to only **\$200k**

G-476 CHICO—GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. \$250k

H-481 NORTHERN CALIFORNIA - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. **\$300k**

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CENTRAL VALLEY

H-570 SACRAMENTO/STOCKTON/ EAST FOOTHILLS AREA - High-tech GP w/ Cerec, soft tissue laser, 2000sf & 5ops ready to move in! Stable Staff and Lg patient base just add to this incredible opportunity. Collections ~ \$800k annually. Priced to sell at \$575k

I-4701 STOCKTON – Full Mouth cosmetic rehab practice in professional area. Owner occupied bldg. 6 ops 100% FFS, 1400+ active pats. Gr. Receipts '06 \$1.5m. Seller wiling to work back **Call For Details!**

I-551 LODI - Practice & Building - Long Established GP with low overhead costs. 1500 sf & 3 ops. Collections in '06 exceed \$370k. \$250k

I-556 STOCKTON - First Rate, high end GP. Gr. Coll '06 exceed \$970k w/net of \$350k. Can't beat this. Seller willing to help w/transition. \$595k

I-575 MADERA-Practice & Building - Long established GP, 2 ops & plumbed for 1 add'l 1350sf, great highly visible location. Single Story Bldg close to downtown. Seller will be Retiring. Practice: \$38k - Real Property: \$265k

I-586 MERCED - Revitalized area w/ easy access to foothills, major cities & the coast! GP offers ~1450 sf & 4 ops in newer Professional neighborhood. Offered at \$265k

I-598 TURLOCK—FACILITY - Desirable Neighborhood, State of the Art office. 2000 sf w/ 5 fully equipped ops. Call for details! \$225k

NEW! I-604 TRACY - Est. in 2006 with all the bells & whistles! Visibility, Location, New Growth! Prof. Design w/ sophisticated décor in busy retail shopping center. 3 ops w/ plumbing for 1 add'1 in spacious office suite. \$350k

J-371 EXETER-GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. ONLY \$150k

J-580 CLOVIS/NORTHEAST FRESNO - Practice & Building Most stable patient base we've seen in a practice this size. Dentist & Hygienist booked months out. 1,475 sf , 3 ops. Gross Receipts over \$450k. \$360k Property: \$345k

NEW! J-603 FRESNO -GP focusing on cosmetic dentistry & relationships w/patients! Reputable practice w/customized appointments. Located in affluent neighborhood. 1420 sf, 4 ops, state of the art equipment. \$490k



Timothy G. Giroux, DDS



Jon B. Noble, MBA

SOUTHERN CALIFORNIA

K-518 SANTA ANA - GP, 800 sf, 3 ops in Med. Prof. Bldg \$95K

K-526 CHATSWORTH - GP, 1100 sf, 5 ops. Long Established. Exc. Staff \$350K

K-545 NEWPORT BEACH - GP, 3 ops & 1850 sf, Spectacular build outs! \$495k

K-554 ENCINO - 1000 sf & 3 ops in very desirable office bldg. Newly remodeled! \$295k

K-572 VENTURA - GP, 1100 sf and 3 ops. Live & Practice only minutes from the beach. This newly remodeled office is any Dentist's dream! Strong, stable patient base and years of goodwill will be passed right along to you. \$395k

K-577 LANCASTER - GP, busy street in popular shopping center. Large Patient Base. 2200 sf and 4 ops w/ newer equipment. \$350k

NEW! K-602 SANTA BARBARA - GP in well maintained Professional Bldg. Exc. street visibility in popular shopping center. 940 sf & 3 ops \$265k NEW! K-609 SANTA MARIA - Practice in this scenic valley community nestled in wine country! Spacious comfortable office occupies 1440 sf, offers 3 ops w/plumbing for 1 add'l. \$395k

ARIZONA

Az-486 TUCSON - GP. 1000 sf. 3 ops \$175k Az-584 EASTERN AZ - GP near busy Post Office. ~ 1,300 sf, 3 ops, Real Estate also available. Practice offered at \$350k

Az-585 VERDE VALLEY - GP in Great Locale. 2 ops + plumbed for 2 add'l. \$185k

NEVADA

R-553 LAUGHLIN - Remarkable practice w/ great visibility & signage. Convenient location in area of new growth. Seller Motivated \$225k

NEVADA CONT.

R-578 CARSON CITY - 20 yrs goodwill, 4 ops/1300sf in Historic Westside. Exc. growth potential. Loyal Patient Base. Gross Receipts avg over \$700k annually. \$425k

LV-461 LAS VEGAS—Very desirable NW location. Newer free standing bldg, 5 ops. Avgs nearly 50 new pts/month. Gross in the 1 mill range. Predominately Prosthodontics. \$400k

LV-529 LAS VEGAS - NW Rainbow Curve area near Summerlin. Aprx 2300 sf, 4 fully equipped ops. Plumbed for 1 add'l op. \$250k

LV-565 LAS VEGAS - Practice dentistry in this nice professional bldg. offering 3200 sf w/8 ops in growing Rainbow/Sahara Area. Great Area w/ lots of potential. REDUCED TO ONLY \$495k

LV-576 LAS VEGAS - Highly desirable West Side area. Quality practice w/consistent collections in the \$1m range. New Equipment and solid patient base are only a couple of the perks! Attractive office w/ easy freeway access offers 1900sf & 5 fully equipped ops. \$725k

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B-520 SF EAST BAY-Ortho, 6 chairs in open bay. 1500 sf. GREAT location. Prof. Bldg \$175k D-5271 SF EAST BAY-ENDO, 1270 sf, 4 op office. Stable patient base. Well respected. Building & Condo also available for purchase. Practice offered at \$275k

I-5621 SAN JOAQUIN VALLEY - PROSTHO-30 yrs goodwill, great location, 2500 sf, 6 ops, FFS, 12+ new pats per mo, high gross, Seller will assist in transition \$960k

E-601 SACRAMENTO-ORTHO - Highly esteemed, FFS, ORTHO practice setting the bar for excellence! Retail shopping center. 3 chairs in open bay and 1600 sf office. \$470k

NEW! K-610 GLENDALE—PROSTHO -15yrs goodwill, tv advertising, patient referrals keep this practice growing. 1400 sf w/ 4 ops in an attractive office and neighborhood. Gross Receipts in 2006 ~ \$280k. Offered at \$250k





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