

# THE Dental Trader

VOL. 6 NO. 8 • AUGUST '09  
So. Calif. Edition

Ph: 877-888-4237 • Fax: 949-498-1198  
DentalTrader.com

**FREE ADS FOR DENTISTS  
& STAFF!**

*Buy, Sell or Trade all things Dental*



## Special #1 only \$7,495

EVA #2 Digital X-ray Sensor	\$8,000
Rinn Positioners, Dock & Sheaths	590
Dell Computer & 20" Monitor	895
TPC Mobile Wooden Cart	250
EZ Intra-Oral Camera	1,000
EZ 2000 Prac. Mgmt. Software	2,395
EZ Perio Chart & Image Software	1,000
Digital Imaging Training Onsite	500
Regular Price	\$14,630

## Special #2 only \$10,895

EVA #1 and #2 Digital Sensors	\$13,000
Rinn Positioners, Dock & Sheaths	590
EZ 2000 Prac. Mgmt. Software	2,395
EZ Perio Chart & Image Software	1,000
Digital Imaging Training Onsite	500
Regular Price:	\$17,485

See us at CDA  
San Francisco  
Booth #1311  
Sept. 11-13, 2009

## Special #3 only \$3,895

Dent-X Endos DC	
Digital X-ray Overhead	
Scissor Arm Unit	\$5,950
Regular Price:	\$5,950

**Hot  
Summer  
Specials**

**CALL TODAY!  
800-273-5033**

**#1 Rated  
By the ADA\***

- FREE TRAINING
- FREE SUPPORT
- FREE UPDATES



**FULLY FEATURED  
SOFTWARE ONLY**  
\$1,495 (REG. \$2,395)

EZ 2000 #1 Rated Dental Practice Mgmt. Software, Billing, Denti-Cal, Eclaims, Scheduling, Statements, Claims Tracking, Recall, (optional Perio Charting, X-ray and Intra-oral Camera Capture) & more!

\*based on ADA online survey of practice mgmt. software with over 5,000 users, costing under \$2,500; free support & updates 1st year.

Obtain patient benefits  
in seconds with optional  
integrated **BENEFIT SERVICE**  
by Trojan Professional Services!

Free Demo @  
[www.ez2000software.com](http://www.ez2000software.com)

# THE TRANSITION EXPERTS

*We have closed more dental practice transactions than any other firm in the country!*

**SELLERS – FOUND YOUR BUYER  
WITHOUT A BROKER?**

**BUYERS – FOUND A NON-BROKERED  
DENTAL PRACTICE?**

**PARTICIPATING IN A BUY-IN?**

**SAVE MONEY. SAVE TIME.**

**CALL US TODAY FOR A FIXED FEE.  
YOU DON'T CLOSE, YOU DON'T PAY!**

*“Best return on investment ever!”*

Dr. Moni Mosharaf, Orange, Anaheim and Aliso Viejo, California

**Loan Workouts • Business Transactions • Dental Board Defense  
• Lease Negotiations • Estate Planning**

## WOOD & DELGADO

*Attorneys At Law*

**The Authority in Dental Law**

Offices in Irvine, San Francisco & Temecula

**Toll Free: 800-499-1474**

**Fax: 800-511-2138**

Visit our website at:

**[www.dentalattorneys.com](http://www.dentalattorneys.com)**

*Represented over 3500 dentists*

Look online for upcoming CE courses in your area



Jason P. Wood  
Attorney at Law

Patrick J. Wood  
Attorney at Law

Charles X. Delgado  
Attorney at Law

Jason P. Wood  
Attorney at Law



Patrick J. Wood  
Attorney at Law

# Reduce Your 2009 Tax Bill By Investing In Your Practice!\*



Get your complimentary  
Project Planner at  
[www.matsco.com/  
DQ309CDT](http://www.matsco.com/DQ309CDT)

Take advantage of this year's Section 179 maximum deduction of \$250,000 to increase practice value, better serve your patients and increase cash flow:

- Equip unused operatories
- Upgrade dental equipment or technology
- Remodel or expand your office

Finance with Matsco to maximize your investment.  
Contact your Financing Officer today.

Visit us at **CDA Booth 237**

\* Matsco does not provide tax advice. Consult with a qualified tax specialist about the tax ramifications of any equipment or other fixed asset purchase.

All practice financing is subject to credit approval.

© 2009 Wells Fargo Bank N.A. All rights reserved. Matsco is a registered trademark of Wells Fargo Bank N.A.

ADA is a registered trademark of the American Dental Association. ADA Business Resources is a service mark of the American Dental Association. ADA Business Resources is a program brought to you by ADA Business Enterprises, Inc., a wholly owned subsidiary of the American Dental Association.

Matsco is the only practice financing company endorsed by

**ADA**

**Business Resources™**

Connecting dentists with business solutions



**m a t s c o**

A Wells Fargo Company

Our practice financing experts will help you achieve your goals. **Call today:**

## Practice Acquisitions

Sina Mansouri  
888.220.7321

Sandy Vargas  
800.326.0376

## Practice Start-ups, Expansions & Equipment

Mike Healey  
800.861.5984

**Nearly new PeriPro III** XRay processor \$2000-. Lumacool whitening system light w/remote \$1500-. 714-257-9200 Dr. Bhatia.

**I need Ortho instruments** Please call 909-732-8786.

**Glendale** space for lease or share, full or part time. 1128 N. Brand Blvd. (818)952-1005.

**Space for lease** in Rancho Santa Margarita CA call 949-683-5411.

**Poloriod Camera** Macro 5 SLR 1200. \$550 OBO. Jamie (714)529-1311.

**Brand New** Vita Easy Shade \$1000.00 nixontiff@msn.com.

**10+ yrs Experienced in Korea** Ready to work in CA as Beginner. Bilingual without doubt. Willing to Move 253-582-5332.

**Beverly Hills** space to share/rent. call David @ 310 463-8144.

**Receptionist needed** for a dental office in palm desert area. please fax resume to 760-772-7085.

**State-of-the-art practice** in OC for sale. Cheap rent, prime street, busy traffic, 4 ops 3 equipped. (714)889-1263.

**WANTED - CERAMIST** for dental lab in POMONA, FT/PT 2 yrs experience required. (909)896-8608, (909)868-6669.

**South Orange County** dental office for rent for specialists. \$500 per day. Call 949-586-9800.

**Panoramic** PC 1000. Excellent shape. Just services \$3500.00. Must pick up. dnourishad@aol.com 310-435-2600.

**Dental Practice for RENT** in Vallejo, CA. 1350 sq. ft. Near Hospital and Marine World. For more details call, 707-384-3298.

**Waterlase laser for sale** barely used, or trade for a T-sach, contact Lillian Barrera 530 701 7148.

**ORTHODONTIST** needed to work part time in new Los Angeles and S.F. Valley dental offices. Contact Nancy (310)571-3000.

**ISOLITE SYSTEM** NEW, NEVER USED. \$800. CALL 714 731 7737.

**GP dentist** with 15 years ortho experience, semi-retired available 4+ days a month or to cover for days off. 626-575-7565.

**Front person/dental assistant needed** for an office in palm desert area. please call 818-4374666.

**PRACTICE FOR SALE** #3192 – Bakersfield – Low Overhead. Grossing \$70k per month. 4 Ops. Free standing building may be available. Full Price \$50,000. Call P.P.S (714) 832-0230.

**Poloroid Camera** Macro 5 SLR 1200. Great Condition. \$550 OBO. Jamie 714-529-1311.



**CA REPRESENTATIVE  
FOR THE NATIONAL  
ASSOCIATION OF PRACTICE  
BROKERS (NAPB)**



Paul Maimone Broker/Owner  
CA Broker #01172430

**FRESNO COUNTY**

**FRESNO COUNTY #1** - (3) op G.P. Only private dentist in smaller town. 2008 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

**KERN COUNTY**

**BAKERSFIELD #20** - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwilt. Approx 25 new pts/mos. Seller retiring. **PENDING**

**SOUTHERN KERN COUNTY** - Smaller town w limited competition. (6) op comuterized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. Low overhead/high net income. "Be a Big Fish in a Small Pond".

**LOS ANGELES COUNTY**

**ANTELOPE VALLEY #2** - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal pt. base. Gross Collect \$260K+/yr. p.t. **Price Reduction.**

**ARCADIA** - (4) op computerized G.P. located in a well known, easily accessible medical dental bldg. on a main blvd. Cash/Ins/PPO with no HMO's or Denti-Cal. Gross Collect \$315K+/yr on a (4) day wk. **NEW**

**BALDWIN PARK #2** - (5) op computerized G.P. (4) ops eqt'd. 5th plumbed. Cash/Ins/PPO/Denti-Cal pts. In a strip ctr w good signage/visibility. Easy Dental s/w. 2008 Gross Collect approx. \$230K p.t. Can do more f.t.

**CHATSWORTH - BUILD TO SUIT** 1,500 sq ft dental office in a strip ctr. on a high traffic corner. Zoning approved for 5-6 ops. Excellent visibility/signage.

**GLENDALE** - Extremely motivated Seller wishes to sell their (4) op (2 eqt'd & 2 plumbed) G.P. office located in a free standing bldg with exposure & visibility. Mixed patient base. Gross Collect \$110K+ on (1-2) days/wk. **Price Reduction.**

**HUNTINGTON PARK** - (4) op G.P. located in a strip ctr w good signage/visibility & parking. Cash/Ins/PPO/Denti-Cal pts. Gross Collect \$230K+/yr p.t.

**MISSION HILLS** - (5) op turnkey office. (4) ops eqt'd, (5)th op plumbed. Located in an upscale, well known & well located prof. bldg. A-Dec equipt, pano & plumbed for central nitrous. Sale includes T.I. S's to freshen up the office. Priced less than build out & equipt replacement cost. **NEW**

**SANTA CLARITA VALLEY** - HERE'S THE ONE YOU'VE BEEN WAITING FOR!! (11) op computerized G.P. (10) ops eqt'd, 11th op plumbed. In a well known prof. bldg. with great signage! Cash/Ins/PPO/HMO and small amt of Denti-Cal. Gross Collect of \$1.6M+/yr. Cap Cks of \$13K-\$15K/mos. Refers out Diff. O.S., Perio & Ortho. Pract can be easily grown to \$2.5M+/yr by adding more hygiene, specialists, and advertising. **NEW**

**TARZANA** - (3) op computerized G.P. Located in a busy shop ctr. Excell. exposure/visibility/signage. Cash/Ins/PPO/HMO pts. 2008 Gross Collect approx. \$600K+ on a (3) day wk. Seller collect. \$960K f.t. in 2006 before her pregnancy. Tremendous upside. **PENDING**

**WOODLAND HILLS** - (3) op computerized G.P. in a strip center on a main blvd. w excell exposure, visibility & signage. Digital x-rays & intra oral camera. Dentrix software. Cash/Ins/PPO only. No HMO's & no Denti-Cal. 1-800 Dentist provider. 2009 projected Gross Collect. of \$700K+. Seller is taking an academic position but will transition. **NEW**

**RIVERSIDE COUNTY**

**SOUTHWEST RIVERSIDE COUNTY** - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

**ORANGE COUNTY**

**ANAHEIM** - (3) op computerized G.P. Low overhead office. Cash/Ins/PPO/Denti-Cal patient base. Annual Gross Collections exceed \$260K/yr on p.t. schedule. **NEW**

**SANTA BARBARA COUNTY**

**SANTA BARBARA ORTHO PRACTICE & CONDO** - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

**SAN BERNARDINO COUNTY**

**HIGHLAND** - (3) op G.P. 2 ops eqt'd with newer eqt, 3rd op plumbed and eqt'd with an older chair & an x-ray. Shop. Ctr. location. Cash/Ins/PPO & a very small % of Healthy Families. No HMO's & no Denti-Cal. (18) new pts./mos. Annual Gross Collect. approx \$250K on a (4) day wk. Seller has accepted a teaching position, but will help transition. **NEW**

**UPLAND** - (3) op computerized G.P. State of the art & drop dead gorgeous. Located in a shop. ctr. with exposure/visibility & signage. Digital X-Rays & networked ops. Like new Eqt. Open 1 1/2 years & has approx. 300 pts. Grossing \$6K-\$8K/mos on a p.t. schedule with no marketing. Seller moving.

**SAN DIEGO COUNTY**

**LA MESA #3** - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Gross Collect approx. \$750K.

**SAN LUIS OBISPO COUNTY**

**CENTRAL COAST BEACH TOWN** - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside. **SOLD**

**VENTURA COUNTY**

**VENTURA - MULTI SPECIALITY PRACT.** - (5) op comput. office in a one story prof. bldg. Digital x-rays & pano, paperless office, 3 1/2 yr old Belmont eqt. & (2) ceiling mt'd surgical microscopes. 2 days/wk Pedo, 3 days/mos O.S., 2 days/wk. Endo, & 1+ days/mos Perio. Cash/Ins/PPO/HMO/Healthy Family pt. base. 2008 Gross Collect \$540K+. **NEW**

**WESTLAKE VILLAGE** - Turnkey Office in a desirable upscale area, on the outer perimeter of a prof. bldg. Excellent exposure, visibility & signage. Drop dead gorgeous w marble floors, travertine counter tops, vaulted ceilings, & many designer touches. (3) ops of newer eqt. Computer networked & has digital x-rays. Sale includes dental eqt, furniture, fixtures, leaseholds & rights to the office lease. Seller moving to larger office. **NEW**

**NORTHERN CA \*\*\*NEW\*\*\***

**LODI** - (4) op comput. G.P. (3) ops eqt'd w new Belmont eqt & 4th op plumbed not eqt'd. Free stand bldg on a main street w exposure/visibility & signage. Cash/Ins/PPO & HMO. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental s/w. 2008 Gross Collections approx \$400K. Absentee owner. Will produce/net more w owner/operator.

**PETALUMA** - (2) op comput. G.P. eqt'd w new Belmont eqt. In a one story prof. bldg. Cash/Ins/PPO & HMO pt. Also has a (700) member Smile Saver Contract. No Denti-Cal. Cap check approx. \$3K/mos. Easy Dental s/w. 2008 Gross Collect \$400K+. Absentee owner.

**STOCKTON - WOW! \$20K+/mos CAP CHECK!!** (7) op computerized G.P. (3) ops equipped with new Belmont eqt. with (4) additional ops equipped with (4) year old eqt. Located in a two story prof. bldg. Cash/Ins/PPO and HMO Patient base. Monthly Cap check \$20K+/mos and No Denti-Cal! Easy Dental s/w. 2008 Gross Collections approx \$1.1M. Absentee owner.

**STOCKTON #2** - (4) op dental office. 3 ops eqt'd with 3 yr old eqt. 4th op plumbed. 2008 Gross Collect approx. \$337K on a (4) day wk. Mostly dentures. Easily converted to doing more general dentistry. Great location in town. Seller retiring. **NEW**

**UPCOMING PRACTICES FOR SALE**

Anaheim, Beverly Hills, Carlsbad, Corona, Covina, Fontana, La Jolla, Los Angeles, Montebello, Oceanside, Oxnard, Palmdale, Riverside, San Fernando Valley, Santa Ana, Santa Clarita, Tarzana, Torrance, Ventura Cty., Vista & West L.A.

**D&M SERVICES:**

- Practice Sales & Appraisals
- Practice Search & Matching Services
- Practice & Equipment Financing
- Locate & Negotiate Dental Lease Space
- Expert Witness Court Testimony
- Medical/Dental Bldg. Sales & Leasing
- Pre-Death and Disability Planning
- Pre-Sale Planning

**D&M "The Personalized  
Service Dental Broker®"**

P.O. Box #6681, WOODLAND HILLS, CA. 91365  
(866) 425-1877 Outside So. CA or (818) 591-1401 • www.dmppractice.com

08/09



# Buying A Practice? Expanding? Need New Equipment? Consolidation? Working Capital?

We have flexibility other lenders don't have and can offer you terms and rates that meet your specific needs. You don't need unnecessary financial pressure when purchasing your new practice -  
**you just need LCF.**

## LCF specializes in "NO STRESS LOANS"

One call will change the way you look at lending.  
Our Personable and Professional Staff will create the loan you want and secure your approval quickly.

Quick & Simple Phone-In Applications • Start-Up  
Expansion • Working Capital • Construction • Consolidation  
Real Estate • Equipment Financing • Practice Acquisition  
Low Rates • Flexible Terms  
No Hidden Fees • Deferred Payments  
Step Payments • Up to 30 Year Financing

For Fast & Friendly Service Call

**800-550-9228**

**LCF Financial Services • [www.lcffin.com](http://www.lcffin.com)**

A Division of LCF Financial Inc.

**General dentist needed** to work last week in August(8/24-8/28). Sherman Oaks private practice. Fax resume to 818-981-5097.

**PRACTICE FOR SALE** #3193 – Coming Up! Palm Springs/ Palm Desert – Grossing \$1 million in total. Register your interest with P.P.S. Call (714) 832-0230.

**Newly expanded periodontal office** looking dental assistant with some surgical experience. Competitive Pay. Computer & Dentrix knowledge preferred Fax yours @ 760-324-3130.

**ZOOM! ADVANCED POWER LAMP** \$800 OBO. Brand-new, used only 4 times. Pick-up from San Fernando Valley area. E-mail EMEDDS@yahoo.com.

**LOS ANGELES** Private practice in 1-story professional bldg.; excellent sign visibility; 3 ops in 1200 sq. ft.; some HMO; collects \$20K/mo. on part-time schedule; low sale price. Contact PSA Broker 818-999-9595.

**OS wanted** for busy dental office in Ventura area. Must have at least 2+ yrs exp. Please call Darlene @ 805-421-9925.

**Apollo 2hp dental vacuum** \$900 Apollo dental air compressor \$1400 Chemiclave \$200. Pan/ceph panoura \$1000 call 714-348-6284 lyndi.

**Belmont** 7 chair 12 years old, working condition will reupolster in buyer's color choice. \$750.00/buyer pick up. 818-890-1000.

**New Sirolaser** Only used once, includes 200' of extra fiber and machined handpiece. \$7700 OBO. Jamie 714-529-1311.

**Telicam I/O Camera** cart, printer, monitor \$150. Multicam I/O system, 2 carts, 2 printers, 2 monitors \$195. 818-784-2002.

**Beverly Hills** space to share/rent, Beautiful office in Class A building, call David @ 310 463-8144.

**BURBANK options** SALE/Buy-in/START FROM SCRATCH/ Move your practice!!! 1440 sq ft, main blvd. Great lease. Few patients; restarting! 818-848-5619.

**Wanted** Used good condition sinus lift kit, ridge split kit, trephine burs, periostomes, osteotomes, other implant related instruments. Lloyd 951-640-2720.

**2009 LLU Grad** seeking general dentist seeking a associate position. great interpersonal skills, will work with kids. contact 818-517-4047.

**Dental office for sale** in South Gate great location low rent call 323 263 3300 ask for Dr Barzallo.

**Panadent Articulator** with Face Bow in great condition, also other instruments never used 626-253-3674.

**General Dentist** with 2+ yrs exp needed for busy dental office in Ventura. HMO exp preferred. Please call Darlene @ 805-421-9925.

# The Qualifications you need... with the Flat Rates you want

## Credentials:

**Dartmouth College** (1981),  
Honors Program in Mathematics  
**USC Law School** (1984),  
top 20% graduate  
**US Tax Court** (1989)  
**Brokers License** (1998)  
Avvo Rated **"Superb"**

## Experience:

**25 year attorney,**  
**Practice Sale Specialist since 1992.**  
**50 DDS sales/purchases 100%**  
**personally completed in 2008.**



**Accessibility:** No appointment or retainer agreement is necessary to talk – just call! When you hire me, you work with me personally, not a paralegal or less experienced attorney. As I say in my ads: **"prompt and personalized service – guaranteed!"**

**Fee Structure:** I charge a flat rate for most of my services. Also, my "flat rate" services really ARE flat rate! No extra billing for exceeding a maximum number of hours – I even answer post-transaction contract questions!



*"Thank you for a fantastic job you did in helping my handle my practice transition, especially on such short notice. You were very professional, extremely timely and helped me achieve ownership of an incredible practice. I would highly recommend you to any dentist who needs legal counsel as someone who helps get the job done in a seamless manner. Although we did not even meet face to face, it was a pleasure to work with you."*

**David Buchan, DDS, San Clemente, CA**

**Visit my website: the new and improved TransDental.com!**

**Robert W. Olson, Jr., a Professional Corporation**  
**Attorney & Counselor at Law**

**831 State Street**  
**Santa Barbara, CA 93101**  
**www.transdental.com**

**Skype: RWOlsonJr**  
**Phone: 805.963.1120**  
**Email: RWO@transdental.com**



**New office** (5 ops), all digital equipment located in Modesto's busiest thoroughfare and Modesto Vintage Faire Mall. email: Kynguyen1@gmail.com.

**Air Techniques** A/T2000 plus Xray Developer w/ cover \$500.00 nixontiff@msn.com.

**FOR LEASE** Dental Space in Livermore, 2,400 sq ft, 7 ops, plumbing & cabinets, 2 offices, Great Lease Terms (925)548-5680.

**Associate Dentist** looking for p/t work east of 605 in IE and OC. Experience with molarendo and Ext. knbrowndds@hotmail.com.

**EXPERIENCED DDS** LOOKING FOR A PT ASSOCIATE POSITION IN ORANGE COUNTY. GREAT COMMUNICATION SKILLS & GREAT WITH KIDS. CONTACT ct\_move@yahoo.com.

**GET OUT OF THE RAT RACE** Prosperous Collegiate Community of CHICO, CA is home for over 40 years to this well respected stable dental practice. Seller retiring and entrusting you to carry on the legacy at this newly updated office. Equipment only ~ 5 years old (G-761) WPS 800-641-4179.

**PRACTICE FOR SALE** San Diego (El Cajon) General Practice with implants available. BUILDING also FOR SALE!! SDPS: 760-599-7828.

**RDA Wanted** Upland, CA. 5 Years experience minimum. Experience Dexis, Eaglesoft, ZOOM, x-ray. Bilingual-English/Spanish. Fax/Email resume 888-741-6009 manager@route66dental.com.

**Instrument sterilisation cassettes** for sale. small, medium, large sizes. price negotiable. please call 408-718-4784.

**Dental office for rent in Tustin** Call for details at (714) 505-7338.

**Dentist.PT needed** for busy office in LA county. Fair compensation. Call Dr.Kais at (562)-253-2353.

**I WANT TO PURCHASE A DENTAL OFFICE** in Hispanic area, min.4 ops, good location. E-mail: lilianac170@hotmail.com or call 805-418-7228.

**AUTOClave NEW** Delta XL 230V 10" ETL/ETLC Pelton & Crane Quality Assured. Contact: peggyranke@yahoo.com or (619) 698-4645.

**Dental Practice Sale** NorthTustinDental - 5ops - quick sale To build over 375k offered at 275k, below cost info@mapdentist.com.

**\$100,000 MORE PER YEAR** offering a dental assisting training program.We make it easy!!! No new patients. Full curriculum is provided. More information is available www.SchoolBuilderPlus.Com Offer Code Larry (626) 941-4636. Chris (562) 777-5913.

**Space for lease** or a dental office for sale in Culver City area, Please call 310-390-3566 ask for Shawn.

## Your Trusted Source for Practice Financing



*For more than 10 years, PPC LOAN has specialized in meeting the practice financing needs of California dentists.*

You can count on us for:

- Personalized one-on-one service
- 100% financing plus working capital
- Low, fixed interest rates
- No prepayment penalties

**Call us today to experience the PPC LOAN difference! (800) 456-2779**

**PPCLOAN™**  
ppcloan.com

**Don't refer your ENDO out** Keep the dollars in house. General Dentist with 30 years experience will come to your office as needed. Compensation per diem or per patient. Call 619-472-2065.

**IMPLANT MOTOR/SURGICAL KIT** WANTED. ANY BRAND OK. PLEASE CALL 310-880-4447.

**DENTAL EQUIPMENT FOR SALE** (MOVING). 2 BELMONT CHAIRS, DENTAL EZE, DUAL VACUUM, COPELAND COMPRESSOR MOTOR, 2HP VACUUM PUMP, LAB EQUIP, 3 DOCTOR & ASST STOOLS, 3 FILE CABINETS, RECEPTION ROOM CHAIRS, X-RAY VIEW BOXES. 310-787-1212.

**ARLETA** 1st floor location in strip center w/ample parking. Walk-in traffic. 4 ops newer equipment. Revenues exceed \$40k/mo on part-time schedule. Contact PSA Broker 818-999-9595.

**PRACTICE FOR SALE** CHINO 4 eq ops, 1,100 sq ft office. California Practice Sales, Inc. Phone: 714-639-2775.

**Implant, sinus augmentation** ridge augmentation, root canals in your office. Ventura county preferred. 19 years Exp. ICOI Diplomat. mysmilemakeover@aol.com.

**PRACTICE FOR SALE** #3190 – Booming/Garden Grove – Location – Location – Location – Grossing \$10k part time. Has potential to do \$500k within 36 months. Call P.P.S. (714) 832-0230.





# San Diego Practice Sales

- *represents Sellers and Buyers*
- *exclusively in San Diego County*
- *more than 28 years of experience with the San Diego Dental Community*

## PRACTICES FOR SALE —August, 2009

**Attention SELLERS:** We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

**SAN DIEGO-CHULA VISTA-EASTLAKE-ORTHODONTIC** Practice established 2 years as satellite. **GORGEOUS** Office in Prof Bldg (several Gps in immed area) 5 treatment Ops, 1 private exam Op. Planmeca digital Pan-Ceph. Large windows with pleasant view. Once in a lifetime "turnkey" opportunity with existing cash flow!!

**TEMECULA-NEW LISTING!!**—Practice facility for sale in busy retail center. Completely built-out office. All tenant improvements. 3 fully equipped Operatories. X-Ray. Newer Compressor and Tuttnauer Sterilizer. 2 Cavitrons, Sapphire Light. 5 handpieces. Some instruments. 2 Computer stations. Lots of quality custom Cabinetry. Much more!! Asking only 120K!

**SAN DIEGO-EL CAJON**—General Practice (which also does implants) available. 3 equipped Ops plus 1 plumbed in approx 2200 sq. ft. Freestanding building with signage. Collected 551K in 2008. Practice is offered for 460K. **BUILDING also FOR SALE** for 600K.

**SAN DIEGO-PACIFIC BEACH**—General Practice operated 2 days per week as second office. Collected approx 350K. Ins/PPO/Cash. Great Starter!! Asking only 320K.

**SAN DIEGO-CHULA VISTA-EASTLAKE**—Three Year Young **GENERAL** Practice available. in major GROWTH AREA. Comprised of 5 Ops (3 equipped with dental cabinetry, 2 plumbed) in approx 1660 sq. ft. GREAT Opportunity to acquire a newer, built-out office. Patient base made up of PPO, Cash and CAP. Offered for only 250K!!!

**SAN DIEGO-PACIFIC BEACH**— Owner retiring from long-established (part-time) Practice. Refers out substantial amount of treatment. 2 equipped Ops (+ 1 plumbed). Good starter opportunity at a very affordable price! Available for 100K!

---

for updates, please visit us at  
**WWW.SDPRACTICESALES.COM**

SAN DIEGO PRACTICE SALES can also assist you with  
PRACTICE APPRAISALS, BUY-IN BUY-OUT TRANSACTIONS and LEASE NEGOTIATIONS.

For More Information Call:

**Mike Hostler (760) 599-7828 Bob Fleming, D.D.S.**  
(voice mail)  
SERVICE -- INTEGRITY



Shab David Kerendian, Attorney

# DENTAL LAW

Over 12 years of in court experience,  
with hundreds of dentists and over  
35 hospitals represented.

**888-299-7848**  
**FREE CONSULT**

**Buy/Sell Agreements  
Lease/Real Estate  
Contract/Business  
MSOs**

**Partnership/Employment  
Lawsuits/Defense  
Estate Planning/Trusts  
Asset Protection**

## Does your practice hold up against lawsuits?

1. Will your corporate shield hold against lawsuits?
2. Do you know options to long/short term plan your partnership/corporation?
3. Can your Partnership Agreement lead to costly disputes?
4. Do your advertisements comply with the Dental Act?
5. Do you know options to create home/asset protection?
6. Do you have proper dispute handling procedures/policies to reduce large malpractice/fee claims?
7. Do you know options to reduce needless liability in practice/lease/employment/contracts?
8. Is your practice Dental Board compliant?
9. Do you have a Will/Living Trust?

*Flat Fee Packages Available*

## KERENDIAN & ASSOCIATES ATTORNEYS AT LAW

11755 Wilshire Blvd., 15th Floor, Los Angeles, Ca. 90025

Ph: 888.299.7848 • [www.ka-firm.com](http://www.ka-firm.com) • 310.914.4143 • Fax: 310.914.5441

**GP 6+years experience** seeking F/T or P/T position in the Inland Empire. Good with RCT's, 909-815-9829.

**Earn extra income** offering a COMDA approved Radiation Safety, Coronal Polishing or other Program. Professional application assistance provided. Call Mr Golda at 626-941-4636 or 562-777-5913.

**STOP REFERRING OUT!!!!** TEAM OF 2 ORAL SURGERY SENIOR RESIDENTS WILL DO ALL YOUR SURGICAL PROCEDURES. CALL (818)253-5223.

**West Los Angeles** 32 years of Goodwill, digital everything, prestigious location, 714.259.0501. Wiederman & Potter Premium Practice Sales.

**SPECIALTY SERVICES** FOR SMALL PRACTICE. IMPLANTS, WISDOMS, DIFFICULT SURGERY. Since 1991. Come to your office. IV-sedation. ICOI+AAID member. My equipment. South Orange. Call Now (949) 374-4243.

**WANTED** Used stand-up Panorex XR in working condition. Call 323-291-1024.

**GLENDAL OFFICE EMERGENCY SALE** Reduced price 49K. 2 ops. All equipment and ~450 charts. [glendalesale@gmail.com](mailto:glendalesale@gmail.com) for more info.

**PRACTICE FOR SALE** #3047-Korean G.P. - @ (101) and Vermont. Est. 30 plus years. Senior Seller refers out a lot. Full Price \$220k. Call P.P.S. (714) 832-0230.



*Put our team to work for you.*

FEATURED PRACTICES NOW FOR SALE

**ARLETA** – 1st floor location in strip center w/ample parking. Walk-in traffic. 4 ops newer equipment. Revenues exceed \$40k/mo on part-time schedule.

**CHINO HILLS** – Seller Relocating. Revenues of \$22k/month working part-time schedule. Smallish 3 ops location featuring low rent and some sign exposure.

**ESCONDIDO** – 5 ops. Revenues of \$600k/year. Seller works limited sched. Practice pre-approved for 100% financing. If you want the area, this is easy.

**FONTANA** – Free standing building. Large sign. Growth area. State-of-the-Art equipment. Multi-op facility. Revenues exceed \$80k/month. Serious buyers only!

**FRESNO** – 4 op office in professional bldg. Private only patients. Revenues over \$30k/mo on part-time schedule. Low overhead. Seller transition available.

**HAWTHORNE** – Free standing building location. Super large pole sign. 4 ops plus room for ortho bay & separate x-ray room. Absentee owner working part-time only. Must see opportunity for right fit.

**LONG BEACH** – First floor location. Sign. State-of-the-Art equipment. 4 ops. Excellent growth potential. Affordable price. Pre-approved for 100% financing!

**LOS ANGELES/INGLEWOOD** – Long-estab private practice w/ 25+ yrs of goodwill. 1st floor location (seller owns bldg). Revenues \$60k+/mo. Excellent cash flow.

**LOS ANGELES** – Near LAX. Visible 1st floor location. Growing practice with revenues of \$25k/mo on part-time sched. Seller relocating out of the area. Priced right.

**LOS ANGELES (EAST)** – Long-established practice with 30+ years of goodwill. Seller retiring. Walk-ins. Hispanic Area. Large sign available. Seller owns bldg and willing to offer low cost rent. Revenues over \$25k/mo on limited sched.



**Lou Bermudez, Broker**

22148 Sherman Way Suite 103  
Canoga Park, CA 91303

Email us at:  
Steve@ddspracticesales.net  
PracticeBrokers@aol.com  
Fred@ddspracticesales.net

RELIABILITY & ETHICS YOU CAN TRUST... PROVEN RESULTS YOU CAN COUNT ON



# Practice Sales & Appraisals

Phone (818) 999-9595 Fax (818) 999-9615

**MOORPARK** – Shopping center location with modern equipment and design. Ideal opportunity for dentist looking to be involved in community. Excellent growth potential.

**NORTHRIDGE** – Equipment and leasehold available. If you are relocating, or starting out and wish to stay close to home - here's an inexpensive way to establish your practice.

**SAN FERNANDO VALLEY** – 1st floor location on Reseda Blvd. Drive-up easy parking. Beautifully equipped office with 4 fully equipped ops. Low rent rate. Ideal starter practice.

**SAN LUIS OBISPO (COUNTY)** – This one has it all! Private only practice. 25+ yrs of goodwill. Modern equipment & digital x-rays. Super active hygiene program. Revenues over \$40k/mo. on part-time basis. Seller retiring.

**SANTA CLARITA** – This one has it all! Location, sign, 9+ ops, modern digital equipment, fully computerized, some HMO revenues, monthly revenues exceed \$65k/mo. Absentee owner. Revenues ready to explode. Call now.

**SANTA CLARITA** - Excellent starter practice. Beautiful 4 op. facility with equipment like new. Complete low-cost turn-key opportunity.

**TEMECULA** – Must see opportunity for right buyer or partners. Revenues exceed \$65k/month. You get -- Goodwill; Hundreds of Thousands spent on Tenant Improvements; State-of-the-Art Office & Equipment. Shopping center location.

**VAN NUYS** - Low cost practice opportunity w/ 25+ yrs of goodwill. Disability forced sale. 1st floor location with sign. Monthly revenues over \$20k/mo. Some HMO's.

**WHITTIER** – Starter practice or merger opportunity. Over 40 years of goodwill! Owner retiring. 3 Ops. Most specialty procedures referred out. 2 days of hygiene.

[www.ddspracticesales.net](http://www.ddspracticesales.net)

**Dr. Steve Rizer, Broker**

**Dr. Fred Sherman, Broker**

# **“Ready to bring in the BIG GUNS to capture more New Patients?”**



## **Get Dozens of Additional New Patients Every Month By Spending Less Than 10 Minutes Per Week Even Thinking About Marketing, 100% Guaranteed...**

Imagine for a second that you were engaged in a war on the battle field and the enemy you were facing had a tremendous advantage over you...what would you do?

(You think the answer obvious? Then why do most Dentists have a different attitude when it comes to getting new patients into their Dental practice? Read on...)

If your enemy has more artillery, more weapons, more troops and what seems to be a better strategy, how would you face him?

Chances are, you'd probably do your best to get at least some comparable weaponry, probably even some more effective artillery. The last thing you would want to do is fall back or "reduce" the amount of weapons you bring into battle. What would you say if I were to explain to you that this is what you are doing right now in your Dental practice?

Here's the point...the last thing you would do when facing an enemy so heavily equipped is to enter the battle unprepared...to say the least it would be a deadly mistake.

Many Dentists are just like the soldier that fails to bring sufficient weapons or tools into their battle...they're actually making a deadly practice building mistake

without even knowing it, and it has to do with the battle for more new patients and the battle of building their practice revenue.

Don't be defeated on the battlefield. Do you want to win more new patients? Then you must begin to enhance your preparation, artillery and weapons.

One way to overwhelm the competition and destroy the enemy of "no new patients" is to get equipped with an automated new patient attraction arsenal that works "for you" and is guaranteed to bring you victory. Discover a brand new patient attraction strategy that will get you more new patients-more consistently and more (cost) effectively.

**Get the free video and report here:**  
**[www.AttractDentalPatients.com](http://www.AttractDentalPatients.com)**

Don't make the mistake of being under-equipped and getting defeated each month. Watch the demo video and discover how to get new patients consistently, each month, without work.

To your success,  
Pat Necerato  
[AttractDentalPatients.com](http://AttractDentalPatients.com)

**[www.AttractDentalPatients.com](http://www.AttractDentalPatients.com)**  
**or call Toll-Free, 24 Hours: 1-888-719-3892**



SELECT PRACTICE SERVICES, INC.

**Bette Robin, DDS, JD**

**LOMA LINDA DENTAL 1983**  
**SOUTHWESTERN LAW 1995**

# Dental Practice Sales



**COVINA, PEDO/GENERAL:** ALMOST \$350,00 NET AFTER LOAN! 4 OPS, ALMOST ALL CHILDREN, APPROPRIATE FOR A PEDODONTIST OR A GENERAL DENTIST. **ASKING \$775,000.**

**ORAL SURGERY, SOUTH ORANGE COUNTY:** LONG ESTABLISHED PRACTICE IN A GREAT AREA!! OFFICE IS APPROXIMATELY 1,700 SQ. FT. WITH 2 OPS. LOCATED IN A GROUP OF 3 LARGE PROFESSIONAL BUILDING WITH LOTS OF GENERAL DENTISTS! **ASKING \$295,000.**

**TUSTIN:** 4 OPS, 2 EQUIPPED IN ABOUT 1,300 SQ. FT. EVERYTHING IS NEW! INCLUDES 2 CHAIRS, X-RAY UNIT, COMPRESSOR, VACUUM, AND STERILIZER. PERFECTLY-SIZED OFFICE FOR EITHER A SPECIALIST OR A GENERAL DENTIST. GREAT LOCATION **NEAR THE 55 FREEWAY!** **ASKING \$65,000.**

**ORANGE COUNTY, TUSTIN:** NEWLY REMODELED! LOCATED NEAR THE 5 AND 55 FREEWAYS!! GREAT MODERN DESIGN! A MUST SEE! 4 OPS IN ABOUT 1,050 SQ. FT. **ASKING \$35,000!!**

**SIGN UP** FOR OUR BUYER EMAIL AT [WWW.BETTEROBIN.COM](http://WWW.BETTEROBIN.COM) TO GET FIRST NOTIFICATION OF OUR LISTINGS!

**WEST COVINA:** WELL-ESTABLISHED PRACTICE, NEAR A MAJOR MALL AND A HOSPITAL. 3 OPS IN APPROXIMATELY 900 SQ. FT., RECENTLY UPDATED AND COMPUTERIZED. COLLECTIONS: APPROXIMATELY \$125,00 IN 2008. **ONLY ASKING \$85,000!!**

**LA COUNTY BEACH CITY, ENDO:** GREAT OPPORTUNITY FOR THE RIGHT PERSON! ALMOST ALL OUT-OF-NETWORK PPO INSURANCES. PRACTICE ESTABLISHED ABOUT 40 YEARS. **ASKING \$975,000. THIS ONE WILL GO FAST!**

**SANTA ANA: RETIRING DENTIST.** LOCATED IN A BUSY SHOPPING CENTER ON TUSTIN AVE. ESTABLISHED IN SAME LOCATION FOR OVER 35 YEARS!! 3 OPS. IN ABOUT 1,250 SQ. FT. **ASKING \$255,000.**

**PORTERVILLE:** BEAUTIFUL LOCATION ONE HOUR NORTH OF BAKERSFIELD, 4 OPS. WELL ESTABLISHED: OVER 30 YEARS IN PRACTICE!! \$610,000 IN 2008. **ONLY ASKING \$315,000.**

**877.377.6246 • [www.BetteRobin.com](http://www.BetteRobin.com)**

**LOOKING TO PURCHASE** A PRACTICE IN 91605, 91606, 91405, 91402, 91401, 91352 ZIP CODE AREA PLEASE E-MAIL AT [FISHMAN.GREGORY@YAHOO.COM](mailto:FISHMAN.GREGORY@YAHOO.COM).

**Over 7 years experience** in Corporate Dental office management, please ask for resume, heavy experience in HMO. [ManagerDental@ymail.com](mailto:ManagerDental@ymail.com).

**ORAL SURGERY & IMPLANTS** in your office. DIFFICULT CASES. 18 years experience. IV-Sedation. Carry equipment. Please call (818)793-1850 or (661)435-0495.

**X-ray processor** Dent-X 810 Basic. Approx. 10 years old, runs great. \$200. firm. 916-961-0163 You pay shipping.

**Great Opportunity** Irvine, Reduce over head, share the cost to keep more of your own money. Beautifully designed office in Irvine, Ca. Alton/Jamboree integrated high tech. Buyin / sublease call 949-310-7337 [dramirds@yahoo.com](mailto:dramirds@yahoo.com).

**used panelipse** panoramic x-ray \$2500 OBO please call 3103903565.

**Pleasanton practice** for sale by owner. E-mail your inquiries to [drmtt@yahoo.com](mailto:drmtt@yahoo.com).

**General dentist available** on Fridays and Saturdays. Root canals, impactions, cosmetic dentistry, Invisalign. Please, E-mail [progressivebeauty@yahoo.com](mailto:progressivebeauty@yahoo.com).



# ALL COUNTY CONSTRUCTION

## Dental Office Design



**100%  
Financing Available**

- Licensed
- Bonded
- Insured
- (CAD) Computer Assisted Designs Available

*Free Estimates*

## **DESIGN/BUILD**

**T.I.'s - Remodels - Expansions**

**Free Standing Buildings**

**Turn-Key Packages**

**Consultation**

**We Get It Done  
The Way You Want It:  
On Time - On Budget**

**Visit Our Website:**

**[www.allcountyconstruction.com](http://www.allcountyconstruction.com) • E-mail: [allco3350@aol.com](mailto:allco3350@aol.com)**

**562-989-3350 888-302-6111**



# Practice Sales

## Exclusively in SAN DIEGO

Serving The Dental Community Since 1985

# Sell Your Practice With Confidence

*Without reservation I recommend Ken and Scott to any dentist who is interested in selling their practice. Their professionalism, experience and dedication will serve you very well.*

Raymond C. Mueller, D.D.S

### DENTAL PRACTICE BROKERAGE CERTIFIED PUBLIC ACCOUNTANTS FINANCIAL PLANNERS

#### UNPARALLELED EXPERIENCE



Don Dombrow  
D.D.S., MBA, Broker

Ken Rubin  
CPA, PFS, Broker

Scott Staub  
D.D.S., MBA, Agent

#### EXCEPTIONAL RESULTS

**Call today for a free confidential consultation to develop a personalized strategic plan.**

# (619) 299-6161

Ken Rubin Practice Sales, Inc. and Ken Rubin & Co., CPA's, Inc.  
4420 Hotel Circle Court, Suite. 350 • San Diego, CA 92108

### Featured Listings:

#### COLLEGE AREA

High visibility street corner location next to large school. Low overhead. 4 Ops plus 2 plumbed. High growth potential. No marketing in place.

#### LAKESIDE

Low overhead. Collecting \$740,000. Solid Gen'l Practice with 20+ yrs goodwill. 4 Ops. Digital. Lucrative, Comfortable, Neighborhood office.

#### DOWNTOWN SAN DIEGO

Stunning State-of-the-Art practice. Busy street corner location. High visibility Phenomenal growth potential. 7 Ops. Must see to appreciate. Call for details.

#### LA MESA

Beautiful high tech office. 5 Ops (4 Equipped) 1700 Sq. Ft. Collecting 850k on 2-1/2 days. Nice Growth potential. No patient marketing in place.

#### MISSION VALLEY

Solid practice with 30 yrs of Goodwill. 5 Ops. \$675k collections. Many recent upgrades made. Refers out many procedures.

August, 2009

**See more listings at:**

## www.KRPracticeSales.com

**Office available** in P.B. area san diego. Perfect for specialist. 2 blocks from beach. Own parking/bathrooms/receptionist. 619 925-1565.

**PRACTICE FOR SALE** #3188 – Malibu – Pacific Palisades. GP – Established many years, Great Hi Identity location. Recent Gross \$450k. Super opportunity to live and work on the beach. Call PPS (714) 832-0230.

**Office space for sale** turnkey operation. 7 operatories in professional building with signage in Van Nuys area, great for specialty or ortho practice asking price 80000.00 \$ please call (818)335-0274.

**SCRIPPS RANCH** San Diego Practice for Sale. Back on the market! Price slashed and seller very motivated. Semi-retired seller does no marketing and refers out everything. Great growth potential in this attractive office. Ken Rubin Practice Sales (619) 299-6161 [www.KRpracticesales.com](http://www.KRpracticesales.com).

**Space for lease** in Rancho Santa Margarita CA call 949-683-5411.

**CHINO HILLS** Seller Relocating. Revenues of \$22k/month working part-time schedule. Smallish 3 ops location featuring low rent and some sign exposure. Contact PSA Broker 818-999-9595.



# Thomas & Fees

## Practice Sales

*"A better kind of practice sales company"*

## Practices for Sale

### # 1570 Palos Verdes

**Private general practice** - dentist selling for other business venture- private insurance and cash - collects over \$40,000/mo - 5 operatories in Professional Bldg.

### #1565 Costa Mesa

**General practice** with 3 fully equipped operatories in Shopping Center – grossed over \$500,000 in 2008 – digital xrays – high net income.

### #1563 Alta Loma

**General Practice** -3 operatories in strip shopping center – private insurance, cash and PPO's – collections \$18-20,000/month – priced to sell.

### #1532 Anaheim

**General practice** - 3 ops + 2 plumbed - insurance, cash, PPO's & approx. \$3200/mo CAP – grosses over \$20,000/mo on 2 days/week – unbelievable low selling price.

### #1571 Mission Viejo

**General Practice** - 4 operatories in strip shopping center – private insurance and cash – collections over \$45,000/month – great office in great location.

### #1529 Vista

**General Practice** – Dr. retiring after 28 yrs in same location in strip center – 4 operatories in 1200 sq ft – grosses over \$330,000/yr on 2 1/2 days/week only 2 employees plus a hygienist 2 days/wk -

### #1569 Long Beach Orthodontic

**Orthodontic Practice** - private insurance and cash only - 3 ops in open bay plus 4th in separate operatory in professional bldg- grosses approx. \$22,000/mo on 2 days/week - 16 years goodwill

### #1545 Montebello

**General practice** with 2 fully equipped operatories + one plumbed – digital xrays –Private insurance and cash only – Collections over \$250,000/yr on 2 days/wk – high net with overhead less than 50%

---

## Philip L. Kempler, DMD, Broker

Days (714) 544-4341 • Evenings (949) 362-4749

Cell: (949) 395-6000 • FAX (714) 731-7296

Visit our website at [www.TFPSales.com](http://www.TFPSales.com)

E-mail: [PKempler@ThomasandFees.com](mailto:PKempler@ThomasandFees.com)



**Sapphire Supreme Light** with rolling stand/arm, tacking tip/whitening crystal. Less than ten hours of use. \$750 firm. fong4life1@yahoo.com.

**"Wood and Delgado** provide incredibly prompt, five star service you only dream of in a law firm." Mark Weiser, D.D.S., Santa Barbara-See our ad on Pg. 2.

**Sufficient WORKING CAPITAL** must supplement every practice acquisition. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

**Biolase** Waterlase for sale. \$8500, call 949-586-9800.

**Bob Affleck and Main Street Bank** A face you trust and a bank with unique flexibility. Call Bob at 949-422-0846.

**FEMALE DENTIST** LOOKING FOR PT WORK (MW) IN SOUTH ORANGE COUNTY. PRACTICE ALL ASPECTS OF DENTISTRY. GREAT WITH CHILDREN! 954-328-5197.

**Redlands** Office space for lease new build out, new equipment. Leaseholds only, Nothing spared when office built. Building for sale also if interested. Please call 909.273.0770.

**DENTAL OFFICE FOR RENT IN TORRANCE;** If you are looking for a place to practice(wednesday or Thursday) a week bring your own supplies. pls. Call Freddie 310-365-3583 for details.

**Consolidate your debt** reduce your interest and payments. LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

**Orthodontist needed** for a private office once/month, High Desert Area please call 760 947 7777 or Fax CV to 760 947 1331.

**3M-10N** ISO FORM BICUSPIDTEMPORARY CROWNS. 1 FULL BOX-150 CROWN OR MORE - \$125.00 916-208-4239.

**Friendly Dentist** looking for a position. Confident in all aspects of dentistry: molar endo, OS, Esthetics, inlay 310 738 7477 Dr. Dan.

**NEED HELP WITH COSTS?** Orthodontist wants office to share to start Practice in Southern California. Willing to pay top \$\$\$\$ 310 804 8889.

**Waterlase MD** w 2 gold head handpieces. \$21k Trilliant3@aol.com, 909 239-5460.

**wanted used equipmet** in great shape ardykiarash@sbcglobal.net 818703024 cabints also needed.

**PRACTICE FOR SALE** #3183 - Carlsbad - Gross \$895k - 2008, last 6 months average \$100k. 4 Ops - Hi identity Location. Full Price \$995k. Call P.P.S. (714) 832-0230.

**PERIODONTIST WILLING TO WORK** IN YOUR OFFICE- Board certified periodontist,experienced & caring in all aspects of periodontics & implant,Available in Southern California. Contacts:(949)379-9674 or am2657@gmail.com.

# up to \$75,000 Working Capital ~UNSECURED~

*ProMed helped me get past  
my cash crunch. Thank you!*  
~ Dr. A. Wise, CA ~

- Zero Fees
- Low Rates
- Easy to Apply
- Flexible Terms
- Applies to Associates
- No Prepayment Penalty



**888-277-6633**  
www.promed-financial.com

## Practice Finance Division

100% Financing  
Acquisition Financing  
Debt Consolidations  
Equipment Financing  
Expansion/Relocation  
Real Estate Financing  
Startup Financing

## Practice Sales Division

30+ Yrs. Experience  
Free Consultation  
Free Advertising  
Lowest Fees  
National Listings  
Transition Specialists  
Qualified Buyers

**Call Now or Visit Us Online!**

# THE FUTURE IN DENTAL AND ORTHODONTIC DESIGN...TODAY!

**FINANCING  
AVAILABLE  
FREE  
CONSULTATION**

*"CMM Construction did an outstanding job with my office remodel! My staff has more room to work and they are better organized. My patients are amazed at our makeover. Our office is now a soothing environment for our patients. CMM took care of every little detail-giving me time to focus on my patients."*

**S. Aaron Saeedi, DMD**  
Children's Dentistry, Orange County

## Tenant Improvements Design & Construction

- Perfectly designed space leads to increased revenue
- Re-design to maximize efficiency and enhance your professional image
- Create an environment that attracts and retains patients
- Spend more time on patient care



**949.489.9393**

Email: [sales@CMMConstructionInc.com](mailto:sales@CMMConstructionInc.com)

[www.cmmconstructioninc.com](http://www.cmmconstructioninc.com)

CA Lic #884810

*Serving Southern California for over 20 years*



# *The Law Offices of* **A. Lee Maddox, DDS**

Practical Reliable Experienced



A. Lee Maddox, DDS

**Lease Reviews**  
**Partnership Agreements**  
**Practice Purchase Agreements**  
**Corporation Formation/Dissolutions**  
**Space Sharing Group/Solo Agreements**  
**Associate/Independent Contractor Agreements**  
**Dental Bureau Complaints/Matters**  
**Limited Liability Company Formation and Agreements**

**Toll Free: 888-685-8100**

**Email: [lmaddox@cadentallaw.com](mailto:lmaddox@cadentallaw.com)**

**Web Site: [cadentallaw.com](http://cadentallaw.com)**

414 31<sup>st</sup> Street, Suite C, Newport Beach, CA 92663

Tel: 949-675-1515 • Fax: 949-675-1717

**ESCONDIDO** 5 ops. Revenues of \$600k/year. Seller works limited sched. Practice pre-approved for 100% financing. If you want the area, this is easy. Contact PSA Broker 818-999-9595.

**Anaheim Hills partnership** for sale, \$450k, buyer to net \$18k-30k/month on projections. send cv to [elitedentaladmin@gmail.com](mailto:elitedentaladmin@gmail.com) or fax 949-613-8334.

**Dental Practice Administrator 90210** What's more exciting – building or achieving success? Both! You understand the difference between manager and leader, and have thrived both for more than 10 years. If you're task-oriented, tend to put others' needs before your own, and take pride of making a difference, then an outstanding opportunity awaits you in our high-end dental practice. Send resume to [tsdds1@gmail.com](mailto:tsdds1@gmail.com).

**Dental Hygienist** needed for 2-3 days a week for an office in Culver City. Please call 310-390-3565.

**Tuttnauer 1730 Sterilizer** \$1,450 - out of box, 1 year factory warranty! One at this price! Call Darden Dental Supply for details at 800-290-4405 x160.

**SIMI VALLEY DENTAL OFFICE FOR LEASE** Retail Frontage. Practice sale possible. Linda Brown TOLD Commercial (818)466-0221 CA R.E. #1465757.

**Dental office for lease** 18531 Roscoe Blvd, Northridge, CA Call Harry 818-590-9477.

**Looking for a PRACTICE LOAN?** Our team members are experts in practice financing and take pride in providing our dentists with the highest level of personalized one-on-one service throughout and following your transition while offering the most attractive loan terms available in the industry. Call PPC LOAN at 800-456-2779 or email us at [dental@ppcloan.com](mailto:dental@ppcloan.com).

**Pediatric dentist** and endodontist High quality group practice needs pedo and endo doc. fax resume 1-800-755-9284.

**EXPERIENCED ORTHODONTIST NEEDED** FOR COSMETIC OFFICE IN HUNTINGTON BEACH. FEW DAYS A MONTH. FAX TO (714)536-6646.

**Seeking Dental Assistant** more than 5 years experience. Bilingual English and Mandarin to work as an instructor. Call (323)-622-6688.

**PRACTICE FOR SALE** GARDENA 5 eq ops, 2,000 sq ft office California Practice Sales, Inc. Phone: 714-639-2775.

**FONTANA** Free standing building. Large sign. Growth area. State-of-the-Art equipment. Multi-op facility. Revenues exceed \$80k/month. Serious buyers only! Contact PSA Broker 818-999-9595.

**SPECIALTY SERVICES FOR SMALL PRACTICE** IMPLANTS, WISDOMS, DIFFICULT SURGERY. Since 1991. Come to your office. IV-sedation. ICOI+AAID member. My equipment. South Orange. Call Now (949) 374-4243.



# Don't get caught with your pants down...

*When OSHA arrives, you'll  
be completely covered.*

**OCPI provides maximum  
protection and it's  
Fully Guaranteed.**



- OSHA Made Easy Manual
- Annual Bloodborne Pathogens Training for Dental Personnel
- Safety Meetings
- "Mock" OSHA Inspection of Your Office with Recommendations for Compliance
- OSHA Inspection Support
- Hazard Communication
- Waste Management
- And the best telephone support in the Industry.

**That's right...if you follow our  
OSHA Made Easy Program  
and are fined by OSHA...  
*we will pay the fine!***

**OSHA Protection Made Easy...  
everything you need to get and  
stay in compliance with OSHA**

***Your one-stop-shop  
for everything OSHA***



**OSHA Compliance  
Partners, Inc.**

**888-55-WASTE  
888-559-2783**

## Beautiful New GP Practice in Exclusive Anaheim Hills



**Partnership opportunity in new, state of the art, computerized, 2000 sq. ft., 6 operatory practice serving Anaheim Hills and Yorba Linda residents. Million dollar practice potential after 1st year, with purchaser netting between \$18K-\$30K per month on a 32 hour work week on current projections. Purchase price \$450K. Seller has financing available. Join our elite team and enjoy the freedom and success with our proven business model in Southern California.**

### Current Locations:

Aliso Viejo, Brea & Chino Hills

### Coming Soon 2010:

Newport Beach and Irvine



Interested buyers, please send C.V. to

info@elitedentaladmin.com  
or fax 949.613.8334  
www.elitedentaladmin.com

**Would you like have your Dental Trader** delivered to another address? Just complete the Subscribe/Change Address form at [www.dentaltrader.com](http://www.dentaltrader.com).

**All of your insurance on one monthly payment!** No more headaches with paying multiple bills. We can put your Business Office, Workers Comp., Life and Disability policies on one monthly payment. Only \$1.00 per month! Call the Dental Insurance Specialist! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**"NEW" Chairs** Units, Stools, Lights...Financing Available Call Now 909-519-1451.

**PRACTICE FOR SALE** #3182 – Bakersfield – Area – Established 60 years. Denture Practice Grossing \$550k plus. With valuable store front R.E. that has extra 1,200 sq.ft. for Coffee shop, Gift shop, or ??? Gold mine for D.D.S. who can place implants and convert thriving Denture practice to General Practice. Seller refers out all Endo, Pedo, and Ortho. Across street from Elementary school. Lots of options. Full Price \$330K for Practice, \$440k on valuable R.E. Bargain. Call P.P.S. (714) 832-0230.

**Looking to SHARE OR SUBLEASE SPACE** from established Periodontist in Orange County. Please call 310-809-7211 or email [dentistle@yahoo.com](mailto:dentistle@yahoo.com).

**Pomona GP office for sale** Selling equipment/charts with or without leasehold improvements. Owner relocating/motivated. Entertaining all offers. 909-618-3953.

**Wanted** Implant motor/surgical instruments compatible with/for BioHorizon, BioHorizon implants and components. Call Lloyd at 951-640-2720 or email: [ltreudds@hotmail.com](mailto:ltreudds@hotmail.com).

**Corona practice for sale** by owner, 4 ops, 1400 sq ft, 27 yrs goodwill-no HMO. Gross 359K in '08, no agents please [drgonefishing@yahoo.com](mailto:drgonefishing@yahoo.com).

**Fashion Island Office Space for Rent** Gorgeous views of Catalina and spectacular sunsets at prestigious Newport Beach location. 5 chairs located in a spacious open bay and 1 chair located separately for privacy and consults. Available two days a week. Trained staff also available. Contact [newportbeach1234@att.net](mailto:newportbeach1234@att.net).

**RDA experience** with general and Specialties. Bilingual English/Spanish Paid Vacations, Paid Holidays. Whittier, Fax 562-698-1014 Tel 562-301-2446. Email-[dental\\_ad@hotmail.com](mailto:dental_ad@hotmail.com).

**OFFICE SPACE FOR LEASE:** Orange County, Grocery Anchored Shopping Center and Anytime Fitness 24hrs Gym. High Traffic and Accessibility off 405 Fwy. Population within 3 and 5 miles: 220,000 and 654,000 respectively. Average household income one mile at \$94,000. Competitive leasing prices and terms. Parking no additional charge. Detailed leasing package at [www.theretailcenters.com](http://www.theretailcenters.com). Questions? Please contact 310-474-8844 x110.

**Dental Bibs** \$14.95, Cotton Rolls - \$7.95, 2 x 2 Sponges-\$19.95... Call PureLife Dental at 877-777-3303.

# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**PRACTICES FOR SALE IN THE FOLLOWING AREAS:** Brentwood, Fountain Valley, Hawthorne, Los Angeles, Marina del Rey, Mid City, Newhall, North Hollywood, Orcutt, Palm Springs, Rialto, Santa Barbara, Santa Clarita, Santa Maria, Studio City, and Thousand Oaks. Call Lee Skarin and Associates at 818-991-6552, 805-777-7707 or 1-800-SKARIN #1.

**PALM SPRINGS AREA PRACTICE FOR SALE:** Unique opportunity!! This practice is located in a free standing, highly visible, corner location on a main thoroughfare. The office averaged 40+ new patients per month last year with minimal advertising. Seller works 2 1/2 days per week and has an associate two additional days per week (associate would like to stay on). Practice collects over \$930,000 per year with no Denti-Cal and no capitation. Net income without the associate is over \$385,000 per year for 4 1/2 days per week or with the associate the net income is over \$300,000 per year for 2 1/2 days per week. The office has a full crown and bridge lab and a full denture lab with 6 newer restorative operatories and 3 prosthetic operatories. Motivated! Asking \$675,000.

**FOUNTAIN VALLEY GENERAL PRACTICE FOR SALE:** Forty years of goodwill! This office has a very stable patient base with over three days per week of hygiene recalling 35+ patients per week. Five equipped operatories with older equipment. No Denti-Cal, no capitation, no evenings, no weekends. Three and one-half days per week. The practice collects \$640,000 per year with a net income of \$255,000 plus per year. Currently, the practice is averaging over \$53,000 per month in 2009 with a monthly net income of over \$25,000 per month. Seller is retiring. Asking \$550,000.

**MID CITY LOS ANGELES CLINIC PRACTICE FOR SALE:** Premium corner location at a signalized intersection with a huge daily traffic count. Huge sign. 120 new patients per month with nominal advertising. Collects \$1,000,000 plus each year. Twelve equipped operatories of older equipment. \$4,300/month in capitation payments. 30% Denti-Cal. One fulltime and one part time associate. Seller wants to retire – Motivated. Asking \$495,000.

**SANTA MARIA/ORCUTT PRACTICE FOR SALE:** Collecting \$300,000 per year on three days per week. Two equipped operatories with two additional operatories that are plumbed but not equipped in a free standing building. No Denti-Cal, no HMO, no marketing, no evenings and no weekends. Seller refers most specialty procedures. Good potential with the right buyer! Seller is retiring. Asking \$150,000.

**EAST SAN FERNANDO VALLEY PERIO PRACTICE FOR SALE:** Long established specialty practice draws new patient referrals from a large number of practitioners as well as from patients. No plan referrals. Three days of hygiene per week. Seller works three days per week and collected over \$850,000 in 2008 with a net income of over \$370,000. Three equipped operatories plus one additional operatory that is plumbed, but not equipped. Only 10% of the production is from implants making that an area for potential growth. Asking \$540,000.

**SANTA CLARITA VALLEY MANAGED CARE PRACTICE FOR SALE:** Established for over 35 years, this practice collects over \$1.2 million per year with a monthly capitation check of \$11,000. Net income is over \$350,000/year. No Denti-Cal. Six and one-half days per week of hygiene. 59 new patients per month last year. Located in a shopping center, this office has eight equipped operatories with a panoramic x-ray unit. The equipment is old, but still very functional. Asking \$950,000.

**THOUSAND OAKS GENERAL PRACTICE FOR SALE:** Located in a shopping center, this office has excellent visibility and good new patient flow. Practice collected over \$720,000 in 2008. This is truly a lean and mean practice with a net income of over \$400,000 in 2008. No Denti-Cal, no capitation. Four operatories of three year old equipment. One additional operatory that is plumbed, but not equipped. This practice has great potential for continued growth. Asking \$550,000.

**RIALTO PRIVATE PRACTICE FOR SALE:** Established fee for service practice has collected over \$400,000 for the last three years on four days per week with two days of hygiene per week. The practice has no Denti-Cal, no HMO, and does no advertising. The office has four equipped operatories and is located in a one-story professional building with good visibility. Seller is moving out of state.

**HAWTHORNE STARTER PRACTICE FOR SALE:** Virtually FREE! This practice has collected over \$75,000 per year for the past ten years. Located on Hawthorne Blvd. with excellent exposure, the office has four equipped operatories plus one additional that is plumbed but not equipped. It is a low overhead practice with ample room for growth. The practice has \$2,000 per month in capitation payments, does no advertising and does not accept Denti-Cal. Seller refers all perio surgery, all molar endo, all ortho and half of all of the oral surgery. Seller is retiring. Lots of potential to make something big with very little initial expense. Asking \$60,000.

**NORTH HOLLYWOOD CLINIC PRACTICE FOR SALE:** Two year old practice located in a free standing building with 5 equipped operatories and an additional operatory that is plumbed but not presently equipped collected over \$625,000 in 2007 with no welfare and no capitation. Seller works three and one-half days per week. Motivated. Asking \$275,000. Building can be leased or purchased. **SOLD**

**MARINA DEL REY OFFICE FOR SALE:** Outstanding facility with 10th floor marina views from all six equipped operatories. New equipment (Adec, digital x-rays, panoramic x-ray, fully computerized) and new leasehold improvements (hardwood floors, expansive ocean views, granite counters). No patients. Asking \$200,000.

**BRENTWOOD ORTHODONTIC PRACTICE FOR SALE:** This office has great views to the coast and great potential for the right buyer. Collections of \$235,000/year on 2 1/2 days per week. Seller is retiring after 33 years in practice. Three chairs in a bay with one additional chair in a private operatory. Approximately \$105,000 in contract receivables. Asking \$150,000.



**LEE SKARIN and ASSOCIATES, INC.**

530 W. Stafford Road, Westlake Village, CA 91361  
800-SKARIN #1 • 805-777-7707 • Fax: 805-777-0051

Email: lsainc@aol.com • www.LeeSkarinandAssociates.com

- Expert appraisals
- We have a large inventory of buyers
- Over \$20 million in practice sales last year

*Serving the dental profession since 1959*



# of Your Dental Practice . . . .

## Lean on a Trusted Name!

**LEE SKARIN AND ASSOCIATES...  
the Name Dentists have Trusted  
Most Since 1959.**

### THE ACCOUNTS RECEIVABLE MYTH

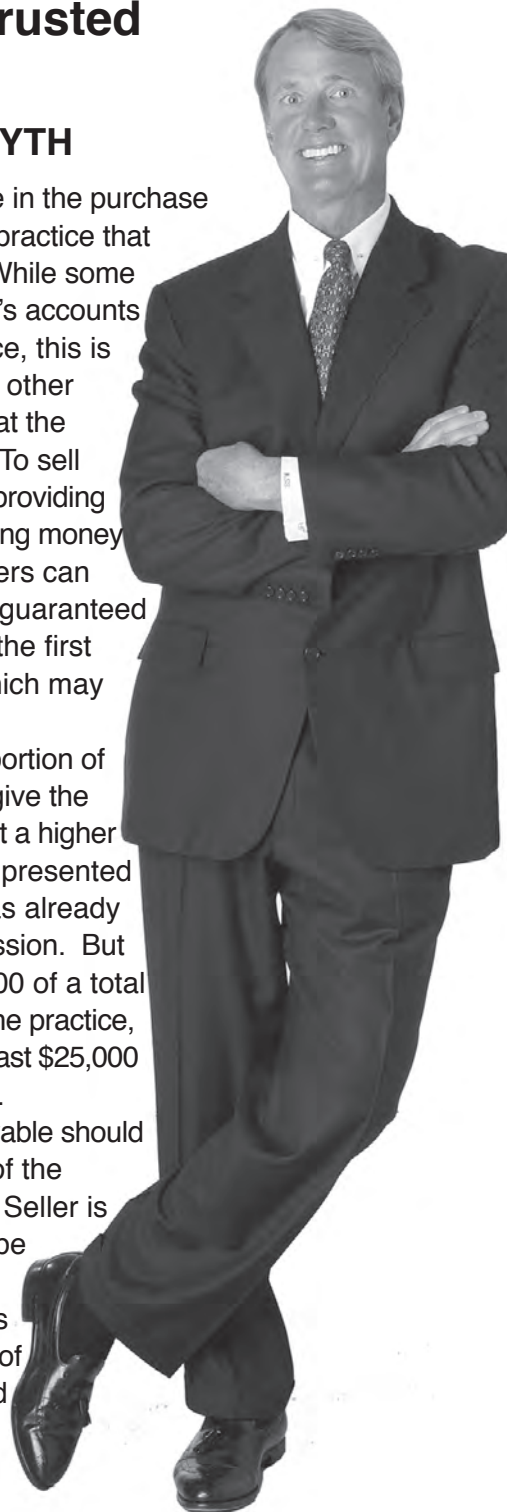
Does the inclusion of the accounts receivable in the purchase price actually increase the value of the dental practice that generated them? Clearly, the answer is "no". While some practice brokers include a portion of the Seller's accounts receivable in the purchase price of the practice, this is done to increase their commission and for no other reason. The accounts receivable is money that the Seller has already earned the right to receive. To sell them as part of the practice under the guise of providing working capital for the Buyer, is, effectively, selling money for money with a cut going to the broker. Buyers can borrow working capital from the bank and be guaranteed that they will receive it. Why would they buy the first \$50,000 of a Seller's accounts receivable, which may be of questionable collect ability?

The answer is two-fold. First, by including a portion of the accounts receivable allows the broker to "give the appearance" that the dental practice is selling at a higher percentage of collections since it is, typically, presented as the way practices are sold. The second has already been stated – it increases the broker's commission. But does it help the Seller? If only the first \$50,000 of a total of \$75,000 in accounts receivable is sold with the practice, what is the likelihood that the Seller will see the last \$25,000 of his/her accounts receivable? Very unlikely.

There are situations when the accounts receivable should be sold with the practice, but it should be all of the accounts receivable. Circumstances where a Seller is leaving the State or has passed away would be examples. In all cases where the accounts receivable are sold, Lee Skarin and Associates does not accept commissions on that portion of the purchase price because we feel that would be unethical.

"A name you can trust."

**Our 50th year in business - 1959-2009**



**LEE SKARIN  
& ASSOCIATES INC.**



CA DRE #00863149

**Call for Free Consultation! 805-777-7707 or 800-SKARIN #1 (800) 752-7461**

Art Wiederman, CPA, CFP  
Since 1984  
Broker Lic. # 01511094

CPA DDS  
**Wiederman & Potter**  
PREMIUM PRACTICE SALES

Philip Potter, DDS, FAGD  
Retired 2005  
Broker Lic. # 01780656

*Your bridge to a successful transition*

## CONTACT US FOR COMPLIMENTARY CONSULTATION

1415 Warner Ave., Suite C • Tustin, CA 92780 • Phone: 714.259.0505 • Fax: 714.259.0406

www.wiedermanpotter.com • info@wiedermanpotter.com

## Upcoming Seminars



### ***War Stories of a Disability Claims Consultant***

Speaker: Art Fries  
Monday, September 21, 2009  
Hours: 5:30 to 9:00 PM  
Cost: \$45.00



### ***"Practice Transitions Made Easy for Dentists One to Five Years from Retirement"***

Speaker: Mr. Art Wiederman  
Monday, November 2, 2009  
Hours: 5:30 to 9:00 PM  
Cost: \$45.00

Seminars are held in **THE EXECUTIVE BOARD ROOM**  
**at THE IRVINE SPECTRUM** (enter through Dave & Buster's)  
71 Fortune Drive, Suite 960  
Irvine, Ca. 92618  
Phone 949-727-0555

Registration: 5:30pm  
Dinner: 6-7pm  
Seminar: 7-9pm

Purchase the 4-seminar package for \$170.00

# More Than A Sale.



*"In 2008, Art & Phil sold my fee-for-service practice. I knew their integrity was beyond reproach. My staff and patients were key considerations — Art & Phil took that to heart. With their CPA and DDS expertise, they found me the right buyer to get the right money and the right match. I couldn't be happier with the results."*

*Chuck Grabowsky, DDS*

Dr. Charles & Mrs. Grabowsky, Carlsbad, CA



# PROFESSIONAL PRACTICE FINANCING

## PRACTICE ACQUISITIONS & MERGERS

## EQUIPMENT PURCHASES

## LEASEHOLD IMPROVEMENTS

## REFINANCE & DEBT CONSOLIDATION

(Including Revolving Debt)

## RETIREMENT PLANNING LOANS

## TERMS UP TO 20 YEARS

## UP TO 100% FINANCING

(Including Working Capital)

subject to credit approval, terms & conditions apply

## FOR YOUR CUSTOMIZED FINANCE SOLUTIONS



**BOB AFFLECK**

**949-422-0846**

Regional Sales Mgr.

for California

**DIRECT LENDER**

**PRIVATELY OWNED**

**FOUNDED 1984**



KINGWOOD ★ TEXAS

**COME SEE US AT CDA NORTH, BOOTH #463**

**AMERICA'S SMALL BUSINESS BANK**

[www.msbanktx.com](http://www.msbanktx.com)



**VENTURA** Fully-equipped 2-op dental office in nice professional bldg. Great low-cost startup opportunity. Rent \$1008/mo. Only \$15K. (805) 701-1357.

**\$100,000 MORE PER YEAR** offering a dental assisting training program. We make it easy!!! No new patients. Full curriculum is provided. More information is available [www.School-BuilderPlus.Com](http://www.School-BuilderPlus.Com) Offer Code Larry (626) 941-4636 Chris (562) 777-5913.

**Experienced female DDS** looking for PT/FT associate position in San Gabriel areas. Exp in Endo, ortho. Please call 626-400-7036.

**PRACTICE FOR SALE** San Diego (Pacific Beach) 2007 Collections approx 350K on 2 days (2nd office). Great starter practice. 3 Ops. SDPS: 760-599-7828.

**PRACTICE FOR SALE** #3181 – Laguna Hills/ Aliso Viejo area. Coming up! Grossing \$1.2 million. Express your interest. Call P.P.S. (714) 832-0230.

**ATTENTION!!!** RDA OR DA FROM BAKERSFIELD CALIFORNIA OFFICE IN BK IS SEEKING SOMEONE WITH EXPERIENCE IN ORTHO, BILINGUAL IS A MUST. IF YOU ARE AVAILABLE TO START THIS SATURDAY MAY 30, PLEASE CALL IMMEDIATELY AT (888)454-7025 \$18 TO START.

**Practice 4 Sale, Riverside** 3-ops, 1050 sf. Motivated Seller-moving. Growing practice. Proj. 2009=\$460k. Selling 4 \$350k. Call 909-844-6866.

**Must sell due to family illness** Riverside General Practice for sale. Collected 2007 \$230K, 2008 \$210K. Collecting \$18K / mo in 2009 . 3 op, 1000sf. in a complex building. FFS only. 1000+ active patients and 60+ new patients per month. Rent \$1600. Profit \$100K on 25hrs/wk. Seller is leaving country. Asking \$149K. e-mail: [soddsinc@cox.net](mailto:soddsinc@cox.net).

**Incredible O.C. opportunity** Doctor wants young dentist to energize the practice. Six ops in practice that grosses \$800+K/yr. Some updating is needed, but patients, staff, and cash flow can help turn practice into a premier practice quickly! Be an entrepreneur - freshen up the look of the office or upgrade to digital and see this practice go to seven figures, easily! Call AFTCO at 800-232-3826.

**"After seven years I can say** LIVEWIRES ORTHODONTICS offers GREAT QUALITY and GREAT PRICES." Philip Leone, DDS. Give LIVEWIRES ORTHODONTICS a chance to impress you! Call 330 793 9423 for a free catalog.

**DENTIST ASSOCIATE** Managing position w/limited partnership opportunity. Hollywood area. Please fax resume to 323-663-1010. Phone number 323-663-2050.

**ORAL SURGERY & IMPLANTS** in your office. DIFFICULT CASES. 18 years experience. IV-Sedation. Carry equipment. Please call (818)793-1850 or (661)435-0495.

**SAY GOODBYE TO OSHA** Let O.C.P.I. get and keep you in compliance. See ad this issue. Or, call toll free 888-55-WASTE.



Call for Free  
Samples  
877-777-3303

**PureLife**  
*Supplies for a Cleaner Tomorrow*

Call for Free  
Samples  
877-777-3303

# SUPER SPECIAL OFFERS

## FREE Digital Photo Key Chain



with any purchase of  
1 cs of Gloves

## FREE IPOD® Shuffle



with any purchase  
over \$750

## FREE IPOD® Nano



with any purchase  
over \$2,000

## FREE IPOD® Touch

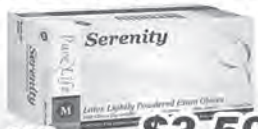


with any purchase  
over \$2,750

# FREE SHIPPING

## Serenity

Latex Lightly Powdered



60 Bx.....**\$3.59**  
20 Bx.....**\$3.85**

## PureSkin

Latex Powder Free Textured



60 Bx.....**\$3.99**  
20 Bx.....**\$4.25**

## Nova

"Super Stretch" Nitrile Powder Free



60 Bx.....**\$4.69**  
20 Bx.....**\$4.85**

## Vitex

"Stretch" Vinyl Powder Free



**\$3.95**

## Face Masks Blue or Pink



BUY 9  
GET 1  
FREE

50/bx **\$3.95**

## Cotton Rolls



2000/cs **\$7.95**

## 2 Ply Dental Bibs All colors available



500/cs **\$14.95**

## 5oz Plastic Cups All colors available



1000/cs **\$17.95**

## Saliva Ejectors



1000/cs **\$21.95**

## Non Woven Sponges



2"x2" 5000/cs **\$19.95**  
4"x4" 2000/cs **\$37.95**

## Prophy Angles



144/cs **\$32.95**  
500/cs **\$109.95**

## Sterilization Pouches 3 1/2" x 10"



**\$6.95**  
All Sizes Available

BUY 8  
GET 2  
FREE

# Guaranteed Lowest Prices!

**TO ORDER PLEASE CALL (877) 777-3303**  
**[www.PureLifeDental.com](http://www.PureLifeDental.com)**

**DENTAL BUILDING FOR LEASE** in Covina. 3000 sq ft, single-story, free-standing, modern, french-windows, fireplace in waiting room, great-location, private-party (626-419-3989).

**Pomona (10 Fwy)** for Dental Specialist (Ortho, Pedo, Endo, Perio, OS) to share the space or partnership with Pedo. 626-675-9814.

**ENDO IN YOUR OFFICE** STOP REFERRING: Extensively-experienced GP trained by endodontist. Fast, Gentle, Personable, and Profitable! Own instruments. 818-929-9572. HiTechDentist@yahoo.com.

**PRACTICE FOR SALE** #3180 – Pack Your Bags & go to Northern California. Santa Rosa – Senior Seller. Grossing \$550k and refers out all Endo, Pedo, Ortho, most O.S. and Hygiene. Crown and Bridge Practice with Implants. 3 Ops in 1,500 sq. ft., rent \$1,700. Young Buyers should do \$600k plus first year. High visibility, attractive prestigious area. Live and work in a very desirable area. Full Price \$325k. Call P.P.S. (714) 832-0230, 1 – 800-695-2732.

**CREATE** the office of your future within your time frame and your budget? All County Construction. We listen to what YOU want 714-240-4123.

**Practices for sale** Wiederman & Potter Premium Practice Sales, wiedermanpotter.com, 714.259.0501. Wiederman & Potter Premium Practice Sales.

**"The Maxi Program** exceeded all expectations. It is a great "All-in-One" comprehensive course in extremely organized manner." Michael R. Sanders, DDS. For course information and to register please visit [www.implanteducation.net](http://www.implanteducation.net) or call (858)496-0574.

**FRESNO** 4 op office in professional bldg. Private only patients. Revenues over \$30k/mo on part-time schedule. Low overhead. Seller transition available. Contact PSA Broker 818-999-9595.

**ENDODONTIST** PROFESSIONAL, EXPERINCED ENDO-DONTIST WITH 5 YEARS GENERAL DENTISTRY BACKGROUND AVAILABLE. WILL PROVIDE ALL THE SUPPLIES. E-MAIL AT ENODMD@COX.NET CALL 949-3756316.

**X-Ray Film Processor** Dent-X 810 Basic, 5 years old, great condition, Must Sell!, \$2000, 916-939-2330.

**Earn extra income offering** a COMDA approved Radiation Safety, Coronal Polishing or other Program. Professional application assistance provided. Call Mr Golda at 626-941-4636 or 562-777-5913.

**SOUTHERN SAN DIEGO, CA** Motivated Seller! 4 op (3 equipped) GP located in a newly renovated building in a highly desirable area of the city. Collections in 2008 exceeded \$519,000. (Note: The dental practice suite to be purchased with the practice.) Practice Transition Partners, (888) 789-1085, [www.practicetransitions.com](http://www.practicetransitions.com)

**PRACTICE FOR SALE** #3158 – Glendale – Location – Location - Location – 2 Ops may be increased. Full Price \$110,000. Call PPS (714) 832-0230.

# Best Value to Insure Your Dental Practice!

**Dental Offices - Our Specialty**  
**Free no obligation quotes**

**- Office Package -**  
**The most comprehensive**  
**in the business includes:**  
**Earthquake, Flood, Fire, Theft for**  
**your Business Personal Property and**  
**Tenant Improvements. Not available**  
**anywhere else at any price!**

- All risk computer coverage including software
- Employee Dishonesty
- Loss of income (actual)
- Comprehensive General Liability
- Workers Compensation
- Professional Liability
- Life Insurance - Term, Universal life, Variable Plans
- Disability Income - Best rates
- One stop for all your insurance needs
- 0% Interest Financing
- One monthly payment for all your policies
- VIP Service • No Brokers Fees

**What are you waiting for?**  
**Call me now.**



**Dennis Rosene**  
**Insurance Agency, Inc.**  
**2503 Eastbluff Drive, Ste. 201**  
**Newport Beach, CA 92660**  
**800-448-4664**

# Full Service Collections

Improve your cash flow and increase your bottom line.

Saves your valuable time and resources.

No Collection = No Charge.

Sensitive to the Doctor – Patient Relationship.

## We feature:

- **Commission Fee Only.**
- **Free Credit Bureau Reporting.**
- **Spanish Speaking Collectors.**
- **Full skip tracing and legal department.**
- **Comprehensive month end and on demand reports.**
- **Friendly experienced staff**

## DCC, Inc.

269 S Beverly Dr – Suite 439  
Beverly Hills, CA 90212



**Direct Credit  
Control, Inc.**

Dental Collection Specialists

[www.DirectCreditControl.com](http://www.DirectCreditControl.com)

**Tel (888) 860-2950**

**At PPC LOAN** understanding your business is our business. Work with an experienced dental lender that you can trust will put your best interests first, call PPC LOAN at 800-456-2779 or email us at [dental@ppcloan.com](mailto:dental@ppcloan.com).

**Unlike others who only "promise" results...we GUARANTEE** you 23 - 35 new patients every month! Visit [www.AttractDentalPatients.com](http://www.AttractDentalPatients.com).

**All County Construction** We're Building Your Future. YOUR satisfaction is OUR main priority. Call Today 714-240-4123.

**ENDODONTIST AVAILABLE** to see patients in your office. Reliable, friendly and efficient. Will bring all equipment/supplies. Call (310) MAZ-ENDO.

**"Dr. Al-Faraje's** series of courses on Implants and Advanced Bone Grafting are phenomenal. Dr. Al-Faraje has an outstanding clinical and didactic knowledge of his course content. He is extremely precise and has fantastic written guidelines and steps for his course attendees. **FIRST CLASS, 5 STARS, SUPERIOR!!** "Dennis Wade Calvert, DDS. For course information and to register please visit [www.implanteducation.net](http://www.implanteducation.net) or call (858)496-0574.

**SANTA CLARITA** Excellent starter practice. Beautiful 4 op. facility with equipment like new. Complete low-cost turn-key opportunity. Contact PSA Broker 818-999-9595.

**FOR SALE IN EL MONTE** 4 OPS, 3 READY. LOW RENT, PPO/ FEE FOR SERVICE. 95K IN MAIN STREET 562-773-2002.



**Touch N Heat endodontic obturator** paid \$800 for from Henry Schein will sell for \$350. Manufacturer: Sybronendo Endodontics Now referring all endo out. Please e-mail: dramkar@yahoo.com will send picture if needed.

**Got the Denti-Cal blues?** Let's face it, Denti-Cal is a complicated and challenging dimension of dentistry...don't go it alone. Let Kerendian & Associates guide you. 888-299-7848.

**ENDODONTIST** needed part-time for gorgeous, multi-specialty practice in El Dorado Hills (Sacramento region). Contact Dr. Gene Gowdey, Gene@MyNiceTeeth.com or 916-730-2761.

**Orthodontist looking to Buy** or Sublease or in partnership a dental office in Arcadia and Pasadina. (626)285-5800 Dr.Chang.

**OFFICE SPACE FOR LEASE** Orange County, Grocery Anchored Shopping Center and Anytime Fitness 24hrs Gym. High Traffic and Accessibility off 405 Fwy. Population within 3 and 5 miles: 220,000 and 654,000 respectively. Average household income one mile at \$94,000. Competitive leasing prices and terms. Parking no additional charge. Detailed leasing package at [www.theretailcenters.com](http://www.theretailcenters.com). Questions? Please contact 310-474-8844 x110.

**We Lost Our Lease** TurnKey dental office in exclusive Orange Hills. [www.yoursmile.150m.com](http://www.yoursmile.150m.com). Best offer A.S.A.P. 714 2807953.

**New Sirolaser** Only used once, includes 200' of extra fiber and machined handpiece. \$7700 OBO. Jamie (714)529-1311.

**Professional Practice Financing** Financing up to 100%. Terms up to 20 years. Main Street Bank. Call Bob Affleck at 949-422-0846.

**used Lynx dc motor control unit** with foot switch (slow speed portable with motor) \$290 OBO please call 3103903565.

**TREATMENT COORDINATOR** 2 yrs experience with HMO, PPO & Dential. Strong skills Bilingual/Spanish, Benefits. Whittier tel 909-923-1506 fax 562-698-1014 Email dental\_ad@hotmail.com.

**Anaheim Hills partnership for sale** \$450k, buyer to net \$18k-30k/month on projections. send cv to [elitedentaladmin@gmail.com](mailto:elitedentaladmin@gmail.com) or fax 949-613-8334.

**Practice for sale** Fullerton 3 Ops with 2 fully equipped. 1500 sq ft. Under 90k Great location 714-213-2243 Email: [cwheh@msn.com](mailto:cwheh@msn.com).

**PRACTICE FOR SALE** #3164 -General Practice - Temecula/Murrieta area. Currently collecting \$30,000 per month. Insurance and cash only. 1,700 sq.ft., 5 Ops. Located in shopping center with AAA tenants. FP \$385,000. Super Bargain, Project \$1,000,000 within 36 months. A P.P.S. "Best Buy". Call PPS (714) 832-0230.

**SHERMAN OAKS DENTAL OFFICE FOR SALE** 3 operatory chairs. Excludes patient charts. Only \$50,000. Email [orthoemail-dentaltrader@yahoo.com](mailto:orthoemail-dentaltrader@yahoo.com).

**DOWNTOWN SAN DIEGO Practice for Sale** Stunning State-of-the-Art practice. Busy street corner location. High Visibility Phenomenal growth potential. 7 Ops. Must see to appreciate. Call for details. Ken Rubin Practice Sales (619) 299-6161 [www.KRpracticesales.com](http://www.KRpracticesales.com).

**ORTHO 4 HIRE** Want an orthodontist in your practice instead of referring? We can do wonders together and with teeth! LAOrthodontist@gmail.com 310-710-0323.

**Ever thought how expensive** a continuing education course is, when you take time away from patients to attend during a week day? PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

**HD flow X-Ray** \$2,795.00- out of box, 1 year factory warranty! One at this price! Call Darden Dental Supply for details at 800-290-4405 x160.

**URGENT SALE** Kings County - Practice & Building available. Grossing \$800k. Separate building. 100% financing available. 888-277-6633. AGENT.

**An air compressor suffered internal damage** which then caused the drive motor to short circuit. The cost to replace the motor and compressor was \$8,082.00! We paid it! Call the Dental Insurance Specialist! Dennis A. Rosene Insurance Agency Inc. (949) 645-6000 or (800) 448-4664.

**WANTED** Anyone upgrading to Digital? NEED X-Ray Developer with Daylight Loader. For use in Dental Assisting School.(949) 933-8890.

**EASTLAKE** Beautiful area of San Diego South Bay. 3+ yr old dental office. 5 ops-3 equipped digital xrays. New prof bldg. BANK SALE-MUST SELL NOW- LOW, LOW, LOW PRICE-\$130K. Contact Dr. Robert Rubenstein, broker, Southwest Property Investments 619-469-6123 or [rar@cuidadocorp.com](mailto:rar@cuidadocorp.com).

**HAWTHORNE** Free standing building location. Super large pole sign. 4 ops plus room for ortho bay & separate x-ray room. Absentee owner working part-time only. Must see opportunity for right fit. Contact PSA Broker 818-999-9595.

**Dentist looking to sub-lease/lease** dental chair or space in N. Hollywood, Burbank, Studio City, or Glendale. Contact- 310-499-6700.

**PRACTICE FOR SALE** #3173 - Emergency/Skiing accident/Motivated. Seller to sell Penthouse office in Howard Hughes center that has 4,000 new homes being built now. Previously did \$900k plus in this office. Seller motivated to keep only one office and sell off this 4 Op gem at \$110k. A steal, could not be replaced at \$250k. Make offer. Call PPS (714) 832-0230.

**WANTED** General Dentist All Specialist & Hygienist. Large, Successful practice Near Down Town L.A. No Medi-Cal. Great Compensation. Call (310) 915-1817. Fax Resume (323) 264-0885.

**X-Ray OP-10 E Panceph** for Ortho with developer/daylight loader in good condition, \$4000 w/o shipping, contact Sara at [swittusen@myhealthcurve.com](mailto:swittusen@myhealthcurve.com).

# 2009 CELEBRITY food show

presents

## GUY FIERI

**August 8-9, 2009**

**The Hilton Anaheim Hotel  
777 Convention Way, Anaheim**



See Celebrity Chef **Guy Fieri** from the Food Network show **Diners-Drive-Ins and Dives** live on stage. A Meet & Greet/

Autograph session is reserved for Signature VIP ticket holders. Bring your whole staff, family and friends.

**SPECIAL GROUP OFFER:  
BUY 3 VIP TICKETS - GET 1 FREE  
ORDER YOUR TICKETS NOW  
TO SEE GUY FIERI LIVE**

Get your tickets online at  
**[www.celebrityfoodshow.com](http://www.celebrityfoodshow.com)**  
or call **949-366-9938**



**EVA #2 DIGITAL X-ray Sensor** (Retail: \$8,000) EZ USB Intra Oral Camera (Retail \$1,000) Both brand new: Sell: \$6,500. Call 800-273-5033.

**BROADWAY DENTAL SPECIALISTS** IS LOOKING FOR A PART TIME PEDODONTIST. PLEASE CALL (619)440-0071, FAX (619)440-0719 OR E-MAIL HORIZONDENTAL2000@YAHOO.COM.

**EXPERIENCED DENTAL ASSISTANT NEEDED** MUST KNOW ALL ASPECTS OF COSMETIC DENTISTRY. ONLY SERIOUS CANDIDATES APPLY. HUNTINGTON BEACH FAX TO 714-536-6646.

**"Trust and reputation** Best at what they do." Dr. Bruce and Judy Goldman, Chula Vista, California-See our ad on Pg. 2.

**3-month old Midwest** airdriven fiberoptic handpiece quite air 5 hole. Orig. paid \$795. Switched to elec. handpiece. Selling for \$350. email:dramkar@yahoo.com.

**If you are looking for a Dental Assistant** that are motivated, responsible, friendly, helpful, fast learner. new graduates. call (323)-622-6688.

**Earn extra income** offering a COMDA approved Radiation Safety, Coronal Polishing or other Program. Professional application assistance provided. Call Mr Golda at 626-941-4636 or 562-777-5913.

**FOR LEASE** 2,400 sq ft. in LIVERMORE, 7 ops. spaces, plumbing and cabinets, filing/reception areas. Great Lease Terms (925)548-5680 Jay.

**PRACTICE FOR SALE** #3172 - BUENA PARK - 3 Ops. Beautiful office. New shopping center. Full Price \$350,000. Call PPS (714) 832-0230.

**"I have used LIVEWIRES ORTHODONTICS** for 8 years, they are friendly, cooperative and always make it specific to my patient's needs. I couldn't be more satisfied." Dr. S. Sethi, DMD. Give LIVEWIRES a call to request a free catalog at 330 793 9423.

**LONG BEACH** First floor location. Sign. State-of-the-Art equipment. 4 ops. Excellent growth potential. Affordable price. Pre-approved for 100% financing! Contact PSA Broker 818-999-9595.

**WEST SAN BERNARDINO COUNTY, CA** Price Reduction! Long established, 4 op GP located in a dental complex. Stand alone building. Collections in 2008 exceeded \$470,000. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**IMPLANT MENTOR** Two So. Cal GPs would like to hire independent periodontist to train and mentor us in placement of implants for our patients in our office. To set up a meeting contact docere5@gmail.com.

**When you call or email** an advertiser you found here in The Dental Trader, whether it's a dentist or a dental company... would you please tell them you found them in The Dental Trader?

**Earn extra income** offering a COMDA approved Radiation Safety, Coronal Polishing or other Program. Professional application assistance provided. Call Mr Golda at 626-941-4636 or 562-777-5913.

**PEDODONTIST** Pedo area available in large general practice in west los Angeles. Start your own practice with no investment, immediate referrals. Dr. Frankel 310-836-3476.

**Dentx 810 basic processor** with brand new motor \$500. Call 310-390-3565.

**PRACTICE FOR SALE** San Diego (Chula Vista-Eastlake) Only 3 yrs old! 5 Ops, 3 equipped in 1660 sq.ft. ONLY 250K!! SDPS: 760-599-7828.

**Norwalk Practice For Sale Remodeled, Turn-key, Free-standing Building, Great Visibility. Dr. relocating to O.C. Email: Teethwise@yahoo.com.**

**Need New Dental Equipment Financing?** Get a quick approval! LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

**"I highly recommend CMM Construction, Inc.** to any company looking for a winning combination of excellent results and a smooth process. There is much to consider when renovating a new space. CMM provided a strong understanding of our needs. Many thanks to CMM for a job well done; they were on schedule and within budget, thanks for taking care of us!" (949) 489-9393.

**PRACTICE FOR SALE** #3171 - Emergency - Huntington Beach/Seal Beach. The most beautiful office in the world. Adeq equipped with fountains, marble and granite. Hi identity office. Grossed \$400k plus in 2008 in first full year. Million dollar potential within 3 years. Full Price \$550,000. Call PPS (714) 832-0230.

**ASSOCIATE-I WILL WORK AND BUY IN** I have over 15 years of California experience in all phases & prefer retiring/over-worked dentist willing to sell in 2 years. Please email to happydds123@yahoo.com.

**PRACTICE FOR SALE** GARDEN GROVE LH 2 eq ops, 3 plmbd, 720 sq ft ste California Practice Sales, Inc. Phone: 714-639-2775.

**"I strongly recommend** Dr Faraje's mini residency in oral implantology. The mini residency gave me the confidence to begin placing implants in my own practice." Robert L Bosworth, DDS. For course information and to register please visit www.implanteducation.net. or call (858)496-0574.

**FINANCING** of additional practice may not be accepted by every lender. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

**TEMECULA** Must see opportunity for right buyer or partners. Revenues exceed \$65k/month. You get -- Goodwill; Hundreds of Thousands spent on Tenant Improvements; State-of-the-Art Office & Equipment. Shopping center location. Contact PSA Broker 818-999-9595.



# HENRY SCHEIN®

## PROFESSIONAL PRACTICE TRANSITIONS



## “DENTAL PRACTICE BROKERAGE”

### Making your transition a reality.

More information is available on our website regarding practices listed in other states, articles, upcoming seminars and more.

For more information regarding the listings below:

VISIT OUR WEBSITE AT:  
[WWW.PPTSALES.COM](http://WWW.PPTSALES.COM)  
 (Practice Opportunities)

Practice Sales • Mergers  
 Partnerships • Appraisals  
 Patient Record Sales

CDA FALL 2009  
 Henry Schein PPT Inc.  
 Booth #920

- **ALTURAS:** 2,200 sq. ft. 3ops. Practice and Building GR \$611K #14279
- **AUBURN:** O.S. Practice. GR \$1.2 MIL Avail for Immediate Sale Owner Deceased
- **BAKERSFIELD:** 2,200 sq. ft. 7 ops GR \$1,916,000 #14290
- **FRESNO AREA:** 5,148 sq. ft. 9 ops GR \$1,897,000 #14283
- **FRESNO:** IV Sedation Practice 1,500 sq. ft. 5 ops GR \$1,058,000 #14250
- **FRESNO:** Office Space only & some Equip. Very nice. Good location. Take over lease. #14292
- **GRASS VALLEY:** 1,500 sq. ft., 4 ops GR \$714K #14272
- **I-80 CORRIDOR:** 1,100 sq. ft. 3 ops GR \$135K #14265
- **MADERA:** 1,650 sq. ft. 3 ops GR \$449K #14259
- **MODESTO:** 3,580 sq. ft. 12 ops GR \$1,097,000 #14289
- **NORTHERN CENTRAL CA:** Perio practice 2,000 sq. ft. 4 ops GR \$500K #14266
- **NORTH OF SAN FRANCISCO:** Endodontic Practice, 2008 GR \$958K 4 operatories 1500 sq. ft.
- **OROVILLE:** 1,000 sq. ft. 3 ops GR \$311K #14158
- **PORTERVILLE:** 2,000 sq. ft. 6 ops GR \$2,289,000

- **PORTERVILLE:** Medi-Cal Practice 4,000 sq. ft. 9 ops GR \$1,400,772
- **RED BLUFF:** 3,500 sq. ft. 8 ops GR \$1,006,096 #14252
- **REDDING:** For Sale-Owner looking for Assoc. trans. into Partnership w/Buy-Out. '08 GR \$1 Million dollars income \$436K. 5.5 days hygiene, 2,200 sq. ft.
- **RENO:** FOR IMMEDIATE SALE-General Dentistry Practice. 2 ops, 17 yrs. present location '07 GR \$763K with adj. net of \$263K w/65% overhead. Bldg. also for sale. Owner deceased.
- **SACRAMENTO:** Patient Record Sale Approx. 245 active patients
- **SAN FRANCISCO:** Financial District 4 ops, 1,500 sq. ft. MERGER - Buyer needs to bring in Pt. base #14288
- **SAN JOSE:** Office space only & equipment. Fully equipped. New lease is available from landlord. Near Monterey Hwy.
- **SAN MARINO:** 2,200 sq. ft. 6 ops, free standing building w/ample parking GR \$762K #14294
- **SUNNYVALE HMO PPO:** 1,150 sq. ft. 3 ops GR \$271K
- **SOUTH LAKE TAHOE:** 647 sq. ft. 3 ops GR \$534K #14277
- **THOUSAND OAKS:** 1950 sq. ft. 3 ops GR \$657 #14275
- **YUBA CITY/ MARYSVILLE:** 1,800 sq. ft. 5 ops GR \$520K #14273

CALIFORNIA / NEVADA REGIONAL OFFICE

### 2009 SEMINAR SERIES

#### Practice Sales in Today's Economy

Learn all aspects of transitioning your practice in this economy and how to maximize the return on your investment today and in the future.

**FRIDAY, APRIL 17**  
 Novato - Stone Creek Golf Club

\* **FRIDAY, APRIL 24**  
 San Francisco - Hyatt Union Sq.

**FRIDAY, MAY 1**  
 San Jose - Double Tree Hotel

**FRIDAY, MAY 29**  
 Davis - El Macero Country Club

**FRIDAY, JUNE 12**  
 Monterey - Hilton Garden Inn

\* **FRIDAY, JUNE 19**  
 Fresno - Univision Ex. Board Room

\* **FRIDAY, JUNE 26**  
 Roseville - Granite Bay Golf Club

**FRIDAY, JULY 17**  
 Modesto - Double Tree Hotel

\* **FRIDAY, JULY 31**  
 Anaheim - Anaheim Hilton

**FRIDAY, AUGUST 7**  
 Folsom - Marriott Courtyard

**FRIDAY, SEPTEMBER 18**  
 Carlsbad - Sheraton

**FRIDAY, SEPTEMBER 25**  
 Universal City - Hilton

**FRIDAY, OCTOBER 2**  
 San Luis Obispo - Embassy Suites

**FRIDAY, OCTOBER 9**  
 Burbank - Hilton Los Angeles/Glendale

\* ALL DAY SEMINARS INCLUDE LUNCH

#### HENRY SCHEIN PPT INC.

California Regional Corporate Office

**DR. DENNIS HOOVER, Broker**

Office: (800) 519-3458 Office (209) 545-2491  
 Fax (209) 545-0824 Email: [dennis.hoover@henryschein.com](mailto:dennis.hoover@henryschein.com)  
 5831 Stoddard Road, Ste. 808 Modesto, CA 95356

#### Henry Schein PPT Inc., Real Estate Agents and Transitions Consultants

Dr. Tom Wagner (916) 812-3255 N. Calif. Mario Molina (323) 974-4592 S. Calif.  
 Hallie Johnson (209) 545-2491 N. Calif.

**ARCADIA** (4) op computerized G.P. located in a well known, easily accessible medical dental bldg. on a main blvd. Cash/Ins/PPO with no HMO's or Denti-Cal. Gross Collect \$315K+/yr on a (4) day week. D&M Practice Sales 818.591.1401 License # 01172430.

**PRACTICE FOR SALE** Lancaster - Established 28 years. Great location near a hospital, in a medical community. Grossed \$664k+ in '08. 888-277-6633. AGENT.

**Dental practice for sale two operatories with x-ray, near Glendale & Pasadena. Dr. retiring. Pls call (323)422-6716 & (323)258-1312 evenings.**

**Anaheim Hills partnership** for sale, \$450k, buyer to net \$18k-30k/month on projections. send cv to elitedentaladmin@gmail.com or fax 949-613-8334.

**Prophy Angles** \$109.95/500, Face Masks -\$3.95 (Buy 8 Get 2 Free)...Call PureLife Dental at 877-777-3303.

**San Gabriel Valley** Beautiful high tech office, Specialty group practice, 60% ortho. Wiedermanpotter.com 714.259.0501. Wiederman & Potter Premium Practice Sales.

**"I have saved** over \$4,400 in the last 3 months with the Dental Savings Alliance on my supply purchases alone." - Ben Menlove, DDS.

**Great Deals on Accutron!** Ultra PC (\$3150) and Newport Nitrous Systems (call for pricing). Call Darden Dental Supply for details at 800-290-4405 x160.

**PASADENA FREESTANDING** DENTAL BUILDING FOR SALE. Newly Build Out. Price Reduced. Linda Brown Commercial (818)466-0221 CA R.E. #01465757.

**PRACTICE FOR SALE** #3169 - Riverside - G.P. 3 Ops. Low rent. Hi traffic Location. Growing practice. 2008 \$400k. Lots of room for growth. Refers out Peds and O.S. F.P. \$320k. Call PPS (714) 832-0230.

**FREE ANNUAL OSHA EMPLOYEE TRAINING** See O.C.P.I. ad this issue for details.

**IMPLANTS & DIFFICULT SURGERY** In house. IV sedation. ICOI+AAID member. My equipment. 18 years experience. Call Now (818) 793-1850 or (661) 435-0495.

**LOS ANGELES** Near LAX. Visible 1st floor location. Growing practice with revenues of \$25k/mo on part-time sched. Seller relocating out of the area. Priced right. Contact PSA Broker 818-999-9595.

**LOOKING FOR NEW CONSTRUCTION?** TI BUILD? CALL NOW - 25yrs Dental (Financing Available) Call 909-519-1451.

**Start your own practice** for as low as \$690 per month! New state-of-the-art dental suite. Located in Tarzana, CA. Call Carlos Vazquez. (818)654-7069.

**Have a commercial lease?** Is your office lease as thick as a novel? Need to know what's hidden inside that? Call Keren-dian & Associates 888-299-7848.

**PALM SPRINGS AREA G.P. PRACTICE FOR SALE** Great visibility. 6 ops plus 3 prosthetic chairs. Collects over \$930,000 with net income of \$385,000 +. Asking \$675,000. Call Kurt Skarin 805-777-7707.

**Need a fresh start** to grow your practice? Debt consolidation and practice refinance can free up your cash flow. Call Bob Affleck at 949-422-0846.

**Hundreds of new patients** will pour thru your door regardless what the economy is doing... GUARANTEED! Visit [www.AttractDentalPatients.com](http://www.AttractDentalPatients.com).

**DENTAL EQUIPMENT REPAIR HANDPIECE REPAIR.** We service most dental equipment. Low, low prices! LA, Orange, Riverside, etc. DRP Dental Services 562-902-0851.

**PRACTICE FOR SALE** #3168 - Apple Valley/Hesperia - LOCATION- LOCATION-LOCATION - Shopping center - 6 Ops vacant. Previously \$900k. Full Price \$85,000.00 or pay \$450,000 and Seller will transfer \$16k in monthly HMO includes \$5k from Healthy families. Call PPS (714) 832-0230.

**Best offer on denture oven/accessories** 3 bambauch assistant chairs and vita easys shade system. Call tony 760 324 4450.

**LOS ANGELES (EAST)** Long-established practice with 30+ years of goodwill. Seller retiring. Walk-ins. Hispanic Area. Large sign available. Seller owns bldg and willing to offer low cost rent. Revenues over \$25k/mo on limited sched. Contact PSA Broker 818-999-9595.

**LA MESA San Diego Practice for Sale** Beautiful high tech office. 5 Ops (4 Equipped) 1700 Sq. Ft. Collecting 850k on 2-1/2 days. Nice Growth potential. No patient marketing in place. Ken Rubin Practice Sales (619) 299-6161. [www.KRpracticesales.com](http://www.KRpracticesales.com).

**\$100,000 MORE PER YEAR** offering a dental assisting training program. We make it easy!!! No new patients. Full curriculum is provided. More information is available [www.School-BuilderPlus.Com](http://www.School-BuilderPlus.Com) Offer Code Larry (626) 941-4636 Chris (562) 777-5913.

**ANESTHESIOLOGISTS STOP THE SCREAMING!** In-office sedation services by experienced M.D. anesthesiologist-pedo/adults -Medi-Cal and most medical insurances pay for children less than seven-introduce this valuable service into your practice-Call now 800-853-4819 [info@propofolmd.com](mailto:info@propofolmd.com).

**"My staff is in awe** on how much we are saving on our dental supplies alone. Our supply rep came in and almost died when he saw our prices that we are now paying for supplies!" - Katie Russell, Head Assistant - LEARN MORE! Call 888-944-7728 or visit [ddssavings.com](http://ddssavings.com) today.

**PRACTICE FOR SALE** San Diego CHULA VISTA (Eastlake) ORTHODONTIC Practice 2 yrs NEW. Stunning Office. 6 Ops SDPS: 760-599-7828.

**1 box Prophy-Jet Paste** spearmint flavored. 15 packets in box. \$50. Please contact [njydds620@yahoo.com](mailto:njydds620@yahoo.com).



# HANDS-ON BONE GRAFTING SEMINAR

Introductory Techniques for General Dentists

1-Day Course

8 CE Credits

**\$295**

## BONE GRAFTING

**Features One Live Surgical Demonstration and Debriefing  
Designed for General Dentists Who Are Novices to Surgical  
Aspects of Bone Grafting**

*Upon completion, the clinician shall be able to: treatment plan, perform  
basic bone grafts and increase office production.*

## COURSE OVERVIEW:

This course is designed to give clinicians the confidence to perform basic bone grafting procedures. This course is a combination of in-depth lecture, over the shoulder demonstration, and a hands-on workshop with models on basic surgical techniques and bone grafting techniques for every day use. Each participant will receive a comprehensive manual that compiles the actual lecture material and current literature covering specific surgical procedures. This makes following the lecture easier and provides an excellent reference after the course. This full day course includes an intercontinental breakfast, lunch and all materials needed.

## INSTRUCTORS



Gene Shapiro, DDS  
Implantologist



Nilo Hernandez, DDS  
Cosmetic and  
Reconstructive Dentist



Paul Braun, DDS  
Oral Surgeon

## 2009 SCHEDULE

Friday, June 26 **SOLD OUT**

Friday, July 10 **SOLD OUT**

Friday, July 31

Friday, August 28

Friday, September 11 **SOLD OUT**

Friday, October 30

Friday, November 13

Friday, December 11

## LOCATION

Trident Dental Laboratories  
12000 Aviation Boulevard  
Hawthorne, CA 90250



**Call Darden Dental Supply for further details or to make a reservation:  
800-290-4405**

Private sessions also available





**COMPLETE DIGITAL SYSTEM** Brand New: Intra Oral Camera, Digital X-ray Sensor, Dell Dual Core Duo Computer, 2 GB Ram, 250 GB HD, 20" Dell Flat Widescreen Monitor, Practice Mgmt Software, Mobile Wood Cart on wheels: ALL FOR \$7,495. Call 800-273-5033.

**NORTHRIDGE** Equipment and leasehold available. If you are relocating, or starting out and wish to stay close to home - here's an inexpensive way to establish your practice. Contact PSA Broker 818-999-9595.

**Rinn Dentsply X-ray Duplicator** Model 72-1212. Well-maintained. \$175 OBO, for photo, email frafail@carmelplazadental.com.

**SANTA BARBARA CITY AREA** GENERAL DENTIST WANTED. 1-2 days/wk (4-6 hrs/day), short/long term? CALL 805-965-8141 M-F 10-6 POSSIBLE BUY-IN.

**X-Ray Machine** Panoramic Corp PC1000/Laser1000 Pano/Ceph Combo, Perfect Condition, 5 years old, Must Sell, \$3000, 916-939-2330.

**Central Valley practice** BELOW VALUE! Pays for itself in 18 months. Great staff, well-equipped and profitable, this general practice located in Central Valley is dream come true. Enjoy low rent or possibly buy building. Yosemite in your backyard makes this practice a no brainer. Perfect area to raise a family and enjoy life while doing it. Will not last long. Call AFTCO today at 800-232-3826.

**I was able to protect** my wealth in this turmoil economy. Thanks to Concordia, I can retire much earlier with peace of mind. -Dr. Santos- Call Concordia's NetWorth Advisors 888-285-6210.

**DENTAL BUILDING FOR LEASE** in Covina. 3000 sq ft, single story, free standing, modern, established dental office of 50 years, private individual. Call (626) 419-3989.

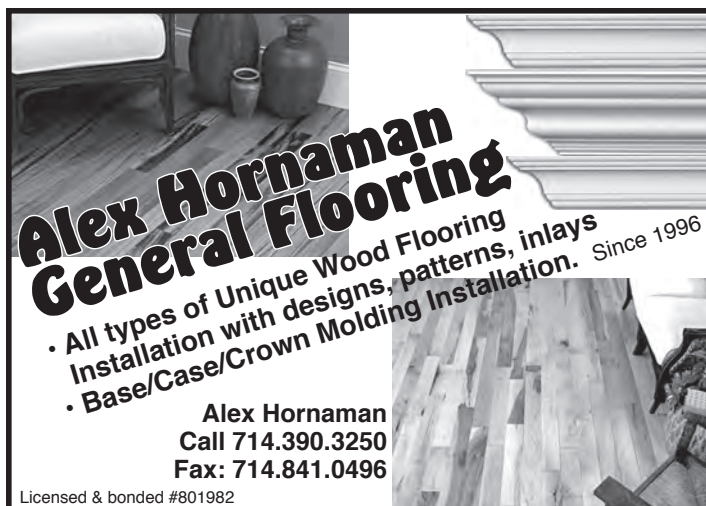
**Office Space available** in Sherman Oaks, CA Tues, Fri, & possibly Sat. Must have own assistant. For more info contact alexidds@gmail.com.

**PRACTICE FOR SALE** #3166 - San Diego/El Cajon (EMERGENCY SALE) Hi traffic Shopping center. 2,900 sq.ft. 10 Ops. Like new 4 yrs. Grossing \$50k per month. Near two freeways. Outstanding merger candidate or with positive marketing program grow to one million plus in 3 years. Full Price \$550k cost of building this Hi-tech office. Call PPS (714) 832-0230.

**SAFEGUARD YOUR DATA!** When was the last time you tried to restore your back up to make sure it works or reviewed your back up protocol? Call Practical Dental Solutions today 888.866.9875 for your complimentary back up protocol assessment.

**No need to miss work** to attend continuing education courses. PDS has applied clinical continuing education on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

**IMPLANT MOTOR/SURGICAL KIT WANTED** ANY BRAND OK. PLEASE CALL 310-880-4447.



**Alex Hornaman General Flooring**

- All types of Unique Wood Flooring Installation with designs, patterns, inlays
- Base/Case/Crown Molding Installation. Since 1996

Alex Hornaman  
Call 714.390.3250  
Fax: 714.841.0496  
Licensed & bonded #801982

**Air Techniques AT2000** auto x-ray processor. Well-maintained, we went digital. \$2300 OBO, for photo, email frafail@carmelplazadental.com.

**EFFICIENT SO CAL GP PRACTICE** FOR SALE. 3 OPS, 1200 FT, DIGITAL, MODERN, FFS, in Yucaipa, CA (909)528-5160.

**Provide a Dental Home for Children** Pediatric Dentist will see them and provide comprehensive treatment in your office. (818)883-1383.

**SOUTH LAKE TAHOE** For Sale General Dentistry Practice. 2007 Collections \$534K. Office 647 sq ft 3 ops. Practice present location for the past 26 years. Owner to retire. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

**used crescent wig-L-bug** amalgamator works good \$150 OBO please call 3103903565.

**COSTA MESA** General practice in 3 operatories, grossed over \$500,000/yr in 2008 in shopping center - high net income Thomas & Fees Practice Sales (714) 544-4341.

**SELLING DENTAL EQUIPMENT** SANTA BARBARA. 2-3 units & stools (good condition), compressor (large, oil-less/two-head). X-ray chair, cabinets, chairs, shelves. OFFER-CALL 805-901-4610.

**PRACTICE FOR SALE** GARDEN GROVE LH 2 eq ops, 1 plmbd, 520 sq ft ste California Practice Sales, Inc. Phone: 714-639-2775.

**Black Marble Tooth Sculpture** Created by reknown sculptress, Joanne Duby. \$2750. See <http://foremypics.photoshop.com>; Contact: minxx@roadrunner.com; (805) 642-6613.

**Working Capital loans without stress.** LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcffin.com.

**Los Angeles-Bakersfield-Fresno** Experienced Dentist seeking job as a Dentist/Hygienist, willing to relocate. dentist\_hygienist@yahoo.com (818)590-8220.

# **PRACTICE TRANSITION PARTNERS**

*realizing the possibilities*

**EXPERT GUIDANCE. IMPECCABLE SERVICE. UNPARALLELED INTEGRITY.**



**Robert Stanbery**  
*Owner*



**Kerri Matz McCullough**  
*S. California Representative*



**Don Stanley**  
*S. California Representative*

## *Featured Listings*

### **NORTH SAN DIEGO COUNTY**

#### *New Listing!*

Well established 5 op GP with room for growth. Completely computerized office, including digital X-rays, set up and ready to go paperless. This is a great opportunity in a desirable area.

### **SOUTH ORANGE COUNTY**

3 op, growing GP with newer dental equipment. Great location in a small strip center and 40 years of goodwill. 2008 collections over \$285,000.

### **SOUTHERN SAN DIEGO**

#### *Motivated Seller!*

Great location! 4 op (3 equipped) GP. Highly desirable area. Newly renovated building. Dental suite to be purchased with practice. 2008 gross \$519,000+.

### **MODESTO Price Reduction!**

Stunning 5 op GP located in freestanding single-story building. State-of-the-art equipment. 2008 collections over \$810,000.

### **LOS ANGELES (Ortho)**

#### *Price Reduction!*

3 equipped op (2 plumbed) orthodontic practice in a medical/dental building near a major freeway. \$290,000+ collections on 2 1/2 doctor days/week.

### **SANTA CLARITA - Facility and equipment only**

Stunning 3,300 sq. ft. equipped facility with 9 operatories. The previous dentist is relocating out of the area.

### **RANCHO SANTA MARGARITA - Facility and equipment only**

#### *Price Reduction!*

1,198 square foot turnkey, state-of-the-art facility with 4 equipped ops. Easily accessible, busy strip mall location.

### **SOLANO COUNTY**

4 op (3 equipped) GP with strong patient base. Efficient facility and proven systems. Collections \$360,000+.

### **SAN FERNANDO VALLEY**

Spacious, 4 op family oriented GP located on main boulevard with easy access to 3 freeways. Gross \$585,000+.

### **BEVERLY HILLS - Patient Charts**

Patient Charts of a long established GP. Seller is relocating.

### **MONTEREY COUNTY**

Efficiently designed 2 op office with a convenient, easily accessible location.

### **WEST SAN BERNARDINO**

#### *Price Reduction!*

4 op GP located in a dental complex. Stand alone building. 2008 collections \$470,000+.

### **CENTRAL SAN LUIS OBISPO COUNTY**

Well established 1 op GP located in a popular medical complex. Collections \$630,000.

*Additional practices available in:  
Arizona, Nevada, Washington, Texas and Illinois*

**Exclusively assisting dentists with selling  
and purchasing their practices since 1997**

**888.789.1085**

[www.practicetransitions.com](http://www.practicetransitions.com)

**DENTAL PRACTICE: SALES > ACQUISITIONS > MERGERS > VALUATIONS > TRANSITIONS**

Buy it! Sell it!!! Trade it!!!

**Anaheim Hills partnership for sale** \$450k, buyer to net \$18k-30k/month on projections. send cv to [elitedentaladmin@gmail.com](mailto:elitedentaladmin@gmail.com) or fax 949-613-8334.

**ASSOCIATE DENTIST WANTED** for Torrance Office. Wanted for 1-2 days. Call 626-277-5250.

**"LIVEWIRES ORTHODONTICS**...excellent quality of work, excellent communication with doctor, prompt delivery of appliances and study models. No weaknesses!" Dr. David Pavlick, DMD. Call LIVEWIRES for a free catalog at 330 793 9423.

**New Endo Handpiece & Accessories for sale** Morita RootzXII, DTC Motor, GTseriesX Obturator Oven, & Aspetico 8m Handpiece. \$2300- save \$900. [info4dr.e@sbcglobal.net](mailto:info4dr.e@sbcglobal.net).

**PROMA DELIVERY** (TWO HANDPIECES) SYSTEM W/ ASSISTANTS ARM, BELMONT POST LIGHT, MIDWEST FIBEROPTIC \$750.00 MARINA-DEL-REY DR. NOLAN 310-628-9744.

**HIGHLAND PARK FREESTANDING** MEDICAL BUILDING FOR SALE Approximately 1700 sq ft Building. Price Reduced. Linda Brown Commercial (818)466-0221 CA R.E. #01465757.

**DA/Front wanted** Must be willing to learn. Private office in OC area. send resume to: [socaldentist@gmail.com](mailto:socaldentist@gmail.com).

**BUILD YOUR IDEAL DENTAL OFFICE** IN BEVERLY HILLS – Class A medical building. Wilshire and La Cienega. Suite used to be a dental office, 1,748 sq. ft with 5 ops. Plumbing, electrical, pumps, dental track lights, cabinets and much more already exist in the suite. Landlord will allocate generous TI for renovations, a great rate and excellent terms. Contact 310 659-3222.

**Private GP office** in Pasadena looking to sublease space. Great for dentist looking to start practice. potential partnership/buy out. [drniloufar@sbcglobal.net](mailto:drniloufar@sbcglobal.net).

**Star X-ray Darkroom Lamp** \$45 OBO, for photo, email [frafail@carmelp plazadental.com](mailto:frafail@carmelp plazadental.com).

**PRACTICE FOR SALE** #3149 - Riverside/Moreno Valley – GP Grossing \$1 million plus. Group Practice – Take over General Dental Directorship. Opportunity to net \$300k first year after debt service. Call PPS (714) 832-0230.

**Endodontist needed** for El Cajon office to treat HMO and PPO patients. Please call Amy or Yvonne at 619-444-3127.

**Northridge** beautiful 1400 sf. 4 ops, 3 equipped, well established GP and implant oriented practice. Intro oral camera, digital x-ray, multiple monitors and more. Priced to sell immediately due to Dr.'s vision impairment. Email [vigendds75@yahoo.com](mailto:vigendds75@yahoo.com) or call 818-439-0694. Vigen.

**Treatment & Financial Presenter** experienced with HMO'S for Whittier Dental Group. Bilingual/Spanish, Benefits Paid vacations. Fax 562-698-1014 909-923-1506 [dental\\_ad@hotmail.com](mailto:dental_ad@hotmail.com).

## Safe & Scamless

*The Dental Trader has been more than helpful when placing ads without all the other scams that happens with other listing eg. Craigslist.com. It is safe and I feel confident when placing an ad here.*

Nancy J. Yee, DDS



**In times of economic turmoil...** The Dental Trader is your friend. Mailed to you free, created to save you money. Place your free ad at [www.dentaltrader.com](http://www.dentaltrader.com) today.

**Space for lease** in Rancho Santa Margarita CA call 949-683-5411.

**SEE NEW LISTINGS FIRST!!** Bette Robin DDS JD, SELECT PRACTICE SERVICES lists high quality and profitable practices. Sign up for our buyer's email list today at [www.BetteRobin.com](http://www.BetteRobin.com)!

**Seeking highly clinical** detail oriented, hand on seminars and workshops that ARE NOT elaborate sales pitches from dental manufacturers or "sponsors"? For course information and to register please visit [www.implanteducation.net](http://www.implanteducation.net) <<http://www.implanteducation.net/>> or call (858)496-0574.

**Manager for Whittier office** Experience with HMO, PPO & Denti-Cal. Treatment Presentations, financials. Bilingual/ Spanish, Benefits + Bonus. fax 562-698-1014 909-923-1506 [dental\\_ad@hotmail.com](mailto:dental_ad@hotmail.com).

**NORTH SAN DIEGO COUNTY, CA** New Listing! Well established, 5 op GP with room for growth. Completely computerized office. Intraoral cameras and computers in all 5 ops. This is a great opportunity in a desirable area. Practice Transition Partners, (888) 789-1085, [www.practicetransitions.com](http://www.practicetransitions.com).

**CAUDILL & ASSOCIATES** (MISSION VIEJO) NEW LISTING – Fully furnished, 6 Op Office (3 Ops fully equipped), READY TO MOVE IN, dentist moving taking Patients, great lease, Medical/Dental Bldg PRIDE OF OWNERSHIP– Call (866) 513-2869.

**Endodontist needed** one day per month private office near Sacramento, CA. Email resume to [bkdi2@hotmail.com](mailto:bkdi2@hotmail.com) or fax 9164043210.

**SANTA CLARITA VALLEY** (11) op computerized G.P. (10) ops eq't'd 11th op plumbed. In a well known, prof. bldg. with great signage! Cash/Ins/PPO/HMO and small amount of Denti-Cal. Annual Gross Collect of \$1.6M+. Cap. Checks of \$13K-\$15K/mos. Can easily do \$2.5M+ annually by adding more hygiene, specialists, and advertising. Seller is retiring. D&M Practice Sales 818.591.1401 License # 01172430.





# CALIFORNIA

Specializing in the Selling

## WELCOME OUR NEW CPS PARTNER



**John W. Knipf**  
President

**Robert A. Palumbo**  
Partner  
Executive Vice President

### FEATURED LISTINGS

**CULVER CITY GP** - 4 fully eq. ops., 879 sq. ft. office, located on a one story Medical/Dental building. 5 day/wk practice with Seller working 4 days/wk, GP Associate 2 days/wk and 1 day/wk of Hygiene. Approx. 17-20 new patients/mo. 80% insurance and 20% cash. 100% Patient referral. Computerized practice with Eagle software package. 8-10 year old equipment. Across from Brotman Medical Center. 40+ years of Goodwill. Projecting approx. \$506,011 for 2009. **BUYER'S NET OF \$102,567.** Property ID#2511.

**RANCHO SANTA MARGARITA GP** - 4 eq. ops., 3 plumbed not eq., 2,284 sq. ft. suite located in a two story Medical/Dental building. 4 1/2 day/wk practice with 3 days/wk of hygiene. Approx. 50-60 new patients/mo. 70% insurance (PPO), 20% cash & 10% capitation. Computerized practice with Intra Oral Camera and Digital X-ray. Dentrix software package. 3 year old equipment. Collected approx. \$943,854 in 2008. Projecting approx. \$943,435 in 2009. Property ID #2311.

**SANTA BARBARA GP** - 3 eq. ops., 860 sq. ft. suite, two story Medical/Dental building. 5 day/wk practice. Approx. 25-30 new patients/mo. 25% insurance, 74% cash & 1% capitation. Computerized practice with intra oral camera. Denti Max 08 software package. Collected approx. \$228,564 in 2008. Projecting approx. \$246,396 in 2009. **BUYER'S NET OF \$109,066.** Property ID #2381.

**VICTORVILLE - GP** - 10 fully eq. ops., 4,136 sq. ft. office located in a one story duplex building. Seller own 50% of building. 4 1/2 day/wk practice with Seller working 3 1/2 days/wk, GP Associate 4 days/wk, O.S. Associate 1x every 3 wks, and 17.5 days/wk of Hygiene. Approx. 35-40 new patients/mo. 100% insurance (15-20 PPO) & 20% cash. 100% patient referral. Computerized office with Intra Oral Camera and Digital X-ray. Practice works software package. 5-10 year old equipment. Practice located near Medical/Dental Doctors in Victorville area. 30 year of Goodwill. Grossed \$2,309,045 in 2008. Projecting approx. \$2,373,854 in 2009. **BUYER'S NET OF \$726,061.** Property ID#2481.

Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.

**100% FINANCING AVAILABLE TO QUALIFIED BUYERS**

**714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346**

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



**BURBANK GP: TURN-KEY PRACTICE**— 3 eq. ops., 1,050 sq. ft. office in two-story medical/dental building. 2 day/wk practice. 65% insur. (20 PPO's), 25% cash & 10% medi-cal. Computerized office with intra oral camera and digital x-ray. Softdent software package. 16 years of Goodwill. Beautiful office in great town, building has covered parking. Property ID # 1171.

**PASO ROBLES GP** – 7 fully equipped ops, 1,800 sq. ft. office located one story free standing building. 4 days/wk practice with 8 days of hygiene. 48% Insurance & 52% Cash. Computerized office with Intra Oral Camera. Eagle soft software package. 100% Patient Referral. Collected approx. \$1,268,370 for 2008. Projecting approx. \$1,302,014 for 2009. **BUYER'S NET OF \$303,889.** Property ID #2231.



**PERRIS GP** – 4 eq. ops., 1,608 sq. ft. office located in shopping center. 2 year old equipment; long term lease. 61% insur. (10 – 15 PPO's, 20% cash & 19% medi-cal. Associate works 3 days/week. Approx. 40 new patients/month. Collected approx. \$265,041 for 2008. Property ID #1891.

**Web site: [www.calpracticesales.com](http://www.calpracticesales.com)**



Alice C. King, V.P.



# CALIFORNIA

## Specializing in the Selling

### GREATER LOS ANGELES COUNTY

**ARCADIA** – Leasehold Improvements & Equipment Only! 2 eq. ops., 1,060 sq. ft. suite, one story building. Owner will do an optional carry back 50% of sale price at current market rate. Lighted Signage out front and 6 dedicated parking spots. New Paint and newly furnished. Separate Mechanical Room. Illuminated monument signage in front. Also permission from owner in writing to install lighted signage above entrance. Property ID #2531.

**AZUZA GP** – 3 fully equipped ops., 1 plumbed not equipped, 1,500 sq. ft. suite in a single story strip mall. 2 ½ days/wk practice. Approx. 12 new patients/mo. 68% insurance 25% cash & 7% medi-cal. Computerized practice. 100% Patient referral. High traffic. Good visibility. New hometowns are being built in the area. Collected approx. \$167,373 for 2008. Projecting approx. \$219,730 for 2009. **BUYER'S NET OF \$102,346.** Property ID #2241.

**BURBANK GP – TURN-KEY PRACTICE** – 3 eq. ops., 1,050 sq. ft. office in two-story medical/dental building. 2 day/wk practice. 65% insur. (20 PPO's), 25% cash & 10% medi-cal. Computerized office with intra oral camera and digital x-ray. Softdent software package. 16 years of Goodwill. Beautiful office in great town, building has covered parking. Property ID # 1171.

**CANYON COUNTRY** – Leasehold Improvements & Equipment Only! 3 fully equipped ops, 1,100 sq. ft., in a single story shopping center. Computerized office with intra oral camera and digital x-ray. Seller relocating to a larger office. Great corner location for over 30 years. Property ID #2141.

**CULVER CITY GP** - 4 fully eq. ops., 879 sq. ft. office, located on a one story Medical/Dental building. 5 day/wk practice with Seller working 4 days/wk, GP Associate 2 days/wk and 4 days/wk of Hygiene. Approx. 17-20 new patients/mo. 80% insurance and 20% cash. 100% Patient referral. Computerized practice with Eagle software package. 8-10 year old equipment. Across from Brotman Medical Center. 40+ years of Goodwill. Projecting approx. \$506,011 for 2009. **BUYER'S NET OF \$102,567.** Property ID#2511.

**GARDENA - GP** - 5 eq. ops., 2,000 sq. ft. office, single story building. 5 day/wk practice with Ortho 2x/mo, Pedo 2x/mo and Assoc. 1 day/wk and Seller 1 day/wk. Approx. 20-25 new patients/mo. 50% Insurance, 28% cash & 22% Medi-cal. Computerized practice with Diamond Dental software package. 6 year old equipment. Collected approx. \$316,037 in 2008. Projecting approx. \$334,774 for 2009. **BUYER'S NET OF \$127,654.** Property ID #2451.

**PASADENA** – Leasehold Improvements & Equipment Only! 5 eq. ops., 1 plumbed not eq. op., 1,500 sq. ft. suite, two story shopping center. Computerized office with Intra Oral Camera. Great corner location. Excellent street visibility. In downtown historic Pasadena with scenic view of the local mountains. Centered in a retail shopping area between restaurants and banks. Property ID# 2501.

**PICO RIVERA GP** – 3 fully eq. ops., 3 plumbed not eq., 2,200 sq. ft. suite, single story free standing building. 4 day/wk practice. 60% Insurance, 30% Cash & 10% Medi-cal. Computerized practice with Intra Oral Camera and Dentrix software package. 4 year old equipment. Good location and Signage. Lots of walk-ins. **BUYER'S NET OF \$116,025.** Property ID # 2421.

**W. COVINA GP** – 6 eq. ops, 3 ortho chairs in open bay in a 2,700 sq. ft. office located in one story free standing building. 5 days/wk GP; 4 days/wk Hygiene; 1 day/wk Ortho & 1 day/wk OS. 50% insurance, 30% cash & 20% capitation. Computerized office. 39 years of Goodwill. Collected approx. 1,203,258 for 2008. Building for Sale. **BUYER'S NET OF \$382,841.** Property ID #2221.



# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Maria Silva, V.P.

### ORANGE COUNTY

**FULLERTON GP** – Leasehold Improvements & Equipment Only! 3 fully equipped ops., in a 868 sq. ft. suite located in a Medical/Dental building. Great corner location in Fullerton. Busy intersection. Price to Sell! Property ID #2251.

**IRVINE - GP** - 5 fully eq. ops., 1,861 sq. ft. suite, 2 story Medical/Dental building. 6 day/wk practice with 2-3 days/wk of hygiene. 70% insurance & 30% cash. Computerized office with Intra oral camera and digital x-ray. Dentrix software package. 2 year old equipment. Long term lease. Good location. White collar clientele. Well-designed location. Easy access to local freeways. Collected \$1,929,292 for 2008. Projecting approx. \$1,869,072 for 2009. **BUYER'S NET \$480,344.** Property ID #2471.

**LAGUNA HILLS GP** - 8 fully equipped ops., 1 plumbed not equipped op., in a 3,000 sq. ft. suite located in a 5 story Medical/Dental building. 5 day/wk practice. 56% insurance (PPO), 30% cash and 14% capitation. Computerized with Intra Oral Camera office. Soft Dent software package. Collected approx. \$1,188,157 for 2008. Property ID #2051.

**NEWPORT BEACH / STATE OF THE ART PRACTICE** - 5 fully equipped ops., 2,310 sq. ft. suite located in a one story Medical/Dental building. 50% insurance & 50% cash. Computerized, Intra-Oral Camera & digital X-ray. 4 day/wk practice with 2 day/wk of hygiene. Excellent Location. Collected approx. \$564,811 for 2008. **BUYER'S NET OF \$144,633.** Property ID #1761.

**ORANGE GP** – Leasehold Improvements & Equipment Only! 3 eq. ops., 1 plumbed not eq ops., 1,350 sq. ft. office, one story free standing duplex building. Great location in a busy street. Excellent street visibility. Near Chapman University & Orange Circle. Seller purchased own building. Property ID# 2361.

**PLACENTIA** - Leasehold Improvements, Equipment & Chairs Only! 2 eq. ops., 1 plumbed not eq., 900 sq. ft. office in one story building. Across from medical office. Lots of wall-ls. Practice has been in existing for 19 years. Property ID #2211.

**RANCHO SANTA MARGARITA GP** - 4 eq. ops., 3 plumbed not eq., 2,284 sq. ft. suite located in a two story Medical/Dental building. 4 1/2 day/wk practice with 3 days/wk of hygiene. Approx. 50-60 new patients/mo. 70% insurance (PPO), 20% cash & 10% capitation. Computerized practice with Intra Oral Camera and Digital X-ray. Dentrix software package. 3 year old equipment. Collected approx. \$943,854 in 2008. Projecting approx. \$943,435 in 2009. Property ID #2311.

**TUSTIN GP** - 5 eq. ops., 2,200 sq. ft. office, located in a 2 story free standing building. 3 day/wk practice with 2 days/wk of Hygiene. Approx. 20 new patients/mo. 50% insurance & 50% cash. Computerized practice with Intra Oral Camera and Digital X-ray. 2-4 year old equipment. Good Location in the heart of OC near freeway. Fast growing office. Collected approx. \$454,224 in 2008. Projecting approx. \$619,338 in 2009. **BUYER'S NET OF \$297,981.** Property ID # 2321.

### RIVERSIDE & SAN BERNARDINO COUNTIES

**APPLE VALLEY GP** – 3 eq. ops., 1,000 sq. ft. office, one story building with 6 suites; estab. in 1978. 80% insurance & 20% cash practice. Computerized office with Easy Dental software package. Retiring Seller. 100% patient referral practice. Loyal enthusiastic staff. Projecting approx. \$201,444 for 2009. **BUYER'S NET OF \$50,879.** Property ID#2461.

**CHINO GP** – Turn-key- 4 eq. ops., 1,100 sq. ft. office, single story multi tenant shopping center. 2 day/wk practice with an Associate. Approx. 15 new patients/mo. 35% insurance, 30% cash & 35% medi-cal. Computerized office with Intra Oral Camera and Digital X-ray. Collected approx. \$219,285 in 2008. Property ID #2331.

**Web site: [www.calpracticesales.com](http://www.calpracticesales.com)**

**REMINDER: Net Income is Buyer's Net Income after Debt Service. BACK UP OFFERS ARE ALWAYS ENCOURAGED!!!**



# CALIFORNIA

## Specializing in the Selling

Cynthia Veenendaal, V.P.  
Tina Ochoa, V.P.

**MURRIETA GP/SPECIALIST** – Leasehold Improvement & Equipment Only! 1 eq. op., 1,505 sq. ft. office, one story Medical/Dental building. Computerized office. 4 year old equipment. Good opportunity for a start-up. A Must see to appreciate!!! Property ID 2371.

**PALM DESERT** - A very high end general and cosmetic dental practice 100% Fee for service, no insurance with great team to support new buyer is available for purchase. The practice generates over \$1.1 with a very high net income on limited schedule. Personal Interview with Seller required before disclosing information. Seller willing to work back. Property ID #1121.

**PERRIS GP** – 4 eq. ops., 1,608 sq. ft. office located in shopping center. 2 year old equipment; long term lease. 61% insur. (10 – 15 PPO's, 20% cash & 19% medi-cal. Associate works 3 days/week. Approx. 40 new patients/month. Collected approx. \$265,041 for 2008. Property ID #1891.

**VICTORVILLE - GP** - 10 fully eq. ops., 4,136 sq. ft. office located in a one story duplex building. Seller own 50% of building. 4 1/2 day/wk practice with Seller working 3 1/2 days/wk, GP Associate 4 days/wk, O.S. Associate 1x every 3 wks, and 17.5 days/wk of Hygiene. Approx. 35-40 new patients/mo. 80% insurance (15-20 PPO) & 20% cash. 100% patient referral. Computerized office with Intral Oral Camera and Digital X-ray. Practice works software package. 5-10 year old equipment. Practice located near Medical/Dental Doctors in Victorville area. 30 year of Goodwill. Grossed \$2,309,045 in 2008. Projecting approx. \$2,373,854 in 2009. **BUYER'S NET OF \$726,061.** Property ID#2481.

### SAN DIEGO COUNTY

**LA JOLLA GP - GP** - 2 equipped ops, in a 712 sq. ft. suite located in a 2 story single professional building. 3 day/wk practice. Approx. 18-20 new patients/mo. 40% insurance and 60% cash. Recently transition practice from cash to PPO insurance. Dentrux software package. Computerized office with intra oral camera. 7-8 yrs old equipment. Excellent location and beautiful office. Collected approx. \$460,798 for 2008. Property ID #2191.

### VENTURA, SANTA BARBARA & SAN LUIS OBISPO COUNTY

**GOLETA GP** – \*GOLETA GP – 4 fully eq. ops., in a 1,000 sq. ft. suite, two story free standing shopping center. 3 1/2 day/wk practice with 1/2 day/wk Associate. Approx. 20-25 new patients/mo. 30% insurance & 70% cash. Computerized office with Digital X-ray. Easy Dental software package. Practice is in a fast growing area with a beautiful environment. Collected approx. \$916,182 in 2008. Projecting approx. \$1,095,658 in 2009. **BUYER'S NET OF \$485,321.** Property ID #2281.

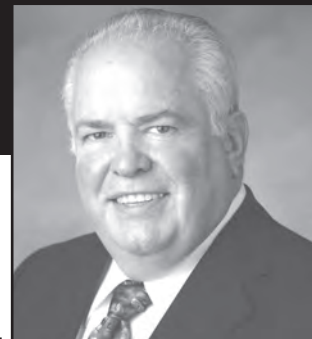
**OXNARD GP** - 5 eq. ops., 2 plumbed not eq., 2,600 sq. ft. suite located in a professional building. 5 day/wk practice. Approx. 50-110 new patients/mo. 25% insurance, 50% cash & 25% capitation. Computerized office with Intra Oral Camera. Eagle soft software package. Office design and build out by Patterson Dental. Collected approx. \$633,705 in 2008. **BUYER'S NET OF \$153,154.** Property ID #2301.

**PASO ROBLES GP** – 7 fully equipped ops, 1,800 sq. ft. office located one story free standing building. 4 days/wk practice with 8 1/2 days of hygiene. 48% Insurance & 52% Cash. Computerized office with Intra Oral Camera. Eagle soft software package. 100% Patient Referral. Collected approx. \$1,268,370 for 2008. Projecting approx. \$1,302,014 for 2009. **BUYER'S NET OF \$303,889.** Property ID #2231.

714-639-2775 • Outside (714) area: 800-697-5656 • Fax: 714-771-1346

# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Greg Beamer, V.P.

**SANTA BARBARA GP** - 3 eq. ops., 860 sq. ft. suite, two story Medical/Dental building. 5 day/wk practice. Approx. 25-30 new patients/mo. 25% insurance, 74% cash & 1 % capitation. Computerized practice with intra oral camera. Denti Max 08 software package. Collected approx. \$228,564 in 2008. Projecting approx. \$246,396 in 2009. **BUYER'S NET OF \$109,066.** Property ID #2381.

### SPECIALTY PRACTICES

**GARDEN GROVE SPECIALIST** - Leasehold Improvements & Equipment Only! 2 eq. ops., 3 plumbed not eq., 720 sq. ft. suite, located in a two story strip mall. Computerized office. 2-3 year old equipment. Seller owns building. Excellent location for Ortho, Endo, or Implant Specialist. One month free rent. Property ID #2391.

**GARDEN GROVE SPECIALIST** - Leasehold Improvements & Equipment Only! 2 eq. ops., 1 plumbed not eq., 520 sq. ft. suite, located in a two story strip mall. 2-3 year old equipment. Seller owns building. Excellent location for Ortho, Endo, or Implant Specialist. One month free rent. Property ID #2401.

**IRVINE ORTHO** - Leasehold Improvements, Equipment & Chairs Only! 5 eq. ops., 1,260 sq. ft. suite, single shopping center. 1 1/2 day/wk practice. 90% insurance & 10% cash. 26 years of Goodwill. Has the exclusive on this building for only Ortho in building and in shopping center. Excellent location. Property ID # 2341.

**LAGUNA NIGUEL ORTHO, PEDO, PERIO, ORAL SURG or GP** - 4 chairs in ortho bay, custom chairs and side units, 1,180 sq. ft. office in two story medical/dental building. 18 years goodwill. 50% insur., 45% cash & 5% cap. 3 - 4 new starts/month. 3 day/wk practice. Work in progress is approx. \$170,000. Collected approx. \$211,691 for 2008. EXCELLENT AREA! ONLY ORTHO OFFICE FOR SALE IN SOUTH ORANGE COUNTY! Office is ideal for a PEDO, PERIO, ORAL SURG., or GP office; Seller has other options for ortho patients.

**LAKE FOREST** - Leasehold Improvement & Equipment Only!! - Excellent low cost way for Specialist to start own practice. 5 fully eq ops., 1,650 sq. ft. suite located in a two story Business Building. Computerized with Intra Oral Camera. Good Location! Property ID #1921.

**WEB SITE: [WWW.CALPRACTICESALES.COM](http://WWW.CALPRACTICESALES.COM)**

### DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

Alice King- [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

Greg Beamer- [gbeamer@calpracticesales.com](mailto:gbeamer@calpracticesales.com)

Tina Ochoa- [tochoa@calpracticesales.com](mailto:tochoa@calpracticesales.com)

Cynthia Veenendaal- [cynthia@calpracticesales.com](mailto:cynthia@calpracticesales.com)

Maria Silva- [msilva@calpracticesales.com](mailto:msilva@calpracticesales.com)

John W. Knopf (Neff), President

Also serving you: Alice C. King, V.P., Tina Ochoa, V.P./Cynthia Veenendaal, V.P., Greg Beamer, V.P. & Maria Silva, V.P.

*Serving California Since 1974*

8.09

**Web site: [www.calpracticesales.com](http://www.calpracticesales.com)**

**100% FINANCING AVAILABLE TO QUALIFIED BUYERS**





# Kings Two Dental Supply



918 Canada Court, City of Industry • Tel (626) 581-8135 • Fax (626) 581-8137

**Large Equipment Showroom / Supplies / Services**

**Providing Everything a Dental Professional Needs for Over 20 Years!**

**EQUIPMENT SPECIALISTS: Steve Schroer (626) 581-8135 & Dave Blakely (805) 578-9123**

**Digital Sensor #1, #2,  
Docking Station,  
Imaging  
Software**

**\$8,995**



MODEL 2015

*Mirage*

**OPERATORY SYSTEM**

**STARTING AT  
\$4,995**

**FREE BASIC  
INSTALLATION!**  
(within 100 mile radius)



## STATE OF THE ART FIXED PROSThetic STUDIO

### Kings FULL SERVICE LAB ON PREMISE

**Tough Times Call For Creative Pricing!**

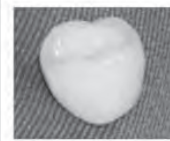
**Solutions – Support – Success**



**All Ceramic Crowns  
\$99.00**



**Inlays / Onlays  
\$59.00**



**PFM / NP  
\$40.00**



**Gold Plate!**

**Call (800) 715-5464 for pick-up! – Offer Ends 08/31/09**

### FREE INTRAORAL CAMERA

(With the purchase of 3 Dental Light Packages)

**Belmont Chair  
MIRAGE UNIT  
DENTAL LIGHT  
PACKAGE**

**Special Price  
\$6,295**



(Optional: cuspidor, monitor bracket & monitor)



**BELMONT** Rear &  
Center Island Cabinets



**BELMONT** QUOLIS 5000  
Operatory Ensemble



**BELMONT**  
Digital Pano & Cep



**TUTTNAUER**  
Autoclave



**AIR TECHNIQUES**  
Air Compressor



**TECH WEST**  
Air Compressor



**New A/T SCANX**  
Digital X-Ray System  
with In-line Eraser

### IMPLANT SYSTEM SPECIAL

**KING TWO DENTAL  
EXCLUSIVE!  
"PACKAGE C" DIO  
IMPLANT SYSTEM**

**\$9,950**

**COMPLETE SET UP PACKAGE  
WITH HANDPIECE.  
CALL FOR MORE INFORMATION.**

**www.kingstwodental.com**

**(800) 715-5464**

Prices subject to change without notice. We apologize for any unintentional misspellings, errors or omissions.

**SAN FRANCISCO DENTAL PRACTICE** 4 SALE FFS/2 OPS&1 PLUMBED/EST 4 YRS/ REV \$300 ASKING \$240. CONTACT: sfdentist2009@yahoo.com.

**Absentee owner** Torrance shopping center. 5ops.,Gross \$400k.Open 3 days a week. Lots room to growth. 818-642-1925.

**X-ray chair** almost new \$450, panomachine panclipse \$3000. Call 310-390-3565.

**PRACTICE FOR SALE** #3141 – Coming Up! Long Beach Grossing \$140,000. Owns Condo near (710) and Willow. A Merger candidate. Call P.P.S. (714) 832-0230.

**Office in Uptown Whittier** Historical Area. Has position for Oral Surgeon Board Eligible P/T.E mail dental\_ad@hotmail.com LM @909-923-1506.

**VAN NUYS** Low cost practice opportunity w/ 25+ yrs of goodwill. Disability forced sale. 1st floor location with sign. Monthly revenues over \$20k/mo. Some HMO's. Contact PSA Broker 818-999-9595.

**Esthetic Professionals** Dental Education Center. Three times the education for 1/3 the unit cost! We encourage you to compare. 1-877-EP4-DDS1 (374-3371) or www.estheticprofessionals.com.

**Experienced GP available** for P/T position, 1-2 days/week. Good interpersonal skill. Please email to samaudds@yahoo.com or call 714-728-1192.

**PT ORAL SURGERY DA** position available. Practice located in 92505. Experience a plus. Will train. Please fax resume to 951-354-8768.

**Sterilization Pouches** \$6.95 (Buy 8, Get 2 Free) ....Call Pure-Life Dental at 877-777-3303.

**All I needed** was to protect my wealth. Concordia designed a plan to protect my family and wealth at little or no out-of-pocket expense. Call Concordia's NetWorth Advisors 888-285-6210.

**DENTAL LAB** Space for Rent. Located above GP practice in Palm Springs Area. 450 sq ft. utilites included. \$1,150/mo. Call 215-873-3253.

**"Best return on investment ever!"** Moni Mosharaf, Orange and Aliso Viejo, California-See our ad on Pg. 2.

**DENTAL LOCATION** San Gabriel Valley – Fully equipped. In Move in condition. 600 sq.ft. 2 ops. Asking \$60,000. 100% financing available. 888-277-6633. AGENT.

**ORTHODONTIST (VALENCIA) BUSY MULTI-SPECIALTY OFFICE (EST. 13 YRS)...MIN 5 YRS HMO/PPO EXPERIENCE...6 DAYS/MTH...CALL PATRICE/DR KIM (626) 7959328...FAX (626) 795-3763...WWW.ARROYOHEALTHCARE.COM.**

**Create the Office of your Dreams** with All County Construction. Enhanced to your style, designed to your budget. 714-240-4123.

**"Using the group buying power** that our Dental Savings Alliance membership provides, we reduced our overhead by thousands in the 1st month! We will never pay retail again!"- Horizon Dental Group - LEARN MORE! Call 888-944-7728 or visit ddssavings.com today.

**Legal Tip: Buyers** What if you can't get insurance panel privileges for three months? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**FOUNTAIN VALLEY PRACTICE FOR SALE** Collects \$640,000 per year on 3 days per week with 3 days of hygiene. 5 ops. Asking \$550,000. Call Kurt Skarin 800-752-7461 (1-800-SKARIN #1).

**SAN FERNANDO VALLEY** 4 ops of modern equipment in store-front location on major thoroughfare; excellent visibility; ample free parking; ideal starter opportunity. Contact PSA Broker 818-999-9595.

**FINANCING for PRACTICE ACQUISITION** must not be a luxury. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

**West Los Angeles** 32 years of Goodwill, digital everything, prestigious location, 714.259.0501. Wiederman & Potter Premium Practice Sales.

**Norwalk Office Sale** Reduced price is now only 37K (obo). Dr. has a new office and will entertain ANY offer ASAP. 4 operatory, 1800sf free-standing dental office with Pano. Leasehold/equipment only but has been a dental office location for over 30 yrs. Teethwise@yahoo.com.

**With our 100% GUARANTEED** you can't lose. Hundreds of new patients are at your fingertips. Just visit www.AttractDentalPatients.com.

**FRESNO** Computerized GP from retiring dentist, 4 op good location in Main Ave. Digital x-rays. Insurances PPO and cash based. 2008 collection approx \$250K 2 days/week. Sale includes building w/parking lot. (559)443-9047.

**Call Bob to find out** how your practice can work for you! Use the equity in your practice to fund your retirement. Call Bob Affleck at 949-422-0846.

**FOR SALE** #3140 - San Marino Practice and Valuable R.E.-Pasadena-Arcadia Grossing \$850,000.00. Established 36 years. Classic Crown and Bridge Practice having Thousands of patients; 6 Ops in 2,200 sq.ft. - Free standing building on famous Blvd near busy intersection. Affluent area. Fee for service with P.P.O.s With a positive marketing program, this Practice will exceed \$1 million first year. Great opportunity to live and practice in Historic, beautiful area. Valuable R.E. available with 10% down payment. Full Price \$750,000. (Recently reduced to \$600k) Call Professional Practice Sales, Inc., (714) 832-0230. All offers are welcome.

**DENTIST WANTED** HIGH TECH, PAPERLESS OFFICE, NORTH OC. PERSONABLE, EXPERIENCED, DOES MOLAR RCT'S, SURGICAL EXTRACTIONS. FAX RESUME: (562)865-3999.

## Patient Finance Solution

Stop turning  
patients away due  
to their inability  
to pay you!

- Immediate Credit Evaluations
- You take the down payments
- We bill your patients over the term
- Interest Free to your patients for the services they need
- You start producing income immediately
- English or Spanish applications

**Call us to sign up today**

877-874-3877 Toll Free

661-466-5334 Phone

661-466-5333 Fax

**Healthcare Finance Direct LLC's Essential Piece Program is the solution...and its easy and affordable.**

Is your finance source turning your patients down?

Is your office feeling the effects of this economy?

Are your patients healthcare plans unable to cover your procedures?

The prospect of financing it yourself probably seems overwhelming. Well, not anymore...

**Healthcare Finance Direct LLC's Essential Piece Program makes it easy and affordable!**

*Be proactive, begin enhancing your revenues today and grow your business for years to come!*



**Healthcare  
Finance Direct LLC**

*... the essential piece.*

**View our video at  
[www.HealthCareFinanceDirect.com](http://www.HealthCareFinanceDirect.com)**



**Ortodontist** Tarzana. Fridays. Established 10 yrs. Full RDA staff. fixed salary against percentage+start, and finish bonus. Mysmilemakeover@aol.com.

**La Habra GP for sale** 2008 collections 550K plus, R.E. also available. Serious inquiries only. 5625334931 after 6

**Great Deals on CustomAir** CV-101 and CV-102 Vacuum Pumps! Call Darden Dental Supply for details at 800-290-4405 x160.

**Oral Surgery** (front and back office) assistant needed in orange county. Oral surgery experience preferred. 714-616-0205.

**Nobody wants to sue...or defend against a lawsuit**, but they are a fact of life. Deal with enough people, you are bound to end up in court. On that day, Kerendian & Associates is the firm you want representing you. 888-299-7848.

**smithusa50@hotmail.com** FOR SALE: CEREC 3D Almost new. Barely used but maintained and upgraded by Patterson Dental continuously. 619-656-4343.

**SAN DIEGO PRACTICE SALES** Looking to BUY or SELL a practice in San Diego County?? Call the area experts for prompt personal service with integrity. We can also assist you with PRACTICE APPRAISALS, BUY-IN/BUY-OUT TRANSACTIONS, and LEASE NEGOTIATIONS. Call for complimentary consultation. 760-599-7828.

**Front Office for an upscale fee for service, dental Practice in Beverly Hills area 8-5 Monday through Friday please email your goal and resume to drtt@mac.com.**

**Experienced female DDS** looking for PT/FT associate position in Ventura/San Fernando areas. Exp in Pedo. Please call 626-215-7566.

**In one brief consultation** Concordia designed a plan to meet all of my retirement needs and protect my family with little or no out-of-pocket expense. Call Concordia's NetWorth Advisors 888-285-6210.

**FOR LEASE** Previous Dental Offices in Anaheim, San Fernando, Fontana, Oxnard & Santa Maria. All Utilities in Plus Move-In Money. Call Kelly (310) 575-1517 x.215.

**LOS ANGELES/INGLEWOOD** Long-estab private practice w/ 25+ yrs of goodwill. 1st floor location (seller owns bldg). Revenues \$60k+/mo. Excellent cash flow. Contact PSA Broker 818-999-9595.

**DA or RDA needed PT** in Lancaster New grads OK Call 661-645-1019 Alex.

**WANTED** General Dentist All Specialist & Hygienist. Large, Successful practice Near Down Town L.A. No Medi-Cal. Great Compensation. Call (310) 915-1817. Fax Resume (323) 264-0885.

**WANTED: ORTHO PRACTICE** Buyer looking to buy ortho practice in L.A. (prefer 10 Mile radios of Down Town) Avoid 10% commission. (310) 617-8525.

**Instrument sterilization** cassettes for sale. small, medium, large sizes. Please call 408-718-4784.

**Glendale Dental/Office Space for Rent** 2292 sq. ft., High Ceiling Space with Busy, Ground Floor Visibility and Signage. Excellent location on N. Brand Blvd. Fair, Negotiable Terms and ALL COSTS OF TENANT IMPROVEMENTS/SPACE DESIGN WILL BE PAID FOR BY BLDG OWNER. PPO/Indemnity Insurance Plans in the surrounding area. Please contact Lisa @ (310)780-5278.

**BELMONT TWO HANDPIECE DELIVERY SYSTEM & ASSISTANT TELOSOPING ARM, BELMONT LIGHT, MIDWEST FIBEROPTIC** \$975.00 PLAYA-DEL-REY 310-628-9744 DR. NOLAN.

**Gardengrove dental office** for sale, great location, price to sell. call 562-242-8212.

**DA/RDA NEEDED** HIGH-TECH, PAPERLESS OFFICE, NORTH OC. PERSONABLE, TEAM-WORK ORIENTED, GREAT WORK ENVIRONMENT. FAX: (562)865-3999.

**EXPERIENCED FEMALE DENTIST** AVAILABLE M/W IN SOUTH OC. PERFORM ALL ASPECTS OF GENERAL DENTISTRY! GREAT WITH CHILDREN!! 954-328-5197.

**PRACTICE FOR SALE** GOLETA 4 eq ops, 1,000 sq ft suite. California Practice Sales, Inc. Phone: 714-639-2775.

**DENTAL OFFICE FOR SALE** IN GARDEN GROVE GREAT LOCATION, LOW RENT, CALL 562-242-8212.

**EZ 2000 Software** 2008 version. Never installed. Will support up to 10 users. Paid \$3,000 sell \$1,000. 916-776-1235.

**PRACTICE FOR SALE** #3130 - Covina/Azusa - Million Dollar Location- GP. Established many years. Shopping center. 1,500 sq.ft., 6 ops, 4 equipped. Only \$2,500/month rent. Thousands of autos pass daily. Hi identity corner. \$300,000. reduced \$185,000. Call PPS (714) 832-0230.

**California Implant Institute** offers eight courses (4 surgical, 2 prosthetic, 1 bone grafting and a one-day mini implant workshop). For course information and to register please visit [www.implanteducation.net](http://www.implanteducation.net) or call (858)496-0574.

**WANTED** Experienced Prosthodontist for Specialty Group practice. Must have dental implant experience. Please email resume to [uplanddental@yahoo.com](mailto:uplanddental@yahoo.com).

**Need dental equipment** delivery system, chair, x-ray and processor, curing-light, and lot more etc. pictures/list to-luck7773@yahoo.com or 818 352-7207.

**Dental Supplies, Dental Supplies** We'll match or beat any price. Free delivery, quick service. Call Kings Two Dental 1-800-715-5464.

**GLENDAL DENTAL OFFICE FOR LEASE** 1250 sf Beautiful Professional Building. Three Operatories, Modern Build Out. Linda Brown Commercial (818)466-0221 Ca R.E. #01465757.

**Pediatric Dental Office** in Irvine looking for orthodontist or other specialist to share space. Excellent location Call 949-653-2828.

**HUNTINGTON BEACH** Private General practice with 5 fully equipped operatories in small professional building – gross collections almost \$100,000 per month – private insurance an cash only – absentee owner – associate willing to stay on full time Thomas & Fees Practice Sales (714) 544-4341.

**BUYER LOOKING TO PURCHASE** DENTAL PRACTICE; Prefer 5 mile radios of E.L.A. or Down Town. Will pay best price. Avoid 10% commission. (310) 617-8525.

**Periodontist** Join established group practice with 10 yrs. established peri program, and 3D technology. mysmilemakeover@aol.com.

**WHITTIER** Starter practice or merger opportunity. Over 40 years of goodwill! Owner retiring. 3 Ops. Most specialty procedures referred out. 2 days of hygiene. Contact PSA Broker 818-999-9595.

**DENTAL PRACTICE & REAL ESTATE** 4 OP FRESNO computerized, good location, good income, dentist go to retired (559)443-9047 smithusa50@hotmail.com.

**DENTAL OFFICE FOR RENT IN TORRANCE** If you are looking for a place to practice wednesday or thursday a week you can bring your own supplies. pls. call 310-365-3583 ask for Freddie.

**PRACTICE FOR SALE** #3114 – ORTHODONTIST – Grossing \$850,000, net \$400,000. Valuable 3 suite Professional building \$770k, Practice \$590k. Los Angeles. Call P.P.S. (714) 832-0230.

**Esthetic Professionals** Dental Education Center. Find passion and profit in your practice. Making dentists more successful for over 22 years. 1-877-EP4-DDS1 (374-3371) or [www.estheticprofessionals.com](http://www.estheticprofessionals.com).

**SAVE MONEY...DRY VACUUMS** \$3,395.00 “NEW” Call 909-519-1451.

**Are you retiring or selling your office for a personal reason?** I am looking to buy HMO offices in Orange County. I am an ethical dentist and will take good care of your patients. Call Dr. Han at 213-393-6567, or email at [edisonhan@yahoo.com](mailto:edisonhan@yahoo.com).

**used electric wax heater** works good \$50 please call 3103903565.

**All I needed** was to protect my family's wealth during this economic down turn. Thanks to Concordia, not only is my wealth protected, but I can grow my investment and retire much faster than I dreamed of.. Dr. Chang. Call Concordia's NetWorth Advisors 888-285-6210.

**KOREATOWN** (Los Angeles) Dental Office for Sale. 3op, 1plumbed, 1200sf. Pano, Intraoral Camera, Excellent Location. Call Dr. Kim 213-842-1284.



## WESTERN PRACTICE SALES

John M. Cahill Associates

### What separates us from other brokerage firms?

As dentists and business professionals, we understand the unique aspects of dental practice sales and offer more practical knowledge than any other brokerage firm. We bring a critical inside perspective to the table when dealing with buyers and sellers by understanding the different complexities, personalities, strengths and weaknesses of one practice over another.

*We offer unsurpassed exposure - Marketing your practice in all of the major journals, including Dental Economics.*

As the only brokerage firm that represents sellers and locates buyers throughout California, Nevada and Arizona, Western Practice Sales/John M. Cahill Associates not only offers personalized service, superior credentials, combined resources, data base and networking power but also experience, expertise and exposure that is unsurpassed in the industry today.



Tim Giroux, DDS

“Owned by Dentists, Serving Dentists”

**800.641.4179**  
**westernpracticesales.com**



Frank Farry, MBA

**NEED A CPR CLASS FOR YOUR OFFICE?**

We come to you! Hands-on, power-packed 90 minute program includes Adult & Pediatric CPR and choking. Receive a 2-Year CPR card and 4 C.E. units per person! 4 people \$45 p/p - 5 + \$40.00 - 15 + \$35.00 p/p. Call us today (626)797-6179 and ask for Danny. Thank you!

**ORAL SURGERY**

SOUTH ORANGE COUNTY: Asking \$295,000. Call!! Select Practice Services, 714-421-4407.

**Beautiful**

Full exposure dental office in Studio City, 4 Operatories, Digital X-ray system for Rent/Lease 818-980-8472.

**For Sell**

Gendex GX770 X-Ray unit 559 625-5229 or happydentist60@aol.com.

**"LIVEWIRES ORTHODONTICS**

produces exactly what is ordered." Dr. M. Squicquero, DDS. Give LIVEWIRES ORTHODONTICS a chance to impress you! Call 330 793 9423 for a free catalog.

**New fully furnished Dental Office**

with 3 operatories and X-Ray. Great Location, 1000 sq feet. For Rent, MUST SEE! CALL: (909-798-7100).

**one shufu**

& Hanna Artic w/case for sale. 818-4587515.

**Eliminate 10% Broker Commission**

Sell your San Diego practice directly to me. Large practice preferred. Email toothdrlee@yahoo.com (619)750-9413.

**Start your own practice**

for as low as \$690 per month! New state-of-the-art dental suite. Located in Tarzana, CA. Call Carlos Vazquez. (818)654-7069.

**"Wood and Delgado**

are honest, accurate, efficient and confident attorneys." Philip B. Potter, D.D.S., San Clemente, California-See our ad on Pg. 2.

**Bellmount x-ray unit**

ACURCY model 071A \$1000. Good conditions call 310-390-3565.

**BRENTWOOD ORTHO PRACTICE FOR SALE**

Over 30 years of goodwill. 3 chairs in a bay plus 1 in a private op. Collects \$235,000/year on 2 days per week. Asking \$150,000. Call Kurt Skarin 805-777-7707.

**Oral Surgeon**

Oral Surgery for your patients and in your office. Experienced and personable. 714-616-0205.

**looking for endodontic**

front and back office staff in pasadena. will pay over \$20 or train, call 6267107943.

**Protect your Computer Data!**

Are your computers protected from viruses or utility power surges? We've got you covered! Call the Dental Insurance Professionals! Specialist! Dennis A. Rosene Insurance Agency Inc. 949-645-6000 or 800-448-4664.

**SELLERS WANTED**

Qualified Buyers urgently seeking practices in all areas. Confidentiality Maintained. 888-277-6633.

**Dreams can come true**

All County Construction. "Building your Future". We listen to what YOU want! 714-240-4123.

**GENERAL DENTIST SEEKING PT**

position in SAN DIEGO/ORANGE COUNTY areas. 4 years experience. 415-377-4942 Dr. Afshar.

**Want to sneak-a-peek**

at The Dental Trader before everyone else? We upload every edition to our website ten days before it hits the streets in print. Look for it at [www.dental-trader.com](http://www.dental-trader.com) around the 20th of each month and snap up the best bargains before it arrives in the mail.

**PRACTICE FOR SALE**

#3107 - WEST LA - Grossing \$850,000. Ops. Hi visibility store front valuable R.E. also for sale. Seller will transfer over 1 year period. With positive marketing, should gross \$1,500,000 first year. Call P.P.S. Tom Fitterer to discuss (714) 832-0230.

**ANAHEIM**

(3) op computerized G.P. for sale. Low overhead office. Cash/Ins/PPO/Denti-Cal patient base. Annual Gross Collections exceed \$260K on p.t. schedule. D&M Practice Sales 818.591.1401 License # 01172430.

**IMPLANTS-IN-HOUSE**

Have IMPLANT Patients? STOP referring patients and PROFITS out! DDS with formal post-grad training in all aspects of Implant Dentistry will place implants in YOUR OFFICE. I bring my own equipment. Clean, Gentle & Caring. 310-993-4474.

**Assistant Manager**

w/experience needed immediately for FT/PT position in Anaheim. Must be bilingual (Spanish). Contact Mary (626)226-8745.

**HIRING PEDODONTIST**

WITH EXPERIENCE FOR OFFICE IN TARZANA CA, ONCE A WEEK PLEASE CALL AND ASK FOR GABBY 818 881-1559.

**BILLER experienced wanted**

FT/PT for SAN BERNARDINO area. EASY DENTAL plus. call GRACE: 909 538 9701.

**Powder Free Latex Gloves**

\$4.25/bx..Lowest Price Guaranteed....Call PureLife Dental at 877-777-3303.

**For Sell**

Porter MXR N2O Flowmeter with Clean Air scavenging unit 559 625-5229 or happydds60@al.com.

**"I gave myself a raise**

by joining the Dental Savings Alliance! I have put thousands back into my pocket because of the buying power that I have access to! Thank you DSA." - Josh Frandsen, DDS - LEARN MORE! Call 888-944-7728 or visit [ddssavings.com](http://ddssavings.com) today.

**Looking for DDS Associate**

with HMO experience in Covina, CA. Compensation negotiable. Base + Production. Email resume: [davidparkdds@yahoo.com](mailto:davidparkdds@yahoo.com).

**NORTH COUNTY CARLSBAD**

General Practice seeking Endodontist and Oral Surgeon, 1-2 days/month. Please call 760-434-9800 and/or fax resume 760-434-9811.

**PEDODONTIST**

WANT TO PRACTICE RENT FREE IN WEST LA? Email me for details at [bracesr4u@aol.com](mailto:bracesr4u@aol.com).

**Need a loan for**

Practice purchase, start-up, expansion, or refinance. Call Professional Practice Capital at (800) 456-2779.



# Relentless Pursuit of Perfect Alignment!

**A 10% Discount on your first Hawley Retainer order (new customers only). This includes one set of clasps, labial bow and basic colors.**

Diagnostic Study Models  
Space Regainers/Maintainers  
Habit Appliance  
Expansion/Arch Development  
Holding Appliances  
Herbst  
Bionator  
Twin Block  
Removables  
Splints  
Mouthguards  
Accessories

Ask about  
our large  
selection  
of decals



## LiveWires Orthodontics

**Call for Catalog**

**904 S. Hazelwood Ave.  
Youngstown, Ohio 44509**

**Phone: 330-793-9423**

**PRACTICE - WANTED** ORTHODONTIC PRACTICES.- Call PPS (714) 832-0230.

**GLENDAL** dental office for SALE. 3 operatories, 2 equipped, at shopping mall. Dr. is moving out. E-mail to Yjmdds@yahoo.com.

**ENDODONTIST** PROFESSIONAL/FRIENDLY ENDODONTIST AVAILABLE PART TIME FOR A MODERN UPSCALE GENERAL OR ENDODONTIC OFFICE CONTACT DR. LEVI LEVIDDS@GMAIL.COM OR 949-514-4190.

**Expanding your practice?** LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit lcfinc.com.

**"They were clear** concise and had a good knowledge of the law in this highly specific area. I would recommend Wood and Delgado above all other attorneys. The others didn't compare." Nicholas N. Gadler, D.D.S., San Diego, California-See our ad on Pg. 2.

**LA JOLLA area** Practice Wanted. Call PPS (714) 832-0230.

**Need dental equipment** delivery system, chair, x-ray and processor, curing-light, and more etc. pictures/list luck7773@yahoo.com or 818 352-7207.

**Legal Tip: Sellers** Can your C corporation avoid double taxation of your goodwill allocation? Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**DENTAL & MEDICAL OFFICE FOR LEASE** 4 ops 1500 sq ample parking, prime location Bear Creek area in Merced CA. Contact 209-723-3221 sueintawan@gmail.com.

**BRAND NEW** with excellent exposure dental office in heart of business district in Down Town LA for Rent/Lease 213-623-2212.

**PRACTICE FOR SALE** MURRIETA LH 1 eq op, 1,505 sq ft LH California Practice Sales, Inc. Phone: 714-639-2775.

**I am a USC grad** seeking an associate position. Available weekends, weekdays, evenings. Can Relocate. Email me for resume madelenablasucci@yahoo.com.

**IN-HOUSE ORAL SURGERY** Female Senior Oral Surgery Resident. Surgical Procedures In Your Office. Will Bring Equipment. Call 310-617-6462 Email: inhouseOMS@gmail.com.

**Experienced Dentist** looking to sublease one operatory in an office in San Gabriel Valley/Inland Empire. Please call 310-490-6066.

**Jump-start your retirement plan!** Get cash out of your practice now to fund your retirement for the future! Call Bob Afleck at 949-422-0846.

**OS Licensed Wanted** Fast, gentle, personable, responsible, punctual. Good %. Friendly staff. Lancaster. doctorkevinju@gmail.com.

**ZOOM 1 LIGHT & STAND WANTED** ready to sell? email me bracesonthego@aol.com.

**Practices for sale** Wiederman & Potter Premium Practice Sales, wiedermanpotter.com, 714.259.0501. Wiederman & Potter Premium Practice Sales.

**Dental Office Manager** wanted for group specialty practice in Lake Elsinore. Must know HMO & most insurance. Email resume to contact@myuplanddental.com.

**HACIENDA HEIGHTS** dental office for SHARE, up to 2 days a week, for Pedodontist and Oral Surgeon. E-mail to Yjmds@yahoo.com.

**KEEP ORTHO REFERRALS IN HOUSE** Refer out 5+ patients/month? I travel with staff/supplies (Greater LA, SFV & Southbay) bracesonthego@aol.com.

**Success in obtaining FINANCING** depends on who is working on your behalf. Contact Professional Financing Inc. doctor@professionalfinancing.net, (323) 272-3543.

**Best Location in Inland Empire** in Victoria Gardens Mall. 1942 sq \$3/sq ft. Dental office space for lease. Call (909)6150555.

**Are you still storing tons of paper patient files?** Why? Lose the bulk-use the technology. We will come in, scan all your documents in a flash! Call us at 323 481 4671. It's faster, cheaper and easier than you think!

## COMPLETE DENTAL OFFICE CONSTRUCTED, EQUIPPED, FINANCED

### Equipment & Cabinets

Complete Dental Ops  
Dentists Stools  
Assistants Stools  
Low Voltage Control Panel  
Low Voltage Transformer  
Oil Less Air compressor  
Vacuum Pump System  
Air Water Separator  
Dental X ray  
X ray Processor  
Autoclave Sterilizer  
Front Office Cabinets  
Chart Storage Cabinets  
Operatory Assistant Cabinets  
X ray Divider Cabinet  
Waiting Room TV Console  
Sterilization Center  
Lab/Staff Cabinets  
Storage Cabinet

## \$99,000

Sample Office



**Also Includes:**  
Framing, Electric, Plumbing  
Painting, Flooring  
HVAC Ducting, Doors  
*Does Not Include*  
Plans, Permits and Fire Sprinklers  
(\*If Required)

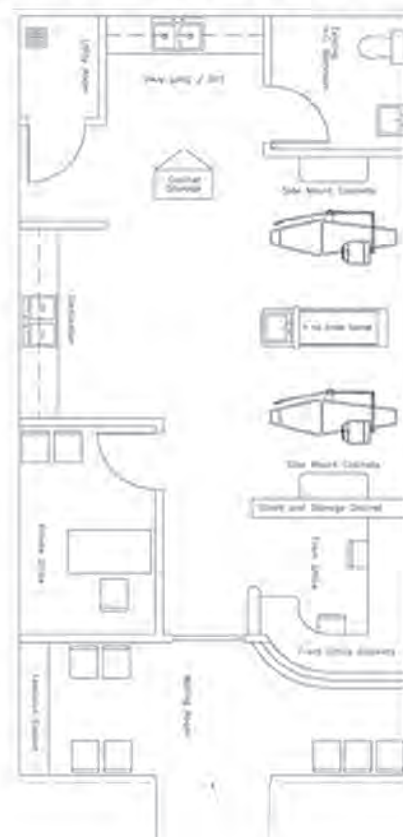
### URBAN RENEWAL CONSTRUCTION

BONDED\* LICENSED\* INSURED\*

26895 ALISO CREEK ROAD, SUITE B  
ALISO VIEJO, CA 92656

**(949)632-2648**

LICENSE 501-106



# Our clients get prompt funding!

***Don't be discouraged if you do not fit the mold.***

*"Dr. Slepak was able to get my loan approved... and quickly too. Professional Financing, Inc did a job for me."*  
**David Gibbons, DDS**

*"Dr. Slepak and Professional Financing Inc. are a great source for your dental practice acquisition funding needs. The loan process has become much more complex recently, and one mistake in your loan package may lead to funding denial. Dr. Slepak will work hard to get your loan approved and get you up and running in your new practice."*  
**Mike Warm, DDS**

- Practice Acquisition
- Working Capital
- Refinancing
- Debt Consolidation
- Practice Start-Up
- Practice Expansion



Professional Financing, Inc.

**PROFESSIONAL FINANCING, INC.**  
**323-272-3544 • doctor@professionalfinancing.net**  
**www.dentalpracticefinancing.net**

Buy it! Sell it!!! Trade it!!!



**HIRING GENERAL DENTIST** FOR TARZANA CA, EXCELLENT COSMETIC TX AND WORKING WITH KIDS. PLEASE CALL 818 881-1559 ASK FOR GABBY.

**Complete DCI Hydraulic Package** for \$5995! Call Darden Dental Supply for details at 800-290-4405 x160.

**RENO: FOR IMMEDIATE SALE** General Dentistry Practice 2 ops, 17 yrs present location. 2007 GR \$763, adjusted net income of \$263K with a 65% overhead. Bldg is also available for sale concurrently. Owner recently deceased. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

**Looking for Office Manager** Treatment Coordinator for HMO office in Covina, CA. Please email: davidparkdds@yahoo.com.

**pedodontist needed** los angeles private office -(310)701-0223, dalia@doctor.com.

**GENERAL PRACTICE FOR SALE** LANCASTER, CA, 93534: 5 OPS. IN A PROFESSIONAL BLDG. ESTABLISHED 30+ YEARS, 1ST FLOOR, 2000 Sq. Ft., INS. + CASH ONLY, GROSS 400+ K, ASKING \$325K, SELLER MOTIVATED, CALL 818-554-5629.

**Part-time** flexible, dental assistant needed for Santa Monica office. Experience and insurance knowledge preferred. Call 310-990-5950.

**"Dr. Faraje's mini residency** exceeded my expectations. I have learned and incorporated in my practice much more than I expected. Dr. Louie tells you the meat of implants without the nonsense." Dr. Stephen Saunders. For course information and to register please visit [www.implanteducation.net](http://www.implanteducation.net) or call (858)496-0574.

**ANAHEIM PRACTICE FOR SALE** 3 operatories, gross collections over \$20,000/mo on 3 days/week-Denti-Cal, Insurance, and cash Thomas & Fees Practice Sales (714) 544-4341.

**Dental ORTHO ASSISTANT** Exp. needed. bilingual part-time. SFV area. 818-515-9100.

**CAUDILL & ASSOCIATES** (NORTHRIDGE) NEW PRACTICE SALE - Great Practice, 4 Ops (3 furnished), 2008 over \$300,000 Collections, some HMO, Dentist relocating, great lease, On Reseda Blvd, JUST PERFECT - Call (866) 513-2869.

**PRACTICE FOR SALE** #3082 - Escondido Area - D.D.S. Partnership sure-fire-success. Partner will finance. Call PPS (714) 832-0230.

**Digital patient file scanning in a flash!** We scan your patient files and load them to a flash drive so you can get rid of those ugly patient files. Store your data safely and on multiple sites to secure them in a way you cannot with paper. See display ad in this issue or call us at 323 481 4671.

**Esthetic Professionals** Dental Education Center. One of the only programs offering live patient treatment (54+ Hours) 1-877-EP4-DDS1 (374-3371) or [www.estheticprofessionals.com](http://www.estheticprofessionals.com).

**Fountain Valley practice** 4-sale, next to FV hospital, 4 large Tx-rooms, 3 office rooms, 2 new X-rays machines. Asking 330k. 714-979-0105.

**endodontist come to your office** in arcadia, pasadena, glendora, glendale. will bring instruments. prefer production pay. call 6264469048.

**EXPERIENCED DENTIST AVAILABLE** FT/PT. ALL ASPECTS OF DENTISTRY, MOLAR ENDO. FAST, GENTLE, PERSONABLE. CALL 323-698-4016 OR E-MAIL DRFRESHSMILE@YAHOO.COM.

**GP looking to purchase** office with over \$800K production in elmonte, westcovina, montebello or vicinity. will pay 100%. contact samchendds@gmail.com.

**Afghanistan Dental Relief Project** needs surgical instruments, cavitrons, non-electric dental chairs, lab eqpt, supplies, small eqpt. Santa Barbara, 805-963-2329.

**TREATMENT COORDINATOR OFFICE MANAGER NEEDED** for san bernardino. experienced with HMO, PPO. CALL GRACE: 909 538 9701.

**Doctors chairs for sale** good conditions \$150 each. call 310-390-3565.

**BUSY PRACTICE** IN VENTURA HIRING G.P.'s, PEDO, ORTHO, & O.S. E-mail resumes to; pistolero@k@yahoo.com.

**MY DENTIST** SCHOOL FOR DENTAL ASSISTANTS OFFERS APPROVED CERTIFIED PIT AND FISSURE SEALANTS, X-RAY LICENSE AND CORONAL POLISHING COURSES. (323) 582-1999, (323) 582-2595.

**Pomona. Selling equipment** and patient charts with or without leasehold improvements. Owner relocating and motivated. Will entertain all offers. 909-618-3953.

**Curious where the doctor** next door is getting all those new patients? He came to us! Get 275 - 400 new patients per year GUARANTEED! Visit [www.AttractDentalPatients.com](http://www.AttractDentalPatients.com).

**WEST SFV PRIVATE STATE OF THE ART** PRACTICE-4-SALE. 3-OPS, 1200 SF, DIGITAL X-RAYS, INTRAORAL CAMERA. SELLER RELOCATING. PROJ. 2009-\$750k. latinadds@gmail.com.

**Associate Dentist** to perform all aspects of general dentistry in Riverside county. Partnership potential. Email CV to h.pourshirazi@yahoo.com/fax 951-672-7878.

**MORE MONEY THAN YOU IMAGINED!!** Covina Pedo/General approximately \$350,000 after loan! Asking \$775,000. Select Practice Services, 714-421-4407.

**Electrosurgery Unit** Latest Bipolar technology by Bident. Barely used. Includes variety of tips. \$2,000 (half price). 949-380-0315.

**Aliso Viejo Office for lease/rent** Beautiful cosmetic office with 5 operatories in major retail shopping center. Img (949)362-8523.



**cda**<sup>®</sup>  
**PRESENTS**

The Art and Science of Dentistry

San Francisco, September 10-13, 2009

Visit [cda.org/sf09](http://cda.org/sf09) for details



# 1.9% Financing for 24 Months\* OAC

**NEW**  
Clinic Operatory  
**\$4695**



Showing at:  
CDA/SF  
Sept. 11 -13  
Booth 113

**Complete  
Dental  
Office  
for  
\$21,987**

Call for Details

**NEW**  
America Operatory  
**\$4895**



**SuperFlow 10 Dry Vacuum**

**\$3595**

2 HP Turbine Motors  
Stainless Steel Tank  
Wash Down System  
Quiet and Reliable  
Extremely Low Water Usage  
In Stock & Ready for Installation



**Oil Less Air Compressor W/Dryer**

**\$2995**



**Alabama Cabinets**

**\$595**



**Dansereau Dental**

250 E. Harrison St., Corona CA 92879

**(800) 423 - 5657**

**WWW.DHPDENTAL.COM**

**DENTIST up to \$1000+/day** w/BONUS needed for busy FFS office in Anaheim Hills Orange County. Send resume anaheimdr@gmail.com.

**GP office to share** with oral surgeon or periodontist to build-up implant practice. mail@mygentledentist.com.

**DENTIST WANTED** SANTA MARIA, CA. Insurance/FFS only office seeking licensed insured dentist. Compensation depending on experience. Call 805-925-4051.

**"LIVEWIRES ORTHODONTICS** is very easy to work with and are always there for us in a pinch (if we need a rush job, etc). Their turn around is very good." Luanne Sherrill-Lab Coordinator for Dr. Frank Bailey. Call LIVEWIRES for a free catalog at 330 793 9423.

**\$100,000 MORE PER YEAR** offering a dental assisting training program. We make it easy!!! No new patients. Full curriculum is provided. More information is available [www.School-BuilderPlus.Com](http://www.School-BuilderPlus.Com) Offer Code Larry (626) 941-4636 Chris (562) 777-5913.

**EQUIPPED OFFICE AVAILABLE** FOR DAILY/WEEKLY/MONTHLY RENT/LEASE IN BEAUTIFUL DOWNTOWN BURBANK! Call Steve or Dina @ 818-557-0996 for details.

**ORTHO-4-HIRE** Want an orthodontist in your practice instead of referring? We can do wonders together and with teeth! E-mail LAOrthodontist@gmail.com.

**used Baldor dust collector** works good \$195 OBO please call 3103903565.

**PRACTICE FOR SALE** #3157 – General Dentist or ANAHEIM HILLS - SPECIALIST/S WANTED – PEDO/ORTHO perfect to purchase or set up Practice - on terms that would provide a handsome income. – Hi visibility shopping center LOCATION. 4 Operatory office. Next to popular day care center. Call P.P.S., a bargain (714) 832-0230.

**Group practice in San Fernando Valley** & Pasadena seeking general dentist, pedodontist, endodontist, periodontist, orthodontist, oral surgeon, also front receptionist, office manager, biller, dental assistant. please email your resume to Sinaidental@pacbell.net.

**"I have reduced** my overhead by 4% in the 1st month alone by using my membership in the Dental Savings Alliance." - Ben Menlove, DDS- LEARN MORE! Call 888-944-7728 or visit [ddssavings.com](http://ddssavings.com) today..

**Small dental equipments repair** Curing light, Autoclave, Film Processor etc.... Quick turn around, free loaner. Call Kings Two Dental 1-800-715-5464.

**SAN FERNANDO VALLEY** This one has it all! Location, signage, 8 ops in free standing bldg. near major intersection in middle class area; private pts. only; collections of \$50K/mo. on part-time schedule. Must see! Contact PSA Broker 818-999-9595.



# The Children's Dental Center of Greater Los Angeles (TCDC) NEEDS YOUR HELP!



*There is no greater gift than a child's smile.*

TCDC is a non-profit, 501 (c) (3) organization that provides a dental home for underserved children and their families.

Many families in Los Angeles cannot afford private dental care and few have access to the oral health education that is necessary to prevent dental disease. TCDC can deliver the gift of a healthy smile and education to thousands of disadvantaged children, but not without the help of the dental community!

**Here are some ways YOU can make a difference:**

- Donate cash and sponsor dental visits, oral health education or screenings.
- Engage your entire office in a fun and worthwhile fundraising event.
- Donate dental equipment and product.
- Talk to your local dental industry vendors about TCDC.
- Participate in a fundraising golf tournament as a player or sponsor.
- Volunteer your time.

Your donation will make a difference for many years to come.

**To get involved, contact Lisa Daggett of TCDC at (310) 419-3000 x211 today!**

For more information, visit [www.tcdc.org](http://www.tcdc.org)



The Children's Dental Center of Greater Los Angeles  
300 E. Buckthorn Street, Inglewood, CA 90301  
(310) 419-3000 x211 • [ldaggett@tcdc.org](mailto:ldaggett@tcdc.org)

**Litigation is the new retirement plan...**if you find yourself placed in a defensive position, call Kerendian & Associates. We'll protect you. Call Kerendian & Associates 888-299-7848.

**MISSION HILLS** 5 op turnkey office for sale. 4 ops eqt'd 5th op plumbed. A-Dec equipt, pano & plumbed for central nitrous. Includes T. I. \$'s to freshen up the office. Priced less than build out and equipt replacement costs. D&M Practice Sales 818.591.1401 License # 01172430.

**Office space to share** in Santa Barbara. I am only there 2 1/2 days a week. 805-403-1216 prefer specialist.

**ORANGE COUNTY** seeking to fill position for General Dentist, USC Grad, 2 yrs experience, philmgendreau@gmail.com.

**Subleasing for Endodontist** In Downtown San diego Area 6ops, Digital X-ray and Pano available rate negotiable email: go\_mason@yahoo.com.

**PRACTICE FOR SALE** #3012 – Apple Valley/HMO - \$15k+ Cap checks/mo. Grossing \$790k and growing. Average 55 new patients/mo. Hi-identity free standing 2,800 sq. ft. Bldg. 8 – 10 chairs newly renovated. Beautiful office. - Call PPS - (714) 832-0230.

**On Time. Within Budget** Quality Service. Tell us what you want and we'll listen! All County Construction 714-240-4123.

**General Dentist needed** in SFV area, PT, FRI & SAT, salary & commission, experienced preferred. Call (310) 384-4360.

**DENTIST WANTED** Modesto, CA, General Dentist 1-2 years experience PT/FT Fax resume 209-543-7602 or email kmt0533@clearwire.net.

**Gamsight Management Xray, Image software + 1 adult sensor + 1 intraoral camera only 1 year old in new condition, asking \$5000.00. Contact: Dr. Le 714-726-2429.**

**DA position available** in OC. PT(2-3 days), English/Spanish, Friendly/hard working/multi-task, great benefit program. Email resume: dkla76@hotmail.com.

**PERIO PRACTICE FOR SALE** Long established with solid referral base. Collected over \$850,000 in '08 with net of \$370,000 on 3 days/week. Asking \$540,000. Call Kurt Skarin 800-752-7461.

**PERI PRO XRAY devloper** rinn xcp kit- Best offer, if non profit org, will donate. you pick up. 916-448-1821.

**Experienced Dentist (30 years)** Does IMPLANTS, WISDOM, ENDO, SURGICAL procedures in your office. (LA-OC-IE) so-calimplantdentist@gmail.com.

**Dental Office for sale** in Santa Maria. 2008 collect 612K. No Hmos or dental. Four ops, three equipped. email santamariadds@gmail.com.

**BEVERLY HILLS** Beautiful Modern Centrally Located Fully Equipped Three Operatory Office for Sublease. Free Validated Parking. Ryan (310)962-0670.

**Powder Free Nitrile Gloves** \$4.85/bx...Lowest Price Guaranteed.....Call PureLife Dental at 877-777-3303.

**TIME OR SPACE SHARING** LOOKING FOR RENT SPACE OR TIME SHARING IN A DENTAL OFFICE IN SANTA ANA. (714) 543-7770.

**PRACTICE FOR SALE/OXNARD** 5 eq ops, 2 plmbd, 2,600 sq ft ste California Practice Sales, Inc. Phone: 714-639-2775.

**ORTHODONTIST AVAILABLE** to see patients in your office. Twenty years experience. Extremely Efficient and Effective. Why refer out? 310 804 8889.

**ENDO prosystem GT** one obturator oven 13 pack profile GT files 3 wheels 6 obturator boxes \$300 949-874-3366.

**ORTHODONTIST AVAILABLE (P/T)** Board certified 15+ years. Experienced in taking over existing ortho patients. email me for resume gobraces@aol.com.

**DENTAL SUITE FOR LEASE IN OXNARD 1100 SF, 4 Ops.** Excellent location in busy retail center. Move-in ready \$2,200 Month NNN Contact 805-386-2312.

**LANCASTER PRACTICE FOR SALE BY OWNER** 28 yrs. goodwill. 4 Ops. No HMO or Medi-cal. 2008 collection \$651,000. Asking \$450,000. 661-943-2240 lanc.dental@yahoo.com.

**Afghanistan dental relief project** seeks non-electric dental chairs, cavitrons, surgical insts, supplies, small eqpt, lab eqpt, donation; 501c3 non-profit. 93101; call 805-963-2329.

**Hiring Dentist for Orange County** PT/FT. Private office. Fax resume to 323-278-1129.

**Start your own practice** for as low as \$690 per month! New state-of-the-art dental suite. Located in Tarzana, CA. Call Carlos Vazquez. (818)654-7069.

**Looking to buy a practice** in Oxnard/Port Hueneme. Very ethical, skillful dentist. Please call 310 9688575 Yianni.

**GLENDALDE OFFICE EMERGENCY SALE** Reduced price 49K. 2 ops. All equipment and ~450 charts. glendalesale@gmail.com for more info.

**"I SAVED \$40,000, I SAVED \$25,000 I SAVED AND I AM SO HAPPY I DID"** – CAUDILL & ASSOCIATES 6% - SELLING COMMISSION (PRACTICES OVER \$400,000) "WHY PAY MORE" (866) 513-2869.

**Dentist available to associate or buy** 20 yrs experience. UCLA certified to place & restore implants since 1991 (310)265-4556 John.

**Digital patient file scanning in a flash!** We scan your patient files and load them to a flash drive so you can get rid of those ugly patient files. Store your data safely and on multiple sites to secure them in a way you cannot with paper. See display ad in this issue or call us at 323 481 4671.

**Looking to buy an established practice** with real estate in San Fernando Valley. Please email me at jhilou@yahoo.com.



**Timothy G. Giroux**  
DDS/Broker

## ASK THE BROKER

*Question:*

*What is the most important thing to consider when buying a dental practice?*

*Stuart "Stu" P, DDS*

While I should write a book on this subject, my biggest "pet peeve" in practice sales is that I hate to see young dentists getting so much misinformation on what to do in making this big decision. The most important aspect of buying a practice is the buying doctor's evaluation of their own skill sets and philosophies compared with the selling doctor's skill sets and philosophies.

Let me present a scenario to help you understand what I mean. Ten different buyers could hire the same consultant, lawyer, accountant and broker to evaluate a dental practice. They would all evaluate the same information and come to a conclusion as to the strengths, weaknesses and value of that practice. Essentially, all the buyers would get the same report. Now, I can assure you that if each one of those doctors had the opportunity to operate that practice, I could have ten totally different results. I could expect that two of the candidates would significantly increase the gross receipts of the practice, while two others might be on the verge of financial ruin. How can that be? The practice looks strong on paper and we have the best accountant and attorney to facilitate the transition. (Unfortunately the two doctors who did not do as well as expected are filing lawsuits against the seller for misrepresentation... but that is for a different article.)

The issue obviously is that only **YOU**, as the **buyer**, can evaluate the skill sets that differentiate you from the Seller. None of the professionals hired know what each dentist's abilities are. These include clinical, managerial, and patient communication skills that can make or break the success of ANY dentist. There is NEVER a perfect match. Only the dentists themselves can determine if their own skill sets will result in a net positive or negative effect on the particular practice in question.

**Timothy G. Giroux, DDS** is currently the Owner & Broker at **Western Practice Sales (westernpracticesales.com)** and a member of the nationally recognized dental organization, ADS Transitions. A graduate of Creighton University, School of Dentistry (1983), he and his wife, Mona Chang, DDS (LLUSD 1984) were in private practice together for 15 years in Scottsdale, AZ, before establishing their home in northern California.

Questions? Email them directly to **Timothy G. Giroux, DDS** at: **wps@succeed.net** or Call **800.641.4179**

**Sylmar Dental Practice** Great location. Leasehold and Equipments only, 1900 square feet (3 equipped and 2 plumbed) \$50,000 (818)362-0629.

**FREE! FREE!! FREE!!!** Place your FREE reader ad in The Dental Trader anytime. Use the form in the back of this issue or online at [www.dentaltrader.com](http://www.dentaltrader.com).

**Bakersfield, lake Isabella** Tehachapi. GP 17 yrs exp. Available PT/Temporary basis. Call/email for CV/more info. Dino (661)867-2113. [dinodds@yahoo.com](mailto:dinodds@yahoo.com).

**Looking for a experienced** associate Dentist for our office. email [jay@glendaledentistry.com](mailto:jay@glendaledentistry.com).

**DENTIST WANTED** SANTA MARIA, CA. Insurance/FFS only office seeking licensed insured dentist. Compensation depending on experience. Call 805-925-4051.

**Legal Tip** Can your attorney value a dental practice? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Oral Surgery office for lease** in Bakersfield, xn't location, call 661-204-8334.

**ASSOCIATE WANTED** in Bishop, Ca. 45 minutes from Mammoth Lakes Ca. willing to work with Denti-Cal. 760-873-3022

**Dental Office for sale** Beautiful cosmetic office with 5 operatories in major retail shopping center-Aliso Viejo, Img (949)362-8523.

**"I am proud to have worked with** the Dennis Rosene Insurance Agency since 1974. Their policies and customer service are second to none! They are the only company to offer earthquake coverage at no extra charge and I saw for myself how important that was after the Northridge earthquake. I highly recommend the Dennis Rosene Agency to all of my clients." John W. Knipf - President, California Practice Sales. Call Dennis Rosene Insurance Agency Inc. 949-645-6000 or 800-448-4664.

**FRIENDLY, ENERGERIC** FEMALE DENTIST LOOKING FOR A GP POSITION IN LA/ORANGE/RIVERSIDE/SAN DIEGO COUNTIES. CALL 909-964-1277.

**"I am on track** to reduce my overhead by \$53,000 this year thanks to the Dental Savings Alliance." - Josh Frandsen, DDS.

**used panelipse panoramic x-ray** \$2500 OBO please call 3103903565.

**MONTEBELLO PRACTICE FOR SALE** busy shopping center - 2 + ops - grosses over \$20,00 on 2 days/week - Thomas & Fees Practice Sales (714) 544-4341.

**2 operatory hi tech office** for rent or sale. west los angeles. call 310- 477-7701.

**'BOARD CERTIFIED PERIODONTIST'** Available part-time in SD/OC/IE areas. Friendly and motivated. Carry own instruments. Call 714-473-5479.



# SCAN & DIGITIZE ALL THOSE FILES OPEN UP SPACE, ENHANCE PRODUCTIVITY & PRESERVE QUALITY!



*"Our practice has been revolutionized since Tajann scanned our patient charts. All charts are now downloaded into a practice management database and any information can be retrieved in the matter of SECONDS!"*

Dr. Wanda Claro, DDS, Irvine Orthodontics

Mention this ad and  
get a free pass for  
the first 30 files!  
(for 300+ files orders)

**Tajann Corporation**  
**Office: 714.865.1760**  
**Mobile: 323.481.4671**  
**info@tajann.com**

**Visit [www.tajann.com/demo.htm](http://www.tajann.com/demo.htm) for a DEMO!**

**FINEST QUALITY**  
**FASTEST SERVICE**  
**LOWEST PRICES**  
**CONFIDENTIALITY & SECURITY**

**PRACTICE FOR SALE** Dental office with 3 operatories in busy shopping center in Irvine for sale (949)400-4677.

**Daylight loader for Velopex** Vita shade machine, Nova HighQ 200w illuminators w/headlight. Plastic water bottles. 805 386-3199. charles.scholler@att.net.

**BOARD CERTIFIED PERIODONTIST** in your office. Will bring instruments & supplies. Available OC, LA, SD, IE, VC. ca.perio.implant@gmail.com.

**Every Patient Is Approved!** Zero Interest Patient Finance Program, Instant Credit Approvals, Low fixed monthly fee so you can keep 100% of your revenue. Call Healthcare Finance Direct LLC 877-874-3877.

**Aspera air compressor** great to practice with on cart 115 v made in Italy \$120 or BO 650 873-4776.

**Bellmount chair** used proma delivery unit and light for sale, good condition. \$2500/package with installation \$2000 without call 310-390-3565.

**Dental Corporation for sale** in Bakersfield, collecting over 1.7 million 2008, serious buyers only, call 661-220-0165 for details.

**Associate Dentist Position Available** Established, fee-for-service, Covina GP office seeking associate. Experience a benefit. Email resume to markgadberry@premieresthetics.com.

**Loma Linda Grad** seeking Associate position with BUY-IN opportunity in 2 years, experience in all phases. mbp165@gmail.com, (909)913 9513.

**Caring, hard-working & energetic USC Graduate** seeking employment as FT/PT Associate or Temp. Skilled in OS & Endo. omarck75@gmail.com/310-895-5707.

**REFINANCE** your high interest loan. Contact Professional Financing Inc. doctor@professional financing.net, (323) 272-3543.

**OFFICE SPACE** to Share with GP in Palm Springs Area. 9ops,alldigital. Great for Specialists or P/T GP. 215-873-3253.

**Looking to purchase doctor stools** for 2-3 operatories. Willing to purchase in any condition. Please email me at ehwang97@yahoo.com.

**MAKE MORE MONEY!!** LA County Beach City Endo. Asking \$975,000. Established about 40 years! Select Practice Services, 714-421-4407.

**I want to purchase a dental office** in Santa Paula. Save the 10% commission. Fax letter of interest (805) 676-1521 or call (661) 609-3000.

**LLU GRAD seeks P/T** dentistry or hygiene, from SanFernando Valley to Santa Barbara. Rate negotiable. Experienced. Please email: vcdentist@yahoo.com.



## SCAGD Presents Continuing Education Meetings



### Sunday, September 13: The Fundamentals of Implant Dentistry Lecture & Workshop

8 CE Units

Jin Kim, DDS MPH, MS

#### Tuition:

AGD members: \$99-\$109

Non-members: \$119-\$139

Embassy Suites Anaheim South,  
Garden Grove, CA

For information or to register,  
call SCAGD at 310-471-4916

### Friday & Saturday, October 2-3

#### Implant Placement, Restoration & Bone Augmentation Workshop for all Dentists

14 CE Units

Limited to 24 Dentists

*The March, April & July  
workshops sold out fast!*

Tuition: \$595

Location: Friday in Calabasas;  
Saturday in Encino

For information or to register, call  
SCAGD at 310-471-4916

### Sunday, December 6: Orthodontic Treatment Appliances by GPs, How to do it yourself

8 CE Units

Rob Vies, DDS

**Tuition:** AGD members \$99

Non-members \$139

Includes Breakfast & Lunch

Registration: 7:00 am, Program 8:00 am - 4:00 pm

Embassy Suites Hotel - Anaheim South  
11767 Harbor Blvd., Garden Grove, CA 92840  
714-539-3300

*The California Academy of General Dentistry is sponsoring a continuing education dental implant meeting in Southern California, co-sponsored by Delta Dental of California.*



Saturday, November 7, 2009



### Implant Placement, Bone Augmentation and Restoration for All Dentists 8 CE Units

**Speakers:** Raymond Choi, DDS, Jerry Peck, DXLT, Muna Soltan,

**Moderator:** Robert Garfield, DDS

**Tuition:** AGD Members and Delta Dental of California members: \$85

Dental Auxiliaries: \$115; Non-members: \$215

Course Objectives: Attendees will learn to diagnose and treatment plan for replacing single teeth and securing loose dentures, keep proper records for compliance with The Dental Practice Act in California, order and interpret the new 3-dimension digital cone-beam CT scans with computer generated surgical guide templates, place and retrofit mini-implants to your patients' loose dentures and RPD's, place and restore missing single and some multiple teeth, understand the language 'code' to communication for patient case acceptance, direct the treatment and work with specialists on the cases that require it.

Crowne Plaza Anaheim Resort, 12021 Harbor Blvd., Garden Grove, CA 92840.

Time: 7:00am to 8:00am Registration, Lecture from 8:00am to 5:00pm

### Registration Form

Name \_\_\_\_\_ AGD # if member \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Telephone \_\_\_\_\_

Fax \_\_\_\_\_ E-Mail \_\_\_\_\_ Course Date \_\_\_\_\_

Credit Card # \_\_\_\_\_ Expiration \_\_\_\_\_ Amount \_\_\_\_\_

Zip Code for Credit Card Statement \_\_\_\_\_ If paying by check, Check Number \_\_\_\_\_



**Mail or Fax Registration to SCAGD c/o Robert E. Garfield, DDS,  
2720 Aqua Verde Circle, Los Angeles, CA 90077  
Fax: 310-472-6729 Telephone: 310-471-4916**



**HIGHLAND** (3) op G.P. 2 ops eqt'd with newer eqt, 3rd op plumbed & eqt'd with an older chair & an x-ray. Located in a shop ctr with a grocery store. Cash/Ins/PPO and a very small % of Healthy Families. No HMO's or Denti-Cal. (18) new Pts./mos. Gross Collections ~ \$250K/yr on a (4) day week. D&M Practice Sales 818.591.1401 License # 01172430.

**Pediatric Dental office** in Chatsworth seeking General Dentist with Oral Consious Sedation Permit 2days/week. (818)773-0911 (818)773-9720 fax.

**The Orange County Dental Specialists in Irvine currently has an opening for an Endodontist. This position is offered at the associate level leading to a partnership. Please fax your resume to (866)583-4490.**

**GP WANTED P/T** in Santa Ana: preferred Spanish or Vietnamese speaking. Fax resume: (714)850-9217.

**ASSOCIATE WANTED** in Bishop California 45 minutes from Mammoth Lakes California willing to work with Medical. 760-873-3022.

**Anaheim office** seeking general dentist that loves to work w/ kids. Minimum 5 yrs experience. Call Dr. LE 714-491-8282.

**WANTED** GP with HMO EXPERIENCE in COVINA Email resume to: davidparkdds@yahoo.com.

**SANTA MARIA PRACTICE FOR SALE** Two equipped ops plus 2 plumbed in free standing building. Collects \$300,000/year on 3 days/week. Asking \$150,000. Call Kurt Skarin 805-777-7707.

**30 year old panelipse machine** available in Santa Rosa. Good working order. Make an offer. You haul (415)307-0493.

**Anaheim Office Seeking** for Dentist with minimum 10yrs experience; able to work weekends P/F available. Call Dr. Le 714-491-8600.

**Endodontist needed** specialty group city of Ventura. Global microscope, digital XRs, quality oriented. Fax (805) 676-1521 or call (805) 676-1611.

**Handpiece Repair !!!** High speed \$59, Low speed \$109, Scaler \$109. 24 hours turn around. Call Kings Two Dental 1-800-715-5464.

**REDONDO/HERMOSA BEACH** Dental Office for sublease. Great for specialist. Corner Location, Beautiful and Modern Office, fully digital 2-3 ops available, 2-3 days per week. Call 213-321-5518.

**Start your own practice** for as low as \$690 per month! New state-of-the-art dental suite. Located in Tarzana, CA. Call Carlos Vazquez. (818)654-7069.

**Experienced Dentist** Available P/T Tuesday, Thursday and Friday. Resume available upon request.cdadds1@gmail.com.

**Dentist looking to rent or lease** a dental chair in the Hemet, Murrieta, or Temecula area. drfill@verizon.net 951-541-3578 cell.

**Dentist needed P/T** city of Ventura. Hygiene, pedo, restorative, single crowns, easy extractions. US Grad. Good people skills a must. Fax resume (805) 676-1521.

**KEEP YOUR ORAL SURGERIES** \$\$\$\$ AT YOUR OFFICE. 20 YEARS EXPERIENCE. % OF PRODUCTION. VERY FAST. HIGHLY PRODUCTIVE. BILINGUAL.CONTACT ladentalspecialties@gmail.com.

**SELL DIRECT** to buyer and avoid broker fees. Small town, big city, no HMO/noDentiCal practices Email: devloux@yahoo.com.

**Palm Springs practice for sale** 3 ops, lab area, large doctor's office, 2,500 sq-ft., great location. (760) 272-6292.

**used vulcan 3-130 porcelain oven** works good \$350 OBO please call 3103903565.

**All County Construction** Exceeding Expectations in Design, Detail and Quality Craftsmanship. Client satisfaction is our #1 goal. Call Today 714-240-4123.

**STOP REFERRING OUT TEAM OF 2 ORAL SURGERY SENIOR RESIDENTS WILL DO ALL OF YOUR SURGICAL PROCEDURES IN HOUSE. ALL INSURANCES ACCEPTED. CALL 818-253-5223.**

**"Accessibility** I truly feel their sincerity in wanting to help my situation. Absolutely recommend then to others all the time!" Camille Adli, D.D.S., Long Beach, California-See our ad on Pg. 2.

**dental/oral surgery office for lease** in Tustin, CA Beautiful location at 1076 E 1st st. 2539 square feet. See pictures and info at tustinoffice4lease.com. 714 606-9194 or 949 338-2112.

**Sunday Continuing education courses** approved by Dental Board Of California by PDS. For more information please call 1-866-4 CALL PDS or 1-866-422-5573.

**MIDWEST FIBER OPTIC SYSTEM** FOR HANDPIECE \$200.00 WORKS FINE. DR. ROBERT NOLAN MARINA DEL REY, CA 310-628-9744.

**NE Bakersfield Dental office for sale** 3 year old equipment turnkey. No charts. \$40,000. Available 8/1 (661)872-2170.

**SPECIALISTS!! OFFICE SPACE FOR LEASE**...2 op, 1100 sq ft.. LAGUNA HILLS...call/email for details (949) 291-3443, aidashahangian@yahoo.com.

**Moreno Valley Dental Practice** 4 OPS Fully Equipped, Leasehold And Equipment Only. Office Located In A retail Shopping Center. Buy Or Lease Owner Is Very Flexible. For More Information Call (951)-452-6460.

**Woodland Hills/Calabasas** Specialists! Space for lease in Medical/Dental Center on Ventura Blvd. Rent includes signage+parking. Call 818-591-0123.

**New graduate looking to purchase** a second hand panorex machine. Please call 818-388-2737.





# QUATRON CONSTRUCTION

*The Trusted Name in the Industry*

## Designers & Builders of Quality Dental/Surgical Offices

- ▶ New Practice/Renovations/Expansion
- ▶ Excellent References from Dentists, Equipment Specialists, Architects and Realtors
- ▶ Free Initial Design Consultation
- ▶ Licensed/Bonded/Insured

*Quatron has the expertise, the experience and the professional staff to build distinctive and efficient dental offices at the best prices!*

**www.quatronco.com**

**1-800-595-3740**



**Office Space for Sublease** in nice WLA area. New remodeled office. For info call (310)479-7852.

**ATTENTION ALL SPECIALTY OFFICES** REDUCE YOUR OVERHEAD while sharing your practice with an orthodontist. San Diego and vicinity. e-mail: orthosd@earthlink.net.

**dental office needed** to purchase grossing around 1M in southern california please call the Dr at 9515955354.

**Life time opportunity!** A property near Angel stadium for sale, you can build your own dental suit, become a big strip mall owner call (949)421-7898.

**PRACTICE FOR SALE** PICO RIVERA 3 eq ops, 3 plmbd, 2,200 sq ft ste California Practice Sales, Inc. Phone: 714-639-2775.

**Brand New Patient Finance** 100% Approvals, Instant Credit Approvals, Fixed Low Monthly Fee, Zero Interest to your patients, can work in conjunction with other patient finance programs that you are already offering or replace them. Call Healthcare Finance Direct, LLC 877-874-3877.

**orthodontist needed** for a private gp office-longterm commitment ,percentage only-must be experienced and personable-los angeles-wilshire and fairfax-call (323)931-9161.

**Proma425 delivery system** two handpiece holder + belmont light excellent condition \$750.00 Marina del Rey, Ca 310-628-9744 Robert.

**ATTENTION ALL SPECIALTY OFFICES** REDUCE YOUR OVERHEAD while sharing your practice with an orthodontist. San Diego and vicinity. e-mail: orthosd@earthlink.net.

**New office to share** Santa Monica Beautiful office 3rd floor redone 3 ops and digital x-rays. Available mornings 310-963-2529.

**Panoramic X-ray Machine for sale** Belmont brand, working very well, 5 yr new, asking \$8950 obo. Call 626-203-1720.

**Need something but can't find it?** Call Bruce at The Dental Trader at 877 888 4237. I have a comprehensive database of dental companies developed for the past 25 years...I can help you find what you're looking for.

**Anaheim Hills partnership for sale** \$450k, buyer to net \$18k-30k/month on projections. send cv to elitedentaladmin@gmail.com or fax 949-613-8334.

**IMPLANT MENTOR** Two So. Cal GPs would like to hire independent periodontist to train and mentor us in placement of implants for our patients in our office. To set up a meeting contact docere5@gmail.com.

**Endodontist needed** for Long Beach Office to treat HMO patients, being signed up is a plus.562-986-5570.

**BELMONT023 X-RAY MACHINE** EXCELLENT CONDITION. BUYING NEW DIGITAL UNIT. MARINA DEL REY, CA \$750.00 DR. NOLAN 310-628-9744.

**Orthodontist** 14-year-experience looking for work in Orange-County GP office. will help you get-going if not currently doing ortho. Call (714)803-4846.

**Imagine all those paper patient files gone...**replaced with a 2" flash drive. You can go paperless easily, affordably and enjoy all the benefits of digital filing now. Call us at 323 481 4671.

**Laser periodontal surgery in your office** Laser certified periodontist will bring laser to your office. 323-212-3185.

**Dental Office for Sale!** Three Operatories, in a Great Area in Ontario, CA 91762 - Call for details. (951)732-9225.

**experienced ENDODONTIST** available with 10 years experience to see patients all over LA OC and inland empire (will bring own instruments). Signed up with most insurances. Please email myrootcanal65@yahoo.com.

**Legal Tip** Failing to complete annual minutes can destroy your corporation's tax breaks. Attorney Robert W. Olson, Jr., 805.963.1120, www.transdental.com.

**CANOGA PARK RETAIL DENTAL BUILD OUT** six operatories, no equipment. Linda Brown TOLD Commercial (818)466-0221 CA R.E. #01465757.

**GP WANTED PT/FT W/EXP. BUSY PRACTICE, EXCELLENT SALARY IN LA AREA (323)277-4044 OR FAX (323)277-4047.**

**Bell Gardens First 6 months FREE RENT!!! Second 6 months only \$1000/month! Great Corner Location!!!** Former ortho office, tenant improvements already est. 1,550 sqft w/ lab room, waiting area, 2 offices, front and rear parking. Lease term negotiable. General dentists excluded. Call Flor Mendez (323)314-2810.

**SEARCHING FOR DENTAL SPACE** TO LEASE OR BUILDING TO PURCHASE? Office, Retail Center or Freestanding Buildings Call Linda Brown Commercial (818)466-0221 CA R.E. #01465757.

**VENTURA PLUMBED DENTAL OFFICE** FOR LEASE Beautiful Professional Building. No Equipment, approximately 580sqft. Linda Brown Commercial (818)466-0221 CA R.E.#01465757.

**DENTAL SUITES FOR LEASE** IN TORRANCE & MANHATTAN BEACH CALL SUSAN BRODY (310)792-3650 or susanb@stevemillerco.com STEVE MILLER CO. SPECIALIZING IN DENTAL/MEDICAL REAL ESTATE SERVICES.

**Gendex X-ray Processor** in good condition and other small equipments for sell, for a list of equipments email us ramydental@att.net.

**LOOKING FOR BUYING AN OFFICE** IN ORANGE COUNTY. CALL 949-500-8507.

**X-ray view boxes for sale** in Santa Monica! \$45 Please email me at NJYDDS620@yahoo.com if interested.

**POMONA practice** for rent/share specialist only 5 ops 3 newly equipped.computerized/digitalplease contact stmoisesdental@yahoo.com.

**GP WITH 12+YRS** LOOKING FOR AN ASSOCIATE PT/FT POSITION. EXP WITH PEDO. PREFER OC AREA. CONTACT (714)553-1543.

**YOUR OWN PRACTICE!!** Porterville Dental Office. Asking \$315,000. Select Practice Services, 714-421-4407.

**LOOKING FOR DENTAL OFFICE** TO SUBLEASE IN IRVINE AREA. EXPERIENCED DENTIST. STAFF ARE VERY CLEAN. WE BRING TOOLS & SUPPLIES. 714-864-8261.

**"GENERAL DENTIST"** 2 years residency experience, hard-working, reliable, conscientious. Available FT/PT. Willing to work in LA/OC/SFV areas. Please call 310-691-4366.

**WOODLAND HILLS** (3) op computerized G.P. in a strip center on a main blvd. Excellent exposure, visibility & signage. Digital x-rays & intra oral camera, Dentrax software. Cash/Ins/PPO. No HMO's and no Denti-Cal. 1-800 Dentist Provider. 2009 projected gross collections of \$725K+. Seller is moving and taking an academic position but will transition. D&M Practice Sales 818.591.1401 License # 01172430.

**Parkell Turbo Sensor for Sale** Great Working condition. Retail \$569. Sell for \$400. 949-573-8244 binhoang@yahoo.com.

**PERIO & IMPLANT SURGERY** by experienced ICOI Diplomate. Keep work in your office. Available 2 days month, Southern California. (760) 272-6292.

**Dental Office to Share in Irvine** Sub-Lease Office in Busy Shopping Center, Call (949)400-4677.

**DON'T REFER OUT** Experienced Dentist (30 years). Does IMPLANTS, WISDOM, ENDO, SURGICAL procedures in your office.(LA-OC-IE) socalimplantdentist@gmail.com.

**Dental Supplies, Dental Supplies** We'll match or beat any price. Free delivery, quick service. Call Kings Two Dental 1-800-715-5464.

**Acucam Intraoral Camera** for \$1,000. Great deal! Call (310)395-7221 or email me at njydds620@yahoo.com.

**PRACTICE FOR SALE** RNCH STA MARG. 4 eq ops, 3 plmbd, 2,284 sq ft ste California Practice Sales, Inc. Phone: 714-639-2775.

**PROSTHODONTIST, ORTHODONTIST** Oral Surgeon wanted, Northern CA (El Dorado Hills). Gorgeous, state-of-the-art multi-specialty group. See www.myniceteeth.com, Respond: gene@myniceteeth.com.

**Endodontist** 10 years experience see patients in your office. Signed up with insurances and will bring own instruments. email myrootcanal65@yahoo.com.

**"PERIODONTIST"** Hardworking, Motivated, Friendly. Have own instruments. Available PT. Willing to work in OC/SD/Inland Empire Areas. (714)473-5479.

# TRI-COUNTY DENTAL SOCIETY

## CONTINUING EDUCATION SEMINARS

*"Come Learn with us"*

### **2009 SEMINARS**

#### **WEDNESDAY, SEPTEMBER 16**

**"Developing a Differential Diagnosis and Review of Selected Entities in Oral Pathology"**  
Gretchen Folk, DDS

#### **FRIDAY, OCTOBER 23**

**"Synergy Between NeuroMuscular Occlusion and the Various Modalities in Dentistry for a Predictable, Functional Outcome"**  
Shamshudin Kherani, DDS, FAGD

#### **WEDNESDAY, NOVEMBER 18**

**"Infection Control and The Dental Practice Act"**  
Rodney Stine, OSHA Review

**Wednesday Meetings:** 1:00 pm - 6:00 pm • **Friday Meetings:** 8:00 am - 1:00 pm  
**Fees:** Members: \$150 • Auxiliary/Retired: \$65 • Non-Members: \$250  
For more information, visit our website: [www.tcds.org](http://www.tcds.org)

Send reservation(s) to: **Tri-County Dental Society**  
**952 S. Mt. Vernon Ave., Ste. A. Colton, CA 92324**  
**(909) 370-2112 • (800) 287-8237 • Fax (909) 370-4478**

**Make your reservation now by filling out this form and returning it to the TCDS office:**

☐ September 16    ☐ October 23    ☐ November 18

Circle Method of Payment

Name \_\_\_\_\_ Credit Card # \_\_\_\_\_

☐ Check    ☐ MasterCard    ☐ Visa

Phone \_\_\_\_\_ Signature \_\_\_\_\_ Expiration \_\_\_\_\_

Amount \$ \_\_\_\_\_

Additional items and classifications \_\_\_\_\_

8.09



**Rolling dental cabinets** for \$300. They have a white glossy finish. If you are interested, email me at njydds620@yahoo.com.

**"ADVANCE DENTAL IMPLANTS SURGEON** POST-GRADUATE LLU. STOP REFERRING YOUR PATIENTS. drmiguel@estrelladental.com 6192797435.

**used sand blaster** \$350 OBO please call 3103903565.

**canoga park** GP dental for sale 3 ops, digital xrays. will transition with experienced dds1-818-371-6266.

**GP WANTED FOR PT/FT W/EXP. BUSY PRACTICE EXCELLENT SALARY IN LA AREA. PHONE # (323)277-4044 FAX # (323)277-4047.**

**Friendly Professional Female DDS** UCSF graduate available PT/FT. Preforms molar endo, lumineers certified, cerac trained, and work with children. samiradds@gmail.com 714-390-8449.

**Dental Office for rent** \$2200/m in Santa Monica. Available NOW! remodeled skylights, carpeted floors, second floor, private parking. NJYDDS620@yahoo.com.

**IMPLANTS & DIFFICULT SURGERY** In house. IVsedation. ICOI+AAID member. My equipment. 18 years experience. Call Now (818) 793-1850 or (661)435-0495.

**Porcelain oven for \$700** For more information please email me at NJYDDS620@yahoo.com.

**Pan-Xray** pc1000. Excellent shape. Just calibrated. 2900.00 dollars OBO. Reseda 310 435 2600.

**Vident AGF** Stain and Glaze oven. Great working condition. Selling because want to buy one with vacuum. \$800 949-573-8244 binhoang@yahoo.com.

**Position wanted** for a Bilingual RDA Front or Back office available Friday & Saturday only. San Bernardino County (909)963-6644 Celibet21@yahoo.com.

**RANCHO MIRAGE** new office available full time for space share, 7 ops, 5 equiped, all digital, Free Standing, (760) 776-5025.

**irvine - location -location -location** 2 room for sub lease in dental office (\$1500)/royatoomarian@yahoo.com.

**Dentist Needed** Minimum Five years of experience in Fixed and Removeable Prosthetics, Endodontics and Cosmetic Dentistry Needed. Busy well Managed office, Torrance Area, fax Resume to 310-471-5658.

**Office Space for Rent** \$400/m- Private office 7'x12'. Located in Santa Monica. Contact NJYDDS620@yahoo.com.

**PRACTICE FOR SALE** #3058 - San Bernardino - with immediate potential to do Great. Located near local hospital on "Healing arts row", in excellent professional building.- Very nice, state of art facility, lots of referral potential in building. \$110k. Call PPS (714) 832-0230.

**DENTAL OFFICE FOR SALE** CULVER CITY 1850 sq ft New building, 1st floor, new equipment, ample parking. Call 310-488-3557.

**LSM chair** del unit and light in good conditions almost new \$2500. Call 310-390-3565.

**La Mirada** Turnkey dental office, asking \$45,000. Patients not included. 6 equipped operatories. Over 40 years of goodwill! High visibility and traffic! (626)374-0423; no.cavities@verizon.net.

**Complete Flight A2 Operatory Package** for \$4695! Call Darden Dental Supply for details at 800-290-4405 x160.

**DENTIST WANTED** at least 2 years general dental experience, FT/PT work in Modesto, CA, Fax 209-556-0188, call 209-534-6750.

**ORTHODONTIST** needed to work part-time in West Los Angeles & S.F. Valley dental offices. Contact Nancy (310)571-3000.

**Soredex "OPTIME"** Intraoral x-ray scanner, paid \$8500 (new-in-box) \$6500. Cliniview software 1-5 users paid \$2300. (unused). \$1800. 714-269-7699.

**FOR SALE DENTAL VOICE MESSAGING** WORK WITH ANY SOFTWARE, REDUCES LABOR, YOUR OWN VOICE- PAYS FOR ITSELF NEVER USED mayvalleydentistry@yahoo.com.

**ANESTHESIOLOGISTS STOP THE SCREAMING!** In-office sedation services by experienced M.D. anesthesiologist-pedo/adults -Medi-Cal and most medical insurances pay for children less than seven-introduce this valuable service into your practice-Call now 800-853-4819 info@propofolmd.com.

**GENERAL DENTIST SEEKING PT** position in SAN DIEGO/ORANGE COUNTY areas. 4 years experience. 415-377-4942 Dr. Afshar.

**Ventura** Great opportunity. Two-operatories, fully-equipped. Only \$15K (no patients included). Nice professional bldg at 3400 Loma Vista #11. (805)701-1357.

**Looking for orthodontist/periodontist** in Lancaster for one day out of the month. call office 661-948-8100 ask for steve.

**DENTAL ASSISTANT WANTED** for MWTh. Open to entry level experience, must take initiative, friendly. GLENDALE office. Please contact (714) 408-8206.

**Dentist Available To Work** On Sundays & Wednesdays. Experienced in Molar Root Canals, Cosmetic Dent., Extractions, etc. 8 years Experience. 562-207-7888 upon\_rqst@yahoo.com.

**Orthodontist wanted** Multi location Invisalign practice. All management aspects taken care of. Equity opportunity available. Contact drnewhart@hotmail.com.

**Seeking a Pediatric Dentist** part time, private practice, Riverside. Please fax resume 951 789 0245.



# Caudill & Associates

..... PRACTICE SALES • LEASING • CONSULTING



Steven D. Caudill  
Owner/Broker

## Additional Services:

- Practice Appraisals
- Building Appraisals
- Lease Negotiations
- Lease locator Service

## List PRACTICE now - Take home more \$

### 6% vs 10% Commission Savings:

1. We Sell \$400,000 Practice - You save \$16,000
2. We Sell \$600,000 Practice - You save \$24,000
3. We Sell \$1,000,000 Practice - You save \$40,000

## Featured Practices

**Banning, CA** – 11 years good will, HMO office, \$15,000 cap/mo, General Dentistry to Implants, 4 days a week. Great area, growth, access off 10 frwy, 2008 \$1.7M. **CALL NOW!**

**Mission Viejo** – Beautiful location, 6 Ops (3 furnished). Medical Dental Office Building. Great lease in place, NO PATIENTS - A MUST SEE - **READY TO MOVE INTO!**

**Northridge, CA** – Great small Practice for Sale, Main Street, 3 Ops, Collections over \$300,000, Call, Practice will go fast!!

**Renew your Lease now, reduce your rent and save, CALL ME**

*Check the web page frequently for new Practices - Call for Appointments to List or Buy now.*

**(866) 513-2869**  
**(951) 314-5542**

**Buyers and Sellers Call Now- You Save!!!!**  
**www.caudillpracticesales.com (Web) • caudassoc@aol.com**

**Closing office** Need to sell all dental equipment. Most equipment is about 6 y/o. Please call with questions (909)618-3953.

**GP needed** for a private dental office in SoCal. F/T or PT. send resume to ddsinca@yahoo.com.

**Endodontist with 10 years experience** and will see patients in your office, LA/OC/SB. Signed up with most insurances and will bring own instruments. Rewarding experience for your patients and office. email myrootcanal65@yahoo.com.

**PEDIATRIC DENTIST** available to work part/full time in IE,OC, San Diego. Dependable, amiable, proficient. prldnfugue@yahoo.com (909) 224-4830.

**ENDODONTIST AVAILABLE** to see patients in your office. Reliable, friendly and efficient. Will bring all equipment/supplies. Call (310) MAZ-ENDO.

**LANCASTER PRACTICE FOR SALE** by original owner. 28 years goodwill. 4 ops. 3 year average \$698,000/yr. lanc.dental@yahoo.com 661-943-2240.

**Dentist seeking to purchase** general practice from retiring dentist in Fresno area. 530-262-8837 DDSFresno@gmail.com.

**Orthodontist needed to share space** at beautiful Pediatric dental office in Beverly Hills. No Start up cost and lots of potential to get referrals. Please email: pedsdds@gmail.com.

**You're terrific!** Thank you for referring doctors and dental companies to The Dental Trader. More & more advertisers are finding us through referrals and finding success. We are thankful for your support!

**San Francisco East Bay Office** to Share 4 operatories in a brand new digital office. Pls call 925.522.0099.

**Female DDS LLU grad** w/ 6+ years experience seeking associate position in San Bernardino or Riverside counties. Call (951) 312-1277.

**Experienced Office Manager** RDA 13 yrs. in the dental field. Looking for long term position. Please call 310-733-8918 South Bay.

**HAS YOUR FRONT DESK FALLEN BEHIND?** I'M AVAILABLE FOR PERMANENT PART TIME WORK IN ALL FRONT OFFICE DUTIES. CALL 760-518-2608.

**State-of-the-art Orthodontic practice** in South OC looking for Pediatric dentist to work 2 d/wk. send email to straightsmile09@gmail.com.

**Practice for sale rural San Diego** Hi quality, no capitation. Gross \$1,500,000 net \$450,000 619-993-8537.

**In this challenging market** you need every competitive edge possible. Renovate or build a stylish new office with Quatron construction. Call Quatron Co., Inc. 800-595-3740 or visit us at www.quatronco.com.

**Office Space for lease** San Diego CA Orthodontic practice is looking for a pedio or general dentist to sublease the building. Office is available 2-3 days per week. Brand new office, only 2 years old with all new equipment. (Eastlake) socalortho81@yahoo.com.

**GENERAL DENTIST NEEDED** Murrieta/Temecula. Private FFS/PPO practice. Patient oriented. Email resume: trivalleydental@dslextrreme.com Cell 951.858.5470.

**SuniCam Intraoral USB** Camera System for Sale. Like new in boxes. Four cameras available. \$700 each or \$2400 for all four. Call Connie @ #408-270-2273.

**Orthodontic Practice for Sale** San Diego Ca. Great starter office. 2 years old. All new equipment and new build out. Beautiful office in the heart of a brand new community (Eastlake) asking 350K socalortho81@yahoo.com.

**Palm Springs** Semi-retired general dentist seeks local office willing to rent equipped operatory on hourly basis for occasional use. sparad@gmail.com.

**State-of-the-art orthodontic practice** in Orange County looking for friendly pediatric dentist to work 2 days/wk. Email resume to straight09@gmail.com.

**DOWNTOWN DENTAL OFFICE WANTED** Turn key only. No patients wanted. Within 5 blocks of 7th & Fig. Contact downtowndentaloffice@gmail.com.

**Looking for DENTIST PARTNER** in existing practice or to buy practice with. Or RETIRING DOCTOR to transition into practice. 310-740-6398.

**IN-HOUSE EXPERIENCED PERIODONTIST** (15 years) available 1 or 2 days a week for all aspects of periodontal surgery and DENTAL IMPLANTS. San Fernando Valley, Thousand Oaks, Simi, Orange County, Santa Clarita, Westside, and adjacent areas. Call (310) 780-7746.

**Finally a new patient finance program** that offers immediate approvals, all patients qualify, fixed low monthly fee (not a percentage) so you can keep your revenue. Call Healthcare Finance Direct today 877-874-3877.

**used MDT compressor** double head, works good \$995 OBO please call 3103903565.

**ENCINO ASSOCIATE** south for space rental, beautiful, relaxing valley views, 8th floor, great location, implantology oriented. Ventura Blvd. Rocio 818-986-9112.

**Panoramic X-Ray** and Film Processor. Pano: Siemens 1987 model OP 10A with Orthophos model 72-40-070-X1426. Film Processor: Air Techniques A/T2000 XF 2003. \$4500 for Both. Great condition. Please call Ken at 916-925-9222.

**Need someone to answer** your AFTER-HOUR or WEEKEND EMERGENCY CALLS??? Or going away for a few days? Please contact oncalldentist@gmail.com.

**BOICE**  
ENGINEERING & DEVELOPMENT, INC.

## Dental and Medical Office

**Design and Construction**  
**New and Remodel**



**TOLL-FREE**  
**(888) 462-6423**

**General Contractor Licensed Bonded**  
**Excellent References**

Custom Design  
Quality Construction  
Certified Medical Gas Specialist  
Personal supervision of all job phases  
Respect for your budget and time frame  
Turnkey office or any construction phase  
Computerized layout maximizes space options







# AFTCO

TRANSITION CONSULTANTS

- FREE PRACTICE APPRAISALS
- PRACTICE SALES / MERGERS
- PRE-SALE PROGRAM
- STOCKHOLDER PROGRAM

AFTCO is the oldest and largest dental practice transition consulting firm in the United States. AFTCO assists dentists with associateships, purchasing and selling of practices, and retirement plans. We are much more than a practice broker, we are there to serve you through all stages of your career.

Call us at 1-800-232-3826.



*Helping dentists buy & sell practices for over 40 years.*

»» [WWW.AFTCO.NET](http://WWW.AFTCO.NET)

**L.A. 7000 Sq.** Beautiful Dental Office, Pano, 12 Chairs. FREE to Competent, Lucky Doctors. Please send resume [ezimplant@yahoo.com](mailto:ezimplant@yahoo.com).

**WANTED** USED LITTON PROCESSORS 707-996-4519.

**Experienced GP needed** 1-2 days/wk for Orange County office. Starting pay-\$400/day. Potential FT position. Contact 310-991-7921.

**Dentist needed Children's dental office** willing to do crown and bridge rct. on 1st molars and anteriors. (702) 835-2389.

**part time receptionist needed** for an office in palm desert area. please call 818-437-4666.

**Oral Surgery in your office** 3rd molars, IV sedation ... gentle, caring and efficient. Seeking long-term relationship 2 days/month. [mobileexo@gmail.com](mailto:mobileexo@gmail.com).

**ODYSSEY DIODE LASER FOR SALE!** Excellent condition: \$11,000.00 new, 4 yrs old, will sell for \$7,000.00> staff@smilesartistry.com/760-564-7004.

**Oral Surgeon** To treat our PPO,HMO and denti-cal patients in Riverside County.Please fax CV to 951-672-7878 or email [h.pourshirazi@yahoo.com](mailto:h.pourshirazi@yahoo.com).

**SEEKING FULL-TIME RDA POSITION** in 626 or 562 area. 4 1/2 yrs exp. call vanessa (626)444-5930 or email [vfrire@sbcglobal.net](mailto:vfrire@sbcglobal.net).

**PRACTICE FOR SALE** SANTA BARBARA 3 eq ops, 860 sq ft ste California Practice Sales, Inc. Phone: 714-639-2775.

**Dentist Anesthesiologist available** to provide safe in-office anesthesia for your patients. [www.dental-anesthesiology.com](http://www.dental-anesthesiology.com) (213)590-8053.

**general dentist needed** part time, minimum two years experience, good pay. pls fax cv 323-582-3101or call 323-582-4474.

**ORAL SURGEON, PROSTHODONTIST** needed, Northern California (El Dorado Hills). Multi-specialty practice, see [www.myniceteeth.com](http://www.myniceteeth.com); [www.myseminarroom.com](http://www.myseminarroom.com); [gene@myniceteeth.com](mailto:gene@myniceteeth.com), 916-730-2761.

**Small dental equipments repair** Curing light, Autoclave, Film Processor etc.... Quick turn around, free loaner. Call Kings Two Dental 1-800-715-5464.

**Prosthodontist** with lots of implant experience. Take care removable and implant prosthesis in your office. Please contact: [jmsdds@gmail.com](mailto:jmsdds@gmail.com).

**Existing GP offices for RENT** for specialtes in Fontana and Rancho Cucamonga. Pano available in Fontana. Call 818 2094660 DrVahan.

**Brand new office available** in San Bernandino. Option to Lease or Buy. It Anchors a grocery store Fiesta Call (909)-913-4916.

**Dental Assistant** and front-desk needed for Seaside and Reseda dental office. Bilingual in Spanish or Vietnamese preferred. Call (818) 445-2019.

**ONE OF A KIND** BEAUTIFUL, INTERNATIONAL NON-TECHNICAL DENTAL ART COLLECTION. FRAMED, READY TO HANG. POSTERS, ETCHINGS, GUACHES, ETC! 310-552-1490.

**Office Manager position is available in a high-end / elite dental office in Westwood / Beverly Hills Adjacent area. This is a Fee-for-Service and very cosmetic oriented office. Monday through Friday from 8:00 AM till 5:00 PM. 5-10 years of experience is required. Please email your resume and goals to tsdds1@gmail.com.**

**Beautiful dental office** in the Monterey Bay Peninsula for sale. 1300sqft with 2 ops. and another plumed. Call (818)445-2019.

**NEW ROCHELLE, NY, INCOME** PRODUCING BUILDING FOR SALE. 1ST FLOOR DENTAL OR MEDICAL (MULTIPLE OPS, LARGE SF), APARTMENTS ABOVE. CALL 818-591-0123.

**FOR LEASE** LAKEWOOD, CA. PRIME LOCATION WITH HIGH TRAFFIC BOULEVARD FRONTAGE, AMPLE PARKING. CURRENTLY SUCCESSFUL ORTHODONTIC PRACTICE ADJACENT TO LONG ESTABLISHED 14 OPERATORY GENERAL DENTIST, IDEAL FOR ORTHODONTIST, PERIODONTIST OR ENDODONTIST. CALL KATHY 562-421-8446.

**NEED A CPR CLASS?** We come to you! Complete CPR class for Dental Offices in 90 minutes. Get a 2 year card and 4 hours of C.E.'s per person. Price: \$45.00 p/p (4 people) \$40.00 5 or more. 18 years in the business! Call Danny @ (626)797-6179. WWW.CPR2GO.COM.

**Experienced, board certified** periodontist available for in-house Perio/implant procedures. Carry instruments. Rewarding experience for patients and practice. Contact implantwhiz@gmail.com.

**SELL YOUR WEST LOS ANGELES PRACTICE** TO ME. SERIOUS BUYER LOOKING TO PURCHASE EXISTING PRACTICE IN BH or SM Email: socaldental@yahoo.com.

**ORAL & MAXILLOFACIAL SURGEON** WITH MORE THAN 15 YEARS OF IN-HOUSE SERVICES TO GENERAL DENTISTS. IV SEDATION, IMPLANTS, SINUS LIFT, 3RD MOLARS SURGEY AND MORE FOR THE RIGHT OFFICE. PLEASE CALL: 949-716-5949 OR EMAIL: SCALPEL\_4ME@YAHOO.COM.

**FOR SALE** Low Speed Motor Rhino XP Single Speed Air Motor, 4 Hole Connection 0-8,000 rpm & Straight Attachment for Shorty & Rhino XP. Call 818.247.4856.

**dentist needed in bakersfield** for ft/pt position, fax resume to 661-393-4343.

**LLU GRAD RDH SEEKING** THUR IN GP NEAR INLAND EMPIRE (3/4 OR FULL DAY). 14 MOS EXP. EMAIL LAURABREHOYLE@GMAIL.COM.

**SAN MARCOS** TURN-KEY, PRIME STREET-FRONT LOCATION, NEWLY REMODELED 1237SQFT OFFICE, BRING YOUR PATIENTS, AVAILABLE IN 1+ YR, \$500K, 760-207-4578 EVENINGS.

**Nearly new PeriPro III** XRay processor \$2000-. Lumacool whitening system light w/remote \$1500-. 714-257-9200 Dr. Bhatia.

**State-of-the-art practice** in OC for sale. Cheap rent, prime street, busy traffic, 4 ops 3 equipped. (714)889-1263.

**WANTED - CERAMIST** for dental lab in POMONA, FT/PT 2 yrs experience required. (909)896-8608, (909)868-6669.

**South Orange County** dental office for rent for specialists. \$500 per day. Call 949-586-9800.

**Panoramic** PC 1000. Excellent shape. Just services \$3500.00. Must pick up. dnourishad@aol.com 310-435-2600.

**Dental Practice for RENT** in Vallejo, CA. 1350 sq. ft. Near Hospital and Marine World. For more details call, 707-384-3298.

**Waterlase laser for sale** barely used, or trade for a T-sacn, contact Lillian Barrera 530 701 7148.

**SUB-LEASE-DENTAL OFFICES** IN DOWNTOWN LOS ANGELES AND IRVINE ARE AVAILABLE FOR SUB-LEASE, CALL (949)400-4677.

**WISE DENTAL REPAIR** Highspeed Overhauls \$79.95 FREE SHIPPING! Complete Handpiece Repair WWW.WISEDENTALREPAIR.COM 888-411-6933.

**Dental Office Space available** in Canoga Park CA. 3 Dental chairs available for rent per day or monthly. Call 818-884-8110.

**LEASE ONE** offers lease/financing for all dental & office equipment. Dr. Macias from Burbank says, "Lease One had me approved & financed within a week with little paperwork." Call Lester: 805-217-9896 Email: lester@leaseone.com.

**Office for specialist to sublet** Nice medical building in Lancaster 1500 sf close to Antelope Valley Hospital Call 661-645-1019 Alex.

**LOOKING FOR AN EXISTING PRACTICE** IN LOS ANGELES IF YOU ARE INTERESTED IN SELLING PLEASE CALL ME DIRECTLY 818-445-7779.

**Very experienced ENDODONTIST** with own instruments available to see patients all over Orange and Riverside Co. Please e-mail at endodmd@cox.net.

**If you want to have a smooth running project** without any headaches, then choose Quatron construction for your next project. Dr. Gelman. Call Quatron Co., Inc. 800-595-3740 or visit us at www.quatronco.com.

**Brand new** state of art pactice is ready to share with only specialist. Near 5 & 55 freeways in OC. 949-375-6316.





# MAKE HAWAII HAPPEN

**REGISTER TODAY!  
JOIN YOUR COLLEAGUES IN PARADISE  
TO CELEBRATE 150 YEARS OF EXCELLENCE.**

**Visit [www.ada.org/goto/session](http://www.ada.org/goto/session) and:**

- Register and book your travel and housing now using the ADA's One Source.
- Download a digital version of the Preliminary Program.
- Choose from among more than 180 cutting-edge CE courses.  
More than 60% of CE course seats are free with your registration.
- Get tickets for the ADA's fabulous special events.

Find out how affordable Hawaii can be! Contact the ADA's One Source at 1-800-974-2925 (toll-free, U.S. only) or 1-847-996-5876 for travel information.

To request your copy of the 2009 Preliminary Program, send an e-mail to [annualsession@ada.org](mailto:annualsession@ada.org), or call 1-800-232-1432 (toll-free, U.S. only) or 312-440-2388. For the latest details, visit [www.ada.org/goto/session](http://www.ada.org/goto/session).

**150** years  
1859 2009

**HAWAII**

American Dental Association

150th Annual Session  
September 30–October 4, 2009



**Your SUPER SAVER!** The DENTAL TRADER! Place YOUR free ad now! Visit [www.dentaltrader.com](http://www.dentaltrader.com) or use the form in the back of this edition.

**PRACTICE FOR SALE** AZUSA 3 eq ops, 1 plmbd, 1,500 sq ft ste California Practice Sales, Inc. Phone: 714-639-2775.

**SELL YOUR WEST LOS ANGELES PRACTICE** TO ME. SERIOUS BUYER LOOKING TO PURCHASE EXISTING PRACTICE IN BH or SM Email: [socaldental@yahoo.com](mailto:socaldental@yahoo.com).

**Practice for Sale in Ventura** Seller relocating. Collected 780k in 2008. 5 ops, 4 days a week, 1-800 dentist client. No medical, no hmo. Low rent in free standing building on one of the busiest streets in Ventura. Email [jnduncands@gmail.com](mailto:jnduncands@gmail.com) or call 818 424 4057 and leave message. No brokers.

**ORTHODONTICS NEEDED** San Bernardino Ontario Air Port Area 2 to 3 Days A Month :(909)593-7426.

**PERIO & IMPLANT STUDY CLUB** Accepting new members. Monthly meetings held on Friday in San Pedro. (8 meetings/yr.) Hands-on teaching by Dr. Kenny, Chairman of UCLA Periodontic. Call Dr. Thein at 818 248-1991.

**ENDODONTIST NEEDED** PPO Office, San Bernardino Ontario 2 Days amonth: (909)593-7426.

**I need Ortho instruments** Please call 909-732-8786.

**Glendale** space for lease or share, full or part time. 1128 N. Brand Blvd. (818)952-1005.

**Receptionist needed** for a dental office in palm desert area. please fax resume to 760-772-7085.

**PEDIATRIC DENTIST NEEDED** to share an office with an Orthodontist in Newport Beach and Irvine. Please contact [familyorthosocal@gmail.com](mailto:familyorthosocal@gmail.com).

**Beautiful office space** to rent/share in Encino. Ideal for specialist or GP wishing to practice part-time. Call (818)986-9036.

**Endodontist & Periodontist** needed for a general practice (hmo, ppo) in Culver City, twice a month. Call 310-390-3565.

**general dentist seeking PT** associate position in OC, SD, south LA. 2+ yrs exp. please call (949)510-2443.

**2 LSM chair** and delivery unit with light. Like new \$1995 OBO please call 3103903565.

**Do you want to increase profits** without out an increase in overhead? Turn your office into a specialty center. Call us we will tell you how. 323-212-3185.

**EXPERIENCED ORTHODONTIST AVAILABLE** for P/T or F/T in Central Valley. I'll make your patients happy. [toothpayne@yahoo.com](mailto:toothpayne@yahoo.com).

**Implants + free abutment** in your office by Implant specialist. Will bring everything, wax up + stents, surgery + abutment, you cement crown. [cali.implants@gmail.com](mailto:cali.implants@gmail.com).

**Licensed Pedodontist Wanted** Good behavior management. Fast treater without redos. Aggressive diagnosis. Personable, responsible, punctual. Good %. Friendly staff. [doctorkevinju@gmail.com](mailto:doctorkevinju@gmail.com).

**Torrance Sublease** 2-6 days/week. 2-5 operatories. 1300 sq ft in professional building. Just refurbished. Free parking. Negotiable (310)502-4619.

**ENCINO** 2 OPERATORY OFFICE FOR RENT. BEAUTIFUL SETUP, GREAT LOCATION, 4-5 days/week. GREAT TERMS. call 818-625-6030.

**Wanted** Full time office manager. Must know billing. Must be experienced. Call Dr. Tom 818-314-4246.

**Aliso Viejo Office for lease/rent** Beautiful cosmetic office with 5 operatories in major retail shopping center. lmg (949)362-8523.

**San Luis Obispo** For lease or sale. Beautiful office in premier office plaza. Four operatories, 1250 sq ft, available in late September 2009. Call 805-438-5585.

**5 OPS PLAN APPROVED** 1200 SQ OFFICE. BUSY PLAZA IN HARBOUR CITY. LOW RENT. CALL 818-325-9995.

**FOR SALE: BRAND NEW** still in the original packaging, SAPHIRE IN-OFFICE bleaching system. Price Negotiable. [Cavity71@hotmail.com](mailto:Cavity71@hotmail.com).

**Wanted part/full-time** general dentist with good communication skills in Salinas (Monterey county) , email resume to [drakshak@drakshak.com](mailto:drakshak@drakshak.com) or fax 831-424-0549.

**used BOBcats** cavitron works good \$250 OBO please call 3103903565.

**"I've achieved success"** will be your morning mantra as you open the doorway into this fantastic dental practice in PALM DESERT. Located right on Hwy 111, this is the practice you always imagined, Cash flow profit around \$300k. 5 ops, 1400+ sf. (K-762) WPS 800-641-4179.

**Cerec by Sirona App. 500 millings. XInt. Cond. with serv.** by Patterson. Includes all manuals, blocks, powder meister. Asking \$30,000 for Computer and Milling Unit. Contact Dr. Mark Ajlouni @ 408-270-2273 or email: [arbordds@aol.com](mailto:arbordds@aol.com).

**SAN LUIS OBISPO (COUNTY)** This one has it all! Private only practice. 25+ yrs of goodwill. Modern equipment & digital x-rays. Super active hygiene program. Revenues over \$40k/mo. on part-time basis. Seller retiring. Contact PSA Broker 818-999-9595.

**"I have used LIVEWIRES ORTHODONTICS** for as long as they've been open, they strive for perfection on both ends of the case." Dr. M. B., DDS. Give LIVEWIRES a call to request a free catalog at 330 793 9423.

**All County Construction** High Quality and Great Service with-in YOUR Budget! Specializing in Dental / Medical Construction since 1991. (714) 240-4123.

# Make New Friends - Save Money JOIN US!

## PUNJABI DENTAL SOCIETY

AN AWARD WINNER MULTI-ETHNIC INTERNATIONAL ORGANIZATION  
PROMOTING EXCELLENCE IN DENTAL EDUCATION.



**FREE** Continuing Education Units to Dental Students and Retired Dentists.  
Approved by Workman Compensation Insurance Rating Bureau for  
Group Discount. **SAVE 8% to 33% on Workman Compensation Insurance.**

**Provides 56  
Units/year of  
Continuing Education  
in Applied Clinical  
Dentistry on Sundays.**



**Member Discount  
on Financing of Dental  
Practice, Equipment,  
Home, Refinance &  
Commercial Loans**

**Dr. R. Salwan, President  
Dr. D.P. Singh Nagra, Chairman**

For more information on activities and upcoming Seminars please call:

**1-866-4-CALL PDS** OR VISIT US AT **[www.pdsociety.com](http://www.pdsociety.com)**

**Life Membership \$40.00 open to Everyone**  
**Foreign Dental Graduates Need Guidance to get admission in Dental school. Please contact us.**

Proud to provide Scholarship to needy Students • Conduct Dental Awareness Camps

**RECEIVE PDS MEMBER DENTAL SUPPLY DISCOUNTS**

**PRACTICE FOR SALE** Inland Valley – Grossing \$900k+. Seller motivated. 4 Ops. Separate building. More potential. 100% financing available. 888-277-6633. AGENT.

**LONG BEACH PRACTICE** 3 operatories – grosses ~\$550,000/yr on 4 days/week– Dr. retiring after 40 years. Thomas & Fees Practice Sales (714) 544-4341.

**PRACTICE FOR SALE** APPLE VALLEY 3 eq ops, 1,000 sq ft office California Practice Sales, Inc. Phone: 714-639-2775.

**NEW SPACE, HOT AREA!** Tustin Dental Office. Asking \$35,000. Select Practice Services, 714-421-4407.

**CAUDILL & ASSOCIATES** (BANNING/BEAUMONT) PRACTICE SALE – 6 Ops, HMO Practice, 1 Associate, high production office, Gross over \$1.6M for 2008 on 4 days a week, General Dentist also doing Implants – GREAT OPPORTUNITY - (866) 513-2869.

**HAWTHORNE STARTER PRACTICE FOR SALE** Four plus ops on Hawthorne Blvd. Collects \$75,000/year with \$2,000/month cap. Asking \$60,000. Call Kurt Skarin 818-991-6552.

**When you need PRACTICE FINANCING** look to an experienced lender that will take the time to explore your goals then create an individually tailored financing solution to meet your specific needs and position you for success in your practice. Call PPC LOAN at 800-456-2779 or email us at dental@ppcloan.com.

**SAN JOSE: For Sale** Fully built out 4 op excellent equipment only \$85,000. Includes pano, fully equipped treatment rooms, lab, sterilization, waitingroom flat screen TV etc. Located large shopping center on the Monterey Hwy. Owner purchased her own building is moving soon. Opportunity start up or satellite practice. New lease available from landlord. HENRY SCHEIN PPT INC. BROKER DENNIS HOOVER, D.D.S. 800-519-3458.

**Midmark M7** \$1550.00 - out of box, 1 year factory warranty! One at this price! Call Darden Dental Supply for details at 800-290-4405 x160.

**RANCHO SANTA MARGARITA, CA** State-of-the-art, turnkey dental practice facility, 1,198 sq. ft., 4 equipped ops. Easily accessible, busy strip mall location. Newly built out in 2005. Practice Transition Partners, (888) 789-1085, www.practicetransitions.com.

**Main Street Bank** is a Direct Lender, FDIC insured, Privately Owned Bank that specializes in financing for the Dental Industry. Call 866-327-1198.

**Poloriod Camera** Macro 5 SLR 1200. \$550 OBO. Jamie (714) 529-1311.

**San Gabriel Valley** Beautiful high tech office, Specialty group practice, 60% ortho. Wiedermanpotter.com 714.259.0501. Wiederman & Potter Premium Practice Sales.

**Construction of our office** was on time, on budget and professional. I am looking forward to working with Quatron again. Dr. Kaplan. Call Quatron Co., Inc. 800-595-3740 or visit us at www.quatronco.com.

**INSANE Sale!** Practically at cost! EVA Digital X-ray Sensor, Brand New: Dealer Direct: List: \$8,000 Sell: \$6,000. Call 800-273-5033.

**LAKESIDE San Diego Practice for Sale** Low overhead. Collecting \$740,000. Net profit \$350,000. Solid Gen'l Practice with 20+ yrs goodwill. 4 Ops. Digital. Lucrative, Comfortable, Neighborhood office. Ken Rubin Practice Sales (619) 299-6161 www.KRpracticesales.com.

**Latex Gloves** from \$3.85, Nitrile Gloves from \$4.85....call PureLife Dental at 877-777-3303.

**Space for lease** in Rancho Santa Margarita CA call 949-683-5411.

**Central Valley** Attention all underpaid associates! This is the one you've been waiting for. Practice has ample patient base and tons of pending work to make sure you stay happy and busy through tough economy. Great reputation & loyal patients. Doctor is considering retirement and needs a hand with excess work. Work in a busy practice and/or even future ownership. Call AFTCO at 800.232.3826.

**Patient Finance for all patients** no percentage withheld! Instant Approvals, all patients qualify, zero interest to your patients. Call Healthcare Finance Direct LLC 877-874-3877.

**OSHA REQUIRES** QUARTERLY STAFF SAFETY MEETINGS. Let O.C.P.I. take care of them for you. See O.C.P.I. ad this issue.

**"When the time came for us** to spend hundreds of thousands of dollars on our renovation project we needed a construction company that held a high set of standards. I trust CMM Construction; they provided us with quality workmanship. CMM is knowledgeable and easy to work with. We had specific requirements and CMM produced great results! I look forward to working with them in the near future." (949) 489-9393.

**PRACTICE FOR SALE** #3170 – Temecula – Sr. GP. – Established 8 years. Old Town. Grossing \$200k plus. Low overhead. Rent \$1,770/mo. Shopping center. 3 Ops. Lots of foot traffic. Lots of ways to build this practice. Full Price \$110,000. Call PPS (714) 832-0230 MAKE OFFER.

**Unbelievable but True** Complete modern turnkey dental office in exclusive orange county for under 60K. Serious buyers only. page at 714 935-1384 or call 714 2807953.

**Handpiece Repair !!!** High speed \$59, Low speed \$109,Scaler \$109. 24 hours turn around. Call Kings Two Dental 1-800-715-5464.

**Beverly Hills** space to share/rent. call David @ 310 463-8144.

**How would you like to average** one new patient per work day...GUARANTEED? You need only visit www.AttractDentalPatients.com.

**PRACTICE ACQUISITION FINANCING** for RECENT GRADUATES. Don't be rejected. Contact Professional Financing Inc.doctor@professionalfinancing.net, (323) 272-3543.



# DENTAL DIRECTORY



## CALIFORNIA PRACTICE SALES INC.

John Knipf  
President

(714) 639-2775  
www.calpracticesales.net

326 W. Katella Ave. #4-G  
Orange, Ca 92667

## SAVE ON INSURANCE!

Serving Dental  
Practices for  
over 30 years!



- Workers Compensation
- Professional Liability
- Business Office Pkg. (Inc. EQ)
- Disability Income/Life Insurance

### DENNIS ROSENE

2503 Eastbluff Drive, Ste. 201  
Newport Beach, CA 92660

**800-448-4664**

**One  
Monthly  
Payment!**

## WOOD & DELGADO

*Attorneys At Law*

*Representing Dentists for over 20 Years in the Areas of:*

Real Estate • MSOs • Practice Purchase Agreements  
Partnership Agreements • Leases  
Space Sharing/Group-Solo • Associate Agreements  
Corporate Formations/Dissolutions  
Partnership Disputes • Estate Planning

Patrick J. Wood, Attorney at Law

Jason P. Wood, Attorney at Law

Toll Free: 800-499-1474 • Fax: 800-511-2138

Visit our website at: www.dentalattorneys.com



PRACTICE SALES AND LEASING

"THE PERSONALIZED SERVICE DENTAL BROKER"®



Paul Maimone  
Broker/Owner

P.O. Box #6681, Woodland Hills, CA 91365

Phone: 818.591.1401 • 866.425.1877 Outside So. CA

www.dmppractice.com



*Thomas & Fees*

*Practice Sales*

*"A better kind of practice sales company"*

## Philip L. Kempler, DMD, Broker

Days: 714-544-4341 • Eve: 949-362-4749 • Fax: 714-731-7296

E-mail: Phldr@cox.net

## TAX • FINANCIAL ADVISORY • VALUATION

### CUONG LE, CPA

2020 Pico Blvd., Suite C  
Santa Monica, CA 90405

(310) 450-5708

le@lecpa1.com



*Success Through Diligence*

**ALL  
COUNTY  
CONSTRUCTION**  
Dental Office Design

### DESIGN/BUILD

T.I.'s • Remodels • Expansions • Free Standing Buildings  
Turn-Key Packages • Consultation

562-989-3350

Free Estimates

888-302-6111

Lic. #669244



The smart way to  
shop or trade

**Advertise with us!**

www.DentalTrader.com



**San Diego Practice Sales**

- represents Sellers and Buyers
- exclusively in San Diego County
- more than 28 years of experience  
with the San Diego Dental Community

For More Information Call:

**(760) 599-7828**

WWW.SDPRACTICESALES.COM



**2000**

VERSION  
2009

**#1 RATED DENTAL SOFTWARE**

Go for the best - Get the *Highest Rated Software* by the ADA\*

**800-273-5033**

Online demo - [www.ez2000software.com](http://www.ez2000software.com)

# DENTAL DIRECTORY



## **PRACTICE SALES & APPRAISALS**

*Reliability & High Ethical Standards  
You Can Trust -Proven Results  
You Can Count On*

Lou Bermudez, Broker or  
Frederic Sherman, DDS, Broker  
(714) 999-9595 • (818) 999-9595 (main office) • Fax: (818) 999-9615



**Say Adios to OSHA....**  
Let OSHA COMPLIANCE  
PARTNERS, INC.

### **Take Care of Everything**

*Pick-up of all Hazardous & Medical Wastes  
Staff Training, OSHA Manual, Container  
Labeling, "Mock" Inspection of your office  
and More.....*

Call Toll-Free 888-55-WASTE  
or 888-559-2783 - Ask for Miguel Castaneda

## **Diversified Dental & Upholstery**

New & Used Dental Equipment	Complete Dental Chair Refurbishing
Mechanical Chair Repairs	Special Upholstery for Long Procedure Patients
Service Tech. Available	

Call us for a Free Estimate!  
(800) 707-3449 OR (714) 827-8515  
[www.DiversifiedDental.Net](http://www.DiversifiedDental.Net)



## **WESTERN PRACTICE SALES**

**John M. Cahill Associates**

*Working Together to Serve You Better  
Dentists Serving Dentists*

Timothy G. Giroux, DDS  
John M. Cahill, MBA

Jon B. Noble, MBA  
Edmond P. Cahill, JD

**800.641.4179**

[wps@succeed.net](mailto:wps@succeed.net)  
[westernpracticesales.com](http://westernpracticesales.com)



**SPACE AVAILABLE**  
**Call 877-888-4237**



## **QUATRON CONSTRUCTION**

**Designers & Builders of Quality Dental/Surgical Offices**

*The Trusted Name in the Industry*

- New Practice/Renovations/Expansion
- Excellent References from Dentists, Sales Reps, Architects & Realtors
- Free Initial Design Consultation
- Licensed/Bonded/Insured

[www.quatronco.com](http://www.quatronco.com)

**1-800-595-3740**

Established 1985

## **ROBERT W. OLSON, JR.**

a Professional Corporation  
Business, Corporate & Real Estate Law

- USC Law 1984, Dartmouth 1981
- All Inclusive Packages
- Free Website Services

**805.963.1120**

[california.transdental.com](http://california.transdental.com)  
[RWO@transdental.com](mailto:RWO@transdental.com)



## **Professional Practice Sales, Inc.**

Specialists in the Sale and Appraisal  
of Dental Practices

Serving the professions since 1966

**How much is your practice worth??**

Contact: Tom Fitterer  
**714-832-0230 • Fax: 714-832-7858**  
E-mail: [PPSincnet@aol.com](mailto:PPSincnet@aol.com)  
**Sellers-Free Appraisal (800)695-2732**

**Alex Hornaman  
General Flooring**

• All types of Unique Wood Flooring  
Installation with designs, patterns, inlays  
• Base/Case/Crown Molding Installation. Since 1996

Alex Hornaman  
Call 714.390.3250  
Fax: 714.841.0496

Licensed & bonded #801982

## **ZAHAR FALLAHI, CPA, MBA, JD**

*32 Years Experience*

### **The Dentist's CPA**

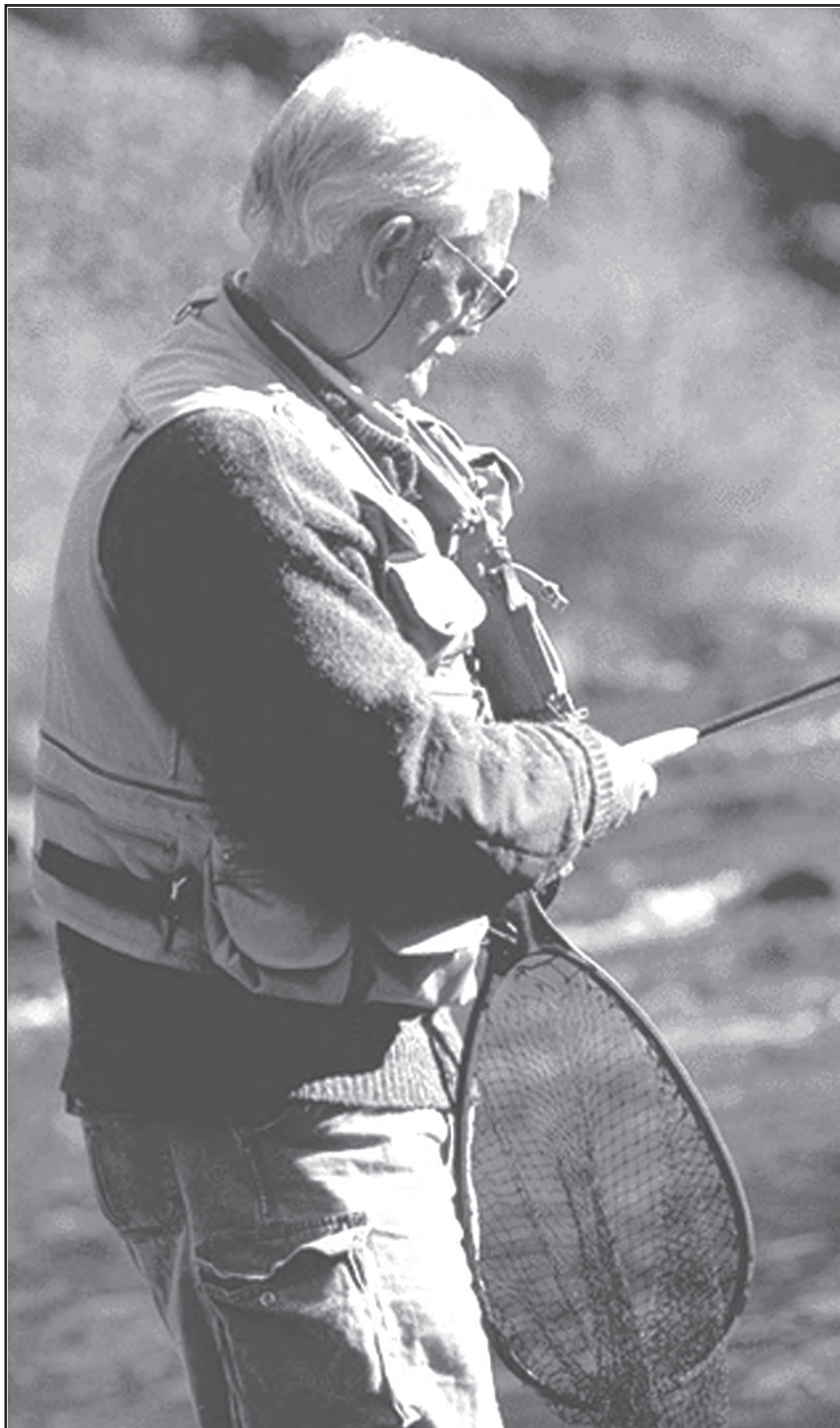
Tax Planning, Accounting, New Practice & Incorporation

**714-546-4272**

1503 South Coast Dr., Suite 207, Costa Mesa, CA 92626

Visit our Website: **ZFCPA.com** for Free Tax Forms





**“We Manage Events for the Professional Going Through One of Life’s Important Transitions: The Sale or Purchase of Their Dental Practice.”<sup>©</sup>**

**We understand what it takes to purchase, own and build your ideal dental practice to create a comfortable retirement....**



**PRACTICE SALES AND LEASING**

***For all your Practice Transition Needs!***

CA Broker License #01172430

***Trust your Practice Purchase or Sale to “The Personalized Service Dental Broker”<sup>©</sup>***

**818.591.1401**

**[www.dmpractice.com](http://www.dmpractice.com)**

**P.O. Box #6681, Woodland Hills, CA 91365**

**CA REPRESENTATIVE FOR THE NATIONAL ASSOCIATION OF PRACTICE BROKERS (NAPB)**



**Legal Tip: Sellers** Did the buyer agree to loan approval within a specified time? Attorney Robert W. Olson, Jr., 805.963.1120, [www.transdental.com](http://www.transdental.com).

**Don't sign that lease!** The new trend in commercial property lease agreements is to include terms that are so one-sided, you lean when you read em! Get an expert review BEFORE SIGNING. Call Kerendian & Associates 888-299-7848.

**CUSTOM DENTAL CABINETS** 20 yrs (Free Estimates) Call 909-519-1451.

**Need a Practice Acquisition Loan?** 100% financing, Low fixed interest rates, No prepayment penalties. Call Professional Practice Capital at (800) 456-2779.

**Plumbed Dental office space** required in Santa Maria, 1200-1500 sq ft min 4 ops required call 8057203162.

**Why take time away** from Patients to attend Continuing Education? PDS has applied clinical continuing education courses on Sundays. For more information call 1-866-4 CALL PDS or 1-866-422-5573.

**Brand New** Vita Easy Shade \$1000.00 [nixontiff@msn.com](mailto:nixontiff@msn.com).

**10+ yrs Experienced in Korea** Ready to work in CA as Beginner. Bilingual without doubt. Willing to Move 253-582-5332.

**Take advantage of the Fed** Refi your practice acquisition loan easily and without traditional fees (mention add for promotion). LCF offers cash-flow solutions and low interest rate loans. Call LCF Financial at 800 550 9228 or visit [lcfinc.com](http://lcfinc.com).

**Is your office protected for embezzlement?** We offer up to \$50,000 in employee dishonesty! Call us and experience the difference with the Dental Insurance Specialist! Dennis A. Rosene Insurance Agency Inc. 949-645-6000 or 800-448-4664.

**SUNDAY CONTINUING EDUCATION SEMINARS** by PDS applied clinical dentistry seminars at affordable prices. For further information please visit us at [www.pdsociety.com](http://www.pdsociety.com) or call 1-866-4-CALL PDS.

**"Very fast** Jason Wood didn't take much of my time. Everything was perfect. Yes!!" Gloria Nollie, D.D.S., Carmichael, California -See our ad on Pg. 2.

**Not using it? Sell it!** Place a free ad in The Dental Trader. Use the form in the back of this issue or place it online at [www.dentaltrader.com](http://www.dentaltrader.com). The first 20 words are free!

**Irvine Dental Chairs/Office** share or sub-lease, reduce the initial expense as you build your practice. call Dr. Noori 949-310-7337.

**BEAUTIFUL NORTHERN CALIF** 40 miles from Mammoth Lakes, office for sale in Bishop 760-873-3022.

**Need mobile dental clinic** 2 op, 3 op, ASAP call Larry 505-323-1300.

**See GUY FIERI** from the FOOD NETWORK program Diners, Drive-ins & Dives LIVE at the Anaheim Hilton Hotel Aug 8-9. Special Signature VIP seats still available. Save \$20 by ordering tickets in advance online instead of at the door. Go to [CelebrityFoodShow.com](http://CelebrityFoodShow.com) or call 949-366-9938 Group discounts.

**For Sale** Gendex GXP Xray Processor for \$1700, almost new. Please call 408-224-6222.

# THE Dental Trader

*Buy, Sell or Trade all things Dental*

## CHANGE OF ADDRESS FORM

Post Office Box 2631 • Capistrano Beach, CA • 92624

Fax 949 498 1198 • E-mail: [tradestaff@cox.net](mailto:tradestaff@cox.net)

Web: [www.thedentaltrader.com](http://www.thedentaltrader.com)

### Old Address

Dentist's Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

### New Address

Dentist's Name: \_\_\_\_\_

Calif. Dental License #: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Authorizing signature: \_\_\_\_\_

**Please mail to above address or fax this form to 949-498-1198 on or before the 1st of the month.**

**For faster filing, submit this form online at**

**[www.thedentaltrader.com](http://www.thedentaltrader.com)**

**Sublease in Irvine** professional building, excellent location, call Martha, 951-796-8199, one or two days a week.

**Turnkey Torrance Dental Condo** for Lease or Sale. May carry financing. 1350 sq ft. plumbed for 5 ops (310)502-4619.

**Laser for Sale** Biolase Twilight, lightly used, \$12,000 o.b.o., includes bleaching, fiberoptic & extra fiberoptic wand. (310) 920-0528 [mleeqtpi@earthlink.net](mailto:mleeqtpi@earthlink.net).

**PRACTICE FOR SALE** VICTORVILLE 10 eq ops, 4,136 sq ft office California Practice Sales, Inc. Phone: 714-639-2775.

**Do you want to increase profits** without out an increase in overhead? Turn your office into a specialty center. Call us we will tell you how. 323-212-3185.

**Orthodontists** Beautiful GP practice in Murrieta. Share and pay no startup cost. Plenty of referrals. Dr Pourshirazi 951-775-5536 email [h.pourshirazi@yahoo.com](mailto:h.pourshirazi@yahoo.com).

**AcuCam Plus-Intra oral Camera** monitor, printer, and cart sale. In great working condition. \$1000 obo 909-982-8891 [bharper219@verizon.net](mailto:bharper219@verizon.net).

**IMPLANT MENTORING** Bring your patients to our surgical center and learn implant surgery and implant prosthodontics. We supply everything from grafting material, implants, membranes, suture etc. I was trained at Loma Linda University Center for Implant Dentistry, the only full time 3.5 year implant residency program in the country and currently teach implant surgery to the residents LLU. Call 909.307.0770.

Copyright 2009 THE DENTAL TRADER. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any storage of information and retrieval system.

# READER AD FORM FOR DENTIST & STAFF ONLY

## The Dental Trader

*Buy, Sell or Trade all things Dental*

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at:  
www.thedentaltrader.com or Fax: 949-498-1198**

Type or print ad copy clearly: \_\_\_\_\_

This ad is for (check one): ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

### Reader Ad Rates:

- ☐ 20 words or less-\*FREE (\$1. per word thereafter-65 words maximum) \_\_\_\_\_
- ☐ All Bold Type: Add \$10. ....(add option: \$10) \_\_\_\_\_
- ☐ All Bold Type with Bold Border: Add \$15. ....(add option: \$15) \_\_\_\_\_
- ☐ Black Box with Bold White Lettering: Add \$20. ....(add option: \$20) \_\_\_\_\_
- Total # of words (first 20 words free-add \$1. per word after first 20 words) \_\_\_\_\_

Total: \_\_\_\_\_

Advertiser's Name: \_\_\_\_\_

Charge Card Billing Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Authorizing signature: \_\_\_\_\_

### PAYMENT MUST BE SUBMITTED WITH THE AD

#### Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐

Card# \_\_\_\_\_

3 Digit Security Code (on back of card)  
\_\_\_\_\_

Exp. Date \_\_\_\_\_

**FREE Reader Ads** offered to dentists & dental staff only and must be for personal, non-commercial use only. (Finding an associate, selling equipment, looking to buy, etc) **For Commercial Reader Ad Rates**, (to promote a business) please use form below.

**Ads accepted by fax until the the 1st of the month. Ads submitted online accepted until the 7th of the month**

# COMMERCIAL AD FORM FOR BUSINESSES

## The Dental Trader

*Buy, Sell or Trade all things Dental*

Post Office Box 2631, Capistrano Beach, CA 92624

**Submit this form online at: www.thedentaltrader.com,  
mail w/check or Fax submissions  
(accepted w/charge card payment only) to 949-498-1198.**

Type or print ad copy clearly: \_\_\_\_\_

This ad is for: ☐ So. Calif. ☐ No. Calif. ☐ So. & No. Calif.

### Bonus Feature Reader Ad Rates:

- ☐ 20 words or less \$20. - (\$1. per word thereafter-65 words maximum).... \_\_\_\_\_
- ☐ All Bold Type: ....(add option: \$10) \_\_\_\_\_
- ☐ All Bold Type with Bold Border: .... (add option: \$15) \_\_\_\_\_
- ☐ Black Box with Bold White Lettering: .... (add option: \$20) \_\_\_\_\_
- ☐ Total # of words (first 20 words \$20-add \$1. per word after first 20 words) \_\_\_\_\_

Total: \_\_\_\_\_

Name: \_\_\_\_\_

Charge Card Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

E-mail: \_\_\_\_\_

### PAYMENT MUST BE SUBMITTED WITH THE AD

#### Form of Payment:

Check enclosed ☐ Visa/MC ☐

American Exp. ☐

Card# \_\_\_\_\_

3 Digit Security Code (on back of card)  
\_\_\_\_\_

Exp. Date \_\_\_\_\_

**Ads accepted by fax until the 1st of the month. Ads submitted online accepted until the 7th of the month.**



# Professional Practice Sales, Inc.

Specialists in the Sale and Appraisal of Dental Practices

*Serving the professions since 1966*

How much is your practice worth??

*www.PPSDental.com*

## BUY-SELL-TRADE (TAX DEFERRED)

**Call P.P.S. Today**

*100% Financing available within 30 days,*

**PPS NO. CALIFORNIA - (415) 899-8580**

**Northern CA website. [www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)**

- 5947 - Humboldt County's Garberville – Collected \$315,000 with \$103,000 in Profits. 2 days of Hygiene. Full Price \$65,000.
- 5963 - Santa Rosa. Best technology. Computerized & digital. Collected \$675k with profits of \$325k.
- 5964 - Santa Rosa's Doctor's Park. Fully furnished and equipped 3 Op dental suite situated in 8 practice shared facility. 100% ownership in equipment and 1/8th ownership in R.E.F.P. \$200k with terms.
- 5967 - San Francisco's Chinatown. Collected \$430k. Profits of \$240k on 25 hr wk
- 5968 - Stockton – Collected \$462,800. 28 new patients/mo. Attractive 5 op office.
- 5969 - Tahoe City – Well established with strong recall. Produced and collected \$600k+ in 2008. Attractive office.
- 5970 - Elk Grove – Collected \$460k. Beautiful 4 Op office on Laguna Blvd
- 5971 - Merced – Collected \$760k in '08 with \$310k in Profits. 4 days of Hygiene.
- 5973 - Oral Surgery Practice. CA Sierra Nevadas. 2008 realized \$615k. No competition, great country lifestyle.
- 5975 - Northeast Sacramento Foothill Community. Practice grew in '08 with '09 continuing trend. Tracking \$1.1 million. Full time owner shall do well here.
- 5976 - Redwood Valley's Ukiah. 1 hour north of Santa Rosa. 2008 collected \$522k. No Pedro, Endo, O.S. Lots of fillings starting to fail.
- 5977 - Ortho – Solano County. Great starter practice or second office. Owner's out of area practice dictates part time attention here. Tracking \$335k. Has done \$500k+ with more attention. Motivated Seller.
- 5980 - LAKE TAHOE Big City Practice in Tahoe Paradise. 2009 tracking \$950,000+ with Profits of \$500,000. 2008 collected \$970,000. Attractive facility. This is a rare opportunity.

## HOT RELEASE SOUTHERN CA SELLERS – PACK YOUR BAGS

- 3180 - Move to Santa Rosa – Senior Seller Grossing \$550k. Refers out Endo, Pedro, Prophyl's, Perio, O.S. Opportunity to increase income Gross. Low overhead. F.P. \$350k
- 3181 - SO. O.C. – Aliso Viejo/Laguna Hills. Grossing \$1,200,000. Great lease. 7 Ops. Divorce Emergency sale. 2 Associate DDS may participate in purchase or stay with Buyer. F.P. \$1,080,000.
- 3188 - Malibu – Pacific Palisades. G.P. Established many years. Great Hi identity location. Recent Gross \$500k. Fantastic.
- 3189 - Temecula/Murrieta – 8 Ops. 3,000 sq.ft.. Grossing \$1 million. 25% Ortho. Seller would stay on to do Ortho. State of art.
- PPS SO. CA - (714) 832-0230 – (800) 695-2732**

- 3012 - Apple Valley area – HMO - \$15k + Cap checks per month. R.E. in newly renovated office available. Hi identity free standing 2,800 sq.ft. bldg.
- 3047 - Korean G.P. @ 101 & Vermont. Est 30+ yrs. Senior Seller refers out a lot.
- 3058 - San Bernardino area Practice. Across from large local hospital. 1,316 sq. ft., 3 operatories, 2 equipped. Office is modern with digital X-ray and camera.
- 3082 - Escondido area. DDS Partnership sure-fire-success. Partner will finance.
- 3114 - Orthodontist – Grossing \$800k, net \$400k. LA area.
- 3130 - Covina/Azusa – Million Dollar Location. GP Established many years. Shopping center. 1,500 sq.ft., 6 Ops, 4 equipped. Only \$2,800/mo rent.
- 3137 - Chino Hills–New shopping center. Absolutely gorgeous. \$450k.
- 3140 - San Marino – Pasadena/Arcadia. Practice and valuable R.E. Grossing \$850k. Established 36 yrs. Classic Crown and Bridge Practice having thousands of patients; 6 Ops in 2,220 sq.ft. Free standing building on famous Blvd near busy intersection. Affluent area. FFS – with PPO's. With a positive marketing program, this practice will exceed \$1 million first year. Full price \$900k
- 3141 - Coming UP! Long Beach Grossing \$140k. Owns condo near (710) & Willow

ORTHODONTIC BUYERS NEEDED 4 SO. CALIFORNIA

- 3148 - So. Bay/Torrance area. PT time. \$15k/mo. Est. 10 yrs. F.P. \$185k.
- 3149 - Riverside/Moreno Valley GP. Grossing \$1mil+. Group practice
- 3157 - Specialist/s Wanted – to purchase or set up Practice – on terms that would provide handsome income. Hi-visibility shopping ctr Location.
- 3158 - Glendale. Location. Location. Location. 2 ops may be increased.
- 3164 - GP. Temecula/Murrieta area. Currently collecting \$30k/mo. Ins & cash only. 1,700 sq.ft., 5 Ops. Located in shopping center with AAA tenants. F.P. \$385,000. Super Bargain. Project \$1 mil within 36 months.
- 3166 - San Diego/El Cajon – (Emergency Sale) Hi traffic Shopping center. 9 Ops. Grossing \$500k+ in 2008. Near 2 fwys. F.P. \$550k. Hi tech office.
- 3168 - Apple Valley/Hesperia – LOCATION LOCATION LOCATION. Shopping Center. 6 Ops vacant. Previously \$900k. Mexican market. F.P. \$85k
- 3169 - G.P. -Hi Traffic Location – 3 Ops. Low rent. Growing Practice. Lots of room for growth. Refers out Pedro & O.S. F.P. \$320k
- 3170 - Temecula. Senior DDS. GP. Est 8 yrs. Old Towne. Grossing \$200k+
- 3171 - Emergency Huntington Beach/Seal Beach. Very high end practice. Adeq equipped w/fountains, marble and granite. Grossed \$400k in '08.
- 3172 - Buena Park. 3 Ops. Beautiful office. New shopping ctr. F.P. \$350k
- 3173 - Emergency/Skiing accident motivated. Seller to sell Penthouse office in Howard Hughes center that has 4,000 new homes being built now. Previously did \$900k+ in this office. Seller motivated to keep only one office and sell this 4 Op gem at \$110k. Make offer.
- 3180 - Pack your Bags go to NO. CA. Santa Rosa. Senior Seller. Grossing \$550k and refers out all Endo, Pedro, Ortho most O.S. and Hygiene.
- 3181 - Laguna Hills/Aliso Viejo. Grossing \$1.2 million.
- 3182 - Bakersfield area. Est. 60 yrs. Denture practice grossing \$550k+. With valuable store front R.E. that has extra 1,200 sq.ft. for coffee shop, etc.
- 3183 - Carlsbad – Gross \$895k. Last month \$120k. 4 Ops. Hi identity Location
- 3188 - Malibu – Pacific Palisades. G.P. Established many years. Great Hi Identity location. Recent Gross \$500k. Fantastic.
- 3189 - Temecula – Landmark building practice. Grossing \$950k. 4 General, 4 Pedro Ortho. Hi tech new office. Established 10 years.
- 3190 - Booming Garden Grove. Location Location. Grossing \$10k part time.
- 3192 - Bakersfield. Low overhead. Grossing \$70k month. 4 Ops, F.P. \$550k
- 3193 - Coming Up! Palm Springs/Palm Desert. Growing \$1 million in total.
- 3194 - Irvine. Part time. Established 10 yrs. \$4,000/mo HMO cks. F.P. \$225k.

**\*\*FOUNDERS OF PRACTICE SALES\*\***  
**100 years of combined expertise and experience!**  
**3,000 Sales - - 30,000 Appraisals**  
**\*\*CONFIDENTIAL\*\***

**PPS Representatives do not give our business names when returning your calls.**  
**\*\*BUYERS AND SELLERS SAY\*\***

**“We have dealt with other brokers - we like YOUR professional expertise. We will recommend YOU to all our friends. Thank you.”**

**SOUTHERN CALIFORNIA**  
**Tom Fitterer and Dean George**  
**PPS So. California (714) 832-0230**  
**Fax (714) 832-7858 E-mail: [PPSincnet@aol.com](mailto:PPSincnet@aol.com)**  
**Web address: [www.PPSDental.com](http://www.PPSDental.com)**

**Wanted – G.P.'s in all areas. This is the Hottest Sellers Market in History. Sellers may want to relocate to take advantage of this Sellers Market. Get excited & build new practice in high growth area. – Tom Fitterer (714) 832-0230 or 800-695-2732.**

**SELLERS-FREE APPRAISAL (800) 695-2732**

**SELLERS-FREE APPRAISAL (800) 695-2732**



# Buyers and Sellers:

*Trust the winning team*

**Professional Practice Sales, Inc.**

**Thomas Fitterer**

**Dean George**

**Ray Irving and Edna Irving**

**Over 100 years combined experience in selling Dental Practices**

PPS excels at explaining Options to enhance your bottom line.

**This remains the Hottest Sellers market in history.**

Consider cashing in and doing it again in a rapid growth area!

## **BUYERS AND SELLERS**

Register for HOT LISTINGS & IMMEDIATE NOTIFICATION

**Free Appraisal for Sellers**

**Professional Practice Sales, Inc.**

**Southern California**  
18410 Irvine Blvd., Suite A, Tustin, CA 92780  
714-832-0230 • 800-695-2732

Fax: 714-832-7858  
[www.PPSdental.com](http://www.PPSdental.com)



**Northern California**  
4 Harris Hill Drive, Novato, CA 94947  
415-899-8580 • 530-894-0700

Fax: 888-877-4807  
[www.PPSsellsDDS.com](http://www.PPSsellsDDS.com)

***Serving the Dental Professions since 1966***

For Personal Service, mail or fax back. Inquiries will be kept in confidence.

**PPS, Inc.**, 18410 Irvine Blvd., Suite A, Tustin, CA 92780 Ph: 714-832-0230, 800-695-2732 • Fax: 714-832-7858

**I want immediate attention on a Practice to buy.**

Location \_\_\_\_\_ Grossing \$ \_\_\_\_\_

**I want to sell my practice.**

Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

E-mail \_\_\_\_\_ Phone \_\_\_\_\_ Mobile \_\_\_\_\_ Home \_\_\_\_\_