

THE Dental Trader

VOL. 10 NO. 8 • AUGUST '13
So. Calif. Edition

Ph: 877-888-4237 • 949-429-6836
Fax: 949-498-1198 • DentalTrader.com

**FREE ADS FOR DENTISTS
& STAFF!**

Buy, Sell or Trade all things Dental



DENTAL X-RAY SYSTEM HALF-OFF SPECIAL

Call for your free
in-office Demo:
800-273-5033

DIGITAL SYSTEM INCLUDES:

Everything you need for a digital exam room!

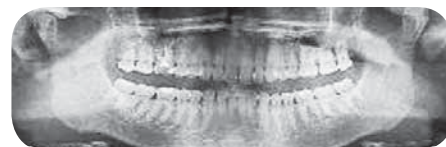
High Quality Diagnostic Digital X-Ray Sensor,
Imaging Software, Intra-Oral Camera,
Dell i5 Computer, 20" Monitor,
Choice of pole or rectangular cart on wheels,
EZ 2000 Billing Software, Perio Charting,
Installation, Onsite Training & Tech Support.

\$9,995.00

Regular Price: \$19,990.00

Lease to buy:

- No Money Down
- No Payments for 90 Days
- \$224 per mo. for 60 mos.
- \$1.00 Buyout



\$32,995
or lease to own at
\$739/month
for 60 mos
w/\$1 buyout

Digital X-Ray Sensor

- New EVASelect Sensor
- Much Sharper & More Durable
(than original EVA sensor)
- High-End Superior Quality
- Rounded Corners & Edges
- Waterproof-Sterilizable
- Contrast & Spatial Resolutions
- Replaceable cable



*Featuring complete digital imaging
and practice management software/
hardware bundle. Scheduling, recall,
billing, with ability to obtain patient
benefits in seconds with optional
integrated Benefit Service by Trojan
Professional Services.

Panoura 18s
3-in-1 Digital Pan
Cephalometric
& 3-D options



BBB
A+ Rated

Video Demo @
www.ez2000digital.com

See us @CDA San Francisco
Aug. 15-17 Booth 2340

Are you buying a dental practice?
Contact us for a **FREE LETTER OF INTENT** negotiation.

THE MOST *important decision*
OF YOUR CAREER.

ARE YOU SURE YOU HIRED THE
best legal counsel
TO PROTECT YOU?



We have represented more
dentists in buying and selling
their practices than any other
law firm in the country.

WOOD & DELGADO
ATTORNEYS AT LAW

THE AUTHORITY IN DENTAL LAW



Patrick J. Wood & Jason P. Wood
Attorneys at Law

CEA DENTAL ROAD SHOW SYBRON LEARNING CENTER
ANAHEIM, CA.

See **Patrick Wood** Lecturing Friday, August 23rd:

10:30-12:30pm "CA. DENTAL PRACTICE ACT"
1:00-3:00pm "DENTAL TRANSITIONS"

See **Jason Wood** Lecturing Saturday, August 24th:

10:30-12:30pm "CA. DENTAL PRACTICE ACT"
1:00-3:00pm "BUYING AND SELLING
YOUR DENTAL PRACTICE"

Look online for upcoming seminars in your neighborhood!

800-499-1474
800-511-2138 fax
www.DentalAttorneys.com

REPRESENTED OVER 4,000 DENTISTS

Practice Acquisitions/Sales • Partnerships • Business Transactions
Lease Negotiations • Estate Planning • Transitions

Wells Fargo Practice Finance

WELLS
FARGO

Let's talk about your future

Whether you're preparing for ownership or planning for growth, working with experienced professionals who understand the business of dentistry can help you navigate the path ahead with confidence. We offer:

- Customized practice financing to help acquire, start or expand your practice
- Complimentary business planning tools, educational resources, and personalized practice support

We're here to help. Contact us for a complimentary consultation and ask for your free Practice Success Planner.

Sina Mansouri
1-855-544-0245

Kris Nishihira
855-405-2107

Jason Schneller
1-888-220-7321

**Visit us at CDA SF
booth 1236**

Or visit us at wellsfargo.com/dentaltrader

ADA

Business ResourcesSM

Connecting dentists with business solutions

ADA[®] is a registered trademark of the American Dental Association. ADA Business ResourcesSM is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

All practice financing is subject to credit approval.

© 2013 Wells Fargo Bank, N.A. All rights reserved.

Wells Fargo Practice Finance is a division of Wells Fargo Bank, N.A.

Together we'll go far



LUXATEMP for sale \$99, include tax & shipping, call 818-203-4272.

SALE! Suni Digital Sensors ONLY! \$4,495.00 Pearson Dental 800-535-4535 ext 212.

ortho pedo dental chairs cheap great shape john 916 207 8053.

Oral Surgeon & periodontist needed. Please contact Farah at 818-268-6029.

Receptionist Needed for busy practice in Riverside-email: janice@iedental.com.

For Sale Planmeca Pro style x-ray unit. \$2000 714-865-6991.

3-5 yrs exp GP wanted 1-2 days in Lancaster. Fax 818 786 8570.

Discus Dental Zoom 2 Advanced Chairside Whitening Light (NEW IN BOX) \$1500 619-463-7797.

CEREC BLOCKS FOR SALE half off retail..call pam at (916) 692-6198.

SAVE on Malpractice Insurance & Workers Comp! Call 866-470-3790!

I want to purchase an ORTHO PRACTICE in San Diego. Contact: osocal@gmail.com.

DA/RDA Needed e-mail resume to azindds@fdg2.com.

Dental Assistant RDA needed part time for Santa Monica office. 818-268-6029.

DENTAL SUPPLY luxatemp 99, impergum penta soft 175, for sale call 818-203-4272.

X-RAY CHAIR for sale. Like new. Color: Pink Price: \$450.00 yjmdds@sbcglobal.net.

General Dentist Needed Pico Rivera Area. T, Th, Sat. Fax resume to Dr. Chen 626-5748948.

Sirona CEREC 3 2005 machine \$8,900. 559-638-6808 pattyda@frankikutadds.com.

Temecula GP w/ Digital X-Rays, 5 Ops in 1750 sq. ft. SDPS: 760-599-7828.

Bakersfield denture lab for lease. Fully equipped. Terms negotiable. Jpost19692@aol.com.

Discus Dental Zoom 2 Advanced Chairside Whitening Light (NEW IN BOX) \$1500 619-463-7797.

FREE ANNUAL OSHA EMPLOYEE TRAINING - See O.C.P.I. ad on Pg. 18 in this issue for details.

RECEPTIONIST needed for Thousand Oaks practice. X-ray license a plus. e-mail resume to qcidds@yahoo.com.



PRACTICE SALES AND LEASING

CA REPRESENTATIVE FOR THE NATIONAL
ASSOCIATION OF PRACTICE BROKERS (NAPB)Paul Maimone Broker/Owner
CA Broker #01172430**FRESNO COUNTY**

CENTRAL VALLEY/SO. FRESNO CTY - (3) op comput. G.P. w newer refurb. Belmont eqt. Digital x-rays & networked. Dentrix s/w. In a smaller town w very limited competition. Mos. Gross Collect \$40K+ on a (3) day wk. Cash/Ins/PPO pts. Low overhead office. Seller to concentrate on his other office in L.A.

KERN COUNTY

BAKERSFIELD #21 Bldg. & Pract. - (10) op comput. G.P. & free stand. bldg for sale. (3) ops fully eqt'd, (3) ops partially eqt'd & (4) additional plumbed not eqt'd ops. Located on a main street w excell. exposure/visibility & signage. Annual Gross Collect. \$500K+ on an easy (2 1/2 - 3) day week. (3) days of hygiene booked 6-12 mos out. Cash/Ins & PPO. Fully eqt'd "removable" dental lab w a full time technician. Seller retiring. **[SOLD]**

BAKERSFIELD #25 BLDG. & PRACT. - (4) op comput. G.P. & Duplex Free Standing Bldg. w signage. Cash/Ins/PPO pts. (3) days/wk of hygiene. 20+ yrs. of Goodwill. 2012 Gross Collect. \$400K+.

BAKERSFIELD #26 - 3,500 Sq. Ft. Duplex Medical-Dental Bldg. for Sale. Suite (#1) is 2,300 sq. ft. and is fully eqt'd with a (5) op G.P. turnkey dental office including instruments & supplies! The second suite is also plumbed for dental but can be used for medical, chiropractic, accounting, insurance, etc. & has just been remodeled. The two suites could also be combined to make a larger single use dental or medical facility! The bldg is located on a major thoroughfare w monument signage & has (27) parking spaces & 10+ years of dental goodwill. **[NEW]**

BAKERSFIELD #27 - Great startup opp. or 2nd office. (4) op comput G.P. in a smaller medical/dental bldg. On a main thoroughfare w signage. (2) ops of new eqt w (2) add plumbed. Cash/Ins/PPO/Denti-Cal pts. Open (1) year p.t. & Collects \$6-\$8K/mos. Seller is moving to be closer to family, but will assist w the transition. **[NEW]**

LOS ANGELES COUNTY

HACIENDA HEIGHTS #1 - BACK ON THE MARKET & REDUCED TO SELL for less than build out costs! (2) op p.t. G.P. located in a shop ctr. w exposure & signage. Low overhead office w high net! Cash/Ins/PPO pts. Gross Collect \$140K p.t. Seller retiring. **[SOLD]**

So. PASADENA - EMERGENCY SALE! SELLER PASSED AWAY! (5) op comput. G.P. Newer remodeled office & some newer equipt. Fee for Service practice. (8) days of hygiene/wk. 1,500 + active patients. Digital x-rays & central nitrous. 2012 Gross Collect \$1.2M+. 40 years of Goodwill. **[SOLD]**

TOLUCA LAKE - Great startup opp. or second office! (4) op comput. G.P. (2) ops eqt'd w new eqt. (2) add plumbed. Digital x-ray. Located in a free stand. duplex bldg. on a well known main thoroughfare. Cash/Ins/PPO/HMO pts. \$1K/mos cap ck. Collect approx \$10K/mos on (1) day/wk. Seller to concentrate on other office. **[PENDING]**

WESTLAKE VILLAGE - (3) op complete turnkey office for sale. Gorgeous! On outer perimeter of a prof. bldg. w excell. exposure, visibility & signage. Newer eqt., Digital x-rays. Includes supplies, instruments, furniture, eqt. & rights to lease. **[SOLD]**

WEST SAN FERNANDO VALLEY PEDO/ORTHO - Comput. Pedo/Ortho office. On outer perimeter of a small prof bldg. w exposure/visibility. (3) op open bay & (1) op quiet room. Pano eqt'd. Digital x-rays. Cash/Ins/PPO. 30+ yrs of Goodwill. Annual Gross Collect. \$600K+. Seller retiring.

WOODLAND HILLS #4 - (9) op comput. G.P. (6) ops of newer eqt. (3) add. plumbed. Located on a main thoroughfare in a busy shop ctr. w excellent exposure, visibility & signage. Cash/Ins/PPO & HMO pts. Mos. Cap Ck approx. \$2K/mos. 2013 Projected Gross Collections \$370K p.t. **[NEW]**

ORANGE COUNTY

Room for Your Orange County Practice Listing.

RIVERSIDE COUNTY

CORONA - Drop dead gorgeous, beautifully designed & appointed dental spa w all the special touches including: extensive art work, soft colors, french provincial waiting room furniture, free stand. waterfalls, plush carpeting, wood cabinets & flooring. There are (5) ops fully eqt'd w new eqt. In addition, there are two spa rooms, one set up for massage & the other for facials. The office is located in a two story 2,900 sq ft free stand. bldg. w exposure/visibility & signage. The bldg is also available for purchase. Digital x-rays, comput. & Pano eqt'd. Parking is convenient & free in the adjacent lot. Production of \$1.2M on a (4) day week. Owner/Doctor health compromised. **[NEW]**

SAN BERNARDINO COUNTY

Room for Your San Bernardino County Practice Listing.

TULARE COUNTY

SAN JOAQUIN VALLEY - (4) op comput. G.P. & Free Stand. Bldg. In a smaller town w limited competition. Cash/Ins/PPO pt base. Annual Gross Collect \$500K on 4 - 4 1/2 days/wk. 28+ years of Goodwill. 10-20 new pts/mos. Seller retiring. **REDUCED.**

VENTURA COUNTY

CAMARILLO #3 - (3) op computerized G.P. located in a large strip center with signage. On a main thoroughfare. There are (2) ops eqt'd with older eqt'd & a pano. The 3rd op is plumbed. Mostly Fee for Service with a small % of PPO's. No HMO and No Denti-Cal! 2012 Gross Collections were \$131K+ on a part time schedule. Excellent starter practice or a buy and combine opportunity. Low overhead office and a sales price much lower than build out costs! Seller retiring. Will go fast!

EAST VENTURA COUNTY

EAST VENTURA COUNTY - (3) op comput. G.P. Located on a main thoroughfare w some visibility. Fee for Service pts. Pano eqt'd. Very low overhead. 2013 Projected Gross Collections \$525K. **[NEW]**

OXNARD #7 - (5) op turnkey G.P. office located in a freestanding bldg. on a main thoroughfare w some exposure, visibility & signage. (4) ops fully eqt'd. (2) ops are newer & (2) ops are older. (5th) op is plumbed. Very low lease rate. Hispanic area w many walk-ins. Sale includes all eqt, leaseholds, furniture, some instruments & rights to office lease. No pt charts. Reasonably priced for immediate sale. Priced less than build out costs. **[NEW]**

UPCOMING PRACTICES FOR SALE

Agoura, Anaheim, Beverly Hills, Camarillo, Corona, Culver City, Fountain Valley, Fresno, Glendora, Los Angeles, Montebello, No. Hollywood, Oxnard, Panorama City, San Fernando Valley, San Gabriel, Thousand Oaks, Torrance, Ventura Cty. & West Covina.

D&M SERVICES:

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

**"The Personalized Service
Dental Broker®"**P.O. Box #6681, WOODLAND HILLS, CA. 91365
(866) 425-1877 Outside So. CA or (818) 591-1401

www.dmppractice.com

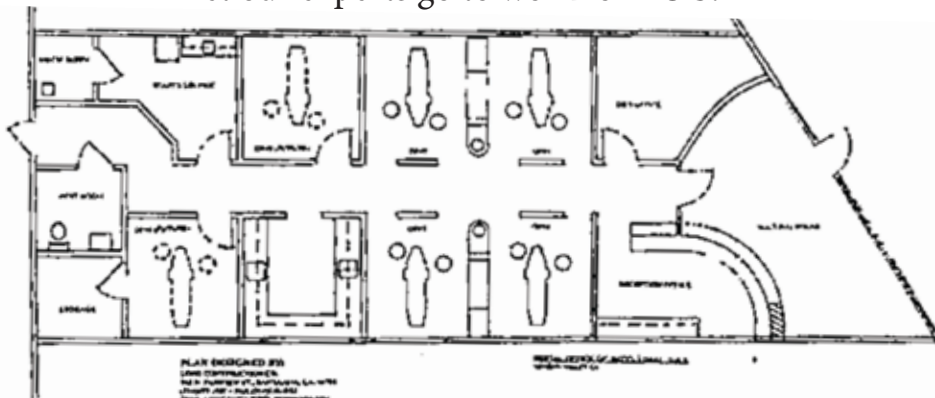
Dental Office Construction and Design

LONG CONSTRUCTION CO.

Lic. #384818 - Since 1980

Long Construction Co. is a turn key general contractor specializing in **DENTAL OFFICE** and **PLANNING CONSTRUCTION** since 1980 throughout Southern California.

Let our experts go to work for YOU.



FREE QUOTATION - FREE DESIGN.

Long Pham, General Contractor

515 N. Fairview St. Santa Ana, CA 92703

Tel: (714) 697-3907 - Fax: (714) 550-1153

E-mail: longconstruction1980@yahoo.com

A/T 2000 XR Air Technique Xray Processor. Used but in new condition. \$2300. Email snrdental@gmail.com.

DA/RDA WANTED (La Verne, CA), Send your resume to foot-hilldental4@aol.com or fax at 909-596-5102.

AT/2000 xray developer, Rinn xray duplicating machine. 2 gallons of fixer + developer. Works well. \$250. Contact rbialick@gmail.com.

Leasehold or sublease wanted in Cypress or Los Alamitos for Endodontist. Please contact (949) 375-6316.

Seeking Orthodontist SGV. P/T. Experienced. appblue123@gmail.com. Call: 626-657-0270.

General Dentist needed w/at least 5 yrs exp. Please e-mail your resume to pinnacle109@yahoo.com or fax to 714-549-1246.

SHICK CDR ELITE SENSORS for sale...two adult one pedo.. call for price. contact pam at (916)692-6198.

ENDODONTIST needed for general practice in Carlsbad once a month. PPO & limited HMO. Call 760-607-8215.

For Sale (inexpensive) 19 Double-ended Amalgam Carriers. All German made. Cost about \$160.00 plus tax new. (323) 851-6622.

Looking for a Dentist 4 days, spanish speaking, close to Glendale. fax CV to 323-222-8885. Team Player is a must!

MEDICAL-DENTAL Building for Sale or Lease (Covina) see LA Craigslist SGV Office/Commercial Medical/Dental Covina (626) 419-3989.

Used but working condition 2 Nikon 50i clinical microscopes with camera and wall mount monitor. \$2000 each or best offer hataefamilydental@gmail.com.

Want to stop receiving The Dental Trader or have it mailed to a different address? Just complete the Subscribe/Change Address or Cancellation form at dentaltrader.com.

Temec/Murietta Classic Gr \$800K 5 ops Hi Identitiy, Rm two DDS will grow to 1.5 within 3 years. RE avail CII PPS 714-832-0230 Only one PPO Cash and indemnity only, Huge potential to grow.

Seeking new grad or experience PART- TIME general dentist in Rancho Cucamonga. please fax resume to 909-483-3957 or email ranchodental@yahoo.com.

Global Dental Implant Academy (AKA: GDIA) provides dentists with the quality education in implant dentistry with resources nationwide! www.GlobalImplantTraining.com.

Digital Xray Sensor Clio Direct USB, 26 line-pair, free imaging software. Www.sotaimaging.com, 888-266-7682.

RDA or DA part time. Ontario - CA. Bilingual (spanish) responsible, some knowledge in dental software. Send CV or resume to info@renanchirinosdds.com.

Need a Practice Transition Attorney?

Hire the Best.

**28 Years Experience
Unmatched Credentials
Pragmatic Advice
Reasonable Fees
No Drama**

"Thank you for a fantastic job you did in helping me handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."

David Buchan, DDS, San Clemente, CA



**• #1 Avvo® Rated
Mergers/Acquisitions
Attorney in USA**

- USC Law 1984
- Dartmouth 1981



Robert W. Olson, Jr., APC

Dental Practice Sales & Purchases
Partnerships, Leases & Corporations
Real Estate Sales & Purchases

888.963.1120

RWO@transdental.com
mobile.transdental.com

"Prompt and Personalized Service - Guaranteed"

Could you use a little refinancing?
A line of credit? Some expansion help?
The Banker will see you now...



We're here to make your practice needs painless.

Sunwest understands the business you're in, the challenges you face, as well as the opportunities. Take a look at a few of the products and services we offer. Give us a call with any questions, we're here to help.

LOAN PRODUCTS AND SERVICES

Practice acquisitions
Partner buy-in and buy-outs
Equipment financing
Refinancing your practice loans
Practice expansions (multiple locations)
Commercial real estate loans and refinances

DEPOSIT ACCOUNTS AND SERVICES

Online banking
Visa/ATM cards
Merchant card processing
Zero balance accounts
Remote deposit
Wire transfers
ACH



For more information give us a call or visit SunwestBank.com.

Steve Capps, VP, Professional Practice Division: 714.730.4496 - scapps@sunwestbank.com



PRACTICE for SALE L.A. 90019 area. Well-established. Over \$1 million/yr average collections. Real Potential for growth with full-time owner. Seller offering flexible transition. Broker - Charles Kim 800-416-2055.

ARCADIA PRACTICE FOR SALE #M612AR Gross ~ \$500K. Single story stand alone with big private parking lot building. Located on main street with good visibility. Mostly Cash/PPO. Approximately 1,500 sq. ft. with 4 fully equipped operatories. #M612AR. Please call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or practice@lcfinc.com | www.lcfinc.com.

Buy 5 of the 5-5 U&L Stainless Steel Roth or MBT Prescription Brackets kit 20/Set for \$19.95 and Receive 1 Kit for Free with Kings Two Dental. Want to know more? Please call us at 800-715-5464.

ROOT ZX JMRITA apex locator NEW IN BOX 850D LLS CALL 562 2069773 OR EMAIL ricaendo@hotmail.com.

PRACTICE FOR SALE/ LOS ANGELES GP in 13 story bldg 3 eq ops; net \$209K California Practice Sales, Inc. Phone: 714-639-2775.

Looking For Used 8:1 Contras, New WaveOne Files, P.Points & Endo Measuring Blocks. theendodoctor@yahoo.com.

Bad Reputation? do you have negative reviews on sites like Yelp and RipOffReport.com? we can help. Visit www.reputationfighters.com or call (888) 384-7979.

"What a great company!" Working with Mary at Food Trade Consultants was a great experience. She was very helpful in helping me to avoid some common pitfalls that many experience when launching a food business. Thank you Mary! Daniel Matson-Daniel's Fire Roast. Visit foodtradeconsultants.com.

Torrance Dental Office For Rent-3 operator x-ray
Thursday/Friday \$220 per day for more info: call 310-365-3583.

PAINLESS TREATMENT for receding gums! New technique replaces the need for incisions, grafts, sutures, multiple appointments and long term healing. See Pinhole Surgical Technique flier in this issue.

Buying a Practice? Free Phone Consultation with an experienced dental attorney about your purchase. Levi Barlavi, Esq. (310) 776-LEVI. www.dental-attorney.com.

Santa Barbara Well-established and upscale practice provides an excellent opportunity. Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

Experienced Board certified Orthodontist needed for our office in corona. Please email resume managment24hours@yahoo.com.

SALE! A-7 NEW! Opt. Pkg *Bel20+ Chair, Alternative Unit & Marus Light ONLY! \$6,800.00 Call Pearson Dental 800-535-4535 ext 212.



San Diego Practice Sales

*SAN DIEGO'S MOST EXPERIENCED,
TRUSTED & ACTIVE BROKER (since 1990)*

We have sold HUNDREDS of Practices totaling several MILLIONS of Dollars!!

CARMEL MOUNTAIN/PENASQUITOS—JUST LISTED!! This **GENERAL** Practice has 3 Ops and is situated in a strip center. Cerec and Laser included.

LA JOLLA—NEW LISTING!! Smaller **GENERAL** Practice situated in well-known, attractive Prof Bldg. Close to fwy 5 and UCSD. 2 Ops. Nicely appointed office.

LA MESA—NEW!! Well-established (40 yrs) **GENERAL** Practice in Prof Bldg along busy thoroughfare. 4 Ops, ADEC cabinets and units. Digital Pan and 1 digital X-Ray.

OCEANSIDE—NEW!! OFFICE CONDO FOR SALE. Situated in Medical-Dental Bldg., next to TriCity Hospital. Approx 1980 sq. ft. Lots of natural light!

TEMECULA—NEW LISTING!! **GENERAL** Practice estab 2008. BEAUTIFUL Office with high-end improvements. 5 Ops (3 equipped) in 1750 sq. ft. Busy, upscale retail center. Digital X-Rays, Pan-Ceph. Approx 70% PPO, 30% Cash.

SAN DIEGO—NEW!! Dental Facility available. Leaseholds and Equipment. Situated in strip center on Major Thoroughfare.

VISTA—FOR LEASE. Approximately 2650 sq. ft. of divisible ground floor space. Situated in highly visible medical-dental bldg. along highway 78. Previously occupied by dental practice. Generous tenant improvement allowance, flexible terms and affordable rental rates.

OCEANSIDE/CARLSBAD—PERIODONTAL PRACTICE. Long-established Insurance and Cash practice. Doctor practices 2-3 days/wk. Situated in freestanding building on very busy thoroughfare. Excellent lease.

CARLSBAD—FOR LEASE. Fully built-out dental office situated in 2-suite Dental Bldg. Approx. 1700 sq. ft. with lots of windows. 4 Ops. Very spacious office!!

VISTA—JUST LISTED!! DDS retiring from this quality, 28 yr established GP. 5 Ops. Situated in Medical Bldg, visible from freeway.

UPCOMING: Mira Mesa

for updates, please visit us at
WWW.SDPRACTICESALES.COM

SAN DIEGO PRACTICE SALES can also assist you with PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.
(voice mail)
SERVICE — INTEGRITY



Shab David Kerendian, Attorney

Loan Issues

Buy/Sell

Real Estate

Partnership

Buy/Sell Agreements

Lease/Real Estate

MSOs

Contract/Business

Partnership/Employment

Lawsuits/Defense

DENTAL LAW

LITIGATION ATTORNEYS

**Over 17 years of in court experience,
with hundreds of dentists and over
35 hospitals represented.**

888-299-7848

Free Consult Over the Phone

Flat Fee Packages Available

"Kerendian & Associates has represented me in over 25 matters in court or arbitration against insurance companies. They are responsive and caring. I am very satisfied."

-James H.I. Bicher, M.D., Oncologist, Valley Cancer Institute, Los Angeles, Ca.

"I saw Mr. Kerendian argue the case in court, and was greatly impressed. I highly recommend him."

-Peiman Soleymani, D.D.S., Periodontist Los Angeles, Ca.

"Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to questions, and degree of care."

-Mark Davidson, M.D., Los Angeles, Ca.

"I have been working with Mr. Kerendian, and he has shown utmost professionalism and devotion to me."

-Dan P. Benyamini, D.D.S., Family Practice, Los Angeles, Ca.

KERENDIAN & ASSOCIATES

ATTORNEYS AT LAW

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Ph: 888.299.7848 • www.ka-firm.com • 310.914.4143 • Fax: 310.914.5441

PRACTICE FOR SALE/APPLE VALEY GP w/5 eq ops Net \$214K. California Practice Sales, Inc. Phone: 714-639-2775.

Oral Surgeon needed one day per week. Please view www.sd-smile.com and email your CV to tom@sd-smile.com.

PRACTICE SALE PASADENA. Established in highly visible corner location. Immaculate buildout. 5 Equipped Operatories. Digital updates done. Shows pride of ownership. Turnkey. Broker - Charles Kim 800-416-2055.

SELLING Jun-Air 6-4 Air Compressor. Model 1152000. \$960 - Have Pictures (949) 293 - 7138.

We Need Dental chair with light and delivery system, dentist& assistant stool in working condition. I prefer Belmont Call:818-744-3799.

Thomas Sudhijo, DMD (Tustin, CA)-Law Offices of Jeng and Associates is definitely one law firm that I will continue to use for my legal needs. Dr. Jeng was very helpful addressing my questions and was on top of things and kept me informed in every step. Call Jeng & Associates 714-858-0536

SAY GOODBYE TO OSHA Let O.C.P.I. get and keep you in compliance. See ad on Pg. 18 in this issue. Or, call toll free 888-55-WASTE.

8.13



Practice Sales & Appraisals LLC

RELIABILITY & ETHICS YOU CAN TRUST... PROVEN RESULTS YOU CAN COUNT ON

Featured Practices for Sale

BAKERSFIELD / KERN CTY – Absentee operated practice. Free standing/single user building. 4 ops fully equipped. Revenues of \$25k/mo on part-time schedule. Office does no promotion or advertising. No credit / no problem -- seller financing available!.

BEVERLY HILLS – Over 20 years of goodwill. Owner retiring. 3 Ops. Most specialty procedures referred out. Private patients only. Revenues over \$28/k month on part-time schedule. Transition available. All inquiries to be screened by seller.

LOS ANGELES – Long-estab. private practice with over 40 yrs of goodwill!! Downtown hi-rise location. Remodeled. Beautifully equipped office with 3 ops. Low overhead. Disability forced sale. Transition available.

LOS ANGELES (near LAX) – Location, Location, Location!! Large pole sign. Busy street w/huge auto traffic volume. Free standing/single user building. Fully remodeled - 4 Ops w/Digital x-rays. Superb website. Revenues of \$20k/mo.++

RANCHO CUCAMONGA – Long-established private practice. Office does no promotion. Monthly revenues of \$30k/month. 4 ops. Nice design and modern appearance. Seller working limited sched.; willing to assist in transition.

OXNARD (proximity) - Hispanic area. 1st floor practice with large sign. Over 15 yrs of goodwill. 5 modern ops fully equipped. Revenues exceed \$35/k month on part-time basis. Low overhead. Priced right.


SAN FERNANDO VALLEY – Store-front location with street visibility. Busy traffic street. Good street parking. Nicely equipped with 3+ ops and private office. Low rent rate. Seller retiring. Revenues of \$40k/month with no promotion.

SAN FERNANDO VALLEY – Want you own practice but don't want to spend the big \$\$\$ --- here it is!!! Turnkey opportunity with newly remodeled first floor office. 4 ops. Beautiful design. Busy area. Low rent. Call before it sells!!

SPECIALTY - PERIO PRACTICE - LA COUNTY – Long-established private practice. Revenues of over \$40/k month on very part-time schedule. Excellent reputation. Seller retiring and will assist in transition. All inquiries to be screened by Seller - confidentiality a must.

Upcoming areas - Call us about practices in the following areas: Costa Mesa; El Cajon; Huntington Park; Long Beach; Los Angeles (downtown) Northridge; Ontario; Reseda.

Helping dentists reach their goals for over 30 years



Our services include:

Unmatched resources in securing financing

Lease negotiation

Hands-on approach to walk both buyer & seller throughout each step of the sale/acquisition process

Assistance with all documentation necessary to close the sale



Practice Sales & Appraisals LLC

Phone: 818.999.9595 • Fax: 818.999.9615

www.ddspracticesales.net

License #01102002

Want a Dramatic Practice Face Lift?

No job too big or
too small....we do it all.
Best rate you'll get!

Now is the perfect time
to do Tenant Improvements!
Transform your practice into
a functional work of art.
We've designed some of
the most beautiful dental
offices in California.



DESIGN/BUILD
Plan and Permit Services
T.I.'s - Remodels - Expansions
Free Standing Buildings
Turn-Key Packages
Consultation
Free Estimates

**ALL
COUNTY
CONSTRUCTION**
Bradley Jordan Construction Co., Inc. dba All County Construction

Lic. #669244



562-989-3350
E-mail: jcardio@aol.com
www.allcountyconstruction.com
Jim Jordan: 714-240-7179 Cell



Buying or Selling a Dental Practice?

Lots of New Listings Available:

Carlsbad

National City

Murphy Canyon

Ramona

Hillcrest

Clairemont

Oceanside

Escondido- 4,000 sq. ft. **Dental Bldg**

Dental **Sleep Medicine** Practice

Small **ORTHO** Starter Practice

Small **ENDO** Starter Practice

SELLERS: Ask us about our **Risk-Free**
30-day Listing Agreement Period

View our website for current listings at:
www.KRpracticeSales.com

Ken Rubin Practice Sales, Inc.

(619) 299-6161

4420 Hotel Circle Ct. Suite 350

SAN DIEGO, CA 92108



Ken Rubin

Jonathan Ingalls

TORRANCE ESTB 30yrs Lady DDS Retirement 4ops Very conservative DDS refers out a lot Low overhead Chinese DDS Lots of great patients. Call PPS 714-832-0230.

BAKERSFIELD #27 Great startup opp. or second office for sale! (4) op comput. G.P. (2) ops eq't'd. w new eqt. (2) add. plumbed. Cash/Ins/PPO/Denti-Cal pts. Open (1) yr. p.t. Collect \$6-8K/mos. Very low overhead. Pract. ready to be taken to the next step. Seller moving to be closer to family, but will assist w the transition. D&M Practice Sales 818.591.1401.

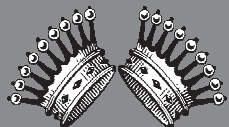
SAN DIEGO COUNTY, CA State of the Art Dental Practice, 3 Ops, 2012 Gross \$960K, Asking Only \$700K. Call ProMed Financial 888-277-6633 [RE#00662298].

Used but working condition Semi adjustable articulators - many available - Best offer hataefamilydental@gmail.com.

Why Give Up Your Patients To Other Dentists? Have All Undoable RCTs Done At Your Office. Visit www.socalrootcanal.com. Life Time Warranty!!! Perfectionist, Fast, Caring & Patient-Friendly: Keep All Complicated Endo Your office Sends Out, visit: www.socalrootcanal.com.

PRACTICE FOR SALE/ BARSTOW GP w/ 47 yrs of gdwll NET 286K. California Practice Sales, Inc. Phone: 714-639-2775.

Female DDS looking for PT hygiene only position in High Desert or Antelope Valley. Caring, gentle, thorough. 760-261-1757.



KINGS TWO DENTAL SUPPLY

SERVING DENTISTS FOR OVER 20 YEARS

 <p>Mirage <small>ENGLE</small></p> <p>K2/Engle Package Includes: Engle Light Engle Delivery Unit Mirage Chair \$6,895 Free Handpiece + Free Doctor Stool</p>	 <p>SDS</p> <p>SDS Biscayne II Package Includes: SDS Light SDS Delivery Unit SDS Ortho Chair \$6,250 Free Doctor Stool + Free Handpiece</p>	 <p>Belmont <small>ENGLE</small></p> <p>Bel20/Engle Package Includes: Engle Light Engle Delivery Unit Belmont 20+ Chair \$7,395 Free Handpiece + Free Doctor Stool</p>	 <p>Tuttnauer</p> <p>The Most Reliable Manual Autoclave in the Market Today Call us Today for 3rd Q. Specials</p>
 <p>Belmont</p> <p>Get the best deals on Bel-Ray II 097 AC and Phot-X II DC from Belmont Call us Today for 3rd Q. Specials</p>	 <p>AIR TECHNIQUES</p> <p>Convert your Film Base Pan/Ceph System to Digital ScanX The most versatile, compelling digital radiography system in the market Call us Today for 3rd Q. Specials</p>	 <p>AIR TECHNIQUES</p> <p>Air Star Compressor Vac Star Vacuum Call us Today for 3rd Q. Specials</p>	 <p>SciCan</p> <p>STATIM G4 SciCan Fastest Sterilizer in the Market Today STATIM 2000 & STATIM 5000 Call us Today for 3rd Q. Specials</p>
 <p>ART <small>BONART CO., LTD.</small></p> <p>ART L-5 Curing Light Gun Style, Cordless \$289.00 1 Year Warranty</p>	 <p>ART <small>BONART CO., LTD.</small></p> <p>ART M3-II Scaler Ultrasonic Scaler System 25K or 30K W/Digital Display \$399.00 + 2 Free Inserts/</p>	 <p>ART <small>BONART CO., LTD.</small></p> <p>ART P6 Piezo Scaler Piezoelectric Compact Scaler System \$279.00 +4 Free Tips</p>	 <p>ART <small>BONART CO., LTD.</small></p> <p>ART E-1 Electrosurgery Unit \$399.00 + 7 Free Electrodes</p>
 <p>Digital Amalgamator Multi-Speed Digital Amalgamator \$198.00</p>	 <p>ESALA</p> <p>Esala LED Hanpiece E-Generator Integrated LED Handpiece \$299.00 Buy 3+ @ 279.00 Each</p>	 <p>ESALA</p> <p>ESALA E-Type LED Low Speed Kit Includes LED PB Contra Angle, Straight Nose & Motor \$425.00</p>	 <p>ESALA</p> <p>Esala LED Curing Light Pen Style, Cordless \$179.00</p>
 <p>DENTAMERICA®</p> <p>Endomax Cordless Endodontic Handpiece \$775.00</p>	 <p>iSonic P4830 Ultrasonic Cleaner W/Timer 3.8Qt Tank W/Basket \$229.00</p>	 <p>Sonix IV ST144 Ultrasonic Cleaner W/Timer 3.6qt Tank W/Basket \$399.00</p>	 <p>MORITA</p> <p>Veriaviewpocs 3De 3D Panoramic & Cephalometric X-Ray Call us Today for 3rd Q. Specials</p>
 <p>DENTAMERICA®</p> <p>Cammy USB Intraoral Camera System \$795.00</p>	 <p>DENTIX</p> <p>EVA Sensor #1 or #2 Sensor W/Docking Station and Basic Software Call us Today for 3rd Q. Specials</p>	 <p>EI EDLEN IMAGING</p> <p>Edlen Gemini HD Sensor #1 & #2 Direct USB Sensor W/Software Master License + Additional License \$9962.00</p>	 <p>apixia <small>DIGITAL IMAGING</small></p> <p>Digirex PSP Scanner \$7450 + \$250 Supply Credit + 12 Phosphor Plates</p>

OFFER VALID UNTIL 09/30/2013

CALL US TODAY TOLL FREE (800) 715-5464 FAX: 626-581-8137

Buy it! Sell it! Trade it!!!

NEWPORT BEACH General Dentistry Practice. 3 Ops, newer, high-end equipment. 2012 Gross of \$350,000 on 3 1/2 days per week. #CAM534 HENRY SCHEIN PPT/MPG 888-685-8100.

DENTIST needed for a gp office in culver city once a week. min 2 yrs experience. call 3104531484.

SAN GABRIEL Practice SALE, 2 Unites, 3 Plumbing, Cable, Low rent, Long lease, 168 Supermarket across, Visibility, Assistance buildup, 626-287-5988 www.apace.us/dental.

New 2013 Employment Laws will affect your practice. Call Levi Barlavi, Esq. for your employment laws needs. (310) 776-LEVI. www.dental-attorney.com.

Star handpiece system users Prophy Angle (loop free) with Motor to Angle adapter (323) 851-6622.

"I can recommend Dr Gonzales; the treatments that he has provided to my patients have been life changing. I almost feel guilty from profiting from his services, he has changed my practice." Adam L. Stout, D.M.D. Please contact: Thomas Gonzales, D.D.S. 949-727-0777 IrvineSedaton@Gmail.com www.dentalimplantcenterirvine.com.

For Sale Great condition Air Techniques Vacstar 80H vacuume and Air techniques Airstar 70 compressor. (714)-865-6991.

Dental credit cards letting you down? SterlingCare lifts you up! Visit SterlingCarePlan.com to learn how or call 800-778-4640 today.

PRACTICE FOR SALE La Mesa. GP estab 40 yrs in Prof Bldg. 4 Ops, Digital Pan & X-Ray: SDPS: 760-599-7828.

WHY SEND YOUR ENDO OUT? WILL FINISH ALL INOPERABLE ENDO WITH LIFETIME WARRANTY, APICOS, RETREATS, CALCIFIED, UNFOUND, UNUSUALLY CURVED CANALS, PERFS REPAIRS. PROVIDE EVERYTHING. 20 Y EXP. 1000s DONE, EXCELLENT RESULTS...MIN \$36K NET GUARANTEED. SOCIALROOTCANAL.COM 562-968-4061.

General Dentist needed on Mondays and every other Friday in Ridgecrest, CA. Fax resume to 760-994-1345 Great Pay plus incentive.

When you contact an advertiser, we request you please tell them YOU SAW THEIR AD IN THE DENTAL TRADER. Thank you!!!!

Are you a new graduate dentist in CA looking for the right opportunity to start your career? To retain all your equity and secure your future? Visit www.nexusdentistry.com or email info@nexusdentistry.com.

Statim steam sterilizer works perfectly used very little 6 min cycle. John 916 207 8053 Sacramento.

CERRITOS PRACTICE FOR SALE Private practice – Dr retiring after 25 years in same location. Grosses \$420,000/yr on 3 days/week plus 3 hygiene days/wk – 4+ operatories – Digital x-rays - Thomas & Fees Practice Sales (714) 544-4341.

PRACTICE for SALE Santa Clarita \$80,000 - 2 Equipped Ops, 3 Plumbed. Professional Building. Affordable alternative to start-up. Broker - Charles Kim 800-416-2055.

PRACTICE FOR SALE CENTRAL DOWNTOWN LOS ANGELES – A premier downtown LA location, stable collections, high profitability and long term goodwill are just a few reasons this GP is a prime opportunity. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

SAVE on Malpractice Insurance & Workers Comp! Call 866-470-3790!

ORTHODONTIST seeking part/full time opportunity in greater SAN DIEGO vicinity. Experienced, teamplayer, business oriented. Start-up/takeover/purchase all considered. sandiegoofficesharing@yahoo.com.

ALISO VIEJO SUPER HI IDENTITY SHOPPING CENTER 5 OP ST OF ART PAPERLESS DIGITAL GR NEAR MILLION FP 900K. CALL PPS 714-832-0230 70 new patients per month.

USC GP graduate seeking employment opportunities. Great with kids, highly motivated and articulate, team player. Please call (213) 222-8342.

Bakersfield Nice, small practice that is perfect for part-time. Lovely office. Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

Memory foam ultraleather, massage systems. Are you relaxed yet? Superior Upholstery Company 888-548-7282 superiorupholstery.com.

DENTAL OFFICE MANAGER/ TX COORDINATOR NEEDED SANTA BARBARA 3 OPERATORY MOSTLY PPO AND CASH. PLEASE EMAIL RESUME TO jonjonbb@gmail.com.

Selling our Dentistry! Located at Downey Price is 350,000.00 7 chairs, digital x-ray around 3500 Sf. T 562-445-5177.

General Dentist MONTEBELLO Large, Successful Practice are Looking for a New Associate BILINGUAL (ENGLISH & SPANISH) Please email at: Ddspositions@gmail.com.

Do You Want To Sell Any Used Endo Instruments, Equip, Contrs, Obturating Systems? Contact theendodoctor@yahoo.com.

STANTON DENTAL OFFICE FOR SELL.1200 SQT, 3 OP, 4 PLUMPING. 2 XRAY. NO PATIENT. ASKING 50K. CALL MARY 714-372-3600.

Looking for Experienced ENDODONTIST 1-2 day per month in Anaheim private practice. Please send resume to upon_rqst@yahoo.com.

Coltolux LED Curing light for sale--Will ship to you! Has charging base and works great! Please email me at: LNF@ucla.edu.

Dentist looking for work 3 yr exp. Looking for P/T. endo, exts. great chairside. brianlee.dds@gmail.com.



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Practices for Sale

City of Orange

Dental practice for sale - combination Capitation and PPO/Insurance - Cap checks total approx. \$25,000/month. Practice grosses over \$1.4 million/year - 10 days of hygiene - specialists part time include Ortho, Endo and Oral Surgery

Bakersfield

Private practice for sale - Dr retiring after 30 years. Grosses \$600,000/year on 4 days/week - very low overhead, nets over \$300,000/yr - private insurance, some PPO's and cash.

Westminster

Private practice for sale - 4 operatories plus one add'l plumbed in 1200 sq ft in strip shopping center - Dr. started from scratch 13 years ago - now retiring to be with family - grosses over \$350,000/year - very high net- **Vietnamese dentist preferred.**

Huntington Beach

Turnkey facility fully equipped with near new equipment - 4 operatories equipped, 1 x-ray room equipped, and 5 additional operatories plumbed in 2500 sq ft - one-story free-standing building with its own parking lot with great signage right on Beach Blvd. - **Right of first refusal is available on building**

Torrance

Private practice for sale - Dr retiring after 20 years. Grosses \$300,000/year on 2 1/2 days/week - low overhead - private insurance, some PPO's and cash - 2 ops with digital xrays - ideal for new graduate or someone who wants to work at a slower pace

Los Angeles (Los Feliz area)

Orthodontic practice for sale - great small practice or perfect for a second office - 4 +1 operatories in 1800 sq. ft built to the hilt - AR's ~ \$150,000 -Dr selling for health reasons - grosses approx. \$20,000/mo on 2 days/week - very modern upgrades

Tustin Ortho

Orthodontic Start-up practice for sale - approx. 30 patients - 4 chairs in 1200 sq ft -great to start a practice or relocate one - modern upgrades with wood floors and granite countertops - great location on major cross streets in small professional building with own entrance -Dr paid \$140,000 13 months ago but recently bought another practice and must sell.

Laguna Hills

Private practice - Owners looking for dentist to move his existing practice to join them. Opportunity to decrease your rent and join a thriving practice - 10 modern operatories, grosses \$2.5 million/year. Partnership available.

Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749

Cell: (949) 395-6000 • FAX (714) 731-7296

Visit our website at www.TFPSales.com • E-mail: Phldr@cox.net

Exhibiting at the CDA - San Francisco Aug 15 - 17 Booth #2406

Precision 2HP Dual
Oil Less Compressor

\$4295

Trade In Your Old
Compressor
\$500 Value

\$3795



Free Dental Light

with Purchase of
Infinity Unit

\$2595



Fits Any Dental Chair

America Operator

Includes FREE Dr. Stool

\$4995



California Dental Chair

\$2695

Get a Second
One for Only

\$1695



NEW !!!

Roadrunner
Hybrid

Dry Vacuum

\$4295



(800) 423 - 5657

WWW.DHPDENTAL.COM

COMPLETE DENTAL OFFICE

2 Operators

2 Dentist Stool

2 Asst. Stools

Utility Room Controls

Vacuum Pump

Air Comp. w/Dryer

X ray Machine

Autoclave Sterilizer

\$22,975

Low Interest

Financing Available

Proudly Made In USA

Dansereau Dental

1581 Commerce Street, Corona, CA 92880

SALE! A-13 NEW! Opt. Pkg *Technodent XL Chair, AS-500 Unit & Bella Light ONLY! \$5,600.00 Call Pearson Dental 800 535-4535 ext 212.

I can come to your practice and do your wisdom teeth extractions, stop referring both your patients and profit out! mhdds@live.com (612)227-2101.

Professional Services Evan Barker has loaned over \$50 Million to Southern California Dentists. NEED MONEY? We've GOT IT. Call him @ Sunwest Bank 949-707-2209.

Legal Tip You can save up to \$1,700 by forming your corporation at year-end. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Front office needed billing, Spanish speaker. Back office knowledge a plus. Pomona area. Please email resume to lgubernik@gmail.com.

Adtec 1040 Cascade Complete Dental Unit(Yellow) Delivery, Lamp, Fiber Optics, Cuspidor, Stools, Hand-piece, \$6795, Call Orbell 818-219-5054.

Perfect Apical Seal With Life Time Warranty For ALL Inoperable Endo. I Provide Everything. visit: www.socalrootcanal.com.

1 Panoramic Corp PC 1000 panoramic & TMJ x-ray unit (2004) can be converted to digital. 1 Panoramic lead apron. 1 Panoramic intrusion book. Excellant condition.....\$3850.00 619-255-7480.

All County Construction We're Building your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-7179.

GENDEX VISUALIX SENSOR AND SOFTWARE FOR SALE 3200, OR BEST OFFER CALL RICARDO 5622069773 OR ricaendo@hotmail.com. MAP SYSTEM MICROAPICAL PLACEMENT.

CUCAMONGA HI IDENTITY SHOP CENTER 5 Ops Gr \$900 project 1.2 million 2013 over 50 NP per month Ask \$900K call PPS 714-832-0230.

Are you a dental shopper seeking bargains? We strive to provide the best bargains in every issue of The Dental Trader. Often it is dentists who refer bargain deals to The Dental Trader. If you spot a real deal, please tell that company about us or tell us about them so we can get their sweet deal into the publication. 877 888 4237 Many thanks!!

full time Dentist needed with experience to handle independent office at Rialto ca 92376 call 9098744699 email pahuja1865@gmail.com.

Associate dentist needed Fridays and Saturdays in private SFV office. A gentle touch and personality a must. send resume: Hosseinids@yahoo.com.

Global Dental Implant Academy (AKA: GDIA) provides dentists with the quality education in implant dentistry with resources nationwide! www.GlobalImplantTraining.com.

OSHA compliance is not optional...it's the law!

It keeps your employees safe and cost pennies

**OSHA fines
are HUGE!**



**Compliance
cost pennies**

Here's what you get:

- Waste Management
- OSHA Made Easy Manual
- New Employee Training on CD

- Annual OSHA Training w/CE Credits:

Available 3 ways

On-Line

At a Seminar Near You

Or, In-Office Per Contract

- "Mock" OSHA Inspection of Your Office with Recommendations for Compliance
- Safety Meetings On-line or by FAX
- Hazard Communication
- And unbeatable telephone support



OSHA Compliance Partners, Inc.
888-55-WASTE
888-559-2783
oshacompliancepartners.com

*If you follow our
OSHA Made Easy
Program
and are fined by
OSHA...we will pay
the fine.*

SAN RAMON: FACILITY ONLY Great location, equipment, lease-holds & furnishings only. 1,400 sq. ft. with 4 equipped Ops (2 additional plumbed) #CA511 HENRY SCHEIN PPT, JIM ENGEL 800-519-3458.

PEDODONTIST-WANTED in Redlands. Great Compensation. Fax resume to (909)307-2098 or email to DDSconglomerate@gmail.com.

For sale STS Compudent Wand, new, \$1350, Diagnodent, \$1795, Schick Pedo sensor \$3300, Kavo Electro torque unit, demo, \$1500 and electric h.ps. all with warranties, Handpiece Trading Post 800-445-6719.

Associate dentist needed Mon-Thurs in private Covina, CA office. Must have a gentle touch and exceptional skills. Call 626-915-8744.

Want to score a better deal! Read The Dental Trader online at dentaltrader.com before it hits the streets in print. (usually around the 20th of each month). Online reader often score the best bargains. Check out the ad board too! Next month's ads appear there now!!

PRACTICE SALE South LA-County. High visibility with heavy pedestrian traffic. Collecting ~\$300,000/yr part-time hours. 5 Ops, 3 equipped. Broker - Charles Kim 800-416-2055.

Female GP interested in renting an operatory every Wednesday in Canyon Country Area. Email Info to dralejandrav@aol.com.

"I have patients flying from Europe to get this procedure!" The all new Pinhole Surgical Technique eliminates the need for grafts, incisions, sutures, patient discomfort and heals overnight! Visit pinholesurgicaltechnique.com for stunning development!

SHICK INTRA ORAL CAMERAS FOR SALE shick cam and shick cam 2, call for price contact pam at (916) 692-6198.

Free Dentists Stool with every operatory. Prices Starting at \$4995. Made in USA. Visit Booth 2406 at the CDA San Francisco August 15 – 17 or Call (800) 423 – 5657 for more information.

Used but working condition ESPE PENTAMIX 2 - \$400 hataefamilydental@gmail.com.

Orthodontist wanted for 2 days a month in South Orange county (Laguna Hills). Please email resume to akashlapsi@gmail.com.

Pelton, Crane Magnaclave for sale in great shape and operational condition. 6 years old and used only 2 days a month for OS. Ideal for OS and surgical facilities. 4,000.00 or best offer. Compere with new 16,000.00 and refurbished 8,000.00 Pictures available and ready for local pick up. Contact ddsedward@hotmail.com.

Buy 5 of Patient Stick Elastic Ligature Ties 1000/Pk for \$9.95 and Receive 1 for Free with Kings Two Dental (All Colors Available). Want to know more? Please call us at 800-715-5464.

Dental office space to share Only dental office in 5 story building on Olympic east of Fairfax. 7 large modern operatories that are 4 years old. Space availability daily and is opportunity as either a bridge to retirement or young dentist to start a practice. Please email fred@socaldentalhealth.com.

Dental Operatory(s) for rent in state-of-the-art office (N San Diego). To rent or sublet call 760.712.5401 for availability.

DDS 3 yrs experience looking for PT in greater LA/westside. All phases. GPR trained. Please email for CV. socaldds4@gmail.com.

PERIODONTIC Practice for Sale—North San Diego County. Long-established. Priced attractively for quick sale!! SDPS: 760-599-7828.

Nonprofit Children's Dental Clinic Needs Donations for Auction. The San Gabriel Valley Foundation for Dental Health is hosting an event and we need items to include in our silent and live auctions. Call 626-242-0278 or visit www.sgvfdh.com.

An onerous lease will causes years of headaches. Talk to a skilled attorney today prior to signing your commercial lease! Levi Barlavi, Esq. www.dental-attorney.com. (310) 776-5384.

Looking for: RDA / DA (up to \$25/hr) (Torrance, CA) MUST HAVE PHOTO Work history with references Email resume: jleef11202@gmail.com.

Attention Endodontists and Pediatric Dentists- Growing N San Diego Specialty center seeking additional days. Please call 760.712.5401.

PRACTICE SALE South LA-County. High visibility location near town center, great foot traffic. Growth potential with hands-on owner. Up to 5 Ops. Turnkey. Broker - Charles Kim 800-416-2055.

Redlands Grossing 30K per month Beautiful digital office 5op \$285K call PPS 714-832-0230 Visit us at CDA Booth 1604 in San Francisco.

E mail Harry@dhpdental.com to receive your \$500 Gift Certificate to use during the CDA San Francisco Dental Meeting on any Dansereau product. (Minimum Purchase Required).

Looking for a general dentist to collaborate in busy dental practices in both Orange and San Diego County. We provide free comprehensive training by UCLA faculty on Implant Dentistry (both Surgical and Prosthetic), Surgical Extractions and Periodontics. Please email jobs.dentist@gmail.com.

VALENCIA PRACTICE FOR SALE Collects over \$250,000/year with a net income of \$145,000/year. 4 ops. Digital. Emphasis on dentures. Asking \$245,000. Kurt Skarin 805-777-7707.

"I having been using HiOssen for a year now, I placed 26 implants so far and restored 10. I'm very pleased with the results and I highly recommend this system. It is easy to use and great customer service." Jamil Alkhoury, DDS Brentwood, CA (562-402-9250).

When it Comes to the Sale

DENTAL PRACTICES FOR SALE

PRACTICES FOR SALE IN THE FOLLOWING AREAS: Bakersfield, Beverly Hills, Kern County, Long Beach, Los Angeles, Moreno Valley, Northridge, Oxnard, Riverside, Santa Clarita, Santa Monica, Thousand Oaks, Valencia, Ventura, Westlake Village, and West Los Angeles. Call Lee Skarin and Associates at 805-777-7707, 818-991-6552 or 1-800-SKARIN #1.

LAKE ELSINORE GENERAL PRACTICE FOR SALE: Located in a retail center, this practice has been established in Lake Elsinore for over 20 years. Seller works 3 1/2 days per week with 5 full days of hygiene (hygiene accounts for 37% of the practice collections). No Denti-Cal, no HMO, no evenings and no weekends. Seller refers all molar endo, perio surgery, ortho and implant placement. The practice collects \$555,000 per year with a net income of \$192,000 per year. The office consists of 3 equipped operatories. Asking \$370,000. – **SOLD AT FULL APPRAISED PRICE**

MORENO VALLEY GENERAL PRACTICE FOR SALE: Established for over 20 years, this office collects \$500,000 per year on four days per week with a net income of over \$200,000 per year. No Denti-Cal and no capitation. 3 1/2 days of hygiene per week and 15 new patients per month with no advertising. The office has 3 fully equipped operatories plus 2 additional operatories that are plumbed but not equipped. Seller is retiring. Asking \$385,000.

RIVERSIDE GENERAL PRACTICE FOR SALE: Seller is retiring after 30+ years of practice. The office is located in a shopping center with excellent visibility although the Seller does no marketing of any kind. The practice collects over \$165,000 per year on three days per week with one and one-half days of hygiene per week. Seller refers out all endo, all perio, all pedo, all ortho and most oral surgery. Three equipped operatories. Motivated! Asking \$92,500. – **PENDING**

WESTLAKE VILLAGE FEE FOR SERVICE PRACTICE FOR SALE: Thirty years of goodwill! Practice collects over \$435,000 per year with a net income of over \$170,000 per year. Seller refers out all endo, all perio, all oral surgery, all ortho and all pedo under the age of 12. The practice has four full days of hygiene and accepts no HMO or PPO plans. Five equipped operatories. Asking \$395,000. – **SOLD AT FULL APPRAISED PRICE**

PERIO/IMPLANT PRACTICE FOR SALE IN VENTURA COUNTY: This practice has been established for almost 40 years and collects over \$600,000 per year on four days per week with four full days of hygiene per week with a net income of \$215,000 per year. 50% of the income is from perio surgery, 25% is from implants and 25% is from hygiene. The office has four equipped operatories and is located in a professional building. Asking \$350,000.

NORTHRIDGE FEE FOR SERVICE PRACTICE FOR SALE: Fifty years of goodwill with the current owner! Practice collects \$560,000/year with a net income of just over \$200,000/year on four days per week. Seller refers out all endo, all oral surgery, all perio and all ortho. There are 3 1/2 days per week of hygiene. The office has four equipped operatories plus one additional operator that is plumbed but not equipped. Excellent lease terms in a building that is being renovated by the owner. Rent for 1,510 square feet is \$3,164 on a gross lease basis and is fixed for the next 4 1/2 years. Seller is Jewish as are 50+% of the patients. Seller is willing to stay on to assist a buyer with a transition if the buyer so desires. Asking \$440,000.

VALENCIA FEE FOR SERVICE PRACTICE FOR SALE: This practice is ideal for a dentist with a nucleus of patients in the Santa Clarita Valley to merge into this office. The practice has a significant denture component, which the Seller would continue to treat post-sale for a percentage. The percentage paid to a Buyer would cover a majority of the overhead making everything that the Buyer brought to the practice that much more profitable. The office consistently collects over \$250,000 per year with a net income of over \$145,000 per year. The office has 4 equipped operatories with digital x-rays and Practice Works software. Asking \$245,000.

SANTA MONICA FEE FOR SERVICE PRACTICE FOR SALE: Located in the professional building across from St. John's Hospital, this practice collected \$120,000 in 2012 although the office has historically collected \$170,000/year. Seller has health issues. The office has 3 fully equipped operatories. No advertising, no HMO, no Denti-Cal and no evenings or weekends. Asking \$105,000 – **SOLD AT FULL PRICE**

SANTA MONICA FEE FOR SERVICE PRACTICE FOR SALE: Small, fee for service practice, collects \$170,000 per year on two and one-half days per week. Seller refers out most endo, all perio surgery and all implant placement. The practice does not accept HMO or PPO insurance patients. The office consists of 3 equipped operatories. The lease will expire at the end of May, 2013 and the Seller is willing to relocate the practice and transition the patients to a new location if a Buyer would so desire. Asking \$120,000. – **SOLD AT FULL PRICE**

BEVERLY HILLS COSMETIC PRACTICE FOR SALE: Practice is heavily based on implants and has all of the technology to support it with a CT scanner, Sidexis imaging software and Anatomage virtual implant placement software. The office has 3 operatories with outstanding views from every room of this Golden Triangle location. Gross collections in 2010 and 2011 were over \$1.4 million each year. Net income is over \$500,000 for a dentist that places their own implants. Full fee for service practice with no insurance plans. Seller refers all endo and all perio. Asking \$900,000.

WEST LOS ANGELES PERIO PRACTICE FOR SALE: Long established practice enjoys an excellent reputation in the area. Practice collects \$550,000 per year with a 40% net income on two and one-half days per week and five days of hygiene per week. Income is 60% from surgery and 40% from hygiene. Seller does not place implants but had over 100 implant cases referred last year. Asking \$350,000 – **PENDING AT FULL PRICE**

WESTLAKE VILLAGE GENERAL PRACTICE: Practice collects \$650,000 per year consistently with an equally consistent net income of 38%. Seller works 5 days per week with six days of hygiene per week. Seller refers all endo, all perio, all surgery and all pedo. Three operatories. Fully computerized with digital x-rays. Asking \$576,000 – **SOLD AT FULL APPRAISED PRICE**

LONG BEACH STARTER PRACTICE FOR SALE: Excellent opportunity to own a 50% interest in the building and a solid core of fee for service patients at a very reasonable cost. Seller works three days per week (no evenings, no weekends) and collects \$130,000 per year with no Denti-Cal, no HMO and no PPO plans. Seller does no marketing. The practice has two equipped operatories plus one additional operator that is plumbed but not equipped. The reception room, lab, sterilization area, front desk area and break room are shared with another dentist that owns 50% of the real estate and has his own three operatories. Each dentist uses their own operatories exclusively. Seller wants to sell his 50% interest in the real estate for \$150,000 which Seller will finance with no money down. Payments would be under \$1,000 per month. The asking price for the practice is \$80,000 – **SOLD AT FULL PRICE**



LEE SKARIN and ASSOCIATES, INC.

530 W. Stafford Road, Westlake Village, CA 91361

800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051

Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

Serving the dental profession since 1959

of Your Dental Practice . . .

Timing Can Be Everything

LEE SKARIN AND ASSOCIATES...

the Name Dentists have Trusted Most Since 1959.

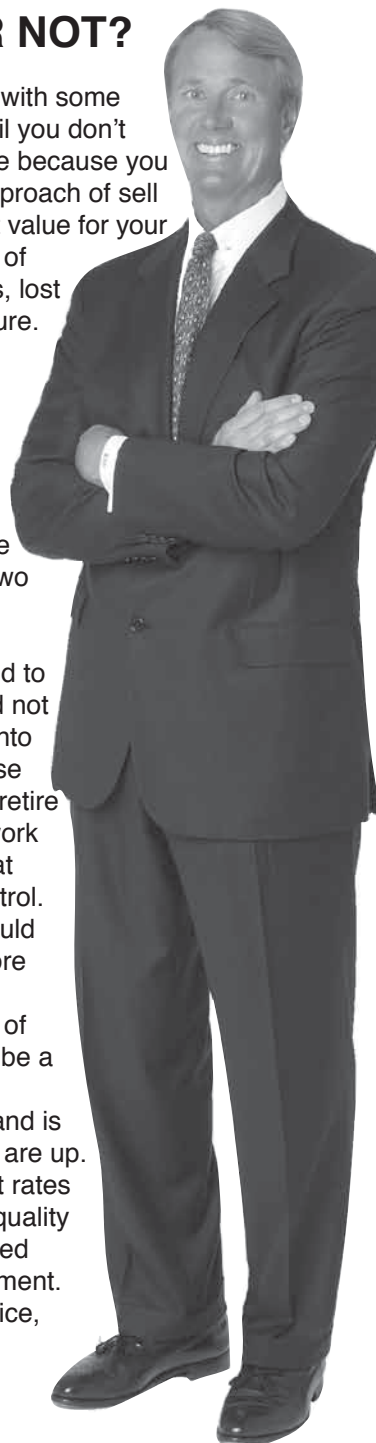
RETIREMENT: PRACTICE SALE OR NOT?

There are two opposing views to retirement planning today with some consultants advocating the position that you should work until you don't want to work anymore and then walk away from your practice because you will have run it into the ground versus the more traditional approach of sell before your practice begins its natural decline to get the most value for your hard work. In large part, these divergent views are a product of depleted retirement funds, low rates of return on investments, lost home and real estate equity, and the uncertain economic future. As would be Sellers find themselves with limited retirement resources, they have faced limited options other than to continue to work even though each year yields lower and lower returns. Mind you, there is nothing wrong with the work until you drop approach if you really enjoy dentistry, you don't need any money from the sale of your practice when you do decide to stop, and you can continue to practice without physical limitations that may lead to liability, but the two approaches cannot be combined.

There are a couple of observational factors that cannot be ignored in this context. First, dentists' patient populations tend to cluster around the age of the practitioner. Older patients tend not to be in contact with younger people or new people moving into the area and, even if they were, they tend not to refer because they are anticipating that their 70 year old dentist is going to retire any day now. As such, while age tends to make us want to work less and enjoy life a bit more, there are factors other than that alone that cause practices to shrink - factors beyond our control. As a broker, I frequently hear that "if I worked more days I would be busier" or "if I advertised or had a website, I would get more patients". Don't you think that everybody else isn't doing that already? Plus, an increase in revenue for a six month period of time will not bring back the value of the practice. It needs to be a sustained drive to make an impact.

In late January, 2013, the stock market hit a five year high and is flirting with the all time high. Home prices and housing starts are up. Payroll and employee healthcare costs are going up. Interest rates on practice loans remain at record lows and the absence of quality dental practices for sale is keeping the prices up. Well invested practice sale proceeds can contribute to a comfortable retirement. You don't need to work 'til you drop, but if you make that choice, recognize that it is a dead end street.

Call Kurt Skarin for a candid discussion about your options.



**LEE SKARIN
& ASSOCIATES INC.**



CA DRE #00863149

Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461

Place a FREE Reader Ad online at www.thedentaltrader.com

DENTAL PRACTICES FOR SALE

NEW LISTING! DENTAL PRACTICE IN CAMPBELL FOR LEASE OR FOR SALE #AT613CB – Located on a busy main street great street visibility & signage. It's a beautiful 2-story free standing building, situated on a whole corner lot with its own spacious parking. Dental clinic on 1st floor is 2600sf with 7 plumbed & wired ops, 5 equipped with Adec chairs & delivery system, digital Planmeca Panoramic X-ray, massage chair, spacious consultation room, 2 restrooms. There's 900sf private room upstairs. Cerec acquisition unit & milling machine are optional. Easy access to Hwy 280 & Hwy 17.

NEW LISTING! MILPITAS STARTER DENTAL PRACTICE FOR SALE #M7213M – Located in shopping center on major streets. 3 fully equipped operatories and 1 additional plumbed. Easy access to Freeway 680 & Freeway 880.

FAIRFIELD DENTAL PRACTICE FOR SALE #213FF – Gross ~\$190K. 1,500 sq.ft. , 2 eq. ops, 1 additional plumbed.

OAKLAND STARTER PRACTICE FOR SALE – Asking \$49K. 5 eq. ops. Renovated 2 yrs ago. ~1,932 sq. ft. in Prof. bldg.

SAN JOSE PRACTICE FOR SALE #612SJ – Starter Practice. ~1,200 sq. ft., 2 ops, 1 add't plumbed. Good visibility.

NEW LISTING! SAN BERNARDINO STARTER DENTAL PRACTICE & REAL ESTATE FOR SALE – Single story stand alone building at the intersection with good visibility. 3 ops, ~1,163 sq. ft. Close to Fwy 215. Great opportunity!

RIVERSIDE DENTAL PRACTICE FOR SALE #131RS – Gross ~\$300K. 3 fully equipped ops, 1 additional plumbed. ~1,200 sq. ft. Located in busy retail center on major intersection. Good visibility & exposure. Easy access to Fwy 91.

FRESNO DENTAL PRACTICE FOR SALE #1813F – Excellent visibility. ~ 2,000 sq. ft., 3 eq. ops, 2 additional plumbed.

NEW LISTING! PARAMOUNT DENTAL PRACTICE FOR SALE #Z619PM – Gross ~\$560K. Located on busy street in big shopping ctr w/ major anchor stores. Great visibility. Mostly Cash/PPO. ~1,200 sq. ft. 4 ops. Easy access to Fwy 710 & 91.

NEW LISTING! ARCADIA DENTAL PRACTICE FOR SALE #M612AR – Gross ~\$500K. Single story stand alone with big private parking lot building. Located on main street with good visibility. Mostly Cash/PPO. ~ 1,500 sq.ft., 4 eq. ops.

NEW LISTING! SAN GABRIEL STARTER PRACTICE FOR SALE #W528SG3 – GP located on main street in Medical Building with other medical offices & Pharmacy with good street visibility. ~1,255 sq. ft., 3 eq. ops and 1 add't plumbed.

NEW LISTING! SAN GABRIEL OFFICE PROPERTY FOR LEASE #W528SG4 – This office is approx. 1,130 sq.ft. with new floor, paint, and plumbing for 4 treatment rooms & sinks in a Professional Medical Bldg. For Dental, Medical & Office Use!

NEW LISTING! LONG BEACH DENTAL PRACTICE FOR SALE #JT516LB – 3 fully eq.ops. ~ 972 sq. ft. Located in shopping center on major intersection. Great street visibility and good signage. Heavy foot traffic from tenant nearby.

LOS ANGELES DENTAL PRACTICE FOR SALE #25LAMK – Gross ~\$360K. 7 fully eq. operatories, ~ 2,300 sq. ft. Located in a highly visible, single story shopping center. 9 years of goodwill. Excellent exposure, visibility & signage.

LOS ANGELES DENTAL PRACTICE FOR SALE #LA1130S – Good street visibility. ~ 1,000 sf, 3 ops. Close to Chinatown.

NEW LISTING! IRVINE SHELL DENTAL PRACTICE FOR SALE #IR419T – 3 ops, 2 add't plumbed in ~ 1,200 sf Med Bldg.

ANAHEIM DENTAL PRACTICE FOR SALE #G228A – Gross ~\$315K. Freestanding building located on busy street. Excellent visibility. Good foot traffic. 4 fully equipped operatories, 1 additional plumbed, ~ 1,200 sq. ft.

ANAHEIM DENTAL PRACTICE FOR SALE #HT121A – ~1,185 sf, 3 ops. Good visibility, foot traffic & high vehicle traffic.

LA JOLLA DENTAL PRACTICE FOR SALE #13012LJ – 15 yrs of goodwill. 3 ops, ~1,438 sq. ft. Located in strip mall.

ESCONDIDO DENTAL PRACTICE FOR SALE #76ESD – 3 ops, 2 add't plumbed, ~ 2,100 sf. Strip mall. Near anchor stores.

Call for additional listings or visit our website!!!

BUY PRACTICE • SELL PRACTICE • FINANCE PRACTICE
Call Loc Pham, Broker (714) 550-7494 For More Information!
practice@lcffin.com | www.lcffin.com

LCF Financial, Inc. DRE #01875780

WANTED Used E&Q Master Cordless Gutta Percha Heating Pen or Similar. theendodoctor@yahoo.com.

Fast & Efficient Pediatric Dentist because of extensive experience will see kids in your office (818)883-1383.

Create the Office of your Dreams with All County Construction. Enhanced to your style, designed to your budget. 714-240-7179.

Dental Office in ONTARIO seeking highly qualified full-time FRONT DESK DENTAL ASSISTANT Bilingual (English-Spanish) Please email at: Ddspositions@gmail.com.

Are you looking for Independent Dental Experts or Peer Review Services. Please visit www.nexusdentistry.com or email us at info@nexusdentistry.com.

A/T 2000xr Air Techniques X-ray developer. Rinn x-ray duplicating machine. \$400. Call Julie 858-453-0050 San Diego Free Developer, Fixer.

PRACTICE FOR SALE NW LAS VEGAS, NEVADA – Comfortably sophisticated, 5 op GP with a professionally designed, state-of-the-art office in a gorgeous setting. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

PEDODONTIST WANTED!!! office located in Mid-Wilshire district. great potential & pleasant work environment. min/day + incentive. email your response to ks2171@gmail.com.

yashica dental eye 3 macro camera hardly used two rolls. dr. virk 951-303-1685 \$275.

IMPLANTS IN YOUR OFFICE \$599 Includes implant placement & healing abutment. 9 years experienced GP & Fellow of ICOI can perform surgery & restoration. Will travel with equipment & instruments. All CA. 310-948-7420.

SALE! A-30 NEW! Opt. Pkg*Schien Chair, OP200 Unit & Light ONLY! \$5,800.00 Call Pearson Dental 800-535-4535 ext 212.

PRACTICE SALE Orange County. Established office with 5 Operatives, 2 additional plumbed. Upscale Professional building near 405. Good cash flow. Recent renovations. Broker: Charles Kim 800-416-2055.

Allocations of your practice purchase price may be as important as the price itself. Speak with a dental attorney to learn more. Levi Barlavi, Esq. (310) 776-LEVI. www.dental-attorney.com

Selling our dentistry! Located at LA Price is 150,000.00 3 Chairs, Digital x-ray T- 562)445-5177.

MILPITAS STARTER DENTAL PRACTICE FOR SALE #M7213M Located on major intersection nearby many shopping centers. 3 fully equipped operatories and 1 additional plumbed in approximately 2,100 sq. ft. Easy access to Freeway 680 & Freeway 880. Great opportunity for new grads or expansion opportunity for established dentists! #M7213M. Please call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or practice@lcfinc.com | www.lcfinc.com.

WHY SEND YOUR ENDO OUT?



I Finish all Inoperable ENDO with Lifetime Warranty, Apicos, Retreats, Calcified, Unfound, Unusually Curved Canals, Broken Files, Perfs Repairs.

PROVIDE EVERYTHING.

20 Years Experience - 1000s Done,

EXCELLENT RESULTS.

MIN \$36 K NET GUARANTEED

theendodoctor@yahoo.com

562-968-4061

Air Technic twin head air compressor for 6-8 operatories. New \$5000. Used for couple months. Make offer at sukhvirz@gmail.com/7146003799.

Local SEO Experts Inc5000 & Fast500 company could get you high ranking in Google Local & Yelp. Visit www.submitexpress.com or call (888) 384-7979.

NEED dentist with TONS of experience in root canal and extraction for Anaheim office. one day/week. Send resume to ortho888@gmail.com.

RIVERSIDE HMO Gr 1.3 million 10 op 3000 sq ft Digital Shopping Center. Full Price one millionj CALL PPS 714-832-0230 Visit us at CDA Booth 1604 in San Francisco.

PERIODONTIST BOARD CERTIFIED 16 years EXPERIENCE does PERIO / IMPLANT / EXTRACTIONS in your office carry all instruments / materials 8776252682 californiaperio@gmail.com9492000600.

In Mojave, CA Established office for 25 years. In the busy shopping complex. 3 Ops fully equipped. \$50K himale@gmail.com.

REDUCE your Dental Malpractice costs and get better coverage! Call 866-470-3790!

Got the Denti-Cal blues? Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848.



(800) 535-4535 ext 212
(818) 362-2600 ext 676

Pearson Dental Supply

Ask for Mfg quarterly specials for advertised items.
Mention promo code: TDT82013 pearsondental.com

NuSTAR + Alliance 1258 Swing-Mount Delivery System

OPERATORY PACKAGE Includes:

MARUS NuSTAR CHAIR

- > Hydraulic Chair
- > Dual-Articulating Headrest
- > Integrated Back Switches
- > Swing-Away Armrests
- > All Metal Construction

Alliance 1244 CURVE Post Light

- > Three Axis Tension Adjustment
- > Sleek Aseptic Design
- > High /Low Intensity Switch

Alliance 1258 Swing-Mount Unit

- > 3-Auto Handpiece Control Unit
- > Self-Contained Water System
- > Wet/Dry Disk Foot Control
- > Doctors 3-Way Syringe

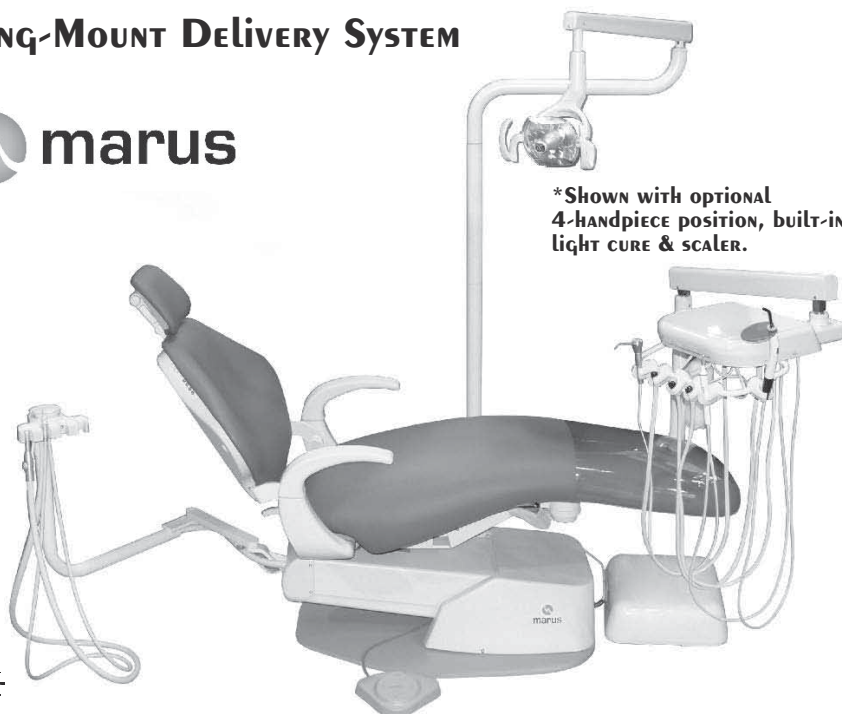
Alliance REAR MOUNTED Assistant's VACUUM

- > (1) HVE / (1) SE Valve
- > Central Vac Cannister

OPERATORY PACKAGE
w/REAR MOUNTED
Assistant's VACUUM

M27-0064.....

\$7,995.00



*Shown with optional
4-handpiece position, built-in
light cure & scaler.

ALTERNATIVE 1000 OPERATORY PACKAGE

OPERATORY PACKAGE Includes:

NEWBERG 1237 Chair

- > Hydraulic Chair
- > Five OPERATOR-PROGRAMMABLE
- > Dual Light Intensity Switch
- > Available with Wide-Back or Narrow-Back Seamless Upholstery
- > Double-Articulating Headrest, Adjustable for Height and Wheelchair Positioning

NEWBERG 1227 DENTAL Light

- > Curved Operating Light
- > Three Axis Tension Adjustment
- > Sleek Asepsis Design

NEWBERG ALTERNATIVE 1000 Unit

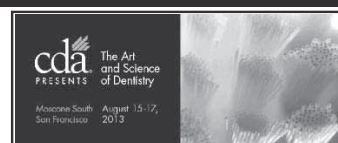
- > 3 Auto Handpiece Control Unit
- > Self-Contained Water Bottle System
- > Wet/Dry Disk Type Foot Control
- > Air and Water Quick Disconnects
- > Telescoping Assistant's Arm

OPERATORY PACKAGE
w/Assistant's INSTRUMENTATION
D02-9910.....

\$6,495.00

OPERATORY PACKAGE
w/Cuspidor
D02-9905.....

\$6,995.00



Visit Us At
CDA CONVENTION
SAN FRANCISCO, CA
August 15-17, 2013
Booth #822

MENTION
PROMO CODE:
TDT82013

Equipment Specials

Pearson will beat or match all equipment prices advertised by any authorized dealer. Mention promo code: TDT82013

Pearson

(800) 535-4535 ext 212
(818) 362-2600 ext 676

CXS-700 Digital INTRAORAL SENSORS

GENDEX
DENTAL SYSTEMS



Call
For Special
Pricing!

Size 1 SENSORG25-0551
Size 2 SENSORG25-0552
Size 1 & 2 SENSORS.....G25-0553

myray ZEN-X Digital X-Ray SENSOR



Size 1 SENSORM66-1005
Size 2 SENSORM66-1006

EVA Digital INTRAORAL X-Ray System

DENT-X
Visionary Imaging



Digital Sensor w/Software:
Size #1D32-6554
Size #2.....D32-6553

Suni SuniRay

Suni



Size #1 CMOS SENSOR.....S89-1004
Size #2 CMOS SENSORS89-1005

NOMADPRO™ Handheld DC X-Ray System

ARIBEX™



P23-9750

RXDC eXTend DC X-Ray System



myray
new comfort
in digital imaging

M66-1075

AIR TECHNIQUES

SCANX Classic

Call
For Special
Pricing!



A32-6082

DIAGNodent PEN LASER CARIES DETECTION (KaVo)



K05-0084

ONLY!
\$2,095.00
(PEN Only)

INTRA-X AUTOMATIC INTRAORAL FILM PROCESSOR

VELOPEX™



Film PROCESSOR.....V06-0015
Daylight Loader.....V06-0020

DENT-X 810™ PLUS

Film
PROCESSOR

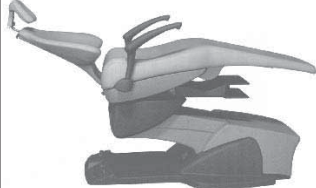
DENT-X



D32-0616

TECNODENT Eco-19

ECO 19 PATIENT CHAIR



D55-1028

C-U2 Digital USB2 CAMERA w/Software

myray
new comfort
in digital imaging



CAMERA
w/Software
M66-1000

PORTER STANDARD FLOWMETER SYSTEM

ONLY!
\$2,795.00

> STANDARD NITROUS
CART SYSTEM
> TWO MANUAL GAS FLOW
ADJUSTMENT KNOBS
SYSTEM includes:
Adult scavenger
SYSTEM, in-line VACUUM
CONTROL block
and 3 liter bag



P58-0524

Valueklave Tuttnauer

> 7" DIAMETER X 13" DEEP



T80-0003

ONLY!
\$2,295.00

Oil-less Lab Compressor

J02-1000

ONLY!
\$895.00

Model JYK35:
1 HP, 9.25 Gal.
16"L X 16"W X 25"H



COMPACTORQUE 636CP



4-Hole Autochuck
Handpiece
K05-0771

ONLY!
\$395.00

Buy 3
Get 1
FREE!

Black Pearl Eco



4-Hole Autochuck
Handpiece
B34-0169

ONLY!
\$325.00

Buy 3
Get 1
FREE!



Looking for Alternative Options in Your Dental Career?

**Tired of Managing the Office or Hesitant
to Start Your Own Practice?**

**Want a Boost to Better Compete
in Today's California Market?**



NEXUS®
A Community Of Smiles™
949 202 1777
www.NexusDentistry.com



Making Dentistry Fun & Rewarding

Why Give Up Your Patients To Other Dentists? Have All Undoable RCTs Done At Your Office. Visit www.socalrootcanal.com.

Looking for a PERIODONTIST and a PEDODONTIST to join our thriving private state of the art practice. Fax Resume 9495519633.

3-D Cone Beam Panoramic Panoura 18s Now Available. See video demonstration and pricing at www.ez2000digital.com. As low as \$739 per month on lease to own. Call 800-273-5033 to order. Leasing plans available.

BUYING Large Practices for national dental organization. Up to \$1.5M collections, option for seller to stay. If you are considering a sale of your established practice, but not ready to stop completely, this is a great opportunity to have your cake and eat it too. Broker - Charles Kim 800-416-2055.

NORTH SAN DIEGO COUNTY Large legacy practice. 12 equipped Ops, HMO practice with large CAP check. Desirable area. HENRY SCHEIN PPT/MPG 888-685-8100.

TOLUCA LAKE Great startup opp. or second office for sale! (4) op comput. G.P. (2) ops eq't'd w new eqt. (2) add. plumbed. Digital x-ray. Located in a free stand. duplex bldg. on a well known main thoroughfare Cash/Ins/PPO/HMO pts. \$1K/mos Cap ck. Collect approx \$10K/mos on (1) day/wk. Seller to concentrate on other office. D&M Practice Sales 818.591.1401.

Legal Tip Does it matter whether the sale closes this or next year? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

EXPERIENCED DENTIST NEEDED FOR OFFICE IN LOS ANGELES, CA AREA. CALL FOR MORE INFO 310.925.9991.

START-UP or retirement practice, or equipment only. Everything needed for general dentistry. One treatment room, with space for expansion, or keep attached apartment. All just renovated. Pictures available. Health related availability. NE Sierra Nevada pines, lakes, fishing, golf. Financing available. Call for details: 707-478-7356.

Experienced USC Graduated Dentist is looking for P/F position. Excellent communication skills. Good with children. Call: (818)571-3567. Thanks.

P.F.S. DON'T OVERPAY FOR THAT PRACTICE! Call Evan Barker @ Sunwest Bank FIRST- 949.707.2209. Sunwest Bank...Where Sensibility And Flexibility Meet.

Highly Experienced Dentist all Dental procedures including molars RCT and impacted surgical extractions, P/T or F/T. 323 583 2385 Ad.

For sale Midmark M-9, \$1895, Cavi-jet \$1795, Cavitron SPS Select \$995, Dual Select Irrigation, \$350: all with warranties, Handpiece Trading Post 800-445-6719.

DENTAL OFFICE FOR SALE SUN VALLEY. \$60K-OBO. 3 ops with active patients. Lease \$1200/mo. Ready for operation. Call 213-447-4545.

RIALTO Dental office for sale, 1280 sq.ft, 3 ops fully equipped, ready to work, excellent location, \$70K, (626)7102074.

PRACTICE FOR SALE/LOS ANGELES 3 eq ops office in sm busy shopping center California Practice Sales, Inc. Phone: 714-639-2775.

Equipment For Sale 3 ADEC lights, Royal and Forest Dental chairs, Delivery units, Compressor, and more. San Diego, Contact: wjfisher@cox.net.

Dentsply cavitron prophyl jet \$30, Amdent 830 piezo scaler \$300, if interested email njydds620@yahoo.com.

SALE! A-49 NEW! Opt. Pkg *P&C Chair, DCI Revolve Unit & Light ONLY! \$8,800.00 Call Pearson Dental 800-535-4535 ext 212.

ENDODONTIST NEEDED P/T to join single general practice in Westminster area. Female preferred. Contact Gina 714-373-0235.

\$1695 for an American Made Dental Chair, with purchase of one at regular price \$2695. Made in USA, 10 Year Warranty, 100 Color Choices. Call (800) for more information or Email Harry @ dhp dental.com.

Used but working condition Quantrex Ultrasonic cleaner \$200 hataefamilydental@gmail.com.

Endodontist wanted to rent space in a new office in Rancho Cucamonga. Utilities/disposables included. Great opportunity to start a new practice or satellite office. Call/text at 909-477-1940 or e-mail duuhdadada@aol.com.

A 33-month study of 43 patients with 121 recession sites treated using the Pinhole Surgical Technique was published in Oct., 2012, by The International Journal of Periodontics and Restorative Dentistry to international acclaim. Visit pinholesurgicaltechnique.com.

Star handpiece system users 1 slow speed for latch burs; push button head; Motor to Angle adapter (323) 851-6622.

Used Peri Pro iii for sale by owner. Not been in use for almost a year. Pickup only rb dentaloffice@gmail.com.

RIVERSIDE GRT SMALL RETAIL DENTAL BUILD WITH ELEGANT OFFICE Lady DDS est 30 years 5 op incl CT plus digital Pan & xrays gr 550,000 Part time DDS also teaches. one PPO Call PPS 714-832-0230.

Periodontist needed part time in Woodland Hills, CA Call: (310) 384-4360 or Email: Imankhandds@yahoo.com.

"Starting an entrepreneurial venture is not easy, but with the expertise of Food Trade Consultants my company has had an amazing start to 2013. From learning the ropes of making a new sauce to how to get the product to market, they will help you every step of the way. To anyone thinking of starting a food business and needing some help, your first call should be to Food Trade Consultants!" Angel A.- Visit foodtradeconsultants.com.

My Practice is Nothing Without You!



Levi Barlavi, Principal of the Pacific Health Law Group

"I had the pleasure of working with Levi a year ago on my first dental practice purchase and lease negotiations. Levi was not only thorough but also very pleasant. He went through the process one step at a time. My experience was amazing. If I was going to purchase another practice, I would not hesitate to work with Levi again."

*-Michael Tran, DDS
Huntington Beach, CA*

*"Thank you Dr. Tran and congratulations on the one year anniversary of your first practice purchase! **My practice is nothing without clients like you.** I never forget this point. I look forward to your continued success and trust in my practice."*

-Levi Barlavi, Esq.

As an attorney specializing in meeting the legal needs of dentists throughout California, I have a simple goal: **to add value to your practice.** I accomplish this by being accessible, thorough and placing my client's needs first. I am committed to client service because I know it is what you want, and what will secure your return business and referrals. That is the greatest compliment! If you want to like your attorney in addition to receiving thorough legal work please call me today for a free consultation. Let me earn your trust.

Legal Services *for* Dentists

- Practice Acquisitions/Sales
- Lease Reviews & Negotiations
- Professional Corps & Partnerships
- Employment Law Matters
- Space Sharing Agreements
- Dispute Resolution/Litigation

Toll Free: (888) 995-5384



1875 Century Park East • Suite 600
Los Angeles, CA 90067

www.pacifichealthlaw.com

Protecting Your Investment, So You Can Grow Your Practice.

Anaheim 92801 approx 1000 sq ft,nicely KAVO equipped Three rooms dental office for triple net lease. sukhvirz@gmail.com/7146003799.

The key to your practice success is a financial policy that works... does yours? Visit SterlingCarePlan.com or call 800-778-4640 today.

BEVERLY HILLS COSMETIC PRACTICE Collects \$1.4 million with emphasis on implants. 3 ops. CT scanner, imaging software, implant placement software. Asking \$900,000. Kurt Skarin 805-777-7707.

PRACTICE SALE PASADENA. Highly visible streetcorner location. 5 Equipped Operatories. Digital updates done. Turnkey. Broker - Charles Kim 800-416-2055.

BAKERSFIELD PRACTICE FOR SALE Private practice – Dr retiring after 20 years. Grosses \$600,000/yr on 4 days/week – nets over \$300,000/yr – Private insurance, cash and some PPO's- Thomas & Fees Practice Sales (714) 544-4341.

Replacement upholstery kits for chairs and stools. Give us a call, we make it simple. Superior Upholstery Company 888-548-7282 superiorupholstery.com.

For Sale Like New 15 Rubber Dam Punches and 14 Rubber Dam Clamp Forceps. All above German made. (323) 851-6622.

Life Time Warranty!!! Perfectionist, Fast,Caring & Patient-Friendly: Keep All Complicated Endo Your office Sends Out, visit: www.socalrootcanal.com.

Responsible Pediatric Dentist available to see children in your practice. I care about your business. (818)883-1383.

Global Dental Implant Academy (AKA: GDIA) provides dentists with the quality education in implant dentistry with resources nationwide! www.GlobalImplantTraining.com.

Used Triodent impression trays from ultradent for sale. All autoclaved. 10 green (22 inserts) and 9 blue (47 inserts). rbdentaloffice@gmail.com.

Save thousands now on an E4D! Do Same day restorations in office! 4 y/o ONLY \$55K! With over \$5k in accessories included! Call 818-729-9121 now!

Get your Belmont/Engle Operatory Package for As Low As \$150.00/Month or \$7,395. Also get a free Doctor's Stool & LED Highspeed Handpiece. Want to know more? Please call us at 800-715-5464.

Dental office available for rent or sale. Connected to a busy cosmetic surgery center and med spa that gives any dentist immediate patient opportunity. Call Adam @ 310-204-5822 to schedule an appt to see. 3 op rooms, business office, reception area. Office fully equipped with computers, digital exrays and all equipment.

Board-certified periodontist available to work in your office. Extractions, implants, perio surgery. I bring my own instruments/supplies. E-mail socalimplants@gmail.com.

A strong associate contract will establish the guidelines for a smooth working relationship. Call Levi Barlavi, Esq. for your employment laws needs. (310) 776-LEVI. www.dental-attorney.com.

WANTED For Endo: Used Touch'N Heat Unit SybronEndo or Kerr. theendodoctor@yahoo.com.

Associate Wanted FT. Anchorage, Alaska. Passionate& willing to learn. Change your life; help others change theirs. Income: 150k-250k. Email- btydentalgroup@gmail.com.

It was a great pleasure to work with All County Construction a very professional company that listens to me. Dr. F Tacharina. 714-240-7179.

New GC FujiCEM Automix pack. 2 cartridges 13.3g, 44 mixing tips. Expires 2014 \$169 VS. \$238 from Patterson. 949-581-4908.

\$1000 Savings with the New Roadrunner Hybrid Dry Vacuum System, \$5295 reduced to \$4295. Energy Savings, Water Savings with excellent vacuum and a quiet level of performance. Call (800) 423 – 5657 or visit our website WWW.DHPDENTAL.COM for more information.

BALDWIN PARK Incl small Dental building, 3 op. retirement. est 30plus yrs Practice and Build \$650 or offer call PPS 714-832-0230 Visit us at CDA Booth 1604 in San Francisco.

PART-TIME POSITIONS IN IRVINE Dental Assistant and Receptionist needed. Minimum 2 years experience. Bilingual preferred. Email CV to iflossforyou@gmail.com.

SALE! X-Ray NEW! Myray RXDC eXTend Unit ONLY! \$2,995.00 Call Pearson Dental 800-535-4535 ext 212.

GROWING IRVINE PPO OFFICE Seeking Part-Time Associate Dentist and Hygienist. Minimum 3 years experience. Bilingual preferred. Email CV to: dmaucd@gmail.com.

DDS seeking chair to rent and see own patients in Greater LA/Westside 1-2 days/week. Email socaldds4@gmail.com.

PRACTICE FOR SALE RENO, NEVADA – Busy GP in an efficient, 4 op (3 equipped) office. The only reason this profitable business is on the market is because the seller is relocating out of the area. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.


Dentist Needed Experience, 1 day a week, Located in Moreno Valley,CA . E-mail to Dentistryfamily@gmail.com Or fax to (951) 697-8886.

Carl Zeiss Dental Surgical Microscope on wheels, never used,New \$30,000.Built in Video Camera. Make offers @ sukhvirz@gmail.com/7146003799.

TURLOCK General Dentistry Practice. 2012 Gross receipts over \$950,000 with \$443,777 Adj. Net. #CA506 HENRY SCHEIN PPT, DENNIS HOOVER, DDS 800-519-3458.

Great Opportunity to join a Great team DA needed bilingual/ Spanish email resume @ Rosieruano@aol.com. 3 yrs exp.

TOP 10 LOCAL SEO TIPS FOR DENTISTS

Do you have bad
reviews on ?

Would you like to
improve your online
reputation?

Submit Express can help
protect and improve your
reputation online on sites
such as Yelp , Google Local,
and other online directories.



(888) 384-7979

- 1. Claim your listing on Google and Yelp.**
Once you claim you will be able to edit your listing.
- 2. Optimize your description with keywords.**
Include words such as "dentist," "dental," and your city name in the description.
- 3. Pick proper categories.**
Up to 3 categories are allowed. Pick them wisely.
- 4. Add pictures to your local profiles.**
Pictures will make your profile stand out and attract more business.
- 5. Ask your good patients to leave positive reviews.**
10-20 positive reviews could get you ranked in top 5 of Google and Yelp.
- 6. Get listed in many directories.**
Google looks for your address mention in other directories to rank you higher.
- 7. Watch out for negative reviews.**
Contact reviewers to resolve ASAP. Offer refunds or future discounts for removal of negative review.
- 8. Link to your local profiles from your site.**
This may increase your rankings in Google.
- 9. Link popularity is a factor for Google.**
The more links to your website the better. The best way to do this is to write articles for other publications and blogs with your credits and link to your website.
- 10. Hire a reputable SEO firm such as Submit Express to do it for you .**
Visit www.submitexpress.com or call 888-384-7979

SEO - REPUTATION MANAGEMENT - WEB DESIGN
EMAIL MARKETING - CONTENT WRITING



www.submitexpress.com

PRACTICE FOR SALE La Jolla. GP with 2 Ops in Prof Bldg. Great Location: SDPS: 760-599-7828.

Need Send resume to: Kenccdds@aol.com Dentist Hygienist RDA For the Inland empire and Redlands.

Mobile 3D Advantage for CT scans - We come to your office or your patients home or work. Call 949-282-0083 for CT appt.

Newport Beach dental office to share space. If you have an existing dental practice but are looking for a way to reduce expenses...look here! Newly expanded, state of the art. Easy access and free parking, use your staff and supplies or we can provide. Call (949) 642-7998 or email drfosdent@gmail.com.

Im looking to purchase used but in good condition high speeds. washington.dental@yahoo.com.

Need New Patients? Find out how Nexus can attract 50+ New Patients per month to your practice, guaranteed! www.nexusdentistry.com or email us at info@nexusdentistry.com.

Endodontist needed for South Bay (San Diego) office. Willing to be a PPO and possibly HMO provider. Please e-mail @ contrerasdds@sbcglobal.net.

Fulfil your CA CE requirements (All classes are 7 CE units) in one convenient Southern California location, with great courses, all on Sunday for your convenience! Visit www.xcelseminars.com or call 310-663-4055 for info.

Triple bite impression trays \$20/each box. 35 trays in a box. There are posterior, anterior and full arch. Njydds620@yahoo.com.

Front office position is Downey office. Full knowledge in Eaglesoft. 5+ years experience. tel: (949)689-4895 Email: oriolezen@yahoo.com.

\$250,000-\$500,000 is needed for further expansion of a well established multi site dental practice here in southern California. The loan will be repaid at 8% in 7 years or 5% and 2% of gross sales if you are a dentist. The loan will be secured first position with new equipment, TI and any A/R. Please email Drs2connect@gmail.com.

STATE OF THE ART DENTAL OFFICE (FULL EQUIPPED) AND CHAIR FOR LEASE OR RENT IN GLENDALE/MONTROSE AREA. (818)517-0871.

Two locations in OC area we are in need for Endodontic and Periodontic to complete our practice please call 949-310-5071.

Freelance ENDODONTIST WANTED to help general practice 2-4 days/month in Westminster area. Email bankaidental@yahoo.com or call Gina 714-373-0235.

Experienced RDH seeks part-time (Monday & Tuesday) in San Diego, team player, hard working, personable, positive attitudes, professional and reliable. TheGentleRDH@gmail.com.

MOBILE DENTAL CLINIC FOR SALE

26 ft., '01 Ford E450 108kmi La Boit Chasis.
XDR digital xray system with laptop,
Onan generator, ProCartll delivery unit,
Statim 5000, 1 dental operatory,
1 dental xray station, all supplies
and instruments to complete GP,
oral surgery, restorative & perio.
Coach is turnkey operation medical grade
interior, runs great in all weather.

\$58K/obo



**Contact for details:
Dr. Litano DMD 208-739-5683**

I am a Pediatric Dentist looking for a full or part time position in the Los Angeles Area DKleinDDS11@gmail.com.

Looking for Financial/Treatment Coordinator for high quality Pedito practice in San Gabriel Valley. Must be punctual, ethical, and have great people skills. Experience and knowledge of dental software and insurance industry preferred. Competitive salary and benefits package. Email resume to SGVPEDO@Gmail.com.

RESEDA/TARZANA HI IDENTITY DENTAL BUILDING AVAIL GR OVER ONE MILLION AND GROWING RAPIDLY CALL TOM FITTERER PPS 714-832-0230.

PRACTICE for SALE \$55,000. LA-90020 area. Low overhead, 2 Equipped Operatories. 3rd plumbed. Retirement sale. Broker - Charles Kim 800-416-2055.

We buy used dental equipment, Chairs, units, compressors, pumps and small equipt.and whole offices! Handpiece Trading Post 800-445-6719.

Dental Office for sublease in Rialto. 3 ops fully equipped. Great location. Must see. Remodeled, \$2750. (626)7102745.

Share space save money. Newly remodeled Newport Beach office 5 ops. has room for one more dentist. drfosdent@gmail.com 949 500-8212.

Used but working condition Brasseler lab motor UP500 unit - \$350 hataefamilydental@gmail.com.



The Peruvian American Dental Association

PRESENTS



"Navigating the Dental Transition Minefield" **Patrick J Wood ~Art Wiederman ~Kathleen Johnson**

An in depth look at the many issues you face when selling or purchasing a dental practice, entering into a partnership buy in or becoming an associate with an option to buy the dental practice in the future. Three of the leading experts in dental practice transitions will point out the many issues you will face when attempting to sell or acquire a dental practice.

"Management of Complications and Dental Failure"

Jaime Lozada, DDS ~LLU

Dr Lozada will cover the shaky grounds of Dental Failure and management of complications. As the use of dental implants widens the possibility of encountering complications during dental implant placement and restoration also increases. This presentation will outline some of the most common complications and the management of dental implants. An approach to resolving potential implant failures in different patient scenarios will also be discussed.

**9 CE
credits**



"Dentistry As Beautiful Art: How to Achieve Highly Esthetic And Predictable Direct Anterior & Posterior Composite Restorations"

Jose Luis Ruiz, DDS

Dr. Ruiz will review the latest in techniques, materials, and will review the principles necessary to perform exquisite, predictable and simple, direct anterior and posterior composite restorations. They require less tooth reduction, often less gingival involvement, and can be performed in one visit. With the help of today's excellent esthetic composite materials, direct composite can compete in beauty with porcelain



****TO REGISTER VISIT WWW.PADAUSA.ORG OR CALL 323.620.5558****

Date: Sunday, October 13, 2013

Time: Registration: 7:00 AM

Seminar: 7:00 AM- 5:00PM

Location: LLU, Wong Kerlee Center

11175 Campus St Loma Linda, CA 92350

Members + Early Birds: \$85

(Before September 1)

Non-Members + Late: \$100

(After September 1) **Registration**

Continental Breakfast and Lunch Included!

Peruvian American Dental Association 1744 University Ave Riverside, CA 92507 (323)620-5558

Avoided grafts? Referred patients to specialists for receding gum surgery? Not any more! Easy, low impact, low risk technique can be mastered in hours. Visit pinholesurgicaltechnique.com to learn about Pinhole Surgical Technique!

FT bilingual front office coordinator needed experience with HMO's & PPO's & Good communication/people skills. Fax: 760 947 1331 or f.dentistry@yahoo.com.

P.F.S. BUYING A DENTAL PRACTICE? Call Evan Barker at Sunwest Bank for all your lending needs - (949) 707-2209.

Buy any 3 of our Titan Restorative Products and Receive 1 for Free with Kings Two Dental. Universal Composite Caplets 20/Pk \$28.95, Syringe \$26.95, Flowable 4/pk \$27.95 Please call us at 800-715-5464.

2 DARK ROOM LIGHTS 2 LIGHT BOXES for sale make an offer, call pam ar 916-692-6198 thank you.

FREESTANDING BUILDING AND DENTAL PRACTICE WANTED in LA County or Orange County: 4-8 operatories in retail shopping center, high foot traffic, Cash/PPO, low overhead, retiring doctor and lots of goodwill. SELLERS call Loc Pham, Broker at LCF Financial, Inc. (714) 550-7494 or practice@lcfinc.com | www.lcfinc.com

Office manager or Treatment coordinator needed in Van Nuys. Great environment, pay and opportunity. Email: bestfamilydentist@gmail.com.

Female Dentist Looking for PT position. USC GRAD. Years of extensive experience in General/Cosmetic dentistry. Call 818-859-3866.

BAKERSFIELD #26 Free stand. bldg & turnkey DDS office for sale. Located on a major thoroughfare w monument signage. Suite (#1) is 2,300 sq ft & contains a fully eqt'd (5) op turnkey DDS office. Suite (#2) has just been remodeled, is plumbed for dental, but can be used for medical, account., insurance, etc. The two suites can be combined to make a large single use facility. D&M Practice Sales 818.591.1401.

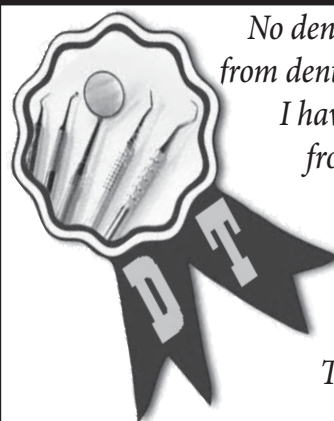
NEVADA DENTURE PRACTICE SEES 30 DENTURE PATIENT A DAY--EVERY DAY Seller asked do you do implants -same answer no-- Gr 1.3 million add implants and do \$2 million low overhead. SPECIALIST LIC BY ACCREDITATION. CALL PPS 714-832-0230.

We use Mobile 3D Advantage at all of our offices. Dr. Larijani - San Clemente. Call 949-282-0083 for CT appt.

Need PT RDA w/ dental experience, work history and references for Baldwin Park area. email: mamaya@totalcaredentalgroup.com.

"I have used a number of implant systems in the past, but none have compared to the quality, service and support I receive from Hiossen Implant systems. With HiOssen, I know that I can continually deliver excellent implant care to my patients." Scott Pope, DDS Walnut Creek, CA (562) 402-9250.

SALE! X-Ray NEW! Aribex Nomad Pro Hand Held Unit ONLY! 5,695.00 Call Pearson Dental 800-535-4535 ext 212.



No dental publication has more ads from dentists than The Dental Trader. I have bought over a dozen items from doctors advertising in the Trader, attracted employees with my ads and even sold a few items to other dentists.

The Dental Trader is the best!

Ron P, DMD

Dental Assistant Needed 1-2days/week, spanish speaker, MUST HAVE EXPERIENCE!!! email resume broadwaydental8880@yahoo.com Office located in 90003 zip.

Dental Office For Sale on Reseda. Two Chairs. Private practice. Please call Jenna for details.3103830851.

Endo Elements Obturation Unit Brand New Trade it for Dental Chair or sell it for 1600 323-540-1789.

SELLING Jun-Air 6-4 Air Compressor. Model 1152000. \$300 - Have Pictures (949) 293 - 7138.

Global Dental Implant Academy (AKA: GDIA) provides dentists with the quality education in implant dentistry with resources nationwide! www.GlobalImplantTraining.com.

PRACTICE SALE North OC. General Dentistry and Orthodontics. Street-front visibility. ~\$380,000 annual collections. Free-standing building. 5 Ops, with room for more. Option to acquire property. Broker - Charles Kim 800-416-2055.

Legal Tip: Buyers Are you getting an EDD Release from the Seller? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Seeking Pediatric & General Dentist, Full & Part time hours, commission & salary based. Please call Dr. Sammy 424-243-5779.

FREE ANNUAL OSHA EMPLOYEE TRAINING See O.C.P.I. ad on Pg. 18 in this issue for details.

Luis Kong, DDS (San Francisco, CA)- Thank you Dr. Chester Jeng of Law Offices of Jeng and Associates. Your prompt attention to my concerns is something I am so thankful for. Definitely, you are the "go to" attorney for me. Call Jeng & Associates 714-858-0536.

OFFICE CONDO FOR SALE Oceanside. Next to TriCity Hosp. 1980 sq.ft. SDPS: 760-599-7828.

Free Fully Ergonomic Dentists Stool with the purchase of our Signature Assistants Stool for only \$625.00, over 100 color choices available. Visit WWW.DHPDENTAL.COM for more information.

ORTHODONTIST Very experienced, caring professional. Available part-time, also for maternity leave or illness fill-in. SD,-OC,-Imperial, -Riverside, -counties. doc.braces@yahoo.com.



Bank of America Practice Solutions Promotes Opportunities

Purchase an existing practice or start a practice from scratch.

You can rely on the industry leadership and experience of Bank of America Practice Solutions. We've helped thousands of dental practices secure financing, and we can do the same for you. We offer working capital to get you started, plus flexible terms up to 15 years.* You'll also have access to our complimentary Practice Heartbeat® program.† To find out more, call us today.

Practice acquisition:

- ◆ Up to 100% financing for your practice — up to \$5,000,000.
- ◆ 12-month interest-only options for lower payments initially.
- ◆ Principal reduction and early payoff options.
- ◆ Practice purchase and real estate combination loans.

Northern California:

Contact Phil Hoover at 614.361.8976 or phil.hoover@bankofamerica.com

Southern California:

Contact Matthew Christie at 877.252.0938 or matthew.christie@bankofamerica.com

Mention this ad and get half off your closing costs. Don't delay, this offer ends September 1, 2013.

Practice start-up, remodel, relocation and expansion:

- ◆ Up to 100% financing for everything from architectural fees to construction, to equipment and cabinetry.
- ◆ Up to 36 months of graduated payments.
- ◆ Up to 12-month rate lock through the project build-out phase.
- ◆ Demographic Site Analysis to help you select the ideal location and attract the patient base you want.†

Southern California:

Contact Ali Karjoo at 614.403.8295 or ali.karjoo@bankofamerica.com

Mention this ad and get half off your closing costs. Don't delay, this offer ends September 1, 2013.



* All programs subject to credit approval and loan amounts are subject to creditworthiness. Some restrictions may apply. Bank of America Practice Solutions may prohibit use of an account to pay off or pay down another Bank of America account.

† Bank of America Practice Solutions makes no express or implied warranties with respect to any aspect of the Practice Heartbeat® program, nor does it guaranty any success or promise any results, and hereby disclaims the same to the extent allowed by law. The opinions of Bank of America Practice Solutions are based upon prior experience, and it makes no promise or guaranty that you will achieve any particular measure of success or results by participating in the program. You are not bound by any recommendations provided under this program and retain full responsibility for the results achieved by your professional practice.

‡ Bank of America Practice Solutions engages Scott McDonald & Associates, a national marketing firm specializing in demographic research, site analysis and profile reports for health care professionals to produce a demographic report to assist health care professionals in evaluating where to locate their professional practices. Scott McDonald & Associates charges a fee for this service, which is passed on to the customer.

Bank of America is a registered trademark of Bank of America Corporation. Bank of America Practice Solutions is a division of Bank of America Corporation, N.A. ©2013 Bank of America Corporation 7/2013 AR666B5f

Practice Solutions

Bank of America



3m 2500 curling light, Kerr Optilux 500 curling light \$75, Cerec 3 redcam without milling unit 12,000. Email Njydds620@yahoo.com.

NORTH OF SACRAMENTO General Dentistry Practice. 2012 Gross of \$521K with 52% overhead. 1,650 sq.ft. with 4 Ops. #CA528 HENRY SCHEIN PPT, THOMAS WAGNER, DDS 800-519-3458.

Great opportunity to join a great office in Montebello Partime Associate for GP office. Email resume @ Rosieruano@aol.com 3 yrs exp.

Need your plans completed correctly and ready for the city by a Certified Interior Designer? All County Construction. 714-240-7179.

Experienced periodontist & implant surgeon avail part-time, will bring own equip. Orange County; Palm Springs or San Diego. Call (760) 272-6292.

Contra Costa County San Pablo Ave.E.Bay Owner retiring-2012 tracking 550k of collection with 8 weeks of vacation 4 OPS/Pano Nice Office Low Expense Call:510-619-4240.

SEEKING PART-TIME ASSOCIATE DENTIST AND DENTAL HYGIENTIST private practice in Rancho Cucamonga. fax 909-483-3957 or email ranchodental@yahoo.com. new grad welcome.

experienced office manager for a upscale fee for service dental office maxwellnazari@yahoo.com.

Litigation is the new retirement plan...if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848.

New manual developer 110.00 Used Dental chair, light and unit 500.00 Implantoffice@gmail.com.

Experience the right Nexus Between Business and Dentistry! A One-Stop-Shop for Comprehensive Business Development. www.NexusDentistry.com.

NEVADA RESORT CITY ST OF ART GR \$600K 3 DAYS WILL GR 1.2 IN 6 days SELLER WILL ASST BUYER FOR A TIME TO BUILD. CALL PPS 714-832-0230.

Coachella practice \$40,000 lock stock & barrel, 2400 sq ft \$1/sq ft. Google it 51-800 Harrison St. 92236 760-464-1076.

PRACTICE FOR SALE/MOOREPARK In shopping cntr w/ reasonable rent; Equip California Practice Sales, Inc. Phone: 714-639-2775.

sun i xray & camera for sale new in box paid 14000 sell or trade for equipment make reasonable offer 3109991039.

LICENSED DENTIST AVAILABLE FOR HYGIENE ONLY POSITION. humble, team- player, increase case acceptance, great chair-side manner. aman32dmd@aol.com 714-470-8231. Dr.Singh.

MORENO VALLEY GENERAL PRACTICE Collects \$500,000 on 4 days per week. Nets over \$200,000/year. 3 ops plus 2 more possible. Asking \$385,000. Kurt Skarin 805-777-7707.

LAGUNA HILLS Owners looking for dentist to move his existing practice to join them in their location on La Paz Road. Great opportunity to decrease your rent and join a thriving practice - 10 operatories, very modern, grosses \$2.5 million/year. Partnership available. Thomas & Fees Practice Sales (714) 544-4341.

West La Dental office for sale, PPO cash and \$5300 HMO a month. open two to two and a half days a week.Collected about \$400 k, 5 ops four chairs. never advertised. Email dghdds5@yahoo.com.

DENTIST WANTED Costa Mesa FT or PT. Minimum 3 years exp. Base and/or percentage. D2DManagementCo@gmail.com for details.

Looking for an old ad from way back? The Dental Trader has a special search engine to our Archives page at <http://thedentaltrader.com/archive.htm> so now you can search our entire websiteand archive for anything you may need. Search results appear in seconds.

BUENA PARK, CA State of the Art Dental Practice, 3 Ops, 2012 Gross \$409K, Asking Only \$369K. Call ProMed Financial 888-277-6633 [RE#00662298].

Mobile 3D Advantage is the easiest, most efficient, service oriented, cost effective service for your patients, they go wherever the patient is, (your office, patient's home or work, anywhere). Call 949-282-0083 for CT appt.

ORAL SURGERY SERVICES IN YOUR OFFICE WITH IV-SEDATION. HIGH QUALITY, PLEASED PTS. WISDOMS, IMPLANTS, DIFFICULT SURGERY, HIGH RISK PATIENTS. SINCE 1991. MY EQUIPMENT. CALL (949) 374-4243 or (818) 793-1850.

DENTAL MALPRACTICE Get broader coverage and lower costs! Call 866-470-3790!

Dental Computer Training Specializing in Dentrux, EagleSoft,& SoftDent, Academy of Dental Practice Careers caters to anyone who needs more dental office computer training. Instruction is offered in 2 forms, In-Office, at your location, or at the ADPC training facility. Call 877-235-7100 or visit DentalPracticeCareers.com.

STAR handpiece system users 3 Slow speed with push button head: each with Motor to Angle adapter. (323) 851-6622.

BUYING Large Practices for national dental organization. Up to \$1.5M collections, option for seller to stay. If you are considering a sale of your established practice, with potential to stay for additional income, this is an opportunity to have your cake and eat it too. Broker - Charles Kim 800-416-2055.

PRACTICE FOR SALE NE LAS VEGAS, NEVADA – Profitable, 4 op, "bread and butter" general dental practice. With a highly visible, easily accessible location. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.



CALIFORNIA

Specializing in the Selling

Sellers:

We have buyers
looking for practices
throughout Southern
California!
Call John & Bob today
for your
**Free Personal
Sales Analysis**

John W. Knipf
President



Buyers:

We have 4 professional
Broker/Agents to
assist you in
understanding how
to purchase a
dental office.
Call for your
1 on 1 Consultation

Robert A. Palumbo
Partner
Executive Vice President

FEATURED LISTINGS

APPLE VALLEY – General practice located on a busy shopping center with excellent signage and heavy traffic flow. Practice consists of 5 fully equipped operatories, 3 plumbed not equipped with Dentrix software and digital x-ray in a 2,000 sq ft suite. Has 18 years of goodwill. Seller works 2 days/wk and Associate works 2 days/wk with 1.5 days/wk of hygiene. They see approximately 40-47 new patients/mo. Income source: Insurance/Cash/Denti-cal/Capitation. Grossed approximately \$582,841 for 2012. BUYER'S NET OF \$214,966. Motivated will be focusing on his primary office. Please contact your CPS agent for more information. **Property ID #4349.**

CHULA VISTA – Price Reduced! Well established general practice located on a store front single free standing building with public parking across the street. Great location in downtown with heavy traffic flow and excellent street visibility. Practice consists of 4 equipped operatories, 1 plumbed not equipped with Practice Works in a 1,300 sq. office. Motivated seller works 4 days/wk and sees approximately 10-15 patients/day. Income source: Insurance/Cash/Some Cap (\$2,000 in Cap checks/mo). Revenues of \$42K/mo. Buyer's net of \$152,463. Seller will be retiring. Contact your CPS Agent for more information on this excellent opportunity. **Property ID #4279.**

COSTA MESA (GP) – Three (3) equipped operatory office with over 19 years of goodwill is located in a busy strip mall. Seller works 4 days/wk and sees approximately 22-23 new patients/mo. Fee for service. Has digital x-ray and Dentrix software. Low volume, high quality dentistry. Grossed \$429,079 in 2012. Monthly revenues of \$38K/mo. Motivated Seller is moving out of state. For more information, please contact your CPS Agent. **Property ID #4365.**

LOS ANGELES (GP) – Located on a 13 story professional building, this modern designed practice is in a 1,329 sq. ft. suite with 3 equipped operatories. It's a computerized office with digital x-ray, intra oral camera and Open Dental software. Motivated seller works 4 days/wk, Associate every other Saturday with 1 day/wk of hygiene. Sees approximately 8-12 patients/day. Fee for service. Practice in the border of Korea Town. On a busy street with heavy traffic flow. Great office. The only dentist in the building. Amazing view from operatories. Well established practice with over 14 years of Goodwill. Grossed \$652,649 in 2012. Buyer's net of \$209,917. Please contact your CPS Agent for more information. **Property ID # 2831.**

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346

PRACTICE SALES, INC.

and Appraising of Dental Practices



GREATER LOS ANGELES COUNTY

COVINA - Leasehold Improvements & Equipment Only! From the moment you walk into the practice, you will sense the Seller's pride of ownership. There are three fully equipped treatment rooms, and the office itself is on a raised foundation for easy access for future electrical or plumbing installation. The office has several X-ray units (analog or digital functionality) that are already wired for digital sensors. The lease payment is very reasonable with excellent terms. With the flat lease, you can control your costs more effectively, and we have been informed that the landlord is easy to work with. The practice is priced to sell, as the Seller has outgrown the location and has already relocated. This will not be on the market long, so please make your visit promptly – it is ready for occupancy! **Property ID #4355.**

CULVER CITY - Leasehold Improvements & Equipment Only! Practice consists of spacious 10 equipped operatories. Located on a single story building with private parking above building. On a busy street. Great exposure. In residential area. Motivated seller purchased building nearby. Excellent opportunity for a starter office. Please contact your CPS Agent for more information. **Property ID # 4261.**

HUNTINGTON PARK - (GP) – Price Reduced! Established in 2008 this practice is located in a 2 story free standing building. Corner location with heavy traffic flow. Private parking. Near residential area. Across the street from a Church. Seller works 1 day/wk and Associate 1 day/wk. Practice consists of 4 equipped operatories in a 1,700 sq. ft. office. Some Cap and Denti-cal. Motivated seller will be moving out of state. Please contact your CPS Agent for more details. **Property ID #4295.**

LOS ANGELES (ORTHO/GP) - Leasehold improvements and equipment only! Excellent for a first time Buyer. Neat office with 3 chairs in open bay, though walls could certainly be constructed to add additional privacy. Recently made some upgrades. Office is located in the prestigious Wilshire West Medical Towers with great views of downtown L.A. and Century City. Priced for an immediate sale. Contact CPS for more information. **Property ID # 4025.**

LOS ANGELES (GP) - Well designed practice in strip shopping center with 5 fully eq. ops in a 1,300 sq. ft suite. Sellers work 3 days/wk. Computerized office with intra oral camera and Dentrix software. Income source: 50% insurance, 29% cash, 20% medical & 1% capitation. Approx. 15 patients/day are seeing with approx. 10 new patients/mo. 20 year of Goodwill. Corner location with heavy traffic flow and great street visibility. Please contact your CPS Agent for more information. **Property ID #2771.**

LOS ANGELES (GP) – Located on a 13 story professional building, this modern designed practice is in a 1,329 sq. ft. suite with 3 equipped operatories. It's a computerized office with digital x-ray, intra oral camera and Open Dental software. Motivated seller works 4 days/wk, Associate every other Saturday with 1 day/wk of hygiene. Sees approximately 8-12 patients/day. Fee for service. Practice in the border of Korea Town. On a busy street with heavy traffic flow. Great office. The only dentist in the building. Amazing view from operatories. Well established practice with over 14 years of Goodwill. Grossed \$652,649 in 2012. Buyer's net of \$209,917. Please contact your CPS Agent for more information. **Property ID # 2831.**

LOS ANGELES (GP) – Well designed TURN-KEY office located in a busy small shopping center with heavy traffic flow, great street visibility and near residential area. Practice consists of 3 equipped operatories with window views in a 1,500 sq. ft. suite. Has Easy Dental software and digital x-ray. Motivated Seller established the practice in 2010 and works 3 days/wk with one Ortho Associate 1x/mo. Sees approximately 25 new patients/mo. Fee for service. Seller will be focusing on primary office. Great opportunity for a start up. For more information, please contact your CPS Agent. **Property ID #4367.**

MOORPARK – Leasehold Improvements & Equipment Only! This modern designed office is located on a busy shopping center with great signage and heavy traffic flow. It consists of 4 equipped operatories, 1 plumbed not equipped, Pano room, with Easy Dental software in a 1,346 sq ft suite. Has reasonable rent. Motivated seller will be moving the office to her primary office in Woodland Hills. Call us now for more information. **Property ID #4343.**

NORTH HOLLYWOOD (GP / ORTHO) - With over 14 years of goodwill, this practice is located in a Two Story Multi-Use Professional Building. Right off the freeway. Corner location with ample parking. The plaza has heavy traffic flowing from the surrounding restaurants and retail areas. With excellent street visibility, there are actually two sides of the building that offers signage to be observed from both major cross streets where the practice resides. The office consists of 4 equipped operatories with Ortho software and was recently painted and re-located. Seller works 3 days/wk and Associate 1 day/wk. See approximately 16-18 new patients per month and approximately 4-5 new starts per month. Fee for service. There is approximately 50% Ortho. Seller has agreed to associate back into the office to complete the Ortho cases 1x/mo. Grossed approximately \$383,889 for 2012 with Monthly revenues of approximately \$32,000. Buyer's net of \$133K. Motivated Seller will be pursuing her career in lecturing around the world. Call us now for more information. **Property ID #4265.**



CALIFORNIA

Specializing in the Selling

Alice C. King, V.P.

PACOIMA (GP) – Leasehold Improvement & Equipment!! Modern designed practice located on a small busy strip mall. Corner location. Lots of traffic. In the newest part of town. Good street visibility. Practice consists of 2 equipped operatories, 1 plumbed not equipped for expansion with Easy Dental 2000 software in a 1,350 sq. ft office. No digital x-ray, but wired. Has reasonable rent. Motivated seller established the practice in 2006. Approximately 7 year old equipment. Active patient charts will be included with the sale. Please contact your CPS Agent for more information. Great opportunity!! **Property ID #4361.**

RESEDA – General practice located on a single story building with heavy traffic flow and excellent signage. Well established practice with over 18 year of goodwill. Office consists of 5 equipped operatories with Easy Dental 2000 software in a 2,000 sq. ft. suite. Seller works 5 days/wk and Ortho Associate 2x/mo. Sees approximately 15-20 new patients/mo. Income source: 70% insurance / 20% cash / 10% Denti-cal. Minimal advertizing. Long term lease. Grossed \$643,978 in 2012. Revenues of \$54K/mo. Buyer's net of \$235K. Motivated seller is semi-retiring and moving out of area. Contact your CPS Agent for more information. **Property ID #4333.**

S. PASADENA (GP) – Long established practice with over 37 years of goodwill is located in a single story dental building. Absentee owner. Associate works 3 days/wk and sees approximately 30 new patients per month. Income source: Insurance ~23% / Cash ~64% / Capitation ~13% (~\$6K in cap checks). No advertising. Practice consists of 5 fully equipped operatories with Easy Dental software in a ~1,900 sq ft office. Has a long term lease. Great location with excellent street visibility. Grossed \$525,452 in 2012. Buyer's net of \$153K. Has revenues of \$46K per month. For more information, please contact your CPS Agent. **Property ID #4371.**

TARZANA (GP) – Well established practice with over 28 years of goodwill. Fee for service. Motivated seller work 4.5 days / wk, Associate 2 days/w and with 3 days/wk of hygiene. Consists of 8 fully equipped operatories and 2 plumbed not equipped operatories with Dentalsoft software in a 3,000 sq. ft suite. Grossed \$675K in 2012. Contact your CPS Agent for more information. **Property ID #4313.**

VALENCIA – Leasehold Improvements Only!! – Beautiful office with 6 plumbed not equipped operatories in a 2,400 sq. ft. suite. Located in a busy shopping center blocks from Magic Mountain. Dental spa atmosphere. Across the street from brand new apartment lofts. Excellent opportunity for a start-up or a multi specialty office. Sellers bought building nearby. Don't miss this opportunity, please contact your CPS Agent for more details. **Property ID #4321.**

ORANGE COUNTY

COSTA MESA (GP) – Three (3) equipped operator office with over 19 years of goodwill is located in a busy strip mall. Seller works 4 days/wk and sees approximately 22-23 new patients/mo. Fee for service. Has digital x-ray and Dentrix software. Low volume, high quality dentistry. Grossed \$429,079 in 2012. Monthly revenues of \$38K/mo. Motivated Seller is moving out of state. For more information, please contact your CPS Agent. **Property ID #4365.**

HUNTINGTON BEACH (GP) – Modern designed practice located in a one story shopping center with excellent signage and street visibility. Practice consists of 3 fully equipped, 1 plumbed not equipped with Eaglesoft software in a 1,280 sq. ft. suite. Motivated seller works 3 days/wk and sees approximately 15-20 new patients/mo. Income source: Cash / Insurance / Some Capitation. Grossed \$246,559 in 2012. Monthly revenues of approx. \$22K/mo. Has approximately 14 years of goodwill. Call your CPS Agents for more details. **Property ID # 4317.**

HUNTINGTON BEACH (GP) - Established in 2005, this practice is located in a 2 story professional building with lake and fountain surrounding the building. Has full service lease with security deposit. Practice consists of 3 fully equipped operatories with Dentrix software in a 1,650 sq. ft. suite. Motivated seller works 5 days/wk with 1 day/wk of hygiene or when needed. Income source: Insurance / Cash / Capitation. Sees approximately 15 patients/day. Grossed \$670,130 in 2012. Seller is relocating out of state. Call your CPS Agent for more details. **Property ID #4327.**

LAKE FOREST - Leasehold Improvements, Equipment & Some Charts! Priced Reduced! Established in February 2011, this office is located in a single story busy shopping center. Dental practice shares the suite with a Medical clinic. Good source of new patient referrals. Excellent traffic flow and visibility. Practice consists of 3 spacious eq. ops, 1 plumbed not eq. in a 1,200 sq. ft of a 2,500 sq. ft. suite. Seller's work 2 days/wk and see approximately 7-8 patients per day. Fee for service. Motivated Sellers have other practices in the Inland Empire. Great starter opportunity! Price for immediate sale. Call us now for more details. **Property ID #4123.**

PRACTICE SALES, INC.

and Appraising of Dental Practices



Robert A. Palumbo,
Executive V.P/Partner

MISSION VIEJO (GP) – Priced Reduced! Located on the edge of a prestigious shopping center in a professional medical building, this Practice is surrounded by anchor tenants such as Walgreens, Claim Jumper Restaurant and Sprouts Farmers Market. This well constructed, modern, office is being listed for a fraction of what the seller invested. Completely digital, the office is seamlessly integrated with Dexis software. Large floor-to-ceiling windows supply plenty of natural light. Rent for the area is quite reasonable. The Practice has three plumbed and equipped operatories should you decide to add specialties. The seller is very personable, is easy to work with and desires a smooth transition. Call your CPS Agents for more details. **Property ID # 4303.**

NEWPORT BEACH – Leasehold Improvement & Equipment Only - Great opportunity for a GP or Specialist!! Practice is located in a two story medical / dental building with ample parking and near Hag Memorial Hospital. Consists of 3 equipped operatories, lab room, sterilization area, storage room business office, and private office in a 1,000 sq. ft. suite. Has reasonable rent for the area. Motivated seller has outgrown the location and moving the bigger office nearby. Call your CPS Agents for more details. **Property ID # 4325.**

ORANGE (GP) – Turn-key practice located in a small strip shopping center with great traffic flow and street visibility. Well established practice with 42 years of goodwill. Practice consists of 2 equipped operatories, 1 plumbed not equipped in a 1,200 sq ft office. Not computerized. Retiring seller works 4.5 days/wk and sees approximately 8 patients/day. Income source: Insurance/Cash/Some Capitation (~\$680/mo in Capitation checks). 100% Patient Referral. Grossed \$133,549 in 2012. Low volume and high quality dentistry. Great opportunity for a start-up. Low sales price for a quick sale. Contact your CPS Agent for more information. **Property ID #4353.**

SAN CLEMENTE – General practice located in a 2 story medical building. Consists of 4 equipped operatories, 2 plumbed not equipped for expansion with Eaglesoft software. Sellers works 2 days/wk with 3 days/mo of hygiene. See approximately 8-10 new patients/mo. Will be focusing on their primary office in Mission Viejo. For more information, please contact your CPS Agent. **Property ID #4359.**

SAN JUAN CAPISTRANO - Leasehold Improvement & Equipment Only! Modern designed practice located in a 2 story professional building on a retail center. Easy freeway access. Practice consists of 3 fully eq. ops. in a 1,113 sq. ft. suite. Computerized office with digital x-ray and Easy Dental software package. 3 year old equipment. Excellent practice for a first time buyer. Motivated seller will be focusing on her primary office. Ask your CPS Agent for more details. **Property ID #3071.**

SANTA ANA (PEDO/GP) – Established in 2011 this modern designed office is located in a busy shopping center across from Santa Ana College. Great signage and visibility. Heavy traffic flow. Absentee owner. Practice is open 5 days/wk. Associates see approximately 55-60 new patients/mo. Most of the income comes from Denti-cal patients. Practice consists of 5 fully equipped ops, 3 plumbed not equipped for expansion in a 2,500 sq. ft. suite. Grossed approximately \$1,121,381 in 2012. Please contact your CPS Agent for more information. **Property ID #4281.**

TUSTIN – Price Reduced! Leasehold Improvement & Equipment Only! Beautiful state-of-the-art office is located in a two story medical dental building with heavy traffic flow. Office consist of 5 fully eq. ops, 3 not eq. for expansion in a 2,085 sq. ft. suite. Motivated seller built out the practice in 2007. Equipment 5 years old. This is an excellent opportunity for a GP or Multi Specialty practice. Great practice with room to grow. Contact your CPS Agent for more information. **Property ID #4225.**

RIVERSIDE & SAN BERNARDINO COUNTIES

APPLE VALLEY - General practice located on a busy shopping center with excellent signage and heavy traffic flow. Practice consists of 5 fully equipped operatories, 3 plumbed not equipped with Dentrux software and digital x-ray in a 2,000 sq ft suite. Has 18 years of goodwill. Seller works 2 days/wk and Associate works 2 days/wk with 1.5 days/wk of hygiene. They see approximately 40-47 new patients/mo. Income source: Insurance/Cash/Denti-cal/Capitation. Grossed approximately \$582,841 for 2012. BUYER'S NET OF \$214,966. Motivated will be focusing on his primary office. Please contact your CPS agent for more information. **Property ID #4349.**

BARSTOW (GP) – Priced Reduced! With over 47 years of goodwill this practice is located in a single story professional building with heavy traffic flow. Near residential area. Easy freeway access. Motivated seller works 3.5 days/wk with 2.5 days/wk of hygiene. Sees approximately 12-13 new patient/mo. Fee for service. 100% Patient referral. Practice consists of 4 equipped ops with Dentisoft software in a 1,100 sq. ft. office. Grossed \$520K in 2012. Revenues of \$43K/mo. BUYER'S NET OF \$286K. Please contact your CPS Agent for more details. **Property ID #4241.**

www.calpracticesales.com

REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!



Tina Ochoa, V.P.



CALIFORNIA

Specializing in the Selling

FONTANA (PEDO) – Modern designed office located in a new single story multi use building with incredible camera system outside as well as internally. Motivated seller owns the suite and is open to sell. State of the art practice consists of 2 fully equipped operatories and 3 chairs in open bay. Office is open 4-5 days/wk. Income source: 15% insurance and 85% Denti-cal. The staff speaks Spanish to accommodate the large Hispanic population in the area. The spacious office has tall ceilings and is credibly well laid out complete with a theatre setting in the lobby area to accommodate the patients. Grossed \$693,107 in 2012. BUYER' NET OF \$258K. Please contact your CPS Agent for more information. **Property ID #4301.**

MURRIETA (GP) – Price Reduced! Established in 2010, this general practice is located in one of the busiest intersections of Murrieta surrounded by anchor tenants. Motivated seller works 4 days/wk and sees approximately 10-15 patients/day. Income source: Insurance / Cash / Capitation. Office consists of 3 fully equipped operatories with Dentrux software in a 1,400 sq. ft. suite. Grossed \$302,214 in 2012. Revenues of \$25K/mo. Please contact your CPS Agent for more information. **Property ID #4247.**

PALM DESERT – General Practice established in 1999 is located in one story building with ample parking and excellent signage. This modern designed office consists of 5 equipped operatories with digital x-ray and Practice Web software in a 1,665 sq ft suite. Seller works 3 days/wk with 3 days/wk of hygiene. Sees approximately 12-14 new patients/mo. Income source: Insurance / Cash / Capitation (~\$3,000/mo). 100% patient referral. Grossed ~\$469,961 in 2012. Buyer's net of \$119K. Has monthly revenues of ~\$33K/mo. Motivated Seller will be focusing on primary office in L.A. area. Please contact your CPS Agent for more information. **Property ID #4331.**

RIVERSIDE – Well established General Practice with over 50 years of goodwill located in a corner single dental / professional building. Great signage. Modern designed office with 4 spacious equipped operatories, digital x-ray and with Dentrux software in a 1,500 sq ft suite. Seller works 4 days/wk and sees approximately 12-17 patients/day. Fee for service. Grossed approximately \$1,038,634 in 2012. Monthly revenues of approximately \$90K/mo. Buyer's net of \$416K. Motivated seller will be moving out of state. Please contact your CPS Agent for more information. **Property ID #4351.**

UPLAND – Leasehold Improvement & Equipment Only!! Well established practice is located in a 2 story medical professional building (ground level). Street sign available. Reasonable monthly rent. Has easy highway access. Practice consists of 3 equipped operatories with Practice Web software in a 1,000 sq. ft suite. All active patients charts are included in the sale. Motivated seller will be focusing on primary office ~30 miles away. Great opportunity. Please contact your CPS Agent for more information. **Property ID #4323.**

SAN DIEGO COUNTY

CHULA VISTA – Price Reduced! Well established general practice located on a store front single free standing building with public parking across the street. Great location in downtown with heavy traffic flow and excellent street visibility. Practice consists of 4 equipped operatories, 1 plumbed not equipped with Practice Works in a 1,300 sq. office. Motivated seller works 4 days/wk and sees approximately 10-15 patients/day. Income source: Insurance/Cash/Some Cap (\$2,000 in Cap checks/mo). Revenues of \$42K/mo. Buyer's net of \$152,463. Seller will be retiring. Contact your CPS Agent for more information on this excellent opportunity. **Property ID #4279.**

ENCINITAS - (GP) – Priced Reduced! Well established practice located in busy single story strip mall. Corner location with excellent signage and street visibility. Near residential area where multi-million dollar homes are being built. Fee for service. Motivated seller works 3.5 days/wk and sees approximately 10-15 new patients/mo. Practice consists of 2 fully equipped operatories with digital x-ray and Eagle software. Grossed \$354,312 in 2012. BUYER'S NET OF \$131K. For more information, please contact your CPS Agent for detail. **Property ID #4315.**

OCEANSIDE - Leasehold Improvements & Some Equipment! Beautiful office located in an exceptional single shopping center with high traffic flow. It consists of 5 plumbed not equipped operatories, lab/lounge room, sterilization area, storage room, washer/dryer hookup, business office and private office in a 1,500 sq ft suite. Seller recently remodeled. Great opportunity for a GP or Specialist in Oceanside. It's a must see. Motivated seller outgrew and moved to a new location. Please contact your CPS Agents if you want to upgrade your office or be in the Oceanside are. **Property ID #4363.**

RAMONA – General practice consists of 3 equipped operatories in a 1,000 sq. ft suite. Established in 1979 and located in single story strip mall with great street visibility. Busy area. Retiring seller works 4 days/wk and sees approximately 5-10 patients/day. Fee for service. Minimal advertising. Grossed \$214,241 in 2011. Projecting approximately \$200K for 2012 fiscal year. Please contact your CPS Agent for more information. **Property ID #4305.**

PRACTICE SALES, INC.

and Appraising of Dental Practices



Greg Beamer, V.P.

SAN DIEGO (GP) - This practice located in a free standing building corner location with its own private parking lot with great street visibility and heavy traffic flow in a hub center for medical facilities and located near several hospitals and within a few hundred yards from the freeway. The building only has two tenants, the other being the building owner that is a Pedodontist. Established over 5 years ago and consists of 4 equipped operatories with Dentrux software and digital x-ray in 2,076 sq. ft. suite. Motivated seller is working 4 days/wk with 1 day of hygiene. Grossed \$471,472 in 2012 with Monthly revenues of approximately \$38,000. Contact your CPS Agent for more information on this modern designed office. **Property ID #4279.**

SAN DIEGO (GP) - Beautiful Turn-Key office located in a busy modern single shopping center. Assisted Living Center right behind practice. Absentee owner. Associate work 2 1/2 days per week and 1 Saturday per month. See approximately 25-30 patients per month. Income source: Insurance / Cash / Some Capitation (\$1,000/mo). Practice consists of 8 fully equipped operatories, consultation room, 3 private offices, sterilization room, lab room, storage room, computer room and x-ray room. Has Eaglesoft software and Digital X-ray. Motivated seller established practice 15 months ago. Contact your CPS Agent for more information on this modern designed office. **Property ID #4335.**

VENTURA & SANTA BARBARA COUNTIES

SANTA BARBARA COUNTY - Located in a busy shopping center, this dental office has over 39 years of goodwill. Anchor tenants include Costco, DMV, Albertsons, UPS, Best Buy and Pacific Sales, as well as a number of mainstream restaurants. In addition to a permits being granted for a new shopping plaza across the street from this location, there are two local universities in the area with nearby student and faculty housing. Retiring seller works 4.5 days/wk. Associate 1 day/wk and with 2.5 days/wk of hygiene. Fee for service. Minimal advertising. Practice consists of 3 equipped operatories in a 1,220 sq. ft. suite and grossed approximately \$560K in 2012 with monthly revenues of \$44K/mo. The only dentist on the plaza. Contact your CPS Agent for more information on this "bread and butter" type family practice. **Property ID #4311.**

SPECIALTY PRACTICES

BURBANK (ORTHO) - Long established practice with over 45 year of goodwill, this Orthodontic office is located in a 4 story medical dental building in Burbank's media center and across the street from major medical center. Burbank is a bedroom community - 4 high schools (2 cities & 2 private within 5 miles of office), 3 middle schools and 4 parish schools. Practice consists of 2 equipped chairs in open bay area, Pano/Ceph X-ray room, Consultation/Treatment room w/ 1 equipped chair, Sterilization room, Dark room, Private office, large Lab in a 1,221 sq. ft. suite. Retiring Seller is working 3 days/wk and sees approximately 25-30 patients per day. Approximate income source: Insurance 49%, Cash 50% & Cap 1%. Grossed \$291,693 in 2012. Please contact your CPS Agent for more information. **Property ID # 4047.**

LONG BEACH (ORTHO) - This orthodontic practice is located in a 3 story professional medical dental building with 46 years of goodwill. Has excellent traffic flow and plenty of parking. In residential area. Easy access to the 405 freeway. Office consists of 4 chairs in open bay in a 1,281 sq. ft. suite. Motivated seller works 3 days/wk and Associate 1 day/wk. Insurance/Cash/Cap. Low sales price for immediate sale. Great starter practice. Contact your CPS Agent for more details. **Property ID #4255.**

Need CE Credits? View Upcoming Continuing Education Opportunities:

<http://www.calpracticesales.com/blog>

Keep Up To Date with Us on Facebook - <http://facebook.com/MYCPSTEAM>

View Select Videos on You Tube <http://youtube/MYCPSTEAM>

SELLER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

John W. Knipf: jknipf@aol.com

Robert A. Palumbo:
rpalumbo@calpracticesales.com

BUYER'S:

DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

Alice King - aking@calpracticesales.com

Greg Beamer - gbeamer@calpracticesales.com

Tina Ochoa - tochoa@calpracticesales.com

John W. Knipf (Neff) President & Robert A. Palumbo, Executive V.P./Partner • Also serving you: Alice C. King, V.P., Tina Ochoa, V.P., Greg Beamer

www.calpracticesales.com

CA DRE #00491323

100% FINANCING AVAILABLE TO QUALIFIED BUYERS

We Buy, Sell & Trade Dental Equip.

Call us with your wish list!

Handpiece Repair Special

Midwest, NSK etc..\$79

GENUINE CERAMIC BEARINGS

FOR

Star 430 SWL, SW\$99

New Turbine.....\$149

Kavo Euro Bearings \$99

New turbine.....\$149

Low Speed Overhaul.....\$149

Titan S Scaler Overhaul ..\$99

Professional technicians

1 day speedy repair!

Call for free pick-up!

"We welcome trade-ins on equipment and supplies! Since 1980 family owned and operated!"



Surgical Solutions 45 Hi-Speed Handpiece
Saves you Time! American made!
No Chip Air...
Water only...Compare to Impact Air at \$695
Quiet, Smooth and Powerful..... \$295

Adec packages

Radius

\$8999



Closeouts!

Cavi-Jet (re-cond).....\$1895

Contra Angle, 16 to 1 for endo (new)....\$295

Contra 32 to 1 for implants (new).....\$395

Cavitron Select SPS w/irrigation.....\$1495

Sensors. Schick and Kodak, call

X-rays Belmont, Gendex, Sirona.....\$1995

Re-upholster your chair for \$450

Apollo, cordless, turbo curing light.....\$995

Valuable Coupon*****Valuable Coupon

1 FREE HANDPIECE REPAIR

(\$79.00 VALUE)

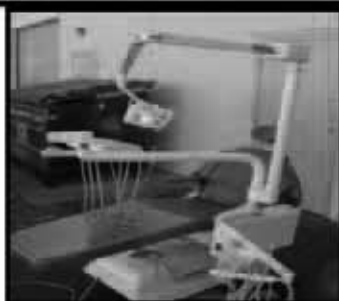
(Limit 1 per office or customer)

Valuable Coupon*****Valuable Coupon

Belmont Package

Chair, unit and light

\$3999 with 1 year warranty



Starting or selling an Office?

Let us know when and we can help you save thousands!

We also buy whole offices and equipment, etc.

We also carry new and rebuilt X-rays and processors, sterilizers, ultra-sonic scalers, piezos, "jets," sterilizers, stools, LED curing lights, roto-endo units, intra-oral cameras, surgical handpieces, electric lab handpieces, and other lab stuff.

Equipment Parts are available!

Obscure and hard to find! Call Us!

Handpiece Trading Post

**18627 Brookhurst St. #351
Fountain Valley, CA 92708**

**We like trade-ins! Visit us at:
www.handpiacetradepost.com**

800-445-6719

Dental Chairs...used in good cond. \$300
Utility Carts.....new \$179
Doctor's stools \$125, Assistant's..\$175
Demetron 501.....\$595
Electrosurges...call for model and pricing
Kavo handpieces..\$495: Star 430SWL.\$299
Tradition p/b..\$225. etc, Electrics! Units!

SAN JOSE DENTAL PRACTICE FOR SALE ATTRACTIVE, STABLE INCOME, GROSS RECEIPT 2012 = \$340,000+-. LOCATED IN A STRIP MALL, HISPANIC COMMUNITY, PATIENTS ARE MOSTLY HISPANICS, PPO & CASH ONLY. 3 FULLY EQUIPPED OPS, 1 ADDITIONAL PLUMBED, 1380 SQ.FT. REASONABLE ASKING PRICE, CONTACT dental_practice_sale@yahoo.com.

"Food Trade Consultants helped me bring my small Cookie business to the mass market. My cookies are in many retail stores nationwide now and still growing. Thank you Food Trade Consultants and Mary Carter." Highly recommended! Peter Z. - Visit foodtradeconsultants.com.

BAKERSFIELD 5 OPS GR \$750K low overhead Full Price with 100k AR \$500k. Call PPS 714-832-0230 Visit us at CDA Booth 1604 in San Francisco.

Glendale Dental Office for Sale. Prime Location, w/ view. 3 equipped + 1 plumbed rooms. 22 yrs of goodwill. Call 818-859-3766.

Buy Apixia DIGIREX Scanner for \$7450.00 & Get a \$250.00 Merchandise Credit back. Want to know more? Please Call us at 800-715-5464.

SALE! Myray Zen-X Digital Sensors ONLY! \$5,795.00 Call Pearson Dental 800-535-4535 ext 212.

Custom built stools Big seat, little seat, tall or short. We can fit any human...Superior Upholstery Company 888-548-7282 superiorupholstery.com.

Global Dental Implant Academy (AKA: GDIA) provides dentists with the quality education in implant dentistry with resources nationwide! www.GlobalImplantTraining.com.

Dental staff needed P/T in Corona with min. 2 yrs exp. RDA & Front/ must know HMO + PPO. contact@coronacanyondental.com.

Used but working condition Kavo Diagnodent caries detector- \$700 hataefamilydental@gmail.com.

Bakersfield dental office selling 2 fully equiped beautiful new units compressor, vaccum, mobile x-ray & more. call or text 870-656-2669.

Orthodontic assistant/s part-time position available please email resume to: Healthyteeth88@yahoo.com.

ORANGE GR 35K PR MONTH 5 OPS SELLER WILL STAY ONE DAY TO ASSURE SMOOTH TFR FP \$285K. CALL PPS 714-832-0230.

SEEKING DENTIST Nice personality, honest, responsible w/3 yr exp. Whittier office. Bilingual spanish preferred. Fax resume (562)945-9000.

\$500 price reduction on our best Oil Less Compressor. Any model, any Size. 1 HP, 2HP Dual or 3 HP Triple. Oil Less Motor with a regenerating drying systems that are readily available. Made in USA. Call (800) 423 - 5657 or Email Harry @ dhp dental.com for more information.

Want your Dental Trader to follow you?



Just use our Change of Address form at:

www.dentaltrader.com

and provide the address you want it mailed to.

Your home, post office box, anywhere!

The Dental Trader does not sell or share it's mailing list with anyone...your privacy is fully protected.

SELLING 3x Portable X-ray Machines. Model Trophy - IRIX 70. \$600 each. Have pictures. (949) 293 - 7138.

Dental Web Design starting at \$99.99/month. Template & custom designs are available with content writing. Visit www.dentalwebdesignexpress.com or call (888) 384-7979.

Specialist Wanted Seeking Endodontist, Pedodontist, Oral Surgeon once every two weeks at general dentist's office. Please call 310-560-7292.

Garden Grove dental office for lease. Kerry St/Garden Grove Blvd. 5 ops, 1200 sq ft. \$2600/month. 714-900-0773/714-222-1225.

\$\$\$\$\$\$ NEED MONEY FAST? Sunwest Bank can close your dental practice deal quickly. Call Evan Barker at 949-707-2209.

Mobile 3D Advantage combines patient savings with stellar service, catering to your patient like no other. Call 949-282-0083 for CT appt.

Seeking associate for newly established dental office in Santa Barbara. Terms negotiable. Contact niafrey@gmail.com.

West La dental office for sell, PPO, cash, and \$5300 HMO a month. open two to two and a half days a week. Collected about \$400K. 5 ops, four chairs. never advertised. Email dghdds@yahoo.com.

A Different Kind of Dental Attorney

I know dentistry's unique legal & financial challenges

Services

Incorporation
Estate Planning
Buy/Sell Agreements
Lease Reviews
Space Sharing
Agreements
Workers' Compensation
Practice Sales
Call us
for other services!

Member

CA State Bar
NC State Bar
US Federal Courts
US Federal Tax Courts
Calif. Dental Licensure

**Tip of the month:*

When I first started practicing dentistry in 1998, my CPA at the time had me practicing as a C corporation, but while I was studying tax law in law graduate school, I realized a S corporation was a better fit for me, and I elected the S corporation entity for my own dental practice. Many doctors rely on the advice of their accountant but a CPA may only look at a portion of the equation. As a dentist and attorney, I have discovered that while both provide protections from liability, selecting the right type of corporation means avoidance of double taxation.

For many dentists an S corporation is preferable to a C corporation. This is because S corporations are tax reporting entities, and C corporations are tax paying entities. S corp earnings are reported on the owner's tax return (similar to a Partnership) and taxed at the owner's individual tax rate. A C corp is preferred over an S corp when a choice of ending of fiscal year is desired instead of the fixed ending date of December 31. Obviously the size and scope of your dental practice determines which option makes the most sense, both from a liability as well as a tax perspective. If you are unsure which option best suits your particular situation, call me for a complimentary consultation. I'm here to help.



Chester Jeng, DDS, JD, LL.M (Master Degree in Tax Law)
 Dentist and Attorney

Law Offices of Jeng and Associates

(714) 858-0536 Jenglaw@yahoo.com

1440 North Harbor Blvd., Suite 900, Fullerton, Ca. 92835

*Disclaimer: Monthly tip is not legal advice and in no way attorney-client privilege has been created.
 Consult a CPA or attorney if you need tax or legal advice.

Help Provide Dental Screenings for Children in the San Gabriel Valley. The San Gabriel Valley Foundation for Dental Health provides dental screenings and education to thousands of children each year. Donate your time to help. Call 626-688-6407 or visit www.sgvfdh.com.

BOARD CERTIFIED PERIODONTIST AVAILABLE IN YOUR OFFICE. IV SEDATION, ALL BONE GRAFTS AND IMPLANTS. HAS ALL MATERIALS. GENTLE AND CARING. 818 5214947. Roozbeh316@hotmail.com.

"Comparative value with reasonable quality. Give it a try!"-Background UCSF Prosthodontics Program Graduate National Yang-Ming Medical University Ming Yeh, DDS Mountain View, CA. (562) 402-9250.

DENTAL CHAIR MAKE OFFER Pelton & Crane Coachman, Model CH. 117 v, 6A; 50/60 HZ. Forest. Light also (831)458-3368.

PRACTICE FOR SALE San Diego (Carmel Mt. Ranch) GP in strip ctr. Cerec and Laser. SDPS 760-599-7828.

WANTED Adult sized LEAD APRON with thyroid collar in good condition. (949) 521-2925 Please leave a message. Thanks.

Certified oral surgery assistant needed for traveling surgeon working in LA and OC. Please email resume to drsdds@gmail.com.

temple city office for sale or share, highly visibility, turnkey. email. sunflowerdental@yahoo.com.

SACRAMENTO General Dentistry Practice. 2012 Gross \$642,507 with 54.2% overhead. 8 Ops (7 equipped) in 2,400 sq. ft. office/building. #CA549 HENRY SCHEIN PPT, THOMAS WAGNER, DDS 800-519-3458.

A/T 2000 Air Technique X-ray auto developer for PA, Pano and Ceph, good condition, ask for \$1200, email: dds898@gmail.com.

SALE! Suni Digital Sensors ONLY! \$4,495.00 Call Pearson Dental 800-535-4535 ext 212.

PRACTICE FOR SALE/OCEANSIDE Beautiful off w/ 5 plmbd not eq ops; LH Only California Practice Sales, Inc. Phone: 714-639-2775.

Handpieces at 1/2 or less the price of catalog! Kavo, Star, Midwest, NSK etc. Electric h.p.s also. Call Handpiece Trading Post at 800-445-6719.

Buy or rent Beautiful office in Lake Forest, 3 operatories, excellent visibility near shopping center. Call 949-716-4892 for more information.

Legal Tip: Buyers Who completes and pays for retreatments? For how long? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

Onset mixing pen Green Anodized. Used 6 times. 3 Onset Cartridge Connectors, 2 unopened. Cleaning brush, CD, manual. \$300 alanboval@hotmail.com.

Board Certified Periodontist with 10 years experience seeking position. I have expert skill in all periodontal procedures, including placing implants. Providing compassionate, high quality patient care is my top priority. Please call me at 818-606-7871.

VICTOR VALLEY HI IDENTITY SHOP CENTER LDY DDS GR NEAR 700K CONSERVATIVE, FP \$550K Call PPS 714-832-0230.

DENTAL ASSOCIATE needed for Orange County Practice. Must be experienced in all phases of dentistry. Please call (714)995-4444.

GPR trained dentist anesthesiologist seeking GP in OC for mentoring in dentistry while I offer anesthesia in your office. kmldds21@gmail.com.

DENTAL PRACTICE WANTED in FREMONT, HAYWARD, SUNNYVALE, MOUNTAIN VIEW area: Buyer looking for 3-4 ops, fee for service, 15-20 patients per month, profit margin > 40%, 1500 active patients. SELLERS call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or practice@lcfinc.com.

Panoramic Unit for Sale Instrumentarium Manufactured in 11/1999. Model OP#-1003-1-2 \$3500. Hardly used. Please email: msata@sbchc.com.

Two sinus lift teaching model \$40, 5500 Chemiclave gasket & 5000 autoclave gasket \$10/each. Email njydds620@yahoo.com if interested.

Dentist Wanted Managing Position. Min 3 years experience. P/T. Fax 323-663-2050 Phone 323-663-2050.

PRACTICE FOR SALE/ CHULA VISTA Store front GP w/ 4 ops Net \$152K California Practice Sales, Inc. Phone: 714-639-2775.

USC graduate seeking employment opportunities. Great with kids, highly motivated and articulate, team player. Please call (213) 222-8342.

FOR SALE A/T2000 XR Automatic Film Processor by Air Techniques (Model #45009). \$1000.00 or best offer. (760)753-3533.

Newport Beach Dental Office to share space. Newly remodeled, digital xrays, pano. Cut overhead! Call (949)642-7998 or (949)500-8212.

Buy an EZ Series Tuttnauer Autoclave & Received a \$400.00 Manufacturer Rebate. Want to know more? Please Call us at 800-715-5464.

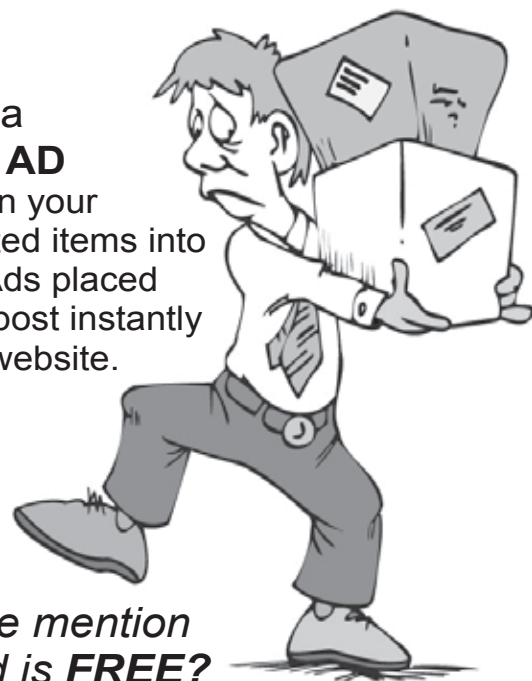
Associate needed in General dentist office in Santa Clarita Valley. Please email drlimsdental@gmail.com or call 661-255-0400.

EAST SAN FERNANDO VALLEY GR 1.2 million Refers out a lot Hi Identity 8 OPs One PPO FP 1.2 CALL PPS 714-832-0230 Visit us at CDA Booth 1604 in San Francisco.

SELLING Lockheed Model Airplane. Model - Putt Putt Maru. Price \$100.00. 949 293 7138.

*Clean out that junk drawer and
sell the stuff you don't need.*

Place a
FREE AD
and turn your
unwanted items into
cash! Ads placed
online post instantly
to our website.



*Did we mention
the ad is **FREE**?*

Visit our FAQs page at **dentaltrader.com** for details



(855) 337-4337

www.integritypracticesales.com

Call (855) DDS 4 DDS or visit www.integritypracticesales.com today for more information about our listings or to discuss your best options for a successful transition!

Camarillo: This very impressive practice has an excellent location. This won't last long! Beautiful office with a buyer's net (after loan) of over \$259,000.

Central Coast Pediatric: New opportunity that won't last long! Beautiful well established office with buyer's net (after loan) of over \$750,000. Call for details.

Bakersfield: A part time and long-term opportunity to work 2 days a week while leasing space from another dentist or incorporate the patients into your own practice. Estimated buyer's net \$50,000.

San Luis Obispo Coastal: Modern, well equipped office a mile from the beach in south county.

Bakersfield: Well established office with great parking. Grossing almost \$900,000. Estimated buyers net \$271,000.

San Diego Coastal: High-end 3 chair dental practice one block from the beach in prestigious north county! Great drive by exposure from Hwy 1. Estimated buyer's net \$232,000 after debt service from this practice currently collecting over \$100,000/month!

Santa Maria: Computerized office with excellent staff. Estimated annual buyer's net of \$120,036.

Santa Maria: Small stand-alone building with a great practice. Excellent potential for growth!

Santa Barbara: 100% fee for service office with a buyer's net of \$206,000 (after loan).

Los Osos: Great practice, nice location in a small beach town in San Luis Obispo county. 2012 collections over \$800,000. Call for details.



Many of our clients aren't sure whether they should sell now or grow their practice for a few years first. Give us a call for a no obligation consultation. Bill Kimball, DDS is one of dentistry's most respected authorities on practice growth and transitions. Bill is a licensed practice broker and has been a successful management consultant since 1995. CA BROKER #01911548



Kids Dental Kare Development Company is in EXPANSION MODE!

We are currently seeking partners and employee-dentists that have a desire to serve and benefit while helping the underserved.

We've solved the dilemma of how to treat underserved patients while still maintaining a profit. We need your help treating them!

We provide you with access to areas in current need of dentists, and through our business model you can **do well while doing good**, either as a provider or as an owner within the *KDK Network*.

If you feel you qualify through your experience or desire to work with us to achieve these lofty goals please send resume to hr@kidsdentalkare.com or call **(323) 240-7313** for more info.

Dental office ready for general practice in Santa Barbara. Percentage based. 3 operatories and digital panoramic. Call 805-636-6742.

USC Graduate from International Program, available all days, experienced, fast learner, and excellent practice management seeking General practice Associateship. nirajshahdds@gmail.com.

WHY SEND YOUR ENDO OUT? CALCIFIED, UNFOUND, SHARPLY CURVED CANALS, RETREATS, APICOS, PERFS..PROVIDE EVERYTHING. 20y EXP. 1000s DONE, EXCELLENT RESULTS. SOCALROOTCANAL.COM 562-968-4061.

Have you spent most of your dental career working for someone else? Need a new path? www.nexusdentistry.com or email us at careers@nexusdentistry.com.

EAST VENTURA COUNTY (3) op comput. G.P. for sale. Located on a main thoroughfare w some visibility. Fee for Service pts. Pano eqt'd. Very low overhead. 2013 Projected Gross Collections \$525K. D&M Practice Sales 818.591.1401.

ORTHODONTIST needed for 4 days a month in Los Angeles. Please call 323-980-9768 Fax Resume 323-980-0988.

FRESNO COUNTY, CA â€“ Dental Office & Equipment For Sale, 3 Chairs, X-Ray, Burs, Materials & Much More, Reduced Price \$89,500. Call ProMed Financial 888-277-6633 [RE#00662298].

"Mobile 3D Advantage is very convenient and their fee is very reasonable; They drive directly to my patient's home or work to take their CT scan which only takes about 10 minutes. My patients are very complimentary of the service Mobile 3D Advantage provides. Dr. Raymond Choi - Tustin, CA. Call 949-282-0083 for CT appt.

NORTHRIDGE GENERAL PRACTICE Collects \$560,000/year with a net of \$200,000/year. Seller refers all endo, all surgery, all perio and all ortho. Asking \$440,000. Kurt Skarin 805-777-7707.

ILUMA 3m imtec cone beam for sale. EXCELLENT condition. Hardly used. \$28k obo. (818)518-7426.

Global Dental Implant Academy (AKA: GDIA) provides dentists with the quality education in implant dentistry with resources nationwide! www.GlobalImplantTraining.com.

NEWLY REMODELED LONG BEACH LEASEHOLD FOR SALE. 3 ops. Great street visibility. Scanx included if offer is right. \$85,000.janavan101@yahoo.com.

Used but working condition handler etcher catcher- \$200 Hataefamilydental@gmail.com.

West Valley female Dentist friendly with Children. Saturdays and Wednesdays. Implantoffice@gmail.com.

REFERRING DENTISTRY OUT? Have your Oral-Surgery and/or Pedito done at your office by an experienced GP. Cell #: 310-709-5251. www-DrMinoofar-com.

The Southern California Academy of General Dentistry *presents*



How To Use Botox Therapy in Your Dental Practice

Sunday, September 15, 2013 8am to 5pm

Registration 7am • 8 CE Units



Embassy Suites Hotel, 11767 Harbor Blvd., Garden Grove, CA 92840

Continental Breakfast & Fabulous Lunch Buffet Included

Free Parking

Instructor:

Andrew Blumenfeld, MD

Introductory Presentation by John S. Bettinger, DDS,

Past-president of

The Dental Board of California



Botox therapy has many uses in restorative dentistry. Your California dental license permits you to treat various dental related conditions by injecting Botox. This course will cover the uses of botulinum toxins, their history, dosage preparation and injection techniques for a variety of dental procedures including TMJ, bruxation therapy, esthetic lip-line contours, masseter muscle contour, treatment of migraines, myogenic and trigeminal nerve modulation. Informed consent and risks, benefits and alternatives (RBA) will also be included. The entire office team should know how to convey this information to your patients.

We expect a large audience for this courses, so register early.

Complete Instructional Syllabus Included with Your Tuition

Registration Form

Dental License No: _____ 6-digit AGD # if you are a member: _____

DR / RDH / RDA / DA (Circle)

Name _____

Address _____ City _____ State _____ Zip _____

Telephone _____ Fax _____ E-Mail _____

☐ Visa ☐ MC ☐ Amex ☐ Discover # _____ Exp. _____ Security Code _____ Total _____

Credit Card Billing Address _____ Zip _____

Cancellation Policy: Must be within 10 days of the meeting for a 90% refund. Otherwise a CE credit voucher

Tuition Due by September 7, 2013

AGD Member \$195

Non-AGD Member \$275

Dental Auxiliary \$125

After September 7, 2013

\$250

\$325

\$175

At the Door

\$400

\$400

\$250



Make checks payable to SCAGD, 2720 Aqua Verde Circle, Los Angeles, CA 90077-1502
For credit card payment fax this completed form to: 310-472-6729 • Phone: 310-471-4916

Email: drrobertgarfield@aol.com

Your credit card information is secure



EXPAND YOUR PRACTICE AND YOUR PATIENTS EXPECTATIONS WITH ALL-ON-FOUR™!!



Thomas R. Gonzales, D.D.S.

This can be completed in your own office;
Keep your patients in their comfort zone- with you!
This service includes:

- IV Sedation
- Removal of remaining teeth (if needed) with osseo-recontouring
- Placement of Nobel Active Implants and Multi-Unit abutments
- Fabrication of intermediate acrylic bridge
- Delivery of bridge and occlusal adjustments with follow ups

With the All-On-Four™ system you
and your patients benefit:

- No more dental pain or embarrassment
 - No more fear of dental visits
 - Functioning, fixed teeth in just one visit
 - Confidence restored to your patients
 - Our own patients tell us this has changed their lives
- Let us help you change your patients for the better
with the All-On-Four™!!



Class of 1977



Contact us for more information! www.dentalimplantcenterirvine.com

Call us (949)727-0777 or email drtgonzalesdds@aol.com

Have a commercial lease? Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Kerendian & Associates 888-299-7848.

Female DDS seeking hygiene position in/or near Orange County. Friendly, thorough, reliable. (714)348-3491.

GPs to do Peds in LA Looking for dentists (GPs) to do peds in LA offices. Plz call Dr Bae 310-738-8020.

DDS wanted 1-2 days Lancaster. 3-5 years experience 661 948 1655 phone/ 661 940 9636 fax.

SALE! Tuttnauer Valueklave 1730M Sterilizer ONLY! \$2,295.00 Call Pearson Dental 800-535-4535 ext 212.

ORAL SURGEON SPECIALIST to provide procedures in your office. Impactions, Apico, Implants, Grafts, Have own equip. Call 949-514-8714 or socalomfsdds@gmail.com.

LOS ANGELES ORTHO (LOS FELIZ AREA) Orthodontic practice for sale – great small practice or perfect for a second office – 4 +1 operatories in 1800 sq. ft built to the hilt - AR's ~ \$150,000 - Dr selling for health reasons – grosses approx. \$20,000/mo on 2 days/week – very modern upgrades Thomas & Fees Practice Sales (714) 544-4341.

Kings Two Dental Supply has the #1 field technician and the best service team in Southern California ready to repair any of your dental equipment. Please Call us at 800-715-5464 for your repair needs.

Palmdale practice for sale 4 ops 1200 sq ft 600+ pt's pano, digital. 250k+ 2012. Strip center. Taking offers. 9517503352.

PRACTICE FOR SALE/PACOIMA In shopping cntr w/ 2 ops/1 plmbd EQUIP California Practice Sales, Inc. Phone: 714-639-2775.

W&H Implant Handpiece 20:1 for sale. Like new, used less than 20 times. Price: \$850.00 yjmdds@sbcglobal.net.

Experienced Dentist Interested in buying an office in North Hollywood, Burbank area please email: as7067@gmail.com.

Need front office with minimum 3 yrs experience in billing/scheduling. paid on merit fax resume to 949-653-9999.

WANTED RDAEF needed for a BH cosmetic office. Experienced, professional, and reliable. 3 days a week. email resume to Justin@drsands.com.

Panoramic Corporation PC 1000 Selling for Parts..... Black Sleeve to hold Film is also available. Make an offer. (626) 447-4447.

Dental Associate Fresno family practice. F/T position. Great compensation, amazing staff, hightech CBCT in premises. fax resume (559)222-9548.

KIDS DENTAL KARE Peds hiring: base/%, 12 Busy offices LA & Ventura county. Resumes to HR@kidsdentalkare.com.

HENRY SCHEIN®

PROFESSIONAL PRACTICE TRANSITIONS

DENTAL



A. Lee Maddox, DDS, Esq.
Western Regional Director
(949) 566-1855
CA Broker Lic. #01801165



Kerri McCullough
Transitions Consultant - So. Cal.
(949) 566-3056
CA R.E. Lic. #01382259



Thanh Tran
Transitions Consultant - So. Cal.
(949) 533-8308
CA R.E. Lic. #01863784



Mario Molina
Transitions Consultant - So. Cal.
(323) 974-4592
CA R.E. Lic. #01423762

SOUTHERN CALIFORNIA PRACTICES FOR SALE

• **COASTAL ORANGE COUNTY:** *For Sale* - Gorgeous four operator General Dentistry practice in the most desirable location in America. Office was built almost four years ago by Henry Schein. Owner did not spare any expense. All high-end Pelton & Crane equipment. Kavo electric handpieces and implant systems in every operator. Dentrux and Dexis, 1,800 SF. Implant business makes up about 46% of business. 2011 Gross Receipts were \$1.2M. Great location to sell high-end dentistry. #CA520.

• **COASTAL ORANGE COUNTY PERIODONTAL:** *For Sale* - Periodontal Practice in Coastal Orange County, Southern California with five operatories, fully equipped. Retiring doctor works a three day week with four days of hygiene and 2011 Gross Receipts were just over \$400,000. Great location in professional building near freeway. #CAM533.

• **COASTAL ORANGE COUNTY:** *For Sale* - General Dentistry Practice in Coastal Orange County, Southern California, with four operatories, fully equipped. Great location near shopping center with 2012 Gross Receipts of over \$690,000. This is a modern, beautifully appointed office with high-end finishes. #CAM529.

• **INDIAN WELLS:** *For Sale* - This General Dentistry Practice has a strong emphasis in TMJ and is located in Indian Wells, Riverside County, Southern California. The suite is 4000 sq. ft. and was tastefully built under two years ago with six operatories, and all new equipment and fixtures. Practice was in the Palm Springs area for over three years and moved to nearby Indian Wells. 2011 Gross Receipts were over \$350,000 on just one doctor day per week. Practice has a CMT Pan/Ceph machine and a lecture room in the suite. #CAM530.

• **LANCASTER:** *For Sale* - General Dentistry Practice: This 4 op office is located 2,360 sq. ft. on the second floor of an attractive Medical-Dental office building. Gross Receipts were \$676,000 with a \$174,000 adjusted net income. Dentist is retiring after 39 years. Four days of hygiene. Additional operatories could be added to existing space. Great location. Asking price has been significantly lowered! #14376.

• **MURRIETA:** *For Sale* - General Dentistry Practice in Murietta, Riverside County, Southern California with four operatories. Practice is located in a professional building in a tastefully decorated 1,300 sq. ft. suite and includes a Pan/Ceph machine and uses Easy Dental software. Gross 2012 Gross Receipts were over \$530,000 with \$213,000 adjusted net. #CAM514.

• **NEWPORT BEACH:** *For Sale* - General Dentistry Practice in Newport Beach, Orange County, Southern California with three equipped operatories, high-end equipment is less than ten years old and includes ADEC chairs, Kavo handpieces, two Dexis sensors, and Dentrux software. 2012 Gross Receipts of \$350,000 on 3 1/2 days per week. Located near hospital in a desirable area. #CAM534.

• **NORTH SAN DIEGO COUNTY:** *For Sale* - New listing of a large legacy practice. Twelve equipped operatories. This is an HMO practice with CAP checks in a desirable area of North San Diego County. Call our office for more information.

• **ORANGE:** *For Sale* - General Dentistry Practice in Orange, Orange County, Southern California, with five operatories, fully equipped in a centralized location near Anaheim Hills/Villa Park. 2011 Gross Receipts of over \$775,000. Practice is located in a professional building near shopping and freeways. Retiring doctor has 47 years of goodwill. #CAM533.

• **ORANGE COUNTY PERIODONTAL:** *For Sale* - Orange County Perio Office - Doctor moving out of state. 2012 Gross Receipts \$450,000 on a four-day week. Practice has five operatories, fully equipped, one plumbed, not equipped in a great location on the first floor near freeway, hospital, and shopping. #CAM536.

• **PALM SPRINGS:** *For Sale* - General Dentistry Practice in the heart of Palm Springs, Riverside County, Southern California with four operatories. This practice is located on a main street, and has been established since 2005. Seller is moving out of the area. This is a PPO/Fee For Service practice, no HMO with 2012 Gross Receipts of \$348,000. #CAM538.

• **SAN GABRIEL VALLEY:** *For Sale* - General Dentistry Practice the San Gabriel Valley, Southern California, with 2012 Gross Receipts of \$950,000. Practice has four operatories, fully equipped, thirteen computers, paperless office, state-of-the-art sterilization room, in a free-standing building. #CAM537.

• **SAN GABRIEL VALLEY:** *For Sale* - General Dentistry Practice in the San Gabriel Valley, Los Angeles County, Southern California, with four operatories, fully equipped. This office utilizes a laser and digital radiography with one sensor. 2011 Gross Receipts of over \$590,000 on a 3 1/2 day week. #CAM541.

• **SAN JUAN CAPISTRANO:** *For Sale* - General Dentistry Practice in San Juan Capistrano, South Orange County, Southern California, with four operatories, fully equipped, this practice utilizes digital x-rays with one sensor. Gross Receipts of \$650,000 in 2012. Doctor is retiring after twenty eight years in this location. #CAM539.

• **WEST LOS ANGELES PERIODONTAL:** *For Sale* - New listing of a Periodontal Practice. Four operatories in a well-established practice with a strong referral base. Beautifully appointed off ice in a highly desired location. Seller may be willing to work back as an associate.

• **WESTWOOD:** *For Sale* - Amalgam-free General Dentistry Practice in Westwood, Los Angeles County, Southern California with five equipped operatories, in a building near UCLA. Retiring doctor had over \$630,000 in Gross Receipts in 2011. #CAM542.

• **YORBA LINDA:** *For Sale* - General Dentistry Practice in Yorba Linda, Orange County, Southern California, with five operatories. This well-appointed practice is on a main street in a desirable area. Practice has been established for twenty eight years in this family community. Practice has three days of hygiene and three doctor days per week. #CAM531.

Practice Sales • Mergers • Partnerships • Appraisals • Patient Record Sales

Southern California Office:

(888) 685-8100 • www.henryschein.com/mpg

414 31st Street, Suite C, Newport Beach, CA 92663



Buy it! Sell it! Trade it!!!

PRACTICE BROKERAGE



Dr. Dennis Hoover

Transitions Consultant - No. Cal.
(209) 605-9039

CA R.E. Lic. #0123804 NV R.E. Lic. #0053890
NV B.O. Lic. #0000301



Dr. Thomas Wagner

Transitions Consultant - No. Cal.
(916) 812-3255

CA R.E. Lic. #01418359



Jim Engel

Transitions Consultant - No. Cal.
(925) 330-2207

CA R.E. Lic. #01898522



Jaci Hardison

Transitions Consultant - So. Cal.
(714) 318-4911

CA R.E. Lic. #01927713

CENTRAL AND NORTHERN CALIFORNIA PRACTICES FOR SALE

- **BAKERSFIELD and SMALL FARM COMMUNITY:** *For Sale* - New listing of two practices 30 minutes apart from each other, staff and doctor work both locations. Strong patient base in both practices, room for growth, communities are underserved. This is a rare opportunity to own two practices.
- **BISHOP:** *For Sale* - General Dentistry Practice & Building: After twenty nine years in the same location, this retiring dentist is selling both his practice and the building. Collections were \$1,000,243 in 2011 with \$387,000 adjusted net income. There are 6 days of hygiene in this five op, 1,800 sq. ft. building. 100% financing available for both building and practice. Owner has reduced price below valuation price. #14390.
- **CENTRAL COAST:** *For Sale* - Prosthodontic Practice in California's Central Coast area with four operatories, a full in-house lab with IOS, mill, casting ovens, and ceramic ovens, in a beautiful area near shopping area. Doctor had over \$1.1M in Gross Receipts in 2011. # CAM535.
- **CENTRAL COAST:** *For Sale* - Pedodontic Practice in California's Central Coast area with four operatories, fully equipped. Doctor is moving out of the area. Gross Receipts of over \$775,000 on a 4 day work week. Practice is in a great location with over 800 new patients in 2012. # CAM546.
- **CHICO:** *For Sale* - General Dental Practice: Owner retiring: 2012 Collections of \$1,385,222 with seven-eight days of hygiene. This excellent, well-established practice in free-standing building has 1,800+ active patients with an average of 15 new patients per month. Equipment includes new Digital Cone Beam X-ray, Digital X-rays, Lasers, and Dentrux software. Buyer can purchase or lease building. Don't miss out on this excellent practice. Owner will consider an associate leading to purchase of practice. #14392.
- **DANVILLE:** *For Sale* - FACILITY ONLY. Professionally designed office located in the affluent community of Danville. Office has 5 fully equipped & furnished ops with computers in each room. Digital X-ray, Digital Panoramic X-ray, and central Nitrous Oxide/Oxygen. Seller relocating to a new building after 27 years of practice. Photos available upon request. # CA548.
- **GRASS VALLEY:** *For Sale* - General Dentistry Practice: Gross Receipts of \$491K with an adjusted net income of \$130K. Overhead 73%. Office leased 1,555 sq. ft., four equipped ops, five available. Laser, Intra-oral Camera, Cerec, and Eaglesoft software. Owner would like to retire. #14379.
- **GRASS VALLEY:** *For Sale* - General Dentistry Practice: Owner retiring. 2012 GR of \$442,736 on a three day week. six ops, three days hygiene, Dentrux software, Panoramic X-ray, Laser, Intra-oral Camera, long time cash practice. Approximately 1,950 sq. ft. office condominium available to purchase. #14372.
- **GREATER SACRAMENTO:** *For Sale* - Associate to Owner Opportunity: 2012 GR of \$879,000. Well-appointed 1,400 sq. ft. office with five ops, Intra-oral Cameras, Laser, Cerec, four days hygiene, Sofdent software. Associate to work two days a week in 2013 & 2014 then purchase practice. Equipment is about five years old. Owner to work back two days per week for two years after purchase. #CA525.
- **LINCOLN-ROSEVILLE:** *For Sale* - General Dentistry Practice. 2012 Gross Receipts of \$787,000 with an Adjusted Net Income of \$358,000. Four operatories in a 1,268 sq. ft. office. # CA545.
- **NORTH OF SACRAMENTO:** *For Sale* - General Dentistry Practice: 2012 Gross Receipts of \$521,000 in well-designed, 1,650 sq. ft. office with four ops. This office has a low overhead of only 52%, has four days of hygiene, Easy Dental software, and 1,600+ patients. Most Endo, O.S., Perio, all Ortho, and Implant Placement are referred out. Owner is retiring. #CA528.
- **RIDGECREST:** *For Sale* - General Dentistry Practice and Dental Building: This four op office is located in 1,536 sq. ft. office building. Owner has worked in same location for thirty two years and is now retiring. This small practice grossed about \$175,000 in 2012. Pictures of the building are available upon request. Lots of potential. #CA523.
- **SACRAMENTO:** *For Sale* - General Dentistry Practice. Owner retiring. 2012 GR of \$642,507 with low 54.2% overhead. Eight available operatories, 1,700 sq. ft. office/building, located in one of Sacramento's historic, well established neighborhoods. Sofdent software. #CA549.
- **SAN JOSE:** *For Sale* - Beautiful Blossom Valley Professional location near Oakridge Mall and Whole Foods Market. Three fully equipped treatment rooms in approximately 1,200 SF, including digital sensor, Eaglesoft software and full computer network. Avoid the expense of leasehold improvements and equipment with this ready-to-move-in office. Owner is relocating just in time to start your own dreams. #CA515.
- **SAN FRANCISCO:** *For Sale* - General Dentistry Practice: This gem in the heart of Union Square boasts three fully equipped ops with fiber optics, Intra-oral Camera, and plumbed NO2 in 648 sq. ft. 2012 collections were \$314,000 in only 130 business days with great upside potential for an owner offering a full time schedule. Office has been in same location for 21 years and owner is retiring from private practice. Great lease and even greater views from the 16th floor! #CA527
- **SAN RAMON:** *For Sale* - Modern office in upscale professional building. 2012 Gross Receipts of \$926K with an adjusted net income of \$340K in 180 doctor days, 6 days of hygiene per week. Five treatment rooms, plus a sixth plumbed, in approximately 2,000 SF with CAD/CAM, Digital X-Ray, Digital Panoramic, Laser and Intraoral Camera. Owner is retiring after 34 years. This is an excellent opportunity! #CA547.
- **SAN RAMON:** *For Sale* - FACILITY ONLY. Great location, includes equipment, leaseholds, and furnishings only. 1,400 sq. ft. with four equipped operatories and two additional plumbed rooms. Great opportunity. #CA511.
- **TURLOCK:** *For Sale* - General Dentistry Practice: Doctor's Gross Receipts in 2012 were over \$950,000 with only 54% overhead, or \$443,777 adjusted net income. There are eight days of hygiene. Intra-oral Camera, Panoramic X-ray, Digital X-rays, and Dentrux software. Owner is retiring. #CA506.
- **WALNUT CREEK PROSTHODONTIC:** *For Sale* - \$395,000-For Sale - Prosthodontic Practice in Walnut Creek, Contra Costa County, Northern California with three (3) operatories, fully equipped, two-desk laboratory, administrative office, and private office near a retirement community. Doctor retiring, twenty eight years in the same location. #CAM540.

OUTSIDE OF CALIFORNIA

- **HAWAII (Maui):** *For Sale* - General Dentistry Practice: Gross Receipts of \$636,000. Office has four equipped ops in 1,198 sq. ft. Panoramic X-ray, Laser, Intra-oral Camera, Fiber Optics, 2 1/2 days hygiene. Owner retiring. Don't miss this opportunity to live and work in paradise. #20101.

**Visit us at CDA
booth #2422 in San Francisco**

Practice Sales • Mergers • Partnerships • Appraisals • Patient Record Sales
Northern California Office:

(800) 519-3458 (209) 545-2491 • www.henryschein.com/mpg

5831 Stoddard Road, Ste., 804 Modesto, CA 95356

Nationwide Practice Listings:
www.pptsales.com

More information is available on our website regarding practices listed in other states, articles, upcoming seminars and more.

Place a FREE Reader Ad online at www.thedentaltrader.com

MARK THE DATE

AUGUST 2013

D&M
PRACTICE SALES AND LEASING
866.425.1877
(Outside So. CA) or
818.591.1401
www.dmppractice.com

ALL COUNTY CONSTRUCTION
562-989-3350
E-mail: allco3350@aol.com
www.allcountyconstruction.com

WOOD & DELGADO
Attorneys At Law
The Authority
in Dental Law
800-499-1474
Fax: 800-511-2138
www.dentalattorneys.com

KINGS TWO DENTAL SUPPLY
Tel: 800-715-5464
Fax: 626-581-8137

LEE SKARIN & ASSOCIATES, INC.
DENTAL PRACTICE
BROKERS
805-777-7707
800-752-7461
530 West Stafford Road
Westlake Village, CA 91361
www.leeaskarinandassociates.com

PPS
So. California
714-832-0230
800-695-2732
Fax: 714-832-7858
PPSincnet@aol.com
www.PPSDental.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	CDA SAN FRANCISCO CONVENTION		
22	23	24	25	26	27	28
29	30	31				

JULY

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

THE Dental Trader
Free Subscriptions
Free Ads for Dentists & Staff
dentaltrader.com • 877 888 4237 (4ADS)

SEPTEMBER

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

LEE SKARIN & ASSOCIATES, INC.
DENTAL PRACTICE
BROKERS
805-777-7707
800-752-7461
530 West Stafford Road
Westlake Village, CA 91361
www.leeaskarinandassociates.com

PPS Professional Practice Sales
Southern CA:
714-832-0230 • 800-695-2732
www.PPSdental.com
Northern CA:
415-999-8580 • 530-894-0700
www.PPSsellsDDS.com

THE Dental Trader
dentaltrader.com

CALIFORNIA PRACTICE SALES, INC.
800-697-5656
714-639-2775
www.calpracticesales.com

ALL COUNTY CONSTRUCTION
562-989-3350
E-mail: allco3350@aol.com
www.allcountyconstruction.com

D&M
PRACTICE SALES AND LEASING
866.425.1877
(Outside So. CA) or
818.591.1401
www.dmppractice.com

SAN FRANCISCO

CDA DENTAL CONVENTION

A/T2000 Air techniques auto-X-ray developer for sale excellent condition \$2400 email Docjay7@yahoo.com.

FOR SALE Digital Pano/Ceph Gendex Orthoralix 9200, 2 yrs old. In excellent working cond. Call (559)222-9923 for more info.

ANAHEIM EQUIPMENT & LEASEHOLD FOR SALE 3 ops. 1000 sq ft on LA PALMA & EUCLID, good parking. All equipment, X-ray room and dental supply. Dr retiring. \$49,000. 714-398-9586.

Dental practice in Santa Ana seeking an experienced insurance biller. Full Time. fax resume to 714-541-9207.

In house periodontist Implants, pocket reduction, crown lengthening, bone graft, gingival graft, extractions, perio check before ortho, HMOs, PPOs. 310-422-9049.

Office Space for Rent Rancho Cucamonga. On busy intersection. Paperless/All Digital.
rcdental91730@gmail.com.

ENDODONTIST needed FOR PRIVATE PRACTICE IN WEST COVINA. ONE SAT./MO. SEND RESUME TO ryannidds@hotmail.com.

Used Planmeca Intra Oral Xray unit. Good working condition. Can be used for digital or film xray. \$1000. (714)-865-6991 John.

For Sale Midwest Slow Speed Contra Angle Handpiece and sheath. Friction-grip head. Fits Shorty or Rhino motor only. (323) 851-6622.

"Food Trade Consultants is the Best Mary has the answers!! She becomes a member of the team, her knowledge of the business is great whether it is your first time or if you just need expert opinions, I would recommend her to a anyone." Mac Wachtler - Brooklyn Knish. Visit foodtradeconsultants.com.

Office Manager needed for West LA GP practice. Both front office and chairside experience preferred. Send resumé / inquiry to: mymileamfdds@verizon.net.

This PERIO practice is a cash cow!!! Brand new listing in SAN DIEGO. The building is also for sale, and is very affordable. Act quickly! Call The San Diego specialists: KEN RUBIN Practice Sales at (619) 299-6161. www.KRpracticeSales.com.

PERIODONTIST IMPLANT SURGEON/NORTH, SOUTH CALIFORNIA BOARD CERTIFIED very Experienced performs ALL IMPLANTS/PERIODONTICS/EXTRACTIONS. Carry all instruments. drmalboubi@yahoo.com 9492000600.

LOOKING FOR DENTAL EXTERN STUDENTS FOR LONG BEACH PRACTICE P/T. neimantran@yahoo.com.

Looking for an Endodontist to work 2 to 3 times a month in OC. Please email marymagana978@yahoo.com for more info.

FONTANA HI IDENTITY SHOPPING CENTER GR 275k LOW OVERHEAD BUYER WILL GR \$500K FIRST YR FP \$275K CALL PPS 714-832-0230.

WHY SEND YOUR ENDO OUT? LIFETIME WARRANTY FOR ALL INOPERABLE ENDO, RETREATS, APICOS,... WILL PROVIDE EVERYTHING. 20y EXP 1000s DONE, EXCELLENT RESULTS. MIN \$36 K NET GUARANTEED. SOCALROOTCANAL.COM. 562-968-4061.

Multi-Specialty offices hiring Associate Doctors, both full and part-time positions available. Must have exp. working in multi specialty offices and HMO office. email CV to sdpartners346@yahoo.com.

PEDODONTIST wanted!! office located in mid-Wilshire, Los Angeles, must be bilingual (Korean & English). excellent compensation. please email resume to ks2171@gmail.com.

MURIETTA General Dentistry Practice, 5 Ops, 2012 Gross over \$513,000 with \$213,000 adjusted net. #CAM544 HENRY SCHEIN PPT/MPG 888-685-8100.

Orthopantomograph Pano X-ray machine for sale, ready for digital, located in Irvine, asking \$2900, obo, email to dds898@gmail.com.

Seeking part-time dental biller (familiar w/ Eaglesoft) in Bell/Bell Gardens area. Please call 310-560-7292.

Irvine Need General Dentist for part-time position in private office. 2 days a week. Must be good with kids. info@ocdentalgroup.com.

A vacation relief Orthodontist for our Covina office. June - August 2 days per month. Please call Sylvia at 626-331-0506.

Beautiful office in San Fernando city main street MacLay leasing few ops to general dentist or specialist. This office is fully equipped. evanfarrrdds@aol.com.

Looking for PT experienced, quality general dentist working in city of Rosemead. Vietnamese speaking required. Email resume to dr.truongdental@yahoo.com or contact Tam (626) 288-2045.

Endodontist Needed Experienced Victorville California Very Substantial Referral Base Digital Xrays Practice Soon to be Chartless Email ellyddg@gmail.com or eforoosh@desertdental.org.

SALE! Bien-Air Black Pearl ECO 4-Hole Handpiece ONLY! \$395.00 (3+1 Promo) Call Pearson Dental 800-535-4535 ext 212.

BRAND NEW HIGH-END ready to custom-build office space for lease on Ventura Blvd, Tarzana. PREMIUM location, heavy traffic volume. Excellent visibility, own signage. 2300-2800 sf. 310-922-1726.

SAN DIEGO PRACTICE SALES Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828..

SAVE YOURSELF SOME TIME



Read The Dental Trader online.

All those email and website addresses are hyperlinked when you view the publication in pdf format.

Click on **EDIT**, then on **SEARCH** to quickly locate something specific. Online readers get a ten day jump on those who wait for it to arrive in the mail and score the best bargains.

Considering selling your practice?

AWESOME!

We offer professional guidance through the whole process.

We have been handling dentists' practices **with care** since 1997.

It's what we do!

Dental Practice: Sales • Acquisitions • Mergers • Valuations

New! MISSION VALLEY EAST AREA

Five op GP established close to 60 years (current location 30+ years). Strong in hygiene.

NORTH SAN DIEGO COUNTY

Vibrant, 5 op GP located in busy business complex. Long-term goodwill. **SOLD!**

DOWNTOWN LOS ANGELES (Pending)

Highly profitable GP with a stable income even through past few years.

CENTRAL SAN JOAQUIN VALLEY

Four operatory GP in a prime building with 39+ years of goodwill. **SOLD!**

NE LAS VEGAS, NEVADA (Pending)

Profitable, 4 op, "bread & butter" GP. Great location and strong net income.

NW LAS VEGAS, NEVADA

Stunning, 5 op GP in a recently designed state-of-the-art office. **SOLD!**

RENO, NEVADA

Growing and busy GP in efficient 4 op (3 equipped) facility. Excellent net income.

**PRACTICE
TRANSITION**
realizing the possibilities
PARTNERS



Russell Okihara, D.M.D.
CA Representative



Robert Stanbery
Owner

Visit our website
to view all of our
current listings.

888.789.1085
www.practicetransitions.com

Pedodontist (not GP) Wanted in Lancaster - Quality work, fast, gentle, personable, responsible, punctual. Good %. Friendly staff. happydentist1@gmail.com.

Dental tyodont \$75 great for dental students, Zeon Lumen Arc orascope light box. MIS bone compression kit \$300. Email Njydds620@yahoo.com.

WOODLAND HILLS #4 (9) op comput. G.P. for sale. (6) ops of newer eqt. Located on a main thoroughfare in a busy shop ctr. w excellent exposure, visibility & signage. Cash/Ins/PPO & HMO pts. Mos. Cap ck approx. \$2K/mos. 2013 Projected Gross Collections \$370K p.t. D&M Practice Sales 818.591.1401.

STAINLESS STEEL CROWNS AND SPACE MAINTAINERS for sale call pam at 916-692-6198 for price if interested. thank you.

Endodontist periodontist and oral surgeon needed once per week in a busy general practice in Upland .Please 714-390-8769.

Only pay low rent complete 4 treatment rooms new dental office in city of San Gabriel Medical Building (626)478-8813.

PRACTICE FOR SALE PALM DESERT GP est. 1999 w/ 5 ops Net \$119K California Practice Sales, Inc. Phone: 714-639-2775.

Multi-location Fee For Service Practice for sale- profitable, growing with highly skilled dentists in place and willing to work back for the right buyer/investor. Appraised at \$3.5 M by CPA Qualified Buyers only. Please submit inquiries. Funds/Lender qualification letter required for viewing and information exchange. Email Drs2connect@gmail.com.

"The more you promote your honest message with integrity Jason, the better served the profession of dentistry is! You are truly a gift to our profession! I thoroughly enjoyed watching your course!" Howard Farran DDS, MBA. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: www.dentalattorneys.com.

For Sale Adec Dental chairs 1020, Dr Stool, and assistants stools. Adec 12'oclock cabinets. 714-865-6991.

dentist looking for an office space to sublease/share in glendale/burbank.for evenings and some sat. call 818 247-0440.

North OC GP office looking for experienced RDA or RDAEF. Excellent Benefits and Incentives/bonus. \$34k-38k/per year. Email: kchendds@yahoo.com.

Used but working condition Danville microetcher 2- \$100 Hataefamilydental@gmail.com.

"I placed Nobel Biocare Southern, Innova, and recently, placed over 50 of HiOssen's fixture and restored over 15. I'm very pleased with their high success rate with placement and restoring." Tiziana Procopio, DDS Wanut Creek, CA. (562) 402-9250.

Dentsply MidWest RDH slow speed handpiece lightly used. \$399 or best offer. Call Yvonne 619-871-2343.

TORRANCE PRACTICE FOR SALE Dr. retiring after 30 years – shares space with another Dr. so overhead is low –Dr works 3 days/week – grosses \$300,000/year- Thomas & Fees Practice Sales (714) 544-4341.

ENDODONTIC SUPPLIES EQUIPMENT FOR SALE. Practice liquidation due to disability. (619)346-8926.

General Dentist needed minimal 5 years experience. pay well. T/Th/Sat. Pico Rivera. Fax resume to Dr. Chen 626-5748948.

Thriving GP practice in Orange County seeking DDS. Excellent incentives and benefits offered to right person. Email details to: brea5xteam@gmail.com.

FANTASTIC buy-inopportunity, Bakersfield. Looking for serious buyer who enjoys doing quality dentistry. Call Bruce for details. 661-833-3830.

NEED TAX MONEY? Readily Available, Credit Above 600, Own Practice, Up To \$200,000/Location. Call ProMed Financial 888-277-6633.

Office for Sublease Modern, Spacious, bright with spectacular view, fully remodeled office available 2-3 days/week. Wilshire & Fairfax (323)935-2111.

DENTAL PRACTICE WANTED in BELLFLOWER or LAKEWOOD with 3+ operatories, 1,100 to 1,500 sq. ft. in good retail location or freestanding building. Good visibility and fairly new equipment. SELLERS call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or practice@lcffin.com.

Experienced General Dentist looking to rent or share space in your San Diego North County practice. ladydmd88@gmail.com.

Newer MicroEtcher2a IntraOral-Sandblaster Kit, Danville materials, 60" nozzle, air-line, abrasive reservoir & interchangeable jar marina del rey, dr. nolan 310-628-9744.

Bien-Air electric Slow-Speed Attachment CA1:5L, fiber-optic Red-F.G. Autochuck Brand New \$500.00 Dr. Nolan 310-628-9744 Marina Del Rey.

All on 4 and Zygoma implants in your office for your patients, full arch installed same day we bring equipments and technician, you deliver final prosthesis with net profit \$5K 7148874510.

SALE! Jonway 1 H.P. Oil-Less Compressor ONLY! \$895.00 Call Pearson Dental 800-535-4535 ext 212.

Dentist GP P/T needed Chino, CA. 2 days. Chinese bilingual a plus 5 yrs exp. Pls send resume: kathylaboston@gmail.com.

BIOLASE Twilight diode laser with laser bleaching \$1,000.00 call or e-mail 714-842-5035/ hbdentalcenter@gmail.com.

Nobody wants to sue...or defend against a lawsuit, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848.

Best Value to Insure Your Dental Practice!

Dental Offices - Our Specialty
Free no obligation quotes

- Office Package -
The most comprehensive
in the business includes:

Earthquake, Flood, Fire, Theft for
your Business Personal Property and
Tenant Improvements. Not available
anywhere else at any price!

- All risk computer coverage including software
- Employee Dishonesty
- Loss of income (actual)
- Comprehensive General Liability
- Workers Compensation
- Professional Liability
- Life Insurance - Term, Universal life, Variable Plans
- Disability Income - Best rates
- One stop for all your insurance needs
- 0% Interest Financing
- One monthly payment for all your policies
- VIP Service • No Brokers Fees

What are you waiting for?
Call me now.



Dennis Rosene
Insurance Agency, Inc.
2503 Eastbluff Drive, Ste. 201
Newport Beach, CA 92660
800-448-4664

Monica Rebella has saved me thousands of dollars over the course of time I have been using her service. The staff is friendly and knowledgeable. James Vartanian, D.D.S (See Rebella Accountancy ad in Dental Directory).

FOR SALE 2012 iPlus Waterlase Hard/Soft Tissue Laser. Includes Turbo and Gold Handpieces. Under Warranty. Call Dr. Jonathan 818-429-8792.

Orthodontist needed for Saturdays in LA and Baldwin Park, CA. Please email resume to mamaya@totalcaredentalgroup.com.

Midwest handpiece System users. Contra Angle (slow speed) for friction grip burs; with Motor to Angle Adapter sheath. (323)851-6622.

DENTIST WANTED 2+ YRS Experience for Saturday, Excellent working environment. email vtchen@yahoo.com.

AT2000 AirTechniques film processor, working condition. asking \$800, call (818) 631-8180.

Temecula Immediate opening for general dentist. MTTH. Nice, private office. Need 5 yrs minimum experience. Reliable. Fax resume (951)296-9655.

PRACTICE FOR SALE MURRIETA 3 ops in 1,400 sq ft. suite. California Practice Sales, Inc. Phone: 714-639-2775.

I have a waterlase C100 Laser.includes tips, 3 glasses. In excellent condition recently did annual checkup. \$10000 OBO, sshamoiei@gmail.com.

SAN GABRIEL VALLEY General Dentistry Practice, 4 Ops, 2012 Gross over \$590,000 on 3½ days week. #CAM541 HENRY SCHEIN PPT/MPG 888-685-8100.

Dental Textbooks for sale 37 books sold as 1 unit. Call for complete list to be faxed or e-mailed. \$500 Call Frankie 626 587 9299.

"They know what dentists need since they only represent dentists." Alice Moran, DDS, San Clemente, CA. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: www.dentalattorneys.com.

General practice associate needed in beautiful Encino
office 1 day per week to start. Send resume to
cervdds@pacbell.net.

NEED GOOD WORKING CONDITON VACUUM FORMING MACHINE AND LATHE LAB POLISHING MACHINE. neimantran@yahoo.com.

Ortho4Hire Why refer out? Treat your patients in-house with an experienced orthodontist. Let's build great smiles together! LAOrthodontist@gmail.com 310-710-0323.

Used but working condition Dentsply Cavitron plus- \$1300 Hataefamilydental@gmail.com.

NEED CORDED CURING LIGHT STILL IN GOOD WORKING CONDITION. neimantran@yahoo.com.

SALE! Myray C-U2 Digital USB2 Camera ONLY! \$1,795.00
Call Pearson Dental 800-535-4535 ext 212.

DENTIST NEEDED Dental Office in Westminster looking for an experienced Dentist with 5 year minimum experience, fluent in English & Vietnamese. Please contact 714-785-7141.

Murrieta GP private practice for sale. 2012 production \$1.53+ million. 7% increase projected for 2013. 45% overhead. Owner works 3 1/2 days. 5 operatories. Seller retiring. Asking \$1.4 mil
murrietadentalpracticeforsale@yahoo.com.

"Since we first met Dr. E we no longer refer complicated RCTs out. He comes to my office (always on time) and always performs difficult surgeries. My staff and patients love him. His percentage-based compensation program is very lucrative for my office. Give him a call and see for yourself." Sacred Heart Dental Care. Visit www.socalrootcanal.com or call 562-968-4061.

Rebella Accountancy has helped me in the purchase of two dental practices, the formation of my corporation, and has assisted in soundly guiding me in establishing my financial portfolio. Mark B. Jamison, D.D.S (714) 619-0667
www.rebellacpa.com.

"I trust Dr Gonzales' expertise not only with my patients but with my own family as well. The dedication that he shows his patients and my own is above and beyond. From treatment planning, to the actual procedure, follow ups and final prosthetics, Dr Gonzales has been there to offer a helping hand." Gary Hopper, D.D.S. Hemet, CA Please contact: Thomas Gonzales, D.D.S. 949-727-0777 IrvineSedaton@Gmail.com
www.dentalimplantcenterirvine.com.

Volunteer DDS/DMDs needed at free clinic. Please call 714-248-9500 T-S 9-5 for more info or www.LivingstoneCDC.com.

ORTHO RDA NEEDED IN LOS ANGELES THURSDAYS ONLY
EMAIL RESUME TO dansur@gmail.com.

DENTSPLY MIDWEST RDH LOW SPEED HANDPIECE (Ref 740000), LIKE NEW! \$499 OR BEST OFFER. Call Yvonne (619) 871-2343.

Looking for an experienced Oral Surgeon and Orthodontist for GP practice in Anaheim 1-2 days/month. Email resume to alldaysmiledental@gmail.com.

Managing Oral Surgeon/Partnership for Specialty dept. Please describe interest and reason opportunity is right for you. Palm Springs sylvia@executivedentaltm.com.

Volunteer RDHs needed at free clinic. Please call 714-248-9500 T-S 9-5 for more info or www.LivingstoneCDC.com.

DENTIST WANTED Anaheim. Great patients and great staff. MINIMUM 5yrs HMO EXP. Base + production. CV/Resume to D2DManagementCo@gmail.com. Thank you.

AVAILABLE TRAVELING PERIODONTIST (friendly female, NYU-grad, has instruments) will perform perio surgeries & place implants in your office. Please contact: taliashainhouse@gmail.com.

Looking to purchase EXTRACTION instruments and a kls martin headlight. Please email socalomfsdds@gmail.com.

North Hollywood Dental Office Sub lease or Sale. Street Level/Plaza with sign and parking. 5 + OPS LOW RENT 2135096718.

Whaledent Strobex Mark II electrosurgery unit, two for \$150/each. If interested email njydds620@yahoo.com.

Looking to purchase a dental practice in woodland hills, CA. Are you thinking about retiring soon? lets talk 818-657-9357.

PRACTICE FOR SALE RIVERSIDE GP w/ 4 ops & 50 yrs gdwll. California Practice Sales, Inc. Phone: 714-639-2775.

Looking for Experienced ENDODONTIST 1-2 day per month in south orange county private practice. Please send resume to laguna0208@yahoo.com.

Female UCSF Graduate 5 years experience. Very personable and productive. Performs Endo, surgicalXB, veneers, pedo, invisalign and cosmetics. 714-390-8449 or samiradds@gmail.com.

MORENO VALLEY I am Looking to buy a dental office in Moreno Valley. Dr. Naji: (310)739-4091. anaji12001@yahoo.com.

"Efficiency in the handling of contract amendments, etc. Knowledge of dental practice sales will save time and expense. They do represent their clients interests thoroughly." Vel Tamanaha, DDS Los Angeles, CA. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: www.dentalattorneys.com.

Orthodontist space for rent inland empire-existing pedo office, beautiful and operational with existing patients. inquire at dr.pourshirazi@outlook.com or 951-775-5536.

DA/RDA needed in dental office in South Whittier area. Send resume to: southwhittierdental@gmail.com.

ORTHODONTIC TEAM IN YOUR OFFICE HIGHLY EXPERIENCED, PROFESSIONAL, ENERGETIC, BILINGUAL ENGLISH/SPANISH. AVAILABLE TO TAKE OVER YOUR CASES. COVERING OC/LA/RC AREA. CONTACT US orthodonticteam.inoffice@gmail.com.

Huntington Beach 5 ops prestigious office all digital 2012 gross \$630, 2013 6 months \$340, asking \$495 obo serious buyers only 3104304114.

Burbank Dental Practice for sale, close to studios. Please email burbankdentalpracticeforsale@gmail.com for information.

ORAL SURGERY IN YOUR OFFICE Stop referring out. Oral Surgeon (DDS, MD) with experience in all aspects of Oral Surgery will perform surgical procedures in your office (3rd Molar Extractions, Dental Implants, Bone Grafting, Sinus Lifts). IV Sedation & General Anesthesia available. Will bring assistant, instruments & equipment. Flexible hours. Please call (818) 606-7598.

Used but working condition Henry schein ultrasonic cleaner- \$240 Hataefamilydental@gmail.com.

Patients Love Our 5 Star Service!
You'll love our superior images
Visit: www.3dadvantagemobile.com
See how easy it is to get started!

**See Why
 100s of
 Dentists
 Prefer
 Mobile
 CT
 Imaging**



To set up an Appointment call: 949-282-0083
Mobile 3D Advantage

A Mobile Cone Beam Imaging Company
Email: Mobile3dAdvantage@yahoo.com
Serving Los Angeles & Orange Counties

EQUIPMENT FOR SALE Tuttnauer EZ10 Autoclave. Zoom whitening light. Ortho various tools materials. Air Techniques vacuum pump. Contact Diego Velosa at 559-435-3344 or dv@crystal dental.com.

Volunteer Oral Surgeons needed at free clinic. Please call 714-248-9500 T-S 9-5 for more info or www.LivingstoneCDC.com.

CITY OF ORANGE HMO practice for sale – CAP checks approx.. \$25,000/month – grosses over \$1.4 million/year – 15 operatories in 3500 sq.ft. - part-time specialists include orthodontist, endodontist, and oral surgeon- Thomas & Fees Practice Sales (714) 544-4341.

Experienced Board Certified Periodontist interested in joining busy restorative practice or group.LA, Ventura or Santa Barbara Co. Full scope of implant and periodontal surgical services. Southern California Native. nathanshapiro@sbcgloabl.net 805-644-5619

Cerec 3D Acquisition milling unit with cabinet. All manuals, Vita blocks and materials included. V3.6 Runs great! All for \$9,800! So come and get it! 209-575-2700 or nldavis@sierradentalcare.com.

Dental billing staff needed with knowledge of cross billing. Contact Farah at 818-268-6029.

ALL PHASES GP NEEDED 1-2 DAYS LANCASTER 818 6486582.

ENDODONTIST for Anaheim/ORAL SURGEON for Lawndale WANTED 1-2x per month. Please attach CV/Resume to D2DManagementCo@gmail.com. Thank you.

space available to lease for dentist 3 days a week in good area of sanbernardino.rent negociable. call dr justin 9515368419.

CEREC 3 Acquisition Unit, Milling Unit, some accesories. In great working condition. Asking \$15,000obo. 562-493-1421 Los Alamitos, Ca.

RDH looking for pt work in North County SD. 6+ yrs exp. Please email fosterfam1976@gmail.com. U won't regret it!

Donations of dental equipment, instruments, supplies, etc... needed at free clinic. Please call 714-248-9500 T-S 9-5 or www.LivingstoneCDC.com.

CEREC 3D red cam 2008 v.3.8 Compact Milling Unit 2006 Great condition. Asking \$13500 obo Text/email/call 6576660932.

AUTOClave FOR SALE Like-new Valuklave 1730. Great condition, growing practice upgraded to larger capacity. Trays included. Asking \$900OBO Email-mvd@sbcbglobal.net.

Pedodontist needed Inland Empire, Must be willing to see dental patients in pediatric office. h.pourshirazi@yahoo.com.

Ortho in your office Invisalign, Clear Correct, metal and ceramic braces, functionals and appliance therapy. 30 years experience. Call 760-710-7482.

Philips ZOOM! Advanced Power Plus whitening light for sale. Excellent condition, like new. Asking \$600 OBO. mvdc@sbcglobal.net.

ORTHODONTIST AVAILABLE TO YOUR BUSY DENTAL PRACTICE. INTERESTED ON LONG-TERM COMMITMENT, PROFESSIONAL, BILINGUAL. OC/LA AREA. CONTACT FOR DETAILS orthosmile.oc.la@gmail.com.

CEREC AC BLUE CAM PLUS MILLING UNIT MC XL FOR SALE- \$55,000. LIKE NEW!. Alex Frade DDS 415-485-1800.

Experienced dentist looking to work as an associate with option to buy or partnership in South Bay. gstar@cox.net, (310)502-4619 John.

Great Opportunity in Contra Costa County Free Standing, One Story Bldg. On Major Road San Pablo Ave. Excelent exposure/ Great visibility/ 10+ Years of Goodwill/50+ New Pt./month. 4 Operatories + Pano/ Mostly Spanish Pt./Low Rent/Owner will be Retired. More Inf. Call 510-619-4240.

Endodontist needed for multi-specialty group practice in San Diego, one day per week. Please e-mail resumes to tdmkerstin@aol.com.

WANTED Dental practice In Orange County. 4 chairs min. Contact Dr Cabrera. 408 4607242.

FOR SALE Used Perio Pro x-ray developer. Good working condition. Asking \$300. neimantran@yahoo.com.

Intraoral Camera Claris i4d Top rated by ADA, CR, and Reality- Made in USA-Get Mention Dental Trade and get \$1,000 off. 888-266-7682.

Pediatric dentist needed for office in El Monte California and Lancaster California Please contact perioinla@gmail.com.

Associate dentist needed for a part time position with a possibility of a buy in. Downtown Los Angeles area. Please email drdianaz@me.com.

NEED A CPR CLASS? WE COME TO YOU! 2 YEAR CARD-EARN 4 HRS OF CE UNITS-COURSE DURATION 90 MINUTES- PRICES: \$45/\$40/\$38 (BASED UPON # OF STUDENTS) WWW.CPR4DENTISTS.COM (626)797-6179 ASK FOR DANNY.

a part time Endodontist needed in L.A office. send resume to sun_rain@aol.com.

Oral surgeon wanted for high end south OC private office, great atmosphere with lots of growth opportunities! Email resumes: dds4lakers@yahoo.com.

ENDODONTIST needed for a general practice in culver city once a month. mainly hmo. call 3104531484.

General private practice in Santa Ana and La Habra looking for a part-time Dentist. Please email resume to smoothdental@gmail.com.

"Pat and Jason On behalf of the members of ADS and our colleagues, I want to thank you both for presenting such an informative session at our Las Vegas meeting. Our group always enjoys hearing from you both and we look forward to an ongoing relationship." Nancy L. Schoyer, Executive Director: ADS. Wood & Delgado-Nation's #1 Dental Law Firm. Visit Us at: www.dentalattorneys.com.

Orthodontic Assistant needed for ortho office 3-4 days/week, San Fernando Valley. Position offers benefits. Experience preferred. Email resume: wendytai40@yahoo.com.

IMPLANT31" int hex" 4X13, 6x11.5, 6x13, 5x10, 3.25x13, 5x8.5, 3.24x11.5.5x13, 4x10 \$180 each myemail2134@yahoo.com.

Dentist Wanted Associate desiring eventual ownership in a thriving practice in Visalia. For more information please email visaliadental@yahoo.com.

Implant surgeon/Prosthodontist will come to your office to treatment plan as well as for implant placement. 714-624-4231.

Dentist-experienced in all phases GP wanted in Riverside, Santa Ana areas. Experienced in Pedo are strong candidates. Email to sscrown@gmail.com.

SALE! KaVo 636CP 4-Hole Handpiece ONLY! \$395.00 (3+1 Promo) Call Pearson Dental 800-535-4535 ext 212.

"My patients love Dr. E! He is a perfectionist clinically and makes each patient feel comfortable and in good hands. The extra \$10K he generates for me is kinda nice too. He's our 'go to' guy for difficult RCTs. I recommend Dr. Ehab Ismail." Dr. Anil Mahajan. Visit www.socalrootcanal.com or call 562-968-4061.

SDS Light for a dental chair, post mount, intensity control, asking \$200, call (818) 631-8180.

Managing dentist looking for a managing dentist for an HMO office in El Monte, Ca. Please email perioinla@gmail.com.

Metal rolling x-ray barrier shield with window \$300. If interested email njydds620@yahoo.com.

Experienced GP looking to rent or share space in your San Diego North County practice. ladydmd88@gmail.com.

WHY SEND YOUR ENDO OUT?



I Finish all Inoperable ENDO with
Lifetime Warranty, Apicos,
Retreats, Calcified, Unfound,
Unusually Curved Canals,
Perfs Repairs, Broken Files.

PROVIDE EVERYTHING.
20 Years Experience - 1000s Done

EXCELLENT RESULTS.
MIN \$36 K NET GUARANTEED.

theendodoctor@yahoo.com
562-968-4061

CONSUMER ALERT!

The Dental Trader

refuses to do business
with the following companies:

AMERICAN BUSINESS CARD

(A CEG Company)

P.O. Box 15190

Scottsdale, AZ 85267

www.americanbusinesscard.com

Ph: 800-555-2234 Fax: 800-500-4506

PROFESSIONAL FINANCING INC.

Alexander Slepak

20371 Irvine Avenue, #100

Newport Beach, CA 92707

www.professionalfinancing.net

doctor@professionalfinancing.net

Ph: 323-272-3543 Fax: 480-948-0082

*This notice is based on the advertisers'
contractual lack of performance and/or
legal action/court judgments.*

*If you have had a problem with these or any other
Dental Trader advertiser, please send your
formal complaint to:*

The Dental Trader
Attn: Complaints
Post Office Box 2631
Capistrano Beach, CA 92624
Fax: 949-498-1198
Email: tradestaff@cox.net

Be sure to include any relevant documentation concerning your complaint

Practice Wanted 2008 Loma Linda graduate dentist seeking Associate position leading to buy-out or partnership around woodland hills email: dr_rupalj@yahoo.com.

ORTHO ASSIST NEEDED INDIO, RIVERSIDE COUNTY, 2 DAYS/MONTH. STARTING TUESDAY 19, WEDNESDAY 20. CONTACT FOR DETAILS. Efrainchara@yahoo.com.

Busy practice looking for skilled G.P. in all phases (Pedo, OS, Fixed/Removable Pros, Treatment Planning/Presentation). Email phdcareeropps@gmail.com.

DENTIST WANTED Costa Mesa FT or PT. Minimum 3 years exp. Base and/or percentage. D2DManagementCo@gmail.com for details.

Selling Beautiful 4 Operatories Office inside a shopping Center next to the Claremont Colleges On the border of Claremont (Los Angeles County And Upland San Bernardino County) 1,500 sq Call 909-833-5588 for details.

Two chairs available for sublease in existing dental practice for orthodontist looking to build a practice. Email cptgja@hotmail.com if interested.

A private practice for sell or share space. Burbank, 4 ops, computerized, digital x-ray/Pano. Serious inquiries only. Call 818 216 2037.

SOTA Imaging Top Quality, long lasting Digital X-rays Sensors, intraoral cameras, and more. www.sotaimaging.com 888-266-7682.

Associate Dentist Needed Busy HMO/PPO and denti-cal office. Must be good with children. Please email CV to drhortonz@hotmail.com.

Positions available for Ortho, Pedo, Perio & Implant specialists by San Gabriel Dental Group. (626)478-8813.

PRACTICE AND LIVE IN VICTORIAN VILLAGE OF FERNDALE
Dairy and ranching community with distinguished school, great family values and outdoor activities with Giant Redwoods, ocean and rivers. Beautiful 1350 sq ft building to buy or lease Gross 2010 357,000 2011 411,000 2012 421,000 limited hours of four half days three hygiene with opportunity for growth email hoosiercal@sbcglobal.net Vm 707-845-4151.

COSTA MESA OFFICE FOR SALE low rent, very good location, visible signage, beautiful design, all digital, 4 chairs, panorex. Contact Jessica (714) 725-2153.

For Sale \$55K: 2 Chairs. Rent \$925. 50% PPO/50% Cash. Net \$60K on two days/week. Westminster. haidds@yahoo.com or Cell 702-768-7689.

SPACE TO SHARE in DIAMOND BAR, will provide staff and supplies 3 days/wk. Digital x-ray, paperless. call (951)5001053.

WANTED Acclaim Intra-Oral Camera by Air TECHNIQUES Model #A5050. Please call or e-mail 949-640-0222 or smile@drmallonee.com.

Dental Staff FT. Anchorage, Alaska. Be apart of something bigger. 2 years experience required. Willing to learn& passionate. Email- btydentalgroup@gmail.com.

Contemporary dental office for rent in santa monica. 3-4 ops includes dental chairs, x-ray and sterilization center. Email njydds620@yahoo.com.

I have had the pleasure of working with Monica Rebella and her Rebella Accountancy as my accountants for the past 15 years. She is truly the most knowledgeable and professional accountant I have come across all these years. She is simply always available for you and for any of your questions. Shay Salehrabi D.D.S. (714) 619-0667
www.rebellacpa.com.

ENDODONTIST-AVAILABLE FOR YOUR PPO/FFS OFFICE PART TIME IN Los-Angeles Area PROFESSIONAL/FRIENDLY & PRODUCTIVE. CONTACT DR. LEVI 949-514-4190 FOR INFORMATION.

Board certified periodontist in your office, bring own equipments/ instruments, excellent clinician and great team player, percentage based, contact: chxsun@yahoo.com.

PRACTICE FOR SALE/SAN DIEGO GP w/ 4 ops in 2,076 sq ft suite. California Practice Sales, Inc. Phone: 714-639-2775.

General Dentist Needed Part time. Glendale area. Experienced min. 5 years. Please Fax Resumes 323 662-1010 Phone 323 663-1050.

Do you have a recipe people rave about? Has somebody told you, "If you sold this, you'd make a million dollars!"? At FTC we show people the simple steps to make their dream of launching a food company both easy and affordable. You can earn a significant income selling food products. All you need is an exceptional recipe. Visit foodtradeconsultants.com to see how easy it is to get started.

Are you a CA dentist tired of the burdens of management, HR, and other back-office operations? Is it interfering with your joy in practicing dentistry? Please visit www.nexusdentistry.com or email us at info@nexusdentistry.com.

LANCASTER FANTASTIC SHOPPING CENTER LOCATION Seller col \$690-- 2 ops equip rm 3rd FP \$125,000 Call PPS 714-832-0230 Very low OH SELLER MOVED TO NEW PROF BLDG LOTS OF WALKINS PER MONTH PROVEN LOC.

Santa Maria Computerized office with excellent staff. Estimated annual buyer's net of \$120,036. Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

NO MORE GRAFTS! Learn to treat gum recession in one appointment with no grafts, incisions or sutures and overnight recovery period! See Pinhole Surgical Technique flier in this issue.

NEW OFFICES INEXPENSIVE TELEPHONE SERVICE so amazingly cheap we cannot even state the price. You must call if you are building out an office and need phones. Save thousands. Call EZ2000 at 800-273-5033. Ask for Mark.

Powerful Online Patient Communicator: SMS Text Messaging directly to patient's cell phones, Automated Confirmations & Reminders, Online Scheduler, Patient Feedback Surveys, and more! A Must for Any Practice that wants to grow exponentially. Call 800-273-5033 for your 30 day free trial.

SAN BERNARDINO STARTER DENTAL PRACTICE & REAL ESTATE FOR SALE Single story stand alone building at the intersection with good visibility. 3 fully equipped operatories, approximately 1,163 sq. ft. Easy access to Freeway 215. Great opportunity! #LP65SBPB. Please call Loc Pham, Broker at LCF Financial, Inc. DRE #01875780. (714) 550-7494 or practice@lcfinc.com | www.lcfinc.com.

I purchased an office and have extra equipment that isnt needed. Used but working condition Baldor Lab Lathe \$250 hataefamilydental@gmail.com.

Looking for a dental associate with a possible buy in. we are in Carona Ca. PPO and indemnity and cash only.No HMO or medical. Paid on % of production or a minimum daily. Call (951)736-8884 or www.business@afamilypractice.com.5 years+ experience.

Xcel Seminar's 5th Annual Comprehensive Skills series begins again September in OC and is only \$449 for four great lectures AND your choice of a Hands-on Pedo or Dental Sleep Medicine Course (All courses CA & AGD approved, are on Sundays and 7 CEs for each day)! Visit www.xcelseminars.com or call 310-663-4055 for info.

Kenmore stackable electric washer and dryer. In great condition, practically brand new. If interested email njydds620@yahoo.com.

WEST SAN FERNANDO VALLEY Comput. Pedo/Ortho office for sale. On outer perimeter of a small prof bldg. w exposure. (3) op open bay & (1) op quiet room. Pano eqt'd. Digital x-rays. Cash/Ins/PPO. 30+ yrs of Goodwill. Annual Gross Collect. \$600K+. Seller retiring. D&M Practice Sales 818.591.1401.

Don't let worn upholstery be your patient's first impression! Superior Upholstery Company 888-548-7282 superiorupholstery.com.

PRACTICE FOR SALE Temecula. GP with Digital X-Rays, 5 Ops in 1750 sq. ft.. SDPS: 760-599-7828.

Visit PEARSON DENTAL's Booth #822 at CDA - San Francisco From August 15-17, 2013.

NEW! Technodent ECO-19 Dental Chair ONLY! \$3,995.00 Call Pearson Dental 800-535-4535 ext 212.

PRACTICE FOR SALE/HUNTINGTON PARK 4 eq op in 1,700 sq ft office California Practice Sales, Inc. Phone: 714-639-2775

California Practice Sales, Inc. John Knipf
www.calpracticesales.com or (800) 697-5656.

DENTAL OFFICE for rent, equipment lease holds for sale. Woodland HillsI, storefront opposite large shopping center, \$150,000. 818-591-0123.

YOU & YOUR STAFF GET PAID TO ADVERTISE FREE FOR NEW PATIENTS FOR YOUR PRACTICE - SEE TOM FITTERER BOOTH 1604



To get a quote submit Promo Code 32124
HAVE YOUR MERCHANT STMT IN
YOUR HAND.

Introducing the “Cash Back” Merchant Account Program

With MatchRate PLUS your business can reduce monthly processing fees and receive cash back every month.

- **Lower Processing Rates & Fees**
Receive a FREE rate quote and savings analysis
- **Cash Back Every Month**
25% of the monthly agent commission
- **Cancellation Fee Reimbursement**
Up to \$295 in cancellation fee assistance
- **“MatchRate” Guarantee**
Receive the most competitive rates available
- **24/7 Customer & Technical Support**
World class support from a tier-one provider
- **Terminal, Wireless, POS & Online Solutions**
FREE! processing equipment or reprogramming

If you own a business, you accept credit cards.
If you accept credit cards, you pay somebody.
If you pay somebody, you would rather pay less.
If you use us, you'll pay less, **GUARANTEED!**
(And we'll also give you **CASH BACK** every month.)



Recognized and Trusted Leader



Our partner processor, **North American Bancard**, is a BBB accredited provider with an A+ rating and has 125,000 satisfied customers.



Real World Benefits



CASH BACK

Now I get Cash Back from my merchant account every month and a “MatchRate” guarantee. If I’m ever offered a lower processing rate, they’ll match it. I will never have to switch processors again!



If you are a Dentist and you and your Merchant friends want to pay less for your merchant services and get money back every month, go to <http://MRPRebate.com/32124> or call toll free number for information 800-518-9776, when you are asked for promo code, give 32124, and the banker will give you quick method of saving money, and earning money for you and your staff for introducing MatchRatePLUS to your Merchant friends. Use the introduction period to score a double by informing Merchant that he, his family and employees have a “Dental Plan”. Your the plan by saying your available if they hurt 24/7. You score a HAT TRICK when Merchant becomes a MatchRatePlus member as each time he has a swipe.

“Ca Ching” You and your PR Staff member, The Merchant, his Referral also get paid every month. Its called WIN WIN WIN

To get a quote-have your monthly merchant report in hand & give Promo 32124 to 800-518-9776. Get excited - this simple free advertising will build your practice by servicing your neighbor merchants, you, your merchant friend, his referral friends your staff all get paid, monthly. See Tom Fitterer Booth 1604 SF Convention- Great way to pay your staff a little extra.

"I've used number of well known implant systems over the years and HiOssen implant is by far the easiest system to use whether it's immediate or initial placement. I absolutely love HiOssen for their innovative implant design, incredible 24/7 support, and progressive continuing education. All you have to know is how to hold a hand piece and HiOssen does everything for you." Julia Lee, DDS Walnut Creek, CA (562-402-9250).

SELLING 2x Model Airplane. Douglas World Cruiser 1/32. Price - \$60.00 each. 949 293 7138

I've had Monica as my accountant for over 15 years. I really like her. I actively refer to her and the reasons are she's a strategic accountant. James E. Bollinger, D.D.S. (See Rebella Accountancy ad in Dental Directory).

IMPLANTS Bone grafts, extractions in your office. 30 yrs. experience 949-306-6568.

"I was introduced to the HiOssen Implant System in my residency training and switched from one of the leading implant systems. I have enjoyed the excellent service by HiOssen representatives. I particularly like the stopper system in the surgical kit, as well as the engineering used in the sinus lift system both lateral window and alveolar crest approach." Jack Isaacs, DDS Fremont, CA.

CITY OF ORANGE HMO practice for sale – CAP checks approx.. \$25,000/month – grosses over \$1.4 million/year – 15 operatories in 3500 sq.ft. - part-time specialists include orthodontist, endodontist, and oral surgeon- Thomas & Fees Practice Sales (714) 544-4341.

ENDODONTIST Oral Surgeon needs Palmdale office. Email resume: CanyonCountry d @hotmail.com or F - 661-347-4347.

PEDO OFFICE in West Hills is looking for Pediatric Dentist some experience is a plus. Send your resume to: mahvashshayan@yahoo.com.

FRIENDLY Serman Oaks office looking to sublease part time to dentist with their own patients. Please call Imelda 818-995-8484.

TURNKEY Torrance Dental Condo for lease, sale or sublease. May carry financing. 1350 sq. ft. plumbed for 5 ops. 310-502-4619.

EXPERIENCED DENTIST looking to work as an associate with option to buy or partnership in South Bay area. 310-502-4619.

SEEKING GENERAL DENTIST Proficient in 3rd molar extractions and molar Endodontics to work in Compton. 310-632-2113.

ROYAL DENTAL CHAIR with light & unit. Lt. Gray. Good condition. Pictures available 310-502-4619 John.

TWO LIGHT CURE for sale. Dentsply Spectrum 800 and 3m. 2500 working condition. 951-712-9273 - Total \$240.00.

DENTAL MALPRACTICE Get broader cover and lower costs! Call 866-470-3790!

Convert your film base Pan/Ceph System to Digital with a ScanX Digital System from Kings Two Dental. Want to know more? Please call us at 800-715-5464.

Don't sign that lease! The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848.

INDIAN WELLS General Dentistry/TMJ Practice. 4,000 sq. ft. suite, 6 Ops. 2011 Gross over \$350,000 on just one doctor day/week. #CAM530 HENRY SCHEIN PPT/MPG 888-685-8100.

ORAL SURGERY/IMPLANTS IN YOUR OFFICE Stop referring out. 3rd Molar Extractions, Dental Implants, Bone Grafting, Sinus Lifts performed by Experienced GP with extensive training. Will treatment plan with you. Please Call (562)248-6284 Leave a message.

Free Retirement Plan Feasibility Study with every incorporation. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

PRACTICE FOR SALE MISSION VALLEY EAST AREA (New Listing!) – Five op GP established close to 60 years. Strong hygiene department. Great opportunity. The seller is retiring. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

Automating patient financial arrangements is simple with SterlingCare! You're in control! VisitSterlingCarePlan.com or call 800-778-4640 to see how.

VENTURA COUNTY PERIO/IMPLANT PRACTICE Collects over \$600,000/year with a net income of \$215,000. 4 days of hygiene per week. Asking \$350,000. Kurt Skarin 805-777-7707.

Perfect Apical Seal With Life Time Warranty For ALL Inoperable Endo. I Provide Everything. visit: www.socalrootcanal.com.

Good condition dental chairs starting at \$500. Whole packages starting at \$1900. Handpiece Trading Post, we take in trade-ins! 800-445-6719.

Need SEO? Google any other SEO provider's company name and see how they compare to Submit Express. If they can't promote their own company...how much help can they provide you? Ranked #1 SEO Firm by Website Magazine. Want an unbeatable online reputation? We'll make you the #1 Dentist in your city. Visit www.submitexpress.com or call (888) 384-7979

Professionalism respectful and diligent to my project. All County did an exceptional job. Dr. M. Yung. 714-356-1203.

HUNTINGTON BEACH FACILITY FOR SALE Turnkey facility fully equipped with near new equipment - 4 operatories equipped, 1 x-ray room equipped, and 5 additional operatories plumbed in 2500 sq ft - one-story free-standing building with its own parking lot with great signage right on Beach Blvd. - Real Estate is not for sale but an offer of first refusal is available - Thomas & Fees Practice Sales (714) 544-4341.



Art Wiederman, CPA, CFP

Broker #01511095

CPA DDS
Wiederman & Potter
 PREMIUM PRACTICE SALES

YOUR BRIDGE TO A SUCCESSFUL TRANSITION



Phil Potter, DDS, FAGD

Broker #01780656

1415 Warner Ave., Suite C / Tustin, CA 92780

714.259.0501 / 714.259.0406 f

Info@wppps.com / www.wppps.com

Premium Practice Listings

Coastal Orange County #1061

General practice, 1,044 square feet with pleasant courtyard. 2012 revenues of \$316,753.

Asking \$195,000

South Bay/ Los Angeles #1064

Four treatment rooms, 1,250 square foot suite with excellent street exposure, and good parking, building owned by seller retiring, 2012 Revenues of \$226,292.

Asking \$185,000

Coastal Southern California #1062

Pedo practice and office condo for sale, seller is retiring. 2012 revenues \$623,000.

Practice Listed at \$495,000

CENTRAL California COAST #1049

High end cosmetics, fee-for-service, general practice, all digital.

2012 Collection: \$985,000 (3 days/ week)

★ ★ ★ UNIQUE OPPORTUNITY ★ ★ ★

General dentistry practice in busy up-scale metro location. Street and walk by visibility, all digital, intra-oral cameras, 1,208 square feet, 2012 revenues at \$1,030,000 with over 40% profit, 3 days a week.

Asking \$865,000 - Orange County #1058

Contact us for a Complimentary Consultation! 714-259-0501

REMEMBER... We do not always advertise all of our listings, we carefully select buyers from our exclusive data base and match each buyer with our sellers.

www.wppps.com ~ info@wppps.com

Free Legal Check Up Speak with a dental attorney today about potential legal pitfalls. Levi Barlavi, Esq. (310) 776-LEVI. www.dental-attorney.com.

OSHA REQUIRES QUARTERLY STAFF SAFETY MEETINGS Let O.C.P.I. take care of them for you. See O.C.P.I. ad on Pg. 18 in this issue.

Taylor Liao, Manager of Kings Two Dental Supply (City of Industry, CA)-What can I say about him? He's the lawyer we go to when we need a lawyer. Dr. Chester Jeng of Law Offices of Jeng and Associates is very personable and knowledgeable in dentistry and law. He's definitely a straight shooter, he tells you what you need to know and also what you probably do not want to hear. He's the one we go to if we need a lawyer. Call Jeng & Associates 714-858-0536.

All County Construction High Quality and Great Service within YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-7179.

PRACTICE FOR SALE/Chino Hills (vicinity) Gross \$900K w/a Buyers Net \$430K. PPO and FFS only. Digital x ray, comp, intraoral camera. For info email. practiceincalifornia@hotmail.com.

Before you renew your lease, talk to me!! I have a space sharing opportunity, Irvine 949-379-3245 smilecentraldental@yahoo.com.

GENERAL DENTIST NEEDED PART-TIME ASAP. Needs to be experienced in ALL aspects of Dentistry. San Bernardino private Office. Call Wendy 626.383.1265.

The San Gabriel Valley Foundation for Dental Health Needs Your Help! We are a nonprofit children's dental clinic in La Puente in need volunteer dentists to provide treatment on Fridays from 8 am – 12 pm. Call 626-688-6407 or visit www.sgvdh.com.

Professional Services Need a local bank that can meet your closing date and FUND YOUR LOAN FAST? Call Evan Barker at Sunwest Bank 949-707-2209.

BISHOP General Dentistry Practice & Building. 29 years Goodwill. Collections \$1,000,243 in 2011 with \$387,000 adjusted net. #14390 HENRY SCHEIN PPT, DENNIS HOOVER, DDS 800-519-3458.

Peripro III xray developing system. refurbished recently. \$450 or best offer. (\$2500 new!!!) call 310-985-4066.

Your JUNK is another doctor's GEM! Place a free ad in The Dental Trader and turn your JUNK into money. Submit you ad online at dentaltrader.com after reading the instructions on our FAQs page. The first 20 words are free!

Xcel Seminar's 5th Annual Comprehensive Skills series begins again in September in OC and includes Perfecting your Composites, a Restorative Update, Ceramics and Indirect Restorations, and a Pedo lecture (All courses CA & AGD approved, are on Sundays and 7 CEs for each day) for only \$449! Visit www.xcelseminars.com or call 310-663-4055 for info.

Crescent amalgamator \$75, used Hanau dental torch \$20, associate dental chair \$25, nur holder \$10. If interested email njydds620@yahoo.com.

Best value in the Ski Seminar CE industry. Feb. 8-15, 2014 Aspen/Snowmass, CO. Contact SCAGD, 310-471-4916 or drrobertgarfield@aol.com.

For sale 4-Star X-ray view boxes (16x20 frame measurements. Excellent condition call 323-462-0655 ask for Wendy.

KEEP ORTHO REFERRALS IN HOUSE Refer out 2+ referrals/month? Experienced orthodontist travels with supplies + staff (Greater LA, SFV, Southbay) bracesonthego@aol.com.

Gendex Orthoralix 9000 digital plate Pan/Ceph. Very low use. Needs logic board. \$3,000. (619) 297-4700.

PANOREX FOR SALE Panorol Ritter Upright. Working and in great condition. \$1000 or best offer. E-mail interest to: valleycenterdental@yahoo.com.

Pedodontist needed Twice a month. Private office, Walnut, CA 91789. Mostly PPOs and HMOs. Please email resume to fahmydds@gmail.com.

Associate Gen. Dentist needed 2 days a week. Los Alamitos Private, fee for service, state of the art office. Must have 2 years experience. Enjoy working with children and adults. Great communication skills, work efficiently, accurately & timely. Candidates must call and leave a clear, brief message describing your resume and fax copy as well. Call: 562-546-2185 Fax: 562-594-3811.

For Sale Cerec AC Blue cam and Inlab milling unit; Take over payments or purchase outright. Call 619-944-4557.

TUSTIN ORTHODONTIC PRACTICE FOR SALE 4 operatories in 1200 sq ft – very modern upgrades – Dr paid \$140,000 13 months ago but just bought another practice – approx. 30 patients – Great as a start-up or to relocated your practice - Thomas & Fees Practice Sales (714) 544-4341.

LONG BEACH LEASEHOLD FOR SALE GREAT VISIBILITY. 3 FULL OPS. ASKING \$75,000. neimantran@yahoo.com.

ADec Dental Cabinets Price Reduction!! 2-Island and 2-12' O'Clocks in good condition for sale. Email ssiaodds@gmail.com or Call 510-823-5013.

ZOOM PRO ADVANCED LIGHT & STAND Lightly used for \$600 & new replacement light for \$300 each (2) call 310-289-1661.

LOWER YOUR OVERHEAD! Beautiful Encino dental office to share. High rise suite with northern exposure. Call 818-986-9036 or email prosthdoc@sbcglobal.net.

\$3500 Gendex DenOptix, almost new, Digital xray Imaging System USB GO DIGITAL 4 LESS, 858-550-8000 or harmonydentalgroup@yahoo.com.

Intraoral Camera Claris i4d Top rated by ADA, CR, and Reality-Made in USA-Get Mention Dental Trade and get \$1,000 off. 888-266-7682.



Western Los Angeles Dental Society

2013 Continuing Education Program

Courtyard by Marriott, 6333 Bristol Parkway, Culver City

Tuesday, May 7, 2013 (3 CE units) registration 5:30 pm

Upper Airway Resistance Syndrome- Screening, Diagnosis and Management

Mark A. Cruz, DDS

Tuesday, June 25, 2013 (3 CE units) registration 5:30 pm

Dental Implants

Bach T. Le, DDS, MD

Tuesday, September 24, 2013 (3 CE units) registration 5:30 pm

The Digital Dental Office: Computer Assisted Prosthodontics

David L. Guichet, DDS

Saturday, December 7, 2013 (6 CE units) registration 8:00 am

Endodontics for the General Practitioner

Nestor Cohenca, DDS

Evening fees: ADA member dentist, \$75; non member dentist, \$120; non dentist, \$60

All day fees: ADA member dentist, \$195; non member dentist, \$225; non dentist, \$95

**Call (310) 349-2199 or go to westernlads.org for information and/or to register
or fill out the form below and fax to (310) 349-2175**

REGISTRATION FORM

Name _____

City _____ Specialty _____

Guests _____

You may pay by check, MasterCard or Visa Amount: \$ _____

Credit Card # _____ Billing Zip Code _____

Expiration Date: _____ 3-digit security code on back of card _____

Signature _____ Daytime Phone _____

7 Space/operatories available to sublease/share to specialists in Santa Ana. Major shopping center, many walk-ins. Call(714)-328-3053 e-mail: shui416@hotmail.com.

All County was great throughout my entire const. Project. Couldn't have been any smoother. Dr. D Ghorab. 714-240-7179.

USC Graduate seeks General Practitioner Associateship Monday-Saturday. Motivated, fast learner, excellent communication/patient management. (510)703-2130 chandnipateldds@gmail.com Chandni Patel, DDS.

Dentist Wanted Must be comfortable with molar root canals, crown prep, composite filling. e-mail us: upon_rqst@yahoo.com Thank You.

Zoom Whitening Machine for Sale! Very good condition, rarely used Zoom Whitening Machine for \$450. Call Joyce (562) 408-6255.

CE CREDITS!! Advanced Temporary Crown Fabrication Workshop for DAs!! Call Jen @ 760-716-8767 to register or visit our website: www.assistance4assistants.com This course meets the Dental Board of California's requirement for 4 units of continuing education.

Looking for Endodontist to come to my West Hills office once a month (signed up for HMO, PPO). call 310-985-4066.

AT/2000 xray developer, Rinn xray duplicating machine, Rinn holders with accessories. Good condition.\$800. Contact april@sanclementedentist.com.

dental assistant available i am very dependable, thorough, and have years of experience in all fields of dentistry sima 3107402155.

Dental Operatory(s) for rent in state-of-the-art office (N San Diego). To rent or sublet call 760.712.5401 for availability.

Looking for General Dentist in and around Culver City Vicinity. Call or Text (424) 279-3210 or email resume to soheildds@gmail.com.

Practice for sale in Thousand Oaks, Three treatment-rooms and low rent/low overhead. HMO base doing 150k sepi-dehsaadati@gmail.com.

Autoclave Dentronix Dry Heat maintains instruments sharp edge, \$2,500obo(\$5,000NEW), bracesr4u@aol.com or Lv msg 310-289-1661 WestLosAngeles location.

Dental implants "internal Hex 3i" sealed #20 \$170 for each, \$3.000 for 20 Certain, Nano, IFOSS email; myemail2134@yahoo.com 310-270-5189.

Dental Front Office Position (Downey) You have: 7+ years dental office experience. Full understanding of Eaglesoft. Verbal skills. email: oriolezen@yahoo.com.

Brand New Dental Office in LA for lease with all furniture included in price. Please call Jon (310)770-9577.

PART TIME / FULL TIMES General dentist in murrieta/ temecula great pay for a motivated dentist. Fax resume to 951 461 7480.

Dental Receptionist Needed in Huntington Park, with at least 3 years of experience. If interested, email cndydrh@aol.com.

Dental ofc sublease, Ranch 99/Dollar Tree anchors, Rancho Cucamonga (909)987-8779.

Brand New Office in Tarzana looking for an ENDODONTIST to share space. Call office for details 818-578-8665 Ask for Amir.

Dental operatories for rent in Encino. \$750/operatory/month. State of the art new equipment. Call 818-336-1120 for details.

Dental Hygienist Position (Downey) Private practice. Mondays or Tuesdays. email your resume in PDF to oriolezen@yahoo.com.

Front Desk Receptionist wanted, must be upbeat, multi-tasker, able to work under pressure. Email resume to pomonajobs@gmail.com & CC: FT Receptionist.

DA Wanted for dental office, must be detailed oriented, upbeat, multi-tasker, & have great customer service. Email resume: pomonajobs@gmail.com & CC: DA.

Dentsply prophyl powder \$20/box. Box includes 15 packets of 2.5 oz each. Spearmint Flavor. If interested email njydds620@yahoo.com.

Root canals Retreatments, trauma, Apical Surgery, and Immediate implant placement+ reastoration in your office. 20+ years experience DDS-MSD. Email:PCDP@COX.NET.

PERIODONTIST available for your office. 6 years experience as GP. Implants, sinus, perio surgery, sedation. Excellent interpersonal skills. USC & LLU alumnus. 310-849-0616.

Selling Office in Stater Bros Shopping Center In Montclair California Great Location. Call 909-833-5588 For Details.

TORRANCE PRACTICE FOR SALE Dr. retiring after 30 years – shares space with another Dr. so overhead is low –Dr works 3 days/week – grosses \$300,000/year- Thomas & Fees Practice Sales (714) 544-4341.

San Gabriel on Valley. GP share office. Available on Mon, Tues, Wed, Fri and Sun. \$200 per day. Call 949-310-6688.

ENDODONTIST WANTED Minimum 3 years experience, Part Time position in different offices. Please forward resumes to recruiting@smilefinders.org www.dentalmanagementservices.org.

DENTAL ASSISTANT needed for Thousand Oaks GP practice. email resume to qcidds@yahoo.com.

Semi retired general dentist, vast experience in orthodontics. Bilingual. Available 4 days a month, replace for sick days/vacations. (626)575-6505.

Beverly Hills LeaseHold for sale with equipment 5 rooms 3 with X-ray Kavos Chairs. Ideal for expanding office without down time or two specialists. 310-666-2246 arminsoleimani@gmail.com.

10 TEETH IN 1 HR correct receding gums without the pain, limitations, post-procedure risks and healing of grafting. 24 hour recovery period, results visible on day of treatment. Visit pinholesurgicaltechnique.com.

They made the process of building my office much easier. Made the stress of opening a new office much easier. Dr. R. Pullen. 714-240-7179 (All County).

endodontist needed in busy general practices (murrieta, miraloma, temecula, and Hemet) inland empire. 951 691 3888 fax 951 461 7480.

Central Valley Dental Office Space Available For Lease/Purchase. Current doctor is relocating and business equipment purchase is optional. The highly visible, easily accessible dental office is located in an attractive, well maintained professional building in downtown Turlock. It occupies 1500 sf and consists of five fully equipped ops. Real Estate is available for purchase (\$269 K) or rent (\$1800/month). nbagheri@csum.edu.

Biosonic Ultrasonic Scaler (Coltene whaledent). US100R. Powerful on-demand turbo button! Advanced auto detection circuitry-- 25k/30k! \$425. Perfect condition. 310-922-5666.

SELLING 4x Portable X-ray Machines. Model Trophy - IRIX 70. \$640 each. Have pictures. (949) 293 - 7138.

IRVINE PPO OFFICE LOOKING FOR PT ASSOCIATE DENTIST MINIMUM 3 YEARS EXPERIENCE KNOWLEDGE OF MADARIN CHINESE PREFERRED CV TO IFLOSSFORYOU@GMAIL.COM.

WANTED existing dental office. Non- HMO practice. 4 -5 ops. Near ShermanOaksEncino email: Karina@starbrightdentist.com or leave message (818)268-6292.

SELLING Harvey Chemiclave MDT Sterilizer. Model 5000. \$250 - Have Pictures (949) 293 - 7138.

DENTIST needed For hygiene only. Easy patients/fun office. 2 days a week. san fernando valley (818)3657191 CV:molarman111@hotmail.com.

Dentist/Prosthodontist for hire. Motivated, articulate, and team player. Experience with full mouth rehab, implants, Cerec, and esthetics. Email doctorprostho@gmail.com.

WANTED Office space or low priced practice in SAN DIEGO. Have my own patients. (619)630-7174.

DENTIST WANTED Friday, Saturday, Monday. Possible Full-time position depending on pick-up of treatment sales. 1 year experience required. Glendale 818.584.6304.

SELLING Wheelchair Lift, Silver Star Lifts and Ramps. Model Backpacker MV. \$1050 - Have Picture (949) 293 - 7138.

Increase your production by having experienced PERIODONTIST at your office. 424-645-7173.

Board certified Periodontist available to come to your office with all supplies. Email periodontalexpert@yahoo.com.

dentist looking for space to share/lease in Temecula/Murrieta area. call(760)576-7304.

Midmark M11UltraClave Used, clean good working condition. Make me an offer. text to 626-506-2661.

20 Years experience General Dentist Looking to work as a temp or 1-2 days/week steve90038@gmail.com 310 403-3525.

PERIODONTIST AVAILABLE for your office LA/OC/SD Implants, grafting, sinus lifts, perio surgery, extractions-3rd molars. Email: periosocal@gmail.com.

1 IN 5 DENTISTS currently practicing in the U.S. are licensed here in Calif. That's why there are so many "Practice For Sale" ads in The Dental Trader. You can reach all these CA dentists with The Dental Trader. Visit dentaltrader.com for details.

SEEKING EMPLOYMENT USC GRAD, great with pedo, hard worker, and excellent communications skill. 310-228-7971.

DENTAL IMPLANTS PERIODONTAL SURGERY, BONE GRAFTS & EXTRACTIONS DONE AT YOUR OFFICE BY A BOARD CERTIFIED, EXPERIENCED, FAST, & RELIABLE PERIODONTIST. KEEP 50% OF PROFITS IN YOUR PRACTICE. WILL BRING ALL INSTRUMENTS, SUPPLIES, AND ASSISTANT. CALL 818-336-1120.

GENERAL DENTIST NEEDED 1-2 days per week. Private practice office in Inglewood. Email CV Cthomas128@verizon.net or fax (310)674-7040.

RDH seeking position in KERN COUNTY AREA. 4 years experience. Please contact for more information 661-444-7147 lisa.drown@yahoo.com.

JOHNSON CONTOURING PLIER #114 and CROWN & SHELL PLIER #417. NEVER USED IN UNOPENED PACKAGING. \$50 for both, OBO. email: flaviapbl@gmail.com.

2 Brand New W&H A-dec Synea TA-98 LW High Speed Handpieces. \$900 each. Contact info(559) 638-6808. pattyda@frankikutadds.com.

I am LOOKING TO BUY A PRACTICE in the South Bay area (San Pedro, Torrance, Redondo, PV, Lomita). email gpdds@msn.com.

Digital Xray Sensor-Clio Direct USB, 26 line-pair, free imaging software. www.sotaimaging.com, 888-266-7682.

Experienced GP can do all your WISDOM EXTRACTION. Available 1 SAT. per month. Call (310)384-2475.

Purchasing Existing or Start up practice Cash. LA County. Serious Sellers, please include asking price, location, lease terms, equipment. LADDS700@gmail.com.

DENTAL DIRECTORY



**CALIFORNIA
PRACTICE SALES INC.**



John W. Knipf
President

Robert A. Palumbo
Executive Vice President

326 W. Katella Ave. #4-G, Orange, Ca 92867
(714) 639-2775 • www.calpracticesales.com

CA DRE #00491323

SAVE ON INSURANCE!

Serving Dental
Practices for
over 30 years!

- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance



DENNIS ROSENE
2503 Eastbluff Drive, Ste. 201
Newport Beach, CA 92660

800-448-4664

**No ADA
membership
required**

WOOD & DELGADO

Attorneys At Law

Representing Dentists for over 30 Years in the Areas of:

Real Estate • MSOs • Practice Purchase Agreements
Partnership Agreements • Leases • Transitions
Space Sharing/Group-Solo • Associate Agreements
Corporate Formations/Dissolutions
Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law

Jason P. Wood, Attorney at Law

Toll Free: 800-499-1474 • Fax: 949-553-1720

Visit our website at: www.dentalattorneys.com



PRACTICE SALES AND LEASING
"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmppractice.com

CA Broker Lic. #01172430

TAX • FINANCIAL ADVISORY • VALUATION

CUONG LE, CPA



2020 Pico Blvd., Suite C
Santa Monica, CA 90405

(310) 450-5708

info@lecpa1.com

Success Through Diligence



Thomas & Fees

Practice Sales

"A better kind of practice sales company"

Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phldr@cox.net



**CHECK OUT
OUR READER AD
FORM ONLINE**

www.DentalTrader.com



San Diego Practice Sales

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience
with the San Diego Dental Community

For More Information Call:

(760) 599-7828

WWW.SDPRACTICESALES.COM



Ken Rubin & Company, Dental CPA's

Ken Rubin Practice Sales

619.299.6161

www.kenrubincpa.com

www.krpracticesales.com



**SPACE AVAILABLE
Call 877-888-4237**

DENTAL DIRECTORY



PRACTICE SALES & APPRAISALS

*Reliability & High Ethical Standards
You Can Trust - Proven Results
You Can Count On*

Lou Bermudez, Broker or
Frederic Sherman, DDS, Broker
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615

**Over 200+ Dentists Choose Monica Rebella as
their SoCal CPA & Accountant, listen why at:
My Dental CPA.com or call 714-619-0667**



I've had Monica as my accountant for over 15 years. I really like her. I actively refer to her and the reasons are she's a strategic accountant.
James E. Bollinger, D.D.S.

Monica is a very able accountant & has done a fine job for both my orthonic practice as well as my wife's care giving business for the last 5 years.
William Brady DDS Ms Orthodontics

Rope in Profits!



www.DentalTrader.com



*Go for the best - Get the Highest Rated Software by the ADA**

800-273-5033

Online demo - www.ez2000software.com

HENRY SCHEIN®
PROFESSIONAL PRACTICE TRANSITIONS

1-800-519-3458

ppt@henryschein.com

www.henryschein.com/ppt



KINGS TWO DENTAL SUPPLY

Your One Stop Dental Shop

- Large Equipment
- Small Equipment
- Service Department
- Dental Supplies
- Ortho Products
- Digital Imaging
- Implantology
- Handpiece Repair
- Full Service Dental Lab

Tel: 800.715.5464

Fax: 626.581.8137

Full Service Collections

We feature:

- Commission Fee Only
- Free Credit Bureau Reporting
- Spanish Speaking Collectors
- Full skip tracing & legal department
- Comprehensive month end and on demand reports
- Friendly experienced staff

DCC, Inc.

269 S. Beverly Dr., Suite 439
Beverly Hills, CA 90212



Dental Collection Specialists

888-860-2950

www.DirectCreditControl.com



**LEE SKARIN
AND ASSOCIATES, INC.**

KURT SKARIN

DENTAL PRACTICE SALES & APPRAISALS

530 W. Stafford Road, Westlake Village, CA 91361
805.777.7707 • 800.752.7461 • Fax: 805.777.0051

Email: lsainc@aol.com

www.leeskarinandassociates.com



CA DRE: 00863149

**ALL
COUNTY
CONSTRUCTION**
Dental Office Design

DESIGN/BUILD

**T.I.'s • Remodels • Expansions • Free Standing Buildings
Turn-Key Packages • Consultation**

562-989-3350

Free Estimates

888-302-6111

Lic. #669244

DENTAL DIRECTORY

**Alex Hornaman
General Flooring**

• All types of Unique Wood Flooring
Installation with designs, patterns, inlays
• Base/Case/Crown Molding Installation. Since 1996

Alex Hornaman
Call 714.390.3250
Fax: 714.841.0496

Licensed & bonded #801982



HOWDY PARTNER!

Contact us to promote your business here!
www.DentalTrader.com

DENTAL CPA

RAYMOND FURNESS
CPA | M.S. TAX

Over 15 years of dental
accounting experience

Complimentary consultation 818.990.0686
www.FurnessCPA.com



Your voice for excellence
through education and advocacy

The only organization dedicated to the needs of the general dentist.
Learn more about everything that AGD has to offer by visiting
www.agd.org and

Join Today!

Call toll-free at 888.AGD.DENT (888.243.3368)

**Buying A Practice? Expanding?
Need New Equipment? Consolidation?
Working Capital?**

For Fast & Friendly Service Call

800-550-9228

LCF Financial Services • www.lcffin.com

A Division of LCF Financial, Inc.
DRE Lic. #01875780



The smart way to
shop or trade

Advertise with us!

www.DentalTrader.com

ROBERT W. OLSON, JR.

a Professional Corporation
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

805.882.1120

california.transdental.com
RWO@transdental.com



Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal
of Dental Practices

Serving the professions since 1966

How much is your practice worth??

Contact: Tom Fitterer

714-832-0230 • Fax: 714-832-7858

E-mail: PPSincnet@aol.com

Sellers-Free Appraisal (800)695-2732



Say Adios to OSHA....
Let OSHA COMPLIANCE
PARTNERS, INC.
Take Care of Everything

Pick-up of all Hazardous & Medical Wastes
Staff Training, OSHA Manual, Container
Labeling, "Mock" Inspection of your office
and More.....

Call Toll-Free 888-55-WASTE
or 888-559-2783
www.oshacompliancepartners.com



wlads@pacbell.net • westernlads.org
14722 Hawthorne Blvd. Ste B
Lawndale, CA 90260-1505
310-349-2199

CORONA DENTAL SPA & FREE STANDING BLDG FOR SALE



Free Standing 2,900 sq. ft. Two Story, Single Use Professional Building & (5) Op Fully Equipped Dental Spa with Two Spa Rooms

- Drop dead gorgeous, beautifully designed & appointed Dental Spa.
- All the special touches including: Extensive Art work, soft colors, French Provincial waiting room furniture, free standing waterfalls, plush carpeting, glass chandeliers, beautiful wood cabinets & wood flooring.
- (5) ops fully equipped with new equipment.
- (2) Spa rooms, one set up for massage & the other set up for facials.
- Digital X-rays, computerized & Pano equipped.
- Production of \$1.2M on a (4) day week.
- Parking is convenient & free in the adjacent lot.



CA Representative for The National Association
of Practice Brokers (NAPB)

Call Today



For all your Practice Transition Needs!

***Trust your Practice Purchase or Sale to
The Personalized Service Dental Broker®***

818.591.1401

www.dmpractice.com

P.O. Box 6681, Woodland Hills, CA 91365

CA Broker License #01172430

Looking to Purchase your Practice directly from you! Save the Brokers Fee, I have Cash! Dr. Gilbert 323 871-0899.

ORAL SURGEON needed for a Diamond Bar office one day a month.(PPO , FFS) call Liz 909 861 3500.

GENERAL DENTISTS WANTED minimum 3 years experience, Full/ Part Time opportunitys available. Please forward resumes to recruiting@smilefinders.org
www.dentalmanagementservices.org.

OFFICE FOR SALE IN 90003, mostly hispanic patients/ 3 ops, large space, low rent/ low overhead/great potential email broadwaydental8880@yahoo.com.

Camarillo This won't last long! Beautiful office with a buyer's net (after loan) of over \$259,000. Integrity Practice Sales, Broker Bill Kimball, DDS (855) 337-4337.

Zoom! Advanced Power Plus Light System - Only used twice. Like new! Call for pricing 760-602-9500 or Email: info@bressiranchfamilydentistry.com.

Dental assistant must have experience coronal polish, x ray license. located in Santa Barbara please email resume jonjonbb@gmail.com.

looking for an experienced TX coordinator/ office manager in santa barbara. jonjonbb@gmail.com.

Wanna work for yourself? Then rent a chair in my office. 310-895-3602 cerec and xg3d digital office.

Belmont Dental chair mdl# BEL-20 Pump and Base cover set. Includes one pump cover and one base cover for Belmont Dental Chair model # BEL-20. Brand new. NOT made by Belmont. Made in USA. \$299.00 per set. (Retail is over \$650) 562-902-0851.

Endodontist needed once per week for San Diego practice. Please email CV to tom@sd-smile.com. Our website: www.sd-smile.com.

Ventura Office 3 ops, 35+ yrs goodwill, High net, Collecting 500+ yr, 3+ days of hygiene for further information contact coastdds1@yahoo.com.

Modern friendly dental office in walnut looking for an immediate FT dental assistant, proficient in digital x-ray a plus! tooth7217@gmail.com.

South LA office for sell Over 20 years in business, inside Medical building. PPO, Cash & Medical. Low overhead. contact: santa_clara_dental@yahoo.com.

Periodontist/Implant Surgeon seeks part-time position in general or multi-specialty practice looking for excellent communication skills & a commitment to quality care. Misch Graduate. 707-695-7229 mclark453@aol.com.

Space for lease Looking to start your practice or share space to reduce over-head? We have a gorgeous dental practice in the heart of Valencia and we are willing to share. (818) 400-7727.

CHANGE OF ADDRESS FORM

THE
Dental Trader
Buy, Sell or Trade all things Dental

OLD ADDRESS

Dentist's Name _____

Address _____

City/State/Zip _____

NEW ADDRESS

Dentist's Name _____

Calif. Dental License # _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

E-mail _____

Authorizing signature _____

PLEASE MAIL TO:

PO Box 2631, Capistrano Beach, CA 92624

or Fax this form to 949.498.1198

on or before the 1st of the month.

For faster filing, submit this form online at:

www.dentaltrader.com

Implant Specialist (18 years exp) will do surgeries in your office. Will bring everything to your office pskdds1@hotmail.com.

Office Manager needed for new south gate practice. Both front office and chair side experience . Send resume sgad@att.net. PH 323 583 2385.

Trade-in Intraoral Cameras Receive \$250 credit towards new camera. www.sotaimaging.com or Call SOTA Imaging 888-266-7682.

LUXATEMP for sale \$99,include tax & shipping,call 818-203-4272.

SALE! Suni Digital Sensors ONLY! \$4,495.00 Pearson Dental 800-535-4535 ext 212.

ortho pedo dental chairs cheap great shape john 916 207 8053.

Oral Surgeon & periodontist needed. Please contact Farah at 818-268-6029.

Receptionist Needed for busy practice in Riverside-email: janice@iedental.com.

For Sale Planmeca Pro style x-ray unit. \$2000 714-865-6991.

Copyright 2013 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

READER AD FORM FOR DENTIST & STAFF ONLY

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

Submit this form online at: www.dentaltrader.com or Fax: 949-498-1198
We do not accept anonymously submitted ads

Type or print ad copy clearly: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐ Discover ☐

Card # _____

3 Digit Security Code (on back of card)

Exp. Date _____

FREE Reader Ads offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc)

For Commercial Reader Ad Rates, (to promote a business) please use form below.

This ad is for (check one): ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

Reader Ad Rates:

☐ 20 words or less - *FREE.....(\$1 per word, thereafter-65 words maximum) _____

☐ All Bold Type: Add \$10.(add option: \$10) _____

☐ All Bold Type with Bold Border: Add \$15.(add option: \$15) _____

☐ Black Box with Bold White Lettering: Add \$20.(add option: \$20) _____

Total # of words.....(first 20 words free-add \$1 per word after first 20 words) _____

Total _____

Advertiser's Name _____

Charge Card Billing Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail _____

Authorizing signature _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month

COMMERCIAL AD FORM FOR BUSINESSES

The Dental Trader

Buy, Sell or Trade all things Dental

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: www.dentaltrader.com,
 mail w/check or Fax submissions
 (accepted w/charge card payment only) to 949-498-1198**

Type or print ad copy clearly: _____

PAYMENT MUST BE SUBMITTED WITH THE AD

Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐ Discover ☐

Card# _____

3 Digit Security Code (on back of card)

Exp. Date _____

This ad is for: ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

Bonus Feature Reader Ad Rates:

☐ 20 words or less - \$20.....(\$1 per word, thereafter-65 words maximum) _____

☐ All Bold Type.....(add option: \$10) _____

☐ All Bold Type with Bold Border.....(add option: \$15) _____

☐ Black Box with Bold White Lettering.....(add option: \$20) _____

☐ Total # of words..(first 20 words \$20-add \$1 per word after first 20 words) _____

Total _____

Name: _____

Charge Card Billing Address: _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail _____

Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.



PPS Professional Practice Sales *Practices Wanted*

Specialists in the Sale and Appraisal of Dental Practices

Serving the professions since 1966

How much is your practice worth??

www.PPSDental.com

**SF CONV-
BOOTH 1604**

BUY-SELL-TRADE (TAX DEFERRED)

100% Financing available within 30 days

INTEREST RATES INCREASING -
SELLERS MAXIMIZE YOUR SELLING PRICE NOW

TEMECULA-MURIETTA VALLEY- CLASSIC CASH AND INDEMNITY -ONE PPO - ESTB YRS--HI IDENTITY 6 OPS RM TO ADD 3 MORE OPS THOUSANDS OF CHARTS GROSSING \$800K PPS CONFIDENT RT BUYER WILL GROW TO 2 Million-Buy RE and Practice- DREAM PRACTICE AND LOCATION LOCATION-PAYOFF BLDG THEN RENT FREE FREE FREE-SUPER PATIENTS. CONFIDENTIALITY REQUIRED.

FONTANA - VERY HI-IDENTITY - 100,000 AUTOS PASS DAILY- HISPANIC- CASH PRACTICE- PT SELLER GR \$275,000 Rept NEEDS FULL TIME DDS TO GR 5 OR \$600,000 OFF RENOVATED 3 YRS AGO Dentrux -Bargain price firm at \$275,000. This is a million Dollar Location 18 months.

ALISO VIEJO-- HI- IDENTITY- BEST SHOPPING CENTER LOCATION GR JST LESS ONE MILLION -GORGEOUS 5 OP ST OF ART ALL DIGITAL- PART TIME SELLER--needs owner mgr. Full Price \$900K live and work at thebeach-over 70 NP per month. PAPERLESS.

CUCA MONGA -- Est 15 yr Over 50 NP/M HIGH IDENTITY SHOPPING CENTER ON FREEWAYEXIT 5OPS BEAU GR 850 2012 on schd to do 1.2 2013, 50 new pts per month, FP \$850,000

RIVERSIDE - HI IDENTITY DENTAL BLDG FOR SALE-ELEGANT - 5 st of art ops incl CT DIG Pan & x-rs, Teaching PT Seller gr \$550 only one PPO Seller conservative, Buyer will do \$6 to \$800K within 18 months Prestigious lady Dentist. Estb 50 yrs thousands of charts.

RIVERSIDE - HMO 6 to 7K/month Gross 1.3 million Digital Gp & ortho ten Ops 3000 sqft- low rent- HI IDENTITY SHOP CENTER NR WALLMART SEMI- RETIREMENT-FP 1,000,000 Young gp will do 1.5 first yr.net \$500K.

IRVINE - Gr-1.2 2012 On sch to do 1.3 plus 2013 --BEAU PRESTIGIOUS 5ops ABSENTEE SELLER TO COACH OWN MGR 90 days or more to assure smooth transition FP one million Buyer can net \$400K to \$500k first year. over 50np/mo.

BEST CORNER SF VALLEY- ESTB 45 YRS- GR 1.2 Refers out a lot, THIS IS A 2 million loc- Full Price 1.2 8 ops rm for more One PPO. 30 hygiene day.

BEST HISPANIC CORNER IN SF VALLEY HI IDENTITY DENTAL BLDG&PRACTICE FOR SALE 7 st of art ops pls rm to expand 70 new patients /mo--bldg 1.75 practice one million another 2 million dollar location.

TORRANCE/GARDENA Chinese DDS Retirement Estb 31 yrs, Said to be most conservative a proph practice-Seller refers out more than rpt income, Young Chinese/AM Buyer will do \$600k first yr 4op plmbd 2 equip FPBargain \$185,000 low overhead.

PASADENA AREA HMO 6 To \$7K, month grossing \$750,000 part time Did over million when seller had more time. Ful Price \$850,000.

PROVEN LANCASTER HOT SHOPPING CENTER LOCATION Equipped Ready to go Seller needed more space Many walkin every day, Seller gr 900K Coll \$600 plus. Full price \$125,000 Stay 18 months and resell at \$350,000 or more low OH. STATER BRO- RENT 1600 GROSS FANTASTIC.

BALDWIN PARK Hi - IDENTITY dental bldg HISPANIC 80% Retirement GP est 31 yrs, 3 ops, thousands of charts rept 250K Practice \$150 Bldg \$450K very low over head

BAKERSFIELD GP HI IDENTITY DENTAL BUILDING GR 750k ESTB 50 yrs RETIREMENT- 5ops Buyer will do one million first yr. low overhead FP 500k.

SML TOWN NR BAKERSFIELD PRACTICE AND RE GR \$400k with full time DDS Practice and Building \$350,000


ORANGE LDY DDS PART TIME DOES 30 TO 40k per month 5 ops FP 295K Seller to work back for Buyer for smooth transition.

VICTOR VALLEY HI IDENTITY SHOPPING CENTER GR 650k 8 ops low overhead Full Price \$550,000.

REDLANDS - UNIQUE LOCATION LOW OVERHEAD DIGITAL OFF 5 OPS GR 30 PLUS PER MONTH FULL PRICE \$350K.

NEVADA SML RESORT CITY NR VEGAS STATE OF ART 5 ops SELLER WILL STAY FOR SMOOTH TRANSITION GR 600K 3 DAYS. WILL DO 300K MORE WITH 3 MORE DAYS. FP 600K. Will do 600K more with 3 more days.

DENTURE CENTER OVER 30 DENTURE PATIENTS PER DAY GR 1.3 MILLION Patients ask will you do IMPLANTS- ANS ALWAYS SAME NO--WE DO DENTURES FULL PRICE ONE MILLION SPECIALIST WILL TAKE TO 2 million first year.

 **SELLERS** CONSIDER SELLING YOUR PRACTICE GR \$500 and buy practice where you can NET \$500,000. Call Tom Fitterer.

**PART TIME SPECIALISTS CAN REAP HIGH REWARDS FOR INVESTING IN CERTAIN OFFICES--
CALL TOM FITTERER**

****FOUNDERS OF PRACTICE SALES****

120 years of combined expertise and experience! 3,000 Sales - 30,000 Appraisals

****CONFIDENTIAL****

**PPS Representatives do not give our business names
when returning your calls.**

****BUYERS AND SELLERS SAY****

"We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you."

**Thomas Fitterer and Dean George, Ray and Edna Irving
SOUTHERN CALIFORNIA**

**PPS So. California (714) 832-0230 • Fax (714) 832-7858 E-mail:
PPSincnet@aol.com • Web address: www.PPSDental.com**

SELLERS-FREE APPRAISAL (714) 832-0230

SELLERS-FREE APPRAISAL (714) 832-0230



**SF-CDA
CONVENTION
AUGUST 15-17**

Aging Assets?

Save your investment.
We can make your dental chairs
and stools look brand new.

REPLACEMENT UPHOLSTERY



Superior
UPHOLSTERY

www.superiorupholstery.com
888-548-7282