

# THE Dental Trader

VOL. 9 NO. 8 • AUGUST '12  
No. Calif. Edition

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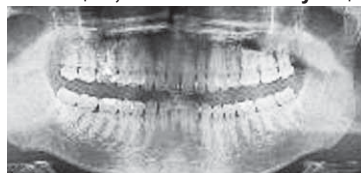


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**Dental office** for sale in Elk Grove,CA Tel. (916)761-5595.

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**Office furniture** black leather 3 chairs, 2 couch \$1900. please contact [fborhani1@aol.com](mailto:fborhani1@aol.com).

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**I would like** to buy your dental microscope. 619-757-0079 Dean.

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### FRESNO COUNTY

**CENTRAL VALLEY/SO. FRESNO CTY** - (3) op comput. G.P. w newer refurb. Belmont eqt. Digital x-rays & networked. Dentrux s/w. In a smaller town w very limited competition. Mos. Gross Collect \$40K+ on a (3) day wk. Cash/Ins/PPO pts. Low overhead office. Seller to concentrate on his other office in L.A. **[NEW]**

### KERN COUNTY

**BAKERSFIELD #21 Bldg. & Pract. for Sale** - (10) op comput. G.P. (3) ops fully equipped, (3) ops partially equipped & (4) add. plumbed. On a main St. w excell. exposure. Annual Gross Collect. \$500K on (3) - (4) days/wk. Cash/Ins/PPO/<1% Denti-Cal. Seller retiring. **REDUCED**

**BAKERSFIELD #24** - (4) op comput. G.P. located in a strip ctr. w exposure, visibility & signage. (2) ops eqt'd w newer eqt. (2) add. plumbed ops. Cash/Ins/PPO pt base. Gross Collect \$180K+/yr p.t. Low rent. Seller retiring. **[NEW] [PENDING]**

### LOS ANGELES COUNTY

**ANTELOPE VALLEY** - (7) op comput. G.P. located in a highly visible, easily accessible, free standing bldg. on a main boulevard. All ops are digital x-ray equipped. There is a Pano and a Ceph., an experienced staff, and room to grow. (20-30) new pts/mos. (50+) years of Goodwill. Cash/Ins and some PPO pt base. Annual Gross Collections of \$1.5M+. Projecting \$1.6M+ Collections in 2012. A Real Money Maker! **[NEW]**

**CONEJO VALLEY - "TO DIE FOR!" GORGEOUS** (3) op comput. G.P. & Condo. Digital & chartless. Cash/Ins/PPO pt base. Annual Gross Collect. \$500K+ on 3.5 days/wk. 17 years of Goodwill. Refers out all Endo, O.S. & Perio Surgery. Restorative practice w upper middle class pts. Seller retiring. **[NEW]**

**COVINA #3** - (3) op computerized G.P. w (52) years of Goodwill. Cash/Ins/PPO pt. base. 2011 Gross Collect ~ \$242K on an easy (3) day wk. Located in a small prof dental/medical bldg. on a main St. Free off St. parking. Low rent. Seller retiring, but will assist w transition. **[SOLD]**

**HACIENDA HEIGHTS** - (2) op p.t. G.P. located in a shop. ctr. w exposure/visibility & signage. Low overhead office w high % net. Cash/Ins/PPO pt. base. 2011 Gross Collect \$164K+ on 2 1/2 days/wk. Seller retiring from private practice to work for county. **[NEW]**

**LOS ANGELES (SILVERLAKE - ATWATER AREA)** - (3) op G.P. located in the trendy Silverlake - Atwater area of L.A. (28) years of Goodwill. Cash/Ins/PPO pts. 2011 Gross Collections ~ \$140K on a p.t. schedule. Retail store front w exposure/visibility. Seller owns bldg. & will grant Buyer first right to purchase in future. Seller retiring, but will assist w transition. **[SOLD]**

**NORTHridge** - (6) op comput. G.P. (5) ops eqt'd (6th) partially eqt'd & plumbed. (20) years of Goodwill. Cash/Ins/PPO/HMO pts. 2011 Gross Collections \$400K+ on a two day week. Approx \$3K/mos Cap cks. 17-19 new pts/mos. Seller to concentrate on his main office, & is to busy for this one.

**RESEDA #6** - (3) op computerized G.P. located in a well known, easily accessible professional building. Cash/Ins/PPO patient base. Annual Gross Collections \$150K part time. Digital X-rays & Dentrux s/w. Excell starter or 2nd office. **REDUCED. BRING ALL OFFERS!**

### RIVERSIDE COUNTY

**RIVERSIDE** - Very clean & well maintained (3) op G.P. Located in a shop ctr. w exposure/visibility/signage. Retiring DDS working (2-3) easy days per wk. Refers all speciality work. Cash/Ins/PPO & minimal amt. Denti-Cal. Annual Gross Collect. \$180K. Does no advertising. (30+) years of Goodwill. **[NEW]**

### ORANGE COUNTY

**IRVINE** - (3) op comput. turnkey office. Some charts included but not guaranteed. Located in a shop. ctr. w exposure/visibility & signage. Pano equipped. Plumbed for central nitrous. Digital x-rays. Location has been a dental office since 1992. **[NEW]**

### SAN BERNARDINO COUNTY

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### SANTA BARBARA COUNTY

**SANTA BARBARA #3** - (3) op comput. G.P. located in a dental/medical/prof. bldg. complex on the 1st floor w easy access to parking. Dr. retiring after 40 years. Significant goodwill available in the charts. Does little Peds even tho many kids are attracted to the complex. Refers all specialities. 8-10 new pts/mos. 6-8 pts/day. Ave. Annual Gross Collect. \$250K on a 4 day wk. Cash/Ins/PPO pts. Digital X-rays. Support during transition. Very attractive price.

### TULARE COUNTY

**SAN JOAQUIN VALLEY** - (4) op comput. G.P. & Free Stand. Bldg. In a smaller town w limited competition. Cash/Ins/PPO pt base. Annual Gross Collect \$500K on 4 - 4 1/2 days/wk. 28+ years of Goodwill. 10-20 new pts/mos. Seller retiring. **[NEW]**  
**So. TULARE COUNTY - PORTERVILLE AREA** - (6) op comput. G.P. in a major shop. ctr. w exposure & visibility. Cash/Ins/PPO/Kids Denti-Cal pt. base. Annual Gross Collect. \$500K+ on a (4) day wk.

### VENTURA COUNTY

**PORT HUENEME #1** - (3) op comput. G.P. in a strip ctr. On a heavily traveled thoroughfare. Exposure/visibility/signage. Cash/Ins/PPO & some Cap. Very low rent & overhead. Gross Collect. \$220K/yr on 2 1/2 days/wk. Does no advertising. Office is Associate run (2) days/wk. Seller works 2 days/mos. Seller attends speciality program, is graduating, & is buying a speciality pract. **[SOLD]**

**PORT HUENEME #2** - turnkey office w charts. (3) ops eqt'd. In a strip ctr w exposure, visibility, & signage. In an upscale beach area. Easy Dental s/w, digital tomograph, & digital x-ray. 2011 Goss Collect. \$200K+ first 6 mos. 2010 Gross Collect \$369K+ on an Associate run three day wk. Associate left July, 2011. Owner decided to fold pract. into his Camarillo office. Most pts did not transfer. Many are now waiting for a new practitioner at this office. What an opportunity!

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**Endodontist** needed once a month in Central Valley. Please contact Rebecca @ 559-732-7224 or @ cosmetictouch1@yahoo.com.

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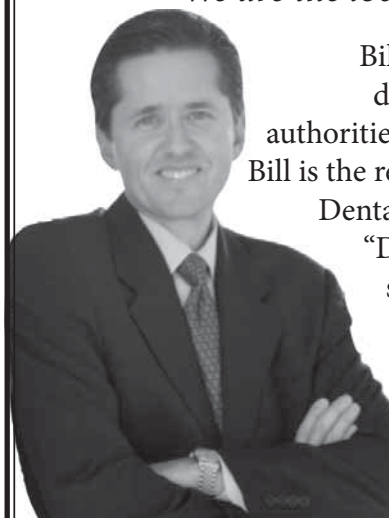
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- **BISHOP:** For Sale-General Dentistry Practice and Building. After 29 years in the same location this retiring dentist is selling both his practice and building. Collections were \$1,000,243 in 2011 with \$387,000 Adjusted net income. There are 6 days of hygiene in this 5 op 1,800 sq. ft. building. 100% financing is available for both building and practice.
- **CHICO:** For Sale-General Dental Practice. The collections in 2011 were \$1,209,207. There are 7 days of hygiene in this 5 operatory, 2,400 sq. ft. office. Equipment includes Laser, Intra-Oral camera, new Cone Beam X-ray and Dentrix software. This excellent practice has 1,824 active patients with 12 new patients a month.
- **CHULA VISTA:** For Sale-General Dentistry Practice and Building. DECEASED DENTIST as of March 25th, 2012. This beautiful 11 op. office located in a highly visible prime area in Chula Vista, had collections of \$1,684,000 in 2011 and \$1,730,000 in 2010. There are 5 days of hygiene with approx. 30 new patients per month. Lasers, Intra-Oral Camera, Pan-Ceph, etc. Practice has been in this location since 1998. 100% financing available for practice and building. Staff will stay. #14394
- **EAST BAY:** For Sale-ENDODONTIC PRACTICE. The adjusted net income was \$186,000 in 2011 in this 3 operatory, 1000 sq. ft. office. Includes Microscope, X-ray Scanner and PBS software. Transfer of referral base should be excellent. Ideal office for new endodontist or as a satellite practice for established practitioner. Dr. is retiring.
- **FRESNO:** For Sale-General Dentistry Practice: \$935K in collections in 2011, w/adjusted net income of \$337K, 15% of practice is HMO. Office is 2,300 sq. ft. and is located in north Fresno in a highly visible professional office complex on a main thoroughfare. There are 6 equipped operatories, owner reports average age of equipment is 4 years. Practice has been operating in present location for over 20 years. Eaglesoft software, owner is retiring. #CA502
- **FRESNO:** For Sale-General Dentistry Facility. One of the best opportunities this year. This 3 op dental office comes equipped. It is in a great location and has about 200 active patients. Owner is in the process of completing his Orthodontic training and only works in the office 5 days a month. Complete pictures of the office and an inventory list of included furniture and fixtures are available. Everything included for only \$85,000 You can't afford to pass this up. #14383
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- **GRASS VALLEY:** For Sale-General Dentistry Practice. GR 545K 3 days/wk (4 avail). 3 hygiene days/week. 5 Ops (6 Avail) 1,950 sq ft. Refers out most/all Ortho, Perio, Endo, Surgery. Office has Laser, Intraoral Camera, Pano, & Dentrix Software. Owner retiring. #14372.
- **GRASS VALLEY:** For Sale-General Dentistry Practice. Owner retiring. Well-designed 1,550 sq. ft. office with 4 ops plumbed, 3 ops furnished. Gross Receipts for 2011 were \$309K on easy 3 days/wk with low (47+%) overhead. Practice refers out Endo, Perio, Surgery & Ortho. Pano, PBS software. May be able to merge with another existing practice that will also be for sale in the near future. This merger would result in \$800,000 gross annually. #CA503
- **GREATER CHICO:** For Sale-General Dentistry Practice. Gross receipts in 2010 were \$584K, with an adjusted net income of \$152K. Approx 1,100 active patients. 4 operatories, Pano, Intra-Oral Camera. Easy dental software. Leased office 1,200 sq. ft. Owner is retiring. #14359.
- **GREATER SACRAMENTO:** For Sale-Periodontal Practice: Retiring owner is the only Periodontist in a community of 50+K with a draw area of 100K. Implant experience a must. Great opportunity to work closely with a Prosthodontist and an Endodontist. Nicely appointed 1,500 sq. ft. office with 5 operatories, Digital X-rays and Dentrix software. 2011 gross receipts of \$719K. #CA500.
- **HAWAII (MAUI):** For Sale-General dentistry practice. Gross Receipts of \$636K. Office has four equipped operatories in 1198 sq.ft. Pano, Laser, I.O. Camera, Fiber Optics, 2 ½ days of hygiene. Owner retiring: Don't miss this opportunity to live and work in paradise. #20101
- **HAYWARD:** For Sale-General Dentistry Practice. This practice consists of 1,600 sq. ft. with 4 treatment rooms in an excellent location. 2010 Gross was \$501,000 with a \$228K adjusted net income. Digital Vision software, Average age of equipment is 8 yrs. Approximately 1,200 active patients.
- **LANCASTER:** For Sale-General Dentistry Practice. This 4 operatory office is located in 2,360 Sq Ft on the second floor of an attractive Medical Dental office building. Gross receipts were \$676,000 with a \$174K adjusted net income. Dentist is retiring after 39 years. 4 days of hygiene. Additional operatories could be added to existing space. Great location. #14376.
- **LEMOORE/HANFORD AREA:** For Sale-General Dentistry Practice & Building. Owner has worked in this location since 1971. Gross Receipts were \$378K with \$139K adj. net income. There are 3 equipped operatories and 3 days of hygiene. Purchase of the building is optional to the Buyer. 100% financing is available for both building and practice. Excellent opportunity for new grad or satellite practice. #14375.
- **MILLBRAE:** For Sale-General Dentistry Practice. This beautiful, well-established office is located on the main thoroughfare of the North Peninsula, offering great exposure that generates 25-30 new patients per month. 5 treatment rooms (6th plumbed) in approx. 1,500 sq. ft. equipped with Digital Pan, Digital Imaging and Intra-Oral Camera. 2011 gross receipts of \$651,000 with \$230,000 adjusted net income. Owner is retiring. Don't delay, this won't last long! #14395
- **MODESTO-TRACY-STOCKTON AREA:** For Sale-Pediatric Practice. \$677,000 in collections in 2010 with a \$357,000 net income. This 3-chair office is located in approximately 1,250 sq. ft & has recently been remodeled. Patient Base software. Office equipped for N02 & IV sedation. Practice has operated in its present location for 20 years.
- **MOUNTAIN VIEW:** For Sale-General Dentistry Practice: This 2 day per week satellite office is located the heart of Silicon Valley, surrounded by most of Mountain View's largest employers. 2 fully equipped treatment rooms (expandable to 4), Pano, Digital Processor and Dentrix Software in approx. 1500 sq. ft. With household names as your neighbors, few opportunities are this good! #14398
- **MORGAN HILL:** For Sale-General Dentistry Practice & Building. DECEASED DENTIST AS OF JUNE 6TH, 2012. The office and equipment are 15 years old. The office is beautifully decorated and efficiently laid out with 5 operatories. The condominium space is located in highly visible, upscale, professional office building. 2011 gross

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receipts were \$846,000. Intra-oral Camera, Panoramic X-Ray and Digital X-Ray. Staff and hygiene are working daily with out-of-the-area doctor covering. Approximately 1,700 active patients. #14399

- **NEWPORT BEACH:** For Sale-General Dentistry Practice. This 4 operator practice is located in beautiful Newport Beach and is part of a large office complex. Gross receipts were \$490K in 2011, with an average of 20 new patients per month. The office is 920 sq. ft. with Dentrix software, Dental laser, and up-to-date equipment. #14397
- **NEWPORT BEACH:** For Sale-General Dentistry Practice. Practice has operated at its present location since 1986. Located in a highly affluent Newport Beach community. Three (3) hygiene days per week. Leased office space with 4 ops. in 1,450 sq. ft. Pano & Practice Works software. #14354.
- **NORTHERN CALIFORNIA:** For Sale-Endodontic Practice. This Endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq ft. There are 2 equipped treatment rooms with an additional 5th room available. Gross Receipts were \$638K with \$239K adjusted net income. Owner will stay for transition to introduce buyer. Owner is retiring. #14251
- **NORTHERN CALIFORNIA:** For Sale-Pediatric practice. Owner has operated in same location for 32 years. Approx 1,760 active pts, 1,160 sq. ft. panoramic X-Ray, Dexis Digital and Dentrix software in this 5-chair office. 2009 Gross Receipts \$713K with 48% overhead. Owner retiring. Call for Details.
- **NORTHERN FRESNO:** For Sale-General Dentistry Practice. This is a perfect starter or satellite practice. Excellent location in North Fresno. Gross Receipts in 2010 were \$173K. Approximately 450 active patients. 3 operatories. Dentrix software. Leased office 1,200 sq. ft. Owner has been accepted to an Endodontic Residency after starting practice 1 1/2 years ago.
- **NORTH OF SAN FRANCISCO:** For Sale-PERIODONTAL PRACTICE. Owner retiring: Great opportunity for a Periodontist with experience in dental implant placement. This well-appointed practice is located in a 1,300 sq. ft. office with 4 operatories along the busy 101 corridor north of San Francisco. 2011 gross receipts of \$558,000. DSN software. Buyer will be the only full-time periodontist in an area with the population of approximately 60,000. #14396
- **OCEANSIDE:** For Sale-Modern looking office. 4 op, office space and equipment only. Belmont chairs. Gendex x-ray system, intraoral camera. approx 1200 sq ft. Low overhead-Rent is \$1,900/month, and it's a 5 year lease. Staff

is available for rehire-front desk \$15/hr, assistant 13/hr. Update all the computer systems after purchasing the office in 07. Computers and monitors in every room. #14346

- **PLUMAS COUNTY:** For Sale-3 equipped ops. Space available for 4th op. 1,245 sf office in good location. Gross Receipts \$475K. Practice in present location over 50 years. Owner is retiring. #14318
- **ROSEVILLE:** For Sale-General Dentistry Practice. Great Location. 2009 GR \$200K with adjusted net income of \$300K. 1,975 sq. ft. with 4 ops, 8 days hygiene/wk. Digital, Intra-Oral Camera, Dentrix, Trojan, fiber optics, P & C chairs - all less than 5 years old. Owner is retiring. #14327
- **SACRAMENTO:** Must be sold immediately. Well-established General Dentistry practice is desirable N. Sacramento location. Office is 1950 sq. ft. with 4 ops. plus fully functional dental lab. (porcelain oven, casting, splints) which can be converted into 2 additional ops., Digital x-rays and digital Pan, Practice Works software, 2010 Net receipts \$1,967,047. Don't assume anything about the purchase price. Inquire immediately. Purchase price is totally negotiable.
- **SACRAMENTO:** For Sale-General Dentistry Practice. Gross Receipts \$546K with adjusted net income of \$159K. Office is 2,400 sq ft with 7 operatories. Practice has been operating in the same location for the past 50 years. Pano, Softdent software. Owner to retire. #14374
- **SACRAMENTO/ROSEVILLE:** For Sale-One of many partners is retiring in this highly successful General Dentistry Group Practice. Intra-Oral Camera, Digital Pano-Dexis, electronic charts, owner Financing. Call for further information. #14334
- **SAN DIEGO:** For Sale-General Dentistry Practice. 6 ops, Intra-Oral camera, Eagle Soft Software. Office square feet 2,300 with 2 years remaining on lease. 2009 Gross Receipts \$1,448,520, with an adjusted net income of \$545K. Doctor would like to phase out then retire. #14331
- **SAN FRANCISCO:** For Sale-General Dentistry Practice. This 1000 sq. ft. office is located in the heart of the financial district. It is a corner office with each of the 4 operatories looking out at the incredible views on Golden Gate side of the bay. The 2011 collections were \$1,200,000 with a low overhead. The practice averages approximately 15 new patients a month.

• **SAN LUIS OBISPO:** For Sale - Two Doctor General Dentistry Practice. Gross receipts \$1,537,142 for 2010 with an adjusted net income of \$691K. The office has 2,331 sq. ft. with 8 equipped operatories. Pano, E4D, and Dentrix software. Practice started in 1990 and has been in its present location since 1998. Approx. 3000 active patients. Great location with nice views. #14353.

• **SANTA BARBARA:** For Sale-General Dentistry Practice. Wonderful opportunity to live and work in one of California's most desirable areas. 2010 gross receipts were \$974,000 with a \$370,00 adjusted net income. Six days of hygiene. Dentrix software, Intra-Oral Camera and Panoramic X-Ray. Owner is retiring. #14382

• **SANTA CLARA:** For Sale - BUILDING ONLY: This building is located just west of Westfield Mall and Santana Row. The building has two units. One side is designed and plumbed for dentistry and the other was a law office. There is 3,776 sq. ft. of office space. The dental office is approximately 1,800 sq. ft. with 6 operatories. The building has been recently re-roofed. Excellent opportunity for a startup practice or for the dentist that needs more space. Financing available through various dental lenders. #14368

• **SANTA CRUZ:** For Sale-General Dentistry practice. This excellent practice is centrally located in a professional complex. Office is approx. 1,885 sq. ft., 4 operatories with room for one additional. There are approx. 2000 active patients with 6 days of hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental software. Owner is retiring. Reasonable lease available. #14361

• **TORRANCE:** For Sale-General Dentistry practice. This excellent practice is centrally located in a professional complex. Office is approx. 1,885 sq. ft., 4 operatories with room for one additional. There are approx. 2000 active patients with 6 days of hygiene per week. Practice Pano, Intra-Oral Camera and Easy Dental software. Owner is retiring. Reasonable lease available. #14320

• **TORRANCE:** For Sale - General Dentistry Practice. Gross Receipts \$413K with an adjusted net income of \$203K. 50% overhead. Practice has been in its present location for the past 25 years. The office has been tastefully remodeled. Office is 800+ sq. ft. with 3 equipped operatories. 4-hygiene days per week. Doctor is to retire. #14369

• **VICTORVILLE:** For Sale - General Dentistry Practice. This practice is worked just on a three day a week schedule. There are 3 operatories with 10 off-street parking spaces. Practice has high visibility. The practice was acquired from previous owner in 2002. #14393

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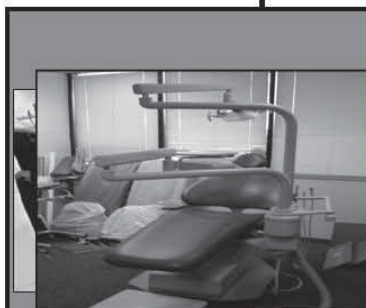
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**CHICO: For Sale** General Dentistry Practice. Practice was started by owner in 1970 and has been in its present location since 1997. The collections in 2011 were \$1,209,207. There are 7 days of hygiene in this 5 op, 2,400 sq. ft. office. Equipment includes Laser, Intra-Oral camera, new Cone Beam X-ray and Dentrix software. This excellent practice has 1,824 active patient with 12 new patients a month. #14392 HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

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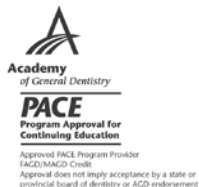
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**Nobel biocare** Replace Select parts for sale. Abutments, replicas, impression copings, abutment retrieval tool. Send email to julitapatil@gmail.com.

**Covina dental office for lease after 20 year occupancy, professionally decorated, 4 operatories, 2 bath/shower, lab, sterilization room, street front. Current dentist moving out June 1. dental equipment available, \$3,900 month. 562-868-6333.**

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**Planmeca Film Pan/Ceph** PM2002 EC for sale, excellent condition, asking \$3500 OBO, pick up only (north San Diego). dentalpano@gmail.com.

**LOW SELLING PRICE** FOR DENTAL OFFICE IN NORTHBAY. READY TO START, 2 OPS W/POSS.TO EXPAND. posseltsenvelope@yahoo.com.

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**Stockton, CA** 1250 SF for lease (next to 2 GPs), FREE RENT for 3 years, you buildout. georgetlin@yahoo.com (714) 906-4361.

**3D Vita Shade guide** Selling like crazy- but several left. New in un-opened box. Just \$55. 916 441-5800.

**Stockton, CA** 2500 sf medical/dental building for lease, can divide, \$1800/month. Georgetlin@yahoo.com (714)906-4361.

**Dentist needed** to work every Monday, Tuesday, and Friday in Turlock, California. License in good standing. Salary DOE. Email: sarahkimbui@hotmail.com.

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**P/T ENDO needed** looking for endodontist 1-2 days/month. salary and travel cost paid. email louiskimdds@yahoo.com.

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**Elxxxion claros nano soft tissue diode laser.** 15 watt, original price \$12,000.00, 3 years old but hasn't been used in over a year. Only used 8 times. \$4200. firm. 916-961-0163.

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**Biolase Lasersmile** Diode Laser. EXCELLENT condition. Paid over \$18,000 new. Will Sell for \$2000 Obo. (818)518-7426.

**3 year old Leaseholds** Equipment sale. 1500 square foot TurnKey office. San Luis Obispo. Computerized. Dexis Digital sensors. Contact: gentleendo@hotmail.com.

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Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

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Calif. Dental License # \_\_\_\_\_

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 mail w/check or Fax submissions  
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Type or print ad copy clearly: \_\_\_\_\_

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### PAYMENT MUST BE SUBMITTED WITH THE AD

#### Form of Payment:

Check enclosed ☐ Visa/MC ☐

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- 6023 LOS GATOS** Part-time practice due to Owner's other commitments. 2011 collected \$240,000 with Profits of \$90,000. \$200,000 spent here when opened in 2006. Computerized charting, digital radiography and digital Panorex.
- 6024 PERIO PRACTICE - SAN FRANCISCO'S SOUTH BAY** Great opportunity. Owner only able to devote part-time attention here due to other commitments. On his 19-hour week with 7-weeks off, practice collected \$600,000 with Profits of \$237,000 in 2011. 2012 is trending Profits of \$270,000. Attractive office, nice location. Full price \$150,000. 100% financing shall dictate annual loan payments of less than \$20,000/year.
- 6025 MARIN COUNTY - SAN ANSELMO** Well established practice. Collected \$490,000 in 2011 on 3-day week. 3-Ops and 2+ days of Hygiene. This is a very sound opportunity for that Successor who will spend the time to cultivate trust with patients and staff.
- 6026 SACRAMENTO** 2011 collected \$825,000 on 3-day week. Owner could work more but chooses not to. Practice coupled with facility and location can do much more. Bring in specialists. Nothing fancy here. This is simply a very strong foundation which can be developed into a busier practice. Next Owner will have an enjoyable career here. We know as we sold this practice to our Client in 1983.
- 6027 PLEASANTON** Well cared for practice with conservative Owner. Collected \$500,000 with Profits of \$260,000 2011. Office remodeled 3-years ago at cost of \$60,000. Nice "Town & Country" feel. Adec delivery systems.
- 6028 BERKELEY'S ALTA BATES MEDICAL VILLAGE** 2011 collected \$525,000. Collections for first 6-months of 2012 have practice tracking \$600,000. Busy Hygiene schedule.
- 6029 NORTHEAST CALIFORNIA** Trade in smog and congestion for soaring mountains and close-knit communities. Collected \$550,000 in 2011 on 3-day week with 5-weeks off. 2012 will top \$600,000. 3-days of Hygiene. 3-ops with Adec delivery systems. Be busy, be happy and take vacations. No worries here.

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*"I will always remember your statement when I questioned your contract being only four months. You stated: 'If I can't sell your practice in that time, you should get someone else.' Well, you did with time to spare!"*

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