

THE Dental Trader

VOL. 7 NO. 8 • AUGUST '10
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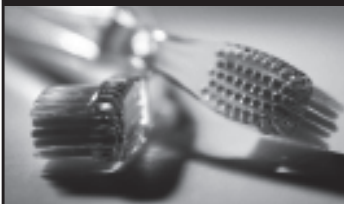
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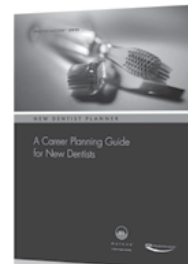
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Private dental office in Buena Park is looking for an Orthodontist. Please e-mail CV to drsuh@hotmail.com.

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FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. Annual collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!** **[SOLD]**

KERN COUNTY

BAKERSFIELD #20 - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring. **[SOLD]**

BAKERSFIELD #22 - (5) op computerized G.P. (3) ops fully eqt'd, 4th eqt'd with chair and x-ray, 5th plumbed. Retail location with exposure/visibility and signage. Cash/Ins/PPO/Denti-Cal. Gross Collect approx \$200K/yr on (2) days/wk. Seller to concentrate on other practice. **[NEW]**

BAKERSFIELD #23 - PARTNER WANTED! 50% OWNERSHIP FOR SALE. (12) op computerized G.P. Prime retail location with excellent exposure & visibility. Cash/Ins/PPO pts. No HMO & no Denti-Cal. Annual Gross Collections \$2M+. Digital X-rays & Pano, paperless office, fully networked, & efficient, modern design. Seller is overworked & needs help. Equity partner is more desirable than an Associate. Must have excellent credit & strong desire to succeed. **[NEW]**

LOS ANGELES COUNTY

ALHAMBRA #2 - (2) op G.P. located on the street front side of a small one story medical/dental building. Some exposure and signage. Mostly cash pts with some Ins and PPO. 2009 Collections of \$140K on a very limited schedule due to seller's health. Seller quotes 1,200 active pts. Seller retiring but will assist in the transition. **[NEW]**

ARCADIA - (4) op computerized G.P. located in a well known, easily accessible medical dental bldg. on a main blvd. Cash/Ins/PPO with no HMO's or Denti-Cal. Gross Collect \$315K+/yr on a (4) day wk. **[SOLD]**

CALABASAS - DDS office Build to Suit opportunity for long term lease in a prestigious two story prof. bldg. Bldg. is conveniently located just off the fwy. near the center of town. 1,200 to 3,600 sq. ft. available. **[NEW]**

SANTA CLARITA VALLEY - HERE'S THE ONE YOU'VE BEEN WAITING FOR!! (11) op computerized G.P. (10) ops eqt'd, 11th op plumbed. In a well known prof. bldg. with great signage! Cash/Ins/PPO/HMO and small amt of Denti-Cal. Gross Collect of \$1.6M+/yr. **with an annual net of approx \$600K!** Cap Cks of \$13K-\$15K/mos. Refers out Diff. O.S., Perio & Ortho. Pract can be easily grown to \$2.5M+/yr by adding more hygiene, specialists, and advertising. **[SOLD]**

SOUTHGATE - completely built out dental office for lease in a free standing bldg on a major blvd. Excellent exposure/visibility and signage. Location has been a dental office for 20+ years. Highly recognizable Govt. Center across the street. **[NEW]**

VALLEY VILLAGE (SHERMAN OAKS) - (4) op computerized G.P. located in a free standing bldg. on a major boulevard. Cash/Ins/PPO patient base. Annual gross collections \$475K+ on a 3 1/2 day/week. Seller is a 1-800 DENTIST Provider. Seller retiring but will assist in transition. **PRICE REDUCED.**

WOODLAND HILLS - (3) op computerized G.P. in a strip center on a main blvd. v excell exposure, visibility & signage. Digital x-rays & intra oral camera. Dentrix software. Cash/Ins/PPO only. No HMO's & no Denti-Cal. 1-800 Dentist provider. 2009 projected Gross Collect. of \$700K+. Seller is taking an academic position but will transition. **[SOLD]**

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RIVERSIDE COUNTY

SAN JACINTO (HEMET) - (4) op computerized. G.P. Absentee owned HMO practice with \$6K/mos Cap Check. No Denti-Cal! 2009 Projected Gross Collect \$450K+ on a (3) day week with a projected owner/operator net of ~\$180K. **[PENDING]**

ORANGE COUNTY

ANAHEIM #1 - (3) op computerized G.P. Low overhead office. Cash/Ins/PPO/Denti-Cal patient base. Annual Gross Collections exceed \$260K/yr on p.t. schedule. **REDUCED.**

ANAHEIM #2 - (4) op computerized G.P. and free standing building. Located on a major blvd. with heavy traffic. Excellent exposure/visibility/parking. Cash/Ins/PPO/Kids Denti-Cal patient base. New equipment. Dentrix s/w & intra oral camera. Digital ready. 2010 Projected Gross Collections \$240K+ on a 3.5 day week. **[NEW]**

TUSTIN - (4) op turnkey office with newer equipment. No pts. Located on a major blvd. in a smaller prof. bldg. Nicely built out. Reasonable rent. **[NEW]**

SAN BERNARDINO COUNTY

HIGHLAND #1 - (3) op G.P. 2 ops eqt'd with newer eqt, 3rd op plumbed and eqt'd with an older chair & an x-ray. Shop. Ctr. location. Cash/Ins/PPO & a very small % of Healthy Families. No HMO's & no Denti-Cal. (18) new pts./mos. Annual Gross Collect. approx \$250K on a (4) day wk. **[SOLD]**

HIGHLAND #2 - (3) op computerized G.P. located in a shopping center with exposure, visibility & signage. Room to expand. Newer eqt. & nicely decorated. 2009 Gross Collections \$447K on a (3) day week. 20-25 new pts./mos. Cash/Ins/PPO & small amount of Pdo Denti-Cal. Very low rent. Primed for Growth! **[NEW]**

VENTURA COUNTY

WESTLAKE VILLAGE - (4) op computerized G.P. in a very desirable upscale area. (3) ops of newer eqt/4th op plumbed. Very upscale office with vaulted ceilings, marble floors and counters, pastel colors etc. Cash/Ins/PPO pts. 20-24 new pts./mos. Digital X-rays. Networked ops. 2009 Gross Collections \$600K+. **[SOLD]**

VENTURA - MULTI SPECIALITY - (5) op comput. office in a one story prof. bldg. Digital x-rays & pano, paperless office, 3 1/2 yr old Belmont eqt. & (2) ceiling mt'd surgical microscopes. 2 days/wk Pdo, 3 days/mos O.S., 2 days/wk. Endo, & 1+ days/mos Perio. Cash/Ins/PPO/HMO/Healthy Family pt. base. 2009 Gross Collect \$623K+. **VENTURA** - (3) op computerized G.P. and free standing bldg. Located in a highly desirable area. Cash/Ins/PPO patient base with (1) HMO that pays \$1,800/mos. Seller is a 1-800-DENTIST Provider. Dentrix software and Pano equipped. Averaging 20-25 new patients per month. Annual Gross Collections \$400K+. **[NEW]**

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SANTEE – Doctor retiring from this **GENERAL** Practice established in 1971. Currently practicing approximately 20 hrs per week. PPO and Cash Patients. Situated in freestanding building along major artery in growth area. 6 Ops in 1900 sq.ft.

SAN DIEGO-MIRA MESA – GENERAL Practice located along busy thoroughfare in residential neighborhood, in strip center. 3 equipped Ops. in approx 950 sq. ft. Insurance and Cash patients.

SANTEE – Very well-established **GENERAL** Practice situated in single story Professional Bldg. ALL Fee-for-Service (insurance and cash). 4 Ops. Equipment in excellent condition. Very consistent revenue. Very high quality practice.

SOLANA BEACH – TENANT IMPROVEMENTS & EQUIPMENT. Approx 1000 sq. ft. office in single story Prof Bldg. near 5 freeway. 3 equipped Ops plus Panorex. **Price REDUCED to only 35K!!**

SAN DIEGO-CARMEL VALLEY – Seller relocating his practice. **TENANT IMPROVEMENTS & EQUIPMENT.** 5 Equipped Ops. + 1 Plumbed in approx 1724 sq. ft. Turn-key Opportunity in Outstanding LOCATION!! Offered for 95K for quick sale. **SELLER MAY FINANCE!!**

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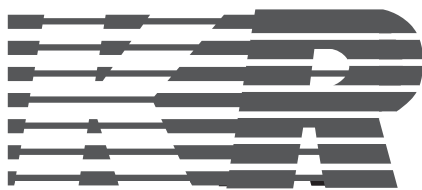
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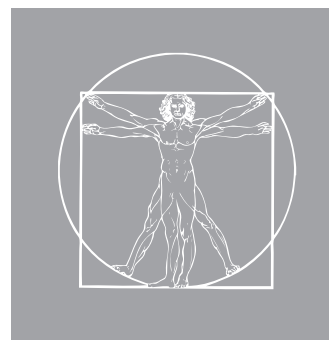
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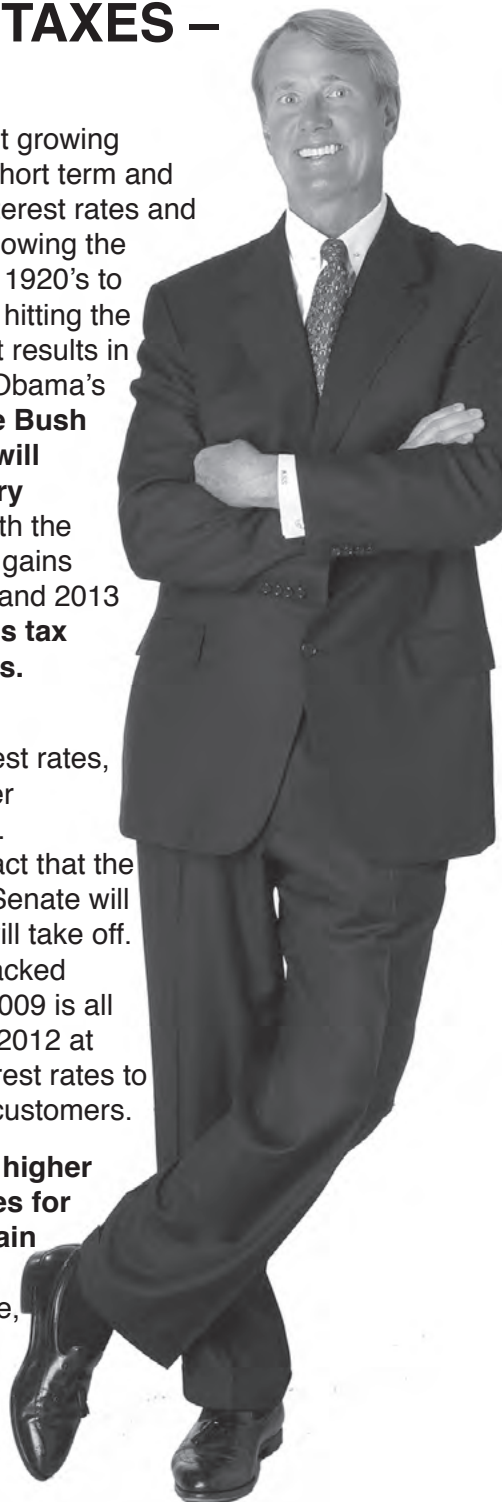
**THE TIMES – AND THE TAXES –
THEY ARE A CHANGIN’**

The economic outlook is clearly improving, but growing government debt, a large portion of which is short term and coming due in the months ahead, will drive interest rates and income taxes higher. As with the tax rates following the Depression, which increased from 25% in the 1920's to 63% in 1932 and steadily rose thereafter until hitting the all time high of 91% in 1963, government debt results in increased taxes. The House, with President Obama's blessing, has already proposed **removing the Bush tax cuts on higher income earners, which will result in a 14% increase in the your ordinary income taxes.** The same committee along with the Obama healthcare tax on long term or capital gains has agreed upon tax increases between now and 2013 that will gradually **increase your capital gains tax rates by a whopping 60% over today's rates.**

Interest rates will also be directly impacted as increasing budget deficits lead to higher interest rates, causing even larger deficits resulting in greater government demand on the monetary system. Combine government borrowing with the impact that the financial reform bill that recently passed the Senate will have on the major banks, and interest rates will take off. The unprecedented amount of government backed cheap capital that the major banks raised in 2009 is all coming due and will need to be refinanced in 2012 at significantly higher interest rates. Higher interest rates to the banks mean higher interest rates to their customers.

When applied to the sale of a dental practice, **higher interest rates for buyers means lower prices for sellers and higher taxes means less real gain from the sale of your practice.** If you want the greatest gain from the sale of your practice, you have to consider a sale now or at least before the end of 2010.

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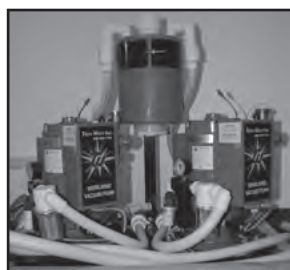
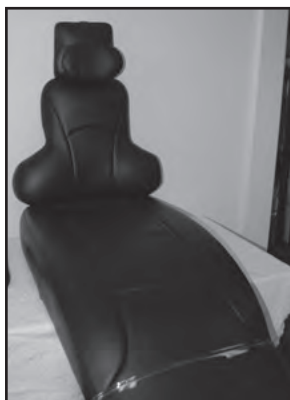
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-
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-
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LAKE FOREST (GP) Turn-Key - Well design modern office with great growth potential. 3 fully eq. ops., 2 plumbed not eq., 1,618 sq. ft. suite located in a 2 story building in busy shopping center. 4 days/wk office. Approx. 15-25 new patients/mo with approx. 10-15 patients/day. Income source: 50% insurance; 25% cash, 5% medi-cal & 20% capitation. Computerized office with Eagle software, intra oral camera and digital x-ray. Practice wired for two swing thru x-rays. Good street visibility with excellent signage. Property ID #3351.

LOS ANGELES GP - Long established practice with excellent street visibility and amazing views. 3 fully eq. ops. 1 plumbed not eq., 1,000 sq. ft suite located in a multi story medical professional building. 3 days/wk practice. Approx. 10-15 patients/mo. Income source: 50% insurance & 50% cash. 100% patient referral. Computerized office with intra oral camera, digital x-ray and Soft dent software package. Grossed \$272,163 in 2009. **BUYER'S NET OF \$100,681.** Property ID #3251.

MORENO VALLEY (GP) - Turn-Key practice in busy Ralph's shopping center. 3 fully eq. ops., 2 plumbed not eq. ops., 1, 650 sq. ft. suite located in a single story building. Computerized office with Camsight software, intra oral camera and digital x-ray. Approx. 1-3 year old equipment. Seller works 2 1/2 days/wk. Approx. 20 patients/mo. Income source: 80% insurance & 20% cash. Seller will be focusing on his primary office in Corona. Property ID #3311.

VENTURA (GP) - Great corner location with excellent street visibility. 2 fully eq. ops., 900 sq. ft. suite, located in a 2 story Medical/Dental building. 4 1/2 day/wk practice. Income stream 85% insurance & 15% cash. Approx. 25 new pts/mo. 100% Patient Referral. Computerized office with Practice Web software package. Seller will be initiating a different profession. Projecting approx. \$572,303 for 2010. **BUYER'S OF \$223,905.** Property ID #2741.

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WESTLAKE VILLAGE - NEW BUILD OUT – LEASEHOLDS AND EQUIPMENT ONLY! –Approx. 25-50 charts included. Office started from scratch in January 2010. Seller has primary office in Valencia. Currently Seller works 1 day per week. Beautiful Office – Set up for Paperless / Digital – located on the 2nd floor of the “Westlake Medical Center” – Great Upscale area – Perfect to merge an existing office into / relocate or Start up. There are a total of five (5) PLUMBED OPS / 2 are equipped. Property ID # 3211.



MURRIETA (GP) - Leasehold improvement, equipment and some charts!! Well design office with 4 fully eq. ops., 1,350 sq. ft office located in a single story condo. Computerized office with intra oral camera and with Easy Dental software. Newer equipment. Seller will be focusing on his primary office in Calexico. Property ID #3221.

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Alice C. King, V.P.



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GREATER LOS ANGELES COUNTY

ARCADIA (GP) – 5 fully eq. ops., 1,465 sq. ft. suite in a two story professional medical building. Seller works 4 1/2 days/wk. Approx. 10-20 new patients/mo. Income source: 80% insurance and 20% cash. Computerized office with intra oral camera and Dentrux software. 7 years of Goodwill. Motivated Seller leaving the country. Grossed \$390,420 in 2009. Property ID #3121.

ENCINO (GP) - Price Reduced!!!! 3 fully eq. ops., 1,200 sq. ft. suite in 7 story professional building. Seller works 2 1/2 day/wk. 15-25 new patients/mo. 100% Patient Referral. 75% insurance & 25% cash. Computerized practice with Intra Oral Camera & Digital X-Ray. Denti-soft software package. 2 1/2 year old equipment. Low rent for the area. Collected approx. \$514,348 for 2009. **BUYER'S NET OF \$189,549.** Property ID # 2631.

LAWNDALE (GP) - 8 eq. ops. & 3 Ortho chairs in an open bay in 3,000 sq. ft. Located less than 1 mile from the 405 freeway in a free standing, single story building. 37 Years of Community Goodwill. Absentee owner has qualified GP, Ortho, Oral Surgeon, Perio, and Endo in place. 75% PPO Insurance & 25% Cash. Attracting 25-35 new patients/month. Collected approx. \$919,578 in 2009. Property ID #2901.

LOS ANGELES - 1,300 sq. ft. GP practice in strip shopping center with 5 fully eq. ops. Sellers work 3 days/wk. Computerized office with intra oral camera and Dentrux software. Income source: 50% insurance, 29% cash, 20% medi-cal & 1% capitation. Approx. 15 patients/day are seeing with approx. 10 new patients/mo. 7 year of Goodwill. Heavy traffic flow with great street visibility. Collected approx. \$360,151 for 2009. **BUYER'S NET OF \$82,017.** Property ID #2771.

LOS ANGELES - Leasehold Improvement & Equipment & Some Charts!!! 3 fully eq. ops, 825 sq. ft. suite located in single story busy shopping center. Retiring Seller started from scratch in 1985. Approx. 12 year old equipment. Practice is in a well know center with good street visibility. Property ID # 3231.

LOS ANGELES GP – Long established practice with excellent street visibility and amazing views. 3 fully eq. ops. 1 plumbed not eq., 1,000 sq. ft suite located in a multi story medical professional building. 3 days/wk practice. Approx. 10-15 patients/mo. Income source: 50% insurance & 50% cash. 100% patient referral. Computerized office with intra oral camera, digital x-ray and Soft dent software package. Grossed \$272,163 in 2009. **BUYER'S NET OF \$100,681.** Property ID #3251.

LOS ANGELES GP - 3 fully eq. ops., 1 plumbed not eq. ops., 1,000 sq. ft. suite located in single story shopping center. Seller works 5 days/wk. Approx. 20-30 new patients/mo. 100% patient referral. Income source: 46% insurance, 30% cash, 9% medi-cal & 25% capitation. 16 years of goodwill. Seller relocating out of area. Grossed \$390,680 in 2009. **BUYER'S NET OF \$107,222.** Property ID# 3321.

LOS ANGELES GP - Over 75 years of goodwill practice with 3 fully eq. ops., 1,100 sq. ft. suite located in 16 story medical building next to a hospital and developing new commercial and residential communities. Computerized office with intra oral camera, digital x-ray and Practice Soft software package. 5-6 year old equipment. Retiring Seller works 4 days/wk with 3 days/wk of hygiene. Approx. 8-10 patients/day. 100% patient referral. Income source: 70% insurance & 30% cash. Grossed \$663,170 for 2009. Projecting approx. \$685,456 for 2010. **BUYER'S NET OF \$277,639.** Property ID #3261.

LOS ANGELES GP – 4 fully eq. ops, 1,700 sq. ft. office, strip shopping center. 4 day/wk practice with Seller working 3 days/wk, GP Associate 1 days/wk and Ortho 1x/mo. Approx. 20-25 new patients/mo. Income source: 30% insurance, 25% cash, 30% medi-cal & 15% capitation. 100% patient referral. Computerized office with intraoral camera. Computer Age software package. Grossed approx. \$341,289 for 2009. Projecting approx. \$357,264 for 2010. **BUYER'S NET OF \$98,521.** Property ID # 2621.

MONTEBELLO (GP) – 10 years of goodwill - Leasehold Improvement & Equipment – Charts Included! 2 fully eq. ops., 1 plumbed not eq., 900 sq. ft. practice, located in single story busy shopping center. Computerized office intra oral camera and digital x-ray. 3 Star software package. Equipment 4 years old. Good street visibility. Easy access to freeway. Seller has primary practice in Orange County. Property ID # 2701.

PARAMOUNT (GP) - 5 fully eq. ops., 1 plumbed not eq. op., 1,675 sq. ft. office located in a single shopping center. Computerized office with Dentrux software and digital x-ray. Absentee owner. Practice is open 2 days/wk. Approx. 41 new patients/mo. Income source: 53% insurance (PPO), 37% cash and 10% medi-cal. 20+ years of goodwill. Projecting approx. \$310,234 for 2010. **BUYER'S NET OF \$82,173.** Property ID #3241.

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Maria Silva, V.P.

ROLLING HILLS (GP) Price Reduced!!! Long established practice - 5 fully eq. ops., 1,760 sq. ft. suite located in a two story medical/professional building. 4 days/wk practice with 1 day of hygiene/wk. Approx. 10-15 new patients/mo. Income source: 50% insurance & 50% cash. Computerized practice with intra oral camera and patient base software. Excellent street visibility. All utilities are included in office lease/rent. Collected \$446,073 for 2009. **BUYER'S NET OF \$137K.** Property ID #2981.

SAN GABRIEL GP or Specialists- Leasehold Improvement & Equipment Only- newly remodeled spacious 1,254 sq. ft. suite with 3 fully eq. ops., 1 plumbed not eq. op., located in a prestigious 3 story brick medical professional building. Retiring Seller owns the building and will ensure a smooth transition of the leasing arrangements. Seller will carry back up to 50% of purchase price. Property ID #3161.

SHERMAN OAKS (GP) - Easy access to freeway practice - 3 fully eq. ops., 950 sq. ft. suite, located in a Medical/Dental building on a busy intersection. 4 day/wk practice. 7-10 patients/day. Income Source: 70% insurance & 30% cash. 50 years of Goodwill. 100% patient referral. Computerized office with intra oral camera and digital x-ray. Easy Dental software. Great location. Collected approx. \$406,192 for 2009. Projecting approx. \$431,114 for 2010. Property ID #2491.

WESTLAKE VILLAGE – NEW BUILD OUT – LEASEHOLDS AND EQUIPMENT ONLY! –Approx. 25-50 charts included. Office started from scratch in January 2010. Seller has primary office in Valencia. Currently Seller works 1 day per week. Beautiful Office – Set up for Paperless / Digital – located on the 2nd floor of the “Westlake Medical Center” – Great Upscale area – Perfect to merge an existing office into / relocate or Start up. There are a total of five (5) PLUMBED OPS / 2 are equipped. Property ID # 3211.

WHITTIER – Price for a quick sale - Leasehold improvement & equipment only. 4 fully eq. ops., 2,500 sq. ft. suite located in single strip mall with excellent signage. Youth center and LASD across the street. Computerized office with Cam Sight software, intra oral camera and digital x-ray. 3-4 year old equipment. Property ID #2291.

ORANGE COUNTY

ALISO VIEJO (GP) - Modern design Turn-Key practice with 5 fully spacious eq. ops., 1 plumbed not eq., 2,600 sq. ft. suite located in medical professional plaza with great view and plenty of parking. 5 day/wk practice. Approx. 20 new patients/mo. Income source: 80 % insurance & 20% cash. Computerized office with Eagle Soft software, intraoral camera, and digital x-ray. 1-7 year old equipment. Property ID #3301.

BREA (GP) – Leasehold Improvement with Charts – Well design practice with 3 fully eq. ops., 2 plumbed not eq., 1,600 sq. ft. office located in single shopping center in downtown Brea. Has the exclusive for the only dental office in the center with a long term lease. Computerized office with Mogo software, intraoral camera, and digital x-ray. 4 year old equipment. Seller will be working as Associate in larger HMO practice. Property ID #3381.

FULLERTON (GP) – 4 eq. ops., 1,100 sq. ft. office located in downtown Fullerton in a one story free standing historical building. Building for sale. Practice is one block away from Fullerton High School. Seller works 4 days/wk with 4 days of hygiene. Income source: 70% insurance & 30% cash. Computerized office with Eagle Soft intra oral camera and Easy Dental software. Great street visibility with good traffic flow. Grossed \$461,091 in 2009. Property ID #3111.

GARDEN GROVE (GP) – Leasehold Improvement, Equipment & Charts!! 2 fully eq. ops., 1 plumbed not eq., 1,000 sq. ft. office, located in a 2 story building busy strip center. Long established practice. Motivated Seller moved to San Diego County. Property ID #3091.

LAKE FOREST (GP) Turn-Key - Well design modern office with great growth potential. 3 fully eq. ops., 2 plumbed not eq., 1,618 sq. ft. suite located in a 2 story building in busy shopping center. 4 days/wk office. Approx. 15-25 new patients/mo with approx. 10-15 patients/day. Income source: 50% insurance; 25% cash, 5% medi-cal & 20% capitation. Computerized office with Eagle software, intra oral camera and digital x-ray. Practice wired for two swing thru x-rays. Good street visibility with excellent signage. Property ID #3351.

SAN JUAN CAPISTRANO (GP) – Well designed and modern office – 4 fully eq. ops., 3 plumbed not eq., 1,947 sq. ft. office located in a 2 story professional building. 5 days/wk practice. Approx. 19-20 new patients/mo. Income source: 60% insurance, 30% cash & 10% capitation. 100% patient referral. Computerized office with intra oral camera, digital x-ray and EZ Dental soft. Newer equipment. Very established family practice. Excellent location with great street visibility. Motivated Seller is moving out of state. Grossed \$422,430 for 2009. **BUYER'S NET OF \$106,263.** Property ID #3021.

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REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!



Tina Ochoa, V.P.



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SAN JUAN CAPISTRANO (GP) – Leasehold Improvement & Equipment Only!!! Well design practice in a 2 story professional building in retail story with 3 fully eq. ops., 1,113 sq. ft. suite. Computerized office with digital x-ray and Easy Dental software package. New equipment. Property ID #3071.

SANTA ANA GP – 2 fully eq. ops., 1 partial eq. op., 2 plumbed not eq., 1,500 sq. ft. in a 3 story medical building in busy intersection. Plenty of parking. Seller works 3 days/wk. Income source: 45% insurance & 55% cash. Computerized office with intra oral camera & Diamond 3 Star software. 36 year of Goodwill. Collected approx. \$353,494. **BUYER'S NET OF \$101,711.** Property ID #3101.

TUSTIN - Great opportunity for a GP, Endo, Prosth or Ortho practice. Leasehold Improvements & Equipment Only! 3 fully eq. ops., 1,049 sq. ft. suite located in a 2 story medical/dental building in busy intersection. Computerized office with Eagle Soft software. 9 yr old equipment. Motivated Seller (Periodontist) is moving across the hall to a larger office and will be referring procedures not in her specialty to Buyer. Property ID # 3281.

TUSTIN - GP or Specialist. Leasehold improvement & equipment only! 3 fully eq. ops., 960 sq. ft. suite located in single story medical/dental building. Computerized office with Dentrix software, intra oral camera and digital x-ray. Approx. 3-4 year old equipment. Seller moving his practice to another city nearby. This location is conveniently located by the 5 freeway and surrounded by retail and restaurant venues. Property ID #3371.

RIVERSIDE & SAN BERNARDINO COUNTIES

APPLE VALLEY (GP) – 3 eq. ops., 1,000 sq. ft. office, one story building with 6 suites; established in 1978. Income source: 80% insurance & 20% cash practice. Computerized office with Easy Dental software package. 100% patient referral practice. Good location. Seller is retiring. **BUYER'S NET OF \$52K.** Property ID #2461.

LA QUINTA (GP) – Price Reduced!!! One of the fastest growing cities in California - Leasehold Improvements & Equipment Only!! 3 fully eq. ops., 1,000 sq. ft. suite located in a strip shopping center. Computerized office with Dentrix software. Newer equipment. Affluent area World Class Golf, high end resorts and shopping. Practice established since 1995. Motivated Seller is moving out of state. Property ID#3011.

ONTARIO (GP) - Excellent growth potential office w/ 4 fully eq. ops., 1,395 sq. ft. office, located in a single strip plaza on major intersection. Great street visibility. 3 day/wk practice. 10-12 new patient/mo. Income Source: 72% insurance, 25% cash, 1% medical & 2% capitation. Computerized office with intra oral camera and digital x-ray. New Eagle software package. 100% patient referral. 10+ years of Goodwill. Collected approx. \$267,489 for 2009. Property ID 2971.

MORENO VALLEY (GP) - Turn-Key practice in busy Ralph's shopping center. 3 fully eq. ops., 2 plumbed not eq. ops., 1, 650 sq. ft. suite located in a single story building. Computerized office with Camsight software, intra oral camera and digital x-ray. Approx. 1-3 year old equipment. Seller works 2 1/2 days/wk. Approx. 20 patients/mo. Income source: 80% insurance & 20% cash. Seller will be focusing on his primary office in Corona. Property ID #3311.

MURRIETA (GP) - Leasehold improvement, equipment and some charts!! Well design office with 4 fully eq. ops., 1,350 sq. ft. office located in a single story condo. Computerized office with intra oral camera and with Easy Dental software. Newer equipment. Seller will be focusing on his primary office in Calexico. Property ID #3221.

PALM SPRINGS GP / SPEC – Price Reduced!!! Leasehold Improvement & Equipment only – 2 fully eq. ops., 1 plumbed not eq., 1,510 sq. ft. office located in a single story free standing building with multiple suites. Practice established in 1997. Seller is semi retiring. Property ID #3151.

RANCHO CUCAMONGA (Endo / GP) - Leasehold improvements & equipment only! 6 equipped ops., 1,800 sq. ft. suite located in 2 story medical / dental professional building. Computerized office with intra oral camera, digital x-ray and Dentrix software. Motivated Seller moving the practice to a new building. Property ID #3191.

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SAN BERNARDINO GP - Located off freeway with beautiful courtyard in a 3 story glass professional building. 4 fully eq. ops., 1 plumbed not eq. op., 2,085 sq. ft. suite. Computerized office with soft dent software. Long term lease. 15+ year of Goodwill. Seller is concentrating on his primary office in Palm Desert. Great opportunity!! Collected approx. \$439,409 for 2009. Property ID #3201.

SAN DIEGO COUNTY

LEMON GROVE GP - Busy shopping center with major anchor tenants. 4 fully eq. ops., 1,178 sq. ft. suite. Absentee owner. Associate works 3 days/wk. Income source: 50% insurance, 15% cash, 10% medi-cal & 27% capitation. Approx. 20-30 patients/day. 15+ years of goodwill. Computerized office with digital x-ray and Dentrix software. Grossed \$474,186 in 2009. Projecting approx. \$491,580 for 2010. **BUYER'S NET OF \$ 180,634.** Property ID #3341.

SAN DIEGO COUNTY (GP) - Solo practice. Free standing building with plenty of parking. Seller owns the building. Easy access to freeway. 3 fully eq. ops., 1 plumbed not eq., 2,200 sq. ft. office. 5 days/wk practice. Approx. 20-30 new patients/mo. Computerized office with intra oral camera. Income source: 70% insurance & 30% cash. 10 years of goodwill. Seller retiring. Collected approx. \$499,790 for 2009. Projecting approx. \$492,897 for 2010. Buyer's net of \$123,129. Property ID #3031.

SAN DIEGO GP or Specialist - Leasehold improvement with some charts & building for sale!! 5 fully eq. ops., 1,300 sq. ft. office located in a 2 story building with 10 parking spaces. Computerized office with Dentrix software. Good location with heavy traffic flow. Building has a vacant 1,200 sq. ft office next door which was a dental office with 4 ops., for expansion or for specialties. Seller is retiring. Property ID #3141.

VENTURA / SANTA BARBARA / SAN LUIS OBISPO COUNTY

VENTURA (GP) - Great corner location with excellent street visibility. 2 fully eq. ops., 900 sq. ft. suite, located in a 2 story Medical/Dental building. 4 ½ day/wk practice. Income stream 85% insurance & 15% cash. Approx. 25 new pts/mo. 100% Patient Referral. Computerized office with Practice Web software package. Seller will be initiating a different profession. Projecting approx. \$572,303 for 2010. **BUYER'S OF \$223,905.** Property ID #2741.

KERN COUNTY

BAKERSFIELD (GP) - *Price Reduced!!!* - 2,000 sq. ft. suite in a one story strip center with 6 fully eq. ops. Seller works 3 1/2 days/wk. Approx. 20-30 new patients/day with approx. 40 new patients/mo. Income source: 15% insurance, 15% cash and 70% medi-cal (Pedo). 100% patient referral. Equipment is 4 to 10 years old. 23 years of Goodwill. Sellers own the building but not for sale. Collected approx. \$323,018 for 2009. Projecting approx. \$346,356 for 2010. **BUYER'S NET OF \$124,365.** Property ID #3081.

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I can schedule one appointment every minute and a half, which amounts to approximately \$457 just for prophylaxes, not including x-rays and exams. Exams and radiographs could add up to over \$120 per patient ($x 4 = \480.00). Add that to the crown I just scheduled for the patient who was in the office, and Trojan has just paid for itself in those fifteen minutes that I wasn't on hold with an insurance company. Instead, I would still be pressing buttons on the phone while trying to seize the opportunity to press "zero" for an associate to answer that one question the automated system can't answer which is already included in the Trojan report.

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8:00am to 4:00pm

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Syllabus and "Homework" included
14 CE Units

\$699 Limit 24 Dentists

Call SCAGD at 310-471-4916

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8:00am to 5:00pm

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8 CE Units

Tuition: AGD members \$195

Non-members \$245

Late registration add \$25

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Presents

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8 CE Units

Instructor: Brian Novy, DDS, Assistant Professor, Loma Linda University

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Registration Form for Course Date _____

Name _____ AGD # if member _____

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Fax _____ E-Mail _____ Course Date _____

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- **LAGUNA BEACH:** *For Sale* - General Dentistry Practice. 2008 Gross Receipts \$898K. 4 operator offices (3 available) 2,000 sq. ft. office. There are 4 days of hygiene. Practice has been in the same location for approx. 10 years. Owner is retiring.
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- **MURRIETA/TEMECULA:** *For Sale* - 2009 receipts were \$648,000. This 4 op, 1,500 sq. ft. office space with 4.5 days of hygiene. Average age of Dental Equip is 7 years. #14313
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- **OROVILLE:** *For Sale* - General Dentistry Practice. Owner dentist recently deceased. 2009 Collections \$770K. Very nice stand alone dental building in basement. 7 ops digital x-ray 5 days of hygiene, Bldg 3,000 sq. ft. Basement 540 sq. ft. Temporary Dentist in place. #14310
- **PALM SPRINGS:** *For Immediate Sale* - General Dentistry Practice. 2008 Gross Receipts \$500K w/adj. net income of \$346K. Highly desirable location with 4 ops. Laser, and Intra-oral camera. 5 days of hygiene. Owner recently deceased.
- **PLUMAS COUNTY:** *For Sale* - 3 equipped ops. Space available for 4th op. 1245 sq. ft. office in good location. 2009 gross receipts \$475K. Practice in present location over 50 years. Owner is retiring. #14318
- **RED BLUFF:** *For Sale* - General Dental Practice "REDUCED PRICE" Facility overlooks the Sacramento River. 3,500 sq. ft. has 8 ops, 10 hygiene days. Appraised Value or Best Offer. Historically Gross Receipts have been over \$1 Mil per year. 100% financing available. Sale of Building (optional) #14252
- **REDDING:** *For Sale* - Owner looking for Assoc. trans. into Partnership w/Buy-Out. GR \$1 Million dollars income \$436K. 5.5 days hygiene, 2,200 sq. ft. #14293
- **RENO:** *For Sale* - General Dentistry Practice and Dental Building: 2009 Gross Receipts \$517K with adjusted net income of \$165K. 4 1/2 hygiene days/week. 1,800 sq. ft. with 6 equipped ops (7 Avail). Dentrix software, Pano. Practice has been in its present location for 40 years. Owner retiring.
- **ROSEVILLE:** *For Sale* - General Dentistry Practice. Great Location. 2009 GR \$900K with adjusted net income of \$300K. 1975 sq. ft. with 4 ops, 8 days hygiene/wk. Digital, Intraoral camera, Dentrix, Trojan, fiber optics, P & C chairs - all less than 5 years old. Owner is retiring.
- **SAN FRANCISCO:** *For Sale* - Patient Base for Sale - Owner passed away last June and the practice has continued on 4 days a week with an associate. Lease can't be renewed. There are approx. 1,000 active patients in the practice. The patient base can be purchased at no risk to buyer since the purchase price is paid according to the receipts collected on the patients that transfer. #14312
- **SAN DIEGO:** *For Sale* - General Dentistry Practice. This office is plumbed for 4 ops. 3 ops. are equipped with Promo Equipment. Lease is \$2,200 per month. 2009 receipts were \$185,645. PPO and Fee for service practice. #14315
- **SAN DIEGO/CITY HEIGHTS:** *For Sale* - General Dentistry practice. Owner has operated in same location for 12 years. Approx. 1,000 active patients, panoramic X-ray, Intra Oral Camera, in this 3-chair office. #14321
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- **SOUTH LAKE TAHOE:** *For Sale* - General Dentistry Practice. Office is 647 sq. ft. w/3 ops. Practice has been in its present location for the past 26 years. Owner to retire. #14277
- **TORRANCE:** *For Sale* - General Dentistry Practice: Owner has operated in same location for 20 years. Approx. 1,000 active patients, 1,080 sq. ft., Brian System, and CamSight software in this 2 equipped, 3 available-chair office. 2009 Gross receipts \$434K with 38% overhead. Owner relocating. #14320

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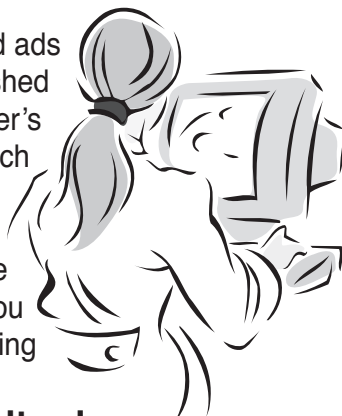
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James T., DMD

Timothy G. Giroux
DDS/Broker

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Timothy G. Giroux, DDS is currently the Owner & Broker at **Western Practice Sales** (westernpracticesales.com) and a member of the nationally recognized dental organization, ADS Transitions. A graduate of Creighton University, School of Dentistry (1983), he and his wife, Mona Chang, DDS (LLUSD 1984) were in private practice together for 15 years in Scottsdale, AZ, before establishing their home in northern California.

Questions? Email them directly to **Timothy G. Giroux, DDS :**
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We've gone digital Velopex film processor-runs great. Best offer takes it. 714-898-4425 or jcole.dds@verizon.net.

GO DIGITAL We will come into your office, install a digital xray sensor, computer, monitor, on a cart, intra oral camera, practice management software, train your staff, and get you going...all for only \$7,495. Call 800-273-5033.

Need dentist to help build practice working tuesday and friday in huntington park. Email nam.m.phan@gmail.com or call 6176532216 if interested.

I AM AMAZED!

I placed a reader ad at dentaltrader.com seeking staff for my practice. The ad had been on The Dental Trader website for only 10 minutes when I got the call that filled the position. I tell my colleagues, "If you want results...advertise in The Dental Trader! It works!!"

Thanks,
Dr. Kevin Lochona
Margarita Dental

FOR SALE Pouches all sizes; Bibs; Saliva/Evacuator suction; Ear loops; Bite trays; Midmark speed clean; much more. (714)553-1543.

Newly construct dental office for share or lease digital x-ray, beautiful office 2630 San Gabriel Blvd rosemead ca 91770 626-675-5005.

SPECIALISTS TAKE A LOOK GPS OK TOO! Orange County Leaseholds for sale. Brand new built out space, granite counter tops, 5 operatories in beautiful area of Anaheim Hills. Wifi ready/completely networked, ready for equipment. Gp next door. Great signage. Private surgical exit. ahdentaloffice@gmail.com.

Orthodontist needed to share space in LA office 6 operatories. Will refer patients (ins/DentiCal). Please call 310-880-4447.

BIDENT BIOPOLAR ELECTROSURGERY UNIT No current spread to adjacent areas, rarely used. Unit plus tips- \$2500 (\$3850 new) (805)983-3131.

ENCINO OFFICE AVAILABLE FOR SUBLEASE Beautiful setup, excellent location. Great for specialists. Available for sublease 2-3 days/week. Email encinodds@gmail.com.

PEDODONTIST Brand new, beautiful 1700 SF office space available for Pedodontist in El Monte California. VERY LOW LEASE!!! Call 310 994-3999.

Female dentist with 2+ years of expreience, great patient skills looking for part time position. 818-358-2079 or cell 443-928-8336 farnoosh_tabesh@yahoo.com.

Dentist/Specialist looking to rent out space or office to specialist on Mon or Thurs. All digital chartless office. bristol.dental@yahoo.com.

"YOU ARE NOT A FICO NUMBER TO US DOCTOR!" California General Bank, John Drake 626-204-2471.

PRACTICE FOR SALE #3227 - Orange County - GP - HMO - Gross \$1.3 million. Modern multi Op office. Good lease. Seller will stay 3+ yrs. Buyer to manage/with specialists should Gross \$2 mil. F.P. \$1,250,000. Call PPS (714) 832-0230.



Tri-County Dental Society Presents...
"Technology, Science and Leadership:
Tools for Enhancing the Dental Practice"
Symposium
October 29-30, 2010

Friday, October 29
All Day Session
8:00 am—5:30 pm

**SLEEP APNEA CONSIDERATIONS
 IN THE DENTAL OFFICE**

Kent Smith, DDS

D-H-A-O

7 CEUs/CORE

Time: Friday/Saturday
8:00 am—5:30 pm
7 CEUs possible per day

Location:
Morongo Casino, Resort Spa
Cabazon, CA

Saturday Morning

**RISKY BUSINESS: THE ROLE OF CARIES RISK ASSESSMENT IN
 MINIMALLY INVASIVE DENTISTRY**

Mike Brewer, BS

8:00 am—noon

H

4 CEUs/CORE Class Code 1

TEMPORIZATION (A Hands-on Workshop)

Ken Levine

8:00 am—10:00 am

A

2 CEUs/CORE Class Code 2

**ADHESION AND BONDING SOLUTIONS FOR INDIRECT AND
 DIRECT RESTORATIONS**

Afshin Falsafi, PhD, and Brian Shukla, BS, MS

(Dental Chemists from 3M ESPE Dental Products)

8:00 am—10:00 am

D

2 CEUs/CORE Class Code 3

THE OPTIMAL DENTAL EXPERIENCE

David Chotiner, DDS

10:30—12 noon

D-A-O

1.5 CEUs/CORE Class Code 4

Saturday, 1:30—3:00 pm

Breakout Sessions (please choose one)

WORKING AS A TEAM TO RECOVER FROM THE RECESSION

Debra Quarles

H-A-O

1.5 CEUs/20% Class Code 5

RECOVERING FROM THE RECESSION FOR THE DENTIST

Lenora Milligan

D

1.5 CEUs/20% Class Code 6

**DIAGNOSTIC CONSIDERATIONS TO AVOID TROUBLE WITH
 ORTHODONTIC ALIGNERS**

Todd Ehrler, DDS, MS

D

1.5 CEUs/CORE Class Code 7

Saturday, 3:30—5:30 pm

Breakout Sessions (please choose one)

TRAUMA TO ANTERIOR TEETH

Linda Tran, DDS, MBA

D-H-A

2 CEUs/CORE Class Code 8

3D IMAGING: EXCELLENCE OF CARE IN DENTISTRY

Bruno Correa de Azevedo, DDS, MS

D-H-A

2 CEUs/CORE Class Code 9

**PEDIATRIC BEHAVIOR MANAGEMENT FOR THE GENERAL
 PRACTITIONER**

Rick J. Nichols, DDS

D-H-A-O

2 CEUs/CORE Class Code 10

Course recommendations:

D-Dentist; H-Hygienist; A-Assistant; O-Office Staff

Go to www.TCDS.org for more information

“Technology, Science and Leadership: Tools for Enhancing the Dental Practice”

Featured Program Friday, October 29, 2010

“SLEEP APNEA CONSIDERATIONS IN THE DENTAL OFFICE”

Kent Smith, DDS



This program is for everyone in the dental office. From the basics of sleep to office protocol for treating breathing disorders in your office. Dr. Kent Smith will present a day full of information that you'll be able to utilize as soon as you return to your office. His presentation will help you recognize the signs, symptoms and sequelae of obstructive sleep apnea. You'll learn what items to include on your health history which will help identify patients in your practice who are at risk and how to examine the sleep apneic. He will discuss the different types of oral appliances for treating the sleep disordered patient as well as the side effects of the appliances.

ATTENDEE REGISTRATION FORM

Two-day symposium fee until September 1, 2010:

ADA/CDA member: \$450.00
Non-Member: \$550.00
Auxiliary/Retired: \$150.00
Dental Students: \$25.00

After September 1, tuition increases by \$50/DDS; \$15/Aux/Retired

Cancellation Policy: Cancellations must be made by Sept. 15.

No refunds after Sept. 15.

How to register:

Online: TCDS.org or Annah@tcds.org

Fax: (909) 370-4478

Phone: (909) 370-2112/(800) 287-8237

Mail: Tri-County Dental Society

952 S. Mt. Vernon Ave., Suite A, Colton, CA 92324

(REGISTRATION ON FRIDAY FROM 7:00—8:00 am)

Please list the class codes for the meetings you would plan to attend below:

Friday, October 29, Class Code: _____

Saturday, October 30: Class Codes: _____

Primary Registrants Name: _____

Address: _____

Phone #: _____ Email: _____

Amt. Pd. _____ Method of payment: _____ Visa _____ MC _____ Discover _____ Check

Card #: _____ Exp. Date: _____ 3-digit code: _____



Hotel Reservations / Preferred Rate

To make hotel reservations at Morongo Casino, Resort & Spa, call (800) 252-4499.

A limited number of rooms are being held until September 28, 2010, at a single/double room rate of \$129. Please contact the hotel as early as possible to ensure you receive this preferred rate.

If you have any questions, call Annah at (909) 370-2112 or (800) 287-8237 or email: Annah@tcds.org



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Dr. David Remple: "I have used Mr. Caudill to renew my Lease and negotiate on my behalf, Mr. Caudill did a great job for me and even got me a flooring allowance, I recommend him highly."

Dr. Gary Klugman: "Professional, knowledgeable and knows how to negotiate. I cannot imagine using anyone else - PERIOD."

Dr. Lorna Okada: "I was referred to Mr. Caudill from another respected colleague who used his service. He did exactly as promised, was diligent, professional and thorough, I recommend him highly."

Dr. Jay Napeloni: "I had an excellent experience with Mr. Caudill; he was responsive to all my calls and questions. I bought a Practice he listed and he was just great to work with, professional and responsive, highly recommended."

Dr. M.M.: "When I gave Mr. Caudill the listing I had a specific date in mind to close, he got me a buyer quick and my office closed even before the time I targeted, I saved \$30,000 in commissions and was very impressed. Mr. Caudill did exactly what he said he would do, was very cost effective, professional and performed as promised."

References upon request

Save thousands of dollars in commissions and get the very personalized service a smaller firm can provide.

NEW LISTINGS

PALM DESERT - 4 Ops, all Atec Equipted, a showcase office, near El Paseo, Highway 111 exposure, great signage did \$1.3M, Seller + Associate, PPO and Cash Office, looking for a perfect office in a perfect location, call me (951) 314-5542.

BURBANK, CA - 2 Ops, Burbank Village area, nice Practice Office Bldg., Asking \$185,000.

LOS ANGELES - (NO PATIENTS, JUST LOCATION) 13 Ops (8 furnished), Office Building with signage, Asking \$240,000, Excellent location in the Hispanic area.

COMING SOON - Los Angeles, West Covina and OC.

See additional Practice Sale Listings on
 my web page: www.caudillpracticesales.com



Steven D. Caudill
 Owner/Broker

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ORTHO DENTAL ASSITANT needed for offices in San Jose area. At least 3 years experience required. Fax: 408-493-4585.

"They were clear concise and had a good knowledge of the law in this highly specific area. I would recommend Wood and Delgado above all other attorneys. The others didn't compare." Nicholas N. Gadler, D.D.S., San Diego, California-See our ad on Pg. 2.

Looking for spanish speaking biller aware of denti-cal and ppo to work in huntington park. email nam.m.phan@gmail.com or call 6176532216.

ORAL SURGERY, SOUTH OC Unbelievable Location in South Orange County! Asking \$195,000. Select Practice Services, 714-421-4407.

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SEALANTS, X-RAY LICENSE AND CORONAL POLISH-
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Are you GENERAL DENTIST with molar endo and extractions experience and at least 2 years of hands-on experience. Fax: 408-493-4585.

FOR SALE BRAND NEW PRACTICE LOCATED ON TEMECULA PKWY NEXT TO KOHLS/WALMART. 3 OPS FULLY EQUIPPED. CONTACT (714)553-1543.

DENTAL OFFICE 5-operatory, fully equipped 1800 sq ft facility available in the heart of Tarzana. Location only. No charts. Contact: venturadental@yahoo.com.

SUB-LEASE DENTAL OFFICE IN DOWNTOWN LOS ANGELES AND LAKE FOREST IN ORANGE COUNTY. CALL (949)400-4677 OR shaneetamad@yahoo.com.

Urban Renewal Construction Do you need a contractor with the vision to design, build and equip your dental office to your standards and budget. Call (949) 632-2648.

High Tech Dental Office seeking Dental Assitant/RDA will train for a parttime positon. Please call Jackie at 949-454-7474 or you can fax your resume 949-454-7477.

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FOR SALE SDI 500 caps/2 sp reg.set exp. 2016 \$295 ea. Midmark speed clean soln \$11 ea. Contact (714)553-1543.

LANCASTER Dental Office for Sale, established 25+ years, 2 story prof. bldg. good visibility 5 ops. plumbed 4 eq. in 2000+ sq. ft grossing 320+ k in 2009, 2 days/week great potential, Ins. & cash only, motivated seller, Bargain Price Only 170 K, 818-554-5629 (no broker save money).

General dentist graduated cairo Univ 2001 and LLU 2010. looking for job in san diego area. 760-216-8052.

You won't believe how far implantology has come in recent years. Learn the skills of this simple and profitable procedure and watch your production numbers soar with very little added chairtime. Ask for THE DENTAL TRADER DISCOUNT for additional savings on Implantology Seminars. Visit <http://implantologyseminars.com> or call 888 823 5553.

Orthodontist needed Orthodontist needed in Los Angeles, Board Eligible or Certified, two days per month. Email your Info to Info@rdaschool.com.

NEEDED immediately DDS for Hygiene only. p/t. Great staff and easy patients. Ask for Maria 818 365 7191 SFV area Thanks!

Torrance or Upland locations Associates needed. Lots of new patients. Minimum 4 years experience. Contact Danny Lee, allcaredentalla@gmail.com.

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Bonding problems? Learn the chemistry from industry chemists at the Tri-County Symposium, 14 hrs CE. Oct, 29, 30. www.TCDS.org, 800.287.8237.

Dentists/Specialist Experienced only for high end fee for service in Palm Desert & Irvine Unique Affiliation Opportunity in a dream dental practice Email resume to Naz-erids@Cornerstonedentistry.com.

SOUTH GATE Dental practice for sale. Excellent location. Low rent. Hispanic area. No patient records. 30K call 323-351-3383.

Spanish speaking front office w/ back office capabilities needed in Santa Ana. Fax resume to (714)541-9207 or email dralexanderdds@yahoo.com.

PRACTICE FOR SALE/GARDEN GROVE Equip w/ charts in busy strip center California Practice Sales, Inc. Phone: 714-639-2775.

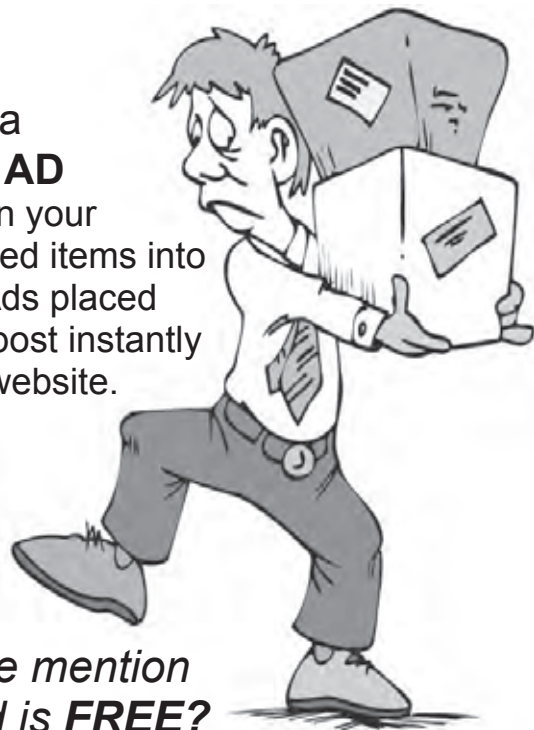
Dentist seeking practice from retiring dentist. No Broker needed. Email: Fresno.Dentist.DDS@gmail.com or 559-285-7297.

ATTENTION Dental Specialists Labs, CPA's, etc.--UNBELIEVABLY CHEAP RENT. Great North OC office space next to busy Dentist. Smile@BeverlyDentistry.com.

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General Dentist looking to work wed/sat or both. 323 585 2777 or email nam.m.phan@gmail.com.

NEW DENTAL PRACTICE FOR SALE \$225k, WITH FEW CHARTS. 2 BLOCKS FROM BEACH IN SAN DIEGO. MOVING SALE 619 925 1565.

Looking to buy rotary files protaper and endo files, email nam.m.phan@gmail.com or call 6176532216.

GENDEX Orthoralix 9000 Digital Pano and Ceph X-ray Unit For Sale. Available July 2nd. Email chasityrd@aol.com or call 858-451-0200.

NOTICE OF DATE CHANGE

SF-CDA Convention

The dates for the
San Francisco CDA
have been changed to
September 9-11, 2010.

*The dates were changed after printing of the
free 2010 Dental Trader Wall Calendar
sent to you last year.*

The exhibit hall dates and hours for
CDA 2010 San Francisco are as follows:
Thursday, Sept. 9, 10:00am - 6:00pm
Friday, Sept. 10, 9:30am - 5:30pm
Saturday, Sept. 11, 9:30am - 4:00pm

Please note the change.

Thank you,

The Dental Trader

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Caudill & Associates (New Listing) BURBANK 2 Ops, Office Building, Asking \$185,000, Excellent location in the Burbank Village area, Call (951) 314-5542 Broker. www.caudillpracticesales.com.

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Private dental office in Buena Park is looking for a part-time dental assistant. Contact drsuh@hotmail.com.

Looking for marketer with experience in huntington park. Email resume to nam.m.phan@gmail.com or fax to 323 582 2245.

Canoga Park Retiring dentist. 1500 sq.ft. 4 Operatories. 2 X-Ray Machines. All insurances and cash. \$150k. Email Shruti- smadhure@gmail.com.

KERN COUNTY, CA (New Listing!) Well established, 6 op GP with a great location for the dentist desiring a rural lifestyle. 2009 collections over \$523,000 with amazing growth potential. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

ORAL SURGERY/MULTI-SPECIALTY OFFICE FOR LEASE IN TUSTIN,CA! Beautiful, plumbed, and remodeled location at 1076 E 1st. 2539 square feet, 6 ops,surgical suite, and recovery room. See pictures, floorplan, and information at www.tustinoffice4lease.com or call 714 606-9194, or 949 338-2112 during July 2010. Available 8/2010.

SLEEP APNEA What do you know? Learn at Tri-County Symposium, Oct 29, 30. www.TCDS.org, 800.287.8237.

NORTH HOLLYWOOD For Sale-General Dentistry Practice.'09 GR \$642K adjusted net income of \$251K. 3 operatories, (plumbed for 4),1350 sq ft in shopping center, very busy intersection/corner. Intra oral camera, laser, Easy Dental software. Owner relocating. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S.800-519-3458.

PRACTICE FOR SALE #3240 – Redlands – GP Estb – 5 Ops, shopping center. Great lease. \$1.00 sq. ft. Grossing \$300k. FP. \$330k. Call PPS (714) 832-0230.

"If efficiency is important in your practice, then Trojan is an invaluable tool. The information that you can access in Trojan within seconds allows you to schedule Hygiene appointments and treatment for your patients with confidence. You can not only let them know if procedures are covered, but the frequency and their estimated portion due. Trojan is like having your own 'insurance specialist' right in your office." Jill Bishop, Office Manager. Call Trojan Professional Services, ask for Asa Nelson 800-451-9723 ext 6074 or visit trojanonline.com.

PRACTICE FOR SALE Temecula (NEW!) Tenant Improvements & Equipment. 5 equipped Ops, ADEC Cabinetry, 2 X-Rays. Prof Bldg. 80K!! SDPS: 760-599-7828.

Has your practice netted less in the last two years? Looking to restore and/or increase your production? Earn \$250K annually with implants. See our full page ad. Visit <http://implantologyseminars.com> or call 888 823 5553. Ask for THE DENTAL TRADER DISCOUNT for additional savings on Implantology Seminars.

Office Manager/Tx Coordinator needed for Rosemead office. You develop the office and share the profit. Excellent facility, location, and exposure. Bilingual preferred. Must be willing to invest time and energy. Some HMO. Collected \$650,000 last year. This year similar production. fax resume 626-5748948.

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PRACTICE FOR SALE/BAKERSFIELD 2,000 sq ft ste w/ 6 eq ops NET \$124K California Practice Sales, Inc. Phone: 714-639-2775.

DIGITAL X-RAY SENSOR SPECIAL Buy one complete Eva Sensor Kit at \$4,995 and get a 2nd sensor for only \$3,995. While supplies last. Call 800-273-5033.

HIGHLAND #2 (3) op G.P. for sale in a shop. ctr. w exposure & signage. 2009 Gross Collect. \$447K+ on a (3) day wk. Mixed pt. base. Low rent. D&M Practice Sales 818.591.1401 License # 01172430

VALENCIA PRACTICE FOR SALE Collects \$380,000/year with a net income of \$180,000/year on 3 days per week. 4 ops in a shopping center. Asking \$265,000. Call Kurt Skarin 805-777-7707.

SAN DIEGO TWELVE Dental Practice Brokers try to sell dental practices in San Diego. However, ONE Practice Broker is responsible for selling almost 70% of all the practices in San Diego. We produce results that no one else can come close to. Ask for our list of recently sold practices. Ken Rubin Dental Practice Sales (619) 299-6161. www.krpracticesales.com.

SUN CITY (between Perris and Murrieta on rte 215) PRACTICE FOR SALE - Private General practice with 4 fully equipped operatories in one story professional building - 2009 gross collections of \$573,000 - all cash practice - owner death forces quick sale- 20 years goodwill - Thomas & Fees Practice Sales (714) 544-4341.

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San Diego Multispecialty, Established over 30 yrs and growing, 1600 sq ft, five ops, collection first 6 months 2010 \$450K. eifle12@yahoo.com.

FOUNTAIN VALLEY Asking \$535,000. Doctor retiring after 40 years. Very active area with few dentists! Select Practice Services, 714-421-4407 www.BetteRobin.com.

(EI) Emotional Intelligence study club forming. Improve interpersonal communication with facilitator, Shurli Wilkinson. No cost first gathering June 5th. info@wiedermanpotter.com.

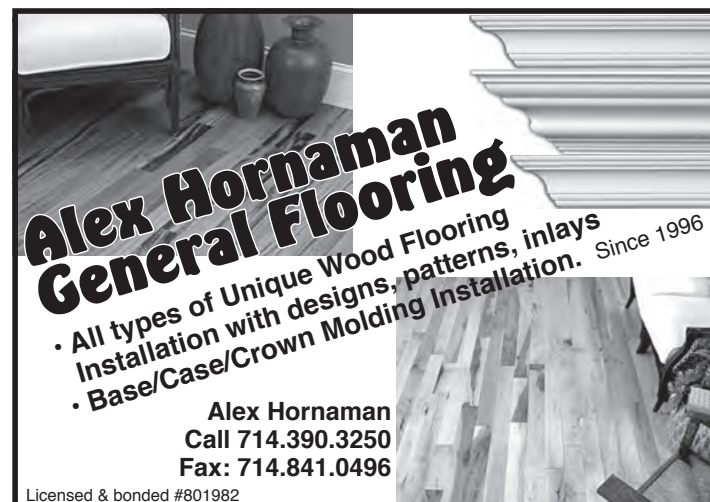
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Brea Practice 4 Operatories - SOLD

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**Los Angeles County Biocompatible Dental
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Newport Beach Practice 5 Operatories

Orange County Shared Dental Offices - 8 Operatories

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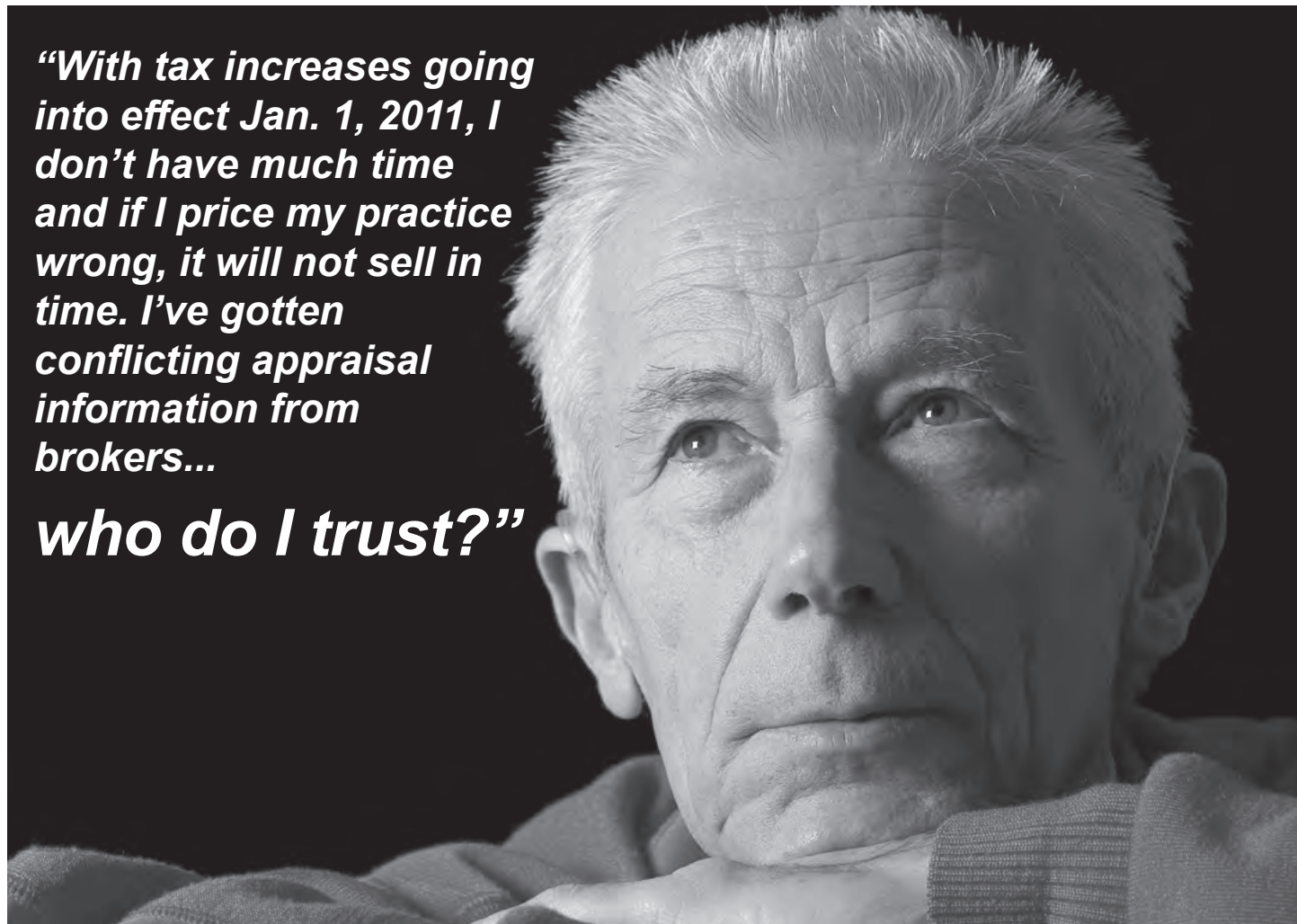
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