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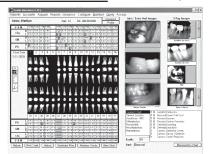
VOL. 4 NO. 12 • DECEMBER '07 No. Calif. Edition Trader

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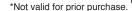
\* based on ADA online survey of practice management software with over 5,000 users and cost under \$2,500. (1with comparative features; applies to single user)

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12.









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#### FEATURED PRACTICE OF THE MONTH

**CENTRAL VALLEY** - (8+) op computerized G.P. with digital x-rays and intra oral camera system. Cash/Ins/PPO pt. base. 100+ new pts./mos. Gross Collect \$2.0M+/yr. Selling one third interest now with complete Buy-Out in future.

#### FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2006 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!

#### KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/xray, 5th is plumbed not eqt'd. Retail location. Excellent exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collections \$350K/yr. PENDING

BAKERSFIELD #19 - (5) op computerized G.P. in a Prof bldg. Denti-Cal/ Cash/Ins/PPO. Gross Collections \$900-1,000K/yr.

**BAKERSFIELD SUBURB** - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

#### LOS ANGELES COUNTY

ANTELOPE VALLEY - (3) op computerized G.P. located in a shop ctr. with excellent exposure & visibility. Recently remodeled. New equipment. Cash/Ins/ PPO/Denti-Cal. Collect \$450K+/yr. on (3) days per week.

BELLFLOWER - (5) op computerized G.P. in a strip center w excellent exposure/visibility/signage (4) eqt'd ops, 5th is plumbed. (1) yr new Belmont eqt. Easy Dental s/w, intra oral camera, & Zoom light. Mixed pt base. Mos. Cap ck is approx. \$1,000/mos. PRICE REDUCTION

**LOS ANGELES** - (5) op computerized G.P. and free standing bldg. for sale. (3) ops of new eqt. and (2) ops of older eqt. Cash/Ins/PPO/HMO patient base. Annual Gross Collections approx. \$300K.

**LAWNDALE** - (6) op computerized G.P. (4) ops eqt'd. Located in a store front on a major blvd.  $\underline{w}$  exposure/visibility and walk-ins. Cash/Ins/PPO/Denti-Cal. Gross collections - \$200K/yr p.t. Can do much more f.t.

PASADENA - (8) op computerized G.P. and free standing bldg. for sale. Located on a main blvd. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. Bldg. is 3,606 sq. ft. & is on an 18K+ sq. ft. lot.

POMONA - (7) op G.P. & 1,500 sq. ft. free stand. bldg. Excellent exposure/visibility/signage. Gross Collect \$300K/yr. Cash/Ins/PPO and small amount of Denti-Cal. Seller retiring. PRICE REDUCTION

WOODLAND HILLS - (3) ops/(2) eqt'd. Computerized G.P. Strip ctr. location on a main blvd. w exposure/visibility/signage. New eqt. Newly opened. Cash/Ins/PPO/ HMO pt. base. Includes approx. (100) charts (per Seller). Seller moving.

#### MADERA COUNTY

MADERA - (8) op computerized G.P. (3) ops of new P&C Eqt. (2) add. Eqt'd ops & (3) add. plumbed ops. Central Nitrous, Digital x-rays, Dentrix s/w, zoom light, & intra oral. In a free stand bldg. Excellent exposure/visibility. Gross Collect - \$360K/yr on 3 days. Cash/Ins/PPO/HMO.

#### RIVERSIDE COUNTY

PALM DESERT - (5) op turnkey office. (3) ops eqt. with two yr old A-Dec eqt. (2) add. plumbed ops. Includes furniture and eqt'd. No patients. **SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

#### **ORANGE COUNTY**

**IRVINE** - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not etq'd. In a prof bldg. on a main Blvd. Digital x-rays. Decorator sharp. Cash/Ins/PPO. Gross Collect \$450-\$500K/yr on (4) days/wk. PEHDING

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SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Could be much busier. Seller stretched to thin with two other offices. Seller transition available.

SANTA BARBARA - (3) op G.P. located in a smaller prof. bldg. Recently remodeled. Collections for last (12) mos approx. \$350K on a (3-4) day week. Ave. (15-25) new patients/mos. Excellent new patient advertising campaign in place. Lower overhead office. Seller transition available. *PRICE REDUCTION* 

#### SAN BERNARDINO COUNTY

**SANTA BARBARA COUNTY** 

**INLAND EMPIRE** - (5) op computerized G.P. Located in a small prof. bldg. Gross Collect approx. \$300K/yr on 2-2 1/2 days/wk. Cash/Ins only. Seller referring out most specialities. Seller is retiring.

**ONTARIO** - (4) op computerized G.P. located in a major shopping center. (3) ops eqt'd with new eqt. 4th op plumbed not eqt'd. Excellent exposure/visibility/signage. Cash/Ins/PPO/Denti-Cal patient base. Excellent advertising campaign in place that is just kicking in. 2007 projected gross collections \$360K-\$380K. Seller to concentrate on other offices. Motivated. Priced to sell!!

#### SAN DIEGO COUNTY

**POWAY** - (3) op computerized G.P. in a freestand bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, ADEC free standing steril system, etc. Includes an active phone # & yellow page ad. REDUCED

#### SAN LUIS OBISPO COUNTY

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect \$500k+/yr. Seller retiring. **SOLD** 

**SAN LUIS OBISPO** - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr.

#### **VENTURA COUNTY**

THOUSAND OAKS - (4) op G.P. in a medical/dental bldg. Only D.D.S. in bldg. Cash/Insurance/PPO. Gross \$80-90K/yr. p.t. **\$010** 

THOUSAND OAKS #2 - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerec, intra oral camera, Dentrix s/w, and new chairs. Projected 2007 Collections \$675K. NEW

OXNARD #4 - (4) op fully eqt'd turnkey office. In a store front on a main St. w exposure/visibility/signage. Sale includes all eqt, leaseholds, furniture and rights to office lease, no pt. charts. PENDING

#### **TULARE COUNTY**

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Projected 2007 Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring. **NEW** 

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**SAN DIEGO-LA MESA** – Two Doctors are retiring from this well-established **GENERAL** Practice. One of the Doctors offers sedation and oral surgery. The office is near freeway I-8 and has excellent parking. This beautiful facility is comprised of 12 equipped Ops in 3600 sq.ft. Patients from union contract, PPO, Private.

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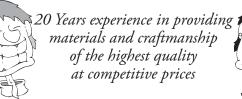
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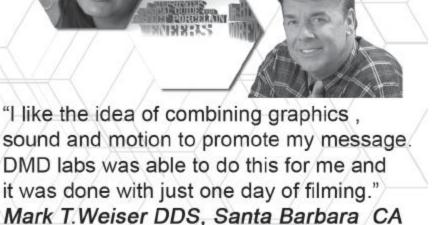
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#### BAY AREA

#### A-494 MILL VALLEY - Newly listed, 3 op office w/approx 900 sf. Call for additional details! A-543 SAN FRANCISCO - Bordering Chinatown by Union Square, remarkable FFS, family oriented practice now available. 3 ops w/ 1000 sf. Price Reduced to only \$199k!

A-5581 SAN FRANCISCO - Beautiful corner Suite - Facility only (no patients) - on 25th floor w/ great accessibility, 4 ops in 990 sf. \$300k

A-596 MENLO PARK - Over 33 yrs of goodwill GP blocks from Downtown & El Camino, ~1000sf 3 fully equipped ops, \$95k

B-563 HAYWARD - GP, 3ops, 950 sf, 8-10 patients per day on a relaxed work schedule. Downtown w/close access to public transportation. Call for more information! \$195k

B-5911 WEST CONTRA COSTA COUNTY - 4 fully equipped ops in 1367 sf office, Just blocks of I-80 commuter corridor. Insured/PPO/FFS. Near schools \$425k

B-597 CONCORD – Well Established FFS GP. – 1185 sf w/4 ops. Conveniently located on a busy corner. \$320K

C-464 CENTRAL MARIN - GP, Long estab, Seller retiring. Collections of \$731K in 2005. Ins/cash pts only. 4 op office. Prime centralized location. \$500k

C-537 EAST BAY - GP, 3400 sf w/7 fully equipped ops. 30 yrs of goodwill in this historic downtown area. \$950k

C-5731 SANTA ROSA/FACILITY— Rincon Valley area. Single story, mixed prof bldg. 1200 sf, 4 fully equipped ops. Ready to move in. Call for details!

C-5741 SANTA ROSA/FACILITY - Located on Hwy 12, this converted Victorian home has many amenities. Highly visible w/ easy access offering 1177 sf, 3 ops, fireplace in reception area & great charm. Call for details.

C-5901 PETALUMA - Well Respected, Modern, State of the Art office w/bright & airy ops, Large windows. 2000+ sf, 6 ops. \$620k

<u>D-474 LOS ALTOS</u> Facility/asset sale. 2100 sf 6 ops. Reduced to only \$48,500

D-2939 SAN JOSE NEAR EASTRIDGE—1600 sf w/ 5 ops. 3 year avg collections \$858K. 3 dr days w/4 hyg days. \$500k

D-536 SAN JOSE - GP, 1200 sf, 3 ops, plumbed for additional op. Located in busy strip mall area. Private Pay, PPO & some Healthy Families. Price Reduced to only \$275k

#### BAY AREA CONT.

# <u>D-581 MONTEREY</u> - GP, 3 ops in attractive Prof. Bldg. Close to Beach/Wharf. Insured/Private Pay/ PPO Patient Base \$350k

D-5831 SAN JOSE - GP, 30 yrs Goodwill, 1280 sf, 3.5 ops, Call for details!

D-587 SANTA CLARA - Well equipped office only 3 years old! 1880 sf, 4 ops. Busy neighborhood w/high traffic flow, growth & exc. visibility. Also plumbed for 2 add'l ops. Offered at \$350k

D-588 MORGAN HILL - Upscale Community, Facility in Excellent Condition. 1638 sf & 4 ops. Call for full list of equipment and details! Only Asking \$125k

<u>D-594 LOS GATOS</u> – FFS GP. Highly desirable Area. Gross \$780k + in '06. 1000 sf w/3 ops. Fully Computerized \$550K

#### NORTHERN CALIFORNIA

E-420 SACRAMENTO— GP, Prime W. Sac shopping center location. Mixture of private pay, indemnity and PPO Plans. 4 ops, collections of \$485K. \$250k

E-487 ROSEVILLE - GP w/3 fully equipped ops in Medical/Dental Professional bldg, Gr. Rcpts in \$300k range, \$195k

#### E-523 PLACERVILLE - FACILITY ONLY -GP, Stunning Modern Office, Excellent Location, 4 ops. Price Reduced \$69k

E-532 AUBURN - GP, long established practice in beautiful foothills. Close to Sacramento. 3 fully equipped ops, 1100 sf. Close to major roadways. Seller Retiring \$125k

E-525 SACRAMENTO - Long estab. GP in Health Prof. Bldg near busy intersection. 1500 sf w/ 4 fully equipped ops. \$300k

E-540 SACRAMENTO - GP in heart of city not far from Sutter's Fort. 2 story prof. bldg. 1000 sf w/4ops. Family oriented w/reliable patient base. Tons of Potential \$160k

E-544 ROSEVILLE - Cosmetic & reconstructive, 1250 sf w/2 ops in bright & airy bldg. Affluent, desirable area \$350k

E-550 SACRAMENTO - GP in medical professional bldg with potential for growth. 2 ops in 820 sf office. REDUCED TO ONLY \$95K

#### NORTHERN CALIFORNIA CONT.

E-571 SACRAMENTO - Highly desirable area, pulling from affluent neighborhoods. 2400 sf w/5 ops & ample parking. '06 coll. exceed \$820k! Offered at \$550k

E-582 ROSEVILLE - FFS in heart of Roseville. 1350 sf, 4 ops, busy intersection, prof. bldg, CEREC 3 unit & Gross receipts exceeding \$617k annually. \$445k

E-595 GREATER SACRAMENTO - FFS GP. Great neighborhood. Attractive Prof. Brick Bldg. Well respected. Offers 1370sf & 4ops. \$215k

E-599 ELK GROVE - State of the Art office, 5 ops, 2000 sf in busy business district. Average Collections over \$1m annually over past three years! Offered at \$700k

E-600 LINCOLN - One of the fastest growing cities in California! Quality preventative practice w/ little attention to marketing provides huge opportunity for growth! 1600 sf, 2 ops, plumbed for 2 add'l. Heart of Downtown \$255k

NEW! E-605 DAVIS AREA - GP in highly visible Dental Professional Bldg. Well established area. Real Estate also available. 1200 sf, 3 ops, large picturesque windows. Garden Views.

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F-542 HUMBOLDT COUNTY - FFS GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. Seller Highly Motivated!

F-547 EUREKA - GP in Scenic Coastal Community. 1195sf & 4 ops in well known medical neighborhood. Reduced to only \$200k

F-566 EUREKA/ARCATA AREA - Long established GP in beautiful rural family community. 4 ops, 1700+ sf. Private Pay/Insurance. Lg patient base. Gross receipts avg in the \$700k range annually. Offered at \$375k

F-589 EUREKA - FFS GP, est. 25 yrs, 1600+ sf, 4 ops, phenomenal visibility on busy corner! Warm, unique reception. Real Estate also available for \$325k. Practice reduced to only \$320k

G-456 YUBA CITY— GP, well established, 4ops, FFS. Wonderful location in prof. complex w/ample parking. Retiring seller owns building & will consider selling. Amazing potential. Recently Reduced to only \$200k

G-476 CHICO—GP, established practice collections of \$300k in '05. Projecting \$380k in '06. Beautifully equipped 4 ops, all Adec. Desirable location. \$250k

H-481 NORTHERN CALIFORNIA - Gp, seller retiring, collections of \$549k in 2005. 2200 sf w/3 fully equipped ops, plumbed for 1 add'l. Real Estate (2 bldgs) also available for \$500k. \$300k

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#### CENTRAL VALLEY

# H-570 SACRAMENTO/STOCKTON/ EAST FOOTHILLS AREA - High-tech GP w/ Cerec, soft tissue laser, 2000sf & 5ops ready to move in! Stable Staff and Lg patient base just add to this incredible opportunity. Collections ~ \$800k annually, Priced to sell at \$575k

I-4701 STOCKTON— Full Mouth cosmetic rehab practice in professional area. Owner occupied bldg. 6 ops 100% FFS, 1400+ active pats. Gr. Receipts '06 \$1.5m. Seller wiling to work back Call For Details!

I-551 LODI - Practice & Building - Long Established GP with low overhead costs. 1500 sf & 3 ops. Collections in '06 exceed \$370k. \$250k

<u>I-556 STOCKTON</u> - First Rate, high end GP. Gr. Coll '06 exceed \$970k w/net of \$350k. Can't beat this. Seller willing to help w/transition. \$595k

I-575 MADERA-Practice & Building - Long established GP, 2 ops & plumbed for 1 add'l 1350sf, great highly visible location. Single Story Bldg close to downtown. Seller will be Retiring. Practice: \$38k - Real Property: \$265k

I-586 MERCED - Revitalized area w/ easy access to foothills, major cities & the coast! GP offers ~1450 sf & 4 ops in newer Professional neighborhood, Offered at \$265k

I-598 TURLOCK—FACILITY - Desirable Neighborhood, State of the Art office. 2000 sf w/ 5 fully equipped ops. Call for details! \$225k

NEW! 1-604 TRACY - Est. in 2006 with all the bells & whistles! Visibility, Location, New Growth! Prof. Design w/ sophisticated décor in busy retail shopping center. 3 ops w/ plumbing for 1 add'1 in spacious office suite. \$350k

J-371 EXETER—GP, in heart of San Joaquin Valley Basin. Fee-For-Service practice, refers out most specialties. ONLY \$150k

J-580 CLOVIS/NORTHEAST FRESNO - Practice & Building Most stable patient base we've seen in a practice this size. Dentist & Hygienist booked months out, 1,475 sf, 3 ops. Gross Receipts over \$450k. \$360k Property: \$345k

NEW! J-603 FRESNO -GP focusing on cosmetic dentistry & relationships w/patients! Reputable practice w/customized appointments. Located in affluent neighborhood. 1420 sf, 4 ops, state of the art equipment. \$490k

#### SOUTHERN CALIFORNIA

K-518 SANTA ANA - GP, 800 sf, 3 ops in Med. Prof. Bldg \$95K

K-526 CHATSWORTH - GP, 1100 sf, 5 ops. Long Established. Exc. Staff \$350K

K-545 NEWPORT BEACH - GP, 3 ops & 1850 sf, Spectacular build outs! \$495k

K-554 ENCINO - 1000 sf & 3 ops in very desirable office bldg. Newly remodeled! \$295k

K-572 VENTURA - GP, 1100 sf and 3 ops. Live & Practice only minutes from the beach. This newly remodeled office is any Dentist's dream! Strong, stable patient base and years of goodwill will be passed right along to you. \$395k

K-577 LANCASTER - GP, busy street in popular shopping center. Large Patient Base. 2200 sf and 4 ops w/ newer equipment. \$350k

NEW! K-602 SANTA BARBARA - GP in well maintained Professional Bldg. Exc. street visibility in popular shopping center. 940 sf & 3 ops \$265k NEW! K-609 SANTA MARIA - Practice in this scenic valley community nestled in wine country! Spacious comfortable office occupies 1440 sf, offers 3 ops w/plumbing for 1 add'l. \$395k

#### ARIZONA

Az-486 TUCSON — GP, 1000 sf, 3 ops \$175k
Az-584 EASTERN AZ — GP near busy Post Office. — 1,300 sf, 3 ops, Real Estate also available.
Practice offered at \$350k

Az-585 VERDE VALLEY - GP in Great Locale, 2 ops + plumbed for 2 add'l. \$185k

#### NEVADA

R-553 LAUGHLIN - Remarkable practice w/ great visibility & signage. Convenient location in area of new growth. Seller Motivated \$225k

#### NEVADA CONT.

R-578 CARSON CITY - 20 yrs goodwill, 4 ops/1300sf in Historic Westside. Exc. growth potential. Loyal Patient Base. Gross Receipts avg over \$700k annually. \$425k

LV-461 LAS VEGAS—Very desirable NW location. Newer free standing bldg, 5 ops. Avgs nearly 50 new pts/month. Gross in the 1 mill range. Predominately Prosthodontics. \$400k

LV-529 LAS VEGAS - NW Rainbow Curve area near Summerlin. Aprx 2300 sf, 4 fully equipped ops. Plumbed for 1 add 1 op. \$250k

LV-565 LAS VEGAS - Practice dentistry in this nice professional bldg. offering 3200 sf w/8 ops in growing Rainbow/Sahara Area. Great Area w/ lots of potential. REDUCED TO ONLY \$495k

LV-576 LAS VEGAS - Highly desirable West Side area. Quality practice w/consistent collections in the \$1m range. New Equipment and solid patient base are only a couple of the perks! Attractive office w/ easy freeway access offers 1900sf & 5 fully equipped ops. \$725k

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B-520 SF EAST BAY—Ortho, 6 chairs in open bay, 1500 sf. GREAT location, Prof. Bldg \$175k D-5271 SF EAST BAY—ENDO, 1270 sf, 4 op office. Stable patient base. Well respected. Building & Condo also available for purchase. Practice offered at \$275k

I-5621 SAN JOAQUIN VALLEY - PROSTHO-30 yrs goodwill, great location, 2500 sf, 6 ops, FFS, 12+ new pats per mo, high gross, Seller will assist in transition \$960k

E-601 SACRAMENTO—ORTHO—Highly esteemed, FFS, ORTHO practice setting the bar for excellence! Retail shopping center. 3 chairs in open bay and 1600 sf office. \$470k

NEW! K-610 GLENDALE—PROSTHO 15yrs goodwill, tv advertising, patient referrals keep this practice growing. 1400 sf w/ 4 ops in an attractive office and neighborhood. Gross Receipts in 2006 ~ \$280k. Offered at \$250k



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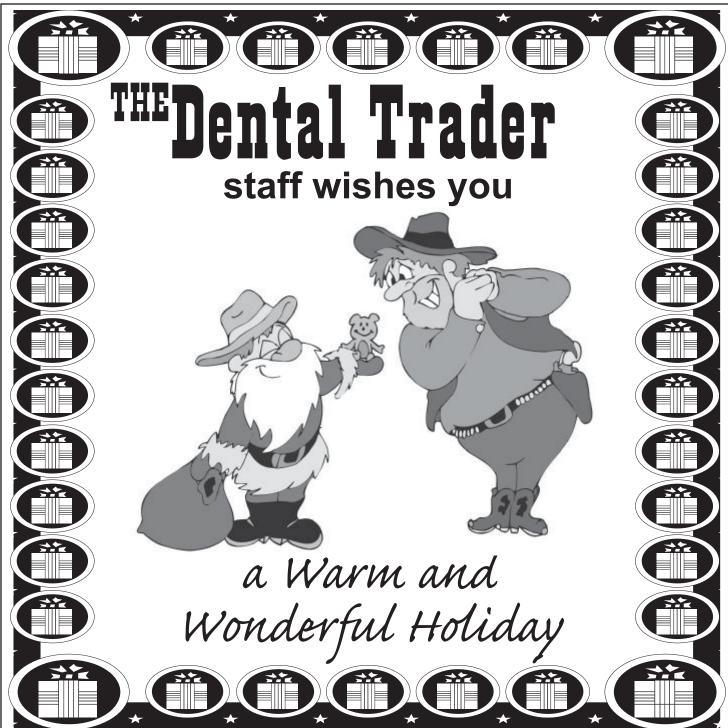
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LINDSAY/TULARE: For Sale - General dentistry practice. Both Lindsay & Tulare practices are being sold together. Tulare: 4 ops., 1650 sq. ft., 1 hygiene day, 70% Medi-Cal, 5<sup>1/2</sup> years in same location.

Lindsay: 5 ops., 3600 sq. ft., 1 hygiene day, 34% Medi-Cal, 6<sup>1/2</sup> years in same location.

Combined Gross Receipts \$1.4 Million with 48% overhead. Adjusted net income \$745K. Both offices have intra-oral cam-

era, and easy dental software. Owner willing to consider selling buildings also.

**TURLOCK:** For Sale - General dentistry practice. 2006 Gross receipts \$530,409. Located with in walking distance froom newly renovated dwntown. 5 operatories in 1,512 sq ft, in a 11 Linera, endo rotary, easy dental software. Practice has been in its present location for the past 9 years. Owner may be willing to sell building also. Owner relocating.

**REDDING:** For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2006 Gross Receipts 593K, with adjusted net income of \$241K. Owner doctor to retire.

YREKA: For Sale - General Dentistry Practice and building: This is a great opportunity to own the real estate and dental practice at the same time. The building is located on a large lot allowing you to expand the size of the building when you are ready. 100% financing is available with for both the practice and building. 2006 receipts were approximately \$400K. There are presently 3 operatories. Owner works a 4 day week working only 51/2 hrs per day. There are four days of hygiene. Lots of potential with this practice.

GOLETA: For Sale: General Dentistry Practice. High quality area. Practice has been located in its present location for the past 37 years. The office occupies 900 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

VENTURA: For Sale - General Dentistry Practice. NEW GRADS DON'T MISS THIS SALE PRICE LESS THAN START-UP COSTS. Established Family, and Cosmetic practice is cost in highly desirable community of Ventura County. The leased office space consists of 1,700 sq. ft. with 6 available operatories. Also the equipment and leasehold is essentially new (2 years old). 2005 Gross Receipts were 404K. Adjusted net income of \$112K.

**RESEDA:** For Sale - General Dentistry Practice. Located in a type blace complex. This office has 5 operatories, intraoral camera and Softdent software. 2006 Gross receipts 367K with an adjusted net income of \$207K.

**DEL MAR BEACH:** For Sale - General Practice. Three treat near prooms in 950 sq. ft. Office is approximately three blocks form the beach with ocean view. Equipment in excellent condition. 2005 gross receipts \$465K on a 3 days per week. Doctor retiring.

EL CENTRO: For Sale - General Practice. Three treatment rooms, plumbed for a fourth. Separate room for Pano and X-rays. Practice located in free standing 1,900 sq. ft. one story building on a corner near downtown. Building is also for sale with adjacent three unit residential buildings. 2005 gross receipts were 225K on 3 days per week.

**WEST SAN FERNANDO VALLEY:** For Sale - General Der 1, stry Practice. Established practice has been in its present location for the past 45 years. Approx. 1500 active patient. 3. //2 days of hygiene. Leased office space 2,000 sq. ft. 6 equipped operatories. Owner is retiring.

**ROSEVILLE:** For Sale - General Dentistry Practice. This 3400 sq. ft. office comes with 6 operatories, Cerac, Intra-Oral Camera's, Dentrix software, and 12 days of hygiene. 2000 gross receipts \$1,843,499.00. Owner is looking for assoc. buy-in or buy-out within 2 yrs.

**PORTERVILLE:** - For Sale patient base to a practice in town. There are no Medi-cal patients in the practice. The total sale price is \$125K for approximately 400 active patients. Active 1 thats are defined here as the number of individual patients seen in the last two years. The patient base also includes all patient charts dating back seven years. Owner retiring.

RIALTO: - For Sale - General Dentistry Practice. Priced for immediate sale. 900 Sq. Ft. 3 operatories in a busy shopping center.

SACRAMENTO: - For Sale - General Dentistry Practice. 2006 Gross Receipts \$325K. Practice has been in the same location for the past 32 years. This office has 4 operatories, intra-oral camera, and Dentsoft software in 950 sq. ft. Located in large office complex, Owner is retiring.



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**CHINO:** - For Sale - General Dentistry Practice. 2006 Gross Receipts \$486K with adjusted net income of \$211K. Intra-oral camera, digital x-rays, 5 equipped operatories in a 1,500 s. it flice located in a busy shopping plaza. Doctor working 3 1/2 days a week. Office in same location for 20 years. Doctor is retiring.

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**HILMAR:** For Sale - General dentistry practice. 2006 gross receipts \$214K one day a week as a satellite practice. Adjusted net income of \$110K with an overhead of 48%, 2 hygiene days. 2 1/2 operatories in 1000 sq ft. Equipped with Intra-oral camera, 2 new Pelton & Crane delivery units and chairs. Office reently remodeled. Free standing building on a main through-

**SANTA CRUZ:** For Sale - General dentistry practice. There are five equipped treatment rooms and two additional rooms that are plumbed for expansion in this 2,347 sq. ft. office The 2005 Gross receipts were \$885K with a low 62% overhead. Dr. is reporting 2,340 active patients. There are 7.5 days only given per week. The practice has operated in the same location since 1977. Doctor is retiring.

**HAYWARD:** For Sale - Multi-Speciality Dental Practice: Practice has been in its present location since 1965. There are nine operatories with Digital X-rays, Intraoral camera, Panoramic X-ray unit. 2006 Gross Receipts were one million three hundred thousand with an adjusted net income of \$562K. There are PPO's but no Medi-Cal patients. Building is also for sale if buyer is interested.

**FRESNO:** - For Sale - General Dentistry Practice. 2006 Gross Receipts \$777,336 with an adjusted net income of \$278K. This is a PPO/HMO practice. There is 2000 sq. ft. of office space with 5 equipped operatories. There is room to expand into a 6th operatory. Panolypse machine, Easy Dental software. 4 days of hygiene. Practice located on the corner of a main thoroughfare.

**SANGER:** For Sale - General Dentistry Practice. If you are a new graduate or your are looking and you are looking for a great practice to purchase you should look at this. Very tastefully decorated, this 3-op office collected 345K in 2005 with less than a 50% overhead. This would also be a great satellite practice. The office is a condominium space that is also for sale and can be purchased at no money down. Owner is retiring.

**RIDGECREST:** For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week schedule. There are 6 ops in this 4000 sq. ft. **building that is also for sale**. There are 5 days of hygiene. Owner is retiring.

**DAVIS:** For Sale - General Dentistry Practice. \$678K Gross Receipts with \$275K adjusted net income. Located close to UC Davis campus - 4 operatories, 8 days of hygiene. approx. 20 Lauve patients. 1,400 sq. ft. 45 new patients seen per month. Owner is relocating. Available Immediately.

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**INGLEWOOD:** - For Sale - Pediatric Practice. Priced for immediate sale. 4 operatories. 2005 gross Receipts \$350K. Doctor is retiring.

**SANTA CRUZ CO.:** - For Sale - General Dentistry Practice. This office consist of 2,500 sq. ft. and seven fully equipped operatories. The views out each of the doctor's treatment rooms are beautiful and provide a relaxing atmosphere for both the patients and staff. There is room for expansion by equipped 1) - additional operatories. There are intra-oral cameras, electric handpieces, and a panoramic x-ray machine. There are 10 hygiene days available per wk. Datacon software. 2005 Gross receipts were \$1,265,00 with a \$503,000 adjusted net income.

**CARLSBAD:** - For Sale - General Dentistry Practice. 1403 sq. ft. with Cos in a highly desirable area. There are 4 days of hygiene per week. Gross receipts were 247K for 2005. Produce has been in its present location for 24 years. Molar Endo, Implants, referred out.

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**VENTURA:** - For Sale - General Dentistry Practice. 2005 Gross Receipts 976,965 with adjusted net income of \$382,576. Located in large shopping center. Office space is 1.350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

**DINUBA:** - For Sale - General Dentistry Practice. Fully equipped office space. This 1,400 sq. ft. 3 operatory office has been in its present location for 40 years. 2005 receipts \$275K. Intraoral camera, Pano, and Softrix software. Owner is retiring.

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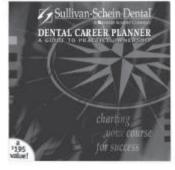
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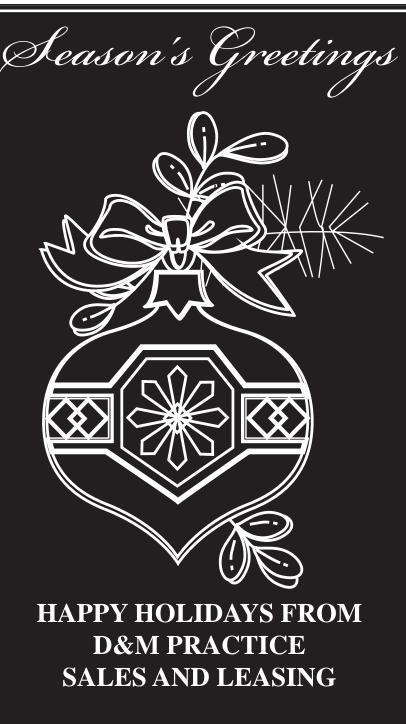
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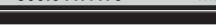
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This is a SPECIAL OPPORTUNITY which should only be investigated by the "Very Discriminating and Demanding Buyer" who is willing to pay the appropriate price for a quality practice. Tremendous effort has been expended in creating the Management Systems that allow this practice to perform at a high and efficient level. 2007 shall collect \$1 Million with Total Available Profits of \$430,000+. Low Accounts Receivable, great Recall and busy Hygiene Department. Beautiful new 4-op office, digital x-rays and computers in the Ops. Great location allows Successor to pick and choose from numerous nearby highly desirable areas to live. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

#### **5931 FRESNO**

Centrally located off Highway 41 and East Bu, rd., enue. This long established practice represents an excellent founda on to hild upon. Rich in patients, this practice is underserved with corrent lower as \$400,000/year practice in recent past. 3-days of my energy to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

#### **5932 MONTEREY**

Operating on 3-day week with 4-weeks, this practice shall collect \$375,000 in 2007. This is an "off" year as previous 3-years averaged \$454,500/year in collections. 700-active patients. Practice enjoys highly visibly corner lot location. Practice is completely networked throughout. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

#### 5933 SANTA CRUZ' SOQUEL - PRACTICE & BUILDING

This is a highly visible 3-suite building located at 5819 Soquel Drive, not far from Cabrillo College and right off the Park Avenue exit on Highway 1. This is ideally suited for nearby Dentist who would rather own their building then to be continually paying rent. Long established practice has been averaging \$200,000/year with older, conservative Dentist. 1,000 sq.ft. suite can be expanded. Go to www. PPSsellsDDS.com and view under CURRENT LISTINGS.

#### 5934 SAN FRANCISCO'S 450 SUTTER STREET

This young practice is a great opportunity for the Opportunistic Buyer. And better yet, the perfect situation for nearby Dentist seeking their own office. Established October 2003, this practice is tracking \$300,000+ in Collections and \$110,000 in Total Available Profits for 2007. 745 sq.ft. dental suite consists of 3-Ops with eastern views of Downtown San Francisco. The equipment and leasehold improvements are 4-years old at total investment of \$70,000. This has been priced for a "Quick Sale!" Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

### 5935 SAN JOAQUIN COUNTY - LOCATED WITHIN THE MODESTO, MANTECA & OAKDALE TRIANGLE

PPS has reviewed 2,500+ practices since commencing activities in NorCal. Occasionally, a practice distinguishes itself as SOMETHING TRULY SPECIAL. This practice has such a distinction. This Offering has captive market in small growing community rich in family values coupled with a highly regarded school system. Foundation stretches back 49-years enjoying same great location. There is no competition. Operates on 28-hr week with 4-weeks off, has 4-days of Hygiene, averages 15+ new patients/month and has a foundation of 2,000 patients. Staff is fantastic. Attractive dental suite with equipment being 3-to-6 years old with x-rays in each Op, plus Orthopan and Intraoral Camera System. Produced and collected an identical \$585,000 for the 12-month period ended 9/30/07. Projects \$600,000 for 2007. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

#### 5936 SIERRA FOOTHILLS' HIGHWAY 50 -PLACERVILLE AREA

Phenomenal lifestyle opportunity located in highly desirable El Dorado County, and not far from El Dorado Hills and Folsom. If you would like to raise your family in one of the best outdoor recreation areas anywhere yet not far from major cities, this opportunity should be investigated. Established for 30-years, this is a busy Country Practice. Current performance is tracking \$570,000 in collections in 2007 with Profits of \$275,000. 4-days of Hygiene and 19-new patients per month and low AR Balance. Practice enjoys great frontage on main traffic artery. This is an unusual purchase opportunity. If you are tired of living in a congested city, you should investigate this practice and the surrounding lifestyle. Enjoy peace and quiet, the smell of the pine tress and hear the birds chirping! Go to www. PPSsellsDDS.com and view under CURRENT LISTINGS.



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